

## **Invitation to Open Direct Marketing**

Warm greetings from Commercial Services, Malaysia Airports Holdings Berhad (MAHB).

We are pleased to invite your participation in the Open Direct Marketing (ODM) opportunity for various business opportunities in MAHB's airports. We aim to raise the retail profile of airports in Malaysia amongst travelers and shoppers by working closely with retailers and brands, making the airport a destination in itself.

## **Open Direct Marketing Details**

ODM Number	:	MAHB-MA(S)/ODM/07/2022
Tenancy Details	:	Retail Outlet - Beauty & Body Care
Descriptions	:	Branded specialty retail; offering body care, skincare, and complimentary products managed and operated under the brand, catering to middle to upper market segment. Concept to feature the latest design with touch of digital innovation, complementing a unique customer experience.
Location	:	S6-2-A28, International Departure Level (Airside), klia2
Size (sqm)	:	Approximately 124.93 sqm
Tenancy Term	:	Three (3) plus two (2) years optional extension

## **Tender Schedule**

Opening Date	:	1 <sup>st</sup> September 2022
Closing Date	:	30 <sup>th</sup> September 2022 Not later than 05:00 p.m

## **Contact Persons for the Open Direct Marketing Exercise**

Kindly submit your interest and request of Leasing Document to Commercial Tender requisition Unit via email to [commercialtender@malaysiaairports.com.my](mailto:commercialtender@malaysiaairports.com.my)

**Important Information:**

**A. The submission of Business Proposal must be made by the same entity requesting the Leasing Document.**

**B. Briefing Session (Optional)**

Date : 2<sup>nd</sup> September 2022  
Time : 10.00 am  
Medium : Tele-conference via Microsoft Teams\*

Kindly email the above contact person with the following details if you wish to join the briefing session.

- i. Company Name
- ii. Full Name
- iii. Mobile No.
- iv. Email Address

Note: The link for briefing session will be issued to the interested company within 48 hours prior to the briefing session

**C. Site Visit (Optional)**

Date & Time : To be confirm via email

Kindly email the above contact person with the following details if you wish to view the site after the briefing.

- i. Company Name
- ii. Full Name
- iii. New Malaysian IC / Passport No (for non-Malaysian) \*
- iv. Mobile No.
- v. Email Address

*\* Please submit a copy of front-page Passport*

Note: Please bring along original New Malaysian IC or Passport in exchange for the Visitor Pass for the site visit.

Location : S6-2-A28, International Departure Level (Airside), klia2

