

GAS COMPRESSION

magazine

NOVEMBER 2019

ORKAN SERIES GOES TO MARKET

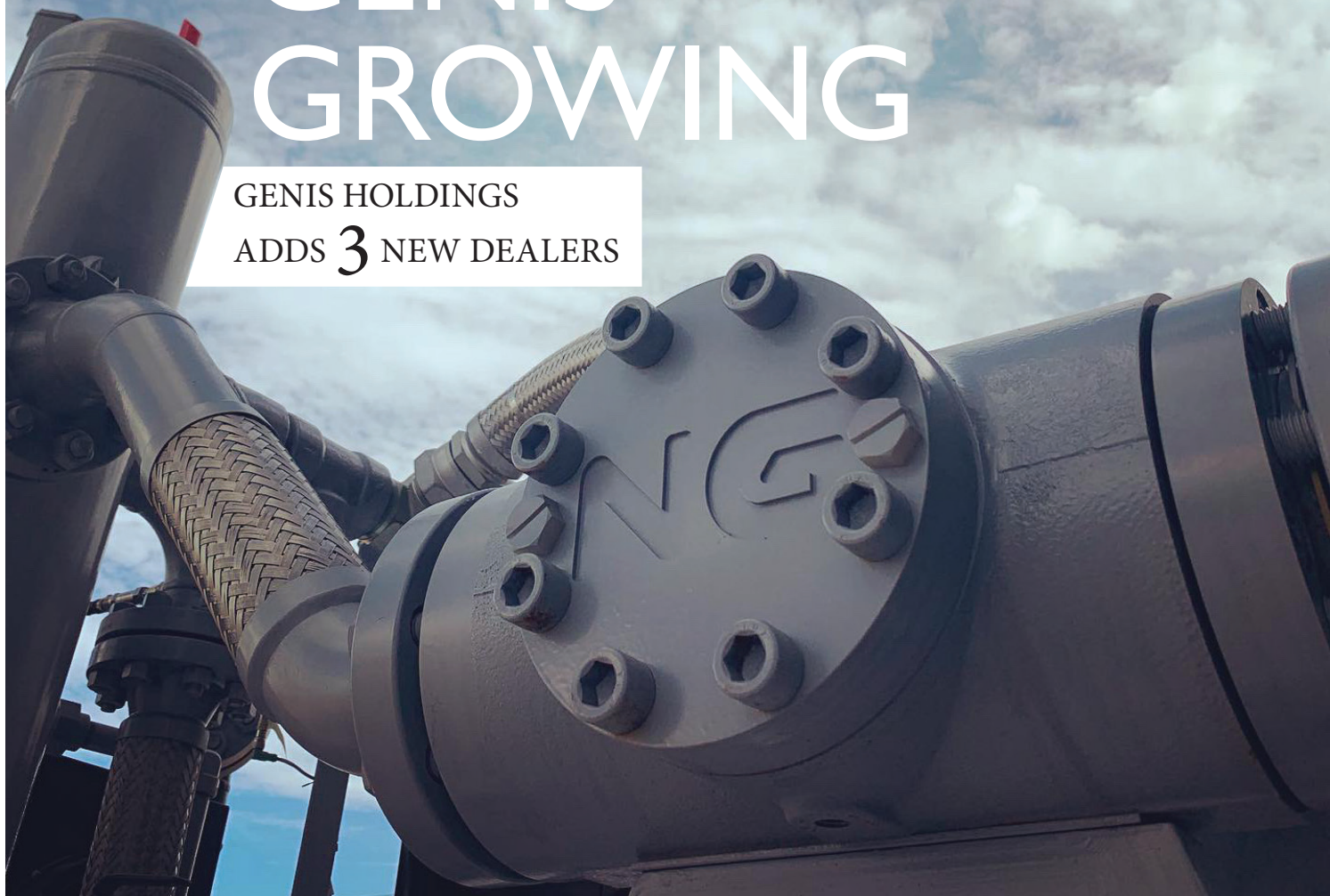


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Compressor Startup Report

GENIS GROWING

GENIS HOLDINGS
ADDS **3** NEW DEALERS



The G225 LE “Mako” package utilizes a 3-stage, 2-throw N-G compressor.

BY BRENT HAIGHT

Genis Holdings LLC has added three more companies to its dealership network.

Headquartered in Katy, Texas, USA, Genis Holding’s current product portfolio includes the G225 LE “Mako” — a 225-hp (167-kW), 3-stage gas compressor package that introduces the industry to a new compressor and cylinder design, a new engine, a patent-pending cooling system, a web-connected control system, and process gas piping (see “Enter The Mako,” April 2019 *Gas Compression Magazine*, p. 52); and the Aeris 4 x 24 — a natural gas cooler that uses a patent-pending cooling design that allows up to four individual cells to be operated independently in either automatic or manual mode.

“Having the ability to control temperature is a massive advantage over an industry standard cooler and can be beneficial in controlling liquids, helping against freeze ups, and much more,” said Hayden Manias, marketing and sales support

manager at Genis Holdings. “These cells can cool gas in any combination of parallel, series, or separate process flows. The versatility of the Aeris cooler allows for a customer to add or subtract what we call ‘air cells’ to meet their application. Each air cell is rated for a volume of 6 MMscfd ($170 \times 10^3 \text{ m}^3/\text{d}$), and a single Aeris unit can contain up to four air cells (the Aeris 4 x 24). Other models offered are the Aeris 3 x 18 and 2 x 12.”

Production runs began on the Mako compressor package in first-quarter 2019. In second-quarter 2019, Genis Holdings unveiled a new approach to product sales and support, introducing its dealership network (see “A New Path To Market,” July 2019 *Gas Compression Magazine*, p. 20). The company continues to grow its dealer network. Croft Production Systems Inc., Sim-Tex L.P., and Spitzer Industries Inc. join a co-op designed to introduce new technology into the industry and change the way products are brought to market.

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A G225 LE Compressor Package At Work In The Permian Basin

“We have presented an alternative to the traditional packager model,” said Manias. “We manufacture a standard product. We deliver a base model of the product that can be upgraded or accessorized through different dealers to fit the various applications this industry is used to. By offering a standard, proven solution, we can reduce costs considerably, especially when compared to a similar-sized, completely custom unit that is pursued through a traditional packager. Our dealership network focuses on selling and maintaining the product. Customers can acquire our machines from one Genis dealer and may also utilize another for continued maintenance and support.”

Croft Production Systems (Croft) is a diversified natural gas and oilfield equipment company that offers a full product and service portfolio of production/processing equipment and a proprietary suite of emissions free technology. Headquartered in Needville, Texas, Croft specializes in passive dehydration systems, Joule Thomson plants, amine plants, and now adds the G225 “Mako” compressor package and Aeris Cooling System to its product line. Croft is an equipment and parts dealer for all Genis Holdings products.

Sim-Tex LP is a stocking distributor of Oil Country Tubular Goods (OCTG). Headquartered, in Waller, Texas, Sim-Tex utilizes its global network of raw material manufacturers and

a regional network of third-party service providers to provide a full product lineup of OCTG to the market. The company is now a retail dealer for all Genis Holdings products.

Founded in 1996 as a custom fabricator of specialized equipment and systems, pressure vessels, and other custom weldments, Spitzer Industries (Spitzer) offers products for oil and gas production, processing and transmission, refining and petrochemical, offshore oil and gas processing, production, and more. Headquartered in Houston, USA, the company provides project management, engineering, design, and procurement services. Spitzer is a Genis dealer for the Aeris Cooler line.

“History has shown that a great product can lead to an early retirement when the level of support fails to meet market expectations,” said Manias. “With our dealer network and alignment with these organizations, there is no concern for that situation occurring. We are pleased to have this exceptional group of companies renting, promoting, selling, and servicing Genis products. Croft, Spitzer, and Sim-Tex join BAJA, K&R Operating, NGSG, Pro-Gas Services, and WPI, and we are currently qualifying additional strategic groups to add to this growing network. Everyone at Genis, and all of our dealers, are inspired and driven to seize the opportunity to change the landscape of oilfield technology.” 