

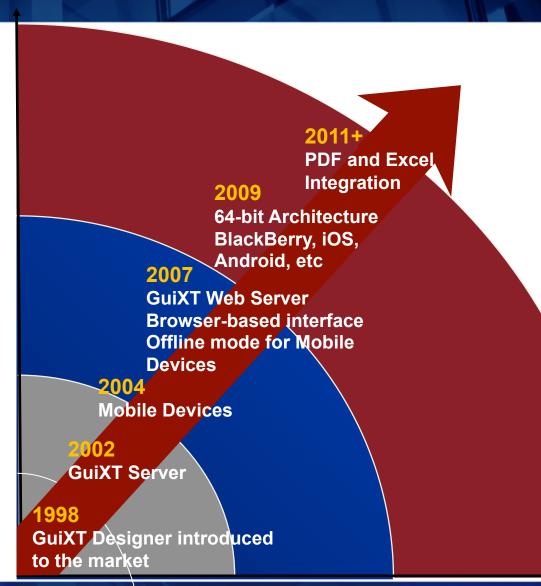
Agenda

- Synactive Company Overview
 - Market drivers and business issues
 - GuiXT Product Overview
- Plant Maintenance Solutions
 - Planning and Scheduling Console
 - Plant Maintenance Optimization Package
- Material Management Solutions
 - Material Management Optimization Package
 - Material Management Decision Making Console
- Summary
 - Q&A

Synactive At A Glance



- Founded by
 - Thomas Ewe (developed JavaGui in SAP Labs)
 - Dr. Gerhard Rodé (Initiated and developed ABAP in SAP AG)
- GuiXT packaged with SAP since 1998
- GuiXT has SAP-certified integration with SAP
 NetWeaver
- 900+ Customers / Thousands of Users
- In use by SAP Solution Engineers



Breadth of Customers

Over 900 Customers Across Multiple Industries



CANADA



































Alcon















MONSANTO























A United Technologies Company









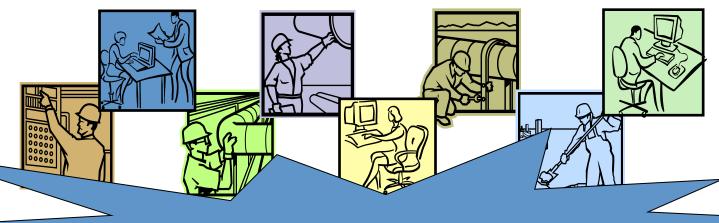




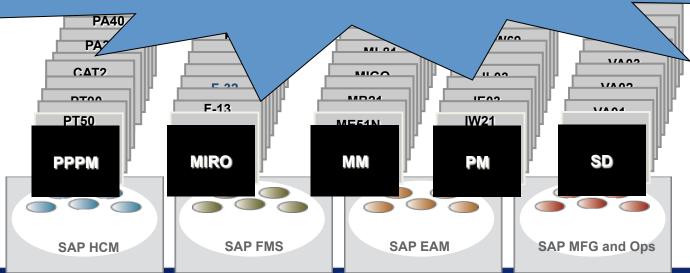
Poll Question #1: What is your role in the organization?

- Process owner or line-of-business manager
- IT Developer, Architect
- Senior Management (not CIO)
- CIO or IT Executive
- Other

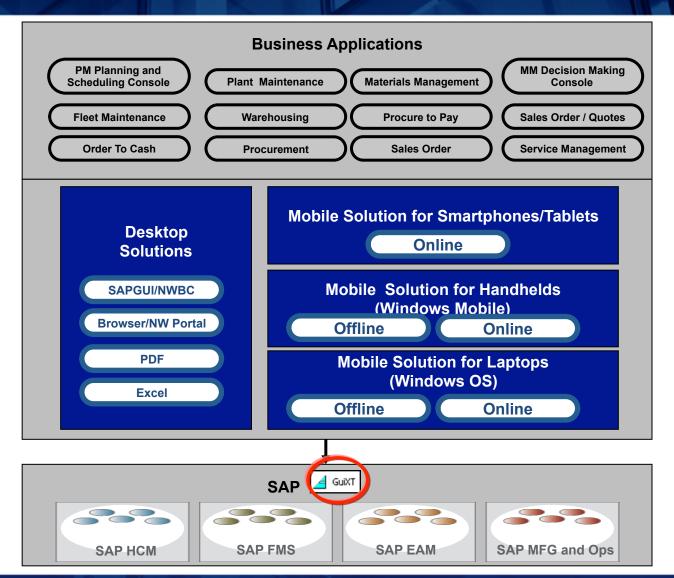
Business Issues



Non-Intuitive interface leads to user errors, data integrity issues, when we have also user adoption issues and additional training requirements!

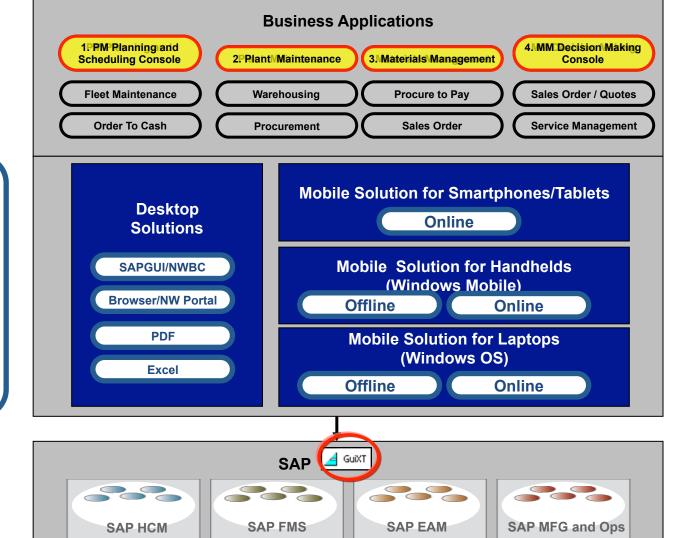


GuiXT Solutions



Developer Toolkit

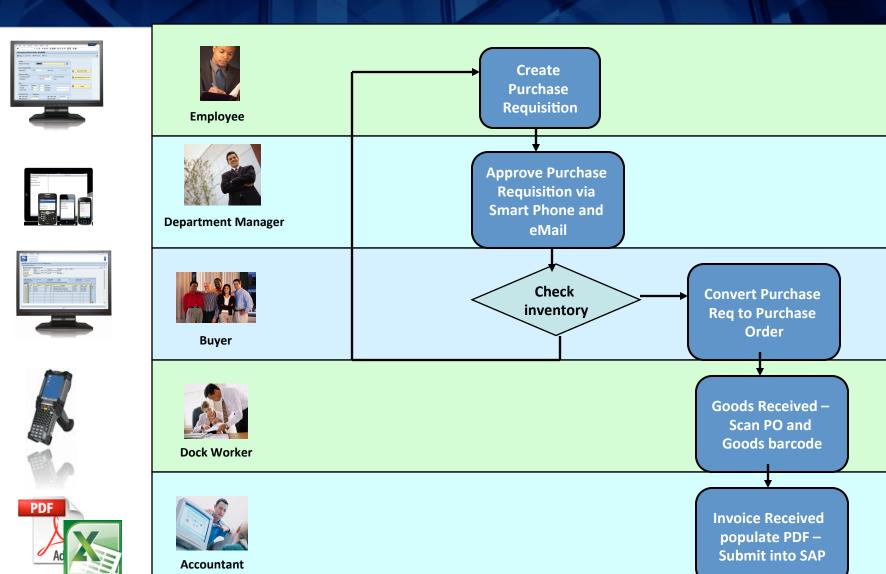
GuiXT Solutions



Developer Toolkit

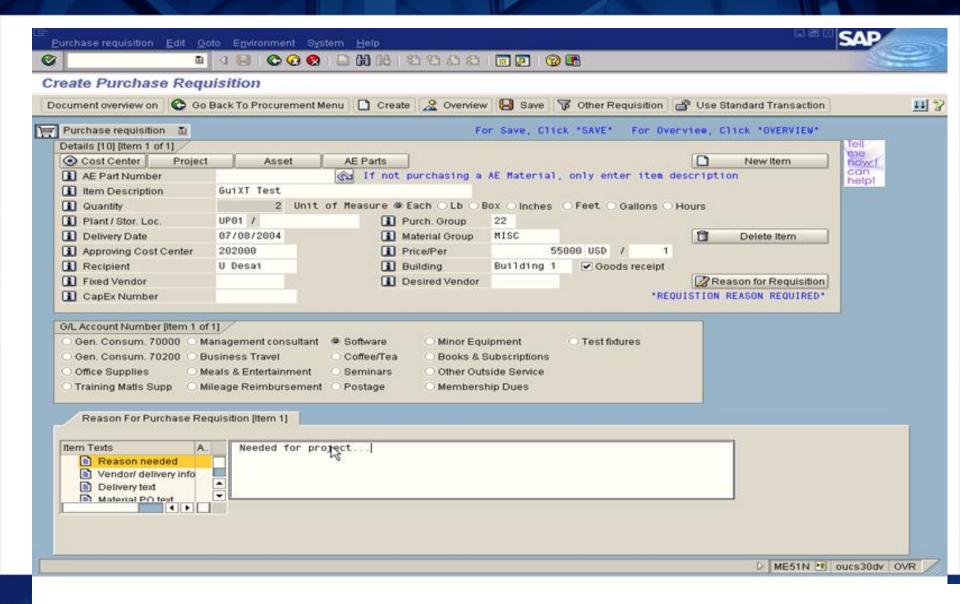
360° User-Friendly SAP Experience

Purchase Requisition Example



SAPGUI User-Friendly Interface

Purchase Requisition Example (from 7 screens to 1!)

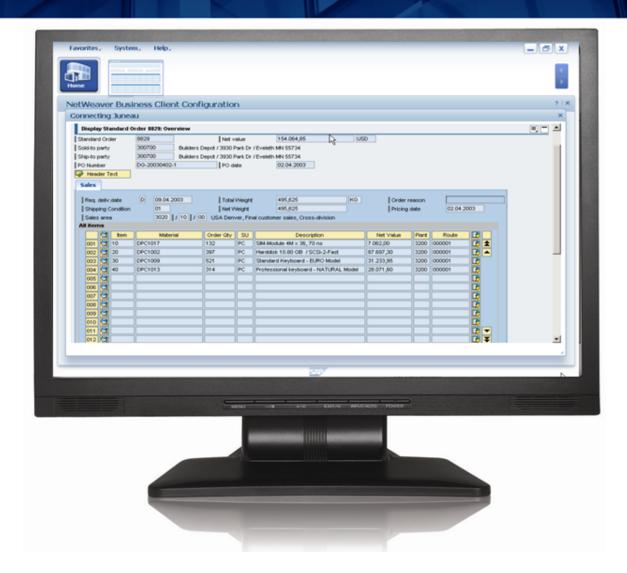


Smartphone/Tablet User-Friendly Interface

Purchase Requisition Example



Netweaver Business Client Integration



Windows Handheld User-Friendly Interface



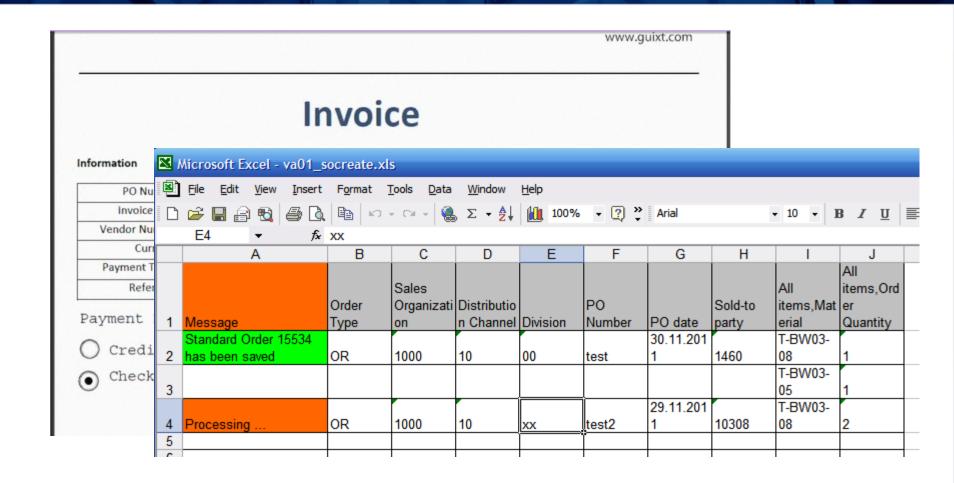






PDF and Excel User-Friendly Interface

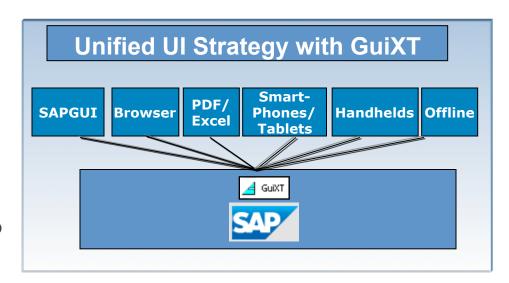
Purchase Requisition Example



360° User-Friendly SAP Experience

Turn IT Into A Business Driver!

- Direct connection to SAP to leverage all SAP security, authorizations and validations
 - No recoding or reproducing data outside of SAP
- No 3rd party application server required
 - Reduce the heavy burden of Bloatware
- Start from SAP and use Javascript to change the front-end
 - Rapid ROI
 - Implement the capabilities you need now; then add more as your requirements grow over time



Bridge the gap between the Business and IT Quick Wins, Strategic Advantage

Poll Question #2: Do you have the SAP Plant Maintenance Module?

- Yes, my organization has the SAP PM Module
- We do not have the SAP PM Module

Poll Question #3: Do you have the SAP Material Management Module?

- Yes, my organization has the SAP MM Module
- We do not have the SAP MM Module

Plant Maintenance Planning and Scheduling Console

Easily monitor and manage all work orders from one screen

Challenges

- Preventative maintenance process inefficiencies as planners were overwhelmed with corrective maintenance scheduling and rescheduling.
- Complex SAP screens caused user errors and data integrity issues
- No centralized view for management to gain insight into the company's overall operations
- Cluttered screens reduced productivity trying to complete daily tasks including printing work order and changing statuses for individual work orders.



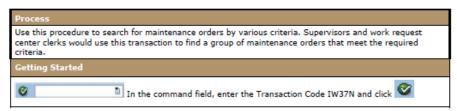
Planners and Schedulers have everything they need on one screen, instead of using Quick Reference Cards for the multiple screens and countless hours required to navigate native SAP PM gathering data on multiple work orders.

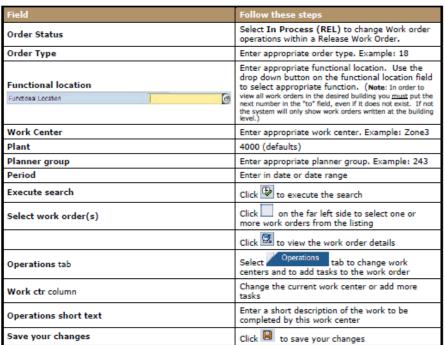
With approximately 8,000 work orders in various stages, an average of 5 mins per work order was reduced to 30 secs, increasing productivity by 90%.

Steps Required by Planners and Schedulers before using GuiXT

Plant Maintenance Quick Reference Card

Change Work Order by Operations List (IW37N)

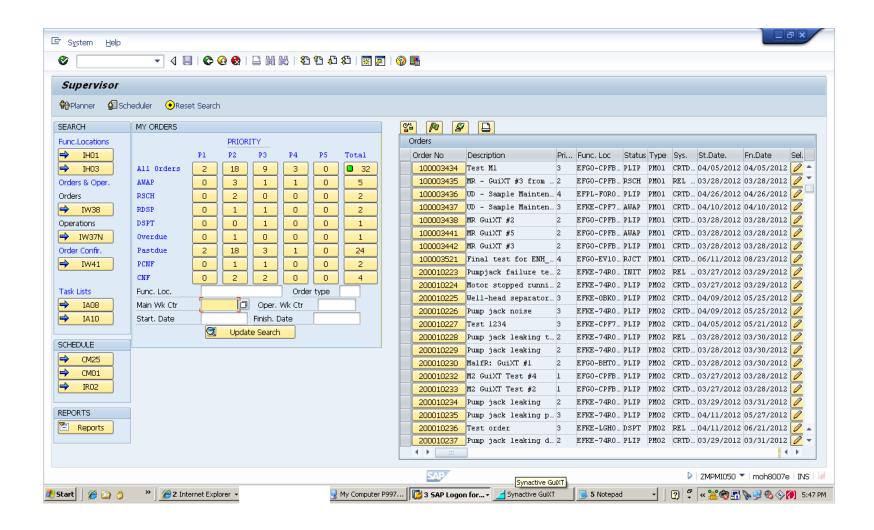




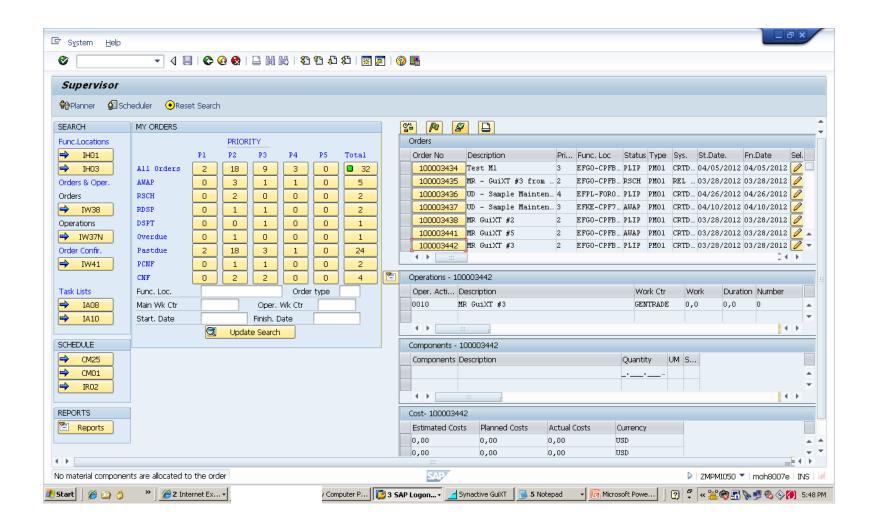
Other transactions:

- IR02 (change work center)
- IW38 (displays a listing of service and maintenance orders that satisfy a search criteria)
- IW32 (change work order)
- IW33 (see details of the PM Work Order)

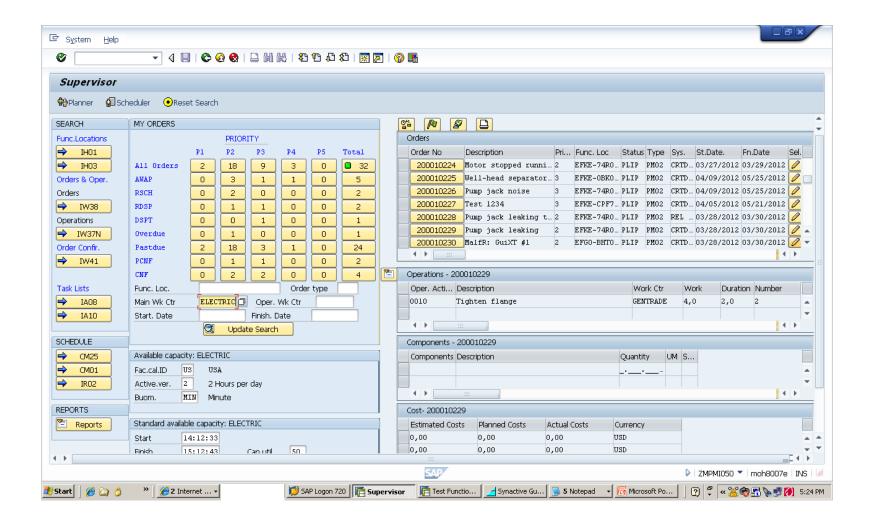
Order Matrix and Details table



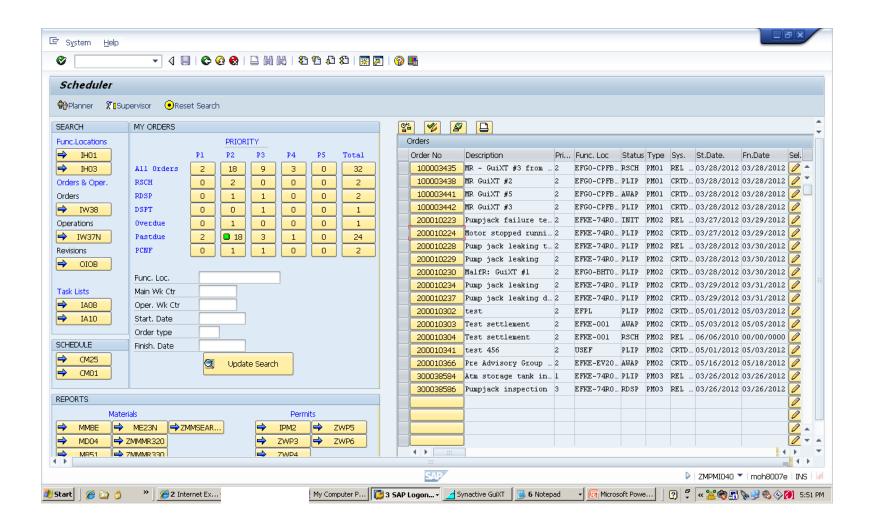
Operations, Components and Cost table display (IW33)



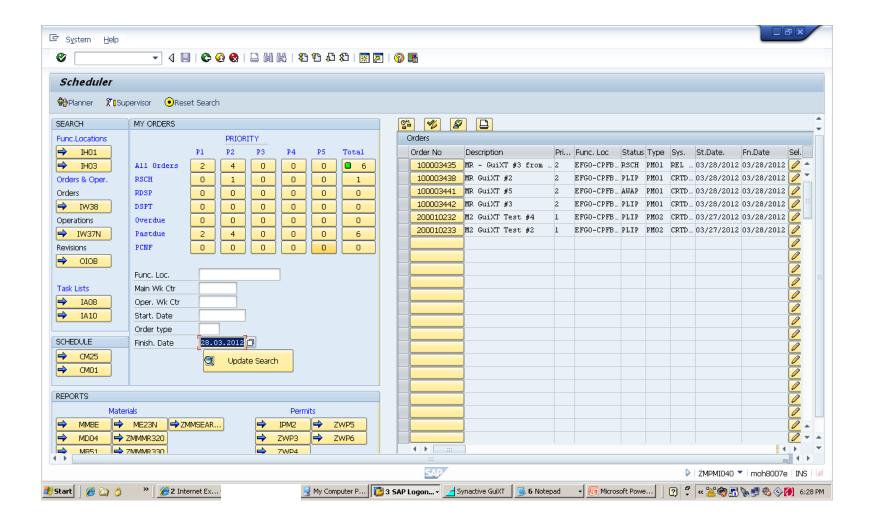
Capacity display and update



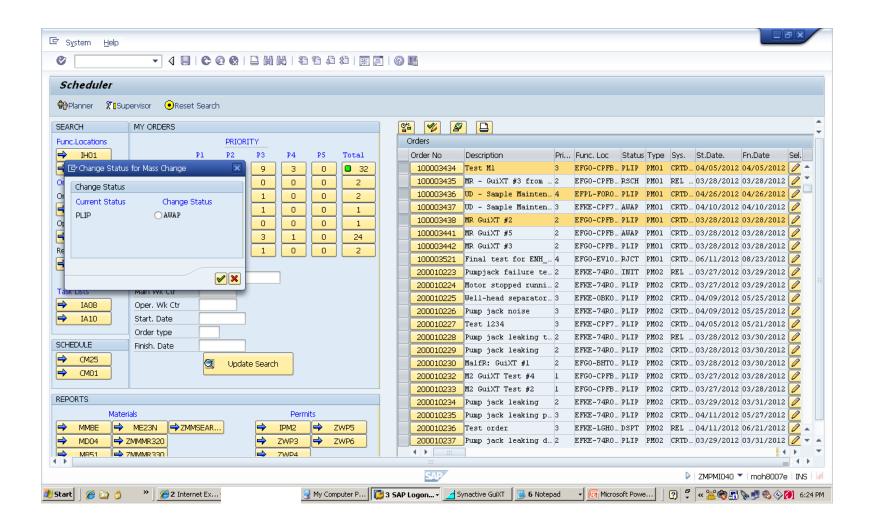
Order details for selected filter (Scheduler View)



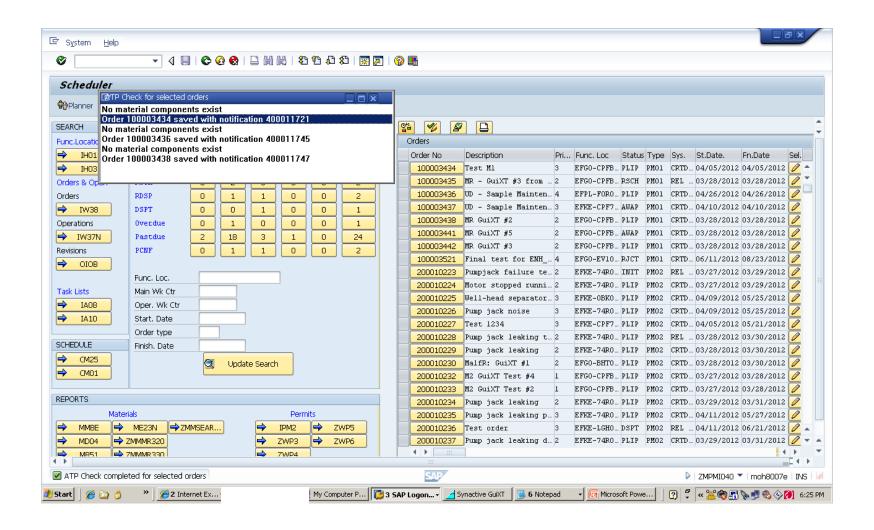
Order details based on additional filters



Mass Change Status for Selected Orders



Material Availability Check for Selected Orders



The Planning and Scheduling Console Features

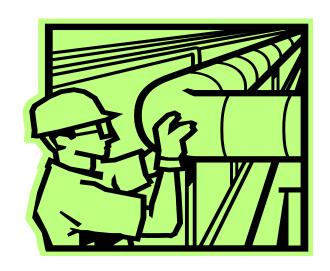
- Common transactions accessible in a launchpad on the main screen
- Segregation of duties so users see only the information required for their roles
- Provides a list count of all orders by priority and status
- Allows filtering based on Start and End times and dates, Functional Location, and/or Work Center
- Drill down into individual work orders and jobs, showing only the information important to the user on the main screen
- Mass change with one click (change the status of multiple work orders, mass print, availability checks and permit checks)

Data collection and decision-making is faster and easier, improving efficiencies, and ensuring more value from your SAP investment.

Plant Maintenance Optimization Package Technician Launch Pad

Challenges

- SAP screens too cluttered for maintenance operators
- On-going quality and mean-time-to-repair improvements to ensure reliability of equipment and uptime goals
- Need accurate, near realtime data and validation at each place with time and date stamp for compliance to regulatory boards
- Equipment Downtime causing production problems



Enter work orders, create notifications and time confirmation were simplified for SAPGUI on the desktop making it easy to report on faults and complete compliance checks.

Create Work Order was reduced from 8 minutes to 4 minutes. Improved workflow and reduced error rate by 50%. Reduced training from 2 hours to 30 minutes.

Total Saving of \$90k Per Year

Plant Maintenance Technician Launch Pad

Plant Maintenance Before GuiXT: Notification & Work Order (10 Screens!)

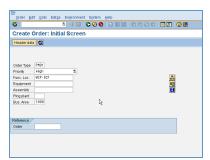




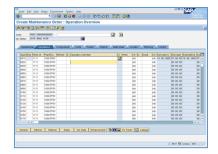




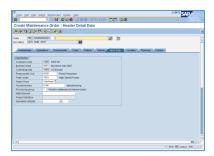






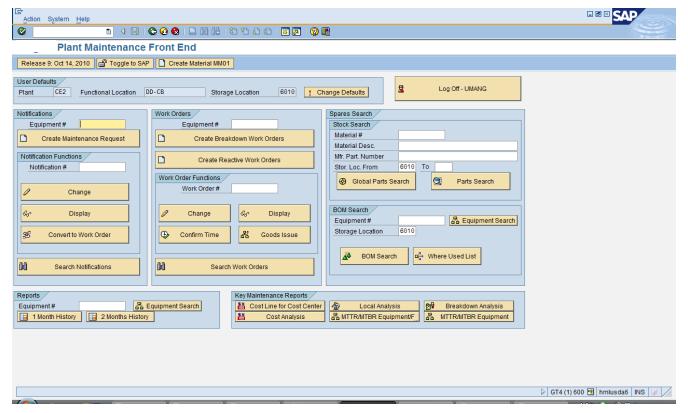






Plant Maintenance Technician Launch Pad

Plant Maintenance After GuiXT: Launch Pad



GuiXT Screens:

Notif convertWO timeConf.exe

Create WorkOrder.exe

Poll Question #4: How many of you create materials using Excel?

- Yes, I use Excel
- No, I do not use Excel but create materials directly with SAP
- Other

Materials Management Optimization Package Creation of Material

Challenges

- Updating a single material or article master record creation in SAP MM typically involves a large team of people entering data into at least 100 fields in over 20 different screens
- Figuring out which fields to enter data, took a lot of time to create a material and it was a difficult process.
- Errors can lead to failed orders or shipments
- Due to complex Material master SAP screens users use other applications like Excel for data entry which leads to redundant data entry and errors

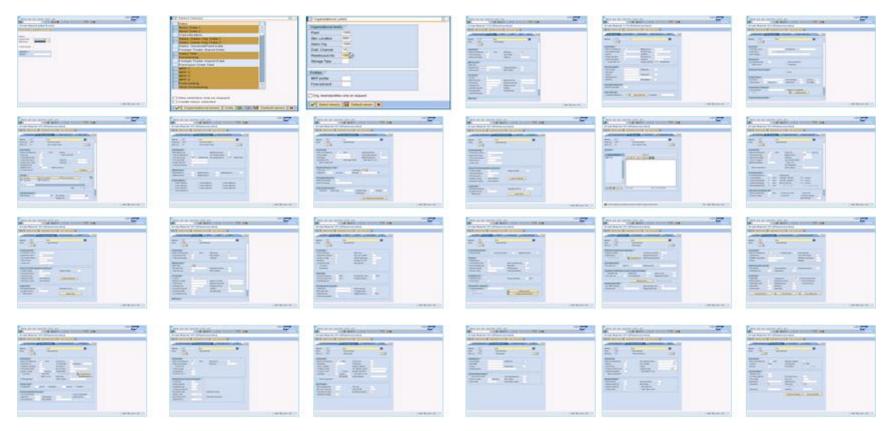


Streamlined the process of creating a material into 1 with a different interface for different material types.

Training time reduced by 75%, standardizing the process, making the users 66% more efficient and also helped in minimizing the errors.

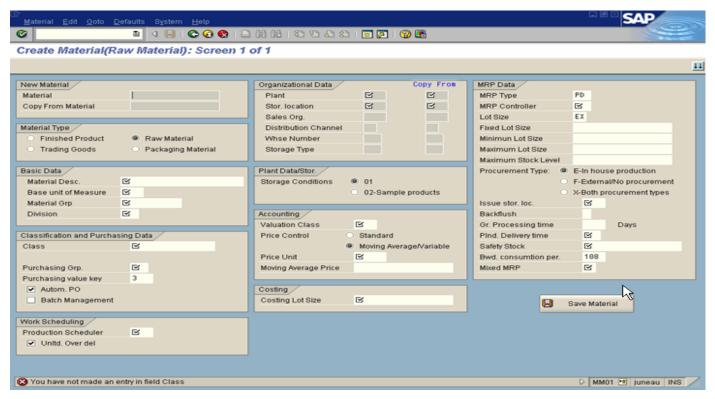
Materials Management Creation of Material

Materials Management Before GuiXT: Create Material 25 screens



Materials Management Creation of Material

Materials Management After GuiXT: Create Material



Native Screens:

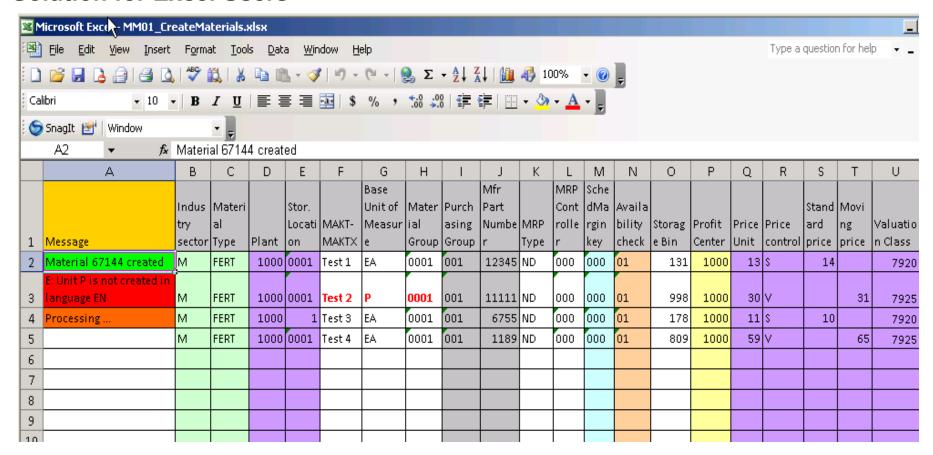
CL01 MM01 create class mat Native.exe

GuiXT Screens:

CL01 MM01 create class mat GuiXT.exe

Materials Management Creation of Material

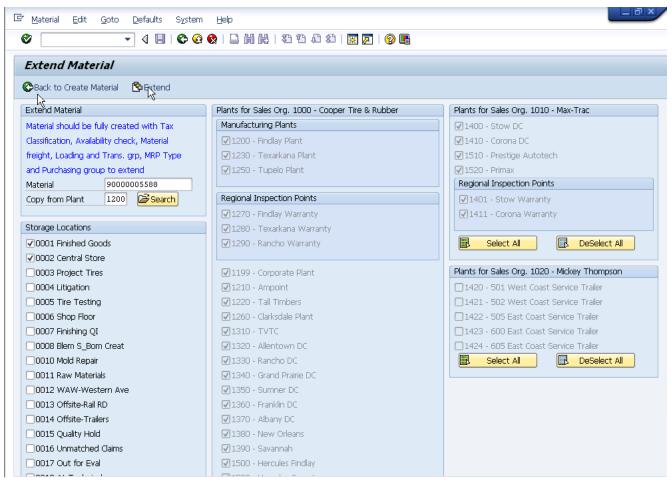
Solution for Excel Users



GuiXT Solution:

ExcelIntegration_MM01

Materials Management Extend Material



GuiXT Solution:

ExtendMaterial_MM01

Material Management Decision Making Console

Easily view and analyze material data from one screen

Challenges

- Needed to improve the parts purchasing process
- Complex SAP screens caused sourcing of parts to be inefficient as Sales Reps had to dig through multiple screens to retrieve information on a certain material
- Restrictions on the length of the material notes requiring navigation to a different transaction (MM03) to view them.
- They also needed a web service link to an outside vendor with the ability to create a Vendor RFQ



The goal was to make buying surplus as easy as buying new. All the data they needed to see and the actions they need to perform are all on the same screen.

The overall processing time for RFQs reduced from 15-20 mins to 1-5 mins.

Purchasing Process to Create a Quote (Before GuiXT)

Check Inventory

Check existing Customer Orders

Check existing Quotes

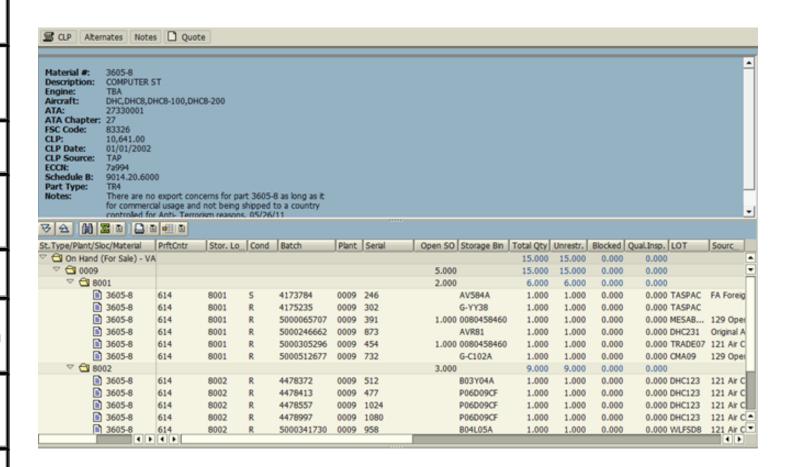
Check existing
Purchase
Orders

Check existing RFQs

If material not available, search Industry site

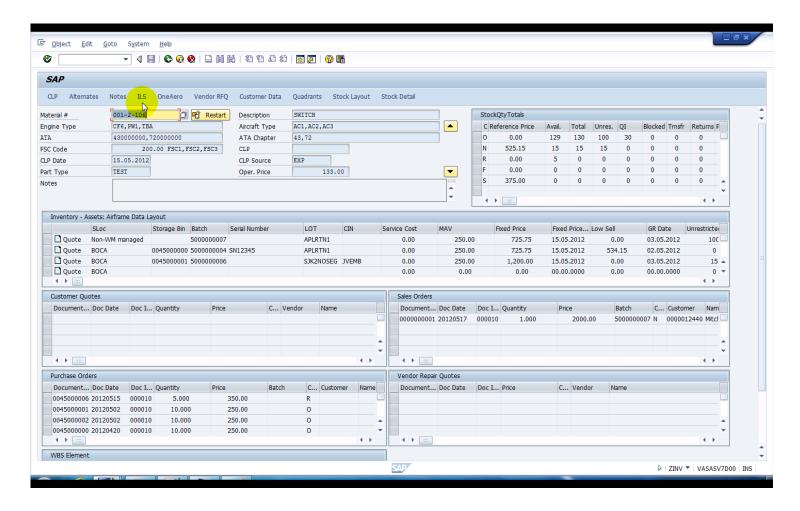
Request a
Quote for the
material

Submit PO



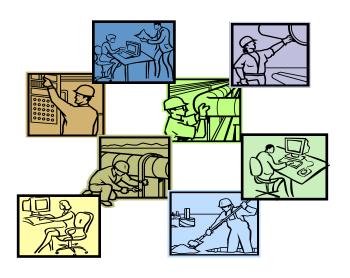
Material Stock Overview - MMBE

Material Stock Overview Screencam



dmc webinar exe.exe

Benefits To Business Users



Make SAP Easier to Use

Dramatically cut the number of screens needed for virtually every operation in SAP. Make SAP screens simpler and more job specific using your business terminology,

Improve Productivity

Combine screens and transactions while eliminating screen clutter, keystrokes and mouse clicks.

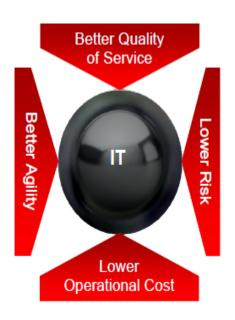
Reduce Errors

Focus the power of SAP on your task. Display only what someone needs to do the job eliminates confusion.

Speed Training

Simpler job specific screens get new employees up-to-speed faster.

Benefits To IT – Non-Disruptive



Better Quality of Service

No need for expensive development resources so IT can focus on **higher value initiatives**. Start with SAP and build upon it instead of starting from scratch.

Better Agility

Screen modifications are completed **without touching the backend**. Extend SAP to multiple touch points without recoding or reproducing data and business logic outside of SAP. Using Javascript for front end changes eliminates the edit, compile, debug cycle.

Lower Risk

New releases of SAP have minimal impact and therefore reduced maintenance.

Lower Operating Costs

Lower costs from less UI complexity and therefore, lower support costs.

Benefits To C-Level Executives (ROI, ROI, ROI)



Plant Maintenance Planning and Scheduling Console

With approximately 8,000 work orders in various stages, an average of 5 mins per work order was reduced to 30 secs, **increasing productivity by 90%.**

Plant Maintenance Optimization Package

Create Work Order was reduced from 8 minutes to 4 minutes. Improved workflow and reduced error rate by 50%. Reduced training from 2 hours to 30 minutes.

Total Saving of \$90k Per Year

Material Management Decision Making Console

The overall processing time for RFQs reduced from **15-20 mins to 1-5 mins**.

Material Management Optimization Package

Training time **reduced by 75%**, standardizing the process, making the users **66% more efficient** and also helped in **minimizing the errors**.

Upcoming Events

ASUG Pacific NW Chapter Meeting

When: July 26, 2012 Where: Portland, OR

ASUG NC/SC/VA Joint Chapter Meeting

When: August 16-17, 2012 Where: Wilmington, NC

ASUG Southern CA Chapter Meeting

When: August 17, 2012 Where: San Diego, CA

ASUG WI Chapter Meeting

When: August 24, 2012 Where: Milwaukee, WI

SAP for Utilities

When: September 9-12, 2012

Where: Hollywood, FL

TechEd

When: October 15-19, 2012

Where: Las Vegas, NV

Best Practice for Oil and Gas

When: October 21-24, 2012 Where: San Antonio, TX

SAP Projects, Reporting & Analytics

When: October 29-31, 2012

Where: Las Vegas, NV

Stop by our booth or attend a technical or business session at any of the events above and learn more about our innovative products and solutions.

Registration and details at: http://www.guixt.com/events/tradeshows.php

THANK YOU!

For more information about GuiXT Solutions:

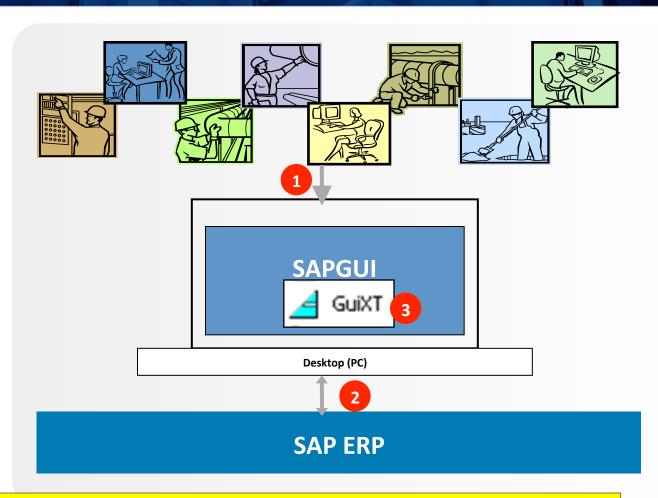
www.guixt.com

rfi@guixt.com

Tel: 650.341.3310

How Does GuiXT Work?

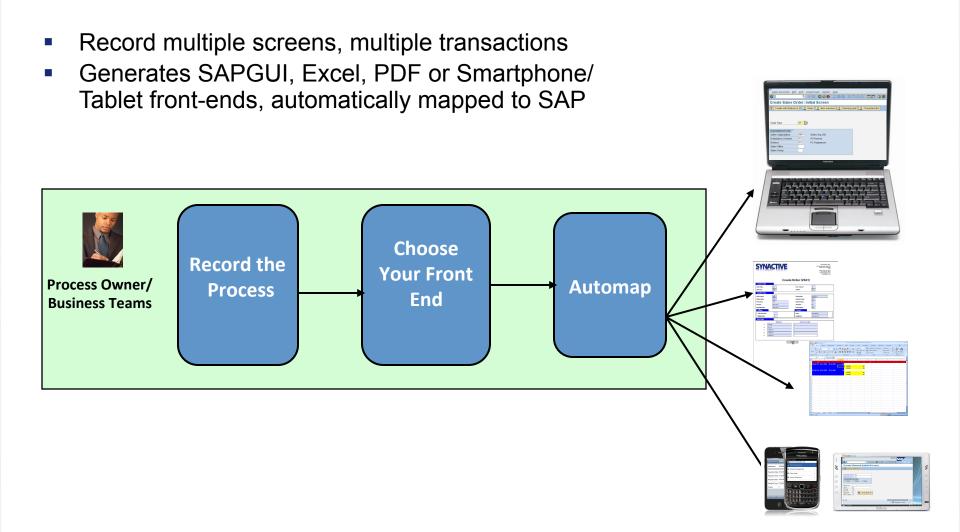
- 1) User makes a request via SAPGUI (e.g. VA01)
- 2) SAP responds with VA01 screen
- 3) GuiXT screen modifications are applied and SAPGUI draws new screen for VA01



Use GuiXT Developer Toolkit to generate GuiXT screens

GuiXT Developer Kit – Workbench

Workbench maximizes ROI with faster customizations and implementations of SAP front ends.



GuiXT Developer Kit - Designer

Make Changes to the SAP Interface Quickly and Easily

- Design the screen layout with the WYSIWYG editor powered by industry standard ECMA Javascript
- Enables personalized applications based on roles and functions
- Start with any SAP transaction and record a flow for your business, then tailor it to suit your needs
- Shift or delete fields, add new elements such as images, buttons, texts, or group boxes
- Sift out the relevant fields from deep within a transaction, and bring it forward to the front screen
- Automatic Javascript generation
- Integrated, syntax colored script editor
- ■No new APIs, no layers of additional software to slow your system down.
- No lengthy edit, compile, debug development cycle

