DIE	BOI	.D, I	NC. N	IYSE-D	BD		R P	ecent Price	42.39	P/E RATI	o 20.	1 (Trailin Media	ng: 23.2) an: 19.0)	RELATIVE P/E RATIC		B DIV'D YLD	1.6	WALUE	
		2 Raised 1		High: Low:	9.3 5.9	10.5 6.5	12.2 9.3	18.3 11.6	20.8 15.1	27.6 14.7	42.3 22.4	50.9 28.0	55.3 19.1	39.9 19.7	34.8 21.5	43.6 25.8		Target Price 2004 2005	
SAFET	(3 Lowered	7/25/97	LEGEN	NDS	n Flow″ p s		11.0	10.1	14.7	22.7	20.0	10.1	10.7	21.5	20.0		2004 2005	- 100
TECHN	CAL	3 Lowered	1/4/02		elative Pric						3.	for-2							80
) = Market)		3-for-2 sp 3-for-2 sp	lit 2/94 lit 2/96					3	for-2	, 	,1,						- 64 - 48
			nn'l Total	3-for-2 sp Options:	ilit 2/97 Yes			3	-for-2			H ^{II} IIIIII		Ι.		· - ,7 [#]	•		- 40
High	Price 70 (Gain +65%)	Return 15%	Shaded	area indica	ates recess	ion	3-for-2	*		ارير	ľ	_###		The H	IIIII .			— 32 — 24
Low Inside	50 (+20%)	6%					.uli	կլուր	` ''				ղ որ					20 16
	FMA	MJJ	ASO				^{شلىنى} بېلىر												12
to Buy Options	0 0 0 0 0 1 1	0 0 0 0 0	0 0 0	,			L.H.												8
to Sell Institu	000 tional	0 0 0 Decisio		····		l	<u>.</u>							*		<u>.</u>		% TOT. RETURN 12/01 THIS VL ARITH.	- 6
to Buy	102001 112		302001 125	Percent										··· ···	· · · · · ·			STOCK INDEX 1 yr. 23.5 10.9	
to Sell HId's(000)	118 46213	105	104 46397	shares traded	10.0 — 5.0 —	H.L.udu	luhlu	1.1.11		Hhtu								3 yr. 17.0 31.9 5 yr. 2.1 79.3	_
1985	1986		1988	1989	1990	1991	1992			1995	1996	1997	1998			2001	2002	© VALUE LINE PUB., INC.	04-06
6.19	6.23		6.76	7.01	7.11	7.51	8.02	9.15	11.09	12.57	14.96	17.78	17.21	17.71	24.37	24.25	27.10	•	35.70
.55 .46	.64 .53		.63 .47	.72 .54	.66 .47	.72 .53	.79 .61	.91 .71	1.13 .93	1.32 1.11	1.72 1.42	2.05 1.76	2.09 1.70	2.30 1.85	2.70 1.92	2.95 1.95	3.20 2.25	"Cash Flow" per sh Earnings per sh (A)	4.50 3.30
.40	.33		.26	.28	.47	.33	.01	.36	.33	.43	.45	.50	.56	.60	.62	.64	.66	V 1	.80
.14	.22			.15	.33	.14	.18	.27	.33	.51	.49	.98	.45	.57	.60	.80	.80		1.00
4.52 66.43	4.82		5.41 66.66	5.68 66.84	5.64 66.99	5.89 67.43	5.90 67.77	6.27 68.08	6.70 68.54	7.37	8.36 68.84	9.69 69.00	10.15 68.88	11.88 71.10	13.08 71.55	12.75 71.50	14.30 71.00	Book Value per sh Common Shs Outst'g (C)	18.55 70.00
18.4	15.6		16.6	15.2	16.9	15.9	17.9	21.2	19.8	17.7	22.1	24.4	20.7	14.5	14.4	17.0		Avg Ann'l P/E Ratio	18.0
1.49	1.06		1.38	1.15	1.26	1.02	1.09	1.25	1.30	1.18	1.38	1.41	1.08	.83	.95	.90		Relative P/E Ratio	1.15
2.4%	2.7%		3.4%	3.4%	3.7%	3.8%	3.1%	2.4%	2.1%	2.2%	1.4%	1.2%	1.6%	2.2%	2.2%	1.9%	4005	Avg Ann'l Div'd Yield	1.3%
			as of 9/30 ue in 5 Yr	s \$206.8	mill.	506.2 11.3%	543.9 12.2%	623.3 13.3%	760.2 13.8%	863.4 14.0%	1030.2 15.7%	1226.9 16.5%	1185.7 16.3%	1259.2 17.5%	1743.6 16.3%	1735 16.5%	1925	Revenues (\$mill) Operating Margin	2500 17.5%
L/T Deb	ot \$20.8	mill. LT	Interest		f Cap'l)	12.8	12.5	13.6	14.2	14.2	21.0	18.7	25.6	34.7	55.9	72.0	67.0	Depreciation (\$mill)	80.0
				(270 0	. eap.,	35.8 27.3%	41.1 25.0%	48.4	63.5 32.4%	76.2 32.7%	97.4 33.5%	122.5 34.0%	118.0 34.8%	128.9 36.0%	136.9 33.0%	140 33.0%		Net Profit (\$mill) Income Tax Rate	235 33.0%
Leases	, Uncap	italized A	nnual ren	ntals \$33.4	4 mill.	7.1%	7.6%	7.8%	8.4%	8.8%	9.5%	10.0%	10.0%	10.2%	7.9%	8.1%		Net Profit Margin	9.4%
Pensio	n Liah I	None				205.6	174.8	174.7	170.6	190.2	251.4	307.7	308.1	265.5	237.6	300		Working Cap'l (\$mill)	475
						2.0 396.9	 399.7	427.0	 459.2	 506.2	 575.6	20.8 668.6	20.8 699.1	20.8 844.4	20.8 936.1	20.0 910		Long-Term Debt (\$mill) Shr. Equity (\$mill)	Nil 1300
Pfd Sto Commo		e k 71,396,3	306 shs.	(98% o	f Cap'l)	9.0%	10.3%	11.3%	13.8%	15.1%	16.9%	17.8%	16.4%	14.9%	14.3%	15.5%	16.0%	Return on Total Cap'l	18.0%
as of 11	/7/01				. ,	9.0%	10.3%	11.3%	13.8%	15.1%	16.9%	18.3%	16.9%	15.3%	14.6%	15.5%	16.0%	1.7	18.0%
CURRE			on (Mid 0 1999		9/30/01	3.7% 59%	4.7% 55%	5.7% 50%	8.0% 42%	9.3% 38%	11.5% 32%	13.2% 28%	11.4% 33%	10.3% 32%	9.9% 32%	10.5% 33%	11.5% 29%	Retained to Com Eq All Div'ds to Net Prof	13.5% 24%
(\$MI Cash A	LL.)		84.6	126.5	94.5				nc. manufa									n electronic voting machi	
Receiva Invento	ables		312.5	363.6 205.6	391.2 259.4	automa	ted trans	saction s	ystems, in	cluding	the leadi	ng line a	of auto-	Foreign	sales acc	counted	for 42.8	% of revenues in 2000.	Services
Other		·	81.0	108.7	135.0		ated teller machines (ATMs) in the U.S., and point-of-sale (POS) stems for retailers. Also is the leading domestic manufacturer of						were 39% and Res. & Dev. 3% of 2000 revenues. Has 12,600 em- ployees. Off./Dir. own 2.5% of common (3/01 Proxy). CEO & Pres:						
Accts F	t Assets Payable		96.4	804.4 111.1	139.0	electronic and physical security products such as vaults and surveil- lance systems. Provides security-card-related services to campus-							Walden W. O'Dell. Inc. Ohio. Addr.: P.O. Box 8230, Canton, Ohio 44711, Tel.: 330-490-4000. Internet: www.diebold.com.						
Debt D Other	ué			263.6 192.1	206.8 230.0		,		,										
Current	t Liab.			566.8	575.8				ived a omateo									ative and produ the uptrend in	
ANNUA of change				st Est'd rs. to'	'98-'00 04-'06	(ATN	И) s	ervic	e cor	itrac	ts in	n 20	01's	ice j	profits	ha ha	s be	een accelerated	by
Revenu "Cash	les	11.0 13.5)% 12.	5% 10	0.5% 1.5%	f our milli	th q u on n	uarte er ve	r. The ar; inc	larg	est av ental	vard reven	(\$71 ues:					le expansion of structure in over	
Earning	js	14.0)% 14.	5% 10	0.5%	\$48	millio	on) wa	as fron	n Ba	nk of	Ame	rica.	mark	ets in	2001	. Also	o, the aforementi	oned
					This contract, which covers comprehensive maintenance service for the bank's nearly						domestic service contracts should enhance earnings comparisons this year. Finally,								
Cal-			EVENUES (Full				olus ce									luction of new	
endar 1998	Mar.31 295.7	280.6	Sep.30 287.3	322.1	Year 1185.7	is ar	ı exp	ansior	of a	prev	ious o	ne. O	ther					tions and for "d	
1999	283.5	297.0	312.8	365.9	1259.2				were fi est de					5	d proc	-		augurs well for augurs well for a second s	1111-
2000 2001	344.6 383.9	442.1 423.6	479.9 444.6	477.0 482.9	1743.6 1735	casin	nos, a	nd fro	om a c	orpoi	ration	that	pro-	The	com	pany	's fe	oreign operat	
2002	420	465	500	540	1925	vides bank	s cust	omers	s of cre her fi	edit u nanci	inions ial ir	, Inte	rnet					anded since e able companies l	
Cal-			ER SHARE		Full				free AT				10115	quart	ered i	n Fra	ance a	and the Netherla	ands,
endar 1998	.39	Jun.30 .38	Sep.30 .43	.50	Year 1.70	We	look	for e	earnin	gs t	o adv	vance						bution agreemer	
1999	.42	.46	.47	.50	1.85				2002 f a shai					North	n Afri	a du	er ma tring	arkets in Europe the past two y	ears.
2000 2001	.44 .36	.50 .48	.49 .50	.49 .61	1.92 1.95	sales	in t	he U.	S. hav	e be	en hu	rt for	the	Too,	Diebol	ld's s	ales	in China and I	ndia
2002	.45	.55	.57	.68	2.25				ers by t uptrer									during this pe n fueled by incre	
Cal- endar	QUAR Mar.31		IDENDS P/ Sep.30		Full Year	tions	at la	rge ba	anks. A	bout	half o	of the	like-	produ	iction	at Di	ebold	's jointly owned j	olant
1998	.14	.14	.14	.14	.56				ar-to-y					in Ch	ina a	nd by	the	rapid developme	
1999	.15	.15	.15	.15	.60				gs refle ted res						-			iese countries. y to best the y	ear-
2000 2001	.155 .16	.155 .16	.155 .16	.155 .16	.62 .64	whic	h ent	tailed	the cl	osure	e of ŏ	ne un	der-	ahea	d mai	ket :		ages.	
2002							•		1 the U				una-	David	d R. C			January 18,	
primary s	shares ir	n prior yea	ars. Next		(B) I	Next divid	lend mee	eting mid-	1-3, (\$0.75 April. 15. I	Vext		d reinves		an availab		Sto	ck's Pric	Financial Strength ce Stability	A 50
aport du	e late Ja	an. Exclud	les nonre	curring ga	ain ex d	ate late F	eb. Divid	pend pay	ment dates	are	(C) In mil	iions, adj	usted for	 stock spli 	ItS.	Pric	e Growl	th Persistence	60

	/	,		
Company's Financial Strengt	h		Α	
Stock's Price Stability			50	
Price Growth Persistence			60	
Earnings Predictability			85	

 pinital sin prior years. Next earnings
 (b) Next dividend method pinito-April. 15. Next
 b) Next dividend method pinito-April. 15. Next
 b) Next dividend method pinito-April. 15. Next
 c) Next
 c)