#### Less is more

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# With great power comes great electricity bill.



#### Fleet of Tallink



- 12 vessels in main operations
  - 2 new generation fast ferries + 1in 2017
  - 8 cruise ferries
  - 2 cargo ships
- 4 vessels chartered to Australia, Canada, Germany



### Going beyond the regulations

- The principles of environmental protection are integrated into the company's main strategy
- Zero spill policy, decreasing the emissions and waste production (recycling)
- The ships are operated according to the voluntary international environmental certificate ISO 14001:2004 principles and goals
- The company is preffering environmentally aware cooperation partners



#### 2 in 1

By aiming to decrease the quantity of harmful substances in the air emissions ...

...we cut the fuel consumption and the costs



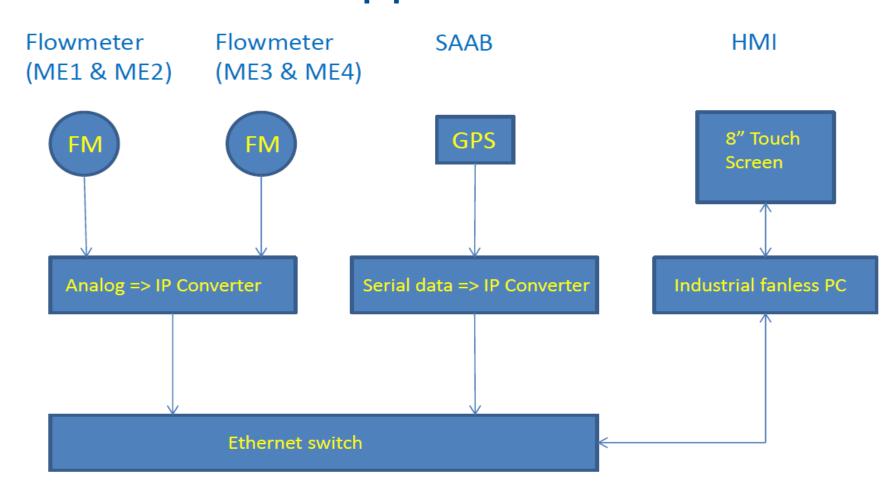
#### How?

- Low suplhur content fuels in SECA-s\* from 2015
- Fuel supplements, other chemical/ methodological solutions
- Smart solutions

\* SECA = sulphur emission control area



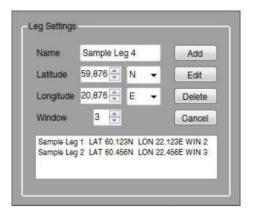
# Real time fuel consumption monitoring application





#### Application features





#### Leg Settings

- · Leg name
- Position
- Window (perimiter)
- Saved Leg in database

#### Additional features

- · Daily report to selected e-mail account(s)
- Monthly report to selected e-mail account(s)
- Custom report to selected e-mail account(s) on request (option)

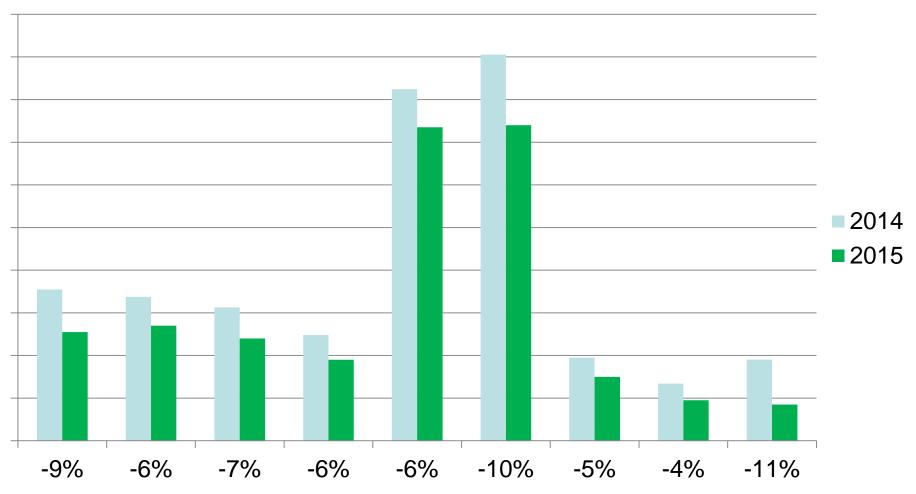
#### Captains & smart solutions

Video: Captain Roland Lemendik: Tallink focuse on energy efficient operations



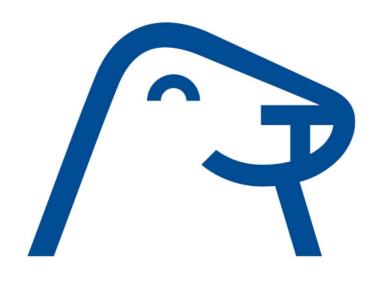


## Down by 6% in average



Fleet 2014 average versus 2015 average fuel consumption kg per nm





### Thank you!

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