#### In Representation of the Board of Directors



Roberto Poli Chairman



Paolo Scaroni Chief Executive Officer and General Manager

## To our shareholders

In 2009, Eni delivered better results than expected, amongst the best in our industry, against the backdrop of the worst economic recessions over the past 60 years. Our integrated business portfolio has again proved its resilience, and we managed to mitigate the impact of the downturn on the company.

We delivered on our targets, positioning the Company for future growth. In E&P, we are strategically focusing on giant projects in the world's fastest-growing oilproducing areas, namely Iraq and Venezuela. We entered new, high-potential areas like Ghana, and signed a number of framework agreements in our core regions of Russia, the Caspian Sea (Kazakhstan and Turkmenistan) and Africa. In G&P, we completed the acquisition of Distrigas and the reorganization of our regulated businesses in Italy.

We strengthened our long-standing strategic partnership with Gazprom, celebrating its 40<sup>th</sup> year of activity in 2009. We plan to continue developing joint projects in the sectors of upstream and natural gas markets. On January 22, 2010, we signed a Technical Service Contract for the development of the Zubair field in Iraq, under a 20-year term with an option for a further 5 years, targeting a production plateau of 1.2 mmboe/d by 2016.

On January 26, 2010 we signed an agreement with the Venezuelan state-owned company PDVSA for the joint development of the giant field Junin 5, with 35 bbbls of certified heavy oil in place.

In 2009, Eni has been acknowledged as one of the best oil and gas companies in the Dow Jones Sustainability Index.

We have continued to focus on improving efficiency in all our businesses. The cost reduction programme we launched in 2006 has delivered €0.4 billion of savings in 2009 and €1.3 billion to date.

Despite an ongoing recovery in oil prices, the outlook for 2010 points to significant challenges. However, our strategy remains unchanged. We continue to target superior production growth over the long-term and to strengthen our leadership position in the European gas market, while maintaining a strong financial position and creating value for our shareholders.

### Financial performance

Eni's 2009 net profit was €4.37 billion.

Adjusted net profit was €5.21 billion, a decrease of 49% compared to 2008, driven by the sharp decline in oil prices recorded in the first nine months of the year. The result was also affected by weak refining margins and a higher adjusted tax rate. On the positive side, the Gas & Power and Engineering & Construction segments both reported improved results.

Adjusted return on average capital employed was 9.2%. Net cash generated by operating activities amounted to  $\in$ 11.1 billion. Proceeds from disposals were  $\in$ 3.6 billion and further a  $\in$ 1.5 billion was provided by a share capital increase that was subscribed by Snam Rete Gas minorities as part of the restructuring plan of Eni's regulated gas businesses in Italy. These inflows were used to fund part of the financing requirements associated with organic capital expenditures and exploration projects amounting to  $\in$ 13.7 billion, the completion of the Distrigas acquisition for  $\in$ 2.04 billion, and the payment of  $\in$ 4.17 billion to Eni's shareholders via dividends.



Alberto Clô Director



Paolo Andrea Colombo Director



Paolo Marchioni Director



Marco Reboa Director

Our net debt to equity ratio at year end was 0.46. The results achieved in 2009 enable us to propose at the Annual General Shareholders Meeting a dividend of  $\notin$ 1.00 per share, of which  $\notin$ 0.50 was paid as an interim dividend in September 2009.

# Sustaining growth and shareholder returns

Our strategic direction has remained unchanged. Our strong pipeline of capital projects and investment opportunities will enable us to deliver on our growth targets.

Over the next four years, we plan to invest €52.8 billion to fuel continuing organic growth, including the strategic projects in Iraq and Venezuela. This is an increase of approximately 8% from the previous plan. The projected cash flows and planned divestments will enable us to service the financing requirements associated with capital expenditures and shareholders' remuneration.

In **EXPLORATION & PRODUCTION**, we achieved adjusted net profit of €3.9 billion, down 50.9% compared to 2008, driven by an unfavourable trading environment for oil prices in the first nine months (Brent prices were down 37%), lower sales volumes and a higher tax rate. Oil and gas production was 1,769 kboe/d, down 1.6% from 2008. When excluding OPEC restrictions amounting to approximately 28 kbbl/d, production remained substantially unchanged from a year ago. Our all-sources reserve replacement ratio was 96%, resulting in a reserve life index of 10.2 years at December 31, 2009 (10 years in 2008). Over the course of the year we increased our resource base by more than 1 billion boe thanks to successful exploration activities in Venezuela, with the giant Perla discovery, Angola, Ghana and the Gulf of Mexico. This was achieved amid a 30% reduction in exploration expenses year on year.

In 2009 a total of 27 new fields have been put into production, which will add 190 kboe/d to our production at plateau.

In addition to the above-mentioned agreements in Iraq and Venezuela, our upstream portfolio has been further strengthened by continuing exploration success in Angola, acquisition of new licences in Ghana, the Barents Sea and Pakistan.

We entered the unconventional gas sector in the USA with the purchase of a stake in the Alliance Area containing shale gas, from Quicksilver Resources Inc, and in Indonesia by purchasing a 37.8% interest in the Sanga Sanga license for the production of coal bed methane.

We target an average annual production increase higher than 2.5% in the 2010-2013 plan. By 2013, our hydrocarbon production will hit 2.00 million bbl/d, based on our \$65 per barrel Brent price scenario. Most of our projects are in the final investment decision stage or have already been sanctioned.

Three quarters of our 2013 production will come from fields already operating in 2009, and the rest from new start-ups, particularly the Zubair project in Iraq, Kashagan in the Caspian Region and Algeria with the fields acquired from First Calgary. Overall, new start-ups will add approximately 560 kbbl/d by 2013.

In **GAS & POWER**, we reported adjusted net profit of €2.92 billion, an increase of 10% from 2008, despite very weak market conditions, with gas consumption down



Mario Resca Director



Pierluigi Scibetta Director



Francesco Taranto Director

by 7.4% in Europe and 10% in Italy. This result was largely due to stable performances in the regulated businesses, excellent results achieved by Distrigas and integration synergies. Sales volumes were stable at 104 bcm, as a result of expansion in European markets that made for declining sales in Italy (down 24%).

Leveraging on our strategic partnership with Gazprom, we renegotiated terms and conditions of our main longterm supply contracts, improving our operating flexibility.

Our strategy will focus on strengthening our leadership in the European gas market, as well as margins and market share in Italy, relying upon our commercial strength, long-term relationships with producing countries and access to international transport infrastructures.

This access will not be impaired by the possible divestment of our interests in three gas import pipelines from Russia and Northern Europe, which we have proposed to the relevant European authorities in order to settle an antitrust procedure.

In 2010 we expect a weak recovery in gas demand, particularly in Italy. Commercial integration with Distrigas and the advantages granted to us by renegotiating supply contracts with international suppliers will enable us to make for any declines in domestic markets, targeting sales volumes at the same level as in 2009. By 2013, we expect to grow our gas sales by an average growth rate higher than 3% a year, targeting a volume of 118 bcm.

Our regulated businesses in Italy are expected to deliver stable returns, independent of trends in the gas market. They will be supported by guaranteed returns on planned capital expenditures and the cost synergies deriving from integrating gas transport, distribution and storage activities.

In **REFINING & MARKETING** we reported adjusted net loss of €197 million due to an extremely weak refining scenario (down by 52% the TRC Brent margin). Refining throughputs were reduced by one million tonnes. These impacts were partly offset by the good performance in marketing as a result of effective marketing initiatives. In 2010, we expect a challenging refining environment and we will react accordingly by selectively strengthening our refineries, improving conversion capacity and increasing energy efficiency. In marketing, we aim to reinforce our leadership in the Italian market through continuing improvements in quality standards, loyalty programmes and enhanced non-oil services, along with the re-branding of our service stations to the Eni brand. Abroad, we will focus on growth in three countries: Germany, Switzerland and Austria. On January 21, 2010 we purchased 135 service stations, wholesale activities and logistics and storage assets from Exxon in Austria.

In **ENGINEERING & CONSTRUCTION**, we reported an improved adjusted net profit of €892 million (14% higher than in 2008) thanks to a better operating performance driven by a strong order backlog and increased efficiency. Saipem is completing the expansion of its world-class fleet of construction and drilling vessels, consolidating its leading position in the project management, engineering and construction activities within the oilfield services industry.

In **PETROCHEMICALS** we reported adjusted losses at both operating and net profit levels (down €426 million

and €340 million, respectively) due to an unfavourable market environment that was dragged down by weak demand, excess capacity and strong competitive pressures on commodity products. Our target is to improve efficiency, shifting our product

mix to higher value added products and selectively investing in areas where we can count on competitive advantages (styrenics and elastomers), also leveraging on our proprietary technologies.

#### Sustainable development

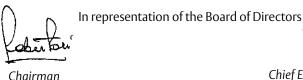
We intend to maintain our position: an oil and gas company with one of the highest sustainability ratings in the world.

We will strive to improve the sustainability of our activities through our commitment to research and innovation, the development of local communities, the protection of the environment, the endorsement of higher health and safety standards and people empowerment. In conducting operations and in our relations with partners we uphold the protection and promotion of human rights. Eni reaffirms its commitment to Research and Innovation over the next four years by starting a

new phase where our strategic priorities will be developing technologies for finding and producing hydrocarbons, the sustainable use of renewable energy and environmental restoration and clean-up of divested sites. We will pursue these objectives by forging strategic alliances with poles of international excellence and constant commitment of dedicated Eni resources. Key to the Company's success is our strong attention to our people. In managing human resources, we are committed to implementing programs to improve leadership skills, increase knowledge and promote international development.

We continue to strengthen important relationships with our local partners as part of a cooperation model that aims at developing host countries, through the valorisation of local resources, exploitation of specific skills, as well as the realisation of projects and the definition of cooperation agreements. In conclusion, in spite of an unfavourable energy and market environment, Eni delivered a good year. 2010 will pose further challenges but Eni's strategic positioning will enable it to continue to deliver industry-leading results and create sustainable value for its shareholders in both the short and the long-term.

March 11, 2010



BOARD OF DIRECTORS (1) Chairman Roberto Poli<sup>(2)</sup> **Chief Executive Officer and General Manager** Paolo Scaroni (3) Directors Alberto Clô, Paolo Andrea Colombo, Paolo Marchioni, Marco Reboa, Mario Resca, Pierluigi Scibetta, Francesco Taranto

CHIEF OPERATING OFFICERS **Exploration & Production Division** Claudio Descalzi (4) **Gas & Power Division** Domenico Dispenza<sup>(5)</sup> **Refining & Marketing Division** Angelo Caridi<sup>(6)</sup>

(1) Appointed by the Shareholders' Meeting held on June 10, 2008 for a three year period. The Board of Directors expires at the date of approval of the financial statements for the 2010 financial year. (2) Appointed by the Shareholders' Meeting held on June 10, 2008.

(3) Powers conferred by the Board of Directors on June 11, 2008.

(4) Appointed by the Board of Directors on July 30, 2008.

(5) Appointed by the Board of Directors on December 14, 2005, effective from January 1, 2006.

(6) Appointed by the Board of Directors on August 3, 2007.

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Chief Executive Officer and General Manager

BOARD OF STATUTORY AUDITORS (7)

Chairman Ugo Marinelli **Statutory Auditors** Roberto Ferranti, Luigi Mandolesi, Tiziano Onesti, Giorgio Silva **Alternate Auditors** Francesco Bilotti, Pietro Alberico Mazzola

MAGISTRATE OF THE COURT OF AUDITORS DELEGATED TO THE FINANCIAL CONTROL OF ENI SpA Raffaele Squitieri (8) Alternate Amedeo Federici (9)

External Auditors (10) PricewaterhouseCoopers SpA

(7) Appointed by the Shareholders' Meeting held on June 10, 2008 for a three year period, expiring at the date of the approval of the financial

statements for the 2010 financial year

(8) Duties conferred by the Governing Council of the Court of Auditors on October 28, 2009.

(9) Duties conferred by the Governing Council of the Court of Auditors on December 3-4. 2008.

(10) Appointment extended by the Shareholders' Meeting held on May 24, 2007 for the 2007-2009 three year term.