

# Distribution Standard Game

User: \$1 to \$9

Password: ERPSIM

### FORECAST SALES

Create Planned Indep. Req. (MD61)

- Product group:
- [Continue](#)
- Enter forecasted quantities in the 2nd date column
- [Save](#)

! The quantity corresponds to the replenishment level

### CALCULATE REQUIREMENTS

MRP Run (MD01)

- Click on [Enter](#)
- Click two more times on [Enter](#)
- In the pop-up window, click [Continue](#)

### PURCHASING

Create Purchase Orders (ME59N)

- [Execute](#)
- Purchase orders are created

! If no open requisitions :  
*No suitable requisitions found.*

### MARKETING

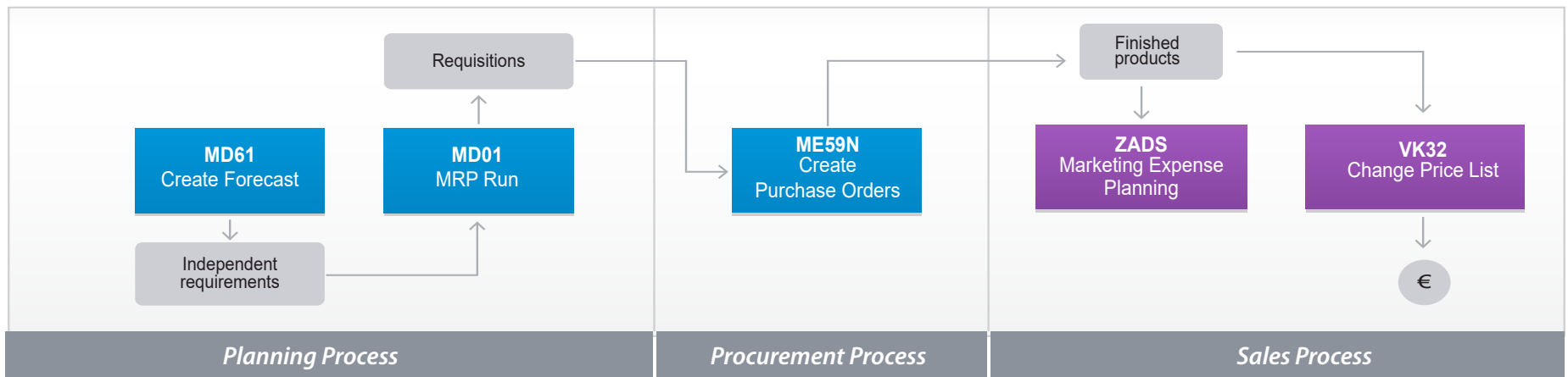
Marketing Expense Planning (ZADS)

- Enter the daily amount of marketing for each product and each area.
- [Save](#)

### PRICING

Change Price List (VK32)

- Open *prices* folder and double click on *Price list*
- In *Distribution channel*, enter 18. In *Valid-on*, enter today's date.
- [Execute](#)
- Enter your prices
- [Save](#)



### FINANCIAL STATEMENT

Financial Statements (F.01)

- In *company code*, enter your company code (\$\$)
- GUI step**  
Select ALV Tree control
- FIORI step**  
In *financial statement* version, enter SIM1
- [Execute](#)

### STOCK LEVELS

Inventory Report (ZMB52)

Shows all stock levels

### PROCUREMENT

Purchase Order Tracking (ZME2N)

Shows for each purchase order, the issue , arrival and payment dates.

**Procurement Sourcing (ZME13)**

Shows material prices for each vendor.

### SALES AND MARKET DATA

Summary Sales Report (ZVC2)

Aggregates the daily sales orders by product.

**Detailed Sales Report (ZVA05)**

Shows sales related info such as sales revenue.

**Price Market Report (ZMARKET)**

Shows aggregate market sales data for past 5 days.

- Operational transactions
- Reporting transactions
- Decision transactions

# Products



12 x 1L



24 x 500mL



ClearPure		
Products	\$\$-B01 1L	\$\$-B04 500mL
Starting Inventory	1 000	1 000
Cost per box	€11.99	€16.99
Initial price	€15.99	€19.99

Spritz		
Products	\$\$-B02 1L	\$\$-B05 500mL
Starting Inventory	1 000	1 000
Cost per box	€14.99	€19.99
Initial price	€17.99	€22.99

Lemon Spritz		
Products	\$\$-B03 1L	\$\$-B06 500mL
Starting Inventory	1 000	1 000
Cost per box	€16.99	€22.99
Initial price	€19.99	€25.99

## General Information

MARKET	
Distribution Channel	18 (Convenience Stores)
Regions	3 with distinct marketing accounts
Approximate Market Size	€6 000 per company/day
CUSTOMERS	
Payment time (days)	10
SUPPLIERS	
Lead time (days)	1-3
Payment time (days)	10

## German Market

