# Delivering profitable growth



Annual Report 2007



Our vision is to be a world-class provider of contract foodservice and support services, renowned for our great people, our great service and our great results. To achieve this everyone in Compass Group is committed to consistently delivering superior service in the most efficient way for the shared benefit of our customers, shareholders and employees.

## **Contents**



Our strong operating performance is being driven by concentrating on the five key profit drivers of MAP, our Group-wide Management and Performance framework, which is now embedded within our business.

## MAP 1

## **Client** sales and marketing

Delivering profitable growth from existing and new clients, and developing our penetration in our chosen markets.

## **M-P** 2

## Consumer sales and marketing

Driving growth in consumer volume and spending through innovation in our offer, the right pricing and the right retail skills.

## **MAD** 3

## **Cost of food**

Buying the optimal quality and range of food to meet the needs of our customers at the lowest cost, with the most efficient distribution and in-unit production.

## **M-p** 4

## **Unit costs**

Delivering the right level of service in the most efficient way, focusing on labour productivity and controlling labour and other in-unit costs.

## **MAP** 5

## **Above unit** overheads

Creating a simpler organisational model, with fewer layers of management and less bureaucracy.

## 2007 highlights

Through the MAP process we have transformed the performance of the business with good quality organic revenue growth, greater focus on like for like growth and cost efficiencies together delivering £101 million of operating profit growth at constant currency and driving the operating margin forward by 70 basis points. Our focus on capital expenditure and working capital has resulted in a step change in the delivery of free cash flow, up 68% to £357 million.

## **Group revenue**

5% organic revenue growth on a constant currency basis.1.



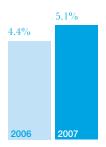
## **Total operating profit**

A 24% increase in operating profit on a constant currency basis.1,4



## Margin

A margin increase of 70 basis points. 1,6

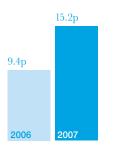


The three main drivers of our £101 million of operating profit growth this year have been:

- Net new business achieved through new clients, new services to existing clients and managing retention of existing business has delivered £30 million of profit.
- Base estate growth resulting from like for like price and volume growth and the management of cost inflation has delivered £35 million of profit.
- Reducing above unit costs by a net £36 million.

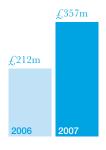
## **Basic earnings per share**

An underlying earnings per share increase of 62%.4



## Organic revenue growth<sup>5</sup>

Free cash flow A step change in the delivery of free cash flow, up 68%.



## **Return on capital employed**

12.5%

## Capital expenditure as a % of revenue 2006: 1.9%

## **Full year dividend**

2006: 10.1p

All figures shown relate to continuing operations.

- Constant currency restates the prior year results to 2007
- average exchange rates.
  Includes share of profit of associates. UK £3 million (2006: £1 million), and North America £1 million (2006: £1 million).
  Excludes share of profit of associates.
- Underlying profit before tax excludes revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness) of £(6) million (2006: £11 million). Underlying basic earnings per share excludes these items net of tax.
- Organic growth is calculated by adjusting for acquisitions (excluding current year acquisitions and including a full year in respect of prior year acquisitions), disposals (excluded from both years) and exchange rate movements (translating the prior years at current year exchange rates) and compares the prior years at current year exchange rates) and compares the results against 2006.
- Operating margin is based on revenue and operating profit excluding share of profit of associates.

## Find out more online

More information on Compass Group can be found on our website: www.compass-group.com

For our Annual Review, go to our Investor Centre at www.compass-group.com.

You can also go to our website to register to receive future Annual Reports and Reviews and other shareholder information electronically.

# Group at a glance

## Our marketplace

Our strategy focuses on the outsourced foodservice and support services markets, building on the existing expertise and strengths we have as a Group.

We estimate that outsourcing growth in the foodservice market (which we estimate is £150 billion) is at least 5%per annum. As market leader, we will strive for more and faster penetration of the foodservice market that is still self operated. The support services market is significantly larger than the foodservice market and growing at a faster rate

Our aim is to achieve market leadership in the sectors and countries that we have identified as having real prospects for strong long-term organic growth and provide the global capability necessary to grow our international client base.

Our guiding principles form the basis of our approach to delivering this strategy:

## Health, safety and environment first

Never to compromise on the health and safety of our customers and our people, and to manage responsibly the impact that our business has on the environment.

## Delivering for clients and consumers

To earn the continued loyalty of our customers by consistently demonstrating why we are the first choice for quality, service, value and innovation.

Developing our people and valuing diversity

To value and recognise the diversity and contribution of our people. We create a work environment that is challenging and provides the opportunities and support for everyone to develop, learn and succeed.

Profitable growth
To deliver shareholder value through disciplined, sustainable growth, underpinned by strong governance, that contributes to and leverages the benefits of our global scale.

# Constant focus on performance and efficiency To deliver the highest quality and performance,

whilst relentlessly driving to be the lowest cost, most efficient provider.

We are a world leading provider of food and support services. Every day we serve literally millions of people around the world, whether it is to provide them with a meal, a cup of coffee, a clean office or helping to keep the entire workspace around them working at its best.

We have unparalleled experience in providing these services to people in a whole range of environments at work, at school or university, in hospital, at sporting or cultural events, or in remote environments. Our proven capability in each of these markets results from our sector focus, with dedicated operating businesses in each sector in our main geographies. This in-depth understanding of the demands of these markets and the needs of our customers drives our market-leading innovation, our operating efficiency and ultimately the quality of the service our customers experience.

## **Business & Industry**

No-one understands food at work quite like we do, whether it is in offices, distribution, factories or any other work environment. Our consumer focus drives the development and innovation in our food offers, brands and service to deliver the optimum solution from restaurants and café style outlets to coffee bars and vending. We also provide a selected range of support services that complement our foodservice offer. This includes cleaning, grounds maintenance, hospitality and reception services.

## **Fine Dining**

Food is at the heart of what we do and, often working with world-renowned chefs, we bring exceptional gastronomic creativity and flair, style and hospitality to executive dining rooms, prestigious social and cultural events and world famous venues.

## Healthcare & Seniors

One of the most demanding markets in which we operate. The very highest standards of food safety and hygiene, working with clinical staff and having a detailed understanding of the nutritional needs of those we care for have made us a leader in this market. Our offer is broader than simply foodservice for patients, staff and visitors, and includes a range of complementary support services including services such as cleaning and housekeeping.

From primary schools to some of the world's most renowned universities, we provide a nutritious, well-balanced diet to fuel the development of young minds and bodies.

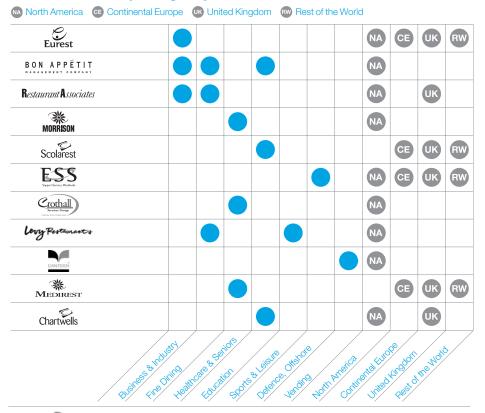
We have unparalleled experience in providing high quality foodservice for some of the world's most prestigious sporting and leisure venues, visitor attractions and social events. In addition we have the specialist in-house expertise and resources to provide a single source for the complete marketing and management of corporate hospitality packages.

## Defence, Offshore & Remote Sites

We provide vital workplace support for people working in some of the most hostile and demanding terrains in the world from oil and gas to major construction sites and remote mining locations. Our technical and logistical competence, commitment to health and safety and ability to effectively mobilise contracts have earned us an enviable reputation for providing fully integrated food and support services for global clients with workers around the world.

Vending is an integral part of our foodservice offer and we are able to deliver high quality, innovative solutions to our customers. In North America this is through Canteen, our specialist vending operation.

## Market sectors and operating companies



ONAMA Seiyo Food-Compass Group

In a number of countries we have a single operating company providing multi-sector solutions. For example, Onama in Italy and Seiyo in Japan.

## Regional review at a glance

For the 13th consecutive year Master Chef Wolfgang Puck was selected to create the menu for The Academy of Motion Picture Arts and Sciences post-Oscar event, the Governor's Ball. In the same month Compass' foodservice excellence was on show at the 49th Annual Grammy Awards and for the Players' Party and Super Bowl Host Committee VIP Party at this year's Super Bowl.



Revenue

2006: £4,290m

£4,162m

Operating profit<sup>3</sup>

2006: £245m

## Regional highlights

- Continued excellent progress delivering 6% organic revenue growth.
- Operating profit from continuing operations increased by £39 million on a constant currency basis to £261 million (2006: £222 million), a 60 basis point margin improvement. The Business & Industry sector has
- been driven by innovation in our offer, delivering 4% like for like revenue growth.
- In Healthcare, 7% organic growth from increased cross-selling between Morrison, our foodservice business, and Crothall, our support services business

Group revenue

2006: 42%

40%

- Healthy eating programmes and the strength of the Chartwells brand contributed to 9% organic revenue growth in the Education sector.
- Good growth in Levy, our Sports & Leisure business.
- Continued good progress with our business in Canada.

  Our pipeline for 2008 looks healthy.

Our business in Spain is capitalising on the rapid expansion of the senior-living market. Building on our experience of providing foodservice in the residential care homes market, we have developed a delivered meals service for senior and handicapped people at home; a model for other countries with ageing populations looking for an alternative to moving people into rest homes. In the last year we have delivered over 1.2 million meals to people in-home providing a varied, healthy diet.



Percentage of Group revenue

2006: 24%

**25%** 

# Revenue

2006: £2,484m

£2,553m

## Operating profit<sup>3</sup>

2006: £122m

## Regional highlights

- Organic revenue growth has doubled to 4%, with good growth opportunities for the future.
- On a constant currency basis, growth of £31 million operating profit from continuing operations to £151 million (2006: £120 million) represents a margin improvement of 100 basis points.
- In Spain, like for like growth, driven by new offerings and an increase in consumer numbers, together with new business in the Healthcare and

Tengizchevroil (TCO), a Chevron managed joint venture in Kazakhstan, renewed their contract for support services at their Atyrau and Tengiz facilities after a

competitive re-tendering process. This is one of our largest remote site contracts, with over 3,200 of our people providing a range of services, including full daily catering services and the full maintenance of

offices, accommodation rooms and town homes.

Rest of the World

- Education sectors, have driven organic revenue growth of 13%. Continued high activity in the oil
- and gas industry in the Nordic region contributed to 14% organic revenue growth, while the focus on healthy eating continues to drive volumes through much of the region. Good turnaround in previously
- underperforming countries such as France and the Netherlands
- We are becoming more established in the Eastern European market, which is growing well.

## United Kingdom

The newly branded Restaurant Associates was launched The newly branded Hestaurant Associates was launched in May 2007 to respond to a growing demand for a leading provider of executive hospitality, dining and business support services to its prestigious blue-chip clients; including 17 out of the top 20 investment banks in London, law firms and leading organisations. The move consolidated our previous brand operations under one strong identity and management structure. Our new business goals reflect a commitment to innovation, service, lifestyle and simplicity.



Percentage of Group revenue **19%** 

2006: 18%



£1,622m

Percentage of Group revenue 16%

2006: 16%



# Operating profit<sup>3</sup>

2006: £,47m

## Regional highlights

Operating profit<sup>3</sup> 2006: £,107m

Revenue

2006: £1,882m

Revenue in the UK was £1,931 million (2006: £1,882 million), growth of 2% on an organic basis.

£1,931m

- A solid result with, as expected,
- operating profits in line with last year. Largely completed the turnaround or exit of poor performing contracts.
- The Education sector has stabilised following a difficult period.
- We have continued to reorganise the business to drive further efficiencies.
- We expect a broadly similar performance in 2008.

## Regional highlights

- Another very strong year, delivering £64 million operating profit from continuing operations (2006: £43 million on a constant currency
- basis), an increase of £21 million. Australia continues to deliver strong organic revenue growth driven by the ongoing buoyancy of the extraction industries.
- Encouraging progress in Japan, where the focus on driving efficiency and
- restructuring the business has resulted in good margin improvement.
- Our businesses in Abu Dhabi and Dubai have seen good revenue and margin growth.
- Good revenue growth with some margin improvement in Latin America.
- Looking forward there remains significant opportunity to further develop our businesses in the Rest of the World both in size and operating performance.

# Chairman's statement

## **Delivering on our commitments**

Our performance reflects a clear, well-executed strategy, which is starting to deliver increased value to our shareholders.

The introduction of MAP, our Management and Performance framework, has given us a common language and agenda resulting in greater focus and visibility across the whole business. We have delivered a step change in profit and free cash flow generation as new processes begin to embed throughout the organisation. Looking ahead, we believe we are entering a new phase of sustainable value creation, with exciting opportunities to grow revenues, improve margins and generate significant cash flow.

I am delighted to report a year of outstanding progress against the commitments we have given to improve returns to shareholders.

The objective of the strategy we communicated last year is to grow our business in a disciplined way to deliver sustainable profit and growth. This year represents an important first step in delivering this strategy.

We remain firmly focused on developing our core foodservice business, in which we see continued strong long-term growth opportunities in our chosen market sectors.

Alongside this we are developing a range of complementary support services, which we are progressively bringing to market, prioritising those sectors and countries where our ability to provide both food and support services will help us to develop our market. In particular, we see a growing number of international clients who are looking for a service partner such as us who can deliver these services to consistently high standards, globally.

The successful implementation of MAP has given us the framework to manage the business with the intensity necessary to drive improved performance. MAP is now well-established in the businesses. In the coming year we will be taking further steps to embed MAP even deeper into the organisation.

Our Group Chief Executive, Richard Cousins, in his first full year in the role, has put in place a strong leadership team to lead the continued development and implementation of our strategy, bringing in competencies in areas such as marketing and international clients to support the delivery of our objectives and to help drive value from the combined strength of our global Group.

I have continued the programme I initiated to improve corporate governance and controls. Building on the progress we have already made, our aim this year has been reviewing and re-communicating Group policies and practices, with processes and training to ensure that these are received and understood.

Over the last year we have further reviewed our corporate social responsibility strategy ('CSR') to ensure that we are addressing the broader social and environmental issues in the way that we run our business. This commitment is very much in evidence in our day-to-day operations, forming a firm foundation to build on as we strive to continuously improve our CSR journey.

We have made good progress in the last year and, going forward, I will continue to take the necessary steps to ensure that we set the highest standards for corporate governance and responsible business practice.

## **Full year dividend**

# 10.8p(+7%)

## Compass Group share price performance vs FTSE 100 Index 2007



The FTSE 100 Index has been rebased to the Compass Group share price on 29 September 2006 (268.25 pence)

## Sir Roy Gardner



## **Returns to shareholders**

The Board is proposing a final dividend of 7.2 pence per share for payment in March 2008. This brings our full year dividend to 10.8 pence, a year on year increase of 7%.

In July this year we completed the sale of Selecta, the European vending business, for £772 million before transaction costs.

Of these proceeds we are using £500 million to extend our share buy-back programme. This is in addition to the return of £500 million to shareholders following the sale of SSP in 2006, taking the total share buy-back programme to £1 billion. As of 30 September 2007 we had bought back shares for cancellation to the value of £,720 million.

A further £45 million of the Selecta proceeds have been contributed to Compass' UK closed defined benefit pension plans, taking the total amount of special contributions to these plans over the past 15 months to £325 million, significantly reducing the pension deficit in these schemes.

The balance of the proceeds has been used to further reduce net debt.

## **Management**

On becoming Chairman I began the process of reinvigorating the Board to achieve the right blend of expertise, experience and strong independent scrutiny to guide the decisions of the Board over managing and growing the business in the best interests of our shareholders.

This has been achieved through an orderly succession plan and without compromising the effectiveness of the Board and its committees.

Peter Blackburn, Peter Cawdron and Val Gooding have all stepped down from the Board in the last year and I would like to thank each of them for the contribution they have made to the Group.

I am delighted that Sir Ian Robinson, Tim Parker, Sir James Crosby and Susan Murray joined the Board as non-executive directors during the last 12 months, with Sir James Crosby becoming the senior independent non-executive director. Together with my other colleagues on the Board, I look forward to our new directors' continued contribution to the deliberations of the Board.

In June we appointed Mark White as the Group's General Counsel and Company Secretary, a new role within the Group. Mark, a qualified solicitor, has extensive international legal and business experience and joined us from Wolseley plc.

## **Our people**

On behalf of the Board, I would like to thank all of our people around the world for their commitment and efforts in achieving these results and for the excellent service they deliver daily; service that continues to earn the loyalty of our clients and consumers and reinforces our position as a leader in our chosen markets.

## Outlook

The results that we have reported for 2007 demonstrate that we have the right strategy, the right leadership and, through MAP, the right focus to capitalise on the considerable opportunities that exist in our chosen markets. I believe that these results and the actions we are taking give us a solid foundation on which to base sustainable performance improvements and deliver increasing value to our shareholders.

Sir Roy Gardner Chairman 28 November 2007

## Our strategy

We have a very clear and focused strategy, a significant market opportunity and a tight

Focus on our contract foodservice business

**Grow our support** services business

**Committed to giving** our customers superior levels of service

**Focus on driving** cost efficiencies







# Chief Executive's statement

## **Driving performance**

Through the MAP process we have delivered good quality organic revenue growth, driven the operating margin forward and significantly increased operating profit. We have achieved this through better quality new business and retention, a greater focus on like for like growth and improved cost efficiencies. Our focus on capital expenditure and working capital has resulted in a step change in the delivery of free cash flow.

Over the last 18 months we have tightened our strategy, simplified the business to focus on our core food and support services offer by selling non-core businesses and have considerably reduced our risk profile by exiting high risk or volatile businesses.

Our strong operating performance is being driven by concentrating on the five key profit drivers of MAP, our operating framework, which is now embedded within our business. Each MAP component has its own set of key performance indicators. Performance is reviewed with country management teams both monthly and in our detailed business reviews. Together these give greater visibility of country performance, enable us to respond more quickly to opportunities and changes in our markets and ensure that our businesses are constantly focused on profitable organic

MAP has enabled us to deliver £,101 million of constant currency operating profit growth through:

## £30 million of net new business growth driven by better quality new **business and retention**

## MAP 1 - Client sales and marketing:

achieved through better targeted businesses, tighter contracts and sharper contract evaluation. Included among our new business wins: Asda in the UK; The House of Representatives, Dell and DreamWorks in the US; Continental in Germany; and Shell across Europe.

## £35 million of base estate profit growth driven by like for like revenue growth and cost efficiencies

## **Driving like for like revenue growth:**

## MAP 1 - Client sales and marketing:

addresses driving like for like revenue through client pricing strategies and growing client volumes, for example: through additional services, such as: cleaning, portering, reception and concierge.

## MAP 2 - Consumer sales and marketing:

focuses on developing our retail philosophy in order to increase participation and spend per head, for example: extending our offer to include breakfast and 'Grab & Go' concepts.

## **Driving cost efficiencies:**

MAP 3 - Cost of food: addresses cost efficiencies through a systematic approach to menu planning, purchasing and supply chain, and unit processes.

**MAP 4 – Unit costs:** we spend nearly £5.5 billion per year on unit costs and we have been managing this through: labour productivity and scheduling; control of labour costs; and in-unit overhead opportunities.

## £36 million of above unit overhead savings after allowing for inflation

MAP 5 – Above unit overheads: we spend £0.8 billion on above unit overheads per year. The savings have been achieved through: management reorganisation; consolidated back office functions; change management processes; and tightened control of discretionary spend.

**Richard Cousins** 



## **Food cost inflation**

We spend around £3.5 billion a year on food. We estimate that for last year we have seen about a one percentage point increase in the rate of inflation. To put this into context each one percentage point of food cost inflation adds about £35 million to the total cost base of f, 9.7 billion. This is before taking into account that around one third of our contracts are cost plus. We believe that our basket of goods is currently experiencing market increases of some 4% to 5%.

In terms of its impact, most of the geographies in which we operate and most food categories have seen some inflation. However, the larger double digit inflationary increases have been in dairy, rice and pasta. Together these categories account for only about 10% of the Group's spend on food.

Food price inflation is not a new phenomenon. We have managed it well for many years and continue to do so, but now, through the MAP framework, with greater intensity. The specific actions we are taking to address food inflation fall into three categories: purchasing and supply chain efficiencies; unit cost efficiencies including menu re-engineering; client and consumer price increases.

So, in conclusion, food price inflation is well understood and being acted upon. Crucially, despite the inflation we have seen this year, we have been able to hold our gross margins steady through the combination of cost efficiencies and price increases.

## **Processes and people**

Our new monthly reporting processes and regular business reviews with country management teams ensure that we are all constantly focused on the management and performance of the five MAP value drivers. Our country managing directors are now fully empowered to run their businesses, operating within a clearly defined MAP operating framework.

The new measures have also led to tighter discipline and sounder governance. Approval processes have been strengthened and remuneration policies reviewed. The Corporate Responsibility Committee, a subcommittee of the Board, continues to oversee all aspects of health and food safety, environmental impacts, governance and its reporting.

Over the past 18 months we have made significant management changes at a Board, Executive Committee, Group head office and country leadership level. We have put in place succession planning and are focusing on management development to ensure that we are developing our leadership strength for the future.

The introduction of MAP and the removal of divisional management structures have resulted in greater transparency across the organisation. We now have greater management strength at both country and head office level and this new global leadership team has been central to driving the improved performance.

## Strategy and the future

Looking back over the achievements of the last 18 months, strategically, we have defined a clearer focused strategy and launched MAP. We have made good progress in developing our support services business and we have simplified the business by exiting non-core businesses such as SSP, Selecta, Hotels and other non-core assets. We have also reduced the number of countries in which we operate and considerably reduced our risk profile.

We believe we now have a focused and transparent business model which will generate significant opportunities to grow the top line organically, improve margins and grow profitability and generate significant cash flow. We believe we are entering a new phase of sustainable value creation.

There will be no change in our core strategy as we enter the next phase of our development. We remain very excited by the prospects for growth with significant outsourcing potential in our core food and support service markets. We estimate that outsourcing growth in the foodservice market (valued at  $\bar{\mathcal{L}}$ 150 billion) is at least 5% per annum. The support services market is larger than the foodservices market and growing at a faster rate. Operationally we will stay focused on MAP and embed it deeper into the organisation. The drive for like for like growth and increased operational efficiencies will also continue. From this we will expect further significant cash flow generation.

Map - Driving profitable growth

MAP 1 **Client sales New business** and marketing Market development, good quality **M**→**P** 2 Consumer sales and marketing Like for like price and volume growth – more services, retention, and innovative offers **Base estate M-P** 3 **Cost of food** Cost efficiencies – purchasing, menu planning, supply chain and in-unit pro Labour productivity, labour and in-unit cost control **M-P** 4 **Unit costs** Above unit **overheads** Simplified organisation, control of **M**→**P** 5 discretionary spend Above unit **overheads** 

Richard Cousins Group Chief Executive

28 November 2007

## Chief Executive's statement

## continued

In response to our clients' needs we have developed a strong capability in a selected range of support services that complement our core foodservice offer.





## International clients management

Through our international clients programme we are developing closer relationships with multinational organisations. They recognise that we have the geographical coverage and capability to deliver outsourced food and support services to the same world-class standards, globally and enable them to achieve their own global objectives





Steamplicity - market-leading innovation Market-leading innovations like 'Steamplicity' are helping us to open up new segments of our core market sectors. Already being enjoyed by consumers in the UK and Europe, 'Steamplicity', uses patented valve technology to healthily steam-cook meals within minutes, retaining nutritional content and promoting wellness and vitality. Ideal for providing hot meals 'cooked to order' for hospital patients, schools and environments where traditional kitchen space. and environments where traditional kitchen space is often restricted.

## MAP 1 - Client sales and marketing

MAP 1 focuses on delivering profitable growth from existing and new clients and developing our penetration in our chosen markets.

## **Growing our markets**

We continue to see growth in our core contract foodservice market. We see exciting growth in every sector, especially Healthcare and Education, driven by innovations such as 'Steamplicity', and in a growing Sports & Leisure market where we have had great success in winning contracts for prestigious events and major venues, such as The O2 in London, the largest sports and entertainment complex in Europe, Kruger National Park in South Africa and the Abu Dhabi National Exhibition Centre (ADNEC) in the United Arab Emirates.

Our country MAP plans detail our approach to developing each market. Our global sector forums, supported by our new market development function, provide the means to identify and respond to emerging market trends, facilitate the rapid transfer of best practices from one part of the Group to another and drive innovation in our client offer.

Last year we identified the support services market as an attractive opportunity for a number of reasons:

- We have an existing capability to build on, with some industry leading expertise in certain services and sectors;
- It enables us to respond to an increasing number of clients who are looking to bundle services, including foodservice; and
- It complements the service and health and safety ethos that has gained us our reputation for excellence in the foodservice market.

Our strategy is to develop the support services market in a disciplined way by focusing on selected services, sectors and countries.

To give us real competitive advantage in this market we have developed the Compass Service Framework, using the very best knowledge that we can find in the world to ensure that we can deliver the world-class, consistent capability that clients demand.

## **Driving like for like revenue**

The size and depth of our client base and the loyalty of our clients reflect the quality and scope of the services we provide, and we are proud to count organisations that are leaders in their markets as our clients.

The focus over the last 12 months and going forward is to improve the discipline with which we manage our existing client relationships and improve the performance of our contract base. To achieve this we have focused on the following areas:

- Ensuring that we have the right contract terms in place that accurately reflect the services we are being paid to provide and that we have the appropriate review processes and controls in place to monitor service levels, client satisfaction and price indexation, the latter being vitally important in managing through inflationary cost increases;
- Extending the services we provide, for example, adding vending or cleaning to a foodservice-only site, or increasing the number of sites we support, and driving like for like volume and average spend increases in our existing operations; and
- Proactively reviewing contracts where the financial and operational performance does not meet expectations and taking the opportunity to renegotiate these to put them on the right basis going forward.

## More disciplined new business

As we develop our core markets it is vital that we maintain a healthy new business pipeline, supported by the necessary disciplines to ensure that we take on the right business on the right terms. We have been putting in place across all our businesses clear guidelines and training for our sales teams on our key contract terms. This is supported by a robust approvals process for new business bids at a country level and, dependent on the scale of the opportunity or the level of capital investment required, review and approval at a Group level.

## Our consumer focus is driving continued innovation in our brands and foodservice offers.





## Selling more beverages

In the Czech Republic we have doubled like for like beverage sales in our 350 Business & Industry units. Through understanding consumer behaviours we identified a significant opportunity to capture incremental beverage sales by focusing on 'hydrating' people better in the workplace. Key initiatives were based around expanding day-parts, increasing variety and choice and educating the consumer on the importance of hydration. Solutions were to increase range and package types, introduce larger pack sizes, install incremental equipment (coolers and racks), improve merchandising and place hydration messages at point of sale.

## Improved pricing through 'Value Planning'

2,000 of our operating units in the USA are using the 'Value Plan', a simple but highly effective price management and benchmarking tool which provides the framework for setting pricing strategies Through the 'Value Plan' we compare unit pricing information against national and local 'market ba benchmarks and inflation forecasts, to set our target price points for each of our major categories. This provides our Unit Managers with credible data to develop their own unit pricing plan and set regular pricing reviews with our clients. Performance is now being tracked through weekly 'owners reports' from each unit, comparing the actual price achieved against our target price for the top selling categories. against our target price for the top setting categories. Recently developed supporting tools such as 'mapping the servery' and 'station profitability' enable managers to analyse the performance of individual areas of the restaurant. The impact of the 'Value Plan' is evidenced in like for like sales growth of 5% and an increase of up to 10% in average spend per transaction.

## MAP 2 - Consumer sales and marketing

MAP 2 reflects the importance of having the right offers and retail skills to drive growth in consumer volume and spending.

## **Understanding consumer trends** to drive innovation

Whilst we may be feeding people either in their workplace, at college or in a hospital restaurant, their demand for quality, choice and value are equally as discerning as you would find on the high street. Our focus on understanding consumer needs and future trends is driving the development and innovation in our food offers, brands and services. In Healthcare, for example, we have led the market with the introduction of personalised patient meal ordering, such as our 'Catering to You' service, which provides greater flexibility, choice and individual dietary control. Developed in the USA, 'Catering to You' has already successfully transferred to other countries.

Health, wellbeing and sustainability are important topics that matter to our consumers in every sector. As a global foodservice company we fully understand the responsibility we have in helping consumers make informed choices about diet and nutrition. Our in-house dieticians work with our culinary, product development and purchasing teams to create menu programmes that combine menu planning, labelling and promotion, and educational training for our people to deliver food choices that are safe, nutritious and balanced, and suit the lifestyle and tastes of our consumers. For example, in our US Education business, 'Eat, Learn, Live' is a market leading commitment to the health and wellbeing of children and students from primary schools to college. This holistic approach drives innovations such as 'Brake for Breakfast' and 'Morning Editions' providing a healthier start to the day. In addition we help educate students to recognise and choose healthier options, provide a nutrition and physical activity for the curriculum 'Healthsmart' and support health related in-classroom and outreach programmes.

## **Improved pricing management**

In an increasingly 'retail' market we are taking a more thorough approach to pricing and are deploying pricing tools and processes to enable our managers to undertake 'local market basket' benchmarking which, combined with national benchmarking. enables a regular, fact-based pricing review with our clients. For example, in our UK business our units receive a regular 'Price Watch' update providing information, based on 'high-street' benchmarking research.

## **Driving volume and spend**

A greater understanding of our consumers enables us to more effectively target offers that entice consumers into more repeat visits and encourage them to spend more per visit. To achieve this we are developing a more retail-focused approach to promotions, selling skills and merchandising. In our Business & Industry sector this might mean extending the use of the restaurant through different daypart offers, for example, broadening out from a lunch time only service to include breakfast. In Germany, in response to consumer research we have developed a 'Grab and Go' offer as an additional service which is now generating a like for like volume increase of 4%.

## **Controlling the cash**

Learning from the retail sector, at the same time as driving increased sales, we have focused on ensuring that we are not losing this cash to poor cash handling disciplines, stock shrinkage or even theft. The experience of a considerable number of trial sites for our 'Profit Protection' programme in the UK has shown that a focus on this area (putting training and processes in place, supported by the right technology) can lead to sales increases of up to 7%, cash reconciliation improvements of up to 3% and a significant reduction in cash 'loss'.

# Chief Executive's statement

## continued

We are addressing food cost efficiencies through a systematic approach to menu planning, purchasing and in-unit processes.





## Trim Trax - reducing wastage

The 'Trim Trax' programme has been developed in the US Business & Industry sector to help reduce in-unit food wastage, focusing on the most frequent reasons we have identified for production loss – overproduction, out-of-date inventory and wastage in the food preparation itself. The programme provides some very simple, very visible ways to reinforce the message about reducing waste for our in-unit teams. One simple, but effective way is giving each member of the food production team their own individual 'Trim Trax' food waste bin, which has the volume recorded, categorised and assigned a value each day. Results are then tracked, with the team identifying actions to reduce wastage and recognition going to the best performers.



## Reducing supply chain costs

Our newly created European Consolidation Centre in Southern Spain has reduced supply chain costs by having fresh produce delivered directly to this facility from our own nominated growers, which we then quality assure and consolidate for dispatch then quality assure and consolidate for dispatch to our distributors in 12 European countries. By consolidating our spend and buying at source we have significantly improved our buying price, quality and traceability, reduced distribution costs, and reduced the number of lorries on the road. We received the UK Institute of Grocery Distribution's 2007 Food Industry Award for Supply Chain 2007 Food Industry Award for Supply Chain Excellence in recognition of our fresh produce buying strategy.

## MAP 3 - Cost of food

We spend over £3.5 billion a year on food alone. Our MAP 3 objective is to buy the optimal quality and range of food and products to meet the needs of our customers at the lowest cost, whilst having the most efficient distribution and in-unit production.

## **Managing food cost inflation**

We have held our cost of sales flat throughout a year in which we have seen food cost inflation affect most food categories in most of the countries in which we operate. The drivers of inflationary pressures stem from growth in demand, such as population and economic growth, changes in eating habits and the increased use of staple crops for bio-fuels, combined with pressure on the supply side brought about by reduced harvests, often caused by extreme weather, or the impact of food scares.

Our ability to manage these inflationary pressures is a result of:

- The work we have done to include food cost indexation in our contracts, giving us the contractual right to review pricing with our clients;
- Re-engineering our menus to switch food items in response to forecast shortages and cost increases; and
- Continuing to drive greater purchasing efficiencies through supplier rationalisation and compliance.

## Leveraging our scale

Our approach to purchasing reflects the need to have the right supplier relationships and partnerships in place at a local, regional, national and international level. We now have country purchasing teams in place to drive purchasing efficiencies in support of individual country business plans. For example, in the ÚK we have a programme called '85:10:5', the purpose of which has been to move all of our purchasing spend into the following categories:

- 85% spend or greater through approved suppliers;
- 10% spend or less through suppliers of unique products or services; and
- 5% spend or less through suppliers who meet specific, local contract requirements.

'85:10:5' provides the right levels of control and compliance combined with the flexibility to meet individual contract or service specific needs. At the same time we are better leveraging our purchasing volumes by moving to a smaller group of suppliers and a narrower product range, as we have done in countries like Germany where we have consolidated 80% of our purchasing volume with 11 suppliers and decreased the number of products from 40,000 to 7,000.

We are also seeing significant benefits in compliance, cost control and forecasting through more effective menu planning. In Brazil, for example, our units have online access to a centralised menu planning database and have reduced average meal costs by up to 10%.

## **Reducing in-unit production costs**

Another focus area under MAP 3 is reducing the cost of in-unit meal production. A key component of this is reducing food waste, targeting wastage in the production process itself, overproduction or incorrectly ordered or out-of-date stock. Programmes such as 'Trim Trax', which has been trialled in the US Business & Industry and Education sectors, are providing simple, high impact tools to raise awareness of the issue of wastage with our in-unit teams and embed the disciplines necessary to reduce it.

Improving efficiency and costs in our units is a real opportunity that we are starting to address.







## Improving efficiency

Good progress is being made to further reduce costs in the UK business. Unit labour scheduling is now receiving intensive focus, following the creation of a dedicated business efficiency team. This team is directly supporting our operations in embedding processes and disciplines to more effectively manage labour scheduling, temporary labour, the management of payroll, sickness and holiday in our units and the better usage of reporting tools. Integral to this is the roll-out of a communication and training programme for all our Unit Managers focusing attention on getting the right people in the right place at the right time in order to maximise sale and improve customer service and productivity.



## Effective labour cost management

Based on the work done in Australia we have developed tools which are now being used as a global template to more effectively measure and cost labour turnover and the use of agency staff at a country and operating unit level, identifying previous hidden labour costs. In Australia we have seen a 1.6% reduction in direct labour costs as a result of accurate KPI measurement and the implementation of tailored retention strategies, improved absence management and reduction in agency spend.

## MAP 4 - Unit costs

MAP 4 focuses on driving cost efficiencies from our £5.5 billion of unit labour and other in-unit, non-food costs.

## **Improving labour productivity**

Our objective is always to deliver the right level of service in the most efficient way possible, by ensuring that we have the right number of trained people, performing the right activities in the right place at the right time, and have the flexibility to absorb increases in volume.

With the focus on labour productivity through MAP we have been deploying tools and processes across our business to improve our labour optimisation. These are scalable to suit the differing sizes of our operations and range from simple unit-based labour scheduling tools that track and forecast labour hours against sales, through to intensive on-site reviews by productivity specialists in our major sites. These programmes, such as 'Performance Plus' in our US Healthcare business, involve detailed time and motion studies to analyse labour scheduling and efficiency in all areas of the operation, from food production to mapping front of house service needs against consumer footfall. This gives a clear picture of the optimal labour hour requirements on a unit level, allowing us to adjust rostering and employee hours accordingly.

With the work that we have been doing in this area we continue to deepen our understanding of the key drivers of productivity and how to measure, report and manage it more effectively.

## **Effectively managing labour and** ancillary costs

Through MAP we are also exercising better control over other labour costs such as absenteeism, overtime and third party agency spend.

We have put in place processes and disciplines to improve our management of salary and benefit costs and control labour cost inflation. These include local sector benchmarking, a robust process for managing national or sector wage agreements and reviewing benefits to ensure that those we provide are competitive with local market practices, are valued by our people and that, where we use external providers for benefits such as health insurance, we are leveraging our scale effectively.

Along with food costs, we are now including labour costs as part of our pricing indexation models, which drive our pricing strategy, product tariffs and which we use in our contract pricing review process.

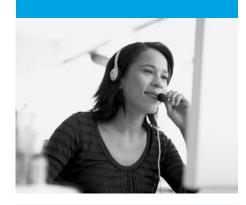
## **Reducing unit overheads**

Unit overheads are all the remaining nonfood and non-labour costs associated with managing our units such as uniforms, linen, crockery, laundry/cleaning, utilities and occupancy costs where we have them. Through good local initiatives and more thorough analysis and measurement we have made solid progress in the last year, resulting in a reduction in unit overheads as a percentage of revenue, which we aim to continue.

## Chief Executive's statement

## continued

We are improving overhead efficiency by simplifying the way we run the business and tighter control of discretionary spend.





## HR shared services

To reduce overlap and duplication in its HR support functions our US business has created a central Human Resources Service Centre, as a single point of contact on HR related issues for over 85,000 employees. This has reduced HR overhead costs by 5% and led to speedier and more effective issue resolution, reduced management intervention and improved employee satisfaction.

## MAP 5 - Above unit overheads

As a Group we have £800 million of above unit costs associated with managing the business. MAP 5 focuses on how we create a simpler organisational model with fewer layers of management and less bureaucracy.

## **Simplifying management structures**

We have made significant inroads in reducing duplicate layers of management and putting in place simpler, affordable structures that give greater transparency through the business and improve the speed of decision making.

To achieve this we have dismantled the previous divisional structure creating a clear line of sight between the businesses and the Group. This is supported by our new Group financial and non-financial reporting framework which, combined with regular business reviews of country MAP plans, gives us greater visibility and understanding of the underlying performance of each business and makes us better placed to respond to opportunities and risks.

The management teams in our countries are empowered to run and develop their businesses within a 'light', non-bureaucratic Group framework. This relies on a culture of openness, honesty and transparency, supported by good communication and the disciplines and good governance expected of a major international group.

We have taken a similar approach within the countries themselves, focusing first on businesses like France, Japan and the Netherlands, and reorganised how we manage the business to create much leaner, more effective structures.

In developing countries or those where we don't have density we have developed successful zone management structures, with a single management team overseeing a cluster of countries within a specific region, for example, Central and Eastern Europe, our Central Asia, Middle East and Africa (CAMEA) remote site businesses and the Nordic region.

## **Consolidated back office functions**

As part of reducing overlap and duplication we have consolidated common back office functions, retaining separate functions only where they are genuinely sector specific. The UK and the USA are good examples of where we have created a more streamlined, shared services model for HR, reducing cost and improving service to our front-line teams.

# Business review

The Group achieved 5% organic revenue growth in 2007 with excellent performances in the North America and the Rest of the World regions, a stronger performance in Continental Europe and continuing difficult trading in the UK. The MAP programme and resulting actions have led to improvements in financial performance, in particular, strong free cash flow generation, and good progress has been made in the year towards the achievement of the Group's 2006 – 2008 targets to increase ROCE by 100 basis points and to deliver f,800 – f,850 million of free cash flow over the period.

## **Group trading review**

The Group's financial summary for the year ended 30 September 2007 is set out below.

Financial summary For the year ended 30 September	2007	2006	Increase
Continuing operations			
Revenue - constant currency <sup>1</sup> - reported	£10,268m £10,268m	£9,768m £10,267m	5.1% -
Operating profit <sup>2</sup> – constant currency <sup>1</sup> – reported	£529m £529m	£428m £457m	23.6% 15.8%
Operating margin <sup>6</sup>	5.1%	4.4%	70bps
Profit before tax - underlying <sup>4</sup> - reported	£442m £436m	£312m £323m	41.7% 35.0%
Free cash flow	£357m	£212m	68.4%
Basic earnings per share – underlying <sup>4</sup> – reported <sup>5</sup>	15.2p 15.0p	9.4p 9.7p	61.7% 54.6%
Total Group including discont	tinued opera	tions	
Basic earnings per share	25.6p	13.3p	92.5%
Total dividend per ordinary sha	are 10.8p	10.1p	6.9%

- 1. Constant currency restates the prior year results to 2007

- Constant currency restates the prior year results to 2007 average exchange rates. Includes share of profit of associates. Excludes share of profit of associates. Underlying profit before tax excludes revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness) of £(6) million (2006: £11 million). Underlying basic earnings per share excludes these items net of tax. Reported basic earnings per share before exceptional items. Operating margin is based on revenue and operating profit excluding share of profit of associates.

## **Revenue**

Overall, organic revenue growth was 5%, comprising new business of 8%, retention of around 94%, about one percentage point lower than in previous years due to the work we have been doing to address loss-making contracts, and like for like growth of just under 3%. The significant strengthening of Sterling, in particular against the US Dollar, impacted revenues by 5%, resulting in reported revenues remaining flat. Organic growth is calculated by adjusting for acquisitions (excluding current year acquisitions and including a full year in respect of prior year acquisitions), disposals (excluded from both years) and exchange rate movements (translating the prior year at current year exchange rates), and compares the results against 2006.

The table above right summarises the performance of the Group's continuing operations by geographic segment.

Segmental performance For the year ended 30 September			Reported	Constant	
	2007	2006	change %	change %	change %
Continuing ope	erations				
Revenue (£m)					
North America Continental	4,162	4,290	(3)	6	6
Europe United	2,553	2,484	3	4	4
Kingdom Rest of	1,931	1,882	3	3	2
the World	1,622	1,611	1	8	9
Total	10,268	10,267	_	5	5
Operating profi	it¹ (£m)				
North America Continental	261	245			
Europe United	151	122			
Kingdom Rest of	107	107			
the World Unallocated	64	47			
overheads	(58)	(66)			
Associates	4	2			
Total	529	457			
Operating marg	gin² (%)				
North America Continental	6.3	5.7			
Europe United	5.9	4.9			
Kingdom Rest of	5.5	5.7			

Operating profit includes share of profit of associates UK  $\Omega$ 3 million (2006:  $\Omega$ 1 million) and North America  $\Omega$ 1 million (2006:  $\Omega$ 1 million).

5.1

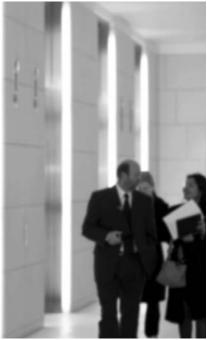
Total

2.9 4.4

Operating margin is based on revenue and operating profit excluding share of profit of associates.







# Business review

## continued

## **North America**

## 40.5% Group revenue (2006: 41.8%)

North America continues to make excellent progress across a broad and well balanced portfolio. We have seen good organic revenue growth, with a much better balance between new contracts and like for like growth. The Business & Industry sector has been driven through innovation, delivering 4% like for like revenue growth. We have had considerable success in creating a multi-service business in the Healthcare sector through cross-selling between Morrison, our foodservice business, and Crothall, our support services business. To support this we completed an infill acquisition, on 1 October 2007, of a company with £37 million of revenues called Propoco Inc ('Professional Services') whose services and business model align very closely to Crothall. Healthy eating programmes and the strength of the Chartwells brand contributed to 9% organic revenue growth in the Education sector. Combined with good progress in Levy, our Sports & Leisure business, and in the Canadian business, North America delivered 6% organic revenue growth overall. The pipeline into 2008 looks healthy.

Operating profit increased by £39 million, or 18%, on a constant currency basis to £261 million (2006: £222 million on a constant currency basis), and we have seen a step change in the margin of 60 basis points to 6.3%. Around half of the margin growth has come from a significant one-off reduction in overheads. The remainder of the improvement is the result of better like for like growth and ongoing operating efficiencies across the businesses, both in in-unit and above unit overheads. We have seen an improvement in margin of 40 basis points, from 6.1% in the first half to 6.5% in the second half.

## **Continental Europe**

## 24.9% Group revenue (2006: 24.2%)

Organic revenue growth in Continental Europe has doubled to 4%, with good growth opportunities for the future. In Spain, good like for like growth, driven by new offerings and an increase in consumer numbers, together with strong new business in the Healthcare and Education sectors resulted in organic revenue growth of 13%. The continued high activity in the oil and gas industry in the Nordic region has contributed to 14% organic revenue growth, while the focus on healthy eating continues to drive increasing volumes through much of the region. We are becoming more established in the Eastern European market with our businesses there growing well.

On a constant currency basis, growth of £31 million, or 26%, in operating profit from continuing operations to £151 million (2006: £120 million on a constant currency basis) represents a margin improvement of 100 basis points. Just over half of this improvement is attributable to the completion of the turnaround of previously

underperforming countries such as France and the Netherlands. The remaining margin growth has come from improved like for like revenue growth, which is at a high drop through to margin, and focus on cost control across all countries. It is important to remember that the seasonality of this business, with the reduction in headcounts in the Business & Industry sector over the summer period and the closure of schools, means that we record stronger profits and margin in the first half, 6.5%, compared to the second half, 5.3%. The underlying trends in the first and second half margin in 2007 are similar to 2006.

## UK

## 18.8% Group revenue (2006: 18.3%)

The UK business has delivered a solid result with, as expected, operating profits in line with last year.

Fundamentally we have a very strong business in the UK. We have continued to work hard to fix the basics and build a solid foundation for the future. Good progress has been made by the new senior management team: the work to improve or exit loss-making contracts is now largely complete; we have continued to reorganise across the business to drive further efficiencies; and Education, after a difficult period, is now stabilised.

Although the organisation of the business is much improved there is still more work to do. As such, we expect the performance of the business to be broadly similar in 2008.

## Rest of the World

## 15.8% Group revenue (2006: 15.7%)

In the Rest of the World our two largest businesses, Australia and Japan, together account for 52% of revenue. Australia has continued to deliver strong organic revenue growth driven by the continued buoyancy of the extraction industries. In addition to this, with the help of the MAP programme, Australia has made good progress in developing its margin.

In Japan, the focus has been on driving efficiency. By restructuring the business and increasing the focus on cost efficiency we have seen good improvement in the margin. There is still more to do and we need to work harder to drive revenue growth, but we are very encouraged by the progress in the business over the last year.

Good progress has been made in Latin America and the UAE with a healthy mix of revenue and profit growth.

Overall, the Rest of the World has had another very strong year, delivering £64 million operating profit from continuing operations (2006: £43 million on a constant currency basis), an increase of £21 million, or 49%, on a constant currency basis. This represents margin growth of 100 basis points, approximately half of which has come from

the step change in lower margin countries such as Japan and the mobilisation of strong new business, particularly in Australia and Latin America. In August, the Group sold a significant part of its remaining high street retail restaurants business in Japan for £26 million. The business recorded annual operating profits of around £4 million in the year.

There remains significant opportunity to further develop our businesses in the Rest of the World both in size and operating performance.

## **Unallocated overheads**

Unallocated overheads for the year were £58 million (2006: £66 million). The decrease is largely due to the absence of non-recurring restructuring costs last year and overhead efficiencies, partly offset by the strengthening of central functions.

## **Operating profit**

Operating profit from continuing operations, including associates, was £529 million (2006: £457 million), an increase of 16% on a reported basis. The operating profit increased by £101 million on a constant currency basis, up 24%. This represents a 70 basis point improvement in margin.

## **Finance cost**

Underlying net finance cost, excluding revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness), was £87 million (2006: £145 million). With the full year benefit of the Selecta disposal proceeds going forward, we expect the 2008 underlying finance charge to be around £70 million.

## **Profit before tax**

Profit before tax from continuing operations was £436 million (2006: £323 million).

On an underlying basis, excluding revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness), profit before tax from continuing operations increased by 42% to £442 million (2006: £312 million).

## **Income tax expense**

On an underlying basis, excluding revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness), the tax charge from continuing operations and before exceptional items was £126 million (2006: £101 million), an effective tax rate of 29% (2006: 32%). Against the background of reducing corporate tax rates in a number of territories, we now expect the Group's effective tax rate to average out at around the 29% level for the short-term.

## **Discontinued operations**

On 2 July 2007, the Group completed the sale of its European vending business, Selecta, for a consideration of £772 million on a debt and cash free basis. The Group has also completed

the sale and closure of a number of other small businesses during the year as part of its exit from the travel concessions business. The 2006 revenue and operating profits of all of these businesses closed in the year were £548 million and £51 million respectively. The results of these businesses are treated as discontinued operations and are therefore excluded from the results of continuing operations in 2007. The 2006 results have been restated on a consistent basis.

The profit after tax from discontinued operations was  $\cancel{\xi}$ ,212 million (2006:  $\cancel{\xi}$ ,33 million).

## **Basic earnings per share**

Basic earnings per share were 25.6 pence (2006: 13.3 pence). Excluding the results of discontinued operations and exceptional items, basic earnings per share on an underlying basis, excluding revaluation gains and losses on swaps and hedging instruments (hedge accounting ineffectiveness), were 15.2 pence (2006: 9.4 pence).

	Attrib Pro	utable ofit	Basic earnings per share		
	2007 £m	2006 £m	2007 Pence	2006 Pence	Change %
Reported Discontinued operations and	515	285	25.6	13.3	92.5
exceptional item Hedge accounti ineffectiveness		(77)	(10.6)	(3.6)	
(net of tax)	4	(7)	0.2	(0.3)	
Underlying	307	201	15.2	9.4	61.7

## **Dividends**

A final dividend of 7.2 pence per share will be proposed (to be paid on 3 March 2008 to shareholders on the register on 1 February 2008) and will result in a total dividend for the year of 10.8 pence per share (2006: 10.1 pence per share), a year on year increase of 7%. Dividend cover for 2007 was 2.5 times reported earnings. On an underlying basis the dividend was covered 1.5 times on an earnings basis and 1.7 times on a free cash basis.

## Free cash flow

Free cash flow from the continuing business totalled £357 million (2006: £212 million). The major factors contributing to the increase were: £70 million increase in operating profit before associates, £56 million improvement in working capital and £47 million lower net interest payments, offset in part by £24 million higher net tax payments.

Gross capital expenditure of £192 million (2006: £198 million), including amounts purchased by finance lease of £15 million (2006: £15 million), represents 1.9% of revenue (2006: 1.9% of revenue). We continue to expect the level of gross capital expenditure to remain at around 2% of revenue going forward. Proceeds from the sale of assets were £22 million and we would expect this to be around £12 million lower in 2008.

We have seen a step change in the management of working capital. There has been a focus in all areas of working capital and we have achieved an overall £38 million working capital inflow in the year. We believe there are further improvements possible and expect to achieve an average sustainable working capital inflow of f, 20 to f, 30 million a year for the foreseeable future, but with better improvement in the next couple of years.

The cash tax rate for the year was 26% (2006: 30%), based on underlying profit before tax for the continuing operations, and we continue to expect the cash tax rate to average out at the mid to high 20s level over the short-term.

The net interest outflow of £127 million (2006: £,174 million) continues to reflect the impact of the 2004 swap monetisation, which will be substantially unwound by the end

## **Acquisition payments**

The acquisition of the remaining 5% interest in Onama, our Italian business, was completed in December 2006 for £,7 million. A further £17 million was spent on deferred consideration relating to prior year acquisitions and £7 million on new acquisitions.

## **Disposal proceeds**

The sale of the European vending business, Selecta, was completed in July 2007 for gross consideration of £,772 million, £725 million net of transaction costs and completion accounting adjustments. A further £37 million of deferred consideration relating to prior year disposals was received in the year and £56 million was received from the disposal of other operations in the year.

## **Return on capital employed**

Return on capital employed (ROCE) was 12.5% (2006: 11.3%) based on the continuing business before exceptional items, excluding the Group's minority partner's share of total operating profit, net of tax at 30% and using an average capital employed for the year of £,2,914 million (2006: £,2,751 million)calculated from the IFRS balance sheet.

Under UK GAAP, included within average capital employed was goodwill previously written off to reserves, now extinguished under IFRS, and goodwill amortised prior to 30 September 2004, the date at which the net book value of goodwill was frozen under IFRS. Including these adjustments, average capital employed for the year (for the continuing businesses) would have been £5,899 million (2006: £5,736 million) and return on capital employed for the continuing business would have been 6.5% (2006: 5.8%).

## **Financial targets**

The Group's three year targets for the continuing business for 2006 to 2008 remain unchanged at:

- 100 basis points improvement in ROCE; and
- free cash flow from continuing operations of £800 million to £850 million.

## **Pensions**

The Group has continued to review and monitor its pension obligations throughout the year working closely with the Trustees and members of schemes around the Group to ensure proper prudent assumptions are used and adequate provision is made.

Particularly good progress has been made in respect of the Group's UK defined benefit pension schemes where a further £45 million special contribution was paid in during the year following completion of the sale of the Selecta vending operation. This follows special contributions in 2006 totalling £280 million to the UK defined benefit pension schemes following the sale of the SSP travel concessions business and the Strand Palace Hotel.

In the UK defined benefit pension schemes we have again increased our longevity assumptions so that, for example, a female non-pensioner is now assumed to survive 24.7 years following retirement (2006: 23.7 years). The Group's total pension deficit was reduced significantly in the year, despite the adoption of the more prudent assumptions, to £,162 million (2006: £282 million). The deficit would have reduced to only £,70 million if the surplus on certain schemes had been fully recognised. IFRIC 14 only permits the recognition of a pension fund surplus where a company can clearly demonstrate that it can access the surplus through, for example, reduced future contributions. The Group has taken the prudent view that it will not be able to access these surpluses, totalling f,92 million, in the foreseeable future.

The total pensions charge for defined contribution schemes in the year was £36 million (2006: £33 million) and £22 million (2006: £,35 million) for defined benefit schemes. Of the defined benefit scheme costs, £2 million (2006: £11 million) was charged to net finance cost.

## Gearing

The ratio of net debt to market capitalisation of £5,820 million as at 30 September 2007 was 13% (2006: 19%).

## Business review

## continued

## **Financial instruments**

The Group continues to manage its interest rate and foreign currency exposure in accordance with the policies set out below.

The Group's financial instruments comprise cash, borrowings, receivables and payables that are used to finance the Group's operations. The Group also uses derivatives, principally interest rate and cross currency swaps and forward currency contracts, to manage interest rate and currency risks arising from the Group's operations. The Group does not trade in financial instruments. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates and to manage the Group's financial risks. The Board approves any changes to the policies.

## **Principal risks and uncertainties**

The Board has a proactive approach to risk management with the aim of protecting its employees and customers and safeguarding the interests of the Company and its shareholders.

Compass Group has specific policies in place to ensure that risks are properly evaluated and managed at the appropriate level within the business. A risk assessment exercise is carried out across the Group each year and the outcome is reviewed by the Board bi-annually.

Outlined below is a summary of what the Board considers to be the key risks and uncertainties to successful delivery of its corporate objectives and the activities the Group undertakes to mitigate against these key risks and uncertainties:

Description	Mitigating activities
Food safety	The Group has in place policies, processes and training procedures to ensure compliance with its legal obligations in relation to food hygiene and safety.
Client retention	Our business model is structured so that we are not reliant on one particular sector, geography or client.
People retention and motivation	Training and development programmes, succession planning and performance management are designed to align rewards with our corporate objectives and to retain and motivate our best people.
Health, safety and environment	Our Health, Safety and Environment Forum promotes policy, sets standards and monitors best practice and reports to the Corporate Social Responsibility Committee.
Purchasing	To reduce risk we are focusing on traceability, clear specification of our requirements to nominated suppliers and the improvement of purchasing compliance by Unit Managers.
Litigation	Though we do not operate in a litigious industry we have in place policies and processes in our major countries to mitigate against third-party litigation.
Reputation	The Group's zero tolerance based Code of Ethics governs all aspects of our relationship with our stakeholders. The Corporate Social Responsibility Committee investigates any alleged breaches.

## **Liquidity risk**

The Group finances its borrowings from a number of sources including banks, the public markets and the US private placement markets.

The maturity profile of the Group's principal borrowings at 30 September 2007 shows the average period to maturity is 4.1 years. The Group's undrawn committed bank facilities at 30 September 2007 were £630 million.

## Maturity profile of principal borrowings



## Foreign currency risk

The Group's policy is to match as far as possible its principal projected cash flows by currency to actual or effective borrowings in the same currency. As currency earnings are generated, they are used to service and repay debt in the same currency. To implement this policy, forward currency contracts or cross currency swaps are taken out which, when applied to the actual currency liabilities, convert these to the required currency. A reconciliation of the 30 September 2007 actual currency liabilities to the effective currency borrowed is set out below.

Total	1,608	(5)	1,603
Other currencies	21	105	126
Japanese Yen	16	59	75
Euro	258	(98)	160
US Dollar	476	247	723
Sterling	837	(318)	519
Currency	£m	£m	£m
	borrowings	swaps	borrowings
	Gross	currency	currency of
		and cross	Effective
		Forwards	

Analysed as:

Total	151	1,452	1,603
Bonds	-	1,019	1,019
Loan notes	_	380	380
Bank loans	19	17	36
Bank overdrafts	118	_	118
Finance leases	14	36	50
Liability	£m	£m	£m
	liabilities	liabilities	Total
	Current	current	
		Non-	

The borrowings in each currency give rise to foreign exchange differences on translation into Sterling. Where the borrowings are either less than, or equate to, the net investment in overseas operations, these exchange rate movements are treated as movements on reserves and recorded in the statement of recognised income and expense rather than in the income statement.

Non-Sterling earnings streams are translated at the average rate of exchange for the year. This results in differences in the Sterling value of currency earnings from year to year. The table below sets out the exchange rates used for major currencies for translating the 2007 and 2006 income statements and balance sheets.

	Avera	ge rate	Closing rate	
Currency	2007	2006	2007	2006
Australian Dollar	2.44	2.41	2.30	2.53
Brazilian Real	4.02	3.97	3.75	4.22
Canadian Dollar	2.19	2.06	2.02	2.13
Euro	1.48	1.46	1.43	1.48
Japanese Yen	234.05	209.07	234.33	220.54
Norwegian Krone	11.98	11.66	11.05	12.47
South African Rand	14.18	11.95	14.05	14.52
Swedish Krona	13.63	13.67	13.18	13.80
Swiss Franc	2.40	2.29	2.38	2.34
US Dollar	1.97	1.80	2.04	1.87

## **Interest rate risk**

As detailed above, the Group has effective borrowings in a number of currencies and its policy is to ensure that, in the short-term, it is not materially exposed to fluctuations in interest rates in its principal currencies. The Group implements this policy either by borrowing fixed rate debt or by using interest rate swaps so that at least 80% of its projected net debt is fixed for one year, reducing to 60% fixed for the second year and 40% fixed for the third year.

## **Shareholder return**

The market price of the Group's ordinary shares at the close of the financial year was 302 pence per share (2006: 268 pence).

## **Going concern**

After making enquiries, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

## **Conclusion**

The successful disposal of the European vending business, Selecta, and the exit from other remaining non-core assets has resulted in a focused Group with a strong financial position. In the coming year the focus will continue to be on embedding MAP deeper into the organisation and on improving business performance.

Andrew Martin Group Finance Director 28 November 2007

## Board of directors

## 01 Sir Roy Gardner<sup>1</sup>

Chairman Age 62

Appointed Chairman in July 2006 having been appointed to the Board as senior independent nonexecutive director in October 2005. He is a senior advisor to Credit Suisse, a non-executive director of Willis Group Holdings Limited, President of the Energy Institute, Chairman of the Advisory Board of the Energy Futures Lab of Imperial College London, a member of the International Advisory Board of the IESE Business School at the University of Navarra, President of Carers UK, Chairman of the British Olympics Appeal Committee for the Beijing Games and Chairman of the Apprenticeship Ambassadors Network. He is a former Chief Executive of Centrica plc, Chairman of Manchester United plc, Finance Director of British Gas plc, Managing Director of GEC-Marconi Ltd and a Director of GEC plc and a former non-executive director of Laporte plc. Sir Roy received his Knighthood in 2002 for services to the gas and electricity industries.

## 02 Richard Cousins 2, 8

Group Chief Executive Age 48 Appointed to the Board in May 2006 and appointed Group Chief Executive in June 2006. He is a non-executive director of HBOS plc. Richard was until December 2005 Chief Executive Officer of BPB plc, having held a number of positions with that company since joining it in 1990 and is a former non-executive director of P&O. His earlier career was with Cadbury Schweppes plc and BTR plc.

## 03 Andrew Martin 2,8

Group Finance Director Age 47 Appointed to the Board in March 2004. He was previously a partner with Arthur Andersen and held senior financial positions with Forte Plc and Granada Group PLC. Following the disposal of the Hotels Division in 2001, Andrew joined First Choice Holidays PLC as Finance Director. He is an Associate of the Institute of Chartered Accountants in England and Wales and an Associate of the Chartered Institute of Taxation.

## 04 Gary Green<sup>8</sup>

Group Managing Director - USA, Canada and Mexico Age 50 Appointed to the Board in January 2007. Joined the Group in 1986 in a senior finance role in the UK and became a UK director in 1992. Gary relocated to the USA in 1994 as Chief Finance Officer of the Group's North American business and in 1999 became Chief Executive Officer. He is a chartered accountant and in 2001 received an honorary doctorate from Johnson & Wales University in the USA.

## 05 Sir James Crosby 3,5

Senior independent non-executive director Age 51

Appointed to the Board in February 2007. He is a non-executive director of ITV plc and is Deputy Chairman of the Financial Services Authority and is a former Chief Executive of HBOS plc. He is a Fellow of the Faculty of Actuaries.

## 06 Sven Kado 4, 6

Non-executive director Age 63 Appointed to the Board in April 2002. He is Chairman of Marsh & McLennan Holdings GmbH and was previously Chief Financial Officer of Nixdorf Computer AG, Chief Financial Officer of Dyckerhoff AG and senior advisor of Principal Finance Group/Nomura International.

## 07 Steve Lucas 2, 6, 7

Non-executive director Age 53 Appointed to the Board in July 2004. He is Finance Director of National Grid plc having been previously Executive Director, Finance of Lattice Group plc. He is a chartered accountant and has held a number of senior finance positions with Shell International Petroleum Company and British Gas. More recently he was Treasurer at BG Group.

## 08 Susan Murray

Non-executive director Age 50 Appointed to the Board in October 2007. She is non-executive Chairman of Farrow & Ball and a non-executive director of Enterprise Inns Plc, SSL International PLC, Wm Morrison Supermarkets PLC and Imperial Tobacco PLC. She is a former non-executive director of Aberdeen Asset Management PLC, a former Chief Executive of Littlewoods Stores Limited and former Worldwide President and Chief Executive of The Pierre Smirnoff Company, part of Diageo plc. Susan is a Fellow of the Royal Society of Arts and a council member of the Advertising Standards Authority.

## 09 Tim Parker 4, 6

Non-executive director Age 52 Appointed to the Board in February 2007. He is a former Chief Executive of the AA and a former non-executive director of Alliance Boots Plc.

## 10 Sir Ian Robinson 3,

Non-executive director Age 65 Appointed to the Board in December 2006. He is Chairman of Ladbrokes plc (formerly Hilton Group plc), a non-executive director of Scottish & Newcastle plc and Siemens Holdings plc. He is a former Chairman of Amey plc, Chief Executive of Scottish Power plc and non-executive director of ASDA plc and RMC plc. He is a Fellow of the Royal Academy of Engineers, a Fellow of the Institution of Chemical Engineers and a member of the Takeover Panel. Sir lan received his Knighthood in 2000 for services to the electricity industry.

## 11 Mark White 2, 8, 9

General Counsel and Company Secretary Age 47

A solicitor who joined Compass Group on 1 June 2007. He is secretary to the Audit, Disclosure, General Business, Nomination and Remuneration Committees. Mark was previously Group Company Secretary and Counsel of Wolseley plc and Company Secretary of Enterprise Oil plc and Rotork plc.

- Chairman of the Nomination and Corporate
- Chairman of the Nomination and Corporate
  Responsibility Committees
  Member of the Corporate Responsibility Committee
  Member of the Nomination Committee
  Member of the Audit Committee
  Chairman of the Remuneration Committee
  Member of the Remuneration Committee
  Chairman of the Audit Committee
  Member of the Executive Committee
  Trustee of the Compass Pension Scheme



# Acting responsibly

Over the past year, we have further reviewed and continued to build on our Corporate Social Responsibility ('CSR') strategy against the increasingly complex environment in which we operate. As a result, we have renewed and strengthened our determination that Compass should continue to improve its CSR journey.

We regard CSR as a sustainable approach to business that seeks benefits for all our stakeholders, be they customers, employees, communities, the environment or the Company and its shareholders. We support sound CSR policies and practices for good business reasons. Our commitment to CSR is not simply a response to increased market attention to this area, but acts as a reinforcement of the way that our business operates on a daily basis. The Board believes that the progressive integration of CSR across the Group and the inclusion of broader social and environmental issues into our decision making will help us achieve our business goals and act as an essential building block for growth in shareholder value.

## **Corporate culture** Our values

Our vision is detailed on the inside front cover of the Annual Report. Our strong set of values is key to achieving this; defining what, collectively, we believe in and the basis of everything we do:

## Openness, trust and integrity

We have a commitment to open dialogue and transparency with all of our stakeholders.

We set the highest ethical and professional standards at all times. We want all our relationships to be based on honesty, respect and fairness.

Our 'whistle-blowing' programme is now available to 99% of our employees globally.

## Passion for quality

We are passionate about delivering superior food and service to our customers and take pride in achieving this. We look to replicate success, learn from mistakes and develop ideas, innovation and practices that will help us improve and be leaders in our marketplace.

## Win through teamwork

We encourage individual ownership but work as a team. We value the expertise, individuality and contribution of all our employees, working in support of each other and sharing good practice, in pursuit of shared goals.

We take a positive and commercially aware 'can-do' approach to the day-to-day opportunities and challenges we face.

## Responsibility

We take responsibility for our actions, individually and as a Group. Everyday, everywhere we look to make a positive contribution to the health and wellbeing of our customers, the communities we work in and the world we live in.

## **Code of Ethics**

The Compass Code of Ethics sets out our social, ethical and environmental commitment towards each of our stakeholders and the communities in which we operate. The Code underpins our CSR programme and supports our business integrity. During 2007, we launched a specific ethical business training programme for our European buying team which supports an ethical approach to business practice, the protection of human rights and clearly sets out the behaviour we expect from buyers when dealing with our supply partners across Europe.

This successful programme will be further extended to include our buying colleagues in North America early in 2008.

We operate a 'Speak Up' programme so that our employees can raise, on a confidential basis, any concerns about how we conduct our business. Our 'whistle-blowing' programme is available to 99% of our employees and we will complete the roll-out to the balance of our employees in the remaining countries during the course of 2008. Ongoing work continues to be undertaken throughout the business to raise employee awareness and regular reports are also provided to the Audit Committee of the Board.

## Corporate Responsibility Committee

We have established a Corporate Responsibility Committee of the Board, to provide direction and guidance on all aspects of business practice and responsibility ensuring consistent application everywhere we operate. The committee's primary responsibilities include: overseeing health, safety and environmental practices, business conduct, the positive promotion of employee engagement as well as diversity and community investment. The committee comprises Sir Roy Gardner (Chairman), Richard Cousins, Andrew Martin, Steve Lucas, Jane Kingston (Group Human Resources Director), and Mark White.

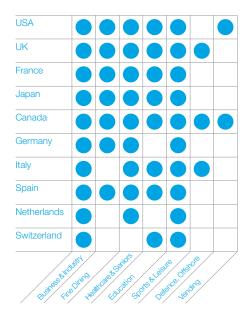
## A commitment to develop performance indicators

We want to track our progress along our CSR journey and to update our stakeholders on the progress we are making. We are developing and refining a common set of key performance indicators ('KPIs') and targets to measure our CSR success. These will provide us with a means to monitor and manage performance at a Group level, complementing existing measures at a business level. For example, we are working to assess our environmental performance using the model recommended by the UK Government Agency DEFRA, and are selecting future KPIs that are relevant to our sector. We have identified greenhouse gases, particularly CO<sub>2</sub> emissions and waste, as our key environmental impacts. From October 2007, we implemented a web-based tracking tool across our 'Top Ten' countries (representing more than 80% of total Group revenue), to collect the necessary environmental performance data that we require, the results of which will form the basis of our reporting for our 2007/08 CSR review.



## Top Ten countries

Top Ten countries representing more than 80% of total Group revenue.



## Our people

We employ over 360,000 people in around 64 countries. Our success is dependent on the contribution of our employees. They remain our most important asset and represent the face that Compass presents to the world. A key objective is to ensure that we provide a workplace environment that encourages and supports our employees in achieving their best personal performance. An engaged and motivated workforce will enable our people to achieve their performance goals.

Over the last five years, we have conducted a number of employee surveys across the business. In line with our new HR and business strategies, we recently evolved the way we conduct these surveys to help us better understand how we can maximise employee commitment, retention and discretionary effort, in other words 'engagement'.

In April 2007, over 150,000 people from 20 of our largest businesses (representing over 90% of total Group revenue) had the opportunity to participate in our new 'Your Voice' People Survey. This year we extended our use of web surveys while also giving many of our employees the opportunity to share their views using the telephone.

Overall, the results from our 2007 survey are very encouraging and our response rate of 61% was slightly ahead of that seen in our 2005 survey. Employees have a clear line of sight with our new mission and understand how they contribute to success. Managers feel the Group is making the right changes to be successful, has a clear sense of direction and is successfully focusing on both long-term strategies and short-term results.

Employee survey In 2007, over 150,000 employees had the opportunity to participate in our global employee survey



Our positive 'can-do' attitude means people are motivated to go the extra mile and the results show that our new Guiding Principles are fast becoming part of everyday life at Compass.

- Our Guiding Principles

   Health, Safety and Environment First
- Delivering for Clients and Consume
- Developing our People and Valuing Diversity Profitable Growth
- Constant Focus on Performance and Efficiency

In addition, three-quarters of employees who responded agree that we are focused on delivering excellent service.

We are able to compare some of our 2007 results with those achieved in our 2005 survey. Very positively, we see solid improvement in ratings for health and safety, embracing diversity and people being treated fairly regardless of their gender, age, race, background or beliefs. Moreover, internal perceptions of the Group being a good corporate citizen also show improvement.

Health and safety is at the heart of everything we do. The survey results support this as people continue to agree that we place a high priority in this area and around 8 in 10 people feel they are equipped to do their job safely and well.

At the unit/site level, people are delivering improved service and performance by working together. Our Unit Managers are a real strength and highly regarded by their teams. They are respectful towards colleagues and make clear what's expected in the workplace. Our employees believe managers are good communicators - keeping people informed of changes that may affect them, while also providing constructive performance feedback.

We have also been able to compare our results with those of other multinational, multi-site service-oriented businesses. It is pleasing to note that in certain areas we rank above other major employers. How our managers give helpful feedback and how the Company values ideas and opinions are just two examples.

While the survey gives us the ability to target our efforts and resources in those areas that have the greatest influence on engagement, one of the real successes has been making the results accessible to all employees, especially those in our units/sites. People believe in the survey, and globally more than 6 in 10 expect positive action to be taken on the results.

Our next global People Survey is planned for early 2009 and will include additional countries to those participating in the 2007 survey such that we will aim to reach some 160,000 employees.

## Developing our people

We know from the results of our survey that we need to do more to help our people develop their skills and further their careers within the Company. This is something we will continue to focus on in 2008 through our global employment brand, talent management and various learning and development programmes.

Training and development programmes for all employees are important both for our employees to fulfil their potential and to the ability of the business to achieve its goals. The development of leadership skills of senior managers is also a key objective and Compass has enabled an increasing number of participants to attend in-house or external programmes. Since its inception in 2003, our current Compass Group Masters Programme has seen over 60 members of our global senior management graduate and achieve an MSc in Business Leadership. Through the programme each 'student' applies their experience and skills to a business challenge that directly relates to the business priorities in their job role and has measurable impact. The structured programme involves extensive internal and external research, drawing on internal and external best practice and theory, as well as practical issues such as resources, budgeting and project planning.

# Acting responsibly

## continued

We continue to devote significant attention and resources to the training of our employees. Over 81,500 days of staff training were provided during the year in our largest businesses representing more than 80% of Group revenue.

## **Equal opportunities**

We regard the promotion of equal opportunities as a long-term commitment. We expect all of our employees to be treated with respect and dignity. Our equal opportunity policy is designed to ensure that both current and potential employees are offered the same opportunity to do a job regardless of sex, race, colour, religion, nationality, ethnic origin, age, sexual orientation, marital status or disability. We value the diversity of our people and strongly believe that a more diverse workforce is a more creative workforce, and one better able to adapt to change. The more our employees reflect the diversity of our clients and customers, the better equipped we will be to service their needs. We believe we have the right policies in place to meet or exceed legal requirements in this area, although we continue to undertake further work to explore the factors that are critical to achieving greater diversity.

Our remuneration policy seeks to deliver improved performance throughout the business, balancing short-term success with the attainment of our longer-term business goals and shareholder return. We work to attract and retain people of proven ability, experience and skills. Under our pay and reward programme, in the year to 30 September 2007, the Group paid gross employee pay of £4,518 million. Within this figure, social security contributions and payroll taxes together with pensions and other employee costs amounted to £638 million and £,76 million respectively.

## A safe and healthy workplace

Our number one operational priority remains health, safety and the environment for the 20 million daily consumers who eat and drink with us.

All management and Board meetings throughout the Group feature a Health and Safety update as one of their first agenda items. The Board reviews the Health and Safety and Food Safety policies annually to ensure that they each continue to reflect our aims and aspirations with a continued alignment with legislation. Supporting the Board is our internal Health, Safety and Environment Forum made up of technical specialists from around the Compass globe. It has become the key body responsible for promoting policy, setting standards, measuring compliance and sharing best practice in these areas across the Group.

We believe that each of us at Compass has a moral obligation to safeguard each other, our customers and the environment by operating a safe, injury free and healthy workplace, serving food that is always safe to eat and which minimises our impact on the environment. To ensure best practice, we have developed a set of policies, minimum operating standards and behaviours to be rolled out across our 'Top Ten' as a minimum, by December 2008. These standards are based on the strictest regulatory requirements and industry best practice. Indeed, world-class performance continues to be our aim, seeking over the next five years to set the benchmark for our industry.

We strive to continuously improve our performance and from October 2007 started to measure our performance against a set of clear KPIs and targets to assure our customers and others who work with us that we are operating the safest environment possible. Specifically, we:

- seek to prevent injury to any employee, customer or contractor;
- consider the safety implications of our procurement decisions;
- initiate a full risk assessment programme upon commencement of a new contract;
- ensure that every employee is properly trained to safely perform their work; and
- have in place appropriate consultation arrangements to enable our employees and their representatives to communicate and raise concerns about health and safety management.

We also expect similarly high standards from our suppliers and business partners.

Health and safety have always had a special focus for our offshore and remote site workplaces, where our customers demand the very highest operational standards. A good example of our success is in Denmark, where our ESS support services team on the South Arne platform in the North Sea have completed five years of providing services to our customer with no lost-time incidents.

We received further recognition of our success in this area when our ESS support services team in Kazakhstan were proud to have achieved the significant milestone of reaching 2,000,000 man-hours worked without a 'Day Away From Work Case' at the Tengizchevroil Village. We are responsible for the safe and efficient running of this remote site serving approximately 3,000 meals per day, with difficult working conditions and extreme temperatures.

Our UK business reached a health and safety milestone this year, with the 50,000th Compass employee gaining the Quality Through Hygiene and Quality Through Safety qualifications from the Institution of Occupational Safety & Health ('IOSH'). We have enjoyed a successful partnership with IOSH for several years, with the training body providing food safety and health and safety training via distance learning to our customer-facing employees.

From October 2007, we began to measure and report on the number of days lost across our 'Top Ten', as a result of health and safety incidents. We will include the results of 'lost day injuries' in our 2008 CSR report and our aim will be to expand the reporting of days lost across the Group and to consistently improve and reduce such numbers.

## Our ESS support services team on the South Arne latform in the North Sea achieved five years of service to the client with no lost-time incidents.



## **Diet and nutrition**

As a global foodservice company, we recognise that we have an enormous impact on what our 20 million daily consumers choose to eat and drink. Our contribution to their diet and nutrition is our most significant impact. Our primary concern is that the food we serve is prepared to the very highest standards using quality products and ingredients and, at the very minimum, we comply with all relevant legislation and approved codes of practice.

Initially developed in our UK and US businesses, we are progressively implementing during 2008, a healthy eating framework called 'Balanced Choices', which will form the basis in a minimum standard for implementation in our 'Top Ten'. The framework is based on sound science, regulatory requirements and industry best practice. To become a registered 'Balanced Choices' outlet, the staff must undertake a detailed training programme. In the UK, over 600 units are already qualified to operate 'Balanced Choices' and in Belgium, 'Balanced Choices' has recently been officially endorsed by the Belgian Government. In our US business, almost 1,500 units offer 'Balanced Choices' to their customers every day.

We are working closely with our customers (and through them with our consumers) as well as our suppliers, governments and regulators across the globe to respond to public health issues such as those associated with obesity and diet. We aim to provide a wide choice of menu items so that consumers seeking healthier options are well served.

In the UK, our Education businesses (Scolarest in state schools and Chartwells for the independent sector) recognise that teaching children, and increasingly their parents, about food and getting them enthused about healthy eating is key. We promote a whole school approach, supported by information for parents, extra training for our teams and also encourage pupils to eat healthily with a range of initiatives, including cooking workshops in schools. All Scolarest school meals meet the UK Government's food-based standards and 60% of primary schools also meet the more strict nutrient standards which will be introduced in 2008.

Another innovative example of our commitment to improving the wellbeing of children, is the 'BackPack' programme in Atlantic City, USA which helps ensure that some of the neediest children have enough nutritious food to eat over the weekend. Each Friday, our Chartwells team provide backpacks filled with healthy, non-perishable food that are collected by the children in the programme, providing them with sufficient food to last the weekend. The children return the empty backpacks on Monday morning, so that they can be filled again.

Healthy eating We support schools, parents and pupils to choose a healthy, balanced diet.



Around the world, our consumers are becoming increasingly mindful and knowledgeable about the nutritional aspects of what they choose to eat. We are, therefore, using frameworks like 'Balanced Choices' to enhance nutritional labelling across our food product range, providing customers with the information that they need to make informed choices.

## Responsible supply chain

The provenance and origin of the food we purchase is a key consideration for us. We require that food is only purchased from authorised suppliers and is always prepared under conditions that do not expose it to the risk of contamination. We expect our suppliers to comply with the social, ethical and environmental standards specified in our Vendor Assurance Programme. Across our 'Top Ten', our suppliers are assessed according to risk assessment criteria, to ensure that they too adhere to our own exacting approach. We also recognise the benefits of working closely with them, especially in developing markets, to share knowledge and expertise that will help both organisations maintain the standards that our clients and customers have come to expect.

Increasingly, we work with local producers to improve their skills and capabilities to help them develop new markets and support the local community. Our ground-breaking 'Farm to Fork' programme is one such example of working with local producers. This programme, started in 1999 by our Bon Appétit team in the USA, set a new standard for how a foodservice company could support local communities. The Bon Appétit initiative to purchase from within 150 miles of each café has grown at an unprecedented rate with local purchases exceeding US\$55 million in 2007. In 2007, we have seen the amount of Fairtrade coffee that we buy increase to 3.4 million cups per year across Europe, which represents a 10% increase on last year.

## **Environment**

A key driver towards our success is the degree of autonomy which is afforded to local management teams, allowing them to serve local markets in the most appropriate manner. To support their activities, we have developed an environmental policy supported by a minimum operating standard and a set of behaviours that are being introduced into all our operations. The underlying principles relating to the environment cover: the integration of environmental management into our business operations to reduce our known impacts; the commitment to compliance with all relevant environmental legislation and best practice; a commitment to strive for continual improvement; and a commitment to ensure proper communication with, and training for, employees to enable them to meet our standards. We are aiming, over time, for our behavioural policy to set the benchmark for our industry.

We have set clear environmental objectives in the following areas to:

- reduce the water and energy used in our principal office and production units;
- reduce the CO<sub>2</sub> emissions of our vehicle fleets;
- reduce the waste packaging of our supply chain: and
- seek to reduce food miles by increasing the use of seasonally available products sourced from the relevant domestic markets.

# Acting responsibly

## continued

In October 2007, we introduced a web-based reporting tool to track and report globally, in a consistent manner, on our CO<sub>2</sub> emissions. We have initially launched the tool with our 'Top Ten' countries and will extend the programme to more countries in 2008.

The tool will help us to measure such areas as:

- petrol and diesel used by company cars and fleet vehicles;
- directly purchased electricity, which generates greenhouse gases (including CO<sub>2</sub> emissions) relating to our main office locations and significant production units across our 'Top Ten' countries; and
- volume of general office waste generated per annum relating to our main office locations and significant production units across our 'Top Ten' countries.

These results will act as the baseline data for 2007/08 and form the platform for our environmental reporting in future years. In our 2008 CSR Report, we will publish our performance and clearly state our improvement targets for 2009.

As in all other areas, Compass requires similarly high standards from its suppliers and contractors. Additionally, in the majority of our locations where we are not directly responsible for the procurement of utilities, equipment, fuel etc., we are working closely with our clients to consider how best to improve the environmental performance of our operations.

During the year, we have made good progress in logistics efficiencies, such as where our French colleagues have worked closely with their nominated logistics partners to consolidate the range of products required by our business to fewer logistics providers. Outlets consequently require fewer deliveries but without negatively impacting on the way in which they operate. During the last three years, the streamlining of logistics providers and the increase in the average weight per delivery has helped to reduce the total number of deliveries into our French business by 350,000 deliveries over the period, thus reducing the CO<sub>2</sub> emissions.

Our UK business is mindful of running a large fleet of vehicles with relatively high mileage and the subsequent effect this may have on the environment. Consequently, those drivers who choose company vehicles with low CO<sub>2</sub> emissions are acknowledged with an incentive payment for every one unit of CO<sub>2</sub> emission below 170 that their chosen vehicle emits. This scheme is being evaluated for potential implementation to our other countries.

At unit level, our UK business has for the last two years organised the collection of used cooking oil from our units for conversion to bio-fuel, with over 80% of used cooking oil currently diverted to this use. Furthermore, our logistics partners in the UK have begun switching their commercial fuel use to bio-diesel.

Leith's café at the British Library was one of the first establishments in London to sign up to the Climate Care programme, which offsets customers' carbon footprints. The 'Last Word' was conceived as an enhancement to the services already provided at the British Library and as a response to the growing trend for ethical and responsible management. Leith's pays to offset all its carbon emissions including the travel costs of the staff and supply of food from depot to unit, and all on-site energy costs. Where possible, energy efficient lighting has been used and all appliances are minimum A rated for energy efficiency.

Within our European supply chain, we are currently trialling the use of re-usable plastic crates for the transport of our fresh produce with the aim of maintaining hygiene but significantly reducing the amount of

cardboard packaging which is currently used to transport fresh produce to our units. Already in use in our business in Switzerland and the Netherlands, we are now trialling this initiative in our UK business where, once fully implemented, we can expect to save at least 2.5m kg of packaging waste per annum.

We are developing Group-wide guidelines on the management of recycling and waste separation. Our French colleagues have made good headway already with an initiative launched in 2006 to segregate their waste for recycling purposes. In 2007, over 70% of our French outlets participated in the programme which represents a 5% increase on the 2006 participation rates.

## **Compass In The Community**

We have a strong track record in community engagement and investment. Compass In The Community, now in its 10th year, recognises the best community-based initiatives from across the Compass world. Each year, we hold an award ceremony to recognise, reward and celebrate our global community engagement programmes and the teams that make them happen. Projects promote healthy lifestyles, tackle social exclusion, improve employment chances and promote sustainability and diversity. Whilst it is not possible to list here all the worthy projects with which Compass In The Community has been involved, the following are just a few of the many good news stories.

We value our membership of Business in the Community ('BITC'), an organisation which seeks to inspire, engage, support and challenge companies to continually improve the impact they have on society and the environment.

# 2007 Compass In The Community Winners of the 2007 Compass In The Community Awards, recognised for their community investment in health, nutrition and health and safety programmes.



As a major player in our industry, we recognise our responsibility to bring on and champion culinary talent and expertise. The UK and Ireland business' work with Hoxton Apprentice, a highly successful social enterprise restaurant in London, demonstrates our continued commitment. The venture provides in-work support and mentoring and is operated by Training for Life. Their aim is to provide training and support to individuals from the local community who have been unemployed on a long-term basis and to provide them with a chance to re-enter society. We are proud to have received a re-accreditation of the previous 'Big Tick' awarded for the restaurant at the 2007 BITC awards.

In July 2007, our UK and Ireland ESS team initiative for the rehabilitation of female prisoners also won a BITC 'Example of Excellence' award. The programme provides training and support, including the chance to gain National Vocational Qualification catering qualifications, training in customer service, health and safety and basic food preparation. Barriers to employment are effectively removed, helping ex-offenders from HM Prison Drake Hall find work and make a fresh start following their release.

Since 1994, our Chartwells team in the US has been in partnership with Pioneer House in Peabody, providing an advocacy and support network to members of the community with mental health illnesses. The programme provides assistance with employment, housing and education, with the transitional and supported employment programmes offered by Chartwells, helping to give these members of the community a stable and productive work experience.

An innovative approach from our ESS team in Bogota, Colombia, resulted in a significant and sustainable improvement to the lives of the inhabitants of the economically depressed small town of Pueblo Viejo, Colombia. By teaching best practice safety standards and handling procedures, our team helped make the town's fish-breeding programme more productive, resulting in increased fish production and better overall fish quality for community consumption and external sale.

## **Donations**

During the year to 30 September 2007 charitable donations were £1,162,000.

We are members of the PerCent Club and through our Compass In The Community programme and the fund raising efforts of our employees, we have donated a total of £1.25 million in monetary resource and donations in kind.

In addition, a payroll giving initiative in our UK business has generated more than £,140,000, supporting over 87 different charities during the last year.

## **Achievements**

Like many listed companies, Compass' CSR performance is rated by independent organisations that assess the extent to which companies effectively manage social, environmental and ethical matters.

In 2005, we became a member of the UK's FTSE4Good Index Series following its Policy Committee's decision that we had met the criteria for inclusion in the Index. The FTSE4Good Index aims to measure the performance of companies that meet globally recognised CSR standards and to facilitate investment in those companies where such issues are a deciding factor for investors.

As a signatory to the United Nations Global Compact, we are also committed to taking action to support and uphold each of the principles it describes in relation to business integrity, human rights and the environment.

A further index, the Dow Jones Sustainability Index, assesses companies' corporate responsibility strategies in terms of corporate governance, economic performance and impact on the environment. In 2007, we scored a creditable 71% overall score for our approach to community investment (2006: 65%) against a sector maximum score average of 75%.

## Charitable donations

in the year to 30 September 2007:

£1.16m

### PerCent Club

through Compass In The Community and the fund raising efforts of our employees, total donations in monetary resource and donations in kind:

£1.25m

Payroll giving initiative by the UK business in the last year to:

charities









# Directors' Report Report of the directors

The directors submit their annual report and the audited consolidated accounts of the Company and its subsidiaries for the year ended 30 September

## Principal activities and business review

Compass Group PLC is a holding company, its subsidiaries are organised into four geographic areas and these are set out on page 3. The principal activities of the Group are the provision of contract foodservice and support services to clients in around 64 countries around the world. Details of the development and performance of the Group's businesses during the year and an indication of likely future key performance indicators and information regarding principal risks and uncertainties are set out together with the information that fulfils the requirements of the Business Review on pages 13 to 16 and is incorporated into this report by reference.

## **Results and dividends**

The Group's consolidated income statement, set out on page 41 shows an increase of 16% in Group operating profit from £457 million to £529 million. An analysis of revenue and operating profit is set out on pages 49 and 50 in note 1 to the consolidated financial statements. There have been no significant post balance sheet events.

The 2007 interim dividend of 3.6 pence per share (2006: 3.4 pence) was paid to shareholders on 6 August 2007. The directors recommend a final dividend of 7.2 pence per share (2006: 6.7 pence) making a total dividend for the year of 10.8 pence per ordinary share, an increase of 7% on the 10.1 pence paid in respect of last year. Payment of the recommended final dividend, if approved at the Annual General Meeting, will be made on 3 March 2008 to shareholders registered at the close of business on 1 February 2008. The shares will be quoted ex-dividend from 30 January 2008.

The Company's dividend reinvestment plan will continue to be available to eligible shareholders. Shareholders who do not currently participate in the plan and wish to do so can obtain an application form and explanatory booklet from the Company's registrars, Capita Registrars (contact details for the Registrars are given on page 91) or from the Company's website at www.compassgroup.com. The latest date for receipt of new applications to participate in respect of the 2007 final dividend is 2 February 2008.

## **Disposal of assets**

On 29 November 2006, the Company announced its decision to sell Selecta, its European vending business. The sale completed on 2 July 2007 for a consideration of £772 million on a debt and cash free basis.

## **Future development**

The Group's strategic focus continues to be on the organic development of its existing core businesses.

## Share capital General

At the date of this report, 1,894,687,283 ordinary shares of 10 pence each have been issued, are fully paid up and are quoted on the London Stock Exchange. In addition, the Company has entered into a level I American Depository Receipt programme with the Bank of New York Mellon, under which the Company's shares are traded on the over-thecounter market in the form of American Depository shares.

During the year ended 30 September 2007, options were exercised pursuant to the Company's share option schemes, resulting in the allotment of 9,679,856 new ordinary shares. A further 1,352,327 new ordinary shares have been allotted under these schemes since the end of the financial year to the date of this report.

## Rights attaching to shares

The rights attaching to the ordinary shares are defined in the Company's Articles of Association. The Articles of Association may be changed with the agreement of shareholders. A shareholder whose name appears on the Company's register of members can choose whether his shares are evidenced by share certificates (i.e. in certificated form) or held in electronic (i.e. uncertificated) form in CREST (the electronic settlement system in the UK).

Subject to any restrictions below, shareholders may attend any general meeting of the Company and, on a show of hands, every shareholder (or his representative) who is present at a general meeting has one vote on each resolution and, on a poll, every shareholder (or his representative) who is present has one vote on each resolution for every ordinary share of which they are the registered shareholder. A resolution put to the vote of a general meeting is decided on a show of hands unless before, or on the declaration of the result of, a vote on a show of hands, a poll is demanded by the chairman of the meeting, or by at least five shareholders (or their representatives) present in person and having the right to vote, or by any shareholders (or their representatives) present in person having at least 10% of the total voting rights of all shareholders, or by any shareholders (or their representatives) present in person holding ordinary shares on which an aggregate sum has been paid up of at least one-tenth of the total sum paid up on all ordinary shares.

Shareholders can declare final dividends by passing an ordinary resolution but the amount of the dividends cannot exceed the amount recommended by the Board. The Board can pay interim dividends on any class of shares of the amounts and on the dates and for the periods they decide provided the distributable profits of the Company justify such payment. The Board may, if authorised by an ordinary resolution of the shareholders, offer any shareholder the right to elect to receive new ordinary shares, which will be credited as fully paid, instead of their cash dividend.

Any dividend which has not been claimed for 12 years after it became due for payment will be forfeited and will then belong to the Company, unless the directors decide otherwise.

If the Company is wound up, the liquidator can, with the sanction of an extraordinary resolution passed by the shareholders, divide among the shareholders all or any part of the assets of the Company and he can value any assets and determine how the division shall be carried out as between the members or different classes of members. The liquidator can also transfer the whole or any part of the assets to trustees upon any trusts for the benefit of the members. No shareholders can be compelled to accept any asset which would give them a liability.

## Voting at general meetings

Any form of proxy sent by the Company to shareholders in relation to any general meeting must be delivered to the Company, whether in written form or in electronic form, not less than 48 hours before the time appointed for holding the meeting or adjourned meeting at which the person named in the appointment proposes to vote.

No shareholder is, unless the Board decide otherwise, entitled to attend or vote either personally or by proxy at a general meeting or to exercise any other right conferred by being a shareholder if he or any person with an interest in shares has been sent a notice under section 793 of the Companies Act 2006 (which confers upon public companies the power to require information with respect to interests in their voting shares) and he or any interested person failed to supply the Company with the information requested within 14 days after delivery of that notice. The Board may also decide that no dividend is payable in respect of those default shares and that no transfer of any default shares shall be registered.

These restrictions end seven days after receipt by the Company of a notice of an approved transfer of the shares or all the information required by the relevant section 793 notice, whichever is the earlier.

## Transfers of shares

The Board may refuse to register a transfer of a certificated share which is not fully paid, provided that the refusal does not prevent dealings in shares in the Company from taking place on an open and proper basis. The Board may also refuse to register a transfer of a certificated share unless (i) the instrument of transfer is lodged, duly stamped (if stampable), at the registered office of the Company or any other place decided by the Board accompanied by the certificate for the share to which it relates and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer, (ii) is in respect of only one class of shares, and (iii) is in favour of not more than four transferees.

Transfers of uncertificated shares must be carried out using CREST and the Board can refuse to register a transfer of an uncertificated share in accordance with the regulations governing the operation of CREST.

The Board may decide to suspend the registration of transfers, for up to 30 days a year, by closing the register of shareholders. The Board cannot suspend the registration of transfers of any uncertificated shares without gaining consent from CREST. There are no other limitations on the holding of ordinary shares in the Company.

## Variation of rights

If at any time the capital of the Company is divided into different classes of shares, the special rights attaching to any class may be varied or revoked either:

- (i) with the written consent of the holders of at least 75% in nominal value of the issued shares of the class; or
- (ii) with the sanction of an extraordinary resolution passed at a separate general meeting of the holders of the shares of the class.

The Company can issue new shares and attach any rights to them. If there is no restriction by special rights attaching to existing shares, rights attaching to new shares can take priority over the rights of existing shares, or the new shares and the existing shares can rank equally, or the existing shares can take priority, but the rights of existing shares are deemed to be varied (unless the rights expressly allow it) by a reduction of paid up capital or if another share of that same class is issued and ranks in priority for payment of dividend or in respect of capital or more favourable voting rights.

## Repurchase of shares

On 12 May 2007, the Company announced that its £500 million on-market share buyback programme, begun in June 2006, would be extended by a further £,500 million utilising some of the proceeds arising from the sale of the Selecta vending business. It is anticipated that the programme will complete over the next six months. During the year ended 30 September 2007 181,407,434 ordinary shares of 10 pence each of the Company (representing 8.64% of the ordinary shares in issue on 1 October 2006) were purchased and cancelled for a consideration of £,575 million (including expenses). A further 34 million ordinary shares of 10 pence each (representing 1.75% of the ordinary shares in issue on 1 October 2007) have been purchased for a consideration of £105 million (before expenses) and cancelled since the end of the financial year to the date of this report.

Resolution 13 set out in the Notice of Meeting will be proposed as a Special Resolution to renew the directors' limited authority last granted in 2007 to repurchase ordinary shares in the market. The authority sets the minimum and maximum prices which may be paid and it will be limited to a maximum of 10% of the Company's issued ordinary share capital at the date of this report. This authority will enable your directors to continue with the £500 million share buy-back programme announced on 9 April 2006 and which was subsequently extended on 12 May 2007 to £1 billion. Furthermore, this authority will enable your directors to continue to respond promptly should circumstances arise in which they consider such a purchase would result in an increase in earnings per share and would be in the best interests of the Company.

Any purchases of ordinary shares will be by means of market purchases through the London Stock Exchange and any shares so purchased may be cancelled or may be placed into treasury in accordance with the Companies (Acquisition of Own Shares) (Treasury Shares) Regulations 2003. The Company currently holds no shares in treasury but the Regulations allow shares repurchased by the Company to be held as treasury shares that may be subsequently cancelled, sold for cash or used for the purpose of employee share schemes. The directors consider it desirable for these general authorisations to be available to provide flexibility in the management of the Company's capital resources.

## Issue of shares

The directors propose in Resolution 11 set out in the Notice of Meeting to renew the authority granted to them at the Annual General Meeting held in 2007 to allot equity shares up to an aggregate nominal value of £63,100,000 (representing approximately one-third of the ordinary shares issued at the date of this report) (the 'section 80 authority'). If approved at the forthcoming Annual General Meeting, the authority will expire no later than 15 months from the date on which the resolution is passed, or at the conclusion of the Annual General Meeting to be held in 2009, whichever is the sooner.

# Directors' Report Report of the directors

## continued

The limited power granted to the directors at last year's Annual General Meeting to allot equity shares for cash other than pro rata to existing shareholders expires no later than 15 May 2008. Subject to the terms of the section 80 authority, your directors recommend that this authority should be renewed. Resolution 12 set out in the Notice of Meeting will be proposed as a Special Resolution to give your directors the ability (until the Annual General Meeting to be held in 2009) to issue ordinary shares for cash, other than pro rata to existing shareholders, in connection with a rights issue or up to a limit of 5% of the ordinary share capital issued at the date of this report. In addition, and in line with best practice, the Company has not issued more than 7.5% of its issued share capital on a non pro-rated basis over the last three years. Your directors have no present intention to issue ordinary shares, other than pursuant to the Company's employee share schemes. The directors recommend that shareholders vote in favour of Resolutions 11 and 12 to maintain the Company's flexibility in relation to future share issues, including any issues to finance business opportunities should appropriate circumstances arise.

Details of cancellations of existing shares and issues of new shares are set out in note 24 to the accounts on page 74, which also contains details of options granted over unissued

## **Major shareholdings**

The following major shareholdings have been notified to the Company.

	% of issued capital
Franklin Resources, Inc. and its affiliates	9.32
Legal & General Group Plc	6.00
Harris Associates L.P.	3.01

## **Directors**

Brief particulars of the directors in office at the date of this Report are listed on page 17 and further details of the Board composition are disclosed in the Corporate governance report. Sir James Crosby and Tim Parker were appointed to the Board as non-executive directors on 17 February 2007 and Susan Murray was appointed to the Board as a nonexecutive director on 11 October 2007. Each of them will stand for election at the Annual General Meeting. The directors standing for re-election at the Annual General Meeting are Sir Roy Gardner and Steve Lucas. Each director, being eligible, offers himself for election or re-election and each, following a performance evaluation during the year (save for Susan Murray), continues to be effective and demonstrates commitment to his respective role. It is the view of the Board that each of the non-executive directors bring considerable management experience and independent perspective to the Board's discussions and they are considered to be independent of management and free from any relationship or circumstance that could affect, or appear to affect, the exercise of their independent judgement.

## **Directors' interests in shares**

The directors who have held office during the year ended 30 September 2007 had the following interests in the ordinary shares of the Company.

	30 September 2007 (or date of retirement)	1 October 2006 (or on appointment)
Peter Blackburn <sup>1</sup>	5,000	5,000
Peter Cawdron <sup>2</sup>	24,200	24,200
Richard Cousins	200,000	100,000
Sir James Crosby	34,000	_
Sir Roy Gardner	175,000	100,000
Val Gooding <sup>2</sup>	5,502	5,502
Gary Green	624,270	624,270
Sven Kado	33,000	12,500
Steve Lucas	1,000	_
Andrew Martin	158,559	110,027
Tim Parker	20,219	_
Sir Ian Robinson	6,289	1,289

- Peter Blackburn retired as a director on 31 October 2007. Val Gooding and Peter Cawdron retired as directors on 31 December 2006 and 16 February 2007 respectively.

There were no changes to the shareholdings of those directors in office at the date of this Report between 1 October 2007 and 28 November 2007.

# Directors' Report Corporate governance

## including the report of the Audit Committee

## **Compliance with the Combined Code**

The Board is committed to the highest standards of corporate governance set out in the Combined Code on corporate governance published by the Financial Reporting Council in June 2006 (the 'Code'). The Board is accountable to the Company's shareholders for good governance and this report describes how the Board applied the principles of good governance set out in the Code during the year under review.

## **The Board**

As at 30 September 2007 and at the date of this report, the Board of directors was made up of 10 members comprising the Chairman, three executive directors and six non-executive directors. On 11 October 2007 Susan Murray was appointed as a non-executive director and Peter Blackburn retired from the Board on 31 October 2007. The non-executive directors are considered by the Board to be independent of management and free of any relationship which could materially interfere with the exercise of their independent judgement. The Board considers that each of the non-executive directors brings his own senior level of experience, gained in his own field mainly in international operations.

Biographical details of the directors currently in office are shown on page 17. The Company's policy relating to the terms of appointment and the remuneration of both executive and non-executive directors is detailed in the directors' remuneration report on pages 33 to 39.

The Board meets regularly during the year as well as on an ad hoc basis, as required by business need. The Board manages the business of the Company and may, subject to the Articles of Association and applicable legislation, borrow money, guarantee, indemnify, mortgage or charge the business, property, assets (present and future) and issue debentures and other securities and give security, whether outright or as a collateral security, for any debt, liability or obligation of the Company or of any third party. The Board has a formal schedule of matters reserved for its decision, although its primary role is to provide entrepreneurial leadership and to review the overall strategic development of the Group as a whole. In addition the Board sets the Group's values and standards and ensures that it acts ethically and that its obligations to its shareholders are understood and met. The Board may delegate any of its powers to any committee consisting of one or more directors. The Company has delegated day-to-day operational decisions to the Executive Committee referred to on page 29. The Board met nine times during the year and director attendance for each meeting is shown in the table on page 29. The Board has established a procedure for directors, if deemed necessary, to take independent professional advice at the Company's expense in the furtherance of their duties. This is in addition to the access that every director has

to the General Counsel and Company Secretary, who is charged with ensuring that Board procedures are followed and that good corporate governance and compliance is implemented within the Group. Together with the Group Chief Executive and the General Counsel and Company Secretary, the Chairman ensures that the Board is kept properly informed and is consulted on all issues reserved to it. Board papers and other information are distributed at times to allow directors to be properly briefed in advance of meetings. In accordance with the Company's Articles of Association, directors have been granted an indemnity issued by the Company to the extent permitted by law in respect of liabilities incurred as a result of their office. The indemnity would not provide any coverage to the extent that a director is proved to have acted fraudulently or dishonestly. The Company has also arranged appropriate insurance cover in respect of legal action against its directors and officers. The roles of Chairman and Group Chief Executive are separate and clearly defined with the division of responsibilities set out in writing and agreed by the Board.

The Chairman has addressed the developmental needs of the Board as a whole, with a view to developing its effectiveness as a team and assists in the development of individual skills, knowledge and expertise. During the year, the Board took forward the results of previous evaluation processes to assess its performance and that of its committees and to identify areas in which its effectiveness, policies and processes might be enhanced, which utilised both a questionnaire and discussions with all Board members.

Performance evaluations, including the skills brought to the Board and the contributions each director made to it, were carried out for each director. Executive directors performance has been assessed by the Chairman and the Group Chief Executive. The Group Chief Executive's performance was evaluated by the Chairman and the nonexecutive directors. The senior independent non-executive director led the review of the Chairman's performance in consultation with the executive and non-executive directors. The non-executive directors' performance was considered by the Chairman and by the Group Chief Executive, as well as by the Board as a whole, which reviewed the results of the questionnaires referred to above.

Meetings between the non-executive directors, both with and without the presence of the Group Chief Executive, are scheduled in the Board's annual programme. The Board has also arranged to hold at least two Board meetings each year at Group business locations to help all Board members gain a deeper understanding of the business. This also provides senior managers from across the Group the opportunity to present to the Board as well as to meet the directors on more informal occasions.

As part of their ongoing development, the executive directors are encouraged to seek an external non-executive role on a noncompetitor board, for which they may retain the remuneration in respect of the appointment. In order to avoid any conflict of interest, all appointments are subject to the Board's approval and the Board monitors the extent of directors' other interests to ensure that the effectiveness of the Board is not compromised. Succession planning is a matter for the whole Board rather than for a committee. The Company's Articles of Association provide that one-third of the directors retire by rotation each year and that each director will seek re-election at the Annual General Meeting every three years. Additionally, new directors may be appointed by the Board but are subject to election by shareholders at the first opportunity after their appointment. The Articles of Association limit the number of directors to not less than two and not more than 20 save where shareholders decide otherwise. It is Board policy that non-executive directors are appointed normally for an initial term of three years which is then reviewed and extended for a further three-year period. It is also Board policy that non-executive directors should not generally serve on the Board for more than nine years. Following their appointment, formal comprehensive and tailored induction is offered to all nonexecutive directors, supplemented by visits to key locations within the Group and meetings with members of the Executive Committee and other key senior executives. With the exception of Susan Murray, all of the directors being proposed for election or re-election at the Annual General Meeting have been subject to a performance evaluation during the year ended 30 September 2007 and the Board is content that each has continued to be effective and has demonstrated his commitment to his respective role.

Although the non-executive directors are not asked to meet the shareholders of the Company, their attendance at presentations of the annual and interim results is encouraged. The Chairman ensures that the Board maintains an appropriate dialogue with shareholders. Sir James Crosby is the Company's senior independent non-executive director.

The formal terms of reference for the main Board committees, approved by the Board and complying with the Code to assist in the discharge of its duties, are available from the General Counsel and Company Secretary and can also be found on the Company's website at www.compass-group.com. Membership of the various committees is shown on page 29. The General Counsel and Company Secretary acts as secretary to all Board committees.

# Directors' Report Corporate governance

## continued

## **Audit Committee**

The Audit Committee comprises Steve Lucas (Chairman), Sven Kado, Sir Ian Robinson and Tim Parker. Val Gooding and Peter Cawdron stepped down as members of this committee upon their retirement as directors of the Company on 31 December 2006 and 16 February 2007 respectively as did Peter Blackburn upon his retirement from the Board on 31 October 2007. The committee's membership is reviewed by the Nomination Committee and as part of the annual Board performance evaluation. Members of the committee are appointed by the Board following recommendations by the Nomination Committee.

Each member of the committee brings relevant financial experience from senior executive levels. The expertise and experience of the members of the committee are summarised on page 17. The Board considers that each member of the committee is independent within the definition set out in the Code. Steve Lucas is considered by the Board to have significant, recent and relevant financial experience, as he is currently Finance Director of National Grid plc.

All members of the committee receive appropriate induction, which is in addition to the induction which all new directors receive and includes an overview of the business, its financial dynamics and risks. Audit Committee members are expected to have an understanding of the principles of, and developments in, financial reporting, including the applicable accounting standards and statements of recommended practice, key aspects of the Company's policies, financing, internal control mechanisms, and matters that require the use of judgement in the presentation of accounts and key figures as well as the role of internal and external auditors. Members of the committee undertake ongoing training as required.

The committee meets regularly throughout the year and its agenda is linked to events in the Company's financial calendar. Each member of the committee may require reports on matters of interest in addition to the regular items. Members' attendance at the meetings held during the year is set out in the table on page 29.

The committee invites Sir Roy Gardner, the Group Chief Executive, the Group Finance Director, the Group Financial Controller and the Director of Internal Audit together with senior representatives of the external auditors to attend each meeting although it reserves part of each meeting for discussions without invitees being present. Other senior management are invited to present such reports as are required for the committee to discharge its duties.

The Chairman of the Audit Committee attends the Annual General Meeting to respond to any shareholder questions that might be raised on the committee's activities. The remuneration of the members of the committee is set out on page 35 and the policy with regard to the remuneration of the nonexecutive directors is set out on page 38.

The committee assists the Board to fulfil its responsibilities related to external financial reporting and associated announcements. During the year, the committee reviewed: the interim and annual financial statements; the interim and preliminary announcements made to the London Stock Exchange; significant accounting issues including the consideration of any goodwill impairment assessments; operation of the 'whistle-blowing' policy; litigation and contingent liabilities and tax matters, including compliance with statutory tax reporting obligations.

The committee is also responsible for the development, implementation and monitoring of the Company's policy on external audit. The committee reserves oversight responsibility for monitoring the auditors' independence, objectivity and compliance with ethical, professional and regulatory requirements. The committee recommends the appointment, reappointment and removal of the Company's external auditors. The committee also reviews the terms, areas of responsibility and scope of the audit as set out in the external auditors' engagement letter; the overall work plan for the forthcoming year, together with the associated fee proposal and cost-effectiveness of the audit; any major issues which arise during the course of the audit and their resolution; key accounting and audit judgements; the level of errors identified during the audit; the recommendations made to management by the auditors and management's response; and the auditors' overall performance. The committee also ensures that key partners within the external auditors are rotated from time to time in accordance with applicable UK rules. The committee also monitors the extent of nonaudit work which the external auditors can perform, to ensure that the provision of those non-audit services that can be undertaken by the external auditors falls within the agreed policy and does not impair their objectivity or independence. In this respect the committee has agreed that, unless there is no other competent and available provider, the external auditors should be excluded from providing the Company with general consultancy and all other non-audit and nontax-related services.

Within the constraints of applicable UK rules, the external auditors undertake some due diligence reviews and provide assistance on tax matters given their in-depth knowledge of the Group's business although assistance on

tax matters is also obtained from other firms. The provision of non-audit services within such constraints and the agreed policy is assessed on a case-by-case basis so that the best-placed advisor is retained. During the year, the committee reviewed the effectiveness of the external auditors and considered whether the agreed plan had been fulfilled and the reasons for any variation from the plan. The committee also considered the external auditors' robustness and the degree to which the external auditors were able to assess key accounting and audit judgements and the content of the management letter.

The total fees paid to Deloitte & Touche LLP in the year ended 30 September 2007 were £5.1 million (2006: £7.6 million¹) of which £2.1 million (2006: £4.0 million) related to non-audit work. Further disclosure of the non-audit fees paid during the year ended 30 September 2007 can be found in note 2 to the consolidated financial statements on pages 52 and 53.

The committee also reviews the effectiveness of the Group's internal audit function and its relationship with the external auditors, including internal audit resources, plans and performance as well as the degree to which the function is free of management restrictions. Throughout the year, the committee reviewed the internal audit function's plans and its achievements against plans. The committee considered the results of the audits undertaken by the internal audit function and considered the adequacy of management's response to matters raised, including the time taken to resolve any such matters.

The committee also reviews, where practicable, all proposed announcements to be made by the Company to the extent that they contain material financial information. The committee monitors and reviews the effectiveness of the Group's internal control systems, accounting policies and practices and compliance controls as well as the Company's statements on internal control before they are agreed by the Board for each year's annual report. The Board retains overall responsibility for internal control and the identification and management of business risk.

The Company's 'whistle-blowing' or 'Speak Up' policy (which is an extension of the Code of Ethics) sets out arrangements for the receipt, in confidence, of complaints on accounting, risk issues, internal controls, auditing issues and related matters which would, as appropriate, be reported to the committee. A copy of the Code of Ethics is available on the Company's website at www.compass-group.com.

Each year the committee reviews critically its own performance and considers where improvements can be made.

## **Nomination Committee**

The Nomination Committee meets on an as needed basis and at the date of this report is comprised of Sir Roy Gardner (Chairman), Sir James Crosby and Sir Ian Robinson. Val Gooding and Peter Cawdron stepped down as members of this committee upon their retirement as directors of the Company on 31 December 2006 and 16 February 2007 respectively as did Peter Blackburn upon his retirement from the Board on 31 October 2007. The committee reviews the structure, size and composition of the Board and its committees and makes recommendations with regard to any changes that are considered necessary, both in the identification and nomination of new directors and appointment of members to the Board committees, and the continuation of existing directors in office to ensure that there is a balanced Board in terms of skills, knowledge and experience. The committee retains external search consultants as appropriate and reviews the leadership needs of the Group to enable it to compete effectively in the marketplace. The committee also advises the Board on succession planning for executive Board appointments although the Board itself is responsible for succession generally. The committee met four times during the year and director attendance for such meetings is shown in the table below.

## **Remuneration Committee**

The committee comprises; Sir James Crosby (Chairman), Steve Lucas, Sven Kado and Tim Parker all of whom are independent within the definition set out in the Code. Val Gooding stepped down as a member of the committee upon her retirement as a director of the Company on 31 December 2006. Sir James Crosby succeeded Peter Cawdron as Chairman of the committee on 17 February 2007. The committee met six times during the year and director attendance for each meeting is shown in the table below. The committee is responsible for making recommendations on remuneration to the Board. The Director's remuneration report is set out on pages 33 to 39.

The Chairman of the Remuneration Committee attends the Annual General Meeting to respond to any shareholder questions that might be raised on the committee's activities.

## **General Business Committee**

The General Business Committee comprises all the executive directors and meets as required to conduct the Company's business within the clearly defined limits delegated by the Board and subject to those matters reserved to the Board.

## **Corporate Responsibility Committee**

The Corporate Responsibility Committee comprises Sir Roy Gardner (Chairman), Richard Cousins, Andrew Martin, Steve Lucas, Mark White and the Group Human Resources Director. The committee's primary responsibilities include; health, safety and environmental practices, business conduct, the promotion of employee engagement and diversity and community investment.

## **Disclosure Committee**

The Disclosure Committee comprises Andrew Martin, Mark White, the Group Financial Controller and the Director of Corporate Strategy, Media and Investor Relations. The committee meets as required to deal with all matters relating to public announcements of the Company and the Company's obligations under the Listing Rules and Disclosure Rules of the UK Listing Authority.

## **Executive Committee**

The Executive Committee comprises, the executive directors of the Company, the General Counsel and Company Secretary, Group Human Resources Director and the Group Managing Directors. The committee normally meets monthly and it is responsible for implementing Group policy, day-to-day management, monitoring business performance and reporting on these areas to the Board.

## **Meetings attendance**

The table below shows the attendance of directors at meetings of the Board, Audit, Remuneration and Nomination Committees during the year.

## **Internal audit**

The internal audit function is involved in the assessment of the quality of risk management and internal control and helps to promote and further develop effective risk management within the businesses. Certain internal audit assignments (such as those requiring specialist expertise) continue to be outsourced by the Director of Internal Audit to KPMG LLP as required. A policy has been established regarding the recruitment of staff from Deloitte & Touche LLP. The Audit Committee reviews internal audit reports and considers the effectiveness of the function.

## **Internal control**

In a highly decentralised Group, where local managements have considerable autonomy to run and develop their businesses, a well designed system of internal control is necessary to safeguard shareholders' investments and the Company's assets. The directors acknowledge that they have overall responsibility for the Group's systems of internal control and for reviewing the effectiveness of those controls. In accordance with the guidance set out in the Turnbull Report, 'Internal Control: Guidance for Directors on the Combined Code', an ongoing process had been established for identifying, managing and evaluating the risks faced by the Group. This process has been in place for the full financial year and up to the date on which the financial statements were approved.

The systems are designed to manage rather than eliminate the risk of failure to achieve the Group's objectives, safeguard the Group's assets against material loss, fairly report the

Directors'	atter	ıdance

	Board m	eetings	Aug Committee		Remun Committee		Nomin Committee	
Name of director	Attended	Eligible to attend	Attended	Eligible to attend	Attended	Eligible to attend	Attended	Eligible to attend
Peter Blackburn	8	9	3	4	_	_	3	4
Peter Cawdron <sup>1</sup>	3	3	_	_	3	3	3	3
Richard Cousins	9	9	_	_	_	_	_	_
Sir James Crosby <sup>2</sup>	4	5	_	_	3	3	1	1
Sir Roy Gardner	9	9	_	_	4	4	4	4
Val Gooding <sup>1</sup>	2	2	_	_	2	2	2	2
Gary Green <sup>2</sup>	7	7	_	_	_	_	_	_
Sven Kado	8	9	3	4	6	6	_	_
Steve Lucas	8	9	4	4	6	6	_	_
Andrew Martin	9	9	_	_	_	_	_	_
Tim Parker <sup>2</sup>	4	5	2	2	2	2	_	_
Sir Ian Robinson <sup>2</sup>	7	8	2	2	_	_	1	1

This table shows only those meetings which each director attended as a member rather than as an invitee.

1. Val Gooding and Peter Cawdron retired as directors on 31 December 2006 and 16 February 2007 respectively.

2. Sir lan Robinson and Gary Green were appointed directors on 1 December 2006 and 1 January 2007 respectively.

Sir James Crosby and Tim Parker were appointed directors on 17 February 2007.

## continued

Group's performance and position and to ensure compliance with relevant legislation, regulation and best practice including that related to social, environmental and ethical matters. The systems provide reasonable, not absolute, assurance against material misstatement or loss. Such systems are reviewed by the Board to deal with changing circumstances.

A summary of the key financial risks inherent in the Group's business is given on page 16. Risk assessment and evaluation is an integral part of the annual planning cycle. Each business documents the strategic objectives and the effectiveness of the Group's systems of internal control. As part of the review, each significant business and function has been required to identify and document each significant risk, together with the mitigating actions implemented to manage, monitor and report to the management on the effectiveness of these controls. Senior managers are also required to sign bi-annual confirmations of compliance with key procedures and to report any breakdowns in, or exceptions to, these procedures. Summarised results have been presented to senior management (including to the Executive Committee) and to the Audit Committee. These processes have been in place throughout the financial year ended 30 September 2007 and have continued to the date of this report. The Board has reviewed the effectiveness of the Group's system of internal control for the year under review and a summary of the principal control structures and processes in place across the Group is set out below.

## **Control environment**

Whilst the Board has overall responsibility for the Group's system of internal control and for reviewing its effectiveness, it has delegated responsibility for the operation of the internal control and risk management programme to the Executive Committee. The detailed review of internal control has been delegated to the Audit Committee. The management of each business is responsible for internal control and risk management within its own business and for ensuring compliance with the Group's policies and procedures. Each business has appointed a risk champion whose primary role in such capacity is to ensure compliance by local management with the Group's risk management and internal control programme. The internal and the external auditors have reviewed the overall approach adopted by the Group towards its risk management activities so as to reinforce these internal control requirements.

## **Control procedures**

The Board reviews its strategic plans and objectives on an annual basis and approves Group company budgets and strategies in light of these. Control is exercised at Group and business level through the Group's MAP process and monthly monitoring of performance by comparison with budgets, forecasts and cash targets and by regular visits to Group companies by the Group Chief Executive and the Group Finance Director. Group businesses approve and submit risk reports for the Board on a bi-annual basis, summarising the key risks facing their businesses and the controls in place to manage those risks. These reports, together with reports on internal control and departures, if any, from established Group procedures prepared by the internal and external auditors, are reviewed by the Group Finance Director and the Audit Committee. The Group companies also submit bi-annual risk and internal control assurance letters to the Group Finance Director on internal control and risk management issues, with comments on the control environment within their operations. The Group Finance Director summarises these submissions for the Audit Committee and the Chairman of the Audit Committee reports to the Board on any matters that have arisen from the committee's review of the way in which risk management and internal control processes have been applied.

The Board has formal procedures in place for approval of investment and acquisition projects, with designated levels of authority, supported by post investment review processes for selected acquisitions and major capital expenditure. The Board considers social, environmental and ethical matters in relation to the Group's business and assesses these when reviewing the risks faced by the Group. The Board is conscious of the effect such matters may have on the short- and long-term value of the Company. The external auditors of the Company and the Director of Internal Audit attend Audit Committee meetings and receive its papers. The report of the Audit Committee is set out on page 28 and the Audit Committee members meet regularly with the Director of Internal Audit and the external auditors without the presence of executive management.

There were no changes to the Company's internal control over financial reporting that occurred during the year ended 30 September 2007 that have affected materially, or are reasonably likely to affect materially, the Company's internal control over financial reporting.

## **Compliance statement**

The Company applied all of the principles set out in section 1 of the Code for the period under review and has throughout the year complied with the detailed provisions set out therein.

The Company's auditors, Deloitte & Touche LLP, are required to review whether the above statement reflects the Company's compliance with the nine provisions of the Code specified for its review by the Listing Rules of the UK Listing Authority and to report if it does not reflect such compliance. No such report has been made.

## **Communications with shareholders**

The Company places considerable importance on communication with its shareholders, including its employee shareholders. The Group Chief Executive and the Group Finance Director are closely involved in investor relations and a senior executive has day-to-day responsibility for such matters. The views of the Company's major shareholders are reported to the Board by the Group Chief Executive and the Group Finance Director as well as by Sir Roy Gardner (who remains in contact with the 10 largest shareholders) and discussed at its meetings. The Annual Report and Accounts are available to all shareholders either in paper form or electronically and can be accessed via the Company's website at www.compass-group.com.

There is regular dialogue with institutional shareholders and this has been extended to include private shareholders through the Annual General Meeting and meetings with the United Kingdom Shareholders Association. Contact with institutional shareholders (and with financial analysts, brokers and the media) is controlled by written guidelines to ensure the protection of share price sensitive information that has not already been made generally available to the Company's shareholders. Contact is also maintained, when appropriate, with shareholders to discuss overall remuneration plans and policies. The Group's preliminary and interim results, as well as all announcements issued to the London Stock Exchange, are published on the Company's website at www.compass-group.com. The Company issues regular trading updates and will issue interim management statements to the market and these, together with copies of presentations and interviews with the Group Chief Executive and Group Finance Director are, and will be, posted on the Company's website. The Notice of Meeting is circulated

to all shareholders at least 20 working days before such meeting and it is Company policy not to combine resolutions to be proposed at general meetings. All shareholders are invited to the Company's Annual General Meeting at which they have the opportunity to put questions to the Board and it is standard practice to have the Chairmen of the Audit, Nomination and Remuneration Committees available to answer questions. The proxy votes for and against each resolution, as well as abstentions (which may be recorded on the form of proxy accompanying the Notice of Meeting), are counted before the Annual General Meeting and the results will be made available at the meeting after shareholders have voted on each resolution on a show of hands. The results are also announced to the London Stock Exchange and are published on the Company's website shortly after the meeting.

## **Donations**

The Company's corporate responsibility report is set out on pages 18 to 23. The Group's charitable donations in 2007 totalled  $\xi$ , 1,162,000 (2006:  $\xi$ , 1,556,000).

At each Annual General Meeting held since 2004, shareholders have passed a resolution, on a precautionary basis, to approve donations to political organisations and to incur political expenditure (as such terms were defined under the Companies Act 1985) not exceeding £125,000 per annum. The Board has consistently confirmed that it operates a policy of not giving any cash contribution to any political party in the ordinary meaning of those words and that it has no intention of changing that policy. The directors, however, propose to seek renewed authority for the Group to make political donations and incur political expenditure (as such terms are defined in sections 362 to 365 of the Companies Act 2006 (the 'Act')) of not more that £,125,000 in total until the Company's next Annual General Meeting, which they might otherwise be prohibited from making or incurring under the terms of the Act and which would not amount to 'donations' in the ordinary sense of the word. The authority sought by Resolution 14 in the Notice of Meeting will last until the Company's next Annual General Meeting.

## Awards under employee share schemes

In March 2007 options were granted under the Compass Group Management Share Option Plan over 4,198,525 ordinary shares (2006: 7,813,300) to senior employees of the Group at an option price of 335.75 pence per share. In September 2007 further options were granted under the Compass Group Management Share Option Plan over 265,354 ordinary shares to a further 15 senior employees of the Group at an option price of 310.75 pence per share. The Company also

operates the Compass Group Share Option Plan for senior employees and there are rules in place for all-employee share plans in the UK and overseas. No grants were made under any of these plans during the year ended 30 September 2007 (2006: nil). Further details regarding the plans, including the total number of options outstanding, are set out in notes 24 and 26 to the financial statements on pages 74 to 79. Details of awards made to directors of the Company under the Compass Group Long-Term Incentive Plan ('LTIP' are set out on page 36. The Plan is described in more detail in the directors' remuneration report on pages 35 and 36 which shows the total number of LTIP awards outstanding as at 30 September 2007.

## **Employee policies and involvement**

The Group places particular importance on the involvement of its employees, keeping them regularly informed through informal bulletins and other in-house publications, meetings and the Company's internal website, on matters affecting them as employees and on the issues affecting their performance. Each EU country's business operates a domestic works council of workforce representatives and delegates from these bodies are selected by the representatives to attend the Compass European Council which has been in operation since 1996 and which provides a forum for dialogue and consultation with employees on significant developments in the Group's operations, management's plans and expectations, organisational changes within the Group and for employee representatives to consult management about concerns over any aspect of the Group's operations. At the date of this Report, there are 23 member country businesses represented from the EU and EFTA, comprising 33 employee representatives.

Permanent UK employees are usually invited to join either the Company's defined contribution scheme ('CRISP') or the Company's stakeholder arrangement. However, those UK employees who transfer from the public sector under the Transfer of Undertakings (Protection of Employment) Regulations 2006 will be eligible to join the Compass Group Pension Plan (the 'Plan'), a defined benefit arrangement which is otherwise closed to new entrants. CRISP has a corporate trustee. The Chairman, Tony Allen, is independent. The other five trustee directors are UK-based employees of the Group, two of whom have been nominated by CRISP members. The Plan has a corporate trustee with two independent directors, including the Chairman Peter Morriss. There are a further seven trustee directors and they are UK-based employees or former employees of the Group, four of whom have been nominated by Plan members. The other main UK pension arrangement, the Compass Pension Scheme (the 'Scheme') is a closed defined benefit

scheme. As with the Plan and CRISP, the Scheme has a corporate trustee. The Chairman, David Bishop, is independent. The remaining seven trustee directors are UK-based employees or former employees of the Group, three of whom have been nominated by Scheme members. Permanent employees outside of the UK are usually offered membership of local pension arrangements if and where they exist and where it is appropriate to have company sponsored arrangements.

Employees are offered a range of benefits depending on the local environment, such as private medical cover. Priority is given to the training of employees and the development of their skills is of prime importance. Employment of disabled people is considered on merit with regard only to the ability of any applicant to carry out the function required. Arrangements to enable disabled people to carry out the function required will be made if it is reasonable to do so. An employee becoming disabled would, where appropriate, be offered retraining. The Group continues to operate on a highly decentralised basis. This provides the maximum encouragement for the development of entrepreneurial flair, balanced by a rigorous control framework exercised by a small head office team. Local managements are responsible for maintaining high standards of health and safety and for ensuring that there is appropriate employee involvement in decision-making.

## **Creditor payment policy**

All Group companies are responsible for establishing terms and conditions with their suppliers and it is Group policy that payments are made within such agreed terms and conditions. The amount of trade creditors for the Group as at 30 September 2007 was equivalent to 48 days (2006: 48 days for the continuing business) of trade purchases.

## **Shareholder services**

The Share Portal is a service offered by our registrars, Capita Registrars, which allows shareholders online access to a range of shareholder information. The Share Portal provides access to details of shareholdings in the Company and practical help on transferring shares and updating personal details. It enables shareholders to receive shareholder communications electronically, rather than by post and it also enables shareholders to appoint proxies to attend and vote at general meetings of the Company. To register, shareholders simply need to log on to www.capitashareportal.com and follow the instructions to register. Shareholders registering for the Share Portal will need to have their investor code to hand which is shown on share certificates and on the form of proxy sent with this report.

# Directors' Report Corporate governance

## continued

The Company's ordinary shares can be traded through most banks, building societies, stockbrokers or 'share shops' in the UK and, in addition, Capita Registrars provide a share dealing service (maximum deal size £25,000) which is available to shareholders who live in the UK. This is a simple and convenient way to buy and sell shares over the telephone and on the Internet without the need to pre-register and complete application forms. To use this service either log on to www.capitadeal.com or call 0871 664 0445 (Monday to Friday between 8.00a.m. and 4.30p.m.). Calls cost 10 pence per minute plus network extras.

Further shareholder information is set out on page 91.

## **CREST**

The Company's ordinary shares and Sterling Eurobonds are in CREST, the settlement system for stocks and shares.

## **Auditors**

Deloitte & Touche LLP are willing to continue as auditors of the Company and Resolution 9 in the Notice of Meeting concerning their reappointment and Resolution 10 in the Notice of Meeting concerning the determination of their remuneration are to be proposed at the Annual General Meeting. The directors confirm that, so far as they are each aware, there is no relevant audit information of which Deloitte & Touche LLP are unaware and each director has taken all the steps that ought to have been taken as a director to be aware of any relevant audit information and to establish that Deloitte & Touche LLP are aware of that information.

## On behalf of the Board Mark J White

General Counsel and Company Secretary 28 November 2007

## **Directors' responsibilities**

The directors are responsible for preparing the annual report and the financial statements. The directors are required to prepare financial statements for the Group in accordance with International Financial Reporting Standards ('IFRS'). Company law requires the directors to prepare such financial statements in accordance with IFRS, the Companies Act 1985 and Article 4 of the IAS Regulation.

International Accounting Standard 1 requires that financial statements present fairly for each financial year the Group's financial position, financial performance and cash flows. This requires the faithful representation of the effects of transactions, other events and conditions in accordance with the definitions and recognition criteria for assets, liabilities, income and expenses set out in the International Accounting Standards Board's 'Framework for the Preparation and Presentation of Financial Statements'. In virtually all circumstances, a fair presentation will be achieved by compliance with all applicable International Financial Reporting Standards. Directors are also required to:

- properly select and apply accounting
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- prepare the accounts on a going concern basis unless, having assessed the ability of the Group to continue as a going concern, management either intends to liquidate the entity or to cease trading, or have no realistic alternative but to do so.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company, for safeguarding the assets, for taking reasonable steps for the prevention and detection of fraud and other irregularities and for the preparation of a directors' report and directors' remuneration report which comply with the requirements of the Companies Act 1985. The directors, having prepared the financial statements, have permitted the auditors to take whatever steps and undertake whatever inspections they consider to be appropriate for the purpose of enabling them to give their audit opinion.

The directors are responsible for the maintenance and integrity of the Compass Group PLC website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Directors' Report Directors' remuneration report

## including the statement of remuneration policy for the year ended 30 September 2007

The Board presents its remuneration report, which has been prepared on the recommendation of the Remuneration Committee ('the committee') and in accordance with the requirements of the Companies Act 1985. Shareholders will be invited to approve the report at the Annual General Meeting on 8 February 2008. The report covers the following matters:

- executive remuneration policy for the year ended 30 September 2007 and the intended policy for the year ending 30 September 2008; and
- directors' remuneration, incentive plan participation and pension provision.

With the exception of the annual performance-related award, service agreement details, the first shareholder return graph on page 36, disclosure of remuneration to other senior executives and external directorships, the information set out on pages 33 to 39 of this report represents the auditable disclosures referred to in the Auditors' report on page 40 as specified by the UK Listing Authority and under Schedule 7A of the Companies Act 1985.

## **Role of Remuneration Committee**

The Board sets the Company's remuneration policy and the committee is responsible, within the authority delegated by the Board, for determining specific remuneration packages and the terms and conditions of employment for the members of the Executive Committee, which comprises the executive directors and other senior executives. The committee ensures that the members of the Executive Committee are provided with the appropriate incentives to enhance the Group's performance and to reward them for their personal contribution to the success of the business. The committee reviews the remuneration arrangements for Group employees whose salaries exceed a specified level and administers the Company's share incentive plans. The committee also determines the Chairman's remuneration although the Board itself determines the level of fees paid to the non-executive directors. No directors are involved in deciding their own remuneration.

The committee also maintains an active dialogue with shareholder representatives and its full terms of reference are set out on the Company's website www.compass-group.com.

## **Membership of the committee**

The committee consists entirely of independent non-executive directors (as defined in the Code). The committee has been chaired by Sir James Crosby, senior independent non-executive director since his appointment as a director on 17 February 2007. Sir James Crosby succeeded Peter Cawdron as Chairman of the committee upon his retirement as a director of the Company at the conclusion of the 2007 Annual General Meeting. Other members who served during the year were Sir Roy Gardner; Sven Kado; Steve Lucas; Tim Parker, since his appointment on 17 February 2007; and Val Gooding until her resignation on 31 December 2006. Biographical details of the current members of the committee are set out on page 17. The General Counsel and Company Secretary acts as the secretary to the committee. The committee met on six occasions during the year. Attendance details are shown on page 29.

## **Advisors to the committee**

The committee has access to detailed external information and research on market data and trends from independent consultants. During the year KPMG LLP (who also provide due diligence services and support some of the Company's internal audit projects), PricewaterhouseCoopers LLP (who also provide expatriate assignment advice) and the Hay Group were engaged by the committee to advise on the design of incentive arrangements, job evaluation and remuneration levels as well as general human resource and compensation related matters. The committee also engaged Mercer Human Resource Consulting (who also provided pensions and actuarial advice to some of the Group's pension schemes) to provide advice on job evaluation, remuneration levels and pension issues for employees below executive director level, and they also provided general actuarial advice. The committee also sought advice from Freshfields Bruckhaus Deringer in its capacity as legal advisor to the Company.

In addition, Alithos Limited provided information for the testing of the total shareholder return performance conditions for the Company's Long-Term Incentive Plan ('LTIP').

The Chairman and the Group Chief Executive together with Jane Kingston, the Group Human Resources Director, and David Walker, Director of Group Reward, are normally invited to attend each committee meeting and provide advice and guidance to the committee (other than in respect of their own remuneration).

## Summary of activity during the year

During the year the committee conducted its annual review of remuneration to ensure that the overall remuneration structure continues to promote the Company's business strategy. In addition the committee sought to harmonise Executive Committee members' service contracts in order to expressly require an executive to seek alternative employment in the event of termination and to accept payments in lieu of notice in monthly instalments. Further details of the executive directors' service contracts are set out on page 38. The committee also reviewed the long-term incentive plans and reconfirmed that the bonus matching and share option plans would not be used for new awards to executive directors without seeking renewed shareholder approval. The committee also reviewed the free cash flow targets used in the LTIP in light of the disposal of the Selecta vending business and adjusted the same for awards made in the years ended 30 September 2006 and 2007. Details of the LTIP and the adjustments made to the targets are set out on pages 35 and 36.

# Directors' Report Directors' remuneration report

## continued

## **Remuneration policy and components**

The committee reviews the Company's remuneration philosophy and structure each year to ensure that the remuneration framework remains effective in supporting the Company's business objectives, in line with best practice and fairly rewards individuals for the contribution that they make to the business, having regard to the size and complexity of the Group's operations and the need to retain, motivate and attract employees of the highest calibre.

The committee intends that base salary and total remuneration of executive directors should be in line with the market. Remuneration is benchmarked annually against rewards available for equivalent roles in a suitable comparator group with the aim of paying neither significantly above nor below the median for each element of remuneration. The committee also considers general pay and employment conditions elsewhere within the Group when assessing the level of salaries and remuneration packages.

The total remuneration package links corporate and individual performance with an appropriate balance between short- and long-term elements, and fixed and variable components. The policy is designed to incentivise executives to meet the Company's key objectives, such that a significant portion of total remuneration is performance related, based on a mixture of internal targets linked to the Company's key business drivers (which can be easily measured, understood and accepted by both executives and shareholders) and appropriate external comparator groups. The committee considers that the targets set for the different elements of performance related remuneration are both appropriate and demanding in the context of the business environment and the challenges with which the Group is faced. The following table shows the average proportions of salary, target (or par) bonus, pension, benefits and the expected value of long-term incentives granted to each of the executive directors during the year ended 30 September 2007.

Details of each individual element of the remuneration package are given below.

Base salaries are rigorously benchmarked and reflect the role, job size and responsibility as well as individual performance and effectiveness. The Group Chief Executive's salary is reviewed annually each June by the committee with any increase taking effect on 1 July of each year. Other executives' salaries are subject to annual review each December with any increases taking effect on 1 January.

The annual base salaries of the executive

uncciois arc.	
	Annual base salaries
Richard Cousins	£800,000 (effective 1 July 2007)
Gary Green	US\$1,000,000 (effective 1 January 2007)
Andrew Martin	£500,000 (effective 1 January 2007)

## **Benefits**

These comprise healthcare insurance for executive directors and their dependants, limited financial advice, life assurance and car benefit.

## **Pensions**

The Group's policy is not to offer defined benefit arrangements to new employees at any level (save where required by applicable legislation). Incoming executive directors are invited either to join the Company's contracted-in money purchase arrangement or to take a fixed salary supplement, which is excluded from any bonus calculation.

At 30 September 2007 there were no executive directors actively participating in any Compass Group defined benefit pension arrangements and none of the executive directors is accruing additional entitlement to benefit under any arrangements that existed prior to their appointment as executive directors.

Richard Cousins and Gary Green elected to receive a salary supplement equal to 35% of their basic salaries in lieu of pension.

In the light of the A Day pension legislation, Andrew Martin also elected to receive a salary supplement equal to 35% of basic salary with effect from 6 April 2006 and waived all rights to his final salary pension, money purchase pension and unfunded unapproved pension relating to his employment prior to that date as reported in 2006.

## **Annual bonus**

The annual bonus is earned by the achievement of performance targets set by the committee at the start of each financial year and is delivered in cash. The target (or par) award for the year ended 30 September 2007 was 75% of base salary, with a further maximum of 75% of base salary available for superior performance.

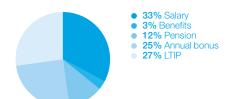
For the year ended 30 September 2007, the bonus measures for Messrs Cousins and Martin were Group profit before interest and tax ('PBIT') (60%), free cash flow ('FCF') (20%) and a personal target ('PT') (20%) with a supplementary financial underpin such that the amount payable pursuant to the achievement of the FCF and PT measures would be halved unless the threshold PBIT measure was achieved. Mr Green's 60%/20% PBIT/cash targets are split as to 20%/5% based on Group PBIT/FCF and 40%/15%based on PBIT/cash flow for his area of responsibility in the USA, Canada and Mexico.

The percentages of base salary shown below were paid to the directors for the year ended 30 September 2007.

	Actual bonus paid (% of base salary)
Richard Cousins	145.5%
Gary Green	127.5%
Andrew Martin	147.0%

The committee continues to be satisfied that the performance targets are challenging and promote the Company's business strategy and have, accordingly, confirmed that there will be no change to the bonus measures for the year ending 30 September 2008, together with the supplementary underpin based on achievement of the Group's PBIT target.

## Executive directors' remuneration package elements Year ended 30 September 2007



### **Emoluments**

The aggregate remuneration of the directors who served during the financial year ended 30 September 2007 was as follows:

Name of director	Salary & fees £000	Salary supplement <sup>1</sup> £000	Annual bonus £000	Benefits £000	2007 Total £000	2006 Total £000
Directors in service at 30 September 2007						
Chairman						
Sir Roy Gardner	363	_	_	38	401	188
Executive directors						
Richard Cousins	763	267	1,164	36	2,230	831
Gary Green <sup>2</sup>	380	133	484	21	1,018	_
Andrew Martin	494	168	735	57	1,454	1,229
Non-executive directors						
Peter Blackburn	60	_	_	_	60	50
Sir James Crosby <sup>3</sup>	63	_	_	_	63	_
Sven Kado <sup>4</sup>	67	_	_	_	67	53
Steve Lucas	75	_	_	_	75	65
Tim Parker <sup>3</sup>	38	_	_	_	38	_
Sir Ian Robinson <sup>5</sup>	50	_	-	_	50	_
Former directors						
Peter Cawdron <sup>6</sup>	38	_	_	_	38	90
Val Gooding <sup>7</sup>	15	_	_	_	15	50
Directors who left during the previous year	-	_	_	-	_	2,282
Total	2,406	568	2,383	152	5,509	4,838

- A supplement of 35% of basic salary is paid in monthly instalments in lieu of pension participation.

  Gary Green was appointed as a director of the Company on 1 January 2007 and the figures shown in the above table are pro-rated for the nine months from that date.

  Sir James Crosby and Tim Parker were appointed as directors of the Company on 17 February 2007.

  The figure shown for Sven Kado for 2006 and 2007 includes a fee of €4,000 and €10,000 respectively in respect of his non-executive directorship of Compass Group Deutschland GmbH.

  Sir Jan Robinson was appointed as a director of the Company on 1 December 2006.

  Peter Cawdron resigned as a director of the Company on 16 February 2007.

  Val Gooding resigned as a director of the Company on 31 December 2006.

### **Long-Term Incentive Plan**

The Company currently operates an LTIP under which executives may receive a conditional award of shares which may vest after a single three-year performance period, based on the achievement of stretching performance conditions. Prior to each year end the committee agrees the LTIP awards to be made on the basis of the share price as at the year end. Because each LTIP award also depends on financial information only available after the year end LTIP grants are not normally made until some weeks after the year end. Both total shareholder return ('TSR') and FCF have been selected since 2006 as the performance conditions which are considered to most closely align the interests of participants with those of the shareholders. The LTIP rewards the achievement of the Group's FCF targets (which are key business targets for the Group) as well as the Company's relative TSR outperformance against a defined list of comparator companies (which aligns the interests of participants with those of shareholders). During the year the committee reviewed the TSR comparator group and determined that the financial services constituents of the FTSE 100 should be excluded for the purpose of the TSR target for awards made in the year ending 30 September 2008. For awards made in the year ended 30 September 2007 the TSR comparator group was the entire FTSE 100.

50% of any LTIP award is based on the Group's FCF over the three-year performance period and 50% on the Company's TSR over the same period relative to the companies comprising the TSR comparator group at the start of the performance period. The precise FCF target for each award is linked to the Group's wider business targets and is set by the committee at the time of grant based on Group projections and market expectations.

No shares vest unless the Group achieves minimum performance. 25% of the portion of the award based on FCF vests on the achievement of minimum performance. Awards vest on a straight-line basis between 25% and 100% where FCF is between minimum and maximum performance. Calculations of the achievement of the targets are independently performed and are approved by the committee.

Following the sale of the Selecta vending business in July 2007, the committee agreed to adjust the FCF targets for existing awards made in the years ended 30 September 2006 and 2007. The committee considered the contribution to the FCF made by the Selecta vending business and sought to make an adjustment which maintained the targets

originally set in respect of the remaining business. The minimum and maximum targets for awards made in the year ended 30 September 2006 were amended from £825 million and £900 million to £768 million and £843 million and the FCF targets for awards made in the year ended 30 September 2007 from £950 million and £1,050 million to £859 million and  $\cancel{\cancel{\cancel{1}}}$ ,959 million.

TSR is the aggregate of share price growth and dividends paid (assuming reinvestment of those dividends in the Company's shares during the third-year performance period). 100% of the portion of the award based on TSR will vest if performance is in the top quartile and 25% of the award will vest if performance is at the median. Where performance is between the median and top quartile, awards will vest on a straight-line basis between the median and top quartile. No shares will be released if the Company's TSR performance is below the median.

### Directors' Report Directors' remuneration report

### continued

The following table sets out the percentage of each award which has vested and the percentage of each extant award, had it vested on 30 September 2007.

Year of award	Percentage vested on maturity or indicative vesting percentage based on performance as at 30 September 2007	Performance conditions
2001/02	0% (ended on 1 October 2006)	TSR
2002/03	0% (ended on 1 October 2007	TSR
2003/04	0% (performance after 1st extended	
	performance period of 48 months)	TSR
2004/05	0% (ended on 1 October 2007)	TSR
2005/06	73% (performance after 24 months)	TSR/FCF
2006/07	100% (performance after 12 months)	TSR/FCF

Awards made since 2004 do not benefit from retesting. In addition, for awards made in the year ended 30 September 2006 and subsequent years, any vesting of an award at the end of the performance period is conditional upon the committee being satisfied that the underlying financial performance of the Group justifies such vesting. Extant awards remain subject to the achievement of performance conditions following a participant's agreed retirement date and vesting is determined at the end of the performance period.

Awards are discretionary and may be granted up to an annual maximum of 200% of base salary. Each year the committee assesses the balance between fixed and variable pay and resolved that, exceptionally, any award made in the year ending 30 September 2008 should be set at 200% of annual base salary to recognise exceptional performance achieved during the year ended 30 September 2007.

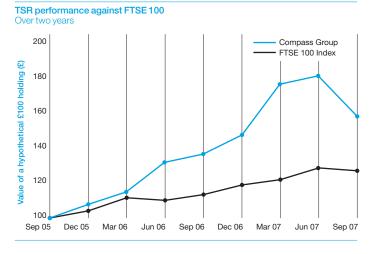
### **Directors' interests in the Long-Term Incentive Plan**

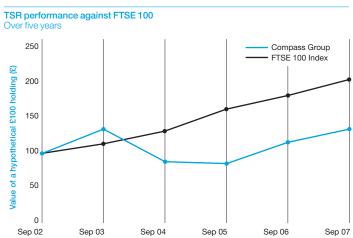
Details of existing awards as at the date of this report and awards conditionally made to the executive directors in office during the year ended 30 September 2007 are shown in the table below:

	As at 30 Sep 2006 (or date of	Awarded during	Lapsed during	As at				
	appointment):	the year:	the year:	30 Sep 2007:	Market price at			
Name of director	number of shares	number of shares	number of shares	number of shares	date of award: pence	Performance conditions	Date of award	Vesting date
Richard Cousins	727,272	_	_	727,272	206.25	TSR/FCF	14 Jun 2006	1 Oct 2008
	_	419,384	_	419,384	312.00	TSR/FCF	8 Mar 2007	1 Oct 2009
	727,272	419,384		1,146,656				
Gary Green <sup>1</sup>	70,340	_	70,340	_	482.00	$TSR^2$	25 Feb 2002	1 Oct 2006 <sup>3</sup>
•	135,286	_	· –	135,286	336.25	$TSR^2$	3 Jul 2003	1 Oct 2007 <sup>3</sup>
	104,896	_	_	104,896	371.75	$TSR^2$	19 Dec 2003	1 Oct 2008 <sup>3</sup>
	168,461	_	_	168,461	243.50	$TSR^2$	21 Dec 2004	1 Oct 2007
	365,938	_	_	365,938	206.25	TSR/FCF	14 Jun 2006	1 Oct 2008
	_	298,706	_	298,706	312.00	TSR/FCF	8 Mar 2007	1 Oct 2009
	844,921	298,706	70,340	1,073,287				
Andrew Martin	142,449	_	_	142,449	243.50	$TSR^2$	21 Dec 2004	1 Oct 2007
	460,606	_	_	460,606	206.25	TSR/FCF	14 Jun 2006	1 Oct 2008
	_	279,588	_	279,588	312.00	TSR/FCF	8 Mar 2007	1 Oct 2009
	603,055	279,588	_	882,643				

### **Total shareholder return**

The performance graphs below show the Company's TSR performance against the performance of the FTSE 100 over the two and five-year periods to 30 September 2007. The FTSE 100 Index has been chosen as being a broad equity market index of which the Company has been a constituent member throughout each period.





Gary Green was appointed as a director of the Company on 1 January 2007.
 100% of the award is based on growth in the Company's TSR relative to the FTSE 100 subject to the achievement of a supplementary financial underpin whereby average increase in aearnings per share (FPS') must be greater than the increase in the UK Retail Price Index (FPI') over a three year period.
 Awards made prior to 2004 were subject to retesting. The dates shown are the final vesting dates for these awards. After 2004, all awards have only one vesting date as shown.

All Awards were granted for nil consideration.
The highest mid-market price of the Company's ordinary shares during the year was 381.75 pence and the lowest was 264.50 pence. The year end price was 302.00 pence.

### **Suspended plans**

The LTIP was the only form of equity-based incentive granted for the year ended 30 September 2007, and this will continue to be the policy for the year ending 30 September 2008.

Awards prior to 2005 were made under two further share incentive plans in previous years: the Compass Group Bonus Matching Shares Plan and the Compass Group Share Option Plan. Existing rights under these plans remain and may result in the vesting of further shares in the capital of the Company. Shareholder approval will be sought should the Company wish to make any further awards to executive directors under these suspended plans.

Under the Compass Group Bonus Matching Shares Plan, executive directors were permitted to invest up to 50% of any pre-tax performance related bonus in the Company's shares. If the shares were held for three years and the director continued to be employed by the Group, the participant would be eligible to receive a proportion of matching shares based on the Group achieving underlying earnings per share average growth in excess of RPI over the period.

Under the Compass Group Share Option Plan, executive directors were eligible to receive awards equating to an annual maximum of 200% of basic salary, at an exercise price not lower than the market

value of the Company's shares on the day prior to grant. Options would normally be exercisable on a sliding scale between the third and tenth anniversaries of the date of grant subject to satisfaction of an EPS performance condition, after which they lapse.

The Company also has in place UK and overseas all-employee plans in which executive directors may participate. However, no grants have been made under these plans since 2005. Further details of the plans may be found in prior years' annual reports.

### **Suspended plans**

The tables below show the number of options and awards held by the directors in office during the year under the suspended share incentive plans.

### Directors' bonus matching share awards

Name of director	As at date of appointment: number of shares	As at 30 Sep 2007: number of shares	Market price at date of award: pence	Deferral period
Gary Green	103,275	103,2751	220.50	1 Oct 2004 – 30 Sep 2007

<sup>1.</sup> These shares can be called for by Mr Green in the 12 months from 1 October 2007.

### Directors' interests in share options

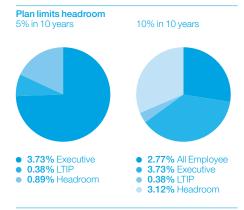
Name of director	As at 30 Sep 2006 (or date of appointment): number of shares	Exercised during the year: number of shares	Lapsed during the year: number of shares	As at 30 Sep 2007: number of shares	Exercise price:	Performance conditions (see notes below)	Normal exercise period
Gary Green							
Share Option Plan	467,925	_	_	467,925	316.10	1	29 Sep 2002–28 Sep 2009
	458,750	_	_	458,750	371.60	2	13 Sep 2003–12 Sep 2010
	350,000	_	_	350,000	430.00	2	19 Sep 2004–18 Sep 2011
	350,000	_	_	350,000	422.00	2	23 May 2004–22 May 2012
	129,500	_	_	129,500	292.50	2	30 Sep 2005–29 Sep 2012
	500,000	_	_	500,000	320.00	2,4	28 May 2006–27 May 2013
	300,000	_	_	300,000	316.25	2,3	3 Aug 2007–2 Aug 2014
	450,000	_	_	450,000	229.25	2,3	1 Dec 2007–30 Nov 2014
US Stock Bonus Plan	11,006			11,006		5	1 Sep 2008
	3,017,181			3,017,181			
Andrew Martin							
Share Option Plan	650,000	_	_	650,000	333.50	2,3	7 Jun 2007–6 Jun 2014
	365,000	_	_	365,000	229.25	2,3	1 Dec 2007–30 Nov 2014
Sharesave	3,532	3,532	_	-	266.80	5	1 Sep 2007–29 Feb 2008
	1,018,532	3,532		1,015,000			

- Options were awarded under the Compass Group 1999 Executive Share Option Plan. The performance targets on these grants ceased to apply following the Granada Compass merger in 2000.
   Options were awarded under the Compass Group Share Option Plan. If average earnings per share growth is at least 6% over a three year period between grant and exercise, one third of shares under option become exercisable. Options are exercisable in full at 12% growth and on a straight line basis in between.
   Performance is tested once only after a three year period. There is no further opportunity for retesting.
   The earnings per share target has not been met. The target may be retested annually for the life of the option.
   Options were awarded under an all-employee plan, and are not subject to satisfaction of a performance target.

No awards or options were granted or exercised under any of the suspended share incentive plans during the year ended 30 September 2007. Earnings per share measures have been adjusted for awards made prior to 2005 to achieve consistency between IFRS and UK GAAP reporting. The highest mid-market price of the Company's ordinary shares during the year was 381.75 pence and the lowest was 264.50 pence. The year end price was 302.00 pence.

### Directors' Report Directors' remuneration report

### continued



### **Dilution limits**

All of the Company's equity based incentive plans incorporate the current ABI Guidelines on headroom which provide that overall dilution under all plans should not exceed 10% over a 10 year period in relation to the Company's issued share capital (or reissue of treasury shares), with the further limitation of 5% in any 10 year period on executive plans.

The committee regularly monitors the position and prior to the making of any award considers the effect of potential vesting of options or share awards to ensure that the Company remains within these limits. Any awards which are required to be satisfied by market purchased shares are excluded from such calculations. No treasury shares were utilised in the year ended 30 September 2007.

As at 30 September 2007, the Company's headroom position, which remains within current ABI Guidelines, was as shown in the table to the left.

#### Service agreements

It is the Company's policy that service contracts for the executive directors have no fixed term but are capable of termination on 12 months notice from the Company and six months notice from the director, (12 months for Richard Cousins). The Company also retains the right to terminate the contract immediately by making a payment in lieu of notice equal to 12 months pay, on target bonus, pension supplement and an amount equal to 10% of basic pay in respect of benefits to be paid in monthly instalments, subject to an obligation on the director to mitigate his loss. The service contracts outline the components of remuneration paid to the individual but do not prescribe how remuneration levels are to be modified from year to year.

### **Executive directors' service** agreements

	Date of contract
Richard Cousins	22 November 2007
Gary Green	27 November 2007
Andrew Martin	27 November 2007

### **External appointments**

With the Board's agreement executive directors may take up one non-executive directorship outside of the Group. Richard Cousins receives a fee of £,94,000 p.a., in respect of his directorship of HBOS plc, which he is permitted to retain.

### **Share ownership policy**

In order that their interests are aligned with those of shareholders, executive directors are expected to build up and maintain a personal shareholding in the Company of at least 100% of gross base salary. New directors will undertake to build up their shareholding within four years of their appointment.

The committee reviewed and noted that these targets were achieved by all executive directors during the year. Directors' current shareholdings are set out on page 26.

#### Chairman

The fee for the Chairman is reviewed annually by the committee each June with any increase taking effect on 1 July. The Chairman's fee was set at £400,000 p.a., with effect from 1 July 2007.

The Chairman is not eligible for pension scheme membership, bonus or incentive arrangements. He is entitled to the provision of life and medical insurance for himself and his spouse, financial planning assistance and car benefit.

#### Policy on remuneration of non-executive directors

The fees for the non-executive directors are reviewed and determined by the Board each year. The base fee for the year ended 30 September 2007 was £60,000 p.a., with an additional fee of £15,000 p.a. payable where a non-executive director acts as Chairman of either the Audit or Remuneration Committee and an additional fee of £25,000 p.a. for the director nominated as senior independent non-executive director. Non-executive directors are not eligible for pension scheme membership, bonus or incentive arrangements.

Non-executive directors have letters of engagement. They are appointed for an initial period of three years, after which the appointment is renewable at three-year intervals by mutual consent. Details of their appointments, which are terminable without compensation, are set out in the table on page 39.

### Non-executive directors' letters of engagement

Non-executive director	Original date of appointment	Letter of engagement	Total length of service at 30 September 2007
Sir Roy Gardner	1 Oct 2005	15 Sep 2005	2 years
Peter Blackburn <sup>1</sup>	10 Apr 2002	16 May 2002 (renewed 31 Mar 2004)	5 years, 5 months
Sir James Crosby	17 Feb 2007	16 Feb 2007	7 months
Sven Kado	10 Apr 2002	10 Apr 2002 (renewed 31 Mar 2004)	5 years, 5 months
Steve Lucas	7 Jul 2004	17 Jun 2004 (renewed 25 Jun 2007)	3 years, 2 months
Susan Murray	11 Oct 2007	11 Oct 2007	=
Tim Parker	17 Feb 2007	16 Feb 2007	7 months
Sir Ian Robinson	1 Dec 2006	1 Dec 2006	10 months

<sup>1.</sup> Mr Blackburn retired from the Board on 31 October 2007.

### Other senior executives and management

There are a number of senior executives who, with the executive directors, comprise the Executive Committee. These key management roles influence the ability of the Group to meet its strategic targets. The committee has regard to the remuneration level and structure of this group whose total remuneration including salary and other short-term benefits, target (or par) bonus and the expected value of long-term incentives is summarised below.

Total remuneration for the year ended 30 September 2007 £000	Number in band
201 – 500	1
501 – 800	_
801 – 1,100	2
1,101 – 1,400	3
1,401 – 1,450	1

On behalf of the Board Sir James Crosby Chairman of the Remuneration Committee 28 November 2007

### Independent auditors' report to the members of Compass Group PLC

### Introduction

We have audited the Group financial statements of Compass Group PLC for the year ended 30 September 2007 which comprise the consolidated income statement, the consolidated statement of recognised income and expense, the consolidated balance sheet, the consolidated cash flow statement, the accounting policies and the related notes 1 to 37. These Group financial statements have been prepared under the accounting policies set out therein. We have also audited the information in the Directors' remuneration report that is described as having been audited.

We have reported separately on the parent company financial statements of Compass Group PLC for the year ended 30 September 2007.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of** directors and auditors

The directors' responsibilities for preparing the Annual Report, the Directors remuneration report and the Group financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union are set out in the statement of directors' responsibilities.

Our responsibility is to audit the Group financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the Group financial statements give a true and fair view, whether the Group financial statements have been properly prepared in accordance with the Companies Act 1985 and Article 4 of the IAS Regulation and whether the part of the Directors' remuneration report described as having been audited has been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the Group financial statements.

In addition we report to you if, in our opinion, we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We review whether the Corporate Governance Statement reflects the Company's compliance with the nine provisions of the 2003 Combined Code specified for our review by the Listing Rules of the Financial Services Authority, and we report if it does not. We are not required to consider whether the Board's statements on internal control cover all risks and controls, or form an opinion on the effectiveness of the Group's corporate governance procedures or its risk and control procedures.

We read the other information contained in the Annual Report as described in the contents section and consider whether it is consistent with the audited Group financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the Group financial statements. Our responsibilities do not extend to any further information outside the Annual Report.

### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Group financial statements and the part of the Directors' remuneration report to be audited. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the Group financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Group financial statements and the part of the Directors' remuneration report to be audited are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Group financial statements and the part of the Directors' remuneration report to be audited.

### **Opinion**

In our opinion:

- the Group financial statements give a true and fair view, in accordance with IFRSs as adopted by the European Union, of the state of the Group's affairs as at 30 September 2007 and of its profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with the Companies Act 1985 and Article 4 of the IAS Regulation;
- the part of the Directors' remuneration report described as having been audited has been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the Group financial statements.

Deloite & Tombe LLP

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors London

28 November 2007

# Consolidated income statement

# for the year ended 30 September 2007

			2007			2006	
	Notes	Before exceptional items £m	Exceptional items (Note 7) £m	Total £m	Before exceptional items £m	Exceptional items (Note 7) £m	Total £m
Continuing operations:							
Revenue	1	10,268	_	10,268	10,267	_	10,267
Operating costs	2	(9,743)	_	(9,743)	(9,812)	_	(9,812)
Operating profit	1	525	_	525	455	_	455
Share of profit of associates		4	_	4	2	_	2
Total operating profit		529	_	529	457	_	457
Finance income	4	28	_	28	15	_	15
Finance costs	4	(115)	_	(115)	(160)	_	(160)
Hedge accounting ineffectiveness	4	(6)	_	(6)	11		11
Profit before tax		436	_	436	323	_	323
Income tax (expense)/credit	5	(124)		(124)	(105)	44	(61)
Profit for the year from continuing operations	1	312	_	312	218	44	262
Discontinued operations: Profit/(loss) for the year from discontinued operations	6	15	197	212	60	(27)	33
Continuing and discontinued operations:							
Profit for the year		327	197	524	278	17	295
Attributable to:							
Equity shareholders of the Company		318	197	515	268	17	285
Minority interest		9		9	10		10
Profit for the year		327	197	524	278	17	295
Basic earnings per share (pence)							
From continuing operations	8			15.0p			11.7p
From discontinued operations	8			10.6p			1.6p
From continuing and discontinued operations	8			25.6p			13.3p
Diluted earnings per share (pence)							
From continuing operations	8			15.0p			11.7p
From discontinued operations	8			10.4p			1.6p
From continuing and discontinued operations	8			25.4p			13.3p

# Consolidated statement of recognised income and expense for the year ended 30 September 2007

	Notes	2007 £m	2006 £m
Net income/(expense) recognised in equity			
Fair value movement on cash flow hedges		_	4
Currency translation differences		(12)	(7)
Actuarial gains/(losses) on post-retirement employee benefits	23	38	(37)
Tax on items taken directly to equity	5	8	3
Recognition of deferred tax asset relating to currency translation differences in prior years	5	37	
Income/(expense) recognised directly in equity		71	(37)
Transfers			
Transfer to profit or loss from equity of cumulative translation differences on discontinued activities		_	2
Transfer to profit or loss from equity on cash flow hedges		_	(6)
Net transfer to profit or loss from equity		_	(4)
Net gain/(loss) recognised directly in equity			
Net gain/(loss) recognised directly in equity		71	(41)
Profit for the financial year			
Profit for the financial year		524	295
Total recognised income and expense for the year	25	595	254
Attributable to:			
Equity shareholders of the Company		576	248
Minority interests		19	6
Total recognised income and expense for the year	25	595	254

### as at 30 September 2007

	Notes	2007 £m	2006 £m
Non-current assets			
Goodwill	10	2,985	3,451
Other intangible assets	11	142	152
Property, plant and equipment	12	576	756
Interests in associates	13	25	39
Other investments	14	12	9
Deferred tax assets* Trade and other receivables	5	240 66	237 117
Derivative financial instruments*	16 20	13	22
Non-current assets		4,059	4,783
Current assets			
Inventories	17	179	212
Trade and other receivables	16	1,343	1,424
Tax recoverable*		10	10
Derivative financial instruments*	20	2	9
Cash and cash equivalents**	18	839	848
Current assets		2,373	2,503
Total assets		6,432	7,286
Current liabilities			
Short-term borrowings**	19	(151)	(119)
Derivative financial instruments**	20		(2)
Current tax liabilities*		(171)	(357)
Trade and other payables	21	(1,833)	(1,990)
Provisions		(86)	(65)
Current liabilities		(2,241)	(2,533)
Non-current liabilities			
Long-term borrowings**	19	(1,452)	(1,835)
Derivative financial instruments*	20	(15)	(18)
Post-employment benefit obligations	23	(162)	(282)
Provisions Deformed and lied like at a	22	(351)	(242)
Deferred tax liabilities* Other payables	5 21	(5) (36)	(18) (46)
Non-current liabilities		(2,021)	(2,441)
Total liabilities		(4,262)	(4,974)
Net assets		2,170	2,312
			2,012
Equity Share capital	24, 25	193	210
Share premium account	25	122	96
Capital redemption reserve	25	33	15
Less: own shares	25	(1)	_
Other reserves	25	4,312	4,288
Retained earnings	25	(2,511)	(2,303)
Total equity shareholders' funds		2,148	2,306
Minority interests			6
Total equity		2,170	2,312

 $<sup>^{\</sup>star}$  Component of current and deferred taxes  $\,^{\star\star}$  Component of net debt

Approved by the Board of directors on 28 November 2007 and signed on their behalf by

Richard J Cousins, Director Andrew D Martin, Director

### Consolidated cash flow statement

### for the year ended 30 September 2007

	Notes	2007 £m	2006 £m
Cash flow from operating activities			
Cash generated from operations	28	753	651
Interest paid		(152)	(186)
Interest element of finance lease rentals		(3)	(3)
Tax received		4	4
Tax paid		(121)	(97)
Net cash from/(used in) operating activities of continuing operations		481	369
Net cash from/(used in) operating activities of discontinued operations	29	(18)	178
Net cash from/(used in) operating activities		463	547
Cash flow from investing activities			
Purchase of subsidiary companies and investments in associated undertakings	27	(31)	(167)
Proceeds from sale of subsidiary companies and associated undertakings – discontinued activities	6	782	1,807
Proceeds from sale of subsidiary companies and associated undertakings – other activities		32	_
Proceeds from sale of other investments		4	_
Tax on profits from sale of subsidiary companies and associated undertakings		(51)	(50)
Contribution of disposal proceeds to pension plans		(45)	(280)
Purchase of property, plant and equipment		(156)	(153)
Proceeds from sale of property, plant and equipment		22	20
Purchase of intangible assets and investments		(21)	(30)
Dividends received from associated undertakings		6	2
Interest received		28	15
Net cash from/(used in) investing activities by continuing operations		570	1,164
Net cash from/(used in) investing activities by discontinued operations	29	(30)	(105)
Net cash from/(used in) investing activities		540	1,059
Cash flow from financing activities			
Proceeds from issue of ordinary share capital	25	27	2
Purchase of own shares <sup>1</sup>		(576)	(148)
Net increase/(decrease) in borrowings	30	(239)	(647)
Repayment of obligations under finance leases	30	(15)	(15)
Equity dividends paid	9, 25	(208)	(213)
Dividends paid to minority interests	25	(3)	(11)
Net cash from/(used in) financing activities by continuing operations		(1,014)	(1,032)
Net cash from/(used in) financing activities by discontinued operations	29		
Net cash from/(used in) financing activities		(1,014)	(1,032)
Cash and cash equivalents		,,,,,	
Net increase/(decrease) in cash and cash equivalents	30	(11)	574
Cash and cash equivalents at beginning of the year	30	848	281
Exchange gains and losses on cash and cash equivalents			(7)
Cash and cash equivalents at end of the year	30	839	848

 $<sup>1. \ \</sup> Share \ buy-back \ \pounds 575 \ million. \ Own \ shares \ acquired \ to \ satisfy \ employee \ share \ based \ payments \ \pounds 1 \ million.$ 

## Reconciliation of free cash flow from continuing operations

### for the year ended 30 September 2007

	2007 £m	2006 £m
Net cash from operating activities of continuing operations	481	369
Purchase of property, plant and equipment	(156)	(153)
Proceeds from sale of property, plant and equipment	22	20
Purchase of intangible assets and investments	(21)	(30)
Dividends received from associated undertakings	6	2
Interest received	28	15
Dividends paid to minority interests	(3)	(11)
Free cash flow from continuing operations	357	212

### Accounting policies

### for the year ended 30 September 2007

### Introduction

The significant accounting policies adopted in the preparation of the Group's financial statements are set out below:

### A Accounting convention and basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS') and International Financial Reporting Interpretations Committee ('IFRIC') interpretations as adopted by the European Union at 30 September 2007 and with those parts of the Companies Act 1985 applicable to companies reporting under IFRS. They have been prepared under the historical cost convention as modified by the revaluation of certain financial instruments.

Certain new standards, amendments and interpretations to existing standards have been published that are mandatory for the Group's accounting period beginning on 1 October 2007 or later periods. The Group has identified IFRS 7 'Financial Instruments: Disclosures', IFRS 8 'Operating Segments', IAS 1 'Presentation of Financial Statements' (revised 2007), IFRIC 11 'IFRS 2 Group and Treasury Share Transactions' and IFRIC 12 'Service Concession Arrangements' as being relevant to its business but the Group has not adopted these early. The Group does not anticipate that any of these standards and interpretations would have a material impact on the Group's financial statements.

IFRIC 14 'IAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction' is not mandatory for the Group's accounting period ending 30 September 2007, but has been adopted early. The Group has not recognised actuarial surpluses of £92 million arising on defined benefit obligations in its accounts for the year ended 30 September 2007.

### **B** Use of assumptions and estimates

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. These estimates and assumptions are based on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying value of assets and liabilities in the next financial year are discussed below.

#### Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes as there are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the results for the year and the respective income tax and deferred tax provisions in the year in which such determination is made.

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy set out in section M below. The recoverable amounts of cash generating units have been determined based on value in use calculations. These calculations require the use of estimates and assumptions consistent with the most up-to-date budgets and plans that have been formally approved by management. The key assumptions used for the value in use calculations are set out in note 10 to the financial statements.

### Post employment benefits

Defined benefit schemes are reappraised annually by independent actuaries based on actuarial assumptions. Significant judgement is required in determining these actuarial assumptions. The principal assumptions used are described in note 23 to the financial statements.

### **C** Basis of consolidation

The consolidated financial statements consist of the financial statements of the Company, entities controlled by the Company (its subsidiaries) and the Group's share of interests in joint ventures and associates made up to 30 September each year.

#### **D** Subsidiaries, associates and joint ventures

### Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing control.

### Joint ventures

Joint ventures are entities in which the Group holds an interest on a long-term basis and which are jointly controlled by the Group and other venturers under a contractual agreement. The Group's share is accounted for using the proportionate consolidation method. The consolidated income statement and balance sheet include the Group's share of the income, expenses, assets and liabilities.

### Associates

Associates are undertakings that are not subsidiaries or joint ventures over which the Group has significant influence and can participate in financial and operating policy decisions. Investments in associated undertakings are accounted for using the equity method. The consolidated income statement includes the Group's share of the profit after tax of the associated undertakings. Investments in associates include goodwill identified on acquisition and are carried in the Group balance sheet at cost plus postacquisition changes in the Group's share of the net assets of the associate, less any impairment in value.

### Adjustments

Where necessary, adjustments are made to the financial statements of subsidiaries, associates and joint ventures to bring the accounting policies used in line with those used by the Group.

#### Acquisitions and disposals

The results of subsidiaries, associates or joint ventures acquired or disposed of during the period are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

### Intra-group transactions

All intra-group transactions, balances, income and expenses are eliminated on consolidation. Where a Group subsidiary transacts with a joint venture of the Group, profits or losses are eliminated to the extent of the Group's interest in the relevant joint venture.

### **E** Acquisitions

The acquisition of subsidiaries is accounted for using the purchase method. The cost of acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued plus costs directly attributable to the acquisition.

Identifiable assets acquired and liabilities and contingent liabilities assumed are recognised at the fair values at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale which are recognised and measured at fair value less costs to sell.

The cost of the acquisition in excess of the Group's interest in the net fair value of the identifiable net assets acquired is recorded as goodwill. If the cost of the acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

### for the year ended 30 September 2007

### **F** Foreign currency

The consolidated financial statements are prepared in pounds Sterling, which is the functional currency of the parent company.

In preparing the financial statements of individual companies within the Group, transactions in currencies other than pounds Sterling are recorded at the rates of exchange on the dates of the transaction. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates on the balance sheet date. Gains and losses arising on retranslation are included in the income statement for the period, except for where they arise on items taken directly to equity, in which case they are also recognised in equity.

In order to hedge its exposure to certain foreign exchange risks the Group enters into forward contracts (see section Q below for the Group's accounting policies in respect of derivative financial instruments).

On consolidation, the assets and liabilities of the Group's overseas operations (expressed in their functional currencies, being the currency of the primary economic environment in which each entity operates) are translated at the exchange rates on the balance sheet date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are classified as equity and transferred to the Group's translation reserve. Such translation differences are recognised as income or expense in the period in which the operation is disposed of.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

### G Revenue

Revenue is recognised in the period in which services are provided in accordance with the terms of the contractual relationships with third parties. Revenue represents the fair value of the consideration received or receivable for goods and services provided in the normal course of business, excluding trade discounts, value added tax and similar sales taxes.

### Management fee contracts

Revenue from management fee contracts comprises the total of sales made to consumers, the subsidy charged to clients, together with the management fee charged to clients.

### Fixed price contracts

Revenue from fixed price contracts is recognised in proportion to the volume of services that the Group is contracted to supply in each period.

#### Inter-segment transactions

There is minimal intra-group trading between the reported business segments. Where such trading does take place it is on similar terms and conditions to those available to third parties.

# H Rebates and other amounts received from suppliers

Rebates and other amounts received from suppliers include agreed discounts from suppliers' list prices, value and volume-related rebates.

Income from value and volume-related rebates is recognised based on actual purchases in the period as a proportion of total purchases made or forecast to be made over the rebate period.

Agreed discounts relating to inventories are credited to the income statement as the goods are consumed.

Rebates relating to items purchased but still held at the balance sheet date are deducted from the carrying value of these items so that the cost of inventories is recorded net of applicable rebates.

Rebates received in respect of plant and equipment are deducted from the costs capitalised.

### I Borrowing costs

Borrowing costs are recognised in the income statement in the period in which they are incurred.

### J Operating profit

Operating profit is stated before the share of results of associates, investment revenue and finance costs.

### **K** Exceptional items

Exceptional items are disclosed and described separately in the financial statements where it is necessary to do so to provide further understanding of the financial performance of the Group. They are material items of income or expense that have been shown separately due to the significance of their nature or amount.

### L Tax

Income tax expense comprises current and deferred tax. Tax is recognised in the income statement except where it relates to items taken directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, and interest in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised.

Deferred tax assets and liabilities are offset against each other when they relate to income taxes levied by the same tax jurisdiction and the Group intends to settle its current tax assets and liabilities on a net basis.

### M Intangible assets

### Goodwi

Goodwill arising on consolidation represents the excess of the cost of acquisition over the fair value of the Group's share of the identifiable assets and liabilities of the acquired subsidiary, associate or joint venture at the date of acquisition. Goodwill is tested annually for impairment and is carried at cost less any accumulated impairment losses.

Goodwill is allocated to cash-generating units ('CGU') for the purpose of impairment testing. A CGU is identified at the lowest aggregation of assets that generate largely independent cash inflows, and that which is looked at by management for monitoring and managing the business. This is generally the total business for a country. However, in some instances, where there are distinct separately managed business activities within a country, particularly if they fall within different secondary business segments, the CGU is identified at this lower level.

If the recoverable amount of the cashgenerating unit is less than the carrying amount, an impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. Any impairment is immediately recognised in the income statement and an impairment loss recognised for goodwill is not subsequently reversed.

On disposal, the attributable amount of goodwill is included in the determination of the gain or loss on disposal.

Goodwill arising on acquisitions before the date of transition to IFRS has been retained at the previous UK GAAP amounts subject to being tested for impairment at that date. Goodwill written off to reserves under UK GAAP prior to 1998 has not been reinstated and is not included in determining any subsequent gain or loss on disposal.

### Other intangible assets

Intangible assets acquired separately are capitalised at cost or, if acquired as part of a business combination, are capitalised at fair value as at the date of the acquisition. Internally-generated intangible assets are not capitalised. Amortisation is charged on a straight-line basis on assets over their expected useful lives.

The following rates applied for the Group:

- Contract-related intangible assets: the life of the contract; and
- Computer software: 6% to 33% per annum.

The typical life of contract-related intangibles is between 2 and 20 years.

### N Property, plant and equipment

All tangible fixed assets are reviewed for impairment when there are indications that the carrying value may not be recoverable. Freehold land is not depreciated. All other property, plant and equipment assets are carried at cost less accumulated depreciation and any recognised impairment in value.

Depreciation is provided on a straight-line basis over the anticipated useful lives of the assets.

The following rates applied for the Group:

- Freehold buildings and long-term leasehold property: 2% per annum;
- Short-term leasehold property: the life of the lease:
- Plant and machinery: 8% to 33% per annum; and
- Fixtures and fittings: 8% to 33% per annum.

When assets are sold, the difference between sales proceeds and the carrying amount of the assets is dealt with in the income statement.

### O Assets held for sale

Non-current assets and disposal groups are classified as held for sale if the carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable, management is committed to a sale plan, the asset is available for immediate sale in its present condition and the sale is expected to be completed within one year from the date of classification. These assets are measured at the lower of carrying value and fair value less costs to sell.

#### **P** Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is calculated using either the weighted average price or the first in, first out method as appropriate to the circumstances. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

#### **Q** Financial instruments

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument. Financial assets and liabilities, including derivative financial instruments, denominated in foreign currencies are translated into Sterling at period-end exchange rates. Gains and losses are dealt with through the income statement, unless hedge accounting treatment is available.

### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.

### Borrowings

Borrowings are recognised initially at the proceeds received, net of direct issue costs. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of direct issue costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

### Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

### Liabilities in respect of option agreements

Option agreements that allow minority shareholders to require the Group to purchase the minority interest are treated as derivatives over equity instruments. These are recorded in the balance sheet at fair value and the valuation is re-evaluated at each period end. Fair value is based on the present value of expected cash outflows. The movement in fair value is recognised as income or expense within finance costs in the income statement.

### Derivative financial instruments and hedge accounting

The Group uses derivative financial instruments such as foreign currency contracts and interest rate swaps to hedge its risks associated with changes in foreign exchange rates and interest rates. Such derivative financial instruments are initially measured at fair value on the contract date, and are re-measured to fair value at subsequent reporting dates.

The use of financial derivatives is governed by the Group's policies approved by the Board of directors that provide written principles on the use of financial derivatives consistent with the Group's risk management strategy. The Group does not use derivative financial instruments for speculative purposes.

The fair value of forward foreign exchange contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles. The fair value of interest rate swaps is determined by reference to market values for similar instruments.

For the purpose of hedge accounting, hedges are classified as either fair value hedges when they hedge the exposure to changes in the fair value of a recognised asset or liability; or cash flow hedges where they hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a forecasted transaction.

In relation to fair value hedges (interest rate swaps) which meet the conditions for hedge accounting, any gain or loss from re-measuring the hedging instrument at fair value is recognised immediately in the income statement. Any gain or loss on the hedged item attributable to the hedged risk is adjusted against the carrying amount of the hedged item and recognised in the income statement. Where the adjustment is to the carrying amount of a hedged interest-bearing financial instrument, the adjustment is amortised to the net profit and loss such that it is fully amortised by maturity.

When fair value hedge accounting is discontinued, any adjustment to the carrying amount of the hedged item for the designated risk for interest-bearing financial instruments is amortised to profit or loss, with amortisation commencing no later than when the hedged item ceases to be adjusted.

The Group's policy is to convert a proportion of its floating rate debt to fixed rates, using floating to fixed interest rate swaps. The Group designates these as cash flow hedges of interest rate risk.

### Accounting policies

### for the year ended 30 September 2007

In relation to cash flow hedges (forward foreign exchange contracts) to hedge firm commitments which meet the conditions for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in equity and the ineffective portion is recognised in the income statement.

When the hedged firm commitment results in the recognition of an asset or liability, then at the time the asset or liability is recognised, the associated gains or losses that had previously been recognised in equity are included in the initial measurement of the acquisition cost of other carrying amount of the asset or liability. For all other cash flow hedges, the gains or losses that are recognised in equity are transferred to the income statement in the same period in which the hedged firm commitment affects the net profit and loss, for example when the future sale actually occurs.

For derivative financial instruments that do not qualify for hedge accounting, any gains or losses arising from changes in fair value are taken directly to the income statement in the period.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point in time, any cumulative gain or loss on the hedging instrument recognised in equity is kept in equity until the forecasted transaction occurs. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the income statement in the period.

Additional information can be found in note 20 to the financial statements.

### **R** Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets of the Group at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Payments made under operating leases are charged to income on a straight-line basis over the period of the lease. Any incentives to enter into an operating lease are also spread on a straight-line basis over the lease term.

#### **S** Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event and it is probable that the Group will be required to settle that obligation. Provisions are measured at the directors' best estimate of the cost of settling these liabilities and are discounted to present value where the effect is material.

### T Employee benefits

### Pension obligations

Payments made to defined contribution pension schemes are charged as an expense when they fall due. Payments made to state-managed schemes are dealt with as payments to defined contribution schemes where the Group's obligations under the schemes are equivalent to those arising in a defined contribution pension scheme.

For defined benefit pension schemes, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised immediately in the statement of recognised income and expense.

Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The pension obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, and as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

### Other post-employment obligations

Some Group companies provide other post-employment benefits. The expected costs of these benefits are accrued over the period of employment using a similar basis to that used for defined benefit pension schemes. Actuarial gains and losses are recognised immediately in the statement of recognised income and expense.

### Share-based payments

The Group issues equity-settled and cash-settled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of the shares that will eventually vest and adjusted for the effect of non market-based vesting conditions.

Fair value is measured using either the binomial distribution or Black-Scholes option pricing models as is most appropriate for each scheme. The expected life used in the models has been adjusted, based on management's best estimate, for the effects of exercise restrictions and behavioural considerations.

For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at each balance sheet date.

### Holiday pay

Paid holidays and similar entitlements are regarded as an employee benefit and are charged to the income statement as the benefits are earned. An accrual is made at the balance sheet date to reflect the fair value of holidays earned but not taken.

### for the year ended 30 September 2007

### **1 Segmental reporting**

		Geog	raphical segme	ents		
Revenues	North America £m	Continental Europe £m	United Kingdom £m	Rest of the World £m	Intra Group £m	Total £m
Year ended 30 September 2007 Total revenue Less: inter-segment revenue	4,162	2,842 (7)	1,986 (7)	1,654 (4)	(18) 18	10,626
External revenue Less: discontinued businesses	4,162	2,835 (282)	1,979 (48)	1,650 (28)	_	10,626 (358)
External revenue – continuing	4,162	2,553	1,931	1,622		10,268
Year ended 30 September 2006 Total revenue Less: inter-segment revenue	4,437	3,321 (13)	2,815 (10)	1,730 (16)	(39) 39	12,264
External revenue Less: discontinued businesses	4,437 (147)	3,308 (824)	2,805 (923)	1,714 (103)		12,264 (1,997)
External revenue – continuing	4,290	2,484	1,882	1,611		10,267

		Geog	raphical segme	ents		
Result	North America £m	Continental Europe £m	United Kingdom £m	Rest of the World £m	Central activities £m	Total £m
Year ended 30 September 2007 Total operating profit before associates Less: discontinued businesses	261	181 (30)	107 -	57 7	(58)	548 (23)
Operating profit before associates – continuing Add: Share of profit of associates	261 1	151 -	107 3	64	(58)	525 4
Operating profit – continuing	262	151	110	64	(58)	529
Finance income Finance costs Hedge accounting ineffectiveness						28 (115) (6)
Profit before tax						436
Income tax expense						(124)
Profit for the year from continuing operations						312
Year ended 30 September 2006 Total operating profit before associates Less: discontinued businesses	247 (2)	177 (55)	125 (18)	46 1	(66)	529 (74)
Operating profit before associates – continuing Add: Share of profit of associates	245 1	122	107 1	47	(66)	455 2
Operating profit – continuing	246	122	108	47	(66)	457
Finance income Finance costs Hedge accounting ineffectiveness						15 (160) 11
Profit before tax						323
Income tax expense						(61)
Profit for the year from continuing operations						262

Russia and Turkey were transferred from the Rest of the World to the Continental Europe segment during the current reporting period to ensure alignment with the new management reporting structure. The 2006 segmental results have been restated on a consistent basis. The combined revenue and operating profit of these businesses was £46 million and £3 million respectively for the year ended 30 September 2006.

### for the year ended 30 September 2007

### 1 Segmental reporting continued

	Business segments				
			Travel		
Revenues	Contracts £m	Vending £m	Concessions £m	Total £m	
TC TOTAL CO		2111		2111	
Year ended 30 September 2007					
External revenue	9,843	783	_	10,626	
Less: discontinued businesses	(33)	(325)	_	(358)	
External revenue – continuing	9,810	458		10,268	
Year ended 30 September 2006					
External revenue	9,784	1,009	1,471	12,264	
Transfers	77	_	(77)	_	
Less: discontinued businesses	(121)	(482)	(1,394)	(1,997)	
External revenue – continuing	9,740	527		10,267	

The Travel Concessions businesses held on 30 September 2006 were transferred to the Contracts segment to ensure alignment with the new management reporting structure.

		Geog	raphical segme	ents		Unalloc	ated	
Balance sheet	North America £m	Continental Europe £m	United Kingdom £m	Rest of the World £m	Central activities £m	Current and deferred tax £m	Net debt £m	Total £m
As at 30 September 2007 Total assets Total liabilities	1,726 (654)	849 (713)	2,124 (333)	620 (362)	9 (406)	250 (176)	854 (1,618)	6,432 (4,262)
Net assets	1,072	136	1,791	258	(397)	74	(764)	2,170
Total assets include: Interests in associates	2	_	23	-	_		<u>-,</u>	25
As at 30 September 2006 Total assets Less: discontinued businesses	1,845	1,347 (557)	2,201 (111)	710 (20)	57 _	247	879	7,286 (688)
Assets – continuing	1,845	790	2,090	690	57	247	879	6,598
Total liabilities Less: discontinued businesses	(746)	(766) 112	(424) 15	(349) 20	(340)	(375)	(1,974)	(4,974) 147
Liabilities – continuing	(746)	(654)	(409)	(329)	(340)	(375)	(1,974)	(4,827)
Net assets Less: discontinued businesses	1,099	581 (445)	1,777 (96)	361	(283)	(128)	(1,095)	2,312 (541)
Net assets – continuing	1,099	136	1,681	361	(283)	(128)	(1,095)	1,771
Total assets include: Investment in associates Less: discontinued businesses	16	1	22				_	39
Interests in associates – continuing	16	1	22	_				39

Russia and Turkey were transferred from the Rest of the World to the Continental Europe segment during the current reporting period to ensure alignment with the new management reporting structure. The 2006 segmental results have been restated on a consistent basis.

	Business segments			Unallocat			
Balance sheet	Contracts £m	Vending £m	Travel Concessions £m	Central activities £m	Current and deferred tax £m	Net debt £m	Total £m
As at 30 September 2007 Total assets	5,128	191	_	9	250	854	6,432
As at 30 September 2006							
Total assets	5,284	800	19	57	247	879	7,286
Transfers	19	_	(19)	_	_	_	_
Less: discontinued businesses	(27)	(661)	`			_	(688)
Assets – continuing	5,276	139	_	57	247	879	6,598

### 1 Segmental reporting continued

		Geog	raphical segme	nts		
Other information	North America £m	Continental Europe £m	United Kingdom £m	Rest of the World £m	Central activities £m	Total £m
Year ended 30 September 2007						
Total additions to property, plant and equipment <sup>1</sup>	101	67	18	18	1	205
Less: discontinued businesses <sup>1</sup>		(31)	(3)	_		(34)
Additions to property, plant and equipment – continuing	101	36	15	18	1	171
Total additions to other intangible assets	7	3	7	2	2	21
Less: discontinued businesses		_	_	_		
Additions to other intangible assets – continuing	7	3	7	2	2	21
Total depreciation of property, plant and equipment	64	56	34	15	1	170
Less: discontinued businesses	-	(24)	(4)	-	_	(28)
Depreciation of property, plant and equipment – continuing	64	32	30	15	1	142
Total amortisation of other intangible assets		8	9	3		31
Less: discontinued businesses	_	_	_	_	_	-
Amortisation of other intangible assets – continuing	10	8	9	3	1	31
Total other non-cash expenses	5	7	5	4	4	25
Less: discontinued businesses	_	(1)	_	_	_	(1)
Other non-cash expenses – continuing	5	6	5	4	4	24
Year ended 30 September 2006						
Total additions to property, plant and equipment	122	88	50	24	_	284
Less: discontinued businesses <sup>1</sup>	(9)	(59)	(45)	_		(113)
Additions to property, plant and equipment – continuing	113	29	5	24		171
Total additions to other intangible assets	16	2	11	1	1	31
Less: discontinued businesses	=	(1)	_	_	_	(1)
Additions to other intangible assets - continuing	16	1	11	1	1	30
Total depreciation of property, plant and equipment	77	82	63	20	1	243
Less: discontinued businesses	(9)	(50)	(33)	_	_	(92)
Depreciation of property, plant and equipment – continuing	68	32	30	20	1	151
Total amortisation of other intangible assets	13	15	8	1	1	38
Less: discontinued businesses	13	-	(1)	1 —	- -	(1)
Amortisation of other intangible assets – continuing	13	15	7	1	1	37
Total other non-cash expenses	6	7	8	3	1	25
Less: discontinued businesses	0	(1)	(3)	3 —	1 —	(4)
Other non-cash expenses – continuing		6	5	3		21
Other non-cash expenses - continuing		U	J	J		

<sup>1.</sup> Includes leased assets.

Other non-cash expenses are mainly comprised of share-based payments.

Russia and Turkey were transferred from the Rest of the World to the Continental Europe segment during the current reporting period to ensure alignment with the new management reporting structure. The 2006 segmental results have been restated on a consistent basis.

### for the year ended 30 September 2007

### 1 Segmental reporting continued

Other information	Contracts £m	Vending £m	Travel Concessions £m	Central activities £m	Total £m
Year ended 30 September 2007					
Total additions to property, plant and equipment <sup>1</sup>	157	47	_	1	205
Less: discontinued businesses <sup>1</sup>		(34)	_		(34)
Additions to property, plant and equipment – continuing	157	13	_	1	171
Total additions to other intangible assets	18	2	_	1	21
Less: discontinued businesses		_	_		
Additions to other intangible assets – continuing	18	2	_	1	21
Year ended 30 September 2006					
Total additions to property, plant and equipment <sup>1</sup>	150	61	73	_	284
Transfers <sup>1</sup>	12	_	(12)	_	_
Less: discontinued businesses <sup>1</sup>		(52)	(61)		(113)
Additions to property, plant and equipment – continuing	162	9	_		171
Total additions to other intangible assets	30	_	_	1	31
Transfers	_	_	_	_	_
Less: discontinued businesses	(1)	_	_		(1)
Additions to other intangible assets – continuing				1	30

<sup>1.</sup> Includes leased assets.

The Travel Concessions businesses held on 30 September 2006 were transferred to the Contracts segment to ensure alignment with the new management reporting structure.

### 2 Operating costs

Operating costs	2007 £m	2006 £m
Cost of food and materials:		
Cost of inventories consumed	3,426	3,441
Labour costs:		
Employee benefit expense (note 3)	4,518	4,506
Overheads:		
Depreciation – owned property, plant and equipment Depreciation – leased property, plant and equipment Amortisation – owned intangible assets	131 11 31	140 11 37
Property lease rentals Other occupancy rentals – minimum guaranteed rent Other occupancy rentals – rent in excess of minimum guaranteed rent Other asset rentals	52 38 4 55	56 36 4 60
Audit and non-audit services (see below)	5	7
Other expenses	1,472	1,514
Total continuing operations	9,743	9,812

 $The 2006 \ amounts \ in \ respect \ of \ rental \ expenses \ have \ been \ restated \ to \ reflect \ a \ more \ accurate \ classification \ of \ costs \ adopted \ in \ 2007.$ 

Impairment of goodwill, impairment of inventories, impairment of financial assets and net foreign exchange gains/losses recorded in income statement £nil (2006: £nil).

### 2 Operating costs continued

Audit and non-audit services	2007 £m	2006 £m
Audit services		
Fees payable to the Company's auditors for the audit of the Company's annual financial statements	0.4	0.4
Fees payable to the Company's auditors and their associates for other services to the Group:		
The audit of the Company's subsidiaries and joint ventures pursuant to legislation	2.6	2.7
Audit fees relating to IFRS comparatives		0.2
Total audit fees	3.0	3.3
Non-audit services		
Other services supplied pursuant to legislation	0.1	0.3
Other services relating to tax	1.7	2.9
All other services	0.3	8.0
Total non-audit fees	2.1	4.0
Total audit and non-audit services		
Total audit and non-audit services	5.1	7.3

All other services includes £0.2 million in respect of assurance work relating to disposals (2006: £0.5million).

### 3 **Employees**

Average number of employees, including directors and part-time employees	2007 Number	2006 Number
North America	126,691	122,412
Continental Europe	66,990	67,302
United Kingdom	66,105	68,885
Rest of the World	101,541	96,633
Total continuing operations	361,327	355,232
Discontinued businesses	4,303	34,008
Total continuing and discontinued	365,630	389,240
Aggregate remuneration of all employees including directors	2007 £m	2006 £m
Wages and salaries	3,804	3,853
Social security costs	638	587
Share-based payments	24	21
Pension costs – defined contribution plans	34	27
Pension costs – defined benefit plans	18	18
Total continuing operations	4,518	4,506
Discontinued businesses	102	505
Total continuing and discontinued	4,620	5,011

In addition to the pension cost shown in operating costs above, there is a pensions-related net charge to finance costs of £2 million (2006: £11 million).

The remuneration of directors and key management personnel is set out below. Additional information on directors' and key management remuneration, share options, long-term incentive plans, pension contributions and entitlements can be found in the audited section of the Director's remuneration report on pages 33 to 39 and forms part of these financial statements.

Remuneration of key management personnel	2007 £m	2006 £m
Salaries	4.8	4.3
Other short-term employee benefits	6.4	4.9
Termination benefits	2.3	0.4
Share-based payments	5.5	2.8
Pension	0.9	0.4
Total	19.9	12.8

Key management personnel is defined as the Board of directors and the members of the Executive Committee.

### for the year ended 30 September 2007

### 4 Finance income and costs

Finance income and costs	2007 £m	2006 £m
Finance income		
Bank interest	28	15
Finance costs		
Bank loans and overdrafts	5	35
Other loans	104	107
Finance lease interest	3	3
Interest on bank loans, overdrafts, other loans and finance leases	112	145
Unwinding of discount on put options held by minority shareholders	1	4
Interest on pension scheme liabilities net of expected return on scheme assets (note 23)	2	11
Total finance costs	115	160
Hedge accounting ineffectiveness		
Unrealised net losses/(gains) on financial instruments	3	(11)
Unhedged translation losses on foreign currency borrowings	3	
Total hedge accounting ineffectiveness losses/(gains)	6	(11)

### 5 Tax

		2007			2006	
Recognised in the income statement: income tax expense on continuing operations	Before exceptional items £m	Exceptional items £m	Total £m	Before exceptional items £m	Exceptional items £m	Total £m
Current year	149	_	149	146	(17)	129
Adjustment in respect of prior years	(27)	_	(27)	(40)	(5)	(45)
Current tax expense/(credit)	122	_	122	106	(22)	84
Current year	2	_	2	(1)	(22)	(23)
Impact of changes in statutory tax rates	6	_	6	_	_	_
Adjustment in respect of prior years	(6)	_	(6)	_	_	_
Deferred tax expense/(credit)	2	-	2	(1)	(22)	(23)
Income tax expense/(credit) on continuing operations	124	_	124	105	(44)	61

The income tax expense for the year is based on the United Kingdom statutory rate of corporation tax of 30% (2006: 30%). Overseas tax is calculated at the rates prevailing in the respective jurisdictions. The impact of changes in statutory tax rates relates principally to the reduction of the UK corporation tax rate from 30% to 28% from 1 April 2008. This change has resulted in a deferred tax charge arising from the reduction in the balance sheet carrying value of deferred tax assets to reflect the anticipated rate of tax at which those assets are expected to reverse.

	2007				2006	
Reconciliation of the income tax expense on continuing operations	Before exceptional items £m	Exceptional items £m	Total £m	Before exceptional items £m	Exceptional items £m	Total £m
Profit before tax from continuing operations before exceptional items	436		436	323		323
Notional income tax expense at the UK statutory rate of 30% on profit before tax	131	_	131	97	_	97
Effect of different tax rates of subsidiaries operating in other jurisdictions	19	_	19	20	_	20
Impact of changes in statutory tax rates	6	_	6	_	_	_
Permanent differences	3	_	3	22	_	22
Impact of share-based payments	_	_	_	3	_	3
Tax on profit of associates	(1)	_	(1)	(1)	_	(1)
Losses and other temporary differences not previously recognised	(10)	_	(10)	(7)	(27)	(34)
Unrelieved current year tax losses	9	_	9	7	`	7
Prior year items	(33)	_	(33)	(37)	(17)	(54)
Other	` _	_	` _	1	` _	1
Income tax expense on continuing operations	124	_	124	105	(44)	61

### 5 Tax continued

		2007			2006		
Tax credited/(charged) to equity	Before exceptional items £m	Exceptional items £m	Total £m	Before exceptional items £m	Exceptional items £m	Total £m	
Deferred tax (charge)/credit on actuarial gains/losses on post-employment benefits Tax on foreign exchange movements recognised in equity Other current and deferred tax credits	(6) 13 1	_ _ _	(6) 13 1	10 (10) 3	_ _ _	10 (10) 3	
Tax on items credited to equity Recognition of deferred tax asset relating to currency translation differences in prior years	8 37	_	8 37	3	_ _	3	
Tax credited to equity	45	_	45	3	_	3	

Movement in net deferred tax asset/(liability)	Tax depreciation £m	Intangibles £m	Pensions and post- employment benefits £m	Tax losses £m	Self-funded insurance provisions £m	Net short-term temporary differences £m	Total £m
At 1 October 2005	(51)	12	172	12	19	17	181
Credit/(charge) to income	22	(8)	(23)	_	4	47	42
Credit/(charge) to equity	_	(9)	10	_	_	(3)	(2)
Transfer from/(to) current tax	_		(1)	_	_		(1)
Business disposals	4	(4)	_	(1)	_	4	3
Other movements	3	2	(1)	_	1	(9)	(4)
Exchange adjustment	1	5	(3)	(1)	(1)	(1)	_
At 30 September 2006	(21)	(2)	154	10	23	55	219
At 1 October 2006	(21)	(2)	154	10	23	55	219
Credit/(charge) to income	36	(12)	(45)	1	9	6	(5)
Credit/(charge) to equity	_	(7)	(8)	_	_	36	21
Transfer from/(to) current tax	(11)	_	_	_	_	_	(11)
Business disposals	11	_	(2)	_	_	_	9
Other movements	_	(1)	1	(2)	_	5	3
Exchange adjustment	2		(4)		(2)	3	(1)
At 30 September 2007	17	(22)	96	9	30	105	235

Net short-term temporary differences relate principally to provisions and other liabilities of overseas subsidiaries.

After netting off balances within countries, the following are the deferred tax assets and liabilities recognised in the consolidated balance sheet:

Net deferred tax balance	2007 £m	2006 £m
Deferred tax assets Deferred tax liabilities	240 (5)	237 (18)
Net deferred tax asset/(liability)	235	219

Unrecognised deferred tax assets in respect of tax losses and other temporary differences amount to £,43 million (2006: £,55 million). Of the total, tax losses of £2 million will expire at various dates between 2009 and 2013. These deferred tax assets have not been recognised as the timing of recovery is uncertain. No deferred tax liability is recognised on temporary differences of £2,726 million (2006: £1,850 million) relating to the unremitted earnings of overseas operations as the Group is able to control the timing of the reversal of these temporary differences and it is probable that they will not reverse in the foreseeable future.

### for the year ended 30 September 2007

### **6 Discontinued operations**

### Year ended 30 September 2007:

The Group disposed of its European vending business, Selecta, on 2 July 2007. The Group has also completed the sale and closure of a number of other small businesses as part of the exit from the discontinued travel concessions business. The results of all these businesses are classified as discontinued operations and are therefore excluded from the results of continuing operations in 2007. The 2006 results have been restated on a consistent basis. The process was complete by the end of the year and no assets or liabilities are classified as being held for sale as at 30 September 2007.

#### Year ended 30 September 2006:

The Group disposed of its Inflight catering operations, which operated principally in Continental Europe, on 19 December 2005, and disposed of its travel concession catering business, Select Service Partner, including Creative Host Services in the US (together 'SSP') on 15 June 2006. The Group also discontinued its Middle East military catering operations and withdrew from or disposed of various other businesses. The results of these businesses are classified as discontinued operations and are therefore excluded from the results of continuing operations in 2006. This process was substantially complete by the end of the year and no assets or liabilities were classified as being held for sale at 30 September 2006.

		2007			2006		
Net assets disposed and disposal proceeds	Selecta £m	Other¹ £m	Total £m	SSP £m	Selecta £m	Other <sup>2</sup> £m	Total £m
Goodwill	411	2	413	798	_	51	849
Other intangible assets	_	_	_	10	_	_	10
Property, plant and equipment	144	2	146	755	_	125	880
Investments	_	-	_	5	_	3	8
Inventories	37	_	37	29	_	9	38
Trade and other receivables	58	3	61	74	_	49	123
Cash and cash equivalents	53	1	54	94	_	24	118
Gross assets disposed of	703	8	711	1,765	_	261	2,026
Trade and other payables	(100)	_	(100)	(208)	_	(51)	(259)
Post-employment benefit obligations	` _	(3)	(3)	(10)	_	(4)	(14)
Tax	(15)	_	(15)	(6)	_	(6)	(12)
Minority interest	_	_	_	(1)	_	(5)	(6)
Other liabilities	(3)	(2)	(5)	_		(5)	(5)
Gross liabilities disposed of	(118)	(5)	(123)	(225)	_	(71)	(296)
Net assets disposed of	585	3	588	1,540	_	190	1,730
Liabilities retained	63	45	108	88	_	21	109
Cumulative exchange translation loss recycled on disposals <sup>3</sup>	_	_	_	2	_	_	2
Profit/(loss) on disposal	130	(27)	103	168	_	(54)	114
Consideration, net of costs	778	21	799	1,798	_	157	1,955
Consideration deferred to future periods	_	_	_	(37)	_	(8)	(45)
Cash disposed of	(53)	(1)	(54)	(94)	_	(24)	(118)
Cash inflow from current year disposals	725	20	745	1,667	_	125	1,792
Deferred consideration relating to previous disposals	_	37	37	-	-	15	15
Cash inflow from disposals	725	57	782	1,667	_	140	1,807

### **6 Discontinued operations** continued

		2007			2006			
Financial performance of discontinued operations	Selecta £m	Other¹ £m	Total £m	SSP £m	Selecta £m	Other <sup>2</sup> £m	Total £m	
Trading activities of discontinued operations								
External revenue	325	33	358	1,238	483	276	1,997	
Inter-segment revenues	14	1	15	_	21		21	
Total revenue	339	34	373	1,238	504	276	2,018	
Operating costs	(307)	(43)	(350)	(1,209)	(456)	(279)	(1,944)	
Trading activities of discontinued operations before exceptional costs	32	(9)	23	29	48	(3)	74	
Exceptional operating costs (note 7)					_	(47)	(47)	
Profit before tax	32	(9)	23	29	48	(50)	27	
Income tax (expense)/credit (see below)	(8)		(8)	(7)	(8)	1	(14)	
Profit after tax	24	(9)	15	22	40	(49)	13	
Exceptional items: disposal of net assets and other								
adjustments relating to discontinued operations								
Profit on disposal of net assets of discontinued operations	130	18	148	170	_	(54)	116	
Increase in provisions related to discontinued operations <sup>4</sup> Cumulative translation exchange loss recycled on disposals <sup>3</sup>	_	<b>(45)</b>	(45)	(2)	_	_	(9)	
	-	(0.5)				/F.4)	(2)	
Profit on disposal before tax	130	(27) 95	103 94	168 (99)	_	(54)	114	
Income tax (expense)/credit (see below)	(1)			\ /		5 (40)	(94)	
Total profit after tax	129	68	197	69		(49)	20	
Profit/(loss) for the year from discontinued operations								
Profit/(loss) for the year from discontinued operations	153	59	212	91	40	(98)	33	
	2007		2007			2006		
-	Selecta	Other¹	Total	SSP	Selecta	Other <sup>2</sup>	Total	
Income tax from discontinued operations	£m	£m	£m	£m	£m	£m	£m	
Income tax on trading activities of discontinued operations								
Current tax	(7)	-	(7)	(9)	(12)	1	(20)	
Deferred tax	(1)		(1)	2	4		6	
Income tax (expense)/credit on discontinued operations	(8)	_	(8)	(7)	(8)	1	(14)	
Exceptional items: income tax on disposal of net assets and								
other adjustments relating to discontinued operations								
Current tax	<b>(1)</b>	18	17	(117)	_	11	(106)	
Deferred tax	_	(2)	(2)	18	_	(6)	12	
Exceptional tax credit (note 7)		79	<del></del>					
Income tax (expense)/credit on disposal of net assets of	(1)	0.5	0.4	(00)		-	(0.4)	
discontinued operations	(1)	95	94	(99)		5	(94)	
Total income tax from discontinued operations								
Total income tax (expense)/credit from discontinued operations	(9)	95	86	(106)	(8)	6	(108)	
	*							

Travel concessions and various other non-core businesses and adjustments to prior year disposals.
 Middle East military catering operations and various other non-core businesses.
 The Group manages foreign currency exposures in accordance with the policies set out in note 20, matching its principal projected cash flows by currency to actual or effective borrowings in the same currency. As a result the cumulative exchange translation loss recycled on disposals is \$\text{Pnil}\$ (2006: \$\text{27}\$ million).
 Additional provisions established in respect of the prior year disposal of travel concessions catering businesses and in respect of Middle East military catering operations discontinued in the prior year.

### for the year ended 30 September 2007

### 7 Exceptional items

Exceptional items are disclosed and described separately in the financial statements where it is necessary to do so to clearly explain the financial performance of the Group. Items reported as exceptional are material items of income or expense that have been shown separately due to the significance of their nature or amount.

Exceptional items	2007 £m	2006 £m
Continuing operations		
Current year tax	_	5
Adjustment in respect of prior year's tax		17
Current year tax	_	22
Current year deferred tax	_	22
Adjustment in respect of prior year's deferred tax		
Current year deferred tax	_	22
Continuing operations (note 5)		44
Discontinued operations		
Profit on disposal of net assets and other adjustments relating to discontinued operations net of tax (note 6)	197	20
Settlement of UN contract claims and related expenses	_	(39)
Middle East military catering business		(8)
Discontinued operations	197	(27)
Continuing and discontinued operations		
Total	197	17

### Year ended 30 September 2007:

The Group disposed of its European vending business, Selecta, on 2 July 2007 for a net profit after tax of £129 million.

The Group also completed the sale and closure of a number of other small businesses as part of the exit from discontinued operations, and established additional provisions totalling £45 million in respect of prior year disposals in these areas, resulting in a net loss after tax of £11 million before the net release of tax provisions of £79 million. These provisions were released following the settlement of a number of long-standing issues connected with prior year discontinued activities. The total net profit after tax arising on disposal of these operations was £68 million.

Overall an exceptional net credit of f, 197 million was recognised in the period.

### Year ended 30 September 2006:

A £44 million exceptional tax credit arose in respect of previously unrecognised tax losses and tax deductions in respect of pension prepayments in the UK tax group that originated in previous years.

£39 million was charged to complete investigations and to settle lawsuits for lost profits brought by two competitors of the Group, ES-KO International Inc and Supreme Foodservice AG in relation to contracts awarded to Eurest Support Services by the United Nations.

£8 million was provided to settle claims arising in respect of the discontinued Middle East military catering operations.

A profit of £20 million (net of cumulative translation exchange losses and tax) was recognised in respect of the disposal of the Group's Inflight catering services business on 19 December 2005 and its travel concessions catering business ('SSP') on 15 June 2006.

### 8 Earnings per share

The calculation of earnings per share is based on earnings after tax and the weighted average number of shares in issue during the period. The adjusted earnings per share figures have been calculated based on earnings excluding the effect of discontinued activities and exceptional items; these are disclosed to show the underlying trading performance of the Group.

Attributable profit	2007 Attributable profit £m	2006 Attributable profit £m
Profit for the year attributable to equity shareholders of the Company Less: profit for the year from discontinued operations	515 (212)	285 (33)
Attributable profit for the year from continuing operations Less: profit from exceptional items included in continuing operations (net of tax)	303	252 (44)
Attributable profit for the year from continuing operations before exceptional items Add back: loss/(profit) from hedge accounting ineffectiveness (net of tax)	303 4	208 (7)
Underlying attributable profit for the year from continuing operations before exceptional items	307	201
Average number of shares (millions of ordinary shares of 10p each)	2007 Ordinary shares of 10p each millions	2006 Ordinary shares of 10p each millions
Average number of shares for basic earnings per share Dilutive share options	2,015 11	$2{,}147$ $3$
Average number of shares for diluted earnings per share	2,026	2,150
	2007 Earnings per share pence	2006 Earnings per share pence
Basic earnings per share (pence) From continuing and discontinued operations From discontinued operations	25.6 (10.6)	13.3 (1.6)
From continuing operations Exceptional items included in continuing operations (net of tax)	15.0	11.7 (2.0)
From continuing operations before exceptional items Hedge accounting ineffectiveness (net of tax)	15.0 0.2	9.7 (0.3)
From underlying continuing operations before exceptional items	15.2	9.4
Diluted earnings per share (pence) From continuing and discontinued operations From discontinued operations	25.4 (10.4)	13.3 (1.6)
From continuing operations Exceptional items included in continuing operations (net of tax)	15.0 -	11.7 (2.0)
From continuing operations before exceptional items Hedge accounting ineffectiveness (net of tax)	15.0 0.2	9.7 (0.4)
From underlying continuing operations before exceptional items	15.2	9.3

### 9 Dividends

A final dividend in respect of 2007 of 7.2 pence per share, £139 million in aggregate<sup>1</sup>, is to be proposed at the Annual General Meeting on 8 February 2008 giving a total dividend in respect of 2007 of 10.8 pence per share (2006: 10.1 pence per share). These financial statements do not include an accrual for this final dividend.

	2007	2007			
Dividends on ordinary shares of 10p each	Dividends per share pence	£m	Dividends per share pence	£m	
Amounts recognised as distributions to equity shareholders during the year: Final dividend for the prior year Interim dividend for the current year	6.7p 3.6p	136 72	6.5p 3.4p	140 73	
Total dividends	10.3p	208	9.9p	213	

<sup>1.</sup> Based on the number of shares in issue at 30 September 2007.

### for the year ended 30 September 2007

### 10 Goodwill

During the year the Group acquired the remaining 5% of its Italian subsidiary Onama S.p.A. It also made a number of small acquisitions in North America and the Rest of the World. This is reflected in the £12 million addition to goodwill shown below.

Goodwill	£m
Cost	
At 1 October 2005	4,327
Additions arising from acquisitions	152
Reclassified	(6)
Business disposals – discontinued activities	(849)
Currency adjustment	(66)
At 30 September 2006	
At 1 October 2006	3,558
Additions arising from acquisitions	12
Reclassified	-
Business disposals – discontinued activities	(413)
Currency adjustment	(65)
At 30 September 2007	3,092
Impairment	
At 1 October 2005	107
Impairment charge recognised in the year	
At 30 September 2006	107
At 1 October 2006	107
Impairment charge recognised in the year	-
At 30 September 2007	107
Net book amounts	
At 30 September 2006	3,451
At 30 September 2007	2,985

Goodwill acquired in a business combination is allocated at acquisition to the cash generating units ('CGUs') that are expected to benefit from that business combination. A summary of goodwill allocation by business segment is shown below.

Goodwill by business segment		2006			
	2007 £m	Original £m	Transfers £m	Disposals £m	After disposals £m
USA	757	825	_	_	825
Rest of North America	87	83	_	_	83
Total North America	844	908	_	_	908
Continental Europe	161	500	2	(352)	150
United Kingdom	1,733	1,798	_	(65)	1,733
Rest of the World	247	245	(2)	_	243
Continuing Business	2,985	3,451	_	(417)	3,034
Discontinued Business		_	_	417	417
Total	2,985	3,451			3,451

Russia and Turkey were transferred from the Rest of the World to the Continental Europe segment during the current reporting period to ensure alignment with the new management reporting structure. The transfers column adjusts prior year goodwill so that it is on a consistent basis.

The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired. The recoverable amount of a CGU has been determined from value in use calculations. The key assumptions for these calculations are long-term growth rates and pre-tax discount rates and use cash flow forecasts derived from the most recent financial budgets and forecasts approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using estimated growth rates based on local expected economic conditions and do not exceed the long-term average growth rate for that country. The pre-tax discount rates are based on the Group's weighted average cost of capital adjusted for specific risks relating to the country in which the CGU operates.

Growth and discount rates	Residual growth rates	Pre-tax discount rates
USA	2.8%	12.2%
Rest of North America	$2.2^{\circ}/_{\circ}$	$10.4^{\circ}/_{\circ}$
Continental Europe	0.6-2.7%	7.0-10.7%
United Kingdom	2.5%	$9.8^{\circ}/_{\circ}$
Rest of the World	(0.3)-9.0%	6.5-17.6%

### 11 Other intangible assets

11 Other intangible assets	Contract	Computer	
Other intangible assets	related £m	software £m	Total £m
Cost			
At I October 2005	81	173	254
Additions	16	15	31
Disposals	(3)	_	(3)
Business acquisitions	(1)	_	(1)
Business disposals – discontinued activities	(3)	(20)	(23)
Reclassified	10	_	10
Currency adjustment	(6)	(3)	(9)
At 30 September 2006	94	165	259
At 1 October 2006	94	165	259
Additions	16	5	21
Disposals	(10)	(22)	(32)
Business acquisitions	1	_	1
Business disposals – discontinued activities	(3)	(1)	(4)
Reclassified	12	2	14
Currency adjustment	(3)	(2)	(5)
At 30 September 2007		147	254
Amortisation			
At 1 October 2005	23	63	86
Charge for the year	13	25	38
Disposals	(1)	_	(1)
Business disposals – discontinued activities	_	(13)	(13)
Reclassified	(0)	(1)	(0)
Currency adjustment	(2)	(1)	(3)
At 30 September 2006	33	74	107
At 1 October 2006	33	74	107
Charge for the year	14	17	31
Disposals	(8)	(21)	(29)
Business disposals – discontinued activities	(3)	(1)	(4)
Reclassified	8	_	8
Currency adjustment			(1)
At 30 September 2007	43	69	112
Net book amounts			
At 30 September 2006	61	91	152
At 30 September 2007	64	78	142

Contract-related intangible assets result from payments made by the Group in respect of client contracts and generally arise where it is economically more efficient for a client to purchase assets used in the performance of the contract and the Group fund these purchases.

### for the year ended 30 September 2007

### 12 Property, plant and equipment

£m	machinery £m	fittings £m	Total £m
973	1,346	768	3,087
22	193	69	284
(19)	(75)	(77)	(171)
· _ ·	· -	4	4
(679)	(328)	(283)	(1,290)
			(16)
(19)	(41)	(12)	(72)
293	1,036	497	1,826
293	1,036	497	1,826
18	144	43	205
(46)	(121)	(63)	(230)
_	_	_	_
			(392)
		` '	(3)
			(36)
	757	403	1,370
	800	410	1,430
			243
(-)	\ /	( ')	(136)
	\ /	\ /	(410)
	\ /	\ /	(16)
			(41)
	673	285	1,070
112	673	285	1,070
			170
· /	\ /		(186)
			(246)
			3
			(17)
97	455	242	794
181	363	212	756
113	302	161	576
	22 (19)  (679) 15 (19) 293  293  18 (46) (- (16) (32) (7) 210  220 24 (9) (112) (3) (8) - 112  112  14 (27) (7) 4 1 97	22	22       193       69         (19)       (75)       (77)         -       -       4         (679)       (328)       (283)         15       (59)       28         (19)       (41)       (12)         293       1,036       497         18       144       43         (46)       (121)       (63)         -       -       -       -         (16)       (318)       (58)         (32)       46       (17)         (7)       (30)       1         210       757       403         220       800       410         24       152       67         (9)       (75)       (52)         (112)       (171)       (127)         (3)       (7)       (6)         (8)       (26)       (7)         112       673       285         14       110       46         (27)       (107)       (52)         (7)       (197)       (42)         4       (4)       3         1       (20)       2         97

The net book amount of the Group's property, plant and equipment includes assets held under finance leases as follows:

Property, plant and equipment held under finance leases	buildings £m	machinery £m	fittings £m	Total £m
At 30 September 2006	5	39	6	50
At 30 September 2007	2	41	2	45

13 Interests in associates

During the year the Group sold half of its 25% interest in its former associate Au Bon Pain leaving it with a 12.5% shareholding. This shareholding is now accounted for as an investment (note 14).

Principal associates	Country of i	ncorporation
Twickenham Experience Ltd Oval Events Limited Thompson Hospitality Services LLC		l & Wales l & Wales USA
Interests in associates	2007 £m	2006 £m
Net book value At 1 October	39	45
Additions Business disposals – discontinued activities	_	_
Business disposals – other activities	(7)	(5)
Share of profits less losses (net of tax) Dividends received	4 (6)	2 (2)
Reclassified to investments (note 14)	(6)	_
Currency and other adjustments At 30 September	<u>1</u> 25	(1)
The Group's share of revenues and profits (including those from Au Bon Pain up to the date the Group redu		
is included below:	accults shareholding to 12.5 %	)
Associates	2007 £m	2006 £m
Share of revenue and profits	-	
Revenue Expenses	37 (33)	50 (48)
Profit after tax for the year	4	2
Share of net assets	10	25
Goodwill Other	19 6	25 14
Net assets	25	39
Share of contingent liabilities Contingent liabilities		
14 Other investments	2007	2006
Other investments	£m	£m
Net book value	0	C
At 1 October Additions	9	6 2
Business disposals – discontinued activities	_ (4)	(2)
Business disposals – other activities Reclassified from interests in associates (note 13)	(4) 6	_
Currency and other adjustments		3
At 30 September		9
Comprised of	•	4
Debenture and other holdings in sports and leisure venues Investment in Au Bon Pain	1 6	4
Other investments	5	5
<u>Total</u>	12	9

### for the year ended 30 September 2007

### **15 Joint ventures**

During the year the Group's joint venture partner in Turkey exercised an option to acquire 4% of the share capital of Sofra Yemek Üretim Ve Hizmet AS, reducing the Group's holding to 50%. This did not affect the treatment of Sofra which was accounted for as a joint venture in the prior year as the partners worked with equal powers to control the entity.

Principal joint ventures	Country of incorporation	% ownership
GR SA	Brazil	50
Quadrant Catering Ltd	England & Wales	49
Radhakrishna Hospitality Services Ltd	India	50
Sofra Yemek Üretim Ve Hizmet AS	Turkey	50
ADNH-Compass Middle East LLC	United Arab Emirates	50

None of these investments is held directly by the ultimate parent company. All joint ventures provide foodservice in their countries of incorporation and make their accounts up to 30 September.

The share of the revenue, profits, assets and liabilities of the joint ventures which are included in the consolidated financial statements are as follows:

Joint ventures	2007 £m	2006 £m
Share of revenue and profits		
Revenue	318	282
Expenses	(291)	(266)
Profit after tax for the year	27	16
Share of net assets		
Non-current assets	34	40
Current assets	66	72
Non-current liabilities	(6)	(10)
Current liabilities	(56)	(51)
Net assets	38	51
Share of contingent liabilities		
Contingent liabilities	10	3

### 16 Trade and other receivables

		007	20	06
Trade and other receivables	Current £m	Non-current £m	Current £m	Non-current £m
Trade receivables	1,196	4	1,212	4
Less: provision for the impairment of receivables	(47)		(41)	
Net trade receivables	1,149	4	1,171	4
Amounts owed by associates	5	1		1
Other receivables	63	54	151	100
Prepayments and accrued income	126	7	102	12
Trade and other receivables	1,343	66	1,424	117

The book value of net trade receivables approximates to their fair value due to the short-term nature of the receivables. There is limited concentration of credit risk with respect to trade receivables due to the diverse and unrelated nature of the Group's customer base. The year on year change in provision for the impairment of receivables is largely explained by the deconsolidation of the discontinued businesses.

Trade receivable days for the continuing business at 30 September 2007 were 50 days (2006: 51 days for the continuing business).

### **17 Inventories**

Inventories	2007 £m	2006 £m
Food and beverage inventories Other inventories	135 44	154 58
Inventories	179	212

### 18 Cash and cash equivalents

2007 £m	2006 £m
140 699	153 695
839	848
2007 £m	2006 £m
685	741
45 35	20 53
5	3
	31 848
	2007 £m 2007 £m 685 45 35

### 19 Short-term and long-term borrowings

Short-term and long-term borrowings	2007			2006			
	Current £m	Non-current £m	Total £m	Current £m	Non-current £m	Total £m	
Bank overdrafts	118	_	118	56	_	56	
Bank loans	19	17	36	15	22	37	
Loan notes	_	380	380	33	421	454	
Bonds	_	1,019	1,019	_	1,350	1,350	
Borrowings (excluding finance leases)	137	1,416	1,553	104	1,793	1,897	
Finance leases	14	36	50	15	42	57	
Borrowings (including finance leases)	151	1,452	1,603	119	1,835	1,954	

Bank overdrafts principally arise as a result of uncleared transactions. Interest on bank overdrafts is at the relevant money market rates.

All amounts due under bonds, loan notes and bank facilities are shown net of unamortised issue costs. Bonds are unsecured and are comprised as follows:

Bonds	Nominal value	Redeemable	Interest
Euro Eurobond	€300m	2012	6.0%
Sterling Eurobond	£200m		7.125%
Sterling Eurobond	£325m		6.375%
Sterling Eurobond	£250m		7.0%

The bond redeemable in 2014 is recorded at its fair value to the Group on acquisition.

The Group has fixed term, fixed interest private placements totalling US\$769 million (£377 million) at interest rates between 5.11% and 7.955%. US\$15 million (£7 million) is repayable in 5 to 10 years. The carrying value of these loan notes is £380m.

Maturity profile of borrowings (excluding finance leases)		£m
Within 1 year, or on demand	137	104
Between 1 and 2 years	292	7
Between 2 and 3 years	224	606
Between 3 and 4 years	63	228
Between 4 and 5 years	550	72
In more than 5 years	287	880
Borrowings (excluding finance leases)	1,553	1,897

### for the year ended 30 September 2007

### 19 Short-term and long-term borrowings continued

	200	)7	2006	
Carrying value/fair value of borrowings (excluding finance leases)	Carrying value £m	Fair value £m	Carrying value £m	Fair value £m
€300m/€750m Eurobond 2009¹	212	214	519	531
£200m Eurobond 2010	201	204	204	208
£,325m Eurobond 2012	328	324	339	333
£,250m Eurobond 2014	278	258	288	266
US private placements	380	392	448	478
Other loan notes	_	_	6	6
Bank loans	36	37	37	36
Overdrafts	118	118	56	56
Borrowings (excluding finance leases)	1,553	1,547	1,897	1,914

<sup>1. €450</sup>m of Eurobonds due in 2009 were repurchased during the current year leaving €300m outstanding.

	2007	7	2006	
Present value of finance lease liabilities	Gross £m	Present value £m	Gross £m	Present value £m
Finance lease payments falling due:				
Within 1 year	16	14	18	15
In 2 to 5 years	32	28	35	33
In more than 5 years	9	8	11	9
	57	50	64	57
Less: future finance charges	(7)	_	(7)	_
Present value of finance lease liabilities	50	50	57	57

		2006				
Borrowings by currency	Borrowings £m	Finance leases £m	Total £m	Borrowings £m	Finance leases £m	Total £m
Sterling	831	1	832	849	3	852
US Dollar	452	24	476	481	25	506
Euro	237	21	258	525	22	547
Japanese Yen	16	_	16	22	1	23
Other	17	4	21	20	6	26
Total	1,553	50	1,603	1,897	57	1,954

The Group had the following undrawn committed facilities available at 30 September 2007, in respect of which all conditions precedent had then been met:

Undrawn committed facilities	2007 £m	2006 £m
Expiring between 2 and 5 years	630	960

### 20 Derivative financial instruments

### Financial management

The Group continues to manage its interest rate and foreign currency exposure in accordance with the policies set out below.

The Group's financial instruments comprise cash, borrowings, receivables and payables that are used to finance the Group's operations. The Group also uses derivatives, principally interest rate and cross currency swaps and forward currency contracts, to manage interest rate and currency risks arising from the Group's operations. The Group does not trade in financial instruments. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates and to manage the Group's financial risks. The Board approves any changes to the policies.

#### 20 Derivative financial instruments continued

#### Liquidity risk

The Group finances its borrowings from a number of sources including the bank and public and US private placement markets.

### Foreign currency risk

The Group's policy is to match its principal projected cash flows by currency to actual or effective borrowings in the same currency. As currency earnings are generated, they are used to service and repay debt in the same currency. Where necessary, to implement this policy, forward foreign exchange contracts and cross currency swaps are taken out which, when applied to the actual currency liabilities, convert these to an effective amount borrowed by currency.

The borrowings in each currency give rise to foreign exchange differences on translation into Sterling. As the borrowings are either less than, or equate to, the net investment in overseas operations, these exchange rate movements are treated as movements on reserves and recorded in the statement of recognised income and expense rather than in the income statement.

Non-Sterling earnings streams are translated at the average rate of exchange for the year. Fluctuations in exchange rates have given and will continue to give rise to translation differences.

#### Interest rate risk

As detailed above, the Group has effective borrowings in a number of currencies and its policy is to ensure that, in the short-term, it is not materially exposed to fluctuations in interest rates in its principal currencies. The Group implements this policy either by borrowing fixed rate debt or by using interest rate swaps so that at least 80% of the Group's projected net debt is fixed for one year, reducing to 60% fixed for the second year and 40% fixed for the third year.

### **Hedging activities**

#### Fair value hedges

The Group uses interest rate swaps to hedge the fair value of fixed rate borrowings. These instruments swap the fixed interest payable on the borrowings into floating interest rates and hedge the fair value of the borrowings against changes in interest rates.

### Cash flow hedges

The Group uses interest rate swaps to hedge the cash flows from floating rate borrowings. These instruments swap floating interest payable on these borrowings into fixed interest rates and hedge against cash flow changes caused by changing interest rates. The cash flows and income statement impact hedged in this manner will occur between one and three years of the balance sheet date.

### Net investment hedge

The Group uses foreign currency denominated debt, forward foreign exchange contracts and cross currency swaps to hedge against the change in Sterling value of its foreign currency denominated net assets due to movements in foreign exchange rates.

### Derivatives not in a hedging relationship

The Group has a number of derivative financial instruments that do not meet the criteria for hedge accounting. These include interest rate swaps, forward foreign exchange contracts and cross currency swaps.

All derivative financial instruments are shown at fair value in the balance sheet. The fair values have been determined by reference to prices available from the markets on which the instruments are traded. All other fair values shown above have been calculated by discounting cash flows at prevailing interest rates.

2007				06			
Current assets £m	Non-current assets £m	Current liabilities £m	Non-current liabilities £m	Current assets £m	Non-current assets £m	Current liabilities £m	Non-current liabilities £m
_	13	_	(15)	_	22	_	(18)
_	_	_	` _	_	_	_	` _
2	_	_	_	9	_	(1)	_
_	_	_	_	_	_	(1)	_
2	13	_	(15)	9	22	(2)	(18)
	assets	Current assets	Current assets £m         Non-current assets £m         Current liabilities £m           -         13         -           -         -         -           2         -         -           -         -         -	Current assets         Non-current assets         Current liabilities         Non-current liabilities           -         13         -         (15)           -         -         -         -           2         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -	Current assets £m         Non-current assets £m         Current liabilities £m         Non-current liabilities £m         Current assets £m           -         13         -         (15)         -           -         -         -         -         9	Current assets £m         Non-current assets £m         Current liabilities £m         Non-current liabilities £m         Current assets £m         Non-current assets £m           -         13         -         (15)         -         22           -         -         -         -         9         -           2         -         -         -         9         -	Current assets         Non-current assets         Current liabilities         Non-current liabilities         Current assets         Non-current assets         Non-current assets         Current assets         Current assets         Non-current assets         Current assets         Non-current assets         Current a

### for the year ended 30 September 2007

Gross debt

20 Derivative financial instruments continued							
				20		20	
				Fair value swaps	Cash flow swaps	Fair value swaps	Cash flow swaps
Notional amount of derivative financial instruments by curren	cy			£m	£m	£m	£m
Sterling				775	30	775	_
US Dollar				173	245	236	375
Euro				52	35	339	156
Japanese Yen				16	77	21	68
Other					128		223
Total				1,016	515	1,371	822
			2007			2006	
			Forwards and cross	Effective		Forwards and cross	Effective
Effective assume as denomination of housessings		Gross	currency	currency of	Gross	currency	currency of
Effective currency denomination of borrowings after the effect of derivatives		borrowings £m	swaps £m	borrowings £m	borrowings £m	swaps £m	borrowings £m
							-
Sterling		837	(318)	519	851	(526)	325
US Dollar		476	247	723	506	375	881
Euro Japanese Yen		258 16	(98) 59	160 75	547 23	(205) 58	342 81
Other		21	105	126	25 26	299	325
Total		1,608	(5)	1,603	1,953	1	1,954
2000			(0)	1,000			1,001
	Less than	Between 1	Between 2	Between 3	Between 4	Over	Total
Gross debt maturity analysis	1 year £m	and 2 years £m	and 3 years £m	and 4 years £m	and 5 years £m	5 years £m	Total £m
	= =====================================						
30 September 2007							
Fixed interest:							
€300m Eurobond 2009	_	211	_	_	_	_	211
£200m Eurobond 2010	_	_	200	_	204	_	200
£325m Eurobond 2012 £250m Eurobond 2014	_	_	_	_	324	250	324 250
US private placements	_	72	18	59	220	7	376
Bank loans	4	4	4	4		_	16
Total fixed interest	4	287	222	63	544	257	1,377
Cash flow swaps (fixed leg)	316	199	444	- 03	J <del>11</del>	237	515
Fair value swaps (fixed leg)	(4)	(131)	(454)	(4)	(423)	_	(1,016)
Fixed interest (asset)/liability	316	355	(232)	59	121	257	876
•	310	333	(232)	33	141	231	070
Floating interest:	20	9	1		/1\	0	25
Bank loans Overdrafts	20 118	3	1	_	(1)	2	25 118
Other loans	-	_	_	_	_	_	-
Total floating interest	138	3	1			2	143
Cash flow swaps (floating leg)	(316)	(199)	_	_	(1) —	_	(515)
Fair value swaps (floating leg)	4	131	454	4	423	_	1,016
Floating interest (asset)/liability	(174)	(65)	455	4	422	2	644
Other:	, ,	,					
Finance lease obligations	14	11	9	5	3	8	50
Fair value adjustments to borrowings	_	(2)	(2)	_	(9)	25	12
Swap monetisation	_	4	3	_	16	3	26
Foreign currency and cross currency swaps	(5)	_	_	_	_	_	(5)
Other (asset)/liability	9	13	10	5	10	36	83
Gross debt excluding derivatives	151	303	233	68	553	295	1,603
Derivative financial instruments:	101	000	200	00	000	200	-,000
Derivative financial instruments:  Derivative financial instruments	(2)	3	(12)	_	11	_	_
	(4)		(*4)				

149

306

221

68

564

295

1,603

### 20 Derivative financial instruments continued

Gross debt maturity analysis	Less than 1 year £m	Between 1 and 2 years £m	Between 2 and 3 years £m	Between 3 and 4 years £m	Between 4 and 5 years £m	Over 5 years	Total £m
30 September 2006							
Fixed interest:							
€750m Eurobond 2009	_	_	509	-	_	_	509
£200m Eurobond 2010	_	_	_	201	_	-	201
£325m Eurobond 2012	_	_	_	_	_	325	325
£250m Eurobond 2014	27	_	- 81	19	- 68	250 247	250 442
US private placements Bank loans	5	4	4	4	4	2 <del>4</del> 7	21
Total fixed interest	32 535	4 287	594	224	72	822	1,748 822
Cash flow swaps (fixed leg) Fair value swaps (fixed leg)	(52)	(4)	(424)	(454)	(5)	(432)	(1,371)
1 ( )							
Fixed interest (asset)/liability	515	287	170	(230)	67	390	1,199
Floating interest:							
Bank loans	11	3	_	_	_	2	16
Overdrafts	56	_	_	_	_	_	56
Other loans	6						6
Total floating interest	73	3	_	_	_	2	78
Cash flow swaps (floating leg)	(535)	(287)	-	_	_	_	(822)
Fair value swaps (floating leg)	52	4	424	454	5	432	1,371
Floating interest (asset)/liability	(410)	(280)	424	454	5	434	627
Other:							
Finance lease obligations	15	14	10	6	3	9	57
Fair value adjustments to borrowings	_	_	(10)	_	_	29	19
Swap monetisation	_	_	22	4	_	25	51
Foreign currency and cross currency swaps	(1)					2	1
Other (asset)/liability	14	14	22	10	3	65	128
Gross debt excluding derivatives	119	21	616	234	75	889	1,954
Derivative financial instruments:							
Derivative financial instruments	(7)	_	11	(18)	_	3	(11)
Gross debt	112	21	627	216	75	892	1,943

### 21 Trade and other payables

		007	20	06	
Trade and other payables	Current £m	Non-current £m	Current £m	Non-current £m	
Trade payables	660	4	777	4	
Amounts owed to associates	_	_	_	_	
Social security and other taxes	190	_	176	_	
Other payables	169	18	210	28	
Deferred consideration on acquisitions	3	3	20	3	
Liability on put options held by minority equity partners	_	8	9	8	
Accruals and deferred income	811	3	798	3	
Trade and other payables	1,833	36	1,990	46	

The directors consider that the carrying amount of trade payables approximates to their fair value.

Trade payable days for the continuing business at 30 September 2007 were 48 days (2006: 48 days for the continuing business).

### for the year ended 30 September 2007

### **22 Provisions**

Provisions	Insurance £m	Provisions in respect of disposed businesses £m	Onerous contracts £m	Legal and other claims Env	ironmental £m	Total £m
At 1 October 2005	59	_	24	59	11	153
Reclassified	67	_	14	(10)	(1)	70
Expenditure in the year	(40)	(1)	(1)	(5)	_	(47)
Charged to income statement	45	109	8		_	162
Credited to income statement	_	_	(1)	(5)	_	(6)
Transferred to post-employment benefit obligations	(20)	_	_	_	_	(20)
Currency adjustment	(4)			(1)		(5)
At 30 September 2006	107	108	44	38	10	307
At 1 October 2006	107	108	44	38	10	307
Reclassified	_	_	3	4	<b>(4)</b>	3
Expenditure in the year	(7)	(14)	(6) 5	_	(1)	(28)
Charged to income statement	19	108	5	30	3	165
Credited to income statement	_	(2)	_	_	_	<b>(2</b> )
Transferred to post-employment benefit obligations	_	_	_	_	_	_
Currency adjustment	(7)			(1)		(8)
At 30 September 2007	112	200	46	71	8	437
Provisions					2007 £m	2006 £m
Non-current					351	242
Current					86	65
Total provisions					437	307

Insurance relates to the costs of self-funded insurance schemes and is essentially long term in nature.

Provisions in respect of discontinued and disposed businesses relate to estimated amounts payable in connection with onerous contracts and claims arising from disposals. The final amount payable remains uncertain as, at the date of approval of these financial statements, there remains a further period during which claims may be received. The timing of any settlement will depend upon the nature and extent of claims received.

Onerous contracts represent the liabilities in respect of short-term and long-term leases on unoccupied properties and other contracts lasting under five years.

Legal and other claims relate principally to provisions for the estimated cost of litigation and sundry other claims. The timing of the settlement of these claims is uncertain.

Environmental provisions are in respect of potential liabilities relating to the Group's responsibility for maintaining its operating sites in accordance with statutory requirements and the Group's aim to have a low impact on the environment. These provisions are expected to be utilised as operating sites are disposed of or as environmental matters are resolved.

### 23 Post-employment benefit obligations

### Pension schemes operated

The Group operates a number of pension arrangements throughout the world which have been developed in accordance with statutory requirements and local customs and practices. The majority of schemes are self administered and the schemes' assets are held independently of the Group's finances. Pension costs are assessed in accordance with the advice of independent, professionally qualified actuaries. The Group makes employer contributions to the various schemes in existence within the range of 6% to 30% of pensionable salaries.

The contributions payable for defined contribution schemes of £36 million (2006: £33 million) have been fully expensed against profits in the current year.

### **UK** schemes

Within the UK there are three main arrangements:

- Compass Group Pension Plan, 'the Plan'
- Compass Pension Scheme, 'the Scheme'
- (iii) Compass Retirement Income Savings Plan, 'CRISP'

#### 23 Post-employment benefit obligations continued

CRISP was launched on 1 February 2003. This is the main vehicle for pension provision for new joiners in the UK but existing members of the Plan and the Scheme will continue to accrue benefits under those arrangements. CRISP is a contracted-in money purchase arrangement whereby the Group will match employee contributions up to 6% of pay (minimum 3%). Within CRISP there has been a new defined contribution section established from April 2006 known as the Compass Higher Income Plan, 'CHIP'. Senior employees who contribute to CRISP or to the Plan or Scheme will receive an additional employer-only contribution into CHIP. The amount of contribution and eligibility for CHIP are decided annually at the Company's discretion. The payment towards CHIP may be taken as a cash supplement instead of a pension contribution.

The Plan and the Scheme are defined benefit arrangements that are closed to new entrants other than for transfers under public sector contracts where the Group is obliged to provide final salary benefits to transferring employees. Such transferees enter into special sections of the Plan, known collectively as 'the GAD sections', which have been certified by the Government Actuary's Department as 'broadly comparable' to the relevant public sector scheme. After a thorough review by the Group, the pensions accruing under the Plan and Scheme for service accruing after 6 April 2006 (other than for the protected members in the GAD sections) were reduced so that all members now accrue benefits on an 80ths of final pensionable salary basis. In addition the link between pensionable pay and salary was removed so that pensionable pay from 6 April 2006 will only increase in line with salary up to a maximum of 5% per annum or the increase in the Retail Price Index if lower. This change, together with additional funding (including a lump sum of £280 million in 2005/06 and a further £45 million in 2006/07 from the proceeds of the Selecta disposal) and a reduction in the risk profile of investments means that the Group has taken action to substantially reduce the funding deficits in the UK over the last two years.

The Plan and the Scheme are operated on a prefunded basis. The funding policy is to contribute such variable amounts, on the advice of the Actuary, as achieves a 100% funding level on a projected salary basis. The actuarial assessments covering expense and contributions are carried out by independent qualified actuaries. Formal actuarial valuations of the Plan and the Scheme are carried out every three years. The most recent valuations were as at 5 April 2004. The valuation due as at 5 April 2007 is under way and at an advanced stage, but the final results were not available at the time of the completion of this report. However, a significant improvement in the funding positions is expected, even allowing for the updated mortality assumptions. The Plan and the Scheme are reappraised annually by independent actuaries in accordance with IAS 19 requirements.

CRISP has a corporate trustee. The Chairman, Tony Allen, is independent. The other five trustee directors are UK-based employees or former employees of the Group, four of whom have been member-nominated. The Plan has a corporate trustee with two independent directors, including the Chairman, Peter Morriss. The other eight trustee directors are UK-based employees or former employees of the Group, four of whom have been member-nominated. The Scheme is a closed defined benefit arrangement and also has a corporate trustee. The Chairman, David Bishop, is independent. The remaining seven trustee directors are UK-based employees or former employees of the Group, three of whom have been member-nominated.

#### Overseas schemes

In the USA, the main plan is a defined benefit plan. The funding policy, in accordance with government guidelines, is to contribute such variable amounts, on the advice of the actuary, as achieves a 100% funding level on a projected salary basis. In the Netherlands the Group operated insured defined benefit pension plans where the Group contributions represent the insurance companies' assessment of the annual cost of the benefits earned in that year. During the year the arrangements in the Netherlands have been closed and replaced with defined contribution arrangements. The accrued liabilities arising from the defined benefit plans were transferred to the respective insurance companies. In Canada, Norway and Switzerland the Group also participates in funded defined benefit arrangements.

In other countries Group employees participate primarily in state arrangements to which the Group makes the appropriate contributions.

The defined benefit schemes are closed to new entrants. For these schemes the current service cost will increase under the projected unit credit method as the members of the schemes approach retirement.

Disclosures showing the assets and liabilities of the schemes are set out below. These have been calculated on the following assumptions:

	UK schemes			USA schemes			Other schemes		
Assumptions	At 30 September 2007	At 30 September 2006	At 30 September 2005	At 30 September 2007	At 30 September 2006	At 30 September 2005	At 30 September 2007	At 30 September 2006	At 30 September 2005
Rate of increase in salaries Rate of increase for pensions	3.2%/4.2%	2.8%/3.3%	3.2%	4.0%	4.0%	4.0%	2.9%	2.7%	2.6%
in payment	3.2%/3.5%	2.8%	3.0%	2.2%	2.5%	2.4%	0.9%	0.7%	0.8%
Rate of increase for deferred pensions	3.2%	2.8%/3.0%	2.7%	0.0%	0.0%	0.0%	0.6%	0.7%	0.8%
Discount rate	5.8%	5.0%	5.0%	6.1%	5.8%	5.5%	4.9%	3.9%	3.8%
Inflation assumption	3.2%	2.8%	2.7%	2.2%	2.5%	2.4%	2.1%	$1.8^{\circ}/_{\circ}$	1.8%

Varies according to the benefit structure.

## for the year ended 30 September 2007

#### 23 Post-employment benefit obligations continued

The mortality tables used in the actuarial valuation imply life expectancy at age 65 in years for typical members as follows:

UK schemes	Male non-pensioner	Male pensioner	Female non-pensioner	Female pensioner
At 30 September 2007 At 30 September 2006	<b>21.8 years</b> 20.9 years	<b>20.5 years</b> 19.7 years	<b>24.7 years</b> 23.7 years	<b>23.5 years</b> 22.6 years
USA schemes		Male		Female
At 30 September 2007 At 30 September 2006		<b>18.1 years</b> 18.1 years		<b>20.4 years</b> 20.4 years

	UK schemes		USA schemes		Other schemes			
30 September 2007	Expected return	£m	Expected return	£m	Expected return	£m	Total £m	
Equity instruments	8.0%	383	8.8%	46	6.6%	25	454	
Debt instruments	5.3%	838	5.9%	19	4.7%	33	890	
Other	6.0%	69	3.8%	4	5.2%	25	98	
Total plan assets	6.1%	1,290	7.7%	69	5.7%	83	1,442	
Present value of funded obligations		(1,199)		(81)		(98)	(1,378)	
Present value of unfunded obligations		(29)		(48)		(57)	(134)	
Surplus not recognised in accordance with IFRIC 14		(91)		` _		(1)	(92)	
Liability in the balance sheet		(29)		(60)		(73)	(162)	

	UK schemes		USA schemes		Other schemes			
30 September 2006	Expected return	£m	Expected return	£m	Expected return	£m	Total £m	
Equity instruments	$7.7^{\circ}/_{o}$	401	8.7%	47	6.4%	45	493	
Debt instruments	4.7%	764	5.6%	20	3.5%	81	865	
Other	4.5%	9	$4.4^{\circ}/_{0}$	1	4.1%	40	50	
Total plan assets	5.7%	1,174	7.8%	68	4.5%	166	1,408	
Present value of funded obligations		(1,241)		(91)		(187)	(1,519)	
Present value of unfunded obligations		(28)		(64)		(79)	(171)	
Liability in the balance sheet		(95)		(87)		(100)	(282)	

	UK schemes		USA schemes		Other schemes			
30 September 2005	Expected return	£m	Expected return	£m	Expected return	£m	Total £m	
Equity instruments	7.5%	489	8.3%	53	$6.2^{\circ}/_{\circ}$	44	586	
Debt instruments	4.5%	305	5.0%	17	3.4%	65	387	
Other	$4.0^{\circ}/_{\circ}$	18	3.9%	1	3.0%	48	67	
Total plan assets	6.3%	812	$7.4^{\circ}/_{\circ}$	71	4.0%	157	1,040	
Present value of funded obligations		(1,155)		(96)		(176)	(1,427)	
Present value of unfunded obligations		(24)		(70)		(74)	(168)	
Liability in the balance sheet		(367)		(95)		(93)	(555)	

The expected rates of return on individual categories of plan assets are determined after taking advice from external experts and using available market data, for example, by reference to relevant equity and bond indices published by Stock Exchanges. The overall rate of return is calculated by weighting the individual rates in accordance with the anticipated balance in the respective investment portfolio of each plan.

	2007				2006			
Total pension costs/(credits) recognised in the income statement	UK £m	USA £m	Other £m	Total £m	UK £m	USA £m	Other £m	Total £m
Current service cost	12	3	12	27	19	3	16	38
Past service credit	-	(1)	_	(1)	_	(2)	_	(2)
Curtailment credit	_	_	(6)	(6)	(6)	(6)	_	(12)
Charged/(credited) to operating expenses	12	2	6	20	13	(5)	16	24
Amount charged to plan liabilities	64	8	8	80	59	9	8	76
Expected return on plan assets	(67)	(5)	<b>(6)</b>	<b>(78)</b>	(54)	(5)	(6)	(65)
(Credited)/charged to finance costs	(3)	3	2	2	5	4	2	11
Total pension costs/(credits)	9	5	8	22	18	(1)	18	35

#### 23 Post-employment benefit obligations continued

	2007				2006			
Fair value of pension plan assets recognised in the balance sheet	UK £m	USA £m	Other £m	Total £m	UK £m	USA £m	Other £m	Total £m
At 1 October	1,174	68	166	1,408	812	71	157	1,040
Currency adjustment	_	<b>(6)</b>	1	(5)	_	(4)	(8)	(12)
Expected return on plan assets	67	5	6	78	54	5	6	65
Actuarial gain*	14	5	3	22	27	_	12	39
Employee contributions	4	_	4	8	5	_	4	9
Employer contributions	68	17	25	110	314	5	10	329
Asset transfer from Granada scheme	_	_	_	_	3	_	_	3
Benefits paid	(47)	(20)	(13)	(80)	(41)	(9)	(6)	(56)
Merger of Vendepac Scheme into the UK Scheme	10	`	(10)	`	` _	_	_	` _
Disposals & plan settlements		_	(99)	(99)		_	(9)	(9)
At 30 September	1,290	69	83	1,442	1,174	68	166	1,408

	2007				2006			
Present value of defined benefit obligations recognised in the balance sheet	UK £m	USA £m	Other £m	Total £m	UK £m	USA £m	Other £m	Total £m
At 1 October	1,269	155	266	1,690	1,179	166	250	1,595
Currency adjustment	_	(11)	2	(9)	_	(9)	(9)	(18)
Current service cost	12	3	12	27	19	3	16	38
Past service credit	_	(1)	_	(1)	_	(2)	_	(2)
Curtailment credit	_	_	(6)	(6)	(6)	(6)	_	(12)
Amount charged to plan liabilities	64	8	8	80	59	9	8	76
Actuarial (gain)/loss*	(84)	(5)	(19)	(108)	55	5	16	76
Employee contributions	4	_	<b>4</b>	8	5	_	4	9
Benefits paid	(47)	(20)	(13)	(80)	(41)	(9)	(6)	(56)
Benefits paid by the Group	` _'	` _	`	`	(1)		(6)	(7)
Merger of Vendepac Scheme into the UK Scheme	10	_	(10)	_	_	_	_	_
Disposals and plan settlements	_	_	(103)	(103)	_	_	(23)	(23)
Other balance sheet transfers	_	_	14	14	_	_	20	20
Reclassified		_	_		_	(2)	(4)	(6)
At 30 September	1,228	129	155	1,512	1,269	155	266	1,690

The history of experience adjustments is as follows. In accordance with the transitional provisions for the amendments to IAS 19 'Employee Benefits' issued on 16 December 2004, the disclosures below are determined prospectively from the 2005 reporting period.

Experience adjustments	2007 £m	2006 £m	2005 £m
Present value of defined benefit obligations Fair value of plan assets Surplus not recognised in accordance with IFRIC 14*	1,512 (1,442) 92	1,690 (1,408)	1,595 (1,040)
Net deficit reported	162	282	555
Experience adjustments on plan liabilities – (loss)	(15)	(14)	(8)
Experience adjustments on plan assets – gain	22	39	75

<sup>\*</sup>The actuarial gain/loss reported in the consolidated statement of recognised income and expense is the sum of the items marked with an asterisk.

The Group made total contributions of £110 million in the year (2006: £329 million) including special contributions of disposal proceeds to pension plans of £45 million (2006: £280 million) and expects to make regular ongoing contributions of £38 million in 2008.

The expected return on plan assets is based on market expectations at the beginning of the period. The actual return on assets was £100 million (2006: £104 million).

The cumulative actuarial loss recognised in the statement of recognised income and expense was £156 million (2006: £194 million). An actuarial gain of £38 million (2006: actuarial loss £37 million) was recognised during the year.

The deficit would have reduced to £70 million if the full surplus on certain schemes had been fully recognised. IFRIC 14 only permits the recognition of a pension fund surplus where a company can clearly demonstrate that it can access the surplus through, for example, reduced future contributions. The Group has taken the prudent view that it will not be able to access these surpluses, totalling £92 million, in the foreseeable future.

## Notes to the consolidated financial statements

### for the year ended 30 September 2007

#### 24 Called up share capital

During the year 4,463,879 options were granted under the Compass Group Management Share Option Plan. All options were granted over the Company's ordinary shares and the grant price was equivalent to the market value of the Company's shares at the date of grant. No options were granted under any of the Company's other share option plans.

The Company commenced an on market share buy-back programme following the disposal of Select Service Partner in June 2006. This programme was extended following the disposal of Selecta in July 2007. During the year, a total of 181,407,434 ordinary shares of 10p each were repurchased for a consideration of £575 million and cancelled.

	2007		2006		
Authorised and allotted share capital	Number of shares	£m	Number of shares	£m	
Authorised: Ordinary shares of 10p each	3,000,010,000	300	3,000,010,000	300	
Allotted and fully paid: Ordinary shares of 10p each	1,926,996,323	193	2,098,723,901	210	
	2007		2006		
Allotted share capital		Number of shares		Number of shares	
Ordinary shares of 10p each allotted as at 1 October Ordinary shares allotted during the year on exercise of share options Repurchase of ordinary share capital	9,	723,901 679,856 407,434)	2,155,661,1 743,7 (57,681,0		
Ordinary shares of 10p each allotted as at 30 September	1,926,	996,323	2,098,	723,901	

At 30 September 2007, employees held options over a total of 122,169,742 ordinary shares under all of the Group's share option plans as follows:

Executive and Management Share Option Plans	Number of shares	Option price per share (pence)
Exercisable:		
17 December 2000 – 16 December 2007	141,106	324.91
11 December 2001 – 10 December 2008	166,186	338.27
17 June 2002 – 16 June 2009	69,244	444.76
16 September 2002 – 15 September 2009	4,858,287	$312.80^{1}$
29 September 2002 – 28 September 2009	1,325,788	$316.10^{1}$
25 November 2002 – 24 November 2009	497,781	391.70
22 December 2002 – 21 December 2009	13,849	431.40
3 February 2003 – 2 February 2010	285,342	$394.00^{1}$
13 September 2003 – 12 September 2010	12,497,735	371.60
28 May 2004 – 27 May 2011	430,000	524.50
19 September 2004 – 18 September 2011	9,426,450	430.00
23 May 2005 – 22 May 2012	10,430,150	422.00
30 September 2005 – 29 September 2012	3,580,376	292.50
4 December 2005 – 3 December 2012	1,073,900	313.75
28 May 2006 – 27 May 2013	14,305,550	320.00
3 December 2006 – 2 December 2013	85,500	356.00
3 December 2006 – 2 December 2013	2,053,300	356.00
7 June 2007 – 6 June 2014	1,200,000	333.50
3 August 2007 – 2 August 2014	1,300,000	316.25
3 August 2007 – 2 August 2014	13,260,610	316.25
1 December 2007 – 30 November 2014	3,290,000	229.25
1 December 2007 – 30 November 2014	18,437,823	229.25
14 December 2008 – 13 December 2015	6,867,800	210.00
12 June 2009 – 11 June 2016	215,000	234.50
30 March 2010 – 29 March 2017	4,177,304	335.75
28 September 2010 – 27 September 2017	265,354	310.75
	110,254,435	

<sup>1.</sup> Options granted over ordinary shares in Compass Group Holdings PLC ('CGH'). Under its articles of association, any CGH ordinary shares which are issued on exercise are automatically transferred to the Company in consideration of the issue of Compass Group PLC ordinary shares on the basis of 1.835 Compass Group PLC shares for every CGH share. Numbers and prices given are relative to Compass Group PLC.

#### 24 Called up share capital continued

UK and International Sharesave Plans	Number of shares	Option price per share (pence)
Exercisable:		
1 September 2008 – 28 February 2009	89,086	436.00
1 September 2008 – 28 February 2009	1,8141	436.00
1 September 2007 – 28 February 2010	415,509	336.00
1 September 2007 – 28 February 2008	256,8211	336.00
1 September 2008 – 28 February 2011	192,961	290.20
1 September 2008 – 28 February 2009	$210,085^{1}$	290.20
1 September 2007 – 28 February 2012	623,332	266.80
1 September 2007 – 28 February 2012	815,7421	266.80
1 September 2007	$1,466,372^{1}$	266.80
4 September 2007	48,9321	266.80
1 September 2008 – 28 February 2013	3,750,761	179.20
1 September 2008 – 28 February 2011	$1,327,843^{\circ}$	179.20
1 September 2008	$2,543,830^{1}$	179.20
1 September 2008	172,219 <sup>1</sup>	179.20
	11,915,307	

<sup>1.</sup> Options granted under the international sharesave plan represent appreciation rights over the number of shares shown. In the event of exercise, holders will receive a number of shares calculated by reference to the increase in the market price at the time of exercise over the option price.

#### 25 Reconciliation of movements in equity

	Attributable to equity shareholders of the Company							
Reconciliation of movements in equity	Share capital £m	Share premium account £m	Capital redemption reserve £m	Own shares £m	Other reserves £m	Retained earnings £m	Minority interests £m	Total £m
At 1 October 2005	216	94	9	(1)	4,137	(2,204)	27	2,278
Total recognised income and expense	_	_	_		(12)	260	6	254
Issue of shares	_	2	_	_		_	_	2
Fair value of share-based payments (net)	_	_	_	_	25	_	_	25
Share buy-back	(6)	_	6	_	_	(149)	_	(149)
Transfer on exercise of put options	_	_	_	_	138	3	(10)	131
Other changes		_	_	1	_		(6)	(5)
	210	96	15	_	4,288	(2,090)	17	2,536
Dividends paid to Compass shareholders (note 9)	_	_	_	_	_	(213)	_	(213)
Dividends paid to minority interests		_	_	_	_		(11)	(11)
At 30 September 2006	210	96	15		4,288	(2,303)	6	2,312
At 1 October 2006	210	96	15	_	4,288	(2,303)	6	2,312
Total recognised income and expense	_	_	_	_	1	575	19	595
Issue of shares	1	26	_	_	_	_	_	27
Fair value of share-based payments (net)	_	_	_	_	14	_	_	14
Share buy-back	(18)	_	18	_	_	(575)	_	(575)
Transfer on exercise of put options	_	_	_	_	9	_	-	9
Other changes		_		(1)	_			(1)
	193	122	33	(1)	4,312	(2,303)	25	2,381
Dividends paid to Compass shareholders (note 9)	_	_	_	_	_	(208)	-	(208)
Dividends paid to minority interests		_	_	_	-	_	(3)	(3)
At 30 September 2007	193	122	33	(1)	4,312	(2,511)	22	2,170

Own shares held by the Group represent 271,960 shares in Compass Group PLC (2006: 161,600 shares). 161,012 shares are held by the Compass Group Employee Share Trust ('ESOP') and 110,948 shares by the Compass Group Employee Trust Number 2 ('CGET2'). These shares are listed on a recognised stock exchange and their market value at 30 September 2007 was £0.8 million (2006: £0.4 million). The nominal value held at 30 September 2007 was £27,196 (2006: £16,160).

ESOP and CGET2 are discretionary trusts for the benefit of employees and the shares held are used to satisfy some of the Group's liabilities to employees for share options, share bonus and long-term incentive plans. All of the shares held by the ESOP and CGET2 are required to be made available in this way.

## Notes to the consolidated financial statements

### for the year ended 30 September 2007

#### 25 Reconciliation of movements in equity continued

The analysis of other reserves is shown below:

Otherreserves	Share-based payment reserve £m	Merger reserve £m	Translation reserve	Hedging reserve £m	adjustment for put options	Total other reserves £m
At 1 October 2005	105	4,170	16	1	(155)	4,137
Total recognised income and expense	_	· –	(11)	(1)	` _	(12)
Fair value of share-based payments	25	_	`	_	_	25
Settled in cash or existing shares (purchased in market)	_	_	_	_	_	_
Transfer on exercise of put options	_	_	_	_	138	138
At 30 September 2006	130	4,170	5		(17)	4,288
At 30 September 2006	130	4,170	5	-	(17)	4,288
Total recognised income and expense	_	_	1	_	` _	1
Fair value of share-based payments	25	_	_	_	_	25
Settled in cash or existing shares (purchased in market)	(11)	_	_	_	_	(11)
Transfer on exercise of put options		_	_	_	9	9
At 30 September 2007	144	4,170	6	_	(8)	4,312

The merger reserve arose in 2000 following the demerger from Granada Compass plc. The equity adjustment for put options arose on accounting for the options held by the Group's minority partners requiring the Group to purchase those minority interests.

#### 26 Share-based payments

#### **Share options**

Full details of the Compass Group Share Option Plan ('Option Plan'), the Management Share Option Plan ('Management Plan') and the Savings-related Share Option Scheme can be found in the Directors' remuneration report.

The following tables illustrate the number and weighted average exercise prices of, and movements in, share options during the year.

	2007	7	2006	
Executive and management schemes	Number of share options	Weighted average exercise price (pence)	Number of share options	Weighted average exercise price (pence)
Outstanding at 1 October	129,018,281	321.25	140,634,118	330.33
Granted	4,463,879	334.26	7,813,300	210.67
Exercised	(8,946,120)	283.31	(600,725)	229.09
Forfeited	(14,036,513)	350.13	(18,759,168)	346.29
Expired	(245,092)	379.22	(69,244)	310.29
Outstanding at 30 September	110,254,435	321.05	129,018,281	321.25
Exercisable at 30 September	62,610,104	364.63	55,215,845	380.21

The balance above includes options over 29,711,766 shares (2006: 36,367,195 shares) that were granted on or before 7 November 2002 and had vested by 1 October 2004. These options have not been subsequently modified and therefore do not need to be accounted for in accordance with IFRS 2 'Share-based Payment'.

	200	7	2006		
Employee savings-related schemes – options	Number of share options	Weighted average exercise price (pence)	Number of share options	Weighted average exercise price (pence)	
Outstanding at 1 October	8,463,978	236.51	12,191,328	242.24	
Granted			_		
Exercised	(639,141)	236.82	(48,937)	179.20	
Forfeited	(1,741,974)	227.34	(2,797,940)	231.14	
Expired	(1,011,214)	377.34	(880,473)	336.00	
Outstanding at 30 September	5,071,649	211.55	8,463,978	236.51	
Exercisable at 30 September	614,111	305.45	1,023,142	376.32	

The balance above includes options over 89,086 shares (2006: 744,709 shares) that were granted on or before 7 November 2002 and had vested by 1 October 2004. These options have not been subsequently modified and therefore do not need to be accounted for in accordance with IFRS 2.

#### 26 Share-based payments continued

	2007	7	2006	
Employee savings-related schemes – share appreciation rights	Number of share options	Weighted average exercise price (pence)	Number of share options	Weighted average exercise price (pence)
Outstanding at 1 October	9,595,916	220.56	15,140,626	235.29
Granted	_	_	_	_
Exercised	(56,267)	191.27	(3,354)	179.20
Forfeited	(2,613,234)	220.02	(3,545,071)	244.30
Expired	(82,757)	436.00	(1,996,285)	290.20
Outstanding at 30 September	6,843,658	218.40	9,595,916	220.56
Exercisable at 30 September	2,196,771	274.89	84,571	436.00

Options granted under the international savings-related schemes represent appreciation rights over the number of shares shown. When exercised, holders receive a number of shares calculated by reference to the increase in the market price at that time over the option price (as shown in the table above). Any remaining share appreciation rights are shown in the table above as expired.

#### Information relating to all option schemes

The weighted average share price at the date of exercise for share options exercised during the year was 345.64 pence (2006: 263.80 pence).

The options outstanding at the end of the year have a weighted average remaining contractual life of 5.5 years (2006: 6.4 years) for executive and management schemes and 1.5 years (2006: 2.5 years) for employee schemes.

For 2007, options were granted on 30 March 2007 and 28 September 2007. The estimated fair value of options granted on those dates was 90.97 pence and 62.10 pence respectively. For 2006, options were granted on 14 December 2005 and 12 June 2006. The estimated average fair value of these options was 41.97 pence and 45.88 pence respectively.

Fair values for the executive and management schemes were calculated using a binomial distribution option pricing model so that proper allowance is made for the presence of performance conditions and the possibility of early exercise. In addition, a Monte Carlo simulation model was used to estimate the probability of performance conditions being met. Fair values for options granted under employee savings-related schemes were calculated using the Black-Scholes option pricing model. The inputs to the option pricing models are reassessed for each grant.

The historical volatility is calculated with reference to weekly movements in the Compass share price over the three years prior to the grant date.

The following assumptions were used in calculating the fair value of options granted under executive schemes:

Assumptions – options	2007	2006
Historical volatility	28.0%	31.6%
Risk free interest rate	5.2%	4.3%
Dividend yield	3.0%	4.6%
Expected life	6.0 years	7.0 years
Weighted average share price at date of grant	337.74p	211.59p
Weighted average option exercise price	334.26p	210.67p

#### Long-term incentive plan

Full details of the Compass Group Long-Term Incentive Plan ('LTIP') can be found in the Directors' remuneration report.

The following table shows the movement in share awards during the year.

Long-term incentive plan	2007 Number of shares	2006 Number of shares
Outstanding at 1 October	6,183,127	5,669,951
Awarded	2,041,940	3,189,460
Exercised	(253,526)	(90,750)
Forfeited or waived	(1,486,193)	(1,629,107)
Lapsed	(925,349)	(956,427)
Outstanding at 30 September	5,559,999	6,183,127
Exercisable at 30 September		253,626

Vesting of LTIP awards made before September 2005 and 50% of LTIP awards made in the years to 30 September 2006 and 2007 are dependent on the Group's performance relative to a comparator group of companies comprising the FTSE 100 Index. This is treated as a market-based condition for valuation purposes and an assessment of the vesting probability was built into the grant date fair value calculations. This assessment was calculated using a Monte Carlo simulation option pricing model.

## Notes to the consolidated financial statements

### for the year ended 30 September 2007

#### 26 Share-based payments continued

The remaining 50% of awards made in the year to 30 September 2007 depend on the achievement of the Group Free Cash Flow ('GFCF') target for the three years from 1 October 2006 to 30 September 2009. 25% of the award will vest if GFCF of at least £859 million is achieved over the period and the full award will vest if GFCF of £959 million is achieved. 50% of awards made in the year to 30 September 2006 depend on the achievement of the GFCF target for the three years from 1 October 2005 to 30 September 2008. 25% of the award will vest if GFCF of at least £768 million is achieved over the period and the full award will vest if GFCF of £843 million is achieved. Awards will vest on a straight-line basis between these two points.

The fair value of these awards was calculated using the Black-Scholes option pricing model, the vesting probability being assessed based on a simulation model of the GFCF forecast.

The weighted average share price at the date of exercise for LTIP awards exercised during the year was 324.41 pence (2006: 225.47 pence).

The LTIP awards outstanding at the end of the year have a weighted average remaining contractual life of 1.5 years (2006: 1.6 years).

In 2007, LTIP awards were made on 8 March 2007 and 1 June 2007. The estimated fair value of awards granted on these dates was 251.88 pence. In 2006, LTIP awards were made on 14 June 2006. The estimated average fair value of these awards was 120.00 pence.

The inputs to the option pricing models are reassessed for each award. The following assumptions were used in calculating the fair value of LTIP awards made during the year:

Assumptions – long-term incentive plan	2007	2006
Historical volatility	28.1%	28.2%
Risk free interest rate	5.2%	4.7%
Dividend yield	3.2%	4.3%
Expected life	2.5 years	2.3 years
Weighted average share price at date of grant	317.70p	206.25p

#### Long-term bonus plan

Certain executives participating in the Long-Term Bonus Plan in prior years received an award of deferred Compass Group PLC shares. The award of bonus shares is subject to performance conditions and matching shares may be released by the Company following completion of a further period of service.

The following table illustrates the movement in the number of awards during the year.

Long-term bonus plan	2007 Number of shares	2006 Number of shares
Outstanding at 1 October	6,514,317	9,984,014
Awarded	222,932	174,628
Adjustment of awards following acquisition of minority interests	295,984	_
Vested	(2,079,432)	(958,590)
Lapsed (cash settled)	(1,020,400)	(1,947,501)
Forfeited	(470,875)	(738,234)
Outstanding at 30 September	3,462,526	6,514,317

Fair values for bonus shares awarded during the year were calculated using the Black-Scholes option pricing model. The inputs to the option pricing model are reassessed for each grant. The following assumptions were used in calculating the fair value of awards granted:

Assumptions – long-term bonus plan	2007	2006
Historical volatility	31.0%	35.9%
Risk free interest rate	4.3%	4.8%
Dividend yield	4.3%	$4.0^{\circ}/_{\circ}$
Expected life	3.0 years	3.0 years
Weighted average share price at date of grant	222.28p	220.32p

The weighted average share price at the date of exercise for share bonus awards vesting during 2007 was 305.07 pence (2006: 211.54 pence). The share bonus awards outstanding at the end of the year have a weighted average remaining contractual life of 0.1 years (2006: 0.6 years).

The estimated average fair value of share bonus awards made during the year was 280.56 pence (2006: 265.70 pence).

#### 26 Share-based payments continued

#### Income statement expense and carrying value

The Group recognised expenses of £24 million (2006: £21 million) for continuing operations and £1 million (2006: £4 million) for discontinued operations in respect of equity-settled share-based payment transactions.

#### Cash-settled share-based payments

The Group has granted phantom share options to certain employees under the terms of the Management Equity Bonus Plan which mirror grants made under the Management Plan. These require the Group to pay the intrinsic value of the option to the employee at the date of exercise. At 30 September 2007, the Group has recorded liabilities of £1 million (2006: £2 million). The fair value of the phantom options is determined using the binomial distribution option pricing model using the assumptions shown above. The Group recorded a total credit of £1 million (2006: expense £,1 million) during the year in respect of cash-settled phantom share options.

#### **27 Business combinations**

Acquisitions in the year included the purchase of the final 5% minority interest in Onama S.p.A. for a consideration of £7 million and a number of smaller infill acquisitions for a consideration of £7 million. Total £14 million.

£12 million goodwill was recognised in respect of these acquisitions. This included a fair value adjustment of £2 million which increased liabilities acquired.

Goodwill arising on acquisitions in the year is attributable to the anticipated profitability that will be generated from an extension to the Group's operations.

Onama was previously accounted for as a subsidiary and therefore there is no impact on the Group's consolidated revenue or operating profits in acquiring the final 5%. The impact on the Group's consolidated revenue and operating profits had the other investments been owned for the full year would have been minimal.

The Group also paid deferred consideration relating to prior year acquisitions of £17 million, leaving £6 million deferred consideration outstanding.

The total amount of cash paid in the year was £31 million.

#### 28 Reconciliation of operating profit to cash generated by operations

Reconciliation of operating profit to cash generated by operations	2007 £m	2006 £m
Operating profit from continuing operations	525	455
Adjustments for:		
Depreciation of property, plant and equipment Amortisation of intangible fixed assets Loss on disposal of property, plant and equipment Increase/(decrease) in provisions Decrease in pensions liability Share-based payments – charged to profits¹ Share-based payments – settled in cash or existing shares²	142 31 5 43 (42) 23 (11)	151 37 5 (3) (35) 21
Operating cash flows before movement in working capital	716	631
(Increase)/decrease in inventories (Increase)/decrease in receivables Increase/(decrease) in payables	(7) 8 36	(4) (33) 57
Cash generated by operations	753	651

<sup>1. £24</sup> million share based payments charge – £1 million credit in respect of cash-settled phantom share options (credited back to the income statement).
2. It was originally anticipated that these payments would be satisfied by the issue of new shares.

## for the year ended 30 September 2007

Notes to the consolidated financial statements

#### 29 Cash flow from discontinued operations

Cash flow from discontinued operations	2007 £m	2006 £m
Net cash from/(used in) operating activities of discontinued operations		
Cash generated from discontinued operations	(11)	193
Tax paid	(7)	(15)
Net cash from/(used in) operating activities of discontinued operations	(18)	178
Net cash from/(used in) investing activities by discontinued operations		
Purchase of property, plant and equipment	<b>(34</b> )	(116)
Proceeds from sale of property, plant and equipment	4	11
Net cash from/(used in) investing activities by discontinued operations	(30)	(105)
Net cash from/(used in) financing activities by discontinued operations		
Dividends paid to minority interests		
Net cash from/(used in) financing activities by discontinued operations	_	

#### 30 Analysis of net debt

This table is presented as additional information to show movement in net debt, defined as overdrafts, bank and other borrowings, finance leases and derivative financial instruments, net of cash and cash equivalents.

Net debt	Cash and cash equivalents £m	Bank overdrafts £m	Bank and other borrowings £m	Total overdrafts and borrowings £m	Finance leases £m	Derivative financial instruments £m	Gross debt £m	Net debt £m
At 1 October 2005	281	(33)	(2,637)	(2,670)	(60)	24	(2,706)	(2,425)
Cash flow	574	(27)	674	647	15	_	662	1,236
Exchange movements	(7)	3	71	74	2	_	76	69
Acquisitions and disposals								
(excluding cash and overdrafts)	_	1	(1)	_	1	_	1	1
Other non-cash movements			52	52	(15)	(13)	24	24
At 30 September 2006	848	(56)	(1,841)	(1,897)	(57)	11	(1,943)	(1,095)
At 1 October 2006	848	(56)	(1,841)	(1,897)	(57)	11	(1,943)	(1,095)
Cash flow	(11)	(66)	305	239	15	_	254	243
Exchange movements	2	3	68	71	1	_	72	74
Acquisitions and disposals								
(excluding cash and overdrafts)	_	1	_	1	6	_	7	7
Other non-cash movements			33	33	(15)	(11)	7	7
At 30 September 2007	839	(118)	(1,435)	(1,553)	(50)		(1,603)	(764)

Other non-cash movements includes amortisation of the fair value adjustment in respect of the  $\Omega$ 250 million sterling Eurobond redeemable in 2014 of  $\Omega$ 4 million, fair value debt adjustment of  $\Omega$ 4 million and swap monetisation credit of  $\Omega$ 25 million.

#### 31 Contingent liabilities

Contingent liabilities	2007 £m	2006 £m
Performance bonds, guarantees and indemnities (including those of associated undertakings)	227	203

On 21 October 2005, the Company announced that it had instructed Freshfields Bruckhaus Deringer to conduct an investigation into the relationships between Eurest Support Services ('ESS') (a member of the Group), IHC Services Inc. ('IHC') and the United Nations ('UN'). Ernst & Young assisted Freshfields Bruckhaus Deringer in this investigation. On 1 February 2006, it was announced that the investigation had concluded.

The investigation established serious irregularities in connection with contracts awarded to ESS by the UN. The work undertaken by Freshfields Bruckhaus Deringer and Ernst & Young gave no reason to believe that these issues extended beyond a few individuals within ESS to other parts of ESS or the wider Compass Group of companies.

The Group settled all outstanding civil litigation against it, in relation to this matter, in October 2006 but litigation continues between competitors of ESS, IHC and other parties involved in UN procurement.

IHC's relationship with the UN and ESS was part of a wider investigation into UN procurement activity being conducted by the United States Attorney's Office for the Southern District of New York, and with which the Group cooperated fully. The current status of that investigation is uncertain and a matter for the US authorities. Those investigators could have had access to sources unavailable to the Group, Freshfields Bruckhaus Deringer or Ernst & Young, and further information may yet emerge which is inconsistent with, or additional to, the findings of the Freshfields Bruckhaus Deringer investigation, which could have an adverse impact on the Group. The Group has however not been contacted by, or received further requests for information from, the United States Attorney's Office for the Southern District of New York in connection with these matters since January 2006. The Group has cooperated fully with the UN throughout.

In February 2007, the Group's Portuguese business, Eurest (Portugal) Sociedade Europeia Restaurantes LDA, was visited by the Portuguese Competition Authority ('PCA') as part of an investigation into possible past breaches of competition law by the Group and other caterers in the sector. The PCA investigation relates to a part of the Portuguese catering business which services mainly public sector contracts. The Group is cooperating fully with the PCA's ongoing investigation. Revenues of the Portuguese business for the year ended 30 September 2007 were £90 million (£134 million). It is likely that the investigation will take several months to complete and its outcome cannot be predicted at this point.

It is not currently possible to quantify any potential liability which may arise in respect of these matters. The directors currently have no reason to believe that any potential liability that may arise would be material to the financial position of the Group.

The Group, through a number of its subsidiary undertakings, is, from time to time, party to various other legal proceedings or claims arising from its normal business. Provisions are made as appropriate. None of these proceedings is regarded as material litigation.

The Group has provided a guarantee to one of its joint venture partners over the level of profits which will accrue to them in future periods. The maximum amount payable under this guarantee is £35 million, which would be payable in respect of the period from 1 July 2007 to 31 December 2010. Based on the latest management projections, no liability is expected to arise in relation to this guarantee and accordingly, no provision has been recorded at 30 September 2007 (2006: £.nil).

#### **32 Capital commitments**

Capital commitments	2007 £m	2006 £m
Contracted for but not provided for	23	30

#### 33 Operating lease and concessions commitments

The Group leases offices and other premises under non-cancellable operating leases. The leases have varying terms, purchase options, escalation clauses and renewal rights. The Group has some leases that include revenue-related rental payments that are contingent on future levels of revenue.

Future minimum rentals payable under non-cancellable operating leases and concessions agreements are as follows:

	2007				2006		
	Operating leases			Operating leases		- Other	
Operating lease and concessions commitments	Land and buildings £m	Other assets £m	Other occupancy rentals £m	Land and buildings £m	Other assets £m	occupancy rentals £m	
Falling due within 1 year	40	41	26	47	46	43	
Falling due between 2 and 5 years	111	54	61	111	51	104	
Falling due in more than 5 years	71	5	33	106	6	71	
Total	222	100	120	264	103	218	

## Notes to the consolidated financial statements

### for the year ended 30 September 2007

#### **34 Related party transactions**

The following transactions were carried out with related parties of Compass Group PLC:

#### **Subsidiaries**

Transactions between the ultimate parent company and its subsidiaries, and between subsidiaries, have been eliminated on consolidation.

#### Joint ventures

There were no significant transactions between joint ventures and the rest of the Group during the year.

#### Associates

The balances with associated undertakings are shown in notes 16 and 21. There were no significant transactions with associated undertakings during the year.

#### Key management personnel

The remuneration of key management personnel is shown in note 3. During the year there were no material transactions or balances between the Group and its key management personnel or members of their close family.

#### 35 Post balance sheet events

On 1 October 2007 the Group acquired Propoco Inc ('Professional Services'), a leading regional provider of facilities management services to the US healthcare market, for a total consideration of £38 million. £36 million was paid at closing, with the remaining £2 million being deferred for 12 months.

The Group's share buy-back programme continued after the balance sheet date. Between 1 October 2007 and 23 November 2007, the Group repurchased for cancellation 34 million ordinary shares for a total consideration of £105 million, bringing the total number of shares repurchased since the buy-back programme began to 273 million shares for a total consideration of £825 million (before brokers commission and stamp duty).

#### 36 Exchange rates

Exchange rates	2007	2006
Average exchange rate for year		
Australian Dollar	2.44	2.41
Brazilian Real	4.02	3.97
Canadian Dollar	2.19	2.06
Euro	1.48	1.46
Japanese Yen	234.05	209.07
Norwegian Krone	11.98	11.66
South African Rand	14.18	11.95
Swedish Krona	13.63	13.67
Swiss Franc	2.40	2.29
US Dollar	1.97	1.80
Closing exchange rate as at 30 September		
Australian Dollar	2.30	2.53
Brazilian Real	3.75	4.22
Canadian Dollar	2.02	2.13
Euro	1.43	1.48
Japanese Yen	234.33	220.54
Norwegian Krone	11.05	12.47
South African Rand	14.05	14.52
Swedish Krona	13.18	13.80
Swiss Franc	2.38	2.34
US Dollar	2.04	1.87

Average rates are used to translate the income statement and cash flow. Closing rates are used to translate the balance sheet. Only the most significant currencies are shown.

#### 37 Details of principal subsidiary companies

Company	Country of incorporation	Principal activities
North America Compass Group Canada Ltd Bon Appétit Management Co Compass Group USA Investments, Inc Compass Group USA, Inc Crothall Services Group Flik International Corp Foodbuy LLC (64%) Levy Restaurants LP Morrison Management Specialists, Inc Restaurant Associates Corp Wolfgang Puck Catering & Events, LLC (49%) <sup>1</sup>	Canada USA	Trading company providing foodservice Trading company providing foodservice Holding company Trading company providing foodservice Trading company providing support services to the healthcare market Trading company providing fine dining facilities Provision of purchasing services in North America Trading company providing fine dining and foodservice at sports and entertainment facilities Trading company providing foodservice to the healthcare market Trading company providing fine dining facilities Trading company providing fine dining facilities Trading company providing fine dining facilities
Continental Europe Compass Group France Holdings SAS Compass Group France Compass Group Deutschland GmbH Clinic Catering Service GmbH & Co. OHG Eurest Deutschland GmbH Eurest Sports & Food GmbH Onama S.p.A. Palmar S.p.A. (90%) Ristomat S.p.A. Compass Group International BV Compass Group Nederland BV Compass Group Nederland Holding BV Eurest Support Services BV Compass Group Holdings Spain, S.L. Eurest Colectividades S.L. Compass Group (Schweiz) AG Restorama AG	France France Germany Germany Germany Italy Italy Italy Netherlands Netherlands Netherlands Netherlands Spain Spain Switzerland Switzerland	Holding company Trading company providing foodservice Holding company Trading company providing foodservice to the healthcare and retirement market Trading company providing foodservice to business and industry Trading company providing foodservice to the sports and leisure market Trading company providing foodservice Trading company providing support services Trading company providing prepaid meal vouchers Holding company Trading company providing foodservice Holding company Trading company providing support services Holding company Trading company Trading company providing foodservice
United Kingdom Compass Contract Services (UK) Ltd Compass Group Holdings PLC Compass Group, UK & Ireland Ltd Compass International Purchasing Ltd Compass Purchasing Ltd Hospitality Holdings Ltd² Letheby & Christopher Ltd Scolarest Ltd	England & Wales England & Wales	Trading company providing foodservice Holding company and corporate activities Holding company Provision of purchasing services throughout the world Provision of purchasing services in the UK and Ireland Intermediate holding company Trading company for the UK sports and events foodservice business Trading company providing foodservice to the UK education market
Rest of the World Compass Group (Australia) Pty Ltd Seiyo Food – Compass Group, Inc (86%) Compass Group Southern Africa (Pty) Ltd (70%)	Australia Japan South Africa	Trading company providing foodservice Trading company providing foodservice Trading company providing foodservice

The Group exercises control of this entity and accounts for it as a subsidiary.
 Held directly by the parent company.

All companies listed above are wholly owned by the Group, except where otherwise indicated. All interests are in the ordinary share capital. All companies operate principally in their country of incorporation, except for Compass International Purchasing Ltd which operates throughout the world. A full list of the Group's operating subsidiary undertakings will be annexed to the next annual return.

## Parent Company financial statements Compass Group PLC

#### **Directors' responsibilities**

The directors are required by law to prepare separate financial statements for the Company in accordance with the Companies Act 1985. The directors have chosen to prepare these financial statements for the Company in accordance with United Kingdom Generally Accepted Accounting Practice.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985 and Article 4 of the IAS Regulation. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the Company website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Independent auditors' report to the members of Compass Group PLC

#### Introduction

We have audited the parent company financial statements of Compass Group PLC for the year ended 30 September 2007 which comprise the parent company balance sheet, accounting policies and the related notes 1 to 9. These parent company financial statements have been prepared under the accounting policies set out therein.

We have reported separately on the Group financial statements of Compass Group PLC for the year ended 30 September 2007 and on the information in the Directors' remuneration report that is described as having been audited.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of directors** and auditors

The directors' responsibilities for preparing the Annual Report, the Directors remuneration report and the parent company financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities.

Our responsibility is to audit the parent company financial statements and the part of the Directors' remuneration report to be audited in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the parent company financial statements give a true and fair view and whether the parent company financial statements have been properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the Directors' Report is consistent with the parent company financial statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the other information contained in the Annual Report as described in the contents section and consider whether it is consistent with the audited parent company financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the parent company financial statements. Our responsibilities do not extend to any further information outside the Annual Report.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the parent company financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the parent company financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the parent company financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the parent company financial statements.

#### **Opinion**

In our opinion:

- the parent company financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Company's affairs as at 30 September 2007;
- the parent company financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the parent company financial statements.

Seloite & Tombe LLP

Deloitte & Touche LLP

Chartered Accountants and Registered Auditors London

28 November 2007

# Parent Company balance sheet

## as at 30 September 2007

Compass Group PLC	Notes	2007 £m	2006 £m
Fixed assets			
Investments	2	933	915
Current assets			
Debtors: amounts falling due within one year	3	4,828	3,311
Debtors: amounts falling due after more than one year	3	13	22
Cash at bank and in hand		678	695
Current assets		5,519	4,028
Creditors: amounts falling due within one year			
Creditors: amounts falling due within one year	4	(3,757)	(1,668)
Net current assets			
Net current assets		1,762	2,360
Total assets less current liabilities			
Total assets less current liabilities		2,695	3,275
Total Roberto 1000 Carrent Habilities			- 0,270
Creditors: amounts falling due after more than one year			
Creditors: amounts falling due after more than one year	4	(1,403)	(1,878)
Net assets			
Net assets		1,292	1,397
Capital and reserves			
Called up share capital	7. 8	193	210
Share premium account	8	122	96
Capital redemption reserve	8	33	15
Share-based payment reserve	8	144	130
Profit and loss account	8	800	946
Total equity		1,292	1,397

Approved by the Board of directors on 28 November 2007 and signed on their behalf by

Richard J Cousins, Director Andrew D Martin, Director

## Parent Company accounting policies

### for the year ended 30 September 2007

#### Introduction

The significant accounting policies adopted in the preparation of the separate financial statements of the Company are set out below:

#### A Accounting convention and basis of preparation

These financial statements have been prepared in accordance with applicable UK generally accepted accounting principles (UK GAAP) and the Companies Act 1985 using the historical cost convention modified for the revaluation of certain financial instruments.

#### **B** Exemptions

The Company's financial statements are included in the Compass Group PLC consolidated financial statements for the year ended 30 September 2007. As permitted by section 230 of the Companies Act 1985, the Company has not presented its own profit and loss account. The Company has also taken advantage of the exemption from presenting a cash flow statement under the terms of FRS 1 'Cash Flow Statements'. The Company is also exempt under the terms of FRS 8'Related Party Disclosures' from disclosing transactions with other members of Compass Group.

The Compass Group PLC consolidated financial statements for the year ended 30 September 2007 contain financial instrument disclosures which comply with FRS 25 'Financial Instruments: Disclosure and Presentation'. Consequently, the Company has taken advantage of the exemption in FRS 25 not to present separate financial instrument disclosures for the Company.

#### C Change in accounting policies

The Company has not applied any accounting standards for the first time in the year ended 30 September 2007.

# D Investments in subsidiary undertakings

Investments are stated at cost less provision for any impairment. In the opinion of the

directors the value of such investments are not less than shown at the balance sheet date.

#### **E** Foreign currency

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the year end.

#### **F** Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost unless they are part of a fair value hedge accounting relationship. Borrowings that are part of a fair value hedge accounting relationship are measured at amortised cost plus or minus the fair value attributable to the risk being hedged.

#### **G** Derivatives and other financial instruments

The Company uses derivative financial instruments to manage its exposure to fluctuations in foreign exchange rates and interest rates. Derivative instruments utilised include interest rate swaps, cross currency swaps and forward foreign exchange contracts. The Company and Group policy is disclosed in the accounting policies to the consolidated financial statements.

#### **H** Dividends

Dividends are recognised in the Company's financial statements in the year in which they are approved in general meeting by the Company's shareholders. Interim dividends are recognised when paid.

#### I Deferred tax

Deferred tax is provided at the anticipated rates on timing differences arising from the inclusion of items of income and expenditure in tax computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered.

#### J Share-based payments

The Group issues equity-settled and cashsettled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of the shares that will eventually vest and adjusted for the effect of non market-based vesting conditions.

Fair value is measured using either the binomial distribution or Black-Scholes pricing models as is most appropriate for each scheme. The expected life used in the models has been adjusted, based on management's best estimate, for the effects of exercise restrictions and behavioural considerations.

For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at each balance sheet date.

The issue of share incentives by the Company to employees of its subsidiaries represents additional capital contributions. An addition to the Company's investment in Group undertakings is reported with a corresponding increase in shareholders' funds. For details of the charge see note 26 to the consolidated financial statements.

# Notes to the Parent Company financial statements

## for the year ended 30 September 2007

#### 1 Profit and loss account disclosures

The Company profit on ordinary activities after tax was £637 million (2006: £699 million).

The fee for the audit of the Company's annual financial statements was £0.4 million (2006: £0.4 million).

The Company had no direct employees in the course of the year (2006: none).

### 2 Investments in subsidiary undertakings

Investments in subsidiary undertakings	2007 £m	2006 £m
Cost and net book value		
At 1 October	915	890
Share-based payments to employees of subsidiaries	29	25
Settlement of share-based payments by subsidiaries	(11)	
At 30 September	933	915

The principal subsidiary undertakings are listed in note 37 to the consolidated financial statements.

#### **3 Debtors**

Debtors	2007 £m	2006 £m
Amounts falling due within one year		
Amounts owed by subsidiary undertakings	4,821	3,217
Deferred consideration receivable	_	14
Group relief receivable	_	39
Derivative financial instruments	7	9
Other debtors	_	32
Amounts falling due within one year	4,828	3,311
Amounts falling due after more than one year		
Derivative financial instruments	13	22
Amounts falling due after more than one year	13	22

#### **4 Creditors**

Amounts falling due after more than one year

Creditors	£m	£m
Amounts falling due within one year		
Loan notes	_	26
Bank loans	4	4
Bank overdrafts	278	300
Group relief payable	4	_
Derivative financial instruments	_	2
Amounts owed to subsidiary undertakings	3,415	1,230
Accruals and deferred income	56	106
Amounts falling due within one year	3,757	1,668
Amounts falling due after more than one year		
Bonds	993	1,323
Loan notes	384	426
Bank loans	11	109
Derivative financial instruments	15	18
Deferred tax liability		2

2007

1,403

1,878

2006

#### 4 Creditors continued

Bonds are unsecured and are comprised as follows:

Bonds	Nominal value	Redeemable	Interest
Euro Eurobond	€300m	2009	6.0%
Sterling Eurobond	£200m	2010	7.125%
Sterling Eurobond	£325m	2012	6.375%
Sterling Eurobond	£250m	2014	7.0%

Euro Eurobonds with nominal value  $\in$ 450 million redeemable in 2009 were repurchased during the current year leaving  $\in$ 300 million outstanding.

The Company has fixed term, fixed interest private placements totalling US\$769 million (£377 million) at interest rates between 5.11% and 7.955%. US\$15 million (£7 million) is repayable in 5 to 10 years.

The deferred tax liability arose on marking to market interest rate swaps.

#### 5 Maturity of financial liabilities, other creditors and derivative financial instruments

The maturity of financial liabilities, other creditors and derivative financial instruments as at 30 September 2007 is as follows:

	2007				2006			
Maturity	Bonds and loan notes £m	Loans and overdrafts £m	Other £m	Total £m	Bonds and loan notes £m	Loans and overdrafts £m	Other £m	Total £m
In more than 1 year but not more than 2 years In more than 2 years but not more than 5 years In more than 5 years	285 832 260	4 7	3 (1)	292 838 260	894 855	98 11	2 (7)	100 898 858
In more than 1 year In 1 year or less, or on demand	1,377	11 282	2 (7)	1,390 275	1,749 26	109 304	(2) (7)	1,856 323
Total	1,377	293	(5)	1,665	1,775	413	(9)	2,179

Other includes the debtor and creditor amounts associated with derivative financial instruments and the associated deferred tax liability.

Bank loans	2007 £m	2006 £m
Amounts repayable by instalments falling due between 1 and 5 years Amounts repayable by instalments falling due within 1 year	12 4	17 4
Amounts repayable by instalments falling due within 5 years	16	21
Amounts repayable otherwise than by instalments falling due between 1 and 5 years Amounts repayable otherwise than by instalments falling due within 1 year	4 -	92
Amounts repayable otherwise than by instalments falling due within 5 years	4	92

#### **6 Derivative financial instruments**

	2007	7	200	6
Derivative financial instruments	nancial assets £m	Financial liabilities £m	Financial assets £m	Financial liabilities £m
Interest rate swaps:				
Fair value hedges	13	(15)	22	(18)
Cash flow hedges	_	_	_	_
Not in a hedging relationship	2	-	9	(1)
Currency swaps:				
Cross currency swaps	_	-	_	(1)
Other:				
Forward foreign exchange contracts	5	-	_	_
Derivative financial instruments	20	(15)	31	(20)

# Notes to the Parent Company financial statements

## for the year ended 30 September 2007

#### **7 Share capital**

Details of the share capital, share option schemes and share-based payments of Compass Group PLC are shown in notes 24 and 26 to the consolidated financial statements.

#### **8 Capital and reserves**

Capital and reserves	Share capital £m	Share premium account £m	Capital redemption reserve £m	Share-based payment reserve £m	Hedging reserves	Profit and loss reserve £m	Total £m
*							
At 1 October 2005	216	94	9	105	1	609	1,034
Fair value movement on cash flow hedges <sup>1</sup>	_	_	_	_	3	_	3
Transfer to profit and loss from equity on cash flow hedges <sup>1</sup>	_	_	_	_	(4)	_	(4)
Issue of shares	_	2	_	_	_	_	2
Repurchase of ordinary share capital	(6)	_	6	_	_	(149)	(149)
Fair value of share-based payments		_	_	25	_	` _	25
Settled in cash or existing shares (purchased in market)	_	_	_	_	_	_	_
Dividends paid to Compass shareholders	_	_	_	_	_	(213)	(213)
Profit for the financial year	_	_	_	_	_	699	699
At 30 September 2006	210	96	15	130		946	1,397
At 1 October 2006	210	96	15	130	_	946	1,397
Issue of shares	1	26	_	_	_	_	27
Repurchase of ordinary share capital	(18)	_	18	_	_	(575)	(575)
Fair value of share-based payments	`	_	_	25	_	`	25
Settled in cash or existing shares (purchased in market)	_	_	_	(11)	_	_	(11)
Dividends paid to Compass shareholders	_	_	_		_	(208)	(208)
Profit for the financial year		_				637	637
At 30 September 2007	193	122	33	144	_	800	1,292

<sup>1.</sup> Net of deferred tax.

#### **9 Contingent liabilities**

Contingent liabilities	2007 £m	2006 £m
Guarantees and indemnities (including subsidiary undertakings' overdrafts)	268	288

Details regarding certain contingent liabilities which involve the Company are set out in note 31 to the consolidated financial statements.

### Shareholder information

#### **Registrars and transfer office**

All matters relating to the administration of shareholdings should be directed to Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, telephone within the UK: 0871 664 0300 (calls cost 10 pence per minute plus network extras) and from overseas: +44 20 8639 2157; email: ssd@capitaregistrars.com.

Shareholders can register online to view their Compass Group PLC shareholding details using the Share Portal, a service offered by Capita Registrars. This service can be accessed at www.capitashareportal.com. Shareholders registering for the Share Portal will require their investor code which is shown on share certificates and on the form of proxy accompanying this Report. The service enables shareholders to do all of the following:

- check their shareholdings in Compass Group PLC 24 hours a day;
- register their email and mailing preference (post or electronic) for future shareholder mailings;
- gain easy access to a variety of shareholder information including indicative valuation and payment instruction details; and
- use the Internet to appoint a proxy to attend general meetings of Compass Group PLC.

#### **Electronic communications**

The Company can, at shareholders' request, send shareholders an email notification each time a new shareholder report or other shareholder communication is placed on its website. This enables shareholders to read and/or download the information at their leisure. Shareholders can still request paper copies of the documents if they so wish.

To encourage shareholders to convert to e-communications, the Company will arrange for a sapling tree to be planted in the UK for each shareholder who chooses to receive all future communications electronically. The next opportunity for the Company to notify shareholders electronically will be for the Interim Report, to be published in June 2008.

#### **Dividend Reinvestment Plan (DRIP)**

The Company has introduced a DRIP service, provided by Capita IRG Trustees Limited. The DRIP allows eligible shareholders to use the whole of their cash dividend to buy additional shares in the Company, increasing their shareholding. Additional information, including details of how to sign up, can be obtained from Capita IRG Trustees Limited, telephone within the UK: 0871 664 0381 (calls cost 10 pence per minute plus network extras) and from overseas: +44 20 8639 3402; email: shares@capitaregistrars.com.

#### **Share price information**

The current price of the Company's shares is available on Ceefax, Teletext, FTCitvline (operated by the Financial Times), telephone

within the UK: 0906 843 3250 and on the Company's website: www.compass-group.com.

#### **ShareGift**

ShareGift, the charity share donation scheme, is a free service for shareholders wishing to give shares to charitable causes. It is particularly useful for those shareholders who may wish to dispose of a small quantity of shares where the market value makes it uneconomic to sell on a commission basis. Further information can be obtained from ShareGift (telephone within the UK: 020 7930 3737 and from overseas +44 20 7930 3737 or www.sharegift.org) or from the Registrars.

#### **American Depositary Receipts (ADRs)**

The Company operates an ADR programme. Each ADR is equivalent to one Compass Group PLC ordinary share and trades under the symbol CMPGY. Further information can be obtained from The Bank of New York Mellon, Investor Relations, PO Box 11258, Church Street Station, New York, NY 10286-1258, telephone: within the US toll free 1-888 BNY-ADRs and from overseas +1 212 815 3700; email: shareowners@bankofny.com and from websites: www.adrbny.com and www.stockbny.com.

#### Warning about unsolicited investment contacts

Many companies have become aware that their shareholders have received unsolicited telephone calls or correspondence concerning investment matters. These are typically from overseas based 'brokers' who target UK shareholders offering to sell them what often turns out to be worthless or high risk shares in US or UK investments. Shareholders are advised to be very wary of any unsolicited advice, offers to buy shares at a discount or offers of free company reports.

If you receive any unsolicited investment advice:

- Make sure you get the correct name of the person and organisation.
- Check that they are properly authorised by the Financial Services Authority before getting involved. You can check at www.fsa.gov.uk/register.
- The FSA also maintains on its website a list of unauthorised overseas firms who are targeting, or have targeted, UK investors and any approach from such organisations should be reported to the FSA so that this list can be kept up to date and any other appropriate action can be considered. If you deal with an unauthorised firm, you would not be eligible to receive payment under the Financial Services Compensation Scheme. The FSA can be contacted by completing an online form at www.moneymadeclear.fsa.gov.uk.
- Inform our Registrars by telephone within the UK: 0871 664 0300 (calls cost 10 pence per minute plus network extras) and from overseas: +44 20 8639 2157; email: ssd@capitaregistrars.com.

More detailed information on this or similar activity can be found on the FSA website www.moneymadeclear.fsa.gov.uk.

#### **Unsolicited mail**

The Company is legally obliged to make its register of members available to the public. As a consequence of this some shareholders might have received unsolicited mail. UK shareholders wishing to limit the amount of such mail should write to the Mailing Preference Service, FREEPOST 29 LON20771, London W1E 0ZT. Alternatively, UK shareholders may register online at www.mpsonline.org.uk or request an application form by calling from within the UK: 0845 703 4599.

#### Identity theft - protecting an investment

Criminals may steal shareholders' personal information putting a holding at risk.

Advice on protecting a shareholding:

- Ensure certificates are kept in a safe place or hold shares electronically in CREST via a nominee.
- Keep all correspondence from the Registrars which shows a shareholder investor code in a safe place, or destroy correspondence by shredding.
- When changing address, inform the Registrars. If a letter from the Registrars is received regarding a change of address and there has been no recent move, contact the Registrars immediately. The shareholder concerned may be a victim of identity theft.
- Know when the dividends are paid. Shareholders may wish to consider having their dividends paid directly into their bank or building society account, both for the convenience and the resulting reduction in the risk of the cheque being intercepted or lost in the post. To take advantage of this dividend mandate facility, contact the Registrars, telephone within the UK: 0871 664 0300 (calls cost 10 pence per minute plus network extras) and from overseas: +44 20 8639 2157; or alternatively complete a form online at www.capitaregistrars.com/shareholders using the Share Portal service.
- On changing bank or building society account, inform the Registrars of the details of the new account and respond to any letters the Registrars send about this.
- When buying or selling shares, shareholders should seek to only deal with brokers registered in their country of residence or the UK.

#### **Financial calendar**

**Annual General Meeting:** 8 February 2008

### Results announcements:

Half year - May Full year - late November/early December

#### Dividend payments:

Interim - August Final – March

## Shareholder information

## continued

Shareholder analysis	Number of holders	Holders %	Number of shares held millions	Shares held %
Type of holder:				
Individuals	61,918	92.4	87	4.5
Institutional and other investors	5,112	7.6	1,840	95.5
Total	67,030	100.0	1,927	100.0
Size of holding:				
1-100	13,402	20.0	1	0.0
101-200	10,979	16.4	2	0.1
201-500	16,454	24.5	5	0.3
501-1,000	10,728	16.0	8	0.4
1,001-2,000	7,797	11.6	11	0.6
2,001-5,000	4,861	7.2	15	0.8
5,001-10,000	1,251	1.9	9	0.5
10,001-50,000	750	1.1	16	0.8
50,001-100,000	174	0.3	12	0.7
100,001-500,000	306	0.5	74	3.8
500,001-1,000,000	99	0.1	70	3.6
1,000,001-5,000,000	159	0.2	361	18.7
5,000,001-10,000,000	36	0.1	256	13.3
10,000,001 and above	34	0.1	1,087	56.4
Total	67,030	100.0	1,927	100.0

#### **Forward looking statements**

This Report contains forward looking statements within the meaning of Section 27A of the Securities Act 1933, as amended, and Section 21E of the Securities Exchange Act, as amended. These statements are subject to a number of risks and uncertainties and actual results and events could differ materially from those currently being anticipated as reflected in such forward looking statements. The terms 'expect', 'should be', 'will be', 'is likely to' and similar expressions identify forward looking statements. Factors which may cause future outcomes to differ from those foreseen in forward looking statements include, but are not limited to: general economic conditions and business conditions in Compass Group's markets; exchange rate fluctuations; customers' and clients' acceptance of its products and services; the actions of competitors; and legislative, fiscal and regulatory developments.

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