

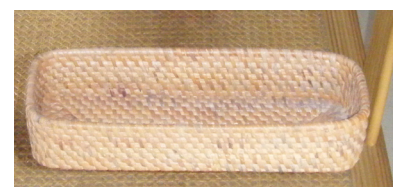


# COMPANY PROFILE

## Nam Phuoc Rattan Bamboo & Timber Processing Limited Company

### COMPANY DATA

Contact name for Sales and Marketing	Le Hao		
Address	Tay An industrial zone, Duy Trung, Duy Xuyen, Quang Nam		
Phone	+84 903 517 444; +84 510 3727379		
Fax	+84 510 6727846		
Email	maytregonp@vnn.vn		
Website URL			
Town/City	Duy xuyen		
Province/State	Quang Nam		
Country	Vietnam		
Foreign Language	English <input checked="" type="checkbox"/>	French <input type="checkbox"/>	Other <input type="checkbox"/>
Established in	2000		
Number of employees	300 (exclude 1,000 workers in handicraft villages)		
Member of (Networks, Associations, etc.)	Quang Nam rattan bamboo Association		
Business type (Manufacturer, Trade, etc)	Producer		
Total annual sales volume (in US\$)	1 million		
Legal status of the company	Limited company		
Closest port to the company	Da Nang		
Does your company have an exportation license?	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>	
Please tick the applicable box			
<b>Cleaner Production: Does your company apply CP techniques?</b>			
This company is committed to use the newly developed Cleaner Production techniques (referring to composting, harvesting, boiling, drying, splitting/sizing, bleaching, carbonizing and dyeing) in the production process. This will reduce environmental pollution by waste/water management and mitigate negative impacts on workers and end-consumers health by eliminating chemicals.			
Certification Please tick the applicable box	Type of certification:	Status of certification:	Targeted date for certification:
	FSC-CoC <input type="checkbox"/> Fair Trade <input type="checkbox"/> Other <input checked="" type="checkbox"/> <u>IWAY level 2 (IKEA) and QWAY</u>	Holder <input checked="" type="checkbox"/> Applicant <input type="checkbox"/>	-----



### Brief description of activities and scope of business:

The company was established in 2000. Currently there are 300 workers employed in the factory and over 1,000 workers in the handicraft village. The company is located in the district industrial zone with a total area of over 30,000 m<sup>2</sup>. At the moment, the company is a supplier of IKEA. It is expected that our annual income in 2009 is 1 million US dollars while that in 2010 is 2 million US dollars and 4 million US dollars in 2011, etc. In general, our strategy is to increase company revenue twice more compared to the previous year.

**PRODUCTS  
AND  
SERVICES**

Products	Rattan species	Origin/Area of rattan (province, district)	Quantities (tons/m <sup>3</sup> /canes)	Delivery time
Agen chair	<i>Daemonorops poilanei</i>	Nam Giang, Phuoc Son, Tra My - Quang Nam province	1,800 tons of fresh rattan	45 days
Majby chair	<i>Daemonorops poilanei</i>	Nam Giang, Phuoc Son, Tra My - Quang Nam province	330 tons of fresh rattan	45 days
Trellis	<i>Daemonorops poilanei</i>	Nam Giang, Phuoc Son, Tra My - Quang Nam province	30 tons of fresh rattan	45 days

**EXPERIENCES  
AND  
REFERENCES**

**List references:**

IKEA (Denmark)  
Cheong Soon (Singapore)

