

Life is Good

Franke is a leading provider of solutions and equipment for residential kitchens and bathrooms. The company's Kitchens Systems and Water Systems divisions consists of 42 locations with four echelons serving 146 markets and more than 125,000 SKUs.

Big Challenge

Franke's tremendous growth resulted in a complex network that was no longer running optimally. After merging 17 different ERP systems into one SAP master database, the company lacked a unified forecast and planning system that could support inventory optimization and replenishment.

Help Arrives

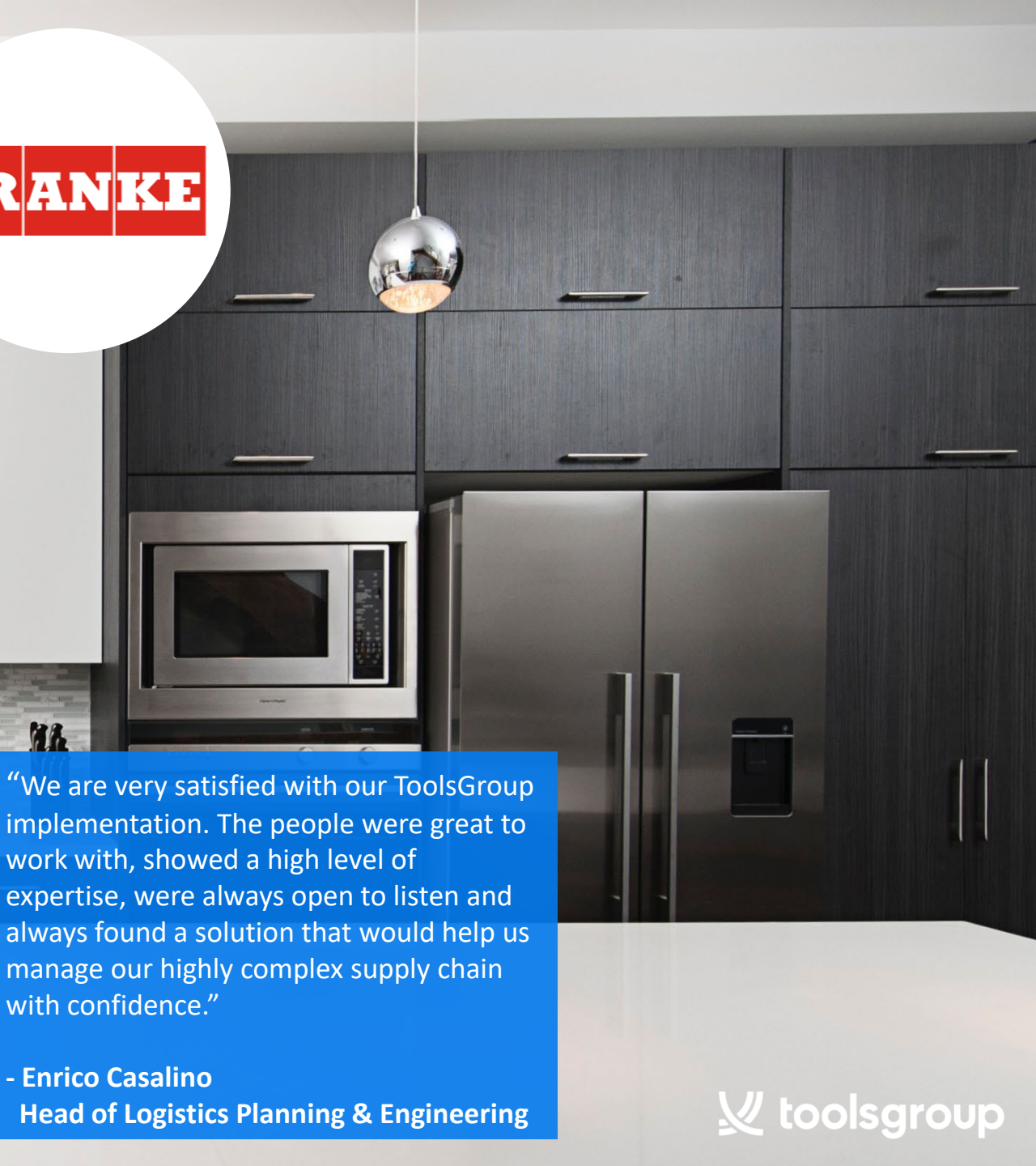
Franke implemented SO99+ to support forecasting, inventory optimization and replenishment. At the global level, the automated system allows two people to manage the extensive network with minimal effort. Franke also uses ToolsGroup's Demand Collaboration Hub (DCH) to facilitate visibility and collaboration between the regional teams.

Life is Even Better

Franke significantly improved forecasting process stability and reduced the time necessary for forecasting and demand planning by approximately **50%**. It increased forecast accuracy by **8 MAPE points** at the material level and reduced seasonal inventory peaks and associated bullwhip effects.



FRANKE



"We are very satisfied with our ToolsGroup implementation. The people were great to work with, showed a high level of expertise, were always open to listen and always found a solution that would help us manage our highly complex supply chain with confidence."

- **Enrico Casalino**
Head of Logistics Planning & Engineering