CELEBRATING OUR

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West Liberty University



Annual Report 2017 - 18

The Foundation supports, strengthens and sustains West Liberty University through fundraising, investment and stewardship of private funds.

VISION STATEMENT:

The WLU Foundation will build donor trust through ethical practices and communication while honoring philanthropic intentions that advance West Liberty University.

CORE VALUES:

Integrity, Transparency, Accountability, Donor Centered, Stewardship, Professionalism, Collaboration, Ethical Standards



Greetings!

I'm pleased to report that fiscal year 2018 was a time of significant progress for the WLU Foundation. As you will see from our financial statement — with your help — we continued to grow resources to support West Liberty University.

Another highlight of fiscal year 2018 was the development of the WLU Foundation Strategic Plan. In collaboration with President Stephen Greiner, the WLU Foundation Board of Directors led a strategic planning process that produced exciting goals.

The outcome of this process has already proven to be beneficial, as we recognized our strengths, weaknesses, opportunities, and threats while mapping out a strong future.

A strong future includes a larger endowment, more alumni donors, enhanced collaboration, better use of resources, and the creation of a culture of philanthropy on the campus of WLU.

We plan to earn your continued confidence as we set out to achieve unprecedented goals to meet needs and create opportunity for your West Liberty University and its students. I know we can count on your continued support.

Thank you for your commitment to WLU!

In gratitude,

Angela Zambito Hill, Executive Director of WLU Foundation



Dear Friends,

On behalf of the West Liberty University Foundation Board of Directors, thank you for your generous support of the University and its incredible students. For many years now, the Foundation has filled the gaps left by decreasing state funds, allowing WLU to maintain its level of excellence without shifting costs onto our students.

I am pleased to report that fiscal year 2018 was no different. Through the assistance of your generosity the Foundation funded numerous improvements to campus buildings, allowed students to attend academic conferences and ensured that critical faculty development continues. These projects — and the benefits our students will reap for years to come — would not have been possible without your support.

The following reports provide the financial details of fiscal year 2018. These facts and figures illustrate many of our recent successes, including continued growth of the endowment and new donors. This year, however, we are also including stories of where those dollars go and the impact they have on our students. I hope you will enjoy reading these features as much as I have.

Sincerely,

David R. Croft Chair, WLU Foundation Board of Directors



FROM THE DESK OF THE **PRESIDENT**

There is no greater joy for me than meeting with our students. These wonderful young people are working hard to earn degrees that will lead to a better future for them, and a stronger workforce for our region. I thank you for your continued support for our students and for West Liberty University.

It means more than you can imagine, especially with the decrease in state funding and increase in the cost of providing higher education, while maintaining our beautiful campus.

But you can be assured that I am not only grateful, I am vigilant and focused on keeping our finances strong so that we can continue our mission of providing quality education for all those who seek a degree.

We are a caring campus offering a quality and affordable education because of our valued employees, alumni, donors and friends.

Thank you,

Stephen G. Greinen

Stephen G. Greiner WLU President

WLU FOUNDATION STRATEGIC DIRECTION AND GOALS



STRATEGIC DIRECTION 1

Work with WLU to build awareness of the Foundation as they strive to create a culture of philanthropy

Goal 1: Develop vision & core values (in sync with the University)

Goal 2: Amend and restate existing operating agreement between WLU Foundation, WLU Office of Advancement, including the Alumni Office with clearly defined roles and relationships.

Goal 3: Create a holistic approach to educate current students and engage the entire campus community.



STRATEGIC DIRECTION 2

Support future growth by improving the governance model, staffing structure, and resources of the Foundation

Goal 1: The board roles and responsibilities should reflect best practices for governance of charitable organizations to ensure the growth of the Foundation and the success of the Foundation's Strategic Plan.

Goal 2: The staffing structure of the Foundation and resources for staff development will be designed to effectively achieve fundraising goals.



STRATEGIC DIRECTION 3

Develop a robust fundraising model that sustains the WLU Foundation long term and builds on the endowment

Goal 1: Gather data in partnership with Alumni Office to build the base for fundraising in the future.

Goal 2: Increase alumni giving participation by 100% by 2021.

Goal 3: Increase Endowment \$25M (3-5 years) with a Planned Giving Program as a priority.

The West Liberty University Foundation Board of Directors engaged in a Strategic Planning Process during the spring of 2018. The process was facilitated by an outside consultant and done in collaboration with the University. A SWOT (Strengths, Weaknesses, Opportunities, Threats) analysis was conducted and feedback was solicited from alumni, donors, staff and faculty. The Board participated in a two-day retreat to review SWOT survey results and determine three strategic directions for the next three years.

DONORS EMPOWER TECHNOLOGY UPGRADES

A photo is worth a thousand words, so it's easy to understand why donors appreciate actually seeing the result of their giving.

"The annual fund supports priority projects as well as the WLU Foundation scholarship program, but sometimes these projects and scholarships are a challenge to show in a photo," said Angie Zambito-Hill, executive director of the WLU Foundation. "I want our annual fund donors to know just how grateful we are for their support, which increased last fiscal year. That makes projects like the Gary E. West College of Business Computer Lab upgrade possible. I'm happy to share this project with our generous friends."

Private annual fund contributions totaling almost \$68 thousand went into this particular, much-needed upgrade. The computer lab was one of 10 priority projects that received funding from unrestricted annual contributions, according to Zambito-Hill.

"We want our donors to know that when they give a gift to our annual campaign they are funding important advancements like these computers, that impact the entire campus community. We hope to continue to show them their dollars in action," she said.

Included in this upgrade are 28 brand-new HP Pro-Desk computers for the Business Communications Lab in Main Hall.

According to students, these new computers are a vast improvement compared to the older equipment. The new desktops are faster, smaller and have more powerful processing ability.

"With these new and improved computers, the speed at which I can work on my project has vastly increased," said senior Cody Pfau, who resides on campus. "I am now able to run multiple programs at once allowing me to accomplish a task in half the time it used to."

In addition to upgraded efficiency, the new computers allow students to run increasingly advanced software programs that have become standard in the workplace. "Many of the programs used by accounting, finance and economics classes require specifications that are simply not available on older computers. As application software brings new utility, that typically comes with the cost of more hardware resources and operating system updates," said Joe Rodella, WLU director of information technology services.

"Over time, if the hardware isn't kept current, performance will suffer. Eventually, applications will fail and put data in jeopardy. We want the technology that our students use to mimic the performance they will find in their workplaces," he added.

Despite being referred to as desktops, the new modems are actually mounted on the bottom of the tables, allowing more space for textbooks or note taking. Coupled with much slimmer monitors, this greatly improves the space and usability of the lab.

"Previously the workspaces were cramped," Pfau said. "It's a much better environment to work and learn in now."

STATEMENT OF FINANCIAL POSITION

JULY 1, 2017 - JUNE 30, 2018

STATEMENT OF ACTIVITIES

JULY 1, 2017 - JUNE 30, 2018

	TOTAL IN THOUSANDS		
ASSETS	2018	2017	
Cash and cash equivalents	\$160,484	\$117,646	
Unconditional promises to give Other receivables	256,348 7,555	1,103,234 7,555	
Investments at estimated fair value	16,033,130	14,638,884	
Beneficial interest in perpetual trust	2,251,816	2,175,746	
Other assets	77,006	67,707	
TOTAL ASSETS	\$18,786,339	\$18,110,772	
LIABILITIES AND NET ASSETS LIABILITIES			
Accounts payable and accrued expenses	\$112,446	\$8,880	
Liability for charitable gift annuities	18,204	21,477	
Total liabilities	130,650	30,357	
NET ASSETS			
Without Donor Restrictions	1,562,149	1,561,783	
With Donor Restrictions Total net assets	17,093,540 18,655,689	16,518,632 18,080,415	
TOTAL LIABILITIES AND NET ASSETS	\$18,786,339	\$18,110,772	
KEY MEASUREMENTS AND CALCULATIONS:	Desult		
Total Foundation Expenditures stated as a	Result	Calculation \$241/\$18,786	
% of Total Assets under Management	1.570	¥2417¥10,700	
Ratio of Total Contribution to Total Foundation Expenditures	5.53 to 1	\$1,332/\$241	
Ratio of Total Contributions to Total	65 to 1	\$1,332/\$2,058	
University Support Expenditures	.05 (0 1	+ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

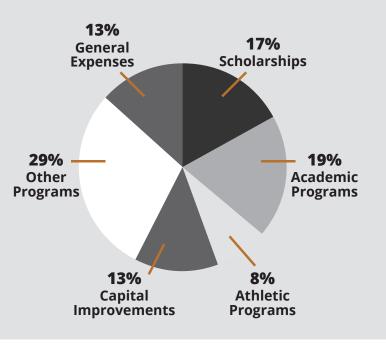
	TOTAL IN 2018	THOUSANDS 2017
SUPPORT AND REVENUES Contributions Investment Income Special Events Change in value of split interest agreements Other income TOTAL SUPPORT AND REVENUES	\$1,332 1,288 84 76 94 2,874	\$2,722 1,689 87 119 97 4,714
EXPENSES AND LOSSES West Liberty University support: Scholarships Athletic programs Academic programs Capital improvements Other programs Fundraising Costs of direct benefits to donors General and administrative TOTAL EXPENSES AND LOSSES	397 188 446 306 659 16 46 241 2,299	471 126 289 112 253 2 37 218 1,508
CHANGES IN NET ASSETS	575	3,206
NET ASSETS AT BEGINNING OF YEAR	18,080	14,874
NET ASSETS AT END OF YEAR	\$18,655	\$18,080
RETURN ON AVERAGE NET ASSETS EMPLOYED DURING FISCAL YEAR END JUNE 30, 2018	8.0%	
Net Investment Income: Total Support & Revenue Less: contributions Net Investment Income	2,874 <u>1,332</u> 1,542	
Average Net Assets	18,367	

2018 UNIVERSITY SUPPORT & EXPENDITURES

JULY 1, 2017 - JUNE 30, 2018

UNIVERSITY SUPPORT SCHOLARSHIPS - 271 students received scholarships	TOTAL IN THOUSANDS	PERCENT OF TOTAL
during FY18. The annual cost for tuition, room, & board for an in-state student was \$16,500 during this reporting period	\$397	17%
ACADEMIC PROGRAMS - National Leadership Conference, JASON Learning Project, Nearby Nature Project, Teaching Artist Project, classroom equipment, Professional Development Schools, Fluency Project, teacher mentors, etc.	\$446	19%
ATHLETIC PROGRAMS - Expenditures for Hilltopper Athletic Club, recruiting expenses, team travel expenses for tournaments, practice uniforms, equipment, etc.	\$188	8%
CAPITAL IMPROVEMENTS - Writing Lab renovation, Football Locker Room renovation, Women's Basketball & Volleyball Locker Room renovation, West Family Athletic Complex, Dance Studio floor, Liberty Oaks Brick Project	\$306	13%
OTHER PROGRAMS West Family Athletic Complex, technology, Science Fair, WLU-TV (Channel 14), library expenses, alumni activities, College Community Choir, faculty development and research, community support, etc.	\$659	29%
FOUNDATION EXPENSE GENERAL AND ADMINISTRATIVE EXPENSE - Includes salary and benefits, rent, operating expense, travel, etc.	\$241	10%
FUNDRAISING	\$62	3%
TOTAL UNIVERSITY SUPPORT	\$2,299	100%
GRAND TOTAL SUPPORT AND EXPENDITURES	\$2,299	100%





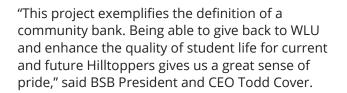
To view the audited Financial Statements, Notes and Certified Public Accountants Opinion thereon, please go to wlufoundation.org.

BELMONT SAVINGS BANK INDOOR PRACTICE FACILITY OPENS IN 2019

In 2017, Belmont Savings Bank (BSB) formed a partnership with West Liberty University (WLU) to develop an indoor practice facility to benefit all students.

"This facility will provide a venue for athletic teams to practice during bad weather. It also will free-up space in Blatnik Hall that was being used for this purpose in the past, allowing Blatnik Hall to become a dedicated space for student recreation and intramurals," said President Stephen Greiner.

WLU received the \$200,000 lead gift for the facility, which will be called the Belmont Savings Bank Indoor Practice Facility, in October 2017. It is located near Beta Hall adjacent to the softball field.



"This gift really made the facility possible. Without BSB's generous lead contribution, we would not have completed this project so quickly," said Angie Zambito-Hill, executive director of the WLU Foundation.



"The partnership is a great way to begin to better service our customers in West Virginia. A number of BSB employees are residents of West Virginia, the bank has been a strong supporter of the local schools in Ohio and West Virginia, and they are happy to be a partner in the communities. From community events and high school team sponsorships to local farmer's markets and local charities, we are focused on the well-being of community organizations and families in both Ohio and West Virginia," Cover said. "BSB is looking forward to the completion of the 14,400 square-foot vinyl steel frame facility and seeing students benefit from the improvements. We are honored to be part of the project," he added.

Belmont Savings Bank has been helping local residents with their financial needs for more than 125 years. With offices in Barnesville, Bellaire, Powhatan Point and St. Clairsville, Belmont Savings Bank offers deposit accounts, loans, online banking, mobile banking and more.

BSB Practice Facilty Groundbreaking in August 2018

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NATHAN SHOTWELL SOCIETY

The Nathan Shotwell Planned Giving Society, established in 1997, recognizes and honors those who have made provisions for the West Liberty University Foundation through a bequest in a will or other estate-planning arrangement. The Society is named for the Reverend Dr. Nathan Shotwell, who founded West Liberty University in 1837 and served as its leader until 1854. Dr. Shotwell is credited with the establishment of the high academic standards to which the university continues to aspire.

Jack C. Adams '63 Mary K. Ahrens + Judith Schrwer Azallion '99 Bruce L. Berlage & Donna Waugh '65 Berlage Patricial L. Bethel '79 Mildred Kaetzel Biggs + Albert M. Blatnik '49 + Thais F. Blatnik '76 + Marjorie Louise Blodgett '22+ Elizabeth M. Boger '43 + Mark Bohlman '75 R. Emmett Boyle William A. Brenner Donald S. Bruno '52 Robert J. Burke '76 + Neva N. Caldwell '22 + Clyde D. Campbell '53 Leah Gracey Campbell '39 + Richard H. Carter Audrey Ciripompa Lula K. Collins + Sharon Murphy Coote '69 C. Nolan Cox '72 Naomi Craig + Dennis L. Daugherty '76 Joseph E. Davis '61 Alfred R. de Jaager

G. Richard Deenis '89 Leslie DeFelice '76 Roger L. DuBois '53 Helen P. Elbin + Paul N. Flbin + Carlyle Farnsworth + Robert Richmond Fisher Carol L. Flaherty '66 Dennis K. Flaherty '67 Richard A. Foston '97 Susan M. Fowler '73 Sara Jane Fritz '43 + Rosemary M. Front + Carolyn Sue Garrison '64 Richard D. Garrison '59 Gloria F. Gasser '80 Edward C. Gaughan + Christopher M. Gibbs '08 Hazel lane Gilleland + Donelda J. Godfrey + John D. "Jack" Grewell '34 + Edward G. Grimes '71 Chester P. Grossi '47 + Rose Grossi + Robert P. Haas '57 Kenneth Harris '37 + Constance H. Hein '81 Harry R. Hein Howard Herrington '66 +

Helen Gibson Herzler + Ralph E. Herzler, Jr. + John William Hoppers '63 Charlie L. & Deborah V. Hughes David Jones '60 + David B. Kadar '74 Miriam F. Kaiser '29 + Billy E. Keller '70 Bob '67 & Patti Kota Rachel Katherine Krinke '45 + John P. Larch '80 Meta M. Lasch '76 Howard G. Lemasters '49 + Theresa Lemasters '48 John P. Liptak '80 Virginia M. Lutes + Kathleen A. Maestle '93 Helen Kimble Maier '48 Ruth Markwell Toni |. Mason '60 + Rita M. Masur Catherine C. Mattingly '62 Daniel N. Maxwell '31 + Marilvn A. McCain '72 Irene Meagel + Virginia T. Mellott '43

Stella Caravas Misovianis '52 Aaron Monseau '03 Jenny Lynn Morlan '81 + R. Clark Morton '53 Christine C. Muroski Theresa Nagy '68 Florence Irene Nesbitt + Kathryn T. Neuman + Mary Jane Norona '49 + Diana Duncan Ott '60 + Andrew Paesani, Ir. '54 Judith Bartell Paesani '55 Andrew J. Pasden '69 Linda L. Pasden Mary Frances Petit '62 + Roberta Raymond '78 Karen D. Rea '65 Phillip S. Rea '65 Carol Jean Reuther Richard Riopelle & Sandra I. LaPosta '64 Riopelle Mary Jane Reaney Ritson '45 + Barbara C. Robinson E. Kent Robinson '61 Ronald L. Robinson '53 + Sam K. Rollins '68 Esther Rowe +

Ruth Ann Scherich '51 Sara H. Schnitzler '49 + Howard L. Shackelford '73 Scott R. Shipman '97 Peter M. Sontag '69 Lawrence A. Spalla '70 Rebecca B. Stevenson Richard G. Stevenson Samuel W. Stewart '03 Cynthia L. Stickley Blanche Barte Stidd Lawerence H. Talley + Christopher Taylor '07 Carol Kirsch Terry '74 Richard F. Terry '68 Thomas E. Terry '75 B. Ann Thomas Nancy Crow Trentini LeRoy A. Wallin & Eve L. '70 Wallin Ioan M. Watkins '65 Wesley L. Watson '01 Carol F. Webster '77 Flip West Gary West '58 Elizabeth Wolf Mary Ann Wolf + Anonymous (18)

JOHN P. MCCOLLOUGH SOCIETY

Individuals, foundations, and corporations who have already contributed a minimum of \$25,000 in cumulative giving are recognized as members of the John P. McCullough Society.

A & B Sales, Inc. Lee Weeks Abraham '56 + Marty '75 & Patti '76 Adams Jack C. Adams '63 Mary K. Ahrens + Aladdin Food Management Services, LLC Albert Schenk III & Kathleen H. Schenk Charitable Trust American Electric Power Foundation Charles R. '66 & Letty Annett Axiall Foundation, Inc. Barnes & Noble College Bookstores **Bayer** Corporation David '70 & Barbara '70 + Beck Belmont Savings Bank Phyllis A. Beneke + Mildred Kaetzel Biggs + Albert '49 + & Thais '76 Blatnik + Bordas & Bordas, PLLC R. Emmett Boyle & Debra J. Boger Bristol-Myers Squibb Foundation, Inc. Donald '52 & MarvAnne Bruno Neva N. Caldwell '22 + Clyde '53 & Joan '62 Campbell Leah Gracey Campbell '39 + Louis '65 & Darlene '61 Cardamone John W. Carenbauer, Sr.+ Charles M. & Thelma M. Pugliese Charitable Foundation Chesapeake Energy Corporation Chevron North America Exploration and Production Company Chris Hess Foundation Civitan Club of Wheeling Inc. Joseph D. Clark, Jr. '64 Claude Worthington Benedum Foundation

David '77 & Ann Coffaro Lula K. Collins Estate Community Foundation for the Ohio Valley Consol Energy Cornerstone Group Kenneth D. Cover '65 Naomi Craig + Mark D. Crow Charles & Lavoo Crutchfield + DaimlerChrysler Corporation Fund Joseph E. Davis '61 Alfred R. de laager Leslie DeFelice '76 & Connie Nelson Doctors Urgent Care Shirley Ann Dietz + John '78 & Kimberly '77 Dolan Dominion Foundation Catharine Hoffman Dorer + Dragon and Phoenix Software Inc. Roger L. DuBois '53 Edgar Martin Classic David '64 & Linda '64 Edwards Paul & Helen Elbin + Lynne & Ben Exley IV ExxonMobil Foundation Nicholas & Fran Frank Glenn '65 & Eula Fresch James '61 & Carol '60 Frum Hazel lane Gilleland + loe '69 + & Rita Gnazzo Cynthia Goad Robert Godfrey + Donelda I. Godfrey + Martha Hudson Goodrich '44 lack '34 + & Mildred Grewell John L. Grim Brian & Rachelle Harlow Robert & Stephanie Harris

Kenneth Harris '37 + Harry & Constance '81 Hein Howard '66 + & Catherine Herrington Ralph E. & Helen M. Herzler + W. Peterson Holloway Fred & Audrey Horne Huntington Corporate Giving Garv '64 & Paula Inclan Norma leffries + Johnson & Johnson Family of Companies David Jones '60 + Daniel '75 & Deborah '75 Joseph Michael I. Ioseph + Brooke P. Koehler H. R. Bucky '64 & Joanne Kopf Koppers Industries Rachel Katherine Krinke '45 + Elizabeth J. Kuhn '00 Howard G. Lemasters '49 + & Theresa '48 Lemasters Helen E. Levenson + Lary Loew '75 + Howard & Wendy Long Louis & Sandra Berkman Foundation Harry & Helen '61 Ludeman Lyell B. and Patricia K. Clay Foundation, Inc. Main Street Bank Phyllis A. Marsh Margaret Anne Mayerich Daniel N. Maxwell '31 + leremy C. McCamic Thomas '54 & Peggy '50 McCarroll John P. McCullough Irene Meagel + Virginia T. Mellott '43 R. Clark '53 & Patricia Morton Larry '80 & Paula '72 Moore Rudolph Mumley '50 +

Nationwide Foundation Florence Irene Nesbitt + Kathrvn T. Neuman + Mary Jane Norona + lo Lynne Nugent '75 Nutting Foundation Ogden & Snookie Nutting Teresa Morton Nyhart Ohio County Board of Education Ohio County Commission Ohio Valley Health Services & Education Corp. Olga Kohut Sebulsky Charitable Fund Ormet Corporation P & G Fund Andrew '54 & Judith Bartell '55 Paesani E. Alex '82 & Valerie '87 Paris Parkvale Bank Pfizer, Inc. Donald E. Pirro '66 Pittsburgh Alumni Chapter Pittsburgh Conference on Analytical, Chemical & Applied Spectroscopy Prezkop - Chappelear & Associates AC Project BEST Thomas '70 & Eileen Reinbold Mary Jane Ritson '45 + Robert L. and Helen E. Levenson Charitable Trust lerry '60 & Connie '57 Roberts E. Kent '61 & Barbara Robinson Albert '80 & Susan Roszczyk Ryan Ferns Healthplex William P. & Jane Atkins '63 + Sargent Douglas '73 & Susan '71 Sarkis Sara H. Schnitzler '49 + Larry H. Sebulsky+

Howard L. Shackelford '73 Iohn C. Shaw + Vincent '64 & Linda Shimp Floyd Shuler '64 George Smith '68 + Sodexo Campus Services Solutions 21, Inc. Peter '69 & Jingsi Sontag Southwestern Energy Company Nick '75 & Patti '75 Sparachane Philip '64 & Sharon Stahl Fred & Joan Stamp State of West Virginia - Higher Education Policy Commission George E. Stifel + Swisher International, Inc. Lawerence H. Talley + The Health Plan of the Upper Ohio Valley, Inc. Touchstone Research Laboratory Shawn '87 & Julie '86 Ullom United Bank, Inc. Valley National Gases, Inc. Vance Memorial Church Verizon West Virginia WCHS-TV WesBanco Gary '58 & Flip West West Virginia University Research Corporation Wheeling Island Hotel Casino Racetrack lames Taibi '86 & Kristina Williams '86 Williams MLP Operating, LLC Randy & Betty Worls William C. Wright '64 + WTRF-TV WV Department of Education & The Arts Anonymous (8) +Deceased



ALUMNI WRESTLERS BUILD LEGACY WITH LIFE INSURANCE

West Liberty University alumni are strong supporters of giving back and recently former members of the wrestling team displayed true teamwork in initiating a \$1 million legacy gift to strengthen the future of grapplers on the Hilltop. "West Liberty's reputation in the world of college wrestling is well known and I thank these alumni for stepping forward with a plan for the future that guarantees the tradition," said President Stephen Greiner.

Former wrestlers Richard Foston, Chris Gibbs, A.J. Monseau, Scott Shipman, Samuel Stewart, Chris Taylor and Wes Watson, have all purchased life insurance policies that designate WLU as the beneficiary.

"Our alumni are leading the way by taking this step which will inspire others to join the cause and become active in planned giving. I am grateful for their leadership and commitment to West Liberty University's future," said WLU Foundation Executive Director Angie Zambito-Hill.



"The life insurance project was kicked off two years ago through the efforts of our wrestling board and seen as a long term goal for the program. The commitment from these alumni is amazing and speaks highly of our program. We won't stop at the \$550,000 already secured by these alumni, the objective is to reach \$1 million by the end of 2019," said Mitch Smith, head wrestling coach.

"It's amazing generosity. This million-dollar gift will endow a fund for the future of WLU Wrestling," said Zambito-Hill, noting that 90 percent of the Foundation's \$16 million endowment is the result of planned giving or gifts that are deferred till a later date. Alumni and others who make provisions for the WLU Foundation in their wills or devise other estate-planning arrangements are recognized by a formal listing in the Nathan Shotwell Society, named after the school's founding president. Currently there are 151 members in this prestigious group.

Pursuing excellence since its inception in 1962, the West Liberty University wrestling program has produced 93 NAIA and NCAA Division II All-Americans and eight individual national champions. That success has been matched in the classroom where the Hilltoppers have received an even more impressive 102 NWCA National All-Academic citations.



LEGACY STORY DR. LARRY TALLEY DONATES THIRD LARGEST ESTATE GIFT

Dr. Lawerence H. "Larry" Talley served West Liberty University for over 25 years as a professor of chemistry, and continues to contribute to the institution after his passing through the Lawrence H. Talley Scholarship which was generously endowed by his estate.

Talley earned his bachelor's degree in chemistry, physics and mathematics in 1952 and his master's degree in physical chemistry in 1956, both from Ohio University.

He briefly joined West Liberty State College chemistry department in 1959 before returning to the private sector. Prior to that he worked for the Parker Pen Company (a personal favorite of President John F. Kennedy) where Talley returned in the 1960s as vice president for Research and Development.

He rejoined the faculty of West Liberty in 1969 and began working on his doctoral degree in science education and educational psychology from West Virginia University, which he earned in 1972.

In addition to his tenure as a pillar of the chemistry department, Talley also served as the academic dean, vice president and as interim president of West Liberty State College. He retired to San Diego in 1993 and passed away in 2016. Upon his death, he generously left his entire estate of nearly \$1 million to West Liberty University. It remains one of the largest estate gifts to date.

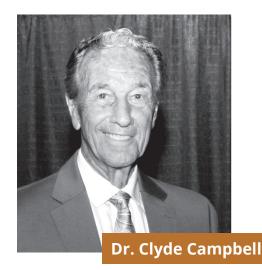
MEMORIES OF DR. LARRY TALLEY BY FRIEND AND COLLEAGUE DR. CLYDE CAMPBELL '53 PRESIDENT EMERITUS

I first met Larry Talley in my second year of teaching chemistry at West Liberty. Dr. Elbin was the president of the College then, and he asked me to sit in on the interview for the other chemistry position. I was walking across campus to Dr. Elbin's office when this big black car—almost a limousine—pulled up, and out of it comes this lanky guy wearing a black overcoat over his shoulders like a cape. Well it turned out that man was Larry Talley, and after that interview we became the chemistry department, just the two of us.

It was nice blend, he taught one branch of chemistry: the physical and analytical, while I taught on the other end: biological and organic. Our specialties intertwined nicely and the two of us were able to cover the whole field. We taught together for several years, until I went into industry to work as a research chemist, and he went back to the Parker Pen Company in Janesville, Wis. and ended up as vice president. We kept in touch throughout that time, and when he was in this part of the country we'd meet up; my wife and I met him in Pittsburgh for dinner often. I was in industry for nine years and then I returned to West Liberty. The head of the science department had retired and Dr. Elbin asked me to fill that role. Within my first year back I got a phone call, "Clyde, this is Larry, I've had enough of industry again, I want to teach." I told him he had a job, and to come on back. I rehired him in the chemistry department and we worked together and taught together for the rest of our careers, really. Later on he filled a gap as interim president while they carried out a search to replace Dr. Chapman: when I took over at the end of that, I kept him as vice president so we continued to work together in that capacity as well.

When he finally decided to retire he moved to San Diego, he said he always liked the climate and wanted to move there. We kept in touch, and when he got sick out there, I helped him tie up all loose ends and brought him back here. He was in pretty rough shape, especially on that plane ride, but he recovered quite nicely and was still able to live on his own. In his final years he wanted to make sure that everything was taken care of for when he passed, so that his entire estate would go to West Liberty. He would always ask, "do we have a million dollars to give them?"

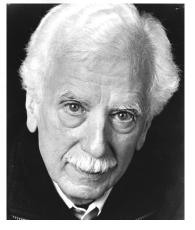
If there is one thing that current and future students should know about Larry Talley, it's that he was an excellent teacher. He had the ability to teach students a little about life, and he was able to give students some guidance on how to live and how to help others.



Archival photo from The Wheeling Intelligencer shows Lucky playing Anne Sullivan in "The Miracle Worker," with two young actors in 1963.

REMEMBERING ALUMNA

Tribute to Loretta "Lucky" Brenner and mentor Stanley Harrison



Stanley Harrison mentor, teacher and actor

ALUMNA LORETTA "LUCKY" BRENNER (WILSON)

played many roles in her life— social worker, teacher, actor, director, wife, mother, and grandmother.

Lucky graduated from West Liberty in 1966 and the following year married Bill Brenner. Lucky began her career as an English and art teacher, then went on to earn her Master of Social Work degree at Case-Western Reserve and spent the rest of her career as a social work professional in the Washington, D.C. area. Thanks to her lifelong mentor, Stanley Harrison, former Theatre Director at West Liberty (1962-1979), Lucky maintained her involvement with theatre as a member of the Chevy Chase Players.

At West Liberty, Lucky was a member of the Hilltop Players and performed in numerous plays directed by Harrison, including the musical, "Oklahoma." She also played the role of Pamela Whitmore in "South Pacific" (1964) and the lead role of Anne Sullivan in "The Miracle Worker" (1963). Stan and Lucky stayed in touch and met in New York City every few years, the last time in 2012, to see a production of Richard III, a play very familiar to both since Lucky played the role of Margaret, widow of King Edward VI, in the Hilltop Players production of Richard III in November 1964 under Stan's tutelage.

Whether acting on the stage, working in a clinic, or spending time with family and friends, Lucky affected countless lives for the better. When she died in 2017, Lucky's husband Bill wished to continue her positive impact through a generous gift of \$10,000 directed to West Liberty University's Theatre Department in her memory and in honor of Theatre Director Stanley Harrison.

West Liberty thanks Bill for his generosity and for sharing Lucky's heartwarming story and the profound influence of her mentor, Stanley Harrison.

MEMORIAL & HONORARY GIFTS

REMEMBERING THOSE WE LOVE

During fiscal year 2018 gifts were made in memory of the following individuals:

Nick Baker Joseph A. Bartell Loretta |. Brenner Raymond Bruno Nelson Cain Gregory L. Cardamone Marcella Cunningham Charles B. Davis, Ir. Charles B. Davis III Elmer & Shirley Dietz Edward B. Dobkin William J. Dolan Paul Elbin Millie Childers Engel Stephen Gilson Elwood & Kay Goddard lames Guerriero lames Harvey Thomas Hostutler E. J. Joseph Johnnie Arthur Frances Kerns Cyrill A. Layne Robert L. Levenson Lary Loew Dorothy Long Pamela Beltz Lyons Helen Kimble Maier lames G. Marsh Shane Maynard

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HONORING THOSE WHO INSPIRE US

During fiscal year 2018 gifts were made in honor of the following individuals:

Everett Alexander Adkins Henry Parker Adkins Art Barbeau Tom Cerra Jeri Dailey Miriam Douglas Stephen G. Greiner Stanley Harrison Aaron Huffman Rebecca Johnston John P. McCullough R. Clark Morton

HONOR ROLL

corporations, foundations, Shown here is a listing of the many generous individuals, corporations, founda and organizations who contributed to the West Liberty University Foundation between July 1, 2017-June 30, 2018.

PRESIDENT'S CIRCLE

President's Circle is reserved for donors contributing \$1,500 or more within a fiscal year and include donors in six different giving societies.

1837 SOCIETY

\$100,000 OR MORE Individuals:

Gary '58 & Flip West

Corporations, Foundations & Organizations:

Claude Worthington Benedum Foundation

WILLIAM CURTIS SOCIETY \$25,000-\$99,999 Individuals:

Jack C. Adams '63 Charles R. '66 & Letty Annett David '77 & Ann Coffaro Anonymous (1)

Corporations, Foundations & Organizations:

Belmont Savings Bank WV Department of Education & The Arts Anonymous (1)

LIBERTY SOCIETY

\$10,000-\$24,999 *Individuals:*

Marty '75 & Patti '76 Adams William A. Brenner James '61 & Carol '60 Frum Carolyn S. Glover H. R. Bucky '64 & Joanne Kopf John P. McCullough Betty J Muhleman + Gayle Neldon '77 E. Alex '82 & Valerie '87 Paris E. Kent '61 & Barbara Robinson Lawerence H. Talley + James Taibi '86 & Kristina Williams '86

Corporations, Foundations & Organizations:

Barnes & Noble College Bookstores Community Empowerment LLC Environmental Solutions & Innovations, Inc. ExxonMobil Foundation Main Street Bank The Ohio County Commission Southwestern Energy Company Touchstone Research Laboratory WesBanco Wheeling Vance Memorial Church Anonymous (1)

WINDING ROAD SOCIETY-\$5,000-\$9,999

Individuals: Donald '52 & MaryAnne Bruno

Louis '65 & Darlene '61 Cardamone Gary K. Dietz David & Judy '68 Glatz Audrey Greene '65 Elizabeth J. Kuhn '00 Harry & Helen '61 Ludeman Jo Lynne Nugent '75 Albert '80 & Susan Roszczyk Scott R. '97 & Annie Shipman

Corporations, Foundations & Organizations:

Allstate Matching Gift Program Arkansas Greyhound Association Bordas & Bordas, PLLC Chevron North America Exploration and Production Company Comcast Spotlight Fast Lane Travel, Inc.

PRESIDENT'S CIRCLE (con't)

John C. Shaw Scholarship Fund McKinley Carter Wealth Services Mountain State Biosurveys LLC U.S. Department of Agriculture

ACADEMY SOCIETY

\$2,500-\$4,999 Individuals:

Tara M. Beiswenger '88 Brad '79 & Mary Blair Leslie DeFelice '76 & Connie Nelson John '78 & Kimberly '77 Dolan Lynne & Ben Exley IV Martha Hudson Goodrich '44 Stephen Greiner & Nancy Miller-Greiner lanet L. Honecker John William Hoppers '63 Henry '61 & Mary Marockie Thomas T. & Cheryl B. Mendenhall Nick '75 & Patti '75 Sparachane Jennifer Lee Takacs '95

Corporations, Foundations & Organizations:

A & B Sales, Inc. American International Group, Inc. Charter Kennel, Inc. The Cornerstone Group Kalkreuth Roofing & Sheet Metal, Inc. Panhandle Farmers Mutual Insurance Company Sisters of St. Joseph Health & Wellness Foundation State Farm Companies Foundation The Health Plan of the Upper Ohio Valley, Inc. The Monteverde Group, LLC Visiting Angels

HILLTOP SOCIETY

\$1,500-\$2,499 Individuals:

Robert K. Abel '73 Bruce L. & Donna Waugh '65 Berlage Jason K. Blair '95 Clyde '53 & Joan '62 Campbell Christine Carder '72 Thomas A. Cervone '75 Ioseph D. Clark '64 Richard '59 & Mary Jane '57 Copeland Kenneth D. Cover '65 Alfred R. de Jaager Roger L. DuBois '53 David '64 & Linda '64 Edwards William '55 & Phyllis '57 Evans Glenn '65 & Eula Fresch Richmond W. Glover '63 Daniel '75 & Deborah '75 loseph Katie L. Kacmarik '08 Jason & Sarah Koegler Robert & Melinda Kreisberg Theresa Lemasters '48 Janet Loew '85 & Robert Cooper Michael I. Marshall David Miller '84 Don Muhleman '71 Andrew '54 & Judith Bartell '55 Paesani Andrew '69 & Linda Pasden Fred '63 & Karen Principe lerry '60 & Connie '57 Roberts Richard Schoene II '84 Floyd Shuler '64

Philip '64 & Sharon Stahl Fred & Joan Stamp Cynthia L. Stickley Nancy Crow Trentini David & Beth '85 Weaver Michael J. Young Anonymous (2)

Corporations, Foundations & Organizations:

Community Bank Country Club Rehabilitation Panhandle Cleaning & Restoration Pittsburgh Conference on Analytical, Chemical & Applied Spectroscopy The Progressive Insurance Foundation Project BEST Robert L. and Helen E. Levenson Charitable Trust Wells Fargo Foundation Educational Matching Gift Program

TOWER

FOUNDER'S

corporations, foundations, of the 1 a listing o S here Shown !

generous individuals, corporations, founda to the West Liberty University Foundation of the many g contributed t ine 30, 2018. 7-June and organizations who 201 between July 1,

TOWER CLUB \$500-\$1,499 Individuals: Philip Adkins Betsey Alden '61 Anissa Anderson '93 Cheryl M. Anderson '71 Michael Aulick Thomas I. Babb Rowena Baker Fred S Benson Tom & Jane '63 Bland Chip & Tami Bolon Fred & Carol Booth Donna Howe Callar '62 Larry '68 & Cathy '68 Carpenter Anthony J. Chiazza R. A. Cipriani '55 David D. Cohen '65 Kyle & Katie Cooper Ryan S. Courtney '02 Toma K. Courtney Ioanna I. Cover '70 Brian L. Crawford David '89 & Jennifer Croft Mark D Crow Joseph Davis loseph E. Davis '61

Iohn '95 & Kristine Deel

Robert I. DiCiccio '73 +

Robert William Dolan

Timothy W & Julie Dyer

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Dave & Mary Ann Edwards

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Gloria W. Driver '53

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Ben Wilke Joseph Wilke Annie P. Wise '72 Basil P. Zabek '64 John '77 & Pamela '76 Zorbini

Corporations, Foundations & Organizations:

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Raymond James Financial Services, Inc. River Valley Health Foundation Inc Seth Color Resources Starvaggi Charities, Inc. State Farm Insurance Thomas Financial TI's Sports Garden Restaurant Valley Gastroenterology & Endoscopy West Virginia Humanities Council Wheeling District Dental Society Ye Olde Alpha Zeno, Pockl, Lilly and Copeland, A.C.

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Penny Jans Lawrence F. Kaiser '64 Mooniung Kang John '71 & Debbie '72 Karas Lourdes Karas Stanley '65 & Joyce '66 Kasserman Charles F Kazienko '69 Lucy Kefauver Paula M. Keith '71 Billy E. Keller '70 Carter A. & Lori Kenamond John W. Kepner Karen Kettler lames R. Kimmel '01 Brenda M. King '81 laclyn M Kitts Orphy & Mary Jo Klempa Chuck '65 & June '66 Knaack Richard Koch '78 Edward Kochman '67 Bill '71 & Debby Koegler Dick & Anna Mae '58 Koehler Molly Kopa '16 David A. Kraus '70 Robert & Tammy Kruse T. Lance LaFollette '84 Michael Lane '83 Arlene I. Lawson '82 Joseph '01 & Emily '92 Leffe Lee & Becky Lemke Jean Lemke Larry I. Liberto '64 Roberta Linger Lawrence & lennifer Lis Donna J. Lukich '79 Anthony R. Macedone Christine Machel '73 Kathleen A. Maestle '93 Gerald & Laura Main John R. Marchlenski '75

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corporations, foundations, generous individuals, corporations, foundato to the West Liberty University Foundation of the many g contributed t ine 30, 2018. of the 1 7-June a listing o and organizations who between July 1, 201 <u>.</u> here Shown !

Howard W. Peterson III Dr. Howard W. Peterson, Jr. Karen Peterson '63 Mark A. Pickens '86 Thomas Pickering '70 Thomas M. Pinto '74 Dean & Sherry Polen Iohn M. Porco '72 Barbara Pace Porter '61 Joseph John Puzsar, Jr. '56 Nancy L. Quigley '97 Norman C. Radcliffe '68 Daniel I. Reeves '65 Corey Reigel Richard F. Ricci Angela M. Ricci '71 Stephen Richards Mary Jane Reaney Ritson '45 + Bonnie Ritz '75 **Riverbridge Wealth LLC** Anna Robertson lill C. Robinson Joseph Rodella Timothy A. Rodsky '71 Charles '70 & Karen '72 Roman Michael Romano '72 Dwight Romick '60 Joseph '75 & Judith Roxby Richard & Roberta Saben Richard Sambuco '68 David Sattler Charlie & Paula '87 Schlegel Alberta R. Schramm '51 Noel '61 & Joyce '62 Schwertfeger Mark '78 & Marcia '78 Schwertfeger Curt '97 & Tammi Secrist

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Todd Walrath Albert H Whaley Bruce Wheeler & Phyllis Sigal Sally W. Wheeler '65 William A. White '71 Robert & Susie Wiggins Herb & Helen Williams Denis '75 & Gretchen '73 Wilson Samantha C. Wilson '12 Myles B. Witchey '54 David Withers '66 Ron Witt '92 Brenda K. Womack Thomas & Tamara Wood lack & Hall Wright Ricardo & Krista Zambito Stephen '78 & Beth '78 Zaugg Michael Zeno '78 Richard Zuza, Jr. '75 Anonymous (1)

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GOLD & BLACK CLUB 1-\$99

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FOUNDER'S (con't)

GOLD & BLACK

GOLD & BLACK (con't)

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Abbey's Restaurant & Lounge AmazonSmile Foundation DBHOR INC Fitzsimmons Law Office Greco's Pizza LLC Healthcare Reform Alternatives LLC Kams Consulting Inc. Park Planners Robinson Automotive Group Steubenville Electrical LMCC Inc.

We have done our best to provide accurate information in the lists above. Please accept our apology for any errors or omissions.

If you have any changes, corrections, or questions, please call the WLU Foundation at 304-336-5635. Thank you!

ENDOWED FUNDS

Alfred R. de Jaager Choral Scholarship Endowment Bill Dolan Scholarship Bucks for Brains Endowed Fund Caldwell Scholarships Carol Frum Endowed Scholarship Catharine H. Dorer Endowed Dental Hygiene Scholarship Charitable Gift Annuities Clyde Thomas Scholarship Fund Colonel Harold D. Jefferson Endowment David T. Javersak College of Liberal Arts Scholarship Donald L. Pahl, Sr. Music Scholarship Donald W. & David J. Levenson Foundation, Inc. Science Fair Endowment Donald W. Jones Music Scholarship Endowment Doris Lake Jones Scholarship Dorothy Long Nursing Scholarship Endowment Dr. Clyde D. Campbell Endowed Scholarship Dr. David G. Edwards Biology Scholarship Dr. E. J. Joseph Dental Hygiene Scholarship Dr. Edward C. Wolf Endowed Music Scholarship Dr. John P. McCullough Scholarship Dr. Richard G. and Rebecca B. Stevenson Nursing Scholarship Dr. Thomas J. Babb SBA Scholarship Endowment Eastern Star Nursing Scholarship Edna M. Goodknight Memorial Scholarship Eileen M. Reinbold Graphic Design Scholarship Eileen Reinbold Endowment for Kelly Theater Elmer F. Dietz Football Scholarship Endowment Endowed Technology Fund Eugene Crutchfield Memorial Scholarship Fund Executive Development Forum Faculty Travel Endowment Florence Irene Nesbitt Endowed Scholarship Fund Florida 250 Club Forrest L. Mellott Memorial Football Scholarship Gary B. Inclan Endowed Fund

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FOUNDATION SCHOLAR SPOTLIGHT:

Donald S. and MaryAnne Bruno Education Scholarship

Q&A WITH RECIPIENT ERICA HUPP

Q. What are some of your hobbies?

"As you might guess, I really like to read. I also enjoy running."

Q. Why did you decide to major in Elementary Education?

"My mom was a teacher, and looking up to my parents as role models had a big influence on what I wanted to do."

Q. Why do you want to be a principal?

"I had to work with my high school principal a lot when I was on student council at Ravenswood High School. That experience gave me a better look at what she does and what goes into running a school."

Q. Reason for becoming a Hilltopper:

"WLU is one of the top teaching schools in our region. Plus, both of my parents (Eric and Christina) graduated from West Liberty and actually met here."

Erica Hupp

West Liberty

Fitness

Hometown: Ravenswood, W.Va.

Year: Sophomore

Major: Elementary Education with a minor in special education

Extracurricular Activity: WLU Council for Exceptional Children

Career Goal: Become an elementary school principal

NON-ENDOWED FUNDS

3D SBA

Acrobatics & Tumbling Al & Thais Blatnik Scholarship Alumni Association Alumni Park Building Fund Andrew & Linda Pasden School of Business Administration Scholarship Annual Campaign Appalachian Biodiversity Arnett Hall Renovations Art Department Scholarship Art Student Exchange Program Art Therapy Athletic Practice Facility Fund Athletic Training Club Barnes & Noble Scholarship Baseball Scholarship Bernabei Women's Basketball Scholarship Beth Salatino Memorial Scholarship Bucky Kopf Football Fund Campbell Hall Campus International Community Center for Arts & Education Charles B. Davis III Scholarship Children's Literature Choir Tour Fund Coach Grall Fund College Fair College of Arts & Communications College of Business College of Education College of Liberal Arts College of Science Collegiate Alumnae of Wheeling Scholarship **Constance Stewart Health Sciences** Scholarship

Cory Hewitt Memorial Scholarship Council for Exceptional Children Criminal Justice Program Cross Country & Track Cross Country & Track Scholarship Crutchfield Family Fund David Nugent Memorial Trust Dental Hygiene Program Department of Health Sciences Department of Natural Sciences and Mathematics Department of Natural Sciences Scholarship Don L. Seamon Memorial Nursing Scholarship Donald S. & MaryAnne Bruno Education Scholarship Dr. John P. McCullough Classified Staff Service Award Dr. John P. McCullough Professional Award Edgar Martin Men's Tennis Entrepreneurship Etiquette Dinner Flag Football Fluency Project Football Stadium Renovations Frankenstein @ 200 Grant Friends of the Paul N. Elbin Library Gary West Excellence in Business Fund General Scholarship Golf Graphic Design Department Gray Williamson Legacy Fund Health & Human Performance Hilltop Plavers' Patron Hoop Club (Men's Basketball) IT Services

Jack Hattman Scholarship lack Schuetz – State Farm Student Athlete Scholarship **IASON** Project Jeri Dailey Mathematics Scholarship Kelly Theatre Kenneth & William Wright Scholarship Kenneth Harris Scholarship Liberty Oaks Maintenance Department Martha Hudson Goodrich Scholarship for Education Masters in Arts Education Scholarship Math Department Men's Soccer Message Me Music Department Fund Nearby Nature Nick Baker Scholarship Nursing Program Online Learning Opera Fund Pallottini Memorial Scholarship for Outstanding Professional Promise in Dental Hygiene Physician Assistant Program PDS - Professional Development Schools Physical Education Major's Club Pittsburgh Alumni Chapter President's Fund Professor Charles B. Davis Jr. Memorial Scholarship Protestant Campus Ministry Psychology Program Restricted Gifts Robert Villamagna Scholarship School of Professional Studies

Shaw Hall Renovations Social Work Program Student Government Academic Scholarship Student Government Association Study Abroad Teachers Grants The Performing Theatre Artist Scholarship The Trumpet Theatre Student Travel Thomas Hostutler Memorial Scholarship Vance Memorial Presbyterian Church College Community Chorus Fund Veterans Scholarship Wall of Honor Warhol Silkscreen West Family Athletic Complex Wheeling District Dental Society Scholarship WI SN Channel 14 WLU Baseball WLU CFO Fund WLU Cheerleaders Women's Basketball Legacy Fund Women's Golf Women's Softball Women's Tennis Women's Volleyball Women's Soccer Women's Tennis Scholarship Wrestling Zach Amedro Football Scholarship Zeno, Pockl, Lilly and Copeland Accounting Scholarship 700 Science Student Fund

EXPLANATION OF FOUNDATION FUNDS

Listed here are the various funds held by the West Liberty University Foundation, Inc.

RESTRICTED GIFTS

Donations made to the West Liberty University Foundation, Inc. with a specific purpose stated by the donor.

UNRESTRICTED GIFTS

Donations made to the West Liberty University Foundation, Inc. support the WLU Foundation Scholarship Program and areas of greatest need, which are identified by the WLU Foundation Need Request Proposal Process.

TYPES OF FUNDS

NAMED ENDOWED FUND

A named endowed fund can be established to provide scholarships, support a professorship or chair in a particular academic area, or support another purpose based on the interest and intention of the donor. An endowment requires that the principal remain intact in perpetuity, or for a defined period of time, or until sufficient assets have been accumulated to achieve a designated purpose. West Liberty University Foundation, Inc. requires a minimum initial gift of \$25,000 to establish an endowed fund. Named endowed funds are listed on an annual basis in certain WLU Foundation publications. Currently the Foundation has a total of 103 Endowed Funds.

TEMPORARILY ENDOWED FUND

A temporarily endowed fund with a balance of less than \$25,000 may be established with the understanding that the donor/s or governing body intends to fund at minimum \$25,000 level and that no income generated by the gift principal will be distributed until the \$25,000 minimum principal balance has been achieved. If not fully funded within five years, the temporarily endowed fund will be considered part of the Foundation's general endowment.

NON-ENDOWED FUND

A non-endowed fund is a fund held by the foundation designated for a specific use over a shortened period of time, e.g.; Organization accounts; Study Abroad; Capital Projects, etc. The Foundation currently has a total of 130 Non-Endowed funds.

For more information or to establish a fund, please contact:

ANGELA ZAMBITO HILL, EXECUTIVE DIRECTOR

West Liberty University Foundation, Inc. 208 University Drive, CUB #126 West Liberty, WV 26074 304-336-5635 or 304-281-0118



WLU FOUNDATION

208 University Drive College Union Box #126 West Liberty, WV 26074

WEST LIBERTY UNIVERSITY FOUNDATION wlufoundation.org

What is a legacy?

It's planting seeds in a garden you never get to see. *Hamilton: An American Musical*