

Food & Grocery Industry Directory

From the publishers of Food World & Food Trade News



25th
Edition!





Leading the
Sweetener Category
 with **True Quality.**



Domino Foods, Inc.

 Expanding our Portfolio
  Creating Innovative Products
  Meeting Consumer Needs

ASR-Group.com





2021 Food World/Food Trade News Grocery Industry Directory

Published annually by
Best-Met Publishing Co., Inc.
5537 Twin Knolls Road, Suite 438
Columbia, Maryland 21045
(410) 730-5013
E-mail: office@foodtradenews.com
Web: www.foodtradenews.com

Publisher/President

Jeffrey W. Metzger

VP/Editorial Director

Terri Maloney

VP/General Manager

Maria Maggio

Vice President

Kevin Gallagher

Director of Marketing/Digital Strategist

Karen T. Fernandez

Administrative Coordinator

Beth Pripstein

Publication Production

Electronic Ink

9 Royal Street, SE, Leesburg, VA 20175
703-669-5502 • www.eink.net

© 2020 Best-Met Publishing Co., Inc.



Through thick and thin,
**we're always
here for you.**



For 75 years strong, we're proud to support
independent and family-owned retailers
and grocers.

 **Bozzuto's Inc.**
Others Promise. We Deliver.



www.bozzutos.com

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Baltimore Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Baltimore market. Counties/cities included are: Anne Arundel, Baltimore City, Baltimore, Carroll, Harford, Howard and Queen Anne's. Petroleum sales are not included. Total supermarket sales for the area are \$4.53 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Giant Food	39	\$1,370.73	30.21%	41	\$1,424.78	30.82%
2	Safeway	25	\$596.64	13.15%	25	\$610.44	13.21%
3	Weis Markets	26	\$429.01	9.46%	25	\$418.90	9.06%
4	Wegmans	5	\$400.00	8.82%	5	\$392.50	8.49%
5	Shoppers	16	\$394.40	8.69%	18	\$474.10	10.26%
6	ShopRite (Klein/Collins/Village/PR)	14	\$368.80	8.13%	14	\$366.60	7.93%
7	Food Lion	21	\$208.00	4.58%	21	\$209.00	4.52%
8	International Markets	17	\$206.00	4.54%	15	\$182.00	3.94%
9	Harris Teeter	6	\$193.20	4.26%	6	\$190.40	4.12%
10	B. Green (Food Depot/Green Valley)	8	\$172.00	3.79%	7	\$163.00	3.53%
Total		177	\$4,338.78	95.62%	177	\$4,431.72	95.87%

() Name in parentheses indicates another banner used by the company

Source: *Food World*, June 2020

Washington Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Washington market. Counties/cities included are: Washington, DC; Calvert, Charles, Frederick, Montgomery and Prince George's in MD; Arlington, Clarke, Culpeper, Fairfax, Fauquier, King George, Loudoun, Prince William, Spotsylvania, Stafford and Warren as well as the independent cities of Alexandria, Fairfax, Falls Church and Fredericksburg in VA. Petroleum sales are not included. Total supermarket sales for the area are \$11.69 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Giant Food	112	\$3,902.72	33.38%	111	\$3,571.02	30.92%
2	Safeway	83	\$1,719.06	14.71%	85	\$1,790.75	15.51%
3	International Markets	101	\$1,402.30	12.00%	96	\$1,311.40	11.36%
4	Harris Teeter	44	\$1,278.30	10.93%	44	\$1,243.60	10.77%
5	Wegmans	11	\$978.10	8.37%	11	\$947.90	8.21%
6	Whole Foods	21	\$798.50	6.83%	20	\$732.90	6.35%
7	Trader Joe's	18	\$433.20	3.71%	17	\$395.20	3.42%
8	Shoppers	14	\$390.90	3.34%	27	\$799.30	6.92%
9	Food Lion	32	\$376.60	3.22%	33	\$374.80	3.25%
10	Aldi	44	\$344.50	2.95%	40	\$294.40	2.55%
		480	\$11,624.18	99.44%	484	\$11,461.27	99.25%

Source: *Food World*, June 2020

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Baltimore-Washington Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Baltimore-Washington market. Counties/cities included are: Washington, DC; Anne Arundel, Baltimore City, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince George's and Queen Anne's in MD; Arlington, Clarke, Culpeper, Fairfax, Fauquier, King George, Loudoun, Prince William, Spotsylvania, Stafford and Warren as well as the independent cities of Alexandria, Fairfax, Falls Church and Fredericksburg in VA. Petroleum sales are not included. Total supermarket sales for the area are \$16.22 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Giant Food	151	\$5,381.46	33.18%	150	\$4,941.75	30.72%
2	Safeway	108	\$2,300.11	14.18%	110	\$2,387.39	14.84%
3	International Markets	120	\$1,640.30	10.11%	113	\$1,517.40	9.43%
4	Harris Teeter	50	\$1,478.60	9.12%	50	\$1,436.80	8.93%
5	Wegmans	16	\$1,391.30	8.58%	16	\$1,347.90	8.38%
6	Whole Foods	25	\$943.30	5.82%	24	\$870.90	5.41%
7	Weis Markets	51	\$761.70	4.70%	54	\$742.19	4.61%
8	Shoppers	24	\$643.70	3.97%	43	\$1,193.70	7.42%
9	Food Lion	52	\$578.60	3.57%	54	\$582.80	3.62%
10	Aldi	69	\$512.50	3.16%	63	\$448.90	2.79%
		666	\$15,631.57	96.36%	677	\$15,469.73	96.17%

Source: Food World, June 2020

Delaware Valley Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Delaware Valley market. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; New Castle in DE; and Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer and Salem in NJ. Petroleum sales are not included. Total supermarket sales for the area are \$11.8 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	ShopRite (Fresh Grocer/PR)	83	\$4,088.90	34.72%	85	\$4,027.50	35.53%
2	The Giant Company	69	\$2,750.06	23.35%	67	\$2,563.78	22.62%
3	Acme Markets	99	\$2,295.00	19.49%	99	\$2,225.31	19.63%
4	Wegmans	10	\$687.70	5.84%	10	\$664.80	5.87%
5	Whole Foods	13	\$457.80	3.89%	13	\$447.30	3.95%
6	Aldi	55	\$431.70	3.67%	47	\$363.90	3.21%
7	Save-A-Lot	46	\$269.10	2.29%	46	\$273.90	2.42%
8	Redner's Markets	10	\$244.60	2.08%	9	\$215.60	1.90%
9	IGA	17	\$207.96	1.77%	17	\$193.54	1.71%
10	Trader Joe's	10	\$192.30	1.63%	9	\$160.50	1.42%
		412	\$11,625.12	98.72%	402	\$11,136.13	98.25%

() Name in parentheses indicates another banner used by the company

Source: Food Trade News, June 2020

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Philadelphia Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Philadelphia market. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; Burlington, Camden and Gloucester in NJ. Petroleum sales are not included. Total supermarket sales for the area are \$9.2 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	The Giant Company	69	\$2,750.06	29.77%	67	\$2,563.78	29.14%
2	ShopRite (Fresh Grocer/PR)	58	\$2,639.30	28.59%	59	\$2,603.30	29.58%
3	Acme Markets	67	\$1,558.60	16.87%	67	\$1,511.29	17.17%
4	Wegmans	9	\$628.50	6.80%	9	\$606.90	6.90%
5	Whole Foods	12	\$415.60	4.50%	12	\$405.90	4.61%
6	Aldi	46	\$364.80	3.95%	39	\$307.10	3.49%
7	Redner's Markets	10	\$244.60	2.65%	9	\$215.60	2.45%
8	Save-A-Lot	32	\$198.90	2.15%	32	\$204.20	2.32%
9	Trader Joe's	8	\$159.00	1.72%	7	\$128.00	1.45%
10	Weis Markets	8	\$139.70	1.51%	7	\$128.42	1.46%
		319	\$9,099.06	98.51%	308	\$8,674.49	98.58%

() Name in parentheses indicates another banner used by the company

Source: *Food Trade News*, June 2020

Central Pennsylvania Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Central Pennsylvania market. Counties/cities included are: Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry and York. Petroleum sales are not included. Total supermarket sales for the area are \$3.63 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	The Giant Company (Martin's)	48	\$1,936.33	53.13%	44	\$1,755.01	49.86%
2	Weis Markets	38	\$680.00	18.66%	40	\$671.89	19.09%
3	C&S Independents	57	\$201.23	5.52%	74	\$362.88	10.31%
4	Karns Prime & Fancy Foods	9	\$154.00	4.23%	8	\$137.25	3.90%
5	Wegmans	2	\$115.00	3.16%	2	\$111.60	3.17%
6	Family Owned Markets	7	\$108.70	2.98%	7	\$101.20	2.88%
7	Aldi	14	\$105.00	2.88%	13	\$96.20	2.73%
8	Grocery Outlet	10	\$62.10	1.70%	12	\$72.90	2.07%
9	Kennie's Markets	4	\$45.20	1.24%	4	\$44.70	1.27%
10	Redner's Markets	3	\$44.00	1.21%	3	\$43.60	1.24%
		192	\$3,451.56	94.73%	207	\$3,397.23	96.52%

() Name in parentheses indicates another banner used by the company.

Source: *Food World*, June 2020

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Metro New York Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Metro New York market. Counties (boroughs) included are: Fairfield, Litchfield and New Haven in CT; Bergen, Essex, Hudson, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex and Union in NJ; Bronx, Dutchess, Kings/Brooklyn, Manhattan, Nassau, Orange, Putnam, Queens, Richmond/Staten Island, Rockland, Suffolk and Westchester in NY. Petroleum sales are not included. Total supermarket sales for the area are \$42.3 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	ShopRite (PPV/G/Gourmet Garage) -x	182	\$11,196.40	25.84%	173	\$10,827.00	26.18%
2	Stop & Shop	208	\$7,934.46	18.31%	209	\$7,798.90	18.85%
3	Krasdale	538	\$4,015.19	9.27%	541	\$4,018.46	9.72%
4	Key Food -x	274	\$2,933.60	6.77%	265	\$2,803.80	6.78%
5	Whole Foods (Amazon Go)	51	\$1,807.20	4.17%	43	\$1,672.60	4.04%
6	Acme Markets	193	\$1,474.30	3.40%	191	\$1,455.23	3.52%
7	Allegiance/Foodtown (D'Aqs/Gristedes)	108	\$1,227.60	2.83%	82	\$1,220.03	2.95%
8	Acme Markets	56	\$1,058.10	2.44%	60	\$1,097.26	2.65%
9	Trader Joe's	41	\$1,024.70	2.37%	37	\$923.00	2.23%
10	Fairway Market -x	14	\$745.70	1.72%	15	\$819.40	1.98%
		1,665	\$33,417.25	77.14%	1,616	\$32,635.68	78.90%

() Name in parentheses indicates another banner used by the company

x-Bankrupt Fairway Market sold 6 stores to ShopRite (Village), 2 to Amazon; 1 to Key Food. Transactions occurred after study ended and will be included next year.

Source: Food Trade News, June 2020

City of New York Supermarket Leaders

Chart lists top 10 supermarket retailers in the City of New York market. Counties (boroughs) included are: Bronx, Dutchess, Kings/Brooklyn, Manhattan, Queens and Richmond/Staten Island in NY. Petroleum sales are not included. Total supermarket sales for the area are \$13.3 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Krasdale	344	\$2,690.13	20.19%	348	\$2,703.74	21.07%
2	Key Food -x	207	\$2,215.80	16.63%	200	\$2,109.60	16.44%
3	Stop & Shop	25	\$1,104.11	8.29%	25	\$1,059.24	8.25%
4	ASG Stores	123	\$1,001.62	7.52%	124	\$1,022.89	7.97%
5	Allegiance/Foodtown (D'Aqs/Gristedes)	74	\$811.51	6.09%	44	\$735.55	5.73%
6	Whole Foods (Amazon Go)	19	\$725.60	5.45%	13	\$687.00	5.35%
7	ShopRite (Gourmet Garage) -x	10	\$583.90	4.38%	7	\$550.50	4.29%
8	Fairway Market -x	8	\$502.60	3.77%	8	\$530.50	4.13%
9	Trader Joe's	11	\$405.80	3.05%	10	\$360.10	2.81%
10	Food Bazaar	17	\$282.80	2.12%	16	\$260.26	2.03%
		838	\$10,323.87	77.48%	795	\$10,019.38	78.07%

() Name in parentheses indicates another banner used by the company

x-Bankrupt Fairway Market sold 6 stores to ShopRite (Village), 2 to Amazon; 1 to Key Food. Transactions occurred after study ended and will be included next year.

Source: Food Trade News, June 2020

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Tidewater Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Tidewater market. Counties/cities included are: Chesapeake City, Gloucester, Hampton/Newport News City, Isle of Wight, James City, Norfolk City, Portsmouth City, Suffolk City, Virginia Beach City and York. Petroleum sales are not included. Total supermarket sales for the area are \$ 2.42 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Food Lion	81	\$966.00	39.92%	82	\$963.66	42.29%
2	Kroger (Marketplace)	20	\$503.40	20.81%	17	\$430.80	18.91%
3	Harris Teeter	22	\$475.70	19.66%	21	\$453.30	19.89%
4	Aldi	17	\$112.25	4.64%	14	\$96.50	4.24%
5	Lidl	10	\$71.40	2.95%	9	\$63.50	2.79%
6	Wegmans	1	\$63.50	2.62%	0	\$0.00	0.00%
7	Fresh Market	5	\$61.50	2.54%	5	\$65.00	2.85%
8	Whole Foods	2	\$60.60	2.50%	2	\$62.50	2.74%
9	Trader Joe's	3	\$47.70	1.97%	3	\$46.60	2.05%
10	International Markets	3	\$38.20	1.58%	3	\$38.50	1.69%
		164	\$2,400.15	99.19%	156	\$2,220.36	97.44%

() Name in parentheses indicates another banner used by the company.

Source: Food World, June 2020

Richmond-Norfolk Supermarket Leaders

This chart lists the top 10 supermarket retailers in the Richmond-Norfolk market. Counties/cities included are: Albemarle, Caroline, Charles City, Chesapeake City, Chesterfield, Cumberland, Dinwiddie, Essex, Gloucester, Goochland, Greene, Hampton/Newport News City, Hanover, Henrico, Isle of Wight, James City, King & Queen, Lancaster, Louisa, Mathews, Middlesex, New Kent, Norfolk City, Northumberland, Nottoway, Orange, Portsmouth City, Powhatan, Prince George, Richmond, Southampton, Suffolk City, Surry, Sussex, Virginia Beach City and York. Petroleum sales are not included. Total supermarket sales for the area are \$4.77 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Food Lion	153	\$1,742.50	36.49%	154	\$1,727.96	38.17%
2	Kroger (Marketplace)	41	\$1,227.40	25.70%	38	\$1,151.90	25.45%
3	Harris Teeter	25	\$540.90	11.33%	24	\$518.00	11.44%
4	Wegmans	4	\$247.40	5.18%	3	\$177.70	3.93%
5	Publix	14	\$187.60	3.92%	12	\$158.90	3.51%
6	Aldi	28	\$184.65	3.87%	25	\$167.00	3.69%
7	Whole Foods	5	\$135.60	2.84%	4	\$115.20	2.54%
8	Lidl	16	\$108.70	2.28%	15	\$99.80	2.20%
9	Fresh Market	9	\$101.20	2.12%	9	\$104.80	2.32%
10	International Markets	9	\$90.90	1.90%	9	\$90.70	2.00%
		304	\$4,566.85	95.38%	293	\$4,311.96	95.26%

() Name in parentheses indicates another banner used by the company.

Source: Food World, June 2020

REGIONAL SUPERMARKET LEADERS

All market share data as of 6/20.

Allentown-Bethlehem-Easton Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Allentown-Bethlehem-Easton area. Counties/cities included are: Carbon, Lehigh and Northampton in PA; Warren in NJ. Petroleum sales are not included. Total supermarket sales for the area are \$1.6 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	The Giant Company	16	\$673.68	38.96%	15	\$604.05	36.52%
2	Weis Markets	13	\$295.90	17.11%	14	\$293.00	17.72%
3	ShopRite (Price Rite)	6	\$256.60	14.84%	6	\$253.10	15.30%
4	Wegmans	3	\$183.70	10.62%	3	\$179.20	10.84%
5	Redner's Markets	6	\$137.30	7.94%	6	\$135.00	8.16%
6	C&S Independents	23	\$54.15	3.13%	24	\$60.80	3.68%
7	Aldi	7	\$40.10	2.32%	7	\$42.50	2.57%
8	Whole Foods	1	\$28.80	1.67%	1	\$27.70	1.67%
9	Great Valu	4	\$28.50	1.65%	4	\$28.00	1.69%
10	Krasdale	3	\$26.02	1.50%	3	\$25.79	1.56%
		82	\$1,724.75	99.75%	83	\$1,649.14	99.72%

() Name in parentheses indicates another banner used by the company

Source: *Food Trade News*, June 2020

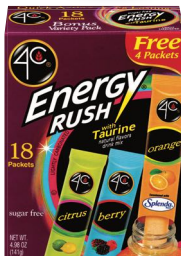
Northeast Pennsylvania Supermarket Leaders

The chart below lists the top 10 supermarket retailers in the Northeast Pennsylvania area. Counties/cities included are: Columbia, Lackawanna, Luzerne, Lycoming, Monroe, Montour, Northumberland, Pike, Sullivan, Union, Wayne and Wyoming in PA. Petroleum sales are not included. Total supermarket sales for the area are \$1.9 billion.

Rank	Company	2020 Stores	2020 Sales (in millions)	% of 2020 Market	2019 Stores	2019 Sales (in millions)	% of 2019 Market
1	Weis Markets	36	\$721.50	35.55%	35	\$706.70	36.50%
2	C&S Independents	46	\$332.03	16.36%	44	\$310.79	16.05%
3	The Giant Company	9	\$290.86	14.33%	8	\$257.50	13.30%
4	Price Chopper	7	\$187.10	9.22%	7	\$184.60	9.54%
5	ShopRite (Price Rite)	5	\$186.60	9.19%	5	\$177.00	9.14%
6	Wegmans	3	\$130.80	6.44%	3	\$127.20	6.57%
7	Aldi	8	\$62.30	3.07%	7	\$51.60	2.67%
8	Boyer's Markets	4	\$40.39	1.99%	4	\$38.79	2.00%
9	Redner's Markets	2	\$39.20	1.93%	2	\$38.50	1.99%
10	IGA	5	\$34.22	1.69%	6	\$36.82	1.90%
		125	\$2,025.00	99.76%	121	\$1,929.50	99.67%

() Name in parentheses indicates another banner used by the company

Source: *Food Trade News*, June 2020



The Family.

www.4C.com

Favorites for Every Family.



Fresh Food Made Easy

FRESH CUT | WHOLE | ORGANIC | KOSHER

www.eastcoastfresh.com
9001 Whiskey Bottom Road
Laurel • MD 20723
Telephone 410-799-9900

RETAILERS

Supermarkets.....	Page 1
Drug Stores	Page 15
Convenience Stores	Page 15
Wholesale Clubs.....	Page 17
Mass Merchandisers	Page 17

The region covered in this Grocery Industry Directory ranges from New Haven County, CT to the Tidewater region of Virginia. Annual sales and store counts are included only for this 151-county geographic area.

Data is current as of 10/1/20.

SUPERMARKETS

Adams Fairacre Farms

765 Dutchess Tnpk.
Poughkeepsie, NY 12603
Phone: (845) 454-4330
Web: adamsfarms.com
Owners: Patrick Adams, Steve Adams
Primary Supplier: Bozzuto's
Area Stores: 3
Area Vol.: \$43.4 million

Advantage Group

2204 Cabot Blvd. West
Langhorne, PA 19047
Phone: (215) 702-3290
Contact: Rick Bozzelli
*This is the advertising and marketing arm that serves a group of independent retailers, including Graul's, McCaffrey's/Simply Fresh, Henning's and Murphy's Marketplace. They are supplied by UNFI.

Ahold Delhaize USA

1385 Hancock St.
Quincy, MA 02169
Phone: (800) 767-7772
Web: aholddelhaize.com
Ahold Delhaize CEO: Frans Muller
Ahold Delhaize USA CEO: Kevin Holt
Pres.-Retail Bus. Services: Roger Wheeler

Albertsons Cos.

250 Parkcenter Blvd.

Boise, ID 83706
Phone: (208) 395-6200
Web: Albertsons.com
Co-Chmn.: Jim Donald, Leonard Laufer
Pres./CEO: Vivek Sankaran

Albertsons Mid-Atlantic

Div. of Albertsons Cos.
75 Valley Stream Pkwy.
Malvern, PA 19355
Phone: (610) 889-4000
Regional Office:
4551 Forbes Blvd.
Lanham, MD 20706
Phone: (301) 918-6500
Web: safeway.com, acmemarkets.com
Pres.: Jim Perkins
SVP-Merch./Marketing: Tom Lofland
SVP-Operations: Bill Crosby
VP-Ops., Acme Northern Reg.:
Brad Spooner
VP-Ops., Acme Southern Reg.:
Rena Shiles
VP-Ops., Safeway: Donovan Ford
Sr. Dir.-Finance: Randy Wiest
Dir.-Finance: Marie Esposito
Dir.-Loss Prevention: Joe Conway
Dir.-Construction: Shawn Dekker
Dir.-Customer Service: Marianne Nice
Dir.-Pharmacy, Safeway: Greg Herr
Dir.-Pharmacy, Acme: Janis Levitt
Dir.-HR: Sloan Nichols
Dir.-Labor Relations: Joan Williams
Dir.-Merchandising: Jay Schneider
Dir.-Marketing: Sherry Caldwell
Sales Mgr.-Own Brands:
Anne Marie Mozzone
Sales Mgr.-Grocery: Pat Hildebrand
Sales Mgr.-GM/HHB: Kamal Persad

RETAILERS

Sales Mgr.-Liquor/Beer: Tim Ley
Sales Mgr.-Produce: Ricardo Dimarzio
Sales Mgr.-Meat Ops.: Mike Salisbury
Sales Mgr.-Seafood: Charlie Bell
Sales Mgr.-Bakery: Christine Hixon
Sales Mgr.-Deli: Angie Marshall
Sales Mgr.-Floral: Katie Vasquez
Sales Mgr.-Special Projects:
Jay Habben
Asst. Meat Sales Mgr.: Robert George
Asst. Starbucks Sales Mgr.:
Amanda Lawton
Asst. Bakery Sales Mgr.: Julie Kester
Dir.-Retail Support: Michael Styer
DM-Special Projects: Joe Hultz
DMs-Acme: Johnathon Simmons,
Christopher Sanchez
Dir.-Food Safety/Safety:
James Walden III
AR/HR Mgr.-Safeway: Alyssa Geddes
Exec. Admin.-Mid-Atlantic:
Debra Tunney
Primary Supplier: Direct
Area Stores: 176 (Includes Acme
Markets, Safeway)
Area Vol.: \$6.4 billion

Aldi, Inc.

1200 N. Kirk Rd.
Batavia, IL 60510
Phone: (630) 879-8100
Web: aldi.com
CEO: Jason Hart
Co-Pres.: Charles Youngstrom, David
Behm,
Brent Laubaugh
Primary Supplier: Direct
Area Stores: 257
Area Vol.: \$2.2 billion

Allegiance/Retail Services, LLC/ Foodtown

485 US Highway 1 South
Building D/Suite 420
Iselin, NJ 08830
Phone: (732) 596-6000
Web: allegianceretailservices.com

Pres: John Derderian
VP-Store Ops.: Dean Holmquist
VP-Center Store: Michael Conese
VP/CMO: Joseph Fantozzi
VP/CMO: Donna Zambo
VP-Perishables: Samer Rahman
Sr. Dir. Member Services:
Daniel Dinkowitz
Sr. Dir.-MIS: Sherry Toy
Sr. Dir.-DSD & Pricing: Jeff Spector
Dir.-Produce/Floral: Kelly Davis
Dir.-Deli: Steve Hungerbuhler
Dir.-Frozen: Jeff Kluck
Dir.-Advertising/Mktg.: Patty Youchock
Area Stores: 113 (Includes Gristede's,
D'Agostino's)
Area Vol.: \$1.26 billion
*This retailer-owned co-op serves as
the support group for a group of inde-
pendent retailers in the Metro New
York and Philadelphia Areas. They are
supplied by C&S Wholesale Grocers.

Alpha 1 Marketing

65 W. Red Oak Ln.
White Plains, NY 10604
Phone: (914) 697-5300
Pres./CEO: Thatcher Krasne
EVP: Dennis Wallin
SVP/COO: Gus Lebiak
SVP-Dairy/Fz. Merch.: Bob Policano
SVP-Groc. Merch.: Dan Dipierro
VP-Retail Tech.: Joe Alessi
Dir.-Govt. Rel.: Mike King
Dir.-Meat Merch.: Phil Kelly
Dir.-Dairy/Fz. Merch.: Gary Tirpak
Dir.-Produce Merch.: Lou Scagnelli
Mgr.-DSD Merch.: Mike Rodriguez
Corp. Dir.-Groc. Merch: John Colangelo
Corp. Dir.-Adv./Graphics: Robert
Rapuano
Dir. Marketing - Dylana Silver-O'Brien
Dir. Advertising - Chris Guzman
*This is the sales and merchandising
arm that serves the Krasdale-supplied
independents.

QUALITY AND FRESHNESS IN EVERY UTZ® BRAND!

As a leader in salty snacks,
Utz® offers a wide variety of snack options
to meet all your needs!



Utz Brands, Inc.
900 High Street, Hanover, PA 17331
1-800-FOR-SNAX • utzsnacks.com



RETAILERS

America's Food Basket

1979 Marcus Ave., Ste. 216
Lake Success, NY 11042
Phone: (516) 502-2509
Fax: (516) 775-1574
Web: afbasket.com
CEO: David Siegel
COO: Daniel Suriel
Controller: Stephanie Lopez
HR/Social Media/PR: Ashli Pacheco
AP Administrators: Stacy Diaz,
George Wilches, Mark Josue
Mktg. Manager: Juan Pena
SVP-Ops.: Amanda Espinal
Mgr.-Dairy/Frozen: Anthony Abrue
Primary Supplier: UNFI
Area Stores: 36 (Includes Ideal)
Area Vol.: \$207.2 million

Associated Stores Group

99 Seaview Blvd.
Port Washington, NY 11050
Phone: (516) 256-3100
Fax: (516) 256-3110
Web: shopassociated.com
Pres./CEO: Joe Garcia
CAO: Zulema Wiscovitch
VP-Sales: Francisco Nieves
VP-Merch./Customer Experience:
Michelle Mendoza
Area Stores: 202
Area Vol.: \$1.53 billion
*This is the advertising and marketing
arm that serves a group of indepen-
dent retailers including such banners
as Associated, Compare, Met and
Pioneer. They are supplied by C&S
Wholesale Grocers.

B. Green & Co., Inc.

1300 S. Monroe St.
Baltimore, MD 21230
Phone: (410) 783-7777
Web: bgreenco.com
Chmn.: Benjamin Green
CEO: Rick Rodgers
VP-Merch./Procurement: Matt

Battaglia
VP-Ops.: Dave Mariano
Primary Supplier: UNFI
Area Stores: 11 (Includes Food
Depot/Green Valley Market/Shoppers
Value)
Area Vol.: \$196.5 million

Big Y

2145 Roosevelt Ave.
P.O. Box 7840
Springfield, MA 01102
Phone: (413) 784-0600
Web: bigy.com
CEO: Charles L. D'Amour
COO/VP-Sales/Merch.: Mike D'Amour
VP: Real Estate: Mathieu L. D'Amour
VP-Ops./Cust. Experience:
Richard Bossie
Primary Supplier: Bozzuto's
Area Stores: 16
Area Vol.: \$481.6 million

Boyer's Markets

301 S. Warren St.
Orwigsburg, PA 17961
Phone: (570) 366-1477
Web: boyersfood.com
Pres.: Dean Walker
CFO: Matthew Kase
EVP-Sales/Mktg.: Anthony Gigliotti
VP-Ops: Mike Zmitrovich
Dir.-HR: Ann Marie Blashock
Meat/Seafood Merch.:
Joseph Cutrona
Produce Merch.: Michael Bush
Deli/Bakery Merch.: Mellisa Erickson
Non-Perishable Merch.: Jeff O'Neill
Primary Supplier: UNFI
Area Stores: 16
Area Vol.: \$176.5 million

C&S Independents

P.O. Box 67
Robesonia, PA 19551
Phone: (610) 693-3161
Web: cswg.com

America's grocers, we thank you.



Grocery stores and their essential, frontline workers are among those who, at great risk to themselves, have kept Americans fed during the coronavirus pandemic.

The Washington Post thanks our invaluable grocery advertising partners and all their employees for the tremendous public service they have performed during this uncertain time.



Washington metro grocery shoppers rely on The Washington Post for their shopping needs, including coupons.

- Of those who use grocery advertising, **40%** rely most on printed circulars (24%) or ads printed in the local newspaper (16%) and 13% most on advertising delivered to the home.
- Among metro market adults who use cents-off coupons at least once a week for groceries, **44%** usually obtain coupons from a daily or Sunday newspaper.

Contact us today for more information on special advertising opportunities that can help lead shoppers right into your stores.

The Washington Post

Doug Coffelt | 202-334-4440 | Douglas.Coffelt@washpost.com
or your Washington Post Account Manager

Sources: 2020 Advertising Usage and Consumer Attitudes Study; Nielsen Scarborough 2020, Release 2

20-0797-02

RETAILERS

Primary Supplier: C&S Wholesale Grocers
Area Stores: 271
Area Vol.: \$1.01 billion
*C&S Independents are comprised of the independent supermarkets serviced by C&S Wholesale Grocers and supplied from its Robesonia, PA regional headquarters.

Caraluzzi's Markets

5 Francis Clark Cir.
Bethel, CT 06801
Phone: (203) 748-3547
Web: caraluzzi.com
Pres./CEO: Mark Caraluzzi
Primary Wholesaler: Bozzuto's
Area Stores: 3
Area Vol.: \$60.8 million

Corrado's Market

1578 Main Ave.
Clifton, NJ 07011
Phone: (973) 340-0628
Fax: (973) 340-2052
Web: corradosmarket.com
Contact: James Corrado
Primary Supplier: Direct
Area Stores: 6
Area Vol.: \$212.3 million

Eddie's of Roland Park

5125 Roland Ave.
Baltimore, MD 21210
Phone: (410) 323-3656
Web: eddiesofrolandpark.com
CEO/Pres.: Nancy Cohen
Primary Supplier: Bozzuto's
Area Stores: 2
Area Vol.: \$34.6 million

Family Owned Markets

814-D Dawn Ave.
Ephrata, PA 17522
Phone: (717) 584-3537
Fax: (717) 721-1955
Web: familyownedmarkets.com

Dir.-Marketing: Jim Kidwell
Area Stores: 9
Area Vol.: \$118.7 million
*This is the advertising and marketing arm that serves a group of independent retailers, including Martin's Country Market, Oregon Dairy, John Herr's Village Market, Musser's Markets, Saubel's and Yoder's Country Market. They are currently supplied by MDI.

Fine Fare Supermarkets

Area Stores: 64
Area Vol.: \$403.6 million
Individual store owners are supplied by General Trading.

Food Bazaar

Div. of Bogopa Service Corp.
650 Fountain Ave.
Brooklyn, NY 11208
Phone: (718) 346-6500
Web: myfoodbazaar.com
Pres.: Spencer An
EVP: Edward Suh
Primary Supplier: Bozzuto's
Area Stores: 29
Area Vol.: \$543.2 million

Food Lion

Div. of Ahold Delhaize USA
P.O. Box 1330
Salisbury, NC 28145
Phone: (704) 633-8250
Web: foodlion.com
Pres: Meg Ham
Primary Supplier: Direct
Area Stores: 261
Area Vol.: \$2.99 billion

The Fresh Market

628 Green Valley Rd., Ste. 500
Greensboro, NC 27408
Phone: (336) 272-1338
Web: thefreshmarket.com
Pres./CEO: Jason Potter

RETAILERS

CFO: Oded Shein
Primary Supplier: UNFI
Area Stores: 26
Area Vol.: \$362.1 million

Geresbeck's Food Market

2109 Eastern Blvd.
Baltimore, MD 21220
Phone: (410) 686-3487
Web: geresbecks.com
CEO/Pres.: Carl Greeley
Primary Supplier: C&S
Area Stores: 3
Area Vol.: \$34.1 million

The Giant Company

Div. of Ahold Delhaize USA
P.O. Box 249
28 Brookwood Ave.
Carlisle, PA 17015
Phone: (717) 249-4000
Web: giantfoodstores.com
Pres.: Nick Bertram
SVP-Store Ops.: John Ponnett
SVP-Merch.: John Ruane
VP-Perishables: Dave Lessard
Primary Distributor: C&S Wholesale Grocers/Direct
Area Stores: 164 (includes Martin's, Heirloom Market)
Area Vol.: \$6.9 billion

Giant Eagle

101 Kappa Dr.
RIDC Park
Pittsburgh, PA 15238
Phone: (412) 963-6200
Web: giganteagle.com
Pres./CEO: Laura Karet
Primary Supplier: Direct
Area Stores: 4 (includes Get Go)
Area Vol.: \$38.4 million

Giant Food LLC

Div. of Ahold Delhaize USA
8301 Professional Pl.
Landover, MD 20785

Phone: (301) 341-4100
Web: giantfood.com
Pres.: Ira Kress
SVP-Merch.: Tonya Herring
Primary Supplier: Direct
Area Stores: 161 (includes Super G)
Area Vol.: \$6.1 billion

Graul's

12200 Tullamore Rd.
Timonium, MD 21093
Phone: (410) 308-2100
Web: graulsmarket.com
Officers/Buyers: Harold Graul Jr., Fred Graul, Thomas Graul, John Evans, Dennis Graul
Primary Supplier: UNFI
Area Stores: 6
Area Vol.: \$62.1 million

Great Valu Supermarkets

8258 Richfood Rd.
Mechanicsville, VA 23116
Phone: (804) 746-6000
Web: greatvalu.com
Area Stores: 23
Area Vol.: \$186.7 million
*This is the advertising and marketing arm that serves a group of independents that are supplied by UNFI.

Grocery Outlet

5650 Hollis St.
Emeryville, CA 94608
Phone: (510) 845-1999
Web: groceryoutlet.com
Vice Chmn.: MacGregor Read
CEO: Eric Lindberg
Pres. RJ Sheedy
Primary Supplier: Direct
Area Stores: 19
Area Vol.: \$129.2 million

Hannaford

Div. of Ahold Delhaize USA
145 Pleasant Hill Rd.
Scarborough, ME 04074

RETAILERS

Phone: (800) 442-6049
Web: Hannaford.com
Pres.: Mike Vail
Primary Supplier: Direct
Area Stores: 7
Area Vol.: \$231.6 million

Harris Teeter

Div. of Kroger
P.O. Box 10100
Matthews, NC 28105
Phone: (704) 845-3100
Web: harristeeter.com
Pres.: Rod Antolock
Primary Supplier: Direct
Area Stores: 79
Area Vol.: \$2.28 billion

IGA

275 Schoolhouse Rd.
Cheshire, CT 06410
Phone: (203) 272-3511
Primary Supplier: Bozzuto's
Area Stores: 65
Area Vol.: \$591.6 million
*This is the group of independent retailers that operate under the IGA banner and are supplied by Bozzuto's and supervised from its Cheshire, CT headquarters.

Independent Retailers Group

209 Front St.
Elmer, NJ 08318
Phone: (856) 358-3713
Dir.-Mktg.: Jeannette Schmidt
*This is the advertising and marketing arm that serves a group of smaller independent retailers operating in Pennsylvania and New Jersey. They are supplied by Bozzuto's.

Karns Quality Food Ltd.

675 Silver Spring Rd.
Mechanicsburg, PA 17050
Phone: (717) 766-6477

Web: karnsfoods.com
CEO/Pres.: D. Scott Karns
Primary Supplier: UNFI
Area Stores: 9
Area Vol.: \$159 million

Kennie's Markets

520 West King St.
Littlestown, PA 17340
Phone: (717) 359-9001
Web: kenniesmarket.com
CEO: RK. Hoover
Primary Supplier: Bozzuto's
Area Stores: 5
Area Vol.: \$61.3 million

Key Food Stores Co-op, Inc.

100 Matawan Rd., Ste. 100
Matawan, NJ 07747
Phone: (848) 202-3100
Web: keyfood.com
Pres.: Dean Janeway
COO: George Knobloch
Area Stores: 281
Area Vol.: \$3.09 billion
*This retailer-owned co-op serves as the advertising and marketing arm for a group of independent retailers in the Metro New York market, including Key Fresh, Food Dynasty, Food Emporium, Food Universe and SuperFresh. They are supplied by C&S Wholesale Grocers.

King Kullen Grocery Co.

185 Central Ave.
Bethpage, NY 11714
Phone: (516) 733-7100
Fax: (516) 827-6263
Web: kingkullen.com
Primary Supplier: Direct/Bozzuto's
Area Stores: 35 (includes Wild By Nature)
Area Vol.: \$655.4 million

RETAILERS

Kings Food Markets

Div. of TLI Bedrock
700 Lanidex Plaza
Parsippany, NJ 07054
Phone: (973) 463-6426
Web: kingsfoodmarkets.com
Balducci's Div.:
9201 Corporate Blvd., Ste. 340
Rockville, MD 20850
Phone: (844) 259-3875
Web: balduccis.com
Pres./CEO: Judy Spires
CFO: Jim Moriarty
Primary Supplier: Wakefern Food Corp.
Area Stores: 35 (includes Balducci's)
Area Vol.: \$590.3 million

Krasdale Foods

65 West Red Oak Ln.
White Plains, NY 10604
Phone: (914) 697-5300

Chmn./CEO: Charles Krasne
Pres./COO: Steve Silver
EVP/CIO: Steve Laskowitz
SVP/CMO: Dennis Hickey
VP/CLO: Howard Jacobs
VP-Sales: Cynthia Ramos
VP-IT: Sara Marcy
VP-Systems Dev.: Joe Alessi
VP-Network Enterprise: Simon Barker
VP-Cust. Service: Catherine Taibi
VP/CFO: Tom Cunningham
VP-Dist. Center: Brandan Bolton
VP-Neil Gewelb
Dir.-Cust. Service: Natalie Means
Dir.-Logistics: Chris Ekmejian
Corp. Dir.-HR: Bernie Patton
Corp. Dir.-Credit: Margaret Sharper
Buyers: Paul Dreizler-head buyer,
Robert Capello, Janet Gioella, Mike
Rios, Bobby Long, Derek Morton,
Sandra Chavez



Canada Dry

Proud to provide customers and consumers alike with the best tasting beverages.

















































Canada Dry Potomac:
3600 Pennsy Drive, Landover, MD 20785 • 301-773-5500
5330 Port Royal Road, Springfield, VA 22151 • 703-321-6100
6719 Dover Road, Glen Burnie, MD, 21061 • 410-760-7770
3100 Hopkins Road, Richmond, VA 23224 • 804-231-7777

Canada Dry Norfolk: 1400 Air Rail Ave, Virginia Beach, VA 23455

Canada Dry Delaware Valley: 8275 Route 130, Pennsauken, NJ • 800-533-1911

RETAILERS

Primary Supplier: Krasdale Foods Inc.
Area Stores: 565
Area Vol.: \$4.21 billion

Kroger

Mid-Atlantic Div.
3631 Peters Creek Rd. NW
Roanoke, VA 24019
Phone: (540) 563-3500
Web: kroger.com
CEO: Rodney McMullen
CMO: Stuart Aiken
Pres.-Mid-Atlantic Div.: Paula Ginnett
Primary Supplier: Direct
Area Stores: 41 (Includes Marketplace)
Area Vol.: \$1.28 billion

Lidl U.S.

3500 S. Clark St.
Arlington, VA 22202
Phone: (571) 398-5435
Chmn. Lidl USA: Roman Heini
Pres.: Johannes Fieber
EVP/Chief Commercial Officer:
Boudewijn Tiktak
Primary Supplier: Direct
Area Stores: 75 (includes Best Markets)
Area Vol.: \$761.2 million

McCaffrey's Markets

2404 West Cabot Blvd.
Langhorne, PA 19047
Phone: (215) 752-9440
Web: mccaffreys.com
Pres.: James J. McCaffrey III
EVP: Jim McCaffrey IV
Primary Supplier: UNFI
Area Stores: 7 (includes Simply Fresh)
Area Vol.: \$188.3 million

McKay's Food & Drug

43251 Rescue Ln.
Hollywood, MD 20636
Phone: (301) 373-5848

Web: shopmckays.com
Pres./CEO: David McKay
Buyer: David McKay
Primary Supplier: UNFI
Area Stores: 3
Area Vol.: \$49.2 million

MOM's Organic Market

5566 Randolph Rd
Rockville, MD 20852
Phone: (301) 816-4944
Web: momsorganicmarket.com
CEO: Scott Nash
Primary Supplier: Kehe
Area Stores: 20
Area Vol.: \$279.2 million

Morton Williams

15 E. Kingsbridge Rd.
Bronx, NY 10468
Phone: (718) 933-5910
Web: mortonwilliams.com
Co-Owners: Steven Sloan, Avi Kaner
Primary Supplier: Wakefern
Area Stores: 17
Area Vol.: \$179.6 million

Murphy's Markets

381 Medford Tabernacle Rd.
Tabernacle, NJ 08088
Phone: (609) 268-8380
Web: murphysmarkets.com
Pres.: Ron Murphy
Primary Supplier: UNFI
Area Stores: 3
Area Vol.: \$34.1 million

Price Chopper

461 Nott St.
Schenectady, NY 12308
Phone: (518) 355-5000
Web: pricechopper.com
Exec. Chairman: Neil M. Golub
CEO: Scott Grimmatt
Primary Supplier: Direct
Area Stores: 15 (includes Market 32)

RETAILERS

Area Vol.: \$478 million

Publix

3300 Publix Corporate Pkwy.
Lakeland, FL 33811
Phone: (863) 688-7407
Pres./CEO: Todd Jones
Charlotte, NC Div.:
4135 S. Stream Blvd., Ste. 500
Charlotte, NC 28217
Phone: (704) 424-5017
Div. VP: Chuck Roskovich
Web: publix.com
Primary Supplier: Direct
Area Stores: 16
Area Vol: \$226.3 million

Redner's Markets Inc.

3 Quarry Rd.
Reading, PA 19605

Phone: (610) 926-3700
Web: rednersmarkets.com
Chairman: Richard Redner
Pres/CEO: Ryan Redner
COO: Gary M. Redner
VP Procurement: Dan Eberhart
VP/General Counsel: Jason Hopp
VP-Finance: Michael McNaney
VP-Groc. Ops.: William Wallace
VP-Perishables: Gary O'Brien
VP-HR: Robert McDonough
VP-IT: Nicholas Hidalgo
Primary Supplier: UNFI
Area Stores: 45
Area Vol.: \$1.02 billion

Retail Marketing Group, LLC

755 Business Center Dr., Ste. 100
Horsham, PA 19044
Phone: (215) 293-9600
Web: yourlocaliga.com



CREST HILL BAKERY
European Hearth Baked Breads

Crest Hill Bakery
Hand-Crafted Artisan Breads & Rolls
301-937-3450 • www.cresthillbakery.com
Proudly represented by Silberstein Associates

RETAILERS

GM: Bill Gable

*This is the advertising and marketing arm that serves 17 independent retailers that operate in the Mid-Atlantic market under the IGA banner. They are supplied by Bozzuto's.

Roots Market

5805 Clarksville Square Dr.
Clarksville, MD 21029
Phone: (443) 535-9321
web: rootsmkt.com
Owner: Jeff Kaufman
Primary Supplier: UNFI
Area Stores: 2
Area Vol.: \$20.9 million

Save-A-Lot

400 Northwest Plaza
St. Ann, MO 63074
Phone: (314) 592-9100
Web: savealot.com
CEO: Kenneth McGrath
Supplier: Direct
Area Stores: 111
Area Vol.: \$642.7 million

Seabra's Supermarkets

574 Ferry St.
Newark, NJ 07105
Phone: (973) 491-0399
Web: seabrafoods.com
274 Chestnut St.
Newark, NJ 07105
Phone: 973-732-3990
Web: seabrafoods.com
Primary Supplier: C&S Wholesale Grocers
Area Stores: 7
Area Vol.: \$50.3 million

Sharp Shopper

1100 Sharp Ave.
Ephrata, PA 17522
Phone: (717) 733-9555
Fax: (717) 733-9302

Web: sharpshopper.net

Owners: Dennis Sharp, Bonnie Sharp
Primary Supplier
Area Stores: 3
Area Vol.: \$29.2 million

Shoppers Food & Pharmacy

Div. of UNFI

4931 Tesla Dr., Ste. B
Bowie, MD 20715
Phone: (301) 306-8600
Web: shoppersfood.com
CEO: Steve Spinner
Primary Supplier: UNFI
Area Stores: 24
Area Vol.: \$631.2 million

ShopRite

5000 Riverside Dr.
Keasby, NJ 08832
Phone: (908) 527-3300
Web: shoprite.com
Chmn/CEO: Joseph Colalillo
Pres./COO: Joseph Sheridan
Area Stores: 308 (includes Fresh Grocer, Price Rite, Gourmet Garage, Dearborn Market, Fairway)
Area Vol.: \$16.4 billion
*This is the retail arm of wholesaler grocery co-op Wakefern Food Corp. Most of the ShopRite stores are independently owned.

Sprouts Farmers Market

5455 E. High St., Ste. 111
Phoenix, AZ 85054
Phone: (480) 814-8016
Web: sprouts.com
CEO: Jack Sinclair
Chief Operations Officer: Dan Sanders
SVP/CMO: Gillian Phipps
SVP-East: Dan Croce
Primary Supplier: Direct
Area Stores: 8
Area Vol.: \$161.3 million

Stew Leonard's

RETAILERS

100 Westport Ave.
Norwalk, CT 06851
Phone: (203) 847-7214
Web: stewleonards.com
Pres./CEO: Stew Leonard Jr.
VP-Purchasing: Andrew Colton
Primary Supplier: Bozzuto's
Area Stores: 6
Area Vol.: \$410.2 million

Stop & Shop Supermarket Co. New York Metro

Div. of Ahold Delhaize USA
287 Bowman Ave.
Purchase, NY 10577
Phone: (914) 251-2800
Pres.: Gordon Reid
EVP-Merch.: Mark Messier
VP-Non-Perishables: Kerri Aguilo
Primary Supplier: Direct/C&S
Wholesale Grocers
Area Stores: 212
Area Vol.: \$8.06 billion

Streets Market & Café

2400 14th St. NW
Washington, DC 20009
Phone: (202) 265-3300
Web: streetsmarket.com
VP: Campbell Burns
Primary Supplier: UNFI
Area Stores: 10
Area Vol.: \$78.6 million

Super Supermarkets

525 Irvington Ave.
Newark, NJ 07106
Pres.: Mitchell Lopez
Area Stores: 4
Area Vol.: \$42.4 million
Individual store owners are supplied
by General Trading.

Supremo

249 East Front St.
Plainfield, NJ 07060

Phone: (908) 668-9114
Web: supremofoods.com
Area Stores: 12
Area Vol.: \$161.4 million
Individual store owners are supplied
by General Trading.

Trade Fair

3012 30th Ave.
Astoria, NY 11102
Phone: (718) 721-2437
Owner: Frank Jaber
Primary Supplier: General Trading
Web: tradefairny.com
Area Stores: 8
Area Vol.: \$113.2 million

Trader Joe's

East Coast Div.
711 Atlantic Ave.
Boston, MA 02111
Phone: (857) 400-3400
Web: traderjoes.com
CEO: Dan Bane
Supplier: Direct
Area Stores: 78
Area Vol.: \$1.95 billion

Tri-State Co-Op

506 E. Gibbsboro Rd.
Lindenwold, NJ 08021
Phone: (856) 783-2534
web: tristatecoop.com
Pres.: Paul Buckley
Area Stores: 11
Area Vol.: \$106.5 million
*This is the marketing office for several smaller independent retailers operating in Maryland, Pennsylvania and New Jersey. They are supplied by UNFI.

Uncle Giuseppe's

475 Main St., Ste. 2A
Farmingdale, NY 11735
Phone: (516) 420-0126

RETAILERS

Fax: (516) 420-0151
Web: uncleg.com
Pres.: Phil Delprete
Primary Supplier: UNFI
Area Stores: 8
Area Vol.: \$162.3 million

Wegmans Food Markets, Inc.

1500 Brooks Ave.
P.O. Box 30844
Rochester, NY 14603-0844
Phone: (585) 328-2550
Web: wegmans.com
Chmn.: Danny Wegman
CEO/Pres.: Colleen Wegman
Primary Supplier: Direct
Area Stores: 46
Area Vol.: \$3.45 billion

Weis Markets, Inc.

1000 S. 2nd St.
Sunbury, PA 17801
Phone: (570) 286-4571
Web: weismarkets.com
Chairman/CEO: Jonathan Weis
COO: Kurt Schertle
SVP/CFO/Treasurer: Scott Frost
SVP-Real Estate/Store Dev.:
Rusty Graber
SVP-HR: Jim Marcil
SVP-Operations: David Gose
SVP-Merch./Marketing: Richard Gunn
SVP-Supply Chain/Logistics:
Wayne Bailey
VP/CIO: Greg Zeh
VP/Corp. Controller: Jeanette Rogers
VP-Advertising/Marketing:
Ron Bonnaci
VP-Fresh Merch.: Bob Gleeson
VP-Asset Protection: Will England
VP-Pharmacy: Rick Seipp
VP-Distribution: Joe Kleman
VP-Operational Admin.:
John Neuberger
VP-Const./Store Dev.: Kevin Small
VP-Real Estate/Legal Affairs:
Jack O'Hara

VP-Talent Dev./Associate Rel.:
Bob Cline
Regional VPs: Brent Mertes, James
Daly, Wendy Oliver
Sr. Dir.-Center Store Merch./Sales:
Brian Bosworth
Dir.-Bakery: Carl Hughes
Dir.-GM/HBC/GNFDS: Steve Davis
Dir.-Marketing/Adv.: Maria Rizzo
Dir.-Center Store Merch.: Ashley Odom
Dir.-Deli/Foodservice: Elaine Cole
Dir.-Center Store Sales-Dairy/Frozen/
Comms.: Michelle Dorin
Dir.-Meat Merch.: Doug Becker
Dir.-Floral: Lucy Jason
Dir.-Seafood: Dale Lubold
Dir.-Business Systems:
Tom Mowrey Jr.
Dir.-Merch. Technologies:
Mike Zettlemoyer
Dir.-Purchasing: Eric Erikson
Primary Supplier: Direct
Area Stores: 171
Area Vol.: \$3.2 billion

Western Beef Supermarkets

47-05 Metropolitan Ave.
Ridgewood, NY 11385
Phone: (718) 218-4705
Web: westernbeef.com
Pres.: Peter Castellana III
Primary Supplier: Bozzuto's
Area Stores: 16
Area Vol.: \$210.1 million

Whole Foods Market

Div. of Amazon
Mid-Atlantic Div.
5515 Security Ln., Ste. 900
Rockville, MD 20852
Reg. Pres: Scott Allshouse
Northeast Div.
5815 Hudson St., 32nd Fl.
Jersey City, NJ 07302
Phone: (201) 567-2090
Reg. Pres.: Nicole Wescoe
CEO: John Mackey

RETAILERS

Web: wholefoodsmarket.com
Area Stores: 98 (includes Amazon Go)
Area Sales: \$9.52 billion

Phone: (972) 828-7011
Web: 7-eleven.com
Pres./CEO: Joseph DePinto
Primary Supplier: McLane
Area Stores: 2,101
Area Vol.: \$3.9 billion

DRUG STORES

CVS Caremark

One CVS Dr.
Woonsocket, RI 02895
Phone: (401) 765-1500
Web: cvs.com
CEO/Pres.: Larry Merlo
Area Stores: 1,806
Area Vol.: \$9.41 billion
*Includes both standalone stores and pharmacies within Target locations.

Rite Aid

30 Hunter Ln.
Camp Hill, PA 17011
PO. Box 3165
Harrisburg, PA 17105
Phone: (717) 761-2633
Web: riteaid.com
Chmn./CEO: Heyward Donigan
COO: Jim Peters
Area Stores: 846
Area Vol.: \$2.6 billion

Walgreens

Div. Walgreens Boots Alliance
200 Wilmot Rd.
Deerfield, IL 60015
Phone: (847) 940-2500
Web: walgreens.com
CEO: Stefano Pessina
Pres.-Walgreens Drug Unit:
John Standley
Area Stores: 1,136
Area Vol.: \$6.79 billion

CONVENIENCE STORES

7-Eleven

3200 Hackberry Rd.
Irving, TX 75063

Circle K Convenience Stores, Inc.

Div. of Couche-Tard
935 E. Tallamadge Ave.
Akron, OH 44310
Phone: (330) 630-6300
1100 Situs Ct., Ste. 100
Raleigh, NC 27606
Phone: (919) 774-6700
Web: circlek.com
Pres./CEO Brian P. Hannasch
Area Stores: 78
Area Vol.: \$152.1 million

Cumberland Farms

Div. of EG Group
165 Flanders Rd.
Westborough, MA 01581
Phone: (508) 366-4445
Web: cumberlandfarms.com
Pres./CEO: Ari Haseotes
Primary Supplier: Direct
Area Stores: 52
Area Vol.: \$98.1 million

Dash In

Div. of The Wills Group
6355 Crain Hwy.
La Plata, MD 20646
Phone: (301) 934-2200
Chmn./CEO/Pres.: Julian B. Wills III
Web: dashin.com
Primary Supplier: McLane
Area Stores: 50
Area Vol.: \$90.5 million

Fas Mart/Shore Shop Stores

Div. of GPM Investments
8565 Magellan Pkwy., Ste. 400
Richmond, VA 23227
Phone: (804) 730-1568

RETAILERS

Web: fasmart.com
CEO: Arie Kotler
Primary Supplier: McLane
Area Stores: 116
Area Vol.: \$180.3 million

Heritage's Dairy Stores

376 Jessup Rd.
Thorofare, NJ 08086
Phone: (856) 845-2855
Web: heritages.com
Pres.: Skeeter Heritage
Primary Supplier: Direct (Heritage Wholesale)
Area Stores: 34
Area Vol.: \$46.8 million

High's of Baltimore, LLC

Div. of Carroll Independent Fuel Co.
2700 Loch Raven Rd.
Baltimore, MD 21218
Phone: (410) 859-3636
Web: highs.com
Pres.: John Phelps
Primary Supplier: Liberty
Area Stores: 49
Area Vol.: \$75.3 million

Miller Marts

1000 E. City Hall Ave.
Norfolk, VA 23504
Phone: (757) 623-6600
Web: milleroil.com
Pres.: Jeff Miller
Primary Supplier: Davenport
Area Stores: 17
Area Vol.: \$27.4 million

Quick Chek Food Stores

3 Old Hwy.
Whitehouse Station, NJ 08889-0600
Phone: (908) 534-2200
Web: quickchek.com
Primary Supplier: AFI
Area Stores: 154
Area Vol.: \$46.8 million

Royal Farms

3611 Roland Ave.
Baltimore, MD 21211
Phone: (410) 889-0200
Web: royalfarms.com
Pres.: John Kemp
Primary Supplier: Cooper Booth
Area Stores: 223
Area Vol.: \$483.9 million

Rutter's

Div. of CHR Corp.
2295 Susquehanna Trail, Ste. C
York, PA 17404
Phone: (717) 848-9827
Web: rutters.com
Pres.: Scott Hartman
Primary Supplier: Core-Mark
Area Stores: 71
Area Vol.: \$243.5 million

Sheetz, Inc.

243 Sheetz Way
Claysburg, PA 16625
Phone: (800) 765-4686
Web: sheetz.com
CEO/Pres.: Joe Sheetz
Primary Supplier: Direct
Area Stores: 175
Area Vol.: \$647.7 million

Turkey Hill Minit Markets

Div. of EG Group
257 Centerville Rd.
Lancaster, PA 17603
Phone: (717) 299-8908
Web: www.turkeyhillstores.com
Primary Supplier: Core-Mark
Area Stores: 245
Area Vol.: \$365.9 million

Wawa, Inc.

Red Roof, 260 W. Baltimore Pike
Wawa, PA 19063
Phone: (610) 358-8000
Web: wawa.com

RETAILERS

CEO: Chris Gheysens
Primary Supplier: McLane/Direct
Area Stores: 684
Area Vol.: \$4.3 billion

CEO/Pres.: Kathryn McLay
Area Stores: 45
Area Vol.: \$1.85 billion (grocery/HBC only)

XtraMart Convenience Stores

Div. of Global Partners
800 South St., Ste. 500
Waltham, MA 02453
Phone: (800) 243-6366
Web: xtramart.com
CEO: Eric Slifka
Area Stores: 18
Area Vol.: \$56.2 million

WHOLESALE CLUBS

BJ's Wholesale Club

25 Research Dr.
Westborough, MA 01581
Phone: (774) 512-7400
Web: bjcs.com
Exec. Chmn.: Christopher Baldwin
CEO: Lee Delaney
Area Stores: 101
Area Vol.: \$4.13 billion (grocery/HBC only)

Costco

Northeast Div.
4594 Horseshoe Dr., Ste. 150
Sterling, VA 20166
Phone: (703) 406-6800
Web: costco.com
Pres. Craig Jelinek
Northeast Div. SVP/GM: Jeffrey Long
Area Stores: 77
Area Vol.: \$6.03 billion (grocery/HBC only)

Sam's Club

2101 SE Simple Savings Dr.
Bentonville, AR 72716
Phone: (501) 273-4000
Web: samsclub.com

MASS MERCHANDISERS

Kmart

Div. of Transform Holdco.
3333 Beverly Rd.
Hoffman Estates, IL 60179
Phone: (847) 286-2500
CEO: Edward Lampert
Area Stores: 35
Area Vol.: \$286.5 million (grocery/HBC only)

Target

1000 Nicollet Mall
Minneapolis, MN 55402
Phone: (612) 304-6073
Web: target.com
CEO: Brian Cornell
Area Stores: 260 (includes Super Target)
Area Vol.: \$4.71 billion (grocery/HBC only)

Walmart

702 Southwest 8th St.
Bentonville, AR 72716
Phone: (479) 273-4000
Web: walmart.com
Pres./CEO: Doug McMillon
Pres/CEO - U.S.: John Furner
Area Stores: 314 (includes SuperCenter/Neighborhood Mkt.)
Area Vol.: \$10.4 billion (grocery/HBC only)

**We don't tell you which
retailers are out of milk,**



**but we will tell you
which ones are out of step.**

**Food World & Food Trade News.
The news you *care* about.**



www.foodtradenews.com



Wholesalers

WE PARTNER WITH RETAILERS TO HELP THEM SERVE THEIR COMMUNITY!

Merchandising, delivery, ad programs, plus all the fresh organic, conventional, and local produce you need to differentiate and thrive.

Contact Ginny Williams or Wayne Hendrickson to learn more.



800.422.8384
www.fsproduce.com



Wholesalers



ONE PARTNER. **MANY SOLUTIONS.**

Burriss Logistics is an end-to-end supply chain solution provider comprised of four unique brands. Through **customized dedicated distribution, temperature-controlled warehousing, foodservice redistribution, and freight brokerage**, we adapt to your complex needs and overcome logistical challenges. Partner with us today.



TRINITY



BURRISLOGISTICS.COM

WHOLESALE

The region covered in this Grocery Industry Directory ranges from New Haven County, CT to the Tidewater region of Virginia. Volumes and store counts are included only for this 151-county geographic area. Data is current as of 10/1/20.

A.W. Sisk

3601 Choptank Rd.
P.O. Box 70
Preston, MD 21655
Phone: (410) 673-7111
Web: awsiskfoods.com
CEO: Al Turner
Warehouse: Preston, MD
(100,000 sq. ft.)

B. Green & Co., Inc.

1300 South Monroe St.
Baltimore, MD 21230
Phone: (410) 539-6134
Web: bgreenco.com
Chmn.: Benjamin Green
CEO: Rick Rodgers
Annual Wholesale Vol.: \$65 million

Adelphia Seafood

3024 Penn Ave.
Reading, PA 19609
Phone: (610) 670-2500
Web: adelphiaseafood.com

BJ's Wholesale Club

25 Research Dr.
Westborough, MA 01581
Phone: (774) 512-7400
Web: bjs.com
Exec. Chmn.: Christopher Baldwin
CEO: Lee Delaney
Regional Stores: 101

B. Green & Company, Inc.

COME GROW WITH US!

Our wholesale operation is now delivering to
Baltimore, Washington, Northern Virginia & Philadelphia markets.

To inquire about opportunities call

Rick Rodgers
301-399-2980

Matt Battaglia
443-865-9731



WHOLESALERS

Regional Vol.: \$4.01 billion

Bozzuto's, Inc.

275 Schoolhouse Rd.
Cheshire, CT 06410
Phone: (203) 272-3511
Regional Warehouses:
400 Industrial Ave
Cheshire, CT 06410
400 North Frontage Rd.
North Haven, CT 06473
7168 Daniels Dr.
Allentown, PA 18106
Phone: (610) 336-9030
Web: bozzutos.com
Chmn./Pres./CEO: Michael Bozzuto
EVP-Retail Dev.: George Motel
SVP-Merch./Adv./Procurement:
Steve Heggelke
VP-Sales: Dan Brock
VP-Customer Service: Hope Patterson
VP-General Counsel: Kevin Daly
VP-Technology: John Keeley
VP-Warehousing/Trans.: Rick Clark
Warehouses: Cheshire, CT
(1,300,000 sq. ft.); Allentown, PA
(30,000 sq. ft.)
Stores Serviced: 1,180
Annual Wholesale Vol.: \$2.2 billion

Brooklyn Terminal Market

Foster & Remsen Avenues
Brooklyn NY 11236
Phone: (718) 444-5700
Web: brooklynterminalmarketonline.com
Pres.: Charles Ciraolo

A. Visconti & Sons, Inc.
Units 12, 14, 16, 18, 20, 51
Phone: (718) 241-7777

Apple King Produce
Units 64, 99
Phone: (718) 939-6280

Ba-Tampte Products Inc.
Units 41, 73, 75, 77, 79N, 81, 83,

85, 87
Phone: (718) 251-2100

Caribbean Food Distributors, Inc.
Units 68, 70, 72
Phone: (718) 272-1300

CKF Produce Corp.
Units 29, 31
Phone: (347) 587-6400

E.L.A. Produce
Unit 10
Phone: (347) 968-6037

F&H Dairies
Units 7E, 9
Phone: (718) 251-7500

Fishermans Cove
Unit 66
Phone: (929) 202-8557

Fresh Enterprises, Inc.
Unit 67
Phone: (646) 739-2365

Gitto Health Foods
Units 38, 40, 42, 46, 48, 69, 71
Phone: (718) 251-3353

INP Food, Inc.
Units 25, 27
Phone: (718) 975-1230

Juna
Units 1,3,6,66
Phone: (718) 251-1842

L.J. Lapide, Inc.
Units 26, 28, 30, 32W, 33, 35, 61,
63, 65
Phone: (718) 763-3665

Leo's Apples Ltd.
Units 5, 7W, 11
Phone: (718) 209-9125

SUPERMARKET

**MARKETING • MERCHANDISING
BUSINESS DEVELOPMENT
STORE OPERATIONS • DIGITAL SERVICES
PREMIER GROCERY
WHOLESALER**



AND

ALPHA①MARKETING

**COMPLETE SUPPORT
FOR THE
INDEPENDENT
RETAILER**

Contact:

Dennis Wallin, Executive VP Store Development
800.248.5727 x5301
krasdalefoods.com



WHOLESALERS

M. Pagano Watermelons
Units 53, 57, 59
Phone: (718) 251-7373

Maga Bags
Unit 24
Phone: (718) 251-3550

Mr. Pickle, Inc.
Units 43, 44, 45, 47, 79S
Phone: (718) 251-2500

Pagano Melon Corp.
Unit 97
Phone: (718) 209-8700

TC&C Tropical Products, 4Inc.
Units 13, 15, 17, 19, 21, 23, 58, 60,
91, 93, 95
Phone: (718) 763-5888

Terminal Produce Corp.
Units 2, 4, 8, 37, 39
Phone: (718) 251-1842

Tower Isles, Inc.
Units 101, 103, 105, 107
Phone: (718) 495-1325

TP&S Winegrapes, Inc.
Unit 62
Phone: (718) 209-4108

Whitey Produce Co., Inc.
Units 49
Phone: (718) 251-2345

Burriss Logistics

501 S.E. 5th St.
Milford, DE 19963
Phone: (302) 422-4531
1000 Centerpoint Blvd.
New Castle, DE 19720
Phone: (302) 221-4100
111 Reese Ave.
Harrington, DE 19952
Phone: (302) 398-5050

451 Fletchwood Rd.
Elkton, MD 21921
Phone: (443) 245-1000
3946 Federalsburg Hwy.
Federalsburg, MD 21632
Phone: (410) 820-6930
490 Brook St.
Rocky Hill, CT 06067
Phone: (860) 757-3100
Honor Foods:
1801 N. 5th St.
Philadelphia, PA 19122
Phone: (215) 236-1700
Web: burrislogistics.com
CEO: Donnie Burriss
Pres.-PRW Div.: Brian Kyle
Pres.-Custom Div.: John Hummel
VP-Business Dev.: John Haggerty
VP-Procurement: Mike McGraw
VP-Sales & Purchasing: Brian Haley
VP-Marketing: Bobby Bailey
GM/Harrington, DE: Tina Hawkins
GM/Federalsburg, MD:
Jennifer Gallagher
GM/Elkton, MD: Jason Morgan
GM/Rocky Hill, CT: Jason Cordoza
GM/New Castle, DE: Chris Robbins
Pres.-Honor Foods: Walt Tullis
Area: DE, MD, VA, PA, NJ, DC, WV, NC
Mid-Atlantic Warehouses: Harrington,
DE (6,970,662 cubic ft.);
Federalsburg, MD (3,697,920 cubic
ft.); New Castle, DE (3,099,396 cubic
ft.); Elkton, MD (10,883,324 cubic
ft.); Springfield, MA (2,500,000 cu.
ft.); Philadelphia, PA (2,500,00 cubic
feet); Rocky Hill, CT (9,605,000 cubic
feet)
Departments: Frozen food, ice cream,
frozen bakery, frozen meats; fresh
meat; frozen seafood; dairy; deli,
fresh bakery; produce; floral; organics
and ethnic products
Buying Hours: By appointment
Stores Serviced: 550 retail stores,
550 foodservice distributors
Annual Wholesale Vol.: \$610 million



Commitment...

For over 100 years, we have been focused on helping your family business succeed. Today, we continue our legacy of providing premier service to our independent retailer partners.



Contact C&S today to learn how we can help grow your business!

1-800-872-5018 or visit **www.cswg.com**

WHOLESALERS

C&S Wholesale Grocers

7 Corporate Dr.
Keene, NH 03431
Phone: (603) 354-7000
10 Optical Ave
Keene, NH 03431
1000 Old Philadelphia Rd.
Aberdeen, MD 21001
4930 Hanoverville Rd.
Bethlehem, PA 18020
125 N. Commerce Way
Bethlehem, PA 18020
4875 Susquehanna Trail
York, PA 17402
336 East Penn Ave.
Robesonia, PA 19551
Phone: (610) 693-3161
600 Arsenal Rd.
York, PA 17402
160 Fieldcrest Ave.
Edison, NJ 08837
Phone: (732) 499-3720
78 John Miller Way, Units 323,
325,329
Kearny, NJ 07032
1500 Corporate Blvd.
Newburgh, NY 12550
1 Elizabeth Dr.
Chester, NY 10918
Web: cswg.com
Chmn.: Rick Cohen
CEO: Mike Duffy
EVP-Procurement/Merch.: Tracy Moore
EVP-Procurement/Chief Procurement
Officer: Michael Papaleo
Chief Commercial Officer:
Joe Cavaliere
Pres.-Retail Independents: Eric Winn
Departments: Full line
Mid-Atlantic Warehouses: Upper
Marlboro, MD (300,000 sq. ft. perish-
ables and 400,000 sq. ft. grocery);
Landover, MD (135,000 sq. ft. GM/
HBC); Harrisburg, PA (570,000 sq.
ft. grocery); Aberdeen, MD 400,000
sq. ft. frozen);Northeast, MD
(200,000 sq. ft. grocery); York, PA

(frozen); Bethlehem, PA (1,000,000
sq. ft.), Dunmore, PA (242,000 sq.
ft.); Avenel, NJ (185,000 sq. ft.
frozen, 265,000 sq. ft. perishable,
141,000 sq. ft. grocery); Chester,
NY; Newburgh, NY; Robesonia, PA
(784,000 sq. ft.); York, PA (225,000
sq. ft.)
Stores Serviced: 3,906
Annual Vol.: \$16.7 billion

Capital Seaboard Seafood & Produce

7540 Assateague Dr.
Jessup, MD 20794
Phone: (443) 755-1733
Web: capitalseaboard.com
Owners: Troy Groellers, John Cefalu,
Sal Cefalu

Class Produce Group

8477 Dorsey Run Rd.
P.O. Box 2003
Jessup, MD 20794
Phone: (410) 799-5700
Web: classproduce.com
Officers: Bill Class, Bob Class, John
Class
Warehouse: Jessup, MD (180,000
sq. ft.)

Coastal Sunbelt Produce

9001 Whiskey Bottom Rd.
Laurel, MD 20723
Phone: (301) 617-4343
Web: coastalsunbelt.com
CEO: John Corso
Warehouse: Laurel, MD (330,000 sq.
ft.)

Congressional Seafood, Inc.

7775 Chesapeake Bay Ct.
Jessup, MD 20795
Phone: (410) 799-8626
Web: congressionalseafood.com
Pres.: Jonathan Pearlman

WHOLESALERS

VP-Tim Sughroe

Cooper-Booth Wholesale Co.

200 Lincoln West Dr.
Mountville, PA 17554
Phone: (717) 285-8000
Web: cooperbooth.com
Pres.: Barry Margolis
Warehouse: Mountville, PA (110,000 sq. ft.)
Stores Serviced: 1,586
Annual Wholesale Vol.: \$622 million

Core-Mark

100 West End Rd.
Wilkes-Barre, PA 18706
Phone: (570) 823-6865
Web: core-mark.com
CEO/Pres.: Scott E. McPherson
Warehouse: Wilkes-Barre (365,000 sq. ft.)

Stores serviced: 2,855
Annual Wholesale Vol.: \$2.01 billion

Costco

Northeast Div.
45940 Horseshoe Dr., Ste. 150
Sterling, VA 20166
Phone: (703) 406-6800
Pres.: Craig Jelinek
Northeast Div. Pres./SVP/GM:
Jeffrey Long
Regional Stores: 77
Regional Vol.: \$5.92 billion

Earth Source Trading, Inc.

Div. of Four Seasons Produce
840 North Reading Rd.
P.O. Box 494
Ephrata, PA 17522
Phone: (877) 321-8200
Web: earthsourcetrading.com



NORTH ATLANTIC FISH COMPANY

Case-Ready Seafood A Total Seafood Solution

Thank You to All of Our
Retail Partners and the
Front-Line Grocery Workers!

Sea Scallops 10-20 ct
Atlantic Salmon Fillet
Tilapia Fillet
15/20 SHRIMP

www.nafcofish.com • 800-394-6694

WHOLESALE

Storage & Packing Facility:
Ephrata, PA (263,000 sq. ft.)

East Coast Fresh

9001 Whiskey Bottom Rd.
Laurel, MD 20723
Phone: (410) 799-9900
Web: eastcoastfresh.com
CEO: John Corso
Pres.: Greg Kraft
Warehouse: Laurel, MD (330,000 sq. ft.)

Four Seasons Produce, Inc.

400 Wabash Rd.
P.O. Box 788
Ephrata, PA 17522
Phone: (717) 721-2800
Web: fsproduce.com
Pres./CEO: Jason Hollinger
Dir. Sales: Wayne Hendrickson
Dir Procurement: David Hahn
Dir. Ops: Bharath Gollapalli
VP/GM: Jonathan Steffy
Sr. Business Dev. Mgrs.: Ginny Williams, Paul Pogrebneak
Warehouse: Ephrata, PA (262,000 sq. ft.)

G. Cefalu & Bros.

7540 Assateague Dr.
Jessup, MD 20794
Phone: (410) 799-3414
Web: gcefulu.com
Owners: John Cefalu, Sal Cefalu, Troy Goeller

General Trading Wholesale Food Distributors

455 16th St.
Carlstadt, NJ 07072
Phone: (201) 935-7717
Web: general-trading.com
Warehouse: Carlstadt, NJ
Stores Serviced: 3,477
Annual Wholesale Vol.: \$641 million

H.T. Hackney

118 Enterprise Dr.
P.O. Box 1090
Madison Heights, VA 24572
Phone: (434) 929-6515
Web: hthackney.com
Contact: Micah Cook, Ryan Francis
Warehouse: Madison Heights, VA (170,000 sq. ft.)
Stores Serviced: 707
Annual Wholesale Vol.: \$104 million

Hess Brothers Fruit Co.

1275 Manheim Pike
Lancaster, PA 17601
Phone: (717) 656-2631
Web: hessbros.com
Pres.: Andy Figart

Hunts Point Cooperative Market

355 Food Center Dr.
Bronx, NY 10474
Phone: (718) 842-7466
Web: huntspointcoopmkt.com
GM: Bruce Reingold

Abraham & Daughter
Unit D-12
Phone: (718) 860-5300

Austin Meat Company
Units A14-A18
Phone: (718) 842-6767

C&C Meats
Units E4, F3-F4
Phone: (718) 328-9550

Deal City
Units E19-E21
Phone: (718) 542-4401

DeSola Provisions Corp
Unit B19
Phone: (718) 542-9500

WHOLESALE

Endicott, Inc.

Unit B23

Phone: (718) 893-7318

Fancy Foods, Inc.

Units B1- B12

Phone: (718) 617-3000

Foodirect

Units C1-14, D1-4, D13-14

Phone: (718) 589-2300

Garden Manor Farms, Inc.

Units E12, F11-12

Phone: (718) 893-5350

LJ Campbell Wholesale Meats

Unit D5

Phone: (718) 842-8351

Market Distributors

Units A5-A12

Phone: (718) 991-5800

Master Purveyors

Units B14-B18

Phone: (718) 542-1000

Meat Innovations, Inc.

Units E5-E6

Phone: (718) 764-5658

Moore Meats

Unit B20

Phone: (718) 328-3255

Mosner Family Brands

Units E8-E9, F8-F10

Phone: (718) 328-5600

Mountain States Rosen

Units C16-C23, D16-D21

Phone: (718) 842-4447

Murray Berkowitz & Sons, Inc.

Units E1-#110

Phone: (718) 328-2000

Nation's Best Deli Company

Units D6-D11, Ph1

Phone: (718) 328-5270

Nebraskaland

Unit G2

Phone: (718) 842-0700

New York Meat Co.

Unit A16

Phone: (718) 542-4600

P&S Select

Unit E1-3

Phone (718) 589-7000

Plymouth Beef Co.

Unit G1

Phone: (718) 589-8600

Pork King Sausage, Inc.

Units F19-23

Phone: (718) 542-2810

R&W Provisions

Unit E7

Phone: (718) 617-6061

Schuster Meats

Units C24-25, D22-25, E14-15,
F14-15

Phone: (718) 589-1818

Spagnoli Meats

Units B21-22

Phone: (718) 991-3099

Tomoe Food Services, Inc.

Unit E15

Phone: (718) 328-1129

Tony's Fish & Seafood Corp.

Units A1-A4

Phone: (718) 328-5200

Vista Food Exchange, Inc.

Unit B101

Phone: (718) 542-4401

WHOLESALERS

Westside Foods Inc.
Units A20-A23 E Building
Phone: (718) 842-8500

Western Wholesale Meats
Unit F4
Phone: (718) 589-8900

World Wide Fish Products, Inc.
Unit F5
Phone: (718) 328-7222

Hunts Point Produce Market

101 Food Center Dr.
Bronx, NY 10474
Phone: (718) 589-4095
Web: huntspointproducemkt.com

A&J Produce Corp
Phone: (718) 589-7877

A.J. Trucco
Phone: (718) 893-3060

Best Tropical Island
Phone: (718) 861-3131

C&J Brothers
Phone: (718) 991-5050

Cooseman New York
Phone: (718) 328-3060

Countrywide Produce
Phone: (718) 450-8084

D'Arrigo New York
Phone: (718) 991-5900

E. Armata
Phone: (718) 991-5600

Fierman Produce Exchange
Phone: (718) 893-1640

Food Barn
Phone: (718) 617-3800

Fres Co.
Phone: (718) 589-5000

Fruitco
Phone: (718) 893-4500

Georgallas Tomatoes & Produce
Phone: (718) 842-6317

Gold Medal Produce
Phone: (718) 893-5554

Henry Haas, Inc.
Phone: (718) 378-2550

Issam Kanawi
Phone: (718) 542-2217

J. Margiotta Co.
Phone: (718) 378-5800

J. Renella Produce.
Phone: (718) 991-4210

Katzman Berry Corp.
Phone: (718) 589-4700

Lee Loi Industries
Phone: (718) 542-4115

M&R Tomato Distributors
Phone: (718) 589-8500

Mabijo Packing Corp.
Phone: (718) 893-1640

Mendez International Tropical
Phone: (718) 893-0100

Mr. Sprout
Phone: (718) 893-1717

Nathel & Nathel
Phone: (718) 991-6050

National Farm Wholesale Corp.
Phone: (718) 617-6229

WHOLESALERS

Pan Hellenic Food Corp.
Phone: (718) 328-8654

Porricelli
Phone: (718) 893-6000

Robert T Cochran & Co.
Phone: (718) 991-2340

Rubin Brothers Produce
Phone: (718) 589-3200

S. Katzman Produce Corp.
Phone: (718) 991-4700

Top Banana
Phone: (718) 328-6700

Yola Distributors
Phone (516) 292-8821

Bronx, NY 10474
Phone: (718) 378-1100
Web: krasdalefoods.com
Chmn./CEO: Charles Krasne
Pres/COO: Steven Silver
EVP/CIO: Steven Laskowitz
VP/Chief Merch. Officer:
Dennis Hickey
VP/Chief Legal Officer: Howard Jacobs
VP/Chief Sales Officer: Jack Kelly
VP-IT: Sara Marcy
VP-Customer Service: Catherine Taibi
VP-Distribution Center: Brandon
Bolton VP: Neil Gewelb
Head Buyer: Paul Dreizler
Buyers: Robert Dubovsky, Janet
Gioella, Mike Rios, Bobby Long,
Derek Morton, Sandra Chavez
Stores Serviced: 3,061
Annual Wholesale Vol.: \$1.6 billion

IAS Corp.

226 Old New Brunswick Rd.
Piscataway, NJ 08854
Phone: (732) 981-8001
Web: iasusa.com

Ivy City Smokehouse

1356 Okie St NE
Washington, DC 20002
Phone: (202) 529-3300
Web: ivycitysmokehouse.com

J.J. McDonnell & Co., Inc.

7010 Brookdale Dr.
Elkridge, MD 21075
Phone: (410) 799-4000
Web: jjmcdonnell.com
Owner: George McManus

Krasdale Foods, Inc.

Corporate Headquarters
65 West Red Oak Ln.
White Plains, NY 10604
Phone: (914) 821-6788
Distribution Center
400 Food Center Dr.

Lancaster Foods

Div. of Coastal Companies
7700 Conowingo Ave.
P.O. Box 1158
Jessup, MD 20794
Phone: (410) 799-0010
Web: lancasterfoods.com
Pres.: John Gates
EVP: Kevin Jones
Warehouse: Jessup, MD (220,000 sq.
ft.)

Maryland Food Center Authority

7801 Oceano Ave.
Jessup, MD 20794
Phone: (410) 379-5760
Web: mfca.info
Exec. Dir.: Don Darnall

WHOLESALE

Maryland Market Center

7901 Oceano Ave.
Jessup, MD 20794
Phone: (410) 799-0141
Web: mfca.info

Dong Fang Trading
Units 54-60

E. Goodwin & Sons, Inc.
Units 10-12, 36-44
Phone: (410) 799-5300

Lou Fuertes Produce
Units 30-34
Phone: (410) 799-5571

New Horizon
Unit 4

Select Jessup
Unit 36A
Phone: (321) 775-0488

Tasty Tasty Foods
Units 26-28

War Shore Oyster Company
Unit 50

Wild Seafood
Unit 7901-B
Phone: 443-661-4923

Maryland Wholesale Produce Market

7470 Conowingo Ave.
Jessup, MD 20794
Phone: (410) 799-3880
Web: mfca.info

A.J. Fava Fruit Co.
Building B, Units 33, 39-43
Phone: (410) 799-5500

*AgriMex Products/Ortiz & Tapia Fresh
Produce*

Building B Units 29-31
Phone: (410) 799-1355

Amore Produce
Building A Units 54, 56

B&J Produce
Building B Unit 19

Belair Produce
Building A Units 30, 32

Ben's Produce
Building B, Unit 5
Phone: (410) 799-2100

Cooseman's, Inc.
Building B, Units 93-113
Phone: (410) 799-0980

Edward G. Rahll & Sons, Inc.
Building A, Units 34-52
Phone: (410) 799-3800

G Produce
Building B Unit 21
Phone: (443) 438-3918

HK Produce
Building A, Units 62-72
Phone: (410)799-0041

J&M Produce
Building B Units 35, 37
Phone: (917) 226-6815

Jay Global MD
Building B Unit 15
Phone: (410) 799-4554

KC Produce
Building A Unit 74
Phone: (410) 799-8703

L&R Trading
Building B Unit 45
Phone: (410) 799-9000

WHOLESALERS

Leo's Produce

Building A, Units 76-86
Phone: (410) 799-0232

Mario's Produce

Phone: (443) 354-3837

Maryland Food Inc.

Building B Units 47-51

Nick's Produce Distributors

Building A, Unit 88

Pacific Coast Produce

Building B, Units 53-57
Phone: (804) 677-3291

Produmex

Building B Unit 13
Phone: (717) 608-7877

Rainbow Food and Produce

Building A, Units 2-4
Phone: (205) 549-0020

Sid Goodman & Co., Inc.

Building A, Units 2-12
Phone: (410) 799-9077

Sudano's Produce

Building B, Units 5-11
Phone: (410) 799-8224

Super Fresh Produce

Building B, Units 59-67
Phone: (410) 799-1120

SW Produce

Building A, Units, 58-60
Phone: (410) 799-4021

Sweet Seasons

Building B, Units 89-91
Phone: (443) 755-0890

TMC Produce

Building B Units 69-71
Phone: (410) 755-5107

Tony Vitrano Co.

Building B, Units 23-27, 73-87
Phone: (410) 799-7444

Tung Fa

Building B, Unit 17
Phone: (410) 461-3223

McLane Co.

Mid-Atlantic Div.

56 McLane Dr.
Fredericksburg, VA 22406
Phone: (540) 374-2000
7501 Century Park Dr.
Manassas, VA 20109
Phone: (703) 393-6100
1100 Hardees Dr.
Aberdeen, MD 21001
Phone: (410) 273-0660
43 Valley View Business Park
Jessup, PA 18434
Phone: (570) 330-8400
600 Commerce Dr.
Burlington Twp. NJ 08016
Phone: (609) 239-5000
742 Courses Landing Rd.
Carneys Point, NJ 08069
Phone: (856) 351-6200
Web: mclaneco.com
CEO: Tony Frankenberger
Warehouse Locations: Falmouth, VA
(653,353 sq. ft.); Carneys Point,
NJ (210,000 sq. ft.); Jessup, PA
(395,000 sq. ft.)
Stores Serviced: 6,026
Annual Wholesale Vol.: \$2.79 billion

Merchants Distributors, Inc.

Div. of Alex Lee, Inc.
5005 Alex Lee Blvd.
P.O. Box 2148
Hickory, NC 28601
Phone: (828) 725-4100
Web: merchantsdistributors.com
Pres.: Bob Teir
Stores Serviced: 706
Annual Wholesale Vol.: \$2.03 billion

WHOLESALERS

Merchants Grocery Co., Inc.

800 Maddox Dr.
P.O. Box 1268
Culpeper, VA 22701
Phone: (540) 825-0786
Web: merchants-grocery.com
Pres.: Chris Smythers
Warehouse: Culpeper, VA (100,000 sq. ft.)
Stores Serviced: 1,500
Annual Wholesale Vol.: \$114 million

NAFCO

7775 Chesapeake Bay Ct.
Jessup, MD 20795
Phone: (410) 799-8626
Web: nafcofish.com
Pres.: Stanley Pearlman
EVP: Billy Guthier
VP-Sales/Global Sourcing: Mark Emmons

New Fulton Fish Market Cooperative at Hunts Point, Inc.

800 Food Center Dr.
Bronx, NY 10474
Phone: (718) 378-2356
Web: newfultonfishmarket.com

Beyer Lightning Fish Co., Inc.
Units 117-121
Phone: (718) 860-6323

Blue Ribbon Fish
Units 67-79
Phone: (718) 620-8580

Caleb Haley & Co LLC
Units 110-128
Phone: (718) 617-7474

Captain Blue LLC
Units 37-49
Phone: (718) 617-1110

Clearwater Fish Co.
Unit 115

Phone: (718) 943-7051

Crown Fish Company
Units 83-85
Phone: (718) 943-7056

Emerald Sea Food Company Inc.
Units 57-63
Phone: (718) 620-8414

Fair Fish Co., Inc.
Units 21-25
Phone: (718) 378-4590

Five Star Seafood Inc.
Unit 94
Phone: (718) 842-2288

Frank W. Wilkisson Inc.
Units 83-85, 98-100
Phone: (718) 589-5280

JMS Seasonal Seafood Corp.
Units 52-54
Phone: (718) 991-0000

Joe Monani Fish Company, Inc.
Units 60-62
Phone: (718) 617-7900

Lockwood & Winant
Units 99-113, 102-106
Phone: (718) 620-8400

Lou's Fishmarket
Unit 46
Phone: (718) 328-4313

Mermaid Sea Products, Inc.
Unit 93-95
Phone: (718) 617-6282

Montauk Seafood Co., Inc.
Unit 81
Phone: (718) 508-0407

Monte's Seafood Emporium, Inc.
Units 27-33

WHOLESALERS

Phone: (718) 860-1472

Mt. Sinai Fish, Inc.

Units 26-28

Phone: (718) 620-4400

South Street Seafood Corp.

Units 51-55

Phone: (718) 328-2728

Third Generation Seafood

Units 30-32

Phone: (718) 991-6660

Tony Crab King

Unit 93-95

Phone: (718) 860-4320

Universal Seafood, Inc.

Units 125-127, 36-44, 56-58

Phone: (718) 842-2200

Worldwide Direct Seafood

Units 13-15

Phone: (718) 620-5999

Philadelphia Wholesale Produce Market

6700 Essington Ave.

Philadelphia, PA 19153

Phone: (215) 336-3003

Web: pwpm.net

B.R.S. Produce

Units D 2-3

Phone: (215) 336-5454

Collotti & Sons

Units I 7-8

Phone: (215) 389-3335

Colonial Produce

Units B 6-8

Phone: (215) 748-6650

Cooseman's Philadelphia

Units A 7-9

Phone: (215) 334-3634

E.W. Kean

Units D 1, G 1-2

Phone: (215) 336-2321

G&G Produce

Units H8-9

Phone: (215) 336-9922

Garden State Farms LLC

Units I 3-I 6

Phone: (215) 334-1400

John Vena, Inc.

Units D4, F 1-6, F 9

Phone: (215) 336-0766

Kaleck Brothers, Inc.

Unit B 5

Phone: (215) 336-3027

Klinghoffer Bros.

Units C 8-9

Phone: (215) 336-3800

M. Levin & Company

Units H 2-7

Phone: (215) 336-2900

Nardella, Inc.

Units G 4-6

Phone: (215) 336-1558

North American Produce Co.

Units I 1-2

Phone: (215) 525-6444

Paul Giordano & Sons, Inc.

Units D 7-9

Phone: (215) 755-7900

Pinto Brothers, Inc.

Units C 2, G 7-9

Phone: (215) 336-3015

Procacci Brothers

Units I 4-6

Phone: (215) 334-1400

WHOLESALE

Produce Interchange
Unit B 3
Phone: (215) 389-1782

Ryeco, LLC
Units B 4, C 3-7, D 5-6
Phone: (215) 551-8883

T.M. Kovacevich
Units A 1-6, B 1-2, I 9
Phone: (215) 336-3160

Wick & Brother, Inc.
Unit G 3
Phone: (215) 336-2252

Portuguese United Grocers

45 Wheeler Point Rd.
Newark, NJ 07105
Phone: (973) 344-1561

R Best Produce, Inc.

99 Seaview Blvd.
Port Washington, NY 11050
Office Phone: (516) 705-0800
Warehouse Phone: (718) 617-8300
Web: rbest.com
Warehouse: Port Washington, NY

Sam's Club

2010 SE Simple Savings Dr.
Bentonville, AR 72716
Phone: (510) 273-4000
Web: samsclub.com
CEO/Pres.: Kathryn McLay
Regional Stores: 45
Regional Vol.: \$1.65 billion

Sunrise Logistics, Inc.

Div. of Four Seasons Produce
820 N. Reading Rd.
Ephrata, PA 17522
Phone: (717) 721-2759
Web: sunriselogisticsinc.com
VP/GM: Rob Kurtz
Storage & Packing Facility: Ephrata,

PA (263,000 sq. ft.)

Trinity Logistics

Div. of Burriss Logistics
50 Fallon Ave.
Seaford, DE 19973
Phone: (800) 846-3400
Web: trinitylogistics.com
Pres.: Sarah Ruffcorn
Dir. of Marketing: Brittany Siegel

United Natural Foods, Inc.

(Includes Supervalu)
313 Iron Horse Way
Providence, RI 02908
Phone: (401) 528-8634
Web: unfi.com
CEO: Steve Spinner
Pres./CMO: Chris Testa
Harrisburg Distribution Center
3900 Industrial Rd.
Harrisburg, PA 17110
Phone: (717) 232-6821
Mechanicsville Distribution Center
8258 Richfood Rd.
Mechanicsville, VA 23116
Phone: (804) 746-6000
192 Kost Rd.
Carlisle, PA 17015
Phone: (717) 590-2900
225 Cross Farm Lane
York, PA 17406
Phone: (717) 266-7800
525 Neelytown Rd.
Montgomery, NY 12549
Phone: (845) 457-8634
433 Oak Glen Rd.
Howell, NJ 07731
Phone: (800) 257-6174
Alberts Fresh Produce
1155 Commerce Blvd.
Logan Township, NJ 08085
Phone: (856) 241-9090
Select Nutrition
2722 Commerce Way
Philadelphia, PA 19154
Phone: (215) 676-3600

WHOLESALE

50 Charles Lindbergh Blvd.
Uniondale, NY 11553
Phone: (866) 804-8770
1123 Worthen St.
Bronx, NY 10474
Phone: (718) 842-2828
Departments: Natural and organic food
Mid-Atlantic Warehouses: Logan, NJ (Albert's Organics); Philadelphia, PA (Select Nutrition); York, PA (UNFI Specialty Distribution); Edison, NJ (Woodstock Farms)
Stores Serviced: 2,140
Annual Wholesale Vol.: \$9.2 billion

Wakefern Food Corp.

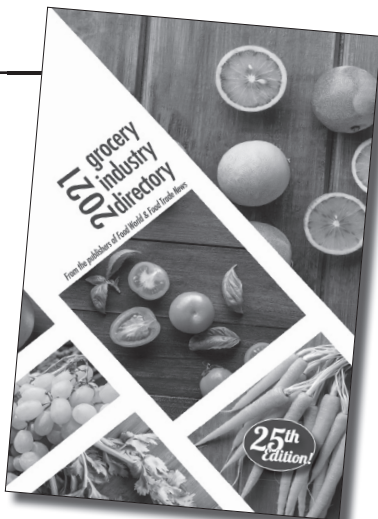
5000 Riverside Dr.
Keasbey, NJ 08832
Phone: (908) 527-3300
Web: wakefern.com
Chmn./CEO: Joseph Colalillo
COO/Pres.: Joseph Sheridan
CFO: Douglas Wille
CC: Steve Henig
CMO: Bryant Harris
Pres.-Price Rite: Jim Dorey

Pres.-ShopRite Supermarkets:
Brett Wing
EVP: Chris Lane
SVP-Logistics & Tech.: Bill Mayo
SVP-Retail Marketing: Jeff Reagan
VP-HR: Ann Marie Burke
VP-Strategic Dev.: Bill Crombie
VP-Corp. Comm.: Karen Meleta
CIO: Cheryl Williams
Area: PA, NJ and DE
Departments: Grocery, dairy/deli, seafood, frozen, produce, GM, meat, commercial bakery/DSD; fresh bake; HBC/ pharmacy and floral
Mid-Atlantic Warehouses: Elizabeth, NJ (724,000 sq. ft. one perishable and one grocery); other distribution centers are located in Edison, NJ, S. Brunswick, NJ and Breinigsville, PA (1,000,000 sq. ft.)
Stores Serviced: 380 (ShopRite, Price Rite, The Fresh Grocer, Fairway, Dearborn Market, Gourmet Garage, independent retailers)
Annual Wholesale Vol.: \$13.1 billion

Get Your Own!

(quit "borrowing" your coworkers GID)

Call us today at 410-730-5013 or
order online at www.foodtradenews.com



Connect with us online!
NEW LOOK. MORE CONTENT.



@foodtradenews

www.foodtradenews.com



EMD SALES, INC

International Foods and Wines



Your Go-To Supplier for Hispanic, Asian, and West
Indian products in the Mid-Atlantic region.

Grocery - Dairy - Meats - Frozen - Beer - Wine

"Service you can trust"



GraceKennedy Foods (USA) LLC - DBA La Fe

Contact Us:
2010 Washington Blvd Baltimore, MD 21230
301 322-4503 ext 142
EMDSALESINC.COM



INFO@EMDSALESINC.COM



EMDSALESINC



EMD_SALES

Direct Store & Specialty
Distributors



WE ARE THERE

IN THIS TIME OF CRISIS, AND AS ALWAYS



JOIN US AT CFBNJ.ORG

**Direct Store & Specialty
Distributors**

DIRECT STORE & SPECIALTY DISTRIBUTORS

ConnecticutPage 1
DelawarePage 1
MarylandPage 2
New JerseyPage 7

New YorkPage 10
PennsylvaniaPage 12
VirginiaPage 17
Washington, DC...Page 18

Connecticut

American Euro Foods

499 Federal Rd., Ste. 22A
Brookfield, CT 06804
Phone: (203) 740-7387
Web: ameurofoods.com
Specializing in private label olive oil,
wine vinegar, balsamic vinegar

Bimbo Bakeries

328 Selleck St.
Stamford, CT 06902
Phone: (203) 327-2460
Web: bimbobakeriesusa.com
Products: Breads, rolls

City Line Distributors

20 Industry Dr.
West Haven, CT 06516
Phone: (203) 931-3707
Web: citylinefoods.com
Specializing in foodservice distribution

Cosmo's Food Products, Inc.

P.O. Box 256
200 Callegari Dr.
West Haven, CT 06516
Phone: (203) 933-9323
Web: cosmosfoods.com
Products: Antipasto specialties

Dandy Foods

80 Mill Plain Rd.
Danbury, CT 06813
Phone: (800) 493-7848
Web: dandydistributors.com
Specializing in wholesale foodservice

distribution

Napoli Foods, Inc.

10 Knotter Dr.
Cheshire, CT 06410
Phone: (860) 276-4000
Web: napolifoodsinc.com
Specializing in Italian and international foodservice

Delaware

Bimbo Bakeries

78 Southgate Blvd.
New Castle, DE 19720
Phone: (302) 328-7970
32 Parkway Circle
New Castle, DE 19720
Phone: (800) 984-0989
Web: bimbobakeriesusa.com
Products: Breads, rolls

Habbersett/Rapa Scrapple

103 S. Railroad Ave.
Bridgeville, DE 19933
Phone: (800) 338-4727
Web: rapascrapple.com
Contact: John Curtis
Products: Scrapple, hams, sausage

Herr Foods Inc.

22706 Sussex Hwy.
Seaford, DE 19973
Phone: (302) 628-9161
Web: herrs.com
Pres./CEO: Ed Herr
Products: Snack foods

DIRECT STORE & SPECIALTY DISTRIBUTORS

Lewes Dairy, Inc.

237 Mitchell St.
Millsboro, DE 19966
Phone: (302) 645-6281
Web: lewesdairy.com
Products: Dairy products

Natural Dairy Products Corp.

316 Markus Ct.
Newark, DE 19713
Phone: (302) 455-1261
Web: naturalbynaturedairy.com
Sales Mgr.: Jay Totman
Products: Organic dairy products

Maryland

A&L Foods/ADL Foods

4200 Amos Ave.
Baltimore, MD 21215
Phone: (800) 264-1519
Web: aandlfoods.com
Specializing in kosher and specialty foods

Barcelona Nut Co.

502 S. Mount St.
Baltimore, MD 21223
Phone: (443) 552-5366
Web: barcelonanut.com
Products: Nuts, dried fruit, cotton candy, specialty snacks

Berliner Specialty Distributors

5101 Buchanan St.
Hyattsville, MD 20781
Phone: (301) 927-4444
Web: berlinerfoods.com
Specializing in wholesale ice cream

Bimbo Bakeries USA

4613 Wedgewood Blvd.
Frederick, MD 21703
Phone: (301) 631-8185

15926 Lockwood Rd.
Williamsport, MD 21795
Phone: (301) 790-3222
7111 Dorsey Run Rd.
Elkridge, MD 21075
Phone: (800) 294-4520
Web: bimbobakeriesusa.com
Products: Breads, rolls

C&C Meat Sales, Inc.

475 Commerce Dr.
Upper Marlboro, MD 20774
Phone: (301) 249-8800
Web: cmeatsales.com
Pres.: Jeff Carroll
Specializing in beef, pork, lamb, veal, seafood, deli

Canada Dry Potomac

3600 Pennsy Dr.
Landover, MD 20785
Phone: (301) 773-5500
Contact: Tony Smith
Web: canadadry.com
Products: Beverages

Capitol Carbonic, Inc.

Corporate Office
102 Bloomsbury Ave.
Catonsville, MD 21228
Phone: (410) 242-4380
Phone: (410) 242-4380
Manufacturing & Packaging
404 S. Caton Ave.
Baltimore, MD 21229
Phone: (410) 566-0853
Web: capitolcarbonic.com
Products: Dry ice

Cloverland/Green Spring Dairy, Inc.

2701 Loch Raven Rd.
Baltimore, MD 21218
Phone: (410) 235-4477
Web: cloverlanddairy.com
Products: Milk, ice cream mix, other dairy products



Schmidt Baking Company would like to thank all the front line workers that continue to allow us to supply our consumers with our family of Schmidt and Old Tyme Bread & Roll products

We Stand With You



Call one of our many distribution locations for service.

CLINTON, MD
800-332-2098

LA VALE, MD
800-766-2253

NORFOLK, VA
855-842-0497

WAYNESBORO, VA
540-595-0514

PHILADELPHIA, PA
855-388-7655

SECAUCUS, NJ
551-257-0720

VINELAND, NJ
609-568-2708

LONG ISLAND, NY
516-810-0578

SALISBURY, MD
800-873-2253

NORTH EAST, MD
888-512-3428

WINCHESTER, VA
540-723-8777

HARRISBURG, PA
800-599-9038

PITTSTON, PA
866-386-7549

EDISON, NJ
732-986-9300

ALBANY, NY
518-951-9994

NEWBURGH, NY
914-403-8856

EAST HAVEN, CT
203-908-6487

HANOVER, MD
877-261-9824

ASHLAND, VA
800-332-2073

LORTON, VA
571-642-0471

WILLIAMSPORT, PA
570-244-2750

READING PA
484-334-4717

BORDENTOWN, NJ
866-389-1198

JOHNSON CITY, NY
570-415-6448

STAMFORD CT
203-912-5910

Schmidt Baking Company • 800-456-2253 • 410-668-8200

DIRECT STORE & SPECIALTY DISTRIBUTORS

Coca-Cola Refreshments

7210 Preston Gateway Dr.
Hanover, MD 21076
Phone: (410) 684-7100
Web: coca-cola.com
Products: Carbonated beverages,
bottled water

Crest Hill Bakery

7100 Holladay Tyler Rd., Ste. 200
Glenn Dale, MD 20769
Phone: (301) 937-3450
Web: cresthillbakery.com
Products: Hand crafted artisan breads
and rolls

Dairy Maid Dairy

259 E. 7th St.
Frederick, MD 21701
Phone: (301) 663-5114
Web: dairymaidmilk.com
Specializing in milk

Demeter's Pantry

419 Greenbriar Dr.
Silver Spring, MD 20910
Phone: (301) 587-0048
Web: demeterspantry.com
Contact: Maria Kardamaki Robertson
Specializing in organic foods from
Greece

Edy's Grand Ice Cream

9090 Whiskey Bottom Rd.
Laurel, MD 20723
Phone: (301) 317-3700
Web: edys.com
Products: Ice cream, novelties

EMD Sales, Inc.

2010 Washington Blvd.
Baltimore, MD 21230
Phone: (301) 322-4503
Web: emdsalesinc.com
Pres.: Elda M. Devarie
Specializing in international food dis-
tribution

F&S Maranto Bakery

244 Pearl St.
Baltimore, MD 21201
Phone: (410) 625-1591
Web: marantobakery.com
Products: Breads, rolls

Frito-Lay Inc.

3101 Viona Ave.
Baltimore, MD 21230
Phone: (410) 355-2335
7075 Samuel Morse Dr., Ste. 240
Columbia, MD 21046
Phone: (410) 423-6024
Contact: Pete Lem
Web: fritolay.com
Products: Snack foods

George J. Falter Co.

3501 Benson Ave.
Baltimore, MD 21227
Phone: (410) 644-6414
Web: georgejfalter.com
Specializing in full line distribution of
frozen, beverages, dry grocery, food-
service and HBA

H&S Bakery, Inc.

601 S. Caroline St.
Baltimore, MD 21231
Phone: (410) 276-7254
Web: hsbakery.com
Dir. National Sales: Ryan Paterakis
Products: Breads, bagels

Hahn's of Westminster

440 Hahn Rd.
Westminster, MD 21157
Phone: (410) 848-4200
Web: porkandbeansstore.com
Products: Meat

Henry W. Stapf, Inc.

1246 Hargest Ln.
P.O. Box 16037
Baltimore, MD 21218

DIRECT STORE & SPECIALTY DISTRIBUTORS

Phone: (410) 235-7100

Web: hws-inc.com

Products: Lamb, veal, beef, pork, poultry, provisions

Herr Foods, Inc.

6215 S. Hanover Rd.

Elkridge, MD 21075

Phone: (410) 796-0042

Web: herrs.com

Products: Snack foods

Holly Poultry

2221 Berlin St.

Baltimore, MD 21230

Phone: (410) 727-6210

Web: hollypoultry.com

Products: Ready to cook chicken, pork, beef, specialty products

J.W. Treuth & Sons, Inc.

328 Oella Ave.

Catonsville, MD 21228

Phone: (410) 465-4650

Web: jwtreuth.com

Products: Wholesale meat

Jack & Jill DSD

6751 Alexander Bell Dr.

Columbia, MD 21046

Phone: (410) 312-0600

412 Railroad Ave., Ste. 2

Federsburg, MD 21632

Phone: (410) 754-3000

Cloverland FARM DAIRY

**Better Cows.
Better Milk.**

Our Farmers Pledge
**NO ARTIFICIAL
GROWTH HORMONE
USED**

DELIVERING
QUALITY
SINCE 1919

**WE TEST FOR THE PRESENCE OF SIX DIFFERENT ANTIBIOTICS.
THIS GOES BEYOND WHAT STATE AND FEDERAL REGULATIONS REQUIRE.**

Baltimore & Virginia 410-235-4477 • Eastern Shore & Delaware 1-800-628-5016

DIRECT STORE & SPECIALTY DISTRIBUTORS

5101 Buchanan St.
Hyattsville, MD 20781
Phone: (301) 927-4444
Web: jjicc.com
Products: Ice cream and novelties, frozen yogurt, cookies

Jeppi Nut and Candy Co.

9 W. Aylesbury Rd., Ste. M-P
Timonium, MD 21093
Phone: (800) 244-4172
Web: jeppi.com
Products: Nuts, candy, seeds, dried fruit

Marva Maid Dairy

1805 S. Club Dr.
Landover, MD 20785
Phone: (301) 683-3100
Web: marva-maid-dairy.business.site
Products: Milk

Maryland Deli Foods Co.

1108 Batavia Farm Rd.
Rosedale, MD 21237
Phone: (410) 682-3354
CEO/Pres.: Dick Zelina
Products: Gourmet deli meats, cheeses

On The Go Hosiery

10320 Southard Dr.
Beltsville, MD 20705
Phone: (301) 931-1906
Web: onthegohosiery.com
Dir. Sales: Mitch Smith
Products: Hosiery

Ottenberg's Bakeries, Inc.

Corporate Office/Production Facility
1413 Progress Way
Eldersburg, MD 21784
Phone: (410) 549-3362
Distribution Center
3330-A 75th Ave.
Hyattsville, MD 20785
Phone: (202) 529-5800

Web: ottenbergs.com
Pres.: Ray Ottenberg
Products: Breads and rolls

Pastore's, Inc.

6101 E. Lombard St.
Baltimore, MD 21224
Phone: (410) 633-0440
Web: pastorefood.com
Specializing in full line Italian wholesale distribution

Pepsi-Cola

Atlantic Coast Div. Unit
7095 Samuel Morse Dr., Ste. 300
Columbia, MD 21046
Phone: (443) 285-7476
Chesapeake Market Unit
2611 Pepsi Pl.
Cheverly, MD 20781
Phone: (301) 322-7000
Web: pepsico.com
Products: Beverages

Rhee Brothers

7461 Coca Cola Dr.
Hanover, MD 21076
Phone: (410) 381-9000
Web: rheebros.com
Chmn./CEO: Syngman Steve Rhee
Specializing in Asian foods

Sauder's Maryland Fresh Eggs

3986 Hampstead Mexico Rd.
Hampstead, MD 21074
Phone: (410) 239-8111
Web: saudereggs.com
Contact: Mark Sauder
Products: Eggs

Saval Foods Corp.

6740 Dorsey Rd.
P.O. Box 8630
Elkridge, MD 21075
Phone: (410) 379-5100
Web: savalfoods.com

DIRECT STORE & SPECIALTY DISTRIBUTORS

Pres./CEO: Paul Saval
Products: Corned beef, roast beef,
pastrami, tongue and full line distribu-
tor

Schmidt Baking Co.

Bakery Offices
7801 Fitch Ln.
Baltimore, MD 21236
Phone: (410) 668-8200
Plant Mgr.: Nick Stout
Corporate Offices
601 S. Caroline St.
Baltimore, MD 20231
Phone: (866) 498-2253
Web: schmidtbaking.com
Products: Bread, baked goods

New Jersey

Amoroso's Baking Co.

151 Benigno Blvd.
Bellmawr, NJ 08031
P.O. Box 1256
Bellmawr, NJ 08099
Phone: (215) 471-4740
Web: amorosobaking.com
Products: Hearth baked breads and
rolls

Balford Farms

4 Manhattan Dr.
Burlington, NJ 08016
Phone: (609) 699-2630
Web: balford.com
Specializing in refrigerated food and
beverage distribution

B&G Foods, Inc.

4 Gatehall Dr., Ste. 110
Parsippany, NJ 07054
Phone: (973) 401-6500
Web: bgfoods.com
CEO/Pres.: Kenneth G. Romanzi
Products: Jams, spices, molasses,
sardines, hot sauce, peppers, pickles,

olives, sauerkraut

Bimbo Bakeries USA

100 Riverview Dr.
Wayne, NJ 07470
Phone: (973) 633-5400
110 Central Ave., Suite 150
Kearny, NJ 07032
Phone: (973) 366-9888
160 Airport Rd.
Lakewood, NJ 08701
Phone: (732) 866-1881
5 Alvin Ct.
East Brunswick, NJ 08816
Phone: (732) 390-7715
1410 Carillon Blvd.
Mays Landing, NJ 08330
Phone: (609) 909-5159
108-110 Connecticut Dr.
Burlington, NJ 08016
Web: bimbobakeriesusa.com
Products: Baked goods

Canada Dry Delaware Valley Bottling Co.

8275 Rt. 130
Pennsauken, NJ 08110
Phone: (856) 662-6767
Web: canadadry.com
Products: Beverages

Cargill Distributors

1145 Commerce Blvd.
Swedesboro, NJ 08085
Phone: (856) 241-2880
Web: cargill.com
Specializing in ingredients for use in
manufacturing of food and beverages

Case Pork Roll

644 Washington St.
Trenton, NJ 08611
Phone: (800) 839-7675
Web: caseporkrollnj.com
Owners: Thomas E. Grieb,
Andrew C. Grieb
Products: Pork roll

DIRECT STORE & SPECIALTY DISTRIBUTORS

Catelli Brothers, Inc.

50 Ferry Ave.
Collingswood, NJ 08103
Phone: (856) 869-9293
Web: catellibrothers.com
Specializing in veal and lamb

Cento Fine Foods, Inc.

100 Cento Blvd.
West Deptford, NJ 08086
Phone: (856) 853-5445
Web: cento.com
Products: Italian specialties

Cream-O-Land Dairy

529 Cedar Ln.
Florence, NJ 08518
Phone: (800) 220-6455
Web: creamoland.com
Products: Milk, dairy

Family Food Distributors

969 Newark Tnpk., Unit D
Kearny, NJ 07032
Phone: (201) 997-7689
Web: familyfooddist.com
Specializing in foods from Ecuador,
Costa-Rica, Salvador, Guatemala

Federal Pretzel Baking Co.

300 Eagle Ct.
Bridgeport, NJ 08014
Phone: (215) 467-0505
Web: federalpretzel.biz
Products: Soft pretzels

Foods Galore

9246 Commerce Hwy.
Pennsauken, NJ 08110
Phone: (856) 488-1112
Web: foodsgalore.com
Specializing in broadline foodservice
distribution

FreshPro Food Distributors

2 Detrick Pl., CN 2285
West Caldwell, NJ 07007
Phone: (973) 575-9526
Web: freshprofood.com
CEO: Floyd Avillo
Specializing in perishable food distribution

Frito-Lay, Inc.

85 Commerce Dr.
Somerset, NJ 08873
Phone: (732) 448-7100
Web: fritolay.com
Products: Snack foods

Ginsburg Bakery

151 Benigno Blvd.
Bellmawr, NJ 08031
P.O. Box 1256
Bellmawr, NJ 08099
Phone: (856) 754-7820
Web: 151foods.com
Products: Baked goods

Gourmet Bakery Distributors

Div. of Schmidt Baking Co.
Distribution Depots
651 S. Mill Rd.
Absecon, NJ 08201
Phone: (609) 568-2708
3381 U.S. Hwy. Rte. 206
Bordentown, NJ 08505
Phone: (609) 456-0525
Specializing in baked goods

Goya Foods

350 County Rd.
Jersey City, NJ 07307
Phone: (201) 348-4900
1 Industrial Way
Pedricktown, NJ 08067
Phone: (856) 423-9300
Web: goya.com
Pres.: Robert Unanue
Products: Hispanic foods

DIRECT STORE & SPECIALTY DISTRIBUTORS

Heim's Pure Foods, Inc.

218 Powell St.
Gloucester, NJ 08030
Phone: (856) 456-3630
Specialty foods distributor

Phone: (908) 862-5400
Web: jjicc.com
CEO/Pres.: Kenny Schwartz
Products: Ice cream, novelties and frozen yogurt

Herr Foods, Inc.

801 Bremen Ave.
Egg Harbor, NJ 08215
Phone: (609) 965-1938
5 Mary Way
Hainesport, NJ 08036
Phone: (609) 261-0127
12 Van Vooren Rd.
Oakland, NJ 07436
Phone: (201) 651-9340
790 New Brunswick Rd.
Somerset, NJ 08873
Phone: (732) 356-1295
100 Kenyon Dr.
Lakewood, NJ 08701
Phone: (732) 905-1600
Web: herrs.com
Products: Snack foods

Jana Foods LLC

61 South Paramus Rd., Ste. 535
Paramus, NJ 07652
Phone: (201) 866-5001
Web: janafoods.com
Pres.: David Voremborg
Specializing in cheeses

Johanna Foods, Inc.

PO. Box 272
Johanna Farms Rd.
Flemington, NJ 08822
Phone: (908) 788-2200
Web: johannafoods.com
Products: Refrigerated juices, drink boxes, yogurt

Liscio's Bakery

600 Ellis St.
Glassboro, NJ 08028
Phone: (856) 881-5300
Web: lisciosbakery.com
Contact: Chad Vilotti
Products: Bread, rolls

International American Supermarkets Corp.

226 Old New Brunswick Rd.
Piscataway, NJ 08854
Phone: (732) 981-8001
Web: iasusa.com
Contact: Suhayl Sauma
Specializing in food and beverage export management

The Manischewitz Co.

72 New Hook Rd.
Bayonne, NJ 07002
Phone: (201) 553-1100
Web: manischewitz.com
Products: Kosher foods

Jack & Jill DSD

101 Commerce Dr.
Moorestown, NJ 08057
Phone: (856) 813-2300
501 Commodore Dr.
Swedesboro, NJ 08085
Phone: (856) 813-2300
2511 Fire Rd., Ste. A14
Egg Harbor Twp., NJ 08234
Phone: (609) 484-8000
2555 Brunswick Ave., Bldg. N
Linden, NJ 07036

Martin's Specialty Sausage

150 Harmony Rd.
Mickleton, NJ 08056
Phone: (856) 423-4000
Web: martinssausage.com
Owner: Martin Giunta
Products: Sausage

DIRECT STORE & SPECIALTY DISTRIBUTORS

Nabisco Biscuit Co.

Div. of Mondelez International
100 DeForest Ave.
East Hanover, NJ 07936
Phone: (973) 503-2000
Web: nabisco.com
Products: Cookies, crackers

New York Produce

125 Seaview Dr.
Secaucus, NJ 07094
Phone: (201) 223-0909
Web: newyorkproduceinc.com
Specializing in distribution of international produce, grocery, dairy, frozen

Pepsi-Cola Bottling Co. of Pennsauken

8275 N. Crescent Blvd.
Pennsauken, NJ 08110
Phone: (856) 665-6616
Web: pepsico.com
Products: Soft drinks, bottled water

Porky Products

400 Port Carteret Dr.
Carteret, NJ 07008
Phone: (732) 541-0200
Web: porky.com
Pres.: Jon Ewig
Products: Full line of meat and poultry

Source Atlantique

140 Sylvan Ave.
Englewood Cliffs, NJ 07632
Phone: (201) 947-1000
Web: sourceatlantique.com
Specializing in specialty food distribution

Thayer Distribution

333 Swedesboro Ave.
Gibbstown, NJ 08027
Phone: (800) 999-4271
7001 Roustein Ave.
North Bergen, NJ 07047

Phone: (855) 999-4271
Web: thayerdist.com
Specializing in candy, snack, frozen food redistribution

Tuscan Dairy

Div. of Dean Foods
117 Cumberland Blvd.
Burlington, NJ 08016
Phone: (609) 499-2600
Web: tuscandairy.com
Products: Milk

Vel-Mac Foods

20 Stewart Place
Fairfield, NJ 07004
Phone: (973) 439-0040
Web: velmac.com
Specializing in foodservice distribution

New York

Bartlett Dairy

90-04 161st St.
Jamaica, NY 11432
Phone: (718) 658-2299
Web: bartletttny.com
Products: Juice, bread, cheese, butter

Bedemco Inc.

3 Barker Ave., Ste. 325
White Plains, NY 10601
Phone: (914) 683-1119
Web: bedemco.com
Products: Nuts, dried fruit, dehydrated vegetables

Big Geyser

57-65 48th St.
Maspeth, NY 11378
Phone: (718) 821-2200
111 Wilshire Blvd.
Edgewood, NY 11171
Phone: (631) 549-4940
Web: biggeyser.com
CEO: Lewis Hershkowitz

DIRECT STORE & SPECIALTY DISTRIBUTORS

VP Customer Service: Steven
Hershkowitz
Specializing in beverage distribution

Bimbo Bakeries USA

955 Grand Blvd.
Deer Park, NY 11729
Phone: (631) 274-4906
1724 Fifth Ave.
Bay Shore, NY 11706
Phone: (631) 951-5335
55-07 48th St.
Maspeth, NY 11378
Phone: (718) 729-1047
Web: bimbobakeriesusa.com
Products: Bread, rolls

Byrne Dairy, Inc.

P.O. Box 176
2394 US Rt 11
LaFayette, NY 13084
Phone: (800) 899-1535
Web: byrnedairy.com
Products: Fresh milk and dairy products

Fancy Foods

Hunts Point Coop. Market
Bldg. B-12
Bronx, NY 10474
Phone: (718) 617-3000
Web: fancyfoodsinc.com
Products: Organic, grass-fed, antibiotic-free, all natural protein products

Friendship Dairies, Inc.

Div. of Saputo
6701 County Rd. 20
Friendship, NY 14739
Phone: (585) 973-3031
Web: friendshipdairies.com
Product: Dairy products

G&C Food Distributors

3407 Walters Rd.
P.O. Box 19000

Syracuse, NY 13209
Phone: (315) 422-3191
Web: gcfoods.com
Pres.: Rich Chapman
Specializing in food redistribution

Gourmet Boutique

144-02 158th St.
Jamaica, NY 11434
Phone: (718) 977-1200
Web: gourmetboutique.com
Products: Specialty prepared foods

Herr Foods, Inc.

2 Warehouse Ln.
Elmsford, NY 10523
Phone: (914) 789-50153
Web: herr.com
Products: Snack foods

Manhattan Beer Distributors

955 E. 149th St.
Bronx, NY 10455
Phone: (718) 292-9300
47-47 Metropolitan Ave.
Ridgewood, NY 11385
Phone: (718) 894-3700
401 Acorn Ave.
Wyandach, NY 11798
Phone (631) 253-2100
20 Dunnigan Dr.
Suffern, NY 10901
Phone: (845) 369-3330
2 Atlantic Ave. Pier
Brooklyn, NY 11201
Web: manhattanbeer.com
Specializing in beer, water, wine products, wine and spirits

Nebraskaland

355 Food Center Dr., Bldg. G
Bronx, NY 10474
Phone: (718) 842-0700
Web: nebraskaland.com
Specializing in full line boxed beef, chicken, lamb, pork, veal, variety meats

DIRECT STORE & SPECIALTY DISTRIBUTORS

Pepsi Beverage Co.

700 Anderson Hill Rd.
Purchase, NY 10577
Phone: (914) 253-2000
Web: pepsico.com
Products: Bottled beverages

Ryszard Food Distributor

278 Boerum St.
Brooklyn, NY 11206
Phone: (718) 418-8255
Web: ryszardfood.com
Specializing in bakery and pastry supplies, deli and grocery supplies

Union Beer Distributors

1213 Grand St.
Brooklyn, NY 11211
Phone: (718) 497-2407
Web: unionbeerdist.com
Products: All beverages

Westside Foods, Inc.

355 Food Center Dr., Bldg. E
Bronx, NY 10474
Phone: (718) 842-8500
Web: westsidefoodsinc.com
Specializing in meat, deli, dairy, kosher, frozen and seafood distribution

World's Best Cheeses

111 Business Park Dr.
Armonk, NY 10504
Phone: (800) 922-4337
Web: wbcheese.com
Specializing in cheeses

Pennsylvania

A&L Foods

1436 Wells Dr.
Bensalem, PA 19020
Phone: (215) 245-5045
Web: aandlfoods.com

Pres.: Andy Landsman
Specializing in kosher and specialty foods

A-Treat Bottling Co.

3150 Coffeetown Rd.
Orefield, PA 18069
Phone: (610) 434-6139
Web: a-treat.com
Products: Soft drinks

Alderfer, Inc.

382 Main St.
P.O. Box 2
Harleysville, PA 19438
Phone: (215) 256-8818
266 West Cherry Ln.
Souderton, PA 18964
Web: leidys.com
Products: Smoked meats

Bassett's Ice Cream

1211 Chestnut St., Ste. 410
Philadelphia, PA 19107
Phone: (215) 864-2771
Web: bassettsicecream.com
Products: Ice cream

Berks Packing

319 Bingaman St.
Reading, PA 19602
P.O. Box 5919
Reading, PA 19610
Phone: (610) 376-7291
Web: berksfoods.com
Pres.: David Boylan
Products: Meats

Bickel's Snack Foods

Div. of Hanover Foods
P.O. Box 2427
York, PA 17404
Phone: (800) 233-1933
Web: bickelssnacks.com
Products: Potato chips

DIRECT STORE & SPECIALTY DISTRIBUTORS

Bimbo Bakeries USA

150 Greentree Rd.
Oaks, PA 19456
Phone: (610) 676-0270
255 Business Center Dr., Ste. 20
Horsham, PA 19044
Phone: (215) 672-8010
2415 Brodhead Rd.
Bethlehem, PA 18020
Phone: (610) 865-7402
540 Upland Ave.
Reading, PA 19611
Phone: (610) 376-7131
7 Marion Ln.
Brodheads ville, PA 18322
Phone: (570) 992-2320
1186 Sathers Dr.
Pittston, PA 18640
250 Dunksferry Rd.
Bensalem, PA 19020
Phone: (800) 523-5220
Web: bimbobakeriesusa.com
Products: Baked goods

Charles Ritter Inc.

3333 S. 3rd St.
Philadelphia, PA 19148
Phone: (215) 320-5000
Web: charlesritterinc.com
Products: Custom cut, portion control
boneless chicken breast; beef and
chicken sandwich steaks

Clemens Food Group

2700 Clemens Rd.
P.O. Box 902
Hatfield, PA 19440-0902
Phone: (215) 368-2500
Web: clemensfoodgroup.com
CEO: Doug Clemens
Products: Processed, smoked meats

Clover Farms Dairy Co.

P.O. Box 14627
Reading, PA 19612-4627
Phone: (610) 921-9111
Web: cloverfarms.com

Products: Milk, dairy

Cooney Provisions

P.O. Box 147
Spring City, PA 19475
Phone: (610) 948-6900
Web: cooneyprovisions.net
Specializing in Boar's Head products

CSD Copackers

100 W. Poplar St.
Scranton, PA 18509
Phone: (570) 955-5102
Web: csdcopackers.com
Specializing in contract packing

Dietz & Watson

5701 Tacony St.
Philadelphia, PA 19135
Phone: (215) 831-9000
Web: dietzandwatson.com
CEO: Louis Eni
Products: Deli meats, hot dogs, bacon

Don's Salads

4461 Township Line Rd.
Schwenksville, PA 19473
Phone: (888) 321-3667
Web: donssalads.com
CEO/Pres.: Victor Skloff
Products: Salads, cream cheese
spreads, soups, desserts

E. Frank Hopkins

3120 South 3rd St.
Philadelphia, PA 19148
Phone: (215) 468-9190
Web: efrankhopkins.com
Specializing in fresh, frozen seafood

Ellis Coffee

2835 Bridge St.
Philadelphia, PA 19137
Phone: (215) 537-9500
Web: elliscoffee.com
Specializing in coffee, tea and related
products

DIRECT STORE & SPECIALTY DISTRIBUTORS

Fran Tomalis & Son, Inc.

125 Armstrong Rd.
Pittstown, PA 18640
Phone: (570) 655-9608
Specializing in wholesale meat and meat products

Gibble's Foods

6647 Molly Pitcher Hwy, South
Chambersburg, PA 17202
Phone: (717) 375-2243
Web: gibblesfoods.com
Products: snack foods

Harrisburg Dairies, Inc.

2001 Herr St.
Harrisburg, PA 17103
Phone: (717) 233-8701
Web: harrisburgdairies.com
Pres./CEO: Fred Dewey
Specializing in rBST free milk and dairy products, other refrigerated beverages

Harrisburg News Co.

Div. of Hudson News Distributors
711 Gibson Blvd.
Harrisburg, PA 17104
Phone: (717) 561-8377
Web: harrisburgnewsco.com
Specializing in books, magazines

Herr Foods, Inc.

20 Herr Dr.
P.O. Box 300
Nottingham, PA 19362
Phone: (610) 932-9330
Web: herrs.com
Chmn./CEO: James M. Herr
Products: Snack foods

Hershey Creamery Co.

301 S. Cameron St.
Harrisburg, PA 17101
Phone: (717) 238-8134
Web: hersheyicecream.com

Product: Ice cream

Honor Foods

Div. of Burriss Logistics
1801 N. 5th St.
Philadelphia, PA 19122
Phone: (215) 236-1700
Web: honorfoods.com
Specializing in foodservice redistribution

Jack & Jill DSD

7652 Penn Dr.
Upper Macungie Twp., PA 18106
Phone: (610) 820-5202
532 E. Emmaus St.
Middletown, PA 17057
Phone: (717) 948-1955
Web: jjicc.com
Products: Ice cream, novelties, frozen yogurt, cookies

Kelchner Food Products

7520 Morris Ct., Ste. 115
Allentown, PA 18106
Phone: (610) 674-4450
Web: kelchnershorseradish.com
Products: Horseradish, sauces

Kessler's, Inc.

1201 Hummel Ave.
P.O. Box 126
Lemoyne, PA 17043
Phone: (717) 763-7162
Web: kesslerfoods.com
Pres.: Robert E. Kessler Jr.
Products: Franks, ham, sausage, private label gourmet meats

Kissin' Fresh Meats, Inc.

140 E. Richmond St.
Philadelphia, PA 19125
Phone: (215) 739-4242
Web: kissinfreshmeats.com
Specializing in beef, pork, lamb, veal

DIRECT STORE & SPECIALTY DISTRIBUTORS

Kreider Farms

1463 Lancaster Rd.
Manheim, PA 17545
Phone: (888) 665-4415
Web: kreiderfarms.com
Products: Eggs, milk/drinks, ice cream

Kunzler & Co. Inc.

652 Manor St.
P.O. Box 4747
Lancaster, PA 17604
Phone: (888) 586-9537
Web: kunzler.com
Products: Deli meats, ham, hot dogs, bacon

Lehigh Valley Dairy

880 Allentown Rd.
Lansdale, PA 19446
Phone: (215) 855-8205
Web: lehighvalleydairyfarms.com
Products: Fluid dairy products, juice, fruit drinks, cottage cheese, spring water, sour cream, yogurt

Leidy Premium Pork Products

382 Main St.
P.O. Box 2
Harleysville, PA 19438
Phone: (215) 256-8818
266 W. Cherry Ln.
P.O. Box 64257
Souderton, PA 18964
Web: leidys.com
Products: Pork products

Liberty Coca-Cola

725 E. Erie Ave.
Philadelphia, PA 19134
Phone: (215) 427-4500
Web: coca-cola.com
Products: Soft drinks

Maglio Fresh Foods

3632 S. Third St.
Philadelphia, PA 19148

Phone: (215) 465-3902
Web: maglios.com
Products: Sausage, stromboli

Maple Donuts

3455 E. Market St.
York, PA 17402
Phone: (717) 757-7826
Web: mapledonutsinc.com
Products: Donuts

Martin's Famous Pastry Shoppe

1000 Potato Roll Ln.
Chambersburg, PA 17202
Phone: (800) 548-1200
Web: potatorolls.com
Products: Rolls, bread

Martin's Potato Chips, Inc.

5847 Lincoln Hwy. West
P.O. Box 28
Thomasville, PA 17364
Phone: (717) 792-3565
Web: martinssnacks.com
Contact: David Potter
Products: Potato chips

Michel's Bakery

5698 Rising Sun Ave.
Philadelphia, PA 19120
Phone: (215) 742-3900
Web: michelsbakery.com
Products: Bakery items

Morabito Baking Co., Inc.

757 Kohn St.
Norristown, PA 19401
Phone: (610) 275-5419
Web: morabito.com
Sales Mgr.: Tom Mirabile
Products: Bread, rolls

Penn Maid/Crowley Foods

Div. of HP Hood
10975 Dutton Rd.
Philadelphia, PA 19154

DIRECT STORE & SPECIALTY DISTRIBUTORS

Phone: (215) 824-2800
Web: pennmaid.com
Products: Dairy products, yogurt, sour cream, dips, juices, dessert items, cheese, UHT

Quaker Valley Foods

2701 Red Lion Rd.
Philadelphia, PA 19114
Phone: (215) 992-0900
Web: quakervalleyfoods.com
Specializing in beef, pork, poultry, lamb and deli distribution

Rosa Foods

2750 Grays Ferry Ave.
Philadelphia, PA 19146
Phone: (215) 467-2214
Web: rosafoods.com
Products: Italian specialty foods

Samuels & Son Seafood Co.

3400 S. Lawrence St.
Philadelphia, PA 19148
Phone: (215) 336-7810
Web: samuelsandsonseafood.com
Owner: Sam D'Angelo
Specializing in seafood

Sauder Eggs

570 Furnace Hill Pike
Lititz, PA 17543
Phone: (717) 626-2074
Web: sauderreggs.com
Contact: Mark Sauder
Products: Eggs

Schmidt Baking Co., Inc.

Distribution Depots
2755 Turnpike Industrial Park
Middletown, PA 17057
Phone: (717) 764-3617
131 Armstrong Rd.
Pittston, PA 18640
Phone: (570) 362-6228
Web: schmidt baking.com

Products: Baked goods

Snyder's-Lance, Inc.

Div. of Campbells
1250 York St.
P.O. Box 6917
Hanover, PA 17331
Phone: (800) 233-7125
Web: snyderslance.com
Products: Snack foods

Spring Glen Fresh Foods/ Sunsprout

314 Spring Glen Dr.
Ephrata, PA 17522
Phone: (800) 641-2853
Web: springglen.com
Products: Deli salads, entrees, soups, desserts, potatoes

Tasty Baking Co.

Div. of Flower Foods
4300 S. 26th St.
Philadelphia, PA 19112
Phone: (215) 221-8500
Web: tastykake.com
Products: Packaged cake items, English muffins

Turkey Hill Dairy

2601 River Rd.
Conestoga, PA 17516
Phone: (800) 693-2479
Web: turkeyhill.com
CEO: Tim Hopkins
Products: Ice cream, milk products, beverages

Utz Quality Foods, Inc.

900 High St.
Hanover, PA 17331
Phone: (717) 637-6644
Web: utzsnacks.com
CEO: Dylan Lissette
Products: Snack foods, cookies, crackers

DIRECT STORE & SPECIALTY DISTRIBUTORS

Wawa Dairy

1393 West Baltimore Pike
Wawa, PA 19063
Phone: (610) 358-8195
Web: wawa.com
Products: Milk, ice cream mixes, teas
and fruit drinks

Weaver's of Wellsville

47 North St.
Wellsville, PA 17365
Phone: (717) 432-4146
Web: weaversofwellsville.com
Contact: Seth Weaver
Specializing in deli and cheese products

Wege Pretzel Co.

P.O. Box 334
Hanover, PA 17331
Phone: (800) 888-4646
Web: wege.com
Products: Pretzels

Winter Gardens Quality Foods

304 Commerce St.
P.O. Box 339
New Oxford, PA 17350
Phone: (717) 624-4911
Web: wintergardens.com
Chmn./CEO: Thomas Bross III
Pres./COO: Thomas Bross IV
Products: Deli salads, dessert items,
fresh soups, hot deli items, entrée
sandwiches, pasta salads, specialty
items

Virginia

Bimbo Bakeries USA

6636 Fleet Dr.
Alexandria, VA 22310
Phone: (703) 313-8444
580 HP Way
Chester, VA 23836
Phone: (804) 530-2830

8501 Backlick Rd.
Lorton, VA 22079
Phone: (888) 589-0147
126 Marathon Dr.
Winchester, VA 22602
Phone: (800) 220-7640
Web: bimbobakeriesusa.com
Products: Baked goods

Cuisine Solutions

22445 Sous Vide Lane, Unit 100
Sterling, VA 20166
Phone: (703) 270-2900
Web: cuisinesolutions.com
Products: Frozen prepared foods

Flowers Baking

1905 Hollins Mill Rd.
Lynchburg, VA 25403
Phone: (434) 528-0441
Web: flowersfoods.com
Products: Baked goods

Glenwood Foods, LLC

Div. of Braswell Foods
20850 Jackson Ln.
Jetersville, VA 23083
Phone: (804) 561-3447
Web: braswellfoods.com
Products: Eggs

Goya Foods

6040 Quality Way
Prince George, VA 23875
Phone: (804) 451-2241
Web: goya.com
Pres.: Robert Unanue
Products: Hispanic Food

Herr Foods, Inc.

700 Industry Dr.
Hampton, VA 23661
Phone: (757) 722-0744
Web: herrs.com
Products: Snack foods

DIRECT STORE & SPECIALTY DISTRIBUTORS

Jack & Jill Ice Cream DSD

11900 Main St., Bldg. B
Fredericksburg, VA 22408
Web: jjicc.com
Products: Ice cream & novelties, frozen yogurt, cookies

Logan's Sausage Co.

4300 Wheeler Ave.
Alexandria, VA 22304
Phone: (703) 212-6677
Web: logansausage.com
Products: Sausages

Marva Maid Dairies, Inc.

5500 Chestnut Ave.
Newport News, VA 23605
Phone: (757) 245-3857
Web: marvamaid.com
Products: Fluid milk, drink products

Schmidt Baking Co., Inc.

Distribution Depots
14145 N. Washington Hwy.
Ashland, VA 23005
Phone: (540) 373-3166
475 McGee Rd.
Winchester, VA 22603
Phone: (540) 723-8777
Web: schmidtbaking.com
Products: Baked goods

Virginia Heritage Foods, Inc.

9975-B Lickinghole Rd., Ste. B
Ashland, VA 23005
Phone: (804) 752-2393
Web: vaheritagefoods.com
Specializing in dry grocery distribution of peanuts, breadings and mixes

Washington, DC

Ivy City Smokehouse

1356 Okie St., NE
Washington, DC 20002

Phone: (202) 529-3300
Web: ivycitysmokehouse.com
Products: Smoked fish products

Out of Area

Chex Finer Foods

71 Hampden Rd., Ste 100
Mansfield, MA 02048
Phone: (508) 964-5912
Web: chexfoods.com
Pres.: Jeremy Isenberg
Specializing in distribution of specialty and natural foods

Hidden Villa Ranch

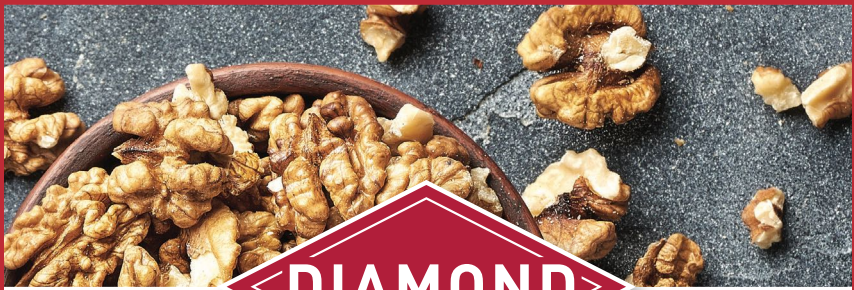
310 N. Harbor Blvd., Ste. 205
Fullerton, CA 92832
Phone: (909) 595-4445
Web: hiddenvilla.com
Pres. Tim Luberski
Specializing in shell eggs, egg products

Imperial Distributors Inc.

150 Blackstone River Rd.
Worcester, MA 01607
Phone: (508) 713-6500
Web: imperialdist.com
Pres./CEO: Michael D. Sleeper
Specializing in non-foods, GM, HBC, seasonal products

Kehe Food Distributors

1245 E. Diehl Rd., Ste. 200
Naperville, IL 60583
Phone: (630) 343-0000
Web: kehe.com
Pres./CEO: Brandon Barnholt
Specializing in natural, organic, specialty, fresh foods



I have truly enjoyed the partnership we have developed in our first year together and look forward to many great years of success. I appreciate all of the things your team has done to help move our business in a positive direction. We are very fortunate to have JOH on our team!

*Bill Dempsey, Regional Sales Manager
Diamond Foods, LLC*



Matt O'Hare
President and COO
978.663.9000
mohare@johare.com

JOHare.com





Local is Better.

Want local representation
with a national reach?

You need the professionals
at the Star Companies.



**PRO STAR
STAR SALES
& MARKETING**

Dan McShain717-759-3704

John Hamm717-759-3713

Ron Benjamin610-506-8376



781 Far Hills Drive, Suite 800 • New Freedom, PA 17349

www.starsm.com

FOOD BROKERS

Connecticut..... Page 1
Delaware..... Page 2
Maryland..... Page 4
New Jersey..... Page 6

New York..... Page 10
Pennsylvania..... Page 11
Virginia..... Page 14
Out of Region Page 16

Connecticut

AMG FrontLine Marketing

Div. of Acosta
383 Main Ave., 6th Fl.
Norwalk, CT 06851
Phone: (203) 662-5252
Web: frontlinemarketing.com

Acosta

800 Burbank Ave.
Suffield, CT 06078
Phone: (860) 668-0257
Web: acosta.com

CTC Grocery, LLC

125 Commerce Ct.
Cheshire, CT 06410
Pres.: Craig Thorne

Daymon Worldwide

333 Ludlow St., 4th Fl.
Stamford, CT 06902
Phone: (203) 352-7500
Web: daymon.com

In Connected Marketing

333 Ludlow St., 4th Fl.
Stamford, CT 06902



Hughes Sales, Inc.

Sales and Marketing for the
Mid-Atlantic Retail Food Industry

Providing personalized, focused attention with
expertise in the following areas:

Deli
Dairy

Bakery
Meat
Produce

Seafood
Frozen

The Perishables Specialists



410-740-FOOD
Fax: 410-884-9074
michaelh@hughessales.com

Michael Hughes - President
Linda Hughes - Senior V.P.
Bill Sando - V.P. Sales

9650 Santiago Road
Suite 106
Columbia, MD 21045

www.hughessales.com

FOOD BROKERS

Phone: (203) 847-6400
Web: inconnectedmarketing.com
EVP-New Business: Valerie
Bernstein

Mosaic

Div. of Acosta
383 Main Ave., 7th Fl.
Norwalk, CT 06851
Phone: (203) 295-2400
Web: Acosta.com

Northeast Food Marketing

30 Myano Ln.
Stamford CT 06902
Phone: (203) 975-9622

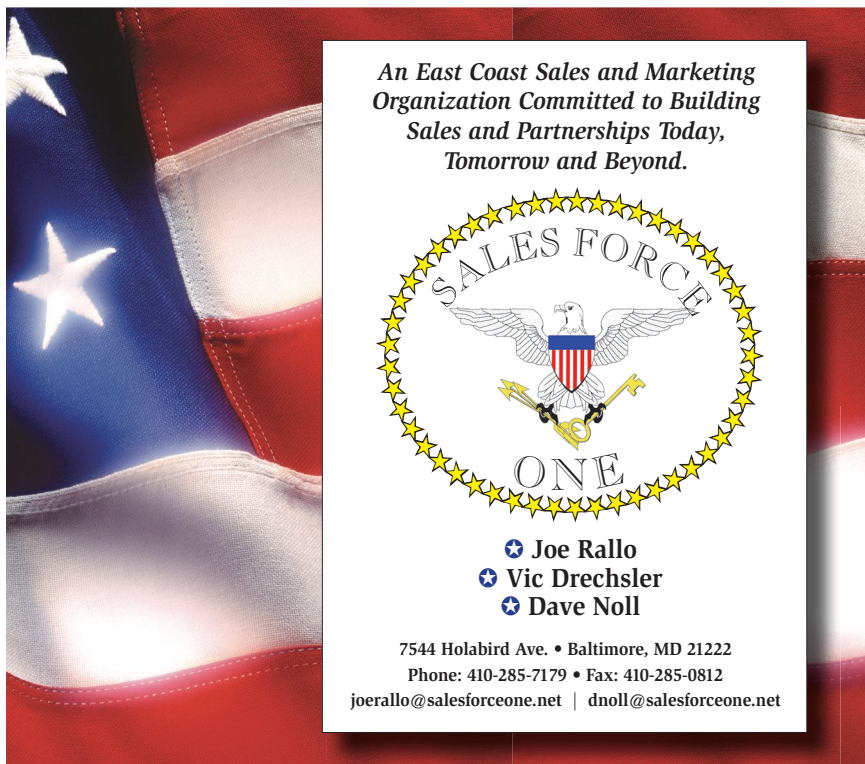
S&B Food Brokers

P.O. Box 310
North Haven, CT 06743
Phone: (203) 234-2284
Web: sbfoodbrokers.com
Pres.: Bill DeMatteo

Delaware

Mid-States Sales & Marketing

3411 Silverside Rd., Ste. 104
Wilmington, DE 19810
Phone: (302) 888-2475
Web: midstatesales.com
Pres.: Chris Quinlan



*An East Coast Sales and Marketing
Organization Committed to Building
Sales and Partnerships Today,
Tomorrow and Beyond.*

**SALES FORCE
ONE**

★ Joe Rallo
★ Vic Drechsler
★ Dave Noll

7544 Holabird Ave. • Baltimore, MD 21222
Phone: 410-285-7179 • Fax: 410-285-0812
joerallo@salesforceone.net | dnoll@salesforceone.net

SUPERIOR FOOD

BROKERAGE

== EST. 1973 ==



Specializing In Meat,
Deli & Grocery Sales

*Celebrating
our 47th Year!*

Serving Baltimore/Washington/Philadelphia/Central Pennsylvania/Richmond With Offices in:

Bel Air
201 Gateway Dr., Unit I
Bel Air, MD 21014
410-337-3611

Central PA
60 Carriage Road
Palmyra, PA 17078
717-838-1018

Richmond
1655 May Way Drive
Powhatan, VA 23139
804-335-5198

FOOD BROKERS

Maryland

Acosta Foodservice

7455 New Ridge Rd., Ste. R
Hanover, MD 21076
Phone: (410) 694-9445
Web: acosta.com

Affinity Group/Infusion

7483 Candlewood Rd., Ste. H
Hanover, MD 21076
Phone: (443) 577-1200
Web: infusionsg.com
Regional Pres.: Marc Eden

Bell Sales and Marketing

927 Whispering Ridge Ln.
Bel Air, MD 21015
Phone: (410) 969-8000
Pres.: Paul Bell

C.B.F. Brokerage, Inc.

2415 Foster Ave.
Baltimore, MD 21224
Phone: (410) 563-1950
Web: CBFBrokerage.com
Pres.: Carlton J. Brannock

Compass Marketing

222 Severn Ave., Ste. 200
Annapolis, MD 21403
Phone: (410) 268-0030
Web: compassmarketinginc.com

Diamond Marketing Group

1517 Reisterstown Rd., FL 2
Baltimore, MD 21208
Phone: (410) 419-6543
Director: Jeremy Diamond

Hughes Sales, Inc.

9650 Santiago Rd., Ste. 106
Columbia, MD 21045

Phone: (410) 740-3663
Web: hughessales.com
CEO/Pres.: Michael Hughes

JOH

602 Fairmeade Ct.
Linthicum, MD 21090
Phone: (410) 320-2649
Contact: Pete Legambi
Web: johare.com

Key Impact Sales & Systems

1701 Crossroads Rd.
Odenton, MD 21113
Phone: (410) 381-1239
VP Northeast: Craig Mueller
Web: kisales.com

My Fresh Solutions

4411 South Meadow Ct.
Ellicott City, MD 21042
Phone: (443) 629-5874
Principal: Jerry Chadwick

Roso & Pakula Food Brokers

8455 Baltimore National Pk., Ste. D
Ellicott City, MD 21043
Phone: (410) 418-9766
Web: rosoandpakula.com
CEO: Steve Roso
CFO: Louis Pakula

Sales Force One

7544 Holabird Ave.
Baltimore, MD 21222
Phone: (410) 285-7179
Pres.: Joe Rallo

Specialty Food Sales

40 W. Chesapeake Ave., Ste. 208
Towson, MD 21204
Phone: (410) 944-4663
Web: specialty-food-sales.com

Rooted in Regional Heritage, Winning through Local Performance.



If you are looking for an agency partner whose ownership is hands on, **DEBT FREE** and intently focused on **INSIGHTS BASED SOLUTION SELLING** through **LOCAL EXPERTISE** and **EXPERIENCE ...**

GROW WITH US!

ESM[®]

FOOD BROKERS

Superior Food Brokerage

201 Gateway Dr., Unit 1
Bel Air, MD 21014
Phone: (410) 337-3611
Web: superiorfood.org
Pres.: David Thomas

Atlantic Sales & Marketing Group

129 Lenape Ave.
Mays Landing, NJ 08330
Phone: (609) 513-4941
Web: atlanticsalesgroup.com
Pres.: Rick Schleigh

New Jersey

Acosta

1515 Broad St.
Bloomfield, NJ 07003
Phone: (201) 488-5511
500 International Dr.
Mount Olive, NJ 07828
Phone: (973) 804-6200
Web: acosta.com

Acosta Foodservice

125 Gaither Dr.
Mount Laurel, NJ 08054
Phone: (856) 234-2800
Web: acosta.com

Advantage Solutions

115 Newfield Ave., Ste. B
Edison, NJ 08837
Phone: (732) 530-8772

Affinity Group/Infusion

30 Commerce St., Ste. B
Springfield, NJ 07081
Phone: (516) 616-0300
Web: infusionsg.com
Contact: John Vice

Alliance Sales & Marketing

105 Fieldcrest Ave., Ste. 401-A
Edison, NJ 08837
Phone: (973) 885-1381
Web: alliancesalesinc.com
Contact: Gregg Levine

B&A Food Brokers

400 Madison Ave.
Manalapan, NJ 07726
Phone: (732) 609-3880
Web: brokeroftheyear.com
CEO: Andy Epstein
Prs. Northeast Div.: Kevin Czesak

BEM Sales & Marketing

10-16 Spring St.
P.O. Box 8877
Red Bank, NJ 07701
Phone: (732) 530-4059
Web: bemsales.net
CEO: Edwin Barnwell Sr.
Pres.: Mike Barnwell

Cappetta Associates

1814 E. Route 70
Cherry Hill, NJ 08003
Phone: (888) 795-4541
Web: cappettasales.com
Pres.: Kathleen Cappetta
Dir. Sales: Patrice Cappetta-Gardner

Creative Sales & Marketing

Div. of Key Impact Sales
166 Main St.
Lincoln Park, NJ 07035
Phone: (973) 406-1200
Web: kisales.com
Contact: Edward Toby

Crossmark

20 Commerce Dr.
Cranford, NJ 07016

FOOD BROKERS

Phone: (201) 574-4904
web: crossmark.com
Dir.-Customer Dev.: Scott Kirkpatrick

Douglas Sales

140 West Ethel Rd.
Piscataway, NJ 08854
Phone: (732) 985-6770
Web: douglassales.com
Pres.: Ken Atkinson

EA Berg & Sons

75 W. Century Rd
Paramus, NJ 07652
Phone: (201) 845-8200
Web: eaberg.com

ESM Corporate/Metro NY

Member of Beacon United

2 Van Riper Rd.
Montvale, NJ 07645
Phone: (201) 307-9100
CEO: Antony Ferolie
EVP-Strategic Dev.: John Dunne
Web: esmferolie.com

Empire Food Marketing LLC

34 Green St., 2nd Fl.
Woodbridge, NJ 07095
Phone: (732) 326-9300
Web: empirefoodmarketing.com
Pres./CEO: Mikel Waldon

HWY Partners Golick Martins, Inc.

140 Sylvan Ave., #1-7
Englewood Cliffs, NJ 07632
Phone: (201) 592-8800

FULL SERVICE REPRESENTATION IN THE NORTHEAST



Get the Attention You Deserve

Metro NY/NJ and New England

34 Green Street
2nd Floor
Woodbridge, NJ 07095
Contact: Mikel Waldon
President / CEO
732-326-9300
732-326-9310 fax
mwaldon@empirefoodmarketing.com

Mid-Atlantic Region

4655 Linglestown Road
Suite C
Harrisburg, PA 17112
Contact: Peter Sosik
President - Mid-Atlantic
717-657-5702
fax 717-657-7939
psosik@empirefoodmarketing.com

FOOD BROKERS

Contact: Raul Francisco
Web: hwyounginc.com

Inspired Foods LLC

1800 Bloomsbury Ave., Unit 2
Ocean Township, NJ 07712
Phone: (732) 695-6151
Pres.: Mitch DiMatteo

JOH Metro NY/NJ

650 From Rd., Ste. 149
Paramus, NJ 07652
Phone: (201) 556-0733
EVP: Gary Rosenthal
75 W. Front St., Ste. 3
Red Bank, NJ 07701
Phone: (732) 933-4411
EVP: Jim Oettinger
Web: johare.com

Key Impact Sales & Systems

95 Connecticut Dr.
Burlington, NJ 08016
Phone: (609) 265-8300
Web: kisales.com
VP Northeast Craig Mueller
Mkt. Dir.: Brendan Downs
550 Commerce St.
Franklin Lakes, NJ
Phone: (201) 368-1400
Market Dir.: Jim McManus

LGL Consulting

Brick, NJ
Phone: (732) 998-6676
Pres.: Gene Sninski

Liberty Sales & Marketing

2150 Highway 35, Ste. 250
Sea Girt, NJ 08750
Phone: (732) 359-0212
Pres.: Martin Terry

Mosaic

Div. of Acosta
483-491 Mulberry St.
Newark, NJ 07114
Phone: (973) 622-0294

MPS Enterprises

100 Challenger Rd., Ste. 301
Ridgefield Park, NJ 07660
Phone: (201) 866-1300
Web: mpsentllc.com
CEO: Gordon Bennett

NBS Marketing

150 River Rd.
Montville, NJ 07045
Phone: (973) 331-0013
Contact: Gregory D'Alessandro

NLM Marketing

354 State St.
Hackensack, NJ 07601
Phone: (201) 490-5377
Web: nlmmarketingfs.com

Pace Target Brokerage, Inc.

P.O. Box 337
716 Clayton Rd.
Williamstown, NJ 08094
Phone: (856) 629-2551
Web: pacetarget.com
CEO/Pres.: Joseph J. Pace Jr.

PLM and Associates, LLC

800 E. Homestead Ln.
Easton, PA 18042
Phone: (908) 806-6242
Contact: Phil Mele
Web: plmandassociates.net

Premier Food & Beverage, LLC

600 Sheppard Road

FOOD BROKERS

PO Box 1769
Voorhees, NJ 08043
Phone: 856-751-7288
Pres.: Lauren Tummarello
web: www.premierfoodbeverage.com

RDD Associates

930 Riverview Dr.
Totowa, NJ 07512
Phone: (973) 812-8070
Web: rddassociates.com
SVP-Mktg.: Bob Weinmann

Shore Sales & Marketing, LLC

305 Washington St.
Toms River, NJ 08753
Pres: Frank Durnien Jr.
Phone: (732) 598-3092

Slattery Marketing Group

33 Clinton Rd., Ste. 201
West Caldwell, NJ 07006
Phone: (973) 882-8060
Web: slatmark.com
Managing Dir.: Mike Slattery Jr.

World Wide Sales

777 Passaic Ave., Ste. 475
Clifton, NJ 07012
Phone: (973) 777-7552
Web: worldwsales.com
Pres.: Mark Zuppichini
EVP: Fred D'Agostino



A Full-Line Brokerage

Family owned and operated since 1985, National Food Sales leverages our market insight and knowledge along side technology to make our customers and partners the number one priority. With over 100 combined years of retail and foodservice experience we're prepared for the future. Our sales and merchandizing team is equipped with retail auditing software as well as a sales force CRM to improve sales and visibility. Give us a call today!

Our sales team covers markets in Delaware, Pennsylvania, New Jersey from Trenton south, as well as the retail/deli markets of Baltimore, Washington DC, and Virginia.

Full-Line Food Broker

We represent a wide variety of brands in various segments. Our product portfolio includes poultry, beef, pork, and seafood. Our meat-free products include baked snacks, juice, potato chips, tortillas, and much more.

Customer Service

Our number one priority is customer service, our knowledgeable team works to create solutions for our business partners and leverages our sales and marketing expertise to ensure a smooth and easy buying process.

233 East Evergreen Street, West Grove, PA 19390
Info@nationalfoodsales.net | 800-762-4517

FOOD BROKERS

New York

ALRC

107 Williamsburg Ct.
Newburgh, NY 12550
Phone: (845) 542-4754
Pres.: Allan Rittberg

Acosta Foodservice

One Plaza Rd., Stes. 104 & 108
Greenvale, New York 11548
Phone: (516) 674-9200
Web: acosta.com

Advantage Marketing

159 Adams Ave.
Hauppauge, NY 11788
Phone: (631) 348-8989
Web: advantagemarketingny.com

Affinity Group

2928 Walden Ave.
Depew, NY 14043
Phone: (716) 675-2944
Web: infusionsg.com
Contact: Bill Chiodo

Affinity Group/Infusion

5 Wellwood Ave.
Farmingdale, NY 11735
Phone: (516) 616-0300
Reg. Pres.: John Vice
Web: infusionsg.com

Cappetta Associates

601 W. 57th St., Ste. 22C
New York, NY 10019
Phone: (888) 795-4541
Web: cappettasales.com
Pres.: Kathleen Cappetta
Dir. Sales: Patrice Cappetta-Gardner

Chester Food Brokerage

9 Aimee Ct.
Warwick, NY 10990
Phone: 845-987-1230
Pres.: Dan Chester

Latin Sales & Marketing

275 Robby Ln.
Manhasset Hill, NY 11040
Phone: (516) 707-0780
Pres.: JC Romagosa

National Retail Marketing Network Inc.

1983 Marcus Ave., Ste. C104
New Hyde Park, NY 11042
Phone: (516) 488-1610

Omni Food Sales

355 Food Center Dr., Bldg. G-2
Bronx, NY 10474
Phone: 718-617-1550
CEO.: Richard Romanoff
Pres.: Zak Romanoff
Web: omnifs.com

QSM, Inc.

52 Green Meadow Rd.
Florida, NY 10921
Phone: (845) 258-0021
Pres.: Michael Quinn

Stars and Stripes Food Corp.

P.O. Box 396
Lake Grove, NY 11755
Phone: (631) 580-2098
Pres.: Patrick Quimby

FOOD BROKERS

Pennsylvania

Acosta Foodservice

925 Pennsylvania Blvd
Feasterville, PA 19053
Phone: (215) 322-9200
Web: www.acosta.com

Acosta Sales & Marketing

4909 Louise Dr., Ste. 101
Mechanicsburg, PA 17055
Phone: (717) 610-3800
Web: acosta.com

Advantage Solutions

4250 Crums Mill Rd., Ste. 200
Harrisburg, PA 17112
Phone: (717) 564-4040
Web: advantagesolutions.net

Advantage Waypoint

5211 Militia Hill Rd.
Plymouth Meeting, PA 19462
Phone: (610) 825-5700
Web: asmwaypoint.com

Affinity Group/Infusion

2358 North Penn Rd.
Hatfield, PA 19440
Phone: (516) 616-0300
EVP: Chris Bresler
Web: infusionsg.com

Alliance Sales & Marketing

1215 Manor Dr., Ste. 100
Mechanicsburg, PA 17055
Phone: (717) 422-5554
Web: alliancesalesinc.com
Contact: Michael Scullin



**AFFINITY
GROUP**

Our team has a proven track record of retail sales growth across the Northeast. Contact us to learn how Affinity Group can help you.



716.675.2944 x 2045
bill.chiodo@affinitysales.com
www.affinitygroupretail.com

FOOD BROKERS

Barry Food Sales

P.O. Box 724
809 N. Bethlehem Pike, Bldg. A
Springhouse, PA 19477
Phone: (800) 378-1548
Web: barryfoodsales.com
CEO/Pres.: John Dean

Bell Sales and Marketing

450 High St.
Lancaster, PA 17603
Phone: (717) 299-2406
Pres.: Paul Bell
Key Accounts Mgr.: Doris Garcia

Ben Franklin Foodservice Sales

2882 Adams Dr.
Hatfield, PA 19440
Phone: (610) 636-0434
Pres.: Frank L. Szojka

Brandywine Marketing Associates

225 North Olive St.
Media, PA 19063
Phone: (610) 892-1778

CEBCO

252 Ironwood Cir.
Elkins Park, PA 19027
Phone: (215) 277-1240
Web: cebco.com
Pres./CEO: Chuck Blumer

CSC Sales & Marketing

P.O. Box 614
Lafayette Hill, PA 19444
Phone: (610) 825-8230
Web: cscmktg.com
Pres.: Edward Jones
VP: John McIntyre Jr

DC Lueders Co.

632 Wallace Dr.
Strafford, PA 19087
Phone: (610) 783-0877
Contact: David C. Lueders

Empire Food Marketing LLC

4655 Linglestown Rd., Ste C
Harrisburg, PA 17112
Phone: (717) 657-5702
Web: empirefoodmarketing.com
Contact: Pete Sosik

ESM/Integrity Food Marketing, Inc.

Member of Beacon United
487 Devon Park Dr., Ste. 210
Wayne, PA 19087
Phone: (610) 964-9566
6360 Flank Rd., Ste. 300
Harrisburg, PA 17112
Phone: (717) 214-4800
Web: integrityfood.com
Pres.: Tom Morrison

F. Rothman Enterprises, Ilc

255 Meeting House Ln.
Merion Station, PA 19066
Phone: (610) 431-4311
Web: frothman.com

Fitzwater, Inc.

3920 Market St.
Camp Hill, PA 17011
Phone: (717) 730-9600
Pres.: Don Kiess

HWY Partners

10 Museum Rd.
Shillington, PA 19607
Phone: (610) 670-9348
Web: hwyyounginc.com
Contact: Todd Hazlett

FOOD BROKERS

Innovative Food Sales & Marketing

1 Rosalie Ln., Ste. C3
Aston, PA 19014
Phone: (610) 999-6730
Contact: Dan McKeone

JOH

2826 Mt. Carmel Ave., Ste. A
Glenside, PA 19038
Phone: (215) 887-0004
Fax: (215) 887-4110
1075 Harrisburg Pike
Carlisle, PA 17013
Phone: (717) 378-2246
Web: johare.com

JP Food Sales Co.

715 Twining Rd., Ste. 112

Dresher, PA 19025-1832
Phone: (215) 576-8110

L&L Brokerage Co.

P.O. Box 1634
West Chester, PA 19380
Phone: (800) 578-1003
Web: llbrokerage.com

Nath Marketing & Sales Assoc., Inc.

207 S. State Rd.
Upper Darby, PA 19082
Phone: (610) 352-7070
Web: nathfoods.com

National Food Sales, Inc.

233 E. Evergreen St.
West Grove, PA 19390

Fitzwater

An independently owned
and operated food brokerage
company offering...

“Growth Through Individualized Performance”

Placing your business with Fitzwater will guarantee focus and growth!

Moving cases is Fitzwater's utmost personal priority!

Fitzwater's success depends on your success!

Fitzwater's experience and reputation is still the most important tool in doing business!

Take the first step to make the most important decision you could make for your company's future. Change to Fitzwater and see a difference you deserve!

Covering Your Needs in the Mid-Atlantic Region
Contact Don Kiess at 717-730-9600

FOOD BROKERS

Phone: (800) 762-4517
Web: nationalfoodsales.net
Contact: Bill Hinderer

Web: starsm.com
Contact: Dan McShain, John Hamm

National Heritage Sales Co., Inc.

306 Reynolds Ln.
West Chester, PA 19380
Phone: (610) 692-0904
Pres.: Gerry Gallagher

Premier Product Source Co.

P.O. Box 147
Drexel Hill, PA 19026-0147
Phone: (610) 789-8465
Web: premierproductsource.com

Sales Management Partners

240 New York Dr., Ste. 6
Ft. Washington, PA 19034
Phone: (215) 793-4007
Web: smpfoodmarketing.com
Contact: Harry Arena

Santucci Associates

1010 Mill Creek Dr.
P.O. Box 326
Feasterville, PA 19053
Phone: (215) 355-1117
Web: santucciassociatesinc.com
Pres. Stephen Santucci
VP Sales: Greg Coyle

Slaybaugh Associates, Inc.

60 S. Trooper Rd.
Norrstown, PA 19403
Phone: (610) 539-5135
Web: slaybaughassociates.com

The Star Companies

781 Far Hills Dr., Ste. 800
New Freedom, PA 17349
Phone: (610) 506-8376

Strategick Sales

1603 Bow Tree Dr.
West Chester, PA 19380
Phone: (610) 696-1739
Cell: (484) 432-3583
Web: strategicksales.com
Owner: Rick Egick

Superior Food Brokerage

60 Carraige Rd.
Palmyra, PA 17078
Phone: (717) 838-1018
Pres.: Dave Thomas
Web: superiorfood.org

Tinsman Group

318 N. Front St.
Wormleysburg, PA 17043
Phone: (717) 525-8435
Pres.: Jeffrey D. Tinsman

Tri-State Perishable Food Broker

1612 Cressman Cir.
Mechanicsburg, PA 17055
Phone: (717) 571-2040
Pres.: Terri Gordon

Virginia

Acosta

10406 Lakeridge Pkwy., Ste. 100
Ashland, VA 23005
Phone: (804) 368-3280
Web: acosta.com

Acosta Foodservice

2551 Eltham Ave., Ste. P
Norfolk, VA 23513
Phone: (757) 473-0661

FOOD BROKERS

Advantage Solutions

Chesterfield Business Center
7475 Whitepine Rd.
Richmond, VA 23237
Phone: (804) 798-1600
Web: advantagesolutions.net

ADW Acosta

45945 Center Oak Plaza, Ste. 170
Sterling, VA 20166
Phone: (703) 404-0247
Web: Acosta.com

Affinity Group/Infusion

8161F Mechanicsville Tpk.
Mechanicsville, VA 23111
Phone: (804) 559-1740
535 London Bridge Rd.

Virginia Beach, VA 23454
Phone: (757) 802-9000
Reg. Pres.: Jim Donovan
Web: infusionsg.com

Cappetta Associates

1935 Old Gallows Rd.
Vienna, VA 22182
Phone: (888) 795-4541
Web: cappettasales.com
Pres.: Kathleen Cappetta
Dir. Sales: Patrice Cappetta-Gardner

HWY Partners

1484 Old Ash Grove
Vienna, VA 22182
Phone: (703) 356-8521
Web: hwyyounginc.com
Contact: Kathy Corcoran

CROSSMARK[®]
*Smarter Way. Faster Growth.*SM

Seamless integration of sales and marketing services.

*Insights &
Intelligence*

*Headquarter
Sales*

*Retail
Merchandising*

*Shopper
Engagement*

*Consumer
Engagement*

www.CROSSMARK.com

FOOD BROKERS

JOH

9305 Skyview Dr.
Henrico, VA 23229
Phone: (804) 519-0473
Web: johare.com

Julian W. Black & Son, Inc.

15871 City View Dr., Ste. 210
Midlothian, VA 23113
Phone: (804) 897-9135
Web: julianwblack.com

Key Impact Sales & Systems

652 Prosperity Way
Chesapeake, VA 23320
Phone: (757) 436-5360
VP Southeast: Joe Shay
Mkt. Director: Jon Alley
Web: kisales.com

Superior Food Brokerage

1655 May Way Dr.
Powhatan, VA 23139
Phone: (804) 335-5198
Web: superiorfood.org
Pres.: Dave Thomas

Outside Region With Local Coverage

A J Letizio Sales & Marketing

55 Enterprise Dr.
Windham, NH. 03087

Phone: (603) 894-4445
Web: ajletizio.com

Celtic Marketing Food Brokers, Inc.

1350 Main St.
St. Johnsbury, VT 05819
Phone: (802) 748-4574
Web: celtic-marketing.com
Pres.: Dan Hughes
SVP: Henry Naviasky

Old Colony Foods, Inc.

89 Main St., Ste. 212
Medway, MA 02053
Phone: (800)315-7406

Next Chapter Sales & Consulting LLC

1552 Prickly Ln.
Waxhaw, NC 28173
Phone: (717) 991-4373
Web: nextchaptersales.org
Contact: Todd Patti

Tryangle Foods

17 Accord Park Dr., Ste. 202
Norwell, MA 02061
Phone: (781) 871-6969
Web: tryanglefoods.com

**FOOD NEWS YOU CAN USE
WWW.FOODTRADENEWS.COM**



KUNZLER & COMPANY, INC.

652 MANOR STREET
LANCASTER, PA 17604-4747

PHONE: 1 (888) KUNZLER

FAX: (717) 390-2171

CUSTOMERSERVICE@KUNZLER.COM

WWW.KUNZLER.COM

**Layoffs.
Health risks.
Remote learning.**

**Imagine facing all of this
on an empty stomach.**

Anxiety is everywhere right now – especially among the rapidly growing number of our neighbors who aren't sure where their next meal will come from.

You can help. Your support will help provide tens of millions of meals for our community in these uncertain times and beyond – from grab-and-go dinners for kids to boxes of groceries for families and seniors.

No one should go hungry during this pandemic.
Together, we can make sure no one has to.

capitalareafoodbank.org

Phone: 202.644.9800 | United Way: #8052
CFC: #30794 | Tax ID: #52-1167581



MANUFACTURERS

Connecticut	Page 1
Delaware	Page 2
Maryland	Page 4
New Jersey	Page 11
New York	Page 19
Pennsylvania	Page 24
Virginia	Page 33
Washington, DC.....	Page 35
Out of Area.....	Page 36

Connecticut

Aleia's Gluten Free Foods

4 Pin Oak Dr.
 Branford, CT 06405
 Phone: (203) 488-5556
 Web: aleias.com
 Products: Gluten free cookies, breads
 and croutons

Aurora Products, Inc.

205 Edison Rd.
 Orange, CT 06477
 Phone: (203) 375-9956
 Web: auroraproduct.com
 Products: Dried fruit, nuts, granola
 and trail mixes

Bimbo Bakeries

328 Selleck St.

Martin's[®]
Famous
POTATO ROLLS AND BREAD

#1
 Branded
 Hamburger Roll
 in America

Martin's[®]
 8 Long
POTATO ROLLS

Martin's[®]
 8 Sandwich
POTATO ROLLS

The Taste is Golden[®]
potatorolls.com

MFPS-263

MANUFACTURERS

Stamford, CT 06902
Phone: (203) 327-2460
Products: Breads, rolls
Web: bimbobakeriesusa.com

Gourganics, LLC

52 Middlebrook Place
Fairfield, CT 06824
Phone: (203) 292-3187
Web: gourganics.com
Products: Organic salsa

Gracious Gourmet

P.O. Box 218
Bridgewater, CT 06752
Phone: (860) 350-1213
Web: thegraciousgourmet.com
Products: Chutneys, pestos, spreads,
tapenades, snacks

Kathie's Kitchen

50 Devine St.
North Haven, CT 06473
Phone: (203) 407-0546
Web: superseedz.com
Products: Dry roasted and shelled
pumpkin seeds

Kerry Wood Healthy Foods

P.O. Box 465
2 Hideaway Ln.
Westport, CT 06880
Phone: (203) 221-7780
Web: kwhealthyfoods.com
Pres.: Kerry Wood
Products: Salad dressings and mari-
nades

Monini North America

6 Armstrong Rd.
Shelton, CT 06484
Phone: (203) 513-2763
Web: monini.com
Products: Olive and other specialty
oils, vinegars

Onofrio's Ultimate Foods

35 Wheeler St.
New Haven, CT 06512
Phone: (203) 469-4014
Web: ultimatefoods.net
Products: Private label foods

Sun Products Corp.

Div. of Henkel Co.
200 Elm St.
Stamford, CT 06902
Phone: (415) 210-0230
Web: sunproductscorp.com
Chmn./Pres./CEO: Jeffrey P. Ansell
Products: Laundry detergent, fabric
softener and other household prod-
ucts

Delaware

Bimbo Bakeries

78 Southgate Blvd.
New Castle, DE 19720
Phone: (302) 328-7970
32 Parkway Circle
New Castle, DE 19720
Phone: (800) 984-0989
Web: bimbobakeriesusa.com
Products: Breads, rolls

Habbersett/Rapa Scrapple

103 S. Railroad Ave.
Bridgeville, DE 19933
Phone: (800) 338-4727
Web: rapascrapple.com
Products: Scrapple, hams, sausage
Contact: John Curtis

Lewes Dairy, Inc.

237 Mitchell St.
Millsboro, DE 19966
Phone: (302) 645-6281
Web: lewesdairy.com
Products: Dairy products

As one of the largest
dairy operators in the
U.S., HP Hood LLC
offers a diverse portfolio
of leading brands



Always good.
Always



Hood.com

190910353

MANUFACTURERS

Natural Dairy Products Corp.

316 Markus Ct.
Newark, DE 19713
Phone: (302) 455-1261
Web: naturalbynaturedairy.com
Sales Mgr.: Jay Totman
Products: Organic dairy products

Phone: (410) 566-0853
Web: capitolcarbonic.com
Products: Dry ice

Chincoteague Seafood Co., Inc.

7056 Forest Grove Rd.
P.O. Box 88
Parsonsburg, MD 21849
Phone: (443) 260-4800
Web: chincoteagueseafood.com
Products: Seafood, seafood soup

Maryland

Barcelona Nut Co.

502 S. Mount St.
Baltimore, MD 21223
Phone: (443) 552-5366
Web: barcelonanut.com
Products: Nuts, dried fruit, cotton candy, specialty snacks

Bimbo Bakeries USA

4613 Wedgewood Blvd.
Frederick, MD 21703
Phone: (301) 631-8185
15926 Lockwood Rd.
Williamsport, MD 21795
Phone: (301) 790-3222
7111 Dorsey Run Rd.
Elkridge, MD 21075
Phone: (800) 294-4520
Web: bimbobakeriesusa.com
Products: Breads, rolls

Canada Dry Potomac

3600 Pennsy Dr.
Landover, MD 20785
Phone: (301) 773-5500
Contact: Tony Smith
Products: Beverages

Capitol Carbonic, Inc.

Corporate Office
102 Bloomsbury Ave.
Catonsville, MD 21228
Phone: (410) 242-4380
Manufacturing & Packaging
404 S. Caton Ave.
Baltimore, MD 21229

Cloverland/Green Spring Dairy, Inc.

2701 Loch Raven Rd.
Baltimore, MD 21218
Phone: (410) 235-4477
Web: cloverlanddairy.com
Products: Milk, ice cream mix, other dairy products

Coca-Cola Refreshments

7210 Preston Gateway Dr.
Hanover, MD 21076
Phone: (410) 684-7100
Web: coca-cola.com
Products: Carbonated beverages, bottled water

CP Food Products

7135 Minstrel Way Ste. 203
Columbia, MD 21045
Phone: (800) 720-6668
Web: cpfoodsusa.com
Products: Shrimp and shrimp products

Crest Hill Bakery

7100 Holladay Tyler Rd., Ste. 200
Glenn Dale, MD 20769
Phone: (301) 937-3450
Web: cresthillbakery.com
Products: Hand crafted artisan breads and rolls

DeBaufre Bakeries

2900 Waterview Ave.



WHAT'S MISSING IN YOUR STORE?



- **50% growth*** with over \$8m sales!
- **Increasing by double digits every year!**

Non-Stick • Sustainable • Unbleached
FSC® (FSC-C005046) and
Compostable Certified
Totally Chlorine Free • Non-Toxic
No Perfluorinated Compounds

*Nielsen, latest 52 weeks ending 09.06.20

ifyoucare.com

MANUFACTURERS

Baltimore, MD 21230
Phone: (800) 398-2236
Web: bergercookies.com
Pres.: Charles DeBaufre Jr.
Products: Cookies, cakes

Eagle Coffee Co., Inc.

1027 Hillen St.
Baltimore, MD 21202
Phone: (410) 685-5893
Products: Gourmet coffee, coffee equipment, gourmet syrups, bagged tea, bulk loose tea

Edy's Grand Ice Cream

9090 Whiskey Bottom Rd.
Laurel, MD 20723
Phone: (301) 317-3700
Web: edys.com
Products: Ice cream, novelties

F&S Maranto Bakery

244 Pearl St.
Baltimore, MD 21201
Phone: (410) 625-1591
Web: marantobakery.com
Products: Breads, rolls

Frito-Lay Inc.

3101 Viona Ave.
Baltimore, MD 21230
Phone: (410) 355-2335
7075 Samuel Morse Dr., Ste. 240
Columbia, MD 21046
Phone: (410) 423-6024
Contact: Pete Lem
Web: fritolay.com
Products: Snack foods

Fuchs North America

3800 Hampstead Mexico Rd.
Hampstead, MD 21074
Phone: (410) 363-1700
Web: fuchsna.com
Products: Spices, seasonings

Goetze's Candy

3900 E. Monument St.
Baltimore, MD 21205
Phone: (410) 342-2010
Web: goetzecandy.com
Products: Caramel, assorted cream candies

Grand Brands/True Citrus

11501 Pokomoke Ct., Ste. D
Baltimore, MD 21220
Phone: (410) 238-6000
Web: truelemon.com
Product: Crystallized lemon, lime, orange, grapefruit, lemonade, limeade, iced teas

H&S Bakery, Inc.

601 S. Caroline St.
Baltimore, MD 21231
Phone: (410) 276-7254
Web: hsbakery.com
Dir. National Sales.: Ryan Paterakis
Products: Breads, bagels

Hahn's of Westminster

440 Hahn Rd.
Westminster, MD 21157
Phone: (410) 848-4200
Web: porkandbeansstore.com
Products: Meat

Harbor Spice

100 Industry Lane
Forest Hill, MD 21050
Phone: 410-893-9500
Web: harborspice.com
Product: Spice, seasoning, specialty flavors

Henry W. Stapf, Inc.

1246 Hargest Ln.
P.O. Box 16037
Baltimore, MD 21218
Phone: (410) 235-7100
Web: hws-inc.com



GraceKennedy Foods (USA) LLC



FOR MORE INFORMATION PLEASE CONTACT US

NEW JERSEY

GraceKennedy Foods (USA) LLC
 5 Ethel Blvd.,
 Wood-Ridge, NJ 07075
 P (201) 329 6260 • F (201) 329 6272

GEORGIA

GraceKennedy Foods (USA) LLC
 103 Forest Parkway, Suite B,
 Forest Park, GA 30297
 P (404) 891 5440 • F (404) 855 2912

FLORIDA

GraceKennedy Foods (USA) LLC
 9151 North West 97th Terrace,
 Medley, FL 33178
 P (305) 884 1100 • F (305) 884 3100

WWW.GRACEFOODS.COM     @GRACEFOODS

WWW.LAFE.COM     @LAFEFOODS



MANUFACTURERS

Products: Lamb, veal, beef, pork, poultry, provisions

Herr Foods, Inc.

6215 S. Hanover Rd.
Elkridge, MD 21075
Phone: (410) 796-0042
Web: herrs.com
Products: Snack foods

Hershey Creamery Co.

9640 Legion Rd.
Denton, MD 21629
Phone: (410) 479-0560
Web: hersheyicecream.com
Products: Ice cream, cones, cakes, smoothies, Italian Ice

Holly Poultry

2221 Berlin St.
Baltimore, MD 21230
Phone: (410) 727-6210
Web: hollypoultry.com
Products: Ready to cook chicken, pork, beef, specialty products

J.W. Treuth & Sons, Inc.

328 Oella Ave.
Catonsville, MD 21228
Phone: (410) 465-4650
Web: jwtreuth.com
Products: Wholesale meat

Jack & Jill DSD

6751 Alexander Bell Dr.
Columbia, MD 21046
Phone: (410) 312-0600
412 Railroad Ave., Ste. 2
Federalsburg, MD 21632
Phone: (410) 754-3000
5101 Buchanan St.
Hyattsville, MD 20781
Phone: (301) 927-4444
Web: jjicc.com
Products: Ice cream and novelties, frozen yogurt, cookies

Jeppi Nut and Candy Co.

9 W. Aylesbury Rd., Ste. M-P
Timonium, MD 21093
Phone: (800) 244-4172
Web: jeppi.com
Products: Nuts, candy, seeds, dried fruit

JO Spice

3721-25 Old Georgetown Rd.
Baltimore, MD 21227
Phone: (410) 247-5205
Web: jospices.com
CEO: Jane McPhaul
President: Donald Ports
Products: Seasonings

Lefty's Spices

2062 Crain Hwy.
Waldorf, MD 20601
Phone: (301) 638-3813
Web: leftyspices.com
Products: Seasonings, barbecue sauce

Mama Vida Inc

9631 Liberty Rd., Ste. N
Randallstown, MD 21133
Phone: (410) 521-0742
Web: mamavida.com
Products: Salsas, sauces, dips, bloody mary mixes, marinara sauces, soups, crab dips

Marva Maid Dairy

1805 S. Club Dr.
Landover, MD 20785
Phone: (301) 683-3100
Web: marva-maid-dairy.business.site
Products: Milk

Mary Sue/Naron Candy Co.

1412 Tangier Dr.
Middle River, MD 21220
Phone: (410) 335-5060
Web: marysue.com

MANUFACTURERS

Products: Fine chocolates, confections

Maryland Deli Foods Co.

1108 Batavia Farm Rd.
Rosedale, MD 21237
Phone: (410) 682-3354
CEO/Pres.: Dick Zelina
Products: Gourmet deli meats, cheeses

McCormick & Co.

24 Schilling Rd.
Hunt Valley, MD 21031
Phone: (410) 771-7301
Web: mccormick.com
Chmn./Pres./CEO: Lawrence E. Kurzius
Products: Seasonings, flavorings, specialty foods

Meatcrafters

Div. Godshall's Quality Meats
3904 Ironwood Pl.
Hyattsville, MD 20785
Phone: (240) 764-7653
Web: meatcrafters.com
Products: Salamis, cured meats, sausages

Mrs. Pose's Bakery

4319 Old Milford Mill Rd.
Baltimore, MD 21208
Phone: (800) 636-4462
Web: posebakery.com
Products: Desserts

Murry's, Inc.

7852 Walker Dr., Ste. 420
Greenbelt, MD 20770
Phone: (888) 668-7797



DOCKSIDE CLASSICS
TAPAS TONITE™

Mini Lobster Bites
KEEP FROZEN
FULLY COOKED AND READY IN MINUTES
MADE IN THE USA
NET WT 10.12 OZ (285g)

Mini Crab Bites
KEEP FROZEN
FULLY COOKED AND READY IN MINUTES
MADE IN THE USA
NET WT 10.12 OZ (285g)

Made with only the finest ingredients our Tapas Tonite line of Crab Cakes and Lobster Cakes are the perfect blend of quality and value. They are the perfect gourmet treat!

DOCKSIDE CLASSICS
Seafood america
DOCKSIDE CLASSICS SIGNATURE

Seafood America LLC, 645 Mearns Road Warminster PA 18974
Phone (215) 672-2211 Fax (215) 675-8324 www.docksideclassics.net

MANUFACTURERS

Web: murrys.com
Products: French toast sticks and bites

Old Line Custom Meat Co.

1600 S. Monroe St.
Baltimore, MD 21230
Phone: (410) 962-5530
Web: oldlinemeats.com
Products: Beef, lamb

On The Go Hosiery

10320 Southard Dr.
Beltsville, MD 20705
Phone: (301) 931-1906
Web: onthegohosiery.com
Dir. Sales: Mitch Smith
Products: Hosiery

Ottenberg's Bakeries, Inc.

Corporate Office/Production Facility
1413 Progress Way
Eldersburg, MD 21784
Phone: (410) 549-3362
Distribution Center
3330-A 75th Ave.
Hyattsville, MD 20785
Phone: (202) 529-5800
Web: ottenbergs.com
Pres.: Ray Ottenberg
Products: Breads and rolls

Otterbein's Family Bakery

2603 N. Rolling Rd., Ste. 309
Baltimore, MD 21244
Phone: (410) 265-8700
Web: otterbeinsbakery.com
Products: Cookies

Paris Foods

3965 Ocean Gateway
P.O. Box 121
Trappe, MD 21673
Phone: (410) 476-3185
Web: parisfoods.com
Products: Frozen vegetables, fruits

Parker Flavors

1801 Portal St.
Baltimore, MD 21224
Phone: (800) 336-9113
Web: parkerflavors.com
CEO/Pres.: Tim Parker
Products: Flavoring extracts, syrups

Pepsi-Cola

Atlantic Coast Div. Unit
7095 Samuel Morse Dr., Ste. 300
Columbia, MD 21046
Phone: (443) 285-7476
Web: pepsi.com
Products: Carbonated beverages
Chesapeake Market Unit
2611 Pepsi Pl.
Cheverly, MD 20781
Phone: (301) 322-7000
Web: pepsi.com
Products: Carbonated beverages

Perdue Farms, Inc.

31149 Old Ocean City Rd.
Salisbury, MD 21804
Phone: (410) 543-3000
Web: perdue.com
CEO: Randy Day
Products: Chicken, turkey

Phillips Foods, Inc.

3761 Commerce Dr., Ste. 413
Baltimore, MD 21227
Phone: (443) 263-1200
Web: phillipsfoods.com
Pres./CEO: Steve Phillips
Products: Crabmeat, seafood

Pompeian, Inc.

4201 Pulaski Hwy.
Baltimore, MD 21224
Phone: (410) 276-6900
Web: pompeian.com
Products: Olive oil, red wine vinegar

MANUFACTURERS

Reddy Ice

7100-B Old Landover Rd.
Landover, MD 20785
Phone: (301) 583-7652
Web: reddyice.com
Product: Ice

Sauder's Maryland Fresh Eggs

3986 Hampstead Mexico Rd.
Hampstead, MD 21074
Phone: (410) 239-8111
Web: saudereggs.com
Contact: Mark Sauder
Products: Eggs

Saval Foods Corp.

6740 Dorsey Rd.
P.O. Box 8630
Elkridge, MD 21075
Phone: (410) 379-5100

Web: savalfoods.com
Pres./CEO: Paul Saval
Products: Corned beef, roast beef, pastrami, tongue and full line distributor

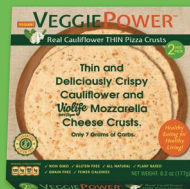
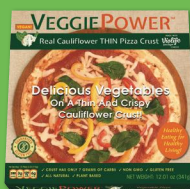
Schmidt Baking Co.

Bakery Offices
7801 Fitch Ln.
Baltimore, MD 21236
Phone: (410) 668-8200
Dir. Ops.: Nick Stout Sr.
Corporate Offices
601 S. Caroline St.
Baltimore, MD 20231
Phone: (866) 498-2253
Web: schmidtbaking.com
Products: Bread, baked goods

Taylor Farms Maryland, Inc.

9055 Junction Dr.

THE FIRST-EVER VEGAN MOZZARELLA PRODUCT WITH *PLANT-BASED PEPPERONI* TOPPINGS!



Crusts have just **7 Grams of Carbs!**

- Vegan Cheese Product with Plant Based Pepperoni Topping
- Vegan Cheese product with Vegetable Topping
- Plain Crust Made With Vegan Cheese Product

• NON GMO • GLUTEN FREE • PLANT BASED

VEGGIE POWER™ HEALTHY EATING. HEALTHY PROFITS!

©2020

732-803-2925 TDSpecialtyFoods.com

MANUFACTURERS

Annapolis Junction, MD 20701
Phone: (301) 617-2942
Web: taylorfarmsfoodservice.com
Products: Packaged salads, vegetables, snacks

Tulkoff Food Products, Inc.

2229 Van Deman St.
Baltimore, MD 21224
Phone: (410) 327-6585
Web: tulkoff.com
Products: Private label, branded and co-packed condiments, sauces, dressings for retail, foodservice and industrial needs

Wilkins Rogers Mills

27 Frederick Rd.
Ellicott City, MD 21041
Phone: (410) 465-5800
Web: wrmills.com
Products: Flour, corn meal, seafood breading, chicken breading

New Jersey

Alexian Pates and Specialty Meats

1200 Seventh Ave.
Neptune, NJ 07753
Phone: (800) 927-9473
Web: alexianpate.com
Products: Pates, spreadable mousses, terrines

Allied Old English

100 Markely St.
Port Reading, NJ 07064
Phone: (800) 225-0122
Web: alliedoldenglish.com
Products: Bottled food products

Amoroso's Baking Co.

151 Benigno Blvd.
Bellmawr, NJ 08031
PO. Box 1256
Bellmawr, NJ 08099

Phone: (215) 471-4740
Web: amorosobaking.com
Products: Hearth baked breads, rolls

Angel Bakeries

110 Raskulinecz Rd.
Carteret, NJ 07008
Phone: (833) 817-7072
Web: angelsbakery.com
Product: Pita bread, pastry

Anthony & Sons Bakery, Inc.

20 Luger Rd.
Denville, NJ 07834
Phone: (973) 625-2323
Web: anthonyandsonsbakery.com
Pres.: Baldo Dattolo
Products: Bread and Baked goods

B&G Foods, Inc.

4 Gatehall Dr., Ste. 110
Parsippany, NJ 07054
Phone: (973) 401-6500
Web: bgfoods.com
CEO/Pres.: Kenneth G. Romanzi
Products: Jams, spices, molasses, sardines, hot sauce, peppers, pickles, olives, sauerkraut

Best Provisions

2401 Morris Ave.
Union, NJ 07083
Phone: (800) 631-4466
Web: bestprovision.com
Products: Private label cooked beef products

Biazzo Dairy Products

1145 Edgewater Ave.
Ridgefield, NJ 07657
Phone: (201) 941-6800
Web: biazzo.com
Products: Pizza kits, ricotta and mozzarella cheese

MANUFACTURERS

Bimbo Bakeries USA

100 Riverview Dr.
Wayne, NJ 07470
Phone: (973) 633-5400
110 Central Ave., Suite 150
Kearny, NJ 07032
Phone: (973) 366-9888
160 Airport Rd.
Lakewood, NJ 08701
Phone: (732) 866-1881
5 Alvin Ct.
East Brunswick, NJ 08816
Phone: (732) 390-7715
108-110 Connecticut Dr.
Burlington, NJ 08016
1410 Carillon Blvd.
Mays Landing, NJ 08330
Phone: (609) 909-5159
Web: bimbobakeriesusa.com
Products: Baked goods

The Boost! Co. Drink-A-Toast Co., Inc.

P.O. Box 204
Riverside, NJ 08075
Phone: (856) 461-1000
Web: takaboost.com
Pres./GM: Daniel McDonough
Products: Concentrated blended citrus
fruit syrups

Bunge Oil

125 Sanford Ave.
Kearny, NJ 07032
Phone: (201) 467-0200
Web: bunge.com
Products: Shortening, oil, margarine,
pastry puff paste, pan releases,
spices, garlic spreads, garlic products;
trans fat free shortening, margarine
and garlic spread

C.W. Brown Foods

161 Kings Highway
Mt Royal, NJ 08061
Phone: (856) 423-3700
Web: bottos.com

Products: Italian sausage

Caesar's Pasta Products

1001 Lower Landing Rd.
Blackwood, NJ 08012
Phone: (856) 227-2585
Web: caesarspasta.com
Products: Frozen Italian specialty pas-
tas

Calandra's Bakery

204 First Ave.
Newark, NJ 07107
Phone: (973) 484-5598
Web: calandrasbakery.com
Products: baked goods

Campbell Soup Co.

1 Campbell Pl.
Camden, NJ 08103
Phone: (856) 342-4800
Web: campbellsoup.com
CEO: Mark Clouse
Products: Frozen dinners, baked
goods, Italian sauces, vegetable
juices, pickles

Canada Dry Del-Val Bottling Co.

8275 Route 130
Pennsauken, NJ 08110
Phone: (856) 662-6767
Web: canadadry.com
Products: Beverages

Case Pork Roll

644 Washington St.
Trenton, NJ 08611
Phone: (800) 839-7675
Web: caseporkrollnj.com
Owners: Thomas E. Grieb,
Andrew C. Grieb
Products: Pork roll

Cento Fine Foods, Inc.

100 Cento Blvd.
West Deptford, NJ 08086

MANUFACTURERS

Phone: (856) 853-5445
Web: cento.com
Products: Italian specialties

Web: deluxebakery.com
Contact: Phil Racobaldo
Products: Italian bread

Chelten House Products

607 Heron Dr.
Swedesboro, NJ 08085
Phone: (856) 467-1600
200 Progress Ct.
Swedesboro, NJ 08085
Web: cheltenhamhouse.com
Products: Sauces, salad dressings

Designer Greetings

11 Executive Ave.
Edison, NJ 08817
Phone: (732) 662-6700
Web: designergreetings.com
Products: Greeting cards, gift wrap, store décor

Cibao Meat Products

92 Green Pond Rd.
Rockaway, NJ 07866
Phone: (862) 278-1089
Web: cibaomeat.com
Products: Deli meat

Dr. Schar USA

Corporate Office
125 Chubb Ave.
Lyndhurst, NJ 07071
Phone: (201) 355-8470
Production Facility
305 Heron Dr.
Swedesboro, NJ 08085
Phone: (856) 803-5100
Web: drschar.com
Products: Gluten free products

Cream-O-Land Dairy

529 Cedar Ln.
Florence, NJ 08518
Phone: (800) 220-6455
Web: creamoland.com
Products: Milk, dairy

The Farmers Hen

699 Kapkowski Rd.
Elizabeth, NJ 07201
Phone: (732) 382-5900
Web: thefarmershen.com
Products: Fresh shell eggs, egg products

Crispy Green

10 Madison Rd., Ste. D
Fairfield, NJ 07004
Phone: (973) 679-4515
Web: crispygreen.com
Pres.: Angela Liu
Products: Freeze dried natural fruit

Federal Pretzel Baking Co.

300 Eagle Ct.
Bridgeport, NJ 08014
Phone: (215) 467-0505
Web: federalpretzel.biz
Products: Soft pretzels

David's Cookies

11 Cliffside Dr.
Cedar Grove, NJ 07009
Phone: (800) 500-2800
Web: davidscookies.com
Products: Baked goods

Finlandia Cheese Co.

2001 U.S. 46, Suite 303
Parsippany, NJ 07054
Phone: (973) 316-6699
Web: finlandiacheese.com
Products: Cheese

Deluxe Italian Bakery, Inc.

680 E. Clements Bridge Rd.
Runnemede, NJ 08708
Phone: (856) 939-5000

MANUFACTURERS

Flavor Delite

228 Chester Ave.
Moorestown, NJ 08057
Phone: (856) 291-0400
Web: flavordelite.com
Products: Salts, marinades, spices

Frito-Lay, Inc.

85 Commerce Dr.
Somerset, NJ 08873
Phone: (732) 448-7100
Web: fritolay.com
Products: Snack foods

Ginsburg Bakery

151 Benigno Blvd.
Bellmawr, NJ 08031
P.O. Box 1256
Bellmawr, NJ 08099
Phone: (856) 754-7820
Web: 151foods.com
Products: Baked goods

Global Food Solutions

114 Clinton Rd.
Fairfield, NJ 07045
Phone: (877) 728-5550
Web: globalfoodsolutions.com
Products: Italian specialties, tortillas, breakfast foods

Goya Foods

350 County Rd.
Jersey City, NJ 07307
Phone: (201) 348-4900
1 Industrial Way
Pedricktown, NJ 08067
Phone: (856) 423-9300
Web: goya.com
Pres.: Robert Unanue
Products: Hispanic foods

Grace Kennedy Foods USA/ La Fe Foods

5 Ethel Blvd.
Wood-Ridge, NJ 07075
Phone: (201) 329-6260
Web: lafe.com
Products: Caribbean, Latin American products

Harris Tea Co.

344 New Albany Rd.
Morristown, NJ 08057
Phone: (856) 793-0290
Web: harristeatea.com
Products: Private label, specialty teas

Herr Foods, Inc.

801 Bremen Ave.
Egg Harbor, NJ 08215
Phone: (609) 965-1938
5 Mary Way
Hainesport, NJ 08036
Phone: (609) 261-0127
12 Van Vooren Rd.
Oakland, NJ 07436
Phone: (201) 651-9340
790 New Brunswick Rd.
Somerset, NJ 08873
Phone: (732) 356-1295
100 Kenyon Dr.
Lakewood, NJ 08701
Phone: (732) 905-1600
Web: herrfoods.com
Products: Snack foods

Italian Peoples Bakery, Inc.

63 Butler St.
Trenton, NJ 08611
Phone: (609) 394-7161
Web: bakeryfresh.com
Products: Bakery items

J&J Snack Foods Corp.

6000 Central Hwy.
Pennsauken, NJ 08109
Phone: (856) 665-9533
Web: jjsnack.com

MANUFACTURERS

Pres.: Gerald Shreiber
Products: Soft pretzels, fruit juice bars,
nutritional snacks, cookies, churros

Jack & Jill DSD

101 Commerce Dr.
Moorestown, NJ 08057
Phone: (856) 813-2300
501 Commodore Dr.
Swedesboro, NJ 08085
Phone: (856) 813-2300
2511 Fire Rd., Ste. A14
Egg Harbor Twp., NJ 08234
Phone: (609) 484-8000
2555 Brunswick Ave., Bldg. N
Linden, NJ 07036
Phone: (908) 862-5400
Web: jjicc.com
Products: Ice cream, novelties, frozen
yogurt

Johanna Foods, Inc.

P.O. Box 272
Johanna Farms Rd.
Flemington, NJ 08822
Phone: (908) 788-2200
Web: johannafoods.com
Products: Refrigerated juices, drink
boxes, yogurt

Lagniette Foods

546 Mitchell St.
Orange, NJ 07050
Phone: 973-674-0498
Pres.: Tom Dowd
Web: lagniettefoods.com
Products: Fresh, frozen seafood prod-
ucts

The Lamb Company

3A Gateway Blvd.
Pedricktown, NJ 08067
Tel: (856)276-9700
Web: thelambcompany.com
Products: Lamb, beef from New
Zealand and Australia

LaMonica Fine Foods

48 Gorton Rd.
P.O. Box 309
Millville, NJ 08332
Phone: (856) 825-8111
Web: lamonicafinefoods.com
Products: Clams and conch

Lassonde Pappas & Co., Inc.

1 Collins Dr., Ste. 200
Carneys Point, NJ 08069
Phone: (856) 455-1000
Web: lassondepappas.com
Products: Juices, teas, enhanced
water, cranberry sauce

Liscio's Bakery

600 Ellis St.
Glassboro, NJ 08028
Phone: (856) 881-5300
Web: lisciosbakery.com
Contact: Chad Vilotti
Products: Bread, rolls

Loeffler's Gourmet, Inc.

482 Whitehead Rd.
Trenton, NJ 08619
Phone: (609) 695-5068
Web: loefflersmeats.com
Products: Lunch meats

The Manischewitz Co.

72 New Hook Rd.
Bayonne, NJ 07002
Phone: (201) 553-1100
Web: manischewitz.com
Products: Kosher foods

Marlow Candy & Nut Co.

65 Honeck St.
Englewood, NJ 07631
Phone: (201) 569-7606
Web: marlowcandy.net
Products: Packaged candy and nuts

MANUFACTURERS

Martin's Specialty Sausage

150 Harmony Rd.
Mickleton, NJ 08056
Phone: (856) 423-4000
Web: martinssausage.com
Owner: Martin Giunta
Products: Sausage

Mission Foods

2010 Holcombe Way
Lambertville, NJ 08530
Phone: (908) 672-3198
Web: missionfoods.com
Contact: Mike Biase
Product: Tortillas

Mondelez International/ Nabisco Biscuit Co.

100 DeForest Ave.
East Hanover, NJ 07936
Phone: (973) 503-2000
Web: us.mondelezinternational.com
Products: Snacks, cookies, candy

NAC Foods

235 Commercial Ave.
Palisades Park, NJ 07650
Phone: (201) 592-8920
Web: www.nacfoods.com
Pres.: Alex Lambert
Products: Hispanic spices

Old Fashioned Kitchen, Inc.

1045 Towbin Ave.
Lakewood, NJ 08701
Phone: (732) 364-4100
Web: oldfashionedkitchen.com
Products: Potato pancakes, pierogies, blintzes

Palenque Provisions

23 Grant St.
Linden, NJ 07036
Phone: (908) 718-1557
Web: palenqueprovisions.com
Products: Meat products

Palermo Bakery

389 Liberty St.
Little Ferry, NJ 07643
Phone: (201) 336-9818
Web: palermodesserts.com
Pres: Paolo Bruno
Products: Customized cakes, bakery products

Pan American Coffee Co.

500 16th St.
Hoboken, NJ 07030
Phone: (800) 229-1883
Web: panamericancoffee.com
Products: Coffee

Pepsi-Cola Bottling Co. of Pennsauken

8275 N. Crescent Blvd.
Pennsauken, NJ 08110
Phone: (856) 665-6616
Web: pepsico.com
Products: Soft drinks, bottled water

Porky Products

400 Port Carteret Dr.
Carteret, NJ 07008
Phone: (732) 541-0200
Web: porky.com
Pres.: Jon Ewig
Products: Full line of meat and poultry

Premio Foods, Inc.

21-00 State Route 208, Ste. 200
Fair Lawn, NJ 07410
Phone: (973) 427-1106
Web: premiofoods.com
Products: Gourmet Italian sausage

Pulaski Meat Products

123 N. Wood Ave.
Linden, NJ 07036
Phone: (908) 925-5380
Web: pulaskimeats.com
Products: Ham, sausage, European style kielbasa, bacon, lunchmeats

MANUFACTURERS

Rao's Specialty Foods

Div. of Sovos Brands
441 Bloomfield Ave.
Montclair, NJ 07042
Phone: (800) 466-3623
Web: raos.com

Products: Dressings, sauces and marinades

Rastelli Foods Group

300 Heron Dr.
Swedesboro, NJ 08085
Phone: (856) 803-1100
Web: rastellifoodsgroup.com
Pres.: Ray Rastelli

Products: Beef, pork, veal, lamb, poultry, game, full line of value-added and kitchen-ready foods

Ready Pac Produce

700 Railroad Ave.
Florence, NJ 08518
Phone: (609) 499-1900
Web: readypac.com

Products: Packaged salads, prepared vegetables, cut fruit

Reckitt Benckiser

399 Interspace Pkwy.
P.O. Box 225
Parsippany, NJ 07054
Phone: (973) 404-2600
Web: rb.com

Products: Household cleaners and waxes, insect eliminators

Rich's Products

1910 Gallagher Dr.
Vineland, NJ 08360
Phone: (856) 696-5600
Web: richs.com
CEO: Richard Ferranti

Products: appetizers, bakery products and snacks

Rico Foods

578 East 19th St.

Paterson, NJ 07514
Phone: (973) 278-0589
Pres.: Emilio Hernandez
Web: ricofood.com
Products: Hispanic gourmet foods

Stahl-Meyer

2701 Lemoine Ave., Ste. 202
Fort Lee, NJ 07024
Phone: (201) 242-5500
Web: stahlymeyer.com
Products: Quality meat products

TD Specialty Foods

1617 Rt. 88, Ste. 204
Brick, NJ 08724
Phone: (732) 803-2925
Pres.: Anthony DeLorenzo
Products: Frozen cauliflower gluten-free, non-GMO pizza crust

Taste of Italy

1301 Bremen Ave.
Egg Harbor City, NJ 08215
Phone: (856) 223-0707
Web: tasteofitalymfg.com
Pres.: Pat Mckenna
Products: Arancini, pazotti, tiniz, stromboli

Thumann's

670 Dell Rd.
Carlstadt, NJ 07072
Phone: (201) 935-3636
Web: thumanns.com
Products: Deli meats

Toufayan Bakeries

175 Railroad Ave.
Ridgefield, NJ 07657
Phone: (800) 328-7482
Web: toufayan.com
Products: Baked goods

Tropical Cheese Industries, Inc.

425 Fayette St.

MANUFACTURERS

Perth Amboy, NJ 08861
Phone: (732) 442-4898
Web: tropicalcheese.com
Products: Cheese, tortillas, dips, deserts

Unilever/Bestfoods

800 Sylvan Ave.
Englewood Cliffs, NJ 07632
Phone: (201) 894-4000
Web: unilever.com
Products: Mayonnaise, peanut butter, pasta, corn oil, corn syrup

Victoria Fine Foods

Division of B&G Foods
4 Gatehall Dr.
Parsippany, NJ 07054
Phone: (973) 401-6500
Web: victoriainefoods.com
Products Italian specialty foods, sauces

Vieira's Bakery

34-48 Avenue K
Newark, NJ 07105
Phone: (973) 589-7719
Web: vieirasbakery.com
Product: Baked goods

Vrola Meats, Inc.

603 Washington Ave., Bldg. 8
South Amboy, NJ 08879
Phone: (732) 525-2255
Web: vrola.com
Products: Beef, poultry, pork, veal, lamb

Walden Farms

1209 W. Saint Georges Ave.
Linden, NJ 07036
Phone: (908) 925-9494
Web: waldenfarms.com
Products: Salad dressings; fruit dips; chocolate syrup, pancake syrup; veggie/chip dips; BBQ sauces; fruit syr-

ups; pasta sauces; jams, jellies, fruit spreads; ketchup; seafood sauce

Wellshire

509 Woodstown Rd.
Swedesboro, NJ 08085
Phone: (856) 769-8933
Web: wellshirefarms.com
Products: Natural meats

New York

4C Foods Corp.

580 Fountain Ave.
Brooklyn, NY 11208
Phone: (718) 272-4242
Web: 4c.com
Pres.: John Celauro
Products: Drink mixes, bread crumbs, grated cheese, coatings, soup/dip mixes

Acme Smoked Fish Corp.

30-56 Gem St.
Brooklyn, NY 11222
Phone: (718) 383-8585
Web: acmesmokedfish.com
Product: Smoked salmon, whitefish, chubs, herring, sable, sturgeon, kippered salmon, salads, Blue Hill Bay products

Aladdin Bakers

240 25th St.
Brooklyn, NY 11232
Phone: (718) 499-1818
Web: aladdinbakers.com
Product: Bread - gourmet wraps, gyro, pita, bagels, bread sticks

Alle Processing Corp.

56-20 59th St.
Maspeth, NY 11378
Phone: (718) 894-2000
Web: alleprocessing.com
Product: Processed beef, veal, lamb, poultry

MANUFACTURERS

Ambrosial LLC

P.O. Box 090712
Brooklyn, NY 11209
Phone: (718) 836-2404
Web: ambrosialgranola.com
Products: Organic muesli cereal

Arizona Beverages

60 Crossways Park Dr. West, Ste. 400
Woodbury, NY 11797
Phone: (516) 812-0300
Web: drinkarizona.com
Products: Beverages

Artuso Pastry Foods Corp.

49 S. Macquestan Pkwy.
Mount Vernon, NY 10550
Phone: (914) 663-8806
Web: artusopastry.com
Product: Cannoli shells and cream,
tiramisu, assorted Italian pastries

Bagels By Bell

3333 Royal Ave.
Oceanside, NY 11572
Phone: (718) 272-2780
Web: bialy.com
Products: Bagels and bialys

Barrie House Coffee Co., Inc.

4 Warehouse Ln.
Elmsford, NY 10523
Phone: (914) 233-1561
Web: barriehouse.com
Product: Roasted coffee

Bartlett Dairy

90-04 161st St.
Jamaica, NY 11432
Phone: (718) 658-2299
Web: bartlettny.com
Products: Juice, bread, cheese, butter

Bedemco Inc.

3 Barker Ave., Ste. 325.
White Plains, NY 10601

Phone: (914) 683-1119
Web: bedemco.com
Products: Nuts and dried fruit, dehydrated vegetables

Bimbo Bakeries USA

1724 Fifth Ave.
Bay Shore, NY 11706
Phone: (631) 951-5335
955 Grand Blvd.
Deer Park, NY 11729
Phone: (631) 274-4906
55-07 48th St.
Maspeth, NY 11378
Phone: (718) 729-1047
Web: bimbobakeriesusa.com
Products: Bread, rolls

Bushwick Commission Co., Inc.

201 Northwest Dr.
Farmingdale, NY 11735
Phone: (516) 249-6030
Web: bushwickpotato.com
Product: Potatoes

Byrne Dairy, Inc.

P.O. Box 176
2394 US Rt 11
LaFayette, NY 13084
Phone: (800) 899-1535
Web: byrnedairy.com
Products: Fresh milk and dairy products

Coca-Cola Bottling

115 Fairview Park Dr., Unit 1
Elmsford, NY 10523
Phone: (914) 789-1580
Web: coca-cola.com
Product: Carbonated beverages,
bottled water

Coffee Holding Co.

3475 Victory Blvd.
Staten Island, NY 10314
Phone: (718) 832-0800

MANUFACTURERS

Pres.: Andrew Gordon
Web: coffeeholding.com
Products: Coffee

Cronin's Maple Farm

2109 Route 52
Hopewell Junction, NY 12533
Phone: (845) 226-3815
Web: croninsmaplefarm.com
Product: Maple syrup

Dell's Maraschino Cherries Co.

175-177 Dikeman St.
Brooklyn, NY 11231
Phone: (718) 624-4380
Web: dellscherry.com
Owners: Dominque Mondella, Dana Mondella Bentz
Product: Maraschino cherries

El Dorado Coffee Roasters

56-75 49th St.
Maspeth, NY 11378
Phone: (718) 418-4100
Web: eldoradocoffee.com
Products: Coffee

Elmhurst Dairy

1200 Maple Rd.
Elma, NY 14059
Phone: (888) 356-1925
Web: elmhurst125.com
Products: Plant based milk

Esposito's Finest Quality Sausage

354 W. 38th St., Ground Floor
New York, NY 10018
Phone: (212) 868-4142
Web: espositosausage.com
Product: Sausage

Farm Ridge Foods

3124 Express Dr. South
Islandia, NY 11749
Phone: (631) 343-7070
Web: farmridgefoods.com

Pres.: Ron Loeb
Products: Ready to serve foods, salads, pickles, olives

Friendship Dairies, Inc.

Div. of Saputo
6701 County Rd. 20
Friendship, NY 14739
Phone: (585) 973-3031
Web: friendshipdairies.com
Product: Dairy products

Garofalo USA

817 Broadway, 4th Fl.
New York, NY 10003
Phone: (646) 581-9340
Web: pastagarofalo.it/us
Products: Pasta

Global Food Solutions

159 Adams Ave.
Hauppauge, NY 11788
Phone: (877) 728-5550
Web: globalfoodsolution.co
Product: Italian specialties, tortillas, breakfast foods

Golden Krust Caribbean Bakery & Grill

3958 Park Ave.
Bronx, NY 10457
Phone: (718) 655-7878
Web: goldenkrust.com
Product: Jamaican patties

Gold's Pure Food LLC

1 Brooklyn Rd.
Hempstead, NY 11550
Phone: (516) 483-5600
Web: goldshorseradish.com
Product: Horseradish, sauces, chocolate syrup

GotMilk Snacks LLC

1356 Broadway
New York, NY 10018

MANUFACTURERS

Phone: (717) 969-2197
Web: gotmilksnacks.com
Products: Cookies, granola cereals,
snack bars, wafer spirals

Gourmet Boutique

144-02 158th St.
Jamaica, NY 11434
Phone: (718) 977-1200
Web: gourmetboutique.com
Products: Specialty prepared foods

Gourmet Factory

55 Corporate Dr.
Hauppauge, NY 11788
Phone: (631) 231-4548
Web: thegourmetfactory.com
Products: Olive oil, olives,
Mediterranean foods

Hain Celestial Group

1111 Marcus Ave
Lake Success, NY 11042
Phone: (516) 587-5000
Web: hain.com
Products: Natural and organic food
and personal care products

Herr Foods, Inc.

2 Warehouse Ln.
Elmsford, NY 10523
Phone: (914) 789-5015
Web: herrs.com
Products: Snack foods

HipSnacks

188 Washington St.
Poughkeepsie, NY 12601
Phone: (212) 772-6215
Web: hipsnacks.com
Product: Cookies

Hot Bread Kitchen

630 Flushing Ave.
Brooklyn, NY 11206
Phone: (929) 226-2079

Web: hotbreadkitchen.org
CEO: Shaolee Sen
Product: Breads, tortillas, crackers
and granola

House of Spices India, Inc.

127-40 Willets Point Blvd.
Flushing, NY 11368
Phone: (718) 507-4900
Web: hosindia.com
Product: Indian foods

Hudson Trading Group, LLC

228 Park Ave. South, ECM #19870
New York, NY 10003
Phone: (201) 917-3044
Web: hudsontraders.com
Products: Sterilized seeds, herbs and
dehydrated vegetables

Hummingbird Ranch

59 Cottage St.
Salt Point, NY 12578
Phone: (845) 266-0084
Web: hummingbirdranch.biz
Product: Honey and honey products

Icco Specialty Foods

One Olympic Dr.
Orangeburg, NY 10962
Phone: (845) 398-9800
Web: iccocheese.com
Products: Grated romano and parme-
san cheeses, bread crumbs

Jake's Grillin'

76 Loganberry Ct.
Hopewell Junction, NY 12533
Phone: (845) 226-4656
Web: jakesgrillin.com
Products: Coffee rubs and sauces

Jane's Homemade Ice Cream

307 Wall St.
Kingston, NY 12401
Phone: (845) 338-1801

MANUFACTURERS

Web: janesicecream.com
Product: Ice cream

King Brands

Div. of Saba Chemicals
247 Prospect Ave., Ste. 4
Brooklyn, NY 11215
Phone: (347) 915-0702
Web: kingpinebrands.com
Products: Household cleaning supplies, disinfectants

Kozy Shack Enterprises, Inc.

Div. of Land O Lakes
83 Ludy St.
Hicksville, NY 11801
Phone: (516) 870-3000
Web: kozyshack.com
Product: Pudding

Lilly's Family Foods

376-C Bayshore Rd.
Deer Park, NY 11729
Phone: (631) 242-2044
Web: lillysfamilyfoods.com
Products: Nuts, dried fruit, candy, trail mix, snack foods

Long Island Tea Co.

12-1 Dubon Ct.
Farmingdale, NY 11735
Phone: (855) 542-2832
Web: longislandteas.com
Products: Premium iced tea

Martin Sidor Farms, Inc.

2010 Oregon Rd.
Mattituck, NY 11952
Phone: (631) 298-8631
Web: northforkchips.com
Products: Potato chips

Master Purveyors

355 Food Center Dr., Unit B 14
Bronx, NY 10474
Phone: (718) 542-1000

Web: masterpurveyors.com
Products: Dry aged prime and choice beef

Maya Kaimal Fine Indian Foods

P.O. Box 700
Rhinebeck, NY 12572
Phone: (845) 876-8200
Web: mayakaimal.com
Owners: Maya Kaimal, Guy Lawson
Products: Indian simmer sauces

Nassau Candy

530 West John St.
Hicksville, NY 11801
Phone: (516) 433-7100
Web: nassaucandy.com
Products: Candy

New York Ravioli & Pasta Co.

12 South Denton Ave.
New Hyde Park, NY 11040
Phone: (516) 741-7287
Web: nyravioli.com
Product: Gourmet pasta, sauces

NY Brooklyn Bread Co.

8118 18th Ave.
Brooklyn, NY 11214
Phone: (718) 837-0709
Web: nybrooklynbread.com
Product: Artisan breads

Organic Nectars

P.O. Box 158
Maiden on Hudson, NY 12453
Phone: (845) 246-0506
Web: organicnectars.com
Product: Gelato, agave syrup, dessert syrups

Paesana

101 Central Ave.
E. Farmingdale, NY 11735
Phone: (631) 845-1717
Web: paesana.com

MANUFACTURERS

Products: Olives, pickles, garlic, canned vegetables, sauces, dressings

Pepsi Beverage Co.

700 Anderson Hill Rd.
Purchase, NY 10577
Phone: (914) 253-2000
Web: pepsi.com

Products: Bottled, canned beverages

Rienzi Foods

18-81 Steinway St.
Astoria, NY 11105
Phone: (718) 278-8435
Web: rienzifoods.com
Products: Italian food products

Sabra Dipping Co. LLC

777 Westchester Ave., 3rd Floor
White Plains, NY 10604
Phone: (888) 957-2272
Web: sabra.com
Products: Dips

Safeguard Chemical Corp.

65 Commercial Ave.
Garden City, NY 11530
Phone: (800) 536-3170
Web: safeguardchemical.com
Products: Cleaning supplies, disinfectants, insecticides

Sally Sherman Foods

300 N. MacQuesten Pkwy.
Mt. Vernon, NY 10550
Phone: (914) 664-6262
Web: sallyshermanfoods.com
Product: Prepared salads

Savory Pie Co., Inc.

215 Stratford Rd.
Brooklyn, NY 11218
Phone: (718) 856-3418
Web: zcrackers.com
Owners: Keith and Pam Pollack
Product: Crackers

Select Products Holdings, LLC

1 Arnold Dr.
Huntington, NY 11743
Phone: (631) 421-6000
Web: selectph.com
Products: Paper goods

Seviroli Foods

385 Oak St.
Garden City, NY 11530
Phone: (516) 222-6220
Web: seviroli.com
Products: Pasta

Tango Spice Co.

P.O. Box 952
Sound Beach, NY 11789
Phone: (631) 356-2429
Web: tangospice.com
Product: Spice blends

Tortilleria Chinantla, Inc.

827 N. 6th St.
Brooklyn, NY 11211
Phone: (718) 456-2828
Web: tortilleriachinantla.com
Product: Tortillas, tostadas

Tower Isles Frozen Foods, Ltd.

2025 Atlantic Ave.
Brooklyn, NY 11233
Phone: (718) 495-2626
Web: towerislespatties.com
Products: Jamaican style patties

Twin Marquis, Inc.

Div. of TMI Trading Corp.
7 Bushwick Pl.
Brooklyn, NY 11206
Phone: (718) 386-6868
Web: twinmarquis.com
Product: noodles, wrappers, dumplings, egg rolls, spring rolls, buns

Wanjashan International

4 Sands Station Rd.

MANUFACTURERS

Middletown, NY 10940
Phone: (845) 343-1505
Web: wanjashan.com.tw
Product: Soy sauce

Wenner Bread Products

2001 Orville Dr. N.
Ronkonkoma, NY 11779
Phone: (631) 738-1620
Web: wennerbakery.com
Products: Frozen bread dough

White Coffee Corp.

18-35 38th St.
Long Island City, NY 11105
Phone: (718) 204-7900
Web: whitecoffee.com
Products: Coffee, tea

Wild Virginia Inc.

P.O. Box 240
Pound Ridge, NY 10576
Phone: (914) 764-5195
Web: gowildvirginia.com
Products: Salad dressings

Pennsylvania

ASK Foods, Inc.

77 N. Hetrick Ave.
P.O. Box 388
Palmyra, PA 17078
Phone: (717) 838-6356
Web: askfoods.com
Dir.-Sales & Mktg.: Liz Burkholder
Products: Deli salads, soups, HMR sides and entrees

ATV Bakery, Inc.

36 S. Third St.
Reading, PA 19602
Phone: (610) 374-5577
Web: atvbakery.com
Products: Italian breads, rolls

A-Treat Bottling Co.

3150 Coffeetown Rd.
Orefield, PA 18069
Phone: (610) 434-6139
Web: a-treat.com
Products: Soft drinks

Alderfer, Inc.

382 Main St.
P.O. Box 2
Harleysville, PA 19438
Phone: (215) 256-8818
266 West Cherry Ln.
Souderton, PA 18964
Web: leidys.com
Products: Smoked meats

Ateco, Inc./Mrs. T's Pierogies

P.O. Box 606
600 E. Center St.
Shenandoah, PA 17976
Phone: (570) 462-2745
Web: ateco.com
Products: Pierogies

Bassett's Ice Cream

1211 Chestnut St., Ste. 410
Philadelphia, PA 19107
Phone: (215) 864-2771
Web: bassettsicecream.com
Products: Ice cream

Berks Packing

319 Bingaman St.
Reading, PA 19602
P.O. Box 5919
Reading, PA 19610
Phone: (610) 376-7291
Web: berksfoods.com
Pres.: David Boylan
Products: Meats

Best Dressed Associates, Inc.

641 Lowther Rd.
Lewisberry, PA 17339
Phone: (717) 938-2222

MANUFACTURERS

Web: gazeboroom.com
Product: Gazebo Room salad dressing, marinades

Bickel's Snack Foods

Div. of Hanover Foods
P.O. Box 2427
York, PA 17404
Phone: (800) 233-1933
Web: bickelssnacks.com
Products: Potato chips

Bimbo Bakeries USA

150 Greentree Rd., Ste. 1001
Oaks, PA 19456
Phone: (610) 676-0270
255 Business Center Dr., Ste. 20
Horsham, PA 19044
Phone: (215) 672-8010
2415 Brodhead Rd.
Bethlehem, PA 18020
Phone: (610) 865-7402
540 Upland Ave.
Reading, PA 19611
Phone: (610) 376-7131
7 Marion Lane
Brodheadsville, PA 18322
Phone: (570) 992-2320
1186 Sathers Dr.
Pittston, PA 18640
250 Dunksferry Rd.
Bensalem, PA 19020
Phone: (800) 523-5220
Web: bimbobakeriesusa.com
Products: Baked goods

Charles Ritter Inc.

3333 S. 3rd St.
Philadelphia, PA 19148
Phone: (215) 320-5000
Web: charlesritterinc.com
Products: Custom cut, portion control
boneless chicken breast; beef and
chicken sandwich steaks

Clemens Food Group

2700 Clemens Rd.
P.O. Box 902
Hatfield, PA 19440-0902
Phone: (215) 368-2500
Web: clemensfoodgroup.com
Pres.: Doug Clemens
Products: Processed, smoked meats

Clover Farms Dairy Co.

P.O. Box 14627
Reading, PA 19612-4627
Phone: (610) 921-9111
Web: cloverfarms.com
Products: Milk, dairy

Devault Foods

1 Devault Ln.
Devault, PA 19432
Phone: (610) 644-2536
Web: devaultfoods.com
Products: Portion-controlled meat products

Dietz & Watson

5701 Tacony St.
Philadelphia, PA 19135
Phone: (215) 831-9000
Web: dietzandwatson.com
CEO: Louis Eni
Products: Deli meats and cheeses,
hot dogs, bacon, meat snacks

Domino Foods, Inc.

216 Skylar Ln.
Wayne, PA 19087
Cell: (610) 563-8121
Web: dominosugar.com
VP-Consumer Sales/Mktg: Maria
Machita
Products: Sugar

Don's Salads

4461 Township Line Rd.
Schwenksville, PA 19473
Phone: (888) 321-3667

MANUFACTURERS

Web: donssalads.com
CEO/Pres.: Victor Skloff
Products: Salads, cream cheese spreads, soups, desserts

E. Frank Hopkins Co., Inc.

3120 S. 3rd St.
Philadelphia, PA 19148
Phone: (215) 468-9190
Web: efrankhopkins.com
Products Fresh and frozen seafood

E.J. Faller Pretzel Co.

528 Moss St.
Reading, PA 19604
Phone: (610) 372-3354
Web: fallerspretzels.com
Products: Pretzel sticks

Ebro N.A.

85 Shannon Rd.
Harrisburg, PA 17112
Phone: (717) 526-2468
Web: ebrofoods.es/en
Products: Pasta, rice

Ellis Coffee

2835 Bridge St.
Philadelphia, PA 19137
Phone: (800) 822-3984
Web: elliscoffee.com
Products: Coffee, tea and related products

F.M. Brown & Sons, Inc.

P.O. Box 2116
205 Woodrow Ave.
Sinking Spring, PA 19608
Phone: (800) 334-8816
Web: fmbrown.com
Products: Pet food, animal feed

Fran Tomalis & Sons, Inc.

125 Armstrong Rd.
Pittston, PA 18640
Phone: (570) 655-9608

Products: Wholesale meat and meat products

Freda Meats

1334 S. Front St.
Philadelphia, PA 19147
Phone: (215) 336-6300
Products: Premium quality lunch meats

Fresh Made Dairy

Div. of Lifeway Foods
810-20 Bleigh Ave.
Philadelphia, PA 19111
Phone: (215) 725-9013
Web: freshmadedairy.com
Products: Kefir, butter, cream, sour cream, cheese

Furmano's

770 Cannery Rd.
Northumberland, PA 17857-0500
Phone: (800) 952-1111
Web: furmanos.com
Pres.: Chad Geise
Products: Canned vegetables

G&S Foods, Inc./Tastysnack Quality Foods

101 Sutton Rd.
Abbottstown, PA 17301
Phone: (717) 259-5323
Web: gandsfoods.com
Products: Snack foods

General Mills

200 Dryden Rd., Ste. 3000
Dresher, PA 19025
Phone: (215) 784-5100
Web: generalmills.com
Products: Dried baking mixes, yogurt, flour, cereal, fruit snacks

Gibble's Foods

6647 Molly Pitcher Hwy, South
Chambersburg, PA 17202

MANUFACTURERS

Phone: (717) 375-2243
Web: gibblesfoods.com
Products: Snack foods

Giorgio Foods, Inc.

347 June Ave.
Blandon, PA 19510
Phone: (610) 926-2800
108 Plaza Dr., Ste 200
Blandon, PA 19510
Phone: (610) 916-8360
1340 Newark Rd.
Toughkenamon, PA 19374
Phone: (610) 268-3773
Web: giorgiofoods.com
Products: Canned mushrooms, frozen breaded mushrooms and other frozen vegetable products, frozen breaded cheese sticks

Godshall's Quality Meats

675 Mill Rd.
Telford, PA 18969
Phone: (215) 256-8867
1415 Weavertown Rd
Lebanon, PA 17046
Phone: (717) 274-6100
734 Hagey Center Dr.
Souderton, PA 18964
Phone: (215) 256-8867
Web: godshalls.com
Products: Meat and turkey products

HP Hood/Penn Maid/Maggio

10975 Dutton Rd.
Philadelphia, PA 19154
Phone: (215) 824-2800
Web: pennmaid.com
Products: Dairy products, yogurt, sour cream, dips, juices, dessert items, cheese, UHT

Hanover Foods Corp.

P.O. Box 334
Hanover, PA 17331
Phone: (717) 632-6000
Web: hanoverfoods.com

Products: Canned and frozen vegetables, frozen soft pretzels

Harrisburg Dairies

2001 Herr St.
Fred Dewey JR Harrisburg Dairies
linkedin
Harrisburg, PA 17103
Phone: (717) 233-8701
Web: harrisburgdairies.com
Pres./CEO: Fred Dewey Jr.
Products: Dairy products, juices, teas, water

Herr Foods, Inc.

20 Herr Dr.
P.O. Box 300
Nottingham, PA 19362
Phone: (610) 932-9330
Web: herrs.com
Chmn./CEO: James M. Herr
Products: Snack foods

The Hershey Co.

100 Crystal A Dr.
Hershey, PA 17033
Phone: (717) 534-7686
Web: hersheys.com
Pres./CEO: Michele Buck
Products: Confections

Hershey Creamery Co.

301 S. Cameron St.
Harrisburg, PA 17101
Phone: (717) 238-8134
Web: hersheyicecream.com
Product: Ice cream

Hess Brothers Fruit Co.

1275 Manheim Pike
Lancaster, PA 17601
Phone: (717) 656-2631
Web: hessbros.com
Products: Apples

MANUFACTURERS

Huntsinger Farms

211 E. Mountain Rd.
Hegins, PA 17938
Phone: (570) 682-3342
Web: huntsingerfarms.net
Pres.: John Terwilliger
VP: Stephen Terwilliger
Products: Potatoes

John F. Martin & Sons, Inc.

P.O. Box 137
Stevens, PA 17578
Phone: (800) 597-2804
Web: johnfmartinmeats.com
Products: Ham, bacon, deli meats,
cheese, cream cheese

Just Born, Inc.

1300 Stefko Blvd.
Bethlehem, PA 18017
Phone: (610) 867-7568
Web: justborn.com
Products: Confectionery items

Kelchner Food Products

7520 Morris Ct., Ste. 115
Allentown, PA 18106
Phone: (610) 674-4450
Web: kelchnershorseradish.com
Products: Horseradish, sauces

Kessler's, Inc.

1201 Hummel Ave.
Lemoyne, PA 17043
Phone: (717) 763-7162
Web: kesslerfoods.com
Pres.: Robert E. Kessler Jr.
Products: Franks, ham, sausage, private label gourmet meats

Kissin Fresh Meats

140 E. Richmond St.
Philadelphia, PA 19125
Phone: (215) 739-4242
Web: kissinfreshmeats.com
Products: Beef, pork, lamb and veal

Knauss Foods

625 E. Broad St.
Quakertown, PA 18951
Phone: (215) 536-4220
Web: knaussfoods.com
Products: Dried beef

Knouse Foods, Inc.

800 Peach Glen Rd.-Idaville Rd.
Peach Glen, PA 17375-0001
Phone: (717) 677-8181
Web: knouse.com
Products: Fruit products

Kreider Farms

1463 Lancaster Rd.
Manheim, PA 17545
Phone: (888) 665-4415
Web: kreiderfarms.com
Products: Eggs, milk, drinks, ice cream

Kunzler & Co. Inc.

652 Manor St.
P.O. Box 4747
Lancaster, PA 17604
Phone: (888) 586-9537
Web: kunzler.com
Products: Deli meats, ham, hot dogs, bacon

Kutztown/Weaver's Lebanon Bologna

Div. of Godshall's Quality Meats
1415 Weavertown Rd.
Lebanon, PA 17046
Phone (717) 274-6100
675 Mill Rd.
Telford, PA 18969
Phone: (215) 256-8867
743 Hagey Center Dr.
Souderton, PA 18964
Phone: (215) 256-8867
Web: godshalls.com
Products: Lebanon bologna and other wood smoked meats

MANUFACTURERS

Lehigh Valley Dairy/Tuscan

880 Allentown Rd.
Lansdale, PA 19446
Phone: (215) 855-8205
Web: lehighvalleydairyfarms.com
Products: Fluid dairy products, juice, fruit drinks, cottage cheese, spring water, sour cream, yogurt

Leidy Premium Pork Products

382 Main St.
Harleysville, PA 19438
Phone: (215) 256-8818
266 W. Cherry Ln.
P.O. Box 64257
Souderton, PA 18964
Web: leidys.com
Products: Pork products

Liberty Coca-Cola

725 E. Erie Ave.
Philadelphia, PA 19134
Phone: (215) 427-4500
Web: coca-cola.com
Products: Soft drinks, beverages

Maglio Fresh Foods

3632 S. Third St.
Philadelphia, PA 19148
Phone: (215) 465-3902
Web: maglios.com
Products: Sausage, stromboli

Maid-Rite Specialty Foods LLC

105 Keystone Industrial Park
Dunmore, PA 18512
Phone: (800) 233-4259
Web: mr-specialty.com
Products: Meat products

Maple Donuts

3455 E. Market St.
York, PA 17402
Phone: (717) 757-7826
Web: mapledonutsinc.com
Products: Donuts

Martin's Famous Pastry Shoppe

1000 Potato Roll Ln.
Chambersburg, PA 17202
Phone: (800) 548-1200
Web: potatorolls.com
Products: Rolls, bread

Martin's Potato Chips, Inc.

5847 Lincoln Hwy. West
P.O. Box 28
Thomasville, PA 17364
Phone: (717) 792-3565
Web: martinssnacks.com
Contact: David Potter
Products: Potato chips

Michel's Bakery

5698 Rising Sun Ave.
Philadelphia, PA 19120
Phone: (215) 742-3900
Web: michelsbakery.com
Products: Bakery items

Morabito Baking Co., Inc.

757 Kohn St.
Norristown, PA 19401
Phone: (610) 275-5419
Web: morabito.com
Sales Mgr.: Tom Mirabile
Products: Bread, rolls

National Pretzel Co., Inc.

Division of Treehouse Foods
2060 Old Philadelphia Pike
Lancaster, PA 17602
Phone: (800) 732-0089
Web: nationalpretzel.com
Products: Pretzels

Nature's Yoke

165 N. Shirk Rd.
New Holland, PA 17557
Phone: (717) 925-0171
Web: naturesyoke.com
Products: Natural and organic cage free in-shell eggs

MANUFACTURERS

Neilly's Foods

75 Acco Dr. Ste A-12
York, PA 17404
Phone: (717) 428-6431
Web: neillys.com
Pres./CEO: Albert Ndjee
VP-Global Business Dev.: Julie Ndjee
Products: Healthy, convenient Afro-Caribbean, Hispanic foods

Nelson's Ice Cream, Inc.

600 W. Germantown Pike, Ste. 400
Plymouth Meeting, PA 19462
Phone: (610) 948-3000
Web: nelsonsicecream.com
Products: Ice cream

Nestle Purina Petcare Co., Inc.

2050 Pope Rd.
Allentown, PA, 18104
Phone: (610) 395-3301
Products: Pet foods

P&S Ravioli Co.

1640 S. 10th St.
Philadelphia, PA 19148
Phone: (215) 271-7781
Web: psravioli.com
Products: Fresh and frozen pasta and entrees

Pepperidge Farm Biscuit Bakery/ Sales

Mid-Atlantic Region Office
2195 N. Reading Rd.
Denver, PA 17517
Phone: (717) 336-8621
Web: pepperidgefarm.com
Products: Bread, rolls, stuffing, crou-tons, cookies, crackers

Plantation Candies, Inc.

4224 Old Bethlehem Pike
Telford, PA 18969
Phone: (215) 723-6810
Web: plantationcandies.com

Products: Candies: Misty Mints, dip-
ping centers, hard candies

Prophase Labs

621 Shady Retreat Rd.
Doylestown PA 18901
Phone: (215) 345-0919
Web: prophaselabs.com
CEO: Ted Karkus
Products: Cough drops, cold medicine

Quaker Maid Meats, Inc.

521 Carroll St.
Reading, PA 19611
Phone: (610) 376-1500
Web: quakermaidmeats.com
Products: Frozen meats

Quaker Valley Foods

2701 Red Lion Rd.
Philadelphia, PA 19114
Phone: (215) 992-0900
Web: quakervalleyfoods.com
Products: Beef, pork, poultry, lamb
and deli

Quality Bakers of America Cooperative, Inc.

1275 Glenlivet Dr., Ste. 100
Allentown, PA 18106
Phone: (484) 224-2990
Web: qba.com
Products: Sunbeam bread

R.M. Palmer Co.

77 South Second Ave.
West Reading, PA 19611
P.O. Box 1723
Reading, PA 19603
Phone: (610) 372-8971
Web: rmpalmer.com
Products: Candy

Rosa Foods

2750 Grays Ferry Ave.
Philadelphia, PA 19146

MANUFACTURERS

Phone: (215) 467-2214
Web: rosafafoods.com
Products: Italian specialty foods

S.R. Rosati, Inc.

201 E. Madison Ave.
Clifton Heights, PA 19018
Phone: (610) 626-1818
Web: rosatiice.com
Products: Flavored water, ice

Safepaw

P.O. Box 220
Southampton, PA 18966
Phone: (800) 783-7841
Web: safepaw.com
Products: Pet and child safe ice melt-ers

Sauder Eggs

570 Furnace Hill Pike
Lititz, PA 17543
Phone: (717) 626-2074
Web: saudereggs.com
Contact: Mark Sauder
Products: Eggs

Savor Street Foods

Div. of Utz Quality Foods
51 Spring Valley Rd.
Reading, PA 19610
Phone: (800) 523-8253
Web: savorstreet.com
Sr. Dir. Customer Service: Jo Andre
Products: Contract manufacturer of full line of salty snacks

Seafood America Co.

645 Mearns Rd.
Warminster, PA 18974
Phone: (215) 672-2211
Web: seafoodamerica.com
Products: Value added seafood products

Seltzer's Smokehouse Meats

230 N. College St.
Palmyra, PA 17078
Phone: (717) 838-6336
Web: seltzerslebanon.com
Product: Lebanon bologna

Snyder's-Lance, Inc.

Div. of Campbells
1250 York St.
P.O. Box 6917
Hanover, PA 17331
Phone: (800) 233-7125
Web: snyderslance.com
Products: Snack foods

Spring Glen Fresh Foods/ Sunsprout

314 Spring Glen Dr.
Ephrata, PA 17522
Phone: (800) 641-2853
Web: springglen.com
Products: Deli salads, entrees, soups, desserts, potatoes

Stauffer Biscuit Co., Inc.

360 S. Belmont St.
York, PA 17405-1426
P.O. Box 12002
York, PA 17402
Phone: (717) 843-9016
Web: stauffers.com
Products: Cookies, crackers

Sterman Masser Potato Farms

2 Fearnot Rd.
P.O. Box 210
Sacramento, PA 17968
Phone: (570) 682-3709
Web: stermanmasser.com
Products: Potatoes

Sweet Ovations

Div. of Zentis
1741 Tomlinson Rd.
Philadelphia, PA 19116

MANUFACTURERS

Phone: (215) 676-3900
Products: Fruit products for ingredients in dairy, bakery, drink industries

Sweet Street Desserts

722 Hiesters Ln.
Reading, PA 19605
Phone: (800) 793-3897
Web: sweetstreet.com
Products: Gourmet frozen cakes, pies

Talluto's Authentic Italian Food

600 Kaiser Dr.
Folcroft, PA 19032
Phone: (610) 522-0122
Web: tallutos.com
Products: Italian Food

Tasty Baking Co.

Div. of Flower Foods
4300 S. 26th St.
Philadelphia, PA 19112
Phone: (215) 221-8500
Web: tastykake.com
Products: Packaged cake items, English muffins

To-Jo Fresh Mushrooms

974 Penn Green Rd.
Avondale, PA 19311
Phone: (610) 268-8082
Web: to-jo.com
Products: Fresh mushrooms

Tom Sturgis Pretzels, Inc.

2267 Lancaster Pike
Reading, PA 19607
Phone: (610) 775-0335
Web: tomsturgispretzels.com
Products: Pretzels

Turkey Hill Dairy

2601 River Rd.
Conestoga, PA 17516
Phone: (800) 693-2479
Web: turkeyhill.com

CEO: Tim Hopkins
Products: Ice cream, milk products, beverages

Utz Quality Foods, Inc.

900 High St.
Hanover, PA 17331
Phone: (717) 637-6644
Web: utzsnacks.com
CEO: Dylan Lissette
Products: Snack foods, cookies, crackers

Vincent Giordano Corp.

2600 Washington Ave.
Philadelphia, PA 19146
Phone: (215) 467-6629
Web: vgjordano.com
Pres.: Guy Giordano
VP-Sales/Mktg: Justine Giordano
Products: Roast beef, corned beef, pastrami

Wawa Dairy

1393 West Baltimore Pike
Wawa, PA 19063
Phone: (610) 358-8195
Web: wawa.com
Products: Milk, ice cream mixes, teas and fruit drinks

Weaver's of Wellsville

47 North St.
P.O. Box 66
Wellsville, PA 17365
Phone: (717) 432-4146
Web: weaversofwellsville.com
Products: Deli meat and cheese products

Wege Pretzel Co.

P.O. Box 334
Hanover, PA 17331
Phone: (800) 888-4646
Web: wege.com
Products: Pretzels

MANUFACTURERS

Wilkins Rogers Mills

19 N. Market St.
Mount Joy, PA 17552
Phone: (717) 653-1403
338 N. Railroad St.
Palmyra, PA 17078
Phone: (717) 838-2421
Web: wrmills.com
Products: Flour, corn meal, seafood
breading, chicken breading

Winter Gardens Quality Foods

304 Commerce St.
PO. Box 339
New Oxford, PA 17350
Phone: (717) 624-4911
Web: wintergardens.com
Chmn./CEO: Thomas Bross III
Pres./COO: Thomas Bross IV
Products: Deli salads, dessert items,
fresh soups, hot deli items, entrée
sandwiches, pasta salads, specialty
items

Zitner's Fine Confections

3120 N 17th St.
Philadelphia, PA 19132
Phone: (215) 229-4990
Web: zitners.com
Products: Chocolate covered Easter
eggs, chocolate covered pretzels

Virginia

Abuelita Mexican Food

9209 Enterprise Ct.
Manassas Park, VA 20111
Phone: (703) 369-0232
Web: abuelita.com
Products: Corn and flour tortillas, taco
shells, tortilla chips, tamales, burritos

Amelia Springs Water

13302 Chula Rd.
PO. Box 656
Amelia Court House, VA 23002

Phone: (804) 561-5556
Web: ameliabeverages.com
Pres.: Eve C. Painter
Product: Spring water

Bimbo Bakeries USA

6636 Fleet Dr.
Alexandria, VA 22310
Phone: (703) 313-8444
580 HP Way
Chester, VA 23836
Phone: (804) 530-2830
8501 Backlick Rd.
Lorton, VA 22079
Phone: (888) 589-0147
126 Marathon Dr.
Winchester, VA 22602
Phone: (800) 220-7640
Web: bimbobakeriesusa.com
Products: Baked goods

C.F. Sauer Co.

2000 W. Broad St.
Richmond, VA 23220
Phone: (804) 342-8572
Web: cfsfoods.com
Products: Spices, extracts, oils, may-
onnaise

Cherrystone Aqua-Farms

1588 Townfield Dr.
Cape Charles, VA 23310
Phone: (757) 331-2404
Web: clamandoyster.com
Products: Clams, oysters

Chincoteague Shellfish Inc.

7564 East Side Rd.
Chincoteague, VA 23336
7654 East Side Rd.
Chincoteague, VA 23336
Phone: (757) 336-1985
Web: clamandoyster.com
Products: Clams, oysters

MANUFACTURERS

Cuisine Solutions

22445 Sous Vide Lane, Unit 100
Sterling, VA 20166
Phone: (703) 270-2900
Web: cuisinesolutions.com
Products: Frozen prepared foods

Ebro N.A.

300 Park Center Dr.
Winchester, VA 22603
Phone: (540) 722-9830
Web: ebrofoods.es/en
Products: Pasta, rice

Flowers Baking

1905 Hollins Mill Rd.
Lynchburg, VA 25403
Phone: (434) 528-0441
Web: flowersfoods.com
Products: Baked goods

Glenwood Foods, LLC

Div. of Braswell Foods
20850 Jackson Ln.
Jetersville, VA 23083
Phone: (804) 561-3447
Web: braswellfoods.com
Products: Eggs

Goya Foods

6040 Quality Way
Prince George, VA 23875
Phone: (804) 451-2241
Web: goya.com
Pres.: Robert Unanue
Products: Hispanic foods

Gwaltney of Smithfield

601 N. Church St.
Smithfield, VA 23430
Phone: (757) 357-3131
Web: gwaltneyfoods.com
Products: Sausage, bacon, deli meats

Interbake Foods

Headquarters
3951 Westerre Pkwy., Ste 200
Richmond, VA 23233
Phone: (804) 755-7107
Bakery
200 Bakers Plaza
Front Royal, VA 22630
Phone: (540) 631-8100
Web: interbake.com
Products: Cookies, crackers

Lake Packing Co.

755 Lake Landing Dr.
Lottsburg, VA 22511
Phone: (804) 529-6101
Web: manningshominy.com
Products: Canned hominy, herring roe

Logan's Sausage Co.

4300 Wheeler Ave.
Alexandria, VA 22304
Phone: (703) 212-6677
Web: logansausage.com
Products: Sausages

Marva Maid Dairies, Inc.

5500 Chestnut Ave.
Newport News, VA 23605
Phone: (757) 245-3857
Web: marvamaid.com
Products: Fluid milk, drink products

Moctec Enterprises, Inc.

9209 Enterprise Court
Manassas Park, VA 20111
Phone: (301) 386-9090
Web: moctecmexicanproducts.com
Products: Corn, flour tortillas and chips

Reddy Ice

610 Pleasant Valley Rd.
Harrisonburg, VA 22801
Phone: (540) 433-2751
1205 Five Springs Rd.

MANUFACTURERS

Charlottesville, VA 22901
Phone: (434) 293-6421
5361 Lewis Rd.
Richmond, VA 23150
Web: reddyice.com
Product: Packaged ice

Smithfield Foods, Inc.

200 Commerce St.
Smithfield, VA 23430
Phone: (757) 365-3000
Web: smithfieldfoods.com
CEO/Pres.: Kenneth Sullivan
Products: Packaged meats

Ukrop's Homestyle Foods

2001 Maywill St., Ste. 100
Richmond, VA 23230
Phone: (804) 340-3000
Web: ukropshomestylefoods.com
Pres.: Scott Aronson
Products: Baked goods and chilled prepared foods

Virginia Heritage Foods, Inc.

9975 Lickinghole Rd., Ste. B
Ashland, VA 23005
Phone: (804) 752-2393
Web: vaheritagefoods.com
Products: peanuts, breadings and mixes

Washington, DC

Ivy City Smokehouse

1356 Okie St NE
Washington, DC 20002
(Phone): (202) 529-3300
Web: ivycitysmokehouse.com
Products: smoked fish, fish salads and fish jerky

Out of Area

Blount Fine Foods

630 Currant Rd.
Fall River, MA 02720
Phone: (774) 888-1300
Web: blountfinefoods.com
Products: Soups, sauces and side dishes

DePalo Foods

2010 Oaks Pkwy.
Belmont, NC 28012
Phone: (704) 827-0245
Web: depalofoods.com
Products: Italian savory goods, stromboli, pizza dough, pinwheels

No Puppies.

No celebrity gossip. No selfies. No recipes..

We only tweet about the important stuff.

Breaking news covering the industry from New England to the Carolinas.



Follow us on Twitter @FoodWorldFTN



Visit PHILABUNDANCE.ORG



PLEASE
GIVE NOW

Warehousing &
Transportation

**HUNGER HAS
NO PLACE HERE**

HELP FEED OUR
NEIGHBORS IN NEED.

PHILABUNDANCE

Are You Reaching Your Food & Drug Customers In This \$200 Billion Marketing Area?

Out of Region Companies Receiving
FOOD WORLD & FOOD TRADE NEWS:

- Ahold Delhaize**, Amsterdam, The Netherlands
- Albertsons Companies**, Boise, ID
- Aldi**, Batavia, IL
- Amazon**, Seattle, WA
- Costco**, Issaquah, WA
- Kroger**, Cincinnati, OH
- Sam's Club**, Bentonville, AR
- Save-A-Lot**, St. Ann, MO
- Sprouts**, Phoenix, AZ
- Target**, Minneapolis, MN
- Trader Joe's**, Monrovia, CA
- Wal-Mart**, Bentonville, AR
- Walgreens**, Deerfield, IL
- Whole Foods**, Austin, TX
- 7-Eleven**, Dallas, TX



Food
World
Food Trade
News

FOR MORE INFORMATION, VISIT US AT WWW.FOODTRADENEWS.COM

Warehousing
& Transportation

WAREHOUSING & TRANSPORTATION

Delaware	Page 1
Maryland	Page 1
New Jersey	Page 2
New York	Page 3
Pennsylvania.....	Page 3
Virginia	Page 4
Out of Region.....	Page 5

Delaware

MTC Logistics

Delaware River Industrial Park
2 Dock View Dr.
New Castle, DE 19720
Phone: (302) 654-3400
Web: mtccold.com

Choptank Transport

P.O. Box 99
3601 Choptank Rd.
Preston, MD 21655
Phone: (410) 673-2240
333 W. Ostend St., Ste 140
Baltimore, MD 21230
Phone: (800) 568-2240
Web: choptanktransport.com

Maryland

Belts Logistic Services

1820 Portal St.
Baltimore, MD 21224
Phone: (410) 342-1111
608 Folcroft St.
Baltimore, MD 21224
Phone: (410) 633-6935
6925 San Tomas Rd.
Elkridge, MD 21075
Phone: (410) 796-7920
Web: beltslogistics.com

CH Robinson

1200 Steuart St. C2
Baltimore, MD 21230
Phone: (410) 750-1321
Web: chrobinson.com
Manager: Jim Moroz

Cowan Systems LLC

4555 Hollins Ferry Rd.
Baltimore, MD 21227
Phone: (410) 247-0800
Web: cowansystems.com

Bozel Transfer, Inc.

500 Advantage Ave.
Aberdeen, MD 21001
Phone: (443) 327-6919
Web: bozelt.com

Evan Transportation

4800 Belle Grove Rd.
Baltimore, MD 21225
Phone: (443) 673-3365
Web: evantransportation.com

Capitol Express & Warehousing

8125 Stayton Dr.
Jessup, MD 20794
Phone: (410) 792-8004
Web: capitalexpress.com

K. Neal International Trucks, Inc.

5000 Tuxedo Rd.
Hyattsville, MD 20781
Phone: (301) 372-7138
Used Trucks
6111 Sheriff Rd.

WAREHOUSING & TRANSPORTATION

Capitol Heights, MD 20785
Phone: (301) 772-4323
18970 Woodfield Rd.
Gaithersburg, MD 20879
Phone: (301) 258-7788
Pres.: Korey Neal
Web: knealtbc.com

MTC Logistics

4851 Holabird Ave.
Baltimore, MD 21224
Phone: (410) 342-9300
7950 Oceano Ave.
Jessup, MD 20794
Phone: (410) 799-8700
Web: mtccold.com

Perishable Deliveries, Inc.

3921 Vero Rd., Ste. H
Baltimore, MD 21227
Phone: (410) 752-8070
Web: perishabledeliveries.com
Contact: Mike Keadle

Terminal Corporation

1657 A South Highland Ave.
Baltimore, MD 21224
Phone: (800) 560-7207
Web: termcorp.com

New Jersey

CH Robinson

65 Jackson Dr., 2nd Fl.
Cranford, NJ 07016
Phone: (908) 577-9001
111 River St.
Hoboken, NJ 07030
Phone: (201) 865-0303
Web: chrobinson.com

NFI Industries

2 Cooper St.
Camden, NJ 08102
PO. Box 96001
Camden, NJ 08101

Phone: (877) 634-3777
Web: nfiindustries.com

Northeast Produce/Philadelphia Region

4 Eschelon Plaza
201 Laurel Rd., 5th Fl.
Voorhees, NJ 08043

Pioneer Warehouse Corp.

275 Griffith Morgan Rd.
Pennsauken, NJ 08110
Phone: (215) 542-8017
Web: industrialinvestments.com

Port Jersey Logistics

200 Liberty Way
Cranbury, NJ 08512
Phone: (609) 495-1300
Web: portjersey.com

RLS Logistics

2185 Main Rd.
Newfield, NJ 08344
Phone:
(856) 694-2828 (freight consolidation)
(856) 694-3216 (cold storage & packaging)
2640 Freddy Lane
Vineland, NJ 08360
Phone: (856) 200-3400
Brokerage Office
1120 NJ-73
Mt. Laurel, NJ 08054
Phone: (856) 291-6900
Web: rlslogistics.com

Stech Transportation

8501 River Rd.
Pennsauken, NJ 08110
Phone:
(856) 665-1550 (warehousing)
(856) 665-1557 (transportation)
Web: stechgroup.com

WAREHOUSING & TRANSPORTATION

New York

CH Robinson

Global Forwarding

100 Garden City Plaza, Ste. 405
Garden City, NY 11530
Phone: (718) 995-3853
Web: chrobinson.com

NFI Industries

17 Orr Ave.
Newburgh, NY 12550
Phone: (845) 567-1801
Web: nfiindustries.com

Pennsylvania

A. Duie Pyle, Inc.

650 Westtown Rd.
P.O. Box 564
West Chester, PA 19381
Phone: (610) 523-5800
Web: pyleco.com

Allen Distribution

1532 Commerce Ave.
Carlisle, PA 17015
Phone: (888) 222-6943
Web: allendistribution.com
EVP: Dennis Trautman

Carlisle Carrier Corp.

P.O. Box 1549
Mechanicsburg, PA 17050
Phone: (717) 691-8600
Web: carlislecarrier.com

CH Robinson

2685 Opus Way
Bethlehem, PA 18020
Phone: (610) 691-7060
100 Sterling Pkwy., Ste. 107
Mechanicsburg, PA 17050
Phone: (717) 591-5520
Eight Tower Bridge Building

161 Washington St., Ste. 530
Conshohocken, PA 19428
Phone: (610) 260-6100
Web: chrobinson.com

D&D Distribution Services

789 Kings Mill Rd.
York, PA 17403
Phone: (717) 845-1646
Web: dd-dist.com

Denver Cold Storage

555-A Sandy Hill Rd.
Denver, PA 17517
Phone: (717) 336-3900
Web: denvercoldstorage.com

Eastern Consolidation & Distribution Services, Inc.

405 Sterling St.
Camp Hill, PA 17011
Phone: (717) 763-8680
Web: ecdservices.com
SVP: Douglas Enck

Fanelli Bros. Trucking & Warehousing.

1298 Keystone Blvd.
Pottsville, PA 17901
Phone:
(570) 622-3300 (warehousing)
(800) 635-8527 (trucking)
Web: fanellitrucking.com

Franklin Logistics & Development

900 Kriner Rd., Ste. 1
Chambersburg, PA 17202
Phone: (717) 262-2910
Web: franklinlogistics.com

Industrial Investments Inc.

532 Township Line Rd.
Blue Bell, PA 19422
Phone: (215) 542-8017
Web: industrialinvestments.com

WAREHOUSING & TRANSPORTATION

Kane Warehousing Inc.

3 Stauffer Industrial Park
P.O. Box 931
Scranton, PA 18501-0931
Phone: (570) 344-9801
7248 Industrial Blvd.
Allentown, PA 18106
Phone: (888) 356-5263
Web: kaneisable.com

Manfredi Cold Storage

P.O. Box 368
Kennett Square, PA 19348
Phone: (610) 444-5832
290 Chambers Rd.
Toughkenamon, PA 19374
Phone: (610) 961-3156
Web: manfredicoldstorage.com

Milton Warehouse & Distribution

5505 State Rte. 405
P.O. Box 355
Milton, PA 17847
Phone: (570) 742-8774
Web: miltontrans.com

NEP Cold Storage

2701 Red Lion Rd.
Philadelphia, PA 19114
Phone: (215) 934-6000
Web: nepcoldstorage.com

Norlin Warehousing Services

589 S. Juniata St.
Lewistown, PA 17044
Phone: (717) 242-0566
Web: noerr-inc.com

RLS Logistics

1075 Oak St.
Pittston, PA 18640
Phone: (570) 654-6971
Web: rlslogistics.com

Smith Transport Inc.

153 Smith Transport Rd.
Roaring Spring, PA 16673
Phone: (814) 224-5155
Web: smithtransport.com

Valley Distributing & Storage Co.

76 Passan Dr.
Wilkes-Barre, PA 18702
Phone: (570) 654-2403
Web: valleydist.com
Dir. Sales: Kyle Dickinson

Virginia

CH Robinson

4525 Main St., Ste. 102
Virginia Beach, VA 23462
Phone: (757) 424-6379
9011 Arboretum Pkwy, Ste. 290
Richmond, VA 23236
Phone: (804) 340-4500
Web: chrobinson.com

Estes Express Lines

3901 W. Broad St.
Richmond, VA 23230
Mailing Address
P.O. Box 25612
Richmond, VA 23260
Phone: (804) 353-1900
Web: estes-express.com
Pres.: Rob Estes

K. Neal International Trucks, Inc.

10025 Richmond Hwy.
Lorton, VA 22079
Phone: (703) 550-3613
Pres.: Korey Neal
Web: knealaltbc.com

Payne Storage Trailers

10411 Hall Industrial Dr.
Fredericksburg, VA 22408
Phone: (540) 898-1346

WAREHOUSING & TRANSPORTATION

Web: paynetrucking.com
Pres.: Daniel Payne

Out of Region

Arnold Transportation


3375 High Prairie Rd.
Grand Prairie, TX 75050
Phone: (972) 986-3154
Web: arnoldtrans.com
Pres.: Michael DeIBovo
VP-logistics: Doug Klimko

Heartland Express, Inc.

901 N. Kansas Ave.
North Liberty, IA 52317
Phone: (319) 626-3600
Web: heartlandexpress.com
Chairman/CEO: Michael Gerdin

Schneider National, Inc.

3101 Packerland Dr.
Green Bay, WI 54313
Phone: (920) 592-2000
Web: schneider.com



**Advertise with us online
and hit your target.
It's that simple.**

FOR MORE INFO CONTACT

Karen Fernandez

410.730.5013

karen@foodtradenews.com

Maria Maggio

443.631.0172

maria@foodtradenews.com

Kevin Gallagher

201.250.2217

kevin@foodtradenews.com



Get Your Own!

(quit "borrowing" your coworkers GID)

Call us today at 410-730-5013 or
order online at www.foodtradenews.com

EQUIPMENT & SUPPLY

Connecticut	Page 1
Delaware, Maryland	Page 2
New Jersey	Page 8
New York	Page 10
Pennsylvania	Page 12
Virginia	Page 14
Outside of Region	Page 15

Connecticut

Frione Marketing

46 Andreis Trail
South Windsor, CT 06074
Phone: (203) 605-4601
Web: frionemarketing.com
Products: Foodservice furniture and equipment

TOMRA

88 Long Hill Cross Rd.
Shelton, CT 06484
Phone (203) 712-7900
One Corporate Dr.
Shelton, CT 06484
Phone: (203) 447-8800
Web: tomra.com
Products: Reverse vending machines (used beverage container recycling), compactors, balers



With easy solutions, a secure system and digital tools that engage customers, TOMRA reverse vending provides peace of mind and excellent support for your store's operations.

 **TOMRA**
salesUS@tomra.com

**Let's put recycling
to work for you.**

MASTER DISTRIBUTOR FOR



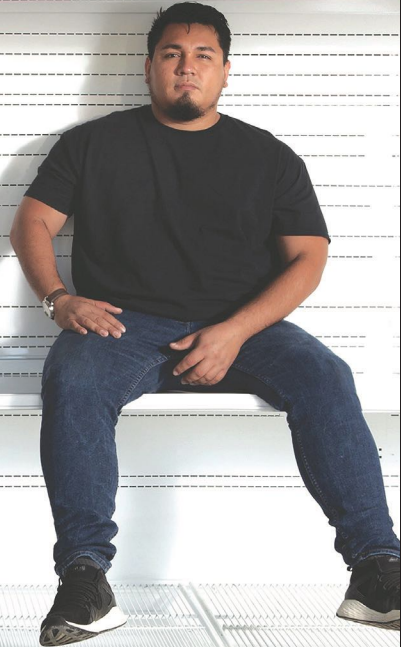
THEIRS



**SPEED
TO SHELF.**

**WE SHIP MOST SHELF ORDERS
WITHIN TWO WEEKS OR LESS!**

OURS



Call us for:

- Case Shelving • Door Gaskets
 - Wire Shelving • Fan Motors • Fan Blades
- 1-800-767-9855 • www.smpw.com



**EVERYTHING YOU NEED FOR
YOUR SUPERMARKET OR
GROCERY STORE
EXCEPT THE FOOD!**

www.smpw.com • 800-767-9855 • sales@smpw.com

Equipment & Supply

OUR THANKS TO YOU



Because of your generous donations, the Central Pennsylvania Food Bank distributes more than 1 million pounds of food and grocery products each month throughout 27 counties in central Pennsylvania.



With your help, we're facing hunger one family at a time.

Equipment & Supply

Central PA Food Bank
3908 Corey Road
Harrisburg, PA 17109
(717) 564-1700
www.centralpafoodbank.org



EQUIPMENT & SUPPLY

United Refrigeration

190 Wallace St.
New Haven, CT 06511
Phone: (203) 787-2200
339 West Ave.
Stamford, CT 06902
Phone: (203) 359-4300
Web: uri.com
Products/services: Refrigeration equipment

W.W. Grainger, Inc.

124 Universal Dr.
North Haven, CT 06473
Phone: (203) 777-2087
Web: grainger.com
Products/services: Industrial and commercial equipment

Delaware

Eagle Group

100 Industrial Blvd.
Clayton, DE 19938
Phone: (302) 653-3000
Web: eaglegrp.com
Products/services: Foodservice equipment, shelving, displays and custom fabrication

United Refrigeration

818 W. Basin Rd.
New Castle, DE 19720
Phone: (302) 322-1836
1281 College Park Dr.
Dover, DE 19904
Phone: (302) 734-4800
200 Sears Blvd.
Wilmington, DE 19804
Phone: (302) 998-1027
Web: uri.com
Products/services: Refrigeration equipment

W.W. Grainger, Inc.

117 Quigley Blvd.

New Castle, DE 19720
Phone: (800) 472-4643
Web: grainger.com
Products/services: Industrial and commercial equipment

Maryland

Advanced Equipment

236 Westhampton Ave.
Capitol Heights, MD 20743
Phone: (800) 648-2600
Web: aecmd.com
Products/services: Consulting, layout & design, high performance doors, racking, loading dock equipment, material handling equipment, warehouse equipment

Apogee Designs, Ltd.

101 Kane St.
Baltimore, MD 21224
Phone: (410) 633-6336
Web: apogeedesigns.com
Products/services: Plastics - industrial design, OEM systems

Arbon Equipment Corp. - Northeast

7383 Washington Blvd., Ste. 106
Elkridge, MD 21075
Phone: (410) 796-5902
Web: arbon.ritehite.com
Products/services: Doors, loading dock equipment

Arbutus Refrigeration

3635 Benson Ave.
Baltimore, MD 21227
Phone: (410) 525-3100
Web: arimidatlantic.com
Products/services: Refrigeration equipment, service

Berkel Metro

7906 Cryden Way



WINTER SCALE & EQUIPMENT



Sales • Service • Parts • Rentals • Supplies

Hollymatic, Mettler Toledo, Biro, Heat Seal, CAS, Bizerba,

Globe, Fleetwood, TEC, Chatillon, Detecto, Berkel, Hobart,

Minipack, Ishida, Oliver, Ohaus, Promolux Bulbs, Patty

Paper, & Custom Pressure Sensitive & Thermal Labels



METTLER TOLEDO #1 DISTRIBUTOR 2018 - 2019

Use code GID2021 when you call and get a free bonus item!

Sales: 1-888-808-3611 • Service: 1-800-875-7411

winterscale.com



EQUIPMENT & SUPPLY

Forestville, MD 20747
Phone: (301) 736-9049
Products/services: Slicers, scales, mixers, tenderizers, meat grinders, etc.

Big Stuff, Inc.

1301 Ritchie Rd.
Capitol Heights, MD 20743
Phone: (301) 499-3700
Web: bigstuffinc.com
Products/services: Waste handling equipment & balers

Bizerba USA, Inc.

Bizerba Label Solutions
1804 Fashion Court
Joppa, MD 21085
Phone: (410) 879-8220
Web: bizerbausa.com
Products/services: labels

Bunzl Baltimore

7481 Coca Cola Dr.
Hanover, MD 21076
Phone: (410) 579-8890
Web: bunzldistribution.com
Products/services: Packaging materials

Capitol Carbonic, Inc.

Corporate Offices
102 Bloomsbury Ave.
Catonsville, MD 21228
Phone: (410) 242-4380
Manufacturing & Packaging
404 S. Caton Ave.
Baltimore, MD 21229
Phone: (410) 566-0853
Web: capitolcarbonic.com
Products: Dry ice, styrofoam shipping containers, gel packs, freezer clothing

Fiber Products

Div. of FPC Distribution
6630 Amberton Dr.
Elkridge, MD 21075

Phone: (410) 579-1000
Web: fpc solutions.com
Products/services: Packaging and sanitation solutions

H&M Wagner & Sons Inc.

7204 May Wagner Ln.
Glen Burnie, MD 21061
Phone: (800) 492-4571
Web: hmwagner.com
Products/services: Foodservice supplies, including table top, small and large equipment; paper products; chemicals; food products

High Sabatino Associates

10545 Guilford Rd., Unit 101
Jessup, MD 20794
Phone: (301) 470-7051
Web: highsabatino.com
Products/services: Garbage disposers, refrigeration, mobile racks and carts, ovens and ranges, bakery equipment, pot washers, stainless equipment, commercial foodservice equipment, walk-in boxes, etc.

Hobart Corp.

8869 Kelso Dr.
Baltimore, MD 21221
Phone: (410) 574-7400
2207 Northwood Dr., Ste. 7A
Salisbury, MD 21801
Phone: (410) 742-8408
Web: hobartservice.com
Products/services: Sales and service of national brand name equipment

Hyattsville Sewing Machine & Vacuum

5221 Baltimore Ave.
Hyattsville, MD 20781
Phone: (301) 277-3553
Web: hyattsvillevacuum.com
Products/services: Commercial, industrial hard surface maintenance equipment



YOUR SOURCE FOR HENNY PENNY PRODUCTS

EQUIPMENT



SUPPLIES



SERVICE



WWW.HPSALESNE.COM
833-4HPSALES

113 GAITHER DRIVE; UNIT 206
MOUNT LAUREL, NJ 08054

11 AVENUE E.
HOPKINTON, MA 01748

EQUIPMENT & SUPPLY

Mat Concepts/Starry Night Flag Service

8181 Penn Randall Pl.
Upper Marlboro, MD 20772
Phone: (301) 669-1800
Web: matconcepts.com
Products/services: Mats, flooring, wall protection, flags, rainstands and umbrella bags

The Mat Works Company, LLC

11900 Old Baltimore Pike
Beltsville, MD 20705
Phone: (833) 628-9757
Web: thematworks.com
CEO: Robert Collins, Jr.
Products/services: Walk-off mats, entrance matting systems, anti-fatigue and safety flooring

Metro Shelving & Warehouse Products

4520 Mack Ave., Unit H
Frederick, MD 21703
Phone: (301) 682-6797
Web: metros shelvingonline.com
Products/services: Lozier store fixtures, steel shelving, mezzanines, pallet racks, carts

Microwave Specialties, Inc.

8671 Cherry Ln.
Laurel, MD 20707
Phone: (301) 953-8808
Web: microwavespecialties.com
Products/services: Commercial microwave ovens

Remco Inc.

10945 McCormick Rd.
Hunt Valley, MD 21031
Phone: (410) 229-9946
Web: remcopa.com
Products/services: Refrigeration, electrical and mechanical work

S. Freedman & Sons, Inc.

3322 Pennsy Dr.
Landover, MD 20785
Phone: (877) 955-0001
Web: sfreedman.com
Products/services: Wholesale paper products, maintenance supplies, restaurant supplies, foodservice packaging

Safeware Inc.

4403 Forbes Blvd.
Lanham, MD 20706
Phone: (301) 683-1234
7079 Oakland Mills Rd.
Columbia, MD 21046
Phone: (301) 683-1234
Web: safewareinc.com
Products/services: safety equipment

Taylor AFS

1595 Cabin Branch Dr.
Landover, MD 20785
Phone (301) 773-2700
Web: taylor-company.com
Products/services: Frozen dairy machines, fryers and specialty equipment

United Refrigeration

8380 Washington Blvd.
Jessup, MD 20794
Phone: (301) 604-4281
Email: branch23@uri.com
1010 Russell St.
Baltimore, MD 21230
Phone: (410) 347-9800
8901 Citation Rd.
Baltimore, MD 21221
Phone: (410) 574-7735
8710-12 Edgeworth Dr.
Capitol Heights, MD 20743
Phone: (301) 324-8404
11158 Five L Dr.
Berlin, MD 21811
Phone: (520) 208-2800
88 Derwood Cir., Ste B
Rockville, MD 20850

EQUIPMENT & SUPPLY

Phone: (301) 279-0001
260 Interstate Cir., Unit 4
Frederick, MD 21704
Phone: (301) 663-9100
Web: uri.com
Products/services: Refrigeration
equipment

W.A. Hamilton Co.

10227 Southard Dr.
Beltsville, MD 20705
Phone: (301) 937-6696
Web: wahamilton.com
Contact: Philip Hamilton, Glenn
Hamilton
Products/services: Employee lockers,
material handling, shelving, etc.

W.W. Grainger, Inc.

8820 Citation Rd.
Baltimore, MD 21221
Phone: (800) 472-4643
2100 Haines St.
Baltimore, MD 21230
Phone: (800) 472-4643
10981 Guilford Rd.
Annapolis Junction, MD 20701
Phone: (800) 472-4643
4748 Forbes Blvd.
Lanham, MD 20706
Phone: (800) 472-4643
701 Dover Rd.
Rockville, MD 20850
Phone: (800) 472-4643
Web: grainger.com
Products/services: Industrial and
commercial equipment

Werres Corp.

807 E. South St.
Frederick, MD 21701
Phone: (800) 638-6563
Web: werres.com
Products/services: Material handling
equipment, shelving, racking, fork
lifts, warehouse conveyors

New Jersey

Aero Manufacturing Co., Inc.

310 Allwood Rd.
PO. Box 1250
Clifton, NJ 07012
Phone: (973) 473-5300
Web: aeromfg.com
Products/services: Stainless steel
sinks, prep tables and shelving

Arbon Equipment Corp.

Northeast Div.
175 Campus Dr.
Edison, NJ 08837
Phone: (732) 225-5220
Web: arbon.ritehite.com
Products/services: Industrial door
service/repair, maintenance, design

Berkel Metro

1407 Chestnut Ave.
Hillside, NJ 07205
Phone: (800) 678-1878
Web: berkelmetro.com
Products/services: Slicers, scales,
mixers, tenderizers, meat grinders,
etc.

Bizerba USA, Inc.

239 Old New Brunswick Rd., Ste. B
Piscataway, NJ 08854
Phone: (732) 565-6000
Web: bizerbausa.com
Products/services: Slicers and other
equipment

Bunzl New Jersey

27 Distribution Way
Monmouth Junction, NJ 08852
Phone: (732) 821-7000
1000 Amboy Ave.
Perth Amboy, NJ 08861
Phone: (732) 771-8300
Web: bunzldistribution.com
Products/services: Packaging materials

EQUIPMENT & SUPPLY

Cold Technology

1001 Lower Landing Rd., Ste. 203
Blackwood, NJ 08012
Phone: (856) 228-8145
Web: coldtech.com
Contact: Frank Vadino
Products/services: Store planning,
equipment installations, refrigeration
services, monitoring, control systems

Hobart Corp.

4 Gloria Ln.
Fairfield, NJ 07004
Phone: (973) 227-9265
Web: hobartcorp.com
Products/services: Commercial food
equipment

HP Sales of NJ/NY

113 Gaither Dr., Unit 206
Mt. Laurel, NJ 08054
Phone: (856) 642-2000
Web: hpsalesnj.com
Products/services: Foodservice equip-
ment, Henny Penny

Hussmann Corp.

875 N. Kings Hwy., Ste. 205
West Deptford, NJ 08096
Phone: (856) 879-2114
Web: hussmann.com
Products/services: Refrigeration,
merchandise equipment for supermar-
kets, c-stores and backrooms

Integrated Scale Systems

20 Kulick Rd.
Fairfield, NJ 07004
Phone: (888) 893-1010
Web: integratedscale.com
Products/services: Scales, balances,
service and repair, calibration

Migali Industries, Inc.

1 Triangle Ln.
Blackwood, NJ 08012
Phone: (800) 852-5292

Web: migali.com

Products/services: Refrigerators and
prep tables

Performance Food Equipment Group

495 Blvd., Unit 2
Elmwood Park, NJ 07407
Phone: (201) 797-2266
Web: performreps.com
Products/services: Check stands,
shopping carts, wire shelving, salad
bars, hot food bars, produce case
merchandising inserts

RPI Industries

220 Route 70
Medford, NJ 08055
Phone: (609) 714-2330
Web: rpiindustries.com
Products/services: Air screens, food
bars, show cases

Specialty Fabricators

118 Meany Rd.
Wrightstown, NJ 08562
Phone: (609) 758-6995
Web: specialtyfabricators.com
Products/Services: display cases and
food bars

Taylor Products Inc.

255 Raritan Center Pkwy.
P.O. Box 6748
Edison, NJ 08837
Phone: (800) 633-1157
Web: taylorproducts.net
Products/services: Frozen dairy
machines

United Refrigeration

115 Melrich Rd., Ste. 4
Cranbury, NJ 08512
Phone: (609) 655-2844
10 Alvin Ct.
East Brunswick, NJ 08816-2047
Phone: (732) 698-9100

EQUIPMENT & SUPPLY

19 Industrial Dr.
Trenton, NJ 08619-3244
Phone: (609) 890-8803
5 Johnson Dr., Bldg. 5
Raritan, NJ 08869-1662
Phone: (908) 927-1188
1806 Brielle Ave.
Ocean, NJ 07712-3927
Phone: (732) 918-0330
Email: branch26@uri.com
700 Corporate Cir.
Toms River, NJ 08755-4998
Phone: (732) 349-3300
141 Market St. Ste 3,4,5
Kenilworth, NJ 07033
Phone: (908) 245-4200
268 Miller St.
Newark, NJ 07114
Phone: (973) 824-7800
Products/services: Refrigeration
equipment
Web: uri.com

W.W. Grainger, Inc.

819 E. Gate Dr.
Mt. Laurel, NJ 08054
Phone: (800) 472-4643
1001 Hadley Rd.
South Plainfield, NJ 07080
Phone: (800) 472-4643
Web: grainger.com
Products/services: Industrial and
commercial equipment

Winter Scale & Equipment

20-A Kulick Rd.
Fairfield, NJ 07004
Phone: (888) 808-3611
Web: wtwinter.com
Products/services: Equipment

New York

Admiral Craft Equipment Corp.

800 Shames Dr.
Westbury, NY 11590
Phone: (516) 433-3535
Web: admiralcraft.com
Products/services: Refrigerators,
freezers, steam tables and countertop
electrics and supplies

Arbon Equipment

Northeast Div.
12 Jupiter Ln.
Colonie, NY 12205
Phone: (518) 464-1900
173 Newtown Road
Plainview NY 11803
Phone: (516) 293-0900
Web: arbon.ritehite.com
Products/services: Industrial door
service/repair, maintenance, design

B.S.E. Marketing

116 S. 6th St.
New Hyde Park, NY 11040
Phone: (516) 694-0300
Web: bsereps.com
Products: Foodservice equipment

Bunzl Metro

999 South Oyster Bay Rd., Ste. 114
Bethpage, NY 11714
Phone: (800) 252-8964
Web: bunzldistribution.com
Products/services: Packaging materi-
als

Clements-Stella-Gallagher Marketing

646 Main St., Ste. 202
Port Jefferson, NY 11777
Phone: (631) 758-5316
Web: csgmfoodequip.com
Products: Foodservice equipment

EQUIPMENT & SUPPLY

Consolidated Food Equipment Distributors, LLC

3 New Rd.
Newburgh, NY 12550
Phone: (845) 237-0876
Web: cfed-ne.com
Products/services: Top quality commercial food equipment

Empire Refrigeration

64 Ocean Ave.
Lynbrook, NY 11563
Phone: (800) 237-9027
Web: empiresrefrigeration.com
Products: Supermarket refrigeration systems

Hobart Corp.

11-02 35th Ave.
Long Island City, NY 11106
Phone: (718) 545-2240
3 New Rd.
Newburgh, NY 12550
Phone: (845) 565-8955
Web: hobartcorp.com
Products/services: Commercial food equipment

IMC/Teddy Food Service Corp.

50 Ranick Dr. East
Amityville, NY 11701
P.O. Box 206
Copiague, NY 11726
Phone: (631) 789-8881
Web: imcteddy.com
Products/services: Shelving and sinks

Kaufmann McKeown Marketing

145 Dixon Ave.
Amityville, NY 11701
Phone: (631) 226-2222
Contacts: Adam Kaufmann, Mark Kaufmann
Web: kaufmannse.com
Products: Foodservice equipment

Lido Lighting

400 Oser Ave., Ste. 100
Hauppauge, NY 11788
Phone: (631) 595-2000
Web: lidolighting.com
Products/services: Complete national account lighting distributor

O'Neill Marketing Agents, LLC

25 Smith St., Ste. 201
Nanuet, NY 10954
Phone: (845) 638-9306
Web: oneillreps.com
Products: Foodservice equipment and supplies

Ozone Refrigeration

19 E. Central Ave., Ste. 8
Pearl River, NY 10964
Phone: (845) 358-1933
Web: ozoneref.com
Pres.: Des Coombes
Products/services: Presentation cases, coolers, freezers, custom merchandising display and mechanical systems.

Posternak Bauer and Associates

479 White Plains Rd.
Eastchester, NY 10709
Phone: (914) 793-9000
Web: pbarep.com
Products: Foodservice equipment

STCR

10 Prospect St.
Endwell, NY 13760
Phone: (800) 776-6576
Web: stcr.com
Products/Services: Point of sale, supermarket, inventory control, and apparel retail systems

Supermarket Parts Warehouse

715 Glen Wild Rd., Bldg. 2
Woodridge, NY 12789
Phone: (845) 436-6000

EQUIPMENT & SUPPLY

Web: smpw.com
Contact: Mark Resnick
Products: Replacement parts for equip., display case shelves, racks

Tomra North America

900 E 136 St.
Bronx, NY 10454
Phone: (203) 712-7946
Web: tomra.com
Products: Reverse vending machines (used beverage container recycling), compactors, balers

United Refrigeration

302 Walnut Ave.
Bronx, NY 10454
Phone: (718) 742-3500
529 W. 46th St.
New York, NY 10036
Phone: (212) 367-9955
51-05 59th Place
Woodside, NY 11377-7408
Phone: (718) 476-2600
38-78 Review Ave.
Long Island City, NY 11101-2019
Phone: (718) 361-2020
271 Broadway
Garden City Park NY 11040-5300
Phone: (516) 248-4100
585 Court St.
Brooklyn, NY 11231
Phone: (718) 780-2100
Web: uri.com
Products/services: Refrigeration equipment

W.W. Grainger, Inc.

815 3rd Ave.
Brooklyn, NY 11232
Phone: (800) 472-4643
58-45 Grand Ave.
Maspeth, NY 11378
Phone: (800) 472-4643
Web: grainger.com
Products/services: Industrial and commercial equipment

Pennsylvania

Air Products & Chemicals, Inc.

7201 Hamilton Blvd.
Allentown, PA 18195
Phone: (610) 481-4911
Web: airproducts.com
Products/services: Cryogenic food freezing systems

Atlantic Refrigeration Equipment Co.

529 E. Thompson St.
P.O. Box 3656
Philadelphia, PA 19125
Phone: (215) 426-4722
Web: atlanticice.com
Products/services: Commercial refrigeration systems, ice makers

Berner International Corp.

Shenango Commerce Park
111 Progress Ave.
New Castle, PA 16101
Phone: (724) 658-3551
Web: berner.com
Products/services: Air curtains

Bunzl USA

1510 Bartlett Dr.
York, PA 17406
Phone: (717) 755-3200
10814 Northeast Ave.
Philadelphia, PA 19116
Phone: (215) 969-0600
Web: bunzldistribution.com
Products/services: Packaging materials

Continental Refrigerator

539 Dunksferry Rd.
Bensalem, PA 19020
Phone: (800) 523-77138
3434 State Rd.
Bensalem, PA 19020
Phone: (215) 244-1400

EQUIPMENT & SUPPLY

Web: continentalrefrigerator.com
Products/services: Refrigerators,
warming cabinets

Fogel USA

831 E. Cayuga St.
Philadelphia, PA 19124
Phone: (215) 464-6800
Web: fogelusa.com
Products/services: Deli cases, refrigerators

Gemini Bakery Equipment Co.

9990 Gantry Rd.
Philadelphia, PA 19115
Phone: (215) 673-3520
Web: geminibe.com
Products/services: Specialty bakery equipment

Hobart Corp.

9135 Torresdale Ave.
Philadelphia, PA 19136
Phone: (215) 331-8400
2917 Wayne St.
Harrisburg, PA 17111
Phone: (717) 564-6202
Web: hobartcorp.com
Products/services: Commercial food equipment

Hoodco Inc.

2221 N 7th St.
Philadelphia, PA 19133
Phone: (215) 236-0951
Web: hoodcoinc.net
Products/services: Stainless steel fabricators, restaurant equipment, supplies

Howard/McCray

Div. of HMC Enterprises, LLC
831 E. Cayuga St.
Philadelphia, PA 19124
Phone: (215) 464-6800
Web: howardmccray.com
Products/services: Refrigerated cases

InterMetro Industries Corp.

651 N. Washington St.
Wilkes Barre, PA 18705
Phone: (570) 825-2741
Web: metro.com
Products/services: Cabinets, shelving, carts

Johnson Building Systems, Inc.

975 Jaymor Rd., Unit 4
Southampton, PA 18966-3854
Phone: (215) 673-6050
Web: johnsonenergygroup.com
Products/services: Cold storage buildings, components, supply and design

Nolt Bakery Supplies

724 Truce Rd.
Quarryville, PA 17566
Phone: (717) 284-2438
Web: noltbakery.com
Products: Baking supplies

Penn Jersey Paper Co.

9355 Blue Grass Rd.
Philadelphia, PA 19114
Phone: (215) 671-9800
Web: pjponline.com
Products/services: Supermarket, foodservice supplies including paper, janitorial, floor care, sanitary maintenance

PTR Baler & Compactor Co.

2007 E. Ontario St.
Philadelphia, PA 19134
Phone: (800) 523-3654
Web: www.ptrco.com
Products/Services: Balers, compactor equipment and service

Remco Inc.

195 Hempt Rd.
Mechanicsburg, PA 17050
Phone: (717) 697-0389
7264 Penn Dr.
Allentown, PA 18106

EQUIPMENT & SUPPLY

Phone: (610) 391-9530
Web: remcopa.com
Products/services: Refrigeration, electrical and mechanical work

Safeware Inc.

1800 Byberry Rd., Ste. 801
Huntingdon Valley, PA 19006
Phone: (215) 354-1401
Web: safewareinc.com
Products: Safety equipment

Taylor Products, Inc.

264 Welsh Pool Rd.
Exton, PA 19341
Phone: (800) 633-1157
Web: taylorproducts.net
Products/services: Frozen dairy machines

United Refrigeration

4111 Whitaker Ave.
Philadelphia, PA 19124-4239
Phone: (215) 423-4918
606 Spring Garden St
Philadelphia, PA 19123-3506
Phone: (215) 923-7500
11401 Roosevelt Blvd.
Philadelphia, PA 19154
Phone: (215) 698-9100
2550 State Rd.
Bensalem, PA 19020
Phone: (215) 638-7230
365 Constance Dr.
Warminster, PA 18974-2816
Phone: (215) 441-5442
621 Park Way
Broomall, PA 19008-4206
Phone: (610) 328-0774
4490 Lewis Rd.
Harrisburg, PA 17111
Phone: (717) 561-2420
Web: uri.com
Products/services: Refrigeration equipment, ice machines

W.W. Grainger, Inc.

4320 Lewis Rd.
Harrisburg, PA 17111
Phone: (800) 472-4643
Web: grainger.com
Products/services: Industrial and commercial equipment

Virginia

Arbon Equipment

Northeast Div.
130 Imboden Dr., Unit 7
Winchester, VA 22603
Phone: (540) 542-6790
2116 Tomlynn St.
Richmond, VA 23230
Phone: (804) 340-0152
124 Robert Hall Ct., Ste. 108
Chesapeake, VA 23324
Phone: (757) 361-0244
Web: arbon.ritehite.com
Products/services: Industrial door service/repair, maintenance, design

Bizerba USA, Inc.

5200 Anthony Rd., Ste. F
Sandston, VA 23150
Phone: (804) 649-2064
Web: bizerbausa.com
Products/services: Slicers and other equipment

Bunzl USA

2400 Distribution Dr., Bldg. B
Henrico, VA 23231
Phone: (804) 236-8360
Web: bunzldistribution.com
Products/services: Packaging materials

Carlisle Food Systems

11020 Lakeridge Pkwy.
Ashland, VA 23005
Phone: (804) 550-2169
Web: carlislefoodsystems.com

EQUIPMENT & SUPPLY

Products/services: Henny Penny and various other foodservice equipment

Hobart Corp.

510 Eastpark Ct., Ste 150
Sandston, VA 23150
Phone: (804) 737-3932
500 Woodlake Dr., Ste. 101
Chesapeake, VA 23320
Phone: (757) 424-5500
Web: hobartcorp.com
Products/services: All manufacturers of commercial food equipment

Merchants Fixtures

11218 Hopson Rd.
Ashland, VA 23005
Phone: (804) 798-9804
Web: merchantsfixture.com
Products/services: Cabinets

Remco Inc.

325A Hill Carter Pkwy
Ashland, VA 23005
Phone: (800) 360-6398
Web: remcopa.com
Products/services: Refrigeration, electrical and mechanical work

Safeware Inc.

510 Eastpark Ct., Ste. 120
Sandston, VA 23150
Phone: (804) 236-0579
Web: safewareinc.com
Products: Safety equipment

Sutton Clark Supply Co. Inc.

1705 Brook Rd.
Richmond, VA 23220
Phone: (804) 643-8311
Web: suttonclark.com
Products/services: Custom gaskets, sealing products; tubing and fittings

Taylor Freezer Sales

2032 Atlantic Ave.
Chesapeake, VA 23320

Phone: (800) 768-6945
Web: taylorfreezer.com
Products/services: Frozen dairy machines

Ukrop's Threads

14201 Sommerville Ct.
Midlothian, VA 23112
Phone: (804) 323-3300
Web: ukropsthreads.com
Products: Uniforms, corporate logo apparel

United Refrigeration

1005 Executive Blvd.
Chesapeake, VA 23320
Phone: (757) 436-2811
4575 Progress Rd., Ste. A
Norfolk, VA 23502
Phone: (757) 853-9200
2113-A N. Hamilton St.
Richmond, VA 23230
Phone: (804) 278-9100
Web: uri.com
Products/services: Refrigeration equipment

W.W. Grainger, Inc.

2424 Magnolia Ct.
Richmond, VA 23223
Phone: (800) 472-4643
1401 Sewells Point Rd.
Norfolk, VA 23502
Phone: (800) 472-4643
101 International Dr.
Dulles, VA 20166
Phone: (800) 472-9442
2947 Gallows Rd.
Falls Church, VA 22042
Phone: ((800) 472-4643
Web: grainger.com
Products/services: Industrial and commercial equipment

Werres Corp.

10394 Lakeridge Pkwy., Ste. 100
Ashland, VA 23004

EQUIPMENT & SUPPLY

Phone: (804) 550-4670
5721 Bayside Rd., Ste. F
Virginia Beach, VA 23455
Phone: (800) 638-6563

Web: werres.com

Products/services: Material handling equipment, shelving, racking, fork lifts, warehouse conveyors

Phone: (800) 345-3452

Web: bradleyind.com

Products/services: Retail store equipment, merchandising design/solutions, custom creative merchandising design/solutions

Outside Region

Bradley Industries

1414 Hoff Industrial Dr.
O'Fallon, MO 63366

Consolidated Food Equipment Distributors, LLC

61 N. Cleveland-Massillon Rd., Ste. A
Akron, OH 44333

Phone: (330) 668-9643

Web: cfed-ne.com

Products/services: Top quality commercial food equipment and products

**We don't tell you which
retailers are out of milk,**



**but we will tell you
which ones are out of step.**

**Food World & Food Trade News.
The news you *care* about.**



www.foodtradenews.com

Are You Reaching Your Food & Drug Customers In This \$200 Billion Marketing Area?

Out of Region Companies Receiving
FOOD WORLD & FOOD TRADE NEWS:

Ahold Delhaize, Amsterdam, The Netherlands

Albertsons Companies, Boise, ID

Aldi, Batavia, IL

Amazon, Seattle, WA

Costco, Issaquah, WA

Kroger, Cincinnati, OH

Sam's Club, Bentonville, AR

Save-A-Lot, St. Ann, MO

Sprouts, Phoenix, AZ

Target, Minneapolis, MN

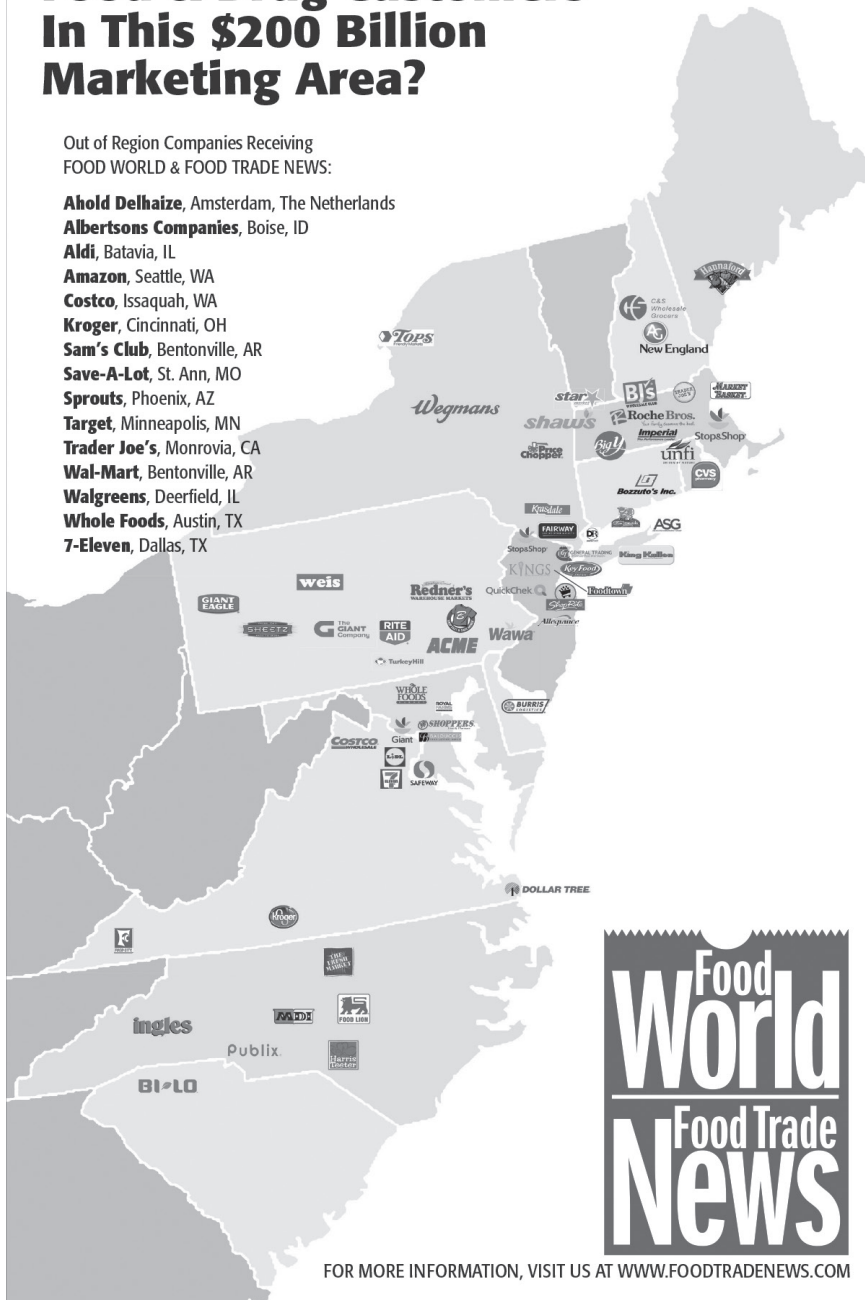
Trader Joe's, Monrovia, CA

Wal-Mart, Bentonville, AR

Walgreens, Deerfield, IL

Whole Foods, Austin, TX

7-Eleven, Dallas, TX



**Food
World
Food Trade
News**

FOR MORE INFORMATION, VISIT US AT WWW.FOODTRADENEWS.COM



MARYLAND
FOOD BANK

Thank you.

The COVID-19 pandemic has impacted homes everywhere, changing lives and daily rhythms for families across Maryland. And it's far from over.

Help us continue to respond to the surge in need for food assistance. Consider donating food today so we can ensure that Maryland's seniors, children, and families don't go hungry this holiday season.

**Call our food sourcing manager today at
410-926-7886 or 410-737-8282 to help.**

mdfoodbank.org



Services & Associations

Integrated Solutions for Every Industry



www.dannabusiness.com



(410) 661-7400 • team@dannabusiness.com

Corrugated Containers & Store Displays
Stock Labels, Custom Labels, & UL Labels
Shipping & Warehouse Supplies... & More!

Printing & Mailing
Promotional Products & Apparel
Banners, Signs, & Displays

"For God so loved the world that He gave His one and only Son, so that everyone who believes in Him shall not perish but have eternal life." - John 3:16

D'Anna Business Solutions, Inc. • 2219 York Road, Suite 303 • Timonium, Maryland 21093

SERVICES & ASSOCIATIONS

SERVICES

Connecticut	Page 1
Delaware	Page 2
Maryland	Page 2
New Jersey	Page 2
New York	Page 4

Pennsylvania	Page 5
Washington, DC.....	Page 6

ASSOCIATIONS

Regional	Page 7
National	Page 9

SERVICES

Connecticut

Marcum

35 Mason St., Ste. 1D
Greenwich, CT 06830
Phone: (203) 681-3100
555 Long Wharf Dr., 8th Fl.
New Haven, CT 06511
Phone: (203) 781-9600

Web: marcumllp.com
Services: Accountants, advisors

News America Marketing

20 Westport Rd.
Wilton, CT 06897
Phone: (203) 563-6600
Web: newsamerica.com
Services: In-store advertising, inserts,
direct mail promotion

MARCUM'S FOOD & BEVERAGE SERVICES GROUP

We have the perfect recipe of knowledge and service capabilities to help you stay flexible – accounting, tax, and consulting services so that you can concentrate on the growth of your business.

Louis Biscotti

louis.biscotti@marcumllp.com

MARCUM
ACCOUNTANTS ▲ ADVISORS

SERVICES & ASSOCIATIONS

Delaware

Creative Financial Group

111 Continental Dr., Ste. 305
Newark, DE 19713
Phone: (302) 738-0888
100 W. Rockland Rd., Ste. P-2
Box 305
Montchanin, DE 19710
3801 Kennett Pike
Greenville Center C-104
Greenville, DE 19807
Phone: (302) 658-9000
Web: 1creative.com
Services: Financial navigation

Valassis

Manufacturing Facility
300 McIntire Dr.
Newark, DE 19711
Phone: (800) 437-0479
Web: valassis.com
Services: Intelligent media delivery

Maryland

Creative Financial Group

100 E. Main St., Suite 500B
Salisbury, MD 21801
Phone: (410) 742-8616
Web: 1creative.com
Services: Financial navigation

D'Anna Business Solutions, Inc.

2219 York Rd., Ste. 303
Timonium, MD 21093
Phone: (410) 661-7400
Web: dannabusiness.com
Contact: Marc D'Anna
Services: Corrugated containers,
packaging supplies, labels, receipt
paper, printing, mailing, promotional
products, apparel

Marcum

1445 Research Blvd., Ste. 300
Rockville, MD 20850
Phone: (301) 979-6000
Web: marcumllp.com
Services: Accountants, advisors

Mazars

47 E. South St., Ste. 201
Frederick, MD 21701
Phone: (301) 695-1200
Web: mazarsusa.com
Contact: Patrick Wheeler
Services: Accounting and consulting

Valassis

7455 New Ridge Rd., Ste Q
Hanover, MD 21076
Phone: (800) 437-0479
Web: valassis.com
Services: Intelligent media delivery

New Jersey

CBA

669 River Dr., Center 2
Elmwood Park, NJ 07407
Phone: (201) 414-5200
Services: Insertion distribution net-
work

Cook Maran & Associates

17-17 Route 208, Ste. 260
Fair Lawn, NJ 07410
Phone: (201) 475-7600
Fax: (201) 475-7667
3000 Atrium Way, Ste. 108
Mount Laurel, NJ 08054
Phone: (856) 520-8487
Web: cookmaran.com
Services: Risk management, claim
advocacy, loss control, exposure
audits, coverage analysis, captive
consulting

SERVICES & ASSOCIATIONS

Creative Financial Group

401 Rte 75 N, Ste. 201
Marlton, NJ 08053
Phone: (856) 596-0351
Web: 1creative.com
Services: Financial navigation

Lizard Label

10-E Commerce Rd.
Fairfield, NJ 07004
Phone: (877) 807-0098
Web: lizardlabel.com
Services: Custom labels, shelf talkers

Lynmar Builders

261 Harvard Ave.
Westville, NJ 08093
Phone: (856) 456-0856
Web: lynmarbuilders.com
Services: Supermarket construction

and maintenance

Marcum

Executive Plaza West Building
3443 State Rte. 66
Neptune, NJ 07753
Phone: (973) 646-3700
105 Eisenhower Pkwy., Ste. 301
Roseland, NJ 07068
Phone: (973) 646-3800
Web: marcumllp.com
Services: Accountants, advisors

Matthew P. Casey & Associates

355 W. Milton Ave.
Rahway, NJ 07065
Phone: (732) 388-9020
Web: mpcaseyassociates.com
President: Matt Casey
Services: Supermarket real estate

Make a difference.

Because...hunger is closer than you think

Store donations
of meat, dairy,
produce promote
employee morale,
offer tax incentives
& reduce costs.



631-873-4775
www.islandharvest.org

HAUPPAUGE • BETHPAGE • UNIONDALE • CALVERTON



SERVICES & ASSOCIATIONS

site feasibility research and analysis

Mazars

399 Thornall St.
Edison, NJ 08837
Phone: (732) 549-2800
Fax (732) 549-2898
Contact: Michael Coletti
Web: mazarsusa.com
Services: Accounting and consulting

NEMA Marketing & Design Agency

408 E. Elizabeth Ave.
Linden, NJ 07036
Phone: (908) 275-3840
Pres.: Juan Carlos Lopez
web: nemadesign.com
Services: Design and marketing services, printing and multi-media development, marketing and merchandising solutions

Valassis

Manufacturing Facility
130 Twin Bridge Dr.
Pennsauken, NJ 08110
Phone: (800) 437-0479
Web: valassis.com
Services: Intelligent media delivery

New York

Cook Maran & Associates

300 Hampton Rd.
Southampton, NY 11968
Phone: (631) 283-8000
461 Pantigo Rd.
East Hampton, NY 11937
Phone: (631) 324-1440
40 Marcus Dr., 3rd Fl.
Melville, NY 11747
Phone: (631) 390-9700
110 E. 42nd St., Ste. 1418
New York, NY 10017
Phone: (212) 883-8400

1200 South Ave., Ste. 302
Staten Island, NY 10314
Phone: (718) 370-0270
175 W. Carver St.
Huntington, NY 11743
Phone: (631) 271-0600
Web: cookmaran.com
Services: Risk management, claim advocacy, loss control, exposure audits, coverage analysis, captive consulting

The Graham Co.

315 W. 36th St.
New York, NY 10018
Web: grahamco.com
Services: Insurance brokers and consultants

Marcum

750 3rd Ave., 11th Fl.
New York, NY 10017
Phone: (215) 485-5500
10 Melville Park Rd.
Melville, NY 11747
Phone: (631) 414-4000
Web: marcumllp.com
Services: Accountants, advisors

Mazars

NYC Office
135 W. 50th St.
New York, NY 10020
Phone: (212) 812-7000
Partner in Charge: Victor Wahba
Long Island Office
60 Crossways Pkwy Dr. West, Ste 301
Woodbury, NY 11797
Phone: (516) 488-1200
Partner: Craig M. Fine
Web: mazarsusa.com
Services: Accounting and consulting

News America Marketing

1185 Avenue of The Americas, 27th Floor

SERVICES & ASSOCIATIONS

New York, NY 10036
Phone: (212) 782-8000
Web: newsamerica.com
Services: In-store advertising, inserts, direct mail promotion

Valassis

35 E. 62nd St., 7th Fl.
New York, NY 10065
Phone: (800) 437-0479
Web: valassis.com
Services: Intelligent media delivery

Pennsylvania

Creative Financial Group

16 Campus Blvd.
Newtown Square, PA 19073
Phone: (610) 325-6100
200 Sproul Rd., Ste. 106
Broomall, PA 19008
Phone: (610) 355-4199
18 W. State St., Ste. 224
Doylestown, PA 18901
Phone: (410) 908-6185
Web: 1creative.com
Services: Financial navigation

DePersico Group

560 Grubbs Mill Rd.
West Chester, PA 19380
Phone: (484) 454-3801
Web: depersico.com
Services: Food and beverage design strategies

East West Label Co.

1000 East Hector Street
Conshohocken, PA 19428
Phone: (800) 441-7333
Web: ewlabel.com
Pres.: Chris Wilson
Services: Custom retail labeling

Force One Merchandising

404 Pennsylvania Blvd.

Feasterville, PA 19053
Phone: (215) 364-6892
Web: force1one.com
Services: Retail merchandising services

The Graham Co.

One Penn Square West, 25th Floor
Philadelphia, PA 19102
Phone: (215) 567-6300
Web: grahamco.com
Services: Insurance brokers and consultants

Herbein & Company, Inc.

2763 Century Blvd.
Reading, PA 19610
Phone: (610) 378-1175
Web: herbein.com
Services: Certified public accountants

Matthew P. Casey & Associates

6252 Stirrup Ct.
Harrisburg, PA 17111
Phone: (717) 651-9955
Cell: (717) 979-5602
VP: Bob Gorland
Services: Supermarket real estate site feasibility research and analysis

Marcum

1601 Market St., 4th Fl.
Philadelphia, PA 19103
Phone: (215) 297-2100
Web: marcumllp.com
Services: Accountants, advisors

Mazars

501 Office Center Dr., Ste. 300
Fort Washington, PA 19034
Phone: (215) 259-1000
Partner: Jim Welsh
Web: mazarsusa.com
Services: Accounting and consulting

SERVICES & ASSOCIATIONS

Odell Studner

200 N. Warner Rd., Ste. 450
King of Prussia, PA 19406
Phone: (484) 586-3900
Web: odellstudner.com
Services: Risk management, cyber security, insurance

Pavone

1006 Market St.
Harrisburg, PA 17101
Phone: (717) 234-8886
Pres./CEO: Michael Pavone
Web: pavone.net
Services: Full service advertising agency

Press Enterprise, Inc.

3185 Lakawanna Ave.
Bloomsburg, PA 17815
Phone: (570) 784-2121
Web: pressenterprise.net
Services: High quality premium color printing

Reinsel Kuntz Leshner

1800 Fruitville Pike
Lancaster, PA 17601
Phone: (717) 394-5666
3501 Concord Rd., Ste 250
York, PA 17402
Phone: (717) 843-3804
320 Market St., Ste 373 East
Harrisburg, PA 17101
91 Cumberland Pkwy
Mechanicsburg, PA 17055
Phone: (717) 790-9333
102 Pickering Way, Ste 300
Exton, PA 19341
Phone: (484) 874-2200
Web: rklcpa.com
Services: Certified public accountants

Saint Joseph's University

*Haub School of Business
Food Marketing Education*

5600 City Line Ave.
Philadelphia, PA 19131
Phone: (610) 660-1659
Web: sju.edu
Services: Food marketing education

Universal Media

4999 Louise Dr., Ste 303
Mechanicsburg, PA 17055
Phone: (717) 795-7990
Web: umiusa.com
Services: Media services and analytics for TV, radio, digital, print, outdoor

Valassis

701-B Ashland Ave., Bldg 23, Ste 5
Folcroft, PA 19032
Phone: (800) 437-0479
Web: valassis.com
Services: Intelligent media delivery

Washington, DC

The Graham Co.

810 7th St., NE
Washington, DC 20002
Phone: (202) 664-5636
Web: grahamco.com
Services: Insurance brokers and consultants

Marcum

1899 L St., NW, Ste. 850
Washington, DC 20036
Phone: (202) 227-4000
Web: marcumllp.com
Services: Accountants, advisors

Policy Solutions Motley-Scher LLC

1615 L St., NW, Suite 300
Washington, DC 20036
Phone: (202) 580-8012
Web: policy-solutions.net
Principals: John Motley, Barry Scher

SERVICES & ASSOCIATIONS

Susan Davis International

1101 K St. NW, Ste. 400
Washington, DC 20005
Phone: (202) 408-0808
Web: susandavis.com
Chmn.: Susan Davis
EVP: Judith H. Whittlesey
Services: International public relations

Central Virginia Food Bank

1415 Rhoadmiller St.
Richmond, VA 23220
Phone: (804) 521-2500
Web: feedmore.org

City Harvest

6 East 32nd St., 5th Floor
New York, NY 10016
Phone: (646) 412-0600
Web: cityharvest.org
CEO: Jilly Stephens

Regional Associations

American Dairy Association – Northeast

1800 JFK Blvd., Ste 444
Philadelphia, PA 19103
100 Elwood Davis Rd.
North Syracuse, NY 13212
Phone: (315) 472-9143
Web: americandairy.com

Capital Area Food Bank

6833 Hill Park Dr.
Lorton, VA 22079
Phone: (571) 482-4770
Fax: (703) 541-0179
4900 Puerto Rico Ave., NE
Washington, DC 20017
Phone: (202) 644-9800
Fax: (202) 529-1767
Web: capitalareafoodbank.org

Catholic Institute of Food Industry Inc.

Metro NY Chapter
P.O. Box 1068
Pearl River, NY 10965

Central Pennsylvania Food Bank

3908 Corey Rd.
Harrisburg, PA 17109
Phone: (717) 564-1700
3301 Wahoo Dr.
Williamsport, PA 17701
Phone: (570) 321-8023
Web: centralpafoodbank.org

Community Food Bank of New Jersey

Main Facility

31 Evans Terminal
Hillside, NJ 07205
Phone: (908) 355-3663

Southern Branch

6735 Black Horse Pike
Egg Harbor Twp., NJ 08234
Phone: (609) 383-8843
Web: cfbnj.org
Pres./CEO: Carlos M. Rodriguez

Connecticut Food Association

433 South Main St., Ste. 309
West Hartford, CT 06110
Phone: (860) 216-4055
Web: ctfoodassociation.org
Pres.: Wayne Pesce

Connecticut Food Bank

2 Research Pkwy.
Wallingford, CT 06492
Phone: (203) 469-5000
Fax: (203) 469-4871
229 Mountain Grove St.
Bridgeport, CT 06605
Phone: (203) 256-1935
Web: ctfoodbank.org
COO: Daniel Gomez

SERVICES & ASSOCIATIONS

Eastern Frosted & Refrigerated Foods Association, Inc.

17 Park St.
Wanaque, NJ 07465
Phone: (973) 835-1710
Fax: (978) 835-1708
Web: effa.org
Exec. Dir.: Mike Ryan

Feeding New York State

25 Elk St., Ste. 201
Albany, NY 12207
Phone: (518) 930-7000
Web: feedingnys.org
Exec. Dir.: Dan Egan

Feeding Westchester

200 Clearbrook Rd.
Elmsford, NY 10523
Phone: (914) 923-1100
Web: feedingwestchester.org
Interim Pres./CEO: Jaynee Day

Food Bank for New York City

39 Broadway, 10th Floor
New York, NY 10006
Phone: (212) 566-7855
Web: foodbanknyc.org
Pres./CEO: Leslie Gordon

Food Bank of Delaware

222 Lake Dr.
Newark, DE 19702
Phone: (302) 292-1305
100 Mattlind Way
Milford, DE 19963
Phone: (302) 424-3301
Web: fbd.org
Interim CEO: Sanjay Malik

Food Bank of South Jersey

1501 John Tipton Blvd.
Pennsauken, NJ 08110
Phone: (856) 662-4884
Web: foodbanksj.org

Pres./CEO: Fred Wasiak

Food Industry Alliance of New York State

111 Washington Ave., Ste. 200
Albany, NY 12210
Phone: (518) 434-1900
Web: fiany.com
Pres./CEO: Michael Durant

Island Harvest

15 Grumman Rd. West, Ste. 1450
Bethpage, NY 11714
Phone: (516) 294-8528
40 Marcus Blvd.
Hauppauge, NY 11178
Phone: (631) 873-4775
Web: islandharvest.org

Long Island Cares

10 Davids Dr.
Hauppauge, NY 11788
Phone: (631) 582-3663
Web: licares.org

Maryland Food Bank

2200 Halethorpe Farms Rd.
Baltimore, MD 21227
Phone: (410) 737-8282
28500 Owens Branch Rd.
Salisbury, MD 21801
Phone: (410) 742-0050
220 McRand Ct.
Hagerstown, MD 21740
Phone: (410) 737-8282
Web: mdfoodbank.org
Pres./CEO: Carmen Del Guercio

Mid-Atlantic Food Trades Organization

2612 Whittier Ave.
Reading, PA 19608
Phone: (484) 577-9791
Web: mafto.org
Pres: Mark Phander

SERVICES & ASSOCIATIONS

Maryland and Virginia Milk Producers Cooperative

1985 Isaac Newton Sq. West
Reston, VA 20190
Phone: (703) 742-6800
Web: mdvamilk.com

Maryland Retailers Association

171 Conduit St.
Annapolis, MD 21401
Phone: (410) 269-1440
Web: mdra.org
Pres.: Cailey Locklair

New Jersey Food Council

429 Riverview Plaza
Trenton, NJ 08611
Phone: (609) 392-8899
Web: njfoodcouncil.com
Pres.: Linda Doherty

Pennsylvania Food Merchants Association

1029 Mumma Rd.
Wormleysburg, PA 17043
Phone: (717) 731-0600
Web: pfma.org
Pres./CEO: Alex Baloga

Philabundance

3616 S. Galloway St.
Philadelphia, PA 19148
Phone: (215) 339-0900
Web: philabundance.org
CEO: Loree D. Jones

Virginia Petroleum, Convenience & Grocery Retailers' Association, Inc.

7275 Glen Forest Dr., Ste. 204
Richmond, VA 23226
Phone: (804) 282-7534
Web: vpcga.com
Pres.: Michael J. O'Connor

National Associations

American Frozen Food Institute

2345 Crystal Dr., Ste. 801
Arlington, VA 22202
Phone: (703) 821-0770
Web: affi.com
CEO/Pres.: Alison Bodor

Consumer Brands Association

(Formerly Grocery Manufacturers of America)
1001 19th St. North, 7th Fl.
Arlington, VA 22209
Phone: (571) 378-6760
Web: consumerbrandsassociation.org
Pres./CEO: Geoff Freeman

Food Marketing Institute

2345 Crystal Dr., Ste. 800
Arlington, VA 22202
Phone: (202) 452-8444
Web: fmi.org
CEO/Pres.: Leslie Sarasin

International Dairy Deli Bakery Association

8317 Elderberry Rd.
Madison, WI 53717
Phone: (608) 310-5000
Web: iddba.org.

National Association of Chain Drug Stores

1776 Wilson Blvd.
Arlington, VA 22209
Phone: (703) 549-3001
Web: nacds.org

National Association of Convenience Stores

1600 Duke St., 7th Fl.
Alexandria, VA 22314
Phone: (703) 684-3600

SERVICES & ASSOCIATIONS

Web: convenience.org
Pres./CEO: Steven C. Anderson

National Association of Wholesalers/Distributors

1325 G St. NW, Ste. 1000
Washington, DC 20005
Phone: (202) 872-0885
Web: naw.org
Pres.: Dirk Van Dongen

National Frozen & Refrigerated Foods Association

4755 Linglestown Rd., Ste. 300
Harrisburg, PA 17112
Phone: (717) 657-8601
Web: nfrweb.org
Pres./CEO: H.V. "Skip" Shaw Jr.

National Grocers Association

1005 North Glebe Rd., Ste. 250
Arlington, VA 22201
Phone: (703) 516-0700
Web: nationalgrocers.org
Pres./CEO: Greg Ferrara

North America Meat Institute

1150 Connecticut Ave. NW, 12th Floor
Washington, DC 20036
Phone: (202) 587-4200

Web: meatinstitute.org
Pres./CEO: Julie Anna Potts

Produce Marketing Association

1500 Casho Mill Rd.
Newark, DE 19711
Phone: (302) 738-7100
Web: pma.com
CEO: Cathy Burns

Retail Bakers of America

15941 Harlem Ave., Ste. 347
Tinley Park, IL 60477
Phone: (800) 638-0924
Web: retailbakersofamerica.org
Pres.: John Lupo

SNAC International

1560 Wilson Blvd., Suite 550
Arlington, VA 22209
Phone: (703) 836-4500
Web: snacintl.org
Pres./CEO: Elizabeth Avery

Specialty Food Association

136 Madison Ave., 12th Fl.
New York, NY 10016
Phone: (212) 482-6440
Web: specialtyfood.com
Interim Pres.: Bill Lynch

No Puppies.

No celebrity gossip. No selfies. No recipes.

We only tweet about the important stuff.



Breaking news covering the industry from New England to the Carolinas.



Follow us on Twitter @FoodWorldFTN

BIMBO®



***Delicious and nutritious
baked goods and snacks
in the hands of all.***

ZERO SUGAR. DONE RIGHT.

THAT'S WHAT I LIKE 



PEPSI-COLA, PEPSI, the Pepsi Globe and THAT'S WHAT I LIKE are registered trademarks of PepsiCo, Inc. GRI-200951