

Annual Report 2008 Year ended March 31, 2008



» Profile

Fujitec Co., Ltd. was established in 1948 as a specialized elevator manufacturer. Today, Fujitec builds upon its years of expertise and experience as an integrated manufacturer of a wide variety of people-moving systems, including elevators, escalators and autowalks (moving walks). These state-of-the-art products are a result of Fujitec's integrated operations covering every phase of the product's lifecycle from development to sales and installation to maintenance.

With the establishment of a base in Hong Kong in 1964, Fujitec became one of the first in the industry to expand overseas. With further operations established in Singapore, Venezuela, the United States, Argentina and elsewhere, we now have bases in 20 countries and areas, including 10 production sites in seven different nations. Our global network enables us to supply the world with safe, reliable and comfortable people-moving systems that others look up to, to set the industry standards.

To effectively cope with an ever-changing global marketplace and economy, Fujitec is divided into six economic blocks: the Americas, Japan, Europe, South Asia, East Asia and China. The management of these blocks is consolidated under the leadership of the Big Wing. This structure allows Fujitec to respond quickly to market needs and engage in its finely tuned business activities dedicated to each region.

Fujitec understands the value of both people and technology and remains committed to contributing in the development of advanced cities worldwide.

CONTENTS

Consolidated Financial Highlights	· 1
To Our Shareholders · · · · · · · · · · · · · · · · · · ·	. 2
Outline of Major Activities · · · · · · · · · · · · · · · · · · ·	
New Products · · · · · · · · · · · · · · · · · · ·	
• Topics	
• Financial Section ·····	
Consolidated Financial Review ·····	
Consolidated Balance Sheets · · · · · · · · · · · · · · · · · · ·	
Consolidated Statements of Income · · · · · · · · · · · · · · · · · · ·	· 22
Consolidated Statements of Changes in Net Assets ·	
Consolidated Statements of Cash Flows · · · · · · · · · · · · · · · · · · ·	
Notes to Consolidated Financial Statements	
Report of Independent Auditors · · · · · · · · · · · · · · · · · · ·	. 38
Consolidated 5-Year Summary ·····	. 39
Global Network · · · · · · · · · · · · · · · · · · ·	· 40
 Board of Directors/Shareholders' Information 	. 41

Forward-looking Statements

This annual report contains forecasts and projections concerning the plans, strategies and performance of Fujitec Co., Ltd. and its consolidated subsidiaries. These forecasts and projections constitute forward-looking statements that are not historical facts, but are based on assumptions and beliefs in accordance with data currently available to management. These forward-looking statements are subject to various of risks and uncertainties that could cause actual results to differ materially from those projected or implied in the "forward-looking statements" and that include, but are not limited to, factors, fluctuation, uncertainty of economic conditions, competitions in the construction industry, demand, foreign exchange rates, tax systems, laws and regulations. In conclusion, Fujitec wants to caution readers that actual results may differ materially from those projected.



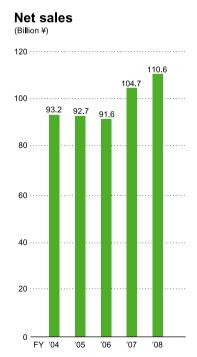
» Consolidated Financial Highlights

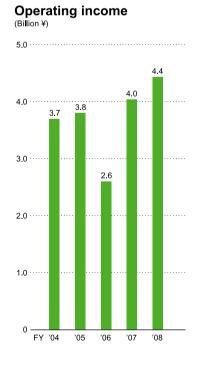
Fujitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

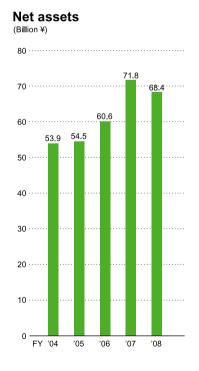
		Millio	ons of y	en			usands of S. dollars	Percent change
_		2008			2007		2008	2008/2007
For the year								
Net sales	¥	110,632		¥	104,716	\$ 1,	106,320	+5.6%
Operating income		4,428			4,037		44,280	+9.7%
Net income		2,219			7,245		22,190	-69.4%
At year-end								
Total assets	¥	112,043		¥	122,889	\$ 1,	120,430	-8.8%
Net assets		68,356			71,786		683,560	-4.8%
			Yen			U.	S. dollars	S
Per share of common stock								
Net income	¥	23.66		¥	77.32	\$	0.24	-69.4%
Cash dividends		12.00			12.00		0.12	0.0%

Notes: 1. U.S. dollar amounts are translated from Japanese yen, for convenience only, at the rate of ¥100 to U.S.\$ 1.

2. Net income per share amounts are computed based on the weighted average number of shares outstanding during each year.







» To Our Shareholders

Summary

Regarding the "Regeneration for Quality" Mid-term Business Plan, First Fiscal Year Report, and Current Fiscal Year Action Goals.

We will carry out a new regeneration plan on our 60th anniversary to achieve further growth and prosperity.

Takakazu Uchiyama President and Chief Executive Officer

Aiming toward further growth as the company celebrates its 60th anniversary

Fujitec Co., Ltd. began as a specialized manufacturer of elevators in 1948, so this year marks our 60th year in business. I believe 2008 is a crucial year that will set the stage for the next 60 years.

Looking back on our 60 year history, it is clear how Fujitec's founder aimed to establish comfortable people-moving technologies for the urban environment. He also had the foresight to conduct business based on the belief that the world forms a single marketplace. It is therefore no surprise that our business now extends from Japan to East Asia, South Asia, North America, South America, Europe and the Middle East. We currently have business outlets or production bases in 20 countries and regions around the world.

Superior technologies and products, a globally networked system and strong ties with customers that have been built over the years have propelled the company for these past six decades.

Last year, problems, such as insufficient strength of steel products, caused a great deal of trouble to our customers and users. We are taking measures to ensure that such problems never happen again and are working to completely guarantee quality so that everyone can use our products with peace of mind.

World situation and business environment in the 61st fiscal year.

The past fiscal year saw a slowdown in the global economy brought on by the stagnant housing market in the United States and confusion prevailing in the financial markets. China continued its rapid growth, while the economies in other Asian countries and Europe leaned toward a slowdown, but demand in the global marketplace has still been firm overall.



Under these circumstances, in the elevator and escalator industry, which applies to Fujitec, demand for products declined for residential buildings in the North American market, but remained stable for office buildings and commercial facilities. Whereas in Asia, the vigorous demand for our products continued due primarily to a burgeoning housing boom in China. In Singapore and other parts of South Asia, economic expansion has led to greater demand.

The Japanese economy continues its overall recovery, but a sharp decline in housing investment has cast a shadow over capital investment and signs of an economic slowdown have intensified. In the Japanese market, the number of public works continued to shrink, and in the private sector there was a significant decline in the number of condominium projects as a result of stricter structural codes and inspections imposed by the newly amended Building Standard Law. However, demand from shopping centers and other commercial facilities continues to show steady growth. In terms of profits, price wars and the continuing rise in prices of raw materials have made the current situation more difficult than before.

» To Our Shareholders

Operating results for the 61st fiscal year

In the last fiscal year, domestic sales increased 5.9% from the previous year. Overseas sales increased 5.5% from the previous year due to increased demand in South Asia and East Asia and the depreciation of the Japanese yen during the year. As a result, consolidated net sales increased by 5.6% to ¥110,632 million.

Operating income decreased in East Asia but increased in Japan and South Asia, while an operating profit finally turned into the black in North America and Europe. As a result, operating income rose 9.7% from the previous year to ¥4,428 million. Other income/expenses were affected by a foreign currency exchange loss due to the rapid appreciation of the yen toward the year end, so the net of other income/expenses did not exceed more than ¥297 million.

In special items, without a profit of ¥7,837 million from the sale of the former Osaka Plant site in the previous year, and with a direct costs of ¥397 million related to reinforcement work for elevators identified as having insufficient strength, income before income taxes and minority interests decreased by ¥7,058 from the previous year to ¥4,381 million.

As a result, net income totaled ¥2,219 million, a decrease of ¥5,026 million from the previous year.

Actively carrying out an innovative plan in the 2nd year of our three-year business plan

Starting in fiscal 2007, Fujitec implemented a new three-year mid-term business plan called "Regeneration for Quality." The last year, because it coincides with the 60th anniversary of the Company's founding, we are actively promoting an innovative plan aimed at entering markets with new products and developing new business strategies.

More specifically, we are reorganizing in order to expand sales. In April 2008 we began selling our XIOR line of new standard model elevators, which replaces all of our standard models with new specifications. These products place a high priority on Safety & Security and they have all been upgraded in terms of performance, functions and quality. Company-wide, we will put all of our energies and resources into expanding sales of these new products. Our goal is to reach orders for a total of 4,000 elevators - 3,000 standard units and 1,000 order-made units in fiscal 2009, the final fiscal year of the three-year midterm business plan.

In establishing an organization under a dual head office system, the Tokyo Head Office, opened in Mita, Minato Ward in February 2008, together with "Big Wing" in Hikone, Shiga so that we will be able to boost our marketing and sales capacity. We aim to expand sales further in the Tokyo metropolitan area, which is the largest market in Japan. We will actively collect and disseminate information of all kinds, and will further raise the public recognition of Fujitec brand.

Another major project is the rebuilding of our escalator production base and field training center. The escalator production facility is located in Toyooka, Hyogo Prefecture. To boost production and strengthen R&D functions, we are setting up an integrated system to achieve rapid response from development through to production. For business growth, Fujitec is constructing a new office building and plant that will be completed in the autumn of 2009, to be named "Big Step."

At the company's former head office in Ibaraki, Osaka, the Field Engineering Research Institute and Field Training Center were established to improve technologies and educate and train personnel in field service functions such as installation and maintenance. These will be merged with the Modernization sector, Remote Monitoring Center and Parts Center to create "Big Fit" for the establishment of sophisticated field engineering.

» To Our Shareholders

Aiming to boost profits in the global marketplace with a focus on building the Chinese market

In the global marketplace we will implement sales and business strategies aiming at boosting profits, while taking advantage of the Fujitec group's global synergy and mobile power. In particular, we will be strengthening our business activities in China, where high growth continues unabated, by working hard to expand our share in that market.

In May 2007, Shanghai Huasheng Fujitec completed a new escalator plant and the company continues to expand its production system steadily to meet the burgeoning demand in China and the rest of the world. The GS-NX Series that was released in Japan in April 2008 is a global standard product that was developed jointly with Shanghai Huasheng Fujitec and aims to win a growing share of both the Japanese market and the global market.

Huasheng Fujitec, our elevator production base in China, has been receiving orders from large-scale residential projects one after another, which has enabled it to expand its elevator production system with the goal of producing 10,000 units annually.

Demand is also rising in India and in Middle Eastern countries, where Fujitec is putting a great deal of energy into sales activities. In India, the current elevator demand is about the same as the demand in Japan, and this demand is expected to be more than double in the future. Thus, we have moved the head office of Fujitec India to the largest city in South India, Chennai, and opened Engineering Centre to further expand the technical division and aim for further growth in the Indian market.

Regarding the company's outlook

This year is the second year of our three-year mid-term business plan. We wish to quickly recover the trust of our clients lost as a result of various problems in the first year and will do our utmost to restore business results and achieve our targeted figures. As this is our 60th anniversary, Fujitec is positioning this year as a "Year of Regeneration" for a leap into the next age.

To this end, we are putting energy into restructuring by setting up a dual head office system, launching new products to boost sales and rebuilding the escalator manufacturing and field service sectors. We are also further building sales in the modernization area to increase profits and boost our corporate value. Our aim is to achieve an 8% operating profit rate in fiscal 2009, the final fiscal year of the plan.

Having reached our 60th year in business, we are re-examining the fundamentals of manufacturing and pursuing total quality in all of our business activities. Top priority will be placed on safety and security in the supply of Fujitec elevators and escalators. I would like to ask all of our shareholders, once again, for your continued support in the future.

June 28, 2008

Takakazu Uchiyama President and Chief Executive Officer

» Outline of Major Activities

North & South Americas

In New York City, the New York Times Tower, which is the new home of the country's leading newspaper publisher, has been completed. The 350-meter high, 52-story tower has a total of 32 Fujitec elevators installed, including super-high-speed models that run at 480 meters per minute.

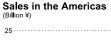
In Los Angeles, the LAC+USC Medical Center is a medical institution created through the merger of a county hospital and the University of Southern California's hospital. It uses 29 Fujitec elevators.

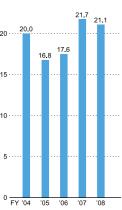
In Canada, the Shangri-La Hotel is a world-class hotel/luxury condominium in Vancouver currently under construction. Thirteen Fujitec elevators will go into service, including superhigh-speed models, in this 60-story building.

In the province of Ontario, Canada's largest general hospital, the William Osler Health

Center was built and uses 32 Fujitec elevators.









LAC+USC Medical Center

Japan

This April a new building complex called Akiba Tolim opened in Tokyo, connected directly to Akihabara Station on the Tsukuba Express rail line. The complex is comprised of hotel and commercial facilities, and has a total of 16 Fujitec elevators and escalators in operation.

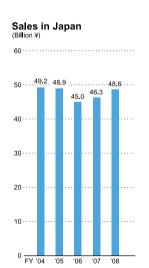
Also in Tokyo, we received an order for eight elevators for a new building at the Tokyo Women's Medical University Hospital, including observation models. The Consultation Center at the same university has ordered a total of 19 Fujitec elevators and escalators.

In Osaka, construction is in progress on one of Japan's largest department stores, the rebuilding of the Hankyu Department Store (Umeda main store) for which we have received orders for 10 elevators, including observation models. We have taken an order for 11 elevators for Urban Chayamachi, a building complex with hotel and commercial facilities designed by the world-famous architect Tadao Ando.

In Kobe, The Art Center of Kobe, a high-rise residential building complex, has been completed in front of Shin-Kobe Station. The building stands 37 stories high and uses eight of our elevators.

In downtown Kyoto at Shijo Kawaramachi, Kotocross Hankyu Kawaramachi is a large commercial facility that has opened, utilizing 12 Fujitec elevators and escalators. We also supplied 45 elevators

and escalators to the largest shopping center in the city of Hiroshima, You-me Town Hiroshima.





Artist's rendering of the Hankyu Department Store (Umeda main store) upon completion



Art Center of Kobe

» Outline of Major Activities

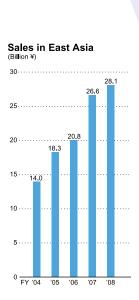
East Asia

In Hong Kong, HarbourView Place is a 72-story high-rise building standing directly above Kowloon Station. It uses 32 Fujitec elevators and escalators, including super-high-speed models. In the Kwun Tong district, the 32-story Millennium City 6 is a state-of-the-art building that uses 20 of our elevators and escalators.

China has submitted high-volume orders - 104 escalators for the Beijing Subway No. 4 Line; 28 elevators for The Peninsula Shanghai, a leading five-star hotel; 118 elevators for a large-scale residential development in Nanjing, phase one of the North coast of Haide Project; and 100 elevators for Tung yan cai-hong cheng in the city of Zunyi.

In Taiwan, the World Games will be held in Gaoxiong in 2009, and Fujitec supplied 10 elevators for the main stadium.

In South Korea, 386 elevators have been ordered for a large-scale residential project being built by the Korea National Housing Corporation, boosting the total order from the government corporation to 833 units.





South Asia

In Singapore, the globally renowned world-class hotel, St. Regis is now opened and Fujitec supplied 27 elevators for the hotel and adjacent luxury residential building.

Also in Singapore, Resorts World is being built on Sentosa Island, which includes a Universal Studios and six hotels, for which 153 elevators and escalators have been ordered.

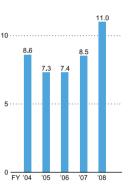
In Malaysia, the Aeon Bukit Tinggi Shopping Centre, one of the largest commercial complexes of its kind in Southeast Asia, has opened and it utilizes 79 Fujitec elevators, escalators, and autowalks (moving walkways).

In Indonesia, the 45-story luxury condominium The Capital Residence was completed in Jakarta, for which Fujitec supplied 24 elevators.

In India, we installed eight beautiful elevators in the worldfamous Four Seasons Hotel Mumbai.



Sales in South Asia



St. Regis

Europe & the Middle East

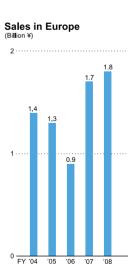
In England, a new station was completed along the Channel Tunnel Railway that links London with Paris, a project utilizing a total of 28 Fujitec elevators, including observation models.

In the United Arab Emirates, Fujitec received a high-volume order of 98 autowalks for the Dubai Metro urban railway project and are supplying 32 elevators and escalators for the monorail stations being built on the world's largest artificial island, Palm Jumeirah.

Also in Dubai, Four Points by Sheraton Dubai and Emirates Crown Tower were completed, using a large number of Fujitec elevators.



Four Points by Sheraton Dubai



» New Products

Gently protecting people and in harmony with buildings. Our new standard elevators, XIOR!

Fujitec has changed all standard model elevators to the new machine-room-less (MRL) elevator XIOR, which went on sale on April 1, 2008.



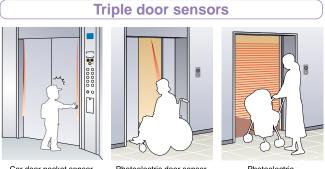
Safety & Security"

Approximately 75% of elevator accidents occur around the door area. For this reason, Fujitec has implemented mechanisms to ensure safety when the elevator doors open and close. For the first time in the industry, our elevators come standard with car door pocket sensors, photoelectric door sensors, and photoelectric multiple beam sensors.

In preparation for earthquakes, Fujitec has also enhanced the anti-quake functions. Earthquake control operation uses a "Primary-wave Seismic Detection" system to detect preliminary tremors (P-waves). This is part

of the standard elevator specification. This system works together with an automatic restart function for use after an earthquake and is compatible with remote diagnostic tools and a temporary operation mode for emergencies.

In addition, to cope with power failures, an emergency descent mechanism is built in to provide an automatic descent to the nearest floor upon a power failure.



Car door pocket sensor

Photoelectric door sensor

"Comfort Design"

For the first time in the industry, Fujitec has incorporated an LCD indicator display in the standard elevator. New hall indicators are also being implemented for easier viewing and displaying more information.

In addition to the Plasmacluster ion generator that is standard in every model, Fujitec has a new line that includes an air purifier and ozone bath air freshener to provide a clean, pleasant space.



Hall LCD indicator display

"Harmonious Style"

As the light source for the ceiling downlights, Fujitec is using LED lamps for the first time in the industry to provide a bright, natural light color. Plenty of indirect lighting is also being incorporated to provide softer light.

Color variations make it possible to choose from elegant, chic tones. In particular, more wood grain tones are available to provide warmth.

LED lamps for downlighting

Showroom displays set up in Tokyo and Shiga!

Showroom displays were set up at the Tokyo head office and at "Big Wing" to give customers the chance to see the design and features of the XIOR models with their own eyes. Eight types of car interiors and a working display of the door sensors are on exhibit.



Becoming a new global standard, Fujitec's new GS-NX Series escalators



Along with the company's elevators, Fujitec has upgraded the models of our other flagship products - escalators. The new GS-NX Series escalators went on sale in April 2008.

The new models incorporate a novel design for the newel section at each end of the escalator. An arrow lamp indicates the direction of travel for a more user-friendly experience.

Other standard features improve safety further, such as a skirt guard safety device that detects items getting caught and a comb safety device.

The GS-NX Series was developed jointly by the Toyooka Plant in Japan and Shanghai Huasheng Fujitec Escalator in China. It is compatible with global standards, so Fujitec aims to boost its market share of escalators sold in other countries.



Stylish form

» Topics

Fujitec Rebuilds Escalator Production and Field Technical Centers

On the 60th anniversary of the company's founding, Fujitec is actively promoting a reorganization plan for further business development. An important pillar of that plan is the rebuilding of two bases: a major escalator production facility in the city of Toyooka in Hyogo Prefecture and the field training center located in the city of Ibaraki, Osaka Prefecture.

Since its start of operations in February 1989, the Toyooka Plant has been manufacturing escalators at full operating capacity. In order to expand its production system and to strengthen R&D, a new office building and plant building are being built. Both are scheduled for completion in the autumn of 2009.

The new escalator research and production base is being named "Big Step," and will have an annual production capacity of 600 units as well as an integrated system for rapid response from development to production.

At the company's former head office in Ibaraki, Osaka, the Field Engineering Research Institute and Field Training Center are currently operating to improve technologies and train field service personnel to handle installation and maintenance. These will be merged, however, with the Modernization sector, Remote Monitoring

Center and Parts Center by February 2010 to become "Big Fit," Fujitec's new field technical base.

Fujitec will continue to drive forward with three consolidated bases: "Big Wing" for elevators, "Big Step" for escalators, and "Big Fit" for field service.





Artist's rendering of "Big Step" at completion

Fujitec opened a Tokyo Head Office, implementing a "Dual Head Office" System

On February 1, 2008 Fujitec upgraded the status of the Tokyo branch to a head office, joining "Big Wing" in Hikone, Shiga Prefecture, to form a "dual head office" system. At the same time, the Tokyo office was moved from Osaki to Mita in the Minato Ward.

The establishment of the Tokyo head office is aimed primarily at bolstering management and sales infrastructure in the Tokyo metropolitan area, which is the largest market in Japan, as well as to locate the management strategy functions in Tokyo. By actively collecting and disseminating information of all kinds, the company aims to build recognition of the Fujitec brand.

With the new system, the two head offices will be in close communication to integrate sales, development, production, installation and maintenance, and to promptly supply products and services to match market needs. By so doing, Fujitec endeavors to respond better to people's expectations / confidence in the company.



Tokyo Head Office

» Topics

World Elevator & Escalator Expo '08 in China is a Big Success

Elevator manufacturers from all over the world gathered under one roof to announce the latest technologies and products at the World Elevator & Escalator Expo '08. The four-day Expo began on April 22 at the International Exhibition Center in Langfang, Hebei Province, China.

The venue had a vast 43,000 m² floor space for the exhibition. Five hundred and sixty manufacturers of elevators, escalators and parts from China and around the world participated in the exhibition, among them were Huasheng Fujitec and Shanghai Huasheng Fujitec.

At the Fujitec exhibition booth, we had on display a new Revita machine-room-less observation model elevator equipped with the latest multi-AV system, and an actual, new GS8000-NX escalator, which a large number of visitors took a test ride.

Huasheng Fujitec has its main plant in the city of Langfang, where the exhibition was held, so exhibition visitors from around the world were given a tour of the plant and elevator research tower, generating strong appeal for Fujitec's production and R&D systems.



The new Revita elevator



Fujitec's exhibition booth

» Financial Section

» Financial Section

Consolidated Financial Review

(Japanese yen amounts have been translated into U.S. dollars using the exchange rate of ¥118 to US\$1.00.)

Operating Results

During the fiscal year ended March 31, 2008, consolidated net sales increased 5.6 percent to a record ¥110,632 million (US\$1,106 million). This was due to a 5.9 percent increase in domestic net sales, and a 5.5 percent rise in overseas net sales in South Asia, East Asia and the Japanese yen's depreciation during the year.

By geographic segment, net sales in Japan rose 3.5 percent to \(\frac{4}{52},597 \) million (US\(\frac{4}{52} \)6 million), reflecting a slight increase in new construction work as well as a rise in modernization and repair work. In North America, a selective reception of orders on new construction projects led to a 2.7 percent decline in net sales to \(\frac{4}{21},098 \) million (US\(\frac{4}{21} \)1 million). In Europe, net sales climbed 6.2 percent to \(\frac{4}{1},808 \) million (US\(\frac{4}{18} \)18 million). In South Asia, both new construction work and renewal work grew, supported by a recovery in construction investment centered on housing and commercial facilities. Consequently, net sales were up 29.3 percent to \(\frac{4}{11},317 \) million (US\(\frac{4}{11} \)3 million). East Asia, meanwhile, saw net sales grow 6.1 percent to \(\frac{4}{29},522 \) million (US\(\frac{4}{295} \) million) on the back of growth primarily in China, where demand for housing development was vigorous.

As a result of the above, the ratio of overseas sales to consolidated net sales declined by 0.1 percentage point from 56.4 percent in the previous fiscal year, to 56.3 percent.

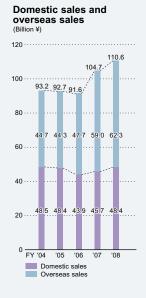
Operating income rose 9.7 percent to ¥4,428 million (US\$44 million). Despite falling sales prices due to price competition and rises in prices of steel and other raw materials, the rise in net sales outweighed increases in cost of sales and selling, general and administrative (SG&A) expenses. By region operating income in Japan grew 17.2 percent to ¥1,241 million (US\$12 million) due to the rise in net sales and a decline in the SG&A expenses ratio. In North America, operating losses in the previous fiscal year turned profitable, resulting in operating income of ¥39 million (US\$0.39 million). In Europe, the previous fiscal year's operating losses also turned profitable, mainly due to a reduction in fixed costs, leading to operating income of ¥65 million (US\$0.65 million). In South Asia, operating income surged 29.8 percent to ¥1,132 million (US\$11 million), reflecting the increase in net sales of new installation and renewal work. However, in East Asia, operating income fell 14.8 percent to ¥1,933 million (US\$19 million) mainly in response to a drop in sales prices stemming from intensifying competition and a steep rise in raw material prices.

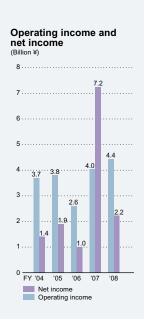
Other income (expenses) resulted in net income decreasing by ¥439 million (US\$44 million) from ¥735 million (US\$74 million) in the previous fiscal year to ¥296 million (US\$30 million). This was mainly due to a foreign currency exchange loss caused by the sharp yen's appreciation toward the fiscal year end.

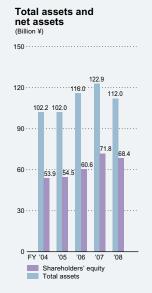
In special items, without a profit of ¥7,837 million (US\$78 million) from the sale of the former Osaka Plant site in the previous year, and with a direct cost of ¥397 million (US\$4 million) related to reinforcement work for elevators identified as having insufficient strength, income before income taxes and minority interests decreased by ¥7,058 million (US\$71 million) from the previous year to ¥4,381 million (US\$44 million).

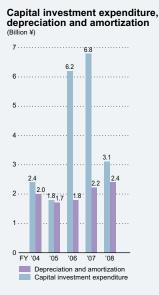
With regard to income taxes, deferred income tax adjustments decreased without adjustments associated with a profit from the sale of the former Osaka Plant site in the previous fiscal year to ¥727 million (US\$7 million) from ¥2,770 (US\$28 million).

As a result, net income totaled ¥2,219 Million (US\$22 million), a decrease of ¥5,026 million (US\$50 million) from the previous year.









Financial Position

Total assets as of March 31, 2008 were ¥112,043 million (US\$1,120 million), representing a decrease of 8.8 percent from the previous fiscal year-end. Current assets stood at ¥66,981 million (US\$670 million), down 11.7 percent year on year, primarily due to a decrease of cash and cash equivalents by the repayment of short term debt and the collection of the remaining proceeds from the sale of the site of the former Osaka plant as other current assets. In addition, fixed assets declined 4.2 percent year on year to ¥45,061 million (US\$450 million) mainly due to a decrease in gross unrealized gains on investment securities associated with declines in stock markets.

Total liabilities as of March 31, 2008 stood at ¥43,687 million (US\$437 million), a decrease of 14.5 percent from a year ago. This was mainly due to a 15.3 percent decline in current liabilities to ¥36,017 million (US\$360 million) caused by a decrease in short-term debt. Long-term liabilities declined 10.6 percent to ¥7,669 million (US\$77 million), which primarily reflected the transfer of the current portion of long-term debt (due within one year) to current liabilities. Net assets, including minority interests, declined 4.8 percent from the previous fiscal year-end to ¥68,355 million (US\$684 million). This decline mainly reflected a decrease in net unrealized gains on securities and an increase in the amount of deduction of foreign currency translation adjustments.

Capital Sources and Financial Liquidity

Currently, the Fujitec Group's procurement of operating capital through loans is realized in the form of short-term loans due within one year, which are generally raised by the individual consolidated subsidiaries in local currency. As of the year end, the value of outstanding short-term loans was ¥8,272 million (US\$83 million). Long-term finance for capital investment is procured through long-term loans. The outstanding balance of long-term loans excluding the current portion at the end of the period was ¥1,000 million (US\$10 million), of which the majority was loaned at fixed interest rates and denominated in yen.

The Company is of the opinion that cash flows from operating activities, loans, and, where necessary, issue of bonds will be adequate to provide the operating capital required in the future to maintain growth and the long-term finance required for capital investment.

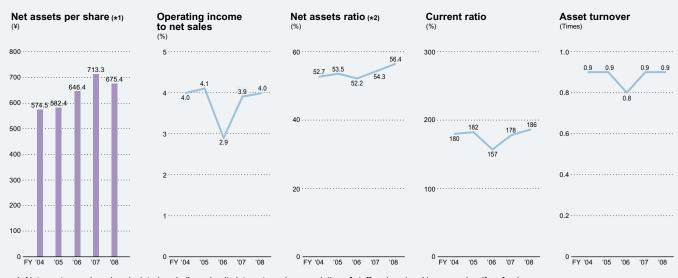
Cash Flows

Net cash generated by operating activities was ¥3,453 million (US\$35 million), ¥659 million less than in the previous fiscal year. This primarily reflected cash inflows comprising income before income taxes and minority interests of ¥4,381 million (US\$44 million) and depreciation and amortization of ¥2,375 million (US\$24 million) versus cash outflows comprising an increase in trade notes and accounts receivable of ¥1,554 million (US\$16 million) associated with higher sales in the fourth quarter and payment of income taxes amounting to ¥1,183 million (US\$12 million).

Net cash provided by investing activities was \$2,675 million (US\$27 million), a \$5,701 million (US\$57 million) reversal of net cash used in the previous year. Cash inflows comprising \$3,340 million (US\$33 million) in proceeds from sale of property, plant and equipment, including the proceeds from the sale of the site of the former Osaka plant of \$3,331 million (US\$33 million), and a net cash inflow from time deposit withdrawal (with deposit term of over 3 months) of \$3,560 million (US\$36 million) outweighed cash outflows comprising acquisitions of property, plant and equipment of \$3,049 million (US\$30 million) and an investment of \$737 million (US\$7 million) in Fujitec Shanghai Sourcing Center Co., Ltd. (Shanghai Sourcing Center), which is promoting the procurement of components and materials in China.

Net cash used in financing activities was ¥6,594 million (US\$66 million), an increase of ¥4,381 million compared to the previous fiscal year. The main uses of cash were a ¥4,583 million (US\$46 million) net decrease in short-term debt and the payment of interest and cash dividends paid.

As a result of the foregoing, cash and cash equivalents totaled ¥16,866 million (US\$169 million) as of March 31, 2008, ¥1,969 million (US\$20 million) less than at the previous fiscal year-end.



- *1. Net assets per share is calculated excluding minority interests and appropriation of staff and workers' bonus and welfare fund.
- *2. Net assets ratio is calculated excluding minority interests.

Consolidated Balance Sheets

Fujitec Co., Ltd. and Consolidated Subsidiaries March 31, 2008 and 2007

			Thousands of U.S. Dollars
		ns of Yen	(Note 1)
ASSETS	2008	2007	2008
Current assets:			
Cash and cash equivalents	¥ 16,866	¥ 18,836	\$ 168,660
Time deposits	795	4,481	7,950
Trade notes and accounts receivable:			
Unconsolidated subsidiaries and affiliates	164	100	1,640
Other	29,885	29,884	298,850
Allowance for doubtful accounts	(377)	(435)	(3,770)
	29,672	29,549	296,720
Inventories (Note 4)	17,211	16,965	172,110
Deferred income taxes (Note 6)	981	468	9,810
Other current assets	1,457	5,534	14,570
Total current assets	66,982	75,833	669,820
Investments and long-term loans:			
Investments in Unconsolidated subsidiaries and affiliates	2,129	1,290	21,290
Investment securities (Note 3)	6,074	8,065	60,740
Long-term loans	1,928	1,931	19,280
	10,131	11,286	101,310
Property, plant and equipment, at cost:			
Buildings	23,292	23,081	232,920
Machinery and equipment	16,891	16,739	168,910
	40,183	39,820	401,830
Accumulated depreciation	(19,107)	(18,156)	(191,070)
	21,076	21,664	210,760
Land	6,914	6,964	69,140
Construction in progress	414	480	4,140
	28,404	29,108	284,040
Other assets:			
Deferred income taxes (Note 6)	58	69	580
Goodwill	1,944	2,237	19,440
Intangible assets	1,872	1,929	18,720
Other	2,652	2,427	26,520
	¥112,043	¥122,889	\$ 1,120,430

			Thousands of U.S. Dollars
		ns of Yen	(Note 1)
LIABILITIES AND NET ASSETS	2008	2007	2008
Current liabilities:			
Short-term debt (Note 7)	¥ 8,273	¥ 13,140	\$ 82,730
Current portion of long-term debt (Note 7)	800	_	8,000
Trade notes and accounts payable:			
Unconsolidated subsidiaries and affiliates	30	58	300
Other	11,657	12,479	116,570
Advances from customers	6,394	6,161	63,940
Accrued income taxes (Note 6)	486	807	4,860
Accrued bonuses	1,355	1,230	13,550
Provision for losses on contracts	909	1,123	9,090
Other current liabilities	6,114	7,524	61,140
Total current liabilities	36,018	42,522	360,180
	4 000	4.005	40.000
Long-term debt (Note 7)		1,805	10,030
Deferred income taxes (Note 6)		1,584	17,810
Accrued pension and severance payments (Note12)		5,192	44,500
Retirement benefits for directors and corporate auditors		_	4,060
Other long-term liabilities	-		290
Total liabilities	43,687	51,103	436,870
Contingent liabilities (Note 8)			
Net assets:			
Shareholders' equity (Note 11)			
Common stock, no par value; Authorized: 300,000,000 shares	40.504	10.504	405.040
Issued: 93,767,317 shares at March 31, 2008 and 2007		12,534	125,340
Additional paid-in capital		14,566	145,660
Treasury stock at cost: 166,824 shares at March 31, 2008 and	48,710	47,622	487,100
153,577 shares at March 31, 2007	(116)	(106)	(1,160)
	75,694	74,616	756,940
Valuation and translation adjustments			
Net unrealized gains on securities	1,404	2,917	14,040
Deferred gain on hedge transactions	1	_	10
Foreign currency translation adjustments	(13,882)	(10,756)	(138,820)
	(12,477)	(7,839)	(124,770)
Minority interests	5,139	5,009	51,390
Total net assets	<u>68,356</u>	71,786	683,560
	¥112,043	¥122,889	\$1,120,430

Consolidated Statements of Income

Fujitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

	Millio	Millions of Yen		
	2008	2007	(Note 1) 2008	
Net sales		¥ 104,716	\$ 1,106,320	
Cost and expenses:				
Cost of sales	90,213	85,172	902,130	
Selling, general and administrative expenses	15,991	15,507	159,910	
	106,204	100,679	1,062,040	
Operating income	4,428	4,037	44,280	
Other income (expenses):				
Interest and dividend income	1,140	1,022	11,400	
Interest expense	(419)	(487)	(4,190)	
Foreign currency exchange (loss) gain	(398)	169	(3,980)	
Other, net	(26)	31	(260)	
	297	735	2,970	
Special items:				
Gain on sales of property, plant and equipment	3	7,907	30	
Loss on disposal and sales of property, plant and equipment	(54)	(709)	(540)	
Write-down of investment securities	(10)	(469)	(100)	
Loss from reinforcement work for products	(397)	_	(3,970)	
Reversal of loss on impairment of long-lived assets	–	38	_	
Other, net	114	(100)	1,140	
	(344)	6,667	(3,440)	
Income before income taxes and minority interests	4,381	11,439	43,810	
Income taxes (Note 6):				
Current	 928	878	9,280	
Deferred	727	2,770	7,270	
	1,655	3,648	16,550	
Income before minority interests	2,726	7,791	27,260	
Minority interests in net income of consolidated subsidiaries	507	546	5,070	
Net income	¥ 2,219	¥ 7,245	\$ 22,190	
Per share:			U.S. Dollars	
Net income, based on the weighted average number of	** **	⁄en	(Note 1)	
shares outstanding		¥ 77.32	\$ 0.24	
Cash dividends, applicable to the year	12.00	12.00	0.12	

Consolidated Statements of Changes in Net Assets

Fujitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

	Thousands					Millions of Y	⁄en			
	Number of shares of common stock issued	Common	Additional paid-in capital	Retained earnings	Treasury stock, at cost	Net unrealized gains on securities	Deferred gain on hedge transactions	Foreign currency translation adjustments	Minority interests	Total net assets
Balance at April 1, 2006	93,767	¥12,534	¥14,566	¥41,344	¥ (94)	¥ 3,676	¥ —	¥ (11,473)	_	¥60,553
Reclassified balance at									V 4 F0F	4 505
March 31, 2006 Net income		_	_	7,245	_	_	_	_	¥ 4,595	4,595 7,245
Cash dividends				(936)				_	_	(936
Bonuses to directors and				(550)						(000
corporate auditors	_	_	_	(26)	_	_	_	_	_	(26
Staff and workers' bonus and				. ,						·
welfare fund		_	_	(5)	_	_	_	_	_	(5
Treasury stock acquired, net		_	_	_	(12)		_	_	_	(12
Other changes						(759		717	414	
Balance at March 31, 2007		12,534	14,566	47,622	(106)	2,917	_	(10,756)	¥ 5,009	•
Net income		_	_	2,219	_	_	_	_	_	2,219
Cash dividends Staff and workers' bonus and		_	_	(1,123)	_	_	_	_	_	(1,123
welfare fund				(C)						10
Treasury stock acquired, net		_	_	(6)	(10)	_	_	_	_	(6 (10
Decrease by a newly consolidated		_	_	_	(10)	_	_	_	_	(10
subsidiary		_	_	(2)	_	_	_	_	_	(2
Other changes		_	_	(2)	_	(1,513) 1	(3,126)	130	
Balance at March 31, 2008		¥12.534	¥14.566	¥48.710	¥ (116)			¥ (13,882)		
		0	0	0	0			C		
	Thousands				Thous	ands of U.S	. Dollars (N	ote 1)		
	Number of shares of		Additional		Treasury	Net unrealized	Deferred gain on	Foreign currency		
	common	Common	paid-in	Retained	stock,	gains on	hedge	translation	Minority	Total
	stock issued	stock	capital	earnings	at cost	securities	transactions	adjustments	interests	net assets
Balance at March 31, 2007	93,767	\$125,340	\$145,660		\$(1,060)	\$29,170	\$ —	\$(107,560)	\$50,090	\$717,860
Net income		_	_	22,190	_	_	_	_	_	22,190
Cash dividends	_			(11,230)				_	_	(11,230)
Staff and workers' bonus and		_	_	(22)	_	_	_			(22)
welfare fund		_	_	(60)		_	_	_	_	(60)
Treasury stock acquired, net				_	(100)			_	_	(100)
Decrease by a newly consolidated		_	_	(20)		_	_			(20)
subsidiary Other changes		_	_	(20)	_	/15 120\	10	(21.260)	1 200	(20)
S .						(15,130)	10	(31,260)	1,300	(45,080)
Balance at March 31, 2008	Q2 7C7	で1つにつがり	@1 <i>1</i> F <i>CC</i> O	@/O7 100	¢/1 1cn\	@1/ D/D	\$ 10	\$(138,820)	¢E1 200	\$683,560

Consolidated Statements of Cash Flows

Fujitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

	Mallion	ns of Yen	Thousands of U.S. Dollars
	2008	2007	(Note 1) 2008
	2000	2007	2000
Cash flows from operating activities:	V / 201	V 11 /20	¢ 42 010
Income before income taxes and minority interests		¥ 11,439	\$ 43,810
Depreciation and amortization		2,217	23,750
(Benefit) provision for allowance for doubtful accounts		173	(560)
Provision for bonuses to employees		202	1,210
Benefit for losses on contracts		(232)	(750)
Interest and dividend income		(1,022)	(11,400
Interest expense		487	4,190
Write-down of investment securities		469	100
Gain on sales of property, plant and equipment	(3)	(7,907)	(30)
Increase in trade notes and accounts receivable		(2,331)	(15,550)
(Increase) decrease in inventories	(631)	1,024	(6,310)
(Decrease) increase in trade notes and accounts payable	(373)	1,969	(3,730
Increase (decrease) in advances from customers	385	(967)	3,850
Other, net	779	593	7,790
Sub-total	4,637	6,114	46,370
Payment for employees' early retirement program	-	(1,187)	_
Payment of income taxes		(814)	(11,830
Net cash provided by operating activities	<u> </u>	4,113	34,540
Cash flows from investing activities:			
Decrease (increase) in time deposits, net	3,560	(3,938)	35,600
Acquisitions of property, plant and equipment		(6,790)	(30,500
Proceeds from sale of property, plant and equipment		5,367	33,400
		(33)	(4,820
Payment for purchase of investment securities	:;	(214)	(7,370
Investment in unconsolidated subsidiaries		(132)	
Payment for long-term loans	i a a i		(180
Collections on long-term loans		1,788	110
Proceeds from interest and dividend income		971	11,620
Other, net		(45)	(11,100
Net cash used in investing activities	2,676	(3,026)	26,760
Cash flows from financing activities:	(4.704)	4 700	/
Increase in short-term debt, net	(4,584)	1,708	(45,840
Repayment of long-term debt		(2,100)	0
Payment of interest	(430)	(437)	(4,300
Cash dividends paid		(937)	(11,230
Cash dividends paid to minority shareholders	(447)	(327)	(4,470
Other, net		(120)	(100
Net cash (used in) provided by financing activities		(2,213)	(65,940
Effect of exchange rate changes on cash and cash equivalents	(1,523)	292	(15,230
Net (decrease)increase in cash and cash equivalents		(834)	(19,870
Cash and cash equivalents at beginning of year	18,836	19,670	188,360
Cash and cash equivalents increased by a newly consolidated subsidiar		_	170
Cash and cash equivalents at end of year	· -	¥ 18,836	\$ 168,660

Notes to Consolidated Financial Statements

Fuiitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2008 and 2007

1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of Fujitec Co., Ltd. (the "Company") and its consolidated subsidiaries have been prepared from the consolidated financial statements filed with the Director of the Kanto Local Finance Bureau, as required by the Financial Instruments and Exchange Law of Japan, in conformity with accounting principles and practices generally accepted in Japan.

For the purpose of this Annual Report, certain reclassifications have been made to the consolidated financial statements issued domestically, in order to present these statements in a form which is more familiar to readers of these statements outside Japan. However, such reclassifications have no effect on net income or retained earnings.

The United States dollar amounts included in the consolidated financial statements and notes thereto represent the arithmetical results of translating Japanese ven into United States dollars on a basis of ¥100=U.S. \$1, the approximate effective rate of exchange at March 31, 2008. The inclusion of such United States dollar amounts is solely for convenience and is not intended to imply that Japanese yen, and assets and liabilities originating in Japanese yen, have been or could be readily converted, realized or settled in United States dollars at ¥100=U.S. \$1 or at any other rate.

2. Summary of Significant Accounting Policies

(A) Principles of consolidation

The consolidated financial statements include the accounts of the Company and the following seventeen significant subsidiaries (together the "Companies").

Fujitec America, Inc. (U.S.A.)

Fujitec Canada, Inc. (Canada)

Fujitec UK Ltd. (United Kingdom)

Fujitec Deutschland GmbH (Germany)

Fujitec Singapore Corpn. Ltd. (Singapore)

FSP Pte. Ltd. (former Fujitec Maintenance (Singapore) Pte. Ltd.) (Singapore)

P.T. Fujitec Indonesia (Indonesia)

Fujitec (Malaysia) Sdn. Bhd. (Malaysia)

Fujitec India Private Ltd. (former FSP Elevator Private Ltd.) (India)

Fujitec Vietnam Co., Ltd. (Vietnam)

Fujitec, Inc. (Philippines)

Huasheng Fujitec Elevator Co., Ltd. (China)

Shanghai Huasheng Fujitec Escalator Co., Ltd. (China)

Fujitec (HK) Co., Ltd. (Hong Kong)

Rich Mark Engineering Limited (Hong Kong)

Fujitec Taiwan Co., Ltd. (Taiwan)

Fujitec Korea Co., Ltd. (Korea)

The accounts of Fujitec, Inc. (Philippines) were newly included in consolidation, effective January 1, 2007, due to an acquisition of the major ownership by a consolidated subsidiary, Fujitec Singapore Corpn. Ltd.

The closing date of the above consolidated subsidiaries is December 31.

In preparing the consolidated financial statements, using consolidated subsidiaries' accounts, based on their own closing dates, the necessary adjustments were made for the significant intercompany transactions incurred from the consolidated subsidiaries' closing date to the consolidated balance sheet date.

All significant intercompany transactions and accounts have been eliminated. Investments in unconsolidated subsidiaries (more than 50% owned) and affiliates (20% to 50% owned) are carried at cost due to their immateriality as a whole. If a decline in value below the cost of an individual investment is judged to be material, and other than temporary, the carrying value of the individual investment is written down.

(B) Translation of foreign currency transactions

The Company adopted the Accounting Standards for Foreign Currency Transactions issued by the Business Accounting Council. Under the method, every monetary asset and liability denominated in foreign currency is translated into Japanese yen at the rate of exchange in effect at the balance sheet date.

(C) Translation of consolidated foreign subsidiaries' accounts

The accounts of foreign consolidated subsidiaries are translated into Japanese yen in accordance with the statements issued by the Business Accounting Council. As specified by the statements, assets and liabilities of foreign consolidated subsidiaries are translated into Japanese yen at the exchange rates in effect at their balance sheet dates. When a significant change in exchange rate occurs between the foreign consolidated subsidiaries' balance sheet date and the consolidated balance sheet date, their assets and liabilities are translated into Japanese ven at the exchange rates in effect at the consolidated balance sheet date. The items of shareholders' equity are translated at the historical rates at the dates of acquisition, and profit and loss accounts are translated into Japanese yen at the annual average rates.

Any resulting Foreign currency translation differences are stated as "Foreign currency translation adjustments" in the accompanying consolidated financial statements.

(D) Revenue recognition

Generally, most of the contracts are on a short-term basis and the Companies record profits or losses on the completed contract method, except for certain foreign subsidiaries which record income from long-term construction contracts on the percentage-of-completion method. Maintenance services not covered by warranty are provided on a fee basis and revenues from such services are included in net sales.

Certain subsidiaries recognize the total estimated loss currently when estimates indicate that a loss will be incurred on a contract.

(E) Marketable securities, investment securities and investments in unconsolidated subsidiaries and affiliates

The Company adopted the Accounting Standards for Financial Instruments, which was issued by the Business Accounting Council. In accordance with the standards, securities are classified into trading securities, held-to-maturity debt securities, equity investments in unconsolidated subsidiaries and affiliates, or other securities that are not classified in any of the above categories.

Held-to-maturity debt securities are stated at amortized cost. Investments in unconsolidated subsidiaries and affiliates are valued at cost, as determined by the moving average method. Marketable equity securities and debt securities not classified as held-to-maturity are classified as other securities. Other securities with a fair market value are carried at fair value with unrealized gains and losses, net of tax, reported as a separate component of net assets. Realized gains and losses, and significant declines in value judged to be other than temporary on those securities, are charged to income. Securities without a fair market value have been stated at cost, as determined by the moving average method.

(F) Inventories

Inventories are stated at cost, which is determined primarily by the specific identification method for finished goods and work in process, and by the average method for all other inventories, except for certain foreign subsidiaries' inventories which are all stated at the lower of cost determined by FIFO method or market.

(G) Property, plant and equipment, and depreciation

Property, plant and equipment, including significant renewals and additions, are carried at cost.

Depreciation is principally computed by the declining-balance method over the estimated useful lives of the assets, except for foreign subsidiaries which adopt the straight-line method.

Until the year ended March 31, 1998, the depreciation for buildings of the Company was computed by the decliningbalance method. Buildings which were acquired on or after April 1, 1998 are depreciated by the straight-line method, according to the revision in Japanese corporation income tax law.

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred.

(H) Goodwill and other intangible assets

The U.S. subsidiary (Fujitec America, Inc.) and the Canadian subsidiary (Fujitec Canada, Inc.) have recorded goodwill, which represents the excess of purchase price over fair value of net assets acquired. Until the year ended December 31, 2001, goodwill was amortized on a straight-line basis over periods of between 20 to 40 years. From the year ended December 31, 2002, the U.S. and Canadian subsidiaries adopted a revised accounting standard of goodwill. The standard requires that goodwill no longer be amortized, but tested at least annually, for impairment.

Amortization of other intangible assets is calculated by the straight-line basis over their estimated useful lives.

The Company reviews the carrying amount of intangible assets for impairment whenever events or circumstances indicate that the carrying amounts may not be recoverable.

(I) Impairment of long-lived assets

The Company evaluates the carrying value of long-lived assets to be held for use in the business. If the carrying value of a long-lived asset is impaired, a loss is recognized based on the amount by which the carrying value exceeds its recoverable amount. The recoverable amount is the higher of the net selling price or the value in use of the assets, which is determined as the discounted cash flows generated from continuing use of the individual asset or the assets group. The Company adopted the Japanese accounting standard "Accounting Standard for Impairment of Fixed Assets" which became effective for the year beginning on or after April 1, 2005.

(J) Severance payments and pension plan

The Company has two retirement benefit plans, an unfunded lump-sum severance payment plan and a defined benefit pension plan, which cover substantially all employees of the Company. Upon retirement or termination of employment, employees are generally entitled to a lump-sum payment or annuity, in addition to a certain lump-sum payment, and the amount of the benefit is determined by their current basic rate of pay, length of service and conditions under which the termination occurs. The accrued pension and severance payments for employees at the balance sheet dates represents the estimated present value of projected benefit obligation in excess of the fair value of the plan assets.

The U.S. subsidiary (Fujitec America, Inc.) has a defined contribution pension plan covering substantially all its

The Korean subsidiary accrues annually the liability for employees' severance benefits at 100% of the amounts that would be required if all its employees were to terminate their employment under voluntary conditions at the balance sheet dates.

The Company has in the past accrued the unfunded retirement liability for a lump-sum benefit for directors and corporate auditors of the Company based on the established guidelines and the payment of such benefits was subject to approval at the shareholders' meeting. The annual meeting of shareholders held on June 27, 2007 abolished the retirement benefit plan for directors and corporate auditors as of the meeting date, and further resolved to make payments corresponding to their terms of office up to June 27, 2007 to all directors and corporate auditors currently in office at the time of their retirement.

Consequently, liabilities for retirement benefits for directors and corporate auditors amounting to ¥406 million (U.S. \$4,060 thousand) were reclassified to "Retirement benefits for directors and corporate auditors" in the accompanying balance sheet as of March 31, 2008.

(K) Leases

Under accounting principles generally accepted in Japan, finance leases other than those which are deemed to transfer the ownership of the leased assets to lessees are accounted for by a method similar to that applicable to operating leases.

(L) Research and development costs

Research and development costs are charged against income as incurred.

(M) Income taxes

The Company adopts the asset and liability method of tax effect accounting, in accordance with the Financial Accounting Standard on Accounting for Income Taxes, issued by the Business Accounting Council.

Under the standard, the deferred tax assets and liabilities are recognized for the future tax consequences of temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

(N) Derivative and hedging activities

The Companies use derivative financial instruments to manage their exposure to foreign exchange and interest rate fluctuations. Forward foreign exchange contracts, foreign currency swap contracts and interest rate swap contracts are utilized by the Companies to reduce foreign currency exchange risk and interest rate risk. The Companies do not enter into derivatives for trading or speculative purposes.

The Companies adopted an accounting standard for derivative financial instruments and an accounting standard for foreign currency transactions. These standards require that: a) all derivatives be recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions be recognized in the income statement and b) if a derivative qualifies for deferral hedge accounting because of a high correlation and effectiveness between the hedging instrument and the hedged item, the gains or losses are deferred until maturity of the hedged transaction.

Time deposits denominated in foreign currencies for which forward foreign exchange contracts are used to hedge the foreign currency fluctuations are translated at the contracted rate if the forward contract qualifies for deferral hedge accounting.

Interest rate swap contracts are utilized to hedge interest rate exposure of long-term debt. The interest rate swap contracts, which qualify for deferral hedge accounting and meet specific matching criteria, are not remeasured at market value instead the differential paid or received under the swap agreements is recognized and included in interest expense or income as incurred.

(O) Net income and cash dividends per share

Net income per share of common stock is based upon the weighted average number of shares of common stock outstanding during each year.

Cash dividends per share represent actual amounts applicable to the respective years for which the dividends were proposed by the Board of Directors of the Company. Dividends are charged to retained earnings in the year which they are paid.

(P) Cash and cash equivalents

For the purposes of reporting on the consolidated statement of cash flows, the Companies consider all cash accounts and all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

(Q) Presentation of Net assets

On December 9, 2005, Accounting Standards Board of Japan issued "Accounting Standard for Presentation of Net Assets in the Balance Sheet." Effective from the year ended March 31, 2007 the Company adopted the new standard and also, the consolidated balance sheet as of March 31, 2007 has been adapted to comply with the new standard. As a result of adopting this standard, minority interests and deferred gain on hedge transactions were presented as the net assets. Total shareholders' equity under the previous presentation method would have been ¥66,777 million at March 31, 2007.

(R) Bonuses to directors and corporate auditors

Effective the year ended March 31, 2007, the Company has adopted "Accounting Standard for Bonuses to Directors Bonuses" (Statement No. 4 issued by Accounting Standards Board of Japan on November 29, 2005).

(S) Change in accounting policy and supplemental information

(1) Change in accounting policy - Method of depreciation

According to an amendment of the Japanese Corporation Tax Law, the Company depreciates the acquisition cost of property, plant and equipment acquired on or after April 1, 2007 to the nominal value of 1 yen at the end of the asset's useful life. As for the property, plant and equipment acquired on or before March 31, 2007, the Company depreciates the assets with the depreciation limit to the nominal value of 1 yen in equal installments from the fiscal year that starts on and after April 1, 2007. The effects of those changes are immaterial.

(2) Supplemental information - Provisions for warranty of completed contracts

Owing to an increase in the estimated cost of free-of-charge warranty for the year ended at March 31, 2008, the Company has changed its method of accounting for provisions for warranty of completed contracts from recognition of previously one-thousandth of the contract revenue to recognition of the estimated cost of free-of-charge warranty expected in the future, relative to the contract revenue.

As a result of this change, compared with the previous method, cost of sales increased by ¥83 million (U.S. \$830 thousand) and operating income decreased the same amount, and income before income taxes and minority interest decreased by ¥144 million (U.S. \$1,440 thousand).

(S) Reclassification of accounts

Certain reclassifications have been made in the 2007 financial statement to conform to the presentation for 2008.

3. Marketable Securities and Investment Securities

At March 31, 2008 and 2007, investment securities were as follows:

Investment securities:

	Millions of Yen								
	2008					200	07		
	Cost	Gross unrealized gains	Gross Book value unrealized (Estimated losses fair value)		Cost	Gross unrealized Cost gains		ed	Book value (Estimated fair value)
Equity securities	¥ 3,483	¥ 2,536	¥ 174	¥ 5,845	¥ 3,013	¥ 4,941	¥	24	¥ 7,930
Other	1	1	_	2	2	1		_	3
	¥ 3,484	¥ 2,537	¥ 174	¥ 5,847	¥ 3,015	¥ 4,942	¥	24	¥ 7,933

	Thousands of U.S. Dollars (Note1)							
		2008						
	Cost	Gross unrealized gains	Gross unrealized losses	Book value (Estimated fair value)				
Equity securities Other	\$ 34,830 10	\$ 25,360 10	\$ 1,740 —	\$ 58,450 20				
	\$ 34,840	\$ 25,370	\$ 1,740	\$ 58,470				

The carrying amounts of equity securities whose fair value is not readily determinable were ¥227 million (U.S. \$ 2,270 thousand) and ¥132 million for the years ended March 31, 2008 and 2007.

4. Inventories

Inventories at March 31, 2008 and 2007 are comprised of the following:

		ns of Yen	U.S. Dollars (Note 1)
	2008	2007	2008
Finished goods and semi-finished goods	¥ 3,508	¥ 3,491	\$ 35,080
Work in process	8,000	7,546	80,000
Raw materials and supplies	5,703	5,928	57,030
	¥ 17,211	¥ 16,965	\$ 172,110
	¥ 17,211	¥ 16,965	\$ 1/2,110

Thousands of

5. Impairment of Fixed Assets

For impairment testing of long-lived assets, the Company generally groups fixed assets used for normal operations at the business unit level for which profits are reasonably controllable. Also, the Company assesses the recoverability of individual assets not used in normal operations or that are idle. The Company reviews its long-lived assets for impairment annually. During the years ended March 31, 2008 and 2007, no impairment is recognized.

6. Income Taxes

The Company is subject to corporate income tax, inhabitant tax and enterprise tax, based on income which, in the aggregate, indicates a normal statutory tax rate of approximately 40.69% for the years ended March 31, 2008 and 2007.

Income of the consolidated foreign subsidiaries is taxed at the rate of corporate income taxes, ranging from 17.5% to 25.0% for the year ended March 31, 2008 and 16% to 31.5% for the year ended March 31, 2007.

At March 31, 2008 and 2007, the reconciliation of the Company's statutory tax rate and the effective income tax rate is as follows:

	2008	2007
Statutory tax rate	40.69%	40.69%
Non-deductible expenses	0.64	0.30
Per capita inhabitant tax	2.76	1.03
Effect of foreign tax rate differences	(8.87)	(4.57)
Allowance for doubtful accounts	1.54	(4.01)
Others	1.02	(1.55)
Effective tax rate	37.78%	31.89%

The tax effects of temporary differences that give rise to significant deferred tax assets and liabilities at March 31, 2008 and 2007 are as follows:

	Millions of Yen				Thousands of U.S. Dollars (Note 1)	
	20	08		2007		2008
Deferred tax assets:						
Accrued pension and severance payments	¥ 1,	634	¥	1,920	:	\$ 16,340
Accrued bonuses		401		400		4,010
Write-down of investments in a consolidated subsidiary		_		989		_
Allowance for doubtful accounts		56		101		560
Foreign tax credits	!	585		189		5,850
Others		425		470		4,250
Total deferred tax assets	3,	101		4,069	_	31,010
Deferred tax liabilities:						
Depreciation		(69)		(87)		(690)
Unrealized gains on securities	(959)		(2,001)		(9,590)
Deferred gains on sales and acquisition of fixed assets	(2,	452)		(2,539)		(24,520)
Others	(363)		(489)		(3,630)
Total deferred tax liabilities	(3,	843)		(5,116)		(38,430)
Net deferred tax assets	¥ (742)	¥	(1,047)		\$ (7,420)

7. Short-term Debt and Long-term Debt

Short-term debt represents notes payable mainly to banks with an average interest rate of 2.75% per annum at March 31, 2008 and 3.67% per annum at March 31, 2007.

Long-term debt at March 31, 2008 and 2007 consisted of the following:

	Millio	ns of Yen	Thousands of U.S. Dollars (Note 1)
	2008	2007	2008
Without collateral:			
Loans, from banks and insurance companies,			
due through 2011 at average interest rate			
1.10% per annum	1,800	1,800	18,000
Other	3	5	30
	1,803	1,805	18,030
Less, portion due within one year	800	_	_
	¥ 1,003	1,805	\$ 10,030
Year ending March 31, 2009 2010 2011	2		U.S. Dollars (Note 1) 8,000 20 10,010
	¥ 1,803		\$ 18,030
At March 31, 2008, the following assets are pledged as collateral for sh	nort-term loans:		
	Millions of Yen		Thousands of U.S. Dollars (Note 1)
Property, plant and equipment (at net book value)	¥ 499		\$ 4,990
8. Contingent Liabilities			
At March 31, 2008 and 2007, contingent liabilities were as follows:			-
	Millions	of Yen	Thousands of U.S. Dollars (Note 1)
	2008	2007	2008
Guarantees of bank loans	¥ 14	¥ 18	\$ 140

9. Derivative Financial Instruments

Certain consolidated subsidiary enters into derivative financial instruments ("derivatives"), including forward foreign exchange contracts and currency swap contracts, to hedge foreign currency exchange risks associated with certain assets and liabilities denominated in foreign currencies. Additionally, the Company enters into interest rate swap agreements to manage its interest rate exposure on certain liabilities.

It is the Companies' policy to use derivatives only for the purpose of reducing market risks associated with assets and liabilities. The Company does not hold or issue derivatives for trading purposes.

Because the counterparties to the derivatives are limited to major international financial institutions, the Companies do not anticipate any losses arising from credit risk.

Under the Companies' guidelines, the execution and control of derivatives are controlled by Finance Headquarters of the Company. And each derivative transaction is reported to the General Manager of Finance Headquarters, where evaluation and analysis of derivatives are made.

The fair value of the Companies' derivative financial instruments at March 31, 2008 and 2007 is as follows:

			Millions	of Yen		
		2008			2007	
	Contract amount	Fair value	Unrealized gain(loss)	Contract amount	Fair value	Unrealized gain(loss)
Foreign currency swap contracts	¥ 2,673	¥ (28)	¥ (28)	¥ 2,673	¥ 105	¥ 105

	Thousands of U.S. Dollars (Note1)				
		2008			
	Contract	Fair	Unrealized		
	amount	value	gain(loss)		
Foreign currency swaps	\$26,730	\$ (280)	\$ (280)		

The above transactions were entered into for the purpose of minimizing foreign exchange risks pertaining advances and accounts payable and receivable between the Companies.

Derivatives which qualify for deferral hedge accounting under which unrealized gain or loss is deferred as net assets with net of taxes at March 31, 2008 and 2007, are excluded from market value information disclosure.

Thousands of

10. Leases

The Company and its consolidated subsidiaries lease certain machinery and equipment. Total rental expenses under these leases were ¥130 million (U.S. \$1,300 thousand) and ¥140 million for the years ended March 31, 2008 and 2007, respectively.

Pro forma information relating to acquisition costs, accumulated depreciation and future minimum lease payments for property held under finance leases which do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2008 and 2007, is as follows:

		Million	s of Y	en	U.S	S. Dollars Note 1)
Machinery and equipment		2008		2007		2008
Acquisition costs	¥	1,029	¥	1,083	\$	10,290
Accumulated depreciation		823		746		8,230
Net leased property	¥	206	¥	337	\$	2,060

Future minimum lease payments under finance leases as of March 31, 2008 and 2007 were as follows:

	Millions	of Yen	U.S. Dollars (Note 1)
	2008	2007	2008
Due within one year	¥ 116	¥ 131	\$ 1,160
Due after one year.	90	206	900
Total	¥ 206	¥ 337	\$ 2,060

The acquisition costs and future minimum lease payments under finance leases include imputed interest expense.

Depreciation expense which is not reflected in the accompanying consolidated statements of income, computed by the straight-line method, would have been ¥130 million (U.S. \$ 1,300 thousand) and ¥140 million for the years ended March 31, 2008 and 2007, respectively.

Obligations under non-cancelable operating leases as of March 31, 2008 and 2007 were as follows:

Millions	of Yen	U.S. Dollars (Note 1)
2008	2007	2008
¥ 58	¥ 4	\$ 580
125	8	1,250
¥ 183	¥ 12	\$ 1,830
	2008 ¥ 58 125	¥ 58 ¥ 4 125 8

11. Shareholders' Equity

Under the Japanese laws and regulations, a company may, by resolution of the board of of directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in capital.

On May 1, 2006, the new Corporation Law of Japan (the "Corporate Law"), which reformed and replaced the Commercial Code of Japan, became effective. The Corporate Law provides that an amount equal to 10% of dividends be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital depending on the equity account charged upon the payment of such dividends until the total of aggregated amount of additional paid-in capital and legal reserve equals 25% of the common stock. Under the Corporate Law, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Corporate Law also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions by resolution of the shareholders.

12. Severance Payments and Pension Plan

The following tables set forth the changes in benefit obligation, plan assets and funded status of the Company and certain consolidated subsidiary at March 31, 2008 and 2007.

	Millions o	f Yen	U.S. Dollars (Note 1)
	2008	2007	2008
Projected benefit obligation.	¥ (11,810) ¥	(11,606)	(\$118,100)
Fair value of plan assets	6,098	6,453	60,980
Funded status:			
Benefit obligation in excess of plan assets	(5,712)	(5,153)	(57,120)
Unrecognized actuarial differences	1,262	399	12,620
Accrued pension liability recognized			
in the consolidated balance sheets	¥ (4,450) ¥	(4,754)	(\$44,500)

Severance and pension costs of the Company and certain consolidated subsidiaries for the years ended March 31, 2008 and 2007 were as follows:.

	Million	s of Yen		U.S.	sands of Dollars ote 1)
	2008	20	07	2	8008
Service cost.	¥ 681	¥	756	\$	6,810
Interest cost	221		209		2,210
Expected return on plan assets	(161)		(141)		(1,610)
Amortization:					
Actuarial losses	108		101		1,080
Net periodic benefit cost	849		925		8,490
Cost of defined contribution pension plans	43		35		430
Total cost of pension plans	¥ 892	¥	960	\$	8,920

Assumption used in the accounting for the defined benefit plan of the Company for the years ended March 31, 2008 and 2007 is as follows:

	2008	2007
Method of attributing benefit to periods of service	straight-line basis	straight-line basis
Discount rate.	2.0%	2.0%
Expected long-term rate of return on plan assets	2.5%	2.5%
Amortization period for actuarial losses.	10years	10years

The retirement benefits to directors and corporate auditors of the Company currently in office amounting to ¥406 million (U.S. \$4,060 thousand), which are fixed as of June 27, 2007 and payable at the time of their retirement, were reclassified to "Retirement benefits for directors and corporate auditors" in the accompanying balance sheet as of March 31, 2008. Accrued severance payments to directors and corporate auditors of the Company amounting to ¥438million as of March 31, 2007 were included in "Accrued pension and severance payments" in the accompanying consolidated balance sheets.

13. Research and Development Costs

Research and development costs for the years ended March 31, 2008 and 2007 were ¥2,257 million (U.S. \$ 22,570 thousand) and ¥1,880 million, respectively.

14. Segment Information

Information by geographical area for the years ended March 31, 2008 and 2007 is summarized as follows:

(A) Geographical segment information

(1) Operating income (loss):

			Thousands of U.S. Dollars
	Millio	(Note 1)	
Japan	2008	2008	
Net sales: Customers	¥ 48,607	7 ¥ 46,296	\$ 486,070
Intersegment	3,991	4,501	39,910
	52,598	50,797	525,980
Operating expenses	51,357	49,738	513,570
Operating income	1,24	1,059	12,410
Next Access			
North America			
Net sales: Customers	21,073	21,661	210,730
Intersegment	26	29	260
	21,099	21,690	210,990
Operating expenses	21,060	21,746	210,600
Operating income (loss)	39	(56)	390
Europe			
Net sales: Customers	1,794	1,664	17,940
Intersegment	14	39	140
	1,808	1,703	18,080
Operating expenses	1,743	1,723	17,430
Operating income (loss)	65	(20)	650

				ısands of . Dollars
	Millions	of Yen	(N	lote 1)
South Asia	2008	2007		2008
Net sales: Customers	11,030	8,492	1	10,300
Intersegment	287	262		2,870
	11,317	8,754	1	13,170
Operating expenses	10,185	7,882	1	01,850
Operating income.	1,132	872		11,320
East Asia				
Net sales: Customers	28,128	26,603	2	81,280
Intersegment	1,395	1,234		13,950
	29,523	27,837	2	95,230
Operating expenses	27,589	25,567	2	75,890
Operating income.	1,934	2,270		19,340
Total				
Net sales: Customers	¥ 110,632	¥ 104,716	\$1,1	06,320
Intersegment	5,713	6,065		57,130
	116,345	110,781	1,1	63,450
Elimination	(5,713)	(6,065)	(57,130)
Consolidated net sales	110,632	104,716	1,1	06,320
Operating expenses	111,934	106,656	1,1	19,340
Elimination	(5,730)	(5,977)	(57,300)
Consolidated operating expenses.	106,204	100,679	1,0	62,040
Operating income	4,411	4,125		44,110
Elimination	17	(88)		170
Consolidated operating income.	¥ 4,428	¥ 4,037	\$	44,280

Note: Each segment outside Japan mainly represents the following nations and regions:

(1) North America.....U.S.A. and Canada

(2) Europe.....United Kingdom and Germany

(3) South Asia.....Singapore, Indonesia and Malaysia

(4) East Asia......China, Hong Kong, Taiwan and Korea

Thousands of

(2) Assets:

	Millions of Yen			_	U.S. Dollars (Note 1)	
		2008		2007		2008
Japan	¥	54,302	¥	56,309	\$	543,020
North America		12,090		14,772		120,900
Europe		640		809		6,400
South Asia		10,932		10,089		109,320
East Asia		35,995		37,270		359,950
Sub-total		113,959		119,249	_	1,139,590
Net of elimination and common use assets		(1,916)		3,640		(19,160)
Total	¥	112,043	¥	122,889	\$	51,120,430

Note:

The common use assets included in the item "Net of elimination and common use assets" consist primarily of working assets (cash and marketable securities), and long-term investment (investment in securities, unconsolidated subsidiaries and affiliates) maintained for general corporate purposes, totaling ¥8,197 million (U.S. \$81,970 thousand) at March 31, 2008 and ¥9,345 million at March 31, 2007.

(B) Overseas sales

	U.S.	Thousands of U.S. Dollars (Note 1)	
	2008 2007 2 6	800	
The Americas	¥ 21,608 ¥ 22,125 \$ 21	6,080	
South Asia	11,030 8,609 11	0,300	
East Asia	26,288 25,149 26	2,880	
Other areas	3,329 3,132 3	3,290	
Total	¥ 62,255 ¥ 59,015 \$ 62	2,550	
Percentage of overseas sales to net sales	56.3% 56.4%		

Notes:

- 1. Overseas sales are the sum of export sales of the Company and net sales of consolidated subsidiaries to each segment after elimination of all intercompany transactions.
- 2. Each segment outside Japan mainly represents the following nations and regions:
 - (1) The Americas.......U.S.A., Canada, Argentina and Venezuela
 - (2) South Asia.....Singapore, Philippines and Malaysia
 - (3) East Asia......China, Hong Kong, Taiwan and Korea
 - (4) Other areas.....Europe and Middle East

15. Subsequent Event

The following appropriation of retained earnings at March 31, 2008 was approved at the annual meeting of shareholders held on June 26, 2008:

			U.S. Dollars
	Millions	of Yen	(Note 1)
Cash dividends	¥	655	\$ 6,550

Thousands of

Report of Independent Auditors

The Board of Directors Fujitec Co., Ltd.

We have audited the accompanying consolidated balance sheets of Fujitec Co., Ltd. and consolidated subsidiaries as of March 31, 2008 and 2007, and the related consolidated statements of income, changes in net assets and cash flows for the years then ended, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above, expressed in Japanese yen, present fairly, in all material respects, the consolidated financial position of Fujitec Co., Ltd. and consolidated subsidiaries as of March 31, 2008 and 2007, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles and practices generally accepted in Japan.

The amounts stated in U.S. dollars have been translated on the basis set forth in Note 1 to the consolidated financial statements.

Osaka, Japan

June 16, 2008

Osaka audit Corporation

OSAKA AUDIT CORPORATION

Consolidated 5-Year Summary

Fujitec Co., Ltd. and Consolidated Subsidiaries Years ended March 31

	Millions of Yen			Thousands of U.S. Dollars		
	2008	2007	2006	2005	2004	2008
	Millions of Yen				Thousands of U.S. Dollars	
For the year:						
Net sales	¥110,632	¥104,716	¥ 91,627	¥ 92,704	¥ 93,237	\$1,106,320
Japan	48,377	45,701	43,915	48,413	48,536	483,770
Outside Japan	62,255	59,015	47,712	44,291	44,701	622,550
Operating income	4,428	4,037	2,634	3,792	3,735	44,280
Net income	2,219	7,245	1,021	1,896	1,385	22,190
Depreciation and amortization	2,375	2,217	1,763	1,727	1,992	23,750
Acquisition of property, plant						
and equipment	3,050	6,790	6,216	1,831	2,432	30,500
At year-end:						
Total assets	¥112,043	¥122,889	¥115,970	¥101,967	¥102,213	\$1,120,430
Net assets	68,356	71,786	60,553	54,540	53,866	683,560
	Yen				U.S. Dollars	
Per share of common stock:						
Net income	¥ 23.66	¥ 77.32	¥ 10.58	¥ 20.20	¥ 14.26	\$ 0.24
Cash dividends	12.00	12.00	10.00	10.00	10.00	0.12
Net assets	675.35	713.27	646.41	582.37	574.52	6.75

Notes:1. During FY 2005, the accounts of Fujitec (Malaysia) Sdn. Bhd., Fujitec India Private Ltd. and FSP Pte. Ltd. (formerly Fujitec Maintenance (Singapore) Pte. Ltd.), which are subsidiaries of Fujitec Singapore Corpn. Ltd., were newly included in the consolidation.

2. During FY 2006, the accounts of Fujitec Vietnam Co., Ltd., which is a subsidiary of Fujitec Singapore Corpn. Ltd., were newly included in the consolidation.

3. Net income per share amounts are computed based on the weighted average number of shares outstanding during each year.

Bonuses to directors and corporate auditors are to be deducted from net income for purposes of the calculation for FY 2004-2006.

4. During FY 2008, the accounts of Fujitec, Inc. (Philippines), which is a subsidiary of Fujitec Singapore Corpn. Ltd., were newly included in the consolidation.

5. U.S. dollar amounts are translated from Japanese yen, for convenience only, at the rate of ¥100 to U.S.\$ 1.

GLOBAL NETWORK

The Americas

United States

Fujitec America, Inc. R&D, manufacturing, marketing, installation and maintenance

Canada

Fujitec Canada, Inc. Marketing, installation and maintenance

Venezuela

Fujitec Venezuela C.A. Marketing, installation and maintenance

Argentina

Fujitec Argentina S.A. Marketing, installation and maintenance

Uruguay

Fujitec Uruguay S.A. Marketing, installation and maintenance

Guam

Fujitec Pacific, Inc. Marketing, installation and maintenance

Overseas Liaison Offices

Beijing, Dubai and Montevideo

Japan

Fujitec Co., Ltd. R&D, manufacturing, marketing, installation and maintenance

South Asia

Singapore

Fujitec Singapore Corpn. Ltd. R&D, manufacturing, marketing, installation and maintenance

FSP Pte. Ltd. installation and maintenance

Malaysia

Fujitec (Malaysia) Sdn. Bhd. Marketing, installation and maintenance

Indonesia

P. T. Fujitec Indonesia Manufacturing, installation and maintenance

Vietnam

Fujitec Vietnam Co., Ltd. Marketing, installation and maintenance

Philippines

Fujitec, Inc. Marketing, installation and maintenance

India

Fujitec India Private Ltd. Marketing, installation and maintenance

East Asia

China

Huasheng Fujitec Elevator Co., Ltd. Manufacturing, marketing, installation and maintenance

Shanghai Huasheng Fujitec Escalator Co., Ltd. Manufacturing, marketing, installation and maintenance

Fujitec Shanghai Technologies Co., Ltd. Research and development

Fujitec Shanghai Sourcing Center Co., Ltd. Procurement and Manufacturing

Hong Kong

Fujitec (HK) Co., Ltd. Manufacturing, marketing, installation and maintenance

Taiwan

Fujitec Taiwan Co., Ltd. Manufacturing, marketing, installation and maintenance

Korea

Fujitec Korea Co., Ltd. Manufacturing, marketing, installation and maintenance

Europe and Middle East

Germany

Fujitec Deutschland GmbH Marketing, installation and maintenance

United Kingdom

Fujitec UK Ltd. Marketing, installation and maintenance

Saudi Arabia

Fujitec Saudi Arabia Co., Ltd. Marketing, installation and maintenance

Egypt

Fujitec Egypt Co., Ltd. Marketing, installation and maintenance

Board of Directors

SHAREHOLDERS' INFORMATION

Chairman Kenji Otani

President and Chief Executive Officer

Takakazu Uchiyama*

Directors

Akira Sumimoto Iwataro Sekiguchi Katsuhiro Harada Toshiyuki Matsubara Kunihiko Sawa Yasuo Hanakawa Kazuo Inaba

* Representative director

Corporate Auditors

Masakazu Kawai Susumu Monma Masanobu Nakano

(As of June 26, 2008)

Fujitec Co., Ltd.

Big Wing, Hikone, Shiga 522-8588, Japan Telephone: +81-749-30-6650 Facsimile: +81-749-30-7057

Date of Establishment

February 9, 1948

Paid-in Capital

¥12,533,933,095

Common Stock

Authorized: 300,000,000 shares Issued: 93,767,317 shares Number of shareholders: 3,631

Major Shareholders	Number of shares held (Thousands)	Share holding ratio (%)
Citigroup Global Markets INC.	10,577	11.28%
Uchiyama International, Limited	10,025	10.69%
Mellon Bank Treaty Clients Omnibus	5,722	6.10%
The Master Trust Bank of Japan, Ltd.	5,597	5.96%
Fuji Electric Holdings Co., Ltd.	5,089	5.42%
Credit Suisse Zurich	4,580	4.88%
Resona Bank, Ltd.	4,203	4.48%
Japan Trustee Services Bank, Ltd.	3,355	3.57%
Mizuho Corporate Bank, Ltd.	1,989	2.12%
Matsushita Electric Industrial Co., Ltd.	1,867	1.99%

Annual Meeting of Shareholders

The annual meeting of shareholders of the Company is normally held in June each year in Hikone, Shiga, Japan.

Stock Exchange Listings

Tokyo and Osaka stock exchanges

Transfer Agent

The Chuo Mitsui Trust and Banking Company, Limited Stock Transfer Agency Department 33-1, Shiba 3-chome, Minato-ku, Tokyo 105-8574, Japan

Business office:

The Chuo Mitsui Trust and Banking Company, Limited Osaka Branch Stock Transfer Agency Department 2-21, Kitahama 2-chome, Chuo-ku, Osaka 541-0041, Japan Telephone: +81-6-6202-7361

Auditors

Osaka Audit Corporation

(As of March 31, 2008)



