# BUG BIZ



#### PRESIDENT'S MESSAGE

Happy New Year to all members as we ring in 2012 and wrap up our projects for the season. Spring is only around the corner. I hope everyone is having a healthy and prosperous new year.

Our date for the 2012 Fall Seminar is September 18 at the Crowne Plaza in Cromwell so save the date on your calendars.

Joe Giaimo has a great Traina-Tech meeting planned for March 9, 2012 at the Connecticut Agriculture Experiment Station. The featured speakers are Jim Baldino with BASF and Kevin Moran with Residex and they will give talks on rodent control case studies along with biology and control methods. Stay tuned for more information or visit <a href="https://www.cpcaonline.org">www.cpcaonline.org</a>.

Regards,

Heather Millette CPCA President

## U.S. EPA Panel to Meet to Consider & Review Bed Bug Product Efficacy

A Federal Insecticide, Fungicide, and Rodenticide Act Scientific Advisory Panel (FIFRA SAP) will meet on March 6–7, 2012 in Arlington, Virginia, to consider and review methods for efficacy testing of bed bug pesticide products and provide comment on the proposed U.S. Environmental Protection Agency (EPA) Guideline "Methods for Efficacy Testing of Bed Bug Pesticide Products." The EPA is presently soliciting nominations for the FIFRA SAP.

To read more information about the meeting and the nominating process, visit http://www.gpo.gov/fdsys/pkg/FR-2012-01-11/pdf/2012-336.pdf.

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**BUG BIZ** is a bi-monthly publication of the Connecticut Pest Control Association(CPCA). For advertising information, call CPCA at (800) 678-6722 or e-mail *cpca@pestworld.org*.

## **CPCA Board Meeting Minutes**

### **December 20, 2011**

In attendance was Heather Millette, Joe Giaimo, Art Cogswell, Mike McManus, Jeff Millette, Amy Dancy, and Shelia Haddad.

A call to order was made at 5:00 p.m. Minutes were read by Mike M. from the November 2011 meeting and accepted with one small amendment; Emilio and Jeff Millette motioned to adjourn the November board meeting. MSP: by Amy and seconded by Jeff.

**Treasurer's Report:** Art reported that our locally held account had a beginning balance of \$15,611.94, no deposits, withdrawals of \$50.00 and \$256.64, leaving a balance of \$15,305.30. Our NPMA checking total was \$27,542.42, plus our local account of \$15,305.30, plus credit card payments of \$7,405.00, brought our total holdings to \$50,252.72. The Income Statement was briefly reviewed. Jeff motioned, Amy seconded and the Treasurer's report was accepted.

Membership: No report.

**Education:** Joe Giaimo has scheduled dates for two Train-a-Tech sessions in February and March. On February 10 Steve Mora from FMC will be discussing ants and bed bugs. On March 9 Jim Baldino will be covering rodents.

**Legislation:** Amy Dancy reports that the DEEP has approved a third-tiered pesticide license which would give the holder some decision making power with on-site target pests and product selection. The DEEP hopes to have this rolled out prior to the 2012 season. There will be testing and new fees involved.

**Website:** Shelia will be posting the Train-a-Tech dates on the site. The 2012 Fall Seminar will be on September 18, 2012 at the Crowne Plaza in Cromwell.

New Business: No report.

Jeff motioned, Amy seconded and the meeting was adjourned at 5:50 p.m. Our next meeting will be held on January 17 at 5 p.m. We wish everyone a happy and healthy holiday season.

Respectfully submitted, Mike McManus Secretary

## We Want to Hear from You!

We are always looking for fun and interesting articles to include in the *Bug Biz* and would love to hear from members about their experiences out in the field. Bug Biz welcomes contributions from member. If you would like to contribute, please submit articles typewritten by mail or e-mail to the contact information listed below. Photos should be submitted via e-mail. Be sure to include your name and identify all people shown in the photo. Deadline for submissions is the 10th of each month. The editor reserves the right to edit all submissions for length and content. The Bug Biz is a bi-monthly publication by the Connecticut Pest Management Association (CPCA). Views and opinions expressed in editorial articles are not official expressions of the CPCA unless so stated. Send advertising and editorial inquiries to:

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## President Obama Nominates Jim Jones to Head Federal Pesticide Regulation

President Obama yesterday tapped Jim Jones to be EPA's assistant administrator for chemical safety and pollution prevention, the office which oversees EPA's Office of Pesticide Programs. Jones has been acting assistant administrator for toxic substances since Steve Owens left the post last November.

Jones has a long history at EPA, dating back to 1991. In 2011, he worked as deputy assistant administrator for the agency's Office of Air and Radiation and has

previously worked on chemical and pesticide issues. From 1994 to 2003, Jones held a series of management positions in EPA's Office of Pesticide Programs.

Bob Rosenberg, NPMA's Senior Vice President, congratulated Jones on the appointment. "Jim has a long history of working cooperatively with the pest management industry and NPMA looks forward to quick confirmation by the Senate and the opportunity to work with him."



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### Compilation of State Pest Control/ Pesticide Use Laws & Rules

NPMA has compiled the links for all 50 state (and District of Columbia) pest control/pesticide use laws and administrative rules and packaged them into one convenient document.

To access the document and the state pest control/pesticide use statutes and regulations from across the country, visit <a href="http://www.npmapestworld.org/publicpolicy">http://www.npmapestworld.org/publicpolicy</a> and click on "State Advocacy" in the drop down menu and then click on "State Laws and Regulations."

## Haddad's Managerial Sales Responsibilities for Bell Laboratories Now Extends to Canada

Bell Laboratories' eastern regional sales manager, Sheila Haddad, has assumed additional management responsibilities for Bell by overseeing its sales channels in Canada.

Besides managing representatives for the eastern U.S., Haddad now oversees Bell's technical sales representative for Canada, Matt Elderbrook, to ensure that Canadian distributors receive product and promotional support to develop markets for Bell products throughout Canada.

"This move was made to share best practices between Bell's U.S. operations and those in Canada," said Mark Westover, Bell's VP of Global Sales. "Both the U.S. and Canada are very innovative in their approach to rodent control and by having common management, we hope to raise the level of awareness to the best practices used in both of these progressive markets."

Haddad joined Bell as a technical representative for New England in 2003, working with Bell distributors and other industry professionals in her home state of Connecticut, as well as in Mass, R.I., N.H., Vt., portions of N.Y. and Maine. She

was promoted to regional manager in 2009 with added managerial responsibility for technical representatives, Pat Lynch and Jim Prendergast, in a territory extending from New York to Virginia.

Haddad's involvement in the pest control industry is far reaching with her service to the pest control associations in her region.

An active participant in the Connecticut Pest Control Association (CPCA), Haddad has served as a board member for more than five years, attending monthly meetings where she contributes updates on the industry. She also coordinated the CPCA website, assists with its annual fall seminar in September, and is a frequent speaker at its seminars and meetings.

In 2005, Haddad was honored as Vendor of the Year by the New England Pest Management Association (NEPMA) for her ongoing support and commitment to the association's educational goals. For the past four years, she has served as a member of NEPMA's Board of Directors and is a regular presenter of programs on Rodent Pest Management at the association's spring and fall seminars.

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