Be an angel of change.

Change the lives of people living with disabilities.





2006-2007 Annual Report



"We have but one life to live.
We get nothing out of that life
except by putting something into
it. To relieve suffering, to help
the unfortunate, to do kind acts
and deeds is, after all, the one sure
way to secure happiness or to
achieve real success. Your life and
mine shall be valued not by what
we take ... but by what we give."

EDGAR F. ALLEN, 1922

"Your life and mine shall be valued not by what we take, ...

but by what we give." EDGAR F. ALLEN, 1922

On the cover: An early childhood intervention specialist provides therapy for a young child with Down syndrome, through Easter Seals Central Texas in Austin.

Photo by Mark Avery



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From the

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

WHEN OHIO ROTARIAN EDGAR ALLEN MET JIMMIE BODAK, a young boy who needed new crutches to walk, he was inspired. Allen's chance encounter, nearly 90 years ago, was the beginning of an international movement. Allen was a passionate advocate and believed deeply in the power of philanthropy, the love of humankind that inspires Easter Seals family of volunteers, donors, corporate friends, staff and their families as we work to change lives today.

Easter Seals is the leading non-profit provider of services for individuals with autism, developmental disabilities, physical and mental disabilities, and other special needs, with annual revenues of \$1 billion. We offer help, hope and answers to children and adults living with disabilities, and the families who love them.

To meet the growing needs of people living with disabilities, Easter Seals has launched a bold new initiative. Vision 2010 is our commitment to serve five million people with disabilities through innovative services, providing solutions that change lives. Our efforts focus in four areas of great need: services for young children, for people with autism, for veterans, and for older adults.

Universal access to early diagnosis and intervention is essential for every child. Thirty percent of the 4 million newborns in 2008 will develop a significant disability by age 18. Easter Seals is advancing knowledge, creating networks of support and mobilizing communities to develop solutions for families – because every dollar invested in early intervention today saves \$7 in additional special education and service expense later.

Autism has a staggering impact on families, school and healthcare systems, and our society. While others seek a cure or a cause, Easter Seals is expanding services to offer treatment that makes an enormous difference today. With our new partner, the Autism Society of America, we are developing models for care and support across the lifespan, heightened awareness, and sound public policy. Easter Seals offers expertise to individuals, families, caregivers and professionals so that individuals living with autism have the chance to lead productive and joyful lives.

Nearly 27,000 returning veterans with disabilities from Iraq and Afghanistan face formidable challenges as they transition back to civilian life. Easter Seals is creating community-based programs that address traumatic brain injury (TBI) and post-traumatic stress disorder, responding as entrepreneurs to the escalating needs of veterans and their families. Easter Seals also offers services including therapy, job training and coaching, camping and recreation, and support for families.

For our nation's older adults, the difference between adult day services and nursing home placement is dramatic, as a lifestyle choice and a financial reality. Easter Seals is teaching communities how to transform care, providing caregiver support and strengthening adult day and home-care systems.

We are passionate about helping more people.

Our heartfelt thanks go to our family and friends who support Easter Seals work and to our advocates who work to influence public policy, and to the millions of people who give their time, talent and resources to improve the lives of others in the true spirit of philanthropy.

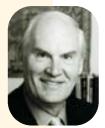
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Elgin A. Manhard Chairman, Easter Seals National Board of Directors

James E. Williams, Jr. President and Chief Executive Officer, Easter Seals



Elgin A. Manhard



James E. Williams, Jr.

CREATING SOLUTIONS, CHANGING LIVES

Easter Seals is the leading non-profit provider of services for individuals with autism, developmental disabilities, physical and mental disabilities, and other special needs.

Today, as the international organization that Edgar Allen once envisioned, Easter Seals offers help, hope and answers to children and adults living with disabilities, and to the families who love them across the United States, Puerto Rico and Australia, through Ability First Australia. Through therapy, training, education and support services, Easter Seals creates life-changing solutions so that people with disabilities can live, learn, work and play.

But Easter Seals' work is far from complete.

- Nearly 54 million Americans live with a disability.
- Among our nation's uninsured, 20 percent are children and adults with disabilities.



- Almost 6 million schoolchildren have disabilities and too many never finish high school.
- Once considered a rare disorder, autism is now diagnosed in one in every 150 children.
- Only 32 percent of working-age adults with disabilities are fully employed, compared with 80 percent of their non-disabled peers.
- As a group, people with disabilities are the poorest people in our nation.

Recognizing that Easter Seals has become the leading provider of autism services across the lifespan, Easter Seals is further developing this expertise by offering training and support to expand its services.

In April, for Autism Awareness Month, Easter Seals launched a media campaign to draw attention to its role in supporting families living with autism. Easter Seals' Autism Spokespersons Network, made up of national and local experts and national board members, spread the word. The goal was to connect Easter Seals with autism services through media and its respective audiences, emphasizing its role in providing treatments that help people with autism today. Easter Seals built autism.easterseals.com, introduced a blog, secured 257 million media impressions from print, radio, TV and online placements and an ad equivalency value of \$2 million.

Clockwise from above: Easter Seals and Easter Seals Metropolitan Chicago hosted a groundbreaking ceremony in October 2006 for the new Therapeutic School and Center for Autism Research in Chicago. Working with the University of Illinois at Chicago and Rush Medical Center, the new facility will benefit children and young adults living with autism; Easter Seals "wishes to be ... instrumental in effecting good ."

While with many this may be a vision, yet, with us it is reality." EDGAR F. ALLEN, 1922



In July, Easter Seals formally announced its partnership with the Autism Society of America (ASA). Easter Seals and ASA bring credibility, a history of service to the autism community, and a common vision for how autism should be treated. Together, the two are developing initiatives that will improve the lives of everyone living on the autism spectrum.

Edgar Allen wrote that the realization of his vision was "charity for those who need it, a philanthropy which may be accepted without wounding self-respect."

This spirit of philanthropy is at the heart of Easter Seals. This year, 400 new major donors joined Easter Seals family of philanthropists, adding millions to support its programs. They unite with the millions of individuals who support Easter Seals through the annual "seal" appeal, and special events that engage new donors.

Easter Seals' Office of Public Affairs in Washington, D.C., is recognized for its expertise and leadership on critical issues for people with disabilities: access to health care, access and funding for autism services, employment opportunities, assistive technology, and the need for accessible housing and transportation.

One important statement about Easter Seals' efficiency and stewardship of donor dollars is Easter Seals' standing as first among the National Health Council's member agencies for the percentage of program dollars allocated to providing direct services – a distinction Easter Seals has held for 27 years.

The profiles on these pages tell Easter Seals' story. As Easter Seals 2008 Child and Adult Representatives, Scottie Gaither and David Owens and their families share how services made a difference in their lives. Scottie Gaither has autism and went to Easter Seals for early intervention and treatment beginning at age two. Today, he's a second grader, a top student and an aspiring athlete. David Owens is legally blind and has mild cerebral palsy, and couldn't find a job after graduating from high school. He went to Easter Seals for employment counseling and today is a guide at the Texas State Capitol, with a job coach at the ready to help. Brian Fitzgerald, Dr. Andrew Morgan and Ellen Harrington-Kane are dedicated professionals, innovators and leaders among Easter Seals' 23,000 staff. Tom Ryan is Chairman, President and Chief Executive Officer of CSV/Caremark, and a leader among Easter Seals' family of corporate partners, who give generously as philanthropists and volunteers to improve the lives of children and adults



Elgin Manhard presents Easter Seals' 2006 Excellence in Affiliate Board Leadership Award to Sandy Tuttle, Chief Executive Officer, and Robert Fraser, Chairman, Easter Seals Delaware and Maryland's Easter Shore; Benedict Cozzi, Easter Seals' 2006 John E. and Louise Callaghan Volunteer of the Year Award winner from Easter Seals Goodwill in New Haven, Connecticut, celebrates with Easter Seals friends.

living with disabilities.

Scottie Gaither

2008 NATIONAL CHILD REPRESENTATIVE

Scottie Gaither is a "can do" kind of kid. He's a bright, curious and determined second grader who greets everyone with an engaging smile.

He's quick to talk about how he loves to swim and play soccer, and do things with his family, especially with his Dad.

Meeting 8-year-old Scottie today, it's hard to imagine the toddler his family and friends recall, who was diagnosed with "severe autism" at age two. Last spring, he was named the top first grade student in his class, a distinction he takes in stride.

Becky Spear, his speech therapist at River Road Elementary School admires Scottie's attitude. "He's a bundle of energy, with a positive attitude who always wants to do his best. He's really supportive of the other kids, and even a bit of a flirt." He's also still working to perfect his "s" sounds.

Shannon and Barbara Gaither had thought of Scottie as a typical newborn and toddler, reaching the usual developmental milestones much like his older sisters Sarah and Carly. And, then, at 16 months, he began to lose his language. It was the first clue for his parents.



Highly sensitive to Scottie's significant language regression, they also began to see how Scottie struggled with any type of transition or change. His sister, Sarah, remembers his tantrums. "He knew exactly what he wanted, but he couldn't communicate. He was trapped in his own little box."

The Gaithers talked with Scottie's pediatrician, who recommended they see a specialist in Atlanta, and they were off. When Barbara thinks of the first time she heard that her baby had tested "severely autistic," she refers to it as one of her darkest times. Looking back, five years later, she's very hopeful and grateful that Easter Seals offered early intervention and child care, just down the road from their home in Columbus, Georgia.

"He walked in with his mom and I fell in love instantly," says Sandy Thornton, Scottie's lead teacher at Easter Seals West Georgia's pre-school, and she smiles as she thinks back on his then frequent tantrums. "He just hated change, but we worked with him." Scottie's days included occupational therapy to develop his fine motor skills and work on his sensory issues, and speech therapy to regain and expand his language skills.

Barbara says, "We immediately began to see changes, within weeks of Scottie's starting at Easter Seals. We heard new speech. We saw new behaviors, and he began to enjoy other people and make eye contact. It was amazing, and wonderful."

The Gaithers are champions of early identification and treatment for children who have autism. Barbara says, "If we had waited and written off his oddities until he went to school, we'd be so far behind. But Scottie was ready when he went to kindergarten, and we all knew how to help him make this transition."

Sharon Borger, CEO, Easter Seals West Georgia, calls Scottie "too hotty" and talks with pride about how he's not the same child she first met five years ago. "He's an independent little guy, with the skills he needs to cope. He's social, he's engaging, and a bundle of positive energy, and surrounded by a wonderful, supportive and loving family. We just love him."



And, today, according to Barbara, "Life at the Gaither house is as normal as any family with three active kids and two working parents can be."

Easter Seals West Georgia

Easter Seals West Georgia's community services help children, adolescents and adults with disabilities achieve their maximum potential. Occupational, physical and speech therapists work alongside teachers in the daily children's therapeutic program that follows a curriculum based on learning through play, childdirected creative experiences, and development of life skills. Easter Seals West Georgia's Adult Day Services offer a caring and comprehensive program to assist adults in overcoming daily challenges. Participants practice and learn new daily living skills alongside their peers, work on improving their physical well being, build cognitive and social skills, and are challenged to function as independently as possible.

Clockwise from left: Scottie works with his speech therapist at school; Scottie plays soccer in his town's youth league; The Gaither family, Carly, Shannon, Sarah, Barbara, and Scottie.

David Owens

2008 NATIONAL ADULT REPRESENTATIVE

Working as a tour guide at the Texas Capitol, David Owens shares his knowledge of Texas history with people from across the country and around the world. As the Easter Seals 2008 National Adult representative, David, 28, will soon be talking nationwide about a different topic: how Easter Seals changes lives. It's a subject he knows firsthand.

> David was born with hydrocephalus, a condition that causes excessive accumulation of fluid in the brain. In David's case, the fluid put pressure on the optic nerve and caused impaired vision. Since birth, David has been legally blind. He also has mild cerebral palsy that affects his legs, making it difficult to walk long distances.

David underwent seven operations as a child. Growing up, he received physical therapy, occupational therapy and vision services



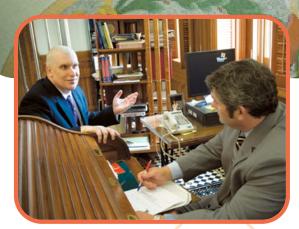
through his local school district. However, after graduating from high school, David lost that support because he "aged out" of the federally mandated system through which special education services are provided.

"After you leave school, they kind of drop you," says his mother, Diane.

As David moved into a new phase of his life, he first tried finding a job on his own. The search proved frustrating.

"It seemed hard to find a job when potential employers would find out I'm disabled or visually impaired," David says.

Then, in 2001, David was referred to Easter Seals. Almost immediately, he was impressed by Easter Seals' individualized approach to vocational services. An Easter Seals counselor assessed David's interests, skills and goals, and also provided training to help him put his best foot forward on his resume and in interviews.



The process revealed that David had a knack for remembering facts and was interested in history, particularly the history of his home state.

Following up with contacts at the Texas State Preservation Board, Easter Seals helped David secure a job as a guide at the state history museum. When that position was eliminated 18 months later—a result of budget cuts—Easter Seals helped David find a new opportunity as a State Capitol tour guide. Three years later, David is grateful to have a job he enjoys. Traveling to and from work via public transportation, he works five days a week giving 45-minute walking tours of the capitol, while weaving in facts about Texas history and state government.

David now looks forward to explaining how Easter Seals helps people with disabilities and other special needs gain greater independence. "I'm excited," he says. "I think it'll be a great opportunity."

Easter Seals Central Texas, Austin

For 70 years, Easter Seals Central Texas, in Austin, has been providing services to children and adults with disabilities and their families. Now serving more than 3,000 individuals in 21 Central Texas counties, with quality, person-centered support, Easter Seals Central Texas offers comprehensive outpatient medical rehabilitation program, early childhood intervention, and workforce development with job training, placement and employment opportunities for adults. Easter Seals Central Texas sponsors Camp ESKIMO (Easter Seals Kids In Motion) for ages five to fifteen, providing fun for kids and respite relief for parents and caregivers.

Clockwise from far left: David with his family - his brother, Austin; mother, Diane; and father, Russ Owens; David, leading a tour at the Texas State Capitol; David with Richard Poland, director, Texas State Preservation Board.

SERVICES

Easter Seals provides exceptional services to meet the growing needs of children and adults living with autism and other disabilities.

Disabilities can occur at birth, from injury or illness, or from physical and mental changes experienced in aging. Working together, Easter Seals professionals share knowledge and best practices to meet the highest standards of excellence as service providers and non-profit leaders.



Easter Seals affiliates across the country are increasingly providing services for children and adults with autism as, today, **autism** affects one child in every 150, making it more prevalent than Down syndrome, pediatric AIDS and childhood cancer combined. In early intervention and child care programs, in schools, in school-to-work programs for young adults, in employment and day services for adults, and in residential programs, Easter Seals is working with people of all ages who live with Autism Spectrum Disorders.

Easter Seals **medical rehabilitation** services offer help, hope and answers for people with disabilities. Teams of therapists, teachers and other health professionals work to find solutions and tailor services to meet individual needs. Easter Seals offers medical rehabilitation services through 323 programs in the United States and Puerto Rico, and



in Australia.

Parents of infants and toddlers with disabilities and developmental delays find dedicated



professionals eager to help their young children at Easter Seals' 214 **child care and early intervention** programs. Children with autism are among the fastest growing group served, with Easter Seals' expertise in using play and language to enhance their future success. Easter Seals pediatric rehabilitation programs give young children and their families the chance to meet developmental norms.

Easter Seals Child Development Center

Network is the largest provider of inclusive child care in the United States. With nearly 80 centers, Easter Seals serves 7,000 young children and their families, in a setting where children with disabilities and special needs comprise 25 percent of enrollment. Easter Seals Child Development Center Network assures that quality child care will be available to all children and their parents, regardless of ability. Through a grant from the Goizueta Foundation, Easter Seals is training and developing a model for other

Clockwise from far left: A young girl interacts with her therapist at Easter Seals; Innovations in assistive technology give working-age adults with disabilities the best opportunity to enter the workforce; A client works on improving her movement in a session with her therapist.

Easter Seals "aspires to assume a responsibility and

to discharge a duty, ... to be instrumental in effecting good, ..." EDGAR F. ALLEN, 1922



child care providers to better serve children with disabilities in a variety of settings.

With more than 100 **camping, recreation and respite** programs, Easter Seals offers thousands of children, teens and adults with disabilities the chance to develop lasting friendships, test the limits of what they can achieve, play and have fun. Participants enjoy adventures and conquer new physical challenges in inclusive camping and community-based after-school and recreation programs.

Adults with disabilities seeking work and meaningful employment find opportunities through 154 Easter Seals **job training and employment** programs. Easter Seals professionals help people assess their skills, identify employment goals, create training and use assistive technology to meet personal goals. Easter Seals also works with business to support workforce development,

as employment for adults with disabilities is a critical first step toward selfdetermination and financial independence.



Easter Seals **adult and senior service** programs are expanding to meet the growing needs of nearly 40 million older adults, who are acquiring disabilities though aging. As the nation's largest network of Adult and Senior Services centers, Easter Seals promises caregivers a safe, enriching environment for their loved ones - and an alternative to more costly residential care.

To provide life-changing services and support for children and adults living with autism and other disabilities and special needs, and for their families, Easter Seals also partners with health and human service organizations as well as public and private insurers.





A participant in Easter Seals Adult Day Services enjoys a group fitness class; A camp counselor helps a young girl take a horseback ride at an Easter Seals camp; After returning from duty, veterans with disabilities look to Easter Seals for opportunities to connect back with their community, whether seeking recreation, support services or job training assistance.

Myrtle M. and Tom B. Medders Award

Brian J. Fitzgerald



President and Chief Executive Officer, Easter Seals New Jersey

A sign on Brian Fitzgerald's desk reads "The road to success is always under construction." More than just an inspiring credo, it's something Fitzgerald really believes, and it's an outlook shared by staff and volunteers at Easter Seals New Jersey, thanks to his leadership and example.

Easter Seals New Jersey

For more than fifty years, Easter Seals New Jersey has provided support through its statewide programs and services to individuals with disabilities. Believing that everyone has a valuable contribution to make to his or her community, Easter Seals New Jersey offers services geared toward helping more than 8.000 individuals with disabilities and their families remove obstacles along their path toward independence.

The 2007 recipient of the Myrtle M. and Tom B. Medders Award for Executive Leadership, Fitzgerald can trace his own path to success back to years spent in the military, when he enjoyed advising soldiers on how to transfer their military vocational specialties to positions in the civilian workforce.

Further inspired by his godfather, who'd had both legs amputated because of diabetes, as well as an aunt who taught people with hearing impairments, Fitzgerald earned a master's degree in rehabilitation counseling. In 1974, he worked as a vocational rehabilitation intern at Easter Seals New Jersey and, from that point, he moved up the ranks of the organization until, in 1989, he became president and chief executive officer.

Since taking the helm, Fitzgerald has overseen Easter Seals New Jersey's growth from a \$16 million organization to a \$60 million disability services provider. It's an accomplishment he's quick to share with past and present employees. "They're the heroes who really deserve this award," he says.

Having worked at all levels of the organization, Fitzgerald knows the kinds of challenges its 1,200 employees face and says, "I firmly believe everyone here has a contribution to make." Looking back over the years, he is particularly proud of the reserve fund he worked with the affiliate's board to create from bequests and the sale of underused assets. Now totaling \$3.7 million, it serves as guarantee to 7,500 consumers that their services will be there for them. Those services include employment, camping and residential programs, and adult day programs – services that answer pressing needs across New Jersey's 21 counties and that 90 percent of consumers say they are "very satisfied" in receiving.

Calling Fitzgerald by his first name when he visits service sites, those consumers are the reason the CEO still enjoys his work as much as he did as an intern fresh out of graduate school.

"People with disabilities want to contribute, they want to achieve," he says. "Giving them the chance to do that is what makes me get up every morning. It's a privilege and honor to do this job. This is such great work and I love doing it."

Lou Lowenkron Program Innovation Award



Andrew M. Morgan

As medical director at Easter Seals Peoria-Bloomington, Illinois, Dr. Andrew M. Morgan works closely with children with disabilities and their families, in addition to being professor of clinical pediatrics at the University of Illinois College of Medicine at Peoria and medical director for pediatric rehabilitation at Children's Hospital of Illinois.

In his spare time, however, Morgan plays a different role–literally. For more than 30 years, he's performed in and directed community theater productions, counting portrayals in *To Kill A Mockingbird* and *Fiddler on the Roof* among his favorites.

For years, Morgan dreamed of combining his professional expertise with his personal passion. In 2004, he created The Penguin Project, which casts young people with disabilities as performers in a modified version of a well-known musical production each year.

Explaining the program's name, Morgan says: "Penguins are birds that can't fly, but they get along amazingly well despite what they can't do. Likewise, our kids adapt to challenges and don't allow their differences to interfere with their lives."

Having already performed "Music Man," "Annie," and "Guys and Dolls" at Eastlight Theatre in East Peoria, the Penguin Project is now undertaking "High School Musical." Morgan and his wife, Kathy, are directing more than 80 young people. Half are artists with disabilities, age 8 to 21, and each is paired with a peer-mentor who does not have a disability. Together, the artists and mentors work toward a common goal: to create a highquality production that amazes audiences.

Among those attending the annual productions are supporters, staff and friends

from Easter Seals Peoria-Bloomington, which sponsors opening night. For the many Easter Seals clients performing on stage, it's a chance to display hidden talents and participate in an extracurricular activity like anyone else their age. Just as important, parents—often for the first time—get to watch their children perform, while the mentors learn about acceptance and, in the end, see they have lots in common with peers who have disabilities.

In recognition of his innovative approach to helping children with disabilities participate in the community, Morgan received Easter Seals' 2007 Lou Lowenkron Program Innovation Award.

Hoping the national recognition paves the way for other Easter Seals affiliates to establish their own Penguin Projects, Morgan says, "I think we've created an incredible magic that can be replicated elsewhere. We're showing that people with disabilities are capable of participating in community activities, if given the opportunity and some support. This experience is like no other. It's unbelievable what these kids are doing."

To learn more about The Penguin Project, visit www.penguinproject.org.

Easter Seals Peoria-Bloomington Illinois

Easter Seals started as a once-a-week clinic in a downtown Peoria storefront for just a few children more than 85 years ago. Today, it offers three service centers serving thousands of children and adults with disabilities and their families every year. Easter Seals Peoria-Bloomington provides pediatric, Autism Spectrum Disorder, clinical, family support, and screening & evaluation services for children and adults designed to improve functional as well as life skills. In addition, Timber Pointe Outdoor Center is a beautiful 170-acre accessible camp offering a variety of camping, educational, and recreational programs for children and their families.

NFLUENCING PUBLIC POLICY

Easter Seals' founder Edgar Allen believed we could create a nation where

everyone is included. This is at the heart of Easter Seals' legislative advocacy and the significant role Easter Seals plays in shaping public policy at all levels of government.

This year, Easter Seals has advocated for the 2007 ADA Restoration Act, seeking to educate Congress and the public about the intent of the 1990 Americans with Disabilities Act (ADA). Easter Seals staff and volunteer leaders are working in partnership with other disability advocates to reinstate the full scope of rights afforded by the ADA to people with disabilities.

A new initiative, The 100 Visits, mobilized Easter Seals staff to reach out to federal legislators and create an emotional connection with them to Easter Seals mission and services for individuals and families with autism and other disabilities and special needs. Each of the 100 visits created an opportunity to emphasize the value and cost-benefit to society of funding essential services that promote the health, productivity and independence of people with disabilities and special needs. Among the initiatives addressed:

- Establishing programs and services to help fill gaps and remove barriers to health care, work and community living for military service personnel and veterans with disabilities.
- Expanding health insurance coverage to low income children through the State Children's Health Insurance Program (SCHIP).

- Advocating for the right to a free, appropriate public education for students with disabilities as intended in the Individuals with Disabilities Education Act (IDEA).
- Encouraging Congress to embrace high expectations about the academic abilities of students with disabilities through the accountability system of No Child Left Behind.



- Championing legislation and funding to support families living with autism,
 Easter Seals led a coalition of organizations advocating for the Combating Autism
 Act and its full funding, and for the passage of the Enhancing the Independence of
 Individuals Living with Autism Act, with its support for treatment services and for family support.
- Advocating for increased access to long-term care services for people with disabilities and older adults.

"In our work, we seek the sympathetic friendship of all who agree that

human sympathy for human suffering is the motive spirit of civilization." EDGAR F. ALLEN, 1922



- Supporting increased funding for the Child Care and Development Block Grant to provide child care for children with disabilities, and advocating to maintain quality standards for the Head Start program as Congress debates revisions.
- Working with other human service organizations to protect funding for federal programs that serve people with disabilities.
- Collaborating with Congress, the Center for Medicare and Medicaid Services, and other health and disability organizations to provide information about access to new prescription drug benefits and supports for seniors and people with disabilities who are insured by Medicare.
- Partnering with Easter Seals affiliates to educate state and local policy makers and advocate to further Easter Seals mission and services.
- Providing opportunities daily through Easter Seals Online Network for nearly 18,000 citizens to contact their legislators about important issues that affect the lives of people with disabilities and their families.

Easter Seals Project ACTION, with \$3 million funded annually by the U.S. Department of

Transportation, increased research, training and technical assistance activities for people with disabilities seeking accessible transportation and community transit providers. Easter Seals, in partnership with the National Association of Area Agencies on Aging, worked with Congress to create, fund and implement the National Center on Senior Transportation (NCST). Through the NCST, Easter Seals is taking the lead in developing new resources to increase the mobility of older adults.

Easter Seals focuses on the needs of families in rural areas through the AgrAbility, which fosters independence for farmers with disabilities, providing ongoing training, technical assistance and information to 23 programs serving 24 states, with more than \$4.5 million in support from the U.S. Department of Agriculture and in collaboration with the University of Wisconsin Extension.

In 2006, Easter Seals Outstanding Advocate Awards honored legislators for their work as advocates for people living with disabilities. Honorees included U.S. Senator Gordon Smith, Oregon; State Senator Michael Madigan, Illinois; State Senator David Nelson, Iowa; State Representative Mark Cloer, Colorado; State Assemblywoman Barbara Matthews, California; and Donald E. Cole, Chairman of the Georgia Department of Human Relations Board.

Clockwise from left: 2006 Easter Seals National Adult Representative, Ryan Odens, with State Senator David Nelson, Iowa; Joyce Bender, 2006 Easter Seals Distinguished Service Award winner, with Lou Lowenkron.

2007 ROBERT E. BRADFORD LEADERSHIP AWARD



Ellen Harrington-Kane

Assistant Vice President of Medical Rehabilitation and Autism Services, Easter Seals, Inc.

Ellen Harrington-Kane first glimpsed what Easter Seals was doing to serve people and families living with autism on July 22, 2005. It was her birthday and she was meeting with the founder of an autism treatment approach being offered at some affiliates. It made her begin to wonder about the impact Easter Seals was having nationally on individuals and families affected by what's been called the health crisis of our time.

Easter Seals, Inc.

Easter Seals is the leading non-profit provider of services for individuals with autism, developmental disabilities, physical and mental disabilities, and other special needs. For more than 85 years, we have been offering help and hope to children and adults living with disabilities, and to the families who love them.

Through therapy, training, education and support services, Easter Seals creates life-changing solutions so that people with disabilities can live, learn, work and play in their communities. Support children and adults with disabilities at www.easterseals.com As a result, that day was also the birth of Easter Seals' national initiative to raise awareness about autism services and treatments available to individuals and families.

Harrington-Kane's curiosity spurred her to conduct a survey of all Easter Seals affiliates to find out how they were serving individuals with autism. A member of the national office's program and provider services team, she consults, trains and provides technical assistance to Easter Seals affiliates nationwide, so she was able to tap her extensive network and dig deep during her fact-finding mission.

"What we learned was that we were doing a lot more than we imagined," she says. Indeed, the survey counted 60 programs serving more than 8,000 individuals – programs either developed specifically for people with autism or that included children and adults with autism along with other service recipients.

Indeed, a lot was being done, but Harrington-Kane knew Easter Seals could do more. She saw an opportunity for affiliates to learn from one another and improve their reach to people with autism. At the same time, she began championing the idea that Easter Seals needed to call more attention to its work in the autism arena. Today Easter Seals is recognized as a leading autism service provider, thanks in large part to Harrington-Kane's vision and expertise. Recipient of the 2007 Robert E. Bradford Leadership Award, she's a national staff member who is leading Easter Seals to new and higher standards of excellence.

Harrington-Kane joined Easter Seals in 2002. Today, as assistant vice president of medical rehabilitation and autism services, she draws on more than 20 years experience as an occupational therapist and rehabilitation director, sharing her expertise in policy, program development, financial management, billing and coding, and service provisions.

Continually looking at how Easter Seals can improve and expand its services, Harrington-Kane is now exploring ways to assist military veterans with post-traumatic stress and Traumatic Brain Injury (TBI) and those with mental illness.

Wherever she goes, she is impressed by one thing: "No matter how big or small the Easter Seals service offered, everybody is passionate about their work. They love what they do."

EASTER SEALS' CORPORATE PARTNER CVS CAREMARK



President and Chief Executive Officer CVS Caremark

Tom Ryan

Running, jumping, swimming, riding a bike - most kids take these activities for granted, but many children with disabilities are faced with obstacles that prevent them from enjoying some of life's simple pleasures. Two years ago, CVS Caremark President and CEO Tom Ryan announced a landmark program that would not only channel the company's philanthropic dollars, but would unite its more than 190,000 associates around a single cause and improve the quality of life for children across the United States.

CVS Caremark All Kids Can, the company's five-year, \$25 million commitment to making life easier for children with disabilities and their families, harnesses the full financial power of the company's charitable giving to support causes related to children with physical and developmental disabilities. There is also a full complement of related volunteer opportunities in which associates can participate.

"Children have always been at the heart of our charitable giving," says Ryan. "We're proud that CVS Caremark All Kids Can helps children with disabilities learn, play and succeed in life."

As an All Kids Can partner organization, Easter Seals has benefited from generous program grants. The funding has provided support for innovative programming throughout the country, which has improved the lives of hundreds of children with disabilities.

In 2006, CVS Caremark also became the national premier sponsor for Easter Seals Walk With Me. Since then, CVS Caremark associates and their teams have raised awareness and funding dollars, with a total of nearly \$400,000 in 2006, and projected totals for 2007 of more than \$650,000.

Although the CVS Caremark philanthropic focus is on children with disabilities, a variety

of supplemental community programs are in place. For example, CVS Caremark Community Grants help support enhanced health care services, improved approaches to education, and healthier communities in which to live. Through the CVS Caremark Volunteer Challenge Grant program, annual grants are awarded to the non-profit agencies that its colleagues support through their volunteer time and efforts.

CVS Caremark has become recognized as a paragon of community service and philanthropy, so it's no wonder that PR News honored CVS Caremark All Kids Can as a model for corporate social responsibility this year.

The company was also honored with the 2007 Optimas Award for Partnership for its commitment to hiring people with disabilities and older adults. Through these efforts, CVS Caremark has created much-needed employment opportunities for people with disabilities and older workers who want to be economically self-sufficient and contribute to their communities.

Ryan attributes these successes to his organization's strong service-oriented culture. "At CVS Caremark, corporate giving and community involvement are integral parts of how we do business," he says. "We are tremendously proud of the impact we are making in our communities."

CVS Caremark is the nation's premier integrated pharmacy services provider, combining one of the nation's leading pharmaceutical services companies with the country's largest pharmacy chain. The company fills or manages more than one billion prescriptions per year, more than any other pharmacy services provider. Through its 6,200 CVS/pharmacy stores; its pharmacy benefit management, mail order and specialty pharmacy division, Caremark Pharmacy Services; its retail-based health clinic subsidiary, MinuteClinic; and its online pharmacy, CVS.com, CVS Caremark is helping build healthier communities and is a model of corporate social responsibility.

GIVING

The spirit of philanthropy is what inspires Easter Seals donors, who contribute

their time, their expertise and their resources to improve the lives of children and adults with disabilities and the families who love them.

Easter Seals celebrates its friendship with individuals, corporations and foundations, who understand the impact of their gifts. They see the value of their contributions and know how children and adults with disabilities respond to the exceptional services their generosity makes possible. Easter Seals volunteers and donors say that giving makes them feel good. Easter Seals' efficient use of their contributions also is an important factor when making the decision to support Easter Seals' vision and the innovative services and programs that make it possible for people with disabilities to live, learn, work and play in their communities.

Colorado businessman Jake Jabs was honored as Easter Seals' 2006 Philanthropist of the Year. Since 1976, while building his American Furniture Warehouse into one of the largest furniture companies in the U.S, Jabs has contributed personal gifts of almost \$2.3 million dollars to support Easter Seals



services in Colorado, especially for the campers and the camp he loves. He's also been personally responsible for an additional \$700,000 in gifts from others. And, every summer he spends time at camp – playing his guitar.

Easter Seals' individual giving programs recognize donors for their gifts and for investing in the future. Easter Seals celebrates its more than 3,600 Presidents' Council members, who contribute annual gifts of \$1,000 to \$25,000 to Easter Seals organizations nationwide. Easter Seals Legacy Society has 387 members, who contribute through planned giving and gift annuities. The Edgar Allen Founders' Society includes 266 donors whose gifts of \$100,000 or more enhance the growth of Easter services for years to come. With gifts of \$500,000 and more, Easter Seals 15 Leadership Council members are providing critical support for new programs and services to meet the growing needs of people living with disabilities. Easter Seals' Chairman's Roundtable honors 33 philanthropists whose gifts of \$1 million and more will help make Easter Seals' Vision for 2010 and beyond a reality.

In May, Easter Seals gathered its family of corporate partners to thank them for their contributions at Easter Seals' Celebration of Giving. With top contributing partners

Clockwise from left: Easter Seals' top corporate partner, Safeway, is honored during Easter Seals A Celebration of Giving event in Las Vegas; "The realization of this vision is charity for those who need it,

a philanthropy which may be accepted without wounding self-respect." EDGAR F. ALLEN, 1922



Safeway Inc., Century 21 Real Estate, LLC, Food Lion LLC, CVS/Caremark and Friendly Ice Cream Corporation, Easter Seals received more than \$21 million from corporate friends. Easter Seals' corporate family includes tens of thousands of employees who are volunteers and donors to Easter Seals in their communities. Many join the thousands of participants in Easter Seals' *Walk With Me* event.

Easter Seals sponsors have mobilized their employees, and their teams of walkers contribute to Easter Seals as they walk alongside Easter Seals clients and their families. CVS/Caremark is the national premiere sponsor for Easter Seals *Walk With Me.* Quixtar is the presenting sponsor. Century 21 is the founding sponsor, and MassMutual Financial Group is a regional sponsor. They join thousands of walkers and donors for the fun-filled family events.

This year, Easter Seals' staff gave \$814,454 through Easter Seals' Caring & Sharing program. Since its start as a part of Easter Seals' 75th Anniversary in 1994, thousands of staff have contributed more than \$7.8 million. These are dollars raised to create new services, to fund scholarships, to buy needed equipment and supplies, and to help meet the individual needs of the clients and their families whom staff know and work with every day. Donors and interested visitors enjoy a Web presence with easterseals.com that provides up-to-date information about Easter Seals initiatives, including an autism blog, and links to Easter Seals organizations nationwide. It also gives visitors tips on how people can become involved and make a difference. And, this year, Easter Seals Online Network celebrated a milestone, with contributions from visitors to easterseals.com topping \$1 million for the first time in a single year.

Easter Seals also benefits from millions of donors, old friends and new, who contribute to requests by telephone, mail, and online giving opportunities.

These gifts reflect donors'



trust in Easter Seals' commitment to helping children and adults with disabilities and their families in their own communities

Grants from the Goizueta Foundation, Burger King's Have it Your Way Foundation™, the J.B. Heron Foundation, the Ludy Family Foundation, The Mitsubishi Electric America Foundation; the Retirement Research Foundation; and Johnson & Johnson provide critical funds for Easter Seals initiatives and innovative services.

This year, the family of Eugene Freedman made a second gift of \$1 million to support Easter Seals' vision of services for older adults; Academy Award winning actress, Marlee Matlin, celebrates the launch of Safeway's April in-store fundraising campaign for Easter Seals. Pictured beside her is Mark Whitley, Chief Executive Officer, Easter Seals Southern California, and Marlyn Denter, director, Public Affairs, Vons.

THE STORY OF EASTER SEALS

1919

Conducted first Easter "seal" fundraising campaign

1950

1967

1990

Adopted the name Easter Seals

Helped pass Americans with Disabilities Act into law

Achieved nationwide reach

children with disabilities

Founded by Edgar Allen to help

1944 Broadened mission to help adults

1952 Officially incorporated lily into Easter Seals symbol

2007

1984

annually

Served more than

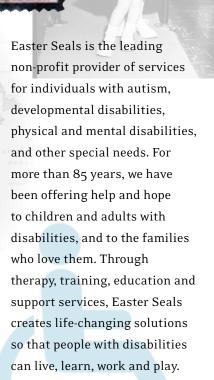
1 million people

Offers top-quality, innovative services through more than 550 sites in the U.S. and Australia





easterseals.com



CHAIRMAN'S ROUNDTABLE AND LEADERSHIP CIRCLE

The Chairman's Roundtable honors those individuals who have made transforming gifts of \$1,000,000 or more. The Leadership Circle honors those individuals who have made empowering gifts of \$500,000 or more. Their inspiration, leadership and commitment significantly enhance our ability to expand programs and services for people with disabilities.

Chairman's Roundtable

Leon Amar & Charlotte Igoe-Amar Anonymous Ernest Bjorklund Charitable Remainder Trust⁺ Robert E. & Nancy Bradford Julia Brink Barry & Judith Bronstein **Richard Carrion** Virginia Clark Eugene & Ruth Freedman⁺ Larry Gammon Jake Jabs Robert & Lucille Jolicoeur Mort La Kretz Mary Lighthipe* Ruth Lilly Helen Lowe Estate of William C. Madlener*† John W. McGrath Clavton & Michelle McWhorter Jim & Jane Miller Luis Arenas Perez Johanna Cooke Plaut* Family of John S. & Mary Martha Rice Craig A. Ruppert

Mary Fuller Russell* Luis Rivera Siaca Ginna & J. D. Simpson John Slater Robert Tunnell, Jr. Mr. & Mrs. Cal Turner, Jr. Richard & Jean Van Fleet Don & Maxine Vestal Harry & Jeanette Weinberg Foundation

Leadership Circle

Mr. Atilano Cordero Badillo Boettcher Foundation Ronald & Santina Davies The Galeucia Family Martin Hansen Jane & Frank Lyon **Goodwin Perkins*** George C. Reeves Bill* & Peg Roberts Arthur & Vera Smith* Richard A. & Rae Swirnow Mariamne May Symons Cal Turner Family Foundation Ms. Marie Louise Whitney & Mr. John Hendrickson

EDGAR ALLEN FOUNDERS' SOCIETY

The Edgar Allen Founders' Society honors those individuals who have made leadership gifts of \$100,000 or more. The generosity of the individuals listed below make it possible for Easter Seals to provide critical services to children and adults with disabilities across the county.

Anonymous Anonymous Anonymous* Mrs. Lois Albert* Helen Almack Marjorie M. Anderson Elias H. Attea, Jr. Estate of Virginia Nichols Baker Dan R. Bannister Mr. & Mrs. Fred Barbara Stanley M. Barg Katherine Patricia Barr* **Robert Bartling** John & Nancy Batchelor-Batchelor Foundation Wayne E. Baum John & Nancy Bearce Family Dennis & Linda Beaulieu Bonnie Berg Mr. John C. Bernhard Bob & Cecile Bershad Ed & Shirley Bews Mrs. Barbara Watt Biggs Virginia Blotnik Dr. & Mrs. Robert J. Bolt⁺ Alan Bowman Dorothy N. Bradford Robert E. & Nancy Bradford⁺ Roy & Diane Brazelton⁺ Dwane & Le Brenneman Barry & Judith Bronstein⁺ Rory & Judith Brown M.E. & Patricia Buckner

Thelma Buescher Dale & Shirley **Burklund Family** Lucy Lockett Cabe Calvin Cafritz - The Morris & Gwendolyn Cafritz Foundation **Richard Carrión** John Cartales Lino & Helga Castagnola Mr. Thomas M. Chastain - The Robert Lee Chastain & Thomas M. Chastain Charitable Foundation Jim Clayton - The **Clayton Family** Foundation Pierre P. Claeyssens A. James Clark -Clark Charitable Foundation Zora & Mabel Clements Winifred Clifford Estate Ms. Mary Cobb Mr. & Mrs. John R. Cochran, III Bernice Cohn Atwood Collins, III, M & T Bank Joann N. Collins, Dellora A. & Lester J. Norris Foundation Steve & Elaine Cormier Mr. & Mrs. Charles B. Cox III Bill & Alice Cranz Alberto De La Cruz Eva Dean Rollin & Helen Dick Wallace Dickey Trish & Ted Dixon Marianne Dorn William K. Dudley, Jr.*

Dorothy N. East Michael D. & Carol Ennis Enrichment Foundation Dr. Kenneth & Shirley Eskelund Bill & Jean Ezzell Meta C. Fandel Estate **Fansler Foundation** Ralph E. Fash Alice Joan Faust George & Mary Lou Fehrmann Sanford Fern Ted W. Fleming Family The Foellinger Foundation Jane Fonda Jose A. & Blanca Fojo Mr. & Mrs. Robert J.A. Fraser Wayne & Linda Fricks Russell E. Fuller George F. & Sybil H. Fuller Foundation⁺ George B. Fuhrman Ben & Sandv Gamache Larry J. Gammon Loretta Gargan **Bill & Melinda Gates** Foundation Dr. David M. Geetter & Mrs. Joan Geetter Genesis Foundation Enid Goodrich John & Bertha Gormley James B. Gould Robert & Beverly Grappone Cora Marie Grundon Louis, Kay & Tim Haas Esther Hagberg

Bruce & Sandra Hammonds Mr. & Mrs. C. William Harkins The Harper Family Mike & Sandy Hartley Tom & Dalene Hartshorn Barbara J. Hasselriist Mr. Joseph Hastings* Mary Frances Hat Eugene & Lydia Herman Charitable Trust Nancy & Jack Hewes Hine Memorial Fund Bruce Hinman Nadine G. Hockett Robert A. & Helen Hoffer - Hoffer Foundation Hoffman Family Foundation Sally & Forrest Hoglund Mr. & Mrs. Charles O. Holliday, Jr. Paul & Jean Honeycutt Dave Hood Family Samuel H. & Karan Howard A.V. Hunter Trust Ingram Charitable Fund Mr. & Mrs. William P. Jennings Helen K. & Arthur E. Johnson Foundation Francis Strong Jordan Lucille Kahn Frances Kane* James F. Kearns Rita & Jim Kearns Emma M. Keeney Mary S. Keesey Dorothy Kellogg

Margaret & Joe Kelley Alice Kennedy **Richard & Patricia** Kent Buddy & Carolyn Killen Edward & Joan Knight Peter S. Knox Marcia Turner Kreyling Grace M. Krusosky Dorris C. Lambdin* Dale Larson Mr. Orville H. Larson⁺ Welda & Anna Laurent Harry & Jo Leggett Jennifer L. & Bruce K. Lee Dale & Victoria LeMaster Mary Frances leMat David & Jean Leubbert Kwok & Felice Li Mary & Hal Lighthipe* Harry Lindahl* Edna Linn Carlos A. López-Lay Lou & Marianne Lowenkron⁺ Madden Family John & Melinda Manglardi Family Vince & Barbara Manglardi Family Eugene J. & Cheryl Manning Stanley* & Genevieve Marion Mildred C. McDermott William & Shirley McIntyre John M. McMahon The Meadows Foundation

Miller & Long Company, Inc. Bennie & Paula McNulty Helene McMurray Cordelia F. Meiners Alan & Amy Meltzer Mr. & Mrs. James F. Miller Ralph E. Mills English, Bonter, Mitchell Foundation M.J. Murdock Charitable Trust Charles & Johnie Murphy Michael & Joy Murray Ray & Nancy Murray Ryan Murray Shannon Murray Timothy & Eileen Murray Sam & Hilda Newton Mary E. Noble Robert S. Obenour Shirlev Oberwortmann Charitable Trust Eleanor Ogle Harlop I. Olsen & Vanna B. Olsen Connie O'Neil Robert Osborne Ned & Sue Pfau. II Jim & Pam Pierce Gerard Posner Adinah A. Proesel Elenora Purdy **Ragsdale Family** Foundation Mr. Wallace Rasmussen Russ & Betty Ann Rawn Sally Reahard Karl Reiser Mrs. Marv Rice William Owsley Rice*

Sid W. Richardson Foundation The Bert Rigelhaupt Estate Gene & Beth Roach Henry William Roberson, Jr.* Marc Roberts Maria Luisa Roca Fern Roesch Dr. Larry & Mrs. Joan Rogers Jim & Judy Rose David A. Ross Family Chris & Daren Ruppert Gordon Russell Michael & Judith Salter Larry Sands B. Francis Saul -Chevy Chase Bank Mrs. & Mrs. Bill Scheben John H. & Ginny Schroeder Larry Schuchman Nancy Schulman, Ph.D. & Robert Schulman Martin & Mary Schulz Hamilton D. Schwartz* Lucille V. Scott* Martha Sharkey Trust Susan C. Sharkey Trust William D. Shely* Sylvia Short Luis Rivera Siaca Donald & Virginia Sillers J.D. & Ginna Simpson Elizabeth Singe William J. & Laurie A. Slaney Pat & Clifford W. Smith Family Trust

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Melvin & Elaine Wolf Foundation Jack O. & Meredith Woodworth, Jr. Esther Worthen Warren Wright* Saleh Yassin Katherine I. Youmans Estate C. James Zeszutek

PRESIDENTS' COUNCIL

The Presidents' Council is the principal giving club of Easter Seals nationwide, honoring individuals who make annual gifts of \$1,000 or more. The honor roll reflects all donors' names provided by Easter Seals affiliates as of August 31, 2007. Gifts from individuals who made contributions after the printing of this report are greatly appreciated and will be included in the 2007-2008 Annual Report. Listed below are the giving levels for the Presidents' Council members.

LEVELS OF GIVING:

| Independence | \$25,000 |
|--------------|----------|
| Empowerment | \$10,000 |
| Opportunity | \$5,000 |
| Dignity | \$2,500 |
| Ability | \$1,000 |

EASTER SEALS Alabama

Independence Dr. Richard Brown & Carolyn Brown David & Terri DeSantis -Tuscaloosa Toyota Rotary Children's Foundation

Empowerment

Ms. Dale Glover Mr. David M. James, Jr., Castone Corporation Robert R. Meyer Foundation Benjamin & Roberta Russell Foundation, Inc.

Mr. & Mrs. Glenn Wheeling

Opportunity

Marsha DeBakey, Ernest DeBakey Foundation Crawford Henley, Boys & Girls Clubs of the Emerald Coast Mr. Bruce Hopper, Tuscaloosa Civitan

Club Century 21/Bob Hudgens & Denise Whaley Tony Laurence, AIG American General Mr. Ward McFarland McMillian Family, McMillian Foundation

Mrs. Catherine Murphy Payne

Dignity Carol J. Barnett, Publix Raymond Bell Bob Bickert Dawn DeClouet, Whitney Bank **Boyd Douglas** Bill & Gerrie Hansford Frank & Debbie Harkins Tommy & Suzanne Harris Pam & Kevin Jones, Jones Media Productions Russell Ladd, Thames Batré Mattei Beville & Isom Mike McMaken Keith Palmer, Palmer's Toyota Superstore Mr. & Mrs. J. Peter Perez Charles Wimberley, Century 21 Wimco Realtv Bernadette E. Yurick Ability Scott Anderson. Associated Grocers, Inc. Tammy Bacon. Members First Credit Union Raymond Bell, South Alabama Trial Lawvers Association

(SATLA)

Terri & Greg Bolin Dr. & Mrs. Louis & Georgia Buettner Dr. Steve Burak Al Brown, Coca-Cola **Calison Foundation** Mr. Lawrence B. Carroll John Castrataro. Gel Spice **Dorothy Chambers Michael Chambers** Beth Sumlin. Claude Moore Jewelers Ann Marie Crawford, The Peppermill Mr. & Mrs. H. Gary Creek Doctors Rich & Carol Crow Lynn Davis, ABC Orthotics & Prosthetics Mr. David DeSantis. Tuscaloosa Toyota Bill & June Dillman Andy Duke, Joshen Paper Gil Dukes Scott Dumal, Golden Flake Snack Foods Ray Fillingim, Mobile Janitorial Mr. & Mrs. Chuck Gibson Evelyn Gibson Dana Gilley, Dutch Farms Gary Goff, Interstate **Bakeries**

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Ms. Bernadette Yurick

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EASTER SEALS HUMAN DEVELOPMENT

Dignity Carol Agster

Ability

Mrs. Marcella S. Clark Ms. Vicki Jahani Mr. W. Bradford Perkinson Mr. Jeff Rockow

EASTER SEALS ARKANSAS

Independence

Pat & Bill Carlton Ellon & Rogers Cockrill Ashley Cockrill, Jr. Peggy & Tim Farrell Karen & John Flake Angela Harrison-King Jo & Bob Magee Tish & Wyck Nisbet Lisa & Robert Shoptaw Cindy & Warren Simpson Stella Boyle Smith Charitable Trust Rov & Christine Sturgis Charitable Trust Janice & Larry Walther Connie & George Wilkerson

Empowerment

Kevin Horton Judy & Jim Irwin Katheryn Price Murphy Marilynn & Rob Porter Mary Lou & Terry Rasco Lisenne D. Rockefeller Sam Roosth Foundation Rose Trust Annette & Franklin Shirrell Walthour Trust

Opportunity Ballard Family Foundation Christina & Richard Bell Livia & George Dunklin Halstead Trust Frank D. Hickingbotham John & Kim Magee Christina & Brock Martin Karen & Bob Osborne Evelyn & John Rankin Wendy See & Jeff Stinson Walton Family Foundation

Dignity Audie Alumbaugh Francine & Ronnie Clark Beth & Mike Coulson Lynnette & Brent Gourley Candra G. Greise Stacey & Allen Homra Judy & Jim Life Mitzi & Jennings Osborne Nancy & Rick Parker John & Mary Jim Ramsey Stephanie & Les

Smith

Ability

Cheryl Avants & Bill Nowlin David W. Bailin Beth & Bill Benton Gayle & Tad Bohannon **Dolores & Thomas** Bruce Gil Burch Karen Burden & Herb Martin JoAnn & Charles Burks Marianne & Johnny Burnett Lorene Campbell Estate Robbie & David Cash J. J. Childers Kathryn B. Cobb Jim Craig Holly & Mike Crockett Peggy & Haskell Dickinson Terri & Harry Erwin Joyce & James Faulkner

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Jane & Robert Wilson Darlene & Perry Yohe Marilyn & Pete Zornik

EASTER SEALS CENTRAL CALIFORNIA

Independence

Marlene Fansler, Fansler Foundation Greg Smith, Century 21 C. Watson

Empowerment

Peter Bennitt, Bennitt Family Foundation John & Patti Carey, Century 21 C. Watson David & Kathryn Robinson, Strategic Construction Management David & Betsie Tanza, Strategic Construction Management **Opportunity** Vivian Beebe Harold & Cindv Brockman Bruce & Sue Bruscia Terry & Ruth

Hutchison Bill Jordan, Century 21 Jordan-Link & Co.

Danny & Mary Ann Mitchell, Valley Transport Refrigeration Sandra Mock

Andre Rocha, Century 21 Jordan-Link & Co.

Dignity

Joe & Kathy Appenrodt Dennis & Carol Banish Kevin Castanos Bruce Hinman Fausto & Maria Hinojosa, Price, Paige & Company John & Jennifer Hinton

* denotes deceased † denotes Legacy Society Member Donald & Diane Lake Billee Paul Robert & Kathryn Price, Price, Paige & Company William & Linda Smittcamp, Wawona Frozen Foods Jon & Jill Winston

Ability

Peter & Mary Aguilar Noreen Towers & Dennis Aldrich Dirk & Sue Allman Donna Alvarez Katherine Alves Judy Anderson Sioux Anderson Sunil Bhojwani Ed & Julie Bogner Ralph & Kay Bogner Randy Britt Doug & Maria Brown John & Linda Burroughs Emeterio & Desiree Castro Jone Chappell Tracy Chappell Paul C. Chen Mark Chesbrough, Joseph Machine Company Byron & Aura Clendenen Julie Covarrubias Dr. Vonda Lee Crouse David & Anita DeLong Michael & Dianne Dunham Al Fortune, Fortune-Ratliff General Contractors, Inc. Craig French Dr. Joe Giallo & Dr. Mary Soltis John Goodfellow Steve Gorman Jerry & Jackie Gregerson Robert & Connie Guerin Larry & Lane Hayes David & Jackie Heald Janet Hill David Hodge, M.D. Gail M. Johnson

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Tom Vidmar Katheryn Wage Cynthia Watt Peter & Alice Witt

EASTER SEALS NORTHERN CALIFORNIA

Empowerment Rich Ghilarducci, Humboldt Creamery CEO

Opportunity Sister Patricia Manoli

Dignity William Dixon Lilly's Gift Foundation

John McBeth George Schmidbauer

Ability

Blake & Stephanie Alexandre Martha Becker The Belvedere-Cove Foundation Paul Bohan Doug Caulfield Greg Cornelius Dino D'Argenzio Edith Donahue Bob Duffield R. Edwards **Richard Falk &** Francine Falk-Allen Valerie Gonyea Margaret Grover Helen Horen Betty Jensen Craig King **Cissy & Patrick** Kirrane Jane Levinsohn Wayne McIntosh David W. McMurray Jerry & Becky Oken Patricia Provost Jaclyn Reinhardt Mike Renner Christine & Gary Scoma Andy Titus Earl O. Twito James & Marsha Wooster Jim F. Wooster

EASTER SEALS SOUTHERN CALIFORNIA

Independence Ms. Doreen Chadbourne[†] Edith Garvey Mr. Charley H. Wise[†]

Empowerment

James & Brenda Heller Bambi Holzer Kimberly Michel Ms. Helen Reed[†]

Opportunity

Joel & Sheila Kushell Thomas Cord & Mary McQueen Tom Kunz Arthur Southam & Beezie Daly

Dignity

Janice Bell Patrick R. Boyd Hyde Family Foundation Alex H. Phillips Mary Platt Michael Schneickert Gerald & Janet Thomas - in memory of Glennie Thomas

Ability

Varnessa Aaron-Seymour Michael Adams Debra D. Ball Susan Berglund The Mr. Louis Borick Foundation Tom & Kim Brickley Bonita Carr Liz Castells-Heard Cory Craven & Paula Pompa-Craven William & Elsie Davis Mr. & Mrs. Norman Davidson F. Richard DiGiorgio Dr. & Mrs. James T. Drace **Diane Drolet** Jill Dulich William Fitchen Jeff & Susan Flory Mike & JoAnne Flory John French

Estelle Funk Foundation Kelley M. Gale William L. Grossman Ysidra Gutierrez Leslie Hall Diane T. Hansch Carlene Holden Jack Hradesky **Daniel Huckabay** Wayne & Della M. lvans Mark Kanoziora **Dion Kenney** Kathleen Kolenda Theodore & Mariorie Laase Betty Barner Letteau Betty White Ludden Kris & Tom Lyman Patty Madsen Michael & Cherylle Mallinson Holly Marshall Margaret Maw Terry D. McCormick Margaret McKenzie **Beverlyn Mendez** Kimberly A. Mitchell Barbara Nolan Bvrne Offutt Dave Parker Dee Prescott Betty & Brian Reckard Laura Reese Lorena Roberts Cathy Saliba E.C. Sanborn Jim Sandoval Sherwood & Mildred Schwartz Tom Shulte C. Lee & Cynthia Small Ann Snowhook **Richard & Elizabeth** Steele Fund Rod W. Stern Barbara Alexander Stiles June W. Stoner John Stranger Martin Tachiki U.F.C.W. Local 1167

Retirees

Patrick & Liz Froding

George Webster Mark Whaley Mark Whitley Warren A. & Mary E. Widicus David Wolf Samuel P. Wolfson YMCA Camp Oakes

EASTER SEALS SUPERIOR CALIFORNIA

Opportunity Timothy & Alisa Dobbins Philip E. Wagner

Dignity

Mary E. Fuchs Dr. Robert Harris, Ph.D.

Ability

Mr. Richard A. Cleveland Mr. Lester Douglass Bruce Hagel & Debra Price George W. Heller Ron Melchin Andre Monier Ms. Judith Wiegman

EASTER SEALS TRI-COUNTIES, CALIFORNIA

Empowerment Mr. & Mrs. Weddington Couch⁺

Opportunity

In Honor of Richard G. Keller

Dignity

Paul L. Mosier National Charity League Gregory & Jennifer Pershall

Ability

Loye Barton Mark F. Criger Mercedes L. Gutierrez Fund Lin Holzinger Mary London John & Shirley Maclean Carrie Belle McFie Kevin & Janis Mencarelli Drew Miller Insurance Services Inc. Christine Nemetschek Andrea Ortiz Melia L. Parchman Michael Pieper Cecilia Potempa John Reardon Dan & Claire Stuart Harsha Weerakkody Mrs. Harold J. Vaile

EASTER SEALS COLORADO

Independence Boettcher Foundation Genesis Foundation Jake Jabs

Empowerment

John & Claire Arnold A.V. Hunter Trust Helen K. & Arthur E. Johnson Foundation Sharon Mowry/Marty Hurberger Melvin & Elaine Wolf Foundation

Opportunity

Anschutz Family Foundation J. Leonard & Myra B. Levy A.J. Markley Trust Schlessman Family Foundation Schramm Foundation Joe & Judith Wagner

Dignity

Larry Bass/Lynn Robinson Chris Downs Barbara Grandjean Ethel Kessler Kenneth Kendal King Foundation Sam & Hilda Newton Kip & Anne Oram Bill Paul Sandee Rogers John Van Dyk

Ability

Kathryn Arbour Brad & Janet Baker Holly Baker Robert & June Baker Scott & Nancy Baker Tack & Karen Baker Shirley Barenberg Corey & Donna Boreina Jason Buesing Michael Carrigan Frederick G. Fish Foundation Allen Fears Kathleen Grange Howard & Nancy Hanson Walt & Georgia Imhoff Alan & Pat Jenni Martha Kennedy Patrick & Lynn Knebel Walt & Gene Koelbel Lawrence & Kristina Medina Herbert E. Parker Duane & Evelyn Plucknett Brad & Emily Rice Henry Robinson Suzanne Schwartzman Marston & Theresa Shelton Ellen Van Dyk Ron Vaughn/Karen Robinson Carl & Mimi Weinberger Bruce & Jan Whitaker Dave & Betsv Worstell Martin 7inn III EASTER SEALS

EASTER SEALS SOUTHERN COLORADO

Empowerment David & Lucile Packard Foundation

Opportunity

Anschutz Family Foundation Bohnen Family Foundation Mr. Jake Jabs The Hill Foundation

Dignity

The Marson Foundation

Ability

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Brogren Mr. & Mrs. Charles & **Beverly Bromelmeier** Mr. & Mrs. Robert E. Buerger Jessica Buffington Aara Belle J. Burnett* Mr. & Mrs. Thomas & **Dorothy Burtch** Patrick Calhoun. Jr. Charitable Trust* Lupe Campero* Christine Canfield Mr. & Mrs. Pete & Lewann Carteaux Mr. & Mrs. Ross & Georgana Cater **Rick Cavuto** Chuck & Sally Cerny Violet Christensen* Mr. & Mrs. Joseph & Virginia Christoff, Sr. Mrs. Mary Clarke Mr. & Mrs. William Coadell Mr. & Mrs. David Comfort Mr. & Mrs. John & Norma Commorato George Conklin Trust Velma L. Corder Mr. & Mrs. Wayne Cottril Vera Counts Estate* Susanna vG. Coxe Doris Dahlstrom Mrs. Sandra Davenport Mr. & Mrs. Klint DeGeus

Mr. & Mrs. Daniel P.

Estate of Janet L. Dice* John Dickerson Estate of Ruth Diehl* Clav & Gerrv Dodge Kenda Douglas Mrs. Noelle Drechsel Cathy & Bill Drobny Mary D. Dunbar Mildred Hart Dunning Estate* Viola Ebelt Estate* Stelle Eckfelt* Mr. & Mrs. Michael G. Eichten Beryle L. Elliott Thelma G. (Kay) & **Richard Fair Family** Fund of Dayton Foundation Mr. & Mrs. John & Mary Farrell Estate of Patrick T. Farrell* Iona Faulk Lida M. Ferguson Trust* Mr. & Mrs. Neil T. Fisher **Ruth Fisher** Joyce Fleenor Estate of Ruth Cheeseman Forster* Mr. & Mrs. Fred & Nancy Frauhiger Mr. & Mrs. Kenneth & Marcia Fritz Linda Frutos Fred Fuller Trust Mr. & Mrs. Greg & Ann Fumarolo

George B. Furman* Marita Gabet Mr. & Mrs. Max Gaither The Galeucia Family Mr. & Mrs. Jesse & Angie Galvan Family Mr. & Mrs. Terry A. & Janet I. Gardiner Alice J. (A.J.) Garrison Dr. George & Diane Gelernter Mr. & Mrs. Edward Gibbons Alvena E. Gildemeister* Nancy Gille Archie Gingold* Estate of Norma Good* Martin & Mabel Goodman Fund* J. B. Gorham Trust Fund Wilma Gosch* James B. Gould* Mike Gradel Ann Gregg William & Carolyn Griffith* George William Groh Trust* Mr. & Mrs. Gunner & Betty Grotness* Eileen C. Haefele Estate of Marian Hallam* Allan Haller Mary A. Haller Mr. & Mrs. Albert Hamscher III

Velda Hanna Curtis & Lillian Hanson* Estate of Timothy Harbuck* **Richard Harmon** Mr. & Mrs. Jerry & Gayle Harms Shae L. Harrigan Lou Harrison Estate* Marilyn A. Hart Frank Haughey Mrs. Jessie M. Hawsey Mr. & Mrs. Bernard & Brenda Hay Mr. John Hayden* Bertha Mae Hazzard Estate* Mr. Herman T. Hebeisn Sam Hedden Estate* Luella A. Hemmingson* Leonard R. Herber Mariangeles C. Murphy-Herd & Ervin Herd Kenneth G. Hess Trust* Barbara & Burns Hesse Estate of Virginia Hightower* Mr. & Mrs. James Hilbert Ethel Oates Hill Estate* Ms. Esther M. Hilton* Stephen L. Hinkle Estate of William Hitchcock*

Mr. & Mrs. Richard H. Hodaes Betty Hoffman Marsha Holt Helen Hopkins* Dave & Debbie Howard The Estate of Sevilla Hunter* Joan Ice Mr. & Mrs. Glenn Jagodzinske Anne James Estate* Mary E. Johnson* Estate of Norma Jean Johnston* Martha J. Jones Virginia A. Kasiska Mary Ann Keating Estate of James H. Keels, Jr.* Vivian L. Kelly* E. Virginia Kennedy Trust Janet Kentfield* Mrs. Echo Kershner* Estate of Kap Kilbourne* Mr. & Mrs. Richard & Audrev Kirk Virginia Kissel* Marguerite Klein* The Harry Kletter Family Charitable Foundation* Donald Klever* Estate of Cathryn N. Kline* Kathryn Klotsch Trust* Estate of Florence S. Knight* Joan Knoll Leonard & Robin Koci Mr. & Mrs. George & Arlene Konley Mrs. Doris Laird Eleanor Larson* Larter Charitable Trust* Estate of Edna Laule* Mr. & Mrs. Ronald & **Dianne Lawson**

Mr. & Mrs. Edward A. Leach Mr. & Mrs. Richard E. Leach Mr. & Mrs. Richard W. Leach Mr. & Mrs. Tim Leach Mr. & Mrs. Bernard & Marylynn Lee Mr. & Mrs. L. Andrew & Marcia Leffers Frank B. Leidig Trust* Mr. & Mrs. James L. Leiker Mr. & Mrs. Paul & Carol Lewark Tim Lightbourne Mr. & Mrs. Jim Lindley Bob & Dawne Litterst Doris & Jane Logan Mr. & Mrs. Tom & Phyllis Loy Estate of Martina M. Malone* Mr. & Mrs. Grea & Donna Mannia Mrs. Margaret Marmon* Mrs. Martha Mattox John Albert Mav Estate* Mr. & Mrs. David McAbee Estate of Rev. Anthony McAndrew & Anna Monaghan* Mr. & Mrs. Alan McBride Estate of Evelyn M. McCaig* Mr. & Mrs. David & Martha McColley Estate of Margaret L. McGee* Mr. Frank E. McGrath William T. McGuire Trust Estate* Tim & Hildegard McManus Mr. & Mrs. Paul & Jan McNellis Evelyn Meade Herbert W. Mehl* Elizabeth H. Meuler* Gerald M. Miller

Mr. & Mrs. Carl A. & Sharon Minick Mvrtle Mae Mitchell Trust Ray & Laurie Mohney Barry R. Molineux Estate of Mary Moran* Don Mueller Lauraine Mulally Mickey & Mickey Munoz Tim & Eileen Murray Evelyn Nadeau Trust Naylor Family Foundation Estate of Vivian B. Nelson* Bob & Lee Niebuhr Margaret W. Nielson Living Trust* Neva Nil Marilyn Nimrod* Bob & Shelley Oksness Carolvn O'Rourke Juanita Osborn* Mrs. Leila G. Pampel* Mr. & Mrs. Howard T. Paul Jean & Bob Penny **Rose Mary Peterink Robert Peters** Hedvig Peterson Nels Peterson Patricia Peterson Mr. Ray L. Peterson* Harry Pewowaruk* Mr. & Mrs. Ronald W. & Suzanne Plassman Jaime Porter Dr. & Mrs. Mark & **Cheryl Porter** Kermit T. Porter Trust Fund* Georgia Flournoy Ports Trust* Margaret C. Powers Mrs. Katie Pyle Estate of Margaret Rankin*

Hattie B. Mills*

Paul Reece Mr. & Mrs. Joe & Johanna Reitter Estate of Eleanor Rhoda* Patrick W. Rice Mr. & Mrs. Alan & Diana Richard The Bert Rigelhaupt Estate* Mildred Gentle Roberts* Mr. & Mrs. Malcolm E. Robinson Julian Rossnick* Leo Rov Mr. & Mrs. Brian Ruttenbur Dr. Efrain Bleiberg & Ellen Safier Mr. & Mrs. Hank & Toni Sandkuhler Jessie P. Saville* Alice Schlaudraff Estate* Mark & Kim Schlobohm Estate of Patricia M. Schmaldinst* Alan Schmidt Robert & Shirlev Schon Muriel Schuetz Trust* Mr. Tom Schwartz Charles T. Seay, II & Andrea W. Seav Mr. & Mrs. Robert & Cheryl Sedlmeyer Mrs. Mariorie Selander Myrtle Sell* Mrs. June Shapiro William D. Shely Trust Fund* Mary L. Shepherd* Glenn & Gene Shideler Mary Shields Ada Shimp* Newton B. Shingleton Trust Rov D. & Kathrvn K. Shoemaker Trust*

Kathy Rearick

Mrs. Betty Shrake Bill & Linda Sirak Betty & Phil Sisk Vail Benz Sivertsen Trust Mr. Eldon Sloan Gladvs H. Smith Mr. & Mrs. Robert W. Smith Walter L. Smith* Estate of Gail A. Snvder* Julia A. Spitzley Trust* Mike Stammel Mr. & Mrs. Edward Stammel Mr. & Mrs. Robert Stark Robert M. Stephens Kathleen Stonerock Dorothy & Sherman Stryker* Doris Swank Mr & Mrs. John N. Taylor, Jr. Martha Teegarden Curtis Templin Trust Capper & Terry Thompson Ruth Ann Thompson Lenna Thompson Estate* Estate of Harry Thoms* Idaroi Tieyah Frost Brown Todd* P.R. "Tony" Tonelli **Robert Townsend*** Mr. & Mrs. Melden & Lucy Tracey Francis D. Triplett Charity* Jim & Susie Twedt Marge VanVleck Agnes Verheul* Mr. & Mrs. Roger Viola Richard F. Vincent Owen Wade Pam & Denny Walstrom Mr. & Mrs. Art & Connie Weber

Life Income or Other Shared Benefit Gifts⁺

Ms. Ethel Adler

Dorothy Wells Charitable Trust* Owen Wemhoff Estate of Gustave Wendnagle Robert & Verna Werkman Estate* Estate of Elsa S. White* Dan & Susan Willard Jean H. Williams* George Williams-Marit* Corinne Wilson Estate* Pauline Wood Trust* Elizabeth & Raymond Wovries Estate of Dorothy Yager* Mr. & Mrs. Gary & Becky Yahnke

Mr. Carl Allen Ms. Martha H. Beach Inez Duff Bishop Charitable Trust Ernest Bjorklund Charitable **Remainder Trust** Dr. & Mrs. Robert J. Bolt Mary Leight Booe Fund Robert E. & Nancy R. Bradford Roy & Diane Brazelton Barry & Judith Bronstein Mrs. Doreen Chadbourne Mr. & Mrs. Weddington Couch Don & Doris Ditzler Michael Donnelly Ellason Downs Perpetual Charitable Trust Miss Anthea Durón George & Sybil Fuller Foundation Mr. Larry Gammon Susan Hester Gibson Arnie Gray Barbara Hasselriis Mrs. Ruth G. Johnson Mr. Orville H. Larson Mr. & Mrs. Lloyd R. Loven Lou & Marianne Lowenkron Estate of William C. Madlener Elgin & Sally Manhard Katherine Mann Charitable Trust Mr. John W. McGrath Ruth Mott/Peggy McWhirter Miss Elizabeth Anne Meek Don Mueller Eileen Dornseif Nichols

Dr. John Nill Mr. Paul D. Prouty & Mrs. Dorothy E. Prouty Mr. Jay A. Rashkin Mrs. Helen Reed Peter Sear George & Effie Seay, George & Effie Seay Memorial Trust Peter Taylor Dr. & Mrs. Bernie Tofany Alice Warner Memorial Foundation Ms. Elizabeth K. Weisburger Mr. Charley H. Wise

IN 2007, EASTER SEALS

Influenced the lives of 54 million Americans with disabilities and their families.

Engaged with 3.4 million volunteers, donors and the general public via face-to-face opportunities, Web site actions and online exchanges, mail and other correspondence.

Provided Direct Services to 1.2 million individuals with disabilities and their families in the United States, Puerto Rico and Australia.

In the fiscal year ending August 31, 2006, Easter Seals directly served over 1.2 million children and adults with disabilities or special needs and their families. Services address the needs of children and adults who are disabled at birth, through injury or illness, and by the functional limitations experienced in the aging process.

Each Easter Seals affiliate provides services tailored to its community's needs. Major services include:

EASTER SEALS 2006 TOTAL PUBLIC SUPPORT AND REVENUE OF \$1,037,866,000 PROVIDE:

323 medical and rehabilitation programs offering physical and occupational therapy services, speech therapy and audiology, outpatient medical rehabilitation, social work/case management, nursing, mental health and early intervention.

154 workforce development programs providing vocational evaluation and assessment, work adjustment/ employee development, job placement, employment planning, occupational skills training, senior community service employment program, school-to -work transitions, and community-based and supportive employment.

214 child care and children's services programs across the country, providing developmental monitoring, early child development services, inclusive child care programs, developmental pre-school programs, and school-aged children's services.

170 adult and senior service programs across the country with adult day centers, community-based supports programs, MR/DD case management, and in-home care designed to address the growing needs of older adults and their families.

186 camping, recreation, and respite programs nationwide including day camps, recreation programs, respite and residential camping for children and adults with disabilities or other special needs.

85 residential housing programs supporting individuals with disabilities or other special needs living in their communities.

73 assistive technology programs through out the country providing assessments, augmentative communication, hearing aids, orthotics/prosthetics, seating services, and other assistive technology devices for adults and children.

217 support services programs providing organized support groups, equipment loan and assistive technology, financial aid assistance, transportation programs, public health education, professional health education, information and referral services, and other support services.

EASTER SEALS VISION 2010

Believing that all people should enjoy access, opportunities and independence, Easter Seals will serve five million people with disabilities and other special needs and their families annually by the year 2010.



SERVICES

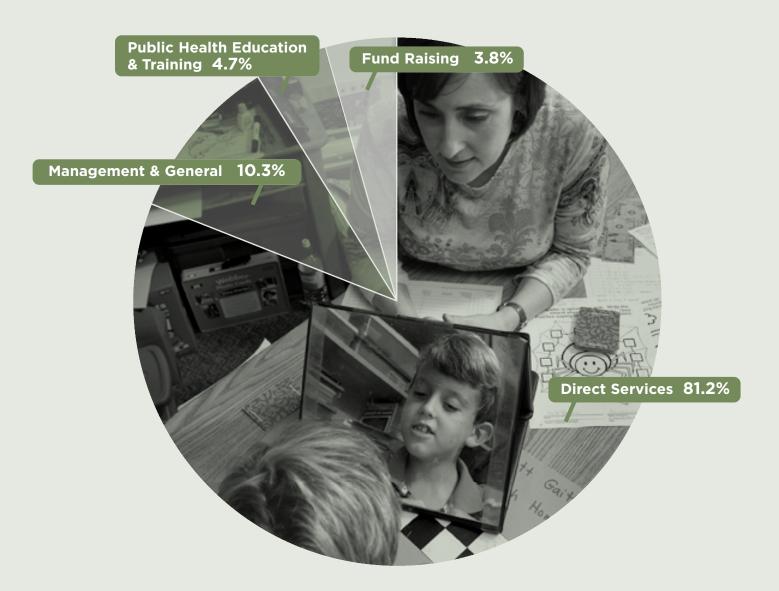


older adults

COMBINED FUNCTIONAL EXPENSES

As of August 31, 2006 \$914,052,000 were allocated to:

Program Services: 85.9% • Supporting Services: 14.1%



STATEMENT OF FINANCIAL POSITION

For the Year Ended August 31, 2006

(Dollars in thousands)

| | DOMESTIC | INTERNATIONAL | COMBINED EASTER SEALS |
|--|------------|---------------|--------------------------|
| ASSETS | | | |
| Cash | \$ 79,898 | \$ 5,912 | \$ 85,809 |
| Pledges, notes & accounts receivable-net | 105,990 | 4,110 | 110,101 |
| Inventories | 8,917 | 865 | 9,782 |
| Prepaid & deferred expenses | 12,556 | 521 | 13,077 |
| Investments, at market value | 230,776 | 43,469 | 274,245 |
| Property | | | |
| Land | 39,482 | 5,907 | 45,390 |
| Buildings, equipment & improvements | 448,076 | 67,724 | 515,801 |
| accumulated depreciation | (208,940) | (20,628) | (229,569) |
| Net property | \$ 278,618 | \$ 53,003 | \$331,622 |
| Assets held in trust | 47,551 | - | 47,551 |
| Other assets | 9,215 | 88 | 9,302 |
| Total assets | \$ 773,521 | \$107,968 | \$881,489 |
| LIABILITIES | | | |
| Notes and accounts payable | 70,039 | 9,726 | 79,765 |
| Accrued expenses | 40,204 | 7,496 | 47,701 |
| Long-term notes payable | 101,249 | 17 | 101,266 |
| Other liabilities | 23,966 | 4,275 | 28,241 |
| Total liabilities | 235,458 | 21,514 | 256,972 |
| NET ASSETS | | | |
| For current operations | 335,532 | 86,658 | 422,190 |
| Designated for specific purposes | 63,106 | - | 63,106 |
| Translation adjustment | - | (204) | (204) |
| Unrestricted | 398,638 | 86,454 | 485,092 |
| Temporarily restricted | 65,056 | - | 65,056 |
| Permanently restricted | 74,369 | - | 74,369 |
| Total net assets | 538,063 | 86,454 | 624,517 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 773,521 | \$ 107,968 | \$ 881,489 |
| | | | |

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Year Ended August 31, 2006

(Dollars in thousands)

| U | JNRESTRICTED | TEMPORARILY RESTRICTED | PERMANENTL RESTRICTED | |
|---|--------------|---------------------------|--------------------------|------------|
| PUBLIC SUPPORT | | | | |
| Contributions | \$ 82,896 | \$ 13,855 | \$ 636 | \$ 97,387 |
| Special events | 27,507 | 144 | 112 | 27,762 |
| less direct benefit costs | (9,376) | - | - | (9,376) |
| Bequests | 6,699 | 2,094 | 210 | 9,003 |
| Government grants | 138,256 | 4,258 | - | 142,514 |
| Federated fundraising organizations | 5,873 | 484 | - | 6,357 |
| Donated goods & gervices | 19,565 | - | - | 19,565 |
| Total public support | 271,419 | 20,835 | 958 | 293,212 |
| REVENUE | | | | |
| Grants, fees, and contract services | 534,038 | 1,354 | 35 | 535,427 |
| Sales to the public | 81,147 | - | - | 81,147 |
| Investment income - net | 15,180 | 1,419 | 1,415 | 18,013 |
| Other revenue | 10,083 | - | 1 | 10,084 |
| Total revenue | 640,448 | 2,772 | 1,450 | 644,671 |
| International public support and revenue | 100,003 | _ | _ | 100,003 |
| Net assets released from restrictions | 21,271 | (21,318) | 47 | - |
| TOTAL PUBLIC SUPPORT AND REVENUE | 1,033,141 | 2,290 | 2,455 | 1,037,886 |
| EXPENSES Program services | | | | |
| Public health education and training | 42,085 | - | - | 42,085 |
| Research | 640 | - | - | 640 |
| Direct services Supporting services | 742,461 | - | - | 742,461 |
| Fundraising | 35,108 | _ | - | 35,108 |
| Management and general | 93,758 | - | - | 93,758 |
| TOTAL FUNCTIONAL EXPENSES | 914,052 | - | - | 914,052 |
| International Expense | 97,058 | - | - | 97,058 |
| Other extraordinary items | 7,384 | 742 | 90 | 8,216 |
| Change in net assets | 29,415 | 3,032 | 2,545 | 34,991 |
| Net assets at beginning of year, as adjusted | 455,677 | 62,024 | 71,825 | 589,526 |
| NET ASSETS AT END OF YEAR | \$485,092 | \$65,056 | \$74,369 | \$ 624,517 |
| | | | | |

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended August 31, 2006 (Dollars in thousands)

| | PROGRAM SERVICES | | | SUPPORT | | |
|-------------------------------|--|--------------------|--|-----------------|-------------------------|-----------------------|
| | PUBLIC HEALTH EDUCATION & TRAINING | DIRECT SERVICES | | FUND RAISING | MANAGEMENT & GENERAL | TOTAL ALL SERVICES |
| Salaries and related expenses | \$ 14,513 | \$484,287 | | \$15,203 | \$55,826 | \$569,828 |
| Professional fees | 1,376 | 36,191 | | 1,618 | 9,513 | 48,698 |
| Occupancy | 1,286 | 38,878 | | 818 | 3,652 | 44,633 |
| Mail production and services | 14,785 | 28 | | 10,014 | 2,990 | 27,816 |
| | 11,700 | 20 | | 10,011 | 2,000 | 27,010 |
| Supplies | 953 | 28,611 | | 1,955 | 3,229 | 34,748 |
| Travel | 707 | 17,398 | | 400 | 1,595 | 20,100 |
| Specific assistance | 81 | 29,507 | | - | - | 29,588 |
| Cost of sales | 4,010 | 39,814 | | 1,533 | 286 | 45,643 |
| | | | | | | |
| Equipment rental & | | | | | | |
| maintenance | 240 | 7,995 | | 414 | 1,379 | 10,028 |
| Printing & media | 1,972 | 5,846 | | 950 | 1,011 | 9,779 |
| Telecommunications | 184 | 5,069 | | 209 | 1,462 | 6,924 |
| Conferences & meetings | 342 | 2,135 | | 306 | 1,665 | 4,448 |
| | | | | | | |
| Membership & support | 108 | 844 | | 85 | 598 | 1,635 |
| Interest | 268 | 3,310 | | 71 | 2,560 | 6,209 |
| Miscellaneous | 958 | 25,649 | | 1,153 | 4,627 | 32,386 |
| Depreciation | 943 | 16,899 | | 381 | 3,365 | 21,588 |
| | | | | | | |
| TOTAL FUNCTIONAL | | | | | | |
| EXPENSES | \$42,725 | \$ 742,461 | | \$35,108 | \$93,758 | \$ 914,052 |

STATEMENT OF CASH FLOW

For the Year Ended August 31, 2006 (Dollars in thousands)

CASH FLOW FROM OPERATING ACTIVITIES

| Change in net assets | \$ 34,991 |
|---|-------------------------------------|
| Adjustments to reconcile change in net assets to net cash provided by operating activities- | |
| Depreciation Donated property Net gain on property dispositions Net changes in operating assets and liabilities: | 24,083 (1,390) (3,746) |
| Pledges, notes, and accounts receivable Prepaid expenses, inventories and other assets Notes and accounts payable Deferred revenue and other liabilities | (8,265) (3,783) 11,548 335 |
| Net realized and unrealized gains on investments | (8,374) |
| Net cash provided by operating activities | 45,399 |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Purchases of investments Proceeds from investments Additions to property, net | (64,013) 55,035 (32,468) |
| Net cash used in investing activities | (41,447) |
| CASH FLOWS FROM FINANCING ACTIVITIES | |
| Proceeds from long-term debt Repayment of long-term debt | 72,228 (66,576) |
| Net cash provided by financing activities | 5,652 |
| Net increase in cash and cash equivalents | 9,604 |
| Cash and cash equivalents at beginning of year | 76,206 |
| Cash and cash equivalents at end of year | \$85,809 |

NOTES TO FINANCIAL STATEMENTS

August 31, 2006

NATURE OF THE ORGANIZATION

Easter Seals (the Organization) is a not-for-profit organization comprised of the national office and 84 intermediary health care agencies providing services to individuals with disabilities throughout the United States, Puerto Rico and Australia. The mission of Easter Seals is to continue to be the leading organization in helping children and adults with disabilities to live with equality, dignity and independence. Easter Seals and its affiliates are each separately incorporated under the provisions of Section 501(c)(3) of the Internal Revenue Code in the United States and Section 50-5 of the Income Tax Assessment Act of 1997 in Australia and, therefore, exempt from taxation under present income tax laws.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Combination

The combined financial statements are compiled from the uniform audited financial reports of Easter Seals, Inc. and its affiliates. All intra-organizational accounts and transactions have been eliminated in the accompanying financial statements.

Basis of Accounting

Combined financial statements, prepared on the accrual basis, incorporate the requirements of the Financial Accounting Standards Board, which requires Easter Seals to classify its financial position and activities in accordance with donor imposed restrictions, as follows:

Unrestricted - Transactions that are not subject to donor-imposed restrictions or whose donor-imposed restrictions have expired.

Temporarily restricted – Transactions that are subject to donor-imposed restrictions that can be satisfied by actions of the Organization or by the passage of time.

Permanently restricted - Transactions subject to donor restrictions that they be maintained permanently by Easter Seals. Generally, such transactions allow the use of part or all of the income earned on the related investments.

Inventories

Inventories consist of donated items available for resale stated at net realizable value, raw materials, work in process and finished products valued at lower of cost or market using first in first out.

Investments

Investments in the accompanying combined balance sheet are stated at fair market value, and realized and unrealized gains and losses are reflected in the combined statement of activities.

Pledges Receivable

Easter Seals has pledges receivable from individuals and corporate entities. Pledges receivable are recorded in the period during which the pledge is made as public support contributions. Pledges to be collected at a future date are recorded, at the present value of cash to be received, as an increase to temporarily restricted net assets and are released to unrestricted support when the time or purpose restriction has been met.

Property

Purchased buildings, equipment and improvements are stated at cost. Donated property is recorded at the fair market value at date of receipt. Depreciation and amortization is provided primarily on the straight-line method based on the estimated useful life of the asset ranging from 3 to 40 years.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated Goods and Services

Easter Seals records in-kind support for various professional services and materials received. Contributed professional services are recognized if the service received creates or enhances long-lived assets, or is provided by individuals possessing specialized skills and would need to be purchased if not provided by donation. In-kind support includes the reported value of campaign print and media airings of its public service advertising. Donated goods and services received in 2006 are as follows:

| (Dollars in thousands) | FY 2006 |
|----------------------------|----------|
| Donated goods | \$12,456 |
| Public service advertising | 3,633 |
| Other donated services | 3,476 |
| | \$19,565 |

Notes to Financial Statements Continued

Joint Cost Allocations

Easter Seals incurred joint program service costs of \$30,477,000 for informational material and activities that includes fundraising appeals. Fundraising appeals whenever appropriate, include information to educate and influence the general public by incorporating health and educational information in such communications. This effort helps people with disabilities to live with equality, dignity and independence. Accordingly, a total of \$2,866,800, \$14,772,600, and \$12,817,600 was allocated to fundraising advisory, public health education and fundraising, respectively, in the accompanying Statement of Activities.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the recorded amounts of revenue and expenses during the reporting period.

International Operations

The Organization includes affiliated international entities. The financial reports of the international entities have been combined in the Organization's financial reports. Revenue and expense are displayed independent of domestic operations on the Statement of Activities. The Statement of Financial Position displays results of international operations separate from domestic operations. International operations in fiscal year 2006 consist of seven agencies in Australia known collectively as Ability First, Australia.

| (Dollars in thousands) | FY 2006 |
|--|-----------|
| International public support and revenue | \$100,003 |
| International expense | 97,058 |
| Change in net assets before adjustments | 2,946 |
| Adopt AASB139 - Restate available for sale financial assets | 5,667 |
| Current period translation adjustment | (204) |
| International change in net assets | \$ 8,408 |

Other Items

The Organization recognized other revenue and expense items related to interest rate swap valuation, prior period adjustments, accrued pension liability adjustments and the international accounting treatment (Australia: adoption of AASB139) for available for sale financial assets. Translation adjustments related to the Ability First Australia operations are reflected in other items. Translation adjustments are based on the Interbank rate beginning July 1, 2005 and ending June 30, 2006.

Other Items

| | | TEMPORARILY | | |
|---|--------------|-------------|------------|---------|
| (Dollars in thousands) | UNRESTRICTED | RESTRICTED | RESTRICTED | TOTAL |
| Interest rate swap fair value adjustment | \$ 969 | \$- | \$ - | \$ 969 |
| Prior year adjustment | (10) | 822 | - | 812 |
| Accrued pension liability adjustment | 972 | - | - | 972 |
| Current year translation adjustment | (204) | - | - | (204) |
| AUS Adoption of AASB139 | 5,667 | - | - | 5,667 |
| Total extraordinary items | \$7,393 | \$822 | \$ - | \$8,215 |
| | | | | |

STATEMENT OF FINANCIAL POSITION

August 31, 2006

(With Summarized Financial Information as of August 31, 2005)

| Notes and accounts receivable from affiliates, less allowance 2006 \$771,400; 2005 \$963,900 Other accounts receivable Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation LONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS Accounts payable and accrued liabilities Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 395,700 3,736,800 589,600 2,320,800 2,908,900 19,951,800 | \$ 848,100 12,879,000 799,700 1,539,100 1,796,500 |
|--|---|---|
| Investments Notes and accounts receivable from affiliates, less allowance 2006 \$771,400; 2005 \$963,900 Other accounts receivable Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation LONG-TERM ASSETS Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 3,736,800 589,600 2,320,800 2,908,900 19,951,800 | 12,879,000 799,700 1,539,100 |
| Notes and accounts receivable from affiliates, less allowance 2006 \$771,400; 2005 \$963,900 Other accounts receivable Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation LONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 589,600 2,320,800 2,908,900 19,951,800 | 799,700 1,539,100 |
| 2006 \$771,400; 2005 \$963,900 Other accounts receivable Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation LONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 2,320,800 2,908,900 19,951,800 | 1,539,100 |
| Other accounts receivable Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation CONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES | 2,320,800 2,908,900 19,951,800 | 1,539,100 |
| Prepaid expenses and deferred charges TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation CONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 2,908,900 19,951,800 | |
| TOTAL CURRENT ASSETS PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation ONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 19,951,800 | 1706 500 |
| PROPERTY Furniture, fixtures, equipment and improvements Accumulated depreciation ONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset IABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | | 1,790,500 |
| Furniture, fixtures, equipment and improvements Accumulated depreciation ONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 2 010 400 | 17,862,400 |
| Accumulated depreciation ONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS SURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 2 010 400 | |
| LONG-TERM ASSETS Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 2,010,400 | 3,508,700 |
| Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS \$2 LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | (607,800) | (2,380,700) |
| Long-term investments Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS \$2 LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 1,402,600 | 1,128,000 |
| Long-term pledges receivable, net Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS \$2 LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 1 707 000 | 070.000 |
| Charitable trust agreements, net Prepaid pension asset TOTAL ASSETS SURRENT LIABILITIES Accounts payable and accrued liabilities Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 1,397,200 | 979,200 |
| Prepaid pension asset TOTAL ASSETS \$2 LABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 36,900 | 35,000 |
| TOTAL ASSETS \$2 LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates \$1 Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 991,600 | 389,700 |
| TOTAL ASSETS \$2 LIABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates \$1 Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term E Deferred Rent and Other E | 2,843,100 5,268,800 | 3,663,900 5,067,800 |
| IABILITIES AND NET ASSETS CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 3,208,800 | 3,007,800 |
| CURRENT LIABILITIES Accounts payable and accrued liabilities \$1 Accounts payable to affiliates \$1 Accounts payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 6,623,200 | \$24,058,200 |
| Accounts payable and accrued liabilities \$1 Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | | |
| Accounts payable to affiliates Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | | |
| Note payable - short-term TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 0,724,200 | \$ 9,320,300 |
| TOTAL CURRENT LIABILITIES Note Payable - Long-term Deferred Rent and Other | 3,497,900 | 2,901,600 |
| Note Payable - Long-term Deferred Rent and Other | 964,000 | 705,900 |
| Deferred Rent and Other | 15,186,100 | 12,927,800 |
| Deferred Rent and Other | 2,176,500 | 2,882,400 |
| TOTAL LIABILITIES | 1,061,100 | 1,043,400 |
| | 8,423,700 | 16,853,600 |
| NET ASSETS | | |
| Unrestricted | | 6,229,300 |
| | 5 703 700 | 975,300 |
| TOTAL NET ASSETS | 5,703,700 2 495 800 | 7,204,600 |
| | 2,495,800 | ,,201,000 |
| \$2 | | |

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended August 31, 2006

(With Summarized Financial Information for the Year Ended August 31, 2005)

| | | 2006 | | |
|--|--------------|---------------------------|--------------|---------------|
| | UNRESTRICTED | TEMPORARILY RESTRICTED | TOTAL | 2005 TOTAL |
| OPERATING | | | | |
| PUBLIC SUPPORT | | | | |
| Contributions | \$51,595,800 | \$ 1,621,100 | \$53,216,900 | \$48,267,900 |
| Bequests | 198,300 | - | 198,300 | 340,800 |
| Government grants | 18,015,300 | - | 18,015,300 | 18,173,600 |
| In-kind | 3,632,700 | - | 3,632,700 | 677,400 |
| TOTAL PUBLIC SUPPORT | 73,442,100 | 1,621,100 | 75,063,200 | 67,459,700 |
| REVENUE | | | | |
| Membership fees from affiliates | 7,705,800 | - | 7,705,800 | 7,677,100 |
| Sales and services to affiliates | 2,806,700 | - | 2,806,700 | 1,168,500 |
| Investment income | 499,500 | 52,800 | 552,300 | 483,100 |
| Miscellaneous revenue | 39,400 | - | 39,400 | 134,000 |
| Net assets released from restrictions | 204,500 | (204,500) | - | - |
| TOTAL REVENUE | 11,255,900 | (151,700) | 11,104,200 | 9,462,700 |
| | | | | |
| TOTAL PUBLIC SUPPORT | | | | |
| AND REVENUE | 84,698,000 | 1,469,400 | 86,167,400 | 76,922,400 |
| EXPENSES | | | | |
| Program services: | | | | |
| Services for affiliates: | | | | |
| Program development | 34,132,800 | - | 34,132,800 | 31,765,700 |
| Professional education | | | | |
| and training | 2,711,600 | - | 2,711,600 | 1,228,000 |
| Fund-raising advisory | 8,005,900 | - | 8,005,900 | 7,244,500 |
| Management advisory | 3,854,700 | - | 3,854,700 | 4,032,200 |
| Total services for affiliates | 48,705,000 | - | 48,705,000 | 44,270,400 |
| Advocacy for persons | | | | |
| with disabilities | 3,554,700 | - | 3,554,700 | 1,946,300 |
| Public health education | 16,932,200 | - | 16,932,200 | 14,914,000 |
| Research | 639,600 | - | 639,600 | 226,000 |
| TOTAL PROGRAM SERVICES | 69,831,500 | - | 69,831,500 | 61,356,700 |
| Currenting completes | | | | |
| Supporting services: | 17 062 200 | | 17 062 200 | 17 057 000 |
| Fund-raising | 13,062,200 | - | 13,062,200 | 13,053,000 |
| Management and general | 2,744,600 | - | 2,744,600 | 2,103,300 |
| TOTAL SUPPORTING SERVICES | 15,806,800 | - | 15,806,800 | 15,156,300 |
| TOTAL EXPENSES | 85,638,300 | - | 85,638,300 | 76,513,000 |
| EXCESS (DEFICIENCY) OF PUBLIC SUPPORT AND REVENUE OVER | | | | |
| | | | | |

(continued)

Statement of Activities and Changes in Net Assets, Continued

| | | 2006 | | |
|---------------------------------|--------------|---------------------------|--------------|---------------|
| | UNRESTRICTED | TEMPORARILY RESTRICTED | TOTAL | 2005 TOTAL |
| | | | | |
| NONOPERATING | | | | |
| Unrealized gains on investments | \$ 414,700 | \$ 51,100 | \$ 465,800 | \$ 1,350,900 |
| CHANGE IN NET ASSETS | (525,600) | 1,520,500 | 994,900 | 1,760,300 |
| Net assets, Beginning of year | 6,229,300 | 975,300 | 7,204,600 | 5,444,300 |
| Net assets, End of year | \$ 5,703,700 | \$2,495,800 | \$ 8,199,500 | \$ 7,204,600 |

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended August 31, 2006

(With Summarized Financial Information for the Year Ended August 31, 2005)

| | | | 2006 | | | |
|-------------------------------|------------------------|---------------------------------------|---------------|------------------------|--|--|
| | PROGRAM SERVICES | | | | | |
| | | SERVICE | S FOR AFFILIA | TES | | |
| | PROGRAM DEVELOPMENT | PROFESSION EDUCATIOI & TRAINING | N RAISING | MANAGEMENT ADVISORY | TOTAL SERVICES FOR AFFILIATES | |
| Salaries and related expenses | \$3,044,900 | \$1,104,800 | \$ 2,853,900 | \$ 2,261,800 \$ | 9,265,400 | |
| Mail production and services | - | - | 2,886,800 | - | 2,886,800 | |
| Grants and awards | 28,182,700 | 251,100 | 168,400 | - | 28,602,200 | |
| Professional fees | 1,496,200 | 459,700 | 831,800 | 546,600 | 3,334,300 | |
| Printing and media | 67,100 | 112,700 | 159,700 | 59,600 | 399,100 | |
| Travel | 256,800 | 74,000 | 196,400 | 237,800 | 765,000 | |
| Conferences and meetings | 242,200 | 378,800 | 341,100 | 291,200 | 1,253,300 | |
| Occupancy | 318,500 | 137,600 | 176,300 | 163,400 | 795,800 | |
| Telephone and communications | 90,200 | 40,900 | 78,600 | 67,000 | 276,700 | |
| Office supplies | 78,000 | 28,300 | 41,100 | 28,500 | 175,900 | |
| Postage and shipping | 17,900 | 19,000 | 53,900 | 16,000 | 106,800 | |
| Repair and maintenance | 58,900 | 20,500 | 27,700 | 23,800 | 130,900 | |
| Miscellaneous | 108,000 | 25,000 | 97,900 | 118,100 | 349,000 | |
| Depreciation of furniture, | | | | | | |
| fixtures, equipment | | | | | | |
| and improvements | 171,400 | 59,200 | 92,300 | 40,900 | 363,800 | |
| TOTAL EXPENSES | \$34,132,800 | \$2,711,600 | \$8,005,900 | \$3,854,700 \$ | 48,705,000 | |

| \$ 371,700 \$ 311,400 \$203,500 \$10,152,000 \$ 104,400 \$ 1,360,100 \$11,616,500 \$10,688,2 - 14,772,600 - 17,659,400 12,817,600 - 30,477,000 29,349,6 - 62,200 - 28,664,400 - - 28,664,400 26,303,8 62,700 172,400 223,400 3,792,800 60,500 509,000 4,362,300 3,010,0 2,822,900 1,403,700 38,600 4,664,300 17,200 31,600 4,713,100 1,650,3 19,200 29,100 9,700 823,000 12,500 60,100 895,600 900,3 | 5 L SES |
|--|---------------|
| -14,772,600-17,659,40012,817,600-30,477,00029,349,6-62,200-28,664,40028,664,40026,303,862,700172,400223,4003,792,80060,500509,0004,362,3003,010,02,822,9001,403,70038,6004,664,30017,20031,6004,713,1001,650,3 | |
| 62,20028,664,400-28,664,40026,303,862,700172,400223,4003,792,80060,500509,0004,362,3003,010,02,822,9001,403,70038,6004,664,30017,20031,6004,713,1001,650,3 | |
| 62,700172,400223,4003,792,80060,500509,0004,362,3003,010,02,822,9001,403,70038,6004,664,30017,20031,6004,713,1001,650,3 | 00 |
| 2,822,900 1,403,700 38,600 4,664,300 17,200 31,600 4,713,100 1,650,3 | 00 |
| | 00 |
| 19,200 29,100 9,700 823,000 12,500 60,100 895,600 900,3 | 00 |
| | 00 |
| 136,900 51,600 92,600 1,534,400 31,300 215,000 1,780,700 1,873,3 | 00 |
| 67,100 26,200 39,700 928,800 5,700 102,700 1,037,200 960,6 | 00 |
| 17,300 13,600 8,300 315,900 3,600 30,100 349,600 322,3 | 00 |
| 15,500 16,300 6,500 214,200 1,600 28,600 244,400 211,6 | 00 |
| 9,700 5,700 6,500 128,700 3,400 13,900 146,000 121,3 | 00 |
| 13,800 21,800 5,300 171,800 1,200 31,400 204,400 150,4 | 00 |
| 2,800 3,500 500 355,800 500 301,800 658,100 561,5 | 00 |
| 15,100 42,100 5,000 426,000 2,700 60,300 489,000 409,8 | 00 |
| \$3,554,700 \$16,932,200 \$639,600 \$69,831,500 \$13,062,200 \$2,744,600 \$85,638,300 \$76,513,0 | 00 |

STATEMENT OF CASH FLOWS

Year Ended August 31, 2006

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(With Summarized Financial Information for the Year Ended August 31, 2005)
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| | 2006 | 2005 |
|--|-------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$994,900 | \$1,760,300 |
| Adjustments to reconcile change in net assets to net cash | | |
| provided by operating activities: | | |
| Depreciation | 489,000 | 409,800 |
| Net unrealized and realized (gains) on investments | (754,100) | (1,523,900) |
| In-kind contribution of equipment | - | (50,000) |
| (Increase) decrease in: | | |
| Notes and accounts receivable from affiliates | 210,100 | 257,800 |
| Other accounts receivable | (781,700) | (192,600) |
| Prepaid expenses and deferred charges | (1,112,400) | (1,026,500) |
| Pledges receivable and charitable trust agreement | (603,800) | (15,100) |
| Prepaid pension asset | 820,800 | (1,025,100) |
| (Decrease) increase in: | | |
| Accounts payable and accrued liabilities | 1,403,900 | 5,479,200 |
| Accounts payable to affiliates | 596,300 | (60,100) |
| Deferred revenue | - | (3,680,800) |
| Deferred rent and other | 17,700 | (85,100) |
| Net cash provided by operating activities | 1,280,700 | 247,900 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Additions to furniture, fixtures, equipment and improvements | (763,600) | (393,300) |
| Proceeds from sale of investments | 22,100 | 9,257,700 |
| Purchase of investments | (543,800) | (9,676,400) |
| Net cash (used in) investing activities | (1,285,300) | (812,000) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| (Payments on) loan | (447,800) | (764,600) |
| Net (decrease) increase in cash | (452,400) | (1,328,700) |
| CASH: | | |
| Beginning | 848,100 | 2,176,800 |
| Ending | \$ 395,700 | \$ 848,100 |
| Supplemental Disclosures of Cash Flow Information | | |
| Cash paid during the year for interest | \$266,200 | \$ 253,592 |
| In-kind contribution of equipment | \$ - | \$ 50,000 |

NOTES TO FINANCIAL STATEMENT

NOTE 1. NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization: Easter Seals is a not-for-profit organization comprised of the national office and 84 affiliate local health care organizations providing services to individuals with disabilities throughout the United States and Puerto Rico. Our mission is to provide exceptional services to ensure that all people with disabilities have equal opportunity to live, learn, work and play. Our primary services - medical rehabilitation, job training and employment, inclusive child care, adult day services, and camping and recreation - benefit more than 1.3 million individuals with disabilities and their families each year through 550 centers nationwide, in Puerto Rico and Australia, Easter Seals, Inc. acts as a central service organization for these 84 affiliates. The accompanying financial statements do not include the accounts of these affiliates. Each affiliate is a separately incorporated entity, has its own independent Board of Directors, conducts service programs independent of those of Easter Seals, Inc. and maintains its own separate accounts.

Display of Net Assets by Class: The net assets of Easter Seals are reported as either unrestricted or temporarily restricted. Temporarily restricted net assets are created by donor-imposed restrictions on their use. All other net assets are legally unrestricted and are reported as part of the unrestricted class.

Easter Seals reports gifts of cash as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Temporarily restricted net assets are available for the following purposes or periods at August 31, 2006 and 2005, respectively:

| | 2006 | 2005 |
|----------------------------|-------------|-----------|
| Time restricted | \$1,504,200 | \$585,600 |
| Charitable trust agreement | 991,600 | 389,700 |
| | \$2,495,800 | \$975,300 |
| | | |

Net assets released from restrictions were \$204,500 and \$165,100 for the years ended August 31, 2006 and 2005, respectively.

Tax Status: Easter Seals is qualified as a tax-exempt organization under the provisions of Section 501(c)(3) of the Internal Revenue Code and, therefore, exempt from taxation under present income tax laws.

Property: Furniture, fixtures, equipment and improvements are stated at cost. Expenditures for maintenance and repairs are charged to expense as incurred and expenditures for major renovations are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to fifteen years.

Revenues: Easter Seals may accept donor-restricted contributions in keeping with the nature of its activities. Such contributions, along with the related investment income, would be recorded in the appropriate restricted classification as required by the donor stipulations.

Contributions received with donor-imposed restrictions that are met in the same year as the contributions are received are reported as revenues of the unrestricted net asset class.

Accounts receivable from affiliates: Affiliate receivables are carried at original invoice amount less an estimate for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied on an aging of accounts. Affiliate receivables are written off when deemed uncollectible. Recoveries of affiliate receivables previously written off are recorded when received.

An affiliate receivable is considered to be past due if any portion of the receivable is outstanding more than 90 days. Interest is charged on affiliate receivables that are outstanding for more than 30 days and is recognized as it is charged. As required in the Bylaws, any unpaid affiliate receivable balance, which became due and payable within the fiscal year, shall be paid by October 25th of the following fiscal year. Non-payment of past due accounts may result in a reclassification of the affiliates' membership status.

In-Kind Support: Easter Seals records, as in-kind support, the reported value of campaign print and media airings of its public service advertising as well as other related services. Contributions of tangible assets are recognized at fair market value when received. In-kind support is summarized as follows:

| | 2006 | 2005 |
|----------------------------|--------------|------------|
| Public service advertising | \$3,580,000 | \$490,300 |
| Other | 52,700 | 187,100 |
| | \$ 3,632,700 | \$ 677,400 |

The above amounts are offset by like amounts included in public health education expense in the statement of activities and changes in net assets, as well as in printing and media expense in the statement of functional expenses.

Use of Estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.

2005 Summarized Information: The financial statements include certain prior-year summarized comparative information in total only. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Easter Seals' financial statements for the year ended August 31, 2005, from which the summarized information was derived.

Reclassifications: Certain assets and liabilities on the statement of financial position for the year ended August 31, 2005 have been reclassified, with no effect to the change in net assets, to be consistent with the classifications adopted for the year ended August 31, 2006.

NOTE 2. PLEDGES RECEIVABLE AND CHARITABLE TRUST AGREEMENTS

Easter Seals has received pledges from individuals and corporate entities. Pledges receivable are recorded in the period during which the pledge is made as public support contributions. Unrestricted pledges to be collected at a future date are recorded, at the present value of cash to be received using a 6 percent discount rate, as an increase to temporarily restricted net assets and are recognized as unrestricted support when cash is received.

Easter Seals was named as beneficiary to a trust in 1999. The principal amount of the charitable trust is \$1,000,000 and is recorded at its present value using a 5.7 percent discount rate over a 23 year period.

Easter Seals was named in a Charitable Lead Trust in 2006. The principal amount of the charitable lead trust is \$750,000 and is recorded at its net present value using a 4.98 percent discount rate with annual \$75,000 amounts distributed over a 10-year term.

NOTE 3. INVESTMENTS

The investments of Easter Seals are stated at fair market value, based on quoted market prices as of August 31, and are comprised of the following:

| | 2006 | 2005 |
|------------------|---------------|--------------|
| Mutual funds | \$ 13,197,300 | \$12,320,300 |
| Other securities | 1,936,700 | 1,537,900 |
| | \$15,134,000 | \$13,858,200 |

In the accompanying statement of financial position, investments are presented as:

| | 2006 | 2005 |
|-----------------------|---------------|--------------|
| Investments - current | \$13,736,800 | \$12,879,000 |
| Long-term Investments | 1,397,200 | 979,200 |
| | \$ 15,134,000 | \$13,858,200 |
| | | |

Investment income recorded in the statement of activities and changes in net assets is as follows:

| | 2006 | 2005 |
|---|-------------|-------------|
| Interest, dividends, and realized gains | \$ 552,300 | \$ 483,100 |
| Unrealized gains | 465,800 | 1,350,900 |
| | \$1,018,100 | \$1,834,000 |

NOTE 4. LONG-TERM DEBT

As of August 31, 2006, Easter Seals had available a \$4,000,000 bank line of credit. Borrowings outstanding under the line are due on demand and are collateralized by certain investments. Easter Seals had \$258,100 and \$0 outstanding balance under this line of credit as of August 31, 2006 and 2005 respectively. On October 20, 2006, the bank line of credit was amended to increase the amount of maximum credit to \$6,000,000.

Easter Seals has a \$5,000,000 long-term note payable from the same commercial bank, which is due in monthly principal installments of \$58,824 plus interest at 4.90 percent through September 30, 2010. The note is collateralized by certain unrestricted investments held by the Organization. The balance of the note payable was \$2,882,400 at August 31, 2006.

The future maturities of this note as of August 31, 2006, are as follows:

Year ending August 31,

| 2007 | \$ 705,900 |
|------|-------------|
| 2008 | 705,900 |
| 2009 | 705,900 |
| 2010 | 705,900 |
| 2011 | 58,800 |
| | \$2,882,400 |

NOTE 5. DEALINGS WITH AFFILIATES

Notes and accounts receivable balances from affiliates, after allowances for uncollectible accounts, at August 31, 2006 and 2005 were \$589,600 and \$799,700, respectively. These amounts are classified in current assets based on expected payments.

As of August 31, 2006, Easter Seals was guarantor of the bank debt of an affiliate, Easter Seal Society of New York. The maximum guarantee is \$115,200 and the amount of the debt outstanding as of August 31, 2006, was \$91,700

NOTE 6. AFFILIATE FUND-RAISING

Easter Seals performs fund-raising activities for its affiliates. Amounts included in contributions, program development (awards to affiliates), public health education, and fund-raising relating to these fund-raising activities in the statement of activities and changes in net assets for the year ended August 31, 2006, were \$45,351,600, \$9,999,700, \$14,772,600 and \$12,817,600, respectively.

NOTE 7. ALLOCATION OF JOINT INFORMATION COSTS

For the year ended August 31, 2006, Easter Seals incurred joint program services costs of \$30,477,000 for informational materials that included fund-raising appeals. Of these costs, \$2,886,800, \$14,772,600 and \$12,817,600 were allocated to fund-raising advisory, public health education, and fund-raising, respectively, in the accompanying statement of activities.

NOTE 8. PENSION PLAN

Easter Seals has a defined benefit pension plan covering substantially all of its employees. Benefits are based on years of service and the employees' final compensation. Easter Seals' funding policy has been to contribute annually an amount equal to at least the minimum amount required under the Employee Retirement Income Security Act of 1974. The following table sets forth the plan's funded status and amounts reflected in Easter Seals' statements of financial position at August 31, 2006 and 2005:

| | 2006 | 2005 |
|---|---------------|--------------|
| Change in benefit obligation | า: | |
| Benefit obligation at beginning of year | \$16,340,200 | \$13,437,000 |
| Service cost | 484,500 | 375,700 |
| Interest cost | 1,014,000 | 928,700 |
| Actuarial (gains) losses | (960,300) | 1,770,200 |
| Plan amendments | 178,100 | 208,800 |
| Benefits paid | (420,400) | (380,200) |
| Benefit obligation at end of year | \$ 16,636,100 | \$16,340,200 |
| Change in plan assets: | | |
| Fair value of plan assets at beginning of year | 15,207,800 | 12,683,000 |
| Actual return on plan assets | 809,800 | 1,275,000 |
| Employer contributions | - | 1,630,000 |
| Benefits paid | (420,400) | (380,200) |
| Fair value of plan assets at end of year | 15,597,200 | 15,207,800 |
| | | |

| | 2006 | 2005 |
|--|-----------------|--------------|
| Reconciliation of funded sta | itus: | |
| Funded status | (1,038,900) | (1,132,400) |
| Unamortized prior service cost | 787,900 | 726,700 |
| Unrecognized net actuaria loss/(gain) | al 3,743,100 | 4,637,600 |
| Net amount recognized | \$ 3,492,100 | \$ 4,231,900 |
| | | |

Amounts recognized in statements of financial position consist of:

Current portion, prepaid

| pension asset | 649,000 | 568,000 |
|-----------------------|--------------|--------------|
| Long-term portion | 2,843,100 | 3,663,900 |
| Prepaid pension asset | \$ 3,492,100 | \$ 4,231,900 |

Components of net periodic benefit cost:

| Service cost | \$ 484,500 | \$ 375,700 |
|---------------------------------------|---------------|---------------|
| Interest cost | 1,013,900 | 928,700 |
| Expected return on plan assets | (1,197,300) | (1,073,400) |
| Amortization of prior service cost | 116,900 | 97,600 |
| Amortization of actuarial gains | 321,700 | 233,400 |
| Net periodic | | |
| benefit cost | \$ 739,700 | \$ 562,000 |
| | | |

The current portion of prepaid pension asset is reflected in the statement of financial position within prepaid expenses and deferred charges.

The weighted-average assumptions used in determining the actuarial present value of the projected benefit obligation were as follows:

| _ | 2006 | 2005 |
|-------------------------------|-------|-------|
| Discount rate | 6.75% | 6.25% |
| Expected return on assets | 8.00% | 8.00% |
| Rate of compensation increase | 4.50% | 4.50% |

The weighted-average assumptions used in determining the actuarial present value of the projected benefit cost were as follows:

| | 2006 | 2005 |
|-------------------------------|-------|-------|
| Discount rate | 6.25% | 6.75% |
| Expected return on assets | 8.00% | 8.50% |
| Rate of compensation increase | 4.50% | 3.50% |

Plan Assets

The asset allocation for the pension plan by asset category is as follows:

| | 2006 | 2005 |
|---------------------|------|------|
| Asset Category | | |
| Equity Mutual Funds | 64% | 62% |
| Fixed Income Mutual | | |
| Funds | 36% | 38% |
| Total | 100% | 100% |

Contributions

Easter Seals expects to make no contributions to the pension plan during the year ended August 31, 2007.

Estimated Future Benefit Payments

Estimated future benefit payments are as follows:

Year ending August 31:

| 2007 | \$ 547,800 |
|------------|--------------|
| 2008 | 623,900 |
| 2009 | 848,200 |
| 2010 | 952,500 |
| 2011 | 1,125,100 |
| Thereafter | 6,935,200 |
| | \$11,032,700 |

NOTE 9. LEASES

Easter Seals has an operating lease for its corporate headquarters which has been in effect since September 1993, and provides for annual base rent plus a pro rata share of real estate taxes and other operating expenses. This lease expires in January 2009. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately \$148,000 for the years ended August 31, 2006 and 2005. In September 1999, Easter Seals entered into an operating lease for additional space at its corporate headquarters. This lease expires in January 2009. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately \$115,000 for the years ended August 31, 2006 and 2005.

The landlord for the current office space is paying all remaining occupancy costs of the Organization's former lease. This payment is in the form of a rent abatement and covers the remaining term of the former lease. Easter Seals has a new operating lease in effect for the office space in Washington, D.C. effective July 2006. The lease provides for annual base rent plus a pro rata share of real estate taxes and other operating expenses as defined in the lease. This lease expires June 2017. Rent expense is recognized on a straight-line basis over the life of the lease and was approximately \$84,000 for the year ended August 31, 2006.

Future minimum lease payments are as follows:

Year ending August 31:

| 2007 | \$ 865,600 |
|------------|-------------|
| 2008 | 880,300 |
| 2009 | 643,200 |
| 2010 | 474,700 |
| 2011 | 488,000 |
| Thereafter | 3,142,700 |
| | \$6,494,500 |
| | |

NOTE 10. PRONOUNCEMENT ISSUED BUT NOT YET ADOPTED

FASB Statement 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through changes in unrestricted net assets. This Statement also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. The requirement to recognize the funded status of the plan is effective for the fiscal year ending August 31, 2007. The requirement regarding the measurement date of plan assets and benefit obligations is effective for the fiscal year ending August 31, 2009. The adoption of this Statement will have a material effect on the Organization's financial statements.

INDEPENDENT AUDITOR'S REPORT FOR EASTER SEALS, INC.

To the Board of Directors of Easter Seals, Inc. Chicago, Illinois

We have audited the accompanying statement of financial position of Easter Seals, Inc. (an Ohio not-forprofit corporation) as of August 31, 2006, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Easter Seals, Inc. as of August 31, 2006, and the changes in its net assets, its cash flows and its functional expenses for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 3, 2006, on our consideration of Easter Seals, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Chicago, Illinois November 3, 2006

Mc Hadrey & Pullen, LCP

McGladrey & Pullen, LLP is a member of RSM International – an affiliation of separate and independent legal entities.

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August 31, 2007

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EASTER SEALS

As of August 31, 2007

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Maureen Haller Vice President Development Services

Donald E. Jackson Chief Operating Officer Patricia Jones Senior Vice President Affiliate Services

Maureen K. Kavalar Vice President Program and Provider Services

Dorothy M. Moser Vice President Human Resources and Training

Joseph D. Romer Executive Vice President Public Affairs retired August 31, 2007

Randall L. Rutta Executive Vice President Public Affairs

Suzanne M. Schultz Chief Financial Officer

Jeanne M. Sowa Senior Vice President Marketing and Corporate Relations

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Printing: Lake County Press, Inc.

OUR VISION Edgar F. Allen, 1922, Founder of Easter Seals

The National Society for Crippled Children aspires to assume a responsibility and to discharge a duty. It wishes to be instrumental in effecting good, – intelligent in the application of help to those who are themselves helpless. It wishes to see repaired the tragedies of nature and accidents which are registered upon the bodies of little children. It wishes to see that the bent are straightened, the broken repaired, and the work strengthened.

While with many this may be a vision, yet, with us it is a reality.

We can show you the mysteries of a horribly mis-shapen pair of feet changing under the skill of the surgeon to a set of normal feet, and a pitiful, hobbling child converted to a romping, racing youngster.

We can show you the mystery of a distorted back, emerging gradually, but surely, from mis-shape to true-shape; from crookedness to straight-ness; from a curve to a line.

We can show you the mystery of a human being; the home of an immortal soul, supposed to be created in the image of God Himself; coming to a hospital walking on hands and feet, and some months later standing upright, looking his fellows in the face and out of the fullness of a grateful heart, saying "This is the first time I ever stood erect".

The realization of this vision is charity for those who need it, a philanthropy which may be accepted without wounding self-respect. It is a benefaction for the curable young who lack the price of remedy.

Yes, more than this. We hope not only to contribute to the building of brighter souls in sounder bodies, but also to light new glows in the hearts of the parents of the crippled. Is there one of us who by the grace of God is more fortunate, that can sound the depth of a mother's pain when she observes the children of others delighting in the gifts of play while her own remains footbound?

In our work for crippled children we seek the sympathetic friendship of all who agree that human sympathy for human suffering is the motive spirit of civilization. The accomplishment of this object, this hope, and this aim is our desire, and we trust that the year 1922 will make it a reality in thousands of lives and hearts. Easter Seals' mission is to provide exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities.



Easter Seals

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