

Mitsubishi Motors Turnaround Plan

Takashi Sonobe, CEO Rolf Eckrodt, COO

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MMC – A Company with World-class Know-How



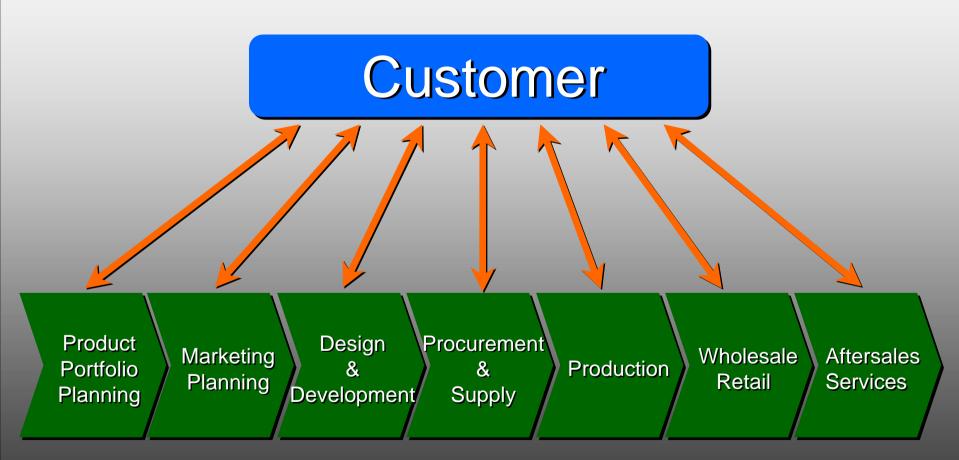
Excellent Engineering Exciting Products Global Market Coverage

Dedicated Workforce

MMC - turning potential into profit

Re-engineering the Value Chain





The Turnaround Plan

Concepts and Implementation



Fair and results-based partnerships

Process engineering of whole value chain

Strategic investments for the future

- Production capacity reduction by at least 20%
- Material cost savings of 15% by 2003
- New quality management system
- Attractive product portfolio
- Clear and exciting brand identity
- New organization by 1 April 2001

Synergies from projects within DaimlerChrysler alliance





Operating Profit Margin



Creating Winners

- Our Customers
- Our Shareholders
- Our Suppliers and Dealers
- Our Business Partners
- -- and the thousands of talented, dedicated MMC people who will make the turnaround a success

The New Mitsubishi Motors

Exciting—Dynamic—Profitable

