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YOUR BROKER FOR WASTE-BASED FEEDSTOCK AND BIODIESEL

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COMPANY PRESENTATION



What do we do at Greenea?



BROKERAGE

10 YEARS OF EXPERIENCE
ON THE BIOENERGY MARKET

As a pioneer on the market of waste-based feedstock and biodiesel, we have a privileged contact with a vast number of suppliers: biodiesel producers, refiners, electricity suppliers and biomass traders.



CONSULTING

CONSULTING SERVICES
FOR THE WASTE-BASED MARKET

Personalised approach to every mission! Thanks to our knowledge of the market and our expertise (preparation of development strategies, pricing, etc.) we offer efficient solutions cut-out to match a given issue.



date of establishment of Greenea



average annual growth since 2010



of the turnover comes from outside of France



countries in which we are active



transactions per year



of negotiated products are waste-based

What products do we offer?



WASTE-BASED PRODUCTS

- Used cooking oil
- Animal fat cat 1 and 2
- Animal fat cat 3
- · Fatty acids and acid oil
- Palm oil mill effluent (POME)

CONVENTIONAL PRODUCTS

- Rapeseed oil
- Soybean oil
- Palm oil
- · Refined palm oil



WASTE-BASED PRODUCTS

- UCOME biodiesel
- TME biodiesel

CONVENTIONAL PRODUCTS

- FAME 0°C
- RME
- SME
- PME

WASTE-BASED PRODUCTS



BY-PRODUCTS

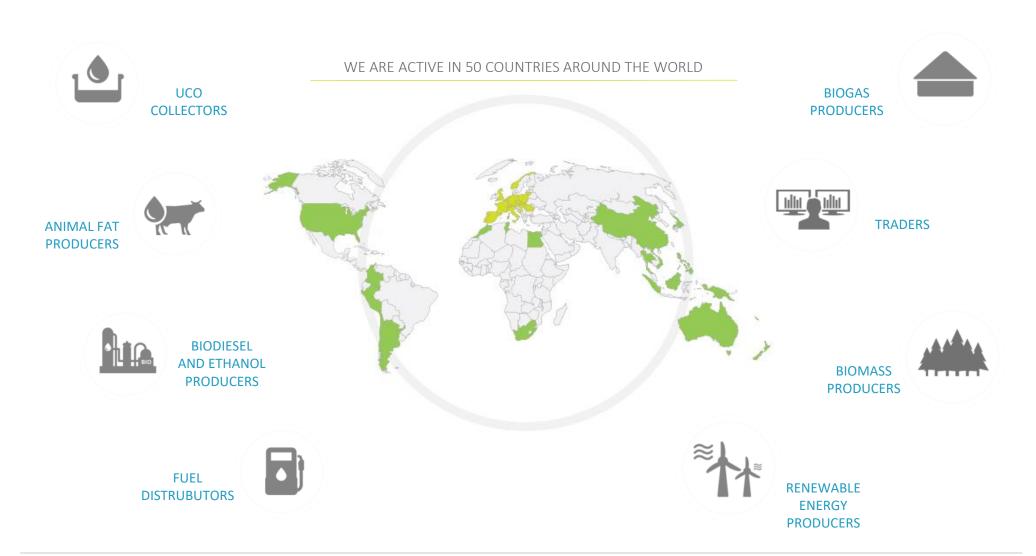
- Crude glycerine
- Refined glycerine
- Bio-heating oil

CONVENTIONAL PRODUCTS

- 80% Kosher glycerine
- Refined pharma glycerine



With whom do we work?



Brokerage: support along the supply chain

We continuously **look for new** trustworthy suppliers

We can optimise our supply chain due to **international sourcing**

We perfectly understand the quality of every type of product and their benefits

We match buyers with sellers and carry out tailor-made monitoring of every deal

greenea

We provide everyday analysis of the market to offer transparent pricing

We can also take care of the **logistics**

We make sure that the deal is carried out in the most convenient and efficient way

We help our clients develop their strategy towards new markets

We aim at establishing long-term relationships with our clients

We guarantee full confidentiality



Consulting: unique market expertise

We know and work on regular basis with waste-based feedstock suppliers all around Europe as well as overseas. We visit them regularly and we understand their technical and economic issues.

We have vast experience in truck, train and vessel logistics. We are well informed about all the administrative and sustainability requirements as we deal with them every day.

We are well present on the biodiesel trading market which gives us a good overview of the prices, pricing & trading strategy, and allows us to provide market transparency to our clients.

Feedstock producers

Brokerage

Logistics and administrative assistance

Biodiesel producers

Trading

Logistics and administrative assistance

We have long-term experience in supplying feedstock from Europe and overseas to major European players at competitive prices. We follow the logistic and operating work daily.

We co-operate closely with all European biodiesel producers which gives us a good overview on the everyday issues that they have to face.

We follow very closely legislation changes, we have been very active on explaining the sustainability certification to feedstock suppliers and biodiesel units.





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