

Cisco Unified
Wireless Network
Release 7.0

Partner Update May 19



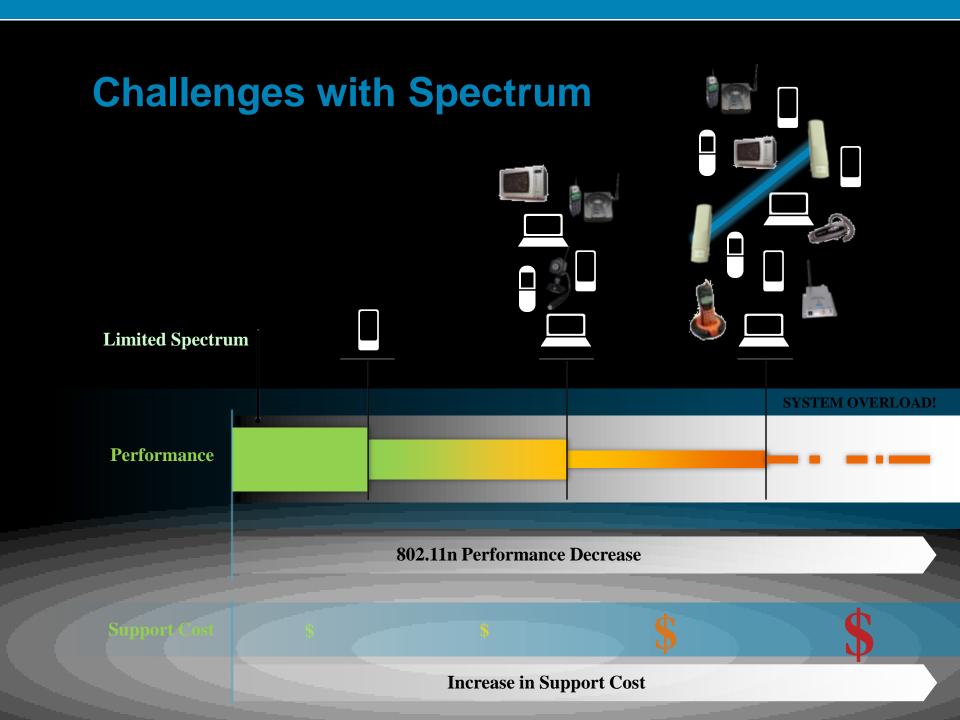
Peter Jerhamre

Systems Engineer

pjerhamr@cisco.com

Enterprise Wireless EvolutionFrom Best Effort to Mission Critical





Peréolimpage e oft a Riskow demonstration Networks









End User Impact

- Reduced network capacity and coverage
- Poor quality voice and video
- Potential complete link failure

IT Manager Impact

- Potential security breaches
- Support calls
- Increased cost of operation

		Reduction	
Interference	Interference Type		Far (75 ft)
2.4 or 5 GHz Cordless Phones		100%	100%
Video Camera	**	100%	57%
Wi-Fi (busy neighbor)		90%	75 %
Microwave Oven	Territory)	63%	53%
Bluetooth Headset		20%	17%
DECT Phone		18%	10%

Throughput

Cisco Confid Source: FarPoint Group

How does Interference impact Wi-Fi? Separating the FUD from the Fact's

- 802.11a/b/g/n CSMA/CA or LBT (listen Before Talk)
- Collision Avoidance 802.11 very very polite by design

CCA

Collisions

SNR

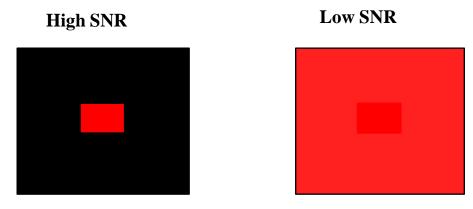
CCA – Clear Channel Assessment

ED – quick – low power - prone to false positives Preamble – takes time – power – less prone to false

- CCA threshold for 802.11b/g is -65 dBm
- CCA for 802.11a is different -65 dBm ED, if true then 20 dB more for Preamble interrogation needs to be processed -85 dBm

How does Interference impact Wi-Fi? Separating the FUD from the Fact's

- Collisions Non Wi-Fi devices do not participate in our CA mechanism – they have their own
- No respect for Wi-Fi results in:
 - Corrupted packets
 - Increased retransmissions
 - Increased Duty Cycle
 - Less available bandwidth
- SNR Signal to Noise ratio



Cisco Aironet 3500 Series: A Game Changer



CleanAir, VideoStream, ClientLink, BandSelect

Full 802.11n with 802.3af PoE

Design Excellence

Industry Leading Performance



CleanAir Deep Dive Session VoD of PSS & SEVT Available Orderability and Availability: May/June 2010

Aironet 3500 Series Access Points





- Designed for retail & mfg verticals or where external antennas are needed
- Support for 5 GHz 802.11a/n and 2.4 GHz 802.11b/g/n radios
- Cognio Spectrum Intelligence (SAgE)
- Designed to run full 802.11n features using 802.3af power.
- Faster 0.5 µs DFS detection
- Higher Temperature range -20 to +55° C

- Designed for carpeted areas
- Support for 5 GHz 802.11a/n and 2.4 GHz 802.11b/g/n radios
- Cognio Spectrum Intelligence (SAgE) provides CleanAir
- Designed to run full 802.11n features using 802.3af power.
- Faster 0.5 µs DFS detection
- Temperature range 0 to +40° C

Availability: FCS – May, 2010

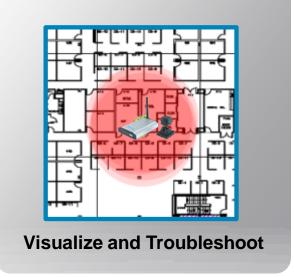
What is CleanAir Technology?



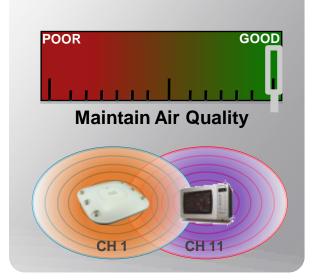


- Classification processed on Access Point
- Interference impact and data sent to WLC for realtime action
- WCS and MSE store data for location, history, and troubleshooting

Locate wcs, MSE



Mitigate
Wireless LAN Controller



Cisco CleanAir Cisco CleanAir Technology integrates interference information from the AP into the entire system.

Benefits of Cisco CleanAir technology

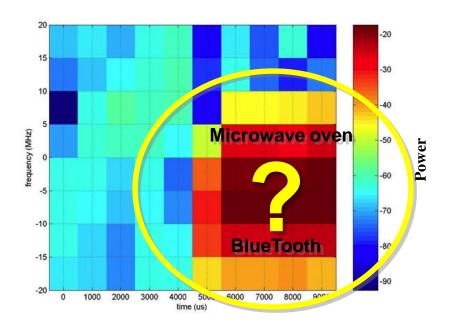


	,
Features	Benefits
 AirQuality Aware RRM Event Driven RRM Persistent Device Avoidance 	Self Healing and Optimizing Reduces Downtime, Maximizes Resilience
 Remote Client Troubleshooting Spectrum Expert Connect Location, Impact Analysis and History Playback 	Troubleshooting Forensics Lowers Problem Resolution Time/Cost
 New Rogue Threats Detection (off-channel, inverted) DOS Jammer Detection 	Wireless Security Improves Visibility to New Threats
 Unwanted Device Notification Unwanted Device Location 	Policy Enforcement Enables Enforceable Rules

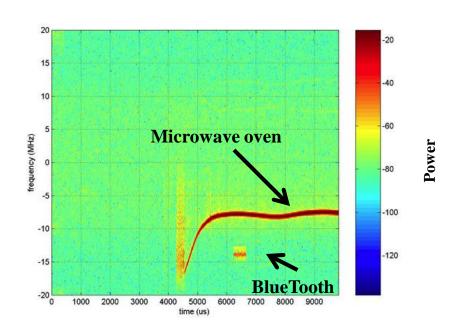
High Resolution Spectral Advantage

The Industry's ONLY in-line high-resolution spectrum analyzer

Typical Wi-Fi chipset Spectral Resolution at 5 MHz



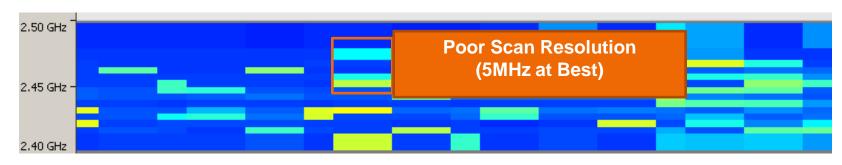
Cisco CleanAir Wi-Fi chipset Spectral Resolution at 78 to 156 KHz



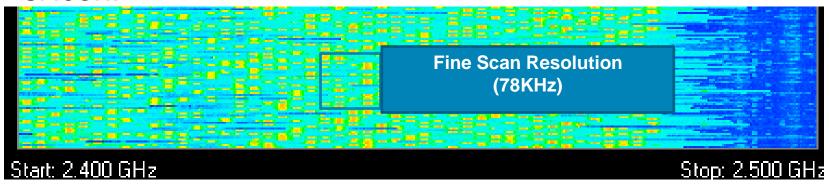
'Chip View Visualization' of Microwave oven and BlueTooth Interference

Spectrum Analysis Granularity Comparison

Spectrum Analysis using a WiFi Chip:



Spectrum Analysis on purpose-built CleanAir silicon:



Aironet AP3500 Series Ordering & Pricing

Dual Band		List Price	Deployment	Antenna	
	AIR-CAP3502I-x-K9	\$1,295	Carpeted Office	Internal	
	AIR-CAP3502E-x-K9	\$1,495	Ruggedized	External	
Single Band					
	AIR-CAP3501I-x-K9	\$1,095	Carpeted Office	Internal	
	ARI-CAP3501E-x-K9	\$1,295	Ruggedized	External	

- x = Regulatory Domain (A,C,E,I,K,N,Q,S,T)
- MSE will automatically provide 100 interferers at no cost when 3500 is present (5 per AP, additive)

Dual Band Bundles (10 APs)		List Price	Deployment	Antenna	
	AIR-CAP3502I-xK910	\$12,950	Carpeted Office	Internal	
	AIR-CAP3502E-xK910	\$14,950	Ruggedized	External	

- Eco Packs for reduced packaging, lighter for cost effective shipping
- Ruggedized AP bundle (3502E) will have popular dipole antenna as order option. Alternate antennas available as spares
- Includes WCS PLUS Upgrade (software license key) for 100 Access Points (additive)

Cisco CleanAir Components

Product	Licensing Requirements	Functionality
AP3500	None	 Multi-interferer Detection & Classification AirQuality Monitoring Self-Healing Event Driven RRM
Wireless LAN Controller	Standard per AP	 AirQuality Aware RRM Self-Learning Persistent Device Avoidance Spectrum Expert Connect AirQuality and Interferer Alerts
MSE	 Context Aware "endpoints" required for each interferer tracked MSE adds support for 100 interferers when AP3500 present (5 per AP, additive) 	 Interferer Tracking and Merging Location Calculations History Storage
WCS	 Standard per AP count WCS Plus required for MSE 	 Remote Client Troubleshooting AirQuality Visualization and Mapping Forensics Tools Location Visualization Impact Analysis History Playback

CleanAir Technology in Cisco Unified Wireless Networks

Cisco Aironet 3500 Series and Wireless LAN Controller

- Multi-interferer Detection & Classification
- Radio Troubleshooting and Automatic Interference Mitigation
- Air Quality by Access Point
- Air Quality Alarm Threshold
- SNMP Interference Traps
- 3rd Party MIB
- Spectrum Expert Connect

Historical Trending of AQ and Policy enforcement Visibility into the performance and security of the wireless network Locate Physical DOS Attacks and

Cisco Wireless Control

System (WCS)

 Monitor and Alarm when Unwanted Devices are present

Hidden Rogues

Mobility Services Engine (MSE)

- Location tracking of interferer and Zone of Impact
- Merges and Correlates
 Interference Data at a System
 Level
- Historical Reporting and Trending allows Proactive Interference Management







	Cisco CleanAir Features by Device	3500 WLC	wcs	MSE
ם כ	Air Quality for a single AP on WLC UI and CLI interfaces	X		
oting	AQ Threshold trap (per radio) from WLC	X		
sho	Device-Type trap (per radio) from WLC	Χ		
uble ce N	Rapid Update mode with current AQ charts & interferers for radio	X		
Tro	Spectrum Expert connect mode	Χ		
Radio Troubleshooting Interference Mitigation	Spectrum MIB on WLC, open to 3 rd Parties	X		
~ =	Event Driven RRM, Persistent Device Avoidance	X		
	WCS CleanAir Dashboard showing APs with worst AQ		X	
ality	AQ history tracking and reports		X	
Network Air Quality	AQ Heatmap & aggregated AQ (per floor) on WCS floor map		Χ	
< Air	Top N devices for AP shown as hover option on WCS floor map		Χ	
work	CleanAir-enabled WCS RRM Dashboard		X	
Net	CleanAir-enabled WCS Security Dashboard and reports		X	
	CleanAir-enabled WCS Client Troubleshooting Tool		X	
	WCS CleanAir Dashboard with Top N devices with severity			Χ
ation	Merging interference devices across APs			Χ
Location	Interference device history tracking with reports			Χ
_	Location of interferers including zone of impact			Χ

CleanAir Deployment Recommendations

Customer Needs/Has:

- New or Upgrading to 802.11n
- New areas for ongoing 802.11n deployments
- Networks severely impacted by non-WiFi interference

Deploy:

Pervasively deploy 3500 in local mode

- Self Healing
- Troubleshooting
- Location
- Do not 'sprinkle in' local mode 3500s. Local mode 3500s scan data serving channel only.

Customer Needs/Has:

- Existing 802.11n
 deployments 1140, 1250
- Competitive Installed 802.11n deployments

Deploy:

Sprinkle In 3500 in monitor mode

(1 monitor AP for 5 data APs)

- Self Healing
- Troubleshooting
- Location
- CleanAir Technology required in AP for Self Healing

Cisco Aironet 1260 Series

- Think "Ruggedized 1140 with antennas"
- Dual band 802.11n performance under 802.3af PoE standard
- Leverages current antenna portfolio including new 11n MIMO options
- AIR-LAP1262N-x-K9
 - Note new regulatory domain –B primarily for Canada
- Easy retrofit to installed 1130/1240 mounting brackets
- Standalone option target Q4CY10
- No immediate plans to EOL 1250
- Not upgradable to CleanAir



Industry Leading 802.11n
Performance

Proven, Modern and Lightweight Form Factor

BandSelect

ClientLink+

VideoStream

Aironet AP1262 Series Ordering & Pricing

Dual Band		US \$	Deployment	Antenna	
	AIR-CAP1262-x-K9	\$1,195	Ruggedized	External	
Single Band					
	AIR-CAP1261-x-K9*	\$995	Ruggedized	External	

- x = Regulatory Domain (A,C,E,I,K,N,Q,S,T)
- * Single Band availability planned for Oct 2010

Standalone AP Version planned for Q4 Cal 2010

Limited Lifetime Warranty on 11n APs

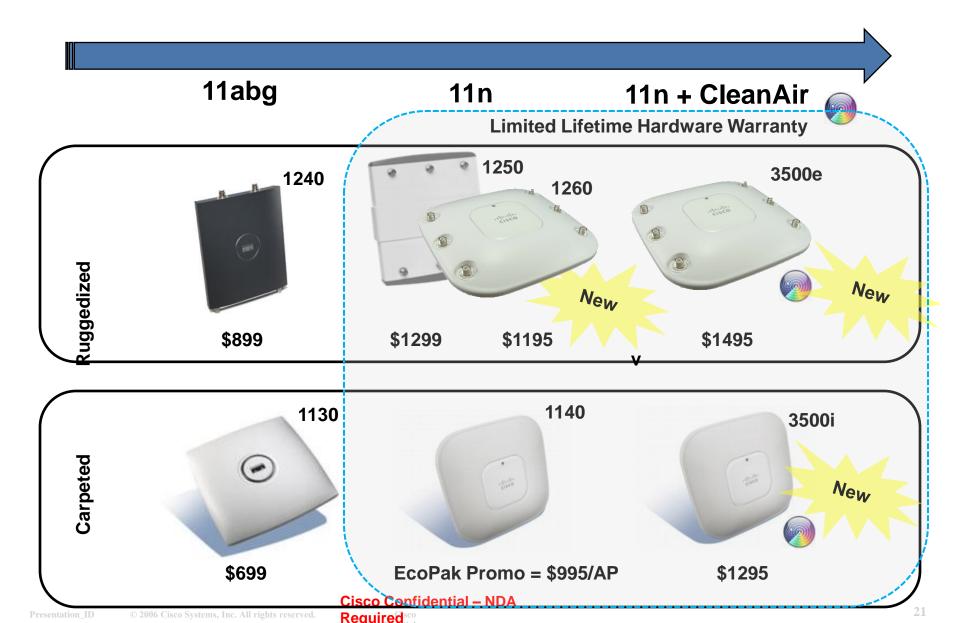
New!

- Effective April 27, 2010
- New 11n APs covered with LLW
- Cisco Aironet 1140 and 1250 Series
 Access Point products purchased by
 customers on or after <u>January 27, 2010</u>
 will also be covered by a Cisco LLW.
- Changes are not retroactive aside from the above grace period.
- RMA replacement products inherit the warranty of the returned product.
- Non-802.11n Access Points will continue to be covered by the standard 1 year warranty.
- TAC support and NBD replacement require a support contract



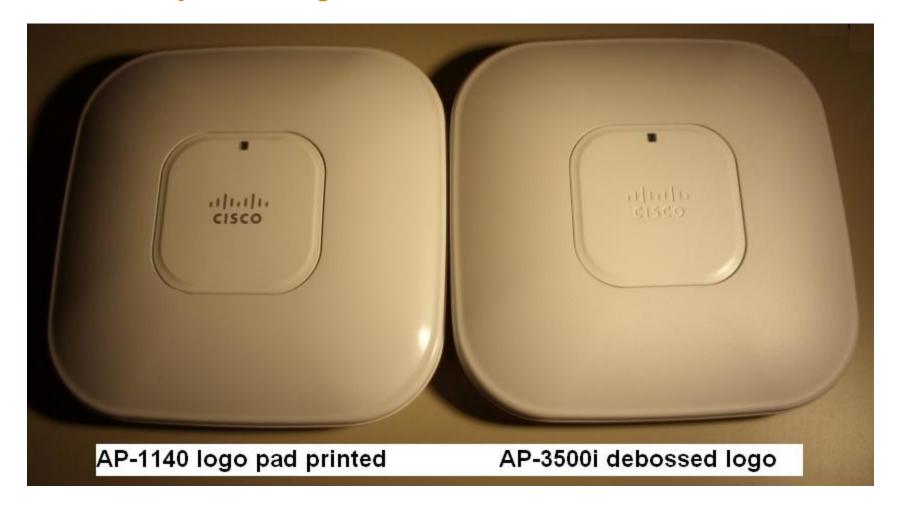
Cisco Confidential

Indoor AP Portfolio



AP-3500i Series...

Similar in Physical Design as 1140

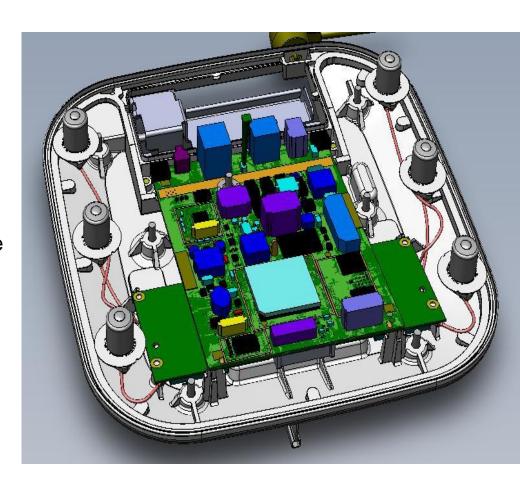


More sensitive receiver – integrated Spectrum Intelligence

Differences AP-1140 ver. AP3500

The following components are different from the Cascade design and will cause changes in the software:

- Newer Microprocessor
- This processor draws less power (allowing us to stay within 802.3af) and has an improved processor packet rate.
- AP-3500 can do 360 MB per second due to increased L1 & L2 Cache – The older AP-1140 used an earlier processor which lacked L2 Cache and topped out at approx 300 MB per second.
- Broadcomm BCM54610 Gigabit PHY
- Marvell 88W8364C 802.11n MAC/PHY (SC1)
- Integrated Spectrum Intelligence (SAgE)
- Marvell 88W8063RF (Raven)



Connectorized AP-3500e

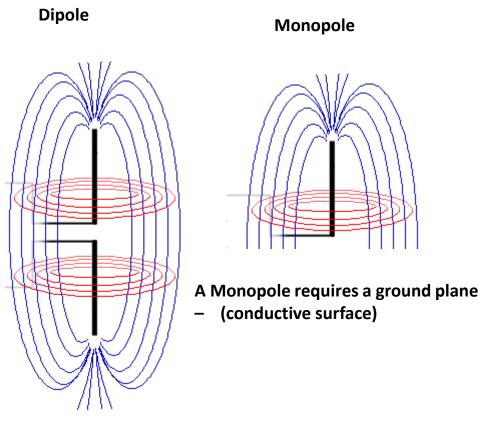
Support for dipole and monopole antennas





AP-3500e with monopole antennas (also supports dipoles) Use swivel dipoles when wall mounting this device.

Antenna theory (Dipole & Monopole)



Dipole does not require a ground plane as the bottom half is the ground (counterpoise).



Monopole (left) is significantly smaller

Antenna theory (dipole & monopole)





Monopoles were added to our antenna line primarily for aesthetics but requires that the AP have a metal surface area.

DO NOT USE monopoles on Access Points without metal surface area such as the AP-1240 where the connector is on the ends of the Access Point.

Product ID	Description		Gain	List Price*	Orderability Date*
AIR-ANT2452V-R=	2.4 GHz 5.2 dBi Diversity pillar mount ant,RP-TNC Connectors		5.2 dBi	\$209	Orderable Now (Aug-17-2009)
AIR-CAB005PL-R=	CAB005PL-R= 5 ft low loss plenum cable, RP-TNC connectors		-	\$90	Orderable Now (Aug-18-2009)
AIR-ANTMNTGKIT=	Antenna Mount Clip Adapter for ANT2430,2451,5140,5145,5959	A STATE OF THE PARTY OF THE PAR	-	\$39	Orderable Now (Aug-21-2009)
AIR-ANT2451NV-R=	2.4 GHz 3 dBi/5 GHz 4 dBi 802.11n dual band omni antenna		3 dbi/4 dBi	\$475	Orderable Now (Dec-07-2009)
AIR-ANT2460NP-R=	2.4 GHz 6 dBi 802.11n directional antenna		6 dBi	\$350	Orderable Now (Dec-07-2009)
AIR-ANT5160NP-R=	5 GHz 6 dBi 802.11n directional antenna	03	6 dBi	\$350	Orderable Now (Dec-07-2009)
AIR-ANT2422SDW-R=	2.4 GHz 2.2 dBi Short white dipole antenna, Qty 1		2.2 dBi	\$35	Orderable Now (Dec-14-2009)
AIR-ANT5135SDW-R=	5 GHz 3.5 dBi Short white dipole antenna, Qty. 1		3.5 dBi	\$35	Orderable Now (Dec-14-2009)
AIR-ANT2450NV-R=	2.4 GHz 5 dBi 802.11n Omni wall mount antenna		4 dBi	\$355	Mid CY2010
AIR-ANT5140NV-R=	5 GHz 4 dBi 802.11n Omni wall mount antenna		4 dBi	\$355	Mid CY2010

^{*}Subject to change until orderability date.

Enhanced Migration Program (CTMP)

- Up to \$100 trade-in credit for any competitor's AP
- Up to 30% trade-in credit for EOS WLAN APs
- Enhanced trade-to credit of 15% for 11n APs

Trade-In Trade-To Final Credit



Aruba AP125 List Price: \$995 CTMP: \$100



AP1140

List Price: \$995 (eco-pak)

CTMP (15%): \$149

\$100

~10 points incremental discount



AP1120 List Price: \$599 CTMP: \$180



AP3500i

List Price: \$1295 CTMP (15%): \$194

\$180

~15 points incremental discount

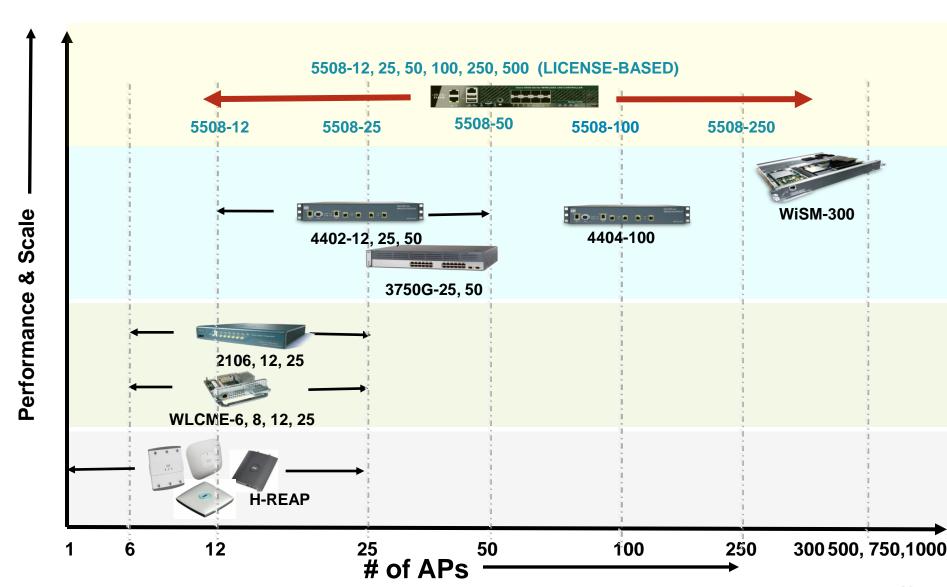


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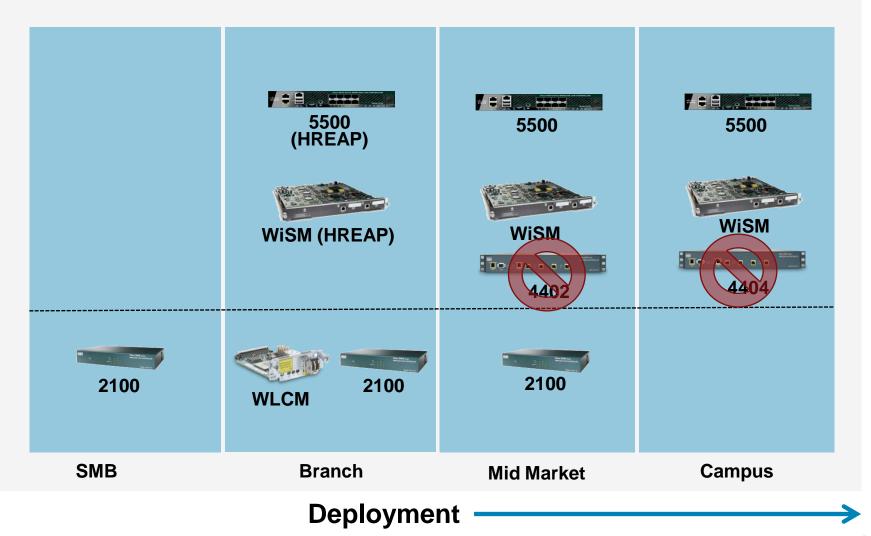
Cisco Wireless Controller features and enhancements



Wireless Controller Product Portfolio



Current: Wireless Controller Portfolio



CUWN 7.0 Release Key Controller Features

- 5500 Series Wireless Controller
 - Support for up to 500 Access Points
 - Simplified Licensing
 - Enhanced Access Point Update and Joining Capability
- Clean Air
- Cisco VideoStream Technology
- Passive Client Support
- FIPS
- Voice-over-WLAN Troubleshooting Enhancements
- SIP Call Admission Control

Cisco 5500 Series Wireless Controller Enhancements Optimized for 802.11n

- Supports new 3500 Series Aironet Access Points with CleanAir
- New licensing allows for enhanced scale-as-you-grow and feature flexibility
 - Upgrade 500 APs simultaneously
 - Supports OfficeExtend, DTLS Encryption and Wireless Mesh in base license
- Integrates seamlessly into the Cisco Unified Wireless Network
- Control plane scalability
- Supports innovative technology including VideoStream and Cisco M-Drive, BandSelect and ClientLink



Specifications At-a-Glance

Access Points

Devices

Mobility Scale

Form

Interfaces

12 - 500

7,000

36,000 APs in Mobility Domain

1 RU Appliance

8 GigE Ports

Simplified Licensing

Base AP License

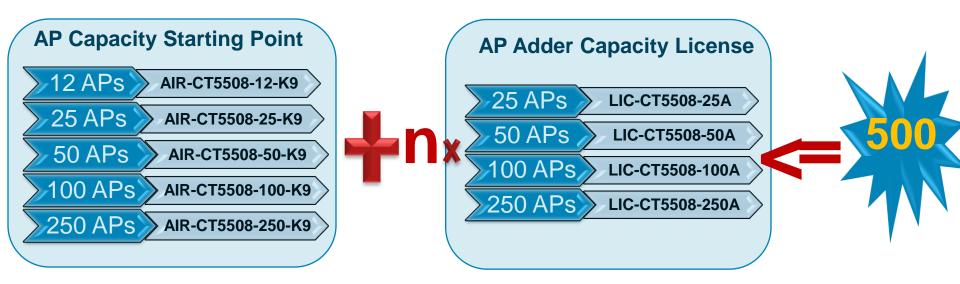
Base Count: 12, 25, 50, 100, 250 and 500 Access Points + Adder AP counts of 25, 50, 100, 250 (up to a total maximum of 500)

Now Includes

- OfficeExtend Access Point support
- Enterprise Wireless Mesh Access Point support
- CAPWAP Data Encryption
 - Single License Type: "Base License"
 - WPLUS Features now part of "Base License"
 - WPLUS Licenses <u>not required</u> any more
 - Licensing model supports "Capacity Adder Licenses"
 - 25, 50, 100, 250 AP capacity Adder Licenses which could be added to any of the base count licenses

New 5500 Controller Licensing Scheme

Access Point Capacity Adder Licenses



- Adder SKU's could be added to any of the base SKU's upto a maximum capacity of 250 AP's
- Delivery method for adder SKU's: email or paper
 - LIC-CT5508-X => Paper License
 - L-LIC-CT5508-X => eDelivery
- Adder Licenses are procured as spares similar to upgrade license SKU's

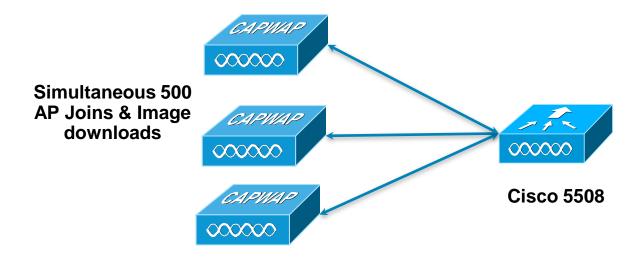
Enhanced AP Update and Joining Capability

Feature

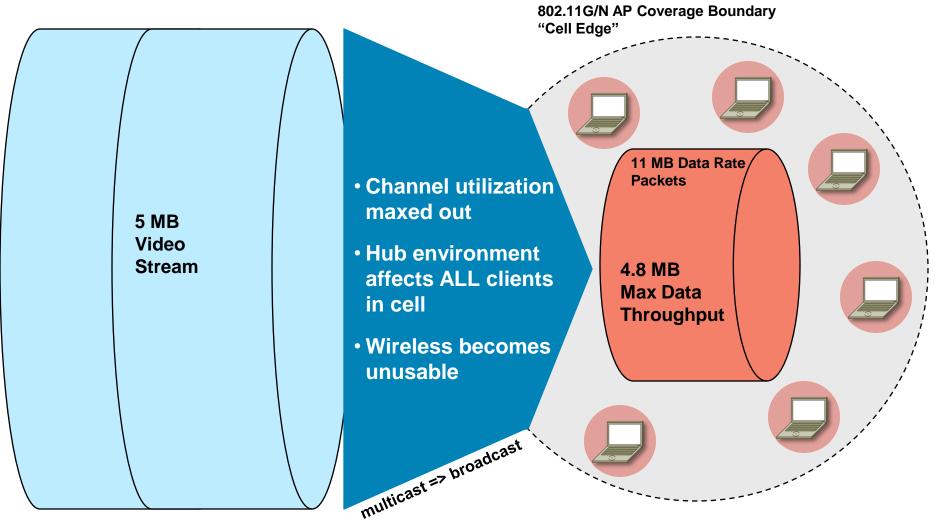
Ability to handle up to 500 simultaneous AP joins and AP image downloads

Benefit

Increased availability of the network by reducing the network downtime significantly



Broadcasting Multicast Video Affect on AP Channel



Multicast video stream works fine on wired

Video stream choppy on wireless Entire WiFi cell consumed with video

VideoStream Technology

Features

- Video Streaming with Reliable Multicast
 - Improves quality and scale of streaming content
 - Stream Prioritization ensures important video content takes precedence over others
 - Resource Reservation Control used to prevent channel oversubscription

THE BOND REPORT

VS.



- Improved video delivery to Wi-Fi endpoints by providing
 - Reliability for streaming
 - Quality of Service
 - Channel capacity management
 - Prioritization and protection
 - Better scalability

VideoStream – Scalability Guidance

Video Stream	No. of Video clients	Quality
500kbps	25*	Excellent
1500kbps	25*	Excellent
5000kbps	23	Good

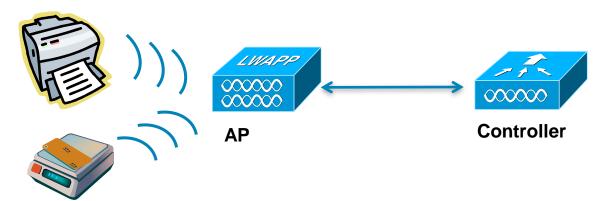
Media CAC = 85%

Voice =5%

Video = 80%

^{*} Awaiting Solution Performance Nos. for 7.0

Passive Client Support



Problem:

- Client devices such as Zebra Printers, Hobart Scales etc.. Are deployed using static IP addresses
- Information regarding the presence passive devices is not available from the network

Solution:

 The new "Passive Client " feature will allow ARP requests and ARP responses to be exchanged between wired and wireless side on a per VLAN /WLAN basis

Voice over WLAN Troubleshooting Enhancements

Feature

- Cisco Voice Troubleshooting Tool
 - Enhances voice connectivity from the device to the controller for roaming clients
 - Debugs calls sessions between two end points and monitors call activity on a per AP, multiple AP or controller basis

Benefit

- Simplifies and accelerates voice troubleshooting with centralized diagnostic features
- Helps identify and resolve client device and voice call issues more easily

Feature

- SIP Call Admission Control
 - Bandwidth reservation for SIP based voice calls

- Supports delivery of high performance SIP based calls
- Enables high quality user experience



Cisco Unified Wireless Network Release 7.0

Cisco WCS New Features and Enhancements



Cisco WCS – 7.0 Software Release

- Support for Cisco CleanAir Technology
 - New CleanAir dashboard
 - Enhancements to existing tools and dashboards to include CleanAir (maps, security dashboard, reports, client troubleshooting, search, RRM and AP radio details)

New Features

- Maps Import/Export for Cisco WCS Servers and Third-Party Tools
- Northbound Alarms and Events API
- Enhanced Auto-Provisioning Feature Suite for WLAN Controllers
- Scheduled WLAN Controller Image Upgrades
- Scheduled Migration of Standalone APs
- Serviceability Program
- TAC Attachment Tool
- Enhanced Web Browser Support
- Cisco Secure Access Control Server 5.1

Cisco WCS – 7.0 Software Release

- New Enhancements
 - Ease-of-Use
 - Reporting
 - Rogue Device Management
 - Voice Audit Tool
 - Serviceability

Support for Cisco CleanAir Technology

New CleanAir Technology Dashboard

Features

- Customizable Cisco CleanAir dashboard displays current and historical information about:
 - Air Quality
 - Network areas with the worst RF conditions
 - Recent security risk interferers
 - Threshold alarms
 - Interferer counts

Benefits

 Easy-to-use Cisco CleanAir dashboard assists with viewing, prioritizing, and managing RF interference issues that occur anywhere on the wireless network.

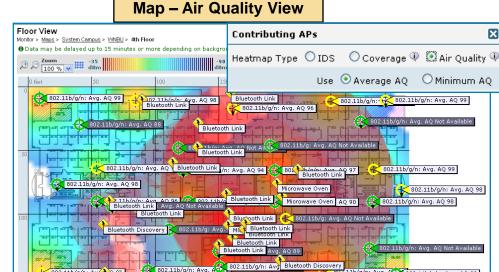


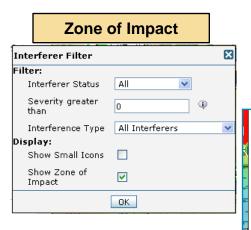
Support for Cisco CleanAir Technology Heat Maps

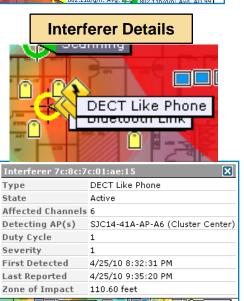
Features

 A variety of existing tools are enhanced to include Cisco CleanAir

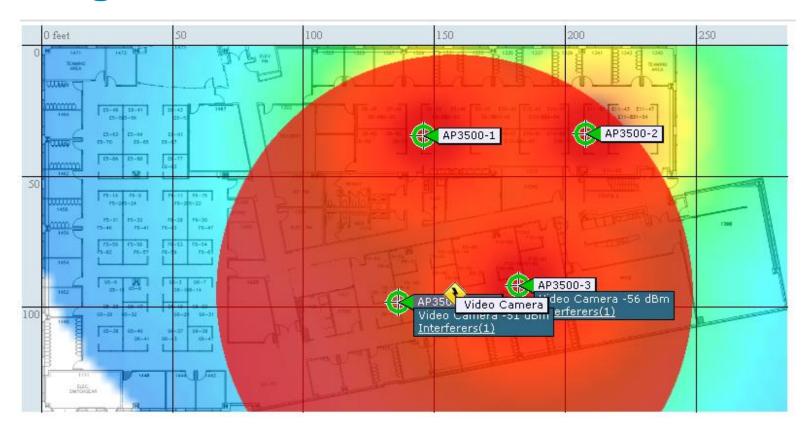
- Heat Maps Air Quality tools, heat map options, and device detail information including:
 - Display real-time network air quality and zone of impact by access point, floor, building, or campus
 - Adjustable display for average and minimum air quality for each location
 - Mouse-over details about each interferer, including type of interferer, active or inactive status, detected and reported dates, zone of impact, and 10 top interferers.







Interference Location Provides Quick Mitigation



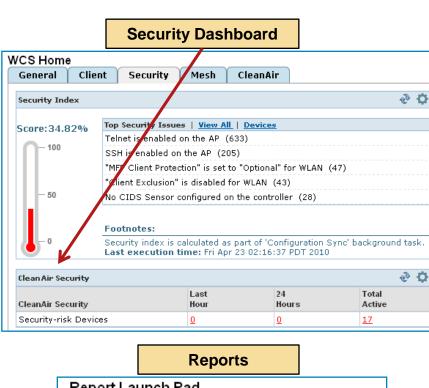
- Beyond providing actionable information regarding the type of interference – the location is also provided to track down the actual source.
- Motorola only records what sensor classified the interference.

Support for Cisco CleanAir Technology Security Dashboard and Reports

Features

 A variety of existing tools are enhanced to include Cisco CleanAir

- Security Dashboard Display of RF interferers that are potential security risks. In combination with other Cisco WCS security features including wIPS, Cisco CleanAir helps create the industry's only integrated security solution with immediate visibility of security issues at both the logical and physical layer of the WLAN.
- Reports View and report on current or stored information about RF interference and air quality.





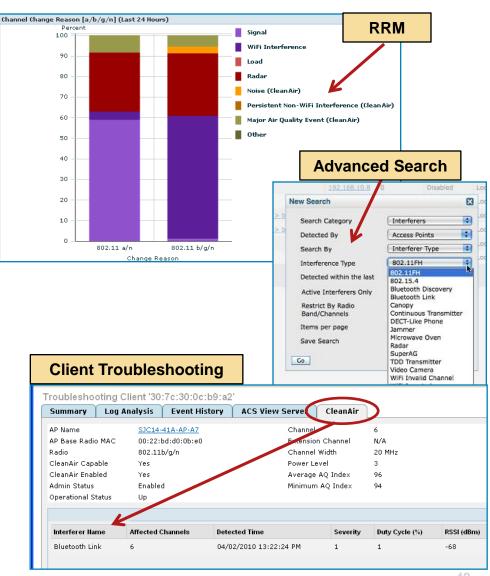
Support for Cisco CleanAir Technology

RRM, Advanced Search, and Client Troubleshooting

Features

A variety of existing tools are enhanced to include Cisco CleanAir

- RRM Display of current and historical actions taken by Cisco RRM in support of RF interference alerts and CleanAir
- Advanced Search Quickly and easily search for RF interferers across the entire WLAN
- <u>Client Troubleshooting</u> Client troubleshooting tool is enhanced to include identification of interferers that may be affecting client devices



Support for Cisco CleanAir Technology

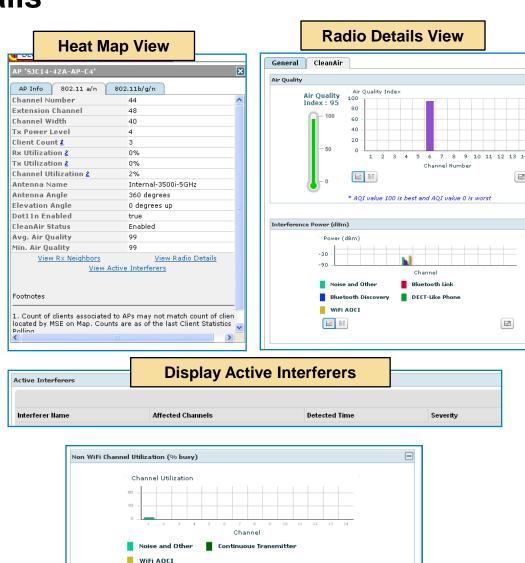
Access Point Radio Details

Features

 A variety of existing tools are enhanced to include Cisco CleanAir

Benefits

Access Point Radio Details –
Display of RF information
about each CleanAir access
point's radios including Air
Quality Index, interference
power, non-Wi-Fi channel
utilization and a listing of
active interferers



New Features

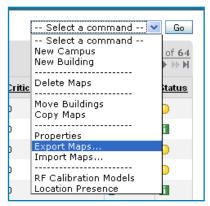
Maps Import and Export for Cisco WCS **Servers and Third-Party Tools**

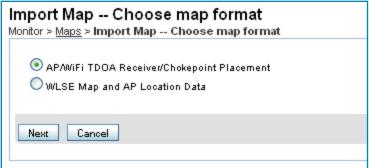
Features

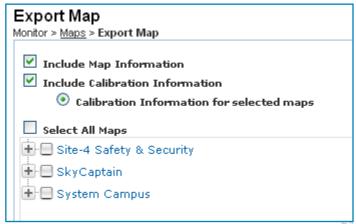
- Import and export Cisco WCS maps, hierarchies, map-related data, and network designs between one or more Cisco WCS servers
- Easily import and integrate information from leading third-party site survey tools into Cisco WCS to aid in WLAN design and deployment

- Re-purpose Cisco WCS mapping information and network designs across one or more Cisco WCS servers
- Facilitate more detailed wireless I AN designs by importing RF data from thirdparty site survey tools









New Features

Northbound Alarms and Events API

Features

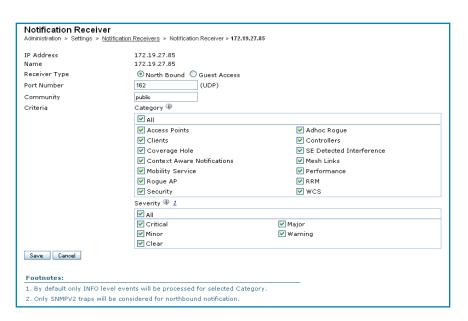
- Forward alarms and events to thirdparty, northbound receivers and applications that have FCAPS capability, such as HP OpenView or IBM Tivoli Netcool
- Notifications are sent via SNMP and are customizable by category and severity

Benefits

 View and manage Cisco WCS events and alarms from Cisco WCS or a centralized third-party, northbound receiver of your choice Path to New Feature....

Administration -> Settings -> Click on "Notification Receivers" in Left Side Menu





802.11n Access Punkt Jämförelse

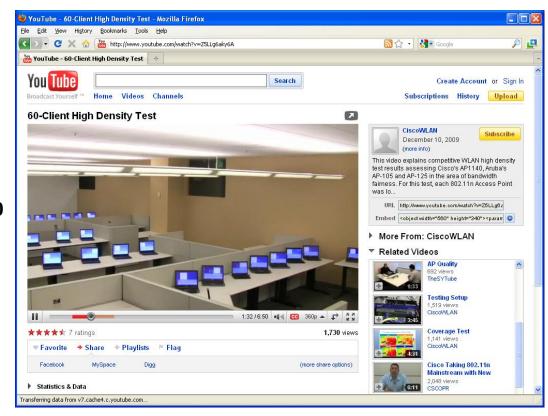
Mer om 802.11n jämförelse tester som Cisco utfört Del 1:

http://www.youtube.com/watch?v=AYfITp f6VEQ&feature=PlayList&p=06D46D1F4B 116BDB&index=0

Del 2-3 länkas i playlist fönstret till höger när du klickar på länken ovan.

Där finns också ett prestanda test med 60 klienter anslutna till samma AP1142 "klassrums test"

http://www.youtube.com/watch?v=Z5LLg 6aky6A



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Wireless Promotions

Cisco Trade in Migration Program

The installed base migration program (CTMP) will be revised on a few fronts to incent 11n migrations to Cisco (Cisco to Cisco and competitive to Cisco). Three main changes:

- Up to \$100 trade-in credit for any competitor's AP
- Up to 30% trade-in credit for EOS WLAN Cisco APs
- Enhanced trade-to credit of 15% for 11n Aps

PROMOTIONS: New Promo:

Eco Pack: Listprice:

AIR-CAP3502I-x-K910 \$12.950 AIR-CAP3502E-x-K910 \$14.950

- Eco Packs for reduced packaging, lighter for cost effective shipping.
- Ruggedized AP Bundle (3502 E) will have a popular dipole antenna as order option.

Alternate antennas available as spares.

· Includes WCS PLUS Upgrade (software license key) for 100 Access Points (additive)

Wireless Promotions - links

Wireless Product Promotions

802.11n AP1142 Eco-Pack Promotion

- 23% discount on the 5-pack and 10-pack AP1140 Eco-Packs (\$995 per AP) (expires 31 Jul 2010)

802.11n 5508 Controller + AP1140 Bundles

- 15% discount on 5508 controller + 1140 AP bundles (expires 31 Jul 2010)

802.11n Catalyst Switch + AP1140 Bundles

- 10% discount on Catalyst 3560G/3750G + 4 Cisco 1140 APs (expires 30 Sep 2010)

802.11n Smart Business Architecture Bundles

- 10% discount on 11n solutions in the SBA Deployment Guide (no expiration)

2 x 5508-250 Bundle

- 10% discount on two WLC5508-250 controllers (expires 31 Jul 2010)

Wireless Trade-In Programs

WLAN Controllers Enhanced CTMP

- trade-in old Cisco WLAN Controllers to receive up to 40% credit towards the purchase of 5500 WLAN Controllers (expires 31 Jul 2010)

Wireless Competitive Equipment Exchange Program

- includes most major Wireless LAN competitive products, including an extra 50% credit on Symbol gear (expires 31 Dec 2010)

Wireless CTMP

 trade in old Cisco WLAN products to receive up to 10% credit towards the purchase of new WLAN prod (no expiration)

Wireless Channel Partner Programs

http://www.cisco.com/global/EMEA/promotions/1_tier/current/index.shtml

Europe Channel Incentive Programs: http://www.cisco.com/web/partners/pr11/incentive/euro/index.html

Global Promotions: http://www.cisco.com/web/partners/sell/promotions/index.html

Implementing Advanced Cisco Unified Wireless Security (IAUWS)

V 22 I Malmö, 5 dagar.

Du lär dig

- Translate organizational and regulatory security policies and enforce security compliances
- Integrate security on client devices
- Design and implement guest access services on the WLAN controller
- Design and integrate a wireless network with Cisco NAC Appliance
- Implement secure wireless connectivity services on the WLAN controller
- Use the internal security features on the WLAN controller and integrate the WLAN controller with advanced security platforms to isolate and mitigate security threats to the WLAN







Implementing Cisco Unified Wireless Voice Networks (IUWVN)

V 24 I Köpenhamn

Du lär dig

- Implement QoS for Wireless Applications, both on the wired and on the wireless side
- Describe Voice Architecture and Voice over Wireless Specific Requirements
- Design and Implement Voice over Wireless LANs
- Implement Multicast Support Over Wireless networks
- Prepare the Wireless Network for Video and High-Bandwidth Applications
- Kontakta anders







