

McWane Ductile New Jersey

Media Kit

A MCWANE FAMILY COMPANY



JULY 2023

183 Sitgreaves St.
Phillipsburg, NJ 08865

The History of McWane

McWane Ductile, a McWane, Inc. company:

For generations, McWane has been an industry leader in water distribution and infrastructure that provides plumbing and clean water works systems.

The history of McWane traces back to 1871, when Charles Phillip (C.P.) McWane entered the foundry business in Lynchburg, Virginia, with his sons, Henry and James Ransom (J.R.).

As the country grew, so did the need to supply flourishing cities with clean water and to remove waste safely. In 1921, J.R. McWane started the McWane Cast Iron Pipe Company, a company designed and built as a specialty foundry for small diameter pipe. McWane's expansion continued throughout the century through numerous acquisitions, including Pacific States Cast Iron Pipe Company, established in 1926; Atlantic States Cast Iron Pipe Company, purchased in 1975; and Clow Water Systems Company, purchased in 1985.

The acquisition of these facilities strengthened McWane's capabilities by bringing together the industry's most experienced manufacturers and latest engineering techniques to create one iron-strong brand. Together, these comprise what is today known as McWane Ductile, a proud company of McWane, Inc.

Throughout the years, many companies in the waterworks industry have moved their manufacturing operations overseas at the expense of American jobs. These companies seek to avoid the environmental and workplace health and safety standards required in the United States. McWane, however, has invested hundreds of millions of dollars to modernize our plants. Headquartered in Birmingham, AL, we've made our operations safe, efficient and compliant while preserving and creating thousands of well-paying American jobs.



Ductile iron pipe is a long-lasting, sustainable and durable product used to supply quality drinking water in cities and towns across the country.



We are Phillipsburg Proud

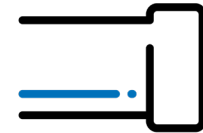
Our Phillipsburg facility has operated in its existing location for more than 160 years. As the only Ductile iron pipe manufacturer in the Northeast U.S., our plant is essential in serving this sector of the market and to continued development across the region.

Our Phillipsburg plant currently employs nearly 250 team members, and our team is represented by United Steelworkers Local 9404, which ratified a new four-year contract in 2022.



\$4.4 Million average annual capital investment

Our Product:
4" pipe to 24" pipe



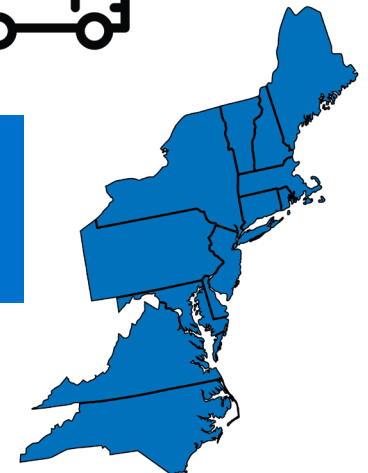
\$19 Million in family wages to employees

90,000 Tons of Ductile iron pipe shipped in 2022.



\$60 Million annually in economic impact

Our Market: Northeast U.S. and U.S. Eastern Seaboard



More Facts About McWane Ductile New Jersey

We are Committed to a Sustainable, Safe and Successful Future for Phillipsburg

We hold ourselves to the highest environmental and regulatory standards because the well-being of our employees, community and neighbors is our top priority.

We are Giving Back to the Community We Call Home

Through the McWane Ductile Community Advisory Panel (CAP), approximately **\$1 million** in additional philanthropic outreach has been provided over the last two decades to entities around Phillipsburg. An additional **\$1 million** donation was recently announced to anchor the proposed Phillipsburg Youth Development Project in partnership with the Cal Ripken, Sr. Foundation to build a state-of-the-art, multipurpose recreational field in Walters Park.

We are also proud to sponsor scholastic and skilled trades scholarships that provide our neighbors access to economic opportunities, including scholarships for Phillipsburg High School graduates and Warren County Technical College students.



Up to **95%**

recycled material used in our products

**\$25
Million**

average spend per year on scrap metal over the last five years, making McWane Ductile one of the top recyclers in the Northeast.

Safety Awards & Community Accolades:

Recognized as a **Voluntary Protection Programs (VPP) Star Site** by the Occupational Safety and Health Administration (OSHA), among the administration's highest safety and health designations.

- 2019** Named OSHA VPP Star Site, among the agency's highest safety and health designations
- 2018** Named OSHA VPP Merit Site
- 2014** Featured in the Sept. issue of Modern Casting Magazine, showcasing the plant's customized real-time data tracing system
- 2012** Recipient of Community Impact Award presented by Phillipsburg Area Chamber of Commerce
- 2008** Recognized as an environmental steward by the New Jersey Department of Environmental Protection's Environmental Stewardship Program

Phillipsburg is Our Home



“I grew up here in Phillipsburg. These are the streets that I know and love, and now I’m proud to work here at McWane Ductile. Our company has been here for 160 years, and we’re going to be here for another 160 years. I guarantee it.”

Anthony Browne, *Continuous Improvement Manager, Quality*

“I live in Phillipsburg, and I want my kids to know that our company has been here and helped grow this area. Not only are we building inside, we’re building outside and making sure that we make a way for our kids to grow.”

Erick Rios, *Store Room Receiving Clerk*



“When I think of McWane I think of unity and family. We all work together. We all help each other with everything. There is so much trust here, and we are proud that the people of Phillipsburg are our friends and neighbors.”

Pamela Walker, *Numerator*



“McWane takes care of Phillipsburg and gives people the opportunity to have a great job. My family loves what I do, and it feels awesome to be a part of a company that takes care of people by making quality products.”

Fernando Reyes, *Casting General Supervisor*



For more information on current job listings at McWane Ductile New Jersey, [visit our careers page](#).

Press Releases

McWane Inc. Donates \$1 Million to Anchor Cal Ripken, Sr. Foundation Project in Phillipsburg Community

BIRMINGHAM, AL. (May 25, 2023) McWane Inc., the parent company of McWane Ductile New Jersey, today announced a donation in the amount of \$1 million toward the proposed Phillipsburg, NJ, project in partnership with the Cal Ripken, Sr. Foundation. The project, a state-of-the-art, multipurpose recreational field at Walters Park in the heart of Phillipsburg, would offer opportunities to area youth who may not otherwise have access to such community resources. The Cal Ripken, Sr. Foundation has collaborated on over one hundred of these Youth Development Park projects nationwide.

The ductile iron plant—having operated in the same Phillipsburg location since 1856, five years prior to the New Jersey Legislature incorporating Phillipsburg as a town—has been an economic mainstay in the area and a direct contributor toward the community’s growth and development. Contributing toward improving Phillipsburg’s infrastructure is nothing new for McWane Ductile New Jersey, having partnered on several projects in recent years, including rebuilding Main Street and repaving Sitgreaves Street, as well as upgrades to community parks and the Heritage Walkway.

Nationwide, the Ripken Foundation has been involved in the construction, opening and programming of 115 parks that provide youth safe places to play and learn with 22 of those being adaptive parks. This year, the organization is on pace to add an additional eight to ten more parks across the country. The proposed Phillipsburg field, the first such project by the Ripken Foundation in New Jersey, would accommodate baseball and softball programs as well as football, soccer and lacrosse and encompass 120,000 square feet. The total cost of the project will be \$2.4 million, and the goal is to complete fundraising by year end with construction starting in early 2024 and completion later next year.

Cal Ripken, Jr., Hall of Fame baseball player and co-founder of the Cal Ripken, Sr. Foundation said, “We are thrilled by and grateful to McWane for such a generous lead gift for this important project. Over the years we have seen firsthand the impact that our Youth Development Parks have on the communities they serve, and we are excited to see this one come to life for the youth of Phillipsburg.”

According to McWane Ductile New Jersey General Manager, Keith Mallett, “We are incredibly proud McWane is making this substantial investment in Phillipsburg, which will enrich the lives of multiple generations. Among our continued investments in addressing critical community needs is positive youth development and education, and this donation further demonstrates our commitment to the future and wellbeing of this community.”

In November 2022, a project team approached the Phillipsburg Town Council to present the idea of partnering with the Cal Ripken, Sr. Foundation to develop the project. Among them included local citizens Dr. James Brennan, president of the self-proclaimed Dream Team project volunteers and Jeff Finegan, vice president, as well as Sr. Vice President of the Cal Ripken, Sr. Foundation, Chuck Brady, who grew up in Phillipsburg.

Upon learning of McWane’s donation, Brennan stated, “The significance of this donation and what it means to our community cannot be overstated. What began as a dream to bring recreational facilities of this caliber to the children of Phillipsburg is within reach thanks to one of its legacy operations that has been a part of our town’s history since the beginning. On a personal note, my great-great-grandfather was a member of the very first crew when the foundry opened its doors 167 years ago, and to know all these years later that operation is continuing to provide

for Phillipsburg in ways that extend well beyond the plant is truly something special.”

Finegan added, “Chuck and I have long talked of a Ripken Youth Development Field in our hometown. Feeling the timing might be right, I reached out to him in the fall to explore the possibilities. McWane’s incredibly generous commitment, possibly the largest private donation in Phillipsburg history, has breathed immediate life into what was merely a dream six months ago. Additionally, this sizable gift adds immediate legitimacy to this project and desire to bring this magnificent facility to the youth of Phillipsburg. The euphoria of McWane taking us to just shy of the halfway mark is tempered by the knowledge that there is still much work to do. The hope is this exciting news will invigorate other community and business leaders to join in this incredible endeavor. With only a few other smaller donations at the time we approached them, McWane, long an anchor in this community, has taken an incredible leap of faith that will benefit Phillipsburg for many years to come.”

About McWane Ductile

For generations, McWane Ductile – among the McWane, Inc. family of companies – has been an industry leader in manufacturing water distribution and infrastructure products. As our country expanded, so did the need to supply growing cities with clean water and safely remove wastewater. Today, with more than 900 employees, McWane Ductile stands as North America’s leading and most experienced Ductile iron pipe manufacturer and supplier with a vital role in securing America’s future water infrastructure for generations to come.

About the Cal Ripken, Sr. Foundation

The Cal Ripken, Sr. Foundation helps to strengthen America’s most underserved and distressed communities by supporting and advocating for children, building Youth Development Parks and STEM Centers, partnering with law enforcement and youth-service agencies, and addressing community needs through its national program initiatives. To learn more about the Ripken Foundation’s Youth Development Parks, visit: <https://www.ripkenfoundation.org/parks-map-page>.

McWane Ductile New Jersey Donates Iron to Yield Sculptures Created by Yale School of Art Students

PHILLIPSBURG, NJ. (February 21, 2023) McWane Ductile today announced a unique partnership with the Yale School of Art. The plant recently donated 800 pounds of scrap iron, which in turn, was melted by students and cast to produce various sculptures.

According to Desmond Lewis, lecturer in sculpture and fabrication shops coordinator for the School of Art at Yale University, stated, “Some of the students have really gravitated toward foundry work after this particular iron pour in which we used the iron provided by McWane Ductile.”

As a result of the increased interest in iron casting, thanks in part to McWane Ductile’s donation, students decided to compete in the Student Cupola Contest during the 2023 National Conference on Contemporary Cast Iron Art and Practices in Birmingham, Ala.

For their entry, the group built a triangular-shaped iron furnace they named Calcifer. Although not a historically heavy foundry school, several Yale art students are committed to this medium.

While requests for scrap iron are unusual for the plant, McWane Ductile is certainly no stranger to donations. The New Jersey plant prides itself on its community stewardship, providing more than \$2 million in philanthropic outreach in the Phillipsburg area over the past two decades, focusing on key areas such as education, hunger and childhood wellness. Additionally, opportunities in continuing education have been afforded through the presentation of scholarships for Phillipsburg High School graduates and Warren County Technical College students.

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About Yale School of Art

The Yale School of Art is a graduate school of Yale University that confers Master of Fine Arts degrees in graphic design, painting/printmaking, photography and sculpture. Artists and designers of unusual promise and strong motivation are provided an educational context in which they can explore the potential of their own talents amid an intense critical dialogue. Additionally, the School of Art offers an undergraduate art major for students attending Yale College.

McWane Ductile Focuses on Capital Investments, Operational Efficiencies to Meet Demand Amid Supply-Constrained Market

COSHOCTON, OH. (Feb. 16, 2022) The ductile iron pipe market demands an ever-increasing percentage of specialty products. Gone are the days when trucks were loaded with one size and one class. Today, jobs have a wide mixture of joints, classes, linings, and coatings, and this complexity underscores the significant investments McWane Ductile is making in its plants. Among these investments, more than \$18 million of downstream finishing equipment will be operational later this month at the McWane Ductile Ohio facility.

According to McWane Ductile Senior Vice President, Jeff Otterstedt, “The new line will have the capability to weld TR Flex-restrained joint pipe inline at the same rates as our casting department and features a new zinc coating machine that will also keep pace with casting and annealing rates. These high-production rates benefit our customers by improving our lead times, which are currently among the industry’s best.”

Otterstedt added that a little friendly competition among sister facilities goes a long way. “Not wanting to be outdone, our McWane Ductile Utah facility recently added new welders and zinc guns to increase their production rates on specialty items.”

Tim Hallmark, National Sales Manager at Consolidated Pipe and Supply, a longtime customer of McWane Ductile, is impressed by what he hears. “We’re proud to partner with McWane Ductile. The company’s investment in the most advanced equipment and innovative processes speaks to its commitment to delivering the highest quality products and services, and taking additional measures to continue to deliver pipe in a timely manner, despite current supply chain issues, reflects their priority in meeting customer expectations.”

Additional capital investments on the horizon include a new small-diameter, high-speed casting machine at the McWane Ductile New Jersey plant. This replacement of an older casting machine will equip the facility with the same proven technology previously implemented in 2016 following initial success using the small-diameter, high-speed casting machine at the Utah plant two years prior.

Moreover, McWane Ductile Utah is adding significant material handling equipment, which will allow the facility to increase casting capacity by 20 percent. That equipment will be operational in April.

“As exciting as these investments are, we also continue to prioritize capital projects long term,” stated Otterstedt. “In the coming weeks, McWane Ductile Ohio will break ground on a second annealing oven, increasing production of pipe and poles by more than 20 percent. Until the oven is fully operational, which is expected in summer 2023, we will increase our hours and our staffing levels to improve output and meet customer demand.”

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Contact Us

For more information on McWane Ductile or our parent company McWane, Inc., please don't hesitate to reach out.

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