

**We are a customer focused  
energy delivery company**

## Front Cover

Enbridge was one of the first pipeline companies in the world to implement computer control of its pipeline systems. Our central control centre allows pipeline operations staff to monitor pipeline flow, pressure conditions and trends, to start and stop pumping units, and to open or close pressure control valves. One of the many ways we deliver customer value.

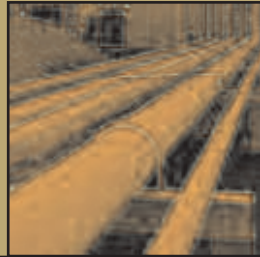
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# We Listen

We are a leading North American energy delivery company, one that is very customer focused. We listen to our customers to understand current and anticipated supply, demand and pricing dynamics and to provide them with the optimal infrastructure solutions that they need now and in the future.



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# We Deliver

We deliver energy throughout North America and internationally. We do it in a way that provides low-cost, safe and reliable pipeline transportation and gas distribution services when and where they are needed. This focus on meeting our customers' needs delivers value for our customers and, in turn, for our shareholders.

# Our 2006 Highlights

## 2006 earnings applicable to common shareholders

# \$1.81

per common share

## 2006 total shareholder return

# 14%

per common share

### Financial

(millions of Canadian dollars, except where otherwise noted)

	2006	2005	2004
Earnings Applicable to Common Shareholders	615.4	556.0	645.3
Earnings Per Common Share (dollars per share)	1.81	1.65	1.93
Dividends Per Common Share (dollars per share)	1.15	1.0375	0.92
Common Share Dividends Paid	403.1	361.1	315.8
Return on Average Common Shareholders' Equity	13.9%	13.2%	17.0%
Debt to Debt Plus Shareholders' Equity at Year End	68.6%	68.9%	67.1%

### Operating

	2006	2005	2004
Liquids Pipelines <sup>1</sup>			
Deliveries (thousands of barrels per day)	2,166	2,008	2,138
Barrel miles (billions)	794	695	757
Average haul (miles)	1,004	949	970
Gas Pipelines – Average Daily Throughput Volume (million of cubic feet per day)			
Alliance Pipeline US	1,592	1,597	1,581
Vector Pipeline	1,015	1,033	997
Enbridge Offshore Pipelines <sup>2</sup>	2,153	2,102	–
Gas Distribution and Services <sup>3</sup>			
Distribution volume (billion cubic feet)	408	438	575
Number of active customers (thousands)	1,852	1,805	1,756
Degree day deficiency <sup>4</sup> (degrees Celsius)			
Actual	3,355	3,750	5,052
Forecast based on normal weather	3,745	3,747	4,849

<sup>1</sup> Liquids Pipelines operating highlights include the 16.6% owned Lakehead System and wholly owned liquids pipelines operations excluding Spearhead Pipeline and Athabasca Pipeline.

<sup>2</sup> Enbridge Offshore Pipelines was purchased on December 31, 2004.

<sup>3</sup> In 2004, Enbridge Gas Distribution (EGD) and other gas distribution operations changed their fiscal year ends from September 30 to December 31 to be consistent with Enbridge. Consequently, highlights of Gas Distribution and Services for 2004 include the 15-month period ended December 31. Gas Distribution and Services volumes and the number of active customers are derived from the aggregate system supply and direct purchase gas supply arrangements.

<sup>4</sup> Degree day deficiency is a measure of coldness. It is calculated by accumulating for each day in the period the total number of degrees each day by which the daily mean temperature falls below 18 degrees Celsius. The figures given are those accumulated in the Greater Toronto Area.

# Delivering Customer Value in 2006

## 2 million barrels per day

of crude oil and liquids delivered to customers

Enbridge operates, in Canada and the United States, the world's longest crude oil and liquids pipeline system – the combined Enbridge Pipelines and Lakehead systems – that deliver 2 million barrels per day to customers in Canada and the United States Midwest. Current expansion plans will move additional volumes of Canadian petroleum to these markets, as well as new markets in the U.S. East and South and to Asia-Pacific.

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## 410 billion cubic feet

of natural gas delivered to 1.8 million customers

Enbridge owns and operates Canada's largest natural gas distribution company, and delivered 410 billion cubic feet of natural gas to 1.8 million customers in Ontario, Quebec, New Brunswick and New York State in 2006. Enbridge Gas Distribution, based in Toronto, Ontario, is one of the lowest cost natural gas distribution operations in North America, and has provided reliable service for more than 155 years.

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# a full slate of liquids pipeline projects

For a number of years Enbridge has been pursuing a strategy to broaden access to markets to accommodate growing production from Canada's oil sands. Enbridge is currently proceeding with over \$8 billion of pipeline and terminalling projects to ensure that its customers have access to existing and new markets on a timely basis.

## Spearhead start-up

On March 2, 2006, the first significant volumes of Western Canadian crude oil were delivered to Cushing, Oklahoma through Enbridge's Spearhead Pipeline. Broadening the market for Canadian crude oil will enable more U.S. refineries to receive reliable supplies of Canadian crude oil while providing Canadian producers with favourable pricing for their production. The success of Spearhead acted as a 'catalyst' as customers moved quickly to support the Southern Access and Alberta Clipper initiatives. With the scale and flexibility inherent in the mainline system, these projects will support the continuing development of a pipeline network capable of serving diverse U.S. refinery markets throughout the U.S. mid-west, mid-continent and U.S. Gulf Coast.

## contract terminalling

In response to strong demand from customers, Enbridge is expanding its crude oil contract terminalling facilities – at Hardisty, Alberta; Cushing, Oklahoma and numerous other centres along the Liquids Pipelines right-of-way in Canada and the United States. The Company is currently pursuing the potential to add another 30 million barrels of storage to its existing capacity of 16.5 million barrels.

## strengthening the gas position

In the Gulf of Mexico Enbridge acquired the West Cameron lateral, and the Neptune and Shenzi projects are scheduled for completion in 2007. Enbridge is well positioned to capture further opportunities in the Gulf. Enbridge Energy Partners has also strengthened its position in key market areas with expansions of its North and East Texas natural gas systems as well as advancing its 700 million cubic feet per day East Texas Clarity Project.

Enbridge Gas Distribution added more than 40,000 customers in 2006. It has also made progress in the development of a high deliverability natural gas storage service at its Tecumseh Gas Storage facility in Southwestern Ontario. A successful open season was conducted in December 2006 and commercial terms are being finalized.

# Delivering Shareholder Value in 2006

## 2006 earnings applicable to common shareholders

# \$615.4 million

Earnings applicable to common shareholders were \$615.4 million for the year ended December 31, 2006, or \$1.81 per common share, compared with \$556.0 million, or \$1.65 per share, in 2005. The \$59.4 million increase in earnings reflected strong performance from the Enbridge crude oil mainline system, Enbridge Energy Partners, and the Aux Sable natural gas fractionation facility.

### 2006 adjusted earnings

# \$1.74

per common share

Adjusted operating earnings, which represent earnings applicable to common shareholders adjusted for non-operating factors, increased 9% over 2005.

### 2006 dividends paid

# \$1.15

per common share

In January 2007, the Board announced a 7% increase in the quarterly dividend to \$0.3075 per common share (or \$1.23 per common share annualized) effective the first quarter of 2007.

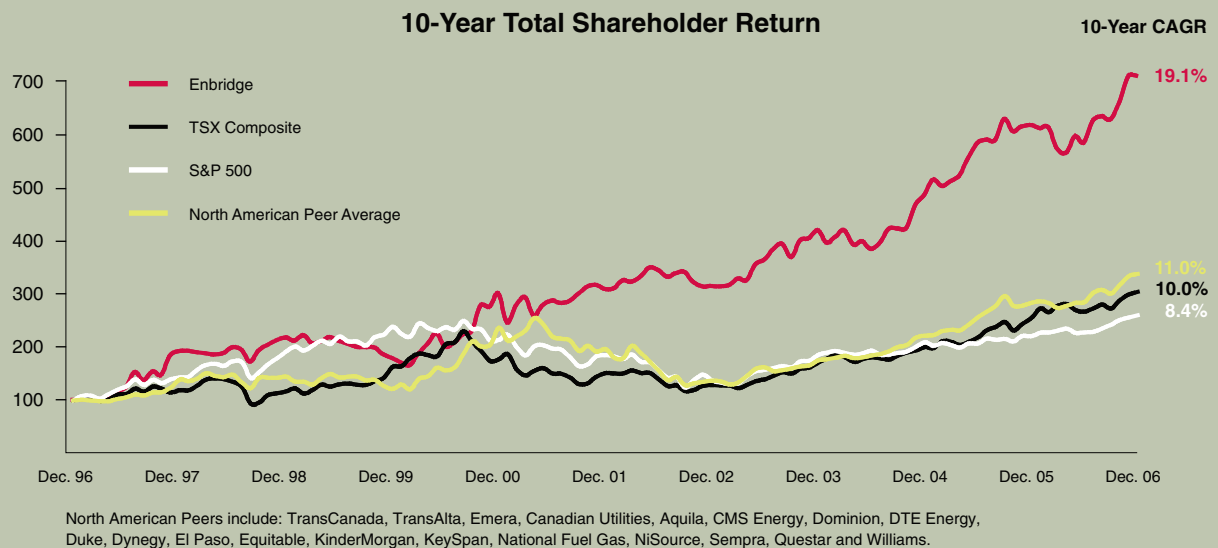
Dividend payout target **60% to 70%** of adjusted operating earnings

Enbridge targets to pay out approximately 60% to 70% of adjusted operating earnings, which provides Enbridge investors with an attractive combination of long-term growth and near-term cash payout.



Total shareholder return has averaged **19%** per year  
over the past 10 years

Enbridge's objective is to create superior long-term value for shareholders, and the Company has consistently delivered strong total shareholder returns – total dividends declared plus share price appreciation – since it became a publicly traded entity in 1953. Since that time, Enbridge has provided an annual average return to shareholders of more than 13%. Total shareholder return over the past decade has averaged 19.1% per year. And in 2006, total shareholder return was 14.3%.



**Enbridge combines a low-risk profile with excellent growth opportunities. The Company's value proposition is supported by:**

**A DIVERSIFIED ASSET BASE:** Enbridge's portfolio of long-lived energy infrastructure assets generates stable cash flow and plentiful new growth opportunities.

**A DISCIPLINED INVESTMENT APPROACH:** Enbridge's strong financial returns reflect the Company's disciplined approach and stringent criteria for evaluating investments.

**FINANCIAL STRENGTH AND FLEXIBILITY:** A strong balance sheet and ready access to capital markets ensures growth opportunities can be reliably and cost-effectively financed.

# Letter to Shareholders



**Enbridge has a results-oriented approach  
to executing our exceptional inventory of prospects and the largest  
capital investment program in our history. We are focused on providing  
our customers with value-added solutions and generating  
superior returns for our shareholders.**

— Patrick D. Daniel

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Enbridge had another excellent year in 2006, delivering strong financial results while also receiving commercial support for a number of major new growth opportunities. As a result, the Company is well positioned to continue its very consistent delivery of superior returns to shareholders.

Our 2006 earnings were \$615.4 million or \$1.81 per common share compared with \$556.0 million or \$1.65 per common share in 2005. Adjusted earnings per share increased 9.4 per cent to \$1.74, which was at the upper end of our guidance range and sustains our ten-year EPS growth rate of 10 per cent. Total shareholder return last year was 14.3 per cent, with a ten-year average of 19.1 per cent, and a 53-year average of 13.3 per cent. We are very proud of that track record, and we are focused on maintaining and improving it through our commitment to our customers' needs.

At Enbridge, our core strategies serve as our road map to being one of the leading energy delivery companies in North America. They are: to expand existing businesses; to focus on operational excellence and to develop new growth platforms. Each of these strategies is important to Enbridge. While our 2006 results were primarily targeted at our first strategy – expanding and extending the core businesses, our commitment to operational excellence remains a priority each and every year.

We have an exceptional portfolio of new growth opportunities before us. This growth is highly visible, predictable and has, we believe, low execution risk. We have spent the last six years working on initiatives to broaden access to markets for Canadian crude oil, and it is particularly gratifying to see a number of our oil pipeline projects now moving to the construction phase.

With over \$8 billion of liquids pipeline projects now moving forward, we will nearly double our net investment in liquids pipelines as the Company embarks on the most intense capital program in its history.

The new Spearhead pipeline began operating in March 2006, and we are already considering expanding the capacity. The Southern Access Expansion (US \$1.5 billion) is now under construction, and portions will be phased in from 2007 to 2009. The Southern Access Extension (US \$0.4 billion) to Patoka, Illinois is also scheduled for completion in 2009.

Preliminary pre-regulatory approval work has already begun on Alberta Clipper (US \$2 billion in 2006 dollars), a new pipeline from Hardisty, Alberta to Superior, Wisconsin, with a projected in-service date of late-2009 to mid-2010.

The Southern Lights diluent return line (US \$1.3 billion) is currently under construction in the U.S. with a targeted in-service date of 2010. Development of the Gateway pipeline from Edmonton to Kitimat, B.C. is proceeding at a reduced pace as it is now anticipated our customers will not need this capacity until 2012 to 2014.

And this is by no means the end of our list. We are working on several alternatives to expand capacity to the Gulf of Mexico and to move crude further east from Chicago. In addition, we have plans to build approximately \$2 billion of regional pipeline delivery infrastructure in the oil sands corridor between Fort McMurray and Edmonton, with nearly one-half of this underway with Waupisoo, Long Lake, Surmont projects and an expansion of the Athabasca System, all in various stages of construction.

Almost one-half of our current earnings are derived from our gas pipeline and distribution assets, and in 2006 this segment delivered solid operating and financial results.

Our interests in the Alliance and Vector pipelines, which move natural gas from Western Canada to the Chicago and Southern Ontario areas, complement our growing natural gas gathering, processing and transmission infrastructure in the Gulf of Mexico and Southern United States – particularly Texas, where Enbridge Energy Partners has good exposure to the prolific natural gas plays in the Anadarko Basin, Barnett Shale and Bossier Sands and is strengthening its position with expansions on its North and East Texas systems. We are encouraged with recent regulatory developments at Enbridge Gas Distribution (EGD) and we look forward to the introduction of incentive regulation in 2008. EGD continues to be one of the fastest growing gas utilities in North America, adding more than 40,000 new customers each year.

Our investments in Colombia and Spain performed well in 2006 and continue to be two of our top performing assets. We also continue to take a measured approach to developing new technology platforms in alternative energy.

The Company's sources of earnings and growth are diversified among all of our businesses. We believe this is critical to our success because it reduces our exposure to the risks in any one segment of our business while allowing us to increase potential returns in others.

Protection of the environment is of paramount importance to Enbridge and we focus on 'best-in-class' performance at all of our worksites. In January 2007, it was announced at the World Economic Forum in Davos, Switzerland that Enbridge had once again been named to the list of the Global 100 Most Sustainable Corporations in the World. We do realize the need to raise the Corporate Social Responsibility (CSR) bar to ensure that we continue to operate to emerging standards, and that we listen and respond to the concerns of our stakeholders. This is going to be particularly true as we deal with one of today's highest profile issues – climate change. It will be critically important for industry to continue to address this issue by thinking about the next generation and adopting targets and practices that make a real difference.

We are pleased to welcome J. Herb England to the Board of Directors, effective January 1, 2007. Mr. England has been appointed to fill the vacancy on the Board created by the resignation of William Fatt in July 2006. Mr. England has extensive operating experience in both public and private companies. We would like to take this opportunity to thank Mr. Fatt for his many contributions to Enbridge and for his dedication and service to the Board.

We would like to thank the employees of Enbridge for their outstanding contributions to date and their engagement in executing our exciting growth plans.

Our Company is well positioned to continue its history of annual growth, and to create value for customers, which in turn results in creation of value for shareholders.

On behalf of the Board of Directors:



**David A. Arledge**

Chair of the Board of Directors

March 8, 2007



**Patrick D. Daniel**

President & Chief Executive Officer

# Our Strategies for Growth



## Well Positioned

Enbridge's growth opportunities are built around North America's energy supply/demand fundamentals. The Company is ideally positioned to transport crude oil from conventional producing areas in Western Canada and from the continent's largest hydrocarbon play – Alberta's oil sands. Enbridge is also well positioned to tap some of North America's top natural gas growth prospects: Alaska, the Gulf of Mexico, Texas tight gas, and the Rockies. With the existing integration of markets between Canada and the United States, growing energy demand, Canada's history of being a secure source of energy supply, and Enbridge's extensive continental pipeline systems, the Company is ideally positioned to be a major contributor to meeting continental energy needs.

Enbridge plans to capitalize on this positioning by:

- first and foremost, expanding our existing core businesses;
- focusing on operational excellence; and
- developing new growth platforms, such as LNG regasification, natural gas storage, gas-fired power generation and new energy technologies to provide business diversification.

# Our Core Businesses



## Delivery Assets

Although Enbridge reports on its businesses through five business segments, those segments are primarily built around three core businesses:

- The **Liquids Pipelines** business, which includes the world's longest crude oil pipeline system supplying oil to markets throughout Canada and the United States. Enbridge is expanding this business by developing regional Alberta oil sands infrastructure, increasing capacity to traditional markets, and pursuing new market initiatives.
- **Natural Gas Distribution and Services** businesses, built around the Company's ownership of Canada's largest gas distribution franchise.
- The **Natural Gas Pipelines** business, which includes interests in Alliance, Vector and Gulf Coast Offshore Pipelines systems, and the pursuit of new infrastructure projects such as an Alaska natural gas pipeline.

Enbridge is working to expand its core businesses throughout North America, and internationally where the Company is focusing on Europe and Latin America for growth opportunities.



Suncor and its predecessor company, Great Canadian Oil Sands, became pioneers in Northern Alberta when they produced the first commercial barrels of synthetic crude in 1967. With the help of employees like **Richard Brown**, Vice President of Crude Oil Marketing and Trading, they've operated continuously in the oil sands for forty years, while also expanding and adopting new technologies.

Enbridge is proud to work with Suncor by shipping approximately 150,000 barrels-per-day of their products on our system to a wide variety of markets, including PADD II, PADD IV, and the Sarnia area.



# Liquids Pipelines

**1 million**

**barrels per day of additional oil sands  
production forecast by 2010**

**over  
\$8 billion**

**of liquids pipelines projects  
currently in progress**

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Enbridge has an extensive North American network of liquids pipelines systems, and is well positioned with assets that connect areas of growing supply with areas of growing demand. That is particularly true with respect to Canadian oil sands development, where the rapid growth in oil sands projects is projected to add in the order of 1 million barrels per day of new production by 2010, and another 1 million barrels per day by 2015.

Enbridge continues to work with its customers to ensure the right pipeline capacity is in place at the right time for the right markets. At present we have over \$8 billion of liquids pipelines projects in progress. These include the Waupisoo, Southern Access Expansion, Southern Access Extension, Alberta Clipper, Southern Lights and Athabasca Expansion projects as well as investments in contract terminalling. Many other projects are currently in development to further expand markets for Canadian producers. These include the Gateway Project which would provide access to new markets in California and Asia-Pacific, as well as our initiatives to provide additional pipeline capacity to the U.S. Gulf Coast.

Successful completion of these projects will produce a classic win-win result. Oil sands producers will have timely and cost-effective access to markets for their growing production, and expanded markets will help maximize netbacks. North American consumers will benefit from having access to new, secure sources of supply that will continue to produce petroleum for many decades to come.



**Gerry Murray**, Director of Mills with paper-based product manufacturer Atlantic Packaging Products Ltd, stands outside of a mill at the company's new energy-efficient plant in Enbridge Gas Distribution's franchise area.

Enbridge Gas Distribution funded energy efficiency studies and provided cash incentives to the manufacturer to incorporate energy efficiency initiatives during the plant's construction.

# Natural Gas Distribution and Services

**more than  
40,000**

**new customers per year forecast  
for Enbridge Gas Distribution**

**2nd highest**

**organic growth rate for natural gas  
utilities in North America**

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Enbridge Gas Distribution, Enbridge's natural gas distribution franchise in Ontario, is the second fastest growing gas utility in North America. In recent years Enbridge Gas Distribution has added more than 40,000 new customers per year, and expects to continue to grow at a similar pace, forecasting a customer base of 2 million by 2010.

Enbridge Gas Distribution is also working to capitalize on its changing regulatory environment with the anticipated introduction in 2008 of comprehensive incentive regulation, and the development of high-deliverability contract storage capacity.

Other Natural Gas Distribution and Services opportunities for Enbridge include development of liquefied natural gas (LNG) projects; renewable energy investments; building on its investment in Noverco Inc., which holds a majority interest in Gaz Métro Limited Partnership, the company that distributes natural gas in Quebec; and continuing to develop a natural gas distribution system in the province of New Brunswick.



**Robin Kisling**, a production superintendent with Southwestern Energy, tours Enbridge Energy Partners' new Henderson natural gas processing plant. Southwestern Energy is a significant customer of the Enbridge Energy Partners East Texas System. After discovering new ways to obtain natural gas from a field that had traditionally produced little volume, Southwestern became the largest natural gas producer in the area in 2004.

Southwestern's daily deliveries on the East Texas System have increased more than five times in three years to 50,500 million British thermal units per day.

# Natural Gas Pipelines

**15%**

**of all Texas natural gas transported  
by Enbridge Energy Partners**

**50%**

**of deepwater Gulf of Mexico  
natural gas transported by Enbridge**

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Enbridge continues to expand its interests in natural gas pipelines in North America.

Through Enbridge Energy Partners, the Company is involved in a variety of natural gas transmission and gathering pipeline systems in the Gulf Coast and Mid-Continent regions of the United States. The Company is a major player in the fast-growing Anadarko Basin, Barnett Shale and Bossier Sands gas plays in Texas, and transports approximately 15% of all Texas gas production. In 2006, Enbridge Energy Partners announced plans to invest US\$0.6 billion to expand and extend its East Texas natural gas system to handle growing production from that area.

In addition, Enbridge Offshore Pipelines transports approximately half of the deepwater offshore natural gas production in the Gulf of Mexico, and is well positioned there to take advantage of forecast growth from proposed new deepwater projects. Work is currently under-way to construct natural gas and oil laterals to tie in new volumes, and in 2006 another seven deepwater discoveries were announced, reinforcing the Gulf's potential for being a key source for long-term continental supply growth.

Enbridge also has major interests in the Alliance and Vector transmission systems that transport Western Canadian natural gas to markets in the U.S. Midwest and Ontario. Both pipelines announced growth plans in 2006 – Alliance is pursuing a pipeline extension to the east, and Vector is expanding capacity from its approximately 1 billion cubic feet per day to 1.2 billion cubic feet per day. Both pipelines are well positioned to transport northern natural gas, should the Alaska and Mackenzie pipeline projects proceed.



**Lloyd Derry**, Development Manager of Ducks Unlimited Canada, is helping to secure the future of waterfowl through wetland conservation, environmental research and public education. Enbridge has partnered with Ducks Unlimited to support their conservation efforts as part of our broader commitment to environmental stewardship. Through the purchase and protection of precious wetland habitats, Enbridge is proud to help Lloyd and Ducks Unlimited.

# Corporate Social Responsibility

**\$5.2 million**

**of community investments in**

**North America in 2006**

**1 of 5**

**Canadian companies named to the**

**Global 100 Most Sustainable Corp-**

**orations in the World listing in 2006**

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Enbridge Inc.'s approach to Corporate Social Responsibility (CSR) and its CSR performance is detailed in the Company's 2006 Corporate Social Responsibility Report. The report, which reviews Enbridge's environmental, economic and social performance, was once again written in compliance with the guidelines outlined in the Global Reporting Initiative's Sustainability Reporting Guidelines as in prior years. In addition, the report was reviewed by Enbridge's Employee Advisory Committee and Disclosure Committee, as well as by an external panel of CSR experts from a variety of organizations and agencies in Canada and the United States. Selected information and indicators in the report were subjected to an internal review by Enbridge's Audit Services Department.

Enbridge continues to invest in communities where the Company operates, primarily in health, social services, education, the environment, arts and culture, and civic leadership. For the seventh year in a row, Enbridge was recognized by the United Way and Centraide as a recipient of their *Thanks a Million Award* for raising more than \$1 million for United Way and Centraide campaigns in Canada. Also in 2006, Enbridge Inc. qualified as an Imagine Canada Caring Company, donating 1 per cent of pre-tax Canadian earnings to Canadian causes and communities.

As part of its commitment to CSR, Enbridge also is investing in renewable energy resources, including wind power and fuel cells. The Company is currently involved, through Enbridge Income Fund, in three operating wind power projects in Western Canada, and one that Enbridge Inc. plans to build in Ontario. The four projects will have a combined capacity of more than 270 megawatts. That's enough electricity to meet the power requirements of more than 100,000 homes.

*A copy of the CSR report is available in the CSR section of Enbridge's website, at [www.enbridge.com/corporate/](http://www.enbridge.com/corporate/).*

# Awards and Recognition in 2006

## Corporate Social Responsibility

- **Global 100 Most Sustainable Corporations in the World:** In January 2007, Enbridge was named for the third consecutive year as one of the 100 Most Sustainable Corporations in the World.
- **Canada's Top 100 Employers:** Enbridge was selected for the 2007 edition of Canada's Top 100 Employers, and was again chosen one of Alberta's Top 25 Employers.
- **The Best 50 Corporate Citizens in Canada 2006:** Enbridge was included in the Corporate Knights fifth annual listing of best corporate citizens.
- **United Way Thanks a Million Award:** For the seventh consecutive year, Enbridge received the United Way's Thanks a Million Award recognizing organizations that raise \$1 million or more nationally for United Ways across Canada.
- **Alberta Venture Most Respected Corporations:** For the third year in a row, Enbridge was named Alberta's Most Respected Corporation in the category of Community Involvement in the annual Alberta Venture Magazine awards.
- **Fortune's America's Most Admired Companies:** Enbridge Energy Partners was ranked third among pipelines for America's Most Admired Companies 2006.
- **Corporate Volunteer Award of Excellence:** The Government of Alberta's Wild Rose Foundation presented Enbridge with an award recognizing the company's efforts in the volunteer sector.
- **Globe and Mail Business for the Arts Awards:** Enbridge received an Award of Distinction in the category of Most Effective Corporate Program.
- **Patron Award:** Enbridge received the Patron Award for Sustained Support at the annual Mayor's Luncheon for Business and the Arts in Calgary.
- **CEPA Safety Awards:** Enbridge Pipelines received two safety awards from the Canadian Energy Pipeline Association in May – for lowest injury frequency rate in Canada in the large pipeline category for 2005, and second place for the lowest motor vehicle incident frequency rate.

- **Best Safety Performer:** Enbridge received a Work Safe Alberta award from the Alberta Government for exceptional performance in workplace health and safety.
- **IX Garrigues-Expansión Environment Prize:** CLH, Spain's largest refined products transportation and storage business, was awarded the country's IX Garrigues-Expansión Environment Prize in recognition of the work being done on environmental recovery of land.
- **Green Toronto Award:** Enbridge Gas Distribution was recognized by the City of Toronto with an Environmental Award of Excellence in the Energy Conservation category for efforts in helping customers reduce energy consumption and greenhouse gas emissions.

## Corporate Reporting and Governance

- **CICA Award of Excellence for Corporate Reporting:** Enbridge Inc. received the Award of Excellence for Corporate Reporting in the Utilities and Pipelines category from the Canadian Institute of Chartered Accountants. The award was presented in December as part of CICA's 2006 Corporate Reporting Awards program. Enbridge received the highest average ranking for financial reporting, corporate governance reporting, sustainable development reporting and electronic disclosure.
- **Governance Gavel Award:** The Canadian Coalition for Good Governance named Enbridge as Corporate Canada's leader in director disclosure for 2006, and recipient of the Governance Gavel Award.
- **Corporate Governance Rankings:** Enbridge tied for 13th on the 2006 Globe and Mail Report on Business corporate governance ranking of 204 Canadian companies. Enbridge tied for 24th on the 2006 Canadian Business Magazine ranking of the 25 best Canadian boards of directors.



# Corporate Governance

**Corporate Social Responsibility and excellence in**

**Corporate Governance are integral to the way we do business.**

**They are an important part of how we manage risk, and they are at the**

**heart of our reputation – and without our reputation, we will not**

**succeed in implementing our extensive slate of**

**opportunities for growth.**

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At Enbridge, corporate governance means that a comprehensive system of stewardship and accountability is in place and functioning among Directors, management and employees of the Company.

Enbridge is committed to the principles of good governance, and the Company employs a variety of policies, programs and practices to manage corporate governance and ensure compliance.

The Board of Directors is responsible for the overall stewardship of Enbridge and, in discharging that responsibility, reviews, approves and provides guidance in respect of the strategic plan of the Company and monitors implementation.

The Board approves all significant decisions that affect the Company and reviews the results. The Board also oversees identification of the Company's principal risks on an annual basis, monitors risk management programs, reviews succession planning, and seeks assurance that internal control systems and management information systems are in place and operating effectively.

*Additional information about Enbridge's Corporate Governance, Board of Directors and Senior Management team can be found in the Corporate Governance section of Enbridge's website, at <http://www.enbridge.com/investor/corporateGovernance/>.*

# Board of Directors

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*Top Row (left to right)*

**David A. Arledge**

Naples, Florida  
Chair of the Board  
Enbridge Inc.

**James J. Blanchard**

Beverly Hills, Michigan  
Senior Partner,  
DLA Piper U.S., LLP

**J. Lorne Braithwaite**

Malahide,  
County Dublin, Ireland  
Corporate Director

**Patrick D. Daniel**

Calgary, Alberta  
President & Chief Executive  
Officer, Enbridge Inc.

**J. Herb England**

Naples, Florida  
Corporate Director

**E. Susan Evans**

Calgary, Alberta  
Corporate Director

*Bottom Row (left to right)*

**David A. Leslie**

Toronto, Ontario  
Corporate Director

**Robert W. Martin**

Toronto, Ontario  
Corporate Director

**George K. Petty**

San Luis Obispo,  
California  
Corporate Director

**Charles E. Shultz**

Calgary, Alberta  
Chair & Chief  
Executive Officer,  
Dauntless Energy Inc.

**Donald J. Taylor**

Jacksons Point, Ontario  
Corporate Director

**Dan C. Tutcher**

Houston, Texas  
Corporate Director

# Senior Management

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*Top Row (left to right)*

**Patrick D. Daniel**

President & Chief  
Executive Officer

**J. Richard Bird**

Executive Vice President,  
Liquids Pipelines

**Bonnie D. DuPont**

Group Vice President,  
Corporate Resources

*Bottom Row (left to right)*

**Stephen J.J. Letwin**

Executive Vice President,  
Gas Transportation  
& International

**David T. Robottom**

Group Vice President,  
Corporate Law

**Stephen J. Wuori**

Executive Vice President,  
Chief Financial Officer  
& Corporate Development



### **Toronto Stock Exchange**

For more than 54 years, Enbridge has been a solid, dependable and successful fixture on the Toronto Stock Exchange. Since the stock of our predecessor company, Interprovincial Pipe Line Company Inc, first traded on February 13, 1953, total annual shareholder return has averaged more than 13 per cent. That's a very positive story for Enbridge shareholders, and an achievement that we at Enbridge are justifiably proud of.

# Management's Discussion and Analysis

## CONSOLIDATED RESULTS

### Financial Performance <sup>1</sup>

(millions of Canadian dollars, except per share amounts)

	2006	2005	2004
Earnings Applicable to Common Shareholders			
Liquids Pipelines	274.2	229.1	219.9
Gas Pipelines	61.2	59.8	53.8
Sponsored Investments	86.8	64.8	66.2
Gas Distribution and Services <sup>2</sup>	178.2	178.8	313.1
International	83.2	87.4	73.6
Corporate	(68.2)	(63.9)	(81.3)
<b>Earnings Applicable to Common Shareholders</b>	<b>615.4</b>	<b>556.0</b>	<b>645.3</b>
<b>Earnings Per Common Share</b>	<b>1.81</b>	<b>1.65</b>	<b>1.93</b>
<b>Diluted Earnings Per Common Share</b>	<b>1.79</b>	<b>1.63</b>	<b>1.91</b>

<sup>1</sup> Financial Performance data have been extracted from financial statements prepared in accordance with Canadian Generally Accepted Accounting Principles.

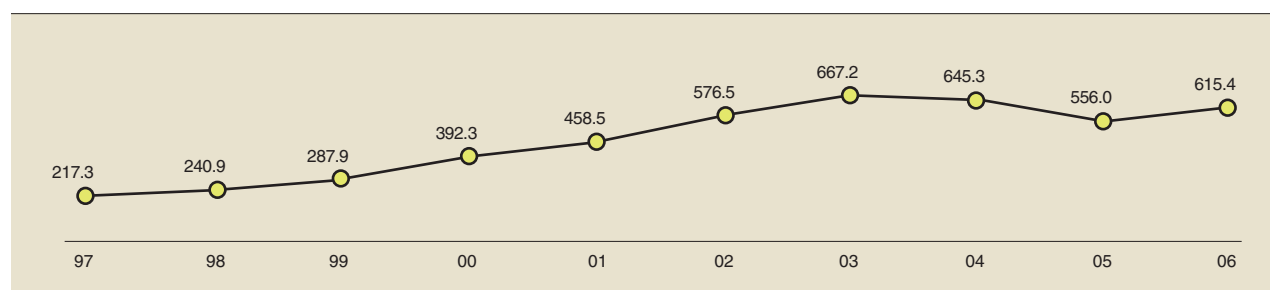
<sup>2</sup> The reported results for the year ended December 31, 2004 include earnings for the 15 months ended December 31, 2004 for Enbridge Gas Distribution, Noverco and other gas distribution entities. This inclusion resulted from the elimination of the quarter lag basis of consolidation in 2004.

Earnings applicable to common shareholders were \$615.4 million for the year ended December 31, 2006, or \$1.81 per share, compared with \$556.0 million, or \$1.65 per share, in 2005. The \$59.4 million increase in earnings was primarily the result of higher earnings from the Enbridge crude oil mainline system, strong results from Enbridge Energy Partners, LP (EEP) and from the Aux Sable natural gas fractionation facility. The 2006 results also included \$48.9 million from the revaluation of future income tax balances due to tax rate reductions enacted in 2006. These positive factors were partially offset by a lower earnings contribution from Enbridge Gas Distribution (EGD), as the weather in the Ontario market was significantly warmer than normal during 2006.

Earnings applicable to common shareholders were \$556.0 million for the year ended December 31, 2005, or \$1.65 per share, compared with \$645.3 million, or \$1.93 per share, in 2004. The \$89.3 million decrease in earnings was primarily the result of the sale of the investment in AltaGas in 2004, which resulted in an after-tax gain of \$97.8 million as well as the absence of earnings from AltaGas after the sale. Earnings for 2004 also included 15 months of earnings for gas distribution utilities, reflecting the change in year end for those entities. Positive factors in 2005 included the earnings contribution from the Enbridge Offshore Pipelines, higher contribution from the gas distribution utility and lower interest expense.

### Earnings Applicable to Common Shareholders

(millions of Canadian dollars)



## FORWARD LOOKING INFORMATION

In the interest of providing Enbridge shareholders and potential investors with information about the Company and its subsidiaries, including management's assessment of Enbridge's and its subsidiaries' future plans and operations, certain information provided in this Management's Discussion and Analysis (MD&A) constitutes forward-looking statements or information (collectively, "forward-looking statements"). Forward-looking statements are typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe" and similar words suggesting future outcomes or statements regarding an outlook. Although Enbridge believes that these forward-looking statements are reasonable based on the information available on the date such statements are made, such statements are not guarantees of future performance and readers are cautioned against placing undue reliance on forward-looking statements. By their nature, these statements involve a variety of assumptions, known and unknown risks and uncertainties and other factors, which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by such statements.

Enbridge's forward-looking statements are subject to risks and uncertainties pertaining to operating performance, regulatory parameters, weather, economic conditions, exchange rates, interest rates and commodity prices, including but not limited to those risks and uncertainties discussed in this MD&A and in the Company's other filings with Canadian and United States securities regulators. The impact of any one risk, uncertainty or factor on a particular forward-looking statement is not determinable with certainty as these are interdependent and Enbridge's future course of action depends on management's assessment of all information available at the relevant time. Except to the extent required by law, Enbridge assumes no obligation to publicly update or revise any forward-looking statements made in this MD&A or otherwise, whether as a result of new information, future events or otherwise. All subsequent forward-looking statements, whether written or oral, attributable to Enbridge or persons acting on the Company's behalf, are expressly qualified in their entirety by these cautionary statements.

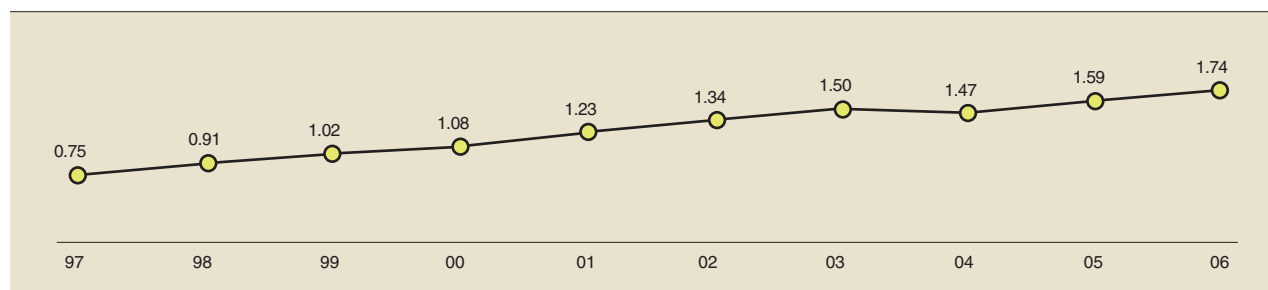
### Non-GAAP Measures – Adjusted Operating Earnings

Management believes that the presentation of adjusted operating earnings provides useful information to investors and shareholders as it provides increased predictive value and performance trends. Adjusted operating earnings represent earnings applicable to common shareholders adjusted for significant non-operating factors. This measure does not have a standardized meaning prescribed by Canadian generally accepted accounting principles (GAAP) and is not considered a GAAP measure. Therefore, this measure may not be comparable with a similar measure presented by other issuers.

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#### Adjusted Operating Earnings per Common Share

(dollars per share)



## Adjusted Operating Earnings

(millions of Canadian dollars, except per share amounts)

	2006	2005	2004
GAAP earnings as reported	615.4	556.0	645.3
Significant after-tax non-operating factors and variances:			
Sponsored Investments			
Dilution gains on the issue of EEP units	–	(8.9)	(7.6)
EEP non-cash derivative fair value losses/(gains)	(6.5)	5.0	–
Revalue future income taxes due to tax rate changes	(6.0)	–	–
Gas Distribution and Services			
Gain on sale of investment in AltaGas Income Trust	–	–	(97.8)
EGD calendar year basis adjustment <sup>1</sup>	–	–	(27.1)
Warmer/(colder) than normal weather	36.9	–	(21.3)
Impairment loss on Calmar gas plant	–	–	8.2
Dilution gain in Noverco (Gaz Metro unit issuance)	(4.0)	(7.3)	–
Dilution gain – AltaGas Income Trust	–	–	(8.0)
Revalue future income taxes due to tax rate changes	(28.9)	–	(0.6)
International			
Gain on land sale in CLH	–	(7.6)	–
Corporate			
Revalue future income taxes due to tax rate changes	(14.0)	–	–
<b>Adjusted Operating Earnings</b>	<b>592.9</b>	<b>537.2</b>	<b>491.1</b>
<b>Adjusted Operating Earnings per Common Share</b>	<b>1.74</b>	<b>1.59</b>	<b>1.47</b>

<sup>1</sup> Effective December 31, 2004, EGD changed its fiscal year-end from September 30 to December 31. Consequently, the reported consolidated results for the year ended December 31, 2004 included EGD's results for the fifteen months ended December 31, 2004. The adjustment above deducts EGD's results for the three months ended December 31, 2003, to reflect EGD's 2004 earnings on the calendar basis, consistent with 2005 and 2006.

Each of the significant non-operating factors and variances is described in the Results of Operations sections for the respective business segment.

### Significant operating factors affecting earnings in 2006 include:

- Enbridge crude oil mainline system earnings were higher primarily due to lower oil loss costs, higher earnings from Terrace and the Incentive Tolling Settlement (ITS).
- EEP earnings increased significantly with higher crude oil throughput, strong margins and increased volumes in the natural gas gathering and processing businesses.
- Aux Sable experienced strong natural gas processing margins throughout the year resulting in significant earnings under the upside sharing agreement.

### Enbridge advanced several strategic initiatives during 2006:

- Commenced construction of the Southern Access Expansion;
- Completed the reversal of Spearhead Pipeline, which commenced operations in the first quarter of 2006;
- Received industry support for the Alberta Clipper Project;
- Received industry support for the Southern Lights Pipeline Project; and
- Announced plans to construct a natural gas lateral to connect the deepwater Shenzi field to existing Gulf of Mexico pipelines.

## C O R P O R A T E   S T R A T E G Y

### Corporate Vision and Key Objective

Enbridge is an energy delivery company that transports natural gas and crude oil, which are used to heat homes, power transportation systems, and provide fuel and feedstock for industries. The Company's vision is to be North America's leading energy delivery company and its key objective is to generate superior shareholder value. The key elements of this vision are to:

- focus on operational excellence, customers and communities;
- generate above industry-average annual earnings per share growth;
- maintain a strong risk-reward investment profile and financial position;
- deliver superior dividend growth and capital appreciation to shareholders; and
- position the Company for the energy environment of the future.

### Competitive Advantage

The Company's ability to execute its strategy and realize its corporate vision depends on three key strengths, among others. These include the strategic position of the Company's major assets, the diversification of the business and the Company's consistent focus on customer service.

The Company's assets are well positioned in North America. In the liquids business, the Company operates a major conduit between U.S. markets and the oil sands reserves in Western Canada. Enbridge's existing right of way is valuable in developing major expansion projects due to the substantial capacity of its mainline system. Enbridge has economies of scale because of its multiple separate lines and has flexibility in terms of the types of products moved. Enbridge moves over 60 different grades of crude oil. Also, the Company serves a diversity of markets because of the extent and reach of its pipeline systems.

The Company's sources of earnings and growth are diversified among liquids pipelines, gas pipelines, gas distribution and international investments. As well, the Company is actively exploring new growth platforms that would further diversify the business.

The Company is focused on adding value for customers and improving customers' pricing. This focus has aligned the Company with supply-demand fundamentals, which has consistently formed a basis for the Company's strategy. Two of the ways that the Company seeks to provide value to customers are through providing customers with access to diverse markets and optionality with respect to the timing of project development. The Company has a number of organic growth projects designed to enable customers to reach new markets.



## Organic Growth Projects

The thrust of the Company's strategy is growth through internally developed organic projects. The Company is advancing the development of a number of organic growth projects, some of which are summarized below and would support annual organic growth rates averaging 6% to 9% over the next five years. Enbridge will continue to pursue acquisitions that are accretive to earnings, on an opportunistic basis, as a supplementary source of growth.

<b>Project</b> <i>(Canadian dollars unless otherwise noted)</i>	<b>Estimated Capital Cost</b>	<b>Expected Date of Completion</b>
<b>Liquids Pipelines</b>		
Southern Access – Canadian portion	\$0.2 billion	2006-2009, in stages
Alberta Clipper – Canadian portion	\$1.5 billion (2006 dollars)	Late 2009 or 2010
Spearhead Pipeline Expansion	\$0.1 billion	2009
Line 4 Extension	\$0.3 billion	Late 2008
Waupisoo Oil Pipeline	\$0.5 billion	Mid 2008
Athabasca Pipeline Expansions and Laterals	\$0.2 billion	Early 2007
New Upstream Pipeline Opportunities	See project description	2010-2012
Southern Access Extension	US\$0.4 billion	2009
U.S. Gulf Coast Initiatives	See project description	2010-2011
Eastern PADD II/Canada Initiatives	See project description	2010-2011
Gateway Condensate Import	See project description	2012-2014
Gateway Petroleum Export	See project description	2012- 2014
Southern Lights Pipeline	US\$1.3 billion	Mid 2010
Upstream Contract Terminalling	\$0.6 billion	2007-2009
Downstream Contract Terminalling	US\$0.2 billion	2007-2008
Common Carrier Terminalling	\$0.1 billion	2008
<b>Sponsored Investments (EEP)</b>		
Project Clarity – East Texas	US\$0.6 billion	2007 in stages
Various Gas Plants – Texas	US\$0.1 billion	2007-2008
Southern Access – U.S. portion	US\$1.3 billion	2008-2009 in stages
Alberta Clipper – U.S. portion	US\$0.8 billion	2010
Downstream Contract Terminalling	US\$0.1 billion	2007-2008
Common Carrier Terminalling	US\$0.1 billion	2008
<b>Gas Pipelines</b>		
Neptune Offshore Laterals	US\$0.1 billion	End of 2007
Vector Pipeline Expansion	US\$0.1 billion	Late 2007
<b>Gas Distribution and Services</b>		
EGD Customer Additions & System Integrity	\$1.5 billion	2007-2011
Ontario Wind Project	\$0.5 billion	Late 2008
Rabaska LNG Facility	\$0.3 billion by Enbridge	2010-2011

Risks related to the development and completion of organic growth projects are described under "Risk Management".

Descriptions of each project are included in the strategy section of each core business.



## Strategy

Enbridge has four key strategies to generate superior shareholder value.

### 1. Expand Existing Core Businesses

The Company will expand its core asset platforms and existing businesses. Strategies for each core business are included in the sections below. The primary goal of this strategy will be organic growth initiatives that leverage advantages from existing assets and expand service into new markets.

### 2. Focus on Operational Excellence and People

Enbridge will continue its focus on operational excellence, including cost efficiency, safety and reliability, customer relationships, protection of the environmental, innovation and effective stakeholder relations. Enbridge will also focus on managing human capital constraints resulting from the opportunities and growth in the energy industry.

To successfully pursue these strategies, the Company must mitigate certain business risks. These risks, and the Company's strategies for managing them, are described under "Risk Management".

### 3. Capitalize on the Partnership/Trust Model

Enbridge owns investments in and manages Enbridge Income Fund (EIF) and EEP, which will develop or acquire energy infrastructure assets in North America and optimize the returns on assets they currently own.

### 4. Develop New Growth Platforms

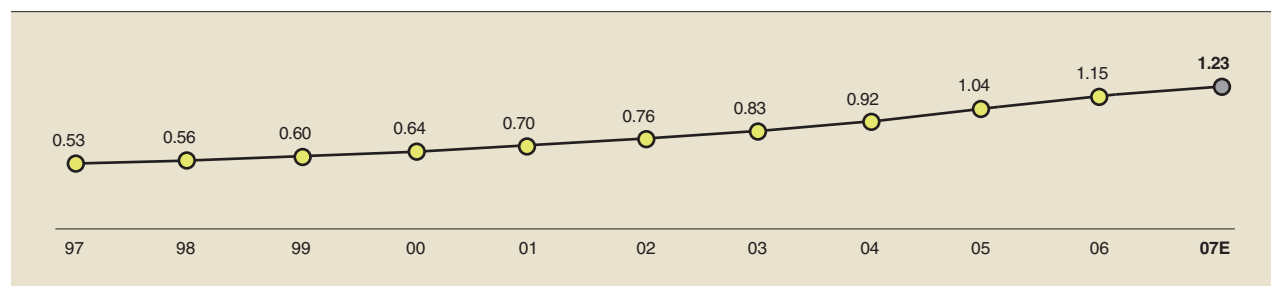
Enbridge believes it is also important to develop new growth platforms that complement the existing core asset base. Initiatives include liquefied natural gas (LNG) regasification, power generation and new energy technologies.

## Dividends

The Company's dividend payout ratio reflects a strong and stable long-term outlook for the business. Balancing shareholders' preference for income and its own need for capital, the Company targets to pay out approximately 60% to 70% of adjusted operating earnings as dividends. The following chart shows dividends per share for the last 10 years and estimated dividends for 2007, based on the quarterly dividend of \$0.3075 per common share declared by the Board of Directors on January 16, 2007.

### Dividends per Common Share

(dollars per share)



## Corporate Social Responsibility

Enbridge defines Corporate Social Responsibility (CSR) as conducting business in a socially responsible and ethical way, protecting the environment and health and safety of people, supporting human rights and engaging, respecting and supporting the communities and cultures with which the Company works.

A comprehensive system of stewardship and accountability is in place and functioning among Directors, management and employees. Examples include compliance with Sarbanes-Oxley requirements and the Canadian equivalent rules, internal and external audits of operations throughout the Company, employee compliance with Enbridge's Statement of Business Conduct and a majority of independent Directors on the Company's Board as well as plain and open communication with stakeholders.

Environmental initiatives include pursuing alternative and renewable energy technologies such as wind power, preventing pipeline leaks by conducting on-going inspection and maintenance programs as part of the comprehensive integrity management of pipelines and facilities, and the development of a strategy to reduce greenhouse gas emissions. This strategy involves initiatives such as improving the energy efficiency of pipelines, encouraging the efficient use of natural gas by customers and replacing older cast iron pipe with new polyethylene mains at EGD. Enbridge engages employees on health and safety issues through training, communication programs and the establishment of local and regional environmental, health and safety committees.

Stakeholder relations involve developing positive relationships with government agencies, environmental groups, landowners, business partners and local communities. Initiatives include early-stage project consultation with a variety of stakeholders on organic growth projects and public awareness programs on pipeline safety.

Enbridge supports universal human rights and reinforces this with comprehensive policies and practices addressing human rights. For example, Enbridge was one of the first Canadian companies to adopt the Voluntary Principles on Security and Human Rights, which stress the importance of promoting and protecting human rights throughout the world and the constructive role business can play in advancing these goals.

Enbridge makes voluntary contributions to charitable organizations in the areas of: education, health, environment, social services, arts and culture, civic leadership and volunteer resources in order to contribute to the economic and social development of communities where Enbridge employees live and work.

While Enbridge is focused on generating long-term value for investors, Corporate Social Responsibility defines the Company's commitment to achieving and sustaining that objective in a socially and environmentally responsible way.

## Core Businesses

The Company's activities are carried out through five business units:

- Liquids Pipelines, which includes the operation of the Enbridge crude oil mainline system and feeder pipelines that transport crude oil and other liquid hydrocarbons;
- Gas Pipelines, which consists of the Company's interests in natural gas pipelines including Alliance Pipeline US, Vector Pipeline and Enbridge Offshore Pipelines;
- Sponsored Investments, which includes investments in EIF and EEP, both managed by Enbridge;
- Gas Distribution and Services, which consists of gas utility operations which serve residential, commercial, industrial and transportation customers, primarily in central and eastern Ontario, the most significant being Enbridge Gas Distribution. It also includes natural gas distribution activities in Quebec, New Brunswick and New York State, the Company's investment in Aux Sable, a natural gas fractionation and extraction business, and the Company's commodity marketing businesses; and
- International, which includes the Company's two energy-delivery investments outside of North America.

## LIQUIDS PIPELINES

Liquids Pipelines consists of crude oil, natural gas liquids and refined products pipelines in Canada and the United States.

### Earnings

(millions of Canadian dollars)

	2006	2005	2004
Enbridge System	202.3	170.1	171.6
Athabasca System	52.8	48.6	42.8
Spearhead Pipeline	6.3	(1.1)	(0.4)
Olympic Pipeline	6.5	—	—
Feeder Pipelines and Other	6.3	11.5	5.9
	274.2	229.1	219.9

Liquids Pipelines earnings were \$274.2 million in 2006 compared with \$229.1 million in 2005. The increase resulted from strong results from the Enbridge System, the commencement of operations of the Spearhead Pipeline and the acquisition of the Olympic Pipeline.

Earnings from Liquids Pipelines were \$229.1 million for the year ended December 31, 2005, an increase of \$9.2 million from 2004. The increase was due to higher Athabasca System earnings, consistent with the take or pay agreement with the major shipper, and improved earnings from Feeder Pipelines and Other, primarily Frontier Pipeline, which paid Federal Energy Regulatory Commission (FERC) ordered reparations in 2004.

Revenues in the Liquids Pipelines segment increased to \$1,048.1 million in the year ended December 31, 2006 from \$881.0 million in the year ended December 31, 2005. The increased revenue was due to a higher revenue requirement on the Enbridge System as well as the start up of Spearhead Pipeline, which commenced operations in the first quarter of 2006 and Olympic Pipeline, which was acquired in the first quarter of 2006.

Revenues in the Liquids Pipelines segment were \$881.0 million in 2005 comparable with \$872.7 million for 2004.

### Enbridge System

The mainline system is comprised of the Enbridge System and the Lakehead System (the portion of the mainline in the United States that is operated by Enbridge and owned by EEP). Through five adjacent pipelines, the system transports crude oil from Western Canada to the Midwest region of the United States and Eastern Canada and serves all of the major refining centers in Ontario. Enbridge has operated, and frequently expanded, the mainline system since 1949.

### Results of Operations

Enbridge System earnings were \$202.3 million for the year ended December 31, 2006 compared with \$170.1 million for the year ended December 31, 2005. This increase reflected higher earnings from a number of factors including lower oil loss costs, favourable ITS performance and, within Terrace, lower taxes, higher toll revenues and the impact of higher volumes generating surcharge revenue.

Enbridge System earnings were \$170.1 million for the year ended December 31, 2005 compared with \$171.6 million for the year ended December 31, 2004. The \$1.5 million decrease was due to a lower earnings base from the ITS component of Enbridge System and higher taxes within the Terrace component. The decrease was partially offset with earnings from the reliability and service metrics under the ITS as well as savings from cost management programs.

### Incentive Tolling

Tolls on the Enbridge System are governed by various agreements, which are subject to the approval of the National Energy Board (NEB). The NEB's jurisdiction over the Enbridge System includes statutory authority over matters such as construction, rates and ratemaking agreements and other contractual arrangements with customers. Significant agreements include the ITS applicable to the Enbridge mainline system (excluding Line 8 and Line 9), the Terrace agreement and the System Expansion Program (SEP) II Risk Sharing Agreement. Tolls on the core mainline system have been governed by incentive tolling settlements since 1995.

In 2005, Enbridge and the Canadian Association of Petroleum Producers (CAPP) approved the key terms of a new negotiated ITS, effective from January 1, 2005 to December 31, 2009. In January 2006, the NEB approved the ITS. The ITS continues the sharing of earnings in excess of a stipulated threshold and provides a fixed annual mainline integrity allowance. In addition to the incentive-based provisions in prior agreements, service and reliability metrics have been added to the new ITS to further align the Company's interests with its shippers. The Company has the opportunity to increase earnings by achieving performance targets under the new performance metric provisions.

In conjunction with the Terrace Agreement, the new ITS continues the throughput protection provisions included in earlier incentive tolling arrangements, ensuring the Company is insulated from volume fluctuations beyond its control. The agreements govern both current and future shippers on the pipeline and establish tolls each year based on an agreed capacity and an allowed revenue requirement. Where actual volumes on the pipeline fall short of the agreed capacity and Enbridge is unable to collect its annual revenue requirement, such deficiency is rolled into the subsequent year's tolls for collection from toll payers at that time and a receivable is recognized. This basis may affect the timing of recognition of revenues compared with that otherwise expected under generally accepted accounting principles for companies that are not rate-regulated.

### **Athabasca System**

The Athabasca System, a 540-kilometre (340-mile) synthetic and heavy oil pipeline, links the Athabasca oil sands in the Fort McMurray, Alberta region, to a pipeline transportation hub at Hardisty, Alberta. The Athabasca System also includes the MacKay River, Christina Lake, Surmont and Long Lake feeder lines, growing tankage facilities and the Company's interest in the Hardisty Caverns Limited Partnership, which provides crude oil storage services.

### **Results of Operations**

Earnings for the year ended December 31, 2006 were \$52.8 million, an increase of \$4.2 million from 2005. Infrastructure additions contributed to the increase, partially offset by higher operating expenses.

Athabasca System earnings were \$48.6 million for the year ended December 31, 2005, an increase of \$5.8 million from 2004. The increase was consistent with the long-term contract with its major shipper as well as lower operating costs due to leak remediation costs in 2004.

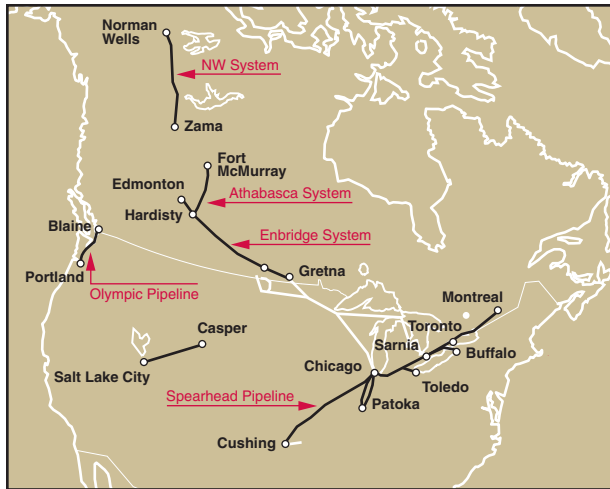
The Company has a long-term (30 year) take-or-pay contract with the major shipper on the Athabasca System, which commenced in 1999. Revenue is recorded based on the contract terms negotiated with the major shipper, rather than the cash tolls collected. The contract provides for volumes and tolls that will achieve an underpinning return on equity, based on an assumed debt/equity ratio and level of operating costs. The committed volumes and the tolls specified in the contract do not generate sufficient cash revenues in the early years to compensate Enbridge for the debt and equity returns, as well as the cost of providing service. Therefore, Enbridge is recording a receivable in these years. This receivable is contractually guaranteed by the shipper and will be collected in the later years of the contract.

### **Spearhead Pipeline**

The Spearhead Pipeline commenced delivery of crude oil from Chicago, Illinois to Cushing, Oklahoma in March 2006. The performance of the Spearhead Pipeline has continued to surpass Enbridge's expectations with fourth quarter nominations exceeding the pipeline's 125,000 barrels per day (bpd) capacity. Enbridge is currently evaluating the potential to expand the Spearhead Pipeline.

### **Olympic Pipeline**

In February 2006, Enbridge acquired a 65% interest in the Olympic Pipeline from BP Pipelines. Olympic is the largest refined products pipeline in the State of Washington, transporting approximately 290,000 bpd of gasoline, diesel and jet fuel. The pipeline system extends approximately 480 kilometres (300 miles) from Blaine, Washington to Portland, Oregon, connecting four Puget Sound refineries to terminals in Washington and Portland. The system consists of 640 kilometres (400 miles) of 6 to 20 inch diameter pipe, a 500,000-barrel terminal, 9 pumping stations and 21 delivery points or facilities. BP is the operator of the pipeline.



Liquids Pipelines

Olympic Pipeline has performed reliably and 2006 earnings were in line with expectations.

**Feeder Pipelines and Other**

Feeder Pipelines and Other primarily includes the NW System, which transports crude oil from Norman Wells in the Northwest Territories to Zama, Alberta, interests in a number of liquids pipelines in the United States (Frontier, Toledo, Mustang and Chicap), liquid storage facilities (Patoka) and business development costs related to Liquids Pipelines activities.

Earnings in Feeder Pipelines and Other were \$6.3 million for the year ended December 31, 2006 compared with \$11.5 million for the year ended December 31, 2005 primarily due to increased business development costs related to the Company's organic growth projects.

Feeder Pipelines and Other earnings for the year ended December 31, 2005 were \$11.5 million compared with \$5.9 million for the year ended December 31, 2004. The increase was due to the capitalization of Gateway condensate pipeline costs in 2005, as the criteria for capitalization were met, starting in 2005. In addition, Frontier Pipeline earnings were higher due to lower operating costs as well as FERC ordered reparations paid in 2004.

**Strategy**

The Company seeks to go beyond the traditional regulated utility business model to create additional value for customers. The Liquids Pipelines strategy focuses on meeting the needs of Western Canadian producers and is supported by the Company's estimates of supply and demand for Western Canadian crude oil.

**Supply and Reserves**

The vast resource of the Western Canadian Sedimentary Basin (WCSB) and its development, create the basis for the Liquids Pipelines growth strategy. Generally, development of the oil sands resource has more than offset declining conventional production. The NEB estimates that total Western Canada production will be 2.5 million bpd<sup>1</sup> at the end of 2006 (2005 – 2.3 million bpd). At the end of 2005, remaining established conventional oil reserves in Western Canada were estimated to be 3.8 billion barrels<sup>2</sup> and remaining established reserves from oil sands were estimated at 174 billion barrels<sup>3</sup>. Combined conventional and oil sands reserves put Canada second only to Saudi Arabia with 14% of the worldwide estimated proved reserves<sup>4</sup>.

1 National Energy Board 2006 Estimated Production of Canadian Crude Oil and Equivalent – Table 1  
 2 Canadian Association of Petroleum Producers Statistical Handbook 2006  
 3 Alberta Energy and Utilities Board Alberta's Reserves 2005 and Supply/Demand Outlook/Overview  
 4 Oil and Gas Journal's Worldwide Look at Reserves and Production, December 18, 2006

**Demand for WCSB Crude**

The Company's liquids pipelines are dependent upon the demand for crude oil and other liquid hydrocarbons produced from Western Canada. Deliveries from the pipeline system are made in the prairie provinces, the Province of Ontario and the Great Lakes, and Midwest regions of the United States, principally to refineries, either directly or through the connecting pipelines of other companies. Within these regions are located major refining centres near Sarnia, Nanticoke, and Toronto, Ontario; the Minneapolis-St. Paul area of Minnesota; Superior, Wisconsin; Chicago, Illinois; the Patoka/Wood River, Illinois area; Detroit, Michigan; and Toledo, Ohio. Through Company initiatives, crude oil has started to penetrate markets in the U.S. Midwest (PADD II) with the Spearhead Pipeline to Cushing, Oklahoma; as well as the U.S. Gulf Coast (PADD III) via a third party pipeline system.

Historically, Canada has been the third largest supplier of crude to the U.S. However, for the past three years, Canada has surpassed both Mexico and Saudi Arabia to become the largest crude oil exporter to the U.S.<sup>1</sup>

Deliveries of WCSB crude into PADD II increased by 64,300 bpd over the last two years with increased WCSB crude oil supply in 2006<sup>2</sup>. Over the same two-year period, deliveries into the U.S. Rocky Mountains (PADD IV) have increased by 6,700 bpd, PADD V (the Western U.S.) deliveries have increased by 6,000 bpd, and PADD III deliveries have increased by 63,800 bpd<sup>2</sup>. Western Canadian demand is served by local supply and has remained relatively flat over the last two years<sup>2</sup>. During 2006, greater volumes of Western Canadian crude were transported to Ontario<sup>3</sup>, pushing back Atlantic Basin crude oil<sup>2</sup>.

<sup>1</sup> "Table 38: Year-To-Date Imports of Crude Oil and Petroleum Products into the United States by Country of Origin, January – October 2006", Energy Information Administration/Petroleum Supply Monthly, December 2006

<sup>2</sup> "Disposition of Domestic Light and Heavy Crude Oil and Imports – 2006", National Energy Board

<sup>3</sup> "2006 Estimated Production of Canadian Crude Oil and Equivalent", National Energy Board

### Key Components of the Liquids Pipelines Strategy

The Liquids Pipelines strategy is driven by the industry's need for export capacity alternatives, economic sources of diluent and U.S. refiners' need to maintain diversified sources of supply. The six key components of the Liquids Pipelines strategy are described below as well as progress made to date and future plans towards further advancing the strategy.

#### 1. Capitalize on the Mainline ITS

The ITS rewards Enbridge for achieving certain targeted service levels and product attributes, which adds value for customers. To ensure returns on mainline operations are maximized, the Company will focus on cost efficiency, providing reliable capacity and predictable deliveries, and maintaining optimal batch quality.

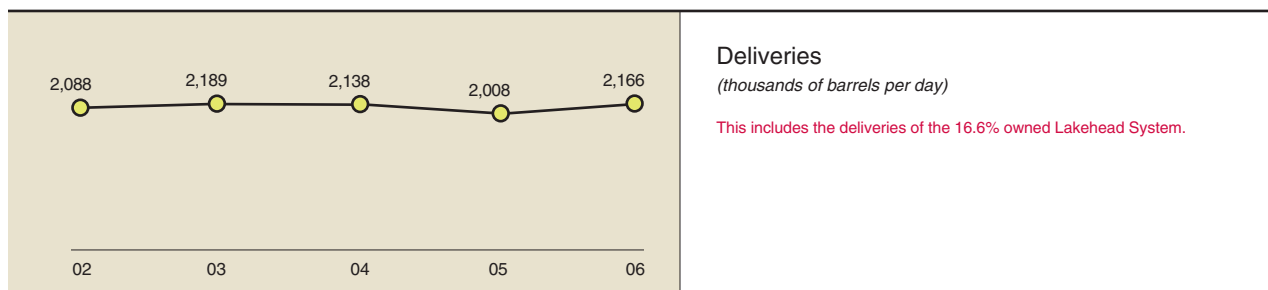
The ITS service metrics establish financial bonuses and penalties for prescribed performance targets related to crude oil quality management and predictability of scheduled deliveries. The potential bonuses and penalties for the service metrics are limited to a maximum of \$10 million after tax in 2005, escalating to \$15 million in each of 2006 and 2007, and to \$20 million in each of 2008 and 2009. The targets to achieve the maximum bonus under the ITS become increasingly difficult to achieve in successive years.

The reliability metric provides for bonuses and penalties associated with optimization of system capacity, which are calculated monthly relative to annual capacity targets. Practical constraints around pipeline capacity would limit the bonus for the reliability metric to approximately \$12 million per year and penalties are limited to \$10 million per year.

ITS metrics bonuses related to 2005 were \$10.2 million. ITS metrics bonuses for 2006 are comparable with 2005 and will be filed as part of 2007 toll application with the NEB.

#### 2. Mainline Capacity Expansion

The Chicago refining market has been a traditional destination for Western Canadian crude. The Company is working with shippers and refiners to further expand this market. The Southern Access Expansion and the Alberta Clipper Project are two projects that the Company is undertaking to meet this objective.





### Southern Access Mainline Expansion

The Southern Access Mainline Expansion project is currently under construction and will ultimately add a total of 400,000 bpd incremental capacity to the mainline system. The U.S. segment of the expansion from the Canada/U.S. border to Flanagan, Illinois, is being undertaken by EEP and the Canadian segment from Hardisty, Alberta to the Canada/U.S. border is being undertaken by Enbridge.

The Canadian segment expansion schedule has been expedited with 120,000 bpd added in 2006, an additional 63,000 bpd expected in 2008 and another 85,000 bpd expected in 2009 in order to match the total additional capacity of 400,000 bpd being provided in the United States. With the support of industry, the proposed diameter of the Southern Access Expansion from Superior, Wisconsin to Flanagan, Illinois has been increased to 42 inches, increasing the estimated cost to US\$1.3 billion on the U.S. segment, to be undertaken by EEP. The estimated cost of the Canadian segment, to be undertaken by Enbridge is \$0.2 billion.

The FERC has approved an Offer of Settlement with respect to rates for the U.S. segment of the expansion. Enbridge filed a Southern Access Expansion surcharge methodology with the NEB in June 2006.

### Alberta Clipper Project

The Alberta Clipper Project would involve the construction of a new 36-inch diameter pipeline from Hardisty, Alberta to Superior, Wisconsin, in conjunction with additional pumping power applied to the new 42-inch pipe from Superior to Flanagan, Illinois, described above under Southern Access Expansion. The Alberta Clipper Project would interconnect with the existing mainline system in Superior where it would provide access to Enbridge's full range of delivery points and storage options, including Chicago, Toledo, Sarnia, Patoka, Wood River and Cushing.

The expected capacity of the pipeline has been increased from 400,000 bpd to 450,000 bpd. The Canadian segment of the line is expected to cost \$1.5 billion (in 2006 dollars) and the U.S. segment, which would be undertaken by EEP, is expected to cost US\$0.8 billion.

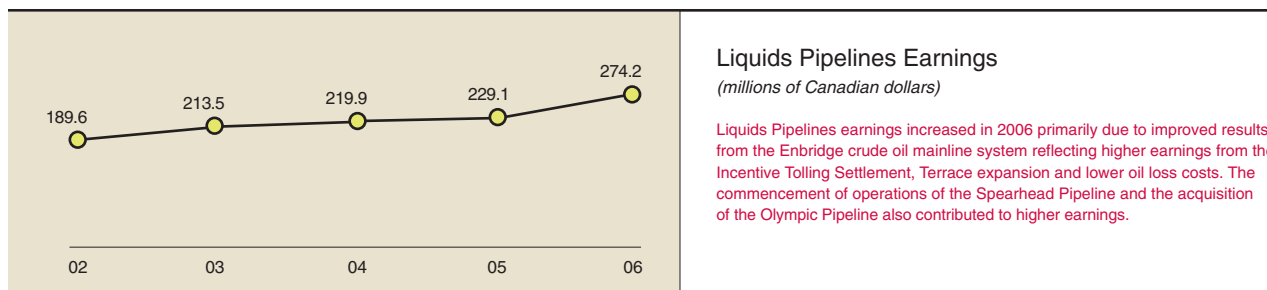
In January 2007, industry confirmed its support for the Alberta Clipper Project. Regulatory applications will be filed once commercial terms are finalized, which is expected to occur in the first quarter of 2007. The Alberta Clipper Project is expected to be in service in late 2009 or 2010.

### Line 4 Extension Project

The Company obtained industry support for the extension of Line 4, part of the Enbridge mainline system, between Hardisty, Alberta and the Company's terminal at Edmonton, Alberta. The project is expected to cost \$0.3 billion and, subject to receipt of required regulatory approval is targeted to be in service in late 2008.

## 3. Upstream Pipeline Development

Increasing oil sands production will require significant new infrastructure upstream of the mainline and the Company is developing a number of projects to support the development of the Alberta oil sands. Growth opportunities already secured include construction of the Waupisoo Pipeline and expansion of the Athabasca System, including the construction of Long



Lake and Surmont laterals. In addition, a number of large new oil sands projects requiring substantial upstream pipeline facilities will be selecting a service provider in 2007, and the Company is well positioned to secure a significant portion of these growth opportunities.

#### *Waupisoo Pipeline*

The 30-inch diameter, 380-kilometre (236-mile) long Waupisoo Pipeline will transport crude oil from the Cheecham terminal, currently under construction on the Athabasca Pipeline, to the Edmonton, Alberta area. The initial capacity of the line will be 350,000 bpd and is expandable to a maximum of 600,000 bpd with additional pumping units.

Enbridge has filed an application for regulatory approval with the Alberta Energy and Utilities Board (AEUB) and other provincial government departments. Subject to timely receipt of regulatory approvals, expected in the first quarter of 2007, Enbridge will begin construction on the approximately \$0.5 billion pipeline in 2007, with an expected in-service date of mid-2008.

The previously announced diluent line has been removed from the regulatory filing in order to expedite the crude oil line, which is needed earlier. Enbridge will continue discussion with all interested parties regarding the diluent line, with construction and an in-service date to be determined at a later date.

#### *Athabasca Pipeline Expansion Projects*

In 2006, the Company furthered several expansion projects on the Athabasca Pipeline. The expansion projects include the addition of pumping stations at Elk Point and Cheecham, as well as modifications to existing pumping stations. Construction is progressing and the projects are scheduled to be completed early 2007.

#### *Surmont Oil Sands Project*

The Surmont Oil Sands Project consists of pipeline and tank facilities required by the Surmont Project at the Cheecham Terminal on the Athabasca Pipeline. Enbridge has 25-year agreements with ConocoPhillips Surmont Partnership and Total E&P Canada Ltd. (the Surmont Shippers), to provide pipeline transportation services on the Athabasca Pipeline for an initial contract volume of up to 50,000 bpd of crude oil with the option to increase the contract volume to up to 220,000 bpd for future phases of production. The agreements also provide flexibility for the Surmont Shippers to transfer their production to the proposed Waupisoo Pipeline to the Edmonton area. Enbridge has completed construction and is awaiting first production.

#### *Long Lake Oil Sands Project*

The Company has agreements with Nexen Inc. and OPTI Canada Inc. (the Long Lake Shippers) to provide pipeline transportation services for the Long Lake Project. The agreements provide for an initial contract volume of up to 60,000 bpd of crude oil with provisions for volume increases. The Long Lake lateral agreement is for a term of 25 years and the agreement for service on the Athabasca Pipeline is for a 50-month term with extension provisions. Under the terms of the agreements, Enbridge will construct, own and operate the pipeline and tank facilities required by the Long Lake Project, as well as pipeline laterals and tank facilities at the Cheecham terminal on the Athabasca Pipeline. Construction of the laterals and facilities is underway and expected to be in service in early 2007, to coincide with first production from the Long Lake Oil Sands Project.

#### **4. New Market Access**

The Company will develop new options to expand market access for Canadian crude. Specific initiatives include: extending the Mainline south of Chicago to Patoka, Illinois, expansion of the Spearhead Pipeline from Chicago to Cushing by 65,000 bpd, developing access to the Gulf Coast market directly from Alberta or through a combination of existing infrastructure and new pipelines, and accessing markets in Asia and California.

#### *Southern Access Extension*

The Southern Access Extension involves the construction of a new 36-inch diameter, 400,000 bpd pipeline extending the mainline from Flanagan, Illinois to Patoka at a cost of approximately US\$0.4 billion to Enbridge. Discussions with shippers have been finalized and, with industry support for this project, a FERC Offer of Settlement was filed on September 1, 2006.

The initial Offer of Settlement proposing a rolled in toll design was not approved by the FERC. However, support for the project remains very strong and Enbridge is working with industry on an alternative tolling structure to address the initial opposition from the intervening parties. The Company expects that a second application will be filed with the FERC in the first quarter of 2007 to allow the project to continue on schedule, with an estimated 2009 in-service date.

#### *U.S. Gulf Coast Initiatives*

The Company continues to meet with industry to explore and develop various options to enhance access to the U.S. Gulf Coast for Canadian supply. Alternatives under discussion include the development of incremental pipeline capacity to the U.S. Gulf Coast, given the projected increase in Canadian production. This interest includes support for a project from Patoka to the U.S. Gulf Coast to deliver an incremental 400,000 bpd of Canadian crude; and a new 400,000 bpd pipeline, which could transport oil from Alberta directly to Texas. This pipeline would also connect to refining centers in Denver, Colorado and Cushing.

The Company is examining greenfield pipeline options as well as the use of existing pipelines that may be candidates for reversal or expansion. The development of a number of alternative large diameter pipeline initiatives allows shippers to choose the projects that best meet their needs.

#### *Eastern PADD II / Eastern Canada*

Enbridge is exploring options to provide approximately 300,000 bpd incremental pipeline capacity to the Eastern PADD II region from the Chicago area in conjunction with potential expansion of existing lines serving the Sarnia, Ontario market.

#### *The Gateway Project*

The Gateway Project includes both a condensate import pipeline and a petroleum export pipeline. The condensate line would transport imported diluent from Kitimat, British Columbia to the Edmonton, Alberta area. The petroleum export line would transport crude oil from the Edmonton area to Kitimat. The condensate line is expected have a 20-inch diameter and an initial capacity of 193,000 bpd. The petroleum export line would have a 36-inch diameter and an initial capacity of 525,000 bpd. Capital cost estimates will be completed once commercial terms are finalized.

Current shipper preferences to accelerate the development of capacity to traditional U.S. markets will likely result in the acceleration of the Alberta Clipper Project, such that it precedes the Gateway Pipeline project. The Company now estimates that the Gateway in-service date will be in the 2012 to 2014 timeframe. The decision to proceed with the regulatory filing for either pipeline is subject to commercial considerations, including satisfactory completion of shipper agreements, environmental assessment as well as public and Aboriginal consultation.

### **5. Diluent Supply Projects**

Increasing heavy oil production requires new supplies of diluent, which is needed to dilute heavy oils for transport through pipelines. The Company is developing projects, to bring diluent to Alberta from the Midwest, as well as imported diluent supplies from the west coast of British Columbia, as described above in the Gateway Project.

#### *Southern Lights Pipeline*

Following the successful closing of a binding open season in July 2006, Enbridge announced plans in December 2006 to proceed with the Southern Lights Pipeline to increase the availability of diluent in Alberta. When completed, this 180,000 bpd, 20-inch diameter pipeline will transport diluent from Chicago to Edmonton and is expected to be in service in mid 2010.

The Southern Lights Pipeline project involves reversing the flow of a portion of Enbridge's Line 13, an existing crude oil pipeline, from Clearbrook, Minnesota to Edmonton. The Canadian portion of Line 13 is currently part of the mainline system and the U.S. portion of Line 13 is owned by EEP. In order to replace the light crude capacity that would be lost through the reversal of Line 13, the Southern Lights Project also includes the construction of a new 20-inch diameter crude oil pipeline from Cromer, Manitoba to Clearbrook, and the expansion of existing Line 2. These changes to the existing crude oil system will ultimately increase southbound light crude system capacity by approximately 45,000 bpd. The capital cost of the Southern Lights Project, including the new 20-inch diameter diluent pipeline, is estimated at approximately US\$1.3 billion.

In the fourth quarter of 2006, Enbridge received industry endorsement for the Southern Lights Pipeline project including an acceleration of the light crude capacity replacement and a delay in the transfer of Line 13 from the mainline system to the Southern Lights project. The impact of this change will be to increase the light crude system capacity on the mainline system by 215,000 bpd until the earlier of the completion of construction of new capacity out of the Western Canadian basin or the middle of 2010. On this date, Line 13 will be transferred to the Southern Lights project. Also during the fourth quarter, EEP approved the exchange of the portion of Line 13 currently owned by EEP for a portion of the Cromer to Clearbrook crude oil pipeline to be constructed. Remaining regulatory applications are expected to be filed in the first quarter of 2007.

## **6. Terminalling and Storage Infrastructure**

Based on producer interest, the Company plans to increase its investment in contract terminals over the next five years. Upstream contract storage projects include the Hardisty Terminal, the Stonefell Terminal near Fort Saskatchewan and expansion of the Athabasca Terminal. Downstream projects are under development or consideration by Enbridge or EEP at Flanagan, Patoka, Cushing and the U.S. Gulf Coast. The Company and EEP are also constructing significant additions to the capacity of the common carrier mainline terminals at Edmonton, Superior and Chicago.

### ***Hardisty Terminal***

The Company plans to proceed with the construction of a new crude oil terminal at Hardisty, Alberta. The terminal is expected to have a capacity of 7.5 million barrels and will cost approximately \$0.4 billion. Enbridge has executed contracts for over 80% of the capacity and is close to closing contracts for the balance of the capacity. It is anticipated that the terminal will start to come into service early in 2008, with tanks being commissioned throughout 2008 and into 2009. An additional phase of development which will increase the terminal's capacity by up to 3.4 million barrels, is planned and the Company is in discussions with customers who are seeking this additional capacity. Once complete, the Hardisty Terminal will be one of the largest crude oil terminals in North America.

### ***Stonefell Terminal***

BA Energy Inc. is building a bitumen upgrader near Fort Saskatchewan, Alberta for which Enbridge has agreed to provide pipeline and terminalling services. Based on initial scope and cost estimates, Enbridge expects to invest approximately \$0.1 billion in new facilities to provide storage services at a new satellite terminal to be developed adjacent to the upgrader. Enbridge will also provide pipeline transportation for the upgrader's output from the new terminal to a refinery hub near Edmonton. These facilities are expected to be in service in mid-2008.

The Stonefell Terminal is also strategically located adjacent to several other proposed or operating upgrading facilities and pipeline systems and will be a focus for further development of contract terminalling infrastructure.

### ***Downstream Terminalling***

The Company continues to advance many downstream terminalling projects, including EEP-sponsored projects with an estimated US\$0.1 billion cost for adding approximately 5 million barrels of storage at Cushing in 2007. Enbridge is pursuing several other terminalling projects estimated at US\$0.2 billion with in-service dates of 2007 and 2008.

## **Capital Expenditures**

Liquids Pipelines generally spends \$80 to \$100 million each year on ongoing capital improvements and core maintenance capital projects. In 2007, the Company expects to spend \$150 million on capital maintenance and improvements. Expenditures for organic growth projects described above were \$320 million in Canada for 2006. For 2007, the Company expects to spend \$1.3 billion for the organic growth projects. Discussion of the Company's access to financing is included under Liquidity and Capital Resources.

## **Legal Proceeding – CAPLA Claim**

The Canadian Alliance of Pipeline Landowners' Associations (CAPLA) and two individual landowners have commenced a class action against the Company and TransCanada PipeLines Limited. The claim relates to restrictions in the National Energy Board Act on crossing the pipeline and the landowners' use of land within a 30-metre control zone on either side of the pipeline easements. The Company believes it has a sound defence and intends to vigorously defend the claim. The

Plaintiffs filed a motion to establish a cause of action, which is one of the requirements to have the motion certified as a class action under the Class Proceedings Act (Ontario). The motion was dismissed by the Ontario District Court in late 2006. The Plaintiff has since appealed the decision and the appeal is expected to be heard by the Court of Appeal during the first half of 2007. Since the outcome is indeterminable, the Company has made no provision at this time for any potential liability.

### **Business Risks**

The risks identified below are specific to the Liquids Pipelines business. General risks that affect the Company as a whole are described under Risk Management.

#### **Supply and Demand**

The operation of the Company's liquids pipelines are dependent upon the supply of, and demand for, crude oil and other liquid hydrocarbons from Western Canada. Supply, in turn, is dependent upon a number of variables, including the availability and cost of capital and labour for oil sands projects, the price of natural gas used for steam production, and the price of crude oil. Demand is dependent, among other things, on weather, gasoline price and consumption, manufacturing, alternative energy sources and global supply disruptions.

#### **ITS Metrics**

The ITS governing the Enbridge System measures the Company's performance in areas key to customer service. If the Company fails to meet the baseline targets set out in the new ITS, for all service and reliability metrics, the Company could be required to pay penalties to shippers up to a maximum of \$25 million in 2007 and \$30 million in 2008 and 2009.

#### **Regulation**

Earnings from the Enbridge System and other liquids pipelines are subject to the actions of various regulators, including the NEB. Actions of the regulators related to tariffs, tolls and facilities impact earnings from these operations. The NEB prescribes a benchmark multi-pipeline rate of return on common equity, which is 8.46% in 2007 (2006 – 8.88%). To the extent the NEB rate of return fluctuates, a portion of the Enbridge System and other liquids pipelines earnings will change. The Company believes that regulatory risk can be reduced through the negotiation of long-term agreements with shippers.

#### **Competition**

Competition among common carrier pipelines is based primarily on the cost of transportation, access to supply, the quality and reliability of service and contract carrier alternatives and proximity to markets. Other common carriers are available to producers to ship Western Canadian liquids hydrocarbons to markets in either Canada or the United States. As well, competition could arise from pipeline proposals that may provide access to market areas currently served by the Company's liquids pipelines. One such proposal is the Keystone Project put forward by TransCanada Corporation to ship Western Canadian crude oil into PADD II starting in 2009. The Company believes that its liquids pipelines are serving larger markets and provide attractive options to producers in the WCSB due to their competitive tolls and multiple delivery and storage points. Also, shippers are not required to enter into long-term shipping commitments on the mainline system. The Company's existing right of way provides a competitive advantage, as it can be difficult and costly to obtain new rights of way for new pipelines. This can act as a barrier to entry for other companies considering constructing new pipelines. The ITS and the Terrace Agreement on the Enbridge System provide throughput protection which insulates the Company from negative volume fluctuations beyond its control. The Lakehead System, owned by EEP, has no similar throughput protection and is exposed to volume fluctuations.

Increased competition could arise from new feeder systems servicing the same geographic regions as the Company's feeder pipelines.

## GAS PIPELINES

Gas Pipelines activities consist of investments in Alliance Pipeline US, Vector Pipeline and Enbridge Offshore Pipelines. Enbridge has joint control over these investments with one or more other owners. Enbridge owns a 50% interest in the U.S. portion of the Alliance System, a 60% interest in Vector Pipeline and interests ranging from 22% to 100% in the pipelines comprising the Enbridge Offshore Pipelines.

### Earnings

(millions of Canadian dollars)

	2006	2005	2004
Alliance Pipeline US	29.7	32.1	37.4
Vector Pipeline	13.4	15.9	16.4
Enbridge Offshore Pipelines	18.1	11.8	—
	61.2	59.8	53.8

Earnings from Gas Pipelines were \$61.2 million for the year ended December 31, 2006 compared with \$59.8 million for the year ended December 31, 2005. The increase was due to improved results at Enbridge Offshore Pipelines in 2006, following two severe hurricanes in 2005. The increase was partially offset by the effects of the stronger Canadian dollar.

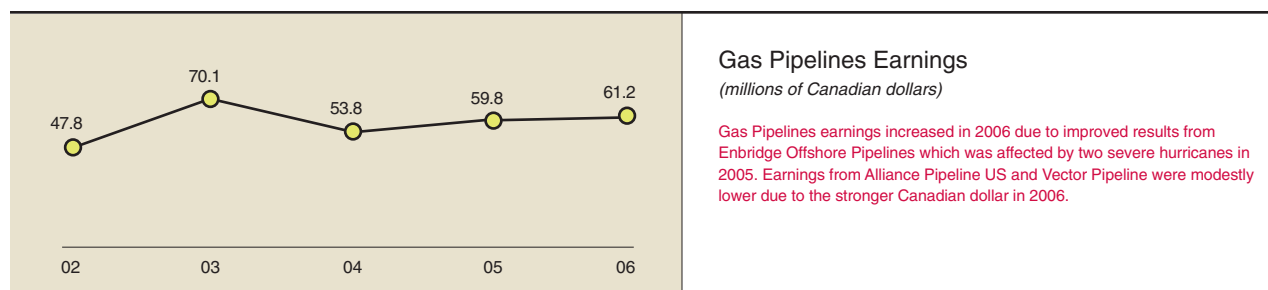
Earnings from Gas Pipelines were \$59.8 million for the year ended December 31, 2005, an increase of \$6.0 million from 2004. The increase in 2005 is due to incremental earnings from Enbridge Offshore Pipelines, acquired on December 31, 2004.

Revenues for the year ended December 31, 2006 were \$345.9 million consistent with \$364.3 million for the year ended December 31, 2005. Revenues for the year ended December 31, 2005 were \$364.3 million compared with \$271.7 million for the year ended December 31, 2004. The increase in revenues was due to the acquisition of Enbridge Offshore Pipelines on December 31, 2004.

### Alliance Pipeline US

The Alliance System (Alliance), which includes both the Canadian and U.S. portions of the pipeline system, consists of an approximately 3000-kilometre (1,875-mile) integrated, high-pressure natural gas transmission pipeline system and an approximately 730-kilometre (455-mile) lateral pipeline system and related infrastructure. Alliance transports liquids-rich natural gas from Northeast British Columbia and Northwest Alberta to Channahon, Illinois, where it connects with a natural gas liquids (NGL) extraction facility (Aux Sable). The pipeline has firm service shipping contract capacity to deliver 1.325 billion cubic feet per day (bcf/d). Enbridge Income Fund, described under Sponsored Investments, owns 50% of the Canadian portion of the Alliance System.

The natural gas may then be transported to two local natural gas distribution systems in the Chicago area and five interstate natural gas pipelines, providing shippers with access to natural gas markets in the Midwestern and Northeastern United States and Eastern Canada. Enbridge owns 42.7% of Aux Sable and its results are included under Gas Distribution and Services.



### Results of Operations

Alliance Pipeline US earnings were \$29.7 million for the year ended December 31, 2006 compared with \$32.1 million for the year ended December 31, 2005. The decrease was primarily due to the stronger Canadian dollar.

Alliance Pipeline US earnings were \$32.1 million for the year ended December 31, 2005 compared with \$37.4 million for the year ended December 31, 2004. The moderate decrease is due to the stronger Canadian dollar in 2005.

### Transportation Contracts

Alliance has long-term take-or-pay contracts through 2015 to transport 1.305 bcf/d of natural gas or 98.5% of the total contracted capacity. Alliance has 20 mmcf/d of natural gas contracted on a short-term basis. These contracts permit Alliance to recover the cost of service, which includes operating and maintenance costs, cost of financing, an allowance for income tax, an annual allowance for depreciation, and an allowed return on equity. Each long-term contract may be renewed upon five years notice for successive one-year terms beyond the original 15-year primary term. Alliance Pipeline US operations are regulated by the FERC.

Depreciation expense included in the cost of service is based on negotiated depreciation rates contained in the transportation contracts while the depreciation expense in the financial statements is recorded on a straight-line basis of 4% per annum. The negotiated depreciated rates are generally less than the straight-line rates in the earlier years and higher than straight-line depreciation in later years of the shipper transportation agreements. This results in recognition of a long-term receivable, referred to as deferred transportation revenue, expected to be recovered from shippers in subsequent rates.

As at December 31, 2006 \$159.8 million (2005 – \$145.8 million) was recorded as deferred transportation revenue.

### Vector Pipeline

The Company provides operating services to, and holds a 60% joint venture interest in, Vector Pipeline, which transports natural gas from Chicago to Dawn, Ontario. Vector Pipeline has the capacity to deliver a nominal 1.0 bcf/d and is operating at or near capacity. Vector Pipeline's primary sources of supply are through interconnections with the Alliance System and the Northern Border Pipeline in Joliet, Illinois. Approximately 70% of the long haul capacity of Vector Pipeline is committed to long-term, 15-year firm transportation contracts at rates negotiated with the shippers and approved by the FERC. The remaining capacity is sold at market rates and various term lengths. Transportation service is provided through a number of different forms of service agreements such as Firm Transportation Service and Interruptible Transportation Service.

### Results of Operations

Vector Pipeline earnings were \$13.4 million for the year ended December 31, 2006 compared with \$15.9 million for the year ended December 31, 2005. The decrease reflected the stronger Canadian dollar and higher operating costs in the second and third quarters of 2006 due to scheduled integrity inspections required by the regulator within the first six years of operation.

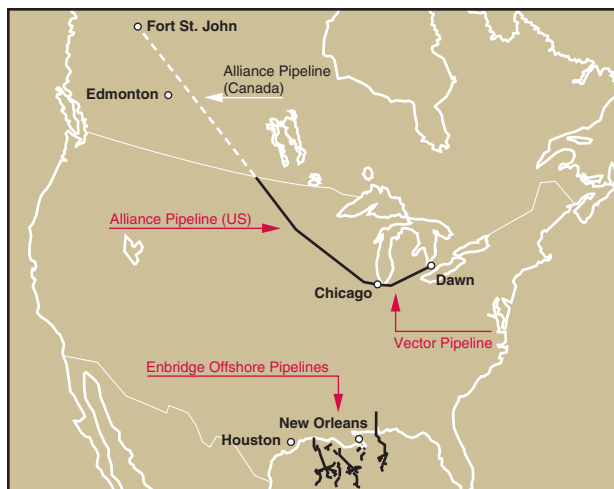
Vector Pipeline earnings were \$0.5 million lower for the year ended December 31, 2005 compared with the year ended December 31, 2004 resulting from the stronger Canadian dollar in 2005.

### Business Risks

The risks identified below are specific to Alliance Pipeline US and Vector Pipeline. General risks that affect the entire Company are described under Risk Management.

### Supply and Demand

Currently, pipeline capacity out of the WCSB exceeds supply. Alliance Pipeline US and Vector Pipeline have been unaffected by this excess capacity environment mainly because of long-term capacity contracts extending to 2015. Vector Pipeline's interruptible capacity could be negatively impacted by the basis (location) differential in the price of natural gas between Chicago and Dawn, Ontario relative to the transportation toll.



Gas Pipelines

### Exposure to Shippers

The failure of shippers to perform their contractual obligations could have an adverse effect on the cash flows and financial condition of Alliance Pipeline US and Vector Pipeline. To reduce this risk, Alliance Pipeline US and Vector Pipeline monitor the creditworthiness of each shipper and receive collateral for future shipping tolls should a shipper's credit position not meet tariff requirements. These pipelines also have diverse groups of long-term transportation shippers, which include various gas and energy distribution companies, producers and marketing companies, further reducing the exposure.

### Competition

Alliance Pipeline US faces competition for pipeline transportation services to the Chicago area from both existing and proposed pipeline projects. Competing pipelines, with a combined transportation capacity of

approximately 3.8 bcf/d provide natural gas transportation services from the WCSB to distribution systems in the Midwestern United States. In addition, there are several proposals to upgrade existing pipelines serving these markets. Any new or upgraded pipelines could either allow shippers greater access to natural gas markets or offer natural gas transportation services that are more desirable than those provided by the Alliance System. Shippers on Alliance Pipeline US have access to additional high compression delivery capacity at no additional cost, other than fuel requirements, serving to enhance Alliance Pipeline US's competitive position.

Vector Pipeline faces competition for pipeline transportation services to its delivery points from new or upgraded pipelines, which could offer transportation that is more desirable to shippers because of cost, supply location, facilities or other factors. Vector Pipeline has mitigated this risk by entering into long-term firm transportation contracts for approximately 70% of its capacity and medium-term contracts for the remaining capacity. These long-term firm contracts provide for additional compensation to Vector Pipeline if shippers do not extend their contracts beyond the initial term. The effectiveness of these mitigating factors is evidenced by the increased utilization of the pipeline since its construction, despite the presence of transportation alternatives.

### Regulation

Both Vector Pipeline and Alliance Pipeline US operations are regulated by the FERC. On a yearly basis, Alliance Pipeline US files its annual rates with the FERC following consultation with shippers.

### Enbridge Offshore Pipelines

Enbridge Offshore Pipelines (EOP) is comprised of 11 natural gas gathering and FERC-regulated transmission pipelines in five major corridors in the Gulf of Mexico, extending to deepwater frontiers. The operations were purchased December 31, 2004. These pipelines include almost 2400 kilometres (1,500 miles) of underwater pipe and onshore facilities and transport more than half of all current deepwater Gulf of Mexico natural gas production. These pipelines currently transport approximately 2.0 bcf/d.

### Results of Operations

Earnings for the year ended December 31, 2006 in EOP were \$18.1 million compared with \$11.8 million for the year ended December 31, 2005. In 2006, volumes returned to 2005 pre-hurricane levels, resulting in increased earnings compared with 2005. The 2006 results were negatively impacted by the stronger Canadian dollar.



The Company continues to pursue the settlement of claims under its insurance policies for volume losses and additional costs the Company has incurred to restore the service capacity of these assets following hurricanes Rita and Katrina. A settlement of the insurance claim is anticipated in 2007.

### Transportation Contracts

The primary shippers on the EOP systems are producers who execute life-of-lease commitments in connection with transmission and gathering service contracts. In exchange, EOP provides firm capacity for the contract term at an agreed upon rate. The throughput volume generally reflects the lease's maximum sustainable production.

The transportation contracts allow the shippers to define a maximum daily quantity (MDQ), which corresponds with the expected production life. The contracts typically have minimum throughput volumes which are subject to take-or-pay criteria but also provide the shippers with flexibility given advance notice criteria to modify the projected MDQ schedule to match current deliverability expectations.

The long-term transport rates established in the gathering and transmission service agreements are generally market-based but are established utilizing a cost-of-service methodology, which includes operating cost, projected revenue generation directly tied to production deliverability and the appropriate cost of capital.

### Business Risks

The risks identified below are specific to Enbridge Offshore Pipelines. General risks that affect the Company as a whole are described under Risk Management.

#### Weather

Adverse weather, such as hurricanes, may impact EOP financial performance directly or indirectly. Direct impacts may include damage to EOP facilities resulting in lower throughput and inspection and repair costs. Indirect impacts include damage to third party production platforms, onshore processing plants and refineries that may decrease throughput on EOP systems.

The Company continues to maintain an active risk management program that includes comprehensive insurance coverage, notwithstanding a constrained insurance market. However costs have increased in the form of higher insurance premiums and deductibles as well as longer waiting periods for business interruption claims. It is expected that the incidence and severity of windstorm occurrences, and the Company's direct experience in the Gulf of Mexico, will dictate future costs and coverage levels in this region.

#### Competition

There is significant competition for new and existing business in the Gulf of Mexico. EOP has been able to capture key opportunities, extending its footprint, positioning it to more fully utilize existing capacity. EOP serves a majority of the strategically located deepwater host platforms and its extensive presence in the deepwater Gulf of Mexico has EOP well positioned to generate incremental revenues, with modest capital investment, by transporting production from sub-sea development of smaller fields tied back to existing host platforms. However, given rates of decline, offshore pipelines typically have available capacity resulting in significant and aggressive competition for new developments in the Gulf of Mexico.

#### Regulation

The transportation rates on many of EOP's transmission pipelines are generally based on a regulated cost-of-service methodology and are subject to regulation by the FERC. These rates may be subject to challenge.

#### Other Risks

Other risks directly impacting financial performance include underperformance relative to expected reservoir production rates, delays in project start-up timing and capital expenditures in excess of those estimated. Capital risk is mitigated in some circumstances by having area producers as joint venture partners and through cost of service tolling arrangements.

## Strategy

The Company plans to continue to grow the Gas Pipelines segment to capitalize on regional supply and demand imbalances and infrastructure requirements through a combination of organic and acquisition opportunities. The Gas Pipelines strategy is based on the Company's forecast supply and demand for natural gas.

### Supply and Demand for Natural Gas

North American natural gas demand is expected to grow at a modest rate for the next three to five years primarily driven by growth in power generation, which more than offsets declines in industrial demand. The re-emergence of coal as a generation source, due to advances in clean-coal technology, as well as the re-emergence of nuclear power as a source of electricity generation may reduce growth in the power related natural gas demand in the longer term. The development of oil sands projects in Alberta also increases the demand for natural gas, as various extraction and upgrading processes require the use of natural gas, however growth in this sector may also be tempered by alternative energy sources. Over time, the entry of new supplies from North Texas, the U.S. Rockies and the Alaska North Slope/Mackenzie Delta as well as LNG are expected to adequately supply the market and provide opportunities for Enbridge to deliver this natural gas to markets.

Specific strategies will be executed within two key geographic regions: Western Canadian/U.S. Midwest and Offshore Gulf Coast.

#### 1. Western Canadian/U.S. Midwest Region

The Alliance and Vector Pipelines provide low cost expansion options to the Chicago/Dawn market and the Company plans to expand these systems and position Enbridge to participate in the Alaska gas pipeline. The Company also plans to develop takeaway capacity from Chicago to address the anticipated bottleneck from incremental Rockies and Arctic gas volumes. This could be accomplished through expansion of Vector Pipeline and potentially by developing a new route from Chicago to the U.S. Northeast.

##### *Vector Pipeline Expansion*

In 2005, Vector Pipeline announced plans to construct two additional compressor stations, which would expand Vector Pipeline's capacity from 1 bcf/d to 1.2 bcf/d. This expansion has been approved by the FERC and is scheduled to be in service in the fourth quarter of 2007.

#### 2. Offshore Gulf Coast

EOP intends to grow through leveraging its existing asset position to attract new prospects including producer tie-backs as well as those requiring new laterals to be constructed by EOP. A significant number of new discoveries exist on the shelf, in deepwater and the ultra-deep areas of the Gulf of Mexico in the corridors where EOP has existing pipeline facilities. EOP is continually monitoring and pursuing these many prospects. Two such projects under construction are described below.

##### *Neptune Pipeline Project*

The Company plans to construct and operate both a natural gas lateral and a crude oil lateral to connect the deepwater Neptune oil and gas field in the Green Canyon Corridor to existing Gulf of Mexico pipelines, extending Enbridge's existing Gulf of Mexico infrastructure. The laterals are expected to cost a total of approximately US\$0.1 billion and will have the capacity to deliver in excess of 200 mmcf/d of gas and approximately 50,000 bpd of oil. Construction of the natural gas and crude oil laterals is underway with sub-sea tie-ins scheduled for the second quarter of 2007 and throughput is expected to commence in the last half of 2007.

##### *Shenzi Project*

Enbridge also plans to construct a natural gas lateral to connect the new deepwater Shenzi field to existing Gulf of Mexico pipelines. The 11-mile lateral is expected to cost approximately US\$45 million and to have a capacity of 100 mmcf/d. The Shenzi lateral will deliver natural gas through the Company's 22%-owned Cleopatra Pipeline, the 50%-owned Manta Ray Pipeline and the 50%-owned Nautilus Pipeline and is expected to be completed by the end of 2007, with the first gas expected by mid-year 2009. Construction scheduling has been accelerated to the second half of 2007 to secure a lay vessel, which are in high demand, and avoid interference with the producers' development construction in 2008.

## Capital Expenditures

The Company expects to spend approximately \$210 million in 2007 in the Gas Pipelines segment for ongoing capital improvements, core maintenance capital projects and expansion, including the projects described above. In 2006, the Company spent \$110 million on capital expenditures in the Gas Pipelines segment. Discussion of the Company's access to financing is included under Liquidity and Capital Resources.

## SPONSORED INVESTMENTS

Sponsored Investments includes the Company's 16.6% ownership interest in EEP and a 41.9% equity interest in EIF. Enbridge manages the day-to-day operations of, and develops and assesses opportunities for each, including both organic growth and acquisition opportunities.

## Earnings

<i>(millions of Canadian dollars)</i>	2006	2005	2004
Enbridge Energy Partners	43.0	21.7	28.6
Enbridge Income Fund	37.8	34.2	30.0
Dilution gains	–	8.9	7.6
Revalue future income taxes due to tax rate changes	6.0	–	–
	<b>86.8</b>	64.8	66.2

Earnings from Sponsored Investments were \$86.8 million for the year ended December 31, 2006 compared with \$64.8 million in 2005. Earnings increased primarily because of strong results from EEP.

Earnings from Sponsored Investments were \$64.8 million for the year ended December 31, 2005 compared with \$66.2 million in 2004. EIF earnings increased due to allowance oil sales on the Saskatchewan System and collection of a notional tax in tolls on Alliance Canada. This increase was more than offset by EEP's non-cash unrealized mark-to-market losses on derivative instruments that are considered ineffective hedges for accounting purposes.

Revenues include only revenues from EIF as the Company equity accounts for its interest in EEP. For the year ended December 31, 2006, revenues were \$254.7 million consistent with \$249.0 million for the year ended December 31, 2005.

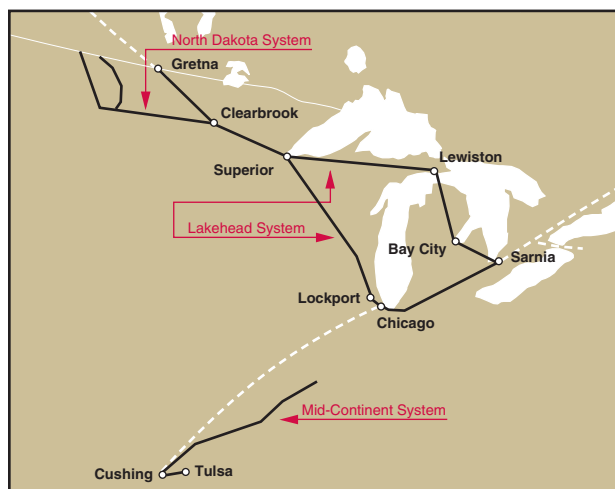
Revenues for the year ended December 31, 2005 were \$249.0 million compared with nil for the year ended December 31, 2004. The Company consolidates EIF under the variable interest entity rules, which came into effect on January 1, 2005. In 2004, the investment in EIF was accounted for as an equity investment.

## Enbridge Energy Partners

EEP owns and operates crude oil and liquid petroleum transmission pipeline systems, natural gas gathering and related facilities and marketing assets in the United States. Significant assets include the Lakehead System, which is the extension of the Enbridge System in the U.S., natural gas gathering and processing assets in Texas, the mid-continent crude oil system, various interstate and intrastate natural gas pipelines and a crude oil feeder pipeline in North Dakota.

## Results of Operations

EEP earnings were \$43.0 million for the year ended December 31, 2006 compared with \$21.7 million for the year ended December 31, 2005. The results improved significantly, despite the stronger Canadian dollar, and reflected considerably higher liquids throughput on the Lakehead System, higher margins and increased volumes in the natural gas gathering and processing businesses in addition to a higher Enbridge ownership interest. The 2006 results also included \$6.5 million (net to Enbridge) of unrealized mark-to-market gains (2005 – \$5.0 million of losses) on derivative financial instruments that did not qualify for hedge accounting treatment. While Enbridge believes the hedging strategies are sound economic hedging techniques, they do not qualify for hedge accounting and have been accounted for on a mark-to-market basis through earnings.



Enbridge Energy Partners – Gas Pipelines

Earnings of \$21.7 million for the year ended December 31, 2005 were down from 2004 earnings of \$28.6 million primarily due to \$5.0 million (net to Enbridge) of unrealized mark-to-market losses. In addition, EEP earnings were negatively affected by lower Lakehead System volumes, a stronger Canadian dollar and a lower ownership interest offset with higher earnings from the natural gas business.

EEP issued Class A partnership units in 2005 and 2004. Because Enbridge did not fully participate in the 2005 and 2004 offerings, dilution gains resulted. While new Class C units were issued by EEP in the third quarter of 2006, no dilution gains resulted as Enbridge participated in the offering, increasing Enbridge's ownership interest in EEP from 10.9% to 16.6%.

### Distributions

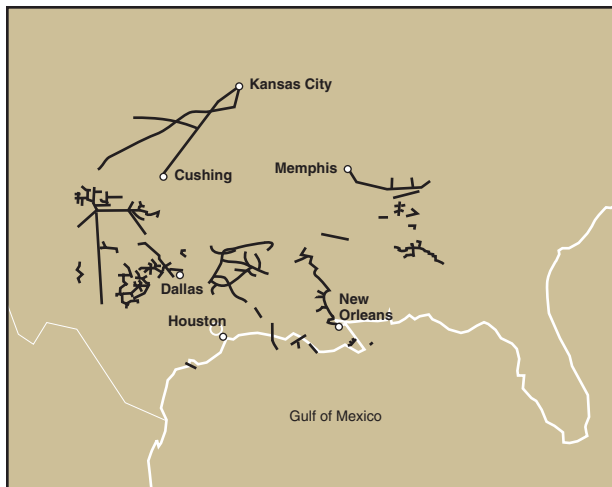
EEP makes quarterly distributions of its available cash to its common unitholders, including Enbridge. Under the Partnership Agreement, Enbridge, as general partner, receives incremental incentive cash distributions, which represent incentive income, on the portion of cash distributions, on a per unit basis, that exceed certain target thresholds as follows.

	Unitholders	Enbridge
Quarterly Cash Distributions per Unit:		
Up to \$0.59 per unit	98%	2%
First Target – \$0.59 per unit up to \$0.70 per unit	85%	15%
Second Target – \$0.70 per unit up to \$0.99 per unit	75%	25%
Over Second Target – Cash distributions greater than \$0.99 per unit	50%	50%

During 2006, EEP paid quarterly distributions of \$0.925 per unit (2005 – \$0.925 per unit; 2004 – \$0.925 per unit). Of the \$43.0 million Enbridge recognized as earnings from EEP during 2006, 37% (2005 – 65%; 2004 – 50%) were incentive earnings while 63% (2005 – 35%; 2004 – 50%) were Enbridge's share of EEP's earnings.

### Strategy

EEP intends to increase its distributions through the optimization of existing assets including increased throughput, the expansion of the existing liquids and gas midstream businesses, and the acquisition of complementary assets. EEP will focus on assets that generate stable cash flows including crude oil mainline, feeder system and mid-continent terminalling, interstate and intrastate gas pipelines and certain gas gathering and processing assets. EEP is benefiting from strong supply growth in both the liquids transportation and gas midstream businesses. Oil sands volume growth will increase throughput and generate opportunities such as the Southern Access expansion. High gas prices and improved technology are driving new capital investment and volume growth in EEP's principal gas regions. Tightening gas quality specifications are also increasing demand for EEP's treating and processing services. EEP's growing base of gas volumes will allow it to aggregate volumes to improve margins and potentially underpin a new take-away pipeline capacity project. Examples of this aggregation include the recent expansion and extension of the East Texas system, the construction of additional pipeline infrastructure and the Alberta Clipper Project.



Enbridge Energy Partners – Liquids Pipelines

### East Texas Clarity Project

EEP's East Texas Clarity Project is a US\$0.6 billion expansion of EEP's East Texas system and is progressing on-schedule to add 0.7 bcf/d of natural gas transportation capacity to the Texas intrastate market in 2007. The Clarity Project will be completed in phases during the year with the first phase scheduled for completion in early 2007. This phase involves the construction of a natural gas treating facility and related mainline expansion. Additional phases of the project will be complete in mid-2007 and end of year 2007. When complete, the Clarity project will link growing natural gas production in East Texas, and third party storage assets in East Texas, with major third party pipelines and markets in the Beaumont, Texas area.

### Business Risks

#### Supply and Demand

The profitability of EEP depends to a large extent on the volume of products transported on its pipeline systems.

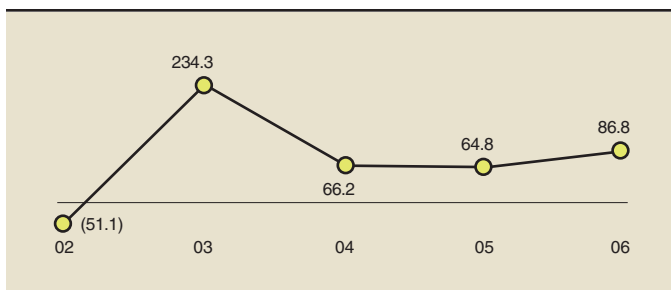
The volume of shipments on EEP's Lakehead System depends primarily on the supply of Western Canadian crude oil and the demand for crude oil in the Great Lakes and Midwest regions of the United States and Eastern Canada. EEP expects significantly increased crude oil supplies from the oil sands projects in Alberta. In addition, Enbridge's future plans to provide access to new markets in the Southern United States are expected to increase demand for Western Canadian crude, resulting in increased volumes for EEP.

EEP's natural gas gathering assets are also subject to changes in supply and demand for natural gas, natural gas liquids and related products. Commodity prices impact the willingness of natural gas producers to invest in additional infrastructure to produce natural gas.

These assets are also subject to competitive pressures from third-party and producer owned gathering systems.

#### Regulation

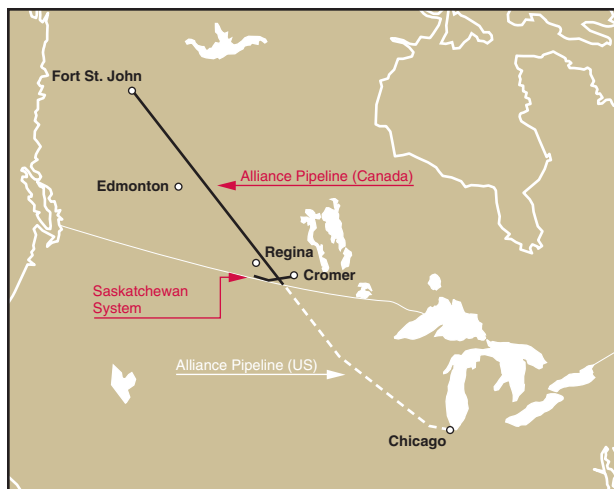
In the U.S., the interstate and intrastate gas pipelines owned and operated by EEP are subject to regulation by the FERC or state regulators and their revenues could decrease if tariff rates were protested. While gas gathering pipelines are not currently subject to active regulation, proposals to more actively regulate intrastate gathering pipelines are currently being considered in certain of the states in which EEP operates.



### Sponsored Investments Earnings

(millions of Canadian dollars)

Sponsored Investments includes the Company's 16.6% ownership interest in EEP and a 41.9% equity interest in Enbridge Income Fund. Sponsored Investments earnings increased in 2006 due to Enbridge Energy Partners, which experienced significantly higher crude oil throughput, strong margins and increased volumes in the natural gas gathering and processing businesses in addition to a higher Enbridge ownership interest.



*Enbridge Income Fund*

**Market Price Risk**

EEP's gas processing business is subject to commodity price risk for natural gas and natural gas liquids. Historically, these risks have been managed by using physical and financial contracts, fixing the prices of natural gas and natural gas liquids. Certain of these financial contracts do not qualify for cash flow hedge accounting and EEP's earnings are exposed to mark-to-market valuation changes associated with certain of these contracts.

**Enbridge Income Fund**

EIF's primary assets include a 50% interest in Alliance Pipeline Canada and the Enbridge Saskatchewan System, both purchased from the Company in 2003. The Alliance Pipeline Canada, is the Canadian portion of the Alliance System, described in the Gas Pipelines segment above. The Enbridge Saskatchewan System owns and operates

crude oil and liquids pipelines systems from producing fields in Southern Saskatchewan and Southwestern Manitoba connecting primarily with Enbridge's mainline pipeline to the United States.

EIF also owns interests in three wind power generation projects purchased from Enbridge in October, 2006 and a business that develops waste-heat power generation projects at Alliance Pipeline Canada compressor stations.

**Results of Operations**

EIF earnings were \$37.8 million for the year ended December 31, 2006, comparable with the prior year, and reflected modest earnings growth at EIF. The increase in earnings reflected lower tax on distributions received from EIF.

EIF earnings were \$34.2 million for the year ended December 31, 2005 compared with \$30.0 million for the year ended December 31, 2004. The 2005 results include higher preferred unit distributions as well as higher incentive income consistent with EIF's cash distribution increases in 2004. EIF's operating results benefited from strong performance at both Alliance Pipeline Canada and the Saskatchewan System.

**Tax Fairness Plan**

On October 31, 2006, the Canadian Government announced a "Tax Fairness Plan" that would, among other things, create a new tax regime for publicly traded income trusts including EIF. Under the proposed rules, the taxable portion of an income trust's distributions would be subject to taxation in a manner similar to the treatment of taxable income within a corporation. For existing income trusts, the new rules would not become applicable until 2011 provided they limit their expansion to "normal growth" prior to that year. On December 15, 2006 the Government issued guidelines with respect to what it would consider "normal growth" for existing income trusts that wish to ensure that they do not become subject to the proposed tax rules until 2011. Under these guidelines, the amount of equity units that an income trust can issue to finance growth up to 2011 may not exceed the value of its publicly traded equity units on October 31, 2007 (subject to annual limits). The guidelines do not explicitly limit the amount of debt that an income trust can issue to fund growth although as a practical matter this will be constrained by credit considerations and/or financial covenants.

On December 21, 2006, the Government released draft legislation for comment. Considerable uncertainty still exists as the draft legislation does not fully address all aspects of the tax regime introduced in the Tax Fairness Plan (including the “normal growth” guidelines). Further, the proposed legislation is now subject to review by a Parliamentary committee through an expedited public hearing process. Timing for enactment of the legislation by Parliament remains uncertain.

If enacted in their present form, the proposed tax changes would, all other things equal, likely result in a reduction of cash available for distribution by the Fund commencing in 2011. With respect to the proposed limitations on equity unit issuances, EIF should be able to fund its currently identified growth plans. However, with the current uncertainty in the capital markets resulting from the proposed tax changes, there can be no assurance that sufficient capital will be available to fund further acquisitions or expansion projects. EIF is closely monitoring legislative developments and carefully assessing the impact of the proposed legislation on the business and financial outlook of EIF and its broader effect on the income trust sector as a whole, all with a view to adopting a strategy that will maximize value to unitholders going forward once legislative framework is finalized.

#### **Incentive and Management Fees**

Enbridge receives a base annual management fee of \$0.1 million for management services provided to EIF plus incentive fees equal to 25% of annual cash distributions over \$0.825 per trust unit. In 2006, the Company received incentive fees of \$2.4 million (2005 – \$2.1 million, 2004 – \$0.8 million). The Company is the primary beneficiary of EIF through a combination of the voting units and a non-voting preferred unit investment and as such EIF is consolidated, starting January 1, 2005, under variable interest entity rules.

#### **Strategy**

EIF will maximize the efficiency and profitability of its existing assets through representation on the boards and/or management committees of EIF’s assets, pursue organic growth and expansion opportunities, invest in the Saskatchewan System expansion and Alliance Canada receipt facilities and expansions and pursue opportunities to acquire energy infrastructure investments or related assets.

#### **Business Risks**

Risks for Alliance Pipeline Canada are similar to those identified for the Alliance Pipeline US in the Gas Pipelines segment.

#### **Saskatchewan System**

The majority of the volumes shipped on the Saskatchewan and Westspur common carrier pipeline systems, key components of the Saskatchewan System, have no specific volume commitments. There is no assurance that shippers will continue to utilize these systems in the future or transport volumes on similar terms or at similar tolls. However, there is limited pipeline competition in this area. The main competition to the pipelines is from trucking.

EIF’s liquids and natural gas pipelines are dependent upon the supply of and demand for crude oil and natural gas from Western Canada. Supply, in turn, is dependent upon a number of variables, including the level of exploration, drilling, reserves and production of crude oil and natural gas, the accessibility of Western Canadian crude oil and natural gas, the price and quality of crude oil and natural gas available from alternative Canadian and United States sources. In addition, the regulatory environments in Canada and the United States, including the continued willingness of the governments of both countries to permit the export of crude oil and natural gas from Canada to the United States on a commercially acceptable basis, could impact the supply of crude oil and natural gas.

## GAS DISTRIBUTION AND SERVICES

Gas Distribution and Services consists of gas utility operations which serve residential, commercial, industrial and transportation customers, primarily in Central and Eastern Ontario, the most significant being EGD. It also includes natural gas distribution activities in Quebec, New Brunswick and New York State, the Company's investment in Aux Sable, a natural gas fractionation and extraction business, and the Company's commodity marketing businesses.

### Earnings

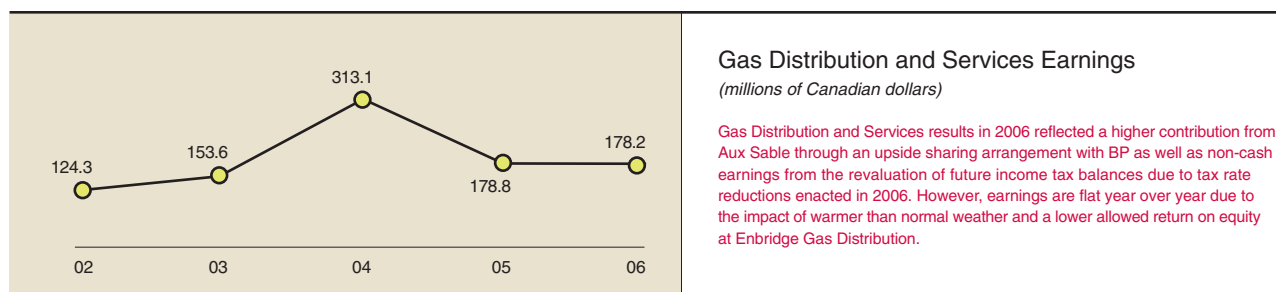
(millions of Canadian dollars)

	2006	2005	2004
Enbridge Gas Distribution <sup>1</sup>	61.8	111.9	133.1
Noverco <sup>1</sup>	22.7	28.3	32.3
CustomerWorks/ECS	18.8	23.2	20.5
Enbridge Gas New Brunswick	9.8	6.1	3.7
Other Gas Distribution <sup>1</sup>	6.5	6.7	8.5
Aux Sable	25.8	5.3	7.3
Gas Services	(1.5)	0.2	(2.8)
AltaGas Income Trust (AltaGas)	—	—	21.1
Gain on sale of investment in AltaGas	—	—	97.8
Impairment loss on Calmar gas plant	—	—	(8.2)
Other	5.4	(2.9)	(0.2)
Revalue future income taxes due to tax rate changes	28.9	—	—
	<b>178.2</b>	<b>178.8</b>	<b>313.1</b>

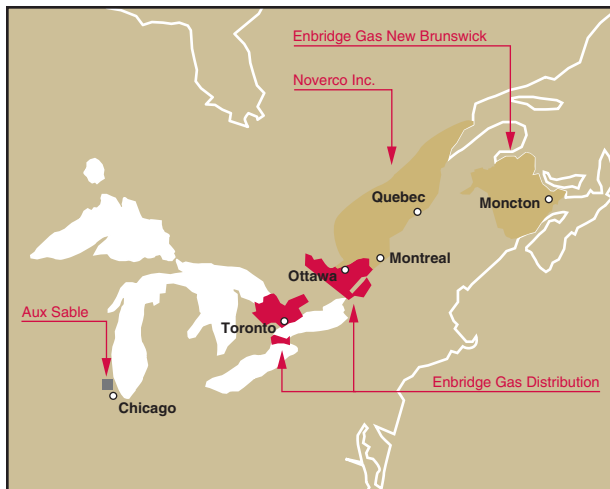
<sup>1</sup> Results for the year ended December 31, 2004 include earnings for the 15 months ended December 31, 2004.

Earnings were \$178.2 million for the year ended December 31, 2006 compared with \$178.8 million for the year ended December 31, 2005. Earnings were comparable with 2005, reflecting a number of offsetting factors including higher earnings from the Aux Sable natural gas fractionation facility due to upside sharing of positive fractionation margins under a new arrangement with BP and lower earnings from EGD resulting from warmer than normal weather and a lower allowed rate of return on common equity.

Earnings were \$178.8 million for the year ended December 31, 2005 compared with \$313.1 million for the year ended December 31, 2004. The 2004 earnings included 15 months of operations from the gas distribution operations as a result of the change in EGD's fiscal year end. Earnings for 2004 also included an after-tax gain of \$97.8 million on the sale of the investment in AltaGas Income Trust.







*Gas Distribution and Services*

### **Enbridge Gas Distribution**

EGD is a rate-regulated natural gas distribution utility serving customers in its franchise areas of Central and Eastern Ontario, including the City of Toronto and surrounding areas as well as the Niagara Peninsula, Ottawa and many other Ontario communities. EGD is Canada's largest natural gas distribution company and has been in operation for more than 150 years. It serves over 1.8 million customers in Central and Eastern Ontario, Southwestern Quebec, and parts of Northern New York State. EGD's operations in Ontario are regulated by the Ontario Energy Board (OEB).

### **Results of Operations**

Earnings for the year ended December 31, 2006 were \$61.8 million compared with \$111.9 million for the year ended December 31, 2005. Warmer than normal weather in 2006 reduced earnings by \$36.9 million compared with relatively normal weather in 2005 which did not significantly impact earnings. EGD earnings were also reduced by a lower allowed rate of return on common equity, partially offset by a higher rate base. EGD's earnings are also affected by variances from the forecast cost of service, including operating and maintenance costs. EGD's costs can vary due to many factors including weather, project timelines and the timing of operating and capital expenditures.

Earnings for the year ended December 31, 2005 were \$111.9 million compared with \$133.1 million for the year ended December 31, 2004. Earnings for the year ended December 31, 2004 included 15 months of earnings for EGD, as a result of the elimination of the quarter lag basis of consolidation. Earnings for the extra quarter, the three months ended December 31, 2003, were \$11.5 million. Weather in 2004 was colder than normal resulting in an additional \$21.3 million in earnings. The remaining EGD variance is the result of a higher rate base and a number of smaller positive variances across the utility in 2005.

Normal weather is the weather forecast by EGD in its annual rates application, in the Toronto area, including the impacts of both the long run and short run actual historical weather experience, more heavily weighted on the short run experience, and is subject to OEB approval. This financial measure is unique to EGD and, due to differing franchise areas, is unlikely to be directly comparable to the impact of weather-normalized factors that may be identified by other companies. Moreover, normal weather may not be comparable year-to-year given that the forecasting model weights the degree-days from the most recent years more heavily to determine the estimate. This weather-normalized adjustment method is the same as the manner in which EGD calculates degree-days for regulatory purposes.

Revenues for the year ended December 31, 2006 were \$8,981.6 million compared with \$6,947.1 million for the year ended December 31, 2005. The factors contributing to this increase were Tidal Energy commencing US operations in December 2005, resulting in a full year of revenues captured in 2006, as well as Tidal Energy earning higher revenues due to a higher average price of crude oil in 2006 and EGD's revenues increasing over 2005, as gas prices were high in Q1 of 2006, when the greatest sales volumes were generated.

Revenues for the year ended December 31, 2005 were \$6,947.1 million compared with \$6,631.1 million for the year ended December 31, 2004. Revenues increased due primarily to increased commodity prices in Tidal which is included in Other.

### 2007 Rate Application

In August 2006, EGD filed an application with the OEB for approval of the 2007 rates, under a cost of service rate-making methodology. In January 2007, EGD arrived at an agreement to settle certain major issues in its rate application with key stakeholders. This settlement was approved by the OEB on January 29, 2007 and will allow EGD to continue operating within its current environment. A final decision on this rate application is expected during the second quarter of 2007. As part of its 2007 rate application, EGD has requested an increase in the equity component of its deemed capital structure for regulatory purposes. The requested 38% equity level reflects changes in EGD's current business risk environment and financial risk position relative to the current approved deemed equity level of 35%. The rate of return on common equity is calculated with reference to a formula approved by the OEB that incorporates the long bond yield forecast. The rate of return of 8.74% was used in the 2007 rate application as a placeholder and reflected the OEB approved return embedded within 2006 rates. The allowed return on equity for 2007, calculated in accordance with OEB formula is 8.39%. This rate of return on common equity will replace the placeholder used by the Company in its 2007 rate application and will be embedded in 2007 rates.

Given the OEB's scheduled plan to move to Incentive Regulation, the Company expects 2007 to become the base year for a potential four to five year rate capped plan. The details of such plan are expected to be known in 2007. A description of Incentive Regulation is included below under "Strategy".

The key elements of the 2007 application and the 2006 and 2005 decisions are summarized below:

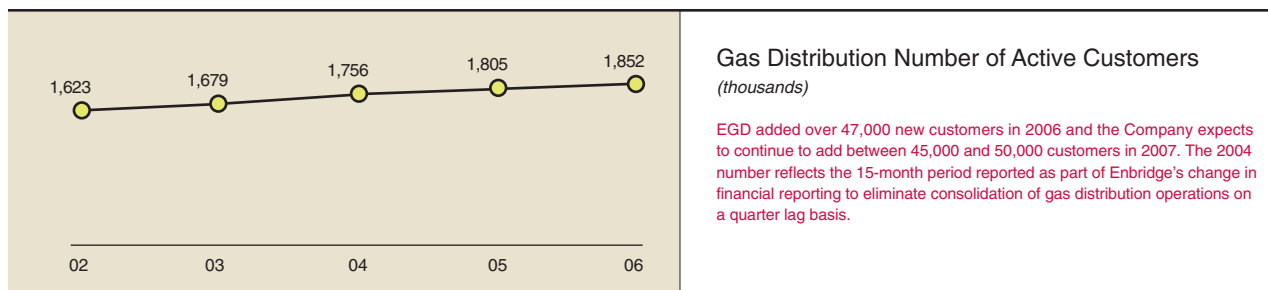
Regulatory year	Requested 2007	Approved 2006	Approved 2005
Rate base (millions of Canadian dollars)	\$3,801	\$3,634	\$3,422
Deemed common equity for regulatory purposes	38%	35%	35%
Rate of return on common equity	8.39%	8.74%	9.57%

The OEB released its decision relating to EGD's 2006 rate application on February 9, 2006. The new rates approved by the OEB's decision resulted in an overall increase in rates of approximately 1% for the average residential customer.

### 2006 and 2005 Rates

EGD's 2006 and 2005 rates were established pursuant to a cost of service methodology that allowed revenues to be set to recover EGD's forecast costs. Forecast costs included gas commodity and transportation, operation and maintenance, depreciation, income taxes, and the debt and equity costs of financing the rate base. The rate base is EGD's investment in all assets used in gas distribution, storage and transmission, as well as an allowance for working capital. Under the cost-of-service model, it is EGD's responsibility to demonstrate to the OEB the prudence of the forecast costs.

The rate base is financed through a combination of debt and equity. The proportion of debt and equity, currently 65% and 35% respectively, is approved by the OEB. For the debt portion, interest expense incurred by the Company is recovered in rates. For the equity portion, the OEB sets the rate of return that EGD may recover in rates. The allowed rate of return on equity for EGD is based on the forecast yield on Canadian government long-term bonds.



For 2004, rates were set by increasing 2003 rates by 90 percent of the forecast Ontario consumer price index, resulting in an increase of 1.8 percent. The OEB also added a sharing mechanism to fiscal 2004, whereby if earnings on a weather-normalized basis exceeded the benchmark ROE, these excess earnings would be shared on a 50/50 basis between ratepayers and the Company's shareholders.

### Effects of Rate Regulation

EGD is subject to rate-regulation, therefore there are circumstances where the revenues recognized do not match the amounts billed. Certain amounts are deferred for recovery or refund with the approval of the regulator and are not included in revenues or expenses that would otherwise be recognized in the income statement, in the absence of rate regulation. The regulator, allows certain variances between approved and actual expenses to be recovered from, or refunded to, customers in future periods. The deferred amounts are not included in the calculation of rates billed to customers. While there are numerous deferral accounts approved by the regulator, the difference between the price of gas approved by the regulator and the actual cost of gas purchased is the most significant such example. On refund or recovery of this difference, no earnings impact is recorded. Effectively, the income statement captures only the approved cost of gas and the related revenue rather than the actual cost of gas and related revenue. EGD has no exposure to changes in the cost of gas, as it is a flow through cost that is passed to the ratepayer.

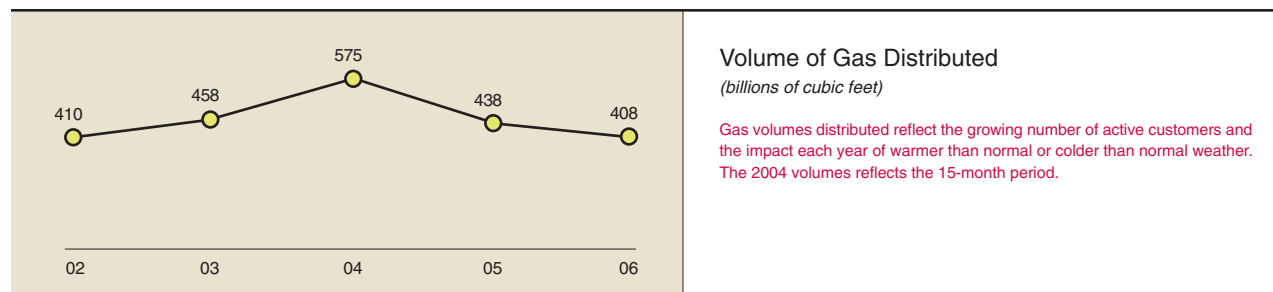
### Strategy

EGD's vision is to be North America's leading energy distribution company, providing safe and reliable distribution services to customers at fair and reasonable costs. To achieve this vision, EGD has outlined the following strategic objectives:

- to continue growth of the business through enhancement of infrastructure and storage facilities;
- improve opportunities for better returns through Incentive Regulation, which is expected to start in 2008;
- to be best-in-class in the safe and reliable operation of its gas distribution system;
- to be a leader in utility asset management; and
- enhance customer satisfaction by meeting customer commitments and enhancing value of services.

### Customer Growth

A major strategic initiative is enhancing customer growth. EGD added over 47,000 new customers in the year ended December 31, 2006 (over 50,000 in the year ended December 31, 2005). The Company expects to continue to add 45,000-50,000 customers in 2007. New growth areas relating to construction heat, mass markets and distributed energy are also being pursued as part of a profitable utility growth portfolio. EGD will also lead research and development efforts into longer-term promising technologies that have the potential to retain and increase gas load and reduce operating costs while providing customer benefits. EGD has been successful in pursuing its industry facilitation strategy with the recent launch of "EnergyLink", a web-based tool that makes it easier for customers to find and install natural gas appliances.



### Incentive Regulation

Improving the regulatory environment is also a key strategic thrust to provide greater operational and organizational flexibility. EGD will remain in a cost of service environment in 2007 but a change to Incentive Regulation (IR), is expected in 2008, with 2007 as the base year for a potential four to five year plan. Consultation with the OEB has commenced with respect to potential implementation of IR methodology for setting rates for services provided by EGD, which differs from the existing cost of service methodology. The potential impact on the future operating environment of EGD is not currently known, however EGD expects to obtain details on a proposed IR plan in the fourth quarter of 2007.

The following are the key anticipated parameters of IR:

- Inclusion of an appropriate annual adjustment mechanism to give effect to cost changes and productivity improvements, to ensure that benefits of efficiencies are shared with customers during the term of the plan;
- Mandatory cost of service rebasing at the end of each IR plan term and before a new plan is put in place to ensure that efficiency improvements will be identified and the benefits are passed onto customers through base rates for the following IR plan period;
- Earnings sharing mechanisms will not form part of IR plans, in order to provide a strong incentive to achieve sustainable efficiencies that can be shared with customers through the annual adjustment mechanism and rebasing; and
- IR term plans are expected to run between four and five years.

The objectives of IR are as follows:

- Reduce regulatory costs with less frequent hearings (maximum every 4 to 5 years) rather than every year under the current cost of service mechanism;
- Provide incentives for improved efficiency;
- Provide more flexibility for utility management; and
- Provide more stable rates.

### Capital Expenditures

EGD's capital expenditures in recent years have averaged approximately \$300 million per year. The capital expenditure budget is approved annually by the OEB, under the current cost of service environment.

### Legal Proceedings

#### *Class Action Lawsuit – late payment penalties*

In July 2006, culminating a 12-year legal case, EGD entered into a settlement agreement with respect to the repayment of a portion of amounts paid to it as late payment penalties. The total amount of late payment penalties billed between April 1994 and February 2002, when the late payment penalty was revised, was approximately \$74 million.

Under a settlement agreement approved by the Ontario Superior Court of Justice (the Court) in December 2006, EGD will contribute \$9 million to the Winter Warmth Fund (WWF), pay class counsel approximately \$10 million for the plaintiff's legal fees and expenses and pay approximately \$2 million to the Class Proceedings Fund. The WWF provides eligible low-income customers of participating Ontario utilities with financial assistance for the payment of their natural gas and electricity bills. In accordance with the settlement agreement, EGD paid \$2 million to class counsel shortly after the settlement agreement was executed, which amount was held in trust by class counsel until the settlement became final. EGD paid the remaining settlement amount of approximately \$19 million in January 2007. EGD has recorded a receivable from ratepayers for the total amount of \$21 million and will apply to the OEB for recovery of payments resulting from the settlement.

### *Bloor Street Incident*

EGD has been charged under both the Ontario Technical Standards and Safety Act (TSSA) and the Ontario Occupational Health and Safety Act (OHSA) in connection with an explosion that occurred on Bloor Street West in Toronto on April 24, 2003. The maximum possible fine upon conviction on all charges would be \$5.0 million in aggregate. EGD has also been named as a defendant in a number of civil actions related to the explosion. A Coroner's Inquest in connection with the explosion has also been called, but the proceedings are stayed pending resolution of the TSSA and OHSA matters. The courts have not yet ruled upon any of the charges laid under the TSSA or the OHSA, and thus it is not possible at this time to predict or comment upon the potential outcome. The trial in respect of these charges commenced January 3, 2006 and is not expected to be completed until well into 2007, at the earliest. EGD does not expect the outcome of these civil actions to result in any material financial impact.

### **Business Risks**

The risks identified below are specific to EGD. General risks that affect the Company as a whole are described under Risk Management.

The business risks inherent in the natural gas distribution industry impact the ability of EGD to realize the revenue level required to generate the allowed return on equity. These business risks include obtaining timely and adequate rate relief, as well as accuracy in forecasting and realizing natural gas distribution volumes.

### **Volume Risks**

Since customers are billed on a volumetric basis, the ability to collect the total revenue requirement (the cost of providing service) depends on achieving the forecast distribution volume established in the annual ratemaking process. The probability of realizing such volume is contingent upon weather; economic conditions; the price of gas relative to competitive energy sources; and the number of customer additions.

Sales and transportation of gas for customers in the residential and commercial sectors account for approximately 77% (2005 – 78%) of total distribution volume. Weather during the year, measured in degree days, has a significant impact on distribution volume as a major portion of the gas distributed to these two markets is used ultimately for space heating. In 2006, the winter months were warmer than forecast, resulting in an unfavourable weather related volume variance of 27.4 bcf.

Distribution volume may also be impacted by the increased adoption of energy efficient technologies along with more efficient building construction that continues to place downward pressure on annual average consumption. Average annual gas usage has declined by 1.2% per annum over the last 10 years, reflecting consistent customer conservation efforts.

Sales and transportation service to large volume commercial and industrial customers is more susceptible to prevailing economic conditions. As well, the pricing of competitive energy sources affects volumes distributed to these sectors as some customers have the ability to switch to an alternate fuel. Customer additions are important to all market sectors as continued expansion adds to the total consumption of natural gas.

Earnings from EGD are impacted to the extent that volumes sold differ from forecasted volumes. Key factors that affect the probability that EGD will distribute the forecast volumes include weather, economic conditions, gas prices and the prices of competing energy sources and the number of customers added. To the extent that these factors vary unfavourably compared with forecasts, EGD will not achieve the total revenue requirements established in the ratemaking process due to lower distribution volumes, thus resulting in lower earnings.

Distribution volume may also be impacted by the increased adoption of energy efficient technologies along with more efficient building construction that continues to place downward pressure on annual average consumption.

Even in those circumstances where EGD attains its total forecast distribution volume, it may not earn the approved return on equity due to other forecast variables such as the mix between the higher margin residential and commercial sectors, and lower margin industrial sector.

### Rate Relief

The OEB has in the past, rendered decisions that have disallowed recovery of certain costs incurred by EGD. Through the regulatory process, the OEB approves the return on equity, which EGD is allowed to earn, in addition to various other aspects of utility operations.

Rate relief could be pursued for significant unforecasted amounts allowing EGD to recover the costs of providing and maintaining the quality of its service while achieving the allowed rate of return on rate base.

### Forecasting Accuracy

EGD is exposed to forecasting accuracy risk as rates are established in advance, based on anticipated distribution volume by class of customer. Forecasts are also made for the future costs of debt and equity capital including the forecast yield rate for long-term Government of Canada Bonds used in the determination of the return on equity. Through the forecasting process, it is intended that any changes in cost of service, regardless of whether they are caused by inflation or by level of business activity, would be reflected in new rates applied for in the upcoming fiscal year.

### Franchise Rights

EGD has an exclusive right to serve all end users within its franchise area, under its franchise agreements. Similar franchise agreements in adjacent areas are held by peer companies such as Union Gas Limited (UGL). On January 6, 2006, the OEB granted Greenfield Energy Corporation, a potential power-plant customer of UGL, the right to physically bypass UGL's distribution network within UGL's franchise area, in order to serve its own power-plant. The OEB's decision to not uphold exclusive franchise rights of a local distribution utility in Ontario was unprecedented. However, the OEB characterized this decision as transitional, and set up a rates proceeding which assessed the service requirements of gas fired generation in the province of Ontario. The OEB decision from this rates proceeding was issued in November 2006. EGD believes the new rates are robust and would make physical bypass of EGD's system unattractive to gas fired power generation plants. However, the OEB decision did not preclude any party from seeking approval from the OEB to build its own pipeline and bypass the local distribution utility. EGD objects strongly to the concept that any such franchise violation is acceptable and will object should any similar proposal arise in the EGD franchise area.

### Noverco

Enbridge owns an equity interest in Noverco through ownership of 32% of the common shares and a cost investment in preferred shares. Noverco is a holding company that owns approximately 71% of Gaz Metro Limited Partnership (Gaz Metro), a gas distribution company operating in the province of Quebec and the state of Vermont. Gaz Metro also has a 50% interest in TQM Pipeline, which transports natural gas in Quebec, and is partnering with the Company on the Rabaska LNG project (described under "Strategy" below).

Noverco also has an investment in the common shares of Enbridge resulting in dividend and earnings elimination adjustments at Enbridge. Noverco receives dividends from Enbridge but because Enbridge owns part of Noverco, a portion of the dividends Noverco receives are effectively dividends that Enbridge has paid to itself. This portion of the dividends paid reduces the book value of Enbridge's investment in Noverco.

### Results of Operations

Noverco earnings were \$22.7 million for the year ended December 31, 2006 compared with \$28.3 million for the year ended December 31, 2005. Earnings decreased due to a \$7.3 million dilution gain in 2005, which resulted from a Gaz Metro LP unit issuance in which Noverco did not participate, compared with a dilution gain of \$4.0 million in 2006. Excluding dilution gains, earnings from Noverco were lower in 2006 as the prior year included a future income tax recovery stemming from the receipt of a significant cash dividend.

Noverco earnings were \$28.3 million for the year ended December 31, 2005 compared with \$32.3 million for the year ended December 31, 2004. The 2005 results included the \$7.3 million dilution gain within Noverco on unit issuances by Gaz Metro. The 2004 results included 15 months of earnings as a result of the elimination of the quarter lag basis of

consolidation. Earnings for the extra quarter, the three months ended December 31, 2003, were \$13.6 million. The remaining variance reflected the future income tax recovery related to the receipt of cash dividends net of an adjustment for reciprocal dividends.

Weather variations do not affect Noverco's earnings as Gaz Metro is not exposed to weather risk. A significant portion of the Company's earnings from Noverco is in the form of dividends on its preferred share investment, which is based on the yield of 10-year Government of Canada bonds plus 4.34%.

### **CustomerWorks/ECS**

CustomerWorks/ECS includes the operations of CustomerWorks and Enbridge Commercial Services (ECS). CustomerWorks is 70% owned by Enbridge and provides customer care services, including billing, collections, and operation of call centers primarily for; EGD, Direct Energy Essential Home Services and Terasen Gas (a gas distribution company in British Columbia). EGD is currently reviewing its customer care provider and expect to conclude this process in mid-2007. ECS owns the customer information services system that CustomerWorks uses under license to provide services to EGD.

### **Enbridge Gas New Brunswick**

The Company owns 70% of, and operates, Enbridge Gas New Brunswick (EGNB), which owns the natural gas distribution franchise in the province of New Brunswick. EGNB is constructing a new distribution system and has approximately 5,600 customers. Approximately 565 kilometres (351 miles) of distribution main has been installed with the capability of attaching approximately 27,000 customers.

EGNB earnings were \$9.8 million for the year ended December 31, 2006 compared with \$6.1 million for the year ended December 31, 2005. Earnings were higher in 2006 as debt was settled through the issuance of equity, during the third and fourth quarters of 2005 resulting in a higher equity base throughout 2006.

Enbridge Gas New Brunswick earnings were \$6.1 million for the year ended December 31, 2005 compared with \$3.7 million for the year ended December 31, 2004. The increase is consistent with the settlement of debt through the issue of equity in 2005, resulting in a higher equity base.

EGNB is regulated by the New Brunswick Board of Commissioners of Public Utilities (PUB). As it is currently in the development period, EGNB's cost of service exceeds its distribution revenues. The PUB has approved the deferral of the difference between distribution revenues and the cost of service during the development period for recovery in future rates. This recovery period is expected to start in 2010 and end no sooner than December 31, 2040. On December 31, 2006, the regulatory deferral asset was \$101.8 million (2005 – \$82.7 million).

### **Other Gas Distribution Operations**

Earnings from Other Gas Distribution Operations were \$6.5 million consistent with \$6.7 million for the year ended December 31, 2005.

Earnings from Other Gas Distribution Operations decreased \$1.8 million in 2005, primarily because the 2004 results included 15 months of earnings as a result of the elimination of the quarter lag basis of consolidation. Earnings for the extra quarter, the three months ended December 31, 2003, were \$2.0 million.

### **Aux Sable**

Enbridge owns 42.7% of Aux Sable, a natural gas liquids (NGL) extraction and fractionation business near Chicago. Aux Sable owns and operates a plant, at the terminus of the Alliance System. The plant extracts NGL from the energy-rich natural gas transported on the Alliance System, as necessary, to meet the heat content requirements of local distribution companies, which require natural gas with less NGL, or lower heat content, and to take advantage of positive commodity price spreads.

Aux Sable has an agreement with BP Products North America Inc. to sell its NGL production to BP. In return, BP pays Aux Sable a fixed annual fee and a share of any net margin generated from the business in excess of specified natural gas processing margin thresholds. In addition, BP reimburses Aux Sable for all operating, maintenance and capital costs

associated with the Aux Sable facilities subject to certain limits on capital costs. BP supplies, at its cost, all make-up gas and fuel supply gas to the Aux Sable facilities and is responsible for the capacity on the Alliance Pipeline held by an Aux Sable affiliate, at market rates. The agreement is for an initial term of 20 years, commencing January 1, 2006 and may be extended by mutual agreement for 10-year terms. If cumulative losses exceed a certain limit, BP will have the option to terminate the agreement, however Aux Sable has the right to reduce such losses to avoid termination.

Earnings for the year ended December 31, 2006 were \$25.8 million compared with earnings of \$5.3 million for the year ended December 31, 2005. Fractionation margins were very positive throughout 2006 and as a result, earnings from the upside sharing mechanism account for the majority of earnings from Aux Sable.

Fractionation margins are expected to moderate but remain favourable in 2007, given high oil prices and relatively low gas prices.

Earnings for the year ended December 31, 2005 were \$5.3 million compared with earnings of \$7.3 million for the year ended December 31, 2004. The decrease was due to higher natural gas costs in 2005, which were not offset by product sales prices causing weak margins and therefore decreased production levels.

### **Gas Services**

The Company's Gas Services business markets natural gas to optimize Enbridge's commitments on the Alliance and Vector Pipelines. It also has a growing business of providing fee for service arrangements for third parties, leveraging its marketing expertise. Capacity commitments as of December 31, 2006 were 31.6 mmcf/d on the Alliance Pipeline (2.4% of total capacity) and 159.2 mmcf/d on Vector Pipeline (15.9% of total capacity). In December 2005, capacity commitments on Vector Pipeline of 82.5 mmcf/d, previously held by EGD were assumed by the Gas Services business.

Earnings from Gas Services are dependent upon the basis (location) differentials between Alberta and Chicago, for Alliance Pipeline, and between Chicago and Dawn, for Vector Pipeline. To the extent that the cost of transportation on these two pipelines exceeds the gas commodity basis differential, earnings will be negatively affected.

### **Other**

Other earnings were \$5.4 million in 2006 compared with a loss of \$2.9 million in 2005. The 2006 results included an increased contribution from Tidal Energy, which resulted from the expansion of the business into the U.S. at the end of 2005 and increased earnings from its physical storage program.

In 2005, Other included higher costs, compared with 2004, related to the development of the Rabaska LNG facility.

### **Tidal Energy**

Tidal Energy (Tidal) provides crude oil and natural gas liquids marketing services for the Company and its customers in a full range of condensate and crude oil types including light sweet, light and medium sour and several heavy grades. Tidal transacts at many of the major North American market hubs and provides its customers with a variety of programs including flexible pricing arrangements, hedging programs, product exchanges, physical storage programs and total supply management, through the analysis and implementation of different transportation options, reduced quality differentials and tariff structures, and utilizing Risk Management Pricing options. Tidal's business involves buying, selling and storing large quantities of crude oil. Tidal is primarily a physical barrel marketing company and in the course of its market activities, physical receipt or delivery shortfalls can create modest commodity exposures. Any open positions created from this physical business are tightly monitored by, and must comply with, the Company's formal risk management policies. Earnings from Tidal are included in Other.

### **AltaGas**

The Company sold its investment in AltaGas in the third quarter of 2004 for an after-tax gain of \$97.8 million.



## Strategy

### *Other Natural Gas Distribution Strategies*

Enbridge intends to pursue natural gas business development opportunities complementary to the existing gas distribution and services businesses through:

- developing LNG regasification projects and related pipeline infrastructure,
- pursuing marketing and storage opportunities that optimize existing assets,
- continuing to develop and grow the wind power platform in a measured fashion,
- exploring gas-fired generation opportunities that are underpinned by long-term contracts and improve the utilization of existing assets. The approach is to slowly build this business and utilize partners to share development risks.

Further to this strategy, Enbridge is developing a number of projects, which are described below.

### *Rabaska LNG Facility*

Enbridge, Gaz Metro and Gaz de France are continuing development of the previously announced Rabaska LNG terminal to be located on the St. Lawrence River in Levis, Quebec. The Levis municipal council is fully supportive of the project and a fiscal agreement has been executed. Options for all required land have been secured. Environmental and marine applications have been filed and are progressing. It is expected that all required permits would be obtained by early summer 2007. Discussions are in progress with potential LNG suppliers regarding long-term terminal use arrangements. The project is expected to cost approximately \$840 million in total.

### *Ontario Wind Project*

Enbridge is developing approximately 182 megawatts of wind power in the Municipality of Kincardine on the eastern shore of Lake Huron in Ontario. Construction will commence when final environmental and zoning approvals are obtained. The project is waiting for its Environmental Screening Report to be passed by the Ontario Ministry of Environment and its zoning laws to be approved by the Ontario Municipal Board. Total capital expenditures are expected to be approximately \$0.5 billion. Enbridge has entered into a 20-year electricity purchase agreement with the Ontario Power Authority for all the power produced by the project. The Company expects the Ontario Wind Project to be in service in late 2008.

### *Capital Expenditures*

Capital expenditures in other Gas Distribution and Services businesses, including the Ontario Wind Project, described above, are expected to be approximately \$225 million in 2007.

## INTERNATIONAL

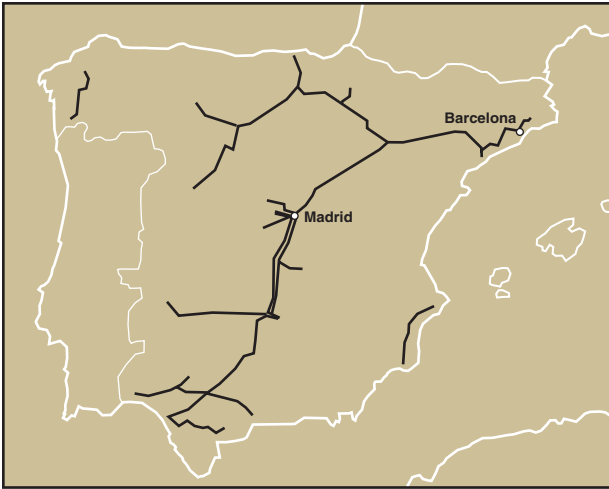
International includes earnings from the Company's 25% interest in Compañía Logística de Hidrocarburos CLH, S.A. (CLH), Spain's largest refined products transportation and storage business, and Oleoducto Central, S.A. (OCENSA), a crude oil pipeline in Colombia. Earnings also include fees earned from technology and consulting services provided by Enbridge Technology Inc.

### *Earnings*

*(millions of Canadian dollars)*

	2006	2005	2004
CLH	54.5	61.6	48.6
OCENSA/CITCoI	33.9	32.8	33.0
Other	(5.2)	(7.0)	(8.0)
	<b>83.2</b>	87.4	73.6

Earnings for the year ended December 31, 2006 were \$83.2 million compared with \$87.4 million for the year ended December 31, 2005. Earnings from CLH for 2005 included a \$7.6 million gain on the sale of land, recorded in the fourth quarter.



Spain – CLH

Earnings for the year ended December 31, 2005 were \$87.4 million compared with \$73.6 million for the year ended December 31, 2004. The increase results primarily from the \$7.6 million gain on the sale of land in CLH. Operating results at CLH were also improved due to higher volumes and increased average tariffs and storage revenues.

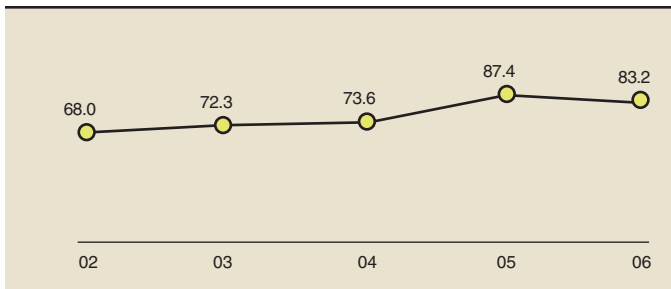
Other includes administration and business development costs and the financial results of Enbridge Technology Inc.

**CLH**

The primary activity of CLH is the storage and shipment of refined products through a comprehensive distribution network located throughout Spain. Earnings are based on a fee for service tariff, adjusted annually for inflation, and are dependent on throughput volumes and storage levels.

CLH is the primary basic logistics distribution network for refined products in Spain and provides services on an open access basis. The system consists of over 3400 kilometres (2,113 miles) of pipelines and 38 storage facilities located throughout the country. CLH provides product distribution to locations not connected to the pipeline system through its own fleet of tanker trucks and chartered tanker ships. CLH also offers secondary distribution services, the most significant being the services provided through CLH Aviation, which handles aviation fuel at airport locations throughout Spain. This business includes the storage of aviation fuel, loading of aircraft refueling units and the refueling of aircraft. New policies issued by the Spanish airport authority (AENA) to promote competition, allow for new non-CLH operators to enter the aircraft-refueling segment of this business. While CLH's share of this segment of the market may reduce over time, its participation in the aviation fuel business will continue. CLH's pipeline facilities are connected to the country's eight crude oil refineries and to major coastal port locations where most imports of crude oil and refined products into Spain are first delivered.

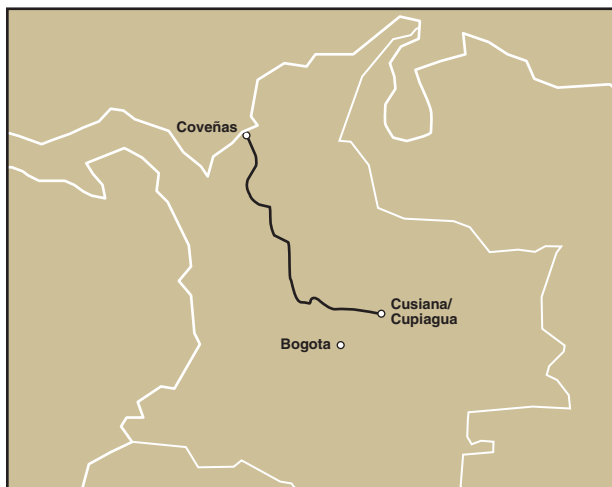
Earnings from CLH are directly impacted by the demand for refined products including gasoline, diesel, jet fuel and other transportation fuels. Economic growth in Spain over the last decade has been among the highest in the European Union, which has led to increasing demand for energy, including refined products. The central region of the country, in and around Madrid, has seen the largest growth in demand. CLH is in the process of expanding its system over the next several years in order to meet the continued growth expected in this region. This expansion, which includes an increase in storage capacity and looping of both the northern and southern main lines, will be constructed in phases to match the expected growth in volumes.



**International Earnings**

(millions of Canadian dollars)

International includes earnings from the Company's interests in CLH in Spain and OCENSA in Colombia. International earnings continue to be strong but were lower in 2006 due to a one-time gain on the sale of land in CLH in 2005.



Colombia – OCENSA

### OCENSA/CITCoI

The Company owns a 24.7% interest in OCENSA, a cost investment on which the Company earns a fixed return. OCENSA is one of two crude oil export pipelines within Colombia. Through a 100% owned entity, CITCoI, the Company manages the pipeline and earns a fee for this service, which includes incentives for operating performance.

### Strategy

The Company plans to increase International earnings contribution over the next several years by leveraging its North American operating expertise in midstream energy infrastructure and relationships with existing partners. The Company will pursue investment opportunities in regions or countries with attractive fundamentals of supply and market demand, in which operating and political risks are acceptable to the Company, and in which attractive risk adjusted returns are available.

### Business Risks

The International business is subject to risks related to political and economic instability, currency volatility, market and supply volatility, government regulations, foreign investment rules, security of assets and environmental considerations. The Company assesses and monitors international regions and specific countries on an ongoing basis for changes in these risks. Risks are mitigated by a combination of Enbridge’s governance involvement, contractual arrangements, influence in operation of the assets, regular analysis of country risk, as well as foreign currency hedging and insurance programs.

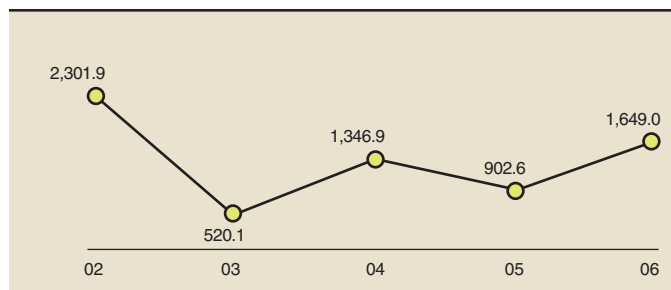
## C O R P O R A T E

(millions of Canadian dollars)

	2006	2005	2004
Corporate	(82.2)	(63.9)	(81.3)
Revalue future income taxes due to tax rate changes	14.0	—	—
	(68.2)	(63.9)	(81.3)

The Corporate segment includes corporate financing costs, business development activities and other corporate costs not attributable to a specific business segment.

Corporate costs were \$82.2 million for the year ended December 31, 2006 compared with \$63.9 million for the year ended December 31, 2005. The increase in Corporate costs was due to a number of factors including higher interest expense as a portion of the Company’s floating rate debt was repaid through the issuance of long-term fixed rate debt as well as higher business development activity and the impact of a strong labour market.



### Capital Expenditures, Investments and Acquisitions (millions of Canadian dollars)

The 2006 total for capital expenditures, investments and acquisitions reflects additions to property, plant and equipment, primarily related to the gas distribution utility, a number of Liquids Pipelines projects as well as the Ontario Wind Project; the acquisition of a 65% interest in the Olympic Pipeline; and an additional \$280.2 million investment in EEP.

Corporate costs were \$63.9 million for the year ended December 31, 2005 compared with \$81.3 million for the year ended December 31, 2004. Corporate costs were lower in 2005 reflecting lower interest expense due to lower rates. Also, business development costs were higher in 2004.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's cash generated from operations, commercial paper issuances, available capacity under credit facilities and access to capital markets in Canada and the United States for the issuance of long-term debt, equity, or other securities are expected to be sufficient to satisfy liquidity and capital expenditure requirements. Subsequent to December 31, 2006, the available capacity under credit facilities was increased to approximately \$4.3 billion.

The Company continues to manage its debt to capitalization ratio to maintain a strong balance sheet. The debt to capitalization ratio at December 31, 2006, including short-term borrowings, but excluding non-recourse short and long-term debt, was 64.6%, compared with 64.5% at the end of 2005.

The Company's current liabilities routinely exceed current assets. Current liabilities include current maturities of long-term debt, which are typically refinanced with long-term debt. Excluding current maturities of long-term debt, the Company does not have a working capital deficit.

The Company's cash balance at the end of the year includes \$7.2 million (2005 – \$16.4 million; 2004 – \$6.0 million) held in trust in joint ventures, pursuant to finance agreements within the joint ventures.

### Operating Activities

Cash from operating activities increased to \$1,297.7 million for the year ended December 31, 2006 from \$947.0 million for the year ended December 31, 2005 and \$886.7 million for the year ended December 31, 2004.

<i>(millions of Canadian dollars)</i>	2006	2005	2004
Earnings net of non-cash items	1,171.0	1,300.9	1,027.8
Changes in operating assets and liabilities	126.7	(353.9)	(141.1)
Cash Provided by Operating Activities	1,297.7	947.0	886.7

Cash provided by earnings net of non-cash items, was \$1,171.0 million for the year ended December 31, 2006, compared with \$1,300.9 million and \$1,027.8 million for 2005 and 2004, respectively. In 2005, the Company received special dividends from Noverco totaling \$70 million which resulted in most of the variance between 2005 and 2006.

Changes in operating assets and liabilities were \$480.6 million higher in 2006 compared with 2005. The increase was due primarily to the impact of a declining trend in the price of natural gas in the latter half of 2006 compared with an increasing trend in 2005. This caused reductions in accounts receivable and gas inventories in the current year, compared to increases in the prior year, partially offset by a decrease in payables in the current year, compared with an increase in the prior year, all within EGD.

Changes in operating assets and liabilities were lower in 2005 compared with 2004. The majority of this change was in EGD where higher commodity prices in 2005 increased accounts receivable and inventory.

Since the Company's pension plans are adequately funded, no additional funding above usual levels is anticipated for 2007.

### Investing Activities

Cash used for investing activities for the year ended December 31, 2006 was \$1,580.0 million compared with \$876.5 million in 2005, an increase of \$703.5 million. The majority of the increase was due to expenditures on property, plant and equipment, including the commencement of capital expenditures on a number of Liquids Pipelines projects and a \$280.2 million investment in EEP as well as the acquisition of a 65% interest in the Olympic Pipeline for \$101.4 million.

In 2005, the majority of cash spent on investing was for additions to property, plant and equipment, primarily in EGD. The increase in additions to property, plant and equipment in 2005, compared with 2004, was due to increased expenditures on capital projects. In 2005, the Company also made contingent payments to the former owners of the Company's 25% interest in CLH because CLH met cumulative volume targets. In 2004, the Company also made smaller contingent payments to the former owners of the 25% interest in CLH.

In 2005, the Company made minor acquisitions throughout the year amounting to \$88.6 million whereas, in 2004, \$833.9 million was used for acquisitions including Enbridge Offshore Pipelines, acquired for \$743.4 (net of cash acquired) and other minor acquisitions. Cash proceeds from the sale of the investment in AltaGas partially offset the use of cash for acquisitions in 2004.

### **Financing Activities**

In 2006, the Company generated \$268.1 million through financing activities compared with cash used for financing activities of \$22.1 million in 2005 and cash generated during 2004 of \$114.4 million.

During 2006, the Company issued \$1,125.0 million of new long-term debt in the form of medium term notes and repaid \$400.0 million in medium term notes which matured during 2006. Short-term borrowings at EGD are used primarily to finance working capital, including inventory. EGD's short-term borrowings decreased by \$266.9 million in 2006, reflecting the impact of decreasing natural gas prices. This decrease in short-term borrowings was partially offset by an increase in short-term debt to finance capital expenditures and investments.

Throughout 2005, the Company issued \$1,020.1 million new long-term debt. This new debt replaced higher interest rate medium-term notes, which matured during 2005, and short-term debt, primarily commercial paper. The repayment of short-term debt was partially offset by an increase in short-term borrowings at EGD. EGD's short-term borrowings were higher at the end of 2005 due to increased commodity prices.

Dividends on common shares have increased again in 2006 due to an increased number of common shares outstanding and a higher dividend rate.

In 2004, cash was generated through a net issuance of \$788.0 million of debt, partially offset by the payment of dividends. The Company also repaid \$350.0 million of preferred securities at the end of 2004.

### **Debt Covenants**

Enbridge Inc. and all of its subsidiaries are in compliance with all debt covenants. However currently, EGD does not meet a new long-term debt issuance test contained in its trust indenture due primarily to significantly warmer weather and a decline in EGD's allowed return on equity. In order for EGD to issue new long-term debt, EGD requires a long-term debt interest coverage ratio of 2.0 times for 12 consecutive months out of the last 23 months. Although EGD cannot issue new long-term debt until it meets the test, EGD may refinance existing long-term debt or issue new short-term debt without having to meet the new issue test.

### **Equity Issuance**

On February 2, 2007, Enbridge closed the issuance of 13.5 million common shares for \$38.75 per share to the public and issued 1.5 million common shares to Noverco for \$38.75 per share, which maintains Noverco's ownership interest in Enbridge at approximately 9.5%. Gross proceeds from both offerings were \$581.2 million.

### **Preferred Securities**

The Company has \$200.0 million of 7.8% Preferred Securities outstanding. On December 18, 2006, the Company announced its intention to redeem all 8,000,000 Preferred Securities on February 15, 2007 for \$25.00 per Preferred Security plus accrued and unpaid interest of \$0.2458 per security for the period covering from the last interest payment date of December 31, 2006 to the redemption date of February 15, 2007.

## Expected Capital Expenditures

The numerous potential organic growth projects and other growth initiatives described in the business unit sections will require capital funding. The Company also requires capital for ongoing core maintenance and capital improvements in many of its businesses. In total, Enbridge expects to spend approximately \$2.5 billion during 2007 on capital projects and maintenance. The Company expects to finance these expenditures through cash from operating activities, the equity issuance described above and additional debt, if required.

The decision to finance with debt or equity is based on the capital structure for each business and the overall capitalization of the consolidated enterprise. Certain of the regulated pipeline and gas distribution businesses issue long-term debt to finance capital expenditures. This external financing may be supplemented by debt or equity injections from the parent company. Debt, and equity when required, has been issued to finance business acquisitions, investments in subsidiaries, and long-term investments. Funds for debt retirements are generated through cash provided from operating activities, as well as through the issue of replacement debt.

Payments due for contractual obligations over the next five years and thereafter are as follows:

<i>(millions of Canadian dollars)</i>	Total	Less than 1 year	1-3 years	3-5 years	After 5 years
Long-term debt	7,574.4	535.3	800.0	748.4	5,490.7
Non-recourse long-term debt	1,566.9	58.4	301.3	180.0	1,027.2
Capital and operating leases	85.6	7.4	14.2	12.3	51.7
Long term contracts <sup>1</sup>	1,306.1	454.2	309.1	256.6	286.2
<b>Total Contractual Obligations</b>	<b>10,533.0</b>	<b>1,055.3</b>	<b>1,424.6</b>	<b>1,197.3</b>	<b>6,855.8</b>

<sup>1</sup> Approximately \$214.4 million of these contracts are commitments for products related to the construction of Liquids Pipelines projects; the minimum cancellation charge related to these contracts is \$127.2 million.

## SENSITIVITY ANALYSIS

The Company's earnings will fluctuate with changes in the market prices and certain volumetric parameters, such as weather. Enbridge manages its financial market risks through an Earnings at Risk (EaR) metric. Under the Company's EaR policy, using a two standard deviation confidence interval, the maximum adverse change in 12 months forward earnings from movements in market prices over a 1 month period of time will not exceed 5% of earnings. On December 31, 2006, the Company's EaR was 2.9%.

The following table shows the effect of changes in certain key financial market variables on earnings. These sensitivities are approximations based on business conditions as of December 31, 2006 and may not be applicable to other periods, under other economic conditions or for greater magnitude changes.

Factor	Decrease	After-Tax Earnings Impact
Exchange rate (CAD Dollar to US Dollar)	CAD\$0.01	\$1.1 million
Exchange rate (CAD Dollar to Euro)	CAD\$0.01	\$0.3 million
Interest rates	0.5%	\$4.0 million

Interest rate fluctuations are captured in the Company's EaR metric. However, under GAAP, the impact of foreign currency fluctuations on earnings from foreign subsidiaries cannot be hedged and as such, these fluctuations have been excluded from the Company's EaR metric. The Company hedges the foreign currency risk of dividends it receives from foreign currency denominated subsidiaries. Any unhedged foreign currency dividends are captured in the EaR metric.

Weather is a significant driver of delivery volumes at EGD, given that a significant portion of EGD's customers use natural gas for space heating. Weather, measured in terms of degree day deficiency, directly impacts EGD's earnings as noted below. Degree-day is a measure of coldness, calculated as the total number of degrees each day by which the daily mean temperature falls below 18 degrees Celsius.

Factor	Incremental change	Approximate incremental impact
Weather	18 degree days	1 billion cubic feet
Volume	1 billion cubic feet	\$1.3 million (after-tax)

In 2006, weather negatively impacted earnings by a larger magnitude than the above sensitivities would suggest. This resulted from the unusual pattern of distribution degree days during the year and their relative effectiveness. Degree days are fully effective, typically in the peak winter months, when their occurrence directly impacts the consumption pattern by a similar magnitude.

## RISK MANAGEMENT

The Company's business activities are subject to market price, credit, and operating risks. The Company has formal risk management policies and risk management systems designed to mitigate these risks.

### Market Price Risk

Enbridge's earnings are subject to movements in interest rates, foreign exchange rates, and commodity prices (collectively Market Price Risk). Given the Company's desire to maintain a stable and consistent earnings profile, it has implemented a Board of Directors approved Market Price Risk Policy to minimize the likelihood that adverse earnings fluctuations arising from movements in market prices across all of its businesses will exceed a defined tolerance.

The Market Price Risk metric utilized within that policy is Earnings at Risk. It is an objective, statistically derived risk metric that measures the maximum earnings loss that could result from adverse market price movements over a specified time horizon within a pre-determined level of statistical confidence, under normal market conditions.

The Company uses derivative financial instruments for risk management purposes. The following summarizes the types of market price risks to which the Company is exposed and the hedging programs implemented.

### Foreign Exchange Risk

The Company has exposure to foreign currency exchange rates, primarily arising from its U.S. dollar and Euro denominated investments, where both carrying values and earnings are subject to foreign exchange risk. Furthermore, the Company is exposed to the economic risk on the conversion of the foreign currency denominated cash flows. The Company has a hedging policy to eliminate 50% to 70% of the long-term economic exposure related to its foreign currency denominated cash flows. It will also hedge shorter term anticipated foreign currency capital expenditures.

The Company hedges certain of its foreign currency denominated net equity investments with the use of cross currency swaps, par forward contracts, and foreign currency denominated debt. These long-term derivative contracts also serve to economically hedge a significant portion of the cash distributions from these equity investments. However, this does not eliminate the GAAP earnings volatility caused by exchange rate differences. During the year ended December 31, 2006, the Company received foreign currency denominated cash distributions and settled associated hedge transactions resulting in \$17.1 million (2005 – \$13.0 million) of incremental cash flows, which were not included in reported earnings.

### Interest Rate Risk

Enbridge is exposed to interest rate fluctuations on variable rate debt. Floating to fixed interest rate swaps, collars and forward rate agreements are used to hedge against the effect of future interest rate movements. The Company monitors its debt portfolio mix of fixed and variable rate debt instruments to ensure that the consolidated portfolio of debt stays within its Board of Directors approved policy limit band of 15% to 25% floating rate debt as a percentage of total debt outstanding. Fixed to floating swaps are also used from time to time to manage this position and optimize the Company's debt portfolio. The Company is also exposed to fluctuations in interest rates ahead of anticipated fixed rate debt issuances. The Company may enter into interest rate derivatives to hedge a portion of the interest cost of these future debt issues.

Information about the debt portfolio itself is included in Notes 12 and 17 of the Company's consolidated financial statements for the year ended December 31, 2006.

### Commodity Price Risk

The Company uses natural gas price swaps, futures and options to manage the value of commodity purchases and sales that arise from capacity commitments on the Alliance and Vector pipelines. The Company also uses natural gas, power, crude oil, and natural gas liquids derivative instruments to fix the value of variable price exposures that arise from commodity usage, storage and supply agreements.

### Natural Gas Supply Management

Customers of EGD are exposed to changes in the price of the natural gas commodity. A portion of the future natural gas supply requirements is hedged using natural gas swaps and options that manage the price of natural gas, as allowed by the OEB. Since customers pay the cost of the natural gas commodity, this risk mitigation strategy is for the benefit of customers. The OEB monitors the policies, procedures, and results of this hedging program.

### Fair Values of Derivative Instruments

Information about the financial instruments outstanding at year end for the purposes of mitigating the risks as described above, including the fair values, notional or principal amounts and maturities are shown in Note 17 of the Company's Consolidated Financial Statements for the year ended December 31, 2006.

### Credit Risk

Entering into derivative financial instruments can give rise to additional credit risks. Credit risk arises from the possibility that a counterparty will default on its contractual obligations and is limited to those contracts where the Company would incur a loss in replacing the instrument. The Company minimizes credit risk by entering into risk management transactions only with institutions that possess high investment grade credit ratings or have provided the Company with an acceptable form of credit protection. The Company has no significant concentration with any single counterparty. For transactions with terms greater than five years, the Company may also require a counterparty that would otherwise meet the Company's credit criteria to provide collateral.

Trade receivables include amounts due from companies operating in the oil and gas industry and are collateralized by the commodities contained in the Company's pipelines and storage facilities. Where shippers fail to maintain specified credit ratings they are required to provide letters of credit or other suitable security. Credit risk in the Gas Distribution and Services segment is reduced by the large and diversified customer base and the ability to recover an estimate for doubtful accounts through the ratemaking process. For customers of our non-regulated businesses, credit exposure is minimized through the use of credit monitoring processes, contractual agreements with collateral requirements, master netting agreements, and credit exposure limits.

### Operating Risks

#### Environmental, Health and Safety Risk

The Company's operations, facilities and petroleum product shipments are subject to extensive national, regional and local environmental, health and safety laws and regulations governing, among other things, discharges to air, land and water, the handling and storage of petroleum compounds and hazardous materials, waste disposal, the protection of employee health, safety and the environment, and the investigation and remediation of contamination. The Company's facilities could experience accidents, malfunctions or other unplanned events that could result in spills or emissions in excess of permitted levels and result in personal injury, fines, penalties or other sanctions and property damage. The Company could also incur liability in the future for environmental contamination associated with past and present activities and properties. The facilities and pipelines must maintain a number of environmental and other permits from various governmental authorities in order to operate and these facilities are subject to inspection from time to time. Failure to maintain compliance with these requirements could result in operational interruptions, fines or penalties, or the need to install potentially costly pollution control technology. Finally, compliance with current and future environmental laws and regulations, which are likely to become more stringent over time, including those governing greenhouse gas emissions, may impose additional capital costs and financial expenditures and affect the demand for the Company's services, which could adversely affect operating results and profitability.



Enbridge is committed to protecting the health and safety of employees, contractors and the general public, and to sound environmental stewardship. The Company believes that prevention of accidents and injuries, and protection of the environment, benefits everyone and delivers increased value to shareholders, customers and employees. Enbridge has health and safety, and environmental management systems and has established policies, programs and practices for conducting safe and environmentally sound operations. Regular reviews and audits are conducted to assess compliance with legislation and company policy.

#### **Pipeline Operating Risk**

Pipeline leaks are an inherent risk of operations. Other operating risks include: the breakdown or failure of equipment, information systems or processes; the performance of equipment at levels below those originally intended (whether due to misuse, unexpected degradation or design, construction or manufacturing defects); failure to maintain adequate supplies of spare parts; operator error; labour disputes; disputes with interconnected facilities and carriers; and catastrophic events such as natural disasters, fires, explosions, fractures, acts of terrorists and saboteurs, and other similar events, many of which are beyond the control of the pipeline systems. The occurrence or continuance of any of these events could increase the cost of operating the Company's pipelines or reduce revenues, thereby impacting earnings. The Company has an extensive program to manage system integrity, which includes the development and use of predictive and detective in-line inspection tools. Maintenance, excavation and repair programs are directed to the areas of greatest benefit and pipe is replaced or repaired as required. The Company also maintains comprehensive insurance coverage for significant pipeline leaks and has a comprehensive security program designed to reduce security-related risks.

#### **Regulation**

Many of the Company's pipeline operations are regulated and are subject to regulatory risk. The nature and degree of regulation and legislation affecting energy companies in Canada and the United States has changed significantly in past years, and there is no assurance that further substantial changes will not occur. These changes may adversely affect toll structures or other aspects of pipeline operations or the operations of shippers.

#### **Execution Risk**

Cost escalation and internal and external resource shortages, including human resources, may adversely affect the Company's ability to develop and complete organic growth projects in a cost effective and timely manner. In addition, there are a number of competing projects, proposed by other companies, which could preclude the Company from developing one or more of the proposed projects.

## **CRITICAL ACCOUNTING ESTIMATES**

#### **Depreciation**

Depreciation of property, plant and equipment, the Company's largest asset with a net book value at December 31, 2006 of \$11,264.7 million, or 61% of total assets, generally is provided on a straight-line basis over the estimated service lives of the assets commencing when the asset is placed in service. When it is determined that the estimated service life of an asset does not reflect the expected remaining period of benefit, prospective changes are made to the estimated service life. In general, estimates of service lives are based on third party engineering studies, experience and industry practice. There are a number of assumptions inherent in estimating the service lives of the Company's assets including the level of development, exploration, drilling, reserves and production of crude oil and natural gas in the supply areas served by the Company's pipelines as well as the demand for crude oil and natural gas and the integrity of the Company's systems. Changes in these assumptions could result in adjustments to the estimated service lives, which could result in material changes to depreciation expense in future periods in any of the Company's business segments, with the exception of the Corporate segment. Generally, revised assumptions have historically resulted in extending useful lives. For certain rate regulated operations, depreciation rates are approved by the regulator and the regulator may require periodic studies or technical updates on useful lives which may change depreciation rates.

### Regulatory Assets and Liabilities

Certain of the Company's Liquids Pipelines, Gas Pipelines, and Gas Distribution and Services businesses are subject to regulation by various authorities, including but not limited to, the National Energy Board (NEB), the Federal Energy Regulatory Commission (FERC), the Alberta Energy and Utilities Board (AEUB) and the Ontario Energy Board (OEB). Regulatory bodies exercise statutory authority over matters such as construction, rates and ratemaking, and agreement with customers. To recognize the economic effects of the actions of the regulator, the timing of recognition of certain revenues and expenses in these operations may differ from that otherwise expected under generally accepted accounting principles for non rate-regulated entities. The Company also records regulatory assets and liabilities to recognize the economic effects of the actions of the regulator. Regulatory assets represent amounts that are expected to be recovered from customers in future periods through rates. Regulatory liabilities represent amounts that are expected to be refunded to customers in futures periods through rates. As of December 31, 2006, the Company's regulatory assets totaled \$574.1 million (2005 – \$542.5 million) and regulatory liabilities totaled \$148.6 million (2005 – \$24.7 million). To the extent that the regulator's actions differ from the Company's expectations, the timing and amount of recovery or settlement of regulatory balances could differ significantly from those recorded.

### Post-Employment Benefits

The Company maintains pension plans, which provide defined benefit and/or defined contribution pension benefits and post-employment benefits other than pensions to eligible retirees. Pension costs and obligations for the defined benefit pension plans are determined using the projected benefit method. This method involves complex actuarial calculations using several assumptions including discount rates, expected rates of return on plan assets, health-care cost trend rates, projected salary increases, retirement age, mortality and termination rates. These assumptions are determined by management and are reviewed annually by the Company's actuaries. Actual results that differ from assumptions are amortized over future periods and therefore could materially affect the expense recognized and the recorded obligation in future periods. See Note 19 to the 2006 annual consolidated financial statements for disclosure of the difference between the actual and the expected results for the past two years. Pension expense is recorded within all of the Company's business segments.

Impact of a 0.5% Change in Key Assumptions <i>(millions of dollars)</i>	Pension Benefit		OPEB	
	Obligation	Expense	Obligation	Expense
Decrease in Discount Rate	79.2	9.3	15.4	1.8
Decrease in expected return on assets	n/a	4.9	n/a	0.2
Decrease in rate of salary increase	(18.3)	(4.0)	–	–

### Contingent Liabilities

Provisions for claims filed for damages against the Company are determined on a case by case basis. Case estimates are reviewed on a regular basis and are updated as new information is received. The process of evaluating claims involves the use of estimates and a high degree of management judgment. The final determination by the courts in respect of the claims outstanding could have a material impact on the financial results of the Company and certain of the Company's subsidiaries and investments including Enbridge Gas Distribution Inc. and Enbridge Energy Company, Inc. as disclosed in Note 23 of the 2006 annual consolidated financial statements.

### Asset Retirement Obligations

The fair value of asset retirement obligations (AROs) associated with the retirement of long-lived assets are recognized as long-term liabilities in the period when they can be reasonably determined. The fair value approximates the cost a third party would charge in performing the tasks necessary to retire such assets and is recognized at the present value of expected future cash flows. AROs are added to the carrying value of the associated asset and depreciated over the asset's useful life. The corresponding liability is accreted over time through charges to earnings and is reduced by actual costs of decommissioning and reclamation. The present value of expected future cash flows is determined using assumptions such as the probability of abandonment in place versus removal and the estimated costs required upon abandonment in each case, the discount rate and the estimated time to abandonment. For the majority of the Company's assets it is not possible

to make a reasonable estimate of AROs due to the indeterminate timing, the long-lived nature of the assets and the scope of the asset retirements. Therefore, changes in these assumptions could materially affect the asset and liability recognized in respect of asset retirement obligations as well as the resulting accretion of the liability and depreciation of the asset within any of the Company's business segments, with the exception of the Corporate segment.

## CHANGE IN ACCOUNTING POLICIES

### **Financial Instruments, Hedging Relationships and Other Comprehensive Income**

New accounting standards will be in effect January 1, 2007 for hedge accounting, recognition and measurement of financial instruments and disclosure of comprehensive income. The adoption of these standards will result in the recognition of financial instruments and hedging relationships principally consistent with similar requirements in the United States, as currently reflected in the Company's United States Accounting Principles note.

The Company will recognize other comprehensive income in a separate financial statement and include accumulated other comprehensive income as a component of shareholders' equity. To the extent economic hedges do not qualify for hedge accounting, are ineffective, or are not documented as hedges in accordance with the new standards, gains and losses and any ineffectiveness will be charged to current period earnings.

If the Company were to adopt the standards at December 31, 2006, a payable to counterparties of \$44.8 million, a due from ratepayers of \$26.6 million, accumulated other comprehensive income of \$30.6 million, a future tax liability of \$16.8 million, and a charge to retained earnings of \$66.1 million would be recognized in the financial statements.

## CONTROLS AND PROCEDURES

### **Disclosure Controls and Procedures**

The Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in the rules of the Securities and Exchange Commission and the Canadian Securities Administrators) and concluded that the Company's disclosure controls and procedures were effective as of December 31, 2006 and in respect of the 2006 year-end reporting period.

### **Management's Report on Internal Controls over Financial Reporting**

Management of Enbridge Inc. is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in the rule of the United States Securities and Exchange Commission and the Canadian Securities Administrators. The Company's internal control over financial reporting is a process designed under the supervision and with the participation of executive and financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with generally accepted accounting principles.

The Company's internal control over financial reporting includes policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets of the Company;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

The Company's internal control over financial reporting may not prevent or detect all misstatements because of inherent limitations. Additionally, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or deterioration in the degree of compliance with our policies and procedures.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2006, based on the framework established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organization of the Treadway Commission (COSO). Based on this assessment, management concluded that the Company maintained effective internal control over financial reporting as of December 31, 2006.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report included with the Company's audited financial statements.

## QUARTERLY FINANCIAL INFORMATION <sup>1</sup>

(millions of Canadian dollars, except for per share amounts)

<b>2006</b>	First	Second	Third	Fourth	Total
Revenues	<b>3,346.7</b>	<b>2,327.2</b>	<b>2,184.9</b>	<b>2,785.7</b>	<b>10,644.5</b>
Earnings applicable to common shareholders	<b>190.9</b>	<b>157.9</b>	<b>95.5</b>	<b>171.1</b>	<b>615.4</b>
Earnings per common share	<b>0.56</b>	<b>0.47</b>	<b>0.28</b>	<b>0.50</b>	<b>1.81</b>
Diluted earnings per common share	<b>0.56</b>	<b>0.46</b>	<b>0.28</b>	<b>0.49</b>	<b>1.79</b>
Dividends per common share	<b>0.2875</b>	<b>0.2875</b>	<b>0.2875</b>	<b>0.2875</b>	<b>1.15</b>

(millions of Canadian dollars, except for per share amounts)

<b>2005</b>	First	Second	Third	Fourth	Total
Revenues	2,555.8	1,527.4	1,657.1	2,712.8	8,453.1
Earnings applicable to common shareholders	220.6	93.6	67.8	174.0	556.0
Earnings per common share	0.66	0.27	0.20	0.52	1.65
Diluted earnings per common share	0.65	0.27	0.20	0.51	1.63
Dividends per common share	0.2500	0.2500	0.2500	0.2875	1.0375

<sup>1</sup> Quarterly Financial Information has been extracted from financial statements prepared in accordance with generally accepted accounting principles.

Quarterly operating revenue fluctuates primarily due to the seasonality of the Company's gas distribution business. Typically, revenue peaks in the winter months during the first quarter and, to a lesser extent, in the fourth quarter when higher volumes are delivered and sold. Also, revenue and earnings are affected by variations in the weather, especially in the winter, when warmer or colder than normal temperatures can result in lower or higher distribution volumes, respectively.

### *Significant items that impacted 2006 and 2005 quarterly earnings are as follows:*

- Fourth quarter 2006 earnings reflected higher earnings from the mainline system and Aux Sable, offset by lower earnings from EGD due primarily to warmer than normal weather and higher costs.
- Third quarter 2006 earnings reflected higher earnings from Enbridge System, increased earnings from the Company's investment in EEP and the initial recognition of upside sharing in Aux Sable which resulted from high fractionation margins.
- Second quarter earnings in 2006 included the impact of tax rate reductions, which increased earnings by a total of \$48.9 million. Revenues in the second quarter of 2006 were higher than the second quarter of 2005 due to higher commodity prices and were offset by higher commodity costs, as EGD passes through to customers changes in the price of natural gas.
- First quarter earnings in 2006 reflected improved earnings in the Enbridge System more than offset by lower results from EGD, due primarily to warmer than normal weather. Revenues in the first quarter of 2006 were higher due to higher commodity prices and were offset by higher commodity costs.
- Fourth quarter earnings in 2005 include a gain of \$7.6 million on the sale of land in CLH and a dilution gain of \$4.3 million in EEP.

- Third quarter earnings in 2005 were negatively impacted by Hurricanes Katrina and Rita and by non-cash losses on the fair value of derivatives in EEP.
- First quarter earnings in 2005 include dilution gains in EEP and within Noverco totaling \$11.9 million.

#### FOURTH QUARTER 2006 HIGHLIGHTS

Fourth quarter earnings for 2006 were \$171.1 million, or \$0.50 per share, compared with \$174.0 million, or \$0.52 per share, in 2005. The fourth quarter of 2006 reflected higher earnings from the Enbridge crude oil mainline system and Aux Sable, offset by lower earnings from EGD due primarily to warmer than normal weather and higher costs in the fourth quarter of 2006.

#### SELECTED ANNUAL INFORMATION

<i>(millions of Canadian dollars, except per share amounts)</i>	2006	2005	2004
Dividends Per Common Share	1.15	1.0375	0.92
Common Share Dividends	403.1	361.1	315.8
Total Assets	18,379.3	17,210.9	14,905.1
Total Long-Term Liabilities	10,544.8	9,690.7	8,182.5

Total assets and total long-term liabilities increased from 2005 to 2006 because of ongoing investments in core businesses and a \$280 million investment in EEP, increasing the Company's interest from 10.9% to 16.6%.

Total assets and total long-term liabilities increased from 2004 to 2005 primarily because the Company began consolidating its 41.9% investment in EIF. This change was due to the adoption of Accounting Guideline 15, Consolidation of Variable Interest Entities (AcG-15). Under AcG-15, EIF is considered a variable interest entity and Enbridge is the primary beneficiary through a combination of a 41.9% equity interest and a preferred unit investment that has no voting rights, a stated par value and a 30-year maturity.

#### SUPPLEMENTARY INFORMATION

Outstanding Share Data	Number outstanding
Preferred Shares, Series A (non-voting equity shares)	5,000,000
Common shares – issued and outstanding (voting equity shares)	351,920,358
Total issued and outstanding stock options (7,558,307 vested)	11,501,657

Outstanding share data information is provided as at February 12, 2007.

#### RELATED PARTY TRANSACTIONS

Information about the Company's related party transactions is included in Note 22 to the Company's consolidated financial statements for the year ended December 31, 2006.

Additional information relating to Enbridge, including the Annual Information Form, is available on [www.sedar.com](http://www.sedar.com).

Dated February 21, 2007

# Management's Report

## To the Shareholders of Enbridge Inc.

### Financial Reporting

Management is responsible for the accompanying consolidated financial statements and all other information in this Annual Report. The consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles and necessarily include amounts that reflect management's judgment and best estimates. Financial information contained elsewhere in this Annual Report is consistent with the consolidated financial statements.

PricewaterhouseCoopers LLP, independent auditors appointed by the shareholders of the Company, conducts an examination of the consolidated financial statements in accordance with Canadian generally accepted auditing standards.

The Board of Directors and its committees are responsible for all aspects related to governance of the Company. The Audit, Finance & Risk Committee of the Board, composed of directors who are unrelated and independent, has a specific responsibility to oversee management's efforts to fulfil its responsibilities for financial reporting and internal controls related thereto. The Committee meets with management, internal auditors and independent auditors to review the consolidated financial statements and the internal controls as they relate to financial reporting. The Audit, Finance & Risk Committee reports its findings to the Board for its consideration in approving the consolidated financial statements for issuance to the shareholders.

### Internal Control over Financial Reporting

Management is also responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting includes policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets of the Company;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles; and
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2006, based on the framework established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management concluded that the Company maintained effective internal control over financial reporting as of December 31, 2006.

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers LLP, as required by the Sarbanes-Oxley Act, as stated in their report included herein.



**Patrick D. Daniel**  
President & Chief Executive Officer



**Stephen J. Wuori**  
Executive Vice President & Chief Financial Officer

February 21, 2007

# Auditors' Report

## To the Shareholders of Enbridge Inc.

We have completed an integrated audit of the consolidated financial statements and internal control over financial reporting of Enbridge Inc. as of December 31, 2006 and audits of its 2005 and 2004 consolidated financial statements. Our opinions, based on our audits, are presented below.

## Consolidated Financial Statements

We have audited the accompanying consolidated statements of financial position of Enbridge Inc. as at December 31, 2006 and 2005, and the related consolidated statements of earnings, retained earnings and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit of the Company's financial statements as at December 31, 2006 and for the year then ended in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). We conducted our audits of the Company's financial statements as at December 31, 2005 and 2004 and for each of the two years in the period ended December 31, 2005 in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. A financial statement audit also includes assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as at December 31, 2006 and 2005 and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2006 in accordance with Canadian generally accepted accounting principles.

## Internal Control over Financial Reporting

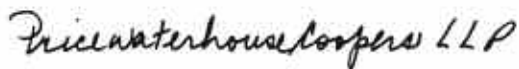
We have also audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that the Company maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of December 31, 2006 is fairly stated, in all material respects, based on criteria established in *Internal Control – Integrated Framework* issued by the COSO. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006 based on criteria established in *Internal Control – Integrated Framework* issued by the COSO.



Chartered Accountants  
Calgary, Alberta, Canada

February 21, 2007



# Consolidated Statements of Earnings

(millions of Canadian dollars, except per share amounts)

Year ended December 31,	2006	2005	2004
<b>Revenues</b>			
Commodity sales	8,264.5	6,193.5	5,826.3
Transportation	2,095.1	1,938.1	1,695.8
Energy services	284.9	321.5	285.7
	<b>10,644.5</b>	<b>8,453.1</b>	<b>7,807.8</b>
<b>Expenses</b>			
Commodity costs	7,824.6	5,728.4	5,184.3
Operating and administrative	1,084.2	1,057.6	1,015.0
Depreciation and amortization	587.4	575.3	525.0
	<b>9,496.2</b>	<b>7,361.3</b>	<b>6,724.3</b>
	<b>1,148.3</b>	<b>1,091.8</b>	<b>1,083.5</b>
Income from Equity Investments	180.3	116.8	160.3
Other Investment Income (Note 20)	107.8	142.4	123.9
Gain on Disposal of Investment in AltaGas Income Trust (Note 5)	–	–	121.5
Interest Expense (Note 12)	(567.1)	(539.2)	(525.3)
	<b>869.3</b>	<b>811.8</b>	<b>963.9</b>
Non-Controlling Interests	(54.7)	(27.6)	(22.5)
	<b>814.6</b>	<b>784.2</b>	<b>941.4</b>
Income Taxes (Note 18)	(192.3)	(221.3)	(289.2)
Earnings	622.3	562.9	652.2
Preferred Share Dividends	(6.9)	(6.9)	(6.9)
Earnings Applicable to Common Shareholders	<b>615.4</b>	<b>556.0</b>	<b>645.3</b>
Earnings Per Common Share (Note 15)	<b>1.81</b>	<b>1.65</b>	<b>1.93</b>
Diluted Earnings Per Common Share (Note 15)	<b>1.79</b>	<b>1.63</b>	<b>1.91</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Retained Earnings

(millions of Canadian dollars, except per share amounts)

Year ended December 31,	2006	2005	2004
Retained Earnings at Beginning of Year	2,098.2	1,840.9	1,511.4
Earnings Applicable to Common Shareholders	615.4	556.0	645.3
Common Share Dividends	(403.1)	(361.1)	(315.8)
Dividends Paid to Reciprocal Shareholder	12.2	11.2	–
Dividend Reclassification Adjustment (Note 8)	–	51.2	–
Retained Earnings at End of Year	<b>2,322.7</b>	<b>2,098.2</b>	<b>1,840.9</b>
Dividends Paid Per Common Share	<b>1.15</b>	<b>1.04</b>	<b>0.92</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Cash Flows

(millions of Canadian dollars)

Year ended December 31,	2006	2005	2004
<b>Cash Provided By Operating Activities</b>			
Earnings	622.3	562.9	652.2
Depreciation and amortization	587.4	575.3	525.0
Equity earnings less than/(in excess of) cash distributions	(54.2)	63.3	(39.2)
Gain on reduction of ownership interest	–	(29.0)	(29.6)
Gain on disposal of investment in AltaGas Income Trust	–	–	(121.5)
Future income taxes	(21.0)	108.1	12.7
Other	36.5	20.3	28.2
Changes in operating assets and liabilities (Note 21)	126.7	(353.9)	(141.1)
	<b>1,297.7</b>	<b>947.0</b>	<b>886.7</b>
<b>Investing Activities</b>			
Acquisitions (Note 5)	(101.4)	(88.6)	(833.9)
Long-term investments	(362.3)	(89.9)	(16.6)
Additions to property, plant and equipment	(1,185.3)	(724.1)	(496.4)
Disposal of investment in AltaGas Income Trust (Note 5)	–	–	346.7
Affiliate loans	28.0	0.7	–
Change in construction payable	41.0	25.4	0.5
	<b>(1,580.0)</b>	<b>(876.5)</b>	<b>(999.7)</b>
<b>Financing Activities</b>			
Net change in short-term borrowings and short-term debt	(78.7)	(125.1)	738.0
Net change in non-recourse credit facilities	57.7	11.0	–
Long-term debt issues	1,125.0	1,020.1	500.0
Long-term debt repayments	(400.0)	(536.9)	(450.0)
Non-recourse long-term debt issues	2.8	6.8	–
Non-recourse long-term debt repayments	(60.5)	(85.1)	(42.9)
(Distributions to)/contributions from non-controlling interests	(31.3)	1.4	(2.4)
Preferred securities redeemed	–	–	(350.0)
Common shares issued	63.1	53.7	44.4
Preferred share dividends	(6.9)	(6.9)	(6.9)
Common share dividends	(403.1)	(361.1)	(315.8)
	<b>268.1</b>	<b>(22.1)</b>	<b>114.4</b>
(Decrease)/Increase in Cash and Cash Equivalents	<b>(14.2)</b>	<b>48.4</b>	<b>1.4</b>
Cash and Cash Equivalents at Beginning of Year	<b>153.9</b>	<b>105.5</b>	<b>104.1</b>
Cash and Cash Equivalents at End of Year	<b>139.7</b>	<b>153.9</b>	<b>105.5</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Financial Position

(millions of Canadian dollars)

December 31,	2006	2005
<b>Assets</b>		
Current Assets		
Cash and cash equivalents	139.7	153.9
Accounts receivable and other	2,045.6	1,900.3
Inventory	868.9	1,021.4
	<b>3,054.2</b>	<b>3,075.6</b>
Property, Plant and Equipment, net (Note 6)	11,264.7	10,510.1
Long-Term Investments (Note 8)	2,299.4	1,842.8
Receivable from Affiliate (Note 22)	–	177.0
Deferred Amounts and Other Assets (Note 9)	924.5	850.7
Intangible Assets (Note 10)	241.5	252.6
Goodwill (Note 11)	394.9	367.2
Future Income Taxes (Note 18)	200.1	134.9
	<b>18,379.3</b>	<b>17,210.9</b>
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities		
Short-term borrowings	807.9	1,074.8
Accounts payable and other	1,727.8	1,624.8
Interest payable	95.1	81.7
Current maturities and short-term debt (Note 12)	537.0	401.2
Current maturities of non-recourse debt (Note 13)	60.1	68.2
	<b>3,223.9</b>	<b>3,250.7</b>
Long-Term Debt (Note 12)	7,054.0	6,279.1
Non-Recourse Long-Term Debt (Note 13)	1,622.0	1,619.9
Other Long-Term Liabilities	91.1	91.7
Future Income Taxes (Note 18)	1,062.5	1,009.0
Non-Controlling Interests (Note 14)	715.2	691.0
	<b>13,768.7</b>	<b>12,941.4</b>
Shareholders' Equity		
Share capital		
Preferred shares (Note 15)	125.0	125.0
Common shares (Note 15)	2,416.1	2,343.8
Contributed surplus (Note 16)	18.3	10.0
Retained earnings	2,322.7	2,098.2
Foreign currency translation adjustment	(135.8)	(171.8)
Reciprocal shareholding (Note 8)	(135.7)	(135.7)
	<b>4,610.6</b>	<b>4,269.5</b>
Commitments and Contingencies (Note 23)	18,379.3	17,210.9

The accompanying notes are an integral part of these consolidated financial statements.

Approved by the Board:



**David A. Arledge**  
Chair



**Robert W. Martin**  
Director

# Notes to the Consolidated Financial Statements

Enbridge Inc. (Enbridge or the Company) is one of North America's largest energy transportation and distribution companies. Enbridge conducts its business through five operating segments: Liquids Pipelines, Gas Pipelines, Sponsored Investments, Gas Distribution and Services, and International. These operating segments are strategic business units established by senior management to facilitate the achievement of the Company's long-term objectives, to aid in resource allocation decisions and to assess operational performance.

## Liquids Pipelines

Liquids Pipelines includes the operation of the Canadian common carrier pipeline and feeder pipelines that transport crude oil and other liquid hydrocarbons.

## Gas Pipelines

Gas Pipelines consists of proportionately consolidated investments in natural gas pipelines including the U.S. portion of the Alliance Pipeline, Vector Pipeline and transmission and gathering pipelines in the Gulf of Mexico.

## Sponsored Investments

Sponsored Investments consists of the Company's investments in Enbridge Energy Partners, L.P. (EEP), Enbridge Energy Management, L.L.C. (EEM), a 17.2% owned subsidiary which owns 100% of EEP's i-units, (collectively, the Partnership) and Enbridge Income Fund (EIF). The Partnership transports crude oil and other liquid hydrocarbons through common carrier and feeder pipelines and transports, gathers, processes and markets natural gas and natural gas liquids. EIF is a publicly traded income fund whose primary operations include a 50% interest in the Canadian portion of the Alliance Pipeline and a crude oil and liquids pipeline and gathering system.

## Gas Distribution and Services

Gas Distribution and Services consists of gas utility operations which serve residential, commercial, industrial and transportation customers, primarily in central and eastern Ontario. It also includes natural gas distribution activities in Quebec, New Brunswick and New York State, and the Company's proportionately consolidated investment in Aux Sable, a natural gas fractionation and extraction business.

The Company's commodity marketing businesses are also included in Gas Distribution and Services. These businesses manage the Company's volume commitments on Alliance and Vector Pipelines as well as offer commodity storage, transport, and supply management services.

## International

The Company's International business consists of investments in energy delivery businesses, Compañía Logística de Hidrocarburos CLH, S.A. (CLH) in Spain and Oleoducto Central, S.A. (OCENSA) in Colombia.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements of the Company are prepared in accordance with Canadian generally accepted accounting principles (Canadian GAAP). These accounting principles are different in some respects from United States generally accepted accounting principles (U.S. GAAP) and the significant differences that impact the Company's financial statements are described in Note 26. Amounts are stated in Canadian dollars unless otherwise noted.

The preparation of financial statements in conformity with Canadian GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities in the financial statements. Actual results could differ from these estimates.

## Basis of Presentation

The consolidated financial statements include the accounts of Enbridge Inc., its subsidiaries and its proportionate share of the accounts of joint ventures. EIF is consolidated in the accounts of the Company as it is a variable interest entity. The Company is the primary beneficiary of EIF through a combination of a 41.9% equity interest and a preferred unit investment. Investments in entities which are not subsidiaries or joint ventures, but over which the Company exercises significant influence, are accounted for using the equity method. Other investments are accounted for using the cost method.

The Company's gas distribution activities within Gas Distribution and Services are conducted primarily through a wholly-owned subsidiary, Enbridge Gas Distribution Inc. (EGD). In 2004, EGD changed its fiscal year end to December 31 from September 30, and accordingly, the Company's financial statements for the year ended December 31, 2004 include 15 months of results for EGD and other gas distribution subsidiaries.

### **Regulation**

Certain of the Company's Liquids Pipelines, Gas Pipelines, and Gas Distribution and Services businesses are subject to regulation by various authorities, including but not limited to, the National Energy Board (NEB), the Federal Energy Regulatory Commission (FERC), the Alberta Energy and Utilities Board (AEUB) and the Ontario Energy Board (OEB). Regulatory bodies exercise statutory authority over matters such as construction, rates and ratemaking, and agreements with customers. To recognize the economic effects of the actions of the regulator, the timing of recognition of certain revenues and expenses in these operations may differ from that otherwise expected under generally accepted accounting principles for non rate-regulated entities.

### **Revenue Recognition**

Generally, revenues are recorded when products have been delivered or services have been performed. However, certain operations are subject to regulation and, accordingly, there are circumstances where revenues recognized do not match the cash tolls or the billed amounts, resulting in the recognition of regulatory assets and liabilities.

For the rate-regulated portion of the Company's main Canadian crude oil pipeline system, revenue is recognized in a manner that is consistent with the underlying agreements as approved by the NEB. Certain Liquids Pipelines revenues are recognized under the terms of a committed thirty-year delivery contract rather than the cash tolls received.

For rate-regulated operations in Gas Pipelines and Sponsored Investments, transportation revenues include amounts related to expenses recognized in the financial statements that are expected to be recovered from shippers in future tolls. Revenue is not recognized in a given period for tolls received that do not relate to current period expenses. Differences between the recorded transportation revenue and actual toll receipts give rise to receivable or payable balances.

A significant portion of Gas Distribution and Services operations are subject to rate-regulation. Revenue is recognized in a manner that is consistent with the underlying rate-setting mechanism as mandated by the regulator. Gas distribution revenues are recorded on the basis of regular meter readings and estimates of customer usage from the last meter reading to the end of the reporting period.

### **Income Taxes**

For non-regulated operations, the liability method of accounting for income taxes is followed. Future income tax assets and liabilities are recorded based on temporary differences between the tax bases of assets and liabilities and their carrying values for accounting purposes. Future income tax assets and liabilities are measured using the tax rate that is expected to apply when the temporary differences reverse.

The regulated activities of the Company recover income tax expense based on the taxes payable method when prescribed by regulators or in ratemaking agreements that are subject to regulatory approval. Therefore, rates do not include the recovery of future income taxes related to temporary differences. The Company expects that all unrecorded future income taxes will be recovered in rates when they become payable.

### **Foreign Currency Translation**

The Company's U.S. dollar operations are primarily self-sustaining except for certain financing and investing operations. The Company also holds a self-sustaining Euro equity investment in a foreign operation in Spain.

The self-sustaining operations are translated into Canadian dollars using the current rate method. Under this method, assets and liabilities are translated using period-end exchange rates, with revenues and expenses translated using average rates for the period. Gains and losses arising on translation of these operations are included in the foreign currency translation adjustment.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Certain financing and investing operations are integrated with those of the parent company and are translated into Canadian dollars using the temporal method. Under this method, monetary assets and liabilities denominated in foreign currencies are translated at exchange rates in effect at the balance sheet date. Non-monetary assets and liabilities denominated in foreign currencies are translated at exchange rates in effect on the dates the assets were acquired or liabilities were incurred. Revenues and expenses are translated at exchange rates prevailing on the transaction dates and gains and losses on translation are reflected in income when incurred.

### **Cash and Cash Equivalents**

Cash and cash equivalents are recorded at cost and include short-term deposits with a term to maturity of three months or less when purchased.

### **Inventory**

Inventory is primarily comprised of natural gas in storage, held in EGD. Natural gas in storage is recorded at the quarterly prices approved by the OEB in the determination of customer sales rates, adjusted for price risk management activities. The actual price of gas purchased may differ from the OEB approved price. The difference between the approved price and the actual cost of the gas purchased is deferred for future refund or collection as approved by the OEB. Other inventory, consisting primarily of commodities held in storage is recorded at the lower of cost and net realizable value.

### **Property, Plant and Equipment**

Expenditures for project development, construction, expansion, major renewals and betterments are capitalized; maintenance and repair costs are expensed as incurred. The Company capitalizes interest incurred during construction, and if approved, an allowance for equity funds used during construction for regulatory assets, at rates authorized by the regulatory authorities. Depreciation of property, plant and equipment is generally provided on a straight-line basis over the estimated service lives of the assets commencing when the asset is placed in service.

### **Deferred Amounts and Other Assets**

Deferred amounts and other assets include costs which regulatory authorities have permitted or are expected to permit to be recovered through future rates, contractual receivables under the terms of long-term delivery contracts, and hedging costs. Deferred financing costs are amortized over the terms of the related debt. Other deferred charges are amortized on a straight-line basis over various periods depending on the nature of the charges.

### **Intangibles**

Intangibles consist primarily of acquired long-term transportation contracts which are amortized on a straight-line basis over the expected lives of the contracts.

### **Goodwill**

Goodwill represents the excess of the purchase price over the fair value of net identifiable assets upon acquisition of a business. Goodwill is not subject to amortization but is tested for impairment with a cash flow analysis, at least annually, and written down to fair value if impairment occurs.

### **Asset Retirement Obligations**

The fair value of asset retirement obligations (AROs) associated with the retirement of long-lived assets are recognized as long-term liabilities in the period when they can be reasonably determined. The fair value approximates the cost a third party would charge in performing the tasks necessary to retire such assets and is recognized at the present value of expected future cash flows. AROs are added to the carrying value of the associated asset and depreciated over the asset's useful life. The corresponding liability is accreted over time through charges to earnings and is reduced by actual costs of decommissioning and reclamation. The Company's estimates of retirement costs could change as a result of changes in cost estimates and regulatory requirements.

For certain of the Company's assets it is not possible to make a reasonable estimate of AROs due to the indeterminate timing and scope of the asset retirements.

Depreciation expense for Gas Distribution and Services operations includes a provision for asset retirement obligations at rates approved by the regulator. Actual costs incurred are charged to accumulated depreciation.

### **Derivative Financial Instruments**

The Company uses derivative financial instruments and foreign currency denominated debt to hedge currency risk related to net investments in foreign operations. These financial instruments are recognized in the financial statements of the Company at fair value and gains and losses are included in the foreign currency translation adjustment in shareholders' equity. Changes in the carrying amount related to exchange rate movements of foreign denominated debt designated as net investment hedges are also included in the foreign currency translation adjustment.

The Company applies settlement accounting to other derivative financial instruments. Under this method, gains and losses on derivative instruments that qualify for hedge accounting are not recorded until they are realized. Amounts received or paid related to derivative financial instruments used to hedge energy commodities prices are recognized as part of the cost of the underlying transaction on settlement. For other derivative financial instruments used to hedge interest costs or foreign exchange changes, amounts received or paid, including any gains and losses realized upon settlement, are recognized over the term of the hedged item. The notional amounts are not recorded as they do not represent amounts exchanged by the counterparties.

If a derivative instrument designated as a hedge ceases to be effective or is terminated, hedge accounting is discontinued and the gain or loss at that date is deferred and recognized concurrently with the related transaction. Subsequent gains and losses from the derivative instrument are recognized in earnings in the period they occur. If the anticipated transaction is no longer probable, the gain or loss is recognized immediately in earnings.

### **Post-Employment Benefits**

The Company maintains pension plans which provide defined benefit and defined contribution pension benefits. Pension costs and obligations for the defined benefit pension plans are determined using the projected benefit method and are charged to earnings as services are rendered, except for the regulated operations of Gas Distribution and Services, where contributions made to the plan are expensed as paid, consistent with the recovery of such costs in rates. For the defined contribution plans, contributions made by the Company are expensed.

Pension plan assets are measured at fair value. The expected return on pension plan assets is determined using market related values. Market related values have been calculated using the fair value method. Adjustments arising from plan amendments and the transitional amounts recognized upon adoption of the accounting standard are amortized on a straight-line basis over the average remaining service period of the employees active at the date of amendment or transition. The excess of the net actuarial gain or loss over ten per cent of the greater of the benefit obligation and the fair value of plan assets is amortized over the average remaining service period of the active employees.

The Company also provides post-employment benefits other than pensions, including group health care and life insurance benefits for eligible retirees, their spouses and qualified dependants. The cost of such benefits is accrued during the years employees render service, except for the regulated operations of Gas Distribution and Services where the cost of providing these benefits is expensed as paid, consistent with the recovery of such costs in rates.

The measurement date used to determine the plan assets and the accrued benefit obligation was September 30, 2006.

### **Stock Based Compensation**

Stock options granted after January 1, 2003 are recorded using the fair value method. Under this method, compensation expense is measured at fair value at the grant date using the Black-Scholes option pricing model and recognized on a straight-line basis over the shorter of the vesting period or the period to early retirement eligibility with a corresponding credit to contributed surplus. Balances in contributed surplus are transferred to share capital when the options are exercised. Stock options granted prior to January 1, 2003 do not result in the recognition of compensation expense and continue to be accounted for as capital transactions when the options are exercised.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Performance Stock Units (PSUs) and Restricted Stock Units (RSUs) vest at the completion of a three-year term and are settled in cash. During the term, a liability and expense are recorded based on the number of units outstanding and the current market price of the Company's shares. The value of PSU's is also dependent on the Company's current performance relative to a specified peer group.

### Comparative Amounts

Certain comparative amounts have been reclassified to conform with the current year's financial statement presentation.

## 2. CHANGES IN ACCOUNTING POLICIES

### New Accounting Standards

#### Financial Instruments, Hedging Relationships and Other Comprehensive Income

New accounting standards will be in effect January 1, 2007 for hedge accounting, recognition and measurement of financial instruments and disclosure of comprehensive income. The adoption of these standards will result in the recognition of financial instruments and hedging relationships principally consistent with similar requirements in the United States, as currently reflected in the Company's United States Accounting Principles note.

The Company will recognize other comprehensive income in a separate financial statement and include accumulated other comprehensive income as a component of shareholders' equity. To the extent economic hedges do not qualify for hedge accounting, are ineffective, or are not documented as hedges in accordance with the new standards, gains and losses and any ineffectiveness will be charged to current period earnings.

If the Company were to adopt the standards at December 31, 2006, a payable to counterparties of \$44.8 million, a due from ratepayers of \$26.6 million, accumulated other comprehensive income of \$30.6 million, a future tax liability of \$16.8 million, and a charge to retained earnings of \$66.1 million would be recognized in the financial statements.

## 3. FINANCIAL STATEMENT EFFECTS OF RATE REGULATION

### General Information on Rate Regulation and its Economic Effects

A number of businesses within the Company are subject to regulation where regulators exercise statutory authority over matters such as construction, operation, rates, ratemaking agreements with customers. The Company's significant regulated businesses and related accounting impacts are described below:

#### Enbridge System

The primary business activities of the Enbridge System are subject to regulation by the NEB. Tolls are set based on agreements with customers and are filed with the NEB for approval. In 2005, Enbridge and the Canadian Association of Petroleum Producers (CAPP) approved an incentive tolling settlement (ITS). The ITS is effective from January 1, 2005 to December 31, 2009 and defines the methodology for calculation of tolls and the revenue requirement on the core component of the Enbridge System in Canada. Toll adjustments, for variances from requirements defined in the ITS, are filed annually with the regulator for approval.

#### Athabasca Pipeline

The Athabasca Pipeline is regulated by the AEUB. Tolls are established based on long-term transportation agreements with individual shippers and taxes are recorded using the taxes payable method.

#### Vector Pipeline

Vector Pipeline is an interstate natural gas pipeline with a FERC approved tariff establishing rates, terms and conditions governing its service to customers. Rates are determined using a cost of service methodology. Tariff changes may only be implemented upon approval by the FERC. Tolls include a return on equity component of 12.96% (2005 – 2.96%) before tax.



### Alliance Pipeline

The US portion of the Alliance Pipeline (Alliance) is regulated by the FERC and the Canadian portion of the pipeline is regulated by the NEB. Shippers on Alliance entered into 15-year transportation contracts expiring in December 2015, with a cost of service toll methodology. Toll adjustments are filed annually with the regulator. The tolls include a return on equity component of 10.85% (2005 – 10.85%) after tax for the US portion and 11.25% (2005 – 11.25%) after tax for the Canadian portion. Alliance tolls are based on a deemed 70% debt and 30% equity structure.

### Enbridge Gas Distribution

EGD's gas distribution operations are regulated by the OEB. EGD's rates are set under a cost of service methodology with revenues charged to recover EGD's forecast costs and to earn a rate of return on common equity. Applications for changes to rates are made annually and are submitted for approval by the OEB.

Forecast costs include gas commodity and transportation, operation and maintenance, depreciation, municipal taxes, interest and income taxes. The rate base is the average investment of permitted assets used in gas distribution, storage and transmission and an allowance for working capital. EGD's 2006 approved rate of return on the rate base was 7.74% (2005 – 8.10%) after tax, and the approved rate of return on common equity was 8.74% (2005 – 9.57%) after tax based on a 35% deemed common equity.

### Enbridge Gas New Brunswick

Enbridge Gas New Brunswick (EGNB) is regulated by the New Brunswick Board of Commissioners of Public Utilities Board (PUB) and follows a cost of service tolling methodology. An application for rate adjustments is filed annually for PUB approval. EGNB's rate of return on the rate base was 9.78% (2005 – 9.46%) before tax and the approved rate of return on equity was 13% (2005 – 13%) before tax, based on equity which is capped at 50%.

### Regulatory Risk and Uncertainties Affecting Recovery or Settlement

The recognition of regulatory assets and liabilities is based on the actions, or an expectation of the future actions, of the regulator. To the extent that the regulator's actions differ from the Company's expectations, the timing and amount of recovery or settlement of regulatory balances could differ significantly from those recorded.

### Financial Statement Effects

To recognize the actions or expected actions of the regulator, the timing and recognition of certain revenues and expenses may differ from that otherwise expected for non rate-regulated entities.

Regulatory assets represent amounts that are expected to be recovered from customers in future periods through rates. Regulatory liabilities represent amounts that are expected to be refunded to customers in future periods through rates. In the absence of rate regulation, GAAP would not permit the recognition of regulatory assets or liabilities and the earnings impact would be recorded in the period the expenses are incurred or revenues are earned. Long-term regulatory assets are recorded in Deferred Amounts and Other Assets whereas current regulatory assets are recorded in Accounts Receivable and Other. Regulatory liabilities are recorded in Accounts Payable and Other.

### 3. FINANCIAL STATEMENT EFFECTS OF RATE REGULATION (continued)

Accounting for rate-regulated entities has resulted in recording the following regulatory assets and liabilities:

(millions of dollars)					
December 31,	2006	2005	Estimated Settlement Period (years)	Earnings Impact <sup>1</sup> 2006	2005
<b>Regulatory Assets/(Liabilities)</b>					
Liquids Pipelines					
Enbridge system tolling deferrals <sup>2</sup>	<b>166.2</b>	172.3	1	<b>(6.1)</b>	21.3
Gas Pipelines					
Deferred transportation revenue <sup>3</sup>	<b>203.8</b>	187.6	17-19	<b>9.8</b>	14.6
Transportation revenue adjustment <sup>4</sup>	<b>9.3</b>	11.7	1	<b>(1.4)</b>	(0.3)
Sponsored Investments					
Deferred transportation revenue <sup>3</sup>	<b>47.4</b>	30.0	19	<b>7.3</b>	0.1
Gas Distribution and Services					
EGNB regulatory deferral <sup>5</sup>	<b>101.8</b>	82.7	34	<b>12.4</b>	14.4
Deferred taxes recoverable <sup>6</sup>	<b>6.0</b>	14.0	1	—	—
Class action lawsuit settlement <sup>7</sup>	<b>22.0</b>	0.8	2	<b>13.5</b>	—
Gas distribution access rule <sup>8</sup>	<b>8.4</b>	0.4	2	<b>5.1</b>	0.3
Ontario hearing cost <sup>9</sup>	<b>9.2</b>	11.9	2	<b>(1.7)</b>	2.5
Purchased gas variance <sup>10</sup>	<b>(127.4)</b>	28.1	1	<b>(99.3)</b>	49.2
Unaccounted for gas variance <sup>11</sup>	<b>(11.7)</b>	3.0	1	<b>(9.4)</b>	23.2
Deferred rebates <sup>12</sup>	<b>(2.0)</b>	(11.6)	1	—	—
Transactional services deferral <sup>13</sup>	<b>(7.5)</b>	(13.1)	1	—	—

<sup>1</sup> Represents the increase/(decrease) reflected in after tax earnings as a result of rate regulated accounting.

<sup>2</sup> Tolls on the Enbridge System are calculated in accordance with the ITS, System Expansion Program (SEP) II and the Terrace agreements and are established each year based on capacity, the allowed revenue requirement and the Terrace agreement. Where actual volumes shipped on the pipeline do not result in collection of the annual revenue requirement, a receivable is recognized and incorporated into tolls in the subsequent year. However, recovery is dependent on volumes shipped since each shipper is only responsible for their pro-rata share of the increase in tolls. In addition, other tolling deferrals occur in accordance with the various agreements.

<sup>3</sup> Deferred transportation revenue is related to the cumulative difference between GAAP depreciation expense of Alliance and Vector Pipelines and depreciation expense included in the regulated transportation rates. The Company expects to recover this difference over a number of years when depreciation rates in the transportation agreements are expected to exceed the GAAP depreciation rates, for Alliance beginning in 2011 and ending in 2025 and for Vector beginning in 2008 and ending in 2023. This regulatory asset is not included in the rate base.

<sup>4</sup> The transportation revenue adjustment is the cumulative difference between actual expenses of Alliance US and estimated expenses included in transportation rates. The transportation revenue adjustment is recoverable under the long-term transportation agreements and is not included in the rate base.

<sup>5</sup> A regulatory deferral account captures the difference between EGNB's distribution revenues and its cost of service revenue requirement during the development period. The regulatory deferral account balance will be amortized over a recovery period approved by the PUB commencing at the end of the development period, currently expected in 2010. In a January 2005 decision, the PUB indicated that the recovery period would end no sooner than December 31, 2040.

<sup>6</sup> Deferred taxes recoverable relate to a former rental water heater program of EGD. On November 1, 2004, the OEB authorized EGD to collect \$23.9 million after tax from ratepayers over a three-year period ending October 1, 2007. Collections are applied against the receivable and therefore do not impact earnings.

<sup>7</sup> Class action lawsuit settlement deferral represents amounts paid towards the settlement of the class action lawsuit related to late payment penalties. This amount is expected to be recovered in future periods, subject to OEB approval.

<sup>8</sup> Gas Distribution Access Rule (GDAR) receivable represents amounts that are expended for the GDAR implementation, mandated by the OEB, which includes costs relating to consulting services for system design and development. The amount will be recovered from ratepayers in future periods, in accordance with the OEB's approval.

<sup>9</sup> Ontario hearing costs are incurred by EGD for the rate hearing process. EGD has historically been granted OEB approval for recovery of such hearing costs, generally within two years.

<sup>10</sup> Purchased gas variance is the difference between the actual and approved cost of gas, including risk management costs. The approved cost of gas is reflected in rates. EGD has historically been granted approval for recovery or required refund of this variance within the year.

<sup>11</sup> Unaccounted for gas variance represents the difference between the total gas distributed by EGD and the amount of gas billed or billable to ratepayers, to the extent it is different from the approved gas variance. EGD has deferred unaccounted for gas variance and has historically been granted approval for recovery or required refund of this amount in the subsequent year.

<sup>12</sup> Deferred rebates are an accumulation of amounts required by the OEB to be refunded to EGD ratepayers but remain pending due to the inability to locate certain ratepayers. This amount will be refunded to ratepayers in the following year.

<sup>13</sup> Transactional services deferral represents the ratepayer portion of excess earnings generated from optimization of storage and pipeline capacity. EGD has historically been required to refund the amount to ratepayers in the following year.

## Other Items Affected by Rate Regulation

### Future Income Taxes

The regulated operations of the Company recover tax expense using the taxes payable method when prescribed by regulators for ratemaking purposes or when stipulated in ratemaking agreements. Therefore, rates do not include the recovery of future income taxes related to temporary differences. Consequently, the Company does not record future income taxes for regulated activities as the Company expects that all future income taxes will be recovered in rates when they become payable. GAAP requires the recognition of future income tax liabilities and future income tax assets in the absence of rate regulation. In the absence of rate regulation, future income taxes liabilities of \$584.0 million (2005 – \$654.1 million) associated with certain assets, primarily property, plant and equipment, would be recorded.

Net future income tax liabilities of \$32.9 million (2005 – \$77.8 million) are recorded and relate to certain regulatory deferral accounts identified above. Accumulated unrecorded future income tax assets of \$64.7 million (2005 – \$71.9 million) relate to the remaining regulatory deferral accounts identified above. In the absence of rate regulation, regulatory deferrals would not be recorded nor would the associated future income tax liabilities. As a result of these tax impacts, earnings during the year would increase by \$65.0 million (2005 – decrease \$10.0 million).

### Allowance For Funds Used During Construction (AFUDC) and Other Capitalized Costs

AFUDC is included in the cost of property, plant and equipment and is depreciated over future periods as part of the total cost of the related asset. AFUDC includes both an interest component and, if approved by the regulator, a cost of equity component. In the absence of rate regulation, GAAP would permit the capitalization of only the interest component. Therefore, the capitalized equity component, the corresponding earnings during the construction phase, and the subsequent depreciation would not be recognized.

Certain regulators prescribe the pool method where similar assets with comparable useful lives are grouped and depreciated as a pool. When those assets are retired or otherwise disposed of, gains and losses are not reflected in income, but are booked as an adjustment to accumulated depreciation. Entities not subject to rate regulation write off the net book value of the retired asset and include any resulting gain or loss in earnings. With the pool method, it is not possible to identify the carrying value of the equity component of AFUDC or its effect on depreciation. Similarly, gains or losses on the retirement of specific fixed assets in any given year cannot be identified or quantified.

### Operating Cost Capitalization

With the approval of the regulator, EGD capitalizes a percentage of certain operating costs into the rate base. EGD is authorized to charge depreciation and earn a return on the net book value of such capitalized costs in future years. In the absence of accounting for the effects of rate regulation, such costs would be charged to current earnings.

EGD entered into a consulting contract relating to asset management initiatives. The majority of the costs are being capitalized to gas mains in accordance with regulatory approval. At December 31, 2006, \$66.4 million (2005 – \$48.1 million) was included in gas mains, which are depreciated over the average service life of 25 years. In the absence of accounting for the effects of rate regulation, the majority of these costs would be charged to current earnings.

### Pension Plans

Contributions made to the defined benefit pension plan for the regulated operations of Gas Distribution and Services are expensed as paid, consistent with the recovery of such costs in rates. GAAP requires pension costs and obligations for defined benefit pension plans to be determined using the projected benefit method and charged to earnings as services are rendered. Had pension costs and obligations been recognized, the net pension asset would have increased by \$157.1 million at December 31, 2006 (2005 – \$191.8 million) and earnings would have decreased by \$0.5 million (2005 – \$0.9 million).

### Post-Employment Benefits Other than Pensions

The cost of providing post-employment benefits other than pensions (OPEB) for the regulated operations of Gas Distribution and Services is expensed when paid, consistent with the recovery of such costs in rates. In the absence of accounting for the effects of rate regulation, the cost of such benefits is accrued during the years employees render service. Had these costs been accrued, the net OPEB liability would have increased by \$67.1 million (2005 – \$60.2 million) and earnings would have decreased by \$5.5 million (2005 – \$4.0 million).

#### 4. SEGMENTED INFORMATION

##### Year ended December 31, 2006

<i>(millions of dollars)</i>	Liquids Pipelines	Gas Pipelines	Sponsored Investments	Gas Distribution and Services	International	Corporate <sup>1</sup>	Consolidated
Revenues	<b>1,048.1</b>	<b>345.9</b>	<b>254.7</b>	<b>8,981.6</b>	<b>14.2</b>	–	<b>10,644.5</b>
Commodity costs	–	–	–	(7,824.6)	–	–	(7,824.6)
Operating and administrative	(391.2)	(96.0)	(67.7)	(485.8)	(18.2)	(25.3)	(1,084.2)
Depreciation and amortization	(153.4)	(87.5)	(71.9)	(269.1)	(0.9)	(4.6)	(587.4)
	<b>503.5</b>	<b>162.4</b>	<b>115.1</b>	<b>402.1</b>	<b>(4.9)</b>	<b>(29.9)</b>	<b>1,148.3</b>
Income from equity investments	(0.2)	–	111.5	17.0	52.2	(0.2)	180.3
Other investment income	3.2	9.2	2.9	17.8	45.2	29.5	107.8
Interest and preferred share dividends	(102.4)	(73.3)	(60.0)	(197.8)	–	(140.5)	(574.0)
Non-controlling interest	(1.6)	–	(48.0)	(5.1)	–	–	(54.7)
Income taxes	(128.3)	(37.1)	(34.7)	(55.8)	(9.3)	72.9	(192.3)
Earnings applicable to common shareholders	<b>274.2</b>	<b>61.2</b>	<b>86.8</b>	<b>178.2</b>	<b>83.2</b>	<b>(68.2)</b>	<b>615.4</b>

##### Year ended December 31, 2005

<i>(millions of dollars)</i>	Liquids Pipelines	Gas Pipelines	Sponsored Investments	Gas Distribution and Services	International	Corporate <sup>1</sup>	Consolidated
Revenues	881.0	364.3	249.0	6,947.1	11.7	–	8,453.1
Commodity costs	–	–	–	(5,728.4)	–	–	(5,728.4)
Operating and administrative	(311.4)	(95.5)	(60.1)	(549.3)	(17.5)	(23.8)	(1,057.6)
Depreciation and amortization	(145.6)	(94.3)	(71.5)	(257.3)	(1.2)	(5.4)	(575.3)
	424.0	174.5	117.4	412.1	(7.0)	(29.2)	1,091.8
Income from equity investments	0.8	–	48.6	8.9	58.5	–	116.8
Other investment income	0.4	5.9	27.3	30.6	39.7	38.5	142.4
Interest and preferred share dividends	(96.5)	(81.9)	(61.8)	(178.8)	–	(127.1)	(546.1)
Non-controlling interest	(2.1)	–	(21.2)	(3.8)	(0.5)	–	(27.6)
Income taxes	(97.5)	(38.7)	(45.5)	(90.2)	(3.3)	53.9	(221.3)
Earnings applicable to common shareholders	229.1	59.8	64.8	178.8	87.4	(63.9)	556.0

Year ended December 31, 2004

<i>(millions of dollars)</i>	Liquids Pipelines	Gas Pipelines	Sponsored Investments	Gas Distribution and Services <sup>2</sup>	International	Corporate <sup>1</sup>	Consolidated
Revenues	872.7	271.7	–	6,631.1	32.3	–	7,807.8
Commodity costs	–	–	–	(5,184.3)	–	–	(5,184.3)
Operating and administrative	(310.1)	(55.1)	–	(577.0)	(38.6)	(34.2)	(1,015.0)
Depreciation and amortization <sup>3</sup>	(145.4)	(65.7)	–	(308.4)	(1.9)	(3.6)	(525.0)
	417.2	150.9	–	561.4	(8.2)	(37.8)	1,083.5
Income from equity investments	1.1	–	79.5	29.4	49.6	0.7	160.3
Other investment income	1.0	0.8	52.9	23.5	31.6	14.1	123.9
Gain on sale of investment	–	–	–	121.5	–	–	121.5
Interest and preferred share dividends	(101.4)	(65.6)	–	(211.1)	(0.2)	(153.9)	(532.2)
Non-controlling interest	(0.3)	–	(20.2)	(2.3)	0.3	–	(22.5)
Income taxes	(97.7)	(32.3)	(46.0)	(209.3)	0.5	95.6	(289.2)
Earnings applicable to common shareholders	219.9	53.8	66.2	313.1	73.6	(81.3)	645.3

The measurement basis for preparation of segmented information is consistent with the significant accounting policies described in Note 1.

<sup>1</sup> Corporate includes new business development activities and investing and financing activities, including general corporate investments and financing costs not allocated to the business segments.

<sup>2</sup> Gas Distribution and Services includes 15 months of results for EGD and other gas distribution businesses, for the year end December 31, 2004. This change eliminated the quarter lag basis of consolidation and resulted in additional earnings of \$57.2 million.

<sup>3</sup> Depreciation and amortization expense in Gas Distribution and Services includes a \$12.4 million impairment loss on the Calmar Gas Plant.

### Total Assets

*(millions of dollars)*

December 31,	2006	2005
Liquids Pipelines	4,004.4	3,594.2
Gas Pipelines	2,297.0	2,321.8
Sponsored Investments	2,841.5	2,451.9
Gas Distribution and Services	7,635.4	7,318.5
International	917.2	894.9
Corporate	683.8	629.6
	<b>18,379.3</b>	17,210.9

### Additions to Property, Plant and Equipment

*(millions of dollars)*

December 31,	2006	2005	2004
Liquids Pipelines	428.8	258.6	83.3
Gas Pipelines	110.8	10.1	10.6
Sponsored Investments	33.4	15.5	–
Gas Distribution and Services	611.1	434.0	402.1
International and Corporate	23.4	5.9	0.4
	<b>1,207.5</b>	724.1	496.4

#### 4. SEGMENTED INFORMATION (continued)

##### Geographic Information

##### Revenues <sup>1</sup>

(millions of dollars)

December 31,	2006	2005	2004
Canada	7,968.7	6,747.5	6,297.6
United States	2,661.6	1,693.9	1,482.6
Other	14.2	11.7	27.6
	<b>10,644.5</b>	<b>8,453.1</b>	<b>7,807.8</b>

<sup>1</sup> Revenues are based on the country of origin of the product or services sold.

##### Property, Plant and Equipment

(millions of dollars)

December 31,	2006	2005
Canada	8,859.7	8,290.0
United States	2,401.8	2,216.0
Other	3.2	4.1
	<b>11,264.7</b>	<b>10,510.1</b>

#### 5. ACQUISITIONS AND DISPOSITIONS

On February 1, 2006, Enbridge acquired a 65% common share interest in the Olympic Pipe Line Company for \$112.7 million. In 2005, the Company acquired interests in five other businesses for a total of \$106.6 million, including \$6.8 million paid in common shares of the Company.

(millions of dollars)

Year ended December 31,	Olympic 2006	Combined 2005
Fair Value of Assets Acquired:		
Property, plant and equipment	107.0	66.6
Intangibles	–	25.7
Other assets	5.0	0.7
Future income taxes	(6.1)	(16.3)
Other liabilities	(17.0)	(0.9)
	<b>88.9</b>	<b>75.8</b>
Goodwill	23.8	30.8
	<b>112.7</b>	<b>106.6</b>
Purchase Price:		
Cash (2006, net of \$1.6 million cash acquired)	112.7	88.6
Contingent consideration	–	11.2
Shares issued	–	6.8
Deposit paid in 2005	(11.3)	–
	<b>101.4</b>	<b>106.6</b>

##### Enbridge Offshore System

On December 31, 2004, the Company acquired offshore natural gas pipeline assets located in the Gulf of Mexico, from Shell US Gas & Power LLC for cash consideration of \$754.0 million.

##### AltaGas Income Trust (AltaGas)

During 2004, the Company disposed of its investment in AltaGas for cash proceeds of \$346.7 million net of underwriting fees, resulting in an after-tax gain of \$97.8 million (\$121.5 million pre-tax).

## 6. PROPERTY, PLANT AND EQUIPMENT

(millions of dollars)

<b>December 31, 2006</b>	Weighted Average Depreciation Rate	Cost	Accumulated Depreciation	Net
<b>Liquids Pipelines</b>				
Pipeline	2.3%	2,781.6	1,241.3	1,540.3
Pumping Equipment, Buildings Tanks and Other	3.7%	2,501.3	874.1	1,627.2
Land and Right-of-Way	1.7%	40.1	18.4	21.7
Under Construction	–	304.8	–	304.8
		<b>5,627.8</b>	<b>2,133.8</b>	<b>3,494.0</b>
<b>Gas Pipelines</b>				
Pipeline	3.7%	1,999.7	397.0	1,602.7
Land and Right-of-Way	2.7%	46.3	8.0	38.3
Metering and Other	4.5%	128.0	20.1	107.9
Under Construction	–	64.2	–	64.2
		<b>2,238.2</b>	<b>425.1</b>	<b>1,813.1</b>
<b>Sponsored Investments</b>				
Pipeline	4.4%	1,294.1	140.5	1,153.6
Other	5.2%	78.7	4.5	74.2
		<b>1,372.8</b>	<b>145.0</b>	<b>1,227.8</b>
<b>Gas Distribution and Services</b>				
Gas Mains	4.2%	2,342.2	531.3	1,810.9
Gas Services	4.5%	1,933.6	523.6	1,410.0
Regulating and Metering Equipment	3.9%	624.5	153.9	470.6
Storage	2.7%	270.3	60.2	210.1
Computer Technology	18.1%	346.6	195.3	151.3
Other	2.6%	735.2	112.1	623.1
		<b>6,252.4</b>	<b>1,576.4</b>	<b>4,676.0</b>
Other	7.0%	86.3	32.5	53.8
		<b>15,577.5</b>	<b>4,312.8</b>	<b>11,264.7</b>

## 6. PROPERTY, PLANT AND EQUIPMENT (continued)

(millions of dollars)

December 31, 2005	Weighted Average Depreciation Rate	Cost	Accumulated Depreciation	Net
<b>Liquids Pipelines</b>				
Pipeline	2.4%	2,468.3	1,173.5	1,294.8
Pumping Equipment, Buildings Tanks and Other	3.8%	2,263.9	801.3	1,462.6
Land and Right-of-Way	1.9%	36.9	17.9	19.0
Under Construction	—	330.5	2.1	328.4
		5,099.6	1,994.8	3,104.8
<b>Gas Pipelines</b>				
Pipeline	4.0%	1,930.9	309.4	1,621.5
Land and Right-of-Way	2.8%	45.1	6.3	38.8
Metering and Other	5.5%	125.5	13.9	111.6
Under Construction	—	22.0	—	22.0
		2,123.5	329.6	1,793.9
<b>Sponsored Investments</b>				
Pipeline	3.2%	1,340.2	142.9	1,197.3
Other	9.5%	28.4	7.3	21.1
		1,368.6	150.2	1,218.4
<b>Gas Distribution and Services</b>				
Gas Mains	4.1%	2,146.9	462.7	1,684.2
Gas Services	4.5%	1,883.8	473.2	1,410.6
Regulating and Metering Equipment	3.8%	600.8	135.9	464.9
Storage	2.7%	267.7	54.4	213.3
Computer Technology	17.2%	333.9	168.7	165.2
Other	3.8%	523.0	103.0	420.0
		5,756.1	1,397.9	4,358.2
Other	8.8%	61.8	27.0	34.8
		14,409.6	3,899.5	10,510.1



## 7. JOINT VENTURES

Enbridge has joint venture interests in the following entities:

<i>(millions of dollars)</i>	Ownership Interest	2006	Net Assets 2005
December 31,			
Liquids Pipelines			
Mustang Pipeline	30.0%	25.3	21.7
Hardisty Caverns	50.0%	33.2	34.7
Olympic Pipe Line	65.0%	111.1	–
Gas Pipelines			
Alliance Pipeline US	50.0%	422.7	415.5
Vector Pipeline	60.0%	442.3	448.4
Enbridge Offshore Pipelines – various joint ventures	22.0%-75.0%	517.4	503.0
Sponsored Investments			
Alliance Pipeline Canada	50.0%	357.7	368.3
Other	33.0%-50.0%	56.4	–
Gas Distribution and Services			
Aux Sable	42.7%	178.7	180.7
CustomerWorks	70.0%	48.1	68.0
Other	33.0%-50.0%	7.2	34.6
		<b>2,200.1</b>	<b>2,074.9</b>

The following summarizes the impact of the joint ventures on the consolidated financial statements of Enbridge:

<i>(millions of dollars)</i>	2006	2005	2004
Year ended December 31,			
Earnings			
Revenues	939.4	1,402.5	989.7
Commodity costs	(184.8)	(608.2)	(482.4)
Operating and administrative	(257.2)	(320.7)	(241.3)
Depreciation and amortization	(164.8)	(162.3)	(81.5)
Interest expense	(110.8)	(117.1)	(66.6)
Investment and other income	7.3	4.6	2.2
Proportionate share of earnings	229.1	198.8	120.1
Cash Flows			
Cash provided by operations	318.3	271.1	158.7
Cash used in investing activities	(59.5)	(13.4)	(32.0)
Cash used in financing activities	(258.9)	(268.0)	(126.0)
Proportionate share of increase/(decrease) in cash and cash equivalents	(0.1)	(10.3)	0.7

<i>(millions of dollars)</i>	2006	2005
December 31,		
Financial Position		
Current assets	178.7	273.7
Property, plant and equipment, net	3,224.6	3,168.2
Deferred amounts and other assets	288.5	245.6
Current liabilities	(151.8)	(231.8)
Long-term debt	(1,315.4)	(1,366.0)
Other long-term liabilities	(24.5)	(14.8)
Proportionate share of net assets	2,200.1	2,074.9

Included in the Company's proportionate share of cash from joint ventures is \$7.2 million (2005 – \$16.4 million) held in trust for operating purposes, pursuant to finance agreements held by joint ventures.

## 8. LONG-TERM INVESTMENTS

(millions of dollars)

December 31,	Ownership Interest	2006	2005
<b>Equity Investments</b>			
Liquids Pipelines			
Chicap Pipeline	22.8%	21.5	21.7
Sponsored Investments			
The Partnership	16.6%	1,105.5	738.1
Gas Distribution and Services			
Noverco Common Shares	32.1%	37.0	28.7
Other		1.4	1.3
International			
Compañía Logística de Hidrocarburos CLH, S.A.	25.0%	662.2	596.1
Corporate		17.1	2.2
<b>Cost Investments</b>			
Gas Distribution and Services			
Noverco Preferred Shares		181.4	181.4
Fuel Cell Energy		25.0	25.0
International			
Oleoducto Central S.A. (OCENSA)		223.3	223.3
Corporate			
Value Creation		25.0	25.0
		<b>2,299.4</b>	<b>1,842.8</b>

Equity investments include the unamortized excess of the purchase price over the underlying net book value of the investee's assets at the purchase date of \$617.5 million at December 31, 2006 (2005 – \$560.1 million). The excess is attributable to the value of property, plant and equipment within the investees based on estimated fair values and is amortized over the economic life of the assets. Consolidated retained earnings at December 31, 2006 include undistributed earnings from equity investments of \$10.4 million (2005 – \$12.3 million).

### The Partnership

The Company has a combined 16.6% ownership in EEP, through a 2.0% interest in general partner units, a 5.0% interest in Class B units, a 6.9% interest in Class C units, and a 2.7% interest in EEP via a 17.2% investment in EEM, which owns 100% of EEP's i-units.

The aggregate Class B, Class C and general partner units are recorded at \$560.5 million (2005 – \$246.5 million). Although 82.8% of EEM is widely held, the Company has voting control, and therefore consolidates EEM, including its investment in EEP of \$545.0 million (2005 – \$491.6 million). As a result, in 2006, the Company recorded EEM's equity investment income of \$52.2 million (2005 – \$14.4 million) and non-controlling interests of \$27.8 million (2005 – \$12.4 million).

During the year, the Company acquired 5.4 million Class C units of EEP for \$280.2 million. The Class C units have the same voting rights as Class A and B units and are entitled to quarterly distributions equal to those paid to Class A and B unitholders. Prior to August 15, 2009, distributions are paid in additional Class C units, where Class C units are valued at the market value of Class A units. After August 15, 2009, distributions will be paid in cash and, subject to the approval of existing Class A and Class B unitholders, Class C units will convert to Class A units on a one-to-one basis. If approval of the conversion is not received, the Class C units will receive cash distributions equal to 115% of those paid to Class A unitholders.

In 2005, EEP completed public issuances of partnership units. As the Company elected not to fully participate in these offerings, its effective interest in EEP was reduced to 10.9% from 11.6%, resulting in recognition of a dilution gain of \$8.9 million (2004 – \$7.6 million), net of tax and minority interest.

### **Noverco**

The Company owns a cost investment in Noverco of \$181.4 million (2005 – \$181.4 million), which is entitled to a cumulative preferred dividend based on the average yield of Government of Canada bonds maturing in greater than 10 years plus 4.34%. The fair value of the investment approximates its carrying value as its return is based on a floating rate.

The Company also owns an equity investment in the common shares of Noverco of \$37.0 million (2005 – \$28.7 million). Noverco owns an approximate 9.5% reciprocal shareholding in the shares of the Company. As a result, the Company has an indirect pro-rata interest of 3.2% (2005 – 3.2%) in its own shares. Both the equity investment in Noverco and shareholders' equity have been reduced by the reciprocal shareholding of \$135.7 million (2005 – \$135.7 million). Noverco records dividends paid by the Company as dividend income and the Company eliminates these dividends from the earnings of Noverco. The Company records the pro-rata portion of dividends paid by the Company to Noverco as a reduction of dividends paid and an increase in the Company's investment in Noverco.

In 2005, the Company reclassified \$51.2 million in dividends paid to Noverco representing the reciprocal portion of dividends paid to Noverco from September 1, 1997 to December 31, 2004. The reclassification increased equity investments and retained earnings by \$51.2 million.

### **CLH**

The Company owns a 25% equity interest in CLH of \$662.2 million (2005 – \$596.1 million), a refined products transportation and storage company in Spain.

### **OCENSA**

The Company owns a cost investment in OCENSA, a crude oil export pipeline in Colombia of \$223.3 million (2005 – \$223.3 million), which earns a fixed rate of return. The fair value of this investment is approximately \$245.9 million (2005 – \$257.9 million), estimated using year-end market information.

### **Enbridge Income Fund**

The Company owns 14.5 million subordinated units of EIF and 38.0 million preferred units of Enbridge Commercial Trust (ECT), a subsidiary of EIF, at December 31, 2006. The Company consolidates EIF in accordance with the accounting guideline for Consolidation of Variable Interest Entities, prior to January 1, 2005, EIF was accounted for as an equity investment and the ECT preferred units were accounted for as a cost investment. The market value of the subordinated units of EIF at December 31, 2006 is \$191.4 million (2005 – \$210.0 million).

At the request of the Company, subject to certain conditions, ECT will repurchase and cancel the ECT preferred units based on the net issue price realized from the sale (or that could be realized from the sale) of an ordinary trust unit to the public. The ECT preferred units have no voting rights and mature on June 30, 2033 at which time ECT is obligated to redeem all of the outstanding ECT preferred units for \$10.00 per unit. The economic terms of these units are similar to those of ordinary common units. As such, the approximate fair value of these preferred units, valued at the December 31, 2006 closing price of \$13.20 per ordinary trust unit (2005 – \$14.48), is \$501.9 million (2005 – \$550.6 million).

## 9. DEFERRED AMOUNTS AND OTHER ASSETS

(millions of dollars)

December 31,	2006	2005
Regulatory deferrals	395.9	336.3
Contractual receivables	142.8	132.5
Long-term portion of hedge fair value changes	205.1	221.1
Deferred pension funding	56.0	61.7
Deferred financing charges	52.7	42.8
Other	72.0	56.3
	<b>924.5</b>	<b>850.7</b>

At December 31, 2006, deferred amounts of \$146.8 million (2005 – \$129.8 million) were subject to amortization and are presented net of accumulated amortization of \$67.6 million (2005 – \$62.1 million). Amortization expense in 2006 was \$10.1 million (2005 – \$12.5 million; 2004 – \$13.9 million).

## 10. INTANGIBLE ASSETS

(millions of dollars)

December 31, 2006	Weighted Average Amortization Rate	Cost	Accumulated Amortization	Net
Transportation agreements (includes US\$119.6 million)	4.2%	261.5	28.4	233.1
Customer lists	7.1%	9.8	1.4	8.4
		<b>271.3</b>	<b>29.8</b>	<b>241.5</b>

(millions of dollars)

December 31, 2005	Weighted Average Amortization Rate	Cost	Accumulated Amortization	Net
Transportation agreements (includes US \$119.6 million)	4.2%	261.6	18.1	243.5
Customer lists	7.1%	9.8	0.7	9.1
		<b>271.4</b>	<b>18.8</b>	<b>252.6</b>

Amortization expense of \$11.0 million was recorded for the year ended December 31, 2006 (2005 – \$11.1 million).

## 11. GOODWILL

(millions of dollars)	Liquids Pipelines	Gas Pipelines	Sponsored Investments	Gas Distribution and Services	Consolidated
Balance at January 1, 2005	–	31.5	–	–	31.5
Acquisitions	–	–	–	30.8	30.8
Included in EIF consolidation	–	–	308.1	–	308.1
Effects of foreign exchange	–	(1.6)	–	(1.6)	(3.2)
Balance December 31, 2005	–	29.9	308.1	29.2	367.2
Olympic Pipe Line acquisition	23.8	–	–	–	23.8
Foreign exchange and other	0.7	–	–	3.2	3.9
<b>Balance at December 31, 2006</b>	<b>24.5</b>	<b>29.9</b>	<b>308.1</b>	<b>32.4</b>	<b>394.9</b>

## 12. DEBT

(millions of dollars)

December 31,	Weighted Average Interest Rate	Maturity	2006	2005
<b>Liquids Pipelines</b>				
Debentures	8.20%	2024	<b>200.0</b>	200.0
Medium-term notes	5.62%	2009-2036	<b>824.6</b>	673.0
Other <sup>1</sup>			<b>131.0</b>	166.4
<b>Gas Distribution and Services</b>				
Debentures	10.98%	2009-2024	<b>585.0</b>	585.0
Medium-term notes	5.75%	2008-2036	<b>1,665.0</b>	1,190.0
Other			<b>8.2</b>	11.7
<b>Corporate</b>				
US Dollar term notes (US\$417.0 million, 2005 – US\$417.0 million)	5.82%	2007-2015	<b>485.9</b>	486.2
Medium-term notes	5.71%	2007-2035	<b>2,094.9</b>	1,988.4
Preferred securities	7.80%	2051	<b>200.0</b>	200.0
Other <sup>2</sup>			<b>1,396.4</b>	1,179.6
<b>Total Debt</b>			<b>7,591.0</b>	6,680.3
<b>Current Maturities</b>			<b>(537.0)</b>	(401.2)
<b>Long-Term Debt</b>			<b>7,054.0</b>	6,279.1

<sup>1</sup> Primarily commercial paper borrowings.

<sup>2</sup> Primarily commercial paper borrowings. Includes US\$348.4 million (2005 – US\$256.9 million).

Short-term debt of \$1,519.1 million (2005 – \$1,340.5 million) is supported by the availability of long-term committed credit facilities and has been classified as long-term debt.

Long-term debt maturities for the years ending December 31, 2007 through 2011 are \$537.0 million, \$602.7 million, \$200.9 million, \$601.1 million and \$151.1 million, respectively. The Company's debentures and medium-term notes bear interest at fixed rates.

The Company has \$200.0 million of 7.8% Preferred Securities outstanding. The Preferred Securities are redeemable on February 15, 2007. On December 18, 2006 the Company announced its intention to redeem all 8,000,000 Preferred Securities. The redemption price is \$25.00 per Preferred Security plus accrued and unpaid interest of \$0.2458 per security for the period covering from the last interest payment date of December 31, 2006 to the redemption date of February 15, 2007.

### Interest Expense

(millions of dollars)

Year ended December 31,	2006	2005	2004
Long-term debt	<b>403.4</b>	382.8	442.8
Non recourse long-term debt	<b>104.9</b>	112.1	54.5
Commercial paper and other short-term debt	<b>60.3</b>	40.6	21.7
Short-term borrowings	<b>19.1</b>	12.7	10.5
Capitalized	<b>(20.6)</b>	(9.0)	(4.2)
	<b>567.1</b>	539.2	525.3

In 2006, total interest paid was \$563.3 million (2005 – \$537.1 million; 2004 – \$549.3 million).

## 12. DEBT (continued)

### Credit Facilities

(millions of dollars)

December 31, 2006	Expiry Dates	Available	Drawdowns
Liquids Pipelines	2007	150.0	–
Gas Distribution and Services	2007	1,005.8	2.7
Corporate	2007-2011	1,908.7	291.3
		3,064.5	294.0

Credit facilities carry a weighted average standby fee of 0.064% per annum on the unutilized portion and drawdowns bear interest at prevailing market rates. The credit facilities serve as a backstop to the commercial paper programs and the Company has the option to extend the facilities from 2007 to 2008.

## 13. NON-RECOURSE DEBT

(millions of dollars)

December 31,	Weighted Average Interest Rate	Maturity	2006	2005
Gas Pipelines				
Credit Facilities of Alliance Pipeline US (US\$6.0 million, 2005 – US\$7.7 million)	5.75%	2011	6.9	8.9
Senior Notes of Alliance Pipeline US (US\$469.5 million, 2005 – US\$495.0 million)	6.73%	2015-2025	547.1	577.2
Capital lease obligations	11.18%	2013-2020	49.6	50.6
Gas Distribution and Services				
Term debt of Aux Sable (US\$5.8 million, 2005 – US\$ 4.2 million)	7.13%	2008-2010	6.8	4.9
Capital lease obligations	12.20%	2016-2021	5.4	6.3
Sponsored Investments				
Credit Facility of Enbridge Income Fund	6.53%	2009	69.0	11.0
Credit Facility of Alliance Pipeline Canada	4.78%	2011	25.4	24.1
Medium Term Notes of Enbridge Income Fund	4.70%	2009-2014	190.0	190.0
Senior Notes of Alliance Pipeline Canada	6.80%	2015-2025	733.7	761.6
Fair value increment on Senior Notes acquired			48.2	53.5
Total Non-Recourse Debt			1,682.1	1,688.1
Current Maturities			(60.1)	(68.2)
Long-Term Non-Recourse Debt			1,622.0	1,619.9

Long-term debt maturities on non-recourse borrowings for the years ending December 31, 2007 through 2011 are \$60.1 million, \$65.0 million, \$241.3 million, \$79.3 million and \$106.8 million, respectively.

### Alliance Pipeline US

The Senior Notes bear interest at fixed rates, are payable semi-annually each June 30 and December 31. The credit facility is an extendible revolving facility with a five year term.

### Enbridge Income Fund

The Medium Term Notes (MTNs) bear interest at fixed rates and are redeemable by EIF prior to maturity, in whole or in part, at the option of EIF. Interest on the MTNs is payable semi-annually in June and December. EIF has a three year revolving credit facility. Interest on the Senior Notes of Alliance Pipeline Canada bears interest at fixed rates, is payable semi-annually in June and December. Alliance Pipeline Canada's credit facility is an extendible revolving facility with a five-year term.

## 14. NON-CONTROLLING INTERESTS

(millions of dollars)

December 31,	2006	2005
EEM	398.5	370.1
EGD preferred shares	100.0	100.0
EIF	167.3	165.5
EGNB	39.8	46.9
Other	9.6	8.5
	715.2	691.0

Non-controlling interest in EEM represents the 82.8% of the listed shares of EEM not held by the Company.

The Company owns 100% of the common shares of EGD; however, the 4,000,000 4.82% Cumulative Redeemable EGD Preferred Shares held by a third party are entitled to a claim on the assets of EGD prior to the common shareholder. Subsequent to July 1, 2009, EGD may, at its option, redeem all or a portion of the outstanding preferred shares for \$25.00 plus all accrued and unpaid dividends to the redemption date. The preferred shares have no fixed maturity date.

Non-controlling interest in EIF represents the 58.1% held by ordinary unitholders. Non-controlling interest in EGNB represents 30.4% held by third parties.

## 15. SHARE CAPITAL

The authorized share capital of the Company consists of an unlimited number of common shares with no par value and an unlimited number of preferred shares.

### Common Shares

(millions of dollars; number of common shares in millions)

December 31,	2006		2005		2004	
	Number of Shares	Amount	Number of Shares	Amount	Number of Shares	Amount
Balance at beginning of year	348.9	2,343.8	346.2	2,282.4	343.8	2,238.0
Exercise of stock options	2.4	53.9	2.1	40.0	2.0	33.4
Dividend Reinvestment and Share Purchase Plan	0.5	18.4	0.4	14.6	0.4	11.0
Issued for business acquisition	—	—	0.2	6.8	—	—
Balance at end of year	351.8	2,416.1	348.9	2,343.8	346.2	2,282.4

### Preferred Shares

The 5,000,000 5.5% Cumulative Redeemable Preferred Shares, Series A are entitled to fixed, cumulative, quarterly preferential dividends of \$1.375 per share per year. Subsequent to December 31, 2006, the Company may, at its option, redeem all or a portion of the outstanding preferred shares for \$25.25, if redeemed on or prior to December 1, 2007; \$25.00, if redeemed thereafter, in each case all accrued and unpaid dividends will be paid on redemption.

### Earnings Per Common Share

Earnings per common share is calculated by dividing earnings applicable to common shareholders by the weighted average number of common shares outstanding. The weighted average number of shares outstanding has been reduced by the Company's pro-rata weighted average interest in its own common shares of 10.6 million shares (2005 – 10.6 million shares), resulting from the Company's reciprocal investment in Noverco.

The treasury stock method is used to determine the dilutive impact of stock options. This method assumes that any proceeds from the exercise of stock options would be used to purchase common shares at the average market price during the period.

## 15. SHARE CAPITAL (continued)

(number of common shares in millions)

December 31,	2006	2005	2004
Weighted average shares outstanding	340.0	337.4	334.4
Effect of dilutive options	3.3	3.8	2.8
Diluted weighted average shares outstanding	343.3	341.2	337.2

For the year ended December 31, 2006, 1,548,900 anti-dilutive stock options (2005 – nil; 2004 – 1,750,800) with a weighted average exercise price of \$36.47 (2004 – \$25.73) were excluded from the diluted earnings per share calculation.

### Dividend Reinvestment and Share Purchase Plan

Under the plan, registered shareholders may reinvest dividends in common shares of the Company and make additional optional cash payments to purchase common shares, free of brokerage or other charges.

### Shareholder Rights Plan

The Shareholder Rights Plan is designed to encourage the fair treatment of shareholders in connection with any takeover offer for the Company. Rights issued under the plan become exercisable when a person, and any related parties, acquires or announces its intention to acquire 20% or more of the Company's outstanding common shares without complying with certain provisions set out in the plan or without approval of the Company's Board of Directors. Should such an acquisition occur, each rights holder, other than the acquiring person and related parties, will have the right to purchase common shares of the Company at a 50% discount to the market price at that time.

## 16. STOCK OPTION AND STOCK UNIT PLANS

The Company maintains three plans for mid to long-term incentive compensation: the Incentive Stock Option Plan (ISO), the Performance Stock Unit Plan (PSU) and the Restricted Stock Unit Plan (RSU). The Company's ISO Plan includes Fixed Stock Options (FSOs) and Performance Based Stock Options (PBOs). A maximum of 30 million common shares are reserved for issuance under the ISO plan. The PSU and RSU plans grant notional units equivalent to one Enbridge common share and are payable in cash.

### Fixed Stock Options

Key employees are granted FSOs to purchase common shares at the market price on the grant date. Generally, FSOs vest in equal annual installments over a four-year period and expire ten years after the issue date. Compensation expense recorded for the year ended December 31, 2006 for FSOs is \$10.5 million (2005 – \$5.5 million; 2004 – \$3.7 million).

### Outstanding Fixed Stock Options

(options in thousands; exercise price in dollars)

December 31,	2006		2005		2004	
	Number	Weighted Average Exercise Price	Number	Weighted Average Exercised Price	Number	Weighted Average Exercised Price
Options at beginning of year	9,434	22.09	9,650	19.86	9,482	17.98
Options granted	1,595	36.41	1,533	31.70	1,782	25.74
Options exercised	(1,698)	19.38	(1,617)	17.51	(1,558)	15.04
Options cancelled or expired	(145)	28.81	(132)	26.39	(56)	23.65
Options at end of year	9,186	24.97	9,434	22.09	9,650	19.86
Options vested	5,323	20.54	5,248	18.74	5,042	17.21



The total intrinsic value of FSOs exercised during the year ended December 31, 2006 was \$27.8 million (2005 – \$21.3 million; 2004 – \$17.2 million) and cash received on exercise was \$32.9 million (2005 – \$28.3 million; 2004 – \$23.4 million). Intrinsic value represents the difference between the Company's share price and the exercise price, multiplied by the number of options.

The total intrinsic value of FSOs outstanding and vested at December 31, 2006 was \$99.1 million and \$81.0 million, respectively.

### Fixed Stock Option Characteristics

(options in thousands; exercise price in dollars)

Exercise Price Range	Options Outstanding			Options Vested	
	Number	Weighted Average Remaining Life (years)	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
10.00-14.99	692	2.5	13.20	692	13.20
15.00-19.99	1,613	2.9	18.18	1,613	18.18
20.00-24.99	2,459	5.3	21.26	2,008	21.36
25.00-29.99	1,484	6.9	25.74	679	25.74
30.00-34.99	1,433	8.0	31.79	331	31.70
35.00-36.47	1,505	9.1	36.47	–	–
	9,186	6.0	24.97	5,323	20.54

Assumptions used to determine the fair value of the FSOs using the Black-Scholes model are as follows:

Year ended December 31,	2006	2005	2004
Fair value per option (dollars)	6.30	5.31	3.85
Valuation assumptions <sup>1</sup>			
Expected option term (years)	8	8	8
Expected volatility	19%	16%	15%
Expected dividend yield	3.23%	3.17%	3.54%
Risk-free interest rate	4.16%	4.40%	4.80%

<sup>1</sup> The expected option term and the expected volatility are based on historical information.

### Performance Based Options

PBOs are granted to executive officers and become exercisable when both performance targets and service requirements have been met. As of December 31, 2006, all performance targets have been met. Service requirements are fulfilled evenly over a five-year term ending September 2007. Outstanding PBOs will expire on September 16, 2010.

### Outstanding Performance Based Options

(options in thousands; exercise price in dollars)

December 31,	2006		2005		2004	
	Number	Weighted Average Exercise Price	Number	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
Options at beginning of year	2,105	21.57	2,555	20.68	2,992	20.03
Options exercised	(645)	18.00	(450)	16.51	(437)	16.20
Options cancelled	(81)	23.15	–	–	–	–
Options at end of year	1,379	23.15	2,105	21.57	2,555	20.68
Options vested	1,119	23.15	1,457	20.87	936	16.41

The total intrinsic value of PBOs exercised during the year ended December 31, 2006 was \$11.4 million (2005 – \$7.8 million; 2004 – \$4.3 million) and cash received on exercise was \$11.6 million (2005 – \$7.4 million; 2004 – \$7.1 million).

The total intrinsic value of PBOs outstanding and vested at December 31, 2006 is \$17.4 million and \$14.1 million, respectively.

## 16. STOCK OPTION AND STOCK UNIT PLANS (continued)

### Contributed Surplus

(millions of dollars)

December 31,	2006	2005
Balance at beginning of year	10.0	5.4
Stock-based compensation	10.5	5.5
Option exercises	(2.2)	(0.9)
Balance at end of year	18.3	10.0

### Pro Forma Compensation Expense

If the Company had used the fair value method to account for stock based compensation granted in fiscal 2002, earnings would have been \$1.5 million lower for the year ended December 31, 2006 (2005 – \$4.0 million; 2004 – \$4.0 million), resulting in no reduction in basic earnings per share (2005 & 2004 – \$0.01) and no reduction in diluted earnings per share (2005 & 2004 – \$0.01).

### Unrecognized Compensation Expense

As of December 31, 2006, unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the ISO plan was \$13.4 million. The cost is expected to be recognized over a period of 2.5 years.

### Performance Stock Units

The Company has a PSU Plan for senior officers where cash awards are paid following a three-year performance cycle. Awards are calculated by multiplying the number of units outstanding at the end of the performance period by the Company's current share price and by a performance multiplier as determined by the Company's total shareholder return over the three-year performance period relative to a specified peer group of companies. The performance multiplier ranges from 0, if the Company's performance fails to meet threshold performance levels, to a maximum of 2, if the Company outperforms its peer group. During the three-year period, the number of PSUs outstanding is increased to include additional PSUs equal to the number of additional shares that would have been received had the PSUs been treated as shares enrolled in the Dividend Reinvestment Plan (DRIP).

Compensation expense recorded for the year ended December 31, 2006 for PSUs is \$4.1 million (2005 – \$2.5 million; 2004 – \$0.5 million). An estimated performance multiplier of 0.7, 1 and 1 has been used to calculate the expense based upon historical performance for the 2004, 2005 and 2006 grants, respectively.

### Outstanding Performance Stock Units

December 31,	2006	2005	2004
Units at beginning of year	200,652	67,688	–
Units granted	117,900	130,130	65,950
Units cancelled	–	(3,265)	–
DRIP	10,164	6,099	1,738
Units at end of year	328,716	200,652	67,688

Of the PSUs outstanding at December 31, 2006, 71,991 units have a performance period ending March 8, 2007, 135,063 units have a performance period ending January 1, 2008 and 121,662 units have a performance period ending January 1, 2009. The total intrinsic value of PSUs outstanding at December 31, 2006 is \$12.4 million.

### Restricted Stock Units

On September 1, 2006, the Company granted 181,882 RSUs to certain non-executive employees of the Company. The RSUs mature on November 30, 2008 at which time the RSU holders will receive cash equal to the Company's current share price for each RSU held. During the vesting period, the number of RSUs outstanding is increased to include additional units equal to the number of additional shares that would have been received had the RSUs been treated as shares enrolled in the DRIP. Compensation expense recorded for the year ended December 31, 2006 for RSUs is \$0.8 million.

### Outstanding Restricted Stock Units

December 31,	2006
Units at beginning of year	–
Units granted	181,882
DRIP	1,371
Units at end of year	183,253

The total intrinsic value of RSUs outstanding at December 31, 2006 is \$7.4 million.

### Unrecognized Compensation Expense

As of December 31, 2006, unrecognized compensation expense related to non-vested units granted under the PSU and RSU plans was \$11.3 million, expected to be recognized over a period of 1.8 years.

## 17. FINANCIAL INSTRUMENTS

### Derivative Financial Instruments Used for Risk Management

The Company is exposed to movements in foreign currency exchange rates, interest rates and the price of energy commodities. In order to manage these exposures, the Company utilizes derivative financial instruments to create offsetting financial positions to specific exposures. These exposures include the following:

#### Foreign Exchange

The Company has exposure to foreign currency exchange rates, arising from its Euro and U.S. dollar denominated investments, where both carrying values and earnings are subject to foreign exchange risk. The Company utilizes par forward contracts and cross currency swaps to manage a portion of the foreign exchange exposure related to changes in carrying values. Cross currency swaps of US\$117.0 million (2005 – US\$117.0 million) hedge the Company's exposure on its U.S. dollar denominated senior term notes. In addition, long-term fixed rate debt of US\$300.0 million (2005 – US\$300.0 million) hedges the carrying value of U.S. dollar denominated investments. The Company also utilizes foreign exchange contracts to manage exposure related to foreign currency denominated receivables and payables. The fair value of foreign exchange derivatives that are designated as hedges of foreign investments are recognized on the balance sheet, while foreign exchange derivative instruments that are designated as cash flow hedges are accounted for on a settlement basis.

#### Interest Costs

The Company enters into interest rate agreements such as swaps and collars to convert floating rate debt to a fixed rate in order to hedge against the effect of future interest rate movements on its interest expense. In addition, the Company has entered into fixed to floating interest rate swaps, with an aggregate notional amount of \$nil (2005 – \$300.0 million), to manage its balance of fixed and floating rate debt.

#### Energy Commodity Costs

The Company uses gas price swaps, futures, options and collars to manage the value of commodity purchases and sales that arise from capacity commitments on the Alliance and Vector pipelines. The Company also uses derivative instruments to fix the value of variable price exposures that arise from commodity storage arrangements and natural gas supply agreements.

The Company uses over-the-counter swap agreements to convert the price of power in Alberta from a floating rate to a fixed rate per megawatt hour (MW/H) or convert fixed rate power to a floating rate.

## 17. FINANCIAL INSTRUMENTS (continued)

### Natural Gas Supply Management

The Company hedges a portion of the cost of future natural gas supply requirements of EGD, on behalf of its ratepayers, as permitted by the regulator. Amounts paid or received under the agreements are recognized as part of the cost of the natural gas purchases and are recovered through the ratemaking process. At December 31, 2006, the Company had entered into natural gas price swaps and options to manage the price for approximately 20.8%, or 28.0 billion cubic feet (bcf), of its forecast fiscal 2007 system gas supply.

### Credit Risk

Entering into derivative financial instruments can give rise to additional credit risks. Credit risk arises from the possibility that a counterparty will default on its contractual obligations and is limited to those contracts where the Company would incur a loss in replacing the instrument. The Company minimizes credit risk by entering into risk management transactions only with institutions that possess high investment grade credit ratings or have provided the Company with an acceptable form of credit protection. The Company has no significant concentration with any single counterparty. For transactions with terms greater than five years, the Company may also require a counterparty that would otherwise meet the Company's credit criteria to provide collateral. The Company has credit risk of \$ 267.3 million (2005 – \$352.4 million) related to its derivative counterparties.

Trade receivables include amounts due from companies operating in the oil and gas industry and are collateralized by the commodities contained in the Company's pipelines and storage facilities. Where shippers fail to maintain specified credit ratings, they are required to provide letters of credit or other suitable security. Credit risk in the Gas Distribution and Services segment is reduced by the large and diversified customer base and the ability to recover an estimate for doubtful accounts through the ratemaking process. Included in accounts receivable is an allowance for doubtful accounts of \$50.6 million at December 31, 2006 (2005 – \$41.4 million). For customers of our non-regulated businesses, credit exposure is minimized through the use of credit monitoring processes, contractual agreements with collateral requirements, master netting agreements, and credit exposure limits.

### Fair Values

The fair values of derivatives have been estimated using year-end market information. These fair values approximate the amount that the Company would receive or pay to terminate the contracts.

(millions of dollars unless otherwise noted)

December 31,	2006			2005		
	Notional Principal or Quantity	Fair Value Receivable/ (Payable)	Maturity	Notional Principal or Quantity	Fair Value Receivable/ (Payable)	Maturity
Foreign exchange						
U.S. cross currency swaps	307.3	(0.5)	2007-2022	307.3	(2.9)	2007-2022
Euro cross currency swaps	447.6	(9.9)	2007-2019	447.6	39.6	2006-2019
Forwards (cumulative exchange amounts)	1,536.7	231.3	2007-2022	1,640.1	241.6	2006-2022
Interest rates						
Interest rate swaps	1,947.3	(17.2)	2007-2029	1,104.4	0.1	2006-2029
Energy commodities						
Energy commodity (bcf)	100.1	(12.9)	2007-2011	130.5	18.1	2006-2011
Natural gas supply (bcf)	29.1	(26.6)	2007	27.3	(6.7)	2006
Power (MW/H)	25.8	(8.3)	2007-2024	28.0	0.8	2006-2017

In addition, the Company has Canadian to U.S. dollar forward foreign exchange contracts with a notional principal of Canadian \$91.0 million that expire in 2007 (2005 – \$91.0 million). The contracts are not effective hedges for accounting purposes but provide an economic hedge of an exposure related to income taxes on foreign currency gains or losses on Canadian dollar debt of a U.S. subsidiary. These instruments are recorded at fair value in deferred amounts and have a fair value payable of \$14.5 million as at December 31, 2006 (2005 – \$14.3 million).

The fair value of financial instruments, other than derivatives, represents the amounts that would have been received from or paid to counterparties to settle these instruments at the reporting date. The carrying amount of all financial instruments classified as current approximates fair value because of the short maturities of these instruments. The fair value of other financial instruments reflect the Company's best estimates of market value based on generally accepted valuation techniques or models.

### Total Debt

(millions of dollars)

December 31,	2006		2005	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Liquids Pipelines	1,155.6	1,301.6	1,039.4	1,201.4
Gas Distribution and Services	2,258.2	2,613.8	1,786.7	2,184.2
Corporate	4,177.2	4,294.0	3,854.2	4,076.3
	7,591.0	8,209.4	6,680.3	7,461.9

The fair value of debt does not include the effects of hedging. Non-recourse debt has a carrying value of \$1,682.1 million (2005 – \$1,688.1 million) and a fair value of \$1,786.6 million (2005 – \$1,775.1 million).

### Interest Rate Management

The derivative instruments used to manage interest rate risk and the associated debt related to these instruments are as follows:

(millions of dollars)

December 31, 2006	Maturity	Effective Interest Rate <sup>1</sup>	Notional Amounts
Liquids Pipelines			
Commercial paper (floating to fixed interest swap)	2029	6.0%	25.4
Corporate			
Commercial paper (floating to fixed interest swap)	2007	4.1%	600.0
Commercial paper (floating to fixed interest swap)	2008-2019	4.4%	US\$169.0
Senior term notes (cross currency swap)	2007	7.5%	US\$117.0

<sup>1</sup> After giving effect to the derivative financial instruments.

## 18. INCOME TAXES

### Income Tax Rate Reconciliation

(millions of dollars)

Year ended December 31,	2006	2005	2004
Earnings before income taxes	814.6	784.2	941.4
Combined statutory income tax rate	34.4%	35.2%	35.5%
Income taxes at statutory rate	280.2	276.0	334.2
Increase/(decrease) resulting from:			
Tax rate changes on future income tax balances	(63.0)	1.2	42.7
Future income taxes related to regulated operations	(10.5)	(15.3)	(13.7)
Non-taxable items, net	(21.4)	(44.1)	(72.7)
Lower foreign tax rates	(6.7)	(9.6)	(15.1)
Large Corporations Tax in excess of surtax	–	15.1	10.0
Other	13.7	(2.0)	3.8
Income Taxes	192.3	221.3	289.2
Effective income tax rate	23.6%	28.2%	30.7%

In 2006, income taxes paid amounted to \$182.6 million (2005 – \$150.3 million; 2004 – \$243.2 million).

## 18. INCOME TAXES (continued)

### Components of Future Income Taxes

(millions of dollars)

December 31,	2006	2005
Future Income Tax Liabilities		
Differences in accounting and tax bases of property, plant and equipment	639.8	572.8
Differences in accounting and tax bases of investments	375.6	356.1
Other	201.7	224.8
	<b>1,217.1</b>	1,153.7
Future Income Tax Assets		
Loss carryforwards	257.9	230.2
Other	96.8	49.4
	<b>354.7</b>	279.6
Total Net Future Income Tax Liability	<b>862.4</b>	874.1

At December 31, 2006, the Company has recognized the benefit of unused tax loss carryforwards of \$760.6 million (2005 – \$660.8 million). Unused tax loss carryforwards expire as follows: 2007 – \$0.5 million; 2008 – \$15.9 million; 2009 – \$7.2 million; 2010 – \$2.2 million; 2014 – \$1.7 million; and 2015 – \$5.9 million and 2019 and beyond – \$727.2 million.

### Geographic Components of Pretax Earnings and Income Taxes

(millions of dollars)

Year ended December 31,	2006	2005	2004
Earnings before income taxes			
Canada	430.7	487.3	682.9
United States	237.8	150.5	123.2
Other	146.1	146.4	135.3
	<b>814.6</b>	784.2	941.4
Current income taxes			
Canada	204.3	106.9	267.4
United States	0.1	–	5.0
Other	8.9	6.3	4.1
	<b>213.3</b>	113.2	276.5
Future income taxes			
Canada	(112.0)	49.4	(18.3)
United States	91.0	58.7	30.6
Other	–	–	0.4
	<b>(21.0)</b>	108.1	12.7
Current and future income taxes	<b>192.3</b>	221.3	289.2

## 19. POST-EMPLOYMENT BENEFITS

### Pension Plans

The Company has three basic pension plans, which provide either defined benefit or defined contribution pension benefits, or both to employees of the Company. The Liquids Pipelines and Gas Distribution and Services pension plans provide Company funded defined benefit pension and/or defined contribution benefits to Canadian employees of Enbridge. The Enbridge U.S. pension plan provides Company funded defined benefit pension benefits for U.S. based employees. The Company has four supplemental pension plans, which provide pension benefits in excess of the basic plans for certain employees.

### Defined Benefit Plans

Benefits payable from the defined benefit plans are based on members' years of service and final average remuneration. These benefits are partially inflation indexed after a member's retirement. Contributions by the Company are made in accordance with independent actuarial valuations and are invested primarily in publicly-traded equity and fixed income securities. The effective dates of the most recent actuarial valuations and the next required actuarial valuations for the basic plans are as follows:

	Effective Date of Most Recently Filed Actuarial Valuation	Effective Date of Next Required Actuarial Valuation
Liquids Pipelines	January 1, 2004	January 1, 2007
Enbridge U.S.	January 1, 2006	January 1, 2007
Gas Distribution and Services	January 1, 2005	January 1, 2008

The defined benefit pension plan costs have been determined based on management's best estimates and assumptions of the rate of return on pension plan assets, rate of salary increases and various other factors including mortality rates, terminations and retirement ages.

### Defined Contribution Plans

Contributions are generally based on the employee's age, years of service and remuneration. For defined contribution plans, pension costs equal amounts required to be contributed by the Company. Pension costs in respect of these plans during the year were \$3.0 million (2005 – \$2.4 million; 2004 – \$2.3 million).

### Post-employment Benefits Other than Pensions

Post-employment benefits other than pensions (OPEB) primarily include supplemental health, dental, health spending account and life insurance coverage for qualifying retired employees.

The following tables detail the changes in the benefit obligation, the fair value of plan assets and the recorded asset or liability for the Company's defined benefit pension plans and OPEB plans using the accrual method.

<i>(millions of dollars)</i>	OPEB		Pension Benefit	
	2006	2005	2006	2005
<b>Change in accrued benefit obligation</b>				
Benefit obligation, January 1	191.6	170.3	1,039.3	847.9
Service cost	5.2	4.4	37.5	25.5
Interest cost	10.0	10.5	54.2	52.7
Amendments	–	(5.8)	2.9	–
Employee contributions	0.4	0.4	–	–
Actuarial loss (gain)	(7.7)	20.4	17.3	159.0
Benefits paid	(6.2)	(5.8)	(42.5)	(41.7)
Effect of exchange rate changes	(0.1)	(2.8)	0.3	(4.1)
<b>Benefit obligation, December 31</b>	<b>193.3</b>	<b>191.6</b>	<b>1,109.0</b>	<b>1,039.3</b>
<b>Change in plan assets</b>				
Fair value of plan assets, January 1	43.3	40.2	1,191.1	1,061.8
Actual return on plan assets	1.5	1.0	78.8	161.9
Employer's contributions	11.0	8.7	0.7	14.2
Employee's contributions	0.4	0.4	–	–
Benefits paid	(6.2)	(5.8)	(42.5)	(41.7)
Other	–	–	(1.1)	(0.9)
Effect of exchange rate changes	0.2	(1.2)	0.1	(4.2)
<b>Fair value of plan assets, December 31</b>	<b>50.2</b>	<b>43.3</b>	<b>1,227.0</b>	<b>1,191.1</b>

## 19. POST-EMPLOYMENT BENEFITS (continued)

<i>(millions of dollars)</i>	2006	OPEB 2005	2006	Pension Benefit 2005
<b>Funded Status</b>				
Benefit Obligation, December 31	<b>(193.3)</b>	(191.6)	<b>(1,109.0)</b>	(1,039.3)
Fair value of plan assets, December 31	<b>50.2</b>	43.3	<b>1,227.0</b>	1,191.1
Overfunded/(Underfunded) status, December 31	<b>(143.1)</b>	(148.3)	<b>118.0</b>	151.8
Contribution after measurement date	<b>0.4</b>	0.8	<b>16.7</b>	–
Unamortized prior service cost	–	–	<b>15.5</b>	14.5
Unamortized transitional obligation/(asset)	<b>13.4</b>	14.7	<b>(19.8)</b>	(22.0)
Unamortized net loss	<b>46.0</b>	57.2	<b>93.1</b>	118.3
Net amount recognized December 31	<b>(84.1)</b>	(75.6)	<b>223.5</b>	262.6

The amounts recognized include all of the Company's plans. However, the Gas Distribution and Services plans are funded through regulated rates on a cash basis and are not recorded as net pension assets or liabilities. Excluding Gas Distribution and Services plans, the Company's plans using the accrual method provide for a net pension asset of \$66.4 million (2005 – \$70.8 million) and a net OPEB liability of \$17.0 million (2005 – \$15.4 million). These net assets or liabilities are recorded on the balance sheet in Deferred Amounts and Other Assets with the current portion recorded in working capital accounts.

The weighted average assumptions made in the measurement of the projected benefit obligations of the pension plans and OPEB are as follows:

Year ended December 31,	2006	OPEB 2005	2004	2006	Pension Benefit 2005	2004
Discount rate	<b>5.37%</b>	5.30%	6.21%	<b>5.27%</b>	5.24%	6.26%
Average rate of salary increases				<b>5.00%</b>	4.44%	4.00%

### Net Pension Plan and OPEB Costs Recognized

<i>(millions of dollars)</i>	2006	2005	2004
Year ended December 31,			
Benefits earned during the year	<b>45.7</b>	32.3	29.0
Interest cost on projected benefit obligations	<b>64.2</b>	63.2	58.8
Actual return on plan assets	<b>(80.3)</b>	(162.9)	(111.7)
Difference between actual and expected return on plan assets	<b>(3.4)</b>	87.3	41.1
Amortization of prior service costs	<b>2.0</b>	2.3	2.3
Amortization of transitional obligation	<b>(0.8)</b>	0.2	0.1
Amortization of actuarial loss	<b>15.3</b>	9.6	12.2
Special Termination Benefits	–	–	3.3
Amount charged to EEP	<b>(10.5)</b>	(10.2)	(7.8)
Pension and OPEB cost recognized	<b>32.2</b>	21.8	27.3

The table reflects the pension and OPEB cost for all of the Company's benefit plans on an accrual basis. Using the cash basis for Gas Distribution and Services rate regulated plans and the accrual method for all other plans, the Company's pension cost was \$20.1 million (2005 – \$11.6 million; 2004 – \$11.6 million), and its OPEB cost was \$7.0 million for 2006 (2005 – \$5.9 million; 2004 – \$5.8 million).

The weighted average assumptions made in the measurement of the cost of the pension plans and OPEB are as follows:

Year ended December 31,	2006	OPEB 2005	2004	2006	Pension Benefit 2005	2004
Discount rate	<b>5.30%</b>	6.21%	6.31%	<b>5.24%</b>	6.26%	6.29%
Average rate of salary increases				<b>4.44%</b>	4.00%	4.00%
Average rate of return on pension plan assets	<b>4.50%</b>	4.50%	4.50%	<b>7.31%</b>	7.31%	7.32%



## Medical Cost Trend Rates

The assumed rates for the next year used to measure the expected cost of benefits are as follows:

	Medical Cost Trend Rate Assumption for Next Fiscal Year	Ultimate Medical Cost Trend Rate Assumption	Year in which Ultimate Medical Cost Trend Rate Assumption is Achieved
Canadian Plans			
Drugs	10%	5%	2016
Other Medical and Dental	5%	5%	2016
Enbridge U.S.	10%	5%	2012

A one percent increase in the assumed medical and dental care trend rate would result in an increase of \$30.0 million in the accumulated post-employment benefit obligations and an increase of \$2.8 million in benefit and interest costs. A one percent decrease in the assumed medical and dental care trend rate would result in a decrease of \$24.1 million in the accumulated post-employment benefit obligations and a decrease of \$2.2 million in benefit and interest costs.

## Major Categories of Plan Assets

(millions of dollars)

Year ended December 31,	OPEB				Pension Benefits			
	Target	2006 %	Amount	2005 %	Target	2006 %	Amount	2005 %
Equity securities	–	–	–	–	60%	61.1%	799.5	58.8%
Fixed income securities	100%	86.9%	43.6	84.8%	40%	34.0%	436.4	31.7%
Other	–	13.1%	6.6	15.2%	–	4.9%	68.0	9.5%
Total Assets	100%	100%	50.2	100%	100%	100%	1,303.9	100%
Assets attributable to former Affiliates			–				(76.9)	
			50.2				1,227.0	

Plan assets are invested primarily in readily marketable investments with constraints on the credit quality of fixed income securities.

## Expected Rate of Return on Plan Assets

Year ended December 31,	OPEB		Pension Benefits	
	2006	2005	2006	2005
Canadian Plans	4.5%	4.50%	7.25%	7.25%
United States Plan	4.5%	4.50%	7.25%	7.75%

The Company manages the investment risk of its pension funds by setting a long term asset mix policy for each pension fund after consideration of: (i) the nature of pension plan liabilities; (ii) the investment horizon of the plan; (iii) the going concern and solvency funded status and cash flow requirements of the plans; (iv) the operating environment and financial situation of the Company and its ability to withstand fluctuations in pension contributions; and (v) the future economic and capital markets outlook with respect to investment returns, volatility of returns and correlation between assets. The overall expected rate of return is based on the asset allocation targets with estimates for returns on equity and debt securities based on long term expectations.

## Plan Contributions by the Company

(millions of dollars)

Year ended December 31,	OPEB		Pension Benefit	
	2006	2005	2006	2005
Total contributions	11.0	8.7	0.7	14.2
Contributions expected to be paid in 2007	7.4	–	19.8	–

## Benefits Expected to be Paid by the Company

(millions of dollars)

Year ended December 31,	2007	2008	2009	2010	2011	2012-2016
Expected future benefit payments	50.4	52.7	55.2	58.2	61.0	358.6

## 20. OTHER INVESTMENT INCOME

(millions of dollars)

Year ended December 31,	2006	2005	2004
Income from investments	48.3	50.9	84.0
Interest income	23.4	23.2	25.8
Gain on reduction of EEP ownership interest	—	24.5	19.7
Gain/(loss) on foreign currency contracts	13.3	6.8	(21.3)
Other	22.8	37.0	15.7
	<b>107.8</b>	<b>142.4</b>	<b>123.9</b>

## 21. CHANGES IN OPERATING ASSETS AND LIABILITIES

(millions of dollars)

Year ended December 31,	2006	2005	2004
Accounts receivable and other	3.9	(441.4)	(347.4)
Inventory	134.1	(215.7)	35.3
Deferred amounts and other assets	(67.3)	(90.2)	(94.2)
Accounts payable and other	43.5	394.8	278.3
Interest payable	12.5	(1.4)	(13.1)
	<b>126.7</b>	<b>(353.9)</b>	<b>(141.1)</b>

Changes in construction payables are included in investing activities.

## 22. RELATED PARTY TRANSACTIONS

Neither EEP nor EIF have employees and use the services of the Company for managing and operating their businesses. Vector Pipeline contracts the services of Enbridge to operate the pipeline. Amounts for these services, which are charged at cost in accordance with service agreements, are:

(millions of dollars)

Year ended December 31,	2006	2005	2004
EEP	244.9	184.7	173.0
EIF	—	—	9.4
Vector Pipeline	4.1	4.1	4.4
	<b>249.0</b>	<b>188.8</b>	<b>186.8</b>

EGD, a subsidiary of the Company, has contracts for gas transportation services from Alliance Pipeline and Vector Pipeline. EGD is charged market prices for these services:

(millions of dollars)

Year ended December 31,	2006	2005	2004
Alliance Pipeline Canada	23.6	22.9	29.7
Alliance Pipeline US	14.1	17.5	20.9
Vector Pipeline	27.3	29.2	39.1
	<b>65.0</b>	<b>69.6</b>	<b>89.7</b>

CustomerWorks Limited Partnership (CustomerWorks), a joint venture, provides customer care services to EGD under an agreement having a five-year term starting January 2002. EGD is charged market prices for these services. CustomerWorks also rents an automated billing system from ECS, a subsidiary of the Company. Amounts charged by/(to) CustomerWorks:

(millions of dollars)

Year ended December 31,	2006	2005	2004
EGD	108.5	103.6	127.0
ECS	(8.1)	(8.7)	(22.5)
	100.4	94.9	104.5

Enbridge Gas Services (US) Inc., a subsidiary of the Company, purchases and sells gas at prevailing market prices with Enbridge Marketing (US) Inc., a subsidiary of EEP. Amounts paid/(recovered) are as follows:

(millions of dollars)

Year ended December 31,	2006	2005	2004
Purchases	29.2	48.1	30.7
Sales	(6.3)	(4.7)	(8.8)
	22.9	43.4	21.9

Enbridge Gas Services Inc., a subsidiary of the Company, has transportation commitments through 2015 on Alliance Pipeline Canada and Vector Pipeline. Amounts paid are as follows:

(millions of dollars)

Year ended December 31,	2006	2005	2004
Alliance Pipeline Canada	8.3	9.1	8.8
Vector Pipeline	0.6	0.7	0.5
	8.9	9.8	9.3

Enbridge Gas Services (US) Inc., has transportation commitments through 2015 on Alliance Pipeline US and Vector Pipeline. Amounts paid are as follows:

(millions of dollars)

Year ended December 31,	2006	2005	2004
Alliance Pipeline US	6.9	7.1	7.6
Vector Pipeline	16.5	9.5	9.8
	23.4	16.6	17.4

Tidal Energy Marketing Inc., a subsidiary of the Company, purchases and sells commodities at prevailing market prices with EEP and a subsidiary of EEP as follows:

(millions of dollars)

Year ended December 31,	2006	2005	2004
Purchases	17.0	9.7	–
Sales	(6.7)	–	(2.3)
	10.3	9.7	(2.3)

### Receivable from Affiliate

The receivable from affiliate of \$158.8 million (2005 – \$177.0 million) resulted from the sale of Enbridge Midcoast Energy to EEP. The receivable, denominated in U.S. dollars, bears interest at 6.6% and matures in 2007 and is included in Accounts Receivable and Other. The balance on December 31, 2006 was US\$136.2 million (2005 – US\$151.9 million). Interest income related to the note was \$11.8 million (US\$10.0 million), \$11.7 million (US\$9.4 million), and \$11.8 million (US\$9.0 million), in 2006, 2005 and 2004, respectively. The fair value of the receivable at December 31, 2006 is \$158.6 (2005 – \$176.8 million).

The Company also provides limited consulting and other services to investees as required. Market prices are charged for these services where they are reasonably determinable. Where no market price exists, a cost-based price is charged. The Company may also purchase consulting and other services from affiliates, prices are determined on the same basis as services provided by the Company. The Company and affiliates invoice on a monthly basis and amounts are due and paid on a quarterly basis.

## 23. COMMITMENTS AND CONTINGENCIES

### **Enbridge Gas Distribution Inc.**

#### **Bloor Street Incident**

EGD has been charged under both the Ontario Technical Standards and Safety Act (TSSA) and the Ontario Occupational Health and Safety Act (OHSA) in connection with an explosion that occurred on Bloor Street West in Toronto on April 24, 2003. The maximum possible fine upon conviction on all charges would be \$5.0 million in aggregate. EGD has also been named as a defendant in a number of civil actions related to the explosion. A Coroner's Inquest in connection with the explosion has also been called, but the proceedings are stayed pending resolution of the TSSA and OHSA matters. The Ontario Court of Justice have not yet ruled upon any of the charges laid under the TSSA or the OHSA, and thus it is not possible at this time to predict or comment upon the potential outcome. The trial in respect of these charges commenced in January 2006 and is not expected to be completed until late 2007 at the earliest. EGD does not expect the outcome of these civil actions to result in any material financial impact.

#### **Remediation of Discontinued Manufactured Gas Plant Sites**

EGD may incur future costs due to claims relating to alleged coal tar contamination at or near former manufactured gas plant (MPG) sites. In October 2002, a claim was filed for \$55.0 million in damages relating to a certain MPG site. EGD filed a statement of defence in June 2003 denying liability. Although the Company believes that it has a valid defence to this claim, certain risks exist. The probable overall cost cannot be determined at this time due to uncertainty about the presence and extent of damage in addition to the potential alternative remediation approaches which vary in cost. EGD expects that costs, if any, not recovered through insurance may be recovered through rates. As such, EGD does not believe that the outcome will have any material financial impact.

#### **CAPLA Claim**

The Canadian Alliance of Pipeline Landowners' Associations (CAPLA) and two individual landowners have commenced a class action against the Company and TransCanada PipeLines Limited. The claim relates to restrictions in the National Energy Board Act on crossing the pipeline and the landowners' use of land within a 30-metre control zone on either side of the pipeline easements. The Plaintiffs filed a motion to establish a cause of action which is one of the requirements to have the motion certified as a class action under the Class Proceedings Act (Ontario). The motion was dismissed by the Ontario District Court in late 2006. The Plaintiff has since appealed the decision and the appeal is expected to be heard by the Court of Appeal during the first half of 2007. The Company believes it has a sound defence and intends to defend the claim. Since the outcome is indeterminable, the Company has made no provision at this time for any potential liability.

### **Enbridge Energy Company, Inc.**

Enbridge Energy Company, Inc. (EEC), a subsidiary of the Company, is the general partner of EEP. EEC's former subsidiary Enbridge Midcoast Energy Inc. (Midcoast) has been assessed by the U.S. Internal Revenue Service (IRS) for US\$4.5 million in taxes, interest and penalties for its 1999 through 2001 taxation years. Midcoast has paid all amounts and has filed a claim for refund of the full amount. The IRS has challenged Midcoast's tax treatment of its 1999 acquisition of several partnerships that owned a natural gas pipeline system in Kansas (these assets were sold to EEP in 2002). The IRS position, if sustained, could decrease the U.S. tax basis for the pipeline assets, which could reduce Enbridge's earnings by up to approximately US\$60.0 million, although the immediate cash tax impact would be significantly less. Enbridge believes the tax treatment of the acquisition and related tax deductions claimed were appropriate. Enbridge initiated proceedings in U.S. District Court (Houston) in 2006 to litigate this matter and depositions are underway. The trial is scheduled for October 2007.

Enbridge and its subsidiaries maintain tax liabilities related to uncertain tax positions. While fully supportable in the Company's view, these tax positions, if challenged by tax authorities, may not be fully sustained on review.

### **Commitments**

The Company has commitments of approximately \$214 million for materials related to the construction of Liquids Pipeline projects during 2007. The minimum cancellation charge related to these contracts is approximately \$127 million.

## 24. GUARANTEES

EEC, as the general partner of EEP, has agreed to indemnify EEP from and against substantially all liabilities including liabilities relating to environmental matters, arising from operations prior to the transfer of its pipeline operations to EEP in 1991. This indemnification does not apply to amounts that EEP would be able to recover in its tariff rates if not recovered through insurance, or to any liabilities relating to a change in laws after December 27, 1991.

In addition, in the event of default, EEC, is subject to recourse with respect to US\$155.0 million of EEP's long-term debt at December 31, 2006 (2005 – US\$186.0 million).

The Company has also agreed to indemnify EEM for any tax liability related to EEM's formation, management of EEP and ownership of i-units of EEP. The Company has not made any significant payment under these tax indemnifications. The Company does not believe there is a material exposure at this time.

In the normal course of conducting business, Enbridge, enters into a wide variety of agreements which provide for indemnification to third parties. Enbridge cannot reasonably estimate the maximum potential amounts that could become payable to third parties under these agreements. However, historically Enbridge has not made any significant payments under these indemnification provisions. While many of these agreements may specify a maximum potential exposure, or a specified duration to the indemnification obligation, there are circumstances where the amount and duration are unlimited. Examples where such indemnification obligations have been issued include:

### **Sale Agreements for Assets or Businesses**

- breaches of representations, warranties or covenants;
- loss or damages to property;
- environmental liabilities;
- changes in laws;
- valuation differences;
- litigation; and
- contingent liabilities

### **Provision of Services and Other Agreements**

- breaches of representations, warranties or covenants;
- changes in laws;
- intellectual property rights infringement; and
- litigation.

When disposing of assets or businesses, the Company may indemnify the purchaser for certain tax liabilities incurred while the Company owned the assets or for a misrepresentation related to taxes that result in a loss to the purchaser. Similarly, the Company may indemnify the purchaser of assets for certain tax liabilities related to those assets.

## 25. SUBSEQUENT EVENTS

On February 2, 2007, the Company closed the public issuance of 13.5 million common shares at \$38.75 per common share. The Company also closed a private placement issuance of common shares to Noverco at the same price, allowing Noverco to maintain its approximate 9.5% interest in the Company. The Board of Directors also increased the dividend to \$0.3075 from \$0.2875 per common share, payable on March 1, 2007 to shareholders of record on February 15, 2007.

## 26. UNITED STATES ACCOUNTING PRINCIPLES

These consolidated financial statements have been prepared in accordance with Canadian GAAP. The effects of significant differences between Canadian GAAP and U.S. GAAP for the Company are described below.

### Earnings and Comprehensive Income

*(millions of dollars, except per share amounts)*

Year ended December 31,	2006	2005	2004
Earnings under Canadian GAAP	615.4	556.0	645.3
Stock-based compensation <sup>1</sup>	–	(16.6)	–
Earnings under U.S. GAAP	615.4	539.4	645.3
Other Comprehensive Income			
Unrealized net gain/(loss) on cash flow hedges <sup>4</sup>	(64.2)	72.3	(32.9)
Foreign currency translation adjustment <sup>4</sup>	38.1	(20.7)	2.4
Comprehensive income	589.3	591.0	614.8
Earnings per common share	1.81	1.60	1.93
Diluted earnings per common share	1.79	1.58	1.92

**Financial Position***(millions of dollars)*

	December 31, 2006		December 31, 2005	
	Canada	United States	Canada	United States
<b>Assets</b>				
Cash and cash equivalents <sup>3,7</sup>	139.7	347.0	153.9	153.9
Accounts receivable and other <sup>3,4,5,7</sup>	2,045.6	2,911.0	1,900.3	1,991.5
Inventory <sup>3,7</sup>	868.9	1,005.0	1,021.4	1,021.4
	<b>3,054.2</b>	<b>4,263.0</b>	3,075.6	3,166.8
Property, plant and equipment, net <sup>3,7</sup>	11,264.7	15,628.4	10,510.1	10,510.1
Long-term investments <sup>3</sup>	2,299.4	1,333.3	1,842.8	1,842.8
Receivable from affiliate	–	–	177.0	177.0
Deferred amounts and other assets <sup>2,6,7</sup>	924.5	1,520.5	850.7	2,043.1
Intangible assets <sup>7</sup>	241.5	348.0	252.6	252.6
Goodwill <sup>7</sup>	394.9	803.2	367.2	367.2
Future Income taxes	200.1	200.1	134.9	134.9
	<b>18,379.3</b>	<b>24,096.5</b>	17,210.9	18,494.5
<b>Liabilities and Shareholders' Equity</b>				
Short-term borrowings	807.9	807.9	1,074.8	1,074.8
Accounts payable and other <sup>1,3,4,5,7</sup>	1,727.8	2,811.9	1,624.8	1,651.0
Interest payable <sup>7</sup>	95.1	108.4	81.7	81.7
Current maturities and short-term debt <sup>5,7</sup>	537.0	537.0	401.2	401.2
Current portion of non-recourse debt <sup>3,7</sup>	60.1	83.2	68.2	68.2
	<b>3,223.9</b>	<b>4,348.4</b>	3,250.7	3,276.9
Long-term debt <sup>4,5</sup>	7,054.0	7,054.0	6,279.1	6,279.8
Non-recourse long-term debt <sup>7</sup>	1,622.0	4,029.6	1,619.9	1,619.9
Other long-term liabilities <sup>6,7</sup>	91.1	294.4	91.7	91.7
Future income taxes <sup>2,3,4,5,6,7</sup>	1,062.5	1,696.4	1,009.0	2,216.1
Non-controlling interests <sup>7</sup>	715.2	2,163.8	691.0	691.0
	<b>13,768.7</b>	<b>19,586.6</b>	12,941.4	14,175.4
<b>Shareholders' Equity</b>				
Preferred Shares	125.0	125.0	125.0	125.0
Common Shares	2,416.1	2,416.1	2,343.8	2,343.8
Contributed surplus <sup>1</sup>	18.3	–	10.0	–
Retained earnings	2,322.7	2,235.5	2,098.2	2,027.6
Additional paid in capital <sup>1</sup>	–	62.2	–	53.9
Foreign currency translation adjustment <sup>5</sup>	(135.8)	–	(171.8)	–
Accumulated other comprehensive loss <sup>5,6</sup>	–	(193.2)	–	(95.5)
Reciprocal shareholding	(135.7)	(135.7)	(135.7)	(135.7)
	<b>4,610.6</b>	<b>4,509.9</b>	4,269.5	4,319.1
	<b>18,379.3</b>	<b>24,096.5</b>	17,210.9	18,494.5

## 26. UNITED STATES ACCOUNTING PRINCIPLES (continued)

### 1 Stock-based Compensation

Effective January 1, 2006, the Company adopted Financial Accounting Standard 123 Revised 2004 (FAS 123R), Share Based Payment, on a modified prospective basis for U.S. GAAP purposes. FAS 123R requires the use of the fair value method to measure compensation expense for the Company's Fixed Stock Options (FSOs) and Performance Based Options (PBOs) issued after January 1, 2006, as well as for the portion of awards for which the requisite service has not been performed that are outstanding as of January 1, 2006. FAS 123R also requires the use of the fair value method for awards settled in cash, including the Company's Performance Stock Units (PSUs) and Restricted Stock Units (RSUs).

The Company had previously adopted the fair value recognition provisions of the former FAS 123, Share Based Payment, effective January 1, 2003, resulting in the recognition of stock based compensation expense using the fair value method for FSOs and PBOs issued subsequent to that date.

### 2 Future Income Taxes

Under U.S. GAAP, deferred income tax liabilities are recorded for rate-regulated operations, which follow the taxes payable method for ratemaking purposes. As these deferred income taxes are expected to be recoverable in future revenues, a corresponding regulatory asset is also recorded. These assets and liabilities are adjusted to reflect changes in enacted income tax rates. A deferred tax liability of \$648.7 million (2005 – \$727.6 million) is recorded for U.S. GAAP purposes and reflects the difference between the carrying value and the tax basis of property, plant and equipment and regulatory deferrals. Regulated companies following the taxes payable method are not required to record this additional tax liability under Canadian GAAP. To recover the additional deferred income taxes recorded under U.S. GAAP through the ratemaking process, it would be necessary to record incremental revenue of \$926.7 million (2005 – \$1,119.4 million).

### 3 Accounting for Joint Ventures

U.S. GAAP requires the Company's investments in joint ventures to be accounted for as investments using the equity method, as opposed to proportionately consolidated. However, under an accommodation of the U.S. Securities and Exchange Commission, the accounting for a joint venture need not be reconciled from Canadian to U.S. GAAP if this joint venture is jointly controlled by all owners. Joint ventures in which all owners do not share joint control are reconciled to U.S. GAAP. The different accounting treatment affects only display and classification and not earnings or shareholders' equity.

### 4 Financial Instruments

For U.S. GAAP purposes, FAS 133, Accounting for Derivative Instruments and Hedging Activities, requires that all derivatives be recorded on the balance sheet as either assets or liabilities at their fair value. Changes in the fair value of derivatives are recognized in current period earnings unless specific hedge accounting criteria are met.

The accounting for changes in the fair value of derivatives held for hedging purposes depends on their intended use. For fair value hedges, the effective portion of changes in the fair value of derivative instruments is offset in income against the change in the fair value attributed to the risk being hedged, of the underlying hedged asset, liability or firm commitment. For cash flow hedges, the effective portion of changes in the fair value of derivative instruments is offset through other comprehensive income until the variability in cash flows being hedged is recognized in earnings in future accounting periods. For certain regulated operations the effective portion of the changes in fair value of derivative instruments is deferred as an asset or liability until it is settled. Upon settlement the recognized gain or loss is recognized as a regulatory asset or liability and collected from/refunded to ratepayers in subsequent periods. At December 31, 2006 hedge losses of \$26.6 million are deferred and offset by a receivable from ratepayers of \$26.6 million.

### 5 Accumulated Other Comprehensive Loss

At December 31, 2006, Accumulated Other Comprehensive Loss of \$193.2 million (2005 – \$95.5 million) consists of an accumulated foreign currency translation balance of \$111.7 million (December 30, 2005 – \$149.8 million), net unrealized losses of \$9.9 million (2005 – gains \$54.3 million) on derivative financial instruments that qualify as cash flow hedges, and an underfunded pension status of \$114.2 million.

Of the total Accumulated Other Comprehensive Loss of \$193.2 million, the Company estimates that approximately \$17.4 million, \$13.2 million representing unrecognized net losses on derivative activities and \$4.2 million representing the underfunded status pension and OPEB plans, at December 31, 2006, is expected to be reclassified into earnings during the next twelve months.

### 6 Underfunded Pension Status

The Company has adopted FAS 158, Employers' Accounting for Defined Pension and Other Postretirement Plans, effective December 31, 2006. FAS 158 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan or OPEB as an asset or liability and to recognize changes in the funded status in the year in which they occur through comprehensive income. Adopting FAS 158 results in the Company recognizing a liability of \$110.1 million for the underfunded status of the plans, a deferred tax asset of \$38.5 million and accumulated other comprehensive loss of \$71.6 million. As required by FAS 158, the Company will change the measurement date of its defined benefit pension plan from September 30, to December 31, effective the year ended 2008.

### 7 Consolidation of a Limited Partnership

In September 2005, the U.S. Emerging Issues Task Force (EITF), reached a consensus on EITF issue 04-5, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights (EITF 04-5), addressing when a general partner, or general partners as a group, control and should therefore, consolidate a limited partnership.

Effective January 1, 2006, the Company adopted, without restatement of prior periods, EITF 04-5. As a result of adopting EITF 04-5, the Company is consolidating its 16.6% interest in Enbridge Energy Partners (EEP). The impact of adopting EITF 04-5, for U.S. GAAP purposes as at and for the year ended December 31, 2006, is outlined below.



## Statement of Financial Position

(millions of dollars)

December 31, 2006

Cash	215.1
Accounts receivable and other	799.7
Inventory	136.5
Property, plant and equipment, net	4,457.2
Deferred amounts and other assets	37.9
Intangible assets	106.5
Goodwill	408.3
	<hr/>
	6,161.2
Less: Liabilities and Equity	
Accounts payable and other	(1,055.4)
Current portion of non-recourse long-term debt	(36.1)
Non recourse long-term debt	(2,407.6)
Other long-term liabilities	(177.9)
Non-controlling interests	(1,448.8)
Other comprehensive income	41.0
	<hr/>
	(5,084.8)
Elimination of investment in EEP	1,076.4
Net financial position impact	<hr/>
	nil

## Statement of Earnings

(millions of dollars)

Year ended December 31, 2006

Transportation revenue	7,381.9
Commodity costs	(6,244.5)
Operating and administrative	(535.7)
Depreciation and amortization	(153.2)
Investment and other income	9.7
Interest expense	(125.3)
Non-controlling interest	(221.4)
	<hr/>
	111.5
Elimination of EEP investment income	111.5
Net earnings impact	<hr/>
	nil

## Statement of Cash Flows

(millions of dollars)

Year ended December 31, 2006

Operating activities	367.6
Investing activities	(983.3)
Financing activities	726.1
Net cashflow impact	<hr/>
	110.4

## New Accounting Standards

FASB Interpretation Number 48 – FASB issued FIN 48 “Accounting for Uncertainty in Income Taxes, an Interpretation of FAS 109.” This interpretation is effective January 1, 2007 and applies to all tax positions related to income taxes subject to FAS 109, including those acquired in business combinations. FIN 48 clarifies the accounting for income taxes by prescribing a minimum recognition threshold for recording a tax position including a contingent tax position. Management is currently evaluating the impacts of FIN 48.

# Supplementary Information *(unaudited)*

## Quarterly Share Trading Information

### The Toronto Stock Exchange

2006 (dollars)	First	Second	Third	Fourth
<b>High</b>	<b>37.00</b>	<b>35.24</b>	<b>37.08</b>	<b>41.45</b>
<b>Low</b>	<b>33.42</b>	<b>31.75</b>	<b>34.44</b>	<b>34.50</b>
<b>Close</b>	<b>33.60</b>	<b>33.97</b>	<b>36.07</b>	<b>40.27</b>
<b>Volume (millions)</b>	<b>41.7</b>	<b>57.6</b>	<b>34.0</b>	<b>40.4</b>

2005 (dollars)	First	Second	Third	Fourth
High	32.40	36.19	38.50	38.82
Low	28.59	30.70	33.31	33.05
Close	31.10	34.95	37.26	36.34
Volume (millions)	82.1	57.5	35.7	36.0

### The New York Stock Exchange

2006 (U.S. dollars)	First	Second	Third	Fourth
<b>High</b>	<b>32.29</b>	<b>32.01</b>	<b>33.34</b>	<b>36.00</b>
<b>Low</b>	<b>28.64</b>	<b>28.06</b>	<b>30.33</b>	<b>30.32</b>
<b>Close</b>	<b>28.87</b>	<b>30.57</b>	<b>32.30</b>	<b>34.40</b>
<b>Volume (millions)</b>	<b>8.7</b>	<b>12.5</b>	<b>8.6</b>	<b>8.7</b>

2005 (U.S. dollars)	First	Second	Third	Fourth
High	26.38	29.02	32.70	33.11
Low	20.68	24.80	27.80	28.15
Close	25.74	28.50	31.92	31.27
Volume (millions)	8.2	8.4	13.7	7.9

# Five-Year Consolidated Highlights

## Financial and Operating Information <sup>1</sup>

(millions of dollars, except per share amounts)

<b>Earnings by Segment</b>	<b>2006</b>	2005	2004	2003	2002
Liquids Pipelines	<b>274.2</b>	229.1	219.9	213.5	189.6
Gas Pipelines	<b>61.2</b>	59.8	53.8	70.1	47.8
Sponsored Investments	<b>86.8</b>	64.8	66.2	234.3	(51.1)
Gas Distribution and Services	<b>178.2</b>	178.8	313.1	153.6	124.3
International	<b>83.2</b>	87.4	73.6	72.3	68.0
Corporate	<b>(68.2)</b>	(63.9)	(81.3)	(76.6)	(48.6)
Continuing operations	<b>615.4</b>	556.0	645.3	667.2	330.0
Discontinued operations	–	–	–	–	242.3
Earnings applicable to common shareholders	<b>615.4</b>	556.0	645.3	667.2	572.3
Adjusted operating earnings applicable to common shareholders <sup>2</sup>	<b>592.9</b>	537.2	491.1	495.5	428.4
<b>Cash Flow Data</b>					
Cash provided from operating activities	<b>1,297.7</b>	947.0	886.7	368.5	877.4
Expenditures on property plant and equipment	<b>1,185.3</b>	724.2	496.4	391.3	729.9
Acquisitions and long-term investments	<b>463.7</b>	178.5	850.5	128.8	1,572.0
Dividends paid on common shares	<b>403.1</b>	361.1	315.8	283.9	251.1
<b>Operating Data</b>					
Liquids Pipelines <sup>3</sup>					
Deliveries (thousands of barrels per day)	<b>2,166</b>	2,008	2,138	2,189	2,088
Barrel miles (billions)	<b>794</b>	695	757	710	705
Average haul (miles)	<b>1,004</b>	949	970	889	925
Gas Pipelines – Average Daily					
Throughput Volume (million of cubic feet per day)					
Alliance Pipeline US	<b>1,592</b>	1,597	1,581	1,588	1,481
Vector Pipeline	<b>1,015</b>	1,033	997	991	742
Enbridge Offshore Pipelines <sup>4</sup>	<b>2,153</b>	2,102	–	–	–
Gas Distribution and Services <sup>5</sup>					
Distribution volume (billion cubic feet)	<b>408</b>	438	575	458	410
Number of active customers (thousands)	<b>1,852</b>	1,805	1,756	1,679	1,623
Degree day deficiency <sup>6</sup>					
Actual	<b>3,355</b>	3,750	5,052	4,029	3,362
Forecast based on normal weather	<b>3,745</b>	3,747	4,849	3,565	3,700

<sup>1</sup> Financial and operating highlights of Gas Distribution and Services for 2004 reflect earnings for the 15 months ended December 31, 2004 for Enbridge Gas Distribution (EGD), Noverco and other gas distribution entities. This resulted from the elimination of the quarter lag basis of consolidation in 2004. For the years ended December 31, 2002 and 2003, earnings are for the 12 months ended September 30 for these entities. For the years ended December 31, 2005 and 2006, earnings are for the 12 months ended December 31 for these entities.

<sup>2</sup> Adjusted operating earnings applicable to common shareholders represent earnings applicable to common shareholders adjusted for non-operating factors including primarily non-operating gains and losses, the impact of weather, regulatory disallowances and impacts of tax rate changes. This is not a measure that has a standardized meaning prescribed by Canadian generally accepted accounting principles (GAAP) and is not considered a GAAP measure. Therefore, this measure may not be comparable with a similar measure presented by other issuers. Management believes that the presentation of adjusted operating earnings provides useful information to investors and shareholders as it provides increased predictive value and performance trends. Earnings for 2004 and 2003 have been adjusted to eliminate the quarter lag basis of consolidation described above.

<sup>3</sup> Liquids Pipelines operating highlights include the statistics of the 16.6% owned Lakehead System and other wholly-owned Liquid Pipeline operations, excluding Spearhead Pipeline and Athabasca Pipeline.

<sup>4</sup> Enbridge Offshore Pipelines was purchased on December 31, 2004.

<sup>5</sup> Gas Distribution and Services volumes and the number of active customers are derived from the aggregate system supply and direct purchase gas supply arrangements.

<sup>6</sup> Degree day deficiency is a measure of coldness which is indicative of volumetric requirements of natural gas utilized for heating purposes. It is calculated by accumulating for each day in the fiscal period the total number of degrees by which the daily mean temperature fell below 18 degrees Celsius. The figures given are those accumulated in the Greater Toronto Area.

# Five-Year Consolidated Highlights

## Shareholder and Investor Information

<i>(per share amounts in dollars)</i>	2006	2005	2004	2003	2002
Weighted average common shares outstanding <i>(thousands)</i>	<b>339,954</b>	337,447	334,480	330,942	320,620
<b>Common Share Trading (TSX)</b>					
High	<b>41.45</b>	38.82	30.08	27.07	24.63
Low	<b>31.75</b>	28.59	23.63	20.48	20.56
Close	<b>40.27</b>	36.34	29.85	26.85	21.31
Volume <i>(millions)</i>	<b>173.7</b>	211.3	155.4	150.2	144.6
<b>Per Common Share Data</b>					
Earnings applicable to common shareholders					
Continuing operations	<b>1.81</b>	1.65	1.93	2.02	1.03
Discontinued operations	–	–	–	–	0.76
	<b>1.81</b>	1.65	1.93	2.02	1.79
Adjusted operating earnings applicable to common shareholders <sup>1</sup>	<b>1.74</b>	1.59	1.47	1.50	1.34
Dividends paid on common shares	<b>1.15</b>	1.04	0.92	0.83	0.76
<b>Financial Ratios</b>					
Return on average shareholders' equity <sup>2</sup>	<b>13.9%</b>	13.2%	17.0%	19.0%	18.3%
Return on average capital employed <sup>3</sup>	<b>7.0%</b>	6.9%	8.3%	8.3%	7.3%
Debt to debt plus shareholders' equity <sup>4</sup>	<b>68.6%</b>	68.9%	67.1%	68.7%	69.4%
Debt to average capital employed <sup>5</sup>	<b>71.1%</b>	71.0%	67.2%	66.1%	61.9%
Earnings coverage of interest <sup>6</sup>	<b>2.4x</b>	2.4x	2.8x	2.7x	2.5x
Dividend payout ratio <sup>7</sup>	<b>66.1%</b>	65.2%	62.3%	55.3%	56.9%

<sup>1</sup> Adjusted operating earnings applicable to common shareholders represent earnings applicable to common shareholders adjusted for non-operating factors including primarily non-operating gains and losses, the impact of weather, regulatory disallowances and impacts of tax rate changes. This is not a measure that has a standardized meaning prescribed by GAAP and is not considered a GAAP measure. Therefore, this measure may not be comparable with a similar measure presented by other issuers. Management believes that the presentation of adjusted operating earnings provides useful information to investors and shareholders as it provides increased predictive value and performance trends. Earnings for 2004 and 2003 have been adjusted to eliminate the quarter lag basis of consolidation described above.

<sup>2</sup> Earnings applicable to common shareholders divided by average shareholders' equity (weighted monthly during the year).

<sup>3</sup> Sum of after-tax earnings (including earnings from discontinued operations) and after-tax interest expense, divided by weighted average capital employed. Capital employed is equal to the sum of shareholders' equity, EGD preferred shares, future income taxes, deferred credits and total debt (including short-term borrowings).

<sup>4</sup> Total debt (including short-term borrowings) divided by the sum of total debt and shareholders' equity.

<sup>5</sup> Total debt (including short-term borrowings) divided by average capital employed. Capital employed is equal to the sum of shareholders' equity, EGD preferred shares, future income taxes, deferred credits and total debt (including short-term borrowings).

<sup>6</sup> Earnings before taxes and interest expenses divided by interest expense (including capitalized interest).

<sup>7</sup> Dividends per common share divided by adjusted operating earnings per share applicable to common shareholders.

# Enbridge Businesses

## Liquids Pipelines

- Enbridge Pipelines Inc. (100%)
- Enbridge Pipelines (NW) Inc. (100%)
- Enbridge Pipelines (Athabasca) Inc. (100%)
- Enbridge Pipelines (Toledo) Inc. (100%)
- Mustang Pipe Line Partners (30%)
- Chicap Pipe Line Company (22.8%)
- Frontier Pipeline Company (77.8%)
- CCPS Transportation L.L.C. (Spearhead Pipeline) (100%)
- Olympic Pipe Line Company (65%)
- Hardisty Caverns Limited Partnership (50%)

## Gas Pipelines

- Alliance Pipeline L.P. (U.S. portion) (50%)
- Vector Pipeline Limited Partnership (60%)
- Enbridge Offshore Pipelines, L.L.C. (100%)

## Sponsored Investments

- Enbridge Energy Partners, L.P. (16.6%)
  - Lakehead System
  - North Dakota System
  - Mid-Continent System
  - Various Natural Gas Systems
- Enbridge Income Fund (72.3% overall economic interest)
  - Enbridge Pipelines (Saskatchewan) Inc. (100%)
  - Alliance Pipeline Limited Partnership (Canadian portion) (50%)
  - SunBridge Wind Power Project (50%)
  - Magrath Wind Power Project (33.3%)
  - Chin Chute Wind Power Project (33.3%)
  - NRGreen Power Limited Partnership (50%)

## Gas Distribution and Services

- Enbridge Gas Distribution (100%)
  - St. Lawrence Gas Company, Inc.
- Gazifere Inc. (100%)
- Niagara Gas Transmission Limited (100%)
- Noverco Inc. (32.1%), which owns:
  - Gaz Métro Limited Partnership (72.8%), which owns:
    - Vermont Gas Systems, Inc. (100%)
    - TQM Pipeline and Company, Limited Partnership (50%)
    - Portland Natural Gas Transmission System (38.3%)
- Enbridge Gas New Brunswick Limited Partnership (69.6%)
- CustomerWorks Limited Partnership (70%)
- Enbridge Commercial Services Inc. (100%)
- Aux Sable Liquids Products Inc. (42.7%)
- Enbridge Gas Services (U.S.) Inc. (100%)
- Enbridge Gas Services Inc. (100%)
- Inuvik Gas Ltd. (33.3%)
- Tidal Energy Marketing Inc. (100%)
- Tidal Energy Markets (U.S.) L.L.C. (100%)
- Value Creation Inc. (strategic alliance)
- NetThruPut Inc. (52%)
- Enbridge Ontario Wind Power Project LP (100%)
- FuelCell Energy (strategic alliance)

## International

- Oleoducto Central S.A. (24.7%)
- Compañía Logística de Hidrocarburos CLH, S.A. (25%)
- Enbridge Technology Inc. (100%)

# Investor Information

## Common and Preferred Shares

The Common Shares of Enbridge Inc. trade in Canada on the Toronto Stock Exchange and in the United States on the New York Stock Exchange under the trading symbol "ENB". The Preferred Shares, Series A, of Enbridge Inc. trade in Canada on the Toronto Stock Exchange under the trading symbol "ENB.PR.A".

## Registrar and Transfer Agent in Canada

CIBC Mellon Trust Company  
199 Bay Street  
Commerce Court West  
Securities Level  
Toronto, Ontario M5L 1G9  
Telephone: (416) 643-5500  
Toll free: (800) 387-0825  
Internet: [www.cibcmellon.com](http://www.cibcmellon.com)

CIBC Mellon Trust Company also has offices in Halifax, Montreal, Calgary and Vancouver.

## Co-Registrar and Co-Transfer Agent in the United States

Mellon Investor Services  
P.O. Box 590  
Ridgefield Park, NJ, 07660-0590 U.S.A.  
Toll free: (800) 526-0801

## Preferred Securities

Enbridge Inc. redeemed all of its Preferred Securities, Series D, effective February 15, 2007. The registrar and transfer agent is Computershare Trust Company of Canada.

## Debentures

The registrar and trustee for Enbridge Debentures is Computershare Trust Company of Canada, with offices in Montreal, Toronto, Winnipeg, Edmonton and Vancouver.

## Auditors

PricewaterhouseCoopers LLP

## Dividend Reinvestment and Share Purchase Plan, and Dividend Direct Deposit

Enbridge Inc. offers a Dividend Reinvestment and Share Purchase Plan that enables shareholders to reinvest their cash dividends in Common Shares and to make additional cash payments for purchases at the market price. The Company also offers Dividend Direct Deposit which enables shareholders to receive dividends by electronic fund transfer to the bank account of their choice in Canada. Details may be obtained from the Investor Information section of the Enbridge web site at [www.enbridge.com](http://www.enbridge.com), or by contacting CIBC Mellon Trust Company at any of the locations listed above.

*Le présent document est disponible en français.*

## Shareholder Inquiries

If you have inquiries regarding the following:

- Dividend Reinvestment and Share Purchase Plan
- change of address
- share transfer
- lost certificates
- dividends
- duplicate mailings

Please contact the registrar and transfer agent – CIBC Mellon Trust Company in Canada or Mellon Investor Services in the United States.

## Other Investor Inquiries

If you have inquiries regarding the following:

- additional financial or statistical information
- industry and company developments
- latest news releases or investor presentations

Please contact Enbridge Investor Relations or visit Enbridge's web site at [www.enbridge.com](http://www.enbridge.com).

## Investor Relations

Enbridge Inc.  
3000, 425 - 1st Street S.W.  
Calgary, Alberta, Canada T2P 3L8  
Toll free: (800) 481-2804

## New York Stock Exchange Disclosure Differences

As a foreign private issuer, Enbridge Inc. is required to disclose any significant ways in which its corporate governance practices differ from those followed by U.S. companies under NYSE listing standards. This disclosure can be obtained from the *U.S. Compliance* subsection of the *Corporate Governance* section of the Enbridge website at [www.enbridge.com](http://www.enbridge.com).

## Annual and Special Meeting

The Annual and Special Meeting of Shareholders will be held in The Westin Edmonton Hotel, 10135 – 100th Street, Edmonton, Alberta, at 1:30 p.m. MDT on Wednesday, May 2, 2007.

## Form 40-F

The Company files annually with the Securities and Exchange Commission of the United States a report known as the Annual Report on Form 40-F. Copies of the Form 40-F are available, free of charge, upon written request to the Corporate Secretary of the Company.

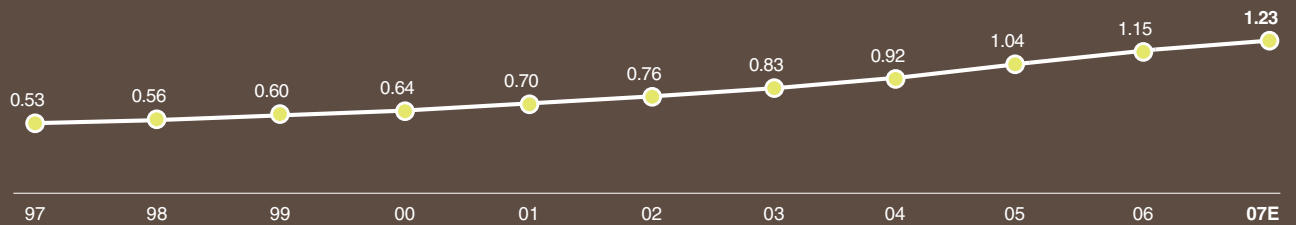
## Registered Office

Enbridge Inc.  
3000, 425 - 1st Street S.W.  
Calgary, Alberta, Canada T2P 3L8  
Telephone: (403) 231-3900  
Facsimile: (403) 231-3920  
Internet: [www.enbridge.com](http://www.enbridge.com)

### Dividends per Common Share

(dollars per share)

Dividends per common share have increased an average of 8.8% per year since 1997. On January 16, 2007, the Board of Directors declared a quarterly dividend of \$0.3075 per common share, reflecting a 7% dividend increase.



### 2007 Dividend Information for Common Shares and Preferred Shares, Series A <sup>1</sup>

	1st Q	2nd Q	3rd Q	4th Q
Record date	Feb. 15	May 15	Aug. 15	Nov. 15
Payment date	March 1	June 1	Sept. 1	Dec. 1
Common Share Dividend Reinvestment Plan (DRIP) enrolment cut-off date	Feb. 8	May 8	Aug. 8	Nov. 8
Common Share Purchase Plan cut-off date for DRIP	Feb. 22	May 25	Aug. 24	Nov. 23

<sup>1</sup> Dividend dates are subject to the dividends being declared by the Board of Directors.

Enbridge common shares trade on the Toronto Stock Exchange in Canada and on the New York Stock Exchange in the United States under the symbol “**ENB**”.



**Enbridge Inc.**

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