



Leadership That Lifts Us All

Recognizing Outstanding
Philanthropy 2017 - 2018

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United Way of
Southwestern Pennsylvania



United Way of
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Thank you to our 2017 sponsors:

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Dan Onorato



David Schlosser

Dear Friends,

As philanthropic leaders who, through their generous gifts of time and treasure, demonstrate their commitment to tackling our community's most pressing problems, we should be proud of the impact we make on the lives of people who need our help. Through our gifts – Tocqueville Society members contributed nearly \$10 million to the United Way 2017 Campaign – the most vulnerable members of our community are getting much-needed support:

- local children like Alijah (page 18) are matched with caring mentors who are helping them plan to continue their education after high school;
- seniors like Jean (page 4) are receiving support that helps them remain in the homes they love;
- people with disabilities like Kenny (page 9) are getting the opportunity to find meaningful work; and
- women like Sarah (page 43) are able to overcome challenges in order to gain greater financial stability.

On behalf of our community, thank you for your support. Your gift helps United Way put solutions into action, making a difference and encouraging hope for a better tomorrow for everyone.

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With warmest regards

A handwritten signature in black ink that reads "Dan Onorato".

Dan Onorato
2017 Tocqueville Society Co-Chair

A handwritten signature in blue ink that reads "David Schlosser".

David Schlosser
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2017 Top Tocqueville Corporations

United Way recognizes these corporations that had the largest number of Tocqueville Society donors for the 2017 campaign, regardless of company size or overall campaign total.

| | |
|--|----|
| The PNC Financial Services Group, Inc. | 38 |
| UPMC | 37 |
| EQT Corporation | 28 |
| Deloitte LLP | 26 |
| KPMG | 17 |
| PwC | 16 |
| Hefren-Tillotson, Inc. | 15 |
| K & L Gates LLP | 14 |
| EY | 13 |
| Northwestern Mutual | 13 |
| FedEx | 12 |
| Highmark Health | 12 |
| Buchanan Ingersoll & Rooney PC | 11 |
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The Tocqueville Society

United Way's Tocqueville Society is comprised of philanthropic leaders and volunteer champions who give \$10,000 or more annually to United Way, creating a profound and lasting impact on the lives of all those who live and work here. In 2017, members contributed nearly \$10 million to the campaign.

The following categories of annual membership acknowledge increasing levels of generosity by Tocqueville Society donors:

Order de Liberte

\$100,000+
\$50,000 to \$99,999
\$25,000 to \$49,999

Le Champion

\$15,000 to \$24,999

Membres de la Societe

\$10,000 to \$14,999

Tocqueville Society Membership Growth



National Tocqueville Society Million Dollar Roundtable

Cumulative gifts totaling \$1,000,000 and more entitle donors to a lifetime membership in the national Alexis de Tocqueville Million Dollar Roundtable. Donations may be made by outright gifts of cash, stock or other property, or they may be deferred gifts.

We offer our heartfelt gratitude to the following individuals and private foundations whose extraordinary commitment as members of our Million Dollar Roundtable serve as the catalyst for positive, lasting transformation and revitalization in the Greater Pittsburgh community.

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"I am so grateful for the visits."

Jean is happily baking cookies for an upcoming visit with the Aizenstein and Baumann family, volunteers she has been visiting with since United Way's Open Your Heart to a Senior (OYHS) initiative connected them two years ago with her and her late husband, Meyer.

When Jean first learned about OYHS, she was caring for Meyer, her husband of over 60 years, and the two found it difficult to leave their home. A friend advised Jean to contact AgeWell Pittsburgh to inquire about services to help seniors who are homebound. AgeWell is a United Way partner agency of the Open Your Heart to a Senior program.

Initially, Meyer received visits from volunteer Howard Aizenstein and his teenage son, Simon. "The time they spent with him was so precious," said Jean. "It was just the ticket Meyer needed. It was special time just for him. I'll always be grateful for what they gave him."

About a year into their OYHS relationship, Meyer passed away. A couple weeks after, Howard called Jean to ask if his family could continue visiting. "I was so touched. Howard's wife, Barbara, and daughter, Evie, started to come, too," Jean said. The Aizenstein and Baumann family has been visiting Jean for over a year now, and they've formed a bond that keeps Jean going.

YOU MAKE A DIFFERENCE. THANK YOU.

Tocqueville Society, Honoring 10+ Years of Commitment



Tom & Becky McGough



Carol & Doug MacPhail



Virginia & Dick Simmons



Tom & Judy Thompson

United Way recognizes and celebrates the following contributors who have been members of the Tocqueville Society for 10 years or longer, and in doing so, have impacted the lives of many people in need in our community. Through dedication and continuous giving, these individuals demonstrate leadership by emphasizing their commitment to United Way's vision of building a stronger community. Their long-term support of United Way has allowed us to create long-lasting changes and address the urgent needs in our community.

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“This job is stretching me to be a better person, it’s the hardest best thing I ever did.”

United Way's 21 and Able Program helps students like Kenny, who can have difficulty getting and keeping a job after high school. In partnership with Giant Eagle, and the University of Pittsburgh, the United Way-funded Career Transitions Project recruits high school students with disabilities for part-time jobs and provides on-site job coaching to help them transition from school to the workplace.

Kenny works at a nearby Giant Eagle. The Project has taught him important skills: how to get along with managers and co-workers, how to take direction, and how to cope with everyday work stress. “I try to do a good job and be the bright spot in someone’s day,” he says. It’s been a winning strategy. Kenny’s infectious good nature has endeared him to store regulars.

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\$100,000+



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“There are people out there to help you if you just reach out and ask.”

Melissa, 33, knows what it's like to survive on nothing. As a child, she remembers eating at homeless shelters and moving around a lot to different schools. So, when she suddenly lost her job in June 2017, she did everything she could to keep from losing her apartment.

Melissa called United Way's PA 2-1-1 Southwest and was referred to the YWCA's Women's Empowerment Initiative, funded by United Way's United for Women initiative. She walked into their office and asked for an appointment.

Within a couple days, Melissa got the necessary paperwork together to apply for assistance. She was approved for \$500 in assistance that helped her complete her rent payment and stay afloat until she started receiving unemployment.

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6 anonymous contributors



“If you have people to help you out and give you support and encouragement, you can focus more on your future.”

Alijah first joined the mentoring program at Brookline Elementary in 6th grade, because he was interested and wanted to try something new. He was matched with James Doyle, a Pittsburgh Public Schools employee who could offer valuable insight into high school and beyond.

“It was great to meet a new person, and we connected like family,” Alijah says. “James is a resource for me for college and the future.” Alijah has plans to take college engineering, math, computer and science classes in order to gain the skills needed to reach his goals. “James says to always do your work, pay attention, go to school so that you can meet your goals and have a good future,” he says.

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TOCQUEVILLE SOCIETY FIELD DAY WITH THE STEELERS, October 10, at the Boys & Girls Club, Shadyside

Tocqueville Society Volunteers Throughout the Community



TOCQUEVILLE SOCIETY VOLUNTEER DAY, April 25, at the Women's Center & Shelter



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UNITED WAY'S BUILD A BIKE, June 21, at Heinz Field



TOCQUEVILLE SOCIETY HOLIDAY SENIOR FUN DAY, December 2, at the Frank Mazza Pavilion





“Sometimes people don’t know how to react, but when people got to know me they see it’s just me.”

Growing up, Luke was always encouraged by his parents to dream big and work hard. Living with a disability has been, at times, a challenge for Luke, but he’s never let anything get in the way of his goals.

“There are a few things that I have trouble with, but I’m not going to let that keep me down. I’m going to keep living my life,” Luke explained.

After completing college, he discovered United Way’s Career Transition Project, which helps people with disabilities find employment suited to their skills and goals.

“I contacted the program to learn about jobs,” Luke explained. “We went over interview questions, and it helped me out a lot.”

He applied for a payroll clerk position with Allegheny County, where Ray Weithorn, Allegheny County’s in-house United Way Career Transition Professional, helped him through the process. Luke was offered the full-time position. He gratefully accepted.

Luke is thriving in his job and is learning new skills along the way.

YOU MAKE A DIFFERENCE. THANK YOU.

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| Luke Ratke | Stephen Rice | James C. & Elin Roddey | Annmarie Rosland |
| Andrew Rauch | Thomas & Michele Rice | William F. & | Bobbi Rosol |
| Lauren Rauscher | Cheryl A. Richards | Kimberly A. Roderick | Beth Ross |
| Harry A. Readshaw | Melissa Richards | Michael Rodgers | Denise Ross |
| Craig Ream | Jeremiah Richardson | Robert Rodgers | Renee D. Rossi |
| John Reba | Margaret Richardson | Wendy Roehrich Hall | Paul Rossignoli |
| Geri C. Recht | Tina Richardson | Ben Roethlisberger | John H. & Sandra M. Roth |
| Dr. Carol K. Redmond | Myron Rickens | The Rogal Family | Lora A. Rothe |
| Katy & Brad Reeping | Mary Ann Rieland | Garret Rogers | Michael Rothrock |

Leadership Level of Giving

\$1,000 - \$2,499

Bernard J. Rottschaefer

Paula Rowe

Alice & Jack Rowley

Kaitlyn Rozich

Leah Rubenstein

Mark A. Rubino, MD

Juan & Doris Rubio

Maria E. Rubio

Charles Rudek

Daniel Ruffing

Lynne Rugh

Duke & Michelle Rupert

Michelle Rupert

Phyllis Rupert

Mia Ruppert

Dominic Rupprecht

Jean Rush

Kate Rush

John Rusnok

Peter & Carol Russ

David Russell

David F. Russey

Audrey Russo

Tony Rutigliano

Jerri A. Ryan, Esq.

Johnetta Ryan

Neal Ryan

Patricia Bucek & Sharon Ryan

David Rzepecki

Vivian Sabatini

Greg & Penny Sabolsky

William Sabourin

Kathleen Sacco & Andrew

Greiner

Helen Sachse

Lisa Sackett

Teresa Sackett

Daniel J. Saffer

Susan Saffer

Catherine Safran

Kannu Sahni

Eric Saks

John Sala

Debra Salava

Maura Salib

Thomas J. Sambolt

Lowell Sams

Beth Sanchez

Ron & Mary Ann Sander

David D. Sanders

Michele Sandoe & Ken Norris

Charmaine Santarelli

Janet Sarbaugh

Kristina Sarlouis

William Sarniak

Elizabeth Satina

Tracy Saula

Dana Saunders

Emily Saunders

John Saunders

Sabrina Saunders Mosby

Beth Savage

Aaron Savin

Alberta Sbragia

Nancy M. Scalise

Katherine Scanlan-Gionta

Joseph Schafer

Carl Schartner

David H. & Joanne A. Schaub

Drew Schauble

William Schaupp

Colby Schelling

Shelley Scherer & Steve Ross

Mark Schervish

Bill Schillinger

Terri S. Schindler

Casey & Allison Davies Schlaegle

Mark Schlemmer

Schlingemann Family

Amy Schlonski

Jonathan & Veronica Schmerling

Timothy Schmid

Tracey L. Schmid

John Schmidt

Richard & Beth Schmidt

Lyric Schnur

David Schoen

Katherine Scholl

Teresa J. Scholze

Lori Schoonmaker

Ivan & Pamela Schrank

Charles Schrauder

Brian & Suzanne Schreiber

Ms. Sarah Schreiber

Melinda Schriver

Alan Schrob

Angela Schuettler

Mr. & Mrs. Joseph W. Schulte

Elizabeth Schuster

Jeffrey Schwartz

Cathy Schwartzmiller

Louise Sciannameo

Denise C. Sciulli

Jerry & Kimberly Sciulli

Robin Sciulli

Kathy Scott

Kenneth W. Scullion

Mary Ann Scutelis

Alan & Karen Seadler

Larry Sebbens

Heather Sedlacko

Susan L. Sedmak

Jennifer Seemann

Robert & Loran Sehnert

Allison Seidel

Rochelle Seideneck

Howard Seltman

Mercedes Senchur

Jennifer Seng

William Seng

Leadership Level of Giving

\$1,000 - \$2,499

| | | | |
|-------------------------------------|-------------------------------|---|--------------------------|
| Erin Senior | Hon. Jacqueline O. Shogan | Allison Sizemore | Reuben S. Smith |
| Alycia S. Sepe | Sharon Shoppell | John Skabardonis | Stephen C. Smith |
| Janet M. Serafin | Mary E. Shotsberger | Nancy Skeans | Sylvia E. Smith |
| Mark Sevco | David Shribman | Paul & Mary Beth Sklar | Ms. Jennifer Smokelin |
| Mark Seymour | Lori Shure | Robert Skoglund | Jeff Smoulder |
| Douglas E. Shaffer | Nancy Shurlow | Richard Skorpenske | Daniele Snelgrow |
| Judy Shaffer | Deb Shvach | Amanda J. Skov & Joseph C. Ott | Jim Snitger |
| Sherry L. Shaffer | Barbara Sidor | Karen Skovran | Mark & Elizabeth Snover |
| Shafiq Najeeb | Mary Ann Siebert | Cindra Slaughter | Mary Snowden |
| Ketan Shah | Matthew Joel Siegfried | Sue Sloan | Thomas Snowdon |
| Yasmin Shaheed | Rick Siergiej | Thomas Slowey | Lawton Snyder |
| Amy Shanahan | Sandy & Dick Sikora | Jay Sluss | Douglas Snyder |
| Daniel & Barbara Shapira | Richard R. Silbert, MD DLFAPA | John J. Smelko | William H. Snyder Family |
| Joshua Shapira | Laurie Silfies | Darlene M. Smiesko | Christopher B. Sobel |
| Minor & Linda Shapiro | Roseanne Silva | David Smiga | Richard & Barbara Soeder |
| David Sharbaugh | Toni Y. Silva-Jeter | Abby Smith | Gary Sokol |
| Jana Sharlow | Saul Silver | Shawn & Alison Smith | Mr. Steven N. Sokoloski |
| Karen Shastri | Arnold B. Susan L. Silverman | Barbara G. Smith | Natasa Sokolovich |
| Stephanie Shaulis & Gregory Obsincs | Barbara A. & Dan E. Simanek | Bernadette Smith | Gary Sokulski |
| Jacqueline Shaw | Linda & Andy Siminerio | Bradford C. Smith | Hugh Solomon |
| Michael Shaw | Brian Simmons | Charles R. Smith & Laura A. Vassamillet | Megan M. Soltesz |
| Kevin Sheehy | Douglas & Katherine Simmons | Debra Smith | Thomas Songer |
| Dawn & David Guffey | Daniel Simon | Don Smith | Jeffrey Sorensen |
| Jennifer Shepard | Jay Simon | Edward Smith | Michael Sorkin |
| Michael Shepard | Linda Simon | Jack Smith | Tracy Soska |
| Donald Shields | Scott Simon | Jacqueline Smith | Gwendolyn Sowa |
| James Shields | Dennis Simpson | Joseph B. & Lynn M. Smith | Jodie Spagnolli |
| Samantha Shields | Kenneth M. Sinagra Jr. | Melinda Smith | Jim & Suzanne Spakauskas |
| Kevin Shildt | Molly A. Sinclair | Michael Smith | Donald W. Spalding |
| Guy Shirey | James Singer | Natalee Smith | Douglas Spamer |

Leadership Level of Giving

\$1,000 - \$2,499

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Patrick Sparto
Rich Spear
Wilhelmina Speicher
Deirdre Spencer
Jeffrey M. Spinelli
Muriel & Stuart Spitz
Kathy Spray
Tom Staab
Suzanne Staggenborg
Ronald D. Stall
John Stampfel
Michelle Stanek
George Stark
Sandi Starr
Joseph & Linda Stas
Vincente W. Stasolla
Ann Steele
Beth & Darren Steele
Marcie Stefanik
Barbara Stefanis-Israel
Marylou Stefanko
Gregory Steffine
Ken Stehli
Michele Steigerwald
Rachel Steigerwalt
Sally Stein
Joelle M. Steiner
Richard Steiner
Judi Stemmler

Melissa Stephens &
Pj Williamson
John M. Stephenson
Patricia Stephenson
Thomas & Jill Sterling
Greg Steve
Rick Stevenson
Dana Stewart
Danielle Stewart
Duane Stewart
Kim Means Stewart
Kristen & Brian Stewart
Sharon L. Stewart
Christine Stillwagon
Paul Stimmel
Eric Stock
Jesse Stock
Sarah Stock
Debbie Stockdale
Christopher Stockhausen
Sarah Stofko
Sharon Stolick
Jane Stoltman
Yvonne Blythe
Joyce Hannan-Story &
Larry Story
Erin Stoughton
Walt & Becky Stoy
Amy Dolan Strano
Julie Straub
Laurie Streiner

Michael Streza
Laura Strobel
Maria D. Stromple
Randolph Struk
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Matthew Sudo
Brian Sukitch
James Sullivan
Leslie L Sullivan
Matthias Sundberg
Peggy Sunseri
Michael Super
Paul Supowitz
Jennifer E. Susco
Darlene Sutara
Mazen Swailiem
Eliza Swann
June F. Swanson
Michael & Linn Swanson
Matthew Swanson
Rachel & Lowell Swarts
Amy Swartzlander
Daniel Swayze
David Sweitzer
James & Mary Swindal
Sherry Szakelyhidi
Jessica Szalla
Amadea Szamosi
Steven Szebenyi

Vincent & Marjorie Szeligo
Eva Szigethy
Mr. & Mrs. Matthew J. Szigety
Everett Tademy
Janice Talerico
Stephen & Natalie Talpas
Tina L. Talton-Higgins
Steve Tamsula
Kornelia Tancheva
Dr. Darcy B. Tannehill
Peggy Tanney
Thomas & Nancy Taormina
Connie Tarantelli
Philip & Randi Taube
Frank Taucher
Mark G. Taylor
Natalie Taylor
Robyn E. Taylor
Jeremy R. Teaberry, Esq.
Lori Tedesco
Suzanne Teele
Ryan Teeter
Robert W. Teitt
Colt Templin
John R. Terlecki
Mary Ellen Tesla
John Tessaro
Anthony Testa
Thayer Family
Franklin Thomas

Leadership Level of Giving

\$1,000 - \$2,499

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Martha Thomas
Nina Thomas
Rich & Kathy Thomas
Rob & Tina Thomas
Ann Thompson
Deidra L. Thompson
Dave & Pat Thompson
Julian Thoms
Christine & Bill Thomson
Dick & Ginny Thornburgh
Carol Yvette Thorney
Herve Tiberghien
Robert Tiskus
Gayle Tissue &
Yiannis Kaloyeropoulos
Joann L. Tissue
Melissa Tkach
Greg & Karen Marie Tobias
Alyssa Tokorcheck
Matt Tokorcheck
Kismet Toksu
David Toma
David Tomb
Gene & Cyndi Tommasi
Jim Tonecha
Ilene Topper
Rodney & Molly Torbic
Charity Torchia
James Tortella &
Richard Roberts

Kathy & Joe Tosh
Gary R. Toth
Paul Toth
Wayne Toth
Dr. Pamela E. Toto
Michael Tracy
Tyler Traister
Sheila Trasp
Carl G. Traud
Jeanette Trauth
Timothy Trebilcock
Gary Treemarcki
Rosalyn & Albert Treger
Julianne Trichtinger
Amy Triola
Janet Tripodi
Stephen Trippe
Kelly Trombetta
Jeffrey Troutman
Robert Trozenski
Georgina A. Trunzo
Mary Truschel
James Tsipakis
Jaime & Michael Tuite
Jason Tuncil
Mark Turcsanyi
Melinda Turici
Stephanie Turner
Brian Tuttle
Maya Tuttle
Rosa Uccellini

Christy Uffelman
Catherine Underwood
Jan Underwood
Jessica Underwood
Melissa A. Ungar
Ann T. Unger
Louise Urban
Michael Urban
Mark C. Urick
Corey Utz
John A. Vaccarello
Peter Vaccaro
Jane Valenta
Laurie Valenta
William Valenta
Michael Vallo
Henk & Robin van der Meyden
Hugh & Lucie Van Der Veer
Timothy Van Fleet
Kelsie Van Hoose
Jessie M. Van Swearingen
Susan Van Volkenburg
Gail Vandergift
Dale Vangysel
William Vanlandingham
Kathryn Vargas
Mrs. Mary Lou Vargo
Diane & Chuck Vater
Candy Vazquez In honor of
Colton Vazquez
Gonzalo Vega

Karen Velazquez
Alexander Venlaningham
Ginevra Ventre
Paul A. Verardi
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Shelley Verdun
Jerome Vergenes
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Margaret M. Verrico
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Mr. D Eric Veydt
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David Vincent
Robert Visalli
Michelle Visconti
Jerry & Cate Vockley
Mr. & Mrs. David J. Vogel
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Mary Vollmer
Robert Vollmer
Peter Votruba-Drzal
Carla J. Vrsansky
Beth Vucic
Randy P. Vulakovich
Andrew & Rachael Wachter
Donald Wade
Kevin Wade
Alan Waggoner
Bob & Judy Wagner
Steven Wagner
Lawrence Waibel

Leadership Level of Giving

\$1,000 - \$2,499

| | | | |
|-------------------------------|-----------------------|---|---|
| Patricia Waldinger | Deborah Wasilchak | John D. & Carol A. Werner | Dr. Harold & Ronit Wiesenfeld |
| JoAnn Walk | Ryan Wasileski | Steve & Susan Wesmiller | Thomas Wiggers |
| Larry Walker | Rhonda Wasserman | Michael & Deborah West | Bonnie Wikert |
| Wendy Walker | Kourtney Watkiss | Mr. & Mrs. Arthur Westerberg | Christina L. Wilds |
| John Walko | Andrew Watson | In Memory of Jack, Alice, Shona, Happy | Clayton Wiley & Arlene Carbone-Wiley |
| Caleb Wallace | Kevin Watson | Bob & Cindy Wetherbee | Paige Wilhelm |
| Jennifer Cowles | John Watts | Tamara Wetmore | David Wilker |
| Laura Mae Walls | Joy Weaver | Chad Whalen | Leona Wilkerson |
| Charles Walsh | Richard K. Weaver | Kathleen Whalen | Jay Wilkinson |
| Joseph Walsh | Jessica Webb | Jim & Carla Wheeler | Roselyn Wilkinson |
| Marcia Walsh | Thomas W. Webb | Jennie Wheeler | Blair Arthur William |
| Monica Walsh | Alphonse Weber | Jennifer Wheeler | Angela Williams |
| Jessica Walsko | Gary & Jill Weber | Shane Wheeler | Cameil Williams |
| Hope Waltenbaugh | Marvin & Dot Wedeen | Kimberly Whigham | Valerie Trott-Williams & Dr. John Williams |
| Brian Walters | Patricia Wegener | Catherine M. White | Lisa Williams |
| Francis R. & Mary Lou Walters | Sarah Wegner | Christopher White | Marisa Williams |
| Dewitt Walton | Amy T. Wehrspann | John J. White | Mary A. Williams |
| Jennifer Walton | Dan & Cheryl Weibel | Joshua & Maura White | Robert C. Williams |
| Michelle B. Ward | Angela Weidman | Robert White | Scott Williams |
| Paul & Sheri Ward | Helene Weinraub | Todd & Donna White | Shannon Williams |
| Scott Ward | Lisa Weinzel | Jeff Whitehead | Timothy S. Williams |
| Haley Warden-Rodgers | Beverly Weiss-Manne | Brittany Whiteside | Wesley Williams |
| Robert T. Wargo | Michelle Welch | Bruce & Linda Whiting | William O. & Glenda H. Williams |
| Christopher Wargula | Edward V. Weller | Donald Whiting | Cynthia Wilson |
| Karen Warren | The Wellman Family | George Whitmer | Jared Wilson |
| Mr. Michael J. Warrington | Joanne Welsh | Ellen & Kevin Whyte | John Wilson |
| Linda B. Wash | Bill Welsh | Michael Widrich | Rosemary Wilson |
| Geovette Washington | Jan O. & Robyn Wenzel | Andrew Wieckoske | Paul M. Winkler |
| Joseph Washington | Ruth Wepfer | Richard & Lisa Wiedman | Marianne & Philip Wion |
| Mary Washington | Bertie Werley | Georjean Wielock-Orr | |

Leadership Level of Giving

\$1,000 - \$2,499

Alan & Maureen Wirth
Barb & Bud Wise
Lisa K. Wise
Sandra Wise
Frances A. Wisniewski
Darrin L. Wissinger
Benjamin Witsberger
Sandy Witte
Julie Wohlgemuth
David Wohlwill
Richard Wojtaseski
Jonathan & Amy Wolak
Nate Wolbert
David G. Wolf
Tamila Wolf
John Wolfe
Brehan Wolff
Kristine Keefer Wolff
Pamela Wolff
David Wood
Paul Wood
Nicole Woods
Voni Woods
Jennifer E. Woodward, Ph.D.
Kathy Woolner
Karen Worcester
Craig Workman
Mary Workoff
Jamie Worthy
Megan Wotherspoon &
Shien Hou

Marcella Wright
Tammy Wright
Mary Wroniak
Mandy Wultsch
Terri Wyda
Bart Wyss
Yanger Xu
Sister Linda Yankoski
Dana Yanni
Eric Yarbrough
Mary Yarchak
Mr. Eric J. Yarnell
Christine Yockel
Andrew Yohe
Steve Yoset
Lillian M. Young
Bryan Yourich
Elise Yun
Anne Zacharias
Penny Zacharias
John Zaharko
Beth D. & Michael R. Zak
Keith Zalaznik
Cheryl Zangaro
Joan Zangrilli
Bob Zannetti
Michelle Zappa
Joseph C. &
Deborah A. Zappia Jr.
Traci Zassick
Mike Zawacki

Steven R. Zawacky
Chris Zdanowski-Pattison
Adriana Zeevi
Dr. Kevin L. Zeik
Charlene Zein
Kathleen Zell
Dr. Darlene Fischer Zellers
Ann Zelt
Joe Zenk
Shelly Zerjav
Demetri Zervoudis
Lauren Zetts
Jacqueline Ziemianski
William Zilcosky
Diane Zilkosky
Michael Zimmerman
Richard K. &
Elizabeth Zimmerman
Robert P. Zinn
William Zinsser
Raymond & Christine Zofcin
H. J. Zoffer
Paige Zoldak
Pierre Zuber
Michael Zukowski
Laura Zullo
Elisa Zupancic
Steve & Theresa Zweig
Kimberly Zynn

EMPLOYEE LEADERSHIP GIVING BY COMPANY

| COMPANY | L | R | H | T | TL | COMPANY | L | R | H | T | TL |
|--|-------------------|-----------|----|----|-----|--|----|---|---|----|----|
| UPMC | 377 | 52 | 10 | 37 | 476 | United Way of Southwestern PA | 27 | 5 | 2 | 34 | |
| The PNC Financial Services Group, Inc. | 290 | 42 | 4 | 38 | 374 | NOVA Chemicals | 29 | 1 | 1 | 2 | 33 |
| University of Pittsburgh | 211 | 19 | 5 | 7 | 242 | Enterprise Rent-A-Car Company | 28 | 1 | 1 | 2 | 32 |
| Highmark Health | 149 | 14 | 2 | 12 | 177 | Schneider Downs & Co., Inc. | 20 | | | 11 | 31 |
| PPG | 117 | 15 | 3 | 6 | 141 | Carnegie Mellon University | 22 | 5 | 2 | 2 | 31 |
| Covestro LLC | 80 | 13 | 1 | 4 | 98 | Bechtel Plant Machinery, Inc. | 27 | 2 | 1 | | 30 |
| EQT Corporation | 31 | 20 | 12 | 28 | 91 | Pittsburgh Steelers Sports, Inc. | 19 | 5 | 1 | 4 | 29 |
| Eaton Corporation | 65 | 14 | 2 | 4 | 85 | Dollar Bank | 25 | 2 | 1 | | 28 |
| Deloitte LLP | 41 | 11 | 6 | 26 | 84 | KPMG LLP | 8 | 1 | | 17 | 26 |
| FedEx | 56 | 4 | 5 | 12 | 77 | Cohen & Grigsby PC | 15 | 3 | 1 | 6 | 25 |
| Duquesne Light | 68 | 4 | 1 | 1 | 74 | Northwestern Mutual | 8 | 2 | | 13 | 23 |
| Federated Investors, Inc. | 52 | 8 | 1 | 9 | 70 | Bayer Corporation | 19 | 3 | | 1 | 23 |
| Allegeny Health Network | 59 | | 1 | 6 | 66 | First National Bank of Pennsylvania | 17 | 3 | 2 | 1 | 23 |
| Giant Eagle, Inc. | 54 | 7 | | 3 | 64 | Curtiss-Wright | 20 | 2 | | | 22 |
| Naval Nuclear Laboratory | 57 | 5 | | | 62 | Calgon Carbon Corporation | 16 | 3 | 1 | 1 | 21 |
| Buchanan Ingersoll & Rooney PC | 40 | 5 | 3 | 11 | 59 | Jones Day | 11 | 5 | | 4 | 20 |
| K&L Gates LLP | 27 | 7 | 7 | 14 | 55 | Wabtec Corporation | 12 | 5 | | 3 | 20 |
| PwC | 20 | 13 | 5 | 16 | 54 | Clark Hill PLC | 12 | 4 | | 3 | 19 |
| Hefren-Tillotson, Inc. | 33 | 4 | | 15 | 52 | Comcast Family of Companies | 15 | 4 | | | 19 |
| Reed Smith LLP | 25 | 5 | 4 | 11 | 45 | Koppers Inc. | 9 | 5 | 1 | 3 | 18 |
| EY | 24 | 4 | 3 | 13 | 44 | Eckert Seamans Cherin & Mellott LLC | 13 | 2 | 1 | 2 | 18 |
| Peoples Natural Gas Company | 39 | 2 | | 1 | 42 | Port Authority of Allegheny County | 17 | | | 1 | 18 |
| Eat'n Park Hospitality Group, Inc. | 34 | 3 | 1 | 3 | 41 | Gateway Health Plan | 15 | 3 | | | 18 |
| Duquesne University | 34 | 2 | | | 36 | Bayer Healthcare LLC | 10 | 4 | 1 | 1 | 16 |
| Allegheny Technologies Incorporated | 21 | 3 | 4 | 7 | 35 | Wells Fargo & Company | 12 | 3 | | 1 | 16 |
| UPS | 33 | 2 | | | 35 | MARC USA | 11 | | 1 | 2 | 14 |
| LEADERSHIP LEVEL GIVING KEY | | | | | | Citizens Bank of Pennsylvania | 11 | 1 | 1 | 1 | 14 |
| L Leadership | \$1,000 - \$2,499 | | | | | ATI Flat Rolled Products | 10 | 1 | | | 11 |
| T Tocqueville | | \$10,000+ | | | | Cabot Oil & Gas Corporation - North Region | 8 | 3 | | | 11 |
| R Rooney | \$2,500 - \$4,999 | | | | | Bombardier Transportation | 9 | 1 | | | 10 |
| H Heinz | \$5,000 - \$9,999 | | | | | Carmeuse North America | 9 | 1 | | | 10 |

EMPLOYEE LEADERSHIP GIVING BY COMPANY

| COMPANY | L | R | H | T | TL | COMPANY | L | R | H | T | TL |
|---|---|---|---|---|----|---|---|---|---|---|----|
| LANXESS Corporation | 8 | 2 | | | 10 | Allegheny Conference on Community Development | 2 | 1 | 1 | | 4 |
| Tucker Arensberg, P.C. | 7 | 2 | 1 | | 10 | BDO USA LLP | | 4 | | | 4 |
| US Bank | 9 | 1 | | | 10 | Boys and Girls Clubs of WPA | | 4 | | | 4 |
| Vitro Architectural Glass | 6 | 4 | | | 10 | Braskem America | | 4 | | | 4 |
| Oxford Development Company | 5 | 2 | | 2 | 9 | Coghill Investment Strategies LLC | | 4 | | | 4 |
| Robert Morris University | 8 | 1 | | | 9 | ECHO Realty, L.P. | | 3 | | 1 | 4 |
| Matthews International Corporation | 5 | 1 | 1 | 1 | 8 | Express Scripts | | 4 | | | 4 |
| ALCOSAN | 8 | | | | 8 | Federal Home Loan Bank of Pittsburgh | | 3 | 1 | | 4 |
| Dickie McCamey & Chilcote PC | 7 | 1 | | | 8 | First Commonwealth Bank | | 1 | 3 | | 4 |
| Pittsburgh Post Gazette | 8 | | | | 8 | Gannett Fleming, Inc. | | 4 | | | 4 |
| ThermoFisher Scientific | 8 | | | | 8 | Jewish Association on Aging | | 2 | 1 | 1 | 4 |
| Blank Rome LLP | 3 | | | 4 | 7 | Kerotest Manufacturing Corporation | | 4 | | | 4 |
| VisitPittsburgh | 7 | | | | 7 | Morgan Lewis Bockius LLP | | 3 | 1 | | 4 |
| Alcoa Retirees | 4 | | | 2 | 6 | Babb, Inc. | | 1 | | 2 | 3 |
| P.J. Dick, Inc. | 3 | 1 | | 2 | 6 | Gateway Financial Group, Inc. | | 2 | | 1 | 3 |
| Arconic | 4 | 1 | 1 | | 6 | Cigna | | 3 | | | 3 |
| Housing Authority of the City of Pittsburgh | 5 | 1 | | | 6 | Duquesne Club | | 3 | | | 3 |
| Willis Towers Watson | 5 | 1 | | | 6 | Erie Insurance Group | | 3 | | | 3 |
| Goldberg Persky & White PC | 2 | | 1 | 2 | 5 | Fifth Third Bank | | 3 | | | 3 |
| KeyBank | 4 | | | 1 | 5 | Holy Family Institute | | 3 | | | 3 |
| United Steelworkers | 4 | | | 1 | 5 | Jewish Federation of Greater Pittsburgh | | 3 | | | 3 |
| YMCA of Greater Pittsburgh/Association | 4 | | | 1 | 5 | Maher Duessel | | 3 | | | 3 |
| Emerson Process Management | 5 | | | | 5 | McGuireWoods LLP | | 3 | | | 3 |
| Horty, Springer & Mattern, P.C. | 3 | 2 | | | 5 | Neighborhood Learning Alliance | | 2 | 1 | | 3 |
| Henderson Brothers, Inc. | 2 | | | 2 | 4 | Principal Financial Group | | 2 | | 1 | 3 |
| Novum Pharmaceutical Research Services | 1 | 1 | | 2 | 4 | Ricoh Americas | | 3 | | | 3 |
| Frost Brown Todd LLC | 3 | | | 1 | 4 | The Travelers Companies, Inc. | | 2 | | 1 | 3 |
| L. B. Foster Company | 3 | | | 1 | 4 | Zimmer Kunz, PLLC | | 1 | 1 | 1 | 3 |
| Reiferson Dee PLC | 3 | | | 1 | 4 | | | | | | |
| Williams | 1 | 2 | | 1 | 4 | | | | | | |
| ACTION-Housing, Inc. | 3 | 1 | | | 4 | | | | | | |
| Alcoa, Inc. | | 4 | | | 4 | | | | | | |

Planned Giving

Whether you are managing a loved one's estate, or assets of your own, nothing is more satisfying than being able to leave a legacy on one's community that continues to impact people's lives. When you give to United Way through planned giving, you will be supporting meaningful work and can benefit from tax-free giving or tax reductions that provide a better financial return for your estate.

NAME UNITED WAY IN YOUR WILL

Designate an amount, an asset or percentage of assets

- Provides a lasting legacy
- Gives you the freedom to change your mind if your situation changes

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NAME UNITED WAY IN YOUR RETIREMENT PLAN

Designate United Way as a full or partial beneficiary to your retirement account

- Avoid potential double taxation on retirement fund gifts to heirs (estate tax and income tax)
- Continue to draw money out of your retirement account while you are living
- Gives you the freedom to change your mind if your situation changes

CHOOSE A TAX-FREE ROLLOVER GIFT FROM AN IRA

- The rollover counts towards the donor's Required Minimum Distribution annually
- People over 65 can give up to \$100,000 per year to charity tax free
- Withdrawals from an IRA account must begin by age 70.5

Both types of designations reduce the taxable estate.

GIFT OF CASH OR STOCK

- Provides an immediate tax break

GIVING STOCK VS. CASH

| | Gift in STOCK | Gift in CASH |
|-------------------------------|---------------|--------------|
| Size of your gift: | \$200,000 | \$200,000 |
| Income tax savings* | \$79,200 | \$79,200 |
| Capital gains tax savings | \$30,000 | None |
| Medicare surtax savings | \$5,700 | None |
| Gift "cost" after tax savings | \$85,100 | \$120,800 |

*assumes a 39.6% tax bracket

NAME UNITED WAY IN YOUR INSURANCE POLICY

- When United Way is named as a beneficiary, you will receive a tax deduction for annual premiums
- You pay the policy premiums, but a life insurance policy allows you to make larger gifts
- United Way can be named on a new or existing policy

United Way Life is our own policy offered to donors.

The chart below illustrates costs for various policy amounts for different ages (example only), actual premiums will vary.

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UNITED WAY LIFE SAMPLE RATES FOR \$250,000 POLICY

| Age | Type | 5-Year Annual Premium | After Tax Annual Cost of Gift to Donor |
|-----|--------------|-----------------------|--|
| 35 | Survivorship | \$5,000 | \$3,350 |
| 45 | Survivorship | \$7,200 | \$4,824 |
| 55 | Survivorship | \$10,600 | \$7,102 |
| 65 | Survivorship | \$16,500 | \$11,055 |

Policies are also available for other amounts. Rates are for illustration purposes only. Single life premiums would be higher.

Talk to your family members, financial advisor, attorney and/or accountant about adding United Way to your estate plan.

**2017-18 United Way
Board of Directors**

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“Women helping women is how it’s supposed to be.”

After spending her early career as a high school teacher, Sarah moved to Pittsburgh with her husband. When she became pregnant, she decided to stay at home to raise their children. Twelve years into their marriage, the relationship ended. Sarah was now a single mother raising three children.

Sarah took a contract job as a recruiter with the expectation it would evolve into a full-time position. Sadly, Sarah was suddenly let go after the company lost several large contracts.

Finding herself alone, unemployed and caring for three children, she was scared and unsure of where to turn. Sarah's friend, Caitlin, encouraged her to reach out to United Way's PA 2-1-1 Southwest.73

Through United Way's United for Women initiative, which helps women like Sarah who are experiencing an unexpected, temporary crisis, Sarah was able to catch up on her rent and utility bills. She found a job at Wesley Family Services, and with her newfound employment and help from the United for Women grant, she was able to get back on her feet.

YOU MAKE A DIFFERENCE. THANK YOU.