

### 2007 Annual and Sustainable Development Report







# A Half-Century of Achievements

1958	Technip, an engineering company, is founded and has approximately 100 employees.
1963	Success abroad with the construction of the Chittagong, Abidjan and Tamatave refineries and the world's first natural gas liquefaction plant in Arzew, Algeria.
1970	Technip becomes an international group, in particular, with the creation of a subsidiary in Rome, Italy.
1971	Coflexip, a company specialized in the design, manufacture and supply of subsea flexible pipes, is created.
1974	Inauguration of the flexible pipe production facility in Le Trait, France.
1982	Technip strengthens its international presence with a subsidiary in Kuala Lumpur, Malaysia and a subsidiary in Abu Dhabi, United Arab Emirates two years later.
1986	Coflexip inaugurates its second subsea flexible pipe production plant in Vitória, Brazil.
1994	Technip is listed on the Paris Stock Exchange and Coflexip is listed on the New York Stock Exchange. Coflexip acquires Stena Offshore, creating the first international company capable of managing every step of subsea oil and gas projects.
1996	Achievement of world firsts in the upstream oil sector with the world's largest floating production unit in the Congo and the first TPG 500 platform (a Technip proprietary tech- nology) in the North Sea. Launch of major onshore turnkey projects, such as the Leuna refinery in Germany.
1997	Establishment of a world record in Brazil with the installation of flexible pipes at a water depth of 1,709 meters and of rigid pipes at a depth of 1,035 meters.
1999	Acquisition of KTI/MDEU, a subsidiary of Mannesmann specialized in petrochemical installations with proprietary technologies in the ethylene and hydrogen sectors. Technip's workforce includes 10,000 staff members and Technip is one of Europe's leading engineering firms.
2001	Coflexip acquires Aker Maritime's Deep Water Division, and with it, the proprietary deep water Spar floating platform technology, in partnership with McDermott. Technip merges with Coflexip, making it the number five company in the world in engineering, technolo- gies and services for the oil and gas industry. The Group launches its flagship pipelay vessel, the Deep Blue.
2004	The Chiyoda-Technip joint venture (CTJV) is established and is awarded major gas contracts in the Middle East.
2006	Completion of the mega-sized turnkey Oryx GTL project in Qatar, the largest natural gas to liquid fuel transformation complex in the world. Delivery of Dalia, the world's largest floating production storage and offloading (FPSO) vessel to date, and associated subsea equipment, for the development of the Dalia field, offshore Angola.
2007	Successful start-up of new liquefied natural gas units in Bonny Island, Nigeria. In Brazil, Technip brings the Roncador field into production with the completion of the P-52 platform and the subsea installation of the flexible pipe system using its Deep Blue vessel.

# Technip at a Glance

Technip is a world leader in engineering, technologies and project management for the oil and gas industry.

Through the expertise and know-how of its teams, Technip is a key contributor to the development of technologies and sustainable solutions for the exploitation of the world's energy resources.

23,000 employees in 46 countries

A fleet of **19 vessels** by 2010

> 2007 revenue: close to €7.9 billion

Industrial assets on five continents

2007 operating income from recurring activities: €247 million

> Technip's shares are listed on Euronext Paris

# Our Sector: Oil and Gas



Technip operates in three segments of the global oil and gas market: underwater infrastructures (Subsea), offshore platforms (Offshore), and land installations (Onshore). This market represents 97% of the Group's revenue and continues to grow at a steady pace. Technip is a contractor for infrastructure projects for clients who are mainly national and international oil companies. Technip projects are increasingly ambitious, complex and demanding: ultra-deep waters, extreme climates, mega-sized projects, non-conventional resources, high standards of environmental performance.

Onsho

### Our Business: Providing our Clients with Integrated Solutions





Based on specifications established by the client, the design of an entire installation is determined during this first phase. From feasibility studies to detailed design, Technip's operating centers benefit from extensive experience in the full range of engineering services. Manufacture / Procurement

During this second phase, Technip places orders with international suppliers for the equipment and materials identified during the engineering design phase. The manufacture of flexible pipes and umbilicals is carried out by the Group's production facilities. Technip designs and builds high-technology industrial installations: subsea equipment, offshore platforms, mega-sized onshore oil, gas and petrochemical complexes. The Group handles all phases of a project, from the preliminary engineering studies through to delivery, including the procurement and supply of equipment (in particular, the manufacture of flexible pipes).



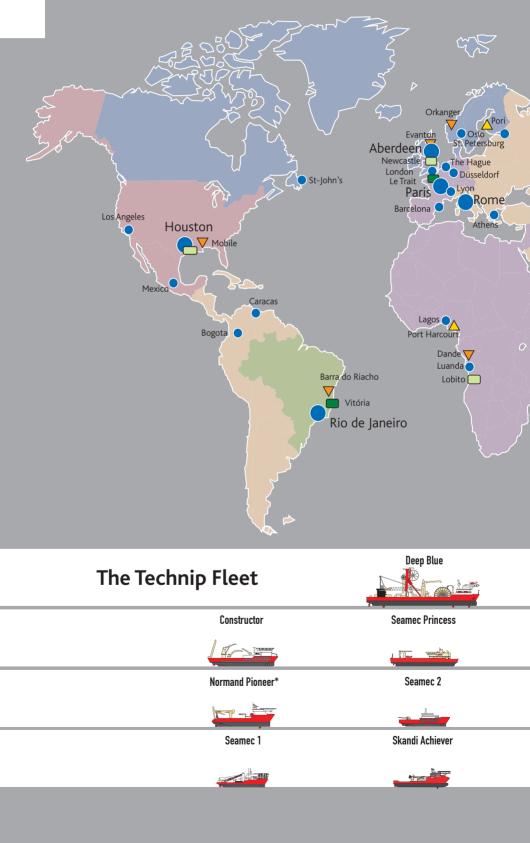


Construction is carried out by subcontractors under Technip's supervision.

In the Offshore segment, Technip has its own construction yards for certain types of platforms. Technip installs flexible and rigid pipes at depths reaching close to 3,000 meters.

Rigid pipes are assembled at five spoolbases closely located to the zones where they are installed. The Group has a fleet of 16 specialized vessels (19 vessels by 2010) to carry out these installation projects.

# A Worldwide Presence





# A Broad Technological Expertise

The increasing complexity of the projects in which Technip is involved requires the implementation of state-of-the-art technologies. The Group's technological portfolio and its recognized expertise are strategic assets that are essential to its competitiveness.

The Group has made a strong commitment to the development of innovative technologies and expertise in each of its segments of activity.

In the **Subsea** segment, Technip's engineers are developing equipment capable of withstanding the extreme pressure and temperature conditions of hydrocarbon fields located more than 3,000 meters below sea level.

In the **Offshore** segment, the Group is developing platform installation methods that reduce installation time and cost, as well as new platform models adapted for the exploitation of hydrocarbon fields in extreme climates such as the Arctic Ocean.

In the **Onshore** segment, research and development efforts have enabled the increase in capacity of mega-sized LNG complexes, the treatment and refining of non-conventional resources and improvements in the environmental performance of industrial installations.

Innovation is an inherent feature of Technip's corporate culture and is encouraged throughout the Group. The New Technologies Department, reporting directly to the Chairman and Chief Executive Officer, is responsible for identifying future technologies and implementing Technip's innovation strategy in this key area.



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### Message from the Chairman

2007 was a year of contrasting results for Technip.

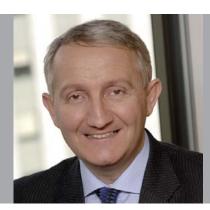
Our Subsea activities showed a record performance, with an operating margin of 15.8%. Our constantly improving margins in this segment, quarter after quarter, are proof that we have recovered a profitable growth dynamic, thanks to our technological leadership, efficient project control and the effectiveness of our business model. Technip is the most fully-integrated player on the Subsea market, active in all phases of project engineering from the design and manufacture of subsea flexible pipes and umbilicals, through to their installation using our own fleet of specialized vessels. The economic performance of this segment also continues on a very positive course, with after tax return on capital employed increasing to 18% in 2007 compared to 7% in 2006.

The financial situation of certain projects in the Onshore-Downstream segment was affected by an unpredictable escalation in costs and a shortage of human resources during the construction phase, particularly in the Middle East and Asia. In order to clarify the status of these contracts, we recorded charges of  $\in$  320 million on this business segment on our 2007 accounts. These charges affected the Group's margins significantly and brought consolidated operating income from recurring activities to  $\notin$  247 million for total revenues of  $\notin$  7.9 billion.

These measures, which for the most part concerned major gas contracts in Qatar, have greatly reduced the uncertainty weighing on the results of these projects at their completion.

Order intake grew 17% in 2007 and the Group's year-end backlog of  $\in$ 9.4 billion is well-balanced. Subsea, our most profitable business segment, accounted for 46% of new orders. At December 31, 2007, this segment represented 37% of Group backlog compared to 26% a year earlier. In addition, the geographic breakdown of the backlog among the different regions of the globe has also improved and the share of Onshore projects that carry less risk (such as services and project management contracts), is on the rise.

In October 2007, Technip's operational organization evolved to support our strategy to improve profitability. Operating units that are fully accountable for their own operational and financial results were created. These operating units receive support from global product lines and a specific Subsea business unit was created at the corporate level and is reflected within each region in an organization focused on this business. This new organiza-



Thierry Pilenko, Chairman and Chief Executive Officer

tional framework should allow Technip to pursue growth, continue to build its leadership in technologies, expertise and project management as well as improve its financial performance while developing its project execution capabilities.

Further, the Group has launched an asset enhancement program that will total close to  $\in$ 1 billion by 2010. We have increased production capacities at our flexible pipe production plants in Brazil and France and launched the construction of a new production facility in Asia. To better respond to the market's demand for subsea infrastructures, two new state-of-the-art vessels have joined our fleet and two others are currently under construction.

As we start 2008, Technip faces the future with excellent visibility underpinned by a solid foundation of expertise and assets, a healthy balance sheet and buoyant market conditions.

In today's challenging energy context – rising demand, increasing scarcity of easily accessible and exploitable fossil fuel resources, integration of environmental imperatives – Technip is a key player on a growing market. To take full advantage of this situation, we have chosen to focus on our core business, oil and gas. Our

strategy is to concentrate and capitalize on our strengths and to improve operational performance, never losing sight of our environmental, social and civic responsibilities.

To strengthen our leadership position in high value-added technologies, the Group is pursuing its research and development initiatives to meet the challenges of the "new frontiers" of oil and gas. Development areas include: subsea pipes adapted to ultra-deep depths, innovative solutions for LNG (both onshore and offshore), non-conventional resources, as well as the design of production platforms adapted to Arctic conditions.

In brief, Technip today has all the resources required for the continued improvement of its operating margin and financial performance. The initiatives undertaken during 2007 should enable us to continue our profitable growth dynamic and to achieve a consolidated operating margin above 7% for consolidated revenue of approximately €8 billion in 2008.

You can rely on my personal commitment and that of all of Technip's teams to achieve these objectives.

**Thierry Pilenko** 

# 2007 Key Figures

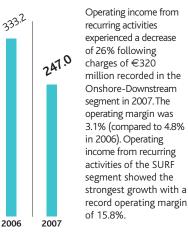
#### Revenue (€ million)



#### In 2007, revenue increased by 14% compared to 2006. The Onshore-Downstream segment showed the strongest growth (an increase of 34%) due to the large number of projects in their construction phase in 2007.

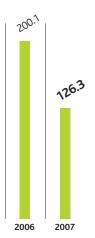
0 2007

### Operating income from recurring activities (€ million)



#### Net income (Group share)

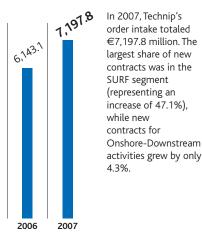
(€ million)



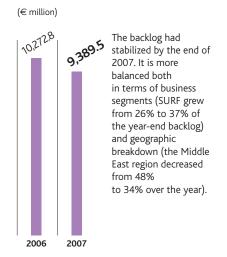
#### 2007 net income decreased by 37% compared to 2006 due to the charges recorded in the Onshore-Downstream segment in 2007.

#### Order intake



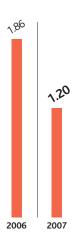


Backlog



#### Earnings per share

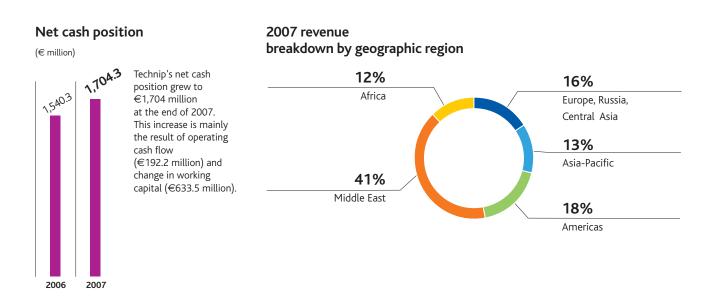
(€)



Calculated on a diluted basis, earnings per share amounted to  $\in$  1.20 compared to  $\in$  1.86 the previous year.

From January 1, 2008, Technip's financial performance will be reported based on the three following business segments, in addition to the Corporate segment: **Subsea:** formerly SURF (Subsea Umbilicals, Risers and Flowlines), **Offshore:** formerly Offshore Facilities,

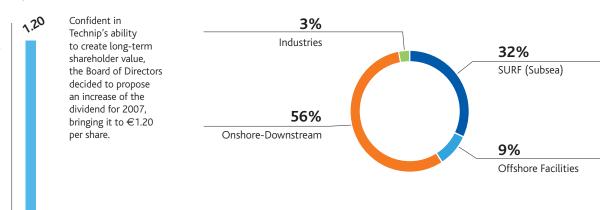
**Onshore:** combining two former segments – Onshore-Downstream and Industries. In the other sections of the Annual and Sustainable Development Report, Technip's business activities are presented according to these three new segments.



#### Ordinary dividend per share

For the fiscal year (€)

1.05



breakdown by business segment

2007 revenue

2006 2007

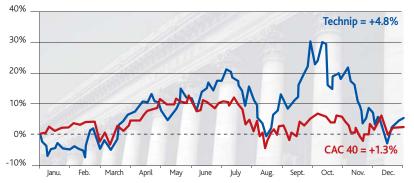
# Stock Exchange Listing

#### Eurolist by Euronext<sup>™</sup> the new indexes

Technip's shares have been part of the CAC NEXT20 Index since 2004. This index includes the twenty most representative French stocks, after the stocks included in the CAC 40, according to their market capitalization and liquidity. At December 31, 2007, Technip's shares ranked 6<sup>th</sup> on the CAC NEXT20 by capitalization weighting (6.24%).

#### Stock price performance

Share price performance on Eurolist by Euronext<sup>™</sup>, Compartment A, over the period from January 2, 2007 to December 31, 2007



Technip's share price was volatile over 2007. After a drop in the first quarter from its 2006 yearend level, the share price recovered twice, reaching a record high of  $\in$ 67.8 in early October 2007. The share price then dropped sharply in the fourth quarter, ending at  $\in$ 54.50, resulting in a 4.8% gain for the year.

#### DJSI

Sustainable development concerns are a core factor in the Group's approach to its project execution and in defining and applying its Values. As a result of its achievements in sustainable development, Technip has been reselected for 2008 as part of both the European sustainability index (Dow Jones Sustainability Index STOXX) and the worldwide sustainability index (Dow Jones Sustainability Index World).

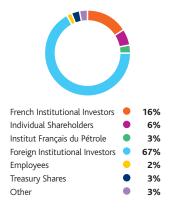


Share price performance on the New York Stock Exchange over the period from January 1, 2007 to August 16, 2007, and then over-the-counter over the period from August 17, 2007 to December 31, 2007



On the U.S. markets, the price of Technip's ADSs, listed on the New York Stock Exchange until August 16, 2007 and since then traded on the OTC market, reflected the performance of Technip's shares listed on Euronext and was affected, in particular, by the impact of the U.S. financial crisis in August 2007. Technip's ADSs nevertheless ended the year with an increase of 15%, more than twice that of the Dow Jones Industrial Average.

#### Shareholding structure at December 31, 2007



#### Shares in registered form

Any shareholder can hold their shares in registered form. Please contact:

#### **BNP** Paribas Securities Services

GCT Emetteurs Actionnariat Technip

Immeuble Tolbiac 75450 Paris Cedex 09-France Tel: + 33 (0) 826 109 119

#### Deregistration of Technip's shares from the U.S. Securities and Exchange Commission

On July 25, 2007, Technip announced that it was in the process of voluntarily delisting its American Depository Shares from the New York Stock Exchange (NYSE) and that it would deregister from the U.S. Securities and Exchange Commission (SEC).

The delisting from the NYSE became effective on August 16, 2007 and the deregistration became effective on November 14, 2007.

Technip maintains an American Depositary Receipt (ADR) program that allows investors to keep their ADRs and to continue trading on the U.S. Over the Counter (OTC) market under the ticker symbol TKPPY.

Technip will continue to publish its financial reports, financial statements and press releases, as well as investor information, in English on its website (www.technip.com), pursuant to Rule 12g3-2(b) of the U.S. Securities Exchange Act.

#### Stock market data and share price performance

TEC EURONEXT PARIS	2007	2006
Highest price (€)	69.30	62.10
Lowest price (€)	47.60	38.30
Year closing price (€)	54.50	52.00
Yearly average price (€)	56.30	48.58
Annual variation	4.8%	2%
Average number of shares traded per day	817,992	960,994
Outstanding shares (in €millions) at December 31	107.4	106.1
Market capitalization (in €millions) at December 31	5,853	5,518
Fully diluted EPS ( $\in$ ) <sup>(1)</sup>	1.20	1.86
Ordinary dividend per share (€)	1.20*	1.05
Pay out ratio	100%	56.5%
Net yield <sup>(2)</sup>	2.13%	2.16%
Exceptional dividend per share ( $\in$ )	-	2.10
TKP US	2007	2006
Highest price (\$)	77.40	76.42
Lowest price (\$)	48.30	48.91
Year closing price (\$)	68.60	68.61
Annual variation	15%	13%
(a)		

<sup>(1)</sup> Dilution has been calculated in accordance with IAS 33.
 <sup>(2)</sup> Based on the average share price for the year.
 \* Proposal made to the Shareholders' Meeting.

#### Shareholder and investor contacts

Technip's Investor Relations team is available to answer questions and provide information to individual shareholders, institutional investors and financial analysts in French and in English:

#### **Technip Investor Relations**

Tour Technip 92973 Paris La Défense Cedex - France Tel: +33 (0) 1 47 78 66 75 - Fax: +33 (0) 1 47 78 67 58 - e-mail: investor-relations@technip.com

#### 2008 financial calendar

(indicative, subject to change)

- April 25, 2008: Annual Shareholders' Meeting (1<sup>st</sup> notice)
- May 6, 2008: Annual Shareholders' Meeting (2<sup>nd</sup> notice)
- May 15, 2008: first quarter 2008 results
- July 31, 2008: first half and second quarter 2008 results
- November 13, 2008: third quarter 2008 results

#### Technip's share

#### Market listing

Technip's shares are listed on Euronext Paris (Code Euroclear France 13 170, Code ISIN FR0000131708).

The Company's shares are eligible for Euronext Paris SA's deferred settlement service. Technip's shares are also part of the CAC NEXT20 and Euronext 100 indexes.

Technip's shares were listed on the New York Stock Exchange in the United States, from October 19, 2001 until August 16, 2007 in the form of American Depositary Receipts under the ticker symbol TKP. One ADR represented one Technip share. Technip maintains an American Depositary Receipt program that allows investors to keep their ADRs and to continue trading on the U.S. Over-the-Counter market under the ticker symbol TKPPY.

#### Share price and transactions relating to Technip's shares and ADRs

The following tables show the price and the number of Technip shares traded on the Euronext Paris market and the number of Technip ADRs traded on the NYSE since September 2006.

At February 29, 2008, Technip's market capitalization, based on the closing price on the Euronext Paris market ( $\in$ 54.14), and the number of Technip shares outstanding on February 29, 2008 (107,366,016), amounted to  $\in$ 5,812,796,106.

High /low prices (€)					
	Date	Highest	Lowest	Numbers of shares traded	Capital exchanged
2006	09/30/2006	45.05	39.65	14,917,544	656,678,800
	10/31/2006	46.44	40.57	21,481,999	954,651,700
	11/30/2006	57.09	43.99	25,642,523	1,327,287,000
	12/29/2006	52.56	48.95	9,263,891	484,705,700
2007	01/31/2007	50.88	45.87	14,724,868	727,998,300
	02/28/2007	51.50	46.64	17,027,066	860,734,100
	03/30/2007	53.48	46.33	14,923,124	765,834,400
	04/30/2007	57.14	52.40	11,866,728	675,893,200
	05/31/2007	59.83	53.50	16,911,711	960,888,000
	06/29/2007	61.61	55.30	16,041,851	944,273,700
	07/31/2007	63.75	55.71	22,844,413	1,410,743,000
	08/31/2007	60.25	49.82	25,006,864	1,374,524,000
	09/28/2007	64.28	55.58	14,279,742	846,533,600
	10/31/2007	69.25	57.92	22,466,939	1,437,816,000
	11/30/2007	64.33	53.17	18,424,008	1,071,598,000
	12/31/2007	56.70	49.92	14,070,573	748,893,200
2008	01/31/2008	55.60	40.78	26,589,319	1,280,413,000

#### Technip's shares on the Euronext Paris over the last 18 months

#### Technip ADR on the NYSE

		High /low	prices (\$)		
	Date	Highest	Lowest	Numbers of shares traded	Capital exchanged
2006	09/30/2006	58.37	52.55	741,800	41,895,383.9
	10/31/2006	60.74	53.02	1,483,500	82,058,380.7
	11/30/2006	73.22	58.62	746,600	50,228,487.3
	12/29/2006	71.38	66.92	653,300	45,204,920.9
2007	01/31/2007	68.45	61.62	903,400	58,555,846
	02/28/2007	70.39	63.47	645,300	43,044,654.3
	03/30/2007	73.64	63.65	844,400	57,647,543.9
	04/30/2007	80.86	72.80	760,900	59,173,733.2
	05/31/2007	80.82	72.69	1,133,100	86,584,125
	06/29/2007	83.22	74.26	1,004,600	80,221,748.3
	07/31/2007	87.49	76.84	1,106,900	92,006,804
	08/31/2007	82.14	63.90	1,571,778	56,752,978.3
	09/28/2007	n/a	n/a	n/a	n/a
	10/31/2007	n/a	n/a	n/a	n/a
	11/30/2007	n/a	n/a	n/a	n/a
	12/31/2007	n/a	n/a	n/a	n/a
2008	01/31/2008	n/a	n/a	n/a	n/a

n/a: not applicable, as Technip was no longer listed on the NYSE as of August 16, 2007.

### Corporate Governance

#### **Board of Directors**

Technip's Board of Directors, which determines the Company's overall strategic direction and oversees its implementation, met 10 times in 2007. In making its decisions, the Board of Directors takes into consideration the recommendations set forth by its three specialized committees.

Pursuant to the provisions of its internal charter of May 21, 2003, which was updated on July 26, 2006, the Board of Directors must regularly conduct an in-depth examination of its operating practices, at least once every three years. The first such examination was carried out in 2006.

Based on the findings of this in-depth examination, the Board of Directors submitted a proposal to modify its membership to the Annual Combined Shareholders' Meeting of April 27, 2007. As a result, four new directors were elected, Thierry Pilenko, Pascal Colombani, Germaine Gibara and John C.G O'Leary, three of whom (P. Colombani, G. Gibara and John C.G O'Leary) are independent directors according to the criteria set forth in the AFEP-MEDEF report of October 2003. Four directors did not request the renewal of their terms.

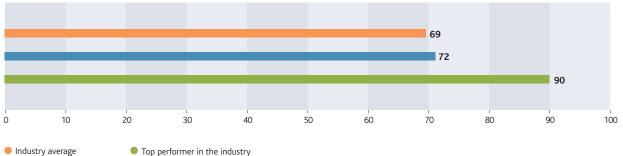
On the same day, the Board of Directors elected Thierry Pilenko as Chairman of the Board and Chief Executive Officer.

currently, the Board of Directors is composed in members:	
Thierry Pilenko (Chairman of the Board and Chief Executive Officer of T	Fechnip)
Olivier Appert	
Pascal Colombani*	
Jacques Deyirmendjian*	
Germaine Gibara*	
Jean-Pierre Lamoure*	
Daniel Lebègue*	
Roger Milgrim*	
John C.G O'Leary*	
Rolf Erik Rolfsen*	
Bruno Weymuller	

Currently, the Board of Directors is composed 11 members:

\*Independent director according to the criteria set out in the AFEP-MEDEF report of dated October 2003.

#### Corporate Governance Performance (Source DJSI 2007-2008)



Technip

Board of Directors – specialized committees

#### Audit Committee

The Committee is composed of: Daniel Lebègue (Chairman), Jacques Deyirmendjian, Roger M. Milgrim and John C.G O'Leary. This Committee's main purpose is to enable the Board to ensure the quality of internal controls as well as the integrity of the disclosures made to shareholders and to the financial markets. The Committee met five times in 2007. Fuller details regarding the Audit Committee's activities are provided in section I.3.c. of the 2007 Annual Report.

#### Nominations and Compensation Committee

The Committee is composed of: Bruno Weymuller (Chairman), Pascal Colombani, Germaine Gibara and Jean-Pierre Lamoure. This Committee's main purpose is to make recommendations to the Board regarding the appointment and compensation of directors and to examine policy regarding the compensation of Executive Committee members and the Group's top management. The Committee met six times in 2007. Fuller details regarding the Nominations and Compensation Committee's activities are provided in section I.3.c. of the 2007 Annual Report.

#### Strategic Committee

The Strategic Committee is composed of: Jacques Deyirmendjian (Chairman), Olivier Appert, Pascal Colombani, Germaine Gibara and Rolf Erik Rolfsen. This Committee's main role is to examine the strategic orientations proposed by the Company's Chairman and Chief Executive Officer, as well as plans and budgets, investments, acquisitions and asset disposals. The Committee met five times in 2007. Fuller details regarding the Strategic Committee's activities are provided in section I.3.c. of the 2007 Annual Report.

#### **Statutory Auditors**

• Ernst & Young et Autres

Represented by Gilles Puissochet, 41 rue Ybry – 92576 Neuilly-sur-Seine Cedex – France • PriceWaterhouseCoopers Audit

Represented by Louis-Pierre Schneider, 63 rue de Villiers – 92208 Neuilly-sur-Seine – France

#### **Alternate Statutory Auditors**

• Cabinet Auditex – Tour Ernst & Young - Faubourg de l'Arche – 92037 La Défense Cedex – France

• Mr. Yves Nicolas – 63 rue de Villiers – 92208 Neuilly-sur-Seine – France

The statutory and alternate auditors are appointed for a period of six years. The current term is due to expire following the Shareholders' Meeting convened to approve the financial statements for the year ending December 31, 2009.

#### Internal Control

Following the Board of Directors' decision on July 25, 2007, Technip proceeded to delist its U.S. securities from the New York Stock Exchange and to deregister from the SEC. Nevertheless, like all foreign issuers listed on the NYSE, in 2007, Technip filed, along with its 2006 Annual Report on Form 20-F, a report on its internal control procedures in accordance with the provisions of section 404 of the Sarbanes-Oxley Act relating to "Management's Assessment of Internal Controls".

By the beginning of 2007, Technip had accomplished the following:

 $\boldsymbol{\cdot}$  a second round of tests to evaluate the effectiveness of the 2006 financial reporting methods,

• an assessment of the effectiveness of internal controls in light of the certificate to be signed relating to the quality of procedures as well as to identify initiatives to correct any deficiencies discovered.

At the time it filed its 2006 Annual Report on Form 20-F in June 2007, the Group was thus able to have the certificates required by U.S. regulations signed by the Chairman and Chief Executive Officer and by the Chief Financial Officer. These certificates were based on the most recent assessment of internal control procedures, which was carried out in accordance with the standards of the Committee of Sponsoring Organizations (COSO) and the recommendations of the Public Company Accounting Oversight Board (PCAOB). The certification states, among others, that, based on the most recent evaluation of internal control over financial reporting, all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information, as well as any fraud, whether or not material, that involves management or other employees who have a significant role in its internal control over financial reporting, were disclosed to its auditors and the Audit Committee.

Although Technip has chosen to delist its American Depository Shares from the NYSE, it renewed its internal control procedures based on the COSO standards in 2007. Adjustments intended to focus this evaluation on the principal risks and to internalize the process through "self-evaluations" were implemented in order to guarantee costeffectiveness. For these purposes, an internal control team was created within the Internal Audit Department. Working in collaboration with the internal control agents appointed by each of the entities within the scope of intervention, its purpose is to carry out the internal control assessment process for 2007 and to oversee the application of corrective measures decided following the assessment process relating to the 2006 financial statements.

Important milestones were reached:

the scope of intervention was updated to reflect the development of the Group's business activities,

- · reference documents were updated,
- · self-evaluation and training procedures were communicated to local teams,
- launch of test campaigns within the entities.

The first few months of 2008 will mainly be dedicated to ensuring the application of the corrective measures identified during the 2006 assessment process and the completion of current test campaigns. The effectiveness of internal control measures will also be assessed and corrective actions required to rectify weaknesses identified will be determined.

Technip's medium-term objective is to continue with this internal control assessment process and to gradually improve its effectiveness, in particular, through the use of adapted software tools.

### Vision, Values and Charters

### Vision

#### Technip wants to be recognized for:

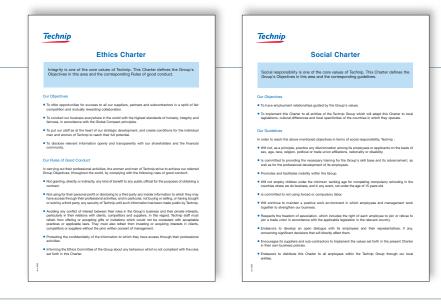
- delivering quality, safety and reliability in meeting its clients needs,
- respecting fundamental Values such as honesty and transparency, respect of human rights, environmental protection and sustainable development,
- achieving the highest standards in corporate governance.

#### The Group wants to deliver:

- added value to the projects it undertakes through cost and delivery optimization and effective risk management,
- high returns to its shareholders over the long run,
- development opportunities to all members of its teams,
- technological innovation and cutting-edge technologies,
- satisfaction to all of its stakeholders.

#### Technip's five Charters

Technip's core Values are set forth in five specific Charters covering ethics, human resources, the environment, health & safety, and security. They define objectives for their respective areas and provide policies and guidelines for achieving them. These Charters, approved by the Board of Directors between 2005 and 2007, were presented to all employees responsible for their everyday implementation. They can also be consulted on the Group's web site (www.technip.com).



"Integrity, professional excellence, the protection of health, safety and the environment, and civic and social responsibility are Technip's core Values."

### Values

Technip's professional activities are governed by a set of Group Values, approved by its Board of Directors.

Its goal is to achieve the highest level of satisfaction for all of its stakeholders and, in particular, for its clients, shareholders and employees.

Within its sphere of influence, Technip is committed to supporting and promoting the principles of the United Nations Global Compact regarding human rights, labor standards, the environment and ethics.

Underpinned by the know-how and expertise of its teams, Technip's actions are driven by sustainable development considerations.

echnip	Technip	Technip
Environmental Charter	Health and Safety Charter	Security Charter
Environmental responsibility is one of the core values of Technip. This Charter defines he Group's Objectives in this area and the corresponding Environmental Guidelines.	Health and Salety of persons and property are among the core values of Technip. This Charter defines the Group's Objectives in this area and the corresponding Health & Safety Guidelines.	The security of our people, property and information is one of the core values of Technip. This Charter defines the Group's objectives in this area and the corresponding guidelines.
r Objectives	Our Objectives	Our Objectives
o strive to minimize the impact of our activities on the environment and risks to nature and others.	To insist upon and protect the Health and Safety of persons and property, when in conflict with other	<ul> <li>Protect to the best of our ability our staff in the performance of their work.</li> </ul>
o strive persistently and with determination to avoid any environmental incidents.	strategic goals.	<ul> <li>Protect our assets and our strategic information.</li> </ul>
agement's commitment is a critical success factor in achieving these goals.	<ul> <li>To strive persistently and with determination to avoid incidents and losses in the workplace and observerse</li> </ul>	<ul> <li>Protect our facilities, both on land and at sea.</li> <li>Maintain the inteority of our image and reoutation.</li> </ul>
agement's commoment is a critical success factor in achieving these goals.		<ul> <li>Maintain the integrity of our image and reputation.</li> <li>Propose appropriate measures to protect our projects in progress.</li> </ul>
Guidelines	Management's commitment is a critical success factor in achieving our Health & Safety goals.	<ul> <li>Freques appropriate measures to protect our projects in progress.</li> </ul>
	Our Guidelines	Our Guidelines
rder to achieve our Objectives, we have established the following guidelines:	Cur Guideines	In order to achieve these objectives, Technip has established the following guidelines:
To comply with applicable environmental legislation and our own standards.	In order to achieve our Health and Safety Objectives, Technip set up the following guidelines:	<ul> <li>Anticipate the occurrence of high risk situations through the analysis of risk factors. The results of this</li> </ul>
To set clear and meaningful objectives for environmental performance, placing an emphasis on key indicators.	<ul> <li>To comply with applicable Health &amp; Safety legislation and Technip's own standards.</li> </ul>	<ul> <li>Anticipate the documento or legit may actuation in though the antigate or the labors. The headed of the analysis will determine the conditions under which an existing site or project may be continued, a well as how a new site or project will be created.</li> </ul>
	<ul> <li>To set clear and meaningful objectives for Health &amp; Safety performance, placing an emphasis on key indicators</li> </ul>	<ul> <li>Organize security plans and procedures. Each project team has a security plan, which is validated by the</li> </ul>
To measure our performance and communicate our progress, regularly and openly.	Indicators.  To measure our performance and communicate our progress regularly and openly.	Group before the project becomes operational. In emergency situations, it is important to act efficiently and in a coordinated manner, particularly with regard to procedures concerning health and safety. Security
nanagement systems.	Hold managers, supervisors and employees accountable for compliance with our Health & Safety	plans are verified, updated and tested by local managers.
To implement environmental management systems which comply with ISD 14001 requirements.	<ul> <li>Hold management systems.</li> </ul>	<ul> <li>Involve management in the process of implementing and updating all aspects of security. Management works closely with the Group's Security Division, whose members are in charge of applying the Group's</li> </ul>
o use and develop our engineering knowledge to reduce the environmental impact of the facilities we	To implement Health & Safety management systems which comply with internationally recognised	security measures and procedures.
lesign, build or operate together with our clients.	industry standards.	· Practise prevention from the occurrence of high risk situations through staff awareness of security
To combine our engineering and technology know-how with sound assessment principles in order to	<ul> <li>To combine our engineering and technology know-how with sound assessment principles in order to</li> </ul>	procedures, employees at each level being aware of their roles and duties in preventing risks Employee awareness of security conditions will result in decreased exposure to risks.
minimize environmental impacts and miligate, as much as is reasonably practicable, residual consequences that may arise.	minimize risks and mitigate, as much as is reasonably practicable, any residual consequences.	
	To ensure all relevant personnel receive appropriate training and advice to allow them to undertake their	<ul> <li>Seek to improve procedures while they are implemented by making necessary modifications. The Security Division should be informed of any and all such amendments, so they may apply them to</li> </ul>
To promote employees awareness so that they may integrate environmental considerations into their daily activity.	work safely and without any detriment to their health.	other entities of the Group as applicable. All measures, plans and procedures are regularly reviewed by the Group's Security Division. These procedures will rely on information, experience, coordination and
	To work with our clients, partners and subcontractors to build a common Health & Safety management	training.
To work with our clients, partners and subcontractors to build a common environmental management atem on each project.	system on each project.	<ul> <li>Protect Technip's strategic information. In case of access to sensitive or confidential information, ensure it is not disclosed intentionally or through carelessness. Follow archiving and record retention policies in</li> </ul>
	<ul> <li>To strive to continually improve our Health &amp; Safety performance.</li> </ul>	compliance with local laws and Technip standards.
To strive to continually improve our environmental performance.		<ul> <li>Prefer partners who have a well-defined security policy.</li> </ul>

### Group Organization

#### Three specialized committees report directly to the Chairman and Chief Executive Officer:

- The Ethics Committee, chaired by Jean-Louis Rostaing, ensures the application of the Group's Ethics Charter.
- The Sustainable Development Committee, chaired by Daniel Noël, encourages and tracks the Group's progress in its sustainable development strategy.
- The Disclosure Committee, chaired by Patrick Picard, assists the Chairman and Chief Executive Officer and the Chief Financial Officer to ensure compliance with legislation relating to accounting disclosure methods applicable to listed companies.

The Chairman and Chief Executive Officer is responsible for the general management of the Group.

The Executive Committee assists the Company's Chairman and Chief Executive Officer in the preparation of decisions for submission to Technip's Board of Directors, relating to, in particular, the approval of the accounts, the definition of objectives and budgets, strategic orientations and the acquisition or sale of assets and companies. It monitors major contracts and investment decisions. It is also consulted on plans and recommendations relating to the internal audit, IT and telecommunications, human resources and asset management areas. The committee met 24 times in 2007.

Executive Committee members, as of January 1, 2008, are:

Thierry Pilenko, Chairman and Chief Executive Officer
Bernard di Tullio, President, Chief Operating Officer (COO)
Guy Arlette, President, Global Processes and Development
Anne Decressac, President, Human Resources and Communications
Olivier Dubois, President, Chief Financial Officer (CFO)
John Harrison, General Counsel
Dominique de Soras, President, Subsea Division
Nello Uccelletti, Senior Vice President, Region B

As of October 1, 2007, Technip's operational organization was modified to support its strategy.

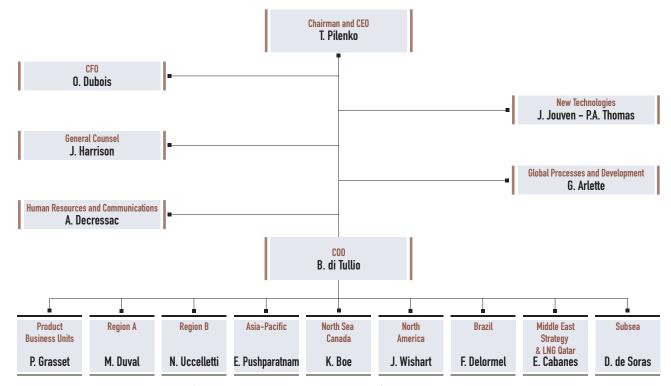
Business development activities, projects, engineering and construction resources, all operational assets and support and technological development resources now fall under the authority of the Chief Operating Officer.

Six geographical business units (known as Regions) that are fully accountable for their own results were created and are supported by global Product Business Units. In addition, a dedicated Subsea business unit and a Middle East Strategy & Qatar Liquefied Natural Gas division were established at the Group level.

The Regions, Product Lines, and Business Units all report directly to the Chief Operating Officer.

Reporting directly to the Chairman and Chief Executive Officer, the New Technologies Department is responsible for identifying future technologies and proposing development initiatives for the Group in this area.

The Corporate Divisions – Finance and Control, Human Resources and Communications, Global Processes and Development, General Counsel – provide support to all divisions and operating units.



Region A: Western Europe, Africa, Middle East A (Emirates, Qatar, Iran, Yemen, Oman, Pakistan, India). Region B: Italy, Eastern Europe, Russia, Middle East B (Saudi Arabia, Kuwait), South America.

# Technip's Activities

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- 24 Offshore
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# Subsea



The Subsea segment was known as SURF (Subsea Umbilicals, Risers and Flowlines) until December 31s, 2007.



2007 Revenue

**€2,209 million** in 2006

€1,798 million in 2005

+12% compared to 2006

### 2007 Operating Income from Recurring Activities



+83% compared to 2006

Technip's Subsea segment comprises the engineering and manufacture of flexible pipes and umbilicals, the assembly of rigid pipes and the installation of all of these subsea structures. Maintenance, repair and assistance services complete its range of services. The Group is a world leader in this market and its vertical integration gives it a significant competitive advantage. Its growth strategy for this segment focuses on strengthening its technological edge and assets (plants, spoolbases and a specialized fleet).

#### A flourishing market

The outlook for the subsea market remains bright as major oil and gas operators are expected to continue to heavily invest in this sector. A growth rate of 7% per year is forecast over the next few years (source: Technip).

Ultra-deep water projects are a strong source of growth, particularly in the Atlantic triangle bordered by Africa, Brazil and the Gulf of Mexico. New deep-water fields have also been identified in India, Malaysia and Indonesia. Activity in the Asia-Pacific region should continue to be strong, driven by growth in local energy demand.

#### Sustained activity for Technip in 2007

In 2007, many Subsea projects were either completed or progressed significantly. In Angola, the execution of the Greater Plutonio contract, won in 2004 for the subsea development of a field located at depths between 1,200 meters and 1,500 meters, was completed in 2007.

In Nigeria, the subsea pipeline installation campaign for the Agbami field (at a depth of 1,550 meters), using several specialized vessels from Technip's fleet, got underway in the middle of 2007 and should be completed in the second quarter of 2008.

In Australia, the Stybarrow project (supply of equipment, installation and commissioning) was launched in 2007. Located at a water depth of 800 meters, this project is the deepest subsea production system to date in this region.

In Norway, Technip once again demonstrated its leadership in flexible pipe technology. The Group was chosen to develop a new smooth bore flexible pipeline concept to allow increased gas export capacity while reducing noise and vibration.



### Commercial successes in 2007

■ Pazflor, offshore Angola at depths reaching 1,200 meters, awarded to the Technip/Acergy consortium by Total.

Azurite, located Azurite, located So kilometers off the coast of the Republic of the Congo at a depth of 1,400 meters, awarded by Murphy West Africa, Ltd.

■ The Group's first Subsea contract in India for the supply of flexible pipes for a field development off the eastern coast of India at a depth of 1,400 meters, awarded by Aker Kvaerner.

■ Cascade & Chinook, in the Gulf of Mexico at depths of approximately 2,500 meters and 2,700 meters, respectively, awarded by Petrobras.

■ Three major contracts for subsea pipes for the development of the Canapu, Mexilhão and Roncador fields in Brazil, awarded by Petrobras.

A turnkey contract for the redevelopment of the Yme field, located 100 kilometers off the coast of Norway, awarded by Talisman Energy.

■ Technip was also awarded numerous other small and medium-sized contracts across the globe in 2007.

#### New technologies for growth

The growth of the Subsea market implies new technological challenges linked to increasingly extreme water depths, pressures and temperatures. Technip's research and development investments in ultra-deep water applications totaled  $\in$  30 million in 2007 and involved 150 staff members.

Providing solutions for the installation of risers at water depths reaching 3,000 meters, isolation and active heating techniques, the development of flexible pipes for extreme pressure, temperature, and corrosive fluid conditions, as well as "intelligent" riser systems for flowline surveillance, are among Technip's technological priorities.

#### A large-scale investment program

In 2007, Technip announced it would invest  $\in 1$  billion to develop its fleet and its production facilities with the objective of strengthening the Group's assets and its position as the world leader on the flexible pipe market.

Upon its completion in 2010, this investment program should generate significant revenue growth for the Group.

**Specialized fleet** – In 2007, Technip welcomed a new vessel, the Skandi Achiever, to its fleet. The Seamec Princess also joined the fleet of Seamec, Technip's Indian subsidiary. Before the end of 2008, the Skandi Arctic, a new diving support vessel, which will be the largest and most sophisticated in its category, should enter into service on the North Sea market. A 194 meter-long deep sea pipelay vessel is currently under construction in South Korea. A pipelay vessel for the Brazilian market is also on the drawing board. Finally, for the Gulf of Mexico market, which is focused on developments at water depths reaching 3,000 meters, Technip has launched the construction of new umbilical installation systems specifically designed for such depths which will be installed on one of the fleet's deep water construction vessels.



**Plants** – Technip has five flexible pipe and umbilical production plants. The development and expansion of these plants is driven by Technip's strategy.

The Group is determined to maintain its leadership position in flexible pipes. Two investment programs to increase the production capacity of the Group's flexible pipe plants by 30% were launched in 2006 and continued in 2007. This objective was achieved at the Group's plants in Le Trait, France and in Vitória, Brazil, which now have a combined capacity of 860 kilometers of flexible pipe per year. To meet demand in the Asia-Pacific market, the Group plans to build a new plant in Malaysia.

The second axis of development is to increase umbilical production capacity. In this regard, the Group plans to modernize its umbilical production facility in Angola to meet the strong demand from West Africa.

#### Three questions to **Raymond Semple** PDET Project Director (Brazil)

### Could you introduce the PDET project?

PDET is a large project for the gathering and export of oil from the ultra-deep water fields of the Campos Basin. The objective is to bring oil to refineries predominantly via subsea pipelines, instead of using tankers. What was Technip's role? We provided in 2007, on a turnkey basis, a 57 km subsea oil export system linking the P-52 platform, moored in 1,800 meters of water, to a new shallow water platform.

### What were the technological challenges?

The use in this project of free standing hybrid risers (FHSR – see glossary), which up to now had only been used West Africa, implied many technological firsts. It will be the deepest and the largest system of its kind to date.



# Offshore



The Offshore Segment was known as Offshore Facilities until December 31<sup>st</sup>, 2007.



#### 2007 Revenue

€739 million €1,195 million in 2006 €1.013 million in 2005

-38% compared to 2006

#### 2007 Operating Income from Recurring Activities

€35 million €62 million in 2006 €27 million in 2005

-44% compared to 2006

The Offshore segment regroups engineering activities, equipment procurement and construction of oil and gas production platforms.

The Group is well-positioned in this market in terms of competitive advantages. The Group is internationally recognized for its expertise in platforms for both deep (floating and semi-submersible platforms) and shallow (fixed platforms) waters. The Group's market position is based on differentiating technologies. The Group has developed innovative platform concepts, such as the Spar and TPG 500 and benefits from state-of-the-art technology for the installation of surface structures that do not require any heavy lifting.

The Offshore activity offers bright growth prospects. Studies on this sector have identified 85 subsea hydrocarbon fields, representing reserves of approximately 200 million barrels of oil equivalent, which could be developed over the next five years. 15 new platforms per year are expected to be built between 2008 and 2012.

#### Shallow water

The Group has strengthened its position on the fixed platform market with the completion of a project for the development of the Kupe gas field (New Zealand) for Origin in 2007. This project related to the overall development of the Kupe gas field, and included an automated "wellhead" platform with a capacity of up to six wells and capable of receiving the production of future satellite wells.

Technip was awarded new contracts in 2007. The Group signed a contract with the Petroleum Authority of Thailand for basic and detailed engineering of four wellhead platforms and related subsea pipelines and tie-ins to the Arthit gas field, Thailand, located at a depth of approximately 80 meters. Technip was also awarded a turnkey contract by Elf Petroleum Nigeria Ltd. for the loading, transport and installation of the topsides for the OFP2 fixed platform in the Ofon field, off the coast of Nigeria. The Group was also awarded a contract for the design engineering of the topsides and substructures of two unmanned platforms for the Cili Padi offshore gas field (Malaysia) by Shell.



#### Deep water

Numerous deep water projects were pursued or completed in 2007.

The P-52 semi-submersible platform went into production. It is one of the largest floating production units in the world, anchored in 1,800 meters of water, which constitutes a record for Brazil. First oil was reached only 48 days after arrival on site, compared to an average of three months.

The construction work for the P-51 semi-submersible platform has commenced. The P-51 semi-submersible platform is similar to the P-52 platform and is also intended for use in the Brazilian offshore market.

Technip completed the first Spar located outside of the Gulf of Mexico, the Kikeh platform, for Murphy. Located at a depth of 1,330 meters, the Kikeh field will be the first deep water development in Malaysia.

Construction of the Tahiti Spar continued in 2007. This platform measures 170 meters in length, with a diameter of 39 meters and a weight of 24,000 tons. It will have capacity to produce 125,000 barrels of oil per day and 700 million m<sup>3</sup> of gas per year.

Finally, the FPSO (Floating Production, Storage and Offloading unit) for the Akpo field in Nigeria is in its commissioning at quay phase, before sail away in June 2008. It is due to arrive on site at the end of September 2008. This field will produce 225,000 barrels of oil equivalent per day by the end of 2008.

Technip won new contracts in the deep water market in 2007, such as the contract for the engineering, procurement and construction of the P-56 semi-submersible platform signed with Petrobras. The twin of the P-51 platform, the P-56, will be tied back to the Marlim Sul field in the Campos Basin offshore Brazil at a water depth of 1,700 meters.

#### Developing technological leadership

Already widely recognized for its offshore technologies, Technip pursued its research and development efforts on several innovative concepts in 2007:

#### • Ultra-deep water Spar

Technip is developing a solution to meet the challenge of hydrocarbon fields situated at depths beyond 3,000 meters by adapting its Spar technology. Changes will include





Arctic Spar

the integration of a drilling system in the hull and a central well to increase buoyancy and to allow the passage of risers designed for ultra-deep waters.

#### • Arctic Spar

Technip is working on a platform concept that would be able to withstand the severe weather conditions of the Arctic Ocean.

#### · Adaptation of deck floatover technology in open seas to Spars

After having carried out the first open-sea floatover on the Kikeh platform in 2006, Technip is adapting this technology for the installation of heavier topsides that are positioned higher above the water level.

#### Development of the Extendable Draft Platform (EDP)

Technip is developing a limited motion platform concept, which could limit extensive operations at sea as a result of the installation of the hull and surface equipment at dockside.

#### Three questions to Jim O'Sullivan,

Vice President, Offshore Facilities Product Business Unit

Can you tell us more about the "Arctic Spar" concept? Technip is working, with a series of clients, to help adapt a Spar for use in the harsh Arctic Ocean environment, or in any area with ice events.

### In what ways would it differ from a "regular" Spar?

We are developing a design robust enough to break the heaviest foreseeable sea ice and manoeuvrable enough to be disconnected and reconnected in order to avoid large icebergs. What resources are being used for this development? We have spent around 15,000 hours on past and ongoing efforts. We hold patents on various features of the Arctic Spar and continue to protect our intellectual property in this area.



# Onshore



The Onshore segment covers the two former business segments known as Onshore-Downstream and Industries until December 31ª, 2007



#### 2007 Revenue

**€4,670** million €3,522 million in 2006 €2,318 million in 2005

+33% compared to 2006

#### End of 2007 Backlog



€7,275 million in 2005

-21% compared to 2006

This business segment covers all onshore oil and gas production, transformation and transport installations, as well as petrochemicals and other industries.

Technip has built a solid reputation based on the know-how and technological expertise it has developed over a period of close to 50 years.

In a context marked by the difficult market conditions in the construction sector, which led the Group to record additional charges in 2007, Technip launched a program to strengthen its risk management through a more selective approach to projects and the development of new types of contracts.

#### Gas

2007 was a year of major achievements with respect to key natural gas liquefaction projects. The mega-sized LNG projects won between 2004 and 2006 (including Qatargas II and Yemen LNG) are currently in their construction phase and each project mobilizes tens of thousands of onsite workers. In Qatar, in particular, all available resources are being used to improve the execution of projects pursuant to a completion timetable in line with the client's production objectives. In Nigeria, train 6 of the "NLNG Plus" LNG project was delivered to the client and went into production during 2007. 2007 was also a year of major technological breakthroughs.

The Group tested and validated its cryogenic flexible pipe technology for offshore LNG transfer. For Technip, which is one of the few companies experienced in flexible pipe, offshore platforms and LNG, these cryogenic flexible pipes constitute a major step towards the realization of the first offshore LNG platform.

In addition, Technip's proprietary Cryomax technology has been patented in the United States for the recovery of ethane in gas liquefaction plants.

Technip and Wieland have entered into an agreement for the marketing of innovative heat transfer solutions for LNG and ethylene units. These solutions will improve energy efficiency and reduce CO<sub>2</sub> emissions.

#### Refining

With the price of oil reaching record highs, sustained demand, especially from emerging countries, and new projects for the treatment of non-conventional hydrocarbons, oil refining is more than ever an essential link in the fuel production chain.



## New gas contracts awarded in 2007

Turnkey contract for gas compression facilities with Abu Dhabi Gas Liquefaction Limited (ADGAS).

An engineering, procurement and construction contract for the Zakum gas processing facilities (Abu Dhabi), with ADMA-OPCO.

■ A new ethane extraction project in Algeria with Sonatrach.

Several engineering contracts for next generation liquefaction units.

Front-end engineering contract for a syngas plant in China whith Sinopec Yangzi Petrochemical.

Technip has strengthened its position in the exploitation of non-conventional hydrocarbons by signing a contract with Fort Hills Energy for the transformation of heavy crude from the oil sands in the Alberta area (Canada). Through the expansion and modernization projects, Technip has increased the production capacity and optimized the cost-effectiveness of numerous refineries. In 2007, the Group completed the hydrodesulphurization units for the Leuna (Germany) and Feyzin (France) refineries.

Numerous contracts were signed in 2007, including a turnkey contract for the Grupa Lotos refinery in Gdansk (Poland), a front-end engineering contract for a grassroots refinery in Qatar and a project management services contract for a kerosene hydrode-sulphurization unit in Germany with Total.

No less than 50 major projects have also been identified for 2008, principally in the Middle East, but also in Europe and other parts of the world.

#### Hydrogen

In the hydrogen market, in which Technip owns proprietary technologies, the Group has reaffirmed its global leadership by completing nine hydrogen units and by signing 17 new contracts in 2007. Among the contracts signed in 2007, Technip was awarded a project management contract for a hydrogen production complex in the Plock refinery (Poland) operated by PKN Orlen and an engineering, procurement and construction contract for a hydrogen plant to be built at the CEPSA refinery in Huelva (Spain).

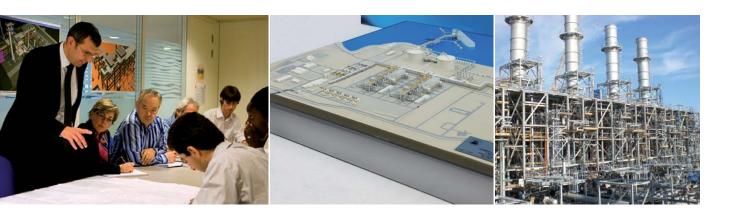
#### Petrochemicals and fertilizers

Technip is a world leader in the ethylene market, both in technology as well as in the design and construction of ethylene production units. This market offers many attractive growth opportunities, notably in the Middle East and Asia.

In polyolefins, on INEOS technologies, Technip completed a polypropylene project for Sasol (South Africa) and was awarded a service contract from Liaoning Huajin Chemicals for a high density polyethylene unit to be built in Panjin (China).

In vinyls the Group strengthened its relationship with Solvay in 2007 (expansion of a factory in Brazil and the implementation of a new complex in Russia).

Over the years Technip has also built a large number of fertilizer units. In this domain, Technip owns proprietary technology for phosphoric acid production and works in



In relation to its risk management strategy, Technip favors "hybrid" contracts, such as the Khursaniyah gas plant project (Saudi Arabia). Originally signed on a cost reimbursable basis, the contract was later converted into a lump-sum turnkey contract, while benefiting from all of the information gathered in the initial phase. alliance with other technological leaders such as Haldo Topsoe, Snamprogetti, GPN and MECS. Many new projects are expected in the coming years in nitric acid, phosphoric fertilizers and sulfuric acid.

#### Biofuels and renewable energies

In 2007, Technip strengthened its position on the biofuels and renewable energies market by entering into several contracts. These contracts relate to an alcohol dehydration unit in Dunkirk, a polycrystalline silicon production plant for use in the manufacture of solar panels and a biomass electric power plant.

#### Industries

Technip also provides engineering and construction services to other industries principally in life sciences, metals & mining and construction. The Group was awarded a contract in 2007 by Eramet to carry out engineering studies for a laterite treatment plant located on the island of Halmahera in Indonesia and a contract for the design and construction of an automobile production plant in Chennai (India) for the Renault-Nissan-Mahindra joint venture.

#### Three questions to Antonio di Pasquale

Vice-President, Refining Product Business Unit

What are the major challenges facing the refining industry?

The current challenges are mainly driven by the lack of worldwide refining capacity compared to the demand for fuels, which should rise at an average of about 1.6% per year until 2015, according to the International Energy Agency forecast. How would you describe the evolution of this market?

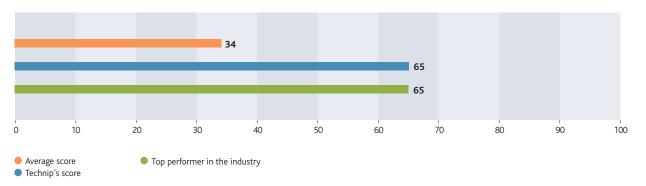
More and more projects are driven by rising fuel demand. The need to increase refining capacities and to process the "bottom of the barrel" (see glossary) are the main focuses of development. What differentiates Technip from its competitors? The combination of the technical and technological skills of our teams and the Group's references and expertise in engineering and the management of large-scale projects.

# Sustainable Development

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#### Sustainable Development Total Score (Source DJSI 2007-2008)





# Message from the Sustainable Development Committee

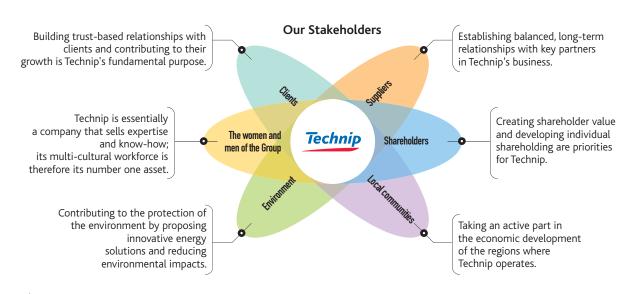
nergy is a key element in the world's economic development. Oil and gas, which constitute our core business, continue to be the most demanded source of energy throughout the world along with coal. According to the International Energy Agency, the consumption of fossil fuel is expected to increase by 57% between 2005 and 2030 (World Energy Outlook 2007, October 2007). Investment in the energy sector, and in particular in the oil and gas sector, will therefore continue to be high in the coming years. The main challenge that the oil and gas industry is facing today is to meet the increase in world energy demand (in particular in Asia), while striving to combat climate change.

In such a demanding context, Technip is adapting its human resources as well as its production and installation capacities to keep up with evolving demand and in order to meet its clients' needs and expectations in the best possible way. In this context, the Group proposes technological solutions to its clients, which increase the value of natural resources, ensure better energy efficiency and protect the environment. The 2007 report summarizes the results achieved and the ongoing improvements in the various areas of civic and environmental responsibility. The indicators implemented in 2005 enable us to better understand the progress made since the beginning of our new approach in 2001. We do not regard these results as an end but as achievements to be repeated or as possibilities for improvement to be explored in the coming years.

The strategic orientations announced in 2007 – focusing on the oil and gas sector and capitalizing on our strengths (our human resources, assets and technologies) should increase our effectiveness and enable Technip to play a key role in assisting its clients in meeting the challenges facing the energy industry.

### Daniel Noël,

Chairman of the Sustainable Development Committee



# Challenges and Approach

#### The Sustainable Development Committee's priorities in 2008

**1.** Establish standards and guidelines to assist all Technip entities in the implementation of the Group's sustainable development policy,

**2.** Strengthen the international network of sustainable development correspondents and the associated means of action,

**3.** Introduce the Group's sustainable development goals at the Region level.

#### Challenges

The future of energy, a key topical issue, is one of the major challenges for sustainable development. The increase in worldwide energy demand (+55 % between 2005 and 2030, i.e., an increase of 1.8% per year according to the IEA) combined with the anticipated leveling off of fossil fuel resources due to limited reserves, constitute a worldwide concern on two levels. First, the supply of energy is a vital challenge for our society and the population's everyday needs. Second, the activities and energy consumption of production plants leave a deep environmental impact.

Technip provides engineering services and executes industrial projects, principally on behalf of oil and gas operators, which are complex by nature and often gigantic in size. While these projects are under the responsibility of its clients in terms of investment, location and choice of technology, Technip plays an important role through its assessments and state-of-the-art technologies enabling the completion of essential infrastructures to meet increasing energy demand. Technip's contribution results in the constant improvement of the technical, economic and environmental performance of oil and gas facilities. The mobilization of skilled project teams also enables the Group to guarantee the safety and reliability of facilities. Finally, Technip's own economic achievements provide solutions to the needs of all its stakeholders.

Challenges	Ways forward		
SOCIAL AND CIVIC			
The complexity and size of the projects carried out by Technip demands a wide variety of skills and know-how to guarantee the proper functioning, longevity and safety of industrial facilities. Recruiting and training employees to the level of skill required represents Technip's most important social and civic challenge.	<ul> <li>Develop and reinforce an international corporate culture,</li> <li>Create an organization that develops and shares its knowledge,</li> <li>Expand social dialogue,</li> <li>Pursue actions in favor of diversity and equal opportunity,</li> <li>Promote health in the workplace,</li> <li>Contribute to the local economic and social development of the countries in which Technip operates.</li> </ul>		
ENVIRON	NMENTAL		
From the design phase, Technip assists its clients in anticipating and limiting the environment impact of their projects.	<ul> <li>Reduce greenhouse gas emissions,</li> <li>Limit the environmental impact of its project sites,</li> <li>Design industrial facilities that ensure the safety of operating personnel and local communities.</li> </ul>		
OPERATIONAL AND ECONOMIC			
Technip is extremely selective in the calls for bids it responds to, giving priority to projects combining attractive margin potential and the least execution risk possible.	<ul> <li>Reduce Technip's risk exposure through appropriate contractual strategies,</li> <li>Pursue profitable business growth,</li> <li>Work with suppliers to ensure availability of materials and equipment</li> <li>Create long-term value for Technip's shareholders.</li> </ul>		



Technip, ranked "Sector Leader" in the SAM Sustainability Yearbook

Each year, the SAM (Sustainability Assessment Model) assesses the 2,500 largest public companies in the world, as reflected in the Dow Jones Global Index, in terms of their sustainable development performance. Among these companies, only the top 15% are included in the "Sustainability Yearbook." Given its performance in 2007, Technip was listed in the Sustainability Yearbook and was ranked "SAM Sector Leader" with a sustainable development performance satisfaction rating of 65%.



#### Approach

#### Sustainable development, a responsibility we accept and assume

Technip's sustainable development policy is coordinated by its Sustainable Development Committee, established in 2004. The Committee is composed of 10 members from various Group entities. It met nine times during 2007. The Committee presents recommendations and proposals to the Executive Committee regarding the improvement, implementation and effectiveness of its approach in addition to drafting the Sustainable Development Report.

#### Implementing the policy

The Group has a network of 98 correspondents throughout its various entities. Each correspondent assists its entity's manager in implementing the policy and mobilizing all staff to reach the goals set.

Quality, environmental protection and the health and safety of personnel are each managed by specific systems. An HSE Department and a Quality Department have been created at the Group level to coordinate and improve the management systems in place within the various entities. Periodic audits are performed to assess implementation and evaluate its effectiveness. An annual seminar brings together all of the sustainable development correspondents from the Group's main entities. In 2007, this seminar was held in Aberdeen, and focused on Technip's 2008 priorities in terms of sustainable development.

#### Drafting the report

The Sustainable Development Committee decided to base Group reporting on the GRI (Global Reporting Initiative) G3 standards established in 2006, which define a framework for corporate sustainable development (social, environmental and financial) reports. These standards, which are widely accepted internationally, enable companies to assess their performance in the three areas of sustainable development using numerous precisely defined indicators to allow meaningful comparisons, in particular, on the international level. Furthermore, these standards are in line with French legislation, which requires French companies whose securities are listed on a regulated stock exchange to provide, in their annual reports, details of the social and environmental management initiatives undertaken with their business activities.



#### Technip, a partner in the United Nations Global Compact

The United Nations Global Compact encourages companies to adopt, support and apply, within their sphere of influence, a group of fundamental Values in the areas of human rights, labor standards, the environment and anti-corruption.

Technip is committed to the 10 Global Compact principles and strives to apply them on a day-to-day basis.

Principles	Technip initiatives	
	HUMAN RIGHTS	
<b>Principle N°1.</b> Businesses should support and respect the protection of internationally proclaimed human rights within their sphere of influence; and <b>Principle N°2.</b> Ensure that they do not contribute to human rights abuses.	<ul> <li>Technip promotes human rights throughout its organization and with clients and subcontractors. Each entity of the Group has been asked to add a clause to its General Purchasing Conditions informing suppliers that Technip has adhered to the Global Compact.</li> <li>The Group encourages its suppliers to apply the 10 Global Compact principles, in particular, during the inspections and audits it carries out.</li> </ul>	
	LABOR STANDARDS	
<ul> <li>Principle N°3. Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;</li> <li>Principle N°4. The elimination of all forms of forced and compulsory labor;</li> <li>Principle N°5. The effective abolition of child labor; and</li> <li>Principle N°6. The elimination of discrimination in employment.</li> </ul>	<ul> <li>The four Global Compact principles relating to labor standards have been incorporated in Technip's Charters.</li> <li>A social dialogue has been engaged with the European Works Council since 2005. 51% of employees are covered by collective bargaining agreements.</li> <li>In Italy, Technip is certified SA8000, a global social accountability standard relating to forced labor, child labor and discrimination.</li> <li>Equal opportunity agreements are in place within the Group, and, in particular, in France. Technip's teams are multi-cultural, representing 91 nationalities.</li> </ul>	
	ENVIRONMENT	
<ul> <li>Principle N°7. Businesses should support a precautionary approach to environmental challenges;</li> <li>Principle N°8. Undertake initiatives to pro- mote greater environmental responsibility; and</li> <li>Principle N°9. Encourage the development and spread of environmentally friendly technologies.</li> </ul>	<ul> <li>Technip has developed a systemic method of environmental analysis (ENVID).</li> <li>An international environmental reporting tool and the promotion of awareness programs with local partners have been set up (Malaysia, UK, France).</li> <li>The Group takes part in research and development programs on clean technologies.</li> </ul>	
ANTI-CORRUPTION		
<b>Principle N°10.</b> Businesses should fight all forms of corruption, including extortion and bribery.	• Technip rejects all forms of corruption, in compliance with its Ethics Charter, and applies a strict "no gift" policy. End-of-year gifts from any person, company or organization with whom or with which Technip has a business relationship are donated to charity.	

# Sustainable Development Progress Report

COMMITMENTS	2007 OBJECTIVES	MAIN ACHIEVEMENTS IN 2007
CORPORATE GOVERNANCE	In light of the conclusions of the self-assessment performed in 2006, make any possible adjustments to the composition of the Board of Directors when it is renewed in 2007.	Based on the results of the in-depth assessment performed in 2006, the Board of Directors proposed to the Combined Annual Shareholders' Meeting of April 27, 2007 a modification in its composition which led to the appointment of four new directors, including three independent directors to replace four directors whose terms had expired. The Board of Directors appointed Thierry Pilenko as Chairman and Chief Executive Officer.
	<ul> <li>Concerning the U.S. Sarbanes Oxley Act:</li> <li>complete the second phase of tests on the 2006 financial statements,</li> <li>finalize the assessment of internal control mechanisms,</li> <li>file the certification concerning the quality of our internal control mechanisms.</li> </ul>	<ul> <li>The second phase of tests of the 2006 financial statements was completed during the first quarter of 2007. The assessment of internal control mechanisms was finalized in 2007, and resulted in:</li> <li>the filing of a certification on the quality of these mechanisms,</li> <li>the identification of corrective actions to be taken. Based on the conclusions of the assessment of internal control mechanisms, the certification required by U.S. regulations was filed on June 20, 2007 at the same time as the US form 20-F.</li> </ul>
GLOBAL COMPACT	Continue the "Communication for Progress" initiatives according to the recommendations of the Global Compact (post Technip's 2006 Annual Report on the United Nations website).	Technip's "Communication for Progress" was posted on the United Nations website on May 29, 2007.
	<ul> <li>Obtain "Notable COPS" status, conferred by the Global Compact to the best examples of "Communication for Progress" received.</li> </ul>	<ul> <li>Technip continued its initiatives to receive "Notable COPS" status.</li> </ul>
<b>REPORTING /</b>	<ul> <li>Select software for environmental reporting.</li> </ul>	A new reporting tool was developed and implemented to collect and analyze the Group's environmental data.
METHODOLOGY	Publish the Annual and Sustainable Development Report on the GRI website.	Publication of the 2006 report on the GRI website.
	<ul> <li>Organize an annual meeting of sustainable development correspondents from the Group's main entities.</li> </ul>	The annual seminar was held in Aberdeen (Scotland) and resulted in the identification of three sustainable development priorities for the Group.

#### 2008 OBJECTIVES

· Post Technip's articles of association on its website.

• Post the documents relating to the Shareholders' Meeting referred to in articles R225-81 and R225-83 of the French Commercial Code on its website.

• Further to initiatives taken in 2006 and 2007, and regardless of the fact that Technip is no longer registered with the SEC as of November 14, 2007, the assessment of internal control mechanisms is renewed for 2008 with the implementation of modifications intended to focus the evaluation process on the principal risks and to internalize the evaluation process through "self-assessment".

#### WAYS FORWARD

• Pursue the identification and implementation of best corporate government practices in accordance with reference guidelines (AFEP/MEDEF and IFA, in particular).

• In future years, the Group's objective is to maintain the assessment process and to progressively improve its effectiveness, in particular through the use of adapted IT tools.

• Obtain "Notable COPS" status, conferred by the Global Compact to the best examples of "Communication for Progress" received.

• Recurrent initiatives within the framework of Global Compact recommendations.

- Render new reporting tool fully operational.
- Organize a new seminar in 2008.

• Continue to hold seminars for the sustainable development correspondents of the Group's main entities once every year.

• Develop regional sustainable development structures.

• Bring the proportion of Group entities reporting on sustainable development indicators to 100%.

COMMITMENTS	2007 OBJECTIVES	MAIN ACHIEVEMENTS IN 2007
GROUP PROFITABILITY/ ECONOMIC PERFORMANCE	Resume controlled backlog growth.	■ Order intake for the year amounted to €7.2 billion, an increase of 17% compared to 2006.
	<ul> <li>Pursue Group growth, both organic and through targeted acquisitions.</li> </ul>	<ul> <li>Revenues increased by 14% in 2007. This strong growth is a result of Technip's own growth dynamic as well as growth on its main markets. No external acquisitions were made in 2007.</li> </ul>
	<ul> <li>Improve operational performance to increase the return on capital invested.</li> </ul>	■ The operational performance of the SURF business segment was exceptional: the recurring operating margin reached a record level of 15.8%. As a result, the return on capital invested grew from 7% to 18% over the year. As for the Onshore-Downstream segment, the operating performance takes into account the difficulties faced during the construction phases of several projects, which led the Group to record €320 million in charges, affecting the operating margin. For the Offshore and Industries segments, operating performances were satisfactory.
ENVIRONMENTA PROTECTION	L $\square$ Obtain ISO 14001 certification for two additional entities.	Two additional entities were certified ISO 14001 in 2007: New Delhi and Doha.
	No major environmental incidents.	No major environmental incidents.
	Bring the proportion of Group entities reporting on environmental indicators to 97%.	83% of Group entities reported on environmental indicators in 2007.
	Increase the scope and quality of reporting.	A carbon audit was carried out on marine activities.
HEALTH & SAFETY	<ul> <li>Circulate the "HSE Business Practice Manual" in all Group entities.</li> </ul>	<ul> <li>The Group decided to draft a "HSE Business Practice Manual" based on feedback on Technip's projects in Qatar.</li> </ul>
	<ul> <li>For all Technip employees and those of its partners and sub-contractors:</li> <li>a Total Recordable Injury Rate (TRIR) equal to or less</li> </ul>	Total Recordable Injury Rate (TRIR) = 0.27.
	than 0.27, OHSAS 18001 or equivalent certification for two additional entities,	Two additional entities were certified OHSAS 18001.
	<ul> <li>issue 10 health-specific performance standards.</li> </ul>	10 performance standards were issued.
SECURITY	<ul> <li>Issue the Security Charter.</li> <li>Expand the Travel Security database to the Abu Dhabi and Aberdeen entities.</li> <li>Make a formal selection of hotels and means of transport which respect safety and security criteria.</li> </ul>	<ul> <li>The Security Charter was issued.</li> <li>The Travel Security database was extended to several entities including Aberdeen, which manages the Group's fleet.</li> <li>A database of selected hotels was established.</li> </ul>
	<ul> <li>Establish a procedure for monitoring the security of Technip personnel during business-related travel, in particular, during stop-overs.</li> </ul>	Set-up of a travel security procedure.
		<ul> <li>Organization of several programs to increase traveler's awareness.</li> </ul>
CORPORATE CITIZENSHIP	Expand Group initiatives in favor of local communities.	<ul> <li>Initiatives in favor of local communities were carried out by our regional entities or Group project teams, and</li> </ul>
	Launch additional social solidarity programs.	notably in Vitória (Brazil), Angola, Abu Dhabi and Nigeria.

#### 2008 OBJECTIVES

• Consolidated revenues of approximately  ${\in}8$  billion, with 10% growth in the Subsea activity.

Group operating margin above 7.3%

#### WAYS FORWARD

• Continue investment programs for the fleet and flexible pipe manufacturing plants totaling approximately  $\in$ 1 billion over the 2007-2010 period.

- ISO 14001 certification for two additional entities.
- Increase employee awareness of environment-friendly behavior.Installation of equipment to reduce greenhouse gas emissions in
- offices, on ships, etc.
- Perform carbon audits on other Group activities.
- Continue the deployment of environmental management systems.
- Promote research activities to fight climate change.
- Reduce greenhouse gas emissions.
- Propose innovative solutions to lower energy consumption.

<ul> <li>Finalization of the "HSE Business Practice Manual".</li> <li>Perform an audit of existing health performance standards.</li> <li>Reduce the TRIR by 10%.</li> <li>Set up a Group intranet site containing medical information, general information for travelers and expatriates, information about specific countries, diseases and preventive measures.</li> <li>Set up a medical exam to precede all departures to construction and offshore worksites for all Technip employees.</li> </ul>	<ul> <li>Promote the HSE "Pulse" program to identify and promote safe behavior at all levels of the company.</li> <li>Identify and implement concrete initiatives with the aim of constantly improving performance and becoming the reference company in our sector.</li> <li>Promote sustainable development policy and apply this policy to HSE.</li> <li>Improve the standardization of HSE systems throughout the Group.</li> <li>Mobilize and coordinate the various health professionals within the Group.</li> </ul>
<ul> <li>Extend the Travel Security database to additional entities.</li> <li>Develop a crisis management awareness program.</li> <li>Develop a security culture in the Offshore and Subsea fields.</li> <li>Set up of an internal network of certified security auditors to foster quality and the exchange of best practices.</li> <li>Develop synergies among Group entities through the organization of security workshops.</li> </ul>	<ul> <li>Improve the security of Technip personnel during travel.</li> <li>Improve crisis management.</li> <li>Develop a security culture throughout the Group.</li> <li>Train dedicated project Security Managers.</li> </ul>

- Ensure that local communities benefit from the economic activity created by construction of the new flexible pipe manufacturing plant in Malaysia, which will be built to meet growing demand in Asia.
- Foster the economic development of communities surrounding Technip's major project sites.
- Continue initiatives that provide access to scientific careers.

COMMITMENTS	2007 OBJECTIVES	MAIN ACHIEVEMENTS IN 2007
HUMAN RESOURCE DEVELOPMENT	<ul> <li>Extend the seminar on working in multi-cultural teams to additional Group entities.</li> </ul>	<ul> <li>In its training programs, each region now has a module on working in multi-cultural teams.</li> </ul>
	Deploy skill development programs for project managers.	<ul> <li>Two project management seminars were organized, in Houston and in Kuala Lumpur. Both seminars included participants from other Group Regions.</li> </ul>
	<ul> <li>Organize a Technip "Best Technical Article" award with the Group's Expert Network.</li> </ul>	The framework of the best technical article award was prepared in 2007. This prize will be awarded in 2008.
	Follow up on the individual action plans defined as a result of the 360° evaluation.	Under the responsibility of the local human resource correspondents, development initiatives were put in place for the majority of managers who received their individual 360° report.
	<ul> <li>Implement initiatives in favor of diversity, and in particular, gender equality.</li> </ul>	Initiatives were set-up at the regional level, and in particular in France, the United Kingdom, Finland and Russia where agreements or action plans were set up.
DIALOGUE AND CONSULTATION	Finalize the European Works Council (EWC) intranet site.	The EWC intranet site has been set up. This site will be made accessible to all employees in countries represented within the EWC during January 2008.
	<ul> <li>Improve means of communication for the EWC by providing intercultural training for its members.</li> </ul>	<ul> <li>Intercultural training for EWC members continued with a new training seminar in June 2007.</li> </ul>
	Maintain the quality of social dialogue within the company and pursue contractual policy.	Social dialogue continued both at the local and European levels. 122 agreements went into effect at the local level, covering 51% of the Group workforce. At the European level, an intranet Charter defining the terms and conditions for the use of the EWC intranet site was signed by EWC Committee and Group Management.
ETHICS	Continue the implementation of procedures that include ethics topics.	<ul> <li>Appointment of a Data Protection correspondent, responsible for the protection of personal data and the proper application of French Data Protection law throughout all of the Group's French entities.</li> </ul>
	<ul> <li>Increase communication to clients about the ethics code.</li> </ul>	The annual survey carried out in all Group entities revealed no major violations to the ethics code and showed that ethics is a topic that is increasingly important to our clients.
	Think of ways to build awareness of the Ethics Committee within the Group.	<ul> <li>Update of the information pertaining to the Ethics Charter on the Group intranet.</li> </ul>
	<ul> <li>Ensure that all Group entities provide a copy of the ethics code to new hires.</li> </ul>	
CLIENTS, PARTNERS AND SUB- CONTRACTORS	<ul> <li>Extend the use of client satisfaction assessment procedures within the Group.</li> </ul>	<ul> <li>Throughout the Group, 81 client satisfaction assessments were carried out on ongoing projects.</li> </ul>
	Evaluate the responses received from the suppliers surveyed on how they take into account Group Values.	In 2007, a questionnaire was sent to 10 major suppliers in order to evaluate how they take into account Group Values and the Global Compact principles.

#### 2008 OBJECTIVES

- · Develop initiatives aiming to improve mobility between regions.
- Establish the Technip University.
- Promote experience sharing through the implementation of a mentoring program.
- Set up an assessment tool at the Group level to evaluate the expertise of future project managers.
- Strengthen the Expert Network.
- · Strengthen communications to Group employee shareholders, notably by setting up a dedicated intranet site.
- Develop the succession plan.
- · Organize the Group's diversity policy (hire a manager for diversity initiatives).

#### WAYS FORWARD

- Sustain and strengthen an international corporate culture.
- Develop and disseminate knowledge.
- · Enhance performance compensation and loyalty systems.
- · Develop initiatives to anticipate human resource requirement.
- · Pursue a determined policy in favor of diversity and equal opportunity.

- · Make an assessment of the use and functioning of the EWC Intranet site and its Charter.
- Pursue intercultural training initiatives for EWC members.
- Build awareness of the function and initiatives of the EWC.
- Continue to develop training sessions for EWC members.

- · Communicate the fact that our Charters are now included in our bids for contracts.
- · Discuss ethics topics when members of the Ethics Committee visit Group entities.
- Promote communications concerning the role of the Ethics Committee.

· Ensure the protection of personal data and the proper application of French data protection law.

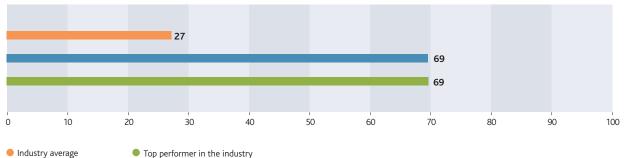
Increase the number of client satisfaction assessments.

- Survey 10 additional suppliers and 5 construction sub-contractors.
- Extend new client satisfaction assessment procedures to the entire Group and all ongoing projects.
- Continue to survey our suppliers and construction sub-contractors.
- · Involve our sub-contractors in our quality, safety and environmental initiatives.

# Human Resources and Social Responsibility



#### Social Performance (Source DJSI 2007-2008)



Technip

**23,000** people in 2007 A **7.2%** increase in 1 year

**24%** of staff are women

#### Technip's women and men: a key asset for the Group

#### Highly qualified teams throughout the world

23,000 employees across the globe, an increase of 7.2% in 2007 and of 24% over the last three years, provide the Group with the skills and know-how essential to its development and to meeting its clients' needs.

The Group's payroll expenses increased from  $\in$ 752 million in 2006 to  $\in$ 827,5 million in 2007. The Group's social security contributions increased from  $\in$ 147 million in 2006 to  $\in$ 154.5 million in 2007.

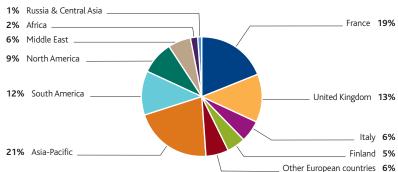
Technip's workforce is highly skilled, with 40% of employees who are qualified engineers, and benefits from regular skills enhancement programs adapted to individual needs.

Technip's teams are multi-cultural, with 91 different nationalities represented in the Group, and 34 at its Paris headquarters.

The average seniority of Technip's employees is over eight years, which demonstrates a significant sense of loyalty among the Group's staff.

Technip's staff is also very mobile, with 1,216 expatriates in 46 countries. One of the highlights of 2007 was the formalization of a Group mobility policy and the introduction of tools to facilitate employee moves between regions. Global employment opportunities are now published in real time by each Group entity and can be viewed by employees via the Technip "Internal Jobs at Technip" intranet site. In 2007, Technip also became a member of Partnerjob.com, an association of approximately 40 major corporations and international organizations that post job openings and the CVs of partners of employees who have been given international assignments on a common website. Membership in this association is in line with the reciprocity agreement signed in 2006 with 29 international groups, in order to facilitate the granting of unpaid leave and the future return for employees who follow a partner expatriated by one of the signatory companies.

Breakdown of workforce by region at year-end 2007



The workforce continued to grow in the Asia-Pacific region (from 19% to 21% in one year) while dropping in Europe (from 51% to 49%

in one year) to its 2005 level.

**52,000** unsolicited job applications in 2007

#### Attracting and integrating talent

In the face of growing demand and a tight market for certain very specialized disciplines, Technip tries to anticipate its needs and to attract and retain qualified employees with the profiles required to successfully carry out its projects.

#### Anticipating needs

The Group succession plan, updated each year and validated by top management, anticipates short to medium-term replacements for Technip's key management positions and implements actions that may be considered necessary, such as exposure to additional responsibilities, functional or geographic mobility, mentoring or hiring. For several years, Technip has been conducting a program to identify key professional disciplines which are essential to the growth of its business. Technip's project positions were mapped in 2006, followed by an evaluation of the types of expertise required to be developed and the definition of the profiles of potential successors to key posts.

#### **Recruiting new hires**

The Group remains a highly sought-after employer (52,000 non-solicited job applications were received in 2007, constituting an 11% increase compared to 2006). Technip also actively seeks out key profiles for its business through individual interviews and participation in job fairs.

#### Welcoming and integrating new hires

In most operation centers, all new hires are invited to an integration seminar presenting the Group's business and its Values. In smaller entities, information meetings are organized and newcomer handbooks providing helpful information to new employees are distributed.

Many Group entities have established a sponsorship program covering the first few years of a new hire's professional life. In Abu Dhabi, for example, each new hire is assigned a sponsor whose duty is to introduce him or her to helpful people to know within the company and to respond to any questions, whether they be of a technical or organizational nature. In Malaysia, where a similar program has been established, a survey showed that 100% of new recruits considered the sponsorship program helpful and enriching.



In France, the Young Manager and Young Technician Committees monitor, consult and evaluate staff during the first four years of their professional experience. In Italy, a tutor is designated for each new apprenticeship contract to provide technical documentation, monitor daily work and to attest to progress made and the achievement of professional goals.

## A solid commitment to skills development and diversification

#### Sharing skills and knowledge

In an engineering Group such as Technip, knowledge management is extremely important. The Group undertakes numerous initiatives to foster the exchange of know-how, skills and feedback.

#### Three questions to Poormina Sharma,

Chairwoman of the College of Experts

What is the purpose of the Expert Network?

The Expert Network is the technical reference for the Group, participating in bid preparation and projects and acting as a technological support to our clients. The Network contributes to the development of Technip's technologies and advises the Group on potential new technologies of interest.

## What are the different levels of expertise?

We have three levels of Experts: General Experts with over 20 years experience in their field of expertise

over 20 years experience in their field of expertise and industry recognition, Main Experts (15 years experience), and Experts (10 years). What contribution does the Expert Network make to a Group such as Technip?

Experts play a major role in strengthening Technip's knowledge base and enhancing its technological image. The entire Group benefits from their expertise.





#### 498,955 hours of training

68% of employees received training in 2007

75% received annual performance reviews



An internal newsletter, Technology Info, was created to promote the Group's technological expertise. This quarterly newsletter covers key technologies and provides an opportunity for staff members to become familiar with the Group's disciplines and divisions other than their own. The Experts Network was established in 2001 to foster the development and diffusion of expertise within the Group. At the end of December 2007, the network counted 445 members, an 11% increase compared to 2006. The network is managed by the College of Experts whose role is to study Group skills, to identify experts who are key to the Group's success over the long term and to determine their level of expertise. The College, which is composed of 11 members, examined approximately 100 applications in 2007.

The purpose of the Group's Engineering & Construction Council (GEC), comprised of members from the Group's major operating centers, is to facilitate the exchange of information through permanent dialogue between the centers, to harmonize Group working methods and tools and to promote technical cooperation through the creation and maintenance of networks within each discipline.

#### **Developing talent**

**Training** – In 2007, Technip's investment in skills development represented close to 500,000 hours of training in its various operating centers with more than two-thirds of the Group's staff participating in these programs.

Training focuses primarily on technology and management. "Technip Education" is a technological training program that has been developed to enhance the skills of Technip technicians and engineers, in particular, in the Subsea and Offshore areas. Each year, 160 people participate in this program, which is led by 70 Group Experts. Other training programs focus on managerial skills. In particular, one program dedicated to Group project managers, is held at regular intervals. Recent sessions took place in Paris, Houston, and Kuala Lumpur. Training on more specific topics, organized at the regional and local levels, rounds out the Group's initiatives. Close to 70% of the personnel participate in such programs, which cover all of the Group's technical, operating and administrative skill sets.

Technip also organizes many multi-cultural programs with the objective of explaining cultural differences, sharing knowledge and harmonizing practices. A seminar was held in Italy to improve employees' negotiating techniques in an international context. Multi-cultural training was also provided to members of the European Works Council in 2007. French teams working as part of the Chiyoda/Technip joint venture also attended sessions on understanding Japanese corporate culture.



"The skills and creativity of Group employees are encouraged each year through the Jacques Franquelin Award. In 2007, 20 projects were rewarded, two of which in the contribution to sustainable development category."

#### **Technip University**

The development of employee skills and expertise will be bolstered in 2008 with the launch of Technip University. It will serve to reinforce technological know-how and the Group's main disciplines, and in particular, project management and construction supervision. It will also strengthen the Group's common international culture, facilitate the sharing of best practices and develop synergies. Technip operates in developing regions where talent is plentiful (India, Mexico, South East Asia, etc.) and provides additional training so that the new hires in these regions become operational more quickly. Technip recently established a new operating center in Monterrey, Mexico. The new center's 21 employees, who will perform front-end engineering for oil and gas installations, were first trained at the Group's operating center in Houston (U.S.).

**Technip Flex Institute** – In 2008, Technip will inaugurate the Technip Flex Institute, a training institute for flexible pipe technologies. The objective is to provide a professional qualification in this domain, thus ensuring the transmission of expertise in the design and manufacture of subsea flexible pipes and providing a pool of talent for the Group. The Institute will train employees from the Le Trait plant, as well as from other Group production facilities and operating centers.

**Mentoring** – In order to improve the sharing of knowledge, another priority for Technip in 2008 is the establishment of a mentoring program. The objective of this program is to develop the skills of employees who will be given larger responsibilities.

Approximately 50 managers will be included in the first phase of the program, which will last 12 to 18 months.

**Becoming a reference employer** – Technip has entered into several agreements with schools and universities in order to attract students to scientific careers and to increase the Group's recognition.

In the United States, 40 Technip employees participated in a program aimed at presenting different professions to high school and university students in Houston and to help them in their job searches.

In France, Technip participates in several pedagogical programs aimed at helping students to choose a professional orientation and to provide them with a clearer picture of the Group's professional disciplines. In 2007, Technip took part in eight conferences on industrial engineering disciplines in relation to the French "Université de Tous Les Savoirs" (UTLS). The Group also joined the "CGénial" foundation, which encourages young people to pursue engineering and technical careers.



In Scotland, Technip has developed a partnership with Westhill Academy, a secondary school. Several operations were carried out in 2007 including job placement assistance, presentations relating to the oil and gas industry, donations of equipment for science classrooms and computers for students.

#### Pursuing initiatives in favor of diversity

A member of the Global Compact, Technip has drafted five Charters, two of which, the Ethics Charter and the Social Charter, have a particularly important impact on the Group's human resources and social responsibility. In line with the principles outlined in the Charters, many initiatives have been undertaken at the regional level. These actions will be in reinforced in 2008 with the recruitment of a Diversity and Equal Opportunity Manager at the Group level.

#### Promoting equal opportunity

Since 2006, Technip, in partnership with the French Ministry of Education, has been committed to promoting equal opportunity. The Group's objective is to get involved in concrete initiatives to respond to the difficulties encountered by underprivileged youth in the areas of education, professional orientation and entering the job market. The top priorities include providing complementary support for pupils and students (tutoring, sponsorship, creation of scholarships, help with school work) and programs to help youths learn about companies and professions. These programs facilitate student orientation and eventually, their entrance onto the job market.

In this context, in 2007, Technip offered scholarships to seven students, currently enrolled in post-secondary programs, and another to a student pursuing an engineering degree. Technip is committed to supporting these students throughout their studies via sponsorship, summer jobs or internships.

#### Improving access to jobs for the disabled

In line with its initiatives in favor of the disabled, Technip recently became a member of the "Tremplin Entreprises" foundation, which acts as a liaison between students, new graduates and companies. Technip also participated in round table discussions organized by ADAPT, an association for the professional and social integration of disabled persons in relation to handicap awareness week in November 2007.



#### 91 nationalities represented

1,216 expatriates working in 46 different countries

# Fostering social dialogue

33% of employees are covered by mandatory collective agreements and 122 collective agreements are in force within the Group.

The European Works Council (EWC), which was established in 2005, meets twice a year. It is comprised of 14 employee representatives from nine European countries. In 2007, the topics discussed included:

- the Group's organization,
- the Group's economic,
- financial and social situation,financial results,
- the Group's strategy,
- the Group's business and outlook,
- compensation and employee shareholding policy,
- sustainable development,
- health, safety and environment,
- quality, and
- the launch of an EWC intranet site in January 2008.

Since January 2008, the EWC intranet site can be accessed by all employees in the nine countries represented on the EWC. Renovations were also carried out during 2007 to make Technip's offices in Italy, the United Kingdom and the United States more accessible to disabled people.

#### **Fighting discrimination**

In Scotland, Technip has launched a training program on dignity and respect in the workplace, which takes place regularly in Aberdeen. It aims at heightening awareness by managers and their teams of discrimination and harassment issues. These half-day training seminars also provide a forum for the discussion of appropriate workplace behavior, respect for employee diversity and applicable legislation.

#### Associating the workforce with Group performance

#### Developing employee shareholding

In order to associate the workforce with Group performance, a new share capital increase reserved for employees was offered to more than 90% of the Group's workforce in 2007. 35% of employees in 16 countries took part in the operation, which constitutes the best subscription rate recorded for this type of operation at Technip.

A new share capital increase reserved for Group employees was authorized by the Shareholders' Meeting on April 27, 2007 and was approved by the Board of Directors on February 20, 2008. Pending approval by the AMF (French market authority), the offering should be finalized in the second half of 2008.

#### Implementing a performance share program

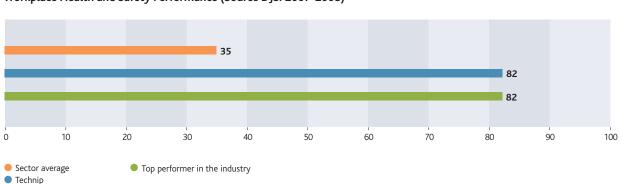
As part of its policy to build employee loyalty, an international free share program was implemented in 2007, and 1,724 employees in 24 countries benefited from this program.

#### **Rewarding performance**

Compensation of the Group's top management includes a variable component, calculated at the end of each year according to financial performance criteria (at the Group, regional or product business unit levels), individual objectives and contribution to Technip's main development objectives.

# Health and Safety





#### Workplace Health and Safety Performance (Source DJSI 2007-2008)

## In 2007 **407** million man-hours

#### TRIR\* of

\* Total Recordable Injury Rate: number of recordable accidents x 200 000 hours / number of man-hours

**20** entities certified OHSAS 18001 or equivalent

Create and sustain an incident-free working environment. In 2007, the number of man-hours worked by the Group and its subcontractors reached a record 407 million, 60% more than in 2006. The Group's total recordable injury rate (TRIR) decreased by 10%, meeting the objective set for the year. Unfortunately, this commendable performance was overshadowed by six fatal accidents at Technip's subcontracting companies.

# Implementing the HSE strategy at all levels of the organization

#### Managing HSE information

Technip's HSE management system is now operational in all of its main entities. This system will allow Technip to more accurately assess its performance, monitor indicators, and improve its action tracking and incident cause analysis capabilities.

#### Measuring performance

Technip measures its performance through 14 safety standards, 10 health standards and 10 environmental standards, which are updated each year. The most recent example of the Group's commitment to the improvement of HSE performance, right up to the highest level of the organization, is the establishment of an Executive Incident Review by which all major HSE incidents are systematically examined by the Group's management and the project management team.

#### Fostering a climate that promotes safety and health

In 2007, Technip launched the pilot phase of its HSE "Pulse" program. The principal objective of this program is to establish leadership behavior that promotes proactive HSE management through the creation of an organizational climate that is intolerant of inappropriate HSE behavior and unsafe conditions. The pilot phase targeted approximately 10% of Technip's employees, primarily in the Subsea activity. It was developed in collaboration with the University of Aberdeen, which also analyzed the results. The findings will be used in the 2008 HSE planning process.

#### Training for safety

In 2007, Technip put great emphasis on safety. To face the shortage of qualified labor in its construction business, Technip further strengthened its safety training programs to ensure the level of safety qualifications of its construction subcontractors.



## Total recordable injury rate/200,000 hrs (TRIR)



In 2007, the Group dedicated 977,663 hours to safety on its building sites, in particular on the three liquefied natural gas contracts in Qatar. This consciousness-raising effort will be carried on in 2008.

#### Health: aiming for continuous prevention

#### Setting up a health monitoring system

In 2007, the Group's corporate physician continued to monitor the international health situation with the objective of identifying current and potential epidemics to prevent the contamination of Technip's employees during their work-related travel.

#### International health coverage

To improve and standardize health coverage for all of Technip's employees working outside of their home countries, whether as expatriates or during business travel, the Group has set up a standardized evacuation and medical assistance policy. The communication of health-related information to travelers was also improved in 2007 with the publication of health bulletins in information booklets for the countries where Technip operates.

#### Improving health on project sites

An assessment of the health facilities in the vicinity of onshore and offshore project sites and Group subsidiaries was carried out in 2007. This assessment will allow the improvement of the quality of care provided to Technip's employees by identifying the most reliable establishments and upgrading on-site health facilities.

The malaria prevention program was redefined in 2007 in order to improve its application on project sites. The launch of a "Heat and Health" campaign and a monitoring program especially designed for construction activities on work sites exposed to high temperatures, was also one of the major health milestones during the year. The Group will evaluate the relevance of existing health performance indicators in 2008. These indicators serve as a reference for Group entities.

#### Security

#### Security of people

A security plan is established for each of Technip's projects. To improve the protection of people during business travel, the Travel Security database, operational in France, was extended to several Group operational centers, including the Aberdeen operating



"In 2007, Technip organized its first security seminar in Paris, which brought together representatives from the main oil and gas companies."

#### **Maritime security**

Technip has developed a specific security plan for its offshore projects and pursued its approach to deploy a network of certified International Ship and Port Facility Security (ISPS) experts. center. Various awareness programs were also developed to complement information presented in the incomers' booklets distributed for countries where Technip operates, allowing staff to broaden their knowledge about their destination. According to the destination and assignment, some employees also benefited from progress made in new technologies such as global positioning systems.

#### Sites protection

Several crisis management simulations were carried out at Technip's major project sites. The project security teams worked in close contact with the various Group entities in order to improve and reinforce the solutions already implemented.

#### Protection of data and information systems

The Group's information systems were independently reviewed in 2007 in order to evaluate and optimize their security.

A new booklet dealing with the protection of data and information systems was published in 2007 to raise employee awareness. Training modules, available in several languages, round out this measure. During 2008, Technip will continue to foster awareness and to develop a "Security Culture" among its employees.

#### Three questions to Nathalie Geffriaud,

Head of Safety – Qatargas 3 & 4 projects

What type of organization has been set up to manage safety on your project?

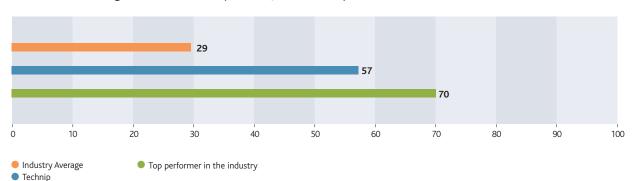
To manage safety on a project that mobilizes close to 20,000 people we have a team of 164 staff members from within the Chiyoda/Technip joint venture, 250 employees from our subcontractors and 20 from our client.

## What initiatives have been taken to build safety awareness?

The development of a safety culture that is common to all staff members of all nationalities and job functions. We organize training sessions, 15-minute safety discussions and various other events. What are the project's safety performance levels? Our safety performance is good. We have a Recordable Injury Rate of 0.14 and a Lost Time Injury Rate of 0.029.

# Environmental Protection





#### Environmental Management Performance (Source DJSI 2007-2008)

# Partnerships for the environment

• The European Eurogia program to secure energy supply for a cleaner future launched on the initiative of professionals within the oil and gas industry. • The Carbon Disclosure Project on climate change. • The Mango NGO in Asia for the protection of the environment. • The French CITEPH program for technological innovation in the area of hydrocarbon exploration/production under the auspices of GEP's oil and gas club. • FABIG (Fire And Blast Information Group), an international association committed to preventing industrial accidents.

In accordance with its Environmental Charter, Technip is committed to reducing the environmental impact of the installations it designs. This commitment has been a Group policy for several years and has progressively increased in scope, enabling the Group today to contribute to finding solutions to issues such as global warming and the future of energy.

#### Environmental protection: an everyday priority for Technip

#### An environmental expert and consultant

As part of its activities as a designer and builder of industrial infrastructures, the Group acts as a consultant to its clients on environmental matters. In this role, the Group proposes and develops effective solutions to improve environmental safety and quality for its clients' employees and the local communities surrounding the installations it designs.

All of the Group's engineering capacities and management systems are mobilized towards the achievement of this goal. During 2007, the Group's operating centers progressively set up a systemic environmental analysis method, ENVID, which is applied to every phases of each project. This tool ensures that each environmental aspect is taken into consideration during the design and evaluation phases of the solutions retained, while also taking into account the most effective techniques and their costs.

#### A shared and recognized approach

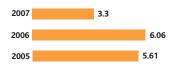
Technip is involved in the work of several research centers and organizations on major environmental issues and takes part in several colloquiums. These partnerships and events provide opportunities to share experiences and ideas with numerous participants from the oil and gas industry as well as other industries.

The quality of the Group's approach is recognized by its peers. For example, in 2007, the Group received two distinctions in Australia: the IFAP Safeway Gold Award recognizing the quality of Technip's health and safety management and a second award acknowledging the HSE team's involvement in the coordination of environmental initiatives.

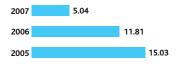


#### Environmental indicators per man-hour worked

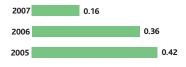
**Energy Consumption kW/hour** 



Water Consumption liters/hour



#### Quantity of Waste kg/hour



#### GHG Emissions kg of CO2/hour



#### An increasingly comprehensive reporting system

Environmental reporting is carried out annually and is based on a network of 49 local correspondents in more than 24 countries who participate in data collection. Through an environmental reporting IT system, 83% of the Group's entities and more than 80% of its project sites provided data in 2007 to set up indicators.

In a context of very strong business activity (construction activities increased by 75%), all of the Group's environmental indicators improved compared to the previous year. Waste produced at offices, work sites, workshops and aboard ships is separated and treated according to the principles adopted by the Group and the regulations in force in each country. In 2007, 55% of construction waste was recycled as well as 99% of all office waste in Europe.

#### Innovating for the environment

In order to improve the environmental performance of the Group and the industrial installations it designs, Technip is involved in numerous research and development programs, conducted both individually or through partnerships. The primary objectives of this research are ensuring the future of energy and the prevention of climate change.

#### Initiatives to combat global warming

#### Limiting greenhouse gas emissions

Technip develops and proposes to its clients innovative solutions in order to reduce greenhouse gas emissions from their installations.

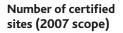
In the liquefied natural gas (LNG) production chain, where 75% of carbon dioxide (CO<sub>2</sub>) emissions are concentrated in the liquefaction units, Technip is working to reduce these emissions through improved production processes.

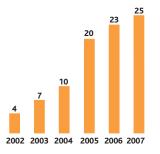
For example, for a newly built LNG complex with a production capacity of 25 million tons per year, the optimization of processes and the utilization of high-performance Technip-Wieland heat exchangers allow a 5% reduction in CO<sub>2</sub> emissions, equivalent to the annual emissions of 125,000 automobiles.

More significant reductions of approximately 34%, i.e., the equivalent of 830,000 auto-



"Group entities pursued their initiatives for ISO 14001 certification with two new centers certified in 2007 in India and in Qatar."





mobiles, can be achieved by recovering the heat in the fumes from gas turbines. Such types of innovation have been able to reduce fuel consumption per LNG unit by one-half in modern plants, compared to first generation plants.

Technip is a participant in the European CACHET research program financed by the European Commission, which involves partners from the industry, universities and governments from various European countries, the United States, Canada, China and Brazil. The aim of this program is the development of innovative and low-cost technologies for the production of hydrogen from natural gas, with reduced CO<sub>2</sub> emissions. The hydrogen produced would then produce energy with the only by-product being water. These technologies are expected to be tested at a pilot plant before 2009, and then at a demonstration plant, before market introduction, which is scheduled for 2015.

Technip's task in the program is to develop a reference scenario using the most recent combined cycle gas turbine technology to produce a quantity of hydrogen sufficient to produce 400 megawatts of electricity. This scenario will then be used to compare the performance of various technologies. In a second stage, Technip and its partners will develop technology for large-capacity hydrogen production from natural gas, with CO<sub>2</sub> capture.

#### Three questions to Sanjiv Ratan,

Chief Technology Officer, Hydrogen Product Business Unit (United States)

What is the environmental interest of hydrogen?

Hydrogen plays a significant role in the global drive for clean fuels and clean energy. However, its manufacture from fossil feedstocks inherently releases CO<sub>2</sub>.

#### What solutions does Technip propose to reduce CO<sub>2</sub> emissions?

Technip, market leader in hydrogen, has developed and applied several advanced concepts to curtail CO<sub>2</sub> by reduced fuel firing through efficient heat recycle and integration. Do these solutions provide good results?

Yes, these concepts typically allow up to 40% reduction of CO2 release, compared to a basic hydrogen plant. Such applications also offer the added benefits of lower operating costs and enhanced operability.





#### An on-the-ground commitment in Yemen

Technip strives to optimize the integration of its projects in their environment.

On its Yemen LNG natural gas liquefaction unit construction site, a waste water treatment station with a capacity to treat the waste water of a town of 10,000 inhabitants was put into service, in the absence of regional infrastructures to treat work site effluents. The treated water is then re-used on-site. Technip also installed an incinerator and a subsurface containment site for non-recyclable waste. Work conducted on the coastline and at sea is the subject of particular attention and the condition of the coral reefs is monitored during all operations. Technip has also installed sedimentation basins and sediment barriers close to the coral reefs in order to filter runoff water.

#### Reducing the environmental footprint of its activities

In the United Kingdom, Technip has launched an impact study on the greenhouse gas emissions from its operations and its fleet. The first phase, which covered direct CO<sub>2</sub> emissions from the use of gas and oil in its own installations as well as emissions generated by the production of the electricity used for its operations, has been integrated into the company's environmental policy. Several sites and operations where energy and environmental performance can be improved were also identified.

In order to improve the environmental performance of its fleet, Technip has chosen to equip the Skandi Arctic, its future diving support vessel whose construction was launched in 2007, with engines that have catalytic filters. This will reduce the nitrogen oxide (NOx) emissions of each of its generators to water vapor and nitrogen. The reduction in emissions should total 85%, thus limiting emissions to 1.5 grams per watt-hour.

Solar panels have been installed on the roof of Technip's offices in Italy. These panels can produce 130 megawatt-hours per year, thus significantly improving the carbon balance of these buildings.

#### Preparing our energy future

#### Extending the life of oil and gas reserves

Because global fossil fuel production is expected to reach its limit, Technip is actively working on solutions to optimize oil and gas resources.

In the Offshore and Subsea sectors, Technip develops solutions to exploit oil fields located at increasingly deep depths (down to 3,000 meters). For example, the Group is working to adapt its Spar platform concept to ultra-deep water and to design flexible pipes capable of withstanding extreme pressure and temperature conditions. For its Onshore activities, Technip has developed expertise in the treatment of non-conventional hydrocarbons.



"More than 360 patent families have been registered in all technological and environmental fields, including a patent relating to a ship able to recapture floating petroleum."

# Tyne Project, an exemplary initiative

Duco Ltd, Technip's umbilical manufacturing facility in Newcastle, UK, is involved in a project to clean up the River Tyne, located in a highly urbanized and industrialized area.

The "Clean Tyne Project " entails a commitment by Duco to recycle its factory waste and to prevent any accidental dumping in the river. Today, 98% of polymer waste from the manufacture of umbilicals is recycled in the form of automobile accessories or protective gloves.

These initiatives have been complemented by a social and human commitment in the form of training and awareness programs provided to pupils of schools located in the surrounding area. Technip is a partner of the European Technology Platform on Sustainable Mineral Resources (ETP-SMR). This organization regroups companies specialized in oil, gas, coal, metal ores, industrial minerals as well as technology suppliers and engineering firms. Its objective is to secure the production of ore and access to raw materials through the implementation of innovative and lasting production technologies and best practices as well as the recovery and recycling of products.

#### Developing renewable energies

Parallel to its main oil and gas engineering activities, Technip contributes to projects for the development of renewable energy.

In 2007, the Group was awarded a contract by Biomass Investment Group (BIG) for a biomass electric power plant. This project, which is located in Florida, is the first large-scale operation using e-grass, a plant grown specifically to produce electricity.

In France, a contract was signed with Silicium de Provence (Silpro) for a polycrystalline silicon production plant dedicated to photovoltaic applications (fabrication of solar panels). The project has laid the foundations for the development of a solar energy industry in this region.

Technip was also selected to engineer the buildings of the Institut National de l'Energie Solaire (INES) at Savoie Technolac. This building will operate with "zero fossil fuels" and integrate equipment such as calorie storage units and solar air conditioning. The expected energy performance is exceptional – 25 kilowatt-hours per cubic meter per year for heating, for example – and is in line with the objectives set for new buildings at the Grenelle round table.

# Civic Responsibility





"Since 2004, Technip's social and ethical approach in Italy has been recognized and SA8000 certified. This standard testifies that Technip and its suppliers respect human, childrens' and workers' rights."

## Proximity: a priority

In order to remain close to its clients and its project sites, Technip is present in all regions of the globe that are key to its business, through operating centers or industrial assets. In Africa, where local content requirements are high, the Group has chosen to form partnerships with local national companies. For instance, Technip's operating center and umbilicals production facility in Angola are jointly owned by Technip and Sonangol, the Angolan national oil and gas company.

Technip carries out large-scale industrial projects throughout the world. These projects support local economic development on several levels. A clear picture of the stakes, an open dialogue with local communities, public authorities and associations as well as involvement in the life of the local community contribute to balanced development.

# Fostering the economic development of local communities surrounding major project sites

#### Giving a local dimension to Technip's projects Two symbolic examples: Angola...

Technip has been present in Angola for 10 years and has undertaken numerous initiatives in favor of local employment and economic development. In Luanda, 70% of employees at the Group's operating center were hired locally, and 75% of operational teams are Angolan. Angolan engineers are trained in France at the Institut Français du Pétrole and at Technip's headquarters. They are then assigned to Technip's projects throughout the world. The umbilicals production plant in Lobito, where 90% of the 115 staff members are Angolan, contributes to the economic growth of the Benguela province. Furthermore, Technip's spoolbase unit in Dande has set the objective of a 100% Angolan workforce.

#### ...and Abu Dhabi

In Abu Dhabi, Technip has chosen to contribute to the local economy through professional training. This program gives employees of oil and gas companies in the United Arab Emirates the opportunity to develop their professional skills in the engineering and project management disciplines by sharing the experience of the Group's engineers for several months.

#### Maintaining open communications

Communicating with local communities is essential to ensure a quality relationship between Technip's teams and the local populations effected by Technip's projects. In 2007, Technip expanded the capacity of its production facility in Vitória, Brazil. During the construction, an open dialogue was maintained with local residents on the progress of the project and possible nuisances. Training programs were offered to the local population so that they could be hired to take part in the work.



Local content is an important element in Technip's projects in Brazil. 65% of the P-52 platform was built locally, as well as more than 75% of the P-51 platform.

#### Becoming a social partner in the local community

In Malaysia, Technip strengthened its involvement in the local community surrounding its Kikeh Offshore project by donating a dialysis machine to the hospital in Labuan, in association with Murphy Sabah Oil.

In 2007, Technip also carried out sponsoring actions for an orphanage near a Subsea project that the Group is executing in India.

# Technip's subsidiaries – representing the Group in local communities

Many of Technip's entities maintain close ties with associations in their communities. Through these initiatives, often initiated by employees, Technip proves its willingness to be an active member of the community.

#### Solidarity

Many solidarity initiatives mobilized Technip's staff throughout the world. In December 2007, Technip's employees in Houston collected five tons of food for the "Star of Hope" program for the distribution of food donations to those in need. In recognition of this success, management also donated \$11,750 to a tutoring program for underprivileged youth. In Venezuela, Technip's employees participated in a toy and clothing collection program for communities in need. Finally, many Group entities allow flexible work hours and provide transportation to enable their employees to participate in blood drives or devote time to associations.

#### **Environmental protection**

In 2007, Technip's teams were very active in environmental protection projects. In Norway, the Group contributed to the WWF's coastline clean-up program. In Scotland, an "Energy Week" was organized to build awareness about CO<sub>2</sub> emissions and energy conservation. In Australia, Technip's employees planted 1,500 trees and bushes in Perth's King's Park to mark national Arbor Day. In France, staff from Technip's Lyon center won the city's "Bike to Work" challenge in its category.



#### Education and culture

Technip held an internship program at its Abu Dhabi premises which provided students with an introduction to different aspects of company life and an opportunity to talk with key people within the organization. In Angola, the Group contributed to the construction of a primary school. Technip's Scottish employees participated in "Techfest", a science, mathematics and technologies fair.

In India, many initiatives to support local culture were carried out, including those to promote Indian music.

# Three questions to Driss Louahem,

Managing Director, CresTech (Nigeria)

Could you tell us a little about CresTech?

CresTech was established in July, 2007 in partnership with Highcrest, a Nigerian company. The company now employs 150 staff members, 70% of them are Nigerian. What is your local content policy?

We supply the engineering studies for the Group's projects in Nigeria and mobilize Nigerian personnel for these projects. What impact does local content have on the Nigerian community?

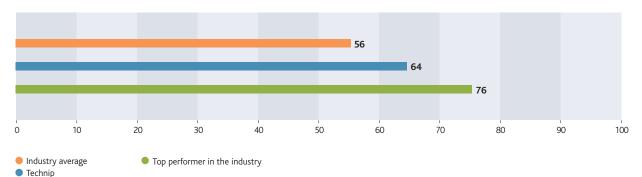
CresTech acts in favour of local employment: we also invest heavily in skills development through training and delegating responsibility to our employees. In return, high quality human resources are available to Technip in Nigeria.



# Responsibility towards Economic Partners



#### Economic Performance (Source DJSI 2007-2008)



2007 ordinary dividend at  $\in$  1.20 per share an increase

of **14.5%** compared to 2006

2007 net income

€126.3 million -36.9% compared to 2006

# A more balanced backlog

In 2007, Technip was extremely selective in the calls for bids it chose to answer, especially with respect to the Onshore segment where the Group aims to progressively reduce its exposure to risk, and, in particular, to construction risk. The Group decided to stabilize its backlog, thus limiting order intake to €7.2 billion. The backlog came to €9.4 billion at December 31, 2007, a decrease of 9% compared to 2006. This represents approximately 14 months of revenue, providing the Group with good visibility.

#### A Group conscious of its economic responsibilities

Technip's main engineering and operating centers were again extremely busy in 2007. The high order intake at January 1, 2007, in particular in the Onshore segment, entailed a heavy work load for the Group's engineering centers, with 22.9 million hours performed in 2007. The Offshore and Subsea segments also saw intense activity: the utilization rate of Technip's fleet rose to 83% and our two flexible pipe manufacturing plants ran at full capacity. This outstanding effort was possible as a result of the active participation of our personnel and the support of our suppliers and subcontractors, all mobilized to execute the contracts according to our client's schedules.

To stay abreast of this increased activity, Technip continued its policy of strengthening its human resources and hired 1,593 new employees (an increase of 7.2% compared to 2006).

Given this heightened activity and the favorable market outlook, the Group also reinforced the implementation of its capital expenditure program for assets in its Subsea business.

The expansion of the Group's two flexible pipe manufacturing plants in Vitória (Brazil) and Le Trait (France) was completed during 2007. The added capacity was effective at the end of the first quarter of 2007. Since then, production capacities at the Vitória and Le Trait plants have increased by 50% and 20%, respectively. Over the course of 2007, the Group also decided to build a third production plant in Malaysia to meet demand in the Asia-Pacific region's growing market. This plant is expected to be operational in 2010. The expansion projects for Technip's fleet are described in detail in the Subsea section of this report (page 22). In 2007, the most important marine investment, seven years after the delivery of Deep Blue, the flagship of Technip's fleet, is a new large-capacity pipelay and construction vessel ordered from a South Korean shipyard in October 2007. Technip's asset enhancement program represents a financial investment of approximately €1 billion over the 2007-2010 period.

These recruitment programs and ambitious investment projects are proof of Technip's confidence in its future and its ability to keep pace with its clients' changing demands, both in terms of project size and complexity. By giving itself the means to ensure its



# Improved financial communication

In 2007, the Group strengthened its relationship with financial analysts and investors, meeting 756 institutional investors and/or shareholders in Europe, the United States and Japan.

For the second year, Technip took part in the Actionaria trade fair, an annual event for individual shareholders held in Paris.

In addition, the Group organized a meeting with individual shareholders for the first time. The event took place on October 3, 2007 in Lyon and allowed Technip to meet almost 400 people from the Rhone-Alps region. growth, Technip is assuming its role as a major economic player, aware of its responsibilities towards all of its partners.

#### Towards its shareholders

Technip's financial position at the end of 2007 was particularly sound: Group shareholder's equity, prior to allocation of income, amounted to  $\in$ 2.1 billion and its net cash position amounted to  $\in$ 1.7 billion. In this context, and confident in the Group's future outlook, the Board of Directors decided to propose a 14.5% increase in the annual ordinary dividend to the Shareholders' Meeting to be held on May 6, 2008, bringing it to  $\in$ 1.20 per share. This represents a pay-out ratio of close to 100% of earnings per share calculated on a diluted basis.

#### Towards its clients

Technip operates on every continent, as close as possible to the sites where its clients carry out their activities.

The Group's primary commitment is to create value for its clients through the quality of its services and installations. All of the Group's operational centers, with the exception of the center in Angola, have quality management systems that are certified ISO 9001. The Group is determined, however, to surpass the requirements of this standard, and, in accordance with ISO 9004 directives, adopted initiatives in 2007 aimed at total quality. The first of these initiatives, which target excellence in project execution, is the improvement of Technip's operational efficiency and the reduction of non-quality costs.

The effectiveness of a quality management system is measured essentially by client satisfaction.

In 2005, a new evaluation process was introduced for the appraisal of the Group's performance in nine areas (HSE, project execution, client relations, documentation, scheduling, costs, resources, contract management and installation performance). This evaluation is performed at the different stages of a project using a questionnaire. Beyond being a simple measure of satisfaction, this evaluation process also serves as a tool for determining and appraising client expectations and corrective actions to be taken. In 2007, 81 client satisfaction evaluations were performed throughout the Group.



"Client satisfaction assessment, a key process for Technip."

# A rigorous selection process

In addition to traditional criteria (quality management, technical and manufacturing capability, etc.), Technip includes criteria relating to sustainable development when selecting suppliers to be referenced in the Group's supplier database. The majority of these evaluations reached or exceeded the objective of 3.5 out of a maximum score of 5 points.

#### Towards its suppliers

Since 2006, Technip's Values and its adherence to the Global Compact are included in its general purchasing conditions. During the monitoring process implemented for all of its projects as well as during the audits and technical visits it performs, Technip emphasizes, among other elements, compliance to its Values. These initiatives are carried out primarily by Technip's follow-up and inspection network which, given its international deployment, ensures the close monitoring of suppliers. Technip also encourages its suppliers to develop a true sustainable development approach within their own organizations.

#### Towards its construction sub-contractors

Technip subcontracts construction work for the installations it engineers. These construction services are governed by contractual obligations, notably in relation to sustainable development.

## Three questions to David Fleszar,

Vice President, Procurement Division (France)

What are your criteria for choosing equipment suppliers?

Project performance, quality and HSE management, technical and industrial capacity, financial health and structure, and of course, the respect of our core Values are the main criteria. How do you ensure that deadlines and quality criteria are respected? How we monitor a supplier varies according to how critical the order is and how the supplier is evaluated. In some cases, one of our 150 inspectors takes up residence directly with the supplier. What type of initiatives do you take to encourage your suppliers to comply with your Values?

In 2007 a questionnaire was sent to 10 major suppliers to assess how they integrate Group Values and the 10 Global Compact principles. This type of initiative shows our suppliers the importance and attention we give to compliance with sustainable development principles.





Construction companies must therefore abide by defined rules with regards to the management of environmental risks inherent to the construction site, guarantee that working conditions comply with the legislation in force as well as with the Values promoted by Technip and its clients, and apply the provisions of local or national regulations. In addition, contractual conditions determine the sharing of site clean-up and rehabilitation costs and the rewarding of site workers who contribute to good safety performance. During the entire construction phase, environmental protection is a major priority for Technip. For example, the Group ensures the treatment of waste water which is then used in construction work or for irrigation.

Beyond its legal obligations, Technip strives to ensure that its sustainable development policy is applied by its construction subcontractors throughout the contract preparation process.

Thus, during bid preparation and the drafting of orders, Technip ensures that contractual clauses reflect its Charters and Values.

When negotiating with companies, Technip presents the project's environmental risks, as well as preventive corrective measures and requests companies to adhere to such measures.

During the contract execution phase, charters reflecting common values applicable to the worksites are drafted jointly by Technip, its clients and subcontractors. A common model on environmental management and risk prevention is also defined for each project site.

Finally, during the formal project feedback phase, construction companies are evaluated on their quality and HSE performance.

# Reporting Method and Scope

#### Social reporting

The scope of the Group's social reporting covers data from 50 entities in 27 countries.

As during the previous year, specific reporting software was used in all of the Group's entities for the input, collection and consolidation of the Group's social data.

An indicator definition protocol is available to users for a better understanding of the data requested. Data consolidation is centralized by the Group's Human Resources Department.

New performance standards were added relating to the health and safety of employees.

Social reporting includes:

• monthly reporting on global headcount, employee movements and the breakdown of the workforce by job family,

• annual reporting concerning the same scope and relying on the main GRI indicators and additional indicators to monitor the Group's social policy.

#### **Environmental reporting**

In line with the 2006 objective, environmental reporting is managed via an integrated software solution that allows the implementation of a system to assist in the monitoring and improvement of the Group's health, safety and environmental conditions.

The reporting system is also based on the transparency principles of the Global Reporting Initiatives (GRI).

For the 2007 report, more than 50 Group operating sites in 24 countries participated. The reporting scope covers the activity of 86% of the Group's engineering centers, 58% of its manufacturing facilities, all of its fleet, and 23 major projects representing 80% of the Group's construction activities.

The performance ratios are calculated using figures corresponding to the defined scope and the number of man-hours worked, thus placing their significance in a Group-wide perspective while at the same time permitting year-on-year comparisons.

# The Women and Men of Technip (world scope unless otherwise indicated)

#### Breakdown of Employees by Geographic Zone

2007	2006
11,672	11,213
5,073	4,569
4,873	4,239
1,540	1,417
377	436
143	211
23,678	22,085
22,944	21,672
	11,672 5,073 4,873 1,540 377 143 <b>23,678</b>

#### **Payroll Employee Arrivals and Departures**

	2007	2006
Arrivals	5,215	5,958
Permanent Contracts	3,247	3,876
Fixed-term Contracts	1,968	2,082
Departures	3,579	4,323
Economic Lay-offs	50	40
Renewal Rate of Permanent Positions (1)	1.43	1.41

(1) Start/Termination of Permanent Positions

## Breakdown of Payroll Employees by Category

Total	23,678	22,085
Outside Employees	5,051	4,907
Fixed-term Contracts	2,288	2,282
Permanent Contracts	16,339	14,896
Payroll Employees	18,627	17,178
	2007	2006

# Gender Breakdown of Payroll Employees by Classification

	2007	2006
Executive Committee	6	5
Women	17%	20%
Men	83%	80%
Managers	2,939	2,859
Women	14%	13%
Men	86%	87%
Others	15,682	14,314
Women	26%	26%
Men	74%	74%
Total	18,627	17,178
Women	24%	24%
Men	76%	76%

#### **Organization of Working Hours**

	2007	2006
Full-time Work	18,266	16,758
Part-time Work	361	420
Employees Working in Teams	1,727	1,515
Overtime (Scope: Region Headquarters)	722,455	659,724

#### Absenteeism

	2007	2006
Rate of Absenteeism	1.79%	1.79%*
Days Lost Due to Strikes	184	70

\* in 2006, Scope: 75% of World Employees

# Breakdown of Expatriates by Geographic Origin Annual Performance Reviews

2007	2006
746	578
212	189
209	99
48	103
1	2
0	3
1,216	974
	746 212 209 48 1 0

	2007	2006
Percent of Employees Assessed	75%	75%

#### **Profit Sharing** (in € Thousands)

	2007	2006
Amount Allocated to Incentive Profit		
Sharing (France, Spain, Italy)	2,884	4,074
Amount Allocated to Mandatory Profit		
Sharing (France Only)	17,859	15,887

#### **Training of Payroll Employees**

	2007	2006
Hours of Training Provided	498,955	424,959
Technical	252,102	236,916
Non Technical (Including		
Management, Transversal Functions)	128,117	103,272
Foreign Languages	61,178	32,213
Health/Safety/Security	54,868	51,162
Awareness of Human Rights, Ethics and Technip Values	2,690	1,396
Number of Employees on Payroll Who Attended Training Courses	12,703	12,097
Women	3,178	2,805
Men	9,525	9,292
Average Hours of Training per Employee	27	25

74

# Environmental Indicators

				2007 Br	eakdown:	
Commentions, Decomposition (Mathematica)	2007	2006	0.00	Fabrication		\/I
Consumption: Paper, Energy, Water	2007 tons		Offices	Units	Project Sites	vessel
Paper		tons	1000/			
Paper	1,872	1,402	100%	0/	0/	0/
Energy	MWh	MWh	%	%	%	%
Direct Energy Consumption		170.11	100(			
Gas	54,547	17,344	10%	90%	0%	0%
Fuel-oil	1,186,691	978,925	0%	2%	51%	47%
Indirect Energy Consumption						
Electricity	103,226	69,568	37%	39%	24%	0%
Water	m³	m³	%	%	%	%
Total Water Consumption	2,052,654	2,075,953	9%	8%	79%	4%
Wast Water						
Liquid Effluents	tons	tons	%	%	%	%
Waste Water <sup>(1)</sup>	1,561,752	724,865	10%	3%	86%	1%
<ol> <li>Effluents treated and discharged directly into the natural envir Waste</li> </ol>	onment					
Waste	tons	tons	%	%	%	%
Total Waste Weight, by Type			,	,		
Non-hazardous Waste						
Paper	2.676	2.245	38%	5%	57%	0%
Domestic Waste	6.172	9,435	4%	18%	70%	8%
Metal	17,945	8,992	1%	44%	54%	1%
Wood	9,392	11.580	0%	45%	55%	0%
Plastics	1,862		1%	60%	39%	0%
Other	11,968	25,665	0%	10%	90%	0%
Total	50,015		070	1070	90%	0%
Hazardous Waste	50,015	57,917				
	1 5 7 7	1 0 1 2	0%	5%	49%	400/
Oil & Grease	1,537	1,813	- / -	- / -		46%
Batteries	75	61	36%	3%	61%	0%
Medical Waste	3	1	4%	33%	62%	1%
Paints and Solvents	80	-	0%	6%	94%	0%
Other	438	3,446	1%	52%	46%	1%
Total	2,133	5,321				
Non-hazardous Waste Treated On-Site <sup>(2)</sup> (2) External treatment: recycling or use as fuel			99%	88%	55%	21%
Emissions						
CO <sub>2</sub>	tons	tons	%	%	%	%
Direct Emissions	556,211	278,441	0%	3%	69%	28%
Indirect Emmissions	43,763	31,306	37%	37%	26%	0%
Total	<b>599,974</b>	<b>309,745</b>	37% 3%	<b>6%</b>	<b>66%</b>	25%
			0.55			
Management System	Total	Total	Offices	Units	Project Sites	
Entities Participating in Environmental Reporting	83%	93%	86%	58%	(3)	100%
Entities with ISO 14001 Certification	25	23	84%	84%	(3)	100%
Total Hours Worked <sup>(4)</sup> 407.	000.000 h	254.000.000 h	8%	2%	88%	2%

(3) Reporting and management system administrated from offices
 (4) Including payroll employees and installation/construction subcontractors

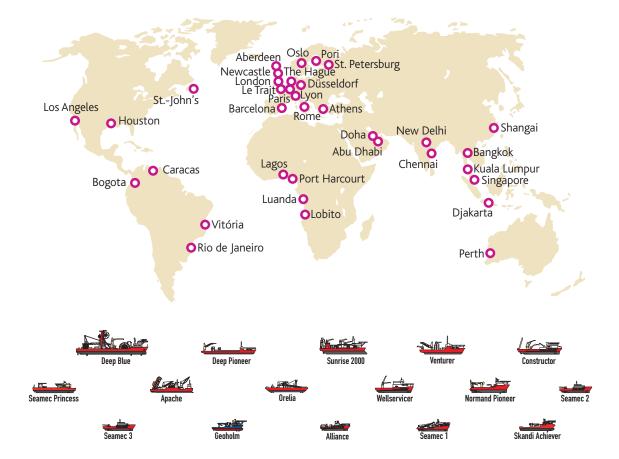
From Commention	Unit of	Constrution	Plants	Vessels	Offices	Total 2007
Energy Consumption	Measurement	Project Sites	Plants	vessels	Offices	Total 2007
Fuel-oil	MWh	613,620	13,985	559,086	0	1,186,691
Gas	MWh	0	48,932	0	5,615	54,547
Electricity	MWh	25,296	40,198	0	37,732	103,226
Ratio per Hour Worked	kWh/h	1.5	4.6	70	1.7	3.3
Water Consumption						
Water	m³	1,585,602	181,467	94,778	190,807	2,052,654
Ratio per Hour Worked	l/h	6	38	12	9.2	6.8
Waste						
Non-hazardous Waste	tons	31,340	16,456	638	1,581	50,015
Hazardous Waste	tons	1,084	312	707	30	2,133
Ratio per Hour Worked	Kg/h	0.15	1.91	0.3	0.85	0.16
GHG Emissions						
Direct Emissions	t eq CO2	384,993	18,746	151,319	1,152	556,211
Indirect Emissions	t eq CO2	11,535	16,079	0	16,149	43,763
Total	t eq CO2	396,528	34,825	151,319	17,301	599,974
Ratio per Hour Worked	kg eq CO2/h	1.1	4.27	28.6	0.53	1.73

	2007	2006
Operating Expenditures for Environmental Protection	€1,535,040	€1,703,166
Total Number of Non-financial Sanctions for Non-compliance with Legislation or Regulations Relating to the Environment	0	0
Amount of Significant Fines for Non-compliance with these Regulations	€0	€0

Project sites included in the 2007 reporting scope



Offices, plants and ships included in the 2007 reporting scope



# Summary of Financial Information

### **Consolidated Statement of Income** (in € millions)

	2007	2006
Revenue	7,886.5	6,926.5
Gross Margin	641.4	724.4
Research and Development Expenses	-42.0	-34.9
SG&A and Other Costs	-352.4	-356.3
Operating Income from Recurring Activities	247.0	333.2
Income from Activity Disposal	19.9	26.9
Operating Income	266.9	360.1
Financial Income (Expenses)	-64.6	-61.5
Income of Equity Affiliates	2.8	-2.6
Profit Before Tax	205.1	296.0
Income Tax	-77.1	-94.1
Discontinued Operations	0.0	0.0
Minority Interests	-1.7	-1.8
Net Income (Group Share)	126.3	200.1

### Consolidated Balance Sheet at December 31 (in € millions)

	2007	2006
Fixed Assets	3,279.1	3,241.1
Deferred Taxes and Other Non-Current Assets	184.7	115.1
Non-Current Assets	3,463.8	3,356.2
Construction Contracts	280.6	591.1
Inventories, Customers and Other Receivables	1,953.4	1,651.8
Cash and Cash Equivalents	2,401.5	2,402.8
Current Assets	4,635.5	4,645.7
Assets Held for Sale	0.0	61.5
TOTAL ASSETS	8,099.3	8,063.4
Shareholders' Equity (Parent Company)	2,178.4	2,401.3
Minority Interests	18.4	15.5
Shareholders' Equity	2,196.8	2,416.8
Non-Current Debt	653.3	676.7
Non-Current Provisions	109.7	124.1
Deferred Taxes and Other Non-Current Liabilities	174.2	161.3
Non-Current Liabilities	937.2	962.1
Current Debt	43.9	185.9
Current Provisions	123.0	73.8
Construction Contracts	1,860.2	2,138.4
Accounts Payable and Other Advances Received	2,938.2	2,267.6
Current Liabilities	4,965.3	4,665.7
Liabilities Directly Related to Assets Held for Sale	0.0	18.8
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	8,099.3	8,063.4

# **Consolidated Statement of Cash Flow** (in € millions)

	2007	2006
Net Income (Group Share)	126.3	200.1
Depreciation of Property, Plant and Equipment	162.9	159.8
Stock Option and Performance Share Charge	9.9	2.5
Non-Current Provisions (Including Employee Benefits)	9.3	17.8
Reduction of Goodwill related to Realized Income Tax Loss Carry Forwards	2.5	9.0
Deferred Tax	-79.0	-26.0
Capital Gain (Loss) on Asset Sales	-20.2	-25.3
Minority Interests and Other	-0.9	4.7
Cash from Operations	192.2	352.6
Change in Working Capital	633.5	594.2
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	825.7	946.8
Capital Expenditures	-261.8	-157.2
Cash Proceeds from Assets Sales and Other	20.5	40.4
Changes in Scope of Consolidation	66.9	-3.1
NET CASH PROVIDED BY (USED IN) INVESTMENT ACTIVITIES	-174.4	-119.9
Increase (Decrease) in Debt	-175.9	-6.4
Capital Increase	36.6	30.3
Dividends Payment	-274.7	-141.7
Share Buybacks	-86.2	-367.9
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	-500.2	-485.7
FOREIGN EXCHANGE TRANSLATION ADJUSTMENTS	-152.4	-126.2
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	-1.3	215.0
Cash and Cash Equivalents at January 1	2,402.8	2,187.8
Cash and Cash Equivalents at December 31	2,401.5	2,402.8

## Estimated Backlog Scheduling at December 31, 2007

(in € millions)

	Subsea	Offshore	Onshore	Group
2008	2,100	400	3,350	5,850
2009	600	151	1,570	2,321
2010 and beyond	777	-	442	1,219
Total	3,477	551	5,362	9,390

#### Backlog at Year-end by Segment

# Breakdown by Region

(in € millions)

	Europe, Russia/Central Asia	Africa	Middle East	Asia-Pacific	Americas	Group
2007 Order Intake	1,993	1,288	1,511	907	1,499	7,198
2007 Revenue	1,219	955	3,247	1,032	1,434	7,887
Backlog at December 31, 2007	1,692	1,623	3,198	944	1,933	9,390



# Glossary

#### Backlog

The share of ongoing projects yet to be completed.

#### **Biofuels**

Fuels produced from biomass (rapeseed, sunflower, beets...).

#### **Bottom of the Barrel**

Residues and heavy products contained in crude oil.

## Carbon Dioxide (CO2)

Colorless gas naturally produced in the atmosphere. Human activities, in particular the combustion of fossil fuels, can increase the level of carbon dioxide. This phenomenon is believed to have an influence on the climate. Carbon dioxide is the main greenhouse gas because of the large quantities released into the atmosphere.

#### Charter

Document that explains Technip's Values and objectives and provides guidelines for relations with stakeholders as well as the professional conduct of individual employees.

#### **Cryomax**<sup>®</sup>

Cryomax<sup>®</sup> is a Technip trademark that covers a family of patented processes for cryogenic gas fractionation to recover C2+ (Ethane+) or C3+ (Propane+) hydrocarbons from natural gas and refinery off-gases.

#### Development (of a gas or oil field)

All operations associated with the exploitation of an oil or gas field.

#### DJSI (Dow Jones Sustainability Index)

Launched in 1999, this index was the first to track the financial performance of leading sustainability-driven companies worldwide.

#### **Environmental Impact Assessment**

Study which assesses and measures the impact of each major type of pollution (air, water, noise, waste) for all industrial installations prior to start-up.

#### **Environmental Management System**

Management system allowing an organization to establish an environmental policy and to achieve objectives relating to the impact of its activities on the environment in respect of regulations in force.

#### Floatover

Installation method of an integrated production deck (topsides) on a fixed or floating offshore structure without heavy lift operations.

#### Flowline

Flexible or rigid pipe laid on the seabed for the transport of production or injection fluids.

# FPSO (Floating, Production, Storage and Offloading)

A converted ship or custom-built vessel used to process oil and gas and for temporary storage of the oil prior to transport.

## FSHR (Free Standing Hybrid Riser)

A deep water hybrid riser configuration consisting of a vertical rigid pipe section between the seabed and a submerged buoy and a catenary flexible pipe jumper between the submerged buoy and the floater.

### **Global Compact**

International initiative of the United Nations, launched in 2000. It unites businesses, United Nations bodies, labor groups and civil society around 10 universal principles relating to human rights, labor and the environment. Technip has been an official member of the Global Compact since 2003.

### HSE (Health, Safety and Environment)

Defines all measures taken by Technip to guarantee the occupational health and safety of individuals and the protection of the environment during the performance of its business activities, whether in offices or on construction sites.

#### Hydrodesulphurization

A catalytic refining technology in which sulfur contained in a petroleum product is extracted, either to protect downstream unit catalysts or to maintain sulfur content at the level prescribed by the European standard aiming to reduce transportation-related air pollution.

## Industry (DJSI)

All of the companies selected by the Dow Jones Sustainability Index in the gas and oil equipment and services sector.

#### **In-line Tee**

An underwater structure installed in-line with a pipeline to allow the tie-in of subsea equipment.

## Liquefied Natural Gas (LNG)

Natural gas that is liquefied by cooling its temperature to -162°C, thus reducing its volume 600 times and allowing for its transport by boat.

#### Olefins

Family of molecules including ethylene and propylene, which constitute the base material used in the manufacture of many plastics.

### Nitrogen Oxides (NOx)

Nitrogen forms a number of oxides such as nitrogen dioxide (NO2), nitric oxide (NO), and nitrous oxide (N2O). Human activity, in particular, industrial processes and the combustion of fossil fuels, releases large quantities of nitrogen oxides into the atmosphere, which contribute to the formation of smog and ozone at the ground level.

# PDET (Plano Diretor de Escoamento de Oleo Tratado)

Development plan for the Campos Basin (Brazil).

#### PLET

Pipeline End Termination.

#### **Reeled Lay**

An installation method based on the onshore assembly of rigid steel pipelines, made of long sections (approximately 1 kilometer) assembled and welded together onshore and then spooled onto a vessel-mounted reel for transit and subsequent unreeling onto the seabed. This method is cost-effective as minimum welding is done at sea.

#### Refining

All physical and chemical operations that allow the production of commercial products (gasoline, diesel fuel, lubricants, etc.) from crude oil.

#### Riser

Pipe or assembly of flexible or rigid pipes used to transfer produced fluids from the seabed to surface facilities and to transfer injection or control fluids from the surface facilities to the seabed.

#### **Sarbanes Oxley Act**

U.S. law voted in 2002 and applicable to companies listed on a U.S. stock exchange, aiming to increase corporate responsibility and to better protect investors. It regulates three major areas: exactness and accessibility of information, the responsibility of management and the independence of auditors.

#### Spar

A cylindrical, partially submerged offshore drilling and production platform that is particularly well-adapted to deep waters.

#### **Spoolbase**

Assembling base for subsea pipelines installed by the reeled lay method.

#### **Topsides**

Platform surface installations allowing the drilling and/or production and/or processing of hydrocarbons offshore.

#### **TPG500**

Self-installing fixed platform that is built, equipped and tested onshore before being towed to the production site. Once at the offshore field, the legs of the platform are automatically lowered to the seafloor. The hull is then raised to its final position by means of a jacking system. While the TPG500 is a fixed structure, its installation can be easily reversed and the platform can be re-installed at a new site.

#### Trenching

Burying of offshore or onshore pipelines in a trench in order to protect them.

#### Umbilical

An assembly of hydraulic hoses, which can also include electrical cables or optic fibers, used to control subsea structures from a platform or a vessel.

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