## APRIL 14-16, 2019 • CINCINNATI



NPTC ANNUAL EDUCATION MANAGEMENT CONFERENCE AND EXHIBITION

## **ONSITE PROGRAM**

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Improve the efficiency of driver training with the combined video intelligence and proven compliance dashboard of J. J. Keller's **Encompass® Video Event Management** and **Dash Cam Pro**. Now you can identify and correct the driving behaviors that pose the greatest risks to your operation's safety record and financial viability, including:

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Sunday .			•••			•••				.7	
Monday			•••			• •				.9	
Tuesday			• •			•••			.1	12	

**NPTC/TransForce Group** Professional Leadership Awards ......14 NPTC/Lytx, Inc. Fleet Safety Awards .....16 NPTC/Lytx, Inc. Driver Hall of Fame Inductees ......17 **Certified Transportation** Professionals<sup>®</sup> (CTP) 2019 Graduating Class ......19 **NPTC Institute and Five-Star** Exhibit Hall Floor Plan ......26 NPTC Committee Leadership ....48 NPTC 2019 Annual Conference

## WELCOME BACK TO CINCINNATI NPTC 2019 ANNUAL EDUCATION MANAGEMENT CONFERENCE AND EXHIBITION

n behalf of the NPTC Board of Directors, the NPTC Institute Board of Governors, the Conference Planning Committee, and the entire membership of NPTC, we are pleased to extend a personal welcome, greetings, and thanks for attending NPTC 2019.

You are among some 1200 of the nation's best private fleet professionals who are registered for this event. Over 160 of the industry's top-tier supplier/vendors have exhibit booths in our world-class Exhibition and Trade Show Exhibit Hall which, as one of the largest association-sponsored events of exhibitors in the trucking industry, is an enormous learning experience in itself and a great resource for fleets in helping shape their buying decisions.

Thanks to the leadership of some 45 Fleet and Allied/Supplier company member representatives serving on the Conference Planning Committee, nearly three dozen workshops and breakfast roundtable discussions are offered. Over the next three days, some 60 expert private fleet practitioners will serve as speakers and panelists showcasing the latest, most innovative "best ideas" and state-of-art business practices in the private fleet community.

A strong take-away message from NPTC 2019 is that private fleets are a huge competitive advantage, particularly in the current market of booming demand for truck freight services, skyrocketing outside carrier rates, tight capacity, and extreme driver shortages. Conference presenters on numerous critical topics of interests will show while there never has been a better time to "sell" the justification of a private fleet, fleet managers must constantly "make the case" to upper management with current data documenting the comparative cost and customer service advantages of the private fleet versus alternative outside service providers.

Reward and recognition ceremonies highlight NPTC annual conferences and 2019 will be no exception.

At the Kick-Off Brunch on Sunday, April 14th, opening general session, NPTC will recognize Professional Leadership award winners for the year following by the graduation ceremony of the CTP Class of 2019—more than 85 new Certified Transportation Professionals. Driver Hall of Fame and Fleet Safety Award honorees will be recognized at the luncheon ceremony held on Monday, April 15th.

NPTC 2019 is a great opportunity for networking. Our slogan, "You Must Be Present to Win" sums up the essential value proposition of being at the conference in person and experiencing first-hand the culture of mutual trust and confidence. You will meet hundreds of private fleet practitioners who, like yourself, are on a career-long journey of continuous improvement for their companies and professional development for themselves.

Thanks for being here. We greatly appreciate your participation. Best wishes for a most productive and enjoyable experience.

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Carol Heinowski NPTC Board Chair Logistics Mgr, Safety & Compliance Meijer, Inc.



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Gary Petty President and CEO National Private Truck Council

## You must be Present to Win!

## **General Information**

NPTCC

#### **Registration Hours**

Registration is located outside of Exhibit Hall A of the Duke Energy Convention Center.

Saturday, April 13	2:00 p.m. – 6:00 p.m.
Sunday, April 14	9:00 a.m. – 5:30 p.m.
Monday, April 15	7:30 a.m. – 4:00 p.m.

#### **Exhibit Hall Hours**

The Exhibition is located in Exhibit Halls A and B of the Duke Energy Convention Center.

Sunday, April 14 2:30 p.m. – 5:30 p.m. Grand Opening Ribbon Cutting Ceremony and Reception

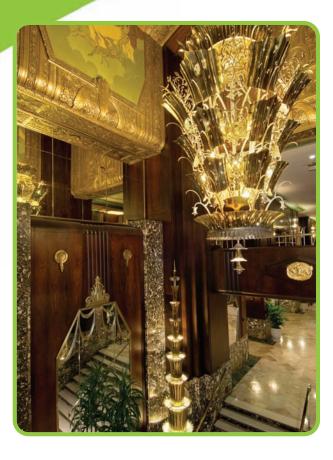
Monday, April 15 2:30 p.m. – 5:30 p.m. Exhibit Hall Extravaganza

#### **Locations of Events**

The Hilton Cincinnati Netherland Plaza is the site for all General Sessions, the Sunday Kick-Off Brunch as well as the Best Practices Breakfast Roundtables and lunch sessions on both Monday and Tuesday. **HCNP** next to an agenda item indicates the Hilton Cincinnati Netherland Plaza. See map on page 4.

The NPTC 2019 Exhibition and all Education Workshops will be held at the Duke Energy Convention Center. **DECC** next to an agenda item indicates the Duke Energy Convention Center. See map on page 5.





#### Name Badge

Your official NPTC 2019 conference badge is required for admission to all events.

Please note that badges will indicate exhibitor, sponsor, speaker, press and/or first time attendee (initials of FT).

#### Certified Transportation Professionals® (CTP)

Individuals who are certified earn 25 points toward their recertification by attending the Conference.

#### **Dress Code**

Business casual attire is recommended for NPTC meetings and events.

#### **Cell Phones**

We ask that you refrain from using your cell phone for incoming or outgoing calls during all general sessions and workshops. Please silence your cell phone when you are attending a meeting or workshop.

#### **Spouse/Guest Hospitality Suite**

Registered spouses and guests are invited to visit this open lounge in the Julep room of the Hilton for refreshments on Sunday and Monday.

Sunday, April 14 9:00 a.m. – 6:0 p.m. Monday, April 15 8:00 a.m. – 6:00 p.m.



## The NPTC BOARD OF DIRECTORS



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Seni Frito

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Rosemary Schaffer, CTP Director, Non-Profit Business Penske Truck Leasing Company



Brian Johnston, CTP Sr. Director of Transportation Core-Mark International

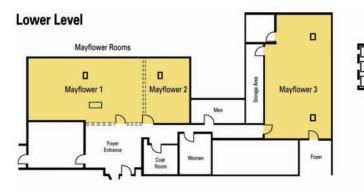


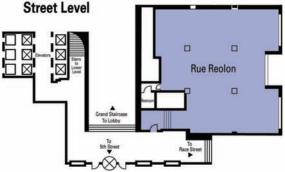
Pat Toler, CTP Director of Freight & Warehousing T. Marzetti Company

#### You must be Present to Win!

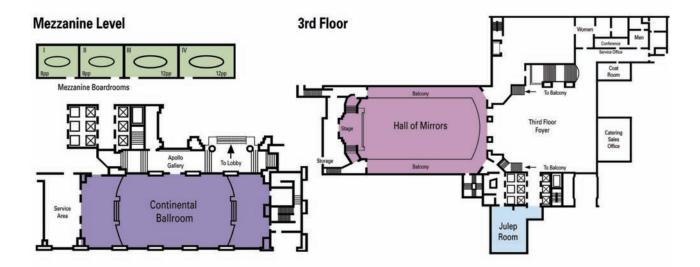


## Meeting Room Floor Plans HILTON CINCINNATI NETHERLAND PLAZA





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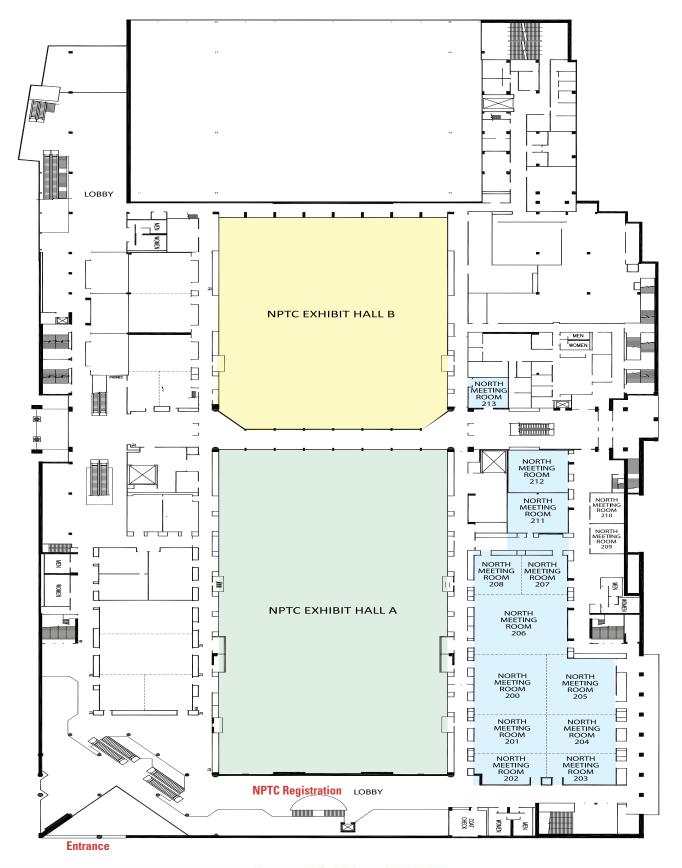
4th Floor



NPTC

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## Meeting Room Floor Plans DUKE ENERGY CENTER



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NPTC



NPTC

CHAIR: Mariko Roberts, CTP Senior Director of Transportation, Frito-Lay, Inc



VICE CHAIR: **Duane Woods, CTP** Director of Transportation Albertsons Companies



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Steven G. Bryan Executive Vice President, Transportation, Vigillo, a Samba Safety Company, LLC



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**Brian Casey** Director, Inbound Transportation, Pepsi Beverages Company

The NPTC Institute

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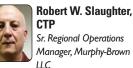
Jill Quinn President, Centerline Drivers, LLC

**Gayle Robertson** President, BOLT System



Mike Schwersenska, CTP

Director of Transportation & Logistics, Brakebush Transportation, Inc.





General Transportation Manager, Walmart Transportation





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LLC















## **Daily Programming** SUNDAY, APRIL 14

8:00 - 9:00 AM

Sponsored by

**Continental Room, HCNP** 

Room 200 North, DECC

#### First Timer's Welcome Breakfast

PENSKE

#### **Concurrent Workshops**

#### 9:30 - 10:30 AM

#### **Optimizing Customer Service**

David Barth, CTP, Transportation Area Manager, Wegmans Food Markets

#### David Fontana, CTP, Sr. Transportation Manager, Autozone, Inc.

Private fleets exist to enhance the customer service experience and to do so profitably. Today's fleets handle both internal and external customers, each with their own expectations. In this session, attendees will discover what rising customer expectations mean to fleet operations, how fleets "raise the bar" with differentiate cus-



Room 204 North, DECC

Room 205 North, DECC

tomer service value, and what successful strategies used by fleets meet or exceed customer expectations in the most cost-efficient manner.

#### 9:30 - 10:30 AM

#### Washington Report

Rick Schweitzer, NPTC General Counsel



NPTC's General Counsel Rick Schweitzer provides his latest update on key legislative and regulatory compliance issues of interest to private fleets that affect your daily oper-

ations, including driver hours-of-service rulemaking, CDL skills test revisions; personal conveyance; truck tolling; infrastructure legislation; revised CSA metrics; safety fitness standards, and much more. This presentation also serves as an official meeting of NPTC's Legislative & Regulatory Advisory Committee.

Sponsored by «VIGILLO

9:30 - 10:30 AM

#### **Enhancing The Private Fleet Value** Proposition

Randy Knapke, Director of Fleet Operations, Offen Petroleum This session will focus on the key vulnerabilities that

expose private fleets to the potential of outsourcing and how these vulnerabilities can be overcome with strategies that support the "Success Pyramid of Private Fleets" business model.



members in attendance at this pre-show gathering just outside the Exhibit Hall – don't miss this opportunity to join fellow fleet members to win prizes and network before the Exhibit Hall opening!

#### 2:30 - 5:30 PM

Exhibit Hall A & B, DECC

#### **Exhibit Hall Grand Opening**

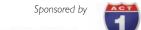
Exhibit Hall Reception sponsored by **PENSKE** 

Join us in the Exhibit Hall to see the industry's top fleet products, resources and solutions from the leading suppliers servicing the private fleet community.

#### 7:00 - 7:45 РМ Hall of Mirrors, HCNP **ACT 1 Reception** Sponsored by



#### **ACT 1 Dinner and Entertainment**



7:45 - 9:30 PM

7

**SUNDAY, APRIL 14** 

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Elite Suppliers to the Trucking Industry

#### ALLIED COMMITTEE FOR THE TRUCKING INDUSTRY

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U.S. Legal Services

Vigillo, A SambaSafety Company

Volvo Trucks

to the Allied Committee for the Trucking Industry's

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## GALA RECEPTION & DINNER

Sunday, April 14 at the HILTON CINCINNATI NETHERLAND PLAZA 7:00 - 9:30 pm

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Open Bar and Premium Buffet

## Daily Programming MONDAY, APRIL 15

7:30 - 8:45 AM

Pavillion Ballroom, HCNP

Breakfast Sponsored by

Each table

will feature a

topic for

Come

prepared to

issues and

others are

dealing with



#### Concurrent Best Practices Breakfast Roundtable Discussions

- Driver Wellness Programs
- Technician Shortages
- Cost pressures and cost saving ideas
- Driver Retention/Turnover:
- Career Mapping & Succession Planning
- Change Management Strategies
- Centralized vs. Decentralized Fleet
   Operations
- Building Better Communication Between Departments
- Enhancing Customer Service Skills of the Driver Workforce
- Productivity Monitoring
- Managing Third Party Resources
- How to Open a New Facility
- IFTA Mileage Tracking
- Reducing Truck Speeds
- ELD Implementation
- Acquiring a New Fleet
- Vendor Management Strategies
- Dispatcher Training and Development
- New Driver Onboarding and Training
- Effective Recruiting Strategies
- Collaborative Logistics
- Bringing Warranty In-House
- Fuel Economy Strategies
- Maintenance Strategies

#### Concurrent Workshops

#### 9:30 – 10:30 am

## Driver Compensation: Incentives, Bonuses and Recognition

Nick Cindrich, CTP, CDS, Director, Enterprise Safety & DOT Compliance, CVS Health

Kirby Hargis, CTP Manager of Transportation, LiquidPower Specialty Products, Inc.

Mike Walker, Director of Transportation, Metal Sales Manufacturing Corporation

The \$100,000-a-year truck driver is coming to a fleet near you. Although for the majority of truck drivers, pay remains well below competitive levels, In fact the Bureau of Labor Statistics lists the median annual wage for truck drivers at just \$41,000. That's not enough to attract and retain the best drivers on the market. In fact, fleets are considering hefty compensa-



Room 200 North, DECC

tion packages, innovative pay structures, incentives and bonuses, advanced career placement strategies and other non-traditional assistance including strategies to cope with the Tax Cuts and Jobs Act enacted in late 2017 that swept away the allowance for truck drivers to take an income deduction for daily expenses on meals and incidentals, aka the per diem deduction. Come learn how you can stay ahead of the pack.

#### 9:30 - 10:30 am

#### Room 201 North, DECC

## Preparing for the Invasion of the Millennial Workforce



As we scour the market-place for new talent, we

increasingly face the multi-generational workforce. Many private fleet managers complain about the relatively new challenge of managing millennials, those workers born between 1982 and 2004. These workers are typically more tech-savvy than previous generations, yet they are often perceived as markedly independent and stubborn. Whether in the cab or in the office, how can we work with this latest generation to support their goals, leverage their strengths and create excellence in the private fleet?



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You must be Present to Win!



#### 9:30 - 10:30 am

#### Room 204 North, DECC

#### Lessons Learned from TMS Implementation

Michael P. Cramer, Vice President of Transportation, The QUIKRETE Companies

Larry Ogg, CTP, Director of Logistics, Universal Forest Products. Inc.

A transportation management system (TMS) is used to plan freight movements, do freight rating and shopping across all modes, select the appropriate

route and carrier, and manage freight bills and payments. But success is not guaranteed. In this session, we will look at the good, the bad, and the ugly of TMS implementations and the steps that you can take to get the results you are looking for:

#### 9:30 – 10:30 am

#### Room 205 North, DECC

#### Safety Improvement Strategies & Safety Engagement

Mike Mason, CTP, Transportation Manager - Regulatory Compliance, Nestle Transportation Company

Randy Perry, CTP, Sr. Manager Fleet/Driver Compliance/Safety, The Home Depot

Scott Roberts, CTP, Director of Safety, Security and Risk Management, Daryl Flood Relocation & Logistics

Even though private fleets operate with a safety record that is three times better than the trucking industry at large, every fleet faces increasing legal liability, compliance issues, the fear that they may be one bad accident from going out of business. Come learn how some of today's leading private fleet practitioners are changing the corporate culture and driving sustainable results.

#### 9:30 - 10:30 AM

#### Room 212 North, DECC

## Alternate Fuel Technology: What's In Your Future?

Keshav Sondhi, Sustainability Director, PepsiCo Global Fleet

David Schaller, Industry Engagement Director, North American Council on Freight Efficiency

Duane Woods, CTP, Director of Transportation, Albertsons Companies

Electric. Hydrogen. Biodiesel. Hybrid. Flex fuel vehicles. Fuel cell vehicles. Natural gas, Propane. Emerging fuels. The future of powering your vehicles is wide open. But what works and what doesn't? What makes sense? What factors should be driving your decision in an era of increased environmental sensitivity, financial returns and productivity?



#### 1:00 - 2:15 PM

#### Room 206 North, DECC

#### Exhibitor Meeting

Exhibitors should plan to attend this special meeting for selection of priority exhibit space for the 2020 Exhibit Hall.

#### **Concurrent Workshops**

#### 1:00 — 2:00 рм

#### Room 200 North, DECC

Recruiting the Next Generation Driver: How Culture, Digital and Social Media are Influencing the Recruitment Journey

Hallie Fisher, Senior Vice President, Account Planning, Trucking/Transportation, The Adcom Group

Craig Martin, Senior Executive Vice President and Partner, The Adcom Group



The Adcom Group presents its research on culture and modern media surrounding trucking, and its

impact on young people's decisions whether to enter the industry. The presentation includes quantitative research that analyzes communications methodologies and messaging that best resonates with this audience and provides practical examples of how to integrate these insights into your communications efforts.





#### 1:00 - 2:00 PM

#### Room 201 North, DECC

Room 204 North, DECC

#### Fleet Planning & Replacement – Getting Ahead of the Curve

Tim Burke, CTP, Director of Transportation Operations, Albertsons Combanies

Duane Woods, CTP, Director of Transportation, Albertsons Combanies

This workshop will focus on best practices to model, formalize & optimize private fleet assets to meet the demand of the customer, replacement strategies, capital management, ROI development, and KPI's that measure performance.

#### 1:00 - 2:00 PM

#### **Business Continuity Planning...What** Happens Next When Disaster Strikes Is Up to You

David Barth, CTP, Transportation Area Manager, Wegmans Food Markets

Kathy Fellenstein, CTP, Transportation Supplier Safety and Compliance Specialist, International Paper

Disaster preparedness and business continuity requires planning, training and ultimately the ability of the organization to execute. This session will give participants real life scenarios matched to views and methods established by our organizations to protect our business, customers and employees in the event of an emergency situation. Planning how your business will continue operations or restart operations during and after an emergency sets the stage for establishing a Business Continuity Plan the whole organization can embrace when the unthinkable happens.

#### 1:00 - 2:00 PM

#### Making the Case for Video

Jeff Bronson, Sr. Director of Transportation, Atlas Trucking & Logistics

Troy Kays, CTP, Sr. Manager, Corporate Transportation Safety & Compliance, Trans Papa Logistics / Papa John's

This workshop will provide insight on how to successfully make your case for installing event recorders. Continuously developing safe and productive driving behaviors helps reduce collision frequen-

cy, maximize fleet efficiency, and turn good drivers into great drivers companies can keep for the long haul. Participants will gain insight on how two fleets have successfully made the case for event-based recordings by highlighting the benefits of protecting drivers with personalized coaching insights proven to increase safe driving behaviors, and powerful video evidence that can exonerate them from false claims.

#### 1:00 - 2:00 PM

#### The Impact of Advanced Technologies on the Trucking Industry - Active Safety Systems, Automation, and Connectivity

Brian Daugherty, Chief Technology Officer, Motor & Equipment Manufacturers Association

Automated transportation has moved from the world of fantasy to the world of reality. As these new advanced technologies capture our imagination and interest, they are dramatically improving the safety of trucks while also enhancing the driving experience. Come learn how the low level automation that assists the driver is a natural extension of current active safety systems and the stages and timing to take us today into a future of driverless vehicles.

#### 2:15 - 2:30 PM Exhibit Hall Entrance (Hall A Lobby), DECC

#### Fleet Member DOOR-PRIZES



NPTC will award five (5) \$100 American Express gift cards to fleet members in attendance at this pre-show gathering just outside the Exhibit Hall - don't miss this opportunity to join fellow fleet members to win prizes and network before the Exhibit Hall opening!

#### 2:30 - 5:30 PM

#### **Exhibit Hall Reception Extravaganza**

Exhibit Halls A & B, DECC

Sponsored by

Join us in the Exhibit Hall to see the industry's top fleet products, resources and solutions from the leading suppliers servicing the private fleet community.

You must be Present to Win!





Room 212 North, DECC



Room 205 North, DECC



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## **Daily Programming TUESDAY, APRIL 16**

**Pavillion Ballroom, HCNP** 

Breakfast	

and find a

interested in.

Each table

will feature a

different

topic for

Come

prepared to

discuss

various

issues and

learn how

others are

dealing with them.

7:30 - 8:45 AM

#### **Concurrent Best Practices** Breakfast Roundtable Discussions

- Driver Wellness Programs Technician Shortages Cost pressures and cost saving ideas
- Grab your
  - Driver Retention/Turnover: Career Mapping & Succession Planning Change Management Strategies

  - **Centralized vs. Decentralized Fleet Operations**
  - **Building Better Communication Between**
  - Departments
  - Enhancing Customer Service Skills of the Driver Workforce
  - **Productivity Monitoring**
  - Managing Third Party Resources How to Open a New Facility

  - IFTA Mileage Tracking
  - **Reducing Truck Speeds**
  - **ELD Implementation**
  - **Acquiring a New Fleet**
  - Vendor Management Strategies
  - **Dispatcher Training and Development**
  - New Driver Onboarding and Training Effective Recruiting Strategies

  - **Collaborative Logistics**
  - **Bringing Warranty In-House**
  - Fuel Economy Strategies Maintenance Strategies

#### Concurrent Workshops

#### 9:30 - 10:30 AM

#### Driver Screening Protocols – The Road to **Safer Drivers**

Chuck Amen, CTP, Manager Transportation Operations, Hillyard Inc

Keith Frantz, CTP, DOT Compliance Manager, ADM Trucking Inc.

Stephanie Rorie, CTP, Transportation Manager, Valley Proteins, Inc.

How digging a little deeper in the pre-employment screening process can help motor carriers evaluate driver applicants and make better informed decisions by getting a more robust view of the driver through accessing information.

#### 9:30 - 10:30 AM

Room 201 North, DECC

Room 204 North, DECC

#### The FBI and the Transportation Industry: Threats, **Outreach, and Best Practices**

David Condo, FBI Special Agent

Rick Maier, FBI Special Agent

Special Agents of the Federal Bureau of Investigation will give an overview of the FBI's Office of Private Sector and the FBI's Weapons of Mass Destruction programs. Speakers will discuss insider threats in the transportation industry, law enforcement outreach, and how professionals in all businesses can contribute to both national security and their company's bottom line.

#### 9:30 - 10:30 AM

9:30 – 10:30 AM

#### How to Maximize and Optimize Backhaul Freight in an Era of Tight Capacity

Jacob Klingbeil, CTP, Sr. Director of Transportation and Logistics, Walgreens Oshkosh, Inc.

Dan Vits, CTP, General Manager, Private Fleet, Bridgestone Americas Tire Operations, LLC

Scott Willert, President, America's Service Line, LLC

In an era of tight capacity and an expanding econom-

ic conditions, many fleets are juggling their customer service priorities to their parent company with their ability to fill empty backhaul lanes and offset their cost exposure. In this session, three proven private fleet practitioners will discuss their strategies on pricing, customer service, and securing freight.



#### How to Improve Route Density and Route Efficiency

Lewis Allen, CTP, Director of Fleet Operations, Aaron's Inc.

Ann-Marie Daugherty, CTP, Vice President, Logistics, Giant Eagle/Talon Logistics

Brian Johnston, CTP, Sr. Director of Transportation, Corporate Operations, Core-Mark International, Inc.

It sounds easy. Get your trucks from point A to point B. But there are numerous algorithms to ensure that your product arrives at the right location, in the right condition, at the right price and at the right time. Managing those complexities helps determine you success in the private fleet market.





**UESDAY, APRIL 16** 















#### 9:30 - 10:30 AM

#### Room 212 North, DECC

#### Data Analytics: Does Your Fleet Align With Your Company's Goals?

Randy Maddox, CTP, Regional Manager, Oldcastle APG

Jeff Wermuth, CTP, Director of Transportation, Clifford W. Perham / Shaw's

Each company is slightly different: geographical delivery territory, specific product or service, tankers, hazardous materials, refrigerated trailers, dry box vans, flatbeds, etc. What are your company directives as it relates to your fleet? Can you choose the correct

data to ensure your private fleet compliments and exceeds the expectations of your company's goals?

#### **Concurrent Workshops**

#### 10:45 - 11:45 AM

#### Room 200 North, DECC

Room 201 North, DECC

#### Electrodiagnostic Functional Assessment: A New Innovation to an Old Problem

Greer Woodruff, Sr. Vice President Corporate Safety, Security, and Driver Personnel, J.B Hunt Transport, Inc.

In this session learn about how implementation of a

new innovative technology for injury management, Electrodiagnostic Functional Assessment for soft tissue management (EFA-STM), has substantially reduced worker's compensation expenses associated with unsubstantiated muscular skeletal injuries on an industrial basis while allowing better care for the employee.

#### 10:45 - 11:45 AM

## Workplace Violence: What Really Happens

Lev Pobirsky, Senior Director- Safety & Security, Pepsi-Cola & National Brand Beverages, LTD.

This session will help attendees understand and plan

for a potentially violent event, whether at home, at work, or on the road.Valuable insights and proven and techniques will be presented, allowing attendees to gain valuable knowledge, instruct their employees and drivers, and pass information along to their families. In today's environment, any workplace can quickly become violent- knowing how to react is paramount.

#### 12:00 NOON - 2:00 PM

00 PM Pavillion Ballroom, HCNP

Benchmarking Luncheon and Fleet Owner Awards





"Success Trends and Practices of Today's Private Fleets"

Tom Moore, CTP, Senior Vice President, NPTC

NPTC's Senior Vice President Tom Moore, CTP, author and general editor of NPTC's Annual Benchmarking Report and expert resource-adviser to fleet practitioners, describes how leading private fleets are now changing the landscape of benchmarking standards through systematic and refined metric-based measurement tools which distinctively differentiate the fleet's cost and value-driven justification to customers and company alike against industry world-class standards and, where possible, peer or nearest-to-peer comparisons versus outside corporate transportation alternatives.

#### 10:45—11:45 ам

## Building Community Support and Awareness

David Hoover, Director, Outbound Logistics, Meijer, Inc.

David Perry, Manager Truck and Intermodal, International Paper

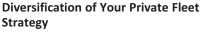
Private fleets have numerous opportunities to sell their value to upper management beyond just hauling freight. Come learn from two industry veterans as they share their personal stories of enhancing their private fleet image through community engagement activities. What worked and what didn't and why?

#### 10:45 - 11:45 am

#### Room 205 North, DECC

Room 212 North, DECC

Room 204 North, DECC



Chris Fada, CTP, General Manager, Ross Transportation Services, Inc.

Pat Toler, CTP, Director of Freight & Warehousing, T. Marzetti Company

Given the ongoing and pervasive capacity constraints existing in the for-hire sector, is now the time to think about expanding your private fleet? Is there a better way to enhance your bottom line contribution by

driving productivity through improved driver utilization and changing your equipment configuration and demographics? These and other questions will be examined as private fleet practitioners share their experiences of making the private fleet relevant in today's turbulent economy and ever-changing customer demands.

#### 10:45 — 11:45 ам

#### Don't Let Sleep Apnea Keep You Up At Night

Lori Johnson, CIC, CRM, Corporate Director, Risk & Compliance, Performance Food Group

More and more drivers are being selected for sleep apnea testing. Finding a vendor and developing a fatigue program can be a daunting task, but it doesn't have to be. Learn from others' experiences and know how to approach the vendor selection process and implement a program.









#### You must be Present to Win!

## **NPTC/TransForce Group** PROFESSIONAL LEADERSHIP AWARDS

These awards recognize individuals who have made significant contributions to the National Private Truck Council, their profession and the private trucking community. The award recipients will be recognized at the General Session on Sunday, April 14.

#### **Private Fleet Executive of the Year**



#### Michael Schwersenska, CTP **Brakebush Transportation, Inc.**

Mike has been in the transportation industry for more than 20 years. He has been with Brakebush Brothers Transportation since 1999 where he started as a dispatcher, was promoted to Fleet

Manager in 2000 and named Director of Transportation/Logistics in December 2014. In this position he oversees all outbound/inbound transportation operations, carrier performance and rate and service negotiations. He is responsible for analyzing performance and operations to identify and implement strategies for increased productivity, quality customer service and cost-saving efficiencies.

#### Private Fleet Manager of the Year



#### **Brian Johnston, CTP Core-Mark International**

Brian is responsible for the Transportation/Fleet Support for 30 Distribution Centers, including close to 1400 drivers, 1000 power units and 1300 non-power units. Brian provides support

in the form of Fleet Management, Route Optimization and Transportation Technology. Brian has been with Core-Mark International, Inc. since April 2016. Prior to joining Core-Mark International, Inc., Brian held Transportation/Fleet Management positions at companies such as The Kellogg Company, Greif Packaging, The SYGMA Network and Exel Logistics.

#### **Private Fleet Safety Professional of the Year**



#### Keith Frantz, CTP ADM Trucking, Inc.

Keith is the DOT Compliance Manager for Archer Daniels Midland Co. (ADM) located in Decatur IL. This includes managing the compliance expectations for third party logistics carriers.ADM currently holds three DOT operat-

ing authorities, one Intrastate authority and a Hazardous Material Safety Permit. The fleet is composed of food grade tank and pneumatics, grain and animal feed hoppers, intermodal, flatbed, and straight trucks. Prior to ADM Keith was a partner with a compliance company assisting carriers during FMCSA compliance reviews and improving their safety programs in the Midwest.

#### **NPTC Excellence in Membership-Fleet**



#### Andrea Viele, CTP **Nestlé Transportation Company**

Andrea began her career at Frito-Lay in 2000 as a Route Sales Representative. She quickly moved over to work in Supply Chain holding multiple roles within the warehouse and trans-

portation groups. In 2007 Andrea joined Nestlé Waters and moved over to Nestlé USA in 2010. In her current role she is the Group Transportation Manager for the Nestlé Private Fleet and Dedicated Carriers.

#### **NPTC Excellence in Membership**—Allied



**PACCAR Leasing Company** 

Gina has over 30 years of experience in the transportation industry. She began employment with Ryder in 1988 and currently working as a National Account Sales Executive for PAC-

CAR Leasing. Gina obtained her CTP designation in 2015. She currently serves on the Membership Committee and volunteers to grade CTP exams every year in Jacksonville.

#### NPTC Excellence in Backhauling



Scott Willert America's Service Line

ScottWillert is the President of America's Service Line, LLC (ASL) and America's Logistics, LLC (AML) located in Green Bay, WI.ASL has approx-

imately 200 trucks and is the Private Fleet of American Foods Group and AML is the Logistics division of AFG. Scott has more than 30 years of Transportation and Logistics experience working for UPS, Kraft Foods and ASL / AML. He is actively involved in the NPTC as a member of the Board of Governors and the Annual Conference Planning Committee. He has presented on multiple occasions at the Annual Conference and PFMI on various topics. Scott also serves on the Board of Directors of the Wisconsin Motor Carriers Association and the Agriculture and Food Transporters Conference of the ATA.

## Allied Member of the Year

Trimble Transportation provides solutions to create a fully integrated supply chain, helping customers make more informed decisions and maximize performance, visibility and safety. With an intelligent ecosystem of products and services, Trimble Transportation enables customers to embrace the rapid technological evolution of the industry and connect all aspects of transportation and logistics - trucks, drivers, back office, freight and assets.



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## NPTC/Lytx, Inc. 2019 FLEET SAFETY AWARDS

These awards are presented to those companies whose fleets experienced the lowest ratio of accidents per million miles for the past year. The awards are given for the entire fleet's vehicle accident frequency rate (VAFR) by fleet size and operational category.

#### Local Operation

First Place: Second Place: Third Place: Blain Supply, Inc. Andeavor Logistics LP Hydrite Chemical Company These awards recognize fleets for outstanding and/or improved safety records based on their crash rates.

#### Gold Seal Award (Certificate of Achievement)

This certificate is awarded to a company and its employees for outstanding safety performance in the operations of its private fleet. This is awarded for a terminal that did not experience a single accident during the previous year.

> ADM Trucking, Inc. Hittman Transport Services The Home Depot, Inc.

#### **Regional Operation**

First Place Second Place: Third Place:

Orscheln Farm and Home, LLC VF Jeanswear, Inc. Contract Transportation Systems/ The Sherwin-Williams Company

#### Small Fleet (less than 50 vehicles)

#### **MIXED OPERATION**

First Place: Second Place: Third Place: Metal Exchange Corporation Sugar Foods Corporation Avery Dennison

#### Large Fleet (50 vehicles or more)

#### **MIXED OPERATION**

First Place: Second Place: Third Place: New South Express, Inc. Baxter Healthcare Corporation Atlas Trucking Company LLC (Certificate of Merit)

This certificate is awarded to a company and its employees for an improved safety record in the operations of its private fleet. This is awarded for a terminal that reduced its accident frequency rate by 40% or more, compared to its record of the previous year.

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Contract Transportation Systems/The Sherwin-Williams Company Dot Transportation, Inc..

#### Bronze Seal Award (Certificate of Progress)

This certificate is awarded to a company and its employees for safety progress in the operations of its private fleet. This is awarded for a terminal that reduced its accident frequency rate by 20% to 39% compared with its record of the previous year.

ADM Trucking, Inc. Hittman Transport Services



NPTC/Lytx, Inc. DRIVER HALLOF FAME



DANA ALITZ John Deere Shared Services – assigned by CPC Logistics, Inc.

Dan has been driving for more than 42 years and has racked up more than 4 million miles without an accident. He joined CPC in 1990 after working for a number of carriers in Wisconsin and Iowa. In his 29 years with CPC, he has driven 3.2 million accident- and violationfree miles

Dana learned to drive hauling produce, fruit and vegetables along with restaurant supplies in LaCrosse, WI.

He was twice elected to the drivers' committee as a driver representative to work with management and the drivers on policies and discipline. He has also served as a driver trainer. He is active in his community helping to raise money for public parks and recreational facilities.



JOE CHOPLIN Unifi Manufacturing, Inc..

Joe has achieved more than 4.2 million miles without an accident or a moving violation that has spanned 44 years. The last 31 years and 3.1 million miles have been with Unifi. He currently runs 460 miles per day hauling a tanker operation in North and South Carolina.

He began his driving career at the age of 16 hauling tobacco to Dillon, SC. A year later, he joined H&J Poultry.When he turned 18, he earned his Class A license and starting driving a tractor-trailer for H&J.When Joe turned 21 he went to work for Johnson Construction Company, driving a tandem dump truck workin the coal fields of West Virginia. A year later he went to work for National Health Labs. He worked there until he went to work for Virginia Appalachain Trucking Company hauling furniture to the West Coast and hauling produce back, a job he held until he joined Unifi.

Joe is a member of the company's accident review committee and participated in Unifi's truck driving championships.

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KENNETH GEORGE Hy-Vee, Inc.

Kenny has been driving for 42 years and, in that time, he has racked up 3.5 million miles without an accident or a moving violation. He joined Hy-Vee in 1990 and has driven more than 2.4 million accident and violation free miles.

Kenny learned how to drive by working on the farm back in high school, driving a tractor with wags before graduating to a 14 wheel flat bottom livestock trailer His first trip was a load of cattle from Meriden, Iowa to IBP in Denison. His first job was with Swanger Farms which he left after three years to drive for Loucks Trucking. In 1983 he joined Cloverleaf Cold Storage and returned to Loucks in 1985 for five years before joining Hy-Vee.

Kenny has been a trailer and has been involved in numerous parades. He is a former volunteer fireman and is involved with the Knights of Columbus and is active in his church.



LARRY JOHNSON Messer LLC

In 41 years behind the wheel, Larry has driven 4.1 million miles with only one accident and no moving violations. The only blemish on Larry's stellar record occurred when Larry was legally stopped at a red light when another driver fell asleep and crashed into the back of Larry's rig. ۲

Larry began his driving career while still in high school with Stilesville Implement Company. In 1986, joined BOC Gases as a transport driver hauling cryogenic liquids in 42-ft. tankers, a job he is still performing today. He has racked up 3.1 million safe driving miles while with Messer LLC (formerly Linde) driving 56 hours a week.

Larry is an dedicated trainer, and a member of the company's Safety, Healthy, Environmental and Quality committee. He is also involved in working with high school students on how to share the road with a truck. In his spare time, he is active in the community, participating in food pantries, the County Pregnancy Care Center, and animal rescue.

## Congratulations

To All New Certified Transportation Professionals

J. J. Keller recognizes you for your dedication to the private fleet industry.

We understand the hard work involved in achieving this certification because many of our own associates have also earned CTP designations.

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## 25<sup>th</sup> ANNIVERSARY CERTIFIED TRANSPORTATION

PROFESSIONAL

**TOP GRADUATE:** 



TJ Mummert, CTP Provia Logistics, LLC

**Victor Aidis, CTP** Omnitracs, LLC

**Teresa Allen-Tignor, CTP** Custard Insurance Adjusters

Ezel "CJ" Baltali, CTP Fleet Advantage

**Kevin Barnes, CTP** Carter Express

**Mike Barnes, CTP** Pitney Bowes Inc.

**Ron Bates, CTP** BCT, Inc.

James E. Berry, CTP Universal Forest Products, Inc.

Steven A. Betz, CTP Dutch Valley Transportation

Savannah Blankenship, CTP McLeod Software

**Colton Bledsoe, CTP** Home City Ice

**Robert Bluemke, CTP** J. J. Keller & Associates, Inc.

**Dave Bravo, CTP** U.S. Legal Services

Jeremey Bullock, CTP McLeod Software

**Nicholas Burling, CTP** Lytx, Inc.

**Shelley Chirhart, CTP** Trimble Transportation

**Genelle Cunningham, CTP** Idealease, Inc.

**Dave Curry, CTP NEP** Broadcasting

Jessica Dalessandro, CTP Weinstein Wholesale Meats

Ann-Marie Daugherty, CTP Talon Logistics, Inc.

**Michael Demers, CTP** Trimble Transportation

Dennis DiBonaventura, CTP Core-Mark International

Anita Doney, CTP Walmart Transportation

**Stephen Eckert, CTP** WinCo Foods

**Chris Enrique, CTP** Core-Mark International

David Fogel, CTP Beacon Roofing Supply, Inc.

**David Fontana, CTP** AutoZone, Inc.

Alyssa Grasse, CTP Trimble Transportation

**Cameron Grimsley, CTP** Oldcastle Building Products

Keith Halasy, CTP FROAD

Isaac Harmon, CTP CPC Logistics, Inc.

Matt Hayden, CTP Penske Truck Leasing Company

John Hendon, CTP Omnitracs 11C

Ellen Ingram, CTP America's Service Line, LLC

Eric Jahnsen, CTP Sunbelt Rentals. Inc.

CLASS of 2019

**Randy Johnson, CTP** Kemira Logistics, Inc.

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**Rick Jovce, CTP** FleetNet America

Chris Ketcham, CTP Dot Transportation, Inc.

**Jim Kidwell, CTP** FROAD

**Daniel Klebba, CTP** PACCAR Leasing Company

John Lamarand, CTP Atlas Trucking Company LLC

Zach Lawson, CTP Fleet Advantage

Alan Longbottom, CTP Trimble Transportation

**Tracey Loraus, CTP** Nine Energy Service

William Lundquist, CTP J. J. Keller & Associates, Inc.

**Derek Madsen, CTP** Trimble Transportation

Mike Mason, CTP Nestle Transportation Company

**Bill Mayfield, CTP** Nine Energy Service

**Brent McKenzie, CTP** Hy-Vee, Inc.

Laura McMillan, CTP Instructional Technologies, Inc.

**Jason Melody, CTP Omnitracs**. LLC

**Betsy Metras, CTP** Idealease, Inc.

Wyman Miller, CTP Provia Logistics LLC

Kevin P. Mullen, CTP USI Insurance Services LLC

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Gene Nelson, CTP TransForce Group

Jennifer Landino Perrotti, CTP Lytx

Christopher L. Pyle, CTP Ryder System

Doug Rhodes, CTP Core-Mark International

Jimmy Roche, CTP Nestle Transportation Company

Matt Rosen, CTP WinCo Foods

Stephan Sage, CTP J. J. Keller & Associates, Inc.

**Howard Sauls, CTP** PACCAR Leasing Company

Marc Scibilia, CTP Atlas Trucking Company LLC

Joe Seabrook, CTP J. J. Keller & Associates, Inc.

Adam Shoemaker, CTP Frito-Lay, Inc.

Lauren Sicard, CTP Trimble Transportation

**Chuck Simmons, CTP** Penske Truck Leasing Company

Brad Smith, CTP Trimble Transportation

Chris Smith, CTP Nestle Transportation Company

Chris Stenske, CTP Brakebush Transportation, Inc.

Kathy Stevens, CTP Trimble Transportation

Eli Stull, CTP Bellmont Cabinet Co.

Art Swank, CTP CPC Logistics Inc.

Ethan Sweeney, CTP Vnomics Corp.

Brenda Syzozenko, CTP SmartDrive Systems, Inc.

Marcus Taylor, CTP Merchants Distributors, LLC

**Mixto Torres, CTP** Beacon Roofing Supply, Inc.

**Jesus Trevino, CTP** Omnitracs, LLC

Josh Urban, CTP Corcentric

Matt Vesey, CTP Omnitracs, LLC

**Ron Walke, CTP** ESM Group, Inc.

Kent Warrum, CTP Trimble Transportation

James Watkins, CTP Trimble Transportation

Steven Watson, CTP GAF Corp. (Hawk Logistics Solutions)

Jessica Wheeler, CTP Nexeo Solutions, LLC

**Tracy Whisnant, CTP** Merchants Distributors, LLC

**Delonta Wilson, CTP** Alcoa Wheels

**Mark Winters, CTP** Dot Transportation, Inc.

Tim Wood, CTP GreenLine Logistics

**Grant Zitting, CTP** Weyerhaeuser Company

#### ACTIVE CTPs by CLASS Top Graduate in bold face

#### 1993

Haig R. Dikijian, CTP Tony B. Jolly, CTP John T. Meyer, CCP, CTP

#### 1994

Keric Kennedy, CTP Bob Slaughter, CTP

#### 1995

Rita H. Compton, CTP

#### 1996

**Richard R. Evans, CTP** Kevin Fisher, CTP Gary L. Strausbaugh, CTP

#### 1997

Lance Bertram, CTP Jon E. Loewer, CTP Thomas L. Moore, CTP Christopher Peterson, CTP Mike Rosengarten, CTP Ron D. Tartt, CTP

#### 1998

Gary G. Cooper, CTP Paul H. Dziekan, CTP Barry V. Panicola, CTP Frank Patronik, CTP

1999

Michael Naatz, CTP Paul B. Hartman, CTP Billy W. Moore, CTP Stan Williams, CTP

#### 2000

Gary M. Bogers, CTP Rick A. DeVore, CTP Thomas J. Dillon, CTP Carl Dippel, CTP Kris Kolbe, CTP Matthew Peterson, CTP Robert M. Polka, CTP Jason H. Smith, CTP Aaron M. Thorsen, CTP

#### 2001

Mike Eccleston, CTP Mike Hamilton, CTP Richard A. Jones, CTP Robert Lauser, CTP Scott M. Mishoe, CTP Sandra Rosenfeld, CTP Kirk S. Rutherford, CTP

#### 2002

Mark Bauckman, CTP Bill Cromling, III, CTP Pat Gaskins, CTP Dennis Jones, CTP Jim Robertson, CTP Michael S. Simko, CTP Greg Whisenant, CTP, CDS

#### 2003

**Debra A. Stone, CTP** John Defoor, CTP Bradford J. Hewitt, CTP John H. Waisanen, CTP

#### 2004

J. Bedford Monday, Jr., CTP Gary Ciapetta, CTP Paul F. Miller, CTP William E. Perry, CTP, CDS Delmar Sauer, CTP

#### 2005

Keith Bailey, CTP **Rick Gilchrist, CTP** David E. Helge, CTP, CDS John M. Koliaska, CTP Chris Linder, CTP Larry Mousseau, CTP Milton Parsons, CTP Kris Peterinelli, CTP Michael L. Provence, CTP Mark Reightneour, CTP Patrick R. Robinson, CTP David P. Rodenroth, CTP Dan Vits, CTP Jeff Wermuth, CTP Perry M. Wilson, CTP John A. Ziebarth, CTP

#### 2006

#### Edward A. Welch, CTP George M. Carpenter, CTP Jason Hosford, CTP C. Alan Smith, CTP William J. Toerpe, III, CTP Thomas E. Trageser, CTP Kevin A. Zoeller, CTP

#### 2007

Jeffrey R. Chulack, CTP Jim Angel, CTP James Auriemma, CTP Jeffrey J. Bogart, CTP Steve Byrd, CTP

Tony L. Cummings, CTP Kathy Fellenstein, CTP Steve Jansen, CTP Ted Kabase, CTP Joe Laskowski, CTP Dan Norris, CTP Rick Ochsendorf, CTP Alex Popov, CTP Jason Striker, CTP Ralph E. Tentler, CTP R. Scott Terrell, CTP Peter J. Wieboldt, CTP

#### 2008

Robert Boyich, CTP Robert S. Abbott, CTP Billy G. Baker, CTP Brian Benicewicz, CTP Bill Bishop, CTP Tony Carvalho, CTP Joseph Catalfamo, CTP Nick Cindrich, CTP, CDS Joseph R. Darby, CTP Jason DeShaw, CTP Jeffrey R. D'Orio, CTP Joseph Everett, CTP Michael G. Flynn, CTP Steven L. Goulding, CTP Kathleen J. Grabowsky, CTP Veronica Harden, CTP Bryan Hofer, CTP Steve Katz, CTP Jacob Klingbeil, CTP Timothy A. Langford, CTP Loren J. Luke, CTP Keith A. McWilliams, CTP Michael P. Parrish, CTP James S. Pysher, CTP Brett J. Quigley, CTP Jerry Robertson, CTP John Roddy, CTP **Rosemary Schaffer, CTP** Rick L. Sprouse, CTP Mark Witt, CTP

#### 2009

Amy M. Daley, CTP Ricky Abell, CTP, CDS Charles Amen, CTP Ray Byrd, CTP Kimberlyn Cook, CTP Nick Goodell, CTP Doug Gosnell, CTP Darren Gregory, CTP Keith Hazelwood, CTP Charles R. Kooken, Jr., CTP Jonathan Massey, CTP Scott A. Moormann, CTP Mariko Roberts, CTP Scott Roberts, CTP Douglas J. Sanford, CTP Jeff Simon, CTP Eugene T. Tierney, CTP Steven G. Vlahos, CTP

#### 2010

Gregory C. Angerett, CTP Roland Bailey, CTP Paul Battista, CTP Val Beasley, CTP Erle Bergstrom, Jr., CTP Bryan Boyd, CTP Kenneth Burroughs, CTP Amy Catalano, CTP Lawrence Cook, Jr., CTP Brian C. Cypher, CTP Kevin Drouin, CTP Steve Ferrell, CTP David Gadberry, CTP Timothy R. Gedig, CTP John Gillenwater, CTP Nicholas Hillesheim, CTP Olen W. Hunter, CTP Jake Jacobs, CTP Brian Johnston, CTP John Krumheuer, CTP Thomas M. Kure, CTP Jeffrey Mercado, CTP

Scott Morris, CTP James L. Perugini, CTP John R. Urso, CTP Elizabeth Wells, CTP

#### 2011

Troy Stevenson, CTP Jamie Bates, CTP, CDS Reed Bergmann, CTP Annamaria Bugos, CTP Tim Burke, CTP Rodnev Crowell, Jr., CTP Ray Fenton, CTP Tien Fleming, CTP Christopher Geske, CTP Jennifer A. Gindele, CTP David Green, CTP Bill Hartman, CTP Jesse Heiling, CTP Darin Hogle, CTP Carlton Huffman, CTP John P. Jameson, Jr., CTP Alicia Jarosh, CTP Christopher A. Johnson, CTP Richard Kurtz, CTP Richard McQueen, CTP Randy Obermeyer, CTP Ben Pettine, CTP Jason Rudolph, CTP Rey Ruiz, Jr., CTP William R. Sanders II, CTP Kirk Smitherman, CTP Stacey J. Stivers, CTP Beth Tattershall, CTP Patrick Toler, CTP Jeff Trouy, CTP Brad Turner, CTP Glen Wetherington, CTP, CDS Ronald O. Willis, CTP Archie Wood, CTP Duane Woods, CTP Monica L. Wyly, CTP Craig Zan, CTP Steven Zicarelli, CTP

#### 2012

Joey Wood, CTP John Anderson, CTP Brian Antonellis, CTP David Barron, CTP Shawn Beatty, CTP Rvan Blowers, CTP Kevin Bookey, CTP Russ Brandt, CTP Daniel T. Buckley, CTP Bob Carson, CTP Ben Geffert, CTP Chris Harmon, CTP Dallas Heck, CTP Tim Hubbard, CTP Tim Klaassen, CTP Tim Luce, CTP Michele S. MacCollum, CTP Mike Nelson, CTP Shannon Owen, CTP Ronald J. Pahl, CTP Bruce Paton, Jr., CTP

Joe Patterson, CTP Randy Perry, CTP Nathaniel Rose, CTP Brant Schneider, CTP Michael Schreurs, CTP Troy Soles, CTP Keith Swensen, CTP Jon M. VanWinkle, CTP Michael Wenger, CTP Matthew P. Woodruff, CTP

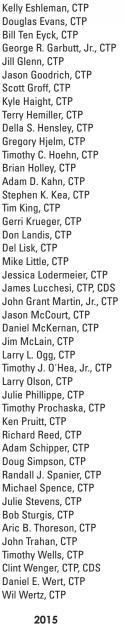
#### 2013

David Altman, CTP Al Barner, CTP Dave Bethers, CTP David C. Caldwell, CTP Chad Cleck, CTP Bryan Coyne, CTP Brian Dagliano, CTP Jeremy Decker, CTP Christopher M. Fada, CTP Scott Floyd, CTP Peter Flynn, CTP Trent Gilles, CTP Jeff Joseph, CTP William M. Koons, CTP Barry Lorenz, CTP Angelo Matera, CTP Adam McCarty, CTP Andrew T. McEnaney, CTP Mike Meehan, CTP Cindy Nelson, CTP Diane Neufeld, CTP Brian Pasko, CTP **Rick Pederson, CTP** Kevin Podmore, CTP Michael Pugmire, CTP John T. Rickette, CTP Donald Scare, CTP Laina Smith, CTP Scott Stenberg, CTP Annette L. Strubel, CTP Kerri Tabor, CTP John Van Nortwick, CTP Sharon Wessman, CTP

#### 2014

**Elizabeth Mars, CTP** Lewis Allen, CTP Ryan Barnett Kari C. Bartley, CTP Joseph P. Birren, CTP Richard E. Boswell, Jr., CTP Jeffrey Brinch, CTP James A. Browning, CTP Kent Burgess, CTP Randy Calanca, CTP Clayton C. Caldwell, CTP Meghan Chan, CTP Mike Clark, CTP Donald E. Coughlin, Jr., CTP Brent Criswell, CTP Adam Crossno, CTP Sean Dubman, CTP David Durr, CTP Alexander J. Eadie III, CTP Mark Echevarria, CTP





#### 2015 / John

**Bradley Johnston, CTP** Byron Adkins, CTP, CDS Brandon Antony, CTP William Araiza, CTP Jesse Ball, CTP Todd S. Berger, CTP Ken Brabender, CTP Andrew Brashear, CTP Becky Brill, CTP Barry A. Brookins, CTP Jeff Bruchev, CTP Troy Bruza, CTP Luke Burke, CTP Frank Bussone, CTP Timothy A. Carlquist, CTP Mark Carlson, CTP Tom Cooper, CTP Vince Cornell, CTP Susan Curtiss, CTP, CDS Victor Diaz, CTP

Marc Drill, CTP Mark Emerson, CTP Gene Emory, CTP Jose L. Escobar, CTP Eric Eveslage, CTP Jeffrey T. Ferrell, CTP Nick Gardner, CTP Robyn Goldberg, CTP William Gruendike, CTP Mathew T. Guice, CTP Cameron Hafer, CTP Chris Hamilton, CTP Scott R. Hanson, CTP Tony Hargis, CTP Matt Hendrix, CTP Joshua Hodgins, CTP Robert Huber, CTP Sandy Huggins, CTP, CDS David Jaskolski, CTP Kerry Jenne, CTP Roger Kilstrom, CTP Mike King, CTP Bobby Knight, CTP Gregory T. Kosel, CTP Nikki Kronz, CTP Walter Kutschal, CTP, CDS Verlen Larsen, CTP Susan Madren, CTP Eric Martin, CTP Sean P. McDonald, CTP Mari McGowan, CTP Susana McLoughlin, CTP Christopher O'Connell, CTP Andrew F. Oleson, CTP Andrew Pate, CTP Teresa E. Penelton, CTP Thomas Pollard, CTP, CDS Kevin Puzio, CTP Jerry Ring, CTP Josh Robbins, CTP Michael Scarpulla, CTP Andrew K. Schimelpfenig, CTP Edward R. Schultes, Jr., CTP Michael Schwersenska, CTP Michael L. Segal, CTP Sanjay Sinniah, CTP Matt Sitlinger, CTP William H. Steimel, CTP Heather Stephenson, CTP Jerry Thrasher, CTP Charles Vaughn, CTP, CDS Gina Vecchioni, CTP Mike Willey, CTP Greg A. Williams, CTP Frances Crowley Yuronich, CTP Irtiza Zaidi, CTP

Richard W. Zambroski, CTP

#### 2016

Joe Sponseller, CTP David Bement, CTP Abhishek Bharadwaj, CTP Les Chimko, CTP Todd J. Comer, CTP Joe Cosenza, Jr., CTP, CDS Michael A. Crawford, CTP Mark Cunningham, CTP Thomas Detweiler, Jr., CTP Joe Dilley, CTP, CDS Conrad Eastin, CTP Eugene M. Fontana, Jr., CTP David S. Fortener, CTP Jarrid Frye, CTP Tim Giddens, CTP Robert Goldstein, CTP Debra L. Gonneville, CTP Sara Hahn, CTP Kirby Hargis, CTP Chris Hepler, CTP, CLFP Ron Hoffman, CTP Justin D. Honeycutt, CTP Penny Hoover, CTP Carrie Johnson, CTP Laura Johnson CTP Ronny Jones, CTP Steven Kalnitzky, CTP Troy Kays, CTP Allister Kendall, CTP Darren King, CTP Steven Lawrence, CTP Christy Lemoine, CTP Sean Mack, CTP Amy Mason, CTP Peter Mastrodomenico, CTP Jeff Mills, CTP Jeffrey Neil, CTP Kelly Newsome, CTP Peter Norem, CTP David Nye, CTP Jeffery Packett, CTP Nathan Rhoads, CTP Jim Rice, CTP Amanda Romanowsky, CTP Andrei Sakalouski, CTP Jessica Savage, CTP Lauren Underwood, CTP John Van Geest, CTP Christopher S. Whitehurst, CTP Lavonne Williams, CTP Mike Williams, CTP Rodney Wilson, CTP

#### 2017

Scott Duvall, CTP Bryan Alwert, CTP Cassie Anderson, CTP Christopher Armstrong, CTP Zachary J. Babenko, CTP William J. Baines, CTP David Barth, CTP Katie J. Blanchard, CTP Greg Boyington, CTP Brad Brooke, CTP Scott Bryers, CTP Chris Chapman, CTP Bill Clifton, CTP Ron Clow, CTP Michael G. Conner, CTP Julie Cundy, CTP James R. Curcio, CTP Thomas Dorgan, CTP Dale Dunaitis, CTP Jamey Eilerman, CTP

Anthony Elliot, CTP Jamie L. Elrod, CTP Benjamin Espey, CTP Douglas Evans, CTP Joshua Flora, CTP Keith Frantz, CTP Patrick M. Gallagher, CTP Joseph Garofalo, CTP Steven Garrish, CTP, CDS Ken Gillies, CTP Kyle Graydon, CTP Robert Hart, CTP Luis Herrera, CTP Peter Holmes, CTP Krystle Horst, CTP Jerald Johnson, CTP Paul Johnston, CTP Kevin Jones, CTP Joel Jorgenson, CTP Timothy Kennedy, CTP David LeDay, CTP Britney Lockhart, CTP Jim Lombardo, CTP Mike Maglio, CTP Bob Magnant, CTP Joseph Mark, CTP Kendrick Maxwell, CTP Ed McCarthy, CTP Bruce McNiven, CTP Cinthia Mendoza, CTP Brett Miller, CTP Jason Monahan, CTP Benjamin Nabas, CTP Perry Nix, CTP Robert Norris, CTP Alicia Petersen, CTP Chris Petersen, CTP Nicole Pickard, CTP Alison Pozsonyi, CTP Brett Pulley, CTP John Rasmussen, CTP Frank Samler, CTP Ratinder Sandhu, CTP Michael P. Shomody, CTP Joseph Siejakowski, CTP Joseph Sierp, CTP Bernard J. Silver, CTP Spero Skarlatos, CTP Evan Stinson, CTP Roger A. Strike II, CTP Grace Tisdall, CTP Kerry Varney, CTP Andrea Viele, CTP Bob Weems, CTP, CDS Shanda Zelaya, CTP

#### 2018

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Centerline is dedicated to helping you achieve success. As a partner to companies, Centerline works to optimize operations, control costs and provide the best drivers in the business. As a career coach for drivers, Centerline invests in continued education, community and ongoing career development. Centerline offers nationwide coverage from their network of local offices in 40 markets and a centralized service center staffed 24/7. Centerline is a TrueBlue company.

#### **CPC Logistics**, Inc. **EPE** LOGISTICS

Since 1973, CPC Logistics has been the leader in providing permanent CDL drivers, dispatch and fleet management personnel. CPC's focus is on providing a driver-centric culture, emphasizing safety and excellent service to our private fleet customers. In January of 2019, CPC purchased Quality Driver Solutions, which will serve the industry's temporary and flex driver needs.



#### J.J. Keller & Associates, Inc.

J. J. Keller & Associates, Inc. is the nation's leading provider of fleet compliance and safety products and services. With more than 1,400 associates, J. J. Keller serves more than 600,000 customers, including 90% of the Fortune 1000. Subject matter expertise spans nearly 1,500 topics, and diverse solutions include E-logs and mobile technology; training via online courses, streaming video or DVD; online management tools; managed services; advisory services; publications; forms and supplies.



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Lytx® is the world's leading provider of video telematics and safety solutions for commercial and public sector fleets. We harness the power of video, an unrivaled 100 billion miles of driving data and proprietary machine vision and artificial intelligence technology to improve fleet safety, efficiency, productivity and profitability. Our best-in-class DriveCam® Event Recorder and versatile, industryleading Lytx Video Platform are proven to save lives and reduce risk.



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#### Penske Truck Leasing Company

Penske Truck Leasing, headquartered in Reading, Pennsylvania, is a partnership of Penske Corporation, Penske Automotive Group and Mitsui & Co., Ltd. A leading global transportation services provider, Penske operates more than 300,000 vehicles and serves customers from more than 1,000 locations in North America, South America, Europe, Australia and Asia. Product lines include full-service truck leasing, contract maintenance, commercial and consumer truck rentals, used truck sales, transportation and warehousing management and supply chain management solutions.



#### **TRAC Interstar**

TRAC Interstar 24/7 Expedited Roadside Repairs. Anytime. Anywhere. TRAC Interstar is the leading provider of emergency roadside assistance for the intermodal and over-the-road (OTR) trucking industries, delivering expedited service and protection for your fleet. Whether the need is tire, mechanical or towing, TRAC Interstar ensures your breakdowns are handled by the best technicians and mechanics anywhere in the continental U.S. and Canada. Offering customer-driven technology, TRAC Interstar minimizes downtime and provides end-to-end repair management.

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It's all about the experience, yours and ours! Transervice is the preferred fleet and logistics choice for many of North America's leading companies, who value our partnering approach designed to ensure long term success. We provide Proven and Innovative Fleet and Transportation Solutions through our Contract Maintenance, Full Service Leasing, Contract Carriage, Freight Management and MHE services. Our value driven solutions are known throughout the industry.

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TransForce Group The TransForce Group is a recognized leader in the transportation and logistics industry with its three service lines, Education and Training Solutions, Recruiting and Employment Solutions, and Compliance and Safety Solutions. Whether serving thirdparty logistics, private fleets, or trucking companies, the TransForce Group remains the driver's choice for employment and education, and the carrier's choice for workforce solutions. In addition, the TransForce Group recruits and retains a diverse workforce, including veterans through its Troops into Transportation program.

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Trimble Transportation provides solutions to create a fully integrated supply chain. With an intelligent ecosystem of products and services, Trimble Transportation enables customers to embrace the rapid technological evolution of the industry and connect all aspects of transportation and logistics-trucks, drivers, back office, freight and assets. Through the combined legacy of PeopleNet, TMW Systems and 10-4 Systems, Trimble Transportation delivers an open, scalable platform to help customers make more informed decisions and maximize performance, visibility and safety.

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With more than 14 million courses served, Instructional Technologies, Inc. (ITI) is the No. 1 provider of online training to the private and commercial logistics industry. Private fleets large and small choose ITI to support their safety and training teams. With a customizable library of 140+ mastery-based PRO-TREAD courses, content production team, and customizable Sentix learning management system, we offer the training flexibility and extendibility needed by enterprise clients. ITI is a proud supporter of the NPTC.

#### **International Truck**

International® Truck is a manufacturer of medium-duty, heavy-duty, and severe service commercial vehicles and a subsidiary of Navistar® International Corporation, a holding company whose subsidiaries and affiliates also produce diesel engines, IC Bus<sup>™</sup> brand school buses, and OnCommand<sup>®</sup> Connection connected-vehicle services.

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PacLease delivers transportation solutions designed for your unique business needs. Combined with premium Kenworth and Peterbilt trucks and personalized local service, PacLease truck rental and leasing can help manage your fleet operations and improve your bottom line. For more information or to find locations near you, visit www.paclease.com.

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#### FleetNet America

FleetNet provides fleet maintenance and emergency roadside assistance for medium and heavy-duty commercial equipment. Managing 400,000+ events annually, FleetNet is America's leader in minimizing downtime from unscheduled repairs. We get your fleet up and running faster than anyone else. By capturing information on each event via VMRS coding, FleetNet can help you reduce maintenance events by providing data to help you make better maintenance decisions. FleetNet's TMcare<sup>®</sup> solution can help you realize best-in-class PM compliance at the lowest total cost.



#### Frito-Lay, Inc.

Frito-Lay North America is the convenient foods business unit of PepsiCo (NYSE: PEP), which is headquartered in Purchase, NY. Frito-Lay makes some of the most popular and high-quality snacks available in the marketplace today. With one of the largest private fleets in North America, Frito-Lay is known for its "Direct Store Delivery" System - the largest DSD system in North America; Frito-Lay brands are delivered directly to stores to ensure freshness.



#### Loadsmart

Loadsmart is a digital freight broker that specializes in full truckload shipping. Loadsmart leverages artificial intelligence and strategic partnerships to help shippers move more with less, with services such as instant rates and one click booking. Carriers benefit too, with the ability to accept loads with a single click and receive notifications on shipments matching the needs of their network.



#### Mack Leasing System, Inc.

Mack Leasing System provides transportation solutions one customer at a time. We customize each transaction by first understanding your business and transportation requirements, then by tailoring the truck specifications and the lease program to specifically fit your fleet. Coast-to-coast, we have a network that offers the technical expertise and genuine parts support that only a Mack dealer can provide. Combine that coverage with our Mack Connect technologies turning data produced by the truck, the driver and the service process into insights and actions that help you perform at your best.



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McCluskey is one of the top Chevrolet dealers in the country who specializes in fleet, commercial and medium-duty sales and services. We have the capability to provide a body, equipment or upfit if needed and deliver trucks to anywhere in the US.



#### SleepSafe Drivers

SleepSafe Drivers provides fleets and high-risk occupations with a complete turn-key and cost-effective program for sleep apnea and fatigue management. Our solutions include both portable and comprehensive sleep services with best in class turnaround times and compliance results.



#### Volvo Truck Leasing System

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DRC is a rapidly growing backhaul resource company that represents private fleets to the freight community. DRC optimizes private fleet networks by negotiating repetitive backhauling relationships to fill their empty freight lanes. DRC couples the private fleet and shipper to develop long-term backhauling relationships beyond a single shipping event. The private fleet is thus able to integrate backhaul freight, and its attendant revenue, into an overall fleet plan to drive down operating costs.

#### (((ebe))) EBE Technologies

EBE is the leading provider of Transportation-Specific Content and Process Management Applications, integrating with our clients' legacy systems to extend the value of EBE's solution portfolio. SHIPS Driver Recruitment and Retention mobile-enabled applications help carriers manage the entire driver lifecycle. From qualifying, onboarding, and training to managing safety, compliance, and driver performance, SHIPS will position your company to improve the quality of hires, increase driver satisfaction, and reduce driver turnover.

#### Fleetworthy Fleetworthy Solutions

Fleetworthy Solutions Inc. provides compliance augmentation services to carrier fleets that take them "Beyond Compliant". We combine exceptional customer service, advanced technologies, and more than 30 years of transportation industry expertise to make sure that drivers and assets are "fleet worthy". Our proprietary Intelligent Compliance Platform helps commercial motor carriers surpass compliance of federal, state, and local regulations and streamline processes to reduce costs and mitigate risks.

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#### netradyne Netradyne

The Netradyne Driveri<sup>®</sup> vision-based driver recognition fleet safety program leverages Artificial Intelligence to improve driver performance and positively recognize great driving. By capturing every moment of the driving experience rather than a small sample of triggered data, Driveri protects your drivers and brand while engaging and rewarding drivers.

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Walmart Transportation supports Walmart Stores, Sam's Club and Walmart.com. The Walmart Private Fleet includes over 6,400 tractors, 55,000 trailers and over 8,200 professional drivers. Last year, Walmart drivers traveled more than 700 million miles while being recognized as one of the safest large fleets in the industry.

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Yetico manufactures and distributes the Yeti snow removal system: the only system to take ice and snow off trailers without any labor involved.



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<sup>66</sup>The CTP certification demonstrates a commitment to continuous improvement and prepares the fleet professional for advancement within the industry.<sup>99</sup>



Duane Woods, CTP Class of 2011 Albertsons Companies <sup>66</sup>It has given me a great network of people for sharing ideas and brainstorming.<sup>99</sup>



Beth Mars, CTP Class of 2014 Frito-Lay, Inc. "We have gone from getting it done' to 'getting it done better'. Earning my CTP has made a tremendous difference helping make this happen."



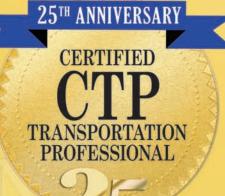
David Barth, CTP Class of 2017 Wegmans Food Markets, Inc.

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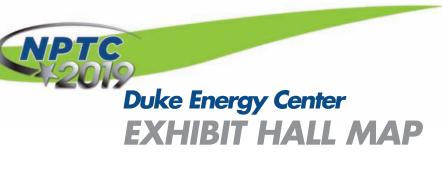


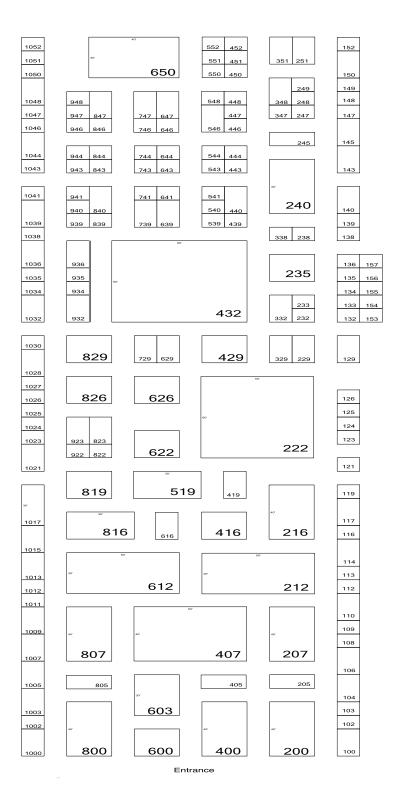
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Jessica Franklin			
Segment Marketing Manager			
3M Center, Bldg 220-12E-04			
St. Paul, MN 55144			
(651)737-8065			
jfranklin2@mmm.com			
www.3m.com/graphics			
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ercial Solutions helps customers build brands and transform spaces with total graphics and signage solutions. 3M manufactures graphic films, flexible substrates, as well as inks and toners used to create finished graphics that are consistent, reliable and durable. 3M also holds training programs for installers of all skill levels, to help them grow their businesses and build their reputations. Learn more about 3M graphics products and programs by calling 1-800-328-3908, visiting 3M.com/ graphics, following us @3MFilms on Twitter or at facebook.com/3Mfilms.

A. Duie Pyle, Inc.	Booth #643
Russ Miceli	
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P.O. Box 564	
West Chester, PA 19381	
(800)523-5020 ext 3117	
rmiceli@aduiepyle.com	
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Accuride Corporation	Booth #1034
Steve Steele	
District Sales Manager	
7140 Office Cir.	
Evansville, IN 47715	
(812)962-5000	
ssteele@accuridecorp.com	
www.accuridecorp.com	
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both steel and aluminum wheels and a range of wheel-end components and assemblies for commercial vehicle OEM, fleet and aftermarket customers. Accuride delivers products with reliable quality and performance, competitive prices and lead times. The company's products are marketed under its brand names, which include Accuride®, Accuride Wheel End Solutions<sup>™</sup>, Gunite<sup>®</sup> and KIC<sup>®</sup>.

#### Advanced Training Systems LLC Booth #847 Becky Hudson

Vice President of Marketing 9800 4th St. N., Ste. 204 St Petersburg, FL 33702 (727)560-4846 bhudson@atstrainingsystems.com www.atstrainingsystems.com

ATS is a high-tech simulator technology and engineering firm that has revolutionized the design and manufacture of advanced training systems and simulation equipment in the trucking/transportation industry. ATS provides complete simulator driver training solutions for fleets using patented technology and the human centered design, adapted from IS09241-210. Patented motion platform makes ATS simulators the most realistic and most affordable on the market today. A unique 2-year warranty is included with every purchase along with a full complement of training scenarios.

Aim Leasing Company	Booth #248
Matt Svancara	
Executive Vice President of Sales & Market	eting
1500 Trumbull Ave.	
Girard, OH 44420	
(330)759-0438	
msvancara@aimntls.com	
www.aimntls.com	

Aim Leasing Company offers a variety of transportation solutions customized to benefit any business. Our offerings include full-service leasing, commercial rentals, integrated logistics, maintenance programs, professional shop management, gas & oilfield services, and the sales of certified pre-owned vehicles. We have a proven history of controlling costs and increasing uptime through programs tailored to the needs of any fleet. If your business hauls anything, we have a way to improve your business model.

Ancra Cargo	Booth #216
Jeff Murillo	
Director, Sales-Engineered Cargo Sys	stems
2685 Circleport Dr.	
Erlanger, KY 41018	
(210)380-1085	
jmurillo@ancra.com	
www.ancracargo.com	
Ancra Cargo's mission is to be a	world-class leader in

the area of cargo handling and restraint systems by providing quality products on time with the greatest value to our customers. We are focused on our customers, meeting and striving to exceed their expectations. Through the use of superior design, quality materials and attention to detail, Ancra's advanced engineering capabilities raised product performance to a new level. Today, Ancra products are hard at work on land, in the air, and on the sea, serving all phases of the transportation industry.

#### Aperia Technologies, Inc. Booth #439

Judith Monte VP of Marketing & Customer Success 1616 Rollins Rd. Burlingame, CA 94010 (248)842-7992 judith.monte@aperiatech.com www.aperiatech.com

Aperia Technologies innovates to make transportation more efficient, safer, and better for the environment. The company's Halo® Tire Inflator and related products improve fuel economy and road safety while reducing tire expenditures, downtime, and maintenance costs for commercial fleets. Aperia partners with tire manufacturers and fleets to offer industry-leading technology that gives our partners a competitive advantage. For more information, visit www.aperiatech.com.

#### Booth #807 **Arlon Graphics, LLC** Nicole Witt Director of Marketing - The Americas 200 Boysenberry Ln. Placentia, CA 92870 (714)985-6300 nwitt@arlon.com www.arlon.com

Arlon Graphics, LLC is a cast vinyl manufacturing company in the business of creating innovative material for visual expression. Founded in 1958, Arlon Graphics manufactures and markets high-quality pressure-sensitive materials for the fleet, architectural, digital imaging, and signage markets. Through more than 180 distribution partners across the globe, a growing number of strategically-positioned sales offices and warehouses, and customer-centric operations, Arlon is recognized as a global leader in graphic films.

ASA Electronics	Booth #826
Joe Camacho	
Vice President, Commercial Vehicle Div	vision
2602 Marina Dr.	
Elkhart, IN 46514	
(800)688-3135	
jcamacho@asaelectronics.com	
https://voyagercameras.com	
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keep fleets safe. These range from ou	r patented wireless

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901 Cleveland St. Elyria, OH 44035 (800)247-2725 info@bendix.com www.bendix.com

Bendix Commercial Vehicle Systems (Bendix) develops and supplies intelligent, integrated solutions – from our flagship Bendix<sup>®</sup> Wingman<sup>®</sup> Fusion<sup>™</sup> driver assistance system, to our powerful air disc brakes, to SafetyDirect<sup>®</sup> that transforms data into actionable information, and much more. We deliver maximum vehicle performance, safety, and TCO to help you tackle today's challenges and take the next step toward tomorrow's automated advancements. Let's talk. Call 1-800-AIR-BRAKE (1-800-247-2725) or visit bendix.com.

#### BESTPASS, Inc.

#### Booth #126

Michael Magliocca VP of Business Development, Consumer Markets 500 New Karner Rd. Albany, NY 12205 (518)458-1579 mmagliocca@bestpass.com

www.bestpass.com Bestpass is in the business of saving commercial fleets and drivers time and money. Founded in 2001 by the Trucking Association of New York, Bestpass provides

the Trucking Association of New York, Bestpass provides nationwide streamlined toll management services, including consolidated billing, volume discounts, violation processing and a single service compatible with more than 40 tolling groups. With more than 500,000 deployed transponders and more than 238,000 toll transactions every day, Bestpass is a trusted partner both on the road and in the back office. To learn more, visit www.bestpass.com.

## Blue Beacon Truck Washes Booth #1028 Jeff Dykes

Director of Sales & Support PO Box 856 Salina, KS 67402 (785)826-8234 jeffd@bluebeacon.com www.bluebeacon.com

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BOLT System	Booth #600
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gnrobertson@boltsystem.com	
www.boltsystem.com	
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rately handle complex Activity Based Pay algorithms. In addition, we have cloud technology, ELD integrations, BYOD, big data and data analytics – plus a new, leading edge mobile app for drivers. Drop by our booth and chat with us regarding the possibilities we have developed with our partners to address today's constantly changing demands on private and dedicated fleets. You may be surprised to find out the level of improvements you can achieve.

#### Boreas Nitrogen Cooling

Dureas Milloyen couning	
Systems	Booth #444
Fred Norvell	
Member	
307 Robbins Dr.	
Troy, MI 48083	
(586)940-1600	
fred.norvell@jfeindustries.com	
www.boreassystems.com	
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to conventional diesel systems in the	refrigerated trans-
portation industry. By using nitrogen	as the cooling ele-
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formance, maintenance, and environm	nental metrics.
Breg Environmental	Booth #443
Kate Tryon	

Kate Tryon Sales Support PO Box 595 Fredericksburg, VA 22404 (800)433-1013 sales@bregintl.com www.bregenvironmental.com Breg absorbents have been the first line of defense

against industrial spills that threaten the environment and workplace safety. From on-the-road spill control, to facility cleanups and maintenance, Breg has always offered the highest-performing products at the most cost-effective value possible. From the high quality of the absorbents we make, to the attentive one-on-one service we provide, the pride we take in our work is reflected in everything we do.

Burlington Graphic	
Systems, Inc.	Booth #1000
Jeff Willers	
National Sales Manager	
2600 Chicory Rd.	
Racine, WI 53403	
(608)239-6872	
jeff.willers@bgsink.com	
www.burlingtongraphics.com	
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your business challenges with graphic solutions and services through local, dedicated Sales Reps. Our employee owners take pride in their work and the customers we serve. We offer ease of application, bubble free, ease of removal, large format screen printing and digital printing capabilities and a stocking program. Established in 1984, we are an employee-owned company with 300 employees. Our production facilities in Elkhart, IN and Racine, WI are ISO certified.

#### Cambridge Security Seals

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Booth #541

Brian Lyle President One Cambridge Plaza Pomona, NY 10970 (845)520-4111 info@cambridgeseals.com www.cambridgeseals.com

Cambridge Security Seals is a U.S. manufacturer of Tamper Evident Security Seals designed to secure shipments. CSS offers a full line of plastic, metal, High Security / C-TPAT compliant products as well as GPS tracking solutions flexible enough to track individual pallets or entire trailers / containers. Our dedication to quality, customer service and value have made us one of the fastest growing security seal companies in North America.

CAT Scale Company	Booth #108
Heather DeBaillie	
Marketing Manager	
PO Box 630	
Walcott, IA 52773	
(563)468-5216	
Heather.l.debaillie@iowa80group.com	
www.catscale.com	

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CDLLife	Booth #247
Libby Kirkland	
Director of Sales	
10314 Shawnee Mission Pkwy.	
Shawnee, KS 66203	
(256)496-6006	
libby@cdllife.com	
www.cdllife.com	

CDLLife exists to celebrate the commercial truck driver by providing news, information and entertainment, as well as an escape from the everyday grind. We want to call attention to challenges that drivers face both on and off the road and provide a forum for respectful discussion about issues in the trucking industry today. To learn about advertising opportunities that can connect you with our audience of more than 2 million followers, visit us at our booth #954.

#### Centerline Drivers, LLC

Booth #1021

Jill Quinn President 1600 E Fourth St., Ste. 340 Santa Ana, CA 92701 (714)481-9307 jquinn@centerlinedrivers.com

Centerline is dedicated to helping you achieve success. As a partner to companies, Centerline works to optimize operations, control costs and provide the best drivers in the business. As a career coach for drivers, Centerline



invests in continued education, community and ongoing career development. Centerline offers nationwide coverage from their network of local offices in 40 markets and a centralized service center staffed 24/7. Centerline is a TrueBlue company.

CGS Imaging	Booth #948
Zach Stewart	
National Sales	

6950 Hall St. Holland, OH 43528 (419)897-3000 zstewart@cgs-imaging.com www.cgs-imaging.com

CGS Imaging is a full-service graphics manufacturer that provides design, print manufacture, and installation services. CGS has a state-of-the-art production facility providing Fleet Graphics Branding Solutions. CGS Imaging Fleet Systems provides Warrantied Graphics Manufacturing, Project Management, real-time production tracking, Kitting, and Inventory Management, as well as our own team of Professional Certified Graphics Installers. Our ability to provide quality control on your projects from start to finish allows you to concentrate on keeping your fleet on the road!

Clarke Power Services, Inc. Booth #1007 Don Kelley President & CEO 3133 E. Kemper Rd. Cincinnati, OH 45241 (913)424-3641 dkelley@clarkepsi.com www.clarkepowerservices.com Clarke Power Services has served the transportation

industry for over 50 years. Clarke provides powerful solutions throughout its network of 23 service locations and 150+ mobile service trucks, ranging from preventative maintenance to all-makes heavy-duty truck repair and refurbishment. Clarke also provides Fleet Maintenance Solutions, such as mobile service and asset management, through its Vehicare brand. Clarke is proud to be an authorized service center for Detroit Diesel, Allison Transmissions, Perkins Engines, MTU, Mercedes-Benz truck engines, Sterling Trucks, and WheelTime.

#### Contract Leasing Corporation Booth #347 Brent Russell

Vice President 1 Corporate Place S., Ste. 201 Piscataway, NJ 08854 (732)463-7066 brussell@contractleasing.net www.contractleasing.net

Contract Leasing Corp. specializes in Trailer Leasing, Sales, and Fleet Management. Known for exceptional service, CLC consistently delivers the best value in trailer services. Come roll with us and visit our website at www.contractleasing.net or call 877-735-3815 Ext: 2 to discover a better way to deliver.

Convoy Technologies	Booth #744
Allan Hillyer	
VP Sales	
6409 Highview Dr.	
Fort Wayne,, IN 46818	
(888)565-2583	
allan.hillyer@convoytechnologies.com	
www.convoytechnologies.com	

Convoy Technologies, Inc., is a leading provider of highly ruggedized and technically advanced cameras, monitors, DVRs, sensors, and accessories for the heavy duty on and off road industry. Convoy Technologies products are designed and engineered in the U.S.A. and manufactured by our ISO/TS partners globally. Convoy's products transform vehides, allowing drivers and management to "See Everything."

Cooling Concepts, LLC	Booth #1005
Tim Shasserre	
President/CE0	
5920 Gateway Industrial Dr.	
Belleville, IL 62223	
(866)225-7623	
fleetpartner@cooling-concepts.com	
www.cooling-conceptes.com	
Cooling Concepts, LLC, is providu	ng a higher level

customer service to Clients within the Refrigerated Trailer Leasing Industry. Cooling Concepts Refrigerated Trailer Leasing provides more details, technology, maintenance service reporting data, 24/7 customer service, and fair pricing throughout the term, especially at the end of the term. Based in the United States, we're proudly servicing our clients throughout the nation, and growing each year. We work directly with the Food Service Chain Suppliers. Stop by booth 1005 for more information.

Cooltrax	Booth #1012
Mike Sharpe	
President	
11660 Alpharetta Hwy., Bldg. 200-Ste.	200
Roswell, GA 30076	
(877)667-6868	
info.us@cooltrax.com	
www.cooltrax.com	
We provide our customers a real-	time industrial IoT

platform with a suite of solutions that provide unparalleled visibility and control of their entire cold chain. Our wireless sensors track product-level and ambient temperature, doors, location and the operation of refrigerated trailers and assets in real-time.

Coretex USA	Booth #1032
Craig Marris	
Executive Vice President - Sales	
15090 Ave. of Science, Ste. 103	
San Diego, CA 92128	
(646)595-8482	
craig.marris@coretex.com	
www.coretex.com	
Corotox docigns and manufact	uras innovativa tash

Coretex designs and manufactures innovative technology solutions that contribute to its vision of a safer, greener and more productive society. The company provides fleet operators with High-Definition tracking of trucks, refrigerated trailers, dry trailers, waste and recycling trucks and ready-mix fleets, tracking more than 60,000 vehicles globally. Coretex's Active Telematics enables automation of key business processes that meet company, state and federal compliance standards.

#### You must be Present to Win!

Coyote Logistics

Booth #1043

Greg Boxer Senior Manager, Private Fleet Strategy 2545 W Diversey Ave., 3rd Floor Chicago, IL 60647 (847)810-4797 greg.boxer@coyote.com www.coyote.com

Coyote Logistics is a leading global third-party logistics provider that combines a diverse, centralized transportation marketplace matching more than 10,000 shipments every day. Coyote offers a comprehensive multi-modal solutions portfolio—including truckload, less than truckload (LTL) and intermodal—with data intelligence and market insights to help empower our customers' business growth in a rapidly changing world. We became a UPS company in 2015, adding to our expanding portfolio of global services. Headquartered in Chicago, Coyote has more than 3,000 employees operating in 20 offices worldwide.

CPC Logistics, Inc. Booth #629 Robert J. Boyich, CTP Executive Vice President 14528 South Outer 40 Rd., Ste. 210 Chesterfield, MO 63017 (800)274-3746 r.boyich@callcpc.com www.callcpc.com

Since 1973, CPC Logistics has been the leader in providing permanent CDL drivers, dispatch and fleet management personnel. CPC's focus is on providing a drivercentric culture, emphasizing safety and excellent service to our private fleet customers. In January of 2019, CPC purchased Quality Driver Solutions, which will serve the industry's temporary and flex driver needs.

CV Squared Inc.Booth #747Michael HsiehCOO1298 Kifer Rd. #505Sunnyvale, CA 94086(669)900-1859Kifer Rd. #505michaelh@cv-squared.comKifer Rd. #505www.cv-squared.comCV Squared, Inc., based in Sunnyvale, CA, offers an

intelligent connected vehicle solution - called Visionenhanced Driving Analytics System or VeDAS<sup>®</sup> - that integrates computer vision and cloud-based predictive data analytics. CV Squared plans to launch a subscriptionbased service based on its VeDAS platform beginning 3Q 2019, allowing for a level of safety that eclipses current ADAS while also collecting data that has value for social commerce and targeted advertisements. CV Squared works with fleets in North America and Europe.

#### DELMIA Quintiq Booth #940 Gary Rowan Marketing Executive 201 King of Prussia Rd. Radnor, PA 19087 (610)964-8111 gary.rowan@3ds.com

www.auintia.com

DELMIA Quintiq provides companies with solutions to model, plan and optimize their business operations from end to end. The solutions are used to plan and optimize complex production value networks, optimize intricate logistics operations, and plan and schedule large, geographically diverse workforces. Key capabilities include predictive and prescriptive data analytics, forecasting, what-if scenario planning, collaborative decisionmaking, disruption handling and production scheduling.

#### Descartes Systems (USA) LLC Booth #145

Hannah Baldizon Event Management Specialist 120 Randall Dr. Waterloo, ON N2V 1C6 Canada (404)275-8957 info@descartes.com www.descartes.com

Descartes works with leading private fleets around the country to increase operational efficiency, reduce costs and enhance customer service by offering the industry's most comprehensive fleet management software solutions for optimized route planning; integrated mobility for planning, dispatch and delivery processes; and advanced telematics to improve safety and ensure regulatory compliance. Descartes is headquartered in Waterloo, Ontario, Canada and has offices and partners around the world.

Dhollandia US	Booth #124
Coleman Lidie	
12968 Santa Ana Ave.	
Fontana, CA 92337	
(855)856-8225	
coleman.lidie@dhollandia.com	
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#### Doron Precision Systems, Inc. Booth #251

Michael P. Stricek Senior Vice President 150 Corporate Dr. Binghamton, NY 13904 (607)772-1610 mstricek@doronprecision.com www.doronprecision.com

Doron's latest state of the art truck simulators are the result of more than 45 years of experience in the driving simulation industry. Customers report lower training costs, reduced collision rates and increased profits. Doron has an extensive service department with dedicated service technicians that provide regular preventative maintenance and service to its customers worldwide. Founded in 1973, Doron Precision Systems, Inc. of Binghamton, NY has installed more than 25,000 driving simulators in over 60 countries throughout the world.

DriverSource Inc.	Booth #448
David J. Olshansky	
Co-Owner & COO	
15340 Michigan Ave.	
Dearborn, MI 48126	
(800)887-9095	
dolshansky@driversource.net	
www.driversource.net	
DriverSource, Inc. is the premier,	specialized trans-

portation staffing company in the United States offering direct truck driver staffing and recruiting services to the entire logistics community. DriverSource provides nationwide services from its strategically located branch locations across Michigan and the United States: Detroit, MI, Chicago, IL., Grand Rapids, MI. Baltimore, MD. & Richmond, VA. In addition, DriverSource is a certified and proud member of the WBE - Women's Business Enterprise National Council. We tailor our service to fit your needs.

Drivewyze, Inc.	Booth #1023
Neil Fisher	
Vice President – Sales and Custo	mer Success
1601 Elm St.	
Dallas, TX 75201	
(888)988-1590	
and an ordering service of the servi	

sales@drivewyze.com www.drivewyze.com With over 700 service sites, Drivewyze PreClear is the

nation's largest weigh station bypass service, delivering more bypasses at more locations than any other provider. Fully integrated into leading fleet technology platforms (ELDs), Drivewyze eliminates the need for bypass transponders while helping you maximize your technology investment. Find out exactly how much time and money your fleet is wasting at weigh scales with our free Weigh Station Activity Report, and visit Drivewyze.com to see how we're helping carriers save money and deliver loads faster.

Driving Dynamics	Booth #548
Jim Naatz	
Vice President, Sales	
258 Chapman Rd., Ste. 201	
Newark, DE 19713	
(302)607-7222	
jnaatz@drivingdynamics.com	
www.drivingdynamics.com	
Driving Dynamics, in business for	more than 30 years.

is a leading provider fleet safety and driver training, and risk management services throughout North America. Through Center for Transportation Safety, our commercial transportation division, we offer commercial drivers' license training services including: an onsite entry-level preparatory course, class-B training, class A-B driver valuation/recertification, refresher courses focused on expanding existing skills like adding endorsements or HAZMAT to license, fullfreedom mobile simulation and other specialized driver trailing courses and online lessons.

#### DuBois Chemicals, Inc. Booth #1052

Kevin Davis Director of Sales & Operations 3630 East Kemper Rd. Cincinnati, OH 45241 (800)438-2647 kevin.davis@duboischemicals.com www.duboischemicals.com

DuBois Chemicals was established in 1920, providing

value-added cleaning solutions to its customers. The Fleet Wash Division specializes in providing cleaning solutions of Chemicals, Equipment, and Service to the Freight/Grocery Haul, and Public Transportation Sectors. American Truck Wash was established in 1976 and specializes in the design and manufacture of Automated Interior and Exterior Wash Systems to the Freight/Grocery Haul, and Public Transportation Sectors. E.A. Dion, Inc. Linda Sullivan

Senior Account Manager 33 Franklin R. McKay Rd. Attleboro, MA 02703 (508)222-9662 ext 117 lindas@eadion.com www.eadion.com

E.A. Dion creates custom corporate jewelry awards for recognition, promotion and motivation including safety and safe driver precious metal award rings, buckles, lapel pins, key tags, money clips and more. Whether you want to recognize employee years of safe driving or miles of safe driving, these lasting symbols of success are prized by recipients and motivate others. Award jewelry travels with the recipient wherever they go and maintains a personal link with the company awarding it.

EBE Technologies	Booth #1002
Cindy Nelson	
VP, Marketing & Driver Solutions Group	р
4430 Kennedy Dr.	
East Moline, IL 61244	
(330)730-7500	
cindyn@ebeships.com	
www.ebeships.com	
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EBE is the leading provider of Transportation-Specific Content and Process Management Applications, integrating with our clients' legacy systems to extend the value of EBE's solution portfolio. SHIPS Driver Recruitment and Retention mobile-enabled applications help carriers manage the entire driver lifecycle. From qualifying, onboarding, and training to managing safety, compliance, and driver performance, SHIPS will position your company to improve the quality of hires, increase driver satisfaction, and reduce driver turnover.

Eco FlapsBooth #106Russell StubbsPresident5210 Maryland Way, Ste. 100Brentwood, TN 37027(866)543-5277info@ecoflaps.comwww.ecoflaps.com

As the ONLY SmartWay verified splash guards, Eco Flaps offer a simple solution to two of the greatest challenges in the transportation industry today — reducing fuel costs and improving performance. The patented aerodynamic design provides PROVEN fuel savings, while the virtually indestructible nylon material allows Eco Flaps to keep doing the job where conventional mud flaps will fail. Eco Flaps also drastically reduce rainy day road spray, making the roads safer for everyone. Backed by 2-year manufacturer's warranty.

Booth #150

ELD Solutions 9721 Cogdill Rd., Ste. 201 Knoxville, TN 37392 (865)696-3537 info@eldsolutions.com www.eldsolutions.com

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Booth #934

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installation, maintenance, and operation for users of all skill levels. Our experience in the trucking industry, paired with our robust technology, allows us to provide the best comprehensive product and ongoing customer support.

EPIC Worldwide	Booth #943
Ed Potkay	
Vice President of Sales	
1045 Palms Airport Dr.	
Las Vegas, NV 89119	
(617)371-7534	
ed@epicworldwide.com	

www.epicworldwide.com

Unlike traditional truck wraps, KWIK ZIP is a high quality and durable frame system with truck graphics printed on one continuous, seamless, smooth 28 oz vinyl sheet that fits tighter than a drum. High print resolution ensures crisp and vivid truck ads and unforgettable advertisements. The truck graphics are coated with a durable and scuff-resistant shield, which stays clean longer and holds up against graffiti. No expensive decal removal or costly paint and body work. Installed in about an hour.

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Keith Halasy	
Marketing Director	
7618 SW Mohawk St.	
Tualatin, OR 97140	
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keith.halasy@eroad.com	
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solutions for the transportation industry. EROAD's advanced technology set the standard as the first GPSbased service provider to offer a government-approved electronic tax reporting solution in North America. This accurate and trusted technology is used to meet the compliance needs of fleets worldwide. With EROAD's FMCSA registered and third-party verified ELD fleets can take control of tax, compliance and operational performance.

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First Advantage	Booth #743
Mark Carlson, CTP	
VP, Sales – Transportation Solutions	
9800 Crosspoint Blvd., Ste. 300	
Indianapolis, IN 46256	
(855)547-1438	
fleet@fadv.com	
www.fadv.com/fleet	
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First Advantage's Transportation Solutions deliver a

comprehensive collection of solutions for fleet compliance. With expertise and focus on Pre-Employment Screening and Post-Hire Compliance, fleets turn to First Advantage to keep their drivers compliant and on the road. From our single platform, fleet operators can conduct background checks, MVR's and MVR Monitoring, Drug Testing, Physical Exams, Driver Qualification program. First Advantage also provides Vehicle Compliance for Title and Registration management and integrated Fuel Tax reporting.

**Fleet Advantage** Booth #114 Al Barner, CTP Vice President, Strategic Fleet Solutions 401 E. Las Olas Blvd., Ste. 1720 Fort Lauderdale, FL 33301 (954)615-4400 abarner@fleetadvantage.com www.FleetAdvantage.com

As a finance and technology company and strategic partner specializing in truck fleet business analytics, equipment financing and lifecycle cost management, Fleet Advantage serves America's top private fleets and guarantees absolute lowest cost of operation by matching proprietary data driven IT processes with fleet analytics using newest truck equipment to achieve optimum vehicle productivity, while reducing fuel and maintenance costs. Our philosophy combines accurate metrics and insightful analysis that provide real-time-data solutions, translating into measurable outcomes and significant cost savings.

Fleet Group, Inc.	Booth #1035
Tim Schenk	
Director, Business Development	
P0 170308	
Spartanburg, SC 29301	
(864)278-8499	
tschenk@fleetgroup.com	
www.fleetgroup.com	

Fleet Group, Inc. was founded in 2001 to provide an alternative to the consulting services being offered to the transportation leasing and maintenance industry. Fleet Group is designed to provide expert fleet management consulting services in the effective use of information and technology. We also have the industry's first online resource, Fleet Professional Network, which includes Fleet Management Tools, Events, Online Training/Workshop, and the maintenance world's first VMRS Portal.

Fleet Owner / FleetSeek	Booth #329
Peter Lovato	
National Sales Manager	
11 Riverbend Dr. S.	
Stamford, CT 06854	
(231)233-2660	
Peter.Lovato@informa.com	
www.FleetOwner.com	

Fleet Owner and FleetSeek are part of the Informa Commercial Vehicle Group, the leading provider of essential business information, data and marketing services for the trucking industry, providing end-to-end market coverage of commercial vehicle operators. Fleet Owner magazine is dedicated to fleets 5+ and reaches over 500,000 fleet executives with news and articles from an awardwinning team of editors and writers. FleetSeek is a lead generation and business intelligence tool that includes over half a million North American truck owners.

Fleetilla LLC Amy Lugo Marketing Coordinator 5200 S. State St. Ann Arbor, MI 48108 (734)995-5100 alugo@fleetilla.com www.Fleetilla.com

Fleetilla, a global provider of hardware, software and services for IoT and fleet telematics, designed and built in Ann Arbor, Michigan. Fleetilla's trailer tracking solution is simple, reliable, long lasting, robust, and can with stand all weather conditions. Our modern APi's, SDK's and other interfaces provide seamless fleet and IoT data integration into enterprise systems. Track, monitor, and manage your assets all in one place with yard check reports, notifications of trailer movement, theft alerts, utilization reports and more

#### Booth #805 FleetNet America **Rick Joyce** National Account Executive

300 Commerce Dr. Cherryville, NC 28021 (682)888-7972 rickj@fleetnetamerica.com www.fleetnetamerica.com

FleetNet provides fleet maintenance and emergency roadside assistance for medium and heavy-duty commercial equipment. Managing 400,000+ events annually, FleetNet is America's leader in minimizing downtime from unscheduled repairs. We get your fleet up and running faster than anyone else. By capturing information on each event via VMRS coding, FleetNet can help vou reduce maintenance events by providing data to help you make better maintenance decisions. FleetNet's TMcare® solution can help you realize best-in-class PM compliance at the lowest total cost.

Fleetworthy Solutions	Booth #739
Michael Precia	
President	
4600 American Pkwy., Ste. 300	
Madison, WI 53718	
(608)230-8200	
info@fleetworthy.com	
www.fleetworthy.com	

Fleetworthy Solutions Inc. provides compliance augmentation services to carrier fleets that take them "Beyond Compliant". We combine exceptional customer service, advanced technologies, and more than 30 years of transportation industry expertise to make sure that drivers and assets are "fleet worthy". Our proprietary Intelligent Compliance Platform helps commercial motor carriers surpass compliance of federal, state, and local regulations and streamline processes to reduce costs and mitigate risks.

Booth #109



FlowBelow manufactures aerodynamic products for Tractors and Trailers. The FlowBelow Tractor AeroKit system consists of center and rear fairings and FlowBelow's 'Quick-Release' wheel covers, and is proven to provide 2.23% fuel savings with a fast return on investment. FlowBelow's trailer products use similar technology to reduce drag and improve efficiency.

FLX Systems	Booth #149
Jeremy Logan	
Director of Business Development	
3524 Decatur Hwy., Ste. 300	
Fultondale, AL 35068	
(205)529-5111	
jeremylogan@flxsystems.com	
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or reporting. This innovative approach creates the digital version of required forms and captures video documentation in the event of an audit or litigious situation. Vizual Trainer is designed to manage, schedule and deploy training to mobile devices. This technology provides users access to the library of knowledge anywhere anytime.

FourKites	Booth #451
Chris Torrence	
Account Director	
500 W Madison St., Ste. 3300	
Chicago, IL 60661	
(773)219-2593	
chris.torrence@fourkites.com	
www.fourkites.com	

FourKites is the fastest-growing predictive supply chain visibility platform, delivering real-time visibility and predictive analytics for the broadest network of Global 1000 companies and third-party logistics firms. Using a proprietary algorithm to calculate shipment arrival times across all modes, FourKites enables customers to lower operating costs, improve on-time performance, and strengthen end-customer relationships.

Booth #1024

2000
Justin Cameron
Vice President of Business Development
100 Highpoint Dr., Ste. 102
Chalfont, PA 18914
(215)932-0051
jcameron@fssolutions.com
www.fssolutions.com

**FSSolutions** 

FSSolutions, founded in 1989, is the recognized industry leader in workplace compliance management services. Known for our regulatory, legal and technical expertise in policies and procedures, we offer a full range of workplace screening services including: drug and alcohol testing, background screening & occupational health management services. Certified laboratories and a national network of sites ensure compliance with all DOT/NRCME regulations. Our mission is to assist our clients in improving workforce health and safety through innovative technology and quality service.

Great Dane Trailers	Booth #1017
Dave Gilliland	
Vice President, National Accounts	
131 Technology Cir.	
Savannah, GA 31407	

(912)644-2100 dhgilliland@greatdane.com www.greatdane.com

Great Dane is the leading manufacturer of high-performance commercial transportation equipment, including dry and refrigerated trailers and truck bodies, as well as steel, aluminum and combo platform trailers. Great Dane has a storied history in the commercial trucking industry and is a driving force in trailer technology, innovation, quality and customer service. Headquartered in Chicago, Illinois, and with additional corporate offices in Savannah, Georgia, Great Dane has manufacturing plants strategically located throughout the United States.

Hendrickson	Booth #1025
Gary A. Ciapetta, CTP	
Regional Director	
500 Park Blvd., Ste. 450	
ltasca, IL 60143	
(630)773-9700	
gciapetta@hendrickson-intl.com	
www.hendrickon-intl.com	

Our Engineered for Efficiency <sup>™</sup> philosophy yields some of the most innovative, durable, lightweight, less maintenance and lowest life-cycle cost suspension systems and components for the transportation industry. Hendrickson is a leading manufacturer and supplier of medium- and heavy-duty mechanical, elastomeric and air suspensions; integrated and non-integrated axle and brake systems; tire pressure control systems; auxiliary lift axle systems; parabolic and multi-leaf springs; stabilizers; bumpers; and components to the global commercial transportation industry.

Hino TrucksBooth #200Rodney ShafferVice President, National Accounts45501 12 Mile Rd.Vice AccountsNovi, MI 48377(248)699-9300shaffer@hino.comwww.hino.com

Hino Trucks, a Toyota Group Company, produces a full lineup of Class 5-8 commercial trucks that offer the lowest total cost of ownership, superior fuel economy, unmatched reliability and maneuverability. Hino has a network of over 230 dealers nationwide committed to achieving excellence in the Ultimate Ownership Experience. Standard on each truck is INSIGHT which combines Telematics, Remote Diagnostics and Case Management in one integrated platform and puts critical vehicle and driver management tools at your fingertips.

#### HireRight

Booth #113

Tommy Hogan Director of Account Management – Transportation 3349 Michelson Dr., Ste. 150 Irvine, CA 92612 (918)858-1837 tommy.hogan@hireright.com www.hireright.com/transportation

HireRight is the premier global background screening provider. We bring clarity and confidence to vetting and hiring decisions through integrated, tailored solutions, driving a higher standard of accuracy in everything we do. Combining in-house talent, personalized services, and proprietary technology, we ensure the best candidate experience possible. Our commitment to get it right every time, everywhere, makes us the trusted partner of businesses and organizations worldwide.

Hyundai Translead			Booth #222

8880 Rio San Diego Dr., Ste. 600 San Diego, CA 92108 (800)251-0871 trailer@translead.com www.translead.com

Hyundai Translead provides Dry/Reefer Trailers, Chassis, Flatbed, Dolly, Automobile Engine and Transmission, and Engine and Transmission remanufacturing all over North America. As a member of the Hyundai Motor Group, Hyundai Translead will strive to become a respected company that realizes the dream of human society and fulfills its social responsibilities by creating a new future through creative thinking and endless challenges.

I.D. Systems Booth #1003 Joe Spaccarelli Director, Experiential Marketing 123 Tice Blvd., Ste. 101 Woodcliff Lakes, NJ 07677 (516)381-6677 jspaccarelli@id-systems.com

www.id-systems.com I.D. Systems is a leading global provider of wireless M2M solutions for securing, controlling, tracking, and managing high-value enterprise assets. The PowerFleet for Logistics division provides a comprehensive suite of telemetry solutions, which include a suite of asset tracking devices, refrigerated monitoring technology, interoperable sensors, an interactive voice-user interface, cargo imaging and status, and AOBRD/ELDs for regulatory compliance. These technological platforms with their robust reporting and analytics capabilities provide transporta-

tion providers with powerful insights to make smarter

and faster decisions.

Idelic Booth #245 Hayden Cardiff Founder/CE0 15 27th St. Pittsburgh, PA 15222 (877)4-IDELIC hayden@idelic.com www.idelic.com

Idelic is the creator of the most comprehensive safety platform within trucking. The Idelic Safety Suite integrates all fleet data systems into one single data management platform, giving fleets unparalleled visibility into their drivers' behavior and safety operations. With an industry leading Driver Watch List that utilizes advanced machine learning technologies, the Idelic Safety Suite helps identify drivers most at risk for accidents and then provides the tools necessary to manage and improve driver behavior.

Booth #947

Cory Koslin Strategic Sales Manager 1716 Briarcrest Dr., Ste. 200 Bryan, TX 77802 (615)559-2998 ckoslin@iix.com www.iix.com Headquartered in Bryan, Texas since 1984, iiX delivers

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motor vehicle reports, driver monitoring, and employment screening services to help trucking and transportation employers evaluate risk and reduce liability. Our ExpressNet platform gives fast, easy online access to reports.

IMMI	Booth #119
Steve Lovelady	
Fleet Sales	
18881 IMMI Way	
Westfield, IN 46074	
(317)867-8408	
slovelady@imminet.com	
www.imminet.com	

IMMI® develops and supplies the most innovative, proven restraint systems and airbag protection available on commercial trucks. More than 80% of truck drivers use IMMI seat belts every day. Known for developing the Komfort Latch®, bunk restraints, and RoIITek®, the only side roll airbag protection system for commercial trucks, IMMI is also the leading safety provider for child car seat components, fire/EMS, military, UTV, and school buses. All IMMI products are thoroughly CAPE® tested to meet or exceed safety standards.

#### Instructional Technologies Booth #626 Marius Karoy

Chief Business Development Officer 14511 NE 13th Ave., Ste. 108 Vancouver, WA 98685 (360)576-5976 ext 105 marius@instructiontech.net www.instructiontech.net

With more than 14 million courses served, Instructional Technologies, Inc. (ITI) is the No. 1 provider of online training to the private and commercial logistics industry. Private fleets large and small choose ITI to support their safety and training teams. With a customizable library of 140+ mastery-based PRO-TREAD courses, content production team, and customizable Sentix learning management system, we offer the training flexibility and extendibility needed by enterprise clients. ITI is a proud supporter of the NPTC.

#### Insulated Transport Products Booth #1030 Shannon Clark Marketing 1834 S. Davis Rd. LaGrange, GA 30241

(706)882-6343 sclark@itpsales.net www.insulatedtransportproducts.com

Insulated Transport Products has provided the refrigerated transportation market for over 40 years with innovative products, such as the Universal Bulkhead, the Duraflex and Skinny Bun Bulkhead, the Duromax 2-Piece Return Air Bulkhead, Tube Chute, Pop-Up and Unimax adapters. We manufacture Insulated Bulkheads built to spec, Bulkhead Retention Systems, Return Air Bulkheads, Air Chutes, Universal Curtains, and Strip Curtains. Research and development continues to ensure customers that as their needs change, so will our refrigerated transportation solutions. Come see our new products!

International Truck	Booth #603
Michele Kapp	
2701 Navistar Dr.	
Lisle, IL 60532	
(331)332-5000	
www.internationaltruck.com	
International® Truck is a manufac	turer of medium-

duty, heavy-duty, and severe service commercial vehicles and a subsidiary of Navistar<sup>®</sup> International Corporation, a holding company whose subsidiaries and affiliates also produce diesel engines, IC Bus<sup>™</sup> brand school buses, and OnCommand<sup>®</sup> Connection connected-vehicle services. Additional information is available at www.internationaltrucks.com.

loxus, Inc.	Booth #104
Chad Hall	
Co-Founder & SVP Marketing	
18 Stadium Cir.	
Oneonta, NY 13820	
(877)751-4222	
chall@ioxus.com	
www.ioxus.com	

Incorporated in 2010, loxus is the smart power company that designs and manufactures intelligent power and energy storage technology for transportation, alternative energy, medical, industrial and grid-connected markets. Designed and manufactured in the U.S., the company's uSTART® and X-Series® products are based on patented ultracapacitor technology. loxus is headquartered in Oneonta, NY, with sales, service and quick-delivery inventory.

Isotrak	Booth #148		
James Littlechild			
Director of International Sales			
6450 Kitimat Rd.			
Mississauga, ON L5N 2B8 Canada			
(888)215-1261			
jl@connexas.com			
www.connexas.com			
Our mission is to empower f	fleets of any size to		

become smarter, safer and more efficient with our connected fleet management technology. From our industryleading web-based telematics platform, our customers can monitor, manage and optimise their fleet operations on every level. From vehicle tracking and integrated cameras through to our ELD and delivery management solutions, the Connexas platform encompasses a wide range of solutions aimed at reducing operating costs, improving fleet safety and taking customer service to the next level.

Booth #519

Isuzu Commercial Truck of America Vernon Allen Manager, Fleet Development 1400S. Douglass Rd., Ste. 100 Anaheim, CA 92806 (817)656-7940 Vernon.Allen@icta-us.com www.isuzucv.com

Isuzu commercial trucks have been the best-selling low cab forward trucks in America every year since 1986. Headquartered in Anaheim, California, Isuzu Commercial Truck of America, Inc. is the distributor of Isuzu commercial trucks in the United States. Isuzu Commercial Truck of America, Inc. is a subsidiary of Isuzu Motors Limited, one of the world's largest manufacturers of medium- and heavy-duty trucks. For more information, call (866) 441-9638 or visit www.isuzucv.com.

#### J. J. Keller & Associates, Inc. Booth #419 Paul Locke

Field Sales Manager 3003 Breezewood Ln. Neenah, WI 54957 (800)843-3174 ext 2635 plocke@jjkeller.com www.jjkeller.com

J. J. Keller & Associates, Inc. is the nation's leading provider of fleet compliance and safety products and services. With more than 1,400 associates, J. J. Keller serves more than 600,000 customers, including 90% of the Fortune 1000. Subject matter expertise spans nearly 1,500 topics, and diverse solutions include E-logs and mobile technology; training via online courses, streaming video or DVD; online management tools; managed services; advisory services; publications; forms and supplies.

#### Booth #546

John Sommer, Jr. Vice President, Kidron Sales 13442 Emerson Rd. Kidron, OH 44636 (252)946-6521 jsommerj@kidron.com www.kidron.com

Kidron

Kidron is pleased to serve private trucking by offering the broadest line of insulated truck bodies and trailers in the industry. Our primary focus is to help our customers achieve the maximum R.O.I. for their customers by assisting in the specification and delivery process of transport equipment. From large stops to final mile delivery.... Nobody Knows Cold Like Kidron.





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Booth #829

Kinetrex Energy	Booth #138
Kristin Maguire	
Senior Customer Solutions Manager	
129 E. Market St., Ste. 100	
Indianapolis, IN 46204	
(317)294-8635	
kmaguire@kinetrexenergy.com	
www.KinetrexEnergy.com	
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ural gas (LNG) company and operates two significant LNG production facilities. Kinetrex provides affordable, turnkey energy solutions from a comprehensive portfolio of natural gas solutions including LNG and liquefied renewable natural gas (LRNG) for long-haul transportation fleets. Kinetrex also assists fleets and shippers to reduce GHG emissions across their supply chain. For more information about Kinetrex go to www.KinetrexTransportation.com.

#### L-3 Driver Training Solutions Booth #923 Tassie Gaither

Training Solutions Advisor, Commercial Fleets 2961 W California Ave., Ste. F Salt Lake City, UT 84104 (888)259-4746 driver.sales@L3T.com

www.L3Driver.com

L3 is committed to professional driver safety, performance, and excellence delivering cost-effective training systems, training expertise, and services. Our end-to-end driver training platform offers best-in-class technology to train drivers at all stages in their career. From pre-screen assessment for onboarding entry-level drivers and new hires to safety refresher training, post-incident coaching and training program management we cover a full spectrum of training solutions for private fleets.

Lanehub Inc.	Booth #147
Chandler Hall	
EVP & Chief Operating Officer	
223 1/2 N Washington St	
Green Bay, WI 54301	
(917) 734-3822	
chandler.hall@lanehub.com	
www.lanehub.com	
Lanehub is a cloud-based collabora	tive transportation

network that enables shippers to match consistent freight lanes with each other to better utilize their private and dedicated fleets. By creating reliable partnerships, the low-cost, simple software is significantly improving margins for hundreds of shippers that have joined the Lanehub community. Members such as Anheuser-Busch, Pactiv, IFCO, Shaw Industries, Rockline Industries and Smithfield Foods contribute 17 million annual truckload shipments. To learn more about how Lanehub helps companies Ship Better, Together, visit www.lanehub.com.

Lowen Color Graphics	Booth #416
Darren Keller	
Vice President, Sales and Marketing	
1111 Airport Rd.	
Hutchinson, KS 67501	
(800)835-2365	

darrenk@lowen.com www.lowencg.com Since 1950, Lowen Color Graphics has provided graphics to fleets of all sizes. We are your single source for fleet graphics and related services including nationwide installation, project management, online ordering, project tracking, reporting, design, and inventory fulfillment. We package these capabilities as Agile Fleet BrandingTM - a cloud-based tool that manages and tracks all phases of your graphics program. Turn to the experts at Lowen to manage your fleet graphics project from start to finish.

#### Lytx Booth #819 Alison Graves 9785 Towne Center Dr. San Diego, CA 92121 (858)430-4000 corpcomm@lytx.com www.lytx.com

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Mack Trucks	Booth #212
Rick Hoyle	
VP, National Accounts	
7825 National Service Rd.	
Greensboro, NC 27409	
(336)291-9001	
rick.hoyle@macktrucks.com	
www.macktrucks.com	
Dedicated to durability, reliabili	ty and meeting the
needs of customers, Mack Trucks has	s provided purpose-

built transportation solutions for more than a century. Today, Mack is one of North America's largest producers of heavy-duty trucks, and Mack® trucks are sold and serviced through an extensive distribution network in more than 45 countries. Mack trucks, diesel engines and transmissions sold in North America are assembled in the United States

MaDex Associates, Inc.

Booth #539

Nathan J Wooten President PO Box 576 Trenton, GA 30752 (706)657-2288 nwooten@madexassociates.com www.madexassociates.com An independent sales/service agency providing freight, customers and customer service for private fleets.

**MAGTEC** Products. Inc. Booth #446 Mitch Morisset Vice President #200 - 9300 Endeavor Dr. SE Calgary, AB T3S 0A1 Canada (403)252-2169 mmorisset@magtec.com www.magtec.com

SafeSpeed® is leading-edge intelligent speed limiting technology that governs vehicle speed to the posted speed limit in real time, on all classes of vehicles. SafeSpeed comprises MAGTEC's proven vehicle control technology using market-leading speed limit data by SpeedGauge®. Unlike passive driver monitoring, SafeSpeed is the only solution that proactively addresses speeding before it occurs, resulting in safer travel and fewer fatalities.

Booth #540

1 10 44

**Maxion Wheels** Jay Fernamberg Senior Account Manager 39500 Orchard Hill Pl. Novi, MI 48375 (248)949-9142 jay.fernamberg@maxionwheels.com www.maxionwheelsandrims.com

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Maxion Wheels is the largest manufacturer of steel and aluminum wheels in the world, and has been proudly serving the needs of the North American truck and trailer market for over 90 years. Considered the trucking industry's "wheel innovator", Maxion Wheels is responsible for introducing many of today's North American commercial vehicle wheel standards, such as: the hub-pilot wheel, powder paint technology and its standardization, and low point markings.

Maxon Lift Corporation	Booth #641
Troy Overfelt	
VP National Accounts	
11921 Slauson Ave.	
Santa Fe Springs, CA 90670	
(800)227-4116	
toverfelt@maxonlift.com	
www.maxonlift.com	

Maxon Lift Corp. (Santa Fe Springs, CA) is the industry leader in the manufacture and distribution of quality truck and trailer liftgates. Our outstanding team of committed, experienced employees are dedicated to the goals of outstanding customer satisfaction and product quality. For more information, please contact us at 800-227-4116 or visit www.maxonlift.com.

McCluskey Chevrolet	Booth #157
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Fleet & Medium-Duty Truck Sales Mana	ger
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Cincinnati, OH 45249	
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McLeod Software	Booth #121
Ted Kabase, CTP	
National Sales Manager	
100 Corporate Pkwy.	
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ted.kabase@mcleodsoftware.com	
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Mobileye, an Intel Company	Booth #1009
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Madageofica Inc.

94% of collisions are due to human error. The Mobileye collision avoidance system helps drivers by acting as a "third eye", constantly monitoring the road ahead of the vehicle. It identifies potentially dangerous situations by analyzing the risk of forward collision, lane departure, headway/following time, excessive speed and pedestrians. When a threat is detected, Mobileye warns the driver with visual and audible alerts - in real time providing the critical seconds needed to possibly avoid, or mitigate, a collision.

Modagrafics, Inc.	Booth #1013
Michael Loizzo	
Vice President, Sales and Marketing	
5300 Newport Dr.	
Rolling Meadows, IL 60008	
(847)561-5383	
michael.loizzo@modagrafics.com	
www.modagrafics.com	

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Pete Gracia	
Executive Director Strategic Accounts	
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pete.gracia@morgancorp.com	
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Morgan Corporation has been the premier producer of dry freight & refrigerated truck bodies in North America for more than 65 years. Our bodies accommodate cargo of every configuration — from parcel delivery to furniture movers and heavy-equipment hauling, insulated and refrigerated units, bottled gas transport, dump, and stake & platform bodies. With a total of 15 manufacturing and service facilities strategically located throughout North America, Morgan is able to ensure the quality, service and prompt delivery you need to get the job done right.

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Houston, TX 77040	
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cindyl@mountain-cg.com	
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Booth #1015

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NECS® has over 30 years of experience providing a broad range of customized fleet solutions to hundreds of commercial and government fleets across the USA and Canada. NECS<sup>®</sup> has continued to grow by providing a broad range of client requested services including DOT/CSA Compliance Services, VEHICLE Legalization Support and FUEL Tax Recovery Solutions. NECS®' success is attributed to its highly experienced and committed staff, and to its valued clients, which include a diverse range of highly regarded companies across many industry sectors.

Netradyne	Booth #110
Adam Kahn, CTP	
Vice President, Fleets	
4350 Executive Dr., Ste. 150	
San Diego, CA 92121	
(619)980-6288	
adam.kahn@netradyne.com	
www.netradyne.com	
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tion fleet safety program leverages Artificial Intelligence to improve driver performance and positively recognize great driving. By capturing every moment of the driving experience rather than a small sample of triggered data, Driveri protects your drivers and brand while engaging and rewarding drivers.

Booth #1026

**NIC Federal, LLC** Shanda Zelaya Marketing Manager 4601 N. Fairfax Dr., Ste. 1010 Arlington, VA 22203 (866)642-9499 psphelp@egov.com www.psp.fmcsa.dot.gov

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The Federal Motor Carrier Safety Administration (FMCSA) launched the Pre-Employment Screening Program (PSP) in 2010 to help motor carriers review drivers' crash and safety records. Motor carriers using PSP may review a drivers' 5-year crash history and 3-year roadside inspection history to help make a more informed hiring decision. A safety study showed that PSP has helped lower crash rates by 8% and driver out-of-service rates by 17%, on average. Make use of this tool when considering vour next hire!

North American Council for Freight		
Efficiency (NACFE)	Booth #133	
Dave Schaller		
Industry Engagement Manager		
5630 Chiswell Run		
Fort Wayne, IN 46835		
(260)602-5713		
david.schaller@nacfe.org		
www.NACFE.org		
The Menth American Coursell for D		

The North American Council for Freight Efficiency is a nonprofit organization dedicated to doubling the efficiency of goods movement. NACFE publishes Confidence Reports, Decision Making/Benchmarking Tools and Guidance Reports on emerging technologies at www.NACFE.org. There are over 85 technologies covered for tractor-trailers. NACFE's www.RunOnLess.com demonstration proved it is possible for sleeper tractors to obtain over 10 MPG using only production options! We would like you to participate with us for Run On Less Regional Haul in October 2019.

Omega Laboratories, Inc. Booth #1041 Mark Freemal Vice President of Sales 400 N Cleveland Ave. Mogadore, OH 44260 (330)628-5748 mfreemal@omegalabs.net

www.omegalabs.net

Omega Laboratories, Inc. is the worldwide leader in hair and oral fluid testing for drugs of abuse, providing accurate, timely and cost effective testing, coupled with superior client service. Omega Laboratories currently provides services for over 6,000 corporate, government, and court-based clients worldwide, including a number of DOT transportation groups.



Omnitracs, LLC Lindsey Regan Events Manager 717 N. Harwood St., Ste. 1300 Dallas, TX 75201 (800)348-7227 info@omnitracs.com www.omnitracs.com

Omnitracs is a global pioneer of trucking solutions for all business models. The company pioneered the use of commercial vehicle telematics over 30 years ago and serves today as a powerhouse of innovative, intuitive technologies. Omnitracs transforms the transportation industry through technology and insight, featuring bestin-class solutions for compliance, safety and security, productivity, telematics and tracking, transportation management (TMS), planning and delivery, data and analytics, and professional services.

Booth #622

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Operations Manager, onewaytrailers	
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Salt Lake City, UT 94127	
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ljensen@onewaytrailers.com	
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ny. We specialize in helping private fleet operators increase their trailer and tractor utilization. Private fleets use our service in two ways: hiring us to pick up and deliver their trailers, or by using our trailers with their tractors whenever a "one-way trailer" is needed. When using trailers from our inventory we pay private fleets to move/use/reposition them. We offer tow-aways and load-outs. Before renting a trailer, bob-tailing a truck or missing a load contact us!

#### Optimum Logistic Solutions Booth #100 Jonathan Formento Exexcutive Vice President

3540 Seven Bridges Dr. Ste. 300 Woodridge, IL 60517 (800)323-3410 ext 6306 jformento@optimumlogistic.com www.optimumlogistic.com

Optimum Logistic Solutions is a professional temporary and long term truck driving personnel and staffing company specializing in providing the transportation and logistics industry with qualified logistical personnel. Our CDL drivers meet all Department of Transportation requirements. Optimum Logistic Solutions has been providing logistics personnel in the transportation industry for over forty-five years and we currently have offices all throughout the United States. Our dynamic growth is a result of our ability to provide excellent service to our clients. We believe in long-term partnerships, not shortterm salesmanship.

#### Orscheln Products LLC Booth #338 Ed Rucinski Marketing Manager

1177 N. Morley St. Moberly, MO 65270 (660) 269-3911 erucinski@orscheln.com www.orschelnproducts.com

Orscheln Products produces mechanical and electronic controls solutions for commercial trucks and buses. The product expertise is with mechanical and Shift-X-Wire controls for transmissions, electronic throttle controls, dipsticks for engines and transmissions, and parking brake systems. Products are provided from its locations in the USA, UK, and India, to OEMS and thru a global F.A.S.T. distribution network where custom control cables can be assembled locally. Orscheln Products is a sister division to the Orscheln Farm & Home Retail Stores.

PACCAR Leasing Company Booth #407 Michelle Harry 777 106th Ave. NE Bellevue, WA 98004 (425)468-7406 michelle.harry@paccar.com www.paclease.com PacLease delivers transportation solutions designed for your unique business needs. Combined with premium Kenworth and Peterbilt trucks and personalized local service, PacLease truck rental and leasing can help manage your fleet operations and improve your bottom line. For more information or to find locations near you, visit www.paclease.com.

Palfinger Liftgates, LLC	Booth #939
Gene S. Ayres	
Exec. VP of Sales & Marketing	
15939 Piuma Ave.	
Cerritos, CA 90703	
(888)774-5844	
g.ayres@palfinger.com	
www.palfinger.com	
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Palfinger Liftgates is a leading global truck lift manufacturer positioned to provide excellent support for all customer sizes and applications. Our liftgates feature durable, maintenance-friendly, design and quality US manufacturing in Iowa and California with warehousing and tech support in NJ, IA and CA. A broad product line ranges from Van Model lifts to Straight Trucks and Trailer designs with industry-leading platform sizes, lift capacities and safety-features. Visit the Palfinger Liftgate booth to discuss our fit with your fleet.

PEAK Commercial &	
Industrial	Booth #946
Marty Martinelli	
National Accounts Sales Manager	
3100 Sanders Rd., Ste. 500	
Northbrook, IL 60062	
(847)559-2304	
mmartinelli@owi.com	
www.peakhd.com	
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PEAK Commercial & Industrial brings 40 years of scientific research and development to the maintenance and performance of the heavy-duty engines that drive our customers' trucks and our economy. Our brands include Final Charge Heavy-Duty Coolant, BlueDEF Diesel Exhaust Fluid, and other HD fluid products designed for heavy duty engines. PEAK also offers an extensive distribution network to help keep their customers' truck fleets running smoothly.

Pedigree Technologies	Booth #229
Kimberly Vosseteig	
Program Market Manager	
4776 28th Ave. S, Ste. 101	
Fargo, ND 58104	
(701)551-2350	
kimberly.vosseteig@pedigreetechnolog	ies.com
www.pedigreetechnologies.com	

OneView from Pedigree Technologies is the most versatile solution for companies looking for a customizable fleet management system with immediate visibility and expandable applications. Key capabilities include trailer tracking; fleet and maintenance management; temperature, tank and tire monitoring; as well as driver solutions including ELDs, dispatching, electronic work orders, and more. Best of all, OneView solutions are intuitive, reliable, with superior support. Go beyond compliance and keep your fleet running smoothly for the long haul. OneView provides everything you need for a safe, compliant, and efficient operation.

#### Penske Truck Leasing

Company Don Metcalf PO Box 563 Reading, PA 19603 (610)775-6001 don.metcalf@penske.com www.aopenske.com Booth #400

Penske Truck Leasing, headquartered in Reading, Pennsylvania, is a partnership of Penske Corporation, Penske Automotive Group and Mitsui & Co., Ltd. A leading global transportation services provider, Penske operates more than 300,000 vehicles and serves customers from more than 1,000 locations in North America, South America, Europe, Australia and Asia. Product lines include full-service truck leasing, contract maintenance, commercial and consumer truck rentals, used truck sales, transportation and warehousing management and supply chain management solutions.

#### Pepsi Logistics Company, Inc. Booth #135 Thomas Jovce

Business Development Manager 5600 Headquarters Dr. Plano, TX 75024 (972)963-6134 thomas.joyce1@pepsico.com www.pepsilogistics.com

A subsidiary of PepsiCo, Pepsi Logistics Company, Inc. (PLCI) provides a wide variety of quality transportation solutions across North America to a multitude of customers. As one of the world's largest shippers with over 100+ years of transportation experience, we understand your shipping needs and provide solutions by leveraging a vast network of assets, strategical carrier partners and knowledge in logistics with professional people.

#### **Phillips Connect** Technologies

#### Booth #1050

Kent Crymes **Business Development Manager** 12012 Burke St. Santa Fe Springs, CA 90670 (706)202-5348 kcrymes@phillipsind.com www.phillips-connect.com

Phillips Connect Technologies (PCT) is a standalone company within the Phillips Technology Group portfolio of companies. PCT has developed industrial IoT sensor interface technology that is being widely deployed in the commercial transportation space. The first commercial products are being developed under the trademarks TrailerNet™, ContainerNet<sup>™</sup>, and ChassisNet<sup>™</sup>. These open system platforms consolidate smart components onto one central hub. using one data plan to deliver actionable alerts to the driver, and customizable fleet management dashboards to the fleet's operations, maintenance.

PLM Trailer Leasing	Booth #112
Mark Domzalski	
SVP, Sales and Operations	
Three Gateway Ctr., Ste. 1100/100 Mull	berry St.
Newark, NJ 07102	
(862)229-6464	
mdomzalski@plmtrailer.com	
www.plmtrailer.com	
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for the cold supply chain with nationwide locations dedi cated exclusively to the leasing, rental, maintenance and fleet management of refrigerated trailers. Offering the largest selection of multi-temp, single-temp, and ecofriendly electric trailers from 28' to 53' in length, PLM provides innovative solutions that help customers maximize efficiencies, reduce expenses and grow their business.

Power Service Products	Booth #238
Bob Sellers	
Senior Vice President, Sales	
PO Box 1089	
Weatherford, TX 76086	
(817)599-9486	
rsellers@powerservice.com	
www.powerservice.com	
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facturing the most technologically adv	uncod diacol fuol

nufacturing the most technologically advanced diesel fuel additives through its ongoing commitment to quality, integrity and product advancement. All of its energy and resources are singularly focused on treating diesel fuel. Its complete line of industry-leading diesel fuel additives provides year-round engine performance improvement, trouble-free winter operability and proper fuel tank hygiene.

#### Premier Trailer Leasing, Inc. Booth #134 Tim Ifland

VP, Specialty Equipment 5201 Tennyson Pkwy., Ste. 250 Plano, TX 75024 (888)434-0889 tifland@premier-us.net www.premiertrailerleasing.com

Premier Trailer Leasing is one of the largest nationwide trailer leasing and rental companies, specializing in long-term leasing and short-term rental services on nearly 45,000 new and used over-the-road dry vans, refrigerated trailers, liftgated trailers, flatbeds and chassis, equipped with cutting-edge technology to optimize fleet efficiency. Our experienced, customer service driven professionals, located in our network of 32 nationwide locations, are ready to handle your every need, no matter where you are.

PrePass	Booth #440
Kelly Frey	
Vice President, Sales	
101 N 1st Ave., Ste. 2200	
Phoenix, AZ 85003	
(949)204-9495	
kelly.frey@prepass.com	

PrePass® is the most reliable and technologically advanced weigh station bypass and toll payment management platform in North America. PrePass allows gualified carriers to stay on the road and safely bypass inspection facilities at highway speeds. PrePass services also include safety score and toll data management through the INFORM<sup>™</sup> data dashboards, PrePass ELD<sup>™</sup> and the PrePass MOTION<sup>™</sup> bypass app. Over 600,000 commercial vehicles from pre-qualified fleets utilize PrePass services based on their compliance with federal and state safety and credential requirements.

#### **Pressure Systems**

www.prepass.com

International Booth #543 James Sharkey Vice President - Global Sales & Marketing 3023 Interstate Dr. San Antonio, TX 78219 (210)222-1926 jsharkey@psitireinflation.com www.psitireinflation.com

Pressure Systems International is the global leader in automatic tire inflation systems (ATIS), tire pressure monitoring systems (TPMS) and related products for commercial trucks and trailers. To complement their ATIS, P.S.I. is set to launch its TireView<sup>™</sup> TPMS for the Class 8 market in Q1 2019. P.S.I. is a privately held company based in San Antonio, TX and is ISO 9001 Quality Management certified. For more information about Pressure Systems International visit their website at www.psitireinflation.com.

Pulsar Informatics, Inc. Booth #551
Steve Bruneau
C00
3401 Market St., Ste. 318
Philadelphia, PA 19104
(215)220-4250
steve@pulsarinformatics.com
www.pulsarinformatics.com
Pulcar Informatics: a company specializing in system

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**Purkeys** Celia Bishop Content & Marketing Manager 823 S Lincoln St. Lowell, AR 72745 (479)419-4800 cbishop@purkeys.net www.purkeys.net

We provide product solutions that charge and protect batteries—and other cool stuff—on big trucks. Our liftgate charging systems are easy to use, provide peace of mind by maintaining and protecting batteries, and save money by maximizing battery life and reducing downtime. Some of our other solutions allow drivers to use household comforts without discharging tractor batteries or provide trailer auxiliary power. For product details, go to www.purkeys.net.

#### Booth #351

Booth #1044

Daniel Mule Vice President, Commercial Sales 8770 W. Bryn Mawr Ave. Chicago, IL 60631 (847)329-6386 dmule'@randmcnally.com www.randmcnally.com

Rand McNally

Rand McNally has been delivering innovative products to the Commercial Transportation industry for over 80 years. From the early days of mileage guides and printed maps to today's full line of navigation, routing, mileage, electronic logging and mobile fleet management solutions, Rand McNally has been a staple in cabs and fleet offices for decades. Visit us at Booth #351 to explore all of our commercial transportation solutions.

Red Kap, VF Workwear Booth #932 Brent Freeman Marketing Manager 545 Marriott Dr., Ste. 200 Nashville, TN 37214 (615)565-5000 Brent\_Freeman@vfc.com https://transportation.redkap.com/

Founded in 1923, Red Kap manufactures industrial workwear & uniforms for a variety of job functions. Throughout our history, the customer has always come first. As part of the VF Imagewear family of brands, Red Kap proves that now more than ever with expanded product and service capabilities. For more information about all of Red Kap's products, visit redkap.com.

#### **Ritchie Bros. Auctioneers** Booth #1027 Mike McMahon

Director, Strategic Accounts – Transportation 1901 Butterfield Rd., Ste. 180 Downers Grove, IL 60515 (815)216-3641 mikemcmahon@ritchiebros.com www.ritchiebros.com

Established in 1958, Ritchie Bros. (NYSE and TSX: RBA) is a global asset management and disposition company, offering customers end-to-end solutions for buying and selling used heavy equipment, trucks and other assets. Operating in a multitude of sectors, the company's selling channels include: Ritchie Bros. Auctioneers, the world's largest industrial auctioneer offers live auction



events with online bidding; IronPlanet, an online marketplace with featured weekly auctions and providing its exclusive IronClad Assurance(R) equipment condition certification; and Marketplace-E, an online marketplace offering multiple price and timing options.

Rockland Flooring	Booth #405
Tim Lilley	
Business Development Manager	
2720 North Service Dr.	
Dod Wing MN EEO66	

Red Wing, MN 55066 (519)768-1250 ext 318 TLilley@RocklandFlooring.com www.rocklandflooring.com

Rockland flooring is a leading manufacturer of laminated oak flooring for dry vans, domestic containers and truck bodies. For the past twenty years, Rockland has supplied OEM's and fleets worldwide with new and innovative and patented products like the Pound Saver and Defender composite floors. Our protective coatings, Wax Guard and Grip Guard, are specifically designed for fleets looking to protect their flooring investment while improving safety. For more information about Rockland Flooring, please visit us at www.RocklandFlooring.com.

Ryder System, Inc.Booth #207William Toerpe, CTPVice President, DTS Sales2575 Commodity Cir.Cincinnati, OH 45241(513)368-1499william\_toerpe@ryder.comwww.ryder.com

Ryder is a FORTUNE 500<sup>®</sup> commercial fleet management, dedicated transportation, and supply chain solutions company. Ryder's stock (NYSE:R) is a component of the Dow Jones Transportation Average and the Standard & Poor's 500 Index. Ryder has been named among FORTUNE's World's Most Admired Companies, and has been recognized for its industry-leading practices in thirdparty logistics, environmentally-friendly fleet and supply chain solutions, and world-class safety and security programs.

Safe Fleet Truck & Trailer	Booth #205
Beth Brown	
Marketing	
722 Church Rd.	
Elmhurst, IL 60126	
(800)323-7424	
ebrown@safefleet.net	
www.sftruckandtrailer.net	
Safe Fleet Truck & Trailer is a leadir	na provider of tem-

Safe Fleet Iruck & Iralier is a leading provider of temperature control, access, and fleet video solutions to the delivery world. We are Randall, ROM, Bustin, and now innovate video and camera product solutions – coming together with the purpose of making the delivery world safer, faster, and more productive. Whatever the delivery application – last mile, refrigerated trailer, straight delivery vehicles – we bring fleet managers ONE solution to keep drivers, inventory, and the road safer. Visit us at www.sftruckandtrailer.net.

#### SafeConnect Systems Booth #846 Bob Provencher

Director of Technology and Sales 75 Dartmouth St. Portland, ME 04106 (844)787-2332 bob.provencher@safeconnectsystems.com www.safeconnectsystems.com

SafeConnect is a patented shore power connection system allowing hybrid diesel-electric transport refrigeration units (e-TRUs) to safely plug into high voltage power by eliminating arcing, drive-offs, live wires, and personal injury. SafeConnect allows companies to reduce diesel emissions while protecting equipment, insuring a true ROI through reductions in energy costs.

Safety Vision	Booth #123
Rocky Bittner	
Account Executive	
6100 W Sam Houston Pkwy. N	
Houston, TX 77041	
(713)929-1057	
rbittner@safetyvision.com	
www.safetyvision.com	

Safety Vision represents the leading edge of mobile video innovation. We strive to improve community, passenger, and driver safety with our top-of-the-line mobile surveillance solutions. We serve a variety of industries and accommodate the specific needs of each with our specialized sales teams. The proven performance of our rugged hardware and innovative software have been meeting the needs of fleet administrators and vehicle operators worldwide for over 25 years. At Safety Vision, the safety and security of our customers is our number one priority.

#### Samsara

Booth #936

San Francisco, CA 94107 (415)985-2400 sales@samsara.com www.samsara.com

444 De Haro St., Ste. 101

Samsara is an Internet of Things (IoT) company that transforms data from internet-connected sensors into immediately actionable insights for transportation, logistics, and industrial applications. By combining plug-andplay sensors, wireless connectivity, real-time GPS, cameras, and rich cloud-hosted software, Samsara's integrated platform empowers manufacturers and fleets to boost operational efficiency, increase safety, simplify regulatory compliance, and enhance customer service.

Signature Graphics, Inc.	Booth #103
Steve Whitaker	
Executive Vice President of Sales	
1000 Signature Dr.	
Porter, IN 43604	
(800)356-3235	
swhitaker@signaturegraph.com	
www.signaturegraphicsinc.com	
Signature Graphics Inc. is the pr	emier hrand solutio

Signature Graphics, Inc. is the premier brand solution provider in our market. This includes world-class design, state of the art manufacturing, nationwide installation and removal services, and tenacious service that exceeds our client's expectations. We specialize in nationwide fleet media conversions for companies with multi-site, multiunit requirements that are time-critical and brand-centric. We ensure our client's brand goals are achieved through technology solutions that offer unparalleled visibility to their brand in the field.

Booth #1048

#### Silver Eagle

Manufacturing Co. Brian MacKenzie Vice President, Sales 5825 NE Skyport Way Portland, OR 97218 (503) 335-2161 brian.mackenzie@silvereaglemfg.com www.silvereaglemfg.com

Portland, OR 97218 (503) 335-2161 brian.mackenzie@silvereaglemfg.com www.silvereaglemfg.com Silver Eagle has been a recognized leader in the design and manufacture of Convertor Dollies since 1936.

design and manufacture of Convertor Dollies since 1936. We introduced the T-Dolly in 2012 and this year we are showing a last mile solution engineered in Germany by Rytle and manufactured in the United States by Silver Eagle. We also provide an IT platform that networks the MovR, Box and Hub with schedulers, couriers and customers. These solutions can be tailored to your logistic needs. Please stop at our booth #1048.

#### SKF USA Inc. Booth #544 John P. Heffernan National Fleet Sales Manager 3355 Clovercroft Dr. Murfreesboro, TN 37130 (615)663-0550 john.p.heffernan@skf.com www.skf.com

SKF is an OE supplier to truck and trailer manufacturers around the globe. SKF's Commercial Vehicle Aftermarket group supplies and services Fleets, Distributors, OES Groups and repair facilities. Core technical areas in this market are Bearings (SKF & Hyatt), wheel seals (CR/Chicago Rawhide), Hubcaps, Spindle Nuts, Lug Nuts & Lug Nuts with sleeves, U-Joints, Air Dryers, transmission and engine parts, as well as, Corrosion Inhibitor and Salt Eliminator products. Additionally, SKF offers hands-on training.

#### Booth #117

Megan Blevins Marketing Manager, SkyBitz 2300 Dulles Station Blvd., 6th Floor Herndon, VA 20171 (678)264-2040 mblevins@skybitz.com www.skybitz.com

SkyBitz, Inc.

SkyBitz, a business unit of AMETEK, Inc., is a leader in commercial IoT telematics solutions, providing real-time information on the location and status of assets across multiple industry verticals. More than a thousand enterprises rely on SkyBitz technology to achieve total asset visibility, improved security, lower operating and capital expenses, and enhanced customer service. AMETEK is a leading global manufacturer of electronic instruments and electromechanical devices with annualized sales of approximately \$4.8 billion.

SleepSafe Drivers	Booth #232
Steven Garrish	
SVP, Safety and Regulatory Compliance	
11300 Strang Line Rd.	
Lenexa, KS 66215	
(855)723-3378	
steveng@sleepsafedrivers.com	
www.sleepsafedrivers.com	

SleepSafe Drivers provides fleets and high-risk occupations with a complete turn-key and cost-effective program for sleep apnea and fatigue management. Our solutions include both portable and comprehensive sleep services with best in class turnaround times and compliance results.

SmartDrive Systems, Inc.	Booth #729
Alison Salinger	
Sr. Marketing Manager	
4790 Eastgate Mall, Ste. 200	
San Diego, CA 92121	
(858)225-5550	
info@smartdrive.net	
www.smartdrive.net	
SmartDrive Systems gives fleets	and drivers unprece-
dented driving performance insight	and analysis, helping

ng save fuel, expenses and lives. Its video safety, predictive analytics, telematics, compliance and personalized performance program help fleets improve driving skills, lower operating costs and deliver significant ROI. With an easyto-use managed service, fleets and drivers can access and self-manage driving performance anytime, anywhere.

SmartSense by Digi	Booth #935
Mariel Sable	
Marketing and Event Coordinator	
186 Lincoln St., Floor 8	
Boston, MA 02111	
(857)296-1860	
mariel.sable@digi.com	
www.smartsense.co	
Cain and to and visibility into	floot management

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Stoneridge	Booth #650	
Jennifer Carlson		
Marketing Communications Manager		
39675 MacKenzie Dr. Ste 400		
Novi, MI 48377		
(248)324-9814		
jennifer.carlson@stoneridge.com		
www.stoneridge.com		
Stoneridge MirrorEye <sup>™</sup> Can	nera Monitor System	

(CMS) replaces a truck's mirrors with integrated cameras and digital monitors to expand the driver's field of view. Features and benefits include: high-definition color displays with ultra-low latency; blind spot elimination; fullcolor night vision; camera panning which automatically tracks the end of the trailer; ergonomic monitor location to reduce eye and neck fatigue; Self-cleaning and selfdefrosting cameras; and improved aerodynamics resulting in fuel cost savings of 2-3% per year. To evaluate MirrorEye CMS for your fleet, visit trymirroreye.com.

Stoughton Lease	Booth #1011
Bob Espich	
Vice President, Sales	
1901 Academy St.	
Stoughton, WI 53589	
(414)758-1959	
bespich@stoughtonlease.com	
www.stoughtonlease.com	

Stoughton Lease offers high-quality, rental-ready trailers with customized leasing packages to the transportation industry. A wholly owned subsidiary of STI Holdings, Inc. and affiliate of Stoughton Trailers, LLC, Stoughton Lease has locations in markets including Stoughton, Wis.; Milwaukee, Wis.; Cedar Rapids, Iowa; Knoxville, Tenn.; Greenville, S.C.; Kansas City, Kan.; Oklahoma City, Okla.; and Atlanta, GA.. For more information, visit stoughtonlease.com

Strick Trailers, LLC	Booth #432
Jon Karel	
Vice President of National Accounts	
301 N Polk St.	
Monroe, IN 46772	
(616)953-9432	
jkarel@stricktrailers.com	
www.stricktrailers.com	
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Strick Trailers, LLC, located in Monroe, IN, is a leading manufacturer of innovative commercial truck equipment which includes dry freight semi-trailers and converter dollies. It specializes in sheet and post dry vans and produces everything from 28-foot pup trailers to 60-foot drop deck trailers. Strick focuses on "compelling value" and "customer-ization" to generate maximum life cycle ROI and daily operating excellence. Strick's standard product spec components are 97% North American sourced. For more information visit www.stricktrailers.com.

SuperVision	Booth #102
Shawn VanGompel	
Account Executive	
2750 Blue Water Rd. #200	
Eagan, MN 55121	
(920)903-8027	
shawn.vangompel@esupervision.com	
ww.esupervision.com	
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SuperVision is a comprehensive, fleet safety and performance management solution that optimizes fleet oversight and driver behavior, through advanced data, analytics and reporting. Partner with SuperVision to help monitor, support and retain your drivers. Get the peace of mind that comes from knowing your drivers are good to go wherever business takes them.

Supreme Corporation	Booth #240
Bryon Bliss	
Regional Director of Sales	
2581 E. Kercher Rd.	
Goshen, IN 46528	
(800)556-6492	
bryon.bliss@wabashnational.com	
www.supremecorp.com	
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Booth #1047

Tenstreet Joe Franco Director, Strategic Sales & Enablement 120 W 3rd St. Tulsa, OK 74137 (918)574-6355 joe.franco@tenstreet.com www.tenstreet.com

Tenstreet is a SaaS company dedicated to finding new answers to the trucking industry's toughest problems. Our revolutionary line of services, such as the IntelliApp and Driver Pulse, are designed to create simple, time-saving solutions in the areas of driver recruiting, safety, onboarding, and marketing. We help companies succeed in a paperless environment, offer the fastest-time-to-hire, and ease the lives of our clients and drivers alike.

TODCO Div./Overhead Door Corp. Booth #233 Amanda Pelfrey Inside Sales & Marketing 1332 Fairground Rd. E

facturing of a complete line of roll-up doors, swing doors, shutter doors and walkramps for every size and model of truck body and trailer.

Booth #646

**TRAC Interstar** Michael Strang Senior Sales Manager 500 Meijer Dr., Ste. 300 Florence, KY 41042 (800)888-1001 mstrang@tracintermodal.com www.tracinterstar.com

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**Transervice Logistics, Inc.** Booth #616 Wolfgang Marschhauser Senior Vice President of Sales & Marketing 5 Dakota Dr. Lake Success, NY 11042 (888)858-7570 wmarschhauser@transervice.com www.transervice.com It's all about the experience, yours and ours!

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TransForce Group	Booth #816
David Broome	
President & CEO	
5520 Cherokee Ave.	
Alexandria, VA 22312	
(703)838-5580	
dbroome@transforce.com	
www.transforcegroup.com	
The TransForce Group is a reco	ognized leader in th

The TransForce Group is a recognized leader in the transportation and logistics industry with its three service lines, Education and Training Solutions, Recruiting and Employment Solutions, and Compliance and Safety Solutions. Whether serving third-party logistics, private fleets, or trucking companies, the TransForce Group remains the driver's choice for employment and education, and the carrier's choice for workforce solutions. In addition, the TransForce Group recruits and retains a diverse workforce, including veterans through its Troops into Transportation program.

Transglobal Door	Booth #125
Scott Ruder	
VP of Fleet Solutions	
225 N. Patterson St.	
Carey, OH 43316	
(419)310-0278	
sruder@transglobaldoor.com	
www.transglobaldoor.com	
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goal over the past 15 years is to reduce your TCO and Operator Effort for Roll-Up Doors. We have added stronger materials, longer lasting rollers, 1000 hour salt spray coatings and products to avoid door damage. Transglobal Door is the Standard Option at many of the Trailer and Truck Body Manufacturers – We are raising the Standard in Roll Up Doors and Replacement Parts.

Transplace	Booth #132	
Charles Lamb		
Carrier Manager		
3010 Gaylord Pkwy., Ste. 200		
Frisco, TX 75034		
(479)770-7246		
corporate.communications@transplace.com		
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management services and logistics technology. Offering a complete suite of transportation management, strategic capacity, and cross-border & global trade services, Transplace's customizable logistics solutions and technology gives businesses control of their transportation operations and enhanced visibility of shipments and overall supply chain performance.

#### **Transport Topics** Booth #1046 950 North Glebe Rd., Ste. 210

Arlington, VA 22203 (703)838-1872 nmarino@ttnews.com www.ttnews.com

Nick Marino

VP of Sales

Transport Topics is the news leader in trucking and freight transportation. When it comes to major issues, industry events, and new developments, Transport Topics journalists are there first and most often. For more than 80 years, our hallmark coverage of the regulatory environment and the business and technology landscapes makes TT unique -- a major multimedia channel, personalized for transportation.

Transtex	Booth #136
Dan Crowder	
Vice President of Sales – E-SMART	
8219-100 Northwest Blvd.	
Indianapolis, IN 46278	
(877)332-3519	
dcrowder@transtex-llc.com	
www.transtex-llc.com < http://www	v.transtex-llc.com>
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offer fleet operators the capacity to significantly reduce fuel consumption and improve vehicle safety. A pioneer manufacturer of aerodynamic solutions that lead the industry in performance, reliability, and value, Transtex delivers innovative hardware and software solutions that improve the customers' bottom line. Operating in the USA, Canada, and Mexico, Transtex has been serving the industry in North America for over ten years and is based in central Indiana, USA.

Trillium Driver Solutions	Booth #139
Cory Arnold	
National Accounts Manager	
4903 Utica Ridge Rd.	
Davenport, IA 52807	
(563)823-5240	
carnold@trilliumdrivers.com	
www.trilliumdrivers.com	
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m Driver Solutions (TDS) provides high quality, safe, D.O.T. gualified, professional drivers to private fleets, third party logistics companies, for hire carriers, and LTL carriers throughout the United States. Our services include recruiting, contract to hire, casual drivers, direct hire, and dedicated driver services. While we specialize in CDLA and CDLB drivers, TDS can fill a wide variety of transportation related positions including dispatchers, safety managers, terminal managers, mechanics, logistics professionals and support staff.

#### **Trimble MAPS**

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Booth #143 1 Independence Way

Princeton, NJ 08540 (800)377-6453

sales@trimblemaps.com

https://maps.trimble.com

Trimble MAPS provides global map-centric technology dedicated to transforming journeys through innovative routing, scheduling, visualization and navigation solutions. Rooted by map data and a routing engine designed specifically for commercial vehicles, its development platform and trusted products are made for a broad range of industries, workforces and fleets of all sizes. The Trimble MAPS brands including PC\*MILER, CoPilot and Appian are the foundation for safe and efficient journeys worldwide-one driver, one vehicle, one fleet at a time. Trimble MAPS is a Division of Trimble: maps.trimble.com.

**Trimble Transportation** Booth #800 935 Stewart Dr.

Sunnyvale, CA 94085 (866)914-5299 m\_information@trimble.com

transportation.trimble.com

Trimble Transportation provides solutions to create a fully integrated supply chain. With an intelligent ecosystem of products and services, Trimble Transportation enables customers to embrace the rapid technological evolution of the industry and connect all aspects of transportation and logistics-trucks, drivers, back office, freight and assets. Through the combined legacy of PeopleNet, TMW Systems and 10-4 Systems, Trimble Transportation delivers an open, scalable platform to help customers make more informed decisions and maximize performance, visibility and safety.

**Trinity Logistics** Booth #644 50 Fallon Ave. Seaford, DE 19973 (800)846-3400 ext 2137 carriercompliance@trinitylogistics.com www.trinitylogistics.com

Trinity Logistics is a Team Member Owned leading 3PL (third party logistics) company specializing in freight arrangement and supply chain solutions.

Trucker Buddy International Booth #944 Alan Welborn Executive Director 2166 Pelham Pkwy., Ste. 6 Pelham, AL 35124 (205)563-9955 alan@truckerbuddy.org

www.truckerbuddy.org

Trucker Buddy International is a nonprofit organization started in 1992 and dedicated to helping educate and mentor a classroom of students and Boy Scouts via a relationship between professional truck drivers. Trucker Buddy matches classes of students with professional truck drivers. Every week drivers share news about their travels with their class. Students' skills in reading, writing, geography, mathematics, social studies, and history are enhanced and learning is fun.

Truckstops Routing from CACI Booth #1038

Daniela Guragata Logistics Solutions Consultant 4500 140th Ave., Ste. 101 Clearwater, FL 33762 (727)483-5562 dguragata@cacilogistics.com www.truckstopsrouting.com

CACI owns and distributes the leading optimization software brands Truckstops® for vehicle routing optimization and Optisite® for supply chain network distribution planning, modelling & analysis. Truckstops is a flexible routing optimization solution that easily addresses complex routing problems such as those found in multi-drop LTL or full truckload operations. Optisite is a strategic distribution planning and site location modelling solution

designed to help you analyze and manage your supply chain more effectively and increase profitability. Contact us to arrange a demonstration at NPTC2019.

Turbo Images	Booth #1036	
Simon Bois		
Executive Sales Director, Truck & Trailer	Division, NA	
1225 107 St.		
Saint-Georges, QC G5Y 8C3 Canada		
(888)219-8872		
simon.bois@turbo-images.com		
www.turbo-images.com		
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Iurbo Images has been designing, printing and installing superior quality fleet graphics and wraps for its customers since 1993. The secret to our success has always been providing exceptional service that is in line with the true needs of our customers all over North America. In order to be closer to our customers and to be able to meet their needs in the best conditions, we have developed a vast North American network of certified installers.

U.S. Gain - GAIN Clean Fuel Booth #941 Scott Hanstedt Director of Sales 425 Better Way Appleton, WI 54915 (920)819-8371 shanstedt@usgain.com www.usgain.com

GAIN Clean Fuel®, a brand of U.S. Gain®, is the very best choice for sustainable energy solutions that reduce emissions for a cleaner tomorrow. We're diligently working to expand supply of renewable natural gas (RNG), while seeking opportunities to grow our 50+ fueling station network through both public and private station builds. As part of U.S. Venture, a family-owned company with 60 years serving the transportation industry, we'll find a better way for your fleet to succeed – environmentally and economically.

Utility Trailer	B .1 1/000
Manufacturing Co.	Booth #639
Brett Olsen	
Marketing Services Manager	
17295 E. Railroad St.	
City of Industry, CA 91748	
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Vector	Booth #844
Christina Perry	
VP, Marketing	
821 Folsom St., Ste. 101B	
San Francisco, CA 94107	
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christina.perry@withvector.com	
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Velociti Inc.	Booth #116
Deryk Powell	
President	
4780 NW 41st St., Ste. 500	
Riverside, MO 64150	
(913)551-0123	
dpowell@velociti.com	
www.velociti.com	

Transportation is a high-tech business. Technology has fostered the evolution of countless products that allow fleets to operate more efficiently, improve customer service and increase profits. Since 1995, Velociti has been a market leader in transportation and logistics. We focus on providing expert installation, project management, maintenance and support, helping fleets recognize the benefits of their technology purchase sooner. Velociti can help you get the best ROI from your transportation technology solution, maximizing your fleet productivity and giving you a competitive edge.

#### Vigillo, A SambaSafety Company Booth #429 Steve Bryan

Executive Vice President, Transportation 630 NW 10th Ave. Portland, OR 97209 (503)688-5100 s.bryan@vigillo.com www.vigillo.com

Vigillo, a SambaSafety Company, leads the trucking industry in analyzing fleet safety data to provide insights that impact safety performance. Combining Vigillo's CSA Daylight Suite, the industry's most robust CSA diagnostic and management tool, with SambaSafety's innovative Driver Risk Management (DRM) services, Vigillo offers the most comprehensive driver Motor Vehicle Record and CSA data monitoring solution. Based in Portland, Oregon, Vigillo was founded in 2007.

Volvo Trucks	Booth #612
Matthew Peterson, CTP	
Director, N.A. Leasing & Contract Service	es
7900 National Service Rd.	
Greensboro, NC 27409	
(336)393-4511	
matthew.peterson@macktrucks.com	
www.volvotrucks.us	

Volvo Trucks produces a full range of class 8 trucks and tractor models – the Volvo VNL, VNR, VNX, VAH and VHD – for both highway and vocational applications, integrated with Volvo's fuel-efficient engines & the Volvo I-Shift transmission. Each new or used truck purchase is supported by a portfolio of industry-leading parts, service, and leasing services – including Volvo Financial Services and Volvo Trucks Support Services – through a strong nation-wide dealer network.

#### Waltco Lift Corporation Booth #235 Mark Robinson Vice President - Strategic Sales and National Accounts

285 Northeast Ave. Tallmadge, OH 44279 (800)211-3074 mark.robinson@hiab.com www.waltco.com

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#### Wells Fargo Equipment Finance

Booth #550

Ron Goheen SVP, Senior Market Sales Manager 600 South 4th St. 10th Floor Minneapolis, MN 55415 (513)260-7893 ronald.m.goheen@wellsfargo.com www.wellsfargo.com/trucks

We can help you determine the right equipment finance strategy for your business. Choose from a variety of loan and lease options to build or expand your fleet, including: financing and refinancing of new and used equipment; terms from 12 to 84 months; competitive fixed or floating interest rates; seasonal payment structures; interim financing; term loans; operating leases; standard and modified TRAC leases; equipment lines of credit; lease purchase agreements; and dealer retail finance programs.

#### Whiting Door Manufacturing Booth #922 Chuck Oakes

Vice President, Sales 113 Cedar St. Akron, OH 14001 (716)542-5427 chuckoakes@whitingdoor.com www.whitingdoor.com

Whiting Door developed the first practical overhead roll-up door for trucks and trailers in 1953 and remains the world's leading manufacturer in roll-ups and swing doors for the transportation industry. Whiting provides door products for dry freight, insulated, specialty trailer and truck body applications. We offer many solutions for fleets, including an automatic door opening system. Complete information on our entire product line can be found on our company website www.whitingdoor.com. Whiting Door Manufacturing Corp. Quality Products Made in the USA!

Wise SystemsBooth #452Allison ParkerVP of Marketing84 Sherman St.Cambridge, MA 02138(781)354-6440aparker@wisesystems.comwww.wisesystems.comTrusted by the world's largest brands, Wise Systemsbuilds next-generation routing software with machine



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Debbie Ruane Sparks	
Corporate Development	
4 Point St.	
Columbia Falls, ME 04623	
(571)217-7068	
dsparks@wreathsacrossamerica.org	
www.wreathsacrossamerica.org	
Join us on National Wreaths Acro	ss America Day

Saturday, December 14, 2019. With the help of hundreds of volunteer truckload companies, Wreaths Across America is able to honor our nation's fallen heroes with the placement of veterans' wreaths at more than 1,600 participating locations across the country. The efforts of these generous company owners, drivers, and their employees make it possible to move the mission. Visit booth 746 to learn how you can get involved. Remember - Honor - Teach!

#### XTRA Lease Gabrielle Wrigley Marketing Manager 7911 Forsyth Blvd., Ste. 600 St. Louis, M0 63015 (314)719-413 gfwrigley@xtra.com

www.xtralease.com

With more than 50 locations and a fleet of nearly 85,000 trailers, XTRA Lease is the leading provider of overthe-road trailers for rent and lease in the U.S. We invest in our customers by investing in our fleet. We have the largest fleet of fuel-saving trailers in the U.S., equipped with aerodynamic side skirts low rolling-resistance tires and free trailer tracking. Call (800) 325-1453 or visit xtralease.com to learn more.

# Yetico Inc.Booth #1039Ghislain SabourinPresident175 Route 104St-Jean-sur-Richelieu, QC JX2 5T7 Canada(877)347-5521gsabourin@industriesrainville.comwww.goyeti.caYetico manufactures and distributes the Yeti snowremoval system: the only system to take ice and snow offtrailers without any labor involved.

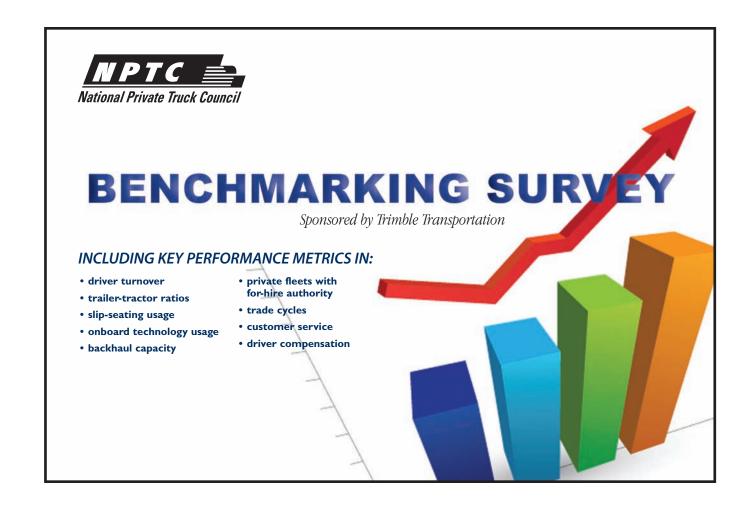
#### Booth #822 Zonar Systems, Inc. 18200 Cascade Ave S.

18200 Cascade Ave S. Seattle, WA 98188 (877)843-3847 info@zonarsystems.com www.zonarsystems.com

Founded in 2001, Zonar has pioneered smart fleet management solutions the commercial trucking industry. Zonar helps fleets maximize the use of their assets with technology solutions dedicated to improving compliance, efficiency, maintenance, ridership visibility, safety and tracking. Cloud-based services with open API's drive Zonar's solutions by making it easy for fleet owners and managers to stay connected to their fleets and operators to dispatch. Zonar is headquartered in Seattle and majority-owned by technology company Continental. For more information visit www.zonarsystems.com.

Booth #140

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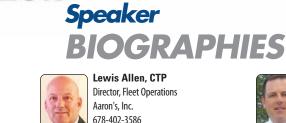
### NPTC 2019 NATIONAL SEPTEMBER 11-13, 2019 CONFERENCE ORLANDO, FLORIDA

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Despite having the best safety programs and safety records in the industry, private fleet safety professionals are up against a daunting reality—it is a given that operating a commercial vehicle on America's roadways gets more risk-filled and dangerous every day. NPTC's 2019 National Safety Conference is designed to help private fleet companies meet and overcome the pervasive challenges faced in their daily efforts to raise safety and performance standards even higher. ۲

#### Save the Date and Plan to Attend.

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Lewis Allen, CTP **Director, Fleet Operations** Aaron's, Inc. 678-402-3586 lewis.allen@aarons.com

With more than 30 years in the transportation/ fleet/safety industry that included UPS, The Home Depot, and RR Donnelly Logistics, Lewis now has national and international responsibility for a fleet of 3,000 trucks for Aaron's, Inc. and Aaron's Logistics, LLC. He achieved his CTP designation in 2014. He also served in the U.S. Navy for six years.



Manager Transportation Operations Hillyard, Inc. 816-383-8252 CAmen@hillyard.com

Chuck has more than 30 years of transportation experience. He began employment with Hillyard in 2001 and currently oversees a private fleet that delivers to 24 distribution centers and more than 100 independent distributors in 48 states. Chuck obtained his CTP designation in 2009. He was named to the NPTC Board of Directors in 2014 and was elected to the Executive Committee in the capacity of Secretary this year.



David Barth, CTP Transportation Area Manager Wegmans Food Markets, Inc. 570-544-8440 david.barth@wegmans.com

With more than 35 years of experience in the transportation, warehousing and distribution industry, David has worked at Wegmans Food Markets, Inc. for the last 20 years. Since January 2012, he has held the position of Transportation Area Manager for Wegmans Retail Service Center in Pottsville, PA where he oversees Wegmans private fleet as well as Wegmans dedicated third party carriers. David has been a member of the NPTC since 2009 and was elected to NPTC Board of Directors in 2017. He is currently Chairman of the Legislative and Regulatory Affairs committee and also participates on the NPTC's Benchmarking Steering Committee.



Jeff Bronson Sr. Director of Transportation Atlas Trucking & Logistics 313-429-2088 jbronson@atlastrucking.com

Jeff accepted his role in 2014 as Sr. Director of Transportation at Atlas Trucking & Atlas Logistics. In January 2019 he opened Atlas Fleet Services which is one of the largest heavy duty truck/trailer repair facilities in Southern Michigan. Prior to joining Atlas, Jeff built flatbed divisions for two other carriers. He also started and owned three other transportation related companies for 10 years in which he oversaw all business aspects.



#### Tim Burke, CTP

**Director of Transportation Operations** Albertsons Companies 208-395-3792 Tim.Burke@albertsons.com

Tim is the Vice President of Transportation for Albertsons Companies overseeing private fleet inbound and outbound operations, managed inbound freight, and global logistics. Tim began his career with Safeway as a delivery driver and was later promoted into management, where he held various leadership positions in both transportation and warehouse operations before joining the corporate transportation team. Tim graduated from the University of Phoenix with a Bachelor of Science in Business Management and earned his CTP designation in 2011.



Nicholas Cindrich, CTP, CDS Director, Enterprise Safety & DOT Compliance CVS Health 412-271-7491 NCCindrich@cvs.com

Nick Cindrich is currently the Director of Enterprise Safety & DOT Compliance of CVS/Caremark and has 25 years of fleet management and safety experience. His background includes 10 years of experience in the for-hire industry, and 16 years with the CVS private fleet working in operations and safety management. Nick began working in his current role in 2008. He received his Bachelor's degree in Logistics from Robert Morris University and is a Certified Transportation Professional (CTP), Certified Director of Safety (CDS), and Certified Hazmat Trainer. The CVS private fleet has won several safety awards during the past three years.

#### **David Condo**

Special Agent

Federal Bureau of Investigation

Special Agent David Condo joined the FBI in 1999. He worked white collar crime and online child exploitation investigations in Baltimore, Maryland for seven years and was a founding member of the FBI's Innocent Images International Task Force. He then worked for four years at FBI Headquarters in Washington DC as a program manager in the Directorate of Intelligence and the Office of Professional Responsibility. He returned to his hometown of Cincinnati in October 2016. As the FBI's Private Sector Coordinator (PSC) for central and southern Ohio, he is the coordinator for three local chapters of the FBI's InfraGard program and serves as an initial point of contact for business professionals.



**Michael P. Cramer** Vice President, Transportation

The QUIKRETE Companies 404-926-3157 mcramer@quikcrete.com

Mike started his career with Aeroquip Corporation (later becoming part of Eaton Corporation) as an Industrial

Engineer and held leadership positions throughout the supply chain including materials management, warehousing, manufacturing, quality, customer service and transportation. In 2001, Mike joined Owens Corning where he held multiple supply chain positions with the last position being Director, Logistics and Customer Operations, Building Materials Group. In May of 2012, Mike joined Boral Industries located in Atlanta, GA as Vice President, Logistics.



#### Ann-Marie Daugherty, CTP Vice President, Logistics Giant Eagle, Inc. 412-920-9705 ann-marie.daugherty@gianteagle.com

Ann-Marie joined Giant Eagle, Inc., based in Pittsburgh, PA., in 2011. She also held leadership roles at Target and The Home Depot, where she focused on operational efficiencies, customer relations, human resources, and team member development.



#### Brian Daugherty

**Chief Technology Officer** Motor & Equipment Manufacturers Association 248-430-5966 bdaugherty@mema.org

Brian is the Chief Technology Officer for the Motor and Equipment Manufacturers Association. Before joining MEMA, he served as the Director of Global Intellectual Property for Visteon Corporation, where he managed intellectual property and advanced development programs, including advanced driver assistance systems (ADAS) and vehicle-to-vehicle communication systems (V2X). Prior to that, Daugherty was Visteon's Director of Global Advanced Development. Prior to Visteon, Daugherty spent ten years at Ford Motor Company where he worked on robotics and advanced manufacturing as well as the development of electric power steering systems (EPS) and anti-lock braking systems (ABS).



General Manager Ross Transportation Services, Inc. 440-748-5907 cfada@rosstransportation.com

Chris is currently the General Manager at Ross Transportation Services, Inc. He joined Ross after spending his first 13 years with Roadway / YRC Freight in Chicago and various locations in Northeast Ohio. Prior to that time, he was also involved in adult education and training with regards to safety and hazardous materials with the University of Findlay in Ohio. Chris received his CTP designation in 2013.



#### Kathy Fellenstein, CTP Transportation Supplier Safety and

**Compliance Specialists** International Paper 901-419-7548 Katherine.Fellenstein@ipaper.com

Kathy is the Transportation Supplier Safety & Compliance Specialist for the Center for Transportation Excellence (CTE) with International Paper. In her role, Kathy is a member of the team working to assure safety and compliance with the private fleet and contractor carriers nationwide. Kathy joined International Paper in June of 2017 after 11 years as the DOT Compliance Manager and member of Environmental Safety and Health with Weyerhaeuser, NR. She received her Certified Transportation Professional credential from the National Private Truck Council in 2007.



#### **Haillie Fisher**

Senior Vice President, Account Planning, Trucking/Transportation The Adcom Group 216-912-2851 hfisher@theadcomgroup.com

As senior vice president, account planning, for trucking/transportation at Adcom, Hallie has developed communications strategies for clients including Daimler Trucks North America, Meritor, Bose Ride and RoadPro. She has more than 20 years of experience, with proven expertise B2B campaign development and execution, public relations, employee communications, community relations, special event planning and management, collateral development and marketing communications. Hallie oversees Adcom's trucking/transportation practice area.



#### **David Fontana, CTP** Sr. Transportation Manager Autozone, Inc. 901-495-8100

david.fontana@autozone.com David is a Senior Transportation Manager for AutoZone a fortune 300 company. With more than 18

years of transportation experience, David brings a strong analytical and best business practices acumen to his role in helping AutoZone's private fleet be an industry leader in safety, customer service and financial efficiency. Prior to joining AutoZone in 2015, he worked in the truck rental and leasing industry for more than a decade. David earned his CTP designation this year and holds both a Bachelor of Science Degree from Louisiana State University and a Master of Business Administra-tion from St. Thomas University.



Keith Frantz, CTP **DOT Compliance Manager** ADM Trucking, Inc.

Keith.Frantz@adm.com Keith is the DOT Compliance Manager for Archer Daniels Midland Co. (ADM) located in Decatur IL. Prior to

ADM Keith was a partner with a compliance company assisting carriers during FMCSA compliance reviews and improving their safety programs in the Midwest. He also spent several years in manufacturing with RR Donnelley in the EHS group. Keith received his CTP designation and was elected to serve on the NPTC Institute Board of Governors in 2017.

#### Shelli Fridenstine

**Corporate Human Resources Director Ross Environmental Services** 440-366-2022 sfridenstine@rossenvironmental.com

Shelli is the Corporate Human Resources Director for Ross Environmental Services, Inc. She has been with the Ross companies for eight years and has more than 25 years prior human resources experience in the for profit, nonprofit, education and government sectors. Shelli's experience encompasses training and development, coaching, conflict management, discipline, employee recognition, performance management, and policy development.



#### Kirby Hargis, CTP

Manager of Transportation LiquidPower Specialty Products 713-339-8740 Kirby.Hargis@liquidpower.com

Kirby Hargis currently serves as the Manager, Transportation and Field Services for LiquidPower Specialty Products, Inc. based in Houston, TX. In this role, Kirby provides strategic leadership for LSPI's private fleet, LSP Transport, LLC, which operates five regional transportation hubs in the U.S. delivering to more than 750 customer sites throughout the country. Kirby earned the CTP designation in 2016.



**Dave Hoover** Director, Outbound Logistics Meijer Inc. 517-322-7085

David.Hoover@meijer.com

In his role as Director of Outbound Logistics for Meijer Supply Chain and Transportation, David is responsible for Meijer Private Fleet and Dedicated Carrier Operations.



Lori Johnson, CIC, CRM Corporate Director, Risk & Compliance Performance Food Group 303-662-7238 Lori.Johnson2@pfqc.com

Lori has worked for Performance Food Group and its predecessors for more than 20 years in the areas of risk, safety, DOT compliance, and finance. In her current role as Director of Risk & Compliance, she oversees teams that handle Risk Management functions and DOT Compliance for the organization.



Brian Johnston, CTP Sr. Director of Transportation Core-Mark International, Inc 303-373-2300 Brian.Johnston@Core-Mark.com

Brian is responsible for the Transportation/Fleet Support for 30 Distribution Centers, including close to 1,400 drivers, 1,500 power units and 1,700 non-power units. Brian has been with Core-Mark International, Inc. since April 2016. Prior to joining Core-Mark International, Inc., Brian held Transportation/Fleet Management positions at companies such as The Kellogg Company, Greif Packaging, The SYGMA Network and Exel Logistics. Brian started his Transportation career in 1986 with Roadway Express. Brian has been a presenter at multiple NPTC and Safety Conferences since 2001 and has been a CTP since 2010.



**Troy Kays, CTP** Sr. Manager, Corporate Transportation Safety and Compliance Trans Papa Logistics / Papa John's 502-261-4228 troy\_kays@papajohns.com

Troy brings more than 20 years of experience in private fleet operations to his current role with Trans Papa Logistics. In his extensive career in foodservice, he has had the opportunity to work with fleets including Coca-Cola, McDonald's (Martin-Brower), Burger King (Reinhart), and Subway (Reinhart) in Transportation Operations and Safety. Troy earned his CTP certification in 2016.



Jacob Klingbeil, CTP

Sr. Director of Transportation and Logistics Walgreens Oshkosh, Inc.

419-944-8511 jacob.klingbeil@walgreens.com

Jacob is the Sr. Director of Transportation and Logistics for Walgreens, leading a team spread across the lower 48 and Puerto Rico. The team manages 900 trucks and 1300 drivers, making over 15,000 deliveries per week, while backhauling more than 4500 loads per month in a multi stop environment. Jacob has spent the last 20 years in various roles with Walgreens, starting in the shipping department in Wisconsin, moving to Ohio to start up an operation, and to IL as the Sr. Director of the fleet. Jacob earned his CTP in 2008 and has been a member of NPTC since 1999.



**Randy Knapke Director of Fleet Operations** Offen Petroleum 720-907-1405 rknapke@offenpetro.com

Randy is the Director of Fleet Operations for Offen Petroleum based Denver, CO. In 2018, Randy led the logistics department through the acquisition of Overland Petroleum, which double the fleet size and created one of the largest private fleet fuel distributors in the Rocky Mountain Region. He has been in the transportation management for over 15 years with for-hire dedicated fleets at

and private fleets. He earned his MS in Logistics and Supply Chain Management and a MBA from Wright State University.



#### **Randy Maddox, CTP Regional Manager**

Oldcastle APG – Adams 828-253-9383 ext. 30237 Randy.Maddox@Oldcastle.com

Randy has been in the transportation industry for 30 years total - 15 years with Publix Supermarkets and 15 years with Oldcastle. He is responsible for 90 drivers in NC, SC, and TN, but also works with the OEM's to spec out the 600 Class 8 trucks for all of Oldcastle based on each company's needs, In addition, he helps negotiate the prices for all aftermarket parts for class 5-8 vehicles, or a little over 3,000 pieces of equipment.

#### **Rick Maier**

Special Agent Federal Bureau of Investigation

Special Agent (SA) Richard (Rick) Maier is the FBI Cincinnati Division's Weapons of Mass Destruction Coordinator (WMDC). Maier graduated from the University of Dayton and Case Western Reserve University, and he worked in International Medicine and Infectious Disease research for ten years prior to joining the FBI in

2000. He is currently responsible for the FBI Cincinnati's WMD interagency liaison, response and prevention program in coordination with other State, Local and Federal agencies.



#### **Craig Martin**

Senior Executive Vice President and Partner The Adcom Group 216-912-2852

cmartin@theadcomgroup.com For the past 18 years, Craig has served as senior executive vice president and partner at Adcom. In that time, he and his team have led brand, campaign development, dealer engagement, HR communications and demand generation efforts for OE manufacturers. In addition, Craig has worked to develop Adcom as a leader in combining industry vertical expertise, audience understanding and



for each client

#### Mike Mason, CTP

performance analytics to drive meaningful relationships

Transportation Manager - Regulatory Compliance Nestle Transportation Company 260-605-2378

Michael.Mason@us.nestle.com

Mike has more than 35 years of private fleet experience and has held various management positions with Tri Valley Growers, Frito-Lay/PepsiCo and Nestle USA. He is the current Group Manager National Safety Compliance for Nestle USA. He holds BA from St. Mary's and MBA from University of Phoenix.



Larry L. Ogg, CTP Director of Logistics Universal Forest Products, Inc. 770-472-3030 logg@ufpi.com

Larry is currently the Director of Logistics for Universal Forest Products (UFP) in Union City, GA and has held that position since February of 2016. Larry's responsibilities include coordinating transportation operations at over 120 locations throughout the US and Canada for one of the nation's largest wood and building products supplier. In addition, his team is responsible for equipment acquisition, fleet safety and regulatory requirements. Prior to joining UFP Larry served as Director of Transportation for Perdue Farms in Salisbury, MD and senior distribution roles with Target Corp. at various locations. Larry served for 23 years in the United States Army and is a graduate of Ohio University.



Manager, Truck and Intermodal Transportation

International Paper 901-419-7645 David.Perry@ipaper.com

David leads the Motor Carrier Management Team within the Center for Transportation Excellence. His responsibilities include Private Fleet and Carrier Management, Carrier Operations, Sourcing, and Transportation Contractor Safety. David is also the Lead Supply Chain Recruiter for his Alma Mater, The University of Memphis. David is a 23-year employee of International Paper; serving in customer service and supply planning and transportation rolls in Memphis, TN and Franklin, VA.



**Randy Perry, CTP** Sr Manager Fleet/Driver

Compliance/Safety The Home Depot 770-433-8211 ext. 18663

michael\_r\_perry@homedepot.com Randy manages the fleet, driver compliance and safety for Home Depot's private fleet. He has worked for national private fleets for more than 30 years in transportation, fleet, logistics, operations and safety. Randy is a certified instructor for Defensive Driving for Professional Truck Drivers, Smith System and is a Continuous Improvement Master Trainer (CIMT). He has served on the NPTC Board of Directors, and as the chairman of the Safety Committee. Randy currently serves on the Board of Directors for Trucker Buddy International (TBI). He became a Certified Transportation Professional (CTP) in 2011.

### Lev Pobirsky

Senior Director- Safety & Security, Pepsi National Brands Pepsi National Brands 201-914-7289 Pobirskyl@pepsi-nj.com

As the Senior Director- Safety & Security for Pepsi-Cola National Brand Beverages, Lev provides focused safety leadership to more than 5,000 employees at more than 20 manufacturing facilities, warehouses, and transportation depots across the United States. His previous employment includes various EH&S roles with PepsiCo/Frito-Lay. Prior to corporate life, Mr. Pobirsky served as an Infantry Officer in the United States Marine Corps, attaining the rank of Captain.



J. Scott Roberts, CTP, CDS Director of Safety, Compliance and Risk Mamt.

Daryl Flood Relocations and Logistics 972-745-9524 sroberts@darylflood.com

Scott served as a Police Officer in Virginia until he entered the transportation industry in 1998 and has held director level operations and safety positions with private fleets and for-hire/dedicated carriers. He has worked with fleets performing Over-the-Road, Intrastate, Local, Last Mile and International transportation activities. Scott is considered an industry expert and has been retained in litigated cases as an expert witness to evaluate safety programs and accident preventability. Scott earned his CTP designation in 2009.



#### Stephanie Rorie, CTP Transportation Manager Valley Proteins, Inc. 704-694-3701 srorie@valleyproteins.com

Stephanie is a Transportation Manager at Valley Proteins, a company that engages in the recovery, rendering, and recycling of animal by-products. She has served in a variety of operational roles since joining Valley Proteins in 2004. Her titles have included, dispatcher, Transportation Supervisor and Transportation Manager. In addition to receiving her CTP certification in 2018, Stephanie served as the lead on a Driver Recruitment and Retention project for Valley Proteins.

#### **David Schaller**



Industry Engagement Director North American Council on Freight Efficiency 260-602-5713

David.Schaller@NACFE.org As the Industry Engagement Director for the NACFE,

Dave's responsibilities include interfacing with fleets and suppliers, writing reports, conducting workshops, giving presentations, maintaining NACFE's fleet database, and running the social media groups. Dave worked closely

with the drivers and sponsors for the Run On Less demonstration in 2017. He holds an Electrical Engineering degree from the Purdue University and an MBA from Ball State University.



#### Richard P. Schweitzer General Counsel

National Private Truck Council 202-223-2040 rpschweitzer@rpslegal.com Rick represents transportation companies and their

trade associations on a variety of tax, commercial and regulatory issues in federal and state court, before the Congress, before the Department of Transportation, before the Internal Revenue Service, and before various state taxing and regulatory agencies. He spent 15 years as an attorney and partner at Zuckert, Scoutt & Rasenberger, LLP, a Washington, D.C. transportation law firm. In 2003, Rick left to establish his own transportation law and policy practice in Washington, D.C. From 1983 until 1988, he was Legislative Counsel to the Private Truck Council of America, which has since merged into the National Private Truck Council. In 2006, He was named by the Federal Motor Carrier Safety Administration to the Board of Directors of the Unified Carrier Registration Plan, which was tasked by Congress to develop state motor carrier regulatory fees to replace the Single State Registration System.



#### Kashav Sondhi Sustainability Director

PepsiCo Global Fleet 972-334-3440 Keshav.Sondhi@pepsico.com

As the Director of Fleet Engineering and Sustainability at PepsiCo, Kashav is responsible for managing vehicle engineering and vehicle acquisition programs. His group is also responsible for developing and incorporating innovative vehicle technologies that will help PepsiCo achieve its performance with purpose sustainability goals. For more than 15 years he has been leading technology development and vehicle engineering efforts at some of the largest fleets in the Utility, Manufacturing and Global Logistics industries. Prior to joining PepsiCo, Keshav worked in a similar capacity at Pacific Gas and Electric (PG&E) in California. Before PG&E, he was employed at FedEx Express in Memphis. While at FedEx, he held several positions including Chief Engineer for Alternative Vehicle Programs and was also responsible for Global Vehicle/Asset Management.



#### Pat Toler, CTP

Director of Freight & Warehousing T. Marzetti Company 614-396-5703 ptoler@marzetti.com

Patrick is currently the Director of Freight & Warehousing for the Marzetti Company, a national specialty food manufacturer, in Columbus, Ohio. Patrick has been employed with the Marzetti Company for the past 20 years. His current responsibilities include overseeing all the transportation and warehouse functions for the company. Previously with Marzetti, Patrick has held positions of a Distribution Center Manager responsible for two warehouses and the Marzetti private fleet, and a Plant Manager of a food manufacturing facility. Prior to Marzetti, Patrick was in systems food distribution for 13 years specializing in both warehouse and fleet operations. Pat's career has included managing warehouse startups, fleet initiatives, and incorporating technologies into both warehouse and fleet operations along with overseeing a food manufacturing operation.



Dan Vits, CTP General Manager, Private Fleet Bridgestone Americas Tire Operations, LLC 615-937-6959 vitsdan@bfusa.com

Dan began his 23-year career with Bridgestone Americas Tire Operations in 1995 and has held various positions in transportation including Plant Transportation Manager in Decatur, IL; Transportation Operations Manager at Lebanon, TN Distribution Center; and corporate management roles as General Manager of Transportation in Nashville, TN; and currently as General Manager, Private Fleet in Nashville, TN. In his current role, he manages private fleet operations that service in excess of 240,000 customer tire and automotive deliveries across North America per year. He earned his CTP designation in 2005.



Mike Walker Director of Transportation Metal Sales Manufacturing Corporation 502-855-4377 mwalker@metalsales.com

With a degree in transportation management from the Indiana University Kelly School of Business, Mile has more than 31 years in transportation his current role is Director of Transportation for Metal Sales Manufacturing Corporation. He oversees a fleet of 140 units comprised of 90-100 class A tractor-trailers and a host of light and medium duty units (straight trucks and pickup/goosenecks) over a 21 branch network that covers the entire continental US including Alaska.



#### Jeff Wermuth, CTP Director of Transportation Clifford R. Perham, Shaw's Supermarket 978-983-3305

Jeffrey.Wermuth@shaws.com Jeff started his career in the multi-stop food delivery

industry. He progressed from Supervisor to Director, moving through Georgia, Tennessee, New Jersey and eventually settling back into New England. Along the way has worked through start-ups, consolidations, expansions, government audits, hyper-seasonal sales delivery, large and small DC operations, corporate operations and a brief non-trucking career as a Digital Merchandiser.



#### Scott Willert President America's Service Line, LLC 920-784-2747

SWillert@americanfoodsgroup.com Scott Willert is the President of America's Service Line, LLC (ASL) and America's Logistics, LLC (AML) located in Green Bay, WI. ASL has approximately 200 trucks and is the Private Fleet of American Foods Group and AML is the Logistics division of AFG. Scott has more than 30 years of Transportation and Logistics experience working for UPS, Kraft Foods and ASL / AML. He is actively involved in the NPTC as a member of the Board of Governors and the Annual Conference Planning Committee. He has presented on multiple occasions at the Annual Conference and PFMI on various topics. Scott also serves on the Board of Directors of the Wisconsin Motor Carriers Association and the Agriculture and Food Transporters Conference of the ATA.

#### Greer Woodruff



Senior Vice President, Safety, Security & Driver Personnel J.B Hunt Transport, Inc. 479-820-8833

greer.woodruff@jbhunt.com With more than 31 years in the transportation industry, Greer is both a leader and an advocate for Motor Carrier Safety. As the Senior Vice President over Safety,

Security, and Driver Personnel at J.B. Hunt Transport, Inc., Greer ensures a fleet of over 19,000 stays up to date on the latest safety technology practices and training. Throughout his career, he has served on several safety policy boards and committees and is currently serving as the chairperson of the Technology Advisory Committee for the Alliance for Driver Safety and Security.



Duane Woods, CTP Director of Transportation Albertsons Companies 208-395-4660 duane.woods@albertsons.com

Duane started with Safeway in 1991 as a dispatcher/backhaul coordinator after graduating from Grand Canyon University with Bachelor of Science Applied Management. He is an experienced Private Fleet Manager and Corporate Director overseeing US, Canada and Mexico operations with Safeway. Currently, he serves as Director of Operations with Albertsons Companies overseeing fleet operations and safety. He earned his CTP certification in 2011 and his Lean Six Sigma Green Belt in 2012. He serves as Vice Chair of the NPTC Institute Board of Governors and sits on the NPTC National Advisory Board and the NPTC Legislative & Regulatory Advisory Committee.



#### NPTC 2019 Annual Conference Planning Committee

#### CHAIR

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Paul Battista, CTP Valley Proteins, Inc.

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Anna Connell PACCAR Leasing Company

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Beth Mars, CTP Frito-Lay, Inc.

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Amanda Romanowsky, CTP NEP Broadcasting

Alison Salinger SmartDrive Systems, Inc.

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John Trahan, CTP Centerline Drivers, LLC

Ellie Walradth Trimble Transportation

Elizabeth D. Wells, CTP Bridgestone Americas Tire Operations, LLC

Jeffrey D. Wermuth, CTP Clifford W. Perham / Shaw's

Shanda Zelaya, CTP NIC Federal

Kevin Zoeller, CTP Golub Corp./Pricechopper Supermarkets

#### NPTC Committee Leadership

#### Conference Planning Committee Chair: Erle Bergstrom Jr., CTP



Orscheln Farm and Home, LLC (660)269-4026 ebergstrom@orschein.com

Coordinates with staff in developing the schedule, programs and speakers for the NPTC Annual Education Management Conference and Exhibition.

#### Legislative & Regulatory Advisory Committee Chair: David Barth, CTP



Wegmans Food Markets, Inc 570-544-8440

david.barth@wegmans.com

Provides NPTC Board of Directors and staff with assistance in evaluation matters and assists in the development of official NPTC policy as it relates to legislative and regulatory issues.

#### **Membership Committee**



Chair: Mike Schwersenska, CTP Brakebush Transportation, Inc. (608) 296-4160 mikes@brakebush.com

Supports staff in the recruitment and retention of fleet and supplier NPTC membership.

#### Public Relations/Marketing Committee Chair: Meghan Chan, CTP



Mondelez International LLC (520)400-6899 meghan.chan@mdlz.com

Supports staff in the development of public relations and marketing strategies of NPTC products and services.

#### Safety Committee





Meijer, Inc. (5 I 7)322-7058 carol.heinowski@meijer.com

Fosters motor carrier safety through the development of NPTC policies and provides support to members in the management and administration of a safe and productive workforce and private fleet.

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