# **Disodium Phosphate**

Na<sub>2</sub>HPO<sub>4</sub>



Direct Use Chemical Precursor Chemical

(liquid or solid)





Source of Raw Material:

Sodium Carbonate Sodium Hydroxide **Phosphoric Acid** 

% of Total Domestic Consumption Attributed to Water Sector: More than 10%

Product Family: Phosphate

CAS No.: 7558-79-4

**Shelf Life:** 24 Months

Derivative Water Treatment Chemicals: **Sodium Polyphosphates** 

**Understanding Chemical Supply Chains** 

**Map of Suppliers & Manufacturers** 

#### RISK OF SUPPLY DISRUPTION (Assessed in 2022)

#### **RISK RATING: Moderate-High**

#### **RISK DRIVERS**

Strong reliance on the international market for manufacturing inputs, primarily phosphoric acid, and finished product. Increased competition and reliance on imports have challenged phosphate manufacturers. Regional phosphoric acid supply disruptions have occurred between 2000 and 2022.

#### **RISK PARAMETERS**

**Criticality:** High. Essential for corrosion control and production of water treatment chemicals.

**Likelihood:** Moderate-Low. The water sector experienced regional supply disruptions between 2000 and 2022.

Vulnerability: Moderate-High. Manufacturing and supply is limited, and supply is import-dependent with a high tariff on the most significant source of imports.

# PRODUCTION PROCESS

Noderate-Low Moderate-High

Range

#### **Water Treatment Applications**

Corrosion control

Water treatment chemical production

## **Other Applications**

- Food production
- Industrial buffering agent
- Cleaning products
- Corrosion control

#### **End Use** Input

**Phosphoric Acid** 

**Sodium Hydroxide** 

**Sodium Carbonate** 

#### DOMESTIC PRODUCTION AND CONSUMPTION, AND INTERNATIONAL TRADE

**Disodium Phosphate** 

#### **Domestic Production Locations (2015):**

4, located in Kansas, Illinois, Georgia, and Minnesota.

International Trade (2019)

**Primary Trading Partner (Imports): China Primary Trading Partner (Exports): Mexico** 



Mono- and Disodium Phosphate Domestic Consumption (2019): 19 Million kg

- Domestic Production (12 M kg)
- Imports for Consumption (10 M kg)
- Export of Domestic Production (3 M kg)

#### **Product Description**

Disodium phosphate (Na<sub>2</sub>HPO<sub>4</sub>), is a widely used derivative product of phosphoric acid. Disodium phosphate is used directly in water treatment on its own for corrosion control or blended with polyphosphates for corrosion control and scale inhibition, and also as an input in the manufacturing of sodium polyphosphates. Disodium phosphate is commonly used in dairy product processing and as a buffering agent in industrial processes such as textile manufacturing.

#### Use in Water Treatment

Disodium phosphate is used directly in corrosion control and blended with polyphosphates for corrosion control and scale inhibition.

#### Use as a Precursor to Other Water Treatment Chemicals

Disodium phosphate is used to manufacture sodium polyphosphates.

#### Other Applications

Disodium phosphate is widely used as an emulsifier, pH buffering agent, and stabilizer in food production, and as buffering agent in textile production. Other significant uses include formulation of cleaning agents and detergent products, and water treatment (NCBI, 2021).

#### **Primary Industrial Consumers**

Significant uses of disodium phosphate include use in food production, pH buffering for industrial processes such as textile processing, formulation of cleaning products, and corrosion control and anti-scaling applications in water treatment (EPA, 2020; NCBI 2021).

## Manufacturing, Transport, & Storage

#### **Manufacturing Process**

The majority of disodium phosphate produced in the U.S. starts with phosphoric acid and either sodium hydroxide or sodium carbonate. Wet process phosphoric acid which has been further concentrated and processed to produce a high purity product or thermal phosphoric acid are used. No information was available regarding the preferential use of sodium hydroxide or sodium carbonate, and they may be interchangeable in the manufacture of disodium phosphate.

The most common disodium phosphate manufacturing process proceeds in several steps, the overall equation for this process is outlined in Figure 1, noting methods for use of sodium hydroxide and sodium carbonate. In both methods, phosphoric acid is neutralized with either sodium hydroxide or sodium carbonate. Phosphate crystals form and are separated from the solution. Based on the molar ratio of phosphoric acid and sodium carbonate or sodium hydroxide, a slurry of monosodium phosphate, disodium phosphate, or a mixture of monosodium and disodium phosphates is produced. The hydrated crystals may be dehydrated in a rotary kiln to obtain anhydrous disodium phosphate (AWWA, 2018; NCBI, 2021).



Method 1							
Phosphoric Acid +	Sodium Hydroxide	$\rightarrow$	Disodium Phosphate	+	Water		
H <sub>3</sub> PO <sub>4</sub> +	2NaOH	$\rightarrow$	Na <sub>2</sub> HPO <sub>4</sub>	+	2H <sub>2</sub> O		
Method 2							
Phosphoric Acid +	Sodium Carbonate	$\rightarrow$	Disodium Phosphate	+	Carbon Dioxide	+	Water
H <sub>3</sub> PO <sub>4</sub> +	Na <sub>2</sub> CO <sub>3</sub>	$\rightarrow$	Na <sub>2</sub> HPO <sub>4</sub>	+	$CO_2$	+	$H_2O$

Figure 1. Chemical Equation for the Reaction to Manufacture Disodium Phosphate

#### **Product Transport**

Disodium phosphate, primarily supplied as a solution but also available as a solid or powder, is widely transported in container and bulk by truck, rail, barge, and ship.

#### Storage and Shelf Life

Disodium phosphate is stable and generally non-reactive. When stored properly, disodium phosphate can have a shelf life of approximately 24 months (ICL Performance Products, 2015; Hill Brothers Chemical Company, 2015).

#### **Domestic Production & Consumption**

#### **Domestic Production**

Production data was collected from the 2020 Toxic Substances Control Act (TSCA) Chemical Data Reporting (CDR) for the year 2019, while trade data was collected from the U.S. International Trade Commission (USITC) Dataweb, as shown in Table 1. While production data is specific to disodium phosphate, trade data are for the category of monosodium and disodium phosphates.

**Table 1. Disodium Phosphate Production and Trade Data Sources** 

Production and Trade Data				
Category	Data Source	Identifier	Description	
Domestic Production	2020 EPA Chemical Data Reporting	CAS No.: 7558-79-4	Disodium Phosphate	
Imports and Exports	U.S. International Trade Commission	HS Code: 2835.22	Monosodium and Disodium Phosphate	

Total reported U.S. domestic production of disodium phosphate for commercial sale was approximately 0.5 million kilograms (M kg) in 2019 (EPA, 2020). Only one domestic producer, *Hydrite Chemical Company*, offered production information. The majority of domestic producers of disodium phosphate claimed confidential business information and did not report domestic production volume in 2019. Historically, there are few domestic producers, and in 2019 only 5 companies reported domestic production. The number of domestic manufacturing locations shown in Figure 2 represents operating facilities as of 2015 (EPA, 2016). Supply of NSF/ANSI Standard 60 certified disodium phosphate for use in drinking water treatment is limited (NSF International, 2021). For a more current listing of manufacturing locations and supplier locations, visit the U.S. Environmental Protection Agency's (EPA's) Chemical Locator Tool (EPA, 2022a).



Figure 2. Domestic Supply and Manufacturing of Disodium Phosphate

#### **Domestic Consumption**

U.S. consumption of monosodium and disodium phosphate in 2019 is estimated at 19 M kg. This estimate includes combined production of 12 M kg, import of 10 M kg, minus export of 3 M kg, as shown in Figure 3. Of this, domestic production of disodium phosphate (0.5 M kg) represented 4% of all production (EPA, 2020; USITC 2021).

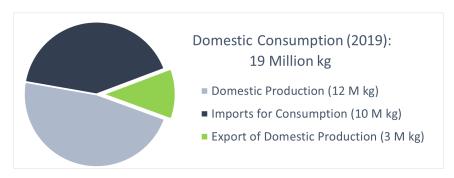


Figure 3. Domestic Production and Consumption of Monosodium and Disodium Phosphate in 2019

#### **Trade & Tariffs**

#### Worldwide Trade

Worldwide import and export data for disodium phosphate is reported through the World Bank's World Integrated Trade Solutions (WITS) software, as a category including both monosodium and disodium phosphate. In 2021, the U.S. ranked fifth worldwide in total exports and first in total imports of monosodium and disodium phosphate. In 2021, China ranked first worldwide in total exports (WITS, 2022) as shown in Table 2.

Table 2. WITS Worldwide Export and Import of Monosodium and Disodium Phosphate in 2021

2021 Worldwide Trade Monosodium and Disodium Phosphate (HS Code 2835.22)				
Top 5 Worldwide Exporters		Top 5 Worldwide Importers		
China	26 M kg	United States	14 M kg	
Germany	13 M kg	Malaysia	11 M kg	
France	5 M kg	Thailand	8 M kg	
Thailand	5 M kg	Indonesia	4 M kg	
United States	4 M kg	Kenya	4 M kg	

#### **Domestic Imports and Exports**

Domestic import and export data are reported by USITC in a category which includes both monosodium and disodium phosphate. Figure 4 summarizes imports for consumption<sup>1</sup> and domestic exports<sup>2</sup> between 2015 and 2020. During this period, the overall quantity of imports remained relatively steady, with imports consistently exceeding exports, while the quantity of exports has decreased. Over this five-year period, Mexico was the primary recipient of domestic exports while China was the primary source of imports (USITC, 2021).

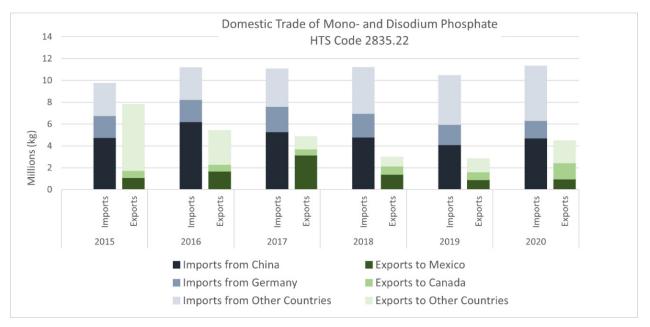


Figure 4. USITC Domestic Import and Export of Monosodium and Disodium Phosphate between 2015 and 2020

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<sup>&</sup>lt;sup>1</sup> Imports for consumption are a subset of general imports, representing the total amount cleared through customs and entering consumption channels, not anticipated to be reshipped to foreign points, but may include some reexports.

<sup>&</sup>lt;sup>2</sup> Domestic exports are a subset of total exports, representing export of domestic merchandise which are produced or manufactured in the U.S. and commodities of foreign origin which have been changed in the U.S.

#### **Tariffs**

There is a 1.4% general duty for import of disodium phosphate and an additional 25% duty on imports from China (USITC, 2022), as summarized in Table 3. Imports of monosodium and disodium phosphate are primarily supplied from China and Germany. Though an additional 25% duty was added to imports from China in 2019, the quantity of imports of monosodium and disodium phosphate from China did not decrease between 2019 and 2021 (USITC, 2021).

Table 3. 2020 Domestic Tariff Schedule for Disodium and Monosodium Phosphate

HS Code	General Duty	Additional Duty – China (Section 301 Tariff List)	Special Duty
2835.22	1.4%	1 75%	Free (A, AU, BH, CL, CO, D, E, IL, JO, KR, MA, OM, P, PA, PE, S, SG) <sup>3</sup>

#### Market History & Risk Evaluation

#### **History of Shortages**

Disruptions to phosphoric acid production and the supply chain for phosphate rock can have a significant impact on availability of phosphoric acid and phosphates used in corrosion control applications. The increased demand for phosphoric acid and phosphates for use in fertilizers and animal feed has led to price increases and supply disruptions. Domestic manufacturers and suppliers of phosphate-based water treatment chemicals oftentimes rely on the international market for supply of phosphate rock and phosphoric acid and may encounter persistent challenges in obtaining these raw materials. This has led to repeated shortages of phosphate-based water treatment chemicals. In 2021, disruptions in international trade caused by the COVID-19 pandemic severely challenged these manufacturers.

#### **Risk Evaluation**

The complete risk assessment methodology is described in *Understanding Water Treatment Chemical Supply Chains and the Risk of Disruptions* (EPA, 2022b). The risk rating is calculated as the product of the following three risk parameters:

	Risk = Criticality x Likelihood x Vulnerability
Criticality	Measure of the importance of a chemical to the water sector
Likelihood	Measure of the probability that the chemical will experience a supply disruption in the future, which is estimated based on past occurrence of supply disruptions
Vulnerability	Measure of the market dynamics that make a chemical market more or less resilient to supply disruptions

The individual parameter rating is based on evaluation of one or more attributes of the chemical or its supply chain. The ratings and drivers for these three risk parameters are shown below in Table 4.

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<sup>&</sup>lt;sup>3</sup> Symbols used to designate the various preference programs and trade agreements. A full list of special trade agreements and associated acronyms can be found at <a href="https://help.cbp.gov/s/article/Article-310?language=en\_US">https://help.cbp.gov/s/article/Article-310?language=en\_US</a> and the General Notes Section of the Harmonized Tariff Schedule <a href="https://hts.usitc.gov/current">https://hts.usitc.gov/current</a>

Table 4. Supply Chain Risk Evaluation for Disodium Phosphate

## Risk Parameter Ratings and Drivers

#### Criticality

#### High

Disodium phosphate is essential to the water sector and has widespread application for corrosion control. It is a precursor in the production of

The water sector has experienced regional disodium phosphate supply disruptions in the past. Concerns are primarily due to increased competition and reliance on imports for raw materials and inputs (phosphate rock and phosphoric acid, respectively).

#### Vulnerability Moderate-High

Domestic manufacturing and supply are limited, and there is a significant reliance on imports for both inputs and finished product. As of 2022, there was a high tariff on the most significant source of imports.

#### **Risk Rating: Moderate-High**

sodium polyphosphates.



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