

XEROX[®]

Technology | Document Management | Consulting Services



Product Reference Guide



Part Numbers



Color Printers

110V

220V

Phaser® 6120N	6120/N	6120V/N
Phaser 6300N	6300/N	6300V/N
Phaser 6300DN	6300/DN	6300V/DN
Phaser 6350DP	6350/DP	6350V/DP
Phaser 6350DT	6350/DT	6350V/DT
Phaser 6350DX	6350/DX	6350V/DX



Phaser 8500N	8500/N	8500/AN
Phaser 8500DN	8500/DN	8500/ADN
Phaser 8550DP	8550/DP	8550/ADP
Phaser 8550DT	8550/DT	8550/ADT
Phaser 8550DX	8550/DX	8550/ADX



Phaser 7400N	7400/N	7400V/N
Phaser 7400DN	7400/DN	7400V/DN
Phaser 7400DT	7400/DT	7400V/DT
Phaser 7400DX	7400/DX	7400V/DX
Phaser 7400DXF	7400/DXF	7400V/DXF



Phaser 7750B	7750/B	7750V/B
Phaser 7750DN	7750/DN	7750V/DN
Phaser 7750GX	7750/GX	7750V/GX
Phaser 7750DXF	7750/DXF	7750V/DXF



Phaser EX7750GX	EX7750/GX	EX7750V/GX
Phaser EX7750DXF	EX7750/DXF	EX7750V/DXF

Black-and-White Printers

110V

220V

Phaser® 3150	3150/B	3150V/B
Phaser 3500B	3500/B	3500V/B
Phaser 3500N	3500/N	3500V/N
Phaser 3500DN	3500/DN	3500V/DN



Phaser 4500B	4500/B	4500V/B
Phaser 4500N	4500/N	4500V/N
Phaser 4500DT	4500/DT	4500V/DT
Phaser 4500DX	4500/DX	4500V/DX



Phaser 5500B	5500/B	5500V/B
Phaser 5500N	5500/N	5500V/N
Phaser 5500DN	5500/DN	5500V/DN
Phaser 5500DT	5500/DT	5500V/DT
Phaser 5500DX	5500/DX	5500V/DX



Color Multifunction

110V

220V

WorkCentre® C2424DN	C2424/DN	C2424/ADN
WorkCentre C2424DP	C2424/DP	C2424/ADP
WorkCentre C2424DX	C2424/DX	C2424/ADX



Black-and-White Multifunction

110V

220V

FaxCentre® F110	F110MB	F110VMB
FaxCentre F116	F116MB	F116VMB
FaxCentre F116L	F116LMB	NA



WorkCentre® PE220	PE220	PE220V
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WorkCentre PE120	PE120	PE120V
WorkCentre PE120i	PE120I	PE120VI



WorkCentre M15	M15	M15VMBI
WorkCentre M15i	M15I	M15VMBI



CopyCentre® C20	C20	C20VB
WorkCentre M20	M20	M20VB
WorkCentre M20i	M20I	M20VI



CopyCentre C118	C118/PL	
WorkCentre M118	M118/DN	
WorkCentre M118i	M118/DX	

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DocuPrint N2125	97
DocuPrint N4025/N3225/N40/N32/N24	97
DocuPrint N4525	97
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Phaser 750	95
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Xerox Office Printers Positioning Guide

OFFICE COLOR PRINTERS

	Phaser 6120	Phaser 6300	Phaser 6350	Phaser 8500	Phaser 8550	Phaser 7400	Phaser 7750
Workgroup Size							
Small (2-5 users)	●	○	○	●	○	○	●
Medium (5-15 users)	○	●	●	●	●	●	●
Large (15+ users)	○	●	●	○	○	●	●
Product Performance							
Image quality	○	○	○	●	●	○	●
Print speed (color)	○	●	●	○	●	●	●
Print speed (black)	○	●	●	○	●	●	●
Color matching	○	○	●	○	○	○	●
Ease of use	●	●	●	●	●	○	○
Software features	○	●	●	●	●	●	●
Cost per print (color)	○	○	●	○	○	○	●
Media sizes (including custom)	○	●	●	○	○	○	●
Media type/weights	○	○	○	●	●	●	●
Automatic 2-sided printing	●	●	●	●	●	●	●
Finishing options						●	●
High volume printing		○	●	○	○	●	●
Segment Applicability							
General Business	●	●	●	●	●	●	●
Advertising/Graphic Design/Magazines	○	○	○	○	○	○	●
Publishing/Newspapers	○	○	○	○	○	○	●
Sales/Marketing	○	●	●	●	●	●	○
Education	●	●	○	●	●	○	○
Government		●	●	○	○	●	●
Finance/Insurance/Accounting	○	●	●	○	○	●	○
Engineering/Architecture/R&D	○	○	○	○	○	●	●
Real Estate	●	○	○	●	●	○	○
Manufacturing	○	●	●	○	○	●	○
Medical/Pharmaceutical	○	●	●	○	○	○	○

BLACK-AND-WHITE LASER PRINTERS

	Phaser 3150	Phaser 3500	Phaser 4500	Phaser 5500
Workgroup Size				
Single user	●	●	○	○
Small (2-5 users)		●	●	○
Medium (5-15 users)		○	●	●
Large (15-25 users)			○	●
High volume departments (25+ users)				○
Product Performance				
Image quality	○	○	●	●
Print speed	○	●	●	●
Ease of use	●	●	●	●
Software features	○	○	●	●
Cost per print	○	○	●	●
Media sizes	○	○	○	●
Automatic 2-sided printing		●	●	●
Media type/weights	○	○	●	●
Stapling and hole-punching options				●
Segment Applicability				
General Business	○	○	●	●
Advertising/Graphic Design	○	○	○	○
Publishing/Newspapers	○	○	○	○
Sales/Marketing	○	○	○	○
Education	●	●	●	○
Government	○	●	●	●
Finance/Insurance/Accounting	○	○	●	●
Engineering/Architecture/R&D	○	○	○	●
Manufacturing	○	○	●	●
Retail/Wholesale	●	●	●	●
Medical/Pharmaceutical	○	●	●	●

● = Best

○ = Better

○ = Good

Paper Size and Weight Capabilities

U.S. PAPER TRAY	Phaser 6120	Phaser 6300/6350	Phaser 8500/8550	Phaser 7400	Phaser 7750	Phaser 3150	Phaser 3500	Phaser 4500	Phaser 5500
MAX/MIN. SIZES									
Minimum Paper Size	4 x 6 in.	3.5 x 5.5 in.	3.5 x 5 in.	3.55 x 3.95 in.	4.0 x 6.0 in.	3 x 5 in.	3 x 5 in.	3 x 5 in.	3.5 x 3.87 in.
Maximum Paper Size	8.5 x 14 in.	8.5 x 35.4 in.	8.5 x 14 in.	12 x 48 in.	12 x 47.25 in.	8.5 x 14 in.	8.5 x 14 in.	8.5 x 14 in.	11.7 x 17 in.
Custom Page Sizes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
PAPER SIZES									
Statement	MPT	Yes	Yes	Yes	Yes	Tray 1	Tray 1	Yes	Yes
Executive	MPT	Yes	Yes	Yes	Tray 1	Yes	Yes	Yes	Yes
A4	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Letter	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Folio	MPT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Legal	MPT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Tabloid/Ledger	No	No	No	Yes	Yes	No	No	No	Yes
Tabloid Plus	No	No	No	Yes	Tray 1	No	No	No	No
ENVELOPES									
Monarch	MPT	Manual Feed	Tray 1	Tray 1	Tray 1	Tray 1	Tray 1	All Trays	Tray 1, Env. Tray
Com-9	No	Manual Feed	Tray 1	Tray 1	Tray 1	Tray 1	No	All Trays	Tray 1, Env. Tray
Com-10	MPT	Manual Feed	Tray 1	Tray 1	Tray 1	Tray 1	Tray 1	All Trays	Tray 1, Env. Tray
PAPER WEIGHTS (g/m²)									
From Trays	75 - 90	60 - 105	60 - 105	64 - 216	65 - 169	60 - 90	60 - 105	60 - 216	60 - 216
Using Bypass (or Tray 1)	60 - 163	60 - 216	60 - 220	64 - 270	65 - 220	60 - 163	60 - 176	60 - 216	60 - 216
THROUGHPUT MEDIA REFERENCE									
Paper	16 - 43	16 - 54	16 - 54	18 - 54	18 - 54	16 - 43	16 - 47	16 - 54	16 - 54
Bond (lb.)	41 - 110	41 - 134	41 - 134	43 - 134	41 - 110	41 - 110	41 - 119	41 - 134	41 - 134
Book (lb.)	27 - 74	27 - 90	27 - 90	29 - 100	27 - 90	27 - 74	27 - 80	27 - 90	27 - 90
Bristol (lb.)									
Index (lb.)	33 - 90	33 - 110	33 - 110	35 - 140	33 - 110	33 - 90	33 - 97	33 - 110	33 - 110
Tag (lb.)	37 - 100	37 - 125	37 - 125	39 - 150	37 - 125	37 - 100	37 - 108	37 - 125	37 - 133
Cover (lb.)	22 - 60	22 - 80	22 - 80	24 - 100	22 - 80	22 - 60	22 - 65	22 - 80	22 - 80
Postal	.18 - .20	.18 - .23	.18 - .23	.18 - .23	.18 - .23	.18 - .20	.18 - .20	.18 - .23	.18 - .23

Reseller Support Information

Leader in a Growing Market

Xerox leads the market in office performance and productivity with innovative network office solutions, from award-winning, innovative printers to breakthrough multifunction solutions. As a Xerox North America Reseller partner, you'll benefit from access to best-in-class products, supplies, service offerings, incentives and promotions.

Full Range of Programs

Xerox's best-in-class programs and tools designed to help resellers drive their business. As a Xerox North America Reseller, you will automatically be eligible for:

- Bi-weekly communication on product updates, training, new promotions and incentives
- Access to secure, dedicated Reseller web site
- Supplies and services annuity opportunity
- Full range of marketing collateral for promoting Xerox products and services

Peak Alliance Program

In addition, Xerox also offers the Peak Alliance Program. Our 2005 Peak Program rewards our reseller partners for both sales and value-added contributions.

The Peak Program provides additional benefits exclusively for our Peak Alliance Resellers:

- Assigned Xerox Account Manager – personal Xerox account manager is provided as assistance for our resellers with product information, sales support and more.
- Quarterly back end rebates based on Xerox hardware and accessories sales volume. Additional benefits exist for those resellers who provide additional value for their customers through training, demos, focus on select products, and Authorized Service Provider (ASP) certification.
- Promotional programs and Incentives – Xerox offers for resellers numerous one-time or short-term incentives, sales programs and promotions throughout the year.
- XSell Debit Card – earn incentive cash on every eligible product sold.
- Sales leads referrals – Peak Alliance Resellers have the opportunity for lead referrals generated by our demand generation activities, with priority given to our demo equipped resellers.
- Web locator and web linking – Web site linking is available for Peak Alliance Resellers through our Web Builder Program, providing your customers with the latest information on Xerox products and a link to your website.
- Demo Program – rebates offered on demo printers which also lead to priority listing on the web locator and receipt of sales leads.
- Web-based and Web-cast training on products and programs.
- Access to Marketing Development Funds (MDF) to assist resellers with local and regional demand generation activities that compliment Xerox programs. You can work with your Xerox Account Manager to access funds.
- Marketing Support Programs:
 - Web Builder Program to develop co-branded web product pages
 - Promo Builder to develop co-branded, customizable collateral
 - E-mail Builder to send professionally-designed co-branded email campaigns
 - Access to a set dollar amount of Xerox collateral throughout the year to promote products, supplies or services
- Authorized Service Provider status for qualified Resellers

In addition to benefiting from our reseller programs, you can offer your customers several programs that will add value to their business – leasing and financing options, education discounts, special promotions, technical support and more.

Visit the Reseller Web Site at www.xerox.com/office/resellers for complete programs and product details.

Advantages of using color

Although many business customers are taking advantage of the value of color in their printed communications, the transition from black & white has not been as rapid as anticipated. Color printing has emerged from designer studios and ad agencies, and is working its way into mainstream business. If you find yourself in conversation with a customer who has yet to embrace color, you may find the following value statements helpful.

The advantages of using color in today's office environment include:

Capturing Attention

- Color emphasizes critical information and conveys a sense of professionalism: Using color can keep your materials on the desk and out of the wastebasket
- Color increases a reader's attention span and recall by 82%*: Information is more likely to be remembered if it stands out in color
- Color makes an impression that is 39%* more memorable: Direct mail pieces and collateral materials leave a longer-lasting impression if they're in color

Enhancing Productivity

- Color reduces search time by as much as 80%*: Lengthy documents can be made more understandable by highlighting important information in color
- Color reduces errors by 80%*: Highlighting important information and instructions can help customers fill out forms correctly the first time, and every time

Improving Communication

- Color increases comprehension by as much as 73%*: That makes sales presentations run more quickly and effectively
- Color speeds learning and retention by 78%*: Educating your staff is a time-consuming process that can be drastically shortened by using color

Boosting Sales

- Color helps sell up to 80%* more: Collateral materials can help generate more sales with the application of color
- Color can improve brand recognition by up to 80%*: Improved brand recognition can lead to increased sales

Matching Applications

- Users expect color from their applications (Excel, PowerPoint, graphics applications, etc.) and from Web content, and have come to expect it from the printed copies from those applications

* Sources: Green, Ronald E., "The Persuasive Properties of Color", *Marketing Communications*, and *Modern Office Procedures*, "Grasp Facts Fast with Color"

Target Markets for Color Printers

There are traditionally four broad categories for color printer applications:

- **Businesses** use color to impress, convince, sell ideas, improve clarity and communicate more effectively.
- **Graphic arts and creative communities** use color printers at the design level to develop comps and pre-press proofs for client approvals.
- **Engineering and Scientific** users have long known the value of color to aid in data analysis and to help simplify complex information.
- **Print-on-Demand services** meet the high quality and rapid turnaround demands for jobs such as real estate flyers, in-store signage and labels, and restaurant menus.

Additionally, a wide variety of users are commonly printing color-intensive pages off the Internet, creating proposals with color charts and graphics, generating in-house communications, and incorporating color into their everyday correspondence and reports. The opportunity for expanding color into the networked office is almost limitless.

This alphabetical listing of target markets represents major examples where color printing can have a significant impact. It is not all-inclusive, and you will find many opportunities not represented here.

Business Objectives

Key Questions

Key Applications

ACCOUNTING

Track, monitor and report assets, liabilities, revenue and expenses

Ensure effective use of internal funds on account payables and receivables

Prepare tax forms and reports

Maintain cash flow

Do you wish to ensure a higher response using color?

Do you need to get attention with color spreadsheets, graphs and charts?

Is there a need to highlight important information on tax forms/reports?

Can highlighting in color enhance the effectiveness of presentations/reports?

Internal forms & memos

Spreadsheets

Letters

Billing statements

Invoices

Audit reports

Tax forms

ADMINISTRATION

Ensure efficient business functions

Oversee facility management and set administration guidelines

Develop policy documentation

Manage business operations and facilities

Do you have a need to create effective internal signs highlighting information using color?

Would full color photos/drawings of facilities be useful in presentations/posters/other documents?

Would color enhance the effectiveness of policy/procedure documents?

Would meeting agendas be more effective using color to highlight start/end times, speaker information, etc.?

Complex documents & manuals

Internal forms

Memos, letters

Meeting agendas

Presentations

Forms, surveys

Signage

Calendars

DESIGN/ENGINEERING

Prepare design plans

Develop product specifications

Develop policy documentation

Shorten product design cycle

Do you print your CAD/CAM color graphics in color? How do you prepare additional copies?

Have you started using different colors to identify different items on the same engineering print?

Technical drawings & reports

Long & complex documents

Graphics

Design schematics

Graphs & charts

Target Markets for Color Printers

Business Objectives

Key Questions

Key Applications

FINANCIAL SERVICES

Develop and monitor corporate budgets
Determine pricing
Invest company assets

Are financial statements printed in color?
How are corporate budgets developed and monitored?
Do you wish to add color to presentations, flipcharts, and transparencies to make them more effective?
Do you send confidential information to an outside printer?

Presentations
Long & complex documents
Internal forms, memos, letters
Audit reports
Accounting statements
Charts/graphs
Spreadsheets
Payroll checks

GENERAL MANAGEMENT

Maintain business development functions
Assign roles and responsibilities
Set priorities
Execute corporate decisions in conjunction with relevant departments

Is the initial layout of the annual report done here?
Is there a need to ensure that critical information is read and acted upon?
Would you like to focus attention on key points in presentation materials?
Do you create internal mailings for different groups? Would you like to highlight pertinent information relating to each group?

Internal forms
Letters
Organizational charts
Spreadsheets
Quarterly reports
Meeting agendas
Roles & responsibilities documents

LEGAL

Protect/defend against defamation, patent/copyright violations and litigation
Advise on legal policies
Interpret statutes
Execute legal documents

Can you benefit from enhancing courtroom presentation materials by using full color or highlights?
Is there a need to highlight confidential information with color to draw attention before distribution?
Can corporate policy information be highlighted so that it is not overlooked?
Do you think that highlighting clauses in contracts will be able to draw more attention for your customers?

Complex documents & reports
Presentations
Contracts
Court displays
Internal forms, letters & memos
Meeting agendas

MAINTENANCE

Maintain all facilities and equipment
Evaluate changes
Minimize job hazards

Do you have a need to draw attention to changes in utility maps or construction drawings?
Are safety/compliance posters created in-house with needs for multiple copies for various locations?
Do you wish to reduce potential hazards and/or injury with posters and warnings in full color?
Do you use highlight color on important information on technical reports?

Technical reports
Response forms
Surveys
Safety posters
Instructional guides, posters
Rotation schedules
Policy documents

Target Markets for Color Printers

Business Objectives

Key Questions

Key Applications

MANUFACTURING

Develop production schedules and meet deadlines
 Schedule work and workers
 Produce quality products
 Keep cost of production to a minimum

Do you prepare instruction manuals for workers?
 Do you need to prepare color signs quickly to identify rush jobs, defects, move tickets, labels, expensive raw materials, etc.?
 Would it reduce errors if maintenance instruction sheets had photos of units being maintained?
 Can you minimize confusion with color-coded production and work schedules?

Equipment operating instructions
 Maintenance procedures
 Job postings
 Shift changes
 Production schedules
 Safety posters
 Technical reports

PERSONNEL

Interview and hire qualified personnel
 Monitor employee satisfaction and performance
 Establish communication procedures, guidelines and support functions
 Manage the diversified workforce

Do you have the need to highlight important staffing information notices, announcements, or other special communications?
 Do you distribute a company newsletter, magazine or other publication?
 Are photographs part of your record-keeping program?
 Do you need to draw attention to important changes in benefits, policies and procedures?

Organizational charts
 Promotional notices
 Company newsletter
 Manuals
 Application forms
 Event posters, calendars
 Questionnaires
 Job postings & announcements

PURCHASING

Obtain high quality products and services
 Communicate with vendors
 Negotiate cost, terms and conditions

How many print cartridges are ordered per year to support the company's installed black & white and color printers?
 How much is spent annually to ensure that your printers are working properly?
 How much color work is being sent out and how much does this cost?
 When sending out requests for bids, do you wish to emphasize key areas with color?

Invoices, billing statements
 Proposals, contracts
 Purchase requirements, orders
 Inventory lists
 Mailing labels
 Vendor history reports
 Forecast reports

QUALITY CONTROL

Determine product standards
 Establish compliance rates
 Report findings
 Assure that products and services meet quality specifications

Can color be included in reports and drawings to highlight company compliance?
 Are surveys/questionnaires used that require prompt responses?
 Can quality reporting be more effective using color highlights to maximize degree of quality control?
 Have you considered using color in your presentations to make them more effective?

Drawings
 Technical reports
 Manuals
 Questionnaires, forms
 Response forms & surveys
 Parts catalogs
 Presentations

Target Markets for Color Printers

Business Objectives

Key Questions

Key Applications

RESEARCH & DEVELOPMENT

Research, design and develop new products/services

Evaluate design considerations

Bring quality products/services to market in a timely manner

Do you send customer letters, forms, and surveys that require a timely response?

Do you wish to draw attention to presentations with full color overheads?

Are multiple copies of color presentations distributed to inside/outside groups?

Are technical reports prepared in-house or sent outside?

Manuals

Internal forms

Technical reports

Complex documents

Drawings

Questionnaires

Memos, letters

SALES & MARKETING

Sell products at a profit

Create the proper company image for the customer through marketing and communications activities

Develop advertising and incentives to influence buying

Conduct research on business direction and trends

Are you paying large outside costs for design work that could be done in-house?

Do your sales ideas/marketing pitches include color images?

Are you including color in your proposals and presentations to prospective buyers?

Do you wish to highlight sensitive/important material to help customers in decision making?

Presentations, proposals

Signage, posters

Reports, product guides

New product announcements

Training materials

Newsletters, surveys

Journals

Market literature, pitchbooks

TRAINING

Design, develop and deliver training

Certify completion/competency

Meet employee development requirements

What visuals do you give for training purposes? How is color added and why?

Are hard copies of presentations made available for handout?

Do you produce course completion/competency certificates using color?

How can color be used to emphasize critical information in manuals and self-paced training?

Surveys, evaluations

Response forms

Calendars

Training manuals, workbooks

Handouts, orientation materials

Article/photo/illustration reprints

Recruitment materials

NEW!



Phaser® 6120*

Color Laser Printer

*Available November 2005

Selling Points

Precise Phaser color

- Exceptional 2400 dpi enhanced high resolution color with amazing fine line detail
- Prints reflect the true, accurate color that the user intended – unlike many competitive products in this class
- Vivid PANTONE®-certified color that even graphic arts professionals will love
- Affordable acquisition price that offices with a tight budget can appreciate

Excellent media flexibility

- Standard 200-sheet multipurpose tray supports media as narrow as 4 inches and as wide as 14 inches
- Optional two-sided printing saves money on paper and adds a professional look for a very reasonable price. Some color laser printers in this class do not offer automatic two-sided printing at all
- Heavyweight stock up to 60 lb cover (163 gsm) is handled with the same ease as plain paper
- Lush, full color transparencies created by the Phaser 6120 make presentations come to life
- Total paper input capacity of 700 sheets means the Phaser 6120 can handle big jobs and everyday jobs with minimal interventions

All-around ease

- Pre-installed toners and imaging unit make it exceptionally easy to install and set up
- Compact and ergonomically-designed to fit in any office
- Intelligently engineered system places consumables where access is quick and easy – no rear access required
- CentreWare® IS Embedded Web Server for easy management using any common web browser
- PrintingScout alert notification provides instant notification when the printer needs attention
- Drivers for a PC or Mac are easy to use and support PostScript 3, PCL 6, PCL 5c, and PCL 5e
- Powerful 300 MHz processor rips images fast
- Connect via parallel, high speed USB 2.0, or 10/100Base-TX Ethernet – all standard

Total Satisfaction Guarantee

- The Phaser 6120 color printer's quality is backed by a one-year quick exchange warranty and the exclusive Xerox Total Satisfaction Guarantee

Small size.
Larger than
life office
color.

Target Markets

Inkjet replacements

Customers who have used inkjets and are now looking for a faster, more cost effective platform with higher quality and performance.

Monochrome migration

Customers who intend to replace an existing black-and-white printer with a color device that is fast enough in black-and-white to also handle their monochrome applications.

First generation color replacement

Customers who have a color laser and are now looking for a replacement, either because their existing printer is too old and they want better print quality and reliability, or it is simply easier to buy a new printer than fix the old one.

Corporate color roll-out

Generally big bids where IT has decided that color is now reliable and cost-effective enough that it can be rolled out to departments or remote branches in the organization. They are likely to be very cost-conscious especially in terms of TCO and have specific color applications.

Specifications



Phaser 6120N

6120

	PART NUMBERS
110V	6120/N
220V	6120V/N
	PERFORMANCE
Print speed	Up to 5 ppm full color Up to 20 ppm black-and-white
First-page-out time	As fast as 22 seconds color, 13 seconds black-and-white
Memory (standard/maximum)	128 MB / 640 MB
Memory slots available	1 slot open
Processor	300 MHz 32 bit RISC
Language support	PostScript 3, PCL 6, PCL 5c, and PCL5e emulations
Duty cycle	Up to 35,000 pages per month
	PRINT QUALITY
Resolution	2400 Enhanced, 600 dpi
Color standards	PANTONE®-approved solid-color simulations, PostScript device-independent color
	PAPER HANDLING
Automatic 2-sided printing	Optional
Paper input capacity	Standard: 200-sheet multipurpose tray Optional: 500-sheet Tray Maximum: 700 sheets
Paper output capacity	200 sheets
Page sizes	4 x 6 in. to 8.5 x 14 in.
Media weights	MPT: 16 to 60 lb. cover (60 to 163 gsm) 500-sheet tray: 20 to 24 lb. bond (75 to 90 gsm)
	NETWORK FEATURES
Connectivity	10/100Base-TX Ethernet, Bi-directional Parallel, USB 2.0
Printer management	CentreWare IS Embedded Web Server, PrintingScout alert notification, graphical toner level gauges
	OTHER FEATURES
Standard features	Booklet printing, Watermarks, Custom page sizes, Scaling, Scale-to-fit, N-up printing, Built-in support links
Internal hard drive	Optional (20 GB or greater) Hard drive features: font storage, forms, electronic collation, PDF direct printing, proof print, saved print, secure print
Warranty	One-year quick exchange warranty and Xerox Total Satisfaction Guarantee

Competitive Advantages

6120

The Phaser 6120 Color Laser Printer

as compared to the HP color LaserJet 2550n:

- Duplexing is optional vs. not an option
- Faster color print speed
- Faster first-page-out times in color and black-and-white
- Two-times more memory (128 MB vs. 64 MB)
- Faster processor (300 MHz vs. 264 MHz)
- Higher maximum duty cycle (35,000 vs. 30,000)
- Hard drive is optional vs. not an option
- More paper output capacity
- HP 2550n cannot print color transparencies
- Xerox Total Satisfaction Guarantee

as compared to the HP color LaserJet 2600n:

- Duplexing is optional vs. not an option
- Much faster black-and-white print speed (up to 20 ppm vs. 8 ppm)
- Faster first-page-out time in black-and-white
- PostScript and PCL language support vs. GDI driver
- Eight-times more memory (128 MB vs. 16 MB)
- Faster processor (300 MHz vs. 264 MHz)
- Hard drive is optional vs. not an option
- More paper output capacity
- More maximum paper input capacity (700 sheets vs. 500 sheets)
- Xerox Total Satisfaction Guarantee

as compared to the Oki C5150n:

- Faster first-page-out times in color and black-and-white
- Faster processor (300 MHz vs. 200 MHz)
- PostScript and PCL language support vs. GDI driver
- Hard drive is optional vs. not an option
- Four-times more memory (128 MB vs. 32 MB)
- Parallel connectivity is standard vs. not an option
- Apple Mac support is standard vs. only via USB
- Lighter, more mobile device (44 lbs. vs. 57 lbs.)
- Xerox Total Satisfaction Guarantee

Marketing Collateral

The following sales tools are available for resellers to order or download from the Xerox reseller Web site at

www.xerox.com/office/resellers

Use the part number prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price Lists PDF (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheet (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
612BR	Product Brochure
612DS	Data Sheet PDF
612EG	Evaluator's Guide
612CC	Competitive Comparisons
612PS	Print Samples
612IM	Photographs

Competitive Comparisons

	Phaser 6120N	HP LaserJet 2550n	HP LaserJet 2600n	Oki C5150n
COLOR PERFORMANCE				
Speed (maximum)	5 ppm color 20 ppm black-and-white	4 ppm color 20 ppm black-and-white	8 ppm color 8 ppm black-and-white	12 ppm color 20 ppm black-and-white
First-page-out time (as fast as)	22 seconds color 13 seconds black-and-white	29 seconds color 18 seconds black-and-white	20 seconds color 20 seconds black-and-white	14 seconds color 9 seconds black-and-white
Technology	Four-pass color laser	Four-pass color laser	Single-pass color laser	Single-pass color LED
Processor	300 MHz	264 MHz	264 MHz	200 MHz
Language support	PostScript 3, PCL 6, PCL 5c and PCL5e emulations	HP PCL 6, PostScript 3 emulation	GDI	GDI
Memory	128 MB	64 MB	16 MB	Standard: 32 MB Maximum: 288 MB
Hard drive	20 GB optional	Not offered	Not offered	Not offered
Duty cycle (max)	35,000 pages per month	30,000 pages per month	35,000 pages per month	50,000 pages per month
COLOR QUALITY				
Resolution	2400 enhanced, 600 dpi	600 dpi, 2400 ImageREt	600 dpi, 2400 ImageREt	1200 x 600 dpi
PAPER HANDLING				
Two-sided printing	Optional, automatic	Not offered	Not offered	Optional, automatic
Paper input standard (# trays/total)	1/200 sheets	2/375 sheets	1/250 sheets + single-sheet MPT	2/400 sheets
Paper input options (#trays/total)	1/500 sheets	1/500 sheets	1/250 sheets	1/530 sheets
Total paper capacity	700 sheets	875 sheets	500 sheets	930 sheets
Paper output capacity	200 sheets	125 sheets	125 sheets	250 sheets
Media weights	16 to 43 lb. bond (60 to 163 gsm)	MPT: 16 to 47 lb. bond (60 to 177 gsm)	16 to 47 lb. bond (60 to 176 gsm)	MPT: 16 to 53 lb. bond (60 to 200 gsm)
OTHER FEATURES				
Connectivity	Standard: 10/100Base-TX Ethernet, USB 2.0, Parallel	Standard: 10/100Base-TX Ethernet, USB 2.0, Parallel	Standard: 10/100Base-TX Ethernet, USB 2.0	Standard: 10/100Base-TX Ethernet, USB 2.0
Toner yields (pages)	High-Capacity: CMYK=4,500 Standard-Capacity: CMY=1,500	High Capacity: CMY=4,000, K=5,000 Standard Capacity: CMY=2,000	CMY=2,000, K=2,500	CMYK=5,000
Warranty	One-year Quick Exchange	One-year Return to HP	One-year Return to HP	One-year Exchange

Options

6120

Paper Handling Options

- 097S03484 500-sheet Feeder with Letter tray
- 097S03489 500-sheet Feeder with A4 tray
- 097S03483 Duplex unit for automatic two-sided printing, plus 128 MB of additional memory

Other Options

- 097S03485 Hard Drive (20 GB or greater)

What Comes In the Box

Phaser 6120N

- Printer unit loaded with standard-capacity toner cartridges
- USB Cable
- Power Cord (110V)
- Documentation Kit
 - Installation and Documentation CD
 - Set-up Guide
 - Quick Reference Guide
 - Telephone Support Guide
 - Warranty Booklet
 - Registration Card
- Other Country Kits

Argentina	CKAR/A
Australia	CKAU/A
Denmark	CKDK/A
Euro	CKEU/A
Hong Kong	CKHK/A
India	CKIND/A
Japan	CKJPN/A
Singapore/Malaysia	CKSE/A
Switzerland	CKCH/A
United Kingdom	CKUK/A

Total Satisfaction Services

6120Q4 — Extended Quick Exchange Service for a total of four years Quick Exchange Service when combined with any one-year warranty; available during first 90 days of product ownership

6120S1 — Converts one-year exchange warranty to one-year on-site service from date of original purchase

6120S3 — Converts one-year exchange warranty to three-year on-site service; available during first 90 days of product ownership

6120S4 — Converts one-year exchange warranty to four-year on-site service; available during first 90 days of product ownership

6120QA — One-year Quick Exchange Service, available on an annual basis

6120SA — One-year Annual On-site Service, available on an annual basis

A4INST — Installation (product training and driver installation for a maximum of 2 computers)

Note: Part numbers are for US only

Supplies, Media and Maintenance Items

	Part Number	Details
TONER CARTRIDGES		
Standard-Capacity	113R00689	Cyan; 1,500 print capacity
	113R00691	Magenta; 1,500 print capacity
	113R00690	Yellow; 1,500 print capacity
High-Capacity	113R00692	Black; 4,500 print capacity
	113R00693	Cyan; 4,500 print capacity
	113R00695	Magenta; 4,500 print capacity
	113R00694	Yellow; 4,500 print capacity
XEROX PAPER AND SPECIALTY MEDIA		
Digital Color Xpressions+ <i>Bright uncoated paper for everyday office color printing</i>	003R11380	Letter, 24 lb. bond (90 gsm)
	003R11382	Legal, 24 lb. bond (90 gsm)
	003R11390	Letter, 60 lb. cover (163 gsm)
Premium Multipurpose 4024	003R00721	Letter, 20 lb. bond (75 gsm)
	003R02193	Letter, 20 lb. bond (75 gsm), 3-hole drilled
	003R03004	Letter, 90 lb. index (163 gsm), 88 bright
Premium Multipurpose 4200	003R02047	Letter, 20 lb. bond (75 gsm), 84 bright
Digital Color Elite Gloss	003R11454	Letter, 100 lb. text (140 gsm)
DuraDocument Paper <i>Tear- and moisture-resistant paper</i>	003R12314	Letter, 27 lb. bond (100 gsm)
Premium Multipurpose Labels	003R12051	Letter, 30-up
Premium Transparency Film	003R12501	Letter
ROUTINE MAINTENANCE ITEMS		
Imaging Unit	108R00691	Up to 20,000 pages black, 10,000 pages color*

Note: Capacities are approximate based on 5% coverage on an A-size page

**Yields assume average job size at three pages. Higher average job sizes will increase yields.
Maximum yield: 45,000 pages Black, 11,250 pages Color*



Phaser® 6300/6350

Color Laser Printer

6300

Selling Points

Blazing-fast speed

- Color speeds of up to 36 or 26 ppm to finish projects with time to spare
- 800 MHz PowerPC processor keeps the largest and toughest projects moving fast
- No waiting with a first-page-out time of as fast as 10 or 12 seconds
- Selectable print modes provide time- and money-saving options for any application
- Phaser Installer eliminates any guesswork – go to the printer to be installed, touch a button, and let it install itself

Speed made simple

- Intuitive print driver displays print options and real-time printer and paper tray status at the user's desktop
- PrintingScout provides instant, on-screen instructions when the printer needs attention throughout the entire print job
- PhaserSMART® online troubleshooting turns potential customer support calls into a 30-second automated solution to get users back to work fast
- Email alerts allow key personnel to stay on top of printing issues
- Manage, configure, and troubleshoot the Phaser 6300/6350 from the desktop with its CentreWare® IS embedded Web server

Power to share

- 2,350-sheet paper input capacity can meet the largest department's needs
- All models come standard with 10/100Base-TX Ethernet networking capability
- Usage Analysis Tool makes it easy to collect, organize, and analyze data – even for large workgroups using multiple Phaser printers
- Personal Print feature separates and stores jobs to keep output from various users from intermixing
- High-capacity toner cartridges are available for low cost per print and greater uptime

High-performance color

- 2400 dpi provides richly detailed color that makes your images jump right off the page
- True Adobe® PostScript® 3™ assures best prints with all common applications
- Automatic Color Correction applies the best print method to each element on a page (text vs. graphics vs. photos) to eliminate compromise between text and graphics quality
- In-line color and registration calibration ensures consistent, accurate color on every page

Total Satisfaction Guarantee

- The Phaser 6300/6350 is backed by a one-year on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

Satisfy your need for speed

Target Markets

Phaser 6300 market focus

- Customers concerned with initial cost, but require fast, high quality laser printing
- Workgroup printing
- General office printing
- Monochrome printer replacement
- Legal-size printing
- Laser bias customers

Phaser 6350 market focus

- Customers concerned with lower operating cost, but require fast, high quality laser printing
- Departmental printing
- Production printing
- Monochrome printer replacement
- Legal-size printing
- Laser bias customers

Customer types

- Advertising/Graphic design
- Manufacturing
- Federal government
- Business services/consulting
- Health/medical
- Financial/Securities
- Retail/wholesale
- Higher education
- Non-profit organizations

Specifications



6300

	6300N	6300DN	6350DP	6350DT	6350DX
	PART NUMBERS				
110V	6300/N	6300/DN	6350/DP	6350/DT	6350/DX
220V	6300V/N	6300V/DN	6350V/DP	6350V/DT	6350V/DX
	COLOR PERFORMANCE				
Print speed	Up to 26 ppm color, Up to 36 ppm black-and-white		Up to 36 ppm color or black and white		
First-page-out time	As fast as 12 seconds		As fast as 10 seconds		
Processor	800 MHz Power PC processor				
Language support	Adobe PostScript 3, PCL 5c emulation				
Memory (standard/maximum)	256 MB / 1 GB DDR RAM			512 MB / 1 GB DDR RAM	
Memory slots available	1 of 2 slots open			0 of 2 slots open	
20 GB hard drive	Optional			Standard	
Advanced productivity features	Secure Print, Proof Print, Saved Print, Personal Print, PDF-direct Print, Extended Font Storage, Disk Collation				
Duty cycle	Up to 100,000 pages per month		Up to 120,000 pages per month		
	COLOR QUALITY				
Technology	Single-pass color laser printer				
Resolution	2400 x 600 dpi, 1200 x 1200 dpi, 1200 x 600 dpi				
	PAPER HANDLING				
Automatic two-sided printing	NA	Standard			
Page sizes	3 x 5 in. through 8.5 x 14 in. including custom sizes				
Media types	Plain paper, card stock, transparencies, labels, envelopes, and die-cut business cards				
Media weights	Tray 1: 17 lb. bond to 80 lb. cover (65 to 216 gsm) Tray 2 and optional trays: 17 lb. bond to 60 lb. cover (65 to 163 gsm)				
Paper input standard	700 sheets		1,250 sheets	1,800 sheets	
Paper input maximum	2,350 sheets				
	NETWORK FEATURES				
Connectivity	10/100Base-TX Ethernet, USB 2.0				
Printer management	CentreWare® IS Embedded Web Server, CentreWare Web enterprise-wide printer management software, PrintingScout, PhaserSMART® automated online troubleshooting, Xerox NDPS Gateway				
	OTHER FEATURES				
Warranty	One-year on-site, Xerox Total Satisfaction Guarantee				

Competitive Advantages

The Phaser 6300/6350 Color Laser Printer

as compared to the HP Color LaserJet 4650:

- Faster engine speed
- Smaller unit for easier fit within office environments
- Consumables are easier to find and replace
- Faster processor (800 MHz vs. 533 MHz)
- Faster first-page-out time
- Higher print resolution (2400 dpi and 1200 dpi vs. 600 dpi)
- Faster and easier driver installation
- Higher duty cycle (up to 100,000 or 120,000 pages vs. 85,000 pages)
- True Adobe PostScript 3 vs. PostScript 3 emulation for better compatibility over multiple platforms
- More standard and maximum memory
- More standard and maximum paper input capacity
- Handles heavier media weights for more reliability and flexibility
- Networking is standard on all models
- Larger high-capacity toner cartridges
- Xerox Total Satisfaction Guarantee

as compared to the Dell 5100CN:

- Faster processor (800 MHz vs. 400 MHz)
- Consumables are easier to find and replace
- Faster and easier driver installation
- Higher duty cycle (up to 100,000 or 120,000 pages vs. 90,000 pages)
- More standard and maximum memory
- More paper input and output capacity means more uninterrupted printing
- Xerox Total Satisfaction Guarantee

as compared to the Lexmark C762:

- Faster engine speed
- Faster first-page-out time
- Faster processor (800 MHz vs. 500/600 MHz)
- True Adobe PostScript 3 vs. PostScript 3 emulation for better compatibility over multiple platforms
- More standard and maximum memory
- More standard paper input capacity means more uninterrupted printing
- Smaller footprint to better fit within office environments
- Handles heavier media weights for more reliability and flexibility
- Networking is standard on all models
- Xerox Total Satisfaction Guarantee

Sales Tools

The following sales tools are available for resellers to download or order from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the Prefix listed below to search for the most recent version.

Part # Prefix	Description
NARPL	Price List PDF (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheet (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
635BR	Product Brochure
635DS	Data Sheet PDF
635EG	Evaluator's Guide
635CC	Competitive Comparisons
635PS	Print Samples
635IM	Photographs

Competitive Comparisons

6300

	Xerox Phaser 6300/6350	HP Color LaserJet 4650	Dell 5100CN	Lexmark C762
COLOR PERFORMANCE				
Speed (maximum)	6300: 26 ppm color, 36 ppm black 6350: 36 ppm color and black	22 ppm color 22 ppm black	25 ppm color 35 ppm black	25 ppm color 25 ppm black
First-page-out (as fast as)	6300: 12 seconds color 6350: 10 seconds color	15 seconds color	12 seconds color	15 seconds color
Technology	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color Laser
Processor	800 MHz	533 MHz	400 MHz	500 MHz (base model) 600 MHz (on n, dn, and dtn models)
Language support	Adobe® PostScript® 3, PCL 5c emulation	PostScript 3 emulation, PCL 5c, PCL 6	Adobe PostScript 3, PCL 6 and PCL 5e emulations	PostScript 3 emulation, PCL 6 emulation, PDF
Memory	Standard — 256 MB Maximum — 1 GB	Standard — 160 MB Maximum — 544 MB	Standard — 128 MB Maximum — 640 MB	Standard — 128 MB Maximum — 512 MB
Hard drive for advanced features	20 GB optional (standard on 6350DX)	20 GB optional (standard on 4650hdn)	20 GB optional	20 GB optional
Duty cycle (maximum)	6300: 100,000 pages per month 6350: 120,000 pages per month	85,000 pages per month	90,000 pages per month	100,000 pages per month
COLOR QUALITY				
Resolution (max)	2400 x 600 dpi, 1200 x 1200 dpi, 1200 x 600 dpi	600 x 600 dpi	1200 x 1200 dpi (at half speed), 600 x 600 dpi	1200 x 1200 dpi
Color controls	TekColor, Automatic, ColorSync, ICC	ColorSmart II, ICC, sRGB	Not stated	Automatic, ColorSync, ICC
PAPER HANDLING				
Two-sided printing	Yes (standard on all models except 6300N)	Yes (standard on dn, dt, and hdn models)	Yes (standard)	Yes (standard on dn and dtn models)
Standard paper input (#trays/total)	2/700 sheets	2/600 sheets	2/650 sheets	2/600 sheets
Optional paper tray capacity (# trays/total)	3/1,650 sheets	2/1,000 sheets	2/1,500 sheets	2/2,500 sheets
Total paper capacity	2,350 sheets	1,600 sheets	2,150 sheets	3,100 sheets
Paper output capacity	250 sheets	250 sheets	250 sheets	Standard: 250 sheets Optional: 3,000-sheet finisher, 650-sheet output expander
Paper sizes	Letter, legal, A4, A5, executive, envelopes	Letter, legal, A4, executive, envelopes	Letter, legal, A4, A5, executive, folio, envelopes	Letter, legal, A4, A5, executive, statement, folio, envelopes
Media weights	17 lb. bond to 80 lb. cover/ 65 to 216 gsm	16 to 53 lb. bond/60 to 199 gsm	60 to 216 gsm	16 lb. to 43 lb. bond/60 to 163 gsm
NETWORK FEATURES				
Network interfaces	Standard on all models: 10/100Base-TX Ethernet, USB	Standard on base model: Parallel, USB Standard on all other models: 10/100Base-TX Ethernet, USB	Standard: 10/100Base-T Ethernet, parallel, USB 2.0	Standard on base model: Parallel, USB Standard on all other models: 10/100Base-TX Ethernet, USB
Embedded web server	Yes, CentreWare Internet Services	Yes	Yes	Yes
Status/Help tools	PrintingScout, PhaserSMART, job accounting, and Xerox usage analysis tool	HP Toolbox	Dell Toner Management System, Dell Color Track	Limited to general consumable status
OTHER FEATURES				
Warranty	One-year on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	One-year on-site + option to extend	One-year next business day on-site + option to extend	One-year on-site + option to extend

Options and Upgrade Kits

Paper Handling Options

- 097S03378 550-sheet Feeder
- Adjustable up to A4/Legal
- 097S03379 1,100-sheet High-Capacity Feeder
- Two 550-sheet trays
 - Adjustable up to A4/Legal

Memory Options

- 097S03380 128 MB DDR Memory
- 097S03381 256 MB DDR Memory
- 097S03382 512 MB DDR Memory

Other Options

- 097S03374 Productivity Kit
- 20 GB internal hard drive
 - Personal Print
 - Saved Print
 - Secure Print
 - Proof Print
 - Extended font storage
 - Disk collation

What Comes In the Box

Phaser 6300N, 6300DN, and 6350DP

- Printer unit
- Standard-Capacity Toner Cartridges installed
- World Kit
 - Software and Documentation CD
 - Setup and Quick Reference Guide
 - Registration Card
 - Telephone Support Guide
 - Warranty Booklet
- 110V units come with a power cord
- Other Power Cord Kits

Argentina	CKAR/A
Australia	CKAU/A
China	CKPRC/A
Denmark	CKDK/A
Euro	CKEU/A
Hong Kong	CKHK/A
India	CKIND/A
Korea	CKKR/A
Singapore/Malaysia	CKSE/A
Switzerland	CKCH/A
Taiwan	CKTWN/A
United Kingdom	CKUK/A

Phaser 6350DT

Same as 6300N, 6300DN, 6350DP plus:

- 550-sheet Feeder
- Feeder Installation Poster

Phaser 6350DX

Same as 6300N, 6300DN, 6350DP plus:

- 1,100-sheet High-Capacity Feeder
- Feeder Installation Poster

Total Satisfaction Services

63XXS3 — 2-year Extended On-Site Service (total of 3 years on-site); available during first 90 days of product ownership

63XXS4 — 3-year Extended On-Site Service (total of 4 years on-site); available during first 90 days of product ownership

63XXSA — 1-year Annual On-Site Service

A4INST — Installation (product training and driver installation for a maximum of 2 computers)

Note: Part numbers are for US only.

Supplies, Media and Maintenance Items

6300

Supplies Economy Pack

Part Number

Details

097S03375

- One Standard-Capacity Toner Cartridge for each color (CMYK)
- 500 sheets Digital Color Xpressions+
- 250 sheets Digital Color Elite Gloss
- 50 sheets Digital Color Clear Transparency

TONER CARTRIDGES

Standard-Capacity

For Phaser 6300 and Phaser 6350

106R01073

Cyan; 4,000 print capacity

106R01074

Magenta; 4,000 print capacity

106R01075

Yellow; 4,000 print capacity

106R01076

Black; 4,000 print capacity

High-Capacity

For Phaser 6300 only

106R01082

Cyan; 7,000 print capacity

106R01083

Magenta; 7,000 print capacity

106R01084

Yellow; 7,000 print capacity

106R01085

Black; 7,000 print capacity

High-Capacity

For Phaser 6350 only

106R01144

Cyan; 10,000 print capacity

106R01145

Magenta; 10,000 print capacity

106R01146

Yellow; 10,000 print capacity

106R01147

Black; 10,000 print capacity

XEROX PAPER AND SPECIALTY MEDIA

Digital Color Xpressions+

Bright uncoated paper for everyday office color printing

003R11380

Letter, 24 lb. bond (90 gsm)

003R11385

Letter, 28 lb. bond (105 gsm)

Digital Color Xpressions 98

Premium uncoated paper with a true white shade for high-end printing

003R05537

Letter, 80 lb. cover (216 gsm)

Trifold Brochures

003R12508

Letter, 65 lb. cover (176 gsm)

Digital Color Elite Gloss

003R11336

Letter, 100 lb. text (140 gsm)

003R11333

Letter, 80 lb. cover (210 gsm)

Premium Business Cards

Tear- and moisture-resistant paper

003R12321

Letter, 70 lb. cover (195 gsm), 10 cards per sheet

Postcards

003R12507

Letter, 65 lb. cover (176 gsm), 4 cards per sheet

Premium Multipurpose Labels

003R12056

Letter, 8-up

003R12054

Letter, 14-up

003R12051

Letter, 30-up

Digital Color Clear Transparency

003R12502

Letter

ROUTINE MAINTENANCE ITEMS

Imaging Unit

108R00645

Up to 35,000 print capacity

Transfer Roller

108R00646

Up to 35,000 print capacity

Fuser (110 Volt)

115R00035

Oil-less fuser; up to 100,000 print capacity

Fuser (220 Volt)

115R00036

Oil-less fuser; up to 100,000 print capacity

Note: Capacities are approximate based on 5% coverage on an A-size page



Phaser® 8500/8550

Solid-Ink Color Printer

8500

Selling Points

Feature-packed, at an unbeatable price

- Up to 30 full color pages per minute with the Phaser 8550 and 24 ppm with the Phaser 8500
- The fastest of any color printer in its class: 5 seconds on the Phaser 8550 and 6 seconds on the Phaser 8500
- High performance features come standard, including networking, true Adobe PostScript 3, automated troubleshooting, and job accounting. The Phaser 8550 also comes with automatic two-sided printing, collation, and booklet printing standard.
- Large paper trays provide the capacity to handle large jobs without interruption
- Robust duty cycle delivers the reliability busy workgroups need

Incomparable quality

- Consistently brilliant color quality on any media with 2400 FinePoint™ image enhancement technology on the Phaser 8550
- Advanced solid ink technology delivers vibrant color and smooth transitions at blazing speeds
- Four print modes allow users to select the best balance of speed and quality for their printing requirements
- PANTONE®-approved solid color simulations, true Adobe® PostScript® 3™ device-independent color, CIE international color standards, and compliant for ICC and Apple ColorSync color management systems

Sophisticated simplicity

- Legendary solid ink ease-of-use – colors go in the top of the printer and the maintenance kit slides in the side – that's it!
- Pre-installed consumables and easy four-step network installation makes setup incredibly quick and simple
- Environmentally friendly: produces only 1/40th (2.5%) of the waste of a typical color laser and non-toxic ink is safe and clean

Intelligence is built-in

- Intelligent Ready feature learns at what time in the morning users start to print and warms up or returns to power-saving mode accordingly
- PrintingScout provides instant on-screen notification and guidance when the printer needs assistance
- PhaserSMART online troubleshooting turns potential service calls into a 30-second automated solution to get users back to work fast
- Built-in web server allows users and administrators to manage, configure, and troubleshoot the printer from anywhere using a web browser
- Usage Analysis Tools provide detailed cost tracking that logs each job and the cost for each page based on actual ink coverage
- Full support for PC, Macintosh, and UNIX workstations

Total Satisfaction Guarantee

- The Phaser 8500 and 8550 color printers are backed by a one-year on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

Stunning color.
So fast.
So affordable.

Target Markets

Small-to-medium businesses

These users print on liquid inkjet or 4-pass color laser printers, send their materials out to a local print service, and/or print in only black and white. The Phaser 8500/8550 gives them professional color quality, legendary ease-of-use, affordability, and upgrade-ability.

Medium-to-large workgroups

Workgroups who are adding new color capability to existing black-and-white printing or replacing older color printers. These customers will be attracted to the Phaser 8550's fast page-per-minute color speed and legendary ease-of-use.

Creative professionals

Graphic arts professionals have long recognized the unique color quality of solid-ink printers. They will value the Phaser 8550 printer's fast print speed, brilliant color, and delivery of consistent, high quality images for such collateral as brochures, flyers, and fact sheets.

Education and government

Classrooms will appreciate the Phaser 8500/8550 color printer's affordability, ease-of-use, media flexibility, and environmentally friendly technology.

Specifications



8500N



8500DN



8550DP



8550DT



8550DX

	PART NUMBERS				
A-size	8500/N	8500/DN	8550/DP	8550/DT	8550/DX
A4-size	8500/AN	8500/ADN	8550/ADP	8550/ADT	8550/ADX
	COLOR PERFORMANCE				
Print speed	Up to 24 ppm color or black & white		Up to 30 ppm color or black and white		
First-page-out time	As fast as 6 seconds		As fast as 5 seconds		
Processor	600 MHz processor				
Language support	Adobe PostScript 3 (137 fonts), PCL 5c emulation (81 fonts)				
Memory (standard/maximum)	128/512 MB RAM		256/1 GB RAM		512/1 GB RAM
Memory slots available	1 of 2 slots open				0 of 2 slots open
20 GB hard drive	NA		Optional		Standard
Advanced productivity features	NA		Secure Print, Proof Print, Saved Print, Extended Font Storage, Collation		
Duty cycle	Up to 85,000 pages per month				
	COLOR QUALITY				
Technology	Single-pass, high-performance solid-ink				
Resolution	1200 FinePoint™ image enhancement		2400 FinePoint™ image enhancement		
	PAPER HANDLING				
Automatic two-sided printing	NA		Standard		
Page sizes	3.5 x 5 in. through 8.5 x 14 in. including custom sizes				
Media types	Plain paper, photo paper, card stock, transparency film, labels, envelopes, and die-cut business cards				
Media weights	Tray 1: 16 lb. bond to 80 lb. cover (60 to 220 gsm) Tray 2 and optional trays: 16 to 32 lb. bond (60 to 122 gsm)				
Paper input standard	625 sheets		1,150 sheets		1,675 sheets
Paper input maximum	1,675 sheets				
	NETWORK FEATURES				
Connectivity	10/100Base-TX Ethernet, USB 2.0				
Printer management	CentreWare® IS Embedded Web Server, CentreWare Web enterprise-wide printer management software, Printing Scout, PhaserSMART® automated online troubleshooting				
	OTHER FEATURES				
Warranty	One-year on-site, Xerox Total Satisfaction Guarantee				

Competitive Advantages

The Phaser 8500 Solid-Ink Color Printer

as compared to the HP Color LaserJet 3550:

- Faster engine speed (up to 24 ppm vs. 16 ppm)
- True Adobe PostScript 3 vs. PostScript 3 emulation for better compatibility over multiple platforms
- More standard and maximum memory
- Duplex standard on 8500DN vs. not an option
- Nearly double the standard and maximum paper capacity
- Higher duty cycle (up to 85,000 pages vs. 45,000 pages)
- Handles heavier media weights for more reliability and flexibility

The Phaser 8550 Solid-Ink Color Printer

as compared to the HP Color LaserJet 3700:

- Lower purchase price for equivalent configurations
- Faster engine speed (up to 30 ppm vs. 16 ppm)
- First-page-out time is over three times faster
- True Adobe PostScript 3 vs. PostScript 3 emulation for better compatibility over multiple platforms
- More standard and maximum memory
- Duplexing is standard on all Phaser 8550 models
- More paper input and output capacity means more uninterrupted printing
- Hard drive available for advanced features vs. not an option
- Higher duty cycle (up to 85,000 pages vs. 55,000)
- Handles heavier media weights for more reliability and flexibility
- Smaller footprint to better fit within office environments
- Bright and vibrant color with fewer consumables and interventions
- Solid-ink technology is faster to setup and easier to use

as compared to the Lexmark C760:

- Lower purchase price for equivalent configurations
- Faster engine speed (up to 30 ppm vs. 25 ppm)
- First-page-out time is over two times faster
- True Adobe PostScript 3 vs. PostScript 3 emulation for better compatibility over multiple platforms
- More standard memory
- Duplexing is standard on all Phaser 8550 models
- More paper input and output capacity means more uninterrupted printing
- Higher duty cycle (up to 85,000 pages vs. 70,000)
- Smaller footprint to better fit within office environments
- Bright and vibrant color with fewer consumables and interventions
- Solid-ink technology is faster to setup and easier to use

Solid Ink vs. Color Laser and LED

- More reliable than color lasers with 60% fewer parts to replace
- No-mess ink loading is as easy as loading a stapler
- First-page-out time is twice as fast as typical single-pass laser and LED color printers
- Low total cost of ownership (TCO)
- Environmentally friendly with only 6.5 pounds of waste generated every three years or more (72,000 prints) vs. 128.5 pounds of waste generated by typical color lasers
- More vibrant and consistent color print quality than laser and LED
- Stunning color and print quality on virtually any media

Sales Tools

The following sales tools are available for resellers to download or order from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the Prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price Lists PDF (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheet (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
855BR	Product Brochure
855DS	Data Sheet PDF
855EG	Evaluator's Guide
855CC	Competitive Comparisons
855PS	Print Samples
855IM	Photographs

Competitive Comparisons

8500

	Xerox Phaser 8550	HP Color LaserJet 3700	Oki C5400	Lexmark C760
COLOR PERFORMANCE				
Speed (maximum)	30 ppm color/black (FastColor) 24 ppm color/black (Standard) 16 ppm color/black (Enhanced) 9 ppm color/black (2400 FinePoint)	16 ppm color 16 ppm black	16 ppm color 24 ppm black	25 ppm color 25 ppm black
First-page-out (as fast as)	5 seconds color	20 seconds color	13 seconds color	15 seconds color
Technology	Solid-Ink (single-pass full color)	Single-pass Color Laser	Single-pass Color LED	Single-pass Color Laser
Processor	600 MHz	350 MHz	400 MHz	500 MHz (base model) 600 MHz (on n, dn, and dtn models)
Language support	Adobe® PostScript® 3, PCL 5c emulation	PostScript 3 emulation, PCL 5c, PCL 6	PostScript 3 emulation, PCL 6 emulation	PostScript 3 emulation, PCL 6 emulation, PDF
Memory	Standard — 256 MB Maximum — 1 GB	Standard — 64 MB Maximum — 448 MB	Standard — 64 MB Maximum — 320 MB	Standard — 128 MB Maximum — 512 MB
Duty cycle (max)	85,000 pages per month	55,000 pages per month	50,000 pages per month	70,000 pages per month
COLOR QUALITY				
Resolution (max)	2400 FinePoint image enhancement	ImageREt 2400, 600 dpi	1200 x 600 dpi	1200 x 1200 dpi
Color controls	TekColor®, Automatic, ColorSync, ICC	Not stated	Not stated	Not stated
PAPER HANDLING				
Two-sided printing	Yes (standard on all models)	Yes (standard on dn and dtn models)	Yes (standard on dn and dtn models)	Yes (standard on dn and dtn models)
Standard paper input (# trays/total)	2/625 sheets	2/350 sheets	2/400 sheets	2/600 sheets
Optional paper tray capacity (# trays/total)	2/1,050 sheets	1/500 sheets	1/530 sheets	1/500 sheets
Total paper capacity	1,675 sheets	850 sheets	930 sheets	1,100 sheets
Paper output capacity	300 sheets	150 sheets	Not stated	250 sheets
Paper sizes	Letter, legal, A4, A5, executive, envelopes	Letter, legal, A4, executive, envelopes	Letter, legal	Letter, legal, A4, A5, executive, statement, folio, envelopes
Media weights	16 lb. bond to 80 lb. cover/ 60 to 220 gsm	16 to 43 lb. bond/ 60 to 163 gsm	20 to 47 lb. bond/ 64 to 176 gsm	16 to 110 lb. index/ 60 to 210 gsm
NETWORK FEATURES				
Network interfaces	Standard on all other models: 10/100Base-TX Ethernet, USB	Standard on base model: Parallel, USB Standard on all other models: 10/100Base-TX Ethernet, USB	Standard on base model: Parallel, USB Standard on all other models: 10/100Base-TX Ethernet, parallel, USB	Standard on base model: Parallel, USB Standard on all other models: 10/100Base-TX Ethernet, USB
Embedded web server	Yes, CentreWare Internet	Yes	Yes	Yes
Status/Help tools	PrintingScout, PhaserSMART, Job Accounting, status notification, and complete usage analysis tool	HP Toolbox	Job Accounting	Unknown
OTHER FEATURES				
Warranty	One-year on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	One-year on-site + option to extend	One-year exchange	One-year on-site + option to extend

Options

Paper Handling Options

097S03174 525-sheet Feeder (Adjustable up to Legal)

Memory Options (See Specifications table for memory slot info)

097S03380 128 MB DDR Memory Upgrade

097S03381 256 MB DDR Memory Upgrade (Phaser 8550DP and 8550DT only)

Other Options

097S03403 Productivity Kit

- Phaser 8550DP and 8550DT only
- 20 GB hard drive
- Secure Print
- Personal Print
- Collation
- Proof Print
- Saved Print
- Extended Font Storage

097S03318 Cart with Storage Capacity

What Comes In the Box

Phaser 8500N, 8500DN, and 8550DP

- Printer unit, preloaded with Solid Ink
- Solid Ink Rainbow Pack
- World Kit
 - Software and Documentation CD
 - Setup and Quick Reference Guide
 - Registration Card
 - Telephone Support Guide
 - Warranty Booklet
- Power Cord (requires separate line item when ordering)

Argentina	CKAR/A	Japan	CKJPN/A
Australia	CKAU/A	Korea	CKKR/A
Switzerland	CKCH/A	China	CKPRC/A
Denmark	CKDK/A	Singapore/Malaysia	CKSE/A
Euro	CKEU/A	Taiwan	CKTWN/A
Hong Kong	CKHK/A	United Kingdom	CKUK/A
India	CKIND/A		

Phaser 8550DT

Same as above plus:

- 525-sheet Feeder
- Feeder Installation Poster

Phaser 8550DX

Same as above plus:

- 525-sheet Feeder
- Feeder Installation Poster

Total Satisfaction Services

85XXS3 — 2-year Extended On-Site Service (total of 3 years on-site); available during first 90 days of product ownership

85XXS4 — 3-year Extended On-Site Service (total of 4 years on-site); available during first 90 days of product ownership

85XXSA — 1-year Annual On-Site Service

A4INST — Installation (product training and driver installation for a maximum of 2 computers)

Note: Part numbers are for U.S. only

Supplies, Media and Accessories

Supplies Economy Pack

Part Number	Details
097S03401	<ul style="list-style-type: none"> • 3 Genuine Xerox Solid Ink Sticks of each color (CMYK) • 500 sheets Digital Color Xpressions+ • 25 sheets High-Resolution Photo Paper

GENUINE XEROX SOLID INK

Xerox Solid Ink Sticks

*Brilliant color print quality
Concentrated formula for maximum page yield
Easy to load
Affordable
No toner or inkjet cartridges to recycle*

108R00668	3 Black sticks; 3,000 print capacity
108R00669	3 Cyan sticks; 3,000 print capacity
108R00670	3 Magenta sticks; 3,000 print capacity
108R00671	3 Yellow sticks; 3,000 print capacity
108R00672	6 Black sticks, 6,000 print capacity

XEROX PAPER AND SPECIALTY MEDIA

Digital Color Xpressions+

Bright uncoated paper for everyday office color printing

003R11380	Letter, 24 lb. bond (90 gsm)
003R11382	Legal, 24 lb. bond (90 gsm)
003R11387	Letter, 32 lb. bond (120 gsm)
003R11395	Letter, 80 lb. cover (216 gsm)

Digital Color Xpressions 98

Premium uncoated paper with a true white shade for high-end printing

003R05529	Letter, 28 lb. bond (105 gsm)
003R05533	Letter, 65 lb. cover (176 gsm)

Trifold Brochures

003R12508	Letter, 65 lb. cover (176 gsm)
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Premium Digital Carbonless Paper

003R12375	Letter, 2-part, white/pink
003R12380	Letter, 3-part, white/canary/pink

Glossy Coated Paper

003R12519	Letter, 100 lb. text (148 gsm)
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High-Resolution Photo Paper

003R12500	Letter, 65 lb. cover (170 gsm)
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DuraDocument Paper

Tear- and moisture-resistant paper

003R12314	Letter, 27 lb. (100 gsm)
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Solid Ink Business Cards

003R12506	Letter, 80 lb cover (225 gsm), 10 cards per sheet
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Postcards

003R12507	Letter, 65 lb. cover (176 gsm), 4 cards per sheet
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Premium Multipurpose Labels

003R12056	Letter, 8-up
003R12054	Letter, 14-up
003R12051	Letter, 30-up

Professional Solid Ink Transparency

003R12505	Letter
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ROUTINE MAINTENANCE ITEMS

Standard-capacity Maintenance Kit (Maintenance roller/counter)

108R00675	Phaser 8500/8550; up to 10,000 print capacity
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Extended-capacity Maintenance Kit (Maintenance roller/counter)

108R00676	Phaser 8550 only; up to 30,000 print capacity
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Cleaning Kit

016-1845-00	Contains instructions and 5 alcohol wipes
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Waste Tray

109R00754	Phaser 8500/8550
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Note: Capacities are approximate based on 5% coverage on an A-size page

NEW!



Phaser® 7400 Color Printer

Selling Points

One printer, no waiting

- Up to 36 ppm in color and 40 ppm in black and white makes the Phaser 7400 one of the fastest printers in its class
- First-page-out time of as fast as 12 seconds so there's no waiting for important documents
- 800 MHz processor ensures faster image rendering and throughput
- Up to 1 GB of memory for faster throughput of large files and shorter print queues
- True Adobe® PostScript® 3™ assures high-quality and consistent prints with all common applications
- One-touch Phaser Installer eliminates any guesswork – go to the printer to be installed, touch a button, and let it install itself

Great power with great value

- Affordable pricing and a variety of configurations for workgroups with print jobs of all sizes
- Get low cost per page for black-and-white prints with the added impact of color for just pennies more
- Add a 20 GB hard drive (standard on most configurations) to enable many valuable features such as Personal Print, Secure Print, and direct PDF printing
- RAM collation feature allows print jobs to be collated in RAM memory instead of a hard drive
- Job accounting and usage detail tracking help to control costs and are easy to use
- Enhanced PrintingScout provides instant, on-screen instructions when the printer needs attention throughout the entire print job
- Support Centre toolbox provides easy desktop access to all user documentation, tools, and utilities that were previously available on CD or the web
- PhaserSMART® online troubleshooting turns potential service calls into a simple automated solution to get users back to work fast
- Manage, configure, and troubleshoot the printer from the desktop with its CentreWare embedded Web server
- The Phaser 7400 color printer is backed by a one-year on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

The right media for your message

- All trays handle media from 4 x 6 inches to 12 x 18 inches
- Print banners up to 12.6 x 48 inches to create vivid, eye-catching signs
- Reliably handles heavy stock up to 100 lb. cover (270 gsm)
- Automatic two-sided printing (standard on most configurations) saves paper and makes quick work of brochures, newsletters and reports
- Create professional documents that are ready to distribute with finishing options that will sort, collate, staple in multiple positions, hole punch, V-fold booklets and saddle-stitch
- First-rate color technologies and enhanced photo mode produce superb colors just as the user intended

All-around
office printing
inside
your budget

Target Markets

Small and large workgroups

Planning and engineering departments, mapping agencies, and marketing departments will love the Phaser 7400 color printer's speed in color and black-and-white and the large selection of media sizes.

Users of MS Project and MS Office Suite

Color drawings, flow charts, schedules, and gantt charts can now swiftly be brought to every kind of office document: from manufacturing plans and engineering project timelines, to color reports, spreadsheets and marketing materials.

Short-run production and departmental print jobs

The Phaser 7400 offers both the fastest throughput and cost-effective output of color and black-and-white printing for anyone producing brochures, newsletters, or other short-run production jobs in-house – saving time and money.

Specifications



7400N

7400DN

7400DT

7400DX

7400DXF

PART NUMBERS

110V	7400/N	7400/DN	7400/DT	7400/DX	7400/DXF
220V	7400V/N	7400V/DN	7400V/DT	7400V/DX	7400V/DXF

COLOR PERFORMANCE

Print speed	Up to 36 ppm in color / 40 ppm in black-and-white				
First-page-out time	As fast as 12 seconds (color)				
Technology	Single-pass LED color printer				
Processor	800 MHz PowerPC				
Language support	Adobe PostScript 3, PCL 5c emulation				
Memory (standard/maximum)	256 MB/1 GB		512 MB/1 GB		
Memory slots available	1 of 2 slots open		0 of 2 slots open		
20 GB hard drive	Optional		Standard		
Advanced productivity features	Personal Print, Secure Print, Proof Print, Saved Print, Disk Collation, Direct PDF Printing				
Duty cycle	Up to 150,000 pages per month				

COLOR QUALITY

Resolution	1200 dpi, 600 dpi				
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PAPER HANDLING

Automatic two-sided printing	Optional	Standard			
Page sizes	4 x 6 inches to 12 x 18 inches, and custom sizes up to 12.6 x 48-inch banners				
Media types	Bond, card stock, cover stock, Xerox transparency film, labels, envelopes, and Phaser die-cut business cards				
Media weights	Tray 1 (MPT): 18 lb bond to 100 lb cover (64 to 270 gsm) Tray 2 and optional trays: 18 lb bond to 80 lb cover (64 to 216 gsm)				
Paper input standard	800 sheets	1,350 sheets	2,450 sheets	3,000 sheets	
Paper input maximum	3,000 sheets				
Finisher	Optional			Standard	

NETWORK FEATURES

Connectivity	10/100Base-TX Ethernet, USB 2.0				
Printer management	CentreWare® IS Embedded Web Server, Remote Printing, Email Alerts, Enhanced PrintingScout, PhaserSMART® automated online troubleshooting, Job Accounting, Usage Analysis Tool				

OTHER FEATURES

Warranty	One-year on-site warranty and Xerox Total Satisfaction Guarantee				
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Competitive Advantages

The Phaser 7400 Color Printer

as compared to the HP Color LaserJet 5550:

- Faster color print speed of up to 36 ppm vs. 27 ppm
- Faster monochrome print speed of up to 40 ppm vs. 27 ppm
- Transparency print speed of up to 10 ppm vs. 6 ppm
- Faster processor speed: 800 MHz vs. 533 MHz
- First-page-out time in color of as fast as 12 seconds vs. 16 seconds
- Prints on heavier media (up to 216 gsm vs. 120 gsm) from **all** internal trays
- Feeds 12 x 18 in. media from all trays (HP can only feed 12 x 18 in. from its MPT)
- Prints on media up to 270 gsm vs. 200 gsm
- Two-sided printing on media up to 188 gsm vs. 120 gsm
- Higher paper input capacity of 3,000 sheets vs. 2,100 sheets (6 trays available vs. only 5 trays)
- Higher standard paper output capacity of 500 sheets vs. 250 sheets
- 3,000-sheet finisher/stacker/stapler/hole punch available vs. no finisher for the HP 5550
- Higher capacity color toner cartridges available: 15,000 pages vs. 12,000 pages
- More standard and maximum memory on all configurations
- Custom page sizes up to 12.6 x 48 vs. a maximum of 12 x 18.5
- Smarter and easier to use with intelligent features such as Phaser Installer, Smart Driver, PrintingScout, PhaserSMART, and CentreWare IS Embedded Web Server

as compared to the Lexmark C920:

- Better print quality with Xerox controller
- Faster color print speed of up to 36 vs. 32 ppm
- Faster monochrome print speed of up to 40 ppm vs. 36 ppm
- Prints on 12 x 18 in. media from all paper trays vs. only 11 x 17 in.
- Handles media up to 270 gsm vs. 216 gsm
- True Adobe PostScript 3 vs. PostScript 3 emulation
- 20 GB hard drive standard on DT, DX, and DXF models vs. 20 GB drive optional on all models
- Smarter and easier to use with intelligent features such as Phaser Installer, Smart Driver, PrintingScout, PhaserSMART, and CentreWare IS Embedded Web Server

as compared to the Ricoh CL7100:

- Better value
- Faster color print speed of up to 36 ppm vs. 35 ppm
- Faster monochrome print speed of up to 40 ppm vs. 35 ppm
- Larger MPT capacity of 250 sheets vs. 100 sheets
- Handles 12 x 18" paper from all trays vs. only 11 x 17 in.
- Prints on heavier media from trays (216 gsm vs. 104 gsm) and from MPT (270 gsm vs. 163 gsm)
- More standard memory (256 MB vs. 128 MB) and more maximum memory (1 GB vs. 384 MB)
- Better print quality
- Faster processor speed: 800 MHz. vs. 600 MHz.
- 15,000-page toner capacity for color vs. 10,000 pages
- Print custom pages up to 12.6 x 48 in. vs. no custom pages
- Better value with N and DN configurations to meet customer needs
- Smarter and easier to use with intelligent features such as Phaser Installer, Smart Driver, PrintingScout, PhaserSMART, and CentreWare IS Embedded Web Server

Marketing Collateral

The following sales tools are available for resellers to order or download from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the Prefix listed below to search for the most recent version.

Part #	Description
NARPL	Price Lists (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheets (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
74XBR	Product Brochure
74XDS	Data Sheet
74XEG	Evaluator's Guide
74XCC	Competitive Comparisons
74XPS	Print Samples
74XIM	Photographs

Competitive Comparisons

	Xerox Phaser 7400	HP Color LaserJet 5550	Lexmark C920	Ricoh CL7100
COLOR PERFORMANCE				
Speed (maximum)	36 ppm color 40 ppm black	27 ppm color 27 ppm black	32 ppm color 36 ppm black	35 ppm color 35 ppm black
First-page-out time (as fast as)	12 seconds color 11 seconds black-and-white	16 seconds color 16 seconds black-and-white	13.5 seconds color 9.5 seconds black-and-white	12 seconds color 11 seconds black-and-white
Technology	Single-pass Color LED	Single-pass Color Laser	Single-pass Color LED	Single-pass Color Laser
Processor	800 MHz	533 MHz	1 GHz	600 MHz
Language support	Adobe® PostScript® 3, PCL 5c emulation	PostScript 3 emulation, PCL 5c, PCL 6, direct PDF	PostScript 3 emulation, PCL 6 emulation, PPDS	Adobe PostScript 3, PCL 5c emulation
Memory	Standard — 256 MB Maximum — 1 GB	Standard — 160 MB Maximum — 544 MB	Standard — 256 MB Maximum — 1 GB	Standard — 128 MB Maximum — 384 MB
Hard drive	20 GB (Standard on DT, DX and DXF)	20 GB (standard on hdn)	20 GB (optional on all models)	Optional (standard on DT1, DT2, DL)
Duty cycle (max)	Up to 150,000 pages per month	Up to 120,000 pages per month	Up to 200,000 pages per month (based on one month usage)	Unknown
COLOR QUALITY				
Resolution (dpi)	600 x 600 x 5, 600 x 600 x 1, 1200 x 600 x 1	600 x 600	2400 "Image Quality"	1200 x 1200, 600 x 600
Color controls	Automatic, TekColor, Grayscale, ICC, ICM, sRGB Vivid, sRGB Display, SWOP, EuroScale, ColorSync, PANTONE, SnAP	Automatic, ICC, ICM, sRGB/ColorSmart II, SWOP, PANTONE	Automatic, ColorSync, ICC, PANTONE	Automatic, ColorSync, ICC, PANTONE
PAPER HANDLING				
Two-sided printing	Standard on all models except N	Standard on all models except n	Standard on all models except Base	Standard on all models except Base
Paper size (max)	12 x 18 in. (from any tray), banners up to 12.6 x 48 in.	12 x 18.5 in. (from MPT only)	12 x 18 in. (from MPT only), banners up to 11.7 x 48 in.	12 x 18 in. (from MPT only), banners up to 12 x 49.6 in.
Media weights (lb. bond/gsm)	18 to 58/64 to 216 – main trays 18 to 72/64 to 270 – MPT	16 to 32/60 to 120 – main trays 16 to 53/60 to 200 – MPT	20 to 28/75 to 105 – main trays 20 to 54/75 to 216 – MPT	16 to 28/60 to 105 – main trays 16 to 43/60 to 163 – MPT
Paper input standard (# trays/total)	2/800 sheets	2/600 sheets	2/650 sheets	2/1,100 sheets
Paper input optional (# trays/total)	4/2,200 sheets	3/1,500 sheets	3/1,650 sheets plus high capacity feeder	4/2,000 sheets
Paper input maximum	3,000 sheets	2,100 sheets	5,300 sheets (A-size)	3,100 sheets
Finishing capabilities	1,000-sheet stacker/stapler/hole punch finisher bookletmaker	None	1,000-sheet staple/hole punch finisher	Document or Booklet finisher
NETWORK FEATURES				
Interfaces	Standard on all models: 10/100Base-TX Ethernet, USB 2.0	Standard on all models: Ethernet print server, parallel, USB 1.1	Standard: 10/100Base-TX Ethernet (on n/dn/dtn models), parallel, USB	Standard on all models: 10/100Base-TX Ethernet, USB 2.0
Printer management	CentreWare IS Embedded Web Server, remote printing, email alerts, Printing Scout, PhaserSMART, Job Accounting, Usage Analysis Tool	Embedded Web server, limited consumable and job status	MarkVision Embedded Web Server	Web Image Monitor, SmartDeviceMonitor, Web SmartDeviceMonitor
OTHER FEATURES				
Warranty	One-year on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	One-year on-site + option to extend	One-year on-site + option to extend	One-year on-site + option to extend

Options

Paper Handling Options

- 097S03360 Internal Duplex Unit
- 097S03361 550-sheet Feeder Tray
- 097S03368 1,650-sheet High-Capacity Feeder
- 097S03363 Finisher, 1,000 sheets, stacker, 30-sheet stapler, 3-hole punch, includes 550-sheet Feeder Tray
- 097S03364 Finisher, 1,000 sheets, stacker, 30-sheet stapler, 4-hole punch, includes 550-sheet Feeder Tray

Memory Options (See Specifications table for memory slot info)

- 097S03381 256 MB DDR2 Memory
- 097S03382 512 MB DDR2 Memory

Other Options

- 097S03367 Hard Drive (20 GB minimum)

What Comes In the Box

Phaser 7400N, DN

- Printer unit
- Standard-capacity color toner cartridges
- High-capacity black toner cartridge
- World Kit
 - Setup Poster
 - Setup and Quick Reference Guide
 - Interactive Documentation CD-ROM
 - Printer Installer and Utilities CD-ROM
 - Advanced Printer Management Tools CD-ROM
 - Service brochure
- Country Kit / Power Cords

Argentina	CKAR/A
Australia	CKAU/A
China	CKPRC
Denmark	CKDK/A
Euro	CKEU/A
Hong Kong	CKHK/A
India	CKIND/A
Korea	CKKR
Singapore / Malaysia	CKSE/A
Switzerland	CKCH/A
Taiwan	CKTWN
United Kingdom	CKUK/A
United States	CKUS

Phaser 7400DT

Same contents as above plus:

- 550-sheet Feeder
- Installation instructions

Phaser 7400DX

Same contents as Phaser 7400DN plus:

- 1,650-sheet High Capacity Feeder
- Installation instructions

Phaser 7400DXF

Same contents as Phaser 7400DX plus:

- 550-sheet Feeder
- 1,000-sheet Finisher (in separate box)
- Installation instructions

Total Satisfaction Services

7400S3 — 2-year Extended On-Site Service (total of 3 years on-site); available during first 90 days of product ownership

7400S4 — 3-year Extended On-Site Service (total of 4 years on-site); available during first 90 days of product ownership

7400SA — 1-year Service; Annual On-Site Service

A3INST — Installation (product training and driver installation for a maximum of 2 computers)

Note: Part numbers are for U.S. only

Supplies and Accessories

7400

	Part Number	Details
CONSUMABLES		
High-Capacity Toner Cartridges	106R01077	Cyan; 18,000 print capacity
	106R01078	Magenta; 18,000 print capacity
	106R01079	Yellow; 18,000 print capacity
	106R01080	Black; 15,000 print capacity
Standard-Capacity Toner Cartridges	106R01150	Cyan; 9,000 print capacity
	106R01151	Magenta; 9,000 print capacity
	106R01152	Yellow; 9,000 print capacity
Staple Pack	108R00710	3 refills of 5,000 staples each
XEROX PAPER AND SPECIALTY MEDIA		
Premium Multipurpose 4024	003R00721	Letter, 20 lb. bond (75 gsm)
Digital Color Xpressions+	003R11380	Letter, 24 lb. bond (90 gsm)
	003R11390	Letter, 60 lb. cover (163 gsm)
Digital Color Elite Gloss <i>Bright uncoated paper for everyday office color printing</i>	003R11454	Letter, 100 lb. text (140 gsm)
	003R11455	11 x 17 in., 100 lb. text (140 gsm)
	003R11456	12 x 18 in., 100 lb. text (140 gsm)
	003R11459	11 x 17 in., 80 lb. cover (210 gsm)
	003R11460	12 x 18 in., 80 lb. cover (210 gsm)
Digital Color Elite Silk	003R11478	Letter, 80 lb. cover (210 gsm)
Premium Multipurpose Labels <i>Tear- and moisture-resistant paper</i>	003R12056	Letter, 8-up
	003R12054	Letter, 14-up
	003R12051	Letter, 30-up
ROUTINE MAINTENANCE ITEMS		
Imaging Units	108R00647	Cyan; Up to 30,000 print capacity
	108R00648	Magenta; Up to 30,000 print capacity
	108R00649	Yellow; Up to 30,000 print capacity
	108R00650	Black; Up to 30,000 print capacity
Imaging Unit Kit	108R00697	Cyan, Magenta, and Yellow imaging units in one pack
110 Volt Fuser	115R00037	Oil-less fuser; Up to 100,000 print capacity
220 Volt Fuser	115R00038	Oil-less fuser; Up to 100,000 print capacity
Transfer Unit	101R00421	Up to 100,000 print capacity
Waste Cartridge	106R01081	Up to 30,000 print capacity

Note: Capacities are approximate based on 5% coverage on an A-size page



Phaser® 7750 Color Laser Printer

Selling Points

Outstanding performance

- Up to 35 ppm in color or black and white takes graphic arts productivity to another level
- First-page-out time as fast as 11 seconds in color
- 715 MHz processor ensures faster image rendering and throughput
- 20 GB hard drive is standard on all models (except B) and enables many valuable features such as Save Print, Secure Print, and Proof Print
- Duty cycle of up to 150,000 pages per month* maximizes printing uptime
- Up to 1 GB of memory for faster throughput of large files and shorter print queues
- Finisher/stacker/stapler can handle up to 1,000 sheets for excellent output flexibility

Graphic arts print and color quality

- 1200 x 600 dpi at up to 35 ppm for beautiful prints right when you need them
- True 1200 x 1200 dpi resolution for the best prints possible
- Enhanced mode produces incredible fine line detail and crisp text
- Photo mode produces smooth color transitions, especially with flesh tones
- Color confidence with industry-leading color technologies (TekColor Dynamic Color Correction, ColorSync, simple and advanced color calibration, auto density control, true Adobe PostScript 3, PANTONE-certified, sRGB color matching, ICC/ICM support)
- PhaserMatch 3.0 and PhaserCal software help maintain color accuracy from concept to final production
- EA-HG Toner yields amazing print quality and reliability

Unparalleled printer intelligence for amazing ease of use

- One-touch Phaser Installer eliminates any guesswork – go to the printer to be installed, touch a button, and let it install itself
- Enhanced front panel design is easy to navigate and graphically displays remaining toner levels
- PhaserSMART online troubleshooting turns potential service calls into a simple automated solution to get users back to work fast
- Manage, configure, and troubleshoot the printer from the desktop with its CentreWare embedded Web server
- Enhanced PrintingScout provides instant, on-screen instructions when the printer needs attention throughout the entire print job
- Dynamic and intuitive print driver makes everyday use a quick and easy pleasure
- Easy to upgrade so it can grow with the customer's business

Total Satisfaction Guarantee

- The Phaser 7750 color printer is backed by a one-year on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

* 5,000 pages per day maximum

Accelerate your work

Target Markets

Small-to-medium graphics arts companies

The Phaser 7750 printer's consistent, accurate color output is ideal for designers and desktop publishers

Short-run production and departmental print jobs

The Phaser 7750 printer's fast throughput, outstanding color, and finishing capabilities saves time and money for anyone producing brochures, newsletters, or other short-run production jobs by allowing them to print these jobs in-house.

Newspapers, publishers, ad agencies, and catalogs

These industries will find the Phaser 7750 color printer best to print layout and concept proofs and packaging designs on paper up to tabloid-size

Specifications



7750B



7750DN



7750GX



7750DXF

	PART NUMBERS			
110V	7750/B	7750/DN	7750/GX	7750/DXF
220V	7750V/B	7750V/DN	7750V/GX	7750V/DXF
	COLOR PERFORMANCE			
Print speed	Up to 35 ppm color or black and white			
First-page-out time	As fast as 11 seconds			
Processor	715 MHz			
Memory (standard/maximum)	256 MB/1GB RAM	384 MB/1 GB RAM	512 MB/1 GB RAM	
Memory slots available	1 of 2 slots open	0 of 2 slots open	1 of 2 slots open	
20 GB hard drive	Standard (limited features)	Standard (full feature set)		
Duty cycle	Up to 150,000 pages per month			
	COLOR QUALITY			
Technology	Single-pass Color Laser Printer			
Resolution	1200 x 1200 dpi, 1200 x 600 dpi			
PhaserMatch 3.0 ICC color management software	Optional		Standard	
	PAPER HANDLING			
Page sizes	Up to 11 x 17 in.	Letter, legal, 11 x 17, 12 x 18, A3, SRA3, A4, A5, A6, statement, executive, B4, B5, B6, US folio, SP folio, custom page sizes, banner printing (Finisher handles letter, legal, 11 x 17, A3, A4, B4, 11 x 17, A3, A4, B4, B5, 8 x 10, US folio)		
Media types	Tray 1: 65 to 220 gsm, Trays 2-5: 65 to 169 gsm, Finisher: 65 to 105 gsm			
Automatic two-sided printing	Optional	Standard		
2,500-sheet High-Capacity Feeder	Optional		Not available	Standard
1,500-sheet Lower Tray Deck	Optional		Standard	Not available
1,000-sheet Stapler/Finisher	Optional with lower tray deck or high capacity feeder		Optional	Standard
Paper input capacity (standard/max)	650/3,150 sheets		2,150/2,150 sheets	3,150/3,150 sheets
	NETWORK FEATURES			
Connectivity	USB 2.0	10/100Base-TX Ethernet, USB 2.0		
Printer management	NA	CentreWare® Web Printer Administration, CentreWare IS Embedded Web Server, PhaserSMART automated online troubleshooting		
Productivity features	Font storage	Job Pipelining with Compression, Proof Print, Secure Print, Job Collation, Save Print, Email Alerts, Separator Page, N-up Printing, Booklet Printing, Watermark, and more		
	OTHER FEATURES			
Warranty	One-year on-site, Xerox Total Satisfaction Guarantee			

7750

Competitive Advantages

The Phaser 7750 Color Printer

as compared to the HP Color LaserJet 9500:

- 46% faster maximum print speed: 35 ppm color/black vs. 24 ppm color/black
- Faster processor (715 MHz vs. 500 MHz) ensures faster image rendering
- Faster first-page-out time: as fast as 11 seconds vs. 17.5 seconds
- Higher resolution; 1200 x 1200 dpi vs. 600 x 600 dpi
- Easier installation: 4 steps vs. 16 steps
- PhaserMatch 3.0 color management software vs. none offered by HP
- More standard and maximum memory for faster throughput and shorter print queue
- True Adobe PostScript 3 vs. emulations for more accurate printing
- Xerox has a stronger focus and reputation in the graphic arts community

as compared to the Lexmark C912:

- Faster maximum print speed: 35 ppm color/black vs. 28 ppm color/black
- Faster processor (715 MHz vs. 500 MHz) ensures faster image rendering
- Faster first-page-out time: as fast as 11 seconds vs. 15 seconds
- More standard and maximum memory for faster throughput and shorter print queue
- PhaserMatch 3.0 color management software vs. none offered by Lexmark
- Laser vs. LED color printing technology
- True Adobe PostScript 3 vs. emulations for more accurate printing
- Xerox has a stronger focus and reputation in the graphic arts community

as compared to the Ricoh AP3850C:

- Faster maximum color print speed: 35 ppm vs. 28 ppm
- More standard and maximum memory for faster throughput and shorter print queue
- Hard drive is standard on all models and enables many valuable features such as Save Print, Secure Print, and Proof Print
- Larger hard drive: 20 GB vs. 10 GB
- More media flexibility for more creative freedom
- More convenience features to keep offices productive
- Xerox has a stronger focus and reputation in the graphic arts community

PhaserMatch 3.0 Color Management and PhaserCal Calibration Software Advantages

- Calibrate the printer using numerous standard and custom calibration methods to get the most accurate and consistent results
- Control color and stability beyond standard color correction settings including custom color matching requirements and accounting for different paper stock
- Get greater color accuracy for design visuals and prepress proofs
- Reduce iterations and ensure digital proofs meet press color expectations – saving time and money

Marketing Collateral

The following sales tools are available for resellers to download or order from the Xerox reseller Web site at www.xerox.com/office/resellers/. Use the part number prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price List (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheet (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
775BR	Product Brochure
775DS	Data Sheet
775EG	Evaluator Guide
775CC	Competitive Comparisons
775PS	Print Samples
775IM	Photographs

Competitive Comparisons

	Xerox Phaser 7750	HP Color LaserJet 9500	Lexmark C912	Ricoh AP3850C
COLOR PERFORMANCE				
Speed (maximum)	35 ppm color 35 ppm black	24 ppm color 24 ppm black	28 ppm color 28 ppm black	28 ppm color 38 ppm black
First-page-out (as fast as)	11 seconds color	17.5 seconds color	15 seconds color	12 seconds color
Technology	Single-pass Color Laser	Single-pass Color Laser	Single-pass Color LED	Single-pass Color Laser
Processor	715 MHz	500 MHz	600 MHz	700 MHz
Language support	Adobe® PostScript® 3, PCL 5c emulation	PostScript 3 emulation, HP PCL 5c, PCL 6, direct PDF	PostScript 3 emulation and PCL 6 emulation	Adobe PostScript 3, PCL 5c emulation
Memory	Standard — 256 MB Maximum — 1 GB	Standard — 160 MB Maximum — 384 MB	Standard — 356 MB Maximum — 512 MB	Standard — 128 MB Maximum — 256 MB
Hard drive	20 GB standard on all models	10 GB standard on hdn	5 GB optional on all models	10 GB optional
Duty cycle (max)	150,000 pages per month	200,000 pages per month	100,000 pages per month	Unknown
COLOR QUALITY				
Resolution (dpi)	1200 x 1200; 1200 x 600	600 x 600 with ImageREt 4800	2400 Image Quality	1200 x 1200, 600 x 600
Color matching	PANTONE, ColorSync, ICC, ICM, SWOP, EuroScale, Custom ICC, Automatic	PANTONE, ColorSync, ICC, ICM, SWOP, EuroScale, custom ICC profile support	PANTONE, ColorSync, ICC, ICM, Automatic	PANTONE, ICC, ICM, EFI Colorwise
Professional color management support	PhaserMatch 3.0 ICC Color Management software	None	None	Colorwise Pro
PAPER HANDLING				
Two-sided printing	Yes (standard on DN, GX, DXF)	Yes (Standard on hdn model only)	Yes (standard on dn and fn)	Yes (optional)
Paper size (max)	12 x 18 in., banner support up to 12 x 47.25 in. (except B model)	12 x 18.5 in.	12 x 18 in., banner support up to 11.7 x 36 in.	12 x 18 in, banner support up to 12 x 49 in.
Media weights	17 lb. bond to 80 lb. cover/ 65 to 220 gsm	20 lb. bond to 80 lb. cover/ 75 to 220 gsm	16 lb. bond to 60 lb. cover/ 60 to 163 gsm	16 lb. bond to 60 lb.cover/ 60 to 163 gsm
Standard paper input (# trays/total)	2/650 sheets	2/1,100 sheets	2/650 sheets	2/1,100 sheets
Optional paper tray capacity (# trays/total)	3/1,500-sheets or 2,500-sheet High-Capacity Feeder	2/1,000 sheets	3/1,650 sheets	3/1,100 sheets
Total paper capacity	3,150 sheets	3,100 sheets	5,300 sheets (A-size)	3,100 sheets
Finishing capabilities	1,000-sheet stapler/finisher standard on DXF model	Three options sold separately starting at \$1,810 (US)	1,100-sheet staple punch finisher	2,500-sheet finisher
NETWORK FEATURES				
Network interfaces	Standard: 10/100Base-TX Ethernet (except B model), USB 2.0	Standard: Parallel, 10/100Base-TX Ethernet	Standard: 10/100Base-TX Ethernet (on n/dn/fn models only), Parallel (on base model only), USB	Standard: 10/100Base-TX Ethernet, Parallel
Browser-based printer management	CentreWare Web Printer Administration, CentreWare IS Embedded Web Server (no additional installation required)	HP WebJet Admin (installation required)	Yes	Yes
Remote usage info	Job accounting, status notification, and complete usage analysis tool	Some consumable status	Yes	Yes
Proactive help tools	PrintingScout: Immediate problem notification and solution suggestions	None	None	Unknown
Online troubleshooting help	PhaserSMART Web-based troubleshooting database	None	None	None
OTHER FEATURES				
Warranty	One-year on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	One-year on-site + option to extend	One-year on-site + option to extend	One-year on-site + option to extend

Options and Upgrade Kits

Feature Set Upgrades

- 097S03184 Phaser 7750B to 7750DN Upgrade
- 10/100Base-TX Ethernet
 - Additional memory: 384 MB total
 - Automatic two-sided printing
 - Hard drive full feature set

Paper Handling Options

- 097S03182 High Capacity Feeder (2,500 sheets)
097S03183 Lower Tray Deck (1,500 sheets)
097S03185 Stapler/Finisher (1,000 sheets)

Memory Options (See Specifications table for memory slot info)

- ZMD128/A 128 MB Memory Upgrade
ZMD256/A 256 MB Memory Upgrade
097S03186 512 MB Memory Upgrade

Other Options

- 097S03187 PhaserMatch 3.0
ZCARTC/A Printer Cart

What Comes In the Box

Phaser 7750B and 7750DN

- Printer Unit
- CMYK toner cartridges
- World Kit
 - Installation Poster
 - Setup and Quick Reference Guide
 - Interactive Documentation CD-ROM
 - Printer Installer and Utilities CD-ROM
 - Advanced Printer Management Tools CD-ROM
- Power Cord (A4-size units only; requires separate line item when ordering)

Argentina	CKAR/A	India	CKIND/A
Australia	CKAU/A	Korea	CKKR/A
China	CKPRC/A	Singapore	CKSE/A
Denmark	CKDK/A	Switzerland	CKCH/A
Euro	CKEU/A	Taiwan	CKTWN/A
Hong Kong	CKHK/A	United Kingdom	CKUK/A

Phaser 7750GX

Same contents as Phaser 7750DN plus:

- PhaserMatch 3.0 CD-ROM
- Lower Tray Deck
- Lower Tray Configurations Instruction Sheet

Phaser 7750DXF

Same contents as Phaser 7750DN plus:

- PhaserMatch 3.0 CD-ROM
- High Capacity Feeder
- Lower Tray Configurations Instruction Sheet
- Stapler/Finisher with instruction sheet (in separate box)

Total Satisfaction Services

7750S3 — 2-year Extended On-Site Service (total of 3 years on-site); available during first 90 days of product ownership

7750S4 — 3-year Extended On-Site Service (total of 4 years on-site); available during first 90 days of product ownership

7750SA — 1-year Annual On-Site Service

A3INST — Installation (product training and driver installation for a maximum of 2 computers)

Note: Part numbers are for US only.

Supplies, Media and Maintenance Items

	Part Number	Details
Supplies Start-up Kit	097S03143	One Toner Cartridge for each color (CMYK) 500 sheets Letter Digital Color Xpressions+ 500 sheets 11 x 17 Digital Color Xpressions+ 50 sheets Digital Clear Color Transparency
CONSUMABLES		
Toner Cartridges	106R00653	Cyan; 22,000 print capacity
	106R00654	Magenta; 22,000 print capacity
	106R00655	Yellow; 22,000 print capacity
	106R00652	Black; 32,000 print capacity
Staple Pack	016-1971-00	3 refills of 5,000 staples each
XEROX PAPER AND SPECIALTY MEDIA		
Digital Color Xpressions+ <i>Bright uncoated paper for everyday office color printing</i>	003R11380	Letter, 24 lb. bond (90 gsm)
	003R11383	11 x 17 in., 24 lb. bond (90 gsm)
	003R11390	Letter, 60 lb. cover (163 gsm)
Digital Color Elite Silk	003R11479	11 x 17 in., 80 lb. cover (216 gsm)
	003R11480	12 x 18 in., 80 lb. cover (216 gsm)
Digital Color Elite Gloss	003R11454	Letter, 100 lb. text (140 gsm)
	003R11455	11 x 17 in., 100 lb. text (140 gsm)
	003R11456	12 x 18 in., 100 lb. text (140 gsm)
	003R11460	12 x 18 in., 80 lb. cover (210 gsm)
Trifold Brochures	003R12508	Letter, 65 lb. cover (176 gsm)
DuraDocument Paper	003R12314	Letter, 27 lb. bond (100 gsm)
Premium Multipurpose Labels	003R12056	Letter, 8-up
	003R12054	Letter, 14-up
	003R12051	Letter, 30-up
Digital Clear Color Transparency	003R12327	Letter
ROUTINE MAINTENANCE ITEMS		
Imaging Unit	108R00581	Up to 32,000 print capacity
110 Volt Fuser	115R00025	Up to Oil-less fuser; 60,000 print capacity
220 Volt Fuser	115R00026	Up to Oil-less fuser; 60,000 print capacity
Waste Cartridge	108R00575	Up to 27,000 print capacity
Transfer Roller	108R00579	Up to 100,000 print capacity
Belt Cleaner Assembly	108R00580	Up to 100,000 print capacity

Note: Capacities are approximate based on 5% coverage on an A-size page



Phaser® EX7750* with Fiery Network Color Server

* Sold through authorized resellers only

Selling Points

True EFI Fiery workflow

- First Xerox Phaser printer to offer a standalone Fiery® color controller
- Standard Fiery Command WorkStation™ 4.2 (windows) and LE 1.0 (Mac) software simplifies print job management
- Fiery FreeForm 2 provides powerful variable data printing solutions for customized color output
- Fiery graphics arts features for automatic PANTONE® matching and effortless handling of RGB, CMYK, Lab and spot color data
- Optional EFI Impose v2.5 software

Exceptional print quality

- 600 x 600 x 4 dpi Standard mode provides excellent color depth and detail
- 1200 x 1200 x 1 dpi Enhanced Gloss printing makes prints on plain paper jump off the page
- Fiery ColorWise® 3 color management software provides built-in intelligence for producing consistently precise colors
- Consistent color uniformity from page one to page 100 with two color calibration methods

Outstanding performance and value

- Up to 35 ppm and fast RIP speeds make quick work of the most complex documents
- High volume job storage and easy queue management with the huge 60 GB hard drive
- First-page-out time (FPOT) of as fast as 11 seconds for color
- Handles paper up to 12 x 18 in. and custom sizes for creative flexibility
- High standard paper capacity of 2,150 sheets or 3,150 sheets means fewer trips to the printer and higher productivity
- Reliably prints on a wide range of media up to 255 gsm
- Finisher/stacker/stapler capable of handling up to 1,000 sheets
- Customer installable or have it professionally installed
- Backed by a one-year on-site warranty and Xerox Total Satisfaction Guarantee

Precise color. Faster. Affordable.

Target Markets

Graphic arts, ad agencies, CRD (Central Reprographic Departments) and light production users

- *Require DFE-style workflow at an attractive entry price*
- *Require heavy coverage color printing for comping and proofing*
- *Require higher image quality than the Phaser 7750 can provide*
- *Best for customers with AMPV between 6-10,000 prints*

Specifications



Phaser EX7750GX



Phaser EX7750DXF

PART NUMBERS		
110V	EX7750/GX	EX7750/DXF
220V	EX7750V/GX	EX7750V/DXF
COLOR PERFORMANCE		
Print speed	Up to 35 ppm color and black-and-white	
First-page-out time	As fast as 11 seconds color, 9 seconds black-and-white	
Processor	2 GHz	
Language support	Adobe® PostScript® 3™, PCL 6 emulation, 136 fonts	
Server memory	256 MB standard	
Mass storage	60 GB hard drive, Internal DVD/CDRW drive	
Duty cycle	Up to 150,000 pages per month	
COLOR QUALITY		
Technology	Single-pass color laser printer with EFI controller	
Resolution	Standard: 600 x 600 x 4 dpi Enhanced Gloss (for plain paper): 1200 x 1200 x 1 dpi	
Color management	ColorWise 3.0, Spot-On, Auto Trapping	
PAPER HANDLING		
Page sizes	5.5 x 8.5 to 12 x 18 in.	
Media weights	Tray 1: 65 to 255 gsm Trays 2-5: 65 to 169 gsm Finisher: 65 to 105 gsm	
Automatic 2-sided printing	Standard	
Lower Tray Deck	Standard	Not available
High Capacity Feeder	Not available	Standard
Stapler/Finisher	Optional	Standard
Paper input capacity	2,150 sheets	3,150 sheets
OTHER FEATURES		
Connectivity	10/100/1000Base-TX Ethernet, USB 2.0	
Document management	Command WorkStation 4.2 (Windows), LE 1.0 (Mac), EFI Impose v2.5	
Printer management	EFI Fiery NetWise 3, Fiery Web Tools	
Productivity features	Intelligent Ready, Extended Font Storage, PDF 1.4 Direct, Smart Trays, Job Accounting, Job Monitor, Fiery FreeForm 2, Booklet Printing, Custom Page Sizes	
Warranty	One-year on-site, Xerox Total Satisfaction Guarantee	

Competitive Comparisons

7750

	Phaser EX7750	Canon Color iR 3200	Ricoh CL7100	HP Color LaserJet 9500
COLOR PERFORMANCE				
Print speed (max)	35 ppm color and mono	32 ppm color and mono	35 ppm color and mono	24 ppm color and mono
First-page-out time (as fast as)	11 seconds	13.1 seconds	12 seconds	17 seconds
Processor	2 GHz	Dual 250 MHz	600 MHz	500 MHz
Language support	Adobe PostScript 3, PCL 6 emulation	PCL 5c emulation, Adobe PostScript 3	Ricoh RPCS, Adobe PostScript 3, PCL 5c emulation	PostScript 3 emulation, PCL 6, PCL 5e
Hard drive	60 GB	40 GB	Not specified	20 GB
COLOR QUALITY				
Print resolution	600 x 600 x 4 dpi, 1200 x 1200 x 1 dpi	600 x 600 dpi, 2400 x 600 equivalent	1200 x 1200 dpi	600 dpi with 4800 RET
Color controls	ColorWise 3.0	ColorWise Pro Tools	Unknown	Unknown
PAPER HANDLING				
Two-sided printing	Standard	Standard	Optional	Optional / Standard
Standard paper input capacity	2,150 sheets (GX)	1,200 sheets	1,100 sheets	1,100 sheets
Maximum paper input capacity	3,150 sheets (DXF)	5,000 sheets	3,100 sheets	3,100 sheets
Paper output capacity (std/max)	600/1,600 sheets	650/1,650 sheets	600/2,500 sheets	600/3,000 sheets
Media weights	64 to 255 gsm	64 to 220 gsm	64 to 163 gsm	64 to 220 gsm
Paper size (inches)	5.5 x 8.5 up to 12 x 18	Up to 12 x 18	4.0 x 5.8 to 12 x 18, 12 x 49	3.9 x 7.5 up to 12.1 x 18.5
NETWORK FEATURES				
Connectivity	10/100/1000Base-TX, USB 2.0	10/100Base-TX	10/100Base-TX, USB 2.0	10/100Base-TX, Parallel
GENERAL FEATURES				
Print cartridge capacity (at 5% coverage)	32,000 pages (black) 22,000 pages (color)	25,000 pages (black) 25,000 pages (color)	20,000 pages (black) 10,000 pages (color)	25,000 pages (black) 25,000 pages (color)
Warranty	One-year on-site	One-year on-site	One-year on-site	One-year on-site

Consumables, Accessories, Service

	Part Number	Description
CONSUMABLES		
Print Cartridge - Cyan	106R00653	Up to 22,000 print capacity @ 5% area coverage (approx.)
Print Cartridge - Magenta	106R00654	Up to 22,000 print capacity @ 5% area coverage (approx.)
Print Cartridge - Yellow	106R00655	Up to 22,000 print capacity @ 5% area coverage (approx.)
Print Cartridge - Black	106R00652	Up to 32,000 print capacity @ 5% area coverage (approx.)
Staple Pack	016-1971-00	3 refills x 5,000 staples
MAINTENANCE ITEMS		
Imaging Unit	108R00581	Up to 32,000 print capacity
110 Volt Fuser	115R00025	Oil-less fuser; up to 60,000 print capacity
220 Volt Fuser	115R00026	Oil-less fuser; up to 60,000 print capacity
Waste Cartridge	108R00575	Up to 27,000 print capacity
Transfer Roller	108R00579	Up to 100,000 print capacity
Belt Cleaner Assembly	108R00580	Up to 100,000 print capacity
ACCESSORIES		
EFI Impose v2.5	097N01455	Imposition software for editing and assembly of entire documents before processing
Fiery Advanced Controller Interface (FACI)	098N01272	Flat panel display, keyboard, and mouse
FACI Enablement Kit	097N01453	Special Dongle hardware, must be ordered with FACI
Server Stand	098N01673	Stand with castors for FACI
X-Rite DPT32HS Densitometer	098N01739	Color calibration instrument
EFI Profiler Kit with ES-1000	301N11000	Creates ICC-compliant CMYK printer profiles
SERVICE AGREEMENTS		
Two Additional Years Service	775ES3	Extended on-site service for a total of three years when combined with one-year warranty; applicable during first 90 days of product ownership
Three Additional Years Service	775ES4	Extended on-site service for a total of four years when combined with one-year warranty; applicable during first 90 days of product ownership
Annual On-site Service	775ESA	One-year on-site service; applicable after first 90 days of product ownership



Phaser® 3150 Laser Printer

Selling Points

Excellent value

- Up to 22 pages per minute (ppm) speed for speeding through such everyday prints as reports, email messages, forms, letters, and memos
- 32 MB of standard memory; at least double the memory of most competitors
- Fast first-page-out time of as fast as 10 seconds
- Delivers with a standard-size print cartridge for more printing right out of the box
- EnergyStar® compliant and has a Toner Save mode to reduce operating costs

Convenient for any desktop

- Efficient 166 MHz processor is one of the fastest available in its class so even complex files will print at fast speeds
- Runs very quiet so it can be placed anywhere without distraction
- Includes many features found on upper-tier office printers such as N-up Printing, Watermarks, Scale-to-fit Printing, and poster printing
- Can handle a wide range of media types and sizes, including custom paper sizes up to 8.5 x 14 inches
- Large paper input and output capacities to handle larger print jobs without interruption
- PCL 6 driver provides easy and accurate printing
- Easy to install and set up

Designed for quality

- 1200 dpi image quality creates exceptional detail and crisp text that rivals printers of twice the price
- 15,000 pages-per-month maximum duty cycle means the Phaser 3150 printer is built to last

Total Satisfaction Guarantee

- The Phaser 3150 printer's quality is backed by a one-year Quick Exchange warranty and the exclusive Xerox Total Satisfaction Guarantee

Personal laser printer for business

Target Markets

Small businesses

Cost-sensitive customers looking for easy, compact, and high quality laser printing for personal use

Individuals in large companies

Individual users who print letters, reports, forms, memos, envelopes, and posters

Specifications



Phaser 3150

	PART NUMBERS
110V	3150/B
220V	3150V/B
	PERFORMANCE
Print speed	Up to 22 pages per minute (ppm)
First-page-out time	As fast as 10 seconds
Memory (standard / maximum)	32 MB / 32 MB
Processor	166 MHz RISC
Language support	PCL 6 emulation, IBM ProPrinter, Epson
Duty cycle	Up to 15,000 pages per month
	PRINT QUALITY
Resolution	1200 dpi image quality, 600 x 600 dpi
	PAPER HANDLING
Paper input capacity	50-sheet Tray 1, 250-sheet Tray 2
Paper output capacity	150 sheets
Page sizes	3 x 5 in. to 8.5 x 14 in.
Media weights	Tray 1: 16 to 43 lb. bond (60 to 163 gsm) Tray 2: 16 to 24 lb. bond (60 to 90 gsm)
	OTHER FEATURES
Connectivity	Bi-directional Parallel, USB 2.0 Network connectivity optional
Standard features	Fit-to-page, N-Up Printing, Watermarks, Poster Printing
Warranty	One-year Quick Exchange warranty, Xerox Total Satisfaction Guarantee

Competitive Comparisons

	Phaser 3150	HP LaserJet 1160	Lexmark E232	HP LaserJet 1320
PERFORMANCE				
Speed (maximum)	22 ppm	20 ppm	22 ppm	22 ppm
First-page-out time (as fast as)	10 seconds	8.5 seconds	8.5 seconds	8.5 seconds
Memory	32 MB	16 MB	Standard: 16 MB Maximum: 80 MB	Standard: 16 MB Maximum: 144 MB
Processor	166 MHz RISC	133 MHz	200 MHz	133 MHz
Language support	PCL 6 emulation, IBM ProPrinter, Epson	PCL 5e, host-based printing	PCL 6 emulation	PCL 6, PCL 5e, PostScript 2 emulation
Duty cycle (max)	15,000 pages per month	10,000 pages per month	10,000 pages per month	10,000 pages per month
PRINT QUALITY				
Resolution	1200 dpi Image Quality	600 dpi	2400 dpi Image Quality	1200 dpi
PAPER HANDLING				
Paper input capacity	250-sheet tray	250-sheet cassette	Standard: 250-sheet tray Optional: 250-sheet tray	Standard: 250-sheet tray Optional: 250-sheet tray
Bypass feeder capacity	50 sheets	1 sheets	1 sheet	1 sheet
Paper output capacity	150 sheets	125 sheets	150 sheets	125 sheets
Media sizes	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14
Media weights	Tray 1: 16 to 43 lb. bond (60 to 163 gsm) Tray 2: 16 to 24 lb. bond (60 to 90 gsm)	Tray 1: 16 to 43 lb. bond (60 to 163 gsm) Tray 2: 16 to 28 lb. bond (60 to 105 gsm)	Bypass: 16 to 43 lb. bond (60 to 163 gsm) Tray 1: 17 to 43 lb. bond (64 to 163 gsm) Optional tray 2: 16 to 24 lb. bond (60 to 90 gsm)	16 to 43 lb. bond (60 to 163 gsm) single-sheet to rear output slot 16 to 28 lb. bond (60 to 105 gsm) from trays to top output bin
Media types	Letter, legal, folio, executive, statement, index card, envelope sizes	Paper, cardstock, envelopes, heavy media, labels, transparencies	Plain paper, transparencies, envelopes, card stock, labels	Plain paper, cardstock, envelopes, heavy media, labels, transparencies
OTHER FEATURES				
Connectivity (standard)	USB, Bi-directional parallel	USB, Bi-directional parallel	USB, Bi-directional parallel	USB, Bi-directional parallel
Print cartridge capacity	5,000 pages and 3,500 pages	2,500 pages	2,500 pages	6,000 pages and 2,500 pages
Dimensions (w x d x h)	14.4 x 17.8 x 10.9 in.	13.8 x 13.9 x 10 in.	15.6 x 13.9 x 9.8 in.	13.8 x 14 x 10 in.
Warranty	One-year Quick Exchange	One-year Return to HP	One-year Exchange	One-year Return to HP
STRENGTHS AND WEAKNESSES				
	<ul style="list-style-type: none"> - Faster print speed - More memory - High standard paper capacity - More media weight flexibility - Fast processor - USB 2.0 - High duty cycle - Xerox Total Satisfaction Guarantee 	<ul style="list-style-type: none"> - Slower print speed - Less memory - PCL 5e only - Slower processor - Lower print resolution - Lower duty cycle - Lower print cartridge yield - Single-sheet bypass feeder 	<ul style="list-style-type: none"> - Slower FPOT - Less memory - Smaller standard paper input capacity - Single-sheet bypass feeder - Lower duty cycle 	<ul style="list-style-type: none"> - Higher acquisition price - Less standard memory - Slower processor - Lower duty cycle - Single-sheet bypass feeder

Consumables and Services

	Part Number	Description
OPTIONS		
Network Option Kit	097N01438	Customer-installable internal network connectivity
CONSUMABLES		
Standard Capacity Print Cartridge	109R00746	3,500 print capacity @ 5% area coverage (approximate)
High Capacity Print Cartridge	109R00747	5,000 print capacity @ 5% area coverage (approximate)
TOTAL SATISFACTION SERVICES		
Two years Quick Exchange Service	3150Q3	Two additional years of Quick Exchange Service (total of 3 years); available during first 90 days of product ownership
Three years Quick Exchange Service	3150Q4	Three additional years of Quick Exchange Service (total of 4 years); available during first 90 days of product ownership
Annual Quick Exchange Service	3150QA	One-year Annual Quick Exchange Service
Installation	A4INST	Product training and driver installation for a maximum of two computers

3150

What Comes In the Box

Phaser 3150

- Printer Unit
- Print cartridge
- Power cord
- USB cable
- Application/Drivers CD-ROM
- Installation/Setup Guide
- Service Brochure
- Warranty Booklet
- Registration Card

NEW!



Phaser® 3500 Laser Printer

Selling Points

Network-ready power

- Amazingly fast printing speed of up to 35 ppm in a compact, easy-to-use device
- USB and parallel ports plus 10/100Base-TX Ethernet on the Phaser® 3500N and 3500DN models
- Robust 400 MHz processor quickly takes care of even complicated print jobs
- 100,000-image maximum monthly duty cycle is the highest in its class for great reliability when handling heavy workgroup volume
- Xerox advanced CentreWare® software and advanced print drivers simplify printer installation and administration

High-level performance for less

- 1200 dpi Image Quality for crisp, professional business documents each and every time
- Advanced capabilities typically found on much larger, more expensive laser printers
- First-page-out time (FPOT) of as fast as 10 seconds keeps offices of any size as productive as possible
- Powerful printing potential with 32 MB of memory (expandable up to 288 MB), and 4 MB of flash memory as standard for expanded fonts and forms storage
- PostScript 3 and PCL 6 emulation language processing for precise printing across a variety of applications and platforms
- Compact, space-saving footprint means the Phaser 3500 can fit into any office environment

Powerful features and options for great versatility

- Manage, configure, and troubleshoot the Phaser 3500 from any computer with Xerox easy-to-use network web administration tools
- Fast two-sided printing is standard on the Phaser 3500DN or an option on the 3500B and 3500N
- High paper input capacities of 600 or 1,100 sheets enable longer print runs and fewer interventions
- 100-sheet multipurpose tray feeds paper from 16 lb. bond up to 43 lb. card stock (60 to 176 gsm), including envelopes, labels, business card stock and other specialty media
- Reduce overall downtime with extended print engine life, high-volume duty cycle, and increased print cartridge capacities
- Have even more versatility with such print features as Watermark, N-up printing, Booklet Printing (requires duplex unit), Poster Printing, Separation Pages, Cover Sheets, and Auto Tray Select

Total Satisfaction Guarantee

- The Phaser 3500 printer's quality is backed by a one-year depot warranty and the exclusive Xerox Total Satisfaction Guarantee

Network power for your growing business

Target Markets

Individuals or small workgroups

The Phaser 3500 has the speed, paper handling, and connectivity that small workgroups of up to 10 users need and is priced competitively for the personal user

Public sector, retail/wholesale, education, and medical/ pharmaceutical segments

These industries will benefit from the Phaser 3500 laser printer's low price, high performance, and numerous ease of use features

Specifications



Phaser 3500B



Phaser 3500N



Phaser 3500DN

	PART NUMBERS		
110V	3500/B	3500/N	3500/DN
220V	3500V/B	3500V/N	3500V/DN
	PERFORMANCE		
Print speed	Up to 35 ppm letter / 33 ppm A4		
First-page-out time	As fast as 10 seconds		
Technology	Black-and-white laser		
Memory (standard/maximum)	32 MB / 288 MB RAM		
Memory slots available	2 of 3 slots open		
Flash memory	4 MB		
Processor	400 MHz		
Languages support	PostScript 3 and PCL 6 emulations		
Duty cycle	Up to 100,000 pages per month		
	PRINT QUALITY		
Resolution	1200 dpi Image Quality, 600 x 600 dpi		
	PAPER HANDLING		
Automatic two-sided printing	Optional	Standard	
Paper input capacity – standard	500-sheet tray, 100-sheet multipurpose tray		
– optional	500-sheet feeder		
– maximum	1,100 sheets		
Paper output capacity	250 sheets (face down)		
Page sizes	3 x 5 in. to 8.5 x 14 in.		
Media weights	Tray 1/Multipurpose Tray: 16 to 47 lb. bond (60 to 176 gsm) Trays 2 & 3: 16 to 28 lb. bond (60 to 105 gsm)		
	NETWORK FEATURES		
Connectivity – standard	Bi-directional Parallel, USB 2.0	10/100Base-TX Ethernet, Bi-directional Parallel, USB 2.0	
– optional	10/100Base-TX Ethernet	NA	
Printer management	Status Monitor	Embedded Web Server, Status Monitor	
	OTHER FEATURES		
Standard features	Watermarks, N-Up Printing, Booklet Printing (duplex required), Poster Printing, Separation Pages, Cover Sheets, Auto Tray Select		
Warranty	One-year depot (on-site upgrade available), Xerox Total Satisfaction Guarantee		

Competitive Comparisons

	Phaser 3500	HP LaserJet 2420	HP LaserJet 2430	Lexmark T430
PERFORMANCE				
Speed (maximum)	35 ppm	30 ppm	35 ppm	32 ppm
First-page-out time (as fast as)	10 seconds	10 seconds	10 seconds	8 seconds
Processor	400 MHz	400 MHz	400 MHz	366 MHz
Language support	PostScript 3, PCL 6 emulations	PCL 6, PCL 5e, PostScript 3 emulation, direct PDF printing	PCL 6, PCL 5e, PostScript 3 emulation, direct PDF printing	PCL 6 emulation, PostScript 3 emulation, PPDS, direct PDF printing
Memory (standard/maximum)	32 MB / 288 MB	B: 32 / 288 MB D: 48 / 304 MB DN: 64 / 320 MB	64 MB / 320 MB	B, D: 32 / 288 MB DN: 64 / 320 MB
Duty cycle (max)	100,000 pages per month	75,000 pages per month	100,000 pages per month	65,000 pages per month
PRINT QUALITY				
Resolution	1200 dpi Image Quality, 600 x 600 dpi	ProRes 1200	ProRes 1200	1200 x 1200 dpi
PAPER HANDLING				
Two-sided printing	Optional (B, N) Standard (DN)	Manual (b) Standard (d, dn)	Manual (TN) Standard (DTN)	Manual (base) Standard (d, dn)
Media sizes	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14	3 x 5 to 8.5 x 14
Paper input capacity	Standard: 500-sheet tray, 100-sheet multipurpose tray Optional: 500-sheet tray Maximum: 1,100 sheets	Standard: 250-sheet tray, 100-sheet multipurpose tray Optional: 500-sheet tray Maximum: 850 sheets	Standard: 250-sheet tray, 100-sheet multipurpose tray Optional: 500-sheet tray Maximum: 850 sheets	Standard: 250-sheet tray, 100-sheet multipurpose tray Optional: two 250-sheet trays, 500-sheet tray Maximum: 1,100 sheets
Paper output capacity	250 sheets	250 sheets	250 sheets	170 sheets
Media weights	16 to 43 lb. bond (60 to 163 gsm)	16 to 53 lb. bond (60 to 199 gsm)	16 to 53 lb. bond (60 to 199 gsm)	16 to 43 lb. bond (60 to 163 gsm)
Media types	Plain paper, cardstock, envelopes, labels, transparencies	Plain paper, cardstock, envelopes, labels, transparencies	Plain paper, cardstock, envelopes, labels, transparencies	Plain paper, cardstock, envelopes, labels, transparencies
OTHER FEATURES				
Connectivity – standard	10/100Base-TX Ethernet (optional on 3500B), USB 2.0, Bi-directional parallel	10/100Base-TX Ethernet (standard on dn), USB 2.0, Bi-directional parallel	10/100Base-TX Ethernet, USB 2.0, Bi-directional parallel	10/100Base-TX Ethernet (standard on dn), USB 2.0, Bi-directional parallel
– optional		Wireless	Wireless	Token-Ring, Serial, Wireless
Dimensions (w x d x h)	15.6 x 17.8 x 13.7 in.	16.7 x 15.7 x 10.2 in.	16.7 x 15.7 x 15.7 in.	16 x 16.7 x 10 in.
Warranty	One-year depot	One-year Return to HP	One-year Return to HP	One-year LexExpress
STRENGTHS AND WEAKNESSES				
	<ul style="list-style-type: none"> - Fast print speed - High standard paper capacity - Compact design - High duty cycle - Xerox Total Satisfaction Guarantee 	<ul style="list-style-type: none"> - Slower print speed - Smaller standard and maximum paper capacity - Lower duty cycle 	<ul style="list-style-type: none"> - Higher acquisition price - Smaller standard and maximum paper capacity - Lower duty cycle - Larger footprint 	<ul style="list-style-type: none"> - Slower print speed - Smaller standard paper capacity - Smaller paper output capacity - Slower processor - Lower duty cycle

Consumables, Options and Services

	Part Number	Details
CONSUMABLES		
Standard-Capacity Print Cartridge	106R01148	6,000 print capacity @ 5% area coverage
High-Capacity Print Cartridge	106R01149	12,000 print capacity @ 5% area coverage
OPTIONS		
500-sheet Feeder	097S03385	Additional Letter/A4 feeder with tray
Network Connectivity	097S03386	Internal 10/100Base-TX Ethernet Interface Card (for Phaser 3500B only)
Duplex Module	097S03387	For automatic two-sided printing (for Phaser 3500B and 3500N only)
MEMORY		
32 MB Memory	097S03388	32 MB DIMM memory option
64 MB Memory	097S03389	64 MB DIMM memory option
128 MB Memory	097S03390	128 MB DIMM memory option
256 MB Memory	097S03391	256 MB DIMM memory option
TOTAL SATISFACTION SERVICES		
Depot Service	3500D3	Extended Depot Service for a total of 3 years, when combined with one-year depot warranty; available during the first 90 days of product ownership
On-site Service	3500S1	Converts one-year depot warranty to one-year On-site Service from date of original purchase
	3500S3	Converts one-year depot warranty to 3 years On-site Service; available during the first 90 days of product ownership
	3500S4	Converts one-year depot warranty to 4 years On-site Service; available during the first 90 days of product ownership
	3500SA	One-year annual on-site service; available on an annual basis
Installation	A4INST	Installation (product training and driver installation for a maximum of 2 computers)

3500

What Comes In the Box

Phaser 3500B and Phaser 3500N

- Printer unit
- Standard-Capacity Print Cartridge
- Power cord
- USB cable
- Software and Documentation CD-ROM
- Installation/Setup Guide
- Telephone Support Guide
- Warranty Booklet
- Registration Card

Phaser 3500DN

Same contents as above plus:

- Duplex Unit
- Installation instructions



Phaser® 4500 Laser Printer

Selling Points

Works fast

- At up to 36 ppm, the Phaser 4500 laser printer races through long or multi-set print jobs
- True 1200 x 1200 dpi resolution at full engine speed means there is no sacrifice of print quality for speed
- 400 MHz RISC processor maintains engine speed for even complex applications
- Can handle network peak loads with a maximum 150,000 monthly duty cycle
- Starts out fast with first-page-out time of as fast as 8 seconds – great for point-of-sale applications

Works smart

- Proactive and intuitive Smart Driver learns user printing habits and automatically adjusts to save time and effort
- CentreWare IS embedded Web server allows users to easily manage, configure, and diagnose the printer using a Web browser
- For network administrators, CentreWare Web allows for easy management of networked printers (regardless of manufacturer) through a single Web interface
- One-touch Phaser Installer eliminates any guesswork – go to the printer to be installed, touch a button, and let it install itself
- PrintingScout provides instant, on-screen instructions when the printer needs attention throughout the entire print job
- PhaserSMART® online troubleshooting turns potential service calls into a 30-second automated solution to get users back to work fast
- E-mail alerts for printer conditions requiring attention (low toner, paper jams, etc.), and the ability to submit jobs to the printer via e-mail
- Direct PDF Printing allows fast, direct printing of PDF files without opening them in Adobe Acrobat – ideal for printing archived PDFs (requires hard disk)

Works for less

- Get high performance and loads of work-saving convenience features for a very economical price
- Outstanding productivity with a fast engine and processor speed, highest resolution and a robust duty cycle
- Flexible paper handling with multiple input and output options, and the broadest range of media weights supported
- Edge-to-edge printing and custom page sizes

Total Satisfaction Guarantee

- The reliable Phaser 4500 printer is backed by a one-year on-site warranty and the exclusive Total Satisfaction Guarantee

Exceeds Expectations

Target Markets

General office printing market

The Phaser 4500 printer's outstanding price/performance and reliability will appeal to workgroups across a wide range of industries.

Corporate/workgroups

Xerox's reputation for robust products, good value, and worldwide reach will make the Phaser 4500 printer a logical choice for large enterprises looking for a printer vendor they can trust.

Specifications



4500B



4500N



4500DT



4500DX

	PART NUMBERS			
110V	4500/B	4500/N	4500/DT	4500/DX
220V	4500V/B	4500V/N	4500V/DT	4500V/DX
	PERFORMANCE			
Print speed	Up to 36 ppm simplex / 21 ipm duplex			
First-page-out time	As fast as 8 seconds			
Technology	Black-and-white laser			
Processor	400 MHz RISC			
Memory (standard/maximum)	48/240 MB	64/256 MB		
Memory slots available	1 of 2 slots open			
Hard drive (20 GB)	Optional			Standard
Duty cycle	Up to 150,000 pages per month			
	PRINT QUALITY			
Resolution (dpi)	True 1200 x 1200 dpi at full rated speed			
	PAPER HANDLING			
Automatic two-sided printing	Optional		Standard	
Paper input capacity (std/max)	700/1,800 sheets		1,250/1,800 sheets	
Paper output capacity (std/max)	500 / 1,000 sheets			1,000 / 1,000 sheets
Media types	Paper (16 lb. bond to 133 lb. tag card stock), labels, envelopes, and transparencies – all from any tray			
Media sizes	A/Letter, legal, executive, statement, US folio, A4, A5, A6, B5 JIS, ISO B5, and custom (3.5 x 8.5 inches to 5.5 x 14 inches)			
	NETWORK FEATURES			
Connectivity	Bi-directional Parallel, USB	10/100Base-TX Ethernet, Bi-directional Parallel, USB		
Printer management	NA	CentreWare® IS embedded Web server, CentreWare Web, PhaserSMART automated troubleshooting, PrintingScout		
	OTHER FEATURES			
Warranty	One-year on-site warranty and Xerox Total Satisfaction Guarantee			

4500

Competitive Comparisons

	Xerox Phaser 4500	HP LaserJet 4250	Lexmark T630/Dell M5200n	Lexmark T632
PERFORMANCE				
Speed (maximum)	36 ppm	45 ppm	35 ppm	40 ppm
First-page-out time (as fast as)	8 seconds	8 seconds	8.5 seconds	10 seconds
Technology	Laser	Laser	Laser	Laser
Processor	400 MHz RISC	460 MHz	300 MHz	350 MHz
Memory (standard on base models)	Standard — 48 MB Maximum — 496 MB	Standard — 48 MB Maximum — 512 MB	Standard — 32 MB Maximum — 288 MB	Standard — 64 MB Maximum — 320 MB
Hard drive	20 GB optional	20 GB optional	5 GB optional	5 GB optional
Duty cycle (maximum)	150,000 pages per month	200,000 pages per month	175,000 pages per month	200,000 pages per month
PRINT QUALITY				
Resolution	1200 x 1200 dpi (at full speed), 600 x 600 dpi	1200 x 1200 dpi, 1200 dpi Image Quality	1200 x 1200 dpi, 1200 dpi Image Quality	1200 x 1200 dpi, 1200 dpi Image Quality
Language support	Adobe PostScript 3, PCL 6 and 5e emulation, Direct PDF Printing (hard disk required)	PostScript level 3 emulation, HP PCL 6 and 5e	PostScript level 3 emulation, PPDS, PCL 6 emulation	PostScript level 3 emulation, PPDS, PCL 6 emulation
Fonts	39 resident PostScript, 81 PCL, additional 97 PostScript fonts (plus 2 PDF) with hard disk	80 TrueType (standard) 110 scalable TrueType (optional)	158 scalable PostScript, 84 scalable PCL, 2 PCL bitmap, 39 scalable PPDS, 5 PPDS bitmap	158 scalable PostScript, 84 scalable PCL, 2 PCL bitmap, 39 scalable PPDS, 5 PPDS bitmap
PAPER HANDLING				
Two-sided printing	Optional (B/N) Standard (DT/DX)	Optional (Base/n/tn) Standard (dtn/dtns/dtnsl)	Optional (base/n) Standard (dn)	Optional (base, n, tn) Standard (dtn, dtnf)
Maximum paper size (inches/mm)	8.5 x 14 / 216 x 356	8.5 x 14 / 216 x 356	8.5 x 14 / 216 x 356	8.5 x 14 / 216 x 356
Paper input				
<i>Paper trays, std</i>	1 x 550 sheets + 1 x 150-sheet Tray 1	1 x 500 sheets + 100-sheet MPT	1 x 250 sheets + 100-sheet MBF	1 x 500 sheets + 100-sheet MBF
<i>Paper trays, max</i>	4	5 (including MPT)	6 (including MBF)	6 (including MBF)
<i>Media capacity, std</i>	700 sheets	600 sheets	350 sheets	600 sheets
<i>Media capacity, max</i>	1,800 sheets	3,100 sheets	3,850 sheets	4,100 sheets
<i>Envelope capacity</i>	270 (85 per 550-sheet Feeder, 15 in Tray 1)	75 envelopes (with optional feeder)	85 envelopes (with optional feeder)	85 envelopes (with optional feeder)
<i>Available options</i>	2 x 550-sheet Feeders	3 x 500-sheet feeders, 75-envelope feeder	250-, 400-, or 500-sheet feeders, 2,000-sheet feeder 85-envelope feeder	250-, 500-, and 2,000-sheet feeders, 85-envelope feeder
Paper output				
<i>Standard capacity</i>	500 sheets	300 sheets	250 sheets	500 sheets
<i>Maximum capacity</i>	1,000 sheets	800 sheets	2,750 sheets	3,000 sheets
<i>Available options</i>	500-sheet Stacker with Offset	500-sheet Stacker or Stacker/Stapler	1,850-sheet output stacker, 650-sheet output expander	1,850-sheet output stacker, 650-sheet output expander
Media weights (lb. bond/gsm)	16 to 54/60 to 203 – Trays 2 – 4 16 to 54/60 to 216 – Tray 1	16 to 32/60 to 120 – Main trays 16 to 53/60 to 203 – Tray 1	16 to 47/60 to 176 Main trays 16 to 54/60 to 210 – Bypass tray	16 to 47/60 to 176 Main trays 16 to 54/60 to 210 – Bypass tray
NETWORK FEATURES				
Network interfaces (Standard)	10/100Base-TX Ethernet (optional on B model), Bi-directional Parallel, USB	10/100Base-TX Ethernet, (optional on Base model), Bi-directional Parallel	10/100Base-TX Ethernet, Serial (optional on Base model), Bi-directional Parallel, USB	10/100Base-TX Ethernet, Serial (optional on Base model), Bi-directional Parallel, USB
Drivers	Windows (2000/NT 4.0/ XP/Me), UNIX, Mac 8.x-10.1	Windows (3.1x/9x/NT, 4.0/XP/Me/2000, Mac 7.53+	Windows (95/98/NT 4.0, XP/Me/2000), UNIX, Mac 8.6-10	Windows (95/98/NT 4.0/ XP/Me/2000), UNIX, Mac 8.6-10

4500

Competitive Comparisons

	Xerox Phaser 4500	HP LaserJet 4250	Lexmark T630/Dell M5200n	Lexmark T632
NETWORK FEATURES (cont.)				
Printer management software	CentreWare Web, CentreWare IS Embedded Web server, MailLinX e-mail alerts, PrintingScout, PhaserSMART	HP JetAdmin, WebJet/Admin (installation required)	MarkVision	MarkVision
OTHER FEATURES				
Easy installation	Automatic IP address and configuration simplifies install for administrators end-users	Must research IP address and configuration before installation	Must research IP address and configuration before installation	Must research IP address and configuration before installation
Print cartridge capacity (at 5% coverage)	10,000 / 18,000	12,000	5,000 / 21,000	5,000 / 21,000 / 32,000
Dimensions of base model (w x d x h-inches/mm)	16.6 x 17.3 x 18.3 / 422 x 439 x 465	16.5 x 17.8 x 14.8 / 419 x 452 x 376	16.6 x 19.6 x 13.6 / 421 x 498 x 345	17.2 x 20.2 x 16.0 / 436 x 513 x 406
Warranty	One-year on-site + options to extend (includes Xerox Total Satisfaction Guarantee)	One-year limited return to HP + option to extend	One-year limited exchange + options to extend	One-year limited exchange + options to extend

4500

What Comes In the Box

Phaser 4500B, Phaser 4500N

- Printer Unit
- Standard-Capacity Print Cartridge
- Power Cord (110V units only)
- World Kit
 - Installation Poster
 - Setup and Quick Reference Guide
 - Interactive Documentation CD-ROM
 - Printer Installer and Utilities CD-ROM
 - Advanced Printer Management Tools CD-ROM
- Power Cord (220V units only, requires separate line item when ordering)

Argentina	CKAR/A	India	CKIND/A
Australia	CKAU/A	Korea	CKKR/A
China	CKPRC/A	Singapore	CKSE/A
Denmark	CKDK/A	Switzerland	CKCH/A
Euro	CKEU/A	Taiwan	CKTWN/A
Hong Kong	CKHK/A	United Kingdom	CKUK/A

Phaser 4500DT

Same contents as Phaser 4500N plus:

- 550-sheet Feeder
- 550-sheet Feeder Instruction Sheet

Phaser 4500DX

Same contents as Phaser 4500DT plus:

- 500-sheet Stacker with Offset
- 500-sheet Stacker Instruction Sheet

Competitive Advantages

The Phaser 4500 Laser Printer

as compared to the HP LaserJet 4250:

- True 1200 x 1200 dpi at full engine speed vs. 1200 x 1200 dpi at reduced speed
- Lower price with appropriate performance for mainstream networks
- More standard paper input capacity: 700 sheets vs. 600 sheets. Larger paper trays (550 vs. 500 sheets) means that when paper is low (under 50 sheets) users can drop in a full ream of paper without breaking it up.
- More paper output capacity: 500 sheets vs. 300 sheets (standard)
- One-site warranty vs. depot/return to HP warranty adds convenience and reduces down time
- More print cartridge capacity: 18K vs. 12K (high-capacity) – approximate based on 5% coverage
- Edge-to-edge printing vs. 2mm from edge
- True Adobe PostScript 3 vs. emulation for more accurate printing

as compared to the Lexmark T630/Dell M5200n:

- True 1200 x 1200 dpi at full engine speed vs. 1200 x 1200 dpi at half speed
- Two standard trays (700 sheets) vs. one 250-sheet tray
- Higher monthly duty cycle: 150,000 prints vs. 120,000 prints
- Edge-to-edge printing vs. no option
- Four-times the hard drive capacity
- True Adobe PostScript 3 vs. emulation for more accurate printing
- Phaser One-click Installation
- PrintingScout instant on-screen printing alerts
- PhaserSMART online troubleshooting
- One-site warranty vs. Exchange/Return to Lexmark warranty adds convenience and reduces down time

as compared to the Lexmark T632:

- True 1200 x 1200 dpi at full engine speed vs. 1200 x 1200 dpi at half speed
- Faster first-page-out time: as fast as 8 seconds vs. 10 seconds
- Edge-to-edge printing vs. no option
- Four-times the hard drive capacity
- True Adobe PostScript 3 vs. emulation for more accurate printing
- Phaser One-click Installation
- PrintingScout instant on-screen printing alerts
- PhaserSMART online troubleshooting
- One-site warranty vs. Exchange/Return to Lexmark warranty adds convenience and reduces down time

Marketing Collateral

The following sales tools are available for resellers to order or download from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the part number prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price Lists (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offers (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
45XBR	Product Brochure
45XDS	Data Sheet
45XEG	Evaluator's Guide
45XCC	Competitive Comparisons
45XPS	Print Samples
45XIM	Photographs

Options, Consumables and Services

	Part Number	Details
FEATURE SET UPGRADES		
Phaser 4500B to 4500N Upgrade	097S03146	10/100Base-TX Ethernet, additional memory (64 MB total), CentreWare IS embedded Web server, job accounting tools, PhaserSMART, PrintingScout
PAPER HANDLING OPTIONS		
550-sheet Feeder	097S03127	Letter/A4/Legal feeder with tray
Duplex Unit	097S03128	For automatic two-sided printing
500-sheet Stacker with Offset	097S03129	500-sheet Stacker with offset and collation
Replacement 550-sheet Paper Tray	109R00721	Replacement paper tray
Replacement 150-sheet Paper Tray	109R00734	Replacement paper tray
MEMORY OPTIONS		
Memory Slots		One of two memory slots available
64 MB Phaser Memory	097S03122	64 MB DIMM memory option
128 MB Phaser Memory	097S03123	128 MB DIMM memory option
256 MB Phaser Memory	097S03124	256 MB DIMM memory option
16 MB Flash Memory	097S03125	16 MB Flash DIMM for storing fonts/forms
OTHER OPTIONS		
Hard Drive	097S03126	20 GB internal hard drive
CONSUMABLES		
Standard-Capacity Print Cartridge	113R00656	10,000 print capacity @ 5% coverage (approximate)
High-Capacity Print Cartridge	113R00657	18,000 print capacity @ 5% coverage (approximate)
ROUTINE MAINTENANCE ITEMS		
110V Maintenance Kit	108R00600	Up to 200,000 print capacity
220V Maintenance Kit	108R00601	Up to 200,000 print capacity
TOTAL SATISFACTION SERVICES		
On-Site Service	4500S3	2-year Extended On-site Service (total of 3 years on-site); available during first 90 days of product ownership
	4500S4	3-year Extended On-site Service (total of 4 years on-site); available during first 90 days of product ownership
	4500SA	1-year Service; Annual On-site Service
Installation	A4INST	Installation (product training and driver installation for a maximum of 2 computers)



Phaser® 5500 Laser Printer

Selling Points

Productivity

- Impressive speed up to 50 ppm makes quick work of long print jobs
- Duplex pages are printed at an equally impressive up to 50 ipm – a testament to the Phaser 5500's processing power and efficient design
- Remarkable first-page-out time of as fast as 3 seconds from Ready Mode is the fastest in the industry
- 128 MB of standard memory and a 500 MHz processor keeps even complex jobs printing right away
- 1200 x 1200 dpi at full engine speed means you get the highest quality documents at the fastest speed
- Production-level paper handling keeps busy offices productive with fewer trips to the printer to fill the paper trays
- Two stacking options are available for superior flexibility with high volume applications, including stapling and hole punching

Reliability you can bank on

- Engine life of 3.0 million impressions is far above any competitor in this class, which means the Phaser 5500 can go the distance for a very long time
- MPBF (Mean Prints Between Failures) rating of 500,000 impressions for high durability and fewer service calls
- Maximum monthly duty cycle of up to 300,000 impressions maximize uptime
- The Phaser 5500's reliable engine is backed by a one-year on-site warranty and the Xerox Total Satisfaction Guarantee

Cost of ownership

- Low equipment costs deliver quality and speed for even tight budgets.
- Low cost per print keeps total ownership costs down over time
- Separate toner and drum cartridges maximize the yield of each and reduce cost per page
- The Phaser 5500's highly reliable engine means that extended service contracts are available at very reasonable prices

Printing Powerhouse

Target Markets

Large workgroups within medium to larger-size companies

These installations drive a significant number of pages printed per month, many in excess of 20,000 impressions. Phaser 5500 customers will generally be printing very large documents, or multi-set jobs where print windows require a fast turn-around.

Smaller, independent print shops

Will use many Phaser 5500 printers for daily, high-volume printing. It may be more cost-effective for these targets to buy a group of Phaser 5500 printers instead of a single, high-end production printer.

Specifications



	5500B	5500N	5500DN	5500DT	5500DX
PART NUMBERS					
110V	5500/B	5500/N	5500/DN	5500/DT	5500/DX
220V	5500V/B	5500V/N	5500V/DN	5500V/DT	5500V/DX
PERFORMANCE					
Print speed	Up to 50 ppm simplex / 50 ipm duplex				
First-page-out time	As fast as 3 seconds				
Technology	Black-and-white laser				
Processor	500 MHz RISC				
Memory (standard/maximum)	128/512 MB				256/512 MB
Memory slots available	1 of 2 slots open				0 of 2 slots open
Hard drive (20 GB)	Optional				Standard
Duty cycle	Up to 300,000 pages per month				
PRINT QUALITY					
Resolution	True 1200 x 1200 dpi at full rated speed, 600 x 600 dpi draft mode				
PAPER HANDLING					
Automatic two-sided printing	Optional		Standard		
Stacker (3,500 sheets)	Optional				
Finisher (3,500 sheets w/staple, hole punch)	Optional				Standard
Paper input capacity (std/max)	1,100/4,100 sheets		2,100/4,100 sheets	4,100/4,100 sheets	
Paper output capacity (std/max)	500/4,000 sheets				4,000/4,000 sheets
Media types	Paper, labels, envelopes, and transparencies				
Media weights	16 lb. bond – 133 lb. tag stock (60-216 gsm)				
Media sizes	3.5 x 5.5 to 11.7 x 17 (Letter, legal, 11 x 17, US folio, executive, statement, A3, A4, A5, A6, B4-JIS, B5-JIS, B6, postcard, envelopes, and custom)				
NETWORK FEATURES					
Connectivity	Bi-directional Parallel, USB 2.0		10/100Base-TX Ethernet, Bi-directional Parallel, USB 2.0		
Network features	NA		CentreWare IS embedded Web server, CentreWare Web, PhaserSMART automated troubleshooting, PrintingScout, job pipelining, remote printing, usage analysis tool, job accounting		
OTHER FEATURES					
Standard features	Smart Trays, Phaser Installer, N-UP printing, booklet printing, watermarks, separation sheets, cover sheets, toner tracking				
Hard drive features	Optional				Standard
	Save Print, Secure Print, Proof Print, Direct PDF Printing, Phaser HD, Extended Font/Form Storage				
Warranty	One-year on-site warranty and Xerox Total Satisfaction Guarantee				

Competitive Comparisons

	Xerox Phaser 5500	HP LaserJet 9050	Kyocera FS-9520DN	HP LaserJet 8150
PERFORMANCE				
Speed (maximum)	50 ppm	50 ppm	51 ppm	32 ppm
First-page-out time (as fast as)	3 seconds	8 seconds	5 seconds	17 seconds
Technology	Laser	Laser	Laser	Laser
Processor	500 MHz RISC	533 MHz	500 MHz	250 MHz
Memory (standard on base models)	Standard – 128 MB Maximum – 512 MB	Standard – 64 MB Maximum – 512 MB	Standard – 64 MB Maximum – 576 MB	Standard – 32 MB Maximum – 160 MB
Hard drive	20 GB optional, standard on DX	20 GB optional on all models	5 GB optional	3.2 GB optional on all models
Duty cycle (maximum)	300,000 pages per month	300,000 pages per month	300,000 pages per month	150,000 pages per month
PRINT QUALITY				
Resolution (dpi)	1200 x 1200 (at full speed), 600 x 600	1200 dpi quality, 600 x 600	2400 x 600, 1800 x 600, 600 x 600	1200 dpi quality, 600 x 600
Language support	Adobe PostScript 3, PCL 6 and 5e emulations, Direct PDF Printing (hard disk required)	PostScript 3 emulation, HP PCL 6 and 5e, Direct PDF Printing	PostScript 3 emulation, PCL 6 and 5e emulations, PRESCRIBE, IBM ProPrinter, Epson, Diablo	PostScript 3 emulation, HP PCL 6 and 5e
Fonts	137 resident PostScript, 81 PCL	80 scalable TrueType	80 outline (PCL), 136 outline (KPDL3), 1 bitmap	45 scalable TrueType, 35 PostScript
PAPER HANDLING				
Two-sided printing	Optional (B/N) Standard (DN/DT/DX)	Optional (Base/n) Standard (dn/dnm)	Standard (DN)	Optional (Base/n) Standard (dn/hn)
Media sizes	3.5 x 5.5 to 11.7 x 17	3.9 x 7.5 to 12.3 x 18.5	3.5 x 5.8 to 11.7 x 17.7	3.9 x 7.5 to 11.7 x 17.7
Paper input				
Paper trays, std	2 x 500 sheets + 100-sheet Tray 1	2 x 500 sheets + 100-sheet Tray 1 (no Tray 1 on base)	2 x 500 sheets + 200-sheet MPT	2 x 500 sheets + 100-sheet Tray 1
Paper trays, max	6 (including Tray 1)	4 (including Tray 1)	5 (including MPT)	4 (including Tray 1)
Media capacity, std	1,100 sheets	1,100 sheets	1,200 sheets	1,100 sheets
Media capacity, max	4,100 sheets	3,100 sheets	4,200 sheets	3,100 sheets
Envelope capacity	100 envelopes (with optional cassette)	10 envelopes	100 envelopes	100 envelopes (with optional feeder)
Available options	2 x 500-sheet feeders, 2,000-sheet feeder	2,000-sheet tray	2 x 500-sheet trays, or 3,000-sheet tray	2,000-sheet feeder, 75-envelope feeder
Paper output				
Standard capacity	500 sheets	600 sheets	500 sheets	500 sheets
Maximum capacity	4,000 sheets	3,600 sheets	3,500 sheets	3,000 sheets
Available options	3,500-sheet stacker or 3,500-sheet finisher	Stacker, stacker/stapler, Multifunction finisher, 2,000-sheet 8-bin mailbox (standard on 9050 dnm)	3,000-sheet finisher or 3,000-sheet saddle stitcher	3,000-sheet stacker or 3,000-sheet stacker/stapler
Media weights (gsm)	60 to 216 – Trays 1, 3-6 60 to 105 – Tray 2	64 to 216 – Tray 1 64 to 200 – Main trays	60 to 199 – MPT 60 to 105 – Main trays	60 to 199 – Tray 1 60 to 105 – Main trays
NETWORK FEATURES				
Network interfaces (standard)	10/100Base-TX Ethernet (optional on B model), Bi-directional Parallel, USB 2.0	10/100Base-TX Ethernet (optional on Base model), Bi-directional Parallel	10/100Base-TX Ethernet, Bi-directional Parallel, USB 2.0	10/100Base-TX Ethernet (optional on Base model), Bi-directional Parallel
Drivers	Windows (2000/NT 4.0/XP/Me), UNIX, Mac 8.x-10.x	Windows (98/NT4.0/XP/Me/2000), Mac OS 8.6+	Windows (95/98/Me/NT 4.x/2000/XP), UNIX, Mac 8.x/9.x/10.x	Windows (3.1x/95/98/NT 4.0/XP/Me/2000), UNIX, Mac 8.6-9.x
Printer management software	CentreWare Web, CentreWare IS Embedded Web Server, MailInX e-mail alerts, PrintingScout, PhaserSMART	HP JetAdmin, HP Web Jet/Admin (installation required)	Not stated	HP JetAdmin, HP Web Jet/Admin (installation required)

Competitive Comparisons

	Xerox Phaser 5500	HP LaserJet 9050	Kyocera FS-9520DN	HP LaserJet 8150
OTHER FEATURES				
Easy installation	Automatic IP address and configuration simplifies install for administrators end-users	Must research IP address and configuration before installation	Must research IP address and configuration before installation	Must research IP address and configuration before installation
Print cartridge capacity (at 5% coverage)	30,000 pages	30,000 pages	40,000 pages	30,000 pages
Dimensions of base model (w x d x h – inches/mm)	25.2 x 20.7 x 19.6 / 640 x 525 x 498	39 x 24.9 x 23.6 / 991 x 632.5 x 600	23 x 25.2 x 24.2 / 584 x 640 x 615	35 x 47 x 30 / 889 x 1187 x 749
Warranty	One-year on-site + option to extend (Includes Xerox Total Satisfaction Guarantee)	One-year on-site + option to extend	Not stated	One-year on-site + option to extend

What Comes in the Box

Phaser 5500B, Phaser 5500N, Phaser 5500DN

- Printer unit
- Print Cartridge (30,000 print capacity)
- Drum Cartridge (60,000 print capacity)
- Power Cord (110V units only)
- World Kit
 - Setup Guide Poster
 - Quick Reference Guide
 - User Documentation CD-ROM
 - Printer Installer and Utilities CD-ROM
 - Registration Card
- Power Cord/Country Kits (220V units only)

Swiss power cord	CKCH/A
Danish power cord	CKDK/A
United Kingdom power cord	CKUK/A
Europe power cord	CKEU/A
Argentina power cord	CKAR/A
Australia power cord	CKAU/A
Hong Kong Country Kit, UK power cord	CKHK/A
India Country Kit, power cord	CKIND/A
A1 cord, Korean Registration Cards	CKKR/A
PRC cord, Chinese Registration Card	CKPRC/A
Singapore/Malaysia Country Kit, UK power cord	CKSE/A
Taiwan Registration Card	CKTWN/A

Phaser 5500DT

Same contents as above plus:

- 1,000-sheet Feeder
- 1,000-sheet Feeder Instruction Sheet

Phaser 5500DX

Same contents as above plus:

- Finisher
- Staple Pack
- Finisher Instruction Sheet

Competitive Advantages

The Phaser 5500 Laser Printer

as compared to the HP LaserJet 9050:

- Faster FPOT: as fast as 3 seconds vs. 8 seconds
- True 1200 x 1200 dpi at full engine speed vs. 1200 dpi image quality at full engine speed
- HP 9050 base model has no multipurpose Tray 1
- Twice the standard memory: 128 MB vs. 64 MB
- Hard drive standard on 5500DX vs. optional on all HP models
- Longest engine life of 3 million impressions
- Higher maximum paper input capacity: 4,100 sheets vs. 3,100 sheets
- PrintingScout instant on-screen printing alerts
- Optional envelope feeder holds up to 100 envelopes; HP can only feed 10 envelopes
- True Adobe PostScript 3 vs. emulation
- Xerox Total Satisfaction Guarantee

as compared to the Kyocera FS-9520DN:

- Faster FPOT: as fast as 3 seconds vs. 5 seconds
- True 1200 x 1200 dpi at full engine speed vs. 600 x 600 dpi-based engine
- Twice the standard memory: 128 MB vs. 64 MB
- Longest engine life of 3 million impressions
- More configurations to meet the needs of more offices
- Heavier media weight capability from any tray
- Four-times the hard drive capacity
- True Adobe PostScript 3 vs. emulation
- Phaser One-click Installation
- PrintingScout instant on-screen printing alerts
- PhaserSMART online troubleshooting
- Xerox Total Satisfaction Guarantee

as compared to the HP LaserJet 8150:

- Faster print speed: up to 50 ppm vs. 32 ppm
- True 1200 x 1200 dpi at full engine speed vs. 1200 dpi image quality at full engine speed
- Faster first-page-out time: as fast as 3 seconds vs. 17 seconds
- Four times more standard memory (128 MB vs. 32 MB)
- Double the processor speed (500 MHz vs. 250 MHz)
- Double the duty cycle (up to 300,000 vs. 150,000)
- Greater media capacity and flexibility
- Edge-to-edge printing vs. no option
- Six-times the hard drive capacity
- True Adobe PostScript 3 vs. emulation
- Phaser One-click Installation
- PrintingScout instant on-screen printing alerts
- PhaserSMART online troubleshooting
- Xerox service and tech support

Marketing Collateral

The following sales tools are available for resellers to order or download from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the Prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price Lists (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offers (US and Canadian versions)
OPBCD	Ad Tools, Presentations, and Sales Tools CDs
55XBR	Product Brochure
55XDS	Data Sheet
55XEG	Evaluator's Guide
55XCC	Competitive Comparisons
55XPS	Print Samples
55XIM	Photographs

Options, Consumables and Services

	Part Number	Details
FEATURE SET UPGRADES		
5500B to 5500N Upgrade	097S03222	10/100Base-TX Ethernet, CentreWare IS Embedded Web Server, PhaserSMART, PrintingScout, job pipelining, job accounting
PAPER HANDLING OPTIONS		
1,000-sheet Feeder	097S03218	2 500-sheet trays, adjustable to 11 x 17 in. (A3)
2,000-sheet Feeder	097S03219	1 tray, 8.5 x 11 in. (A4) size only
3,500-sheet Stacker	097S03221	Supports sizes up to 11 x 17 in. (A3)
3,500-sheet Finisher (110V)	097S03282	Finisher with stapler and 3-hole puncher, supports sizes up to 11 x 17 in.
3,500-sheet Finisher (220V)	097S03281	Finisher with stapler and 2-hole and 4-hole puncher, supports sizes up to A3
Duplex Module	097S03220	For automatic two-sided printing
Envelope Tray	097S03286	Holds 35 envelopes; replaces Tray 2
Replacement Paper Tray	109R00733	Replacement tray holds 500 sheets; adjustable up to 11 x 17 in. (A3)
MEMORY OPTIONS		
128 MB Phaser Memory	097S03123	128 MB DIMM memory option
256 MB Phaser Memory	097S03225	256 MB DIMM memory option
16 MB Flash Memory	097S03125	16 MB Flash DIMM for storing fonts/forms
OTHER OPTIONS		
Hard Drive	097S03227	20 GB internal hard drive
CONSUMABLES		
Toner Cartridge	113R00668	30,000 print capacity @ 5% area coverage (approximate)
Staple Pack	008R12941	5,000 staples
ROUTINE MAINTENANCE ITEMS		
Drum Cartridge	113R00670	Up to 60,000 print capacity
110V Maintenance Kit	109R00731	Up to 300,000 print capacity; includes fuser, bias transfer roller (BTR), and feed rollers
220V Maintenance Kit	109R00732	Up to 300,000 print capacity; includes fuser, bias transfer roller (BTR), and feed rollers
TOTAL SATISFACTION SERVICES		
On-Site Service	5500S3	2-year Extended On-site Service (total of 3 years on-site); available during first 90 days of product ownership
	5500S4	3-year Extended On-site Service (total of 4 years on-site); available during first 90 days of product ownership
	5500SA	1-year Annual On-site Service
Installation	A3INST	Installation (product training and driver installation for a maximum of 2 computers)



WorkCentre® C2424

print – copy – scan

Selling Points

Affordable color performance

- Get vibrant color copies or prints at up to a fast 24 pages per minute
- As fast as only 6 seconds to first color page out
- Advanced printing, copying, and scanning seamlessly integrated into one value-packed device
- Advanced multitasking so one job can be processing while others are printing
- Intelligent Ready feature learns the user's printing habits and warms up the system when they're most likely to use it
- Two-sided printing, collation, booklet making, save/secure/proof print, and extended font storage are all standard features that you'd likely find optional anywhere else
- Valuable OmniPage Pro 12.0 and PaperPort 9.0 scanning software is customized and optimized for the WorkCentre C2424DX and is offered with a 5 seat license

Versatility that businesses need

- Reliably feed the widest range of media – from heavyweight stock to transparencies and custom sizes up to legal
- Consistently brilliant color quality on any media with 2400 FinePoint™ image enhancement technology
- Four print modes allow users to select the best balance of speed and quality for their printing requirements
- Up to 85,000 monthly duty cycle can take heavy workloads from busy workgroups
- The scanner is an intuitive and user-friendly way to move hard copy documents into one of five editable electronic formats

Elegantly simple design

- Hassle-free installation and network configuration means users will be up and running in no time
- Solid ink sticks are as easy to load as a stapler, environmentally friendly, and the ink levels are easily visible
- Manage, configure, and monitor the device from the desktop with CentreWare IS embedded Web server
- Automatic job monitoring helps users track their print job's progress
- PhaserSMART online troubleshooting turns potential service calls into a 30-second automated solution to get users back to work fast

Total Satisfaction Guarantee

- The WorkCentre C2424 is backed by a one-year on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

Three in
one...
One of a kind

Target Markets

Small to medium businesses

The WorkCentre C2424 is a robust multifunctional network system delivering unparalleled productivity and image quality. It is affordably priced, appointed with the integrated features and functions that facilitate asset consolidation, and designed from the start with the user's experience in mind.

Large businesses

An ideal workgroup product for location within the large business environment, the WorkCentre C2424 exhibits the overall superior network citizenry, remote administration, and color access controls that corporate IT communities demand.

Specifications



WorkCentre C2424DN

WorkCentre C2424DP

WorkCentre C2424DX

	PART NUMBERS		
110V	C2424/DN	C2424/DP	C2424/DX
220V	C2424/ADN	C2424/ADP	C2424/ADX
PRINTER			
Print speed	Up to 24 ppm color / 24 ppm black and white		
First-page-out time	As fast as 6 seconds color		
Print resolution	2400 FinePoint™, 600 x 600 dpi		
Processor	500 MHz PowerPC		
Language support	Adobe PostScript 3 and PCL 5c emulation		
Print memory	256 MB standard / 1 GB maximum	512 MB standard / 1 GB max	
Memory slots available	One of two slots open		
Connectivity	10/100Base-TX Ethernet and USB 2.0		
COPIER			
Copy speed	Up to 24 ppm color / 24 ppm black and white		
First-page-out time (color)	As fast as 12 seconds from platen, 15 seconds from DADF		
Copy resolution	600 x 600 dpi		
Reduce / Enlarge	25 to 400% in 1% increments		
Productivity features	ID Card Copy, Clone Copies, Scan Once-Print Many, Electronic Pre-Collation		
SCANNER			
Scan destinations	Scan to mailbox, Scan to TWAIN, Scan to PC		
Scan resolutions	300 x 300, 200 x 200, 100 x 100 dpi	600 x 600, 400 x 400, 300 x 300, 200 x 200, 100 x 100 dpi	
Bundled software	Optional		ScanSoft OmniPage Pro 12.0, PaperPort 9.0, and Image Retriever
MEDIA HANDLING			
Automatic two-sided	Standard		
Paper input capacity	Tray 1: 100 sheets Tray 2: 525 sheets Optional Tray 3: 525 sheets	Tray 1: 100 sheets Tray 2: 525 sheets Tray 3: 525 sheets	
Paper output capacity	250 sheets		
Paper sizes	5 x 7 in. to 8.5 x 14 in.		
Duplexing Automatic Document Feeder	Standard: 50 sheets		
GENERAL			
Hard drive	Standard: 40 GB		
Duty cycle	Up to 85,000 pages per month		
Warranty	One-year on-site warranty and Xerox Total Satisfaction Guarantee		

Competitive Advantages

The WorkCentre C2424

as compared to the Canon imageCLASS C2500/C3500:

- Faster speed
 - Up to 24 ppm vs. 17 or 21 ppm
 - As fast as 6-second FPOT vs. 17.5 or 19 seconds
 - 500 MHz processor vs. 300 MHz
- More standard and maximum paper input capacity
- Easier to install, use, and maintain
- Lower purchase price
- More standard and maximum memory
- Larger hard drive (40 GB) is standard vs. optional (10 GB)

as compared to the Lexmark x762e MFP:

- Faster first-page-out time (as fast as 6 seconds vs. 15 seconds)
- Better print and copy quality
- Easier to install, use, and maintain
- Integrated scanner vs. separate, attached scanner
- Lower purchase price
- More maximum memory
- Hard drive is standard vs. optional
- More total paper capacity

as compared to the Canon imageCLASS MF8170:

- Faster speed
 - Up to 24 ppm color vs. 4 ppm color
 - 24 ppm monochrome vs. 16 ppm monochrome
 - As fast as 6-second FPOT vs. 13-second FPOT
- Standard PostScript and PCL vs. generic drivers
- Far easier to install on a network
- Network scanning vs. scanning only via USB
- More standard and maximum paper capacity
- Two-sided printing is standard vs. manual only

as compared to the OkiData C7300n/C7500n CCS:

- Faster first-page-out time (as fast as 6 seconds vs. 12 seconds)
- Better print and copy quality
- Easier to install, use, and maintain
- Lower purchase price
- More standard memory
- Larger hard drive (40 GB) is standard vs. optional (10 GB)
- Two-sided printing is standard vs. optional

Solid Ink vs. Color Laser

- Superior color quality and consistency
- Four times as fast as typical four-pass color lasers
- More reliable than color lasers with 60% fewer parts to replace
- No-mess, fill-on-the-fly ink loading is as easy as loading a stapler
- Low total cost of ownership (TCO)
- Environmentally friendly with only 6.5 pounds of waste generated every three years or more (72,000 prints) vs. 128.5 pounds of waste generated by typical color lasers

Sales Tools

The following sales tools are available for resellers to download or order from the Xerox reseller Web site at www.xerox.com/office/resellers. Use the Prefix listed below to search for the most recent version.

Prefix	Description
NARPL	Price Lists PDF (US and Canadian versions)
OPBBR	Product Line Brochure
OPBDS	Product Line Data Sheet
XOGDE	Demo Offer Sheet (US and Canadian versions)
C24BR	Product Brochure
C24DS	Data Sheet PDF
C24EG	Evaluator's Guide
C24SI	Sales Information Handbook
C24DG	Demonstration Guide
C24CC	Competitive Comparisons
C24PS	Print Samples
C24IM	Photographs

Competitive Comparisons

	Xerox WorkCentre C2424	Canon C2500/C3500	Lexmark x762e MFP	Canon MF8170
PERFORMANCE				
Functionality	Print, copy, scan	Print, scan, convenience copy	Print, copy, scan, fax	Print, copy, scan, fax
Speed (maximum)	24 ppm color/black-and-white	17 / 21 ppm color 21 / 21 ppm black-and-white	25 ppm color 25 ppm black-and-white	4 ppm color 16 ppm black-and-white
First-page-out time (as fast as)	6 seconds color	19 / 17.5 seconds color	15 seconds color	13 seconds color
Technology	Solid-ink (single-pass color)	Single-pass color laser	Single-pass color laser	Four-pass color laser
Processor	500 MHz	300 MHz	600 MHz	Not stated
Language support	Adobe PostScript 3, PCL 5c emulation	Canon Advanced Print Technology 2 (CAPT2)	PostScript 3 and PCL 6 emulations	CARPS (Canon proprietary driver)
Memory	Standard — 256 MB Maximum — 1 GB	Standard — 32/64 MB Maximum — 256 MB	Standard — 256 MB Maximum — 512 MB	Not stated
Hard drive	Standard 40 GB	Optional 10 GB (C3500 only)	Optional	Yes
Duty cycle (max)	85,000 pages per month	85,000 pages per month	100,000 pages per month	Not stated
COLOR QUALITY				
Resolution (max)	2400 FinePoint™	600 x 600 dpi	1200 x 1200 dpi, 4800 Color Quality	2400 x 600 dpi quality
COPY AND SCANNING FEATURES				
Copy resolution	600 x 600 dpi	600 dpi	600 dpi	600 x 600 dpi
Reduce/Enlarge	25-400% in 1% increments	Reduce: LGL>LTR, LTR>EXE, LGL>EXE Enlarge (C3500 only): LTR>11x17, LGL>11x17	25-400%	50 - 200% in 1% increments
Scan resolutions	600 x 600, 400 x 400, 300 x 300, 200 x 200, 100 x 100 dpi	600 dpi	600 dpi	Hardware: 1200 x 1200 dpi Optical: 9600 x 9600
Scan locations	Scan to Mailbox, Scan to TWAIN application, Scan to PC	Scan to Email	Scan to PC, Scan to Mailbox	TWAIN, WIA
PAPER HANDLING				
Two-sided printing	Standard on all models	Standard	Standard	Manual
Standard paper input (# trays/total)	2/625 sheets	2/600 sheets	3/1,100 sheets	2/375 sheets
Optional paper tray capacity (# trays/total)	2/1,050 sheets	1/500 sheets	None	None
Total paper capacity	1,675 sheets	1,100 sheets	1,100 sheets	375 sheets
Paper output capacity	250 sheets	250 sheets	250 sheets	100 sheets
Maximum paper size	8.5 x 14 inches	11 x 17 inches (C3500 only)	8.5 x 14 inches (plus banners)	8.5 x 14 inches
Media weights	60 to 215 gsm	64 to 120 gsm	75 to 203 gsm	64 to 128 gsm
NETWORK FEATURES				
Connectivity	10/100Base-TX Ethernet, USB 2.0	USB, 10/100Base-TX Ethernet (separate Ethernet connections for printer and scanner)	10/100Base-TX Ethernet, USB 2.0	10/100Base-T Ethernet, USB 2.0
Status/Help tools	CentreWare IS Embedded Web Server, PrintingScout, PhaserSMART, job accounting, status notification, and usage analysis tool	NetSpot console, Remote UI	MarkVision Professional, embedded web server	ScanSoft OmniPage SE (OCR), NewSoft Presto! Page Manager
OTHER FEATURES				
Warranty	One-year on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	1 year on-site + option to extend	1 year LexOn-site + option to extend	1 year limited warranty with on-site service

Options

Paper Handling Accessories

097S03319 525-sheet Feeder (Adjustable up to Legal)

Memory

ZMD256/A 256 MB Memory Upgrade

097S03186 512 MB Memory Upgrade

Other

097S03345 Scanning Software Bundle (5 seat license)

097S03318 Cart (for C2424DN model only)

What Comes In the Box

WorkCentre C2424DN

- Multifunction Unit
- Solid Ink Rainbow Pack
- North America World Kit
 - Setup Guide Poster
 - Quick Reference Guide
 - User Documentation CD-ROM
 - Software CD-ROM
 - Service and Supplies Guide
 - Front Panel Overlays (French, Spanish, Brazilian-Portuguese)
 - North American Registration Card
- Power Cords (requires separate line item when ordering)

Argentina	CKAR/A
Australia	CKAU/A
Switzerland	CKCH/A
Denmark	CKDK/A
Hong Kong	CKHK/A
India	CKIND/A
Korea	CKKR/A
Singapore/Malaysia	CKSE/A
United Kingdom	CKUK/A

WorkCentre C2424DP

Same as above plus:

- 525-sheet Feeder
- Cart

WorkCentre C2424DX

Same as above plus:

- Scanning software bundle

Total Satisfaction Services

2424S3 — *Two additional years of extended on-site service; applicable during first 90 days of product ownership*

2424S4 — *Three additional years of extended on-site service; applicable during first 90 days of product ownership*

2424SA — *One-year On-site Service; available on an annual basis*

A4MINST — *Installation and training*

Note: Part numbers are for U.S. only

Supplies, Consumables and Maintenance

Part Number Details

GENUINE XEROX SOLID INK

Xerox Solid Ink Sticks

- Brilliant color print quality
- Concentrated formula for maximum page yield
- Easy to load
- Affordable

108R00663	3 Black sticks, 3,400-page capacity
108R00660	3 Cyan sticks, 3,400-page capacity
108R00661	3 Magenta sticks, 3,400-page capacity
108R00662	3 Yellow sticks, 3,400-page capacity
108R00664	6 Black sticks, 6,800-page capacity

XEROX PAPER AND SPECIALTY MEDIA

Digital Color Xpressions+

Bright uncoated paper for every day office color printing

003R11380	Letter, 24 lb. bond (90 gsm)
003R11382	Legal, 24 lb. bond (90 gsm)
003R11387	Letter, 32 lb. bond (120 gsm)
003R11395	Letter, 80 lb. cover (216 gsm)

Digital Color Xpressions 98

Premium uncoated paper with a true white shade for high-end printing

003R05529	Letter, 28 lb. bond (105 gsm)
003R05533	Letter, 65 lb. cover (176 gsm)

Premium Digital Carbonless Paper

003R12374	Letter, 2-part, white/canary
003R12380	Letter, 3-part, white/canary/pink

Solid Ink Business Cards

003R12506	Letter, 80 lb. cover (225 gsm) 10 cards per sheet
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DuraDocument Paper

Tear- and moisture-resistant paper

003R12314	Letter, 27 lb. (100 gsm)
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High Resolution Photo Paper

003R12500	Letter, 65 lb. cover (170 gsm)
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Trifold Brochures

003R12508	Letter, 65 lb. cover (176 gsm)
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Postcards

003R12507	Letter, 65 lb. cover (176 gsm), 4 cards per sheet
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Premium Multipurpose Labels

003R12056	Letter, 8 up
003R12054	Letter, 14 up
003R12051	8.5 x 12 in., 30 up

Professional Solid Ink Transparencies

003R12505	Letter
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ROUTINE MAINTNANCE ITEMS

Standard Maintenance Kit (Maintenance roller/counter)

108R00656	Up to 10,000 print capacity
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Extended Maintenance Kit (Maintenance roller/counter)

108R00657	Up to 30,000 print capacity
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ACCESSORIES

Waste Tray

109R00736	For Phaser 8400 or WorkCentre C2424
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Cleaning Kit

016-1845-00	Contains instructions and 5 alcohol wipes
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Note: Capacities/yields are approximate based on 5% coverage on a A-size page



FaxCentre® F110

fax – print – copy – scan

Selling Points

Fast to keep pace with busy workgroups

- Speedy 33.6 Kbps modem for fast fax transmission up to 3 seconds per page
- JBIG compression for faxes provides 20-80% efficiency in compression making the transmissions much faster
- Up to 10 ppm convenient walk-up copying
- Direct connect printing (via USB) is fast and high quality

Compact and smart design

- Small footprint takes up very little space on a shelf or desk
- Alpha-numeric (QWERTY) keypad built-in to device
- Incoming data is automatically reduced to fit the loaded paper size in the tray
- Large capacity paper tray can handle high-traffic volume
- Memory never disappears, so there will be no loss of data or device settings (phone books, etc.) if power is lost

Easy to use with robust features

- Simple to use and easy to setup and configure options
- Receives and prints text messages sent from cell phones where Short Messaging Service (SMS) is supported
- PaperPort® software from ScanSoft® helps digitize and organize your documents
- Easily create cover sheets at the device with the alpha-numeric (QWERTY) keypad
- Reduce or enlarge original copy images from 25-400% in 1% increments
- Maximum duty cycle of up to 1,000 pages per month

Total Satisfaction Guarantee

- The FaxCentre F110 device's reliability and quality is backed by the exclusive Xerox Total Satisfaction Guarantee

Target Markets

Small-to-medium businesses and small workgroups in larger companies who need:

- Powerful fax functions, convenience printing, color scanning, and convenience copying in a small footprint, desktop Fax MFP design

Customers looking to:

- Replace aging stand-alone fax and older fax-based multifunction equipment
- Reduce operating costs and save space through personal fax product asset consolidation

Fast, easy and fits anywhere

Competitive Comparisons

FaxCentre F110 vs. Ricoh FAX1160L

- *JBIG fax compression vs. none*
- *Faster copy and print speed (up to 10 ppm vs. 8 ppm)*
- *More paper capacity (250 sheets vs. 150 sheets)*
- *More device memory (4 MB vs. 2 MB)*

FaxCentre F110 vs. Samsung SF-5800

- *Faster modem speed (33.6 Kbps vs. 14.4 Kbps)*
- *Faster fax transmission speed (3 seconds/page vs. 6 seconds/page)*
- *JBIG fax compression vs. none*
- *Faster copy and print speed (up to 10 ppm vs. 8 ppm)*
- *More paper capacity (250 sheets vs. 150 sheets)*
- *More device memory (4 MB vs. 1 MB)*

FaxCentre F110 vs. Brother IntelliFax-3800

- *Brother has no scanning*
- *More paper capacity (250 sheets vs. 200 sheets)*
- *Higher consumables capacity*
- *Brother's print driver must be downloaded from their web site*

Specifications

FaxCentre F110	
PART NUMBERS	
110V	F110MB
220V	F110VMB
PLAIN PAPER FAX	
Modem speed	33.6 Kbps
Transmission speed	3 seconds per page
Fax resolution	Up to 400 x 200 dpi
Fax memory	2 MB (approximately 120 pages)
Speed dials	Up to 199 locations
CONVENIENCE PRINTING	
Print speed	Up to 10 ppm
Print resolution	600 x 600 dpi
Connectivity	Direct connect to USB
CONVENIENCE COPYING	
Copy speed	Up to 10 ppm
Copy resolution	300 x 300 dpi
Reduce/Enlarge	25-400% in 1% increments
Multiple copies	Up to 99 copies
Productivity features	Scan Once/Print Many
CONVENIENCE SCANNING	
Scan speeds	6 seconds per page at 100 x 200 dpi 12 seconds per page at 300 x 300 dpi
Scan resolution	300 x 300 dpi optical
Scan driver	TWAIN standard
Scanning software	ScanSoft PaperPort
MEDIA HANDLING	
Paper tray capacity	250 sheets
Paper sizes	Letter, legal, A4
ADF paper capacity	20 sheets
GENERAL	
Duty cycle	Up to 1,000 pages per month
Consumable yield (5% area coverage)	3,000 pages
Warranty	90 days on-site

Consumables and Maintenance

Part Number	Details
CONSUMABLES	
Toner/Drum Cartridge	013R00599 3,000 print capacity @ 5% area coverage (approximate)
MAINTENANCE AGREEMENTS	
Annual On-site Service	110SAP One-year on-site service, available on an annual basis
Two Additional Years Service	110S3P Two additional years of extended on-site service; applicable during first 90 days of product ownership
Three Additional Years Service	110S4P Three additional years of extended on-site service; applicable during first 90 days of product ownership
Installation	NRINST Product training and driver installation for up to two computers



FaxCentre® F116

fax – print – copy – scan – email

Selling Points

Essential fax functions at an affordable price

- Single line and dual line configurations
- Faxes will look crisp and clear with detailed send and receive resolution
- 33.6/KBIG and ultra-fast 3 seconds per page fax transmission
- Simplify faxing and save time with up to 26 one-touch dials and 500 speed dials with search-by-name capability using QWARTY keypad
- Fax send-to and receive-from e-mail is simple and easy
- Robust security features prevent unauthorized access to the FaxCentre F116
- Up to 98 departmental accounts to enable device usage tracking per account
- SMS Text Messaging feature allows the F116 to receive and print text messages from wireless phones

Compact and robust design

- Copying, printing, faxing, and scanning in a device compact enough for any desk or countertop
- Thoughtfully designed user interface makes it easy to use by anyone
- Automatic Document Feeder holds up to 40 sheets
- Up to two paper trays for a large 750-sheet paper capacity

Advanced features

- Fast, crisp and clear laser printing at up to 16 ppm in Letter and A4 sizes
- Optional built-in network card enables shared network printing and fax-to-email features
- Companion Pro software simplifies machine configuration and set-up by allowing settings to be programmed on a PC and then loaded to the device simply and easily
- Remote access to device configuration functions from PC and the Web
- Faxes that are stored in memory are saved in case of power loss

Total Satisfaction Guarantee

- The FaxCentre F116's reliability and quality is backed by the exclusive Xerox Total Satisfaction Guarantee

Target Markets

Small-to-medium businesses and small workgroups in larger companies who need:

- Powerful fax functions, network-capable convenience printing, color scanning, and convenience copying in a small footprint, desktop Fax MFP design

Customers looking to:

- Replace aging standalone fax and older fax-based multifunction equipment
- Increase productivity with dual line fax capabilities (F116L only)
- Reduce operating costs and saving space through personal fax product asset consolidation

Valuable
features...
Value
priced

Competitive Comparisons

FaxCentre F116 vs. Ricoh 3310L

- *Faster engine speed (up to 16 ppm vs. 15 ppm)*
- *Ricoh has no scanning capability*
- *Ricoh has no PC Fax capability*
- *More fax memory (8 MB vs. 3 MB)*

FaxCentre F116 vs. Sharp FO-DC500

- *Sharp has no color scanning capability*
- *Sharp has no PC Fax capability*

FaxCentre F116L vs. Ricoh 4410NF

- *Faster engine speed (up to 16 ppm vs. 15 ppm)*

FaxCentre F116L vs. Sharp FO-DC600

- *Sharp has no color scanning capability*
- *Sharp has no PC Fax capability*

Specifications

	FaxCentre F116	FaxCentre F116L
	PART NUMBERS	
110V	F116MB	F116LMB
220V	F116VMB	NA
	PLAIN PAPER FAX	
Phone lines	Single Line	Dual Line
Modem speed	33.6 Kbps	
Transmission speed	3 seconds per page	
Fax memory	8 MB (~550 pages of storage)	
Speed dialing	500 Speed Dials, 26 One Touch Dials	
Productivity features	Text Messaging to Fax, Fax to Email, Secure fax/mailbox	
	CONVENIENCE PRINTING	
Print speed	Up to 16 ppm (Letter and A4)	
Print resolution	600 x 600 dpi	
Connectivity	Standard: USB, Optional Network Upgrade Kit: 10/100Base-T Ethernet	
Language support	Standard: GDI, Optional with Network Upgrade Kit: PCL 6 and PostScript 3 emulation	
	CONVENIENCE COPYING	
Copy speed	Up to 16 cpm (Letter and A4)	
Copy resolution	300 x 300 dpi	
Reduce/Enlarge	25-400% in 1% increments	
Productivity features	Scan Once/Print Many	
	CONVENIENCE COLOR SCANNING	
Scan resolution (color and mono)	100 x 200 dpi, 300 x 300 dpi optical, 600 dpi interpolated	
Productivity features	Scan to Email	
Bundled OCR software	ScanSoft PaperPort, OmniPage	
	MEDIA HANDLING	
Paper capacity	Standard tray: 250 sheets / Bypass tray: 1 sheet / Maximum: 751 sheets	
Paper sizes	5 x 8 in. to 8.5 x 39 in. (banners)	
ADF paper capacity	35 sheets	
	GENERAL	
System memory	32 MB total system memory	
Duty cycle	Up to 2,500 pages per month	

Options, Consumables and Service

	Part Number	Details
OPTIONS		
Network Upgrade Kit	097N01441	Enables network printing, e-mail, and I-Fax
500-sheet Paper Tray	097N01440	Extends total paper capacity to 750 sheets
CONSUMABLES		
Print Cartridge	006R01218	6,000 capacity @ 5% area coverage (approximate)
Drum Cartridge	113R00655	Up to 20,000 capacity
MAINTENANCE AGREEMENTS		
Annual On-site Service	116SAP	One-year on-site service, available on an annual basis
Two Additional Years Service	116S3P	Two additional years of extended on-site service; applicable during first 90 days of product ownership
Three Additional Years Service	116S4P	Three additional years of extended on-site service; applicable during first 90 days of product ownership
Installation	NRINST	Product training and driver installation for up to two computers



WorkCentre® PE220

copy – print – scan – fax

Selling Points

Build to get the job done fast

- Speedy print and copy speed up to 20 ppm keeps offices productive
- Get to work fast with a warm-up time of only 30 seconds
- Get prints and copies right away with a quick first-page-out time of only 11 seconds
- Reduce phone charges and increase productivity with fast fax transmission speed of 3 seconds per page

Conveniently easy to use

- Print, copy, fax, and scan all in one device that's small enough to fit on any desktop
- Simple "plug and play" setup
- Fast, high quality, and reliable color scanning at up to 4800 dpi (enhanced) converts hard copy documents into office documents that can be shared and stored
- Up to 99 speed dial locations simplifies faxing and saves time
- 30-sheet automatic document feeder holds letter and legal paper sizes
- Handy ID Card Copy and Auto Fit Copy features save time and effort
- Powerful and simple ScanSoft PaperPort and OmniPage software make scanning easy and accurate for anyone in the office

Affordable price

- Consolidate assets into one laser-quality solution at a low introductory cost and with low cost of operation
- More value versus the competition when comparing features and productivity
- The WorkCentre PE220's reliability is backed by a one-year warranty with options extend, plus the Xerox Total Satisfaction Guarantee

Target Markets

Individuals in home or small business offices

- Any small office, small workgroup, or individual looking for a low cost MFP solution with volumes up to 750 pages per month to add functionality to increase productivity

Major accounts, public sector and general markets in every industry segment

- Power users looking to consolidate assets into one personal MFP or replace older personal copiers or inkjet MFP devices

Blazing
speed.
Cool
price.

Competitive Comparisons

WorkCentre PE220 vs. HP LaserJet 3030mfp

- *Faster print and copy speed*
- *Higher toner cartridge yield*
- *More robust copy features*
- *Lower price*

WorkCentre PE220 vs. Canon imageCLASS MF 5730/5750

- *More robust copy features*
- *Better scanning capability*
- *ScanSoft PaperPort and OmniPage scanning software*
- *Higher toner cartridge yield*

WorkCentre PE220 vs. Samsung SCX 4521F

- *ScanSoft PaperPort and OmniPage scanning software*
- *Xerox Total Satisfaction Guarantee*

WorkCentre PE220 vs. Brother MFC-7820N

- *Higher toner cartridge yield*
- *Fewer supplies to manage with only one toner cartridge vs. dual cartridges*
- *Linux drivers*
- *ScanSoft PaperPort and OmniPage scanning software*

Specifications

WorkCentre PE220	
PART NUMBERS	
110V	PE220
220V	PE220V
PRINTER	
Print speed	Up to 20 ppm (20 ppm A4)
Print resolution	600 x 600 dpi
Print memory	10 MB (16 MB total system memory)
Connectivity	USB 2.0 and IEEE 1284 Parallel
COPIER	
Copy speed	Up to 20 cpm (20 cpm A4)
Copy resolution	600 x 600 dpi
Reduce/Enlarge	Platen: 25-400% in 1% increments ADF: 25-100% in 1% increments
Multiple copies	Up to 99 copies
Productivity features	2-up, 4-up, collation, auto fit, clone, poster, multi-copy, ID Card Copy
PLAIN PAPER FAX	
Modem speed	33.6 Kbps
Transmission speed	3 seconds per page
Fax resolution	Up to 300 x 300 dpi
Fax memory	2 MB (stores 160 pages)
Speed dialing	10 one-touch dials, 99 speed dials
SCANNER	
Scan resolution (color and monochrome)	600 x 600 dpi, 4800 x 4800 dpi enhanced
Bundled OCR software	ScanSoft® PaperPort® 10 and OmniPage® 3.0
MEDIA HANDLING	
Paper capacity	Standard tray: 150 sheets / Bypass tray: 1 sheet
Paper sizes	3 x 5 in. to 8.5 x 14 in.
ADF paper capacity	30 sheets
GENERAL	
Maximum duty cycle	Up to 5,000 pages per month
Warranty	One-year depot warranty and Xerox Total Satisfaction Guarantee

PE220

Consumables and Service

Part Number	Details
CONSUMABLES	
Print cartridge	013R00621 3,000 print capacity @ 5% area coverage (approximate)
SERVICE AGREEMENTS	
Two years Depot Service	PE220D3 Extends depot warranty by two additional years
One year On-site Service	PE220S1 Upgrade depot warranty to one year on-site warranty
Two years On-site Service	PE220S3 Upgrade warranty to on-site, plus two years
Three years On-site Service	PE220S4 Upgrade warranty to on-site, plus three years
Annual On-site Service	PE220SA One-year on-site service; available on an annual basis
Installation	A4INST Product training and driver installation for up to two computers



WorkCentre® PE120

print – copy – fax – scan

Selling Points

Convenient and easy to use

- Compact all-in-one device that's small enough to fit on any desktop
- Thoughtfully designed user interface
- Two paper trays for a large 300-sheet capacity, or add an optional third tray for a total of 550 sheets
- Network printing on the WorkCentre PE120i model to meet the needs of several users

Powerful features

- Copying, printing, faxing, and scanning in a single device
- Fast, crisp and clear laser printing at up to 22 ppm (20 ppm A4)
- First-page-out time of as fast as 10 seconds
- Print clean graphics and sharp text with 1200 dpi enhanced resolution
- Up to 160 MB of printing memory keeps complex documents coming out fast
- Scan high-quality color documents straight to the desktop
- Ultra-fast 3 seconds per page fax transmission
- Direct USB connection for scanning to or printing from a USB memory stick

Attractively priced for any budget

- Affordable quality for cost conscience customers
- Consolidates all the tools offices need into a single great device
- Desktop placement saves valuable office space and increases efficiency

Service and Total Satisfaction Guarantee

- The WorkCentre PE120's reliability and quality is backed by a one-year warranty and the exclusive Xerox Total Satisfaction Guarantee

Target Markets

Personal use or small workgroups

- Any establishment looking for a low cost personal MFP solution with average volumes up to 2,000 pages per month

Major Accounts, Public Sector and General Markets in every Industry Segment

- Power users looking to consolidate assets into one personal MFP, and to replace older light-lens copiers, or inkjet MFP devices

Hot features...
Cool price

Competitive Comparisons

WorkCentre PE120 vs. HP LaserJet 3380mfp

- *Faster print and copy speed*
- *More maximum paper capacity*
- *HP device has no network capability*

WorkCentre PE120 vs. Dell 1600n

- *Larger bypass tray capacity*
- *No parallel connectivity on the Dell*
- *Xerox Total Satisfaction Guarantee*

WorkCentre PE120 vs. Canon imageCLASS MF5550

- *Faster print and copy speed*
- *More standard and maximum paper capacity*
- *PCL and PostScript emulation vs. CAPT*
- *Direct USB connection*
- *Canon has USB interface only*
- *More robust copy features*
- *More robust fax features*

Specifications

	WorkCentre PE120	WorkCentre PE120i
	PART NUMBERS	
110V	PE120	PE120I
220V	PE120V	PE120VI
	PRINTER	
Print speed	Up to 22 ppm (20 ppm A4)	
Print resolution	600 x 600 dpi, 1200 dpi emulation	
Printer memory	32 MB (160 MB maximum)	
Language support	PCL 6 emulation	PCL 6 and PostScript 3 emulation
Connectivity	USB 2.0 and Parallel	USB 2.0, Parallel, 10/100Base-T Ethernet
	COPIER	
Copy speed	Up to 22 cpm (20 cpm A4)	
Copy resolution	600 x 600 dpi	
Reduce/Enlarge	Via platen glass: 25-400% / Via ADF: 25-100%	
Multiple copies	Up to 99 copies	
Productivity features	ID Card Copy, Clone Copies, Scan Once-Print Many, Electronic Pre-Collation	
	PLAIN PAPER FAX	
Modem speed / Transmission speed	33.6 Kbps / 3 seconds per page	
Fax resolution	300 x 300 dpi, 203 x 196 dpi, 203 x 98 dpi	
Fax memory	4 MB (stores ~320 pages)	
Speed dialing	Up to 200 locations (40 one-touch dials)	
	SCANNER	
Scan resolution	600 x 1200 dpi (up to 4800 dpi interpolated)	
Bundled OCR software	ScanSoft PaperPort and OmniPage	
	MEDIA HANDLING	
Paper capacity	Standard tray: 250 sheets / Bypass tray: 50 sheets / Maximum capacity: 550 sheets	
Paper sizes	5 x 7 in. to 8.5 x 14 in.	
ADF paper capacity	50 sheets	
	GENERAL	
Recommended volume / Duty cycle	Up to 2,000 pages per month / Up to 15,000 pages per month	
Warranty	One-year depot warranty and Xerox Total Satisfaction Guarantee	

Options, Consumables and Service

	Part Number	Details
OPTIONS		
250-sheet Tray	497N00203	Additional 250-sheet feeder and tray
32 MB Memory	097N01434	32 MB of additional memory
128 MB Memory	097N01436	128 MB of additional memory
CONSUMABLES		
High Capacity Print Cartridge	013R00606	5,000 print capacity @ 5% area coverage (approximate)
Standard Capacity Print Cartridge	013R00601	3,500 print capacity @ 5% area coverage (approximate)
AGREEMENTS		
One year on-site service	PE20S1	Upgrade warranty to one year of on-site service
Two years on-site service	PE20S3	Upgrade warranty to on-site, plus two years
Three years on-site service	PE20S4	Upgrade warranty to on-site, plus three years
Installation	A4INST	Product training and driver installation for up to two computers



WorkCentre® M15

print – copy – scan – fax

Selling Points

Fast and feature-rich printing

- Up to 16 pages per minute printing creates value through higher productivity
- Print clean graphics and sharp text with 1200 dpi image quality
- Automatic two-sided printing improves productivity and reduces paper waste
- PCL 6 for compatibility with the most common print description languages
- Get the whole office printing with the optional external Ethernet print server

Copying that is walk-up easy

- Convenient copying at up to 16 copies per minute
- Two-sided copying from single-sided originals improves productivity and reduces paper waste
- Scan-once-print-many feature saves time and eliminates wear and tear
- Electronic Collation eliminates the need for manual sorting
- 30-sheet automatic document feeder holds letter to legal paper sizes

Powerful color scanning (M15i)

- Fast, high quality, and reliable color scanning at up to 6 seconds per page
- Scan color graphics for use in presentations or Web applications
- Covert scanned documents into editable text and graphics with bundled OmniPage® and PaperPort® software (a \$175 value)

Feature-packed fax capabilities (M15i)

- Reduce phone charges and increase productivity with fast transmission speed
- Store up to 320 fax pages with 4 MB of memory
- 80 speed dial and 80 group dial locations simplify faxing and virtually eliminate manual dialing so users can stay productive

Target Markets

Small businesses and workgroups in larger companies

- Customers looking for high-quality printing in addition to convenience copying, faxing, and color scanning capabilities
- General markets in every industry segment including public sector

Offices to consolidate and/or replace older devices

- Customers looking to consolidate assets into one device or replace older light-lens copiers or MFPs

NOTE: Canadian distribution of the WorkCentre M15 is available through select dealer channels, call 1-800-ASK-XEROX for product information.

Big office
features.
Small size.
Great Price.

Competitive Comparisons

WorkCentre M15i vs. HP LaserJet 3380mfp

- *Two-sided printing standard vs. not offered*
- *More paper input capacity (650 vs. 260 sheets)*
- *Lower cost per print*
- *Higher consumable capacity (6,000 vs. 3,500 pages)*
- *On-site warranty*

WorkCentre M15i vs. Canon ImageRunner 1670F

- *Two-sided printing standard vs. not offered*
- *Canon has no scanning capability*
- *Lower purchase price*
- *Canon ships without a toner cartridge*
- *On-site warranty vs. none*

WorkCentre M15i vs. Ricoh Aficio 1515MF

- *Faster engine speed (up to 16 ppm vs. 15 ppm)*
- *More standard paper input capacity*
- *More robust copier capabilities*
- *On-site warranty vs. none*

Specifications



WorkCentre M15



WorkCentre M15i

PART NUMBERS		
110V	M15	M15i
220V	M15VMBI	M15VMBI
PRINTER		
Print speed	Up to 16 ppm (15 ppm A4-size) / First-page-out as fast as 9.3 seconds	
Print resolution	1200 dpi enhanced	
Printer memory	8 MB (16 MB total system)	
Two-sided printing	Yes, automatic	
Connectivity	Standard: USB and Parallel / Optional: PocketPro® 100 external print server	
COPIER		
Copy speed	Up to 16 cpm (15 cpm A4-size)	
Two-sided copying	Yes, from single-sided originals	
Productivity features	Scan-once-print-many, Electronic Collation	
SCANNER		
Color scan speed	NA	1.3 spp at 75 dpi
Scan resolution	NA	75 to 4800 dpi interpolated
PLAIN PAPER FAX		
Transmission speed	NA	3 seconds per page
Speed and group dials	NA	Up to 80 locations each
PAPER HANDLING		
Paper sizes	5 x 7 in. to 8.5 x 14 in.	
Paper capacity	Standard tray: 550 sheets / Bypass tray: 100 sheets	
Automatic document feeder	Optional	Standard
OTHER FEATURES		
Duty cycle	Up to 5,000 pages per month	
Warranty	90 days on-site and Xerox Total Satisfaction Guarantee	

Consumables and Maintenance

Part Number	Details	
CONSUMABLES		
Toner cartridge	106R00584	6,000 print capacity @ 5% area coverage (approximate)
Drum cartridge	113R00663	Up to 15,000 pages
OPTIONS		
Automatic Document Feeder	498N00308	30-sheet capacity ADF
Network connectivity	098N01701	PocketPro® 100 external print server
Stand	098N01724	Provides additional storage for paper and supplies
MAINTENANCE AGREEMENTS		
One year maintenance agreement	M15S1P	12-month agreement for a total of 15 months with a 90-day warranty
Three year maintenance agreement	M15S3P	36-month agreement for a total of 39 months with a 90-day warranty



CopyCentre® C20 WorkCentre® M20/M20i

copy – print – scan – fax – email

Selling Points

Extremely simple to use

- Intelligent design, including an intuitive user interface and easy-to-use print driver saves users time and hassle
- Simple, yet robust, features make printing, copying, scanning, faxing, and emailing easy

Extra smart design

- Copying, faxing, and scanning to email is push-button simple
- Internal 10/100Base-T Ethernet network connection is integrated (standard on M20i)
- Feeding from multiple trays is an option
- Industry standard PCL 6 printing capability is provided
- PostScript 3 emulation is standard on the M20i and optional on the M20 with the Network Accessory Kit
- Convert scanned documents into editable text and graphics with bundled Omnipage® and PaperPort® software
- Scan-once-print-many feature saves time and eliminates wear and tear on originals and the document handler
- Electronic Collation eliminates the need for manual sorting
- Optional Secure Print and Network Authentication Kit provides confidentiality to printed documents and secure access to network features like Scan to Email (via SMB or Kerberos)

Excellent performance

- Up to 22 pages per minute (letter) printing creates value through higher productivity
- Automatic two-sided printing and copying improves productivity and reduces paper waste
- Print clean graphics and sharp text with 1200 dpi enhanced image quality
- Reduce phone charges and meet or exceed deadlines with fast 33.6 kbps transmission speed
- High quality and reliable color scanning and faxing
- 50-sheet duplexing automatic document feeder (DADF) holds letter to legal paper sizes

Total Satisfaction Guarantee

- Xerox's reliability and quality is backed by a 90-day on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

Target Markets

Small-to-medium businesses and small workgroups in larger companies

- Customers looking for high-quality printing, copying, faxing, and scanning capabilities
- All industry segments including public sector are target markets

Offices to consolidate and/or replace older devices

- Customers looking to consolidate assets into one device or replace older light-lens copiers or MFPs

Power and performance within reach

Competitive Advantages

WorkCentre M20i vs. HP LaserJet 4101mfp

- *Legal-size platen vs. Letter-size only*
- *Faster FPOT (as fast as 8.6 vs. 12 seconds)*
- *Full duplexing and higher capacity document feeder (50-sheet DADF vs. 30-sheet ADF)*
- *Duplex copying/scanning is standard and automatic*
- *Faster fax speed (33.6 vs. 14.4 kbps) and JBIG compression*
- *Higher fax resolution (400 x 400 dpi vs. 200 x 100 dpi)*
- *Foreign Device Interface option vs. no option*

WorkCentre M20i vs. Lexmark x422

- *Duplex copying/scanning is standard and automatic*
- *More robust faxing capabilities and features*
- *Superior scanning software tools (PaperPort and Omnipage)*
- *Foreign Device Interface option vs. no option*
- *Full duplexing document feeder (50-sheet DADF vs. 50-sheet ADF)*

Specifications

	CopyCentre C20	WorkCentre M20	WorkCentre M20i
PART NUMBERS			
110V	C20	M20	M20i
220V	C20VB	M20VB	M20VI
PRINTER			
Print speed (maximum)	NA	22 ppm (letter) / 21 ppm (A4), FPOT of 9 seconds	
Print resolution	NA	Up to 1200 dpi enhanced	
Connectivity	NA	USB 2.0, Parallel, Network Accessory Kit optional	USB 2.0, Parallel, 10/100Base-T Ethernet
Features		PCL 6 emulation, PostScript 3 emulation (optional), Secure Print (optional)	PostScript 3 and PCL 6 emulation, CentreWare IS embedded Web server, Secure Print (optional)
COPIER			
Copy speed (maximum)	22 ppm (letter) / 21 ppm (A4), FCOT of 8 seconds		
SCANNER			
Features	NA	ScanSoft PaperPort SE and OmniPage SE software, Scan to Email (optional)	ScanSoft PaperPort SE and OmniPage SE software, Scan to Email
Network Authentication	NA	Optional (SMB or Kerberos)	
PLAIN PAPER FAX			
Transmission speed	NA		3 seconds per page
PAPER HANDLING			
Two-sided	Standard		
Document feeder	Standard 50-sheet Duplexing Automatic Document Feeder (DAF)		
Paper size	5 x 7 in. to 8.5 x 14 in.		
Standard paper input	550-sheet paper tray, 100-sheet bypass tray; 1,200-sheet maximum		
OTHER FEATURES			
Duty cycle	Up to 20,000 pages per month		
Warranty	90-day on-site		

Consumables, Options and Service

	Part Number	Details
CONSUMABLES		
Print Cartridge (North America)	106R01047	8,000 pages @ 5% area coverage (average yield)
Print Cartridge (Europe)	106R01048	8,000 pages @ 5% area coverage (average yield)
Drum Cartridge	113R00671	Up to 20,000 pages
OPTIONS		
Network Accessory Kit	497N00184	Includes Ethernet, PostScript 3 emulation, 32 MB, Scan to Email
Secure Print / Network Authentication Kit	498N00568	Customer installable network security features
Second Paper Tray	498N00364	550-sheet feeder and tray
Cabinet Stand	098N01724	Provides additional storage for paper and supplies
Foreign Device Interface Kit	097S03291	Service installable only
SERVICE AGREEMENTS		
Annual On-site Service	20SAP	Available on an annual basis
Two Additional Years Service	20S3P	Extended on-site service for total of 27 months when combined with 90-day warranty; applicable during first 90 days of product ownership
Three Additional Years Service	20S4P	Extended on-site service for total of 39 months when combined with 90-day warranty; applicable during first 90 days of product ownership



CopyCentre® C118 WorkCentre® M118/M118i

print – copy – fax – email

Selling Points

High performance features

- Outstanding image quality for crisp, impressive copies and prints – thanks to our patented EA Toner
- SMart Kits minimize downtime by notifying users when a component needs to be changed, and by making it simple to change those components
- Industry-leading device management gives administrators outstanding control of the device's job queue, settings and consumable status from any location
- PC fax ready
- Scans at up to an amazing 44 ppm (in 200 dpi mode) so archiving large jobs can take a short time
- ScanSoft OmniPage and PaperPort software on the WorkCentre M118i make it simple to turn paper into editable digital files and also store, organize, and distribute them

Built to simplify everyday tasks

- Simple scan-to-email feature sends documents directly to a recipient's desktop (WorkCentre M118i only)
- One touch speed dials and group dials for fast fax connections (WorkCentre M118i only)
- WorkCentre M118i users can fax a document from their PC as easy as printing it
- Small footprint makes it an excellent choice for the space-conscious office
- Fast warm-up time gets users printing and copying first thing in the morning
- Integrated installation tools and auto IP setup make it easy to get started

Adapable to any office need

- Reliably feeds a wide range of media, including tabloid-size paper, transparencies and heavy card stock
- Expandable paper capacity so busy workgroups can add trays as their needs grow... up to 1,850 sheets
- There are so many options to choose from. Configure as an independent copier (CopyCentre C118), a robust copier-printer (WorkCentre M118), or a comprehensive printing, copying, faxing and emailing system (WorkCentre M118i).
- Low purchase price to fit tight budgets

Total Satisfaction Guarantee

- Backed by a 90-day on-site warranty and the exclusive Xerox Total Satisfaction Guarantee

Can-do
performance...
all day,
every day

Target Markets

Small-to-medium businesses or workgroups

- Customers looking for copy, print, fax, and email capabilities
- Customers with a limited budget and limited office space, but require 11 x 17-inch paper handling
- Customers with legacy products ranging from 15 to 25 ppm

Specifications



CopyCentre C118



WorkCentre M118



WorkCentre M118i

	PART NUMBERS		
110V	C118/PL	M118/DN	M118i/DX
COPIER			
Copy speed	Up to 18 cpm		
First-copy-out time	As fast as 7.5 seconds		
Copy resolution	600 x 600 dpi		
Reduce/Enlarge	50 to 200% in 1% increments		
Two-sided	1:1 (1:2, 2:2, 2:1 optional)	1:1, 1:2, 2:2, 2:1	
Productivity features	Scan Once-Print Many, Electronic Pre-Collation, N-up Copying, Automatic & Mixed Media Identification		
PRINTER			
Print speed	NA	Up to 18 ppm	
First-page-out time	NA	As fast as 15 seconds	
Print resolution	NA	600 x 600 dpi	
Processor	NA	300 MHz PowerPC	
Language support	NA	PCL 6 emulation (Adobe PostScript 3 optional)	Adobe PostScript 3, PCL 6 emulation
Connectivity	NA	10/100Base-TX Ethernet, Parallel, and USB 2.0	
SCANNER			
Scan destinations	NA	Scan to Email	
Bundled software	NA	ScanSoft OmniPage Pro 1.0, PaperPort 9.0, and Image Retriever	
MEDIA HANDLING			
Automatic two-sided	Optional	Standard	
Duplexing Auto Document Feeder (50 sheets)	Optional	Standard	
Paper input capacity	Standard: 250-sheet tray and 100-sheet bypass tray Optional: One Tray Option (500 sheets) or One Tray plus Two Tray Option (1,500 sheets)		
Maximum paper capacity	1,850 sheets		
Paper output capacity	250 sheets		
Paper sizes	3.5 x 3.8 in. to 11 x 17 in.		
GENERAL			
Total device memory	32 MB	96 MB	288 MB
Duty cycle	Up to 50,000 pages per month		
Warranty	90-day on-site warranty and Xerox Total Satisfaction Guarantee		

Competitive Comparisons

	WorkCentre M118i	Canon imageRUNNER 2010F	Ricoh Aficio 2018/2018D	Konica Minolta bizhub 7218
FUNCTIONALITY				
Standard functions	Print, copy, fax, scan to email	Copy, fax	Copy	Copy, local print and scan
Optional functions	None	Print, scan	Print, scan, fax	Network print, scan, fax
PRINTING				
Speed (letter)	Up to 18 ppm	Up to 20 ppm	Up to 18 ppm	Up to 18 ppm
Speed (11x17)	Up to 10 ppm	Up to 9 ppm	Up to 8 ppm	Up to 11 ppm
Warm-up time	25 seconds	30 seconds	15 seconds	30 seconds
Processor	300 MHz	200 MHz	240 MHz	Not disclosed
Print resolution	600 x 600 dpi	600 x 600 dpi, 2400 x 600 dpi interpolation	600 x 600 dpi	600 x 600 dpi, 600 x 1200 dpi enhanced
Language support	Adobe PostScript 3, PCL 6 emulation	PCL 5e and PCL6 emulations	Standard: PCL 5e/6 emulation / Optional: Adobe PostScript 3	GDI Optional: PCL6, PCL 5e
Printer memory	192 MB	8 MB	Not disclosed	32 MB shared
Connectivity	10/100Base-TX Ethernet, Parallel, USB 2.0	10/100Base-T Ethernet, Parallel	10/100Base-T Ethernet, USB 2.0	10/100Base-T (optional), USB 1.1, Parallel
COPYING				
Copy resolution	600 x 600 dpi	600 x 600 dpi, 1200 x 600 dpi interpolation	600 x 600 dpi	600 x 600 dpi
First-copy-out time from platen (as fast as)	7.5 seconds	8.3 seconds	6.5 seconds	7 seconds
Reduce/Enlarge	50-200% in 1% increments	50-200% in 1% increments	50-200% in 1% increments	50-200% in 1% increments
SCANNING				
Scan speed	Up to 44 ipm	Up to 18 ipm	Up to 43 ipm	Not disclosed
Scan resolution	600 dpi	600 x 600 dpi	600 dpi	600 x 600 dpi
Scan locations	Scan to Email	Scan to Email, Scan to FTP	Scan to Email, Scan to Network, Scan to TWAIN	Scan to Email, Scan to FTP, Scan to TWAIN
FAXING				
Fax modem speed	33.6 Kbps, Super G3	33.6 Kbps, Super G3	33.6 Kbps, Super G3	33.6 Kbps, Super G3
Compression methods	JBIG/MH/MR/MMR	JBIG/MH/MR/MMR	JBIG/MH/MR/MMR	JBIG/MH/MR/MMR
Hard quick dials / speed dials	54 / 200	63 / 137	32 / 150	27 / 200
PAPER HANDLING				
Two-sided printing	Standard	Optional	2018: No 2018D: Standard	Optional
Auto Document Feeder	Standard DADF	Standard ADF	Optional ADF and RADF	Optional ADF or RADF
Standard paper input (#trays/total)	100-sheet bypass 250-sheet tray	100-sheet bypass Two 250-sheet trays	100-sheet bypass Two 250-sheet trays	1-sheet bypass One 275-sheet tray
Optional paper tray capacity (# trays/total)	500-sheet tray and/or two 500-sheet trays	Two 250-sheet trays	Two 500-sheet trays	100-sheet bypass tray 275-sheet tray
Total paper capacity	1,850 sheets	1,100 sheets	1,600 sheets	1,475 sheets
Maximum original copy size	11.7 x 17 inches	11 x 17 inches	11 x 17 inches	11 x 17 inches
Media weights	16 to 54 lb. bond	16 to 32 lb. bond	16 to 42 lb. bond	16 to 24 lb. bond
OTHER FEATURES				
Duty cycle (max)	50,000 pages per month	50,000 pages per month	60,000 pages per month	30,000 pages per month
Consumables*	Toner: 11,000 pages (9,000-page starter cartridge) Developer: 60,000 pages	Toner: 7,850 pages (6% coverage) Developer: 21,000 pages	Toner: 11,000 pages Developer: Unknown	Toner: 22,000 pages Developer: 40,000 pages
Warranty	90 days on-site + option to extend (includes Xerox Total Satisfaction Guarantee)	Not disclosed	Not disclosed	Not disclosed

Options, Consumables, and Services

	Part Number	Description
OPTIONS		
Tray 2 Module	097S03251	One 500-sheet tray
Tray 3/4 Module	097S03250	Two 500-sheet trays, must order in conjunction with One Tray Option; 1,500 sheets total
DADF and Duplex Kit	498K08080	Duplexing Auto Document Feeder and two-sided printing
Stand	498K07510	Cabinet / stand for storage of paper and supplies
PostScript 3 Kit	498K07800	True Adobe PostScript 3 (WorkCentre M118 only)
Foreign Device Interface	498K11300	Enables third-party coin-op or vend station solutions (for CopyCentre C118 only)
CONSUMABLES		
Toner Cartridge	006R01179	11,000-page capacity*
ROUTINE MAINTENANCE ITEMS		
Drum Cartridge	013R00589	Up to 60,000-page capacity
SERVICE AGREEMENTS		
Annual On-site Service	118SAP	Available on an annual basis
Two Additional Years Service	118S3P	Two additional years of on-site service; applicable during the first 90 days of product ownership
Three Additional Years Service	118S4P	Three additional years of on-site service; applicable during the first 90 days of product ownership

*Capacities are approximate, based on 5% coverage on a letter/A4-sized page and dependent on customer job more run length.

Xerox Supplies, Paper and Specialty Media

See the Difference Quality Makes!

The industry-leading performance of Xerox office printers depends on the high quality of genuine Xerox supplies. Xerox supplies are engineered to bring out the best in digital printing and are specifically designed to work with our office printers to provide customers with professional print quality and performance each and every time they use their office printer.

By selling Xerox supplies, not only will you improve your revenue and profit opportunity, you will also provide your customer with the tools they need to keep their printer performing consistently. From innovative solid ink supplies and state-of-the-art EA toner, to digitally optimized paper and specialty media. Xerox supplies enable the best in office and graphics printing.

Xerox Color Printing Media

Xerox offers a broad range of digital color printing products to meet the customer's application needs and help growth their business. All Xerox paper and specialty media have been designed, extensively tested and qualified by Xerox engineers to ensure optimum performance and outstanding productivity. With Xerox's expanding media latitude, customers now have the ability to print color on a variety of coated and uncoated papers, duradocument, transparencies, business cards, labels, tri-fold brochures, greeting cards and photos. The color possibilities are endless.

Xerox color printing media delivers:

- **Quality / Reliability** - exclusively designed and tested to optimize Xerox's consistent printer performance
- **Performance** - rich, brilliant color saturation and adhesion for optimum imaging
- **Durability** - better for long-lasting printed materials
- **Variety** - from coated and uncoated papers, to specialized media (see above) customers now have so many options to choose from

Key reasons to sell genuine Xerox supplies, paper and specialty media to your customers:

Did you know: Xerox supplies, color printing media, and service agreements often represent more than 60% of the total revenue opportunity per printer?

- Increased revenue
- Greater margin opportunity
- Easy add-on sales
- Builds customer loyalty

Key customer benefits to buying Xerox supplies, paper and specialty media:

- Professional-quality printing
- Reliable, consistent printer performance
- Free supplies recycling program for most consumables
- Protection of hardware investment

Xerox Supplies Recycling Programs

Xerox is committed to responsible and environmental business practices. The Xerox Green World Alliance is a valuable recycling program that minimizes environmental impacts of printer supplies and provides options to throwing away empty containers. This program is easy to use, and is available for most Xerox office printer consumables.

Our supplies recycling programs have kept thousands of tons of supplies out of landfills. We lead the industry in alternatives for used supplies, including print cartridge reprocessing, waste toner reuse, plastics and metals recovery and turning waste into energy. For more information, go to www.xerox.com/gwa



**Xerox Green
World Alliance**

Media Compatibility Guide

	Solid Ink Color Printers and Multifunctions				Color Laser Printers				Tablet Color Laser Printers				
	WorkCentre C2424	Phaser 8500/Phaser 8550	Phaser 8400	Phaser 8200	Phaser 860	Phaser 6120	Phaser 6100	Phaser 6300/Phaser 6350	Phaser 6250	Phaser 7750	Phaser 7700	Phaser 7400	Phaser 7300
DIGITAL COLOR XPRESSIONS+													
Letter, 24 lb. bond	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380	003R11380
Legal, 24 lb. bond	003R11382	003R11382				003R11382			003R11382				
11 x 17 in., 24 lb. bond										003R11383			003R11383
Letter, 28 lb. bond	003R11385							003R11385					
Letter, 32 lb. bond	003R11387	003R11387							003R11387				
Letter, 80 lb. cover	003R11395	003R11395											
DIGITAL COLOR XPRESSIONS 98													
Letter, 28 lb. bond	003R05529	003R05529											
Letter, 65 lb. cover	003R05533	003R05533											
PREMIUM DIGITAL CARBONLESS PAPER													
Letter, 2-part	003R12374	003R12374	003R12374										
Letter, 3-part	003R12380	003R12380	003R12380										
DIGITAL COLOR ELITE SILK													
11 x 17 in., 80 lb. cover										003R11479	003R12516		
12 x 18 in., 80 lb. cover										003R11480	003R12517		
DIGITAL COLOR ELITE GLOSS													
Letter, 100 lb. text						003R11454		003R11336		003R11454	003R11454	003R11454	003R11454
11 x 17 in., 100 lb. text										003R11455	003R11455	003R11455	003R11455
12 x 18 in., 100 lb. text										003R11456	003R11456	003R11456	003R11456
12 x 18 in., 80 lb. cover										003R11460	003R12515		
GLOSSY COATED PAPER													
Letter	003R12519	003R12519	003R12519	003R12519	003R12519								
HIGH-RES. PHOTO PAPER													
Letter	003R12500	003R12500	003R12500	003R12500	003R12500								
DURADOCUMENT PAPER													
Letter	003R12314	003R12314	003R12314	003R12314	003R12314	003R12314	003R12314		003R12314	003R12314	003R12314	003R12314	003R12314
TRANSPARENCY FILM													
Letter	003R12505	003R12505	003R12505	003R12505	003R12505	003R12501	003R12501	003R12502	003R12502	003R12327	003R12327	003R12501	003R12501
TRIFOLD BROCHURES													
Letter	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508	003R12508
PREMIUM BUSINESS CARDS													
10/Sheet	003R12506	003R12506	003R12506	003R12321	003R12321			003R12321	003R12321				003R12321
POSTCARDS													
Letter (4 cards per sheet)	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507	003R12507

Xerox Total Satisfaction Services®

An easy sell — Xerox Service Agreements

What are they?

Xerox Service Agreements are a key part of our exemplary service program, which in recent customer satisfaction surveys rated good to excellent overall by 92% of customers surveyed!

Think of a Xerox Service Agreement as a promise... a promise that Xerox or an Authorized Service Provider (ASP) will provide Xerox customers with telephone support and repair, if necessary (including all parts, labor, and travel where applicable) — all in a timely,* professional manner.

* Next Business Day On-Site Response time is standard for most U.S. customers. On-site response times are determined by the distance of the customer's location from the city center of the nearest authorized Xerox service location (0-100 miles = Next Business Day; 101-150 miles = Second Business Day; 151+ miles = Third Business Day).

Types of Service Agreements

On-Site

- Provides help when and where the customer needs it
- Available through the channel or directly from Xerox

Depot

- Most cost-effective way for the repair and return of customer's original unit
- Available through the channel and directly from Xerox

Quick Exchange

- Offers maximum value, featuring overnight product replacement
- Available through the channel or directly from Xerox

Easy Resale Options

The best Service Agreement for the customer — and you — is the Extended Service Agreement. Ideally, it is purchased at the time of the product sale; it must be purchased within the first 90 days of product ownership.

After the first 90 days of product ownership (or at any time during the life of the product), customers have the option to buy an Annual Service Agreement. This Agreement offers essentially the same benefits as the Extended Service Agreement but at a premium price because of its delayed purchase.

Your Customers Will Thank You

Identifying prospects

Customers who benefit from Service Agreements are those who:

- Use their product in mission-critical environments
- Do not have backup equipment available
- Need to accurately budget for repair expenses
- Want to minimize the impact of downtime on operations
- Need to reduce waiting times for service response
- Want to maximize productivity
- Require access to factory-trained printer experts
- Want the security and comfort of long-term protection

Promoting Coverage

A Xerox Service Agreement:

- Ensures free telephone Technical Support
- Protects the customer's hardware investment
- Is the least expensive service choice over the life of the product
- Guarantees a priority response time (ahead of "time and materials" customers)
- Maximizes productivity, thanks to a faster restore time
- Offers easy administration with a planned, one-time payment
- Brings security — the peace of mind of not having any unexpected repair costs
- Preserves the ability to exercise the Xerox Total Satisfaction Guarantee

Xerox Total Satisfaction Services®

Giving Customers the Right Advice

Buy your Agreement now — don't wait until the warranty ends!

- Advance purchase saves money — up to 25% depending on the model type
- “New product” Agreement pricing is available for a limited time only
- Forgetting to purchase a Service Agreement before existing coverage expires results in vulnerability (the potential for an expensive and inconvenient “time and material” repair)

Why multi-year Agreements are best

- SAVINGS — up to 25%!*
- Protects against future price increases
- Eliminates the administrative hassle of renewing
- Provides long-term insurance against the unexpected

Later may be too late

- If a product is no longer under the original product warranty and is not covered by a Xerox Service Agreement, it must be in good working order to qualify for coverage
- Waiting for a failure before getting protection doesn't work

Why Service Agreements are Worth Your Time!

More revenue/profit

- Multiplies your sales effort (with virtually no additional selling effort)
- Boosts your average gross margins
- Brings in ongoing revenue through renewals
- Doesn't require up-front investment or inventory costs

Stronger account management

- Helps create lasting customer relationships
- Enhances your credibility as a total solutions consultant
- Generates repeat sales of supplies

Extremely satisfied customers

- Produces repeat and referral printer sales for you
- Transforms customer crises into solvable situations
- Ensures security in terms of product care

Other Service Offerings

On-Site Installation

- Service provided by a factory-trained Xerox technician
- Available for purchase through you

For More Information

For a complete, up-to-date listing of services products and prices, visit the Xerox Reseller Web site at www.xerox.com/office/resellers/ and select “Services.”

* This savings is built into the per-year price of the Extended Service Agreement and is measured against the price of the Annual Service Agreement.

Supplies, Accessories and Services

SOLID INK LETTER-SIZE PRINTER

Supplies	Part number	Phaser 8400	Phaser 8200	Phaser 860	Phaser 850	Phaser 840
Black Genuine Xerox Ink						
3 Black (3,400 pages)	108R00604	●				
6 Black (6,800 pages)	108R00608	●				
10 Black (14,000 pages)	016-2044-00		●			
5 Black (7,000 pages)	016-2040-00		●			
3 free Black (4,200 pages)	016-1902-01			●		
5 Black (7,000 pages)	016-2019-00			●		
3 free Black (3,550 pages)	016-1831-00				●	
3 free Black (3,516 pages)	016-1604-00					●
Cyan Genuine Xerox Ink						
3 Cyan (3,400 pages)	108R00605	●				
5 Cyan (7,000 pages)	016-2045-00		●			
5 Cyan/2 free Black (7,000 pages)	016-1903-01			●		
5 Cyan/2 free Black (5,915 pages)	016-1825-00				●	
5 Cyan/2 free Black (5,860 pages)	016-1605-00					●
2 Cyan (2,800 pages)	016-2041-00		●			
2 Cyan/1 free Black (2,800 pages)	016-1906-01			●		
2 Cyan/1 free Black (2,366 pages)	016-1828-00				●	
2 Cyan/1 free Black (2,344 pages)	016-1582-00					●
Magenta Genuine Xerox Ink						
3 Magenta (3,400 pages)	108R00606	●				
5 Magenta (7,000 pages)	016-2046-00		●			
5 Magenta/2 free Black (7,000 pages)	016-1904-01			●		
5 Magenta/2 free Black (5,915 pages)	016-1826-00				●	
5 Magenta/2 free Black (5,860 pages)	016-1606-00					●
2 Magenta (2,800 pages)	016-2042-00		●			
2 Magenta/1 free Black (2,800 pages)	016-1907-01			●		
2 Magenta/1 free Black (2,366 pages)	016-1829-00				●	
2 Magenta/1 free Black (2,344 pages)	016-1583-00					●
Yellow Genuine Xerox Ink						
3 Yellow (3,400 pages)	108R00607	●				
5 Yellow (7,000 pages)	016-2047-00		●			
5 Yellow/2 free Black (7,000 pages)	016-1905-01			●		
5 Yellow/2 free Black (5,915 pages)	016-1827-00				●	
5 Yellow/2 free Black (5,860 pages)	016-1607-00					●
2 Yellow (2,800 pages)	016-2043-00		●			
2 Yellow/1 free Black (2,800 pages)	016-1908-01			●		
2 Yellow/1 free Black (2,366 pages)	016-1830-00				●	
2 Yellow/1 free Black (2,344 pages)	016-1584-00					●
Maintenance Kit						
Extended (30,000 images)	108R00603	●				
Standard (10,000 images)	108R00602	●				
Extended (40,000 images)	016-1932-00		●	●		
Standard (10,000 images)	016-1933-00		●	●		
Extended (45,000 images)	016-1834-00				●	
Standard (10,000 images)	016-1822-00				●	●
Extended (30,000 images)	016-1727-00					●
Waste Ink Tray Insert	436-0415-00		●	●		
	436-0370-01				●	●

Capacities are approximations based on 5% coverage of an A-size page. Consumable life will vary with usage.

Supplies, Accessories and Services

SOLID INK LETTER-SIZE PRINTERS

		Phaser 8400	Phaser 8200	Phaser 860	Phaser 850	Phaser 840
Accessories						
Media Trays						
525-sheet Feeder	097S03174	●				
A-size Paper Tray (250 sheet)	436-0409-00		●	●		
A4-size Paper Tray (250 sheet)	436-0410-00		●	●		
Legal-size Paper Tray (250 sheet)	436-0413-00		●	●		
A-size Transparency/Label (175 sheet)	436-0411-00		●	●		
A4-size Transparency/Label (175 sheet)	436-0412-00		●	●		
Paper/Transparency (250 sheet)	436-0330-00				●	●
Transparency/Label Tray (175 sheet)	436-0336-00				●	●
Hard Disk	097S03172	●				
Cleaning Kit	016-1845-00	●	●	●	●	
	016-1595-00					●
Service Agreements						
Installation	A4INST	●	●	●	●	●
Convert 1-year Depot to 1-year on-site	8400S1	●				
Convert 1-year Depot to 3-year on-site	8400S3	●				
Convert 1-year Depot to 4-year on-site	8400S4	●				
2 additional years of on-site coverage	8200S3		●			
3 additional years of on-site coverage	8200S4		●			
Annual On-Site Service (1 year)	8400SA	●				
	8200SA		●			
	860BAC			●		
	Z850BAC				●	
	Z840BAC					●

Capacities are approximations based on 5% coverage of an A-size page. Consumable life will vary with usage. Service part numbers are for US only.

SOLID INK TABLOID/POSTER-SIZE PRINTERS

	Part number	Phaser 380
Supplies		
Black ColorStix® Ink		
2 Black (2,000 pages)	016-1540-00	●
Cyan ColorStix® Ink		
2 Cyan (2,000 pages)	016-1541-00	●
Magenta ColorStix® Ink		
2 Magenta (2,000 pages)	016-1542-00	●
Yellow ColorStix® Ink		
2 Yellow (2,000 pages)	016-1543-00	●
Maintenance Tray (10,000 pages)	436-0303-00	●
Waste Ink Tray Insert	436-0308-00	●
Accessories		
Universal Input Tray	436-0323-00	●
Cleaning Kit	016-1520-00	●
50 Transparency Pockets, A/Letter	016-1194-00	●

Capacities are approximations based on 5% coverage of an A-size page. Consumables life will vary with usage.

Supplies, Accessories and Services

SINGLE-PASS LED PRINTERS

	Part number	Phaser 7300	Phaser 2135	Phaser 1235
Supplies				
Black Toner Cartridge				
Standard Capacity (7,500 pages)	016-1976-00	●		
Standard Capacity (7,500 pages)	016-1913-00		●	
Standard Capacity (5,000 pages)	006R90293			●
High Capacity (15,000 pages)	016-1980-00	●		
High Capacity (15,000 pages)	016-1917-00		●	
High Capacity (10,000 pages)	006R90303			●
Cyan Toner Cartridge				
Standard Capacity (7,500 pages)	016-1973-00	●		
Standard Capacity (7,500 pages)	016-1914-00		●	
Standard Capacity (5,000 pages)	006R90294			●
High Capacity (15,000 pages)	016-1977-00	●		
High Capacity (15,000 pages)	016-1918-00		●	
High Capacity (10,000 pages)	006R90304			●
Magenta Toner Cartridge				
Standard Capacity (7,500 pages)	016-1974-00	●		
Standard Capacity (7,500 pages)	016-1915-00		●	
Standard Capacity (5,000 pages)	006R90295			●
High Capacity (15,000 pages)	016-1978-00	●		
High Capacity (15,000 pages)	016-1919-00		●	
High Capacity (10,000 pages)	006R90305			●
Yellow Toner Cartridge				
Standard Capacity (7,500 pages)	016-1975-00	●		
Standard Capacity (7,500 pages)	016-1916-00		●	
Standard Capacity (5,000 pages)	006R90296			●
High Capacity (15,000 pages)	016-1979-00	●		
High Capacity (15,000 pages)	016-1920-00		●	
High Capacity (10,000 pages)	006R90306			●
Fuser 110V (80,000 pages)				
(80,000 pages)	016-1998-00	●		
(60,000 pages)	016-1925-00		●	
	016-2033-00			●
Fuser 220V (80,000 pages)				
(80,000 pages)	016-1999-00	●		
(60,000 pages)	016-1926-00		●	
	016-2034-00			●
Black Imaging Unit (30,000 images)				
(30,000 images)	016-1996-00	●		
(22,000 images)	016-1921-00		●	
	013R90132			●
Cyan Imaging Unit (30,000 images)				
(30,000 images)	016-1993-00	●		
(22,000 images)	016-1922-00		●	
	013R90133			●
Magenta Imaging Unit (30,000 images)				
(30,000 images)	016-1994-00	●		
(22,000 images)	016-1923-00		●	
	013R90134			●
Yellow Imaging Unit (30,000 images)				
(30,000 images)	016-1995-00	●		
(22,000 images)	016-1924-00		●	
	013R90135			●
Imaging Unit Kit (C,M,Y/kit) (30,000 images)				
(30,000 images)	016-1997-00	●		
(22,000 images)	016-1935-00		●	
	016-1934-00			●
Transfer Unit (80,000 pages)				
(80,000 pages)	016-2000-00	●		
(60,000 pages)	016-1927-00		●	
	001R00559			●

Supplies, Accessories and Services

SINGLE-PASS LED PRINTERS

	Part number	Phaser 7300	Phaser 2135	Phaser 1235
Accessories				
Universal Tray (530 sheet)	050K50630			●
Adjustable Height Printer Station	ZCARTD/A			●
Lower Tray Assembly (530 sheet)	7300LTA/A	●		
	2135LTA/A		●	
	1235LTA/A			●
Lower Tray Deck (1650 sheet)	7300LTD/A	●		
	2135LTD/A		●	
Automatic Duplex Unit	7300DPX/A	●		
	2135DPX/A		●	
	1235DPX/A			●
Replacement Universal Tray	116-1009-00		●	
Paper Feed Roller Kit	600K89320			●
Paper Feed Roller	116-1062-00		●	
Cleaning Kit (5 texwipes)	016-1845-00	●	●	●
Service Agreements				
Installation	A4INST			●
	A3INST	●	●	
2 additional years of on-site coverage	7300S3	●		
3 additional years of on-site coverage	7300S4	●		
Annual On-Site Service (1 year)	7300SA	●		
	2135BAC		●	
	1235BAC			●

Capacities are approximations based on 5% coverage of an A-size page. Consumable life will vary with usage. Service part numbers are for US only.

Supplies, Accessories and Services

COLOR LASER TABLOID-SIZE PRINTERS

Supplies	Part number	Phaser 7700	Phaser 790	DocuColor 2006	Phaser 780
Black Toner Cartridge					
(5,000 pages)	016-1882-00	●			
(12,000 pages)	016-1947-00	●			
(5,500 pages)	006R01009		●		
(5,500 pages)	006R90307			●	
(4,500 pages)	016-1678-00				●
Cyan Toner Cartridge					
(4,000 pages)	016-1879-00	●			
(10,000 pages)	016-1944-00	●			
(6,000 pages)	006R01010		●		
(6,000 pages)	006R90308			●	
(5,900 pages)	016-1679-00				●
Magenta Toner Cartridge					
(4,000 pages)	016-1880-00	●			
(10,000 pages)	016-1945-00	●			
(6,000 pages)	006R01011		●		
(6,000 pages)	006R90309			●	
(5,900 pages)	016-1680-00				●
Yellow Toner Cartridge					
(4,000 pages)	016-1881-00	●			
(10,000 pages)	016-1946-00	●			
(6,000 pages)	006R01012		●		
(6,000 pages)	006R90310			●	
(5,900 pages)	016-1681-00				●
Print Cartridge (24,000 images)	016-1886-00	●			
(20,000 images)	013R00575		●		
(20,000 images)	013R90140			●	
Print Cartridge Kit (24,000 images)	016-1883-00	●			
Waste Cartridge (6,000 images)	016-1891-00	●			
(20,000 images)	008R12571		●	●	
(20,000 images)	016-1865-00				●
Fuser Roll (20,000 pages)	016-1866-01				●
Fuser, 110V (60,000 images)	016-1887-00	●			
Fuser, 220V (60,000 images)	016-1888-00	●			
Color Imaging Unit (12,500 color images)	016-1864-00				●
Staple Pack (24,000 images)	016-1971-00	●			
Accessories					
Lower Tray Deck (1,500 sheets)	7700LTD/A	●			
High-Capacity Feeder (2,500 sheets)	7700HCF/A	●			
Finisher (Stacker/Stapler)	7700FNS/A	●			
Automatic Duplexing Unit	790DPLX/A		●		
Two Tray High Capacity Feeder	790LTD/A		●		
Printer Station (Cabinet)	ZCARTC/A	●			
	ZCARTE/A		●		
Automatic Document Feeder	2006ADF/A			●	
10-Bin Sorter/Stacker	2006BN/A			●	
Transparency Tray, A/Letter	098S04447		●	●	
(100 sheet)	436-0368-00				●
Oversize Paper Tray (250 sheet)	098S04448		●	●	
Universal Paper Tray (250 sheet)	098S04449		●	●	
Paper Tray, B5 to Tabloid Extra Size	436-0366-00				●
Service Agreements					
Installation	A3INST	●	●		●
	Option S0			●	
2 additional years of on-site coverage	7700S3	●			
3 additional years of on-site coverage	7700S4	●			
Annual On-Site Service (1 year)	7700SA	●			
	Option BA			●	

Capacities are approximations based on 5% coverage of an A-size page. Consumable life will vary with usage. Service part numbers are for US only.

Supplies, Accessories and Services

COLOR LASER LETTER-SIZE PRINTER

Supplies

	Part number	Phaser 6100	Phaser 6250	Phaser 6200	Phaser 750	Phaser 740
Black Toner Cartridge						
Standard Capacity (3,000 pages)	106R00679	•				
Standard Capacity (4,000 pages)	106R00671		•			
Standard Capacity (3,000 pages)	016-2004-00			•		
Standard Capacity (5,000 pages)	016-1807-01				•	
Standard Capacity (6,000 pages)	016-1684-00					•
High Capacity (7,000 pages)	106R00684	•				
High Capacity (8,000 pages)	106R00675		•			
High Capacity (8,000 pages)	016-2008-00			•		
High Capacity (12,000 pages)	016-1803-01				•	
High Capacity (12,000 pages)	016-1656-00					•
Cyan Toner Cartridge						
Standard Capacity (2,000 pages)	106R00676	•				
Standard Capacity (4,000 pages)	106R00668		•			
Standard Capacity (3,000 pages)	016-2001-00			•		
Standard Capacity (4,000 pages)	016-1804-00				•	
Standard Capacity (5,000 pages)	016-1685-00					•
High Capacity (5,000 pages)	106R00680	•				
High Capacity (8,000 pages)	106R00672		•			
High Capacity (8,000 pages)	016-2005-00			•		
High Capacity (10,000 pages)	016-1800-00				•	
High Capacity (10,000 pages)	016-1657-00					•
Magenta Toner Cartridge						
Standard Capacity (2,000 pages)	106R00677	•				
Standard Capacity (4,000 pages)	106R00669		•			
Standard Capacity (3,000 pages)	016-2002-00			•		
Standard Capacity (4,000 pages)	016-1805-00				•	
Standard Capacity (5,000 pages)	016-1686-00					•
High Capacity (5,000 pages)	106R00681	•				
High Capacity (8,000 pages)	106R00673		•			
High Capacity (8,000 pages)	016-2006-00			•		
High Capacity (10,000 pages)	016-1801-00				•	
High Capacity (10,000 pages)	016-1658-00					•
Yellow Toner Cartridge						
Standard Capacity (2,000 pages)	106R00687	•				
Standard Capacity (4,000 pages)	106R00670		•			
Standard Capacity (3,000 pages)	016-2003-00			•		
Standard Capacity (4,000 pages)	016-1806-00				•	
Standard Capacity (5,000 pages)	016-1687-00					•
High Capacity (5,000 pages)	106R00682		•			
High Capacity (8,000 pages)	106R00674		•			
High Capacity (8,000 pages)	016-2007-00			•		
High Capacity (10,000 pages)	016-1802-00				•	
High Capacity (10,000 pages)	016-1659-00					•
Fuser, 110V (100,000 pages)						
(60,000 pages)	115R00029		•			
(60,000 pages)	016-2014-00			•		
(60,000 pages)	016-1839-00				•	
(60,000 pages)	016-1660-01					•
Fuser, 220V (100,000 pages)						
(60,000 pages)	106R00030		•			
(60,000 pages)	016-2015-00			•		
(60,000 pages)	016-1840-00				•	
(60,000 pages)	016-1661-01					•
Fuser Roll (15,000 pages)						
(15,000 pages)	016-1843-00				•	
(15,000 pages)	016-1663-00					•
Imaging Unit						
(12,500 images color/50,000 images black)	108R00593	•				
(30,000 images)	108R00591		•			
(30,000 images)	016-2012-00			•		
(60,000 images)	016-1841-00				•	
(60,000 images)	016-1662-00					•

Supplies, Accessories and Services

COLOR LASER LETTER-SIZE PRINTERS

Supplies (continued)

	Part number	Phaser 6100	Phaser 6250	Phaser 6200	Phaser 750	Phaser 740
Transfer Unit or Belt						
(12,000 color/50,000 images black)	108R00594	●				
(15,000 pages)	108R00592		●	●		
(80,000 pages)	016-1842-00				●	
(80,000 pages)	016-1664-00					●
Waste Cartridge (5,000 pages)	106R00683	●				
Main Charge Grid (30,000 images)	016-1665-00				●	●

Accessories

Trays

500-sheet Feeder	097S03103	●				
500-sheet Feeder	097S03100		●			
High Capacity Feeder (1,000 sheets)	097S03101		●			
Paper, A/Letter (250 sheet)	436-0282-02				●	●
Paper, Legal (250 sheet)	436-0282-02				●	●
Transparency, A/Letter (100 sheet)	436-0284-02				●	●
Hard Disk (20 GB)	097S03095		●			
Printer Station (Cabinet)	ZCARTA		●	●		
Cleaning Kit	016-1710-00					●

Service Agreements

Installation	A4INST	●	●	●	●	●
Annual On-Site Service (1 year)	6100SA	●				
	6250SA		●			
	6200SA			●		
	Z750BAC				●	
Converts 1-year depot to one-year on-site						
	6100S1	●				
Converts 1-year depot to three-year on-site						
	6100S3	●				
Converts 1-year depot to four-year on-site						
	6100S4	●				
2 additional years of on-site coverage	6250S3		●			
3 additional years of on-site coverage	6250S4		●			

Capacities are approximations based on 5% coverage of an A-size page. Consumable life will vary with usage.

Supplies, Accessories and Services

BLACK-AND-WHITE LASER PRINTERS

Supplies

Part number	Phaser 4400	DocuPrint N2125	DocuPrint N17/A517	Phaser 5400	N2025/N2825	DocuPrint M4525	N4025/N3225/N40/N32/N24
Print Cartridge							
(30,000 pages)	113R00195					•	
(20,000 pages)	113R00495			•			
(23,000 pages)	113R00173						•
(17,000 pages)	113R00443				•		
Standard Capacity (10,000 pages)	113R00445	•					
High Capacity (15,000 pages)	113R00446	•					
Standard Capacity (10,000 pages)	113R00627	•					
High Capacity (15,000 pages)	113R00628	•					
(10,000 pages)	113R00095		•				
Maintenance Kit							
110 V (300,000 prints)	109R00048					•	
220 V (300,000 prints)	109R00049					•	
110 V (200,000 prints)	109R00521			•			
220 V (200,000 prints)	108R00522			•			
110 V (200,000 prints)	109R00497	•					
220 V (200,000 prints)	108R00498	•					
110 V (300,000 prints)	109R00486						•
Replaces 109R348, 109R00046							
220 V (300,000 prints)	109R00487						•
110 V (200,000 prints)	109R00481				•		
220 V (200,000 prints)	109R00482				•		
110 V (200,000 prints)	108R00328		•				
220 V (200,000 prints)	109R00329		•				
Feed Roller Kit	108R00330		•				
Feed Roller Kit for 2,000-sheet tray	108R00335				•		
Staple Kit (3 packs with 5,000 each)	108R00158					•	•
Fuser 110V (200,000 pages)	108R00092		•				
Fuser 220V (200,000 pages)	108R00093		•				

Accessories

Paper Feeders

A3/Ledger (500-sheet)	097S02711			•			
Letter (500-sheet)	097S02372				•		
Letter (500-sheet)	097S02712			•			
Letter (2,000-sheet)	097S02374				•		
Letter/Legal (550 sheet)	097S02377		•				
550-sheet Feeder	097S02878	•					
2,500 sheet Feeder	097S02560					•	
2,000 sheet Feeder	097S02714			•			
2,500 sheet Feeder	097K24860						•
Duplex Module (2-sided printing)	097S02561					•	
	097S02880	•					
	097S02713			•			
	097K24880						•
	097S02373				•		
	097S02379		•				
	097K22660			•			
Offset Catch Tray (500 sheet)	097S02375				•		
500-sheet Stacker with off-set	097S02881	•					
	097S02380		•				
	097K22670			•			
Envelope Feeder	097S02567					•	
	097S02879	•					
	097S02388		•				
	097K22690			•			
200 sheet Face-up Bin	097S02564					•	
Face-up Tray	097S02406		•				
3000 sheet Finisher/Stacker/Stapler/HP	450S02180					•	
1000 sheet Output Stacker	097S02715			•			
2000 sheet Finisher/Stapler	097K24890						•

Supplies, Accessories and Services

BLACK-AND-WHITE LASER PRINTERS

Part number	Phaser 4400	DocuPrint N2125	DocuPrint N171/A517	Phaser 5400	N2025/N2825	DocuPrint N4525	N4025/N3225/N40/N32/N24
Accessories (cont.)							
Replacement Trays Adjustable Paper Tray	109R00504					•	
A4/Letter (500 sheet)	109R00524			•			
A3/Ledger (500 sheet)	109R00523			•			
A4/Letter (500 sheet)	109R00485				•		
A3/Ledger (500 sheet)	109R00484				•		
Letter (550 sheet)	109R00448	•	•				
Service Agreements							
Installation	A3INST			•		•	•
Installation	A4INST	•	•		•	•	•
2 additional years of on-site coverage	4525S3*					•	
	5400S3			•			
	4400S3	•					
3 additional years of on-site coverage	4525S4*					•	
	4400S4	•					
	5400S4			•			
Annual On-Site Service (1 year)	4525BAC*					•	
	5400SA			•			
	4025BAC						4025
	3225BAC						3225
	N24BAC						N24
	N32BAC						N32
	N40BAC						N40
	2025BAC				2025		
	2825BAC				2825		
	2125BAC		•				

Service part numbers are for US only.

*DocuPrint N4525 Service Agreements cover all printer configurations with or without a Finisher.

BLACK-AND-WHITE PERSONAL LASER PRINTERS

Part number	Phaser 3130	Phaser 3450	Phaser 3400	P1210	P1202	P8EX/P8E/WC385	P12
Supplies							
Print Cartridge							
Standard Capacity (3,000 pages)	109R00725	•					
Standard Capacity (5,000 pages)	106R00687		•				
Standard Capacity (4,000 pages)	106R00461			•			
High Capacity (10,000 pages)	106R00688		•				
High Capacity (8,000 pages)	106R00462			•			
High Capacity (5,000 pages)	113R00296					•	
High Capacity (6,000 pages)	106R00398				•		
Standard Capacity (3,000 pages)	106R00441			•			
High Capacity (6,000 pages)	106R00442			•			
High Capacity (6,000 pages)	013R00548						•

Accessories

Paper Feeder (550 sheet)	097S03131		•				
	097S02716			•			
Replacement Tray	109R00526			•			

BLACK-AND-WHITE MULTIFUNCTIONS

Part number	FaxCentre F12
Consumables	
Toner cartridge	106R00584
Drum cartridge	113R00663
Options	
Network connectivity	098N01701
Second paper tray	498N00280
Stand	098N01724
Maintenance Agreements	
One year on-site service	F12S1P
Three years on-site service	F12S3P

Network Connectivity

	6120	6300/ 6350	8500/ 8550	7400	7750	3150	3500	4500	5500
10/100Base-TX Ethernet	Std	Std	Std	Std	Std*	Opt	Std*	Std*	Std*
Parallel	Std	NA	NA	NA	NA	Std	Std	Std	Std
USB	Std	Std	Std	Std	Std	Std	Std	Std	Std
Token-Ring	3rd	3rd	3rd	3rd	3rd	3rd	3rd	3rd	3rd

Std = Standard Opt = Optional NA = Not Available 3rd = 3rd Party Solution

- All Xerox office printers support PC Windows, OS/2, Macintosh, UNIX, and VMS workstations
- All Xerox office printers (except 3150 and 3500) include Adobe® PostScript® 3™ for compatibility across all platforms
- All Xerox office printers switch between all ports and protocols automatically; all ports and network protocols are active simultaneously; print jobs are scheduled on a first-come, first-served basis
- Windows and Macintosh drivers are provided with all Xerox office printers

* Ethernet not standard on B or D models

Networking, Drivers and Tools Advantages

Easy to Install Driver

- Using Installation Wizard from the supplied printer CD-ROM, the Xerox Web site, the user's server, or directly from the printer using PhaserHD, just follow the prompts
- Walk-up Installation means the fastest, easiest network installation; simply start the Installer, walk up to the printer, press a button and the printer is automatically discovered, model and configuration is sensed and the driver is installed
- Multiple Printer Installation Tool provides the same easy installation process for multiple printer installation or redeployment

Easy to use Smart Driver

- Requires minimal user interaction while providing best results
- Intelligence in driver makes printing easier by automatically selecting paper trays, scaling prints and automatically correcting color
- Automatic Color Correction uses the best color correction for each element (text, graphics, and photographs) on the page providing the best results for all documents
- Color printing assistance through link to Xerox Color Connection Web site provides everything users need to look great in print
- PhaserHD enables printer drivers, software, and support tools to be stored on the printer's hard drive for fast, easy access

PrintingScout

- PrintingScout provides real time on-screen alerts of printing problems
- Detailed instructions with illustrations show users how to correct problems (such as adding paper to an empty tray)
- PrintingScout saves end user and IT time by eliminating printing delays caused by depleted consumables and similar issues

PhaserSMART®

- PhaserSMART provides automated on-screen "virtual help desk" support
- Improves user productivity and reduces IT support time by helping users solve problems themselves
- Provides quick access to Xerox technical support
- Conveniently accessed from CentreWare® Internet Services Embedded Web Server

MaiLinX E-mail Alerts and Remote Printing

- MaiLinX solves printer management problems by automatically sending e-mail alerts when it's time to replace supplies or when service is required
- Via e-mail, users can also print files directly to a Xerox office printer from a remote location
- MaiLinX is conveniently accessed through CentreWare Internet Services Embedded Web Server

Networking and Software

Xerox CentreWare® Network Printer Management

CentreWare Internet Services Single-Printer Management

Tailored for small to medium businesses, a Xerox printer can be remotely configured and managed through its CentreWare Internet Services embedded Web server.

CentreWare Internet Services Benefits for Users

- The embedded Web server provides remote access to real-time printer, consumables, and job status information via any Web browser
- Saves time by eliminating unnecessary trips to the printer
- Provides links for fast and easy access to Xerox support Web sites

CentreWare Internet Services Benefits for Administrators

- Web browser access means no software to install, learn or manage
- Unsurpassed ease-of-use for installing and configuring printers on a network and for ongoing printer support
- Centralized setup, and the ability to view and configure the settings for all network protocols, along with setting printer defaults
- Job Accounting and Usage Profile allows administrators to track printing usage and job statistics with its powerful reporting capabilities

CentreWare Internet Services is built into Phaser 3500, Phaser 4500, Phaser 5500, Phaser 6300/6350, Phaser 7400, Phaser 7750, Phaser 8500/8550, and WorkCentre C2424 network configurations.

Compatible Network Printer Management Tools

CentreWare DP Network Printer Services for Novell

- Allows administrators to remotely install, configure and monitor Xerox printers in Novell networks
- Provides up-to-the-minute printer and consumables status checks that save time and minimize trips to the printer
- Powerful diagnostics and troubleshooting keeps users printing

CentreWare Novell Distributed Print Services (NDPS)

- Extends the power of NDPS to Xerox printers
- Provides real-time status checks for maximum productivity

CentreWare SunOS™/Solaris™ Services

- Allows administrators to remotely install, configure, monitor and manage supported Xerox printers in Sun environments
- Real-time status checks save time and minimize trips to the printer

CentreWare Snap-ins for Popular Network Management Environments

- CentreWare Snap-ins enable seamless integration of Xerox printers with popular management frameworks
 - CentreWare for Microsoft Management Console (MMC)
 - CentreWare for Tivoli® Netview®
 - CentreWare for CA Unicenter TNG®
 - CentreWare for HP OpenView
- Users can install, configure and monitor Xerox printers from their own familiar management tool

Xerox CentreWare Web Printer Management for Enterprise

CentreWare Web is the premier printer management tool providing enterprise management solutions for Xerox and other SNMP printers connected to a network. Accessed through any standard Web browser, CentreWare Web can install, troubleshoot, configure, and produce clear, informative asset reports.

Highlights of CentreWare Web

- CentreWare Web can install, configure, troubleshoot, and generate reports for Xerox products as well as competitive SNMP printers. Administrators can now use just one tool for all their SNMP printer management needs.
- Easy to use with any Web browser
- Intuitive “Wizards” guide system administrators through tasks such as installing multiple printers and upgrading printer firmware. Consequently, the time and effort required to re-learn these tasks over and over again is eliminated.
- System administrators can take action on up to 25 printers simultaneously. Tasks that used to take hours now take just minutes with CentreWare Web.
- Upon entering CentreWare Web, system administrators instantly see all printers that are in “error” on the first screen, saving them time and effort by not having to generate and search for this information every time they need it.
- CentreWare Web can produce asset, error history, status and accounting reports for printers on the network and have them automatically e-mailed to key recipients.
- CentreWare Web is easily installed on MS Windows 2000 or NT 4 servers.

CentreWare Web is available for download at no charge from Xerox's support Web site at www.xerox.com/office for use with Xerox or other networked printers.

Enterprise Output Management Services

- VIPP (Variable-Data Intelligent PostScript Printware) software enables the printing of personalized documents and electronic forms on DocuPrint N Series printers
- SAP R/3 Capability - Xerox automated the creation of printer device types that provide access to all the product features of our DocuPrint N Series printers. This provides support for barcode printing.

Xerox offers the most comprehensive software tool set in the industry. To find out more, visit our software connection at www.xerox.com/office/networking/

Note: Please refer to the product specification sheet for the specific printer management features of each Xerox office printer.

Networking and Software

TekColor® Dynamic Color Correction Profiles

Automatic	Automatically applies the best color correction mode to each element on the page
None	No color correction made to colors. <ul style="list-style-type: none">• Used with the PANTONE® Color Chart for PANTONE® Color matching
Vivid Color	Produces the brightest possible colors and makes blues appear less purple
sRGB Display	Closely approximates the colors on a standard display screen
SWOP Press	Specification for Web Offset Publications. Used to match U.S. press standards.
Euroscale Press	Used to match equivalent Imation Matchprint® proofs
Commercial Press	Used to match commercial Imation Matchprint® proofs
SNAP Press	Specifications for Non-Heat Advertising Printing <ul style="list-style-type: none">• Used to match standards for printing on uncoated and newsprint papers
DIC	Used to match Dai Nippon printing inks on coated paper
Toyo	Used to match commercial Toyo printing inks on coated paper
Fujiproof	Used to match the Fuji Color Art System for commercial North American proofs
Monochrome	Grayscale printing <ul style="list-style-type: none">• Used to print page masters for photocopying in black and white.

Customer Information

Customer problem	Resource	Where to find it
Network printer setup problems	Network Setup Guide <ul style="list-style-type: none"> • CD-ROM • Web Setup Poster	In printer box www.xerox.com/office/support In printer box, and on CD-ROM
Learn about printer management features	On-line help in CentreWare IS	Print dialog box
Loading media and using multi-purpose trays	User Guide <ul style="list-style-type: none"> • Printed manual or CD-ROM • Web • PhaserSMART* 	In printer box www.xerox.com/office/support Print dialog box/CentreWare IS
Loading and unloading consumables	Instruction sheets <ul style="list-style-type: none"> • Printed sheets • Web • CD-ROM • PhaserSMART* 	In consumables box www.xerox.com/office/support In printer box Print dialog box/CentreWare IS
Troubleshooting print quality problems	User Guide <ul style="list-style-type: none"> • Printed manual or CD-ROM • Web Advanced Features and Troubleshooting Guide <ul style="list-style-type: none"> • CD-ROM • Web • PhaserSMART* 	In printer box www.xerox.com/office/support In printer box www.xerox.com/office/support Print dialog box/CentreWare IS
How to clear jams	User Guide <ul style="list-style-type: none"> • Printed manual or CD-ROM • Web • PhaserSMART* 	In printer box www.xerox.com/office/support Print dialog box/CentreWare IS
Learn about advanced printer features	Advanced Features and Troubleshooting Guide <ul style="list-style-type: none"> • CD-ROM • Web 	In printer box www.xerox.com/office/support
Where to get Material Safety Data Sheets	User Guide <ul style="list-style-type: none"> • Printed manual • CD-ROM • Web 	In printer box In printer box www.xerox.com/office/support
Learn more about color <ul style="list-style-type: none"> • Lessons • Templates and tools • Tips and techniques • Articles and reviews • Questions and answers 	Color Connection <ul style="list-style-type: none"> • Printed newsletter • Email newsletter • Web 	Go to www.colorconnection.xerox.com to register
How to order and recycle supplies	Supplies Web site Local dealer <ul style="list-style-type: none"> • Online dealer locator 	www.xerox.com/office/supplies www.xerox.com/office/contacts
Purchase a Service Agreement	Local dealer <ul style="list-style-type: none"> • Online dealer locator Telephone sales	www.xerox.com/office/contacts 1-800-835-6100
How to get customer support	Customer support Web site Telephone support	www.xerox.com/office/support 1-800-835-6100
Finding a local dealer	Online dealer locator Telephone sales	www.xerox.com/office/contacts 1-800-835-6100

*For use with Phaser 4500, 5500, 6300, 6350, 8500, 8550, 7400, 7750, and WorkCentre C2424 only

Competitive Index

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Color LaserJet 4650	Phaser 6300/6350	16
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Awards

Printers



Phaser® 7750



Editor's Choice

2005 Color Laser Printer and Business Ink Jet Printer Guide, *Better Buys for Business* November, 2004



Editors' Choice

PC Magazine
April 20, 2004



Pick of the Year

Outstanding Large Workgroup Color Laser Printer
Buyers Laboratory Inc.
Fall, 2004



Phaser® EX7750



Best of Show

MacWorld Expo
MacWorld Magazine
January 13, 2005



Phaser® 5500



Editor's Choice

2005 High-Volume Printer and Digital Duplicator Guide
Better Buys for Business
June, 2005



Editors' Choice

Phaser 5500DN
PC Magazine
February 17, 2005



Phaser® 4500



Editors' Choice

PC Magazine
April 20, 2004



Pick of the Year

Outstanding Mid-size Workgroup Monochrome Laser Printer
Buyers Laboratory, Inc.
Fall, 2004

Multifunctions



WorkCentre® C2424



Editor's Choice

2005 Printer Multifunctional Guide
Better Buys for Business
April, 2005



Pick of the Year

Outstanding Small Workgroup Color Multifunction Printer
Buyers Laboratory, Inc.
June 1, 2005



Outstanding Achievement Award

Outstanding Document Imaging Technology in a Desktop MFP
Buyers Laboratory, Inc.
June 1, 2005



Product of the Year

Mid-market Product of the Year
VARBusiness
May 2, 2005



Editor's Pick

Entrepreneur Magazine
July, 2005



WorkCentre® M118



Editor's Choice

2005 Low-volume Copier and Multifunction Guide
Better Buys for Business
July, 2005



WorkCentre® PE120



Editor's Choice

2005 Printer Multifunctional Guide,
Better Buys for Business
April, 2005



FaxCentre® F116



Pick of the Year

Outstanding High-volume Fax-centric Multifunction Imaging System
Buyers Laboratory, Inc.
June 15, 2005



WorkCentre® M201



Editor's Choice

2005 Low-volume Copier and Multifunction Guide
Better Buys for Business
July, 2005



Recommended

Computer Reseller News
July 16, 2004



WorkCentre® M15



Pick of the Year

Outstanding Segment 1 Multifunction Imaging System (legal size)
Buyers Laboratory, Inc.
July, 2004



Editor's Choice

2004 Low-volume Copier and Multifunction Guide
Better Buys for Business
July, 2004

Xerox Office Product Reference Guide — Volume Three 2005

Note: Product, supplies and service order nomenclature contained in this document is reflective of North American configurations. Orderable SKUs may differ outside of North America. Please see your local Xerox reseller or sales representative for appropriate order SKUs in your area.

Not intended for customer use.

Key Resources for Xerox Office Products

Customer Product Information (U.S. and Canada)

877-362-6567

Customer Support and North America Reseller Hotline (U.S. and Canada)

800-835-6100

Worldwide Reseller Support

www.xerox.com/office/resellers

Website

www.xerox.com/office



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