

NYIT

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PRESIDENT'S REPORT
2009-2010



Moving from the drawing board of our aspirations and imaginations, we demanded more of ourselves and more of our students. *We gave more. We got more.*”

—President Edward Guiliano, Ph.D.

RIDWAN ADHAMI

Dear *Friends*,

Thank you. Once again, NYIT has enjoyed another successful year as a leading 21st-century institution of higher learning, bringing access to opportunity and real-world career education to thousands of students around the world. Your commitment to our mission reinforces the notion that knowledge, more so than capital or physical labor, is the fuel that powers the 21st-century engine of progress. Educated minds with the ability to harness technology across interdisciplinary fields—those very minds who earn their degrees from NYIT campuses in New York, China, Vancouver, and the Middle East—are those who will provide the solutions and ideas to sustain our rapidly shrinking world.

During the 2009-2010 academic year, NYIT experienced solid growth and maturity worldwide with the opening of new buildings, the graduation of more than 4,000 students from our campuses, and the launch of a 21st-century core curriculum designed to promote a global, interdisciplinary mindset. We have made promises and kept them, offering real-world experiences for NYIT students while improving the services and facilities at our physical campuses.

NYIT's commitment to being global is not confined to our campuses. Being a global university is also represented by our Center for Global Health sending faculty and medical students, along with engineering students, to Ghana to assist local communities. It is represented by our School of Architecture and Design sending students and faculty to South America to work with their peers at the University of Chile as well as to Egypt, Italy, and the Netherlands ... and NYIT co-hosting a world-class conference on green energy in China, and in welcoming a dozen Chinese professors to New York so they can experience NYIT, American education, and help us build bridges and bonds for future collaboration. Our vision was further realized when 138 students from NYIT-Nanjing traveled to New York to study at our Manhattan campus as several New York-based students traveled to Nanjing. Meanwhile, our online and distributed learning classrooms connect students across our sites in real time to facilitate discussions that reflect global thinking.

Today's NYIT students are greatly different than the ones who entered our classrooms even a generation ago. Having been born into a world in which communications technology has already taken root, they do not recognize the limits once imposed on us by traditional borders and physical location. As educators, the role of all of us at NYIT is to help them achieve competency on a professional level and to better understand political and cultural differences. The workplace we are preparing our students for is indeed global, and to compete and succeed, graduates must be of the world, having had the opportunities to interact with and immerse themselves in other cultures.

Your contributions make all of this—and so much more—possible. Donations to NYIT have paved the way for students to become the innovators, leaders, and visionaries of tomorrow in such areas as medical research, technology, commerce, communications, architecture, engineering, and education. Your generous support is visible not only in their achievements, but across the full scope of advancements made possible by NYIT faculty, alumni, and the rest of our community. On behalf of our 15,000 students worldwide, thank you.

Sincerely,
Edward Guiliano, Ph.D.
President



*President Edward Guiliano, Ph.D.,
inside the NYIT Auditorium on
Broadway at the Manhattan campus.*

CRAIG WALLACE DALE

A Year to Remember

When a team from New York Institute of Technology traveled to Ghana during the summer of 2010, its mission was two-fold: medical students and faculty would address the immediate health concerns of villagers in rural West Africa while engineering students and faculty would investigate the provision of clean water there.

The interdisciplinary team, tackling pressing issues half a world away, provided a glimpse into NYIT's growing reputation as a globally engaged university, providing a broad-based career education for graduates and undergraduates looking to prosper in the 21st century.

Sponsoring the trip was NYIT's Center for Global Health, which attracts students from an array of disciplines to explore health issues from many perspectives. In the case of intestinal illness in Africa, the solution included symptomatic treatment, education on hygiene, and initiatives to improve sanitation and water quality. NYIT's Engineers Without Borders chapter facilitated the latter project.

“You bring all the different components in, and discuss the situation from your own perspective,” says Edward Cho, D.O., assistant director of the Center for Global Health and assistant professor of emergency medicine at NYIT’s College of Osteopathic Medicine (NYCOM). “Health problems can be solved in multiple ways.”

The expedition to Ghana was one highlight in a year that saw NYIT deepen its commitment to global education, develop stronger ties with local communities, use online courses and teleconferencing technology to expand its reach, employ high- and low-tech solutions to “green” its campuses and surrounding communities, and redesign its core curriculum to empower students with the tools they’ll need to succeed as professionals. It was also a year that saw cross-country runner Nicholas Koiyet named East Coast Conference runner of the year, and one that witnessed increased involvement by alumni—both on and off campus—as NYIT graduates provided students with internships and mentoring, as well as connections in the marketplace to help launch new careers.

About 4,000 graduates of NYIT’s seven campuses (Old Westbury and Manhattan in New York; Vancouver, British Columbia; Nanjing, China; and Bahrain, Abu Dhabi, and Jordan in the Middle East) celebrated in the months of May and June 2010 when they received their diplomas. All told, the more than 15,000 undergraduate, graduate, and professional students who pursued their studies at NYIT in 2009-2010 became more interconnected, thanks to the university’s distributed learning (DL) system, videocon-



PHOTOS BY JOSH GERITSEN



ferencing facilities, and a new online strategy embracing social media as a communications tool.

“Today, our students come to us as digital natives, citizens of a land with no information sovereigns, much less borders,” President Edward Guiliano, Ph.D., told faculty and staff at the September 2010 annual convocation to mark the beginning of the new academic year. “The challenge of 21st-century education is to globalize our knowledge, our thinking, our arguments, and our experience.”

You can catch a glimpse of this 21st-century educational mindset in the DL classrooms at Harry Schure Hall on NYIT’s Old Westbury campus, where a professor teaches amid three screens that show classrooms full of students at offsite NYIT locations. Cameras and microphones capture the lecture and student responses on Long Island, while students attending classes in similar classrooms at two of NYIT’s other six campuses can participate.

These high-tech DL facilities can link Old Westbury to a classroom 28 miles away at Broadway and 61st Street in Manhattan, or halfway around the world in Nanjing, China.

Gabrielle Dubey, a hospitality management major, took Hospitality 101 in a DL classroom in Old Westbury while Assistant Professor Robert Koenig, Ph.D., taught the material from a Manhattan classroom. She says Koenig talked to both groups of students as if they were in the same location.

“We took notes as if the professor was standing there,” says Dubey. And if she wanted to talk to him one-to-one, she’d move closer to the camera after the lecture ended to chat.

NYIT’s 2030 Scorecard, which tracks



Gabrielle Dubey
outside 1855
Broadway,
NYIT's home in
New York City

outcomes for the goals laid out in the institution's strategic plan, noted that in 2009-2010, 200 NYIT students took a course at a campus other than their own.

"These metrics help us gauge our progress," says Harriet Arnone, Ph.D., vice president for planning and assessment. "They help us move the ball down the field and get us where we want to go."

In addition, the scorecard reported that 4.5 percent of NYIT students took online classes as their professors developed courses that reach students across the country and around the world. This marks a significant step toward reaching the goal of having 25 percent of courses online by the 2013-2014 academic year.

For Assistant Professor Frank Zeman, Eng.Sc.D., and his online graduate class in energy conservation analysis, students read textbooks, completed homework assignments, and participated in discussions on Blackboard's online course management platform. In one assignment, students used a computer program developed by the U.S. Department of Energy to analyze a building's energy consumption.

Zeman says online courses are particularly popular among students who are earning their graduate degrees while holding down full-time jobs.

"It's successful, and it's convenient," says Zeman. "Most of the postings on Blackboard come between 10 p.m. and midnight. So it's quite useful for students who are working and don't have time during the day to devote to coming to class."

Online learning has also found its place in the School of Education. Dean Michael Uttendorfer, Ed.D., teaches a graduate course

in instructional technology as part of a program that is delivered completely online. The course uses a webinar tool called Elluminate, which allows the instructor and student to participate in real time, using simple voice and video equipment linked to the computer.

Each Wednesday at 8 p.m., Uttendorfer and his students go online to discuss the readings and materials assigned for the class. In one session, they learn how to make the most of electronic Smartboards, devices found in many public school classrooms (as well as in NYIT's own classrooms) that connect to the Internet and display digital material. The course also teaches students how to create a voice-over on a PowerPoint presentation and how to use Jing software to capture images from their computer screens.

Special applications-sharing software allows Uttendorfer to connect with his students' desktops so he can personally help them navigate the rapidly changing digital world.

"We have a whole series of tools to use," says Uttendorfer.

The online offerings are part of the School of Education's transition to an all-graduate program, which has expanded to include courses leading to teacher certification in the fields of secondary mathematics and science.

Demand for such teachers remains strong, and NYIT, with its wealth of expertise, stands well-positioned to train educators in those fields. Earlier this year, NYIT was chosen by the New York State Department of Education to train New York City high school teachers who instruct in the disciplines of science, technology, engineering, and mathematics, the so-called "STEM" fields. The project, which will fund coursework for 160 New York City teachers over three years,

YOUR DONATIONS MATTER

Thirty \$25 gifts help purchase Adobe's latest Creative Suite toolset, which gives students the power to create advanced Web-based applications and learn the latest digital art and design tools.

is an interdisciplinary effort among faculty in the School of Education and the School of Engineering and Computing Sciences.

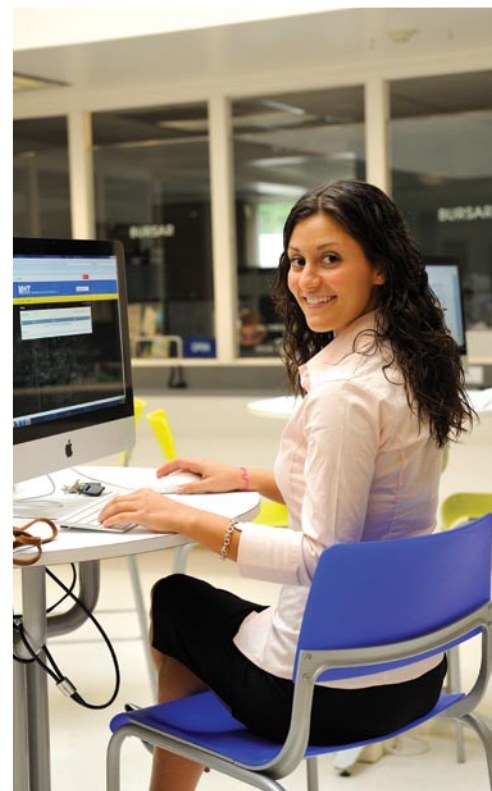
“We have the faculty to make a difference here,” says Uttendorfer.

Being literate in the digital world is among the competencies students will acquire in NYIT’s revamped core curriculum, which was piloted in 2009-2010 and introduced to all incoming students in the fall of 2010. The core places emphasis on math and science, promotes interdisciplinary study, and focuses on writing and verbal communications. Students examine the foundations of inquiry and the scientific process, providing a solid grounding for subsequent academic work in their majors.

“We’ve made sure the courses within NYIT are connected intellectually, and that the skills learned in one course are reinforced in another,” says Provost and Vice President for Academic Affairs Richard Pizer, Ph.D. “We’ve made a conscious attempt to look at course progression and the reinforcement of learning outcomes, so there is a greater connection between the core courses and one’s major.”

Nicholas Bloom, Ph.D., director of the core curriculum and associate professor of social science, teaches the Foundations of Inquiry class in a blended format, with every two hours of classroom instruction supplemented by one hour online in which students sign onto Blackboard to view multimedia presentations and engage in online discussions.

Bloom says NYIT’s College of Arts and Sciences has developed an online template for all NYIT faculty to customize their courses. He adds all the core pilot courses went well in 2009-2010 and were fine-tuned for the launch this fall.



PHOTOS BY JOSH GERRITSEN



YOUR DONATIONS MATTER

Sixty \$50 gifts help provide students in the School of Management access to Oracle Crystal Ball, an advanced applications suite used for predictive modeling, forecasting, and simulations—an essential tool for business students in the international marketplace.

Prachi Khetani in
the Student Solutions
Center at NYIT-
Manhattan



"It's important to get students comfortable with the technology," says Bloom. "And these courses show the importance of working across disciplines."

Meanwhile, the School of Management's faculty members are working to transform NYIT's undergraduate and graduate management programs, infusing the curriculum with experiential learning, professional enrichment workshops and seminars, and community service projects that promote civic responsibility.

Experiential learning took place in a variety of settings in 2009-2010. More NYIT students than ever found internships and learned on the job. Others addressed real-world problems in courses that included in-person and virtual consultations with corporations looking for solutions to problems.

Others participated in NYIT's annual Corporate Challenge—a competition that this year featured the Swiss watchmaker, Frederique Constant. In December 2009, company officials held a master class at NYIT in which CEO Peter Stas challenged 250 students to come up with new ideas for the company's U.S. market involving social media and marketing.

Teams of two to five students worked on presentations, with NYIT faculty selecting the three top teams. In March, those teams made their presentations in a webinar to the Swiss executives. One member of the winning team—graduate student Prachi Khetani—won a trip to Geneva for a two-week internship.

The management information sciences major traveled to Switzerland in July, carrying out a market research project in which she compared Frederique Constant watches with their competition. She says her time at

NYIT has helped build her self-confidence in the corporate world.

"I've learned to make presentations and now have the confidence to talk in front of anybody," says Khetani, who came to NYIT from Mumbai, India. "I used to be a little shy, but now I know I can do it."

Gaining real-world experience is part of the curriculum for students in the School of Health Professions and NYCOM, both of which saw an increase in the caliber and number of students applying for their programs. At NYCOM, there were 17 applications for every seat in the first-year class. In the School of Health Professions, more than 1,700 applicants applied for 52 spaces in NYIT's program to train physician assistants.

Michael Suprenant, a third-year physician assistant student, says the combination of classroom academics and clinical rotations in area hospitals, including a stint at the intensive care unit at Winthrop-University Hospital in Mineola, has prepared him well.

"After two tough years in the classroom, it's really rewarding to hit the rotations and work with patients," he says. "It confirms that this is what I want to do."

At NYCOM, a three-year, \$1 million grant, awarded in September 2009 by the federal Health Careers Opportunity Program, will help disadvantaged students who want to study osteopathic medicine at the technology-infused college. As part of the grant, NYCOM offers workshops to undergraduate NYIT students looking to apply to medical school. The grant will also expand the placement of NYCOM students in local hospitals that provide primary care to vulnerable populations, such as the Peconic Bay Medical Center in Riverhead,

YOUR DONATIONS MATTER

Seven \$100 gifts help purchase new desktop PCs and monitors for NYIT's computer labs.

Donations to help fund NYIT technology and other facilities empower students as they pursue their academic and professional goals.

JEFF WEINER

N.Y., and Nassau University Medical Center in East Meadow, N.Y.

“We are committed to having a diverse enrollment, and we want our students to represent the population at large,” says NYCOM Dean Thomas Scandalis (D.O. '87). “The college’s mission is to emphasize primary care in rural and underserved urban areas. Graduates tend to return to their home communities, and for many, those areas lack adequate health care.”

While medical students learn and work in regional health care centers, students in NYIT’s School of Architecture and Design have been carrying out projects in New York and around the globe.

In the fall of 2009, several students traveled to Valparaiso, Chile, to work on a joint design project with students at the University of Chile, drawing up plans for the Pacific Ocean waterfront. In the school’s summer abroad program, undergraduates traveled to Egypt, the Netherlands, and Italy to work on additional projects. Closer to home, students collaborated on a comprehensive design of a dance studio in Queens, N.Y., and competed in the Build a Better Burb design contest on Long Island to reinvent the suburban landscape. In Freeport, N.Y., they created plans for a transit-oriented project in the seaside village where vacationers would hop a ferry to Fire Island and commuters ride the Long Island Railroad to their jobs in downtown Manhattan.

Architecture and design students also collaborated on a project in which they designed the interior for a private equity firm in midtown Manhattan.

“The firm came to us and was looking for ideas,” says Associate Dean Frank Mruk.

“There’s such energy among our students to work on projects like this. It’s important for them to understand that they can form their own project and bring it to completion.”

Community partnerships were a hallmark of the 2009-2010 year. In Nassau County, N.Y., NYIT is collaborating with the Long Island Power Authority, the Jericho Water District, and the state of New York on a project to install solar panels at a regional water facility. NYIT engineering students and faculty will design the system, which will help power the village of Jericho’s pump stations and the district office. NYIT students will also monitor the system’s operation.

“The partnership between NYIT and the Jericho Water District is ideal as it enriches our students’ education through real-world applications, and teaches them to serve the surrounding community,” says Nada Anid, Ph.D., dean of NYIT’s School of Engineering and Computing Sciences.

This community initiative represented the university’s campaign to promote energy conservation and a sustainable future—both on and off campus. In April 2010, NYIT hosted its first Think Green global conference in Nanjing, China, attracting international experts who engaged in discussions about potential sustainable solutions for the planet.

On a more local level, NYIT received a \$125,000 grant from the New York State Energy Research and Development Authority to install solar panels on an NYIT administration building at NYIT-Old Westbury. A grant for \$50,000 will retrofit three NYCOM buildings with more efficient lighting. In the renovated Theobald Science Center, energy consumption was cut through increased exterior insulation, energy-efficient lighting, and electronic

Michael Suprenant
with his classmates at
NYIT-Old Westbury



YOUR DONATIONS MATTER

Fifty-three \$125 gifts help purchase 10 iPads and accessories for students in the School of Education. These future teachers incorporate the devices into their K-12 lesson plans to facilitate learning—another example of how NYIT fuses technology and education.

Angela Montemarano
(M.S. '00) gives back
to NYIT by helping
young professionals
land their first jobs



JOSH GERDTSEN

sensors to reduce lighting usage.

One of the most visible green initiatives is NYIT's bike share program at the Manhattan and Old Westbury campuses. In Old Westbury, 40 bikes are available to students as well as faculty and staff members at bike racks around campus. For a nominal yearly fee, riders receive a bike helmet and key to the bike locks, so the parked bikes are shared by those participating in the program. There are also two racks at the SUNY-Old Westbury campus, three miles away, where 480 NYIT students live in residential halls.

"It's a great way to get around the Old Westbury campus," says Michael Burnett, associate dean of campus life and director of student leadership. "It also reduces our carbon footprint because fewer people are driving around campus."

In Manhattan, there is one rack with six bikes, which students can use for recreation, such as riding around Central Park (one block from campus) or along Manhattan's West Side on the 12-mile trail from Battery Park to Inwood.

Moving NYIT forward in the 21st-century is a team effort that includes students, faculty, staff, and alumni. And in 2009-2010, NYIT alumni stepped up in major ways.

David Hickey (B.S. '85), chief executive officer and chairman of the Lumeta Corp., a New Jersey-based software firm, grew up in Farmingdale, N.Y., and followed his brothers, John (B.S. '77) and Tom (B.S. '80), to NYIT. After serving on the School of Management's Executive Council, he decided to donate \$2 million in hardware and network-security software for student training and research.

Lumeta's IPsonar software allows NYIT engineering students to analyze the connec-

tivity between assets and networks as well as uncover risk patterns that could compromise the system's security. It also provides a platform for student research on new network vulnerabilities and finding ways to improve cyber security.

Hickey predicts these senior projects will someday lead to innovations that have commercial application.

"This is a real win-win," says Hickey. "The students are working on very relevant projects that could lead to something."

More alumni came back to campus to participate in conferences, and others helped launch NYIT students into professional careers. While many alumni posted jobs in their companies on NYIT's electronic job board, CareerNet, or visited campuses for the annual career fairs, some mentored students for their first professional interviews for an internship or entry-level position.

NYIT's internship certificate program—three one-hour sessions of pre-professional training—lets students know what is to be expected of them during their internships and how to position themselves to employers. Angela Montemarano (M.S. '00), a human resources generalist at St. Francis Hospital in Port Washington, N.Y., came back to campus last year for the Backpack to Briefcase seminar, in which alumni teach strategies to help young professionals.

Montemarano, who worked in the NYIT Office of Career Services while earning her degree, also held mock interviews with physical therapy students and provided them with feedback.

"My career started at NYIT, so I feel the need to give back," she says. "It's a great way to stay connected." **NYIT**

YOUR DONATIONS MATTER

Thirty \$500 gifts help provide the equipment necessary for a new smart classroom. These state-of-the-art learning facilities enable NYIT professors to employ high-definition video, audio, and other technology to deliver a true 21st-century learning experience.

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Thank you for your generosity to New York Institute of Technology during this past academic year. Your contributions communicated a fervent message of support to our students. Among their many benefits, your gifts provided scholarships, helped to renovate labs, and made possible access to opportunity for thousands of NYIT students worldwide. We extend our deepest appreciation to you, our alumni, trustees, parents, faculty, staff, and many friends, for giving our students the chance to achieve their highest potential through education.

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NYIT students travel to other countries to learn about cultures, expand their global mindset, and use their education to provide vital assistance. In July 2010, medical and engineering students visited Oworobong, Ghana (below), and devised plans to provide potable water to a local health clinic, built a pharmacy and medical supply room, and conducted research in the areas of water sanitation, maternal health, and hygiene. In addition, the 2009-2010 academic year saw architecture students traveling to Egypt, Italy, and the Netherlands to study designs, and a student exchange program between NYIT campuses in New York and Nanjing gave students in both hemispheres the chance to experience the sights and sounds of foreign cultures.

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Attracting world-class faculty is key to NYIT's mission of providing real-world education to our global body of students. In summer 2010, we welcomed Patricia Chute, Ed.D., as the dean of NYIT's School of Health Professions. With more than 20 years of experience (including serving as a dean), she is an expert in audiology, specializes in cochlear implants, and has traveled the world offering assistance to hearing-impaired patients.

CHRISTOPHER APPOLDT



Smile, Steve. NYIT Magazine's new series of online video profiles at nyit.edu/magazine demonstrate our latest efforts to showcase NYIT alumni and highlight their successes (pictured is Stephen Panariello [B.F.A. '88, M.A. '93] getting ready for his closeup). The project complements alumni outreach efforts that also include our inCircle social networking site, e-newsletters, and a revamped online presence at nyit.edu/alumni.

JOSH GERRISEN



NYIT Athletics continue to improve on and off the playing field. In 2010, two new teams—men's and women's tennis—were added to our intercollegiate sports programs. In addition, we began construction on the new Bears Cave facility between the baseball and softball fields at NYIT-Old Westbury. Furthermore, student-athletes donated countless hours to community service in 2009-2010, including the Ronald McDonald House, Make a Wish Foundation, and Toys for Tots.

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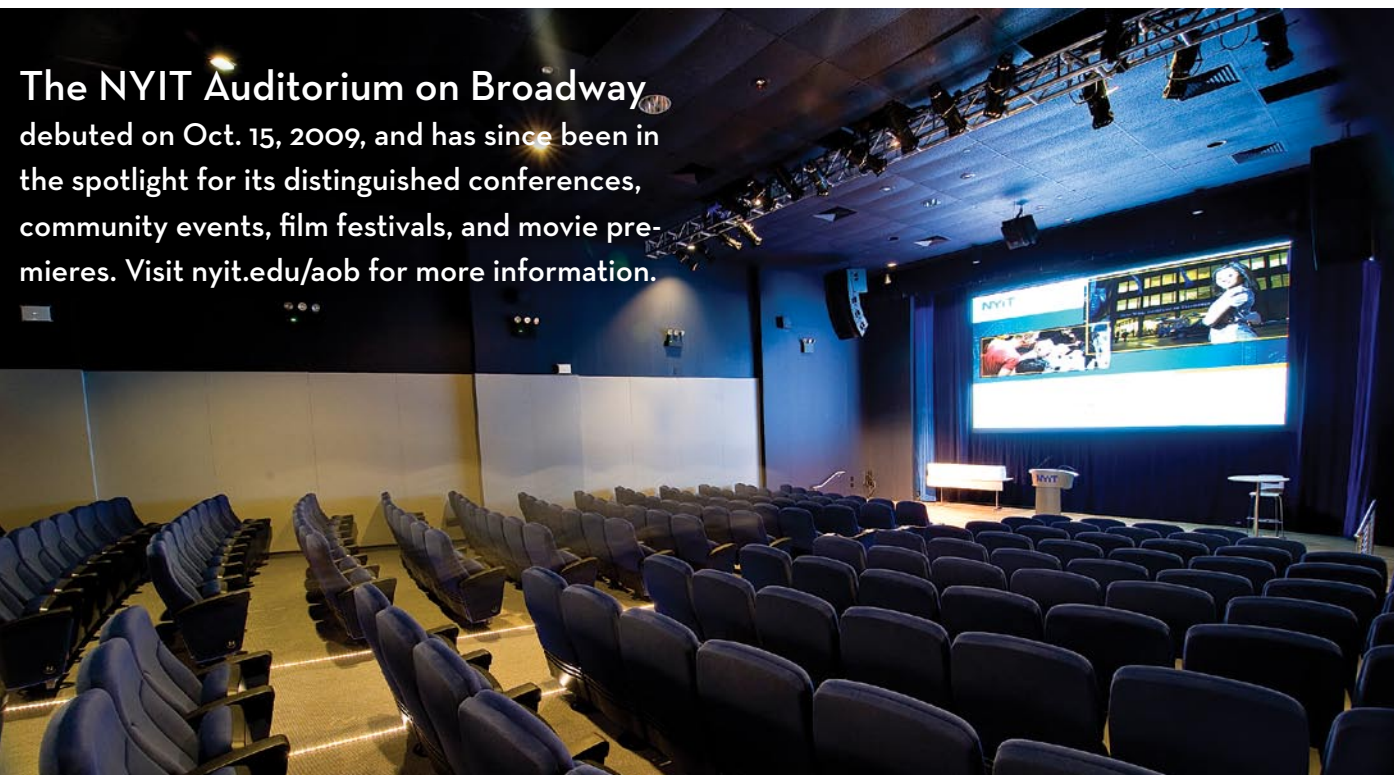


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NYIT students, faculty, and staff participated in various community service projects throughout the 2009-2010 academic year. At NYIT's campuses, they organized events for Haiti earthquake relief, Relay for Life in conjunction with the American Cancer Society (left), and the Alliance for Lupus Walk. In addition, students at NYIT-Bahrain raised \$12,000 at their fourth annual carnival in support of children's charities.

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NYIT co-hosted global conferences on technology and sustainability in 2009-2010, including the International Conference on Information & Communication Systems in Irbid, Jordan, with the Jordan University of Science and Technology (JUST), and the Think Green: Energy, Education, Environment Initiatives Conference in Nanjing, China, with Nanjing University of Posts and Telecommunications (NUPT).



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JOSHI GERITSEN

NYIT retrofitted a dozen new smart classrooms at its New York campuses in 2009-2010, allowing professors and students to interact with their peers around the world. Similar technology is also implemented in key student-centered locations, such as the Office of Career Services (above), which gives employers and students the opportunity to interact using high-definition equipment.

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Funding Our Future



Despite a global economic recession, NYIT has continued to perform well with strong cash balances. Fiscal year 2009-2010 results were among the best in the university's history. Key financial highlights of the 2009-2010 year include:

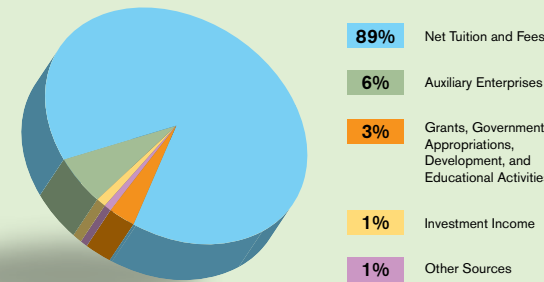
- NYIT received investment-grade ratings from Moody's Investors Service and Standard & Poor's Corporation, the first such rating results in NYIT's history.
- An \$83.4 million bond refunding in March 2010 yielded \$17.5 million in interest rate savings and decreases in other liabilities.
- The School of Engineering and Computing Sciences received a gift of sophisticated computer security software and hardware valued at \$2.2 million from David Hickey (B.S. '85), chairman and CEO of Lumeta Corporation.
- Enrollment in NYIT's programs remained strong, especially in New York, and did not suffer the declines seen at many other private colleges and universities.
- NYIT's Gold Coast Classic, held on April 30, 2010, at the Jumeirah Essex House in New York City, raised more than \$430,000 to support student scholarships and academic programs.

As our prudent investments reinforce our financial stability, NYIT students can rest assured that the university is committed to maintaining its academic and operational excellence. Moreover, the generous support of NYIT donors helps pave the way for new technologies designed to facilitate learning and enhance student services worldwide. Thank you once again for your support. We look forward to ensuring that your investment in NYIT reflects an investment in the future of 21st-century global education.

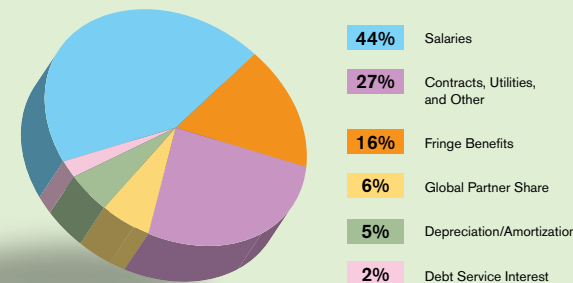
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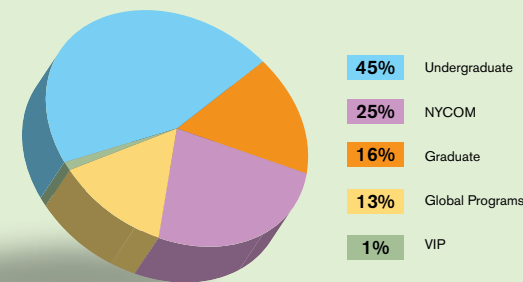
FY 2010-2011 Revenue Budget



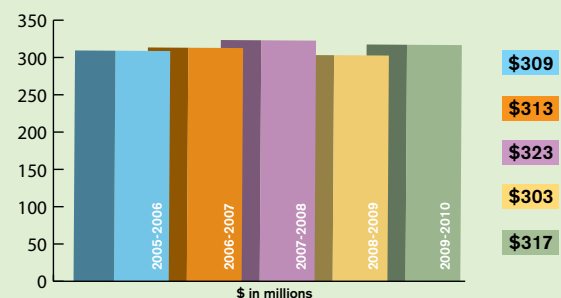
FY 2010-2011 Expense Budget



Net Tuition and Fees



Total Assets



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