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Correspondence - M-Z - January 1 - March 31, 1987

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THE WORLD BANK

Washington, D.C.

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The World Bank 1818 H Street NW Washington DC 20433 Telephone: 202-473-1000

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PRESIDENT B.B. CONABLE CHRON FILES M-2

Jan. 1- Mar. 31, 1987

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President Barber Conable Chronological Records - Outgoing - Correspondence - M-Z -January 1 - March 31, 1987

CHRON FILE

JANUARY 1 -MARCH 31, 1987 (M-Z)

BARBER B. CONABLE

March 12, 1987

Dear Mr. Maambo:

Your kindness in arranging the visit to two farms near Kalulushi is much appreciated. The agriculture sector is vital for the future of Zambia. Although I did not have much time during my brief visit to Zambia to visit the country widely, I did want to have at least a glimpse of some farming acitivities. The visit which you arranged fit the bill very nicely. I am very grateful.

I wish you the very best in the future in promoting successful agricultural ventures in Zambia.

With best personal regards,

Sincerely,

Bonha lunble

Mr. E. Maambo District Agricultural Officer Kalulushi Zambia

March 5, 1987

Dear Mr. Macha:

Thank you for all the arrangements you made for a most instructive visit to the port of Dar es Salaam. The visit and your presentation gave me a real appreciation of the key role the port plays in the economies of Tanzania, Zambia, Zaire, Burundi and Rwanda. As you and your staff oversee the rehabilitation of the port and consider further developments which will be necessary to provide an alternative outlet to countries further south, you may be assured of the World Bank's continued support.

Would you please extend my thanks to Mr. Janguo and his staff for the excellent arrangements.

Sincerely,

Brow lade

Mr. Peter Macha Chairman Tanzania Harbours Authority Dar es Salaam, TANZANIA

March 6, 1987

Dear Ms. Maehlum:

Thank you for agreeing to address the World Bank Symposium in Oslo on March 30. Your experience and knowledge will contribute greatly to the discussion. This symposium will stimulate an open exchange of views and thus contribute to a broader understanding of development issues among the participants.

My colleagues from the Bank will benefit considerably from hearing the views of those attending the meeting. I expect the discussions will lead to an even closer spirit of partnership between the Bank and Norway.

I am enclosing a copy of the program for the symposium.

Sincerely,

Bur horis

Ms. Jorunn Maehlum Underdirecktor Dept. for Utviklingshjelp P.B. 8142 Dep 0033 Oslo 1 Norway

January 13, 1987

Dear Mr. Secretary:

It is indeed good to know that you have been appointed Alternate Governor for Sri Lanka on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

Brin B. Contle

Mr. Balakumara Mahadeva
Secretary to the Treasury and
Secretary, Ministry of Finance
and Planning
P. O. Box 500
Galle Face Secretariat
Colombo 1, Sri Lanka

January 6, 1987

Dear Mr. Maksoud:

I am very grateful to you indeed for joining us at the luncheon on Thursday, December 4, in Sao Paulo. Your comments and those of your colleagues provided me with a better understanding of key aspects of the development process in Brazil.

I was very much impressed by the progress so far made toward reaching the country's full potential. I am sure that the resourcefulness of the Brazilians will enable the country to overcome the current difficulties.

On behalf of my staff and myself thank you again for your presence in the luncheon, which was one of the high points of my visit to Brazil.

I am taking this opportunity to wish you a Happy New Year.

Sincerely,

Brow Luth

Mr. Henry Maksoud Editor Visao Rua Afonso Celso, 235 CEP 04119, Sao Paulo, SP Brazil

March 12, 1987

Dear Mrs. Masaninga:

I wish to thank you very much for the excellent account of the Kabulonga Girls' School's history and of the rehabilitation efforts which are being financed with IDA funds. I am also grateful for the tour around the school and its facilities. My colleagues and I in the World Bank remain committed to assisting the improvement of education in Zambia. Clearly, better-educated Zambians will be vital to future national development.

Again, thank you for your hospitality.

With best personal regards,

Sincerely,
Buy Lucia

Mrs. S.T. Masaninga Headmistress Kabulonga Girls' Secondary School Lusaka, Zambia THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Mr. Matthias:

Your letter requesting an autographed picture for your collection has just recently reached me. I assumed the office of President of the World Bank on July 1, 1986, and receipt of your letter addressed to me at the American Enterprise Institute was delayed, as a result. I am pleased to contribute to your collection, and a personalized photograph is enclosed.

Best wishes.

Sincerely,

Bun Comba

Enclosure

Mr. Wolfgang Matthias BirkenbergstraBe 14 5090 Leverkusen 3 Federal Republic of Germany

WOLFGANG MATTHIAS STEUERBEVOLLMÄCHTIGTER

WOLFGANG MATTHIAS \cdot Birkenbergstraße 14 \cdot 5090 Leverkusen 3

Professor
Barber B. Conable
c/o American Enterprise Institute
Wshington D.C.
USA

5090 Leverkusen 3 Praxis: Birkenbergstraße 14 Telefon (02171) 42816 Privat: Gerichtsstraße 14 Telefon (02171) 45287

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Bürozeit: Montag bis Freitag
von 09.00-12.00 und 14.00-16.00 Uhr

Leverkusen, den 04.09.1986 Federal Republic of Germany

Autograph

Dear Professor Conable,

I collect autographed photographs of all personalities from all over the world I'm interested in.

As you numbers to that persons, I want to ask you to send me such an autograph.

With the fullfilling of my request you would give me joy and contribute to the enrichement of my collection.

I thank you for your friendliness and send you my best wishes.

Yours sincerly

March 9, 1987

Dear Mr. Secretary:

It is indeed good to know that you have been appointed Alternate Governor for Kenya on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

But B Cail

Mr. Charles S. Mbindyo
Permanent Secretary
Ministry of Finance
P. O. Box 30007
Treasury Building, Harambee Avenue
Nairobi, Kenya

Much 6, 1987

Dear Uche,

Many tracks to you for things such good come of us during one visit to Zember. We hope truip are propering satisfactorily since our days line, and trust the landtes dedn't heave any unhapping mones for you to have to clean ups. I have our printing view, the trips was quite successful, in large part dere to your polenning and hispitality.

Our best provid wishes, and an fatitude.

Sourced

March 5, 1987

Dear Minister Mbogoro:

Thank you for meeting me on my arrival in Dar es Salaam and accompanying me on the tour of the port of Dar es Salaam. In my discussions with you and your colleagues, I was impressed by the seriousness with which the Government is tackling the problem of economic recovery and I wish you success in all your deliberations.

Sincerely,

Brow landle

Honorable D. Mbogoro
Minister of State
Ministry of Finance, Economic
Affairs & Planning
Dar es Salaam, TANZANIA

March 16, 1987

Dear Mr. Mboya:

My thanks to you and your colleagues at the Ministry for all you did to make the Safe Motherhood Conference succeed. The willingness of the Government of Kenya to host the Conference was much appreciated by all who attended. As we launch the initiative to improve maternal health, we will recall the progress you have made in extending health care in Kenya.

My wife and I also appreciated the effort of so many people at the Ministry to make our visit to Kenya productive and enjoyable. Please convey our thanks for that as well.

Sincerely,

Brun butte

Mr. Daniel Mboya Permanent Secretary Ministry of Health Afya House, Cathedral Road P.O. Box 30016 Nairobi, Kenya

February 27, 1987

Dear John:

Thank you so much for the check for \$1,000 payable to the Margaret McNamara Fund. My wife delivered it this morning and the ladies were absolutely thrilled. The Fund, which gives scholarships for women of the developing world, is surprisingly lightly financed and this money will make a big difference in their program and their self-esteem. I believe that charitable contributions should be crafted for impact and this one meets the test.

I am most grateful to you and your committee for all the nice things you have done for me in connection with my remarkably unsuccessful retirement.

Sincerely,

Buly

John Meagher, Esq., LTV Corporation 1025 Thomas Jefferson Street, NW Ste. 511 Washington, D.C. 20007

January 6, 1987

Dear David:

I was invited to your Court of Honor at which you reached the pinnacle of scouting. Because of an engagement here in Washington DC, I was unable to come but I wanted to send you my congratulations and best wishes on your achievement.

As an old Eagle Scout myself and as a former member of the National Board of the Boy Scouts, I am aware of the importance of this honor for your life. Very few scouts actually become Eagles, and the diligence and perseverence which has brought you this far marks you as one from whom much can be expected. In this sense, being an Eagle Scout is a great responsibility; not only your peers in scouting but the community at large expects you to set a very high standard during the rest of your life.

Being an Eagle opens many doors to you but it also marks you as one whose standards of citizenship, education and performance in your life's work must be worthy of a select few. Remember this for the many people—family, scouts, teachers and community—who have helped you along the way.

Congratulations and proud best wishes.

Sincerely,

Booker Comble

Mr. David J. Measday, 25 Sunderland Terrace, Rochester, New York, 14624

March 13, 1987

Dear Ms. Neigher:

Your term as a member of the Pension Benefits Administration Committee is about to expire. Pursuant to Section 7.9 of the Staff Retirement Plan, I should like to reappoint you to an additional oneyear term effective immediately.

If you are willing to accept this appointment, please sign the attached copy of this letter, where indicated, and send it to Mrs. Hilda Ochoa, the Secretary of the Pension Benefits Administration Committee.

Sincerely,

(Signed) Barber B. Conable

Barber B. Conable President

Ms. Eva L. Meigher Assistant General Counsel, Legal Department Room E-715

Attachment

Accepted:

Date:

cc : Mr. Qureshi

KGGabriel:jer

January 13, 1987

Dear Roger:

Thank you for taking the time to let me know of Manuel Peralta's interest in employment at The World Bank.

As you are aware, the Bank is undergoing an indepth review of its organization structure and until this process is complete, external recruitment will proceed cautiously. Nevertheless, pending the outcome of the Bank's reorganization, I will forward your letter and the attachment to the Personnel Department which has better knowledge of the staff requirements of the institution and current available positions. They will contact him directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Brum landle

The Honorable J. Roger Mentz Assistant Secretary Department of the Treasury 15th Street and Pennsylvania Ave. Washington, D.C. 20220

January 16, 1987

Dear Mr. Mertaugh:

Thank you for your memo to Kim Jaycox outlining some proposals for the Bank's reorganization. You have obviously given serious thought to the structure and role of the Bank, and I know that the task force members will appreciate your contribution to their work.

Sincerely,

Bra luste

Mr. Michael T. Mertaugh The World Bank I 7170

March 17, 1987

Dear Mr. Prime Minister:

I greatly appreciate your invitation to visit Poland. During the past 10 months I have followed with interest the strengthening of our relationship. As we learn more of your objectives, development constraints, and needs, we are better able to define concretely the ways in which we could support your economic development program, and, in particular, the large scale transformation of Poland's economy to which you refer. In this context, Professor Baka's visit was quite opportune to discuss the prospects for long term collaboration, and the program for the months ahead.

I am also interested to learn of your concerns to improve international economic relations. There is, indeed, much that remains to be done by the international community to foster the kind of economic development we hope to achieve.

With a view to learning more of your concerns in these areas and to exchanging views on appropriate measures to be pursued, I would look forward to accepting your invitation. While a number of obligations prevents my proposing a precise schedule at this time, I shall communicate to you in the near future so that a mutually convenient date can be arranged.

Sincerely,

Brow B. Cuble

Mr. Zbigniew Messner President of the Council of Ministers Office of the Council of Ministers Al Ujazdowskie 1/3 00-583 Warsaw Poland

January 6, 1987

Dear Mr. Mesquita:

I am very grateful to you indeed for joining us at the luncheon on Thursday, December 4, in Sao Paulo. Your comments and those of your colleagues provided me with a better understanding of key aspects of the development process in Brazil.

I was very much impressed by the progress so far made toward reaching the country's full potential. I am sure that the resourcefulness of the Brazilians will enable the country to overcome the current difficulties.

On behalf of my staff and myself thank you again for your presence in the luncheon, which was one of the high points of my visit to Brazil.

I am taking this opportunity to wish you a Happy New Year.

Sincerely, Buby Gudh

Mr. Ruy Mesquita Director Jornal da Tarde Av. Eng. Caetano Alves, 55 02550 Sao Paulo, SP Brazil

March 18, 1987

Dear Bob:

Thank you for your letter of March 6 on the subject of the La Escondida Copper Project in Chile which is currently under review by the International Finance Corporation. I appreciate your bringing to my attention the economic benefits that the project would bring both to Chile and the United States. As you are aware, the issue is whether or not a World Bank institution is needed to assure development of the project.

The Administration has raised a number of concerns regarding the project. I hope you will take the opportunity to express your support for the project directly to the U.S. Treasury.

Best personal wishes.

Sincerely,

Brown laby

The Honorable Robert H. Michel United States House of Representatives Washington, D.C. 20515

March 17, 1987

Dear Jim:

Thank you for taking the time to let me know of Dr. Gregory Hung's interest in employment at The World Bank.

The Bank is presently undergoing an in-depth review of its organization structure and until this process has been completed, external recruitment will proceed cautiously. I will forward your letter and the attachment to the Personnel Department which, pending the outcome of the Bank's reorganization, will have better knowledge of the staff requirements of the institution and current available positions. They will contact Dr. Hung directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Boner Comble

The Honorable James C. Miller, III Director Executive Office of the President Office of Management and Budget Washington, D.C. 20503

January 14, 1987

Dear Mr. Miner:

Thank you for your letter renewing your invitation to address your chief executive officers in Chicago.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

I appreciate your offer to include me as a speaker.

With best wishes,

Sincerely,
Brow Conde

Mr. Thomas H. Miner President The Mid-America Committee 150 No. Michigan Avenue Chicago, IL 60601

March 3, 1987

Dear Mr. Minister:

The International Bank for Reconstruction and Development (the "Bank") proposes to borrow an aggregate principal amount of Yen 5,000,000,000 through a private placement of bonds in Japanese yen in the Euromarket. The interest rate, issue price, and maturity of the bonds have not yet been determined.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Bank's Articles of Agreement, to approve the proposed borrowing by the Bank in an aggregate principal amount of Yen 5,000,000,000. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowings may be exchanged for the currency of any other member of the Bank or Swiss francs without restriction.

Sincerely,

Bruke Conable

His Excellency Kiichi Miyazawa Minister of Finance Ministry of Finance Tokyo, Japan

International Finance Corporation

1818 H Street, N.W. Washington, D.C. 20433 U.S.A.

(202) 477-1234 Cable Address: CORINTFIN

BARBER B. CONABLE President

February 27, 1987

Dear Mr. Minister:

The International Finance Corporation (IFC) proposes to borrow US dollars in the aggregate principal amount of US\$50 million through a bond issue to be underwritten by Bank of Tokyo International Limited, London. The bonds will be placed with a limited number of institutional investors in the Eurodollar markets. While the interest rate and issue price of the bonds have not yet been determined, the proposed maturity will be 10 years. The bonds will be listed on the Luxembourg Stock Exchange.

The International Finance Corporation would be grateful if the Government of Japan would consent to this borrowing.

Sincerely,

Barber B. Conable

Bry Blands

President

His Excellency Kiichi Miyazawa Minister of Finance Ministry of Finance Tokyo, Japan

International Finance Corporation

1818 H Street, N.W. Washington, D.C. 20433 U.S.A. (202) 477-1234 Cable Address: CORINTFIN

BARBER B. CONABLE President

February 27, 1987

Dear Mr. Minister:

The International Finance Corporation (IFC) proposes to borrow an aggregate principal amount of ¥10,000,000,000 through a syndicated yen loan to be arranged by Bank of Tokyo, Tokyo and Nippon Life Insurance Co., Inc. The proposed maturity is 10 years and the interest rate the long-term prime rate. The net proceeds of the loan will be swapped into US dollars of the same maturity.

The International Finance Corporation would be grateful if the Government of Japan would consent to this borrowing.

Sincerely,

Barber B. Conable President

His Excellency Kiichi Miyazawa Minister of Finance Ministry of Finance Tokyo, Japan

February 26, 1987

Dear Mr. Minister:

In order to refinance certain loans and a private placement to be prepaid by the Bank, the International Bank for Reconstruction and Development (the Bank) proposes to borrow an aggregate principal amount of up to Yen 515 billion as follows:

- (1) Up to Yen 320 billion in the form of loans from consortia of Japanese banks, insurance companies and other financial institutions, under terms and conditions that will include the same maturities and principal amounts as those of loans to be prepaid.
- (2) Up to Yen 195 billion in the form of loans from consortia of Japanese trust banks, under terms and conditions that will include the same maturities and principal amounts as those of loans and the private placement to be prepaid.

The Government of Japan is hereby requested, in accordance with Section 1(b) of Article IV of the Articles of Agreement of the Bank, to approve these borowings by the Bank in an aggregate principal amount of up to Yen 515 billion. The Government of Japan is further requested to agree, pursuant to the same provision of the Articles of Agreement, that the proceeds of such borrowings may be exchanged for the currency of any other member of the Bank or Swiss francs without restriction.

Sincerely,

Bruke B. Carolle

His Excellency Kiichi Miyazawa Minister of Finance Ministry of Finance Tokyo, Japan

January 28, 1987

Maréchal Mobutu Sese Seko Kuku Ngbendu Wa Za Banga President of the Republic Kinshasa Republic of Zaire

Dear Mr. President:

I was very pleased to receive your letter of January 7, 1987 in which you reaffirm the intention of Zaire to continue the economic liberalization policies initiated in 1983. I was also pleased to know that the Government of Zaire hopes to reach agreement shortly with the International Monetary Fund on a new Standby Arrangement.

I would like to assure you that the World Bank sympathizes with Zaire's desire to undertake a more growth-oriented economic strategy and will give its full support to the design and implementation of the necessary policy reforms. We have now declared the Industrial Sector Adjustment Credit effective and will be moving ahead rapidly with the global structural adjustment credit, which we hope to present to the Executive Directors in June 1987. The Bank will also give its full backing to Zaire's efforts to raise the financing needed to implement this new strategy through increased international support.

Sincerely yours,

Brow B. Guble

March 3, 1987

Dear Mr. President:

Having now returned from "the City in the Sun" to the somewhat cooler climate of Washington, D.C., I wanted to write a brief note expressing my appreciation for the rewarding visit I had in Kenya earlier this month. The preparation and support of the Government officials were excellent and during a relatively short stay I was able to learn a great deal about your country and its impressive development efforts.

I was particularly pleased that your officials and my team were able to reach full agreement on a number of key points. First, there was agreement that the Sessional Paper No. 1 represents a forward looking and appropriate program of policy change that the Bank is prepared to support. Second, there is full consensus that the Government and the Bank should work closely together in an effort directed at increasing the Bank's resource transfer to Kenya. Third, it was agreed that agriculture, transport and industry should be particular area of focus for Bank work. Finally, it was agreed that the Bank would be prepared to consider increased non-project lending in areas where the Government is able to design and implement programs of policy changes directed at facilitating the structural adjustment of the Kenyan economy.

I would also like to take this opportunity to thank you for your personal contribution to the Safe Motherhood Conference. This is an issue which we can and must make progress on — small increases in health expenditure in this area can make an important impact on the wellbeing of mothers. Your willingness to take the time needed to open the Conference was appreciated by myself and all the participants to the Conference.

In closing, I want to express my personal thanks for the warm and friendly reception my wife and I received everywhere we went in Kenya. I will try to visit your beautiful country again in future.

With best wishes.

Sincerely,

Barber B. Conable

Buly B. Cueble

President

His Excellency Daniel T. arap Moi President of the Republic of Kenya Harambee House Nairobi, Kenya

IMF OFFICIAL MESSAGE

WASHINGTON, D. C. 20431

n. Conable
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March 5, 1987

Dear Mr. Mosha:

Thank you very much for the arrangements you made for my visit to the Mtera project on Wednesday 18th February. Your presentation of the role of this project in the national power system and your assessment of the progress of the work demonstrated the relevance of the support of the Bank and other donors to Tanesco. I have no doubt that the timely implementation of the project is due in no small measure to your firm management.

Thank you also for the hospitality which you provided to my wife and me during our visit. The Makonde village and the colourful khangas which were presented to us will be a lasting memory of a most interesting and enjoyable occasion.

Please accept my best wishes for the success of Tanesco's rehabilitation programme.

Sincerely,

Brow Lueble

Mr. S. Mosha General Manager Tanzania Electric Supply Co., Ltd Dar es Salaam, TANZANIA

March 18, 1987

Dear Pat:

It is my understanding that the authorization for World Bank programs will be included in the Committee's mark-up of the Foreign Aid bill later this month.

The IDA authorization is most critical for the Bank for two reasons. First, it provides funds for the poorest countries of the world. Close to half will go to Sub-Saharan Africa. Second, the US contribution determines the basis for other countries' contributions. For every dollar authorized by the Congress, the Bank will receive more than three dollars from other donor countries. The Administration strongly supports this legislation.

Knowing of your interest, I had hoped to speak to you in person about this. It is going to be difficult for our two schedules to mesh, and things seem to be happening on a fast track in Congress right now. This vote is important if US leadership in the development of the world's poorest countries is to be maintained.

Many thanks for your help and best wishes.

Sincerely,

Buen linke

The Honorable Daniel P. Moynihan United States Senate Washington, D.C. 20510

March 5, 1987

Dear Minister Msuya:

It was a great pleasure to meet you again during my recent visit to Tanzania. I enjoyed our discussions, and I appreciate the time you spared to explain the economic situation and help me to understand your country's aspirations for development and the constraints under which you are operating.

I was singularly impressed by the Government's commitment to addressing the underlying problems facing the economy, and encouraged by the progress that has already been made in implementing the Economic Recovery Program. In particular, I believe that the important measures which your Government has already taken, both at the macro level and with regard to specific sector (particularly agriculture, industry and transportation), should help lay the basis for a sound economic recovery.

I share your view that the Recovery Program has reached a critical stage; it is important now that the momentum not be lost. In this regard I was encouraged to learn that the Ministry of Finance has been able to strengthen the team administering the Program. I want to assure you and your colleagues of the World Bank's continued support of your efforts.

I wish to extend my thanks and appreciation for the excellent arrangements made by your Ministry during my visit. The discussions which you arranged with the Hon. Prime Minister, His Excellency the President, and the Chairman were very stimulating and gave me a better appreciation of the problems facing governments in Sub-Saharan Africa as they move along the difficult road of recovery and growth.

May I thank you once again for your hospitality and for the opportunity to exchange views on the important issues facing Tanzania's economy.

With best wishes.

Sincerely,

Bow landle

Honorable C. Msuya
Minister of Finance
Ministry of Finance, Economic
Affairs & Planning
Dar es Salaam, TANZANIA

Charlotte is I send on very bet
with to you and you wife.

You are most cordial hosts!

March 4, 1987

Dear Mr. Prime Minister:

I very much enjoyed meeting and talking with you during my recent brief visit to Zambia. The Government and people of Zambia were most hospitable and I am indeed grateful.

I valued very much the description of Zambia's political and economic situation which you so kindly provided. I agree with you that economic problems cannot be considered in isolation. Account must be taken of the political dimension. The needs of the population are critical. Indeed, it is that belief that has caused the World Bank to assist Zambia to restructure its economy to provide added growth and income. I appreciate that it is difficult to maintain a political consensus for a program, no matter how essential, that requires public hardship. However, without increased production, it will not be possible for the Government to meet the legitimate expectations of the Zambian people. It is also particularly important to use the limited resources available to Zambia in the most effective way possible. Thus, the attention being given to managing the economy efficiently is vital.

As I write this letter, the joint IMF/Bank mission should have arrived in Zambia. I sincerely hope that agreement can be reached on a program of action that meets both Zambia's requirements and those of the donor community who would wish to help Zambia. Given the declines in the standards of living which have occurred over the past few years, we all realize fully the urgency of this matter.

Please accept my best wishes for success in the Government's efforts to better the lives of the Zambian people. I assure you that my colleagues and I at the World Bank stand ready to be of assistance in any way we can.

With best personal regards, I am

Sincerely,

Barber B. Conable

President

His Excellency Kebby Musokotwane Prime Minister of Zambia P.O. Box 30208 Lusaka, Zambia

March 12, 1987

Dear Dr. Mutale:

It was most kind of you to show my colleagues and me around the University Teaching Hospital during my recent visit to Zambia. The problems the university has in obtaining adequate resources and staff are most worrying. I was particularly impressed with the problems in the children's ward, especially in the premature babies' ward and in the maternity wing. I am pleased that a project is being prepared for submission to IDA for funding. Not only will those funds go some distance toward meeting the problems you have identified within the hospital but the services which will be provided in family health and family planning are also most important for Zambia.

Thank you again, Dr. Mutale, for your kindness in showing me around the hospital. I wish you and your colleagues in the hospital the very best in the future.

With best personal regards,

Sincerely,

Brun holde

Dr. C.B. Mutale Director University Teaching Hospital (UTH) Bag RW 50001 Lusaka, Zambia

March 12, 1987

Dear Mr. Mwananshiku:

I wish to thank you and your staff for taking the time to show me through your spinning mill on February 14. As you know, we in the World Bank have been very interested in assisting Zambia to expand its industrial base. Mills such as yours contribute greatly to this overall effort. I am pleased to know that financing from the Development Bank of Zambia, which has received lines of credit from our institution, assisted you to establish your mill.

I wish you and your enterprise the very best in the future.

With best personal regards,

Sincerely,

Boule Courte

Mr. F. Mwananshiku Chairman Sakiza Spinning Mill Lusaka, Zambia

March 12, 1987

Dear Mr. Minister:

Thank you very much for your hospitality during my recent visit to Zambia. It was most considerate of you to take time from your busy schedule and meet me at the airport. These are particularly difficult times for Zambia and I am grateful that, because of my visit, I understand more clearly the difficult circumstances with which Zambia must contend. The country certainly needs, Mr. Minister, leaders of your stature to guide it back to a path of economic growth and increasing prosperity. I wish you and your Government the very best for the future.

With best personal regards,

Sincerely, Brown howling

Hon. Luke Mwananshiku Minister of Foreign Affairs P.O. Box 50069 Lusaka, Zambia

March 12, 1987

Dear Mr. Mwenechanya:

I wish to thank you for the most interesting and educational tour of the tailings leach dam and the tailings leach plant on which you took my colleagues and me on during my recent visit to the Coppebelt. I am most impressed by your grasp of the intricacies of this complex process and the related facilities. I feel certain that you will go a long way in your career at ZCCM.

The overview which I obtained on my short visit to the Copperbelt will, I think, be most valuable to me in the future as I discuss Zambian matters, particularly the copper industry. The information and knowledge which you provided me will be most valuable.

With best personal regards,

Sincerely,

Brien butte

Mr. F.K. Mwenechanya Chief Metallurgist Zambia Consolidated Copper Mines Ltd. P.O. Box 30048 Lusaka, Zambia

March 5, 1987

Your Excellency,

Thank you very much for receiving me on my recent visit to Tanzania. I am grateful for the opportunity to exchange views with you on the state of the Tanzanian economy and on ways in which the Bank could assist the Government in its efforts to turn the economy around.

I was encouraged by your determination to implement the Economic Recovery Program launched last year. I realize that Tanzania faces many constraints, for example in transport facilities and adverse movements in export crop prices, that make the task of managing the economy a difficult one. However, I believe that the important steps already taken by your Government, both at the macro level and in the agriculture, industry and transport sectors, will lay the foundation for a sound economic recovery.

I wish to assure you that the Bank appreciates the importance of a country's political economy in reviewing issues of structural adjustment with the Government. Recognizing that it is Tanzania which has the primary responsibility for addressing the country's economic problems, the Bank will continue to work closely with your Government in our lending operations and policy dialogue.

Following my most brief but enjoyable visit to Tanzania, I shall watch with increased interest your progress towards recovery and growth. Please accept my assurances that the World Bank is committed to the partnership of development in Sub-Saharan Africa.

I wish to thank you for your gracious hospitality and the kind attention Mrs. Conable and I received from your Government during our visit.

Sincerely,

Bruke Cuble

H.E. Ali Hassan Mwinyi President United Republic of Tanzania Dar es Salaam, TANZANIA

March 18, 1987

Dear John:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past-due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

The Honorable John T. Myers House of Representatives Washington, D.C. 20515



February 25, 1987

Dear Senator McConnell:

Thank you for your letter inviting me to deliver the keynote address on the occasion of the inauguration of a series of trade and export conferences to be held in Lexington, Kentucky, on May 11.

Unfortunately I have to decline. In May the Bank will be in the process of implementing a reorganization, and I find it impossible to travel to Kentucky during that time.

I appreciate your offer to include me as a speaker and send my best wishes for a successful series of Conferences.

Sincerely,

Brun lineth

The Honorable Mitch McConnell United States Senate Committee on Agriculture, Nutrition, and Forestry Washington, DC 20510-6000

February 4, 1987

Dear John:

Thank you for your kind letter inviting me to be one of the four panelists who will discuss the international debt situation during the Annual Meeting of the Association of Reserve City Bankers on May 4.

I have seriously considered your invitation, but unfortunately I have to decline. I expect to be traveling in South East Asia at the end of April, and the timing of my return will make it impossible for me to get to Florida in the first week of May.

I very much appreciate your offer to include me as a panelist and send my best wishes for the success of the upcoming Annual Meeting.

Sincerely,

Brow hable

Mr. John F. McGillicuddy Chairman of the Board and Chief Executive Officer Manufacturers Hanover Trust Co. 270 Park Avenue New York, NY 10017

March 12, 1987

Dear Mr. McKilligan:

My brief visit to Mpongwe farm was both educational and enjoyable. I do, however, apologize for the brevity of the visit — simply dropping out of the sky, racing around the farm and then taking off again. I was trying to see as much of Zambia as I could in a very brief period of time.

My brief view of the farm left me very impressed. The water from the small lake appeared to be well used. The maize, coffee, soya, pecan nut and gladiola fields appeared to be in tip top shape. I was particularly impressed at the production, packing, transport and marketing arrangements for the gladiola. This, it seemed to me, augurs well for the attempts being made to find other high value export crops which can be successfully grown in Zambia.

Again, thank you very much for your kindness in meeting my colleagues and me, and showing us around Mpongwe. We wish you the very best success for this venture in the future.

With best personal regards,

Sincerely,

Brow levelle

Mr. H.J. McKilligan General Manager Mpongwe Agriculture Development Project P.O. Box 56750 Luanshya, Zambia

March 18, 1987

Dear Mr. McManus:

It gives me great pleasure to sponsor for membership Mr. Michel Camdessus who has expressed a desire to join The "F" Street Club.

Mr. Camdessus assumed responsibility as Managing Director of the International Monetary Fund on January 16, 1987, following a distinguished career as Director of the French Treasury and later as Governor of the Banque de France. His influence on, and his outstanding personal contribution to the international finance scene, make him a highly qualified candidate for membership at the Club.

I should, therefore, like to propose that Michel Camdessus be approved for membership at the "F" Street Club.

Sincerely,

Bra B. Culty

Mr. J. William McManus Chairman 1925 "F" Street Club Washington, D.C. 20006

March 16, 1987

Dear Peter:

As you know, the World Bank has long had as its primary objectives the stimulation of economic growth and alleviation of poverty. As the poverty issue is so important, I have recently appointed a senior-level task force to review the Bank's poverty work and prepare new initiatives. In addition, the Development Committee has also asked us to look at what additional efforts can be made to protect the poor in developing countries during periods of adjustment.

Our report to the Committee stresses that severe global recession has been the main cause of increasing poverty and deteriorating social indicators in developing countries. The recovery and structural reform efforts that many countries are making are therefore essential for renewed progress against poverty. While there are necessarily some transitional costs to groups of people when a country adjusts, and these must be addressed through carefully targeted programs, experience has shown that a timely and orderly adjustment will produce fewer social costs than a delayed and haphazard response. Moreover, the sooner that economic stability is restored and growth accelerated, the more likely that social costs will be contained.

In this context I want to reiterate how much the Bank values close collaboration with A.I.D. in support of adjustment and development programs. Experience now provides many examples of how structural reform can be made more effective by cooperation among donors.

There are many instances I could cite where World Bank/A.I.D. cooperation has been especially constructive and helpful in encouraging and strengthening the reforms necessary to bring about adjustment and refuel growth. In particular, A.I.D.'s ability to move quickly to support difficult policy changes in such countries as Senegal, Malawi, Zambia and Costa Rica has been important in reinforcing Bank-supported reform programs. In other countries where governments need additional resources to provide time to design and implement complicated reform programs, the flexible forms of support A.I.D. can provide are particularly valuable to the overall effort. I hope that we can look forward to A.I.D.'s continued close cooperation as increasing numbers of countries undertake growth-oriented programs and adjustment lending assumes a more prominent role.

Bincerely,

Mr. M. Peter McPherson Administrator Agency for International Development

Washington, D.C. 20523

March 17, 1987

Dear John:

It was a pleasure to hear from you after all these years. One of the benefits of public service is the opportunity for contact with past acquaintances who have common interests.

I understand what you've said about CGIAR and agree that it is important that the Centers be able to continue to be responsive and effective in the changing global environment. I would be glad to talk with you further about this sometime when you are in Washington. If you will give my office a call (202-477-2001), a mutually convenient time can be arranged. I warn you that between travel to some of the Bank's 151 member countries and meetings of the Board of the Bank, scheduling may be difficult, but you should not let that discourage you.

Best personal wishes.

Sincerely,

Buch lunde

Mr. John S. Niederhauser 2474 Camino Valle Verde Tucson, Arizona 85715

January 20, 1987

Dear Allen:

I want to call your attention to the Safe Motherhood Conference which is being sponsored by the World Bank and others and will be held in Nairobi, Kenya, February 10 - 13, 1987.

Although the news media and the public have responded with great attention to the famine in Africa and the health of children in the Third World countries, the plight of women in the developing world has failed to evoke a similar response. The mortality rate among young pregnant women and mothers is staggering; the cost of improving this condition is very modest and there has to be a strong indication of public interest and determination to bring about changes.

I hope that USA TODAY will take special interest in this issue and the Safe Motherhood Conference and help to increase public awareness and support for aiding Third World women in this vital area.

We have prepared extensive background papers for the conference and I am enclosing a summary of the World Bank's "Safe Motherhood Initiative: Proposals for Action".

With best regards,

Sincerely,
Broke Carth

enc.

Mr. Allen Neuharth Chairman Gannett Co., Inc. 1000 Wilson Boulevard Arlington, VA 22209

January 16, 1987

Dear Dr. Newberry:

Thank you for your letter of December 18 concerning the reorganization of The World Bank. Let me assure you that our plans for reorganization already include increased emphasis on the environment. It is now the job of the task forces studying the Bank to decide how and where this strengthened environmental facility fits into the structure of the institution.

We appreciate your interest in the Bank and its operations. Thank you again for writing.

Sincerely, Broke Calde

Dr. David Newberry Lecturer in Plant Ecology & Biological Statistics Department of Biological Science University of Stirling Stirling FK9 4LA Scotland

March 9, 1987

Dear Minister:

Thank you for the very kind invitation you have extended to me in the name of H.E. the President, Major-General Juvenal Habyarimana, conveyed by Ambassador Insonere on February 27 to attend the celebrations on July 1, 1987, marking the 25th Anniversary of Rwanda's independence.

I am honored and pleased by this invitation. However, I very much regret that I am already heavily committed in early July, as unfortunately is the case throughout this year. If you desire, the Bank will be happy to be duly represented at the July 1 celebrations. I sincerely hope that I will be able to visit Rwanda on some other occasion when my schedule permits.

I would like to take this opportunity to express my personal congratulations to H.E., President Habyarimana, and the Rwandese people for the concrete achievements you will be celebrating in July. Please accept my assurance that the World Bank greatly values the close and productive relationship we have enjoyed with Rwanda in the years since Rwanda's independence.

Sincerely,

Bule B. Castle

His Excellency Francois Ngarukiyintwali Minister of Foreign Affairs and Cooperation B.P. 179 Kigali, Republic of Rwanda

January 8, 1987

Dear Mr. Minister:

Thank you for your letter inviting me, on behalf of H.E.the President of Rwanda, to visit your country. My colleagues in the Bank have described Rwanda as a country which has addressed its development needs seriously under difficult economic circumstances. We are pleased with the progress that has been made, and that you perceive the Bank as a helpful partner in your effort.

As it happens, I will be travelling in Eastern Africa in February. However, my itinerary for that trip has already been arranged and unfortunately I will not be able to include Rwanda at this time. However, I am delighted at your invitation and will make every effort to include Rwanda in a future trip.

Let me take this opportunity of extending to you my warmest good wishes for a happy and successful 1987.

Brow Cade

His Excellency François Ngarukiyintwali Minister of Foreign Affairs and Cooperation B. P. 179 Kigali, Republic of Rwanda

cc: His Excellency Simon Insonere Ambassador of the Republic of Rwanda

February 26, 1987

Dear Mr. Nickelsberg:

Thank you for your letter inviting me to address the World Congress on Philanthropy to be held in Toronto on May 23-27, 1988.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

I appreciate your offer to include me as a speaker and send my best wishes for a successful Congress.

Sincerely,

Bre hille

Mr. Barry Nickelsberg Chairman, Executive Committee World Congress on Philanthropy 1145 19th St., N.W. Suite 717 Washington, DC 20006-3701

March 16, 1987

Dear Mr. Norment:

Thank you for your letter inviting me to be a featured speaker at the American Gear Manufacturers Association's 71st Annual Meeting, which will be held at the Homestead, May 31-June 2. Dan Bailey of Rochester Gear, Inc. had contacted me about this event as well.

While I did a considerable amount of public speaking in my previous positions, since becoming President of the World Bank, I have made very few public addresses. My responsibilities as head of an international organization are quite different from those of my previous roles and they are all-consuming.

I appreciate your efforts to include me in this important Association meeting, and send my best wishes for its success.

Sincerely,

Bones Call

Mr. Richard B. Norment
Executive Director
American Gear Manufacturers Association
1500 King Street, Suite 201
Alexandria, VA 22314

cc: Mr. Dan Bailey

January 26, 1987

Dear Mr. Norton:

Thank you very much for your letter asking me to accept Mrs. Walker's invitation to meet with the Presidential Exchange Executives who are in Washington this year.

Unfortunately I have had to decline. As I mentioned to Mrs. Walker, my schedule of engagements through February is very full, and I cannot add to it. I have suggested, however, that, if she feels it appropriate, we could arrange to have a high-level representative from the Bank meet with them.

With best wishes,

Sincerely,
Bull Cult

Mr. William Norton Associate Director The President's Commission on Executive Exchange 744 Jackson Place, N.W. Washington, DC 20503

January 22, 1987

Dear Mr. Nowrangi:

Thank you for bringing to my attention your wife's situation here at the World Bank.

I am not familiar with the facts surrounding your wife's employment with the Bank, and the Personnel and Administration staff here is better able to respond to her. While I cannot intervene directly on Mrs. Nowrangi's behalf, I have asked the Vice President of Personnel and Administration to review her situation. Your wife will hear directly from someone on that staff.

Sincerely,

Brow Gale

Mr. Anil Nowrangi 8513 Barron Street Takoma Park, MD 20912

March 12, 1987

Dear Mr. Nsingo:

My wife joins me in thanking you for your kind assistance during our recent visit to Zambia. It was especially kind of you to take so much time to accompany us on our trip to the Copperbelt and to see us off at the airport on our departure. The arrangements for our visit were, I thought, excellent. In a relatively short visit, we were able to see a great deal of Zambia and to meet many interesting Zambians.

It is unfortunate that Zambia faces today a grave crisis. The declining national output which has occurred over the past decade has resulted in lower incomes and standards of living for the majority of the Zambian people. Notwithstanding the best efforts of the Government and many interested outsiders, it has proven difficult to arrest this decline and to get Zambia back on a path of economic growth. You may rest assured that my colleagues and I in the World Bank remain committed to helping Zambia reform its economy to provide a basis for improved circumstances for all Zambians. You and your senior colleagues in the government have a vital task in guiding Zambia through these difficult times.

Please be assured of my commitment to do whatever I can with my organization to facilitate improved circumstances in Zambia.

Thank you again for your hospitality.

With best regards,

Sincerely,

Brian landle

Mr. Kapembe Nsingo Minister of State Ministry of Finance P.O. Box RW 50062 Lusaka, Zambia THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

March 5, 1987

Dear Minister Ntagazwa:

Thank you for accompanying me during my tour of the port. Dar es Salaam clearly has an important role to play in transport facilities for Southern Africa. The Bank is reviewing the needs of the region and will continue to work with Tanzania and governments of neighboring countries on the expansion of existing transport networks. There is no doubt that the efficiency of the port of Dar es Salaam is a critical factor in expanding trade, and we hope that the present schedule of the rehabilitation project will be maintained.

Sincerely,

Brow Carble

Honorable A. Ntagazwa
Deputy Minister
Ministry of Communications
& Works
Dar es Salaam, TANZANIA

March 16, 1987

Dear Minister:

My thanks for the warm hospitality of the Government of Kenya in hosting the Safe Motherhood Conference. It afforded an excellent opportunity to the international community to launch an initiative to improve maternal health. Everyone associated with the Conference appreciated the effort of so many at the Ministry to make it succeed.

The Government of Kenya has accomplished much in its drive to extend health care, and many of your innovative approaches provide stimulus to program planners in other nations. We look forward to continuing to work with you.

My wife and I were grateful for your kindness to us personally during our visit. My wife particularly enjoyed her visit to health and family planning programs in Kirinyaga.

Best wishes to you and your colleagues.

Sincerely,

Boner Condie

The Hon. C.J.P. Nyakiamo Minister of Health Ministry of Health Afya House, Cathedral Road P.O. Box 30016 Nairobi, Kenya

March 5, 1987

Dear Mr. Chairman:

Thank you for receiving me during my recent visit to Tanzania. I very much enjoyed our discussion and the opportunity of hearing your views.

I agree with you that the problem of managing poverty is one for which there is no easy solution and that the World Bank must remain sensitive to the impact which economic adjustment measures have upon ordinary people in town and countryside alike. However, I recognize — as you have over the past two decades — that it is the small farmer who has the best potential for increasing production. The World Bank has found in many countries that when economic incentives are appropriate, relatively inexpensive improvements in farming methods through practical, locally based extension services, and infrastructure have brought about a substantial response from these small farmers. I believe that Bank staff can bring the experience of other countries to bear upon the diverse issues of development which Tanzania and other sub-Saharan nations face. However, in this and other areas of economic development we realize that a proper understanding of local conditions is an essential ingredient of success.

Each country must decide on its own path of development and within that context the international institutions such as the World Bank and the IMF have their specific roles to play. As President of the Bank I am very conscious of the diversity of situations which face our 150 member countries. In serving these countries, our staff will continue to devote their best efforts to help each country resolve some of the seemingly intractable issues of economic growth.

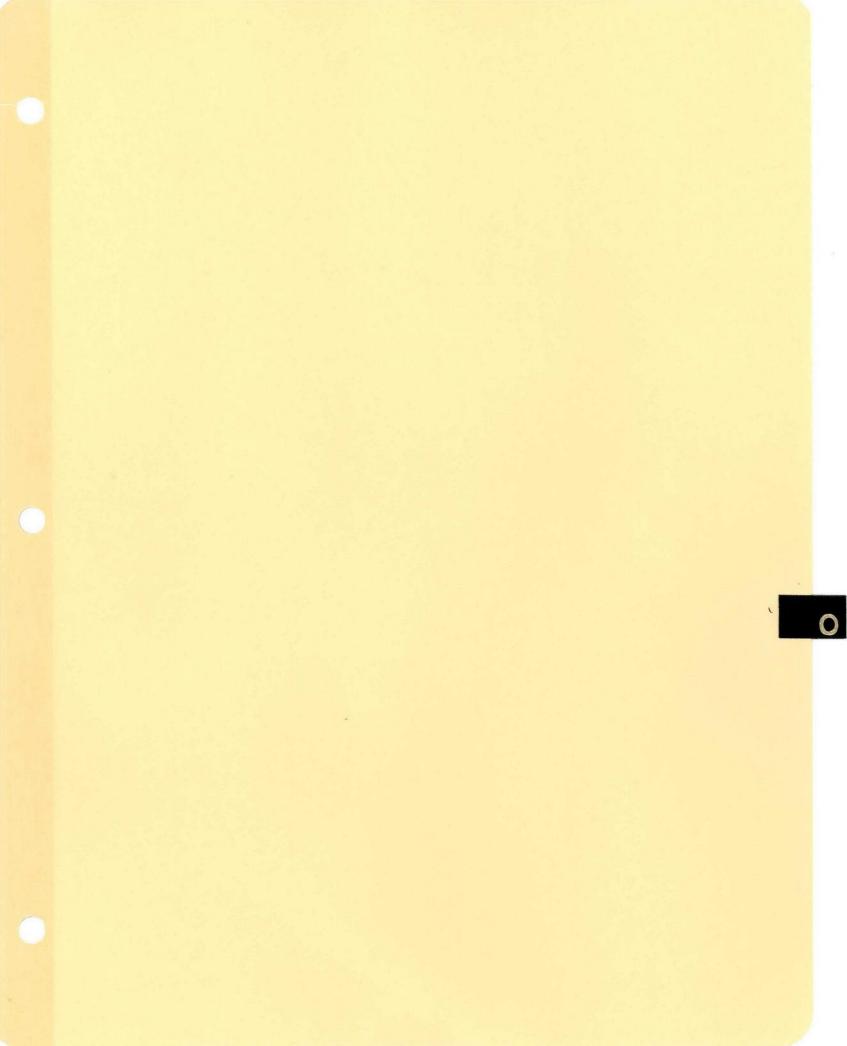
The shortcomings of the developed world which you aptly illustrated in our discussion of subsidies are also of concern to the World Bank and we will continue to draw attention to the negative impact of protectionism upon trade and global development.

Please accept my thanks for a most stimulating discussion and my best wishes for your work as Chairman of the South-South Commission.

Sincerely, Brown lumber

Mwalimu Julius K. Nyerere Chairman Chama Cha Mapinduzi

Chama Cha Mapinduzi Dar es Salaam, TANZANIA



March 11, 1987

Dear Jacquelyn:

We appreciated your visit and your further advices about Marietta Ryan. We await the results of your continuing research, confident that it will shed additional light on her portrait's murky origins.

You mentioned another (clearly) Noah North portrait in Minnesota which you thought might be for sale. Did you learn any encouraging details about it?

Sincerely,

Bru lable

Ms. Jacquelyn Oak
Registrar
Museum of Our National Heritage
P.O. Box 519
33 Marrett Road
Lexington, Massachusetts 02173

January 5, 1987

Dear Dave:

In my response of December 18, 1986, to your earlier letter which expressed your concern with environmental and social issues in the Brazilian power sector, I referred to a joint review by the Brazilian Government and the Bank of a number of important environmental and social plans relating to policy and operations in the sector. The purpose of that review was to ascertain whether these plans, which the Government had presented to the Bank in line with the second tranche conditions of the Bank's power sector loan to Brazil, adequately addressed the environmental and social concerns of the Government and the Bank. It was also our purpose to reach a judgment as to whether these plans, along with all the financial adjustments already made in the sector, constituted a satisfactory basis for release of the second tranche of the Bank loan. We have completed our review and I would now like to share with you some of our conclusions.

Overall we believe that the plans represent a serious effort of the Brazilian Government and the Brazilian power sector to deal effectively with environmental and social issues raised by investments in the sector. They contain safeguards to ensure that the Government's existing policy guidelines for the protection of the environment and the orderly resettlement of affected communities, including Amerindian groups, are taken into account in the design and execution of power sector investments. The plans provide for specific measures to strengthen the environmental protection practices in the Brazilian power agency (ELETROBRAS) as well as in individual power companies. The staffing, training and research for the environmental units in ELETROBRAS and the power companies will be expanded, and a high-level committee of Brazilian experts to oversee all environmental and social protection activities in the power sector will be established. In addition, the Government's Amerindian (FUNAI) and environmental (SEMA) agencies will be strengthened.

The plans give special attention to resettlement and compensation issues related to power projects which are nearly completed or at an advanced stage of construction. Details on some of these projects are contained in the June 1986 letter from my predecessor, Mr. Clausen, to Mr. Rich copied to you with my earlier letter. While the Bank has not been previously associated with these projects, we have agreed with the Brazilian Government that, in the context of the power sector loan, actions will be taken to mitigate the impact of these projects on the affected communities, and where it is still possible, to ensure the orderly resettlement of the displaced population.

One such project where an organized resettlement effort is being done is the Itaparica Dam. Preparation of a resettlement plan for the population to be displaced by the dam was agreed with the Government as one of the first tranche conditions of the Bank power sector loan. Satisfactory progress in carrying out this plan was also agreed as one of the second tranche conditions. Both conditions have been fulfilled. The legal process for the expropriation of land required to resettle the affected population has now been completed. Equally important, after difficult negotiations, the electric power company which is constructing the dam, and the people to be resettled, have reached agreement on all aspects of the resettlement plan. We are now helping the Government prepare a project to provide assistance for the affected population, and we expect to present a Bank loan for this purpose to our Board of Executive Directors by midyear.

In sum, a determined effort is being made by the Government and the power sector to address environmental and social issues arising out of existing power investments. We are hopeful that the strengthening of the institutional capacity and processes for reviewing such issues in the power sector would result in a careful screening of the environmental and social aspects of future investments before they are made. In this regard, you may be interested to know that, since there are no longer any outstanding conditions for release of the second tranche of the power sector loan, we have informed the Government and our Board that this tranche (US\$250 million) is now available for disbursement.

I hope that the above information is useful in allaying your concern about environmental and social issues in the Brazilian power sector. I would also like to assure you that under the second power sector loan, which we expect to appraise in the Spring, we will continue to work with the Government on additional environmental and sociological improvements in the power sector. Please let me know if you need further information on these and related matters.

Sincerely,

Barber B. Conable

President

The Honorable David R. Obey Chairman, Subcommittee on Foreign Operations Appropriations Committee U.S. House of Representatives Washington, D.C. 20515

Enclosures

January 16, 1987

Dear Mr. Oliveira:

Thank you for your note outlining your views on the reorganization of the Bank. You have obviously given a great deal of thought to the matter, and we appreciate having your observations. I will make sure that Kim Jaycox sees your memo on his return.

Sincerely,

Brow lake

Mr. Joao Oliveira The World Bank Room G 1024 BARBER B. CONABLE

January 12, 1987

Dear Tip:

I observed with interest, though from a distance, the changing of the guard at the House of Representatives last week. I want you to know that I consider it a great privilege to have served under a Speaker of your stature and humanity. I have a very warm feeling about my 20 years in the House of Representatives, and your leadership contributed significantly to it.

That's all I wanted to say, except to add my best personal wishes.

Sincerely,

Bula

The Honorable Thomas P. O'Neill, Jr. Office of the Former Speaker 2200-A John F. Kennedy Federal Building Boston, Massachusetts 02203

March 17, 1987

Dear Mr. O'Shaughnessy:

I have received your letter of March 4. It was nice to be reminded of your parents. Please give them my best wishes when you next talk with them.

With respect to Mr. Selassie's interest in employment, the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, I have forwarded your letter and the attachment to the Personnel Department pending the outcome of the reorganization. Once the staffing needs of the Bank are known, he will be contacted directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Bondo Louble

James P. O'Shaughnessy, Esq., Foley & Lardner 777 East Wisconsin Avenue Milwaukee, Wisconsin, 53202

January 12, 1987

Dear Sir John:

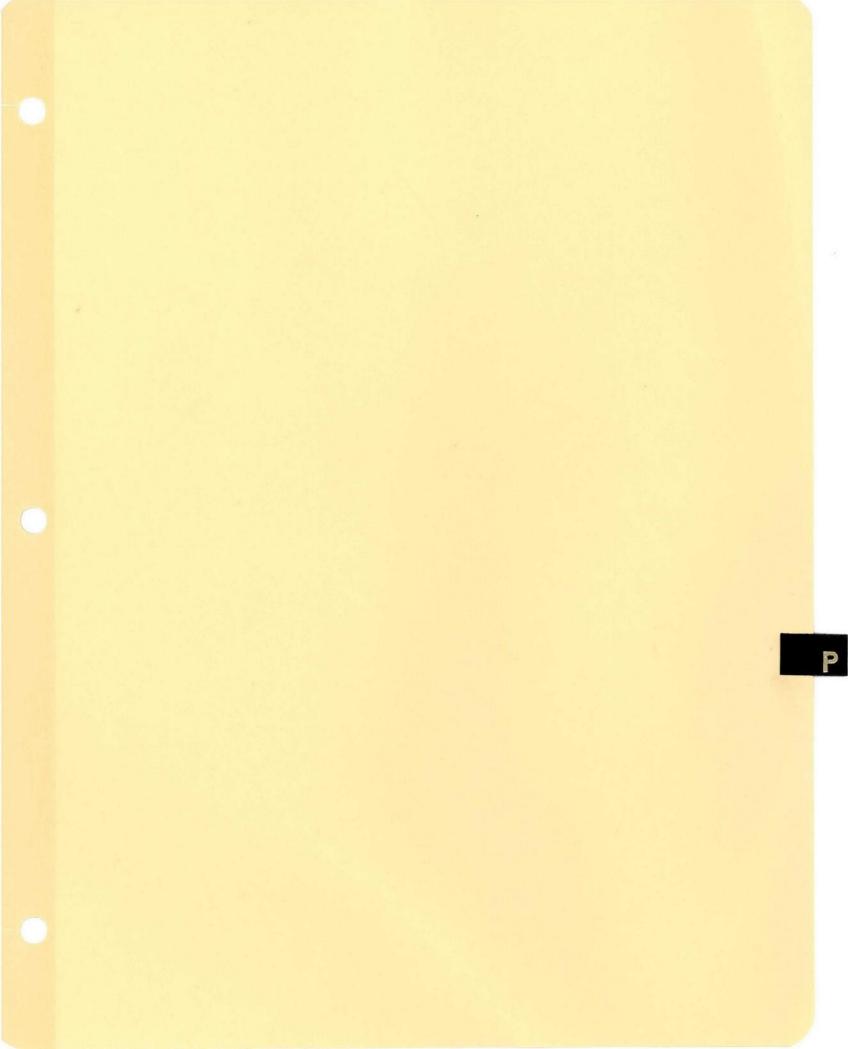
Thank you for your letter of November 25 concerning plans for a symposium in London next November on the topic "How to help Third World countries better help themselves." This theme underlines the international development effort and is indeed a guiding principle of World Bank assistance activities for which the consistent support of your Economic Affairs and Development Committee of the Council of Europe is deeply appreciated. I look forward to visiting with you and your colleagues at Strasbourg at some convenient time when the European Parliament and Council of Europe are in session.

My tentative schedule for 1987 makes it most unlikely that I could attend the symposium, but I would be pleased to arrange for alternative Bank representation if this would be acceptable to you. In this regard, I would ask Maurice Bart, Director of our European Office in Paris (whom you may contact directly) to attend any preparatory meetings of your sub-committee.

I, too, much regret that my planned visit last October to the House of Commons had to be cancelled, but look forward to meeting with you at the earliest opportunity.

Sincerely,
But Cable

Sir John Osborne, M.P. House of Commons London SWIAOAA ENGLAND



Record Removal Notice



File Title				3		Barcode No.
President Barber Conable Chronologica	al Records - Outgo	oing - Correspo	ndence - M	I-Z - January 1 - M	arch 31, 1987	1782772
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Jan 22, 1987	Memorandum		
Correspondents / Participants To: Mr. Martijn J. W. M. Paijmans From: Barber B. Conable	н		
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Le 13 mars 1987

Monsieur le Ministre,

Je suis très heureux d'apprendre votre nomination au Conseil des Gouverneurs de la Banque mondiale en qualité de Gouverneur pour la République centrafricaine. Je vous prie d'accepter mes sincères félicitations.

Les Administrateurs, la direction et le personnel de notre institution se joignent à moi pour vous souhaiter une cordiale bienvenue. Nous attendons avec intérêt votre participation aux affaires de la Banque.

Personnellement, j'espère que l'occasion de vous accueillir à Washington se présentera sous peu.

Je vous prie d'agréer, Monsieur le Ministre, l'assurance de ma très haute considération.

But B. Coule

Son Excellence
Monsieur Louis Papeniah
Secrétaire d'Etat du Plan,
des Statistiques et de la
Coopération économique et financière
Bangui
République centrafricaine

March 17, 1987

Dear Mr. Park:

It gives me great pleasure to forward a presentation photograph taken on the occasion of your farewell from the Bank.

Your efforts in support of the Bank's objectives and in representing your constituent countries have been greatly valued.

I join my colleagues in sending best wishes for your future endeavors.

Brow lande

Enclosure

Mr. You Kwang Park 7-802 Sam-ik Apt. Cheongdam-dong Kangnam-ku Seoul, Korea.

January 12, 1987

Dear Mike:

Thank you for letting me know your whereabouts and activities. I am also pleased to know of your interest in performing a rotation at The World Bank in June or July next year.

Because I am not sure what, if any, arrangements can be made for a rotation, I will forward your letter to the Personnel Department with the request that the possibilities be explored further and discussed with you directly.

Best wishes for the New Year.

Sincerely,

Dr. Michael Parkinson, 5139 Heritage Lane, Alexandria, Virginia, 22311

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FORM NO. 27 - OCR (3/82)

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RK:

MR JAMES C. INGRAM EXECUTIVE DIRECTOR THE WORLD FOOD PROGRAMME ITALY MR N. PETER MOPHERSON ADB (NSTRATOR AGENCY FOR INTERNATIONAL DEVELOPMENT WASHINGTON D.C. MA M JEAN-CLAUDE PAYE (. SECRETARY GENERAL OFCD PARIS strt (M JEAN RIPERT DIRECTOR GENERAL FOR DEVELOPMENT AND INTERNATIONAL ECONOMIC CO-OFERATON, UNITED NATIONS NEW YORK MRS MARGARET CATLEY-CARLSON PRESIDENT CANADIAN INTERNATIONAL DEVELOPMENT AGENCY HULL THE CANADA (MR PATRIZIO SCHMIDLIN EIRECTOR-GENERAL DEPARTMENT OF DEVELOPMENT CO-OPERATION MINISTRY OF FOREIGN AFFAIRS ROME MR MANMOHAN SINGH THE DEPUTY CHAIRMAN PLANNING COMMISSION REW DELHI MR BERNARD CHIDERZO MINISTER OF FINANCE, ECONOMIC PLANNING AND DEVELOPMENT HIL HARARE ZIMBABWE MR ENRIQUE V IGLESAIS FOR LEGN MINISTER MINIBIERIO DE RELACIONES EXTERIORES MONTEVIDEO URACUAY R CHARAH FAGUIH SERVITY HINSTER OF FINANCE AND NATIONAL ECONOMY MIKISTRY OF FINANCE AND NATIONAL ECONOMY SITAPH BAUNI ARABIA TRIPEAL BEILE SERVICE TO SHIPT

AND MR IDRISS JAZAIRY PRESIDENT

INTERNATIONAL FUND FOR AGRICULTURAL DEVELOPMENT

MR BENGT SAVE-SODERBERGH UNDER SECRETARY OF STATE FOR DEVELOPMENT CO-OPERATION MINISTRY OF FOREIGN AFFAIRS STOCKHOLM

M FRITZ STAEHELIN DIRECTOR FOR DEVELOPMENT CO-OPERATION AND HUMANITARIAN AID DEPARTMENT FEDERAL DES AFFAIRES ESTRANGERES BERNE

ME II HANABUSA SIRECTOR-GENERAL LCONUMIC COOPERATION BUREAU MINISTRY OF FOREIGN AFFAIRS CONTO

IT GIVES ME GREAT PLEASURE TO INVITE THE TIDEWATER GROUP TO MEET THIS SUMMER AT LEEDS CASTLE, JUST OUTSIDE LONDON. WE HAVE NOW MADE SPECIFIC ARRANGEMENTS WITH LEEDS FOR THE WEEKEND OF JULY 11-12, DAC CHAIRMAN, JOE WHEELER, JOINS ME IN LOOKING FORWARD TO YOUR FARIJCIPATION.

1111

1, TOE WHEELER AND I HAVE HAD SOME TENTATIVE DISCUSSIONS ABOUT THE THEMES FOR THE LEEDS CASTLE TIDEWATER AND MAKE THE FOLLOWING **SUBDIFITION:**

- E. PIRUCTURAL ADJUSTMENT PARTICULARLY IN THE POURER COUNTRIES:
- TAX ARE AUGUSTMENT PROGRAMMES BEGINNING TO SHOW RESULTS? ARE SUFFICIENT CONCESSIONAL RESOURCES BEING APPLIED TO SUPPORT ADJUSTMENT MEASURES, WILL THE DEBT OVERHANG PROVE TOO GREAT? CAN VUINERABLE GROUPS BE BETTER PROTECTED TO MAKE ADJUSTMENT SOCIALLY AND PULITICALLY ACCEPTABLE ?
- (B) HAVE WE DEFINED THE ISSUES FULLY? IS ENOUGH ATTENTION BEING GIVEN TO HUMAN RESOURCE DEVELOPMENT OF THE ENTERPRISE OF THE BULK OF THE POPULATION IS TO BE FULLY USED? HAVE WE THOUGHT FAR ENOUGH AHEAD IN AGRICULTURE? FOR EXAMPLE, WHAT LIES BEYOND SELF-SUFFICIENCY IN GRAINS AND WHAT ARE THE RESEARCH IMPLICATIONS? IS SELF-SUFFICIENCY IN BRAINS THE GOAL WHATEVER THE COSTS?
 - 11) LONGER TERM DEVELOPMENT GUALS : WHAT ARE THE SIGNIFICANT CHALLENGES WHICH DEVELOPING COUNTRIES AND ALD AGENCIES SHOULD BE FACING UP TO FOR THE REST THE CENTURY? CAN WE USEFULLY ARTICULATE OPERATIONAL DEVELOPMENT TARGETS (OR PERFORMANCE INDICATORS)? IF SO, IN WHICH FIFLDS (HEALTH, EDUCATION, ECONOMIC)? THIS MAY HAVE OPERATIONAL ADVANTAGES BUT MAY ALSO HELP BOTH DEVELOPING COUNTRIES AND DONOR COUNTRIES TO AROUSE POLITICAL SUPPORT FOR DEVELUPMENT.

NEW THEN

3. 1 PROPOSE WE ARRIVE AT LEEDS CASTLE BY 7 PM ON FRIDAY, 10 JULY, AND CONTINUE OUR MEETINGS THROUGH LUNCH ON SUNDAY. THIS WOULD GIVE US TIME FOR THREE FULL SESSIONS AND CONSIDERABLE INFORMAL TALK. WE COULD DEVOTE THE FIRST SESSION ON SATURDAY TO ITEM ONE AND THE TMAINING TWO SESSIONS TO THE AGENDA FOR THE 1990'S. LEEDS CASTLE HAINING TWO SESSIONS TO THE AGENDA FOR THE 1990'S. LEEDS CASTLE HAINING THE ADVANTAGE OF BEING AWAY FROM LONDON WHERE PARTICIPANTS CAN WORK TOGETHER WITHOUT DISTRACTION. IN THIS SPIRIT WE PRESUME THAT PARTICIPANTS WILL COME ALONE AND STAY UNTIL AFTER LUNCH ON SUNDAY. I TAKE PLEASURE IN OFFERING THE HOSPITALITY OF MY GOVERNMENT FOR THE PERIOD AT LEEDS CASTLE IN ACCORDANCE WITH YOUR NEEDS. WE WILL PROVIDE MORE DETAILS ON ADMINISTRATIVE MATTERS AND ON LEEDS CASTLE ONCE WE KNOW YOU WILL BE ABLE TO JOIN US. AS WITH PREVIOUS TIDEWATERS, INVITATIONS ARE ISSUED TO PARTICIPANTS ON A PERSONAL BASIS.

4. WITH YOUR RESPONSE TO OUR INVITATION, WE WOULD VERY MUCH APPRECIATE ANY COMMENTS YOU HAVE ON OUR SUBGESTED TOPICS. I LOOK FORWARD TO SEEING YOU AT LEEDS CASTLE IN JULY.

111

BEST WISHES

CHRISTOPHER PATTEN

53907 RDMLOM G

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NNNN

January 20, 1987

Dear Mr. Patterson:

Thank you for your letter of January 5 kindly offering your services in our reorganization effort. We appreciate this gesture of support and interest and will certainly keep it in mind should the need arise.

Sincerely,

Book landh

Mr. Charles V. Patterson 4573 Belfort Place Dallas, Texas 75205

March 17, 1987

Dear Bill:

Thank you for your letter following up our conversation about my new role as President of the World Bank. I appreciate your interest in some possible programming on World Bank issues.

Because of an upcoming trip abroad, the reorganization effort currently under way and other pressing Bank initiatives, I would like to postpone consideration of your proposals until May. In the meantime, I have passed on your letter to the External Relations Department of the Bank for its consideration. I will be back in touch with you in May.

Best personal wishes.

Sincerely,

Bran

Mr. William J. Pearce President and General Manager WXXI 280 State Street PO Box 21 Rochester, New York 14601 BARBER B. CONABLE 1818 H Street, N.W. Washington, D.C. 20433

January 27, 1987

Dear Bill:

Thank you so much for sending the tape of your documentary on the Museum of the American Indian. I have sent it on to New York so that people associated with the Museum can know what to expect.

I think it is an excellent job, objective in its approach and doubtless constructive in its impact. Thank you for having taken this initiative.

Sincerely,

Bonco

Mr. William J. Pearce President WXXI 280 State Street P.O. Box 21 Rochester, New York 14601

March 5, 1987

Honorable Claiborne Pell Chairman, Committee on Foreign Relations United States Senate Washington, D.C. 20510

Dear Senator Pell:

I am aware of your concern about the impact of World Bank projects on the environment of the developing countries. I share your view that environmental preservation and economic growth are consistent and mutually supportive objectives. This interdependence is, and will remain, a cornerstone of the World Bank's efforts in support of sustained development in the world's poorest countries.

I want to assure you that the Bank is moving forward with efforts to more fully integrate environmental considerations into our operational work. We believe that sound environmental management, which is critical for sustained economic growth, should be an integral part of economic policymaking at all levels of government. Although rapid population growth is fueling the over-exploitation of natural resources in many countries, there are important instances in which proper planning can reconcile objectives of economic growth, poverty alleviation and environmental protection. This will require a rethinking of the importance of resource management and environmental issues in many developing countries. It will also require substantial external assistance and greater collaboration in the development community.

It is clear that if the Bank is to strengthen its capacity for dealing with environmental issues, we must increase the number of professionally trained Bank staff with experience in ecology and related areas. I have recommended to our Board of Directors that an additional eight staff years be allocated to environmental programs in the fiscal year beginning July 1, 1987. It is my hope that these eight additional staff will constitute a "down payment" on a further expansion over the next several years. One question which is still unresolved is how our environmental staff should be organized if they are to have the maximum impact on our lending operations and on policy formulation. I expect to be able to make a decision on this issue later this spring, in the context of the general reorganization effort now underway in the Bank. We will keep you informed as specific decisions are made on the structure and staffing levels of our environmental units.

I know that your Committee is concerned about the strength of the Bank's commitment to better environmental management in the developing world. This concern is shared not only by the Bank's management, but by a great many of our member governments. As you may know, at the request of the United States and several other donor countries, the issue of Environment, Growth and Development will be discussed by the Development Committee at its April meeting here in Washington. This discussion reflects a growing awareness of the fact that environmental degradation threatens the sustainability of development, particularly in poor countries heavily dependent on a declining base of natural resources.

I hope that we can work with you and your Committee to ensure that sound environmental management, critical as it is for sustained economic growth, becomes an integral part of economic policymaking in the developing world.

With all best wishes.

Sincerely,

Bur hable

March 3, 1987

Dear Mr. Minister:

It is indeed good to know that you have been appointed Governor for El Salvador on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

Bruke B. andle

Su Excelencia Senor Jose Ricardo Perdomo Ministro de Economia 4a. Avenida, Norte No. 232 233 San Salvador El Salvador FORM NO 27 OCR (Modified -- 1/85)

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WASHINGTON DC - 10-MAR-87

FOR SR. DOMINGO CORDOVEZ, MINISTER OF FINANCE AND PUBLIC CREDIT. IN RESPONSE TO YOUR LETTER OF MARCH 9, 1987 REQUESTING WORLD BANK ASSISTANCE TO RECONSTRUCT PETROLEUM INFRASTRUCTURE, I AM PLEASED TO CONFIRM THAT MR. ROBERTO PICCIOTTO, DIRECTOR, PROJECTS DEPARTMENT FOR LATIN AMERICA AND THE CARIBBEAN PLANS TO ARRIVE QUITO MARCH 15 TO REVIEW WITH YOUR AUTHORITIES THE IMPACT OF THE EARTHOUAKE. PLANS FOR REHABILITATION OF THE PIPELINE AND RELATED INFRASTRUCTURE, AND HOW THE BANK COULD BEST ASSIST ECUADOR TO MEET ITS RECONSTRUCTION NEEDS. HE WILL BE ASSISTED BY MR. JOSEPH RISTORCELLI, PIPELINE ENGINEER (ARRIVING MARCH 11). BY MR. SERGIO MIOUEL, HIGHWAY ENGINEER (ARRIVING MARCH 12), AND BY A TEAM OF SPECIALISTS HEADED BY MR. BARBU AS WELL AS BY PROGRAMS DEPARTMENT STAFF WHO WILL ARRIVE ABOUT MARCH 15. AS YOU MAY KNOW I HAVE ALSO ASSURED H.E. PRESIDENT FEBRES CORDERO PERSONALLY OF THE WORLD BANK'S SUPPORT AND DETERMINATION TO DO EVERYTHING POSSIBLE TO BE OF ASSISTANCE TO ECUADOR IN THIS DIFFICULT MOMENT. WITH KIND REGARDS, BARBER CONABLE, PRESIDENT, WORLD BANK.

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MINISTERIO DE FINANZAS SUBSECRETARIA DE CREDITO PUBLICO

Oficio No. SCP-87 (1379)

Quito, . - 9 MAR. 1987

Señor
Barber Conable
PRESIDENTE DEL BANCO INTERNACIONAL
DE RECONSTRUCCION Y FOMENTO
Washington D.C.

De mi consideración:

Los hechos acontecidos durante los días 5 y 6 del presente mes, han determinado que el país afronte una situación de emergencia, toda vez que la Región Oriental es la más afectada por los movimientos telúricos, con graves daños en el Oleoducto Transecuatoriano que ha producido un total desabastecimiento de petróleo para el mercado nacional y una imposibilidad de exportar la normal cuota ecuatoriana.

En consideración a que la economía del país depende en alto grado de los recursos provenientes de las exportaciones de hidrocarburos, el Gobierno Nacional debe solucionar este difícil problema en el menor tiempo posible. Es por eso que, a nombre del señor Presidente Constitucional de la República, Ing. León Febres Cordero, me permito solicitar a usted, un crédito emergente de reconstrucción por un monto de US\$150.000.000, destinado a financiar los siguientes componentes:

1.	US\$ 20.000.000	Construcción de una conección con el Oleoducto Colombiano, tramo de 15 kilómetros que posibilitará la movilización de crudo en el menor tiempo.
2.	US\$ 10.000.000	Adquisición de tubería para el tramo afectado,
3,	US\$120.000.000	y Reparación de carretera, poliducto y oleoducto en un tramo de 40 kilómetros y reconstrucción de la Estación de Bombeo El Salado.

El país espera que la comprensión y apoyo brindados por el Banco Mundial en otras circunstancias, se manifieste especialmente en la situación actual en la que la ayuda internacional es imprescindible.

Es propicia la oportunidad para reiterarle los sinceros sentimientos de consideración y estima.

Atentamente.

Domingo Cordovez Pérez,

MINISTRO DE FINANZAS Y CREDITO PUBLICO.



THE WORLD BANK INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

March 9, 1987

Mr. Pedro S. Malan

FROM Patricio Rubianes

EXTENSION 73711

SUBJECT Preliminary Evaluation of Earthquakes' Damage

A preliminary evaluation of the damage caused by the recent earthquakes to the oil pipeline and its parallel access road and the pump station gives the following results:

- 30 km. of road from El Chaco to Lumbaqui and the oil pipeline were completely destroyed by the flood.
- 10 km. of additional road and oil pipeline were partially destroyed, but completely inutilized.
- The Pump Station at El Salado was destroyed, the main damage being to the tanks, the electric system, buildings and machinery. All the motor foundations were demolished.
- k- 5 bridges were destroyed; two of them had a 200 m and 180 m length respectively.
- 45 km of gas pipeline from Shushufindi to Quito were partially destroyed as well as 10 km of 10" pipeline at Campo Bermejo.
- The destruction along the road from Baeza to Lago Agrio, included 100 dead, 100 to 200 unaccounted for and about a thousand persons are homeless.

The damage to the petroleum camps in the north eastern part of the country which produces about 95% of the total oil export capacity of Ecuador, translates into the standstill of production and consequently, oil export, amounting to some 400 million dollars of export earnings for the next four to five months, estimated to be the time required for reconstruction. This represents the almost doubling of the already existing gap for 1987 created by the decline in oil prices.

Preliminary estimates of financial reconstruction requirements have been in the order of US\$150 million for public infrastructure are is follows:

 US\$120 million to requild the 40 km of pipeline and road as well as the pump station. Rebuilding time would be approximately 4 months.

- US\$20 million for the construction of 42 km of new oil pipeline from Lago Agrio (Ecuador) to El Teblón in Colombia. This neighboring country will allow Ecuador to pump oil through its existing pipeline from El Orito to port Tumaco on the south eastern coast of Colombia. The construction period would comprise 40 to 45 days.
- US\$10 million to repair the pipelines.

f.

January 15, 1987

Dear Mr. Perry:

Thank you for taking the time to share your ideas on the Bank's reorganization with Kim Jaycox. He is presently away, but I will be sure that he receives your memo on his return. I know that he and the task force members will be interested in some of the points you have raised.

Sincerely, Brow Carba

Mr. Christopher J. Perry The World Bank Room H 4157

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

March 30, 1987

Dear Dr. Peterson:

I enjoyed our brief encounter at the Rinaldos and wish to thank you for taking the time to send me your bio and the article on privatization.

Privatization is a subject of great interest to me and it continues to be endorsed by The World Bank as an essential tool in the development of individuals and economies in the Third World.

Sincerely, Bonew Coulte

Dr. William Herbert Peterson Suite 617 700 New Hampshire Avenue Washington, D.C. 20037

January 21, 1987

Dear Messrs. Petricioli and Garatea:

Thank you for your letter inviting me to the 17th Meeting of ALIDE's General Assembly to be held in Lima on May 18-21.

Unfortunately I have to decline. My schedule of engagements for the month of May is fully committed, and I will be unable to travel to Lima at that time.

I appreciate your offer to include me as a participant and send my best wishes for the success of the Meeting. The topic is timely and extremely important.

Sincerely,

Bow luck

Messrs.
Gustavo Petricioli, President
Carlos Garatea Yori, General Secretary
ALIDE
Apartado 3988
Lima 100
Peru

January 5, 1987

Dear John:

Enclosed is my shot in the dark at the 1987 estimates, responding to your letter of December 21.

Best wishes to you and all my friends at the New York Stock Exchange for the coming year.

Sincerely,

Brow

Enclosure

Mr. John J. Phelan, Jr. Chairman and Chief Executive Officer New York Stock Exchange 11 Wall Street New York, New York 10005

11 Wall Street New York, NY 10005

John J. Phelan, Jr. Chairman and Chief Executive Officer

December 21, 1986



Mr. Barber B. Conable, Jr. 10523 Alexander Road Alexander, NY 14005

Dear Barber:

We missed you at the annual Christmas luncheon on the 8th where, among other things, we eagerly awaited the results of the 1986 estimates.

In case you have not heard the news as to the big winners, here they are: Walter Frank and Bob Gardiner, tied with each other to win the prize for coming closest to the average daily volume, which was 141,017,324 as of December 5, 1986; Don Marron won the DJ High, which was 1955.57 on December 2; and Bobby Piper guessed the DJ Low, which was 1502.29 on January 22.

I enclose for your completion the sheet for your 1987 guesstimates which you may return at your pleasure before next year's luncheon.

Greetings for the upcoming holiday season and best wishes for a happy, healthy and prosperous new year.

Warm regards,

Enc.

DJ High 2200

DJ Low 1800

Aug. Paily Volume 153,000,000

March 30, 1987

Dear Professor Phelps:

Thank you for letting me know of Diane Karlsruher's interest in a summer internship at The World Bank.

I am sorry to have to say that recruitment for the Bank's summer program closed on February 28. If you should wish to encourage Diane to pursue summer employment opportunities next year, I have enclosed a fact sheet and an application which should be completed and returned to The Administrator, Summer Recruitment Program, The World Bank, 1818 H Street, NW, Washington, D.C. 20433. In the meantime, I shall ask the summer program coordinator to keep your personal recommendation on file.

Thank you for your interest in the Bank.

Sincerely,

Bun lunch

Enclosures

Professor Charles E. Phelps Director Professor of Political Science and Economics University of Rochester Rochester, New York, 14627

January 26, 1987

Dear Mr. Piccini:

Thank you for your letter inviting me to address the delegates at CICA's Second World Conference to be held in Berlin in May 1987.

Unfortunately I have to decline. My schedule of engagements for the month of May is fully committed, and I will be unable to travel to Berlin at that time.

I appreciate your offer to include me as a participant and send my best wishes for the success of the upcoming Conference.

Sincerely,
Brow Late

Mr. Julio Piccini Martin
President
Confederation of International
Contractors' Associations
CAPECO
Av. Paseo de la Republica 571
Piso 12
Lima, Peru

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Mr. Ambassador:

Thank you for your very kind greetings for the Holiday Season. I share your hope for peace and justice throughout the world during the coming year.

It was a pleasure to meet you during my recent trip to Guatemala. I learned a great deal about the countries of Latin America and the work of the World Bank during my visit there.

You may be sure that if I have the opportunity to return to Guatemala, I will let you know. Best wishes for a healthy and successful year.

Sincerely, Bun lube

The Honorable Alberto M. Piedra Ambassador Embassy of the United States of America Guatemala City Guatemala

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Guatemala, December 17, 1986

Mr. Barber B. Conable, Jr.
President, International Bank for
Reconstruction and Development
1818 H. St., NW
Washington 20433

Dear Mr. Conable:

May you have a very blessed Christmas and a happy New Year, and let us hope that peace and justice will prevail in this tumultuous world in which we live.

We hope you will have the opportunity of visiting us in Guatemala soon.

Alberto M. Piedra

Pullento In Dudra

Ambassador

P.S. Fenjoyed meeting your during your ricent viset to Guatemala. Thope you can come and visit us again soon.

5: 23

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THE UNITED STATES OF AMERICA



Mr. Barber B. Conable, Jr. President International Bank for Reconstruction and Development 1818 H. St., N.W. Washington 20433

March 18, 1987

Dear John:

I tried to see you today hoping to talk to you about the World Bank's interest in the Supplemental which will come before the full Committee next week.

It is my understanding that the money for IDA 7 was the original target figure of the Republicans on the Sub-committee who insisted on \$750 million per year. Jack Kemp was ready to defend this figure on the floor (see enclosed).

You will have your own thoughts on IDA-8, but I hope Congress will come through with its original commitment for IDA 7.

Many thanks for your help. Best personal wishes.

Sincerely,

Bru Caba

Enclosure

The Honorable John Edward Porter House of Representatives Washington, D.C. 20515

REMARKS PREPARED FOR DELIVERY BY REP. JACK F. KEMP (R-NY) BEFORE THE SUBCOMMITTEE ON INTERNATIONAL DEVELOPMENT INSTITUTIONS AND FINANCE

29 FEBRUARY 1984

Mr. Chairman, Members of the Subcommittee, I am very pleased to appear today to share with you my views on the seventh replemishment of the International Development Association (IDA-VII). As Ranking Republican on the Subcommittee on Foreign Operations of the Appropriations Committee, I have been very close to the legislation concerning IDA for some years and have been very active in following the course of negotiations for IDA-VII.

Let me come directly to the question which is on the minds of everyone here today, the question of funding. I am in total agreement with the President and the Treasury that \$750 million per year is the maximum U.S. contribution which can be approved by Congress. I personally will support this figure as will, I believe, a majority of Republicans.

But let me make one point as unambiguously as possible. I am opposed to any increase in this level and, should attempts be made to increase it above the President's request in either the authorization or appropriation, I will help lead the fight against the increase. I say this neither to be confrontational nor to challenge those who support a higher figure. Rather, my intention is to let the record show the strength of support for the President's negotiated funding level and the strength of opposition to an increase.

In 1981, Mr. Chairman, I offered a compromise amendment which set the IDA-VI level for FY 1982 at \$725 million. This amendment prevented a schism in the bipartisan support for the Foregn Assistance Appropriations bill in the House which we passed that year, the first passed in three years at that time. In 1983, I acquired to the President's request for a \$245 million supplemental appropriation for IDA-VI over the very strong opposition of most Members on my side of the aisle and all but one of my fellow Republicans on our Subcommittee. This supplemental passed and set the IDA-VI level at \$945 million for FY 1983, a figure continued into FY 1984. Again, my effort was directed toward supporting the President's commitment to secure passage of his foreign assistance appropriation.

This history is important, Mr. Chairman, for it leads us to a major point which has been raised by supporters of a higher level of funding for IDA-VII. The point is made that since the Congress has approved the \$945 million level for two years, it is prepared to support a billion dollar appropriation into the future.

Nothing could be farther from the truth. As one who was instrumental in securing passage of the \$945 million level, I can tell you that the votes are not there. Many Members who supported IDA-VI out of loyalty to President Reagan's determination to fulfill the commitment of President Carter — a commitment which few Republicans were prepared to support otherwise — are adamant in their opposition to funding above \$750 million for IDA-VII. In fact, there are a number of Members on our side who supported IDA-VI at the personal request of the President who, I feel, may oppose any funding for IDA-VII.

March 17, 1987

Dear Joe:

As much as I would like to be able to be helpful to your daughter in locating a political job in Washington for this summer, my current responsibilities as head of an international organization prevent me from doing so. I am prohibited from political involvement in any of the World Bank's 151 member countries, and that includes intervening in political appointments to U.S. government agencies.

In my new capacity, I have very little knowledge of available opportunities within the federal government, in any event. Mara should contact her Senators and her Member of Congress, since they would be better informed about any possibilities.

I am sorry not to be able to be of direct assistance to Mara, but hope she is successful in finding a summer experience of interest that will be beneficial to her studies. Best personal wishes.

Sincerely,

Bru

Mr. Joe U. Posner 19 Main Street West Rochester, New York 14614

January 14, 1987

Dear Mr. Potter:

Pursuant to Section 7.9 of the Staff Retirement Plan, as amended through July 1, 1981, I should like to appoint you, effective immediately, a member of the Pension Finance Committee. The appointment would be for a term of two years.

If you are willing to accept this appointment, please sign the attached copy of this letter, where indicated, and send it to Mrs. Hilda Ochoa, the Secretary of the Pension Finance Committee.

Sincerely,

Bruk B. Caroble

Mr. N.F. Potter Executive Director Room D-1321

Attachment

March 17, 1987

Dear Larry:

Thank you for letting me know of Anne Howard's interest in employment at the World Bank. Many people have written to me on her behalf recommending her highly for a position at The World Bank.

Anne is aware that in view of the Bank's forthcoming reorganization, external recruitment will proceed cautiously for the next few months. I have forwarded your letter and the attachment to the Personnel Department which has better knowledge of the staff requirements of the institution. Once a clear picture of the staffing requirements of the Bank emerges, she will be contacted directly about the prospects of openings in her area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Brew Centre

The Honorable Larry Pressler United States Senate Washington, D.C. 20510-6175

January 7, 1987

Dear Governor:

I want to thank you very much for Ferenc Liszt's "Christus", performed by the Hungarian Radio and Television Chorus and the Hungarian State Orchestra. Mrs. Conable and I enjoy music and are looking forward to a quiet moment at home when we can listen with pleasure to this fine recording.

It was very kind of you to remember us in this special way during the Holiday Season. Mrs. Conable joins me in sending our warmest regards and best wishes for a good year in 1987.

Sincerely,

Bur landle

His Excellency
Miklos Pullai
Vice Chairman
National Planning Office
Roosevelt ter 7-8
H-1053
Budapest V.
HUNGARY

MIKLOS PULAT

Deal Governor=

Governor of the World Bank

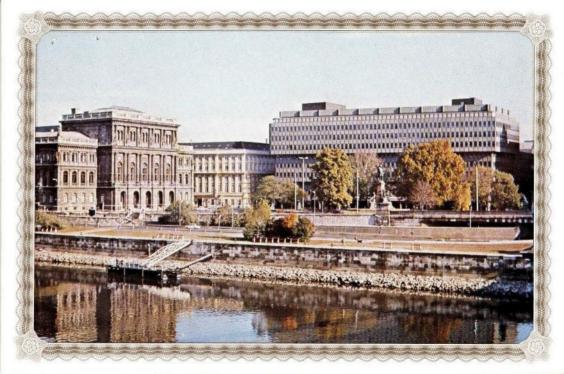
HUNGARIAN PEOPLE'S REPUBLIC

HBA

National Planning Office, Budapest V., Roosevelt tér 7–8, H–1053
Phone: 311-723
Telex: 227267

Eredményes, boldog új esztendőt kíván Wishing you a Happy New Year Mexaem cyacmxuboro Koboro roga Meilleurs voeux pour une heureuse nouvelle année Ein erfolgreiches und glückliches

News Jahr winscht Thnen
with warm (greekings



February 23, 1987

Dear Mr. Purcell:

Thank you for your letter. I appreciate the work you are doing on waste reduction and your interest in the World Bank.

The Bank is very active in promoting hazardous waste minimization and safe disposal practices in developing countries. We require low-waste technologies, as appropriate, for Bank-financed industrial projects. We often require pretreatment and volume reduction prior to disposal in an approved hazardous waste landfill or, in the case of organics, incineration in a Bank-approved facility. Where such facilities are not available, Bank projects may provide funding for their construction. If future facilities are being planned by the government, we require temporary storage in a secure facility before final disposal.

To complement this work, the Bank (in association with WHO and UNEP) has prepared a "Manual for the Safe Disposal of Hazardous Wastes With Special Emphasis on the Problems and Needs of Developing Countries." A draft of this manual will be available for expert comment by the end of this month. Our project staff will use the manual to identify potential projects and to guide governments in implementing hazardous waste management programs.

We are also discussing with governments and private enterprise possibilities for future investments in this important field. If you wish to obtain further information, please feel free to contact Mr. Roger J. Batstone in the Bank's Office of Environmental and Scientific Affairs.

Sincerely,

Bus hours

Dr. Arthur H. Purcell Director Resource Policy Institute Technical Information Project, Inc. P.O. Box 39185 Washington, DC 20016

March 18, 1987

Dear Carl:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

The Honorable Carl D. Pursell House of Representatives Washington, D.C. 20515



January 20, 1987

Dear Mr. Ramakrishnan:

Thank you for your letter regarding
The World Bank's reorganization study. You
will be pleased to know that we have already
taken steps to enhance the role of the environment in our project and policy consideration.
It will be the task of the reorganization team
to determine how best this increased emphasis
on the environment can be fitted into the Bank's
structure.

Needless to say, we appreciate your interest in the Bank. Thank you again for writing.

Sincerely,

Paren Contro

Mr. P. S. Ramakrishnan
Professor of Ecology
School of Environmental Sciences
Jawaharlal Nehru University
New Delhi - 110067
India

March 17, 1987

Dear Secretary General,

Tenth Conference of Commonwealth Education Ministers Nairobi, Kenya 20-24 July 1987

I would like to thank you for your letter of February 18, 1987, extending an invitation to our institution to attend as an observer the Tenth Conference of Commonwealth Education Ministers in Nairobi, Kenya, from July 20 to 24, 1987. I have noted with interest that you have chosen "vocationally-oriented education" as the Conference theme. The linkages between the education system and the labor market are indeed central to the long-term development of our member countries.

As we have done in the recent past, we will send a Bank representative t_0 the Conference and I have asked Mr. Aklilu Habte, Director Education and Training Department, to contact directly the Director of the Commonwealth Secretariat's Education Program.

Sincerely,

Brow Carolle

Sir Shridath S. Ramphal Secretary General Office of the Commonwealth Marlborough House, Pall Mall London SWIY 5HX United Kingdom

February 24, 1987

Dear Mike:

Thank you for sending me a copy of your paper, "The World Bank at the Crossroads: Some Observations". I have read it, and found it interesting.

With two trips abroad this spring and the reorganization effort currently under way, it just will not be possible for me to see you for the next couple of months. I have asked Bill Stanton, a former member of Congress and my Counsellor here at the Bank, to see you in the interim, since I feel you might have some insights into the Bank which would be of interest during the reorganization effort. If you wish to pursue an appointment with Bill until my schedule is less rigid, he can be reached through my office.

I'm sorry not to be able to see you personally at this time.

Sincerely,

Buen limble

Mr. Myer Rashish Rashish Associates, Inc. 600 New Hampshire Avenue, N.W. Washington, D.C. 20037

February 17, 1987

His Excellency Didier Ratsiraka President of the Democratic Republic of Madagascar Antananarivo, Madagascar

Dear Mr. President:

I wish to thank you for your letter of January 20, 1987, which clearly reflected the importance you attach to the relations between Madagascar and the World Bank. The spirit of frankness in which you have written testifies to the closeness of our cooperation.

Madagascar's progress in economic stabilization is indeed impressive. We fully recognize that it has been achieved with considerable sacrifice by the people and that living standards have fallen, but we are convinced that the human cost would be even greater in the absence of the stabilization program. Furthermore, after substantial declines in previous years, the GDP growth rate, although still modest, has turned positive since 1983.

You raised in your letter three main issues regarding the Industry and Trade Policy Adjustment operation which officials from your Government and World Bank staff have been preparing: exchange rate policy, an auction system for foreign exchange, and the role of the state. I would like first to deal briefly with these three issues. I have also asked regional staff to elaborate further, and to respond on the other issues, to the Government officials directly concerned.

I welcome your determination to achieve a realistic exchange rate with the shortest possible delay, and to realize this objective in the context of the adjustment program supported by the World Bank and the International Monetary Fund. The establishment of an equilibrium exchange rate and a free market for foreign exchange in which all Malagasy citizens, and not just a privileged few, are allowed to participate, are critical elements in a reform program leading to the efficient allocation of Madagascar's scarce resources and to accelerated economic growth. Economically and financially viable enterprises, including those directly supported by foreign financiers, will be able to buy foreign exchange in a free market. In this connection, let me assure you that the IFC would welcome the establishment of such a market.

I have noted your reservations on a foreign exchange auction system for Madagascar. World Bank staff, working closely with Malagasy officials, have put forward specific alternative proposals. These proposals build on initiatives already taken by your Government and would result in gradual but definite improvements over the present system of allocating foreign exchange. I trust that we will be able to continue and complete our discussions on these proposals, and wish to assure you that we will take into account the socio-economic concerns raised in your letter.

I agree that the role of the state is extremely important. experience of recent years in Madagascar, as in many other countries, shows that governments have often demanded more of the state than it has the financial and human capacity to undertake. This failure is particularly striking with respect to efforts to enter directly into production of goods and services that can efficiently be provided by the private sector. There are other areas of economic activity, such as extension, research, human resource development, and the provision of infrastructure, where the state's role is essential, which have not received sufficient attention because the Malagasy state was overextended. Increased involvement of your Government in these areas would bring substantial benefits to Madagascar, and the World Bank will continue to assist you in this task.

Similarly, we agree that the state needs to pay particular attention As we review with to the well-being of lower income groups. your Government Madagascar's public investment and expenditure programs, we hope to assist you to give increased attention to the needs of the poor, without neglecting concerns for productivity growth, from which the whole population, including the poor, stands to benefit. I was pleased to learn that rice prices in the free market have declined significantly over the past year; it will be important in the months ahead to build on the initial success of the Government's new rice management program. Furthermore, as the official distribution of rice declines under the program agreed with the World Bank, we would be glad to assist in the design of a program of targeted food subsidies for the poorest segments of the population. The fiscal feasibility of such a program would, of course, need to be an important aspect of the design. The rapid population growth rate of Madagascar must be of concern to anyone determined to raise standards of living; a report that we have just sent to your Government provides suggestions on how this subject might be addressed systematically.

I share your view that an increased capacity to import is necessary for economic recovery in Madagascar. However, the transfer of external resources alone, no matter how large, will not be sufficient to achieve your Government's economic and social objectives. Significant changes in economic policies to encourage efficiency and increase productivity are necessary for economic recovery and sustainable growth. In addition to reforms in the exchange and trade regime, further structural reforms, in the areas of price decontrol, the public enterprise sector, the banking sector, and the management of Madagascar's public finances, will also be needed, as will the adoption of policies that will permit free market forces to play a larger role in resource allocation. Complementary measures to ensure that these policies have their full beneficial impact These include access to and availability of will also need elaboration. domestic credit for the private sector, agricultural extension and research, and the strengthening of the public administration.

Experience shows that the international community responds with increased financial assistance when countries undertake adjustment programs with sustained commitment. An acceleration of the adjustment process in Madagascar would strengthen our ability to support the Malagasy case at the Consultative Group, the Paris Club and other sources of finance, to obtain an increase in the transfer of resources to Madagascar, reduce its debt burden and make possible an increased level of imports.

I am pleased to be able to inform you that, for the quick-disbursing Industry and Trade Policy Adjustment operation, we have been able to program about US\$95 million, which represents about one third of your country's annual import program. Early agreement on this operation would make possible its presentation to the Bank's Executive Directors before the current fiscal year ends on June 30 and provide much needed balance of It would also enhance Madagascar's payments support for Madagascar. credibility in the international financial community. Moreover, IDA and IDA Special Facility for Africa resources are now being committed to Madagascar at a rate of over \$100 million a year, while our net transfers have risen remarkably. Assuming adequate Part I country support for IDA, and reasonable burden sharing by donors and creditors, I believe that we should be able to maintain and perhaps even raise this level in the years ahead.

I would also like to add a few words on the respective roles of the World Bank and the International Monetary Fund. Although the Bank and the Fund may have different time perspectives on individual countries, their areas of concern cannot be clearly divided into demand management, in the case of the Fund, and sectoral and investment concerns, in the case of the Bank. While there are obviously certain areas where one institution has the lead role, I am convinced that a rigid division of responsibilities into specific areas of activity would only be counter-productive. answer to your concern in this area lies in closer cooperation among all three parties directly concerned - your Government, the Monetary Fund, and the World Bank.

I trust, Mr. President, that we can pursue our collaboration on the basis outlined above. A Bank mission is planning to visit Madagascar shortly to continue the work on the Industry and Trade Policy Adjustment Credit. We are also prepared to cooperate with your Government on the development of the small and medium scale enterprise sector and in the elaboration of appropriate housing policies and programs. I am asking my associates in the World Bank to redouble their efforts, and I would hope that you would be able to give similar instructions to Malagasy officials to make it possible for us to move forward together quickly.

In closing, I would like to assure you, Mr. President, of my continued personal interest in and support to the development and well-being of the people of Madagascar.

Baker Curche

OFFICE MEMORANDUM

DATE:

March 17, 1987

TO:

Christopher Redfern

FROM:

Barber B. Conable Paral

EXT:

72001

SUBJECT: Reorganization

To confirm our recent conversation, the Staff Association will be kept fully informed during the reorganization process and will have an opportunity for input before I make any final decision. Specifically, as stated in my letter to All Staff dated March 16, 1987, I will consult with the Staff Association on my proposals for reorganization before they are finalized.

I realize that any reorganization of the Bank cannot be implemented successfully without broad staff support, and I appreciate the Staff Association's efforts to keep staff informed about the process through SABRE. Thank you for your continued support.

cc: Martijn J.W.M. Paijmans Edward V.K. Jaycox

March 18, 1987

Dear Ralph:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

The Honorable Ralph Regula House of Representatives Washington, D.C. 20515 BARBER B. CONABLE

January 22, 1987

Dear Bill:

Thank you for your letter following up on our visit in September and inviting me to address a major environmental group convened by the World Wildlife Fund and The Conservation Foundation. I understand you were given mixed signals about the possibility of my being able to do this in early 1987.

Apparently, when you were receiving positive indications about a possible date in March by my office, I was being committed, almost simultaneously, to give a major environmental speech before another group on a specific date in March. Clearly, it would not be appropriate for me to give two major environmental speeches in March, from either my point of view or that of the two groups. The other commitment I had made last summer, and the date was just at that time being confirmed on my calendar.

I apologize for the manner in which your request was handled, and hope it will be possible for me to address your group at another time. In the meantime, I look forward to working with you on conservation and development issues of mutual concern to the World Wildlife Fund, The Conservation Foundation and The World Bank.

Sincerely,

Bru Combi

Mr. William K. Reilly President World Wildlife Fund The Conservation Foundation 1255 23rd Street, N.W. Washington, D.C. 20037 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Frank:

I am pleased and honored to have been selected by the Board of Trustees of Cornell to receive the Cornell Award. The date of March 19, 1987, has been noted on my calendar.

Please extend my sincere appreciation to the Board of Trustees for considering me for this honor. I'm looking forward to being with my friends from Cornell during this first Board meeting in Washington.

Charlotte joins me in sending best personal wishes.

Sincerely, Brown Comble

Dr. Frank H. T. Rhodes President Cornell University 300 Day Hall Ithaca, New York 14853-2801

January 16, 1987

Dear Mr. Ringskog:

Thank you for your memo to Kim Jaycox on the reorganization of the Bank. We appreciate the time and thought you have put into this matter, and are grateful for your contribution to the work of the task forces.

Sincerely,

Pora Comble

Mr. Klas Ringskog The World Bank Room A 822

March 17, 1987

Dear Don:

Thank you for letting me know of Dr. Ding's interest in employment at The World Bank.

You may be aware that the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, I have forwarded your letter and the attachment to the Personnel Department pending the outcome of the reorganization. Once the staffing needs of the Bank are known, he will be contacted directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Bonow Linte

The Honorable Don Ritter House of Representatives Washington, D.C. 20515

March 30, 1987

Dear Susan:

Thank you for your very nice letter inviting me to receive the 1987 Community Award from the State University of New York at Brockport Foundation. I am pleased and honored to be considered for this special recognition.

Since becoming President of the World Bank, Mrs. Conable and I have been able to get home to New York only about one weekend a month. Because of the uncertainty of our travel abroad to visit some of the Bank's 151 member countries and the scheduling demands during the week, I have been making virtually no public appearances in New York. There really is no way that I can predict when I could be in the area to receive the Foundation award. As a result, although I am most grateful for this kind gesture on the part of the SUNY Brockport Foundation, I must decline.

Please extend my sincere thanks to the Foundation members for thinking of me.

Sincerely,

Bonon lable

Susan S. Robfogel, Esq. Nixon, Hargrave, Devans & Doyle Lincoln First Tower P.O. Box 1051 Rochester, New York 14603

March 13, 1987

Dear Mr. Minister:

It is indeed good to know that you have been appointed Governor for Trinidad and Tobago on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in welcoming your return to our Board. We look forward with pleasure to a renewal of our contacts with you in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

Bones B. Carolle

The Honourable
A.N.R. Robinson
Prime Minister and Minister
of Finance and the Economy
Ministry of Finance and
the Economy
Eric Williams Finance Building
Eric Williams Plaza, St. Vincent Street
Port-of-Spain
Trinidad and Tobago

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Jim:

Thank you for sending me a copy of your remarks on trade to the U.S. Council for International Business. As you know, I share your commitment to a multilateral system and your belief that trade and financial policies do not exist in a vacuum.

Your continued support and friendship are very much appreciated. I look forward to working with you on these and other mutual areas of interest during the coming year.

Sincerely,

Bra Cubh

Mr. James D. Robinson, III Chairman American Express Company American Express Tower World Financial Center New York, New York 10285-5100

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AMERICAN EXPRESS COMPANY AMERICAN EXPRESS TOWER, WORLD FINANCIAL CENTER, NEW YORK, N.Y. 10285-5100

JAMES D. ROBINSON, III CHAIRMAN

December 22, 1986

Dear Barber:

At the risk of overburdening you with speeches I have been making lately, I am sending along a copy of the remarks I gave last week at the U.S. Council for International Business. Trade policy is just too important an issue to ease up on, even during the holiday season. Thank you for your active participation, and I look forward to working with you to make trade policy a top 1987 priority.

With best wishes,

Sincerely,

Mr. Barber Conable President World Bank 1818 H Street, N.W. Room E1227 Washington, DC 20506

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1986 DEC 30 AM 11: 49

Or Old of the fix years!

"BACK TO THE FUTURE"

James D. Robinson III Chairman and Chief Executive Officer American Express Company

Annual Dinner
The U.S. Council for
International Business

December 10, 1986



Thank you, Jack, and my deep-felt thanks to the U.S. Council and Ambassador Katz for inviting me to be with you tonight.

For years the U.S. Council has fought to maintain the vigor of international commerce and to promote the global interests of the American business community. As the record shows, the Council has truly done an outstanding job. It's an honor for me to speak before a group I respect so much.

I've entitled my remarks "Back to the Future." What do I mean by that? I mean that many of the challenges we face today in financial, economic, and trade policy are similar to the challenges that faced businessmen and policy makers forty years before, at the end of World War II. Ambitious proposals came out of that postwar period, proposals aimed at building a better world on the ruins of the old. Some of these proposals were given life; others were not. But in the intervening decades, businessmen and women like us have enjoyed the benefits of the multilateral system that was created in the 1940s. Today we find that the system isn't working as well as it used to. It's plagued by enormous imbalances — threatened by a global rise in protectionism.

It was memories of the breakdown of the international system in the 1930s that lead policy makers to design a totally new system at the end of World War II. They remembered how "beggar-thy-neighbor" policies of the previous decade had led, first, to economic war and the Great Depression, then to political instability, and finally to world war. It was to prevent a recurrence of that catastrophe that they chose to design a multilateral system that emphasized cooperation and consultation.

The postwar system was designed to have three organizations at its heart:

- o an international monetary fund (the IMF)
- o an international bank for reconstruction and development (the World Bank)
- o an international trade organization to lay down rules for world trade, and to interpret and enforce them.

As it happened, only the IMF and World Bank were created. The International Trade Organization, or ITO, was stillborn. It became entangled in a web of rules and exceptions imposed by the British, the Americans, and the LDCs. As a result, it never really got off the ground. It was finally killed by congressional skepticism, by business opposition in the U.S., and by suspicion and indifference in Europe. The role the ITO was meant to play was later partially -- but never completely -- filled by the General Agreement on Tariffs and Trade.

The GATT, as it's called, was never intended to be an organization. Strictly speaking, it's merely an international

treaty with 92 signatories and a secretariat to administer it. Nevertheless, over the past forty years -- adding up all the pluses and minuses -- the GATT has created an international environment in which multinational businesses such as ours have been able to grow and prosper. But a lot has happened since the 1940s:

- o the Bretton Woods system collapsed
- o Europe, while initially enjoying rapid growth, has since slipped into relative economic stagnation
- o Japan has grown to become the second most powerful economy in the world
- o the U.S. became a net debtor, with its external debt heading toward \$1 trillion by the end of this decade
- o the OPEC nations provoked three major oil crises (two up, one down), which led to huge global financial imbalances
- o the external debt of the developing countries ballooned to almost \$900 billion
- o the U.S. is staggering under record trade and budget deficits
- o finally, the rate of world trade growth has slowed, nontariff trade barriers are multiplying, and throughout much of the world we see economic stagnation, overcapacity in industry, and depressed commodity prices.

In addition to these dramatic developments, there is another phenomenon sweeping the world: the unprecedented growth of economic interdependence. Advances in technology, the spread of deregulation, and the globalization of suppliers and markets have created a world in which domestic policy is no longer clearly distinguishable from foreign policy.

Times have changed, and the rate of change will continue to increase. We now stand at a similar crossroad: Do we follow the path of protectionism, with unilateral pursuit of economic policy? Or do we choose the same path on which our feet were first set some forty years ago?

Cooperation ... consultation ... They're such nice, non-descript words, phrases we hear so often that our eyes begin to glaze over. But, as practical businessmen and women, we know that unless these glib phrases are given concrete shape and meaning, dangerous trade and financial imbalances will continue to grow. And it is we, the business community, that will pay the price. Only through shared responsibility, better coordinated economic policies, and joint action can the international system accommodate the problems pressing in around us. The institutions we have depended upon to run this system since World War II — the World Bank, IMF, and GATT — have an even bigger role to play: a role similar in scope to that first conceived for them four decades ago.

That is why I chose the theme "Back to the Future." We must go back to that period to select those concepts that are still relevant to today's reality. The question is: Which concepts?

Well, certainly a concept that is critical to resurrect is that of multilateral consultation and joint action. Some progress has been made in this direction:

- o First, in September 1985, the Group of 5 agreed to consult on economic policy, to bring down the dollar, and to synchronize domestic policies.
- o Second, at the Tokyo Economic Summit the industrialized nations reemphasized the need for joint action, and the Group of 5 grew to 7 with the addition of Canada and Italy.

From the Group of 5, now 7, some progress has come. On the one hand, the dollar has dropped sharply, even though it has not fallen much against certain important currencies. On the other hand, little progress has been made on policy synchronization. Japan is moving, albeit slowly, to stimulate domestic demand, to open its markets — and it is in the process of revising its tax code. Germany isn't moving much. And the U.S. has failed to bring its budget deficit under control, with the result that we are now looking toward a 1986 trade deficit of close to \$170 billion.

There is one promising development between the U.S. and Japan: The "G-2" agreed to tackle domestic economic problems, to stabilize the yen/dollar rate, and to promote joint action by the key industrial nations in order to generate world economic growth, reduce imbalances, and resolve the debt crisis. Since the U.S. and Japan together account for 70 percent of the industrialized world's GNP and 40 percent of the world's GNP, a G-2 arrangement is a good place to start.

Another 1940s' concept worth considering is that the IMF and World Bank should return to some of the goals laid out in their original charters. For example, the articles of the IMF specifically refer to the goal of "...facilitating the expansion and balanced growth of international trade." Only through the years did that role narrow, to mostly that of simply accommodating exchange rate imbalances. The IMF and World Bank have already begun to explore new ways to expand and modify their current modes of operation, to use their leverage to promote open trade, private investment, and economic growth.

The policy makers of the 1940s recognized that neither trade nor financial policy exists in a vacuum. They are, in fact, uniquely interrelated. Trade is intimately linked with financial policy, with economic policy, with Third World debt, and with our own budget and trade deficits.

The President of the World Bank, Barber Conable, understands this. That's why in September he flew 16 hours each way in order to give a 15 minute speech at the GATT Ministerial meeting in Punta Del Este.

I too flew 16 hours each way to attend the GATT meeting as a private sector advisor to the U.S. government. In my view, U.S. achievements at the GATT meeting were extensive, impressive, and more than we had thought possible. The world's principal trade ministers agreed, for the first time, to an ambitious and comprehensive agenda that seeks to overhaul the world trading system.

The "Uruguay Round" could be the first major reform of the international trading system since the formation of the GATT forty years ago. It gives us another shot at going "back to the future" by embracing many of the objectives originally proposed for the ill-fated International Trade Organization in the 1940s.

Read the ITO's charter -- it's fascinating. Namely, it sets forth what we hope the "Uruguay Round" will allow the GATT to become. The 1948 charter of the ITO was studded with "firsts":

- o the first attempt to eliminate the abuses caused by monopolies and cartels
- o the first <u>explicit</u> recognition of the interdependence of overseas private investment and economic development

The ITO charter also called for:

- o a general agreement on principles for investment
- o cooperation, coordination, and consultation with the IMF and World Bank
- o rules on restrictive business practices
- o principles for trade in services (You know, it took almost forty years to revive the services issue!)
- o rules on agriculture, including subsidies
- o measures to address nontariff barriers
- o fair labor standards
- a real dispute settlement mechanism.

The only thing that the "Uruguay Round" will add that wasn't printed four decades back is a standstill and rollback of protectionist measures that have grown up since -- and, of course, intellectual property is a new area. It's too bad we lost this chapter forty years ago. I hope we can republish it over the next few years.

Now, I'm the first to admit that, while optimistic, I'm a skeptic at heart. Let's just say I'm from Missouri on this issue -- southern Missouri. You have to show me that the GATT can do what it's set out to do. The clock is ticking -- we've got four years to produce. Hopefully, we can make substantive progress on a number of issues even before the final bell rings.

To negotiate an agreement that effectively addresses our trade problems, however, cooperation between the Administration, Congress, and the business community is absolutely essential. We must work together as partners, not adversaries. I was encouraged by Secretary Baker's remarks last week that the Administration was prepared to take the initiative and work with Congress on trade legislation next year. This is a step in the right direction.

But remember, it was the hostility of Congress and apathy in the business community that killed the ITO forty years ago. Let's not have an instant replay.

There's another key negotiation underway: our bilateral efforts with Canada. These negotiations are very important in and of themselves. But they also give us an opportunity to be creative — to develop ideas and principles, to set precedents we'd eventually like to see in place on a world-wide basis.

An early and comprehensive bilateral agreement with Canada could serve as a goad to other countries. It might force GATT negotiators to get down to brass tacks more quickly. The other side of the coin, of course, is that if we can't negotiate a trade agreement with our largest trading partner and neighbor, then how can we expect to get anywhere in the GATT?

So far, I've put forth the theme "Back to the Future" to highlight areas where I believe we can learn something from our predecessors.

There is another example of where we should revitalize a significant principle of the past. That principle is that national security -- free world security -- is as much if not more dependent on economic stability as it is on military strength. The last leader to give that connection its due was Secretary of State George Marshall. In 1947, proposing the plan that was to bear his name, he explained that real security is not only military; it is also economic. "Without normal economic health in the world," he said, "there can be no political stability and no assured peace."

I believe that today, more than at any time since the 1940s, we need a new version of what Marshall prescribed for the world: a plan that captures the spirit of the Marshall Plan -- a plan that I've been calling the Global Security Initiative.

Of course, there are differences between conditions now and those that Marshall addressed in the late 1940s. One obvious difference today is that the U.S. is not in a position to lead a new Marshall Plan, as it did before. Not only does the U.S. suffer from an enormous budget deficit, but it is the U.S. that has taken the brunt -- in the industrialized world -- of the debt crisis. This was particularly true between 1981 and 1983, when -- thanks to IMF austerity programs imposed on the LDCs -- U.S. exports to Latin America fell \$17 billion, accounting for about half of our trade balance deterioration.

Resolving the debt problem so that world trade can regain appropriate growth is obviously important for American business and for our own country's national security interest. But if the U.S. isn't in a position to lead the charge -- who is? Japan. I suggest that Japan, the world's second-largest economy, is well positioned to lead a major new economic initiative -- a Global Security Initiative.

Essentially, the Global Security Initiative is a program of investments. Japan, Germany, and other chronic capital—and trade-surplus nations are already making investments anyway, in the form of their net capital outflows, both public and private. The initiative would simply take advantage of these capital outflows, using them to strengthen and stabilize the free world's trade and monetary systems, and to catalyze growth in the LDCs.

It's worth remembering that the Marshall Plan, in today's dollars, would be on the order of some \$75 billion. That amount is also roughly equal to the gap -- the difference -- between the percentage of GNP spent by the U.S. and Japan on defense. Bear in mind, also, that Japan's gross capital exports for 1986 will exceed \$100 billion.

Now, how could these monies be invested? In support of our world institutions, for one thing. Japan is already negotiating to increase its contribution to the World Bank. Incidentally, it may now be time for a Japanese to assume the leadership of the IMF.

Japan could also become the principal funder behind a global investment guarantee agency, as suggested in the "Baker Plan." Now, the Baker Plan also, and quite properly, calls for the LDCs to reduce their structural trade barriers and to revise their foreign investment laws. I see real opportunities here for win/win kinds of linkages. LDCs adopting open market policies could be first on the list to benefit from such an investment guarantee agency. The austerity stick would be replaced by the initiative carrot.

Japan could do other things as well; for example, its Export/Import Bank has begun financing LDC exports into Japan, and Japanese private capital is being invested in direct producing facilities in the U.S. and elsewhere, rather than in hot money alone.

Why should we expect the Japanese to take the lead in the Global Security Initiative? Simply put, because they need access to world markets -- world markets that could close should protectionism get out of hand. Furthermore, Japan is the world's largest creditor has the second-largest net foreign investment account in the world. Obviously, Japan has much to protect in a business, as well as in a national security, sense.

The bottom line is that any chronic trade surplus country, like Germany, has a responsibility to act in a way that supports the total trading system. Zero-sum games simply can't

continue. As the Global Security Initiative develops -- perhaps with Japanese leadership, perhaps as the "Nakasone Plan" -- techniques and formulas may be developed that can become models for facilitating reinvestment in economic security and growth. These techniques can form part of an intricate mosaic: a vision of expanding world trade -- a vision of global security through economic growth.

This vision is one that most of us, as businessmen and women, have a vital interest in pursuing. We stand at a crossroad of danger and opportunity. Decisions must be made. And we, the international business community must get into the game. How do we make an impact?

- o first, by active participation in the trade policy-making process
- o second, by making our views on the GATT negotiations and the U.S.-Canada negotiations widely known -- in the Administration, on Capitol Hill, and to our business counterparts around the world
- o third, by working hard for reasonable trade legislation in 1987
- o fourth, by supporting the Administration -- our USTR -- in taking tough actions on behalf of U.S. business abroad.

We businessmen and women can no longer assume that trade and financial problems are somebody else's problems. They can no longer be regarded as just a problem for the banks to solve. Each and every one of us needs to <u>communicate</u> our full support for a stronger and better IMF, World Bank, and GATT. Only by going back to that future of cooperation and consultation so clearly envisioned by policy makers over forty years ago, can we hope to resolve the problems that beset us today. And who better to take the lead than this fine organization -- the U.S. Council for International Business.

January 6, 1987

Dear Mr. Rocha:

I am very grateful to you indeed for joining us at the luncheon on Thursday, December 4, in Sao Paulo. Your comments and those of your colleagues provided me with a better understanding of key aspects of the development process in Brazil.

I was very much impressed by the progress so far made toward reaching the country's full potential. I am sure that the resourcefulness of the Brazilians will enable the country to overcome the current difficulties.

On behalf of my staff and myself thank you again for your presence in the luncheon, which was one of the high points of my visit to Brazil.

I am taking this opportunity to wish you a Happy New Year.

Sincerely,

Bree Luste

Mr. Marco Antonio Rocha TV Manchete Rua Gen. Vitorino Monteiro, 304 05053, Sao Paulo, SP Brazil

February 5, 1987

Dear David:

Thank you for your kind letter inviting me to be a speaker at a Trilateral dinner to be held in Washington in June.

I am happy to accept. May we have our respective offices coordinate the precise date and details for the event?

I very much appreciate your offer to include me as a speaker and look forward to the upcoming Dinner.

With best wishes,

Sincerely, Brow Comble

Mr. David Rockefeller North American Chairman The Trilateral Commission 345 East 46th Street New York, NY 10017

January 7, 1987

Dear David:

I enjoyed the opportunity to meet with you when you were in Washington before Christmas, and hope you had a happy family time during the Holidays.

I have given further consideration to the invitation to participate in The Trilateral Commission meetings in San Francisco, March 21-23, 1987. Unfortunately, it just will not be possible for me to come out to the west coast at that time.

I have meetings scheduled with Peggy and Rodman later this month. After talking to Abby about her specific interests, we have put her in touch with the appropriate people here at the Bank, which hopefully will prove helpful.

Best personal wishes.

Sincerely,

Bun luba

Mr. David Rockefeller North American Chairman The Trilateral Commission 345 East 46th Street New York, New York 10017

March 4, 1987

Dear Mr. Secretary:

On behalf of the Executive Directors, Officers and Staff, I would like to express our pleasure at your appointment to the Board of Governors of The World Bank as Alternate Governor for Solomon Islands. Congratulations!

We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Bris B. Comble

Mr. John Rofeta Permanent Secretary Ministry of Finance G. P. O. Box 26 Honiara, Solomon Islands

March 18, 1987

Dear Hal:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

The Honorable Harold Rogers House of Representatives Washington, D.C. 20515

February 25, 1987

Dear Mr. Rourk:

I read your letter of February 3, 1987, with much interest upon returning from my recent trip abroad. I share your concern for finding a permanent resolution of the debt crisis and I would encourage you to explore your proposal with key commercial banks, particularly those that play a leading role in the debt crisis through their participation in various commercial banks steering committees.

There are some similarities, I notice, between your proposal and others currently being investigated by the Capital Markets Department of the International Finance Corporation. Some of these ideas, for example, involve the promotion of portfolio investment and debt conversion through investment trusts. I have given a copy of your letter to Mr. David Gill, Director of the Capital Markets Department, in the event you may want to exchange views with IFC.

Thank you for sharing your ideas with me.

Sincerely.

Brow Comble

Mr. Phillip W. Rourk Director, Latin America Robert R. Nathan Associates, Inc. 1301 Pennsylvania Avenue, NW Washington, DC 20004

March 2, 1987

Dear Mr. Rubin:

Thank you for your kind letter inviting me to be a guest speaker at the Global Pension Fund Forum to be held in London on May 10-12.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

I appreciate your offer to include me as a speaker and send my best wishes for a very successful Forum.

Sincerely,

Bren Comble

Mr. Keith Rubin
Program Chairman
The Global Pension Fund Forum
Institutional Investor
488 Madison Avenue
New York, NY 10022

March 6, 1987

Dear Mr. Rupesinghe:

Thank you for agreeing to address the World Bank Symposium in Oslo on March 30. Your experience and knowledge will contribute greatly to the discussion. This symposium will stimulate an open exchange of views and thus contribute to a broader understanding of development issues among the participants.

My colleagues from the Bank will benefit considerably from hearing the views of those attending the meeting. I expect the discussions will lead to an even closer spirit of partnership between the Bank and Norway.

I am enclosing a copy of the program for the symposium.

Sincerely,

Brow Carle

Mr. Kumar Rupesinghe
Peace Research Institute of
Oslo
Radhusgt. 4
0150 Oslo 1
Norway

INTERNATIONAL MONETARY FUND THE WORLD BANK

Washington, D.C. 20431

January 15, 1987

Dear Dr. Ruset:

We take great pleasure in inviting you to participate in a symposium on "Growth-Oriented Adjustment Programs" to be held at World Bank-IMF headquarters in Washington D.C. on February 25, 26, and 27, 1987. Our objective at this joint symposium is to engage some of the best thinking and first hand experience from the academic, official, and private sectors in an exchange of ideas with the Executive Directors and staffs of both institutions. A provisional list of outside participants is attached (Attachment I).

The symposium will aim to increase understanding of at least three important issues: (i) the combination of macroeconomic and structural policies that offers the best approach to achieving "adjustment with growth"; (ii) the broad lessons for growth and adjustment that can be drawn from alternative policy strategies followed by developing countries in the past; and (iii) the role of, and prospects for, private and official capital flows in growth-oriented adjustment programs.

The symposium will run for two and a half days, starting in the morning on Wednesday, February 25, and finishing at noon on Friday, February 27. It will begin with opening statements by the President of the World Bank and by the Managing Director of the Fund on the theme of growth-oriented adjustment. During the first two days there will be six sessions, with two papers presented at each session. Two designated discussants will be assigned to each paper, and the sessions will be organized to permit enough time for general discussion of each paper.

The staffs of the Bank and the Fund will prepare overview papers that delineate each institution's role in growth-oriented adjustment programs, including analyses of the linkages between macroeconomic and structural adjustment strategies. There will also be two case studies of adjustment (Argentina and Turkey) prepared by policymakers in those countries. The remaining four sessions on the first two days will contain papers on macroeconomic policies for economic growth, on outward- versus inward-looking policies (especially those dealing with the exchange and trade regime), on structural policies (with emphasis on agricultural and tax policies), and on external financing. These papers will be written by experts from outside the Bank and the Fund. Executive Directors, senior Bank and Fund staff, and outside participants will serve as discussants of papers and as session chairmen. On the final half day, there will be a round table session involving the six session chairmen and the moderator of the symposium. will sum up the proceedings of the symposium and identify major areas of agreement and contention. The first two day's proceedings will not be open to the financial press, but a selected group of journalists will be invited to attend the final round-table session. An outline of the provisional program is attached for your information (Attachment II).

The Bank and the Fund will cover the expenses of your trip to Washington. Details on travel and hotel arrangements are given in Attachment III. In order to allow enough time for reproduction and mailing to discussants and other participants, authors are being asked to ensure that their papers are received in Washington by February 1, 1987.

Should you need additional information, please contact Mr. Morris Goldstein (IMF 202-623-7678) or Mr. Vittorio Corbo (World Bank 202-473-3785). They will shortly be sending you an updated program (including specific times of sessions, session chairman, and designated discussants) along with other information on the symposium.

We very much hope that you will be able to join us for what promises to be a most stimulating meeting. We would appreciate a timely response addressed to either one of us.

* Sincerely,

Barber B. Conable

Jacques de Larosière

Dr. Alexis Ruset
Conseiller Financier
Ministere de l'Economie des Finances
et de la Privatisation
93, Rue de Rivoli - 3.N.23
75056 Paris RP
FRANCE

Attachments

OFFICE MEMORANDUM

DATE: January 27, 1987

TO: Mr. Barber B. Conable BBC 1/27/87

FROM: William Ryrie

EXTN: 60381

SUBJECT: Proposed Borrowing of Dutch Guilders

Attached for your approval is a proposal for an IFC borrowing of up to Dutch guilders 60,000,000 to be submitted to the Board of Directors. The borrowing would be arranged by NMB Bank, Amsterdam and privately placed with a limited number of investors in the capital markets of the Netherlands. We would like to present this proposal to the Board at an Executive Session on January 29, 1987.

This borrowing would be the second market borrowing by IFC in FY87 and the first ever in the capital markets of the Netherlands. The borrowing would be used to match-fund a specific IFC investment. The corresponding investment proposal, "Morocco - Credit Immobilier et Hotelier", is also being submitted for your approval, with a view that it be distributed to the Board at this time, for consideration on February 19, 1987. NMB Bank would also play a co-lead role in organizing the syndicated loan for this project.

The all-in cost of the proposed borrowing would be comparable to the cost of an IFC borrowing of Dutch guilders from the Bank at the timing of the pricing of the transaction. We have consulted with the Bank's financial complex on the timing and terms and conditions of this transaction and there are no objections to either.

cc: Mr. Moeen A. Qureshi

BF:rp (8080R)

January 16, 1987

Dear Mr. Sack:

Thank you for sending your thoughts on the Bank's reorganization. We appreciate your perspective on the Bank as a consultant and are grateful for your interest in our future.

Sincerely,
But have

Mr. Richard Sack The World Bank Room F 802

February 23, 1987

Dear Messrs. Sacks and Ross:

Thank you for your letter inviting me to give a lecture at the 1987 Summer Session Forum of the University of Wisconsin-Madison to be held in Madison on July 14.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank. However, if you think it appropriate and useful, I would be glad to arrange for a high-level representative from the Bank to address the Forum.

I appreciate your offer to include me as a speaker and send my best wishes for a successful Forum.

Bun Cutte

Mr. Arthur B. Sacks, Director Professor John E. Ross Institute for Environmental Studies University of Wisconsin-Madison 1007 WARF Building 610 Walnut St. Madison, WI 53705

January 6, 1987

Dear Mr. Ambassador:

On my return from holiday, I was very pleased to find the selection of Algerian wines which you so thoughtfully sent. Mrs. Conable and I are looking forward to tasting them, and we appreciate your kindness in remembering us at this time of the year.

Let me take this opportunity to extend our best wishes for a happy and prosperous New Year to you and your family.

Sincerely,

Bruka Carola

His Excellency Mohamed Sahnoun Ambassador of Algeria 2118 Kalorama Road, N. W. Washington, D. C. 20008

March 3, 1987

Dear Minister Saitoti:

Having returned to Washington, I wanted to express my appreciation for your role in making my visit to Kenya interesting and informative. I was pleased that the discussions I had with Government, the United Nations organizations and agricultural research institutes based in Nairobi and with the industrialists I met as well as the field trips were so useful in giving me a first hand impression of both national efforts and some of the other development activities going on in Kenya. While the reports I read and briefings I received in Washington are informative, I find there is no substitute for such first-hand experience.

I wish to take this opportunity to commend you and the many Kenyans I met throughout my trip for an admirable commitment to meeting the development challenges which your country faces. This is amply demonstrated by the positive policy framework developed in the Sessional Paper No. 1 of 1986. From the Bank's point of view, the resource needs of your country argue forcefully that we should try to exceed the fairly modest levels of lending achieved over the past few years. To this end, I am gratified that an understanding was reached between us that while the number of well prepared traditional projects should be increased, non-project assistance should also account for an increasing portion of our lending. I should reiterate my view that our ability to respond will depend largely on the Government's capacity to pursue and implement the key policy reforms that were so impressively articulated in the Sessional Paper. The Bank can play an important role in assisting in the analysis underlying such policy reforms and can provide the resources required to ease the cost of reform, but only Government can make the essential political decisions that are central to sustaining economic policy reforms.

You will recall that we spoke at length on a number of specific issues which appear to constrain growth in various sectors. The analytical work that is currently underway with our support in the key sectors - agriculture, industry and population should strengthen the basis for tackling the problems at hand. While there have already been some efforts in improving the policy framework in these sectors, it is clear that issues such as the financial implications of NCPB's commitment to procure and store all grain marketed in the country, the industrial investment climate, and the high population growth rate call for urgent and decisive action.

Mr. Minister, I also wish to express my appreciation for the willingness of your government to host the Safe Motherhood Conference. I felt this was an important and timely effort deserving of all our urgent attention. Modest investments in this area can have a major impact on the health of mothers. I believe the success of the Conference and the interest it generated will provide a base for achieving broad progress in this area. My staff has emphasized to me the key role your officials played in ensuring that the Conference was a success.

In closing, I would like to express my wife's and my own appreciation for the warm welcome and hospitality we received in Kenya. Everywhere we went, in Nairobi and during the field trips, we were well received. I learned a great deal during my all too short stay and believe this trip will make an important contribution to my understanding of the development issues facing Africa. I hope I will be able to visit your beautiful country again and I trust that we will meet again in the near future.

With best wishes.

Sincerely,

Barber B. Conable

Brenc B- Lucote

President

Professor George Saitoti Minister of Finance P.O. Box 30007 Nairobi, Kenya

February 23, 1987

Dear Mr. Saouma:

Thank you for your letter of February 2, 1987 confirming the invitation to attend the Spring Session of the Administrative Committee on Coordination at FAO Headquarters, April 22 to 24, 1987.

I very much regret that my preoccupation at that time with issues concerning the re-organization of the Bank will prevent me from attending. I have therefore asked Mr. Jose Botafogo Goncalves, Vice President for External Relations, to represent me on this occasion.

My very best wishes for a successful ACC session.

Sincerely,

Brin lenble

Mr. Edouard Saouma
Director-General
Food and Agriculture Organization
of the United Nations
Via delle Terme di Caracalla
00100-Rome

January 9, 1987

Dear Mr. Minister:

Thank you very much for your December 12, 1986 letter, in which you refer to the Government's intention to accelerate the preparation of a Medium-Term Policy Framework. A well-articulated Policy Framework will, I believe, make an important contribution to Brazil's access to external capital.

In addition to the sector policies and lending operations which you mention, the Policy Framework should include the macro-economic policies required to ensure sustainable economic growth over the medium-term. To serve as a basis for enlisting support of the external financial community, the Policy Framework should indicate the adjustment measures that the Government intends to take to consolidate the progress achieved with the Cruzado Plan, to strengthen the external viability of the Brazilian economy, and to achieve your Government's other long-term economic and social development objectives.

Since preliminary discussions with the banking community are scheduled to start shortly, we are handicapped, at this stage, by the absence of an agreed framework and, consequently, the absence of agreements on the nature and likely contents of a series of Bank loans which could support the policy reforms the Government is contemplating. I have asked Mr. Roberto Gonzalez Cofino, who will deliver this letter to you, to discuss these issues with you and your colleagues, and to agree with you on a schedule which will give us a draft program for consideration as soon as possible.

Let me reiterate, Mr. Minister, how much the Bank values the close relationship with your Government. We are prepared to assist, to whatever extent this is desired, in the preparation of the Medium-Term Policy Framework and associated lending program. We also look forward to working with you and your colleagues in mobilizing the external capital required to sustain Brazil's growth and development.

With best wishes for the new year.

Sincerely,

Baker Gueble

Sua Excelencia Joao Sayad Ministro de Estado, Chefe da Secretaria de Planejamento Esplanada dos Ministérios, Bloco K, 7° Andar 70063 Brasilia, DF, Brasil BARBER B. CONABLE

January 22, 1987

Dear Professor Schaffer:

Thank you for your letter requesting my review of your article on the politics and policy of the taxation of cafeteria plans.

I remember our contact when my appointment as President of the World Bank was announced. What I did not realize at that time, however, was how all-consuming my new position would be. As much as I would enjoy the opportunity to reminisce about this legislative issue by reviewing your article, my new responsibilities as head of this international organization leave little time for such pleasures.

Ken Kies was the Ways and Means Committee minority tax counsel who worked directly with me on this particular legislative issue. He may be willing to review your draft and could probably be more specific than I on some of the background for your story. I believe he is leaving the House Ways and Means Committee soon to join a law firm here in Washington, but you could contact him through the Ways and Means minority office (telephone: 202-225-4021).

I'm sorry not to be of direct assistance to you. Your draft article is returned herewith. Best wishes for the success of your article.

Very truly yours,

Bun limble

Enclosure

Daniel C. Schaffer Professor of Law Northeastern University School of Law 400 Huntington Avenue Boston, MA 02115

January 9, 1987

Your Excellency:

Thank you for your letter inviting me to the opening ceremony and the reception of the International Green Week in Berlin on January 29, 1987.

It was with great regret that I had to inform Ambassador van Well that, due to a heavily committed schedule, I would not be able to travel to Berlin at that time and that I would thus have to decline your kind invitation.

International Green Week is an event of much interest to us, and I would therefore be very grateful if you would agree to receive Mr. Maurice Bart, Director of the European Office of The World Bank, as the representative of The World Bank in my place.

I do hope you understand the constraints on my time. May I take this opportunity to wish International Green Week every success.

Sincerely,

Panber Comeble

His Excellency
The Governing Mayor of Berlin
Rathaus Schoneberg
D-1000 Berlin 62
Federal Republic of Germany

January 16, 1987

Dear Ed:

Many thanks for your note on the composition of the reorganization task forces. You have made some valid points, but let me assure you that the task forces will study every aspect of the Bank. The technical and agricultural staffs will not receive short shrift simply because they are not represented on the various teams. The mandate of the reorganization study is to objectively examine every facet of the Bank's structure and to recommend how it can be strengthened and improved. We intend to do just that.

Sincerely,

Brow Condle

Mr. G. Edward Schuh Director Agriculture and Rural Development Department The World Bank Room N 1136 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Dick:

Thank you for your letter inviting me to make a return visit to your District to address your Fifth District Advisory League. As much as I would like to be able to do this, especially with the added attraction of an opportunity to stop by Phil Bradley's, it just is not possible at this time.

My new responsibilities at the World Bank are proving to be all-consuming, and my personal assessment shortly after taking office here (that I would spend the next five years in meetings) is no exaggeration. In fact, since joining the Bank, I have done virtually no public speaking, quite unlike my performance in previous roles.

I had a small group of local business people in my district on whom I relied for advice and support also, and I understand their importance to you. If my travels take me through Pennsylvania sometime during the course of the year, I will let you know in the hope that we could work out something. In the meantime, please extend my thanks to the Fifth District Advisory League for their interest in having me make a return visit.

Sincere best wishes as you begin the 100th Congress. Now that I'm back in Washington, I expect to be spending some time on the Hill and look forward to seeing you.

Bru Comba

The Honorable Dick Schulze U.S. House of Representatives Washington, D.C. 20515

March 2, 1987

Dear Dick:

I want to acknowledge your letter of February 17 about the Oversight Subcommittee's hearings on lobbying and political activities of tax-exempt organizations. It would be inappropriate for me to appear before the Subcommittee as a witness although I thank you for the invitation. From here on, Dick, this letter is personal.

It has always seemed to me that the charitable community is a Republican constituency. Volunteer activity is in the finest tradition not just of the private sector but of the middle class. During my years on Ways and Means, I devoted myself to this part of our political constituency assiduously, convinced that America's volunteers were opinion-setters in every sense and in every four-corners of the country. I spent five years trying to get this lobbying bill through the Congress in an atmosphere of legislative apathy and mistrust. It was needed, not because of charitable abuses but because of the IRS hectoring charities which lobbied in any degree or on any level. No revenue was involved. I did not take the position that they had an unlimited right of lobbying, but only that they were entitled to know what they could and could not do. Without such provisions the IRS can and does engage in in terrorem tactics preventing any lobbying at all.

The view of important segments in the charitable movement (like Independent Sector) is that the proposed IRS regulations would totally negate the effects of my legislation of ten years ago. If so, it should not be permitted to happen. If you can stop it, you will receive disproportionate gratitude from a badly frightened charitable movement. I doubt any objective analysis will disclose the onslaught of intemperate lobbying from such greedy organizations as the Girl Scouts or the United Way following passage of my bill.

In short, dear friend, I have felt strongly enough about this (and not just because I have left so few legislative monuments behind me) so that I personally complained to Dick Darman about the proposed regs recently. I acknowledge that I am not informed as to the IRS tyrant's reasons.

Best personal wishes.

Sincerely,

The Honorable Richard T. Schulze Committee on Ways and Means US House of Representatives Washington, D.C. 20515

Washington, le 7 janvier 1987

Monsieur l'Ambassadeur,

Je vous remercie de l'aimable invitation par laquelle vous me conviez, au nom de Son Excellence Gnassingbé EYADEMA, Président-Fondateur du RPT, Président de la République du TOGO, à assister, le 13 janvier courant, aux festivités commémorant le 20ème Anniversaire de la Fête de la Libération Nationale.

A mon grand regret, des engagements antérieurs ne me permettront pas de me rendre à Lomé pour cette célébration.

Je vous serais reconnaissant de bien vouloir transmettre mes remerciements à Son Excellence Gnassingbé EYADEMA, Président-Fondateur du RPT, Président de la République du TOGO, ainsi que mes sincères salutations aux autorités du Gouvernement togolais, à l'occasion de cet important évènement.

Je voudrais saisir cette occasion pour vous exprimer ma satisfaction avec la collaboration productive qui existe entre la Banque mondiale et le Gouvernement togolais afin d'avancer le développement du pays et je souhaiterais que cette collaboration continue dans l'avenir.

Enfin, je tiens à féliciter le Gouvernement togolais de son 20ème Anniversaire de la Fête de la Libération Nationale.

Veuillez agréer, Monsieur l'Ambassadeur, l'expression de ma considération distinguée.

Buen B. Caroles

Son Excellence Monsieur l'Ambassadeur Ellom-Kodjo Schuppius Ambassade du Togo 2208 Massachusetts Avenue, N.W. Washington, D.C. 20008

January 14, 1987

Dear Dr. Schwartz:

Thank you for your letter inviting me to speak at the annual spring meeting of the White House Fellows Alumni Association to be held in Washington from April 30 to May 2, 1987.

Unfortunately I must decline. I expect to be traveling in South East Asia at that time.

I appreciate your offer to include me as a speaker and send my best wishes for the success of the upcoming Meeting.

Sincerely,

Brow Coulde

Dr. Teresa M. Schwartz Vice President WHF Alumni Association George Washington University Washington, DC 20052 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE

February 23, 1987

Sile chron under Sciarrino

Dear Friends:

I understand Dawn Sciarrino of Mount Morris, New York, has made application to your Law School. Dawn served as a Page in the U.S. House of Representatives during high school, which gave her direct exposure to the legislative process and the federal government. Although Dawn did not work directly for me, I monitored her performance as a Page in the House of Representatives and know her to be an enthusiastic and dependable worker. She has maintained an active role in public service throughout her high school and college years.

I have every confidence in Dawn's capabilities and am sure she would do well at Cornell Law School. I'm pleased to have this opportunity to support her application.

Very truly yours,

Bran Coulle

Admissions Committee Cornell Law School Myron Taylor Hall Ithaca, New York 14853-4901 THE WORLD BANK/INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

DATE March 13, 1987

Members of the Senior Management Council

FROM Barber B. Conable

EXTENSION 72001

SUBJECT Delegation of Authority

During my trip to the Far East, March 19 through March 27, Mr. Ernest Stern will be acting as President of the Bank.

Bruce B. Conte

THE WORLD BANK/INTERNATIONAL FINANCE CORPORATION

OFFICE MEMORANDUM

DATE February 2, 1987

Members of the Senior Management Council

FROM Barber B. Conable 1313C

EXTENSION 72001

SUBJECT Delegation of Authority

From February 5 to February 23 I will be traveling to Italy and Africa. From February 6 through February 13 Mr. Stern will be acting on my behalf; from February 16 through February 20 Mr. Qureshi will be acting. I will be in the office on February 5 and will return to the office on Monday, February 23.

March 30, 1987

Dear John:

Thank you very much for sending me a copy of What Americans Think: Views on Development and U.S. - Third World Relations. The report is a valuable update of our knowledge about American public opinion on development issues.

While it is gratifying to see that a majority of Americans continue to favor economic assistance to developing countries, the report also makes clear that the development community has a great challenge in raising the level of public awareness about the problems of development and public support for solutions. My colleagues and I will often turn to this report as an essential source of information on this highly relevant topic.

Congratulations to ODC and InterAction.

Sincerely,

Bris Coulte

Mr. John W. Sewell
President
Overseas Development Council
1717 Massachusetts Avenue N.W. #501
Washington, D.C. 20036

Le 3 mars 1987

Monsieur le Commissaire d'Etat,

Je suis très heureux d'apprendre votre nomination au Conseil des Gouverneurs de la Banque mondiale en qualité de Gouverneur pour le Zaïre. Je vous prie d'accepter mes sincères félicitations.

Les administrateurs, la direction et le personnel de notre institution se joignent à moi pour vous souhaiter une cordiale bienvenue. Nous attendons avec intérêt votre participation aux affaires de la Banque.

Personnellement, j'espère avoir le plaisir de vous accueillir sous peu à Washington.

Je vous prie d'agréer, Monsieur le Commissaire d'Etat, l'assurance de ma haute considération.

Brow B. Coule

Son Excellence
Monsieur Nyembo Shabani
Commissaire d'Etat aux Finances,
Budget et Portefeuille
B.P. 12997
Boulevard du 30 juin
Kinshasa/Gombé
Zaïre

February , 1987

Dear Mr. Commissioner:

It is indeed good to know that you have been appointed Governor for Zaire on the Board of Governors of The World Bank. Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

Barber B. Conable

Son Excellence
Monsieur Nyembo Shabani
Commissaire d'Etat aux
Finances, Budget et Portefeuille
B. P. 12997
Boulevard du 30 juin
Kinshasa/Gombe, Zaire

WORLDBANK MSS

1987 FEB -5 AM II: 19

OFFIGE OF THE VICE PRESIDENT AND SECRETARY

ZCZC SCGP2407 RCA9254 SECGE

REF : TCP FCA

RCA9254 248423 WORLDBANK 21161 DPTFIN ZR

TELEX OFFICIEL

ADRESSE : A MONSIEUR T. THAHANE

VICE-PRESIDENT ET SECRETAIRE DE LA BANQUE

MONDIALE

WASHINGTON D.C. 20433

(ETATS-UNIS D'AMERIQUE)

R.P.T. : A MONSIEUR Q.LAN BUI

REPRESENTANT RESIDENT DE LA

BANQUE MONDIALE A KINSHASA/GOMBE. ROUGH TRANSLATION

Honor to confirm that Citizen Nyembani, Commissioner of State for Finance, has been named Governor of the World Bank for

Zaire.

OBJET : NOMINATION GOUVERNEUR DE LA BANQUE MONDIALE POUR LA REPUBLIQUE DU ZAIRE.

MESSAGE TLX NR 0136/CAB/FINANCES/87 DU 5 FEVRIER 1987

HONNEUR VOUS CONFIRMER QUE LE CITOYEN NYEMBANI, COMMISSAIRE D'ETAT AUX FINANCES, A ETE NOMME GOUVERNEUR DE LA BANGUE MONDIALE POUR LA REPUBLIQUE DU ZAIRE STOP CONSIDERATION DISTINGUEE FULLSTOP

POUR LE COMMISSAIRE D'ETAT AUX FINANCES, LE SECRETAIRE D'ETAT AUX FINANCES,

SELEMANI WANA YILE.

NOTE: Correct name is Citoyen Nyembo Shabani per Embassy and Region.

21161 DPTFIN ZR 248423 WORLDBANK

=02051452

March 12, 1987

Dear Mr. Shamutete:

Your kindness in showing me around Nchanga is most appreciated. The Nchanga open pit and its ancillary facilities are most impressive and form the backbone of ZCCM operations. Although my trip was quite brief, I do feel that the overview I was afforded by my visit will be valuable for me in the future. The map of the tailings leach dam and the sample of minerals which you so kindly presented to me at lunch are much appreciated. These provide fond mementos of a most interesting visit.

With best personal regards,

Sincerely, But Crite

Mr. Edwin K. Shamutete General Manager Nchanga Division Zambia Consolidated Copper Mines Ltd. P.O. Box 30048 Lusaka, Zambia

January 6, 1987

Dear Mr. Secretary:

I enclose a copy of a letter dated December 16, 1986, from the Governor for the People's Republic of the Congo, Mr. Pierre Moussa, the official channel of communication between the Government of the People's Republic of the Congo and the Bank, requesting you to extend to Mr. Andre Milongo, Executive Director in the International Bank for Reconstruction and Development, the privileges and immunities accorded to officials of Specialized Agencies referred to in paragraph 4, Section 15, Article V of the Headquarters' Agreement between the United Nations and the United States.

As President of the Bank, I shall have no objection in the event you decide to accede to this request.

Sincerely,

Brow Carole

Enclosure

The Honorable George P. Shultz Secretary of State Department of State Washington, D.C. 20520

December 18, 1986

Dear Mr. Secretary:

I enclose a copy of a letter dated December 9, 1986, from the Governor for Brazil, Mr. Joao Sayad, the official channel of communication between the Government of Brazil and the Bank, requesting you to extend to Mr. Pedro S. Malan, Executive Director in the International Bank for Reconstruction and Development, the privileges and immunities accorded to officials of Specialized Agencies referred to in paragraph 4, Section 15, Article V of the Headquarters' Agreement between the United Nations and the United States.

As President of the Bank, I shall have no objection in the event you decide to accede to this request.

Sincerely,

Bre Baba

Enclosure

The Honorable George P. Shultz Secretary of State Department of State Washington, D.C. 20520

March 2, 1987

Dear Mr. Shumway:

Thank you for your kind letter inviting me to address the annual worldwide energy conference, organized by The Oil Daily and The International Herald Tribune, to be held in London on October 22-23.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank. If you feel it appropriate, I would be happy to see that the Bank is once again represented by one of our energy experts.

I appreciate your offer to include me as a speaker and send my best wishes for a very successful Conference.

Sincerely,

Brow Cumble

Mr. DeVan L. Shumway President The Oil Daily Suite 500 1401 New York Ave., N.W. Washington, DC 20005

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

March 30, 1987

Dear Mark:

Thank you for letting me know of Dr. George's interest in employment at the World Bank.

You may be aware that the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, I have forwarded your letter and the attachment to the Personnel Department pending the outcome of the reorganization. Once the staffing needs of the Bank are known, he will be contacted directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Buen huble

The Honorable Mark D. Siljander House of Representatives Washington, D.C. 20515

January 6, 1987

Dear Mr. Simon:

Thank you for letting me know of Lori Freiman's interest in employment at The World Bank. As you might imagine, a great many highly qualified individuals have been brought to my attention since I joined this organization.

Because the Personnel Department has better knowledge of the staff requirements of the institution and current available positions, her resume has been forwarded to that office for consideration. They will contact her directly about the prospects of openings in her area of expertise.

I appreciate knowing that your career is off to a good start. Best wishes for the New Year.

Sincerely,

Brow hit

Mr. Bruce Simon Staff Assistant to Congressman Hamilton Fish, Jr. 2227 Rayburn Building Washington, D.C. 20515

January 6, 1987

Dear Paul:

I have received your letter addressed to Tom Clausen dated December 20 informing him of Eshetu Abebe's interest in employment at the World Bank.

Since all personnel matters are handled initially by the Personnel Department, I have forwarded his resume to that office for assessment against current openings. He will be contacted directly by the Personnel Department about the prospects in his particular area of expertise.

I appreciate having received your assessment of qualified individuals who are interested to work at The World Bank.

Sincerely,

The Honorable Paul Simon United States Senate Washington, D.C. 20510

March 12, 1987

Dear Mr. Simpito:

I enjoyed very much my visit to the Zambia Institute of Technology (ZIT). Clearly institutes of higher learning such as ZIT have a major role to play in the future of Zambia. Hence, it was particularly distressing to see the many problems of a fiscal and physical nature being encountered at ZIT. The difficult circumstances being felt throughout Zambia seemed to have hit the education sector particularly hard.

During my visit, I spoke with many senior officials of government with respect to the measures which, while difficult, would be necessary to put Zambia back on a growth path. A growing economy is, I think, essential to provide the resources needed to support public sector activity including the education sector. I assure you of my own commitment and that of my organization to advising and assisting Zambia in this process.

Again, thank you very much for showing me through the Institute.

With best wishes for the future,

Sincerely,

Brow Guelle

Mr. L. Simpito
Vice Principal
Zambia Institute of Technology
Lusaka, Zambia

March 17, 1987

Dear Ms. Sinclair:

Thank you for your letter detailing the arrangements for my address on October 5, 1987 to the Canadian Club of Toronto and the Empire Club of Canada. I appreciate having this additional information about this luncheon event.

As requested, I will provide biographical background, the topic of my address, and names of any personal guests a little nearer the date. In the meantime, the date is noted on my calendar, and I'm looking forward to being with you.

Paren Comba

Ms. Sonja Sinclair Price Waterhouse Box 51 Toronto-Dominion Centre Toronto, Ontario M5K 1G1 Canada

cc: Mr. Frank Potter

March 6, 1987

Dear Mr. Skarstein:

Thank you for agreeing to address the World Bank Symposium in Oslo on March 30. Your experience and knowledge will contribute greatly to the discussion. This symposium will stimulate an open exchange of views and thus contribute to a broader understanding of development issues among the participants.

My colleagues from the Bank will benefit considerably from hearing the views of those attending the meeting. I expect the discussions will lead to an even closer spirit of partnership between the Bank and Norway.

I am enclosing a copy of the program for the symposium.

Sincerely,

Bur Gull

Mr. Rune Skarstein Senior Lecturer Institute of Economics University of Trondheim 7055 Dragvold Norway

March 18, 1987

Dear Joe:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

(Then

The Honorable Joe Skeen House of Representatives Washington, D.C. 20515

March 30, 1987

Dear Juraj:

I have received your letter of March 12 and wish to thank you for your kind words of encouragement. I was particularly pleased to learn of your satisfaction in dealing with Sigrid Blobel of the Bank's Speaker's Program. One seldom hears appreciative words for one's daily endeavors and so I shall forward a copy of your letter to her.

With respect to the application for employment of Mr. Robert K. Stovall, since all personnel matters are handled initially by the Personnel Department, I have sent your letter to that office. You may wish to know that the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. Once the staffing needs of the Bank are known, he will be contacted directly about the prospects of openings in his area of expertise.

Best wishes to you and Julie.

Sincerely, Bonh Comba

Mr. Juraj L. J. Slavik Visitor Program Service of Meridian House International 1776 Massachusetts Avenue, NW Washington, D.C. 20036

OFFICE MEMORANDUM

03/02

CK BBantle

DATE February 27, 1987

TO Mr. Moeen A. Qureshi, SVPFI

Through Mr. D. Joseph Wood, FPBVP Mary Oakes Smith, Acting Director, FPA

FROM

74731

SUBJECT

EXTENSION

IDA Financial Policy Paper

1. Attached is a revised IDA Financial Policy Paper and covering Memorandum for distribution to the Executive Directors.

- 2. The main changes from the paper as reviewed by the Financial Policy Committee on January 8, 1987, are the deletion of the section on advance commitment of repayments and a revision of IDA financial projections taking into account an increase in administrative expenses for IDA because of the reduction in projected number of Bank lending operations and increase in projected number of IDA operations that has been made in the course of the Mid-Year Review of the Budget.
- In addition, the section on country groupings for differentiated IDA terms has been revised so that all countries with per capita income below the IDA cut-off limit (\$790 or less) that are LLDC and/or IDA-only countries will receive the 40 year maturities. This means that among countries whose per capita income are \$790 or below there would be 18 countries including India and China eligible to receive only 35 year maturities on IDA credits. 1/ The terms adjustment mechanism has been clarified in light of FPC comments.
- 4. I would appreciate your approval to distribute to the Board.

cc: Messrs. Stern, Bock, Asser

MOSmith: mlh/cce

^{1/} These are: Bolivia, China, Cote d'Ivoire, Egypt, El Salvador, Honduras, India, Indonesia, Kenya, Morocco, Nigeria, Pakistan, Papua New Guinea, Philippines, Sri Lanka, Swaziland, Tonga, Zimbabwe.

March 18, 1987

Dear Virginia:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Sincerely,

Phon

The Honorable Virginia Smith House of Representatives Washington, D.C. 20515

March 18, 1987

Dear Mr. Sommers:

Your term as a member of the Pension Finance Committee is about to expire. Pursuant to Section 7.9 of the Staff Retirement Plan, I should like to reappoint you to an additional one-year term effective immediately.

If you are willing to accept this appointment, please sign the attached copy of this letter, where indicated, and send it to Mrs. Hilda Ochoa, the Secretary of the Pension Finance Committee.

Sincerely,

(Signed) Barber B. Consble

Barber B. Conable President

Mr. Davidson Sommers Webster and Sheffield 1200 New Hampshire Avenue, N.W. Washington, D.C. 20036

Attachment

Accepted:	
Date:	

cc: Mr. Qureshi

KGGabriel:jer

March 6, 1987

Dear Mr. Sorbo:

Thank you for agreeing to address the World Bank Symposium in Oslo on March 30. Your experience and knowledge will contribute greatly to the discussion. This symposium will stimulate an open exchange of views and thus contribute to a broader understanding of development issues among the participants.

My colleagues from the Bank will benefit considerably from hearing the views of those attending the meeting. I expect the discussions will lead to an even closer spirit of partnership between the Bank and Norway.

I am enclosing a copy of the program for the symposium.

Sincerely,

Bana lente

Mr. Gunnar M. Sorbo Associate Professor Director Center of Development Studies University of Bergen 5014 Bergen Norway

January 7, 1987

Dear Gus:

Thank you for your very kind letter inviting me to address the first World Resources Institute dinner to be held in Washington, D.C. on March 24, 1987. As you know, my Counsellor, Bill Stanton, and Andy Maguire have discussed this at some length, and I am pleased to confirm my acceptance.

I appreciate having this opportunity to make a presentation during your Annual Meeting regarding the World Bank's tropical forest work and promoting our joint forestry initiative. Thank you for including me on your program.

Sincerely, Bren lunble

cc: Andrew Maguire

Mr. Gus Speth President World Resources Institute 1735 New York Avenue, N.W. Washington, D.C. 20006

January 13, 1987

Dear Dr. Sparks:

Thank you for your letter referring to Brian Leith's earlier invitation to contribute to his forthcoming BBC television program about tropical rainforests.

I was sorry to have to decline Mr. Leith's invitation due to my very heavily committed schedule of engagements at this time. As I explained to him, I personally have a very strong interest in the issues he is raising in the program, as does The World Bank as an institution.

Mr. S. Shahid Husain, Vice President, Operations Policy, is particularly well-versed in these issues, and if you thought it appropriate he would be happy to cooperate personally in any way you and Brian Leith saw fit.

Meanwhile I wish the program every success. The topic is timely and extremely important.

Sincerely,

Bruen butte

Dr. John Sparks
Head, Natural History Unit
BBC
Broadcasting House
Whiteladies Road
Bristol BS8 2LR
England

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

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WBG ARCHIVES

R87-9

FROM: The President

January 20, 1987

In accordance with the procedure for informing the Board of senior level appointments prior to the issuance of the announcement to the staff (R73-146/1, July 3, 1973), the attached will be issued to the staff as a For Your Information circular on January 21, 1987.

Bulu Comable

Distribution:

Executive Directors and Alternates Senior Vice Presidents Executive Vice President Vice President, Personnel and Administration

STAFF ANNOUNCEMENT

I am pleased to announce the promotion of Ian M. Hume to Director, Compensation Department, to succeed Reginald A. Clarke who will retire on April 30, 1987.

Mr. Hume, a Zimbabwean national, joined the Bank in October 1969 as a Young Professional. In January 1971, he joined the Economics Department, Population Studies Division, as an Economist where he worked on employment, migration and income distribution issues in Brazil, Yugoslavia and Europe. In April 1973, he transferred to the Europe, Middle East and North Africa Country Programs Department I, as a Country Economist, where he worked on Yugoslavia and Romania. In July 1975, he was promoted to Senior Economist in the same Department. Mr. Hume resigned from the Bank in August 1975 to return to Zimbabwe where he served as the Executive Director of the Whitsun Foundation, an independent agency dealing with economic analysis and project preparation. In August 1978, he rejoined the Bank as Senior Economist, Europe, Middle East and North Africa Projects Department, Office of the Director. In May 1982, he was named Division Chief, Europe, Middle East and North Africa Country Programs Department 1, Division 1D, responsible for Afghanistan, Hungary, Romania, and Yemen (PDR). In April 1985, he was promoted to Assistant Director, Energy Department, responsible initially for the Economic Advisory Staff and from October 1985, for Energy Policy and Strategy.

Mr. Hume will transfer to the Compensation Department on January 21, 1987 as Director-designate. His appointment as Director will be effective May 1, 1987.

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President DECLASSIFIED
AUG 1 2 2014
WBG ARCHIVES

R87-11

FROM: The President

January 21, 1987

In accordance with the procedure for informing the Board of senior level appointments prior to the issuance of the announcement to the staff (R73-146/1, July 3, 1973), the attached will be issued to the staff as a For Your Information circular later this week.

Bulu Comble

Distribution:

Executive Directors and Alternates
Senior Vice Presidents
Executive Vice President
Vice President, Personnel and Administration

Staff Announcement

I am pleased to announce the promotion of Sven Burmester to Deputy Secretary to succeed Serena Han Clarke who will retire in May 1987.

Mr. Burmester, a Danish national, joined the Bank in 1971 through the Young Professionals Program. After graduating from the Program in 1972, he was appointed as Economist in the Eastern Africa Projects Department, Education Division. In January 1975, he was appointed Personal Assistant to the President. He was promoted to Division Chief for Ethiopia, Somalia and Sudan, East Africa Programs I in October 1977. In May 1983, he transferred to his current position as Chief, Education Division, East Asia and Pacific Projects Department.

Mr. Burmester will transfer to the Secretary's Department on March 1, 1987 as Deputy Secretary-designate. His appointment as Deputy Secretary will become effective on May 1, 1987.

FYI/87/ January 27, 1987

STAFF ANNOUNCEMENT

The Government of Mexico and the World Bank have decided to establish a Bank Resident Mission in Mexico City. The mission will facilitate our ongoing discussions on policy and operational matters, assisting in particular the formulation of the Bank's country assistance strategy, the development of the lending program and the design, preparation and implementation of Bank-financed operations.

I am pleased to announce the appointment of Marko Voljc as the first Resident Representative in Mexico.

Mr. Voljc, a Yugoslav national, joined the Bank through the Young Professionals Program in July 1979. After graduating from the program in July 1980, he was assigned to the Latin America and the Caribbean Projects Department, Industrial Development and Finance Division 2, as Operations Officer and in April 1986, he was promoted to Senior Operations Officer.

Mr. Voljc is expected to take up his new assignment before the end of January 1987.

But B. Carable

Barber B. Conable

March 17, 1987

Dear Elvis:

Thank you for sending me a copy of your letter to Secretary Baker regarding the proposed regulations relating to lobbying by charitable organizations. Prior to receiving your letter, I had already mentioned the proposed regulations to the Secretary and he had asked me to take it up with Dick Darman, his political operative. I had a special conversation with Mr. Darman about it shortly thereafter.

I think you may be overestimating the impact of my intervention, but I wanted you to know that I have made my feelings known to Treasury.

Best personal wishes.

Brew lanke

Mr. Elvis J. Stahr, Jr.
National Audubon Society
645 Pennsylvania Avenue, S.E.
Washington, D.C. 20003

January 12, 1987

Dear Mr. Stanton:

Thank you for letting me know of your interest in employment at The World Bank. Indeed, many people have written to me on your behalf recommending you highly for a position at The World Bank.

In view of the Bank's forthcoming reorganization, external recruitment will proceed cautiously. Your material, along with all the other material sent on your behalf, has already been forwarded to the Personnel Department (which has better knowledge of the staff requirements of the institution and current available positions), pending the outcome of the reorganization. They will contact you directly about the prospects of openings in your area of expertise.

I appreciate your interest in the Bank.

Sincerely,

Bron Culte

Mr. Charles P. Stanton
Executive Vice President
and Manager
Bayerische Hypotheken-und Wechsel-Bank
Wall Street Plaza
New York, New York, 10005

Ernie

In light of US reaction to the proposed Mexico steel operation, I am concerned about how our major shareholders are likely to react to our lending for the steel industry in the midst of global over-capacity. When I am back from my Eastern and Southern Africa trip, I would like to review our current pipeline of proposed steel operations, including policy-based and technical assistance operations, to be sure that in each case we have strong, persuasive arguments for proceeding with it. To facilitate such a discussion, I would appreciate some background information on each of our steel operations in the pipeline, its objectives and justification, status of preparation, etc.

In the meantime, we should not add to the pipeline until we have reviewed the situation.

Barber B. Conable

Bula Coulte

BARBER B. CONABLE

February 27, 1987

Dear Herb:

I just this week returned from my visit to Rome and Africa, and understand you have spoken with my office about the invitation from Philip Morris which we discussed earlier this month. As I mentioned to you, my calendar is handled by a committee of Bank staff. At the same time we were talking about the tax conference, contacts were being made for me to be in Canada during that same period.

Scheduling by committee is a new experience for me, and one that's taking some getting used to. It's especially distressing for me when it becomes necessary to have to turn down an offer from such a dear friend as you. I know you understand this kind of scheduling dilemma, and for your understanding and friendship I am most grateful.

Best personal wishes.

Sincerely,

Bries held

Dr. Herbert Stein c/o The American Enterprise Institute 1150 17th Street, N.W. Washington, D.C. 20036

January 13, 1987

Dear Dr. Strobel:

Thank you for your letter inviting me to be the Charles J. Monroe Lecturer at Kalamazoo College this year.

Much as I would like to accept, I must decline. My new responsibilities leave me with all too little time for public speaking engagements, and I am reluctantly forced to limit them drastically. I particularly miss an opportunity to address a student body.

Cousin Al Connable has written in support of your invitation, and I am sending a copy of this letter along with my reply to him.

I take this opportunity to wish the lecture series continued success. It was kind of you to think of me.

Sincerely,

Brun linetie

Dr. Frederick R. Strobel
Stephen B. Monroe Professor
of Money and Banking
Professor and Chairman
Department of Economics
Kalamazoo College
Kalamazoo, MI 49007

January 15, 1987

Dear Mr. Struben:

Thank you for taking the time to set out your views concerning the Bank's reorganization. We appreciate the serious consideration you have given to how the Bank can be a stronger, more responsive institution in the future. I know that Kim Jaycox and the task force members will be interested in your ideas. Thanks again for writing.

Sincerely,

Bra Luble

Mr. Willem Struben The World Bank Room I 6029 ARBER B. CONABLE

January 22, 1987

Dear Mrs. Subramanian:

Mrs. Conable has shared with me your letter to her, in which you enclosed a copy of a letter your husband wrote me last April. I did not see the letter previously and expect it never reached me since I had not yet joined the Bank at that time.

The Personnel and Administration staff is best qualified to respond to yours and your husband's concerns. While I cannot intervene directly, I have asked the Vice President of Personnel and Administration to look into your personal situation to see if there is any recourse for you. Your husband will be contacted by someone from that staff.

Sincerely,

Brin Culte

Mrs. Sarada Subramanian 2030 Flowering Tree Terrace Silver Spring, MD 20902

January 15, 1987

Dear Mr. Swahn:

Thank you for your memo addressed to Kim Jaycox regarding the Bank's reorganization. We are grateful that you have taken the time to outline for us the directions you believe the Bank should be taking in the future.

I know that Kim and the task forces appreciate your contribution to their work.

Sincerely,

Brow Comble

Mr. Lennart Swahn The World Bank Room N 252 THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Mr. Swaminathan:

My travel schedule for 1987 is not yet firm, but I will keep in mind your invitation to visit the International Rice Research Institute if a visit to the Philippines is added.

I enjoyed the opportunity to meet you during Centers' week, and thank you for your nice note. I look forward to working with you during 1987.

Sincerely, Bun lubh

Mr. M. S. Swaminathan
Director General
International Rice Research Institute
PO Box 933
Manila, Philippines



March 17, 1987

Dear Curtis:

Thank you for taking the time to let me know of Daphna Levit's interest in The World Bank.

The Bank is presently undergoing an in-depth review of its organization structure and until this process has been completed, external recruitment will proceed cautiously. I will forward your letter and the attachment to the Personnel Department which, pending the outcome of the Bank's reorganization, will have better knowledge of the staff requirements of the institution and the available positions. They will contact Ms. Levit directly about the prospects of openings in her area of expertise.

I appreciate having received your assessment of this highly qualified student and thank you for your interest in the Bank.

Sincerely,

Bonon Carolte

Dean Curtis W. Tarr
Johnson Graduate School
of Management
Cornell University
Malott Hall
Ithaca, New York, 14853-4201

January 6, 1987

Dear Mr. Tham,

Thank you for your recent letter, commenting on my address to the Board of Governors in September. I am most pleased that my remarks found favor with you and to learn that SIDA's views on the issues of population, environment, and women, in development, essentially parallel our own thinking in the Bank.

I noted with interest SIDA's continuing work on soil conservation in Africa and its increasing activities in agro-forestry, marine pollution, environmental assessment and population. Clearly, these are all important elements in our collective efforts towards achieving sustainable development on that continent.

With respect to women in development, I very much appreciate SIDA's efforts to cooperate with the Bank on this year's sub-Saharan Africa report, and on Ethiopia and the Safe Motherhood Initiative. I understand Barbara Herz has provided Johan Holmberg a full description of our new efforts on behalf of women in development. We look forward to working with SIDA through our co-financing arrangements.

Similarly, we welcome your indication of cooperation with respect to the growing environmental problems in Africa. In this regard, you may be interested in the remote sensing capacity which we recently installed in the Bank. It has considerable potential for integrating the environmental and natural resource dimensions in country economic planning and sector work. We would be pleased to have the appropriate SIDA officials confer with us on this new initiative.

Again, let me thank you for your kind expressions of interest in these areas of our work, and we look forward to continued cooperation with SIDA in the years ahead.

Sincerely,

Bule Carette

Mr. Carl Tham
Director-General
Swedish International Development Authority
Birger Jarlsgatan 61
S 105 25 Stockholm
Sweden

The World Bank Washington, D.C. 20433 U.S.A.

March 17, 1987

Dear Mr. Thomsen:

Thank you for letting me know of your contacts with the World Bank Personnel Office. Gene Bradley had told me of your interest in working with Mr. Conable here at the World Bank, and I had been expecting to hear from you.

In October Mr. Conable initiated a review of the Bank's organizational structure to ensure that the Bank is able to be responsive and effective in the changing global environment. Until that review is complete and the internal changes have been implemented, probably sometime this summer, external hiring will be severely limited. I have shown your letter to Mr. Conable, and he asked that I keep it on hand until the reorganization process is further along.

I would not suggest a trip to Washington specifically to meet with Mr. Conable at this time, but if you are coming to Washington for other reasons, let me know. Mr. Conable will be out of the country for the next several weeks and will not be available during much of the month of April. His Counsellor, Bill Stanton, another former Member of Congress who has been at the Bank for almost four years and works closely with Mr. Conable, could see you if you are in Washington and Mr. Conable is not available.

In any event, we will keep your offer in mind, as the reorganization of the Bank progresses.

Sincerely,

Guda McLaughlin

Executive Assistant

to the President

Mr. Ib Thomsen Vice Chairman The Goodyear Tire & Rubber Company Akron, Ohio 44316-0001

cc: Gene Bradley

J. William Stanton

January 7, 1987

Dear Sir Crispin:

I have returned to my office after the Holidays to receive the news that you have been selected to be Britain's Ambassador to the United Nations. The confidence that has been placed in you is well earned, and I look forward to the opportunity to continue to work with you.

Although you will not take up this new post until May, I wanted to send you my congratulations and my personal best wishes.

Bur lube

Sir Crispin Tickell, KCVI

c/o Foreign ***commonwealth Office
London SW1
England

January 6, 1987

Dear Bill:

Thank you for letting me know of Carol Anderson's interest in employment at The World Bank. As you might imagine, a great many highly qualified individuals have been brought to my attention since I joined this organization.

As you may know, the Bank is undergoing a thorough review of its organizational structure and as a result, external recruitment will be proceeding extremely cautiously during this period. Nevertheless, I have sent your letter and its attachments to the Personnel Department (which has better knowledge of the staff requirements of the institution and current available positions) pending the outcome of the reorganization. They will contact her directly about the prospects of openings in her area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Brich

The Honorable William E. Timmons Timmons & Company, Inc., 1850 K Street, NW Washington, D.C. 20006

January 16, 1987

Dear Bill:

I have received your note of January 9 reiterating your interest in contributing to the Bank's liaison and public affairs effort.

You may be aware that an in-depth review of the Bank's organization structure has just begun and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, rather than pursuing career prospects at this early stage, it would be advisable to see what impact the reorganization will have on the staffing requirements of the Bank. In the meantime, perhaps you would be willing to complete an application which would be held until the results are known. I have attached a Personal History Form for your convenience.

I appreciate having received your expression of continued interest.

Sincerely,

Bren lande

Attachment

Mr. William J. Tobin 3906 Ivydale Drive, Annandale, Virginia, 22003

January 12, 1987

Dear Paul:

'Thank you for your letter dated October 10 (which arrived at my office on December 9) telling me of Mr. Mays' interest in applying his considerable experience to the work of the Multinational Investment Guaranty Agency.

As you pointed out MIGA has yet to become operational. Nevertheless, I will forward your letter to the Personnel Department to be held on an executive search file pending the agency's formal establishment. They will contact him directly.

I appreciate your interest in the Bank.

Sincerely,

Brow hable

The Honorable Paul Trible The United States Senate Washington, D.C. 20510 BARBER B. CONABLE

January 22, 1987

Dear Tom:

Thank you very much for your kind letter asking me to accept David Hamburg's invitation to be the keynote speaker at the opening dinner for this year's Carnegie Corporation retreat.

Unfortunately I have had to decline. As I mentioned to David, my current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

Thank you for thinking of me.

Sincerely,

Brice.

Thomas A. Troyer, Esquire Caplin & Drysdale One Thomas Circle, N.W. Washington, D.C. 20005

THE WORLD BANK Washington, D.C. 20433 U.S.A.

BARBER B. CONABLE President

January 7, 1987

Dear Tom:

I have returned to the office after the Holidays to find your letter suggesting that I testify at a Treasury hearing regarding its proposed regulations on the lobbying rules for public charities. It is inappropriate for me, as head of an international institution, to make testimony regarding government policies or legislative proposals of any of the Bank's member countries. In fact, I am prohibited from doing so. You are well aware of my strong support for philanthropy, and I'm sorry not to be able to be helpful in this particular instance.

I hope you had a nice Christmas, and send my best personal wishes to you for a good year.

Sincerely,

Buch

Thomas A. Troyer, Esquire Caplin & Drysdale One Thomas Circle, N.W. Washington, D.C. 20005

WORLD BANK OTS SYSTEM OFFICE OF THE PRESIDENT

RECEIVED DATE: 86/12/18 LOG NUMBER: EXC861219006 SUBJECT: Asking BBC to testify at hearing re proposed regunder liberalized lobbying rules for public charges and the subject of the sub	gulations cities
OFFICE ASSIGNED TO FOR ACTION: Mr. Barber Conable E122	1.7
ACTION:	
APPROVED	
PLEASE HANDLE	
FOR YOUR INFORMATION	
FOR YOUR REVIEW AND RECOMMENDATION	
FOR THE FILES	
PLEASE DISCUSS WITH	
PLEASE PREPARE RESPONSE FOR	SIGNATUR
AS WE DISCUSSED	
RETURN TO	
COMMENTS :	

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ROBERT A. KLAYMAN
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MYRON C. BAUM*
OF COUNSEL

NEW YORK OFFICE: 10 EAST 53RD STREET NEW YORK, NY 10022 (212) 319-7125

TELEX 904001 CAPL UR WSH TELECOPIER (202) 296-2866

WRITER'S DIRECT DIAL NUMBER

202/862-5025

December 15, 1986

- * ADMITTED IN D.C. & N.Y.
- * ADMITTED IN N.Y. ONLY
- * NOT ADMITTED IN D.C. OR N.Y.

Honorable Barber B. Conable, Jr. The World Bank 1818 H Street, NW Washington, DC 20433

Dear Barber:

The proposed Treasury regulations under our old and dear friend, the Conable legislation, cut severely back on what you and we were trying to do with the legislation. Considerable stir has by now been created through the national philanthropic community.

The period for filing protests with Treasury expires on February 3 and I am sure that a hearing will be scheduled after that. Would you be willing -- and have the time -- to testify briefly at the hearing about the real objectives of the legislation? I need hardly say that your appearance would be an exceedingly great help.

I enclose a memorandum summarizing some of the problems presented by the proposed regulations, with the thought that one of your people might scan it and be able quickly to let you know what is involved. Of course, if you could work testimony into your schedule, I would be happy to do whatever preparatory, briefing, and drafting work you would like.

With very warmest wishes for the holidays.

Sincerely,

Thomas A. Troyer

TAT:jr Enclosure

of the written Minus

November 20, 1986

NEW PROPOSED LOBBYING REGULATIONS
Prepared for: Independent Sector

On November 5, the Internal Revenue Service issued proposed regulations under the liberalized lobbying rules which Congress adopted for most public charities in 1976. regulations are not yet final. Written comments suggesting revisions and requests for a public hearing may be submitted by February 3, 1987. While the proposed regulations contain useful explanations of several aspects of the statutory rules, in their present form they present a number of problems for public charities electing to be governed by the 1976 statute. Nonetheless, it bears emphasis that the fundamental 1976 statutory rules possess, for public charities wishing to influence legislation, broad latitude and a specificity and definiteness which the otherwise applicable "substantial" restriction of the tax law lacks. Revision of the proposed regulations to accord with the 1976 law and its legislative history is, consequently, highly desirable.

A. BACKGROUND

For many years, the Internal Revenue Code has stated that "no substantial part" of the activities of a publicly supported charitable organization could consist of an attempt to influence legislation. To make the legislative process more

enabling most public charities to elect to make lobbying expenditures each year up to certain specified limits without penalty. The limits are calculated on a sliding scale beginning at 20% of the organization's first \$500,000 of exempt purpose expenditures and declining to 5% of its exempt purpose expenditures in excess of \$1,500,000, with an annual maximum of \$1 million. Expenditures for grassroots lobbying, which is defined as any attempt to influence legislation through an attempt to affect the opinions of the general public, rather than attempts to influence the opinions of legislators and their staffs directly, are permitted up to 25% of the overall limit.

Expenditures in excess of the limits are subject to a 25% excise tax. A public charity will lose its exemption if legislative expenditures are "normally" in excess of these limits: that is, if over four years they exceed the limits by 150%. The expenditure tests do not apply unless the public charity specifically elects them. Any charity that does not elect to be covered by these provisions remains subject to the "substantial" test.

Because churches and church-related organizations expressed concern about the constitutional implications of the expenditure limits, the statute provided that such organizations would be ineligible to make the election. The proposed regulations confirm this position, and emphasize that the "substantial"

test will continue to be applied to church organizations without regard to the statute or these regulations.

The statute excepts certain activities from the definition of lobbying: making available the results of nonpartisan analysis, study, or research; providing technical advice to a governmental body; communications with a legislative body with respect to issues that might affect the organization's existence; certain communications between an organization and its members; and communications with non-legislative government employees of which the primary purpose is not to influence legislation. The regulations governing private foundations, which also provide guidance to public charities with respect to these exclusions, specifically provide that expenditures for examinations and discussions of broad social problems are not taxable expenditures to foundations even if the problems are of the type with which the government would be expected to deal ultimately.

B. DISCUSSION

The proposed regulations provide rules for electing public charities and private foundations making grants to such charities on issues including the following:

- -- The definitions of direct and grassroots lobbying expenditures;
- -- Allocation of multi-purpose expenditures;
- -- The definition of "exempt purpose expenditures" (the base by which permitted lobbying is measured);

- The extent to which grants by private foundations to public charities will constitute lobbying expenditures;
- -- Rules applicable to "affiliated" organizations;
- -- The extent to which communications with members will constitute lobbying expenditures;
- -- The mechanics of electing the expenditure test; and
- -- Rules for determining whether an organization's exempt status should be revoked because it "normally" makes excess lobbying expenditures.

The regulations are detailed and complex and can not be summarized completely in this memorandum. Instead, this memorandum will address the more important provisions and those that present potential problems for public charities and foundations that make grants to them. If approved in their current form, most parts of the regulations will be effective for taxable years beginning after December 31, 1976.

1. Definitions of Lobbying

Breadth. Generally, the proposed regulations define lobbying as a communication that (1) "pertains to" legislation being considered by a legislative body, or seeks or opposes legislation, and (2) reflects a view with respect to the desirability of the legislation. This definition is considerably broader than the description of lobbying set forth in the existing private foundation regulations, which refers to attempts to influence legislation "being considered by, or to be submitted imminently to, a legislative body."

Selective Dissemination. A communication that pertains to, but expresses no explicit view on legislation will constitute lobbying if it is selectively disseminated to persons reasonably expected to share a common view of the legislation. This definition of lobbying could, for example, adversely affect organizations that conduct conferences or seminars open to the public but which primarily attract persons who share the organization's views.

Preparatory Work. The proposed definition of lobbying appears to include as a direct lobbying expenditure amounts incurred for preparatory research resulting in direct lobbying. This definition seems inconsistent with the provisions of the proposed regulations that clearly acknowledge that the lobbying and non-lobbying portions of a charitable project can be separated for purposes of calculating a private foundation's lobbying expenditures. Moreover, this definition could be construed to include as a lobbying expenditure the cost of pre-existing research products used in preparation for a lobbying effort.

Reaching the Grassroots Indirectly. The proposed regulations would also define a communication as grassroots lobbying even if it reaches the public only <u>indirectly</u>. This provision requires further clarification. In its present form, the regulation might be construed as causing an organization to exceed its grassroots lobbying limitation, even though it did not intend to

engage in grassroots lobbying, simply because the media chose to publicize the organization's direct lobbying efforts.

"In Connection With." Throughout the proposed regulations, lobbying expenditures are defined as "amounts paid or incurred for, or in connection with," lobbying. The phrase "in connection with" does not appear in the statute or the existing private foundation regulations and is not supported by the legislative history. The proposed regulations do not define or explain this language. Its application is unclear -- and because of its apparent breadth, potentially dangerous.

Omission of Foundation Protection. As stated above, the existing foundation regulations specifically provide that expenditures for examinations and discussions of broad social problems are not taxable expenditures to foundations even if the problems are of the type with which the government would be expected to deal ultimately. The proposed regulations omit any reference to this exception. The exception has been a source of assistance and comfort in the private foundation setting and its omission here, therefore, is troubling.

Effect of Proposed Foundation Regulations. In 1980, the Internal Revenue Service issued proposed amendments to the existing private foundation regulations on expenditures incurred in attempts to influence legislation. To some extent, provision of those proposed regulations overlap with provisions of the new proposed lobbying regulations. Specifically, the proposed private

foundation regulations include: (1) the broad definition of lobbying as a communication that pertains to or seeks or opposes legislation; (2) the provision that a communication selectively disseminated to persons sharing a common view on legislation will constitute lobbying; and (3) the provision that a communication may be considered grassroots lobbying even if it reaches the public only indirectly. The 1980 proposal was vigorously opposed by the foundation community at the time, and no action has been taken on it since. Nonetheless, those proposed regulations remain outstanding, and those evaluating the present proposed regulations should consider carefully the effects of both sets of proposals on their organizations.

2. <u>Allocation of Expenditures Between</u> Grassroots and Direct Lobbying

The regulations provide that in the case of expenditures with two or more purposes, a reasonable allocation must be made between the lobbying and non-lobbying portions. However, in at least four situations, the regulations allocate all of a charity's expenditures for a multiple purpose activity to grassroots lobbying. First, if any part of an advertisement constitutes grassroots lobbying, the entire expenditure constitutes grassroots lobbying. Second, if an expenditure consists of fund-raising and grassroots lobbying, the entire expenditure is allocated to grassroots lobbying. This provision is particularly troubling because the statute excludes many fund-raising expenditures from the definition of exempt purpose expenditures — thus decreasing the

base measuring the limitations by some of the very expenditures which the proposed regulations simultaneously limit. Third, if an expenditure includes both direct and grassroots lobbying, the entire expenditure is allocated to grassroots lobbying unless the organization can demonstrate that the expenditure was made solely for direct lobbying. Finally, communications with an organization's members that encourage members to engage in both direct and grassroots lobbying are treated as grassroots expenditures. None of these provisions appears to have any support in the legislative history.

Because the limits on grassroots lobbying are one-fourth of those on direct lobbying, allocating mixed expenditures entirely to grassroots lobbying may result in excise taxes or even loss of exempt status for charities that have not in fact exceeded the grassroots lobbying limits. This problem is aggravated by the fact that the costs of communications with the public -- by, for example, the use of the mail and mass media -- are usually much greater than the costs of direct communication with legislators. Furthermore, because most of the regulations are proposed to be effective after December 31, 1976, they would apply to mixed expenditures made in previous taxable years for which an organization made a reasonable allocation.

3. Exception for Nonpartisan Analysis

The broadest and most widely used exception from the definition of lobbying is that for nonpartisan analysis, study or

research. This exception was intended to apply to communications that provide a full and fair disclosure of the relevant issues. The existing regulations for private foundations construe an identical statutory exception, in the special law for foundations, to precisely this effect. Indeed, they state quite directly that "'nonpartisan analysis, study, or research' may advocate a particular position or viewpoint so long as there is a sufficiently full and fair exposition of the pertinent facts to enable the public or an individual to form an independent opinion or conclusion." The proposed regulations make a brief revision in the portion of the regulations dealing with dissemination of nonpartisan analysis by adding that the presentation may not "favor in any manner" persons interested in one side of an issue. As drafted, the amendment appears to affect only the manner of dissemination; but it seems desirable to make clear that the amendment in no way restricts the regulations' quoted -- and longstanding--position on the permissible content of "nonpartisan analysis."

4. <u>Definition of Exempt Purpose Expenditures</u>

An organization's permissible lobbying expenditures are based upon its "exempt purpose expenditures." The proposed regulations list various expenditures that are included in and excluded from exempt purpose expenditures. The regulations specifically exclude amounts paid in connection with the production of income. The exclusion is not limited to expenses of an

unrelated trade or business. It rules out <u>all</u> income-producing expenses -- including, apparently, those of the management of the organization's investments. There appears to be no support in the legislative history for this provision.

As required by the statute, the definition of exempt purpose expenditures also excludes certain amounts paid for fundraising.

5. Grants by Private Foundations

The proposed regulations generally follow a 1977 ruling by the IRS that a private foundation may make a grant to a public charity involved in legislative activities, so long as the grant is not earmarked for lobbying and the amount of the grant does not exceed the amount spent by the grantee on non-lobbying activities. A grant is "earmarked" for legislative activities to the extent that the foundation directs the charity to add amounts to a fund established for those activities, or to the extent that there exists as oral or written agreement to spend amounts on lobbying. However, for purposes of computing the "amount of the grant," the regulations aggregate all grants made by the foundation to that public charity during the year. Furthermore, the regulations attribute to a particular foundation grants made to the same charity by all other foundations pursuant to a written or oral agreement among the foundations to make grants to that recipient.

These provisions pose two problems. First, foundations may make sizable general support grants to public charities in

addition to special grants for projects that will involve some legislative activity. By aggregating these grants, the proposed regulations could subject such a foundation to penalty taxes because of lobbying expenditures which it did not intend to support and over which it had no control. A second problem is that foundations commonly act in informal coalitions as funding partners for various public charity projects, most of which involve no legislative activity at all. Because the attribution rule is not limited to agreements among foundations to fund legislative activities, it may penalize a foundation for grants made by other foundations even though the group never agreed to support any lobbying projects. These provisions appear to have no support in the existing statute, regulations, or legislative history, and warrant careful consideration by affected organizations.

6. Affiliated Organizations

The proposed regulations include detailed rules for determining whether organizations are members of an "affiliated" group and should be treated as one organization for purposes of computing exempt purpose and lobbying expenditures. Generally, organizations are affiliated if one organization is able to control action on legislative issues by the other by reason of interlocking governing boards or by reason of provisions of the governing instruments of the controlled organization. It is not necessary that the control be exercised.

Two organizations have interlocking governing boards if representatives of the controlling organization constitute at least 15% of the governing board of the controlled organization and, by aggregating their votes, can cause or prevent action on legislative issues by the controlled organization. The ability to cause or prevent action will be presumed if the representatives of the controlling organization constitute a majority of the incumbents on the board, a quorum, or are sufficient to prevent a quorum from acting on legislative issues.

Two organizations are affiliated by reason of the governing instruments of the controlled organization if those instruments expressly or by implication limit the independent action of the controlled organization on a legislative issue by requiring that it "take into account the position of the controlling organization on that issue." This definition is significantly broader than the statute, which states that organizations are affiliated if the governing instruments of the controlled organization "require it to be bound by decisions" of the controlling organization. In addition, the "by implication" language has no support in the statute and the regulations fail to provide additional guidance with respect to its application.

Because the affiliation rules should be sufficiently clear to enable organizations to determine with certainty whether they belong to an affiliated group, these provisions require attention.

The proposed regulations provide that two non-section 501(c)(3) organizations are affiliated if at least one section 501(c)(3) organization is affiliated with both organizations. This provision would appear to include non-section 501(c)(3) organizations as members of an affiliated group for purposes of allocating lobbying expenditures. There is no support for this provision in the statute, which explicitly refers to affiliated organizations as organizations described in section 501(c)(3). Because this provision is also inconsistent with the definition of affiliated groups in the proposed regulations, it requires clarification.

The proposed regulations provide additional rules for members of a "limited" affiliated group of organizations.

Generally, these are organizations that are affiliated solely because provisions of their governing instruments extend control only with respect to national legislation. A controlling organization must include as lobbying expenditures any amounts paid or incurred with respect to national legislative issues by its controlled organizations. However, the controlling organization may not include as exempt purpose expenditures the non-lobbying exempt purpose expenditures of the controlled organizations.

Because these provisions increase the amount of the lobbying expenditure and decrease the base by which permitted lobbying is measured, they greatly enhance the adverse effect on controlling organizations of lobbying by controlled organizations.

If a controlled organization does not itself control any other member of a limited affiliated group, it is treated as though it is not a member of an affiliated group. Thus, it need not take into account the expenditures of other members of the group when computing its lobbying and exempt purposes expenditures.

7. Definition of Members

Generally, a communication between an organization and its bona bide members with respect to legislation which is of direct interest to the organization is not lobbying. However, if the organization "directly encourages" its members to engage in direct or grassroots lobbying, the communication constitutes a direct or grassroots lobbying expenditure, respectively.

A person is a member of an organization if the person pays dues, or makes a contribution of more than a nominal amount of money or time. An organization may also have a limited number of "honorary" or "life" members who have more than a nominal connection with the organization and who have been chosen for a valid reason, such as length of service to the organization. A person not otherwise a member under these rules may nevertheless be treated as a member if the IRS determines that there is a good reason for the organization's membership requirements. A person who is a member of an organization that is part of an affiliated group of organizations is treated as a member of each organization in the group.

C. CONCLUSION

These are proposed regulations. Affected organizations should review carefully the application of the regulations to their own situations, and consider seriously submitting comments to Treasury.

BARBER B. CONABLE

February 23, 1987

Dear Mr. Truhill:

Thank you for your letter inviting me to be a speaker at the Orange County Chamber of Commerce's 25th Economic Outlook Conference to be held in California on November 5, 1987.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

I very much appreciate your offer to include me as a speaker. Please accept my best wishes for a successful Conference.

Sincerely,

Bur Comoa

Mr. Lucien D. Truhill, CID President & CEO Orange County Chamber of Commerce 401 Bank of America Tower, The City One City Boulevard West Orange, CA 92668

de enero de 1987

Estimado Sr. Ministro:

Acuso recibo de su amable carta del 16 de diciembre recién pasado en la cual me comunica su imposibilidad de asistir a las reuniones organizadas con motivo de mi visita a Colombia en el mes de diciembre.

Como se lo comuniqué en mi carta del 19 de diciembre, sentí mucho no poder departir personalmente con Usted en esa ocasión, pero comprendo los motivos prioritarios que influyeron en ésto y lo felicito nuevamente por el éxito de sus gestiones ante el Congreso de su país, en pos de una reforma tributaria bien anhelada, que la Administración del Presidente Barco ha iniciado.

Comparto sus observaciones relacionadas a los esfuerzos de la nueva Administración y de su alianza con el Banco Mundial que espero prospere aún más en el futuro.

Con mis mejores deseos para un venturoso año 1987, me suscribo de Usted,

Muy atentamente,

Bring Could

Dr. César Gaviria Trujillo Ministro de Finanzas y Crédito Público Ministerio de Finanzas y Crédito Público Carrera 8, No. 6-40 Bogotá, D.E., Colombia

TRANSLATION

Dear Mr. Minister:

I acknowledge receipt of your letter dated December 16 in which you inform me of your not having been able to attend the meetings organized during my visit to Colombia during early December.

As I mentioned to you in my letter of December 19, I regret that we did not have the opportunity for a personal exchange on that occasion, but well understand the important reason for that, and I congratulate you again on the success of your efforts with the Colombian Congress to promote the much needed tax reform initiated by President Barco's administration.

I share your views regarding the agenda of the new administration and the Bank's support and hope that we will have an even more fruitful cooperation in the future.

Cordially yours,

Dr. Cesar Gaviria Trujillo Minister of Finance and Public Credit Ministry of Finance and Public Credit Carrera 9, No. 6-40 Bogota D.E., Colombia

January 6, 1987

Dear Mr. Ulugbay:

Just a note to express my appreciation and thanks for the wonderful book on Suleyman the Magnificent. It certainly lives up to its title for it is indeed a magnificent volume! Needless to say, as both a book lover and a history buff, I am looking forward to reading it.

Let me take this opportunity to send you my best wishes for a happy and successful New Year.

Sincerely,

Buen Cable

Mr. Hikmet Ulugbay Chief Counselor Embassy of the Republic of Turkey 2523 Massachusetts Avenue, N. W. Washington, D. C. 20008

March 9, 1987

Dear Mr. Secretary:

It is indeed good to know that you have been appointed Alternate Governor for Malawi on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

But B Cutte

Mr. A. A. Upindi
Secretary for Economic
Planning and Development
Ministry of Finance
P. O. Box 30049
Capital City
Lilongwe 3, Malawi



January 6, 1987

Dear Guy:

Thank you for letting me know of Mr. Trabandt's interest in employment at The World Bank. As you might imagine, a great many highly qualified individuals have been brought to my attention since I joined this organization.

As you may know, the Bank is undergoing a thorough review of its organizational structure and as a result, external recruitment will proceed extremely cautiously during this period. Nevertheless, I have sent your letter and its attachments to the Personnel Department (which has better knowledge of the staff requirements of the institution and current available positions) pending the outcome of the reorganization. They will contact him directly about the prospects of openings in his area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

The Honorable Guy Vander Jagt House of Representatives Washington, D.C. 20515

January 7, 1987

Dear Mr. Vanderveken:

Thank you for your letter of December 18, 1986, on the Uruguay Round of Multilateral Trade Negotiations. I am pleased that your Confederation attaches high importance to advancing the case for an open trading system, a position that we in the Bank have advocated consistently over the years. The social and economic benefits to be gained from a reduction in tariff and non-tariff barriers and from a freer flow of trade greatly advance the objectives of reducing poverty and enhancing the welfare of workers worldwide.

Your Confederation's statement on the Uruguay Round is to be welcomed and I am heartened by your action in urging your affiliates to request their respective governments to play an active role in furthering the negotiations to a successful conclusion. Please rest assured that my colleagues and I shall pay close attention to the issues you have highlighted in the statement and take account of these in our work in the context of the negotiations.

You specifically drew my attention to the Social Clause which you would like to see included in a future agreement. I fully agree with the overall goal of ensuring that social justice is advanced. We in the Bank have repeatedly stressed that the alleviation of poverty was the aim of development. Naturally, when pursuing this aim, one should not impose on developing countries labor standards which they cannot realistically meet.

I look forward to your continuing support in promoting our common goal for an open trading environment which will raise real incomes and living standards worldwide, in particular in developing countries.

Sincerely,

Brow landle

Mr. John Vanderveken General Secretary International Confederation of Free Trade Unions Rue Montagne Aux Herbes, Potageres 37-41 1000 Brussels, Belgium

March 2, 1987

Dear Renato:

Thank you for letting me know of Miss Jenning's interest in employment at the World Bank. I appreciate knowing of your high regard for Barbara. As you might imagine, a great many highly qualified individuals have been brought to my attention since I joined this organization.

Because the Personnel Department has better knowledge of the staff requirements of the institution and current available positions, her resume has been forwarded to that office for consideration. They will contact her directly about the prospects of openings in her area of expertise.

The West Bloomfield Christmas party was one of my favorite representative events and I miss the opportunity to see all my friends there. Please give my best wishes to all.

Sincerely,

Bru luba

The Honorable Renato G. Vecchi County Clerk Ontario County Clerk's Office Canandaigua, New York, 14424-2098

March 4, 1987

Dear Mr. Venner:

On behalf of the Executive Directors, Officers and Staff, I would like to express our pleasure at your reappointment to the Board of Governors of The World Bank as Alternate Governor for St. Lucia.

Congratulations!

We look forward to your continued participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Bran B. Comble

Mr. Dwight Venner Director of Finance, Planning and Statistics Ministry of Finance, Planning and Statistics Government Building Laborie Street Castries, St. Lucia





File Title			Barcode No.
President Barber Conable Chronological F	Records - Outgoing - Correspond	dence - M-Z - January 1 - Mar	ch 31, 1987
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Mar 18, 1987	Letter		*
Correspondents / Participants	151		÷.
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Additional Comments			The item(s) identified above has/have been removed
		Y	in accordance with The World Bank Policy on Access to Information. This Policy can be found on the World Bank Access to Information website.
			Withdrawn by Date Chandra Kumar Aug 14, 2014

February 25, 1987

Dear Mr. Verrill,

Thank you very much for your letter of February 10, 1987. Ibrahim Shihata has told me of the high standing of the International Law Institute, and I feel honored to have been invited to be this year's speaker in the Theberge Lecture and Award series.

It is thus with regret that I find myself unable to accept the invitation because of a heavy schedule of commitments in the coming months. I do wish the annual meeting, and its tribute to the memory of Mr. Theberge, every success.

With kind regards,

Sincerely,
But Custe

Mr. Charles Owen Verrill, Jr. Wiley, Rein & Fielding 1776 K Street, N.W. Washington, D.C. 20006

January 12, 1987

Dear Frank:

Thank you for sharing with me your copy of "Feathers in a Dark Sky" by Ray Wilcox. I am pleased to know we have a similar interest in Indian history. This is a special interest of mine since childhood, also.

Your book is returned herewith, along with my thanks and best wishes.

Sincerely,

Buer Could

Enclosure

Mr. Frank Vita Corporate Promotion and Syndications Department IFC I-12069

March 12, 1987

Dear Mr. Vundika:

The tour which you provided of the Kabulonga Boys' Secondary School during my recent visit to Lusaka was most appreciated. The education system is vital to Zambia's future development. We in the World Bank are pleased with the assistance we have been able to provide to the education sector in the past and look forward to continued assistance in the future. I wish to thank you for taking the time to show me around the school.

With best personal regards,

Sincerely,

Brown Constite

Mr. S.M. Vundika Headmaster Kabulonga Boys' Secondary School Lusaka, Zambia BARBER B. CONABLE 1818 H Street, N.W. Washington, D.C. 20433

January 22, 1987

Dear Bob:

Enclosed is the amendment relating to the Customs House which you asked to have Hal Griffin, Associate Administrator for Congressional Affairs, prepare in behalf of GSA. I assume it comes from his Legal Department.

In a covering letter, he told me that a second amendment relating to possible conveyance to the City of New York would be prepared within ten days and forwarded at that time. I believe our plan is to put in the bill the transfer of title to the Museum of the American Indian, leaving it there until such time as our outstanding issues with the City of New York are resolved. Do you want to forward this to Pat Moynihan, who is expecting us to send him the form of the total bill, or do you want me to do so?

Many thanks for your help, once again.

Sincerely,

Bour Combile

Enclosure

Mr. Bob Walker Legislative Director The Honorable Morris K. Udall U.S. House of Representatives Washington, D.C. 20515

January 21, 1987

Dear Ms. Walker:

Thank you for your letter inviting me to meet with the Presidential Exchange Executives who are in Washington this year.

Unfortunately, my schedule of engagements through February is very full, and I cannot add to it. However, if you think it appropriate and useful, I would be glad to arrange for a high-level representative from the Bank to meet with them. May I suggest that our respective offices contact each other on this.

With best wishes,

Bree Coult

Ms. June G. Walker
Executive Director
The President's Commission
on Executive Exchange
744 Jackson Place, N.W.
Washington, DC 20503

March 5, 1987

Dear Mr. Prime Minister,

It was a pleasure for me to meet with you during my recent visit to Tanzania. I very much appreciated the opportunity to learn from you the difficult decisions the Government has taken and is determined to continue to take to deal with the economic difficulties your country is experiencing.

I was encouraged by your emphasis on the importance of agriculture as a basis for economic recovery. As a result of my visit I have a better awareness of the constraints imposed by poor feeder roads, insufficient storage facilities and inadequate farm inputs. The process of adjustment is difficult and delicate, particularly in the face of uncertain world prices for some of Tanzania's export crops.

Against this background, I am particularly impressed by the Government's commitment to implement the Economic Recovery Program launched last year. I wish to assure you of the Bank's continued support of this effort. I believe that the important measures already taken under the Economic Recovery Program particularly in the agriculture, industry and transportation sectors, are laying the basis for a sound economic recovery. The Bank and the Government of Tanzania have the same goal: sustained economic growth with equity. I recognize that the means of reaching this goal must be acceptable to the Government and country. We are privileged to be partners with you in this task.

I wish to thank you and your Government for the gracious hospitality and courtesies extended to me and my colleagues during our visit.

Sincerely, Brown landle

Honorable J. Warioba Prime Minister United Republic of Tanzania Dar es Salaam, TANZANIA

February 3, 1987

Dear John,

Thank you for your letter of January 15, 1987, on the subject of the dispute between Airways Engineering Corporation, of Arlington, Virginia, and Peruvian Government agencies regarding engineering work carried out by the former in connection with the proposed new airport for Cuzco.

Bank staff will discuss this problem again with Government officials concerned, including the Peruvian Airports Corporation (CORPAC) and the Ministry of Transportation and Communications, during forthcoming meetings in Lima. On that occasion, our staff will indicate the Bank's concern and our hope that an expeditious solution to this problem will be found.

Sincerely,

Barber B. Conable

The Honorable John W. Warner Senator, U.S. Senate 805 Federal Building 200 Granby Mall Norfolk, Virginia 23510

cc: Mr. Robert E. Keating
U.S. Executive Director

January 21, 1987

Dear Ms. Weinberg:

Thank you for your letter inviting me to be the guest speaker at your fourth annual dinner this spring.

Unfortunately I have to decline. My current responsibilities as head of an international organization are all-consuming, and I have done very little public speaking since becoming President of The World Bank.

I appreciate your offer to include me as a speaker.

With best wishes,

Sincerely,

Buen lumbe

Ms. Wendy Weinberg
President
American Friends of
The London School of Economics
1497 Chain Bridge Road
Suite 104
McLean, VA 22101

January 6, 1987

Dear Bowen:

It is with great sadness that we at The World Bank learned of Guy Barnett's sudden death. His experience on development issues combined with his dedication to improving the lot of impoverished people in developing countries were invaluable assets for the Parliamentary Group on Overseas Development as well as for the House of Commons. He was our friend too and I know that we shall deeply miss his good advice and quiet support.

I am joined by Bill Stanton in expressing our sympathy.

Sincerely,

Brow Landa

Mr. Bowen Wells, MP The House of Commons LONDON SW1 England

March 12, 1987

Dear Mr. Willis:

I wish to thank you very much for the tour of the concentrators, smelter and cobalt factories at Nkana. My colleagues and I enjoyed and learned a great deal from that tour. ZCCM clearly has a central role in the rejuvenation of the Zambia economy. The work which you and your colleagues in Nkana are carrying out is critical to stabilizing and increasing copper production and the earning of foreign exchange for Zambia. I wish to assure you that we in the World Bank will continue to do whatever we can to assist this important task.

Again, thank you for your hospitality.

With best personal regards,

Sincerely,

Bren Coulle

Mr. T. Willis General Manager Nkana Division Zambia Consolidated Copper Mines Ltd. P.O. Box 30048 Lusaka, Zambia

March 13, 1987

Dear Mr. Minister:

It is indeed good to know that you have been appointed Alternate Governor for Trinidad and Tobago on the Board of Governors of The World Bank.

Congratulations!

The Executive Directors, Officers and Staff join me in extending to you a warm welcome. We look forward to your participation in the affairs of the Bank.

On a personal note, I hope to have the opportunity of greeting you here in Washington in the near future.

Sincerely,

Bren B. Comble

The Honourable
Selby Wilson
Minister
Ministry of Finance and
the Economy
Eric Williams Finance Building
Eric Williams Plaza, St. Vincent Street
Port-of-Spain
Trinidad and Tobago

BARBER B. CONABLE

March 18, 1987

Dear Frank:

It is my understanding that the Supplemental will come before the Committee next week. The Foreign Operations package contains money for the World Bank's International Development Association that will go to the poorest of the poor countries of the world. Our Sub-Saharan African program, in particular, depends on these funds. The Supplemental is strongly supported by Treasury.

This bill appears to be on a fast track and I don't know that I will be able to see you personally before it comes up. The money for IDA represents a commitment made three years ago at a level that had a bipartisan consensus. Other countries have contributed on the assumption that the United States' contribution would be forthcoming. I would be most grateful if you could help us get this past—due obligation off the books.

Many thanks for your help. Best personal wishes.

Brew lunder

The Honorable Frank R. Wolf House of Representatives Washington, D.C. 20515

February 23, 1987

Dear Frank:

Thank you for your letter of February 2 in connection with Dr. Jaffan's interest in a position at The World Bank.

You may be aware that the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, rather than discussing career prospects with Dr. Jaffan now, I propose that this step be postponed until a clear picture of the staffing requirements of the Bank emerges. In the meantime, attached is a blank application which she might wish to complete and return to my office for onward transmission to the Personnel Department. All her material will be reviewed once the results of the reorganization are known.

I appreciate your continued attention to this case and thank you for your interest in the Bank.

Sincerely,

Buch Cube

Attachment

The Honorable Frank R. Wolf House of Representatives Washington, D.C. 20515

February 25, 1987

^F1^

Dear ^F2^:

By now, you have heard from the World Resources Institute that unforeseen circumstances made it impossible for me to attend its dinner which was scheduled for March 24th. It became essential for me to be in Japan that week, and I regret any inconvenience this change in schedule may have caused you.

World Resources Institute has very graciously offered to reschedule my address at a dinner to be held on May 5th. I hope this new date will be convenient for you. I'm looking forward to this opportunity to see you and to discuss environmental issues of mutual concern.

Sincerely,

Barber Conable

^T^N^P^P

Dr. Robert McC. Adams Secretary Smithsonian Institution 1000 Jefferson Drive Washington, D.C. 20560 R Dr. Adams R ^E Mr. John H. Adams Executive Director Natural Resources Defense Council 122 East 42nd Street New York, N.Y. 10168 R Mr. Adams R ^ E H.E. Abdlatif Y. Al-Hamad Director General Arab Fund for Economic & Social Development P.O. Box 21923 Safat 13080. Kuwait^R Mr. Al-Hamad'R ^ E Mr. Robert O. Anderson 410 E. College Blvd. Roswell, New Mexico 88201 R Mr. Anderson R ^ E Mr. Whitman Bassow President World Environment Center 605 Third Ave., 17th Fl. New York, N.Y. 10158 R Mr. Bassow R ^E Ambassador Richard Benedick Deputy Asst. Secretary for Environment Environment, Health & Natural Resources Room 7825 U.S. Department of State Washington, D.C. 20520 R Ambassador Benedick R ^E Ms. Barbara Blum President Adams National Bank 1627 K Street, N.W. Washington, D.C. 20006 R Ms. Blum R ^ E Mr. Frank Boren President The Nature Conservancy 1800 N. Kent St., #800 Arlington, VA 22209 R

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Mr. Boren R
^E
Ms. Nan Borton
Executive Director
International Volunteer Services
1424 16th St., N.W., #504
Washington, D.C. 20036 R
Ms. Borton R
^ E
Mr. Lester R. Brown
President
Worldwatch Institute
1776 Massachusetts Ave., N.W.
Washington, D.C. 20036 R
Mr. Brown R
^ E
Mr. William Carey
Executive Officer
American Association for the
 Advancement of Science
1333 H St., N.W.
Washington, D.C. 20005 R
Mr. Carey R
^E
Mr. Richard M. Clarke
Group Vice President
Celanese Corporation
1211 Avenue of the Americas
New York, N.Y. 10036 R
Mr. Clarke R
^E
Dr. M. Rupert Cutler
Executive Director
Population-Environment Balance, Inc.
1325 G St., N.W., #1003
Washington, D.C. 20005 R
Dr. Cutler R
^E
Mr. Ralph Davidson
Chairman
Time, Inc.
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New York, N.Y. 10020 R
Mr. Davidson R
^ E
Mr. Peter Davies
President
INTERACTION
200 Park Avenue South
New York, N.Y. 10003 R
Mr. Davies R
^ E
Dr. Alice Emerson
President
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Wheaton College
Norton, MA 02766 R
Dr. Emerson R
^ E
Mr. Louis Fernandez
President and Chief Executive Officer
Celgene Corporation
86 Morris Avenue
Summit, N.J. 07901 R
Mr. Fernandez R
^ E
Mr. Robert W. Fri
President
Resources for the Future
1616 P Street, N.W.
Washington, D.C. 20036 R
Mr. Fri R
^ E
Mr. J. William Futrell
President
Environmental Law Institute
1616 P Street, N.W., #200
Washington, D.C. 20036 R
Mr. Futrell'R
Professor Murray Gell-Mann
Millikan Professor, Theoretical Physics
California Institute of Technology
452-48
Pasadena, CA 91125 R
Professor Gell-Mann<sup>R</sup>
Mr. John Gibbons
Director
 Office of Technology Assessment
 U.S. Senate
 Washington, D.C. 20510 R
 Mr. Gibbons R
 Honorable Bill Green, M.C.
 1110 Longworth House Office Bldg.
 U.S. House of Representatives
 Washington, D.C. 20515 R
 Congressman Green R
 Mr. John Hunting
 Beldon Fund
 2000 P Street, N.W., #410
 Washington, D.C. 20036 R
 Mr. Hunting R
 ^E
 Mr. James A. Joseph
 President and Chief Executive Officer
 Council on Foundations
```

1828 L Street, N.W. Washington, D.C. 20036 R Mr. Joseph R ^E Mr. Istvan Lang Secretary General Hungarian Academy of Sciences Roosvelt Ter. 9 Budapest 1051, Hungary R Mr. Lang R ^E Mr. Frank E. Loy President German Marshall Fund of the United States 11 Dupont Circle, N.W. Washington, D.C. 20036 R Mr. Loy R ^E Mr. C. Payne Lucas Executive Director Africare 1601 Connecticut Ave., N.W. Washington, D.C. 20009 R Mr. Lucas R ^E Mr. Richard W. Lyman President Rockefeller Foundation 1133 Avenue of the Americas New York, N.Y. 10036 R Mr. Lyman R ^ E Dr. Uri Marinov Director Environmental Protection Service Ministry of the Interior P.O. Box 6158 Jerusalem 91061, Israel^R Dr. Marinov^R Dr. Philip X. Masciantonio Vice President, Environment & Energy USX Corporation One Technical Center Drive Monroeville, PA 15146 R Dr. Masciantonio^R Mr. J. Michael McCloskey Chairman Sierra Club 330 Pennsylvania Ave., S.E. Washington, D.C. 20003 R Mr. McCloskey R

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^E
Mr. Peter Milius
The Washington Post
1150 15th St., N.W.
Washington, D.C. 20071 R
Mr. Milius R
^E
Dr. Kenton R. Miller
Director General
International Union for Conservation
 of Nature & Natural Resources
Avenue du Mont-Blanc
CH-1196 Gland, Switzerland R
Dr. Miller^R
^ E
Mr. John Negroponte
Assistant Secretary
Bureau of Oceans & International
 Environmental & Scientific Affairs
U.S. Department of State
Washington, D.C. 25020 R
Mr. Negroponte<sup>R</sup>
^E
Mr. Igbal Noor Ali
Chief Executive Officer
Aga Khan Foundation
1850 K Street, N.W., #885
Washington, D.C. 20006 R
Mr. Noor Ali^R
^E
Mr. John Oakes
The New York Times
229 West 43rd Street
New York, N.Y. 10036 R
Mr. Oakes R
 ^ E
 Ms. Esther Peterson
 International Organization of
  Consumers Unions
 7714 13th Street, N.W.
 Washington, D.C. 20012 R
 Ms. Peterson R
 ^ E
 Dr. Russell W. Peterson
 1613 N. Broom
 Wilmington, DE 19806 R
 Dr. Peterson R
 ^E
 Dr. Fred Pinkham
 President
 Population Crisis Committee
 1120 19th St., N.W.
 Washington, D.C. 20036 R
 Dr. Pinkham'R
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^ E
Dr. Frank Press
President
National Academy of Sciences
2101 Constitution Ave., N.W.
Washington, D.C. 20418 R
Dr. Press R
^E
Mr. Paul C. Pritchard
President
National Parks & Conservation Association
1015 31st Street, N.W.
Washington, D.C. 20007 R
Mr. Pritchard R
^ E
Mr. William Reilly
President
World Wildlife Fund/
 The Conservation Foundation
1255 23rd Street, N.W.
Washington, D.C. 20037 R
Mr. Reilly R
^ E
Mr. David Runnalls
Vice President & Director,
 North American Office
International Institute for
 Environment & Development
1717 Massachusetts Ave., N.W., #302
Washington, D.C. 20036 R
Mr. Runnalls R
 ^ E
Mr. Howard Samuel
President
AFL-CIO
 815 16th Street, N.W.
Washington, D.C. 20006 R
Mr. Samuel R
 Honorable Claudine Schneider, M.C.
 1512 Longworth House Office Bldg.
U.S. House of Representatives
 Washington, D.C. 20515 R
 Congresswoman Schneider R
 ^E
 Mr. Peter Seligman
 Executive Director
 Conservation International Foundation
 1015 18th Street, N.W., 10th Fl.
 Washington, D.C. 20033 R
 Mr. Seligman R
 ^E
 Mr. John Sewell
 President
```

Overseas Development Council 1717 Massachusetts Ave., N.W. Washington, D.C. 20036 R Mr. Sewell^R ^E Mr. Maurice F. Strong President American Water Development, Inc. P.O. Box 13587 Denver, CO 80201^R Mr. Strong R ^E Dr. M.S. Swaminathan Director General International Rice Research Institute P.O. Box 933 Manila, Philippines R Dr. Swaminathan R ^E Honorable Lee Thomas Administrator U.S. Environmental Protection Agency 401 M Street, S.W. Washington, D.C. 20460 R Mr. Thomas R ^ E Mrs. Barbara Tuchman 83 Orchard Street Cos Cob, CT 06804 R Mrs. Tuchman R Dr. Arthur C. Upton Professor and Chairman Department of Environmental Medicine School of Medicine New York University 550 First Avenue New York, N.Y. 10016 R Dr. Upton R ^E Mr. Brian Walker President International Institute for Environment & Development 3, Endsleigh Street London WC1H ODD, U.K. R Mr. Walker R ^E Dr. Robert White President National Academy of Engineering 2101 Constitution Ave., N.W. Washington, D.C. 20418 R Dr. White R

^E
Ms. Cynthia Wilson
Executive Director
Friends of the Earth
530 7th Street, S.E.
Washington, D.C. 20003^R
Ms. Wilson^R
^E

March 2, 1987

Dear Dave:

I have received your letter of February 17 drawing to my attention your niece's desire for a suitable entry-level position at The World Bank.

You may be aware that the Bank is undergoing an in-depth review of its organization structure and until this process is complete, external recruitment will proceed cautiously for the next six months. For this reason, I have forwarded your letter and the attachment to the Personnel Department pending the outcome of the reorganization. Once the staffing needs of the Bank are known, she will be contacted directly about the prospects of openings in her area of expertise.

I appreciate having received your assessment of your niece's qualifications and thank you for your interest in the Bank.

Sincerely,

Brown Coule

Mr. David L. Wright 15 Ledgewood Road West Redding, Ct., 06896

January 15, 1987

Dear Mr. Wright:

On behalf of Kim Jaycox, who is traveling, thank you for your note on the reorganization study. We appreciate the suggestions you have made, as well as your interest in the future of the Bank.

Sincerely,
British Carolic

Mr. Frederick Wright The World Bank Room N 817

January 16, 1987

Dear Mr. Speaker:

Thank you for letting me know of Anne Howard's continuing interest in employment at the World Bank. I have received many enthusiastic recommendations written on her behalf.

She also came to see my Counselor, Bill Stanton, who told her that in view of the Bank's forthcoming reorganization, external recruitment will proceed cautiously for the next six months. Anne indicated that once the reorganization has been completed, she would like to be considered for a suitable position in her field of expertise. Her material, along with your letter, has already been forwarded to the Personnel Department which has better knowledge of the staff requirements of the institution and current available positions. They will contact her directly about the prospects of openings in her area of expertise.

I appreciate having received your assessment of this highly qualified individual and thank you for your interest in the Bank.

Sincerely,

Bun

The Honorable Jim Wright Speaker of the House US House of Representatives Washington, D.C. 20515

March 27, 1987

Dear Gilbert,

Thank you for your letter of March 16, 1987, on the Brazilian debt situation.

I have referred to our economic staff your suggestion for linking the resolution of Brazil's debt problem with the conservation of the Amazon rainforest. Indeed your proposal for tackling important economic and environmental concerns at the same time has some appeal. However, as with other proposals for resolving Brazil's debt problem, it would have to be carefully examined from the perspectives and interests of the various parties involved—the Brazilian Government, creditor banks, creditor governments, multilateral institutions, etc. As you can appreciate, broad—based agreement among all concerned parties is fundamental to a practicable and long—lasting solution to Brazil's debt problem.

Thank you again for writing, and best regards.

Sincerely,

Barber B. Conable

Bone lucke

President

Mr. Gilbert Yager 233 Knollwood Drive Chapel Hill, NC 27514

January 6, 1987

Dear Mr. Ambassador:

Just a note to thank you for your New Year's greeting and for the Tunisian wine. Mrs. Conable and I are looking forward to sampling it, and we appreciate your kindness in remembering us at this time of the year.

Let me take this opportunity to wish you and your family a year of happiness, good health and prosperity.

Sincerely,

Bruley briette

His Excellency Habib Ben Yahia Ambassador of Tunisia 1515 Massachusetts Avenue, N. W. Washington, D. C. 20005 THE WORLD BANK Washington, D.C. 20433 U.S.A.

March 23, 1987

Dear Mr. Yager:

I wish to acknowledge and thank you for your letter to Mr. Conable regarding the Brazilian debt situation.

Mr. Conable had left for a visit to two of the Bank's member countries when your letter arrived. I will bring your letter to his attention upon his return. In addition, I have forwarded a copy of your letter to the regional office in the Bank that works specifically on our program in Brazil so that your suggestion will receive appropriate consideration.

Sincerely,

Xuda Mc Yaughlin Linda McLaughlin Executive Assistant

to the President

Mr. Gilbert Yager 233 Knollwood Drive Chapel Hill, North Carolina 27514

February 3, 1987

Dear Mel:

On behalf of all Bank staff, I want to thank you for your outstanding contribution to this year's United Way Campaign. I understand that for the Washington area, the results proved to be the most successful ever, with over \$58 million raised.

This unprecedented success reflects the quality and commitment of those who volunteered their time and energy to the effort. Your work as a loaned executive proved to be an important part of that success. We, your colleagues in the Bank, have reason to be proud that you represented the United Way so well. Your contribution was a credit to the human qualities of Bank staff, and a reflection of staff commitment to the needy in the Washington community.

Sincerely,

Brow landle

Mr. Melaku Zeleke The World Bank ITFCU, Room F127 Washington, DC 20433

February 23, 1987

Dear Guy, Luc and Muryelle:

I have just returned to Washington and learned the shocking news of your mother's tragic death. Please know that our thoughts are with you.

Your mother was a highly respected member of our staff. She will be fondly remembered for her kindness and her concern for others.

All of us at The World Bank extend our deepest sympathy to you, your grandmother and other family members.

Sincerely,

Bu B. Culle

The Ziegler Family c/o Mr. Guy Ziegler 254 Rue de Paris, Sotteville Les Reuen, France

March 4, 1987

Dear Mr. Zulu:

I am most grateful for the time you spent with my colleagues and me during my recent brief visit to Zambia. The summary of Zambia's political structure was, I found, most instructive. The consultative political process of Zambia is a laudable one. When you emphasized that the people must understand government policies, I was reminded of my career in the US Congress. Clearly, political representatives have a two-way obligation — both to represent the views of the people in government and also to explain government policies to the people. I know that you agree that UNIP has a vital role to play in setting Zambia on a path of economic growth.

Your reference to political and economic issues as being "twins", was, I thought, quite appropriate. Certainly, economic issues underlie political ones. Coming to grips with the economic issues in Zambia will be important to provide the stability needed at the political level. I quite appreciate that the reform program on which Zambia has embarked involves painful adjustments. It is being implemented at a time of declining incomes for the Zambian people. It is important, however, as I suggested in our meeting, to distinguish between the illness and the medicine. The illness is the absence of factors to bring about growth in incomes and employment for the growing Zambian population. The medicine involves restructuring the economy in such a way that this growth comes about. Although the decisions are hard ones and not without some social costs, I remain confident that with the support of the party and the people the right things will be done. I wish to reassure you of my own support and that of my colleagues in Zambia's struggles to reverse the declines in

incomes and standards of living. We will continue to assist the Government devise and implement programs which will permit Zambia's goals to be achieved.

Again, thank you very much for your hospitality and kindness.

With best personal regards, I am

Sincerely,

Barber B. Conable

Boox lande

President

The Honorable Grey Zulu Secretary General United National Independence Party Lusaka, Zambia