### **Stolt-Nielsen Limited**



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## **Stolt-Nielsen Limited Reports Unaudited Results For the Third Quarter and First Nine Months of 2015**

**LONDON, October 1, 2015** – Stolt-Nielsen Limited (Oslo Børs: SNI) today reported unaudited results for the third quarter ended August 31, 2015. Net profit attributable to shareholders in the third quarter was \$30.1 million, with revenue of \$500.7 million, compared with a net profit of \$42.5 million, with revenue of \$500.7 million, in the second quarter of 2015. Net profit attributable to shareholders for the first nine months was \$111.3 million, with revenue of \$1,489.1 million, compared with \$64.0 million and revenue of \$1,605.5 million, in the same period a year ago.

Highlights for the third quarter of 2015, compared with the second quarter of 2015, were:

- Stolt Tankers reported an operating profit of \$37.5 million, up from \$30.4 million, reflecting lower bunker costs, a supportive spot market, and the favourable impact of the stronger U.S. dollar.
- The Stolt Tankers Joint Service Sailed-in Time-Charter Index was 0.75, compared with 0.72 in the second quarter.
- Stolthaven Terminals reported an operating profit of \$6.4 million, down from \$14.3 million, mainly reflecting a \$4.3 million impairment of goodwill and \$1.1 million in accelerated depreciation of terminal assets in Australasia, along with higher maintenance costs at Stolthaven Houston.
- Stolt Tank Containers reported an operating profit of \$15.6 million, down from \$18.6 million, reflecting the impact of downward price pressure on rates due to increased competition.
- Stolt Sea Farm reported an operating profit of nil compared with a profit of \$0.6 million, excluding the impact of the accounting of inventory at fair value.
- The accounting for Sea Farm inventories at fair value had a negative impact of \$2.1 million in the third quarter, compared with a positive impact of \$4.6 million in the second quarter.
- Corporate and Other reported an operating profit of \$2.4 million, compared with \$2.8 million.

Commenting on the Company's results, Mr. Niels G. Stolt-Nielsen, Chief Executive Officer of Stolt-Nielsen Limited, said:

"The continued improvements we see in Stolt Tankers were not because of increased cargo volumes and freight rates, but because bunker costs were lower combined with a strong U.S. dollar. Volumes from our contract customers remained flat for the quarter, but we have been able to pick up additional volumes in the spot market. While bunker prices have fallen, spot rates have remained flat. We suspect the current spot rates reflect the strength of the product market, which has kept swing tonnage away from our niche markets."



"Stolthaven's results continue to be disappointing. This quarter's results were further depressed by an impairment of goodwill relating to our terminal operations in New Zealand. Results for the quarter also reflected expenses aimed at enhancing the operational performance of our Houston terminal, in the wake of recent expansions."

"Results at Stolt Tank Containers softened this quarter as a result of low utilisation caused by increased competition in a slowing economy."

"Looking ahead, while we expect the current momentum at Stolt Tankers to continue into the fourth quarter, we remain concerned about the current orderbook for chemical tankers, which stands at just under 30%, and the impact of expected newbuilding deliveries during 2016 and 2017. The relatively healthy product spot market may come under pressure again once the large order book in the product tanker segment starts entering service, pushing swing tonnage into the fringes of our market."

"I am pleased to announce the appointment of Mark Martecchini as President of Stolt Tankers. Mark has spent 32 years in various positions at Stolt-Nielsen, including chartering, operations and most recently as Managing Director of Stolt-Nielsen Ship Owning."

On September 21, 2015 the Company acquired three 5,498 dwt fully stainless steel parcel tankers that were previously on time charter to the Stolt-Nielsen Inter-Europe Service. This followed the announcement on June 23 that Stolt Tankers B.V. had agreed to acquire three 5,800 dwt fully stainless steel parcel tankers from Odfjell Tankers, which joined the Stolt-Nielsen Inter-Europe Service during the third quarter.

On June 11, 2015 the Company and Golar LNG Limited (NASDAQ: GLNG) announced the intention to form a 50/50 joint venture to pursue opportunities in small-scale LNG production and distribution. Stolt-Nielsen Limited, which has targeted small-scale LNG liquefaction and logistics services as a growth opportunity, made a strategic investment in Golar LNG, representing an ownership stake of approximately 2.3% during the second quarter.

At the end of the third quarter, SNL was in full compliance with its loan covenants.

#### SNL Performance Summary and Results

Reporting Item (in USD millions, except per share data and number of shares)		Quarte	er	First Nine	e Months
	3Q15	2Q15	3Q14	2015	2014
Revenue	500.7	500.7	545.4	1,489.1	1,605.5
Operating profit	59.8	71.3	45.4	202.6	150.0
Net profit	30.3	42.8	14.6	112.0	64.4
Net profit attributable to SNL shareholders	30.1	42.5	14.6	111.3	64.0
EPS attributable to SNL shareholders –					
diluted	0.54	0.76	0.25	1.98	1.10
Weighted average number of shares -					
diluted (in millions)	56.2	56.2	58.1	56.2	58.1



Stolt-Nielsen Limited reported a third-quarter net profit of \$30.3 million, down from \$42.8 million in the second quarter. While Stolt Tankers' performance continued to strengthen in the latest quarter, results weakened at Stolthaven Terminals, Stolt Tank Containers and Stolt Sea Farm. The reduction in net profit was predominantly caused by a \$4.3 million impairment of goodwill and \$1.1 million in accelerated depreciation, related to the earlier termination of land leases at Stolthaven Australasia. In addition Stolthaven incurred \$2.5 million in higher maintenance cost to improve efficiency at Stolthaven Houston, and Stolt Sea Farm saw a \$6.7 million unfavourable swing in the adjustment for fair value of inventory.

Debt, net of cash and cash equivalents as of August 31, 2015 was \$1,700.6 million, compared with \$1,762.4 million as of May 31, 2015.

Net interest expense in the third quarter was \$26.3 million, compared with \$25.3 million in the second quarter of 2015. SNL had \$91.1 million of cash and \$294.8 million of available and undrawn committed overdraft facilities at August 31, 2015.

#### Segment Information

Operating Profit by Division (in USD millions)		Quarter	First Nine Months					
	3Q15	2Q15	3Q14	2015	2014			
Stolt Tankers	37.5	30.4	8.4	86.9	26.7			
<b>Stolthaven Terminals</b>	6.4	14.3	16.2	36.3	47.0			
Stolt Tank Containers	15.6	18.6	17.6	50.2	50.6			
Stolt Sea Farm (excluding fair value)		0.6		1.5	2.8			
Stolt Sea Farm fair value adjustment	(2.1)	4.6	1.8	1.4	(3.8)			
U.S. Pension Curtailment Gain	_		_	19.8				
Corporate & Other	2.4	2.8	0.4	6.5	26.7			
Total	59.8	71.3	45.4	202.6	150.0			

#### Stolt Tankers

Stolt Tankers reported third-quarter operating revenue of \$291.0 million, up from \$285.3 million in the second quarter. Deep-sea revenue was up slightly in the third quarter, as a marginal decline in freight revenue was offset by higher demurrage, mainly due to billing delays in the prior quarter. In addition, reimbursements to contract customers from COA bunker-surcharge clauses declined to \$9.9 million in the third quarter, from \$11.2 million in the second quarter. Average freight rates were essentially unchanged in the quarter. Regional fleet revenue rose by 8.1% in the third quarter. Higher revenue in the intra-European fleet reflected the addition of the three Odfjell ships to that fleet during the quarter, along with an uptick in overall utilisation. European barging revenue was also up, as low water on the Rhine prevented barges from being fully loaded, resulting in a shortage of tonnage.

Stolt Tankers reported a third-quarter operating profit of \$37.5 million, up from \$30.4 million in the second quarter. Results for the third quarter reflected lower overall operating expenses driven in part by the favorable impact of the stronger U.S. dollar, partially offset by higher administrative and general expenses. Bunker expense in the quarter was essentially unchanged, as the average



price of intermediate fuel oil consumed rose slightly to \$340 per ton from \$334 per ton in the second quarter. Income from joint ventures was down slightly in the latest period.

#### Stolthaven Terminals

Stolthaven Terminals reported third-quarter operating revenue of \$54.0 million, compared with \$55.5 million in the second quarter. The average terminal capacity at Stolthaven's owned terminals increased marginally to 1.61 million cbm, as a result of new capacity at Stolthaven Moerdijk. Overall utilisation slipped to 86.7% from 87.5%, reflecting the expiration of a customer contract at a terminal in Australia. Total product handled increased by 6.9%, though average storage and throughput revenue per cubic meter of leased capacity per month fell by 1.6%.

Stolthaven reported a third-quarter operating profit of \$6.4 million, down from \$14.3 million in the second quarter. The decline in operating profit for the quarter was largely attributable to a \$4.3 million impairment of goodwill in New Zealand and \$1.1 million in accelerated depreciation of certain terminal assets, which related to the pending expiration of land-lease contracts for terminal facilities in Auckland. Operating results for the quarter were also held down by lower income at Stolthaven Houston, as a result of higher maintenance costs and actions to improve efficiency. Equity income from the Company's non-consolidated joint-venture terminals was essentially unchanged, compared with the second quarter.

Following the explosion in the Port of Tianjin on August 12, 2015 all local terminals, including Stolthaven's joint-venture terminal near Tianjin (Lingang), were required to temporarily cease operations. We subsequently received approval to reopen the jetty, but the terminal's operating licenses have not yet been renewed.

#### Stolt Tank Containers (STC)

Stolt Tank Containers reported third-quarter operating revenue of \$127.9 million, down from \$131.3 million in the second quarter. The decline in revenue was attributable to downward price adjustments driven by increased competition, along with an increased percentage of intra-regional shipments. Utilisation was 70.0%, compared with 71.3% in the second quarter. The reduction was due to delivery of new tanks in the second and third quarters. Both the number of shipments and the number of tanks in STC's global fleet were essentially unchanged in the third quarter, compared with the second quarter, as higher cost, older leased units were off-hired.

STC's third-quarter operating profit fell to \$15.6 million from \$18.6 million in the second quarter, due to the decrease in revenue and higher administrative and general expenses, reflecting in part the opening of the new Moerdijk depot.

#### Stolt Sea Farm (SSF)

Stolt Sea Farm reported third-quarter operating revenue of \$14.8 million, compared with \$14.4 million in the second quarter. Revenue from turbot sales decreased by 1.1% in the quarter. A 6.0% decrease in the volume of turbot sold was largely offset by higher market prices. Revenue from sole sales increased by 13.8% in the third quarter, driven by higher market prices and an increase in the volume sold, reflecting increased production from SSF's new sole farm in Iceland. Caviar



revenue increased in the quarter, resulting from an increase in volume sold, though at slightly lower prices due to higher sales of lower grades.

Stolt Sea Farm reported a third quarter operating profit of nil compared with a profit of \$0.6 million in the second quarter, excluding the impact of the accounting of inventory at fair value. The accounting for inventories at fair value had a negative impact of \$2.1 million in the third quarter, compared with a positive impact of \$4.6 million in the second quarter, after which the third-quarter operating loss was \$2.1 million, compared with an operating profit of \$5.2 million, in the second quarter.

#### Conference Call

Stolt-Nielsen Limited will hold a presentation and conference call to discuss the Company's unaudited results for the third quarter of 2015 will be held on **Thursday**, **October 1**, **2015 at 3:00pm CEST (9:00am EDT, 2:00pm BST)** in the auditorium at Swedbank, Filipstad Brygge 1, 0115, in Oslo, Norway.

The presentation and conference call will be hosted by:

- Mr. Niels G. Stolt-Nielsen Chief Executive Officer, Stolt-Nielsen Limited
- Mr. Jan Chr. Engelhardtsen Chief Financial Officer, Stolt-Nielsen Limited

Those who wish to participate may dial +44 20 3427 1914 (UK), +1 646 254 3365 (US & Canada) or +47 2350 0486 (Norway) and quote the code: 1823446. Phone lines will open 10 minutes before the call. A live audio webcast of the presentation may be accessed via the Stolt-Nielsen website at <a href="http://www.stolt-nielsen.com/en/Investor-Relations/Earnings-Release-Presentations.aspx">http://www.stolt-nielsen.com/en/Investor-Relations/Earnings-Release-Presentations.aspx</a>.

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#### **About Stolt-Nielsen Limited**

Stolt-Nielsen Limited (SNL or the "Company") is a leading global provider of integrated transportation solutions for bulk liquid chemicals, edible oils, acids, and other specialty liquids through its three largest business divisions, Stolt Tankers, Stolthaven Terminals and Stolt Tank Containers. Stolt Sea Farm produces and markets high quality turbot, sole, sturgeon, and caviar. Stolt-Nielsen Gas develops opportunities in LPG and LNG shipping and distribution. Stolt-Nielsen Limited is listed on the Oslo Stock Exchange.

This information is subject of the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.



#### **Forward-Looking Statements**

This press release contains "forward-looking statements" based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statement. These statements may be identified by the use of words like "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," "should," "seek," and similar expressions. The forward-looking statements reflect the Company's current views and assumptions and are subject to risks and uncertainties. The Company does not represent or warrant that the Company's actual future results, performance or achievements will be as discussed in the those statements, and assumes no obligation to, and does not intend to, update any of those forward-looking statements other than as may be required by applicable law.

#### STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS (in U.S. dollar thousands, except per share data) (UNAUDITED)

	Three months ended				Year to Date					
		Aug 31 2015		May 31 2015		Aug 31 2014		Aug 31 2015		Aug 31 2014
					-					
Revenue Operating expenses	\$	<b>500,705</b> 344,053	\$	<b>500,710</b> 342,263	\$	<b>545,427</b> 403,117	\$	<b>1,489,119</b> 1,032,691	\$	<b>1,605,533</b> 1,201,479
Gross margin		156,652		158,447		142,310		456,428		404,054
Depreciation and amortisation		58,893		51,986		51,554		160,883		149,268
Gross profit		97,759		106,461		90,756		295,545		254,786
Share of profit of joint ventures and associates Administrative and general expenses U.S. pension curtailment gain (a) Restructuring expenses		14,737 (50,326) - (1,737)		13,159 (49,198) - (731)		9,370 (53,919) - -		39,825 (151,038) 19,813 (2,468)		33,325 (157,403) - -
(Loss) gain on disposal of assets, net (b)		(829)		1,464		(327)		686		18,883
Other operating income (c) Other operating expenses (d)		264 (66)		268 (92)		846 (1,376)		625 (374)		4,148 (3,691)
Operating Profit	-	59,802		71,331		45,350		202,614		150,048
Non operating income (expense)										
Interest income Interest expense (e)		535 (26,809)		2,384 (27,641)		558 (24,514)		3,759 (78,873)		1,640 (71,624)
Foreign currency exchange (loss) gain, net		(1,603)		1,033		(870)		(730)		(2,691)
Other non operating income (expense), net		1,083		(11)	-	(328)	-	1,091		(304)
Profit before income tax provision		33,008		47,096		20,196		127,861		77,069
Income tax provision  Net Profit	\$	(2,668) <b>30,340</b>	\$	(4,262) <b>42,834</b>	\$	(5,596) 14,600	\$	(15,906) 111,955	\$	(12,626) <b>64,443</b>
Attributable to:										· · · · · · · · · · · · · · · · · · ·
Equity holders of SNL	\$	30,089	\$	42,498	\$	14,556	\$	111,310	\$	64,005
Non-controlling interests	\$	251 30,340	\$	336 42,834	\$	14,600	\$	645 111,955	\$	438 <b>64,443</b>
PER SHARE DATA  Net profit attributable to SNL shareholders  Basic		0.54	\$	0.76	\$	0.25	\$	1.98	\$	1.10
Diluted	<u>\$</u> \$	0.54	\$	0.76	\$	0.25	\$	1.98	\$	1.10
		0.54	Φ	0.76	Φ	0.25	Φ	1.90	<u> </u>	1.10
Weighted average number of common shares and common share equivalents outs: Basic Diluted	tanding:	56,225 56,225		56,225 56,225		58,107 58,107		56,243 56,243		58,102 58,104
SELECTED CASH FLOW DATA										
Capital expenditures (excluding capitalised interest) Equity contributions and advances to joint ventures and associates,	\$	79,517	\$	59,033	\$	78,752	\$	237,962	\$	222,690
net of repayments		(3,487)		17		7,236		(2,160)		10,643
Total capital expenditures, equity contributions and advances to joint ventures	\$	76,030	\$	59,050	\$	85,988	\$	235,802	\$	233,333
EARNINGS BEFORE DEPRECIATION, AMORTISATION, GAIN ON DISPOSAL O	OF ASSE	TS, INTERE	ST AN	ID TAXES (EI	BITDA)					
Profit before income tax provision	\$	33,008	\$	47,096	\$	20,196	\$	127,861	\$	77,069
Adjusted for:										
Depreciation and amortisation Interest income		58,893 (535)		51,986 (2,384)		51,554 (558)		160,883 (3,759)		149,268 (1,640)
Interest expense		26,809		27,641		24,514		78,873		71,624
Gain (loss) on disposal of assets, net (b)		829		(1,464)		327	-	(686)		(18,883)
EBITDA	\$	119,004	\$	122,875	\$	96,033	\$	363,172	\$	277,438
Fair value adjustment made to biological assets (included in operating expenses) U.S. pension curtailment gain (a)		2,079		(4,568)		(1,809)		(1,381) (19,813)		3,839
Dilution gain for AGHL included in Share of profit of joint ventures and associates		-		-		-		-		(4,748)
Restructuring expenses		1,737		731		2,000		2,468		2.000
Impairment of two ships in Shanghai Sinochem-Stolt Shipping Ltd Effect on reversing customer contract for Moerdijk on revenue		-		-		∠,000		-		(1,256)
Adjustment to Hurricane Isaac Insurance		-		-		(3,000)		-		(8,000)
EBITDA before fair value of biological assets, insurance reimburse- ments and other one-time, non-cash items	\$	122,820	\$	119,038	\$	93,224	\$	344,446	\$	269,273

<sup>(</sup>a) The first nine months of 2015 included a \$19.8 million gain from the curtailment of the U.S. Defined Benefit Pension Plan.

<sup>(</sup>b) The first nine months of 2014 included a \$19.6 million gain on the sale of 2.9 million shares of Avance Gas Holding Ltd common shares for net proceeds of \$57.1 million.

<sup>(</sup>c) The first nine months of 2014 included \$3.2 million of insurance reimbursements for damages caused by Hurricane Isaac at the New Orleans terminal.

<sup>(</sup>d) The first nine months of 2014 included \$1.1 million of insurance reimbursements for clean up and repair costs related to the damage caused by Hurricane Isaac at the New Orleans terminal.

<sup>(</sup>e) Excluded capitalized interest of \$1.8 million, \$1.6 million and \$4.6 million in the third quarter, second quarter and first nine months of 2015, respectively, and \$1.8 million and \$0.6 million in the third quarter and first nine months of 2014, respectively.

# STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in U.S. dollar thousands) (UNAUDITED)

	As Aug 31 2015			Nov 30 2014
		2013		2014
ASSETS				
Cash and cash equivalents	\$	91,105	\$	45,206
Restricted cash	,	72	•	65
Receivables, net		225,705		200,823
Inventories, net		14,672		9,177
Biological assets Prepaid expenses		37,862 58,466		39,052 72,234
Derivative financial instruments		907		72,234
Income tax receivable		3,001		9,289
Asset held for sale		´-		6,521
Other current assets		26,252		25,819
Total current assets		458,042		408,186
Property, plant and equipment		2,802,740		2,835,213
Investment in and advances to joint ventures and associates		483,134		514,831
Available for sale financial assets (a)		84,779		-
Deferred income tax assets		27,286		34,868
Goodwill and other intangible assets, net Employee benefit assets		44,987 4,035		57,057 4,010
Deposit for newbuildings		65,655		43,770
Other assets		13,294		16,857
Total non-current assets		3,525,910		3,506,606
Total assets	\$	3,983,952	\$	3,914,792
LIABILITIES AND SHAREHOLDERS' EQUITY				
Short-term bank loans	\$	125,000	\$	215,800
Current maturities of long-term debt and finance leases		357,068		242,151
Accounts payable		80,903		105,434
Accrued voyage expenses Accrued expenses		66,237 172,395		60,475 166,202
Provisions		7,530		7,923
Income tax payable		13,386		5,303
Dividend payable		´ -		28,584
Derivative financial instruments		134,317		41,799
Other current liabilities		26,503		32,115
Total current liabilities		983,339		905,786
Long-term debt and finance leases Deferred income tax liabilities		1,309,663		1,253,861
Employee benefit obligations		63,483 55,467		71,067 72,529
Derivative financial instruments		166,546		169,135
Long-term provisions		4,583		5,598
Other non-current liabilities		6,319		7,837
Total non-current liabilities		1,606,061		1,580,027
Total liabilities		2,589,400		2,485,813
Common stock and Founder's shares		64,150		64,150
Paid-in surplus		314,754		314,754
Retained earnings Other components of equity (a)		1,418,263		1,337,768
Other components of equity (a)		(207,623) 1,589,544		(101,232) 1,615,440
Treasury stock		(198,962)		(189,786)
Equity attributable to equity holders of SNL		1,390,582		1,425,654
Non-controlling interests		3,970		3,325
Total shareholders' equity		1,394,552		1,428,979
Total liabilities and shareholders' equity	\$	3,983,952	\$	3,914,792
Debt, net of cash and cash equivalents (b)	_\$	1,700,626	\$	1,666,606

<sup>(</sup>a) Available for sale financial assets consists of 2.2 million common shares of Golar LNG Limited acquired for \$99.9 million in May 2015. A negative adjustment of \$15.1 million was recorded through Other components of equity to reflect the reduction in share price.

<sup>(</sup>b) Computed as short-term bank loans, current maturities of long-term debt and finance leases and long-term debt and finance leases less cash and cash equivalents.

#### STOLT-NIELSEN LIMITED AND SUBSIDIARIES SELECTED SEGMENT AND FINANCIAL DATA (in U.S. dollar thousands) (UNAUDITED)

Three months ended May 31 2015

Aug 31 2014

Aug 31 2015 Year to Date

Aug 31 2014

Aug 31 2015

509,229 125,493 488,679 134,620

The following tables present the contribution to revenue, gross profit, operating profit and total assets for each of SNL's reportable segments and other corporate items:

		2013		2013		2014		2013		2014
REVENUE:										
Stolt Tankers										
Deepsea	\$	237,854	\$	236,059	\$	258,956	\$	699,808	\$	776,212
Regional Fleet	Ψ	53,129	Ψ	49,202	Ψ	59,053	Ψ	154,680	Ψ	176,514
Stolt Tankers - Total		290,983		285,261		318,009		854,488		952,726
Stolthaven Terminals		53,978		55,502		54,384		165,199		156,168
Stolt Tank Containers		127,889		131,273		137,286		385,257		403,776
Stolt Sea Farm		14,805		14,428		18,409		42,950		51,697
Corporate and Other (a)		13,050		14,246		17,339		41,225		41,166
Total	\$	500,705	\$	500,710	\$	545,427	\$	1,489,119	\$	1,605,533
OPERATING EXPENSES:										
Stolt Tankers	\$	203,660	\$	206,023	\$	253,372	\$	618,999	\$	763,247
Stolthaven Terminals	Ψ	25,440	Ψ	25,854	Ψ	21,444	Ψ	75,236	Ψ	65,451
Stolt Tank Containers		91,152		93,703		100,066		275,275		294,335
Stolt Sea Farm (excluding Fair Value Adjustment)		11,925		11,736		15,359		34,382		42,748
Stolt Sea Farm Fair Value Adjustment		2,079		(4,568)		(1,809)		(1,381)		3,939
Corporate and Other (b)		9,797		9,515		14,685		30,180		31,759
Total	\$	344,053	\$	342,263	\$	403,117	\$	1,032,691	\$	1,201,479
DEPRECIATION, AMORTISATION AND IMPAIRMENT:			•		•	0.4 = 0.4		0.4.407	•	
Stolt Tankers	\$	31,724	\$	31,577	\$	31,534	\$	94,467	\$	93,777
Stolthaven Terminals		18,246		12,189		11,063		42,043		30,779
Stolt Tank Containers		5,717		5,466 1,060		5,191		16,445 3,797		15,362
Stolt Sea Farm Corporate and Other		1,767 1,439		1,694		1,204 2,562		4,131		2,248 7,102
Total	\$	58,893	\$	51,986	\$	51,554	\$		\$	149,268
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GROSS PROFIT: Stolt Tankers										
Stort lankers Deepsea	\$	48,854	\$	41,461	\$	28,889	\$	122,593	\$	83,206
Regional Fleet	¥	6,745	Ψ	6,200	Ψ	4,214	Ψ	18,429	Ψ	12,496
Stolt Tankers - Total		55,599		47,661		33,103	-	141,022		95,702
Stolthaven Terminals		10,292		17,459		21,877		47,920		59,938
Stolt Tank Containers		31,020		32,104		32,029		93,537		94,079
Stolt Sea Farm (excluding Fair Value Adjustment)		1,113		1,632		1,846		4,771		6,701
Stolt Sea Farm Fair Value Adjustment		(2,079)		4,568		1,809		1,381		(3,939)
Corporate and Other		1,814		3,037		92		6,914		2,305
Total	\$	97,759	\$	106,461	\$	90,756	\$	295,545	\$	254,786
SHARE OF PROFIT OF JOINT VENTURES AND ASSOCIATES:									_	
Stolt Tankers	\$	4,060	\$	4,150	\$	(1,501)	\$	10,441	\$	1,495
Stolthaven Terminals	Ψ	6,709	Ψ	6,726	Ψ	6,115	Ψ	19,981	Ψ	19,169
Stolt Tank Containers		175		335		184		597		887
Corporate and Other (c)		3,793		1,948		4,572		8,806		11,774
Total	\$	14,737	\$	13,159	\$	9,370	\$	39,825	\$	33,325
ADMINISTRATIVE AND GENERAL EXPENSES AND RESTRUCTURING EXPENSES: Stolt Tankers	\$	(21,423)	\$	(19,825)	\$	(23,144)	\$	(62,196)	\$	(70,094)
Stolthaven Terminals	Ą	(10,659)	Φ	(10,152)	φ	(10,887)	Φ	(31,909)	Φ	(32,650)
Stolt Tank Containers		(15,622)		(13,847)		(14,812)		(44,143)		(44,667)
Stolt Faile Containers Stolt Sea Farm		(1,032)		(963)		(779)		(3,146)		(3,426)
Corporate and Other		(3,327)		(5,142)		(4,297)		7,701		(6,566)
Total	\$	(52,063)	\$	(49,929)	\$	(53,919)	\$		\$	(157,403)
(LOSS) GAIN ON DISPOSAL OF ASSETS, NET: Stolt Tankers	\$	(738)	\$	(1,595)	\$	(37)	\$	(2,406)	\$	(552)
Stolthaven Terminals	Ψ	(50)	Ψ	(3)	Ψ	(444)	Ψ	(73)	Ψ	(489)
Stolt Tank Containers		(67)		27		158		97		279
Corporate and Other (d)		26		3,035		(4)		3,068		19,645
Total	\$	(829)	\$	1,464	\$	(327)	\$	686	\$	18,883
OTHER OPERATING INCOME (EXPENSE), NET:			•		•		•		•	450
Stolt Tankers	\$	407	\$	-	\$	(400)	\$	400	\$	152
Stolthaven Terminals Stolt Tank Containers		137 112		239 13		(422) 12		428 146		983 46
Stolt Yark Containers Stolt Sea Farm		(65)		(19)		(89)		(110)		(317)
Corporate and Other		14		(57)		(31)		(213)		(407)
Total	\$	198	\$	176	\$	(530)	\$		\$	457
OPERATING PROFIT:			_		_		_		_	
Stolt Tankers	\$	37,498	\$	30,391	\$	8,421	\$	86,861	\$	26,703
Stolthaven Terminals		6,429		14,269		16,239		36,347		46,951
Stolt Tank Containers		15,618		18,632		17,571		50,234		50,624
Stolt Sea Farm Corporate and Other (d)		(2,063) 2,320		5,218 2,821		2,787 332		2,896 26,276		(981) 26,751
Total	\$	59,802	\$	71,331	\$	45,350	\$		\$	150,048
	<u> </u>	55,002	<u> </u>	. 1,001	<u> </u>	.0,000			<u> </u>	.00,040
								۸۰	of	
								As Aug 31	of	Nov 30
									of	Nov 30 2014
							_	Aug 31 2015		2014
TOTAL ASSETS: Stolt Tankers Stellthauen Terminals							\$	Aug 31 2015 1,877,124	<u>of</u> \$	1,877,180
							\$	Aug 31 2015		2014

<sup>(</sup>a) Includes Stolt Bitumen revenue of \$11.7 million, \$12.4 million and \$37.0 million in the third quarter, second quarter and first nine months of 2015, respectively, and \$16.7 million and \$38.2 million in third quarter and nine months of 2014, respectively.

Stolt Tank Containers
Stolt Sea Farm
Corporate and Other (e)
Total

<sup>(</sup>b) Includes Stott Bitumen operating expenses of \$10.0 million, \$11.1 million and \$32.5 million in the third quarter, second quarter and first nine months of 2015, respectively, and \$15.3 million and \$34.6 million in the third quarter and first nine months of 2014, respectively.

<sup>(</sup>c) Includes the Group's share of the results of Avance Gas Holding Ltd and its subsidiaries for the third quarter, second quarter and first nine months of 2015 and in the third quarter and first nine months of 2014.

<sup>(</sup>d) Includes \$3.1 million and \$19.6 million gain on the sale of 2.5 million and 2.9 million shares of Avance Gas Holding Ltd common shares in the second quarter and first nine months of 2015 and first nine months of 2014, respectively.

<sup>(</sup>e) Includes Stott-Nielsen Gas total assets of \$130.3 million and Stott Bitumen total assets of \$60.9 million as at Aug 31, 2015 and Stott-Nielsen Gas total assets of \$78.6 million and Stott Bitumen total assets of \$66.7 million as at November 30, 2014.

## STOLT-NIELSEN LIMITED AND SUBSIDIARIES OPERATING YARDSTICKS (UNAUDITED)

OTOLT TANKEDO DIVIGION	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
STOLT TANKERS DIVISION:				
Joint Service sailed-in time-charter index	0.50	0.00	0.04	0.74
2013 2014	0.58 0.67	0.60	0.64 0.65	0.71 0.65
2014	0.67	0.64 0.72	0.65 0.75	V.65 NA
2013	0.07	0.72	0.73	INA
Volume of cargo carried - million of tons				
Deepsea fleet:				
2013	2.7	2.7	2.7	2.8
2014 2015	2.5 2.5	2.7 2.6	2.6 2.6	2.7 NA
2013	2.5	2.0	2.0	INA
Regional fleets - Wholly Owned:				
2013	2.1	2.3	2.3	2.2
2014	2.0	2.0	2.1	2.1
2015	2.1	2.1	2.3	NA
Operating days				
Deepsea fleet:				
2013	5,417	5,450	5,155	5,457
2014	5,480	5,556	5,450	5,513
2015	5,355	5,472	5,477	NA
Regional fleets - Wholly Owned:				
2013	6,138	6,254	6,372	6,175
2014	5,982	6,154	6,274	6,042
2015	5,990	6,024	5,926	NA
Average number of ships operated in the period				
<u>Deepsea fleet:</u>				
2013	60	59	56	60
2014 2015	61 59	60 59	59 60	61 NA
2013	59	59	60	INA
Regional fleets - Wholly Owned:				
2013	68	68	69	68
2014	66	67	68	66
2015	67	65	64	NA
STOLT TANK CONTAINERS DIVISION:				
Number of Shipments				_
2013	27,629	29,967	29,047	28,941
2014	28,694	31,048	29,700	28,445
2015	27,915	29,997	30,049	NA
Tank containers owned and leased at the end of	the period			
2013	30,912	31,428	31,224	31,393
2014	31,851	32,528	33,137	34,260
2015	34,942	34,796	34,809	NA
Tank container utilisation %				
2013	71.7%	75.4%	72.9%	73.7%
2014	73.9%	76.6%	75.3%	72.5%
2015	70.2%	71.3%	70.0%	NA
STOLT HAVEN TERMINALS DIVISION:				
Average marketable capacity in CM's				
2013	1,218,754	1,220,310	1,221,805	1,245,681
2014	1,423,108	1,480,555	1,521,929	1,572,020
2015	1,597,565	1,604,650	1,608,192	NA
Tank capacity utilisation %				
2013	92.0%	91.5%	93.2%	92.2%
2014	88.9%	87.7%	87.2%	87.6%
2015	86.4%	87.5%	86.7%	NA
M				

- (c) (d)
- Notes:

  Deepsea fleet statistics include those for time-chartered ships and STJS pool partner ships

  Operating days for deepsea fleet include ships out on Time Charter

  Regional fleet statistics include only wholly-owned ships and cargo carried by the Regional fleet on behalf of the deepsea fleet

  Regional fleet statistics include the results of both the Northern Europe and US barging activities

  Effective with the second quarter 2014 we have revised and restated the Sailed-in Time Charter index. The sailed-in time charter result has been set at 1.00 in the first quarter of 1996 and excludes the impact of bunker hedge results and adjusts for changes to the average ship size in the fleet and for the average inflation rate from 1996 onwards. The inflation rate applied is the Consumer Price Index as published by the US Burgay of Lahor Statistics U.S. Bureau of Labor Statistics.