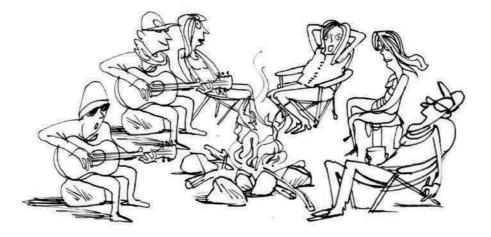


DIRECTORY OF PUBLIC RELATIONS FIRMS

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O'Dwyer's Directory of Public Relations Firms



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FOREWORD

The 2019 edition of O'Dwyer's Directory of Public Relations Firms contains listings of public relations firms and public relations departments of advertising agencies worldwide. Readers should cross-reference the directory with the "Find a PR Firm" database on odwyerpr.com for the latest updates to listings as well as newly-added firms not found in the printed directory.

The rankings of PR firms are intended to allow the reader to draw rough conclusions regarding growth year over year. Only firms that list clients are included in the rankings. Outside CPAs of the firms were asked to do a "special report" on the figures involved (see page 6 for complete rules). While not the same as a full audit, such a report, also referred to as an "agreed-upon-procedure," carries the full endorsement of the CPA firms.

The rankings should be regarded as an expression of the directory's opinion, rather than a statement of fact. The rankings are only intended to be approximations in the directory's judgment of a firm's standing within the industry, and are not warranted to comply with any specific objective standards.

The directory's geographical index reflects the fact that many PR firms operate from multiple office locations. This sorting is carried over into the PR specialty index which identifies firms with skills in 24 areas such as beauty and fashion, food and beverage, healthcare, investor relations, professional services, sports and entertainment, technology, and travel.

Multiple articles in this year's directory address hiring a PR firm, ins and outs of PR firm mergers and acquisitions and retirement planning for PR firm owners.

The last section of the directory, an exclusive cross-client index, lets you look up a company and determine its outside PR counsel.

The editors of the directory thank all the PR firms for their cooperation in providing data for the rankings as well as their listings of accounts, PR professionals, addresses, etc. We believe the availability of fuller information about the PR counseling industry will help clients who seek to employ firms and will help the industry to grow faster.

> John O'Dwyer Publisher June 2019

AdvisIRy Partners	GreenMark Public Relations	Punch PR
akhia communications	Gutenberg	Rebel Gail Communications
Apples and Oranges Public Relations LLC	Harden Comms. Partners	Redpoint
Aqua Marketing & Communications, Inc.	Havas Formula	Reevemark
Astra Communications	Health+Commerce	Relev8 PR
Ballantines PR	Heron Agency	Relevance International
BerlinRosen	Hot Paper Lantern	Reputation Partners
BML Public Relations	Howard Consulting Group, Inc.	REQ
Brand Guild, The	Imagine PR	Reservoir Communications Group
BRG Communications	Impact PR & Communications	RG Narrative Inc.
Buttonwood Communications Group	Inspire PR Group	Sam Brown Inc.
Buzz Creators, Inc.	JJPR Agency	Sandy Hillman Communications
C&R Communications	Judge Public Relations, LLC	Sard Verbinnen & Co
Caliber Corporate Advisers	Kekst CNC	Signal Group
Calvert Street Group	Ketner Group Communications	Silverline Communications
CBD Marketing/CBD Public Relations	Keybridge Comms.	Snackbox
ChicExecs Brand Strategy	KMR Communications	SourceCode Communications
CMW Media	Kohnstamm Communications	SplashPR Agency
CommCentric Solutions	KPS3	Spool
Consilium Strategic Communications	LDWW Group	SPRYTE Communications
Curley Company	Magrino PR	SSPR
Dana Agency, The	Maize Marketing	Strange Brew Strategies
Di Moda Public Relations	Mannfolk PR	The TASC Group
DJC Communications	Marathon Strategies	TimeZoneOne
Dynamo Communications	Markstein	TJM Communications, Inc.
Ehrhardt Group, The	MCA Public Relations	TMC Communications, LLC
Eberly & Collard Public Relations	Mekky Media Relations Inc.	Touchdown PR
Energi PR	Mighty	Transmitter
Farrow Communications	MWWPR	Trier and Co.
Firecracker PR	Newell PR	TrizCom Public Relations
First and Last PR	NewmanPR	Vero
Fox Greenberg Public Relations	Novitas Communications	V.I.P.R Agency
Full Tilt Marketing	O'Donnell Agency	Voorhees Segal Communications
Gale Branding	Pineapple Public Relations	WEILL (Geoffrey Weill Associates, Inc.)
Gambel Communications	Porter Novelli	Wicked Creative
Gladstone Place Partners	Powell Mayas	Yulu Public Relations Inc.
Glen Echo Group	Proof Strategies	Zapwater Communications, Inc.
Global Strategy Group	Propllr	Lapwater Communications, me.
Global Strategy Gloup	Tiopin	

PR FIRMS NEWLY LISTED IN THE DIRECTORY

PR FIRM RANKING INSTRUCTIONS

Your firm can be an O'Dwyer ranked firm—a prime new business tool—by filling out the form below and e-mailing it to john@odwyerpr.com. Send top page of latest income tax return and W-3 for 2019. Your ranking will be posted on odwyerpr.com and you can use it in new business pitches. Clients have come to rely on firms in the O'Dwyer rankings.

Deadline for rankings based on '19 fee income: Fri., Mar. 6, 2020

Letter from the CPA of the PR firm as follows: (This form may be photocopied and used by CPA)

To the Board of Directors of

(city, state)

2020

Banked PB Firm

n Tax Documents

odwyerpr.com

We have performed the procedures enumerated below, which were agreed to by you solely for the purpose of ranking the PR firm named above with O'Dwyer's based on 2019 results. This engagement to apply agreed-upon procedures was performed in accordance with the standards established by the American Institute of Certified Public Accountants. The sufficiency of the procedures is solely the responsibility of the PR firm. We make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or any other purpose. Our procedures were as follows:

A. Net fee income is defined as basically charges for PR counseling and time spent preparing and placing stories in media. Mark-ups for out-of-pocket expenses and mark-ups and/or profits from collateral activities such as graphics, video production, printing, public opinion research, etc., are included as actual amounts. Such amounts do not exceed the limit of 7.5% of total fees. We compared fee income, as defined above, to the appropriate fee billing records and found that for the 12 months ended Dec. 31, 2019:

Net fee income for 2019 was: \$ _	
Net fee income for 2018 was: \$ _	

B. Gross billings for calendar 2019 aggregated (total income plus reimbusables).

C. We determined from the payroll records that ______ employees were employed full-time as of Dec. 31, 2019 (employees who worked at least 35 hours a week and had F.I.C.A. taxes withheld).

D. Wages paid as reported on enclosed form W-3 for 2019 totaled: \$

Percentage gain (loss) was:

- E. Enclosed is the first page of the latest Federal income tax return of the PR firm signed and dated by both us (the CPA) and ______ (CEO of PR firm).
- G. Net fees of the PR firm named above in one or more of 12 PR specialties are given below to rank the firm in that specialty category. We are providing names of accounts to show the firm's expertise in these areas. (fees of specialties cannot exceed total fees of firm.)

Agriculture	Financial PR/IR	Professional Services
Beauty & Fashion	Food & Beverage	Sports/Leisure
Entertainment/Cultural	Healthcare	Technology/Indus.
Environmental/PA	Home Furnishings	Travel & Econ. Dev

H. List branch office fees/staff on a separate sheet for: New York, Chicago, Los Angeles, Washington, D.C. area, Boston, Connecticut, Philadelphia, Pittsburgh, Atlanta, Southeast, Florida, Ohio, St. Louis, Minneapolis/St. Paul, Midwest Cities, Austin, Dallas, Houston, Seattle, Western Cities, San Francisco, Sacramento and Silicon Valley.

We were not engaged to, and did not, perform an audit, the objective of which would be the expression of an opinion on any of the accounts or items referred to above. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you. This report is intended solely for the use of the specified user listed above and should not be used by those who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes.

Signed by outside CPA	Signed by CEO of PR firm:	
Agency contact for this form:	phone:	e-mail:

GENERAL RULES UNDER WHICH ENTRIES ARE EDITED:

Only long-term (six months or more) clients should be listed and they should be active in 2020. PR operations which are units of advertising agencies or partly owned by ad agency employees must indicate this. Affiliates or joint ventures of PR firms should not be listed. **A PR professional's name may appear only once.** At least one full-time person must be listed at each branch. Staff listed at h.q. cannot also be listed in branches. Firms billing more than \$1 million should list at least six PR executives or staff. Only firms that list accounts will be considered for the rankings. Firms that participate in the categories must show at least three accounts in the particular specialty.





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RANKING OF PR FIRMS WITH MAJOR U.S. OPERATIONS

	Firm	2018 Net Fees	FT Employees	% Change from 2017
1.	Edelman, New York, NY	\$888,405,000	5,616	-0.6
2.	W2O Group, San Francisco, CA	177,569,000	718	23.1
3.	APCO Worldwide, Washington, DC	134,136,700	783	4
4.	Finn Partners, New York, NY	88,114,000	617	8
5.	Zeno Group, New York, NY	73,373,239	481	13.6
6.	ICR, New York, NY	69,166,880	188	9
7.	Ruder Finn Inc., New York, NY	69,100,000	603	NA
8.	Prosek Partners, New York, NY	46,994,360	163	15.1
9.	MWWPR, New York, NY	42,584,020	189	6.5
10.	Padilla, Minneapolis, MN	41,233,936	226	3
11.	Hotwire, New York, NY	36,879,576	264	10.9
12.	Citizen Relations, Los Angeles, CA	34,084,343	202	10.7
13.	Spectrum, Washington, DC	32,900,000	116	37.1
14.	5W Public Relations, New York, NY	32,410,427	146	17.7
15.	G&S Business Communications, New York, NY	30,480,000	182	11.8
16.	Coyne PR, Parsippany, NJ	30,000,000	133	7
17.	Fahlgren Mortine, Columbus, OH	29,632,896	208	8.9
18.	French West Vaughan, Raleigh, NC	29,280,490	113	16
19.	Jackson Spalding, Atlanta, GA	25,300,426	138	8
20.	Health Unlimited, New York, NY	24,267,133	102	-6.6
21.	Kivvit, Chicago, IL	24,220,353	74	8.4
22.	Hunter PR, New York, NY	24,000,000	116	7
23.	Havas Formula, New York, NY	22,324,063	130	11.6
24.	IMRE, LLC, Baltimore, MD	21,940,000	133	34.3
25.	Racepoint Global, Boston, MA	20,876,000	117	-16.8
26.	Crosby, Annapolis, MD	20,693,661	80	36.5
27.	PAN Communications, Boston, MA	19,893,730	130	12.1
28.	Matter Communications, Newburyport, MA	19,732,255	157	15
29.	LaunchSquad, San Francisco, CA	19,284,304	116	1.5
30.	Regan Luxury, Boston, MA	18,543,132	104	13.6
31.	Highwire PR, San Francisco, CA	17,901,420	74	5.2
32.	Inkhouse, Waltham, MA	17,696,102	109	9.1
33.	Bravo Group, Inc., Harrisburg, PA	16,458,558	83	14.6
34.	Zimmerman Agency, Tallahassee, FL	15,200,000	52	1
35.	Bateman Group, San Francisco, CA	14,499,420	68	16.5
36.	Walker Sands Communications, Chicago, IL	14,116,410	115	62.3
37.	The Hoffman Agency, San Jose, CA	13,665,000	35	7.4
38.	rbb Communications, Miami, FL	13,552,882	74	18.8
39.	Evoke PR & Influence, Philadelphia, PA	12,000,000	55	0
40.	Jarrard Phillips Cate & Hancock, Brentwood, TN	11,591,239	36	17.5
41.	Davies, Santa Barbara, CA	11,119,160	35	6
42.	Bliss Integrated Communication, New York, NY	11,031,000	55	15.7
43.	J Public Relations, New York, NY	10,632,135	71	17.1
44.	KYNE, New York, NY	10,405,888	48	7.3
Cer	oyright 2019 J.R. O'Dwyer Co., Inc.			continued on page 9

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RANKING OF PR FIRMS continued

	Firm	3010 NT 4 T		0/ Charge for a 201
45	Firm	2018 Net Fees \$10,055,000	FT Employees	% Change from 2017 32.1
	Lambert, Grand Rapids, MI Development Counsellors Int'l (DCI), New York, NY	. , ,	50	32.1
46. 47.	JeffreyGroup, Miami, FL	10,050,306 9,975,712	157	22.4
	Gregory FCA, Ardmore, PA	9,973,712	74	8.9
48. 49.	360PR+, Boston, MA	9,738,953	54	16.7
50 .	MP&F Strategic Communications, Nashville, TN	9,541,632	65	17.5
50.	NJF, an MMGY Global company, New York, NY	9,376,703	55	17.5
51. 52.	JPA Health Communications, Washington, DC	9,264,490	34	1
52. 53.	Rasky Partners, Inc., Boston, MA	8,582,259	34	-18.1
55.	Greentarget Global LLC, Chicago, IL	8,467,310	42	4.1
	Infinite Global, New York, NY	8,055,189	42	18.6
55. 56				6.1
56. 57	Merritt Group, McLean, VA Lou Hammond Group, New York, NY	7,904,308 7,800,243	37 40	4
57. 59	Singer Associates, Inc., San Francisco, CA	7,690,997	40	47.9
58.				22.9
59.	Vested, New York, NY North 6th Agency, Inc., New York, NY	7,268,000 7,010,951	31 43	16.5
	Pierpont Communications, Houston, TX	6,763,557	43	10.5
61.	Konnect Agency, Los Angeles, CA	5,739,951	33	
	Sam Brown Inc., Wayne, PA	5,621,644	40	6
63. 64.	Tunheim, Minneapolis, MN	5,581,000	33	2
	-	5,409,338	22	2.3
65. 66	Dukas Linden Public Relations, New York, NY Hawkins Int'l Public Relations, New York, NY	5,180,581	36	3.5
		5,110,141	42	
67. 68.	Public Communications Inc., Chicago, IL The SPI Group LLC, Fairfield, NJ	5,100,000	31	-3 -5.7
	• • •		22	-3.7
69. 70	Lazar Partners, New York, NY L.C. Williams & Associates, Chicago, IL	4,878,125		
		4,705,032	23	2.4
71.	MCS Healthcare Public Relations, Bedminster, NJ	4,194,507	18 31	9.7 2.2
	March Communications, Boston, MA	4,168,379 4,100,995	31	-2.5
	Touchdown PR, Austin, TX Trevelino/Keller, Atlanta, GA	4,043,027	24	18.2
7 4 . 75.	SevenTwenty Strategies, LLC, Washington, DC	4,043,027	31	21.5
7 6 .	Cerrell Associates, Los Angeles, CA	3,751,386	19	-3.6
70.	Schneider Associates, Boston, MA	3,747,280	15	-5.0
77. 78.	Berk Communications, New York, NY	3,455,600	15	30.9
70. 79.	Raffetto Herman Strategic Communications, Seattle, WA	3,395,648	20	8.2
79. 80.	Fish Consulting, Fort Lauderdale, FL	3,301,775	20	2.1
81.	Intermarket Communications (A Lansons Co.), New York, NY	3,014,442	15	NA
82.	Champion Management Group, Dallas, TX	3,011,783	22	4.4
83.	BackBay Communications, Boston, MA	2,984,508	20	6.6
84.	Lovell Communications, Nashville, TN	2,976,067	20	15.6
85.	Beehive Strategic Communication, St. Paul, MN	2,973,951	13	-15.9
85. 86.	Standing Partnership, St. Louis, MO	2,975,951	15	-17.9
80. 87.	Idea Grove, Dallas, TX	2,923,737	34	-17.9
	BoardroomPR, Ft. Lauderdale, FL	2,900,000	17	-9.5
		2,900,000	1/	
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RANKING OF PR FIRMS continued

F	lirm	2018 Net Fees	FT Employees	% Change from 201
89. (CashmanKatz, Glastonbury, CT	\$2,865,000	27	-4
90. Z	Zapwater Communications, Chicago, IL	2,805,000	22	14.3
91. (Caliber Corporate Advisers, New York, NY	2,729,690	14	72
9 2. I	Perry Communications Group, Inc., Sacramento, CA	2,701,296	10	43
93. (Gatesman, Pittsburgh, PA	2,634,274	67	15.4
94. I	Brownstein Group, Philadelphia, PA	2,537,214	9	-5.6
95. I	LaVoie Health Science, Boston, MA	2,489,984	11	17.6
96. (O'Malley Hansen Communications, Chicago, IL	2,413,000	13	-8.6
97. H	Kohnstamm Communications, Inc., St. Paul, MN	2,311,630	12	11
98. (Crenshaw Communications, New York, NY	2,280,188	14	23
99. A	ARPR, Atlanta, GA	2,262,442	17	43.5
1 00. F	Ripp Media/Public Relations, Inc., New York, NY	2,201,786	8	16.3
101. I	W Group, Inc., West Hollywood, CA	2,170,000	11	-19.5
1 02. I	Hodges Partnership, The, Richmond, VA	2,131,313	15	0.0
103. I	BLAZE, Santa Monica, CA	2,110,618	12	9.6
1 04. S	SPM Communications, Dallas, TX	2,103,020	14	-4.1
05. F	Karbo Communications, San Francisco, CA	2,012,737	17	43.6
06. S	Stanton Communications, Washington, DC	1,955,838	11	-10.4
1 07. E	Bellmont Partners, Minneapolis, MN	1,826,828	13	18.4
08. I	Hollywood Agency, Hingham, MA	1,752,509	7	-14.2
09. I	Hemsworth Communications, Ft. Lauderdale, FL	1,750,973	22	11.3
10. I	Landis Communications, San Francisco, CA	1,738,547	8	1
11. I	Buchanan Public Relations, Bryn Mawr, PA	1,586,150	8	3.4
1 2. A	Akrete, Evanston, IL	1,410,893	4	6.6
13. \	WordWrite Communications LLC, Pittsburgh, PA	1,368,300	10	10.4
14. 7	The Bradford Group, Nashville, TN	1,345,265	12	36.6
15. N	Marketing Maven Public Relations, Camarillo, CA	1,335,565	9	-42.7
16. E	Buttonwood Communications Group, New York, NY	1,311,200	8	48.8
17. F	Rosica Communications, Fair Lawn, NJ	1,282,705	5	-1.4
18. E	Butler Associates, LLC, New York, NY	1,256,507	9	43.1
19. 7	The Hoyt Organization Inc., Torrance, CA	1,200,000	9	0
20. N	Maccabee, Minneapolis, MN	1,190,839	8	0
21. k	KCD Public Relations, Inc., San Diego, CA	1,057,583	8	40.7
22. 1	The Dana Agency, Miami, FL	1,031,037	9	7.8
23. (CommCentric Solutions, Inc., Tampa, FL	995,796	6	11
24. E	Bob Gold & Associates, Redondo Beach, CA	910,137	7	-3.9
25. E	Bianchi Public Relations, Troy, MI	900,432	3	-8
26. F	Feintuch Communications, New York, NY	888,523	3	4.9
27. E	BizCom Associates, Plano, TX	708,907	8	5.9
28. A	AMP3 Public Relations, New York, NY	665,497	6	33.1
29. T	FransMedia Group, Boca Raton, FL	650,676	6	1.3
30. J	Judge Public Relations, LLC, Tampa, FL	629,654	6	76.1
31. V	Weiss PR, Inc., Baltimore, MD	587,820	3	2.6
32. S	Stuntman PR, New York, NY	481,585	3	1.0
33. N	Novitas Communications, Denver, CO	383,441	4	2.4

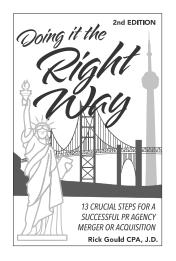
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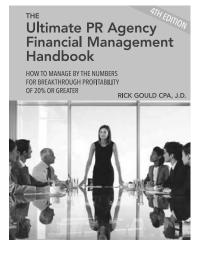
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LIST OF MAJOR HOLDING COMPANIES AND THEIR PR SUBSIDIARIES

Dentsu Inc.

Dentsu Aegis Network Dentsu Public Relations Mitchell (Part of Dentsu Aegis Network)

Havas Group

The Abernathy MacGregor Group Cake Havas Creative Havas Formula Havas Life Medicom Havas PR Havas PR Global Collective Red Havas

Huntsworth

Citigate Dewe Rogerson Grayling Huntsworth Health Red Consultancy

Interpublic Group of Cos.

Carmichael Lynch Relate Current Global DeVries Global Golin ITB IW Group MullenLowe Group PMK•BNC Powell Tate Rogers & Cowan Tierney Weber Shandwick

MDC Partners

Allison+Partners Exponent Hunter KWT Global Sloane & Co. Veritas Communications

Next Fifteen Communications Group

Archetype The Blueshirt Group M Booth The OutCast Agency Publitek

Omnicom Group Cone

FleishmanHillard Ketchum Porter Novelli

Publicis Groupe Kekst CNC

MSL Publicis Worldwide

Syneos Health

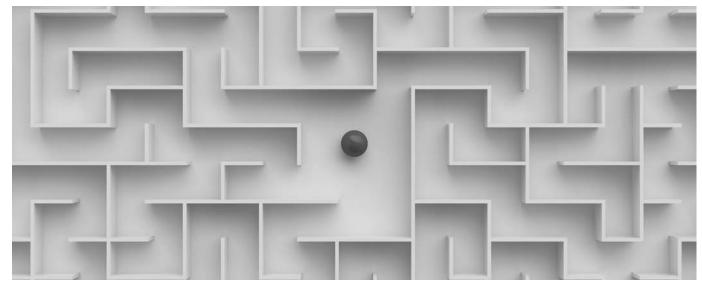
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WPP

Blanc & Otus BCW (Burson Cohn Wolfe) Finsbury GCI Group The Glover Park Group Hill+Knowlton Strategies Ogilvy PPR Prime Policy Group Public Strategies Superunion

W2O

Marketeching Pure Sentient Twist Mktg WCG





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Even if you don't know his name, you know his work."

The New York Times writing about our founder, Michael Sitrick

HERE IS WHAT ELSE THE TIMES AND OTHERS HAVE SAID ABOUT MIKE AND OUR FIRM

The New York Times: "The City's Most Prominent Crisis Management Firm"

NY Times: "He did an absolutely brilliant job, but it annoyed the hell out of me at the time," Richard Wald, Emeritus Professor at the Columbia School of Journalism and former SVP for ABC News, on Michael Sitrick's work for Food Lion, in response to a negative segment on Prime Time Live.

Business Week: "Now (she) has hired Michael Sitrick, whose Los Angeles public-relations firm is known for going atomic on opponents using 'truth squads, 'wheel-of-pain' tactics and high profile journalists (who write profiles). "That's unbelievable," said the head of the firm opposite Sitrick in the case being written about in that article. "This is the heavy artillery."

Fortune Magazine: "The Winston Wolf of Public Relations had arrived" (an analogy to the Harvey Keitel character in Pulp Fiction). Sitrick cleans up the messes of companies, celebrities and others, and he's a strategist who isn't adverse to treating PR as combat."

Los Angeles Times: "LA's king of crisis PR."

TechCrunch: "When it comes to handling crisis situations in particular, Sitrick is as well regarded as they come." "We've been in a tricky position a number of times and the thinking (in Silicon Valley) has historically been to ignore reporters, says one Bay Area tech founder. "Sitrick takes the opposite approach. You're made to get into the trenches and engage."

Columbia Journalism Review: "The Master of Spin:" "In Spin, Sitrick explains that journalists see themselves as 'the countervailing force that keeps the oligarchs and plutocrats at bay. And if in the process a reporter can manage to make a name for himself—respected by his peers and honored by the Pulitzer committee—who's to say that's such a bad thing.' ...He understands us better, perhaps, than we understand ourselves."

"You cannot put your firm's interests ahead of the client's interests,"

Michael Sitrick as quoted in The New York Times.



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LEADING GAINERS AMONG THE RANKING OF PR FIRMS

FIRMS IN THE TOP 25 OVERALL (representing fees from \$20.8M to \$888.4M)

Firm	2018 Net Fees	FT Employees	% Change from 2017
1. Spectrum, Washington, D.C.	\$32,900,000	116	37.1
2. IMRE, Baltimore, MD	21,940,000	133	34.3
3. W2O Group, San Francisco	177,569,000	718	23.1
4. 5W PR, New York, NY	32,410,427	146	17.7
5. French West Vaughan, Raleigh, NC	29,280,490	113	16.0
6. Prosek Partners, New York, NY	46,994,360	163	15.1
7. Zeno Group, New York, NY	73,373,239	481	13.6
8. G&S Business Comms., New York, NY	30,480,000	182	11.8
9. Havas Formula, New York, NY	22,324,063	130	11.6
10. Hotwire, New York, NY	36,879,576	264	10.9

FIRMS RANKED 26 THROUGH 50 (representing fees from \$9.5M to \$20.6M)

1. Walker Sands Communications, Chicago, IL	\$14,116,410	115	62.3
2. Crosby, Annapolis, MD	20,693,661	80	36.5
3. Lambert, Grand Rapids, MI	10,055,000	55	32.1
4. JeffreyGroup, Miami, FL	9,975,712	157	22.4
5. rbb Communications, Miami, FL	13,552,882	74	18.8
6. Jarrard Phillips Cate & Hancock, Brentwood, TN	11,591,239	36	17.5
6. MP&F Strategic Communications, Nashville, TN	9,541,632	65	17.5
7. J Public Relations, New York, NY	10,632,135	71	17.1
8. 360PR+, Boston, MA	9,738,953	54	16.7
9. Bateman Group, San Francisco, CA	14,499,420	68	16.5
10. Bliss Integrated Communication, New York, NY	11,031,000	55	15.7

FIRMS RANKED 51 THROUGH 100 (representing fees from \$2.2M to \$9.3M)

1. Caliber Corporate Advisers, New York, NY	\$2,729,690	14	72.0
2. Singer Associates, Inc., San Francisco, CA	7,690,997	18	47.9
3. ARPR, Atlanta, GA	2,262,442	17	43.5
4. Perry Communications Group, Inc., Sacramento, CA	2,701,296	10	43.0
5. Berk Communications, New York, NY	3,455,600	16	30.9
6. Crenshaw Communications, New York, NY	2,280,188	14	23.0
7. Vested, New York, NY	7,268,000	31	22.9
8. SevenTwenty Strategies, Washington, DC	4,015,229	31	21.5
9. Infinite Global, New York, NY	8,055,189	40	18.6
10. Trevelino/Keller, Atlanta, GA	4,043,027	24	18.2

FIRMS RANKED 101 THROUGH 133 (representing fees from \$383K to \$2.1M)

1. Judge Public Relations, Tampa, FL	\$629,654	6	76.1
2. Buttonwood Communications Group, New York, NY	1,311,200	8	48.8
3. Karbo Communications, San Francisco, CA	2,012,737	17	43.6
4. Butler Associates, New York, NY	1,256,507	9	43.1
5. KCD Public Relations, Inc., San Diego, CA	1,057,583	8	40.7
6. The Bradford Group, Nashville, TN	1,345,265	12	36.6
7. AMP3 Public Relations, New York, NY	665,497	6	33.1
8. Bellmont Partners, Minneapolis, MN	1,826,828	13	18.4
9. Hemsworth Communications, Ft. Lauderdale, FL	1,750,973	22	11.3
10. CommCentric Solutions, Inc., Tampa, FL	995,796	6	11.0

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RANKING OF PR FIRMS BY CITIES & REGIONS

NEW YORK & NEW JERSEY

NEW YORK & NEW JERSEY			
	Firm	2018 Net Fees	FT Empl.
1.	Edelman (includes Rochester)	\$197,147,000	909
2.	Zeno Group	73,373,239	481
3.	Ruder Finn Inc.	69,100,000	603
4.	Prosek Partners	46,994,360	163
5.	Hotwire	36,879,576	264
6. 7.	5W Public Relations MWWPR (includes NJ offices)	32,410,427 31,851,949	146 128
8.	Coyne PR, Parsippany, NJ	30,000,000	133
9.	Finn Partners	29,279,000	211
	Health Unlimited	24,267,133	102
	ICR	24,259,824	88
	Hunter PR Havas Formula	24,000,000	116
	APCO Worldwide	22,324,063 13,947,500	130 60
	Turner, a Fahlgren Mortine Co., New York	, ,	50
	Kivvit (includes Asbury Park, NJ)	11,613,425	36
	Citizen Relations	11,474,688	0
	Bliss Integrated Communication	11,031,000	55
	Padilla	10,867,851	30
	J Public Relations KYNE	10,632,135 10,405,888	71 48
	Development Counsellors Int'l (DCI)	10,050,306	50
	NJF, an MMGY Global company	9,376,703	55
	Lou Hammond Group	7,800,243	40
25.	G&S Business Communications	7,375,696	66
	Vested	7,268,000	31
	North 6th Agency, Inc.	7,010,951	43
	Dukas Linden Public Relations Hawkins Int'l Public Relations	5,409,338	22 36
	The SPI Group LLC, Fairfield, NJ	5,180,581 5,100,000	30
	Lazar Partners	4,878,125	22
32.	MCS Healthcare PR, Bedminster, NJ	4,194,507	18
	Berk Communications	3,455,600	16
	Intermarket Communications, New York		15
	Caliber Corporate Advisers Infinite Global	2,729,690	14
	Crenshaw Communications	2,590,933 2,280,188	10 14
	Ripp Media/Public Relations, Inc.	2,200,100	8
	Inkhouse	1,723,843	14
	Buttonwood Communications Group	1,311,200	8
	Rosica Communications, Fair Lawn, NJ		5
	Butler Associates, LLC	1,256,507	9
	Feintuch Communications AMP3 Public Relations	888,523 665,497	3
	Stuntman PR	481,585	3
	WASHINGTON,		5
1.	Edelman	\$72,096,000	275
2.	APCO Worldwide	41,817,000	165
3. 4.	Spectrum IMRE, LLC, Baltimore, MD	32,900,000 21,940,000	116 133
4. 5.	Crosby, Annapolis, MD	21,940,000	80
<i>6</i> .	Finn Partners	12,538,000	60
7.	JPA Health Communications	9,264,490	34
8.	Merritt Group, McLean, VA	7,904,308	37
9.	Kivvit	4,873,484	14
	SevenTwenty Strategies, LLC	4,015,229	31
_	Padilla Stanton Communications	2,216,003 1,955,838	12 11
	Raffetto Herman Strategic Comms.	1,685,316	11
	MWWPR	1,145,255	12
	Weiss PR, Inc., Baltimore, MD	587,820	3
	CONNECTICU	J T	
1.	ICR, Norwalk, CT	\$30,192,576	70
2. © (CashmanKatz, Glastonbury, CT Copyright 2019 J.R. O'Dwyer Co., Inc.	2,865,000	27
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BOSTON

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			F I
	Firm	2018 Net Fees	Empl.
1.	Racepoint Global	\$20,876,000	117
2.	PAN Communications	19,893,730	130
3.	Regan Luxury	18,543,132	104
4.	Inkhouse, Waltham, MA	17,696,102	109
5.	Matter Communications	15,976,074	132
6.	360PR+	9,738,953	54
7.	Rasky Partners, Inc.	8,582,259	32
8.	ICR	5,409,612	12
9.	March Communications	4,168,379	31
10	Schneider Associates	3,747,280	15
11.	BackBay Communications	2,984,508	20
12	LaVoie Health Science	2,489,984	11
13	Hollywood Agency, Hingham, MA	1,752,509	7

PENNSYLVANIA

1.	Bravo Group, Inc., Harrisburg	\$16,458,558	83
2.	Evoke PR & Influence, Philadelphia	12,000,000	55
3.	Gregory FCA, Ardmore	9,860,000	74
4.	Sam Brown Inc., Wayne	5,621,644	40
5.	Gatesman, Pittsburgh	2,634,274	67
6.	Brownstein Group, Philadelphia	2,537,214	9
7.	Buchanan Public Relations, Bryn Mawr	1,586,150	8
8.	WordWrite Communications LLC, Pittsburgh	n 1,368,300	10

SOUTHEAST

1.	French West Vaughan, Raleigh, NC	\$29,280,490	113
2.	Jackson Spalding, Atlanta, GA	25,300,426	138
3.	Edelman, Atlanta, GA	23,212,000	120
4.	G&S Business Comms, Raleigh, NC	17,144,974	83
5.	Zimmerman Agency, Tallahassee, FL	15,200,000	52
6.	rbb Communications, Miami, FL	13,552,882	74
7.	Jarrard Phillips Cate & Hancock, Brentwood, T	'N 11,591,239	36
8.	JeffreyGroup, Miami, FL	9,975,712	157
9.	Finn Partners, Nashville, TN	9,909,000	62
10.	MP&F Strategic Comms., Nashville, TN	9,541,632	65
11.	Padilla, Richmond, VA	7,380,816	49
	Trevelino/Keller, Atlanta, GA	4,043,027	24
13.	APCO Worldwide, Raleigh, NC	3,844,000	19
14.	Lovell Communications, Nashville, TN	2,976,067	20
15.	BoardroomPR, Ft. Lauderdale, FL	2,900,000	17
16.	Edelman, Orlando, FL	2,779,000	11
17.	ARPR, Atlanta, GA	2,262,442	17
18.	Hodges Partnership, The, Richmond, VA	2,131,313	15
19.	Hemsworth Comms., Fort Lauderdale, FL	1,750,973	22
20.	The Bradford Group, Nashville, TN	1,345,265	12
21.	The Dana Agency, Miami, FL	1,004,717	9
22.	CommCentric Solutions, Inc., Tampa, FL	995,796	6
23.	Kivvit, Miami, FL	747,719	4
24.	TransMedia Group, Boca Raton, FL	650,676	6
25.	Judge Public Relations, LLC, Tampa, FL	629,654	6
	FLORIDA		
1.	Zimmerman Agency, Tallahassee	\$15,200,000	52
2.	rbb Communications, Miami	13,552,882	74
3.	JeffreyGroup, Miami	9,975,712	157
4.	Fish Consulting, Fort Lauderdale	3,301,775	20
5.	BoardroomPR, Fort. Lauderdale	2,900,000	17
6.	Edelman, Orlando	2,779,000	11
7.	Hemsworth Comms., Fort Lauderdale	1,750,973	22
8.	The Dana Agency, Miami	1,031,037	9
9.	CommCentric Solutions, Inc., Tampa	995,796	6
10.	Kivvit, Miami	747,719	4
11.	TransMedia Group, Boca Raton	650,676	6
12.	Judge Public Relations, LLC, Tampa	629,654	6
	City & Regional rankin	ngs continued o	n page 19

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RANKING OF PR FIRMS BY CITIES & REGIONS continued

CHICAGO

CHICAGO			E
	Firm	2018 Net Fees	FT Empl.
1.	Edelman (includes Detroit)	\$99,833,000	557
2.	Walker Sands Communications	14,116,410	115
3.	Finn Partners (includes Detroit)	8,702,000	53
4.	Greentarget Global LLC	8,467,310	42
5.	Kivvit	6,985,725	20
6.	G&S Business Communications	5,959,330	34
7.	Public Communications Inc.	5,110,141	42
8.	L.C. Williams & Associates	4,705,032	23
9.	Padilla	4,258,904	22
10.	APCO Worldwide	4,117,600	17
11.	Zapwater Communications	2,805,000	22
12.	O'Malley Hansen Communications	2,413,000	13
13.	MWWPR	1,952,515	10
14.	Akrete, Evanston, IL	1,410,893	4
15.	Infinite Global	259,093	1

LOS ANGELES

1. Edelman (includes Beverly Hills) \$	30,354,000	143
2. Davies, Santa Barbara, CA	11,119,160	35
3. Citizen Relations (includes Irvine)	7,649,779	0
4. Konnect Agency	5,739,951	33
5. Finn Partners	4,504,000	38
6. MWWPR	3,774,259	16
7. Cerrell Associates	3,751,386	19
8. IMRE, LLC	2,581,000	20
9. IW Group, Inc., West Hollywood, CA	2,170,000	11
10.BLAZE, Santa Monica, CA	2,110,618	12
11. Marketing Maven PR, Camarillo, CA	1,335,565	9
12. The Hoyt Organization Inc., Torrance, CA	1,200,000	9
13.Bob Gold & Associates, Redondo Beach, CA	910,137	7

SAN FRANCISCO & NORTHERN CALIFORNIA

1.	W2O Group	\$177,569,000	718
2.	Edelman (includes Silicon Valley)	47,847,000	203
3.	LaunchSquad	19,284,304	116
4.	Highwire PR	17,901,420	74
5.	Bateman Group	14,499,420	68
6.	The Hoffman Agency, San Jose, CA	13,665,000	35
7.	Hotwire	9,503,203	32
8.	ICR	9,304,869	18
9.	Singer Associates, Inc.	7,690,997	18
10.	Inkhouse	5,885,662	42
11.	Finn Partners	5,324,000	25
12.	Edelman	3,264,000	15
13.	Perry Comms Group, Inc., Sacramento, Ca	A 2,701,296	10
14.	Infinite Global	2,590,933	10
15.	Padilla	2,516,625	13
16.	Karbo Communications	2,012,737	17
17.	MWWPR	1,816,674	8
18.	Landis Communications	1,738,547	8

TEXAS

1.	Edelman (incl. Dallas & Houston), Austin	\$23,100,000	108
2.	Pierpont Communications, Houston	6,763,557	31
3.	Touchdown PR, Austin	4,100,995	38
4.	Champion Management Group, Dallas	3,011,783	22
5.	Idea Grove, Dallas	2,901,468	34
6.	SPM Communications, Dallas	2,103,020	14
7.	BizCom Associates, Plano	708,907	8
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MIDWEST CITIES

	MIDWEST CITIES		
	Firm 2	018 Net Fees	FT Empl.
1.	Edelman (includes Detroit), Chicago, IL	\$99,833,000	557
2.	Fahlgren Mortine, Columbus, OH	29,632,896	208
3.	Walker Sands Comms., Chicago, IL	14,116,410	115
4. 5.	Padilla, Minneapolis, MN Lambert, Grand Rapids, MI	13,993,737 10,055,000	87 55
5. 6.	Finn Partners (includes Detroit), Chicago, I		53
7.	Greentarget Global LLC, Chicago, IL	8,467,310	42
8.	Kivvit, Chicago, IL	6,985,725	20
9.	G&S Business Comms., Chicago, IL	5,959,330	34
10.	Tunheim, Minneapolis, MN	5,581,000	33
	Public Communications Inc., Chicago, IL	5,110,141	42
	L.C. Williams & Associates, Chicago, IL Padilla, Chicago, IL	4,705,032 4,258,904	23 22
	APCO Worldwide, Chicago, IL	4,117,600	17
	Beehive Strategic Comm., St. Paul, MN	2,973,951	13
16.	Standing Partnership, St. Louis, MO	2,925,757	16
	Zapwater Communications, Chicago, IL	2,805,000	22
	O'Malley Hansen Comms., Chicago, IL Kakastarum Comma Inc. St. Baul, MN	2,413,000	13
	Kohnstamm Comms., Inc., St. Paul, MN MWWPR, Chicago, IL	2,311,630 1,952,515	12 10
	Bellmont Partners, Minneapolis, MN	1,826,828	13
	Akrete, Evanston, IL	1,410,893	4
	Maccabee, Minneapolis, MN	1,190,839	8
	Bianchi Public Relations, Troy, MI	900,432	3
25.	Infinite Global, Chicago, IL	259,093	1
	WESTERN CITIES	5	
1.	17	\$177,569,000	718
2.	Edelman (incl. Silicon Valley), San Fran., CA	47,847,000	203
3. 4.	Edelman, Seattle, WA Edelman (incl. Beverly Hills), Los Angeles, CA	37,490,000	194 143
4. 5.	LaunchSquad, San Francisco, CA	19,284,304	143
6.	Highwire PR, San Francisco, CA	17,901,420	74
7.	Bateman Group, San Francisco, CA	14,499,420	68
8.	The Hoffman Agency, San Jose, CA	13,665,000	35
9.	Davies, Santa Barbara, CA	11,119,160	35
	Hotwire, San Francisco, CA	9,503,203	32
	ICR, San Francisco, CA Edelman, Portland, OR	9,304,869 8,207,000	18 44
	Singer Associates, Inc., San Francisco, CA	, ,	18
	Citizen Relations, Los Angeles, CA	7,649,779	0
15.	Inkhouse, San Francisco, CA	5,885,662	42
16.	Konnect Agency, Los Angeles, CA	5,739,951	33
	Finn Partners, San Francisco, CA	5,324,000	25
	Finn Partners, Los Angeles, CA	4,504,000	38
	MWWPR, Los Angeles, CA Cerrell Associates, Los Angeles, CA	3,774,259 3,751,386	16 19
	Edelman, Sacramento, CA	3,264,000	15
	Finn Partners, Portland, OR	2,844,000	21
	Perry Comms. Group, Inc., Sacramento, C.		10
	Infinite Global, San Francisco, CA	2,590,933	10
	IMRE, LLC	2,581,000	20
	Padilla, San Francisco, CA IW Group, Inc., West Hollywood, CA	2,516,625 2,170,000	13 11
	BLAZE, Santa Monica, CA	2,110,618	12
	Karbo Communications, San Francisco, CA	, ,	17
30.	APCO Worldwide (incl. CA to CO), Seattle, Wa		11
	MWWPR, San Francisco, CA	1,816,674	8
	Landis Communications, San Francisco, C		8
	Raffetto Herman Strategic Comms., Seattle, V		10
	Marketing Maven PR, Camarillo, CA The Hoyt Organization Inc., Torrance, CA	1,335,565 1,200,000	9 9
	KCD Public Relations, Inc., San Diego, CA		8
	Bob Gold & Associates, Redondo Beach, C		7
	Novitas Communications, Denver, CO	383,441	4



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RANKING OF PR FIRMS BY SPECIALTY

AGRICULTURE

Firm		2018 Net Fees
1. G&S Business	Communications, New York, NY	\$17,938,881
2. Edelman, New	York, NY	8,529,000
3. French West	Vaughan, Raleigh, NC	2,128,039
4. Padilla, Minnea	polis, MN	1,418,219
5. Zeno Group, No	ew York, NY	929,289
6. Citizen Relation	ns, Los Angeles, CA	896,620
7. Standing Partne	ership, St. Louis, MO	596,578
8. Bellmont Partne	ers, Minneapolis, MN	308,574
9. Jackson Spaldir	ng, Atlanta, GA	215,706
10. Kivvit, Chicago	, IL	147,393
11. North 6th Agen	cy, Inc., New York, NY	102,000
12. Trevelino/Kelle	r, Atlanta, GA	50,000
13. Landis Commu	nications, San Francisco, CA	12,000
14. O'Malley Hans	en Communications, Chicago, IL	2,500

SPORTS/LEISURE

1.	MWWPR, New York, NY	\$8,747,651
2.	French West Vaughan, Raleigh, NC	6,336,500
3.	Coyne PR, Parsippany, NJ	2,800,000
4.	Havas Formula, New York, NY	2,288,794
5.	Edelman, New York, NY	1,592,000
6.	Berk Communications, New York, NY	1,370,500
7.	APCO Worldwide, Washington, DC	1,078,100
8.	Konnect Agency, Los Angeles, CA	760,850
9.	Jackson Spalding, Atlanta, GA	679,200
10.	IW Group, Inc., West Hollywood, CA	555,000
11.	O'Malley Hansen Communications, Chicago, IL	521,350
12.	Fish Consulting, Fort Lauderdale, FL	513,000
13.	360PR+, Boston, MA	486,947
14.	Racepoint Global, Boston, MA	430,737
15.	Kivvit, Chicago, IL	278,171
16.	SPM Communications, Dallas, TX	269,737
17.	Trevelino/Keller, Atlanta, GA	200,000
18.	Kohnstamm Communications, Inc., St. Paul, MN	190,019
19.	BizCom Associates, Plano, TX	120,000
20.	BLAZE., Santa Monica, CA	85,100
21.	Marketing Maven Public Relations, Camarillo, CA	81,750
22.	Judge Public Relations, LLC, Tampa, FL	77,891
23.	MP&F Strategic Communications, Nashville, TN	66,234
24.	BoardroomPR, Ft. Lauderdale, FL	65,000
25.	Buchanan Public Relations, Bryn Mawr, PA	35,597
26.	Champion Management Group, Dallas, TX	28,000
27.	Maccabee, Minneapolis, MN	17,084
28.	Padilla, Minneapolis, MN	16,238
29.	Perry Communications Group, Inc., Sacramento, CA	11,000
30.	Zeno Group, New York, NY	10,523

HOME FURNISHINGS

	Firm	2018 Net Fees
1.	G&S Business Communications, New York, NY	\$4,357,033
2.	Citizen Relations, Los Angeles, CA	3,463,603
3.	Zimmerman Agency, Tallahassee, FL	3,300,000
4.	Edelman, New York, NY	3,274,000
5.	L.C. Williams & Associates, Chicago, IL	3,219,357
6.	Coyne PR, Parsippany, NJ	3,000,000
7.	Jackson Spalding, Atlanta, GA	2,713,319
8.	5W Public Relations, New York, NY	2,000,000
9.	Havas Formula, New York, NY	1,859,450
10.	Zeno Group, New York, NY	1,628,120
11.	Hunter PR, New York, NY	1,500,000
12.	Pierpont Communications, Houston, TX	1,212,060
13.	rbb Communications, Miami, FL	640,796
14.	Inkhouse, Waltham, MA	507,853
	French West Vaughan, Raleigh, NC	372,200
16.	Trevelino/Keller, Atlanta, GA	300,000
	O'Malley Hansen Communications, Chicago, IL	295,750
	Rosica Communications, Fair Lawn, NJ	239,055
	Marketing Maven Public Relations, Camarillo, CA	,
	SPM Communications, Dallas, TX	222,870
	Zapwater Communications, Chicago, IL	152,250
	Konnect Agency, Los Angeles, CA	151,484
	Schneider Associates, Boston, MA	127,950
	Landis Communications, San Francisco, CA	120,000
	BoardroomPR, Ft. Lauderdale, FL	75,000
	Maccabee, Minneapolis, MN	66,840
	Kivvit, Chicago, IL	40,000
	Padilla, Minneapolis, MN	39,737
	MP&F Strategic Communications, Nashville, TN	16,500
30.	Stuntman PR, New York, NY	10,000

BEAUTY & FASHION

1.	Edelman, New York, NY	\$83,455,000
2.	Citizen Relations, Los Angeles, CA	6,311,286
3.	French West Vaughan, Raleigh, NC	5,624,181
4.	Zeno Group, New York, NY	4,941,933
5.	5W Public Relations, New York, NY	4,500,000
6.	Turner, a Fahlgren Mortine company, New York, NY	3,274,784
7.	Coyne PR, Parsippany, NJ	3,000,000
8.	LaunchSquad, San Francisco, CA	1,382,000
9.	Havas Formula, New York, NY	884,399
10.	BLAZE, Santa Monica, CA	725,399
11.	AMP3 Public Relations, New York, NY	647,519
12.	360PR+, Boston, MA	486,947
13.	Hunter PR, New York, NY	400,000
14.	SPM Communications, Dallas, TX	355,251
15.	O'Malley Hansen Communications, Chicago, IL	318,550
16.	Zapwater Communications, Chicago, IL	304,250
17.	Hollywood Agency, Hingham, MA	248,000
18.	Trevelino/Keller, Atlanta, GA	175,000
19.	Konnect Agency, Los Angeles, CA	146,810
20.	Marketing Maven Public Relations, Camarillo, CA	113,818
21.	IW Group, Inc., West Hollywood, CA	105,000
22.	Padilla, Minneapolis, MN	51,658
23.	BoardroomPR, Ft. Lauderdale, FL	50,000
24.	J Public Relations, New York, NY	22,934
25.	rbb Communications, Miami, FL	22,038
26.	Maccabee, Minneapolis, MN	9,587

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Specialty rankings continued on page 23

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RANKING OF PR FIRMS BY SPECIALTY continued

FINANCIAL PR/INVESTOR RELS.

	Firm	2018 Net Fees
1.	Edelman, New York, NY	\$79,857,000
2.	ICR, New York, NY	47,469,335
3.	Prosek Partners, New York, NY	41,492,456
4.	APCO Worldwide, Washington, DC	10,739,700
5.	Vested, New York, NY	7,268,000
6.	Gregory FCA, Ardmore, PA	6,000,000
7.	Dukas Linden Public Relations, New York, NY	5,409,338
8.	Lambert, Grand Rapids, MI	4,039,000
9.	Bliss Integrated Communication, New York, NY	3,948,000
10	Intermarket Comms. (A Lansons Co.) New York, N	NY 3,014,442
11.	Kivvit, Chicago, IL	2,995,865
12	BackBay Communications, Boston, MA	2,984,508
	G&S Business Communications, New York, NY	2,694,202
14	Finn Partners, New York, NY	2,500,000
15	Zeno Group, New York, NY	2,237,698
	Inkhouse, Waltham, MA	1,719,664
	. 5W Public Relations, New York, NY	1,600,000
	Padilla, Minneapolis, MN	1,362,728
	Buttonwood Comms Group, New York, NY	1,311,200
	Caliber Corporate Advisers, New York, NY	1,228,360
21	Akrete, Evanston, IL	1,153,662
22	Pierpont Communications, Houston, TX	1,060,553
	KCD Public Relations, Inc., San Diego, CA	1,057,583
	. 360PR+, Boston, MA	973,895
	Rasky Partners, Inc., Boston, MA	781,100
_	Greentarget Global LLC, Chicago, IL	759,000
	Havas Formula, New York, NY	746,130
_	Beehive Strategic Communication, St. Paul, MN	608,769
	Citizen Relations, Los Angeles, CA	417,840
	Jackson Spalding, Atlanta, GA	360,626
	. The Bradford Group, Nashville, TN	358,489
	. IW Group, Inc., West Hollywood, CA	319,000
	French West Vaughan, Raleigh, NC	271,234
	rbb Communications, Miami, FL	270,205
	Butler Associates, LLC, New York, NY	267,017
	MP&F Strategic Communications, Nashville, TN	254,420
	Trevelino/Keller, Atlanta, GA	245,000
	BoardroomPR, Ft. Lauderdale, FL	200,000
	Buchanan Public Relations, Bryn Mawr, PA	193,297
	Standing Partnership, St. Louis, MO	145,969
	Brownstein Group, Philadelphia, PA	105,286
_	North 6th Agency, Inc., New York, NY	100,075
	O'Malley Hansen Communications, Chicago, IL	92,400
	The Hoyt Organization Inc., Torrance, CA	65,000
	Public Communications Inc., Chicago, IL	60,777
_	Feintuch Communications, New York, NY	60,554
	Weiss PR, Inc., Baltimore, MD	58,782
	Judge Public Relations, LLC, Tampa, FL	11,970
	Landis Communications, San Francisco, CA	5,000
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TRAVEL/HOSPITALITY/ECONOMIC DEV.

		18 Net Fees
1.	Edelman, New York, NY	\$39,843,000
2.	APCO Worldwide, Washington, DC	15,022,400
3.	Zimmerman Agency, Tallahassee, FL	11,800,000
4.	Finn Partners, New York, NY	11,125,000
5.	J Public Relations, New York, NY	10,441,381
6.	Development Counsellors Int'l, New York, NY	10,050,306
7.	Turner, a Fahlgren Mortine company, New York, N	Y 9,809,261
8.	NJF, an MMGY Global company, New York, NY	9,376,703
9.	Lou Hammond Group, New York, NY	7,800,243
10.	French West Vaughan, Raleigh, NC	5,095,114
11.	Hawkins Int'l Public Relations, New York, NY	5,000,000
12.	Kivvit, Chicago, IL	4,085,024
13.	Jackson Spalding, Atlanta, GA	3,798,010
14.	Coyne PR, Parsippany, NJ	3,300,000
15.	rbb Communications, Miami, FL	3,257,863
16.	5W Public Relations, New York, NY	2,300,000
17.	Zeno Group, New York, NY	2,239,657
18.	Zapwater Communications, Chicago, IL	1,681,271
19.	Hemsworth Communications, Fort Lauderdale, FL	1,625,562
20.	Citizen Relations, Los Angeles, CA	1,262,421
21.	360PR+, Boston, MA	973,895
22.	Berk Communications, New York, NY	827,850
23.	LaunchSquad, San Francisco, CA	523,000
24.	MP&F Strategic Communications, Nashville, TN	497,354
25.	North 6th Agency, Inc., New York, NY	321,000
26.	Gregory FCA, Ardmore, PA	312,112
27.	Hunter PR, New York, NY	300,000
28.	Tunheim, Minneapolis, MN	293,428
29.	IW Group, Inc., West Hollywood, CA	259,000
30.	Padilla, Minneapolis, MN	226,603
31.	Bellmont Partners, Minneapolis, MN	192,493
32.	Inkhouse, Waltham, MA	177,165
33.	Butler Associates, LLC, New York, NY	107,000
34.	Marketing Maven Public Relations, Camarillo, CA	75,087
35.	BoardroomPR, Ft. Lauderdale, FL	60,000
36.	Stuntman PR, New York, NY	55,000
37.	Public Communications Inc., Chicago, IL	44,329
38.	Standing Partnership, St. Louis, MO	43,082
38.	Fish Consulting, Fort Lauderdale, FL	40,000
40.	Havas Formula, New York, NY	31,452
41.	Judge Public Relations, LLC, Tampa, FL	11,106
	Specialty rankings continu	ied on page 25

REACH, INFLUENCE, AND CONVERT MORE BUYERS. Public Relations. Marketing. Creative.





PROFESSIONAL SERVICES

1. Edelman, New York, NY	\$81,394,000
2. MWWPR, New York, NY	8,909,509
3. Jackson Spalding, Atlanta, GA	7,643,752
4. Finn Partners, New York, NY	6,900,000
5. Greentarget Global LLC, Chicago, IL	6,745,000
6. Infinite Global, New York, NY	5,440,960
7. Prosek Partners, New York, NY	4,894,449
8. Kivvit, Chicago, IL	4,827,873
9. Bliss Integrated Comm, New York, NY	4,589,000
10. rbb Communications, Miami, FL	4,183,936
11. 5W Public Relations, New York, NY	4,100,000
12. Schneider Associates, Boston, MA	3,009,710
13. Padilla, Minneapolis, MN	2,808,132
14. Rasky Partners, Inc., Boston, MA	2,689,782
15. Zeno Group, New York, NY	2,303,655
16. Ripp Media/PR, Inc., New York, NY	2,201,786
17. MP&F Strategic Comms, Nashville, TN	2,012,466
18. French West Vaughan, Raleigh, NC	2,010,503
19. North 6th Agency, Inc., New York, NY	2,001,025
20. BoardroomPR, Fort Lauderdale, FL	2,000,000
21. Havas Formula, New York, NY	1,963,648
22. Racepoint Global, Boston, MA	1,825,411
23. Pierpont Communications, Houston, TX	1,590,829
24. Matter Communications, Newburyport, MA	1,179,121
25. Fish Consulting, Fort Lauderdale, FL	1,089,000
26. Public Communications Inc., Chicago, IL	1,024,839
27. Tunheim, Minneapolis, MN	995,205
28. Inkhouse, Waltham, MA	973,626
29. Konnect Agency, Los Angeles, CA	848,999
30. The Bradford Group, Nashville, TN	701,579
31. Brownstein Group, Philadelphia, PA	688,764
32. Beehive Strategic Communication, St. Paul, MN	562,482
33. Gregory FCA, Ardmore, PA	525,000
34. The Hoyt Organization Inc., Torrance, CA	496,000
35. Buchanan Public Relations, Bryn Mawr, PA	470,375
36. Standing Partnership, St. Louis, MO	447,825
37. Marketing Maven PR, Camarillo, CA	421,861
38. WordWrite Comms LLC, Pittsburgh, PA	401,900
39. Butler Associates, LLC, New York, NY	372,500
40. Zapwater Communications, Chicago, IL	360,300
41. Citizen Relations, Los Angeles, CA	351,589
42. IW Group, Inc., West Hollywood, CA	323,000
43. Bellmont Partners, Minneapolis, MN	268,198
44. Akrete, Evanston, IL	257,231
45. Hollywood Agency, Hingham, MA	251,000
46. Maccabee, Minneapolis, MN	178,896
47. Hunter PR, New York, NY	175,000
48. Trevelino/Keller, Atlanta, GA	175,000
49. Rosica Communications, Fair Lawn, NJ	170,289
50. Weiss PR, Inc., Baltimore, MD	146,955
51. Kohnstamm Communications, Inc., St. Paul, MN	
52. The SPI Group LLC, Fairfield, NJ	143,326
53. Bianchi Public Relations, Troy, MI	89,903
54. Judge Public Relations, LLC, Tampa, FL	16,875
55. O'Malley Hansen Communications, Chicago, IL	8,200
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FOOD & BEVERAGE

	Firm	2018 Net Fees
1.	Edelman, New York, NY	\$111,419,000
2.	Hunter PR, New York, NY	16,200,000
3.	Padilla, Minneapolis, MN	15,737,186
4.	APCO Worldwide, Washington, DC	15,736,400
5.	Zeno Group, New York, NY	13,353,365
6.	Citizen Relations, Los Angeles, CA	10,927,316
7.	Havas Formula, New York, NY	8,664,470
8.	MWWPR, New York, NY	8,504,187
9.	Coyne PR, Parsippany, NJ	6,400,000
10.	Finn Partners, New York, NY	5,950,000
11.	Jackson Spalding, Atlanta, GA	5,038,021
12.	5W Public Relations, New York, NY	4,500,000
13.	360PR+, Boston, MA	3,895,581
14.	French West Vaughan, Raleigh, NC	3,619,775
15.	Konnect Agency, Los Angeles, CA	3,566,914
16.	Champion Management Group, Dallas, TX	2,850,000
17.	Lambert, Grand Rapids, MI	1,671,000
18.	Kohnstamm Comms, Inc., St. Paul, MN	1,638,823
19.	Fish Consulting, Fort Lauderdale, FL	1,262,000
20.	Berk Communications, New York, NY	1,257,250
21.	SPM Communications, Dallas, TX	1,189,590
22.	Kivvit, Chicago, IL	1,174,967
23.	Tunheim, Minneapolis, MN	1,091,660
24.	Matter Communications, Newburyport, MA	1,068,721
25.	BLAZE, Santa Monica, CA	950,100
26.	The Dana Agency, Miami, FL	900,000
27.	LaunchSquad, San Francisco, CA	622,000
28.	O'Malley Hansen Communications, Chicago, IL	557,200
29.	Maccabee, Minneapolis, MN	531,062
30.	L.C. Williams & Associates, Chicago, IL	455,515
31.	Stuntman PR, New York, NY	403,267
32.	IW Group, Inc., West Hollywood, CA	369,000
33.	rbb Communications, Miami, FL	342,755
34.	Zapwater Communications, Chicago, IL	283,200
35.	Brownstein Group, Philadelphia, PA	246,812
36.	BizCom Associates, Plano, TX	216,000
37.	Rosica Communications, Fair Lawn, NJ	205,915
38.	Buchanan Public Relations, Bryn Mawr, PA	198,828
39.	J Public Relations, New York, NY	167,820
40.	Judge Public Relations, LLC, Tampa, FL	162,791
41.	Trevelino/Keller, Atlanta, GA	150,000
42.	Hemsworth Communications, Fort Lauderdale, F	TL 125,411
43.	Inkhouse, Waltham, MA	93,467
44.	Hollywood Agency, Hingham, MA	61,500
45.	MP&F Strategic Communications, Nashville, TN	53,005
46.	BoardroomPR, Fort Lauderdale, FL	50,000
47.	Beehive Strategic Communication, St. Paul, MN	36,295
48.	Public Communications Inc., Chicago, IL	30,451
49.	WordWrite Comms LLC, Pittsburgh, PA	16,400

Specialty rankings continued on page 27

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HEALTHCARE

	Firm 2	2018 Net Fees
1.	W2O Group, San Francisco, CA	\$168,171,000
2.	Edelman, New York, NY	154,202,000
3.	Spectrum, Washington, DC	32,900,000
4.	APCO Worldwide, Washington, DC	25,087,900
5.	Health Unlimited, New York, NY	24,267,133
6.	Finn Partners, New York, NY	21,182,000
7.	Crosby, Annapolis, MD	19,204,310
8.	Zeno Group, New York, NY	12,300,659
9.	Evoke PR & Influence, Philadelphia, PA	12,000,000
10.	Jarrard Phillips Cate & Hancock, Brentwood, TN	11,591,239
11.	IMRE, LLC, Baltimore, MD	11,450,000
12.	KYNE, New York, NY	10,405,888
13.	Padilla, Minneapolis, MN	9,630,245
1 <i>3</i> . 14.	JPA Health Communications, Washington, DC	9,264,490
15.	Coyne PR, Parsippany, NJ	9,000,000
1 <i>5</i> .	Sam Brown Inc., Wayne, PA	5,621,644
10. 17.	The SPI Group LLC, Fairfield, NJ	4,956,674
17. 18.	Lazar Partners, New York, NY	4,930,074
10. 19.	5W Public Relations, New York, NY	4,878,125
19. 20.	Citizen Relations, Los Angeles, CA	4,300,000
	MCS Healthcare PR, Bedminster, NJ	, ,
21.	, ,	4,194,507
22.	MWWPR, New York, NY	3,168,922
23.	Lovell Communications, Nashville, TN	2,976,067
24.	Public Communications Inc., Chicago, IL	2,900,420
25. 26	rbb Communications, Miami, FL	2,876,163
26.	Hunter PR, New York, NY	2,600,000
27.	PAN Communications, Boston, MA	2,586,184
28.	Bliss Integrated Comm, New York, NY	2,494,000
29.	LaVoie Health Science, Boston, MA	2,489,984
30.	Matter Communications, Newburyport, MA	2,483,498
31.	MP&F Strategic Comms, Nashville, TN	2,329,335
32.	SevenTwenty Strategies, LLC, Washington, DC	2,328,195
33.	360PR+, Boston, MA	1,947,790
34.	Racepoint Global, Boston, MA	1,907,544
35.	Beehive Strategic Comm, St. Paul, MN	1,675,677
36.	Rasky Partners, Inc., Boston, MA	1,579,425
37.	Tunheim, Minneapolis, MN	1,516,094
38.	Kivvit, Chicago, IL	1,483,874
39.	Lambert, Grand Rapids, MI	1,325,000
40.	Jackson Spalding, Atlanta, GA	1,238,933
41.	Gregory FCA, Ardmore, PA	1,100,000
42.	L.C. Williams & Associates, Chicago, IL	1,029,935
43.	Standing Partnership, St. Louis, MO	1,025,535
44.	Inkhouse, Waltham, MA	880,519
45.	Trevelino/Keller, Atlanta, GA	875,000
46.	Havas Formula, New York, NY	825,596
47.	Rosica Communications, Fair Lawn, NJ	645,075
48.	G&S Business Communications, New York, NY	633,845
49.	Pierpont Communications, Houston, TX	606,030
50.	Landis Communications, San Francisco, CA	555,000
50.		
50. 51.	Bellmont Partners, Minneapolis, MN	545,376

HEALTHCARE continued

HEALI HCAKE continued	
Firm 20	018 Net Fees
53. French West Vaughan, Raleigh, NC	495,445
54. LaunchSquad, San Francisco, CA	484,000
55. Raffetto Herman Strategic Comms, Seattle, WA	475,969
56. Greentarget Global LLC, Chicago, IL	474,000
57. North 6th Agency, Inc., New York, NY	423,000
58. Marketing Maven PR, Camarillo, CA	413,108
59. Singer Associates, Inc., San Francisco, CA	362,529
60. Merritt Group, McLean, VA	335,057
61. Maccabee, Minneapolis, MN	273,633
62. IW Group, Inc., West Hollywood, CA	240,000
63. Perry Comms Group, Inc., Sacramento, CA	238,058
64. Judge Public Relations, LLC, Tampa, FL	221,747
65. Schneider Associates, Boston, MA	195,395
66. WordWrite Communications LLC, Pittsburgh, PA	190,500
67. Fish Consulting, Fort Lauderdale, FL	143,000
68. BLAZE, Santa Monica, CA	125,500
69. Weiss PR, Inc., Baltimore, MD	117,564
70. Brownstein Group, Philadelphia, PA	113,894
71. Kohnstamm Communications, Inc., St. Paul, MN	110,932
72. BoardroomPR, Ft. Lauderdale, FL	100,000
73. Hollywood Agency, Hingham, MA	90,000
74. O'Malley Hansen Communications, Chicago, IL	52,000
75. SPM Communications, Dallas, TX	18,441
ENTERTAINMENT/CULTURA	L
1. Edelman, New York, NY	\$31,657,000
2. Finn Partners, New York, NY	6,650,000
3. Zeno Group, New York, NY	6,584,933
4. French West Vaughan, Raleigh, NC	2,422,430
5. Kivvit, Chicago, IL	810,767
6. Public Communications Inc., Chicago, IL	616,991
7. Jackson Spalding, Atlanta, GA	614,928
8. 360PR+, Boston, MA	486,947
9. Citizen Relations, Los Angeles, CA	408,653
10. rbb Communications, Miami, FL	341,706
11. Singer Associates, Inc., San Francisco, CA	285,498
12. O'Malley Hansen Communications, Chicago, IL	269,300
13. Brownstein Group, Philadelphia, PA	217,426
14. MP&F Strategic Communications, Nashville, TN	166,992
15. BLAZE, Santa Monica, CA	150,000
16. BoardroomPR, Ft. Lauderdale, FL	100,000
17. Trevelino/Keller, Atlanta, GA	100,000
18. Rasky Partners, Inc., Boston, MA	87,500
19. Standing Partnership, St. Louis, MO	65,292
20. Landis Communications, San Francisco, CA	50,000
21. SPM Communications, Dallas, TX	47,131
22. Padilla, Minneapolis, MN	43,138
23. WordWrite Communications LLC, Pittsburgh, PA	31,660
24. Hunter PR, New York, NY	25,000
25. AMP3 Public Relations, New York, NY	16,977
26. Champion Management Group, Dallas, TX	11,000
27. Buchanan Public Relations, Bryn Mawr, PA	9,812
28. Rosica Communications, Fair Lawn, NJ	6,750
29. Judge Public Relations, LLC, Tampa, FL	5,927
Specialty rankings contin	ued on page 2

Specialty rankings continued on page 28

TECHNOLOGY/INDUSTRIAL

	Firm	2018 Net Fees
1.	Edelman, New York, NY	\$280,260,000
2.	Hotwire, New York, NY	36,879,576
 3.	Zeno Group, New York, NY	25,303,770
4.	Finn Partners, New York, NY	22,476,000
 5.	ICR, New York, NY	18,291,753
6.	Highwire PR, San Francisco, CA	17,901,420
o. 7.	PAN Communications, Boston, MA	17,307,546
8.	Racepoint Global, Boston, MA	16,712,708
9.	LaunchSquad, San Francisco, CA	16,273,000
). 10.	Bateman Group, San Francisco, CA	14,499,420
11.	Walker Sands Communications, Chicago, IL	14,116,410
12.	The Hoffman Agency, San Jose, CA	13,665,000
12.	MWWPR, New York, NY	13,253,751
13.	APCO Worldwide, Washington, DC	10,889,600
14.	Fahlgren Mortine, Columbus, OH	10,809,347
16.	W2O Group, San Francisco, CA	9,398,000
10.	Inkhouse, Waltham, MA	9,084,293
17. 18.	5W Public Relations, New York, NY	8,900,000
10. 19.	Padilla, Minneapolis, MN	8,290,343
19. 20.	· · · ·	8,290,343
20. 21.	Matter Communications, Newburyport, MA Merritt Group, McLean, VA	8,229,872 7,569,251
21. 22.	• • •	
22. 23.	Havas Formula, New York, NY	5,060,125
	G&S Business Communications, New York, NY	
24.	March Communications, Boston, MA	4,168,379
25.	MP&F Strategic Comms, Nashville, TN	4,145,326
26.	Touchdown PR, Austin, TX	4,100,995
27.	Citizen Relations, Los Angeles, CA	3,870,596
28.	Rasky Partners, Inc., Boston, MA	3,444,452
29.	North 6th Agency, Inc., New York, NY	3,145,851
30.	Raffetto Herman Strategic Comms, Seattle, WA	
31.	Idea Grove, Dallas, TX	2,901,468
32.	Hunter PR, New York, NY	2,800,000
33.	Coyne PR, Parsippany, NJ	2,500,000
34.	Crenshaw Communications, New York, NY	2,280,188
35.	ARPR, Atlanta, GA	2,262,442
36.		2,100,000
37.	Jackson Spalding, Atlanta, GA	2,059,544
38.	Karbo Communications, San Francisco, CA	2,012,737
39.	Singer Associates, Inc., San Francisco, CA	1,804,510
40.	Caliber Corporate Advisers, New York, NY	1,501,330
41.	Trevelino/Keller, Atlanta, GA	1,450,000
42.	Lambert, Grand Rapids, MI	1,416,000
43.	Kivvit, Chicago, IL	1,213,316
44.	Pierpont Communications, Houston, TX	1,212,060
45.	Brownstein Group, Philadelphia, PA	1,165,032
46.	Tunheim, Minneapolis, MN	1,063,518
47.	CommCentric Solutions, Inc., Tampa, FL	995,796
48.	Feintuch Communications, New York, NY	984,452
49.	Bianchi Public Relations, Troy, MI	810,529
50.	Prosek Partners, New York, NY	607,455
51.	rbb Communications, Miami, FL	601,490
52.	Standing Partnership, St. Louis, MO	600,682
53.	360PR+, Boston, MA	486,947

TECHNOLOGY/INDUSTRIAL continued

	Firm	2018 Net Fees
54.	Greentarget Global LLC, Chicago, IL	\$356,100
55.	Landis Communications, San Francisco, CA	340,000
56.	Bellmont Partners, Minneapolis, MN	337,669
57.	WordWrite Communications LLC, Pittsburgh, P	A 336,025
58.	French West Vaughan, Raleigh, NC	298,104
59.	O'Malley Hansen Communications, Chicago, II	295,750
60.	The Bradford Group, Nashville, TN	285,197
61.	Konnect Agency, Los Angeles, CA	264,893
62.	Weiss PR, Inc., Baltimore, MD	235,128
63.	Kohnstamm Communications, Inc., St. Paul, MI	N 198,363
64.	Hollywood Agency, Hingham, MA	167,000
65.	BoardroomPR, Ft. Lauderdale, FL	100,000
66.	Maccabee, Minneapolis, MN	98,891
67.	Judge Public Relations, LLC, Tampa, FL	82,846
68.	BLAZE, Santa Monica, CA	74,618
69.	Fish Consulting, Fort Lauderdale, FL	70,000
70.	Buchanan Public Relations, Bryn Mawr, PA	58,208
71.	Public Communications Inc., Chicago, IL	54,840
72.	Champion Management Group, Dallas, TX	27,000
73.	Stuntman PR, New York, NY	13,318
74.	Beehive Strategic Communication, St. Paul, MN	N 11,715

ENVIRONMENTAL/PUBLIC AFFAIRS

1.	APCO Worldwide, Washington, DC	\$45,548,900
2.	Edelman, New York, NY	12,922,000
3.	Davies, Santa Barbara, CA	11,119,160
4.	Finn Partners, New York, NY	6,331,000
5.	Singer Associates, Inc., San Francisco, CA	5,238,460
6.	Cerrell Associates, Los Angeles, CA	3,751,386
7.	Perry Communications Group, Inc., Sacramento, CA	A 2,463,238
8.	Kivvit, Chicago, IL	2,325,177
9.	Pierpont Communications, Houston, TX	1,893,844
10.	Lambert, Grand Rapids, MI	1,830,000
11.	SevenTwenty Strategies, LLC, Washington, DC	1,687,033
12.	Padilla, Minneapolis, MN	1,609,710
13.	Zeno Group, New York, NY	1,539,416
14.	Citizen Relations, Los Angeles, CA	1,350,569
15.	rbb Communications, Miami, FL	1,015,930
16.	Jackson Spalding, Atlanta, GA	878,383
17.	Tunheim, Minneapolis, MN	621,095
18.	French West Vaughan, Raleigh, NC	606,995
19.	Butler Associates, LLC, New York, NY	509,989
20.	Landis Communications, San Francisco, CA	430,000
21.	Schneider Associates, Boston, MA	414,225
22.	Public Communications Inc., Chicago, IL	377,494
23.	Inkhouse, Waltham, MA	215,009
24.	Fish Consulting, Fort Lauderdale, FL	184,000
25.	Buchanan Public Relations, Bryn Mawr, PA	118,789
26.	WordWrite Communications LLC, Pittsburgh, PA	117,000
27.	Beehive Strategic Communication, St. Paul, MN	85,593
28.	BoardroomPR, Ft. Lauderdale, FL	50,000
29.	Trevelino/Keller, Atlanta, GA	50,000
30.	Weiss PR, Inc., Baltimore, MD	29,391

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INDEX TO PUBLIC RELATIONS FIRMS WITH SPECIALIZED SKILLS

(Only PR firms that list clients in the Directory are included. This index is basically a guide to smaller PR operations which have handled many PR accounts in a specialized area over a period of years. Larger firms also have capabilities in these specializations which may vary from office to office and year to year.)

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Agriculture

Alabama

Stephen Bradley & Associates LLC, Birmingham Stephen Bradley & Associates LLC, Montgomery

California

CMW Media, San Diego Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Financial Profiles, Inc., Los Angeles Financial Profiles, Inc., Palo Alto Fineman PR, San Francisco Imre, LLC, Los Angeles Padilla, San Francisco Peppercomm, San Francisco Pollack PR Marketing Group, The, Los Angeles Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara

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Florida

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Maryland Imre, LLC, Sparks Weber Shandwick, Baltimore

Massachusetts Weber Shandwick, Boston

Michigan

Piper & Gold Public Relations, Lansing Weber Shandwick, Birmingham

Minnesota

Bellmont Partners, Minneapolis Padilla, Minneapolis Weber Shandwick, Minneapolis

Missouri

Standing Partnership, St. Louis TVG, St. Louis Weber Shandwick, Kansas City Weber Shandwick, St. Louis

New Jersey

Kivvit, Asbury Park Violet PR, Montclair

New York

Didit, Melville Edelman, New York G&S Business Communications, New York Impact PR & Communications, Poughkeepsie Imre, LLC, New York JeffreyGroup, New York Kivvit, New York KWT Global, New York Padilla, New York Peppercomm, New York Non-Profits - Political Candidates - Professional Services - Real Estate Finance & Development - Social Media - Sports/Leisure - Technology/Industrial - Travel/Hospitality/Economic Dev. -

Pollack PR Marketing Group, The, New York Ruder Finn Inc., New York Weber Shandwick, East Aurora Weber Shandwick, New York

North Carolina French | West | Vaughan, Raleigh G&S Business Communications, Raleigh

Ohio

akhia communications, Cleveland akhia communications, Hudson Fahlgren Mortine, Columbus Inspire PR Group, Westerville

Oregon Edelman, Portland Weinstein PR, Portland

Pennsylvania Weber Shandwick, Philadelphia

Tennessee Weber Shandwick, Nashville

Texas Edelman, Austin Edelman, Dallas Edelman, Houston Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Virginia Hodges Partnership, The, Richmond Padilla, Richmond

Washington Edelman, Seattle Weber Shandwick, Seattle

Wisconsin FullTilt Marketing, Hubertus MorganMyers, Waukesha

Automotive/Transportation

Alabama JJPR Agency, Daphne Stephen Bradley & Associates LLC, Birmingham Stephen Bradley & Associates LLC, Montgomery

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Connecticut

Butler Associates, LLC, Stamford

District Of Columbia

Curley Company, Washington Edelman, Washington Falls Communications, Washington kglobal, Washington Kivvit, Washington Lewis, Washington Padilla, Washington Proof Strategies, Washington Signal Group, Washington

Florida

Dragon Horse Ad Agency, Naples Edelman, Miami Edelman, Orlando Judge Public Relations, LLC, Tampa Kivvit, Miami

Georgia

BLH Consulting, Inc., Atlanta Brandware, Atlanta Edelman, Atlanta Mower, Atlanta Trevelino/Keller, Atlanta

Illinois

CBD Marketing/CBD Public Relations, Chicago Edelman, Chicago Financial Profiles, Inc., Chicago Kivvit, Chicago Lewis, Chicago Padilla, Chicago Spool, Evanston

Massachusetts BIGfish Communications, Boston Lewis, Boston Mower, Newton Regan Luxury, Boston Version 2.0 Communications, Boston

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Minnesota Padilla, Minneapolis

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Pennsylvania Brownstein Group, Philadelphia

Tennessee Calvert Street Group, Nashville

Texas

Barracuda Public Relations, El Paso Edelman, Austin Edelman, Dallas Edelman, Houston Snackbox, Austin TrizCom Public Relations, Dallas

Virginia Padilla, Richmond

Washington Edelman, Seattle

Beauty & Fashion

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Colorado

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Brand Guild, The, Washington Edelman, Washington Finn Partners, Washington Weber Shandwick, Washington

Florida

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Massachusetts

Finn Partners, Boston Hollywood Agency, Hingham ICR, Boston LaunchSquad, Cambridge M Booth, Boston Regan Luxury, Boston 360PR+, Boston Weber Shandwick, Boston

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Finn Partners, Detroit Weber Shandwick, Birmingham

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Beehive Strategic Communication, St. Paul Carmichael Lynch Relate, Minneapolis Kohnstamm Communications, Saint Paul Weber Shandwick, Minneapolis

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Ohio

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Oregon

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Pennsylvania

Bolt Public Relations, Pittsburgh Tierney, Harrisburg Tierney, Philadelphia Weber Shandwick, Philadelphia

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Texas

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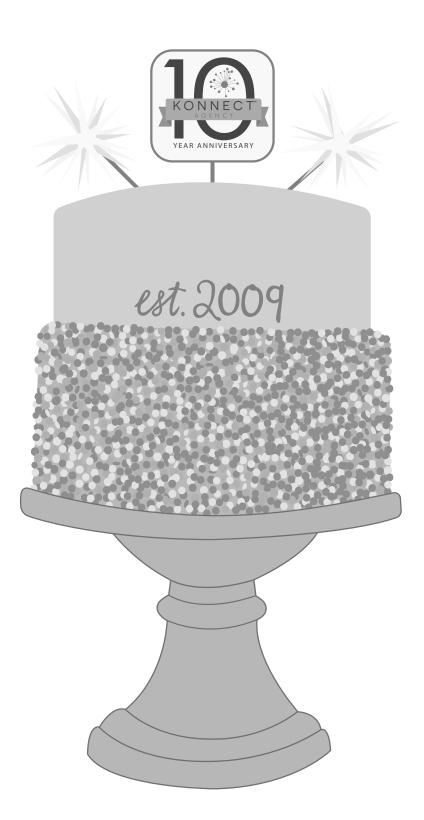
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KPS3, Reno

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New York

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Ohio

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Pennsylvania

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Rhode Island

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Finn Partners, Nashville MP&F Strategic Communications, Nashville Stones River Group, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso Bolt Public Relations, Dallas Edelman, Austin Edelman, Dallas Edelman, Houston Jackson Spalding, Dallas TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Virginia

Boyle Public Affairs, Arlington BRG Communications, Alexandria Hodges Partnership, The, Richmond Padilla, Richmond

Washington

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Entertainment/Cultural

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Conroy Martinez Group, The, Coral Gables Dana Agency, The, Miami Dragon Horse Ad Agency, Naples Edelman, Miami Edelman, Orlando Finn Partners, Fort Lauderdale Fish Consulting, Fort Lauderdale JeffreyGroup, Miami Judge Public Relations, LLC, Tampa Kivvit, Miami Lou Hammond Group, Miami rbb Communications, Miami TransMedia Group, Boca Raton Waite Company, The, Melbourne Weber Shandwick, Miami Zapwater Communications, Coral Gables

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Edelman, Atlanta Hope-Beckham Inc., Atlanta Jackson Spalding, Athens Jackson Spalding, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

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Agency H5, Chicago Edelman, Chicago Falk Associates/Contact, Chicago Financial Profiles, Inc., Chicago Finn Partners, Chicago Glen Echo Group, Chicago Glendale Communications Group, Inc., Barrington Heron Agency, Chicago Kivvit, Chicago LaunchSquad, Chicago Mekky Media Relations Inc., Chicago Motion Agency, Inc., The, Chicago Public Communications Inc., Chicago Taylor, Chicago TimeZoneOne, Chicago Weber Shandwick, Chicago Zapwater Communications, Chicago

Kentucky

RunSwitch, Louisville

Louisiana

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Maryland

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Massachusetts

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Minnesota

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Rhode Island Duffy & Shanley, Inc., Providence Matter Communications, Providence

South Carolina Lou Hammond Group, Charleston

Tennessee

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Minnesota

Padilla, Minneapolis Weber Shandwick, Minneapolis

Missouri TVG, St. Louis Weber Shandwick, Kansas City Weber Shandwick, St. Louis

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Edelman, Portland Finn Partners, Portland Weinstein PR, Portland

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Virginia

BRG Communications, Alexandria GreenSmith PR, LLC, Fairfax Hodges Partnership, The, Richmond Padilla, Richmond Silverline Communications, Vienna

Washington

Edelman, Seattle Weber Shandwick, Seattle

Financial PR/Investor Relations

Alabama Markstein, Birmingham

Arizona Caliber Group, Tucson

California

Allison+Partners, San Francisco Bolt Public Relations, Costa Mesa CMW Media, San Diego DRIVEN360, Temecula Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Financial Profiles, Inc., Los Angeles Financial Profiles, Inc., Palo Alto Harden Communications Partners, Oakland ICR, San Diego ICR, San Francisco Imre, LLC, Los Angeles InkHouse, San Francisco IW Group, Los Angeles IW Group, San Francisco Karbo Communications, Redwood City Karbo Communications, San Francisco KCD PR Inc. - Top FinTech PR Firm, San Diego Landis Communications Inc., San Francisco Padilla, San Francisco Peppercomm, San Francisco RF | Binder Partners, Inc., Los Angeles RF | Binder Partners, Inc., San Francisco Sard Verbinnen & Co, Los Angeles Sard Verbinnen & Co, San Francisco Sitrick And Company, Los Angeles Sitrick And Company, San Francisco Strange Brew Strategies, San Francisco Torrenzano Group, The, San Francisco Trier and Company, San Francisco UPRAISE Marketing + Public Relations, San Francisco Vested. San Francisco W2O Group, San Francisco Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara

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Florida

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Georgia

BLH Consulting, Inc., Atlanta Brandware, Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta Jackson Spalding, Atlanta Jackson Spalding, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

Akrete, Evanston CBD Marketing/CBD Public Relations, Chicago Dixon/James Communications, Chicago Edelman, Chicago Financial Profiles, Inc., Chicago Glen Echo Group, Chicago Greentarget Global LLC, Chicago Kivvit, Chicago Mekky Media Relations Inc., Chicago Padilla, Chicago Pietryla PR & Marketing, Chicago Sard Verbinnen & Co, Chicago Spool. Evanston Weber Shandwick, Chicago Wilks Communications Group, Chicago

Indiana MEK Group, Carmel

Maryland

ICR, Baltimore Imre, LLC, Sparks Weber Shandwick, Baltimore Weiss PR, Inc., Baltimore

Massachusetts

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Michigan

Lambert, Detroit Weber Shandwick, Birmingham

Minnesota

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Missouri Weber Shandwick, Kansas City Weber Shandwick, St. Louis

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Peppercomm, New York Prosek Partners, New York RF | Binder Partners, Inc., New York RG Narrative Inc., New York Ruder Finn Inc., New York Sard Verbinnen & Co, New York Sitrick And Company, New York Sloane & Company, New York Sloane & Company, New York Stanton, New York Tierney, New York Torrenzano Group, The, New York Vested, New York Weber Shandwick, East Aurora Weber Shandwick, New York

North Carolina

Bolt Public Relations, Raleigh French | West | Vaughan, Raleigh

Ohio

akhia communications, Cleveland akhia communications, Hudson Fahlgren Mortine, Columbus Falls Communications, Cleveland Inspire PR Group, Westerville Roop & Co., Cleveland

Oregon

Edelman, Portland Veracity Marketing, Portland

Pennsylvania

Bolt Public Relations, Pittsburgh Bravo Group, Harrisburg Brian Communications, Conshohocken Buchanan Public Relations LLC, Bryn Mawr Gregory FCA, Ardmore Indicate Media, Philadelphia Tierney, Harrisburg Tierney, Philadelphia Torrenzano Group, The, Philadelphia Weber Shandwick, Philadelphia WordWrite Communications LLC, Pittsburgh

Tennessee

Bradford Group, The, Nashville MP&F Strategic Communications, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso Bolt Public Relations, Dallas Edelman, Austin Edelman, Dallas Edelman, Houston Jackson Spalding, Dallas Pierpont Communications Inc., Austin Pierpont Communications Inc., Dallas Pierpont Communications Inc., Houston Pierpont Communications Inc., San Antonio Sard Verbinnen & Co, Houston Torrenzano Group, The, Austin Touchdown PR, Austin TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

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Colorado

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Connecticut CashmanKatz, Glastonbury ICR, Norwalk

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APCO Worldwide, Washington Brand Guild, The, Washington Edelman, Washington Falls Communications, Washington Finn Partners, Washington kglobal, Washington Kivvit, Washington Padilla, Washington Reservoir Communications Group, Washington Story Partners, Washington Weber Shandwick, Washington

Florida

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Georgia

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Louisiana Gambel Communications, Metairie

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O'Malley Hansen Communications, St. Louis Weber Shandwick, Kansas City Weber Shandwick, St. Louis

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BML Public Relations, Florham Park Coyne Public Relations, Parsippany Kivvit, Asbury Park RAM Communications, Cranford Resound Marketing, Princeton Rosica Communications, Fair Lawn

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Matter Communications, Providence

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Finn Partners, Nashville MP&F Strategic Communications, Nashville Weber Shandwick, Nashville

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Virginia

BRG Communications, Alexandria Hodges Partnership, The, Richmond Padilla, Richmond

Washington Edelman, Seattle Weber Shandwick, Seattle

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FullTilt Marketing, Hubertus MorganMyers, Waukesha Punch PR, Milwaukee

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Colorado Weber Shandwick, Denver

Connecticut ICR, Norwalk

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Georgia Edelman, Atlanta Weber Shandwick, Atlanta

Illinois

Akrete, Evanston Edelman, Chicago Jasculca Terman Strategic Communications, Chicago Lewis, Chicago TimeZoneOne, Chicago Weber Shandwick, Chicago

Maryland

ICR, Baltimore Stanton Communications, Inc., Baltimore Weber Shandwick, Baltimore

Massachusetts

ICR, Boston Lewis, Boston Rasky Partners, Inc., Boston Weber Shandwick, Boston

Michigan Weber Shandwick, Birmingham

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Oregon Edelman, Portland

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South Carolina Lou Hammond Group, Charleston

Tennessee Weber Shandwick, Nashville

Texas

Edelman, Austin Edelman, Dallas Edelman, Houston Lou Hammond Group, Houston Touchdown PR, Austin TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Washington Edelman, Seattle Weber Shandwick, Seattle

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California

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Florida

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Georgia

A. Brown-Olmstead Associates, Ltd., Atlanta Edelman, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

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Michigan Finn Partners, Detroit Franco, Detroit Lambert, Detroit Weber Shandwick, Birmingham

Minnesota Padilla, Minneapolis Weber Shandwick, Minneapolis

Missouri Weber Shandwick, Kansas City Weber Shandwick, St. Louis

New Jersey Kivvit, Asbury Park

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North Carolina

G&S Business Communications, Raleigh

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Oregon

Edelman, Portland Finn Partners, Portland Matter Communications, Portland Veracity Marketing, Portland

Pennsylvania

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Healthcare

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Markstein, Birmingham Stephen Bradley & Associates LLC, Birmingham Stephen Bradley & Associates LLC, Montgomery

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Padilla, San Francisco PAN Communications, Inc., San Francisco Peppercomm, San Francisco Perry Communications Group, Inc., Sacramento Portavoce Public Relations, Carlsbad Racepoint Global, San Francisco Revell Communications, Roseville RF | Binder Partners, Inc., Los Angeles RF | Binder Partners, Inc., San Francisco Scott Public Relations, Woodland Hills Singer Associates, Inc., San Francisco Tellem Grody Public Relations, Inc., Malibu Torrenzano Group, The, San Francisco W2O Group, San Francisco Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara

Colorado

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Connecticut

Butler Associates, LLC, Stamford CashmanKatz, Glastonbury ICR, Norwalk Mason Public Relations, Bethany Torrenzano Group, The, Hartford

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Boardroom Communications, Inc., Ft. Lauderdale Boardroom Communications, Inc., Miami Boardroom Communications, Inc., Naples Boardroom Communications, Inc., Orlando Boardroom Communications, Inc., Tampa Boardroom Communications, Inc., West Palm Beach Conroy Martinez Group, The, Coral Gables Dragon Horse Ad Agency, Naples

Durée & Company, Inc., Fort Lauderdale Edelman, Miami Edelman, Orlando EvClay Public Relations, Miami Finn Partners, Fort Lauderdale Fish Consulting, Fort Lauderdale JeffreyGroup, Miami Judge Public Relations, LLC, Tampa Kivvit, Miami Moore, Inc., Tallahassee O'Donnell Agency, West Palm Beach PAN Communications, Inc., Orlando rbb Communications, Miami Sachs Media Group, Boca Raton Sachs Media Group, Orlando Sachs Media Group, Tallahassee TransMedia Group, Boca Raton Waite Company, The, Melbourne Weber Shandwick, Miami

Georgia

BLH Consulting, Inc., Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta Jackson Spalding, Atlanta Jackson Spalding, Atlanta MERGE Atlanta, Roswell Mower, Atlanta Spectrum, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

Akrete, Evanston Dixon/James Communications, Chicago Edelman, Chicago Falk Associates/Contact, Chicago Finn Partners, Chicago Glendale Communications Group, Inc., Barrington Greentarget Global LLC, Chicago Grisko LLC, Chicago IVY Marketing Group, Inc., Glen Ellyn Jarrard Phillips Cate & Hancock, Inc., Chicago Jasculca Terman Strategic Communications, Chicago Kivvit, Chicago L.C. Williams & Associates, Chicago Lewis, Chicago March Communications, Chicago Motion Agency, Inc., The, Chicago Padilla, Chicago Pietryla PR & Marketing, Chicago Public Communications Inc., Chicago Spectrum, Chicago Weber Shandwick, Chicago Wilks Communications Group, Chicago

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MEK Group, Carmel

Kentucky RunSwitch, Louisville

Louisiana Gambel Communications. Metairie

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Michigan

EAFocus Inc., Rochester Finn Partners, Detroit Franco, Detroit Lambert, Detroit Piper & Gold Public Relations, Lansing Weber Shandwick, Birmingham

Minnesota

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Missouri

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New York

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Finn Partners, Detroit Weber Shandwick, Birmingham

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Weber Shandwick, Kansas City Weber Shandwick, St. Louis

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Padilla, Richmond

Washington Edelman, Seattle Weber Shandwick, Seattle

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Georgia

Brandware, Atlanta

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Minnesota Weber Shandwick, Minneapolis

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Pennsylvania Weber Shandwick, Philadelphia

Tennessee Weber Shandwick, Nashville

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Georgia

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Idaho

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Illinois

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Virginia

BRG Communications, Alexandria Hodges Partnership, The, Richmond Merritt Group, McLean Padilla, Richmond Silverline Communications, Vienna

Washington

Edelman, Seattle Weber Shandwick, Seattle

Real Estate Finance & Dev.

Alabama Markstein, Birmingham

Arizona Caliber Group, Tucson

California

Bolt Public Relations, Costa Mesa C&R Communications, Santa Monica CMW Media, San Diego DRIVEN360, Temecula Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Financial Profiles, Inc., Los Angeles Financial Profiles, Inc., Palo Alto

Fineman PR, San Francisco Harden Communications Partners, Oakland Hoyt Organization Inc., The, Torrance ICR, San Diego ICR, San Francisco Idea Hall, Costa Mesa InkHouse, San Francisco J Public Relations, San Diego J Public Relations, Santa Monica Karbo Communications, Redwood City Karbo Communications, San Francisco Landis Communications Inc., San Francisco Lou Hammond Group, Los Angeles Murphy O'Brien, Los Angeles Pollack PR Marketing Group, The, Los Angeles Revell Communications, Roseville Singer Associates, Inc., San Francisco Taylor & Company, Los Angeles Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara Zapwater Communications, Santa Monica

Colorado

Durée & Company, Inc., Aspen Novitas Communications, Denver Weber Shandwick, Denver

Connecticut

Butler Associates, LLC, Stamford ICR, Norwalk

District Of Columbia

Brand Guild, The, Washington Edelman, Washington Falls Communications, Washington Kivvit, Washington Proof Strategies, Washington Rasky Partners, Inc., Washington Susan Davis International, Washington Weber Shandwick, Washington

Florida

Boardroom Communications, Inc., Ft. Lauderdale Boardroom Communications, Inc., Miami Boardroom Communications, Inc., Naples Boardroom Communications, Inc., Orlando Boardroom Communications, Inc., Tampa Boardroom Communications, Inc., West Palm Beach Conroy Martinez Group, The, Coral Gables Dana Agency, The, Miami Dragon Horse Ad Agency, Naples Durée & Company, Inc., Fort Lauderdale Edelman, Miami Edelman, Orlando EvClay Public Relations, Miami Kivvit, Miami Lou Hammond Group, Miami O'Donnell Agency, West Palm Beach Pearson Associates, David, Coral Gables rbb Communications, Miami TransMedia Group, Boca Raton Weber Shandwick, Miami Zapwater Communications, Coral Gables

Georgia

A. Brown-Olmstead Associates, Ltd., Atlanta BLH Consulting, Inc., Atlanta Communications 21, Atlanta Edelman, Atlanta

Real Estate Finance & Dev. continued

Hope-Beckham Inc., Atlanta Jackson Spalding, Athens Jackson Spalding, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

Agency H5, Chicago Akrete, Evanston Edelman, Chicago Financial Profiles, Inc., Chicago Grisko LLC, Chicago IVY Marketing Group, Inc., Glen Ellyn Kivvit, Chicago Mekky Media Relations Inc., Chicago Pietryla PR & Marketing, Chicago Weber Shandwick, Chicago Zapwater Communications, Chicago

Indiana

MEK Group, Carmel

Maryland

ICR, Baltimore Weber Shandwick, Baltimore Weiss PR, Inc., Baltimore

Massachusetts

ICR, Boston InkHouse, Waltham Rasky Partners, Inc., Boston Regan Luxury, Boston Weber Shandwick, Boston

Michigan

Franco, Detroit Identity, Bingham Farms Logos Communications, Inc., Canton Weber Shandwick, Birmingham

Minnesota Weber Shandwick, Minneapolis

Missouri Weber Shandwick, Kansas City Weber Shandwick, St. Louis

New Jersey Coyne Public Relations, Parsippany Kivvit, Asbury Park R&J Strategic Communications, Bridgewater RAM Communications, Cranford Violet PR, Montclair

New York

BerlinRosen, New York Berman Group, Inc., The, New York Bliss Integrated Communication, New York Butler Associates, LLC, New York C&R Communications, New York Caliber Corporate Advisers, New York Coyne Public Relations, New York Didit, Melville Edelman, New York 5W Public Relations, New York Farrow Communications, Buffalo Feintuch Communications, New York Geto & de Milly, Inc., New York Global Strategy Group, New York GMG Public Relations, Inc., Nanuet Hot Paper Lantern, New York Hundred Stories, New York

ICR, New York Impact PR & Communications, Poughkeepsie InkHouse, New York J Public Relations, New York JConnelly, New York Kaplow Communications, New York Karbo Communications, New York Kivvit, New York KWT Global, New York LAK Public Relations, Inc., New York Lou Hammond Group, New York Magrino PR, New York Pollack PR Marketing Group, The, New York RG Narrative Inc., New York Sloane & Company, New York Tierney, New York Weber Shandwick, East Aurora Weber Shandwick, New York Xhibition, New York

North Carolina Bolt Public Relations, Raleigh

Ohio

akhia communications, Cleveland akhia communications, Hudson Falls Communications, Cleveland Roop & Co., Cleveland

Oregon

Edelman, Portland Veracity Marketing, Portland

Pennsylvania

Bolt Public Relations, Pittsburgh Brownstein Group, Philadelphia Buchanan Public Relations LLC, Bryn Mawr Gregory FCA, Ardmore Tierney, Harrisburg Tierney, Philadelphia Weber Shandwick, Philadelphia

Rhode Island

Duffy & Shanley, Inc., Providence

South Carolina Lou Hammond Group, Charleston

Tennessee

Bradford Group, The, Nashville Calvert Street Group, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso Bolt Public Relations, Dallas Edelman, Austin Edelman, Dallas Edelman, Houston Jackson Spalding, Dallas Lou Hammond Group, Houston MCA Public Relations, Dallas TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Houston

Washington Edelman, Seattle Weber Shandwick, Seattle

Social Media

Alabama JJPR Agency, Daphne Stephen Bradley & Associates LLC, Birmingham Stephen Bradley & Associates LLC, Montgomery

California

Allison+Partners, San Francisco AMW Group, West Hollywood BLAZE PR, Santa Monica Bolt Public Relations, Costa Mesa Bospar, San Francisco Cerrell Associates, Inc., Los Angeles Citizen Relations, Irvine Citizen Relations, Los Angeles CMW Media, San Diego DRIVEN360, Temecula Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Fineman PR, San Francisco Finn Partners, Los Angeles Finn Partners, San Francisco Hawkins International Public Relations, Los Angeles Health+Commerce, Santa Rosa Hoyt Organization Inc., The, Torrance ICR, San Diego ICR, San Francisco Idea Hall, Costa Mesa Imre, LLC, Los Angeles IW Group, Los Angeles IW Group, San Francisco J Public Relations, San Diego J Public Relations, Santa Monica Karbo Communications, Redwood City Karbo Communications, San Francisco Landis Communications Inc., San Francisco LaunchSquad, San Francisco Lewis, San Diego Lewis, San Francisco Lou Hammond Group, Los Angeles M Booth, San Francisco Marketing Maven Public Relations, Camarillo MSR Communications, LLC, San Francisco Murphy O'Brien, Los Angeles Padilla, San Francisco Peppercomm, San Francisco Pollack PR Marketing Group, The, Los Angeles Rogers & Cowan, Los Angeles 360PR+, San Francisco Taylor, Santa Monica Tellem Grody Public Relations, Inc., Malibu Trier and Company, San Francisco Voorhees Segal Communications, Palo Alto W2O Group, San Francisco Walt & Company Communications, Campbell Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara Zapwater Communications, Santa Monica

Colorado

Durée & Company, Inc., Aspen INK Communications Co., Denver Matter Communications, Boulder Weber Shandwick, Denver

Connecticut CashmanKatz, Glastonbury ICR, Norwalk

District Of Columbia Brand Guild, The, Washington Curley Company, Washington

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Florida

At The Table Public Relations, Tampa Boardroom Communications, Inc., Ft. Lauderdale Boardroom Communications, Inc., Miami Boardroom Communications, Inc., Naples Boardroom Communications, Inc., Orlando Boardroom Communications, Inc., Tampa Boardroom Communications, Inc., West Palm Beach Dana Agency, The, Miami Dragon Horse Ad Agency, Naples Durée & Company, Inc., Fort Lauderdale Edelman, Miami Edelman, Orlando EvClay Public Relations, Miami Finn Partners, Fort Lauderdale Fish Consulting, Fort Lauderdale Hemsworth Communications, Ft. Lauderdale JeffreyGroup, Miami Judge Public Relations, LLC, Tampa Kivvit, Miami KWE Partners, Miami Lou Hammond Group, Miami M Booth, Miami Moore, Inc., Tallahassee NewmanPR, Miami O'Donnell Agency, West Palm Beach rbb Communications, Miami Sachs Media Group, Boca Raton Sachs Media Group, Orlando Sachs Media Group, Tallahassee Sharp Communications, Inc., Palm Beach Sharp Communications, Inc., West Palm Beach TJM Communications, Inc., Oviedo (Orlando area) TransMedia Group, Boca Raton Waite Company, The, Melbourne Weber Shandwick, Miami Zapwater Communications, Coral Gables

Georgia

Brandware, Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta M Booth, Atlanta Mower, Atlanta Pineapple Public Relations, Chamblee Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

Akrete, Evanston CBD Marketing/CBD Public Relations, Chicago Edelman, Chicago

Finn Partners, Chicago G&S Business Communications, Chicago Glen Echo Group, Chicago Heron Agency, Chicago IVY Marketing Group, Inc., Glen Ellyn Jasculca Terman Strategic Communications, Chicago Kivvit, Chicago L.C. Williams & Associates, Chicago LaunchSquad, Chicago Lewis, Chicago March Communications, Chicago Mekky Media Relations Inc., Chicago Motion Agency, Inc., The, Chicago Padilla, Chicago Public Communications Inc., Chicago Spool, Evanston Taylor, Chicago TimeZoneOne, Chicago Weber Shandwick, Chicago Wilks Communications Group, Chicago Zapwater Communications, Chicago

Iowa

MorganMyers, Waterloo

Louisiana Gambel Communications, Metairie Zehnder Communications, New Orleans

Maryland ICR, Baltimore Imre, LLC, Sparks Stanton Communications, Inc., Baltimore Weber Shandwick, Baltimore

Massachusetts

BackBay Communications, Boston BIGfish Communications, Boston Birnbach Communications Inc., Marblehead Finn Partners, Boston Hollywood Agency, Hingham ICR, Boston LaunchSquad, Cambridge Lewis, Boston M Booth, Boston March Communications, Boston Matter Communications, Boston Matter Communications, Newburyport Mower, Newton Rasky Partners, Inc., Boston Regan Luxury, Boston 360PR+, Boston Version 2.0 Communications, Boston Weber Shandwick, Boston

Michigan

Finn Partners, Detroit Franco, Detroit Identity, Bingham Farms Piper & Gold Public Relations, Lansing Weber Shandwick, Birmingham

Minnesota

Beehive Strategic Communication, St. Paul Carmichael Lynch Relate, Minneapolis Kohnstamm Communications, Saint Paul Padilla, Minneapolis Strother Communications Group, Minneapolis Tunheim, Minneapolis Weber Shandwick, Minneapolis

Missouri Weber Shandwick, Kansas City Weber Shandwick, St. Louis

New Jersey

BML Public Relations, Florham Park Coyne Public Relations, Parsippany First and Last PR, Jersey City Kivvit, Asbury Park R&J Strategic Communications, Bridgewater Resound Marketing, Princeton Rosica Communications, Fair Lawn Violet PR, Montclair

New Mexico

Waite Company, The, Albuquerque Waite Company, The, Taos

New York

Apples and Oranges Public Relations LLC, New York BerlinRosen, New York Berman Group, Inc., The, New York Buzz Creators, Inc., Valhalla Buzz Creators, Inc., Westchester County Carmichael Lynch Relate, New York CashmanKatz, New York Citizen Relations, New York Covne Public Relations, New York CRC, Inc., New York Crenshaw Communications, New York Didit, Melville Edelman, New York EVINS Communications, Ltd., New York 5W Public Relations, New York Farrow Communications, Buffalo Feintuch Communications, New York Finn Partners, New York G&S Business Communications, New York Geto & de Milly, Inc., New York Global Strategy Group, New York Goodman Media International, Inc., New York Hawkins International Public Relations, New York Hot Paper Lantern, New York Hundred Stories, New York ICR. New York iMiller Public Relations, Mamaroneck Impact PR & Communications, Poughkeepsie Imre, LLC, New York INK Communications Co., New York IW Group, New York J Public Relations, New York JConnelly, New York JeffreyGroup, New York Kaplow Communications, New York Karbo Communications, New York Kivvit, New York KWT Global, New York LaunchSquad, New York Lewis, New York Lou Hammond Group, New York M Booth, New York Magrino PR, New York Mower, Albany Mower, Buffalo Mower, New York Mower, Rochester Mower, Syracuse North 6th Agency, Inc. (N6A), New York Padilla, New York Peppercomm, New York Pollack PR Marketing Group, The, New York RG Narrative Inc., New York Rogers & Cowan, New York Ruder Finn Inc., New York Sharp Communications, Inc., New York Sloane & Company, New York



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North Carolina

Bolt Public Relations, Raleigh G&S Business Communications, Raleigh M Booth, Raleigh Mower, Charlotte Taylor, Charlotte

Ohio

akhia communications, Cleveland akhia communications, Hudson Fahlgren Mortine, Columbus Falls Communications, Cleveland Mower, Cincinnati Roop & Co., Cleveland Stevens Strategic Communications, Inc., Cleveland

Oregon

Edelman, Portland Finn Partners, Portland Matter Communications, Portland Veracity Marketing, Portland Weinstein PR, Portland

Pennsylvania

Bolt Public Relations, Pittsburgh Brian Communications, Conshohocken Brownstein Group, Philadelphia Devine + Partners, Philadelphia Evoke PR & Influence, Philadelphia Furia Rubel Communications, Inc., Doylestown Gatesman, Pittsburgh Gregory FCA, Ardmore Matter Communications, Pittsburgh Tierney, Harrisburg Tierney, Philadelphia Weber Shandwick, Philadelphia WordWrite Communications LLC, Pittsburgh

Rhode Island

Caster Communications, Inc., Wakefield Duffy & Shanley, Inc., Providence Matter Communications, Providence

South Carolina Lou Hammond Group, Charleston

Tennessee

Calvert Street Group, Nashville Finn Partners, Nashville MP&F Strategic Communications, Nashville Stones River Group, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso BizCom Associates, Plano Bolt Public Relations, Dallas Edelman, Austin Edelman, Dallas Edelman, Houston INK Communications Co., Austin Ketner Group Communications, Austin Lou Hammond Group, Houston MCA Public Relations, Dallas Snackbox, Austin Touchdown PR, Austin TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Virginia

BRG Communications, Alexandria Hodges Partnership, The, Richmond Padilla, Richmond

Washington Edelman, Seattle Weber Shandwick, Seattle

Wisconsin FullTilt Marketing, Hubertus MorganMyers, Waukesha Punch PR, Milwaukee

Sports/Leisure

Alabama Markstein, Birmingham

California

Allison+Partners, San Francisco AMW Group, West Hollywood BLAZE PR, Santa Monica Bolt Public Relations, Costa Mesa DRIVEN360, Temecula Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco ICR, San Diego ICR, San Francisco Imre, LLC, Los Angeles Karbo Communications, Redwood City Karbo Communications, San Francisco Perry Communications Group, Inc., Sacramento Revell Communications, Roseville Rogers & Cowan, Los Angeles 360PR+, San Francisco Taylor, Santa Monica Voorhees Segal Communications, Palo Alto Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara

Colorado Turner, Denver Weber Shandwick, Denver

Connecticut CashmanKatz, Glastonbury ICR, Norwalk

District Of Columbia Brand Guild, The, Washington Edelman, Washington Falls Communications, Washington Kivvit, Washington Weber Shandwick, Washington

Florida

Dana Agency, The, Miami Dragon Horse Ad Agency, Naples Edelman, Miami Edelman, Orlando Fish Consulting, Fort Lauderdale JeffreyGroup, Miami Judge Public Relations, LLC, Tampa Kivvit, Miami Pearson Associates, David, Coral Gables rbb Communications, Miami Sachs Media Group, Boca Raton Sachs Media Group, Orlando Sachs Media Group, Tallahassee Waite Company, The, Melbourne Weber Shandwick, Miami

Georgia

Brandware, Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta Jackson Spalding, Atlanta Jackson Spalding, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Illinois

Agency H5, Chicago Edelman, Chicago G&S Business Communications, Chicago Heron Agency, Chicago Kivvit, Chicago Mekky Media Relations Inc., Chicago Public Communications Inc., Chicago Taylor, Chicago TimeZoneOne, Chicago Weber Shandwick, Chicago

Kentucky RunSwitch, Louisville

Maryland

ICR, Baltimore Imre, LLC, Sparks Weber Shandwick, Baltimore

Massachusetts

BIGfish Communications, Boston ICR, Boston Regan Luxury, Boston 360PR+, Boston Weber Shandwick, Boston

Michigan Weber Shandwick, Birmingham

Minnesota

Carmichael Lynch Relate, Minneapolis Kohnstamm Communications, Saint Paul Weber Shandwick, Minneapolis

Missouri TVG, St. Louis Weber Shandwick, Kansas City Weber Shandwick, St. Louis

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Sports/Leisure continued

New Mexico Waite Company, The, Albuquerque Waite Company, The, Taos

New York

Berk Communications, New York Carmichael Lynch Relate, New York CashmanKatz, New York Coyne Public Relations, New York Didit, Melville Edelman, New York 5W Public Relations, New York G&S Business Communications, New York Geto & de Milly, Inc., New York Global Strategy Group, New York Goodman Media International, Inc., New York Hunter Public Relations, New York ICR, New York Impact PR & Communications, Poughkeepsie Imre, LLC, New York JeffreyGroup, New York Karbo Communications, New York Keith Sherman and Assocs., New York Kivvit, New York KWT Global, New York MWWPR, New York Nicholas & Lence Communications, New York RG Narrative Inc., New York Rogers & Cowan, New York 360PR+, New York Taylor, New York Turner. New York Weber Shandwick, East Aurora Weber Shandwick, New York

North Carolina

Bolt Public Relations, Raleigh French | West | Vaughan, Raleigh G&S Business Communications, Raleigh Taylor, Charlotte

Ohio

Fahlgren Mortine, Columbus Falls Communications, Cleveland

Oregon

Edelman, Portland Veracity Marketing, Portland Weinstein PR, Portland

Pennsylvania

Bolt Public Relations, Pittsburgh Brownstein Group, Philadelphia Buchanan Public Relations LLC, Bryn Mawr Weber Shandwick, Philadelphia

Rhode Island Duffy & Shanley, Inc., Providence

Tennessee

Calvert Street Group, Nashville Stones River Group, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso Bolt Public Relations, Dallas Champion Management Group, Addison Edelman, Austin Edelman, Dallas Edelman, Houston Jackson Spalding, Dallas LDWW Group, Dallas TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Washington Edelman, Seattle Weber Shandwick, Seattle

Wisconsin Punch PR, Milwaukee

Technology/Industrial

Alabama

JJPR Agency, Daphne Markstein, Birmingham Stephen Bradley & Associates LLC, Birmingham Stephen Bradley & Associates LLC, Montgomery

Arizona Caliber Group, Tucson

California

Allison+Partners, San Francisco AMW Group, West Hollywood Astra Communications, Orange Bacheff Communications, Newport Beach Bateman Group, San Francisco Bob Gold & Associates, Redondo Beach Bolt Public Relations, Costa Mesa Bospar, San Francisco Cerrell Associates, Inc., Los Angeles CMW Media, San Diego DRIVEN360, Temecula Dynamo Communications, San Francisco Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Edge Communications, Inc., Los Angeles Financial Profiles, Inc., Los Angeles Financial Profiles, Inc., Palo Alto Finn Partners, Los Angeles Finn Partners, San Francisco Firecracker PR, Brea Harden Communications Partners, Oakland Highwire PR, San Francisco Hoffman Agency, The, San Jose Hotwire, San Francisco Hoyt Organization Inc., The, Torrance ICR, San Diego ICR, San Francisco InkHouse, San Francisco IW Group, Los Angeles IW Group, San Francisco JPR Communications, Woodland Hills Karbo Communications, Redwood City Karbo Communications, San Francisco KCD PR Inc. - Top FinTech PR Firm, San Diego Landis Communications Inc., San Francisco LaunchSquad, San Francisco Lewis, San Diego Lewis, San Francisco Lou Hammond Group, Los Angeles

M Booth, San Francisco Madison Alexander PR, Inc., Tustin Maize Marketing, Los Angeles Marino., Los Angeles Marketing Maven Public Relations, Camarillo Merritt Group, San Francisco Mighty, San Francisco MSR Communications, LLC, San Francisco Nadel Phelan Inc., Santa Cruz O'Malley Hansen Communications, Irvine Padilla, San Francisco PAN Communications, Inc., San Francisco Peppercomm, San Francisco Pollack PR Marketing Group, The, Los Angeles Portavoce Public Relations, Carlsbad Racepoint Global, San Francisco Revell Communications, Roseville RF | Binder Partners, Inc., Los Angeles RF | Binder Partners, Inc., San Francisco Rogers & Cowan, Los Angeles Sard Verbinnen & Co, Los Angeles Sard Verbinnen & Co, San Francisco Spark, San Francisco Strange Brew Strategies, San Francisco Torrenzano Group, The, San Francisco Trier and Company, San Francisco UPRAISE Marketing + Public Relations, San Francisco W2O Group, San Francisco Walker Sands, San Francisco Walt & Company Communications, Campbell Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara

Colorado

Catapult PR-IR, Boulder INK Communications Co., Denver Matter Communications, Boulder Novitas Communications, Denver Weber Shandwick, Denver

Connecticut

CashmanKatz, Glastonbury ICR, Norwalk Mason Public Relations, Bethany Torrenzano Group, The, Hartford

District Of Columbia

APCO Worldwide, Washington Curley Company, Washington Edelman, Washington Falls Communications, Washington Finn Partners, Washington Glen Echo Group, Washington Howard Consulting Group, Inc., Washington kglobal, Washington Kivvit, Washington Lewis, Washington Makovsky, Washington Padilla, Washington Racepoint Global, Washington Raffetto Herman Strategic Communications, Washington Rasky Partners, Inc., Washington Sard Verbinnen & Co, Washington Signal Group, Washington Stanton Communications, Inc., Washington Susan Davis International, Washington



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Torrenzano Group, The, Washington Weber Shandwick, Washington

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Georgia

ARPR, Atlanta Brandware, Atlanta Communications 21, Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta M Booth, Atlanta Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Idaho

Red Sky, Inc., Boise

Illinois

Agency H5, Chicago Akrete, Evanston CBD Marketing/CBD Public Relations, Chicago Edelman, Chicago Financial Profiles, Inc., Chicago Finn Partners, Chicago G&S Business Communications, Chicago Glen Echo Group, Chicago Grisko LLC, Chicago Highwire PR, Chicago Kivvit, Chicago LaunchSquad, Chicago Lewis, Chicago March Communications, Chicago Mekky Media Relations Inc., Chicago O'Malley Hansen Communications, Chicago Padilla, Chicago Sard Verbinnen & Co, Chicago Spool, Evanston Walker Sands, Chicago Weber Shandwick, Chicago Wilks Communications Group, Chicago

Indiana MEK Group, Carmel

Louisiana ARPR, New Orleans

Maryland

DPR Group, Inc., Frederick ICR, Baltimore Stanton Communications, Inc., Baltimore Weber Shandwick, Baltimore Weiss PR, Inc., Baltimore

Massachusetts

BIGfish Communications, Boston Birnbach Communications Inc., Marblehead fama PR, Inc., Boston Finn Partners, Boston Greenough Brand Storytellers, Watertown Highwire PR, Boston ICR, Boston InkHouse, Waltham LaunchSquad, Cambridge Lewis, Boston M Booth, Boston March Communications, Boston Marino., Boston Matter Communications, Boston Matter Communications, Newburyport PAN Communications, Inc., Boston Racepoint Global, Boston Rasky Partners, Inc., Boston RF | Binder Partners, Inc., Boston Schneider Associates, Boston Version 2.0 Communications, Boston Weber Shandwick, Boston

Michigan

Bianchi Public Relations, Inc., Troy Eisbrenner Public Relations, Royal Oak Finn Partners, Detroit Franco, Detroit Lambert, Detroit Robar Public Relations, Detroit Weber Shandwick, Birmingham

Minnesota

Beehive Strategic Communication, St. Paul Bellmont Partners, Minneapolis Carmichael Lynch Relate, Minneapolis Hotwire, Minneapolis Kohnstamm Communications, Saint Paul Padilla, Minneapolis Pocket Hercules, Minneapolis Strother Communications Group, Minneapolis Tunheim, Minneapolis Weber Shandwick, Minneapolis

Missouri

O'Malley Hansen Communications, St. Louis Standing Partnership, St. Louis TVG, St. Louis Weber Shandwick, Kansas City Weber Shandwick, St. Louis

Nevada

KPS3, Reno

New Jersey

Coyne Public Relations, Parsippany Kivvit, Asbury Park Pierpont Communications Inc., Princeton R&J Strategic Communications, Bridgewater RAM Communications, Cranford Resound Marketing, Princeton Rosica Communications, Fair Lawn Violet PR, Montclair

New Mexico Waite Company, The, Albuquerque Waite Company, The, Taos

New York

AMP3 Public Relations, New York APCO Worldwide, New York Bateman Group, New York BerlinRosen, New York Berman Group, Inc., The, New York Caliber Corporate Advisers, New York Carmichael Lynch Relate, New York CashmanKatz, New York Coyne Public Relations, New York CRC, Inc., New York Crenshaw Communications, New York Didit, Melville Edelman, New York 5W Public Relations, New York Farrow Communications, Buffalo Feintuch Communications, New York Finn Partners, New York G&S Business Communications, New York Global Strategy Group, New York Gutenberg, New York Highwire PR, New York Hot Paper Lantern, New York Hotwire, New York Hunter Public Relations, New York ICR. New York iMiller Public Relations, Mamaroneck Indicate Media, New York INK Communications Co., New York InkHouse, New York IW Group, New York JConnelly, New York JeffreyGroup, New York Kaplow Communications, New York Karbo Communications, New York Kivvit, New York KWT Global, New York Lambert, New York LaunchSquad, New York Lewis, New York Lou Hammond Group, New York M Booth, New York Makovsky, New York Marino., New York MWWPR, New York North 6th Agency, Inc. (N6A), New York O'Malley Hansen Communications, New York Padilla, New York PAN Communications, Inc., New York Peppercomm, New York Pollack PR Marketing Group, The, New York Prosek Partners, New York RF | Binder Partners, Inc., New York RG Narrative Inc., New York Rogers & Cowan, New York Ruder Finn Inc., New York Sard Verbinnen & Co, New York Sloane & Company, New York SourceCode Communications, New York Stanton, New York Stanton Communications, Inc., New York the10company, New York Torrenzano Group, The, New York Weber Shandwick, East Aurora Weber Shandwick, New York

North Carolina

Bolt Public Relations, Raleigh French | West | Vaughan, Raleigh G&S Business Communications, Raleigh M Booth, Raleigh Racepoint Global, Raleigh

Ohio

akhia communications, Cleveland akhia communications, Hudson Fahlgren Mortine, Columbus Falls Communications, Cleveland Roop & Co., Cleveland Stevens Strategic Communications, Inc., Cleveland

Oregon

A.wordsmith, Portland Bateman Group, Portland Edelman, Portland Finn Partners, Portland Matter Communications, Portland Veracity Marketing, Portland

Pennsylvania

Bolt Public Relations, Pittsburgh Brian Communications, Conshohocken Buchanan Public Relations LLC, Bryn Mawr Gatesman, Pittsburgh Gregory FCA, Ardmore Indicate Media, Philadelphia Matter Communications, Pittsburgh Torrenzano Group, The, Philadelphia Weber Shandwick, Philadelphia WordWrite Communications LLC, Pittsburgh

Rhode Island

Caster Communications, Inc., Wakefield Duffy & Shanley, Inc., Providence Matter Communications, Providence

South Carolina

Lou Hammond Group, Charleston

Tennessee

Bradford Group, The, Nashville Calvert Street Group, Nashville Finn Partners, Nashville MP&F Strategic Communications, Nashville Stones River Group, Nashville Weber Shandwick, Nashville

Texas

Barracuda Public Relations, El Paso Bolt Public Relations, Dallas Champion Management Group, Addison Edelman, Austin Edelman, Dallas Edelman, Houston Idea Grove, Dallas INK Communications Co., Austin Ketner Group Communications, Austin Lou Hammond Group, Houston Pierpont Communications Inc., Austin Pierpont Communications Inc., Dallas Pierpont Communications Inc., Houston Pierpont Communications Inc., San Antonio Sard Verbinnen & Co, Houston Torrenzano Group, The, Austin Touchdown PR, Austin TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

Virginia Merritt Group, McLean Padilla, Richmond

Silverline Communications, Vienna

Washington

Edelman, Seattle Raffetto Herman Strategic Communications, Seattle Walker Sands, Seattle Weber Shandwick, Seattle

Wisconsin

Punch PR, Milwaukee

Travel/Hospitality

Alabama Markstein, Birmingham

California

Allison+Partners, San Francisco AMW Group, West Hollywood Ballantines PR, West Hollywood BLAZE PR. Santa Monica Bolt Public Relations, Costa Mesa C&R Communications, Santa Monica Citizen Relations, Irvine Citizen Relations, Los Angeles DRIVEN360, Temecula Edelman, Los Angeles Edelman, Sacramento Edelman, San Francisco Ellipses, Oakland Financial Profiles, Inc., Los Angeles Financial Profiles, Inc., Palo Alto Finn Partners, Los Angeles Finn Partners, San Francisco Firecracker PR, Brea Hawkins International Public Relations, Los Angeles ICR, San Diego ICR, San Francisco Idea Hall, Costa Mesa J Public Relations, San Diego J Public Relations, Santa Monica Karbo Communications, Redwood City Karbo Communications, San Francisco Lewis, San Diego Lewis, San Francisco Lou Hammond Group, Los Angeles M Booth, San Francisco Marino., Los Angeles Marketing Maven Public Relations, Camarillo Mediafy Communications, Glendale Murphy O'Brien, Los Angeles Padilla, San Francisco Pollack PR Marketing Group, The, Los Angeles Revell Communications, Roseville Rogers & Cowan, Los Angeles 360PR+, San Francisco Taylor, Santa Monica Think, Beverly Hills Voorhees Segal Communications, Palo Alto Weber Shandwick, Los Angeles Weber Shandwick, San Francisco Weber Shandwick, San Jose Weber Shandwick, Santa Barbara Zapwater Communications, Santa Monica Colorado Durée & Company, Inc., Aspen

Matter Communications, Boulder Turner, Denver Weber Shandwick, Denver

Connecticut CashmanKatz, Glastonbury ICR, Norwalk

District Of Columbia

Brand Guild, The, Washington Curley Company, Washington Edelman, Washington Finn Partners, Washington Global Communicators HCI, Washington Kivvit, Washington Lewis, Washington Padilla, Washington Signal Group, Washington Stanton Communications, Inc., Washington Weber Shandwick, Washington

Florida

At The Table Public Relations, Tampa Brustman Carrino Public Relations, Miami Conroy Martinez Group, The, Coral Gables Dana Agency, The, Miami Dragon Horse Ad Agency, Naples Durée & Company, Inc., Fort Lauderdale Edelman, Miami Edelman, Orlando Finn Partners, Fort Lauderdale Fish Consulting, Fort Lauderdale Hemsworth Communications, Ft. Lauderdale JeffreyGroup, Miami Judge Public Relations, LLC, Tampa Kivvit, Miami KWE Partners, Miami Lou Hammond Group, Miami M Booth, Miami NewmanPR, Miami O'Donnell Agency, West Palm Beach Pearson Associates, David, Coral Gables rbb Communications, Miami Sharp Communications, Inc., Palm Beach Sharp Communications, Inc., West Palm Beach TJM Communications, Inc., Oviedo (Orlando area) Waite Company, The, Melbourne Weber Shandwick, Miami Zapwater Communications, Coral Gables Zimmerman Agency, The, Tallahassee

Georgia

A. Brown-Olmstead Associates, Ltd., Atlanta Edelman, Atlanta Hope-Beckham Inc., Atlanta M Booth, Atlanta Mower, Atlanta Pineapple Public Relations, Chamblee Trevelino/Keller, Atlanta Weber Shandwick, Atlanta

Idaho

Red Sky, Inc., Boise

Illinois

Agency H5, Chicago Dixon|James Communications, Chicago Edelman, Chicago Falk Associates/Contact, Chicago Financial Profiles, Inc., Chicago

Travel/Hospitality continued

Finn Partners, Chicago Heron Agency, Chicago Kivvit, Chicago Lewis, Chicago Mekky Media Relations Inc., Chicago Padilla, Chicago Pietryla PR & Marketing, Chicago Taylor, Chicago TimeZoneOne, Chicago Weber Shandwick, Chicago Zapwater Communications, Chicago

Louisiana

Gambel Communications, Metairie Zehnder Communications, New Orleans

Maryland

ICR, Baltimore Sandy Hillman Communications, Towson Stanton Communications, Inc., Baltimore Weber Shandwick, Baltimore

Massachusetts

BIGfish Communications, Boston Finn Partners, Boston ICR, Boston Lewis, Boston M Booth, Boston Marino., Boston Matter Communications, Boston Matter Communications, Newburyport Mower, Newton Regan Luxury, Boston 360PR+, Boston Weber Shandwick, Boston

Michigan

Finn Partners, Detroit Identity, Bingham Farms Logos Communications, Inc., Canton Weber Shandwick, Birmingham

Minnesota

Bellmont Partners, Minneapolis Carmichael Lynch Relate, Minneapolis Padilla, Minneapolis Strother Communications Group, Minneapolis Weber Shandwick, Minneapolis

Missouri Weber Shandwick, Kansas City Weber Shandwick, St. Louis

Nevada KPS3, Reno Wicked Creative, Las Vegas

New Jersey BML Public Relations, Florham Park Coyne Public Relations, Parsippany Kivvit, Asbury Park Violet PR, Montclair

New Mexico Waite Company, The, Albuquerque Waite Company, The, Taos

New York

Apples and Oranges Public Relations LLC, New York Berk Communications, New York BerlinRosen, New York Buzz Creators, Inc., Valhalla Buzz Creators, Inc., Westchester County C&R Communications, New York Carmichael Lynch Relate, New York CashmanKatz, New York Citizen Relations, New York Coyne Public Relations, New York D & D PR, New York Decker/Royal, New York Development Counsellors International (DCI), New York Didit. Melville Edelman, New York EVINS Communications, Ltd., New York 5W Public Relations, New York Finn Partners, New York Fox Greenberg Public Relations, New York Goodman Media International, Inc., New York Gutenberg, New York Hawkins International Public Relations, New York Hundred Stories, New York ICR, New York Imagine PR, New York Impact PR & Communications, Poughkeepsie J Public Relations, New York JeffreyGroup, New York Kaplow Communications, New York Karbo Communications, New York Keith Sherman and Assocs., New York Kivvit, New York Kundell Communications, New York KWT Global, New York Lewis, New York Lou Hammond Group, New York M Booth, New York Magrino PR, New York Marino., New York Mower, Albany Mower, Buffalo Mower, New York Mower, Rochester Mower, Syracuse MWWPR, New York Nicholas & Lence Communications, New York Nike Communications, Inc., New York NJF, an MMGY Global Company, New York Padilla, New York Pollack PR Marketing Group, The, New York Powell Mayas, Long Island City Redpoint, New York RG Narrative Inc., New York Rogers & Cowan, New York Sharp Communications, Inc., New York Stanton Communications, Inc., New York Stuntman PR, New York 360PR+, New York Taylor, New York Think, New York Tierney, New York Turner, New York V.I.P.R Agency, New York Weber Shandwick, East Aurora Weber Shandwick, New York

WEILL (Geoffrey Weill Associates, Inc.), New York Xhibition, New York

North Carolina

Bolt Public Relations, Raleigh French | West | Vaughan, Raleigh M Booth, Raleigh Mower, Charlotte Taylor, Charlotte

Ohio

akhia communications, Cleveland akhia communications, Hudson Fahlgren Mortine, Columbus Inspire PR Group, Westerville Mower, Cincinnati

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A.wordsmith, Portland Edelman, Portland Finn Partners, Portland Matter Communications, Portland Veracity Marketing, Portland Weinstein PR, Portland

Pennsylvania

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Duffy & Shanley, Inc., Providence Matter Communications, Providence

South Carolina

Lou Hammond Group, Charleston

Tennessee

Calvert Street Group, Nashville Finn Partners, Nashville MP&F Strategic Communications, Nashville Weber Shandwick, Nashville

Texas

Bolt Public Relations, Dallas Edelman, Austin Edelman, Dallas Edelman, Houston Ketner Group Communications, Austin Lou Hammond Group, Houston MCA Public Relations, Dallas Snackbox, Austin TrizCom Public Relations, Dallas Weber Shandwick, Austin Weber Shandwick, Dallas Weber Shandwick, Houston

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Washington Edelman, Seattle Weber Shandwick, Seattle

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Alabama

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Montgomery Stephen Bradley & Associates LLC

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Brea Firecracker PR

Camarillo Marketing Maven Public Relations

Campbell Walt & Company Communications

Carlsbad Portavoce Public Relations

Costa Mesa Bolt Public Relations Idea Hall

Fallbrook Leavitt Communications

Glendale Mediafy Communications

Irvine Citizen Relations O'Malley Hansen Communications

Los Angeles Cerrell Associates, Inc. Citizen Relations Davies Diffusion Edelman Edge Communications, Inc. Financial Profiles, Inc. Finn Partners Hawkins International Public Relations Imre, LLC ITB IW Group KARV Communications Konnect Agency **KYNE** Lou Hammond Group Maize Marketing Mannfolk PR Marino. Murphy O'Brien

Pollack PR Marketing Group, The RF | Binder Partners, Inc. Rogers & Cowan Sard Verbinnen & Co Sitrick And Company Taylor & Company Weber Shandwick

Malibu Tellem Grody Public Relations, Inc.

Newport Beach Bacheff Communications

Oakland Ellipses Harden Communications Partners

Orange Astra Communications

Palo Alto Financial Profiles, Inc. Voorhees Segal Communications

Redondo Beach Bob Gold & Associates Merryman Communications

Redwood City Karbo Communications

Roseville Revell Communications

Sacramento Edelman Perry Communications Group, Inc.

San Diego CMW Media GG Benitez & Associates Public Relations ICR J Public Relations J. Walcher Communications KCD PR Inc. - Top FinTech PR Firm Lewis

San Francisco

Allison+Partners Bateman Group Bospar Double Forte Dynamo Communications Edelman Fineman PR Finn Partners Highwire PR Hotwire ICR InkHouse IW Group Joele Frank, Wilkinson Brimmer Katcher Karbo Communications Landis Communications Inc. LaunchSquad Lewis M Booth Merritt Group

Mighty MSR Communications, LLC Padilla PAN Communications, Inc. Peppercomm Racepoint Global RF | Binder Partners, Inc. Sard Verbinnen & Co Singer Associates, Inc. Sitrick And Company Spark Strange Brew Strategies 360PR+ Torrenzano Group, The Trier and Company UPRAISE Marketing + Public Relations Vested W2O Group Walker Sands Weber Shandwick

San Jose Hoffman Agency, The Weber Shandwick

San Marcos ChicExecs Brand Strategy

Santa Barbara Davies Weber Shandwick

Santa Cruz Nadel Phelan Inc.

Santa Monica BLAZE PR C&R Communications Di Moda Public Relations J Public Relations SplashPR Agency Taylor Zapwater Communications

Santa Rosa Health+Commerce

Temecula DRIVEN360

Torrance Hoyt Organization Inc., The

Tustin Madison Alexander PR, Inc.

West Hollywood AMW Group Ballantines PR

Woodland Hills JPR Communications Scott Public Relations

Colorado

Aspen Durée & Company, Inc.

Colorado continued

Boulder Catapult PR-IR Matter Communications

Colorado Springs SSPR

Denver INK Communications Co. Novitas Communications Sitrick And Company Turner Weber Shandwick

Connecticut

Bethany Mason Public Relations

Glastonbury CashmanKatz

Hartford McDowell Jewett Communications Torrenzano Group, The

Norwalk ICR

Stamford Butler Associates, LLC

District Of Columbia

Washington Agenda APCO Worldwide Caplan Communications LLC® Crosby Curley Company Davies Edelman Falls Communications Finn Partners Glen Echo Group Global Communicators HCI Howard Consulting Group, Inc. JPA Health Communications Keybridge Communications LLC kglobal Kivvit Lewis Makovsky Padilla **Proof Strategies** Racepoint Global Raffetto Herman Strategic Communications Rasky Partners, Inc. Rational 360 Reis Group, The REQ Reservoir Communications Group Sard Verbinnen & Co SevenTwenty Strategies Signal Group Sitrick And Company Spectrum Stanton Communications, Inc. Story Partners

Susan Davis International Torrenzano Group, The Tricom Associates, Inc. Vanguard Communications Weber Shandwick

Washington Brand Guild, The

Florida

Boca Raton Sachs Media Group TransMedia Group

Coral Gables Conroy Martinez Group, The Pearson Associates, David Zapwater Communications

Fort Lauderdale Boardroom Communications, Inc. Durée & Company, Inc. Finn Partners Fish Consulting Hemsworth Communications

Melbourne Waite Company, The

Miami Boardroom Communications, Inc. Boden Brustman Carrino Public Relations Carolyn Izzo Integrated Communications (CIIC) Dana Agency, The Edelman EvClay Public Relations Kivvit **KWE** Partners Lou Hammond Group M Booth NewmanPR rbb Communications Weber Shandwick

Miami JeffreyGroup

Miami Beach KMR Communications

Naples Boardroom Communications, Inc. Dragon Horse Ad Agency

Orlando Bennett & Company Boardroom Communications, Inc. Edelman PAN Communications, Inc. Sachs Media Group Uproar PR

Oviedo (Orlando area) TJM Communications, Inc.

Palm Beach Sharp Communications, Inc. Saint Petersburg Aqua Marketing & Communications, Inc.

Tallahassee Moore, Inc. Sachs Media Group Zimmerman Agency, The

Tampa At The Table Public Relations Boardroom Communications, Inc. CommCentric Solutions Judge Public Relations, LLC

West Palm Beach Boardroom Communications, Inc. O'Donnell Agency Sharp Communications, Inc.

Georgia

Athens Jackson Spalding

Atlanta A. Brown-Olmstead Associates, Ltd. ARPR BLH Consulting, Inc. Brandware Communications 21 Eberly & Collard Public Relations Edelman Hope-Beckham Inc. Jackson Spalding M Booth Mower Spectrum Trevelino/Keller Weber Shandwick

Chamblee Pineapple Public Relations

Roswell MERGE Atlanta

Idaho

Boise Red Sky, Inc.

Illinois

Barrington Glendale Communications Group, Inc.

Chicago Agency H5 CBD Marketing/CBD Public Relations Dixon|James Communications Edelman Falk Associates/Contact Financial Profiles, Inc. Finn Partners FoodMinds **G&S Business Communications** Glen Echo Group Greentarget Global LLC Grisko LLC Heron Agency Highwire PR Jarrard Phillips Cate & Hancock, Inc. Jasculca Terman Strategic Communications KemperLesnik

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Boston

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Cambridge LaunchSquad Scratch Marketing + Media

Hingham Hollywood Agency

Marblehead Birnbach Communications Inc.

Newburyport Matter Communications

Newton Mower

Waltham InkHouse

Watertown Greenough Brand Storytellers

Michigan

Bingham Farms Identity

Birmingham Weber Shandwick

Canton Logos Communications, Inc.

Detroit Bassett & Bassett Inc. Finn Partners Franco Lambert Iovio george | communications + design Robar Public Relations

Farmington Hills Marx Layne & Company

Lansing Piper & Gold Public Relations

Rochester EAFocus Inc.

Royal Oak Eisbrenner Public Relations

Troy Bianchi Public Relations, Inc. Quell Group, The

Minnesota

Minneapolis Bellmont Partners Carmichael Lynch Relate Hotwire Maccabee Padilla Pocket Hercules Strother Communications Group Tunheim Weber Shandwick

Saint Paul Kohnstamm Communications

St. Paul Beehive Strategic Communication

Missouri

Kansas City Weber Shandwick

St. Louis O'Malley Hansen Communications Standing Partnership TVG Weber Shandwick

Nevada

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Jersey City First and Last PR

Montclair Violet PR

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Paramus Caryl Communications

Parsippany Coyne Public Relations

Princeton Pierpont Communications Inc. Resound Marketing

Somerset Tartaglia Communications, LLC

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Albuquerque Agenda Waite Company, The

Taos Waite Company, The

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Albany Mower

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Buffalo Farrow Communications Mower

East Aurora Weber Shandwick

Hastings-on-Hudson Bogart Communications

Katonah Buttonwood Communications Group

Long Island City Powell Mayas

Mamaroneck iMiller Public Relations

Melville Didit Nanuet GMG Public Relations, Inc.

New York Adams Unlimited AdvisIRv Partners AMP3 Public Relations APCO Worldwide Apples and Oranges Public Relations LLC Bateman Group Berk Communications BerlinRosen Berman Group, Inc., The Bliss Integrated Communication Butler Associates, LLC Buttonwood Communications Group C&R Communications Caliber Corporate Advisers Carmichael Lynch Relate Carolyn Izzo Integrated Communications (CIIC) CashmanKatz Cataldi Public Relations Citizen Relations Coyne Public Relations CRC, Inc. Crenshaw Communications D & D PR Decker/Royal Development Counsellors International (DCI) Diffusion **DJC** Communications Dukas Linden Public Relations Edelman EVINS Communications, Ltd. 5W Public Relations Feintuch Communications Finn Partners Fox Greenberg Public Relations FTI Consulting Strategic Communications **G&S** Business Communications Gale Branding George Arzt Communications, Inc. Germinder + Associates, Inc./GNFP Digital Geto & de Milly, Inc. Gladstone Place Partners Global Strategy Group Goodman Media International, Inc. Gould+Partners LLC Group Gordon Gutenberg Havas Formula Hawkins International Public Relations Health Unlimited Highwire PR Hot Paper Lantern Hotwire Hundred Stories Hunter Public Relations ICR Imagine PR Imre, LLC Indicate Media Infinite Global INK Communications Co. InkHouse Intermarket Communications (A Lansons Company) IW Group J Public Relations JConnelly JeffreyGroup Joele Frank, Wilkinson Brimmer Katcher

Kaplow Communications Karbo Communications KARV Communications Keith Sherman and Assocs. Kekst CNC Kivvit Kundell Communications KWT Global KYNE LAK Public Relations, Inc. Lambert LaunchSquad Lazar Partners Lewis Lou Hammond Group M Booth Magrino PR Makovsky Marathon Strategies Marino. Mower MWWPR Newman Group, The Nicholas & Lence Communications Nike Communications, Inc. NJF, an MMGY Global Company North 6th Agency, Inc. (N6A) O'Malley Hansen Communications Padilla PAN Communications, Inc. Peppercomm Pollack PR Marketing Group, The Pollock Communications Porter Novelli Prosek Partners Public Relations Boutiques International Rebel Gail Communications Redpoint Reevemark **Reich** Communications Relev8 PR Relevance International RF | Binder Partners, Inc. RG Narrative Inc. Ripp Media/Public Relations, Inc. Rogers & Cowan Ruder Finn Inc. Sard Verbinnen & Co Sharp Communications, Inc. Sitrick And Company Sloane & Company SourceCode Communications Spectrum Stanton Stanton Communications, Inc. Stuntman PR 360PR+ TASC Group, The Taylor the10company Think Tierney TMC Communications, LLC Torrenzano Group, The Transmitter Turner V.I.P.R Agency Vested Weber Shandwick WEILL (Geoffrey Weill Associates, Inc.) Worldcom Public Relations Group Xhibition

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Valhalla Buzz Creators, Inc.

Westchester County Buzz Creators, Inc.

North Carolina

Charlotte Mower Taylor

Raleigh Bolt Public Relations French | West | Vaughan G&S Business Communications M Booth Racepoint Global

Ohio

Cincinnati Mower

Cleveland akhia communications Falls Communications Roop & Co. Stevens Strategic Communications, Inc.

Columbus Fahlgren Mortine Paul Werth Associates

Hudson akhia communications

Westerville Inspire PR Group

Oregon

- Portland
- A.wordsmith Bateman Group Bloom Communications Edelman Finn Partners Matter Communications Veracity Marketing Weinstein PR

Pennsylvania

Ardmore Gregory FCA

Bryn Mawr Buchanan Public Relations LLC **Conshohocken** Brian Communications

Doylestown Furia Rubel Communications, Inc.

Harrisburg Bravo Group Tierney

Philadelphia Brownstein Group Devine + Partners Evoke PR & Influence Indicate Media SPRYTE Communications Tierney Torrenzano Group, The Weber Shandwick

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Wayne Sam Brown Inc.

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Providence Duffy & Shanley, Inc. Matter Communications

Wakefield Caster Communications, Inc.

South Carolina

Charleston Lou Hammond Group

Tennessee

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Nashville Bradford Group, The Calvert Street Group Finn Partners Lovell Communications MP&F Strategic Communications ReviveHealth Stones River Group Weber Shandwick

Texas

Addison Champion Management Group

Austin Bloom Communications Edelman INK Communications Co. Ketner Group Communications Pierpont Communications Inc. Snackbox Torrenzano Group, The Touchdown PR Weber Shandwick **Bellaire (Houston Area)** Bernstein & Associates, Inc.

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El Paso Barracuda Public Relations

Houston Edelman Lou Hammond Group Pierpont Communications Inc. Sard Verbinnen & Co Weber Shandwick

Plano BizCom Associates

San Antonio Pierpont Communications Inc.

Virginia

Alexandria BRG Communications

Arlington Boyle Public Affairs

Fairfax GreenSmith PR, LLC

McLean Merritt Group

Richmond Hodges Partnership, The Padilla

Vienna Silverline Communications

Washington

Seattle Edelman Raffetto Herman Strategic Communications Walker Sands Weber Shandwick

Wisconsin

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Buenos Aires Edelman JeffreyGroup

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Sydney Edelman Lewis

Belgium

Antwerp Lewis

Brussels APCO Worldwide Edelman Lewis

Brazil

Brasilia JeffreyGroup

Rio de Janeiro Edelman JeffreyGroup

São Paulo Edelman JeffreyGroup

Canada

Calgary Edelman

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Weber Shandwick

Ottawa Edelman

Québec City Citizen Relations

Toronto Citizen Relations Edelman Energi PR KWT Global North 6th Agency, Inc. (N6A) Weber Shandwick

Vancouver Citizen Relations Edelman Weber Shandwick Yulu Public Relations Inc.

China

Shenzhen Edelman

Colombia

Bogotá Edelman

France

Paris Edelman Finn Partners Firecracker PR Lewis

Germany

Berlin Edelman

Cologne Edelman **Dusseldorf** Lewis

Frankfurt Edelman Finn Partners Lewis

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Chennai Edelman

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Indonesia

Jakarta Edelman

Ireland

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Israel

Jerusalem Finn Partners

Italy

Milan Edelman Lewis

Rome Edelman

Japan

Tokyo Edelman

Lebanon

Beirut Bassett & Bassett Inc.

Malaysia

Kuala Lumpur Edelman Lewis

Mexico

Mexico City Edelman JeffreyGroup

Netherlands

Amsterdam Edelman Lewis

Eindhoven Lewis

People's Republic Of China

Beijing Edelman ICR Lewis Racepoint Global

Guangzhou Edelman

Shanghai Edelman Finn Partners Lewis Racepoint Global Torrenzano Group, The

Shenzhen Lewis Racepoint Global

Portugal

Lisbon Lewis

Singapore

Singapore APCO Worldwide Citizen Relations Edelman Finn Partners Lewis

South Africa

Johannesburg Edelman

South Korea

Seoul Edelman

Spain

Barcelona Edelman Lewis

Madrid Edelman Lewis

Switzerland

Basel G&S Business Communications

Taiwan

Taipei Edelman

Thailand

Bangkok Vero

United Arab Emirates

Abu Dhabi Edelman

Dubai Edelman

United Kingdom

London BackBay Communications Citizen Relations Edelman Finn Partners J Public Relations KWT Global KYNE Lewis PAN Communications, Inc. Peppercomm Racepoint Global Relevance International Ruder Finn Inc. Sard Verbinnen & Co Torrenzano Group, The Vested

Vietnam

Ho Chi Minh City Edelman

How to hire a PR firm: the corporate view

by Fraser P. Seitel, President of Emerald Partners and former Senior VP for Public Affairs at The Chase Manhattan Bank. He is the author of The Practice of Public Relations, in its 13th edition, and co-author of Rethinking Reputation, published by Palgrave Macmillan in 2012.

In the 21st century, the public relations business is "big business." Public relations agency revenues run into the billions annually, and that's big! However, the key variables in hiring and retaining a public relations agency haven't changed much over the years. It still makes great good sense for a potential public relations agency client to be cautious before hiring an agency.

As one who has been on both the corporate and agency sides of Public Relations practice,

the following "Baker's Dozen" rules to guide the purchasers of public relations service might be helpful.

1) Whenever possible, seek competitive bids.

Consultants, like most of us, react in a more reasonable way when they know they have competition for the business. Whenever you can, put the consultant assignments out for bids assessing not only the most economical bidder but also the most creative. By seeking competitive bids, you guard against consultant complacency.

They know they're in a "fight"

for the business and can't take anything for granted.

Beyond this, of course, by seeking several bidders and making them spell out their intentions for the account, you can pick up valuable tactics that may have application later on. In a world that is "pure," of course, such meritorious ideas should be paid for. Sadly, that is not always the case with public relations competitive bidding.

2) Get references and interview them.

You wouldn't hire a new employee without checking references. Nor should you hire a consultant without discovering the experience that others have had in using the firm. Even larger, well known public relations firms should be checked. (They've got clunkers on staff, too!)

In soliciting references, avoid generalities. Ask specific questions of those for whom the consultant previously had worked.

--What was the nature of the assignment you had the consultant work on?

--Did he or she finish it on time, on budget, with a pleasant attitude?

--Are you still using what was produced?

--How do you suggest I use this consultant and his or her people?

References can be invaluable not only in determining the worth of a particular consultant but also in structuring your specific assignment.

3) Emphasize results.

It is "results" not "activity" that counts. Make consultants specify exactly what their work will achieve; in other words, their goals. Make them commit to milestones along the way. Make them specify how much each element in the program will cost and what will be the anticipated results.

And set a time limit for when the program will conclude. Insisting on specifics and results keeps a consultant honest.

goes by.

retainer fees.

You and he or she are both

aware of what the program's

objectives are and whether or not

they are being attained as time

4) Negotiate down larger

Certainly, there are public rela-

tions consultants today who are

worth every bit of the \$500 or

\$600 or higher per hour that they

ask. (Some ask \$1,000 an hour.

Are they worth it? Well.....

Not everyone in Public

Every public relations consult-

Relations who asks for a high fee

Seitel's 13 rules when hiring outside PR counsel:

- 1. Whenever possible, seek competitive bids.
- 2. Get references and interview them.
- 3. Emphasize results.
- 4. Negotiate down larger retainer fees.
- 5. Review monthly bills.
- 6. Beware the management audit.
- 7. Don't leap for the big "name."
- 8. Buy creativity.
- 9. Insist on "social media" inclusion
- 10. Resist the "waffler."
- 11. Beware "hidden extras."
- 12. Make demands.
- 13. Quickly disengage.

ant wants a high monthly retainer fee. Depending on the assignment, six-figure monthly fees are not unheard of.

..)

is worth it.

Consultants may suggest such stratospheric retainers. But don't automatically agree. Rather, negotiate with the consultant. Counter offer to start the firm at a reduced rate – hopefully a much reduced rate – to give both parties time to assess and work into the relationship.

If, after several months of activity, the consultant proves invaluable and well worth it, then revise the agreement accordingly. But push back on the first proposal, especially if it sounds too high.

5) Review monthly bills.

And speaking of costs, don't be a patsy with the charges you receive. Review monthly bills monthly.

Check the mode of transportation that firm representatives use to visit the company. Do they take the subway or fly first class? Where do they stay when they do out-of-town work for you? Do they favor the Ritz or bunk at Motel Six?

Where do they eat on project time? Grenouille or Wendy's? And what about those annoying telephone, copying, and messenger costs? Are they really necessary? And how much are they being marked up?

The point is that it's your company's – and your stockholders' – money. You should treat it as your own. So scrutinize and challenge, if necessary, every monthly bill the consultant

Continued on next page



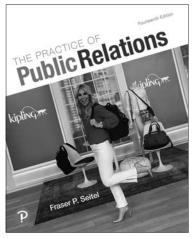
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HOW TO HIRE continued

sends. If the firm gets away with something early in the relationship then by your initial silence, you condone this behavior. And you deserve to be gouged further, as surely you will be.

6) Beware the management audit.

The first thing any self-respecting PR consultant wants to do is "get to know" the organization by interviewing the senior management team. Resist this request whenever possible.

First, top executives are busy and don't have time to be interviewed by every new outsider hired to consult the company. Second, some consultants use the "management audit" as a guise to get to higher ranking executives for future considerations.

So while there's nothing wrong in concept with first researching the beliefs and aspirations of senior management, you, as the firm's public relations professional and conscience of the organization – not to mention sponsor of the consultant, – should approach the "management audit" with caution or at least question its necessity.

7) Don't leap for the big "name."

There are an awful lot of published authors, former congressmen, media personalities, and quasi-celebrities running around masquerading as "public relations consultants." In many cases their specialty is who they know, not what they know.

Nothing wrong with being "connected" but...sometimes people of this ilk who claim they are "plugged in" may well have had the "plug" pulled when they left office.

Much better than hiring a former or quasi-anything as a PR consultant is retaining a firm in whom you have confidence and with whom you are familiar and comfortable. Indeed, many veteran consultant-users suggest that "personal chemistry" between the client and the consultant is an eminently more meaningful measure than the name recognition or celebrity status of the advisor.

8) Buy creativity.

Just as you don't want to buy a consulting firm for its name or hire someone you can't stand, neither should you dish out hard-earned corporate money for mediocre advice.

In other words, avoid the "shelf shill" the consultant whose every answer is safe, bland, and straight off-the-shelf, having been used many times before. You have the right to insist that you not be "peddled" the research, analysis, or solutions used for other clients; what quality improvement guru W. Edwards Deming called, "instant-pudding answers."

Rather, hire creativity. You and your staff can provide "safe" counsel to management. You hire a consultant to bring you a different, more creative perspective from which you can reach a more thoughtful conclusion.

9) Insist on "social media" inclusion.

Social media isn't "the answer" to every public relations question, but it's a necessary tool in any public relations program. Using social media, like using traditional media, is a facility with which every public relations agency should

be conversant.

While some firms "specialize" in social media, the fact is that communicating via social media -- Facebook and Twitter and Instagram and Snapchat and Youtube and all the rest -- has become commonplace in the practice of public relations. Therefore, a social media component must be included in every agency representation pitch. So insist on it.

10) Resist the "waffler."

The worst advice a consultant can offer is "waffling" advice counsel that yings and yangs but never commits to a specific point of view. "On the one hand, you might do this...but on the other hand...," etc.

Advice like this just isn't worth the money. PR consultants must stand for something. Make them commit to a point of view. How else can you find out how good they are? The kind of thumb-sucking analysis that leads to over-prudence and a risk-adverse paralysis isn't something you should buy.

10) Beware "hidden extras."

Keep your eyes open and your wallet closed to the "noseunder-the-tent" phenomenon that enables a consultant, once through the corporate door, to rack up additional revenues through the sale of extra services such as special reports, extraordinary research, and seconding outside experts to assist.

Occasionally, services outside the parameters of the consulting contract might well be advisable. But these should be discussed in advance of contract signing, so both sides understand the nature of the agreement.

11) Make demands.

You've hired the consultant for a reason. Maybe he or she thinks better than you do, and you are paying for the privilege of using the consultant's brain. So use it often.

Call frequently for advice and counsel. Make consultants know that you're depending on them and plan to get what you're paying for. Make a habit of talking to all consultants at least once every couple of weeks.

If a consultant takes you for granted he'll never produce. By the same token, a consultant who is unsure about what the client wants will also fall short. Rather, as one design consultant put it, you want to be the client the consultant thinks about at 10 o'clock at night.

12) Quickly disengage.

Finally, don't be reluctant to fire a consultant. Sometimes the client and consultant just don't click or you overestimated the potential of the assignment or the relationship.

If you find the consultant offers neither increased brain power nor inspired creativity and also isn't especially thrilling to be around, there's no shame in quickly disengaging.

In addition, keep your eyes open about "cancellation clauses" at the start of a PR consultant relationship. Many firms insist on cancellation notices of two to six months and stipulate as much in their contracts. Suggest instead a one-month cancellation clause be adopted.

By relying on rules like these dozen, you can help ensure that the counsel you receive is well worth what you pay for it.

Nine Top Reasons to Get a PR Agency Valuation

by Rick Gould, CPA, M.S., J.D., Managing Partner, Gould+Partners

ontrary to the belief of many prospective sellers, firms are not valued at a multiple of "net revenues." I was recently called by a client saying he read that firms with 25 percent operating profit may be valued at three times revenues. He was ecstatic, thinking that his \$4 million firm is now worth \$12 million.

He was also told if the agency had an operating profit of 25 percent (his was 26 percent), the seller could get half the value, \$6 million, at closing, for his \$4 million PR agency. I assured him that, in my educated opinion, no buyer would ever offer terms that favorable.

I have been valuing PR firms for more than twenty years, initially as the CPA firm for many seller firms, and then when I started my own M&A firm, Gould+Partners, in 2001. Valuing PR agencies is a complex process. It takes financial expertise, knowledge of the M&A marketplace, and an understanding of how buyers create offers/term sheets.

There is no exact science in valuing a PR firm. Every valuation is different. PR is a business in which both actual financial performance, recast for many adjustments, and several intangibles, will determine value. Items such as relationships with clients, depth of second tier of management, specialties, and fee levels may also impact value.

There is generally an element of subjectivity in valuing a firm, but there certainly are objective rules and guidelines that a professional who values PR firms should use. In addition, there is extensive review work performed prior to doing the actual valuation report. Every PR firm has its unique components.

In today's earn-out model, a majority of the value will be in future performance.

Term sheets, which are presented by buyers to sellers for the acquisition of the seller firm, are customized based on several factors:

- 1. Recasted operating profit for the past three full years, plus current interim period operating profit for the current year.
- 2. Net revenue (fees + markups) growth for the same periods
- 3. Net worth of the firm as of sale date
- 4. Working capital (current assets less current liabilities position as of sale date
- 5. Other intangible factors, such as second-tier management, quality of staff, quality of clients, office lease, client contracts in place, what percentage largest clients comprise of the total client portfolio and other factors, are all considered when a buyer prepares a term sheet

The goal is that the terms are fair for both the seller and the buyer. There is no cut-and-dried statement that can be made about how a buyer values a seller.

PR agency valuations require a detailed analysis of financials, profitability, clients, employees, investments, and several other important factors that influence the value of your firm. Although they can be time consuming—and hiring a qualified outside organization to perform the valuation can be an additional expense for your firm—PR business valuations are well worth the resources required to complete them. While having a thorough understanding of your firm's value is a good idea, there are several specific circumstances when it is particularly beneficial to get an accurate PR firm valuation.

1. Partner Split-Up. When firm partners split up and potentially divide firm assets, understanding the value of your firm is imperative.

2. Partner Buyout. In order to ensure a fair transaction takes place when a partner buyout takes place, knowing a firm's value is key.

3. Partner Buy-In. When adding new partners to the firm, knowing your company's worth is necessary in order to ensure that your partners have appropriate and fair fiduciary responsibility within the organization.

4. Potential Merger of Two or More Firms. A firm valuation is a valuable resource to have on hand when considering the merger of multiple firms. Again, knowing the value of your firm will help to ensure that a fair and reasonable transaction takes place should the firm merge with another firm.

5. Potential Sale. When contemplating putting your PR firm on the market, knowing how much your firm is worth can help you tremendously when determining an asking price for your business and deciding how much you will accept from a buyer.

6. Potential Growth. Having a comprehensive firm valuation can greatly help making beneficial business decisions on a day-to-day basis. It can also provide valuable information and insight when large and small opportunities for growth come along.

7. Borrowing Power. Any substantial loan request may require an independent valuation.

8. Divorce. Whether a divorce is amicable or not, knowing the worth of your organization is a safe bet when you go into negotiations. Understanding how much the business you worked hard to build is worth can help ensure that a fair divorce settlement is reached.

9. Estate Planning. When organizing your estate and creating a succession plan for your business, it's important to have an accurate business valuation on hand. This will help you with tax planning and assist you in determining who should ultimately inherit your financial interest in the firm.

There is no "rule of thumb." Every valuation is different. There are many moving parts. There are items that may add or subtract from the calculated value. And there are many intangibles that impact the ultimate valuation, for example, top- and bottom-line trends, sudden loss of major clients, death of an owner who is a rainmaker, a key VP leaving and taking a major client, and so forth.

Here Is What I Recommend

1. Connect with the person who may do the valuation.

2. Ask for his or her education credentials, such as courses, teaching valuations.

- 3. Ask for his or her cost range.
- 4. Ask how long will it take to the valuation report.
- 5. Ask for his or her references.
- 6. Call the references and ask the following:
 - •Was there value?
 - •Was it timely?
 - •Did they receive high-quality service?
 - •Was the cost in line with the quote?

If you have a need for a valuation, do your homework. Interview the firms that provide this service, specifically the person who will do the valuation. Determine which firm and individual will give you the highest quality of service and product for a fair price.

10 Myths About PR Firms Being Acquired

by Art Stevens, Managing Partner of The Stevens Group, comprised of consultants to the PR agency profession and focusing on mergers, acquisitions and management consulting

hether you're actively considering the sale of your PR firm, or it's just a vague idea that's been percolating at the back of your mind for awhile, it's important to have realistic expectations before pursuing a deal in earnest.

Because delusional beliefs about the acquisition process can occasionally preclude the most opportunistic of transactions, separating fact from fiction is a prerequisite.

Here are 10 of the most common misperceptions that PR firm CEOs hold about selling their companies:

1. MYTH: I'll lose all my autonomy.

TRUTH: You'll actually have a big say in what happens during and after the integration of your firm into the buyer's organization. The success of the deal depends on it. Your role will substantially change, but remember the buyer is not only purchasing your firm, but also your wisdom. Your opinion matters.

2. MYTH: My firm will remain as a silo within the buyer's firm.

TRUTH: It's possible that a buyer will elect to preserve your practice as a wholly owned, standalone operation. However, in our 13 years of advising both buyers and sellers of PR firms, we can attest that it's more likely that your firm is being purchased as a strategic investment because of everything it brings to the table. However, the onus is on the seller to expectations clear to the buyer – both verbally and in writing – at the outset of the transaction to ensure a true "meeting of the minds." This might involve interviewing past PR firm CEOs acquired by the buyer.

3. MYTH: I'm better off waiting to sell until my firm reaches \$X in revenue.

TRUTH: History proves there is no magic number required for a successful transaction. Whether your annual revenues are \$300,000 or \$40 million, buyers are looking for firms that complement their organization strategically, not only monetarily. Even if you were to pick some specific revenue goal as a sale prerequisite, you may never get there on your own. Make an honest assessment of your chances of reaching your peak revenue as compared to how those chances might improve with the help of the right buyer.

4. MYTH: My firm would need to be twice as big before anybody would be interested in buying it.

TRUTH: Even through organic growth and diligent new-business initiatives, not every PR firm CEO possesses the business acumen to grow a firm 15-20 percent or more every year. Billings must grow for revenues to grow, and staffing growth is contingent upon those revenues. So waiting five, seven or 10 years to reach some hypothetical "critical mass" could be wishful thinking, and you might miss out on a rare opportunity to sell to the right buyer based upon the realities of your business now.

5. MYTH: If I sell my firm, my clients will leave me.

TRUTH: Generally, most clients are supportive of mergers – provided that you're honest with them about your motivations, and that you can assure them that they'll continue to receive the same high level of service they've come to expect. Of course, there are few guarantees in life, and some

client attrition is a natural part of any service business. But don't let that concern become an insurmountable obstacle to pursuing selling your firm.

6. MYTH: After I sell, I'll be stuck at the buyer's firm forever.

TRUTH: Your contract will be very specific about upholding your obligation to fulfill a finite tenure at the buyer's firm to receive your full earnout from the sale. A period of three or four years is common.

7. MYTH: A buyer will always pay the asking price for my firm.

TRUTH: Buyers know the marketplace like the backs of their hands, and it's the marketplace itself that dictates the selling price, not some supposed valuation prepared by you or your CPA. Unlike the real estate industry, "bidding wars" rarely happen in the PR business, and a seller who remains unrealistically firm on price based on some "accounting trick" valuation strategies may find his or her firm being repeatedly bypassed by potential buyers.

8. MYTH: After being my own boss for so long, I could never report to someone else again.

TRUTH: Following a sale or merger, the success of the combined firm is contingent upon the personal chemistry between buyer and seller. Many sellers have enjoyed rewarding careers after resuming the role of employee in the buyer's firm.

9. MYTH: I don't have to worry about my senior-level people.

TRUTH: To a buyer, your firm's key assets are its client roster and its management team. A buyer wants assurance that your senior-level managers are on board with the sale, and that you've done everything to keep them fulfilled. It's not uncommon for a seller to incorporate compensation guarantees for certain key performers into the sale agreement as a retention incentive. It's equally common for a buyer to want to continue to compensate and reward top performers in the same way you did.

10. MYTH: We've got decent billings, but my firm isn't profitable enough to attract a potential buyer.

TRUTH: Profit is not the highest-ranking criterion for a successful acquisition. Any successful for-profit company must be able to demonstrate a consistent track record of profitability to remain in business and to attract a buyer. With regard to PR firms, the actual profit margin is less important than other factors, such as strategic synergy, client roster and the quality of your management team.

The Bottom Line

Like most PR firm CEOs, you've undoubtedly poured your heart and soul into your business, and the decision to relinquish ownership of it is not one to be made hastily. And if you've never sold a business before, having a trusted advisor at your side throughout the process can be invaluable.

When it comes to reaping maximum rewards from all that you've invested in your company over the years, always remember that an educated seller is a wise seller. Don't allow erroneous preconceived notions to thwart you from reaching the next stage of your professional life.

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Is Your Time to Plan for Retirement Running Out?

by Richard Goldstein, partner at Buchbinder Tunick & Company LLP, New York, Certified Public Accountants

t occurred to me that many of the PR pros I've worked with over the years are now approaching retirement age. This could be one reason why there's been a recent uptick in merger and acquisition activity.

Unfortunately, many PR agency owners are so wrapped up in the day-to-day affairs of operating their companies, they give little thought to their own financial needs. Many of these executives anticipate maintaining at least the same lifestyle during retirement that they enjoy today, perhaps even a better one.

As time goes by, you're faced with the question: "Will I really have enough to live on?" And where will the money come from? Is selling your agency the answer to this question?

There's a real need to control the future and not simply look forward to it! Even if you're 31 as opposed to 51 or 61!

Pieces of the nest egg

Most business people have four basic types of assets that can be used to create a retirement fund: Social Security; savings or a retirement plan through business; investments; and proceeds from the sale of a business interest. Together, these sources should make up a hefty nest egg. But it takes a closer look to understand what they really provide.

Social Security depends largely on the size of your pre-retirement income. Even at higher salary levels Social Security falls short, providing a fraction of the total amount needed.

A pension or profit-sharing plan may provide a third or half of the income you'll need, and you have to depend on it being there. In addition, you may be able to take advantage of other tax-favored vehicles, such as a 401(k) plan or an IRA to supplement your business' retirement plan. As for personal investments: have you allowed enough time for your investment to achieve the desired result need to retire? The longer you delay your long-term investment planning, the larger your regular contributions to your investments will have to be.

When is the time to sell?

If you're nearing retirement age, you may want to generate income for your interest in your agency. Although selling may seem the simplest solution, the cash you receive represents only part of the value of your business.

Let's assume you want the business to continue. Maybe you want to keep the business in the family. There are two basic issues that need to be considered. First, a family member will need to be a PR professional with the requisite experience and desire to buy your business. Second, where will the money come from to buy your agency? In my view, this probably isn't the best solution.

A better solution would be to "shop" your agency. There are many professionals who can guide you through this process. If you decide to go this route, there are many questions to consider: 1. Will a buyer be available when you are ready to retire?

2. Will the buyer have the necessary funds or the ability to finance the transaction?

3. Will you be able to agree on a selling price?

4. Will the price generate the income you will need in retirement?

At this point, it would be a good idea to pursue various planning options with your financial advisors: your CPA, attorney, financial planner and insurance agent.

When you do this, there are a few fundamental guidelines to keep in mind:

1. Use realistic planning assumptions. Don't ignore the eroding effect of inflation or the growth potential of interest.

2. Reduce or consider taxes on money going into and coming out of your retirement plan.

3. Plan for unexpected events according to their consequences, not just their likelihood.

4. Use your business wherever possible to fund benefits with business dollars.

You should also be sure that adequate provisions are made for possible ill health or accident that include disability insurance and long-term care insurance in your planning.

Additional thoughts on selling (mergers)

According to the late Al Croft, "mergers have become a normal part of the life-cycle of PR firms. In addition to bolstering management, they may provide greater opportunity for both parties with minimum risk. Nowadays, involvement in merger discussions usually is a sign of agency strength, not weakness. Almost all professionally managed mergers are at least reasonably successful."

When to think about merger

Well, it's never too early to think about merger. At the very least, you should discuss any promising opportunities that come your way. These talks can be very educational even if they're ultimately not successful. Properly and professionally run, it requires only a small investment of time, money and emotion. They never should distract or disrupt agency management, and they shouldn't be allowed to drag on inconclusively.

If you've reached the age of 55 and your business has leveled off, you should begin to consider merger. Most potential partners want to join forces with a dynamic firm, and—fair or unfair— age is a factor in this perception. Each year that passes usually reduces your firms' attractiveness to a merger partner.

Don't even consider selling and walking away. At the very least, you'll have to stay several years —at least three—to fulfill the terms of the merger. According to Al Croft, numerous PR firm executives have found that once they've unloaded part of the burden of top management, they can become an elder statesperson and do the kind of PR work they truly enjoy.

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Strategic public relations counseling, planning and execution. Founded: 1972.

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Thought leadership, media relations, writing, social media, design, professional services, technology, lifestyle, non-profit. Employees: 11. Founded: 2009.

Agency Statement: We didn't invent public relations, but we chose to make it better. For nearly a decade we've worked to help our clients get beyond the bright and shiny marketing speak, and to get real, developing and executing thought leadership campaigns for B2B and consumer clients who know their customers demand more: more truth, more proof, and a more authentic connection.

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PR, strategic planning, crisis management, promotional partnerships, marketing research, corporate branding, special events, social media, influencer marketing and airlift consultation. Founded: 1985.

Agency Statement: Adams Unlimited is an award-winning strategic marketing and tourism development firm founded in 1985 specializing in the travel and tourism industry. Small enough to offer highly customized service, yet large enough to handle a full range of marketing needs, Adams Unlimited is recognized for outstanding client service. Adams delivers vertically integrated programs utilizing a cross-platform approach.

Candice Adams Kimmel, pres.



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Investor rels., corp. comms., crisis/special comms., M&A comms., capital markets advisory, financial media rels., IPO and spin-off preparation. Employees: 10. Founded: 2017.

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Consumer marketing, public relations, digital & social media strategy, influencer engagement, media relations, thought leadership & executive positioning, media training, events & experiential, reputation management & issues management. Specializes in consumer products, corporate reputation, retail and culinary/hospitality sectors. Employees: 40. Founded: 2001.

Agency Statement: Agency H5 is an award-winning, integrated marketing communications agency – rooted in public relations. We are connectors, brand builders and storytellers. Through traditional engagement, digital influence, creative content and experiential strategies, we share our clients' stories with the right audiences at the right time to ensure they are heard, and better yet, shared. We are savvy, nimble marketers who deliver killer results by leveraging strategic insights to inform every creative output.

Based in Chicago, the Agency H5 team is one of a kind in the industry, blending a passionate culture and diverse talent pool of "big agency," global experience with the entrepreneurial spirit of a start-up. Agency H5 is nationally and locally certified by the Women's Business Enterprise National Council (WBENC) and has been recognized with the *Crain's Chicago Business* Best Places to Work award for two consecutive years.

Kathleen Kenehan Henson, founder/CEO; Amie DeLuca, sr. strategist, dir., corp. engagement; Desta Roy, sr. strategist, dir., consumer strategy & innovation; Katie Feltz, sr. strategist

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Full service public relations, corporate communications, crisis management, issues management, and government affairs. Employees: 25. Founded: 1996.

Agency Statement: Agenda is an international public relations, strategic communications and public affairs firm providing multidisciplinary solutions to complex business, market and policy challenges. Our focus is developing strategies and campaigns, leverage our expertise in campaign management, strategic messaging, stakeholder and consumer engagement, third-party allied development, marketing, advertising and international affairs. Our approach is based on decades of political,

business and consulting experience at the local, state, national and international levels. Agenda is headquartered in Washington D.C. with offices in NM; WY; VT; CA and Brussels, Belgium.

Doug Turner, Max Hamel, Craig Pattee, partners

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AKHIA COMMUNICATIONS

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Public relations; internal communications; consumer, business and trade media relations; marketing communications; branding; digital communications; creative design; strategic communications; media training; presentation development. Employees: 50. Founded: 1996.

Agency Statement: For every business challenge, there is a communications opportunity. We thrive on bringing entire organizations together to do better, be better and achieve more through strategic communications.

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Financial services, commercial real estate, economic development, media, content development, media training. Employees: 10. Founded: 2011.

Agency Statement: Your business, articulated. Your impact, magnified. Team Akrete articulates the business stories of rapid-growth organizations primarily in real estate, the built environment and in financial/investment services. More recently, we've expanded into the global cannabis business as well. Our work spans public relations, marketing, digital/social, communications consulting, and executive counsel and training. No content is too complex for our team of expert media relations pro's, digital strategists content developers and marketing specialists.

Global corporations, destinations and entrepreneurs alike turn to us to plan, produce and promote vibrant, strategy-shaped storytelling that inspires growth and action. We connect investors, customers and corporations in our focus industries by articulating your ideas through full-stack marketing, from proactive media relations to email marketing and social media, investor relations to thought leadership development.

Our team of writers, marketers and public relations consultants know your industry, your terminology. We apply this knowledge and experience to bring your growth stories alive using our dynamic mix of services including five core categories: (1) Content marketing and editorial services; (2) Strategy, aligning business and marketing communications goals; (3) Digital campaigns, including integrated email marketing, websites, social media and analytics; (4) Public relations and media relations; and (5) Executive counsel and training.

We combine offerings that are more than the sum of their parts, with programs that drive growth using unlimited combinations of thought leadership, digital strategies, ghostwriting, content marketing, key messages, change management consulting, media outreach, infographic design and an ever-evolving set of content creation and marketing consulting services.

As part of our core focus on real estate and the built environment, we also offer deep experience promoting and developing marketing for #proptech, architecture, construction, financing, brokerage, investment management and other related disciplines.

We've taken our expertise launching companies and helping them navigate the marketing communications aspects of rapid growth and are applying it to one of the world's fastest growing industries: cannabis. Our services in the cannabis industry, including a marquee relationship with Garden Remedies, one of Massachusetts' top vertically-integrated cannabis companies with both medical marijuana and adult use cannabis dispensaries, include a broad spectrum of marketing, digital and PR disciplines. Cannabis industry services include investor relations and communications, public and media relations, full-service social media content and channel management, political communications, marketing strategy, website and email newsletter content generation and distribution services, company and industry event presence, speechwriting and more. As legalization is embraced in more and more States, we offer these services throughout the United States where cannabis is legal, both directly to cannabis companies and their service providers, or in partnership with other agencies. We are a part of the Women in Cannabis community, and actively support other women-owned and minority-owned businesses in this space.

Key professionals include Margy Sweeney, founder & CEO, and leaders including Patricia Agos, Sophie Bartolotta, Craig Bloomfield, Lana Demyanyk, Brian Greenberg, Amanda Hargrove, Jennifer Harris, Lisa Karel, Sue Kawecki, Donna McSorley, Renata Pasmanik, Becky Reno, Daisy Simmons, Nicole Stenclik, Morgan Sweeney, Elise Szwajkowski, Griffin Teller and Aleks Walker

Area Development Magazine Bentall Kennedy Burwood Group Drawbridge Community Revitalization Foundation Franklin Partners FUEL Garden Remedies Grupo Ferré Rangel The Goldie Initiative Golub & Company JLL Hotels & Hospitality JLL Corporate Solutions JLL Healthcare Real Estate JLL Higher Education JLL Industrial JLL Life Sciences KeyBanc Capital Markets Key Private Bank KeyBank Real Estate Capital Kingbird Investment Management Maverick Commercial Mortgage Reterro Skender

Society of Industrial and Office Realtors (SIOR) – Chicago Wright Heerema Architects

ALLISON+ PARTNERS

ALLISON+PARTNERS

40 Gold St., San Francisco, CA 94133 415/217-7500; fax: 415/217-7503; scott@allisonpr.com

www.allisonpr.com

Practice Areas: Consumer Marketing, Corporate, Global China, Healthcare, Public Affairs and Technology. All Told, which combines research, content, creative, digital and measurement expertise into one offering, works across these practices to deliver integrated storytelling for clients.

Agency Statement: Allison+Partners is a new kind of global communications agency. With 30 offices and more than 450 employees worldwide, we're large enough to handle complex assignments, yet small enough to be nimble in our approach. With one global P+L, we are able to put the best people on our clients' business, regardless of location. Allison+Partners was named *Holmes Report*'s 2019 and 2018 "Best Agency to Work For," *PRWeek*'s 2018 "Best Place to Work," and *Holmes Report*'s 2017 "Digital Agency of The Year."

Agency senior leadership: Scott Allison, chmn.+ CEO; Andy Hardie-Brown, global vice chmn.; Jonathan Heit, global pres.; Matthew Della Croce, global pres., Europe + Corporate; Cathy Planchard, global pres., All Told

Some of our clients include:

Adecco Amazon Campaign Monitor C3.ai Danone North America Denny's Dexcom Dignity Health Driscoll's Google Guardian Life Insurance Healthcare Leadership Council IKEA Impossible Foods Kampgrounds of America Kimpton Hotels & Restaurants Mozilla PepsiCo PhRMA Progressive Public Interest Registry Samsung See's Candies Seventh Generation Sexy Hair Teradata Toyota UĽ

AMP3PR=

AMP3 PUBLIC RELATIONS

210 West 29th St., Floor 6, New York, NY 10001 212/677-2929; Info@AMP3pr.com https://AMP3pr.com

Fashion, beauty and lifestyle PR. Employees: 7. Founded: 2004.

Agency Statement: AMP3 PR is a boutique publicity agency based in New York City. We specialize in Fashion PR campaigns for both established and emerging companies including: apparel, accessories, beauty, retail, technology and consumer lifestyle fashion brands. We offer traditional PR & media outreach, social media strategy & influencer campaigns, and special event PR & production. Our top-rated agency excels because we uniquely offer one-on-one attention and a tailored approach. We help our clients to create content and communicate their stories effectively to gain maximum exposure with an emphasis on a measurable return on investment.

Spark Pretty

Talia Jewelry

Tyler Hilton

Uniti Fashion William Rast

TENCEL(TM)

SubApollo

Alyson Roy, owner/partner

Cat Footwear Caterpillar Footwear CR7 Denim by Cristiano Ronaldo Derma-e Designer Eyes **Disney Princess** D'Marie Group Domenico Vacca Eden Fine Art Gallery Ellen Tracy Elepop Governors Ball Music Festival Heelys Iceland Naturally Joan Oloff Footwear **KEF** Audio Kimoa KL Polish by Kathleen Lights Kleinfeld Bridal Party Lenzing Manhattan Vintage Moral Code Footwear Nolcha Shows at New York Fashion Week Occasion Brands Paul Drish Paul Drish Footwear PROM GIRL Rohitava Banerjee Sebago Footwear Sequential Brands Group Silk NY Simply Dresses



AMW GROUP

8605 Santa Monica Blvd., West Hollywood, CA 90069 310/295-4150; fax: 310/295-4130; info@amworldgroup.com www.amworldgroup.com

Consumer brands, corporate communications, food & beverage, health wellness, travel & hospitality, technology, digital strategy, fashion, entertainment, sports, nonprofit, crisis communications, reputation management. Employees: 36. Founded: 1997.

Agency Statement: AMW is a Creative Marketing and PR group founded in 1997. The company has established a unique and strong network throughout the World while representing a diverse roster of clients that include Event properties, Startups, Grammy artists, High-Profile individuals, Luxury and Consumer Brands. AMW utilize innovative strategies and the latest technology to enhance its projects. Their services are available for all project types to both new and well established clients.

Naomi Grandison, comms. mgr.

A&M University Crate & Barrel Eagle Rock Werkshop Florida Marlins GAP Hard Rock Hotel Hennes & Mauritz Macy's Mandalay Bay Oakley



APCO WORLDWIDE

1299 Pennsylvania Ave., N.W., #300, Washington, DC 20004 202/778-1000; fax: 202/466-6002; information@apcoworldwide.com www.apcoworldwide.com Employees 782 Econded 1084

Employees: 783. Founded: 1984.

Agency Statement: APCO Worldwide is an advisory and advocacy communications consultancy helping leading public and private sector organizations act with agility, and build organizational reputations, brands, relationships and solutions to succeed.

APCO is an independent and majority women-owned business. Most importantly, we are a trusted partner to our clients. We help them anticipate, plan, execute and secure impact through our curiosity, insights and diverse expertise.

- Services:
- •Advisory
- •Advocacy
- •Corporate Communication •Creative
- •Crisis, Issues & Litigation Management
- •Digital
- •Marketing Communication
- •Media Relations & Training
- •Research Strategy & Measurement

Brad Staples, global CEO; Margery Kraus, founder & exec. chmn.

APCO'S NEW YORK OFFICE

360 Park Ave. South, 11th flr., New York, NY 10010

212/300-1800; fax: 212/300-1819; ehoff@apcoworldwide.com

Eliot Hoff, acting mng. dir., New York

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- 47 Rue Montoyer, 5th flr., 1000 Brussels, Belgium

32-2-645-9811; fax: 32-2-645-9812; cboussagol@apcoworldwide.com

Claire Boussagol, chmn., Europe

APCO's ASIA HEADQUARTERS 137 Market Street, #16-01, Singapore 048943, Singapore 65-6922-0555; fax: 011-65-6735-3077; gwalsh@apcoworldwide.com

Garry Walsh, mng. dir., Southeast Asia

Clients Include: IKEA Honda McCormick Ford Foundation Rockefeller Foundation USAP Expo 2017 Microsoft Suntory Holdings World Government Summit Cargill Walmart Nuclear Energy Institute



APPLES & ORANGES PUBLIC RELATIONS

APPLES AND ORANGES PUBLIC RELATIONS LLC

387 Park Avenue South, 5th flr., #504, New York, NY 10016 888/371-4718; fax: 800/763-1342; admin@aoprllc.com www.aoprllc.com

Non-profit, food & beverage, lifestyle, corporate, health & wellness. Employees: 10. Founded: 2011.

Agency Statement: Apples & Oranges Public Relations (AOPRLLC) is a full-service Corporate Communications, Community Outreach, Direct Response, and Event Production boutique agency based in New York City. We serve the needs of America's emerging brands and businesses, using their insight to create effective and engaging campaigns that every potential consumer will respond to. AOPRLLC is a New York City and state MWBE certified enterprise.

The agency has received several awards and recognition including the 2018 Hermes Creative Award for best PR Campaign in 2018.

Upcoming News: Apples & Oranges Public Relations is currently developing a digital TV platform that will deliver health and wellness content.

Media Coverage: Clients have been featured in top-tier media outlets including NBC 4NY, *Bust Magazine*, Today Show, *The New York Times*, *AM New York, Metro, Essence Magazine*, CBS Radio, FOX News, Brooklyn News 12, BRIC TV, PIX 11, *New York Post*, NY1 News, *Adweek*, Page Six, *Brooklyn Daily Eagle*, Huffington Post, and *New York Magazine* just to name a few.

Associations & Memberships

•Manhattan Chamber of Commerce

•Public Relations Society of America (PRSA)

Amore Philip

Clients Include:

City Girl Beauty Project Fashion Week Brooklyn FIR Industries Healthy Lifestyle with Eraldo NYCTLC Accessible Dispatch Program (Sub-contract) The Louis Rawls Foundation The Miracle Tape The Neighborhood Works Play Kids Theatre



AQUA MARKETING & COMMUNICATIONS, INC.

360 Central Ave. North, #420, Saint Petersburg, FL 33701 727/892-9280; Brittany@WelcomeToAqua.com

www.welcometoaqua.com

Strategic planning, media relations + training, community relations, campaign development, creative storytelling, press kit development, crisis communication, social media management, event development, promotions + partnerships. Employees: 19. Founded: 2010.

Agency Statement: Aqua is an internationally award-winning, full-service marketing communications firm specializing in travel, tourism, hospitality and economic development. Headquartered in St. Petersburg, Florida, Aqua has offices in West Palm Beach, Ft. Lauderdale and Naples. Powerful, provocative and proven; Aqua provides extraordinarily creative solutions for its customers and their brands. Aqua's philosophy and approach are virtually guaranteed to provide a solid return on your marketing investment.

Dave Di Maggio, pres.; Fran Vaccaro, VP, acct. svc.; Elliot Cohen, VP, campaign strategy; Brittany Chapman, PR dir.; Megan Brewster, PR A/E; Michelle Lenhart, PR A/E; Melissa Cederquist, PR mgr.; Amber Coldren, digital mktg. dir.; Krystina Lisi, digital strategist



ARPR

675 Ponce de Leon Ave. NE, Suite 9800, Atlanta, GA 30308 855/300-8209; annaruth@arpr.com www.arpr.com

Technology PR. Employees: 21. Founded: 2012.

Agency Statement: ARPR is an award-winning tech PR agency representing global cybersecurity, FinTech, cloud/SaaS and HealthIT brands.

From Day 1 we've existed to fill a deep void in specialized subject matter expertise and to bring consistency to the integration of PR, content marketing, social media and demand generation. As such, ARPR is uniquely built to strategize and execute potent multi-channel marketing communication initiatives that drive the measurable, data-driven results that make our client reputations thrive and their sales pipelines prosper.

Driving this integrated approach is our diverse and highly-skilled team, aka the Army of Awesome. We consistently hear from clients and prospects that we're memorable because of our collective energy and passion. Together, we're PRopelling what's possible.

Anna Ruth Williams, CEO; Blair Broussard, chief people & opers. officer; Renee Spurlin, sr. VP, analytics & digital mktg.; Evan Goldberg, sr. VP, client service

Additional office in New Orleans.



ASCENDANT COMMUNICATIONS

Parkshot House, 5 Kew Rd., Richmond TW3 2JJ, United Kingdom +44 (0) 208 334 8041; jcooper@ascendcomms.net www.ascendcomms.net

B2B PR and communications services for vendors and businesses offering technology and services in Europe. Founded: 2003.

Agency Statement: Ascendant Communications is a London-based PR & Communications consultancy offering a pan-European and global one stop shop solution for PR and associated services. Our proven team of experienced consultants and partners, based in offices across Europe, North America and Asia, have helped key brands such as Akamai, hybris SAP, Microsoft and TIBCO with their press, analyst, social media, content marketing and other PR requirements on a regional and global level. However, we also understand the needs of companies new to Europe and who are looking for support on a more regional, or country specific, level and who need the guidance and expertise of local media experts.

James Cooper, founder & principal

Clients of record: Akamai hybris SAP Microsoft Dynamics TIBCO

ASTRA COMMUNICATIONS

2824 N. Naples, #C, Orange, CA 92867 714/974-6356; LMarcus@astra.cc

www.astra.cc

Technology, cybersecurity, scientific/industrial, environmental monitoring, business-to-business, industry associations. Employees: 1. Founded: 1997.

Linda Marcus, principal

M3AAWG (Messaging, Malware and Mobile Anti-Abuse Working Group) KVB/Analect - Continuous Emissions Monitoring System (Environmental)



AT THE TABLE PUBLIC RELATIONS

301 W. Platt St., #414, Tampa, FL 33606 813/251-4242 www.AtTheTablePR.com

Employees: 5. Founded: 1983.

Agency Statement: At The Table Public Relations and Marketing is a firm with a niche in food and beverage that raises awareness and communicates messages for client brands, products and services. We are results-oriented and provide strength and experience in international marketing, strategic planning, news media relations (publicity and promotion), local store marketing (LSM), social media programs, crisis planning, and special events. We specialize in retail, restaurant, foodservice, commodity, product, and branded food categories.

Cheryl Miller, principal/CEO

Bulla Gastrobar Cabot Creamery Co-operative Earl of Sandwich Florida Strawberry Growers Assn. Georgia Fruit & Vegetable Growers Assn. Louis Pappas Fresh Greek OGGI Italian Paulk's Pride (Muscadine Products Co) Pearson Farm Saint Lucia Trade Export Promotion Agency The Nutrition Factory Terra Gaucha Brazilian Steakhouse

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AVENIRGLOBAL

AVENIR GLOBAL

Affiliated with Burson-Marsteller 1155 Metcalfe St., Suite 800, Montréal, Québec H3B 0C1, Canada 514/843-2343; fax: 514/843-2068; info@avenir.global www.avenir.global

Full range of public relations and public affairs services. Employees: 550. Founded: 1976.

Agency Statement: AVENIR GLOBAL is a Montreal-based holding and management company with an active operations mindset and a hands-on approach to all its investments. With 850 staff and offices in 21 locations across Canada, the U.S. and in Europe, it is among the top 20 largest communication firms in the world. In Canada, AVENIR GLOBAL owns NATIONAL Public Relations, the country's leading public relations firm, servicing clients across a wide range of sectors, which includes NATIONAL Capital Markets, the industry's foremost investor relations and financial services practice. In the United States, AVENIR GLOBAL owns SHIFT Communications, a data-driven integrated communications agency; and the public relations and communication company Padilla, which includes the brand consultancy Joe Smith, the food and nutrition experts at FoodMinds and the research authorities at SMS Research Advisors. The AVENIR GLOBAL network also includes healthcare specialists AXON Communications, with offices in Toronto, the U.S, the U.K. and Europe, healthcare creative agency Cherry and strategic communications consultancy Madano, both based in London. AVENIR GLOBAL is owned by RES PUBLICA Consulting Group.

Andrew Molson, chmn.; Jean-Pierre Vasseur, pres. & CEO; Valerie Beauregard, exec. VP; Royal Poulin, exec. VP & CFO; Rick Murray, mng. partner, Toronto & chief digital strategist; Ralph Sutton, int'l mng. partner

Alliance for Potato Research & Education Almond Board of California Amazon Bristol-Myers Squibb CITRIX Dairy Management Ford Global Salmon Initiative Imperial Keurig Novartis Novo Nordisk nVent Pfizer Roche Sanofi Pasteur Sunovion U.S. Highbush Blueberry Council VCU Health Vifor Pharma



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BACHEFF COMMUNICATIONS

620 Newport Center Dr., #1100, Newport Beach, CA 92660 949/667-3645; info@bacheff.com www.bacheff.com

B2C & B2B emerging technology, consumer electronics, electronics, greentech, high-tech, industrial technology, energy, electrical, technical, virtual reality, augmented reality, brainwave-controlled technology, robotics, medical and IT. Employees: 6. Founded: 2016.

Agency Statement: Bacheff Communications is a truly global full-service technology integrated marketing communications agency headquartered in Orange County, California. Our sole purpose is to protect, enhance and build your reputation using the power of both traditional and new media channels. We focus on helping technology and electronics companies. Our international expertise has been developed over the years through the focus on these areas alone. Simply put, we are high-tech PR mavens ready to win battles for you.

Emil Bachev, founder & mng. dir.

Agora Services Alphacool Baidu be quiet! Bodyfriend Cartesiam Cherry EDGĖ EnGenius ENGIE Exclusive Networks HWBot Identify3D Lazar Angelov Diet Nahimic Panda Security Owant Reflare ROMY PARIS Soap Studio



BACKBAY COMMUNICATIONS

20 Park Plaza, #801, Boston, MA 02116 617/391-0790; bill.haynes@backbaycommunications.com www.BackBayCommunications.com Financial services. Employees: 16. Founded: 2005.

Agency Statement: BackBay Communications is a public relations, integrated marketing and branding firm focused on the financial and professional services sectors. BackBay offers a unique combination of content and creativity. BackBay's services include digital advertising, branding, content development, marketing, public relations and social media. BackBay is highly regarded for its thought leadership initiatives and relationships with the major business media. With offices in Boston and London, BackBay serves companies in the U.S. and Europe, and around the world through strategic partnerships.

BackBay Communications' capabilities include:

•Branding

•Corporate positioning

•Conference speaking

Content development

- •Digital advertising
- •Marketing
- •Podcasts
- •Public relations
- Social media
- •Video

Adams Funds

Bill Haynes, president & CEO

14-16 Great Chapel St., London, UK W1F 8FL

+44 (0) 203-475-7552; stephen.fishleigh@backbaycommunications.com

Stephen Fishleigh

Anacapa Partners Athena Capital Advisors Bluefin Payment Systems BNY Mellon | Eagle Investment Systems Boston Partners Bregal Partners Bregal Sagemount Capco CenterOak Partners **Constitution Capital Partners** Delta Data Fiduciary Trust Company Graycliff Partners Harbor Funds Heritage Partners innogy Innovation Hub Karen Clark & Company Linedata Meketa Investment Group Monroe Capital Monument Group Murray Devine MvVest Northeast Investors Trust Ridgemont Equity Partners Riverside Company Sheridan Capital Shore Capital Partners SK Capital Partners The Stephens Group TA Associates Temenos Thompson Street Capital Partners Two Six Capital Weatherford Capital



BALLANTINES PR

9255 W. Sunset Blvd., #1100, West Hollywood, CA 90069 310/454-3080; info@ballantinespr.com

www.ballantinespr.com

Hospitality, tourism, travel. Employees: 25. Founded: 2000.

Agency Statement: Ballantines PR (BPR) is an award-winning, full-service luxury and lifestyle public relations agency representing high-profile hospitality, entertainment, design, health and wellness brands globally. With offices in West Hollywood and New York City, BPR is comprised of passionate and creative storytellers with a combined 100+ years of industry experience. Founded in 2000 by Sarah Roberts, BPR is widely recognized for its key global media relationships, strategic thinking, innovative campaigns and consistently delivering profitable results.

Sarah Robarts, pres.; Kendal Hurley, Dara Toulch, partners

Current Client List AKA Beverly Hills AKA West Hollywood Aloft Hotels Amazon Prime Video Autograph Collection Carbon Beach Club Restaurant (CBC) Cattle & Claw City of El Segundo Element Hotels Grupo Vidanta Jack's Monterey Jean-Georges Beverly Hills Lawrence J. Ellison Institute for Transformative Medicine of USC Le Meridien Hotels Malibu Beach Inn Mani Brothers Real Estate Group Marina Del Rey Hotel Marriott Homes & Villas Moxy Hotels Peter B's Brewpub Portola Hotel & Spa Riviera 31 Renaissance Hotels SALT Restaurant San Ysidro Ranch Sofitel Los Angeles at Beverly Hills St. Regis Bora Bora Resort St. Regis Maldives Vommuli Resort The Culinary Institute of America at Copia in Downtown Napa The Rooftop by JG The Waterfront Beach Resort, a Hilton Hotel Tribute Collection UP(st)ART Creative Vidanta Cruises Waldorf Astoria Beverly Hills

BARRACUDA PUBLIC RELATIONS

2209 Pittsburgh, El Paso, TX 79930 915/861-0446; info@barracudapr.com barracudapr.com Healthcare, transportation, infrastructure, introducing franchises to local markets. Employees: 6. Founded: 2010.

Marina Monsisvais, owner

Alamo Drafthouse El Paso Camino Real Regional Mobility Authority El Paso Streetcar EPT Land Communities The Hospitals of Providence

BASSETT & BASSETT INC.

1630 First National Bldg., 660 Woodward Ave., Detroit, MI 48226 313/965-3010; fax: 313/965-3016

www.bassettbassett.com

PR, advertising and marketing; social & digital marketing; comms. mgrs., counselors & trainers. Asia-Pacific office in Pune, India established 2009; Middle East office in Beirut opened 2015. Employees: 16. Founded: 1986.

Leland K. Bassett, chmn. & CEO; Tina Bassett, pres.



ватетаn Group

BATEMAN GROUP

1550 Bryant St., #450, San Francisco, CA 94103 415/503-1818; info@bateman-group.com www.bateman-group.com Blog, Bateman Banter: www.bateman-group.com/banter

An award-winning agency founded in 2004. Making a bigger impact for a more select group of companies. Integrates PR, social media, content and analytics to help technology and consumer brands turn innovation into market leadership. Based in San Francisco, New York City and Portland, Ore. Employees: 75. Founded: 2004.

Agency Statement: Bateman Group is a content-led, data-driven PR agency focused on helping technology companies at every stage make a positive impact on the way we live and work. We believe crafting these stories requires a different way of thinking about PR and an exceptional team capable of delivering on its powerful possibilities.

Bateman Group has a very well-defined, distinctive company culture. The agency's motto is "Invest in Team First" — in other words, to deliver exceptional client service and award-winning work, the agency first must invest in its people. While fast growth often comes at the cost of employee turnover, Bateman Group has grown an average of 33 percent for the last three years with an average employee retention rate of 90 percent — among the highest in the industry. Our culture has been recognized annually as a "Best Place to Work" by the *San Francisco Business Times, Inc. Magazine, Entrepreneur Magazine, The Holmes Report* and *PRWeek*.

Fred Bateman, CEO and founder; Bill Bourdon, partner & pres.; Shannon Hutto, partner & gen. mgr.; Gillian Davis, head of people; Paula Cavagnaro, exec. VP; Elinor Mills, sr. VP of content; Kerry Baker, Victoria Butler, Rachael Cassidy, Ben Friedland, Jen Sciarra, VPs; James Niccolai, VP of content; Jennifer Steinle, VP of opers.; Caleb Bushner, VP of digital strategy; Marc Samson, dir. of content; Shannon Osthimer, dir. of opers.; Alison Epstein, Katie Garagozzo, Elena Keamy, Margaret Pack, Danielle Stickler, Jessie Yarrow, acct. mgrs.; Laura Sweet, mgr. of finance

45 Main St., #718, Brooklyn, NY 11201 347/410-7983

Tyler Perry, partner & pres.; Nicole Messier, sr. VP; Sarah Spitz, VP; Lauren Scherr, VP of content; Chris Heine, dir. of content & media strategy; Courtney Chennells, Grace Emery, Jordyn Lee, Puneet Sandhu, Dave Struzzi, acct. dirs.; Dan Casarella, Kelsey Donahue, Quincy Zhai, acct. mgrs.; Allie Carmichael, Michael Oshima, mgrs. of content; Kwabena Stefan, Megan Tevrizian, media strategists; Stephanie Leal, mgr. of opers.

220 NW 8th Ave., The Custom House, Portland, OR 97209 801/791-2325

Matt Coolidge, VP; Elise Chamber, Candice Mayan, acct. dirs.

Client Roster:

Airship Anthemis Group Armis Betterment BigID Breather Chronicle Dialpad DigitalOcean Factual Finix Gemini Ginkgo Bioworks

Google Cloud Google Trust Graphika HackerRank Harness Incorta Invoca Iridescent Jovn Bio Kabbage League LinkedIn Sales Solutions & Marketing Solutions Motif Narvar Optimove Pendo Ping Identity PolicyGenius Portworx Quantum Xchange Qubole Recorded Future ReliaQuest Scale Venture Partners Scalyr Seed Semmle ServiceChannel Synthego Tenable ThoughtSpot Tradeshift Ultimate Software Unusual Ventures United Technologies Waystar

Waystar Zeus Living



BEEHIVE STRATEGIC COMMUNICATION

1021 Bandana Blvd. E, Suite 226, St. Paul, MN 55108-5112 651/789-2232; fax: 651/789-2230; rmartin@beehivepr.biz www.beehivepr.biz

Brand positioning, change management communication, crisis and issues management, employee engagement and internal communication, public relations, workplace cultures, aligning purpose and values. Employees: 13. Founded: 1998.

Agency Statement: Beehive Strategic Communication is a purpose-driven strategic communication firm that uses the power of communication to build better businesses. We help organizations clarify and align their visions, values and strategies to bold actions that build trust and drive growth — inside and out. As a certified B Corporation, Beehive meets the highest standards of verified social and environmental performance, public transparency and legal accountability to balance profit and purpose. Beehive works nationally on behalf of leading brands in industries ranging from healthcare and education to retail and financial services.

Lisa Hannum, CEO; Nicki Gibbs, EVP; Ayme Zemke, SVP; Becky McNamara, CFO

Associated Bank Beaumont Health Deluxe Corp. Foodsby GEHA Minnehaha Academy Twin Cities Habitat for Humanity Rasmussen College University of Minnesota Health

BPbellmont

BELLMONT PARTNERS

3300 Edinborough Way, #700, Minneapolis, MN 55435 612/255-1111; fax: 612/241-4939; info@bellmontpartners.com bellmontpartners.com

Brand strategy, consumer and business-to-business PR, content marketing, crisis communications, design, digital strategy and outreach, events, influencer relations, internal communication, media relations, social media, sports marketing, thought leadership, writing. Special expertise in healthcare and med-tech, ag/food, technology, nonprofits and travel/tourism. Employees: 14. Founded: 1996.

Agency Statement: Global medical device companies. National tech start-ups. Regional hunger relief nonprofits. Local iconic events. Since 1996, Minneapolis-based Bellmont Partners has leveraged public relations to help growth-focused organizations solve their most complicated operational challenges. Our team is made up of communications strategists who dive deeply into an organization and develop and employ a dynamic approach to generate measurable results that build brands, drive engagement and support business objectives.

Brian Bellmont, pres.; Jen Bellmont, partner/COO; Shelli Lissick, partner; Bridget Nelson Monroe, VP; Breanna Welke, dir., brand strategy

Clients Include:

Digi-Key Explore Minnesota Tourism Fuel Up to Play 60 Gravie Greater Public JNBA Financial Advisors The Loft/Wordplay Malco metroConnections Midwest Dairy Minneapolis Northwest Minnesota Firefighter Initiative Minnesota Wine Country MOBE Monteris Medical People Incorporated Renewal by Andersen Second Harvest Heartland Trimble Transportation Uptown Art Fair



BENNETT & COMPANY

Since 1982

BENNETT & COMPANY

543 Estates Place, Orlando, FL 32779

407/478-4040; laura@bennettandco.com www.bennettandco.com; blog: http://bennettaboutmarketing.wordpress.com

Client-centric, Florida-based public relations and marketing firm, focusing on travel, real estate, restaurants/hospitality, luxury products and services. Employees: 6. Founded: 1982.

Agency Statement: From Florida's coast-to-coast to-coast, Bennett & Company provides clients with a depth of understanding about Florida, its residents and visitors, and the client industries served.

Headquartered in Orlando, the agency has affiliates across the state and connections around the globe. Since 1982 we have focused on knowing the media, leaders and communication pathways to reach consumers, leaders and influencers. Utilizing today's tools for PR, marketing and social media, ultimately it is about results and whether our clients profit.

Laura Phillips Bennett, president



BERK COMMUNICATIONS

304 Park Ave. S, 9th flr., New York, NY 10010 646/308-2399; melanie@berkcommunications.com www.berkcommunications.com

Consumer lifestyle, travel, food and beverage, sports and entertainment. Employees: 25. Founded: 1999.

Agency Statement: Berk Communications is among the fastest growing PR firms in the country with deep expertise in consumer lifestyle, travel, food and beverage, and sports and entertainment. While some agencies get caught up in talking the talk, Berk prides itself on execution and in getting the work done right. #WatchUsWork on Twitter, Instagram and Facebook (@BerkComm).

Ron Berkowitz, founder & CEO; Marisa Carstens, sr. VP; Melanie Wadden, VP, sports & entertainment; Didier Morais, sr. lifestyle dir.; Brenda Fuster, sr. dir., travel & tourism; Clark Williams, dir., sports & entertainment

Alex Rodriguez Bar Boulud Baros Maldives Bethpage Golf Group BodyArmor Boulud Sud Brother Jimmv's Brown Forman CC Sabathia Colleen Quigley D'USSÉ db Bistro Moderne Grand Isle Resort Hillrock Estate Distillery Israel Ministry of Tourism Jay Ajayi Jersey Social Jitjatjo Junoon Justise Winslow Las Brisas Hotel Collection Leonard Fournette Los Angeles Tourism & Convention Board Luke Willson Marshall Newhouse Meatpacking District Meek Mill Michael Rubin Michel et Augustin National CineMedia Nizuc Resort & Spa Proper 12 Irish Whiskey PUMA **REFORM Alliance** Robinson Canó Roc Nation Sports Romelu Lukaku Sonoma-Cutrer The Cheesecake Factory Tidal Todd Gurley II Yvel

berlin rosen

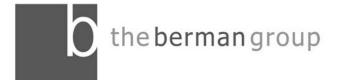
15 Maiden Lane, #1600, New York, NY 10038 646/452-5637; fax: 646/200-5333; caitlin.offinger@berlinrosen.com www.berlinrosen.com

Strategic communications, digital, creative, media relations, branding and positioning, crisis communications, paid media, public affairs, political campaign strategy, tech, consumer, media training. Employees: 170. Founded: 2005.

Agency Statement: Named the number one most powerful PR firm by *Observer* in 2018, BerlinRosen is a full-service communications firm with more than 170 communications and campaign strategists in New York, Washington, DC, and Los Angeles. The firm provides a full range of communications services including digital, creative, strategic communications, branding and positioning, crisis communications, paid media, public affairs and political campaign strategy across social impact, philanthropy, issue advocacy, labor, real estate, and consumer technology.

Valerie Berlin, Jonathan Rosen, principals & co-founders; Mike Rabinowitz, Andy McDonald, Alex Navarro-McKay, mng. dirs.; David Levine, COO; Jeremy Soffin, Stephanie Mueller, Lynsey Kryzwick, Alex Field, Josh Cook, exec. VPs

Alphabet's Sidewalk Labs Barnard College Brookfield Brooklyn Public Library Center on Budget and Policy Priorities Citibank CitiBike Color of Change Cornell University Elton John AIDS Foundation #FamiliesBelongTogether Ford Foundation General Assembly Ithaca College Lvft MacArthur Foundation March of Dimes MGM Resorts International Moms Demand Action for Gun Sense in America Nike Samsung Service Employees International Union (SEIU) Silverstein Properties SL Green The California Endowment The Nature Conservancy Trinity Church Waldorf Astoria Wythe Hotel



BERMAN GROUP, INC., THE

380 Lexington Ave., 19th flr., New York, NY 10168 212/450-7300; fax: 212/450-7301; sberman@bermangrp.com www.bermangrp.com Real estate, construction, legal, non-profit, financial svcs. Employees: 40. Founded: 2006.

Agency Statement: The Berman Group is a full-service corporate communications firm delivering business-to-business marketing, public relations and special events services to corporations, associations and nonprofits. Our work ranges from economic development campaigns on behalf of the City of New York to nonprofit galas, public relations campaigns, creative development launches and online campaigns. We apply an integrated approach and have built a proven track record in strategic communications designed to win business and grow organizations. Clients include businesses in the construction, real estate, legal, non-profit,

financial services industries and other business-to-business markets.

Sarah S. Berman, president

14+ Foundation 15 William 287/LES 7 x 24 Exchange Adam America AFG Group AKF Group LLC Albanese Organization American Heart Assn. Arch Real Estate Ariel Property Advisors Ariel Tirosh Avenue of the Americas Assn. BASF Corp. Belkin Burden Wenig & Goldman, LLP Breather Building Owners and Managers Assn. Building Trade Employers' Assn. C2C Networking Group CCA Metro Ceruzzi Properties Certes Partners Chelsea Lighting Citizens School Civic Builders Clarion Partners Clune Construction Corp. Colliers Contractors' Assn. of Greater New York, Inc. CoreNet Global Cove Property Group DataGryd/Colliers International Durst Organization DUNA **Edison Properties** E-J Electrical Installation Co., Inc. Empire Core Environmental Contractors Assn. Facade Tectonics Institute Faithful+Gould FMG General Contracting FMI Corp. Goods for Good Gotham Organization Gracie, Inc. Green International Affiliates Habitat for Humanity Heidell Pittoni Murphy & Bach LLP Hines Hunter Roberts Construction Group Institute of Supply Management International Facility Management Assn. James Fitzgerald Jaros Baum & Bolles JRM Construction Knoll Kinsman Properties Lectra Life Management L+L Holding Co. Madison Capital Margolin Winer & Evans LLP McGowan Builders Metropolitan Movers Assn. Mitsui Fudosan Natural Resources Defense Council Nelson New York City Builds Bio+ New York City Economic Development Corp. New York City Small Business Services Newmark Knight Frank Nobul Noodle Companies Pizzarotti **Platinum Properties**

Real Estate Lenders Assn. RealConnex Reed MIDEM Rockefeller Group RockFarmer Capital Roofing and Waterproofing Assn. Saint Sava Cathedral Slate Property Group Spagnolo Group Architecture Standard Property Group State University of New York System Strategic Capital Subcontractors Trade Assn. Suffolk Construction SYSTRA The Architect's Newspaper The Real Deal Magazine Tribeca Associates Urban Land Institute VOA Architecture Wharton Properties WX Inc. - New York Women Executives in Real Estate

BERNSTEIN & ASSOCIATES, INC.

6300 West Loop South, #218, Bellaire (Houston Area), TX 77401 713/838-8400; fax: 713/838-8444; mpiazza@bernsteinandassoc.com www.bernsteinandassoc.com

PR campaigns, media relations and training, marketing and consulting for business-to-business and professional services; law firms, food, beverage, consumer/retail, real estate, construction, and healthcare. Employees: 3. Founded: 1983.

Patricia Bernstein, pres.; Marie Piazza, mgr.



BIANCHI PUBLIC RELATIONS, INC.

888 W. Big Beaver Rd., #777, Troy, MI 48084 248/269-1122; fax: 248/269-8202; bianchipr@bianchipr.com www.bianchipr.com

Specialized expert agency focused on the North American automotive OEM supplier / mobility technology sector, and the technical and professional service firms that support it. Employees: 8. Founded: 1992.

Agency Statement: Based in the North American industrial nexus of Detroit, Bianchi PR provides clients with strategic communications counsel, PR/media relations support and digital/social content development in the business-to-business and automotive / mobility technology sectors. The firm has worked with 12 of the top North American automotive OEM suppliers and offers senior attention and deep expertise in media relations, strategic planning, message and content development and event / speaking support. As a member of the Public Relations Global Network (www.prgn.com), a leading consortium of independent PR agencies working to provide local expertise worldwide, Bianchi PR also offers global reach and a full range of communications services.

James A. Bianchi, pres.; Jessica Muzik, VP, acct. svcs.

Accuride Corp. Adient BASF Refinish Coatings Cooper Standard Freudenberg Sealing Technologies Jaffe Raitt Heuer & Weiss Paul Eichenberg Strategic Consulting Schaeffler Group Automotive Yanfeng Automotive Interiors



BIGfish

BIGFISH COMMUNICATIONS

283 Newbury St., Boston, MA 02115 617/713-3800; info@BIGfishPR.com www.BIGfishPR.com

Tech & innovation, energy & sustainability, consumer products & tourism, media relations, social media, product launches, review campaigns, press tours, speaking engagements, award submissions, crisis communication. Employees: 15. Founded: 1999.

Agency Statement: BIGfish makes your story impossible to ignore. We are an unconventional PR agency that designs and executes award-winning public relations and social media campaigns for disruptive brands and companies. We take pride in establishing our clients as market leaders through thoughtful storytelling and strategic campaigns. By integrating traditional PR with digital media and marketing support, we capture greater mindshare and market share for our clients.

David Gerzof Richard, Meredith Chiricosta, Jessica Crispo, partners

Aria Insights Flo Technologies Iceland Naturally iOttie *MIT Technology Review* Onewheel Openpath Optimus Ride Ring Rocketbook Vayyar Imaging

BIRNBACH COMMUNICATIONS INC.

20 Devereux St., #3A, Marblehead, MA 01945 781/639-6701; fax: 781/639-6702

www.birnbach.com

Technology, financial software and svcs., FinTech, clean tech/green tech, security & compliance, EdTech & education, B2B, professional svcs., healthcare, life sciences and biotech, artificial intelligence, robotics, STEM, consumer, nonprofit, social media, thought leadership and content management. Employees: 10. Founded: 2001.

Norman Birnbach, founder

Aurea Lighting Averica Discovery Services/Neopharm Labs Bambu Global Digital Reasoning Edvisors PCI Synthesis STEM for All Video Showcase Vortex Aquatic



BIZCOM ASSOCIATES

1400 Preston Rd., #305, Plano, TX 75093 214/458-5751; scottwhite@bizcompr.com www.bizcompr.com

Business-to-bus. PR, consumer products and services, environmental, franchising, social media, start-ups, technology. Founded: 1999.

Agency Statement: BizCom Associates is a Dallas area-based public relations and marketing communications firm, helping dynamic entrepreneurs, innovative franchise chains and other creative business leaders promote their products and services worldwide.

Scott White, CEO

9Round Allen Americans Pro Hockey Club Best Life Brands

Continued on next page

BIZCOM ASSOCIATES continued

Bluefrog Plumbing & Drain Briggo Coffee Haus ComForCare Connemara Conservancy Dina Dwyer-Owens Edible Arrangements Emerson Partners Explore Horizons Gold's Gym HowToBuyAFranchise.com Naranga Neighborly (formerly Dwyer Group) Restoration 1 Solera Holdings

BLAINE GROUP, THE

8665 Wilshire Blvd., #301, Beverly Hills, CA 90211
310/360-1499; fax: 310/360-1498
www.blainegroupinc.com
PR and IR firm, financial PR, creative, direct mktg., infomercials, sales
promo., healthcare and technology specialty, entertainment, authors, mktg., crisis planning and management. Employees: 10. Founded: 1975.

Devon Blaine, president/CEO

Sports 1 Marketing SuReceta Susan G. Komen L.A. County The Fat Girl's Confidence Movement The Susan G. Komen Los Angeles County More Than Pink Walk Books: -A Fat Girl's Confidence



BLAZE PR

1427 Third Street Promenade, #201, Santa Monica, CA 90401 310/395-5050; mkovacs@blazepr.com

www.blazepr.com

Resorts & hospitality, food and beverage, sports & entertainment, consumer products, health & wellness, and supplements. Employees: 10. Founded: 1990.

Agency Statement: BLAZE is the go-to PR agency for lifestyle brands hungry for a real piece of the marketshare. Fresh and seasoned, our boutique agency is comprised of veteran practitioners who stay one step ahead of trends and will not rest on the laurels of past successes. Our media strategies are meaty, creative and on-point because they are backed by a thoughtful process that considers the particular world of each brand. *Recent Awards*:

PR Week, Best Places to Work *LA Business Journal*, Best Places to Work One Planet Awards, Gold – PR Campaign of the Year One Planet Awards, Bronze – Product Launch of the Year

Matt Kovacs, president

Clients include: AmaWaterways Chronic Tacos Dalmatia ESPN Heat Holders Hilton Hotels KOE Kombucha Mary's Gone Crackers Melora Manuka NutraWise Pathobiome Perfect Hydration Robeks Santa Barbara Airport Simon Malls Weihenstephan Woodside Homes



BLH CONSULTING, INC.

502 Pryor St., #301, Atlanta, GA 30312

404/688-0415; fax: 404/688-0410; betsy@blhconsulting.net www.blhconsulting.net

General market consumer brand and business-to-business PR and marketing communications with additional specialty areas targeting the African-American and U.S. Hispanic markets. Employees: 4+. Founded: 2002.

Agency Statement: BLH Consulting, Inc. specializes in developing and implementing consumer brand and business-to-business public relations and strategic marketing communications programs that are relevant and inclusive.

As an independent PR and marketing communications consulting firm, BLH's award-winning consultants bring corporate and global agency experience as well as the most relevant minds together to tackle their clients' most pressing communications and marketing challenges.

Select Services: traditional and social media relations, strategic counsel, media training, diversity program communications, corporate and community partnership negotiations, special events, advertising counsel, urban and rural outreach, and translation services.

Betsy Helgager Hughes, pres./CEO; George M. Hughes, Jr., COO; Jenifer Cooper, creative dir.; Jemia Singleton, A/S; Linda VanBrackle, acct. coord.; Nichole Taylor, sr. A/S; Alejandra Cadiz Gomez, Hispanic mktg. dir.; Kitty Hart, graphic designer

Clients Include:

Allison+Partners / Toyota Brodeur Partners Cabarrus County Schools Clark Atlanta University Prostate Cancer Registry Cooperworks, Inc. Fulton-DeKalb Hospital Authority H. J. Russell & Company LifeSouth Community Blood Centers Mölnlycke Health Care Newton-Conover City Schools Punch of Creativity Russell Center for Innovation & Entrepreneurship Voya Financial



BLISS INTEGRATED COMMUNICATION

Member of The Worldcom Public Relations Group 500 5th Ave., 16th flr., New York, NY 10110 212/840-1661; fax: 212/840-1663 www.blissintegrated.com Founded: 1975.

Agency Statement: Bliss Integrated Communication is a 44-year old integrated marketing communication agency that partners with top-tier healthcare, financial and professional services companies—and those who live "in between"—to build reputation and sales through strategic PR, thought leadership, targeted digital media and analytics. Bliss focuses on finding the whitespace that makes each business unique, driving toward business goals and securing real results. Clients include some of the most respected names in the industries served; average tenure among large clients is eight plus years. What sets Bliss apart is its dedicated and experienced executives, an understanding of how to forge deep, long-lasting client partnerships and an unwavering commitment to success.

Want to learn more? Contact us at elizabeth@blissintegrated.com.

Elizabeth Sosnow, Meg Wildrick, mng. partners; Cortney Stapleton, partner, professional svcs. practice leader; Michael Roth, partner,

healthcare practice leader; Vicky Aguiar, Alexis Odesser, Greg Hassel, Julia Mellon, Keri Toomey, Reed Handley, Sally Slater, sr. VPs; Liz DeForest, Miles Hill, VPs

Aetna American Geriatric Society Ascensus BDO Berkadia CFP Board EmpiRx Health E*Trade Evolent Exponent Women Gore Medical KeyCorp Kotter Lincoln International MSD (Merck), Japan Nationwide Advisory Solutions PCS Retirement ProCure Treatment Centers Proskauer RapidRatings Strata TransCelerate Versant Health Willis Towers Watson



WORLDCOM Public Relations Group



BML PUBLIC RELATIONS

25B Vreeland Rd., Florham Park, NJ 07932 973/337-6395; blowe@bmlpr.com

www.bmlpr.com

Consumer products, experiential entertainment and touring properties, restaurant & hospitality, retail, travel & tourism, non-profit. Employees: 15. Founded: 2006.

Agency Statement: BML Public Relations (BMLPR) is an award-winning consumer agency specializing in sustainable publicity, brand management and crisis communications for national and regional brands. Experts in consumer products, restaurant/hospitality, travel and entertainment industries, our services include media relations, PR stunts, newsjacking, branding events, community relations, cause marketing and social and influencer campaigns. Self-proclaimed news junkies, what sets BMLPR apart from other agencies is our ability to get exceptional earned media coverage for our clients in an ever-changing media landscape. BMLPR delivers quality, on-message publicity, driving consumer interest and bottom line.

Brian M. Lowe, pres. & CEO; Tricia Ryan, John Gramuglia, Meredith DeSanti, VPs

Applebee's (Flynn Restaurant Group, Doherty Enterprises, Inc.) Feld Entertainment Mountain Creek

ShopRite Supermarkets (Wakefern) Villa Restaurant Group



BOARDROOM COMMUNICATIONS, INC.

1776 No. Pine Island Rd., #320, Ft. Lauderdale, FL 33322 954/370-8999; donsil@boardroompr.com

www.boardroompr.com

Services: Public relations; crisis management; integrated marketing; social media, websites, online marketing; SEO; branding; new product launches and grand openings; public affairs; special events, and media training. Employees: 16. Founded: 1988.

Agency Statement: Boardroom Communications is a full-service public relations and integrated marketing agency delivering results for many of Florida's most successful professionals, corporations, entrepreneurs and non-profit organizations. Now in our 30th year, we leverage the skills and connections of our staff, which includes former journalists, seasoned PR and marketing professionals — to secure earned media. Clients turn to us when they want creative solutions to increase visibility, establish credibility and ultimately make their phones ring.

Boardroom Communications helps bridge traditional and new media to generate newspaper, magazine, trade journal, radio, television and online coverage. Our digital expertise includes website development, blog and social media management and email campaigns. Perhaps most important in today's Internet-driven economy, our online campaigns incorporate online research, search engine optimization (SEO), pay-per-click (PPC) and online reputation management (ORM). We offer full-service branding capabilities consisting of logo, ad and collateral materials design, copywriting and video production. With offices in Miami, Fort Lauderdale, West Palm Beach, Orlando, Naples and Tampa, we are positioned to serve clients across Florida and beyond.

Julie Talenfeld, pres.; Don Silver, COO; Todd Templin, exec. VP; Jennifer Clarin, Michelle Griffith, Laura Burns, Eric Kalis, VPs

Locations: Fort Lauderdale, Tampa, Orlando, WPB, Miami and Naples

Representative clients: Accountable Care Options, LLC Altman Companies Anesthesia Pain Care Consultants Associated Builders and Contractors Bardan International

Continued on next page

bloom

BLOOM COMMUNICATIONS

1023 Springdale Rd., Bldg. 12, Suite E, Austin, TX 78721 512/535-5066; brianna@bloomcommunications.com www.bloomcommunications.com

Integrated mktg. comms., general comms., community rels., media rels., crisis mgmt. Employees: 11. Founded: 2012.

Agency Statement: Bloom Communications is an integrated communications agency bridging the gap between the marketing, market research, and public relations disciplines. Since 2012, Bloom has provided strategic consulting services to organizations making an impact in their communities. With specialization in nonprofit and healthcare, Bloom represents a portfolio of happy clients in a variety of industries from its offices in Austin, Texas and Portland, Oregon. Dedicated to the growth of nonprofits and socially conscious for-profit companies, Bloom's mission is simple: You win. We win. The world wins.

Brianna McKinney, pres.

220 NW 8th Ave., Portland, OR 97209 971/313-8170 leigh@bloomcommunications.com

Clients Include: AGE of Central Texas Alive + Well Boy Scouts of America - Capitol Area Council Donate Life Northwest Holt International Human Services Council IT'S TIME TEXAS Meals on Wheels People NAMI Central Texas Partnerships for Children Prism Health North Texas Saturday Academy Sleep Better Georgia Sleep Dallas Via Hope YMCA of Austin

BOARDROOM COMMUNICATIONS, INC. continued

City National Bank C3/Customer Contact Channels Cuesta Construction **Development Specialists** Easton Group e-Builder Encore Capital Fiske & Co. CPAs Florida's Children First Florida Peninsula Insurance Florida Property and Casualty Assn. Franklin Street Group P6 Heartwell Holocaust Center Independent Living Systems ITPalooza IStar Financial JAFCO Keyes Company Marina Palms Yacht Club & Residences MCM Construction Merrick Manor Minto Communities Oasis Outsourcing Palm Beach Pops Pulte Group St. Thomas School South Florida Technology Alliance SRF Ventures Talenfeld Law Tropical Financial C.U. Ultra Music Festival Verzasca Group



BOB GOLD & ASSOCIATES

1640 South Pacific Coast Hwy., Redondo Beach, CA 90277 310/320-2010; bob@bobgoldpr.com www.bobgoldpr.com

Employees: 10. Founded: 1997.

Agency Statement: We are a local agency with international reach. Bob Gold & Associates is a results-driven, boutique-sized agency headquartered in Southern California with an office in New York City and a trusted global PR agency network supporting global campaigns. We support start-ups to *Fortune* 500 companies across hi tech and entertainment.

We listen and tell your story from our heart through public relations, marketing and communications to propel your business forward.

We deliver guaranteed, tangible results in our contracts. Does your agency do that?

Find out why clients say, "Bob Gold & Associates is an invaluable addition to our team."

Let's talk. We want to put our insights and unparalleled connections to work for you.

Bob Gold, president

Anthem Sports & Entertainment Canoe Cisco Content Delivery & Security Assn. (CDSA) Corning Optical Communications Fathom Events Media & Entertainment Services Alliance (MESA) Nice Label Ooyala The Cable Center

BODEN

7791 NW 46th St., Ste. 304, Miami, FL 33166 305/639-6770; jeanie@bodenagency.com www.bodenagency.com Hispanic PR, media relations, digital and social media, Hispanic blogger and influencer relations, community relations. Employees: 20. Founded: 2007.

Natalie Boden, pres. & founder

BOGART COMMUNICATIONS

5 Jordan Rd., Hastings-on-Hudson, NY 10706 212/486-0030; 914/478-5577; jeff@bogart.cc www.bogart.cc; @jeffbogart Corporate communications, investor and media relations, public affairs and issues analysis, marketing communications. Founded: 1979.

Jeffrey D. Bogart, principal



BOLT PUBLIC RELATIONS

555 Anton Blvd., #150, Costa Mesa, CA 92626 949/218-5454; info@boltpr.com www.boltpr.com

Media relations, strategic partnerships, event planning, social media, digital marketing, influencer marketing, crisis communications, community engagement/activations, content marketing, reputation management, executive visibility and thought leadership. Founded: 2007.

Agency Statement: Bolt PR is an independently owned, national, award-winning public relations and digital marketing agency with offices around the country. Built on the foundation of partnerships with our clients, we deliver revenue-generating exposure, credibility and awareness to organizations of all sizes and industries. From traditional media relations, strategic partnerships and event publicity, to social, digital and influencer marketing, our business is growing yours.

Caroline Callaway, pres.; Jo-Anne Coombes, VP

618 W. Jones St., #102, Raleigh, NC 27603 919/881-7922; NorthCarolina@boltpr.com

100 S. Commons, #102, Pittsburgh, PA 15212 412/204-7744; Pennsylvania@boltpr.com

1920 McKinney Ave., flr. 7, Dallas, TX 75201 214/238-8045; Texas@boltpr.com

Abram's Nation American Residential Services Arfinn Learning Solutions AristaMD **Balcones** Distilling BenO El Pollo Loco Lights Fantastic Marriot Winston-Salem National Pawn and Jewelry New Method Wellness NextHome Orange County's Credit Union Points West Agency Poop Troops Prime Life Fibers Signature Resolution Stanley Martin Homes StateView Hotel Steri-Clean The Help Group The Lash Lounge TriDerma Unscripted Hotel Durham Victra VIRginia International Raceway Work Shield

Buspar

BOSPAR

40 Perego Terrace, #2, San Francisco, CA 94131 713/240-0485; success@bospar.com www.bospar.com

Technology, healthcare, crisis communications, awards, social media training, trade show support. Employees: 22. Founded: 2015.

Agency Statement: Bospar is an award-winning San Francisco based PR firm, with a staff of highly seasoned professionals servicing clients across the United States and reaching easily into Europe and Asia. Most have 10+ years of PR experience with expertise in both social and traditional media and are recognized influencer, financial and government relations gurus.

Bospar arms clients with the PR power to capitalize on breakthrough ideas, technologies, products and solutions, with client success as the goal.

Curtis Sparrer, Chris Boehlke, Tom Carpenter; principals; Tricia Heinrich, CCO

Sample clients include:

Cambium Intapp LevaData Marqeta Sleep Cycle Snowflake

BOTTOM LINE MARKETING & PUBLIC RELATIONS

600 W. Virginia St., #100, Milwaukee, WI 53204 414/270-3000; jremsik@blmpr.com www.blmpr.com Healthcare, financial services, senior living. Founded: 1997.

Jeffrey Remsik, pres. & CEO

BOYLE PUBLIC AFFAIRS

3100 Clarendon Blvd., 2nd flr., Arlington, VA 22209 571/213-3979; jim@boylepublicaffairs.com www.boylepublicaffairs.com Education, recreation industry. Employees: 4. Founded: 2011.

James A. Boyle, founder & prin.

College Lead Exchange Foundry College French-American Cultural Foundation NHK World-Japan Rebuilding America's Middle Class: A Coalition of Community Colleges Ronald Reagan Presidential Foundation RV Industry Assn.

the Bradford Group



BRADFORD GROUP, THE

2115 Yeaman Place, #210, Nashville, TN 37206 615/515-4888; fax: 615/515-4889; info@bradfordgroup.com www.bradfordgroup.com

Full service public relations firm – publicity, crisis management, content marketing, social media – with focus on technology, finance, healthcare, legal, real estate, construction and building products industries. Employees: 13. Founded: 2000.

Agency Statement: The Bradford Group is a full-service public relations and marketing firm that integrates public relations, content marketing, digital marketing and social media. We primarily serve US businesses in the technology, finance, healthcare, real estate, construction and building products industries. We are guided by three core values: 1) Hiring smart people. 2) Being proactive. 3) Generating results.

Jeff Bradford, CEO; Gina Gallup, COO

Advance Financial Argent Financial Group Bernard Health **BIA Electronic Discovery** CertainTeed Comfort Supply Cumberland Pharmaceuticals DET Distributing Dickinson Wright Law Firm First Tennessee Bank IQuity Legal Aid Society Musicians Institute Guitar Craft Academy Oaklyn Consulting Petra Business Coaching Southeast Venture Commercial Real Estate Turner Construction

Partial list of clients:

Braff Communications LLC

BRAFF COMMUNICATIONS LLC

P.O. Box 500, Fair Lawn, NJ 07410 201/612-0707; mbraff@braffcommunications.com www.braffcommunications.com Business-to-business and consumer PR. Founded: 1993.

Agency Statement: Braff Communications LLC provides high-impact consumer and business-to-business public relations services to corporate clients. We develop custom public relations programs that effectively communicate clients' key messages to target audiences. The Braff Communications pledge: all accounts receive senior-level, hands-on involvement; we are honest and do not make promises we cannot keep; we reply promptly, operating under the old-fashioned notion that we are here to serve our clients.

Mark Braff, president

BRAND GUILD, THE

3109 M St., NW, 3rd flr., Washington, DC 20007 202/733-5223; hello@thebrandguild.com thebrandguild.com We provide PR, marketing, events, creative and social media for a wide variety of consumer lifestyle brands. Employees: 29. Founded: 2010.

Barbara Martin, Jayne Sandman, principals

Bluemercury Bozzuto EastBanc Federal Realty Fivesquares Forest City Framebridge Greystar JBG Smith Just Food For Dogs Lyft Marriott Milk Bar Momofuku Murdock London PN Hoffman **RETHINK Water** Ritz-Carlton, Washington, D.C. Room & Board Salesforce SoulCycle Sweetgreen Universal Standard W Hotel

BRANDWARE

BRANDWARE

3280 Peachtree Rd., NE, 7th flr., Atlanta, GA 30305 770/649-0880; fax: 770/649-0820; info@brandware.com www.brandwarepr.com facebook.com/BrandwarePR

Twitter @brandwarepr

Brandware is a nationally ranked, digital public relations, marketing communications and market research firm that uniquely helps blue-chip clients identify and broadly communicate the captivating and motivating truths about their brands, products and services.

Brandware offers its clients a full suite of communications and research capabilities, including public relations; social and digital communications; influencer engagement; thought leadership; creative content; paid and earned media campaigns, and in-house market research.

Agency Statement: For nearly 20 years, Brandware has identified, shaped and communicated compelling messaging strategies and campaigns for brands like Mizuno, Husqvarna, Tire Rack, Porsche, 3M, Ferrari, Mohawk, RoomKey, Beechcraft, and many others, helping them to influence, build and retain loyal customer communities.

Brandware offers a seamless portfolio of research and integrated communications services, including insight and analysis from our best-in-class market research leaders, strategy from our brand management team and the right mix of measurably effective action from our media, creative content and digital communications specialists.

We're experts at creating coverage, content and conversation for our clients, and we ensure the most current and effective paid and earned strategies are leveraged to create campaigns that connect at every customer touchpoint.

Brandware is right-sized – we're large enough to partner with blue-chip brands, but not too large to provide you with the personal service you deserve. Brandware clients can expect personal attention, rapid responses, a never-ending pipeline of fresh ideas and a whatever-it-takes attitude.

We're also coast-to-coast – headquartered in Atlanta, with offices in Charleston and LA, we can effectively serve national, regional and local clients.

Brandware specializes in: home and outdoors, automotive, consumer products, B2B services and technology, and banking and financial services.

Elke Martin, co-founder & partner; David Krysiek, co-founder & CEO; Charles Mayer, COO; Jennifer Jones-Mitchell, pres., PR; Tyler Satin, VP, research

Current and past clients include: AirGas, Inc. Ashton Woods Homes Centauri Health Solutions **CXC** Simulations Client Command Equifax Ferrari North America Husqvarna Outdoor Equipment Manheim Mercedes-Benz Mizuno USA Porsche RoomKey Sports Car Market Starbucks TireRack.com Union Savings Bank YI Technology

BRAVOGROU

BRAVO GROUP

20 N. Market Square, #800, Harrisburg, PA 17101 717/214-2200; fax: 717/214-2205; ray@thebravogroup.com

www.bravogroup.us

Services: We have extensive in-house capabilities in the areas of research, communications, digital marketing, media planning, media relations, email marketing and creative. Employees: 82. Founded: 1999.

Agency Statement: When you are doing everything right, but still not winning, turn to Bravo Group.

We operate at the intersection of public affairs and marketing. With roots in advocacy, our approach reflects deep understanding of complex industries and changing communications environments.

Every success comes from the smart integration of strategy, technology and creativity, and we start there every time.

With this foundation, we work on behalf of leading corporations and causes to translate complex challenges into simple solutions. We use insights to drive meaningful action. We break through crowded landscapes to build relationships with the people who matter.

Our people are experts in everything from marketing and public relations to digital analytics and government relations. We are also content specialists, researchers and marketing strategists.

We win because we deliver a superior approach using the most advanced strategies and tools to solve even the most difficult public challenges.

Awards:

2017 Power of A Silver Award

American Society of Association Executives

2016, 2017 and 2018 Keystone Award Digital Public Relations

2018 Keystone Award Government/Public Affairs Program

Public Relations Society of America - Central PA Chapter

2018 Healthcare Marketing Impact Award Integrated Campaign -Modern Healthcare

Leadership: Chris Bravacos, pres. & CEO; Dennis Walsh, pres., gov't rels.; Topper Ray, pres., comms.; Megan Madsen, VP, comms.

Partial Client Roster: AEP Aqua Energy Transfer Genentech Hospital & Healthsystem Assn. of Pennsylvania (HAP) New Jersey Resources Pennsylvania Dept. of the Treasury Pennsylvania Turnpike Pharmaceutical Research & Manufacturers of America (PhRMA) PPL Electric Utilities Regions Bank Transource



BRG COMMUNICATIONS

110 S. Union St., #300, Alexandria, VA 22314 703/739-8350; info@brgcommunications.com brgcommunications.com

Strategic planning and research, corporate social responsibility, consumer awareness campaigns, media relations, social media, digital marketing, thought leadership, cause marketing, B2B outreach, branding, design, scientific communications, influencer relations, content creation. Employees: 20. Founded: 2001.

Agency Statement: Recently recognized by PRWeek as an Outstanding Boutique Agency finalist, BRG Communications is a full-service communications agency.

Founded in 2001, the agency forms strategic campaigns for clients that address critical health and social issues, strengthen brand reputation, build awareness, educate and drive positive change.

BRG clients include corporations, nonprofit organizations, industry associations and medical societies focused on health, science, safety and wellness for individuals and communities.

Jane Barwis, founder & pres.; Shannon McDaniel, Laurie Mobley, sr. VPs

Aetna Foundation American Cleaning Institute (ACI)

American Cleaning institute (ACI) American Pharmacists Assn. Foundation (ApHa Foundation)

American Urogynecologic Society (AUGS)

Fisher House

Heart Rhythm Society

Inova Health Foundation

Life with Cancer

Massachusetts General Hospital – Heart, Vascular and Stroke Institute, and Cardiology, Urology and Nephrology departments

Medtronic Sam's Club

SCAI

Walmart Foundation



BRIAN COMMUNICATIONS

200 Four Falls Corporate Center, #100, Conshohocken, PA 19428 484/385-2900; mbroscious@briancom.com

www.briancom.com

Twitter: @briancomms

Instagram: @briancomms

LinkedIn: Brian-Communications

Employees: 63. Founded: 2010.

Agency Statement: Brian Communications is a 60+ person, full-service marketing communications agency that some of the most trusted brands in the world rely upon to address their needs through branding, marketing, public relations, advertising, digital, development, events and strategic counsel. Led by Brian Tierney, former publisher of *The Philadelphia Inquirer* and former CEO and founder of Tierney Communications, our agency brings together smart people with experience in publishing, entertainment, education, healthcare, consumer-packaged and luxury goods, government relations, nonprofit, financial services, sports, and more - on both the agency and client side.

Our culture is driven by entrepreneurial spirit and thirst for creativity, which empower us to build smart campaigns that inspire and – most importantly – deliver real results for our clients. We know that no two clients are alike and there is no such thing as a "one size fits all" approach to what our clients need. We provide tailored and customized solutions. Through insights, access, experience and focus, our clients know they're working with an agency that will deliver every time. That's why some of the nation's most prestigious brands and institutions – Independence Blue Cross, PokerStars, Blue Cross Blue Shield Association, University of Chicago, just to name a few – trust us over and over again.

Senior Team: Brian Tierney, CEO; Ed Mahlman, Matt Broscious, exec. VPs; Aimee Tysarczyk, Scott Hoeflich, sr. VPs

Partial client list:

American Heart Assn. Aramark BELFOR Blue Cross Blue Shield Assn. Capgemini Chill Expeditions Foundation for Advancing Alcohol Responsibility Graham Co. Horatio Alger Assn. Independence Blue Cross La Salle University Petplan PokerStars Poynter Republic Bank Rutgers University St. Joseph's University Tandigm Health The Center for Advanced Orthopaedics Uber Villanova University



BROWNSTEIN GROUP

215 S. Broad St., Philadelphia, PA 19107 215/735-3470; fax: 215/735-6298; hello@brownsteingroup.com www.brownsteingroup.com

Architecture & real estate; B2B; entertainment & hospitality; retail & consumer. Employees: 100. Founded: 1964.

Agency Statement: Recognized by *Ad Age* as a 'Small Agency of the Year', Brownstein Group (BG) is the longest-running independent marketing communications agency in Philadelphia. Founded at the height of the Creative Revolution in 1964, BG is a full-service agency with expertise across all disciplines, including: brand strategy, advertising, public relations, social media, and digital services. BG specializes in crafting memorable campaigns that generate positive brand awareness, increased sales/leads and measurable impact for clients like IKEA, Comcast Xfinity, Wawa, GIANT Food Stores, Western Union, NJM Insurance, and DuPontTM Sorona[®]. Ranked as an *O'Dwyer's* Top 100 National PR Agency and *Fortune Magazine*'s Top 100 Best Places to Work for Women, BG is relentless in the pursuit of breakthrough ideas, but dedicated to its clients and people. For additional information, visit www.brownsteingroup.com

Marc Brownstein, pres. & CEO; Erin Allsman, mng. dir.

DuPont[™] Sorona[®] GIANT Food Stores Inspira Health Lyft NJM Insurance PREIT SageGlass Saint-Gobain North America Wawa Western Union



BRUSTMAN CARRINO PUBLIC RELATIONS

4500 Biscayne Blvd., #204, Miami, FL 33137 305/573-0658; fax: 305/573-7077; bcpr@brustmancarrinopr.com www.brustmancarrinopr.com

Culinary, tourism, arts & entertainment, and special events. Employees: 14. Founded: 1985.

Agency Statement: Brustman Carrino Public Relations is a full service, bi-lingual Miami-based PR firm with a proven track record in creating publicity and special event marketing programs from the local to the national level for a prestigious group of culinary, hospitality, arts & entertainment clients in the southeastern United States.

Susan Brustman, founder; Lawrence Carrino, pres.

Bourbon Steak by Michael Mina, Aventura Compere Lapin and Chef Nina Compton, in New Orleans ETARU, Las Olas and Hallandale Beach Fontainebleau Miami Beach - F&B outlets: Scarpetta, Hakkasan, Stripsteak Grove Bay Hospitality Group, Coconut Grove: Stubborn Seed, Stiltsville Fishbar JW Marriott Miami Turnberry Resort & Spa KURO at Seminole Hard Rock Hotel & Casino, Hollywood Lure Fishbar South Beach, Loews Miami Beach Hotel Macchialina and Chef Michael Pirolo, Miami Beach The Ritz-Carlton Fort Lauderdale, F&B, Burlock Coast The Ritz-Carlton, Key Biscayne, F&B, Lightkeepers The Dutch Miami, W South Beach The Food Network & Cooking Channel South Beach Wine & Food Festival



BUCHANAN PUBLIC RELATIONS LLC

Affiliations: Founding member, Public Relations Global Network (PRGN); WBENC-Certified

890 County Line Rd., Bryn Mawr, PA 19010

610/649-9292; fax: 610/649-0457; info@buchananpr.com

www.buchananpr.com

@BuchananPR

Corporate, B2B, healthcare, financial, legal, consumer, non-profit, crisis management, social/digital. Employees: 11. Founded: 1998.

Agency Statement: Buchanan Public Relations LLC is an award-winning, national communications agency based in Philadelphia. We specialize in media relations, digital, and crisis communications, with expertise in healthcare, life sciences, financial services, professional services, not-forprofit and consumer goods.

With excellence and integrity as guiding principles, we help brands find and share stories that matter.

A founding member of the Public Relations Global Network (PRGN), we offer clients access to 50 top-tier, independent PR firms around the world.

Anne A. Buchanan, pres., 610/228-0155, anne.buchanan@buchananpr.com Nancy Page, exec. VP, 610/228-0601, nancy.page@buchananpr.com

World's Local Agency

Anthony & Sylvan Assigned Counsel * PRGN AtlantiCare Bank of America Barcel USA Barsz Gowie Amon & Fultz, LLC Bimbo Bakeries USA Blaschak Coal Corp. Cassatt RRG Chester Upland School District Foundation to Abolish Child Sex Abuse Health eTools for Schools InClinica M3P Partners Main Line School Night Milligan & Co. National Board of Medical Examiners North American Land Trust Nurse Back to Health Opportunity Finance Network Pennsylvania Trust Pepper Hamilton LLP Periovance Philadelphia Insurance Companies Pinnacle Treatment Centers Ramboll Salveson Stetson Group Skinject The Simple Greek Unequal Technologies Co. United States Medical Licensing Examination Velocity Fund Partners Wissahickon Valley Watershed Assn. Women's Business Enterprise Council World Affairs Council of Philadelphia



BUTLER ASSOCIATES, LLC 204 East 23rd St., New York, NY 10010 212/685-4600; TButler@ButlerAssociates.com www.ButlerAssociates.com Founded: 1996.

Agency Statement: Past Winner of PRSA-NY's Best Legal & Business Communications Campaign & Best Public Affairs Campaign, as well as PR News Agency Elite Best Public Affairs Campaign. Other accolades include Best PR & Political Messaging Campaign in U.S./Canada from the International Association of Fire Fighters. Butler is ranked among top agencies in New York for its business, financial, professional services, public affairs, environmental, legal and crisis management practices. Butler Associates is a communications strategy and research team with a proven track record of high-impact results.

Butler Associates campaigns range from victorious Fortune 50 shareholder proxy battles, directing messaging for public affairs, legal, crisis and public safety awareness campaigns, to visibility and multichannel, content development and messaging for organizational CEO's. The Butler group includes seasoned media and communication pros, committed to their clients, who deliver consistently. Its Litical Solutions division delivers online engagement and results via broadcast and digital.

Thomas P. Butler, president

290 Harbor Dr., Stamford, CT 06902

American Triple I Partners Association of BellTel Retirees, Inc. Barasch McGarry P.C City of Mount Vernon IDA Core Theatre Company Davidoff Hutcher Citron LLP Fleet Financial Greater New York Automobile Dealers Associates Hooks for Heroes Hunts Point Cooperative Market LaGuardia Gateway Partners Mechanical Contractors Assn. of New York M-Fire Suppression, Inc. New York Affordable Reliable Electricity Alliance New York City Fire Pension Fund Patriot Bank, NA Plaza College ProtectSeniors.Org Securitas USA Sharps Technology, Inc. Siebert Cisneros Shank & Co., L.L.C. Stamford Police Assn. Stamford Professional Fire Fighters Assn. Steamfitters Local 638, New York Zara Realty Holdings Corp.



COMMUNICATIONS GROUP

BUTTONWOOD COMMUNICATIONS GROUP

205 E. 42nd St., 17th flr., New York, NY 10017 646/766-9880; jmeise@buttonwoodpr.com www.buttonwoodpr.com Employees: 9.

Agency Statement: Buttonwood Communications Group is a boutique public relations, marketing and strategic communications firm specializing in financial services. Founded in 2015, we have had the privilege to serve a diverse range of financial organizations from niche players to household names

Buttonwood employs an integrated model emphasizing the development of strategic content that can be leveraged across communications disciplines to maximize impact and value. And our team has built an

impressive track record for designing and managing successful programs to promote products and services and transform brands for many B2C and B2B companies from asset management, exchange traded funds and brokerage to investment banking, private equity, hedge funds, specialty financing, mortgage and financial technology.

Visit www.ButtonwoodPR.com to learn more or just give us a call – we love brainstorming and talking ideas!

Justin Meise, founder & pres.

20 Woodsbridge Rd., Katonah, NY 10536

Alerian BondWave FTSE Russell Indus Valley Partners Investment Adviser Association LeaseAccelerator Parametric Westchester Capital Management



Public Relations | Marketing | Brand Building

BUZZ CREATORS, INC.

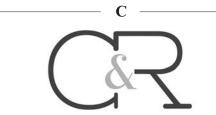
400 Columbus Ave., #122, Valhalla, NY 10595 914/358-5080; crae@buzz-creators.com www.buzz-creators.com

Media relations, product launches, writing & editing, grand openings and other special events, influencer relations, speaking engagements, social media, advertising, graphics, branding, awards, and more. Employees: 5. Founded: 2009.

Christina Costa Rae, founder & pres.

Sample clients include:

American Heart Assn. Hudson Valley Atlantic Westchester Barnes & Noble Camelback Resort CareMount Medical Castle Hotel & Spa Eileen Fisher Life Work HEINEKEN USA Stew Leonard's The Rex Pizza and Lobster Yonkers Tennis Center



C&R COMMUNICATIONS

2901 Ocean Park Blvd., #217, Santa Monica, CA 90405 310/664-8840; pieter@candrpr.com https://candrpr.com

Hospitality, real estate, travel, golf. Employees: 15. Founded: 2009.

Agency Statement: An award-winning, Los Angeles-based PR firm with global reach, C&R specializes in full-service public relations and content creation for premium travel and real estate brands. Critical thinkers and true collaborators, we pride ourselves on working closely with our clients and having a fundamental understanding of their business goals — allowing us to develop creative strategies that drive real, success-oriented results.

Spencer Castillo, Pieter Ruig, co-founders

135 Madison Ave., 8th flr., New York, NY 10016 646/897-1965; emily@candrpr.com

Emily Venugopal, VP

Banyan Tree Hotels & Resorts

Beverly Wilshire, A Four Seasons Hotel Costa Palmas Grand Wailea Four Seasons Oahu Four Seasons Private Residences Anguilla Four Seasons Private Residences Los Cabos Hualālai Resort InterContinental Los Angeles Century City Kukui'ula La Peer Hotel Montage Los Cabos Montage Residences Kapalua Bay Palmetto Bluff Park Hyatt Aviara Pendry Residences Park City Port Ferdinand Yacht & Beach Club Residences Saint Peter's Bay Luxury Resort & Residences Snake River Sporting Club Woodside Hotel Group



CALIBER CORPORATE ADVISERS

510 5th Ave., Suite 314, New York, NY 10036 888/550-6385; scott@calibercorporateadvisers.com www.calibercorporate.com

Financial svcs., fintech, real estate, realtech, martech, insurtech, legaltech, professional svcs. Employees: 16. Founded: 2010.

Agency Statement: Caliber is a strategic marketing communications firm that helps companies tell their story and connect with key stakeholders. We provide best-in-class strategy and tactical execution of public relations, content marketing, media training, and digital marketing.

Harvey Hudes, CEO; Grace Keith, pres.; Scott Paer, sr. dir.; Lauren Perry, dir. & head of content; Kristina Pereira Tully, dir.; Stephen Sumner, dir.

Cambr Chart IQ Clearpool CrediFi Episode Six (E6) FINOS Finovate Spring/Fall Fintech Sandbox Legal & General (Retirement, Insurance and Investment Management) MackeyRMS Simpler Trading TruValue Labs Wall Street Horizon

CALIBER GROUP

4007 E. Paradise Falls Dr., #210, Tucson, AZ 85712 520/795-4500; lwelter@calibergroup.com www.calibergroup.com Brand marketing, digital and public relations firm focused on positioning new brands and repositioning mature brands. Specializes in crisis communications, reputation management, message strategy, brand positioning and media relations. Founded: 1997.

Linda Welter, CEO

Accelerate Diagnostics Cottonwood Properties Diamond Ventures DVI Equity Partners Hughes Federal Credit Union Industrial Development Authority Japan External Trade Organization University of Arizona



CALVERT STREET GROUP

164 Rosa L Parks Blvd., Nashville, TN 37203 615/891-1614; mdrury@calvertstreet.com www.calvertstreet.com

Messaging, strategy, government relations, media relations, community relations, research, writing, social media, direct mail, phone banking, canvassing, coalition building, land use campaigns. Employees: 17. Founded: 2009.

Agency Statement: Calvert Street Group specializes in the emerging discipline of corporate campaigns.

Our professional staff includes the best political campaign managers from both sides of the aisle, media relations professionals, land-use attorneys, social media experts, web developers, and former elected officials. Together we apply innovative campaign methods to meet corporate objectives, navigating clients through the intersection of business and public policy.

Whether it is grassroots advocacy, public policy matters, or nonpartisan electoral campaigns, Calvert Street manages the politics that shape the outcome. We have a wealth of experience running over 300 public affairs campaigns, referendums, and grassroots lobbying activities across 46 states and Canada. Our clients range from local property owners to regional interest groups to *Fortune* 500 companies.

Since 2009, we have won 21 awards for excellence in political consulting from the American Association of Political Consultants.

Darden Copeland, mng. dir.; Haley Davidson, COO; Mark Drury, sr. dir.

Comcast Flank Development GBT Development Giarratana Holdings KIMCO Walmart



CAPLAN COMMUNICATIONS LLC®

1700 Rockville Pike, #400, Rockville, MD 20852

301/998-6592; fax: 301/983-2126; aric@caplancommunications.com; press@caplancommunications.com www.caplancommunications.com

Twitter: @CaplanComms

Facebook. https://www.facebook.com/Caplan-Communications-499217 006835237/

Founded: 2004.

Agency Statement: Caplan Communications works on the front lines of activism and journalism. For 15 years, our rapid-response practice has defended public health, social justice, the environment, conservation, clean energy, wildlife and public lands. We know audiences, the news business and how policy effects all Americans' lives. Caplan's full-service PR agency advances news value on the local and state levels, inside the Beltway and on the national stage. The MarCom Awards recognized Caplan with Gold honors in 2018 for the Save the U.S. EPA Campaign in strategic, Crisis Communications, Media Response and Digital Media.

Aric Caplan, president

Clients include:

Alaska Wilderness League American Federation of Government Employees (AFGE) American Lung Assn. American Rivers American Wind Energy Assn. Backcountry Hunters and Anglers Chesapeake Bay Foundation Defenders of Wildlife Earthjustice Environment America



Environmental Defense Fund Evangelical Environmental Network Friends of the Earth Greenpeace USA League of Conservation Voters National Geographic Natural Resources Defense Council National Trust for Historic Preservation National Wildlife Federation Sierra Club Taxpayers for Common Sense Union of Concerned Scientists

Union of Concerned Scientists The Wilderness Society

Carmichael Lynch Relate.

CARMICHAEL LYNCH RELATE

Carmichael Lynch Relate is owned by the Interpublic Group (IPG) 110 North Fifth St., Minneapolis, MN 55403

612/375-8500; fax: 612/375-8501; erika.collins@clynch.com www.carmichaellynchrelate.com

Public relations requires highly specialized expertise in many different disciplines. We house skill, talent and ability across a wide range of practice and industry groups. Employees: 90. Founded: 1990.

Agency Statement: At Carmichael Lynch Relate, we build enduring relationships between people and brands by executing what we call "Unfair Ideas," ideas that fall well within the bounds of legal and ethical guidelines, but fundamentally shift the playing field and reorder client categories.

Unfair Ideas let us do more with less. They're contagious. They get talked about. Wherever we tell a brand's story — whether in paid, earned, shared or owned media — Carmichael Lynch Relate creates highly original work that gives consumers new ways to understand, embrace and experience your brand.

Our services include the right combination of critical, long-standing public relations services such as earned media relations, corporate communications, public affairs, brand journalism, reputation management, community and employee relations, leadership enhancement, crisis management as well as content creation, social channel strategy, influencer marketing, paid media, and digital and social engagement.

As a midsize public relations agency, Carmichael Lynch Relate has deep enough resources to provide best-in-class research, insights and service, but is also small enough to remain nimble and highly responsive to client needs. After several consecutive years of outstanding work for our clients and exponential growth, the agency was recognized as 2017's Midsize Agency of the Year by *PRWeek*, as well as Small Agency of the Year by the *Holmes Report*.

Carmichael Lynch Relate is a stand-alone agency that celebrates our adjacency to advertising powerhouse Carmichael Lynch. Our two agencies can snap together to provide a fully-integrated solution as needed. This collaboration offers clients a holistic, cross-discipline perspective on their businesses, taking into account paid, owned and earned strategies to deliver maximum results.

Julie Batliner, pres., mng. partner; Emily Buchanan, sr. dir. of brand mktg., exec. VP; Alison Dunning, client services dir., exec. VP; Jill Schmidt, dir. of strategy, corporate practice chair, exec. VP; Grete Lavrenz, food & nutrition practice chair, exec. VP; Eric Hausman, retail practice chair, sr. VP; Beth Garcia, home & design practice chair, sr. VP; Cavan Reagan Reichmann, mng. dir., social engagement; Erika Collins, sr. dir. of new business, partner

100 W. 33rd St., 7th flr., New York, NY 10001

Arla Aveda Best Buy Castello Celestial Seasonings Cronagra Brands Crooked Water Spirits DSM Formica Corporation Garden of Life

Grupo Bimbo Hartz Hearth & Home Technologies Helzberg Diamonds IBM Jennie-O KAYAK Liberty Diversified International MasterBrand Cabinets Meet Minneapolis Minnesota Twins National Center for Learning Disabilities/Understood.org OpenTable Page Education Foundation Phillips 66 Company (76, Conoco, Phillips 66) Post Consumer Brands Rapala Red Wing Shoe Company Schwan's Company (Edwards Desserts, Freschetta, Mrs. Smith's, Pagoda, Red Baron, Tony's) Sherwin-Williams Sun Country Airlines SUPERVALU The Marvin Family of Brands (Marvin Windows and Doors, Infinity Replacement Windows, Integrity Windows and Doors) U.S. Bank



CAROLYN IZZO INTEGRATED COMMS. (CIIC)

NY + Miami 845/358-3920 www.ciicnews.com

PR & Social Media for travel & tourism, hospitality, food & beverage, real estate and lifestyle industries. Founded: 1996.

Agency Statement: CIIC is an award-winning full-service international public relations, social media and communications firm specializing in creating dynamic campaigns for the travel & tourism, hospitality, food & beverage, real estate and lifestyle industries.

CIIC's work is strategic, creative and results-driven. In its 23 years in business, CIIC has been honored with media relations and marketing awards by PR Daily and has received more than 15 HSMAI (Hospitality Sales & Marketing Association International) Adrian Awards across Gold, Silver and Bronze categories.

For more information or to inquire about new business opportunities, please contact 845-358-3920 x11 or visit us online at www.ciicnews.com

Carolyn Izzo-Feldman, pres. & chief strategist; Amy Sedeño, dir.; Paola Cuevas, NYC acct. dir.



CASHMANKATZ

76 Eastern Blvd., Glastonbury, CT 06033 860/652-0300; fax: 860/652-0308; inquiries@cashmankatz.com https://cashmankatz.com Twitter: @CashmanKatz LinkedIn: linkedin.com/company/cashmankatz Facebook: facebook/com/CashmanKatz Instaeram: @CashmanKatz

Advertising and public relations. Employees: 30. Founded: 1992.

Agency Statement: CashmanKatz has been producing unexpected ideas and delivering unexpected results for clients since 1992. A full-service integrated marketing agency, CashmanKatz offers multiple disciplines under one roof, including advertising, public relations, social media, media planning and buying, research and branding, content creation and video/audio production services. CashmanKatz houses three separate operating companies – InFocus (www.ctinfocus.com), Dsign Digital (www.dsigndigital.com), and Octagon Strategy Group (www.octagonstrategy.com) – which offer market research, content

creation, and public affairs, respectively. CashmanKatz boasts a broad set of capabilities and three Northeast offices but still maintains a nimble team that generates solutions to clients' toughest challenges.

We have built an agency that most clients don't expect. A multi-service enterprise that feels like a creative boutique. An unassuming shop with the game-changing idea and the resources to see it through. Our smaller feel and full capabilities mean smart, defensible solutions delivered quickly and without the expected time and cost casualties of big agency process.

Tony Cashman, pres. & CEO; Eric Cavoli, partner, sr. VP, group creative dir.; Amanda Mueller, partner, sr. VP, client svcs.

125 E. 12th St., New York, NY 10003 646/926-0457

Tony Cashman, pres. & CEO

AVANGRID BIC North America Bouvier Insurance Cirque Du Soleil Click It or Ticket CT Catholic Conference CT Dept. of Motor Vehicles CT Dept. of Public Health CT Dept. of Revenue Services CT Dept. of Transportation CT Natural Gas CT Science Center Eastern CT Health Network Energize CT Farmington Bank Frontier Communications Gaylord Hospital General Dynamics Ion Bank Iron Mountain Kiehl's Kingswood Oxford Lincoln Financial Group Mahoney Sabol LLP Mass Mutual Mohegan Sun Holdings MS Society National Grid National Progressive Plastic Bag Assn. Quinnipiac Athletics Saint Mary's Hospital School Nutrition Association of CT See Something Say Something Shriners Hospitals for Children The Lighting Quotient Trinity Health New England United Illuminating University of Connecticut Genomics WTNH - ABC

> caster communications, inc.

public relations + social media

CASTER COMMUNICATIONS, INC.

155 Main St., Wakefield, RI 02879 401/792-7080; info@castercomm.com www.castercomm.com

Technology and consumer electronics. Employees: 13. Founded: 1998. Agency Statement: Caster Communications is a boutique public relations and social media firm specializing in technology and consumer electronic products and services. Founded in 1998, Caster has worked with start-ups and legacy brands across numerous industries including the smart home (home automation, security, lighting control, energy management, and comfort systems), residential and commercial audio/video, digital healthcare and wellness, and mobile accessories, along with a long history of supporting dealers, associations, alliances and buying groups in the

Continued on next page

CASTER COMMUNICATIONS, INC. continued

consumer electronics industry. Based in RI, but willing to eat, drink and idea share anywhere, Caster believes it's ok if dogs bark on conference calls as long as we get the story.

Kimberly D. Lancaster, president

Abode Systems AdaSky Ametek Electronic Systems Protection (ESP/SurgeX) Avnu Alliance Control4 Evertron Fibaro Frangioni Media InFocus Corp. Khronos Group PowerHouse Alliance Pro Audio Technology Smart Kitchen Summit SmartInsure Tempo Automation Turneffe Island Resort Vanco Vintra Z-Wave Alliance

CATALDI PUBLIC RELATIONS

143 W. 29th St., New York, NY 10001 212/244-9797; info@cataldipr.com www.cataldipr.com Media, consumer products, events, cause-related & beverage, promotions & guerilla marketing. Employees: 7.

Sal Cataldi, pres.

AMC Networks (AMC, Sundance Channel, BBC America, IFC, WE tv) Davler Media (City Guide, Big Apple Parents) Dyslexiaville/Gladeyes Films Hank's Gourmet Beverages Made in NYC PEN American Center Pratt Institute Seven Seas Music Stony Brook University Foundation Theatre Within WNYC-Radio



CATAPULT PR-IR

6560 Gunpark Dr., Suite C, Boulder, CO 80301 303/581-7760; fax: 303/581-7762; gmurrel@catapultpr-ir.com www.catapultpr-ir.com Employees: 10.

Agency Statement: Catapult is a Boulder, Colo.-based PR and Strategic Narrative Marketing agency focused on technology sectors. The firm is a "hands-on boutique," in that the agency principals, with more than 30 years of experience each, are active in all facets of client service. Catapult's formalized approach incorporates its proven Strategic Narrative Marketing framework, combines positioning and messaging, aggressive media and industry analyst relations, social media and content marketing into a comprehensive strategy designed to help companies become true market leaders. Its Strategic Narrative Marketing process begins with a full-day workshop and provides tech firms with the tools to define and own new or existing market categories. The firm is an expert at coordinating and executing high-impact company/product launches.

Catapult has deep knowledge in all major vertical markets, including extensive experience in application development, cloud, big data, commercial wireless and enterprise platforms that disrupt market norms. If you are ready to lead a market forward and stand out from competitors, a phone call to Catapult can help elevate your marketing to a much higher, strategic level.

Guy Murrel, Terri Douglas, principals Applitools

CollabNet DevOps Enterprise Summit Electric Cloud Exadel Metadata io Platform9 Spirion Zype

CBD MARKETING/CBD PUBLIC RELATIONS

54 W. Hubbard St., Chicago, IL 60654 312/661-1050; jban@cbdmarketing.com www.cbdpublicrelations.com B2B and B2C PR strategy, media relations, trade show support, events, media training, crisis communications, content marketing, social media, creative and digital

services, integrated programs. Employees: 30. Founded: 1988.

Lori Colman, founder, co-CEO; Liz Brohan, co-CEO, pres.; Jean Ban, exec. VP, PR practice leader; Bob Musinski, VP, PR, social media & content mktg.; Mary Olivieri, exec. VP, creative dir.; Mark Shevitz, exec. VP, brand strategy; Mark Robinson, dir., integrated media & digital analytics; Justin Twymon, dir., digital strategy & dev.; Doug Davila, sr. VP, agency strategy

Alliance for the Great Lakes American Dental Assn. Blue Diamond Almonds James Hardie Building Products Johns Manville Rabobank U.S. Tsubaki Voltea Whirlpool Corp.



CERRELL ASSOCIATES, INC.

Partner in The Worldcom Public Relations Group 320 North Larchmont Blvd., Los Angeles, CA 90004 323/466-3445; fax: 323/466-8653

www.cerrell.com

Public affairs; public relations, media relations & crisis communications; campaigns & issues management: government relations; land use & planning; energy & environmental PA, corporate social responsibility. Employees: 19. Founded: 1966.

Agency Statement: Cerrell deploys integrated communications programs for public and private sector clients to help solve regulatory, perception and reputational challenges.

Our team of professionals blend diverse experience and relentless dedication to client service to ensure a collaborative and customized approach to crafting winning strategies. In today's complex and rapidly changing political and social landscape, Cerrell is the one-stop-shop for outreach and communications.

With deep roots and extensive networks throughout California, we understand how to reach the audiences that matter most. Cerrell creates strategic and authentic multilingual programs that California's diverse environment demands. The key to our success is a comprehensive approach that combines the disciplines of government affairs, public relations, land use and campaigns.

Our value-driven approach allows for consistency in the management of your project with one team focused on achieving your goals.

That's why Cerrell is the firm of choice for local, national and global organizations doing business in California. Less Talk. More Action.

Learn more about Cerrell at www.cerrell.com, (323) 466-3445 or info@cerrell.com.

Hal Dash, chmn. & CEO; Trevor Daley, pres.; Steve Bullock, CFO; Brandon Stephenson, CSO; Marc Mitchell, Tori Chica, VPs

Allied Universal

Biocom

Bombardier Transportation

Broadrock Renewables, LLC

BYD Motors California Nevada Cement Assn. California Resources Corp. California Water Assn. Calpipe Industries Dignity Health Farmers Group WORLDCOM GC Services Public Relations Group Green Hills Memorial Park HDR Engineering, Inc. Hollywood Burbank Airport Kiewit Corp. Liberty Utilities Lowe PBF Energy Pharmaceutical Research and Manufacturers of America (PhRMA) Prime Group Providence St. Joseph Health Renewable Funding Sandstone Properties Servicon Southern California Partnership for Jobs TopGolf



CHAMPION MANAGEMENT GROUP

Millennium Tower, 15455 Dallas Pkwy., Ste. 1350, Addison, TX 75001 972/930-9933; lbiro@championmgt.com

www.championmgt.com

Consumer and trade PR, local/neighborhood marketing, social media, media planning/buying, crisis communications, domestic and international. Employees: 21. Founded: 2002.

Agency Statement: Champion is an award-winning, privately held, full-service public relations agency. Corporations, not-for-profits and entertainers hire us because we are experts in public relations, we build and execute spot-on local market activation plans and we know how to break through the clutter via traditional and social media. We're based in the Dallas/Fort Worth Metroplex, but we're calling on the media and working on local marketing campaigns in 20-25 different states as you read this.

Our unique team structure (it's proprietary, so you'll have to call us to find out) helps us exceed client expectations for service, responsiveness and results. And though we've been referred to as "the fastest growing PR firm in the restaurant industry," our clients span a wide array of industries, including event production, high tech, hospitality, sports and entertainment, commercial equipment and not-for-profits.

Ladd Biro, founder & prin.; Eric Spiritas, prin.; Russell Ford, sr. VP; Jami Zimmerman, VP, PR; Courtney Mazzella, dir., client services; Paul Solomons, media planner/buyer; Victoria Davis, Morgan Hale, Kimberly Turman, sr. A/Es; Brooke Johnston, PR dir.; Amshi Stephenson, social media mgr.; Anna Montie, social media specialist; Carina Wolk, Gabrielle Burman, A/Es; Leisha Griffin, Marilyn Perkins, Sami Canavan, Chaney Shadrock, mktg. specialists; Claire Goodwin, PR specialist; Misty Sydnor, office administrator

Advent Air Conditioning American Concrete Pipe Assn. Anthony's Pizza & Pasta Bad Daddy's Burger Bar bellagreen Bennigan's Blue Frog Technology Cicis Pizza Coalition to Salute America's Heroes Corner Bakery Café Corporate Magic Dick's Last Resort Dog Haus International Drive Shack Fajita Pete's Farmer Bros. Coffee Fazoli's

FreeRange Concepts (Bowl & Barrel, Mutts Canine Cantina, The General Public, The Rustic) Garbanzo Mediterranean Fresh GoVision Grapevine Wine Tours Greystar Real Estate HIDE Bar Kidd Kraddick Morning Show/Kidd's Kids/YEA Networks La Boulangerie de San Francisco Lombardi Family Concepts (Bistro 31, KAI, Penne Pomodoro, Toulouse, Taverna) Maggiano's Little Italy Main Event Entertainment Nestlé Toll House Café by Chip On The Border Original ChopShop Outback Steakhouse Pei Wei Asian Diner Perry's Steakhouse Press Waffle Raising Cane's Chicken Fingers RAVE Restaurant Group (Pizza Inn, Pie Five Pizza, Pizza Inn Express) Rotolo's Ruffino's Restaurants Taco John's Teatulia TGI Fridays The Molly Ringwalds The Rum House This & That Concepts (Dibs, Ferris Wheelers, High Fives, Tiny Victories, Whippersnappers) Twin Peaks UP Inspired Kitchen Willy's Mexicana Grill



CHICEXECS BRAND STRATEGY

820 Los Vallecitos Blvd., Ste. A, San Marcos, CA 92069 760/895-3525; karolina@teamchicexecs.com www.chicexecs.com

Public relations, influencer & celebrity collaborations, social media marketing and retail strategy. Employees: 50. Founded: 2006.

Agency Statement: ChicExecs PR & Retail Strategy Firm was born out of a culmination of experience through ChicBlvd Magazine as well as a successful product launch – ChicBuds electronics. This bird's eye view into both worlds, media, and product development, provided an opportunity for ChicExecs to recognize an underserved need, which led to the creation of an effective, out-of-the-box PR company.

ChicExecs launched in 2006 and quickly garnered over 100 Clients and a network of 15,000 small businesses due to the high demand for our model and innovative new system.

ChicExecs is based in San Marcos, California. For more information, call (760) 429-6702.

Nikki Carlson, Kailynn Bowling, founding partners; Kristen Wessel, sr. dir. of PR & operations; Lydia Vargo, sr. dir. of strategic accounts; Karolina Hobson, dir. of sales & mktg.; Nichole Evans, dir. of channel mgmt.



CITIZEN RELATIONS

5510 Lincoln Blvd., Suite 110, Los Angeles, CA 90094

213/996-3800 www.citizenrelations.com

www.narrativemediagroup.com

www.thecolonyproject.com

Consumer; consumer technology; social engagement and new media; influencer/experiential marketing; diversity/Hispanic; reputation management/ crisis; corporate positioning; sustainability and social responsibility; health/ wellness; and business to business; travel and tourism; food and beverage; energy; financial services; consumer packaged goods. Founded: 1986.

Agency Statement: Citizen Relations is an award-winning brand communications agency that operates on a global scale with boutique service and local-market expertise. Our mission is to help organizations find the citizen inside every brand and every person. We build brands and manage reputations and our services include a modern mix of traditional earned communications along with data analytics, influencer, experiential, and performance marketing at international scale. We drive our clients' businesses forward by creating strategic frameworks that spark conversation, creating highly impactful consumer engagement and newsworthy coverage. Part of Blue Focus, which includes powerhouse sister agencies like Cossette, We Are Social and Eleven, we have the most collaborative business model and access to the best marketing services in the industry.

We have 200 staff in twelve (12) core offices in the U.S., Canada, U.K. and Singapore. Our affiliate network provides additional coverage across more than 46 cities in North America and more than 40 countries worldwide allowing us to deliver results in any market. Citizen acquired The Narrative Group (NYC and LA) in 2017; Narrative specializes in influencer, experiential, social and lifestyle marketing. Citizen created The Colony Project in Canada in 2017 as a way to serve different brands with fresh perspective and structure. Colony won Strategy Gold PR Agency of the year in 2018, in only its second year as a brand.

Senior Leadership: Daryl McCullough, global chmn. & CEO; Nick Cowling, pres., Canada; Mark Cater, pres., EIMEA; Kevin King, global chief digital officer

U.S. OFFICES

5510 Lincoln Blvd., Suite 110, Los Angeles, CA 90094 213/996-3800

Daryl McCullough, global chmn. & CEO; Kevin King, global chief digital officer; Stacey Navarro, co-founder, Narrative

19100 Von Karman Ave., Suite 650, Irvine, CA 92612 949/809-6700

Erin Georgieff, exec. VP, mng. dir.

600 Lexington Ave., Floor 6, New York, NY 10022 212/613-4900

Laura Bremer, exec. VP, mng. dir.; Kevin King, global chief digital officer; Jackie Lann Brockman, co-founder, Narrative; Suresh Raj, CMO/chief business development officer; Christopher Burns, VP, finance

INTERNATIONAL OFFICES

Canada

33 Jefferson Ave., Toronto, Ontario M6K 1Y3 416/934-8011

2100, rue Drummond, Montréal, Québec H3G 1X1 514/282-4622

300, rue Saint-Paul, bureau 300m, Québec, QC G1K 7R1 418/521-3744

500–1085 Homer St., Vancouver, British Columbia V6B 1J4 778/331-8342

Singapore

26 Ann Siang Rd., Singapore, 069706

United Kingdom

Alphabeta, 2 Worship St., London EC2A 1BR 011 44 (0) 20 3195 3400

Clients Include: Duracell Dvson Egg Farmers of Canada Emirates Hotwire.com Huffy Bicycles Intuit Loblaws Macallan Moleskine Molson Coors Natrol Netflix P&G (Brands: Old Spice, Febreze, Cascade, Dawn, Swiffer, Mr. Clean, Oral-B, Crest) PepsiCo Foods Rocky Mountaineer SanPellegrino Tourism Australia Travelocity Wyndham Hotels & Resorts (Brands: Super 8, Days Inn, Howard Johnson, Travelodge, Microtel)

CMW MEDIA

555 W. Beech St., San Diego, CA 92101 858/264-6600; kyle@cmwmedia.com https://cmwmedia.com Natural products, health and wellness, cannabis, biotech, cryptocurrency, healthcare, entertainment and emerging markets. Employees: 17. Founded: 2014.

Andrew Hard, CEO & founder; Kyle Porter, pres.; Jordan Guzzardo, dir., media; Cassandra Dowell, Kathleen Gonzalez, PR acct. mgrs.; Kathryn Reinhardt, sr. PR acct. coord.; Mary Borstlemann, Davis Bourgeois, Blake Bunch, PR acct. coords.

AXIM Biotechnologies Canna-Hub ECHO Connection GrowLife, Inc. Hemp, Inc. HempMeds Kannaway Medical Marijuana, Inc. Phoenix Life Sciences International Phyto Animal Health Prime Harvest Progressive Care Inc.



COMMCENTRIC SOLUTIONS

4012 Gunn Hwy., Suite 130, Tampa, FL 33618 813/876-0414; lbohanan@commcentric.com www.commcentric.com

Technology PR. Employees: 6. Founded: 2006.

Agency Statement: CommCentric Solutions is a public relations firm focused exclusively on the technology channel. Its fast-growing national and international customer base includes businesses ranging from technology distributors and vendors to IT services companies and managed services providers. The agency specializes in emerging technologies, helping those companies quickly raise their profiles for IPOs and acquisitions.

Lynette Bohanan, pres. & co-founder; Chuck Miller, VP & co-founder

Global Technology Distribution Council LSI NextGen SAP Westcon-Comstor Zalaris

COMMUNICATIONS 21

834 Inman Village Pkwy., #150, Atlanta, GA 30307 404/814-1330; info@c21pr.com www.c21pr.com Integrated marketing, PR and digital agency for business and consumer clients. Founded: 1992.

Sharon Goldmacher, pres./CEO

Atlanta Jazz Festival Buckhead CID Comcast Georgia Technology Authority Gwinnett Place CID QTS The Dairy Alliance Xtralis



CONROY MARTINEZ GROUP, THE

300 Sevilla Ave., #311, Coral Gables, FL 33134 305/445-7550; fax: 305/445-7551; cl@conroymartinez.com

www.conroymartinez.com

Healthcare/medical, travel and tourism, retail, real estate, education, corporate and entertainment PR. Employees: 10. Founded: 1990.

Agency Statement: The Conroy Martinez Group is a bilingual, multicultural, full-service public relations and marketing firm delivering results to our clients in the areas of social and traditional media and marketing, media relations, and strategic counsel.

The Miami P.R. firm promotes US companies to the US Hispanic and Latin American markets and Latin American companies to the US marketplace.

The Conroy Martinez Group is an affiliate of The Public Relations Global Network, an organization of leading public relations agencies worldwide.

C.L. Conroy, pres.; Jorge Martinez, VP

American Red Cross Crystal Lagoons Dolphin Mall Havana Music Hall Healthy Start Coalition of Miami-Dade JLG Industries, Inc. Landry & Kling Miami Seaquarium Palace Entertainment The Taubman Company Valley Bank





CONSILIUM STRATEGIC COMMUNICATIONS

10 Post Office Square, #800, Boston, MA 02109

London@consilium-comms.com

www.consilium-comms.com

Biotechnology, pharmaceutical, healthcare, corporate, financial, clinical data, media relations, prescription, OTC, disease awareness, investor relations, medical devices & diagnostics, hospitals & health systems, patient advocacy, medical societies. Employees: 31. Founded: 2013.

Agency Statement: Consilium Strategic Communications is a global leader in strategic healthcare communications and investor relations. With offices in Europe and the US, Consilium represents international clients spanning the *Fortune* 500, FTSE 100, FTSE urofirst 300 and FTSE 250. Consilium's highly-skilled team has deep knowledge and expertise in providing strategic, long-term public, advocacy and investor relations advice to healthcare, biotechnology, medical technology, pharmaceutical companies and organizations, Boards, senior decision makers and executives on critical communications programmes and stakeholder challenges. Consilium's offering includes precise executive, corporate, product and financial communications and media relations strategies, reputation building, patient advocacy, health education, social media

strategy engagement, activation and crisis communications to deliver sustained results that inspire action and build value.

Mary-Jane Elliott, mng. partner; Amber Fennell, partner & co-founder; Chris Gardner, PhD, partner; Catherine London, US president; Jonathan Birt, Alexandra Harrison, Julia Wilson, partners; David Daley, Matthew Neal, Susan Stuart, sr. assoc. partners; Sukaina Virji, PhD, sr. assoc. partner; Jessica Hodgson, Chris Welsh, assoc. partners

Advanced Medical Solutions Group Plc Allergy Therapeutics Alliance for Regenerative Medicine CMR Surgical Dementia Discovery Fund (DDF) F-Star Horizon Ion Beam Applications SA (IBA) Inivata Innate Pharma Iteos Kymab Maxcyte Mobidiag Orexo Oxford Biomedica Sensyne Health Seguana Medical Summit Therapeutics Vectura

COOPERKATZ & COMPANY, INC.

Acquired by G&S Business Communications



COYNE PUBLIC RELATIONS

5 Wood Hollow Rd., Parsippany, NJ 07054 973/588-2000 www.coynepr.com

New Business inquiries: Tom Coyne, CEO Founded: 1991.

Agency Statement: Coyne PR is a public relations firm with expertise in PR, social, digital and advertising with more than 133 full-time professionals. As one of the Top 10 Independent PR Firms in the U.S., Coyne delivers programs built on a foundation of stand-out creative, integrated thinking and activation capabilities to effectively convey messages across paid, earned, shared and owned channels for its clients. These programs have been recognized with more than 1,000 industry awards since the agency's inception in 1991 and led to the agency being named the 2016 Best Agency to Work For Globally by *The Holmes Report*.

Spanning nearly 20 industry verticals, Coyne's client roster includes many of the most respected companies in the world and those who want to be, including Hard Rock International, Shell Oil, Chrysler, Pfizer, Hilton, VTech and IMAX, among others. In addition to its offices in New York and New Jersey, the agency's footprint spans across 115 cities, in 49 countries on six continents through its partnership in The Worldcom Public Relations Group[®].

With an average agency of record client tenure exceeding five years, Coyne has consistently delivered breakthrough creative, unmatched business results and exceptional client service for more than 25 years. The agency's cornerstone and creative approach is rooted in its Results First process, where the agency always begins with the end in mind, ensuring clients are always where they want to be.

Senior Leadership

Thomas F. Coyne, CEO; Rich Lukis, John Gogarty, presidents; Kelly Dencker, Jennifer Kamienski, Tim Schramm, Lisa Wolleon, exec. VPs

Additional Office

1400 Broadway, 36th & 37th floors, New York, NY 10018 212/938-0166

Key Clients: AccuWeather Banfield Pet Hospital

Continued on next page

COYNE PUBLIC RELATIONS continued

Bausch Health Bosch Automotive Aftermarket Cayman Islands Department of Tourism Chiquita Christopher & Dana Reeve Foundation Del Monte Foods Express Scripts Fiat Chrysler Automobiles Hard Rock International Hilton Humana IMAX Lane Brvant Mike & Ike Newman's Own Olympic Channel Owens Corning Pacira Pharmaceuticals PEEPS Pennzoil Quaker State Quest Diagnostics Red Robin Gourmet Burgers & Brews Timberland University of Virginia Darden School of Business USA Swimming Foundation VTech/LeapFrog Zoetis



CRC, INC.

1133 Broadway, #1021, New York, NY 10010 646/205-3573; info@cricciocomm.com www.cricciocomm.com

Apparel, accessories, beauty, home care, food & beverage. Employees: 5-10. Founded: 2007.

Agency Statement: CRC is an independently owned full-service PR and digital marketing agency with a long-standing reputation of creating innovative campaigns to help its clients achieve their annual business goals.

Established in 2007, CRC was recognized in 2018 as one of the top 20 NYC PR firms, selected from more than 2,000 firms based on reputation, credibility, experience, and professionalism as ranked by Expertise.com.

Cindy Riccio was an honoree of the 2018 Top Women in PR Awards by *PR News*. The firm has also been recognized with awards including a Silver Stevie for their new product launch for Kenneth Cole Connect and was named by the *New York Observer* as one of the top New York Specialty agencies. *The Holmes Report* named CRC as a finalist in 2017 for the North America Sabre Awards: Innovation and Insight in Communications and Marketing for Perfect Corp's app launch in the U.S., YouCam Makeup. To learn more, visit www.cricciocomm.com.

Cindy Riccio, pres. & founder

Ceramedx Chesapeake Bay Candle Company Deep River Snacks Donna Karan & DKNY Echo Hammer & Nails men's grooming shop Hanes Hosiery Joules Ted Baker Kenneth Cole KISS Hair Tools L'eggs L'Oreal SimplyProtein The Coconut Collaborative Velocity Mortgage Capital



WORLDCOM Public Relations Group



CRENSHAW COMMUNICATIONS

36 W. 20th St., 5th flr., New York, NY 10011 212/367-9700; dorothy@crenshawcomm.com www.crenshawcomm.com

B2C, consumer products, technology, B2B, integrated mktg. programs, social media, nat'l & regional media rels. Employees: 19. Founded: 2009.

Agency Statement: Crenshaw Communications is a New York PR and content agency that focuses on one key communications strategy: differentiation. We help our clients identify, shape, and communicate what makes them exceptional. The result is outstanding work and branded visibility that supports or even drives business outcomes. We collaborate with clients that range from emerging and early-stage businesses to large brands.

We have particular expertise in ad tech/marketing technology; consumer tech; cybersecurity, digital content brands; HR technology; retail and e-commerce; art and design, health; B2B/professional services.

Dorothy Crenshaw, CEO/founder; Chris Harihar, partner; Michael Stolyar, Erica Schain, dirs.

Acceleration Partners ActiveViam Arkadium Bizzabo Bnai Zion Foundation BrandTotal ChargeItSpot Doddle DoubleVerify Fractal Analytics Greenhouse Software Infosecurity NA LiveIntent Lotame MediaRadar Remedy Health Media ResearchFrontiers SecureAge Smart Communications SparkBeyond Syncron Uberall Verizon Media Services



CROSBY

705 Melvin Ave., #200, Annapolis, MD 21401 410/626-0805

www.crosbymarketing.com

Integrated marketing programs, national PR/media relations, PSAs, digital/social media/content marketing, health communications. Employees: 86. Founded: 1973.

Agency Statement: The Crosby team is passionate about helping clients Inspire Actions That MatterTM – actions that positively impact people's lives and contribute to the greater good.

Crosby helps clients make powerful connections with their customers, constituents and communities to shape attitudes, inspire behavior change, and motivate action. The firm's award-winning campaigns, which integrate paid, earned, shared and owned media, have touched the lives of virtually every American.

Crosby has specialized practices in Healthcare, Government, Nonprofits & Causes, and Military & Veterans. It has headquarters in Maryland's state capital of Annapolis and offices in Washington, D.C. Leadership: Raymond Crosby, pres.; Denise Aube, health practice leader; Meredith Williams, Anna Zawislanski, gov't practice co-leaders; Joel Machak, exec. creative dir.

Clients include:

Agency for Healthcare Research & Quality (AHRQ) Centers for Disease Control & Prevention (CDC) DAV (Disabled American Veterans) Dept. of Defense/Military OneSource EPA ENERGY STAR program Kaiser Permanente OrganDonor.gov Purdue Global Shriners Hospitals for Children Social Security Administration Substance Abuse & Mental Health Services Administration (SAMHSA) United States Conference of Catholic Bishops (USCCB) U.S. Dept. of Agriculture U.S. Dept. of Health & Human Services Veterans Health Administration Wallace Foundation

curleycompany

CURLEY COMPANY

919 18th St., NW, #925, Washington, DC 20006 202/263-2574; taylor@curleycompany.com curleycompany.com

Crisis management, thought leadership, advocacy & PACs, digital & social, traditional media, brand & reputation, video, member communications, third party & partner development, content creation & messaging. Employees: 12. Founded: 2002.

Agency Statement: Our clients come to us to better reach their audience, tell their story and influence their stakeholders. Drawing on 30+ years of experience in Washington D.C., on Capitol Hill, in the White House and in large public relations agencies, we deliver strategies and solutions that work. As a full-service public relations firm, we integrate with each client team to ensure success from ideation to implementation. Our team of passionate problem solvers consistently thinks beyond the go-to channels to find innovative solutions to the challenges our clients face.

Caitlin Donahue, caitlin@curleycompany.com Aspen Dental Management Inc,

Bumble Bee Consumer Data Industry Assn. Global Business Travel Assn. Grant Thornton Hometown America McDonald's New Markets Tax Credit Coalition Politico Stuttering Foundation The Vision Council



D & D PR

1115 Broadway, 12th flr., New York, NY 10010 646/393-4392; info@dndpr.com www.dndpr.com

Hospitality, travel, & lifestyle. Employees: 6. Founded: 2012.

Agency Statement: Based in New York City, D&D PR specializes in luxury travel, hospitality and lifestyle and is led by principals – Nichole DiBenedetto and Teresa Delaney – who have more than 40 years of combined experience in lifestyle and hospitality marketing.

Passionate about telling our clients' individual stories, the agency was born from a deep love of travel and personal curiosity of global exploration. From hotels and resorts to independent brands and destinations, each of our clients have a distinct tale to tell, inspiring us to be fervent storytellers. The D&D PR team gets a thrill from placing coverage in the most sought-after media and celebrating every success along with our clients. We take nothing for granted in the ever-changing world of travel and media. This is why we partner with our clients. We take the time to immerse ourselves in their world and to discover first-hand the unique experiences they offer, so we can communicate their message with authentic enthusiasm.

From print to broadcast, bloggers to social media influencers, no two client's needs are alike, which is why each client receives a tailored approach to their programs. Supported by a strong team, the agency's partners oversee client campaigns, helping to curate the important details and respond directly to individual needs. We choose our partners carefully, protect their brands vehemently and tell their stories passionately. This level of commitment is what continues to stoke our creative fire and drive D&D PR to push ourselves and our team to exceed expectations.

Teresa Delaney, Nichole DiBenedetto, partners

Bankside Hotel, London Casa Bonita Tropical Lodge Cox & Kings Discover Your Italy El Portillo Residences Grand Fiesta Americana Coral Beach Resort Los Altos Residences Mint Hotels & Residences Navigo360 Punta Rucia Lodge Ray Caye Island Resort Saba Tourist Bureau The Bannister Hotel & Yacht Club



DANA AGENCY, THE

2700 North Miami Ave., #1006, Miami, FL 33127
305/758-1110; dana@thedanaagency.com
https://thedanaagency.com/
Hospitality, culinary, arts & culture, real estate, beauty, fashion, health & wellness, luxury goods, eco-brands, consumer brands, celebrity, special events, non-profits. Employees: 13. Founded: 2005.

Dana Rhoden, pres.

After-school All-Stars BrightStar Credit Union Communities in Schools Design on a Dime Don de Fleurs Espanola Way Events by Grateful Palate History Miami Museum HousingWorks Il Mulino Josh Rosebrook skin & haircare Newport Beachside Hotel & Resort Old School Hospitality Paws4You Seek + Find restaurant Shooters Waterfront Restaurant The Honey Pot The National Hotel V&E Restaurant Group



DAVIES

808 State St., Santa Barbara, CA 93101 805/963-5929; jboisvert@daviespublicaffairs.com www.DaviesPublicAffairs.com Founded: 1983.

Agency Statement: Davies is the go-to public affairs firm for companies and industries facing complex mission critical issues where public sentiment is a key factor in the success or failure of major business objectives. The firm specializes in issue management, strategic communications and public engagement to generate vocal and active public and political support and thwart opposition. Through deploying compelling messages shared through award winning materials and digital communications and cultivating authentic grassroots support, Davies overcomes opposition and successfully delivers successful outcomes in a timely manner. We provide services across industries with a focus on clients in the real estate, energy, natural resources and crisis sectors.

Our goal is our clients' goal – to meet your business objectives and to soothe crises in a timely manner.

John Davies, CEO & chmn.; Taylor Canfield, pres.; Joshua Boisvert, exec. VP; Jennifer Gibson, VP

Los Angeles 310/395-9510

Washington, D.C. 202/580-8930

Clients Include:

Avista Dominion E.ON EDF Exelon HomeFed Newland Communities Rosemont Copper Sares Regis Group SoCal Gas Sudberry Properties Texas LNG Toll Brothers Vestas Walmart



DECKER/ROYAL

135 W. 41st St., 5th flr., New York, NY 10036 646/650-2180; info@deckerroyal.com www.deckerroyal.com @deckerroyal Founded: 2014

Agency Statement: Decker/Royal connects people to the places special enough for them to experience. Merging the best of traditional PR tactics with today's evolving platforms, the company creates award-winning programs with a singular purpose: measurable results.

Cathleen Decker, Stacy Royal, partners

Abu Dhabi The Affluent Traveler Collection App in the Air Bowling Green, KY Brendan Vacations Central Pennsylvania CVB City Wonders Contiki Costsaver Friendly Planet Travel Le Barthelemy Hotel & Spa NEST Reno Tahoe Royal Champagne Hotel & Spa Trafalgar TRAVELSAVERS U by Uniworld Uniworld Boutique River Cruises



DEVELOPMENT COUNSELLORS INT'L (DCI)

215 Park Ave. South, 14th flr., New York, NY 10003

212/725-0707; fax: 212/725-2254 www.aboutdci.com

(a)aboutdci

Economic Development and Tourism Marketing. Employees: 50. Founded: 1960.

Agency Statement: Development Counsellors International (DCI) is the leader in marketing places. Since 1960, we have worked with 450+ cities, regions, states and countries helping them attract both investors and visitors. DCI can help communicate your community's advantages to your target markets. The firm is headquartered in New York City, with regional offices in Denver, Los Angeles and Toronto.

Andrew T. Levine, chmn.; Julie Curtin, pres./economic dev. practice; Karyl Leigh Barnes, pres./tourism practice; Carrie Nepo, CFO

Abu Dhabi National Exhibitions Co. Asheville Chamber of Commerce Barbados Tourism Marketing Inc. Baton Rouge Area Chamber Bavarian U.S. Offices for Economic Development Bermuda Tourism Authority Birmingham Business Alliance Calgary Economic Development Carolina Core Charles County Economic Development Department Charleston Regional Development Alliance Chattanooga Area Chamber of Commerce Chattanooga Area CVB Chile Tourism City of Garland, Texas City of Salinas, California CityPass Clearly Ahead Development Cleveland County EPA Colorado Springs Chamber & EDC Columbus Chamber Delaware Prosperity Partnership Destination Cleveland Discover Palm Beach County, Inc. Douglas County Chamber of Commerce Dutchess County Local Development Corp. Fiera Milano Congressi Florida Power & Light Co. Fox Cities CVB Gilbert Economic Development Corp. Greater Houston Partnership Greater Louisville, Inc. Greater Minneapolis St. Paul Partnership Greater Palm Springs CVB Greater Phoenix Economic Council Greater San Marcos Partnership Greater Wichita Partnership Guilford County Economic Development Alliance Hobbs, New Mexico Intersect Illinois Iowa Economic Development Authority Jamestown Yorktown Foundation

Japan National Tourism Office Long Beach Convention & Visitors Bureau Metro Little Rock Alliance Metro Orlando Economic Development Commission Michigan Economic Development Corp. NC Global Transpark Netherlands Foreign Investment Agency New Hampshire Dept. of Economic Development New Jersev Business Action Center North Lake Tahoe Northeast Indiana Regional Partnership Oklahoma City Chamber Pasadena Economic Development Council Peru Trade and Investment Office Piedmont Triad of North Carolina Port of Long Beach Redding Chamber of Commerce Rockford Area CVB Rotterdam Partners Sanford Area Growth Alliance Source Cincinnati South Dakota Governor's Office of Economic Development St. Louis Convention & Visitors Commission Tacoma Pierce County EDB Tahiti Tourisme Tampa Hillsborough Economic Development Corp. Tel Aviv Convention Center Temple Economic Development Corp. Texas Economic Development Corp. Thailand Board of Investment The Hague Convention Bureau Think Greenwich Tourism Authority of Thailand Turisme de Barcelona Upstate South Carolina Alliance Vermont Agency of Commerce & Community Development Visit Berkeley Visit Brussels Visit Buena Park Visit California Visit Huntington Beach Visit Jackson Mississippi Visit Oakland Visit Scotland Visit Seattle Wake County Economic Development Wisconsin Economic Development Corp.



DEVINE + PARTNERS

1700 Market St., #1505, Philadelphia, PA 19103 215/568-2525; fax: 215/568-3909 www.devinepartners.com

Jay Devine, pres. & CEO BMW Championship The Circuit Trails Comcast Spectacor Cooper Union Cristo Rey Philadelphia High School Deloitte Drexel University Firstrust Bank King of Prussia Business Improvement District Mann Center for the Performing Arts Parkway Museums District PGA of America Philadelphia Antiques and Art Show Radian Group Rails-to-Trails Conservancy Thomas Jefferson University and Hospitals Valley Forge Tourism & Convention Board William Penn Foundation Woods Services

DI MODA PUBLIC RELATIONS

2525 Main St., #203, Santa Monica, CA 90405 310/288-0077; diana@dimodapr.com www.dimodapr.com Di Moda Public Relations is a lifestyle public relations and creative strategies firm established in 2002 and based in Santa Monica, California. Employees: 4. Founded: 2002.

Diana Bianchini



DIDIT

2 Huntington Quadrangle, #1S08, Melville, NY 11747 516/629-3285; liz.burke@didit.com www.didit.com

B2B & B2C traditional and digital PR, influencer outreach, public & community affairs, crisis management, media & public speaking training, marketing, advertising, social media, content development, SEO, SEM. Employees: 87. Founded: 1996.

Agency Statement: Didit is a fully integrated marketing and communications firm, with offices in Manhattan, Long Island, and Waltham, Massachusetts. Recognized as an *Inc.* 500, Deloitte Fast 50 and Fast 500 company, Didit is a privately-held industry pioneer that offers an unparalleled range of marketing, public relations and digital services, from postcard to post-click. The agency's experienced professionals, innovative strategy, best-of-breed technology and advanced analytics provide a fully comprehensive marketing approach to businesses, delivering unmatched results for more than 200 clients across all verticals.

Dave Pasternack, CEO & co-founder; Kevin Lee, exec. chmn. & co-founder; Mark Simon, exec. VP; Eric Wiggins, sr. VP; Liz Burke, Neil McKenna, Keiko Okano, VPs

Clients include: **BEB** Capital Footlocker Fujita Kanko, Inc. Glass Tops Direct Graham & Brown Greenberg Law JETRO-New York King Quality Maidenbaum Meltzer Lippe New York Pharma Forum Inc. Oncocentics Platinum Performance Precipart Team Rita United Site Services

DIEGNAN & ASSOCIATES, NORMAN

Box 298, Oldwick, NJ 08858 908/832-7951; fax: 908/832-9650; N.Diegnan@comcast.net www.diegnan-associates.com Employees: 4. Founded: 1978. Norman Diegnan, pres.

Hunterdon Harmonizers New Jersey Bankers Assn. Special not for profit assignments/projects

diffusion

DIFFUSION

244 Fifth Ave., 5th flr., New York, NY 10001 646/571-0120; ivan.ristic@diffusionpr.com www.diffusionpr.com

Employees: 20 NYC, 7 Los Angeles, 35 London. Founded: 2008. Agency Statement: Award-winning, international, integrated PR agency in New York and London for technology, mobile, consumer and B2B brands. We use our creativity across traditional and social media to deliver campaigns that empower, engage and persuade. And always with an absolute focus on measurable business results.

Ivan Ristic, pres.; Daljit Bhurji, global mng. dir.; Kate Ryan, US mng. dir.; Giles Barron, head of bus. svcs.; Natasha Cobain, head of consumer; Ivana Farthing, head of mobile and consumer tech

Diffusion Los Angeles

10250 Constellation Blvd, Los Angeles, CA 90067 213/318-4500



Communications to excelerate business success.

DIXON|JAMES COMMUNICATIONS

Chicago, IL

708/848-8085; fax: 708/848-4270; jim.heininger@dixon-james.com www.dixon-james.com

Consumer brand mktg., mgmt. comms./change creation; branding/ rebranding; corp. reputation mgmt. Employees: 8. Founded: 2009.

Agency Statement: Dixon|James Communications is an independent business consulting and marketing communications firm committed to excelerating your business success.

Dixon/James excelerates your business success through a powerful blend of business consulting and strategic communications. We bring an unrivaled dedication to your business success, which means we'll work to deeply understand your business, propose and follow strategic plans which work toward desired outcomes, and continually present new ideas and thinking that will help your business.

Jim Heininger, founder/principal

Burtch Works BMO Harris Cantata Adult Life Services Civic Staffing Family Business Consulting Group McDonald's Corp. QuaverMusic.com Radisson Hotels United Electronics Group Workspring

DJC COMMUNICATIONS

575 Lexington Ave., 4th flr., New York, NY 10022 212/971-9708; djc@djccommunications.com www.djccommunications.com Higher education, corporate, non-profit. Employees: 4.

Debra Caruso, pres.

DODGE COMMUNICATIONS

(See MERGE Atlanta)



DOUBLE FORTE

351 California St., San Francisco, CA 94104 415/863-4900; lcaraher@double-forte.com

www.double-forte.com

Consumer lifestyle, interactive entertainment and consumer technology, B2B and business productivity, wine, spirits and specialty food. Employees: 32. Founded: 2002.

Agency Statement: At Double Forte, our approach generates an authentic and valuable exchange between people and the brands they love.

We are expert at creating and delivering programming and dynamic execution to help brands architect and share their stories in the most compelling way. We do this by working with the most relevant media outlets and influencers and directly with key audiences through digital channels and impactful experiences.

Lee Caraher, pres.



DPR GROUP, INC.

7200 Bank Court, #100, Frederick, MD 21703 240/686-1000; fax: 240/686-0600; inquiries@dprgroup.com www.dprgroup.com

B2B software, technology, manufacturing, supply chain & logistics, healthcare technology. Employees: 10. Founded: 1998.

Agency Statement: Established in 1998, DPR Group offers integrated public relations, marketing and content development services to help your business achieve greater brand recognition and growth.

Our staff of PR professionals, experienced writers and marketing strategists enable DPR Group to offer unmatched public relations and marketing services with measureable results for B2B companies in software development, manufacturing, supply chain & logistics, healthcare technology.

We work to ensure that your content, news, campaigns, blogs and more are unique and define why you are the best option for your target audience.

Dan Demaree, founder & CEO

Partial client list: Cimcorp DocPoint Solutions Engage Software InfinityQS International Linor Technology MedTrainer Neogrid Omnichain Solutions Quality Associates QuestaWeb Westfalia Technologies



DRAGON HORSE AD AGENCY

Main Office: 848 1st Ave. North, #200, Naples, FL 34102 305/306-3992; info@dragonhorsemedia.com www.dragonhorseagency.com Founded: 2016.

Agency Statement: Dragon Horse Ad Agency was one of the first global ad agencies to identify the value and the necessity of an integrated business and marketing strategy delivering customized solutions to clients via its proprietary solution, DragonONE.

Dragon Horse Ad Agency specializes in all forms of Public Relations and Marketing providing customized end to end solutions.

Dragon Horse Ad Agency is a leading, next generation, agency integrating the synergies of business and marketing analytics and strategy into one powerful solution called DragonONE. Dragon Horse Ad Agency is led by a highly experienced team of partners with over 60 years of combined professional experience in business and advertising.

Climb on the back of Dragon Horse and leverage the highly skilled professional team of Dragon Horse writers, creators, designers, technicians, internet/social media experts, camera and film professionals, tv/radio/ print producers, media buyers, brand managers, analysts, business strategists and more all under one company.

Contact Dragon Horse Ad Agency today for a free, comprehensive business and marketing analysis. Dragon Horse, laying the foundation for the successful growth companies of tomorrow.

Soar to new heights on the back of Dragon Horse!

Julie Koester, founder/mng. partner/pres.; Patrick Blake Renda, founder/mng. partner/chief global strategist; Ed Clay, mng. partner/chief creative officer

North Naples Office: 999 Vanderbilt Beach Rd., #200, Naples, FL 34108



DRIVEN360

PO Box 893786, Temecula, CA 92589 310/374-6177; info@godriven360.com www.godriven360.com

Bold PR/strategic communications, marketing communications, brand marketing-branding, corporate communications, crisis communications, executive communications, entertainment marketing, social/digital, B2B communications, Hispanic-Multicultural PR/marketing, experiential marketing. Founded: 2004.

Agency Statement: Cut Through the Market Clutter. DRIVEN360's agile team delivers disruptive, impactful integrated brand marketing communications consulting, strategy, activation and bold results. From reigniting blue chip brands to catapulting startups onto the national/international stage, DRIVEN's aggressive team drives brands to new levels, leveraging dynamic expertise across the communications/media and marketing mix.

Mike Caudill, pres.; Andrew de Lara, exec. VP; Robert Knoll, VP/ COO; Melissa Robinson, VP, entertain. mktg.; Ariel Coro, VP, Hispanic comms.

Borla Exhaust Fisker Inc. LINE-X NADAGuides Nexen Tire Orange County Soccer Club/USA Soccer S2A Modular - #GreenLuxHome Saint-Gobain Sena Bluetooth Sprint TeenSafe ZERO Motorcycles And many more across a diverse set of industries.



DUFFY & SHANLEY, INC.

10 Charles St., Providence, RI 02904 401/274-0001

www.duffyshanley.com

General PR, consumer PR, public affairs, technology, crisis comms., PR firm with ad and interactive units. Founded: 1973.

Agency Statement: Duffy & Shanley is a public relations and content development agency for the digital age. For over 40 years, we have provided our clients with full service, integrated communications with an expertise in consumer products and services.

Jon Duffy, pres.; Annette Maggiacomo, VP

AT&T BJ's Wholesale Club College Ave. Deepwater Wind Dunkin' Donuts Foster Grant Invenergy Motorola United Healthcare Zutano



PUBLIC RELATIONS

DUKAS LINDEN PUBLIC RELATIONS

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212/704-7385; info@dlpr.com

www.dlpr.com

Founded: 2002.

Agency Statement: Dukas Linden Public Relations (DLPR) is a communications partner for leaders in finance, asset management, professional services, fintech and B2B technology. We create compelling narratives that expand our clients' share of voice, enhance their brand value and most important—engage key audiences in a global marketplace.

Ranked #7 on *O'Dwyer*'s list of top financial PR firms, we're driven by a passion to deliver targeted strategies and creative solutions that provide measurable benefits to clients—and help their businesses grow and succeed. Our full suite of integrated communications services includes: comprehensive messaging and media relations across multiple platforms, content creation, media and presentation coaching, crisis and special situations communications, online reputation management and internal communications.

DLPR's clients include well-known, large and middle-market companies in key areas of finance, including: institutional investing, mutual funds, ETFs, wealth management, alternatives and private equity, and investment and community banking. DLPR has proven professional services experience within accounting, business consulting, compliance, cybersecurity, economics, risk management, management consulting and law. DLPR also has strong experience in fintech and B2B technology.

DLPR has an exceptionally strong broadcast group that, on average, secures approximately 50 bookings per month, primarily on CNBC, Bloomberg, Fox Business and Yahoo! Finance.

Richard Dukas, CEO; Seth Linden, pres.; Zach Leibowitz, exec. VP

ARK-Invest Adams Street Partners BlueMountain Capital Brandes Investment Partners Brightstar Capital Partners Brown Advisory Crossmark Global Investments Eaton Partners EisnerAmper Global X Management JMP Group

Muddy Waters Navigant Neuberger Berman Raymond James Robeco



DURÉE & COMPANY, INC.

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600 E. Hopkins Ave., #303, Aspen, CO 81611

Nonprofits, restaurants, lifestyle, entertainment, travel, medical, real estate, business, legal, luxury brands, PR, marketing, special events, and radio promotions. Employees: 12. Founded: 1999.

Agency Statement: Durée & Company is in the business of getting the media's attention. With clients including nonprofits, restaurants, lifestyle, entertainment, real estate, travel and medical, Durée & Company specializes in turning the normal into news. Led by Durée Ross, a professional with more than 20 years of trusted experience in successfully creating and overseeing PR/marketing campaigns and special events, Durée & Company get clients noticed. Whether it's national, regional or local coverage; in print, on air or online; Durée & Company delivers with style.

Durée Ross, president

321 at Water's Edge 3550 S. Ocean 7918 West Drive American Cancer Society Atlantic Hotel & Spa Blackfin Boats Bokamper's Bo's Beach Bonnet House Museum & Gardens Boys & Girls Clubs of Miami-Dade BRAVO | BRIO Restaurant Group Broward County Public Schools Bryant Miller Olive, P.A. Cinemark CL Yachts Coldwell Banker Residential Real Estate South Florida Cooper's Hawk Winery & Restaurants CREW Fort Lauderdale / Boca Debbie's Dream Foundation: Curing Stomach Cancer Del Frisco's Grille Fernbrook Florida, LLLP Freedland Harwin Valori, PL Galleria Lofts Gary Feldman Group Gulfstream Park iFLY Lubell Rosen MADD - Walk Like MADD & MADD Dash Fort Lauderdale 5K Marker Construction Group Museum of Contemporary Art, North Miami (MOCA) P&O Global Technologies Parkinson's Foundation PDKN Restaurant Group Rasco Klock Rene Ruiz Collection Rising Tide Car Wash Riverwalk Arts & Entertainment District Sabbia Beach Sapoznik Insurance SobelCo SPBCFAWL Special Needs Group Steiger Facial Plastic Surgery/Dr. Jacob D. Steiger The Balcony The Hopkins Team The Jills Zeder Group The Village South The Ocean Resort Residences/Conrad United Way of Broward County Veritas Farms Zenodro Homes

DYNAMO COMMUNICATIONS

650 5th St., San Francisco, CA 94107 415/829-7530; howdy@dynamopr.com www.dynamopr.com Tech PR. Employees: 5. Founded: 2016.

Nick Morey, head of San Francisco A^3 by Airbus

Mobvoi Red Box

EAFOCUS INC.

900 W. University, Suite H, Rochester, MI 48307 248/260-8466; barbara@eafocus.com eafocus.com Professional svcs., healthcare, technology. Employees: 2. Founded: 1999.

Barbara M. Fornasiero, prin. & founder

Automation Alley Brinks Gilson & Lione Clayton & McKervey MedNetOne Health Solutions Moss & Colella Munetrix Nemeth Law



E

EBERLY & COLLARD PUBLIC RELATIONS

1170 Peachtree St. NE, #1200, Atlanta, GA 30309-7673 404/574-2900; jcollard@ecpr.com

www.ecpr.com

Integrated marketing, branding, digital marketing, PR, media relations, advertising, social media, lead generation, inbound marketing. Employees: 14. Founded: 2002.

Don Eberly, pres./CEO; Jeff Collard, VP/CFO



EDELMAN

250 Hudson St., 16th flr., New York, NY 10013 212/768-0550; fax: 212/704-0117; new.york@edelman.com facebook.com/edelman twitter.com/edelmanpr instagram.com/edelman Employees: 5618. Founded: 1952.

Agency Statement: Edelman is a global communications firm that partners with businesses and organizations to evolve, promote and protect their brands and reputations. Our 5,600+ people in more than 60 offices deliver communications strategies that give our clients the confidence to lead and act with certainty, earning the trust of their stakeholders.

In 2018, Edelman reached another milestone: our 66th year in business. Our clients have long valued Edelman for our breadth of expertise, and we continue to broaden our capabilities and offerings, the clients we serve and the problems we solve. To achieve this, Edelman has expanded our digital network to 750 digital and social media specialists, complemented by 650+ creatives, planners, and paid media experts; we launched a global, C-suite communications advisory business to enable transformation within our clients' operations and protect, maintain and recover reputation; we have re-imagined our influencer offering to provide client programs with scalable solutions, leveraging a spectrum of micro- to hero influencers; and finally, we have strengthened our measurement & analytics offering, powered by Edelman Intelligence, with the launch of Edelman Trust Management (ETM), a set of powerful, flexible analytical tools and consulting services that helps businesses and organizations best manage their trust capital among their audiences, stakeholders and shareholders.

Since our founding in 1952, we have remained an independent, family-run business. Edelman owns specialty companies Edelman Intelligence (research) and United Entertainment Group (entertainment, sports, lifestyle). For more information please visit: www.edelman.com.

Our honors include the Cannes Lions Grand Prix for PR; *Advertising Age*'s 2019 A-List; the *Holmes Report*'s 2018 Global Digital Agency of the Year; and, five times, Glassdoor's Best Places to Work.

Edelman's wholly-owned network of offices are located in the U.S.: Atlanta, Austin, Chicago, Dallas, Houston, Los Angeles, New York, Orlando, Portland, Sacramento, San Francisco, Seattle, and Washington, D.C.; Canada: Calgary, Montreal, Ottawa, Toronto, and Vancouver; Latin America: Bogota, Buenos Aires, Mexico City, Miami, Rio de Janeiro, and São Paulo; Europe, the Middle East and Africa: Abu Dhabi, Amsterdam, Barcelona, Berlin, Brussels, Cologne, Dubai, Dublin, Frankfurt, Hamburg, Johannesburg, London, Madrid, Milan, Paris and Rome; Asia Pacific: Bangalore, Beijing, Chennai, Delhi, Guangzhou, Ho Chi Minh City, Hong Kong, Hyderabad, Jakarta, Kolkata, Kuala Lumpur, Melbourne, Mumbai, Pune, Seoul, Shanghai, Shenzhen, Singapore, Sydney, Taipei, and Tokyo.

Global Operations Committee

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Continued on next page

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Peter Tou, gen. mgr., Edelman Taiwan

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Ross Rowbury, CEO, Edelman Japan

Partial List of Top-Worldwide Clients AstraZeneca General Electric Hewlett Packard Microsoft Starbucks Coffee Co. Unilever



EDGE COMMUNICATIONS, INC.

5419 Hollywood Blvd., Suite C 727, Los Angeles, CA 90027 323/469-3397; info@edgecommunicationsinc.com www.edgecommunicationsinc.com www.edgewise.us.com

www.linkedin.com/company/edge-communications-inc. Founded: 1996. Agency Statement: Marking our 23rd year in business, Edge Communications, Inc. is an all-star team of communications professionals, unified by a no-nonsense approach that builds brands, companies and reputations.

Through better thinking and relentless execution, we express our work ethic and our core values of quality and premium, personal service. We're a hybrid organization — virtual for professional services, traditional for administrative support. Edge consists of senior PR strategists, media relations experts and writers, each of whom brings a minimum of 15 years' experience and industry segment expertise (B2B and B2C) across a range of communications disciplines and vertical markets.

In 2012, Edge launched EdgeWise (www.edgewise.us.com), an affiliated practice focused exclusively on writing and content services. EdgeWise draws on the talent of senior writers and journalists to develop quality, publishable content for businesses large and small. We help organizations tell their stories in a compelling way, crafting messages for any number of audiences: customers, prospects, employees, investors, senior management, consumers and the media. Our writing services are offered on a sustaining basis or per project, and can augment ongoing communications efforts.

Based in Los Angeles, Edge has a presence in New York, San Francisco, Chicago and Honolulu.

Kenneth Greenberg, pres.; Sara Flint, VP

Coast Packing Co. Infinitely Virtual Keck Medicine of USC Ocean Media SoloGrid TuneGO Woodbury University Yez Corp.



EHRHARDT GROUP, THE

365 Canal St., #1750, New Orleans, LA 70130 504/558-0311; fax: 504/558-0344 marc@tegpr.com

www.tegpr.com

Media relations, content, issues & crisis, community engagement, special events, public affairs, media & presentation skills training, marketing partnerships, perception & trend research. Employees: 15. Founded: 1996.

Agency Statement: The Ehrhardt Group offers invaluable guidance, so companies and institutions can communicate tactfully and astutely with the most important people to them and their future. We protect and

improve reputations by sharing stories with conviction and compassion. Our team of "smart people who like each other" builds relationships for

industry sector leaders with the media and communities of Louisiana, Mississippi, coastal Alabama and the Florida Panhandle.

Marc Ehrhardt, pres. & partner; Malcolm Ehrhardt, founder & partner; Terri Argieard, VP, finance & administration; William Kearney IV, sr. counselor; Dominique Ellis, dir., acct. svcs.; Erin Malbroue, special projects mgr.

BP Broadway Across America Chevron

ExxonMobil Galatoire's Greater New Orleans Sports Foundation Grow Louisiana Coalition Louisiana Chemical Assn. Louisiana Credit Union League Louisiana Nursing Home Assn. Louisiana Office of Tourism Service Corporation International Stone Pigman Law Firm The Roosevelt New Orleans, A Waldorf Astoria Hotel Uber Verra Mobility Walmart Waste Management Wizard World Comic Con



P U B L I C R E L A T I O N S EISBRENNER PUBLIC RELATIONS

Member of IPREX

333 W. 7th St., #333, Royal Oak, MI 48067 248/554-3500; fax: 248/554-3501; info@eisbrenner.com www.eisbrenner.com

B2B, automotive, technology, corporate and internal marketing communications. Employees: 10. Founded: 1985.

Agency Statement: For more than 30 years, our values have kept us focused on the pursuit of one goal: to help good companies communicate. We're proud to work with a full roster of clients who are ethical, well-run, provide shareholder returns, do the right thing within their communities, strive to create innovative products, and see the value of transparent, authentic communication. Our company is founded upon five core values: individual curiosity spurs innovation; work hard and have fun; treat the world with respect; be motivated to discover what's next; emphasize the positive in everything we do. These core values guide every important decision we make, providing the basis of our hiring process, performance reviews, client alignment, vendor partner selection and the way each of us conducts ourselves every day. Through the firm's ownership in IPREX (www.iprex.com), one of the world's largest networks of independently owned public relations firms, clients gain access to local expertise and marketing capabilities on a global scale.

Ray Eisbrenner, chmn.; Tom Eisbrenner, pres. & CEO; Brittney Popa, acct. supv.

AxleTech BorgWarner Clean Wave Technologies Dana Inc. Global Communication Dare Auto Detroit Jazz Festival Global EMERGENT HELLA Henniges Automotive IAV Automotive Engineering Michigan State University-College of Engineering MSX International Original Equipment Supplier Assn. (OESA) Roechling Automotive Square One Education Network (pro bono) Tula Technology UOM

ellipses

social
 public relations
 marketing

ELLIPSES

1300 Clay St., #600, Oakland, CA 94612 510/735-9667; diana@ellipsespr.com www.ellipsespr.com

Hospitality, restaurants, food, beverage, special events, chefs, travel & tourism. Employees: 8. Founded: 2007.

Agency Statement: Ellipses is a San Francisco Bay Area-based integrated communications agency with a passion for the hospitality industry. As artisans ourselves, we believe in handcrafted cookies, not cookie-cutters. We take on one-of-a-kind clients and create a customized approach with proven results. As your devoted PR, social media and marketing team, we become ardent advocates and advisors on your behalf. Our mission is simple: to inspire everyone to love our clients as much as we do.

Diana G. Haven, pres.

Altamirano Restaurant Group Cayson Designs Cosmic Crisp® Apple DoubleTree by Hilton Berkeley Marina Fruits from Chile OCHO Candy Pacific Northwest Canned Pears Service Re:THINK Ice Cream Sheraton Fisherman's Wharf The Chef's Press

ENERGI PR

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Healthcare, pharmaceutical, consumer lifestyle, CPG. Employees: 12. Founded: 1990.

Agency Statement: Founded in 1990, energi PR is Canada's foremost PR agency specializing in health and wellness, pharmaceutical and consumer lifestyle. Fully bilingual, award-winning and independentlyowned, energi PR serves brand named clients across Canada, the US and abroad. Members of the Global Healthcare PR Network.

Carol Levine, CEO; Esther Buchsbaum, President; Stephanie Engel, SVP, client services

Current Clients: Abbvie Altus Astellas Greencamp Janssen KOHO Financial Krown Rustproofing Netramark POM Wonderful Juice Rubin & Rotman Sante Cannabis Tetra Bio Pharma Valeant Vileda



EVCLAY PUBLIC RELATIONS

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Reputation mgmt., litigation & issues support, fin'l & banking, healthcare, tourism and professional services. Employees: 9. Founded: 1940.

Agency Statement: EvClay Public Relations is a family-owned firm founded in 1940. The firm is full-service and bilingual, providing communications services to *Fortune* 500 and small businesses alike. Extremely high success rate for media placements and solving complex communications problems.

Dana Clay; Melisa Mendez Chantres, pres.; Frances Gong, VP

Armor Correctional Health Services, Inc. Broward Health CABA Pro Bono Legal Services Greenspoon Marder Hunton & Williams Litigation Support for various matters Mendez Fuel Miami Awning Co. Miami Bridge Youth & Family Services One Real Estate Investment Palmer Trinity School The Salvation Army U.S. Century Bank



EVINS COMMUNICATIONS, LTD.

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pinterest.com/Evins/

Full-service brand marketing communications and public relations firm with specialist expertise in developing integrated multi-platform programs for brands, products and services in the premium, prestige and luxury sectors. Employees: 30. Founded: 1987.

Agency Statement: We architect and build brands, and we transform brand and business potential into brand and business performance. We facilitate connecting brands and audiences, foster engagement between brands and constituents, as well as catalyze and optimize how brands and their publics converse and interrelate. We create programs that engender brand trial and experience; leverage brand experience to foment conversation and storytelling; catalyze brand advocacy and engagement to optimize brand mind-share; and transform brand mind-share into brand market-share. We are the point where insight meets execution and bridge the divide between what a brand is now and what it can become in the future; we transform brands into market leaders and legacies.

EVINS is an award-winning brand marketing communications and public relations firm specializing in the premium, prestige and luxury sectors. The Agency, which encompasses 30 professionals in four practice areas: Digital Content & Integration; Food, Spirits & Wine; Lifestyle; and Travel & Hospitality, specializes in developing integrated multi-platform campaigns and programs. EVINS has an outstanding reputation for providing consummate business strategic counsel, transforming brand potential into brand performance.

Well known for its exceptional creativity, strategies and tactics, EVINS utilizes compelling brand activations, immersive content and experiential programming, event embedding and brand placement, media and influencer engagement, thought leadership and authority positioning, strategic brand collaborations and partnerships, that catalyze and enhance brand resonance, brand engagement and brand advocacy, as well as make a beneficial, consequential and transcendent contribution to the development, growth and success of a client's business.

EVINS is committed to providing clients with a demonstrable and exponential return on investment and to building enduring client partnerships, with an average client tenure of more than eight years and several in excess of two decades. The ultimate affirmation and validation of EVINS' abilities, approach and commitment, is the longevity of its client relationships and its proficiency for making a beneficial and consequential contribution to each and every client.

Since its founding in 1987, EVINS has played an invaluable role in the development and growth of such icons, innovators and pioneers as American Express Centurion and Platinum, Barney's New York, Bergdorf Goodman, Cakebread Cellars, Courvoisier Cognac, CuisinArt Golf Resort & Spa, Departures Magazine, Ebel Watches, Eleven James, Exclusive Resorts, Flont, Glaceau Vitamin Water, Halfmoon Resort, Hotels & Resorts of Halekulani, Inspirato, Jet Linx Aviation, The Knickerbocker Hotel, The Lanesborough, Leica Camera, Lokai, Louis Jadot Wines, Maker's Mark Bourbon, Marquis Jet, Michal Kadar/CADAR, Nat Sherman, Neiman Marcus, Park Hyatt, Preferred Hotels & Resorts, Rosewood Hotel & Resorts, Tourncau, Trinchero Family Estates, True Facet, Uniworld Boutique River Cruise Collection, Valentino, Vera Wang and Wheels Up, amongst many others. For additional information, please visit EVINS (www.evins.com).

Mathew L. Evins, chmn.; Louise R. Evins, pres. & CEO; Drew Tybus, sr. VP, food, spirits & wine group; David Harrison, sr. VP, digital & social strategy & content integration group; Robert Schaltenbrand, sr. VP, lifestyle & travel group; Matthew Berritt, VP, lifestyle & travel group



EVOKE PR & INFLUENCE

One South Broad, 9th flr., Philadelphia, PA 19107 215/625-0111 www.evokegroup.com

Employees: 50.

Agency Statement: Evoke PR & Influence is the global, award-winning public relations and stakeholder engagement division of Evoke, a leading marketing, media and communications agency that is bound by a common purpose of making "Health More HumanTM. Evoke PR & Influence uses its knowledge, influencer relationships, and proven experience to connect leading industry organizations with the audiences that matter most. We translate the science behind health and wellness companies, products and services into meaningful stories that get heard, always striving to achieve our clients' objectives on time and within budget.

Evoke PR & Influence is headquartered in Philadelphia and London with additional Evoke offices in New York, San Francisco, Chicago, Los Angeles, Princeton, Singapore and Dubai, with 550+ talented individuals employed groupwide. For more information, visit http://evokegroup.com.

Contact

Maryellen Royle, President, PR & Influence maryellen.royle@evokegroup.com 215/928-2368 AcelRx Adaptimmune Almirall Braeburn Pharmaceuticals Ferring Pharmaceuticals Harmony Biosciences Idera Pharmaceuticals Incyte Corporation Janssen, the Pharmaceutical Companies of Johnson & Johnson Life Sciences Pennsylvania Reckitt Benckiser (RB) Teva Pharmaceuticals Zynerba Pharmaceuticals



5W PUBLIC RELATIONS

230 Park Ave., 32nd floor, New York, NY 10169 212/999-5585; fax: 646/328-1711; info@5wpr.com www.5wpr.com Founded: 2003.

Agency Statement: Since 2003, New York City-based 5W Public Relations (5WPR) has worked with widely known and emerging brands, corporations and high-profile individuals. Our practice areas include Consumer Products & Brands, Food & Beverage, Health & Wellness, Beauty, Apparel & Accessories, Home & Housewares, Travel & Hospitality, Entertainment & Sports, Corporate, Technology, Public Affairs & Government Relations, Nonprofit, Crisis Communications, Events and Digital & Social Media. We have a 360-degree approach to PR, social media, branding and digital marketing that delivers game-changing results to our clients.

Our 150+ tenacious and creative communications practitioners develop and execute creative campaigns that connect our clients with their target audiences in memorable ways. Every aspect of our programs is designed to impact our clients' bottom line, bringing leading businesses a resourceful, bold and results-driven approach to communication.

5WPR's diverse roster of clients includes Sparkling ICE, All-Clad, It's a 10 Haircare, *jane iredale*, Bowlmor AMF, The Trade Desk, CareerBuilder, Santa Margherita, Paris Baguette and Zeta Global. Our innovative programs have received recognition and we have won many awards including PR Agency of the Year, PR Executive of the Year, Product Launch of the Year and Business to Business Program of the Year.

Ronn D. Torossian, pres. & CEO; Dara Busch, Matthew Caiola, exec. VPs

Clients Aerosoles All-Clad Metalcrafters Ashley Stewart Baxter of California BornFree Bowlmor AMF Camp Bow Wow Captify CareerBuilder CheapOAir.com Crepe Erase Decléor Diono Duane Reade eMoney Advisor, LLC **Empire Government Strategies** Ethique Gray Line New York Hess Toy Trucks Hurom America Hydropeptide IMUSA USA Indie Beauty Expo It's a 10 Haircare jane iredale JazzHR JustWorks KRUPS Lansinoh Lenda Lifestyles Condoms Loews Hotels McDonald's NuMe Paris Baguette Patina Restaurant Group Payoneer Publisher's Clearing House Purity Vodka Rowenta

Continued on next page

5W PUBLIC RELATIONS continued

RxAdvance Santa Margherita SAP NS2 SMEG Sparkling ICE by Talking Rain Spring Owl Asset Management Storyblocks T-Fal The Jackie Robinson Foundation The New Jersey Chamber of Commerce The Peebles Corp. The Trade Desk Voices Against Brain Cancer Zeta Global ZICO Coconut Water

fahlgren Omortine

FAHLGREN MORTINE

4030 Easton Station, Suite 300, Columbus, OH 43219 614/383-1500; fax: 614/383-1501; neil.mortine@fahlgren.com; aaron.brown@fahlgren.com; marty.mcdonald@fahlgren.com www.fahlgrenmortine.com

Categories: CPG and retail; healthcare; higher education; travel, tourism and economic development; industrial; manufacturing; logistics; and technology.

Practice areas: media relations; executive counsel and strategic communications; planning, reputation management, crisis communications; investor relations and financial communications; social media management; internal communications; public affairs; media training; community relations and events; writing (technical, speech, online, creative, business). Employees: 200. Founded: 1962.

Agency Statement: Fahlgren Mortine offers a full range of communications and marketing services, from media relations to the creative and practical application of new media. Fahlgren Mortine is headquartered in Columbus, Ohio, with locations in Cleveland and Dayton, Ohio; Charleston, W. Va.; Boise, Idaho; Denver, Colo.; Myrtle Beach, S.C., Miami, Los Angeles, Chicago and New York City. In addition to regional offices, Fahlgren Mortine reaches audiences globally through involvement with the PR Council and membership in IPREX. TURNER, a travel, tourism and active lifestyle public relations agency, is a Fahlgren Mortine company.

But what matters most to our clients is our way of doing business. Fahlgren Mortine's integrated model allows the agency to pursue the best solution to our clients' challenges, no matter the medium. Fahlgren Mortine consistently achieve a Net Promoter Score (NPS) that places us in what the creator of the NPS deems the "world-class" range, and it means our clients enthusiastically recommend us to their peers. It also helps attract the best talent from the corporate and agency worlds who are looking for the best place to practice their profession and make a real difference with clients.

Neil Mortine, pres. & CEO

Alliance Data Ansell Avery Dennison Balloon Time Bernzomatic Boise CVB Bradenton Area CVB BrewDog Capital University Cardinal Health Circor Columbia Gas of Ohio Columbus Partnership Crown Equipment Corp. DHL Discover Dominica Authority Donate Life Ohio Emerson Henry Schein Animal Health Huffy Hyland Software The J.M. Smucker Co.



The J.R. Simplot Co. Kidde The Kroger Co. Lubrizol Major League Baseball All-Star Game Midmark Corp. Myrtle Beach Chamber of Commerce/CVB National Veterans Memorial and Museum Niagara USA North Dakota Tourism The Office of TourismOhio Ohio Manufacturers' Assn. Parker Hannifin Savannah College of Art and Design Smart Columbus Swisslog T. Marzetti Co. TravelNevada University at Buffalo Value City Furniture / American Signature Inc. Vertiv West Virginia Dept. of Health and Human Resources

FALK ASSOCIATES/CONTACT

1120 W. Belmont Ave., Chicago, IL 60657
773/883-2580; fax: 773/975-1999; contact@falkpr.com
www.falkpr.com
PR & Promotional Marketing.
Amy Falk, president

Classic Cinemas EBRM International Assn. of Healthcare Security and Safety International Healthcare Security and Safety Foundation Iron Gate Motor Condos NFL Alumni Assn. Chicago Chapter Swallow Solutions Waldheim Cemetery



FALLS COMMUNICATIONS

Member of Public Relations Organisation International Terminal Tower, 50 Public Square, Flr. 25, Cleveland, OH 44113 216/696-0229; fax: 216/696-0269; rfalls@fallscommunications.com www.fallscommunications.com

Employees: 62. Founded: 1994.

Agency Statement: Falls Communications is a full-service public relations, marketing support, digital, investor relations, market and corporate communications firm.

Our extensive scope of in-house services are at all our clients' disposal to meet their most challenging communication needs. We have been, and will continue to be, a communications counseling firm dedicated to leadership, integrity and client service. These services include the following:

•Marketing Support & Communications

•Media Relations

•Digital

•Product Introduction & Support

•Issues & Crisis Counseling

•Corporate Identity & Branding

•Web and Graphic Design

•Issues Management

- •Investor Relations
- •Employee Relations •Government & Public Affairs

•Social Media

•Collateral Materials & Publications

Falls Communications is committed to leadership, service and results in meeting client needs and goals through our uniquely talented professionals, products, and total client services.

We believe and achieve success because the satisfaction of each client must be earned through the delivery of quality counseling, value-added services, and results-oriented programming.

Rob Falls, president & CEO; Keith Mabee, group pres., corp. comms. & IR; Tom Medaglia, pres., DC office; Jennifer Allanson, Brian Bloom,

Julie Molnar, Cristy Carlson, Chris Lynch, Eileen Petridis, Todd Morgano, sr. VPs; Jamie Dalton, Courtney Yerega, Lora Brand, VPs; Maureen Harper, VP, gov't & public affairs; Kevin Donahue, mng. dir.; Susan Puflea, mng. dir.; Patricia Tomko, finance dir.; Chris Caputo, COO Falls Digital

555 12th St., NW, #630B, Washington, DC 20004 202/393-3777; tmedaglia@fallscommunications.com

A. Schulman Acclaim Lighting Advance Ohio — Plain Dealer Aebi Schmidt Holdings, North America Alltech Applied Business Strategy Associated Materials/Alside **PROI** Worldwide Ave Maria Foundation Ave Maria School of Law GLOBAL INTELLIGENCE. LOCAL IMPACT. Barrette Outdoor Living **AMERICAS Region** Bartco Lighting Bridgestone Invitational Buckeye Charter Schools Board Citymark Capital Cleveland Ballet Cleveland-Cliffs Cleveland Clinic Foundation Cleveland State University Cooper's Hawk Winery & Restaurant CoorsTek, Inc. Cortland Bank CT Consultants Diocese of Cleveland Downtown Cleveland Alliance DRB Systems DUCK Tape Earthtronics Edwin's Leadership & Restaurant Institute Emerald Performance Materials Erie Insurance Fisher & Phillips LLP FROG Tape Global Cleveland Graber Greater Cleveland Film Commission John Carroll University KeyBank KNR L.D. Kichler Co. Lanham Associates Lincoln Electric Co. Lvft Martin-Senour Paints Medic Management Group Meijer The MetroHealth Foundation MFM Building Products Moen Inc. Nicola, Gudbranson & Cooper Northwood University Ohio Guidestone Painter's Mate Green Tape Porter Wright Morris & Arthur LLP Providence Healthcare Management Ridge Tool Co. Rudolph Libbe Group Selena USA Sherwin-Williams Shumaker, Loop & Kendrick, LLP ShurTech Brands, LLC Sisters of Charity Health System Springs Window Fashions SPROUT Step2 Steris Swagelok Tando The Centers for Families and Children The North American Menopause Society (NAMS) U.S. Silica

United Way Univar Vitamix Vocational Guidance Services Vorys, Sater, Seymour and Pease Women's Industry Network YLT Red, LLC — The Steakhouse



FAMA PR, INC.

Liberty Wharf, 250 Northern Ave., Boston, MA 02210 866/326-2552; info@famapr.com www.famapr.com

Technology PR. Employees: 40. Founded: 2002.

Agency Statement: fama PR is North America's premier boutique PR firm for technology companies. fama PR works closely with its clients to develop specific, measurable goals to ensure the greatest return on their PR investment. Headquartered in Boston's dynamic Seaport, fama PR is the only PR firm named as *Boston Business Journal*'s Best Place to Work four years in a row.

Matt Flanagan, founding partner; Keith Watson, founding partner

Awake Security BigID CyberArk Egress GreatHorn Jask Kronos LRVHealth Motus Nexthink Nozomi Networks Obsidian Offensive Security O'Reilly Media Returnly **Ribbon** Communications SailPoint SAS SessionM Software AG Spanning Turbonomic

Farrow Communications

5888 Main St., #300, Buffalo, NY 14221

866/949-6868; info@farrowcommunications.com https://farrowcommunications.com

Healthcare, tech, authors, real estate, beauty & fashion, travel, professional svcs. Employees: 3. Founded: 2013.

Agency Statement: Farrow Communications is a full-service public relations and digital marketing agency founded by Dave Farrow, the 2x Guinness Record Holder for Greatest Memory. With social media blurring the lines between truth and trash, and complex issues being unfairly simplified, the need for a dependable branding concept has never been greater. After all, our mission is to elevate your story to a dependable and understandable concept that can truly resonate.

Dave Farrow, CEO

A Better Place All the Women in My Family Sing AVI Wear Chris Naugle DeadSoxy

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FARROW COMMUNICATIONS continued

Deborah Santana Digest This Now Dr. Judy Morgan Dr. Liz Cruz Dr. Rich Castellano Dream a Better Dream Eat This Mr. President Glowstone Peak Kurt Phelps Let's Grow Leaders Marcos Jacober National Autism Academy OneMovement Penny Longo Foundation Rosalie Morgan Seth Greene Staub Leadership SuperSlow Zone The Legacy Letters Ulrich Kellerer, Leadership Consultant Yin and Yan Nutrition for Dogs



FEINTUCH COMMUNICATIONS

245 Park Ave., 39th flr., New York, NY 10167 212/808-4900; fax: 212/792-4001; info@feintuchpr.com www.feintuchcommunications.com; www.PRWorldAlliance.com Founded: 2009.

Agency Statement: Feintuch Communications is an award-winning, technology and financial services PR firm offering senior counseling, experience and hands-on support to a broad range of organizations - from the *Fortune* 500 to emerging companies, non-profits and associations.

Our services include public and investor relations, business development, partnership development, advertising and marketing. We serve on the board and are a partner in the PR World Alliance (www.PRWorldAlliance.com), a global partnership of premier independent communications consultancies

Our focus is on b-to-b and b-to-c marketing with expertise in technology, financial services/fin tech, professional services, AV, consumer electronics, energy/clean tech, advertising & media/ad tech. In our delivery of sophisticated public relations services, we focus on specific needs – such as media relations, new product launches, corporate identity and branding – as well as broader-based initiatives including industry analyst campaigns, trade and consumer outreach, awards and honors programs, speaking platforms and association marketing.

Every client engagement is managed, hands-on, by a senior professional. Our goal is to provide the expert service, experienced counsel and hands-on support that our clients need to meet their business objectives. Our commitment is to be a superior business partner and an outstanding strategic relations firm in each and every client engagement.

Henry Feintuch, pres.; Rich Roher, mng. partner; Rick Anderson, sr. mng. dir.

BasisCode Compliance BorderX Lab Dragados HDMI Licensing Administrator Healbe Klarna Leclanche Legrand N.A. Silicon Line Soliddd ZeeVee

FILM FASHION (See ITB)



FINANCIAL PROFILES

FINANCIAL PROFILES, INC.

11601 Wilshire Blvd., #1920, Los Angeles, CA 90025 310/478-2700; mconlon@finprofiles.com www.finprofiles.com

Investor relations, public relations, IPO preparation, M&A support, corporate positioning and messaging, media training and media relations, and crisis communications. Sectors include asset managers, sell-side firms, banks, specialty finance, REITs, real estate, homebuilders, consumer, services, industrials, entertainment, life sciences, energy, technology, clean tech, and agricultural. Substantial experience with companies in newly established categories, sectors or asset classes. Founded: 2007.

Agency Statement: Financial Profiles is a strategic communications firm that specializes in creating value in terms of valuation, reputation, talent or other measurable results. The firm was founded in 2007 by a group of recognized industry professionals with deep knowledge of investor relations, communications, finance and journalism.

Financial Profiles partners with public and private companies, pre-IPO companies and asset management firms to provide strategic counsel, value-based corporate positioning and messaging, and access to investors, analysts and the press. The firm offers a range of specialized services including fully outsourced and project-based investor relations, IPO preparation, M&A support, corporate positioning and messaging, media training and media relations, and crisis communications support.

In addition to our financial communications expertise, clients often engage us for B2C communications, including brand positioning, research, peer group analysis, media strategy, content creation and marketing, and digital and social media strategy.

The firm has a proven track record of success in leveraging best-inclass communications to help companies distinguish themselves, enhance credibility, and build Wall Street and media support that leads to growth and access to capital. Financial Profiles is frequently engaged to execute integrated investor relations and public relations programs.

A research-based, customized and proactive approach is taken with each client engagement, nimbly applying the best talent for each client need from a diverse set of skills and expertise with the goal of achieving measurable ROI. This has led to long-term client partnerships and repeat client engagements.

Moira Conlon, president, 310/622-8220

875 N. Michigan Ave., #3100, Chicago, IL 60611 312/622-8224

Donni Case, mng. dir., Midwest

2225 East Bayshore Rd., #106, Palo Alto, CA 94303 650/993-7000

Tricia Ross, sr. VP

Clients Include: Aristotle Capital Management BlackRock TCP Capital Corp. Byline Bancorp Columbia Banking System, Inc. Cresco Labs Crop One Holdings Duluth Holdings Flexsteel Industries Green Thumb Industries Infrastructure and Energy, Inc. General Finance Corp. Midland States Bancorp National Assn. of Corporate Directors National Assn. of Theater Owners Oaktree Capital Pacific Premier Bancorp PPM America Sterling Bancorp, Inc. STORE Capital Two Harbors Investment Corp. Victory Capital Western Asset Mortgage Capital Corp. William Lyon Homes William O'Neil & Co.

FINEMAN PR"))

Member of IPREX

530 Bush St., #403, San Francisco, CA 94108 415/392-1000; fax: 415/392-1099; mfineman@finemanpr.com www.finemanpr.com

Brand PR, media rels., crisis comms., reputation and issues mgmt., online digital and social media, community rels., product publicity, food/beverages. Employees: 14. Founded: 1988.

Agency Statement: San Francisco-based FINEMAN PR, founded in 1988, is an award-winning, full-service agency that specializes in Brand PR programs and crisis communications services. "Brand PR," a term we coined to define our focus, builds and communicates a name that means something desirable to its audiences.

FINEMAN PR is a member of IPREX, one of the world's largest public relations partnerships of independent PR firms.

Michael Fineman, pres.; Lorna Bush, sr. VP; Heidi White, Kristina Console, VPs

46Mile | Hearst Amy's Kitchen Dale Scott & Co. Dunkin' Donuts Foster Farms Poultry HealthRIGHT 360 HNTB Architects/Engineers Jumping Fences/San Francisco Marathon Materra/Cunat Family Vineyards San Francisco Dept. of Environment Sonoma County Dept. of Health Services Toto USA Wine Institute



ices



PARTNERS

FINN PARTNERS

301 East 57th St., New York, NY 10022 212/715-1600

www.finnpartners.com

Twitter.com/finnpartners

Facebook.com/finnpartners

LinkedIn.com/company/finn-partners

Specialty areas include: Technology, Health, Consumer, Travel & Lifestyle, CSR, Sustainability, Financial Services, Education, the Arts, Public and Corporate Affairs and Manufacturing and Trade. Founded: 2011.

Agency Statement: FINN Partners success as one of the leading independent public relations agencies in the world is a result of organic growth, the integration of strategic acquired companies and new talent united through shared values and a common philosophy of "working hard and playing nice." Our 700 strategists across 18 offices in the US, Europe and Asia, provide deep expertise in key sectors: technology, health, travel + lifestyle, consumer, food + beverage, CSR, sustainability, corporate, financial services, crisis, education, public + government affairs and manufacturing and trade.

Our full-service marketing and communications services deliver break-through campaigns rooted in analytics and insights, powered by strategy and creativity and awarded for results that positively impact our clients' revenues and reputation. Our global integrated digital team, which expanded in 2018, creates the social conversations that engage stakeholders, stimulate emotionality and elevate brands.

We are proud of our multiple agency awards including being honored as a "Best Place to Work" several times by leading PR trades and our recent Diversity Distinction Award, a testament to our commitment to diversity and inclusion across our worldwide network.

Agency Leadership

Peter Finn, founding mng. partner; peter@finnpartners.com (NY) Dena Merriam, co-founding partner; dena@finnpartners.com (NY) Richard Funess, sr. mng. partner; richard@finnpartners.com (NY)

Practice Leaders:

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Debbie Flynn (Travel/Lifestyle-London) debbie.flynn@finnpartners.com Robert Kelsey (Financial Services) robert.kelsey@finnpartners.com

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Hong Kong

Unit 1301, 13/F, Kodak House, Phase II 39 Healthy St. East, North Point Cathy Chon, cathy.chon@finnpartners.com

Finn Partners clients include:

2K Games Air France/KLM American Bar Association Avis Blue Cross Blue Shield Michigan Bosch-Thermador Bridgestone Brother Comcast Business DENSO Dentons DHL **Entertainment Cruises** Experian Automotive GSK Guggenheim Foundation Hilton IEEE I Love NY Jack Daniel's Jamaica Korean Embassy Logitech MoMA Ortho Clinical Diagnostics Pearson Education St. Jude Children's Research Hospital Tempur-Pedic Turkish Airlines Verizon Foundation The Whitney Museum W.K. Kellogg Foundation



FIRECRACKER PR

1800 E Lambert Rd., #106, Brea, CA 92821

888/317-4687; fax: 949/269-0610; edward@firecrackerpr.com

https://www.firecrackerpr.com

Communications strategy, messaging and branding creation, sustained media relations, analyst relations, live events support, media training. Employees: 8. Founded: 2004.

Agency Statement: Firecracker PR blends the best in digital PR with content marketing to help get you known, period. Our unique 5-step "Ignites" process can help scale up your awareness in as short a time as possible. Ignite uses promotion, thought leadership, "newsjacking", source filing and content marketing to help you reach your goals. We not only increase your brand awareness but help improve your online reputation, SEO results and inbound lead generation.

Edward M. Yang, mng. partner AgilePoint Beyond Limits Budget Brakes Durascience Fidelis Marketing Group Grupo Vidanta SF Planet Simulation Studios Sparkcentral Zahroof Valves

FIRM PUBLIC RELATIONS & MARKETING, THE

6157 S. Rainbow Blvd., Las Vegas, NV 89118 702/739-9933; fax: 702/739-9779; thefirm@thefirmpr.com www.thefirmpr.com Corporate, gaming, healthcare, luxury, nonprofit, real estate, retail. Founded: 1993.

Solveig Raftery, pres. & CEO

first and last pr

FIRST AND LAST PR

321 Route 440, Suite 3, Box #340, Jersey City, NJ 07305 201/569-2080; fax: 201/402-6907; hello@firstandlastpr.com

Beauty and lifestyle PR. Employees: 5. Founded: 2012.

Agency Statement: First and Last PR is an award-winning strategic beauty public relations and social media marketing agency with a commitment to our clients needs that always comes FIRST fused with strong values that LAST.

Stephanie Scott, CEO & communicator-in-chief; Catherine Albaladejo-Birli, mng. dir.

Beleza Natural Pear Nova Urban Skin Rx



FISH CONSULTING

117 Northeast 2nd St., Fort Lauderdale, FL 33301 954/893-9150; fax: 954/893-9158; lfisher@fish-consulting.com www.fish-consulting.com

Franchise, consumer, franchise grassroots marketing, crisis communications, cause marketing, internal communications, executive visibility, message development, social media, creative content. Employees: 21. Founded: 2004.

Agency Statement: Fish's in-depth experience in franchising helps us customize national and local programs that drive both consumer engagement and franchise sales. Our services range from national and local media relations, franchisee recruitment, grand openings and cause marketing to crisis communications. We're proud to serve franchise systems of all sizes, from emerging brands to some of the industry's leading concepts, and pride ourselves on becoming your PR partner.

Lorne Fisher, CEO/mng. partner; Jenna Kantrowitz, sr. VP/COO; Lauren Simo, VP

1Huddle AAMCO Always Best Care Baskin Robbins Blo Blow Dry Bar Brain Balance C Squared Advisory Group Captain D's Chicken Salad Chick Cheng Cohen Cleaning Authority Conserva Irrigation Corlex Capital Denny's Dunkin' Eulerity

FASTSIGNS Fleet Feet FOCUS Brands FranSmart Freddy's Handyman Connection IFA - NextGen IFA Social Sector Franchising Task Force Jersev Mike's Lawn Doctor Massage Heights Melt Shop Mosquito Squad MOVE Neighborly - Aire Serv Neighborly - Glass Doctor Neighborly - Mr. Appliance Neighborly - Mr. Rooter Neighborly - Rainbow Neighborly Pinch A Penny Precision Door Primrose Schools PROSE RaceTrac Sizzler Stretch Zone Stoner's Pizza Tropical Smoothie Café Wendy's

foodminds

328 S. Jefferson St., #750, Chicago, IL 60661 312/258-9500; fax: 312/258-9501 foodminds.com

Agency Statement: At FoodMinds, we put passion into practice by harnessing science, public affairs, food values and communication to meet our clients' business and public health objectives — a capability we created and define as food and nutrition affairs. FoodMinds is the only agency with more than 20 registered dietitians, and a Global ExpertBenchTM of nutrition science, policy and communication professionals around the world. Capabilities include: food and nutrition affairs; sustainable and nutritious food systems engagement; personal wellness strategy; food values insights; strategic planning; thought leadership; partnerships and coalitions; health professional and influencer communication; influencer mapping; strategic insights; consumer engagement and media relations. We are not just another PR agency. We help our clients tell a better story.

FoodMinds works with more than 30 leading commodity boards, food companies, brands and associations in the U.S. and around the world, including several *Fortune* 500 companies. Contact us to learn more.

FoodMinds is a division of Padilla, an independently operated, globally resourced public relations and communication company with offices across the United States and an AVENIR GLOBAL company. Between FoodMinds and Padilla Food + Beverage, we are happily consumed by food all the time. Together, we're re-imagining why, what and how the world eats and drinks – to help build a stronger, flourishing future for all. We are building, growing and protecting brands and reputations by creating purposeful connections with the people who matter most to our clients. Together, our services span the ecosystem of food, beverage and nutrition – from research and insights to branding, creative and digital, to marketing communication and The Cookery, our culinary studio.

Laura Cubillos, RD, lcubillos@foodminds.com 650/860-5010 ext.301 Office 773/988-8805 Mobile

FOX GREENBERG PUBLIC RELATIONS

48 W. 21st St., #1000, New York, NY 10010 212/334-1212; hanna@foxgreenberg.com foxgreenberg.com Lifestyle, hospitality, health, beauty, non-profit, events/entertainment. Employees: 10. Founded: 2003.

Sarah Greenberg, founder & CEO (Los Angeles); Michelle Fox, founder & CEO (New York)

Alohilani Resort Waikiki Beach Beagle Freedom Project Bellacures City Vineyard City Winery Dr. T.Y Steven Ip Duke Spirits Festival Napa Valley John Wayne Cancer Foundation John Wayne Enterprises Leon Logothetis Michael M. Row NYC Hotel WatchGang



PUBLIC RELATIONS • MARKETING • SOCIAL MEDIA FRANCO

400 Renaissance Ctr., #1000, Detroit, MI 48243 313/567-2300; contact@franco.com

www.franco.com

Media relations and training, community relations, social media, design, marketing, strategic planning, brand development, event mgmt., internal comms., and crisis and reputation mgmt. Employees: 30. Founded: 1964.

Agency Statement: Established in Detroit in 1964, Franco provides PR, marketing, social media and design services to clients in a variety of industries across the globe – from local nonprofit organizations to global manufacturers, award-winning pizza to craft brews.

In the past five decades, we have helped to shape and re-shape perceptions of people, places and things, large and small. We have worked with beloved local brands in Detroit like Stroh's and Buddy's Pizza, destinations such as Belle Isle Park and the GMRENCEN, events like the North American International Auto Show and Detroit Grand Prix, critical infrastructure such as the steel industry and the power grid, change-making nonprofit organizations, automakers and suppliers, and many others.

We help clients connect to those that matter most by integrating public relations, marketing, social media, design and measurement to deliver communications programs that truly drive organizational performance.

Daniel F. Ponder, CEO/owner; Tina M. Kozak, pres./owner

Partial client list: Alpine Electronics American House Senior Living Communities Arbor Hospice automotiveMastermind Buddy's Pizza City of Inkster City of Royal Oak, Mich. Comerica Bank DataFactZ GMRENCEN GroupeSTAHL Haartz Corp. Hospice of Michigan Hour Media ITC Holdings Corp. Materialise Michigan Youth Appreciation Foundation Milford Downtown Development Authority Plastic Omnium Rose Pest Solutions Stahls Automotive Museum Steel Market Development Institute The Salvation Army – Eastern Michigan Division The Salvation Army Adult Rehabilitation Center University Liggett School



FRENCH | WEST | VAUGHAN

112 E. Hargett St., Raleigh, NC 27601 919/832-6300 www.fwv-us.com Founded: 1997.

Agency Statement: French/West/Vaughan (FWV) is the Southeast's leading public relations, public affairs, advertising and digital media agency. Firmly entrenched among the country's 20 largest PR firms (2019 O'Dwyer's Ranking of Top U.S. PR Firms), FWV was winner of The Holmes Report 2016 Consumer Agency of the Year and the Bulldog Reporter 2017 Consumer, Midsize and North American Communications Agency of the Year. It has captured 15 National Agency of the Year honors over the past two decades and is a 2019 Holmes Report Consumer Agency of the Year Finalist for the fifth time.

Founded in April 1997, the firm is led by Chairman & CEO Rick French, President David Gwyn and Chief Operating Officer Natalie Best. FWV employs 113 public relations, public affairs, social media, advertising and digital marketing experts between its Raleigh, N.C. headquarters and New York City, Los Angeles and Tampa offices. Among its operating divisions are: FWV Fetching, a pet and veterinary PR and marketing agency based in Tampa; AMP3 PR, a fashion, beauty, luxury and lifestyle PR firm based in New York City; and Prix Productions, the company's longform content feature and documentary film division, with offices in Raleigh and L.A.

FWV is also a partner in IPREX, a \$380 million + network of global communication agencies, with 1,600 staff and 110 offices worldwide.

In addition to ranking FWV 18th nationally in audited annual fee billings, *O'Dwyer*'s ranks FWV #1 in the Southeast, a position it has occupied for more than 15 years. Among the top agencies, FWV ranks second in Sports Marketing, third in both Beauty & Fashion and Agriculture, fourth in Entertainment Marketing, and 10th in Travel & Economic Development. The agency's work in Food & Beverage, Home Furnishings, Professional Services, and Environmental & Public Affairs also earned category rankings in the top 20.

FWV has been recognized over 900 times with awards on behalf of clients such as Wrangler, Coca-Cola, Jack Daniels, Slim Jim, Justin Boots, Pendleton Whisky, the Greater Raleigh Convention & Visitors Bureau, Bassett Furniture, Saft, ABB, Teen Cancer America and countless other industry leading companies and brands.

It has also become one of the nation's go-to agencies for issues management and crisis counseling work, having defended the reputation of dozens of high-profile individuals, institutions, companies and associations.

Rick French, chmn. & CEO; David Gwyn, pres.; Natalie Best, COO

Clients Include (partial):

ABB American College of Ophthalmologists **Bassett Furniture** BurgerFi Certified Angus Beef Concord Hospitality Group Deutsch Family Wine & Spirits Locus Biosciences Louisiana Film & Entertainment Assn. LS Tractor Melitta Moe's Southwest Grill MyMy Music NC Dept. of Transportation NC Museum of Natural Sciences NC Pork Council NC Sweet Potato Commission Pendleton Whisky Public Service Credit Union Rise Against Hunger Roanoke Rapids Theatre SkyTrak Steinberg Sports & Entertainment Teen Cancer America The V Foundation for Cancer Research

Tomlyn Vetoquinol Volvo Group Wilmington Beaches & Convention Center Wrangler







88 Pine St., 32nd flr., New York, NY 10005 212/850-5600

www.fticommunications.com

M&A, crisis & issues management, restructuring & financial issues, capital markets communications, corporate reputation, public affairs & government relations, people & change, digital & creative communications, strategy consulting & research, shareholder activism. Employees: 635. Founded: 1982.

Agency Statement: The Strategic Communications segment (formerly Financial Dynamics) of FTI Consulting designs and executes communications strategies for clients managing financial, regulatory and reputational challenges. With more than 630 expert strategic communications consultants located in key markets around the world, we combine global reach with local knowledge to help client management teams and Boards of Directors seize opportunities, manage crises, navigate market disruptions, articulate their brand, stake a competitive position, and preserve their permission to operate. Drawing upon our unrivaled depth of industry expertise and interdisciplinary experience and using our broad network of relationships with key influencers, we help clients clarify, persuade and ensure that the right message reaches the right audience at the right time.

Mark McCall, global segment leader



FULLTILT MARKETING

4729 N. Friess Lake Dr., Hubertus, WI 53033 414/469-5524; melinda@fulltiltmarketing.net www.fulltiltmarketing.net

www.facebook.com/fulltiltmarketing

Trade PR, food PR, consumer PR. Employees: 3. Founded: 2012.

Agency Statement: We don't have to be big to be good. We're proud to stay small so we can connect with you. We offer a niche specialty in fresh food and agriculture. With staff that grew up embedded in agriculture we have worked directly with producers and we intimately understand how to find and develop the unique food stories that help connect consumers with where their food comes from. Our goal is to find your story and find opportunities to create meaningful content through results oriented strategy.

Melinda Goodman, Heidi McIntyre, mng. partners

Dr. Drew Ramsey Equitable Food Initiative Food Export Northeast J&D Produce Michigan Asparagus Midwest Food Export Assn. Rainier Fruit Texas International Produce Assn. Wilson Produce



FURIA RUBEL COMMUNICATIONS, INC.

2 Hidden Lane, Doylestown, PA 18901 215/340-0480; fax: 215/340-0580; gina@furiarubel.com

www.FuriaRubel.com

Strategic planning, integrated marketing, media rels., trial publicity, law firm PR, crisis comms., professional service comms., M&A comms., speakers' bureaus, special events, business development, employee rels., blog dev., media training, event mgmt., e-newsletter design, promotions, press material dev., reputation mgmt., seminars, special events, social media campaigns. Employees: 7. Founded: 2002.

Agency Statement: Great communications is about doing a few simple things right, every single time. Defining a message; reaching an audience; knowing who to tell first then convincing them to pass it on. We provide integrated and proactive communications through strategic planning to identify and execute your public relations, marketing and interactive needs. We ensure each campaign reinforces your brand, generates awareness to your target audiences and reinforces your mission and key messages in order to retain existing and acquire new business.

Gina F. Rubel, Esq., pres./CEO

Bill4Time Bressler Maron Marvel New Vitae Penn Community Bank Stoel Rives USClaims Willig, Williams & Davidson



G

G&S BUSINESS COMMUNICATIONS

111 W. 33rd St., 22nd flr., New York, NY 10120

212/697-2600

www.gscommunications.com Twitter: @gs comms

LinkedIn: linkedin.com/company/gs-business-communications Instagram: gs comms

Facebook: facebook.com/gsbusinesscommunications

Employees: 182. Founded: 1971.

Agency Statement: G&S is an independent business communications firm with headquarters in New York and offices in Chicago, Raleigh, N.C., and Basel, Switzerland. Our global network extends across 50 countries through our PROI Worldwide partnership. At G&S, strategic thinking begins where business and communications meet. We consider our global clients' risks and opportunities, identify the context in which their businesses can succeed, and distill market advantages into a communications strategy that works for them. G&S inspires action that drives results for our clients.

G&S focuses on key markets where our agency has deep experience and offers valuable insight: Advanced Manufacturing & Energy, Agribusiness & Food, Clean Technology, Emerging Technology Ventures, Financial & Professional Services, Healthcare, Home & Building Solutions, and Nutrition & Wellness.

Our expertise spans specialized knowledge in business strategy and skills with communications and marketing tools: B2B Intelligence, Branding Strategy, Content Strategy, Corporate Reputation, Creative, Digital & Social, Experiential Marketing, Insights & Analytics, Media Relations, and Sustainability & CSR.

Luke Lambert, pres. & CEO Jeff Altheide, COO

Anne Green, prin., mng. dir., New York; Audra Hession, prin., mng. dir., corp. rep.; Steve Halsey, prin., mng. dir., bus. consulting; Seth Niessen, prin., controller; Ralph Katz, EVP, paid prog. strat.; Mary Buhay, sr. VP, mktg.; Rachael Adler, Meredith Topalanchik, sr. VPs; Brad Bremer, Heather Caufield, Beth Crisafi Smith, Katy Hendricks, Josh Laster, Kathleen Reynolds, VPs

125 S. Wacker Dr., #2600, Chicago, IL 60606

312/648-6700

Ron Loch, prin., mng. dir., Chicago; Doug Hampel, prin., mng. dir., client service; Brian Hall, prin., mng. dir., client service; Mike Samec, VP, dig. strat.

4242 Six Forks Rd., #1650, Raleigh, NC 27609 919/870-5718

Kerry Henderson, prin., mng. dir., Raleigh; Ann Camden, prin., mng. dir., client service; Kate Threewitts, SVP, hr.; Caryn Caratelli, Stephanie Moore, SVPs; Chris Martin, VP, creative; Lyndsey Newnam, VP

St. Johanns-Vorstadt 22, CH-4056 Basel, Switzerland 011-4161-264-8410

Marcel Trachsel, mng. dir.

Actagro AeroVironment ANGUS Chemical Co. Carrier Cascades CDK Global CityMD CropTrak Dow Chemical Fiserv Flexible Packaging Assn. GWG Life INSIGHTEC Knowles Lallemand Animal Nutrition Littelfuse Mannington Mills Martin Marietta Materials Memorial Sloan Kettering Cancer Center Million Dollar Round Table MonoSol National Elevator Industry, Inc. Neolith Peerfit Ply Gem Radian Group Schindler Elevator



GALE BRANDING

GALE BRANDING

531 W. 25th St., New York, NY 10001 212/993-5815; mindy@galebranding.com https://galebranding.com

Strategic plans, retail support, social media campaigns, media training, influencer marketing, media outreach, brand communications, product launch & placement, consumer engagement, destination coverage, brand partnerships, celebrity & charitable affiliations. Employees: 18. Founded: 2006.

Agency Statement: We are pop culture fanatics, style gurus, artists, musicians, creative thinkers, fitness freaks, foodies and visionaries who share a talent for building brand soul and exposure that leads to success. Gale Branding is an award winning, lifestyle driven creative and media relations firm. Our experienced team works with clientele that intersect fashion, beauty, retail, sport, arts and culture. For over 20+ years Mindy Gale has been recognized for creating innovative PR/marketing strategies for its clients.

Mindy Gale, CEO/founder; Erik Bucci, dir., client svcs. & mktg.; Lauren Garfinkel, sr. publicist; Juan Pemberty-Jimenez, art dir.; Kendra Costantino, media planner; Madison Steiner, social media coordinator

GAMBEL COMMUNICATIONS

2701 Ridgelake Dr., Metairie, LA 70002 504/324-4242; fax: 504/324-7546; betsie@gambelpr.com www.gambelpr.com Media relations, community relations, social media, crisis management, special events, marketing and branding. Employees: 11. Founded: 2009.

Betsie Gambel, pres.; Amy Boyle Collins, VP; Gretchen Hirt Gendron, dir., PR

Audubon Society of Louisiana Beignet Fest Bioscrip Infusion Services Camellia Brand Catholic Charities Children's Hospital New Orleans Diamonds Direct (New Orleans) Entergy New Orleans George Rodrigue Life and Legacy Foundation Greater New Orleans Hotel & Lodging Assn. Jefferson Parish Public School System Keep Louisiana Beautiful Lake Pontchartrain Basin Foundation Louisiana Office of Tourism Reily Foods Company (Blue Plate, Luzianne) Restore the Mississippi Delta Ruby Slipper Restaurant Group (TN, LA, FLA, AL) Shake Shack (New Orleans) Historic New Orleans Collection, The UnitedHealthcare (MS, LA, AL, FL)

GATESMAN

Advertising | Digital | Public Relations | Social Media | Media Planning/Buying

GATESMAN

Four Gateway Center, 444 Liberty Ave., Suite 700, Pittsburgh, PA 15222 412/381-5400; bthompson@gatesmanagency.com

www.gatesmanagency.com

Agency Statement:

We are writers, researchers and news hounds.

Gatesman PR tackles your toughest business and communications challenges – whether it's to stand out in a competitive environment, change perception, protect your reputation or navigate the rapidly evolving digital world.

Our strategic consumer-centric model puts your target audiences at the forefront to motivate action and influence behavior that increases sales, market share and brand affinity.

We combine critical and creative thinking to produce ideas and content that stem from research and insights to disrupt, educate and engage consumers, media and the industry. We believe in research, so much so that we invest more than \$200,000 annually in tools and resources to benefit your business.

Founded in 2006, Gatesman is a privately held corporation owned by partners John Gatesman and Shannon Baker. Gatesman is an award-winning, full-service public relations practice that ranks nationally within the top 100 independent PR firms, and is a partner in IPREX, a global communication network.

Susan English, sr. VP, PR & social media; John Gatesman, CEO; Shannon Baker, partner, pres.

Clients:

Innovation and Technology: Collegiate Inventors Competition Camp Invention National Inventors Hall of Fame Pavement Coatings Technology Council **Retail:** Fellowes Brands Pace transit S&T Bank SHOP 'n SAVE **Health and Wellness:** Northwell Health (formerly North Shore-LIJ Health System) National Vision Sona Dermatology & MedSpa Energy:

Duquesne Light Co. CNX Resources CONSOL Energy

Business-to-Business and Influencer:

FedEx Ground National Institute for Newman Studies Marlite/NUDO

Education:

Michigan Ross RIT

Home and Building: VT Industries TAMKO Scotsman

GEORGE ARZT COMMUNICATIONS, INC.

123 William St., 15th flr., New York, NY 10038 212/608-0333; fax: 212/608-0458 www.gacnyc.com Public relations, government relations. Employees: 9. Founded: 1995.

George Arzt, pres.; Brian Krapf, exec. VP

germinder + ASSOCIATES

GERMINDER + ASSOCIATES, INC./GNFP DIGITAL 747 Third Ave., 2nd flr., New York, NY 10017 212/367-2170; 917/334-8682; Lgerminder@germinder.com www.germinder.com; www.goodnewsforpets.com Marcom, Digital Content, Publicity. Founded: 1998.

Agency Statement: Are you looking for a consultancy connected in the pet/vet or related lifestyle space? Engage Germinder. New York City-based Germinder with its GNFP Digital platform delivers. Guided by a savvy trend spotter with over 25 years of contacts, real-time story-telling capabilities, strategic counsel and media relations savvy, we've delivered award-winning campaigns – and results. We'll help you reach your goals too. Ready for a conversation? Email Lea-Ann Germinder at Lgerminder@germinder.com, Call 212/367-2170 or Tweet @Lgerminder.

Lea-Ann O'Hare Germinder, pres. & founder



GETO & DE MILLY, INC.

276 Fifth Ave., #806, New York, NY 10001 212/686-4551; fax: 212/213-6850; pr@getodemilly.com

www.getodemilly.com

www.twitter.com/geto_demilly

www.facebook.com/getodemilly

www.instagram.com/getodemilly

Public affairs; strategic communications and PR; government and community relations. Employees: 18. Founded: 1981.

Agency Statement: Geto & de Milly is consistently ranked one of the top public affairs, strategic communications and public relations firms in New York City. We craft and implement effective community outreach, government relations, media, marketing and crisis management strategies to educate influencers and the public, and guide thoughtful government decision-making at the municipal, state and federal levels. With strong traditional media, digital and social media expertise, we communicate clear, compelling messages to achieve client goals.

Our corporate and nonprofit clients include real estate development firms and property owners, *Fortune* 500 companies and small businesses, labor unions, sports franchises, cultural and social services organizations, academic and healthcare institutions and many other nonprofits.

Ethan Geto, Michele de Milly, principals; Laura Dolan, Mark Benoit, Maya Kremen, Daniel White, Cristiana Pena, Julie Hendricks-Atkins, Michael Gough, Christopher Johnson, Nick Porter, Gregory Palmer, Herminio Martinez, Risa Eadie Partial client list: A&E Real Estate Management Avery Hall Investments Brodsky Organization Center Against Domestic Violence The Chapin School Emma L. Bowen Community Service Center Fisher Brothers Friends Seminary Getting Out and Staying Out Grand Street Guild HDFC Howard Hughes Corp. Jewish Home Lifecare Local 802, American Federation of Musicians New Alternatives for Children New York City Bottlers Assn. New York City Football Club PepsiCo Playwrights Horizons Property Markets Group Restoration Hardware Solow Realty & Development Sportime NY and John McEnroe Tennis Academy Toll Brothers Trinity School Westbrook Partners Zeckendorf Development

GG BENITEZ & ASSOCIATES PUBLIC RELATIONS

10755F Scripps Poway Pkwy., #537, San Diego, CA 92131 619/339-7978; gg@ggbenitezpr.com www.ggbenitezpr.com Media relations & campaigns: parenting and children's, accessories, beauty, fashion, travel, lifestyle, consumer tech, and more; celebrity/influencer

GG Benitez, founder & CEO; Sylvia Toma, PR associate

relations & campaigns. Employees: 3. Founded: 2008.

Brick Seek CaliFlour Confirm BioSciences Dream On Me Evolur Mabel's Labels Sash Bag VitaCup



GLADSTONE PLACE PARTNERS

485 Madison Ave., 4th flr., New York, NY 10022 212/230-5930; contact@gladstoneplace.com www.gladstoneplace.com

Corporate reputation and strategic positioning; mergers and acquisitions; shareholder activist defense and investor engagement; IPOs; financial communications and investor relations; crisis and litigation; cyber security communications; issues management and scenario planning; CEO and leadership transitions; CEO and C-suite reputation; corporate governance communications; social and digital strategies. Founded: 2017.

Agency Statement: Gladstone Place's diverse and experienced team is designed to meet the evolving strategic communications needs of leading companies' CEOs, boards of directors and heads of communications. Clear communications and effective engagement with a wide range of constituents are critical to the business success and long-term reputations of our clients. Our professionals help companies and organizations navigate complex and sensitive matters involving financial communications, strategic positioning issues, crisis situations and corporate governance communications.

GPP strives to build long-term, trusted relationships by delivering the highest quality work product, paired with uncompromising ethics, professional excellence and judgment. We are a highly-focused firm, determined to always be there for our clients' most critical communications needs. Our work is underpinned by a culture of meritocracy, collaboration and diversity.

GPP was founded in New York in 2017 and is opening its second office in San Francisco later this year.

Steve Lipin, chmn. and CEO; Lauren Odell, partner and COO; Christina Stenson, partner, based in San Francisco



GLEN ECHO GROUP

2001 L St. NW, #901, Washington, DC 20036 202/525-4352; mcorbett@glenechogroup.com www.glenechogroup.com

Media relations, public affairs, corporate communications, crisis communications, creative services, branding, campaign and coalition management, event management. Employees: 15. Founded: 2010.

Agency Statement: Glen Echo Group is the go-to for clients looking for strategic, cutting-edge communications and issue advocacy. Integrating public affairs, media relations, coalition building, event planning and social media with creative and compelling tools that get stories heard and battles won, we go to bat for clients across the New Economy-*Fortune* 500 and the smallest of start-ups alike. No matter the client, issue or objective, we deliver. And we always do so with the same philosophy: We listen. We think. We create. We win.

Whether it's boosting the prominence of a brand, defining and winning a market or shepherding a new technology, you need to be heard by the right people, at the right place, at the right time. In today's overwhelming, always-on media marketplace, that is no easy task. At Glen Echo Group, we develop and execute smart, innovative strategies to get our clients heard and recognized by the audiences that matter. We do this by designing successful thought leadership campaigns, crafting compelling content for social media platforms and employing a robust earned media strategy. Simply put, Glen Echo Group gets results.

In recent years, the Glen Echo Group was awarded PRSA's Public Affairs Campaign of the Year, *PR News*' Pro Bono Campaign of the Year Finalist and *PR News*' Best Public Affairs Campaign Finalist. Glen Echo Group's Founder and CEO was named *PR News*' CEO of the Year Finalist, *PR News*' Top Women in PR Awards Woman of the Year and the Women in Technology Leadership Award. In 2017, the Glen Echo Group was deemed one of Washington, D.C.'s Great Places to Work by *Washingtonian Magazine*.

Glen Echo Group has offices in Washington, D.C. and Chicago, IL.

Maura Corbett, founder & CEO; Kris Carpenter, CFO; Ellen Satterwhite, VP; Amy Schatz, Wren Dillingham, dirs.

111 W. Illinois St., Chicago, IL 60654

847/987-9517; kbarr@glenechogroup.com

Katie Barr, exec. VP & COO

American Library Assn. Broadcom Consumer Technology Assn. Digital Impact Alliance Google Hewlett Foundation Intuit Mozilla Palo Alto Networks Reporters without Borders Sprint T-Mobile

GLENDALE COMMUNICATIONS GROUP, INC.

196 James St., Barrington, IL 60010 847/382-7404; fax: 847/382-5567; glendale@glendalecommunications.com www.glendalecommunications.com

Full-service PR; pharmaceutical, medical, financial & general PR. Employees: 10. Founded: 1987.

Sam Huff, president

Awakenings Foundation Boomerang Carnets Design Museum of Chicago National Rosacea Society

GLOBAL COMMUNICATORS HCI

1300 I St. NW, #400E, Washington, DC 20005 202/371-9600; fax: 703/522-5665; jimharff@globalcommunicators.com www.globalcommunicators.com Employees: 7. Founded: 1997.

James W. Harff, pres. & CEO; Philippe P. Bartholin, VP; Dr. Mark Groombridge, sr. VP, research; Jill Schuker, VP, research & analysis

American University in Bosnia and Herzegovina Jeff Auslander Kohler Co. Makaira Agency (Tokyo, Japan) Plastics Engineering Co.



GLOBAL STRATEGY GROUP

215 Park Ave. South, 15th flr., New York, NY 10003 212/260-8813 www.globalstrategygroup.com

Employees: Nearly 100. Founded: 1995.

Agency Statement: We are the go-to public affairs, communications, and research partner for companies, causes, and campaigns. We work with our clients to build their reputations, tackle big challenges, create positive change, and win.

What sets us apart?

We are data-driven. We have decades of experience deriving insights from research. We interpret that data to make its implications clear to our clients, finding better ways to measure, target and persuade diverse audiences.

We are politically-attuned. We operate at the intersection of business and politics. Being in both of these increasingly connected worlds gives us an edge.

We are results-oriented. Going for the win is in our DNA. Driven by our experience on political campaigns and crisis assignments, we measure our success through our outcomes.

Jon Silvan, CEO, founder; Jefrey Pollock, pres., founder; Marc Litvinoff, mng. partner; Tanya Meck, Nick Gourevitch partners & mng. dirs.

Sample Clients

Airbnb Bill & Melinda Gates Foundation Bloomberg Philanthropies – What Works Cities Citi Comcast CVS Health FWD.us General Motors Google IBM Smarter Cities Microsoft MGM Resorts The Rockefeller Foundation Silverstein Properties Subaru



GMG PUBLIC RELATIONS, INC.

23 Blauvelt St., Nanuet, NY 10954 845/627-3000; risa@gmgpr.com www.gmgpr.com

Business to business, consumer products, not for profit. Founded: 1991. **Agency Statement:** Full-service public relations, social media and communications agency focused on results-driven marketing campaigns. Our goal is to put our clients in the spotlight keeping their organizations top of mind with inspired campaigns supported by strategic planning. If you are looking for a creative partner who understands that results matter, call Risa. We have earned numerous awards however, we are more interested in the smiles on our clients' faces when they feel the impact of our efforts. NYS Certified Women's Business Enterprise.

Risa B. Hoag, pres.

SUEZ

B.R.i.D.G.E.S. – An Independent Living Center Bounce! Trampoline Sports Catholic Charities Community Services of Rockland and Dutchess Cognitive and Behavioral Consultants Coupé Theatre Studio Down to Earth Living M1 Capital Corp. Meals on Wheels Rockland County Prime Locations/PLI Realty Rockland Behavioral Health Response Team Rockland County Women's Bar Rockland Paramedics Services Statewide Abstract



GOLDMAN COMMUNICATIONS GROUP, INC.

1 Bay Club Dr., 10th flr., Bayside, NY 11360 718/224-4133; fax: 718/224-3475; sherry@goldmanpr.net

www.goldmanpr.net Award-winning public relations agency/marketing communications agency. Founded: 1996.

Agency Statement: Goldman Communications Group is an awardwinning public relations/marketing communications agency working with brands, corporations, small businesses, and non-profit organizations. Our specialties include: strategic counsel, corporate communications, consumer marketing, crisis communications, media relations, community/grassroots programming, environmental issues, social media campaigns, and content creation. We become partners with our clients, building their businesses and helping them succeed. Senior management is actively involved in every program, and each account is staffed with the right talent and expertise to deliver results. Our clients are our best referrals.

Sherry Goldman, president

Greater Metro Federal Credit Union Hudson River Financial Federal Credit Union Kyra Franchetti Foundation LRC Properties Municipal Credit Union New York Academy of Sciences Sitara Collections Women in the Arts and Media Coalition Workmen's Circle Writers Guild Initiative Writers Guild Initiative Writers Guild of America, East Yona New York fashions



GOODMAN MEDIA INTERNATIONAL, INC.

600 Fifth Ave., 2nd flr., New York, NY 10020

212/576-2700 www.goodmanmedia.com

Founded: 1996.

Agency Statement: Goodman Media International, Inc. (GMI) is a leading strategic and integrated communications firm. GMI's results-driven approach focuses on delivering bottom-line impact and measurable ROI for its clients. GMI offers an extraordinary combination of world-class talent, innovative thinking and exceptional results.

With executive-level involvement and deep industry expertise, GMI helps the world's leading brands achieve their marketing and communications

goals. From media relations to digital marketing, GMI ensures clients' messages are heard across mediums, while continuously delivering the highest level of client service.

GMI represents clients across a wide range of industries, including media & publishing, professional services, healthcare, lifestyle, arts & entertainment, advertising & B2B, tech, travel, multicultural and not-forprofit.

Services include brand/executive positioning, media relations, thought leadership, digital and social media strategy and execution, reputation management/crisis communications, content marketing creation and distribution, online events, strategic partnerships, influencer marketing, lead generation strategy and development, SEO/SEM efforts, asset creation, and website consultation and development.

Tom Goodman, pres. & CEO

Select Clients: Alston & Bird CohnReznick Feld Entertainment FreshDirect Grand Central Terminal ITN Networks Joe Torre Safe at Home Foundation Mercis by for Miffy OneSight **RWJBarnabas** Health Sanford Health Stavros Niarchos Foundation T.A. Barron Univision Vilynx Witt/Kieffer



PROFITABILITY. BENCHMARKING. VALUE-BUILDING.

GOULD+PARTNERS LLC

One Penn Plaza, #3500, New York, NY 10119 212/896-1909 (phone/fax); rick@gould-partners.com www.gould-partners.com

M&A Advisory Firm. Founded: 2001.

Rick Gould, CPA, J.D., mng. partner; Jack Bergen, strategic partner; Mike Muraszko, Jennifer Casani, partners; Sally Tilleray, sr. advisor, London/UK; Don Bates, James Arnold, Robert Udowitz, sr. counselors; Don McIver, COO svcs.; Seth Rosenstein, CFO svcs.; Yadi Gomez, acct. coord.

GREENMARK PUBLIC RELATIONS, INC.

1200 Darnell Dr., #L, Mundelein, IL 60060-1084 847/917-9654; smarkgraf@greenmarkpr.com

www.greenmarkpr.com

GreenMark exclusively represents green spaces, places and issues. Founded: 2006.

Sue Markgraf, pres. & founder



GREENOUGH BRAND STORYTELLERS

1 Brook St., Watertown, MA 02472

617/275-6500; info@greenough.biz www.greenough.biz

Focus: healthcare; healthcare IT; enterprise technology; mission-based; professional services. Employees: 30. Founded: 1999.

Agency Statement: Founded in 1999, Greenough drives awareness, affinity and action through inspired brand storytelling.

Everything we do at Greenough is firmly grounded in our values:

- Clients first
- Goal-focused innovation and creativity
- Straightforward and truthful communication

- Mutual respect and support, both professional and personal

- Knowledge sharing and mentoring

- Continuous improvement

- Commitment to community and charitable causes

Our national roster of clients range from the Fortune 500 to closely held start-ups that give us high marks in client sat with +100 Net Promoter Score among other accolades.

Phil Greenough, founder & CEO; Jamie Parker, chief mission officer; Scott Bauman, gen. mgr.

National roster of clients includes: Aerosafe Global Arbella Insurance CareWell Urgent Care Envision Healthcare Foley Hoag Inovalon Lahey Health Lyndra Therapeutics Ness Digital Quest Diagnostics The International Museum of World War II Thermo Fisher Scientific Virtusa/Polaris WBUR WETA Workhuman

GREENSMITH PR. LLC

4000 Legato Rd., #1100, Fairfax, VA 22033 703/623-3834; mike@greensmithpr.com www.greensmithpr.com Energy and environmental PR. Chesapeake Bay, Long Island Sound, Delaware River, Longleaf Forests. Education, pharmaceuticals (Bio). Strategy and media relations, events. Employees: 5. Founded: 2000.

Mike Smith, pres.

American Military University Medici Telemedicine National Fish and Wildlife Foundation The Nature Conservancy University of Maryland (Env. Studies) Virginia Tech (Apex Entrepreneurs program) World Wildlife Fund



GREENTARGET GLOBAL LLC

Chicago Board of Trade, 141 W. Jackson St., Suite 3100, Chicago, IL 60602 312/252-4100; fax: 312/252-4110

www.greentarget.com

Corporate, financial, professional services and other industries. Full range of communications services: earned media relations, research and market intelligence, content and editorial, digital and social strategy, thought leadership, litigation communications and more. Employees: 50. Founded: 2005.

Agency Statement: Greentarget Global LLC is a strategic communications firm focused exclusively on business-to-business organizations. We direct smarter conversations that drive business objectives, enhance reputations and build meaningful relationships with influencers. We are a destination for talented individuals whose intellectual curiosity and commitment to our proven process drive an unparalleled level of service, results and value for our clients.

We look beyond simply using a tactical public relations approach to place our clients' messages in a myriad of media channels. Instead, we focus the power of strategic communications to ensure that our clients build and deepen the relationships that make a difference to their business - the relationships that impact the long-term value of their organization.

Founded in 2005, and headquartered in Chicago, IL, Greentarget offers clients a world-class team with a strong entrepreneurial spirit. Our leadership and account teams provide clients with the collective experience gained from working for some of the world's largest public relations firms and corporations.

With additional locations in London, Los Angeles and New York, Continued on next page

GREENTARGET GLOBAL LLC continued

Greentarget is home to more than 50 staff members, and a host of support professionals that work with us as needed. The firm was awarded, "New Agency of the Year" in 2005 by *The Holmes Report* & nominated for *PRWeek* Awards "Boutique Agency of the Year" in 2012. In 2018, the agency was awarded the Diamond SABRE Award from *The Holmes Report* for "Best Research and Planning."

Greentarget Strategic Communications

Direct a Smarter Conversation.

John E. Corey, founding partner, jcorey@greentarget.com; Aaron R. Schoenherr, founding partner, aschoenherr@greentarget.com

Clients Include:

Barnes & Thornburg BPI Group Crowe Horwath Foley & Lardner Hogan Lovells Littler Mendelson National Futures Assn. Navex Global Perkins Coie Royal Bank of Canada Sidley Austin



GREGORY FCA

27 West Athens Ave., Ardmore, PA 19003 610/642-8253; jacob@gregoryfca.com www.gregoryfca.com www.financialservicesmarketing.com www.thenewshackers.com www.facebook.com/gregoryfca www.twitter.com/gregoryfca www.linkedin.com/company/gregory-fca

Media relations, financial services, technology, health and consumer products, real estate, professional services, B2B, B2C, alternative payments, industrial, banking, education, energy, investor relations, retail, venture capital, social media, content marketing, corporate and issues management. Employees: 70. Founded: 1990.

Agency Statement: A full-service, strategically integrated firm since 1990, Gregory FCA creates and deploys sophisticated national media relations, social media, content marketing, investor relations, influencer relations, and financial communications campaigns.

As one of the nation's largest PR firms, our clients include fast-growing private and publicly traded companies competing in today's digital economy. Gregory FCA's staff of 70 professionals – drawn from journalism, finance, communications, and public relations – service many key markets, including financial services, consumer and enterprise technology, real estate, healthcare and consumer products, and more.

We are experts at telling our clients' stories and driving those messages out to a proprietary network of media contacts, bloggers, consumers, investors, institutions, and other interest groups that can help our clients grow.

If your business could benefit from high-profile media exposure, social media buzz, digital and traditional communication services, or integrated investor relations capabilities, join the companies who call Gregory FCA their agency of record.

Greg Matusky, founder & pres.; Joe Anthony, pres., fin'l svcs.

ACSI Amplify ETFs The Angel Oak Companies Brandywine Global Bryn Mawr Trust Caron Treatment Centers CBIZ Exponential ETFs Facet Wealth Fi360 Impact Shares

Janney Montgomery Scott Kenna Security Kestra Financial Kimco Realty M&T Bank naviHealth Nuveen Orion Advisor Services Oticon Pacer ETFs The Penn Mutual Life Insurance Co. People's United Bank Procure Asset Management Reality Shares SCHOTT Scuf Gaming SHI Sixgill Sungard AS SyncStream Solutions Unified Trust United Capital Financial Partners Univest Ventev



GRISKO LLC

410 N. Michigan Ave., #600, Chicago, IL 60611 312/724-8100; fax: 312/724-8100; cgrisko@grisko.com www.grisko.com

Strategy, integrated communications campaigns, media relations, public affairs, community outreach, crisis communications, social media, spokesperson and ambassador training, marketing, creative. Employees: 15. Founded: 1995.

Agency Statement: Grisko LLC is a Chicago-based full-service communications agency with proven leadership in public affairs, public relations and marketing. We reframe narratives, champion causes and fuel missions that drive measurable results. Every new client is met with a fresh perspective and a tailored approach.

Our work results in votes cast, laws passed and people moved to action. Whether it's transitioning over a million public transit riders to a new fare system, encouraging healthier drink choices with a sugary beverage tax or modernizing a region's electric grid we help clients deliver real change.

Don't just tell your story. Own it.

Carolyn Grisko, pres.; Terri Cornelius, VP, PR; Bill Utter, VP, PA; Elisabeth Woodard, dir., mktg.; Anne Marie Purdy, creative dir.; Gretchen Wahl, sr. acct. dir.

601 W. Properties AECOM American Heart Assn. Camelot Chicago Transit Authority CityBase ComEd Cubic Transportation Systems Echoes & Reflections Federal Aviation Administration HMMH Illinois Public Health Institute Ladder UP Ventra WBEZ - Chicago Public Media Willis Tower WTTW WFMT





GROUP GORDON

747 Third Ave., 32nd flr., New York, NY 10017 212/780-0200; fax: 212/780-0225; info@groupgordon.com www.groupgordon.com

Corporate: finance, law, real estate, tech. Public affairs: education, housing, health, environment, venture philanthropy, global development. Founded: 2006.

Agency Statement: Group Gordon is a high-end corporate PR firm that develops and executes smart communications strategy to elevate its clients. With offices in New York, Chicago, and Philadelphia, Group Gordon works across multiple industries, including finance, law, real estate, tech, professional services, public affairs, and nonprofit. We assist clients with strategic planning, media relations, branding, crisis management, media training, and social media tactics. Our diversity of experience and focus on clients' business goals produce inspired solutions to the toughest challenges.

Michael Gordon, prin.; Jeremy Robinson-Leon, pres.



GUTENBERG 555 8th Ave., #2210, New York, NY 10018 212/239-8740; ron@thegutenberg.com www.thegutenberg.com B2B, B2C, non-profit, education, global/international. Employees: 100. Founded: 2004.

Harjiv Singh, founder & CEO; Amardeep Singh, COO; Ron Rossi, mng. dir.; Priscilla Selwine, sr. VP, APAC; Alisa Steinberg, VP, PR; Marlene Somsak, sr. media strategist; Neil Ashurst, dir.; Kunal Dutt, asst. VP; Nitin Broota, dir., HR; Saminder Singh Rait, dir., mktg.; Nonika Khera, dir., HR; Christina Daniels, sr. dir., content; Toni Anne, sr. dir., digital

ADI APUS Belatrix Black & Veatch Capital Quotient Digit Insurance DigitalOcean InMobi Just Drive (Driveazy) JW Marriott KPIT Locus Mphasis Payoneer Ouikr Repton School Rizort Smarten Spaces Super Plastronics (Kodak) T-Hub Tata Global Beverages Toyota Kirloskar University of Queensland Wipro PES

HARDEN COMMUNICATIONS PARTNERS

520 3rd St., #204, Oakland, CA 94607 510/635-4150; info@hardenpartners.com https://hardenpartners.com Insurance, healthcare, financial services, real estate, technology, professional services, retirement. Employees: 8. Founded: 2009.

Patricia Harden, pres.; Liam Collopy, exec. VP; Erin Burke, sr. dir.; Cindi Goodsell, Rick Popko, dirs.; Mikila Lawless, acct. coord.; Carolyn Avery, office mgr. & comms. asst.; Sean Daly, PR intern; Lily, chief morale officer; Cayenne, deputy morale officer

AEC Living Allianz Global Corporate & Specialty Aryaka Networks CSAA Diocese of Oakland EDAP Freed Associates Financial Women of San Francisco M31 Capital Marin General Hospital Ushur



HAVAS FORMULA

200 Hudson St., 7th flr., New York, NY 10013 212/219-0321; fax: 212/219-8846; nyinfo@havasformula.com www.havasformula.com

Consumer, lifestyle, consumer tech, high-tech, B-to-B, healthcare, Hispanic. Employees: 130. Founded: 1992.

Michael Olguin, CEO



HAWKINS INTERNATIONAL PUBLIC RELATIONS

119 West 23rd St., #600, New York, NY 10011 212/255-6541; hipr@hawkpr.com www.hawkpr.com Employees: 40. Founded: 2002.

Agency Statement: At Hawkins International, travel is our passion. As an award-winning public relations and communications agency, Hawkins International has built an impressive global reputation for full-scope and impactful integrated social and digital campaigns.

A bi-coastal agency with offices in New York and Los Angeles, Hawkins International boasts a strong team of communication professionals that seamlessly cross from traditional public strategies to social activations in dynamic and stimulating ways on behalf of a roster of internationally acclaimed hospitality clients.

With expertise in creative, engaging and multi-dimensional storytelling, Hawkins International promotes its clients through calculated media relations, influencer activations, inventive experiences and the development of newsworthy content for its prestigious clients which include hotels, resorts, and real estate and lifestyle brands. While Hawkins International specializes in new property launches, it continues to successfully drive national and regional coverage and engagement for its 60+ clients, including AccorHotels, Fairmont Hotels & Resorts, Dorchester Collection, La Compagnie, Seabourn Cruise Line, and Wilderness Safaris, among others.

Jennifer Hawkins, founder/pres.; Corey Finjer-Bennett, COO

LOS ANGELES 12100 Wilshire Blvd., #800 Los Angeles, CA 90025

Continued on next page

HAWKINS INTERNATIONAL PR continued

HOSPITALITY BRANDS

AccorHotels Box House Hotel Group Domio Dorchester Collection Fairmont Hotels & Resorts Inspirato Lifeafar Loews Hotels Lungarno Collection Montage International Mosaic Hotel Group

RESORTS & RETREATS

Balboa Bay Resort, Newport Beach, CA Carillon Miami Wellness Resort, Miami, FL Chebeague Island Inn, Chebeague Island, ME Coworth Park, Ascot, United Kingdom Grand Resort Bad Ragaz, Bad Ragaz, Switzerland Gstaad Palace, Gstaad, Switzerland Hotel Caesar Augustus, Anacapri, Italy Jumby Bay/Oetker Collection, St. John's, Antigua & Barbuda JW Marriott Venice Resort & Spa, Venice, Italy Le Guanahani, St. Barth, French West Indies Lough Eske Castle, Donegal, Ireland Pikaia Lodge, Galapagos, Ecuador Sunrise Springs Spa Resort, Santa Fe, NM The Loren at Pink Beach, Tucker's Town, Bermuda The Seagate Hotel & Spa, Delray Beach, FL The Sebastian, Vail, CO The Tryall Club, Montego Bay, Jamaica The Wigwam, Litchfield, AZ The Woodlands Resort, The Woodlands, TX Westin Grand Cayman Resort & Spa, Grand Cayman, Cayman Island

METRO

Andaz Savannah, Savannah, GA Continentale, Florence, Italy Country Club Lima Hotel, Lima, Peru Dolder Grand, Zurich, Switzerland 45 Park Lane, London, United Kingdom Franklin Guesthouse, Brooklyn, NY Gallery Hotel Art, Florence, Italy Henry Norman Hotel, Brooklyn, NY Hotel Bel-Air, Los Angeles, CA Hotel Eden, Rome, Italy Hotel 50 Bowery, New York, NY Hotel Lungarno, Florence, Italy Hotel Plaza Athénée, Paris, France Hotel Principe di Savoia, Milan, Italy Le Royal Monceau, Paris, France Portrait Firenze, Florence, Italy Portrait Roma, Rome, Italy The Beverly Hills Hotel, Beverly Hills, CA The Box House Hotel, Brooklyn, NY The Dorchester, London, United Kingdom The Nines, Portland, OR The Shelbourne, Dublin, Ireland XV Beacon, Boston, MA

ADVENTURE

Big Five Tours & Expeditions Mountain Lodges of Peru Nomadic Expeditions The Bushcamp Company Wilderness Safaris

CRUISES & AIRLINES

Circle Line Sightseeing Cruises Coral Expeditions La Compagnie New York Water Taxi Seabourn Cruise Line Tradewind Aviation



HEALTH UNLIMITED

111 Fifth Ave., New York, NY 10003 212/886-2200; fax: 212/886-2288

www.healthunlimited.com

Full-service communications for pharmaceutical, health & wellness, medical, biotechnology, diagnostics and devices, strategic marketing, media strategy, corporate counsel, issues management, product marketing, patient/consumer education, professional/advocacy relations. Employees: 114 US/UK. Founded: 1992.

Agency Statement: Health Unlimited is a global health consultancy and communications agency built by specialists with a legacy of advancing landmark developments in challenging health issues. For more than 25 years we have been driving results for companies and organizations invested in solving the world's most complex and challenging health issues.

Timothy Bird, CEO; Karen O'Malley, global practice leader, public health & policy; Susan Duffy, chief strategy officer; Julia Jackson, practice leader, US PR & mktg. comms.

Abbott Arbor Pharmaceuticals Foundation for the National Institutes of Health Gilead Sciences, Inc. Global Blood Therapeutics Guttmacher-Lancet Commission Indivior International AIDS Society National Foundation for Infectious Disease National Meningitis Assn. SPARK for Autism UCB, Inc. US Centers for Disease Control and Prevention Women Deliver

HEALTH + COMMERCE

HEALTH+COMMERCE

1619 Fourth St., Santa Rosa, CA 95404 650/273-7188; info@healthandcommerce.com www.healthandcommerce.com

Healthcare PR. Employees: 17. Founded: 2017.

Agency Statement: West Coast-based Health+Commerce is a boutique communications and digital agency specializing in programs for health technology companies of all sizes. We are honored to work with the world's brightest innovators in health technology, medical devices and biotech. As former in-house communicators ourselves, we identify with our clients' needs. Our strategic approach aligns closely with business objectives and is designed to optimize our clients' message and maximize results.

Nicole Osmer, founder; Krysta Pellegrino, PR practice lead

Alydia Health Auris Health Intersect ENT Luma Therapeutics MedtechWomen NeoTract Nevro Outset Medical Oyster Point Pharma Passion. Insight. Connections

HEMSWORTH COMMUNICATIONS

emswe

COMMUNICATIONS

1510 SE 17th St., Ft. Lauderdale, FL 33316 954/716-7614; fax: 954/449-6068 www.hemsworthcommunications.com Instagram.com/HemsworthPR Facebook.com/HemsworthCommunications LinkedIn.com/Company/Hemsworth-Communications Employees: 25. Founded: 2014.

Agency Statement: Hemsworth is a top-ranked public relations and communications firm based in Fort Lauderdale, Florida with offices in Atlanta and Charleston, as well as a network of top freelancers in various markets, including New York City. The agency specializes in the branding, corporate communications and strategic promotion of brands within the travel/tourism and food/wine/spirits sectors, as well as crafting global B2B and B2C PR programs for both emerging and renowned franchise systems. A boutique-sized firm with an impressive background, Hemsworth combines unprecedented passion, insight and connections to surpass client expectations, offering personal service and powerful results.

Samantha Jacobs, founder/pres. Samantha.Jacobs@hemsworthcommunications.com

Michael Jacobs, COO Michael.Jacobs@hemsworthcommunications.com

Lacey Outten, dir., food/wine/spirits; Carter Long, dir., Atlanta, travel/hospitality; Lindsey Wiegmann, dir., travel/hospitality; Rachel Tabacnic, dir., franchise/business services

Clients include, among others:

Air Partner AmaWaterways Amicalola Falls State Park & Lodge Best Western Hotels & Resorts Brasstown Valley Resort & Spa Cruise Barbados Driftwood Hospitality First American Bank HSMAI Foundation I Heart Mac & Cheese Lake Blackshear Resort Margaritaville Holdings Margaritaville Lake Resort, Lake of the Ozarks Massanutten Resort NICO Oysters + Seafood Oasis Travel Network Orion Span PuroClean SmartCruiser.com Sonesta Fort Lauderdale Beach Steelpan Stems & Skins Taste of Buckhead Total Customized Revenue Management Unicoi State Park & Lodge Walgreens Gridiron Grill-Off Food, Wine & Music Festival Waters Edge Wineries

Heron Agency

HERON AGENCY

1528 W. Fullerton Ave., Chicago, IL 60614 773/969-5200; fax: 773/477-7388; noreen@heronagency.com www.heronagency.com

Hotel & travel, entertainment & events, theater, restaurants & hospitality, lifestyle, franchise, corporate, fitness. Founded: 2000.

Agency Statement: Heron is an award-winning lifestyle communications agency. Our comprehensive results-driven campaigns help garner attention that leads to real bottom line results. Our campaigns include not only PR

and Marketing, but digital elements, social media/influencer relations, and the development of strategic long term alliances. Each Heron account is managed by a team of seasoned professionals that deliver results in real time, each working to ensure success. We have the bandwidth to deliver unprecedented exposure for clients.

Noreen Heron, pres.

Addison & Clark ArcLight Cinemas Chicago Broughton Hotel Group Chicago Sinfonietta Fairmont Chicago Millennium Park First Folio Theatre Geja's Cafe Hotel EMC2, Autograph Collection Jet's Pizza Latinicity Marriott Theatre National Hellenic Museum NEWCITY One of a Kind Show at the Merchandise Mart Orangetheory Fitness PaperSource Progressive Chicago Boat, RV, and Sail Show Renaissance Chicago Downtown Hotel Stage 773 theWit Hotel Westin Nashville Hotel Wow Bao



HIGHWIRE PR

727 Sansome St., #100, San Francisco, CA 94111 415/963-4174; hi@highwirepr.com

www.highwirepr.com

Enterprise IT, security, consumer, digital health, commerce, fintech, cloud, applications, mobile, AI, machine learning, big data. Employees: 90. Founded: 2008.

Agency Statement: Established in 2008, Highwire PR is a public relations agency built on the promise of delivering creative, results-oriented communications programs for companies ranging from *Fortune*-50 corporations to mid-size tech leaders and innovative startups. Our team, which now includes Inner Circle Labs, a boutique PR firm focused on frontier technologies like AI and robotics, is composed of veteran communicators and former journalists with technology industry knowledge spanning enterprise, consumer, digital health, financial technology and security across offices in San Francisco, Chicago, New York and Boston.

Ten years later, Highwire PR remains one of the leading technology firms delivering creative, integrated, and results-oriented PR programs for innovative technology companies and a sustainable, invigorating environment for team members. Much has since changed, but our core values remain the same and continue to shape everything we do.

In 2018, we were able to grow our practice in some exciting new areas for Highwire including autonomous vehicles with AllState and Nio, who we partnered with through an IPO; 3D printing with Markforged and Arevo; robotics and AI with clients including Bossa Nova Robotics, Descartes Labs, and Iron Ox.

We expanded our service offering adding new services across digital, crisis and public sector work with long term clients from Wi-Fi Alliance to Akamai and Twilio. We also hired a new Digital Leader in the Boston office, expanding our digital expertise with new analytics and measurement capabilities.

Emily Borders, Kathleen Gratehouse, and Carol Carrubba, principals

10 W. Hubbard St., Chicago IL 60654 8 W. 38th St., #1200, New York, NY 10018 31 St. James Ave., Boston, MA 02116

Clients Include:

Akamai AliveCor Cisco/AppDynamics

Continued on next page

HIGHWIRE PR continued

Cloudera Descartes Labs Endgame Forcepoint GE Power HERE NIO Norwest Venture Partners PricewaterhouseCoopers Rubrik SonicWall Splunk Twilio Veracode Wi-Fi Alliance

> The Hodges Partnership

Strategic Communications

HODGES PARTNERSHIP, THE

1805 East Broad St., Richmond, VA 23223 804/788-1414; fax: 804/788-0085; jnewman@hodgespart.com www.hodgespart.com

Strategic communications and content marketing for consumer and business-to-business clients across a variety of specialty areas.

Employees: 15. Founded: 2002. **Agency Statement:** The Hodges Partnership is a Richmond, VA-based strategic public relations, social media and content marketing agency.

Over 17 years we've helped companies and organizations create and share their unique stories across earned, owned and paid channels.

At THP we start with research. Then we create content and messaging that reaches the right audience with the right message at the right place at the right time. Our goal is to help clients share their expertise to drive leads and business. Our experience ranges from strong national, regional and local media relations to extensive content marketing capabilities. As a HubSpot partner, we create sales lead generation programs for clients. We also create, publish and manage digital magazines and brand journalism efforts that drive hundreds of thousands of people to our clients' brands. All this plus all the traditional PR services such as media relations, crisis communications and communications audits.

At THP we also start with ROI. All our client engagements are goal-oriented so we can measure success based on specific mutually-agreed-to outcomes.

Clients like Kroger, Owens and Minor, Swedish Match, Hilldrup, and Virginia's Community Colleges have all achieved their business goals and increased awareness as the result of our collaboration.

For our point of view, visit The Gong Blog at hodgespart.com/gong.

Jon Newman, Josh Dare, founders

Clients Include: Alexandria Review Hilldrup Kroger Monmouth University Silgan Swedish Match Virginia's Community Colleges Virginia Distillery



HOFFMAN AGENCY, THE

325 South 1st St., 3rd flr., San Jose, CA 95113 408/286-2611; fax: 408/286-0133; lhoffman@hoffman.com www.hoffman.com

Global PR, thought leadership campaigns, art of storytelling, content marketing, search engine optimization (SEO) media training, digital communications, brand building, broadcast media services, social media. Employees: 140. Founded: 1987.

Agency Statement: Defining communications broadly to include digital, content marketing, thought leadership as well as traditional PR, The Hoffman Agency knows how to differentiate brands and deliver air cover for sales. With heritage in the technology sector, the firm's work today cuts across a range of industries.

While campaigns vary by client and industry, all share one theme: the creation of content that reflects the tenets of storytelling. This means developing narratives that prompt journalists to write and target audiences to read — a far cry from the "corporate speak" that satisfies internal stakeholders. Toward this end, the firm conducts storytelling workshops for internal communicators, executives and employees.

For clients with global needs, the company operates in Asia Pacific, Europe and the United States. Unlike traditional agencies handicapped by their silo structure, The Hoffman Agency applies a collaborative approach to implementing multi-country campaigns. This leverage of content and thinking across geographies ultimately generates better results.

Lou Hoffman, CEO; Stephen Burkhart, CEO, North America; Caroline Hsu, mng. dir., Asia Pacific; Mark Pinsent, mng. dir., Europe; Lydia Lau, VP of global operations

Axis Communications B-Secur Baidu Blackberry Cypress City of Fremont Corning Crypto.com Flex KaiOS Lam Research Lenova Lumileds Nautilus NextFlex Nokia Nutanix OSIsoft Revation SpinTransfer SuperMicro



HOLLYWOOD AGENCY

18 Shipyard Dr., #3A, Hingham, MA 02043 781/749-0077; pr@hollywoodagency.com www.hollywoodagency.com

B2C: consumer, outdoor, lifestyle, healthcare; B2B: business services, financial, technology. Employees: 12. Founded: 2011.

Agency Statement: Hollywood Agency is a nationally-recognized integrated communications firm that makes brands famous. With a focus on partnering with compelling brands whose culture and values mirror its own, Hollywood Agency works with innovators in the consumer goods and services and business services industries. Named one of the fastestgrowing private companies in Massachusetts for two years running, Hollywood Agency has earned nearly fifty industry awards and has offices in Boston and San Francisco.

Darlene Hollywood, princ.; Courtney Curzi, sr. VP; Monica Higgins, Brooks Wallace, acct. dirs.

Clients Include: Fine Cooking Formlabs Hagen Kaon Interactive Medline Samsonite Stanley Black & Decker The Edge Fitness Thierry Rabotin TOMY Vesper



HOPE-BECKHAM INC.

1900 Century Place, #250, Atlanta, GA 30345 404/636-8200; fax: 404/636-0530; info@hopebeckham.com www.hopebeckham.com

PR for a wide range of issues. Employees: 12. Founded: 1994.

Agency Statement: Hope-Beckham has proven for over two decades that, regardless of changes in technology and the evolution of media, effective communication starts with expert story-telling. Hope-Beckham masterfully crafts stories and uses them in ways that get intended results and victories for its clients.

Paul Beckham, chmn.; Bob Hope, pres.; Ann Nelson, VP; Wendy Hsiao, acct. dir.

ALS Georgia Chapter Chick-fil-A Foundation Christian City Covenant House ESPN Events FusionHealth Georgia Lions Lighthouse Foundation Greenberg Traurig LLC HAVE Foundation HOI Integral Group MAP International Mary Hall Freedom House Rotary International



HOT PAPER LANTERN

470 Park Ave. South, 4th flr., New York, NY 10016 212/404-6600; tedb@hotpaperlantern.com https://hotpaperlantern.com

Data & analytics, brand strategy & positioning, digital strategy, social media, experience, design, content development, marketing services, reputation management, crisis communications, media relations. Employees: 45. Founded: 2018.

Agency Statement: Hot Paper Lantern is an independent, modern communications agency built for the digital era. Our model fuses a deep expertise in marketing communications with business consulting and technology solutions that enable brands to thrive in a digital economy. Our people, who sit at the intersection of analytics, storytelling and integrated communications, approach all client engagements like a consultancy -- understand the ask and develop solutions that strike at the heart of the business challenge.

Ed Moed, co-founder & CEO; Ted Birkhahn, co-founder & pres.; Sara Whitman, chief people officer; Michael Friedin, chief strategy officer; Debbie Salerno, CFO; Abby Trexler, sr. VP, client service; Caleb Freeman, sr. VP, experience

Amazon Web Services Augmate Euler Hermes EY (aka Ernst & Young) Facebook FINRA Genpact Lazard M Moser Associates Mariner Wealth Advisors NFP Nikon Oppenheimer ProSight Radnet Saint-Gobain Steelcase Sterling National Bank



THE GLOBAL COMMUNICATIONS AGENCY HOTWIRE

45 E. 20th St., 10th flr., New York, NY 10003 646/738-8960; hello@hotwireglobal.com hotwireglobal.com @hotwireglobal Founded: 2000.

Agency Statement: Hotwire is a global communications agency that helps businesses better engage and connect with their customers. From Sydney to San Francisco, we operate with a borderless mind-set across 22 locations including the UK, US, Mexico, France, Germany, Spain, Italy and Australia, together with co-branded partners Yellow Communications in the Netherlands and Belgium, Active DMC in the Middle East and VIANEWS in Brazil, as well as other affiliate partners.

Barbara Bates, global CEO; Heather Kernahan, pres., North America; Adrian Talbot, chief finance officer; Andy West, chief development officer; Chris Paxton, chief strategy officer; Fiona Chilcott, chief people & culture officer

San Francisco Office 222 Kearny St., #400, San Francisco, CA 94108 415/840-2790

Minneapolis Office 225 S. 6th St., #3900, Minneapolis, MN 55402



HOWARD CONSULTING GROUP, INC.

1875 K St. NW, #400, Washington, DC 20006 info@hcgpublicaffairs.com

www.hcgpublicaffairs.com

Media relations, social media, message development, content creation, crisis communications, strategic communications planning, thought-leadership development. Employees: 8. Founded: 1995.

Agency Statement: With 25 years of experience working at the highest levels of government and industry, HCG is made-up of practiced professionals who plan and implement communication strategies on local and national scales. Our team gives you the tools you need to meet company goals while bolstering your brand.

Frank Howard, Jr., CEO & founder; Erin Oldfield, VP, comms.; Stacey Barrack, sr. dir.; Tina Schneider-Wynergar, VP, infrastructure & technology; Regan Burdick, A/E; Maddy Walker, project assoc.

Immunomic Therapeutics, Inc. Paratek Pharmaceuticals Submer Technologies Parking Sense Why We Vaccinate



HOYT ORGANIZATION INC., THE

23001 Hawthorne Blvd., #200, Torrance, CA 90505 310/373-0103; helpdesk@hoytorg.com www.hoytorg.com

Real estate, architecture & construction, healthcare, technology, finance, professional services PR, consumer/lifestyle, special events, crisis mgmt. Employees: 12. Founded: 1990.

Agency Statement: The Hoyt Organization, Inc., is a full-service strategic public relations and integrated communications agency that specializes in the development of real estate, architectural & construction, financial and professional services, technology, healthcare and consumer lifestyle programs on a national and regional basis. Based in Southern California, the 25+ year old firm also provides global coverage through its partner agencies in the Public Relations Global Network (PRGN.com). Specialized services include media relations, social media, digital media, content generation programs, media training, and crisis communications. www.hoytorg.com

Leeza L. Hoyt, pres.; Kent Barrett, VP; Dan Minkoff, assoc. VP

Real Estate, Financial Services, Legal

Calmwater Ćapital CIRCA Genton Properties James Capital Advisors Kennedy Wilson Mountain Real Estate Capital Phoenix Realty Group Starpoint Properties



Architecture/Construction/Design

CW Driver Forté Specialty Contractors HGA Architects & Engineers Hoefer Wysocki Nadel Architects Retail Design Collaborative/Studio-111 (RDC-S111) RTKL (Now RTKL Callison) WWCOT Architects (Now DLR Group)

Consumer/Lifestyle

CIRCA Elevé Four Season Private Residences (FSLA) Gage Academy of Art (Seattle) LYFE Kitchen

Technology

Auction.com Autogravity.com NxGen PatientPop Quantimetrix. Inc. RTKL Applied Technology Group Server Farm Ten-X

Educational Institutions/Professional Organizations

ACE Mentorship Program/LA Gage Academy of Art (Seattle) Los Angeles Headquarters Assn. Rainbow Housing Assistance Corp. Southern California Development Forum Urban Land Institute, Los Angeles District USC Judith and John Bedrosian Center USC Lusk Center for Real Estate

Healthcare

Health Ultimate Global New Vista Behavioral Health PatientPop Pinnacle Treatment Centers South Bay Hospital South Bay Independent Physicians Medical Group, Inc. Torrance Memorial Home Health & Hospice Torrance Memorial Medical Center

HUNDRED STORIES

HUNDRED STORIES

122 E. 55th St., 4th flr, New York, NY 10022 212/570-2700; robin@hundredstoriespr.com www.hundredstoriespr.com

Real estate and hospitality. Employees: 10-15. Founded: 2010.

Agency Statement: Hundred Stories is a public relations and marketing company with a specialization in luxury real estate and hospitality. As a vertically integrated agency, meeting the demands of the market for an "all-in-one" service provider, Hundred Stories offers multiple capabilities from communications strategies and media relations to branding, content creation, marketing, strategic partnerships, pre-development consulting, social media and events.

Robin Dolch, founder & pres.

1 Seaport One West End 108 Leonard 196 Orchard 49 Chambers Gramercy Square 30 East 31st Street 50 Clinton 75 Kenmare Beckford House and Tower Beekman Residences The Centrale The Chamberlain Charlie West Friedland Properties (social) The Hayworth House39 Hudson Way Immersion School Riverbank River Park Brooklyn Snowmass Base Village

HUNTER:

EARNING CONSUMER ATTENTION HUNTER PUBLIC RELATIONS

41 Madison Ave., 5th flr., New York, NY 10010 212/679-6600; smormar@hunterpr.com www.hunterpr.com Samara Farber Mormar Employees: 120+. Founded: 1989.

Agency Statement: HUNTER is an award-winning consumer marketing communications firm with primary offices in New York and London and a footprint across North America. Beginning with research-driven consumer insights, Hunter executes strategic, integrated programs that build brand equity, increase engagement and drive measurable business results for consumer products and services. The 120-person firm employs a powerful blend of marketing solutions including strategic planning, social and digital media, talent and influencer engagement, media relations, experiential, multicultural, and content creation and distribution for all platforms and channels to earn consumer attention on behalf of some of the world's best known and most beloved brands.

Founded in 1989 with a specialization in food and nutrition, Hunter has grown into one of the most respected and awarded mid-size marketing communications firms in the country, proudly serving a broad range of esteemed companies and brands across Food + Beverage, Wine + Spirits, Home + Lifestyle, Health + Beauty, Retail + Ecommerce, Travel + Restaurants, Education, Fashion, and Toys + Games.

Our motto is "we earn it," and at Hunter we focus on doing so in three key areas: earning consumer attention, earning client relationships and earning staff dedication. Our creative approach and client service-orientation has led to some of the most enduring client relationships in the business including TABASCO[®] Pepper Sauce (30 years), 3M (22 years), Diageo

(15 years), Church & Dwight (13 years), and Johnson & Johnson Consumer Inc. (12 years).

Grace Leong, CEO; Jonathan Lyon, Mark Newman, Donetta Allen, Gigi Russo, Erin Hanson, partners

3M Amazon Beautyrest® BIC Consumer Products Cacique[®] Inc. Church & Dwight Diageo North America Happy Egg Idahoan[®] Foods Johnson & Johnson La-Z-Boy McIlhenny Company, the makers of TABASCO® Sauce Mrs. T's Pierogies (Ateeco, Inc.) Pompeian, Inc. Post Consumer Brands Premier Nutrition Company Smithfield Foods The Vitamin Shoppe The Wine Group Wyndham Worldwide



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ICR
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685 Third Ave., 2nd flr., New York, NY 10017 646/277-1200; tom.ryan@icrinc.com www.icrinc.com

Investor relations, public relations, crisis communications, transactions & special situations, digital branding & creative services, governance advisory solutions, capital markets advisory. Employees: 230. Founded: 1998.

Agency Statement: Established in 1998, ICR partners with companies to execute strategic communications and advisory programs that achieve business goals, build awareness and credibility, and enhance long-term enterprise value. The firm's highly-differentiated service model, which pairs capital markets veterans with senior communications professionals, brings deep sector knowledge and relationships to more than 650 clients in approximately 20 industries. ICR's healthcare practice operates under the Westwicke brand (www.westwicke.com). Today, ICR is one of the largest and most experienced independent communications and advisory firms in North America, maintaining offices in New York, Norwalk, Boston, Baltimore, San Francisco, San Diego and Beijing. ICR also advises on capital markets transactions through ICR Capital, LLC. Learn more at www.icrinc.com. Follow us on Twitter at @ICRPR.

Thomas Ryan, CEO (tom.ryan@icrinc.com); Don Duffy, pres. (don.duffy@icrinc.com)

Connecticut 761 Main Ave., Norwalk, CT 06851

Boston

Riverview II, 245 First St., 18th flr., Cambridge, MA 02142

Baltimore

2800 Quarry Lake Dr., #380, Baltimore, MD 21209 443/213-0500

San Francisco 150 Spear St., #825, San Francisco, CA 94105

San Diego 12520 High Bluff Dr., #265, San Diego, CA 92130 858/356-5920

Beijing

Unit 805, Tower 1, Prosper Center, No.5 Guanghua Road Chao Yang District, Beijing 100020, PR CHINA

BJ's Wholesale Boot Barn

Brainstorm Cell Therapeutics Carbon Black Cardlytics, Inc. Cardtronics CareDx. Inc. Chunghwa Telecom Co. Ltd. Darden Restaurants FleetCor Technologies, Inc. Fossil. Inc. Freshpet Genuine Parts Co. Harman Herbalife Ltd. Hershey Intel-Mobileye Jamieson Laboratories Ltd. **Knopp Biosciences** Legg Mason & Co., LLC lululemon athletica Michael Kors MongoDB, Inc. Mulesoft New Relic Osram Paramount Group, Inc. Planet Fitness, Inc. Red Hat. Inc. Rite Aid

Shake Shack Starwood Property Trust Tencent Tilrav Waitr Williams-Sonoma, Inc. Workiva Yeti

DEA GROVE

IDEA GROVE

14800 Quorum Dr., #320, Dallas, TX 75254 972/235-3439; 844/235-3439; inquiries@ideagrove.com www.ideagrove.com

Employees: 25. Founded: 2005.

Agency Statement: As a PR and marketing firm in Dallas, Texas, with an international roster of B2B technology clients, Idea Grove specializes in building authority for your brand in ways that other agencies don't. We bring together every form of third-party validation - including media coverage, word of mouth, case studies, customer reviews, search authority, paid editorial and influencer endorsement - to propel your company's narrative and establish your market reputation. Then, we transform that brand authority into industry leadership through highly focused amplification to your customers, prospects and other key audiences.

Idea Grove takes the time to understand your business, your competition and - most importantly - your buyers. We use this foundation to create PR campaigns that generate buzz, websites that attract eyeballs, and marketing programs that deliver measurable ROI. We execute our innovative, comprehensive programs utilizing our Idea to Outcome (I2O) process and unique blend of award-winning capabilities, including an experienced account team, B2B tech content specialists, in-house multimedia development, in-house video production and more.

Idea Grove exclusively focuses on B2B technology clients. We have experience in industries ranging from hyperconverged infrastructure to marketing technology, UC to RPA, smart speakers to 3D printing, PaaS to IoT. This domain expertise has enabled us to develop a highly specialized offering that spans all of the things we do.

Scott Baradell, CEO; Etta Goss, sr. VP; Liz Cies, Nate Binford, Katie Long, VPs; Brittany McLaughlin, Traci Scott, account dirs.; Megan Chesterton, creative dir.; Jarrett Rush, content mktg. dir.

Clients Include:

Amazon Chrome River DreamHost KwikBoost Mitel NEC Nimbix Pivot3 Reflect Systems Sabre Stanford University StoneEagle F&I WorkFusion



IDEA HALL

611 Anton Blvd., Suite 140, Costa Mesa, CA 92626 714/436-0855; fax: 714/263-8774; rebecca@ideahall.com ideahall.com

B2B and consumer clients in commercial real estate, architecture and building, banking and finance, non-profit, healthcare, education, government, hospitality and lifestyle sectors. Employees: 24. Founded: 2003.

Agency Statement: Idea Hall is an award-winning creative agency based in Southern California. Driven by design and defined by ROI, the agency works with B2B and consumer clients delivering integrated PR and marketing solutions that build brands and buzz including PR, branding, advertising, content marketing, website, digital and video services. A champion of all things good, Idea Hall is driven by a commitment to collaboration, fearless creativity, open-mindedness and a high level of pride in our craft.

Rebecca Hall, pres. & CEO; Anita Mellon, VP/group dir., PR

Be Well OC C.W. Driver CapRock Cityview Cox Castle & Nicholson CT Realty Cystinosis Research Foundation East Valley Water District Extensia Financial H. Hendy Associates Irvine Company Laguna Beach Company Laura's House R.D. Olson Sabal Financial SchoolsFirst Federal Credit Union Swinerton Trilogy Financial Services United Way Orange County



IDENTITY

30700 Telegraph Rd., #1475, Bingham Farms, MI 48025 248/258-2333; fax: 248/258-1942; mwinter@identitypr.com www.identitypr.com

Media rels. & mktg., social media, creative, content, B2B, B2C, Detroit PR firm, real estate PR, hospitality, professional svcs., technology, crisis comms., retail & restaurants. Employees: 25. Founded: 1998.

Agency Statement: Identity is an award winning public relations firm driving strategic communications programs for clients across Michigan and nationally.

We specialize in media relations, marketing, social media, creative, crisis communications and content offering a seamless approach that delivers awareness, clarity and credibility. We deliver meaningful and measurable results. Our relationship-driven culture fosters energy, creativity and collaborative engagement.

Identity has emerged as a leader nationally for our relationships, innovation and results.

Mark Winter, founding partner; Andrea Trapani, mng. partner; Erin Robinson, media rels. & mktg. dir.; Brandon Chesnutt, digital & dev. dir.

Partial Client List: Absopure ADESA Applebee's Comcast

Concorde Investment Services Dawda, Mann, Mulcahy & Sadler, PLC Del Taco Detroit Country Day School Detroit Labs Dunkin' Donuts Fabian, Sklar & King P.C. Farbman Group Grand Hotel Green Oak Village Place Hudsonville Ice Cream LEGOLAND Discovery Center Michigan MOD Pizza Motown Museum Nationwide Realty Investors Oakland County Bar Foundation Sachse Construction SEA LIFE Michigan Steiner + Associates The Recovery Project Verizon Wireless

imagine

IMAGINE PR

262 W. 38th St., #703, New York, NY 10018 212/922-1961; info@imagine-team.com www.imagine-team.com

Travel, hospitality, destinations, tour operators, broadway, entertainment, lifestyle. Employees: 10. Founded: 2006.

Agency Statement: IMAGINE PR is a New York-based, award-winning boutique public relations agency with a smart approach to hospitality and travel public relations. We specialize in experiential and luxury travel PR and work with a portfolio of key players that span the globe.

Gabriele Sappok, partner; Andreas Sappok, mng. partner

Ellerman House, Cape Town Hotel Arts Barcelona, a Ritz-Carlton Company Hotel Jacada Travel Marchay Mandapa, a Ritz-Carlton Reserve Natural Selection Quasar Expeditions Robin Pope Safaris Singita Slovenian Tourist Board The Broadway Collection The Draycott Hotel The Ritz-Carlton, Koh Samui, Thailand The Ritz-Carlton, Kuala Lumpur, Malaysia The Saxon Hotel ThirdHome Tschuggen Hotel Group YTL Hotels

IMILLER PUBLIC RELATIONS

221 Harbor Hill, Mamaroneck, NY 10543 914/315-6424; pr@imillerpr.com www.imillerpr.com Technology & telecom. Employees: 26. Founded: 2011.

Ilissa Miller, CEO; Jennifer Hartley, VP, business process mgmt.

Clients Include: Bluebird Network DataGryd DE-CIX Deep Blue Cable Digital Crossroads FiberLight GTT PacketFabric ROOT Data Center STACK INFRASTRUCTURE ZenFi Networks



IMPACT PR & COMMUNICATIONS

2 LaGrange Ave., #209, Poughkeepsie, NY 12603 845/462-4979; filomena@prwithimpact.com https://prwithimpact.com

Employees: 4. Founded: 2014.

Agency Statement: Impact PR & Communications crafts meaningful, strategic public relations campaigns that are tailored to meet and exceed our clients' goals. Our award-winning team works relentlessly to make an impact, utilizing our deep roots and relationships throughout the Hudson Valley and New York's greater metropolitan area, to do so. We attract attention for our clients and generate valuable results that help their businesses flourish. Without exception, we are passionate and hard-driving but always with heart.

Filomena Fanelli, CEO/founder; Kate Wark, exec. VP

Angry Orchard

Astor Services for Children & Families Beatrix Farrand Garden Assn. Dutchess Tourism Feldman, Kleidman, Coffey, Sappe & Regenbaum LLP Greystone Programs, Inc. Inclusive Ventures Independent Living, Inc. No Alternative PAZ Healthcare Management Poughkeepsie Farm Project Spector Group The Arc of Dutchess Tompkins Mahopac Bank Vassar-Warner Home



IMRE, LLC

909 Ridgebrook Rd., #300, Sparks, MD 21152 410/821-8220; fax: 815/550-1030; davei@imre.com www.imre.com

Consumer, healthcare.

Agency Statement: imre - an agency that works. We believe the work speaks for itself. Great work begets great results. We throw our everything into everything. Whether it's the best strategies and insights, tireless creative that's pixel-perfect, or authentic experiences that actually get results, we know that if we work at it hard enough and long enough, we will find the right solution.

We work hard because you work hard.

Dave Imre, partner & CEO; Mark Eber, partner & pres.; Crystalyn Stuart, partner & pres.; Jeff Smokler, partner & pres.

6100 Wilshire Blvd., #360, Los Angeles, CA 90048 213/289-9190

Brittany Greff, acct. dir.

60 Broad St., #3600B, New York, NY 10004 917/477-4800

Crystalyn Stuart, partner & pres.

Airstream, Inc. Alarm.com Inc. AMAG Pharmaceuticals, Inc. American Flat Track AstraZeneca Pharmaceuticals LP Bugatti Dal-Tile Corp. Deere & Co. Infinity Kwikset Corp. Meguiar's NFL Properties LLC Pepsi-Cola Advertising & Marketing, Inc. Phillips 66 Co. PTC Therapeutics, Inc. Spectrum Brands, Inc. STIHL, Inc. T. Rowe Price The Travelers Indemnity Co. Toyota Motor Credit Corp. Toyota Motor Sales USA Under Armour, Inc. Werner Co. Williamson-Dickie Manufacturing YKK America Zoetis LLC

IndicateMedia

DIGITAL PUBLIC RELATIONS

INDICATE MEDIA

25 Broadway, New York, NY 10004 917/861-0089; todd@indicatemedia.com www.indicatemedia.com Focus areas: B2B technology and find

Focus areas: B2B technology and financial / professional services. Employees: 7. Founded: 2011.

Agency Statement:

In-di-cate

Simply put, "indicate" means to make known or draw attention to something. We love the word because it perfectly encapsulates the value we offer to our client partners.

Our mission is to craft communication campaigns that drive the growth of your business. We create compelling stories that reflect your unique purpose. Our team works to understand your business objectives and tailors our activities to ensure we achieve the results you want. From start to finish we take a data-driven approach, using insights from research to inform our strategy and measuring analytics along the way to track success.

Since 2011, Indicate Media has partnered closely with B2B technology and financial service firms to tell their stories. We are industry experts, having created and executed successful campaigns for companies in artificial intelligence, data analytics, cloud computing, educational technology, and drones, just to name a few. We are passionate about what we do, understand the inherent complexity at hand, and excel at thinking deeply and strategically about how best to position your business within the current market landscape.

What's your story? Come talk to us. We'd love to show the world what's amazing about you.

For more information visit www.IndicateMedia.com.

Todd Barrish, co-founder & pres.

Philadelphia Location: 1010 N Hancock St., Philadelphia, PA 19123

Sample Clients Include:

Clairvoyant Latent View Analytics Movable Ink Packet RedCat Talara Capital Toluna Unmetric

For a complete client list including case studies and a capabilities deck, go to: www.indicatemedia.com



INFINITE GLOBAL

205 E. 42nd St., 14th flr., New York, NY 10017 212/838-0220

www.infiniteglobal.com

Complete communications consulting for professional services firms. **Agency Statement:** Infinite Global is an award-winning communications firm providing PR, Branding and Content services. Led by seasoned media professionals and top creative directors, we help professional services firms and other complex businesses demonstrate their expertise to sophisticated audiences. Our clients span the legal, financial services, real estate and built environment, corporate, asset management, accounting and not-for-profit sectors. We provide communications and creative services including media relations, crisis communications, research, video, design, brand development, media training and a full range of content services.

Jamie Diaferia, CEO



INK COMMUNICATIONS CO.

2717 South Lamar Blvd., #1087, Austin, TX 78704 512/382-8980

512/382-8980

https://www.ink-co.com

B2B technology, food and beverage, clean energy. Employees: 40. Founded: 2004.

Agency Statement: INK is a marketing communications partner to B2B technology brands that want to move beyond business as usual. We create human-centered campaigns inspired by bold thinking and data-driven insights, and built on proven success. We believe that to be revolutionary, your marketing has to be evolutionary. When your market shifts quickly, we respond to the in-the-moment opportunities that will build an enduring brand. Because your goals are our goals, we operate as an extension of your team and help you get the results that matter. Founded in 2004, INK operates out of Austin, Denver, and New York with a culture of collaboration, an emphasis on client service, and a belief that good work with good people makes for a good life.

Starr Baker, CEO & co-founder; Kari Hernandez, pres. & co-founder; Blair Poloskey, VP & partner

3513 Brighton Blvd., #570, Denver, CO 80216 720/336-8832

Starr Million Baker

33 Irving Place, #1097, New York, NY 10003 646/580-8318

Candice Eng

Bluetooth Special Interest Group BuildFax CoreLogic CORT Court of Master Sommeliers HiveIO IFT Logi Analytics M Holland Netspend Rackspace Social Solutions Susan G. Komen (Austin) Whole Foods Market 365

inkhouse

INKHOUSE

260 Charles St., #200, Waltham, MA 02453 781/966-4100; Igarofalo@inkhouse.com www.inkhouse.com Twitter: @InkHousePR LinkedIn: www.linkedin.com/company/inkhouse-media---marketing Facebook: @InkHousePR Technology, security, consumer, healthcare, education, energy, professional services, financial, and real estate. Employees: 115. Founded: 2007.

Agency Statement: InkHouse is a PR firm that offers earned media, creative content and digital marketing. We were founded in 2007 and are one of the fastest growing agencies in the country. We believe that authenticity matters, words count and trust is earned. Find us in the real world in Boston, New York and San Francisco, and in the digital one at www.inkhouse.com.

Beth Monaghan, co-founder & CEO

550 Montgomery St., #450, San Francisco, CA 94111 415/299-6600; jason@inkhouse.com

33 Irving Place, Floor 3, New York, NY 10003 646/975-5142; nicole@inkhouse.com

Bain Capital Blume Carbon Black Citi Ventures Confluent Datto Eaze ENGIE ERA Coalition Fuze Gradifi Grammarly Harvard University Harvard Pilgrim Hired Houghton Mifflin Harcourt Mass Art Maven Clinic Molekule Nutanix Okta Organic Valley Perkins + Will Raytheon Rockland Trust TransferWise

Inspire.

INSPIRE PR GROUP

6120 S. Sunbury Rd., Westerville, OH 43081 614/532-5279; hinda@inspireprgroup.com

www.inspireprgroup.com

Media relation, media/crisis training, social media, influencer and blogger engagement, crisis communications, digital marketing, advertising, issues and reputation management, corporate communications, event planning, graphic design, video production. Employees: 10. Founded: 2014.

Agency Statement: Inspire PR Group is a national public relations and digital agency. Our team of seasoned professionals, whose deep roots in PR span more than four decades, believes going the extra mile is not an option; it's a requirement. Inspire is committed to making a measurable, memorable difference, which shines through in our work for our clients and for our communities. We value teamwork, illustrated by long, trusting relationships with clients and with each other.

The Inspire team brings more than four decades of professional experience

communicating for agencies, corporations, nonprofits and news media. We harness that collective expertise daily to help clients communicate, engage, educate and succeed.

Hinda Mitchell, pres.; Diane Hurd, sr. assoc., mng. dir.; Hana Bieliauskas, sr. assoc., digital; Amanda Ensinger, Michelle Leitzy, sr. assocs.

A Kid Again American Egg Board American Dairy Assn. Mideast Bob Evans Farms Butler County Convention and Visitors Bureau Cameron Mitchell Restaurants CHOICES for Victims of Domestic Violence Delaware County Convention and Visitors Bureau Designer Brands Gahanna-Jefferson Public Schools Heartland Bank Hilliard City Schools Interim HealthCare Iowa Egg Council Minnesota Turkey Growers Assn. National Turkey Federation No Kid Hungry Ohio Beef Council Ohio Assn. of Foodbanks Ohio Poultry Assn. Ohio Livestock Coalition Pet Food Institute Piada Italian Street Food Reliant Capital Solutions Rusty Bucket Restaurant & Tavern United Egg Producers



Member, Global Communication Partners 425 Madison Ave., #600, New York, NY 10017 212/888-6115; info@intermarket.com www.intermarket.com

Corporate and financial PR services. Employees: 18. Founded: 1986.

Agency Statement: Intermarket Communications has long been a leading independent strategic communications consultancy with clients in the global financial services industry. More recently, its client list has grown to encompass the fields of transportation, life sciences, technology and higher education. We offer clients a combination of strategic expertise and highly targeted execution designed to generate the media coverage and social media amplification that builds and maintains reputation, and achieves sustained results.

Founded in 1986, Intermarket Communications works with clients throughout the global business community, including investment marketplaces and exchanges, leading buy-side and sell-side institutions, banks, alternative investment providers, technology and service providers, as well as government and industry organizations.

Service is the key factor that sets Intermarket apart. At Intermarket, all clients work directly with a team of experienced financial communications professionals who understand your business, help shape your story, and know how to make that story resonate with the audiences you need to reach. On February 22, 2019, Intermarket announced it had been acquired by

Lansons, a London-based reputation management consultancy.

Martin B. Mosbacher, exec. vice chmn., 212/754-5449

Acadiasoft American Stock Transfer & Trust Co. (AST) Apeiron Bank Leumi BioCatch Broadhaven Capital Partners Charles Schwab & Co. Cult Wines The University of Chicago Booth School of Business Harris Williams & Co. Index Industry Assn. (IIA) Invesco Keefe, Bruyette & Woods (KBW) Mahindra and Mahindra Limited (M&M) Nasdaq New Frontier Advisors Overstock.com RBC Wealth Management Reaves Asset Management Societe Generale S.A. (SocGen) Singapore Exchange (SGX) Stifel T Zero Tech Mahindra



ITB

A Division of Rogers & Cowan 1840 Century Park E., 2nd flr., Los Angeles, CA 90067 310/854-8195; fax: 310/854-8138 https://www.itb-worldwide.com/ https://www.instagram.com/itb_vip/ https://www.linkedin.com/company/itb-worldwide/ Agency Statement: An entertainment marketing narther

Agency Statement: An entertainment marketing, partnerships and talent agency, ITB delivers strategic and creatively-led partnerships rooted in popular culture for brands and individuals alike. Our services span brand, designer and talent collaborations, influencer marketing, talent procurement for global advertising campaigns, brand extensions, licensing, retail partnerships, distribution, talent representation and VIP services. We service a global roster of both brand and agency clients from our offices in London.

Carla Blizzard, sr. VP

Clients include: Chopard Fitbit Georges Chakra Jockey Karl Lagerfeld Ralph Lauren Sarah Flint Tadashi Shoji The Body Shop Zuhair Murad



IVY MARKETING GROUP, INC.

23W070 Mulberry Ln., Glen Ellyn, IL 60137 630/790-2531; fax: 630/790-4431; dsheridan@ivymarketing.com www.ivymarketing.com

Senior housing & svcs., not-for-profit. Employees: 6. Founded: 1990. Agency Statement: Ivy is a nimble, boutique marketing/public relations agency specializing in senior housing & services as well as healthcare, not-for-profit & commercial real estate.

Debra Sheridan, pres.

ALC Home Health Danish Home of Chicago Eastcastle Place in Milwaukee Friendship Village of Schaumburg GreenFields of Geneva Monarch Landing Sedgebrook Shell Point Retirement Community in Naples Florida The Springs in Naperville



IW GROUP

6300 Wilshire Blvd., Suite 2150, Los Angeles, CA 90048 213/262-4090; fax: 310/289-5501 www.iwgroupinc.com

Corporate, government and non-profits. Founded: 1990.

Agency Statement: IW Group, Inc. is a fully integrated, full-service marketing communications firm that provides public relations, media relations, corporate and community relations, public affairs, advertising, marketing, experiential marketing and research services to companies, governmental organizations and nonprofits based in the U.S. Founded in 1990, IW Group has grown from a PR agency rooted in the Asian and Pacific Islander American communications space to a total market, solutions-driven strategic marketing firm.

IW Group offers a 360-degree approach to marketing and communications. The firm prides itself on being multicultural and multiethnic and is uniquely capable of providing not only a strong multicultural perspective and approach, but with decades of combined years of experience in the general market space, an ability to successfully implement campaigns targeting the ever-evolving total market.

IW Group has offices in Los Angeles, New York and San Francisco.

Bill Imada, chmn.; Nita Song, pres.

Clients include: Bank of the West City of Hope HBO Lexus McDonald's MGM National Harbor Nielsen Northwestern Mutual Shiseido Southern California Edison Warner Brothers Westfield



WORLDCOM Public Relations Group

j public relations

530 7th Ave., #502, New York, NY 10018 212/924-3600; letstalk@jpublicrelations.com www.jpublicrelations.com

Employees: 70. Founded: 2005.

Agency Statement: J Public Relations (JPR) is an international luxury PR, influencer management and social media agency specializing in hospitality, travel and luxury lifestyle brands. With 75 team members across four offices in New York City, London, Los Angeles and San Diego, plus a presence in Denver and Arizona, JPR is a trusted leader in media relations and brand strategy, trend forecasting, brand partnerships, influencer relations, digital and social strategy. JPR is an innovator in all things travel, being the first travel PR agency to launch a podcast in 2018, Priority Status.

Established in 2005, JPR has consistently risen to become the world's fastest growing agency in the travel and hospitality spaces. JPR's global roster includes more than 150+ hotels in the U.S., U.K. and throughout Europe, Mexico, Caribbean, Dubai, New Zealand, Asia and more. JPR represents destinations such as North Carolina and Utah as well as brands including Marriott, Relais & Châteaux, Jumeirah Hotels & Resorts, Vail Resorts Hospitality and multiple Ritz-Carlton Hotels & Resorts.

JPR is listed on the *Observer's* annual "PR Power 50" as one of the country's most powerful PR firms and *Crain's* "Best Places to Work in

New York City." The agency also garnered "Top Places to Work" by *PR News* and "Agency of the Year" by *Bulldog Reporter* in addition to multiple trade and consumer awards for company culture and brand success.

Jamie Sigler O'Grady, Sarah Evans, partners

Locations:

New York

530 7th Ave., #502, New York, NY 10018 212/924-3600

San Diego

2341 Fifth Ave., San Diego, CA 92101 619/255-7069

Los Angeles

429 Santa Monica Blvd., #280, Santa Monica, CA 90401 310/722-7066

London

14 Gray's Inn Rd., 3063, London, WC1X, 8HN, UK (011) 44 (20) 38905838

Sampling of highlighted clients: Adare Manor, Ireland Adventures of Disney (project work) Aulani, a Disney Spa & Resort (project work) Chateau du Grand-Luce, France Chewton Glen, UK Cliveden House, UK Discover Baja California Four Seasons Resort Lana'i Grand Hotel Tremezzo, Lake Como Gurney's Resorts - Montauk & Newport Helena Bay, New Zealand Hotel del Coronado, San Diego InterContinental Los Angeles Downtown InterContinental, Washington DC - The Wharf Jumeirah Hotels & Resorts Rancho La Puerta, Mexico Rancho Valencia Resort & Spa Relais & Châteaux The Palms and The Shore Club, Turks & Caicos The Resort at Pedregal, Mexico The Ritz-Carlton (multiple properties) Vail Mountain Resorts Vail Resorts Hospitality Visit North Carolina Visit Utah

J. WALCHER COMMUNICATIONS

1940 Market St., San Diego, CA 92102 619/295-7140; fax: 619/295-7135 www.jwalcher.com PR firm specializing in local & national media rels., community rels., social media and special events for industries such as consumer prods., professional svcs., associations, hospitality, real estate.

Jean Walcher, pres.



JACKSON SPALDING

1100 Peachtree St. NE, 18th flr., Atlanta, GA 30309 404/724-2500; atlanta@jacksonspalding.com www.jacksonspalding.com Founded: 1995.

Agency Statement: Jackson Spalding's vision is to be the most trusted and respected marketing communications agency - pretty simple really. We are an independently-owned agency, which means we're beholden only to our clients, ourselves and the communities in which we invest our time. After 22 years of this approach, we have become one of the largest independent marketing communications agencies in the Southeast, with more than 160 team members in offices in Atlanta, Dallas and Athens, Ga., with outposts in Los Angeles, San Francisco, Houston, St. Louis, Nashville, Spartanburg and New York. For four consecutive years, *The Atlanta Journal-Constitution* has ranked Jackson Spalding as the best agency to work for in Atlanta and a top 15 company to work for in any industry. In 2017, Jackson Spalding was named the #1 agency to work for in North America by *The Holmes Report*.

Our services include branding, digital design and development, advertising and media buying, graphic design, social media strategy, media coaching, marketing, public relations, event planning and crisis management.

We work with organizations from the premiering to the preeminent, from corporate to compassionate. Above all, we choose to work with clients who inspire us - those who want to be the best at what they do. Those are our kind of people.

Executive Team: Glen Jackson, Brian Brodrick, Randall Kirsch, Eric O'Brien, Trudy Kremer, Whitney Ott and Joanna Singleton

BD Director: Colin Owens

Creative Director: Mike Martin

125 West Washington St., #775, Athens, GA 30601 706/354-0470; athens@jacksonspalding.com

750 North Saint Paul St., #1700, Dallas, TX 75201 214/269-4400; dallas@jacksonspalding.com

Partial client list: 2019 Super Bowl Host Committee Chick-fil-A Children's Healthcare of Atlanta College Football National Championship Delta Air Lines Flexdrive Georgia Forestry Foundation Google Grady Health System Honeywell Interstate Batteries Interstate Batteries All Battery Centers Mattress Firm Nod Hill Brewery Orkin Primrose Schools The Coca-Cola Co. TM Capital Toyota/Lexus



PHILLIPS CATE & HANCOCK

JARRARD PHILLIPS CATE & HANCOCK, INC.

The Horse Barn at Maryland Farms, 219 Ward Circle, Brentwood, TN 37027 615/254-0575; info@jarrardinc.com

www.jarrardinc.com

150 N. Wacker Dr., Suite 2925, Chicago, IL 60606 312/419-0575

Founded: 2006

Agency Statement: Jarrard Phillips Cate & Hancock, Inc. is a top-10 strategic communications consulting firm devoted to helping the nation's health systems and health services companies navigate confidently through change, challenge and opportunity. With offices in Nashville and Chicago, Jarrard Inc. has guided leaders at more than 400 healthcare organizations across the country through high-stakes moments, including leading communications and political strategy for more than \$60 billion in announced M&A. Our team of former journalists, political operatives and healthcare executives works alongside every client to build a custom strategy that delivers measurable results in the areas of M&A, issues and crisis management, strategic positioning opportunities and systemic change management. For more information, visit jarrardinc.com.

David Jarrard, Kevin Phillips, Molly Cate, Anne Hancock Toomey, Magi Curtis, Jana Atwell, Kim Fox, partners



STRATEGIC COMMUNICATIONS

JASCULCA TERMAN STRATEGIC COMMUNICATIONS

730 N. Franklin St., #510, Chicago, IL 60654 312/337-7400

www.jtpr.com

Founded: 1981.

Agency Statement: Jasculca Terman Strategic Communications' passion and purpose is to advance business and policy agendas with compelling storytelling, media and advocacy... to protect people, reputations and brands through rapid and reliable crisis management... to inspire and motivate by staging compelling and memorable events...to educate, empower and engage through strategic use of digital and video. For more than 35 years, corporations, nonprofits, institutions and government agencies have turned to JT for expert counsel, creativity and track record of success. To learn more about JT, please visit www.jtpr.com, facebook.com/jasculcaterman or @jasculcaterman.

Mary Patrick, CEO; Rick Jasculca, chmn.; Jim Terman, vice-chmn.

Clients include: After School Matters BP Brookfield Zoo CSU-Global iBio Sinai Health System The Carter Center The Chicago Community Trust The Knight Foundation Urban Prep Academies

J CONNELLY

JCONNELLY

22 W. 21 St., #301, New York, NY 10010 646/922-7770; rhennessey@jconnelly.com www.jconnelly.com

Financial, technology, food & beverage, personal & executive brands, CSR, public relations, content marketing, digital marketing, video marketing, crisis management, strategic counsel. Employees: 70. Founded: 2003.

Agency Statement: JConnelly is a communications and marketing firm working with brands to help them expand awareness, connect and engage with clients and stakeholders, influence change, amplify online presence, and build community. JConnelly's professionals navigate the complex world of communications to effectively design and execute campaigns that are mission driven and deliver business-critical results.

Jennifer Connelly, CEO; Ray Hennessey, pres.; Michelle Pittman, chief strategy officer; Chris Cherry, chief engagement officer; Karen Pellicone, chief administrative officer; Mat Murchison, CFO; Steven Stoke, mng. dir.

Representative JConnelly clients include:

Direxion DoubleLine Capital HighTower Krasdale Foods Revel Spirits Pictet Tony Robbins



JEFFREYGROUP

201 S. Biscayne Blvd., #1400, Miami, FL 33131 305/860-1000

www.jeffreygroup.com

Providing marketing, corporate communications and public affairs consulting services for multinational companies and brands throughout Latin America. Employees: 177. Founded: 1993.

Agency Statement: The leading independent agency for Latin America since 1993, successfully serving the world's largest companies and best-known brands. JeffreyGroup provides a full range of strategic communications services, including brand promotion, corporate communications, public affairs and data-driven insights and analysis, from seven wholly-owned offices and a network of local partners throughout Latin America.

MIAMI (HQ)

Brian Burlingame, CEO Sarah Garrido, mng. dir.

NEW YORK

1 Penn Plaza, 36th flr., New York, NY 10119 212/620-4100

Jeffrey Sharlach, chmn.

MEXICO CITY

Cordillera de los Andes #120, Piso 2; Col. Lomas de Chapultepec; Ciudad de Mexico, C.P. 11000, Mexico +52 (55) 5281-1121

Mauricio Gutiérrez, mng. dir.

SÃO PAULO (Brazil HQ) Rua Cláudio Soares 72, cj. 1501, Pinheiros - Sao Paulo, SP CEP 05422-030, Brazil +55 (11) 3185-0800 Rodrigo Pinotti, mng. dir. Debora Pratali, group dir. Thiago Massari, group dir.

RIO DE JANEIRO

Ed. Argentina, Praia de Botafogo, 228. Rio de Janeiro, RJ CEP 22250-040, Brazil +55 (21) 3958-1245

Renata Busch, mgr.

BRASILIA

Edificio Parque Cidade Corporate; SCS,QD 9, Torre C, 10°; Brasilia, DF CEP 70308-200, Brazil +55 (61) 3550-0699

Fernando Teixeirense, group dir.

BUENOS AIRES

San Martin 674 3° A, Buenos Aires, C1004AAN Argentina +54 (11) 4328-3354

Diego Campal, mng. dir.

Airbus Amazon American Airlines Baker McKenzie Baver Citibank Enel Enterprise Car Rental Facebook GE HBO John Deere Marriott Mastercard Nikon The Patron Spirits Co. PepsiCo Roche

Salesforce Samsung Sony



JJPR AGENCY

25895A Friendship Rd., #C, Daphne, AL 36526 251/375-1297; fax: 251/650-1260; jennifer@jjpragency.com jjpragency.com

Public relations, event planning, media relations, media training, creative services, brand identity development, website design, marketing services, community engagement, crisis communication, social media, SEO & SEM. Employees: 10. Founded: 2010.

Agency Statement: JJPR is a boutique public relations, marketing and events firm focused on building, protecting and elevating our clients' brands. We believe just knowing the current trends isn't enough — you have to anticipate what will happen next. We know that there is more to public relations and marketing than just generating news clippings, but rather using the right strategies to trigger influence of the brand from every angle and to every audience.

Jennifer Jenkins, pres.

Aaron Oil Co. Alabama State Port Authority Atchison Home Baldwin County Economic Development Alliance Baldwin County Education Coalition BASF Corp. Children's of Alabama Economic Development Assn. of Alabama ellenJAY Hargrove Engineers + Constructors Infirmary Health Mobile Area Chamber of Commerce Ronald McDonald House Charities of Mobile USA Mitchell Cancer Institute Witherington Construction



JOELE FRANK, WILKINSON BRIMMER KATCHER

622 Third Ave., 36th flr., New York, NY 10017 212/355-4449; info@joelefrank.com

www.joelefrank.com

Corporate communications, investor relations, corporate governance, shareholder activism, transaction communications, crisis communications, private equity, litigation support, and restructuring & bankruptcy. Founded: 2000.

Agency Statement: Joele Frank, Wilkinson Brimmer Katcher provides effective and disciplined communications counsel and support to help our clients take control in advancing their business and strategic objectives. Our clients include both large, global public corporations and smaller, private enterprises in a wide range of industries. Our professionals have been recognized by our peers, journalists and the financial community for their quality work, strategic acumen and creative approach to challenging issues.

Joele Frank consistently ranks among the top PR firms in announced M&A transactions, defense against activist investors, and restructurings.

Joele Frank, mng. partner; Matthew Sherman, pres.; Andrew Brimmer, vice chmn.; Daniel Katcher, vice chmn.; Eric Brielmann, Steve Frankel, Michael Freitag, Barrett Golden, James Golden, Jonathan Keehner, Nick Lamplough, Tim Lynch, Jamie Moser, Leigh Parrish, Jed Repko, Meaghan Repko, Andrea Rose, Andrew Siegel, Sharon Stern, Kelly Sullivan, Sarah Teslik, Ed Trissel, partners; Laurence Klurfeld, COO

West Coast Office: One Sansome St., #2800, San Francisco, CA 94104 415/869-3950



JPA HEALTH COMMUNICATIONS

1101 Connecticut Ave., NW, Suite 600, Washington, DC 20036 202/591-4000; fax: 202/591-4020; carrie@jpa.com

www.jpa.com @JPAHealthComm

www.facebook.com/JPAHealth

Health, medical, public health, biotechnology and pharmaceutical; message development; stakeholder engagement; digital communications; data publicity; product approvals; social media; website development; video production; public policy planning; coalition building; thought leader cultivation; advocacy relations; media relations; branding; consumer education campaigns; marketing; market research and assessment; data analytics, insights and evaluation; medical meetings planning; executive visibility; internal communications. Employees: 50. Founded: 2007.

Agency Statement: JPA Health is an award-winning public relations, marketing and advocacy firm known for sharing our clients' commitment to making people healthier. With deep expertise in these core service categories, JPA offers a truly integrated model that delivers sustained business results. The agency provides services to clients across the health sector, including: biopharma, medtech, and non-profit organizations.

To offer unparalleled insights and efficiencies to clients, the JPA has built a proprietary tool, GretelTM, which segments audiences and provides unique insights for reaching and engaging influencers in health and healthcare.

JPA's exclusive focus within the health sector means that clients can count on a team that has the experience and perspective to provide sound, strategic health, medical and science communications counsel, rooted in the realities of this dynamic landscape.

The agency is recognized for its ability to deliver results quickly. As partners with our clients, we drive meaningful relationships, stimulate intellectual curiosity, combine data and intuition to go deeper and see beyond the obvious and creatively solve complex problems.

JPA is a woman-owned agency with offices in Washington, DC, Boston and London, and is a member of IPRN, the world's leading independent public relations agency network.

Carrie Jones, prin.; Michael O'Brien, mng. dir., Washington, DC; Stephen Piotrowski, mng. dir., Boston; Diane Wass, mng. dir., London

American Kidney Fund College of American Pathologists EMD Serono Epizyme Genomic Health Intuitive Surgical Medicines360 Melanoma Research Foundation Merck National Institutes of Health Sanofi The Physicians Foundation The David and Lucile Packard Foundation U.S. Pharmacopeia ViiV Healthcare

JPR COMMUNICATIONS

20750 Ventura Blvd., #104, Woodland Hills, CA 91364 818/798-1475; fax: 818/884-8868; info@jprcom.com www.jprcom.com; www.jprcom.com/clients.html High-technology firm specializing in storage, networking and cloud. Employees: 10. Founded: 1991.

Judy Smith; Mark Smith

Aparavi Burlywood Tech ElastiFile Maxta Quobyte Storbyte StorONE SwiftStack Tachyum Violin Systems



JUDGE PUBLIC RELATIONS, LLC

4200 George J. Bean Pkwy., #2580, Tampa, FL 33607 813/279-8335; fax: 813/279-8336; jpjudge@judgepr.com www.judgepr.com

Public relations, media relations, crisis communications, strategic communications, community relations, partnership development, government relations, video production, marketing, advertising, web design, graphic design, social media management. Employees: 6. Founded: 2011.

Agency Statement: Judge Public Relations is a full-service agency headquartered in Tampa, Florida. Our PR firm represents a wide variety of clients from around the world and has worked with members of the media on every continent. Judge PR is a certified service-disabled veteran-owned small business, and is comprised of experts in television, radio, web and print media, marketing and communications. Our team members have received numerous prestigious awards, including Emmy awards, and an MTV Movie Award.

James P. Judge, pres.; Scott O. Goodman, partner, dir., mktg. & creative svcs.; Justin A. Mayfield, partner, PR & digital media mgr.; Justin K. Clements, PR specialist; Andrew Signore, digital content producer; Josh S. Powers, print & digital mktg. design mgr.

Armed Forces Families Foundation Bomnin Chevrolet Children's Cerebral Palsy Children's Scoliosis Center Chuy's TexMex Dimmitt Chevrolet Footprints Beachside Recovery Center IHOP Love & Theft Pathway Vet Alliance Scoliosis Care Scratch Financial Skyway 10K Spike's Tactical SynDaver Taco Bell Thee Tree House Veterinary Emergency and Referral Group WannaRub Foods WTR

KAPLOW

changing conversations®

KAPLOW COMMUNICATIONS

19 West 44th St., 6th flr., New York, NY 10036 212/221-1713; info@kaplow.com www.kaplow.com

Founded: 1991.

Agency Statement: Kaplow was founded on the belief that authentic storytelling could forge an emotional connection between a brand and its audience. And, for more than 25 years, Kaplow has used the magic of storytelling to change the conversation so consumers fall in love with our clients' brands.

In today's cluttered communications landscape, creating that emotional connection between a brand and its consumers is more important than ever. We have transformed our practice to combine best-in-class public relations services with cutting-edge digital, social and influencer capabilities to ensure we reach your consumers at every touch point. And,

Continued on next page

KAPLOW COMMUNICATIONS continued

we continue to develop new product offerings that help clients better understand and communicate their stories to both external and internal audiences. These stem from the agency's core values of authenticity, respect and trust.

Based in New York, we have satellite offices in Los Angeles, Denver and Wilmington, North Carolina, from which we serve clients - from start-ups to Fortune 500s - in beauty & fashion, home & lifestyle, food & beverage, health & wellness, retail, consumer technology, financial service, hospitality and more.

Each program is customized for the client's unique story, audience and goals. Our creative ideas disrupt, amuse and educate consumers wherever they may be, and our innovative, results-driven campaigns drive business results that keep clients coming back year after year.

We still believe in the magic of great storytelling and, as a truly integrated agency, we deliver on our mission and our promise of one brand story, told many ways.

Liz Kaplow, founder & CEO; Evan Jacobs, CFO; Randi Liodice, chief strategy officer; Joanne Amorese, COO; Vicki Crafton, exec. VP

Clients include: 23andMe Breast Cancer Research Fund Conair Cosmetic Executive Women (CEW) CVS/pharmacy David's Bridal Fidelity Investments Franciacorta Laura Mercier Markwins (wet *n* wild) Nakedwines.com PVH (Warner's/Olga) Savencia Stitch Fix Target Vitabiotics (Perfectil)



karbo communications **KARBO COMMUNICATIONS**

601 Fourth St., #204, San Francisco, CA 94107 415/255-6510; info@karbocom.com www.karbocom.com

B2B and consumer tech public relations and digital marketing. Additional offices in Redwood City, CA and New York, NY. Employees: 17. Founded: 2001.

Agency Statement: Are you looking for a respected and inventive PR and digital marketing agency with a track record of delivering revenues, industry leading stature, partners and funding? Karbo Com's services combine successful and inventive PR programs with the newest digital marketing services. Startups to Fortune 500 enterprises trust Karbo Communications for our industry knowledge, strategic thinking, creativity and the tech industry's entrepreneurial spirit to create and amplify market leadership and out-perform competitors.

Karbo Com offers an extensive array of innovative services, including branding, corporate and product PR, social media, creative services, digital marketing campaigns plus content creation.

Unlike most other agencies, Karbo Com ensures client teams are always led by senior people on a day-to-day basis. You won't get bench players. A varied and multi-talented team synthesizes the worlds of PR, journalism and digital marketing-with a Silicon Valley ethos. Our teams have ushered in technologies such as the cloud, SaaS, AI, the Internet of Things, data analytics, mobile, security, networking, augmented reality and wearables.

We've worked extensively with both B2B and consumer tech companies ranging from small startups to global, billion dollar brands, including: Apple, Cisco, Digg, eBay, Equinix, Fog World Congress, GoDaddy, Intel, the IoT World Conference, The National Geographic, NerdWallet, and Oracle.

Julie Karbo, founder & CEO Current Clients: 8th Wall Diamond Pro

Harmony Helper Logitech Megaport OnScale Penguin Computing Pigeon Project Text RTI (Real-Time Innovations) TDK The Tylt TIBCO



KARV COMMUNICATIONS

122 E. 42nd St., #2005, New York, NY 10168 212/333-0275; adf@KARVCommunications.com www.karvcommunications.com

Strategic, corporate, financial, crisis management, public affairs, government and regulatory affairs; reputation management. Employees: 6. Founded: 2012.

Agency Statement: KARV Communications is a strategic communications firm with a focus on corporate and financial communications, crisis management and public affairs. The firm is led by a team of talented professionals with deep experience in a variety of industries: government, energy, finance, media, consumer goods, technology, gaming, healthcare, entertainment and more. KARV accomplishes the goals set by our clients all over the world, through an extensive network and an unbiased approach to solving problems.

Andrew Frank, founder & CEO; Eric Andrus, exec. VP

1513 6th St., #204, Los Angeles, CA 90401 213/228-3236



KCD PR INC. - TOP FINTECH PR FIRM

610 West Ash St., Suite 901, San Diego, CA 92101 619-955-7759; info@kcdpr.com www.kcdpr.com https://www.linkedin.com/company/kcdpr https://www.facebook.com/KCDPR https://twitter.com/KCDPR https://www.voutube.com/user/KCDPR https://plus.google.com/+Kcdpr Employees: 8. Founded: 2009. Agency Statement: KCD PR is an award-winning strategic

communications agency with expertise in creating and executing individualized, integrated, and impactful media relations, social media marketing, digital marketing, and content development strategies for financial services firms, fintech companies, technology innovators, transportation and associated businesses.

We have deep, longstanding relationships with financial, technology, and transportation journalists, giving us a competitive edge that specifically benefits clients who are seeking to build reputation and brand awareness. KCD PR is based in San Diego, CA and New York, NY, serving clients around the world.

The agency is a rapidly growing powerhouse in the financial services, technology and fintech public relations and marketing space. And we have the results and awards to prove it. Each member of our talented, creative, and committed team brings a depth and diversity of knowledge and experience, and is driven to provide KCD PR clients with strategic, integrated public relations and marketing services that yield measurable results.

At KCD PR, our expertise is developing and communicating a brand's voice through highly visible campaigns, focusing on messaging development, inbound marketing, media relations, social media marketing, and other key elements. The firm is also adept at crisis communications,

M&A strategy, IPO and ICO communications, blockchain themed public relations and executive media training.

Agency awards include: WebAward for Outstanding Achievement 2017; IABC Silver Quill "Best in Show" Winner 2015; Fastest Growing Private Held Companies – San Diego Business Journal 2016; Gold MarCom Award for Marketing & Communications Excellence 2013; Kevin Dinino, Finalist for Most Admired CEO – San Diego Business Journal 2014/2015/2016.

Kevin Dinino, founder/pres.

Client Portfolio: Applied Pavement Technology Atria Wealth Solutions Bitmo Brain Corp. Bridgeport Financial Technology Comdata Cyber Center of Excellence (CCOE) Federal Highway Authority **Fidelity Investments** FinovateAsia Folio Financial HighPoint Associates Intrinio LPL Financial Millennium Trust Co. Pavia Systems Umpqua Bank Wicket Women Rocking Wall St.





KEITH SHERMAN AND ASSOCS.

234 West 44th St., New York, NY 10036 212/764-7900; fax: 212/764-0344 www.ksa-pr.com Founded: 1990.

Agency Statement: KEITH SHERMAN & ASSOCIATES provides strategic public relations counseling and marketing communications services to a diverse entertainment, arts, lifestyles and international brands clientele.

We are proud of several long-term client relationships including 10 years working for *The New York Times*, 18 years for the Tony Awards, 28 years representing Olympic Gold medalist Brian Boitano and a decade working for insurance giant Marsh & McLennan. KSA's four person staff is based in Times Square.

We have represented hundreds of network, cable and digital broadcasts, studio and independent films, Broadway and Off-Broadway shows, national tours, media companies, high profile events globally, festivals, not-for-profit organizations, awards, travel, sponsorships, diversity, healthcare, technology and more. Our site, ksa-pr.com, provides additional information.

As a result of our corporate to cool client base, we have a unique perspective that we've brought to campaign after campaign with tremendous results over time.

Results. A fresh point of view. Proactive work. Smart strategic thinking. Integrity. These are some of the elements that distinguish KSA's work.

Keith Sherman, pres.; Brett Oberman, Scott Klein, VPs

Architectural Digest Art Students League of New York Be More Chill Mike Birbiglia Brian Boitano Bolshoi Ballet BRAVO Bristol-Myers Squibb Broadway League Columbia University Drama Desk Awards Feinstein's/54 Below Focus Features Forum Gallery Adrian Grenier Henry Holt & Co. Hertz Kimpton Hotels Lang Lang Memorial Sloan-Kettering Cancer Center Montreal Jazz Festival New York Marriott Marquis The New York Times The Onion Point Foundation Colin Quinn Samuel French Sonv The Sheen Center Tony Awards Universal Pictures Visiting Nurse Service of New York



KEKST CNC

U.S. Headquarters: 437 Madison Ave., New York, NY 10022 212/521-4800

www.kekstcnc.com

Specialties: Strategic and Financial Communications, Investor Relations, M&A, Crisis & Issues Management, Shareholder Activism, Litigation Support, Alternative Investments, Restructuring, Cyber Security, and Change Communications. 12 offices worldwide; 250 employees, 70 located in New York. Founded: 1970.

Agency Statement: Kekst CNC is a leading global strategic communications firm with unparalleled expertise in helping global business and institutional leaders navigate challenges and opportunities as they grow, transform, and protect their organizations. Our clients rely upon the sound judgment, innovative thinking, and proven effectiveness of our highly experienced team of advisors to develop and execute the integrated communications strategies necessary to maintain the confidence of stakeholders in an era of accelerated change.

Jeremy Fielding, co-chief executive officer, partner (New York) Bernhard Meising, co-chief executive officer, partner (Munich)



KEMPERLESNIK

10 S. Riverside Plaza, #1844, Chicago, IL 60606 312/755-3500; fax: 312/755-3597; info@kemperlesnik.com www.kemperlesnik.com

Consumer, b2b, sports. Founded: 1979.

Agency Statement: KemperLesnik is a leading public relations, event marketing, sports marketing and content marketing agency serving *Fortune* 500 clients. Ranked among Chicago's top PR agencies, KemperLesnik produces award-winning campaigns that connect people to brands in innovative ways. With content generation at its core, the agency specializes in delivering integrated communications for leading brands in the areas of consumer, B2B/corporate, golf, sports and travel.

Amy Littleton, exec. VP, mng. dir.; Tom Valdiserri, exec. VP, mng. dir.

KETNER GROUP COMMUNICATIONS

3737 Executive Center Dr., #210, Austin, TX 78731 512/794-8876; catherine@ketnergroup.com https://ketnergroup.com Retail, e-commerce, grocery and CPG, advertising and marketing, social media and consumer technology. Employees: 11. Founded: 1990.

Jeff Ketner, founder & pres.; Catherine Seeds, sr. VP & partner

Columbus Consulting Displaydata GK Software GroupBy Kibo Mercatus Mirakl NGC Software OrderDynamics Shopgate Symphony CPG|AI Symphony RetailAI Theatro Zynstra

KEYBRIDGE COMMUNICATIONS LLC

1722-A Wisconsin Ave., NW, Washington, DC 20007 202/471-4228; info@kbc.us www.kbc.us Op-eds, issues advocacy, writing, media placement, web development. Employees: 21. Founded: 2003.

Sam Ryan, CEO; David White, COO



KGLOBAL

2001 L St., N.W., Suite 650, Washington, DC 20036 202/270-6560; hello@kglobal.com www.kglobal.com

Full-service communications firm specializing in digital and social media, crisis communications and public relations.

Agency Statement: We are a team of experts in communications, strategic planning and response, crisis management and marketing. We help companies, government agencies, non-profits and trade associations stand out from the crowd by differentiating their capabilities, identifying new markets, and building brands that make an impact. We believe in developing customized solutions for each client. We'll work with you to create a plan that's tailored for your organization - then we'll arm you with the tools, resources, and support needed to execute it.

Gene Grabowski, Randy DeCleene, Jenny Nuber, partners

American Egg Board APLU BASF BioSpringer Champion Petfoods Control Risks General Motors Hogan Lovells, LLP Hyland's Homeopathic Medicines Mitsubishi Corp. National Pork Producers Council Naturipe Farms Pharmaceutical Care Management Assn. Pictsweet Farms Planet Aid State of Indiana State of South Carolina Squire Patton Boggs LLP U.S. Army U.S. Navy University of South Carolina



KIVVIT

222 W. Merchandise Mart Plaza, #2400, Chicago, IL 60654 312/664-0153; fax: 312/216-2636; info@kivvit.com www.kivvit.com

Facebook: www.facebook.com/Kivvit

Twitter: www.twitter.com/TeamKivvit

LinkedIn: www.linkedin.com/company/kivvit

Latest Kivvit News & Updates: www.kivvit.com/news

Public affairs & advocacy, media & public relations, opinion research, data analytics, innovation, reputation management, stakeholder identification & engagement, executive positioning, message development, crisis & litigation communications, advertising, digital & social media strategy, creative design & content. Employees: 75. Founded: 2002.

Agency Statement: Kivvit is a nationally recognized strategic communications and public affairs firm with offices in Chicago, New York, New Jersey, Miami, Boston, and Washington, D.C.. Kivvit prides itself on being a strategic advisor to organizations with big ideas and complex challenges.

Kivvit is defining the agency of the future. We don't have silos. We integrate our full suite of data-driven advertising and strategic communications capabilities across teams. Our holistic approach combines analytics, technology, and content to produce hyper-targeted campaign plans that shape public opinion, impact public policy, and enhance business outcomes. Our relentless focus on measurement means that our work maximizes results and achieves tangible goals for our clients.

Kivvit's culture is marked by an entrepreneurial spirit as well as an insatiable curiosity to master our client sectors and constantly find innovative solutions. We start from scratch every time we develop a campaign plan. No campaign is exactly the same; each is tailored to our clients' needs. That's what sets Kivvit apart.

- **Client Sectors/Industries**
- Energy
- •Regulated Industries
- •Technology & Innovation
- •Education •Corporate
- •Non-Profits
- Labor & Trade Associations
- •Health & Life Sciences
- •Transportation & Infrastructure
- •Food & Beverage
- •Sports
- •Media & Entertainment
- •Real Estate

•Defense

•Financial Services

Retail

Eric Sedler, founder & mng. partner; Maggie Moran, mng. partner; Rich Bamberger, Zach Silber, mng. dirs., NY; Tracy Schmaler, Kent Holland, mng. dirs., DC; Eric Herman, Sarah Hamilton, Maura Farrell, Sophie McCarthy, mng. dirs., IL

222 W. Merchandise Mart Plaza, Suite 2400, Chicago, IL 60654

Jeff Philips, gen. mgr.

1100 G Street NW, Suite 350, Washington, DC 20005

Justine Sessions, gen. mgr.

200 Varick St., Suite 201, New York, NY 10014

Damian Bednarz, gen. mgr.

608-612 Cookman Ave., Suite 5, Asbury Park, NJ 07712

Laura Matos, gen. mgr.

3250 NE 1st Ave., Suite 305, Miami, FL 33137

Kelly Penton-Chacon, dir.

- Airbnb
- Allstate

Anheuser-Busch Aon BAE Systems BlueCross BlueShield Citadel Delta Airlines Exelon Ford General Dynamics Google Lyft PSEG Tesla United States Olympic Committee University of Chicago

KMR COMMUNICATIONS

1815 Purdy Ave., Miami Beach, FL 33139 305/771-2425; info@kmrcommunications.com www.kmrcommunications.com www.twitter.com/kmrpr www.facebook.com/kmrpr PR firm specializing in beauty, fashion, medical and fitness. Founded: 1998.

Katherine M. Rothman, CEO



KOHNSTAMM COMMUNICATIONS

400 Robert St. N, Suite 1450, Saint Paul, MN 55101 651/228-9141; fax: 651/298-0628; biz@kohnstamm.com www.kohnstamm.com

PR strategy and brand positioning; consumer and B2B media relations; consumer advocacy and brand ambassador programs; influencer marketing and social media; digital content strategy and curation; crisis communications management; corporate communications; thought leadership content and speaking opportunities booked; partnership development; experiential marketing; paid media. Employees: 11. Founded: 1991.

Agency Statement: Kohnstamm Communications is a tight, strategic group that moves quickly and keeps process to a minimum. Accountability is a key factor at Kohnstamm and in an industry where there is no time for hand holding, accountability needs to be clear, transparent, consistent, and self-evident. Measurement, goals and accountability frees up our clients to focus on the high-value "forward-looking" strategic elements that are consequential to their program's progress and success. This Twin Cities-based agency has launched or served over 100 recognized brands — many of them subsequently acquired at high multiples thanks to Kohnstamm's great PR — brands such as: Honest Tea, Happy Baby, Naked Juice, Angie's BOOMCHICKAPOP and dozens of others. Kohnstamm's mission of "fulfilling the promise of PR" resonates with brands that need savvy, creative, disruptive, effective representation in a fiercely competitive and changing marketplace. Our guiding principle of "Fulfilling the promise of PR" is *everything* at Kohnstamm.

Josh Kohnstamm, pres. & CEO; Alan Newbold, consumer group VP & dir., brand & client svcs.; Aaron Berstler, bus. group VP & dir., agency systems; Kelly Olson, VP, consumer experiential mktg.

3M Food Safety Beech-Nut Blue Dog Bakery Bushel Boy Farms Edible Arrangements Fody Foods Good 2 Grow Nilan Johnson Lewis Law Firm truwhip



KONNECT AGENCY

888 S. Figueroa St., #1000, Los Angeles, CA 90017 213/988-8344; info@konnectagency.com

www.konnectagency.com

Food & beverage, franchise, lifestyle and family brands. Employees: 40. Founded: 2009.

Agency Statement: Konnect Agency is a strategic business partner for food & beverage, lifestyle, family, and franchise brands. The team of almost 40 professionals provides public relations, social media, influencer, content and marketing services focused on garnering measurable results that positively impact brand growth. Konnect Agency represents both national and international companies via offices in Los Angeles, New York, Denver and Austin, Texas. Clients include Fatburger, Lyft, KRAVE Jerky, Sky Zone, Mrs. Fields and ONE Brands, to name a few. Using an integrated-approach and with a desire to add incremental value, Konnect is a true partner that promotes client-agency transparency, the use of technology to better client relationships, and a thoughtful approach to media and influencer relations.

Sabina Gault, CEO; Monica Guzman Escobar, CCO; Amanda Bialek, exec. VP; Carmen Hernandez, mng. dir.

Dave & Buster's Fatburger Hungry Howie's Kite Hill KRAVE Jerky Lenny & Larry's Lyft Mrs. Fields Nautica ONE Brands Sky Zone The Goddard School Urban Remedy



KPS3

500 Ryland St., #300, Reno, NV 89502 775/686-7412; info@kps3.com www.kps3.com

Technology, SaaS, tourism, higher education, industrial, hospitality. Employees: 27. Founded: 1990.

Agency Statement: KPS3 is a digital-first agency with roots in the written word, delivering purposeful marketing, branding and public relations focused on moving companies toward universal growth. KPS3 knows that opportunity can be found through data. We help companies act on that data to connect brand-centric creative with quantifiable insights, driving bottom line results. KPS3 brings insights to life.

Rob Gaedtke, CEO & creative dir.; Kevin Jones, COO & creative dir.; Chrisie Yabu, dir., nat'l PR; Ira M. Gostin, VP, mktg. & client engagement

Dermody Properties Nevada Health Link REMSA Roundabout Grill & Catering Santa Maria Valley, California Sovos State of Nevada University of Nevada School of Medicine

KUNDELL COMMUNICATIONS

210 W. 89th St., #1N, New York, NY 10024 212/877-2798; fax: 212/877-3387; Kundellcommunications@gmail.com www.kundellcommunications.com Twitter: @kundellpr

Travel, associations. Founded: 2000.

Linda Kundell

Eurobound Jewish Travel Agency Sophia's Travel



KWE PARTNERS

1581 Brickell Ave., #1103, Miami, FL 33129 305/476-5424; escalera@kwepr.com www.kwepr.com Founded: 1979.

Agency Statement: A leader in travel and lifestyle public relations and marketing for over 35 years, KWE Partners has developed innovative marketing, public relations and social media campaigns for a "who's who" of luxury brands: from global hotel brands, boutique hotels, spas and resort developments, to destinations, cruise lines and travel technologies. We approach PR as a branding tool, with sales-oriented thinking and ROI. Our relationships secure clients top-tier media placements and our award-winning social marketing campaigns leverage influencer and consumer engagement to exponentially increase clients' visibility and online reach.

Karen Weiner Escalera, pres. & chief strategist

Mar Del Cabo Sofitel Rome Villa Borghese Velas Resorts of Mexico

KWITTKEN

(See KWT Global)



KWT GLOBAL

160 Varick St., New York, NY 10013 646/277-7111; fax: 212/658-0880; info@kwtglobal.com www.kwtglobal.com

Founded: 2006.

Agency Statement: KWT Global is a global brand strategy agency that employs an interdisciplinary, design-thinking approach to marketing and communications. We synthesize the most impactful elements of PR, influencer engagement, social and digital media, and content marketing to help our clients identify and demonstrate their best 'selves.' Headquartered in New York City with offices in London and Toronto, we are a multi-specialist agency serving clients across dozens of industry sectors, including American Express, Amway, Ricoh, Vanguard, Laurel Road, CGI, IRONMAN[™], Orangetheory Fitness, Leesa Sleep, frog design, Deloitte, Dataminr, Hisense, Pantone, Park Place Technologies, Quartz and PURE Insurance. KWT Global, formerly known as Kwittken, has been a part of the MDC Partners network since 2010.

Recent notable awards include:

2019

•Finalist: *Holmes Report* Sabre Awards North America (OkCupid, The ALS Association, Dia&Co)

•Finalist: The Shorty Awards (OkCupid, The ALS Association)

2018

•Winner: Big Apple Awards

Ironman for Reputation & Brand Management, Ironman for Marketing Consumer Services (Sports)

•Finalist: Holmes Report Hisense for 2 awards •Finalist: Holmes Report Sabre Awards Hisense, Pantone x Airbnb, Extend Fertility •Gold Winner, CPRS ACE Awards ACE Bakery for New Product or Service Launch Campaign of the Year •Bronze Winner: CPRS ACE Awards Invictus Games, Orangetheory Fitness 2017 •Bronze Winner: Cannes Lion Pantone Studio •Winner: PM360 Trailblazer Awards Zicam for Marketing Team of the Year •Winner: Holmes Report Sabre Awards Zicam for Healthcare Campaign of the Year •Finalist: Holmes Report Sabre Awards Agency of the Year •Winner: CPRS ACE Awards

Sleeman Breweries

•Winner: IABC Ovation Awards

Sleeman Breweries

•2017 NY Observer Top 50 PR Power List

Key People: Aaron Kwittken, founder & CEO, akwittken@kwtglobal.com; Gabrielle Zucker, exec. VP, global mng. dir., gzucker@kwtglobal.com; Shanee Goss Cohen, exec. mng. dir., NY, scohen@kwtglobal.com; Jeff Maldonado, mng. dir., NY, jmaldonado@kwtglobal.com; Sarah Moloney, mng. dir., London, smoloney@kwtglobal.com; Tran Nguyen, sr. acct. dir., Toronto, tnguyen@kwtglobal.com

Clients Include:

ACE Bakery American Express Amway ALS Association Better Homes & Gardens Real Estate Build.com CGI Dataminr Deloitte Extend Fertility FiscalNote frog Hisense Invictus Games IRONMAN Laurel Road Life Happens Morehouse OkCupid Oppenheimer Orangetheory Fitness Pantone POD's Puppies Behind Bars PURE Insurance Ricoh Soko Glam Windstream



KYNE

252 W. 37th St., Suite 500E, New York, NY 10018 212/594-5500; info@KYNE.com www.KYNE.com www.twitter.com/KYNE_INC www.linkedin.com/company/KYNE www.facebook.com/KYNEGlobal www.instagram.com/KYNEGlobal

Agency Statement: KYNE is an award-winning specialty health communications agency dedicated to helping improve and save lives. We were founded on the belief that communication is a powerful health intervention. Our team are alumni of global communications firms, nonprofit organizations, foundations and biopharmaceutical companies, united by a passion for making a real difference in health. We approach our work with compassion, enthusiasm and optimism. We love what we do, we live what we do, and we truly believe in what we do.

We have deep experience working with foundations and non-profits, government organizations and pharmaceutical and biotech companies around the world to address some of today's biggest health issues.

But our greatest strength isn't just our ability to connect the dots. It's in creating programs that achieve real change, leveraging our skills, expertise and passion to break down barriers. We develop and deliver tailored programs to meet each clients' goals and objectives.

David Kyne, founder & CEO; Maureen Byrne, Wendy Woods-Williams, exec. VPs; Joanne Wunder, mng. dir.; Michael Grela, Michele Kleinmann, Amanda Mulally, Darcy Sawatzki, Traci Tournoux, sr. VPs; Julie O'Donnell, global head of digital

U.S. OFFICES

Los Angeles

3900 West Alameda Ave., 15th flr., Burbank, CA 91505 424/274-0616

Business Inquiries: Wendy Woods-Williams

New York

252 W. 37th St., Suite 500E, New York, NY 10018 212/594-5500

Business Inquiries: Maureen Byrne

INTERNATIONAL OFFICES Dublin (Headquarters) Iveagh Court, Charlemont St., Dublin 2 +353 (0) 87 911 9186

Business Inquiries: Joanne Wunder

London

Hammersmith Foundry, 77 Fulham Palace Rd., London, W6 8JA +44 (0) 20 8049 8149

Business inquiries: Joanne Wunder

Key Clients: Alnylam AstraZeneca Parkinson's Foundation The Carter Center World Federation of Hemophilia



L.C. WILLIAMS & ASSOCIATES

150 N. Michigan Ave., #3800, Chicago, IL 60601 312/565-3900; fax: 312/565-1770; info@lcwa.com www.lcwa.com

Full-service integrated communications firm specializing in consumer and B2B marketing, including media relations, social media, digital marketing, brand building, corporate communications, employee and labor relations, community relations, crisis management, media training and design. Employees: 23. Founded: 1985.

Agency Statement: L.C. Williams & Associates is comprised of experienced, invested and creative individuals, providing clients a refreshing experience based on trust, flexibility and the delivery of meaningful results on time and on budget. Teams are fully immersed in clients' businesses and have the experience to offer honest opinions and creative solutions — always with an emphasis on how public relations will help clients' bottom lines.

Kim Blazek Dahlborn, pres. & CEO; Allison Kurtz, Shannon Quinn, Jim Kokoris, exec. VPs; Tim Young, Cheryl Georgas, Deanna Killackey, sr. VPs

Accreditation Assn. for Ambulatory Health Care Accreditation Council for Graduate Medical Education American Academy of Sleep Medicine Beam Suntory Boise Paper Conagra Brands Culligan International DAP De Rigueur Designs Ecore International Electrolux Fashion Bed Group First Alert/BRK Brands ForLife Products Healthcare Facilities Accreditation Program Jim Beam Bourbon Marley Engineered Products Pulmonary Fibrosis Foundation Rauland Rejuvenate Rolfe Pancreatic Cancer Foundation Trex Co. UnitedHealthcare of Illinois Urgent Care Assn. Water Tower Place Weil-McLain



LAK PUBLIC RELATIONS, INC. 1251 Avenue of the Americas, New York, NY 10020

212/575-4545; fax: 212/575-0519 www.lakpr.com

Corporate, financial, public affairs, crisis communications, real estate, law, consumer, healthcare, technology, environmental, not-for-profit, cultural affairs, travel & hospitality. Employees: 25. Founded: 1993.

Agency Statement: LAK Public Relations, Inc. has built an outstanding reputation for fresh ideas and effective strategies that help clients project their messages, fulfill their goals and achieve their bottom line objectives. Combining a strategic approach to communications with outstanding strength in media relations, the firm has developed highly successful public relations campaigns for scores of clients in a variety of sectors that have produced national and international exposure, as well as publicity in local markets around the country. The firm has also developed and executed crisis communications programs for major companies and has worked on special situations including litigations, bankruptcies and mergers and acquisitions, and has particular expertise working with clients at the intersection of government and the private sector.

Lisa Linden, pres. & CEO

Abrams Fensterman, LLP Andrew Tisch/Journeys Aquamarine Investment Partners Bingham Center CaringKind (Formerly Alzheimer's Association, New York City Chapter) Carter Burden Network Cooley LLP East River Fifties Alliance Emcor Group Families of Flight 93/Flight 93 National Memorial FIC Restaurants Gene Kaufman Architects Green-Wood Cemetery Hostess Brands, LLC Hotel Association of NYC Japan Art Assn./Praemium Imperiale K&R Preservation LargaVista Companies Lewis Baach pllc Martin de Porres School McCarter Theatre Center Miller Zeiderman & Wiederkehr LLP Rajat Gupta's Mind Without Fear Sabey Intergate Samaritan Daytop Foundation

Sanctuary for Families Solidcore Spitzer Engineering The Allure Group The Fortune Society The New Jewish Home Volunteers of America-Greater NY Zetlin & DeChiara LLP



LAMBERT

1420 Broadway St., Detroit, MI 48226 313/309-9500 www.lambert.com

Services: Public relations, investor relations, public affairs, crisis/issues management, brand & digital strategy, social media, web development, advertising, events, product & brand launches, corporate communications, litigation support, transaction communications.

Agency Statement: Lambert (www.lambert.com) is a top-50 PR firm, a top-10 investor relations firm, and top-10 private equity PR firm nationally with clients based in 20 states and six countries. The firm serves middle-market companies and national brands across a wide array of industries from its offices in Detroit, Grand Rapids and Lansing, Mich. and added a New York City office with the 2018 acquisition of Owen Blicksilver PR. Lambert is Michigan's largest PR firm and the state's largest bipartisan public affairs firm. The firm grew 32% in 2018, has posted 20 years of growth, been named *PR Week* and *PRNews* Small Firm of the Year, listed on the *Inc.* 5000 five times and earned *Crain's* "Healthiest Employers" and "Coolest Places to Work" awards. Lambert is also a global partner in PROI Worldwide, the largest partnership of independent PR firms in the world spanning 120 cities on five continents.

Lambert has assembled a team of national agency, corporate and Wall Street veterans with proven expertise in delivering tangible, winning results. This "difference" is best illustrated in our tagline - "The PR Firm That Can Read an Income Statement[®]." Our specialties and client roster span automotive, consumer packaged goods (CPG), food & beverage, health care, business services, manufacturing and technology.

Jeffrey Lambert, CEO; Don Hunt, pres.; Matt Jackson, partner & mng. dir.; Jordan Hoyer, Esq., partner & general counsel; Bill Nowling, mng. partner, Detroit; Kristin Celauro, mng. partner, New York; Heather Lombardini, pres.-Sterling Corp. unit

450 Seventh Ave., New York, NY 10123 212/971-9718

Clients Include:

Axalta Coatings Belle Tire Boulder Canyon Authentic Foods Bubbies Mochi Ice Cream Capital Impact Partners Cafe Valley Bakery Clearlake Capital Comfort Research Continental Automotive Denali Flavors/MooseTracks® Ice Cream Flint Community Schools Green Giant Fresh Hillsdale College Huron Capital Partners iEducation/Fusion Education International Automotive Components New Holland Brewing North American International Auto Show (NAIAS) Old Orchard Brands Plackers Pure Michigan/Mich. Economic Development Corp. Ranbow Child Care Centers Rembrandt Rockford Construction Spectrum Health Stroh Brewery Co. Tiicker Colony Capital (NYSE:CLNY) Mercantile Bank (NASDAQ:MBWM) MGP Ingredients (NASDAQ:MGPI) Spartan Motors (NASDAQ:SPAR) Thor Industries (NYSE:THO) Wolverine Worldwide (NYSE:WWW)





LANDIS COMMUNICATIONS INC.

1388 Sutter St., #901, San Francisco, CA 94109 415/561-0888; fax: 415/561-0778; info@landispr.com www.landispr.com

Consumer, consumer technology, B2B. Employees: 12.

Agency Statement: Named America's #1 PR Agency (Small Firm) (Ragan's) and #1 Healthcare PR Agency in America (Ragan's) and called "the Bay Area's consumer/B2B PR and marketing communications experts," San Francisco-based Landis Communications Inc. (LCI) is celebrating more than 25 years in business. LCI also is a Bulldog Award winner for social media and media relations and has been named the #1 Social Media Agency in the U.S. by TopPRAgencies.com.

LCI is a full-service public relations, digital/social media and marketing communications agency that specializes in consumer, consumer technology, B2B, corporate and institutional public relations campaigns that help support each business' identified goals. Through its Promised Results[©] return-on-investment program, LCI provides tangible metrics for your PR dollars. Clients include: Lucile Packard Children's Hospital Stanford, UCSF, Sutter Health, Global Alzheimer's Platform, Walmart, Match.com, California Bank & Trust, Brain Health Registry, Carrington College, MetLife, Whole Foods Market and more. LCI is a proud member of the National Gay & Lesbian Chamber of Commerce, is an official Corporate Diversity Supplier and certified as a Small Business Enterprise by the City of San Francisco. LCI is the San Francisco member agency of the Public Relations Global Network, with 50 affiliate agencies worldwide. Call us at: 415/561-0888 or visit LCI online at: www.landispr.com.

David Landis, pres.; Sean Dowdall, gen. mgr.; Brianne Miller, bus. dev. dir.; David Cumpston, dir.

California Academy of Sciences California Bank & Trust Carrington College Cold Stone Creamery **Emirates Airline** GAP Global Alzheimer's Platform Hilton Hotels Jack London Square Johnson & Johnson/Care4Today Kimpton Hotels and Restaurants KMD Architects Levi's Lotus Bakeries/Biscoff Cookies Lucile Packard Children's Hospital Stanford Match.com MetLife Native Trails NBC Universal Northstar Memorial Group Old Navy OnLok Senior Healthcare Peninsula Open Space Trust Pier 39 Port of San Francisco San Francisco Ballet San Francisco Symphony San Francisco Travel Save the Redwoods League Selequity SFJAZZ Sonv Stanford University Sutter Health Tiffany & Co. Tishman Speyer Troon Pacific TRUSTe UC Berkeley UCSF UDR Development Velodyne LiDAR

Vino Volo Walmart Whole Foods Market Xerox



LAUNCHS (QUAD.

LAUNCHSQUAD

340 Pine St., #100, San Francisco, CA 94104 415/625-8555; squad@launchsquad.com www.launchsquad.com Emerging technologies, consumer products and innovation. Employees: 115.

Founded: 2000. Agency Statement: LaunchSquad is an award-winning public relations and creative communications agency with offices in San Francisco, New York, Boston and Chicago. They are a group of dynamic storytellers who build meaningful brands by creating and spreading the stories of change-the-world companies.

LaunchSquad takes a customized, holistic approach to storytelling. Over the past 19 years, they have built long-lasting, powerhouse brands. Much like the disruptors they represent, they like to do things differently. LaunchSquad's expertise spans both consumer-facing and B2B clients in a variety of industries including consumer technology, enterprise technology, fashion, retail, entertainment, media, e-commerce, education, gaming, finance, energy and more.

Jason Mandell, Jesse Odell, co-founders; Lisa Picasso, consumer practice lead; Meghan Cavanaugh, sr. VP, talent

121 E. 24th St., 3rd Floor, New York, NY 10010 212/564-3665

Gavin Skillman, NYC lead

222 3rd St., #3100, Cambridge, MA 02142 617/945-1915

Mike Farber, Boston lead

20 W. Kinzie St., #9052, Chicago, IL 60654 415/819-9382

Daniel Paul, sr. VP

American Giant Bonobos Boxed Conde Nast Coursera D-Wave Earnest Getty Images GoFly/Boeing iHeartMedia iHeartRadio Jobvite Mass Mutual/IDEO Sage Software ServiceMax Uber Zenefits



LAVOIEHEALTHSCIENCE

One Thompson Square, #503, Boston, MA 02129 617/374-8800; schoe@lavoiehealthscience.com www.lavoiehealthscience.com

Strategic communications including public relations, investor relations and corporate communications, as well as marketing and digital communications. Employees: 15. Founded: 2001.

Agency Statement: LaVoieHealthScience is a health science focused, award winning integrated communications agency providing IR and PR bringing 18 years of industry-tested counsel to more than 375 clients. Our specialized expertise in biotechnology and pharmaceuticals, medical technology and devices, and digital and public health uniquely positions us to help clients make their health and science innovations known, understandable, and approachable to target stakeholders through carefully executed strategies and plans. The agency has received over 50 awards in recognition of the work it has done for emerging and established industry leaders helping our clients from development to launch to commercialization. We help advance health and science innovations by providing specialized thinking to clients throughout the company and product life cycle building innovation and value for human kind. We offer direct connections to media, investors, partners, advocacy groups, and KOLs. We are focused on building trust and long-term relationships based on the quality of the work that we deliver. Many of our client relationships go back over a decade.

Donna L. LaVoie, pres. & CEO; Douglas Russell, sr. VP & gen. mgr.; Sharon Correia, sr. VP, integrated comms.; Sharon Choe, sr. VP, IR & BD; Paul Sagan, asst. VP, IR & corp. comms.; Lisa DeScenza, asst. VP, integrated comms.; Ella Deych, VP, finance & opers.

Select Clients:

AC Immune SA **Bioharmony Therapeutics** Biotechnology Innovation Organization Carmell Therapeutics Genosco Landos Biopharma LEO Science & Tech Hub Life Sciences Corridor NewLink Genetics Newron Pharmaceuticals SpA Origenis GmbH Pathmaker Neurosystems Scioto Biosciences SIRION Biotech GmbH Symbiotix Biotherapies, Inc. Torreya Partners Triumvera Immunologics Xontogeny LLC



LAZAR PARTNERS

420 Lexington Ave., New York, NY 10170 212/867-1762; flazar@lazarpartners.com www.lazarpartners.com

Healthcare. Employees: 24. Founded: 2001.

Agency Statement: At Lazar Partners, we don't just deliver your message - we catalyze the connections that drive business results and enhance your reputation. Our clients count on us to deliver proactive strategic recommendations as well as flawless execution. For the last 18 years, private and public companies have benefited from our proven approaches to strengthening relationships with healthcare professionals, patients, third-party organizations, the financial community, the media, and business partners. Our commitment to clients is to forge trusting connections that build brand equity, increase goodwill and grow shareholder value.

Yet even companies with great reputations sometimes find themselves facing challenging situations that can harm their brand and we stand with you to manage and overcome crisis situations.

Fern Lazar, founder & CEO

LDWW GROUP

1444 Oak Lawn, #119, Dallas, TX 75230 214/783-8031; ken@ldwwgroup.com www.ldwwgroup.com Employees: 25. Founded: 2012.

Ken Luce, Chris Cradduck, Kristy Cook, Ken Maxwell, Jeff Orth, Brandon Smulyan, Jody Venturoni

Big 12 Conference Carnival Corp. Downtown Dallas, Inc. Dallas Women's Foundation Football Matters GameStop Medical City Okay to Say Pure Co. Texas Tech

LEAVITT COMMUNICATIONS

5221 Olive Hill Rd., Fallbrook, CA 92028 760/639-2900; fax: 760/639-3800; neal@leavcom.com www.leavcom.com

Technology, environmental and healthcare. Founded: 1991.

Neal Leavitt



LEWIS

111 Sutter St., #850, San Francisco, CA 94104 415/432-2400; hello@teamlewis.com www.teamlewis.com twitter.com/teamlewisglobal linkedin.com/company/lewis-global-communications Employees: 550. Founded: 1995.

Agency Statement: LEWIS is a PR, marketing and digital agency elevating the customer experience for the world's most beloved brands. Founded in 1995, the agency has grown from start-up to global multinational firm built to solve every communications problem, from awareness to demand, crisis, adoption and advocacy.

LEWIS is independent and 100% employee-owned with 29 offices and 550+ team members across North America, EMEA and APAC.

Sarah Aitchison, global opers. dir.; Simon Billington, exec. creative dir., US/UK; Stephen Corsi, exec. VP, US; Emma Jenkins, sr. VP, APAC; Ruth Jones, mng. dir., UK; Chris Lewis, CEO & founder; James Oehlcke, chief operating officer; Giles Peddy, sr. VP, corp. development, EMEA; Sarah Robinson, chief of staff; Yvonne Van Bokhoven, exec. VP, Europe; Andres Witterman, chief client officer, Europe

U.S. Offices: Boston, MA; Chicago, IL; New York, NY; San Diego, CA; San Francisco, CA; Washington, D.C.

EMEA Offices: Amsterdam; Antwerp; Barcelona; Brussels; Düsseldorf; Eindhoven; Frankfurt; Lisbon; London; Madrid; Milan; Munich; Paris

APAC Offices: Beijing; Hong Kong; Kuala Lumpur; Melbourne; Shanghai; Shenzhen; Singapore; Sydney

Network Partners: Argentina; Austria; Brazil; Czech Republic; Denmark; India; Israel; South Korea; Mexico; Russia; Switzerland; Taiwan; Turkey

Clients Include: Attunity BlackBerry Ciena Cisco Deliveroo eBay Epson Equinix Five Guys Gigaset GTT Houzz HvperX Imperva Jabra Jenny Craig KCOM Laserfiche LEDVance LG Chem LG Electronics LogMeIn Lutron Maintel Mitek Omron OpenText ParkMobile Polv Rugby Football Union Sage

SAS Schneider Electric ShareNow Siemens Socialbakers SocialChorus Super Duper Sutherland Targus TomTom Uber Utomik Veritas Webroot Wix.com Xfinity Communities Xiaomi ZAGG Zumba Fitness

LOGOS COMMUNICATIONS, INC.

P.O. Box 871346, Canton, MI 48187 734/667-2005; sue@logos-communications.com www.logos-communications.com @PRDiva

Associations, foundations, B-to-B, small business. Founded: 1999.

Agency Statement: The Logos Communications team is a group of seasoned professionals in metro Detroit who provide strategic public relations, marketing and communications counsel that's crafted to maximize effectiveness.

Susan Voyles, pres.; Kenneth H. Voyles, exec. VP

Bavarian Inn The Big Salad FOURMIDABLE Group Global Telecom Solutions Kaftan Enterprises National Gift Card Sonitrol Great Lakes



LOU HAMMOND GROUP

900 Third Avenue, New York, NY 10022

212/308-8880; fax: 212/891-0200; lhg@louhammond.com www.louhammond.com

Lou Hammond Group (LHG) is an integrated marketing communications firm serving eight key industries: Destinations, Economic Development, Travel & Hospitality, Cruise, Real Estate, Arts/Culture & Nonprofit, Culinary/Spirits and Technology. With offices in New York, Charleston, Houston, Miami and Los Angeles, the agency has 40 employees offering expertise in branding, public relations, digital, creative services and marketing strategy. For the past 35 years LHG has established a legendary reputation and set the benchmark as a leading mid-sized marketing communications firm, earning the agency one of the highest client-retention rates in the industry.

Agency Statement: LHG has become the industry leader by combining an innovative approach with a timeless work ethic and sense of integrity, empowering the agency to provide superior, results-driven marketing communications services to like-minded clients who set the standard within their respective industries.

The agency offers powerful multichannel programs, traditional and digital media relations, along with sound strategic vision, earning the agency the recognition and respect of today's most influential media professionals.

The agency employs industry-leading tactics and flawless execution to deliver campaigns that capture media attention, drive community engagement and build long-lasting consumer advocacy for clients.

Founded by industry trailblazer Lou Hammond, the agency takes pride in remaining fiercely independent and departing from business-as-usual. The agency provides superior service to its clients by working from an agreed-upon fee structure delivering a clearly stated program of work, not on time sheets, expenses are never marked up and clients never run out of "allotted time." With quality as a guiding principle, LHG has developed a proven yet agile strategic approach that contributes to its clients' success, earning it recognition as one of the nation's most award-winning marketing communications firms.

Lou Rena Hammond, chmn./founder; Stephen Hammond, CEO

Destinations

Visit Alexandria, VA Charleston Area CVB, SC Destination Panama City, FL Explore Bristol, RI Geneva Tourism, Switzerland Kentucky Department of Tourism Lackawanna County CVB, PA Market New Haven Mexico Beach Community Development Council, FL Montgomery Area Chamber of Commerce CVB, AL Nassau Paradise Island Promotion Board Visit Natchez, MS New Hampshire Div. of Travel & Tourism Development New Jersey Div. of Travel & Tourism Visit Norfolk, VA Paducah CVB, KY Panama City Beach CVB, FL Paradise Coast (Naples, Marco Island, Everglades), FL Paradise Island Tourism Development Assn., Bahamas Providence Warwick CVB, RI Redding CVB, CA Visit Sacramento, CA Visit Santa Barbara, CA Sonoma County Tourism Bureau St. Barts TOURISM Santa Fe, NM

TOURISM Santa Fe, NM Virginia Tourism Corp.

Culinary & Spirits

5Church Blade & Bow Sonoma County Vintners Sonoma County Winegrowers

<u>Hospitality</u>

Boar's Head Resort, VA Chartwell Hospitality Cliff House Maine David Citadel, Jerusalem Fischer Travel, Fischer-Rosenthal Consulting Grand Luxury Group Jumby Bay Island, Antigua Mamilla Hotel, Jerusalem Oberoi Hotels & Resorts Oetker Collection Red Mountain Resort, UT St. Regis Deer Valley, UT The Kimberly Hotel, NY The Set Hotels Wild Dunes Resort, SC

Economic Development & Technology M3

Market New Haven Montgomery Chamber of Commerce, AL

Cruise & Travel

American Queen Steamboat Company Burgess Yachts Collette Tours Seatrade Cruise Global Victory Cruise Lines

Arts, Culture, Attractions & Nonprofits

American Quilter's Society Brookgreen Gardens Children's Museum of the Lowcountry Cultural Council of Palm Beach County Gibbes Museum of Art Haunted Attraction Assn. MOTE Marine Laboratory & Aquarium New York Foundation for Senior Citizens, Inc. Space Center Houston Real Estate Balsam Mountain Preserve Kiawah River, SC Lowe Enterprises McNair Interests Nexton Sea Pines Community Services Associates The Beach Company Two Roads Development



LOVELL COMMUNICATIONS

3212 West End Ave., #500, Nashville, TN 37203 615/297-7766 www.lovell.com Twitter: https://twitter.com/LovellComm Facebook: https://www.facebook.com/LovellCommunications Lovell blog: http://www.lovell.com/our-outlook Crisis communications, transaction support and reputation management; media relations, thought leadership and strategic public relations; internal communications, including change management campaigns; community and stakeholder engagement campaigns. Marketing communications strategy and execution, including social media engagement campaigns, SEO and SEM.

Specialized issues management expertise in the communications aspects of mergers and acquisitions, regulatory issues, corporate bankruptcies, medical liability, workforce changes and litigation support. Employees: 17. Founded: 1988.

Agency Statement: With a 30-year track record of delivering strategic public relations counsel and exceptional client service, Lovell Communications is an award-winning firm serving a nationwide roster of health care clients.

We protect brand reputations and help health care companies build and grow their businesses through strategic communications and engagement.

We help organizations optimize opportunities, manage challenges and navigate changes and crises of all size. Our results-oriented communications programs focus on both business-to-business marketing and consumer engagement; we've also been recognized for our in-depth internal communication programs and persuasion campaigns.

Long-term clients include corporate and not-for-profit health care organizations of all sizes including publicly traded companies, start-ups, family businesses, pre-IPO companies, national associations and charitable organizations.

Learn more about the firm at Lovell.com or on Twitter, Facebook or the company blog.

Leadership team includes: Rosemary Plorin, pres. & CEO; Rebecca Kirkham, sr. VP; Robin Embry, Dana Coleman, Susanne Powelson, VPs

Partial list of clients: Acadia Health Activate Health Aris Radiology Ardent Health Services Baton Rouge General Chancelight Behavioral Health Clayton Associates Community Health Systems Compassus Health **Concert Genetics** Cone Health Diatherix Labs LifeCare Health Partners Maxim Health Services McLaren Health Care Meridian Behavioral Health Newpoint Healthcare Advisors Oceans Behavioral Health PathGroup Patient Focus Quorum Health Corp. Quorum Health Resources

SouthCentral Foundation Studer Group Surgery Partners TeamHealth Thomas Jefferson University Health TrustCore UC Health UnitedHealthcare UnityPoint Health



LOVIO GEORGE | COMMUNICATIONS + DESIGN

681 West Forest Ave., Detroit, MI 48201 313/832-2210; fax: 313/831-0240

www.loviogeorge.com

Full-service, integrated communications + design agency to the following industries: alternative energy, travel + tourism, transportation, sports + entertainment, consumer products + services, professional assn., education, economic + community development. Employees: 14.

Agency Statement: lovio george | communications + design opened its doors over 35 years ago in Midtown Detroit. As a communications + design agency, lovio george brands organizations and grows companies — creating well-known campaigns for both for-profit and non-profit organizations.

The agency's services include: marketing, advertising, design, public relations, corporate identity and brand development management, social + new media strategies, capital campaigns, community relations, special events, qualitative research, and web site development.

Its campaigns have been recognized for EMMY, Caddy + PRSA Awards, IABC Gold + Silver Quill Awards, and Mobius International Awards for Outstanding Creativity.

Christina Lovio George, pres. & CEO; John J. George, VP & creative dir.; Heather George, VP, media & integrated mktg.

Partial Client List: Capuchin Province of St. Joseph Cobo Center Community Foundation for Southeast Michigan Detroit Development Fund Detroit Regional Convention Facility Authority Detroit RiverFront Conservancy HNTB MDOT Midtown Detroit, Inc. National Coney Island New Economy Initiative / NEIdeas Regina Andrew Design Shinola The Henry Ford The Parade Co. Walbridge

– M



M BOOTH

Wholly-owned subsidiary of Next Fifteen Communications Group 666 Third Ave., 7th flr., New York, NY 10017 212/481-7000; fax: 212/481-9440

www.mbooth.com

Employees: 185. Founded: 1983.

Agency Statement: M Booth runs on two words: Be Inspired. The agency is a culture-first, progressive firm that attracts the best people and the best brands to a workplace alive with courage, ideas, respect and humanity. From the people we select for our teams to how we work with our clients to the passions we pursue outside the office, innovation, creativity and inspiration shape every part of our organization.

M Booth is known for award-winning integrated marketing campaigns that engage stakeholders through digital, social, earned media and experiential channels. Specialty practice areas span consumer, lifestyle and corporate communications for leading brands in CPG, food, fashion and beauty, wine and spirits, home, travel, online brands, small business and financial services. The agency thinks big and takes pride in its creative, entrepreneurial mindset, driven by a highly collaborative team of account planners, content marketers, media connectors, data-driven researchers, digital designers and social strategists.

M Booth is a wholly-owned subsidiary of Next Fifteen Communications Group, a family of marketing businesses spanning digital content, PR, consumer, technology, marketing software, market research, public affairs and policy communications with 42 offices around the world. The agency is a proud recipient of numerous Best Place to Work, Best Agency and Best Consumer Agency honors (*PRWeek, The Holmes Report, Digiday* and *Sabre*), and has won over 40 campaign awards in recent years.

Margaret Booth, chair; Dale Bornstein, CEO; Joseph Hamrahi, COO; John Lesniak, CFO; Adrianna Bevilaqua, CCO/mng. dir.; Jon Paul Buchmeyer, exec. VP/mng. dir.; Lauren Swartz, exec. VP/mng. dir.; Nancy Seliger, exec VP; Bonnie Ulman, chief planning officer; Matt Hantz, exec. VP; Jennifer Teitler, exec. VP; Rich Goldblatt, exec. VP

Offices: New York, San Francisco, Atlanta, Boston, Miami, Raleigh

Clients Include:

American Express Beiersdorf Brooks Sports Inc. Campari America Canada Goose Carnival Cruise Line EY First Data Google JCPenney Johnson & Johnson Leica LG Electronics Co. Lutron Morton Salt Northwestern Mutual Purple Carrot Patron Qurate Retail Group RCI Scholastic Corporation The Macallan Tinder Wharton Business School



MACCABEE

211 N. First St., #425, Minneapolis, MN 55401 612/337-0087; fax: 612/337-0054 www.maccabee.com

Blog: http://info.maccabee.com/blog

Twitter: @maccabeepr

Consumer and business-to-business public relations; corporate communications; new product launches, media training, social media strategies, inbound/content marketing, blogger relations and influencer marketing; and event/experiential marketing. Special expertise in corporate wellness/behavioral and mental health, b2B technology, real estate and food/agriculture. Employees: 10. Founded: 1996.

Agency Statement: A 5-time winner of *Minnesota Business* magazine's "100 Best Companies to Work For" award, Maccabee is a strategic public relations and online marketing agency providing clients with exceptionally creative media relations, online and corporate communications counsel. Recent successes include communications campaigns for Just BARE chicken and Crystal Farms cheese; the Foodsby online lunch delivery service, Acme Made backpacks and attaches, Learn To Live healthcare technology, and the Virgin Pulse employee well-being platform.

Paul Maccabee, pres.; Jean Hill, exec. VP; Christine Scherping, VP

MADISON ALEXANDER PR, INC.

250 El Camino Real, #116, Tustin, CA 92780 714/832-8716; fax: 714/832-8916; dchm@madisonalexanderpr.com www.madisonalexanderpr.com Technology PR. Employees: 11. Founded: 2004.

Dan Chmielewski, principal

Cequence CipherCloud DataLocker Flash Memory Summit Juniper Networks Lucy Security OneSpan Santa Fe Group Semperis Silverfort SPYRUS Stealthbits Technologies Virsec



MAGRINO PR

352 Park Ave. South, 6th flr., New York, NY 10010

212/957-3005; fax: 212/957-4071; allyn.magrino@magrinopr.com www.magrinopr.com

Travel & real estate, food, wine & spirits, design, consumer products, luxury goods, special events. Employees: 46. Founded: 1992.

Agency Statement: At Magrino, we put over 25 years of strategic insight and intelligence into everything we do. Employing our 360° lifestyle approach to brand building and public relations, our campaigns are focused, strategic and assembled to balance cost-effectiveness with positive results. That is the reason some of the world's most revered lifestyle brands turn to us — and return to us.

Magrino offers a full suite of public relations and social media services, from media relations and strategic partnerships to platform management, content creation and influencer and event marketing.

Susan Magrino, chmn. & CEO; Allvn Magrino, pres. & chief revenue officer; LeighAnn Ambrosi, exec. VP & chief admin. officer

111 W. 57th Street Cala di Volpe Canopy Hotels Champagne Nicolas Feuillatte Chateau de Pommard Christie's International Real Estate Conrad DC Conrad Dublin Conrad Hotels Cosmopolitan of Las Vegas Cuisinart Dean & DeLuca Flower Home Fontainebleau Miami Beach Grace Bay Resorts Harborside Hastens beds Hunter Douglas Independent Lodging Congress Jackson Park James Beard Awards Joali Maldives JW Marriott Miami Turnberry Resort JW Marriott Nashville LXR Hotels Marchesi Antinori Martha Stewart Miami Cocktail Co. Moet Hennessy Motto by Hilton The Duniway Portland

The Estate Yountville The Lexington The Ranch Malibu Scout SHA Wellness Clinic Waldorf Astoria Hotels Whispering Angel William Grant & Sons



MAIZE MARKETING

21031 Ventura Blvd., Suite 604, Los Angeles, CA 91364 818/849-5114 kevin@maizemarketing.com www.maizemarketing.com

Technology, security.

Employees: 6. Founded: 2009.

Agency Statement: Founded by Kevin Friedman in 2009, Maize Marketing has become the marketing industry leader within the security and technology industries. We take our clients on a journey to the top using, Strategic Planning, Content Marketing, Public Relations and Digital Marketing.

Our philosophy for growth has kept our core belief intact: the needs of our clients always come first. Any department, any discipline, any skillset you'll always find approachable faces eager to create collaborative solutions for your marketing challenges.

Kevin Friedman, pres.; Tory Hinton, dir., mktg.; Savannah Irwin, mgr., mktg.; Alyssa Potter, mgr., mktg.

Dahua Digital Watchdog FLIR Systems iluminar IMRON Louroe Electronics Magos Systems Mobotix Seagate Technology



MAKOVSKY

Founding member of IPREX, the world's second largest corporation of global independent agencies.

228 E. 45th St., New York, NY 10017

212/508-9600

www.makovsky.com

Divisions in financial + professional services, health, energy, manufacturing + sustainability, digital + innovation, consumer, and technology. Employees: 50. Founded: 1979.

Agency Statement: Makovsky, founded 40 years ago, has become one of the nation's leading global independent integrated communications consultancies by adhering to its original vision: that specialization in key areas is the best way to build reputation, sales and fair valuation for the client. Our competitive edge is reflected in our brand energy line: "The Power of Specialized Thinking." Our future forward legend is "Thinking Ahead"

Quality Commitment - Tracking over the past five years, 90% of Makovsky clients rate the firm as "very good" to "exceptional." To ensure client delight, an independent "Quality Assurance" expert checks in twice a year with clients. To further drive client satisfaction, the heads of each of the company's specialty practices are active in day-to-day client service. The firm's "One P&L" philosophy enables the firm to deploy the right talent at the right time to further the clients' business goals.

Global - Headquartered in New York with an owned office in Washington, D.C., Makovsky has agency partners in more than 30 countries

Continued on next page

MAKOVSKY continued

and in 40 U.S. cities through IPREX, the second largest worldwide corporation of independent agencies, of which it is the founder.

Accolades - In 2018, Makovsky won 15+ firm, people and campaign awards including *NY Observer* "PR Power List — Ranked #29", "Midsize Agency of the Year" by Bulldog Stars of PR, American Business Awards' "Agency Professional of the Year", "PR Agency of the Year", "Company of the Year in Marketing, Advertising and PR", and "HR Executive of the Year", as well as multiple Gold, Silver and Bronze Stevies.

Values Impact - Makovsky's internal values – innovation, initiation, communication, collaboration, motivation and education – are about ensuring external value and realizing the firm's mission: smart people working in harmony to help our clients and the agency win.

Kenneth D. Makovsky, CEO + President; Doug Hesney, Michael Kaczmarski, Penny Mitchell, Rob Schachter, Stacey Wachtfogel, exec. VPs; Lee Davies, Matt Higgins, Andrea Morgan, Loretta Prencipe, sr. VPs

1775 I St., NW, #1150, Washington, DC 20006 202/587-5634

Clients Include:



WebMD Western Union Xavient Information Systems

MANNFOLK PR

606 N. Larchmont, #206, Los Angeles, CA 90004 323/460-2633; dorothy@mannfolkpr.com www.mannfolkpr.com Fashion, beauty, design, lifestyle. Employees: 4. Founded: 2005.

Dorothy Mannfolk, owner; Joseph Pastrana, NY associate



MARATHON STRATEGIES

38 E. 29th St., New York, NY 10016 212/960-8120; barbara@marathonstrategies.com www.marathonstrategies.com

Public affairs, financial services, corporate affairs, digital advocacy, research, real estate, crisis communications, health care, technology, education, social issues, non-profits, sports/leisure, consumer. Employees: 40. Founded: 2008.

Agency Statement: Born from the trenches of some of the most high-profile political races over the past two decades, Marathon applies the fast-paced, results-driven execution of campaigns to the challenges of a wide range of brands, issues, and causes. We embed ourselves in our clients, organizations and we challenge the status quo, using our experience, intellect, and data and analytics to shape opinions and deliver results.

The Marathon team is as diverse as the services we offer. Experienced campaign operatives, crisis professionals, researchers, digital and data experts, government aides, reporters, lawyers, and television producers bring a unique perspective to every assignment. As a result, we are trusted advisers to a diverse portfolio of clients, all united by a need for independent, candid, and thoughtful counsel.

Phil Singer, founder & CEO; Jane Hardey, mng. dir. & COO; Joshua Baca, mng. dir.; Jim Scott Polsinelli, chief creative officer; Matthew West, chief talent officer



MARCH COMMUNICATIONS

226 Causeway St., 4th flr., Boston, MA 02114 617/960-9875; info@marchcomms.com www.marchcomms.com Founded: 2005.

Agency Statement: March Communications is a technology PR agency connecting innovation and people. Our insights-first methodology fuels our work crafting brand narratives and outcomes-oriented PR campaigns and experiences that bring innovation to life, inspire people to take action, and deliver mutual value to brands and buyers. Ours is a unique "under one-roof," model comprised of in-house researchers, content specialists, and seasoned PR pros. Our Consumer Innovation Group's shop within a shop structure enables our dedicated team of consumer brand planners, strategists and social and influencer authorities in our broader orbit.

We are a multi-award winning agency delivering smart, integrated, creative PR programs to a diverse portfolio of emerging and established technology and consumer brands from across the US and around the world. March has offices in Boston and Chicago.

Martin Jones, CEO; Cheryl Gale, pres.

20 W. Kinzie Street, 9th flr., Chicago, IL 60654 312/577-5557

AbleTo Aerohive Affectiva Algorand BlueCrest Continuum Dialog Dynatrace Emergn Forge.AI Gelato Inocybe Interxion Key Resources Ladder Lumeon Medal Mindbreeze Neurala Nielsen Catalina Solutions Noodle.AI Pitney Bowes PROS Sophos SSH Vault Zillion Zix

Marino.

747 Third Ave., 18th flr., New York, NY 10017 212/889-0808; info@marinopr.com www.marinopr.com

@marinopr

Media rels., strategic counsel, digital media, campaign mgmt., branding & reputation mgmt., public affairs, community rels., integrated mktg., corp. comms., crisis mgmt., media training & special events. Employees: 41. Founded: 1993.

Agency Statement: Marino is a full-service strategic communications firm that serves a broad client roster and is home to a talented, committed and diverse team of communications professionals and digital strategists in New York, Los Angeles, and Boston. Now in its 26th year, the company has represented various clients spanning a full spectrum of market sectors. Marino develops and implements comprehensive, 360-degree communications strategies that provide clients with demonstrable returns on their investments and advance specific organizational objectives. In 2015, Marino was named one of New York City's top PR firms - and, in 2016 and 2017, one of the most powerful firms in the country - by *The Observer*.

Frank C. Marino, CEO; John F. Marino, pres.; Lee Silberstein, chief bstrategy officer/mng. dir.; Robert Barletta, Cara Marino Gentile, exec. VPs

59 Greenwich AIANY AKRF American Friends of Tel Aviv University Anchin, Block & Anchin LLP Assa Properties, Inc. Biagio Cru & Estate Wines Big Brothers Big Sisters of NYC Blue School Bono USA Inc. Brooklyn Chamber of Commerce BRP Development Corp. Building and Construction Trades Council of Greater New York (BCTC) City of New Rochelle ConEdison Clean Energy Businesses (CEB) Crain's New York Business Crescit Capital Curaleaf, Inc. Cushman & Wakefield Derek Jeter's Turn 2 Foundation Douglaston Development Friedland Properties Garment District Alliance Handro Properties LLC Hotel Hugo

Industry City Jamestown - One Times Square JFKIAT, LLC (JFK Airport's Terminal 4) Kaufman-Silverstein/Arts District LCOR Lenox Terrace Development Manhattan Chelsea Market LLC Markwood McDonald's McDonald's Tri-State Co-Op Moinian Group, The Muss Development National Grid Navillus Inc. Nelson Management Group, Ltd. New York Edge New York Medical College New York University Center for Urban Science and Progress New York University Tandon School of Engineering NYC Pharmacist Society, Inc. Pothotics Quarters Rabsky Group Reckson-SL Green Red Hook Terminal Ronald McDonald House New York **Rubenstein Partners** RXR Glen Isle Partners LLC Silvercup Studios Starrett/Pembroke Stellar Management St. Francis College The Carlton Group Time's Up Touro College Triangle Equities **UES Management** Union Square Partnership VTS Westbrook Partners Williams Real Estate Co., Inc. Wolters Kluwer Legal & Regulatory Xtraction Services, LLC



MARKETING MAVEN PUBLIC RELATIONS

2390 C Las Posas Rd., #479, Camarillo, CA 93010 310/994-7380; fax: 310/868-0222; lindsey@marketingmaven.com www.marketingmaven.com

Multicultural, beauty/fashion, professional services, travel/hospitality, home furnishings, financial PR/investor relations, healthcare, food & beverage, entertainment/sports, technology, environmental/public affairs clients and social media. Employees: 10. Founded: 2009.

Agency Statement: With offices in Los Angeles and New York City, Marketing Maven's integration of PR and digital marketing helps provide a competitive edge to their clients. Marketing Maven helps businesses grow their revenues by developing campaigns that engage a target audience, generate sales then utilize advanced metrics to measure ROI. Their services aid national marketing campaigns and product launches with reputation management, organic SEO tracking, competitive analysis reports, influencer marketing and online product reviews to help increase revenue. Visit www.marketingmaven.com for more information.

Lindsey Carnett, CEO & pres.; John Carnett, VP, business dev.

Clients Include:

ZCP/DermSource

Allstar Products Group AllaModa Furniture Baby Trend

Continued on next page

MARKETING MAVEN PUBLIC RELATIONS continued

Blackstone Products Bryant University ChickenGuard Cleanlogic EVA Air French Canal Boat Company Freshcap Mushrooms Freshpet Hidden Iceland History Associates Institute for Better Bone Health Kingston Technology Lido Advisors Long Beach City College Merced Irrigation District Pawscout Pillow Pets Pohl Boskamp Invesco QQQ Championship Simply Fit Board Small Business Administration Snuggie Summit Malibu Travel and Adventure Show WaterAid Williams Data Management Women Presidents' Organization XYPRO Technology



MARKSTEIN

MARKSTEIN

1801 Fifth Avenue North, Birmingham, AL 35203 205/323-8208; danny@markstein.co marksten.co

Community engagement, content marketing, corporate communications, crisis communications, executive positioning, internal communications, media relations, media training, messaging, public affairs, reputation management, social media, SEM & SEO. Employees: 35. Founded: 2003.

Agency Statement: Markstein is a full-service marketing communications agency whose strategy-first, messaging-centric approach solves specific business problems to help clients capitalize on realized and unrealized opportunities. We develop custom, targeted messages and execute project- and partnership-based marketing communications programs to support each client's goals.

Our work blends strategy, creativity and innovation with six interrelated practice areas to generate a measurable impact and world-class client experience.

•Brand Management •Digital Influence

•Creative Experiences

•Media Solutions

Crisis Communications

•Public Affairs

Eileen Markstein, CEO & co-founder: Danny Markstein, mng. dir, & co-founder; Chris Hoke, exec. creative dir.; Keelie Segars, Greg Schumann, VPs

Air Line Pilots Assn. Alabama Possible Balch & Bingham LLP Diversified Gas & Oil Encompass Health EPL, Inc. Forensic Strategic Solutions J.H. Berry & Gilbert Mayer **Rives** Construction Royal Cup Coffee **RxBenefits**

Seiler Skin The World Games Birmingham 2021 This is Alabama Urgent Care for Children Walmart



MARX LAYNE & COMPANY

31420 Northwestern Hwy., #100, Farmington Hills, MI 48334 248/855-6777, x105; fax: 248/855-6719; mlayne@marxlayne.com www.marxlayne.com

Media relations, social media, crisis comms., special events, bus.-to-bus., public affairs, web-based marketing. Employees: 25. Founded: 1987.

Agency Statement: Founded in 1987, Farmington Hills, Michigan-based Marx Layne & Company is among the Midwest's leading independently owned public relations firms. The agency provides individualized integrated marketing and public relations services on a local, regional, national and global basis to clients in the automotive, manufacturing, retail, energy, eldercare, environmental, real estate development, entertainment, gaming, financial, hospitality, healthcare, and professional service sectors, as well as nonprofit organizations and municipalities.

Michael Layne, president



MASON PUBLIC RELATIONS

23 Amity Rd., Bethany, CT 06524 203/393-1101; fax: 203/393-4027 www.mason23.com

Corporate, marketing, digital and social media. Clients rely on Mason insight for uncovering and communicating what is at the heart of their brands. From developing authentic brand platforms to message development through implementation at every point of contact, Mason connects people to brands and brands to people. Employees: 25. Founded: 1980.

Agency Statement: At Mason, we'll help you connect with your stakeholders through relevant branded content across a combination of channels. Our professionals put our clients front and center in the public's hearts and minds.

Our areas of expertise include thought leadership programs, product marketing support through e-direct tools, media relations, events, social media, SEO and SEM approaches, event management and trade show engagement. Also rely on Mason for reputation management, crisis communications and media training.

Francis Onofrio, pres.; Derek Beere, dir.

Acadia Insurance Albertus Magnus College Connecticut Natural Gas Connex Credit Union Day Kimball Healthcare EAO **Energize Connecticut** Hospital for Special Care Mass. Interlocal Insurance Assn. (MIIA) Odyssey Logistics and Technology Precision Xray, Inc. United Illuminating Co., The Y2Y Yale New Haven Health

matter

MATTER COMMUNICATIONS 50 Water St., Mill #3, The Tannery, Newburyport, MA 01950 978/499-9250; info@matternow.com

www.matternow.com

Public relations, social media, digital marketing, creative, video. Employees: 160. Founded: 2003.

Agency Statement: Matter is a Brand Elevation Agency unifying public relations, social media, creative services and digital marketing into strategic, content-rich communications campaigns that inspire action and build value. Founded in 2003, with six offices spanning North America in Boston, Newburyport, Providence, Pittsburgh, Boulder and Portland, Matter works with the world's most innovative companies across high-technology, healthcare, consumer technology and consumer markets.

Scott Signore, prin. & CEO; Patty Barry, prin.; Mandy Mladenoff, pres.; Jennifer Karin, gen. mgr.; Jeff Tahnk, gen. mgr., digital mktg.; Tim Hurley, exec. VP; Jesse Ciccone, VP & mng. dir.; Anne Lines, Maria Brown, Matt Mendolera-Schamann, Michael Byrnes, Ryan Lilly, VPs

197 Portland St., 3rd flr., Boston, MA 02114

617/391-9898; mbyrnes@matternow.com

Michael Byrnes, VP

- 1136 Pearl St., #202, Boulder, CO 80302
- 720/577-5401; mbrown@matternow.com

Maria Brown, VP

2740 Smallman St., #540, Pittsburgh, PA 15222 412/588-6960, egielata@matternow.com

Emma Gielata, acct. dir.

239 NW 13th Ave., #201, Portland, OR 97209

260 W. Exchange St., #205, Providence, RI 02903 401/654-4976; mkuno@matternow.com

Mallory Kuno, acct. dir.

Atlantic Broadband Careport CureDuchenne CVS/pharmacy JBL JDA Software Johnson Controls Kepware Kespry La Brea Bakery Mindtree MIT Prof Education Modernizing Medicine Progress Software Skillsoft TheraCycle Unit4 UpRamp Vermont Nut Free Chocolates Windover Construction



MCA PUBLIC RELATIONS

3102 Maple Ave., #230, Dallas, TX 75201 214/654-0402; kellie@mcaprtexas.com www.mcaprtexas.com Specializing in travel hospitality food & bey

Specializing in travel, hospitality, food & beverage, restaurants, real estate, retail and wellness. Employees: 5. Founded: 1996.

Agency Statement: As a boutique agency with the talent and experience of any large one, we take a customized and tailored approach to all our client work. From luxury hotels, to unique restaurants and retail, to large, thriving corporate clients, we strive to make sure that each brand stands out from the pack by providing distinct communications strategies, coupled with tightknit media relationships and a reach that spans the country. We are based in Texas, but we have roots and relationships throughout the U.S., and can offer tailored media advice for any market. We offer the same services and resources as the bigger guys, but since we are smaller in stature, we are also able to provide the attention of a close confidant to motivate you, create clever events and communication strategies, and help your brand aspire to greatness.

Kellie McCrory, founder & "head cheerleader"

Aimbridge Hospitality Cancer Treatment Centers of America Canopy Dallas Uptown Empire Baking Co. Fisher Inn, Islamorada, Florida Fogo de Chao Hotel Adeline, Scottsdale, Arizona Hadley House, Islamorada, Florida Ocean Prime, Dallas, Texas Phoenix American Hospitality Renaissance Dallas Hotel Savor Gastropub The Hill Shopping Center The Retail Connection The Statler Westin Irving Convention Center at Las Colinas



MCDOWELL JEWETT COMMUNICATIONS

36 Trumbull St., Hartford, CT 06103 860/247-9100; Mcdowell@mj-comm.com

www.mcdowelljewett.com

Press relations & strategy, legislative & issue campaigns, public affairs, communication & reputation management, media training, digital management. Employees: 5. Founded: 2009.

Agency Statement: McDowell Jewett Communications works at the intersection of press, politics, and policy. In today's fast-paced news media world, we develop and execute strategies to achieve business goals, pass or defeat legislation, and manage crises. If you face a challenge, we have solutions.

Duby McDowell, Steve Jewett, Rebecca Brockway, Sarah Miner, Robyn Gengras, Jennifer Haverty, officers



MCS HEALTHCARE PUBLIC RELATIONS

110 Allen Rd., #303, Basking Ridge, NJ 07920 908/234-9900; elioth@mcspr.com www.mcspr.com

We are an independent, full-service public relations agency with deep scientific and healthcare expertise. Employees: 19. Founded: 1985.

Agency Statement: We started more than 30 years ago. We wanted to be a premier healthcare communications agency. And we became it. Today, we're the longest standing independent all-healthcare agency in the world. That focus will never change.

Our pursuit of healthcare was driven by the desire to be a part of the most vital industry to humanity – one full of innovation and excitement. Over the past three decades, the people at MCS have had the opportunity to do just that. We've helped tell the story of some of the biggest achievements in medicine – from the eradication of smallpox, to the launch of the world's first cardiovascular mega-trials, to the mapping of the human genome.

Clients turn to MCS because of our strong heritage in healthcare and reputation for quality work. Clients stay with us because the people here share their passion for life sciences and are supported by a culture that enables exceptional service.

Joe Boyd, CEO; Eliot Harrison, pres.; Chad Hyett, exec. VP; Jennifer Silvent, sr. VP; Karen Dombek, Laura de Zutter, VPs

81qd Allergan Bracco Diagnostics CSL Behring Cutanea Life Sciences Genentech Janssen Merck Photocure Spine Care Institute



MEDIAFY COMMUNICATIONS

201 N. Brand Blvd., #232, Glendale, CA 91203 626/372-7521; dsimonian@mediafycomms.com www.mediafycomms.com

Food & beverage, lifestyle, health & wellness, family & kids, beauty, technology, non-profit. Employees: 3. Founded: 2017.

Deanna Simonian, pres. & CEO

Boxy Girl BYD America Enlightened Ice Cream Fitlosophy Gardel's Fine Foods Jiminy's Way of Will



MEK GROUP

11405 N. Pennsylvania St., #103, Carmel, IN 46032 317/805-4870; fax: 317/844-4934; mike@themekgroup.com www.themekgroup.com

Employees: 7. Founded: 2001.

Agency Statement: MEK (Marketing Engagement Knowledge) holds an established reputation for doing what it takes to design, build and execute award-winning campaigns and projects for clients. MEK knows branding, healthcare, technology, B2B, finance, economic development, public affairs, digital MARTECH, retail and more. We scale to exceed your needs at a reasonable compensation level. We're an agile marcom agency ready to go to work and easy to work with - why not contact us right now?

Michael Snyder, pres. & mng. prin.; Jamie Snyder, VP

Daviess County Economic Development Corp. Indiana Economic Development Assn. Indiana Rural Health Assn. Indiana Rural Opioid Consortium (InROC) LifeNets International Mobile Drill International NikSoft Owen State Bank Smithville Fiber TCS Ancelus Database Whitebark Healthcare



MEKKY MEDIA RELATIONS INC.

The Wrigley Building, 410 N. Michigan Ave., #N700, Chicago, IL 60611 312/414-1883; michelle@mekkymedia.com

www.mekkymedia.com

PR strategy, media relations, media training, social media, influencer outreach, event promotion, copywriting. Employees: 8. Founded: 2016.

Agency Statement: Mekky Media is a boutique PR agency dedicated to delivering powerful publicity using trusted experience, innovative ideas and personalized attention. Our team consists of passionate professionals from the best PR firms in the country and former journalists who work with relentless drive to achieve success for clients who all have one thing in common - a good story.

Michelle Mekky, pres. & founder; Kelli Hartsock, sr. strategist; Carleigh Rinefierd, Jenny Quinn, acct. mgrs.; Tricia Sylvia, asst. A/E; Bill Rossi, CFO; David Viggiano, media rels. dir.; Sheryl Bass, pitcher

Clients Include:

Abt Electronics Chicago Lights Chicago Scholars Holiday Heroes IES Abroad Francesca's Restaurant Group Susan G. Komen Chicago Three60Fit Time Zone One Wealth Management Group Wi-Tronix



MERGE ATLANTA

10 Mansell Court East, #150, Roswell, GA 30076 770/998-0500; fax: 770/998-0208; infoATL@mergeworld.com www.mergeatlanta.com www.twitter.com/MERGE_Atlanta www.facebook.com/mergeatlanta www.linkedin.com/company/MERGE-Atlanta Marketing_communications_and_technology_agency_for_hes

Marketing communications and technology agency for healthcare. Employees: 70. Founded: 1997.

Agency Statement: MERGE Atlanta is a leading national marketing communications and technology agency for healthcare. We enable our clients to maximize their presence with earned, owned, shared and paid opportunities that drive engagement and conversion. Our offerings include public relations, digital marketing, technology development and content creation. MERGE Atlanta's expertise derives from a combined 20 years of experience working with hundreds of clients spanning the healthcare landscape.

Tom Brand, pres.; Keir Bradshaw, exec. VP, strategic services, technology

Top clients:

Baptist Health South Florida Cardinal Innovations Healthcare InformedDNA Medecision Parkview Health VCU Health Worldwide Clinical Trials

MerrittGROUP

MARKETING | PR | CREATIVE

MERRITT GROUP

8251 Greensboro Dr., #600, McLean, VA 22102 703/390-1500; fax: 703/860-2080; info@merrittgrp.com

www.merrittgrp.com

Merritt Group is an award-winning strategic communications firm specializing in public relations, digital & content marketing and creative services. The agency's practice group model is focused on Technology (cybersecurity, artificial intelligence, big data analytics, IoT, mobile, cloud, blockchain and more) as well as other key verticals including Government, Healthcare, Retail, Financial Services, Energy and more. We bring our creativity to PR in the digital era along with our deep domain expertise to help our clients reach their awareness, marketing and lead generation goals and dominate their markets. Our client roster includes organizations ranging from large, industry-leading enterprises to emerging, venture-backed innovators. Employees: 38. Founded: 1996.

Agency Statement: Merritt Group's philosophy starts with understanding our clients' target audiences and markets and developing powerful messages and creative programs that create awareness for their innovations. Our in-depth knowledge of our clients' competitors, industry trends and influencers turns our campaigns into immediate ROI for their business. Our client roster is a who's who of companies with one thing in common — a desire to use technology to turn their industry, or market, on its head.

We pride ourselves on delivering insightful, strategic communications approaches that take full advantage of the intersection of media, digital and creative based on analytical research. While the landscape has evolved, our passion for consistently delivering high-quality, well-executed creative campaigns is undiminished. Our goal is to help the world's most inspiring companies share viewpoints that get people talking and keep their audiences engaged.

We also have built our business on the expertise of our people by procuring and developing the industry's best talent. We foster innovation and experimentation that allows our people to develop their careers to their fullest potential and, in the process, deliver incredible service and value to our clients.

At Merritt Group, we are family. We are go-getters, authentic, and love a balanced and fulfilling work life. A four-time winner of the *Washingtonian* "50 Best Places to Work" award and other top accolades from *Washington Business Journal*, CARE and other PR and marketing industry media and associations, the agency places employee culture as a top priority, which has resulted in an industry-low turnover rate.

Alisa Valudes Whyte, sr. partner & CEO; Thomas Rice, exec. VP & partner; Jayson Schkloven, exec. VP & partner; John Conrad, exec. VP & partner

220 Montgomery St., #640, San Francisco, CA 94104 415/247-1660

Arctic Wolf Networks CalAmp Cvbrarv Cylance Endera GoodData Innovation Health IOActive MAXIMUS Medallia Mocana Monster Government Solutions Northern Virginia Technology Council Nok Nok Labs PAS Global Riverbed Public Sector Telos Unisys Public Sector Varonis Wandera



Merryman Communications

MERRYMAN COMMUNICATIONS

318 Avenue I, Suite 227, Redondo Beach, CA 90277 424/262-0708; betsy@merrymancommunications.com www.merrymancommunications.com

twitter.com/MerrymanComm

LinkedIn.com/company/merryman-communications/

Healthcare across virtually all industry categories/therapeutic areas: medical devices & diagnostics, biotech & pharmaceuticals, health IT, health plans, hospitals & physician groups/IPAs and nonprofits. Employees: 14. Founded: 2010.

Agency Statement: Merryman Communications works closely with clients ranging from start-ups to *Fortune* 500 companies as a strategic partner in integrated marketing, communications, public relations and digital marketing. We are a full-service agency based in Los Angeles with team members around the country. We're all seasoned veterans of global advertising and PR agencies, so we offer "big agency" know-how but with a boutique, specialty agency touch. Our virtual model helps your budgets go further.

Betsy Merryman, pres. & mng. partner; Ashley Cadle, Joni Ramirez, acct. dirs.

Active Implants Boston Scientific CHA Hollywood Presbyterian Medical Center Miach Orthopaedics Penumbra Regentis Biomaterials Silk Road Medical Smith & Nephew TherOx XPRIZE Foundation

MIGHTY

329 Bryant St., #4D, San Francisco, CA 94107 415/298-0416; hello@mightypr.com www.mightypr.com Technology, consumer technology, influencer rels., transportation tech. Employees: 15. Founded: 2011.

Candace Locklear, June Parina, Rebecca Fuller, partners

Airmap DCM Google Lime Bike Luminar Speck TravelBank



MOORE, INC.

2011 Delta Blvd., Tallahassee, FL 32303 850/224-0174; fax: 850/224-9286; Terriea@themooreagency.com

ww.themooreagency.com

Public relations, crisis, advocacy, digital, social, advertising, marketing, creative design, research, video, branding, strategic planning, training. Employees: 44. Founded: 1992.

Agency Statement: Moore is a nationally ranked integrated communications firm headquartered in Tallahassee, Florida and offices in West Palm Beach, New Orleans, and Denver. Our firm approaches client challenges using tailored marketing solutions custom curated from a mix of more than 12 services including branding, public relations and advertising. Moore's multichannel approach places audiences at the center of a meaningful experience with brands. Our key differentiators are advocacy, digital, social and multicultural communications. We are a team of skilled communicators who shape opinions, shift behaviors and incite action with excellence in client servicing. For more information about Moore, visit www.themooreagency.com

Karen B. Moore, CEO & founder; Richard Moore, COO & gen. counsel; Terrie Ard, pres.

A sampling of our clients: ABLE United BASE CareerSource Florida Florida College Systems Florida Dental Assn. Florida Healthy Kids Florida Prepaid College Board Florida Sheriffs Assn. Florida Sterling Council Ford Motor Co. Georgia-Pacific Hancock Bank Johnson & Johnson Max Planck Florida Institute Next Fifty Northwest Florida Beaches International Airport

Pharmaceutical Research & Manufacturers Assn.

MorganMyers

Ideas that move you

MORGANMYERS

Partner in The Worldcom Public Relations Group N16 W23233 Stone Ridge Dr., #200, Waukesha, WI 53188 262/650-7260; fax: 262/650-7261; toliver@morganmyers.com www.morganmyers.com

Comms. planning, integrated mktg. comms., corporate affairs and social responsibility, issues mgmt., int'l, agriculture, food, bus.-to-bus., biotech, healthcare, technology. Employees: 36. Founded: 1982.

Agency Statement: MorganMyers is a strategic communications firm that builds, protects and promotes brands that help feed the world. We believe insights inspire ideas and we use our deep agricultural and supply side food chain expertise to create programs that build trust and move brands forward. Our consumer team has helped some of the most respected brands in the world connect with consumers in meaningful ways. We provide strategic communications counsel, including planning and executing public relations, new media, social media and digital services, advertising, research and integrated marketing communications programs. We serve clients internationally throughout the WorldCom Group.

Tim Oliver, pres.; Linda Wenck, dir. of corp. affairs & social responsibility; Max Wenck, dir. of agriculture & pasture-to-plate practices

1005 Stratford Ave., Waterloo, IA 50701

319/233-0502; fax: 319/233-8077; jstewart@morganmyers.com

Janine Stewart, dir., integrated mktg. comms.

American Farm Bureau Federation Chicago Cutlery DNA Genetics Foremost Farms USA General Mills Giant Eagle Hansen Ag Solutions Hormel Illinois Agriculture Coalition Illinois Corn Growers Assn. Illinois Pork Producers Assn. Illinois Soybean Assn. Iowa Corn Growers Assn. Landmark Services Cooperative Merck Animal Health New Balance Commodities Professional Dairy Producers of WIS The Nature Conservancy (Iowa) The SCN Coalition Tonisity United Soybean Board (projects)



WORLDCOM Public Relations Group

MOTION

MOTION AGENCY, INC., THE

325 N. LaSalle Dr., Chicago, IL 60654 312/565-0044; wmarshall@agencyinmotion.com https://agencyinmotion.com

Branding, content and PR specialists who keep brands in perpetual motion: positioning, naming, design, messaging, media relations, social management, event planning, crisis comms, content strategy/creation. Employees: 58. Founded: 2006.

Kimberly Eberl, founder & CEO; Bonni Pear, exec. VP, entertainment PR; Wheatley Marshall, Maureen Brennan, sr. VPs, PR; Emily Towey, VP, PR

Ann & Robert H. Lurie Children's Hospital of Chicago Boys & Girls Clubs of America Cancer Treatment Centers of America Exelon Corp. Feld Entertainment Gladiator by Whirlpool Gold Eagle Co. Haribo Home Depot Medieval Times National Headache Foundation National Louis University Rheem Manufacturing Co. S&C Electric Co. Serta Simon Property Group Tractor Supply Co. Truluck's Seafood, Steak & Crab House World of Whirlpool



MOWER

Integrated Advertising and PR/PA firm; Member of IPREX 211 W. Jefferson St., Syracuse, NY 13202 315/466-1000; fax: 315/466-2000 www.mower.com

Adv., public relations and public affairs, social media, content marketing for b-to-b, consumer, travel and tourism, energy and sustainability, health care, buildings and construction, cars & trucks, new moms. Employees: 170. Founded: 1968.

Agency Statement: Mower is a Public Relations and Public Affairs agency operating within a digitally integrated marketing communications firm. Mower PR & PA Group is well-balanced in both consumer and business-to-business PR, and has specialized expertise in public affairs, social media, event activation, content marketing, crisis and reputation management, executive training and cause-related marketing. Mower has nine offices in Buffalo, Rochester, Syracuse, Albany, and New York, N.Y.; Cincinnati; Charlotte, N.C.; Atlanta and Boston.

211 W. Jefferson St., Syracuse, NY 13202

315/466-1000; fax: 315/466-2000; scrockett@mower.com

Stephanie Crockett, sr. VP, mng. dir.

50 Fountain Plaza, #1300, Buffalo, NY 14202 716/842-2233; fax: 716/842-1271

Christine Dougherty

28 E. Main St., #1960, Rochester, NY 14614 585/385-2000; fax: 585/385-2003; brye@mower.com

Brad Rye, sr. VP, mng. dir.

30 South Pearl St., #903, Albany, NY 12207

518/449-3000; fax: 518/449-4000

Andrew Rush

615 S. College St., #300, Charlotte, NC 28202 704/375-0123; fax: 704/375-0222; rlyke@mower.com

Rick Lyke, exec. VP, mng. dir., PR & PA

201 17th St. NW, #500, Atlanta, GA 30363 678/587-0301; fax: 770/481-1500; tarmentrout@mower.com

Tom Armentrout, exec. VP, mng. dir.

830 Main St., 10th flr., Cincinnati, OH 45202 513/381-8855; gthomas@mower.com

Geoff Thomas, sr. VP, mng. dir.

750 Lexington Ave., 9th flr., New York, NY 10022 212/980-9060; mgendron@mower.com

Mary Gendron, sr. VP, mng. dir.

134 Rumford Ave., #307, Newton, MA 02466 781/893-0053; fax: 617/663-6330; motoole@mower.com

Mark O'Toole, group VP

Alley Cat Allies BlueCross BlueShield of Western New York Bonadio Group Charlotte Pipe Daimler Trucks North America Domtar Epsom Salt Council



EyeMed First Energy Keselowski Advanced Manufacturing Lufthansa Luxottica National Grid Nucor Paychex Pebble Beach Prysmian Group Signature Brands Sun Chemical Welch Allyn Western New York Ford Dealers



STRATEGIC COMMONICATIONS

MP&F STRATEGIC COMMUNICATIONS

611 Commerce St., #3000, Nashville, TN 37203 615/259-4000; fax: 615/259-4040; info@mpf.com www.mpf.com

Integrated communications, including public relations, marketing, advertising, digital services and research; clients represent a variety of industries, including health care, education, real estate and development, sports and entertainment, travel and tourism, retail, technology and banking. Employees: 71. Founded: 1987.

Agency Statement: MP&F Strategic Communications is the largest locally owned PR firm in Tennessee. We are a team of 70 communications strategists that works with clients large and small from all over the country in a variety of industries, from health care to technology to hospitality and tourism. Media relations, marketing, digital strategy, influencer outreach, partnership building, advertising and great design work are just a few of the tools we use daily. Find us online at www.mpf.com and @mpfpr on Facebook, Instagram and Twitter.

Alice Chapman, mng. partner; Katy Varney, Keith Miles, David Fox, Jennifer Brantley, partners; Mark McNeely, sr. partner; Mary Ruth Raphael, Courtenay Rossi, Javier Solano, VPs; Roger Shirley (editorial), Mary Elizabeth Davis (creative svcs.), Annakate Ross (digital svcs.), Knight Stivender (integrated marketing), Deborah Armour (IT), directors; Chad Raphael, CFO

Clients Include:

Asurion Athens State University Austin Peay State University Blue Cross Blue Shield of Tennessee Cox Automotive CSX Transportation Department of Labor-Job Corps FirstBank Integral Senior Living Nashville Chamber of Commerce Nashville Public Education Foundation Nashville Soccer Club Nissan Ohio Valley Conference Opry Mills PhRMA Renaissance Hotel - Nashville Republic Services Skanksa Solstice Senior Living The Hermitage TVA Western Governors University Williamson Medical Center



MSR COMMUNICATIONS, LLC

832 Sansome St., 2nd flr., San Francisco, CA 94111 415/989-9000

www.msrcommunications.com

Top boutique PR firm, specializes in emerging-growth technology and consumer-lifestyle clients. Founded: 1999.

Agency Statement: MSR Communications is an independent public relations firm that offers award-winning creative intelligence and superior communications management services to technology, B2B and consumer lifestyle companies. The firm has practice areas in media, analyst and influencer relations; social media and digital marketing communications; speaker placement programs; corporate positioning and messaging; and crisis/reputation management. MSR Communications has been recognized as the Best Boutique PR Firm; the Best Tech PR Firm in California; and named one of the Top Places to Work in PR.

Mary Shank Rockman, CEO

CalExotics Connect Solutions Evivo Evolve Biosystems Infoworks Kaptivo The Myers-Briggs Co. Waterline Data



MURPHY O'BRIEN

11444 W. Olympic Blvd., #600, Los Angeles, CA 90064 310/453-2539; fax: 310/264-0083; info@murphyobrien.com Travel, real estate, lifestyle, social media. Employees: 61. Founded: 1989.

Agency Statement: We are an innovative team of master storytellers who elevate and build brands, deliver the exceptional, and ignite and cultivate powerful relationships.

Karen Murphy O'Brien, chmn. & CEO; Brett O'Brien, mng. dir.; Allyson Rener, pres.

Air Tahiti Nui Arizona Biltmore, A Waldorf Astoria Resort Ascent Auberge Beach Residences and Spa Fort Lauderdale Auberge du Soleil Auberge Resorts Big Cedar Lodge Big Cypress Lodge BJ's Restaurants, Inc. Calistoga Ranch Carmel Valley Ranch Chileno Bay Resort & Residences Chrysalis Cinepolis Clear Creek Tahoe Compartés Chocolatier Conrad Bora Bora Edward Thomas Collection Esperanza, An Auberge Resort Four Seasons Resort Punta Mita Gansevoort Turks & Caicos Geolo Capital Grace Hotels Grand Lux Café Greystar GP

Hacienda AltaGracia Half Moon Bay Antigua Hotel Californian Hotel Jerome Hotel Wailea Hyatt Regency Huntington Beach Resort & Spa Hyatt Regency John Wayne Airport Hyatt Regency La Jolla Islands JC Hospitality LLC Ka'anapali Beach Hotel Kohanaiki La Amada La Quinta Resort & Club Las Vegas Sands Luana Lynx Grills, Inc. Madeline Hotel Malliouhana, An Auberge Resort Mandarin Oriental Hotel & Residences Honolulu Marie Callender's Restaurants Mastro's Restaurants Nanuku Fiji National Children's Chorus Nunzio M. DeSantis Architects Oceanwide Plaza Ojai Valley Inn & Spa Palisades Pancho's Cheese Dip Paul Ferrante Peninsula Papagayo **Polaris Pacific** Portside Ventura Harbor Prince Resorts Hawaii Quail Lodge & Golf Club Querencia Rock Sugar Sally Forster Jones Group Sanderling Resort Santa Catalina Island Co. Serafina Beach Hotel Sereno Hotels Social Monk Solage, An Auberge Resort Summerhill Homes Sun Valley Resort TCS World Travel The Beverly Hilton The Hollywood Roosevelt The Lodge at Blue Sky The Mayfair The Peninsula Beverly Hills The Peninsula Hotels The Post Oak The Vintage Club Thompson Seattle Timbers Hokuala Kauai Toscana Country Club Trumark Homes Turtle Bay Resort Urban Commons Ventana Big Sur Visionary Women Ward Village westdrift Manhattan Beach Whitetail Club and Shore Lodge Wilshire Skyline



MATTER MORE +

MWWPR

304 Park Ave. South, 8th flr., New York, NY 10010 212/704-9727; sghazaii@mww.com

www.mww.com

Corporate communications, executive eminence, consumer marketing, sports and entertainment, B-to-B, technology, healthcare, crisis communications/issues management, public affairs, food and beverage, LGBTQ/diversity & inclusion. Employees: 188. Founded: 1986.

Agency statement: Driven by data and powered by humans, MWWPR is among the world's leading independent, integrated PR agencies with the industry's top innovative players, strategic thinkers, hybrid creatives, and technicians. We are an interconnected, multi-faceted arsenal of talent, committed to making each client matter more by delivering on a people-first, client centric promise that leans heavily into a digitally-led, content-driven approach to maximize earned outputs and business impact.

Michael Kempner, founder & CEO; Bret Werner, pres.; Will Starace, CFO; Gina Cherwin, chief people officer; Parker Ray, chief digital strategist; Carl Sorvino, exec. creative dir.; Carreen Winters, chief strategy officer; Dawn Lauer, Tara Naughton, Karen Clyne, Ryan Mucatel, Joe Flores, Michelle Rios, exec. VPs

Sample of retainer clients: Air New Zealand Atkins Nutritionals Inc. E. & J. Gallo Winery FanDuel Men's Wearhouse Nikon Omron Healthcare Red Lobster RetailMeNot Stoli Subaru of America Waste Management

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NADEL PHELAN INC.

2125 Delaware Ave., #A, Santa Cruz, CA 95060 831/439-5570; fax: 831/439-5575; info@nadelphelan.com www.nadelphelan.com Technology PR.

Cara Sloman, exec. VP

Cisco Systems FileMaker Fortinet SSH Communications Security

NEWELL PUBLIC RELATIONS LIMITED

2107 Island Place Tower, 510 King's Rd., North Point, Hong Kong 852 2572 2100; fax: 852 2572 2113; newbiz@newell.com www.newell.com

Technology, consumer, travel. Employees: 30+. Founded: 1993.

David Croasdale, mng. dir.; Maggie Chan, China dir.

Adobe Aspentech Palo Alto Networks Riverbed Ruckus Networks Seagate Technology Software AG

NEWMAN GROUP, THE

220 East 63rd St., New York, NY 10065 212/838-8371; hello@newmangroup.com www.newmangroup.com Specializing in presentation, media and crisis communications training. Founded: 1986.

Richard M. Newman, COO



NEWMANPR

2140 S. Dixie Hwy., #203, Miami, FL 33133 305/461-3300; buck@newmanpr.com

www.newmanpr.com

Leisure travel, cruise, maritime, cruise lines, seaports, destination marketing, media relations, social media, influencer relations, publishing, newsletters, crisis communications, reputation management. Employees: 9. Founded: 1946.

Agency Statement: For more than 72 years, NewmanPR has been providing our clients creative, customized and cost-effective marketing communications and media relations services. We help clients define their goals and then communicate their messages by aggressively seeking coverage in consumer, broadcast, trade and social media.

Andy Newman, pres.; Buck Banks, sr. VP; Julie Ellis, VP; Carol Shaughnessy, sr. A/E; Laura Myers, Daniel Sacerio, A/Es; Ashley Serrate, mgr., media rels.

Carnival Cruise Line Carnival Foundation Costa Cruises North America Florida Keys & Key West Tourism Council Holland America Line



COMMUNICATIONS

NICHOLAS & LENCE COMMUNICATIONS 28 W. 44th St., #301, New York, NY 10036 212/938-0001

www.nicholaslence.com Real estate, tourism, non-profit, crisis comms. Employees: 14.

Cristyne Nicholas, CEO; George Lence, Pres.

The ARK at JFK Armory Track & Field Belmont BID Berkeley College The Broadway Assn. BUS4NYC Caesars Entertainment Clean Energy Fuels Dalup Modern Indian The Emerson Resort & Spa Empire City Casino Empire Outlets Environmental Science Associates Flatiron BID Gray Line CitySightseeing New York Greater New York Hospital Assn. Hornblower Cruises & Events Jacob Burns Film Center The John Gore Organization Lillie's Victorian Establishment Lincoln Square BID LiveOnNY Mamaroneck Coastal Environment Coalition National Center for Law and Economic Justice National Geographic Encounter: Ocean Odyssey Norm Champ NYC Ferry

New York Coalition of Code Consultants The New York Wheel Oscar Wilde NYC Papillion Bistro & Bar Pip's Island Ride of Fame Ripley's Believe It or Not! Times Square Sleepy Hollow LDC Staten Island Chamber of Commerce Statue Cruises and Events Statue of Liberty - Ellis Island Foundation Thales Times Square Advertising Coalition Wendy Hilliard Gymnastics Foundation



NIKE COMMUNICATIONS, INC.

75 Broad St., #815, New York, NY 10004 212/529-3400; info@nikecomm.com www.nikecomm.com

Full service communications firm specializing in luxury and prestige lifestyle brands. Offices in New York, New York and Los Angeles, California. Employees: 75. Founded: 1984.

Agency Statement: Nike Communications is a creative communications agency specializing in the marketing of luxury and prestige brands.

Always on the pulse of the cultural zeitgeist, we are a creative hub for shifting brand perceptions, enhancing image in media, growing social presence and building brands.

From high-level feature stories in influential media to innovative programs, partnerships and events that drive conversation online, we devise clever strategies to reach the right audiences.

Leadership Team: Nina Kaminer, pres. & founder; Abby O'Melia, exec. VP; Bernice Kwok-Gabel, chief creative officer; Ross Matsubara, VP, spirits/style dir.; Pieter van Vorstenbosch, Matthew Smith, VPs, wine, home and design; Katie Archambault, travel, real estate and wellness; Callie Stanton, VP, travel, real estate and wellness; Gina Cannon, Brian Boye, VPs, lifestyle; Raveena Parmar, VP, digital

Client List:

Amour Vert Billy Reid Bombay Sapphire Bonterra Organic Vineyards Carine Roitfeld Studio Chateau Minuty Clinique Cooper & Thief D'USSE Gillette Labs Grey Goose Gurney's Resorts Hakkasan Group Halo Sport Homepolish IWC Schaffhausen LAFCO McIntosh MiaDonna Miraval Group Moet & Chandon Mohonk Mountain House Monthlanc Revolve Robert Mondavi Rosewood Hotels & Resorts Saje Santa Teresa Savannah College of Art & Design Sentient Jet SHVO Sterling Vineyards St. Germain Swarovski Technogym The Art of Shaving The Breeders' Cup The Fleur Room The Fife Arms (Hauser & Wirth) The Prisoner Wine Co. Timbers Resorts Villency Design Group Wusthof YSL Beaute



NJF, AN MMGY GLOBAL COMPANY 360 Lexington Ave., 10th flr., New York, NY 10017 212/228-1500

www.njfpr.com

Travel & tourism, hospitality, lifestyle PR. Employees: 60 in PR; 400+ agency-wide. Founded: 1981.

Agency Statement: At NJF, an MMGY Global company, we are global connectors, storytellers and curators of travel experiences – inspiring people to view the world differently and then see it for themselves. As marketers specializing solely in travel and hospitality, we help put travel brands on the map and navigate their narrative through innovative thinking, creativity and storytelling. NJF offers boutique service and expertise in consumer and trade media relations, social media, corporate and brand positioning, experiential and event marketing, strategic partnerships and promotions, influencer engagement and crisis communications.

For those seeking senior level counsel, unwavering brand advocacy and unrivaled media savvy, NJF is a PR powerhouse and one-stop shop. Hundreds of hotel, destination, travel and lifestyle brands have entrusted their reputations to NJF whose "Leave No Stone Unturned" philosophy has catapulted the firm to the top. Our integrated PR and social media team prides itself on long-standing client relationships and an innate ability to move within many spheres: tapping media and industry influencers, forging creative partnerships, uncovering strategic advantages, and providing global perspective. Our campaigns are rooted in research and insights, and we are master storytellers and content creators who know how to make news out of simple concepts or large-scale programs. We forge an emotional connection to reach our audiences where they live, work and play.

Industry innovators and thought leaders, NJF is the pioneer of Hotel Week NYC, and MMGY is the author of the widely acclaimed *Portrait of American Travelers®* annual research study. With offices in New York City, Kansas City, Los Angeles, London, Miami, Madrid, and Washington, D.C. and an international partner network, Travel Consul, we serve many of the world's premier travel and tourism brands. Other MMGY Global areas of expertise include research and insights, strategic communications planning and implementation, brand marketing, traditional and social media buying, digital/social media strategy, website development and management, e-CRM, travel industry relations and international destination representation.

Nancy Friedman, founder; Julie Freeman, exec. VP & mng. dir.; Lauren Kaufman, sr. VP

Clients Include: Amtrak Blue World Voyages Borgata Hotel Casino & Spa British Virgin Islands Cheap Caribbean Costa Rica Tourism Eurail Generator Hostels Hamilton Princess Hotel Vermont Intrepid Travel ITC Hotels Kennebunkport Resort Collection Lufthansa Oceania Cruises Pod Hotels Proper Hotels Refinery Hotel Rhode Island Tourism Sea Island South Dakota Tourism St. Petersburg/Clearwater Tahiti Tourism The Asbury The Beaches of Fort Myers & Sanibel The Bowerv The Marmara Visit California Visit Dallas



NORTH 6TH AGENCY

NORTH 6TH AGENCY, INC. (N6A)

50 Greene St., 3rd flr., New York, NY 10013 212/334-9753; fax: 212/334-9760; marketing@n6a.com www.n6a.com

Technology, professional svcs., financial svcs., healthcare, food/ beverage, consumer, cybersecurity, cannabis, retail, travel/hospitality, telecommunications. Employees: 45. Founded: 2010.

Agency Statement: North 6th Agency, Inc. (N6A) is an award-winning brand communications and social media agency based in New York City, Toronto and Boulder. Our client roster includes emerging, mid-sized and enterprise brands from more than 30 industries. N6A has received several industry accolades, including consecutive spots on *O'Dwyer*'s "Top PR Firms" ranking and the *New York Observer* "PR Power 50" list. N6A was also included in *PRWeek*'s 2017 Best Places to Work and *Entreprenuer*'s 2018 Top Company Cultures.

Our "Compete and Care" culture and "Embrace the Pace" atmosphere have been lauded as one of the most rewarding, collaborative and unique to the agency world by *Forbes*, Monster.com, *New York Post*, *Chief Learning Office Magazine*, *Entrepreneur*, and others. For more information on N6A, visit www.n6a.com, and for more information on N6A's "Compete and Care" culture and perks, visit www.competeandcare.com.

Senior mgmt.: Matt Rizzetta, CEO; Daniela Mancinelli, COO; Jim Morris, sr. VP of finance; John Hannaway, exec. VP of corp. admin.; Lori Ruggiero, exec. VP of strategy; Nina Velasquez, sr. VP of talent dev.; Trisha Larocchia, sr. VP of client svcs.; Gabriella Velez, head of revenue & partnerships; Jacqueline Agudelo, Florence Lousqui Bogitsh, Robert Vanisko, dirs.; Gibral Raphael, software engineer

30 Wellington St. W., Toronto, ON M5H 1E2 416/583-1469

All-Clad Ali Baba Cloud Barasch & McGarry BDS Analytics Beeswax BitRail BounceX Camber Creek CDPA Conductor Conversocial Custora EaseCentral Fluent Force Brands Fresh Pet Front Range Harborside Heads International H-Source iAnthus iConsumer Indio Instapage Kargo

Kavana Rum Ladders Lexicon Branding Limelight Health MuteSix MVP Capital Nyack College One World Identity OTA Insight PointsBet PulsePoint Republic Crypto RevTrax Rose Capital Splash Stealth Communications Stirista Toluna ТОРО Vivaldi Vivvi WhyHotel Yoola YouDecide

novitas

NOVITAS COMMUNICATIONS

1732 Wazee St., #201, Denver, CO 80202 720/379-5740; mblyng@novitascommunications.com novitascommunications.com Corporate communications, public affairs, strategic communications,

Corporate communications, public affairs, strategic communications, media relations, and crisis communications. Employees: 4. Founded: 2008,

Agency Statement: Novitas Communications is a full-service public relations firm offering media relations, issue management, crisis communications, strategic marketing, and public education campaigns to clients across the globe.

Michelle Lyng, CEO/pres. Apartment Assn. of Metro Denver CAMRO CCCF Colorado Apartment Assn. Colorado Petroleum Council M.C. Dean

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O'DONNELL AGENCY

303 Banyan Blvd., #101, West Palm Beach, FL 33401
561/832-3231; julie@odonnell.agency
www.odonnell.agency
Fully integrated agency with expertise in city branding and marketing of special taxing districts; commercial and residential real estate; healthcare; education; advocacy; professional services. Employees: 12. Founded: 1995.

Carey O'Donnell, pres. & creative dir.; Julie Fanning, VP, Sarasota market leader; Irene Carvalho, dir., client svcs.

Freehold Development HNTB MorseLife Health Systems Surf Ranch Florida Tenet West Palm Beach Downtown Development Authority



COMMUNICATIONS

O'MALLEY HANSEN COMMUNICATIONS

180 N. Wacker Dr., #400, Chicago, IL 60606 312/377-0630; fax: 312/377-0631; todd.hansen@omalleyhansen.com www.omalleyhansen.com

Marketing comms., media rels., social media, influencer outreach, employee comms., reputation mgmt., issues/crisis mgmt. Employees: 18. Founded: 2006.

Kelly O'Malley, Todd Hansen, principals

6677 Delmar Blvd., #200, St. Louis, MO 63130 314/721-8121; fax: 314/721-8141; kelly.omalley@omalleyhansen.com

Kelly O'Malley

349 5th Ave., #719, New York, NY 10016 646/561-8508; fax: 646/650-2772

2030 Main St., #1300, Irvine, CA 92614 949/260-4905; fax: 949/260-4906

America's Homeowner Alliance Barclays Beko US Blueprint4Summer Charter Conagra Fortune Brands Home & Security Grecian Delight HanesBrands HopCat Humane Society of Missouri Koloa Rum Make-A-Wish Manna Pro Products Missouri Historical Society Regional Arts Commission Ronnoco Coffee Co. Sara Lee Frozen Bakery Staubli International TCI Powder Coatings

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padilla

PADILLA

1101 West River Pkwy., #400, Minneapolis, MN 55415 612/455-1700 www.padillaco.com

Founded: 1961.

Agency Statement: Padilla is an independently operated, globally resourced public relations and communication company with offices across the United States. The agency builds, grows and protects brands and reputations worldwide by creating purposeful connections with the people who matter most through public relations, advertising, digital and social marketing, investor relations and brand strategy.

Padilla includes the brand consultancy of Joe Smith, the food and nutrition experts at FoodMinds, and the research authorities at SMS Research Advisors.

Clients include 3M, Barnes & Noble College, Blue Cross and Blue Shield of Minnesota, Cargill Animal Nutrition, Hass Avocado Board, Mayo Clinic, Prosciutto di Parma, Rockwell Automation, Sanofi Pasteur, U.S. Highbush Blueberry Council, the Virginia Lottery and Welch's.

Padilla is an AVENIR GLOBAL company and is a founding member of the Worldcom Public Relations Group, a partnership of 132 independently owned partner offices in 115 cities on six continents.

Connect with purpose at PadillaCo.com.

Matt Kucharski, pres.; Lynn Casey, chair; Heath Rudduck, chief creative officer; Mike Mulvihill, Brian Ellis, Greg Tarmin, Laura Cubillos, exec. VPs; Christian Markow, Barry Saunders, Dan Reilly, sr. VPs

101 W. Commerce Rd., Richmond, VA 23224 804/675-8100

Natalie Smith, sr. VP

4 World Trade Center, 150 Greenwich St., 48th flr., New York, NY 10007 212/229-0500

Greg Tarmin, exec. VP & mng. dir., NYC

1100 G St. NW, #805, Washington, DC 20005 202/684-6058

Kathryn Harrington, sr. VP

456 Montgomery St., San Francisco, CA 94104 650/860-5010

Laura Cubillos, exec. VP

328 South Jefferson St., #750, Chicago, IL 60661 312/258-9500

Blue Cross and Blue Shield of Minnesota

Michelle Kijek, sr. VP

Barnes & Noble College

Bordeaux Wine Region Hass Avocado Board Mayo Clinic

Niagara Conservation Prosciutto di Parma

Rockwell Automation Sanofi Pasteur

The Virginia Lottery

Ribera y Rueda Wine Regions

U.S. Highbush Blueberry Council

Be The Match®

3M

Nestlé

Welch's

AVENIRGLOBAL



WORLDCOM Public Relations Group



PAN COMMUNICATIONS, INC. 255 State St., 8th flr., Boston, MA 02109 617/502-4300

info@pancomm.com www.pancommunications.com

Employees: 150+

B2B technology and healthcare.

Boston | San Francisco | New York | Orlando | London Founded: 1995.

Agency Statement: PAN Communications is a leading integrated marketing and PR agency servicing B2B tech and healthcare brands. With office locations in Boston, San Francisco, New York, Orlando and London, PAN supports customer growth journeys and helps B2B brands effectively scale by moving ideas that create compelling stories, drive intent and influence markets across all forms of media.

PAN's acquisition of UK-based Capella PR in July 2019 has allowed the firm to expand its international presence, while continuing to offer the agility and personalized service of a mid-sized agency. With a staff of 150+ strong, PAN strives to help today's modern marketers by integrating a combination of services to better engage with target audiences and move markets for brands such as SAP, AppDirect, 8x8, Radial, MediaMath, Actian, Cogito and Maestro Health.

Connected Content - Creative Storytelling - Results that Matter!

Philip A. Nardone, pres. & CEO; Mark Nardone, exec. VP; Elizabeth Famiglietti, exec. VP, human resources; Darlene Doyle, exec. VP, client rels.; Gary Torpey, exec. VP, finance; Lisa Astor, sr. VP & mng. dir., North America; Gene Carozza, Dan Martin, Nikki Festa O'Brien, Meg Kessler, sr. VPs; Gareth Thomas, mng. dir., UK

Sample clients include:

8x8 Acquia App Annie Bazaarvoice Citrix CloudBees Everbridge GetWellHealth GreatCall Health Dialog Maestro Health MediaMath Nice Outsystems Phononic Quanterix Ouorom Software Radial SAP Sift Toast WhiteOps



PAUL WERTH ASSOCIATES

10 N. High St., #300, Columbus, OH 43215 614/224-8114; fax: 614/224-8509; sharbrecht@paulwerth.com

https://werthpr.com

Education, health care, energy, transportation, financial and professional services, business-to-business, business-to-consumer. Employees: 18. Founded: 1963.

Agency Statement: Paul Werth Associates is an independent, full-service communications firm with core competencies in public relations, public affairs, marketing, research and digital strategies. Werth helps leading organizations meet their objectives – on a regional and national basis. Focused on serving the needs of senior management in the private

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and public sectors, the firm applies its broad scope of expertise to produce results-oriented solutions that enhance reputations, shape policies and build brands.

Sandra W. Harbrecht, pres. & CEO; Dan Williamson and Mac Joseph, sr. VPs; Gene Monteith and Celina Fabrizio, VPs

Andersons, Inc., The Anomatic **CBC** Companies City of Columbus Columbus Collaboratory Columbus Public Health COTA DriveOhio Franklin County Convention Facilities Authority Huntington National Bank Insurance Industry Resource Council JobsOhio Moody Nolan National Safe Boating Council Ohio Corn & Wheat Assn. Ohio Soybean Council Ohio State University Wexner Medical Center PTT Global Chemical Smart Columbus Solid Waste Authority of Central Ohio sPower White Castle Zaner-Bloser Zangmeister Center

PEARSON ASSOCIATES, DAVID

625 Biltmore Way, Apt. 901, Coral Gables, FL 33134 305/798-8446; david@davidpearsonassociates.com www.davidpearsonassociates.com Resort PR. Employees: 3. Founded: 1966.

David Pearson, Christopher Pearson

Huntsman Springs, Idaho JFK and Bobby, Arnie and Jack...and David!: The Unusual PR Career of David Pearson Shake a Leg Miami Tropical Audubon Society

peppercomm

PEPPERCOMM

470 Park Ave. South, 5th flr. North, New York, NY 10016 212/931-6100; contact@peppercomm.com www.peppercomm.com

Capabilities include communications, marketing, PR, brand & digital strategy, content, web development, societal crisis/issues management, employee engagement, experience and analytics. Founded: 1995.

Agency Statement: Peppercomm's purpose is to use our innovation and imagination to inspire people to come to know and trust the organizations we work with.

Peppercomm is an award-winning strategic, integrated communications and marketing agency headquartered in New York City with offices in San Francisco and London. The firm combines 24 award-winning years of expertise serving blue chip and breakout clients with forward-thinking new service offerings and the freshness of a start-up. This unique mix of experience and energy attracts and empowers teams with a creative edge, drive and a passion for promoting, protecting and connecting clients in a fast-changing marketplace.

Leveraging analytics to drive insights, our experts create a unique mix of thinking for today's fast-paced media cycle. Core capabilities include media relations, creative design, website design, digital marketing, crisis communications, user experience, branding and positioning, and employee engagement.

Visit http://www.peppercomm.com or find us @Peppercomm.

Leadership includes: Steve Cody, CEO & founder; Ann Barlow, partner & pres., West Coast; Jacqueline Kolek, partner & gen. mgr., New York office; Maggie O'Neill, partner & chief client officer; Tara Lilien, chief talent officer

Key Clients: AXA Investment Managers Capital One Cisco MINI USA Sharp Traveler's Wilbur-Ellis Wilmington Trust



PERRY COMMUNICATIONS GROUP, INC.

980 9th St., #410, Sacramento, CA 95814916/658-0144www.perrycom.comAward winning public affairs and strategic communications firm for national, regional, and local clients and campaigns. Employees: 10. Founded: 1996.

Kassy Perry, pres. & CEO; Julia Spiess, sr. VP

California Association of Adult Day Services California WIC Association Center for Inherited Blood Disorders GO2 Foundation for Lung Cancer Pharmaceutical Research & Manufacturers of America West Health SCAN Foundation



PIERPONT COMMUNICATIONS INC.

1233 West Loop South, #1300, Houston, TX 77027 713/627-2223; info@piercom.com

www.piercom.com

Public relations, media relations, media training, public affairs, crisis communication and training, marketing, content, digital strategy, SEO, SEM, graphic design and creative, social media, event marketing and management. Employees: 35. Founded: 1987.

Agency Statement: Founded in 1987, Pierpont Communications is an integrated public relations, marketing and communications firm that drives our clients' business results and supports them by elevating their brands, safeguarding their reputations and improving their bottom line. With offices in Austin, Dallas, Houston, San Antonio and Princeton, Pierpont has deep Texas roots with a wide national reach, enabling the firm to quickly scale to meet clients' needs.

Pierpont offers a broad portfolio of offerings and depth of capability in public relations, public affairs, crisis communications, marketing and digital engagement. While Pierpont brings deep expertise across verticals, we are particularly known for our work in energy, technology, commercial and industrial, professional and financial services, healthcare, consumer and retail, and nonprofits and education. Our teams are well-versed in thinking and acting with an integrated mindset to bring the right strategy to execute results-driven programs for regional, national and global *Fortune* 500 firms.

Pierpont's integrated services include strategic marketing and message development, integrated marketing planning, content strategy and development, thought leadership, public relations, digital and social engagement, media relations, media training, crisis communications and issues management, brand and reputation management, government relations, corporate citizenship, branding, advertising and creative development.

To learn how our experience and capabilities can drive results for your business, call us at 713.627.2223 or visit www.piercom.com.

Phil Morabito, CEO

10900-B Stonelake Blvd., #110, Austin, TX 78759 512/448-4950

Mike Gehrig

Continued on next page

PIERPONT COMMUNICATIONS INC. continued

13760 Noel Rd., #850, Dallas, TX 75240 214/217-7300

James Savage

110 E. Houston St., 7th flr., San Antonio, TX 78205 210/951-3313

Elysa Nelson

262 Nassau St., Princeton, NJ 08542 617/543-6167

Meghan Gross

American Chemistry Council Andeavor Boston Consulting Group Daikin Group 1 Automotive HNTB Huntsman LyondellBasell NRG/Reliant Energy Texas Assn. of Realtors Total Wine & More WalMart

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_____CHICAGO-

PIETRYLA PR & MARKETING

333 S. Wabash, #2700, Chicago, IL 60604 312/612-0283; christine@pietrylapr.com www.pietrylapr.com

Energy, materials, building, packaging, investor relations, crisis, greentech, professional services. Employees: 3. Founded: 2002.

Agency Statement: Pietryla PR & Marketing is a boutique PR firm in Chicago. We specialize in media relations, crisis communications, content development and strategy. We work best with clients that are managing a watershed moment — launching a new product, seeking funding, going through a branding shift or implementing a new automation strategy.

Christine Pietryla Wetzler, owner & sr. consultant

Clients Include: Continental Broadband Economic Development Group, Ltd. **Expedient Data Centers** Footprint Packaging GreenPSF KidKlass.com Medical Marijuana of Illinois Miller Energy National Coal Corp. **OVAL Fire Products** PFFC Magazine/YTC Media rent24 Chicago Servidyne Software Management, Inc. TCS Education System United Federal Credit Union Vapiano Whitehead Energy Solutions WiSuite



PINEAPPLE PUBLIC RELATIONS

5238 Peachtree Rd., #150, Chamblee, GA 30341 404/237-3761; DStone@pineapple-pr.com www.pineapple-pr.com

Travel and hospitality specialists. Destination marketing organizations, hotels, resorts, culinary and attractions. Employees: 13. Founded: 1996.

Agency Statement: Pineapple Public Relations is an award-winning, full-service public relations, social and digital media marketing agency with more than 20 years of success in serving large and small businesses in the tourism, hospitality and lifestyle industries. We believe in forward-thinking, holistic strategies that deliver bottom-line results and economic success. Superior service is our hallmark; we offer big picture capabilities with the responsiveness and attentiveness of an independent agency. We tell stories and manage brands through public relations, social and digital platforms to create a truly integrated approach. Earned media experts, social media engagers, digital media drivers — our track record of delivering stellar results with a substantial ROI has resulted in long-term client relationships. Let us tell your story!

Deborah Stone, pres.; Melissa Webb, acct. dir.; Melissa Crane, digital mktg. dir.; Khyra Walker, social media mgr.; Rachel Holt, PR mgr. & bus. dev.

Partial List of Travel Clients: Alpharetta Convention & Visitors Bureau Augusta (GA) CVB Beachview Club Hotel Blairsville-Union County Chamber of Commerce Bobby Jones Links Crowne Plaza North Augusta Dahlonega (GA) CVB Dunwoody (GA) CVB Georgia Dept. of Economic Development Georgia State Parks & Historic Sites High Hampton Inn Historic Banning Mills Holiday Inn Resort Jekyll Island Hospitality Highway Hotel Indigo Mt. Pleasant Jackson County (NC) TDA North Carolina's Brunswick Islands Northpointe Hospitality Management South Carolina's Hammock Coast The Partridge Inn Visit Sandy Springs (GA) Visit Sarasota County (FL)



PUBLIC RELATIONS

PIPER & GOLD PUBLIC RELATIONS

3131/2 E. Grand River Ave., Lansing, MI 48906

517/999-0820; info@piperandgold.com

www.piperandgold.com

Government, nonprofit, small business. Employees: 9. Founded: 2012. Agency Statement: Piper & Gold Public Relations is a Michigan-based PR agency doing big work in a small community. We believe words have power, and story is at the heart of everything we do.

We specialize in bringing traditional public relations solutions with a digital twist to our government, nonprofit and small business clients to help them make an impact on our communities.

Kate Snyder, principal strategist

Capital Area Michigan Works! (CAMW) Capital Area Transit Authority (CATA)

Center for Regional Economic Competitiveness CS Partners Michigan Apple Committee Michigan Public Health Institute Michigan State University Regional Educational Media Center Assn. Ronald McDonald House of Mid-Michigan State of Michigan Superior Data Strategies Tri-County Regional Planning Commission



POCKET HERCULES

510 First Ave. North, Suite 550, Minneapolis, MN 55403 612/435-8315; fax: 612/435-8318; stephen.dupont@pockethercules.com www.pockethercules.com

Services: Strategic planning, branding, marketing communications (B2C, B2B), content marketing, media relations, corporate communications, product publicity, social media, email marketing, writing services, media buying, advertising (print and broadcast), digital marketing, websites.

Industries: Outdoors, financial services, healthcare, insurance, nonprofits, technology, legal, professional services, manufacturing. Employees: 26. Founded: 2005.

Agency Statement: Pocket Hercules is a Minneapolis-based public relations, content marketing, advertising, branding, and digital firm that packs the punch of a full-scale agency into a smaller, more nimble model. We represent medium- and large corporations and nonprofits that desire to connect with avid enthusiasts by bringing their brands to life in potent and unexpected ways, and creating catalytic moments that drive awareness and momentum.

Stephen Dupont, VP, public relations & branded content; Jack Supple, chief creative officer, partner; Jason Smith, founder, partner; Tom Camp, founder, partner

Construction Careers Foundation Irish Setter JD Lymon Prima-Temp Royal Golf Club Thomson Reuters

the pollack pr marketing group

A CORPORATION

POLLACK PR MARKETING GROUP, THE

1901 Ave. of the Stars, #1040, Los Angeles, CA 90067 310/556-4443; fax: 310/286-2350; info@ppmgcorp.com www.ppmgcorp.com

Corporate, consumer products and svcs., professional svcs., bus.-to-bus. Employees: 16. Founded: 1985.

Agency Statement: At The Pollack PR Marketing Group, we recognize that consumers do not want to be told why a brand should matter to them, so rather than "telling and selling," we create meaningful, long lasting brand experiences, that steer influence, drive relevance and build fierce and lasting loyalty.

PPMG serves Fortune 500 companies and start-ups alike, in shaping perceptions, sparking trends, managing reputations and increasing organizations' market and mind share. We empower clients to continuously adapt to the digital transformation of our world and broaden their global reach. At the agency, content creation and social media are at the forefront of all client communications efforts, as are packaged media stories that inform and trigger conversations. Our teams are creative, critical thinkers and strong in traditional skills.

Established in 1985, the agency is led by senior professionals who are involved with every aspect of a client's program and available to them on a day-to-day basis or per need.

Noemi Pollack, CEO; Stefan Pollack, pres. & CFO; Will Ostedt, sr. VP; Mark Havenner, VP

37 W. 26th St., #1205, New York, NY 10010

212/601-9341; jmonford@ppmgcorp.com

Jeff Monford, mng. dir.

Bel Air Investment Advisors Bob Hope USO City of West Hollywood D.A.R.E. America Fiesta Parade Floats GoodJanes Beauty Helios & Matheson Analytics L.E. Hotels LegalShield Luxe Hotels Mitchell International Moviebill Netafim USA Numerator Oakwood Plavtika USA Triathlon



Public Relations Group

WORLDCOM



POLLOCK COMMUNICATIONS

205 E. 42nd St., 20th flr., New York, NY 10017 212/941-1414; fax: 212/334-2131; lpollock@pollock-pr.com www.lpollockpr.com

Food, beverage, nutrition, health & wellness & food issues management. Employees: 20. Founded: 1991.

Agency Statement: Pollock Communications is an independent PR and marketing communications agency that offers cutting-edge expertise in traditional and social media outreach for food, beverage, health, wellness, and lifestyle clients. With an established background in reaching influencers who affect change, Pollock provides impactful and successful communications campaigns for its clients. Pollock pioneered communications for the functional food movement, creating some of the major food trends of the past decade, including making tea the healthy drink of the new millennium and making chocolate a healthy indulgence. Most recently, Pollock engaged millennials on behalf of its Tea Council of the USA client through a creative, award-winning social media campaign that inspired tea lovers to share their #individualiTEA. The traditional and digital media campaign, which helped drive awareness for National Hot Tea Month, increased awareness of tea benefits among a key target, and drove an increase in social followers.

For more than 25 years, we have been powering change for Fortune 100 food and beverage companies and global commodity foods, working to direct, shape and amplify their health and wellness stories. By strategically targeting and influencing food policymakers, traditional and social media, retail professionals and the healthcare community, Pollock delivers results that change consumer perceptions and protect and enhance a brand's position in the market.

In addition to PR practitioners and marketers, our staff includes media-savvy registered dietitians who can address health & nutrition issues that are top-of-mind for today's print, broadcast and online journalists. Pollock Communications has built a broad network of influential spokespeople, including media registered dietitians, celebrity chefs, social media celebrities, medical doctors and scientists, who are available and ready to deliver key messages for a variety of our clients in broadcast, print and social media.

We believe in pushing boundaries, breaking barriers and asking, "what if?" We diligently do our homework to develop an executable, strategic plan that delivers measurable results...every time.

Louise Pollock, president

Federation tein Research um



PUBLIC RELATIONS

PORTAVOCE PUBLIC RELATIONS

2888 Loker Ave., #107, Carlsbad, CA 92010 760/814-8194; portavoce@portavocepr.com www.portavocepr.com

Consumer products, health & fitness, technology, B2B. Employees: 5. Agency Statement: Portavoce PR has one focus - advancing client business goals through strategic, quality communications. Portavoce PR works collaboratively with clients to create and execute a communications strategy tailored for their goals and budgets. From start to finish, Portavoce PR makes the process easy and enjoyable.

The award-winning agency works with companies from startups to multi-billion dollar organizations to provide integrated communications, content creation, public relations services and communications strategies for business-to-business and business-to-consumer products and services.

Carla Vallone, pres.

Agri-Neo Biosero Ingersoll Rand Vettec



PORTER NOVELLI

195 Broadway, 17th flr., New York, NY 10007 212/601-8000; maggie.graham@porternovelli.com www.porternovelli.com

Global Communication Consultancy focused on Purpose, Reputation, Health, Food and Technology. Founded: 1972.

Agency Statement: Porter Novelli is a global purpose communication consultancy. We believe organizations must thrive on the ambition to make a positive impact. Brands with a clear purpose motivate action, secure loyalty and encourage advocacy. We partner with our clients to find, live and tell their unique position to the audiences who matter most — both to their cause and their bottom line. This is what drives us. Porter Novelli is part of the Omnicom Public Relations Group.

Brad MacAfee, CEO; Patrick Resk, CFO; Kate Cusick, chief mktg. officer; Jennifer Swint, global pres.

POWELL MAYAS

POWELL MAYAS

5-11 47th Ave., #9F, Long Island City, NY 11101 917/520-3675; info@powellmayas.com www.powellmayas.com

Media relations, integrated marketing & communications. Employees: 2. Founded: 2018.

Agency Statement: Powell Mayas is a forward-thinking NYC-based consultancy focused on generating media exposure through experiential marketing, programming, content development, and strategic partnerships that create visibility opportunities for artists, designers, lifestyle brands, non-profit organizations, and for-profit enterprises who are making cultural and/or other significant contributions to urban communities and to society.

Our team has more than 20 years of experience in media outreach and strategic partnerships.

Mara McGinnis, Ludovic Leroy, partners

Magdalena Keck Interior Design

Myrtle Avenue Revitalization Partnership

proof STRATEGIES

PROOF STRATEGIES

1140 3rd St., NE, #317, Washington, DC 20002 202/296-2002; heather@getproofusa.com https://www.getproofusa.com

Association and nonprofit, technology, corporate and financial, environment, consumer markets, healthcare, transportation. Employees: 14. Founded: 2001.

Agency Statement: Proof Strategies is a communications and marketing agency with a natural curiosity. We build brands and reputations through deep industry and sector knowledge, weaving together strength and experience in public relations, experiential marketing, issues management, research, digital media, advertising and more. Our curiosity drives us to ask better questions of ourselves and our clients.

Mimi Carter, sr. VP & U.S. gen. mgr.

Altus Call2Recycle FINCA Inner City Inner Child Keolis Mastercard Foundation National Quality Forum Nutricia



PROPLLR

566 W. Adams St., Chicago, IL 60661 312/504-7677; josh@propllr.com www.propllr.com

Proplir specializes in founder-led, innovative and growing companies. Employees: 10. Founded: 2011.

Agency Statement: Propllr is a Chicago startup PR and content marketing firm. We help startups and innovators build credibility and awareness for their companies, people, products and services.

Josh Inglis, founder/CEO



PROSEK PARTNERS

105 Madison Ave., 7th flr., New York, NY 10016 212/279-3115; fax: 212/279-3117; jprosek@prosek.com www.prosek.com

Financial communications, thought leadership and brand building, transaction services, issues management, digital, creative services. Employees: 180. Founded: 1995.

Agency Statement: Prosek Partners is among the largest independent public relations firms in the U.S., and one of the few domestic, mid-size firms that offers global capabilities through its London office and international network. We deliver an unexpected level of passion, creativity and marketing savvy to the financial and business-to-business sectors. Our "Unboxed Communications" approach brings breakthrough ideas and unmatched results to every client engagement.

•We are a rare hybrid; a corporate communications firm with a fully integrated, top-ranked deal shop and a comprehensive investor relations practice inside.

•Through our gateway office in London and network of partner agencies, we can deliver for clients in major business and financial centers around the world.

•We are an "Army of EntrepreneursTM." Our creative, entrepreneurial culture attracts and retains the most talented professionals. Employees

develop an "owner's mindset," delighting clients with top-quality service, fresh ideas and flawless execution.

Jennifer Prosek, Mark Kollar, Russell Sherman, Andy Merrill, Mickey Mandelbaum, Karen Niovitch Davis, Caroline Gibson, partners

Clients Include:

Ally Bloomberg Bridgewater Capital One Dun & Bradstreet Edward Jones EY Franklin Templeton Goldman Sachs Hamilton Lane Hartford Funds Man Manning & Napier Munich Re OppenheimerFunds Prudential

Silicon Valley Bank TD Bank TIAA Travelers Winton Capital Voya



PUBLIC COMMUNICATIONS INC.

Partner in the WORLDCOM Public Relations Group One East Wacker Dr., 24th flr., Chicago, IL 60601 312/558-1770; ideas@pcipr.com www.pcipr.com

Celebrating our 5th decade in business. A national firm offering traditional, digital and social marketing and integrated communications for healthcare, conservation/environment, education, culture and destination marketing as well as senior counsel for issues management, crisis communications, cybersecurity incidents, executive/board consulting, media and presentation coaching; product launch and lifecycle promotions; campaigns and events; websites, online platforms and collateral. Employees: 45. Founded: 1962.

Agency Statement: Public Communications Inc. provides strategic counsel to clients, whether we're dealing with the most serious and complex issue, a national awareness campaign or the splashiest of events - and we've been doing so for more than 50 years.

Our job is to safeguard reputations and recommend the right way for clients to communicate so what they have to say is heard and influences their audiences. We are an integrated communications firm, large enough to provide all the communications services a client might require but small enough that the firm's officers are directly involved, hands-on, in each client's program.

PCI is a founding partner of the WORLDCOM Public Relations Group, the world's leading partnership of independently owned public relations counseling firms with more offices in more cities and countries than any multinational firm.

We have a strong concentration of business in healthcare, conservation/ environment, education, culture and destinations, and business clients from tech to non-profits, entrepreneurs to advocacy groups.

Our clients trust us and stay with us. Our business has grown primarily through referrals and word of mouth. Most of our clients have been with us five years or more; 15 and 20+ year relationships are common (and valued).

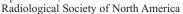
Our size and the depth of our staff enable us to manage the most sophisticated assignments while allowing us to move quickly, be flexible and change course when it makes sense.

Jill Allread, CEO; Pamela Oettel, CFO & COO; Craig Pugh, pres.; Mary Erangey, Wendi Koziol, Amy Ritter Cowen, Leigh Wagner, sr. VPs; Ruth Mugalian, Beth Schlesinger, Sara Conley, Sharon Dewar, VPs

Select clients:

AIDS Foundation of Chicago American Assn. of Diabetes Educators American Board of Medical Specialties American Epilepsy Society American Health Information Management Assn. American Society of Anesthesiologists AstraZeneca Health Care Foundation Chicago Academy of Sciences/Peggy Notebaert Nature Museum Chicago's First Lady Cruises/Mercury Chicago's Skyline Cruiseline Dian Fossey Gorilla Fund International

Georgia Aquarium Infectious Diseases Society of America Lowry Park Zoological Society of Tampa National Society of Genetic Counselors Option Care, Inc.





PUBLIC RELATIONS BOUTIQUES INTERNATIONAL

New York, NY 541/296-5910; info@prboutiques.com

www.prboutiques.com Founded: 2008.

Agency Statement: PR Boutiques International is an international network of small public relations firms led by highly experienced professionals. Network firms, which offer a comprehensive range of services, are carefully selected for membership. The network was founded in 2008 by boutique agency owners who realized that the strength and service differentiation they all had in common was the hands-on experience they offer clients from top-grade professionals (including themselves). The network has offices in 35 locations around the world to meet clients' needs for international service.

Executive Committee:

President: Amanda Foley, Kiterocket, Seattle, Wa.

- Vice President: Lynette Werning, Blue Water Communications, Bradenton, Fla.
- Secretary: Cheryl Bame, Bame Public Relations, Los Angeles, Ca.
- Treasurer: Pawal Osowski, Warsaw Consultants, Warsaw Member-at-Large: Paul Furiga, WordWrite Communications,
- Pittsburgh, Pa., Lee Weinstein, Weinstein PR, Portland, Ore.

Members:

PRBI UNITED STATES ARIZONA

Phoenix: Decibel Blue; Kiterocket

CALIFORNIA

Garden Grove: Copernio

Los Angeles: Bame Public Relations; Scott Public Relations

San Diego: LaunchIt

San Francisco: Kiterocket; MSR Communications

COLORADO

Aspen: Darnauer Group Communications; Durée & Company

Denver: Decibel Blue CONNECTICUT

Trumbull: Marx Communications

FLORIDA

Bradenton: Blue Water Communications

Ft. Lauderdale: Durée & Company

ILLINOIS

Chicago: Scott Phillips + Associates; CarusoPR

KANSAS

Leawood: Hagen and Partners

MARYLAND Baltimore: Rotenberg Associates

MASSACHUSETTS

Boston: DPA Communications

Newton/Boston: Ball Consulting Group

MINNESOTA

Minneapolis: Rotenberg Associates

NEW YORK

New York: Andrew Joseph PR; RED PR OHIO

Perrysburg: Blue Water Communications OREGON Portland: Weinstein PR

Continued on next page



PUBLIC RELATIONS BOUTIQUES INT'L continued

PENNSYLVANIA Philadelphia: Metrospective Communications Pittsburgh: WordWrite Communications TEXAS Dallas: TruePoint Communications WASHINGTON Seattle: Kiterocket

PRBI CANADA Montreal/Quebec: VROY Communications

PRBI SOUTH AMERICA

BRAZIL São Paulo: Carla Bianchi; Verdelho Associates

PRBI EUROPE

GERMANY Düsseldorf: vom Hoff Kommunikation GmbH Munich: Huss PR Consult ITALY Milan: Encanto PR Rome: Encanto PR LATVIA Riga: Jazz Communications **NETHERLANDS** Amsterdam: Lubbers De Jong POLAND Warsaw: Warsaw Consultants SPAIN Madrid: eVerythink PR SWITZERLAND Olten: TEAG Communications UNITED KINGDOM Brighton: Midnight Communications

PRBI ASIA/PACIFIC

AUSTRALIA Sydney: Polkadot Communications CHINA Beijing: Geni-Plus PR Consulting Company INDIA Karnataka: Nucleus Public Relations Bangalore: Galvanise PR MALAYSIA Kuala Lumpur: RUSS Consulting Singapore: McGallen & Bolden Group SOUTH KOREA Seoul: C.J.'s World Public Relations & Communications NEW ZEALAND Auckland: Botica Butler Raudon Partners



PUNCH PR

316 N. Milwaukee St., #316, Milwaukee, WI 53202 414/892-8895; dracine@punch-pr.com

www.punch-pr.com

Consumer, technology, crisis communications, social media, integrated marketing. Employees: 7. Founded: 2018.

Agency Statement: Punch is a PR agency built on the idea of evolution. We're built to work smarter. We apply a pragmatic approach to solving communication problems and we structure our accounts to achieve objectives as quickly as possible. We help our clients tell their stories. We work to uncover insights, identify new opportunities and overcome challenges with communications solutions that connect people to our brands.

Ryan Fitzgerald, Lauren Grimm, David Racine, partners

Eye Boutique Farmer's Fridge Fromm Family Foods Generac Power Systems Harley-Davidson Footwear KEEN Miss Mary's Mix



THE QUELL GROUP

Integrated Brand Communications

QUELL GROUP, THE

2282 Livernois Rd., Troy, MI 48083 248/649-8900; fax: 248/649-8988; mike@quell.com

www.quell.com

Strategic planning, branding, corporate identity, publicity/media relations, advertising, direct mail, event marketing, trade shows/tech shows, market research, website development, graphic design, video production, digital strategy, social media management, marketing automation, email marketing, search engine optimization (SEO), search engine marketing (PPC/SEM), content marketing, online advertising, mobile application development, and media and presentation training. Founded: 1994.

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Agency Statement: The Quell Group is one of Michigan's leading B2B and B2C integrated branding communication firms, servicing clients by providing an innovative, strategic approach that aligns companies to better engage customers. We develop and implement breakthrough brand strategies with supporting market communication activities. Quell defines the true value of your organization, develops a powerful brand that differentiates you from the competition and greatly increases your opportunities for success.

The Quell Group supports clients in the automotive, manufacturing, healthcare, professional services and retail industries. Quell builds brands that build businesses, helps clients be heard and be preferred, and drives customer engagement that drives business results.

Mike Niederquell, pres. & CEO; Robin Lord, COO



R&J STRATEGIC COMMUNICATIONS

1140 Route 22 E, Suite 200, Bridgewater, NJ 08807 908/722-5757; fax: 908/722-5776; jlonsdorf@randjsc.com www.randjsc.com

Strategic planning, corporate communications, reputation management, True GradeTM publicity and media relations, branding, marketing communications, social media marketing, content creation and content marketing, Brand DiagnosticSM, Web design, graphic design, advertising, new product introductions, trade show support, crisis management, influencer marketing and engagement, analyst relations, media training, newsletters and annual reports, and special events. Employees: 18. Founded: 1986.

Agency Statement: R&J Strategic Communications is a leading full-service integrated brand-building agency specializing in assisting companies that are driven to become market leaders, or who are passionate about defending their market leadership position. R&J's strategic communications services are designed to help our clients to first uncover and define their unique stories, and then to share their core messages with their key target audiences, moving them to engagement and subsequent action. Whether through traditional media relations and publicity, initiating and engaging in direct conversation with industry analysts, bloggers and influencers, or creating content that resonates, R&J's goal is authentic, engaged communication that gives our clients a compelling voice. As practitioners of the PESO integrated media model, we pride ourselves in achieving superior results for our clients through whichever media or communication discipline is most effective.

Based in Bridgewater, N.J., and with an office in Manhattan, R&J has a highly successful track record in the development and implementation of communications, marketing and promotional programs for companies ranging from divisions of large, multi-national conglomerates to regional market leaders. Our "Make a Difference" brand DNA has earned R&J numerous awards for its strategic communications programs. The firm was named a "Top Place to Work in PR" by *PR News* and was listed among the "Best Places to Work in New Jersey" for five years running by *NJBIZ Magazine*. John P. Lonsdorf, CEO; Scott Marioni, pres.; Steve Guberman, VP, creative & digital; Tiffany Miller, VP; Tim Gerdes, dir., digital svcs.; Tracey Benjamini, A/S; Dan Johnson, sr. A/E; Rebecca Smith, sr. A/E; Jessica Cummings, asst. A/E; Ashlee Weingarten, acct. coord.; Maria Bayas, digital strategist; Briana King, digital acct. coord.; Jennifer Rothschild, sr. graphic designer; Chris Schmieder, Web developer; Carly Pakenham, office mgr.

Alfred Sanzari Enterprises Altoona Regional Health System Ammon Laboratories Arnot Health Atkins Companies Avis Budget Group Berje, Inc. Blipfoto Bon Secours New York Health System Care Plus NJ Care Station Medical Group Coldwell Banker - New Homes CPI Funds CURE Auto Insurance Datamotion Denholtz Associates Falcon Safety Products/DustOff Garden Savings Federal Credit Union GEM Events GiiNii Tech Corp. Hackensack University Medical Center/Mountainside Hampshire Companies Hampshire Investment Funds iLuv Products Integrity House iPlay America KIPP NJ Manfrotto Distribution Matheny Medical and Education Center McVeigh Global Mental Health Assn. in New Jersey Monmouth Medical Center NAI James E. Hanson National Fire Sprinkler Assn. NJ Community Mental Health Coalition NJ PURE Insurance NJ Veterinary Medicine Assoc. Ocean County Sports Medicine Polaroid Providence Rest **RWJBarnabas Health** Robert Wood Johnson University Hospital-New Brunswick Robert Wood Johnson University Hospital-Somerset Rutgers University Center for Real Estate Sacks & Assocs. Spencer Savings Bank Thomson Reuters - Practical Law Torcon Vetstreet, Inc. Women's Center for Entrepreneurship Corp. Yorktel



RACEPOINT GLOBAL

2 Center Plaza, #210, Boston, MA 02108 617/624-3200; fax: 617/624-4199 http://racepointglobal.com/

Specialties: Technology, B2B, healthcare, life sciences, professional services, consumer, and public affairs. Employees: 117. Founded: 2003.

Agency Statement: Racepoint Global is an independent communications agency specializing in technology, healthcare and innovation. Whether an enterprise brand or emerging category disruptor, companies partner with Racepoint for its strategic, earned-first approach to building brands and reputation. The agency helps clients define their authentic brand story and builds channel agnostic communications strategies that are meaningful to the audiences most important to their businesses – to own the conversations and coverage that matters. Racepoint is headquartered in Boston, Massachusetts, with 8 additional offices across the U.S., U.K. and China. More info: http://racepointglobal.com/

Larry Weber, chmn. & CEO; Peter Shanley, co-COO & CFO; Karen Bouchard, co-COO & CHRO; RJ Bardsley, chief strategist, global technology practice & exec. VP; Anne Potts, mng. dir. & exec. VP; Dan Carter, mng. dir. & exec. VP; Andrew Laxton, mng. dir. & exec. VP; Ginger Ludwig, VP, global mktg. & bus dev. (gludwig@racepointglobal.com; 617/624-3253); Jorge Rodriguez, mgr., global mktg. & bus. dev. (jrodriguez@racepointglobal.com; 617/624-3407)

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Washington, D.C.

718 7th St, N.W., Washington, DC 20001 202/517-1390

Raleigh

8601 Šix Forks Rd., #400, Raleigh, NC 27615 919/882-2058

INTERNATIONAL:

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2nd Floor, Metro Building, 1 Butterwick, Hammersmith, London W6 8DL +44 (0) 20 8811 2474; alaxton@racepointglobal.com

Andrew Laxton, mng. dir. & exec. VP

Hong Kong

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RJ Bardsley, chief strategist, global technology practice & exec. VP

Shenzen

55F Diwang Plaza, 5002 ShenNan East Road Luohu District, GuangDong Shenzhen

+86 755 21246880

RJ Bardsley, chief strategist, global technology practice & exec. VP **Beijing**

26/F, Tower D, Vantone Centre, No.6 Chaoyangmenwai Avenue, Chaoyang District, Beijing 100020, People's Republic of China +86 10 5907 3095

RJ Bardsley, chief strategist, global technology practice & exec. VP

Shanghai

Room 337, No.135 Yanping Road, Shanghai 200042, People's Republic of China +86 21 61419060

RJ Bardsley, chief strategist, global technology practice & exec. VP Continued on next page

RACEPOINT GLOBAL continued

Case Farms Consumer Technology Assn. Current by GE Dassault Systèmes E Ink Extreme Networks Forrester Research Huawei Lattice Semiconductor - Asia Marketo MediaTek New Balance - UK Orion Labs Panasonic Progress Software - UK Project Management Institute (PMI) Qlik RISC-V Semtech SiOnvx Southland Industries Stanford Children's Hospital



RAFFETTO HERMAN STRATEGIC COMMUNICATIONS

1111 Third Ave., Ste. 1810, Seattle, WA 98101 206/264-2400; john@rhstrategic.com www.rhstrategic.com

Corporate communications, public affairs, brand building, thought leadership, crisis communications, social media, digital, strategic consulting. Employees: 18. Founded: 2007.

Agency Statement: RH Strategic is a leading public relations agency based in Seattle and Washington, D.C., working to introduce the world to the next generation of innovators in technology, security, government and healthcare. Our clients are disrupting markets and challenging the status to improve the world around us.

Our strategic public relations services include: brand building, thought leadership, product and company launches, reputation management, crisis management, social, digital.

John Raffetto, CEO; David Herman, pres.

1400 I St., N.W., Ste. 230, Washington, DC 20005 Jen Bemisderfer, mng. dir. 202/379-0545

Cherwell Software DreamBox Learning Edifecs GCI Liberty Govini Intel Interim Healthcare McAfee MediaPro pdvWireless Tenable UnitedHealthcare



WORLDCOM Public Relations Group

RAM COMMUNICATIONS

105 Holly St., Cranford, NJ 07016 908/272-3930; Ron@rampr.com www.rampr.com

Corporate, trade association, non-profit. Employees: 6. Founded: 1992. Ronald A. Margulis, pres.; Patricia E. Paul, production dir.; John Karolefski, Jamie Tenser, sr. advisors; Kathleen Hickey, advisor

DL Steiger Co. Eco Pack Systems Engage3 Freight Handlers, Inc. Great Western Oil & Gas Lineage Logistics LoyaltyOne OmniTRAX Park City Group Paxxal Pallets Province of Quebec Commercial Administration Recall InfoLink RW3 Technologies Teradata The Broe Group

Rasky Partners, Inc.

RASKY PARTNERS, INC.

70 Franklin St., 3rd flr., Boston, MA 02110 617/443-9933 www.rasky.com Twitter: @RaskyPartners

555 11th St., NW, Suite 401, Washington, DC 20004 202/530-7700

Services & Specialties: Ballot Questions, Biotechnology, Community Relations, Consumer/Retail, Corporate Image, Crisis/Reputation Management, Defense, Digital Communications and Advocacy, Economic Development Consulting, Education, Employee Communications, Energy and Environment, Financial Services, Government Investigations/Litigation Communications, Government Relations, Grassroots Organizing, Health and Medical, International Representation, Investor Relations, Issues Management, Life Sciences, Media and Presentation Training, Mergers and Acquisitions, Nonprofit, Private Sector Business Development, Public Affairs, Real Estate, Social Media, Sports, Technology, Telecommunications, Trade Associations/Coalitions. Employees: 50. Founded: 1989.

Agency Statement: Rasky Partners is a nationally recognized public and government relations firm with nearly three decades of experience providing exceptional client service to organizations that operate at the intersection of business, politics and media. With offices in Boston and Washington, D.C., the firm offers a comprehensive range of services and works with a wide array of clients that include *Fortune* 500 and emerging market companies, trade associations, coalitions, nonprofits and foreign governments.

The firm's staff of approximately 50 seasoned experts is committed to protecting and building the reputations of our clients by communicating effectively when it matters most. Our shared vision and philosophy is simple – bring together seriously smart people with backgrounds in business, government, law, the media and digital services to develop and execute strategic communications and public affairs programs that get results.

As an independent firm, Rasky Partners has the flexibility and the resources to address complex communications challenges with a commitment to serve our clients' interests first. We are dedicated to providing consistent hands-on engagement from firm principals. Each client team – including the senior professionals – is highly engaged, from the beginning to the end, in the development and execution of strategy, messages and tactics.

Lawrence Rasky, chmn. & CEO; Ron Walker, COO; George Cronin, mng. dir.; Justine Griffin, mng. dir.

Boston Global Investors Boston Medical Center Carpenter & Co. Citizens Financial Group ENGIE North America Harvard Pilgrim Healthcare Mass General Hospital Development Office Mass High Tech Council Movie Pass Museum of Science, Boston Shields Healthcare Group UMass Amherst Veolia



RATIONAL 360

1828 L St., NW, #640, Washington, DC 20036 202/470-5337; fax: 202/429-4930; info@rational360.com www.Rational360.com

Media relations, grassroots initiatives, media training, event development, message development, public affairs, digital strategies, rapid response. Employees: 22. Founded: 2003.

Agency Statement: Rational 360 is a leading full-service, bipartisan, strategic communications and public affairs firm. We understand the unique opportunities and challenges of the 21st century media landscape. From public relations and public affairs to marketing and new media strategy, our experienced team takes an innovative, active approach to address your needs particularly in the healthcare, technology, economic and financial sectors.

Rational 360 serviced more than 35 clients on public affairs and crisis issues in Washington D.C. and states across the country including six *Fortune* 500 companies, numerous trade associations and advocacy coalitions.

Patrick Dorton, Don Marshall, Brian Kaminski, Peter Barden, Melissa Green, Brian Bartlett, partners; Beth Dozier, Christine Koronides, Nat Wood, VPs



RBB COMMUNICATIONS

355 Alhambra Circle, #800, Miami, FL 33134

305/448-7450; fax: 305/448-5027; lisa.ross@rbbcommunications.com www.rbbcommunications.com

www.facebook.com/rbbcommunications

twitter.com/rbbcomm

linkedin.com/company/rbbcommunications/

https://www.instagram.com/rbbcommunications/

Arts/culture, consumer products and technology, education, energy, entertainment, food & beverage, healthcare, luxury lifestyle, professional services, real estate, travel. Employees: 82. Founded: 2001.

Agency Statement: Four-time Agency of the Year, rbb is a leading integrated communications firm that champions breakout brands through its advertising, digital marketing and public relations services. Through proprietary research, rbb inspires companies with insights to create customer passion that delivers bottom line results. rbb offers creative, crisis, reputation and issues management, corporate communications, digital strategy, influencer engagement, media relations, social media and more. With offices in Miami, Fort Lauderdale, Los Angeles and New York, rbb serves clients throughout North America and has international reach that extends across more than 50 countries through its partnership in PROI Worldwide, the largest global network of independent communications agencies.

For more information, call (305) 448-7457 or visit www.rbbcommunications.com.

Christine Barney, CEO; Lisa Ross, pres.; Tina Elmowitz, exec. VP

Clients:

Adrienne Arsht Center for Performing Arts of Greater Miami AMResorts Apple Leisure Group Artefacto AvMed Bank of America Berger Singerman Breathless Resorts & Spas Brown & Brown Insurance Bureau Veritas Chopin Imports Ltd. Cleveland Clinic Florida CMR Surgical Codina Partners Concord Law School Cross Country Home Services DHL Express Disney on Ice Dreams Resorts & Spas ELO Investments LLC Embassy Suites by Hilton EMSI Engage PEO F1 Oncology Feld Entertainment FirstService Residential Florida City Gas Florida Crystals Florida International University College of Nursing and Health Services Florida Power and Light Greater Miami Chamber of Commerce Gulliver School Gunster Home2 Suites by Hilton Homewood Suites by Hilton Jackson Health System Kaufman Rossin Lvft Inc. Mana Contemporary Mast Capital MDVIP Miami Jewish Health Systems Monad Terrace Morrison, Brown, Argiz & Farra, LLC One Thousand Museum Osher Center for Integrative Medicine at University of Miami Perry Ellis International Related Group Secrets Resorts & Spas Sentara Healthcare Suffolk Construction Tavistock Development Co. Toco Warrantv Virgin Voyages Vitas Healthcare Winegard Co.

REBJLGAIL

COMMUNICATIONS

REBEL GAIL COMMUNICATIONS

153 W. 27th St., #202, New York, NY 10001 212/675-8555; ncaravetta@rebelgail.com

www.rebelgail.com

Rebel Gail Communications combines expertise in the health, beauty, and lifestyle space to create strategic and impactful communications strategies for products and brands. Employees: 8. Founded: 2015.

Nancy Caravetta, Jessica Goldberg, founders & joint-CEOs

Edgewell Personal Care L'Oreal Philip Kingsley Sandoz Pharmaceuticals



RED SKY, INC.

1109 W. Main St., #400, Boise, ID 83702 208/287-2199; fax: 208/287-2198; info@redskypr.com www.redskypr.com Founded: 2008.

Agency Statement: Grounded by strategy and driven by story, Red Sky combines a business mindset with creative spirit in developing scalable, measurable communication plans and tactics that drive awareness and meet client goals. We offer experience in media relations, public and influencer engagement, crisis communication, internal and external communications, branding, marketing, social media, content development and executive skills training for technology, healthcare, government, promotion of place and other industries. Consider us a strategic partner who can function as an extension of your team, helping to engage, inspire and drive your target audience to action.

Jessica Flynn, CEO; Tracy Bresina, CFO; Chad Biggs, CCO; Lynda Bruns, VP, client service

CenterCal Properties Idaho Department of Commerce Idaho State Insurance Fund Micron Foundation Micron Technology Saint Alphonsus Regional Medical Center Visit Idaho



marketing, consulting, training in travel & hospitality

REDPOINT

75 Broad St., #407, New York, NY 10004 212/229-0119; miranda@redpointspeaks.com www.redpointspeaks.com

Travel, tourism, hospitality, destinations, hotels, resorts, cruise lines, associations, attractions, services. Employees: 12. Founded: 2002.

Agency Statement: Redpoint is a full-service agency with deep roots in travel, tourism, and hospitality. We got our start back in 2002 as a PR firm, but we've grown since then to offer a range of related services including website design, digital marketing, social media marketing, graphic design, consulting, and training. We confess, however, that PR runs through our veins, so image management and brand development are always at the forefront of our client programs.

A passion for results ALSO runs through our veins, indeed, it's in our very name (the composite of "Results, Energy, Direction, and a to-the-POINT focus"). Results come in many forms, more clicks, coverage, shares, eyes, exposure, and revenue are among the most frequently sought.

But not all results are tallied in clear, tangible quantities. We are often asked to shift the perception of a brand. Or develop a shoulder season. Or inspire a company's staff to be more gracious to its guests. Or evaluate complex situations to make decision-making simple.

We're versatile in choosing the right tools to get the job done. And while our patient determination shepherds clients all the way to the long-term goal line, we make sure there are plenty of short-term wins along the way.

Bottom line: we seek, craft, and share compelling stories with the audiences that matter most to hotels, resorts, cruise lines, destinations, attractions, travel services, associations, and more. And while we serve clients around the world, we are especially well known as leading PR and marketing experts for New England and Canadian travel brands.

Victoria Feldman de Falco, Christina Miranda, principals; Ross Evans, VP; Gina Dolecki, acct. dir.

Atlantic Canada Agreement on Tourism Barn on the Pemi, NH The Brenton Hotel, RI The Boathouse Waterfront Hotel, ME

Cape Arundel Inn & Resort, ME Common Man Inns & Spa, NH The Cottages at Cabot Cove, ME Earth at Hidden Pond, ME Hidden Pond, ME Inn at Manchester, VT The Kennebunkport Inn, ME Kennebunkport Resort Collection The Lodge on the Cove, ME Main Street Hospitality Miramichi River Tourism Assn. Morey's Piers & Beachfront Water Parks New Brunswick Tourism, Canada Newfoundland & Labrador Tourism, Canada Nova Scotia Tourism, Canada Perillo Tours Perillo's Learning Journeys Porches Inn at MASS MoCA Prince Edward Island Tourism, Canada The Red Lion Inn, MA Taste of Nova Scotia Tauck Tides Beach Club, ME US Tour Operators Assn. Woodstock Inn & Resort, VT The Yachtsman Hotel & Marina Club, ME



REEVEMARK

261 Madison Ave., #602, New York, NY 10016 212/433-4600 www.reevemark.com

Founded: 2018.

Agency Statement: Reevemark is a strategic communications firm founded by five highly experienced professionals who have been guiding clients through challenging, value-determinative issues for decades. Our practice areas include litigation support, crisis communications, shareholder activism and corporate governance, transactions, investor relations and corporate positioning programs. We deliver candid advice and top-quality work product, collaborating seamlessly with clients' internal teams and external advisors to achieve the best results.

Brandy Bergman, CEO & founding partner; Hugh Burns, Paul Caminiti, Delia Cannan, Renée Soto, founding partners



REGAN LUXURY 106 Union Wharf, Boston, MA 02109 617/488-4000 regancomm.com Luxury Brands. Employees: 50. Founded: 2019.

George Regan, pres.; Marianna Abbate, Casey Sherman, Lisa Doucet-Albert, sr. VPs

Castle Hill Inn (RI) Creighton Farms Davio's Mandarin Oriental Pairpoint Glass Randall Companies Willow Bend

REICH COMMUNICATIONS

228 E. 45th St., Suite 11 South, New York, NY 10017 212/573-6000; david@reichcommunications.com www.reichcommunications.com Full-service, general PR, social media. Employees: 3. Founded: 1990.

David Reich, pres.

Children's Organ Transplant Assn. Christophers, The Drive Safe Atlanta Drive Safe D.C. Drive Safe Chicago Drive Safe Los Angeles National Road Safety Foundation New Jersey Home Show Rise Above Social Issues Foundation Super Pet Expo



Reputation. Media. Science.

REIS GROUP, THE

1300 19th St., N.W., #600, Washington, DC 20036 202/868-4000

www.TheReisGroup.com

Full service communications for health, medical, science, and social issues. Employees: 12. Founded: 2016.

Agency Statement: The Reis Group is an award-winning Washington-DC based public relations agency focused on health and social causes. We are passionate about our clients' issues and believe in the power of communications to transform lives.

Working closely and collaboratively with our clients as a cohesive team, we develop tailored campaigns that produce measurable and meaningful results - every time. Representing leading foundations, associations, research institutes, health systems, corporations, and universities, we offer clients a team of talented, experienced communications experts who provide a depth of knowledge, and proven successes in health, healthcare, and science communications.

Our services include: media relations, thought leadership, issues management, science promotion, earned and social media, message testing, clinical trial recruitment, market research, stakeholder engagement, and advocacy promotion.

Our goal is to provide every client with the skills and capabilities of a highly specialized agency, along with the commitment and dedication of a small business.

Sharon Reis, prin.; Tamara Moore, Lauren Musiol, VPs; Beth Casteel, Peter Pearl, sr. counselors

Partial client list includes:

American Gastroenterological Assn. Banner Alzheimer's Institute Blue Shield of California Foundation Digestive Disease Week Duke Integrative Medicine Health Care Cost Institute Nemours Children's Health System Society for Healthcare Epidemiology of America Society of Interventional Radiology

RELEV8 PR

425 E. 13th St., New York, NY 10009 917/294-5140; ray@relev8.co www.relev8.co

Communications & brand strategy, message & story development, executive visibility & thought leadership, media & influencer relations, social media engagement & amplification, content marketing, reputation management and media coaching. Employees: 3. Founded: 2016.

Raymond Yeung, founder; Nancy Zakhary, principal

RELEVANCE

RELEVANCE INTERNATIONAL

151 W. 30th St., 9th flr., New York, NY 10001

212/257-1500; suzanne@relevanceinternational.com

www.relevanceinternational.com Real estate, travel, hospitality, luxury goods, architecture & design. Employees: 20. Founded: 2012.

Agency Statement: Relevance International is a premier, full-service public relations and brand building agency passionate about delivering strategic results and generating media waves through creating industry firsts and innovative campaigns. With offices in New York and London and a curated global affiliate network, Relevance International is ideally positioned to help its growing client base reach audiences throughout the world. The agency leverages its established relationships within the media and its sophisticated understanding of global markets and trends to drive custom media campaigns.

Relevance Digital is its growing digital arm, built to deliver and execute tactical and social media strategies that strive to increase engagement and awareness to a targeted audience. From building curated influencer campaigns to developing an impactful and engaging content strategy, Relevance Digital tells a brands stories through an innovative and strategic approach.

Suzanne Rosnowski, CEO & Founder

16 Great Chapel St., Office 2.007, London, W1F 8FL, United Kingdom +44 (0) 20 3868 8700



REPUTATION PARTNERS 30 West Monroe St., #1410, Chicago, IL 60603

312/222-9887; fax: 312/222-9755 nick@reputationpartners.com www.reputationpartners.com Corporate PR_consumer_PR_hospitality_PR_financia

Corporate PR, consumer PR, hospitality PR, financial comms., issues & crisis mgmt., employee & labor comms., sustainability & CSR comms., digital & social media strategies and creative services. Employees: 25. Founded: 2002.

Nick Kalm, founder & pres.; Jane Devron, co-founder & exec. VP; Megan Hakes, co-founder & gen. mgr., Milwaukee

322 East Michigan St., #200, Milwaukee, WI 53202

Academy of Management Children's Hospital of Wisconsin Cooper's Hawk Equity LifeStyle Properties Ernst & Young Howard Hughes Corp. Marcus Corp. Simon Property Group



REQ

1211 Connecticut Ave. NW, #250, Washington, DC 20036 202/654-0800; kvernimb@req.co

req.co

Brand & campaign strategy, search engine optimization, advertising & media, online reputation management, design & development, social media strategy. Employees: 54. Founded: 2008.

Agency Statement: As a leading digital marketing company, REQ outpaces changes in today's rapidly evolving media landscape bringing reputation, advocacy, brand, and business results to new heights. We serve global brands and leaders in real estate, entertainment, technology, government, hospitality, retail, and finance, and have been named by both *Inc.* and Deloitte as one of the fastest growing companies in America. REQ has offices and employees in Washington DC, New York City, Boston, and San Francisco.

Tripp Donnelly, CEO; Eric Gilbertsen, chief client officer; Kenny Rufino, sr. VP/creative dir.; Steve Wanczyk, sr. VP, digital mktg.; Katie Garrett, Tiffany Crockett, VPs, client service; Ashley Barna, VP, digital adv. & SEO; Kat Kuhl, VP, tech. & engineering; Avelyn Austin, VP, bus. dev. & mktg.; Dan Katz, VP, strategy & analytics



RESERVOIR COMMUNICATIONS GROUP

607 14th St., NW, #675, Washington, DC 20005

202/499-2050

info@reservoircg.com

www.reservoircg.com

Advocacy & issues, organizational brand, reputation mgmt., value comms., policy comms., crisis comms., stakeholder engagement, corporate reputation, analytics and research. Employees: 25. Founded: 2014.

Agency Statement: Reservoir Communications Group sits at the intersection of communications and policy, focused on helping clients address important challenges and opportunities in reputation, advocacy and organizational brand. We are in the business of helping tell your story—through your brand, the way you engage stakeholders, the alliances you build, the causes you advance, and the ideas your senior leaders embrace. Reservoir consults organizations across highly regulated industries faced with complex corporate, policy, product and reputation challenges.

Robert Schooling, pres.; Megan Pohorylo Tucker, Clare Krusing, Lee Lynch, mng. dirs.

RESOUND MARKETING

100 Canal Pointe Blvd., #110, Princeton, NJ 08540 609/279-0050; ilana@resoundmarketing.com www.resoundmarketing.com Strategy, messaging, media relations, social media, and influencer marketing for corporate and consumer brands including lifestyle, tech, food & beverage, toy & family, personal finance, health & beauty. Employees: 17. Founded: 2003.

Ilana Zalika, founder & CEO

Altec Lansing Braidio C+A Global (Polaroid brand) Caliper Dermstore Java House Replicon Sakar Salt Creek Grille SoapBox Soaps Sourcenext Vivitar WowWee



REVELL COMMUNICATIONS

3721 Douglas Blvd., #160, Roseville, CA 95661

916/443-3816; fax: 916/443-5065; DCR@revellcommunications.com www.revellcommunications.com

Full service PR/PA specializing in legislative, corp. and assn. PR & gov't rels. Employees: 6. Founded: 1984.

Agency Statement: Revell Communications' proven performance places it among not only Sacramento's, but California's leading public relations/public affairs firms. Revell Communications has successfully designed and implemented public relations/public affairs efforts on behalf of such clients as the Council of State Chambers of Commerce; the California Business Council; the California Chamber of Commerce; IBM; the California Manufacturers Association; the National Football League; the Los Angeles RAMS; MetPath, Inc.; the American Chamber of Commerce (U.K.); the California Optometric Association; Hyatt Regency, Sacramento; American West Marketing, Inc.; American Promotional Events, Inc.; The Office of the California State Fire Marshal, and VivaHealth Plan.

Dennis C. Revell, pres. & CEO; Kristi Bagwill, acct. mgr.

American Promotional Events CAYLYM El Capital Group Greater Sacramento Area Fireworks Safety Task Force (GSAFSTF) MCM Construction, Inc. Pyro Spectaculars, Inc. Red Devil Fireworks ReMax Gold Sacramento Independent Taxi Owners Assn., Inc. (S.I.T.O.A.) Stanislaus County Fireworks Safety Task Force TNT Fireworks



REVIVEHEALTH

209 10th Ave., South, Suite 214, Nashville, TN 37203 615/742-7242; info@thinkrevivehealth.com www.thinkrevivehealth.com

Full-service agency: branding, marketing, content, creative, digital and social media, public relations, issues and crisis management. Employees: 85. Founded: 2009.

Agency Statement: ReviveHealth, a Weber Shandwick company, is a full-service agency focused on the intersection of healthcare delivery, finance, and innovation. Clients include healthcare companies reaching across the provider, payor, service, and technology landscape. ReviveHealth's work and culture are perennially recognized by its peers and industry leaders, including 2017 Crisis Communication Agency of the Year (Black Book), 2016 Small Agency of the Year finalist (*PRWeek*), 2016 Boutique Agency of the Year, and Best Agency to Work For (*The Holmes Report*). ReviveHealth has more than 80 employees operating out of four offices, with headquarters in Nashville. Explore and follow ReviveHealth at thinkrevivehealth.com and on Twitter at @ThinkRevive.

Brandon Edwards, CEO; Joanne Thornton, pres.; Chris Bevolo, exec. VP; Shannon Hooper, exec. VP, business strategy & growth

Caravan Health Carecentrix Intel Our Lady of the Lake Radiology Partners Teladoc Health Tenet Health The Christ Hospital Trinity Health VCU Health VCU Health Vanderbilt University Medical Center

R F | B I N D E R | **RG NARRATIVE**

RF | BINDER PARTNERS, INC. 950 Third Ave., 7th flr., New York, NY 10022 212/994-7600

www.rfbinder.com

Services:

Communications: Content development; data & analytics; digital marketing; issues & crises; marketing; media relations; paid media; public relations; training/coaching; thought leadership.

Consulting: Business strategy; CEO/executive transitions; change management; emerging companies; family business; purpose; social impact, sustainability and ESG; supply chain integrity.

Creative: Advertising; branding; content; corporate identity; graphic design; motion graphics; video; website design.

Contacts:

jacqueline.piccolo@rfbinder.com Amy.binder@rfbinder.com

Employees: 55. Founded: 2001.

Agency Statement: RF|Binder is a fully integrated communications and consulting firm-powered by strategy, creativity, analytics and purpose. We are business builders. We address challenges and opportunities with a communications mindset, enabling our clients to build, grow, protect and transform their brands and reputations. Our team has deep expertise across industries, non-profits, and government entities and an extensive range of offerings. We are independent, entrepreneurial, woman-owned, and integrated across capabilities and geographies without boundaries. RF|Binder is headquartered in New York City, with offices in Boston, Los Angeles, San Francisco, and a global presence through our PROI Worldwide partners, an association of leading public relations firms across 50 countries in 100 cities.

Team:

Amy Binder, CEO; Rebecca Binder, sr. mng. dir., strategic initiatives, board member; Jason Buerkle, CFO, board member; Joseph Fisher, vice chmn., board member; Atalanta Rafferty, exec. mng. dir., food & beverage, board member; Steve Weinberg, exec. mng. dir., board member; Josh Gitelson, exec. mng. dir., consumer mktg., Boston; Annie Longsworth, exec. mng. dir., sustainability & social impact; William Maroni, mng. dir., education; Bill McBride, sr. advisor, corporate & fin'l svcs.; David Schraeder, exec. mng. dir., corporate & fin'l svcs.; Tom Szauer, chief technology officer; David Weinstock, chief creative officer; Jackie Wilson, exec. mng. dir., strategic initiatives; Jackie Piccolo, head of business development & mktg.

Boston

160 Gould St., #115, Needham, MA 02494 781/455-8250

Los Angeles 6121 Sunset Blvd., Los Angeles, CA 90028 818/804-9145

San Francisco 1187 Hayes St., San Francisco, CA 94117 415/218-7925

Past & Present Clients Include:

Apparel Impact Institute Baskin-Robbins Booz Allen Hamilton Caesars Entertainment Cargill--Truvia Natural Sweetener Charles Schwab Corp. Corbion Dunkin' Brands First American Corp. Freepoint Commodities Harvard Medical School HMX Harbinger Ventures Ingenuity Foods Jackson Family Wines MarketAxess McGraw-Hill Education NYU Stern School of Business Pax World Funds

Pinkerton Tupperware Vita Coco Vins de Bordeaux Wines of Germany

STORYTELLING + BRAND LEVERAGING

RG NARRATIVE INC.

575 8th Ave., New York, NY 10018 212/863-4109; stuart@rgnarrative.com

rgnarrative.com

Social media, public relations, editorial and corporate writing, corporation communications, e-marketing, internal and external newsletters, speech writing, speaking platforms, special events, community relations, content marketing, B2B, B2C, sports & recreation, higher education, healthcare, food & beverage, aquaculture, restaurant & hospitality, insurance, technology, eyewear, golf, fashion & athletic apparel, real estate, tabletop, financial services. Employees: 5. Founded: 1986.

Agency Statement: RG Narrative leverages brands through strategic marketing, news and content creation, and relationship building. From editorial story development to social media campaigns, RG provides seasoned senior counsel and execution on all facets of public relations and marketing, with each campaign customized for each client's specific needs and goals. We are a hands-on team, offering personalized service and thoughtfulness around on-going initiatives that build brands through smart public relations and marketing partnerships.

Heidi Raker, Stuart Goldstein, mng. dirs.

273 Kitchen 8 North Broadway Ben Hogan Apparel Callaway Golf Cignature Realty Equity Now Grand Slam Hudson Valley Fisheries Janelle Imports Korsgaden International Luminas International Manhattanville College Mivation Norman Bobrow & Co. Original Penguin

Perry Ellis International PGA Tour Apparel **REKS** Optics Romer Debbas LLP Rosewood Realty Group Seasons of Advice Wealth Management Townhouse Management

RIPP MEDIA/PUBLIC RELATIONS, INC.

1776 Broadway, #901, New York, NY 10019

212/262-7477 (RIPP); fax: 212/262-7478; arippnyc@aol.com High-end press relations and editorial services. Concentration in legal affairs, law firms, professional and financial services. Employees: 7.

Founded: 1989. Agency Statement: We are an editorial-driven practice, for premium professional and financial firms in need of impactful, senior-level press counsel and execution of their most important stories. Our client list includes leading names in corporate law, securities litigation, intellectual property and life sciences, real estate, financial services, litigation funding and wealth management. We offer superior writing and media skills, with backgrounds in journalism, law, publishing and finance. We operate with an unfashionably low agency profile, preferring to assume the role of in-house press office and communications function for our clients. We have an excellent long-term retention record with clients - and staff! - and regularly handle project work in high-stakes litigation PR and crisis communications. In the first-ever Chambers ranking of Litigation PR advisors published in 2018, we were ranked in the coveted Band One category.

Allan Ripp, prin.; John Garger, Joshua Spivak, Ivan Alexander, James Bourne, Roksana Slavinsky, Josh Karlen, sr. dirs.

Clients Include:	
BakerHostetler	Morrison & Foerster
Bien Cuit Bakery, NY	Seyfarth Shaw
Drinker Biddle	Validity Finance (litigation
Fasken Martineau	funding)
FORT Management, asset management	
Four World Capital Management, situational investors	
Grant & Eisenhofer, P.A., leading shareholder law firm	
King & Spalding	
Kleinberg Kaplan, hedge fund law firm	
Labaton Sucharow	
McGuireWoods LLP and McGuireWoods Consulting	
O'Melveny & Myers	

ROBAR PUBLIC RELATIONS

8325 E. Jefferson, Detroit, MI 48214 313/207-5960; crobar@robarpr.com www.robarpr.com

Employees: 3. Founded: 2006.

Colleen Robar, pres.

Detroit Homecoming Friends for Animals of Metro Detroit GAC Motor Nikola Motor Co. Tour de Troit



ROGERS & COWAN

1840 Century Park E., 18th flr., Los Angeles, CA 90067 310/854-8132; inquiries@rogersandcowan.com www.rogersandcowan.com Instagram: @rogersandcowan Twitter: @rogersandcowan Facebook: @rogersandcowan

Agency Statement: As a fully integrated marketing agency, Rogers & Cowan helps clients become relevant in the cultural conversation and connects them to their audience for greater levels of engagement. We have deep expertise across Music, Content, Talent, Consumer, Fashion and Technology. R&C leverages the powerful marketing influences of the entertainment industry to drive strategic positioning, build brand awareness, increase consumer engagement, activate online communities and support product launches. We are strategists, producers, designers, digital media experts, publicists and event activators. We create bespoke, award-winning campaigns, and experiences driven by the passions of consumers, linked to the DNA of brands. Our access to talent provides brands the opportunity to become part of culture's biggest moments, on its biggest stages.

Mark Owens, CEO

909 Third Ave., 9th flr., New York, NY 10022 212/878-5501; fax: 212/878-5117

Clients Include: Brie Larson Chris Pratt Cybex Denzel Washington Elton John / Elton John Aids Foundation Hasbro Heineken Letitia Wright Mastercard Michael B. Jordan Royal Caribbean Verizon YouTube Music Wynn Las Vegas and AEG Presents



ROOP & CO.

3800 Terminal Tower, 50 Public Square, Cleveland, OH 44113 216/902-3800; fax: 216/902-3807

www.roopco.com

Corporate, marketing, financial, public affairs, IR, crisis comms. Employees: 12. Founded: 1996.

Agency Statement: Roop & Co. is a strategically oriented consultancy offering a full complement of public relations, investor relations and graphic design services.

Jim Roop, pres.; Brad Kostka, sr. VP; Lynn DeChant, dir., graphic design; Amanda Rembold, A/S; Mandy Hendrickx, controller; Kathryn Casciato, sr. A/E; Maggie Sullivan, A/E; Monica Farag, graphic designer

America SCORES Cleveland

Cleveland Thermal Cleveland School of Science & Medicine CM Wealth Advisors Collins & Scanlon Dryvit Systems Euclid Chemical Co. **Evolution Capital Partners** Fairport Asset Management Federos LLC Grace Hospital I.D. Images KeyBank Kirtland Capital Partners Ohio Aerospace Institute Primus Capital R E Jacobs Group/Jacobs Real Estate Services Republic Steel **RPM** International Inc. **RPM Specialty Products Group** StonCor Canada Tensing Pen Resort and Spa Ticer Technologies Tremco Inc. William J. and Dorothy K. O'Neill Foundation

ROSICA

Online + Traditional Public Relations & Marketing

ROSICA COMMUNICATIONS

2-14 Fair Lawn Ave., Fair Lawn, NJ 07410 201/843-5600; pr@rosica.com www.rosica.com Founded: 1980.

Agency Statement: Rosica Communications is an integrated PR and online marketing company that promotes and protects companies, brands, and people. Founded in 1980, the firm serves a diverse healthcare, nonprofit, education, and B2B clientele. Our PR and communications capabilities include positioning and messaging, marcom & PR strategy, thought leadership, media relations, social media marketing, crisis communications and issues management, influencer marketing, content development and marketing, corporate communications, cause marketing, direct marketing, and media training. Rosica's social media services include strategy, management, branding, content development, optimization, and follower acquisition. Our online marketing team, based in New Windsor, NY, is a Google Certified Partner with 20 full-time employees and specializes in SEO, online reputation/reviews management, online advertising (PPC and social ads), website development, and WordPress security.

As a "thinking partner" focused on achieving our clients' objectives, Rosica creates and executes thought leadership programs with clearly defined KPIs/metrics. We craft compelling, authentic stories and messaging then effectively disseminate our client-partners' good news while supporting their sales and communications goals.

Our process includes:

•Strategically identifying our clients' business and marketing goals/objectives

•Identifying target audiences, influencers and key opinion leaders

•Honing the positioning, story and key messages, tailoring messages to each audience

•Developing measurable, integrated and creative PR, social media and internal/external communications programs

•Proactively communicating with clients

•Aggressively securing results, evaluating against pre-determined strategic objectives

•Repurposing and leveraging content and PR coverage to augment SEO, sales activities, online reputation, tradeshow marketing, analyst relations, and direct marketing.

Chris Rosica, president

Clients include: BeneCard PBF Boys & Girls Clubs in New Jersey Dr. Jeff Werber Easterseals ENT and Allergy Associates Exergen National Vision Administrators Newark Public Library Norva Nivel NJ Sharing Network PALM Health TriStar Products and others

Please visit www.rosica.com for case studies and additional information.



RUDER FINN INC.

425 E. 53rd St., New York, NY 10022 212/593-6400; fax: 212/593-6397; info@ruderfinn.com www.ruderfinn.com www.facebook.com/ruderfinn

www.linkedin.com/company/ruder-finn

twitter.com/RuderFinn

Public Relations: corporate reputation and media counsel, healthcare communications, content creation, C-suite thought leadership, business transformation, stakeholder engagement, financial communications, crisis and issues management, employee engagement, technology communications, digital and interactive, social media, research and analytics, community building and experiential marketing. Employees: 600. Founded: 1948.

Agency Statement: Ruder Finn is one of the largest independent global communications agencies with offices across North America, Europe and Asia. Ruder Finn provides clients with a global perspective, while offering localized market knowledge. Established in 1948 and evolving every year since to meet the new challenges of the marketplace, Ruder Finn combines the creativity of a niche, experiential boutique with the strategic savvy and resources of a big corporate agency.

We concentrate on transformational moments and high-impact creative campaigns for companies seeking to change the way they communicate about their business. Our independence, deep bench of talent, and entrepreneurial spirit drives us to bring a "creative edge" to our work, giving us freedom of imagination to see things in a new way.

Management Committee

Kathy Bloomgarden, CEO; Michael Schubert, chief innovation officer; Peggy Walsh, CFO; Fred Hawrysh, head of integrated comms; Rowan Benecke, chief growth officer; Rachel Spielman, global head of storytelling; Robin Kim, global head of tech; Keith Bloomgarden, head of opers.; Nick Leonard, mng. dir. of London; Elan Shou, regional dir. of Asia; Robin Russo and Alyson O'Mahoney, RLA Collective

U.S. Office Ruder Finn New York: Sarah Coles

Sarah Coles coless@ruderfinn.com

European Office

Ruder Finn U.K., Ltd. - London: Nick Leonard, mng. dir. nleonard@ruderfinn.co.uk

Asia Office

Elan Shou, regional dir., Asia shoue@ruderfinnasia.com

Partial list of clients: AbbVie Apex Brazil AstraZeneca Bayer Citi Disney Resorts Shanghai GE Healthcare HSBC Infor Lilly L'Oreal Novartis Pfizer Shire Subway Tencent



RUNSWITCH

9300 Shelbyville Rd., #1005, Louisville, KY 40222 502/291-8557; gary@runswitchpr.com

www.runswitchpr.com

Corporate comms., healthcare, transportation, logistics, fin'l, food & beverage, public affairs, political, education, agriculture. Employees: 18. Founded: 2012.

Agency Statement: RunSwitch is a full-service strategic communications firm and the largest public relations and public affairs firm in our region. We serve some of the best-known names in corporate America and they trust us to handle tough and sensitive issues. Our diverse team comes from corporate communications, media, politics and government. We have decades of experience delivering important messages to target audiences and high-level strategic guidance on a range of issues.

Gary Gerdemann, Scott Jennings, Steve Bryant, co-founders; Les Fugate, exec. VP; Ben Keeton, sr. VP; Kaylee Carnahan, VP

Alkermes Churchill Downs Dare to Care Food Bank Kentucky Beverage Assn. Kentucky Farm Bureau Long John Silver's Pfizer PhRMA Phillip Morris Int'l TGI Fridays Topgolf



THE BREAKTHROUGH AGENCY"

SACHS MEDIA GROUP

114 S. Duval St., Tallahassee, FL 32301 850/222-1996; fax: 850/224-2882 www.sachsmedia.com Facebook.com/SachsMedia

Twitter.com/SachsMediaGrp

Public relations, public affairs, crisis communications, issues management, corporate and organizational branding and reputation building, social marketing, digital media, graphic and web design, advertising and video production.

Ron Sachs, founder/CEO; Michelle Ubben, pres./partner; Lisa Garcia, COO/partner; Ryan Cohn, exec. VP/partner; Herbie Thiele, partner, dir., PA; Karen Cyphers, VP/partner, research & policy; Drew Piers, dir., crisis & campaigns/partner; Cheryl Stopnick, sr. VP, PR; Jon Peck, VP, messaging; Kathy Maiorana, sr. VP, strategy & development; Chauniqua Major, dir., central Florida opers.

28 W. Central Blvd, #410, Orlando, FL 32801 407/219-3157

980 North Federal Highway, #110, Boca Raton, FL 33432 850/222-1996

American Chemistry Council AMSCOT Financial Andrew's Appraisal Foundation Ben Crump Law Capital Health Plan WORLDCOM Creative Benefits Deseret Ranch Public Relations Group FAIR Foundation First Amendment Foundation FIGG Bridge Group Florida Assn. of Community Health Centers Florida Chamber Foundation Florida Dept. of Environmental Protection Florida Fish & Wildlife Conservation Commission Florida Health Care Assn. Guaranteed Asset Protection Alliance (GAPA) HCA Impact Florida Innovative Emergency Management (IEM) KGlobal Leon County Schools LYFT Maclay School Meenan Law Firm National and State Park Concessions, Inc. Northwood Centre NOVA Southeastern University Pfizer Rail Customer Coalition Residential Elevators Ricky Carmichael Racing Service Contract Industry Council Sonny's BBQ Suddath The Florida Bar Tyndall Credit Union Wexford Health Sources

sam brown inc

Healthcare Communications

SAM BROWN INC.

303 W. Lancaster Ave., #145, Wayne, PA 19087

484/580-6411; lauraliotta@sambrown.com

www.sambrown.com

Corporate communications, PR, financial communications, brand/marketing communications, creative services, media relations, social media communications, issues and crisis management, digital. Employees: 40. Founded: 1999.

Agency Statement: Founded in 1999, Sam Brown Inc. has built a strong reputation as a healthcare communications agency that delivers smart strategy, creative solutions and outstanding client service.

As a full-service agency, Sam Brown's communications capabilities span and integrate corporate communications, public, investor and media relations, brand marketing, creative and social media communications. Our unique healthcare approach consistently sets new standards for collaboration, quality and value for clients throughout all sectors of the healthcare industry - pharmaceutical, biotechnology, medical devices and healthcare services including associations, disease management, patient advocacy and more. The agency has a solid understanding of the issues facing biotechnology and pharma today such as drug development, pricing, access, value of medicines, challenges to innovation, etc.

Sam Brown's unique agency model includes only senior-level, dedicated professionals running all accounts, supported by a large network of specialists. What makes Sam Brown Inc. different? It's our senior expertise, service, and flexibility. The agency tailors teams to meet the individual needs of each client and provide the highest level of personalized service. Clients won't have junior-level people working on the account, because everyone on the team has an average of 15 years of healthcare PR experience. The agency has very high team retention, which allows clients to enjoy outstanding service from the same team year after year.

Laura Liotta, pres.

Clovis Oncology, Inc. Genomind

Greenwich Bioscience, Inc. a GW Pharmaceuticals PLC Company



SANDY HILLMAN COMMUNICATIONS 1122 Kenilworth Dr., #303, Towson, MD 21204 410/339-5100; fax: 410/616-8940 www.hillmanpr.com

Tour & travel, lifestyle, F&B, internal comms. Employees: 12. Founded: 2007. Agency Statement: We are a team of seasoned professionals who provide senior level representation to a portfolio of blue-ribbon brands ranging from the country's most prominent museums and attractions, to the world's largest casino gaming company. Lifestyle clients compose 60% of our roster; 40% of our work is focused on corporate communications and public affairs. What distinguishes us? We are a small firm representing big brands. Our size makes us agile. Our experience makes us smart.

Sandy Hillman, pres.; Liz Feldman, Dave Curley, sr. VPs

Arundel Mills University of Maryland Accelerated Resolution Therapy (ART) International Caesars Entertainment Diamond Resorts Erickson Living Horseshoe Casino K12 Kennedy Space Center Visitor Complex Maryland Health Exchange (ACA-Affordable Care Act) Metro Diner National WWI Museum (Kansas City) National WWII Museum (New Orleans) Project Management Institute (PMI) Stephens, Inc. United Way of Central Maryland

Medical Systems Wheelabrator



WORLDCOM **Public Relations Group**



SARD VERBINNEN & CO

SARD VERBINNEN & CO

630 Third Ave., 9th flr., New York, NY 10017 212/687-8080; inquiries@sardverb.com www.sardverb.com

Corporate positioning; mergers and acquisitions; crisis and special situations; litigation support; activism, corporate governance and shareholder engagement; IPOs and listings; restructurings and bankruptcies; cybersecurity and privacy issues; public affairs; environmental, social and governance. Founded: 1992.

Agency Statement: SVC provides strategic communications advice and services to help clients manage overall positioning and transformative events affecting their reputation, business and market value. We help clients communicate with all key stakeholders, including journalists, investors, analysts, employees, business partners, lawmakers and regulators.

SVC is regularly cited as a top communications advisor. The firm was named 2018 #1 Global and U.S. M&A PR Advisor (by deal value and count) by Mergermarket; Top Tier - Band 1 PR Firm by Chambers & Partners Litigation Support Guide; 2018 Financial PR Agency of the Year by *The Holmes Report*.

George Sard, chmn. & co-CEO; Paul Verbinnen, co-CEO; Andrew Cole, co-pres.; Paul Kranhold, co-pres.; Ed Gillespie, mng. dir. and chmn. of SVC Public Affairs

Chicago Office

190 South LaSalle St., Chicago, IL 60603 312/895-4700

San Francisco Office 475 Sansome St., San Francisco, CA 94111 415/618-8750

Los Angeles Office 10250 Constellation Blvd., Los Angeles, CA 90067 310/201-2040

Houston Office 1001 Fannin St., Houston, TX 77002 832/680-5120

Washington, D.C. Office 1717 Pennsylvania Ave., NW, Washington, D.C. 20006 202/318-3800

London Office 180 Great Portland St., London W1W 5QZ +44 20 7467 1050

Hong Kong Office Suite 2602, 26/F, LHT Tower 31 Queen's Rd. Central, Central, Hong Kong +852 3842 2200



SCHNEIDER ASSOCIATES

2 Oliver St., Suite 402, Boston, MA 02109 617/901-7136; launch@schneiderpr.com www.schneiderpr.com Founded: 1980.

Agency Statement: Creating a standout campaign in a converged media world requires a team of talented digital marketing and media strategists. Enter Schneider Associates – We offer the full spectrum of marketing and communications services including digital advertising, social media strategy, paid social, lead generation and nurturing, digital sales support, CRM integration, marketing automation, digital design, analytics, community management, PR and more. Since we are storytellers at heart—with roots in public relations—we have mastered the art of capturing audience attention and mobilizing them to act. Consumers are smart. Agencies must be smarter. At SA, we are constantly optimizing our platform to move the conversation towards action and/or purchase

decisions. We are always testing, and perfecting our campaigns based on what the data tells us. Our agency has a track record of successfully launching, re-launching and accelerating growth for new products, services, companies, institutions, organizations and communities. CEO Joan Schneider has written two books on new product launch, as well as several articles for the *Harvard Business Review*, including "Why Most Product Launches Fail." Schneider Associates is a full-service digital marketing and media agency representing clients in education, consumer, non-profit, professional services and public affairs. Learn more at www.schneiderp.com.

Joan Schneider, CEO & founder; Phil Pennellatore, pres.

Clients include: Berkshire Choral International Brighton Marine City of Revere Cubic International Cushman & Wakefield J. Calnan & Associates InCrowd Landmark College LCB Senior Living Fisher College Maugel Associates Foundation for Metrowest MIT Sloan School of Management Northeastern University Posternak Blankstein & Lund Rutgers Business School Strategic Decisions Group/Wharton Business School Sunstar GUM® Town of Chelmsford UNICON Executive Education VHB Welch's William James College



SCOTT PUBLIC RELATIONS

21700 Oxnard St., #1840, Woodland Hills, CA 91367 Contact: www.scottpublicrelations.com/contact-us

Healthcare, insurance, technology. Employees: 15. Founded: 1987. **Agency Statement:** Scott Public Relations, founded in 1987, provides a full range of PR and marketing services to companies in the healthcare, insurance, technology and other professional services industries. From

insurance, technology and other professional services industries. From managed care to telemedicine to health insurance offerings, Scott Public Relations has been in the forefront of introducing innovation in healthcare, insurance and technology for 25 years. Launching new solutions, creating awareness, building brands and achieving success for our clients is what we do. In addition, as a member and past President of the global PR agency network PR Boutiques International (PRBI), we are well-positioned to serve clients with specialized needs and to provide "on the ground" support in different geographic regions across the U.S., as well as to support international companies expanding into U.S. markets.

Joy Scott, pres./CEO



SCRATCH MARKETING + MEDIA

84 Sherman St., Cambridge, MA 02140 617/945-9296; contact@scratchmm.com www.scratchmm.com

PR and integrated marketing communications for B2B technology and innovative product/service offerings. We work with a range of companies from start-ups to mid-size challengers to Fortune 100 companies. Employees: 26. Founded: 2009.

Agency Statement: Scratch M+M is an integrated PR and marketing communications consultancy. We help companies develop and grow Digital Brand Authority. We are your PR and marketing co-pilots - working side by side to help you shape the strategy, message and execution your brand and executives need to make the right ripple in the market.

Lora Kratchounova, principal



SEVENTWENTY STRATEGIES

1220 19th St., NW, #300, Washington, DC 20036 202/962-3955; fax: 202/962-0995; pam.fielding@720strategies.com www.720strategies.com

Consumer brands, health, financial, defense, energy, transportation, nonprofit, technology. Employees: 21. Founded: 1999.

Pam Fielding, pres.

Sharp communications, inc. SHARP COMMUNICATIONS, INC.

415 Madison Ave., 24th flr., New York, NY 10017 212/829-0002; fax: 212/829-9079; jb@sharpthink.com www.sharpthink.com

Employees: 50. Founded: 2000.

Agency Statement: Award winning PR, Social Media and Events agency that specializes in working with best in class brands across a wide range of categories, including food & beverage, architecture & design, luxury lifestyle, real estate, fine arts, financial services, philanthropy, education & more.

James Sharp Brodsky, founder & CEO; Robert L. Ireland, exec. VP, mng. dir.; Laura Halsch Mortensen, pres.; Peter Frank, CFO

3300 S. Dixie Hwy., #2, West Palm Beach, FL 33405 561/408-2901

TEFAF/Maastricht Art Fairs 1stDibs Angry Orchard Hard Cider USTA Asia Society Benjamin Moore Paints Bertazzoni Brown Jordan Outdoor Kitchens Cosentino Worldwide Coverings Trade Show Eau Palm Beach Hotel & Spa Hi-Chew Kips Bay Designer Show House Kohler Corp. Legrand Lyft Mutti Prudential Randall's Island Park Alliance RH. Restoration Hardware West Palm Silestone Society of Memorial Sloan Kettering Cancer Center, The



SIGNAL GROUP

455 Massachusetts Ave., 12th flr., Washington, DC 20001 202/234-1224; ebovim@signaldc.com www.signaldc.com

Strategic comms., crisis comms., digital comms., public affairs, reputation mgmt., corporate comms., media relations, litigation comms., dispute resolution, coalition development, campaign creation. Employees: 46. Founded: 2002.

Agency Statement: Signal Group is a trusted adviser to global corporations for strategic communications and public affairs. As an independent company, Signal operates as a boutique and leverages top-tier agency talent through long term relationships, and taps into partnerships worldwide to deliver powerful results in all markets.

Eric Bovim, mng. dir.; Jessica Rihani, COO; Michelle Baker, John Procter, Elizabeth Northrup, Chelsea Koski, Brad Wolters, Noe Garcia, exec. VPs

Battery Council International Biogen Century Aluminum Cognizant Gilead Sciences Glencore InterDigital Signature Flight Support Wiley Rein



SIKICH PUBLIC RELATIONS

200 W. Madison, #3200, Chicago, IL 60606

312/648-6666; fax: 312/690-3023; mack.reynolds@sikich.com https://www.sikich.com/public-relations/

PR, marketing, social media, healthcare, cyber-security, crisis communications, media training, consumer products, professional services, public pensions, technology, fin-tech. Employees: 10. Founded: 1987.

Agency Statement: Sikich Public Relations is unlike any PR firm in the U.S. We have experts in traditional media and social media who can build and protect the reputation of your company, as well as its people, products and services. We work with top brands in consumer products, B2B products, professional services and healthcare. And we work alongside more than 750 Sikich professionals with expertise in cyber-security, investment banking, HR outsourcing, technology, accounting, wealth management, and dispute resolution.

Mack Reynolds, partner-in-charge; Kara Hamstra, dir.



SILVERLINE COMMUNICATIONS

8500 Leesburg Pike, #407, Vienna, VA 22182 202/765-2800; laura@teamsilverline.com

www.teamsilverline.com

We are focused on B2B technology clients from clean energy to advanced materials and telecommunications. Our clients develop market disrupting solutions for a global marketplace. Employees: 10. Founded: 2009.

Agency Statement: Silverline Communications is a full-service integrated communications firm that specializes in business-to-business, technology, manufacturing, telecommunications, emerging tech, healthcare and advocacy campaigns.

We are a nimble team of knowledgeable, passionate communicators who deliver strategic, tailored marketing communications programs, which create lasting, measurable business impacts. We value partnership and we understand what it takes to get results.

Whether it's elevating executive thought leaders, creating media buzz, making connections or building communities, we develop memorable campaigns. When our clients succeed, we succeed.

Headquartered in DC's tech corridor, Silverline has a national footprint and extends internationally via its global partner network.

Laura Taylor, pres. & CEO; Michelle Blackston, VP

American Council on Renewable Energy Alliance to Save Energy AlphaTech CellPort CohnReznick Capital Cypient Black e-conolight Energy Storage Assn. Maryland Clean Energy Center Nat'l Fenestration Ratings Council TomahawX XG Sciences

SINGER ASSOCIATES, INC.

SINGER ASSOCIATES, INC.

47 Kearny St., 2nd flr., San Francisco, CA 94108 415/227-9700; fax: 415/348-8478; singer@singersf.com www.singersf.com Public relations, public affairs, corporate, crisis communications. Employees: 18. Founded: 2000.

Sam Singer, pres.; Sharon Singer, CFO; Adam Alberti, mng. partner

Alliant Insurance Services American Fuel and Petrochemical Manufacturers Blue Shield of California Bohannon Development Co. California Hotel & Lodging Assn. Chevron Corp. City of Santa Clara County of San Mateo Denver Broncos Draper Fisher Jurvetson Goodwill Industries Hong Kong Economic Trade Office Intercom Jay Paul Co. Kaiser Permanente KB Home Kylli Inc. Lehigh Hanson Long Beach Hospitality Alliance Ocho Candy Outside Lands Music Festival Prana Investments Recology San Jose Water Co. Sand Hill Property Co. Santa Clara Stadium Authority Santa Clara University Save Mart, Lucky Grocery Stores Signature Properties Sims Metal Management Skip Scooters Sofar Sounds Stanford University and Hospitals Tetra Tech Washington Hospital Webcor Obayashi Construction Wood Partners

SITRICK AND COMPANY

SITRICK AND COMPANY

LOS ANGELES | NEW YORK | SAN FRANCISCO | DENVER | WASHINGTON DC | BOSTON Los Angeles, CA

800/288-8809 www.sitrick.com

Los Angeles 310/788-2850 New York 212/573-6100 San Francisco 415/369-8470 Denver 720/904-8560 Washington, DC 443/977-7215 Boston 617/897-0326

Michael S. Sitrick, chmn. & CEO Tom Becker, member of the firm - head, New York Office Mark Veverka, member of the firm, head - San Francisco Office Lt. Gen. H. Steven Blum, (USA Ret.), mng. dir. and practice lead, Washington, DC

Agency Statement: Sitrick and Company is not a traditional public relations firm. Our practice has a specialized focus. We concentrate in corporate, financial, transactional, reputation, litigation and crisis communication. Although best known for our work in sensitive situations, we have an extensive and successful practice in each of the following areas.

Since our firm's founding 30 years ago, we have been consistently ranked among the top crisis and strategic communications firms in the nation. The *New York Times* called us "The City's Most Prominent Crisis Management Firm." Chambers & Partners this year initiated a ranking of litigation support firms. We were one of four chosen to be in the highest-ranked "Band 1" category.

The majority of the firm's senior executives are former editors and reporters from news organizations that include the *Wall Street Journal*, the *New York Times*, Bloomberg, *Barron*'s, *Los Angeles Times*, *Forbes*, *San Francisco Examiner*, CBS News, ABC News and NBC News. We also have former practicing attorneys and business executives.

Matters with which we have been involved include reputation restoration, litigation support of all kinds; intellectual property matters, allegations of stock manipulation, wrongful termination, contract disputes, allegations of fraud and fraudulent inducement, wrongful death claims, allegations of illegal drug use, SEC matters, and a variety of other white-collar crimes.

We have also handled criminal and civil cases against companies and their executives for such things as price fixing, insurance fraud, options backdating, antitrust violations, race and sex discrimination, sexual harassment, racism and #MeToo matters. We have a significant mergers and acquisitions and corporate governance practice and have done extensive work combatting short sellers and dealing with data breaches. Other issues include sensitive environmental matters, racketeering cases, family disputes, and high-profile divorces.

SLOANE & COMPANY

SLOANE & COMPANY

7 Times Square, 17th flr., New York, NY 10036 212/486-9500; fax: 212/486-9094; info@sloanepr.com

www.sloanepr.com

Practice Areas: Integrated Corporate Communications and Positioning; Financial Media Relations; Crisis Communications and Issue Management; Investor Relations; Transaction Support; Public Affairs; Social Media and Digital Communications; Shareholder Activism and Proxy Contests; Strategic Insights. Founded: 1998.

Agency Statement: Sloane & Company is an industry-leading strategic communications firm. We are known for our intelligence, intensity, creativity and focus on getting results. We provide a range of services including strategic counsel and support around: corporate and financial public relations; transactions; strategic insights; messaging, analytics and measurement; public affairs; shareholder activism; litigation; and investor relations – to public and private companies as well as investors, associations and individuals. Our hallmark is offering large-agency expertise in a focused environment. Senior management partner with clients on accounts from strategic counsel to tactical execution.

Team Leaders include:

Darren Brandt, Whit Clay, co-CEOs

Continued on next page

SLOANE & COMPANY continued

Offices: New York City, Boston, San Francisco

We represent some of the brightest and most interesting companies in their respective fields, including:

Aetna Altice USA CIENA Huntington Bank Imax Corp. KIND Liberty Media New York Life New York-Presbyterian Panera Bread



SNACKBOX

510 S. Congress Ave., #202, Austin, TX 78745 512/643-2328; jenna@snackbox.us www.snackbox.us

Quick serve restaurants, food and beverage, consumer packaged goods, business-to-business, franchise, nonprofit. Employees: 8. Founded: 2006. Agency Statement: Snackbox is a creative PR laboratory that combines

design thinking and the art of storytelling to deliver spectacular results for our clients.

Jenna Gruhala-Oltersdorf, CEO

Arrive Logistics Austin's Pizza The Biem Butter Sprayer Breakthrough Central Texas Einstein Bros. Bagels Laundris Mama Fu's Quintessence Plastic Surgery Restaurant365 Ronald McDonald House Charities of Central Texas Tropical Smoothie Cafe Ty Inc.

SOURCE CODE

SOURCECODE COMMUNICATIONS

41 E. 11th St., 11th flr., New York, NY 10003

212/905-8991; hello@sourcecodecomms.com

www.sourcecodecommunications.com

Media relations, crisis communications, influencer marketing, corporate communications, executive communications, content creation, strategic counsel, messaging development, creative campaigns, launch campaigns. Employees: 10. Founded: 2017.

Agency Statement: SourceCode Communications is an award-winning communications marketing agency launched in 2017 by technology PR industry veterans Greg Mondshein and Rebecca Honeyman. Based in New York, the agency is focused on delivering measurable business impact to brands in five major sectors - consumer lifestyle, enterprise technology, marketing technology, mobile and telecommunications and financial technology. SourceCode is a 3x 2018 In2Sabre nominee, 1x In2Sabre winner and a *Holmes Report* 2018 New Agency of the Year Finalist.

Greg Mondshein, Becky Honeyman, mng. partners

37.5 Technology Blis Connatix Elvie Felix Gray FocusVision Grand Octoly PciPal Puls Rachio SCRUFF SOCi Vtex Yotpo Zailab



SPARK

2 Bryant St., San Francisco, CA 94105 415/962-8200; fax: 415/276-6364; info@sparkpr.com www.sparkpr.com

An agency leader with global reach celebrating 20 years of award-winning campaigns. Services include public relations, strategic communications, and integrated marketing for innovative enterprise, consumer, financial, blockchain and emerging technology companies. Headquarters in San Francisco, offices in NY and Johannesburg, SA, with extensive international team representation. Employees: 50. Founded: 1999.

Agency Statement: From startups to *Fortune* 1,000 stalwarts, Spark specializes in helping technology-focused and innovation-minded companies transform their brands by bringing powerful narratives to life through integrated public relations and marketing programs.

The agency's full suite of services includes public relations, strategic communications, corporate communications, crisis communications, integrated marketing, content development, social media, community management, narrative shaping, insights and analytics, product and startup launches, branding, and a broad range of creative services.

Spark also provides comprehensive strategic communications and marketing services for blockchain and cryptocurrency leaders through its Sparkchain division. From guiding successful token sales to growing companies post-ICO, Spark has emerged as the preferred partner for these highly specialized services across the globe.

Spark's clients are some of the world's most innovative startups and industry leaders, including Activision Blizzard, Bloomberg, eHarmony, National Grid, Verizon, Walmart, Warner Brothers, Viant and Realtor.com. Many of Spark's early-stage clients successfully exit through acquisitions or go public via IPO.

As an award-winning agency, Spark was honored as the Public Relations Agency of the Year by PR World in 2017. Spark's work has been recognized through the Grand Prize for Best Media Relations Campaign of the Year by *Bulldog Reporter* in 2017. Previous awards include *Bulldog Reporter*'s Awards for Best New Product Launch and Best General Business Campaign as well as SABRE Awards for Software and Services.

Alan Soucy, CEO; Donna Burke, co-founder & mng. partner



SPECTRUM

2001 Pennsylvania Ave., NW, 2nd flr., Washington, DC 20006 202/955-6222; fax: 202/955-0044 www.spectrumscience.com facebook.com/spectrumscience

twitter.com/spectrumscience

instagram.com/spectrumscience

linkedin.com/company/spectrumscience Specialty: Healthcare PR/PA. Employees: 120. Founded: 1996.

Agency Statement: Named "2018 Medium PR Firm of the Year" by *PR News* and "2017 Top Millennial Company" by *The Washington Business Journal*, Spectrum is both one of the nation's leading health and science marketing communications agencies and proudly independent. Spectrum's insights-driven approach combines the power of science and storytelling to create strategic programs for clients involved with issues, products, provider services and research across five practice groups: biopharma, biotech, consumer science, health tech and public affairs. As a full-service agency, Spectrum offers media relations, marketing communications, advocacy relations, public affairs, insights and planning, and digital, creative and design services. Spectrum is headquartered in Washington, DC, with offices in New York, Chicago and Atlanta.

Spectrum is the founder, US partner and chair of GLOBALHealthPR, the largest independent health and science communications agency partnership worldwide. GHPR's presence spans more than 60 countries covering Europe, the Americas, the Middle East, Africa and the Asia-Pacific regions.

For more information, visit www.spectrumscience.com or follow @SpectrumScience on Twitter and Instagram.

Jonathan Wilson, CEO; Michelle Gross, pres.; Michelle Strier, chief strategy officer; Rob Oquendo, chief innovation officer; Scott Chesson, chief operating officer; Tim Goddard, pres., GLOBALHealthPR; Justin Rubin, exec. creative dir.

675 Ponce de Leon Ave. NE, NE223, Atlanta, GA 30308 202/587-2597

71 South Wacker Dr., #1820, Chicago, IL 60606 202/587-2500

250 Vesey St., #2630, New York, NY 10281 212/468-5340; fax: 212/468-5341



SPI GROUP LLC, THE

165 Passaic Ave., #410, Fairfield, NJ 07004 973/244-9191; fax: 973/244-9193 www.spigroup.com https://www.facebook.com/thespigroup/ Twitter.com/spigroup Instagram.com/spigroup

Linkedin.com/company/the-spi-group-llc

Agency Statement: What is SPI? SPI stands for "Strategy, Planning and Implementation" — the core focus areas of successful communications. At SPI, we think of ourselves as communication problem solvers; we are a one-stop shop for your communication needs. We'll help you plan a strategy, tell a great story, make it look fabulous and deliver that message through the best channel — traditional, digital or both. Our services include Corporate Reputation and Branding, Employee Communications, Digital Communications, Design, Application and Database Development, Web Development, and beyond. We're at our best when creating integrated communications strategies that combine traditional tactics and new technologies.

Steve Goodman, CEO; James Koppenal, sr. mng. dir., digital comms.; Ellen English, sr. mng. dir., comms. strategy and editorial



SPLASHPR AGENCY 1450 2nd St., #185, Santa Monica, CA 90401 310/526-0805; info@splashpragency.com www.splashpragency.com SplashPR Agency is a boutique agency: Lifestyle, entertainment, beauty, food and beverage. Employees: 4. Founded: 2009.

Claire Arnaud-Aubour, founder



SPM COMMUNICATIONS, INC.

2030 Main St., 3rd flr., Dallas, TX 75201 214/379-7000; 24-hour media line: 817/329-3257 www.spmcommunications.com Employees: 18.

Agency Statement: For 20 years, SPM has worked with packaged food, restaurant, retail, apparel and lifestyle clients, telling their stories in a rapidly changing media landscape. We've worked with emerging brands to help take them national and with established national brands that have important stories to tell to make a deeper impact.

We integrate earned media relations, influencer partnerships, events, community outreach and social media to create campaigns that target the right audiences, increase brand awareness and meet business objectives. Some of our work highlights include:

•Brought natural, gluten-free niche brand **Van's Simply Delicious** into the mainstream with intensive national media and influencer relations outreach that garnered multiple food awards and ultimately, the brand's sale to Hillshire Farms.

•Created the national **Haggar** Hall of Fame Dads contest to connect new consumers to the 92-year-old legacy brand.

•Aided in the rise of industry giant and sustainable foods pioneer **Chipotle** through a 17-year partnership and landed the first national story about "Food With Integrity" mission to change the way people eat and think about fast food.

•Helped iconic fitness brand **Gold's Gym** reach a new female member base through a National Best Friends Day program that brings together nationally known trainers, influencers and digital and traditional media.

Through our robust crisis communications practice, we've helped clients manage some 3,000 crises, from foodborne illnesses and data breaches to product recalls and viral videos. SPM's media protocol is currently deployed in more than a thousand restaurant and retail locations across the nation.

Through it all, our culture is driven by our "No Jerks" policy, which fosters strong agency-client relationships with mutual trust and respect and leads to greater creativity, productivity and true partnership between agency and client.

Suzanne Parsonage Miller, pres. & founder

Boys & Girls Clubs of Greater Dallas Bruegger's Bagels Cicis Del Frisco's Restaurant Group - Dallas Gold's Gym Haggar Clothing Co. Kirkland's Leslie's Pool Supplies Luna Grill - Texas Nothing Bundt Cakes RW Garcia Smoothie King Spence Diamonds Travis Frederick's Blocking Out Hunger



SPOOL

909 Davis St., #500, Evanston, IL 60201 312/343-2812; catherine@spoolmarketing.com www.spoolmarketing.com

Consumer, brand, startup, technology, financial, VC. Employees: 15. Founded: 2018.

Agency Statement: Founded by a cohort of media and agency ex-pats, Spool believes a new agency model is needed for today's companies and brands. So we set out to build it ourselves.

A new way forward for clients, brands and marketers alike requires a new way of thinking. We're able to offer the full-service experience and years of expertise in media, PR and traditional creative without the overhead cost of a bulky agency.

Catherine Merritt, CEO; Krissy Sommerstad, sr. VP, PR; Carrie Ingoglia, exec. creative dir.; Laura Keller, VP, PR; Ilysia Belosa, creative dir.; Dana Casey, strategy; Anne Deanovic, Amy Kaske Berger, VPs; Mary Anne McAndrew, comms. specialist; Sura Lennon, exec. VP

Artisan Kettle Chocolate Baby Einstein Be Curious Partners dosist Hot Doug's Kids II Ocean Harvest Technology

SPRYTE COMMUNICATIONS

200 S. Broad St., #1160, Philadelphia, PA 19102 215/545-4715; lsimon@sprytecom.com www.sprytecom.com Healthcare PR. Employees: 4. Founded: 1990.

Lisa Simon, CEO

Crossroads Hospice Episcopal Community Services Griswold Home Care Holy Redeemer Health Systems Relievus

SSPR

105 E. Moreno Ave., #101, Colorado Springs, CO 80903 800/287-2279; DoPR@sspr.com

sspr.com Tech, media relations, social media, crisis comms., B2B, B2C, influencer relations, Founded: 2015.

Heather Kelly, CEO; Geri Johnson, SVP, innovation; Kelley Heider, VP, innovation; Loni Freeman, VP, HR

standing

STANDING PARTNERSHIP

Member of Worldcom Public Relations Group 1610 Des Peres Rd., #200, St. Louis, MO 63131 314/469-3500; mlackey@standingpartnership.com

www.standingpartnership.com

Reputation strategy, crisis management, digital marketing, lead generation, and marketing and sales alignment, with particular expertise serving clients in health care, agriculture, technology/industrial and professional services. Employees: 16. Founded: 1991.

Agency Statement: Standing Partnership collaborates with senior teams to drive economic and social value by creating strong corporate and brand reputations. We improve performance by breaking down silos, convening teams and connecting dots to help clients make better business decisions around reputation, marketing and digital transformation.

Melissa Lackey, pres. & CEO

Bayer CropScience

Belden BJC Healthcare Civic Progress Concordia Plan Services Curium Pharma Edward Jones Fastenal FieldWatch FLOURISH St. Louis GreenLight Biosciences Lutheran Church Extension Fund Lutheran Church Missouri Synod Mallinckrodt Pharmaceuticals Maritz. Inc. Mid-America Transplant Services MiTek Money Matters with Ken Moraif Monsanto Mount Marty College Naples Botanical Garden NewLeaf Symbiotics Nooter Construction **Oasis** Institute Ranken Technical College **ROI Search Partners** St. Louis Language Immersion School St. Louis Mental Health Board The Doe Run Co.

Tillots Pharma United Soybean Board

STANTON

880 Third Ave., New York, NY 10022

212/366-5300; fax: 212/366-5301; astanton@stantonprm.com www.stantonprm.com

Full-service PR, mktg. comms. specializing in fin'l services and insurance, private capital and asset management, healthcare services, technology, prof'l services, and B-to-B. Employees: 30. Founded: 1995.

Agency Statement: Stanton provides strategic public relations and brand marketing to clients across a spectrum of industry sectors and sizes—from global firms to mid-size leaders and entrepreneurial enterprises. Clients are attracted to—and find a home at—our firm because we deliver a unique blend of smart strategy, strong relationships, innovative thinking and first-class execution that produces business-changing results.

With offices in New York and the San Francisco Bay Area, we are a full-service agency supporting our clients across a variety of communications disciplines including media relations, brand messaging, content development and marketing, executive visibility, thought leadership, digital and print marketing, reputation & crisis management, senior executive counsel, and social media. Our deep understanding of the business world and the media covering it allows us to position clients effectively within a broader context. Our senior professionals spend the majority of their time on client work, ask tough questions, challenge assumptions, and suggest bold solutions. Flexibility, collaboration, responsiveness, and bureaucracy-free service are the hallmarks of our client relationships.

Alex Stanton, CEO; Tom Faust, Pat Harden, Charlyn Lusk, mng. dirs.; Liam Collopy, Katrin Lieberwirth, George Sopko, VPs

3i Aberdeen Standard Investments ACL AEC Living Albright Capital Management Allianz Global Corporate & Specialty Assurant Bain Capital Carl Marks Advisors Conning Asset Management CSAA Insurance Group **CVC** Capital Partners Donnelley Financial Solutions FFL Partners FilBen Group HGGC



Elevate Communications

John Muir Health Lovell Minnick Partners Makena Capital Marin General Hospital One Equity Partners Pine Brook Sun Capital Summit Health Management TD Ameritrade Vertical Bridge



COMMUNICATIONS

STANTON COMMUNICATIONS, INC.

1875 Connecticut Ave., NW, 10th flr., Washington, DC 20009 202/223-4933; washingtonoffice@stantoncomm.com www.stantoncomm.com

Media strategy, marketing communications, strategic counsel, public affairs, digital & social media, creative services, international. Employees: 15. Founded: 1989.

Agency Statement: Stanton Communications, Inc., is an international public relations and public affairs firm providing strategic counsel and program implementation to clients across a broad spectrum of industries. We are fully independent and wholly dedicated to helping our clients inform, influence and inspire.

Now in our 30th year, we are recognized for combining serious strategic thinking with highly creative execution, and for blending thoughtfulness and deliberation with tremendous agility. We build our teams with a balance of talent so clients benefit from the best we have to offer.

Among our clients are some of the world's most successful organizations in a variety of fields including consumer products, travel and lifestyle, professional societies and membership associations. We provide a range of services from issue communication and public affairs to strategic communication planning, reputation enhancement, marketing communication, crisis counsel and spokesperson preparation.

With principle offices in Washington, DC, New York and Baltimore, Stanton Communications maintains a domestic and international network of trusted associates as a partner firm in PR World Alliance and thenetworkone, an organization of more than 800 agencies around the world.

On behalf of our clients, Stanton Communications has won more than 50 industry awards including multiple Silver Anvils, the public relations profession's highest honor and Gold Quill Awards of Excellence, the premier award presented by the International Association of Business Communicators. We also have been named the Best Small Agency in America by *The Holmes Report* and one of the Best Places to Work by the *Washington Business Journal*.

Peter V. Stanton, CEO; Lori Russo, pres.; Megan Berry, VP & creative dir.

45 Rockefeller Plaza, #2000, New York, NY 10111 212/616-3601; newyorkoffice@stantoncomm.com

100 International Dr., 23rd flr., Baltimore, MD 21202 410/727-6855; baltimoreoffice@stantoncomm.com

Alfred E. Smith Memorial Foundation American Nurses Assn. American Statistical Assn. Archdiocese of New York Asbury Communities Federal Budget IQ Inova Center for Personalized Health International Coach Federation Kelly Live! Casino & Hotel W. L. Gore & Associates

STEPHEN BRADLEY & ASSOCIATES LLC

2101 Highland Ave. S., #420, Birmingham, AL 35205 205/933-6676; fax: 205/933-8173; ebrad@bellsouth.net pralabama.com Full service PR, media rels., crisis comms., environmental comms., gov't rels., social media. Employees: 5. Founded: 1995.

Stephen Bradley, president

3066 Zelda Rd., Montgomery, AL 36106 334/203-5322

Airbus Ajin USA Alabama Power Bayer Crop Science Brookwood Baptist Health FreightCar America Honda Lane Parke Lhoist NA Preferred Compounding Corporation SouthWest Water Co. University of South Alabama Foundation Wexford Health Williams Pipeline Company



STERN STRATEGY GROUP

186 Wood Ave. South, Suite 300, Iselin, NJ 08830 908/276-4344; fax: 908/276-7007; hello@sternstrategy.com www.sternstrategy.com

Corporate comms., product/service comms., thought leadership, crisis comms., conference & speaking opportunities, speakers bureaus, media rels., media training, internal comms., video production, digital & web strategy, SEO, bus.-to-bus., influencer rels., business book promotion, positioning/brand development and counsel, content and inbound marketing. Employees: 35. Founded: 1985.

Agency Statement: Stern Strategy Group is a strategy and communications firm that provides best-in-class advisory, public relations and expert speaker services. For more than 30 years, we have designed, developed and implemented goals-focused, outcomes-oriented approaches to building thought leadership and business - helping our clients shape and share powerful stories that open the right doors to the right opportunities. Visit www.sternstrategy.com for additional insight about how we give voice to ideas, individuals and institutions impacting the world.

Susan Stern, pres.; Joan Bosisio, Ned Ward, Tara Baumgarten, sr. VPs

45 Prospect St., Boston, MA 02139 908/325-3881; info@sternassociates.com Ned Ward, sr. VP



STEVENS STRATEGIC COMMUNICATIONS, INC.

28025 Clemens Rd., #4, Cleveland, OH 44145

440/617-0100; fax: 440/389-8406; estevens@stevensstrategic.com www.stevensstrategic.com

Agency Statement: Stevens Strategic Communications is a full-service integrated marketing, public relations, consulting and crisis communications firm located in Cleveland, Ohio. We have been providing award-winning advertising, collateral, marketing and public relations services since 1976. Our services include digital marketing, video production, global services, media training and publishing The Ohio 100.

Edward M. Stevens, chmn. & CEO; Julie Osborne, VP; Frank Bird, publisher of The Ohio 100; Stephen Toth, creative dir.; Meredith Rodriguez, client svcs.; Jim Difrangia, media rels. dir.; Dillon Exner, video production

Adaptive Driving Alliance Allied Construction American Baler American Griddle American Hydroformers American Spice AmTrust Ardleigh Minerals Inc. Bar Louie



Continued on next page

STEVENS STRATEGIC COMMS., INC. continued

Cantina Laredo CartWrite City of Elyria City of Lorain Cleveland Vibrator Co. Community Foundation of Lorain County DASMA (Door & Access Systems Manufacturers Assn.) Domino's Pizza E-Crane Eriez Eriez Flotation Division Family Learning Center Greater Cleveland Neighborhood Center Assn. Hopewell King Nut Materion O'Toole, McLaughlin, Dooley & Pecora Co. Pepple & Waggoner Polar King Rascal House Pizza RevoLaze Ross Environmental Rusk Conair Safety Today Soundwich Technology Recovery Group The Ohio 100 Thermodyne Thomas Associates Volk Protective Products Vorti-Siv Wild Republic



Strategy. Relationships. Results.

STONES RIVER GROUP

511 Union St., #1100, Nashville, TN 37219

615/645-0233; alexandra.sollberger@stonesrivergroup.com

www.stonesrivergroup.com

Comprehensive PR services, including message/content development; media engagement; crisis communications; communications strategy; branding/reputation management; digital & creative services; issue advocacy; event planning & production. Employees: 8. Founded: 2015.

Agency Statement: Stones River Group is an award-winning, full-service public affairs firm with statewide and national reach. Our staff is adept at developing and implementing comprehensive strategies, connecting with the right influencers, shaping debates, and crafting messages that resonate. Recognizing the critical intersection of perception and behavior, SRG develops and implements smart, integrated PR plans that combine digital, earned, and owned media to spark conversations and generate results.

Mark Cate, pres. & prin.; Alexandra Sollberger, prin.; Clint Brewer, prin.; Carly Rolfe, assoc.; Jennifer Triplett, assoc.

Partial list of clients: Acadia ACT Cigna Complete Tennessee Cumberland University Emerald Youth Foundation Governor's Foundation for Health and Wellness JLL LHP Capital Methodist Le Bonheur Healthcare Nashville Convention & Visitors Corp SAIC Southwest Value Partners Studio Bank Tennessee State Soccer Association University of Memphis VitalSource WASC Senior College & University Commission YouScience

STORY 🏠 PARTNERS

STORY PARTNERS

1000 Potomac St., NW, Suite 102, Washington, DC 20007 202/706-7800; debra.cabral@storypartnersdc.com www.storypartnersdc.com

Strategic public affairs and communications for U.S. and global clients. Employees: 16. Founded: 2010.

Agency Statement: Story Partners is a full-service public affairs firm that offers strategic communications counsel to U.S. and global clients. Headquartered in Washington, D.C., our team of veteran communicators has decades of experience working directly with journalists, business leaders, policymakers and consumers to shape the public debate; educate policymakers; define and dominate a market; manage our clients' image, brand and reputation; and position our clients as leaders in their fields. Areas of expertise include public affairs, media outreach, digital and social media, thought leadership, crisis communications, and reputation management.

Gloria Story Dittus, chmn.; Debra Cabral, pres.; Trudi Boyd, exec. VP; Carrie Blewitt, Betsy Stephenson, Tamara Hinton, Kristin Litterst, sr. VPs

Alabama Power American Assn. of Crop Insurance Animal Health Institute Center for Global Enterprise Food Marketing Institute iDevelopment and Economic Assn. (iDEA Growth) Large Public Power Council Lindsay Corp. Noble Energy

Southern Co. Trucking Moves America Forward U.S. Beet Sugar Assn. Venture Global

STRANGE BREW STRATEGIES

225 Claremont Blvd., San Francisco, CA 94127 720/207-1121; info@strangebrewstrategies.com www.strangebrewstrategies.com

Technology, aerospace, artificial intelligence, automation, blockchain, consumer tech, cryptocurrency, E-commerce, enterprise tech, finance, financial tech, manufacturing, robotics, rockets. Employees: 7. Founded: 2017.

Officers: Dave Donohue, John O'Brien, Eva Glazer, Claudia Treverso, Emily O'Brien, Laurel Toney, Tenaya Goldsen

Allen Institute for Artificial Intelligence Shopify Bright Machines Zcash MSA Capital Relativity Space



strother communications group

STROTHER COMMUNICATIONS GROUP

222 South 9th St., 41st flr., Minneapolis, MN 55402 612/288-2401; patricks@scgpr.com www.scgpr.com

Marketing PR, graphic design, web development and design.

Agency Statement: Leading B2B companies, educational institutions and more rely on Strother Communications Group's 25+ years of experience to solve their communications problems and put their message in motion. Using proven research and branding models, PR, media relations, content marketing, web design, photo and video, graphic design, internal communications, social media and advertising - all integrated to reinforce your brand message - we simplify every aspect of your communications so your brand can soar.

Patricia Henning Strother, pres.; Patrick Strother, CEO & chief marketing officer

IWCO Direct Mate Precision Tooling Pacon Creative Products RateLinx Riedell Saint John's University University of Minnesota



STUNTMAN PR

285 W. Broadway, #280, New York, NY 10013 212/242-0002; info@stuntmanpr.com www.stuntmanpr.com Hospitality, food & beverage, travel, consumer/lifestyle and e-commerce. Employees: 5. Founded: 2010.

Neil Alumkal, founder

Clients Include:

Apple Core Hotels Bareburger Bryant Park Hotel Butler Hospitality Cameron Hughes Wine Casa Bocado Francois Payard Hotel Indigo HUSO Ice Age Glacial Water Kati Roll Company Le Coq Rico Macchina Marky's Caviar Marshall Hotels & Resorts Max Brenner MealPal Misfits Market ONE°15 Marina Parmigiano Reggiano Cheese Consortium Porterhouse Brew Co. Relais Dessert Riazul Premium Tequila Seven Rooms Tang Hotpot Vintage Wine Estates YO! Sushi



SUSAN DAVIS INTERNATIONAL

Member of IPREX 1101 K St. NW, #400, Washington, DC 20005 202/408-0808; knaumann@susandavis.com

www.susandavis.com

Strategic comms.; special events/conferences; crisis comms. Employees: 37. Founded: 1975.

Agency Statement: Public and private clients have been coming to Susan Davis International (SDI) for more than 40 years to change behaviors; launch concepts and organizations; manage sensitive issues; and build alliances.

SDI is a woman-owned international public relations and public affairs firm with a significant focus on nonprofits and associations, private sector companies, and governments.

SDI is globally renowned for creating notable events often of historic significance.

Susan A. Davis, chairman; Judy Whittlesey, exec. VP; Tom E. Davis, Karen Naumann, Sean O'Leary, VPs

Army Historical Foundation Elizabeth Dole Foundation Institute of Museum and Library Services Joint Women's Leadership Symposium Marine Corps Heritage Foundation Mary Furlong & Associates Maximus Perspecta Theia Group U.S. Department of Defense



360PR+

200 State St., Boston, MA 02109 617/585-5770; fax: 617/585-5789 www.360PR.plus www.twitter.com/360PRplus www.linkedin.com/company/360prplus Founded: 2001.

Agency Statement: 360PR+ is an award-winning, creative, independent agency with the expertise and relationships to power earned media, executive thought leadership, influencer marketing, content marketing and experiential activations across a variety of b2c and b2b sectors. Our highly creative and collaborative team members, including a hands-on senior team, are *all in* with our clients every day, producing business-driving results. Ranked as a Top-50 PR firm nationally, 360PR+ has been recognized as an Agency of the Year and Best Place to Work and is a partner in PROI Worldwide, offering clients in-market resources in 100+ cities.

Laura Tomasetti, CEO; Rob Bratskeir, exec. VP; Stacey Clement, Kalley Jolly, Caitlin Melnick, Victoria Renwick, Michael Rush, sr. VPs; Matthew Lenig, creative dir., sr. VP; Jenni Brennan, Melinda Bonner, Ali Kavulich, Jill Hawkins, VPs; Melissa Perroni, employee engagement dir.

Additional locations: NYC; San Francisco, CA

Avis Bright Horizons Cars.com DeNA Drizly ezCater Full Circle Brands Giant Food Harpoon Harvest Hill Beverage Co. Hasbro HomeAway Honeywell Home Environment illv Jelly Belly Liberty Mutual Insurance Meredith Publishing Nasoya National Geographic National Institution of Yerba Mate Nintendo Peapod Pete and Gerry's Organic Eggs Reed's Ginger Beer Safety 1st Sagamore Spirits Showcase Cinemas Silver Hills Sterno Stonyfield Organic TIAĂ Tommee Tippee Travelpro Trek Virgin Atlantic Airways WellPet Wolverine Worldwide



TARTAGLIA COMMUNICATIONS, LLC

P.O. Box 5148, Somerset, NJ 08875-5148

732/545-1848; dtartaglia@tartagliacommunications.com www.TartagliaCommunications.com

Media relations; senior counsel; branding; social media; science writing, editing and design; crisis comms. and issues mgmt.; research, policy, multicultural and marketing comms. Founded: 2008.

Agency Statement: Tartaglia Communications specializes in developing strategic communications solutions for health and science-focused organizations. For more than 30 years, our principals have created award-winning public relations programs for national and international organizations like The Robert Wood Johnson Foundation, the Gordon and Betty Moore Foundation, Brookhaven National Laboratory, Max Planck Florida Institute for Neuroscience, Columbia University Medical Center and the American Federation for Aging Research, as well as for biopharmaceutical startup companies, regional hospitals and nonprofits. The firm provides personalized service, high-level strategic insight, and the results-oriented approach that clients in these sectors need.

Dennis Tartaglia, founding dir.; Sheila Tartaglia, co-owner

American College of Academic Addiction Medicine American Thoracic Society Atlantic Health System IPRO New York Academy of Sciences Research to Prevent Blindness

TASC GROUP, THE

153 West 27th St., Suite 405, New York, NY 10001 212/337-8870; fax: 646/723-4525; larry@thetascgroup.com www.thetascgroup.com

Media relations, nonprofit, consumer-facing, crisis communications and issues management, corporate social responsibility campaigns, thought leadership development, cause-related marketing, red carpet and celebrity events, SEO and online reputation management, social media. Employees: 8. Founded: 2004.

Larry Kopp, CEO; Amy Kaup, COO; Rida Bint Fozi, mng. dir.

3generations Amalgamated Transit Union Curb-To-Market Challenge David Lynch Foundation Department of Orthopaedics at The Mount Sinai Health System The Discovery Orchestra Gathering For Justice Global G.L.O.W. New York University, Tisch School of the Arts Stella Adler Studio of Acting United Way of New York City



TAYLOR

640 Fifth Ave., 8th flr., New York, NY 10019 212/714-1280; fax: 212/695-5685 www.taylorstrategy.com

Consumer public relations. Employees: 100. Founded: 1984.

Agency Statement: Taylor is a brand counselor and public relations partner to a select portfolio of the world's leading consumer brands. Named "Consumer Agency of the Decade" by *The Holmes Report*, Taylor has partnered with the most influential corporate marketers, utilizing lifestyle, sports and entertainment platforms to drive consumer engagement. Founded in 1984, Taylor is headquartered in New York with offices in Los Angeles, Chicago, and Charlotte. Discover how "We're Built Differently" at taylorstrategy.com. Tony Signore, CEO & mng. partner; Bryan Harris, COO & mng. partner; John Liporace, mng. partner; Maeve Hagen, pres.

312 Arizona Ave., 3rd flr., Santa Monica, CA 90401200 E. Randolph, Suite 5100, Chicago, IL 6061010150 Mallard Creek Rd., Suite 300, Charlotte, NC 28262

Clients Include:

Allstate AMB Group Capital One Circle K Diageo DraftKings Guinness Nalgene P&G Panini America Smirnoff Tide

TAYLOR & COMPANY

1024 S. Robertson Blvd., Ste. 201, Los Angeles, CA 90035 310/247-1099; fax: 310/247-8147; julie@taylor-pr.com www.taylor-pr.com

Clients in architecture, design, furniture, development, landscape and construction. Founded: 1994.

Julie D. Taylor, Hon. AIA, principal

Canstruction LA CO Architects Design Blitz Edward Ogosta Architecture Form4 Architecture McIntosh Poris Associates Monterey Design Conference Robert D. Henry Architects



TELLEM GRODY PUBLIC RELATIONS, INC.

30745 Pacific Coast Hwy., #243, Malibu, CA 90265 310/313-3444; fax: 310/775-9721; susan@tellemgrodypr.com www.tellemgrodypr.com

Healthcare, crisis, food issues, entertainment, consumer product, energy/environmental PR, media training, faithbased, beauty & fitness, social media. Employees: 8. Founded: 1994.

Agency Statement: Tellem Grody Public Relations, Inc. is a public relations/social media marketing agency. All clients are served by one of the senior partners - Susan Tellem, John Tellem or Dan Grody - and a team of experts. TGPR manages strategic campaigns using a deep reach into more than half a million media outlets to build a campaign; social media marketing with Facebook, Twitter, YouTube, Instagram and blogs; cutting-edge writing for a variety of audiences; and development of award winning supportive special promotions, contests and media events.

Susan M. Tellem, John Tellem, Dan Grody, sr. partners; Paul Misko, social media; Vivian Fullerlove, Elaine Murphy, Andy Coscarelli, sr. A/Es

Adam Trent Tour American Tortoise Rescue Blue Vision Marketing, Ltd. Bubble Guppies Live! California Poison Control System Celtic Woman Dora the Explorer Live! Canada 5th Axis For The Record Harry Potter Live Hip Hop Nutcracker KellyToy Koba Entertainment Marina Plastic Surgery

Mawi DNA Technologies, Inc. Nagourney Cancer Institute Naked Magicians National Wildlife Federation (California) Nitro Circus and World Nitro Games Octonauts Live! Paquin Entertainment Group Inc. Peppa Pig Live! Percussion Marketing Council Right Angle Entertainment Rudolph the Red-Nose Reindeer Live Shopkins Live! The Illusionists The Naked Magicians The Simon & Garfunkel Story Voices of the City World Turtle Day®

the **10** company

THE10COMPANY

136 Madison Ave., 6th flr., New York, NY 10016 646/722-3836; valerie.dimaria@the10company.com; info@the10company.com

www.the10company.com; women-voices.com

Corporate reputation, executive coaching, employee engagement, marketing. Employees: 10. Founded: 2012.

Agency Statement: the10company is a marketing and communications agency dedicated to helping C-Suite executives transform their businesses through authentic, results-driven marketing and communications and strategic counsel. Our principals have held in-house C-Suite roles and bring real-life experience. Our expertise lies in delivering strategies and tactics that motivate your stakeholders to act. We achieve this by protecting and enhancing corporate reputation, motivating employees with relevant initiatives and communications, while also increasing revenues with unique brand and sales strategies.

Our coaching practice improves communications skills for senior leaders and high-potentials, and includes VOICES, executive coaching specifically for women.

Clare DeNicola, principal; Valerie Di Maria, principal

Clients Include:

Aspen Insurance EY Fannie Mae Insurance Digital Revolution Landor Lockton National Assn. of Insurance Commissioners Quest Diagnostics Raytheon Smart Harbor Univision

THINK 10 F 23rd St #200 New York NY 10010

10 E. 23rd St., #200, New York, NY 10010 212/343-3920 www.thinkpublicrelations.com www.instagram.com/think_pr Founded: 2001.

Agency Statement: THINK is a strategic and creative communications agency dedicated to public relations, experiential marketing and digital services. Established in 2001, THINK specializes in fashion, hospitality, beauty, wellness and luxury goods. Our bi-coastal team creates custom, 360-degree communications strategies for each client, with tactical publicity, influencer, celebrity and consumer campaigns that ignite buzz, build brands and help meet our clients' business and sales objectives. From category launches and influencer campaigns, celebrity endorsements and pop-up experiences to a simple product pitch – our work is thoughtful and impactful with results that start from day one. We pride ourselves on

longstanding relationships with our clients who view us as an extension of their teams and an invaluable part of their businesses. Let's connect.

Tracey Manner, Elaine Drebot-Hutchins, principals; Michael Urbanski, partner & COO

329 N. Wetherly Dr., #103, Beverly Hills, CA 90211 310/278-0180

Sample Clients: Aloft Hotels Anamaya Resort, Costa Rica Asanda Aveda Spa Ashley Graham Lingerie Beautycon Bensimon **BIBHU MOHAPATRA** BlackUP Botkier New York BrightFox Charlotte Simone Ciate London Converse DCL Skincare Desert Essence DKNY Eberjey El Guapo Bitters Element Hotels Ernest Supplies Everything But Water Four Points by Sheraton INC.redible Kay's Boutique Café Levi's LIUDMILA Marianella Soaps MILK MISSGUIDED Nails inc. Nour Hammour Paris NSF Ocean Prime New York & Boston Pestle & Mortar Pop Beauty Pucker Rachel Zoe Raquel Allegra Scentered Senso Skylight Starwood Hotels & Resorts Starlab Study Hotels STYLEBOP.com The Face Place The Hudson New York The Motley The Stafford London Too Faced Cosmetics Vestiaire Collective W Hotels Worldwide



TIERNEY

A subsidiary of the Interpublic Group of Companies (IPG) 1700 Market St., 29th flr., Philadelphia, PA 19103 215/790-4100; fax: 215/790-4299 www.hellotierney.com Founded: 1942.

Agency Statement: At Tierney, we pride ourselves on approaching all client business with a passion, perspective and openness that cannot be offered by others. We believe great brands are built by more than great publicity and we believe great ideas can come from anywhere. Innovation and creativity are bred at Tierney through collaboration and total team immersion in our clients' businesses. In fact, it's why we've appeared on *Ad Age's* 'Best Place to Work' Survey for the past two years. Critical to the work we do is a driving curiosity to learn more. Our curiosity has a purpose. It powers our creativity and allows us to tell a brand's story like it has never been told. Impactful story sharing seamlessly weaves in brand messages in a way that ignites conversations across every channel and inspires consumers not just to listen, but to respond.

At Tierney, we execute positioning, thought leadership and reputation management to help you maintain a positive brand image. We also bring brands and consumers together through media relations, content creation, social conversation and community outreach. Because in the fast-moving world of PR and socal media, it's nice to have connections, but it's even more important to make them.

Mary Stengel Austen, pres. & CEO; Debbie Griffin, CFO; Patrick Hardy, CCO; Tracey Santilli, CGO

Tierney Harrisburg: 212 Locust St., #400, Harrisburg, PA 17101 717/231-5330; fax: 717/234-2430

Tierney New York: 100 W. 33rd St., 5th flr., New York, NY 10001 212/605-7825

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Dow Exelon General Motors Girl Scouts of Eastern Pennsylvania IBM Independence Blue Cross Jazz Pharmaceuticals Keystone Foods Keystone Shipping Kings McDonald's® Restaurants of Southeastern PA, Southern NJ and DE PECO Pennsylvania Dept. of Community and Economic Development Pennsylvania Liquor Control Board OVC Ronald McDonald House Charities of the Greater Philadelphia Region Shire Shoprunner Sikorsky

TD Bank University of Pittsburgh Varizon Wireless

Verizon Wireless



TIMEZONEONE

The Wrigley Building , 410 N. Michigan Ave., #N700, Chicago, IL 60611 julie@timezoneone.com

timezoneone.com

Media relations, media training, issues management, social media strategy, media & influencer FAM trips, influencer marketing, event management. Employees: 45. Founded: 1994.

Julie Sur, sr. VP, PR & social media strategy; Marla Cichowski, VP, media rels.; Andrew Brown, dir., media & PR; Colleen Correll, PR & acct. dir.; Madeline Carlson, PR specialist

Air New Zealand Chicagoland Chamber of Commerce Chicago Wolves Firefly Grill Illinois Office of Tourism The Magnificent Mile Assn. The Magnificent Mile Lights Festival School of the Art Institute of Chicago Shoreline Sightseeing Visit Oak Park Wheaton College Graduate School



TJM COMMUNICATIONS, INC.

2441 West State Rd. 426, Suite 1061, Oviedo (Orlando area), FL 32765 407/977-5004; fax: 407/977-5009; info@tjmcommunications.com www.tjmcommunications.com

Travel, food, wine and the arts. Employees: 4. Founded: 1999.

Agency Statement: TJM Communications, Inc. is a lifestyle public relations firm. Our agency is distinguished by a committed team of passionate professionals who work intimately with our clients. We don't believe in PR for the sake of PR. We believe in public relations as a creative, strategic approach designed to mirror the client's sales and marketing goals. We are proud to service a diverse portfolio of clients domestically and throughout the world.

Treva J. Marshall, pres.; Joel Kaiman, VP

Clients Include: Disney Dreamers Academy Mandara Spa Ocean Prime Restaurant runDisney Shula's Steakhouse (Orlando) The Cove at Walt Disney World Swan Walt Disney World Swan and Dolphin Resort

TMC Communications, LLC

TMC COMMUNICATIONS, LLC

757 Third Ave., 20th flr., New York, NY 10017

 $212/376\text{-}5844; fax: 212/376\text{-}5843; thomas.clohesy@tmccommunications.com tmccommunications.com}$

Financial, corporate, international, crisis and investor relations. Employees: 2. Founded: 1997.

Agency Statement: TMC is a Manhattan-based niche corporate, financial and international PR/IR firm. Since 1997, we offer superior expertise with our strong Wall Street background, focusing on financial services, capital markets and in-depth expertise in specific industries. Our world-class advisors provide media relations planning, training and outreach, along with forging thought leadership initiatives, full-service IR and capital advisory assistance. With TMC, you get hands-on, senior counsel 24/7 with no bureaucracy – just results.

Thomas Clohesy, mng. dir.; Nazan Clohesy, partner

lorrenzano

THE TORRENZANO GROUP

TORRENZANO GROUP, THE

Helping organizations take control of how they are perceived[™]. 353 Lexington Avenue, Suite 800, New York, NY 10016 212/681-1700; richard@torrenzano.com

www.torrenzano.com

Founded: 1995.

Who we are

The Torrenzano Group is a reputation and high-stakes issues management firm specializing in building and protecting corporate reputations, helping clients grow their business and enhance brand and shareholder value.

What we do

The Torrenzano Group helps organizations take control of how they are perceivedTM.

How We Do It

Through carefully researched, planned and flawlessly executed programs we directly and materially support clients' business objectives.

We draw upon the expertise in our two core practice areas: Reputation Strategic & Brand Communications; Media Relations; Investor Relations & Financial Communications; Digital Strategy & Engagement; Executive Training & Development and Business-to-Business Communications and High-Stakes Issues Crisis Counsel; CEOs, Boards & Leadership; Litigation Communications; Merger, Acquisitions & Transaction Communications; High Profile Individuals and Violence Preparedness & Response.

Why We Are Different

Torrenzano hands-on senior level business people work in a culture of critical thinking and focused results. We turn the big firm model of a few senior people at the top and a collection of juniors at the base, upside down.

Torrenzano's business model --- senior professionals directly and actively involved day-to-day --- produces immediate sustained impact and client results.

Torrenzano possesses and demonstrates the attention and partnering of boutique firms, without the limited resources, lack of reach or idiosyncrasies typical of such firms.

Where We Add Value

We are business people, strategists and counselors who have "sat in your seat" and understand how perceptions are formed...and how they can be changed.

Torrenzano builds on selective long-term relationships that add value to client business and communication objectives. We create a Reputational Cushion[®] that actively protects corporate reputations, enhances shareholder value and helps clients grow their businesses.

Richard Torrenzano, chief executive, richard@torrenzano.com

New York | Austin | Hartford | Philadelphia | San Francisco | Silicon Valley | Washington | London | New Delhi | Shanghai

For client experience, please visit www.torrenzano.com/experience.

JCHDOWNPR **TOUCHDOWN PR**

7600 Burnet Rd., Austin, TX 78757 512/373-8500; info@touchdownpr.com

www.touchdownpr.com

Technology, international. Employees: 50. Founded: 2006.

Agency Statement: We deliver smart, clear and effective global PR campaigns that drive awareness, leads and sales for international enterprise technology brands. Our approach - with one PR team operating at global scale - helps deliver a consistent, constant and unified client story and message to the marketplace. Whether you need US PR, North America PR, European PR, ANZ PR, APAC PR or global PR - we have it all covered.

James Carter, Emily Gallagher, Lesley Booth

Avi Networks Barracuda Bitglass ConnectWise Cradlepoint Exabeam Plutora

Scale Computing Sinequa Split WhereScape WhiteHat Zerto



TRANSMEDIA GROUP

240 West Palmetto Park Rd., #300, Boca Raton, FL 33432 561/750-9800, x2270; fax: 561/750-4600

www.transmediagroup.com

Rome, Italy, https://transmediaitaly.com

PR for healthcare, fitness, tech, biotech, crisis mgmt., financial svcs., law, food, bev., real estate, fashion, arts, entertainment, consumer prods., b2b services, authors/books. Employees: 8. Founded: 1981.

Agency Statement: TransMedia Group is an award-winning, multi-lingual, international firm serving clients worldwide from offices in Florida and Italy.

Led by former #2-ranked NBC executive Tom Madden, (author of "Spin Man" "King of the Condo" and "Is There Enough Brady in Trump?"), TransMedia has an extraordinarily seasoned and talented staff who can market a story to national print, TV and social media in French, Spanish, Portuguese, Russian, Italian. Contact: Tom Madden 561/750-9800 x2270 tmadden@transmediagroup.com.

Thomas Madden, chmn. & CEO; Adrienne Mazzone, pres.; Eddie Rhodman Jr., VP, PR/talent; Dara Avenius, VP, PR; Vanessa Rutigliano, dir., opers.; Chelsey McInnis, social media coord.; Adra Darling, VP, client engagement

Altitude International Athena's Fight Club Brad Daniel Bruce Borenstein Dietary Supplement News Dr. Dara (Clinical Psychologist) Energy Professionals First Form GDM Di Maria Inc. **GSIG Select** Madden Mischief Nancy Grace Nourishing Biologicals nXus Software OriginClear People Too LLC Peter Ticktin Esq. The Global Warming Foundation Ticktin Law Group

RANSMITTER TRANSMITTER

New York, NY

212/967-1449; info@transmitterpr.com www.transmitterpr.com

Real estate public relations. Founded: 2018.

Agency Statement: Transmitter specializes in real estate and lifestyle communications. With more than 15 years of experience representing some of the industry's most prolific landlords, developers, residential projects, brokerages, trade organizations and financial institutions, Transmitter delivers strategic results that are aligned with your organization's business goals and reach your target audience. We strive to help you find your creative voice through a variety of services, from traditional media relations to social and digital campaigns and events.

Greg McGunagle, pres. & founder



TREVELINO/KELLER

981 Joseph E. Lowery Blvd. N.W., #100, Atlanta, GA 30318 404/214-0722; dtrevelino@trevelinokeller.com; gkeller@trevelinokeller.com

www.groovy-studios.com

www.winepreneurs.club

Practices: Technology, financial services, health, franchising, lifestyle, food & beverage, environment. Founded: 2003.

Agency Statement: Trevelino/Keller, a digital public relations and marketing firm, delivers outcome-based programming focused on four outcomes – Reputation, Engagement, Adoption and Advocacy. Clients are responding positively to the Outcome-based approach as well as its new market focus. No longer interested in being sought after for its services and experience only, the firm connects with clients based on one of our market focuses driven in part by a company's leadership – Disruptive Forces, Category Pioneers, Stealth Leaders and Wonder Women.

Served by a suite of media services -- earned media, shared media, owned media, paid media and mixed media, the firm delivers an integrated one-stop solution. Trevelino/Keller also boasts the industry's best staff retention, having lost one person to any agency in 16 years. Ranked #2 in Atlanta, it has offices on Atlanta's urban westside as well as Atlanta Tech Village. In response to a growing demand for creative and interactive needs, the firm established Groovy Studios in 2014, a creative arm that offers graphic design, web services, content development and brand identity. Since its inception, Groovy Studios has received more than 50 creative awards.

While an independent firm, Trevelino/Keller is recognized, in part, for the dynamic networks it creates to serve clients in a rapidly changing environment. Networks today include: Atlas Alliance, a global network of like-minded boutique firms that deliver in country services in Europe, Asia-Pacific, South America and the Middle East; and, WheelhouseTK, a consultant network that offers complementary services to the firm, including video production, research, brand articulation and experiential marketing. In 2016, the firm launched Winepreneurs, an organization that brings entrepreneurs, investors and influencers together to prosper through collaboration. Based on its commitment to startups, the firm created Start-Opia, which houses its portfolio of entrepreneurial communities it supports – Atlanta Tech Village, Atlanta Tech Angels, Raise Forum, Keiretsu Forum and LaunchPad.

Dean Trevelino, founder & prin., 404/214-0722 X106 Genna Keller, founder & prin., 404/214-0722 X105

Clients Include:

Atlanta Tech Village Belgard Carvana CIOX Health Discovery Point Flying Biscuit Genesco Interface Monkey Joe's Pure Wellness SOC Telemed Sita Stretch Zone United Healthcare

TRICOM ASSOCIATES, INC.

1750 New York Ave., NW, 3rd flr., Washington, DC 20006 703/276-2772; fax: 703/528-5058; info@tricomassociates.com www.tricompr.com

Communications strategies, public policy, political, media training, grassroots, media relations, social media, advertising, video production, consumer, labor/management, education, health care, housing, environment, GSA. Employees: 5. Founded: 1993.

Scott Treibitz, officer

Actors' Equity Assn. Alliance for American Manufacturing American Federation of School Administrators American Institutes for Research Association of Flight Attendants International Assn. of Fire Fighters International Assn. of Sheet Metal, Air, Rail & Transportation Workers The International Alliance of Theatrical Stage Employees



TRIER AND COMPANY

156 2nd St., San Francisco, CA 94105 415/285-6147; beth@triercompany.com

www.triercompany.com

Public relations, content marketing, brand strategy, social media, digital marketing, search and SEO, website development, speaker and podcast bureau. Employees: 21. Founded: 2001.

Agency Statement: Trier and Company is a global integrated communications agency. We deliver communications strategy and services to help technology companies build their brand and solve real business problems. Quite simply—We are tech communicators.

We have a deep bench and a broad range of skills and expertise, ensuring that we complement client teams in the most effective way possible. We help clients shape markets, outshine competitors and connect with the audiences and influencers who fuel business growth.

Beth Trier, CEO; Elizabeth Gebhardt, sr. VP, brand strategy; Nancy MacGregor, dir., PR; Daniel Craig, dir., social media; Ember Harker, dir., digital mktg.; Mary Placido, sr. dir., PR; Andrea Nieto, dir., speakers and podcast practice; Fanny Kim, sr. dir., content mktg.; Satchi Wilson, dir., client svcs.; Michael McDonald, sr. dir., strategy

Brillio GaN Systems In-Telligent London Tech Council SAP Verodin

TRIZCOM PUBLIC RELATIONS

14850 Montfort Dr., #190, LB 39, Dallas, TX 75254 972/247-1369; Jo@Trizcom.com www.TrizCom.com

Analyst strategy, celebrity representation, crisis communications, events, influencer campaigns, internal communications, investor relations, issues, legislative affairs, media relations, nonprofit, reputation, social, startup/entrepreneur launches & campaigns. Employees: 7. Founded: 2008.

Jo Trizila, CEO & pres.; Karen Carrera, VP; Ann Littmann, dir.

Ancor Capital Partners billyGO Community Council of Greater Dallas Crain Lewis Brogdon LLP Dillon Gage Metals Heroes for Children International Depository Services Group Night Media Operation Kindness Red Mountain Weight Loss Solis Mammography STATinMED Research Strength Genie True REST Float Spa



TUNHEIM

8009 34th Ave. South, 11th flr., Minneapolis, MN 55425 952/851-1600; info@tunheim.com www.tunheim.com

Communications consulting, crisis, public relations, public affairs, digital, social media, content, sports, media relations, consumer, business, event, positioning, trade, coalition building, advocacy, audits, internal, executive. Employees: 29. Founded: 1990.

Agency Statement: TUNHEIM is a communications consulting firm comprising a collaborative array of experienced, thoughtful business professionals who excel in leveraging insight and expertise to get clients the reputation they deserve. We believe well-understood organizations have the best opportunity for success. We take on our clients' challenges as our own and customize communications efforts to deliver results.

TUNHEIM is a certified woman-owned business, GSA certified and is a member of IPREX, the second largest independent global agency network

Kathy Tunheim, CEO; John Blackshaw, pres. & COO; Pat Milan, chief insights officer; Lindsay Treichel, chief transformation officer; Liz Sheets, chief mktg. officer

Cargill Dominium Great River Energy Minnesota Hospital Association





a fahlgren mortine company

TURNER

A Fahlgren Mortine company

250 W. 39th St., 16th flr., New York, NY 10018

212/889-1700; info@turnerpr.com

www.turnerpr.com

twitter.com/turnerpr facebook.com/turnerpr

instagram.com/turnerpr

Full-service public relations, social media and digital communications company specializing in travel and lifestyle brands. Employees: 50. Founded: 1997.

Agency Statement: TURNER is a full service public relations, social media, content and digital communications agency specializing in travel and lifestyle brands. TURNER represents the world's best hotels, luxury resorts, destinations, wellness, fashion, and outdoor brands. Our tenured teams in New York, Chicago, Denver, Miami and Los Angeles, have unmatched industry experience and continually deliver innovative marketing communications strategies, helping brands connect and engage in a smarter, more relevant manner.

Our 360 approach to storytelling continues to deliver bottom-line results for our clients through powerful media exposure, influencer followings and consumer engagement. We are a relationship agency, acting as in-house support for our clients, and we are proud of our culture - we work hard, we get results and we give back.

Christine Turner, pres.; Angela Berardino, CSO/travel practice; Leslie Rummel, sr. VP/lifestyle practice

1614 15th St., 4th flr., Denver, CO 80202 303/333-1402

Christine Turner, pres.

Clients Include: Allegro Hotels Arc'teryx Audley Travel Barceló Hotels & Resorts Bermuda Tourism Authority Bombas CorePower Yoga Duluth Trading Co. Eastpak Ellesse Gaylord Rockies Resort & Convention Center Hertz Europe Kimpton Epic Kimpton Seafire Resort & Spa, Cavman Islands Le Méridien Denver Downtown MINDBODY Obermeyer Occidental Hotels & Resorts Park Hyatt Beaver Creek Pure Barre RAEN Red Wing Heritage **REI** Adventures **REI Private Brands** Resorts World Bimini Royal Hideaway Luxury Hotels & Resorts Solaz, A Luxury Collection Resort, Los Cabos Sprinkles Swimsuits for All Takeya Toronto Tourism Travel Alberta Unique Hotels of Belize Valencia Travel Peru Viceroy Snowmass Visit Albuquerque Visit Chevenne Visit Houston Visit Nebraska Visit SLO CAL Westin Austin Downtown



TVG

Westin Nashville

Partner of PROI Worldwide 16052 Swingley Ridge Rd., #210, St. Louis, MO 63017 314/991-4641; fax: 636/778-3048; TVG@vandivergroup.com www.TVGPR.com Twitter: @VandiverGroup Facebook: VandiverGroup Linked In: the-vandiver-group-inc Instagram: vandivergroup Founded: 1993.

Agency Statement: TVG is an award-winning integrated communications firm helping clients build brands through research, reputation management, crisis communications, public relations, advertising, social, digital and training. Founded in 1993, TVG is a partner of PROI, the largest independent network by fee income in the world. TVG has been named "Best PR Firm in St. Louis" for nine years by readers of *SBM* magazine, and has been chosen again by *Missouri Lawyers Weekly* as one of the leading firms in the state. TVG's clients are *Fortune* 500 and mid-sized companies in manufacturing, technology, agriculture, construction, financial services, gaming, healthcare, government, transportation, utilities, not-for-profits and professional services. For more information, visit www.TVGPR.com.

Donna Vandiver, pres. & CEO; Amy Crump, CFO; Andy Likes, sr. VP

Bunzl City of Brentwood, MO City of Wildwood, MO Express Scripts Energizer Maryland Live! McCarthy Building Companies, Inc. Metropolitan St. Louis Sewer District



AMERICAS Region

Continued on next page

TVG continued

Missouri Dept. of Conservation Missouri Dept. of Transportation Mississippi Lime Company Payne Family Homes Reinsurance Group of America Save-A-Lot State of Missouri SyllogisTeks Tennessee Dept. of Environment & Conservation U.S. Soccer USS Missouri Wells Fargo Advisors World Wide Technology



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UPRAISE MARKETING + PUBLIC RELATIONS

111 Maiden Lane, #540, San Francisco, CA 94108 415/397-7600; info@upraisepr.com

www.upraisepr.com

B2B tech, consumer tech, cybersecurity, telecom, robotics, biometrics, consumer products, banking, payments, non-profit, government. Employees: 16. Founded: 2003.

Agency Statement: UPRAISE is a marketing and public relations agency driven to help organizations grow and build their brands through integrated campaigns that include energized media and analyst relations, compelling content, engaging digital and social media, captivating design and video, and breakthrough events. If you want "yes men" and "yes women," you've come to the wrong place. If you're looking for an agency that thinks big, but sweats the details, you've come to the right place!

Tim Johnson, pres.; Ari Brosowsky, Victoria Guimarin, acct. dirs.

Bank of San Francisco County of San Mateo, California Creative Design Agency Faronics Corp. Information Resources, Inc. Mixbook National Data Center Plug and Play Technology Center RGB Spectrum Redrock Biometrics Trifo Userful



UPROAR PR

55 W. Church St., #201, Orlando, FL 32801 321/236-0102; charris@uproarpr.com www.uproarpr.com

Media rels., issues mgmt., messaging, reputation mgmt./building, video production and social media. Founded: 2011.

Agency Statement: Uproar PR is an award-winning, full-service public relations and digital agency with offices in Orlando, Chicago and Toronto. With service offerings in media relations, social media, thought-leadership, digital marketing and creative design, Uproar delivers top-tier results to drive sales and awareness for its clients. The global PR firm works with a broad spectrum of technology, lifestyle, consumer and business-to-business brands, telling each company's story in a way that is most impactful to their bottom line.

Catriona Harris, Mike Harris, owners and co-founders

223 W. Erie St., #LL-E, Chicago, IL 60654 312/878-4575

$\overline{\mathbf{V}_{\cdot}\mathbf{I}} \stackrel{v}{} \overline{\mathbf{P}_{\cdot}\mathbf{R}}$

Agency

V.I.P.R AGENCY

535 W. 43rd St., New York, NY 10036 347/515-0655; solenne@vipragency.com www.vipragency.com Employees: 2. Founded: 2018.

Agency Statement: V.I.P.R Agency is a full-service communications concierge agency, offering press relations and events management. We are headquartered in NYC with deep connections in leading international destinations like London and Paris. Specializing in media, our goal is to elevate your brand and tell your story in the most meaningful way. We have successfully represented a variety of brands in their promotional efforts. Our specialties lie in representing lifestyle, food & beverage brands, hospitality and personalities like Chefs.

Solenne Vervisch, president

DOU.K Studio ELLE Brand Frevo Reza Ritz Paris

VANGUARD COMMUNICATIONS

2121 K St., NW, #650, Washington, DC 20037 202/331-4323; fax: 202/331-9420; mrodriguez@vancomm.com www.vancomm.com

Strategic comms., social marketing, integrated media, branding, digital & content marketing, multicultural, events, graphic design, web design and training and technical assistance. Employees: 30. Founded: 1987.

Maria Rodriguez, pres.

American Psychological Assn. Farm Aid International Budget Partnership U.S. Department of Health and Human Services University of Maryland, Baltimore University of South Florida

VERACITY MARKETING

2222 NE Oregon St., #215, Portland, OR 97232 503/916-1657; hi@veracityagency.com www.veracityagency.com Public relations, community relations, media relations, influencer marketing, content marketing, social media, search engine marketing (SEM/PPC, SEO Local), SEO PR, media buying, email marketing. Employees: 5. Founded: 2014.

Amy Rosenberg, founder & pres.; Mike Rosenberg, CEO

Allstar Coaches Bergstrom Nutrition CableWholesale Cat Fancier Assn. ctrl+shift+space Fearlandia Logical Position McCullough Research PrintingCenterUSA SEMpdx Specht Development Windermere Real Estate

VERO

Ton Son Building, Ploenchit Rd., Bangkok 10330, Thailand brian@vero-asean.com vero-asean.com Vero provides PR, social, digital and creative services to multinational

clients in Southeast Asia. Employees: 65. Founded: 2007.

Brian Griffin



version 2.0 communications

VERSION 2.0 COMMUNICATIONS

500 Harrison Ave., Boston, MA 02118

617/426-2222; fax: 617/426-1026; mfitzgerald@v2comms.com; jserra@v2comms.com

www.v2comms.com

Twitter: @v2comms

Consumer, consumer technology, clean energy, technology, business-tobusiness, life sciences, healthcare IT, professional services and social media. Employees: 25. Founded: 2006.

Agency Statement: Version 2.0 Communications is a public relations and digital communications agency recognized as the smart choice for disruptors worldwide that must navigate a new era of communications to create or lead markets. Our skilled professionals leverage their years of experience, influencer relationships and innovative, creative and effective communications programs to achieve results that dominate in their markets.

Version 2.0 works with a broad spectrum of clients from large consumer brands to professional services organizations and technology innovators. Our global reach allows us to design, manage and implement coordinated communications programs that are designed to deliver the greatest impact, and our content practice is designed to help clients navigate and succeed in this increasingly valuable and essential marketing function.

Maura FitzGerald, co-founder and partner; Jean Serra, co-founder and partner; Katelyn Holbrook, Melissa Mahoney, sr. VPs

Offices in Boston, New York and San Francisco.

Aras ASG

ASG Betterment, LLC Big Brothers Big Sisters of Mass. Bay Breakthrough Energy Ventures CIPRUN Global, Inc. Comm100 DataRobot DaySmart Decibel Insight DirectPath ECi Software Solutions ETO Horizons for Homeless Children MGCS ModusLink Global Solutions NEVCA Sigfox SpotOn Ui Path Visual IQ, Inc. WiTricity Corp. Zell Lurie Institute for Entrepreneurial Studies



VESTED

22 W. 38th St., 9th flr., New York, NY 10018 917/765-8720; info@fullyvested.com www.fullyvested.com twitter.com/vested https://www.linkedin.com/company/10038977/

Agency Statement: Vested is a global and integrated communications firm focused exclusively on the financial services industry. One of the world's largest financial services agencies, Vested creates and delivers award-winning integrated programs for financial brands both big and small. We attract and retain the industry's best talent through our equity ownership model and entrepreneurial approach - from unlimited vacation days to sabbaticals. Entrepreneurial to the core, Vested is a founding member of the Global Fintech PR Network and launched the industry's first agency-run investment group, Vested Ventures.

Say hello at team@fullyvested.com.

Dan Simon, CEO, dan@fullyvested.com; Binna Kim, pres., binna@ fullyvested.com; Ishviene Arora, COO, ishviene@fullyvested.com; Elspeth Rothwell, UK CEO, elspeth@fullyvested.com; Amber Roberts, CEO, professional svcs., amber@fullyvested.com; Eric Hazard, mng. dir., eric@fullyvested.com; Christina Bertinelli, mng. dir., christina@fullyvested.com

Vested New York: 22 W. 38th St., 9th flr., New York, NY 10018 917/765-8720

Vested UK: 3 Waterhouse Square, 138 Holborn, London EC1N2SW, UK +44 (0) 203 890 8122

Vested San Francisco: 232 Scott St., San Francisco, CA 94117

The agency supports a range of firms across the financial spectrum, from established global institutions to notable fintech startups. Select clients include:

Acrisure Bloomberg Boston Private Centana Clarity Money DTCC Digital Currency Group Diebold Nixdorf Elevate Credit Foreside Golub Mediant Morgan Stanley Wealth Museum of American Finance NEPC PeerStreet SEI Wirecard



VIOLET PR

7 N. Willow Street, Suite 8C, Mailbox 11, Montclair, NJ 07042 646/586-9932; april@violetpr.com

www.violetpr.com

Media relations (national, trade and local), social media, media tours, message development, thought leadership, ghostwriting, website content development, e-newsletters, trade show and event support, media training, social media training. Employees: 4. Founded: 2010.

Agency Statement: Whether it's rebranding a city, drawing attention to a revitalized neighborhood, or promoting a new sustainable development, Violet PR helps clients make a difference. Through a combination of news stories, social media, and compelling content, our NJ-based boutique public relations firm helps clients attract more dollars and supporters.

Our client list includes a range of prominent organizations growing economies, creating sustainable places and helping entrepreneurs. As industry experts, we work with media covering business, real estate, architecture, hospitality, entrepreneurship, manufacturing, technology, agriculture and more. Our clients are clustered in New York/New Jersey, as well as places including Kansas City, Savannah, Tucson and Montana.

April Mason, pres.; Christina Forrest, acct. mgr.; Dan Gunderman, A/E; Tom Ranzweiler, media strategist; Sarah Smith, acct. coord.

Clients include:

Allegheny County Economic Development Allstate Sales Group Biggins Lacy Shapiro & Co. Dresdner Robin **GIS** Planning Great Falls Montana Development Authority **IBM** Foundation Kansas City Area Development Council Lincoln Equities Group McLaren Engineering Group New Jersey Business Action Center Patch Pittsburgh International Airport **RSC** Architects Savannah Economic Development Authority Southern Idaho Economic Development Organization The Pinnacle Companies The Wellmont Theater



VOORHEES SEGAL COMMUNICATIONS

990 Amarillo Ave., Palo Alto, CA 94303 650/387-0214; victoria@voorheessegal.com www.voorheessegal.com Consumer, consumer tech, lifestyle. Employees: 2. Founded: 2018. Victoria Voorhees, Sarah Segal, co-founders

Freya Project Glint (Flosstime, Smile Pronto) HiRoad Hotel Ketchum Relay by Republic Wireless Shane Co.



W2O GROUP

50 Francisco St., San Francisco, CA 94133 415/362-5018 www.w2ogroup.com Founded: 2001.

Agency Statement: W2O is a healthcare-focused marketing communications firm built on marketing science. W2O incorporates Insight Integration, a strategic approach based on unearthing transformative insights from data/analytics and integrating them -- across all marcom disciplines -- to arrive at a precise solution for clients' business needs. W2O applies proprietary analytics models, methodologies and approaches in a digital world to design precise communications and marketing strategies to deliver sustained business results. The firm employs nearly 800 people in 15 offices across the United States and in Europe.

Holmes Report's #1 Best Large Agency to Work For 2019; AdAge's Best Places to Work 2019; The Holmes Report's Best Large Agency to Work for 2018; MM&M's Best Places to Work 2018; MM&M and Holmes Report Large Agency of the Year Finalist 2018; PRWeek's Best Places to Work 2018; PRNews' 2018 Top Place to Work in PR; Jim Weiss selected for the PharmaVOICE 100; W2O named finalist in PRWeek Awards 2019 in the Outstanding Large Agency category; Jennifer Gottlieb named to PRWeek's Hall of Femme; Jim Weiss named a finalist in the PRWeek Awards 2019 in the Outstanding Agency Professional category.

For more information, please visit www.w2ogroup.com.

Jim Weiss, founder & CEO; Jennifer Gottlieb, pres.; Richard Neave, chief financial officer; Deborah Hankin, chief people officer; Adam Cossman, chief digital officer; Gary Grates, chief comms. officer



WAITE COMPANY, THE

6000 Uptown Blvd., #350, Albuquerque, NM 87110 505/433-3498; lauren@waitecompany.com www.waitecompany.com

Grassroots and grasstops PR campaigns, media relations, marketing and design, social and new media advertising strategies, writing and publishing feature stories and opinion pieces. Employees: 18. Founded: 2012.

Agency Statement: The Waite Company is an award-winning, results-driven, strategic communications firm specializing in public outreach and education. Our firm has a particular focus in grassroots-level healthcare education, water & natural resources, tourism, and business development. We are national in scope and have the capability to work in any media market across the United States. TWC has offices in Albuquerque, New Mexico; Taos, New Mexico; and Melbourne, Florida.

Whitney Waite, pres.; Marissa Le, A/E; Kyle Stake, sr. designer

1900 South Harbor City Blvd., #320, Melbourne, FL 32901 121 Camino de la Placita, Taos, NM 87571

CSI Aviation/Seeker Aircraft Ferrate Solutions New Mexico Health Insurance Exchange New Mexico Public Education Department New Mexico Society of Anesthesiologists Town of Taos Tourism Department University of New Mexico College of Fine Arts University of New Mexico Health Sciences Southern Sandoval County Arroyo Flood Control Authority



WALKER SANDS

55 W. Monroe, #3925, Chicago, IL 60603 312/267-0066; fax: 312/876-1388; will.barthel@walkersands.com www.walkersands.com

Key practice areas: artificial intelligence, automotive tech, cyber security, distribution & logistics, educational technology (EdTech), electronics, enterprise software, financial technology (FinTech), healthcare tech, HR tech, insurance technology (InsurTech), IT services, marketing technology (MarTech) and advertising technology (AdTech), professional services, retail and e-commerce technology, small business. Employees: 115+. Founded: 2001.

Agency Statement: Walker Sands is a public relations and digital marketing agency for business-to-business technology and professional services companies. With an integrated approach, Walker Sands helps clients build brand awareness, enhance credibility and drive new business. Walker Sands is a six-time *Inc.* 5000 honoree and regular recipient of some of the industry's most prestigious awards from organizations including *Entrepreneur, Holmes Report* and Hermes Creative. Walker Sands was founded in 2001 and has offices in Chicago, San Francisco and Seattle.

In addition to agency work, Walker Sands is a sponsor of the Illinois Technology Association and is a founding partner of their Women Influence Chicago Council. In 2018, Walker Sands was named a top five technology agency by the *Holmes Report* and received recognition for client work from the *Holmes Report* In2 SABRE Awards, PRSA Skylines, *PR News* Platinum Awards and AVA Digital Awards, among others.

Ken Gaebler, CEO, founder, prin.; Mike Santoro, pres. & prin.; Ellen Hanson, COO; Will Barthel, VP, biz. dev.; John Fairley, sr. VP, digital; Andrew Cross, sr. VP, PR & partner; Will Kruisbrink, sr. VP, PR & partner; Dave Parro, sr. VP, client svcs. & partner; Annie Gudorf, VP, PR & partner; Erin Jordan, VP, PR & partner; Allison Ward, VP, PR & partner

600 California St., #13-024, San Francisco, CA 94109 415/429-5155; will.kruisbrink@walkersands.com

Will Kruisbrink, sr. VP, PR & partner

1517 12th Ave., #205, Seattle, WA 98122 206/480-1478; annie.gudorf@walkersands.com

Annie Gudorf, VP, PR & partner

Sample clients include: Accenture Interactive Billtrust CCC Information Services HBR consulting IGLOO Software Insureon MEDNAX Miller Heiman Group Nintex OpenX Salesforce B2B Commerce SEMRush Sprout Social Uptake West Monroe Partners



WALT & COMPANY

WALT & COMPANY COMMUNICATIONS

2105 S. Bascom Ave., #240, Campbell, CA 95008 408/369-7200; fax: 408/369-7201; bwalt@walt.com www.walt.com

Tech PR, social media. Employees: 20. Founded: 1991.

Agency Statement:

Harnessing Influence to Build Brands

Fast-Paced. Digital. Connected. Walt & Company is a team of innovative PR, digital and social communications professionals committed to building creative, engaging and effective programs for consumer and B2B technology companies. From traditional media relations to high profile events to cutting-edge digital, Walt & Company builds award-winning multi-channel brand programs that advance business objectives, sustain market visibility and deliver results.

Walt & Company is a member of IPREX, one of the world's largest public relations networks, with more than 80 partners in 36 countries worldwide

Robert Walt, pres.; Merritt Woodward, Cyndi Babasa, sr. VPs/partners

Chefling D-Link DDN DreamWave Earn Group Epson America Guardzilla Hubitat Humanity HyperX (Division of Kingston Technology) Pow! Wow! Quantum3D Universal Grammar



Global Communication



WEBER SHANDWICK

Subsidiary of the Interpublic Group of Companies 909 Third Ave., New York, NY 10022 212/445-8000; fax: 212/445-8001 www.webershandwick.com

Major practice areas: consumer mktg.; corporate; digital; healthcare; public affairs; technology.

Specialty svcs.: agribusiness & food; automotive; business mktg.; cleantech; content marketing; crisis comms. & issues mgmt.; education; element scientific communications; emergent China; employee engagement & change management; executive equity & engagement; financial comms.; financial svcs. mktg.; food & nutrition mktg.; gov't relations; issues & advocacy advertising; litigation support; measurement & analytics; Mediaco; multicultural comms.; reputation mgmt.; research; social impact; sports mktg.; travel & lifestyle mktg. Founded: 2001.

Agency Statement: Weber Shandwick is a leading global communications and marketing solutions firm in 79 cities with a network extending to 129 cities around the world. The firm's diverse team of strategists, analysts, producers, designers, developers and campaign activators has won the most prestigious awards in the world for innovative, creative approaches and impactful work. Weber Shandwick was the only public relations agency included on the *Advertising Age* Agency A-list in 2014 and 2015 and the only PR firm designated an A-List Agency Standout in 2017 and 2018. Weber Shandwick was honored as *PRWeek*'s Global Agency of the Year in 2015, 2016, 2017 and 2018, *The Holmes Report*'s Global Agency of the Year in 2010, 2012, 2014, 2015 and 2017, and *The Holmes Report*'s Global Digital Agency of the Year in 2016. The firm deploys deep expertise across sectors and specialty areas, including consumer marketing, corporate reputation, healthcare, technology, public affairs, financial services, employee engagement, social impact, financial communications and crisis management, using proprietary social, digital and analytics methodologies. Weber Shandwick is part of the Interpublic Group (NYSE: IPG). For more information, visit http://www.webershandwick.com.

Andy Polansky, CEO, apolansky@webershandwick.com; Gail Heimann, pres., gheimann@webershandwick.com; Jack Leslie, chmn., jleslie@webershandwick.com; Sara Gavin, pres., North America, sgavin@webershandwick.com; Jill Murphy, chief business dev. officer, jmurphy@webershandwick.com; Jill Tannenbaum, chief mktg. & comms. officer, jtannenbaum@webershandwick.com

For a complete listing of our global offices please visit www.webershandwick.com.

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404/266-7500; jfarber@webershandwick.com

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Chuck Fitzgibbon, exec. VP, Baltimore

40 Broad St., 8th flr., Boston, MA 02109 404/266-7500; mspring@webershandwick.com

Micho Spring, global corporate practice chair & pres., New England

300 Gleed Avenue, 2nd Floor, Suite J, East Aurora, NY 14052

212/300-6806; gwittmann@resolute.com Greg Wittmann, COO, Resolute Digital

oleg withinami, coo, resolute Digital

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Luca Penati, pres., Weber Shandwick West

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Wally Sabria, exec. VP, Miami

510 Marquette Ave., 13F, Minneapolis, MN 55402 952/832-5000; LEsguerra@webershandwick.com

Lorenz Esguerra, exec. VP & gen. mgr., Minneapolis

209 10th Ave. South, #214, Nashville, TN 37203

615/742-7242; be@thinkrevivehealth.com

Brandon Edwards, CEO, ReviveHealth

909 Third Ave., New York, NY 10022 212/445-8000; JFarber@webershandwick.com Joy Farber-Kolo, pres., Weber Shandwick East

Continued on next page

WEBER SHANDWICK continued

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Sara Gavin, pres., Weber Shandwick North America

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Joanne Thornton, pres., ReviveHealth

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Sara Gavin, pres., Weber Shandwick North America

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Dave Collett, exec. VP, St. Louis

Powell Tate 733 10th St., NW, Washington, DC 20001 202/383-9700; pmassey@webershandwick.com

Paul Massey, pres., Powell Tate, Washington, D.C.

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Christian Marcoux, mng. dir., Montréal

207 Queen's Quay West, #400, Toronto, Ontario M5J 1A7, Canada 416/964-6444; gpower@webershandwick.com

Greg Power, pres., Canada

128 W Pender St., Vancouver, BC V6B 1R8, Canada 604/681-7557; ascott@webershandwick.com

Alyssa Scott, VP, Vancouver

Partial List of Global Clients:

ALDI Amazon Anheuser-Busch InBev Boehringer Ingelheim Chevrolet ExxonMobil General Motors GlaxoSmithKline Mars Mattel Milk Processor Education Program Nestle Novartis Roche Royal Caribbean Cruises Unilever Verizon



WEILL (GEOFFREY WEILL ASSOCIATES, INC.)

29 Broadway, #2205, New York, NY 10006 646/479-7632; gweill@geoffreyweill.com www.geoffreyweill.com

Tourism, Travel and Hotels. Employees: 12. Founded: 1995.

Agency Statement: A boutique agency now in our 25th year in business. We serve some of the world's finest hotels, cruise ships and tour operators as well as national tourism boards. 60% of our clients have been with us for more than 5 years, and 40% for more than 10 years. We specialize in personal service, snappy writing, wit and pizzazz, combining dignity, creativity and class with all the relevant 21st-century disciplines. Most of

all, we take pride in our intelligence, passion, style, connections, knowledge, likability, honesty, sophistication, an utter lack of bullshit...and results.

Geoffrey Weill, pres.; Ann-Rebecca Laschever, exec. VP; Mark Liebermann, sr. VP; Beth Levin, acct. dir.; Rebecca Singelenberg, A/S; Julian Schnee, sr. A/E; Keaton Ramjit, jr. A/E

Hotel Adlon Kempinski, Berlin Adventure Women Angama Mara, Kenya Aqua Expeditions, Amazon, Mekong, Indonesia Ashford Castle, Ireland Baur au Lac, Zurich Hotel Beau-Rivage Palace, Lausanne Relais Bernard Loiseau, Burgundy Britannia Hotel, Trondheim, Norway Classic Journeys Dan Hotels, Israel Hotel D'Angleterre, Copenhagen The Den, Bangalore Dunton Destinations, Colorado Hassler Roma, Rome Heckfield Place, England Inkaterra, Peru Japan National Tourism Organization L'Heure Bleue Palais, Essaouira-Mogador, Morocco Merrion Hotel, Dublin Milestone Hotel, London Orania Hotel, Berlin Ovolo Hotels, Hong Kong & Australia Paris and London Perfect QT Hotels & Resorts, Australia & New Zealand Regina Isabella Hotel and Spa, Ischia The Royal Portfolio, South Africa San Clemente Palace Kempinski, Venice Schloss Elmau, Bavaria Soneva Resorts, Maldives & Thailand Thomson Family Adventures Thomson Safaris, Tanzania

Weinstein PR

WEINSTEIN PR

1300 SW Park Ave., #2316, Portland, OR 97201 503/708-0402; fax: 270/721-0402; info@weinsteinpr.com www.weinsteinpr.com

Services: Media & influencer relations, branding & marketing, creative services, digital content, employee communications, issues & crisis management, media training, research & insights, social media, website design & development. Employees: 20. Founded: 2007.

Agency Statement: Founded by former NIKE, Inc. Communications Director Lee Weinstein, Weinstein PR is a talented bunch of PR, marketing, graphic design, social media and web professionals who love their work. Specialties include corporate communications, travel & leisure, health & wellness, government & public entities, issues & crises, food & beverage, and consumer products.

The firm is Oregon's leading boutique communications agency. From select companies and brands to consumer goods and services to nonprofits and public entities, we're proud to partner with great organizations on media and influencer relations, marketing, employee communications, graphic design, web development and more.

In 2016 Weinstein PR won a Travel and Tourism Industry Achievement Award from Travel Oregon for "Outstanding Oregon PR Initiative".

Lee Weinstein, pres.

 Atticus Hotel
 Providence Health & Services

 Burgerville
 Roundhouse

 Catlin Gabel School
 Sunday Afternoons

 Facebook
 The Society Hotel

 Hood River County Chamber of Commerce
 Maryhill Winery

 Miller Nash Graham & Dunn
 NIKE, Inc.

 Oregon Episcopal School
 Oregon Reproductive Medicine

 Portland Farmers Market
 Services



WEISS PR, INC.

101 N. Haven St., #301, Baltimore, MD 21224 410/303-5019; info@weisspr.com www.weisspr.com

Employees: 8. Founded: 2008.

Agency Statement: Weiss PR, Inc. helps companies reach, engage, and influence the right audiences in order to achieve both their communications and business goals. Weiss PR specializes in five key industries - real estate (including commercial real estate development, architecture, engineering, and design), employee benefits and healthcare, professional services, technology, and nonprofit organizations. Our services include media and influencer relations, social media, crisis communications, and marketing services - all of which are anchored by strategic communications planning.

Ray Weiss, pres.; Jessica Tiller, exec. VP; Matthew Pugh, VP

1touch.io Alera Group The Arc Baltimore Benefit Advisors Network Confidio Connect Your Care dancker Envirosuite JMT | Architecture Kradle LionOBytes National Center for Manufacturing Sciences New Zealand Institute of Environmental Science and Research Opalstaff Patient First Pintas & Mullins Point Breeze Credit Union Protego Shawe Rosenthal STRmix, Ltd. Talos Solutions Ting The Traffic Group

WICKED CREATIVE

5765 S. Rainbow Blvd., #101, Las Vegas, NV 89118 702/868-4545; stephanie.wilson@wickedcreative.com https://wickedcreative.com/ Hospitality, tourism, health & fitness, entertainment, spirits, real estate and

development, dining, non-profit, automotive, retail, nightlife, cannabis. Employees: 15. Founded: 2012.

Stephanie Wilson, pres.; Lauren Cahlan, dir., Las Vegas; Taylor Goldberg, dir., San Diego

Chicago

DMK Restaurants: Ada St., County Barbeque, DMK Burger Bar, Henry's, Fish Bar, Fort Willow, Rec Room Marshall's Landing

Denver

The Green Solution Veritas Fine Cannabis

Las Vegas

BACK BAR USA Beer Park at Paris Las Vegas Beverly Hills Rejuvenation Center Cabo Wabo Cantina Carson Kitchen Chateau Nightclub & Rooftop - Las Vegas Commonwealth: Park on Fremont, FANTASY Corner Bar Ferrari-Maserati of Las Vegas Freed's Bakery Golden Entertainment: Arizona Charlie's, Stratosphere Casino, Hotel &

Tower, Aquarius Casino Resort - Laughlin, Nev., Golden Route Operations, PT's Entertainment Group's 60 Taverns in Nevada Life Time Athletic Green Valley Life Time Athletic Summerlin Morton Group: CRUSH, La Cave Wine & Food Hideaway, La Comida, Greek Sneek, MB Steak Motley Brews: Great Vegas Festival of Beer, Downtown Brew Festival, Hopped Taco Throwdown Nevada Dispensary Assn. Pancho's Summerlin Pink Taco RH Las Vegas, The Gallery at Tivoli Village - launch The Juice Standard The+Source Therapy TREVI Italian Restaurant Vegas Valley Views Veritas Fine Cannabis Xavier Mortimer's Magical Dream

San Diego/Southern California

Bad to the Bone BBQ - San Juan Capistrano BANKERS HILL BAR + Restaurant Bleu Bohème Cafe 222 Death by Tequila GBOD Hospitality Group: El Chingon, Havana 1920, Mezé Greek Fusion, Mezé at Liberty Station, Monkey King, Prohibition Life Time Athletic Laguna Niguel MARKET Restaurant + Bar - Del Mar Pancho's Manhattan Beach Primavera Ristorante Queen Bee Market (Las Vegas/San Diego) Theatre Box: Sugar Factory/Sugar Factory American Brasserie, TCL Chinese Theatre, Nick Cannon's Wild 'N Out



Wilks Communications Group

WILKS COMMUNICATIONS GROUP 550 W. Van Buren St., #250, Chicago, IL 60607 312/815-5505; Gardi@wilksgrp.com wilksgrp.com STRATEGY: Counsel, Messaging, Ideation

MEDIA: Consumer, Trade, Financial, B2B BRAND: Product Launches, Shopper Marketing, Websites, E-commerce CONTENT: Blogs, Newsletters, Annual Reports, Speechwriting, Sponsored Content, Videos, Recipes

ENGAGEMENT: Digital, Social Media, Community Management, Influencer, Ambassador Programs, Employee Communications

REPUTATION: Executive Positioning, Financial Communications, Thought Leadership, CSR/Sustainability, Issues/Crisis.

Employees: 18. Founded: 1995.

Agency Statement: Wilks Communications Group (WCG) is an awardwinning, full-service integrated marketing communications firm serving clients across the consumer products, food, corporate and nonprofit sectors.

Our service offerings include earned media, digital and social engagement, content marketing, influencer campaigns, trade shows, thought leadership, crisis communication, shopper marketing and other initiatives designed to drive reputation and engage constituencies.

We pride ourselves on the length of our client engagements, many of which extend decades, and our proven track record in creating and executing programs that support client's objectives to amplify their brand, accelerate business momentum and build reputation.

Gardi Wilks, pres.; Brad Wilks, mng. dir.

Current clients: Cheese Merchants Coppercraft Distillery International Justice Mission Jos. A. Magnus & Co. Living Water International Mercy Housing Lakefront New Moms Nielsen-Massey

Spectrem Group World Vision



WORDWRITE COMMUNICATIONS LLC

611 William Penn Place, #501, Pittsburgh, PA 15219

412/246-0340, ext. 25; fax: 412/246-0342; paul.furiga@wordwritepr.com www.wordwritepr.com

Crisis communication, employee communication, events, executive communications, financial communication, media relations, media training, presentation skills training, digital and inbound marketing, social media, writing and editorial services. Employees: 11. Founded: 2002.

Agency Statement: We believe authentic stories move hearts and minds and inspire action.

The difference between selling a transactional service and securing a long-term mutually beneficial relationship with a customer or other stakeholder has everything to do with your capital S story.

We uncover, develop and share your company's capital S story to reveal why someone would want to partner with you, work for you or do business with you.

Our clients' success has taken WordWrite from Pittsburgh roots to serving national and international clients.

Paul Furiga, pres. & CEO; Jeremy Church, partner & VP, dir. of results; Hollie Geitner, VP, culture & brand ambassador; Brenda Furiga, VP, people, policy & profits

Carnegie Library of Pittsburgh Kennametal Koppers McClintock & Associates P.C. Meyer, Unkovic & Scott LLP New Pig Corp. PA Health & Wellness Pfizer Pittsburgh Life Sciences Greenhouse Robert Peirce & Associates, P.C. The Waterfront VetAdvisor Waldron Private Wealth YMCA of Greater Pittsburgh



WORLDCOM Public Relations Group

WORLDCOM PUBLIC RELATIONS GROUP

500 Fifth Ave., #1640, New York, NY 10110 800/955-WORLD (9675); 212/286-9550 (U.S. and Canada); toddlynch@worldcomgroup.com

www.worldcomgroup.com

Agency Statement: The Worldcom Public Relations Group is the world's leading partnership of independently owned public relations firms, with 143 offices employing some 2,000 staff in 115 cities across six continents. In total, Worldcom partners reported combined revenue of US\$288 million last year from 3,034 clients. Established in 1988, the group was formed so that the strongest, most capable independent firms could deliver immediate impact and sustained value through the intelligent use of communications – wherever in the world a client needs support. Partners serve national, international and multinational clients, while retaining the flexibility and client-service focus inherent in independent agencies. Through Worldcom, clients have on-demand access to in-depth communications expertise from professionals who understand the language, culture and customs of the geographic areas in which they operate. www.worldcomgroup.com

Connect with Worldcom PR Group on Facebook (www.facebook.com/ worldcompr) and LinkedIn (https://www.linkedin.com/company/worldcom -public-relations-group/).

Learn more about Worldcom at www.worldcomgroup.com or call Todd Lynch at 1-800-955-9675.

Roger Hurni (Off Madison Ave), group chair; Brad Fishman (Fishman

Communications), Americas region chair; Todor Janev (Janev & Janev), EMEA region chair.; Todd Lynch, mng. dir.

WORLDCOM PARTNERS

CANADA

CASACOM, Montreal, Quebec Enterprise Canada, Toronto, Ontario

LATIN AMERICA

AFCommunicacion, Dominican Republic Agencia Interamericana de Comunicacion, La Uruca, Costa Rica Arvizu Comunicación Corporativa, Mexico City, Mexico Grupo Albion, Bogota, Colombia LatinMedia, Santiago, Chile PLANIN, São Paulo, Brazil PLANIN, Rio de Janeiro, Brazil Realidades, Lima, Peru

UNITED STATES

Airfoil Group, Detroit, Michigan Beutler Ink, Washington, DC Bitner Group, Fort Lauderdale, Florida Bliss Integrated Communication, New York, New York Brickell & Partners, Virginia Beach, Virginia Cerrell Associates, Inc., Los Angeles, California Cookerly Public Relations, Atlanta, Georgia Corporate Ink, Boston, Massachusetts Coyne Public Relations, LLC, Parsippany, New Jersey Deveney Communication, New Orleans, Louisiana Dick Jones Communications, McMurray, Pennsylvania Dix & Eaton, Cleveland, Ohio Fishman Public Relations, Northbrook, Illinois Fusion Communications, Miami, Florida Intrepid, Salt Lake City, Utah IW Group, Inc., Los Angeles, California KGBTexas, San Antonio, Texas KGBTexas, Houston, Texas Linhart Public Relations, Denver, Colorado MorganMyers, Milwaukee, Wisconsin Nuffer, Smith, Tucker, Inc., San Diego, California Off Madison Ave, Phoenix, Arizona PadillaCRT, Minneapolis, Minnesota PadillaCRT, New York, New York PetersGroup Public Relations, Austin, Texas Providence Strategic Consulting, Bakersfield, California Public Communications Inc., Chicago, Illinois Raffetto Herman Strategic Comms., Seattle, Washington RLF Communications, Greensboro, North Carolina Sachs Media Group, Tallahassee, Florida Sandy Hillman Communications, Baltimore, Maryland Standing Partnership, St. Louis, Missouri Stryker Weiner & Yokota Public Relations Inc., Honolulu, Hawaii Sturges Word Communications, Kansas City, Missouri The Pollack PR Marketing Group, Los Angeles, California True Digital Communications, Bedford Heights, Ohio Vault Communications, Philadelphia, Pennsylvania

ASIA PACIFIC

AZ. WORLDCOM JAPAN, Tokyo, Japan In.Fom, Singapore Phillips Group, Brisbane, Queensland, Australia PRN, Seoul, Korea SPAG Consultants Private Limited, Gurgaon, Haryana, India TQPR (Malaysia) Sdn Bhd, Kuala Lumpur, Malaysia TQPR (Thailand) Co. Ltd., Bangkok, Thailand TQPR (Vietnam) Co. Ltd., Ho Chi Minh City, Vietnam Zagar Communications, Yangon, Myanmar

EUROPE/MIDDLE EAST/AFRICA

Business Press SRL (BPRESS), Milan, Italy Coxit Public Relations, Oslo, Norway European Service Network SA, Brussels, Belgium FWD PR, London, England, United Kingdom Grupo Albión, S.A., Madrid, Spain HBI Helga Bailey GmbH, Munich, Germany InstiCOM Corporate Communications & PR, Brussels, Belgium Janev & Janev, Ltd., Sofia, Bulgaria JBP Public Relations Limited, Bristol, England, United Kingdom JNL+, Athens, Greece

Kaizo, London, England, United Kingdom Keating & Associates, Dublin, Ireland Kirchhoff Consult AG, Hamburg, Germany Komm.passion, Düsseldorf, Germany LF Channel, Barcelona, Spain Agence Maarc, Paris, France Made In PR, Warsaw, Poland Media Pozitiv, Otopeni, Romania Medita Communication, Helsinki, Finland Meropa Communications, Johannesburg, South Africa Onva, Epsom, Surrey, England, United Kingdom OptimumBrand, Istanbul, Turkey Oxenstierna & Partners, Stockholm, Sweden PRAM Consulting, Prague, Czech Republic Probako Communications, Budapest, Hungary Radius Kommunikation A/S, Copenhagen, Denmark Tábua Digital, Odivelas, Portugal Tell-em-PR, Nairobi, Kenya Wisse Kommunikatie/Worldcom The Netherlands, Arnhem, The Netherlands Yucatan, Paris, France

XHIBITION

XHIBITION

26 Broadway, 8th flr., New York, NY 10004 347/624-8533; fax: 347/624-8533; nestor@xhibition.com

www.xhibition.com

Travel, hospitality, culture, design, architecture.

Agency Statement: Xhibition delivers exposure and engagement across all media platforms for leading brands in the travel, lifestyle, and hospitality industries. With offices in New York City and Tel Aviv, Xhibition is comprised of press experts, media strategists, writers and business developers with proven experience in creating winning strategies.

Nestor Lara Baeza, dir., Xhibition New York; Ross Belfer, dir., Xhibition Tel Aviv

Brown Beach House Croatia Brown Hotels Carlton Tel Aviv Deeper Africa Safaris Elma Arts Complex Luxury Hotel Empowers Africa Extraordinary Journeys Galerie Derouillon Gottesman-Szmelcman Architecture Helena Restaurant, Caesarea Herbert Samuel Jerusalem HGU New York Hotel Hotel Montefiore InsideAsia Tours InsideJapan Tours Israel Pavilion at the Venice Biennale Marei 1998 Milu Hotel Rooms Hotels, Georgia Saar Zafrir Tel Aviv Museum of Art The Brodsky Organization The Efendi Hotel The High Line Hotel The Poli House The Setai Galilee The Setai Tel Aviv Villa Brown Jerusalem

YULU PUBLIC RELATIONS INC. 55 Water St., #212, Vancouver, BC V6B 1A1, Canada 604/558-1656; jenna@yulupr.com www.yulupr.com Social impact PR, non profit PR, environmental PR, health care PR, social finance PR, B Corp PR. Services: media relations, strategic communications, social media. Employees: 8. Founded: 2011.

Melissa Orozco, founder & creative dir.; Heather Ritzer, dir.; Charlotte Gilmour, dir., client svcs.

Accerta Brightside Homes Carbon Engineering Farafena Genus Capital Greyston Bakery Red Bull Amaphiko Academy Rick Hansen Foundation Silver Chef University of Guelph



ZAPWATER COMMUNICATIONS

CHICAGO OFFICE

118 N. Peoria, 4th flr., Chicago, IL 60607 312/943-0333; david@zapwater.com www.zapwater.com

LOS ANGELES OFFICE 1460 4th St., Suite 306, Santa Monica, CA 90401 310/396-7851

MIAMI OFFICE

331 Almeria Ave., Coral Gables, FL 33134

Full-service communications services including media rels., digital/social content, event mgmt., influencer refs., sponsorship/partnership dev., mktg. comms., crisis comms. Employees: 26. Founded: 2005.

Agency Statement: Zapwater Communications is an award-winning integrated communications agency with offices in Chicago and Los Angeles. Our team shares a culture that fosters creativity and recognizes quality, productivity, collaboration and enthusiasm. Long-standing relationships and the knowledge and determination to lead in a dynamically evolving industry distinguishes Zapwater's work.

The brands we serve center on five primary lifestyle categories. Our category teams are specialists in their fields—they know the platforms, the media, the influencers and the delivery needed to achieve heightened awareness and connect with customers.

•Consumer Services & Products

•Design & Real Estate

•Fashion, Beauty & Retail

•Hospitality •Travel & Destination

Our reach can be hyper-local, regional or national—our clients may need to connect with one, two or all three markets. We know how to adapt, to go broad, or to hone in. Our global partnerships and experience with international clients differentiates us and adds a fresh perspective to all of our market outreach.

Zapwater Communications generates excitement with original tactics designed to move the business needle.

David Zapata, CEO; Mayra Bacik, CFO; Jenn Lake, sr. VP; Jennifer Barry, mng. dir., Los Angeles; Stephanie Poquette, VP, social media & influencer engagement

TRAVEL & DESTINATION Finnair Privatefly Greektown Chicago Skydeck Chicago West Town Chicago National Tourism Office of Serbia The Board of Tourism of La Paz Tourisme Montreal

Continued on next page

ZAPWATER COMMUNICATIONS continued

Travel Manitoba Visit Finland CASA Kimberly (Mexico) Coco Collection (Maldives) Fairmont Mayakoba (Mexico) Hilton Aruba Caribbean Resort & Casino Mount Cinnamon (Grenada)

HOSPITALITY

Hotel Zachary Hyatt Regency Sonoma Wine Country Kimpton Hotels & Restaurants Marriott Marquis Chicago Pacifica Hotels Swissotel Chicago Angel City Brewery Veggie Grill

CONSUMER Ball Horticultural Burped Home Garden Tyson Foods Wave Petunia Yellowtail Wines

FASHION, BEAUTY & RETAIL Advanced Clinicals Block Thirty Seven Brooklyn Boulders Hollywood & Highland Hook & Albert Oilixia Skincare Winky Lux

DESIGN & REAL ESTATE Aven Tower CIM Group Gallagher Way Hickory Street Capital LA Closet Design Sterling Bay



ZEHNDER COMMUNICATIONS

365 Canal St., #480, New Orleans, LA 70130 504/558-7778; aedelman@z-comm.com www.z-comm.com

Crisis communications, health care, tourism, F&B, insurance, content, financial, education, SEO/SEM and disaster recovery. Employees: 70. Founded: 1996.

Agency Statement: Zehnder Communications is a fully integrated advertising agency providing strategic marketing, business intelligence, creative services, media placement, social media, public relations, research and analytics, interactive design and programming. Opened in 1996, Zehnder serves regional, national and global clients from its offices in New Orleans, Baton Rouge, Louisiana, and Nashville, Tennessee.

Jeff Zehnder, CEO; Henry Chassaignac, pres./exec. creative dir.; Ann Edelman, VP, PR & media; Tambry Slavich, sr. PR mgr.

DuPage Medical Group Emeril Lagasse Foundation Origin Bank Royal Sonesta New Orleans Tulane University Freeman School of Business



ZENO GROUP

140 Broadway, 39th flr., New York, NY 10005 212/299-8888

www.zenogroup.com

Barby K. Siegel, CEO

THE Z!MMERMAN AGENCY ZIMMERMAN AGENCY, THE

ZIMMERMAN AGENCY, THE 1821 Miccosukee Commons, Tallahassee, FL 32308

850/668-2222; fax: 850/877-5354; carrie@zimmerman.com www.zimmerman.com

Hospitality/Travel.

Agency Statement: For more than three decades The Zimmerman Agency has been among the leading hospitality and travel public relations firms in North America. Today, the firm offers a highly creative and contemporary approach to public relations that includes the support of full-service social media, a 360 degree approach to digital channels, and proprietary analytics. The Zimmerman Agency teams employ a signature **WOW!** level of creativity, strategy and technology to deliver relevant and timely content and communications for public relations and social media clients. The firm generates measurable results through public relations for extraordinary travel clients including Palm Beach, Park City, the southern Outer Banks, Hard Rock Hotels, the Kessler Collection and award-winning resorts and hotels from Planet Hollywood Costa Rica to Montage Palmetto Bluff. The firm's consumer division represent major brands including Cooper Tires, Firehouse Subs, Pilot Pens and Wonder Bread.

Carrie Zimmerman, Kerry Anne Watson, principals

Hospitality/Travel Banyan Cay (Palm Beach) Bohemian Hotel Savannah Brazilian Court (Palm Beach) Blue Diamond Resorts Brown Palace (Denver) Champions Retreat Golf Club Chateau Elan (Georgia) Grand Bohemian Hotels (Asheville, Charleston, Mountain Brook, Orlando) Grand Lucavan Resort Hard Rock Hotels & Casinos Henderson Park Inn, Florida Hotel DUPONT (Delaware) Innisbrook Golf Resort, Florida Interstate Hotels & Resorts Kartrite (New York) Kessler Canyon Resort Kessler Collection of Luxury Resorts (Corporate) North Carolina's Crystal Coast Orlando World Center Marriott Mahekal Resort (Playa del Carmen) Montage Palmetto Bluff Park City/Deer Valley Pelican Grand (Ft. Lauderdale) Ponte Vedra Inn & Club Ritz-Carlton Destination Club (Corporate) Reunion Resort Salamander Resort & Spa Streamsong Resort (Florida) The Modern (Florida) TPC Network (Corporate) Visit Tallahassee Westgate (River Ranch, Cocoa Beach, Park City) **Major Brands** Apartments.com Conn's HomePlus Firehouse Subs Florida Crystals (Domino Sugar, C&H Sugar) Hunter Fan Pilot Pens Tastykake Urban Plates Youfit Health Clubs

CROSS-INDEX TO CLIENT COMPANIES OF PR FIRMS LISTED IN DIRECTORY

0-9	Accelerated Resolution Therapy (ART) International: Sandy Hillman
	Communications
1 Seaport: Hundred Stories	Acceleration Partners: Crenshaw Communications
108 Leonard: Hundred Stories	Accenture Interactive: Walker Sands Accerta: Yulu Public Relations Inc.
111 W. 57th Street: Magrino PR 14+ Foundation: Berman Group, Inc., The	Acclaim Lighting: Falls Communications
15 William: Berman Group, Inc., The	AccorHotels: Hawkins International Public Relations
196 Orchard: Hundred Stories	Accountable Care Options, LLC: Boardroom Communications, Inc.
1Huddle: Fish Consulting	Accreditation Assn. for Ambulatory Health Care: L.C. Williams & Associates
1stDibs: Sharp Communications, Inc.	Accreditation Council for Graduate Medical Education: L.C. Williams &
1touch.io: Weiss PR, Inc.	Associates Accuride Corp.: Bianchi Public Relations, Inc.
2019 Super Bowl Host Committee: Jackson Spalding	AccuWeather: Coyne Public Relations
23andMe: Kaplow Communications 273 Kitchen: RG Narrative Inc.	ACE Bakery: KWT Global
275 Kitchen, KO Nahative nic. 287/LES: Berman Group, Inc., The	Ace Hotel Chicago: Agency H5
2K Games: Finn Partners	ACE Mentorship Program/LA: Hoyt Organization Inc., The
30 East 31st Street: Hundred Stories	AcelRx: Evoke PR & Influence
321 at Water's Edge: Durée & Company, Inc.	ACL: Stanton
3550 S. Ocean: Durée & Company, Inc.	Acquia: PAN Communications, Inc.
37.5 Technology: SourceCode Communications	Acrisure: Vested ACSI: Gregory FCA
3generations: TASC Group, The	ACSI. Gregory FCA ACT: Stones River Group
3i: Stanton 3M: Hunter Public Relations; Padilla	Actagro: G&S Business Communications
3M Food Safety: Kohnstamm Communications	Activate Health: Lovell Communications
45 Park Lane, London, United Kingdom: Hawkins International Public Relations	Active Implants: Merryman Communications
46Mile: Fineman PR	ActiveViam: Crenshaw Communications
49 Chambers: Hundred Stories	Actors' Equity Assn.: Tricom Associates, Inc.
50 Clinton: Hundred Stories	Adam America: Berman Group, Inc., The
59 Greenwich: Marino.	Adam Trent Tour: Tellem Grody Public Relations, Inc.
5Church: Lou Hammond Group	Adams Funds: BackBay Communications
5th Axis: Tellem Grody Public Relations, Inc.	Adams Street Partners: Dukas Linden Public Relations Adaptimmune: Evoke PR & Influence
601 W. Properties: Grisko LLC	Adaptive Driving Alliance: Stevens Strategic Communications, Inc.
7 x 24 Exchange: Berman Group, Inc., The 75 Kenmare: Hundred Stories	Adaptive Driving Amarce, stevens Strategic communications, inc. Adare Manor, Ireland: J Public Relations
7918 West Drive: Durée & Company, Inc.	AdaSky: Caster Communications, Inc.
8 North Broadway: RG Narrative Inc.	Addison & Clark: Heron Agency
81qd: MCS Healthcare Public Relations	Adecco: Allison+Partners
8th Wall: Karbo Communications	ADESA: Identity
8x8: PAN Communications, Inc.	ADI: Gutenberg
9Round: BizCom Associates	Adient: Bianchi Public Relations, Inc.
Crain's New York Business: Marino.	Adobe: Newell Public Relations Limited
Α	Adrian Grenier: Keith Sherman and Assocs. Adrienne Arsht Center for Performing Arts of Greater Miami: rbb
2 %	Communications
A Better Place: Farrow Communications	Advance Financial: Bradford Group, The
A Fat Girl's Confidence: Blaine Group, The	Advance Ohio — Plain Dealer: Falls Communications
A Kid Again: Inspire PR Group	Advanced Accelerator Applications (Novartis): Makovsky
A&E Real Estate Management: Geto & de Milly, Inc.	Advanced Clinicals: Zapwater Communications
A&M University: AMW Group	Advanced Medical Solutions Group Plc: Consilium Strategic Communications
A. Schulman: Falls Communications	Advent Air Conditioning: Champion Management Group
A.T. Kearney: Makovsky A2 Milk: Pollock Communications	Adventure Women: WEILL (Geoffrey Weill Associates, Inc.) Adventures of Disney (project work): J Public Relations
AAMCO: Fish Consulting	Adventures of Dishey (project work): 3 Tuble Relations Aebi Schmidt Holdings, North America: Falls Communications
Aaron Oil Co.: JJPR Agency	AEC Living: Harden Communications Partners; Stanton
ABB: French West Vaughan	AECOM: Grisko LLC
Abbott: Health Unlimited	AEP: Bravo Group
Abbvie: Energi PR; Ruder Finn Inc.	Aerohive: March Communications
Aberdeen Standard Investments: Stanton	Aerosafe Global: Greenough Brand Storytellers
ABLE United: Moore, Inc.	Aerosoles: 5W Public Relations
AbleTo: March Communications	AeroVironment: G&S Business Communications
Abode Systems: Caster Communications, Inc.	Aetna: Bliss Integrated Communication; Sloane & Company Aetna Foundation: BRG Communications
Abram's Nation: Bolt Public Relations Abrams Fensterman, LLP: LAK Public Relations, Inc.	Affectiva: March Communications
Absopure: Identity	Affluent Traveler Collection, The: Decker/Royal
Abt Electronics: Mekky Media Relations Inc.	AFG Group: Berman Group, Inc., The
Abu Dhabi: Decker/Royal	After School Matters: Jasculca Terman Strategic Communications
Abu Dhabi National Exhibitions Co.: Development Counsellors International	After-school All-Stars: Dana Agency, The
(DCI)	AGE of Central Texas: Bloom Communications
AC Immune SA: LaVoieHealthScience	Agency for Healthcare Research & Quality (AHRQ): Crosby
Academy of Management: Reputation Partners	AgilePoint: Firecracker PR
Acadia: Stones River Group	Agora Services: Bacheff Communications
Acadia Health: Lovell Communications Acadia Insurance: Mason Public Relations	Agri-Neo: Portavoce Public Relations AI: Ketner Group Communications
Acadiasoft: Intermarket Communications (A Lansons Company)	AI. Rether Group Communications AIANY: Marino.
Accelerate Diagnostics: Caliber Group	AIDS Foundation of Chicago: Public Communications Inc.

Aimbridge Hospitality: MCA Public Relations Air France/KLM: Finn Partners Air Line Pilots Assn.: Markstein Air New Zealand: MWWPR; TimeZoneOne Air Partner: Hemsworth Communications Air Tahiti Nui: Murphy O'Brien Airbnb: Global Strategy Group; Kivvit Airbus: JeffreyGroup; Stephen Bradley & Associates LLC AirGas, Inc.: Brandware Airmap: Mighty Airship: Bateman Group Airstream, Inc.: Imre, LLC Ajin USA: Stephen Bradley & Associates LLC AKA Beverly Hills: Ballantines PR AKA West Hollywood: Ballantines PR Akamai: Ascendant Communications; Highwire PR AKF Group LLC: Berman Group, Inc., The AKRF: Marino. Akron Children's Hospital: akhia communications Alabama Possible: Markstein Alabama Power: Stephen Bradley & Associates LLC; Story Partners Alabama State Port Authority: JJPR Agency Alamo Drafthouse El Paso: Barracuda Public Relations Alantra: Makovsky Alarm.com Inc.: Imre, LLC Alaska Wilderness League: Caplan Communications LLC® Albanese Organization: Berman Group, Inc., The Albertus Magnus College: Mason Public Relations Albright Capital Management: Stanton ALC Home Health: IVY Marketing Group, Inc. ALDI: Weber Shandwick Alera Group: Weiss PR, Inc. Alerian: Buttonwood Communications Group Alex Rodriguez: Berk Communications Alexandria Review: Hodges Partnership, The Alfred E. Smith Memorial Foundation: Stanton Communications, Inc. Alfred Sanzari Enterprises: R&J Strategic Communications Algorand: March Communications Ali Baba Cloud: North 6th Agency, Inc. (N6A) Alive + Well: Bloom Communications AliveCor: Highwire PR Alkermes: RunSwitch All Classical Portland: A.wordsmith All the Women in My Famly Sing: Farrow Communications All-Clad: North 6th Agency, Inc. (N6A) All-Clad Metalcrafters: 5W Public Relations AllaModa Furniture: Marketing Maven Public Relations Allegheny County Economic Development: Violet PR Allegro Hotels: Turner Allen Americans Pro Hockey Club: BizCom Associates Allen Institute for Artificial Intelligence: Strange Brew Strategies Allergan: MCS Healthcare Public Relations Allergy Therapeutics: Consilium Strategic Communications Alley Cat Allies: Mower Alliance Data: Fahlgren Mortine Alliance Data Systems Corporation: AdvisIRy Partners Alliance for American Manufacturing: Tricom Associates, Inc. Alliance for Potato Research & Education: AVENIR GLOBAL Alliance for Regenerative Medicine: Consilium Strategic Communications Alliance for the Great Lakes: CBD Marketing/CBD Public Relations Alliance to Save Energy: Silverline Communications Alliant Insurance Services: Singer Associates, Inc. Allianz Global Corporate & Specialty: Harden Communications Partners; Stanton Allied Construction: Stevens Strategic Communications, Inc. Allied Universal: Cerrell Associates, Inc. Allison+Partners / Toyota: BLH Consulting, Inc. Allstar Coaches: Veracity Marketing Allstar Products Group: Marketing Maven Public Relations Allstate: Kivvit; Taylor Allstate Sales Group: Violet PR Alltech: Falls Communications Allure Group, The: LAK Public Relations, Inc. Ally: Prosek Partners Almirall: Evoke PR & Influence Almond Board of California: AVENIR GLOBAL Alnylam: KYNE Aloft Hotels: Ballantines PR; Think Alohilani Resort Waikiki Beach: Fox Greenberg Public Relations Alphabet's Sidewalk Labs: BerlinRosen

Alphacool: Bacheff Communications Alpharetta Convention & Visitors Bureau: Pineapple Public Relations AlphaTech: Silverline Communications Alpine Electronics: Franco ALS Association: KWT Global ALS Georgia Chapter: Hope-Beckham Inc. Alston & Bird: Goodman Media International, Inc. Altamirano Restaurant Group: Ellipses Altec Lansing: Resound Marketing Altice USA: Sloane & Company Altitude International: TransMedia Group Altman Companies: Boardroom Communications, Inc. Altoona Regional Health System: R&J Strategic Communications Altus: Energi PR; Proof Strategies Always Best Care: Fish Consulting Alydia Health: Health+Commerce AMAG Pharmaceuticals, Inc.: Imre, LLC Amalgamated Transit Union: TASC Group, The AmaWaterways: BLAZE PR; Hemsworth Communications Amazon: Allison+Partners; AVENIR GLOBAL; Hunter Public Relations; Idea Grove; JeffreyGroup; Weber Shandwick Amazon Prime Video: Ballantines PR Amazon Web Services: Hot Paper Lantern AMB Group: Taylor AMC Networks (AMC, Sundance Channel, BBC America, IFC, WE tv): Cataldi **Public Relations** America SCORES Cleveland: Roop & Co. American Academy of Sleep Medicine: L.C. Williams & Associates American Airlines: JeffreyGroup American Assn. of Crop Insurance: Story Partners American Assn. of Diabetes Educators: Public Communications Inc. American Baler: Stevens Strategic Communications, Inc. American Bar Association: Finn Partners American Beverage Marketers: Agency H5 American Board of Medical Specialties: Public Communications Inc. American Cancer Society: Durée & Company, Inc. American Chemistry Council: Pierpont Communications Inc.; Sachs Media Group American Cleaning Institute (ACI): BRG Communications American College of Academic Addiction Medicine: Tartaglia Communications, LLC American College of Ophthalmologists: French | West | Vaughan American Concrete Pipe Assn.: Champion Management Group American Council on Renewable Energy: Silverline Communications American Dairy Assn. Mideast: Inspire PR Group American Dental Assn.: CBD Marketing/CBD Public Relations American Egg Board: Inspire PR Group; kglobal American Epilepsy Society: Public Communications Inc. American Express: KWT Global; M Booth American Farm Bureau Federation: MorganMyers American Federation of Government Employees (AFGE): Caplan Communications LLC® American Federation of School Administrators: Tricom Associates, Inc. American Flat Track: Imre, LLC American Friends of Tel Aviv University: Marino. American Fuel and Petrochemical Manufacturers: Singer Associates, Inc. American Gastroenterological Assn.: Reis Group, The American Geriatric Society: Bliss Integrated Communication American Giant: LaunchSquad American Griddle: Stevens Strategic Communications, Inc. American Health Information Management Assn.: Public Communications Inc. American Heart Assn.: Berman Group, Inc., The; Brian Communications; Grisko LLC American Heart Assn. Hudson Valley: Buzz Creators, Inc. American House Senior Living Communities: Franco American Hydroformers: Stevens Strategic Communications, Inc. American Institutes for Research: Tricom Associates, Inc. American Kidney Fund: JPA Health Communications American Library Assn.: Glen Echo Group American Lung Assn.: Caplan Communications LLC® American Military University: GreenSmith PR, LLC American Nurses Assn.: Stanton Communications, Inc. American Pharmacists Assn. Foundation (ApHa Foundation): BRG Communications American Promotional Events: Revell Communications American Psychological Assn.: Vanguard Communications American Pulse Assn.: Pollock Communications American Queen Steamboat Company: Lou Hammond Group American Quilter's Society: Lou Hammond Group

American Red Cross: Conroy Martinez Group, The American Residential Services: Bolt Public Relations American Rivers: Caplan Communications LLC® American Society of Anesthesiologists: Public Communications Inc. American Spice: Stevens Strategic Communications, Inc. American Statistical Assn.: Stanton Communications, Inc. American Stock Transfer & Trust Co. (AST): Intermarket Communications (A Lansons Company) American Thoracic Society: Tartaglia Communications, LLC American Tortoise Rescue: Tellem Grody Public Relations, Inc. American Triple I Partners: Butler Associates, LLC American University in Bosnia and Herzegovina: Global Communicators HCI American Urogynecologic Society (AUGS): BRG Communications American Wind Energy Assn .: Caplan Communications LLC® America's Homeowner Alliance: O'Malley Hansen Communications Americhem: akhia communications AmerisourceBergen: Tierney Ametek Electronic Systems Protection (ESP/SurgeX): Caster Communications, Inc. Amicalola Falls State Park & Lodge: Hemsworth Communications Ammon Laboratories: R&J Strategic Communications Amour Vert: Nike Communications, Inc. Amplify ETFs: Gregory FCA AMResorts: rbb Communications AMSCOT Financial: Sachs Media Group Amtrak: NJF, an MMGY Global Company AmTrust: Stevens Strategic Communications, Inc. AmTrust North America: akhia communications Amway: KWT Global Amy's Kitchen: Fineman PR Anacapa Partners: BackBay Communications Anamaya Resort, Costa Rica: Think Anchin, Block & Anchin LLP: Marino. Ancor Capital Partners: TrizCom Public Relations Andaz Savannah, Savannah, GA: Hawkins International Public Relations Andeavor: Pierpont Communications Inc. Andersons, Inc., The: Paul Werth Associates Andrew Tisch/Journeys: LAK Public Relations, Inc. Andrew's: Sachs Media Group Anesthesia Pain Care Consultants: Boardroom Communications, Inc. Angama Mara, Kenya: WEILL (Geoffrey Weill Associates, Inc.) Angel City Brewery: Zapwater Communications Angel Oak Companies, The: Gregory FCA Angry Orchard: Impact PR & Communications Angry Orchard Hard Cider: Sharp Communications, Inc. ANGUS Chemical Co.: G&S Business Communications Anheuser-Busch: Kivvit Anheuser-Busch InBev: Weber Shandwick Animal Health Institute: Story Partners Ann & Robert H. Lurie Children's Hospital of Chicago: Motion Agency, Inc., The Anomatic: Paul Werth Associates Ansell: Fahlgren Mortine Anthem Sports & Entertainment: Bob Gold & Associates Anthemis Group: Bateman Group Anthony & Sylvan: Buchanan Public Relations LLC Anthony's Pizza & Pasta: Champion Management Group Aon: Kivvit Aparavi: JPR Communications Apartment Assn. of Metro Denver: Novitas Communications Apartments.com: Zimmerman Agency, The Apeiron: Intermarket Communications (A Lansons Company) Apex Brazil: Ruder Finn Inc. APLU: kglobal App Annie: PAN Communications, Inc. App in the Air: Decker/Royal Apparel Impact Institute: RF | Binder Partners, Inc. Apple Core Hotels: Stuntman PR Apple Leisure Group: rbb Communications Applebee's: Identity Applebee's (Flynn Restaurant Group, Doherty Enterprises, Inc.): BML Public Relations Applied Business Strategy: Falls Communications Applied Pavement Technology: KCD PR Inc. - Top FinTech PR Firm Applitools: Catapult PR-IR Appraisal Foundation: Sachs Media Group APUS: Gutenberg Aqua: Bravo Group Aqua Expeditions, Amazon, Mekong, Indonesia: WEILL (Geoffrey Weill Associates, Inc.)

Aquamarine Investment Partners: LAK Public Relations, Inc. Aramark: Brian Communications Aras: Version 2.0 Communications Arbella Insurance: Greenough Brand Storytellers Arbor Hospice: Franco Arbor Pharmaceuticals: Health Unlimited Arc of Dutchess, The: Impact PR & Communications Arch Real Estate: Berman Group, Inc., The Archdiocese of New York: Stanton Communications, Inc. Architect's Newspaper, The: Berman Group, Inc., The Architectural Digest: Keith Sherman and Assocs. Architecture: Weiss PR, Inc. ArcLight Cinemas Chicago: Heron Agency Arcosa Inc.: AdvisIRy Partners Arctic Wolf Networks: Merritt Group Arc'teryx: Turner Ardent Health Services: Lovell Communications Ardleigh Minerals Inc.: Stevens Strategic Communications, Inc. Area Development Magazine: Akrete Arfinn Learning Solutions: Bolt Public Relations Argent Financial Group: Bradford Group, The Aria Insights: BIGfish Communications Ariel Property Advisors: Berman Group, Inc., The Ariel Tirosh: Berman Group, Inc., The Aris Radiology: Lovell Communications AristaMD: Bolt Public Relations Aristotle Capital Management: Financial Profiles, Inc. Arizona Biltmore, A Waldorf Astoria Resort: Murphy O'Brien ARK at JFK, The: Nicholas & Lence Communications ARK-Invest: Dukas Linden Public Relations Arkadium: Crenshaw Communications Arla: Carmichael Lynch Relate Armed Forces Families Foundation: Judge Public Relations, LLC Armis: Bateman Group Armor Correctional Health Services, Inc.: EvClay Public Relations Armory Track & Field: Nicholas & Lence Communications Army Historical Foundation: Susan Davis International Arnot Health: R&J Strategic Communications Arrive Logistics: Snackbox Art of Shaving, The: Nike Communications, Inc. Art Students League of New York: Keith Sherman and Assocs. Artefacto: rbb Communications Artisan Kettle Chocolate: Spool Arundel Mills: Sandy Hillman Communications Aryaka Networks: Harden Communications Partners Asanda Aveda Spa: Think Asbury Communities: Stanton Communications, Inc. Asbury, The: NJF, an MMGY Global Company Ascensus: Bliss Integrated Communication Ascent: Murphy O'Brien ASG: Version 2.0 Communications Asheville Chamber of Commerce: Development Counsellors International (DCI) Ashford Castle, Ireland: WEILL (Geoffrey Weill Associates, Inc.) Ashley Graham Lingerie: Think Ashley Stewart: 5W Public Relations Ashton Woods Homes: Brandware Asia Society: Sharp Communications, Inc. Aspen Dental Management Inc,: Curley Company Aspen Insurance: the10company Aspentech: Newell Public Relations Limited Assa Properties, Inc.: Marino. Assigned Counsel: Buchanan Public Relations LLC Associated Bank: Beehive Strategic Communication Associated Builders and Contractors: Boardroom Communications, Inc. Associated Materials/Alside: Falls Communications Association of BellTel Retirees, Inc.: Butler Associates, LLC Association of Flight Attendants: Tricom Associates, Inc. Assurant: Stanton Astellas: Energi PR Astor Services for Children & Families: Impact PR & Communications AstraZeneca: Edelman; KYNE; Ruder Finn Inc. AstraZeneca Health Care Foundation: Public Communications Inc. AstraZeneca Pharmaceuticals LP: Imre, LLC Asurion: MP&F Strategic Communications AT&T: A. Brown-Olmstead Associates, Ltd.; Duffy & Shanley, Inc. Atchison Home: JJPR Agency Athena Capital Advisors: BackBay Communications Athena's Fight Club: TransMedia Group Athens State University: MP&F Strategic Communications

Atkins Companies: R&J Strategic Communications Atkins Nutritionals Inc.: MWWPR Atlanta Jazz Festival: Communications 21 Atlanta Tech Village: Trevelino/Keller Atlantic Broadband: Matter Communications Atlantic Canada Agreement on Tourism: Redpoint Atlantic Health System: Tartaglia Communications, LLC Atlantic Hotel & Spa: Durée & Company, Inc. Atlantic Westchester: Buzz Creators, Inc. AtlantiCare: Buchanan Public Relations LLC ATN International: AdvisIRy Partners Atria Wealth Solutions: KCD PR Inc. - Top FinTech PR Firm Atticus Hotel: Weinstein PR Attunity: Lewis Auberge Beach Residences and Spa Fort Lauderdale: Murphy O'Brien Auberge du Soleil: Murphy O'Brien Auberge Resorts: Murphy O'Brien Auction.com: Hoyt Organization Inc., The Audley Travel: Turner Audubon Society of Louisiana: Gambel Communications Augmate: Hot Paper Lantern Augusta (GA) CVB: Pineapple Public Relations Aulani, a Disney Spa & Resort (project work): J Public Relations Aurea Lighting: Birnbach Communications Inc. Auris Health: Health+Commerce Austin Peay State University: MP&F Strategic Communications Austin's Pizza: Snackbox Autograph Collection: Ballantines PR Autogravity.com: Hoyt Organization Inc., The Automation Alley: EAFocus Inc. automotiveMastermind: Franco AVANGRID: CashmanKatz Ave Maria Foundation: Falls Communications Ave Maria School of Law: Falls Communications Aveda: Carmichael Lynch Relate Aven Tower: Zapwater Communications Avenue of the Americas Assn.: Berman Group, Inc., The Averica Discovery Services/Neopharm Labs: Birnbach Communications Inc. Avery Dennison: Fahlgren Mortine Avery Hall Investments: Geto & de Milly, Inc. Avi Networks: Touchdown PR AVI Wear: Farrow Communications Avis: Finn Partners; 360PR+ Avis Budget Group: R&J Strategic Communications Avista: Davies AvMed: rbb Communications Avnu Alliance: Caster Communications, Inc. Awake Security: fama PR, Inc. Awakenings Foundation: Glendale Communications Group, Inc. AXA Investment Managers: Peppercomm Axalta Coatings: Lambert AXIM Biotechnologies: CMW Media Axis Communications: Hoffman Agency, The AxleTech: Eisbrenner Public Relations A³ by Airbus: Dynamo Communications

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B-Secur: Hoffman Agency, The B.R.i.D.G.E.S. - An Independent Living Center: GMG Public Relations, Inc. Baby Einstein: Spool Baby Trend: Marketing Maven Public Relations BACK BAR USA: Wicked Creative Backcountry Hunters and Anglers: Caplan Communications LLC® Bad Daddy's Burger Bar: Champion Management Group Bad to the Bone BBQ - San Juan Capistrano: Wicked Creative BAE Systems: Kivvit Baidu: Bacheff Communications; Hoffman Agency, The Bain Capital: InkHouse; Stanton Baker McKenzie: JeffreyGroup BakerHostetler: Ripp Media/Public Relations, Inc. Balboa Bay Resort, Newport Beach, CA: Hawkins International Public Relations Balch & Bingham LLP: Markstein Balcones Distilling: Bolt Public Relations Balcony, The: Durée & Company, Inc. Baldwin County Economic Development Alliance: JJPR Agency Baldwin County Education Coalition: JJPR Agency Ball Horticultural: Zapwater Communications Balloon Time: Fahlgren Mortine

Balsam Mountain Preserve: Lou Hammond Group Bambu Global: Birnbach Communications Inc. Banfield Pet Hospital: Coyne Public Relations Bank Leumi: Intermarket Communications (A Lansons Company) Bank of America: Buchanan Public Relations LLC; rbb Communications Bank of San Francisco: UPRAISE Marketing + Public Relations Bank of the West: IW Group BANKERS HILL BAR + Restaurant: Wicked Creative Bankside Hotel, London: D & D PR Banner Alzheimer's Institute: Reis Group, The Banyan Cay (Palm Beach): Zimmerman Agency, The Banyan Tree Hotels & Resorts: C&R Communications Baptist Health South Florida: MERGE Atlanta Bar Boulud: Berk Communications Bar Louie: Stevens Strategic Communications, Inc. Barasch & McGarry: North 6th Agency, Inc. (N6A) Barasch McGarry P.C.: Butler Associates, LLC Barbados Tourism Marketing Inc.: Development Counsellors International (DCI) Barcel USA: Buchanan Public Relations LLC Barceló Hotels & Resorts: Turner Barclays: O'Malley Hansen Communications Bardan International: Boardroom Communications, Inc. Bareburger: Stuntman PR Barn on the Pemi, NH: Redpoint Barnard College: BerlinRosen Barnes & Noble: Buzz Creators, Inc. Barnes & Noble College: Padilla Barnes & Thornburg: Greentarget Global LLC Baros Maldives: Berk Communications Barracuda: Touchdown PR Barrette Outdoor Living: Falls Communications Barsz Gowie Amon & Fultz, LLC: Buchanan Public Relations LLC Bartco Lighting: Falls Communications BASF: kglobal; Moore, Inc. BASF Corp.: Berman Group, Inc., The; JJPR Agency BASF Refinish Coatings: Bianchi Public Relations, Inc. BasisCode Compliance: Feintuch Communications Baskin Robbins: Fish Consulting Baskin-Robbins: RF | Binder Partners, Inc. Bassett Furniture: French | West | Vaughan Baton Rouge Area Chamber: Development Counsellors International (DCI) Baton Rouge General: Lovell Communications Battery Council International: Signal Group Baur au Lac, Zurich: WEILL (Geoffrey Weill Associates, Inc.) Bausch Health: Coyne Public Relations Bavarian Inn: Logos Communications, Inc. Bavarian U.S. Offices for Economic Development: Development Counsellors International (DCI) Baxter of California: 5W Public Relations Bay State Milling: Pollock Communications Bayer: JeffreyGroup; Ruder Finn Inc. Bayer Crop Science: Stephen Bradley & Associates LLC Bayer CropScience: Standing Partnership Bazaarvoice: PAN Communications, Inc. **BDO: Bliss Integrated Communication** BDS Analytics: North 6th Agency, Inc. (N6A) Be Curious Partners: Spool Be More Chill: Keith Sherman and Assocs. be quiet!: Bacheff Communications Be The Match®: Padilla Be Well OC: Idea Hall Beach Company, The: Lou Hammond Group Beaches of Fort Myers & Sanibel, The: NJF, an MMGY Global Company Beachview Club Hotel: Pineapple Public Relations Beagle Freedom Project: Fox Greenberg Public Relations Beam Suntory: L.C. Williams & Associates Beatrix Farrand Garden Assn.: Impact PR & Communications Beaumont Health: Beehive Strategic Communication Beautycon: Think Beautyrest®: Hunter Public Relations BEB Capital: Didit Beckford House and Tower: Hundred Stories Beech-Nut: Kohnstamm Communications Beekman Residences: Hundred Stories Beer Park at Paris Las Vegas: Wicked Creative Beeswax: North 6th Agency, Inc. (N6A) Beiersdorf: M Booth Beignet Fest: Gambel Communications Beko US: O'Malley Hansen Communications

Bel Air Investment Advisors: Pollack PR Marketing Group, The Belatrix: Gutenberg Belden: Standing Partnership Beleza Natural: First and Last PR BELFOR: Brian Communications Belgard: Trevelino/Keller Belkin Burden Wenig & Goldman, LLP: Berman Group, Inc., The Bellacures: Fox Greenberg Public Relations bellagreen: Champion Management Group Belle Tire: Lambert Belmont BID: Nicholas & Lence Communications Ben Crump Law: Sachs Media Group Ben Hogan Apparel: RG Narrative Inc. BeneCard PBF: Rosica Communications Benefit Advisors Network: Weiss PR, Inc. Benjamin Moore Paints: Sharp Communications, Inc. Bennigan's: Champion Management Group BenQ: Bolt Public Relations Bensimon: Think Bentall Kennedy: Akrete Berger Singerman: rbb Communications Bergstrom Nutrition: Veracity Marketing Berje, Inc.: R&J Strategic Communications Berkadia: Bliss Integrated Communication Berkeley College: Nicholas & Lence Communications Berkshire Choral International: Schneider Associates Bermuda Tourism Authority: Development Counsellors International (DCI); Turner Bernard Health: Bradford Group, The Bernzomatic: Fahlgren Mortine Bertazzoni: Sharp Communications, Inc. Best Buy: Carmichael Lynch Relate Best Life Brands: BizCom Associates Best Western Hotels & Resorts: Hemsworth Communications Bethpage Golf Group: Berk Communications Better Homes & Gardens Real Estate: KWT Global Betterment: Bateman Group Betterment, LLC: Version 2.0 Communications Beverly Hills Hotel, The, Beverly Hills, CA: Hawkins International Public Relations Beverly Hills Rejuvenation Center: Wicked Creative Beverly Wilshire, A Four Seasons Hotel: C&R Communications Beyond Limits: Firecracker PR BIA Electronic Discovery: Bradford Group, The Biagio Cru & Estate Wines: Marino. BIBHU MOHAPATRA: Think BIC Consumer Products: Hunter Public Relations BIC North America: CashmanKatz Biem Butter Sprayer, The: Snackbox Bien Cuit Bakery, NY: Ripp Media/Public Relations, Inc. Big 12 Conference: LDWW Group Big Brothers Big Sisters of Mass. Bay: Version 2.0 Communications Big Brothers Big Sisters of NYC: Marino. Big Cedar Lodge: Murphy O'Brien Big Cypress Lodge: Murphy O'Brien Big Five Tours & Expeditions: Hawkins International Public Relations Big Salad, The: Logos Communications, Inc. Biggins Lacy Shapiro & Co.: Violet PR BigID: Bateman Group; fama PR, Inc. Bill & Melinda Gates Foundation: Global Strategy Group Bill4Time: Furia Rubel Communications, Inc. Billtrust: Walker Sands Billy Reid: Nike Communications, Inc. billyGO: TrizCom Public Relations Bimbo Bakeries USA: Buchanan Public Relations LLC Bingham Center: LAK Public Relations, Inc. BioCatch: Intermarket Communications (A Lansons Company) Biocom: Cerrell Associates, Inc. Biogen: Signal Group Bioharmony Therapeutics: LaVoieHealthScience Bioscrip Infusion Services: Gambel Communications Biosero: Portavoce Public Relations BioSpringer: kglobal Biotechnology Innovation Organization: LaVoieHealthScience Birmingham Business Alliance: Development Counsellors International (DCI) Bitglass: Touchdown PR Bitmo: KCD PR Inc. - Top FinTech PR Firm BitRail: North 6th Agency, Inc. (N6A)

Bizzabo: Crenshaw Communications BJ's Restaurants, Inc.: Murphy O'Brien BJC Healthcare: Standing Partnership BJ's Wholesale: ICR BJ's Wholesale Club: Duffy & Shanley, Inc. Black & Veatch: Gutenberg Blackberry: Hoffman Agency, The; Lewis Blackfin Boats: Durée & Company, Inc. BlackRock TCP Capital Corp.: Financial Profiles, Inc. Blackstone Products: Marketing Maven Public Relations BlackUP: Think Blade & Bow: Lou Hammond Group Blairsville-Union County Chamber of Commerce: Pineapple Public Relations Blaschak Coal Corp.: Buchanan Public Relations LLC Bleu Bohème: Wicked Creative Blipfoto: R&J Strategic Communications Blis: SourceCode Communications Blo Blow Dry Bar: Fish Consulting Block Thirty Seven: Zapwater Communications Bloomberg: Prosek Partners; Vested Bloomberg Philanthropies - What Works Cities: Global Strategy Group Blue Cross and Blue Shield of Minnesota: Padilla Blue Cross Blue Shield Assn.: Brian Communications Blue Cross Blue Shield Michigan: Finn Partners Blue Cross Blue Shield of Tennessee: MP&F Strategic Communications Blue Diamond Almonds: CBD Marketing/CBD Public Relations Blue Diamond Resorts: Zimmerman Agency, The Blue Dog Bakery: Kohnstamm Communications Blue Frog Technology: Champion Management Group Blue School: Marino. Blue Shield of California: Singer Associates, Inc. Blue Shield of California Foundation: Reis Group, The Blue Vision Marketing, Ltd.: Tellem Grody Public Relations, Inc. Blue World Voyages: NJF, an MMGY Global Company Bluebird Network: iMiller Public Relations BlueCrest: March Communications BlueCross BlueShield: Kivvit BlueCross BlueShield of Western New York: Mower Bluefin Payment Systems: BackBay Communications Bluefrog Plumbing & Drain: BizCom Associates Bluemercury: Brand Guild, The BlueMountain Capital: Dukas Linden Public Relations Blueprint4Summer: O'Malley Hansen Communications Bluetooth Special Interest Group: INK Communications Co. Blume: InkHouse BMJ Group: Makovsky BMO Harris: Dixon/James Communications BMW Championship: Devine + Partners Bnai Zion Foundation: Crenshaw Communications BNY Mellon: BackBay Communications Boar's Head Resort, VA: Lou Hammond Group Boathouse Waterfront Hotel, ME, The: Redpoint Bob Evans Farms: Inspire PR Group Bob Hope USO: Pollack PR Marketing Group, The Bobby Jones Links: Pineapple Public Relations Body Shop, The: ITB BodyArmor: Berk Communications Bodyfriend: Bacheff Communications Boehringer Ingelheim: Weber Shandwick Bohannon Development Co.: Singer Associates, Inc. Bohemian Hotel Savannah: Zimmerman Agency, The Boise CVB: Fahlgren Mortine Boise Paper: L.C. Williams & Associates Bokamper's: Durée & Company, Inc. Bolshoi Ballet: Keith Sherman and Assocs. Bombardier Transportation: Cerrell Associates, Inc. Bombas: Turner Bombay Sapphire: Nike Communications, Inc. Bomnin Chevrolet: Judge Public Relations, LLC Bon Secours New York Health System: R&J Strategic Communications Bonadio Group: Mower BondWave: Buttonwood Communications Group Bonnet House Museum & Gardens: Durée & Company, Inc. Bono USA Inc.: Marino. Bonobos: LaunchSquad Bonterra Organic Vineyards: Nike Communications, Inc. Boomerang Carnets: Glendale Communications Group, Inc. Boot Barn: ICR Booz Allen Hamilton: RF | Binder Partners, Inc.

Bordeaux Wine Region: Padilla BorderX Lab: Feintuch Communications Borgata Hotel Casino & Spa: NJF, an MMGY Global Company BorgWarner: Eisbrenner Public Relations Borla Exhaust: DRIVEN360 BornFree: 5W Public Relations Bosch Automotive Aftermarket: Covne Public Relations Bosch-Thermador: Finn Partners Boston Consulting Group: Pierpont Communications Inc. Boston Global Investors: Rasky Partners, Inc. Boston Medical Center: Rasky Partners, Inc. Boston Partners: BackBay Communications Boston Private: Vested Boston Scientific: Merryman Communications Botkier New York: Think Boulder Canyon Authentic Foods: Lambert Boulud Sud: Berk Communications Bounce! Trampoline Sports: GMG Public Relations, Inc. BounceX: North 6th Agency, Inc. (N6A) Bourbon Steak by Michael Mina, Aventura: Brustman Carrino Public Relations Bouvier Insurance: CashmanKatz Bowery, The: NJF, an MMGY Global Company Bowling Green, KY: Decker/Royal Bowlmor AMF: 5W Public Relations Box House Hotel Group: Hawkins International Public Relations Box House Hotel, The, Brooklyn, NY: Hawkins International Public Relations Boxed: LaunchSquad Boxy Girl: Mediafy Communications Boy Scouts of America - Capitol Area Council: Bloom Communications Boys & Girls Clubs in New Jersey: Rosica Communications Boys & Girls Clubs of America: Motion Agency, Inc., The Boys & Girls Clubs of Greater Dallas: SPM Communications, Inc. Boys & Girls Clubs of Miami-Dade: Durée & Company, Inc. Bozzuto: Brand Guild, The Bo's Beach: Durée & Company, Inc. BP: Jasculca Terman Strategic Communications BPI Group: Greentarget Global LLC Bracco Diagnostics: MCS Healthcare Public Relations Brad Daniel: TransMedia Group Bradenton Area CVB: Fahlgren Mortine Braeburn Pharmaceuticals: Evoke PR & Influence Braidio: Resound Marketing Brain Balance: Fish Consulting Brain Corp.: KCD PR Inc. - Top FinTech PR Firm Brainstorm Cell Therapeutics: ICR Brandes Investment Partners: Dukas Linden Public Relations BrandTotal: Crenshaw Communications Brandywine Global: Gregory FCA Brasstown Valley Resort & Spa: Hemsworth Communications BRAVO: Durée & Company, Inc.; Keith Sherman and Assocs. Brazilian Court (Palm Beach): Zimmerman Agency, The Breakthrough Central Texas: Snackbox Breakthrough Energy Ventures: Version 2.0 Communications Breast Cancer Research Fund: Kaplow Communications Breather: Bateman Group; Berman Group, Inc., The Breathless Resorts & Spas: rbb Communications Breeders' Cup, The: Nike Communications, Inc. Bregal Partners: BackBay Communications Bregal Sagemount: BackBay Communications Brendan Vacations: Decker/Royal Brenton Hotel, RI, The: Redpoint Bressler: Furia Rubel Communications, Inc. BrewDog: Fahlgren Mortine Brian Boitano: Keith Sherman and Assocs. Brick Seek: GG Benitez & Associates Public Relations Bridgeport Financial Technology: KCD PR Inc. - Top FinTech PR Firm Bridgestone: Finn Partners Bridgestone Invitational: Falls Communications Bridgewater: Prosek Partners Brie Larson: Rogers & Cowan Briggo Coffee Haus: BizCom Associates Bright Horizons: 360PR+ Bright Machines: Strange Brew Strategies BrightFox: Think Brighton Marine: Schneider Associates Brightside Homes: Yulu Public Relations Inc. Brightstar Capital Partners: Dukas Linden Public Relations BrightStar Credit Union: Dana Agency, The

Brillio: Trier and Company Brinks Gilson & Lione: EAFocus Inc. BRIO Restaurant Group: Durée & Company, Inc. Bristol-Myers Squibb: AVENIR GLOBAL; Keith Sherman and Assocs. Britannia Hotel, Trondheim, Norway: WEILL (Geoffrey Weill Associates, Inc.) British Virgin Islands: NJF, an MMGY Global Company Broadcom: Glen Echo Group Broadhaven Capital Partners: Intermarket Communications (A Lansons Company) Broadrock Renewables, LLC: Cerrell Associates, Inc. Broadway Assn., The: Nicholas & Lence Communications Broadway Collection, The: Imagine PR Broadway League: Keith Sherman and Assocs. Brodeur Partners: BLH Consulting, Inc. Brodsky Organization: Geto & de Milly, Inc. Broe Group, The: RAM Communications Brookfield: BerlinRosen Brookfield Zoo: Jasculca Terman Strategic Communications Brookgreen Gardens: Lou Hammond Group Brooklyn Boulders: Zapwater Communications Brooklyn Chamber of Commerce: Marino. Brooklyn Public Library: BerlinRosen Brooks Sports Inc.: M Booth Brookwood Baptist Health: Stephen Bradley & Associates LLC Brother: Finn Partners Brother Jimmy's: Berk Communications Broughton Hotel Group: Heron Agency Broward County Public Schools: Durée & Company, Inc. Broward Health: EvClay Public Relations Brown & Brown Insurance: rbb Communications Brown Advisory: Dukas Linden Public Relations Brown Beach House Croatia: Xhibition Brown Forman: Berk Communications Brown Hotels: Xhibition Brown Jordan Outdoor Kitchens: Sharp Communications, Inc. Brown Palace (Denver): Zimmerman Agency, The BRP Development Corp.: Marino. Bruce Borenstein: TransMedia Group Bruegger's Bagels: SPM Communications, Inc. Bryant Miller Olive, P.A.: Durée & Company, Inc. Bryant Park Hotel: Stuntman PR Bryant University: Marketing Maven Public Relations Bryn Mawr Trust: Gregory FCA Bubbies Mochi Ice Cream: Lambert Bubble Guppies Live !: Tellem Grody Public Relations, Inc. Buckeye Charter Schools Board: Falls Communications Buckhead CID: Communications 21 Buddy's Pizza: Franco Budget Brakes: Firecracker PR Bugatti: Imre, LLC Build.com: KWT Global BuildFax: INK Communications Co. Building and Construction Trades Council of Greater New York (BCTC): Marino. Building Owners and Managers Assn.: Berman Group, Inc., The Building Trade Employers' Assn.: Berman Group, Inc., The Bulla Gastrobar: At The Table Public Relations Bumble Bee: Curley Company Bunzl: TVG Bureau Veritas: rbb Communications BurgerFi: French | West | Vaughan Burgerville: Weinstein PR Burgess Yachts: Lou Hammond Group Burlywood Tech: JPR Communications Burped Home Garden: Zapwater Communications Burtch Works: Dixon James Communications Burwood Group: Akrete BUS4NYC: Nicholas & Lence Communications Bushcamp Company, The: Hawkins International Public Relations Bushel Boy Farms: Kohnstamm Communications Butler County Convention and Visitors Bureau: Inspire PR Group Butler Hospitality: Stuntman PR BYD America: Mediafy Communications BYD Motors: Cerrell Associates, Inc. Byline Bancorp: Financial Profiles, Inc. С

C Squared Advisory Group: Fish Consulting C+A Global (Polaroid brand): Resound Marketing C.W. Driver: Idea Hall C2C Networking Group: Berman Group, Inc., The C3.ai: Allison+Partners C3/Customer Contact Channels: Boardroom Communications, Inc. CABA Pro Bono Legal Services: EvClay Public Relations Cabarrus County Schools: BLH Consulting, Inc. CableWholesale: Veracity Marketing Cabo Wabo Cantina: Wicked Creative Cabot Creamery Co-operative: At The Table Public Relations Cacique® Inc.: Hunter Public Relations Caesars Entertainment: Nicholas & Lence Communications; RF | Binder Partners, Inc.; Sandy Hillman Communications Cafe 222: Wicked Creative Cafe Valley Bakery: Lambert Cala di Volpe: Magrino PR CalAmp: Merritt Group CalExotics: MSR Communications, LLC Calgary Economic Development: Development Counsellors International (DCI) CaliFlour: GG Benitez & Associates Public Relations California Academy of Sciences: Landis Communications Inc. California Association of Adult Day Services: Perry Communications Group, Inc. California Bank & Trust: Landis Communications Inc. California Endowment, The: BerlinRosen California Hotel & Lodging Assn.: Singer Associates, Inc. California Nevada Cement Assn.: Cerrell Associates, Inc. California Poison Control System: Tellem Grody Public Relations, Inc. California Resources Corp.: Cerrell Associates, Inc. California Walnut Board: Pollock Communications California Water Assn .: Cerrell Associates, Inc. California WIC Association: Perry Communications Group, Inc. Caliper: Resound Marketing Calistoga Ranch: Murphy O'Brien Call2Recycle: Proof Strategies Callaway Golf: RG Narrative Inc. Calmwater Capital: Hoyt Organization Inc., The Calpipe Industries: Cerrell Associates, Inc. Camber Creek: North 6th Agency, Inc. (N6A) Cambium: Bospar Cambr: Caliber Corporate Advisers Camelback Resort: Buzz Creators, Inc. Camellia Brand: Gambel Communications Camelot: Grisko LLC Cameron Hughes Wine: Stuntman PR Cameron Mitchell Restaurants: Inspire PR Group Camino Real Regional Mobility Authority: Barracuda Public Relations Camp Bow Wow: 5W Public Relations Camp Invention: Gatesman Campaign Monitor: Allison+Partners Campari America: M Booth CAMRO: Novitas Communications Canada Goose: M Booth Cancer Treatment Centers of America: MCA Public Relations; Motion Agency, Inc., The Canna-Hub: CMW Media Canoe: Bob Gold & Associates Canopy Dallas Uptown: MCA Public Relations Canopy Hotels: Magrino PR Canstruction LA: Taylor & Company Cantata Adult Life Services: Dixon|James Communications Cantina Laredo: Stevens Strategic Communications, Inc. Capco: BackBay Communications Cape Arundel Inn & Resort, ME: Redpoint Capgemini: Brian Communications Capital Area Michigan Works! (CAMW): Piper & Gold Public Relations Capital Area Transit Authority (CATA): Piper & Gold Public Relations Capital Health Plan: Sachs Media Group Capital Impact Partners: Lambert Capital One: Peppercomm; Prosek Partners; Taylor Capital Quotient: Gutenberg Capital University: Fahlgren Mortine CapRock: Idea Hall Captain D's: Fish Consulting Captify: 5W Public Relations Capuchin Province of St. Joseph: lovio george | communications + design Caravan Health: ReviveHealth Carbon Beach Club Restaurant (CBC): Ballantines PR Carbon Black: ICR; InkHouse Carbon Engineering: Yulu Public Relations Inc. Cardinal Health: Fahlgren Mortine

Cardinal Innovations Healthcare: MERGE Atlanta Cardlytics, Inc.: ICR Cardtronics: ICR Care Plus NJ: R&J Strategic Communications Care Station Medical Group: R&J Strategic Communications Carecentrix: ReviveHealth CareDx, Inc.: ICR CareerBuilder: 5W Public Relations CareerSource Florida: Moore, Inc. CareMount Medical: Buzz Creators, Inc. Careport: Matter Communications CareWell Urgent Care: Greenough Brand Storytellers Cargill: APCO Worldwide; Tunheim Cargill-Truvia Natural Sweetener: RF | Binder Partners, Inc. Carillon Miami Wellness Resort, Miami, FL: Hawkins International Public Relations Carine Roitfeld Studio: Nike Communications, Inc. CaringKind (Formerly Alzheimer's Association, New York City Chapter): LAK Public Relations, Inc. Carl Marks Advisors: Stanton Carlton Group, The: Marino. Carlton Tel Aviv: Xhibition Carmel Valley Ranch: Murphy O'Brien Carmell Therapeutics: LaVoieHealthScience Carnegie Library of Pittsburgh: WordWrite Communications LLC Carnival Corp.: LDWW Group Carnival Cruise Line: M Booth; NewmanPR Carnival Foundation: NewmanPR Carolina Core: Development Counsellors International (DCI) Caron Treatment Centers: Gregory FCA Carpe Diem Education: A.wordsmith Carpenter & Co.: Rasky Partners, Inc. Carrier: G&S Business Communications Carrington College: Landis Communications Inc. Cars.com: 360PR+ Carson Kitchen: Wicked Creative Carter Burden Network: LAK Public Relations, Inc. Carter Center, The: Jasculca Terman Strategic Communications; KYNE Cartesiam: Bacheff Communications CartWrite: Stevens Strategic Communications, Inc. Carvana: Trevelino/Keller Casa Bocado: Stuntman PR Casa Bonita Tropical Lodge: D & D PR CASA Kimberly (Mexico): Zapwater Communications Cascades: G&S Business Communications Case Farms: Racepoint Global Cassatt RRG: Buchanan Public Relations LLC Castello: Carmichael Lynch Relate Castle Hill Inn (RI): Regan Luxury Castle Hotel & Spa: Buzz Creators, Inc. Cat Fancier Assn.: Veracity Marketing Cat Footwear: AMP3 Public Relations Caterpillar Footwear: AMP3 Public Relations Catholic Charities: Gambel Communications Catholic Charities Community Services of Rockland and Dutchess: GMG Public Relations, Inc. Catlin Gabel School: Weinstein PR Cattle & Claw: Ballantines PR CAYLYM: Revell Communications Cayman Islands Department of Tourism: Coyne Public Relations Cayson Designs: Ellipses CBC Companies: Paul Werth Associates CBIZ: Gregory FCA CC Sabathia: Berk Communications CCA Metro: Berman Group, Inc., The CCC Information Services: Walker Sands CCCF: Novitas Communications CDK Global: G&S Business Communications CDPA: North 6th Agency, Inc. (N6A) CEA Fresh Foods: A. Brown-Olmstead Associates, Ltd. Celestial Seasonings: Carmichael Lynch Relate CellPort: Silverline Communications Celtic Woman: Tellem Grody Public Relations, Inc. Centana: Vested Centauri Health Solutions: Brandware Center Against Domestic Violence: Geto & de Milly, Inc. Center for Advanced Orthopaedics, The: Brian Communications Center for Global Enterprise: Story Partners Center for Inherited Blood Disorders: Perry Communications Group, Inc.

Center for Regional Economic Competitiveness: Piper & Gold Public Relations Center on Budget and Policy Priorities: BerlinRosen CenterCal Properties: Red Sky, Inc. CenterOak Partners: BackBay Communications Centers for Disease Control & Prevention (CDC): Crosby Central Pennsylvania CVB: Decker/Royal Century Aluminum: Signal Group Cequence: Madison Alexander PR, Inc. Ceramedx: CRC, Inc. CertainTeed: Bradford Group, The Certes Partners: Berman Group, Inc., The Certified Angus Beef: French | West | Vaughan Ceruzzi Properties: Berman Group, Inc., The CFP Board: Bliss Integrated Communication CGI: KWT Global CHA Hollywood Presbyterian Medical Center: Merryman Communications Champagne Nicolas Feuillatte: Magrino PR Champion Petfoods: kglobal Champions Retreat Golf Club: Zimmerman Agency, The Chancelight Behavioral Health: Lovell Communications Chapin School, The: Geto & de Milly, Inc. ChargeItSpot: Crenshaw Communications Charles County Economic Development Department: Development Counsellors International (DCI) Charles Schwab & Co.: Intermarket Communications (A Lansons Company) Charles Schwab Corp.: RF | Binder Partners, Inc. Charleston Area CVB, SC: Lou Hammond Group Charleston Regional Development Alliance: Development Counsellors International (DCI) Charlie West: Hundred Stories Charlotte Pipe: Mower Charlotte Simone: Think Chart IQ: Caliber Corporate Advisers Charter: O'Malley Hansen Communications Chartwell Hospitality: Lou Hammond Group Chateau de Pommard: Magrino PR Chateau du Grand-Luce, France: J Public Relations Chateau Elan (Georgia): Zimmerman Agency, The Chateau Minuty: Nike Communications, Inc. Chateau Nightclub & Rooftop - Las Vegas: Wicked Creative Chattanooga Area Chamber of Commerce: Development Counsellors International (DCI) Chattanooga Area CVB: Development Counsellors International (DCI) Cheap Caribbean: NJF, an MMGY Global Company CheapOAir.com: 5W Public Relations Chebeague Island Inn, Chebeague Island, ME: Hawkins International Public Relations Cheese Merchants: Wilks Communications Group Cheesecake Factory, The: Berk Communications Chef's Press, The: Ellipses Chefling: Walt & Company Communications Chelsea Lighting: Berman Group, Inc., The Cheng Cohen: Fish Consulting Cherry: Bacheff Communications Cherwell Software: Raffetto Herman Strategic Communications Chesapeake Bay Candle Company: CRC, Inc. Chesapeake Bay Foundation: Caplan Communications LLC® Chester Upland School District: Buchanan Public Relations LLC Chevrolet: Weber Shandwick Chevron Corp.: Singer Associates, Inc. Chewton Glen, UK: J Public Relations Chicago Academy of Sciences/Peggy Notebaert Nature Museum: Public Communications Inc. Chicago Community Trust, The: Jasculca Terman Strategic Communications Chicago Cutlery: MorganMyers Chicago Lights: Mekky Media Relations Inc. Chicago Scholars: Mekky Media Relations Inc. Chicago Sinfonietta: Heron Agency Chicago Transit Authority: Grisko LLC Chicago Wolves: TimeZoneOne Chicago's First Lady Cruises/Mercury: Public Communications Inc. Chicago's Skyline Cruiseline: Public Communications Inc. Chicagoland Chamber of Commerce: TimeZoneOne Chick-fil-A: Jackson Spalding Chick-fil-A Foundation: Hope-Beckham Inc. Chicken Salad Chick: Fish Consulting ChickenGuard: Marketing Maven Public Relations Children's Cerebral Palsy: Judge Public Relations, LLC Children's Hospital New Orleans: Gambel Communications

Children's Hospital of Wisconsin: Reputation Partners Children's of Alabama: JJPR Agency Children's Organ Transplant Assn.: Reich Communications Children's Scoliosis Center: Judge Public Relations, LLC Children's Healthcare of Atlanta: Jackson Spalding Children's Museum of the Lowcountry: Lou Hammond Group Chile Tourism: Development Counsellors International (DCI) Chileno Bay Resort & Residences: Murphy O'Brien Chill Expeditions: Brian Communications Chiquita: Coyne Public Relations Choice Hotels: Tierney CHOICES for Victims of Domestic Violence: Inspire PR Group Chopard: ITB Chopin Imports Ltd.: rbb Communications Chris Naugle: Farrow Communications Chris Pratt: Rogers & Cowan Christian City: Hope-Beckham Inc. Christie's International Real Estate: Magrino PR Christopher & Dana Reeve Foundation: Coyne Public Relations Christophers, The: Reich Communications Chrome River: Idea Grove Chronic Tacos: BLAZE PR Chronicle: Bateman Group Chrysalis: Murphy O'Brien Chunghwa Telecom Co. Ltd.: ICR Church & Dwight: Hunter Public Relations Churchill Downs: RunSwitch Chuy's TexMex: Judge Public Relations, LLC Ciate London: Think Cicis: SPM Communications, Inc. Cicis Pizza: Champion Management Group Ciena: Lewis; Sloane & Company Cigna: Stones River Group Cignature Realty: RG Narrative Inc. CIM Group: Zapwater Communications Cimcorp: DPR Group, Inc. Cinemark: Durée & Company, Inc. Cinepolis: Murphy O'Brien CIOX Health: Trevelino/Keller CipherCloud: Madison Alexander PR. Inc. CIPRUN Global, Inc.: Version 2.0 Communications CIRCA: Hoyt Organization Inc., The; Hoyt Organization Inc., The Circle K: Taylor Circle Line Sightseeing Cruises: Hawkins International Public Relations Circor: Fahlgren Mortine Circuit Trails, The: Devine + Partners Cirque Du Soleil: CashmanKatz Cisco: Bob Gold & Associates; Lewis; Peppercomm Cisco Systems: Nadel Phelan Inc. Cisco/AppDynamics: Highwire PR Citadel: Kivvit Citi: Global Strategy Group; Ruder Finn Inc. Citi Ventures: InkHouse Citibank: BerlinRosen; JeffreyGroup CitiBike: BerlinRosen Citizens Financial Group: Rasky Partners, Inc. Citizens School: Berman Group, Inc., The CITRIX: AVENIR GLOBAL; PAN Communications, Inc. City Girl Beauty Project: Apples and Oranges Public Relations LLC City National Bank: Boardroom Communications, Inc. City of Brentwood, MO: TVG City of Columbus: Paul Werth Associates City of El Segundo: Ballantines PR City of Elyria: Stevens Strategic Communications, Inc. City of Fremont: Hoffman Agency, The City of Garland, Texas: Development Counsellors International (DCI) City of Hope: IW Group City of Hudson: akhia communications City of Inkster: Franco City of Lorain: Stevens Strategic Communications, Inc. City of Mount Vernon IDA: Butler Associates, LLC City of New Rochelle: Marino. City of Revere: Schneider Associates City of Royal Oak, Mich .: Franco City of Salinas, California: Development Counsellors International (DCI) City of Santa Clara: Singer Associates, Inc. City of West Hollywood: Pollack PR Marketing Group, The City of Wildwood, MO: TVG

City Vineyard: Fox Greenberg Public Relations

City Winery: Fox Greenberg Public Relations City Wonders: Decker/Royal CityBase: Grisko LLC Citymark Capital: Falls Communications CityMD: G&S Business Communications CityPass: Development Counsellors International (DCI) Cityview: Idea Hall Civic Builders: Berman Group, Inc., The Civic Progress: Standing Partnership Civic Staffing: Dixon/James Communications CL Yachts: Durée & Company, Inc. Clairvoyant: Indicate Media Clarion Partners: Berman Group, Inc., The Clarity Money: Vested Clark Atlanta University Prostate Cancer Registry: BLH Consulting, Inc. Classic Cinemas: Falk Associates/Contact Classic Journeys: WEILL (Geoffrey Weill Associates, Inc.) Clayton & McKervey: EAFocus Inc. Clayton Associates: Lovell Communications Clean Energy Fuels: Nicholas & Lence Communications Clean Wave Technologies: Eisbrenner Public Relations Cleaning Authority: Fish Consulting Cleanlogic: Marketing Maven Public Relations Clear Creek Tahoe: Murphy O'Brien Clearlake Capital: Lambert Clearly Ahead Development: Development Counsellors International (DCI) Clearpool: Caliber Corporate Advisers Cleveland Ballet: Falls Communications Cleveland Clinic Florida: rbb Communications Cleveland Clinic Foundation: Falls Communications Cleveland County EPA: Development Counsellors International (DCI) Cleveland School of Science & Medicine: Roop & Co. Cleveland State University: Falls Communications Cleveland Thermal: Roop & Co. Cleveland Vibrator Co.: Stevens Strategic Communications, Inc. Cleveland-Cliffs: Falls Communications Click It or Ticket: CashmanKatz Client Command: Brandware Cliff House Maine: Lou Hammond Group Clinique: Nike Communications, Inc. Cliveden House, UK: J Public Relations Clock.In LLC: Makovsky CloudBees: PAN Communications, Inc. Cloudera: Highwire PR Clovis Oncology, Inc.: Sam Brown Inc. Clune Construction Corp.: Berman Group, Inc., The CM Wealth Advisors: Roop & Co. CMR Surgical: Consilium Strategic Communications; rbb Communications CNX Resources: Gatesman CO Architects: Taylor & Company Coalition to Salute America's Heroes: Champion Management Group Coast Packing Co.: Edge Communications, Inc. Cobo Center: lovio george | communications + design Coco Collection (Maldives): Zapwater Communications Codina Partners: rbb Communications Cognitive and Behavioral Consultants: GMG Public Relations, Inc. Cognizant: Signal Group CohnReznick: Goodman Media International, Inc. CohnReznick Capital: Silverline Communications Cold Stone Creamery: Landis Communications Inc. Coldwell Banker - New Homes: R&J Strategic Communications Coldwell Banker Residential Real Estate South Florida: Durée & Company, Inc. Colin Quinn: Keith Sherman and Assocs. CollabNet: Catapult PR-IR Colleen Quigley: Berk Communications College Ave.: Duffy & Shanley, Inc. College Football National Championship: Jackson Spalding College Lead Exchange: Boyle Public Affairs College of American Pathologists: JPA Health Communications Collegiate Inventors Competition: Gatesman Collette Tours: Lou Hammond Group Colliers: Berman Group, Inc., The Collins & Scanlon: Roop & Co. Colony Capital (NYSE:CLNY): Lambert Color of Change: BerlinRosen Colorado Apartment Assn.: Novitas Communications Colorado Petroleum Council: Novitas Communications Colorado Springs Chamber & EDC: Development Counsellors International (DCI)

Columbia Banking System, Inc.: Financial Profiles, Inc. Columbia Gas of Ohio: Fahlgren Mortine Columbia University: Keith Sherman and Assocs. Columbus Chamber: Development Counsellors International (DCI) Columbus Collaboratory: Paul Werth Associates Columbus Consulting: Ketner Group Communications Columbus Partnership: Fahlgren Mortine Columbus Public Health: Paul Werth Associates Comcast: Calvert Street Group; Communications 21; Global Strategy Group; Identity Comcast Business: Finn Partners Comcast Spectacor: Devine + Partners Comdata: KCD PR Inc. - Top FinTech PR Firm ComEd: Grisko LLC Comerica Bank: Franco ComForCare: BizCom Associates Comfort Research: Lambert Comfort Supply: Bradford Group, The Comm100: Version 2.0 Communications Common Man Inns & Spa, NH: Redpoint Commonwealth: Park on Fremont, FANTASY: Wicked Creative Communities in Schools: Dana Agency, The Community Council of Greater Dallas: TrizCom Public Relations Community Foundation for Southeast Michigan: lovio george | communications + design Community Foundation of Lorain County: Stevens Strategic Communications, Inc. Community Health Systems: Lovell Communications Compartés Chocolatier: Murphy O'Brien Compassus Health: Lovell Communications Compere Lapin and Chef Nina Compton, in New Orleans: Brustman Carrino Public Relations Complete Tennessee: Stones River Group Conagra: O'Malley Hansen Communications Conagra Brands: Carmichael Lynch Relate; L.C. Williams & Associates Conair: Kaplow Communications Concert Genetics: Lovell Communications Concord Hospitality Group: French | West | Vaughan Concord Law School: rbb Communications Concorde Investment Services: Identity Concordia Plan Services: Standing Partnership Conde Nast: LaunchSquad Conductor: North 6th Âgency, Inc. (N6A) Cone Health: Lovell Communications ConEdison Clean Energy Businesses (CEB): Marino. Confidio: Weiss PR, Inc. Confirm BioSciences: GG Benitez & Associates Public Relations Confluent: InkHouse Connatix: SourceCode Communications Connect Solutions: MSR Communications, LLC Connect Your Care: Weiss PR, Inc. Connecticut Natural Gas: Mason Public Relations ConnectWise: Touchdown PR Connemara Conservancy: BizCom Associates Connex Credit Union: Mason Public Relations Conning Asset Management: Stanton Conn's HomePlus: Zimmerman Agency, The Conrad Bora Bora: Murphy O'Brien Conrad DC: Magrino PR Conrad Dublin: Magrino PR Conrad Hotels: Magrino PR Conserva Irrigation: Fish Consulting CONSOL Energy: Gatesman Constitution Capital Partners: BackBay Communications Construction Careers Foundation: Pocket Hercules Consumer Data Industry Assn.: Curley Company Consumer Technology Assn.: Glen Echo Group; Racepoint Global Content Delivery & Security Assn. (CDSA): Bob Gold & Associates Context Partners: A.wordsmith Contiki: Decker/Royal Continental Automotive: Lambert Continental Broadband: Pietryla PR & Marketing Continentale, Florence, Italy: Hawkins International Public Relations Continuum: March Communications Contractors' Assn. of Greater New York, Inc.: Berman Group, Inc., The Control Risks: kglobal Control4: Caster Communications, Inc. Converse: Think Conversocial: North 6th Agency, Inc. (N6A)

Cooley LLP: LAK Public Relations, Inc. Cooper & Thief: Nike Communications, Inc. Cooper Standard: Bianchi Public Relations, Inc. Cooper Union: Devine + Partners Cooper's Hawk: Reputation Partners Cooperworks, Inc.: BLH Consulting, Inc. Cooper's Hawk Winery & Restaurant: Falls Communications Cooper's Hawk Winery & Restaurants: Durée & Company, Inc. CoorsTek, Inc.: Falls Communications Coppercraft Distillery: Wilks Communications Group Coral Expeditions: Hawkins International Public Relations Corbion: RF | Binder Partners, Inc. Core Theatre Company: Butler Associates, LLC CoreLogic: INK Communications Co. CoreNet Global: Berman Group, Inc., The CorePower Yoga: Turner Corlex Capital: Fish Consulting Cornell University: BerlinRosen Corner Bakery Café: Champion Management Group Corner Bar: Wicked Creative Corning: Hoffman Agency, The Corning Optical Communications: Bob Gold & Associates Corporate Magic: Champion Management Group Corporate Resource Services (CRS): Makovsky CORT: INK Communications Co. Cortland Bank: Falls Communications Cosentino Worldwide: Sharp Communications, Inc. Cosmetic Executive Women (CEW): Kaplow Communications Cosmic Crisp~sup~(R) Apple: Ellipses Cosmopolitan of Las Vegas: Magrino PR Costa Cruises North America: NewmanPR Costa Palmas: C&R Communications Costa Rica Tourism: NJF, an MMGY Global Company Costsaver: Decker/Royal COTA: Paul Werth Associates Cottages at Cabot Cove, ME, The: Redpoint Cottonwood Properties: Caliber Group Country Club Lima Hotel, Lima, Peru: Hawkins International Public Relations Country Pure Foods: akhia communications County of San Mateo: Singer Associates, Inc. County of San Mateo, California: UPRAISE Marketing + Public Relations Coupé Theatre Studio: GMG Public Relations, Inc. Coursera: LaunchSquad Court of Master Sommeliers: INK Communications Co. Cove at Walt Disney World Swan, The: TJM Communications, Inc. Cove Property Group: Berman Group, Inc., The Covenant House: Hope-Beckham Inc. Coverings Trade Show: Sharp Communications, Inc. Coworth Park, Ascot, United Kingdom: Hawkins International Public Relations Cox & Kings: D & D PR Cox Automotive: MP&F Strategic Communications Cox Castle & Nicholson: Idea Hall CPI Funds: R&J Strategic Communications CR7 Denim by Cristiano Ronaldo: AMP3 Public Relations Cracker Barrel Old Country Store, Inc.: Makovsky Cradlepoint: Touchdown PR Crain Lewis Brogdon LLP: TrizCom Public Relations Cranberry Institute: Pollock Communications Cranberry Marketing Committee USA: Pollock Communications Crate & Barrel: AMW Group Creative Benefits: Sachs Media Group Creative Design Agency: UPRAISE Marketing + Public Relations CrediFi: Caliber Corporate Advisers Creighton Farms: Regan Luxury Crepe Erase: 5W Public Relations Crescit Capital: Marino. Cresco Labs: Financial Profiles, Inc. CREW Fort Lauderdale / Boca: Durée & Company, Inc. Cristo Rey Philadelphia High School: Devine + Partners Crooked Water Spirits: Carmichael Lynch Relate Crop One Holdings: Financial Profiles, Inc. CropTrak: G&S Business Communications Cross Country Home Services: rbb Communications Crossmark Global Investments: Dukas Linden Public Relations Crossroads Hospice: SPRYTE Communications Crowe Horwath: Greentarget Global LLC Crown Equipment Corp.: Fahlgren Mortine Crowne Plaza North Augusta: Pineapple Public Relations Cruise Barbados: Hemsworth Communications

Crypto.com: Hoffman Agency, The Crystal Lagoons: Conroy Martinez Group, The CS Partners: Piper & Gold Public Relations CSAA: Harden Communications Partners CSAA Insurance Group: Stanton CSC: Tierney CSI Aviation/Seeker Aircraft: Waite Company, The CSL Behring: MCS Healthcare Public Relations CSU-Global: Jasculca Terman Strategic Communications CSX Transportation: MP&F Strategic Communications CT Catholic Conference: CashmanKatz CT Consultants: Falls Communications CT Dept. of Motor Vehicles: CashmanKatz CT Dept. of Public Health: CashmanKatz CT Dept. of Revenue Services: CashmanKatz CT Dept. of Transportation: CashmanKatz CT Natural Gas: CashmanKatz CT Realty: Idea Hall CT Science Center: CashmanKatz ctrl+shift+space: Veracity Marketing Cubic International: Schneider Associates Cubic Transportation Systems: Grisko LLC Cuesta Construction: Boardroom Communications, Inc. Cuisinart: Magrino PR Culinary Institute of America at Copia in Downtown Napa, The: Ballantines PR Culligan International: L.C. Williams & Associates Cult Wines: Intermarket Communications (A Lansons Company) Cultural Council of Palm Beach County: Lou Hammond Group Cumberland Pharmaceuticals: Bradford Group, The Cumberland University: Stones River Group Curaleaf, Inc.: Marino. Curb-To-Market Challenge: TASC Group, The CURE Auto Insurance: R&J Strategic Communications CureDuchenne: Matter Communications Curium Pharma: Standing Partnership Current by GE: Racepoint Global Current Clients:: Karbo Communications Current, Powered by GE: akhia communications Cushman & Wakefield: Marino.; Schneider Associates Custora: North 6th Agency, Inc. (N6A) Cutanea Life Sciences: MCS Healthcare Public Relations CVC Capital Partners: Stanton CVS Health: Global Strategy Group CVS/pharmacy: Kaplow Communications; Matter Communications CW Driver: Hoyt Organization Inc., The CW Financial Services LLC: Makovsky CXC Simulations: Brandware Cyber Center of Excellence (CCOE): KCD PR Inc. - Top FinTech PR Firm CyberArk: fama PR, Inc. Cybex: Rogers & Cowan Cybrary: Merritt Group Cylance: Merritt Group Cypient Black: Silverline Communications Cypress: Hoffman Agency, The Cystinosis Research Foundation: Idea Hall

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D'Marie Group: AMP3 Public Relations D'USSÉ: Berk Communications; Nike Communications, Inc. D-Link: Walt & Company Communications D-Wave: LaunchSquad D.A.R.E. America: Pollack PR Marketing Group, The Dahlonega (GA) CVB: Pineapple Public Relations Dahua: Maize Marketing Daikin: Pierpont Communications Inc. Daimler Trucks North America: Mower Dairy Alliance, The: Communications 21 Dairy Farmers of America: Agency H5 Dairy Management: AVENIR GLOBAL Dal-Tile Corp.: Imre, LLC Dale Scott & Co.: Fineman PR Dallas Women's Foundation: LDWW Group Dalmatia: BLAZE PR Dalup Modern Indian: Nicholas & Lence Communications Dan Hotels, Israel: WEILL (Geoffrey Weill Associates, Inc.) Dana Inc.: Eisbrenner Public Relations dancker: Weiss PR, Inc. Danish Home of Chicago: IVY Marketing Group, Inc.

Danone North America: Allison+Partners DAP: L.C. Williams & Associates Darden Restaurants: ICR Dare Auto: Eisbrenner Public Relations Dare to Care Food Bank: RunSwitch DASMA (Door & Access Systems Manufacturers Assn.): Stevens Strategic Communications, Inc. Dassault Systèmes: Racepoint Global DataFactZ: Franco DataGryd: iMiller Public Relations DataGryd/Colliers International: Berman Group, Inc., The DataLocker: Madison Alexander PR, Inc. Dataminr: KWT Global Datamotion: R&J Strategic Communications DataRobot: Version 2.0 Communications Datto: InkHouse DAV (Disabled American Veterans): Crosby Dave & Buster's: Konnect Agency David Citadel, Jerusalem: Lou Hammond Group David Lynch Foundation: TASC Group, The Davidoff Hutcher Citron LLP: Butler Associates, LLC David's Bridal: Kaplow Communications Daviess County Economic Development Corp.: MEK Group Davio's: Regan Luxury Davler Media (City Guide, Big Apple Parents): Cataldi Public Relations Dawda, Mann, Mulcahy & Sadler, PLC: Identity Day Kimball Healthcare: Mason Public Relations DaySmart: Version 2.0 Communications db Bistro Moderne: Berk Communications DCL Skincare: Think DCM: Mighty DDN: Walt & Company Communications De Rigueur Designs: L.C. Williams & Associates DE-CIX: iMiller Public Relations DeadSoxy: Farrow Communications Dean & DeLuca: Magrino PR Death by Tequila: Wicked Creative Debbie's Dream Foundation: Curing Stomach Cancer: Durée & Company, Inc. Deborah Santana: Farrow Communications Decibel Insight: Version 2.0 Communications Decléor: 5W Public Relations Deep Blue Cable: iMiller Public Relations Deep River Snacks: CRC, Inc. Deeper Africa Safaris: Xhibition Deepwater Wind: Duffy & Shanley, Inc. Deere & Co.: Imre, LLC Defenders of Wildlife: Caplan Communications LLC® Del Frisco's Grille: Durée & Company, Inc. Del Frisco's Restaurant Group - Dallas: SPM Communications, Inc. Del Monte Foods: Coyne Public Relations Del Taco: Identity Delaware County Convention and Visitors Bureau: Inspire PR Group Delaware Prosperity Partnership: Development Counsellors International (DCI) Deliveroo: Lewis Deloitte: Devine + Partners; KWT Global Delta Air Lines: Jackson Spalding Delta Airlines: Kivvit Delta Data: BackBay Communications Deluxe Corp.: Beehive Strategic Communication Dementia Discovery Fund (DDF): Consilium Strategic Communications DeNA: 360PR+ Denali Flavors/MooseTracks® Ice Cream: Lambert Denholtz Associates: R&J Strategic Communications Denny's: Fish Consulting Denny's: Allison+Partners DENSO: Finn Partners Dentons: Finn Partners Denver Broncos: Singer Associates, Inc. Denzel Washington: Rogers & Cowan Department of Labor-Job Corps: MP&F Strategic Communications Department of Orthopaedics at The Mount Sinai Health System: TASC Group, The Dept. of Defense/Military OneSource: Crosby Derek Jeter's Turn 2 Foundation: Marino. Derma-e: AMP3 Public Relations Dermody Properties: KPS3 Dermstore: Resound Marketing Descartes Labs: Highwire PR Deseret Ranch: Sachs Media Group

Desert Essence: Think Design Blitz: Taylor & Company Design Museum of Chicago: Glendale Communications Group, Inc. Design on a Dime: Dana Agency, The Designer Brands: Inspire PR Group Designer Eyes: AMP3 Public Relations Destination Cleveland: Development Counsellors International (DCI) Destination Kohler: Agency H5 Destination Panama City, FL: Lou Hammond Group DET Distributing: Bradford Group, The Detroit Country Day School: Identity Detroit Development Fund: lovio george | communications + design Detroit Homecoming: Robar Public Relations Detroit Jazz Festival: Eisbrenner Public Relations Detroit Labs: Identity Detroit Regional Convention Facility Authority: lovio george | communications + design Detroit RiverFront Conservancy: lovio george | communications + design Deutsch Family Wine & Spirits: French | West | Vaughan Development Specialists: Boardroom Communications, Inc. DevOps Enterprise Summit: Catapult PR-IR Dexcom: Allison+Partners DHL: Fahlgren Mortine; Finn Partners DHL Express: rbb Communications Diageo: Taylor Diageo North America: Hunter Public Relations Dialog: March Communications Dialpad: Bateman Group Diamond Pro: Karbo Communications Diamond Resorts: Sandy Hillman Communications Diamond Ventures: Caliber Group Diamonds Direct (New Orleans): Gambel Communications Dian Fossey Gorilla Fund International: Public Communications Inc. Diatherix Labs: Lovell Communications Dickinson Wright Law Firm: Bradford Group, The Dick's Last Resort: Champion Management Group Diebold Nixdorf: akhia communications; Vested Dietary Supplement News: TransMedia Group Digest This Now: Farrow Communications Digestive Disease Week: Reis Group, The Digi-Key: Bellmont Partners Digit Insurance: Gutenberg Digital Crossroads: iMiller Public Relations Digital Currency Group: Vested Digital Impact Alliance: Glen Echo Group Digital Reasoning: Birnbach Communications Inc. Digital Watchdog: Maize Marketing DigitalOcean: Bateman Group; Gutenberg Dignity Health: Allison+Partners; Cerrell Associates, Inc. Dillon Gage Metals: TrizCom Public Relations Dimmitt Chevrolet: Judge Public Relations, LLC Dina Dwyer-Owens: BizCom Associates Diocese of Cleveland: Falls Communications Diocese of Oakland: Harden Communications Partners Diono: 5W Public Relations DirectPath: Version 2.0 Communications Direxion: JConnelly Discover Baja California: J Public Relations Discover Dominica Authority: Fahlgren Mortine Discover Palm Beach County, Inc.: Development Counsellors International (DCI) Discover Your Italy: D & D PR Discovery Point: Trevelino/Keller Disney Dreamers Academy: TJM Communications, Inc. Disney on Ice: rbb Communications Disney Princess: AMP3 Public Relations Disney Resorts Shanghai: Ruder Finn Inc. Displaydata: Ketner Group Communications Diversified Gas & Oil: Markstein DKNY: Think DL Steiger Co.: RAM Communications DMK Restaurants: Ada St., County Barbeque, DMK Burger Bar,: Wicked Creative DNA Genetics: MorganMyers DocPoint Solutions: DPR Group, Inc. Doddle: Crenshaw Communications Doe Run Co., The: Standing Partnership Dog Haus International: Champion Management Group Dolder Grand, Zurich, Switzerland: Hawkins International Public Relations Dolphin Mall: Conroy Martinez Group, The

El Guapo Bitters: Think

DOmedia: Makovsky Domenico Vacca: AMP3 Public Relations Dominion: Davies Dominium: Tunheim Domino's Pizza: Stevens Strategic Communications, Inc. Domio: Hawkins International Public Relations Domtar: Mower Don de Fleurs: Dana Agency, The Donate Life Northwest: Bloom Communications Donate Life Ohio: Fahlgren Mortine Donna Karan & DKNY: CRC, Inc. Donnelley Financial Solutions: Stanton Dora the Explorer Live! Canada: Tellem Grody Public Relations, Inc. Dorchester Collection: Hawkins International Public Relations Dorchester, The, London, United Kingdom: Hawkins International Public Relations dosist: Spool DOU.K Studio: V.I.P.R Agency DoubleLine Capital: JConnelly DoubleTree by Hilton Berkeley Marina: Ellipses DoubleVerify: Crenshaw Communications Douglas County Chamber of Commerce: Development Counsellors International (DCI) Douglaston Development: Marino. Dow: Tierney Dow Chemical: G&S Business Communications Down to Earth Living: GMG Public Relations, Inc. Downtown Cleveland Alliance: Falls Communications Downtown Dallas, Inc.: LDWW Group Dr. Dara (Clinical Psychologist): TransMedia Group Dr. Drew Ramsey: FullTilt Marketing Dr. Jeff Werber: Rosica Communications Dr. Judy Morgan: Farrow Communications Dr. Liz Cruz: Farrow Communications Dr. Rich Castellano: Farrow Communications Dr. T.Y Steven Ip: Fox Greenberg Public Relations DraftKings: Taylor Dragados: Feintuch Communications Drama Desk Awards: Keith Sherman and Assocs. Draper Fisher Jurvetson: Singer Associates, Inc. Drawbridge Community Revitalization Foundation: Akrete Draycott Hotel, The: Imagine PR DRB Systems: Falls Communications Dream a Better Dream: Farrow Communications Dream On Me: GG Benitez & Associates Public Relations DreamBox Learning: Raffetto Herman Strategic Communications DreamHost: Idea Grove Dreams Resorts & Spas: rbb Communications DreamWave: Walt & Company Communications Dresdner Robin: Violet PR Drexel University: Devine + Partners Driftwood Hospitality: Hemsworth Communications Drinker Biddle: Ripp Media/Public Relations, Inc. Driscoll's: Allison+Partners Drive Safe Atlanta: Reich Communications Drive Safe Chicago: Reich Communications Drive Safe D.C.: Reich Communications Drive Safe Los Angeles: Reich Communications Drive Shack: Champion Management Group DriveOhio: Paul Werth Associates Drizly: 360PR+ Dryvit Systems: Roop & Co. DSM: Carmichael Lynch Relate DTCC: Vested Duane Reade: 5W Public Relations Duchesnay USA: Makovsky DUCK Tape: Falls Communications Duke Integrative Medicine: Reis Group, The Duke Spirits: Fox Greenberg Public Relations Duluth Holdings: Financial Profiles, Inc. Duluth Trading Co.: Turner Dun & Bradstreet: Prosek Partners DUNA: Berman Group, Inc., The Duniway Portland, The: Magrino PR Dunkin': Fish Consulting Dunkin' Brands: RF | Binder Partners, Inc. Dunkin' Donuts: Fineman PR; Identity

Dunwoody (GA) CVB: Pineapple Public Relations DuPage Medical Group: Zehnder Communications DuPont[™] Sorona®: Brownstein Group Duquesne Light Co.: Gatesman Duracell: Citizen Relations Durascience: Firecracker PR Durst Organization: Berman Group, Inc., The Dutchess County Local Development Corp.: Development Counsellors International (DCI) Dutchess Tourism: Impact PR & Communications DVI Equity Partners: Caliber Group Dynatrace: March Communications Dyslexiaville/Gladeyes Films: Cataldi Public Relations Dyson: Citizen Relations

E

E Ink: Racepoint Global E*Trade: Bliss Integrated Communication e-Builder: Boardroom Communications, Inc. e-conolight: Silverline Communications E-Crane: Stevens Strategic Communications, Inc. E-J Electrical Installation Co., Inc.: Berman Group, Inc., The E. & J. Gallo Winery: MWWPR E.ON: Davies Eagle Investment Systems: BackBay Communications Eagle Rock Werkshop: AMW Group EAO: Mason Public Relations Earl of Sandwich: At The Table Public Relations Earn Group: Walt & Company Communications Earnest: LaunchSquad Earth at Hidden Pond, ME: Redpoint Earthjustice: Caplan Communications LLC® Earthtronics: Falls Communications EaseCentral: North 6th Agency, Inc. (N6A) East River Fifties Alliance: LAK Public Relations, Inc. East Valley Water District: Idea Hall EastBanc: Brand Guild, The Eastcastle Place in Milwaukee: IVY Marketing Group, Inc. Eastern CT Health Network: CashmanKatz Easterseals: Rosica Communications Easton Group: Boardroom Communications, Inc. Eastpak: Turner Eat This Mr. President: Farrow Communications Eaton Corp.: akhia communications Eaton Partners: Dukas Linden Public Relations Eau Palm Beach Hotel & Spa: Sharp Communications, Inc. Eaze: InkHouse eBay: Lewis Eberjey: Think EBRM: Falk Associates/Contact Echo: CRC, Inc. ECHO Connection: CMW Media Echoes & Reflections: Grisko LLC ECi Software Solutions: Version 2.0 Communications Eco Pack Systems: RAM Communications Economic Development Assn. of Alabama: JJPR Agency Economic Development Group, Ltd.: Pietryla PR & Marketing Ecore International: L.C. Williams & Associates EDAP: Harden Communications Partners Eden Fine Art Gallery: AMP3 Public Relations EDF: Davies EDGE: Bacheff Communications Edgewell Personal Care: Rebel Gail Communications Edible Arrangements: BizCom Associates; Kohnstamm Communications Edifecs: Raffetto Herman Strategic Communications Edison Properties: Berman Group, Inc., The Edvisors: Birnbach Communications Inc. Edward Jones: Prosek Partners; Standing Partnership Edward Ogosta Architecture: Taylor & Company Edward Thomas Collection: Murphy O'Brien Edwin's Leadership & Restaurant Institute: Falls Communications Egg Farmers of Canada: Citizen Relations Egress: fama PR, Inc. Eileen Fisher Life Work: Buzz Creators, Inc. Einstein Bros. Bagels: Snackbox EisnerAmper: Dukas Linden Public Relations El Capital Group: Revell Communications

Dunkin' Donuts: Duffy & Shanley, Inc.

Dunton Destinations, Colorado: WEILL (Geoffrey Weill Associates, Inc.)

El Paso Streetcar: Barracuda Public Relations El Pollo Loco: Bolt Public Relations El Portillo Residences: D & D PR ElastiFile: JPR Communications Electric Cloud: Catapult PR-IR Electrolux: L.C. Williams & Associates Element Hotels: Ballantines PR; Think Elepop: AMP3 Public Relations Elevate Credit: Vested Elevé: Hoyt Organization Inc., The Elizabeth Dole Foundation: Susan Davis International ELLE Brand: V.I.P.R Agency Ellen Tracy: AMP3 Public Relations ellenJAY: JJPR Agency Ellerman House, Cape Town: Imagine PR Ellesse: Turner Elma Arts Complex Luxury Hotel: Xhibition ELO Investments LLC: rbb Communications Elton John / Elton John Aids Foundation: Rogers & Cowan Elton John AIDS Foundation: BerlinRosen Elvie: SourceCode Communications Embassy Suites by Hilton: rbb Communications Emcor Group: LAK Public Relations, Inc. EMD Serono: JPA Health Communications Emerald Performance Materials: Falls Communications Emerald Youth Foundation: Stones River Group Emergn: March Communications Emeril Lagasse Foundation: Zehnder Communications Emerson: Fahlgren Mortine Emerson Partners: BizCom Associates Emerson Resort & Spa, The: Nicholas & Lence Communications Emirates: Citizen Relations Emirates Airline: Landis Communications Inc. Emma L. Bowen Community Service Center: Geto & de Milly, Inc. eMoney Advisor, LLC: 5W Public Relations Empire Baking Co.: MCA Public Relations Empire City Casino: Nicholas & Lence Communications Empire Core: Berman Group, Inc., The Empire Government Strategies: 5W Public Relations Empire Outlets: Nicholas & Lence Communications EmpiRx Health: Bliss Integrated Communication Empowers Africa: Xhibition EMSI: rbb Communications Encompass Health: Markstein Encore Capital: Boardroom Communications, Inc. Endera: Merritt Group Endgame: Highwire PR Enel: JeffreyGroup Energize Connecticut: Mason Public Relations Energize CT: CashmanKatz Energizer: TVG Energy Professionals: TransMedia Group Energy Storage Assn .: Silverline Communications Energy Transfer: Bravo Group Engage PEO: rbb Communications Engage Software: DPR Group, Inc. Engage3: RAM Communications EnGenius: Bacheff Communications ENGIE: Bacheff Communications; InkHouse ENGIE North America: Rasky Partners, Inc. Enlightened Ice Cream: Mediafy Communications ENT and Allergy Associates: Rosica Communications Entergy New Orleans: Gambel Communications Enterprise Car Rental: JeffreyGroup Entertainment Cruises: Finn Partners Environment America: Caplan Communications LLC® Environmental Contractors Assn.: Berman Group, Inc., The Environmental Defense Fund: Caplan Communications LLC® Environmental Science Associates: Nicholas & Lence Communications Envirosuite: Weiss PR, Inc. Envision Healthcare: Greenough Brand Storytellers EOS Climate: Makovsky EPA ENERGY STAR program: Crosby Episcopal Community Services: SPRYTE Communications Episode Six (E6): Caliber Corporate Advisers Epizyme: JPA Health Communications EPL, Inc.: Markstein Epsom Salt Council: Mower Epson: Lewis

Epson America: Walt & Company Communications EPT Land Communities: Barracuda Public Relations Equifax: Brandware Equinix: Lewis Equitable Food Initiative: FullTilt Marketing Equity LifeStyle Properties: Reputation Partners Equity Now: RG Narrative Inc. ERA Coalition: InkHouse Erickson Living: Sandy Hillman Communications Erie Insurance: Falls Communications Eriez: Stevens Strategic Communications, Inc. Eriez Flotation Division: Stevens Strategic Communications, Inc. Ernest Supplies: Think Ernst & Young: Reputation Partners Espanola Way: Dana Agency, The Esperanza, An Auberge Resort: Murphy O'Brien ESPN: BLAZE PR ESPN Events: Hope-Beckham Inc. Estate Yountville, The: Magrino PR ETARU, Las Olas and Hallandale Beach: Brustman Carrino Public Relations Ethique: 5W Public Relations ETQ: Version 2.0 Communications Euclid Chemical Co.: Roop & Co. Euler Hermes: Hot Paper Lantern Eulerity: Fish Consulting Eurail: NJF, an MMGY Global Company Eurobound: Kundell Communications EVA Air: Marketing Maven Public Relations Evaluation Systems for Personnel, Inc.: A. Brown-Olmstead Associates, Ltd. Evangelical Environmental Network: Caplan Communications LLC® Events by Grateful Palate: Dana Agency, The Everbridge: PAN Communications, Inc. Evertron: Caster Communications, Inc. Everything But Water: Think Evivo: MSR Communications, LLC Evolent: Bliss Integrated Communication Evolur: GG Benitez & Associates Public Relations Evolution Capital Partners: Roop & Co. Evolve Biosystems: MSR Communications, LLC Exabeam: Touchdown PR Exadel: Catapult PR-IR Exclusive Networks: Bacheff Communications Exelon: Davies; Kivvit; Tierney Exelon Corp.: Motion Agency, Inc., The Exergen: Rosica Communications Expedient Data Centers: Pietryla PR & Marketing Experian Automotive: Finn Partners Explore Bristol, RI: Lou Hammond Group Explore Horizons: BizCom Associates Explore Minnesota Tourism: Bellmont Partners Exponent Women: Bliss Integrated Communication Exponential ETFs: Gregory FCA Express Scripts: Coyne Public Relations; TVG Extend Fertility: KWT Global Extensia Financial: Idea Hall Extraordinary Journeys: Xhibition Extreme Networks: Racepoint Global ExxonMobil: Weber Shandwick EY: M Booth; Prosek Partners; the10company EY (aka Ernst & Young): Hot Paper Lantern Eye Boutique: Punch PR EyeMed: Mower ezCater: 360PR+

F

F-Star: Consilium Strategic Communications F1 Oncology: rbb Communications Fabian, Sklar & King P.C.: Identity Facade Tectonics Institute: Berman Group, Inc., The Face Place, The: Think Facee Place, The: Think Facee Place, The: Think Facee Vealth: Gregory FCA Factual: Bateman Group FAIR Foundation: Sachs Media Group Fairmont Chicago Millennium Park: Heron Agency Fairmont Hotels & Resorts: Hawkins International Public Relations Fairmont Mayakoba (Mexico): Zapwater Communications Fairmount Properties: akhia communications Fairport Asset Management: Roop & Co. Faithful+Gould: Berman Group, Inc., The Fajita Pete's: Champion Management Group Falcon Safety Products/DustOff: R&J Strategic Communications #FamiliesBelongTogether: BerlinRosen Families of Flight 93/Flight 93 National Memorial: LAK Public Relations, Inc. Family Business Consulting Group: Dixon/James Communications Family Institute at Northwestern University, The: Agency H5 Family Learning Center: Stevens Strategic Communications, Inc. FanDuel: MWWPR Fannie Mae: the10company Farafena: Yulu Public Relations Inc. Farbman Group: Identity Farm Aid: Vanguard Communications Farmer Bros. Coffee: Champion Management Group Farmer's Fridge: Punch PR Farmers Group: Cerrell Associates, Inc. Farmington Bank: CashmanKatz Faronics Corp.: UPRAISE Marketing + Public Relations Fashion Bed Group: L.C. Williams & Associates Fashion Week Brooklyn: Apples and Oranges Public Relations LLC Fasken Martineau: Ripp Media/Public Relations, Inc. Fastenal: Standing Partnership FASTSIGNS: Fish Consulting Fatburger: Konnect Agency Fathom Events: Bob Gold & Associates Fazoli's: Champion Management Group Fearlandia: Veracity Marketing Federal Aviation Administration: Grisko LLC Federal Budget IQ: Stanton Communications, Inc. Federal Highway Authority: KCD PR Inc. - Top FinTech PR Firm Federal Realty: Brand Guild, The Federated Securities Corp.: Makovsky Federos LLC: Roop & Co. FedEx Ground: Gatesman Feinstein's/54 Below: Keith Sherman and Assocs. Feld Entertainment: BML Public Relations; Goodman Media International, Inc.; Motion Agency, Inc., The; rbb Communications Feldman, Kleidman, Coffey, Sappe & Regenbaum LLP: Impact PR & Communications Felix Gray: SourceCode Communications Fellowes Brands: Gatesman Fernbrook Florida, LLLP: Durée & Company, Inc. Ferrari North America: Brandware Ferrari-Maserati of Las Vegas: Wicked Creative Ferrate Solutions: Waite Company, The Ferring Pharmaceuticals: Evoke PR & Influence Festival Napa Valley: Fox Greenberg Public Relations FFL Partners: Stanton Fi360: Gregory FCA Fiat Chrysler Automobiles: Coyne Public Relations Fibaro: Caster Communications, Inc. FiberLight: iMiller Public Relations FIC Restaurants: LAK Public Relations, Inc. Fidelis Marketing Group: Firecracker PR Fidelity Investments: Kaplow Communications; KCD PR Inc. - Top FinTech PR Firm Fiduciary Trust Company: BackBay Communications FieldWatch: Standing Partnership Fiera Milano Congressi: Development Counsellors International (DCI) Fiesta Parade Floats: Pollack PR Marketing Group, The Fife Arms, The (Hauser & Wirth): Nike Communications, Inc. Fifty50 Foods: Pollock Communications FIGG Bridge Group: Sachs Media Group FilBen Group: Stanton FileMaker: Nadel Phelan Inc. Financial Women of San Francisco: Harden Communications Partners FINCA: Proof Strategies Fine Cooking: Hollywood Agency Finix: Bateman Group Finnair: Zapwater Communications FINOS: Caliber Corporate Advisers Finovate Spring/Fall: Caliber Corporate Advisers FinovateAsia: KCD PR Inc. - Top FinTech PR Firm FINRA: Hot Paper Lantern Fintech Sandbox: Caliber Corporate Advisers FIR Industries: Apples and Oranges Public Relations LLC Firefly Grill: TimeZoneOne Firehouse Subs: Zimmerman Agency, The

First Alert/BRK Brands: L.C. Williams & Associates First Amendment Foundation: Sachs Media Group First American Bank: Hemsworth Communications First American Corp.: RF | Binder Partners, Inc. First Data: M Booth First Energy: Mower First Folio Theatre: Heron Agency First Form: TransMedia Group First Tennessee Bank: Bradford Group, The FirstBank: MP&F Strategic Communications Firstrust Bank: Devine + Partners FirstService Residential: rbb Communications FiscalNote: KWT Global Fischer Travel, Fischer-Rosenthal Consulting: Lou Hammond Group Fiserv: G&S Business Communications Fisher & Phillips LLP: Falls Communications Fisher Brothers: Geto & de Milly, Inc. Fisher College: Schneider Associates Fisher House: BRG Communications Fisher Inn, Islamorada, Florida: MCA Public Relations Fiske & Co. CPAs: Boardroom Communications, Inc. Fisker Inc.: DRIVEN360 Fitbit: ITB Fitlosophy: Mediafy Communications Five Guys: Lewis Fives North American Combustion: akhia communications Fivesquares: Brand Guild, The Flank Development: Calvert Street Group Flash Memory Summit: Madison Alexander PR, Inc. Flatiron BID: Nicholas & Lence Communications Fleet Feet: Fish Consulting Fleet Financial: Butler Associates, LLC FleetCor Technologies, Inc.: ICR Fleur Room, The: Nike Communications, Inc. Flex: Hoffman Agency, The Flexdrive: Jackson Spalding Flexible Packaging Assn.: G&S Business Communications Flexsteel Industries: Financial Profiles, Inc. Flint Community Schools: Lambert FLIR Systems: Maize Marketing Flo Technologies: BIGfish Communications Florida Assn. of Community Health Centers: Sachs Media Group Florida Chamber Foundation: Sachs Media Group Florida City Gas: rbb Communications Florida College Systems: Moore, Inc. Florida Crystals: rbb Communications Florida Crystals (Domino Sugar, C&H Sugar): Zimmerman Agency, The Florida Dental Assn.: Moore, Inc. Florida Dept. of Environmental Protection: Sachs Media Group Florida Fish & Wildlife Conservation Commission: Sachs Media Group Florida Health Care Assn .: Sachs Media Group Florida Healthy Kids: Moore, Inc. Florida International University College of Nursing and Health Services: rbb Communications Florida Keys & Key West Tourism Council: NewmanPR Florida Marlins: AMW Group Florida Peninsula Insurance: Boardroom Communications, Inc. Florida Power & Light Co.: Development Counsellors International (DCI) Florida Power and Light: rbb Communications Florida Prepaid College Board: Moore, Inc. Florida Property and Casualty Assn.: Boardroom Communications, Inc. Florida Sheriffs Assn.: Moore, Inc. Florida Sterling Council: Moore, Inc. Florida Strawberry Growers Assn.: At The Table Public Relations Florida's Children First: Boardroom Communications, Inc. FLOURISH St. Louis: Standing Partnership Flower Home: Magrino PR Fluent: North 6th Agency, Inc. (N6A) Flying Biscuit: Trevelino/Keller FMG General Contracting: Berman Group, Inc., The FMI Corp.: Berman Group, Inc., The FOCUS Brands: Fish Consulting Focus Features: Keith Sherman and Assocs. FocusVision: SourceCode Communications Fody Foods: Kohnstamm Communications Fogo de Chao: MCA Public Relations Foley & Lardner: Greentarget Global LLC Foley Hoag: Greenough Brand Storytellers

Folio Financial: KCD PR Inc. - Top FinTech PR Firm

Fontainebleau Miami Beach: Magrino PR Fontainebleau Miami Beach - F&B outlets: Scarpetta, Hakkasan, Stripsteak: Brustman Carrino Public Relations Food Export Northeast: FullTilt Marketing Food Marketing Institute: Story Partners Foodsby: Beehive Strategic Communication Football Matters: LDWW Group Footlocker: Didit Footprint Packaging: Pietryla PR & Marketing Footprints Beachside Recovery Center: Judge Public Relations, LLC For The Record: Tellem Grody Public Relations, Inc. Force Brands: North 6th Agency, Inc. (N6A) Forcepoint: Highwire PR Ford: AVENIR GLOBAL; Kivvit; Makovsky Ford Foundation: APCO Worldwide; BerlinRosen Ford Motor Co.: Moore, Inc. Foremost Farms USA: MorganMyers Forensic Strategic Solutions: Markstein Foreside: Vested Forest City: Brand Guild, The Forge.AI: March Communications ForLife Products: L.C. Williams & Associates Form4 Architecture: Taylor & Company Formica Corporation: Carmichael Lynch Relate Formlabs: Hollywood Agency Forrester Research: Racepoint Global FORT Management, asset management: Ripp Media/Public Relations, Inc. Forté Specialty Contractors: Hoyt Organization Inc., The Fortinet: Nadel Phelan Inc. Fortistar LLC: Makovsky Fortune Brands Home & Security: O'Malley Hansen Communications Fortune Society, The: LAK Public Relations, Inc. Forum Gallery: Keith Sherman and Assocs. Fossil, Inc.: ICR Foster Farms Poultry: Fineman PR Foster Grant: Duffy & Shanley, Inc. Foundation for Advancing Alcohol Responsibility: Brian Communications Foundation for Metrowest: Schneider Associates Foundation for the National Institutes of Health: Health Unlimited Foundation to Abolish Child Sex Abuse: Buchanan Public Relations LLC Foundry College: Boyle Public Affairs Four Corners Tavern Group: Agency H5 Four Points by Sheraton: Think Four Season Private Residences (FSLA): Hoyt Organization Inc., The Four Seasons Oahu: C&R Communications Four Seasons Private Residences Anguilla: C&R Communications Four Seasons Private Residences Los Cabos: C&R Communications Four Seasons Resort Lana'i: J Public Relations Four Seasons Resort Punta Mita: Murphy O'Brien Four World Capital Management, situational investors: Ripp Media/Public Relations. Inc. FOURMIDABLE Group: Logos Communications, Inc. Fox Cities CVB: Development Counsellors International (DCI) Fractal Analytics: Crenshaw Communications Framebridge: Brand Guild, The Francesca's Restaurant Group: Mekky Media Relations Inc. Franciacorta: Kaplow Communications Francois Payard: Stuntman PR Frangioni Media: Caster Communications, Inc. Franklin County Convention Facilities Authority: Paul Werth Associates Franklin Guesthouse, Brooklyn, NY: Hawkins International Public Relations Franklin Partners: Akrete Franklin Street: Boardroom Communications, Inc. Franklin Templeton: Prosek Partners FranSmart: Fish Consulting Freddy's: Fish Consulting Freed Associates: Harden Communications Partners Freedland Harwin Valori, PL: Durée & Company, Inc. Freed's Bakery: Wicked Creative Freehold Development: O'Donnell Agency Freepoint Commodities: RF | Binder Partners, Inc. FreeRange Concepts (Bowl & Barrel, Mutts Canine Cantina, The General Public, The Rustic): Champion Management Group Freight Handlers, Inc.: RAM Communications FreightCar America: Stephen Bradley & Associates LLC French Canal Boat Company: Marketing Maven Public Relations French-American Cultural Foundation: Boyle Public Affairs Fresh Pet: North 6th Agency, Inc. (N6A) Freshcap Mushrooms: Marketing Maven Public Relations

FreshDirect: Goodman Media International, Inc. Freshpet: ICR; Marketing Maven Public Relations Freudenberg Sealing Technologies: Bianchi Public Relations, Inc. Frevo: V.I.P.R Agency Freya Project: Voorhees Segal Communications Friedland Properties: Marino. Friedland Properties (social): Hundred Stories Friendly Planet Travel: Decker/Royal Friends for Animals of Metro Detroit: Robar Public Relations Friends of the Earth: Caplan Communications LLC® Friends Seminary: Geto & de Milly, Inc. Friendship Village of Schaumburg: IVY Marketing Group, Inc. frog: KWT Global FROG Tape: Falls Communications Fromm Family Foods: Punch PR Front Range: North 6th Agency, Inc. (N6A) Frontier Communications: CashmanKatz Fruits from Chile: Ellipses FTSE Russell: Buttonwood Communications Group FUEL: Akrete Fuel Up to Play 60: Bellmont Partners Fujita Kanko, Inc.: Didit Full Circle Brands: 360PR+ Fulton-DeKalb Hospital Authority: BLH Consulting, Inc. FusionHealth: Hope-Beckham Inc. Fuze: InkHouse FWD.us: Global Strategy Group

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GAC Motor: Robar Public Relations Gage Academy of Art (Seattle): Hoyt Organization Inc., The Gahanna-Jefferson Public Schools: Inspire PR Group Galerie Derouillon: Xhibition Gallagher Way: Zapwater Communications Galleria Lofts: Durée & Company, Inc. Gallery Hotel Art, Florence, Italy: Hawkins International Public Relations GameStop: LDWW Group GaN Systems: Trier and Company Gansevoort Turks & Caicos: Murphy O'Brien GAP: AMW Group; Landis Communications Inc. Garbanzo Mediterranean Fresh: Champion Management Group Gardel's Fine Foods: Mediafy Communications Garden of Life: Carmichael Lynch Relate Garden Remedies: Akrete Garden Savings Federal Credit Union: R&J Strategic Communications Garment District Alliance: Marino. Gary Feldman Group: Durée & Company, Inc. Gathering For Justice: TASC Group, The Gavlord Hospital: CashmanKatz Gaylord Rockies Resort & Convention Center: Turner GBOD Hospitality Group: El Chingon, Havana 1920, Mezé Greek Fusion, Mezé at Liberty Station, Monkey King, Prohibition: Wicked Creative GBT Development: Calvert Street Group GC Services: Cerrell Associates, Inc. GCI Liberty: Raffetto Herman Strategic Communications GDM Di Maria Inc.: TransMedia Group GE: JeffreyGroup GE Appliances: akhia communications GE Appliances, FirstBuild: akhia communications GE Healthcare: Ruder Finn Inc GE Lighting: akhia communications GE Power: Highwire PR GE Renewable Energy: akhia communications GEHA: Beehive Strategic Communication Geia's Cafe: Heron Agency Gelato: March Communications GEM Events: R&J Strategic Communications Gemini: Bateman Group Gene Kaufman Architects: LAK Public Relations, Inc. Genentech: Bravo Group; MCS Healthcare Public Relations Generac Power Systems: Punch PR General Assembly: BerlinRosen General Dynamics: CashmanKatz; Kivvit General Electric: Edelman General Finance Corp.: Financial Profiles, Inc. General Mills: MorganMyers General Motors: Global Strategy Group; kglobal; Tierney; Weber Shandwick

Generator Hostels: NJF, an MMGY Global Company Genesco: Trevelino/Keller Geneva Tourism, Switzerland: Lou Hammond Group Genomic Health: JPA Health Communications Genomind: Sam Brown Inc. Genosco: LaVoieHealthScience Genpact: Hot Paper Lantern Genton Properties: Hoyt Organization Inc., The Genuine Parts Co.: ICR Genus Capital: Yulu Public Relations Inc. Geolo Capital: Murphy O'Brien George Rodrigue Life and Legacy Foundation: Gambel Communications Georges Chakra: ITB Georgia Aquarium: Public Communications Inc. Georgia Dept. of Economic Development: Pineapple Public Relations Georgia Forestry Foundation: Jackson Spalding Georgia Fruit & Vegetable Growers Assn.: At The Table Public Relations Georgia Lions Lighthouse Foundation: Hope-Beckham Inc. Georgia Ports Authority: A. Brown-Olmstead Associates, Ltd. Georgia State Parks & Historic Sites: Pineapple Public Relations Georgia Technology Authority: Communications 21 Georgia-Pacific: Moore, Inc. Getting Out and Staying Out: Geto & de Milly, Inc. Getty Images: LaunchSquad GetWellHealth: PAN Communications, Inc. Giant Eagle: MorganMyers Giant Food: 360PR+ GIANT Food Stores: Brownstein Group Giarratana Holdings: Calvert Street Group Gibbes Museum of Art: Lou Hammond Group Gigaset: Lewis GiiNii Tech Corp.: R&J Strategic Communications Gilbert Economic Development Corp.: Development Counsellors International (DCI) Gilead Sciences: Signal Group Gilead Sciences, Inc.: Health Unlimited Gillette Labs: Nike Communications, Inc. Ginkgo Bioworks: Bateman Group Girl Scouts of Eastern Pennsylvania: Tierney Girls Inc.: A.wordsmith GIS Planning: Violet PR GK Software: Ketner Group Communications Gladiator by Whirlpool: Motion Agency, Inc., The Glass Tops Direct: Didit GlaxoSmithKline: Weber Shandwick GlaxoSmithKline LLC: Makovsky Glencore: Signal Group Glint (Flosstime, Smile Pronto): Voorhees Segal Communications Global Alzheimer's Platform: Landis Communications Inc. Global Blood Therapeutics: Health Unlimited Global Business Travel Assn.: Curley Company Global Cleveland: Falls Communications Global EMERGENT: Eisbrenner Public Relations Global G.L.O.W.: TASC Group, The Global Salmon Initiative: AVENIR GLOBAL Global Technology Distribution Council: CommCentric Solutions Global Telecom Solutions: Logos Communications, Inc. Global Warming Foundation, The: TransMedia Group Global X Management: Dukas Linden Public Relations Glowstone Peak: Farrow Communications **GMRENCEN:** Franco GO2 Foundation for Lung Cancer: Perry Communications Group, Inc. GoFly/Boeing: LaunchSquad Gold Eagle Co.: Motion Agency, Inc., The Golden Entertainment: Arizona Charlie's, Stratosphere Casino, Hotel & Tower, Aquarius Casino Resort - Laughlin, Nev., Golden Route Operations, PT's Entertainment Group's 60 Taverns in Nevada: Wicked Creative Goldie Initiative. The: Akrete Goldman Sachs: Prosek Partners Gold's Gym: BizCom Associates; SPM Communications, Inc. Golub: Vested Golub & Company: Akrete Good 2 Grow: Kohnstamm Communications GoodData: Merritt Group GoodJanes Beauty: Pollack PR Marketing Group, The Goods for Good: Berman Group, Inc., The Goodwill Industries: Singer Associates, Inc. Google: Allison+Partners; Glen Echo Group; Global Strategy Group; Jackson Spalding; Kivvit; M Booth; Mighty

Google Cloud: Bateman Group Google Trust: Bateman Group Gore Medical: Bliss Integrated Communication Gotham Organization: Berman Group, Inc., The Gottesman-Szmelcman Architecture: Xhibition Governors Ball Music Festival: AMP3 Public Relations Governor's Foundation for Health and Wellness: Stones River Group Govini: Raffetto Herman Strategic Communications GoVision: Champion Management Group Graber: Falls Communications Grace Bay Resorts: Magrino PR Grace Hospital: Roop & Co. Grace Hotels: Murphy O'Brien Gracie, Inc.: Berman Group, Inc., The Gradifi: InkHouse Grady Health System: Jackson Spalding Graham & Brown: Didit Graham Co.: Brian Communications Gramercy Square: Hundred Stories Grammarly: InkHouse Grand: SourceCode Communications Grand Bohemian Hotels (Asheville, Charleston, Mountain Brook, Orlando): Zimmerman Agency, The Grand Central Terminal: Goodman Media International, Inc. Grand Fiesta Americana Coral Beach Resort: D & D PR Grand Hotel: Identity Grand Hotel Tremezzo, Lake Como: J Public Relations Grand Isle Resort: Berk Communications Grand Lucayan Resort: Zimmerman Agency, The Grand Lux Café: Murphy O'Brien Grand Luxury Group: Lou Hammond Group Grand Resort Bad Ragaz, Bad Ragaz, Switzerland: Hawkins International Public Relations Grand Slam: RG Narrative Inc. Grand Street Guild HDFC: Geto & de Milly, Inc. Grand Wailea: C&R Communications Grant & Eisenhofer, P.A., leading shareholder law firm: Ripp Media/Public Relations, Inc. Grant Thornton: Curley Company Grapevine Wine Tours: Champion Management Group Graphika: Bateman Group Gravie: Bellmont Partners Gray Line CitySightseeing New York: Nicholas & Lence Communications Gray Line New York: 5W Public Relations Graycliff Partners: BackBay Communications Great Falls Montana Development Authority: Violet PR Great River Energy: Tunheim Great Western Oil & Gas: RAM Communications Great Wolf Lodge: Agency H5 GreatCall: PAN Communications, Inc. Greater Cleveland Film Commission: Falls Communications Greater Cleveland Neighborhood Center Assn.: Stevens Strategic Communications, Inc. Greater Houston Partnership: Development Counsellors International (DCI) Greater Louisville, Inc.: Development Counsellors International (DCI) Greater Metro Federal Credit Union: Goldman Communications Group, Inc. Greater Miami Chamber of Commerce: rbb Communications Greater Minneapolis St. Paul Partnership: Development Counsellors International (DCI) Greater New Orleans Hotel & Lodging Assn.: Gambel Communications Greater New York Automobile Dealers Associates: Butler Associates, LLC Greater New York Hospital Assn.: Nicholas & Lence Communications Greater Palm Springs ĈVB: Development Counsellors International (DCI) Greater Phoenix Economic Council: Development Counsellors International (DCI) Greater Public: Bellmont Partners Greater Sacramento Area Fireworks Safety Task Force (GSAFSTF): Revell Communications Greater San Marcos Partnership: Development Counsellors International (DCI) Greater Wichita Partnership: Development Counsellors International (DCI) GreatHorn: fama PR, Inc. Grecian Delight: O'Malley Hansen Communications Greektown Chicago: Zapwater Communications Green Giant Fresh: Lambert Green Hills Memorial Park: Cerrell Associates, Inc. Green International Affiliates: Berman Group, Inc., The Green Oak Village Place: Identity Green Solution, The: Wicked Creative

Green Thumb Industries: Financial Profiles, Inc.

Green-Wood Cemetery: LAK Public Relations, Inc. Greenberg Law: Didit Greenberg Traurig LLC: Hope-Beckham Inc. Greencamp: Energi PR GreenFields of Geneva: IVY Marketing Group, Inc. Greenhouse Software: Crenshaw Communications GreenLight Biosciences: Standing Partnership Greenpeace USA: Caplan Communications LLC® GreenPSF: Pietryla PR & Marketing Greenspoon Marder: EvClay Public Relations Greenwich Bioscience, Inc. a GW Pharmaceuticals PLC Company: Sam Brown Inc Greif, Inc.: Makovsky Grey Goose: Nike Communications, Inc. Greystar: Brand Guild, The Greystar GP: Murphy O'Brien Greystar Real Estate: Champion Management Group Greyston Bakery: Yulu Public Relations Inc. Greystone Programs, Inc.: Impact PR & Communications Griswold Home Care: SPRYTE Communications Group 1 Automotive: Pierpont Communications Inc. Group P6: Boardroom Communications, Inc. GroupBy: Ketner Group Communications GroupeSTAHL: Franco Grove Bay Hospitality Group, Coconut Grove: Stubborn Seed, Stiltsville Fishbar: Brustman Carrino Public Relations GrowLife, Inc.: CMW Media Grupo Bimbo: Carmichael Lynch Relate Grupo Ferré Rangel: Akrete Grupo Vidanta: Ballantines PR; Firecracker PR GSIG Select: TransMedia Group GSK: Finn Partners Gstaad Palace, Gstaad, Switzerland: Hawkins International Public Relations GTT: iMiller Public Relations; Lewis Guaranteed Asset Protection Alliance (GAPA): Sachs Media Group Guardian Life Insurance: Allison+Partners Guardzilla: Walt & Company Communications Guggenheim Foundation: Finn Partners Guilford County Economic Development Alliance: Development Counsellors International (DCI) Guinness: Taylor Gulfstream Park: Durée & Company, Inc. Gulliver School: rbb Communications Gunster: rbb Communications Gurney's Resorts: Nike Communications, Inc. Gurney's Resorts - Montauk & Newport: J Public Relations Guttmacher-Lancet Commission: Health Unlimited GWG Life: G&S Business Communications Gwinnett Place CID: Communications 21

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H-Source: North 6th Agency, Inc. (N6A) H. Hendy Associates: Idea Hall H. J. Russell & Company: BLH Consulting, Inc. Haartz Corp.: Franco Habitat for Humanity: Berman Group, Inc., The Hacienda AltaGracia: Murphy O'Brien Hackensack University Medical Center/Mountainside: R&J Strategic Communications HackerRank: Bateman Group Hadley House, Islamorada, Florida: MCA Public Relations Hagen: Hollywood Agency Haggar Clothing Co.: SPM Communications, Inc. Hague Convention Bureau, The: Development Counsellors International (DCI) Hakkasan Group: Nike Communications, Inc. Half Moon Bay Antigua: Murphy O'Brien Halo Sport: Nike Communications, Inc. Hamilton Lane: Prosek Partners Hamilton Princess: NJF, an MMGY Global Company Hammer & Nails men's grooming shop: CRC, Inc. Hampshire Companies: R&J Strategic Communications Hampshire Investment Funds: R&J Strategic Communications Hancock Bank: Moore, Inc. Handro Properties LLC: Marino. Handyman Connection: Fish Consulting Hanes Hosiery: CRC, Inc. HanesBrands: O'Malley Hansen Communications

Hank's Gourmet Beverages: Cataldi Public Relations Hannon Armstrong: Makovsky Hansen Ag Solutions: MorganMyers Happy Egg: Hunter Public Relations Harbinger Ventures: RF | Binder Partners, Inc. Harbor Funds: BackBay Communications Harborside: Magrino PR; North 6th Agency, Inc. (N6A) Hard Rock Hotel: AMW Group Hard Rock Hotels & Casinos: Zimmerman Agency, The Hard Rock International: Coyne Public Relations Hargrove Engineers + Constructors: JJPR Agency Haribo: Motion Agency, Inc., The Harley-Davidson Footwear: Punch PR Harman: ICR Harmony Biosciences: Evoke PR & Influence Harmony Helper: Karbo Communications Harness: Bateman Group Harpoon: 360PR+ Harris Williams & Co.: Intermarket Communications (A Lansons Company) Harry Potter Live: Tellem Grody Public Relations, Inc. Hartford Funds: Prosek Partners Hartz: Carmichael Lynch Relate Harvard Medical School HMX: RF | Binder Partners, Inc. Harvard Pilgrim: InkHouse Harvard Pilgrim Healthcare: Rasky Partners, Inc. Harvard University: InkHouse Harvest Hill Beverage Co.: 360PR+ Hasbro: Rogers & Cowan; 360PR+ Hass Avocado Board: Padilla Hassler Roma, Rome: WEILL (Geoffrey Weill Associates, Inc.) Hastens beds: Magrino PR Haunted Attraction Assn .: Lou Hammond Group Havana Music Hall: Conroy Martinez Group, The HAVE Foundation: Hope-Beckham Inc. HBO: IW Group; JeffreyGroup HBR consulting: Walker Sands HCA: Sachs Media Group HDMI Licensing Administrator: Feintuch Communications HDR Engineering, Inc.: Cerrell Associates, Inc. Heads International: North 6th Agency, Inc. (N6A) Healbe: Feintuch Communications Health Care Cost Institute: Reis Group, The Health Dialog: PAN Communications, Inc. Health eTools for Schools: Buchanan Public Relations LLC Health Ultimate Global: Hoyt Organization Inc., The Healthcare Facilities Accreditation Program: L.C. Williams & Associates Healthcare Leadership Council: Allison+Partners HealthRIGHT 360: Fineman PR Healthy Lifestyle with Eraldo: Apples and Oranges Public Relations LLC Healthy Start Coalition of Miami-Dade: Conroy Martinez Group, The Hearst: Fineman PR Heart Rhythm Society: BRG Communications Hearth & Home Technologies: Carmichael Lynch Relate Heartland Bank: Inspire PR Group Heartwell: Boardroom Communications, Inc. Heat Holders: BLAZE PR Heckfield Place, England: WEILL (Geoffrey Weill Associates, Inc.) Heelys: AMP3 Public Relations Heidell Pittoni Murphy & Bach LLP: Berman Group, Inc., The Heineken: Rogers & Cowan HEINEKEN USA: Buzz Creators, Inc. Helena Bay, New Zealand: J Public Relations Helena Restaurant, Caesarea: Xhibition Helios & Matheson Analytics: Pollack PR Marketing Group, The HELLA: Eisbrenner Public Relations Help Group, The: Bolt Public Relations Helzberg Diamonds: Carmichael Lynch Relate Hemp, Inc.: CMW Media HempMeds: CMW Media Henderson Park Inn, Florida: Zimmerman Agency, The Hennes & Mauritz: AMW Group Henniges Automotive: Eisbrenner Public Relations Henry Holt & Co.: Keith Sherman and Assocs. Henry Norman Hotel, Brooklyn, NY: Hawkins International Public Relations Henry Schein Animal Health: Fahlgren Mortine Henry's, Fish Bar, Fort Willow, Rec Room: Wicked Creative Herbalife Ltd.: ICR Herbert Samuel Jerusalem: Xhibition HERE: Highwire PR

Heritage Partners: BackBay Communications Hermitage, The: MP&F Strategic Communications Heroes for Children: TrizCom Public Relations Hershey: ICR Hertz: Keith Sherman and Assocs. Hertz Europe: Turner Hess Toy Trucks: 5W Public Relations Hewlett Foundation: Glen Echo Group Hewlett Packard: Edelman HGA Architects & Engineers: Hoyt Organization Inc., The HGGC: Stanton HGU New York Hotel: Xhibition Hi-Chew: Sharp Communications, Inc. Hickory Street Capital: Zapwater Communications Hidden Iceland: Marketing Maven Public Relations Hidden Pond, ME: Redpoint HIDE Bar: Champion Management Group High Hampton Inn: Pineapple Public Relations HighPoint Associates: KCD PR Inc. - Top FinTech PR Firm HighTower: JConnelly Hill Shopping Center, The: MCA Public Relations Hilldrup: Hodges Partnership, The Hilliard City Schools: Inspire PR Group Hillrock Estate Distillery: Berk Communications Hillsdale College: Lambert Hilton: A.wordsmith: Covne Public Relations: Finn Partners Hilton Aruba Caribbean Resort & Casino: Zapwater Communications Hilton Hotels: BLAZE PR; Landis Communications Inc. Hines: Berman Group, Inc., The Hip Hop Nutcracker: Tellem Grody Public Relations, Inc. Hired: InkHouse HiRoad: Voorhees Segal Communications Hisense: KWT Global Historic Banning Mills: Pineapple Public Relations Historic New Orleans Collection, The: Gambel Communications History Associates: Marketing Maven Public Relations History Miami Museum: Dana Agency, The HiveIO: INK Communications Co. HMMH: Grisko LLC HNTB: lovio george | communications + design; O'Donnell Agency; Pierpont Communications Inc. HNTB Architects/Engineers: Fineman PR Hobbs, New Mexico: Development Counsellors International (DCI) Hoefer Wysocki: Hoyt Organization Inc., The Hogan Lovells: Greentarget Global LLC Hogan Lovells, LLP: kglobal HOI: Hope-Beckham Inc. Holiday Heroes: Mekky Media Relations Inc. Holiday Inn Resort Jekyll Island: Pineapple Public Relations Holland America Line: NewmanPR Hollywood & Highland: Zapwater Communications Hollywood Burbank Airport: Cerrell Associates, Inc. Holocaust Center: Boardroom Communications, Inc. Holt International: Bloom Communications Holy Redeemer Health Systems: SPRYTE Communications Home Depot: Motion Agency, Inc., The Home2 Suites by Hilton: rbb Communications HomeAway: 360PR+ HomeFed: Davies Homeplace Solutions: A. Brown-Olmstead Associates, Ltd. Homepolish: Nike Communications, Inc. Hometown America: Curley Company Homewood Suites by Hilton: rbb Communications Honda: APCO Worldwide; Stephen Bradley & Associates LLC Honey Pot, The: Dana Agency, The Honeywell: Jackson Spalding Honeywell Home Environment: 360PR+ Hong Kong Economic Trade Office: Singer Associates, Inc. Hood River County Chamber of Commerce: Weinstein PR Hook & Albert: Zapwater Communications Hooks for Heroes: Butler Associates, LLC HopCat: O'Malley Hansen Communications Hopewell: Stevens Strategic Communications, Inc. Hopkins Team, The: Durée & Company, Inc. Horatio Alger Assn.: Brian Communications Horizon: Consilium Strategic Communications Horizons for Homeless Children: Version 2.0 Communications Hormel: MorganMyers Hornblower Cruises & Events: Nicholas & Lence Communications

Horseshoe Casino: Sandy Hillman Communications Hospice of Michigan: Franco Hospital & Healthsystem Assn. of Pennsylvania (HAP): Bravo Group Hospital for Special Care: Mason Public Relations Hospitality Highway: Pineapple Public Relations Hospitals of Providence, The: Barracuda Public Relations Hostess Brands, LLC: LAK Public Relations, Inc. Hot Doug's: Spool Hotel 50 Bowery, New York, NY: Hawkins International Public Relations Hotel Adeline, Scottsdale, Arizona: MCA Public Relations Hotel Adlon Kempinski, Berlin: WEILL (Geoffrey Weill Associates, Inc.) Hotel Arts Barcelona, a Ritz-Carlton Company Hotel: Imagine PR Hotel Association of NYC: LAK Public Relations, Inc. Hotel Beau-Rivage Palace, Lausanne: WEILL (Geoffrey Weill Associates, Inc.) Hotel Bel-Air, Los Angeles, CA: Hawkins International Public Relations Hotel Caesar Augustus, Anacapri, Italy: Hawkins International Public Relations Hotel Californian: Murphy O'Brien Hotel D'Angleterre, Copenhagen: WEILL (Geoffrey Weill Associates, Inc.) Hotel del Coronado, San Diego: J Public Relations Hotel DUPONT (Delaware): Zimmerman Agency, The Hotel Eden, Rome, Italy: Hawkins International Public Relations Hotel EMC2, Autograph Collection: Heron Agency Hotel Hugo: Marino. Hotel Indigo: Stuntman PR Hotel Indigo Mt. Pleasant: Pineapple Public Relations Hotel Jerome: Murphy O'Brien Hotel Ketchum: Voorhees Segal Communications Hotel Lungarno, Florence, Italy: Hawkins International Public Relations Hotel Montefiore: Xhibition Hotel Plaza Athénée, Paris, France: Hawkins International Public Relations Hotel Principe di Savoia, Milan, Italy: Hawkins International Public Relations Hotel Vermont: NJF, an MMGY Global Company Hotel Wailea: Murphy O'Brien Hotel Zachary: Zapwater Communications Hotwire.com: Citizen Relations Houghton Mifflin Harcourt: InkHouse Hour Media: Franco House39: Hundred Stories HousingWorks: Dana Agency, The Houzz: Lewis Howard Hughes Corp.: Geto & de Milly, Inc.; Reputation Partners HowToBuyAFranchise.com: BizCom Associates HP Inc.: Makovsky HSBC: Ruder Finn Inc. HSMAI Foundation: Hemsworth Communications Hualalai Resort: C&R Communications Huawei: Racepoint Global Hubbell Lighting, Inc.: Makovsky Hubitat: Walt & Company Communications Hudson New York, The: Think Hudson River Financial Federal Credit Union: Goldman Communications Group, Inc Hudson Valley Fisheries: RG Narrative Inc. Hudson Way Immersion School: Hundred Stories Hudsonville Ice Cream: Identity Huffy: Fahlgren Mortine Huffy Bicycles: Citizen Relations Hughes Federal Credit Union: Caliber Group Human Services Council: Bloom Communications Humana: Coyne Public Relations Humane Society of Missouri: O'Malley Hansen Communications Humanity: Walt & Company Communications Hungry Howie's: Konnect Agency Hunter Douglas: Magrino PR Hunter Fan: Zimmerman Agency, The Hunter Roberts Construction Group: Berman Group, Inc., The Hunterdon Harmonizers: Diegnan & Associates, Norman Huntington Bank: Sloane & Company Huntington National Bank: Paul Werth Associates Hunton & Williams: EvClay Public Relations Hunts Point Cooperative Market: Butler Associates, LLC Huntsman: Pierpont Communications Inc. Huntsman Springs, Idaho: Pearson Associates, David Hurom America: 5W Public Relations Huron Capital Partners: Lambert HUSO: Stuntman PR Husqvarna Outdoor Equipment: Brandware HWBot: Bacheff Communications Hyatt Regency Huntington Beach Resort & Spa: Murphy O'Brien

Hyatt Regency John Wayne Airport: Murphy O'Brien Hyatt Regency La Jolla: Murphy O'Brien Hyatt Regency Sonoma Wine Country: Zapwater Communications hybris SAP: Ascendant Communications Hydropeptide: 5W Public Relations Hyland Software: Fahlgren Mortine Hyland's Homeopathic Medicines: kglobal HyperX: Lewis HyperX (Division of Kingston Technology): Walt & Company Communications

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I Heart Mac & Cheese: Hemsworth Communications I Love NY: Finn Partners I.D. Images: Roop & Co. iAnthus: North 6th Agency, Inc. (N6A) IAV Automotive Engineering: Eisbrenner Public Relations iBio: Jasculca Terman Strategic Communications IBM: Carmichael Lynch Relate; Tierney IBM Foundation: Violet PR IBM Smarter Cities: Global Strategy Group Ice Age Glacial Water: Stuntman PR Iceland Naturally: AMP3 Public Relations; BIGfish Communications ICF: AdvisIRy Partners iConsumer: North 6th Agency, Inc. (N6A) ICP Group: akhia communications Idaho Department of Commerce: Red Sky, Inc. Idaho State Insurance Fund: Red Sky, Inc. Idahoan® Foods: Hunter Public Relations Identify3D: Bacheff Communications Idera Pharmaceuticals: Evoke PR & Influence iDevelopment and Economic Assn. (iDEA Growth): Story Partners iEducation/Fusion Education: Lambert IEEE: Finn Partners IES Abroad: Mekky Media Relations Inc. IFA - NextGen: Fish Consulting IFA Social Sector Franchising Task Force: Fish Consulting iFLY: A.wordsmith; Durée & Company, Inc. IFT: INK Communications Co. IGLOO Software: Walker Sands iHeartMedia: LaunchSquad iHeartRadio: LaunchSquad IHOP: Judge Public Relations, LLC IKEA: Allison+Partners; APCO Worldwide Il Mulino: Dana Agency, The Illinois Agriculture Coalition: MorganMyers Illinois Corn Growers Assn.: MorganMyers Illinois Office of Tourism: TimeZoneOne Illinois Pork Producers Assn.: MorganMyers Illinois Public Health Institute: Grisko LLC Illinois Soybean Assn.: MorganMyers Illusionists, The: Tellem Grody Public Relations, Inc. illy: 360PR+ iluminar: Maize Marketing iLuv Products: R&J Strategic Communications IMAX: Coyne Public Relations Imax Corp.: Sloane & Company Immunomic Therapeutics, Inc.: Howard Consulting Group, Inc. Impact Florida: Sachs Media Group Impact Shares: Gregory FCA Imperial: AVENIR GLOBAL Imperva: Lewis Impossible Foods: Allison+Partners IMRON: Maize Marketing IMUSA USA: 5W Public Relations In-Telligent: Trier and Company INC.redible: Think InClinica: Buchanan Public Relations LLC Inclusive Ventures: Impact PR & Communications Incorta: Bateman Group InCrowd: Schneider Associates Incyte Corporation: Evoke PR & Influence Independence Blue Cross: Brian Communications; Tierney Independent Living Systems: Boardroom Communications, Inc. Independent Living, Inc.: Impact PR & Communications Independent Lodging Congress: Magrino PR Index Industry Assn. (IIA): Intermarket Communications (A Lansons Company) Indiana Economic Development Assn.: MEK Group Indiana Rural Health Assn.: MEK Group

Indiana Rural Opioid Consortium (InROC): MEK Group Indie Beauty Expo: 5W Public Relations Indio: North 6th Agency, Inc. (N6A) Indivior: Health Unlimited Indus Valley Partners: Buttonwood Communications Group Industrial Development Authority: Caliber Group Industry City: Marino. Infectious Diseases Society of America: Public Communications Inc. Infinitely Virtual: Edge Communications, Inc. Infinity: Imre, LLC InfinityQS International: DPR Group, Inc. Infirmary Health: JJPR Agency InFocus Corp.: Caster Communications, Inc. Infor: Ruder Finn Inc. Information Resources, Inc.: UPRAISE Marketing + Public Relations InformedDNA: MERGE Atlanta Infosecurity NA: Crenshaw Communications Infoworks: MSR Communications, LLC Infrastructure and Energy, Inc.: Financial Profiles, Inc. Ingenuity Foods: RF | Binder Partners, Inc. Ingersoll Rand: Portavoce Public Relations Inivata: Consilium Strategic Communications Inkaterra, Peru: WEILL (Geoffrey Weill Associates, Inc.) InMobi: Gutenberg Inn at Manchester, VT: Redpoint Innate Pharma: Consilium Strategic Communications Inner City Inner Child: Proof Strategies Innisbrook Golf Resort, Florida: Zimmerman Agency, The innogy Innovation Hub: BackBay Communications Innovation Health: Merritt Group Innovative Emergency Management (IEM): Sachs Media Group Inocybe: March Communications Inova Center for Personalized Health: Stanton Communications, Inc. Inova Health Foundation: BRG Communications Inovalon: Greenough Brand Storytellers InsideAsia Tours: Xhibition InsideJapan Tours: Xhibition INSIGHTEC: G&S Business Communications Inspira Health: Brownstein Group Inspirato: Hawkins International Public Relations Instapage: North 6th Agency, Inc. (N6A) Institute for Better Bone Health: Marketing Maven Public Relations Institute of Museum and Library Services: Susan Davis International Institute of Supply Management: Berman Group, Inc., The Insurance Digital Revolution: the10company Insurance Industry Resource Council: Paul Werth Associates Insureon: Walker Sands Intapp: Bospar Integral Group: Hope-Beckham Inc. Integral Senior Living: MP&F Strategic Communications Integrity House: R&J Strategic Communications Intel: Raffetto Herman Strategic Communications; ReviveHealth Intel-Mobileye: ICR Intercom: Singer Associates, Inc. InterContinental Los Angeles Century City: C&R Communications InterContinental Los Angeles Downtown: J Public Relations InterContinental, Washington DC - The Wharf: J Public Relations InterDigital: Signal Group Interface: Trevelino/Keller Interim HealthCare: Inspire PR Group; Raffetto Herman Strategic Communications International AIDS Society: Health Unlimited International Assn. of Fire Fighters: Tricom Associates, Inc. International Assn. of Healthcare Security and Safety: Falk Associates/Contact International Assn. of Sheet Metal, Air, Rail & Transportation Workers: Tricom Associates, Inc. International Automotive Components: Lambert International Budget Partnership: Vanguard Communications International Coach Federation: Stanton Communications, Inc. International Depository Services Group: TrizCom Public Relations International Facility Management Assn.: Berman Group, Inc., The International Healthcare Security and Safety Foundation: Falk Associates/Contact International Justice Mission: Wilks Communications Group International Museum of World War II, The: Greenough Brand Storytellers Intersect ENT: Health+Commerce Intersect Illinois: Development Counsellors International (DCI) Interstate Batteries: Jackson Spalding Interstate Batteries All Battery Centers: Jackson Spalding Interstate Hotels & Resorts: Zimmerman Agency, The

Interxion: March Communications Intrepid Travel: NJF, an MMGY Global Company Intrinio: KCD PR Inc. - Top FinTech PR Firm Intuit: Citizen Relations; Glen Echo Group Intuitive Surgical: JPA Health Communications Invenergy: Duffy & Shanley, Inc. Invesco: Intermarket Communications (A Lansons Company) Invesco QQQ Championship: Marketing Maven Public Relations Investment Adviser Association: Buttonwood Communications Group Invictus Games: KWT Global Invoca: Bateman Group IOActive: Merritt Group Ion Bank: CashmanKatz Ion Beam Applications SA (IBA): Consilium Strategic Communications iOttie: BIGfish Communications Iowa Corn Growers Assn .: MorganMyers Iowa Economic Development Authority: Development Counsellors International (DCI) Iowa Egg Council: Inspire PR Group iPlay America: R&J Strategic Communications IPRO: Tartaglia Communications, LLC IQuity: Bradford Group, The Iridescent: Bateman Group Irish Setter: Pocket Hercules Iron Gate Motor Condos: Falk Associates/Contact Iron Mountain: CashmanKatz IRONMAN: KWT Global Irvine Company: Idea Hall Islands: Murphy O'Brien Israel Ministry of Tourism: Berk Communications Israel Pavilion at the Venice Biennale: Xhibition IStar Financial: Boardroom Communications, Inc. IT'S TIME TEXAS: Bloom Communications ITC Holdings Corp.: Franco ITC Hotels: NJF, an MMGY Global Company Iteos: Consilium Strategic Communications Ithaca College: BerlinRosen ITN Networks: Goodman Media International, Inc. ITPalooza: Boardroom Communications, Inc. iTrackBites: Pollock Communications It's a 10 Haircare: 5W Public Relations IWC Schaffhausen: Nike Communications, Inc. IWCO Direct: Strother Communications Group J J&D Produce: FullTilt Marketing

J. Calnan & Associates: Schneider Associates J. G. Wentworth Company: Makovsky J.H. Berry & Gilbert: Markstein J.M. Smucker Co., The: Fahlgren Mortine J.R. Simplot Co., The: Fahlgren Mortine Jabra: Lewis Jacada Travel: Imagine PR Jack Daniel's: Finn Partners Jack London Square: Landis Communications Inc. Jackie Robinson Foundation, The: 5W Public Relations Jackson County (NC) TDA: Pineapple Public Relations Jackson Family Wines: RF | Binder Partners, Inc. Jackson Health System: rbb Communications Jackson Park: Magrino PR Jack's Monterey: Ballantines PR Jacob Burns Film Center: Nicholas & Lence Communications JAFCO: Boardroom Communications, Inc. Jaffe Raitt Heuer & Weiss: Bianchi Public Relations, Inc. Jamaica: Finn Partners James Beard Awards: Magrino PR James Capital Advisors: Hoyt Organization Inc., The James Fitzgerald: Berman Group, Inc., The James Hardie Building Products: CBD Marketing/CBD Public Relations Jamestown - One Times Square: Marino. Jamestown Yorktown Foundation: Development Counsellors International (DCI) Jamieson Laboratories Ltd.: ICR jane iredale: 5W Public Relations Janelle Imports: RG Narrative Inc. Janney Montgomery Scott: Gregory FCA Janssen: Energi PR; MCS Healthcare Public Relations Janssen, the Pharmaceutical Companies of Johnson & Johnson: Evoke PR & Influence

Japan Art Assn./Praemium Imperiale: LAK Public Relations, Inc. Japan External Trade Organization: Caliber Group Japan National Tourism Office: Development Counsellors International (DCI) Japan National Tourism Organization: WEILL (Geoffrey Weill Associates, Inc.) Jaros Baum & Bolles: Berman Group, Inc., The Jask: fama PR, Inc. Java House: Resound Marketing Jay Ajayi: Berk Communications Jay Paul Co .: Singer Associates, Inc. Jazz Pharmaceuticals: Tierney JazzHR: 5W Public Relations JBG Smith: Brand Guild, The JBL: Matter Communications JC Hospitality LLC: Murphy O'Brien JCPenney: M Booth JD Lymon: Pocket Hercules JDA Software: Matter Communications Jean-Georges Beverly Hills: Ballantines PR JED Foundation: Makovsky Jeff Auslander: Global Communicators HCI Jefferson Parish Public School System: Gambel Communications Jelly Belly: 360PR+ Jennie-O: Carmichael Lynch Relate Jenny Craig: Lewis Jersey Mike's: Fish Consulting Jersey Social: Berk Communications Jet's Pizza: Heron Agency JETRO-New York: Didit Jewish Home Lifecare: Geto & de Milly, Inc. Jewish Travel Agency: Kundell Communications JFK and Bobby, Arnie and Jack ... and David!: The Unusual PR Career of David Pearson: Pearson Associates, David JFKIAT, LLC (JFK Airport's Terminal 4): Marino. Jills Zeder Group, The: Durée & Company, Inc. Jim Beam Bourbon: L.C. Williams & Associates Jiminy's: Mediafy Communications Jitjatjo: Berk Communications JLG Industries, Inc.: Conroy Martinez Group, The JLL: Stones River Group JLL Corporate Solutions: Akrete JLL Healthcare Real Estate: Akrete JLL Higher Education: Akrete JLL Hotels & Hospitality: Akrete JLL Industrial: Akrete JLL Life Sciences: Akrete JMP Group: Dukas Linden Public Relations JMT: Weiss PR, Inc. JNBA Financial Advisors: Bellmont Partners Joali Maldives: Magrino PR Joan Oloff Footwear: AMP3 Public Relations JobsOhio: Paul Werth Associates Jobvite: LaunchSquad Jockey: ITB Joe Torre Safe at Home Foundation: Goodman Media International, Inc. John Carroll University: Falls Communications John Deere: JeffreyGroup John Gore Organization, The: Nicholas & Lence Communications John Muir Health: Stanton John Wayne Cancer Foundation: Fox Greenberg Public Relations John Wayne Enterprises: Fox Greenberg Public Relations Johns Manville: CBD Marketing/CBD Public Relations Johnson & Johnson: Hunter Public Relations; M Booth; Moore, Inc. Johnson & Johnson/Care4Today: Landis Communications Inc. Johnson Controls: Matter Communications Joint Women's Leadership Symposium: Susan Davis International Jos. A. Magnus & Co.: Wilks Communications Group Josh Rosebrook skin & haircare: Dana Agency, The Joules: CRC, Inc. Joyn Bio: Bateman Group JRM Construction: Berman Group, Inc., The Juice Standard, The: Wicked Creative Jumby Bay Island, Antigua: Lou Hammond Group Jumby Bay/Oetker Collection, St. John's, Antigua & Barbuda: Hawkins International Public Relations Jumeirah Hotels & Resorts: J Public Relations Jumping Fences/San Francisco Marathon: Fineman PR Juniper Networks: Madison Alexander PR, Inc. Junoon: Berk Communications Just Drive (Driveazy): Gutenberg

Justise Winslow: Berk Communications JustWorks: 5W Public Relations JW Marriott: Gutenberg JW Marriott Miami Turnberry Resort: Magrino PR JW Marriott Miami Turnberry Resort & Spa: Brustman Carrino Public Relations JW Marriott Nashville: Magrino PR JW Marriott Venice Resort & Spa, Venice, Italy: Hawkins International Public Relations K K&R Preservation: LAK Public Relations, Inc. K12: Sandy Hillman Communications Ka'anapali Beach Hotel: Murphy O'Brien Kabbage: Bateman Group Kaftan Enterprises: Logos Communications, Inc. KaiOS: Hoffman Agency, The Kaiser Permanente: Crosby; Singer Associates, Inc. Kampgrounds of America: Allison+Partners Kannaway: CMW Media Kansas City Area Development Council: Violet PR Kaon Interactive: Hollywood Agency Kaptivo: MSR Communications, LLC Karen Clark & Company: BackBay Communications Kargo: North 6th Agency, Inc. (N6A) Karl Lagerfeld: ITB Kartrite (New York): Zimmerman Agency, The Kati Roll Company: Stuntman PR Kaufman Rossin: rbb Communications Kaufman-Silverstein/Arts District: Marino. Kavana Rum: North 6th Agency, Inc. (N6A) KAYAK: Carmichael Lynch Relate Kay's Boutique Café: Think KB Home: Singer Associates, Inc. KCOM: Lewis Keck Medicine of USC: Edge Communications, Inc. Keefe, Bruyette & Woods (KBW): Intermarket Communications (A Lansons Company) KEEN: Punch PR Keep Louisiana Beautiful: Gambel Communications KEF Audio: AMP3 Public Relations Kelly: Stanton Communications, Inc. KellyToy: Tellem Grody Public Relations, Inc. Kenna Security: Gregory FCA Kennametal: WordWrite Communications LLC Kennebunkport Inn, ME, The: Redpoint Kennebunkport Resort Collection: NJF, an MMGY Global Company; Redpoint Kennedy Space Center Visitor Complex: Sandy Hillman Communications Kennedy Wilson: Hoyt Organization Inc., The Kenneth Cole: CRC, Inc. Kentucky Beverage Assn .: RunSwitch Kentucky Department of Tourism: Lou Hammond Group Kentucky Farm Bureau: RunSwitch Keolis: Proof Strategies Kepware: Matter Communications Keselowski Advanced Manufacturing: Mower Kespry: Matter Communications Kessler Canyon Resort: Zimmerman Agency, The Kessler Collection of Luxury Resorts (Corporate): Zimmerman Agency, The Kestra Financial: Gregory FCA Keurig: AVENIR GLOBAL Key Private Bank: Akrete Key Resources: March Communications KeyBanc Capital Markets: Akrete KeyBank: Falls Communications; Roop & Co. KeyBank Real Estate Capital: Akrete KeyCorp: Bliss Integrated Communication Keyes Company: Boardroom Communications, Inc. Keystone Foods: Tierney Keystone Shipping: Tierney KGlobal: Sachs Media Group Khronos Group: Caster Communications, Inc. Kiawah River, SC: Lou Hammond Group Kibo: Ketner Group Communications Kidd Kraddick Morning Show/Kidd's Kids/YEA Networks: Champion Management Group Kidde: Fahlgren Mortine KidKlass.com: Pietryla PR & Marketing

Just Food For Dogs: Brand Guild, The

Kids II: Spool Kiehl's: CashmanKatz Kiewit Corp.: Cerrell Associates, Inc. Kimberly Hotel, NY, The: Lou Hammond Group KIMCO: Calvert Street Group Kimco Realty: Gregory FCA Kimoa: AMP3 Public Relations Kimpton Epic: Turner Kimpton Hotels: Keith Sherman and Assocs. Kimpton Hotels & Restaurants: Allison+Partners; Zapwater Communications Kimpton Hotels and Restaurants: Landis Communications Inc. Kimpton Seafire Resort & Spa, Cayman Islands: Turner KIND: Sloane & Company King & Spalding: Ripp Media/Public Relations, Inc. King Nut: Stevens Strategic Communications, Inc. King of Prussia Business Improvement District: Devine + Partners King Quality: Didit Kingbird Investment Management: Akrete Kings: Tierney Kingston Technology: Marketing Maven Public Relations Kingswood Oxford: CashmanKatz Kinsman Properties: Berman Group, Inc., The KIPP NJ: R&J Strategic Communications Kips Bay Designer Show House: Sharp Communications, Inc. Kirkland's: SPM Communications, Inc. Kirtland Capital Partners: Roop & Co. KISS Hair Tools: CRC, Inc. Kite Hill: Konnect Agency KL Polish by Kathleen Lights: AMP3 Public Relations Klarna: Feintuch Communications Kleinberg Kaplan, hedge fund law firm: Ripp Media/Public Relations, Inc. Kleinfeld Bridal Party: AMP3 Public Relations KMD Architects: Landis Communications Inc. Knight Foundation, The: Jasculca Terman Strategic Communications Knoll: Berman Group, Inc., The Knopp Biosciences: ICR Knowles: G&S Business Communications KNR: Falls Communications Koba Entertainment: Tellem Grody Public Relations, Inc. KOE Kombucha: BLAZE PR Kohanaiki: Murphy O'Brien Kohler Co.: Global Communicators HCI Kohler Corp.: Sharp Communications, Inc. KOHO Financial: Energi PR Koloa Rum: O'Malley Hansen Communications Koppers: WordWrite Communications LLC Korean Embassy: Finn Partners Korsgaden International: RG Narrative Inc. Kotter: Bliss Integrated Communication KPIT: Gutenberg Kradle: Weiss PR, Inc. Krasdale Foods: JConnelly KRAVE Jerky: Konnect Agency Kroger: Hodges Partnership, The Kroger Co., The: Fahlgren Mortine Kronos: fama PR, Inc. Krown Rustproofing: Energi PR KRUPS: 5W Public Relations Kukui'ula: C&R Communications KURO at Seminole Hard Rock Hotel & Casino, Hollywood: Brustman Carrino Public Relations Kurt Phelps: Farrow Communications KVB/Analect - Continuous Emissions Monitoring System (Environmental): Astra Communications KwikBoost: Idea Grove Kwikset Corp.: Imre, LLC Kylli Inc.: Singer Associates, Inc. Kymab: Consilium Strategic Communications Kyra Franchetti Foundation: Goldman Communications Group, Inc. L L'Heure Bleue Palais, Essaouira-Mogador, Morocco: WEILL (Geoffrey Weill Associates, Inc.) L'Oreal: Ruder Finn Inc. L+L Holding Co.: Berman Group, Inc., The

L.D. Kichler Co.: Falls Communications

La Amada: Murphy O'Brien

L.E. Hotels: Pollack PR Marketing Group, The

La Boulangerie de San Francisco: Champion Management Group La Brea Bakery: Matter Communications LA Closet Design: Zapwater Communications La Compagnie: Hawkins International Public Relations La Peer Hotel: C&R Communications La Quinta Resort & Club: Murphy O'Brien La Salle University: Brian Communications La-Z-Boy: Hunter Public Relations Labaton Sucharow: Ripp Media/Public Relations, Inc. Lackawanna County CVB, PA: Lou Hammond Group Ladder: March Communications Ladder UP: Grisko LLC Ladders: North 6th Agency, Inc. (N6A) LAFCO: Nike Communications, Inc. LaGuardia Gateway Partners: Butler Associates, LLC Laguna Beach Company: Idea Hall Lahey Health: Greenough Brand Storytellers Lake Blackshear Resort: Hemsworth Communications Lake Pontchartrain Basin Foundation: Gambel Communications Lallemand Animal Nutrition: G&S Business Communications Lam Research: Hoffman Agency, The Landmark College: Schneider Associates Landmark Services Cooperative: MorganMyers Landor: the10company Landos Biopharma: LaVoieHealthScience Landry & Kling: Conroy Martinez Group, The Lane Bryant: Coyne Public Relations Lane Parke: Stephen Bradley & Associates LLC Lang Lang: Keith Sherman and Assocs. Lanham Associates: Falls Communications Lansinoh: 5W Public Relations LargaVista Companies: LAK Public Relations, Inc. Large Public Power Council: Story Partners Las Brisas Hotel Collection: Berk Communications Las Vegas Sands: Murphy O'Brien Laserfiche: Lewis Lash Lounge, The: Bolt Public Relations Latent View Analytics: Indicate Media Latinicity: Heron Agency Lattice Semiconductor - Asia: Racepoint Global Laundris: Snackbox Laura Mercier: Kaplow Communications Laura's House: Idea Hall Laurel Road: KWT Global Lawn Doctor: Fish Consulting Lawrence J. Ellison Institute for Transformative Medicine of USC: Ballantines PR Lazar Angelov Diet: Bacheff Communications Lazard: Hot Paper Lantern LCB Senior Living: Schneider Associates LCOR: Marino. Le Barthelemy Hotel & Spa: Decker/Royal Le Coq Rico: Stuntman PR Le Guanahani, St. Barth, French West Indies: Hawkins International Public Relations Le Méridien Denver Downtown: Turner Le Meridien Hotels: Ballantines PR Le Royal Monceau, Paris, France: Hawkins International Public Relations League: Bateman Group League of Conservation Voters: Caplan Communications LLC® LeaseAccelerator: Buttonwood Communications Group Leclanche: Feintuch Communications Lectra: Berman Group, Inc., The LEDVance: Lewis Legacy Letters, The: Farrow Communications Legal & General (Retirement, Insurance and Investment Management): Caliber **Corporate** Advisers Legal Aid Society: Bradford Group, The LegalShield: Pollack PR Marketing Group, The Legg Mason & Co., LLC: ICR LEGOLAND Discovery Center Michigan: Identity Legrand: Sharp Communications, Inc. Legrand N.A.: Feintuch Communications Lehigh Hanson: Singer Associates, Inc. Leica: M Booth Lenda: 5W Public Relations Lenny & Larry's: Konnect Agency Lenova: Hoffman Agency, The Lenox Terrace Development: Marino. Lenzing: AMP3 Public Relations

LEO Science & Tech Hub: LaVoieHealthScience Leon County Schools: Sachs Media Group Leon Logothetis: Fox Greenberg Public Relations Leonard Fournette: Berk Communications Leslie's Pool Supplies: SPM Communications, Inc. Let's Grow Leaders: Farrow Communications Letitia Wright: Rogers & Cowan LevaData: Bospar Levi's: Landis Communications Inc. Levi's: Think Levy Restaurants: A.wordsmith Lewis Baach pllc: LAK Public Relations, Inc. Lexicon Branding: North 6th Agency, Inc. (N6A) Lexington, The: Magrino PR Lexus: IW Group LG Chem: Lewis LG Electronics: Lewis LG Electronics Co.: M Booth Lhoist NA: Stephen Bradley & Associates LLC LHP Capital: Stones River Group Liberty Diversified International: Carmichael Lynch Relate Liberty Media: Sloane & Company Liberty Mutual Insurance: 360PR+ Liberty Utilities: Cerrell Associates, Inc. Lido Advisors: Marketing Maven Public Relations Life Happens: KWT Global Life Management: Berman Group, Inc., The Life Sciences Corridor: LaVoieHealthScience Life Sciences Pennsylvania: Evoke PR & Influence Life Time Athletic Green Valley: Wicked Creative Life Time Athletic Laguna Niguel: Wicked Creative Life Time Athletic Summerlin: Wicked Creative Life with Cancer: BRG Communications Lifeafar: Hawkins International Public Relations LifeCare Health Partners: Lovell Communications LifeNets International: MEK Group LifeSouth Community Blood Centers: BLH Consulting, Inc. Lifestyles Condoms: 5W Public Relations Lights Fantastic: Bolt Public Relations Lillie's Victorian Establishment: Nicholas & Lence Communications Lilly: Ruder Finn Inc. Lime Bike: Mighty Limelight Health: North 6th Agency, Inc. (N6A) Lincoln Electric Co.: Falls Communications Lincoln Equities Group: Violet PR Lincoln Financial Group: CashmanKatz Lincoln International: Bliss Integrated Communication Lincoln Square BID: Nicholas & Lence Communications Lindsay Corp.: Story Partners LINE-X: DRIVEN360 Lineage Logistics: RAM Communications Linedata: BackBay Communications LinkedIn Sales Solutions & Marketing Solutions: Bateman Group Linor Technology: DPR Group, Inc. LionOBytes: Weiss PR, Inc. Litigation Support for various matters: EvClay Public Relations Littelfuse: G&S Business Communications Littler Mendelson: Greentarget Global LLC LIUDMILA: Think Live! Casino & Hotel: Stanton Communications, Inc. LiveIntent: Crenshaw Communications LiveOnNY: Nicholas & Lence Communications Living Water International: Wilks Communications Group Loblaws: Citizen Relations Local 802, American Federation of Musicians: Geto & de Milly, Inc. Lockton: the10company Locus: Gutenberg Locus Biosciences: French | West | Vaughan Lodge on the Cove, ME, The: Redpoint Loews Hotels: 5W Public Relations; Hawkins International Public Relations Logi Analytics: INK Communications Co. Logical Position: Veracity Marketing Logitech: Finn Partners; Karbo Communications LogMeIn: Lewis Lombardi Family Concepts (Bistro 31, KAI, Penne Pomodoro, Toulouse, Taverna): Champion Management Group London Tech Council: Trier and Company Long Beach City College: Marketing Maven Public Relations Long Beach Convention & Visitors Bureau: Development Counsellors

International (DCI) Long Beach Hospitality Alliance: Singer Associates, Inc. Long John Silver's: RunSwitch Loren at Pink Beach, The, Tucker's Town, Bermuda: Hawkins International Public Relations Los Altos Residences: D & D PR Los Angeles Headquarters Assn .: Hoyt Organization Inc., The Los Angeles Tourism & Convention Board: Berk Communications Lotame: Crenshaw Communications Lotus Bakeries/Biscoff Cookies: Landis Communications Inc. Lough Eske Castle, Donegal, Ireland: Hawkins International Public Relations Louis Pappas Fresh Greek: At The Table Public Relations Louis Rawls Foundation, The: Apples and Oranges Public Relations LLC Louisiana Film & Entertainment Assn.: French | West | Vaughan Louisiana Office of Tourism: Gambel Communications Louroe Electronics: Maize Marketing Love & Theft: Judge Public Relations, LLC Lovell Minnick Partners: Stanton Lowe: Cerrell Associates, Inc. Lowe Enterprises: Lou Hammond Group Lowry Park Zoological Society of Tampa: Public Communications Inc. LovaltyOne: RAM Communications LPL Financial: KCD PR Inc. - Top FinTech PR Firm LRC Properties: Goldman Communications Group, Inc. LRVHealth: fama PR, Inc. LS Tractor: French | West | Vaughan LSI NextGen: CommCentric Solutions LTI: Makovsky Luana: Murphy O'Brien Lubell Rosen: Durée & Company, Inc. Lubrizol: Fahlgren Mortine Lubrizol Corp., The: akhia communications Lucile Packard Children's Hospital Stanford: Landis Communications Inc. Lucy Security: Madison Alexander PR, Inc. Lufthansa: Mower; NJF, an MMGY Global Company Luke Willson: Berk Communications lululemon athletica: ICR Luma Therapeutics: Health+Commerce Lumeon: March Communications Lumileds: Hoffman Agency, The Luminar: Mighty Luminas International: RG Narrative Inc. Luna Grill - Texas: SPM Communications, Inc. Lungarno Collection: Hawkins International Public Relations Lure Fishbar South Beach, Loews Miami Beach Hotel: Brustman Carrino Public Relations Lutheran Church Extension Fund: Standing Partnership Lutheran Church Missouri Synod: Standing Partnership Lutron: Lewis; M Booth Luxe Hotels: Pollack PR Marketing Group, The Luxottica: Mower LXR Hotels: Magrino PR LYFE Kitchen: Hoyt Organization Inc., The Lyft: BerlinRosen; Brand Guild, The; Brownstein Group; Falls Communications; Kivvit; Konnect Agency; Sachs Media Group; Sharp Communications, Inc. Lyft Inc.: rbb Communications Lyndra Therapeutics: Greenough Brand Storytellers Lynx Grills, Inc.: Murphy O'Brien LyondellBasell: Pierpont Communications Inc. L'eggs: CRC, Inc. L'Oreal: CRC, Inc.; Rebel Gail Communications Μ M Holland: INK Communications Co. M Moser Associates: Hot Paper Lantern M&T Bank: Gregory FCA M-Fire Suppression, Inc.: Butler Associates, LLC M.C. Dean: Novitas Communications

M.C. Dean: Novitas Communications
M1 Capital Corp.: GMG Public Relations, Inc.
M3: Lou Hammond Group
M31 Capital: Harden Communications Partners
M3AAWG (Messaging, Malware and Mobile Anti-Abuse Working Group): Astra Communications
M3P Partners: Buchanan Public Relations LLC
Mabel's Labels: GG Benitez & Associates Public Relations
Macallan: Citizen Relations
Macallan, The: M Booth
MacArthur Foundation: BerlinRosen

Macchialina and Chef Michael Pirolo, Miami Beach: Brustman Carrino Public Relations Macchina: Stuntman PR MackeyRMS: Caliber Corporate Advisers Maclay School: Sachs Media Group Macy's: AMW Group MADD - Walk Like MADD & MADD Dash Fort Lauderdale 5K: Durée & Company, Inc. Madden Mischief: TransMedia Group Made in NYC: Cataldi Public Relations Madeline Hotel: Murphy O'Brien Madison Capital: Berman Group, Inc., The Maestro Health: PAN Communications, Inc. Magdalena Keck Interior Design: Powell Mayas Magellan Corp.: Agency H5 Magellan Development: Agency H5 Maggiano's Little Italy: Champion Management Group Magos Systems: Maize Marketing Mahekal Resort (Playa del Carmen): Zimmerman Agency, The Mahindra and Mahindra Limited (M&M): Intermarket Communications (A Lansons Company) Mahoney Sabol LLP: CashmanKatz Maidenbaum: Didit Main Event Entertainment: Champion Management Group Main Line School Night: Buchanan Public Relations LLC Main Street Hospitality: Redpoint Maintel: Lewis Major League Baseball All-Star Game: Fahlgren Mortine Makaira Agency (Tokyo, Japan): Global Communicators HCI Make-A-Wish: O'Malley Hansen Communications Makena Capital: Stanton Malco: Bellmont Partners Malibu Beach Inn: Ballantines PR Mallinckrodt Pharmaceuticals: Standing Partnership Malliouhana, An Auberge Resort: Murphy O'Brien Mama Fu's: Snackbox Mamaroneck Coastal Environment Coalition: Nicholas & Lence Communications Mamilla Hotel, Jerusalem: Lou Hammond Group Mammoth HR: A.wordsmith Man: Prosek Partners Mana Contemporary: rbb Communications Mandalay Bay: AMW Group Mandapa, a Ritz-Carlton Reserve: Imagine PR Mandara Spa: TJM Communications, Inc. Mandarin Oriental: Regan Luxury Mandarin Oriental Hotel & Residences Honolulu: Murphy O'Brien Manfrotto Distribution: R&J Strategic Communications Manhattan Chelsea Market LLC: Marino. Manhattan Vintage: AMP3 Public Relations Manhattanville College: RG Narrative Inc. Manheim: Brandware Mani Brothers Real Estate Group: Ballantines PR Mann Center for the Performing Arts: Devine + Partners Manna Pro Products: O'Malley Hansen Communications Manning & Napier: Prosek Partners Mannington Mills: G&S Business Communications MAP International: Hope-Beckham Inc. Mar Del Cabo: KWE Partners March of Dimes: BerlinRosen Marchay: Imagine PR Marchesi Antinori: Magrino PR Marcos Jacober: Farrow Communications Marcus Corp.: Reputation Partners Marei 1998: Xhibition Margaritaville Holdings: Hemsworth Communications Margaritaville Lake Resort, Lake of the Ozarks: Hemsworth Communications Margolin Winer & Evans LLP: Berman Group, Inc., The Marianella Soaps: Think Marie Callender's Restaurants: Murphy O'Brien Marin General Hospital: Harden Communications Partners; Stanton Marina Del Rey Hotel: Ballantines PR Marina Palms Yacht Club & Residences: Boardroom Communications, Inc. Marina Plastic Surgery: Tellem Grody Public Relations, Inc. Marine Corps Heritage Foundation: Susan Davis International Mariner Wealth Advisors: Hot Paper Lantern Maritz, Inc.: Standing Partnership Marker Construction Group: Durée & Company, Inc. Market New Haven: Lou Hammond Group; Lou Hammond Group MARKET Restaurant + Bar - Del Mar: Wicked Creative

MarketAxess: RF | Binder Partners, Inc. Marketo: Racepoint Global Markwins (wet n wild): Kaplow Communications Markwood: Marino. Marky's Caviar: Stuntman PR Marley Engineered Products: L.C. Williams & Associates Marlite/NUDO: Gatesman Marmara, The: NJF, an MMGY Global Company Maron Marvel: Furia Rubel Communications, Inc. Marqeta: Bospar Marriot Winston-Salem: Bolt Public Relations Marriott: Brand Guild, The; JeffreyGroup Marriott Homes & Villas: Ballantines PR Marriott Marquis Chicago: Zapwater Communications Marriott Theatre: Heron Agency Mars: Weber Shandwick Marshall Hotels & Resorts: Stuntman PR Marshall Newhouse: Berk Communications Marshall's Landing: Wicked Creative Martha Stewart: Magrino PR Martin de Porres School: LAK Public Relations, Inc. Martin Marietta Materials: G&S Business Communications Martin-Senour Paints: Falls Communications Marvin Family of Brands, The (Marvin Windows and Doors, Infinity Replacement Windows, Integrity Windows and Doors): Carmichael Lynch Relate Mary Furlong & Associates: Susan Davis International Mary Hall Freedom House: Hope-Beckham Inc. Maryhill Winery: Weinstein PR Maryland Clean Energy Center: Silverline Communications Maryland Health Exchange (ACA-Affordable Care Act): Sandy Hillman Communications Maryland Live !: TVG Mary's Gone Crackers: BLAZE PR Mass Art: InkHouse Mass General Hospital Development Office: Rasky Partners, Inc. Mass High Tech Council: Rasky Partners, Inc. Mass Mutual: CashmanKatz Mass Mutual/IDEO: LaunchSquad Mass. Interlocal Insurance Assn. (MIIA): Mason Public Relations Massachusetts General Hospital - Heart, Vascular and Stroke Institute, and Cardiology, Urology and Nephrology departments: BRG Communications Massage Heights: Fish Consulting Massanutten Resort: Hemsworth Communications Mast Capital: rbb Communications MasterBrand Cabinets: Carmichael Lynch Relate Mastercard: JeffreyGroup; Rogers & Cowan Mastercard Foundation: Proof Strategies Mastro's Restaurants: Murphy O'Brien Match.com: Landis Communications Inc. Mate Precision Tooling: Strother Communications Group Materialise: Franco Materion: Stevens Strategic Communications, Inc. Materra/Cunat Family Vineyards: Fineman PR Matheny Medical and Education Center: R&J Strategic Communications Mattel: Weber Shandwick Mattress Firm: Jackson Spalding Maugel Associates: Schneider Associates Maven Clinic: InkHouse Maverick Commercial Mortgage: Akrete Mawi DNA Technologies, Inc.: Tellem Grody Public Relations, Inc. Max Brenner: Stuntman PR Max Planck Florida Institute: Moore, Inc. Maxcyte: Consilium Strategic Communications Maxim Health Services: Lovell Communications MAXIMUS: Merritt Group: Susan Davis International Maxta: JPR Communications Mayer: Markstein Mayfran International: akhia communications Mayo Clinic: Padilla McAfee: Raffetto Herman Strategic Communications McCarter Theatre Center: LAK Public Relations, Inc. McCarthy Building Companies, Inc.: TVG McClintock & Associates P.C.: WordWrite Communications LLC McCormick: APCO Worldwide McCullough Research: Veracity Marketing McDonald's: Curley Company; IW Group; Marino. McDonald's Corp.: Dixon|James Communications

McDonald's® Restaurants of Southeastern PA, Southern NJ and DE: Tierney McDonald's: 5W Public Relations McDonald's Tri-State Co-Op: Marino. McGowan Builders: Berman Group, Inc., The McGraw-Hill Education: RF | Binder Partners, Inc. McGuireWoods LLP and McGuireWoods Consulting: Ripp Media/Public Relations, Inc. McIlhenny Company, the makers of TABASCO® Sauce: Hunter Public Relations McIntosh: Nike Communications, Inc. McIntosh Poris Associates: Taylor & Company McLaren Engineering Group: Violet PR McLaren Health Care: Lovell Communications McLarty Capital: Makovsky MCM Construction: Boardroom Communications, Inc. MCM Construction, Inc.: Revell Communications McNair Interests: Lou Hammond Group McVeigh Global: R&J Strategic Communications MDOT: lovio george | communications + design MDVIP: rbb Communications MealPal: Stuntman PR Meals on Wheels People: Bloom Communications Meals on Wheels Rockland County: GMG Public Relations, Inc. Meatpacking District: Berk Communications Mechanical Contractors Assn. of New York: Butler Associates, LLC Medal: March Communications Medallia: Merritt Group Medecision: MERGE Atlanta Media & Entertainment Services Alliance (MESA): Bob Gold & Associates MediaMath: PAN Communications, Inc. Mediant: Vested MediaPro: Raffetto Herman Strategic Communications MediaRadar: Crenshaw Communications MediaTek: Racepoint Global Medic Management Group: Falls Communications Medical City: LDWW Group Medical Marijuana of Illinois: Pietryla PR & Marketing Medical Marijuana, Inc.: CMW Media Medici Telemedicine: GreenSmith PR, LLC Medicines360: JPA Health Communications Medieval Times: Motion Agency, Inc., The Medline: Hollywood Agency MEDNAX: Walker Sands MedNetOne Health Solutions: EAFocus Inc. MedtechWomen: Health+Commerce MedTrainer: DPR Group, Inc. Medtronic: BRG Communications Meek Mill: Berk Communications Meenan Law Firm: Sachs Media Group Meet Minneapolis: Carmichael Lynch Relate Megaport: Karbo Communications Meguiar's: Imre, LLC Meijer: Falls Communications Meketa Investment Group: BackBay Communications Melanoma Research Foundation: JPA Health Communications Melitta: French | West | Vaughan Melora Manuka: BLAZE PR Melt Shop: Fish Consulting Meltzer Lippe: Didit Memorial Sloan Kettering Cancer Center: G&S Business Communications Memorial Sloan-Kettering Cancer Center: Keith Sherman and Assocs. Men's Wearhouse: MWWPR Mendez Fuel: EvClay Public Relations Mental Health Assn. in New Jersey: R&J Strategic Communications Mercantile Bank (NASDAQ:MBWM): Lambert Mercatus: Ketner Group Communications Merced Irrigation District: Marketing Maven Public Relations Mercedes-Benz: Brandware Mercis by for Miffy: Goodman Media International, Inc. Merck: JPA Health Communications; MCS Healthcare Public Relations Merck Animal Health: MorganMyers Merck Sharp & Dohme Corp.: Makovsky Mercy Housing Lakefront: Wilks Communications Group Meredith Publishing: 360PR+ Meridian Behavioral Health: Lovell Communications Merrick Manor: Boardroom Communications, Inc. Merrion Hotel, Dublin: WEILL (Geoffrey Weill Associates, Inc.) Metadata.io: Catapult PR-IR Metal Toad: A.wordsmith Methodist Le Bonheur Healthcare: Stones River Group

MetLife: Landis Communications Inc. Metro Diner: Sandy Hillman Communications Metro Little Rock Alliance: Development Counsellors International (DCI) Metro Orlando Economic Development Commission: Development Counsellors International (DCI) metroConnections: Bellmont Partners Metropolitan Movers Assn .: Berman Group, Inc., The Metropolitan St. Louis Sewer District: TVG Mexico Beach Community Development Council, FL: Lou Hammond Group Meyer, Unkovic & Scott LLP: WordWrite Communications LLC MFM Building Products: Falls Communications MGCS: Version 2.0 Communications MGM National Harbor: IW Group MGM Resorts: Global Strategy Group MGM Resorts International: BerlinRosen MGP Ingredients (NASDAQ:MGPI): Lambert Miach Orthopaedics: Merryman Communications MiaDonna: Nike Communications. Inc. Miami Awning Co.: EvClay Public Relations Miami Bridge Youth & Family Services: EvClay Public Relations Miami Cocktail Co.: Magrino PR Miami Jewish Health Systems: rbb Communications Miami Seaquarium: Conroy Martinez Group, The Michael B. Jordan: Rogers & Cowan Michael Kors: ICR Michael M .: Fox Greenberg Public Relations Michael Rubin: Berk Communications Michel et Augustin: Berk Communications Michigan Apple Committee: Piper & Gold Public Relations Michigan Asparagus: FullTilt Marketing Michigan Economic Development Corp.: Development Counsellors International (DCI) Michigan Public Health Institute: Piper & Gold Public Relations Michigan Ross: Gatesman Michigan State University: Piper & Gold Public Relations Michigan State University-College of Engineering: Eisbrenner Public Relations Michigan Youth Appreciation Foundation: Franco Micron Foundation: Red Sky, Inc. Micron Technology: Red Sky, Inc. Microsoft: APCO Worldwide; Edelman; Global Strategy Group Microsoft Dynamics: Ascendant Communications Mid-America Transplant Services: Standing Partnership Middough: akhia communications Midland States Bancorp: Financial Profiles, Inc. Midmark Corp.: Fahlgren Mortine Midtown Detroit, Inc.: lovio george | communications + design Midwest Dairy: Bellmont Partners Midwest Food Export Assn .: FullTilt Marketing Mike & Ike: Coyne Public Relations Mike Birbiglia: Keith Sherman and Assocs. Milestone Hotel, London: WEILL (Geoffrey Weill Associates, Inc.) Milford Downtown Development Authority: Franco MILK: Think Milk Bar: Brand Guild, The Milk Processor Education Program: Weber Shandwick Millennium Trust Co.: KCD PR Inc. - Top FinTech PR Firm Miller Energy: Pietryla PR & Marketing Miller Heiman Group: Walker Sands Miller Nash Graham & Dunn: Weinstein PR Miller Zeiderman & Wiederkehr LLP: LAK Public Relations. Inc. Milligan & Co.: Buchanan Public Relations LLC Million Dollar Round Table: G&S Business Communications Milu Hotel: Xhibition MINDBODY: Turner Mindbreeze: March Communications Mindtree: Matter Communications MINI USA: Peppercomm Minneapolis Northwest: Bellmont Partners Minnehaha Academy: Beehive Strategic Communication Minnesota Firefighter Initiative: Bellmont Partners Minnesota Hospital Association: Tunheim Minnesota Turkey Growers Assn.: Inspire PR Group Minnesota Twins: Carmichael Lynch Relate Minnesota Wine Country: Bellmont Partners Mint Hotels & Residences: D & D PR Minto Communities: Boardroom Communications, Inc. Miracle Tape, The: Apples and Oranges Public Relations LLC Mirakl: Ketner Group Communications

Miramichi River Tourism Assn.: Redpoint Miraval Group: Nike Communications, Inc. Misfits Market: Stuntman PR Miss Mary's Mix: Punch PR MISSGUIDED: Think Mississippi Lime Company: TVG Missouri Dept. of Conservation: TVG Missouri Dept. of Transportation: TVG Missouri Historical Society: O'Malley Hansen Communications MIT Prof Education: Matter Communications MIT Sloan School of Management: Schneider Associates MIT Technology Review: BIGfish Communications Mitchell International: Pollack PR Marketing Group, The Mitek: Lewis; Standing Partnership Mitel: Idea Grove Mitsubishi Corp.: kglobal Mitsui Fudosan: Berman Group, Inc., The Mivation: RG Narrative Inc. Mixbook: UPRAISE Marketing + Public Relations Mizuno USA: Brandware MOBE: Bellmont Partners Mobidiag: Consilium Strategic Communications Mobile Area Chamber of Commerce: JJPR Agency Mobile Drill International: MEK Group Mobotix: Maize Marketing Mobyoi: Dynamo Communications Mocana: Merritt Group MOD Pizza: Identity Modernizing Medicine: Matter Communications ModusLink Global Solutions: Version 2.0 Communications Moeda: Makovsky Moen Inc.: Falls Communications Moet & Chandon: Nike Communications, Inc. Moet Hennessy: Magrino PR Moe's Southwest Grill: French | West | Vaughan Mohegan Sun Holdings: CashmanKatz Mohonk Mountain House: Nike Communications, Inc. Moinian Group, The: Marino. Molekule: InkHouse Moleskine: Citizen Relations Molson Coors: Citizen Relations MoMA: Finn Partners Momofuku: Brand Guild, The Moms Demand Action for Gun Sense in America: BerlinRosen Mon Health Medical Center: akhia communications Monad Terrace: rbb Communications Monarch Landing: IVY Marketing Group, Inc. Money Matters with Ken Moraif: Standing Partnership MongoDB, Inc.: ICR Monkey Joe's: Trevelino/Keller Monmouth Medical Center: R&J Strategic Communications Monmouth University: Hodges Partnership, The MonoSol: G&S Business Communications Monroe Capital: BackBay Communications Monsanto: Standing Partnership Monster Government Solutions: Merritt Group Montage International: Hawkins International Public Relations Montage Los Cabos: C&R Communications Montage Palmetto Bluff: Zimmerman Agency, The Montage Residences Kapalua Bay: C&R Communications Montblanc: Nike Communications, Inc. Monterey Design Conference: Taylor & Company Monteris Medical: Bellmont Partners Montgomery Area Chamber of Commerce CVB, AL: Lou Hammond Group Montgomery Chamber of Commerce, AL: Lou Hammond Group Montreal Jazz Festival: Keith Sherman and Assocs. Monument Group: BackBay Communications Moody Nolan: Paul Werth Associates Moon Cheese: Pollock Communications Moral Code Footwear: AMP3 Public Relations Morehouse: KWT Global Morey's Piers & Beachfront Water Parks: Redpoint Morgan Stanley Wealth: Vested Morrison & Foerster: Ripp Media/Public Relations, Inc. Morrison, Brown, Argiz & Farra, LLC: rbb Communications MorseLife Health Systems: O'Donnell Agency Morton Group: CRUSH, La Cave Wine & Food Hideaway, La Comida, Greek Sneek, MB Steak: Wicked Creative Morton Salt: M Booth

Mosaic Hotel Group: Hawkins International Public Relations Mosquito Squad: Fish Consulting Moss & Colella: EAFocus Inc. MOTE Marine Laboratory & Aquarium: Lou Hammond Group Motif: Bateman Group Motley Brews: Great Vegas Festival of Beer, Downtown Brew Festival, Hopped Taco Throwdown: Wicked Creative Motley, The: Think Motorola: Duffy & Shanley, Inc. Motown Museum: Identity Motto by Hilton: Magrino PR Motus: fama PR, Inc. Mount Cinnamon (Grenada): Zapwater Communications Mount Marty College: Standing Partnership Mountain Creek: BML Public Relations Mountain Lodges of Peru: Hawkins International Public Relations Mountain Real Estate Capital: Hoyt Organization Inc., The Movable Ink: Indicate Media MOVE: Fish Consulting Movie Pass: Rasky Partners, Inc. Moviebill: Pollack PR Marketing Group, The Moxy Hotels: Ballantines PR Mozilla: Allison+Partners; Glen Echo Group Mphasis: Gutenberg Mrs. Fields: Konnect Agency Mrs. T's Pierogies (Ateeco, Inc.): Hunter Public Relations MS Society: CashmanKatz MSA Capital: Strange Brew Strategies MSD (Merck), Japan: Bliss Integrated Communication MSX International: Eisbrenner Public Relations Muddy Waters: Dukas Linden Public Relations Mulesoft: ICR Munetrix: EAFocus Inc. Munich Re: Prosek Partners Municipal Credit Union: Goldman Communications Group, Inc. Murdock London: Brand Guild, The Murray Devine: BackBay Communications Museum of American Finance: Vested Museum of Contemporary Art, North Miami (MOCA): Durée & Company, Inc. Museum of Science, Boston: Rasky Partners, Inc. Musicians Institute Guitar Craft Academy: Bradford Group, The Muss Development: Marino. MuteSix: North 6th Agency, Inc. (N6A) Mutti: Sharp Communications, Inc. MVP Capital: North 6th Agency, Inc. (N6A) MyMy Music: French | West | Vaughan Myrtle Avenue Revitalization Partnership: Powell Mayas Myrtle Beach Chamber of Commerce/CVB: Fahlgren Mortine MyVest: BackBay Communications Mölnlycke Health Care: BLH Consulting, Inc.

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NADAGuides: DRIVEN360 Nadel Architects: Hoyt Organization Inc., The Nagourney Cancer Institute: Tellem Grody Public Relations, Inc. Nahimic: Bacheff Communications NAI James E. Hanson: R&J Strategic Communications Nails inc.: Think Naked Magicians: Tellem Grody Public Relations, Inc. Naked Magicians, The: Tellem Grody Public Relations, Inc. Nakedwines.com: Kaplow Communications Nalgene: Taylor NAMI Central Texas: Bloom Communications Nancy Grace: TransMedia Group Nanuku Fiji: Murphy O'Brien Naples Botanical Garden: Standing Partnership Naranga: BizCom Associates Narvar: Bateman Group Nasdag: Intermarket Communications (A Lansons Company) Nashville Chamber of Commerce: MP&F Strategic Communications Nashville Convention & Visitors Corp: Stones River Group Nashville Public Education Foundation: MP&F Strategic Communications Nashville Soccer Club: MP&F Strategic Communications Nasoya: 360PR+ Nassau Paradise Island Promotion Board: Lou Hammond Group Nat'l Fenestration Ratings Council: Silverline Communications National and State Park Concessions, Inc.: Sachs Media Group National Assn. of Corporate Directors: Financial Profiles, Inc.

National Assn. of Insurance Commissioners: the10company National Assn. of Theater Owners: Financial Profiles, Inc. National Autism Academy: Farrow Communications National Board of Medical Examiners: Buchanan Public Relations LLC National Center for Law and Economic Justice: Nicholas & Lence Communications National Center for Learning Disabilities/Understood.org: Carmichael Lynch Relate National Center for Manufacturing Sciences: Weiss PR, Inc. National Children's Chorus: Murphy O'Brien National CineMedia: Berk Communications National Coal Corp.: Pietryla PR & Marketing National Coney Island: lovio george | communications + design National Data Center: UPRAISE Marketing + Public Relations National Elevator Industry, Inc.: G&S Business Communications National Fire Sprinkler Assn.: R&J Strategic Communications National Fish and Wildlife Foundation: GreenSmith PR, LLC National Foundation for Infectious Disease: Health Unlimited National Funeral Directors of America: Agency H5 National Futures Assn .: Greentarget Global LLC National Geographic: Caplan Communications LLC®; 360PR+ National Geographic Encounter: Ocean Odyssey: Nicholas & Lence Communications National Gift Card: Logos Communications, Inc. National Grid: CashmanKatz; Marino.; Mower National Headache Foundation: Motion Agency, Inc., The National Hellenic Museum: Heron Agency National Hotel, The: Dana Agency, The National Institute for Newman Studies: Gatesman National Institutes of Health: JPA Health Communications National Institution of Yerba Mate: 360PR+ National Inventors Hall of Fame: Gatesman National Louis University: Motion Agency, Inc., The National Meningitis Assn.: Health Unlimited National Monuments Foundation: A. Brown-Olmstead Associates, Ltd. National Pawn and Jewelry: Bolt Public Relations National Pork Producers Council: kglobal National Progressive Plastic Bag Assn.: CashmanKatz National Quality Forum: Proof Strategies National Road Safety Foundation: Reich Communications National Rosacea Society: Glendale Communications Group, Inc. National Safe Boating Council: Paul Werth Associates National Society of Genetic Counselors: Public Communications Inc. National Tourism Office of Serbia: Zapwater Communications National Trust for Historic Preservation: Caplan Communications LLC® National Turkey Federation: Inspire PR Group National Veterans Memorial and Museum: Fahlgren Mortine National Vision: Gatesman National Vision Administrators: Rosica Communications National Wildlife Federation: Caplan Communications LLC® National Wildlife Federation (California): Tellem Grody Public Relations, Inc. National WWI Museum (Kansas City): Sandy Hillman Communications National WWII Museum (New Orleans): Sandy Hillman Communications Nationwide Advisory Solutions: Bliss Integrated Communication Nationwide Realty Investors: Identity Native Trails: Landis Communications Inc. Natrol: Citizen Relations Natural Resources Defense Council: Berman Group, Inc., The; Caplan Communications LLC® Natural Selection: Imagine PR Nature Conservancy, The: BerlinRosen Nature Conservancy, The (Iowa): MorganMyers Naturipe Farms: kglobal Nautica: Konnect Agency Nautilus: Hoffman Agency, The Navex Global: Greentarget Global LLC Navigant: Dukas Linden Public Relations Navigo360: D & D PR naviHealth: Gregory FCA Navillus Inc.: Marino. NBC Universal: Landis Communications Inc. NC Dept. of Transportation: French | West | Vaughan NC Global Transpark: Development Counsellors International (DCI) NC Museum of Natural Sciences: French | West | Vaughan NC Pork Council: French | West | Vaughan NC Sweet Potato Commission: French | West | Vaughan NEC: Idea Grove Neighborhood Works Play Kids Theatre, The: Apples and Oranges Public Relations LLC

Neighborly: Fish Consulting Neighborly (formerly Dwyer Group): BizCom Associates Neighborly - Aire Serv: Fish Consulting Neighborly - Glass Doctor: Fish Consulting Neighborly - Mr. Appliance: Fish Consulting Neighborly - Mr. Rooter: Fish Consulting Neighborly - Rainbow: Fish Consulting Nelson: Berman Group, Inc., The Nelson Management Group, Ltd.: Marino. Nemeth Law: EAFocus Inc. Nemours Children's Health System: Reis Group, The Neogrid: DPR Group, Inc. Neolith: G&S Business Communications NeoTract: Health+Commerce NEPC: Vested Ness Digital: Greenough Brand Storytellers NEST: Decker/Royal Nestlé: Padilla; Weber Shandwick Nestlé Toll House Café by Chip: Champion Management Group Netafim USA: Pollack PR Marketing Group, The Netflix: Citizen Relations Netherlands Foreign Investment Agency: Development Counsellors International (DCI) Netramark: Energi PR Netspend: INK Communications Co. Neuberger Berman: Dukas Linden Public Relations Neurala: March Communications Nevada Dispensary Assn.: Wicked Creative Nevada Health Link: KPS3 NEVCA: Version 2.0 Communications Nevro: Health+Commerce New Alternatives for Children: Geto & de Milly, Inc. New Balance Commodities: MorganMyers New Balance - UK: Racepoint Global New Brunswick Tourism, Canada: Redpoint New Economy Initiative / NEIdeas: lovio george | communications + design New Frontier Advisors: Intermarket Communications (A Lansons Company) New Hampshire Dept. of Economic Development: Development Counsellors International (DCI) New Hampshire Div. of Travel & Tourism Development: Lou Hammond Group New Holland Brewing: Lambert New Jersey Bankers Assn .: Diegnan & Associates, Norman New Jersey Business Action Center: Development Counsellors International (DCI); Violet PR New Jersey Chamber of Commerce, The: 5W Public Relations New Jersey Div. of Travel & Tourism: Lou Hammond Group New Jersey Home Show: Reich Communications New Jersey Resources: Bravo Group New Jewish Home, The: LAK Public Relations, Inc. New Markets Tax Credit Coalition: Curley Company New Method Wellness: Bolt Public Relations New Mexico Health Insurance Exchange: Waite Company, The New Mexico Public Education Department: Waite Company, The New Mexico Society of Anesthesiologists: Waite Company, The New Moms: Wilks Communications Group New Pig Corp.: WordWrite Communications LLC New Relic: ICR New Vista Behavioral Health: Hoyt Organization Inc., The New Vitae: Furia Rubel Communications, Inc. New York Academy of Sciences: Goldman Communications Group, Inc.; Tartaglia Communications, LLC New York Affordable Reliable Electricity Alliance: Butler Associates, LLC New York City Bottlers Assn.: Geto & de Milly, Inc. New York City Builds Bio+: Berman Group, Inc., The New York City Economic Development Corp.: Berman Group, Inc., The New York City Fire Pension Fund: Butler Associates, LLC New York City Football Club: Geto & de Milly, Inc. New York City Small Business Services: Berman Group, Inc., The New York Coalition of Code Consultants: Nicholas & Lence Communications New York Edge: Marino. New York Foundation for Senior Citizens, Inc.: Lou Hammond Group New York Life: Sloane & Company New York Marriott Marquis: Keith Sherman and Assocs. New York Medical College: Marino. New York Pharma Forum Inc.: Didit New York University Center for Urban Science and Progress: Marino. New York University Tandon School of Engineering: Marino. New York University, Tisch School of the Arts: TASC Group, The New York Water Taxi: Hawkins International Public Relations

New York Wheel, The: Nicholas & Lence Communications New Zealand Institute of Environmental Science and Research: Weiss PR, Inc. Newark Public Library: Rosica Communications NEWCITY: Heron Agency Newfoundland & Labrador Tourism, Canada: Redpoint Newland Communities: Davies NewLeaf Symbiotics: Standing Partnership NewLink Genetics: LaVoieHealthScience Newman's Own: Coyne Public Relations Newmark Knight Frank: Berman Group, Inc., The Newpoint Healthcare Advisors: Lovell Communications Newport Beachside Hotel & Resort: Dana Agency, The Newron Pharmaceuticals SpA: LaVoieHealthScience Newton-Conover City Schools: BLH Consulting, Inc. NewYork-Presbyterian: Sloane & Company Nexen Tire: DRIVEN360 Next Fifty: Moore, Inc. NextFlex: Hoffman Agency, The Nexthink: fama PR, Inc. NextHome: Bolt Public Relations Nexton: Lou Hammond Group NFL Alumni Assn. Chicago Chapter: Falk Associates/Contact NFL Properties LLC: Imre, LLC NFP: Hot Paper Lantern NGC Software: Ketner Group Communications NHK World-Japan: Boyle Public Affairs Niagara Conservation: Padilla Niagara USA: Fahlgren Mortine NICE: A.wordsmith; PAN Communications, Inc. Nice Label: Bob Gold & Associates NICO Oysters + Seafood: Hemsworth Communications Nicola, Gudbranson & Cooper: Falls Communications Nielsen: IW Group Nielsen Catalina Solutions: March Communications Nielsen-Massey: Wilks Communications Group Night Media: TrizCom Public Relations Nike: BerlinRosen NIKE, Inc.: Weinstein PR Nikola Motor Co.: Robar Public Relations Nikon: Hot Paper Lantern; JeffreyGroup; MWWPR NikSoft: MEK Group Nilan Johnson Lewis Law Firm: Kohnstamm Communications Nimbix: Idea Grove Nines, The, Portland, OR: Hawkins International Public Relations Nintendo: 360PR+ Nintex: Walker Sands NIO: Highwire PR Nissan: MP&F Strategic Communications Nitro Circus and World Nitro Games: Tellem Grody Public Relations, Inc. Nizuc Resort & Spa: Berk Communications NJ Community Mental Health Coalition: R&J Strategic Communications NJ PURE Insurance: R&J Strategic Communications NJ Sharing Network: Rosica Communications NJ Veterinary Medicine Assoc.: R&J Strategic Communications NJM Insurance: Brownstein Group No Alternative: Impact PR & Communications No Kid Hungry: Inspire PR Group Noble Energy: Story Partners Nobul: Berman Group, Inc., The Nod Hill Brewery: Jackson Spalding Nok Nok Labs: Merritt Group Nokia: Hoffman Agency, The Nolcha Shows at New York Fashion Week: AMP3 Public Relations Nomadic Expeditions: Hawkins International Public Relations Noodle Companies: Berman Group, Inc., The Noodle.AI: March Communications Nooter Construction: Standing Partnership Norm Champ: Nicholas & Lence Communications Norman Bobrow & Co.: RG Narrative Inc. North American International Auto Show (NAIAS): Lambert North American Land Trust: Buchanan Public Relations LLC North Carolina's Brunswick Islands: Pineapple Public Relations North Carolina's Crystal Coast: Zimmerman Agency, The North Dakota Tourism: Fahlgren Mortine North Highland Worldwide: A.wordsmith North Lake Tahoe: Development Counsellors International (DCI) Northeast Indiana Regional Partnership: Development Counsellors International (DCI) Northeast Investors Trust: BackBay Communications

Northeastern University: Schneider Associates Northern Virginia Technology Council: Merritt Group Northpointe Hospitality Management: Pineapple Public Relations Northstar Memorial Group: Landis Communications Inc. Northwell Health (formerly North Shore-LIJ Health System): Gatesman Northwest Florida Beaches International Airport: Moore, Inc. Northwestern Mutual: IW Group; M Booth Northwood Centre: Sachs Media Group Northwood University: Falls Communications Norva Nivel: Rosica Communications Norwest Venture Partners: Highwire PR Nothing Bundt Cakes: SPM Communications, Inc. Nour Hammour Paris: Think Nourishing Biologicals: TransMedia Group Nova Scotia Tourism, Canada: Redpoint NOVA Southeastern University: Sachs Media Group Novartis: AVENIR GLOBAL; Ruder Finn Inc.; Weber Shandwick Novo Nordisk: AVENIR GLOBAL Nozomi Networks: fama PR, Inc. NRG/Reliant Energy: Pierpont Communications Inc. NSF: Think Nuclear Energy Institute: APCO Worldwide Nucor: Mower NuMe: 5W Public Relations Numerator: Pollack PR Marketing Group, The Nunzio M. DeSantis Architects: Murphy O'Brien Nurse Back to Health: Buchanan Public Relations LLC Nutanix: Hoffman Agency, The; InkHouse NutraWise: BLAZE PR Nutricia: Proof Strategies Nutrition Factory, The: At The Table Public Relations Nuveen: Gregory FCA nVent: AVENIR GLOBAL nVent, Erico International: akhia communications NxGen: Hoyt Organization Inc., The nXus Software: TransMedia Group Nyack College: North 6th Agency, Inc. (N6A) NYC Ferry: Nicholas & Lence Communications NYC Pharmacist Society, Inc.: Marino. NYCTLC Accessible Dispatch Program (Sub-contract): Apples and Oranges Public Relations LLC NYU Stern School of Business: RF | Binder Partners, Inc.

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O'Melveny & Myers: Ripp Media/Public Relations, Inc. O'Toole, McLaughlin, Dooley & Pecora Co.: Stevens Strategic Communications, Inc. Oakland County Bar Foundation: Identity Oakley: AMW Group Oaklyn Consulting: Bradford Group, The Oaktree Capital: Financial Profiles, Inc. Oakwood: Pollack PR Marketing Group, The Oasis Institute: Standing Partnership Oasis Outsourcing: Boardroom Communications, Inc. Oasis Travel Network: Hemsworth Communications Obermeyer: Turner Oberoi Hotels & Resorts: Lou Hammond Group Obsidian: fama PR, Inc. Occasion Brands: AMP3 Public Relations Occidental Hotels & Resorts: Turner Ocean County Sports Medicine: R&J Strategic Communications Ocean Harvest Technology: Spool Ocean Media: Edge Communications, Inc. Ocean Prime New York & Boston: Think Ocean Prime Restaurant: TJM Communications, Inc. Ocean Prime, Dallas, Texas: MCA Public Relations Ocean Resort Residences/Conrad, The: Durée & Company, Inc. Oceania Cruises: NJF, an MMGY Global Company Oceans Behavioral Health: Lovell Communications Oceanwide Plaza: Murphy O'Brien OCHO Candy: Ellipses; Singer Associates, Inc. OCP Group: AdvisIRy Partners Octoly: SourceCode Communications Octonauts Live!: Tellem Grody Public Relations, Inc. Odyssey Logistics and Technology: Mason Public Relations Oetker Collection: Lou Hammond Group Offensive Security: fama PR, Inc. Office of TourismOhio, The: Fahlgren Mortine

OGGI Italian: At The Table Public Relations Ohio Aerospace Institute: Roop & Co. Ohio Assn. of Foodbanks: Inspire PR Group Ohio Beef Council: Inspire PR Group Ohio Corn & Wheat Assn .: Paul Werth Associates Ohio Guidestone: Falls Communications Ohio Livestock Coalition: Inspire PR Group Ohio Manufacturers' Assn.: Fahlgren Mortine Ohio Poultry Assn.: Inspire PR Group Ohio Soybean Council: Paul Werth Associates Ohio State University Wexner Medical Center: Paul Werth Associates Ohio Valley Conference: MP&F Strategic Communications OHSU Knight Cancer Institute: Makovsky Oilixia Skincare: Zapwater Communications Ojai Valley Inn & Spa: Murphy O'Brien Okay to Say: LDWW Group OkCupid: KWT Global Oklahoma City Chamber: Development Counsellors International (DCI) Okta: InkHouse Old Navy: Landis Communications Inc. Old Orchard Brands: Lambert Old School Hospitality: Dana Agency, The Olympic Channel: Coyne Public Relations Omnichain Solutions: DPR Group, Inc. **OmniTRAX: RAM Communications** Omron: Lewis Omron Healthcare: MWWPR On The Border: Champion Management Group Oncoceutics: Didit ONE Brands: Konnect Agency One Equity Partners: Stanton One of a Kind Show at the Merchandise Mart: Heron Agency One Real Estate Investment: EvClay Public Relations One Thousand Museum: rbb Communications One West End: Hundred Stories One World Identity: North 6th Agency, Inc. (N6A) OneMovement: Farrow Communications OneSight: Goodman Media International, Inc. OneSpan: Madison Alexander PR, Inc. Onewheel: BIGfish Communications ONE°15 Marina: Stuntman PR OnLok Senior Healthcare: Landis Communications Inc. OnScale: Karbo Communications Ooyala: Bob Gold & Associates Opalstaff: Weiss PR, Inc. Openpath: BIGfish Communications OpenTable: Carmichael Lynch Relate OpenText: Lewis OpenX: Walker Sands Operation Kindness: TrizCom Public Relations Oppenheimer: Hot Paper Lantern; KWT Global OppenheimerFunds: Prosek Partners Opportunity Finance Network: Buchanan Public Relations LLC Opry Mills: MP&F Strategic Communications Optimal Solar: A. Brown-Olmstead Associates, Ltd. Optimove: Bateman Group Optimus Ride: BIGfish Communications Option Care, Inc.: Public Communications Inc. Orange County Soccer Club/USA Soccer: DRIVEN360 Orange County's Credit Union: Bolt Public Relations Orangetheory Fitness: Heron Agency; KWT Global Orania Hotel, Berlin: WEILL (Geoffrey Weill Associates, Inc.) OrderDynamics: Ketner Group Communications Oregon Episcopal School: Weinstein PR Oregon Reproductive Medicine: Weinstein PR Orexo: Consilium Strategic Communications OrganDonor.gov: Crosby Organic Valley: InkHouse Origenis GmbH: LaVoieHealthScience Origin Bank: Zehnder Communications Original ChopShop: Champion Management Group Original Equipment Supplier Assn. (OESA): Eisbrenner Public Relations Original Penguin: RG Narrative Inc. OriginClear: TransMedia Group Orion Advisor Services: Gregory FCA Orion Labs: Racepoint Global Orion Span: Hemsworth Communications Orkin: Jackson Spalding Orlando World Center Marriott: Zimmerman Agency, The

Ortho Clinical Diagnostics: Finn Partners Oscar Wilde NYC: Nicholas & Lence Communications Osher Center for Integrative Medicine at University of Miami: rbb Communications OSIsoft: Hoffman Agency, The Osram: ICR OTA Insight: North 6th Agency, Inc. (N6A) Oticon: Gregory FCA Our Lady of the Lake: ReviveHealth Outback Steakhouse: Champion Management Group Outset Medical: Health+Commerce Outside Lands Music Festival: Singer Associates, Inc. Outsystems: PAN Communications, Inc. OVAL Fire Products: Pietryla PR & Marketing Overstock.com: Intermarket Communications (A Lansons Company) OVO: A.wordsmith Ovolo Hotels, Hong Kong & Australia: WEILL (Geoffrey Weill Associates, Inc.) Owen State Bank: MEK Group Owens Corning: Coyne Public Relations Oxford Biomedica: Consilium Strategic Communications Oyster Point Pharma: Health+Commerce O'Reilly Media: fama PR, Inc.

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P&G: Tavlor P&G (Brands: Old Spice, Febreze, Cascade, Dawn, Swiffer, Mr. Clean, Oral-B, Crest): Citizen Relations P&O Global Technologies: Durée & Company, Inc. PA Health & Wellness: WordWrite Communications LLC Pace transit: Gatesman Pacer ETFs: Gregory FCA Pacific Northwest Canned Pears Service: Ellipses Pacific Premier Bancorp: Financial Profiles, Inc. Pacifica Hotels: Zapwater Communications Pacira Pharmaceuticals: Coyne Public Relations Packet: Indicate Media PacketFabric: iMiller Public Relations Pacon Creative Products: Strother Communications Group Paducah CVB, KY: Lou Hammond Group Page Education Foundation: Carmichael Lynch Relate Painter's Mate Green Tape: Falls Communications Pairpoint Glass: Regan Luxury Palace Entertainment: Conroy Martinez Group, The Palisades: Murphy O'Brien Palm Beach Pops: Boardroom Communications, Inc. PALM Health: Rosica Communications Palmer Trinity School: EvClay Public Relations Palmetto Bluff: C&R Communications Palo Alto Networks: Glen Echo Group; Newell Public Relations Limited Pampered Chef: Agency H5 Panama City Beach CVB, FL: Lou Hammond Group Panasonic: Racepoint Global Pancho's Cheese Dip: Murphy O'Brien Pancho's Manhattan Beach: Wicked Creative Pancho's Summerlin: Wicked Creative Panda Security: Bacheff Communications Panera Bread: Sloane & Company Panini America: Taylor Pantone: KWT Global PaperSource: Heron Agency Papillion Bistro & Bar: Nicholas & Lence Communications Paquin Entertainment Group Inc.: Tellem Grody Public Relations, Inc. Paradise Coast (Naples, Marco Island, Everglades), FL: Lou Hammond Group Paradise Island Tourism Development Assn., Bahamas: Lou Hammond Group Parametric: Buttonwood Communications Group Paramount Group, Inc.: ICR Paratek Pharmaceuticals: Howard Consulting Group, Inc. Paris and London Perfect: WEILL (Geoffrey Weill Associates, Inc.) Paris Baguette: 5W Public Relations Park City Group: RAM Communications Park City/Deer Valley: Zimmerman Agency, The Park Hyatt Aviara: C&R Communications Park Hyatt Beaver Creek: Turner Parker Hannifin: Fahlgren Mortine Parker Restaurant Group: Agency H5 Parker's (Reservoir): A. Brown-Olmstead Associates, Ltd. Parking Sense: Howard Consulting Group, Inc. Parkinson's Foundation: Durée & Company, Inc.

Parkinson's Foundation: KYNE ParkMobile: Lewis Parkview Health: MERGE Atlanta Parkway Museums District: Devine + Partners Parmigiano Reggiano Cheese Consortium: Stuntman PR Partnerships for Children: Bloom Communications Partridge Inn, The: Pineapple Public Relations PAS Global: Merritt Group Pasadena Economic Development Council: Development Counsellors International (DCI) Patch: Violet PR PathGroup: Lovell Communications Pathmaker Neurosystems: LaVoieHealthScience Pathobiome: BLAZE PR Pathway Vet Alliance: Judge Public Relations, LLC Patient First: Weiss PR, Inc. Patient Focus: Lovell Communications PatientPop: Hoyt Organization Inc., The; Hoyt Organization Inc., The Patina Restaurant Group: 5W Public Relations Patriot Bank, NA: Butler Associates, LLC Patron: M Booth Paul Drish: AMP3 Public Relations Paul Drish Footwear: AMP3 Public Relations Paul Eichenberg Strategic Consulting: Bianchi Public Relations, Inc. Paul Ferrante: Murphy O'Brien Paulk's Pride (Muscadine Products Co): At The Table Public Relations Pavement Coatings Technology Council: Gatesman Pavia Systems: KCD PR Inc. - Top FinTech PR Firm Paws4You: Dana Agency, The Pawscout: Marketing Maven Public Relations Pax World Funds: RF | Binder Partners, Inc. Paxxal Pallets: RAM Communications Paychex: Mower Payne Family Homes: TVG Payoneer: 5W Public Relations; Gutenberg PAZ Healthcare Management: Impact PR & Communications PBF Energy: Cerrell Associates, Inc. PCI Synthesis: Birnbach Communications Inc. PciPal: SourceCode Communications PCS Retirement: Bliss Integrated Communication PDKN Restaurant Group: Durée & Company, Inc. pdvWireless: Raffetto Herman Strategic Communications Peapod: 360PR+ Pear Nova: First and Last PR Pearson Education: Finn Partners Pearson Farm: At The Table Public Relations Pebble Beach: Mower PECO: Tierney Peebles Corp., The: 5W Public Relations PEEPS: Coyne Public Relations Peerfit: G&S Business Communications PeerStreet: Vested Pei Wei Asian Diner: Champion Management Group Pelican Grand (Ft. Lauderdale): Zimmerman Agency, The PEN American Center: Cataldi Public Relations Pendleton Whisky: French | West | Vaughan Pendo: Bateman Group Pendry Residences Park City: C&R Communications Penguin Computing: Karbo Communications Peninsula Open Space Trust: Landis Communications Inc. Peninsula Papagayo: Murphy O'Brien Penn Community Bank: Furia Rubel Communications, Inc. Pennsylvania Dept. of Community and Economic Development: Tierney Pennsylvania Dept. of the Treasury: Bravo Group Pennsylvania Liquor Control Board: Tierney Pennsylvania Trust: Buchanan Public Relations LLC Pennsylvania Turnpike: Bravo Group Penny Longo Foundation: Farrow Communications Pennzoil: Coyne Public Relations Penumbra: Merryman Communications People Incorporated: Bellmont Partners People Too LLC: TransMedia Group People's United Bank: Gregory FCA Peppa Pig Live !: Tellem Grody Public Relations, Inc. Pepper Hamilton LLP: Buchanan Public Relations LLC Pepple & Waggoner: Stevens Strategic Communications, Inc. Pepsi-Cola Advertising & Marketing, Inc.: Imre, LLC PepsiCo: Allison+Partners; Geto & de Milly, Inc.; JeffreyGroup PepsiCo Foods: Citizen Relations

PepsiCo, Inc.: Makovsky Percussion Marketing Council: Tellem Grody Public Relations, Inc. Perfect Hydration: BLAZE PR Perillo Tours: Redpoint Perillo's Learning Journeys: Redpoint Periovance: Buchanan Public Relations LLC Perkins + Will: InkHouse Perkins Coie: Greentarget Global LLC Perry Ellis International: rbb Communications; RG Narrative Inc. Perry's Steakhouse: Champion Management Group Perspecta: Susan Davis International Peru Trade and Investment Office: Development Counsellors International (DCI) Pestle & Mortar: Think Pet Food Institute: Inspire PR Group Pete and Gerry's Organic Eggs: 360PR+ Peter B's Brewpub: Ballantines PR Peter Ticktin Esq.: TransMedia Group Petplan: Brian Communications Petra Business Coaching: Bradford Group, The PFFC Magazine/YTC Media: Pietryla PR & Marketing Pfizer: AVENIR GLOBAL; Ruder Finn Inc.; RunSwitch; Sachs Media Group; WordWrite Communications LLC PGA of America: Devine + Partners PGA Tour Apparel: RG Narrative Inc. Pharmaceutical Care Management Assn.: kglobal Pharmaceutical Research & Manufacturers Assn.: Moore, Inc. Pharmaceutical Research & Manufacturers of America: Perry Communications Group, Inc. Pharmaceutical Research & Manufacturers of America (PhRMA): Bravo Group Pharmaceutical Research and Manufacturers of America (PhRMA): Cerrell Associates, Inc. Philadelphia Antiques and Art Show: Devine + Partners Philadelphia Insurance Companies: Buchanan Public Relations LLC Philip Kingsley: Rebel Gail Communications Phillip Morris Int'l: RunSwitch Phillips 66 Co.: Imre, LLC Phillips 66 Company (76, Conoco, Phillips 66): Carmichael Lynch Relate Phoenix American Hospitality: MCA Public Relations Phoenix Life Sciences International: CMW Media Phoenix Realty Group: Hoyt Organization Inc., The Phononic: PAN Communications, Inc. Photocure: MCS Healthcare Public Relations PhRMA: Allison+Partners; MP&F Strategic Communications; RunSwitch Phyto Animal Health: CMW Media Piada Italian Street Food: Inspire PR Group Pictet: JConnelly Pictsweet Farms: kglobal Piedmont Triad of North Carolina: Development Counsellors International (DCI) Pier 39: Landis Communications Inc. Pigeon: Karbo Communications Pikaia Lodge, Galapagos, Ecuador: Hawkins International Public Relations Pillow Pets: Marketing Maven Public Relations Pilot Pens: Zimmerman Agency, The Pinch A Penny: Fish Consulting Pine Brook: Stanton Ping Identity: Bateman Group Pink Taco: Wicked Creative Pinkerton: RF | Binder Partners, Inc. Pinnacle Companies, The: Violet PR Pinnacle Treatment Centers: Buchanan Public Relations LLC; Hoyt Organization Inc., The Pintas & Mullins: Weiss PR, Inc. Pip's Island: Nicholas & Lence Communications Pitney Bowes: March Communications Pittsburgh International Airport: Violet PR Pittsburgh Life Sciences Greenhouse: WordWrite Communications LLC Pivot3: Idea Grove Pizzarotti: Berman Group, Inc., The Plackers: Lambert Planet Aid: kglobal Planet Fitness, Inc.: ICR Plastic Omnium: Franco Plastics Engineering Co.: Global Communicators HCI Platform9: Catapult PR-IR Platinum Performance: Didit Platinum Properties: Berman Group, Inc., The Playtika: Pollack PR Marketing Group, The Playwrights Horizons: Geto & de Milly, Inc. Plaza College: Butler Associates, LLC

Plug and Play Technology Center: UPRAISE Marketing + Public Relations Plutora: Touchdown PR Ply Gem: G&S Business Communications PN Hoffman: Brand Guild, The Pod Hotels: NJF, an MMGY Global Company POD's: KWT Global Pohl Boskamp: Marketing Maven Public Relations Point Breeze Credit Union: Weiss PR, Inc. Point Foundation: Keith Sherman and Assocs. Points West Agency: Bolt Public Relations PointsBet: North 6th Agency, Inc. (N6A) PokerStars: Brian Communications Polar King: Stevens Strategic Communications, Inc. Polaris Pacific: Murphy O'Brien Polaroid: R&J Strategic Communications PolicyGenius: Bateman Group Politico: Curley Company Poly: Lewis POM Wonderful Juice: Energi PR Pompeian, Inc.: Hunter Public Relations Ponte Vedra Inn & Club: Zimmerman Agency, The Poop Troops: Bolt Public Relations Pop Beauty: Think Porches Inn at MASS MoCA: Redpoint Porsche: Brandware Port Ferdinand Yacht & Beach Club Residences: C&R Communications Port of Long Beach: Development Counsellors International (DCI) Port of San Francisco: Landis Communications Inc. Porter Wright Morris & Arthur LLP: Falls Communications Porterhouse Brew Co.: Stuntman PR Portland Farmers Market: Weinstein PR Portland State University: A.wordsmith Portola Hotel & Spa: Ballantines PR Portrait Firenze, Florence, Italy: Hawkins International Public Relations Portrait Roma, Rome, Italy: Hawkins International Public Relations Portside Ventura Harbor: Murphy O'Brien Portworx: Bateman Group Post Consumer Brands: Carmichael Lynch Relate; Hunter Public Relations Posternak Blankstein & Lund: Schneider Associates Potbotics: Marino. Poughkeepsie Farm Project: Impact PR & Communications Pow! Wow!: Walt & Company Communications PowerHouse Alliance: Caster Communications, Inc. Poynter: Brian Communications PPG Industries: akhia communications PPL Electric Utilities: Bravo Group PPM America: Financial Profiles, Inc. Prana Investments: Singer Associates, Inc. Pratt Institute: Cataldi Public Relations Precipart: Didit Precision Door: Fish Consulting Precision Xray, Inc.: Mason Public Relations Preferred Compounding Corporation: Stephen Bradley & Associates LLC PREIT: Brownstein Group Premier Nutrition Company: Hunter Public Relations Press Waffle: Champion Management Group PricewaterhouseCoopers: Highwire PR Prima-Temp: Pocket Hercules Primavera Ristorante: Wicked Creative Prime Group: Cerrell Associates, Inc. Prime Harvest: CMW Media Prime Life Fibers: Bolt Public Relations Prime Locations/PLI Realty: GMG Public Relations, Inc. Primrose Schools: Fish Consulting; Jackson Spalding Primus Capital: Roop & Co. Prince Edward Island Tourism, Canada: Redpoint Prince Resorts Hawaii: Murphy O'Brien PrintingCenterUSA: Veracity Marketing Prism Health North Texas: Bloom Communications Prisoner Wine Co., The: Nike Communications, Inc. Privatefly: Zapwater Communications Pro Audio Technology: Caster Communications, Inc. Procure Asset Management: Gregory FCA ProCure Treatment Centers: Bliss Integrated Communication Professional Dairy Producers of WIS: MorganMyers Progress Software: Matter Communications Progress Software - UK: Racepoint Global Progressive: Allison+Partners Progressive Care Inc.: CMW Media

Progressive Chicago Boat, RV, and Sail Show: Heron Agency Project Management Institute (PMI): Racepoint Global; Sandy Hillman Communications Project Text: Karbo Communications ProKarma: A.wordsmith Prolong Pharmaceuticals, Inc.: Makovsky PROM GIRL: AMP3 Public Relations Propeller: A.wordsmith Proper 12 Irish Whiskey: Berk Communications Proper Hotels: NJF, an MMGY Global Company Property Markets Group: Geto & de Milly, Inc. PROS: March Communications Prosciutto di Parma: Padilla PROSE: Fish Consulting ProSight: Hot Paper Lantern Proskauer: Bliss Integrated Communication ProtectSeniors.Org: Butler Associates, LLC Protego: Weiss PR, Inc. Providence Health & Services: Weinstein PR Providence Healthcare Management: Falls Communications Providence Rest: R&J Strategic Communications Providence St. Joseph Health: Cerrell Associates, Inc. Providence Warwick CVB, RI: Lou Hammond Group Province of Quebec Commercial Administration: RAM Communications Prudential: Prosek Partners; Sharp Communications, Inc. Prysmian Group: Mower PSEG: Kivvit PTC Therapeutics, Inc.: Imre, LLC PTT Global Chemical: Paul Werth Associates Public Interest Registry: Allison+Partners Public Service Credit Union: French | West | Vaughan Publicis Healthcare Comm. GRP: Makovsky Publisher's Clearing House: 5W Public Relations Pucker: Think Pulmonary Fibrosis Foundation: L.C. Williams & Associates Puls: SourceCode Communications PulsePoint: North 6th Agency, Inc. (N6A) Pulte Group: Boardroom Communications, Inc. PUMA: Berk Communications Punch of Creativity: BLH Consulting, Inc. Punta Rucia Lodge: D & D PR Puppies Behind Bars: KWT Global Purdue Global: Crosby Pure Barre: Turner Pure Co.: LDWW Group PURE Insurance: KWT Global Pure Michigan/Mich. Economic Development Corp.: Lambert Pure Wellness: Trevelino/Keller Purity Vodka: 5W Public Relations PuroClean: Hemsworth Communications Purple Carrot: M Booth PVH (Warner's/Olga): Kaplow Communications Pyro Spectaculars, Inc.: Revell Communications

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QGEP: AdvisIRy Partners Qlik: Racepoint Global QSpex Technologies: Makovsky QT Hotels & Resorts, Australia & New Zealand: WEILL (Geoffrey Weill Associates, Inc.) QTS: Communications 21 Quail Lodge & Golf Club: Murphy O'Brien Quaker State: Coyne Public Relations Quality Associates: DPR Group, Inc. Quanex: akhia communications Quanterix: PAN Communications, Inc. Quantimetrix. Inc.: Hoyt Organization Inc., The Quantum Xchange: Bateman Group Quantum3D: Walt & Company Communications Quarters: Marino. Quasar Expeditions: Imagine PR QuaverMusic.com: Dixon|James Communications Qubole: Bateman Group Queen Bee Market (Las Vegas/San Diego): Wicked Creative Querencia: Murphy O'Brien Quest Diagnostics: Covne Public Relations; Greenough Brand Storytellers; the10company QuestaWeb: DPR Group, Inc.

Quikr: Gutenberg Quinnipiac Athletics: CashmanKatz Quintessence Plastic Surgery: Snackbox Quobyte: JPR Communications Quorom Software: PAN Communications, Inc. Quorum Health Corp.: Lovell Communications Quorum Health Resources: Lovell Communications Qurate Retail Group: M Booth QVC: Tierney Qwant: Bacheff Communications

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R E Jacobs Group/Jacobs Real Estate Services: Roop & Co. R.D. Olson: Idea Hall Rabobank: CBD Marketing/CBD Public Relations Rabsky Group: Marino. RaceTrac: Fish Consulting Rachel Zoe: Think Rachio: SourceCode Communications Rackspace: INK Communications Co. Radial: PAN Communications, Inc. Radian Group: Devine + Partners; G&S Business Communications Radiological Society of North America: Public Communications Inc. Radiology Partners: ReviveHealth Radisson Hotels: Dixon/James Communications Radnet: Hot Paper Lantern RAEN: Turner Rail Customer Coalition: Sachs Media Group Rails-to-Trails Conservancy: Devine + Partners Rainbow Housing Assistance Corp.: Hoyt Organization Inc., The Rainier Fruit: FullTilt Marketing Raising Cane's Chicken Fingers: Champion Management Group Rajat Gupta's Mind Without Fear: LAK Public Relations, Inc. Ralph Lauren: ITB Ramboll: Buchanan Public Relations LLC Ranbow Child Care Centers: Lambert Ranch Malibu, The: Magrino PR Rancho La Puerta, Mexico: J Public Relations Rancho Valencia Resort & Spa: J Public Relations Randall Companies: Regan Luxury Randall's Island Park Alliance: Sharp Communications, Inc. Ranken Technical College: Standing Partnership Rapala: Carmichael Lynch Relate RapidRatings: Bliss Integrated Communication Raquel Allegra: Think Rascal House Pizza: Stevens Strategic Communications, Inc. Rasco Klock: Durée & Company, Inc. Rasmussen College: Beehive Strategic Communication RateLinx: Strother Communications Group Rauland: L.C. Williams & Associates RAVE Restaurant Group (Pizza Inn, Pie Five Pizza, Pizza Inn Express): Champion Management Group Ray Caye Island Resort: D & D PR Raymond James: Dukas Linden Public Relations Raytheon: InkHouse; the10company RBC Wealth Management: Intermarket Communications (A Lansons Company) RCI: M Booth Re:THINK Ice Cream: Ellipses Real Deal Magazine, The: Berman Group, Inc., The Real Estate Lenders Assn .: Berman Group, Inc., The RealConnex: Berman Group, Inc., The Reality Shares: Gregory FCA RealWear: A.wordsmith Reaves Asset Management: Intermarket Communications (A Lansons Company) Rebuilding America's Middle Class: A Coalition of Community Colleges: Boyle Public Affairs Recall InfoLink: RAM Communications Reckitt Benckiser (RB): Evoke PR & Influence Reckson-SL Green: Marino. Recology: Singer Associates, Inc. Recorded Future: Bateman Group Recovery Project, The: Identity Red Box: Dynamo Communications Red Bull Amaphiko Academy: Yulu Public Relations Inc. Red Devil Fireworks: Revell Communications Red Hat, Inc.: ICR Red Hook Terminal: Marino. Red Lion Inn, MA, The: Redpoint

Red Lobster: MWWPR Red Mountain Resort, UT: Lou Hammond Group Red Mountain Weight Loss: TrizCom Public Relations Red Robin Gourmet Burgers & Brews: Coyne Public Relations Red Wing Heritage: Turner Red Wing Shoe Company: Carmichael Lynch Relate RedCat: Indicate Media Redding Chamber of Commerce: Development Counsellors International (DCI) Redding CVB, CA: Lou Hammond Group Redrock Biometrics: UPRAISE Marketing + Public Relations Reed MIDEM: Berman Group, Inc., The Reed's Ginger Beer: 360PR+ Refinery Hotel: NJF, an MMGY Global Company Reflare: Bacheff Communications Reflect Systems: Idea Grove **REFORM Alliance: Berk Communications** Regence Health Plans: A.wordsmith Regentis Biomaterials: Merryman Communications Regina Andrew Design: lovio george | communications + design Regina Isabella Hotel and Spa, Ischia: WEILL (Geoffrey Weill Associates, Inc.) Regional Arts Commission: O'Malley Hansen Communications Regional Educational Media Center Assn.: Piper & Gold Public Relations Regions Bank: Bravo Group REI Adventures: Turner **REI Private Brands: Turner** Reily Foods Company (Blue Plate, Luzianne): Gambel Communications Reinsurance Group of America: TVG Rejuvenate: L.C. Williams & Associates REKS Optics: RG Narrative Inc. Relais & Châteaux: J Public Relations Relais Bernard Loiseau, Burgundy: WEILL (Geoffrey Weill Associates, Inc.) Relais Dessert: Stuntman PR Related Group: rbb Communications Relativity Space: Strange Brew Strategies Relay by Republic Wireless: Voorhees Segal Communications Reliant Capital Solutions: Inspire PR Group ReliaQuest: Bateman Group Relievus: SPRYTE Communications ReMax Gold: Revell Communications Rembrandt: Lambert Remedy Health Media: Crenshaw Communications REMSA: KPS3 Renaissance Chicago Downtown Hotel: Heron Agency Renaissance Dallas Hotel: MCA Public Relations Renaissance Hotel - Nashville: MP&F Strategic Communications Renaissance Hotels: Ballantines PR Rene Ruiz Collection: Durée & Company, Inc. Renewable Funding: Cerrell Associates, Inc. Renewal by Andersen: Bellmont Partners Reno Tahoe: Decker/Royal rent24 Chicago: Pietryla PR & Marketing Replicon: Resound Marketing Reporters without Borders: Glen Echo Group Repton School: Gutenberg Republic Bank: Brian Communications Republic Crypto: North 6th Agency, Inc. (N6A) Republic Services: MP&F Strategic Communications Republic Steel: Roop & Co. Research to Prevent Blindness: Tartaglia Communications, LLC ResearchFrontiers: Crenshaw Communications Residential Elevators: Sachs Media Group Resorts World Bimini: Turner Restaurant365: Snackbox Restoration 1: BizCom Associates Restoration Hardware: Geto & de Milly, Inc. Restore the Mississippi Delta: Gambel Communications Retail Connection, The: MCA Public Relations Retail Design Collaborative/Studio-111 (RDC-S111): Hoyt Organization Inc., The RetailMeNot: MWWPR Reterro: Akrete RETHINK Water: Brand Guild, The Returnly: fama PR. Inc. Reunion Resort: Zimmerman Agency, The Revation: Hoffman Agency, The Revel Spirits: JConnelly RevoLaze: Stevens Strategic Communications, Inc. Revolve: Nike Communications, Inc. RevTrax: North 6th Agency, Inc. (N6A)

Reza: V.I.P.R Agency RGB Spectrum: UPRAISE Marketing + Public Relations RH Las Vegas, The Gallery at Tivoli Village - launch: Wicked Creative RH, Restoration Hardware West Palm: Sharp Communications, Inc. Rheem Manufacturing Co.: Motion Agency, Inc., The Rhode Island Tourism: NJF, an MMGY Global Company Riazul Premium Tequila: Stuntman PR Ribbon Communications: fama PR. Inc. Ribera y Rueda Wine Regions: Padilla Rick Hansen Foundation: Yulu Public Relations Inc. Ricky Carmichael Racing: Sachs Media Group Ricoh: KWT Global Ride of Fame: Nicholas & Lence Communications Ridge Tool Co.: Falls Communications Ridgemont Equity Partners: BackBay Communications Riedell: Strother Communications Group Right Angle Entertainment: Tellem Grody Public Relations, Inc. **Ring: BIGfish Communications** Ripley's Believe It or Not! Times Square: Nicholas & Lence Communications RISC-V: Racepoint Global Rise Above Social Issues Foundation: Reich Communications Rise Against Hunger: French | West | Vaughan Rising Tide Car Wash: Durée & Company, Inc. RIT: Gatesman Rite Aid: ICR Ritz Paris: V.I.P.R Agency Ritz-Carlton Destination Club (Corporate): Zimmerman Agency, The Ritz-Carlton, The, Koh Samui, Thailand: Imagine PR Ritz-Carlton, The, Kuala Lumpur, Malaysia: Imagine PR Ritz-Carlton, Washington, D.C.: Brand Guild, The River Park Brooklyn: Hundred Stories Riverbank: Hundred Stories Riverbed: Newell Public Relations Limited Riverbed Public Sector: Merritt Group Riverside Company: BackBay Communications Riverwalk Arts & Entertainment District: Durée & Company, Inc. Rives Construction: Markstein Riviera 31: Ballantines PR Rizort: Gutenberg RKF: Pollack PR Marketing Group, The Roanoke Rapids Theatre: French | West | Vaughan Robeco: Dukas Linden Public Relations Robeks: BLAZE PR Robert D. Henry Architects: Taylor & Company Robert Mondavi: Nike Communications, Inc. Robert Peirce & Associates, P.C.: WordWrite Communications LLC Robert Wood Johnson University Hospital-New Brunswick: R&J Strategic Communications Robert Wood Johnson University Hospital-Somerset: R&J Strategic Communications Robin Pope Safaris: Imagine PR Robinson Canó: Berk Communications Roc Nation Sports: Berk Communications Roche: AVENIR GLOBAL; JeffreyGroup; Weber Shandwick Rock Sugar: Murphy O'Brien Rockefeller Foundation: APCO Worldwide Rockefeller Foundation, The: Global Strategy Group Rockefeller Group: Berman Group, Inc., The Rocketbook: BIGfish Communications RockFarmer Capital: Berman Group, Inc., The Rockford Area CVB: Development Counsellors International (DCI) Rockford Construction: Lambert Rockland Behavioral Health Response Team: GMG Public Relations, Inc. Rockland County Women's Bar: GMG Public Relations, Inc. Rockland Paramedics Services: GMG Public Relations, Inc. Rockland Trust: InkHouse Rockwell Automation: Padilla Rocky Mountaineer: Citizen Relations Roechling Automotive: Eisbrenner Public Relations Rohitava Banerjee: AMP3 Public Relations ROI Search Partners: Standing Partnership Rolfe Pancreatic Cancer Foundation: L.C. Williams & Associates Romelu Lukaku: Berk Communications Romer Debbas LLP: RG Narrative Inc. ROMY PARIS: Bacheff Communications Ronald McDonald House Charities Chicagoland & Northwest Indiana: Agency H5 Ronald McDonald House Charities of Central Texas: Snackbox Ronald McDonald House Charities of Mobile: JJPR Agency

Ronald McDonald House Charities of the Greater Philadelphia Region: Tierney Ronald McDonald House New York: Marino. Ronald McDonald House of Mid-Michigan: Piper & Gold Public Relations Ronald Reagan Presidential Foundation: Boyle Public Affairs Ronnoco Coffee Co.: O'Malley Hansen Communications Roofing and Waterproofing Assn.: Berman Group, Inc., The Rooftop by JG, The: Ballantines PR Room & Board: Brand Guild, The RoomKey: Brandware Rooms Hotels, Georgia: Xhibition ROOT Data Center: iMiller Public Relations Rosalie Morgan: Farrow Communications Rose Capital: North 6th Agency, Inc. (N6A) Rose Pest Solutions: Franco Rosemont Copper: Davies Rosewood Hotels & Resorts: Nike Communications, Inc. Rosewood Realty Group: RG Narrative Inc. Ross Environmental: Stevens Strategic Communications, Inc. Rotary International: Hope-Beckham Inc. Rotolo's: Champion Management Group Rotterdam Partners: Development Counsellors International (DCI) Roundabout Grill & Catering: KPS3 Roundhouse: Weinstein PR Row NYC Hotel: Fox Greenberg Public Relations Rowenta: 5W Public Relations Royal Bank of Canada: Greentarget Global LLC Royal Caribbean: Rogers & Cowan Royal Caribbean Cruises: Weber Shandwick Royal Champagne Hotel & Spa: Decker/Royal Royal Cup Coffee: Markstein Royal Golf Club: Pocket Hercules Royal Hideaway Luxury Hotels & Resorts: Turner Royal Sonesta New Orleans: Zehnder Communications RPM International Inc.: Roop & Co. RPM Specialty Products Group: Roop & Co. RSC Architects: Violet PR RTI (Real-Time Innovations): Karbo Communications RTKL (Now RTKL Callison): Hoyt Organization Inc., The RTKL Applied Technology Group: Hoyt Organization Inc., The Rubenstein Partners: Marino. Rubin & Rotman: Energi PR Rubrik: Highwire PR Ruby Slipper Restaurant Group (TN, LA, FLA, AL): Gambel Communications Ruckus Networks: Newell Public Relations Limited Rudolph Libbe Group: Falls Communications Rudolph the Red-Nose Reindeer Live: Tellem Grody Public Relations, Inc. Ruffino's Restaurants: Champion Management Group Rugby Football Union: Lewis runDisney: TJM Communications, Inc. Rusk Conair: Stevens Strategic Communications, Inc. Russell Center for Innovation & Entrepreneurship: BLH Consulting, Inc. Russell Reynolds Associates: Makovsky Rusty Bucket Restaurant & Tavern: Inspire PR Group Rutgers Business School: Schneider Associates Rutgers University: Brian Communications Rutgers University Center for Real Estate: R&J Strategic Communications RV Industry Assn.: Boyle Public Affairs RW Garcia: SPM Communications, Inc. RW3 Technologies: RAM Communications RWJBarnabas Health: Goodman Media International, Inc.; R&J Strategic Communications RxAdvance: 5W Public Relations RxBenefits: Markstein

RXR Glen Isle Partners LLC: Marino.

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S&C Electric Co.: Motion Agency, Inc., The S&T Bank: Gatesman S2A Modular - #GreenLuxHome: DRIVEN360 Saar Zafrir: Xhibition Saba Tourist Bureau: D & D PR Sabal Financial: Idea Hall Sabbia Beach: Durée & Company, Inc. Sabey Intergate: LAK Public Relations, Inc. Sabre: Idea Grove Sachse Construction: Identity Sacks & Assocs.: R&J Strategic Communications Sacramento Independent Taxi Owners Assn., Inc. (S.I.T.O.A.): Revell Communications Safety 1st: 360PR+ Safety Today: Stevens Strategic Communications, Inc. Sagamore Spirits: 360PR+ Sage: Lewis Sage Software: LaunchSquad SageGlass: Brownstein Group SAIC: Stones River Group SailPoint: fama PR, Inc. Saint Alphonsus Regional Medical Center: Red Sky, Inc. Saint John's University: Strother Communications Group Saint Lucia Trade Export Promotion Agency: At The Table Public Relations Saint Mary's Hospital: CashmanKatz Saint Peter's Bay Luxury Resort & Residences: C&R Communications Saint Sava Cathedral: Berman Group, Inc., The Saint-Gobain: DRIVEN360; Hot Paper Lantern Saint-Gobain North America: Brownstein Group Saje: Nike Communications, Inc. Sakar: Resound Marketing Salamander Resort & Spa: Zimmerman Agency, The Salesforce: Brand Guild, The; JeffreyGroup Salesforce B2B Commerce: Walker Sands Sally Forster Jones Group: Murphy O'Brien Salt Creek Grille: Resound Marketing SALT Restaurant: Ballantines PR Salvation Army, The: EvClay Public Relations Salveson Stetson Group: Buchanan Public Relations LLC Samaritan Daytop Foundation: LAK Public Relations, Inc. Samsonite: Hollywood Agency Samsung: Allison+Partners; BerlinRosen; JeffreyGroup Samuel French: Keith Sherman and Assocs. Sam's Club: BRG Communications San Clemente Palace Kempinski, Venice: WEILL (Geoffrey Weill Associates, Inc.) San Francisco Ballet: Landis Communications Inc. San Francisco Dept. of Environment: Fineman PR San Francisco Symphony: Landis Communications Inc. San Francisco Travel: Landis Communications Inc. San Jose Water Co.: Singer Associates, Inc. San Ysidro Ranch: Ballantines PR Sanctuary for Families: LAK Public Relations, Inc. Sand Hill Property Co.: Singer Associates, Inc. Sandata: Makovsky Sanderling Resort: Murphy O'Brien Sandoz Pharmaceuticals: Rebel Gail Communications Sandstone Properties: Cerrell Associates, Inc. Sanford Area Growth Alliance: Development Counsellors International (DCI) Sanford Health: Goodman Media International, Inc. Sanofi: JPA Health Communications Sanofi Pasteur: AVENIR GLOBAL; Padilla SanPellegrino: Citizen Relations Santa Barbara Airport: BLAZE PR Santa Catalina Island Co.: Murphy O'Brien Santa Clara Stadium Authority: Singer Associates, Inc. Santa Clara University: Singer Associates, Inc. Santa Fe Group: Madison Alexander PR, Inc. Santa Margherita: 5W Public Relations Santa Maria Valley, California: KPS3 Santa Teresa: Nike Communications, Inc. Sante Cannabis: Energi PR SAP: CommCentric Solutions; PAN Communications, Inc.; Trier and Company SAP NS2: 5W Public Relations Sapoznik Insurance: Durée & Company, Inc. Sara Lee Frozen Bakery: O'Malley Hansen Communications Sarah Flint: ITB Sares Regis Group: Davies SAS: fama PR, Inc.; Lewis Sash Bag: GG Benitez & Associates Public Relations Saturday Academy: Bloom Communications Savannah College of Art & Design: Nike Communications, Inc. Savannah College of Art and Design: Fahlgren Mortine Savannah Economic Development Authority: Violet PR Save Mart, Lucky Grocery Stores: Singer Associates, Inc. Save the Redwoods League: Landis Communications Inc. Save-A-Lot: TVG Savencia: Kaplow Communications Savor Gastropub: MCA Public Relations Saxon Hotel, The: Imagine PR SCAI: BRG Communications

Scale Computing: Touchdown PR Scale Venture Partners: Bateman Group Scalyr: Bateman Group SCAN Foundation: Perry Communications Group, Inc. Scentered: Think Schaeffler Group Automotive: Bianchi Public Relations, Inc. Schindler Elevator: G&S Business Communications Schloss Elmau, Bavaria: WEILL (Geoffrey Weill Associates, Inc.) Schneider Electric: Lewis Scholastic Corporation: M Booth School Nutrition Association of CT: CashmanKatz School of the Art Institute of Chicago: TimeZoneOne SchoolsFirst Federal Credit Union: Idea Hall SCHOTT: Gregory FCA Schwan's Company (Edwards Desserts, Freschetta, Mrs. Smith's, Pagoda, Red Baron, Tony's): Carmichael Lynch Relate Scioto Biosciences: LaVoieHealthScience SCN Coalition, The: MorganMyers Scoliosis Care: Judge Public Relations, LLC Scotsman: Gatesman Scout: Magrino PR Scratch Financial: Judge Public Relations, LLC SCRUFF: SourceCode Communications Scuf Gaming: Gregory FCA Sea Island: NJF, an MMGY Global Company SEA LIFE Michigan: Identity Sea Pines Community Services Associates: Lou Hammond Group Seabourn Cruise Line: Hawkins International Public Relations Seagate Hotel & Spa, The, Delray Beach, FL: Hawkins International Public Relations Seagate Technology: Maize Marketing; Newell Public Relations Limited Seasons of Advice Wealth Management: RG Narrative Inc. Seatrade Cruise Global: Lou Hammond Group Sebago Footwear: AMP3 Public Relations Sebastian, The, Vail, CO: Hawkins International Public Relations Second Harvest Heartland: Bellmont Partners Secrets Resorts & Spas: rbb Communications SecureAge: Crenshaw Communications Securitas USA: Butler Associates, LLC Sedge brook: IVY Marketing Group, Inc. See Something Say Something: CashmanKatz Seed: Bateman Group Seek + Find restaurant: Dana Agency, The See's Candies: Allison+Partners SEI: Vested Seiler Skin: Markstein Selena USA: Falls Communications Selequity: Landis Communications Inc. Semmle: Bateman Group SEMpdx: Veracity Marketing Semperis: Madison Alexander PR, Inc. SEMRush: Walker Sands Semtech: Racepoint Global Sena Bluetooth: DRIVEN360 Senso: Think Sensyne Health: Consilium Strategic Communications Sentara Healthcare: rbb Communications Sentient Jet: Nike Communications, Inc. Sequana Medical: Consilium Strategic Communications Sequential Brands Group: AMP3 Public Relations Serafina Beach Hotel: Murphy O'Brien Sereno Hotels: Murphy O'Brien Serta: Motion Agency, Inc., The Server Farm: Hoyt Organization Inc., The Service Contract Industry Council: Sachs Media Group Service Employees International Union (SEIU): BerlinRosen ServiceChannel: Bateman Group ServiceMax: LaunchSquad Servicon: Cerrell Associates, Inc. Servidyne: Pietryla PR & Marketing SessionM: fama PR, Inc. Set Hotels, The: Lou Hammond Group Seth Greene: Farrow Communications Seven Rooms: Stuntman PR Seven Seas Music: Cataldi Public Relations Seventh Generation: Allison+Partners Sexy Hair: Allison+Partners Seyfarth Shaw: Ripp Media/Public Relations, Inc.

SF Planet: Firecracker PR SFJAZZ: Landis Communications Inc. SHA Wellness Clinic: Magrino PR Shake a Leg Miami: Pearson Associates, David Shake Shack: ICR Shake Shack (New Orleans): Gambel Communications Shane Co.: Voorhees Segal Communications ShareNow: Lewis Sharp: Peppercomm Sharps Technology, Inc.: Butler Associates, LLC Shawe Rosenthal: Weiss PR, Inc. Shelbourne, The, Dublin, Ireland: Hawkins International Public Relations Shell Point Retirement Community in Naples Florida: IVY Marketing Group, Inc. Sheraton Fisherman's Wharf: Ellipses Sheridan Capital: BackBay Communications Sherwin-Williams: Carmichael Lynch Relate; Falls Communications SHI: Gregory FCA Shields Healthcare Group: Rasky Partners, Inc. Shinola: lovio george | communications + design Shire: Ruder Finn Inc.; Tierney Shiseido: IW Group Shooters Waterfront Restaurant: Dana Agency, The SHOP 'n SAVE: Gatesman Shopgate: Ketner Group Communications Shopify: Strange Brew Strategies Shopkins Live!: Tellem Grody Public Relations, Inc. ShopRite Supermarkets (Wakefern): BML Public Relations Shoprunner: Tiernev Shore Capital Partners: BackBay Communications Shoreline Sightseeing: TimeZoneOne Showcase Cinemas: 360PR+ Shriners Hospitals for Children: CashmanKatz; Crosby Shula's Steakhouse (Orlando): TJM Communications, Inc. Shumaker, Loop & Kendrick, LLP: Falls Communications ShurTech Brands, LLC: Falls Communications SHVO: Nike Communications, Inc. Sidley Austin: Greentarget Global LLC Siebert Cisneros Shank & Co., L.L.C.: Butler Associates, LLC Siemens: Lewis Sierra Club: Caplan Communications LLC® Sift: PAN Communications, Inc. Sigfox: Version 2.0 Communications Signature Brands: Mower Signature Flight Support: Signal Group Signature Properties: Singer Associates, Inc. Signature Resolution: Bolt Public Relations Sikorsky: Tierney Silestone: Sharp Communications, Inc. Silgan: Hodges Partnership, The Silicon Line: Feintuch Communications Silicon Valley Bank: Prosek Partners Silk NY: AMP3 Public Relations Silk Road Medical: Merryman Communications Silver Chef: Yulu Public Relations Inc. Silver Hills: 360PR+ Silvercup Studios: Marino. Silverfort: Madison Alexander PR, Inc. SilverSpot: akhia communications Silverstein Properties: BerlinRosen; Global Strategy Group Simon & Garfunkel Story, The: Tellem Grody Public Relations, Inc. Simon Malls: BLAZE PR Simon Property Group: Motion Agency, Inc., The; Reputation Partners Simpler Trading: Caliber Corporate Advisers Simply Dresses: AMP3 Public Relations Simply Fit Board: Marketing Maven Public Relations SimplyProtein: CRC, Inc. Sims Metal Management: Singer Associates, Inc. Simulation Studios: Firecracker PR Sinai Health System: Jasculca Terman Strategic Communications Sinequa: Touchdown PR Singapore Exchange (SGX): Intermarket Communications (A Lansons Company) Singita: Imagine PR SiOnyx: Racepoint Global SIRION Biotech GmbH: LaVoieHealthScience Sisters of Charity Health System: Falls Communications Sita: Trevelino/Keller Sitara Collections: Goldman Communications Group, Inc. Sixgill: Gregory FCA

Sizzler: Fish Consulting SK Capital Partners: BackBay Communications Skanksa: MP&F Strategic Communications Skender: Akrete Skillsoft: Matter Communications Skinject: Buchanan Public Relations LLC Skip Scooters: Singer Associates, Inc. Sky Zone: Konnect Agency Skydeck Chicago: Zapwater Communications Skylight: Think SkyTrak: French | West | Vaughan Skyway 10K: Judge Public Relations, LLC SL Green: BerlinRosen Slate Property Group: Berman Group, Inc., The Sleep Better Georgia: Bloom Communications Sleep Cycle: Bospar Sleep Dallas: Bloom Communications Sleep Number: Makovsky Sleepy Hollow LDC: Nicholas & Lence Communications Slovenian Tourist Board: Imagine PR Small Business Administration: Marketing Maven Public Relations Smart Columbus: Fahlgren Mortine; Paul Werth Associates Smart Communications: Crenshaw Communications Smart Harbor: the10company Smart Kitchen Summit: Caster Communications, Inc. SmartCruiser.com: Hemsworth Communications Smarten Spaces: Gutenberg SmartInsure: Caster Communications, Inc. SMEG: 5W Public Relations Smirnoff: Taylor Smith & Nephew: Merryman Communications Smithfield Foods: Hunter Public Relations Smithville Fiber: MEK Group Smoothie King: SPM Communications, Inc. Snake River Sporting Club: C&R Communications Snowflake: Bospar Snowmass Base Village: Hundred Stories Snuggie: Marketing Maven Public Relations Soap Studio: Bacheff Communications SoapBox Soaps: Resound Marketing SobelCo: Durée & Company, Inc. SOC Telemed: Trevelino/Keller SoCal Gas: Davies SOCi: SourceCode Communications Social Monk: Murphy O'Brien Social Security Administration: Crosby Social Solutions: INK Communications Co. Socialbakers: Lewis SocialChorus: Lewis Societe Generale S.A. (SocGen): Intermarket Communications (A Lansons Company) Society for Healthcare Epidemiology of America: Reis Group, The Society of Industrial and Office Realtors (SIOR) - Chicago: Akrete Society of Interventional Radiology: Reis Group, The Society of Memorial Sloan Kettering Cancer Center, The: Sharp Communications, Inc. SodaStream: Pollack PR Marketing Group, The Sofar Sounds: Singer Associates, Inc. Sofitel Los Angeles at Beverly Hills: Ballantines PR Sofitel Rome Villa Borghese: KWE Partners Software AG: fama PR, Inc.; Newell Public Relations Limited Software Management, Inc.: Pietryla PR & Marketing Soko Glam: KWT Global Solage, An Auberge Resort: Murphy O'Brien Solaz, A Luxury Collection Resort, Los Cabos: Turner Solera Holdings: BizCom Associates Solid Waste Authority of Central Ohio: Paul Werth Associates Solidcore: LAK Public Relations, Inc. Soliddd: Feintuch Communications Solis Mammography: TrizCom Public Relations SoloGrid: Edge Communications, Inc. Solow Realty & Development: Geto & de Milly, Inc. Solstice Senior Living: MP&F Strategic Communications Sona Dermatology & MedSpa: Gatesman SONAE: AdvisIRy Partners Sonesta Fort Lauderdale Beach: Hemsworth Communications Soneva Resorts, Maldives & Thailand: WEILL (Geoffrey Weill Associates, Inc.) SonicWall: Highwire PR

Sonitrol Great Lakes: Logos Communications, Inc. Sonny's BBQ: Sachs Media Group Sonoma County Dept. of Health Services: Fineman PR Sonoma County Tourism Bureau: Lou Hammond Group Sonoma County Vintners: Lou Hammond Group Sonoma County Winegrowers: Lou Hammond Group Sonoma-Cutrer: Berk Communications Sony: JeffreyGroup; Keith Sherman and Assocs.; Landis Communications Inc. Sophia's Travel: Kundell Communications Sophos: March Communications SoulCycle: Brand Guild, The Soundwich: Stevens Strategic Communications, Inc. Source Cincinnati: Development Counsellors International (DCI) Sourcenext: Resound Marketing South Bay Hospital: Hoyt Organization Inc., The South Bay Independent Physicians Medical Group, Inc.: Hoyt Organization Inc., The South Carolina's Hammock Coast: Pineapple Public Relations South Dakota Governor's Office of Economic Development: Development Counsellors International (DCI) South Dakota Tourism: NJF, an MMGY Global Company South Florida Technology Alliance: Boardroom Communications, Inc. SouthCentral Foundation: Lovell Communications Southeast Venture Commercial Real Estate: Bradford Group, The Southern California Development Forum: Hoyt Organization Inc., The Southern California Edison: IW Group Southern California Partnership for Jobs: Cerrell Associates, Inc. Southern Co.: Story Partners Southern Idaho Economic Development Organization: Violet PR Southern Sandoval County Arroyo Flood Control Authority: Waite Company, The Southland Industries: Racepoint Global Southwest Value Partners: Stones River Group SouthWest Water Co.: Stephen Bradley & Associates LLC Southwestern Family of Companies: Agency H5 Sovos: KPS3 Space Center Houston: Lou Hammond Group Spagnolo Group Architecture: Berman Group, Inc., The Spanning: fama PR, Inc. SPARK for Autism: Health Unlimited Spark Pretty: AMP3 Public Relations SparkBeyond: Crenshaw Communications Sparkcentral: Firecracker PR Sparkling ICE by Talking Rain: 5W Public Relations Spartan Motors (NASDAQ:SPAR): Lambert SPBCFAWL: Durée & Company, Inc. Specht Development: Veracity Marketing Special Needs Group: Durée & Company, Inc. Speck: Mighty Spector Group: Impact PR & Communications Spectrem Group: Wilks Communications Group Spectrum Brands, Inc.: Imre, LLC Spectrum Health: Lambert Spence Diamonds: SPM Communications, Inc. Spencer Savings Bank: R&J Strategic Communications Spike's Tactical: Judge Public Relations, LLC Spine Care Institute: MCS Healthcare Public Relations SpinTransfer: Hoffman Agency, The Spirion: Catapult PR-IR Spitzer Engineering: LAK Public Relations, Inc. Splash: North 6th Agency, Inc. (N6A) Split: Touchdown PR Splunk: Highwire PR Sportime NY and John McEnroe Tennis Academy: Geto & de Milly, Inc. Sports 1 Marketing: Blaine Group, The Sports Car Market: Brandware SpotOn: Version 2.0 Communications sPower: Paul Werth Associates Spring Owl Asset Management: 5W Public Relations Springs in Naperville, The: IVY Marketing Group, Inc. Springs Window Fashions: Falls Communications Sprinkles: Turner Sprint: DRIVEN360; Glen Echo Group SPROUT: Falls Communications Sprout Social: Walker Sands SPYRUS: Madison Alexander PR, Inc. Square One Education Network (pro bono): Eisbrenner Public Relations Squire Patton Boggs LLP: kglobal SRF Ventures: Boardroom Communications, Inc.

SSH: March Communications SSH Communications Security: Nadel Phelan Inc. SSI Group: akhia communications St. Barts: Lou Hammond Group St. Francis College: Marino. St. Germain: Nike Communications, Inc. St. Joseph's University: Brian Communications St. Jude Children's Research Hospital: Finn Partners St. Louis Convention & Visitors Commission: Development Counsellors International (DCI) St. Louis Language Immersion School: Standing Partnership St. Louis Mental Health Board: Standing Partnership St. Petersburg/Clearwater: NJF, an MMGY Global Company St. Regis Bora Bora Resort: Ballantines PR St. Regis Deer Valley, UT: Lou Hammond Group St. Regis Maldives Vommuli Resort: Ballantines PR St. Thomas School: Boardroom Communications, Inc. STACK INFRASTRUCTURE: iMiller Public Relations Stafford London, The: Think Stage 773: Heron Agency Stahls Automotive Museum: Franco Stamford Police Assn.: Butler Associates, LLC Stamford Professional Fire Fighters Assn.: Butler Associates, LLC Standard Property Group: Berman Group, Inc., The Stanford Children's Hospital: Racepoint Global Stanford University: Idea Grove; Landis Communications Inc. Stanford University and Hospitals: Singer Associates, Inc. Stanislaus County Fireworks Safety Task Force: Revell Communications Stanley Black & Decker: Hollywood Agency Stanley Martin Homes: Bolt Public Relations Starbucks: Brandware Starbucks Coffee Co.: Edelman Starpoint Properties: Hoyt Organization Inc., The Starrett/Pembroke: Marino. Starwood Hotels & Resorts Starlab: Think Starwood Property Trust: ICR State of Indiana: kglobal State of Michigan: Piper & Gold Public Relations State of Missouri: TVG State of Nevada: KPS3 State of South Carolina: kglobal State University of New York System: Berman Group, Inc., The Staten Island Chamber of Commerce: Nicholas & Lence Communications StateView Hotel: Bolt Public Relations Statewide Abstract: GMG Public Relations, Inc. STATinMED Research: TrizCom Public Relations Statler The MCA Public Relations Statue Cruises and Events: Nicholas & Lence Communications Statue of Liberty - Ellis Island Foundation: Nicholas & Lence Communications Staub Leadership: Farrow Communications Staubli International: O'Malley Hansen Communications Stavros Niarchos Foundation: Goodman Media International, Inc. Steak 48: Agency H5 Stealth Communications: North 6th Agency, Inc. (N6A) Stealthbits Technologies: Madison Alexander PR, Inc. Steamfitters Local 638, New York: Butler Associates, LLC Steel Market Development Institute: Franco Steelcase: Hot Paper Lantern Steelpan: Hemsworth Communications Steiger Facial Plastic Surgery/Dr. Jacob D. Steiger: Durée & Company, Inc. Steinberg Sports & Entertainment: French | West | Vaughan Steiner + Associates: Identity Stella Adler Studio of Acting: TASC Group, The Stellar Management: Marino. STEM for All Video Showcase: Birnbach Communications Inc. Stems & Skins: Hemsworth Communications Step2: Falls Communications Stephens Group, The: BackBay Communications Stephens, Inc.: Sandy Hillman Communications Steri-Clean: Bolt Public Relations Steris: Falls Communications Sterling Bancorp, Inc.: Financial Profiles, Inc. Sterling Bay: Zapwater Communications Sterling National Bank: Hot Paper Lantern Sterling Vineyards: Nike Communications, Inc. Sterno: 360PR+ Stew Leonard's: Buzz Creators, Inc. Stifel: Intermarket Communications (A Lansons Company)

STIHL, Inc.: Imre, LLC Stirista: North 6th Agency, Inc. (N6A) Stitch Fix: Kaplow Communications Stoel Rives: Furia Rubel Communications, Inc. Stoli: MWWPR StonCor Canada: Roop & Co. StoneEagle F&I: Idea Grove Stoner's Pizza: Fish Consulting Stony Brook University Foundation: Cataldi Public Relations Stonyfield Organic: 360PR+ Storbyte: JPR Communications Storck USA: Agency H5 STORE Capital: Financial Profiles, Inc. StorONE: JPR Communications Storyblocks: 5W Public Relations Strata: Bliss Integrated Communication Strategic Capital: Berman Group, Inc., The Strategic Decisions Group/Wharton Business School: Schneider Associates Streamsong Resort (Florida): Zimmerman Agency, The Strength Genie: TrizCom Public Relations Stretch Zone: Fish Consulting; Trevelino/Keller STRmix, Ltd.: Weiss PR, Inc. Stroh Brewery Co.: Lambert Studer Group: Lovell Communications Studio Bank: Stones River Group Study Hotels: Think Stuttering Foundation: Curley Company STYLEBOP.com: Think SubApollo: AMP3 Public Relations Subaru: Global Strategy Group Subaru of America: MWWPR Subcontractors Trade Assn.: Berman Group, Inc., The Submer Technologies: Howard Consulting Group, Inc. Substance Abuse & Mental Health Services Administration (SAMHSA): Crosby Subway: Ruder Finn Inc. Sudberry Properties: Davies Suddath: Sachs Media Group SUEZ: GMG Public Relations, Inc. Suffolk Construction: Berman Group, Inc., The; rbb Communications Summerhill Homes: Murphy O'Brien Summit Health Management: Stanton Summit Malibu: Marketing Maven Public Relations Summit Therapeutics: Consilium Strategic Communications Sun Capital: Stanton Sun Chemical: Mower Sun Country Airlines: Carmichael Lynch Relate Sun Valley Resort: Murphy O'Brien Sunday Afternoons: Weinstein PR Sungard AS: Gregory FCA Sunovion: AVENIR GLOBAL Sunrise Springs Spa Resort, Santa Fe, NM: Hawkins International Public Relations Sunstar GUM®: Schneider Associates Suntory Holdings: APCO Worldwide Super Duper: Lewis Super Pet Expo: Reich Communications Super Plastronics (Kodak): Gutenberg Superior Data Strategies: Piper & Gold Public Relations SuperMicro: Hoffman Agency, The SuperSlow Zone: Farrow Communications SUPERVALU: Carmichael Lynch Relate SuReceta: Blaine Group, The Surf Ranch Florida: O'Donnell Agency Surgery Partners: Lovell Communications Susan G. Komen (Austin): INK Communications Co. Susan G. Komen Chicago: Mekky Media Relations Inc. Susan G. Komen L.A. County: Blaine Group, The Sutherland: Lewis Sutter Health: Landis Communications Inc. Swagelok: akhia communications; Falls Communications; G&S Business Communications Swallow Solutions: Falk Associates/Contact Swarovski: Nike Communications, Inc. Swedish Match: Hodges Partnership, The Sweetgreen: Brand Guild, The SwiftStack: JPR Communications Swimsuits for All: Turner

Swinerton: Idea Hall

Swisslog: Fahlgren Mortine Swissotel Chicago: Zapwater Communications SyllogisTeks: TVG Symbiotix Biotherapies, Inc.: LaVoieHealthScience Symphony CPG: Ketner Group Communications Synapse: A. Brown-Olmstead Associates, Ltd. Syncron: Crenshaw Communications SyncStream Solutions: Gregory FCA SynDaver: Judge Public Relations, LLC Synechron, Inc.: Makovsky Syngenta: G&S Business Communications Synthego: Bateman Group SYSTRA: Berman Group, Inc., The

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T Zero: Intermarket Communications (A Lansons Company) T-Fal: 5W Public Relations T-Hub: Gutenberg T-Mobile: Glen Echo Group T. Marzetti Co.: Fahlgren Mortine T. Rowe Price: Imre, LLC T.A. Barron: Goodman Media International, Inc. TA Associates: BackBay Communications Tachyum: JPR Communications Taco Bell: Judge Public Relations, LLC Taco John's: Champion Management Group Tacoma Pierce County EDB: Development Counsellors International (DCI) Tadashi Shoii: ITB Tahiti Tourism: NJF, an MMGY Global Company Tahiti Tourisme: Development Counsellors International (DCI) Takeya: Turner Talara Capital: Indicate Media Talenfeld Law: Boardroom Communications, Inc. Talia Jewelry: AMP3 Public Relations Talos Solutions: Weiss PR, Inc. TAMKO: Gatesman Tampa Hillsborough Economic Development Corp.: Development Counsellors International (DCI) Tandigm Health: Brian Communications Tando: Falls Communications Tang Hotpot: Stuntman PR TAO Chicago: Agency H5 Target: Kaplow Communications Targus: Lewis Taste of Buckhead: Hemsworth Communications Taste of Nova Scotia: Redpoint Tastykake: Zimmerman Agency, The Tata Global Beverages: Gutenberg Tauck: Redpoint Tavistock Development Co.: rbb Communications Taxpayers for Common Sense: Caplan Communications LLC® TC Transcontinental: G&S Business Communications TCI Powder Coatings: O'Malley Hansen Communications TCS Ancelus Database: MEK Group TCS Education System: Pietryla PR & Marketing TCS World Travel: Murphy O'Brien TD Ameritrade: Stanton TD Bank: Prosek Partners; Tierney TDK: Karbo Communications Tea Council of the USA: Pollock Communications Team Rita: Didit TeamHealth: Lovell Communications Teatulia: Champion Management Group Tech Mahindra: Intermarket Communications (A Lansons Company) Technogym: Nike Communications, Inc. Technology Assn. of Oregon: A.wordsmith Technology Recovery Group: Stevens Strategic Communications, Inc. Ted Baker: CRC Inc. Teen Cancer America: French | West | Vaughan TeenSafe: DRIVEN360 TEFAF/Maastricht Art Fairs: Sharp Communications, Inc. Tel Aviv Convention Center: Development Counsellors International (DCI) Tel Aviv Museum of Art: Xhibition Teladoc Health: ReviveHealth Telos: Merritt Group Temenos: BackBay Communications

Temple Economic Development Corp.: Development Counsellors International (DCI) Tempo Automation: Caster Communications, Inc. Tempur-Pedic: Finn Partners Ten-X: Hoyt Organization Inc., The Tenable: Bateman Group; Raffetto Herman Strategic Communications TENCEL(TM): AMP3 Public Relations Tencent: ICR; Ruder Finn Inc. Tenet: O'Donnell Agency Tenet Health: ReviveHealth Tennessee Dept. of Environment & Conservation: TVG Tennessee State Soccer Association: Stones River Group Tensing Pen Resort and Spa: Roop & Co. Teradata: Allison+Partners; RAM Communications Terra Gaucha Brazilian Steakhouse: At The Table Public Relations TerraFirma: A.wordsmith Tesla: Kivvit Tetra Bio Pharma: Energi PR Tetra Tech: Singer Associates, Inc. Teva Pharmaceuticals: Evoke PR & Influence Texas Assn. of Realtors: Pierpont Communications Inc. Texas Economic Development Corp.: Development Counsellors International (DCI) Texas International Produce Assn.: FullTilt Marketing Texas LNG: Davies Texas Tech: LDWW Group TGI Fridays: Champion Management Group; RunSwitch Thailand Board of Investment: Development Counsellors International (DCI) Thales: Nicholas & Lence Communications The Arc Baltimore: Weiss PR, Inc. The Bannister Hotel & Yacht Club: D & D PR The Beverly Hilton: Murphy O'Brien The Board of Tourism of La Paz: Zapwater Communications The Brodsky Organization: Xhibition The Cable Center: Bob Gold & Associates The Centers for Families and Children: Falls Communications The Centrale: Hundred Stories The Chamberlain: Hundred Stories The Christ Hospital: ReviveHealth The Coca-Cola Co.: Jackson Spalding The Coconut Collaborative: CRC, Inc. The Dannon Company: Pollock Communications The Danone International Institute: Pollock Communications The David and Lucile Packard Foundation: JPA Health Communications The Den, Bangalore: WEILL (Geoffrey Weill Associates, Inc.) The Discovery Orchestra: TASC Group, The The Dutch Miami, W South Beach: Brustman Carrino Public Relations The Edge Fitness: Hollywood Agency The Efendi Hotel: Xhibition The Fat Girl's Confidence Movement: Blaine Group, The The Florida Bar: Sachs Media Group The Food Network & Cooking Channel South Beach Wine & Food Festival: Brustman Carrino Public Relations The Goddard School: Konnect Agency The Havworth: Hundred Stories The Henry Ford: lovio george | communications + design The High Line Hotel: Xhibition The Hollywood Roosevelt: Murphy O'Brien The International Alliance of Theatrical Stage Employees: Tricom Associates, Inc. The Lighting Quotient: CashmanKatz The Lodge at Blue Sky: Murphy O'Brien The Loft/Wordplay: Bellmont Partners The Magnificent Mile Assn.: TimeZoneOne The Magnificent Mile Lights Festival: TimeZoneOne The Mayfair: Murphy O'Brien The MetroHealth Foundation: Falls Communications The Modern (Florida): Zimmerman Agency, The The Molly Ringwalds: Champion Management Group The Myers-Briggs Co.: MSR Communications, LLC The Nature Conservancy: G&S Business Communications; GreenSmith PR, LLC The New York Times: Keith Sherman and Assocs. The North American Menopause Society (NAMS): Falls Communications The Ohio 100: Stevens Strategic Communications, Inc. The Onion: Keith Sherman and Assocs. The Palms and The Shore Club, Turks & Caicos: J Public Relations The Parade Co.: lovio george | communications + design The Patron Spirits Co.: JeffreyGroup The Peninsula Beverly Hills: Murphy O'Brien

The Peninsula Hotels: Murphy O'Brien The Penn Mutual Life Insurance Co.: Gregory FCA The Physicians Foundation: JPA Health Communications The Poli House: Xhibition The Post Oak: Murphy O'Brien The Resort at Pedregal, Mexico: J Public Relations The Rex Pizza and Lobster: Buzz Creators, Inc. The Ritz-Carlton (multiple properties): J Public Relations The Ritz-Carlton Fort Lauderdale, F&B, Burlock Coast: Brustman Carrino Public Relations The Ritz-Carlton, Key Biscayne, F&B, Lightkeepers: Brustman Carrino Public Relations The Royal Portfolio, South Africa: WEILL (Geoffrey Weill Associates, Inc.) The Rum House: Champion Management Group The Salvation Army Adult Rehabilitation Center: Franco The Salvation Army – Eastern Michigan Division: Franco The Setai Galilee: Xhibition The Setai Tel Aviv: Xhibition The Sheen Center: Keith Sherman and Assocs. The Simple Greek: Buchanan Public Relations LLC The Society Hotel: Weinstein PR The Susan G. Komen Los Angeles County More Than Pink Walk: Blaine Group, The The Taubman Company: Conroy Martinez Group, The The Tylt: Karbo Communications The Vintage Club: Murphy O'Brien The Virginia Lottery: Padilla The Vitamin Shoppe: Hunter Public Relations The Wine Group: Hunter Public Relations The+Source: Wicked Creative Theatre Box: Sugar Factory/Sugar Factory American Brasserie, TCL Chinese Theatre, Nick Cannon's Wild 'N Out: Wicked Creative Theatre Within: Cataldi Public Relations Theatro: Ketner Group Communications Thee Tree House: Judge Public Relations, LLC Theia Group: Susan Davis International TheraCycle: Matter Communications Therapy: Wicked Creative Thermo Fisher Scientific: Greenough Brand Storytellers Thermodyne: Stevens Strategic Communications, Inc. TherOx: Merryman Communications theWit Hotel: Heron Agency Thierry Rabotin: Hollywood Agency Think Greenwich: Development Counsellors International (DCI) ThirdHome: Imagine PR This & That Concepts (Dibs, Ferris Wheelers, High Fives, Tiny Victories, Whippersnappers): Champion Management Group This is Alabama: Markstein Thomas Associates: Stevens Strategic Communications, Inc. Thomas Jefferson University and Hospitals: Devine + Partners Thomas Jefferson University Health: Lovell Communications Thompson Seattle: Murphy O'Brien Thompson Street Capital Partners: BackBay Communications Thomson Family Adventures: WEILL (Geoffrey Weill Associates, Inc.) Thomson Reuters: Pocket Hercules Thomson Reuters - Practical Law: R&J Strategic Communications Thomson Safaris, Tanzania: WEILL (Geoffrey Weill Associates, Inc.) Thor Industries (NYSE:THO): Lambert Thornburg Investment Management: Makovsky ThoughtSpot: Bateman Group Three60Fit: Mekky Media Relations Inc. TIAA: Prosek Partners; 360PR+ TIBCO: Ascendant Communications; Karbo Communications Ticer Technologies: Roop & Co. Ticktin Law Group: TransMedia Group Tidal: Berk Communications Tide: Taylor Tides Beach Club, ME: Redpoint Tiffany & Co.: Landis Communications Inc. Tiicker: Lambert Tillots Pharma: Standing Partnership Tilray: ICR Timberland: Coyne Public Relations Timbers Hokuala Kauai: Murphy O'Brien Timbers Resorts: Nike Communications, Inc. Time Zone One: Mekky Media Relations Inc. Times Square Advertising Coalition: Nicholas & Lence Communications Time's Up: Marino.

Timken: akhia communications Tinder: M Booth Ting: Weiss PR, Inc. TireRack.com: Brandware Tishman Speyer: Landis Communications Inc. TM Capital: Jackson Spalding TNT Fireworks: Revell Communications Toast: PAN Communications, Inc. Toco Warranty: rbb Communications Todd Gurley II: Berk Communications Toll Brothers: Davies; Geto & de Milly, Inc. Toluna: Indicate Media; North 6th Agency, Inc. (N6A) TomahawX: Silverline Communications Tomlyn: French | West | Vaughan Tommee Tippee: 360PR+ Tompkins Mahopac Bank: Impact PR & Communications TomTom: Lewis TOMY: Hollywood Agency Tonisity: MorganMyers Tony Awards: Keith Sherman and Assocs. Tony Robbins: JConnelly Too Faced Cosmetics: Think TopGolf: Cerrell Associates, Inc.; RunSwitch TOPO: North 6th Agency, Inc. (N6A) Torcon: R&J Strategic Communications Toronto Tourism: Turner Torrance Memorial Home Health & Hospice: Hoyt Organization Inc., The Torrance Memorial Medical Center: Hoyt Organization Inc., The Torreya Partners: LaVoieHealthScience Toscana Country Club: Murphy O'Brien Total Customized Revenue Management: Hemsworth Communications Total Wine & More: Pierpont Communications Inc. Toto USA: Fineman PR Tour de Troit: Robar Public Relations Tourism Australia: Citizen Relations Tourism Authority of Thailand: Development Counsellors International (DCI) TOURISM Santa Fe, NM: Lou Hammond Group Tourisme Montreal: Zapwater Communications Touro College: Marino. Town of Chelmsford: Schneider Associates Town of Taos Tourism Department: Waite Company, The Townhouse Management: RG Narrative Inc. Toyota: Allison+Partners Toyota Kirloskar: Gutenberg Toyota Motor Credit Corp.: Imre, LLC Toyota Motor Sales USA: Imre, LLC Toyota/Lexus: Jackson Spalding TPC Network (Corporate): Zimmerman Agency, The Tractor Supply Co.: Motion Agency, Inc., The Trade Desk: 5W Public Relations Tradeshift: Bateman Group Tradewind Aviation: Hawkins International Public Relations Trafalgar: Decker/Royal Traffic Group, The: Weiss PR, Inc. TransCelerate: Bliss Integrated Communication TransferWise: InkHouse Transource: Bravo Group Travel Alberta: Turner Travel and Adventure Show: Marketing Maven Public Relations Travel Manitoba: Zapwater Communications TravelBank: Mighty Travelers: Prosek Partners Travelers Indemnity Co., The: Imre, LLC Traveler's: Peppercomm TravelNevada: Fahlgren Mortine Travelocity: Citizen Relations Travelpro: 360PR+ TRAVELSAVERS: Decker/Royal Travis Frederick's Blocking Out Hunger: SPM Communications, Inc. Trek: 360PR+ Tremco Inc.: Roop & Co. TREVI Italian Restaurant: Wicked Creative Trex Co.: L.C. Williams & Associates Trex Company: AdvisIRy Partners Tri-County Regional Planning Commission: Piper & Gold Public Relations Triangle Equities: Marino. Tribeca Associates: Berman Group, Inc., The Tribute Collection: Ballantines PR

TriDerma: Bolt Public Relations Trifo: UPRAISE Marketing + Public Relations Trilogy Financial Services: Idea Hall Trimble Transportation: Bellmont Partners Trinity Church: BerlinRosen Trinity Health: ReviveHealth Trinity Health New England: CashmanKatz Trinity School: Geto & de Milly, Inc. Trinseo: Makovsky TriStar Products: Rosica Communications Triumvera Immunologics: LaVoieHealthScience Troon Pacific: Landis Communications Inc. Tropical Audubon Society: Pearson Associates, David Tropical Financial C.U.: Boardroom Communications, Inc. Tropical Smoothie Café: Fish Consulting; Snackbox Trucking Moves America Forward: Story Partners True REST Float Spa: TrizCom Public Relations Truluck's Seafood, Steak & Crab House: Motion Agency, Inc., The Trumark Homes: Murphy O'Brien TrustCore: Lovell Communications TRUSTe: Landis Communications Inc. TruValue Labs: Caliber Corporate Advisers truwhip: Kohnstamm Communications Tryall Club, The, Montego Bay, Jamaica: Hawkins International Public Relations Tschuggen Hotel Group: Imagine PR Tula Technology: Eisbrenner Public Relations Tulane University Freeman School of Business: Zehnder Communications TuneGO: Edge Communications, Inc. Tupperware: RF | Binder Partners, Inc. Turbonomic: fama PR, Inc. Turisme de Barcelona: Development Counsellors International (DCI) Turkish Airlines: Finn Partners Turneffe Island Resort: Caster Communications, Inc. Turner Construction: Bradford Group, The Turtle Bay Resort: Murphy O'Brien TVA: MP&F Strategic Communications Twilio: Highwire PR Twin Cities Habitat for Humanity: Beehive Strategic Communication Twin Peaks: Champion Management Group Two Harbors Investment Corp.: Financial Profiles, Inc. Two Roads Development: Lou Hammond Group Two Six Capital: BackBay Communications Ty Inc.: Snackbox Tyler Hilton: AMP3 Public Relations Tyndall Credit Union: Sachs Media Group Tyson Foods: Zapwater Communications

U

U by Uniworld: Decker/Royal
U.S. Army: kglobal
U.S. Bank: Carmichael Lynch Relate
U.S. Beet Sugar Assn.: Story Partners
U.S. Century Bank: EvClay Public Relations
U.S. Department of Defense: Susan Davis International
U.S. Department of Health and Human Services: Vanguard Communications
U.S. Dept. of Agriculture: Crosby
U.S. Dept. of Health & Human Services: Crosby
U.S. Highbush Blueberry Council: AVENIR GLOBAL; Padilla
U.S. Navy: kglobal
U.S. Pharmacopeia: JPA Health Communications
U.S. Silica: Falls Communications
U.S. Soccer: TVG
U.S. Tennis Assn. Pacific Northwest: A.wordsmith
U.S. Tsubaki: CBD Marketing/CBD Public Relations
Uber: Brian Communications; LaunchSquad; Lewis
Uberall: Crenshaw Communications
UC Berkeley: Landis Communications Inc.
UC Health: Lovell Communications
UCB, Inc.: Health Unlimited
UCSF: Landis Communications Inc.
UDR Development: Landis Communications Inc.
UES Management: Marino.
Ui Path: Version 2.0 Communications
UL: Allison+Partners
Ulrich Kellerer, Leadership Consultant: Farrow Communications
Ultimate Software: Bateman Group
Ultra Music Festival: Boardroom Communications, Inc.

UMass Amherst: Rasky Partners, Inc. Umpqua Bank: KCD PR Inc. - Top FinTech PR Firm Under Armour, Inc.: Imre, LLC Unequal Technologies Co.: Buchanan Public Relations LLC Unicoi State Park & Lodge: Hemsworth Communications UNICON Executive Education: Schneider Associates Unified Trust: Gregory FCA Unilever: Edelman; Weber Shandwick Union of Concerned Scientists: Caplan Communications LLC® Union Savings Bank: Brandware Union Square Partnership: Marino. Unique Hotels of Belize: Turner Unisys Public Sector: Merritt Group Unit4: Matter Communications United Capital Financial Partners: Gregory FCA United Egg Producers: Inspire PR Group United Electronics Group: Dixon/James Communications United Federal Credit Union: Pietryla PR & Marketing United Healthcare: Duffy & Shanley, Inc.; Trevelino/Keller United Illuminating: CashmanKatz United Illuminating Co., The: Mason Public Relations United Site Services: Didit United Soybean Board: Standing Partnership United Soybean Board (projects): MorganMyers United States Conference of Catholic Bishops (USCCB): Crosby United States Medical Licensing Examination: Buchanan Public Relations LLC United States Olympic Committee: Kivvit United Technologies: Bateman Group United Way: Falls Communications United Way of Broward County: Durée & Company, Inc. United Way of Central Maryland: Sandy Hillman Communications United Way of New York City: TASC Group, The United Way Orange County: Idea Hall UnitedHealthcare: Lovell Communications; Raffetto Herman Strategic Communications UnitedHealthcare (MS, LA, AL, FL): Gambel Communications UnitedHealthcare of Illinois: L.C. Williams & Associates Uniti Fashion: AMP3 Public Relations UnityPoint Health: Lovell Communications Univar: Falls Communications Universal Grammar: Walt & Company Communications Universal Pictures: Keith Sherman and Assocs. Universal Standard: Brand Guild, The University at Buffalo: Fahlgren Mortine University Liggett School: Franco University of Arizona: Caliber Group University of Chicago: Kivvit University of Chicago Booth School of Business, The: Intermarket Communications (A Lansons Company) University of Connecticut Genomics: CashmanKatz University of Guelph: Yulu Public Relations Inc. University of Hawaii - Shidler School of Business: Makovsky University of Maryland (Env. Studies): GreenSmith PR, LLC University of Maryland Medical Systems: Sandy Hillman Communications University of Maryland, Baltimore: Vanguard Communications University of Memphis: Stones River Group University of Minnesota: Strother Communications Group University of Minnesota Health: Beehive Strategic Communication University of Nevada School of Medicine: KPS3 University of New Mexico College of Fine Arts: Waite Company, The University of New Mexico Health Sciences: Waite Company, The University of Pittsburgh: Tierney University of Queensland: Gutenberg University of South Alabama Foundation: Stephen Bradley & Associates LLC University of South Carolina: kglobal University of South Florida: Vanguard Communications University of Virginia Darden School of Business: Coyne Public Relations Univest: Gregory FCA Univision: Goodman Media International, Inc.; the10company Uniworld Boutique River Cruises: Decker/Royal Unmetric: Indicate Media Unscripted Hotel Durham: Bolt Public Relations Unusual Ventures: Bateman Group UP Inspired Kitchen: Champion Management Group UP(st)ART Creative: Ballantines PR UpRamp: Matter Communications Upstate South Carolina Alliance: Development Counsellors International (DCI) Uptake: Walker Sands

Uptown Art Fair: Bellmont Partners UQM: Eisbrenner Public Relations Urban Commons: Murphy O'Brien Urban Land Institute: Berman Group, Inc., The Urban Land Institute, Los Angeles District: Hoyt Organization Inc., The Urban Plates: Zimmerman Agency, The Urban Prep Academies: Jasculca Terman Strategic Communications Urban Remedy: Konnect Agency Urban Skin Rx: First and Last PR Urgent Care Assn.: L.C. Williams & Associates Urgent Care for Children: Markstein US Centers for Disease Control and Prevention: Health Unlimited US Ecology: akhia communications US Tour Operators Assn.: Redpoint USA Mitchell Cancer Institute: JJPR Agency USA Rice Federation: Pollock Communications USA Swimming Foundation: Coyne Public Relations USA Triathlon: Pollack PR Marketing Group, The USAP Expo 2017: APCO Worldwide USC Judith and John Bedrosian Center: Hoyt Organization Inc., The USC Lusk Center for Real Estate: Hoyt Organization Inc., The USClaims: Furia Rubel Communications, Inc. Userful: UPRAISE Marketing + Public Relations Ushur: Harden Communications Partners USS Missouri: TVG USTA: Sharp Communications, Inc. Utomik: Lewis

V

V Foundation for Cancer Research, The: French | West | Vaughan V&E Restaurant Group: Dana Agency, The Vail Mountain Resorts: J Public Relations Vail Resorts Hospitality: J Public Relations Valeant: Energi PR Valencia Travel Peru: Turner Validity Finance (litigation funding): Ripp Media/Public Relations, Inc. Valley Bank: Conroy Martinez Group, The Valley Forge Tourism & Convention Board: Devine + Partners Value City Furniture / American Signature Inc.: Fahlgren Mortine Vanco: Caster Communications, Inc. Vanda Pharmaceuticals, Inc.: Makovsky Vanderbilt University Medical Center: ReviveHealth Vapiano: Pietryla PR & Marketing Varonis: Merritt Group Vassar-Warner Home: Impact PR & Communications Vault: March Communications Vayyar Imaging: BIGfish Communications VCU Health: AVENIR GLOBAL; MERGE Atlanta; ReviveHealth Vectura: Consilium Strategic Communications Vegas Valley Views: Wicked Creative Veggie Grill: Zapwater Communications Velas Resorts of Mexico: KWE Partners Velocity Fund Partners: Buchanan Public Relations LLC Velocity Mortgage Capital: CRC, Inc. Velocity Technology Solutions: Makovsky Velodyne LiDAR: Landis Communications Inc. Venable LLP: Makovsky Ventana Big Sur: Murphy O'Brien Ventev: Gregory FCA Ventra: Grisko LLC Venture Global: Story Partners Veolia: Rasky Partners, Inc. Veracode: Highwire PR Vericool: Makovsky Veritas: Lewis Veritas Farms: Durée & Company, Inc. Veritas Fine Cannabis: Wicked Creative; Wicked Creative Verizon: Makovsky; Rogers & Cowan; Weber Shandwick Verizon Foundation: Finn Partners Verizon Media Services: Crenshaw Communications Verizon Wireless: Identity; Tierney Vermont Agency of Commerce & Community Development: Development Counsellors International (DCI) Vermont Nut Free Chocolates: Matter Communications Verodin: Trier and Company Versant Health: Bliss Integrated Communication Vertical Bridge: Stanton

Vertiv: Fahlgren Mortine Verzasca Group: Boardroom Communications, Inc. Vesper: Hollywood Agency Vestas: Davies Vestiaire Collective: Think VetAdvisor: WordWrite Communications LLC Veterans Health Administration: Crosby Veterinary Emergency and Referral Group: Judge Public Relations, LLC Vetoquinol: French | West | Vaughan Vetstreet, Inc.: R&J Strategic Communications Vettec: Portavoce Public Relations VHB: Schneider Associates Via Hope: Bloom Communications Viceroy Snowmass: Turner Victory Capital: Financial Profiles, Inc. Victory Cruise Lines: Lou Hammond Group Victra: Bolt Public Relations Vidanta Cruises: Ballantines PR Vifor Pharma: AVENIR GLOBAL ViiV Healthcare: JPA Health Communications Vileda: Energi PR Villa Brown Jerusalem: Xhibition Villa Restaurant Group: BML Public Relations Village South, The: Durée & Company, Inc. Villanova University: Brian Communications Villency Design Group: Nike Communications, Inc. Vilynx: Goodman Media International, Inc. Vino Volo: Landis Communications Inc. Vins de Bordeaux: RF | Binder Partners, Inc. Vintage Wine Estates: Stuntman PR Vintra: Caster Communications, Inc. Violin Systems: JPR Communications Virgin: Makovsky Virgin Atlantic Airways: 360PR+ Virgin Voyages: rbb Communications Virginia Distillery: Hodges Partnership, The VIRginia International Raceway: Bolt Public Relations Virginia Tech (Apex Entrepreneurs program): GreenSmith PR, LLC Virginia Tourism Corp.: Lou Hammond Group Virginia's Community Colleges: Hodges Partnership, The Virsec: Madison Alexander PR, Inc. Virtusa/Polaris: Greenough Brand Storytellers Vision Council, The: Curley Company Visionary Women: Murphy O'Brien Visit Albuquerque: Turner Visit Alexandria, VA: Lou Hammond Group Visit Berkeley: Development Counsellors International (DCI) Visit Brussels: Development Counsellors International (DCI) Visit Buena Park: Development Counsellors International (DCI) Visit California: Development Counsellors International (DCI); NJF, an MMGY Global Company Visit Cheyenne: Turner Visit Dallas: NJF, an MMGY Global Company Visit Finland: Zapwater Communications Visit Houston: Turner Visit Huntington Beach: Development Counsellors International (DCI) Visit Idaho: Red Sky, Inc. Visit Jackson Mississippi: Development Counsellors International (DCI) Visit Natchez, MS: Lou Hammond Group Visit Nebraska: Turner Visit Norfolk, VA: Lou Hammond Group Visit North Carolina: J Public Relations Visit Oak Park: TimeZoneOne Visit Oakland: Development Counsellors International (DCI) Visit Sacramento, CA: Lou Hammond Group Visit Sandy Springs (GA): Pineapple Public Relations Visit Santa Barbara, CA: Lou Hammond Group Visit Sarasota County (FL): Pineapple Public Relations Visit Scotland: Development Counsellors International (DCI) Visit Seattle: Development Counsellors International (DCI) Visit SLO CAL: Turner Visit Tallahassee: Zimmerman Agency, The Visit Utah: J Public Relations Visiting Nurse Service of New York: Keith Sherman and Assocs. Vistex: Agency H5 Visual IQ, Inc.: Version 2.0 Communications Vita Coco: RF | Binder Partners, Inc. Vitabiotics (Perfectil): Kaplow Communications

VitaCup: GG Benitez & Associates Public Relations VitalSource: Stones River Group Vitamix: Falls Communications Vitas Healthcare: rbb Communications Vivaldi: North 6th Agency, Inc. (N6A) Vivitar: Resound Marketing Vivvi: North 6th Agency, Inc. (N6A) VOA Architecture: Berman Group, Inc., The Vocational Guidance Services: Falls Communications Voices Against Brain Cancer: 5W Public Relations Voices of the City: Tellem Grody Public Relations, Inc. Volk Protective Products: Stevens Strategic Communications, Inc. Voltea: CBD Marketing/CBD Public Relations Volunteers of America-Greater NY: LAK Public Relations, Inc. Volvo Group: French | West | Vaughan Vortex Aquatic: Birnbach Communications Inc. Vorti-Siv: Stevens Strategic Communications, Inc. Vorys, Sater, Seymour and Pease: Falls Communications Voya: Prosek Partners Voya Financial: BLH Consulting, Inc. VT Industries: Gatesman VTech/LeapFrog: Coyne Public Relations Vtex: SourceCode Communications VTS: Marino.

W

W Hotel: Brand Guild, The W Hotels Worldwide: Think W. L. Gore & Associates: Stanton Communications, Inc. W.K. Kellogg Foundation: Finn Partners Waitr: ICR Wake County Economic Development: Development Counsellors International (DCD) Walbridge: lovio george | communications + design Waldheim Cemetery: Falk Associates/Contact Waldorf Astoria: BerlinRosen Waldorf Astoria Beverly Hills: Ballantines PR Waldorf Astoria Hotels: Magrino PR Waldron Private Wealth: WordWrite Communications LLC Walgreens Gridiron Grill-Off Food, Wine & Music Festival: Hemsworth Communications Wall Street Horizon: Caliber Corporate Advisers Wallace Foundation: Crosby Walmart: APCO Worldwide; Calvert Street Group; Davies; Landis Communications Inc.; Markstein; Pierpont Communications Inc. Walmart Foundation: BRG Communications Walt Disney World Swan and Dolphin Resort: TJM Communications, Inc. Wandera: Merritt Group WannaRub Foods: Judge Public Relations, LLC Ward Village: Murphy O'Brien Warner Brothers: IW Group WASC Senior College & University Commission: Stones River Group Washington Hospital: Singer Associates, Inc. Waste Management: MWWPR WatchGang: Fox Greenberg Public Relations Water Tower Place: L.C. Williams & Associates WaterAid: Marketing Maven Public Relations Waterfront Beach Resort, a Hilton Hotel, The: Ballantines PR Waterfront, The: WordWrite Communications LLC Waterline Data: MSR Communications, LLC Waters Edge Wineries: Hemsworth Communications Wave Petunia: Zapwater Communications Wawa: Brownstein Group Way of Will: Mediafy Communications Waystar: Bateman Group WBEZ - Chicago Public Media: Grisko LLC WBUR: Greenough Brand Storytellers Wealth Management Group: Mekky Media Relations Inc. Weatherford Capital: BackBay Communications Webcor Obayashi Construction: Singer Associates, Inc. WebMD: Makovsky Webroot: Lewis Weihenstephan: BLAZE PR Weil-McLain: L.C. Williams & Associates Welch Allyn: Mower

Welch's: Padilla: Schneider Associates Wellmont Theater, The: Violet PR WellPet: 360PR+ Wells Fargo Advisors: TVG Wendy Hilliard Gymnastics Foundation: Nicholas & Lence Communications Wendy's: Fish Consulting Werner Co.: Imre, LLC West Health: Perry Communications Group, Inc. West Monroe Partners: Walker Sands West Palm Beach Downtown Development Authority: O'Donnell Agency West Town Chicago: Zapwater Communications West Virginia Dept. of Health and Human Resources: Fahlgren Mortine Westbrook Partners: Geto & de Milly, Inc.; Marino. Westchester Capital Management: Buttonwood Communications Group Westcon-Comstor: CommCentric Solutions westdrift Manhattan Beach: Murphy O'Brien Western Asset Mortgage Capital Corp.: Financial Profiles, Inc. Western Governors University: MP&F Strategic Communications Western New York Ford Dealers: Mower Western Union: Brownstein Group; Makovsky Westfalia Technologies: DPR Group, Inc. Westfield: IW Group Westgate (River Ranch, Cocoa Beach, Park City): Zimmerman Agency, The Westin Austin Downtown: Turner Westin Grand Cayman Resort & Spa, Grand Cayman, Cayman Island: Hawkins International Public Relations Westin Irving Convention Center at Las Colinas: MCA Public Relations Westin Nashville: Turner Westin Nashville Hotel: Heron Agency WETA: Greenough Brand Storytellers Wexford Health: Stephen Bradley & Associates LLC Wexford Health Sources: Sachs Media Group Wharton Business School: M Booth Wharton Properties: Berman Group, Inc., The Wheaton College Graduate School: TimeZoneOne Wheelabrator: Sandy Hillman Communications WhereScape: Touchdown PR Whey Protein Research Consortium: Pollock Communications Whirlpool Corp.: CBD Marketing/CBD Public Relations Whispering Angel: Magrino PR White Castle: Paul Werth Associates Whitebark Healthcare: MEK Group WhiteHat: Touchdown PR Whitehead Energy Solutions: Pietryla PR & Marketing WhiteOps: PAN Communications, Inc. Whitetail Club and Shore Lodge: Murphy O'Brien Whitney Museum, The: Finn Partners Whole Foods Market: Landis Communications Inc. Whole Foods Market 365: INK Communications Co. Why We Vaccinate: Howard Consulting Group, Inc. WhyHotel: North 6th Agency, Inc. (N6A) Wi-Fi Alliance: Highwire PR Wi-Tronix: Mekky Media Relations Inc. Wicket: KCD PR Inc. - Top FinTech PR Firm Wigwam, The, Litchfield, AZ: Hawkins International Public Relations Wilbur-Ellis: Peppercomm Wild Dunes Resort, SC: Lou Hammond Group Wild Republic: Stevens Strategic Communications, Inc. Wilderness Safaris: Hawkins International Public Relations Wilderness Society, The: Caplan Communications LLC® Wiley Rein: Signal Group William Grant & Sons: Magrino PR William J. and Dorothy K. O'Neill Foundation: Roop & Co. William James College: Schneider Associates William Lvon Homes: Financial Profiles, Inc. William O'Neil & Co.: Financial Profiles, Inc. William Penn Foundation: Devine + Partners William Rast: AMP3 Public Relations Williams Data Management: Marketing Maven Public Relations Williams Pipeline Company: Stephen Bradley & Associates LLC Williams Real Estate Co., Inc.: Marino. Williams-Sonoma, Inc.: ICR Williamson Medical Center: MP&F Strategic Communications Williamson-Dickie Manufacturing: Imre, LLC Willig, Williams & Davidson: Furia Rubel Communications, Inc. Willis Tower: Grisko LLC

Willis Towers Watson: Bliss Integrated Communication Willow Bend: Regan Luxury Willy's Mexicana Grill: Champion Management Group Wilmington Beaches & Convention Center: French | West | Vaughan Wilmington Trust: Peppercomm Wilshire Skyline: Murphy O'Brien Wilson Produce: FullTilt Marketing Windermere Real Estate: Veracity Marketing Windover Construction: Matter Communications Windstream: KWT Global Wine Institute: Fineman PR Winegard Co.: rbb Communications Wines of Germany: RF | Binder Partners, Inc. Winky Lux: Zapwater Communications Winton Capital: Prosek Partners Wipro PES: Gutenberg Wirecard: Vested Wisconsin Economic Development Corp.: Development Counsellors International (DCI) Wissahickon Valley Watershed Assn .: Buchanan Public Relations LLC WiSuite: Pietryla PR & Marketing Witherington Construction: JJPR Agency WiTricity Corp.: Version 2.0 Communications Witt/Kieffer: Goodman Media International, Inc. Wix.com: Lewis WNYC-Radio: Cataldi Public Relations Wolters Kluwer Legal & Regulatory: Marino. Wolverine Worldwide: 360PR+ Wolverine Worldwide (NYSE:WWW): Lambert

Women in the Arts and Media Coalition: Goldman Communications Group, Inc.
Women Presidents' Organization: Marketing Maven Public Relations
Women Rocking Wall St.: KCD PR Inc. - Top FinTech PR Firm
Women's Center for Entrepreneurship Corp.: R&J Strategic Communications
Women's Industry Network: Falls Communications
Women's Business Enterprise Council: Buchanan Public Relations LLC
Wood Partners: Singer Associates, Inc.
Woodlands Resort, The, The Woodlands, TX: Hawkins International Public Relations
Woods Services: Devine + Partners
Woodside Homes: BLAZE PR

Women Deliver: Health Unlimited

Woodside Hotel Group: C&R Communications Woodstock Inn & Resort, VT: Redpoint Work Shield: Bolt Public Relations WorkFusion: Idea Grove Workhuman: Greenough Brand Storytellers Workiva: ICR Workmen's Circle: Goldman Communications Group, Inc. Workspring: Dixon/James Communications World Affairs Council of Philadelphia: Buchanan Public Relations LLC World Federation of Hemophilia: KYNE World Games Birmingham 2021, The: Markstein World Government Summit: APCO Worldwide World of Whirlpool: Motion Agency, Inc., The World Turtle Day®: Tellem Grody Public Relations, Inc. World Vision: Wilks Communications Group World Wide Technology: TVG World Wildlife Fund: GreenSmith PR, LLC Worldwide Clinical Trials: MERGE Atlanta Wow Bao: Heron Agency WowWee: Resound Marketing Wrangler: French | West | Vaughan Wright Heerema Architects: Akrete Writers Guild Initiative: Goldman Communications Group, Inc. Writers Guild of America, East: Goldman Communications Group, Inc. WTNH-ABC: CashmanKatz WTR: Judge Public Relations, LLC WTTW WFMT: Grisko LLC Wusthof: Nike Communications, Inc. WWCOT Architects (Now DLR Group): Hoyt Organization Inc., The

WX Inc. – New York Women Executives in Real Estate: Berman Group, Inc., The Wyndham Hotels & Resorts (Brands: Super 8, Days Inn, Howard Johnson, Travelodge, Microtel): Citizen Relations Wyndham Worldwide: Hunter Public Relations Wynn Las Vegas and AEG Presents: Rogers & Cowan Wythe Hotel: BerlinRosen

X, Y, Z

Xavient Information Systems: Makovsky Xavier Mortimer's Magical Dream: Wicked Creative Xerox: Landis Communications Inc. Xfinity Communities: Lewis XG Sciences: Silverline Communications Xiaomi: Lewis Xontogeny LLC: LaVoieHealthScience XPRIZE Foundation: Merryman Communications Xtraction Services, LLC: Marino. Xtralis: Communications 21 XV Beacon, Boston, MA: Hawkins International Public Relations XYPRO Technology: Marketing Maven Public Relations Y2Y: Mason Public Relations Yachtsman Hotel & Marina Club, ME, The: Redpoint Yale New Haven Health: Mason Public Relations Yanfeng Automotive Interiors: Bianchi Public Relations, Inc. Yellowtail Wines: Zapwater Communications Yeti: ICR Yez Corp.: Edge Communications, Inc. YI Technology: Brandware Yin and Yan Nutrition for Dogs: Farrow Communications YKK America: Imre, LLC YLT Red, LLC - The Steakhouse: Falls Communications YMCA of Austin: Bloom Communications YMCA of Greater Pittsburgh: WordWrite Communications LLC YO! Sushi: Stuntman PR Yona New York fashions: Goldman Communications Group, Inc. Yonkers Tennis Center: Buzz Creators, Inc. Yoola: North 6th Agency, Inc. (N6A) Yorktel: R&J Strategic Communications Yotpo: SourceCode Communications YouDecide: North 6th Agency, Inc. (N6A) Youfit Health Clubs: Zimmerman Agency, The YouScience: Stones River Group YouTube Music: Rogers & Cowan YSL Beaute: Nike Communications, Inc. YTL Hotels: Imagine PR Yvel: Berk Communications YWCA Cleveland: akhia communications Z-Wave Alliance: Caster Communications, Inc. ZAGG: Lewis Zahroof Valves: Firecracker PR Zailab: SourceCode Communications Zalaris: CommCentric Solutions Zaner-Bloser: Paul Werth Associates Zangmeister Center: Paul Werth Associates Zara Realty Holdings Corp.: Butler Associates, LLC Zcash: Strange Brew Strategies ZCP/DermSource: Marino. Zeckendorf Development: Geto & de Milly, Inc. ZeeVee: Feintuch Communications Zell Lurie Institute for Entrepreneurial Studies: Version 2.0 Communications Zenefits: LaunchSquad ZenFi Networks: iMiller Public Relations Zenodro Homes: Durée & Company, Inc. ZERO Motorcycles: DRIVEN360 Zerto: Touchdown PR Zeta Global: 5W Public Relations Zetlin & DeChiara LLP: LAK Public Relations, Inc. Zeus Living: Bateman Group ZICO Coconut Water: 5W Public Relations Zillion: March Communications Zix: March Communications Zoetis: Covne Public Relations Zoetis LLC: Imre, LLC Zuhair Murad: ITB Zumba Fitness: Lewis Zutano: Duffy & Shanley, Inc. Zynerba Pharmaceuticals: Evoke PR & Influence Zynstra: Ketner Group Communications Zype: Catapult PR-IR

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