

## OFF39 Postage & Mail Processing Equipment, Accessories, Service & Supplies

Price Sheet

### Contact Information Form for Bidders

This workbook contains 9 worksheets (not including this page), visible as tabs at the bottom of this document. All bidders must fill out *all* sheets that pertain to the category in which they are bidding. Failure to fill out required sheets may result in disqualification.

Your Name	Russell Rodd
Email	<a href="mailto:russell.rodd@pb.com">russell.rodd@pb.com</a>
Phone	860-680-3586

Bidders must fill in ALL fields below. Contact Information should be that of the Bidder's Contract Manager.

Company Name	Contact Name	Title	Address	City	State	ZIP	Phone	Fax	Email
Pitney Bowes	Russell Rodd	Director, Government Accounts-East Region	27 Waterview Dr	Shelton	CT	06484	860-680-3586	NA	<a href="mailto:Russell.Rodd@PB.com">Russell.Rodd@PB.com</a>

Mail Machines, Accessories and Supplies															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
<b>DELETIONS</b>															
<b>ADDITIONS</b>															
						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.									
											Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA				
1F29		DESKTOP THERMAL ROLL PRINTER	\$540.00	13%	\$469.80	\$35.20	\$0.00	\$5.13	\$0.00	\$19.24	1.4%	\$16.84	1.7%	\$15.22	1.8%
1FA2		BASIC ACCOUNTING (100 DEPT)	\$340.00	21%	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.20	1.4%	\$7.45	1.4%	\$6.38	1.8%
1FAE		BASIC ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
1FAH		BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
1FAW		SENDPRO P SERIES DFSWORKS INTERFACE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
1FR3		USPS PRESORT/EXTRA RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
1FR4		USPS BRA RATES	\$510.00	18%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.36	1.4%	\$11.63	1.4%	\$9.95	1.8%
1FY8		95 LPM FEATURE	\$1,350.00	40%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.70	1.4%	\$22.44	1.4%	\$19.20	1.8%
1FY9		70 LPM FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
3CES		DM300C BASE	\$0.00	0%	\$0.00	\$82.40	\$0.00	\$7.66	\$0.00	\$5.11	1.4%	\$5.75	1.4%	\$6.13	1.8%
4CES		DM440C BASE	\$0.00	0%	\$0.00	\$299.20	\$0.00	\$27.80	\$0.00	\$18.53	1.4%	\$20.85	1.4%	\$22.24	1.8%
APA2		100 DEPT ANALYTICS	\$625.00	25%	\$469.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.04	1.4%	\$12.99	1.4%	\$11.13	1.8%
APA4		500 DEPT ANALYTICS	\$1,350.00	25%	\$1,013.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.64	1.4%	\$28.06	1.4%	\$24.01	1.8%
APA5		1000 DEPT ANALYTICS	\$1,520.00	25%	\$1,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.99	1.4%	\$31.58	1.4%	\$27.02	1.8%
ADP7		2000 DEPT ANALYTICS	\$1,835.00	25%	\$1,377.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.09	1.4%	\$38.14	1.4%	\$32.63	1.8%
APA9		3000 DEPT ANALYTICS	\$2,360.00	25%	\$1,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.53	1.4%	\$49.03	1.4%	\$41.95	1.8%
APAC		ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APAV		ACCOUNTING LEVEL AV (25)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APAX		COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APAY		COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
AZ4Z		COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APB1		ACCOUNTING DEVICES (2)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APB2		ACCOUNTING DEVICES (10)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APB3		ACCOUNTING DEVICES (100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APB4		ACCOUNTING DEVICES (500)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APBC		COST ACCOUNTING ENABLER C SERIES	\$500.00	0%	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.21	1.4%	\$17.39	1.4%	\$17.19	1.8%
APDM		COST ACCOUNTING DATA MIGRATION	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	1.4%	\$7.10	1.4%	\$6.07	1.8%
APDN		COST ACCOUNTING SETUP	\$200.00	13%	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.59	1.4%	\$0.48	1.4%	\$0.41	1.8%
ADDP		COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	\$200.00	13%	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	\$5.94	1.4%	\$4.81	1.4%	\$4.12	1.8%
APFB		CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	21%	\$122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.24	1.4%	\$3.41	1.4%	\$2.92	1.8%
APFP		CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	21%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.21	1.4%	\$3.41	1.4%	\$2.92	1.8%
APFB		COLOR GRAPHICS PRINTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APFD		ENERGY STAR ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APFM		LASER PRINTER ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APGZ		CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	19%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	1.4%	\$23.85	1.4%	\$20.41	1.8%
APX3		SENDPRO P SERIES -W1110 PRINTER BUNDLE	\$2,500.00	13%	\$2,175.50	\$66.01	\$0.00	\$6.13	\$0.00	\$78.36	1.4%	\$64.75	1.4%	\$56.36	1.8%
APSA		130 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APSB		160 LPM SPEED	\$785.00	35%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.48	1.4%	\$14.15	1.4%	\$12.11	1.8%
APSC		180 LPM SPEED	\$2,610.00	35%	\$1,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.04	1.4%	\$40.23	1.4%	\$34.23	1.8%
APSD		130/70 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APSE		160/95 LPM SPEED	\$1,835.00	35%	\$1,193.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.80	1.4%	\$33.05	1.4%	\$28.27	1.8%
APSF		180/115 LPM SPEED	\$4,195.00	35%	\$2,727.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.26	1.4%	\$75.54	1.4%	\$64.63	1.8%
APSG		165/105 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
APSH		200/135 LPM SPEED	\$1,560.00	40%	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.01	1.4%	\$25.83	1.4%	\$21.83	1.8%
APSJ		270/170 LPM SPEED	\$6,295.00	40%	\$3,777.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.17	1.4%	\$104.62	1.4%	\$89.51	1.8%
APSK		310/205 LPM SPEED	\$13,645.00	40%	\$8,187.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.00	1.4%	\$226.78	1.4%	\$194.03	1.8%
AZBA		SENDPRO P1000 SERIES	\$7,310.00	36%	\$4,660.13	\$202.90	\$0.00	\$18.85	\$0.00	\$117.95	1.4%	\$114.23	1.4%	\$125.53	1.8%
AZBB		SENDPRO P2000 SERIES	\$13,990.00	36%	\$8,903.44	\$490.03	\$0.00	\$45.52	\$0.00	\$252.59	1.4%	\$205.19	1.4%	\$176.95	1.8%
AZBC		SENDPRO P3000 SERIES NON-WOW	\$13,260.00	36%	\$8,466.17	\$1,365.79	\$0.00	\$126.88	\$0.00	\$374.13	1.4%	\$329.67	1.4%	\$302.15	1.8%
AZBD		SENDPRO P3000 SERIES WOW	\$19,310.00	36%	\$12,368.64	\$1,365.79	\$0.00	\$126.88	\$0.00	\$507.60	1.4%	\$437.77	1.4%	\$394.64	1.8%
AZBE		SENDPRO P SERIES MONO PRINT MODULE	\$0.00	0%	\$0.00	\$368.80	\$0.00	\$34.26	\$0.00	\$22.84	1.4%	\$25.70	1.4%	\$27.41	1.8%
AZBF		SENDPRO P1000 COLOR PRINT MODULE	\$2,095.00	36%	\$1,347.00	\$460.00	\$0.00	\$42.73	\$0.00	\$74.22	1.4%	\$69.08	1.4%	\$65.87	1.8%
AZBG		BLACK GRAPHICS UPGRADE	\$720.00	16%	\$605.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.69	1.4%	\$16.74	1.4%	\$14.34	1.8%
AZBK		ENERGY STAR ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
AZBL		SENDPRO P2000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	1.4%	\$32.05	1.4%	\$34.18	1.8%
AZBM		SENDPRO P3000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	1.4%	\$32.05	1.4%	\$34.18	1.8%
AZCG		SENDPRO P1500 SERIES PACKAGE (120/60 LPM)	\$9,660.00	23%	\$7,465.00	\$453.26	\$0.00	\$40.50	\$0.00	\$44.11	1.4%	\$40.96	1.4%	\$42.26	1.8%
BA52		BUSINESS ANALYSIS - WHITE GLOVE FOLLOW UP SERVICE	\$525.00	16%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.08	1.4%	\$12.22	1.4%	\$10.45	1.8%
BA53		BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE	\$525.00	16%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.08	1.4%	\$12.22	1.4%	\$10.45	1.8%
BMZ1		SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
C200		SENDPRO C200	\$610.00	16%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15.54	1.4%	\$12.59	1.4%	\$10.77	1.8%
C300		SENDPRO C300	\$1,410.00	16%	\$990.22	\$94.40	\$0.00	\$8.77	\$0.00	\$34.59	1.4%	\$29.85	1.4%	\$26.93	1.8%
C400		SENDPRO C400	\$2,210.00	16%	\$1,607.11	\$172.80	\$0.00	\$16.05	\$0.00	\$65.66	1.4%	\$56.56	1.4%	\$50.93	1.8%
CP-602B		MODULAR TABLE - 60 IN.	\$1,255.00	15%	\$1,064.74	\$0.00	\$0.00	\$0.00	\$0.00	\$36.41	1.4%	\$29.49	1.4%	\$25.23	1.8%
CP-722B		MODULAR TABLE - 72 IN.	\$1,350.00	15%	\$1,145.34	\$0.00	\$0.00	\$0.00	\$0.00	\$39.17	1.4%	\$31.73	1.4%	\$27.14	1.8%
ENPP		E-CERTIFIED/EBR PRODUCTIVITY PACK	\$1,635.00	16%	\$1,373.40	\$0.00	\$0.00	\$0.00	\$0.00	\$46.97	1.4%	\$38.04	1.4%	\$32.55	1.8%
F9DD		USPS SPECIAL SERVICES WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	1.4%	\$0.00	1.4%	\$0.00	1.8%
F9DS		MAIL MACHINE TUNE UP	\$436.00	17%	\$361.88	\$0.00	\$0.00	\$0.00	\$0.00	\$12.38	1.4%	\$10.02	1.4%	\$8.58	1.8%
F9SL		PC METER CONNECT INSTALL	\$102.00	16%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.94	1.4%	\$2.38	1.4%	\$2.04	1.8%
H59E		SENDPRO DESKTOP SENDKIT	\$640.00	13%	\$555.50	\$0.00	\$0.00	\$0.00	\$0.00	\$19.01	1.4%	\$15.40	1.4%	\$13.17	1.8%
H59F		SENDPRO NETWORKED SENDKIT	\$1,590.00	13%	\$1,382.00	\$54.40	\$0.00	\$5.87	\$0.00	\$18.87	1.4%	\$14.26	1.4%	\$12.96	1.8%
M07-6801		STORAGE TABLE - 68 IN.	\$1,352.00	15%	\$1,147.04	\$0.00	\$0.00	\$0.00							

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SL-SPMWK01		SENDPRO WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPV8		LASER PRINTER	\$675.00	19%	\$675.00	\$140.00	\$0.00	\$13.01	\$0.00	\$31.76	14%	\$28.46	14.7%	\$26.41	14.8%
SVBA		GREEN DM300C DIGITAL MAILING SYSTEM	\$1,310.00	15%	\$1,114.40	\$144.80	\$0.00	\$13.45	\$0.00	\$46.98	14%	\$40.88	14.7%	\$37.10	14.8%
SVWA		SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	19%	\$1,755.00	\$0.00	\$0.00	\$59.24	\$0.00	\$86.06	14%	\$80.06	14.7%	\$74.12	14.8%
SVWB		BRIDGE FOR SENDPRO P SERIES CONSOLE	\$475.00	32%	\$322.50	\$0.00	\$0.00	\$0.00	\$11.12	14%	\$9.00	14.7%	\$7.91	14.8%	
SVWC		DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	25%	\$825.00	\$0.00	\$0.00	\$0.00	\$28.15	14%	\$22.80	14.7%	\$19.51	14.8%	
SVWD		ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$260.00	18%	\$212.00	\$0.00	\$0.00	\$0.00	\$7.25	14%	\$5.87	14.7%	\$5.02	14.8%	
SVXA		DM475 DIGITAL MAILING SYSTEM	\$7,860.00	36%	\$5,020.00	\$337.60	\$0.00	\$31.36	\$0.00	\$192.59	14%	\$162.57	14.7%	\$144.06	14.8%
SVXB		DM475 PRO DIGITAL MAILING SYSTEM	\$9,960.00	16%	\$8,367.60	\$337.60	\$0.00	\$31.36	\$0.00	\$307.04	14%	\$255.29	14.7%	\$223.39	14.8%
UXDLAAB		DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	15%	\$708.41	\$0.00	\$0.00	\$24.23	\$0.00	\$19.62	14%	\$17.62	14.7%	\$16.70	14.8%
ZH00		C SERIES BASE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
HZ80001		DROP STACKER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
HZ80002		SCALE OPENING COVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
MP00098		MP82 SCALE-MOUNTED DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
MP00099		MP82 REMOTE DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
MP81		C SERIES INTEGRATED SCALE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%
MP82		C SERIES REMOTE DISPLAY SCALE	\$0.00	0%	\$0.00	\$22.40	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%
ZH24		MANUAL WEIGHT ENTRY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZH25		ZH00 40 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZH26		ZH00 50 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZH27		ZH00 65 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZH36		AUTO INSCRIPTIONS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZH37		AUTO AD SLOGANS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHC2		SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHC3		SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHC4		SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD1		STANDARD AD SLOGAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD2		STANDARD INSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD3		CUSTOM AD SLOGAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD4		CUSTOM INSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD5		USPS RATES WITH METERED LETTER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD6		USPS RATES WITH STAMPED LETTER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHD9		RETAIL GROUND LOR	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
ZHWL		5LB WEIGHING OPTION FOR MP81 SCALE	\$795.00	16%	\$671.65	\$0.00	\$0.00	\$0.00	\$22.97	14%	\$18.60	14.7%	\$15.92	14.8%	
ZH01		5LB WEIGHING OPTION FOR MP82 SCALE	\$825.00	16%	\$691.60	\$0.00	\$0.00	\$0.00	\$23.65	14%	\$19.16	14.7%	\$16.39	14.8%	
ZHW4		10LBS WEIGHING OPTION FOR MP81 SCALE	\$1,295.00	44%	\$719.37	\$0.00	\$0.00	\$0.00	\$24.60	14%	\$19.93	14.7%	\$17.05	14.8%	
ZH02		10LB WEIGHING OPTION FOR MP82 SCALE	\$1,325.00	20%	\$1,060.50	\$0.00	\$0.00	\$0.00	\$36.27	14%	\$29.38	14.7%	\$25.13	14.8%	
ZHW1		15LBS WEIGHING OPTION FOR MP81 SCALE	\$1,795.00	32%	\$1,212.00	\$0.00	\$0.00	\$41.45	14%	\$33.57	14%	\$28.72	14.7%	\$24.81	14.8%
ZH13		30 LBS C SERIES EXTERNAL SCALE	\$2,820.00	22%	\$2,193.11	\$0.00	\$0.00	\$0.00	\$75.00	14%	\$60.75	14.7%	\$51.98	14.8%	
ZH15		70 LBS C SERIES EXTERNAL SCALE	\$3,145.00	22%	\$2,445.87	\$0.00	\$0.00	\$83.65	14%	\$67.25	14%	\$57.97	14.7%	\$49.77	14.8%
LE35		SENDPRO C200/C300/C400 LABEL PRINTER	\$540.00	16%	\$452.68	\$0.00	\$0.00	\$0.00	\$15.48	14%	\$12.54	14.7%	\$10.73	14.8%	
BC00		DM475C PRINTER/BASE	\$0.00	0%	\$0.00	\$226.40	\$0.00	\$0.00	\$21.03	14%	\$0.00	14.7%	\$0.00	14.8%	
GWB-M		BROTHER QL-700 THERMAL PRINTER	\$129.00	20%	\$103.20	\$0.00	\$0.00	\$3.53	\$0.00	\$4.56	14%	\$2.86	14.7%	\$2.45	14.8%
CU00		BLUETOOTH ENABLED DIMENSIONING DEVICE	\$800.00	20%	\$640.00	\$0.00	\$0.00	\$0.00	\$21.89	14%	\$17.73	14.7%	\$15.17	14.8%	
CA21		SENDPRO CA25 - SENDPRO BUNDLE	\$1,190.00	20%	\$952.00	\$22.40	\$0.00	\$2.08	\$0.00	\$22.56	14%	\$20.56	14.7%	\$18.56	14.8%
CA22		SENDPRO CA25 - SENDPRO PLUS BUNDLE	\$3,590.00	20%	\$2,872.00	\$22.40	\$0.00	\$2.08	\$0.00	\$70.86	14%	\$69.11	14.7%	\$60.11	14.8%
CA25		SENDPRO CA25	\$795.00	20%	\$636.00	\$0.00	\$0.00	\$0.00	\$21.75	14%	\$17.62	14.7%	\$15.07	14.8%	
PSA		PROFESSIONAL INSTALLATION (LV)	\$206.00	20%	\$164.80	\$0.00	\$0.00	\$5.64	\$0.00	\$5.64	14%	\$4.56	14.7%	\$3.91	14.8%
MET-A		METER EQUIPMENT - C SERIES	\$513.00	24%	\$390.00	\$0.00	\$0.00	\$0.00	\$13.34	14%	\$10.80	14.7%	\$9.24	14.8%	
MET-B		METER EQUIPMENT - DM400	\$456.00	20%	\$364.80	\$0.00	\$0.00	\$0.00	\$11.29	14%	\$9.14	14.7%	\$7.82	14.8%	
MET-C		METER EQUIPMENT - P SERIES, LV	\$909.00	20%	\$727.20	\$0.00	\$0.00	\$0.00	\$22.23	14%	\$18.01	14.7%	\$15.51	14.8%	
MET-D		METER EQUIPMENT - P SERIES, HV	\$909.00	37%	\$575.00	\$0.00	\$0.00	\$0.00	\$19.67	14%	\$15.93	14.7%	\$13.63	14.8%	

**Openers & Accessories**

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
<b>DELETIONS</b>															
<b>ADDITIONS</b>															
						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.									
Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.															
DLA2		DL200™ LETTER OPENER	\$3,145.00	16%	\$2,641.80	\$228.80	\$0.00	\$21.26	\$0.00	\$104.52	14%	\$89.13	14.7%	\$79.62	14.8%
DLA3		DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	16%	\$4,662.00	\$516.00	\$0.00	\$47.94	\$0.00	\$191.40	14%	\$165.10	14.7%	\$148.84	14.8%

Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
		<b>DELETIONS</b>													
		<b>ADDITIONS</b>													
Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we						Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + S/LA.									
D190012		VERTICAL POWER LOCALIZATION KIT - US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
D190K		SECOND STACKER FOR TANDEN BELT STACKER	\$0.00	0%	\$0.00	\$1,191.00	\$1,191.00	\$0.00	\$0.00	\$1,191.00	14%	\$33.46	\$33.46	\$14.23	14.8%
DI0Y		PRODUCTION REPORTS PACKAGE INCLUDES MONITOR, PC AND C	\$5,150.00	24%	\$3,932.73	\$451.20	\$451.20	\$0.00	\$44.92	\$0.00	\$162.45	14%	\$140.38	14%	\$126.75
DI0Z		PRODUCTION REPORTS SOFTWARE (SW ONLY)	\$3,090.00	28%	\$2,226.00	\$352.00	\$352.00	\$0.00	\$32.70	\$0.00	\$97.93	14%	\$86.19	14%	\$78.92
DT3A		W360 MULTIFUNCTION TABBER SYSTEM	\$21,105.00	35%	\$13,635.96	\$1,895.20	\$1,895.20	\$0.00	\$176.07	\$0.00	\$583.73	14%	\$509.77	14%	\$464.03
DT3S		W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABB	\$35,530.00	35%	\$22,944.00	\$260.80	\$260.80	\$0.00	\$24.23	\$0.00	\$94.60	14%	\$81.71	14%	\$73.75
DT3T		STAND FOR W985 CONVEYOR STACKER	\$840.00	34%	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.95	14%	\$15.35	14%	\$13.13
F37A		OMR SCANNER W/INSTALL & TRAINING	\$1,595.00	20%	\$1,274.76	\$0.00	\$0.00	\$0.00	\$43.60	\$0.00	\$35.31	14%	\$30.21	14%	\$25.81
F391550		RELAY LOCALIZATION KIT - US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F3i2		MAIL RUN ASSISTANCE - 2 HOURS	\$335.00	16%	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.64	14%	\$7.81	14%	\$6.68	14.8%
F700027		SPECIAL TOWER FEEDER KIT	\$2,600.00	18%	\$2,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.28	14%	\$5.90	14%	\$5.05	14.8%
F72D		2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,752.00	23%	\$5,199.04	\$844.00	\$844.00	\$0.00	\$78.41	\$0.00	\$239.81	14%	\$202.92	14%	\$185.95
F780183		SHEET/FLAT ENVELOPE TRAY	\$2,005.00	17%	\$1,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.81	14%	\$4.71	14%	\$4.03	14.8%
F780184		INSERT TRAY	\$2,005.00	17%	\$1,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.81	14%	\$4.71	14%	\$4.03	14.8%
F790018		18 IN CONSOLE EXTENSION	\$3,720.00	20%	\$2,976.00	\$0.00	\$0.00	\$0.00	\$10.12	14%	\$8.20	14%	\$7.02	14%	\$6.14
F790019		20 IN CONSOLE EXTENSION	\$4,725.00	20%	\$3,820.00	\$0.00	\$0.00	\$0.00	\$13.26	14%	\$10.58	14%	\$9.05	14%	\$7.87
F790034		USB HUB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F790042-01		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F790135		SALES KIT - MATTE BOOKLET KIT FOR TOWER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F790250		SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$920.00	18%	\$674.40	\$0.00	\$0.00	\$0.00	\$0.00	\$2.05	14%	\$1.87	14%	\$1.57	14.8%
F79042		SALES KIT - FLAT ENVELOPE KIT FOR TOWER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F790700-01		US RELAY LOCALIZATION KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F790725		SALES KIT - FEEDER INSERT SUPPORT	\$85.00	15%	\$72.11	\$0.00	\$0.00	\$0.00	\$0.00	\$2.47	14%	\$2.00	14%	\$1.71	14.8%
F790726		SALES KIT - ADJUSTABLE SINGLE TRAY	\$125.00	15%	\$106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$3.63	14%	\$2.94	14%	\$2.51	14.8%
F791700-01		US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F7D1		BOTTOM ADDRESS INVERTER KIT	\$1,005.00	30%	\$714.32	\$0.00	\$0.00	\$0.00	\$0.00	\$24.43	14%	\$19.79	14%	\$16.93	14.8%
F7ES		FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY S	\$3,177.00	30%	\$2,223.90	\$193.60	\$193.60	\$0.00	\$17.99	\$0.00	\$88.05	14%	\$75.09	14%	\$67.10
F7MS		MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FE	\$4,167.00	29%	\$2,970.00	\$192.80	\$192.80	\$0.00	\$17.91	\$0.00	\$113.51	14%	\$95.70	14%	\$84.72
F7MT		MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,290.00	18%	\$2,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.68	14%	\$7.87	14%	\$6.62	14.8%
F7MU		MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,290.00	18%	\$2,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.68	14%	\$7.87	14%	\$6.62	14.8%
F7S8		BARCODE SCANNING SOFTWARE	\$7,500.00	10%	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.09	14%	\$18.70	14%	\$16.00	14.8%
F7TB		TOWER OMR BARCODE SCANNING HARDWARE	\$3,177.00	30%	\$2,224.60	\$232.20	\$232.20	\$0.00	\$20.64	\$0.00	\$106.94	14%	\$84.26	14%	\$74.24
SS1D		SENDSUITE LIVE DESIGN SERVICES-4HOURS	\$825.00	16%	\$693.42	\$0.00	\$0.00	\$0.00	\$0.00	\$2.71	14%	\$1.92	14%	\$1.63	14.8%
SS1D		SENDSUITE LIVE DESIGN SERVICES-1DAY	\$1,450.00	16%	\$1,230.83	\$0.00	\$0.00	\$0.00	\$4.73	14%	\$3.82	14%	\$3.27	14%	\$2.85
TS3S		SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SC	\$1,445.00	14%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.28	14%	\$3.46	14%	\$2.96	14.8%
TSHP		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14%	\$54.27
TSMP		LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$995.00	13%	\$862.00	\$184.80	\$184.80	\$0.00	\$17.17	\$0.00	\$40.93	14%	\$36.76	14%	\$34.17
TSPP		LASER PRINTER	\$695.00	16%	\$584.00	\$140.00	\$140.00	\$0.00	\$13.01	\$0.00	\$28.64	14%	\$25.94	14%	\$24.25
TS73		AIRBRUSH WEB CAM	\$2,445.00	13%	\$2,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.25	14%	\$5.87	14%	\$5.02	14.8%
TS78		TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	13%	\$1,200.00	\$147.20	\$147.20	\$0.00	\$13.67	\$0.00	\$50.15	14%	\$43.49	14%	\$39.38
TS79		CORDESS SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$345.60	\$0.00	\$32.11	\$0.00	\$75.86	14%	\$68.18	14%	\$63.42
TS7B		USB SYNC CABLE	\$200.00	13%	\$174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.95	14%	\$4.82	14%	\$4.12	14.8%
TS7S		SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SC	\$1,445.00	14%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.28	14%	\$3.46	14%	\$2.96	14.8%
TS7W		WIRELESS ACCESS POINT	\$1,995.00	13%	\$1,707.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.28	14%	\$33.43	14%	\$28.61	14.8%
TI01		TABLET OPTION	\$2,500.00	15%	\$2,121.00	\$172.80	\$172.80	\$0.00	\$16.05	\$0.00	\$83.24	14%	\$70.79	14%	\$63.11
TI02		FIXED BEAM BARCODE W/INSTALL & TRG	\$1,995.00	15%	\$1,692.56	\$249.60	\$249.60	\$0.00	\$23.19	\$0.00	\$73.35	14%	\$64.27	14%	\$58.66
TI03		2D SCANNER W/INSTALL & TRAINING	\$2,995.00	15%	\$2,540.96	\$374.40	\$374.40	\$0.00	\$34.78	\$0.00	\$110.09	14%	\$96.47	14%	\$88.04
TI05		EXIT SCANNING CONTROL PACKAGE	\$2,155.00	15%	\$1,832.33	\$388.80	\$388.80	\$0.00	\$36.12	\$0.00	\$86.61	14%	\$77.73	14%	\$72.23
TI0F		STANDARD EXIT SCANNING SOFTWARE	\$2,675.00	15%	\$2,269.47	\$0.00	\$0.00	\$0.00	\$0.00	\$7.62	14%	\$6.28	14%	\$5.59	14.8%
TI0G		PROFESSIONAL EXIT SCANNING SOFTWARE	\$7,985.00	15%	\$6,774.47	\$0.00	\$0.00	\$0.00	\$0.00	\$21.69	14%	\$18.75	14%	\$16.55	14.8%
TI0H		EXIT SCANNING TRANSPORT AND CAMERA	\$4,675.00	15%	\$3,966.27	\$583.20	\$583.20	\$462.00	\$54.18	\$44.78	\$216.55	14%	\$195.29	14%	\$182.12
TI0L		MAIL RUN ASSISTANCE - 4 HOURS	\$564.00	14%	\$478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$4.63	14%	\$3.81	14%	\$3.21	14.8%
TI1D		RELAY 1000 2 STATION INSERTER W/INSTALL AND TRG	\$4,100.00	15%	\$3,478.44	\$346.40	\$346.40	\$0.00	\$32.18	\$0.00	\$140.41	14%	\$120.49	14%	\$108.18
TI11		RELAY 1000 3 STATION INSERTER W/INSTALL AND TRG	\$4,900.00	15%	\$4,157.16	\$412.80	\$412.80	\$0.00	\$38.35	\$0.00	\$167.74	14%	\$143.91	14%	\$129.20
TI2D		2D TOWER SCANNING	\$3,500.00	15%	\$2,969.40	\$989.60	\$989.60	\$0.00	\$91.93	\$0.00	\$162.84	14%	\$151.20	14%	\$143.91
TI2S		RELAY 2500 W/INSTALL & TRAINING	\$8,599.00	15%	\$7,309.15	\$768.00	\$768.00	\$0.00	\$71.35	\$0.00	\$297.54	14%	\$255.97	14%	\$230.31
TI4S		RELAY 2500 W/INSTALL & TRAINING	\$12,905.00	15%	\$10,789.05	\$1,056.00	\$1,056.00	\$0.00	\$98.10	\$0.00	\$424.30	14%	\$372.44	14%	\$334.18
TI4S		RELAY 4500 W/INSTALL & TRAINING	\$15,193.00	15%	\$12,914.05	\$1,440.00	\$1,440.00	\$0.00	\$133.78	\$0.00	\$550.85	14%	\$458.06	14%	\$413.08
TI4S		2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$2,995.00	15%	\$2,545.75	\$374.40	\$374.40	\$0.00	\$34.78	\$0.00	\$110.25	14%	\$96.61	14%	\$88.15
TI4Z		2D SCANNER HALF & Z FOLD FRONT OF DOCUMENT, C & DOUB	\$2,995.00	15%	\$2,545.75	\$374.40	\$374.40	\$0.00	\$34.78	\$0.00	\$110.25	14%	\$96.61	14%	\$88.15
TI90		OMR SCAN W/INSTALL & TRG RELAY 2500	\$1,395.00	15%	\$1,185.75	\$0.00	\$0.00	\$0.00	\$0.00	\$46.37	14%	\$37.55	14%	\$32.13	14.8%
TI91		OMR SCAN W/INSTALL & TRG RELAY 5000-4500	\$1,595.00	15%	\$1,355.75	\$0.00	\$0.00	\$0.00	\$0.00	\$46.37	14%	\$37.55	14%	\$32.13	14.8%
TI92		2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$2,495.00	15%	\$2,120.75	\$374.40	\$374.40	\$0.00	\$34.78	\$0.00	\$95.72	14%	\$84.83	14%	\$78.08
TI93		2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUB	\$2,495.00	15%	\$2,120.75	\$374.40	\$374.40	\$0.00	\$34.78	\$0.00	\$95.72	14%	\$84.83	14%	\$78.08
TI9X		2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$2,495.00	15%	\$2,120.75	\$844.00	\$844.00	\$0.00	\$78.41	\$0.00	\$124.80	14%	\$117.55	14%	\$111.99
TI9D		RELAY 5000 W/INSTALL & TOWER	\$21,460.00	15%	\$18,266.60	\$1,962.40	\$1,962.40	\$0.00	\$182.31	\$0.00	\$744.21	14%	\$641.05	14%	\$577.25
TI9P		RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$9,000.00	15%	\$7,635.00	\$278.40	\$278.40	\$360.00	\$33.44	\$31.82	\$264.35	14%	\$224.35	14%	\$205.09
TI60		RELAY 6000 INSERTING SYSTEM	\$42,095.00	15%	\$35,713.40	\$2,781.60	\$2,781.60	\$0.00	\$258.41	\$0.00	\$1,393.67	14%	\$1,183.0		

Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
Q21I	production	LOWER FOLD PLATE	\$774	18.25%	\$633	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q21K	production	LOWER DEFLECTOR	\$774	18.25%	\$633	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q21L	production	UPPER DEFLECTOR	\$774	18.25%	\$633	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q21V	production	800 FOLDING CAPABILITY	\$8,000	18.25%	\$6,583	-	-	-	-	n/a	n/a	n/a	n/a	n/a	n/a
Q22B	production	6 1/2" LOWER BUCKLE CHUTE	\$5,355	18.25%	\$4,376	\$692	\$419	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q22P	production	OPTIFLOW 120V ADJUSTABLE	\$3,484	18.25%	\$2,848	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q22E	production	TABLE EXTENSION	\$581	18.25%	\$475	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Q23L	production	STD INSTALL P/L FM PER WK	\$5,086	18.25%	\$4,146	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL1C	production	SUREFEED FEEDERS-6090EX	\$4,969	18.25%	\$4,061	\$400	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL2D	production	SUREFEED FEEDERS-E09090EX	\$6,323	18.25%	\$5,169	\$490	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL2E	production	BELT TURNOVER	\$8,065	18.25%	\$6,593	\$450	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL2F	production	BUMP TURN	\$4,516	18.25%	\$3,692	\$364	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL56	production	PS Top Edge Marker	\$5,677	18.25%	\$4,641	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL57	production	BOTTOM EDGE MARKER 6X9	\$11,381	18.25%	\$9,244	\$794	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL58	production	BOTTOM EDGE MARKER 10X13	\$11,381	18.25%	\$9,304	\$794	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PL7E	production	9' FLAT COLLECT CONVEYOR	\$6,581	18.25%	\$5,304	\$253	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFA	production	REPORT PRINTER	\$903	18.25%	\$738	\$200	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFB	production	10X13 SERVO FEEDER	\$10,794	18.25%	\$8,824	\$870	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFC	production	6X9 SERVO FEEDER	\$10,794	18.25%	\$8,824	\$870	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFD	production	SUREFEED FEEDERS	\$5,419	18.25%	\$4,432	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFE	production	SUREFEED FEEDERS	\$5,935	18.25%	\$4,852	\$460	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFH	production	SUREFEED FEEDERS	\$3,516	18.25%	\$2,874	\$272	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFM	production	PUP CUTTER	\$41,925	18.25%	\$34,263	\$1,300	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFN	production	20" IN-LINE FOLDER	\$26,445	18.25%	\$21,419	\$2,050	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLFP	production	FOLD PLATES	\$2,065	18.25%	\$1,688	\$160	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLNO	production	FLOWMASTER BLANK FEEDER	\$11,387	18.25%	\$9,154	\$108	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PLIO	production	FRICTION FEED 6X9 FM RS	\$7,239	18.25%	\$5,888	\$608	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FLIOB	production	6X9 THIN MATERIAL KIT FEE	\$7,839	18.25%	\$6,408	\$608	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FLIWO	production	FRICTION FEED 10X13 FN RS	\$7,839	18.25%	\$6,408	\$608	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FLIY1	production	ROTARY FEEDER FM RS	\$20,000	18.25%	\$16,350	\$1,547	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FLIYB	production	10X13 THIN MATERIAL KIT F	\$7,839	18.25%	\$6,408	\$608	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FLYAB	production	BATCH	\$1,871	18.25%	\$1,520	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA1	production	DOUBLE DETECT W ECO SEP	\$774	18.25%	\$633	\$100	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA2	production	FDR SM PROD W SINGLE SEP	\$4,065	18.25%	\$3,323	\$290	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA3	production	MULTI PURPOSE OPTION	\$645	18.25%	\$527	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA4	production	MULTI PURPOSE W/AC OPT	\$1,023	18.25%	\$844	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA7	production	FEEDMAX 9 FT CONVEYOR	\$1,205	18.25%	\$985	\$120	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAB	production	FDR PIECE COUNT	\$830	18.25%	\$686	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYA9	production	RETRO REFLECTIVE TRIGGER	\$120	18.25%	\$97	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAA	production	MICROSWITCH TRIGGER	\$120	18.25%	\$97	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAB	production	DOUBLE DETECT	\$710	18.25%	\$580	\$100	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAC	production	MP/II	\$386	18.25%	\$316	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAD	production	MP/IVAC	\$844	18.25%	\$690	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAE	production	MP/II	\$689	18.25%	\$563	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAF	production	24VAC	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAG	production	24VDC	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAH	production	915/1015 24VDC/S	\$406	18.25%	\$332	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAI	production	BR 646	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAK	production	BR 710/765	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAL	production	BR 710/765	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAN	production	GEAR DOWN	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAR	production	MP/IVAC	\$1,032	18.25%	\$844	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYAS	production	VIDEOJET INTERFACE	\$323	18.25%	\$264	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYB1	production	BATCH OPTION	\$1,871	18.25%	\$1,520	\$145	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYB3	production	9 FT CONVEYOR	\$1,205	18.25%	\$985	\$89	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYB4	production	12 FT CONVEYOR	\$6,702	18.25%	\$5,479	\$519	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYB6	production	9 FT SORT CONVEYOR 220V	\$7,935	18.25%	\$6,487	\$610	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	ENCODER mount (SECAP)	\$138	18.25%	\$113	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD1	production	ENCODER MOUNT FOR M2	\$323	18.25%	\$264	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD2	production	ENCODER MOUNT FOR DOMINO	\$288	18.25%	\$235	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD3	production	SPEED FOLLOW OPTION	\$2,090	18.25%	\$1,709	\$162	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD4	production	DIAL MOTOR	\$2,097	18.25%	\$1,714	\$103	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD5	production	CANTILEVERED FEEDER STAND	\$645	18.25%	\$527	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	MONITOR STAND (STD)	\$258	18.25%	\$211	-	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD7	production	MONITOR STAND (SECAP)	\$654	18.25%	\$535	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD8	production	20IN INFD CANTILVR 3 BELT	\$3,355	18.25%	\$2,743	\$250	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	20IN INFD CANTILVR 5 BELT	\$3,871	18.25%	\$3,165	\$300	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	FIT FOR STAND NO DOORS	\$1,613	18.25%	\$1,319	\$114	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	FIT FOR STAND DOORS	\$2,174	18.25%	\$1,777	\$148	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	ADPHOS DRYER 301201 3KW	\$5,406	18.25%	\$4,419	\$419	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	ADPHOS DRYER 301203 6KW	\$8,761	18.25%	\$7,162	\$679	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	ADPHOS DRYER 301204 9KW	\$12,632	18.25%	\$10,327	\$978	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	PROGRAMMABLE ENCORDER	\$1,334	18.25%	\$1,091	\$103	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	14.5" WIDE BELT FIT 56	\$3,019	18.25%	\$2,468	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	14.5 INCH WIDE BELT FIT 7	\$2,865	18.25%	\$2,342	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	900W DRYER MOUNT	\$645	18.25%	\$527	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	PROGRAMMABLE ENCORDER	\$645	18.25%	\$527	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	300 PPI (MSCL)	\$258	18.25%	\$211	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	VIDEO-JET FRAMING & CABLES	\$387	18.25%	\$316	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD2	production	AFAS-72 Single Card Fdr incl Feedmax S and output stacker	\$68,387	18.25%	\$55,906	\$5,171	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD3	production	AFAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd flr	\$108,732	18.25%	\$88,888	\$6,154	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD4	production	2ND CARD FEEDER	\$25,806	18.25%	\$21,096	n/a	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD5	production	AFAS-112 (Single Card Feeder)	\$89,677	18.25%	\$73,311	\$695	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN	\$99,065	18.25%	\$80,948	\$12,265	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN	\$104,494	18.25%	\$85,799	\$12,377	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN	\$112,800	18.25%	\$92,219	\$13,504	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN	\$128,000	18.25%	\$104,640	\$14,529	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	W/ROTARY FDR & COMPRESSOR	\$3,871	18.25%	\$3,165	\$300	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD8	production	FLOWSORT CONVEYOR	\$7,097	18.25%	\$5,802	\$550	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD8	production	ASSY 10X13 TURNOVER IE	\$15,641	18.25%	\$12,683	\$1,199	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	QEM 2 CONTROLLER REBUILT	\$1,555	18.25%	\$1,268	\$152	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD9	production	FIT DVRT STAND ALONE 220V	\$7,742	18.25%	\$6,329	\$600	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD0	production	EXTRA STA FDR 110V	\$5,548	18.25%	\$4,535	\$385	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD1	production	EXTRA STA FDR 220V	\$5,935	18.25%	\$4,852	\$410	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD2	production	900E REPLACMNT FDR 110V	\$8,071	18.25%	\$6,593	\$359	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD3	production	900E REPLACMNT FDR 220V	\$4,452	18.25%	\$3,640	\$319	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD4	production	1200E REPLACMNT FDR 110V	\$5,935	18.25%	\$4,852	\$420	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD5	production	1200E REPLACMNT FDR 220V	\$5,935	18.25%	\$4,852	\$445	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD6	production	1500 CONT FDR 15 IN 220V	\$8,222	18.25%	\$6,749	\$637	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
FYD7	production	1500 CONT FDR 15 IN													

Inserters & Accessories

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EY89	production	L200 CONV FDR 12 IN 220V	\$14,697	18.25%	\$11,959	\$162	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9A	production	FORCEFLEX FDR 14 IN 110V	\$11,484	18.25%	\$9,388	\$627	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9B	production	FORCEFLEX FDR 14 IN 110V	\$11,484	18.25%	\$9,388	\$650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9C	production	FORCEFLEX FDR 20 IN 220V	\$11,484	18.25%	\$9,388	\$732	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9D	production	FORCEFLEX FDR 20 IN 220V	\$14,194	18.25%	\$11,604	\$665	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9E	production	FEEDMAX HI CAP FDR 110V	\$15,355	18.25%	\$12,553	\$1,062	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9F	production	FEEDMAX HI CAP FDR 220V	\$15,355	18.25%	\$12,553	\$1,056	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9G	production	5 FEEDMAX S	\$20,129	18.25%	\$16,655	\$1,269	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9H	production	PKG FDR 6 IN 110V	\$7,325	18.25%	\$5,988	\$655	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9K	production	PKG FDR 6 IN 220V	\$7,325	18.25%	\$5,988	\$655	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9L	production	PKG FDR 12 IN 110V	\$8,587	18.25%	\$6,966	\$750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9M	production	PKG FDR 12 IN 220V	\$8,587	18.25%	\$6,966	\$750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9N	production	PKG FDR 18 IN 110V	\$10,177	18.25%	\$8,250	\$910	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9P	production	PKG FDR 18 IN 220V	\$10,177	18.25%	\$8,250	\$910	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9T	production	EFX SERVO FDR 14 IN 110V	\$25,794	18.25%	\$21,087	\$1,999	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9U	production	EFX SERVO FDR 14 IN 220V	\$25,794	18.25%	\$21,087	\$1,999	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9Z	production	FDR SM PROD-SINGL SEP 220V	\$4,335	18.25%	\$3,544	\$315	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AA	production	FXR SERVO FDR 12 IN 220V	\$7,325	18.25%	\$5,988	\$655	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AB	production	PKG SERVO FDR 6 IN 110V	\$21,355	18.25%	\$17,458	\$1,655	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AC	production	PKG SERVO FDR 6 IN 220V	\$21,355	18.25%	\$17,458	\$1,655	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AD	production	PKG SERVO FDR 12 IN 110V	\$22,581	18.25%	\$18,460	\$1,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AE	production	PKG SERVO FDR 12 IN 220V	\$22,581	18.25%	\$18,460	\$1,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AF	production	RIMM TURN 110V	\$45,314	18.25%	\$37,959	\$3,601	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AG	production	STAND ALONE BELT-TO-110V	\$10,903	18.25%	\$8,913	\$951	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AH	production	FDR NEW STYLE	\$13,166	18.25%	\$10,763	\$1,020	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AS	production	6 FT SORT CONVEYOR 110V	\$8,903	18.25%	\$7,278	\$578	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AT	production	6 FT SORT CONVEYOR 220V	\$8,903	18.25%	\$7,278	\$578	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AV	production	6 FT CONVEYOR SPD UP 110V	\$8,710	18.25%	\$7,120	\$542	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AW	production	6 FT CONVEYOR SPD UP 220V	\$8,516	18.25%	\$6,962	\$472	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AX	production	9 FT CONVEYOR SPD UP 220V	\$10,194	18.25%	\$8,334	\$489	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EY9AY	production	12 FT CONVEYOR SPDUP 220V	\$8,702	18.25%	\$7,170	\$518	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98	production	MSE PPS 2" 42" PPS 44"	\$92,439	18.25%	\$75,959	\$6,580	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98C	production	MSE PPS 2" 42" VTT 19"	\$90,323	18.25%	\$73,839	\$5,900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98D	production	LavantiDesigner Basic Seat	\$3,097	18.25%	\$2,523	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98E	production	LavantiDesigner Adv Seat	\$11,097	18.25%	\$9,072	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98F	production	PPS Startm Kib. 2' mini	\$645	18.25%	\$527	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98G	production	PPM (Data Task Advanced	\$10,323	18.25%	\$8,439	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98H	production	SMA for Print+ software	-	18.25%	\$0	\$2,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98I	production	Rival/MSE PPS 2" w/ Y315B PACKAGE - SALES PCN	\$93,071	18.25%	\$76,555	\$5,300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98J	production	Rival/MSE PPS 4" w/ Y315B PACKAGE - SALES PCN	\$96,074	18.25%	\$79,113	\$6,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98K	production	SEXPED SPD UP SORT	\$9,161	18.25%	\$7,499	\$974	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98L	production	VACUUM BASE W/READER	\$19,355	18.25%	\$15,823	\$1,560	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98M	production	Laser Report Printer, Rival	\$385	18.25%	\$315	\$200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98N	production	PULSE 2D SCANNER	\$5,345	18.25%	\$4,370	\$300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98O	production	PULSE ACCUMULATOR	\$5,001	18.25%	\$4,121	\$328	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98P	production	Back End Camera Mounting Kit	\$587	18.25%	\$480	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98Q	production	PULSE BOOKLET FEEDER	\$5,444	18.25%	\$4,450	\$306	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98R	production	PULSE BELT INLINE STACKER	\$357	18.25%	\$292	\$20	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98S	production	EXIT TRANSPORT, PULSE, MID-TIER	\$2,697	18.25%	\$2,196	\$208	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98T	production	PULSE BELT STACKER	\$5,444	18.25%	\$4,450	\$306	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98U	production	Pulse DC SW	\$2,126	18.25%	\$1,738	\$168	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98V	production	PULSE FEEDER	\$23,700	18.25%	\$19,375	\$1,330	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98W	production	PULSE FOLDER	\$26,293	18.25%	\$21,495	\$1,476	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98X	production	PULSE HIGH CAPACITY FDR	\$14,112	18.25%	\$11,491	\$468	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98Y	production	PULSE INSERTER MODULE	\$42,290	18.25%	\$34,586	\$2,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E98Z	production	INTERFACE BOX FOR PD SHEETFEEDER	\$2,463	18.25%	\$2,012	\$138	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99A	production	PEDAL KIT, MANUAL FEED	\$580	18.25%	\$482	\$33	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99B	production	Paoli Kit	\$587	18.25%	\$480	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99C	production	PULSE OMR SCANNER	\$2,698	18.25%	\$2,211	\$432	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99D	production	DC INTERFACE CLOCKMATIC	\$2,174	18.25%	\$1,777	\$167	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99E	production	SHORT DECK, MID-TIER 60HZ	\$45,187	18.25%	\$36,940	\$2,537	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99F	production	SHORT DECK, MID-TIER 50HZ	\$45,187	18.25%	\$36,940	\$2,537	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99G	production	PULSE TRAINING/INSTALLATION	\$2,664	18.25%	\$2,178	\$8	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99H	production	CHECK SIGNING KIT P9 2554	\$11,645	18.25%	\$9,520	\$1,581	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99I	production	LOW CAP & SMART DEFLECT	\$8,123	18.25%	\$6,641	\$567	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99J	production	Barcode Scan-Flat Chnl	\$4,258	18.25%	\$3,481	\$670	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99K	production	OMR Scan - R451/3 (1 or Chnl)	\$4,761	18.25%	\$3,927	\$643	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99L	production	OMR Scan - R451/3 (Ambi Chnl)	\$4,458	18.25%	\$3,627	\$618	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99M	production	DC TO METER LINK KIT	\$1,484	18.25%	\$1,213	\$173	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99N	production	DM INFINITY DM16K	\$23,846	18.25%	\$19,494	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99O	production	DM INFINITY DM16K	\$23,846	18.25%	\$19,494	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99P	production	DM INFINITY DM16KR NON PR	\$23,885	18.25%	\$19,510	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99Q	production	DM INFINITY DM16KR PB SYS	\$23,885	18.25%	\$19,510	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99R	production	DM INFINITY DM16KR NON PR	\$23,865	18.25%	\$19,510	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99S	production	DM INFINITY 22K SYSTEM	\$32,252	18.25%	\$26,366	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99T	production	DM INFINITY DM16KR SYSTEM	\$23,865	18.25%	\$19,510	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99U	production	RESETABLE INTERPAGE CONTROLLER (RIC) - KIT	\$31,290	18.25%	\$25,430	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99V	production	DM INFINITY DM16KR NON PR	\$23,865	18.25%	\$19,510	\$1,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99W	production	DM INFINITY 26RR SYSTEM	\$40,639	18.25%	\$33,222	\$2,935	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99X	production	DM INFINITY LOOK-AHEAD PHOTOCELL KIT	\$968	18.25%	\$791	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99Y	production	RESETABLE INTERPAGE CONTROLLER (RIC) - KIT	\$4,710	18.25%	\$3,925	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99Z	production	3RD PARTY RETROFIT KIT	\$671	18.25%	\$549	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99AA	production	DM INFINITY INSTALLATION	\$671	18.25%	\$549	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
E99AB	production	DM INFINITY ACCTG KIT 1	\$632	18.25%	\$517										

Inserters & Accessories															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
RD34	production	DC COMPUTER (WIN 7)	\$7,752	18.25%	\$6,229	\$600	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD35	production	DC-RTIP COMPUTER (WIN 7)	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD36	production	DC-RTIP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677	18.25%	\$7,911	\$750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD37	production	DC MISSION CRITICAL SERVER	\$62,500	18.25%	\$46,750	\$15,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD38	production	DC COMPUTER MSE/P3/W-AP)	\$9,032	18.25%	\$7,394	\$630	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD3M	production	DC STANDARD SERVER	\$18,168	18.25%	\$14,852	\$1,400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD3N	production	DC MID-RANGE SERVER	\$33,090	18.25%	\$27,051	\$4,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD4Z	production	SERVER SW 1.4 INSERTERS	\$19,355	18.25%	\$15,823	\$3,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5A	production	MBS KTOP SINGLE LINE STD BC	\$6,397	18.25%	\$5,221	\$390	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5B	production	MBS KIT RASTER NARROW BC	\$6,397	18.25%	\$5,221	\$390	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5C	production	MBS HTOP SCAN SINGLE LIN	\$6,397	18.25%	\$5,221	\$380	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5D	production	MBS HTOP RASTER SCANNER	\$6,397	18.25%	\$5,221	\$380	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5N	production	MBS CTOP SCAN SINGLE LINE	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5P	production	MBS CTOP RASTER SCAN SNG	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5R	production	MBS CBTM RASTER SCAN SNG	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5S	production	MBS CBTM SCAN SINGLE 2 B	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5T	production	MBS SERIES OP SEALER SCAN	\$6,394	18.25%	\$5,137	\$564	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5U	production	MBS SERIES OUTPUT SEALER	\$6,394	18.25%	\$5,137	\$564	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5X	production	MBS APS OP SEALER SCAN SI	\$6,397	18.25%	\$5,221	\$445	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5Y	production	MBS APS SEALER RASTER SCA	\$6,397	18.25%	\$5,221	\$445	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5Z	production	SERVER SW 5 PLUS INSERTER	\$32,258	18.25%	\$26,271	\$5,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6L	production	DC WORKSTATION BASE SW	\$6,899	18.25%	\$5,291	\$795	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6S	production	AUTO RE-SYNCHRONIZATION	\$40,645	18.25%	\$33,327	\$4,725	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6G	production	FEDED 2 FEEDER MATCH/MBG	\$11,732	18.25%	\$9,599	\$1,365	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6T	production	APPLICATION ENGINEERING	\$2,323	18.25%	\$1,899	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6R	production	PHOTOCOPIED SELECT SW	\$24,194	18.25%	\$18,144	\$2,580	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD69	production	OUTSPOUT ON ACCT NUMBER	\$11,021	18.25%	\$8,919	\$1,293	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6L	production	SCANNING VERTICAL STACKER	\$25,500	18.25%	\$21,002	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6Y	production	V-Rin with Videk	\$25,800	18.25%	\$21,092	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD70	production	INSERT VERIFICATION SW	\$7,806	18.25%	\$6,381	\$909	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD71	production	WEIGHT VERIFICATION SW	\$21,419	18.25%	\$17,510	\$2,490	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD72	production	TOTAL WEIGHT W/MGT SW	\$24,194	18.25%	\$18,144	\$2,580	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD73	production	RESETTABLE MTR CONTRL SW	\$7,161	18.25%	\$5,854	\$833	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD78	production	INTELLIGENT INKJET PRINT	\$28,397	18.25%	\$23,206	\$3,300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD7G	production	DC FILE SERVER LOW END	\$15,484	18.25%	\$12,658	\$1,800	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD7H	production	PI DIRECT ACCESS LOCAL REPORTING	\$6,452	18.25%	\$5,235	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD7T	production	PRINT WORKSTATION	\$6,452	18.25%	\$5,235	\$660	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD80	production	FEEDER SCAN FOR DM	\$34,194	18.25%	\$27,954	\$3,925	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD86	production	DC BASIC PACKAGE SOFTWARE	\$38,710	18.25%	\$31,645	\$2,700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD87	production	PRIME DC	\$5,133	18.25%	\$4,197	\$6,192	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD88	production	ADVANCED DC	\$11,698	18.25%	\$9,501	\$1,539	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8A	production	UPGRADE PRIME TO ADV SW	\$76,968	18.25%	\$58,016	\$8,250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8N	production	DC IDLE TIMECONTROL/INSER	\$6,452	18.25%	\$5,235	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD80	production	DC Rev OpenDC Interface	\$11,355	18.25%	\$9,283	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8Y	production	38K SHEET FEEDER DC REV	\$6,452	18.25%	\$5,235	\$1,535	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD90	production	REMOTE SERVICE ACCESS	\$1,406	18.25%	\$1,149	\$164	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD92	production	FILEBASE ENABLER	\$20,645	18.25%	\$16,827	\$3,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD93	production	APPLICATION ENGINEERING	\$7,129	18.25%	\$5,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD95	production	OUTPUT SCANNING-DC SCREEN	\$10,899	18.25%	\$8,883	\$1,260	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9A	production	AUTO DR SECUR	\$2,488	18.25%	\$2,048	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9R	production	SCANNING KIT-MOVING BEAM	\$6,397	18.25%	\$5,221	\$445	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9A9	production	CAMERA SCAN KIT-NONCOGEX	\$22,194	18.25%	\$18,144	\$1,080	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD81	production	MSM TO INFINITY MTR 1 MTR	\$968	18.25%	\$791	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD82	production	MSM TO INFINITY MTR 2 MTR	\$1,161	18.25%	\$949	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD83	production	MSM TO INFINITY MTR 3 MTR	\$1,299	18.25%	\$1,064	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8V	production	DE WORKS BASE SERVER	\$24,139	18.25%	\$19,725	\$2,805	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8C	production	INTEGRATION CONFIG SERV	\$1,805	18.25%	\$1,476	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD81	production	PROJECT MGT SERVICES	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD82	production	INSTALLATION SERVICES	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD83	production	TRAINING SERVICES	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD84	production	ENGINEERING SUPPORT SERV	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD85	production	CUSTOM DEVELOPMENT SERV	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD86	production	CUSTOM TEST DOC SERVICES	\$2,839	18.25%	\$2,321	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD87	production	MISC PROFESSIONAL SERVICE	\$1,419	18.25%	\$1,160	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD80	production	SMALL SERVER RACK	\$3,917	18.25%	\$3,202	\$273	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD81	production	MEDIUM SERVER RACK	\$10,950	18.25%	\$8,952	\$764	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD82	production	TALL SERVER RACK	\$13,742	18.25%	\$11,234	\$959	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD83	production	22U RACK-MISSION CRITICAL	\$21,290	18.25%	\$17,405	\$1,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD84	production	42U RACK-MISSION CRITICAL	\$24,935	18.25%	\$20,322	\$1,700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD85	production	22U RELAYOTE SERVER PACK	\$5,548	18.25%	\$4,535	\$387	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8N	production	PI DA ENABLER (RD8N x 5) W/INSTALL	\$16,129	18.25%	\$13,185	\$2,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8V	production	DEWORKS EXT SERVER PKG	\$82,581	18.25%	\$62,510	\$8,275	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8Y	production	DC VERIFY FOUNDATION	\$79,065	18.25%	\$58,816	\$4,100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8X	production	DC VERIFY FOUNDATION-4	\$98,065	18.25%	\$78,108	\$12,700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8Y	production	DC VERIFY EACH PRIME DC	\$32,258	18.25%	\$26,271	\$3,300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8Z	production	DC VERIFY EACH ADV DC	\$12,903	18.25%	\$10,548	\$1,100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD89	production	MID-RANGE DC SERVER	\$20,581	18.25%	\$17,129	\$1,854	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8G	production	DEWORKS BASE SERVER	\$17,419	18.25%	\$14,240	\$2,025	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD82	production	DEWORKS STANDARD SERVER	\$28,397	18.25%	\$23,206	\$3,300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD83	production	PI DIRECT ACCESS SERVER	\$20,000	18.25%	\$16,350	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD84	production	B-POINT OR MANAGED NETWORK SWITCH	\$1,135	18.25%	\$932	\$78	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD85	production	DEWORKS ENTERPRISE SERVER	\$26,438	18.25%	\$21,494	\$6,300	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD86S	production	PI DIRECT ACCESS SERVER, BASE	\$14,903	18.25%	\$12,181	\$1,550	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD80H	production	MPS/APS ADVANCED DC	\$121,290	18.25%	\$99,155	\$14,100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8H	production	APS Edge 26k DC Rev	n/a	18.25%	\$0	\$10,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD8I	production	MSM INFINITY MT CONNECT KT	\$9,5												



Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
RD5R	production	Mission-Critical DFW Server 16c	\$129,955	18.25%	\$105,493	\$13,606	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5L	production	Mission-Critical DC Server Low End	\$46,594	18.25%	\$38,091	\$6,403	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5V	production	DWWORKS STD SERVER PKG	\$56,133	18.25%	\$45,899	\$5,700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5E	production	UTILITY WORKSTATION	\$32,828	18.25%	\$26,821	\$2,509	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD6V	production	DWWORKS OPTIONAL UTILITY	\$7,742	18.25%	\$6,329	\$1,035	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD7V	production	DWWORKS DOCUMENT LIFE CYCL	\$70,968	18.25%	\$58,016	\$9,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV DOC LIFECYCLE TRK STD	\$51,613	18.25%	\$42,194	\$7,644	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV MANIFESTING - ENT	\$109,677	18.25%	\$89,661	\$14,742	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV MANIFESTING - STD	\$70,968	18.25%	\$58,016	\$9,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS POSTAGE ACCT BASE	\$28,387	18.25%	\$23,206	\$3,951	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS POSTAGE ACCT ENTE	\$70,968	18.25%	\$58,016	\$9,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS POSTAGE ACCT STD	\$49,677	18.25%	\$40,611	\$5,897	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV PRODUCT REPORTS BASE	\$28,387	18.25%	\$23,206	\$3,951	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS PRODUCTIVITY ENT	\$70,968	18.25%	\$58,016	\$9,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV PRODUCTIVITY REPORTS STD	\$42,581	18.25%	\$34,810	\$5,897	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS PLATFORM SW STD	\$25,805	18.25%	\$21,066	\$3,822	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS PLATFORM SW ENT	\$53,871	18.25%	\$43,555	\$9,828	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS PLATFORM SW STD	\$55,065	18.25%	\$44,660	\$8,299	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV PRODTM WORKFLOW BASE	\$64,516	18.25%	\$52,742	\$8,736	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWWORKS WORKFLOW ENT	\$129,032	18.25%	\$105,494	\$14,742	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	DWV PRODTM WORKFLOW STD	\$96,774	18.25%	\$79,113	\$12,012	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	UTILITY WORKSTATION 364 - REPL. RD3S	\$3,549	18.25%	\$2,928	\$727	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	MSM WINDOWS 7	\$7,671	18.25%	\$6,271	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD9V	production	HANDHELD SCANNER	\$526	18.25%	\$427	\$100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SD62	production	P800 OPTIMIZATION TRAININ	\$16,774	18.25%	\$13,713	\$3	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SD9R	production	STYVUE	-	18.25%	\$0	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SD9S	production	STYVUE PLUS HD PDFSC	-	18.25%	\$0	\$5,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SD9T	production	STYVUE ADDL DC	-	18.25%	\$0	\$1,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W06E	production	GEM STD CONT'R SYS AT	\$3,330	18.25%	\$2,722	\$258	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W101	production	ASSEMBLY, PRINT MODULE 1	\$1,078	18.25%	\$1,617	\$153	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W104	production	ASSEMBLY, PRINT MODULE 5	\$2,923	18.25%	\$2,398	\$219	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W14L	production	PRINT MODULE ASSY 1P8	\$2,025	18.25%	\$1,638	\$156	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W14L	production	ASSEMBLY PRINT MODULE LOW PR	\$2,992	18.25%	\$2,446	\$232	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W14L	production	ASSEMBLY, PRINT MODULE, L	\$5,959	18.25%	\$4,871	\$462	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V103	production	Forms Coverov. In-Line	\$17,548	18.25%	\$14,345	\$1,224	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12A	production	1/8" L-R Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12B	production	1/6" L-R Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12C	production	1/4" L-R Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12D	production	Dual Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12E	production	7MM L-R Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12F	production	1/8" L-R Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12G	production	1/6" BLADE	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12H	production	1/4" R-L Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V12K	production	7MM R-L Blade Block Assv	\$16,129	18.25%	\$13,185	\$2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13A	production	TRIM RIGHT W/BUCKET	\$3,032	18.25%	\$2,479	\$212	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13B	production	Trim Kit Left W/Bucket	\$3,032	18.25%	\$2,479	\$212	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13C	production	Trim Kit Center	\$3,032	18.25%	\$2,479	\$212	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13D	production	Trim Kit Right W/ Funnel	\$3,032	18.25%	\$2,479	\$212	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13E	production	Trim Kit Left W/ Funnel	\$3,032	18.25%	\$2,479	\$212	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13F	production	DUAL SLIT ASSEMBLY W/BRAC	\$4,465	18.25%	\$3,687	\$297	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13G	production	DUAL SLIT ASSEMBLY W/FUNN	\$4,465	18.25%	\$3,623	\$284	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13F	production	BOUNCIN BUCKLE CHUTE-S RQ	\$3,871	18.25%	\$3,165	\$270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13G	production	BOUNCIN BUCKLE CHUTE-S RO	\$3,871	18.25%	\$3,165	\$270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13H	production	BOUNCING CHUTE COIL SPRING	\$3,871	18.25%	\$3,165	\$270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V13K	production	MINI BUCKLE CHUTE	\$1,420	18.25%	\$1,165	\$50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V15L	production	14" BUCKLE CHUTE (LOWER)	\$1,935	18.25%	\$1,592	\$135	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V15U	production	14" BUCKLE CHUTE (UPPER)	\$1,935	18.25%	\$1,592	\$135	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V180	production	Flexator Module	\$11,299	18.25%	\$10,996	\$896	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V194	production	Funnel Assembly	\$3,142	18.25%	\$2,544	\$90	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V198	production	RIN TRIM & VAC PLUS	\$645	18.25%	\$527	\$40	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V19E	production	DUAL HOSE KIT	\$1,290	18.25%	\$1,055	\$50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V19F	production	Trim Collector	\$26,316	18.25%	\$21,513	\$1,836	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V190	production	BULK FEEDER 6	\$6,900	18.25%	\$5,663	\$500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V191	production	BULK FEEDER 9	\$7,226	18.25%	\$5,907	\$555	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V18T	production	CROSSFLOW ALIGNER TABLE	\$13,364	18.25%	\$10,925	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V120	production	7TH FEEDER	\$20,000	18.25%	\$16,350	\$1,550	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V122	production	SUREFEED W/ FEEDMAX	\$14,097	18.25%	\$11,524	\$1,093	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V201	production	SINGLE INPUT TM-WESTPORT	\$46,645	18.25%	\$38,122	\$3,615	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V202	production	DUAL INPUT TM-WESTPORT	\$51,832	18.25%	\$42,373	\$4,017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V203A	production	API Standard Firm	\$12,194	18.25%	\$9,969	\$851	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V204	production	Wide Body Firm	\$15,342	18.25%	\$12,542	\$1,070	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V206	production	FNH ALPHA EAST PORT TRASP	\$46,645	18.25%	\$38,122	\$3,615	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V207	production	FNH ALPHA EAST PORT DUAL	\$51,832	18.25%	\$42,373	\$4,017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V208	production	ACCUMULATOR/FOLDER MODULE	\$69,626	18.25%	\$56,919	\$4,871	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20A	production	REVERSE ACCUMULATE	\$3,110	18.25%	\$2,542	\$217	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20B	production	API H11 REVERSE ACCUMULI	\$3,110	18.25%	\$2,542	\$217	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20C	production	ADDN MTRX API DUAL FIRM	\$5,806	18.25%	\$4,746	\$405	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20D	production	ADDN MTRX API SHT FLDN STD	\$5,806	18.25%	\$4,746	\$405	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20K	production	4 to 14 Inch A/B Single Deck Accumulator	\$80,645	18.25%	\$65,927	\$5,625	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20L	production	Lockdoz 11lb on API TM1	\$3,696	18.25%	\$3,013	\$257	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20M	production	Monitor Kit for Y20K	\$5,806	18.25%	\$4,746	\$405	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20P	production	Diaper module for Y20K	\$10,774	18.25%	\$8,891	\$765	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20P	production	Auto Foldolate 1234 Y20K	\$19,355	18.25%	\$15,823	\$1,265	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20R	production	AUTOCHUTES - replaces Y20A	\$19,355	18.25%	\$15,823	\$1,265	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V20S	production	Auto Foldolates 1234 Y20K	\$19,355	18.25%	\$15,823	\$1,265	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V214A	production	MOVING BEAM - SINGLE_FPM	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V214B	production	MOVING BEAM - BASTER_FPM	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V214C	production	MOVING BEAM - SINGLE_TOP	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V214D	production	MOVING BEAM - BASTER_TOP	\$12,774	18.25%	\$10,443	\$890	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V215B	production	OMR ONLY - BOTTOM	\$5,986	18.25%	\$4,746	\$400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V215T	production	OMR ONLY - TOP	\$5,986	18.25%	\$4,746	\$400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V216	production	ADDN_ OMR - TOP OR BOTTOM	\$2,955	18.25%	\$2,416	\$200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V217	production	FIXED BEAM BARCODE ENABLE	\$2,955	18.25%	\$2,416	\$200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V21C	production	Stand-alone Air Kit for Cutter	\$2,710	18.25%	\$2,215	\$210	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V21E	production	Cover Under Gutter	\$73,742	18.25%	\$60,294	\$6,885	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V21F	production	SLITTER-OVER UNDER CUTTER	\$25,806	18.25%	\$21,066	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V21G	production	Bladeless Blade Block Y21E	\$16,129	18.25%	\$13,185	\$2	n/a	n/a							







Inserters & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
20B2	production	EPIC BUFFER 8 STAGE WITH TINT	\$169,552	18.25%	\$137,710	\$11,656	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20B0	production	EPIC ENGINE, EXTENDED	\$342,348	18.25%	\$279,869	\$39,858	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20B1	production	SHORT FOOTPRINT TURN OVER	\$11,839	18.25%	\$11,211	\$1,075	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20C0	production	PROPACKAGED MODULE MSE	\$35,651	18.25%	\$29,188	\$2,407	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20C5	production	SERVO FRONT TABLE	80	18.25%	\$5,600	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20D7	production	BELT TURNOVER MSE	\$22,581	18.25%	\$18,460	\$1,375	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20D8	production	NON-INPUT KIT 3/6	\$6,129	18.25%	\$5,010	\$428	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20D9	production	NON-INPUT KIT 9/12	\$6,129	18.25%	\$5,010	\$428	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20I0	production	FORCEFLEX FEEDER 14"	\$9,710	18.25%	\$8,045	\$950	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20I1	production	FORCEFLEX FEEDER 20"	\$9,581	18.25%	\$7,915	\$665	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20I1C	production	AIR COMPRESSOR	\$3,626	18.25%	\$2,964	\$253	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20I1D	production	COMPRESSOR RIVAL/DI2000	\$8,065	18.25%	\$6,593	\$625	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0	production	14K SPEED UPGRADE	\$25,896	18.25%	\$21,296	\$2,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J2	production	14" MODE SOFTWARE KEY	80	18.25%	\$0	\$2,500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3	production	NO CHG-OVER MODULE SW KEY	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J4	production	10K SW KEY	80	18.25%	\$0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5	production	12K SPEED UPGRADE	\$12,993	18.25%	\$10,548	\$1,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J6	production	9K-12K UPGRADE 6X9	\$32,239	18.25%	\$26,371	\$1,272	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J1	production	9K-12K UPGRADE 10X13	\$32,258	18.25%	\$26,371	\$1,272	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20JA	production	MSE12 - 4 Fdr 10x13 Chassis	\$220,215	18.25%	\$180,262	\$10,400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J8	production	MSE14 - 4 Fdr 10x13 Chassis	\$246,022	18.25%	\$201,123	\$10,400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J8	production	MSE12 - 4 Fdr 6x9 Chassis	\$199,538	18.25%	\$163,265	\$10,400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J9	production	MSE14 - 4 Fdr 6x9 Chassis	\$216,345	18.25%	\$176,662	\$10,400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0	production	MODULAR FRICTION FEEDER	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0A	production	Servo Frictn Fdr /Last D/S	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0B	production	Servo Frictn Fdr /Int Pos	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0C	production	Servo Frictn Fdr /Fdr U/S	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0D	production	Servo Frictn Fdr /U/S RF	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0E	production	SERVO FRICTION FDR 1st UP	\$9,032	18.25%	\$7,394	\$700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3	production	GREENHOUSE /BLANK FEEDER	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3A	production	GREENHOUSE LAST DS POS	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3B	production	GREENHOUSE INT. POSITIONS	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3C	production	GREENHOUSE BUFFER ROTARY	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3D	production	GREENHOUSE /BLANK FEEDER	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J3E	production	GREENHOUSE BUFFER FRICTN	\$4,516	18.25%	\$3,692	\$350	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5	production	MODULAR ROTARY FEEDER	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5A	production	Rotary Fdr Last D/S Pos	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5B	production	Rotary Fdr Intermed Pos	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5C	production	Rotary Fdr First U/S Pos	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5D	production	Rotary Fdr U/S Friction	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J5E	production	Servo Fdr U/S Pos	\$15,484	18.25%	\$12,658	\$1,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20JA	production	TOP MOVEBEAM FRICTION FDR	\$5,032	18.25%	\$4,114	\$351	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20JB	production	BTM MOVEBEAM FRICTION FDR	\$5,032	18.25%	\$4,114	\$351	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20JC	production	TOP MOVEBEAM ROTARY FDR	\$5,032	18.25%	\$4,114	\$351	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20J0	production	FMI CUT SHEET INPUT	\$109,032	18.25%	\$89,134	\$8,179	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20A1	production	30K Midsize Inout for Flowmaster	\$100,000	18.25%	\$81,250	\$7,605	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20B1	production	SERVO BUFFER	\$36,310	18.25%	\$29,693	\$2,533	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20B2	production	BUFFER W/TINT	\$95,806	18.25%	\$77,146	\$5,985	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20B7	production	2 STAGE BUFFER MSE	\$10,323	18.25%	\$8,439	\$720	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20D9	production	BRAVES BUFFER	\$41,471	18.25%	\$33,802	\$2,893	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20K7	production	MPS SELECT CP PARTS CAB	\$18,679	18.25%	\$15,270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20D0	production	POWER ENTRY 240V, 1 PHASE, 60HZ, DOMESTIC	\$5,484	18.25%	\$4,493	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20E1	production	EDGE MARKER	\$11,381	18.25%	\$9,304	\$800	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20E2	production	DRD EDGE MARKER	\$11,381	18.25%	\$9,304	\$800	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G1	production	MSE 12 9FDR 10X13 CHASSIS	\$212,935	18.25%	\$174,432	\$9,950	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G2	production	MSE 12 6FDR 10X13 CHASSIS	\$216,774	18.25%	\$177,213	\$11,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G3	production	MSE 12 9FDR 10X13 CHASSIS	\$210,968	18.25%	\$170,816	\$10,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G4	production	MSE 12 12FD 10X13 CHASSIS	\$220,968	18.25%	\$180,816	\$13,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G5	production	MSE 14 3FDR 10X13 CHASSIS	\$242,742	18.25%	\$200,529	\$9,950	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G6	production	MSE 14 6FDR 10X13 CHASSIS	\$242,591	18.25%	\$198,310	\$11,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G7	production	MSE 14 9FDR 10X13 CHASSIS	\$256,774	18.25%	\$209,913	\$10,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20G8	production	MSE 14 12FD 10X13 CHASSIS	\$296,774	18.25%	\$242,613	\$13,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H1	production	MSE 12 3FDR 6X9 CHASSIS	\$192,258	18.25%	\$157,271	\$9,950	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H2	production	MSE 12 6FDR 6X9 CHASSIS	\$197,097	18.25%	\$159,552	\$11,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H3	production	MSE 12 9FDR 6X9 CHASSIS	\$201,290	18.25%	\$164,555	\$10,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H4	production	MSE 12 12FDR 6X9 CHASSIS	\$241,290	18.25%	\$197,255	\$13,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H5	production	MSE 14 3FDR 6X9 CHASSIS	\$218,065	18.25%	\$176,268	\$9,950	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H6	production	MSE 14 6FDR 6X9 CHASSIS	\$212,282	18.25%	\$173,049	\$11,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H7	production	MSE 14 9FDR 6X9 CHASSIS	\$227,097	18.25%	\$185,652	\$10,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H8	production	MSE 14 12FDR 6X9 CHASSIS	\$267,097	18.25%	\$218,522	\$13,750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20H9	production	MSE 12 - 15 Fdr 6x9 Chassis	\$255,484	18.25%	\$208,858	\$13,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M4	production	RIVAL 2 ENCL - SALES PCN	\$126,645	18.25%	\$104,407	\$9,850	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M8	production	RIVAL 3 ENCL - SALES PCN	\$168,387	18.25%	\$138,336	\$9,850	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M1	production	RIVAL 4 ENCL - SALES PCN	\$192,129	18.25%	\$157,905	\$10,550	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M2	production	RIVAL 5 ENCL - SALES PCN	\$203,742	18.25%	\$166,529	\$10,850	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M3	production	RIVAL 6 ENCL - SALES PCN	\$211,484	18.25%	\$173,889	\$11,200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20M4	production	MSE 12 - 18 Fdr Chassis	\$369,477	18.25%	\$303,461	\$12,650	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EP2D	production	2D BARCODE CONSULTING AND DESIGN SERVICE	\$1,400.00	20%	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.30	14%	\$31.02	14.7%	\$26.54	14.9%
CFOMR	production	OCN CONSULTING AND ANALYSIS SERVICE	\$1,400.00	20%	\$1,120.00	\$0.00	\$0.00	\$0.00	\$31.02	14%	\$26.54	14.7%	\$22.54	14.9%	
DIFS	production	SEAN INSTALL & TRAINING	\$602.00	20%	\$481.60	\$0.00	\$0.00	\$0.00	\$16.47	14%	\$13.34	14.7%	\$11.41	14.9%	
DIU	production	HIGH CAP SHEET FDR INSTALL & TRAIN	\$464.00	20%	\$371.20	\$0.00	\$0.00	\$0.00	\$12.70	14%	\$10.28	14.7%	\$8.90	14.9%	
DIU1	production	INSTALLATION AND TRAINING-STACKERS	\$238.00	20%	\$190.40	\$0.00	\$0.00	\$0.00	\$6.51	14%	\$5.17	14.7%	\$4.51	14.9%	
DIWF	production	INSTALL AND TRAINING FLAT SEALER	\$365.00	20%	\$292.00	\$0.00	\$0.00	\$0.00	\$9.99	14%	\$8.09	14.7%	\$6.92	14.9%	

Folders & Accessories

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
		<b>DELETIONS</b>													
		<b>ADDITIONS</b>													
						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.									
Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.															
DF80		OFFICERIGHT FOLDER	\$4,631.00	21%	\$3,658.49	\$416.80	\$0.00	\$38.72	\$0.00	\$150.93	14%	\$130.38	14.7%	\$117.69	14.8%
DF90		OFFICERIGHT FOLDER	\$5,841.00	21%	\$4,642.00	\$624.80	\$0.00	\$58.04	\$0.00	\$197.45	14%	\$172.11	14.7%	\$156.45	14.8%
DF9C		GRSS FOLD KIT	\$615.00	18%	\$503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.20	14%	\$13.93	14.7%	\$11.92	14.8%
DFCS		CONVEYOR STACKER	\$820.00	18%	\$671.00	\$62.40	\$0.00	\$5.80	\$0.00	\$26.82	14%	\$22.94	14.7%	\$20.54	14.8%
DFHC		HIGH CAPACITY EXTENSION	\$305.00	18%	\$249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.52	14%	\$6.90	14.7%	\$5.90	14.8%
DF10		DF100 - PERFECT LETTER FOLDER	\$195.00	20%	\$156.00	\$64.00	\$0.00	\$5.95	\$0.00	\$5.34	14%	\$4.32	14.7%	\$3.70	14.8%
DFEP		INSTALL TRAINING FOR DF800/900	\$225.00	20%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%
DF3D		BASIC INSTALL/TRAIN W360 TABBER	\$546.00	20%	\$436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.94	14%	\$12.10	14.7%	\$10.35	14.8%

Mail Related Software													
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance	
<b>DELETIONS</b>						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we							
<b>ADDITIONS</b>										as production, the rental rate will be the Commonwealth's total equipment cost multi			
1FXR		FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
BM10		ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONIT	\$3,250.00	13%	\$2,813.00	\$474.40	\$184.00	\$44.07	\$17.09	\$142.67	\$128.06	\$119.02	
BM41		RECEIPT PRINTER	\$1,080.00	16%	\$908.00	\$184.80	\$0.00	\$17.17	\$0.00	\$42.50	\$38.03	\$35.26	
BM42		BARCODE SCANNER FOR DATA COLLECTOR	\$1,530.00	16%	\$1,286.00	\$169.60	\$0.00	\$15.76	\$0.00	\$54.49	\$47.44	\$43.09	
BM44		BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,530.00	16%	\$1,286.00	\$169.60	\$0.00	\$15.76	\$0.00	\$54.49	\$47.44	\$43.09	
BM46		MONITOR/PC FLOOR STAND	\$1,182.00	16%	\$993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.96	\$27.51	\$23.53	
BM4A		FLAT SCREEN MONITOR MOUNT	\$920.00	16%	\$773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.44	\$21.41	\$18.32	
BM4B		FLAT SCREEN MONITOR MOUNT CUSTOM KIT	\$845.00	16%	\$710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.28	\$21.41	\$18.32	
BM52		CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00	16%	\$5,102.00	\$474.40	\$624.00	\$44.07	\$57.97	\$261.84	\$232.35	\$214.15	
BMC1		CRYSTAL REPORTING	\$210.00	16%	\$177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.05	\$4.90	\$4.19	
BMC1		DM SERIES INTERFACE TO BUSINESS MANAGER (DM300-DM475)	\$1,025.00	16%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	\$23.85	\$20.41	
BMFM		FUNDS MGMT METER ACTIVATION (DM SERIES)	\$200.00	16%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.75	\$4.65	\$3.98	
BMH1		BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	\$20.29	\$17.36	
BMH3		BUSINESS MANAGER DATA CONVERSION SERVICES	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	\$20.29	\$17.36	
BMH4		BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	\$872.00	19%	\$706.32	\$0.00	\$0.00	\$0.00	\$0.00	\$24.16	\$19.57	\$16.74	
BMP0		BUSINESS MANAGER PROJECT MANAGEMENT	\$1,021.00	16%	\$857.64	\$0.00	\$0.00	\$0.00	\$0.00	\$29.33	\$23.76	\$20.33	
BMP1		BUSINESS MANAGER PROJECT MANAGEMENT	\$2,041.00	16%	\$1,714.44	\$0.00	\$0.00	\$0.00	\$0.00	\$58.63	\$47.49	\$40.63	
BMPC		BUSINESS MANAGER HOST WORKSTATION PC	\$2,880.00	16%	\$2,420.00	\$356.00	\$0.00	\$33.07	\$0.00	\$104.81	\$91.83	\$83.81	
BMS1		BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,265.00	16%	\$7,782.60	\$95.20	\$1,186.00	\$8.84	\$110.18	\$382.23	\$332.29	\$301.70	
BMS2		BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,350.00	16%	\$2,813.00	\$95.20	\$680.00	\$8.84	\$63.17	\$165.26	\$147.72	\$136.91	
BMS3		CLIENT HOST SOFTWARE ONLY	\$2,095.00	18%	\$1,726.00	\$95.20	\$624.00	\$8.84	\$57.97	\$112.41	\$112.41	\$105.95	
BMSU		UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	\$5,040.00	16%	\$4,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.80	\$117.28	\$100.35	
BMT1		DM INFINITY INTERFACE - LAN	\$1,025.00	16%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	\$23.85	\$20.41	
BMT2		DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTIO	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
BMT3		BUSINESS MANAGER WIN XP UPGRADE	\$1,230.00	16%	\$1,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.36	\$28.64	\$24.51	
BMUP		BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$820.00	16%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	\$19.06	\$16.31	
BMUR		BUSINESS MANAGER UPGRADE FOR WIN2000	\$835.00	18%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	\$19.06	\$16.31	
BMWA		BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$305.00	16%	\$255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.72	\$7.06	\$6.04	
JB96002		BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	\$160.00	13%	\$140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.79	\$3.88	\$3.32	
MFP0		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <HALF DAY	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	\$20.29	\$17.36	
MFP4		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <HALF DAY	\$1,021.00	16%	\$857.64	\$0.00	\$0.00	\$0.00	\$0.00	\$29.33	\$23.76	\$20.33	
MFP5		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <FULL DAY	\$2,041.00	16%	\$1,714.44	\$0.00	\$0.00	\$0.00	\$0.00	\$58.63	\$47.49	\$40.63	
PSST		POST SALE SOFTWARE TOOL KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
SDTK		SOFTWARE DEVELOPER TOOL KIT	\$9,995.00	13%	\$8,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295.83	\$239.64	\$205.01	
SFP1		FEDEX SMARTPOST (1)	\$600.00	16%	\$504.00	\$0.00	\$0.00	\$10.03	\$27.27	\$27.27	\$23.99	\$21.97	
SFP2		FEDEX SMARTPOST (2)	\$1,280.00	16%	\$1,076.00	\$0.00	\$0.00	\$20.00	\$21.40	\$58.20	\$51.21	\$46.90	
SFPL		FEDEX SMARTPOST (50)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,080.00	\$100.33	\$272.70	\$272.70	\$239.94	\$219.78	
SFPT		FEDEX SMARTPOST (25)	\$4,000.00	16%	\$3,360.00	\$0.00	\$720.00	\$66.89	\$181.80	\$159.96	\$146.52	\$135.00	
SFPV		FEDEX SMARTPOST (5)	\$1,440.00	16%	\$1,210.00	\$0.00	\$259.20	\$0.00	\$24.08	\$65.46	\$57.60	\$52.76	
SGC1		UPS SUREPOST (1)	\$600.00	13%	\$520.00	\$0.00	\$0.00	\$10.03	\$27.81	\$27.81	\$24.43	\$22.35	
SGS1		GOLDEN STATE OVERNIGHT (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	
SGS2		GOLDEN STATE OVERNIGHT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	
SGSC		GOLDEN STATE OVERNIGHT (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	
SGSE		GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	
SGSL		GOLDEN STATE OVERNIGHT (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	
SGST		GOLDEN STATE OVERNIGHT (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	
SGSV		GOLDEN STATE OVERNIGHT (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	
SGSX		GOLDEN STATE OVERNIGHT (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	
SHR1		LONESTAR (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	
SHR2		LONESTAR (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	
SHRC		LONESTAR (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	
SHRE		LONESTAR (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	
SHRL		LONESTAR (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	
SHRT		LONESTAR (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	
SHRV		LONESTAR (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	
SHRX		LONESTAR (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	
SHT1		ATS (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	
SHT2		ATS (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	
SHTC		ATS (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	
SHTE		ATS (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	
SHTL		ATS (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	
SHTT		ATS (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	
SHTV		ATS (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	
SHTX		ATS (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	
SLB1		3RD PARTY USPS WEB CONNECTOR (1)	\$600.00	13%	\$520.00	\$0.00	\$162.00	\$0.00	\$15.05	\$32.83	\$29.45	\$27.37	
SLCA		UPS CUSTOM CARRIER RATE	\$2,060.00	16%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	\$81.39	\$74.46	
SLT1		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	\$24.43	\$22.35	
SLT2		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$216.00	\$0.00	\$20.07	\$58.00	\$50.79	\$46.35	
SLTC		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	\$325.55	\$297.86	
SLTE		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	
SLTL		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	\$244.18	\$223.40	
SLTT		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	\$162.79	\$148.94	
SLTV		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,440.00	13%	\$1,247.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.73	\$58.62	\$53.63	
SLTX		ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	\$81.39	\$74.46	
SNE1		EASTERN CONNECTION (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	
SNE2		EASTERN CONNECTION (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	

Mail Related Software												
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance
SNEC		EASTERN CONNECTION (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNEE		EASTERN CONNECTION (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNEL		EASTERN CONNECTION (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNET		EASTERN CONNECTION (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNEV		EASTERN CONNECTION (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNEX		EASTERN CONNECTION (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNG1		GLOBALTRANZ (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNG2		GLOBALTRANZ (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNGC		GLOBALTRANZ (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNGE		GLOBALTRANZ (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNGL		GLOBALTRANZ (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNGT		GLOBALTRANZ (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNGV		GLOBALTRANZ (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNGX		GLOBALTRANZ (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNM1		MIDLAND COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNM2		MIDLAND COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNM3		MIDLAND COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNM4		MIDLAND COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNM5		MIDLAND COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNM6		MIDLAND COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNM7		MIDLAND COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNM8		MIDLAND COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNR1		ONTRAC (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNR2		ONTRAC (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNRC		ONTRAC (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNRE		ONTRAC (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNRL		ONTRAC (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNRT		ONTRAC (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNRV		ONTRAC (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNRX		ONTRAC (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNS1		SPEE-DEE (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNS2		SPEE-DEE (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNS3		SPEE-DEE (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNS4		SPEE-DEE (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNS5		SPEE-DEE (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNS6		SPEE-DEE (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNS7		SPEE-DEE (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNS8		SPEE-DEE (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNU1		DICOM (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNU2		DICOM (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNU3		DICOM (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNU4		DICOM (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNU5		DICOM (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNU6		DICOM (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNU7		DICOM (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNU8		DICOM (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNV1		VELOCITY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNV2		VELOCITY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNVC		VELOCITY (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNVE		VELOCITY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNVL		VELOCITY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNVT		VELOCITY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNVV		VELOCITY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNVX		VELOCITY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNY1		ICS COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNY2		ICS COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNYC		ICS COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNYE		ICS COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNYL		ICS COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNYT		ICS COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNYV		ICS COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNYX		ICS COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SNZ1		CARDINAL COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51
SNZ2		CARDINAL COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87
SNZ3		CARDINAL COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64
SNZ4		CARDINAL COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80
SNZ5		CARDINAL COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48
SNZ6		CARDINAL COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32
SNZ7		CARDINAL COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72
SNZ8		CARDINAL COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16
SSCA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	13%	\$866.00	\$0.00	\$180.00	\$0.00	\$16.72	\$46.34	\$40.71	\$37.24
SSFE		REGIONAL CARRIER SET-UP FEE	\$773.00	16%	\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.23	\$18.01	\$15.41
SSVE		ERR COVERSHEET INTERFACE FOR SSL-PP	\$5,150.00	16%	\$4,327.00	\$0.00	\$0.00	\$0.00	\$147.98	\$119.86	\$102.55	\$102.55
T116		DDX LINK	\$1,995.00	13%	\$1,727.00	\$0.00	\$0.00	\$0.00	\$59.06	\$47.84	\$40.93	\$40.93
T118		ODBC LINK	\$1,295.00	13%	\$1,121.00	\$0.00	\$0.00	\$0.00	\$38.34	\$31.05	\$26.57	\$26.57
T196027		SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$295.00	14%	\$255.00	\$0.00	\$0.00	\$0.00	\$8.72	\$7.06	\$6.04	\$6.04
T209		USPS STD. A BULK MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T210		UPS STANDARD MANIFEST RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T211		UPS HUNDREDWEIGHT RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T215		UPS DOMESTIC RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T216		UPS INTERNATIONAL RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T217		UPS BULK RATE BUNDLE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00



Mail Related Software														
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance		
T218		USPS MIXED MAIL MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T230		FEDEX	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T241		UPS ZIP TO ZONE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T242		USPS ZIP TO ZONE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T245		USPS 4TH CLASS DBMC MANIFEST	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T246		ONLINE PLUS FOR UPS PLD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T25B		SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS	\$5,533.00	13%	\$4,813.71	\$0.00	\$275.00	\$0.00	\$25.55	\$190.18	\$158.89	\$139.63	\$119.63	
T25C		SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	\$6,333.00	13%	\$5,509.71	\$0.00	\$474.00	\$0.00	\$44.03	\$232.46	\$196.65	\$174.61	\$154.61	
T25D		SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	\$7,533.00	13%	\$6,553.71	\$0.00	\$474.00	\$0.00	\$44.03	\$268.17	\$225.57	\$199.35	\$179.35	
T25E		SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIM	\$8,733.00	13%	\$7,597.71	\$0.00	\$798.00	\$0.00	\$74.13	\$333.97	\$284.59	\$254.20	\$224.20	
T265		USPS STD. A NON-PROFIT SERVICES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
T271		USPS INTERNATIONAL MANIFESTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TZAC		STREETSMART ADDRESS CLEANSING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TZDH		DHL	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TZRH		ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PA	\$5,380.00	13%	\$4,656.00	\$368.80	\$474.00	\$34.26	\$44.03	\$226.11	\$198.70	\$181.79	\$161.79	
TZRN		ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PA	\$6,580.00	13%	\$5,694.00	\$368.80	\$474.00	\$34.26	\$44.03	\$261.60	\$226.11	\$206.39	\$186.39	
TZRN		ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY	\$9,880.00	13%	\$8,550.00	\$368.80	\$798.00	\$34.26	\$74.13	\$389.38	\$336.67	\$304.18	\$271.68	
TZRL		ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWO	\$12,880.00	13%	\$11,146.00	\$368.80	\$1,064.00	\$34.26	\$98.85	\$502.88	\$433.29	\$390.42	\$347.42	
TZXL		SINGLE SITE UNLIMITED WORKSTATION	\$9,597.00	13%	\$8,349.29	\$0.00	\$0.00	\$0.00	\$119.66	\$405.21	\$350.94	\$317.54	\$284.14	
TZK3		UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED	\$9,597.00	13%	\$8,349.29	\$0.00	\$0.00	\$0.00	\$0.00	\$405.21	\$350.94	\$317.54	\$284.14	
TZ22		LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	13%	\$862.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.93	\$36.76	\$34.17	\$31.17	
TS13		ARRIVAL INSTALLATION ON CUSTOMER'S PC	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70	\$9.47	\$8.11	\$7.11	
TS31		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	\$57.76	\$54.27	\$50.77	
TS34		LASER PRINTER	\$695.00	16%	\$584.00	\$140.00	\$0.00	\$13.01	\$0.00	\$28.64	\$25.94	\$24.25	\$22.25	
TS36		LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	13%	\$862.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.93	\$36.76	\$34.17	\$31.17	
TS37		ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	\$18.95	\$16.21	\$14.21	
TS38		TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	13%	\$1,199.00	\$147.20	\$0.00	\$13.67	\$0.00	\$50.12	\$43.46	\$39.36	\$35.36	
TS39		CORDESS SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.86	\$68.18	\$63.42	\$59.42	
TS42		2D IMAGER	\$2,400.00	13%	\$2,077.00	\$290.40	\$0.00	\$26.98	\$0.00	\$89.02	\$77.77	\$70.80	\$64.80	
TS43		ARRIVAL WEB CAM	\$245.00	13%	\$212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.25	\$5.87	\$5.02	\$4.52	
TS44		2IN. GRAPHICS PRINTER	\$395.00	14%	\$341.00	\$65.60	\$0.00	\$6.09	\$0.00	\$15.72	\$14.02	\$12.95	\$11.95	
TS45		ADD 1 SITE W/ SINGLE WORKSTATION	\$795.00	13%	\$688.00	\$0.00	\$119.25	\$0.00	\$11.08	\$34.61	\$30.14	\$27.39	\$24.39	
TS96002		ARRIVAL ETHERNET SWITCH	\$250.00	13%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.42	\$6.01	\$5.14	\$4.64	
TS5C		ARRIVAL CLIENT LIC TIER 1	\$500.00	13%	\$433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.81	\$11.99	\$10.26	\$9.26	
TS5N		E-MAIL NOTIFICATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TSF1		NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF P	\$1,500.00	13%	\$1,299.00	\$0.00	\$225.00	\$0.00	\$20.90	\$65.33	\$56.88	\$51.69	\$47.69	
TSF2		BACKGROUND IMPORT FEATURE	\$750.00	13%	\$650.00	\$0.00	\$113.00	\$0.00	\$10.50	\$32.73	\$28.51	\$25.91	\$23.91	
TSF3		FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TSF8		ODBC INTEGRATION	\$2,055.00	16%	\$1,727.00	\$0.00	\$299.00	\$0.00	\$27.78	\$86.84	\$75.62	\$68.71	\$63.71	
TSFF		ARRIVAL IMAGING	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	\$47.44	\$43.11	\$39.11	
TSFG		ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	\$47.44	\$43.11	\$39.11	
TSM1		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	\$22.19	\$18.98	\$16.98	
TSM2		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	\$37.97	\$33.97	
TSM3		ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	13%	\$189,516.00	\$0.00	\$32,850.00	\$3,051.78	\$9,533.23	\$8,301.37	\$7,543.31	\$6,913.31	\$6,413.31	
TSML		ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	13%	\$114,229.00	\$0.00	\$19,800.00	\$1,839.43	\$5,746.06	\$5,003.57	\$4,546.66	\$4,256.66	\$4,006.66	
TSMX		ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	13%	\$26,611.00	\$0.00	\$4,612.50	\$428.50	\$1,338.60	\$1,165.62	\$1,059.18	\$959.18	\$889.18	
TSNL		MULTI-WORKSTATION CLIENT LICENSE	\$500.00	13%	\$433.00	\$0.00	\$75.00	\$0.00	\$6.97	\$21.78	\$18.96	\$17.23	\$15.23	
TSP4		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$103.14	\$0.00	\$34.26	\$90.74	\$83.06	\$77.06	
TS5C		ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	13%	\$42,836.00	\$0.00	\$7,425.00	\$0.00	\$689.79	\$2,154.78	\$1,876.35	\$1,705.00	\$1,555.00	
TS5L		ADD 50 SITES W/ SINGLE WORKSTATION	\$29,750.00	13%	\$25,745.00	\$0.00	\$4,462.50	\$0.00	\$414.57	\$1,295.05	\$1,127.71	\$1,024.73	\$944.73	
TS5U		ADD 1 SINGLE USER	\$795.00	13%	\$688.00	\$0.00	\$119.25	\$0.00	\$11.08	\$34.61	\$30.14	\$27.39	\$24.39	
TS5X		ADD 10 SITES W/ SINGLE WORKSTATION	\$6,950.00	13%	\$6,015.00	\$0.00	\$1,042.50	\$0.00	\$96.85	\$302.56	\$263.47	\$239.41	\$219.41	
TS5C		ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,495.00	13%	\$3,024.00	\$0.00	\$524.25	\$0.00	\$48.70	\$152.12	\$132.46	\$120.37	\$110.37	
TSV7		VISITOR TRACKING FEATURE	\$750.00	13%	\$650.00	\$0.00	\$113.00	\$0.00	\$10.50	\$32.73	\$28.51	\$25.91	\$23.91	
TSY1		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	\$18.95	\$16.21	\$14.21	
TSY2		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	16%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.65	\$37.78	\$32.33	\$28.33	
TSY5		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	\$22.19	\$18.98	\$16.98	
TSY6		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	\$37.97	\$33.97	
TSYB		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	\$22.19	\$18.98	\$16.98	
T6P1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,623.00	16%	\$1,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.65	\$37.78	\$32.33	\$28.33	
T6P4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	\$22.19	\$18.98	\$16.98	
T6P5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	\$37.97	\$33.97	
TRMM		MULTIPLE SITE UNLIMITED WORKSTATION	\$18,207.00	13%	\$15,840.09	\$0.00	\$2,580.00	\$0.00	\$239.68	\$781.41	\$678.45	\$615.09	\$565.09	
TRUM		UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED	\$4,982.00	13%	\$4,334.34	\$0.00	\$1,656.00	\$0.00	\$153.84	\$302.07	\$273.90	\$256.56	\$241.56	
VPPG		SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	\$11.10	\$9.50	\$8.50	
VPPJ		SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 2	\$982.00	16%	\$824.88	\$0.00	\$0.00	\$0.00	\$0.00	\$28.21	\$22.85	\$19.55	\$17.55	
V542		SENDSUITE XPRESS USPS ONLY OFFERING	\$3,100.00	13%	\$2,682.87	\$184.80	\$275.00	\$17.17	\$25.55	\$128.75	\$112.75	\$102.87	\$92.87	
V543		SENDSUITE XPRESS MULTI-CARRIER PACKAGE	\$5,000.00	13%	\$4,327.27	\$184.80	\$275.00	\$17.17	\$25.55	\$184.99	\$158.99	\$141.85	\$131.85	
V5D2		SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	\$3,485.00	16%	\$2,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.14	\$81.11	\$69.39	\$63.39	
V5D5		SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	\$36,823.00	16%	\$30,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,057.87	\$856.82	\$733.09	\$673.09	
V5G1		ADD ONE USER TO SITE LICENSE	\$200.00	13%	\$174.00	\$0.00	\$30.00	\$0.00	\$2.79	\$8.74	\$7.61	\$6.91	\$6.21	
V5G2		1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$200.00	13%	\$174.00	\$0.00	\$30.00	\$0.00	\$2.79	\$8.74	\$7.61	\$6.91	\$6.21	
V5G3		10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$1,750.00	13%	\$1,515.00	\$0.00	\$262.50	\$0.00	\$24.39	\$76.20	\$66.36	\$60.30	\$55.30	
V5G4		50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,125.00	\$0.00	\$104.51	\$326.50	\$284.31	\$258.35	\$238.35	
V5G5		100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	\$12,500.00	13%	\$10,818.00	\$0.00	\$1,875.00	\$0.00	\$174.19	\$544.17	\$473.85	\$430.58	\$393.58	
W56D		WINDOWS 7 PC	\$2,590.00	15%	\$2,197.36	\$458.40	\$0.00	\$42.59	\$0.00	\$103.54	\$92.81	\$86.15	\$80.15	
WPB5		PB FIRST BASE LICENSE (INCLUDES FIRST 5 APPLICATIONS)	\$310.00	16%	\$260.40	\$0.00	\$65.00	\$0.00	\$6.04	\$14.95	\$13.25	\$12.21	\$11.21	
WSB1		ADDRESSRIGHT DATA CONVERSION 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	\$19.50	\$16.68	\$15.68	
WSB2		ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	\$19.50	\$16.68	\$15.68	
WSM4		MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	\$3,619.00	16%	\$3,039.96	\$0.00	\$0.00	\$0.00	\$0.00	\$103.97	\$84.21	\$72.05	\$65.05	
WSMC		MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	\$1,208.00	16%	\$1,014.72	\$0.00	\$0.00	\$0.00	\$0.00	\$34.70	\$28.11	\$24.05	\$21.05	
WSP0		DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	\$838.00	16%	\$703.92	\$0.00	\$0.00	\$0.00	\$0.00	\$24.07	\$19.50	\$16.68	\$15.68	

Mail Related Software													
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance	
WSP1		DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	\$1,672.00	16%	\$1,404.48	\$0.00	\$0.00	\$0.00	\$0.00	\$48.03	\$38.90	\$33.29	
Z690000		ETHERNET 4 PORT HUB	\$291.00	16%	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$8.36	\$6.77	\$5.79	
Z690001		ETHERNET 16 PORT HUB	\$683.00	16%	\$573.93	\$0.00	\$0.00	\$0.00	\$0.00	\$19.63	\$15.90	\$13.60	
Z690003		ETHERNET CABLE (14 FEET)	\$47.55	16%	\$40.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	\$1.11	\$0.95	
Z690004		ETHERNET CABLE (25 FEET)	\$47.60	16%	\$40.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	\$1.11	\$0.95	
Z690005		ETHERNET CABLE (100 FEET)	\$216.86	16%	\$183.01	\$0.00	\$0.00	\$0.00	\$0.00	\$6.26	\$5.07	\$4.34	
Z690006		ETHERNET CABLE (250 FEET)	\$328.00	16%	\$276.15	\$0.00	\$0.00	\$0.00	\$0.00	\$9.44	\$7.65	\$6.54	
Z690034		SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$195.00	16%	\$164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.61	\$4.54	\$3.89	
Z6C3		UPGRADE SOFTWARE FOR WIN2000	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Z6C4		BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPG	\$840.00	18%	\$691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.63	\$19.14	\$16.38	
Z6C5		BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST V	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Z6FM		FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00	16%	\$1,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.36	\$28.64	\$24.51	
Z6V5		UPGRADE SOFTWARE FOR WINXP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
1FRM		SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
AC2100-102-00-01		PP CONNECT CARE - REENTRY	\$4,560.00	10%	\$4,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.36	\$113.68	\$97.26	
BAS0SPE		BUSINESS ANALYSIS SERVICES-4HOURS	\$1,008.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
BAS1SPE		BUSINESS ANALYSIS SERVICES-1 DAY	\$2,016.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
BAS2SPE		BUSINESS ANALYSIS - WHITE GLOVE SRV	\$525.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
CAAA		COST ACCOUNTING BRONZE PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
CAAB		COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
CAAC		COST ACCOUNTING GOLD PLAN	\$30.00	0%	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.03	\$0.83	\$0.71	
CAAD		COST ACCOUNTING PLATINUM PLAN	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	\$6.93	\$5.93	
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20	\$27.70	\$23.70	
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00	\$46.17	\$39.50	
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	\$69.25	\$59.25	
EQEL1M		ENVELOPES #10 GUMMED, WHITE	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	\$4.16	\$3.56	
EQEL1N		ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	0%	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.99	\$4.85	\$4.15	
EQEL1O		ENVELOPES 6" X 9" X 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	\$5.12	\$4.38	
EQEL1P		ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	\$6.93	\$5.93	
ERB1		ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	12%	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.75	\$0.61	\$0.52	
ERB3		ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	10%	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.65	\$0.53	\$0.45	
ERB4		ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0%	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.96	\$0.78	\$0.66	
F900020		POWERGUARD2	\$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	\$2.30	\$1.97	
F9PG2		POWERGUARD SERVICE PACKAGE 2	\$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	\$2.30	\$1.97	
F9S1		SENDPRO C INSTALL TRNG WO SHIPPING	\$215.00	20%	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.88	\$4.76	\$4.08	
F9S2		SENDPRO C INSTALL TRNG W SHIPPING	\$250.00	20%	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.84	\$5.54	\$4.74	
M9SS-MH		USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
M9SS-ML		USPS TRACKING SERVICES-ACTIVATION	\$17.00	0%	\$17.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.58	\$0.47	\$0.40	
MFP1		MFP1-PRO SVC PROJECT-LEVEL 1=FULL DAY	\$1,739.00	20%	\$1,391.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.58	\$38.54	\$32.97	
MSGS-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.54	\$1.25	\$1.07	
MSGS-MM		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.39	\$1.94	\$1.66	
NV2A		INVIEW CUSTOM REPORTS AND TRAINING	\$525.00	20%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.36	\$11.63	\$9.95	
NV70		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
NV99		INVIEW MMS BASE SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	\$0.11	\$0.09	
NVMB		INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	0%	\$7.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	\$0.19	\$0.17	
NVMC		INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	\$0.42	\$0.36	
NVMD		INVIEW DASHBOARD - UP TO 20 METERS	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	\$1.39	\$1.19	
NVME		INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	\$2.77	\$2.37	
NVMF		INVIEW DASHBOARD -UP TO 100 METERS	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	\$4.16	\$3.56	
NVMG		INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	\$6.93	\$5.93	
NVWE		INVIEW DASHBOARD SET UP & TRAINING	\$215.00	20%	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.88	\$4.76	\$4.08	
PTIP		SENDPRO NETWORKED PRINTER INSTALLATION	\$199.00	0%	\$199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	\$5.51	\$4.72	
PTJ1		POSTAL SHIPPING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTJ3		MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	16%	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.43	\$0.35	\$0.30	
PTJ4		MULTICARRIER SENDING APP W/HW OR METER	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	\$0.42	\$0.36	
PTJ7		SENDPRO MAILING INCLUDED W/O HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTJ8		SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTJA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTJB		SENDPRO BASIC 50 USERS	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	\$0.22	\$0.19	
PTJC		SENDPRO INDIVIDUAL	\$15.00	20%	\$12.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.41	\$0.33	\$0.28	
PTJD		SENDPRO OFFICE	\$25.00	16%	\$21.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72	\$0.58	\$0.50	
PTJE		SENDPRO UNLIMITED	\$180.00	10%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.54	\$4.49	\$3.84	
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.34	\$0.28	\$0.24	
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	\$0.42	\$0.36	
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	\$0.69	\$0.59	
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.16	\$4.99	\$4.27	
PTJN		SINGLE USER ACCESS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTJP		50 USER ACCESS W/O HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	\$0.22	\$0.19	
PTJQ		UNLIMITED USER ACCESS W/O HW OR METER	\$155.00	16%	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4.45	\$3.61	\$3.09	
PTJR		50 USER ACCESS WITH HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	\$0.22	\$0.19	
PTJS		UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	10%	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4.77	\$3.86	\$3.31	
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTK2		SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTK3		SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTKA		US MARKET	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
PTS1		SENDPRO SAAS ONBOARDING	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	\$22.16	\$18.96	
RC9E		RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	\$2.77	\$2.37	
RC9F		RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	\$1.39	\$1.19	
RC9G		RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	\$0.69	\$0.59	
RC9H		RCH - INTEGRITY EXP SALES PAK 4500	\$35.00	0%	\$35.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.20	\$0.97	\$0.83	

Mail Related Software												
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance
SHH1		THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$272.70	\$239.94	\$219.78
SHH2		THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	16%	\$7,560.00	\$0.00	\$1,620.00	\$0.00	\$409.05	\$359.91	\$329.67	\$329.67
SHHC		THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SHHE		THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SHHL		THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SHHT		THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	16%	\$20,160.00	\$0.00	\$4,320.00	\$0.00	\$401.33	\$1,090.80	\$959.76	\$879.12
SHHV		THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	16%	\$10,080.00	\$0.00	\$2,160.00	\$0.00	\$200.67	\$545.41	\$479.89	\$439.57
SHHX		THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	16%	\$15,120.00	\$0.00	\$3,240.00	\$0.00	\$301.00	\$818.10	\$719.82	\$659.34
SLEPSPE		USPS BPOD SPLITTER TOOL	\$3,275.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SMSISPE		SPE SPS MID ASSIST SVC	\$510.00	20%	\$408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.95	\$11.30	\$9.67
SPE0		SENDPRO ENTERPRISE LICENSE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-100L-UNLTD		SPE 100 LOCATION - UNLIMITED WORKSTATIONS	\$150,000.00	20%	\$120,000.00	\$0.00	\$27,000.00	\$0.00	\$2,508.31	\$6,612.31	\$5,832.31	\$5,352.31
SPE-10L-UNLTD		SPE 10 LOCATION - UNLIMITED WORKSTATIONS	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	\$1,944.10	\$1,784.10
SPE19		HIGH VOLUME 4IN LABEL PRINTER	\$1,495.00	16%	\$1,255.80	\$329.60	\$0.00	\$30.62	\$0.00	\$63.36	\$57.76	\$54.26
SPE-1LIW		SPE 1 LOCATION - 1 WORKSTATION	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-1L-SERVER		SPE 1 LOCATION - 1 WORKSTATION (SERVER)	\$9,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	\$311.06	\$285.46
SPE-1L-UNLTD		SPE 1 LOCATION UNLIMITED WORKSTATIONS	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE20		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,295.00	16%	\$1,076.80	\$168.00	\$15.61	\$0.00	\$0.00	\$67.72	\$58.13	\$52.21
SPE21		LASER PRINTER	\$695.00	16%	\$583.80	\$139.40	\$12.86	\$0.00	\$0.00	\$28.54	\$25.82	\$24.13
SPE22		LOW TO MID VOLUME 4IN LABEL PRINTER	\$995.00	16%	\$835.80	\$184.80	\$17.17	\$0.00	\$0.00	\$40.03	\$36.03	\$33.55
SPE-25L-UNLTD		SPE 25 LOCATION - UNLIMITED WORKSTATIONS	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	\$2,916.16	\$2,676.16
SPE-2L-UNLTD		SPE 2 LOCATION - UNLIMITED WORKSTATIONS	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE30		100 LB. TABLETOP SCALE	\$995.00	16%	\$835.80	\$190.40	\$0.00	\$17.69	\$0.00	\$40.37	\$36.42	\$33.96
SPE32		200 LB. ROLLERTOP SCALE	\$1,295.00	16%	\$1,076.80	\$266.40	\$0.00	\$24.75	\$0.00	\$53.70	\$48.69	\$45.58
SPE33		149 LB. ROLLERTOP SCALE (CAL ONLY)	\$1,695.00	16%	\$1,423.80	\$272.00	\$0.00	\$25.27	\$0.00	\$65.54	\$58.39	\$53.96
SPE39		CORDESS WEDGE SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	\$68.17	\$63.42
SPE-50L-UNLTD		SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-5L-UNLTD		SPE 5 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	20%	\$30,000.00	\$0.00	\$6,750.00	\$0.00	\$627.08	\$1,653.08	\$1,458.08	\$1,338.08
SPE91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,347.80	\$368.80	\$0.00	\$103.13	\$0.00	\$0.00	\$90.73	\$83.05
SPE-AALZ		ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	\$155.53	\$142.73
SPE-ACAA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	20%	\$800.00	\$0.00	\$180.00	\$0.00	\$16.72	\$44.08	\$38.88	\$35.68
SPE-ACE		ACE (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-ACE-10		ACE (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-ACE-100		ACE (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-ACE-2		ACE (2)	\$7,500.00	20%	\$6,000.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$330.62	\$291.62	\$267.62
SPE-ACE-25		ACE (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-ACE-5		ACE (5)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	\$388.82	\$356.82
SPE-ACE-50		ACE (50)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-ACE-ENT		ACE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-BASIC-100		SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	\$1.39	\$1.19
SPE-BASIC-1000		SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.18	\$5.82	\$4.98
SPE-BASIC-10000		SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.72	\$44.32	\$37.92
SPE-BASIC-100000		SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	0%	\$5,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$188.10	\$152.35	\$130.35
SPE-BASIC-150000		SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50	\$207.75	\$177.75
SPE-BASIC-2500		SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05	\$12.19	\$10.43
SPE-BASIC-25000		SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.95	\$62.33	\$53.33
SPE-BASIC-500		SENDPRO ENTERPRISE BASIC SUB 500	\$105.00	0%	\$105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.59	\$2.91	\$2.49
SPE-BASIC-5000		SENDPRO ENTERPRISE BASIC SUB 5000	\$775.00	0%	\$775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.51	\$21.47	\$18.37
SPE-BASIC-50000		SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60	\$83.10	\$71.10
SPE-BASIC-7500		SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.59	\$40.17	\$34.37
SPE-BASIC-CC		PERSONAL CREDIT CARD SHIPPING BUNDLE	\$20.00	0%	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.68	\$0.55	\$0.47
SPE-BASIC-USPS		SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.68	\$0.55	\$0.47
SPE-BB		BLACK BOX	\$75.00	0%	\$75.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.57	\$2.08	\$1.78
SPE-BBSDK		BLACK BOX SDK (1)	\$100.00	0%	\$100.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$153.92	\$153.27	\$152.87
SPE-BBSDK-10		BLACK BOX SDK (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	\$1,944.10	\$1,784.10
SPE-BBSDK-100		BLACK BOX SDK (100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-BBSDK-2		BLACK BOX SDK (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-BBSDK-25		BLACK BOX SDK (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	\$2,916.16	\$2,676.16
SPE-BBSDK-5		BLACK BOX SDK (5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	\$1,166.46	\$1,070.46
SPE-BBSDK-50		BLACK BOX SDK (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	\$3,499.39	\$3,211.39
SPE-BBSDK-ENT		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-CBC		CROSS BORDER CONSOLIDATION	\$300.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.26	\$8.31	\$7.11
SPE-DGIS		THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$272.70	\$239.94	\$219.78
SPE-DGIS-10		THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	16%	\$15,120.00	\$0.00	\$3,240.00	\$0.00	\$301.00	\$818.10	\$719.82	\$659.34
SPE-DGIS-100		THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SPE-DGIS-2		THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	16%	\$7,560.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$409.05	\$359.91	\$329.67
SPE-DGIS-25		THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	16%	\$20,160.00	\$0.00	\$4,320.00	\$0.00	\$401.33	\$1,090.80	\$959.76	\$879.12
SPE-DGIS-5		THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	16%	\$10,080.00	\$0.00	\$2,160.00	\$0.00	\$200.67	\$545.41	\$479.89	\$439.57
SPE-DGIS-50		THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SPE-DGIS-ENT		THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	\$1,199.70	\$1,098.90
SPE-DHLCSECOM		DHL ECOMMERCE SERVER	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	\$23.89	\$21.97
SPE-DHLEAPI-10		DHL ECOMMERCE API (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	\$79.62	\$73.22
SPE-DHLEAPI-100		DHL ECOMMERCE API (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,760.00	\$0.00	\$176.51	\$450.11	\$398.11	\$366.11
SPE-DHLEAPI-2		DHL ECOMMERCE API (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	\$35.83	\$32.95
SPE-DHLEAPI-25		DHL ECOMMERCE API (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	\$155.24	\$146.44
SPE-DHLEAPI-5		DHL ECOMMERCE API (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$26.48	\$67.52	\$59.72	\$54.92
SPE-DHLEAPI-50		DHL ECOMMERCE API (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	\$238.87	\$219.67
SPE-DHLEAPI-ENT		DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	\$796.22	\$732.22
SPE-DHLECOMAPI		DHL ECOMMERCE API	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	\$23.89	\$21.97
SPE-DHLES-10		DHL ECOMMERCE SERVER (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	\$79.62	\$73.22
SPE-DHLES-100		DHL ECOMMERCE SERVER (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,760.00	\$0.00	\$176.51	\$450.11	\$398.11	\$366.11
SPE-DHLES-2		DHL ECOMMERCE SERVER (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	\$35.83	\$32.95

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Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance
SPE-DHLES-25		DHL ECOMMERCE SERVER (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	\$159.24	\$146.44
SPE-DHLES-5		DHL ECOMMERCE SERVER (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$67.52	\$59.72	\$54.92	
SPE-DHLES-50		DHL ECOMMERCE SERVER(50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	\$238.87	\$219.67
SPE-DHLES-ENT		DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	\$796.22	\$732.22
SPE-DHLXMLPI		DHL XML-PI	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	\$23.89	\$21.97
SPE-DHLXMLPI-10		DHL XML-PI (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	\$79.62	\$73.22
SPE-DHLXMLPI-100		DHL XML-PI (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$0.00	\$176.51	\$450.11	\$398.11	\$366.11
SPE-DHLXMLPI-2		DHL XML-PI (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	\$35.83	\$32.95
SPE-DHLXMLPI-25		DHL XML-PI (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	\$159.24	\$146.44
SPE-DHLXMLPI-5		DHL XML-PI (5)	\$1,500.00	20%	\$1,200.00	\$0.00	\$285.00	\$0.00	\$67.52	\$59.72	\$54.92	
SPE-DHLXMLPI-50		DHL XML-PI (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	\$238.87	\$219.67
SPE-DHLXMLPI-ENT		DHL XML-PI (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	\$796.22	\$732.22
SPE-ERRC		ELECTRONIC RETURN RECEIPT CERIFIED	\$819.00	20%	\$655.20	\$0.00	\$34.56	\$0.00	\$3.21	\$25.62	\$21.36	\$18.74
SPE-FEDEX		FEDEX CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-FSMS		FEDEX SHIP MANAGER SERVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-FSP-1		FEDEX SMARTPOST (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.83	\$26.45	\$23.33	\$21.41
SPE-FSP-10		FEDEX SMARTPOST (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$80.16	\$77.76	\$71.26
SPE-FSP-100		FEDEX SMARTPOST (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	\$311.06	\$285.46
SPE-FSP-2		FEDEX SMARTPOST (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$230.40	\$0.00	\$21.40	\$56.42	\$49.76	\$45.67
SPE-FSP-25		FEDEX SMARTPOST (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	\$155.53	\$142.73
SPE-FSP-5		FEDEX SMARTPOST (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	\$55.99	\$51.30
SPE-FSP-50		FEDEX SMARTPOST (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	\$233.29	\$214.09
SPE-FSP-ENT		FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-FSPWS-1		FEDEX SMARTPOST (1)- FEDEX WEB SERVICES	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$0.00	\$10.59	\$27.01	\$23.89	\$21.97
SPE-FSPWS-10		FEDEX SMARTPOST (10)-WEB SERVICES	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$0.00	\$35.30	\$90.02	\$79.62	\$73.22
SPE-FSPWS-100		FEDEX SMARTPOST (100)-WEB SERVICES	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,520.00	\$0.00	\$141.21	\$360.09	\$318.49	\$292.89
SPE-FSPWS-2		FEDEX SMARTPOST (2)-WEB SERVICES	\$1,280.00	20%	\$1,024.00	\$0.00	\$243.20	\$0.00	\$22.59	\$57.61	\$50.95	\$46.86
SPE-FSPWS-25		FEDEX SMARTPOST (25)-WEB SERVICES	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$0.00	\$70.60	\$180.04	\$159.24	\$146.44
SPE-FSPWS-5		FEDEX SMARTPOST (5)-WEB SERVICES	\$1,440.00	20%	\$1,152.00	\$0.00	\$273.60	\$0.00	\$25.42	\$64.82	\$57.33	\$52.72
SPE-FSPWS-50		FEDEX SMARTPOST (50)-WEB SERVICES	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$270.07	\$238.87	\$219.67
SPE-FSPWS-ENT		FEDEX SMARTPOST (ENTERPRISE)-WEB SERVICE	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$0.00	\$353.02	\$900.22	\$796.22	\$732.22
SPE-FT-1		FEDEX TRANSBORDE (1)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$396.74	\$349.94	\$321.14
SPE-FT-10		FEDEX TRANSBORDE (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	\$1,944.10	\$1,784.10
SPE-FT-100		FEDEX TRANSBORDE (100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-FT-2		FEDEX TRANSBORDE (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-FT-25		FEDEX TRANSBORDE (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	\$2,916.16	\$2,676.16
SPE-FT-5		FEDEX TRANSBORDE (5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	\$1,166.46	\$1,070.46
SPE-FT-50		FEDEX TRANSBORDE (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	\$3,499.39	\$3,211.39
SPE-FT-ENT		FEDEX TRANSBORDE (ENTERPRISE)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-FTWS-1		FEDEX TRANSBORDE (1)- FEDEX WEB SRVC	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,710.00	\$0.00	\$158.86	\$405.10	\$358.30	\$329.50
SPE-FWS		FEDEX WEB SERVICES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-GSO		GOLDEN STATE OVERNIGHT (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	\$34.99	\$32.11
SPE-GSO-10		GOLDEN STATE OVERNIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-GSO-100		GOLDEN STATE OVERNIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-GSO-2		GOLDEN STATE OVERNIGHT (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	\$58.32	\$53.52
SPE-GSO-25		GOLDEN STATE OVERNIGHT (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	\$388.82	\$356.82
SPE-GSO-5		GOLDEN STATE OVERNIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	\$116.65	\$107.05
SPE-GSO-50		GOLDEN STATE OVERNIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-GSO-ENT		GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-H1		ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-H2		ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	10%	\$9,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$475.02	\$416.52	\$380.52
SPE-H3		ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	10%	\$6,750.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$356.27	\$312.40	\$285.40
SPE-HAZFO		HAZARDOUS MATERIALS (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-HAZFO-10		HAZARDOUS MATERIALS (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-HAZFO-100		HAZARDOUS MATERIALS (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-HAZFO-2		HAZARDOUS MATERIALS (2)	\$7,500.00	20%	\$6,000.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$330.62	\$291.62	\$267.62
SPE-HAZFO-25		HAZARDOUS MATERIALS (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-HAZFO-5		HAZARDOUS MATERIALS (5)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	\$388.82	\$356.82
SPE-HAZFO-50		HAZARDOUS MATERIALS (50)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-HAZFO-ENT		HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-HC		ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	\$58.32	\$53.52
SPE-HCMI		HUBCAPP METER INTERFACE	\$300.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.26	\$8.31	\$7.11
SPE-HL		ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	\$77.76	\$71.36
SPE-HL1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20	\$27.70	\$23.70
SPE-HL2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00	\$46.17	\$39.50
SPE-HL3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	\$69.25	\$59.25
SPE-HS		HOSTING SERVICES	\$30,000.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-HT		ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	\$116.65	\$107.05
SPE-HX		ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-HZMT		HZAMT	\$600.00	0%	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.52	\$16.62	\$14.22
SPE-IR64		GREEN 150 LB ROLLERTOP SCALE	\$695.00	20%	\$556.00	\$259.40	\$0.00	\$0.00	\$35.03	\$33.41	\$32.39	
SPE-IR76		GREEN 1075 100 LB TABLETOP SCALE	\$495.00	0%	\$396.00	\$188.80	\$0.00	\$0.00	\$0.00	\$25.23	\$24.13	\$23.42
SPE-LSO		LONESTAR (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	\$34.99	\$32.11
SPE-LSO-10		LONESTAR (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41
SPE-LSO-100		LONESTAR (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-LSO-2		LONESTAR (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	\$58.32	\$53.52
SPE-LSO-25		LONESTAR (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	\$388.82	\$356.82
SPE-LSO-5		LONESTAR (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	\$116.65	\$107.05
SPE-LSO-50		LONESTAR (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-LSO-ENT		LONESTAR (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	\$972.05	\$892.05
SPE-LTLCZ		LTL CZRLT RATING / BOL (PER CARRIER)(1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	\$34.99	\$32.11
SPE-LTLCZ-10		LTL CZRLT RATE BOL (PER CARRIER) (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	\$194.41	\$178.41

Mail Related Software												
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance
SPE-LTLCZ-100		LTL CZARLITE RATE BOL (PER CARRIE) (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-LTLCZ-2		LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$66.12	\$25.08	\$58.32	\$53.52	\$53.52	\$53.52
SPE-LTLCZ-25		LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$167.22	\$440.82	\$388.82	\$356.82	\$356.82
SPE-LTLCZ-5		LTL CZARLITE RATE BOS (PER CARRIER) (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$50.17	\$132.25	\$116.65	\$107.05	\$107.05
SPE-LTLCZ-50		LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	\$535.23	\$535.23
SPE-LTLCZ-ENT		LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$418.05	\$1,102.05	\$972.05	\$892.05	\$892.05
SPE-MDC-1		MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$15.05	\$39.67	\$34.99	\$32.11	\$32.11
SPE-MDC-10		MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$83.61	\$220.41	\$194.41	\$178.41	\$178.41
SPE-MDC-100		MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$334.44	\$881.64	\$777.64	\$713.64	\$713.64
SPE-MDC-2		MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$25.08	\$66.12	\$58.32	\$53.52	\$53.52
SPE-MDC-25		MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$167.22	\$440.82	\$388.82	\$356.82	\$356.82
SPE-MDC-5		MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$50.17	\$132.25	\$116.65	\$107.05	\$107.05
SPE-MDC-50		MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	\$535.23	\$535.23
SPE-MDC-ENT		MISC DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$418.05	\$1,102.05	\$972.05	\$892.05	\$892.05
SPE-OCR		HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	16%	\$2,099.16	\$300.00	\$0.00	\$27.87	\$0.00	\$90.37	\$79.05	\$72.05
SPE-ONT		ONTRAC (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$15.05	\$39.67	\$34.99	\$32.11	\$32.11
SPE-ONT-10		ONTRAC (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$83.61	\$220.41	\$194.41	\$178.41	\$178.41
SPE-ONT-100		ONTRAC (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$334.44	\$881.64	\$777.64	\$713.64	\$713.64
SPE-ONT-2		ONTRAC (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$25.08	\$66.12	\$58.32	\$53.52	\$53.52
SPE-ONT-25		ONTRAC (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$167.22	\$440.82	\$388.82	\$356.82	\$356.82
SPE-ONT-5		ONTRAC (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$50.17	\$132.25	\$116.65	\$107.05	\$107.05
SPE-ONT-50		ONTRAC (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	\$535.23	\$535.23
SPE-ONT-ENT		ONTRAC (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$418.05	\$1,102.05	\$972.05	\$892.05	\$892.05
SPE-PBD		GUARANTEED DELIVERY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-RCSFEE		REGIONAL CARRIER SET-UP FEE	\$773.00	0%	\$0.00	\$0.00	\$144.97	\$13.47	\$13.47	\$13.47	\$13.47	\$13.47
SPE-RPS		RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$5.13	\$4.16	\$3.56	\$3.56
SPE-SDIM		DIMENSIONER	\$8,900.00	20%	\$7,120.00	\$680.00	\$0.00	\$63.17	\$0.00	\$285.61	\$244.60	\$219.28
SPE-SPEED		SPEE-DEE (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$15.05	\$39.67	\$34.99	\$32.11	\$32.11
SPE-SPEED-10		SPEE-DEE (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$83.61	\$220.41	\$194.41	\$178.41	\$178.41
SPE-SPEED-100		SPEE-DEE (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$334.44	\$881.64	\$777.64	\$713.64	\$713.64
SPE-SPEED-2		SPEE-DEE (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$25.08	\$66.12	\$58.32	\$53.52	\$53.52
SPE-SPEED-25		SPEE-DEE (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$167.22	\$440.82	\$388.82	\$356.82	\$356.82
SPE-SPEED-5		SPEE-DEE (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$50.17	\$132.25	\$116.65	\$107.05	\$107.05
SPE-SPEED-50		SPEE-DEE (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	\$535.23	\$535.23
SPE-SPEED-ENT		SPEE-DEE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$418.05	\$1,102.05	\$972.05	\$892.05	\$892.05
SPE-SPM8		QL-800 POSTAGE ROLL PRINTER	\$149.00	20%	\$119.20	\$0.00	\$0.00	\$0.00	\$4.08	\$3.30	\$2.83	\$2.83
SPE-SS1		SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$8,000.00	20%	\$6,400.00	\$0.00	\$460.80	\$42.81	\$261.69	\$220.09	\$194.49	\$194.49
SPE-T1		ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$10.03	\$26.45	\$23.33	\$21.41	\$21.41
SPE-T2		ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$216.00	\$20.07	\$55.09	\$48.43	\$44.34	\$44.34
SPE-T332		2 DIMENSIONAL SCANNER	\$2,400.00	16%	\$2,016.00	\$12.80	\$0.00	\$0.00	\$69.74	\$56.73	\$48.73	\$48.73
SPE-T539		CORDEX SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$0.00	\$75.85	\$68.17	\$63.42	\$63.42
SPE-T6WE		TETHERED WEDGE SCANNER	\$499.00	16%	\$419.16	\$12.80	\$0.00	\$0.00	\$15.13	\$12.50	\$10.88	\$10.88
SPE-TC		ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$133.78	\$352.66	\$311.06	\$285.46	\$285.46
SPE-TE		ERR CERTIFY MAIL PROOF DELIVERY	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$334.44	\$881.64	\$777.64	\$713.64	\$713.64
SPE-TIER2-100		SENDPRO ENTERPRISE TIER 2 SUB 100	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$3.42	\$2.77	\$2.37	\$2.37
SPE-TIER2-1000		SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350.00	0%	\$350.00	\$0.00	\$0.00	\$0.00	\$11.97	\$9.70	\$8.30	\$8.30
SPE-TIER2-10000		SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750.00	0%	\$1,750.00	\$0.00	\$0.00	\$0.00	\$59.85	\$48.48	\$41.48	\$41.48
SPE-TIER2-100000		SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500.00	0%	\$6,500.00	\$0.00	\$0.00	\$0.00	\$222.30	\$180.05	\$154.05	\$154.05
SPE-TIER2-150000		SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000.00	0%	\$8,000.00	\$0.00	\$0.00	\$0.00	\$273.60	\$221.60	\$189.60	\$189.60
SPE-TIER2-2500		SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625.00	0%	\$625.00	\$0.00	\$0.00	\$0.00	\$21.38	\$17.31	\$14.81	\$14.81
SPE-TIER2-25000		SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750.00	0%	\$2,750.00	\$0.00	\$0.00	\$0.00	\$94.05	\$76.18	\$65.18	\$65.18
SPE-TIER2-500		SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$6.16	\$4.99	\$4.27	\$4.27
SPE-TIER2-5000		SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$34.20	\$27.70	\$23.70	\$23.70
SPE-TIER2-50000		SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750.00	0%	\$3,750.00	\$0.00	\$0.00	\$0.00	\$128.25	\$103.88	\$88.88	\$88.88
SPE-TIER2-7500		SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650.00	0%	\$1,650.00	\$0.00	\$0.00	\$0.00	\$56.43	\$45.71	\$39.11	\$39.11
SPE-TIER3-100		SENDPRO ENTERPRISE TIER 3 SUB 100	\$200.00	0%	\$200.00	\$0.00	\$0.00	\$0.00	\$6.84	\$5.54	\$4.74	\$4.74
SPE-TIER3-1000		SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550.00	0%	\$550.00	\$0.00	\$0.00	\$0.00	\$18.81	\$15.24	\$13.04	\$13.04
SPE-TIER3-10000		SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00	\$0.00	\$0.00	\$0.00	\$68.40	\$55.40	\$47.40	\$47.40
SPE-TIER3-100000		SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000.00	0%	\$7,000.00	\$0.00	\$0.00	\$0.00	\$239.40	\$193.90	\$165.90	\$165.90
SPE-TIER3-150000		SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500.00	0%	\$8,500.00	\$0.00	\$0.00	\$0.00	\$290.70	\$235.45	\$201.45	\$201.45
SPE-TIER3-2500		SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00	\$0.00	\$0.00	\$0.00	\$27.36	\$22.16	\$18.96	\$18.96
SPE-TIER3-25000		SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$102.60	\$83.10	\$71.10	\$71.10
SPE-TIER3-500		SENDPRO ENTERPRISE TIER 3 SUB 500	\$325.00	0%	\$325.00	\$0.00	\$0.00	\$0.00	\$11.12	\$9.00	\$7.70	\$7.70
SPE-TIER3-5000		SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$42.75	\$34.63	\$29.63	\$29.63
SPE-TIER3-50000		SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000.00	0%	\$4,000.00	\$0.00	\$0.00	\$0.00	\$136.80	\$110.80	\$94.80	\$94.80
SPE-TIER3-7500		SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850.00	0%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$63.27	\$51.25	\$43.85	\$43.85
SPE-TL		ERR CERTIFY MAIL PROOF OF DELIVERY (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$100.33	\$264.49	\$233.29	\$214.09	\$214.09
SPE-TS34		NORDLESS WEDGE SCANNER SPARE BATTERY	\$113.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-TV		ERR CERTIFY MAIL PROOF OF DELIVERY (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$66.89	\$176.33	\$155.53	\$142.73	\$142.73
SPE-TV		ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$24.08	\$63.48	\$55.99	\$51.38	\$51.38
SPE-TX		ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$33.44	\$88.16	\$77.76	\$71.36	\$71.36
SPE-UNLTD		SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	20%	\$200,000.00	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,020.52	\$9,720.52	\$8,920.52
SPE-UPS		UPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-UPSAF-1		UPS AIR FREIGHT (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$15.05	\$39.67	\$34.99	\$32.11	\$32.11
SPE-UPSAF-10		UPS AIR FREIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$83.61	\$220.41	\$194.41	\$178.41	\$178.41
SPE-UPSAF-100		UPS AIR FREIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$334.44	\$881.64	\$777.64	\$713.64	\$713.64
SPE-UPSAF-2		UPS AIR FREIGHT (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$25.08	\$66.12	\$58.32	\$53.52	\$53.52
SPE-UPSAF-25		UPS AIR FREIGHT (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$167.22	\$440.82	\$388.82	\$356.82	\$356.82
SPE-UPSAF-5		UPS AIR FREIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$50.17	\$132.25	\$116.65	\$107.05	\$107.05
SPE-UPSAF-50		UPS AIR FREIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	\$535.23	\$535.23
SPE-UPSAFAPI-1		UPS AIR FREIGHT (1)-UPS API	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$15.89	\$40.51	\$35.83	\$32.95	\$32.95
SPE-UPSAF-ENT		UPS AIR FREIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$418.05	\$1,102.05	\$972.05	\$892.05	\$892.05

Mail Related Software												
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Lease Price per Month Including Maintenance
SPE-UPSAPI		UPS API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-UPS-CCR		UPS CUSTOM CARRIER RATE	\$2,060.00	20%	\$1,648.00	\$0.00	\$360.00	\$0.00	\$33.44	\$89.80	\$79.09	\$72.50
SPE-UPSCS		UPS - CONNECTSHIP UPS CONSOLIDATED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-UPSMDI-10		UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	\$77.76	\$71.36
SPE-UPSMDI-100		UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	\$311.06	\$285.46
SPE-UPSMDI-2		UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$270.00	\$0.00	\$25.08	\$60.10	\$53.44	\$49.35
SPE-UPSMDI-25		UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	\$155.53	\$142.73
SPE-UPSMDI-5		UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	\$55.99	\$51.38
SPE-UPSMDI-50		UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	\$233.29	\$214.09
SPE-UPSMDI-ENT		UPS DOM. MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-UPSM1-1		UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	20%	\$480.00	\$0.00	\$162.00	\$0.00	\$15.05	\$31.47	\$28.35	\$26.43
SPE-UPSSADP		USPS SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95	\$0.00	\$0.00	\$0.00	\$0.00	\$1.02	\$0.83	\$0.71
SPE-UPSSP-1		UPS SUREPOST (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.03	\$26.45	\$23.33	\$21.41
SPE-UPSSP-10		UPS SUREPOST (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	\$77.76	\$71.36
SPE-UPSSP-100		UPS SUREPOST (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	\$311.06	\$285.46
SPE-UPSSP-2		UPS SUREPOST (2)	\$1,280.00	20%	\$1,024.00	\$0.00	\$270.00	\$0.00	\$21.37	\$56.39	\$49.73	\$45.64
SPE-UPSSP-25		UPS SUREPOST (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$76.33	\$196.33	\$155.53	\$142.73
SPE-UPSSP-5		UPS SUREPOST (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	\$55.99	\$51.38
SPE-UPSSP-50		UPS SUREPOST (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	\$233.29	\$214.09
SPE-UPSSP-ENT		UPS SUREPOST (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	\$777.64	\$713.64
SPE-UPSTDDBC-1		UPS TRADE DIRECT/CROSS BORDER CONS. (1)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$396.74	\$349.94	\$321.14
SPE-UPSTDDBC-10		UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	\$1,944.10	\$1,784.10
SPE-UPSTDDBC-100		UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-UPSTDDBC-2		UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	\$583.23	\$535.23
SPE-UPSTDDBC-25		UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	\$2,916.16	\$2,676.16
SPE-UPSTDDBC-5		UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	\$1,166.46	\$1,070.46
SPE-UPS-TDCBC-50		UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	\$3,499.39	\$3,211.39
SPE-UPSTDDBC-ENT		UPS TRADE DIRECT/CROSSBORDER CONS(ENTER)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	\$3,888.21	\$3,568.21
SPE-USPS		USPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-USPSAPI		USPS SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-USPSAPI-DISC		USPS SHIPPING API -DISCT PROGRAM \$0	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPE-USPSCS		USPS MANIFEST - CONNECTSHIP USPS SERVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPM3		SENDPRO STAMP ROLL PRINTING BUNDLE	\$189.99	20%	\$151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$5.20	\$4.21	\$3.60
SPML		SENDPRO MULTI LOCATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	\$2.11	\$1.80
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	\$2.11	\$1.80
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	\$3.99	\$3.41
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	\$3.99	\$3.41
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	\$2.77	\$2.37
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	\$2.77	\$2.37
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	\$8.86	\$7.58
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	\$8.86	\$7.58
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	\$22.16	\$18.96
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	\$22.16	\$18.96
SSTA		ADMIN TRAINING -UP TO 4HRS	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	\$22.16	\$18.96
T414		BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$1,000.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T514		BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T6CE		RECEIVING - ENHANCED	\$49.00	16%	\$41.16	\$0.00	\$0.00	\$0.00	\$0.00	\$1.41	\$1.14	\$0.98
T6CN		RECEIVING - WITH NOTIFICATION	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$4.59	\$3.71	\$3.18
T6CS		RECEIVING - STANDARD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T89D		RECEIVE AND DELIVER	\$199.00	10%	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$6.13	\$4.96	\$4.24
T89N		RECEIVE	\$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3.05	\$2.47	\$2.11
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	\$6.21	\$5.31
T10K		INSERTER INSTALLATION & TRAINING	\$1,360.00	20%	\$1,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.21	\$30.14	\$25.79
T1NP		NON PERF PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
T1PP		PERFED PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VPPH		SST BASIC OP TRAIN - 4 HRS (2 OPERATORS)	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	\$23.27	\$19.91
VS27		PB BACKUP SRVC 1 PER WORKSTATION	\$0.00	0%	\$0.00	\$0.00	\$395.00	\$0.00	\$36.70	\$395.00	\$36.70	\$36.70
W592		WINDOWS 10 PC	\$2,590.00	20%	\$2,072.00	\$99.20	\$0.00	\$9.22	\$0.00	\$77.01	\$64.31	\$56.49
WPF1		DOCUMENT PROVSVC LEVEL 1	\$1,655.00	20%	\$1,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.28	\$36.67	\$31.38
WPP5		PLANETPRESS IMAGE	\$4,800.00	10%	\$4,320.00	\$0.00	\$690.00	\$0.00	\$64.10	\$211.84	\$183.76	\$166.48
WPP6		PLANETPRESS OFFICE	\$9,100.00	10%	\$8,190.00	\$0.00	\$1,125.00	\$0.00	\$104.51	\$384.61	\$331.37	\$298.61
WPP7		PLANETPRESS PRODUCTION	\$15,100.00	10%	\$13,590.00	\$0.00	\$2,100.00	\$0.00	\$195.09	\$659.87	\$571.53	\$517.17
WPPA		ON SITE 2 DAY PLANETPRESS TRAINING	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	\$91.30	\$78.12
WPPB		ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,090.00	20%	\$2,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.54	\$68.47	\$58.59
WPPC		ON-SITE PLANETPRESS ADVANCED TRAINI	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	\$91.30	\$78.12
WPRA		PLANETPRESS UPGRADE	\$7,900.00	10%	\$7,110.00	\$0.00	\$1,105.00	\$0.00	\$102.66	\$345.82	\$299.63	\$271.17
WRAC		PP CONNECT BACKUP LICENSE	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	\$248.01	\$227.40
WRAC		PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,850.00	10%	\$2,565.00	\$0.00	\$570.00	\$0.00	\$52.95	\$140.67	\$124.00	\$113.74
WRAE		PP OPTIMIZED OUTPUT	\$2,100.00	10%	\$1,890.00	\$0.00	\$420.00	\$0.00	\$39.02	\$103.66	\$91.37	\$83.81
WRAG		PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00	10%	\$945.00	\$0.00	\$210.00	\$0.00	\$19.51	\$51.83	\$45.69	\$41.91
WRAJ		PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00	10%	\$472.50	\$0.00	\$105.00	\$0.00	\$9.75	\$25.91	\$22.84	\$20.95
WRAM		PP PCL INPUT	\$3,100.00	10%	\$2,790.00	\$0.00	\$620.00	\$0.00	\$57.60	\$153.02	\$134.88	\$123.72
WRAP		PP PCL INPUT BACKUP LICENSE	\$1,550.00	10%	\$1,395.00	\$0.00	\$310.00	\$0.00	\$28.80	\$76.51	\$67.44	\$61.86
WRAR		PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$775.00	10%	\$697.50	\$0.00	\$155.00	\$0.00	\$14.40	\$38.25	\$33.72	\$30.93
WRAU		PP CONNECT IMAGING	\$4,600.00	10%	\$4,140.00	\$0.00	\$920.00	\$0.00	\$85.47	\$227.06	\$200.15	\$183.59
WRAW		PP IMAGING BACKUP LICENSE	\$2,300.00	10%	\$2,070.00	\$0.00	\$460.00	\$0.00	\$42.73	\$113.52	\$100.07	\$91.79
WRAY		PP IMAGING DEVELOPMENT & TEST LICENSE	\$1,150.00	10%	\$1,035.00	\$0.00	\$230.00	\$0.00	\$21.37	\$56.77	\$50.04	\$45.90
WRBA		CONNECT OVERVIEW TRNG 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28.47	\$23.06	\$19.73
WRBB		CONNECT FOUNDATION TRNG 2 DAYS	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.87	\$43.63	\$37.33
WRBC		CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	10%	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53.87	\$43.63	\$37.33
WRBD		CONNECT FOUND. FULL TRNG 3 DAYS	\$2,250.00	10%	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$69.26	\$56.09	\$47.99

Mail Related Software

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	48 Month Lease Price per Month Including Maintenance	60 Month Lease Price per Month Including Maintenance
WRBE		CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28.47	\$23.06	\$19.73
WRBF		CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00	10%	\$832.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28.47	\$23.06	\$19.73
WRBG		CONNECT OVERVIEW TRNG 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.56	\$49.86	\$42.66
WRBH		CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.12	\$99.72	\$85.32
WRBJ		CONNECT ADVANCED TRNG 2 DAYS	\$4,000.00	10%	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123.12	\$99.72	\$85.32
WRBK		CONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00	10%	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$184.68	\$149.58	\$127.98
WRBM		CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.56	\$49.86	\$42.66
WRBN		CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	10%	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$61.56	\$49.86	\$42.66
WRBP		CROSSGRADE PP OFFICE-CONNECT PRINT ONLY	\$0.00	0%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$105.91	\$105.91	\$105.91
WRBQ		CROSSGRADE PP OFFICE - CONNECT PERPETUAL	\$6,840.00	10%	\$6,156.00	\$0.00	\$3,300.00	\$0.00	\$306.57	\$517.11	\$477.09	\$452.47
WRBR		CROSSGRADE PP PRODUCTION - CONNECT PRINT	\$0.00	0%	\$0.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$105.91	\$105.91	\$105.91
WRBT		CROSSGRADE PP PRODUCTION TO CONNECT	\$5,700.00	10%	\$5,130.00	\$0.00	\$3,300.00	\$0.00	\$306.57	\$482.02	\$448.67	\$428.15
WRBU		CROSSGRADE PP IMAGING FOR CONNECT	\$0.00	0%	\$0.00	\$0.00	\$920.00	\$0.00	\$85.47	\$85.47	\$85.47	\$85.47
WRBV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	8%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.79	\$0.64	\$0.55
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	4%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.74	\$0.60	\$0.51
WRBX		DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	10%	\$2,079.00	\$0.00	\$450.00	\$0.00	\$41.81	\$112.91	\$99.40	\$91.00
WRBY		DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	10%	\$3,438.00	\$0.00	\$700.00	\$0.00	\$65.03	\$182.61	\$160.26	\$146.51
WRBZ		DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00	10%	\$1,098.00	\$0.00	\$250.00	\$0.00	\$23.23	\$60.78	\$53.64	\$49.25
WRCA		PLANETPRESS PERF PACK	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	\$248.01	\$227.40
WRCD		PLANETPRESS PERF PACK BACK-UP	\$2,850.00	10%	\$2,565.00	\$0.00	\$570.00	\$0.00	\$52.95	\$140.67	\$124.00	\$113.74
WRCE		PLANETPRESS PERF PACK DEV/TEST	\$1,425.00	10%	\$1,282.50	\$0.00	\$285.00	\$0.00	\$26.48	\$70.34	\$62.01	\$56.80
WRCH		PLANETPRESS PRES	\$27,600.00	10%	\$24,840.00	\$0.00	\$5,520.00	\$0.00	\$512.81	\$1,362.34	\$1,200.88	\$1,101.52
WRCL		PLANETPRESS PRES BACK-UP	\$13,800.00	10%	\$12,420.00	\$0.00	\$2,760.00	\$0.00	\$256.41	\$681.17	\$600.44	\$550.76
WRCL		PLANETPRESS PRES DEV/TEST	\$6,900.00	10%	\$6,210.00	\$0.00	\$1,380.00	\$0.00	\$128.20	\$340.58	\$300.22	\$275.38
WRCN		PLANETPRESS PRES PCL INPUT	\$3,400.00	10%	\$3,060.00	\$0.00	\$680.00	\$0.00	\$63.17	\$167.82	\$147.93	\$135.69
WRCP		PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00	10%	\$1,530.00	\$0.00	\$340.00	\$0.00	\$31.59	\$83.92	\$73.97	\$67.85
WRCR		PLANETPRESS PRES PCL INPUT DEV/TEST	\$850.00	10%	\$765.00	\$0.00	\$170.00	\$0.00	\$15.79	\$41.95	\$36.98	\$33.92
WRCT		PLANETPRESS PRES PERF PACK	\$13,800.00	10%	\$12,420.00	\$0.00	\$2,760.00	\$0.00	\$256.41	\$681.17	\$600.44	\$550.76
WRCV		PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00	10%	\$6,210.00	\$0.00	\$1,380.00	\$0.00	\$128.20	\$340.58	\$300.22	\$275.38
WRCX		PLANETPRESS PRES PERF PACK DEV/TEST	\$3,450.00	10%	\$3,105.00	\$0.00	\$690.00	\$0.00	\$64.10	\$170.29	\$150.11	\$137.69
WRDA		PLANETPRESS SEND UP TO 100 USERS	\$5,000.00	10%	\$4,500.00	\$0.00	\$1,000.00	\$0.00	\$92.90	\$246.80	\$217.55	\$199.55
WRDC		PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	10%	\$2,250.00	\$0.00	\$500.00	\$0.00	\$46.45	\$123.40	\$108.78	\$99.78
WRDE		PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$1,250.00	10%	\$1,125.00	\$0.00	\$250.00	\$0.00	\$23.23	\$61.71	\$54.39	\$49.89
WSMF		CRIGHT MAILER INSTALL /TRAINING	\$575.00	20%	\$460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.73	\$12.74	\$10.90
ZHD7		E CONF SERVICES FOR METERED LTR. BDL	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD8		ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Electronic Scales

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
<b>DELETIONS</b>															
<b>ADDITIONS</b>															
						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.									
						Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA									
1FW5		15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	29%	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.88	14%	\$48.50	14.7%	\$41.50	14.8%
1FW6		30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	29%	\$2,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.50	14%	\$55.48	14.7%	\$47.47	14.8%
1FW7		70 LB INTERFACED WEIGHING	\$3,145.00	29%	\$2,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.37	14%	\$61.85	14.7%	\$52.92	14.8%
1FW8		149 LB INTERFACED WEIGHING	\$4,355.00	29%	\$3,093.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.78	14%	\$85.68	14.7%	\$73.30	14.8%
1FWV		5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	29%	\$1,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.03	14%	\$34.04	14.7%	\$29.13	14.8%
1FWW		10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	29%	\$1,527.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.22	14%	\$42.30	14.7%	\$36.19	14.8%
1FWX		15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	29%	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.88	14%	\$48.50	14.7%	\$41.50	14.8%
1GW2		2 LB INTEGRATED WEIGHING	\$760.00	29%	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.47	14%	\$14.96	14.7%	\$12.80	14.8%
1GW5		5 LB INTEGRATED WEIGHING	\$1,130.00	29%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.46	14%	\$22.24	14.7%	\$19.03	14.8%
1GW9		10 LB INTEGRATED WEIGHING	\$1,445.00	29%	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.09	14%	\$28.42	14.7%	\$24.32	14.8%
MT30		PLATFORM SCALE 30LB	\$0.00	0%	\$0.00	\$161.60	\$0.00	\$15.02	\$0.00	\$10.01	14%	\$11.27	14.7%	\$12.02	14.8%
MT3W		SCALE, W&M, IS - 30 LB	\$0.00	0%	\$0.00	\$161.60	\$0.00	\$15.02	\$0.00	\$10.01	14%	\$11.27	14.7%	\$12.02	14.8%
MT49		SCALE, GLOBAL - 149 LB	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT4W		SCALE, W&M, GLOBAL - 149 LB	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT70		PLATFORM SCALE 70 LB	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT73		SCALE, W&M, POSTAL - 35 KG	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
MT7W		SCALE, W&M, GLOBAL - 70 LB	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
ZHA2		15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,825.00	20%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.93	14%	\$40.44	14.7%	\$34.60	14.8%
ZHA3		30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,820.00	20%	\$2,256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.16	14%	\$62.49	14.7%	\$53.47	14.8%
ZHA5		70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,145.00	20%	\$2,516.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.05	14%	\$79.69	14.7%	\$69.63	14.8%
ZHA8		30 LB WEIGHING OPTION FOR MT70 SCALE	\$3,920.00	20%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$77.16	14%	\$62.49	14.7%	\$53.47	14.8%
ZHA9		149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335.00	20%	\$3,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.61	14%	\$96.06	14.7%	\$82.19	14.8%
ZHB3		149 LB WEIGHING OPTION FOR MT49 SCALE	\$4,335.00	20%	\$3,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$118.61	14%	\$96.06	14.7%	\$82.19	14.8%
ZHB5		70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,145.00	20%	\$2,516.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96.05	14%	\$79.69	14.7%	\$69.63	14.8%
ZHC425		SENDPRO 425 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%



Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS															
ADDITIONS															
Palmy Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.										Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA					
3400002		LIFT HANDLES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1E0T		DM INFINITY BARCODE SCANNER	\$835.00	13%	\$725.28	\$0.00	\$0.00	\$0.00	\$0.00	\$35.21	14%	\$31.80	14.7%	\$29.68	14.8%
1E50		LASER REPLY PRINTER	\$850.00	13%	\$738.21	\$0.00	\$0.00	\$0.00	\$0.00	\$36.45	14%	\$33.05	14.7%	\$30.94	14.8%
1E90002		ACCOUNTING USB HUB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FA1		BASIC ACCOUNTING (25 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAB		DEPARTMENT ACCOUNTING ENABLER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAC		BASIC ACCOUNTING (10 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAE		NO ACCOUNTING SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAL		INVIEW 50 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAM		INVIEW 100 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAN		INVIEW 300 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FBL		DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	25%	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.22	14%	\$4.24	14.7%	\$3.63	14.8%
1FBM		DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	25%	\$281.25	\$0.00	\$0.00	\$0.00	\$0.00	\$9.62	14%	\$7.79	14.7%	\$6.67	14.8%
1FBN		DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	25%	\$470.25	\$0.00	\$0.00	\$0.00	\$0.00	\$16.08	14%	\$13.03	14.7%	\$11.14	14.8%
1FER		ERR RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FM2		DISABLE MANIACAL WEIGHT FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FNT		INVIEW STARTUP KIT FOR DM125/225	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FNKIT		KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FS1		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FS2		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FS4		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FW1		DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FXA		METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FZ0		DIFFERENTIAL WEIGHING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FZ9		120 LPM FEATURE	\$2,095.00	40%	\$1,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.99	14%	\$34.82	14.7%	\$29.79	14.8%
1FZK		80 LPM NON SERVED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
397-A		SENDPRO ENTERPRISE 5 LB SCALE	\$41.99	16%	\$34.99	\$0.00	\$0.00	\$0.00	\$0.00	\$1.44	14%	\$1.16	14.7%	\$1.00	14.8%
397-B		10 LB SCALE	\$100.00	15%	\$84.84	\$0.00	\$0.00	\$0.00	\$0.00	\$2.90	14%	\$2.35	14.7%	\$2.01	14.8%
397-D		70 LB SCALE	\$1,050.00	15%	\$1,276.26	\$0.00	\$0.00	\$0.00	\$0.00	\$4.35	14%	\$3.53	14.7%	\$3.02	14.8%
458-00050-009		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
488-00050-009		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
6WB-A		4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	16%	\$16.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.56	14%	\$0.45	14.7%	\$0.39	14.8%
6WB-F		4X6 DIE CUT SHIPPING LABELS	\$29.95	16%	\$25.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.70	14%	\$0.56	14.7%	\$0.48	14.8%
6WB-P		SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE	\$209.00	7%	\$195.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.67	14%	\$5.40	14.7%	\$4.62	14.8%
94-7		10 FOOT USB CABLE	\$7.99	13%	\$6.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	14%	\$0.19	14.7%	\$0.16	14.8%
AP1		50 DEPT ANALYTICS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APK2		SENDPRO P SERIES - QL1050 PRINTER BUNDLE	\$0.00	0%	\$0.00	\$54.40	\$0.00	\$0.05	\$0.00	\$3.37	14%	\$3.79	14.7%	\$4.04	14.8%
APKE		SENDPRO P RECEIVING APP FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APKF		SENDPRO P SHIPPING APP FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APKN		ACCOUNT LIST IMPORT/EXPORT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
AZCE		GREEN CONNECT+ MONO PRINT MODULE	\$0.00	0%	\$368.80	\$0.00	\$0.00	\$34.26	\$0.00	\$22.84	14%	\$25.70	14.7%	\$27.41	14.8%
AZCF		GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	18%	\$1,207.00	\$460.00	\$0.00	\$42.73	\$0.00	\$69.77	14%	\$65.48	14.7%	\$62.79	14.8%
AZCI		SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	16%	\$1,760.00	\$460.00	\$0.00	\$42.73	\$0.00	\$86.68	14%	\$80.80	14.7%	\$75.89	14.8%
AZCL		GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	14%	\$28.05	14.7%	\$27.61	14.8%
AZCM		GREEN CONNECT+ 3000 COLOR PRINT MODULE	\$0.00	0%	\$0.00	\$460.00	\$0.00	\$42.73	\$0.00	\$28.49	14%	\$28.05	14.7%	\$27.61	14.8%
AZCR		GREEN CONNECT+ 3000 PRO NON-WOW	\$21,030.00	22%	\$16,351.00	\$2,247.20	\$0.00	\$208.77	\$0.00	\$698.38	14%	\$609.50	14.7%	\$554.54	14.8%
AZCS		GREEN CONNECT+ 3000 PRO WOW	\$25,445.00	21%	\$19,981.00	\$2,247.20	\$0.00	\$208.77	\$0.00	\$822.53	14%	\$710.05	14.7%	\$640.57	14.8%
AZCW		GREEN CONNECT+ 1000	\$5,345.00	27%	\$3,886.88	\$202.90	\$0.00	\$18.85	\$0.00	\$145.50	14%	\$121.81	14.7%	\$107.20	14.8%
AZCX		GREEN CONNECT+ 2000	\$9,840.00	27%	\$7,155.00	\$490.00	\$0.00	\$45.92	\$0.00	\$275.07	14%	\$232.35	14.7%	\$206.01	14.8%
AZCY		GREEN CONNECT+ 3000 NON-WOW	\$9,605.00	28%	\$6,967.00	\$1,365.79	\$0.00	\$126.88	\$0.00	\$288.15	14%	\$266.62	14.7%	\$266.62	14.8%
AZCZ		GREEN CONNECT+ 3000 SERIES WOW	\$13,880.00	25%	\$10,450.00	\$1,365.79	\$0.00	\$126.88	\$0.00	\$441.98	14%	\$384.63	14.7%	\$349.17	14.8%
BA50		BUSINESS ANALYSIS SERVICES-4HOURS	\$1,008.00	16%	\$846.72	\$0.00	\$0.00	\$0.00	\$0.00	\$28.96	14%	\$23.45	14.7%	\$20.07	14.8%
BAS1		BUSINESS ANALYSIS SERVICES-1DAY	\$2,016.00	16%	\$1,693.44	\$0.00	\$0.00	\$0.00	\$0.00	\$57.92	14%	\$46.91	14.7%	\$40.13	14.8%
BMX2		DM SERIES INTERFACE (DM500-DM1100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
BTRY-TC51-TC56		BATTERY FOR T764/5, T6MD/E	\$125.00	13%	\$108.75	n/a	n/a	n/a	n/a	\$3.72	1400%	\$3.01	1470.0%	\$2.58	1480.0%
CRM4		CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,266.00	20%	\$1,012.80	\$0.00	\$400.00	\$0.00	\$37.16	\$71.80	14%	\$65.21	14.7%	\$61.16	14.8%
CRM7		CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE	\$2,401.00	16%	\$2,016.84	\$0.00	\$1,200.00	\$0.00	\$111.48	\$180.46	14%	\$167.35	14.7%	\$159.28	14.8%
CRM8		CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED	\$2,401.00	16%	\$2,016.84	\$0.00	\$1,200.00	\$0.00	\$111.48	\$180.46	14%	\$167.35	14.7%	\$159.28	14.8%
CRM9		CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STD	\$946.00	16%	\$794.64	\$0.00	\$650.00	\$0.00	\$60.39	\$87.57	14%	\$82.40	14.7%	\$79.22	14.8%
DASC		DA50S ENVELOPE ADDRESS PRINTER B&W	\$7,097.00	16%	\$5,961.85	\$1,045.60	\$0.00	\$97.14	\$0.00	\$268.66	14%	\$238.00	14.7%	\$219.01	14.8%
DASX		GREEN DA50S ENVELOPE ADDRESS PRINTER B&W	\$6,986.00	17%	\$5,798.38	\$1,230.40	\$0.00	\$114.30	\$0.00	\$274.50	14%	\$246.35	14.7%	\$228.86	14.8%
DAPC		DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	\$14,307.00	16%	\$12,000.00	\$1,380.00	\$0.00	\$129.95	\$0.00	\$496.37	14%	\$429.11	14.7%	\$387.56	14.8%
DA7X		GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	\$12,907.00	17%	\$10,689.58	\$1,532.00	\$0.00	\$142.32	\$0.00	\$460.46	14%	\$402.84	14.7%	\$367.20	14.8%
DABA		HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DABOF	\$3,955.00	22%	\$3,103.00	\$260.80	\$0.00	\$24.23	\$0.00	\$122.27	14%	\$104.12	14.7%	\$92.92	14.8%
DABN		DABOF HIGH SPEED FIXED HEAD PRINTER	\$9,507.00	8%	\$8,744.66	\$908.80	\$0.00	\$84.43	\$0.00	\$355.36	14%	\$305.55	14.7%	\$274.79	14.8%
DA9L		DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIG	\$27,357.00	12%	\$24,168.01	\$2,088.80	\$0.00	\$194.05	\$0.00	\$955.92	14%	\$814.99	14.7%	\$728.02	14.8%
DA9N		DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	\$17,907.00	7%	\$16,650.00	\$1,661.60	\$0.00	\$157.36	\$0.00	\$672.34	14%	\$575.98	14.7%	\$518.10	14.8%
DA9X		GREEN DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	\$15,407.00	12%	\$13,538.13	\$1,616.00	\$0.00	\$68.90	\$0.00	\$508.93	14%	\$426.69	14.7%	\$375.97	14.8%
DASC		INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER F	\$6,975.00	28%	\$4,999.00	\$434.40	\$0.00	\$40.36	\$0.00	\$197.88	14%	\$168.74	14.7%	\$150.77	14.8%
DCPS		DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$1,533.00	15%	\$1,303.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.45	14%	\$3.60	14.7%	\$3.08	14.8%
DW90060		MAILSTATION EDUCATION SERVICES-2HRS	\$495.00	16%	\$416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.23	14%	\$11.52	14.7%	\$9.86	14.8%
ERCL		E-R REFERENCE NUMBER FEATURE ONLY	\$475.00	13%	\$412.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14.11	14%	\$11.43	14.7%	\$9.71	14.8%
ESAR		ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	\$0.00	0%	\$0.00	\$0.00	\$240.00	\$0.00	\$22.30	\$22.30	14%	\$22.30	14.7%	\$22.30	14.8%
ESBM		ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	\$0.00	0%	\$0.00	\$0.00	\$240.00	\$0.00	\$22.30	\$22.30	14%	\$22.30	14.7%	\$22.30	14.8%
ESSS		ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	\$0.00	0%	\$0.00	\$0.00	\$240.00	\$0.00	\$22.30	\$22.30	14%	\$22.30	14.7%	\$22.30	14.8%
F90A		USPS SPECIAL SERVICES TRAINING	\$0.00	16%	\$0.00	\$65.52	\$0.00	\$0.00	\$0.00	\$2.24	14%	\$1.81	14.7%	\$1.50	14.8%
F90X		USPS SPECIAL SERVICES WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F99C		POWERGUARD	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.10	14.7%	\$6.07	14.8%
FD1R		GREEN PD100 OFFICERIGHT FOLDER	\$2,010.00	15%	\$1,718.16	\$644.00	\$0.00	\$5.95	\$0.00	\$100.06	14%	\$9.40	14.7%	\$8.98	

Balance of Line																
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
MP4W		70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	0%	\$0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14%	\$15.52	14.8%	
MP4X		DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	17%	\$775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.51	14%	\$21.47	14.7%	\$18.37	14.8%	
MP5X		DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,255.00	18%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.40	14%	\$28.67	14.7%	\$24.53	14.8%	
MP9B		INTEGRATED WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$9.60	\$0.00	\$0.00	\$0.00	\$0.59	14%	\$0.67	14.7%	\$0.71	14.8%	
MP96001		MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
MP9G		INTEGRATED WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$82.40	\$0.00	\$7.66	\$0.00	\$5.11	14%	\$5.75	14.7%	\$6.13	14.8%	
MPC1		INTEGRATED WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$50.40	\$0.00	\$4.68	\$0.00	\$3.12	14%	\$3.51	14.7%	\$3.74	14.8%	
MPC4		INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	0%	\$0.00	\$22.40	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%	
MSFQ		CONNECT+ SENSITIVE INTERFACE	\$0.00	13%	\$169.58	\$0.00	\$0.00	\$0.00	\$0.00	\$8.91	14%	\$7.22	14.7%	\$6.18	14.8%	
MSR		GREEN CONNECT+ POWER STACKER	\$1,255.00	18%	\$1,034.00	\$277.60	\$0.00	\$25.79	\$0.00	\$52.55	14%	\$47.98	14.7%	\$45.14	14.8%	
MW90020		CONNECT+ FLATS FEEDING GUIDE	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$14.67	\$0.00	\$10.47	14%	\$11.88	14.7%	\$10.17	14.8%	
MW90705		CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	23%	\$119.00	\$0.00	\$0.00	\$0.00	\$4.07	\$0.00	\$4.07	14%	\$3.30	14.7%	\$2.82	14.8%
MW96000		WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
MW97182		WIRELESS LAN ADAPTER	\$155.00	23%	\$119.00	\$0.00	\$0.00	\$0.00	\$4.07	\$0.00	\$4.07	14%	\$3.30	14.7%	\$2.82	14.8%
NV21		INVIEW DASHBOARD TWO OR MORE SITES	\$1,455.00	16%	\$1,222.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41.80	14%	\$33.85	14.7%	\$28.97	14.8%	
NV90KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
NV99KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
NVAA		PROFESSIONAL SERVICES - LEVEL 1	\$201.00	16%	\$169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.78	14%	\$4.68	14.7%	\$4.01	14.8%	
NVAB		PROFESSIONAL SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	14.8%	
NVAC		PROFESSIONAL SERVICES - LEVEL 3	\$878.00	16%	\$737.52	\$0.00	\$0.00	\$0.00	\$0.00	\$25.22	14%	\$20.43	14.7%	\$17.48	14.8%	
NVAD		PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	16%	\$922.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.54	14%	\$25.55	14.7%	\$21.86	14.8%	
NVAE		PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	16%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$56.91	14%	\$46.09	14.7%	\$39.44	14.8%	
NVAF		PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	16%	\$3,239.04	\$0.00	\$0.00	\$0.00	\$0.00	\$110.78	14%	\$89.72	14.7%	\$76.77	14.8%	
NVBA		DEPLOYMENT SERVICES - LEVEL 1	\$304.00	16%	\$256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.09	14.7%	\$6.07	14.8%	
NVBB		DEPLOYMENT SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	14%	\$11.88	14.7%	\$10.17	14.8%	
NVBC		DEPLOYMENT SERVICES - LEVEL 3	\$819.00	16%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	14%	\$19.06	14.7%	\$16.31	14.8%	
NVBD		DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	16%	\$1,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.25	14%	\$35.84	14.7%	\$30.67	14.8%	
NVBE		DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	16%	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.65	14%	\$71.80	14.7%	\$61.43	14.8%	
PB008		MAIL TRAY SUPPORT	\$226.00	13%	\$196.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.71	14%	\$5.44	14.7%	\$4.65	14.8%	
PS-4000-US		SMARTLINK LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
PS-101		RISD 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.63	14%	\$29.75	14.7%	\$26.66	14.8%	
PS-102		RISD 2 DAY WORKFLOW SUPPORT	\$2,799.00	7%	\$2,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.92	14%	\$72.02	14.7%	\$61.62	14.8%	
PS-104		RISD 4 DAY WORKFLOW SUPPORT	\$4,799.00	4%	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.32	14%	\$127.42	14.7%	\$109.02	14.8%	
RCSE		PRO SERVICES-RELAY INTEGRITY EXPRESS	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	14%	\$7.10	14.7%	\$6.07	14.8%	
S-2357		OPTION PCB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
S-2357		OPTION PCB FCI0	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
S-2395		PAPER EJECTION ATTACHMENT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
SDIM		DIMENSIONER	\$8,900.00	13%	\$7,730.54	\$680.00	\$0.00	\$63.17	\$0.00	\$306.49	14%	\$261.52	14.7%	\$233.75	14.8%	
SFPC		FEDEX SMARTPOST (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SFPE		FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SFPX		FEDEX SMARTPOST (10)	\$2,000.00	13%	\$1,737.20	\$0.00	\$360.00	\$0.00	\$33.44	\$92.63	14%	\$81.56	14.7%	\$74.61	14.8%	
SGC2		UPS SUREPOST (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$230.00	\$0.00	\$21.37	\$59.30	14%	\$52.09	14.7%	\$47.65	14.8%	
SGCC		UPS SUREPOST (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SGCE		UPS SUREPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGE1		UPS SUREPOST (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.23	\$277.92	14%	\$234.18	14.7%	\$223.40	14.8%	
SGE2		UPS SUREPOST (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%	
SGE3		UPS SUREPOST (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$252.00	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%	
SGE4		UPS SUREPOST (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%	
SGE5		FEDEX TRANSBORDER (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%	
SGE6		FEDEX TRANSBORDER (5)	\$45,000.00	13%	\$32,985.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGE7		FEDEX TRANSBORDER (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SGE8		FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%	
SGE9		FEDEX TRANSBORDER (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%	
SGE10		FEDEX TRANSBORDER (25)	\$45,000.00	13%	\$44,903.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,733.04	14%	\$3,051.97	14.7%	\$2,792.86	14.8%	
SGE11		FEDEX TRANSBORDER (5)	\$30,000.00	13%	\$25,962.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,389.56	14%	\$1,120.81	14.7%	\$1,116.96	14.8%	
SGE12		FEDEX TRANSBORDER (10)	\$50,000.00	13%	\$43,269.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,315.90	14%	\$2,034.65	14.7%	\$1,861.58	14.8%	
SGK1		DYMANEX (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SGK2		DYMANEX (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SGK3		DYMANEX (10)	\$2,000.00	13%	\$1,738.00	\$0.00	\$360.00	\$0.00	\$34.44	\$92.63	14%	\$81.57	14.7%	\$74.64	14.8%	
SGK4		DYMANEX (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SGKL		DYMANEX (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGKT		DYMANEX (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SGM1		DYMANEX (5)	\$5,000.00	13%	\$4,297.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SGM2		DYMANEX (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SGL1		SAMEDAY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SGL2		SAMEDAY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.83	\$70.26	14%	\$61.81	14.7%	\$56.62	14.8%	
SGL3		SAMEDAY (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGL4		SAMEDAY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SGL5		SAMEDAY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SGL6		SAMEDAY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SGL7		SAMEDAY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SGL8		SAMEDAY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SGM3		UPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%	
SGM4		UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SGM5		UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	14%	\$325.55	14.7%	\$297.86	14.8%	
SGM6		UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SGM7		UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.23	\$274.18	14%	\$234.18	14.7%	\$223.40	14.8%	
SGM8		UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$162.79						

Balance of Line															
Item or Model Number	Volume - Pices Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SGWV		UPS DOMESTIC WORLDWIDE (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$259.20	\$0.00	\$24.08	\$66.69	14%	\$58.59	14.7%	\$53.61	14.8%
SGWV		UPS DOMESTIC WORLDWIDE (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SHAA		AES DIRECT WEB API (1)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$232.59	14%	\$203.47	14.7%	\$186.16	14.8%
SHAA		AES DIRECT WEB API (5)	\$20,000.00	13%	\$17,310.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHAC		AES DIRECT WEB API (10)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHAE		AES DIRECT WEB API (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHAL		AES DIRECT WEB API (5)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHAY		AES DIRECT WEB API (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHAY		AES DIRECT WEB API (5)	\$5,000.00	13%	\$4,354.00	\$0.00	\$900.00	\$0.00	\$83.61	\$232.59	14%	\$203.47	14.7%	\$186.16	14.8%
SHAX		AES DIRECT WEB API (10)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SHCI		LOOMIS EXPRESS (1)	\$6,000.00	16%	\$5,054.00	\$0.00	\$1,080.00	\$0.00	\$103.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%
SHL1		DHL (US & CANADA) (1)	\$6,000.00	13%	\$5,200.00	\$0.00	\$1,080.00	\$0.00	\$103.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SHL2		DHL (US & CANADA) (2)	\$9,000.00	13%	\$7,790.00	\$0.00	\$1,500.00	\$0.00	\$153.95	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHL3		DHL (US & CANADA) (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$45.50	14%	\$39.90	14.7%	\$36.30	14.8%
SHLE		DHL (US & CANADA) (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHLL		DHL (US & CANADA) (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$27.93	14%	\$24.18	14.7%	\$22.30	14.8%
SHLT		DHL (US & CANADA) (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%
SHLV		DHL (US & CANADA) (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SHLX		DHL (US & CANADA) (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SHN1		XPO (1)	\$900.00	13%	\$779.00	\$0.00	\$150.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHN2		XPO (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SHN3		XPO (10)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHNE		XPO (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHNL		XPO (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SHNT		XPO (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$46.19	14%	\$40.94	14.7%	\$37.32	14.8%
SHNV		XPO (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SHNX		XPO (10)	\$4,000.00	13%	\$3,427.00	\$0.00	\$720.00	\$0.00	\$67.61	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%
SHP1		USPS ACTIVATION CA (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%
SL19		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14.7%	\$54.27	14.8%
SL20		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.98	14.8%
SL21		LASER PRINTER	\$5,000.00	13%	\$4,302.00	\$140.00	\$0.00	\$130.1	\$0.00	\$29.26	14%	\$26.44	14.7%	\$24.68	14.8%
SL22		LOW TO MID VOLUME 4IN ADHESIVE LABEL PRINTER	\$995.00	13%	\$861.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.90	14%	\$34.15	14.7%	\$31.15	14.8%
SL30		100 LB. TABLETOP SCALE	\$995.00	16%	\$836.00	\$190.40	\$0.00	\$17.69	\$0.00	\$40.38	14%	\$36.43	14.7%	\$33.96	14.8%
SL32		200 LB. ROLLERTOP SCALE	\$1,295.00	16%	\$1,088.00	\$268.80	\$0.00	\$24.97	\$0.00	\$53.86	14%	\$48.87	14.7%	\$45.77	14.8%
SL33		1667 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	\$1,695.00	13%	\$1,468.00	\$227.40	\$0.00	\$25.49	\$0.00	\$67.20	14%	\$59.78	14.7%	\$55.18	14.8%
SL39		CORDELESS WEDGE SCANNER	\$1,895.00	16%	\$1,592.00	\$303.60	\$0.00	\$22.11	\$0.00	\$75.86	14%	\$68.18	14.7%	\$64.32	14.8%
SL91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$0.00	\$103.14	14%	\$90.74	14.7%	\$83.06	14.8%
SLB2		3RD PARTY USPS WEB CONNECTOR (2)	\$900.00	13%	\$779.00	\$0.00	\$324.00	\$0.00	\$30.10	\$56.74	14%	\$51.68	14.7%	\$48.56	14.8%
SLB3		3RD PARTY USPS WEB CONNECTOR (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$2,160.00	\$0.00	\$200.67	\$487.95	14%	\$433.35	14.7%	\$399.75	14.8%
SLB6		3RD PARTY USPS WEB CONNECTOR (ENTERPRISE)	\$20,000.00	16%	\$16,800.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$625.39	14%	\$716.19	14.7%	\$648.99	14.8%
SLB7		3RD PARTY USPS WEB CONNECTOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,350.00	\$0.00	\$128.10	\$328.10	14%	\$294.35	14.7%	\$273.72	14.8%
SLB7		3RD PARTY USPS WEB CONNECTOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$870.00	\$0.00	\$100.33	\$218.73	14%	\$196.23	14.7%	\$182.38	14.8%
SLB9		3RD PARTY USPS WEB CONNECTOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$388.80	\$0.00	\$36.12	\$80.55	14%	\$72.10	14.7%	\$66.91	14.8%
SLB9		3RD PARTY USPS WEB CONNECTOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$540.00	\$0.00	\$50.17	\$109.37	14%	\$98.12	14.7%	\$91.19	14.8%
SLD1		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.98	14%	\$366.26	14.7%	\$335.10	14.8%
SLD2		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SLD3		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLD3		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLDL		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLDT		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$45,000.00	16%	\$38,000.00	\$0.00	\$8,100.00	\$0.00	\$754.76	\$2,099.26	14%	\$1,821.50	14.7%	\$1,691.25	14.8%
SLOV		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SLDX		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,272.50	14%	\$1,999.50	14.7%	\$1,831.50	14.8%
SLEP		E-CERTIFIED/EER PRODUCTIVITY PACK	\$3,268.00	13%	\$2,843.16	\$0.00	\$0.00	\$0.00	\$0.00	\$97.24	14%	\$78.76	14.7%	\$76.38	14.8%
SLH1		HAZARDOUS MATERIALS (1)	\$7,500.00	16%	\$6,300.00	\$0.00	\$4,200.00	\$0.00	\$261.41	\$319.95	14%	\$231.25	14.7%	\$213.15	14.8%
SLH2		HAZARDOUS MATERIALS (2)	\$7,500.00	16%	\$6,300.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$340.88	14%	\$299.93	14.7%	\$274.73	14.8%
SLH3		HAZARDOUS MATERIALS (100)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLH6		HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLH7		HAZARDOUS MATERIALS (50)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLH8		HAZARDOUS MATERIALS (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SLH9		HAZARDOUS MATERIALS (5)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$45.50	14%	\$39.90	14.7%	\$36.30	14.8%
SLH9		HAZARDOUS MATERIALS (10)	\$15,000.00	16%	\$12,600.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$681.75	14%	\$599.85	14.7%	\$549.45	14.8%
SLI1		SHIP TO HOLD (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%
SLI2		SHIP TO HOLD (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$666.57	14%	\$606.65	14.7%	\$560.65	14.8%
SLI3		SHIP TO HOLD (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLI6		SHIP TO HOLD (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLI7		SHIP TO HOLD (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLI7		SHIP TO HOLD (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$10,800.00	\$0.00	\$1,003.33	\$3,157.93	14%	\$2,748.43	14.7%	\$2,496.43	14.8%
SLI8		SHIP TO HOLD (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$361.20	\$1,223.04	14%	\$1,059.24	14.7%	\$958.44	14.8%
SLIX		SHIP TO HOLD (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$501.66	\$1,938.06	14%	\$1,665.06	14.7%	\$1,497.06	14.8%
SLY1		BLACK BOX SDK (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%
SLY2		BLACK BOX SDK (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SLY3		BLACK BOX SDK (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLY6		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLY7		BLACK BOX SDK (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16								

Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SNX		MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%
SNL1		PIUROLATOR (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SNL2		PIUROLATOR (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNLC		PIUROLATOR (30)	\$1,000.00	16%	\$840.00	\$0.00	\$180.00	\$0.00	\$167.22	\$454.50	14%	\$167.22	14.7%	\$166.30	14.8%
SNLE		PIUROLATOR (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNLL		PIUROLATOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$227.40	14.8%
SNLT		PIUROLATOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%
SNLV		PIUROLATOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SNLX		PIUROLATOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SOCR		HANDHELD OCR SCANNER, COMMS CRADLE/STAND	\$2,499.00	13%	\$2,170.63	\$0.00	\$0.00	\$0.00	\$0.00	\$92.82	14%	\$81.03	14.7%	\$73.74	14.8%
SPEOV		SENDPRO ENTERPRISE OVERAGE FEE	\$0.125	0%	\$0.125	\$0.00	\$0.00	\$0.00	\$0.00	N/A	14%	N/A	14.7%	N/A	14.8%
SPEPS		SENDPRO ENTERPRISE IMPLIMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
SP99		LASER PRINTER 1621	\$835.00	13%	\$725.28	\$0.00	\$0.00	\$0.00	\$0.00	\$33.47	14%	\$29.85	14.7%	\$27.60	14.8%
SSD		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	16%	\$824.88	\$0.00	\$0.00	\$0.00	\$0.00	\$28.21	14%	\$22.85	14.7%	\$19.55	14.8%
SSAD		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,963.00	16%	\$1,648.92	\$0.00	\$0.00	\$0.00	\$0.00	\$56.39	14%	\$45.68	14.7%	\$39.08	14.8%
SSH1		ADDITIONAL LOCATION (1) PRICE PER LOCATION	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%
SSH2		ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SSH3		ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SSH4		ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SSH5		ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.97	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SSH6		ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,350.00	\$0.00	\$275.42	\$747.41	14%	\$305.22	14.7%	\$279.26	14.8%
SSH8		ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	13%	\$4,375.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$203.47	14.7%	\$186.26	14.8%
SSL		1 LOCATION SINGLE WORKSTATION	\$5,953.00	13%	\$5,151.73	\$0.00	\$900.00	\$0.00	\$83.61	\$259.80	14%	\$226.31	14.7%	\$205.71	14.8%
SSL2		2 LOCATION	\$20,953.00	16%	\$17,600.52	\$0.00	\$3,600.00	\$0.00	\$334.44	\$936.38	14%	\$821.97	14.7%	\$751.57	14.8%
SSL3		100 LOCATION	\$150,953.00	16%	\$126,800.52	\$0.00	\$27,000.00	\$0.00	\$2,508.31	\$6,844.89	14%	\$6,020.68	14.7%	\$5,513.48	14.8%
SSL4		ENTERPRISE LOCATION	\$250,953.00	13%	\$217,166.70	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,607.62	14%	\$10,196.04	14.7%	\$9,327.37	14.8%
SSL5		50 LOCATION	\$100,953.00	16%	\$84,800.52	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,572.39	14%	\$4,021.18	14.7%	\$3,681.98	14.8%
SSLN		1 LOCATION MULTIPLE SITE	\$15,953.00	13%	\$13,805.73	\$0.00	\$2,700.00	\$0.00	\$250.83	\$722.99	14%	\$633.25	14.7%	\$578.03	14.8%
SSLS		1 LOCATION SINGLE WORKSTATION SERVER INSTALL	\$8,953.00	13%	\$7,776.58	\$0.00	\$1,440.00	\$0.00	\$133.78	\$399.74	14%	\$349.19	14.7%	\$318.08	14.8%
SSLSHAPI		SSL SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SSLV		25 LOCATION	\$75,953.00	16%	\$63,800.52	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,436.14	14%	\$3,031.43	14.7%	\$2,766.23	14.8%
SSLV2		5 LOCATION	\$38,453.00	16%	\$32,300.52	\$0.00	\$6,750.00	\$0.00	\$627.08	\$1,731.76	14%	\$1,521.80	14.7%	\$1,392.60	14.8%
SSLV3		10 LOCATION	\$50,953.00	16%	\$42,800.52	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,299.88	14%	\$2,021.67	14.7%	\$1,850.47	14.8%
SSLZ		ADDITIONAL WORKSTATION LICENSE	\$4,000.00	16%	\$3,360.00	\$0.00	\$720.00	\$0.00	\$66.89	\$181.80	14%	\$159.96	14.7%	\$146.52	14.8%
SSSD		DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSTE		OPERATOR TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSTR		SOLUTIONS DESIGN WORKSHOP	\$8,240.00	16%	\$6,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$236.73	14%	\$191.74	14.7%	\$164.05	14.8%
SSU0		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14.7%	\$16.21	14.8%
SSU1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,628.00	16%	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.78	14%	\$37.78	14.7%	\$32.33	14.8%
SSU4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSU5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%
SSV0		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSV1		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%
SSVA		ADDRESS EZ IMPORT SERVICE	\$2,060.00	16%	\$1,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.20	14%	\$47.95	14.7%	\$41.02	14.8%
SSVW		SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%
SSVY		SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$3,811.00	16%	\$3,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$109.51	14%	\$88.70	14.7%	\$75.89	14.8%
SSVZ		SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSXSHAPI		SSX SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SSV1		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	\$9,953.00	13%	\$8,645.18	\$0.00	\$1,620.00	\$0.00	\$150.50	\$446.17	14%	\$389.97	14.7%	\$355.29	14.8%
SSV2		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	\$12,953.00	13%	\$11,256.78	\$0.00	\$2,160.00	\$0.00	\$200.83	\$573.73	14%	\$503.66	14.7%	\$459.92	14.8%
SSVC		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,011.16	14.7%	\$3,750.41	14.8%
SSV3		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,011.16	14.7%	\$3,750.41	14.8%
SSV7		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	\$90,953.00	13%	\$79,001.78	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,206.85	14%	\$3,693.34	14.7%	\$3,377.33	14.8%
SSVY		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	\$45,953.00	13%	\$39,500.89	\$0.00	\$8,100.00	\$0.00	\$752.50	\$2,103.43	14%	\$1,801.67	14.7%	\$1,678.66	14.8%
SSVV		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	\$30,953.00	13%	\$26,885.78	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,421.15	14%	\$1,246.40	14.7%	\$1,138.85	14.8%
SSVX		SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	\$50,953.00	13%	\$44,257.78	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,349.72	14%	\$2,062.04	14.7%	\$1,885.01	14.8%
SSZ1		SENDSUITE LIVE PLANETPRESS INTERFACE (1)	\$5,000.00	13%	\$4,343.00	\$0.00	\$900.00	\$0.00	\$83.61	\$232.14	14%	\$203.91	14.7%	\$186.54	14.8%
SSZ2		SENDSUITE LIVE PLANETPRESS INTERFACE (2)	\$7,500.00	13%	\$6,514.50	\$0.00	\$1,350.00	\$0.00	\$125.42	\$348.22	14%	\$305.67	14.7%	\$279.81	14.8%
SSZ3		SENDSUITE LIVE PLANETPRESS INTERFACE (5)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$448.05	\$1,254.16	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZ4		SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$448.05	\$1,254.16	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZL		SENDSUITE LIVE PLANETPRESS INTERFACE (50)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$448.05	\$1,254.16	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZT		SENDSUITE LIVE PLANETPRESS INTERFACE (25)	\$12,500.00	13%	\$10,857.50	\$0.00	\$2,250.00	\$0.00	\$224.03	\$627.08	14%	\$509.56	14.7%	\$466.35	14.8%
SSZV		SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$10,000.00	13%	\$8,696.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$464.28	14%	\$407.92	14.7%	\$373.08	14.8%
SSZ8		SENDSUITE LIVE PLANETPRESS INTERFACE (10)	\$15,000.00	13%	\$13,029.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$696.42	14%	\$611.73	14.7%	\$559.62	14.8%
STET		SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	13%	\$4,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119.75	14%	\$107.45	14.7%	\$102.46	14.8%
SVA5A		DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	25%	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.23	14%	\$4.24	14.7%	\$3.63	14.8%
SVA6A		DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	17%	\$311.25	\$0.00	\$0.00	\$0.00	\$0.00	\$10.64	14%	\$8.62	14.7%	\$7.38	14.8%
SVA7A		DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	18%	\$514.14	\$0.00	\$0.00	\$0.00	\$0.00	\$17.58	14%	\$14.24	14.7%	\$12.19	14.8%
SVB8		GREEN DM400C DIGITAL MAILING SYSTEM	\$2,515.00	19%	\$2,032.00	\$299.20	\$0.00	\$27.80	\$0.00	\$88.02	14%	\$77.14	14.7%	\$70.40	14.8%
SVBE		CONSOLE	\$1,920.00	20%	\$1,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52.53	14%	\$42.55	14.7%	\$36.40	14.8%
SVWC		CONSOLE EXTENSION KIT	\$510.00	16%	\$428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.64	14%	\$11.86	14.7%	\$10.14	14.8%
SVXC		GREEN DM475 DIGITAL MAILING SYSTEM	\$6,295.00	30%	\$4,407.00	\$564.80	\$0.00	\$52.47	\$0.00	\$185.70	14%	\$161.42	14.7%	\$146.83	14.8%
T101		CARRIER LOG 1	\$250.00	13%	\$217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.42	14%	\$6.01	14.7%	\$5.14	14.8%
T102		CUSTOM PROGRAMMABLE CARRIER - 1	\$258.00	16%	\$221.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.42	14%	\$6.01	14.7%	\$5.14	14.8%
T103		LTL CUSTOMER PROGRAMMABLE CARRIER	\$361.00	16%	\$303.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.36	14%	\$8.39	14.7%	\$7.18	14.8%
T104		HAZMAT	\$950.00	13%	\$822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.15	14%	\$22.80	14.7%	\$19.51	

Balance of Line															
Item or Model Number	Volume - Pices Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
T321		LASER PRINTER	\$695.00	14%	\$601.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.22	14%	\$26.41	14%	\$24.65	14.8%
T330		SHIPREQUEST, 2D SCANNER AND SCANLINK	\$1,750.00	13%	\$1,520.05	\$289.60	\$0.00	\$26.90	\$0.00	\$69.92	14%	\$62.29	14%	\$57.55	14.8%
T331		SHIPREQUEST SOFTWARE AND 2D SCANNER	\$1,750.00	16%	\$1,470.00	\$289.60	\$0.00	\$26.90	\$0.00	\$68.20	14%	\$60.90	14%	\$56.36	14.8%
T332		2 DIMENSIONAL SCANNER	\$2,400.00	13%	\$2,088.00	\$360.00	\$0.00	\$37.00	\$0.00	\$97.06	14%	\$87.74	14%	\$80.74	14.8%
T339		CORDLESS WEDGE SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.86	14%	\$68.18	14%	\$63.42	14.8%
T413		INSTALL SOFTWARE ON CUSTOMER'S PC	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	14%	\$11.10	14%	\$9.50	14.8%
T415		ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14%	\$18.97	14.8%
T427		LIVE APPLICATION SUPPORT	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14%	\$18.97	14.8%
T442		SCREEN CUSTOMIZATION - 2 HRS	\$477.00	16%	\$400.68	\$0.00	\$0.00	\$0.00	\$0.00	\$13.70	14%	\$11.10	14%	\$9.50	14.8%
T443		REPORTS CUSTOMIZATION - 2 HRS	\$953.00	16%	\$800.52	\$0.00	\$0.00	\$0.00	\$0.00	\$27.38	14%	\$22.17	14%	\$18.97	14.8%
T444		PROJECT MANAGEMENT (1/2 DAY)	\$1,001.00	16%	\$840.84	\$0.00	\$0.00	\$0.00	\$0.00	\$28.76	14%	\$23.29	14%	\$19.93	14.8%
T445		PROJECT MANAGEMENT (1 DAY)	\$2,001.00	16%	\$1,680.84	\$0.00	\$0.00	\$0.00	\$0.00	\$57.48	14%	\$46.56	14%	\$39.84	14.8%
T490		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$855.00	16%	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$24.56	14%	\$19.89	14%	\$17.02	14.8%
T491		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,704.00	16%	\$1,431.36	\$0.00	\$0.00	\$0.00	\$0.00	\$49.12	14%	\$39.65	14%	\$33.92	14.8%
T494		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$1,001.00	16%	\$840.84	\$0.00	\$0.00	\$0.00	\$0.00	\$28.76	14%	\$23.29	14%	\$19.93	14.8%
T495		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$2,001.00	16%	\$1,680.84	\$0.00	\$0.00	\$0.00	\$0.00	\$57.48	14%	\$46.56	14%	\$39.84	14.8%
T515		ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14%	\$16.21	14.8%
T516		SINGLE BAY ETHERNET CRADLE FOR TRACKING ASSISTANT T764/E	\$750.00	13%	\$652.50	\$0.00	\$0.00	\$0.00	\$0.00	\$22.28	14%	\$18.05	14%	\$15.44	14.8%
T530		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14%	\$58.90	14.8%
T54M		FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT	\$995.00	13%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	14%	\$23.85	14%	\$20.41	14.8%
T54S		SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT	\$475.00	13%	\$412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.09	14%	\$11.41	14%	\$9.76	14.8%
T550		ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$550.00	14%	\$486.16	\$0.00	\$50.00	\$0.00	\$55.28	\$0.00	\$56.93	14%	\$50.61	14.8%	
T546		ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70	14%	\$9.47	14%	\$8.11	14.8%
T585		FIVE BAY CRADLE FOR TRACKING ASSISTANT (T763)	\$850.00	13%	\$738.31	\$0.00	\$0.00	\$0.00	\$0.00	\$25.25	14%	\$20.45	14%	\$17.50	14.8%
T5EA		ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	13%	\$2,410.37	\$388.80	\$0.00	\$36.12	\$0.00	\$106.51	14%	\$93.86	14%	\$86.03	14.8%
T5PR		MAIL CENTER PRODUCTIVITY REPORTING	\$795.00	13%	\$690.54	\$0.00	\$119.00	\$0.00	\$11.06	\$34.68	14%	\$30.19	14%	\$27.43	14.8%
T5TD		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14%	\$58.90	14.8%
T5WC		WIRELESS CONNECTIVITY MODULE	\$300.00	13%	\$262.50	\$0.00	\$45.00	\$0.00	\$4.18	\$13.09	14%	\$11.40	14%	\$10.36	14.8%
T5YC		PROJECT MANAGEMENT (1 DAY)	\$1,006.00	16%	\$842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14%	\$37.97	14.8%
T61C		MOBILE SCANNER SINGLE BAY CRADLE	\$1,999.00	13%	\$1,727.85	\$0.00	\$0.00	\$0.00	\$0.00	\$59.1	14%	\$47.79	14%	\$41.10	14.8%
T65C		MOBILE SCANNER 5 BAY CRADLE	\$599.00	13%	\$520.29	\$0.00	\$0.00	\$0.00	\$0.00	\$17.79	14%	\$14.41	14%	\$12.33	14.8%
T6MD		WIRELESS MOBILE SCANNER T6MD	\$1,299.00	13%	\$1,130.13	\$180.00	n/a	\$16.72	n/a	\$49.80	1400%	\$40.16	1470.00%	\$40.16	1480.00%
T6ME		CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	13%	\$1,609.50	\$468.80	n/a	\$43.55	n/a	\$84.07	1400%	\$77.24	1470.00%	\$77.29	1480.00%
T6PD		INSTALLATION PROJECT LEVEL 1	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.39	14%	\$18.95	14%	\$16.21	14.8%
T6RE		SSTO REMOTE TRAINING-HALF DAY, 4 PEOPLE	\$827.00	13%	\$719.49	\$0.00	\$0.00	\$0.00	\$0.00	\$24.61	14%	\$19.93	14%	\$17.05	14.8%
T6RF		SSTO REMOTE TRAINING-FULL DAY, 4 PEOPLE	\$1,647.00	13%	\$1,417.89	\$0.00	\$0.00	\$0.00	\$0.00	\$49.08	14%	\$32.46	14%	\$27.77	14.8%
T6RG		SSTO ONSITE HW INST. TRNG-FULL DAY, APPL	\$2,595.00	13%	\$2,257.65	\$0.00	\$0.00	\$0.00	\$0.00	\$77.21	14%	\$62.54	14%	\$53.51	14.8%
T6WE		TETHERED WEDGE SCANNER FOR SSTO	\$499.00	13%	\$433.43	\$12.80	\$0.00	\$1.19	\$0.00	\$15.61	14%	\$12.90	14%	\$11.22	14.8%
T764		WIRELESS MOBILE SCANNER T764	\$1,850.00	13%	\$1,609.50	\$180.00	n/a	\$16.72	n/a	\$66.19	1400%	\$57.12	1470.00%	\$57.12	1480.00%
T765		CELLULAR & WIRELESS MOBILE SCANNER T765	\$2,999.00	13%	\$2,607.13	\$468.80	n/a	\$43.55	n/a	\$100.41	1400%	\$90.47	1470.00%	\$84.30	1480.00%
T790031		SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	13%	\$652.50	n/a	n/a	n/a	n/a	\$22.32	14%	\$18.07	14%	\$15.46	14.8%
T790032		ETHERNET ADAPTER T764/5, T6MD/E	\$599.00	13%	\$521.13	n/a	n/a	n/a	n/a	\$17.82	14%	\$14.44	14%	\$12.35	14.8%
T790033		RUGGED BOOT T764/5, T6MD/E	\$1,720.20	13%	\$1,487.00	n/a	n/a	n/a	n/a	\$5.06	14%	\$4.10	14%	\$3.51	14.8%
T790034		SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$450.00	13%	\$391.50	n/a	n/a	n/a	n/a	\$13.39	14%	\$10.84	14%	\$9.28	14.8%
T870001		OFFERENIGHT FOLD-IN REALIZATION KIT-US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14%	\$0.00	14.8%
TFXD		FEDEX ONLINE DROPSHIP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14%	\$0.00	14.8%
TFX0		FX0 - FEDEX ONLINE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14%	\$0.00	14.8%
THRX		20 SHEET FDR/INSTRG/TRG/INTEGRITY EXPRESS	\$4,335.00	13%	\$3,765.38	\$0.00	\$0.00	\$0.00	\$0.00	\$181.05	14%	\$163.11	14%	\$151.97	14.8%
TIHY		20 TOWER/INSTRG/TRG/INTEGRITY EXPRESS	\$2,885.00	13%	\$2,485.33	\$0.00	\$0.00	\$0.00	\$0.00	\$138.08	14%	\$131.16	14%	\$126.76	14.8%
TIJNS		CELLULAR SYNC HD PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14%	\$0.00	14.8%
TS14		CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$260.00	13%	\$226.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.73	14%	\$6.26	14%	\$5.36	14.8%
TS1M		ENVELOPES #10 GUMMED, WHITE	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14%	\$3.56	14.8%
TS1N		ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	0%	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.99	14%	\$4.85	14%	\$4.15	14.8%
TS1D		ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.12	14%	\$4.98	14%	\$4.38	14.8%
TS1P		ENVELOPES 9 1/2" X 12" GUMMED WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14%	\$5.93	14.8%
TS30		HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELING	\$240.00	13%	\$209.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.15	14%	\$5.79	14%	\$4.95	14.8%
TS31		CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$140.00	13%	\$122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.17	14%	\$3.38	14%	\$2.89	14.8%
TS33		TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS LABELING	\$73.00	14%	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.15	14%	\$1.75	14%	\$1.49	14.8%
TS48		CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	\$100.00	13%	\$87.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14%	\$2.36	14.8%
VP50		SENDSUITE XPRSS 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	15%	\$47.51	\$0.00	\$595.00	\$0.00	\$55.28	\$56.90	14%	\$56.60	14%	\$56.41	14.8%
VPCC		COMMERCE INTERFACE	\$2,060.00	13%	\$1,789.32	\$0.00	\$0.00	\$0.00	\$0.00	\$61.19	14%	\$49.56	14%	\$42.41	14.8%
V96030		SOFTWARE METER INTERFACE EXPANSION KIT (20 FT)	\$200.00	13%	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	\$5.94	14%	\$4.81	14%	\$4.12	14.8%
V9D3		SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	\$14,956.00	16%	\$12,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$429.69	14%	\$348.02	14%	\$297.77	14.8%
V9D4		SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	\$24,813.00	16%	\$20,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$712.83	14%	\$577.35	14%	\$493.98	14.8%
VSDE		SENDSUITE DESKTOP SOFTWARE	\$8,295.00	13%	\$7,179.00	\$0.00	\$599.00	\$0.00	\$55.65	\$301.17	14%	\$254.51	14%	\$225.79	14.8%
VSDH		HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	13%	\$4,338.66	\$0.00	\$745.00	\$0.00	\$69.21	\$217.59	14%	\$189.39	14%	\$172.04	14.8%
VSDP		SENDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	13%	\$4,338.66	\$0.00	\$745.00	\$0.00	\$69.21	\$217.59	14%	\$189.39	14%	\$172.04	14.8%
VSEP		E-CERTIFIED/EHR PRODUCTIVITY PACK	\$3,268.00	16%	\$2,745.12	\$0.00	\$0.00	\$0.00	\$0.00	\$93.98	14%	\$76.04	14%	\$65.06	14.8%
VSNI		1 SITE LICENSE FOR UNLIMITED USERS	\$2,500.00	13%	\$2,171.50	\$0.00	\$375.00	\$0.00	\$34.84	\$109.11	14%	\$94.99	14%	\$86.30	14.8%
VSNC		100 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	13%	\$135,501.60	\$0.00	\$23,400.00	\$0.00	\$2,173.87	\$6,808.02	14%	\$5,927.26	14%	\$5,385.26	14.8%
VSNL		50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	13%	\$81,648.40	\$0.00	\$14,100.00	\$0.00	\$1,309.90						





Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SRB5	production	IMB FULL SERVICE SOFTWARE	\$24,516.00	18.25%	\$20,041.83	1789	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB7	production	PS IMB KIT (Typically Replaces 2)	\$23,883.00	18.25%	\$19,524.35	1600	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	IMB FULL SERVICE OSA OPT	\$10,271.00	18.25%	\$8,396.54	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB0	production	TRAINING	\$1,290.00	18.25%	\$1,064.58	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB8	production	INSTALLATION	\$3,226.00	18.25%	\$2,637.26	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB4	production	Full Service IMB Server (Palet and Tray Tag PC)	-	18.25%	\$0.00	1100	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB7	production	ANN LIC READ/WRITE 13K	\$9,581.00	18.25%	\$7,832.47	7210	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	SPW READ/WRITE 13K	\$53,161.00	18.25%	\$43,459.12	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB8	production	IMB KIT P1 CARU STD IM	\$25,501.00	18.25%	\$20,847.07	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB6	production	CARS I/IMB OPT STD-NEW 1	\$49,746.00	18.25%	\$40,667.36	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9K	production	LED MARQUEE	\$8,603.00	18.25%	\$7,032.95	675	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	Lic Fee: BPM Parcels	\$1,613.00	18.25%	\$1,318.63	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	SPW-EZ PLATS BPM PARCEL	\$8,307.00	18.25%	\$6,856.37	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	EXT SECTION NO LABEL DDM/	\$11,297.00	18.25%	\$9,235.30	781	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB9	production	3D-WEIGHING DETECTOR	\$4,084.00	18.25%	\$3,338.67	285	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRAR	production	SW-36K SIL OCR OUT NO DRS	\$124,929.00	18.25%	\$102,129.46	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRAV	production	IMAGE PROCESSOR KIT	\$9,503.00	18.25%	\$7,768.70	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB4	production	SPW-36K SIL OCR IN NO DRS	\$112,968.00	18.25%	\$92,351.34	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB6	production	IMAGE PROCESSOR KIT	\$9,503.00	18.25%	\$7,768.70	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB6	production	ADDSCRIPT CLICK CHARGES 1	\$23,258.00	18.25%	\$19,013.32	17500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB6	production	ADDSCRIPT CLICK CHARGES 5	\$12,959.00	18.25%	\$10,593.08	9750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB6	production	ADDSCRIPT CLICK CHARGES 2	\$6,645.00	18.25%	\$5,432.29	5600	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB8	production	ADDSCRIPT CLICK CHARGES 5	\$1,529.00	18.25%	\$1,249.96	1150	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB1	production	IMAE POSITION 1 SINGLE I	\$33,492.00	18.25%	\$27,379.71	1712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB8	production	DME II IMAE OPTON KIT	\$4,320.00	18.25%	\$3,531.00	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRB7	production	IMAE POSITION SINGLE	\$23,790.00	18.25%	\$19,448.33	1712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDF	production	IMAGE SERVER PC	\$19,935.00	18.25%	\$16,296.86	1434	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDK	production	IMAE POSITION3 SINGLE IE	\$23,790.00	18.25%	\$19,448.33	1712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDL	production	SPW FAST FORWARD 100	\$28,468.00	18.25%	\$23,272.59	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDS	production	1.6STD MULTI-FIBER SORT PKT	\$28,397.00	18.25%	\$23,206.37	3082	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRGH	production	3-STD SORTING BAGS	\$2,194.00	18.25%	\$1,793.60	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRGL	production	4-TIER TRAY RACK / EMPTY TRAY	\$10,297.00	18.25%	\$8,417.80	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRGT	production	SITE SERVER PC/HI CAPACIT	\$27,102.00	18.25%	\$22,155.89	2184	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRGW	production	DIAGNOSTIC SERVER PC	\$4,748.00	18.25%	\$3,881.49	497	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRG2	production	LCD MONITOR	\$1,445.00	18.25%	\$1,181.29	180	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRG3	production	Uninterruptible Power Supply	\$1,955.00	18.25%	\$1,598.21	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRH8	production	HOST PC OPTION	\$6,645.00	18.25%	\$5,432.29	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRHD	production	ANN LIC 24K PLAT OCR WDRS	\$19,852.00	18.25%	\$16,229.01	14935	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRH1	production	INTELSICHROME SW PKG	\$19,925.00	18.25%	\$16,296.86	1900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRH2	production	4-TIER TRAY RACK CONVEYOR	\$312.00	18.25%	\$249.36	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRHT	production	SEPARATOR CARDS	\$688.00	18.25%	\$567.04	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRHU	production	ASSY HW SEPARATOR CARD UP	\$6,452.00	18.25%	\$5,274.51	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRHX	production	ASSENTEY BALLOT DATA CAP	\$25,886.00	18.25%	\$21,096.41	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRH7	production	REPORT PKG RELAYE STD	\$23,883.00	18.25%	\$19,524.35	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD0	production	UPS DOMESTIC HV RACKMT 75	\$1,524.00	18.25%	\$1,245.87	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD1	production	CABINET PC RACK COOLIN EA	\$6,245.00	18.25%	\$5,105.29	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD6	production	RELIAYE TEST DECK	\$5,529.00	18.25%	\$4,519.96	430	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD7	production	PREDICT SORT SW	\$20,645.00	18.25%	\$16,877.29	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD8	production	MAIL PC SIZE VERIFICATION	\$25,452.00	18.25%	\$20,807.01	1975	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD9	production	INSTALL TEST & TRAINING	\$19,355.00	18.25%	\$15,822.71	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD1	production	RETURN MAIL SORTER SW	\$13,290.00	18.25%	\$10,864.58	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD1	production	STANDARD INBOUND PASS SW	\$19,935.00	18.25%	\$16,296.86	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD2	production	SW-13K PLAT OCR HV DRS	\$23,097.00	18.25%	\$18,756.80	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD7	production	OLYH HC COOLING KIT 115V	\$5,052.00	18.25%	\$4,130.01	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDZ	production	SW 13K SIL OCR OUT NO DRS	\$19,775.00	18.25%	\$16,166.06	4635	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK3	production	Smartmatch Silver 12	\$5,305.00	18.25%	\$4,336.84	5163	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK6	production	SPW-13K SIL OCR IN NO DRS	\$46,516.00	18.25%	\$38,024.83	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK7	production	SW 13K SIL OCR OUT NO DRS	\$19,777.00	18.25%	\$16,167.70	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK1	production	OCR Platinum 12	\$36,751.00	18.25%	\$30,043.94	6296	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK2	production	Image Archive	\$8,387.00	18.25%	\$6,856.37	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRD1	production	TDI CAMERA FOR NEW BUILD	\$23,923.00	18.25%	\$19,557.05	1669	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRKX	production	Ann Lic RFP I/Move Enable	\$516.00	18.25%	\$421.83	480	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRK1	production	Ann Lic I/Move - Spare PC	\$0.00	18.25%	\$0.00	2424	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM5	production	AIM BCR STAMP LEAD READER	\$21,785.00	18.25%	\$17,889.24	1568	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM6	production	POSTAL BCR STAMP LEAD REA	\$32,226.00	18.25%	\$26,344.76	2318	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM7	production	CAMERA STAMP TRAILING REA	\$24,187.00	18.25%	\$19,707.47	1734	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM8	production	CAMERA STAMP LEADING HDR	\$18,299.00	18.25%	\$14,959.63	1317	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM9	production	CAMERA LINK HARDWARE	\$2,684.00	18.25%	\$2,194.17	194	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM8	production	I/MOVE PC, EZ PLATS	\$1,548.00	18.25%	\$1,265.49	400	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM9	production	I/MOVE SPARE PARTS BUNDLE	\$1,017.00	18.25%	\$831.40	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRMT	production	MOVE UPDATE KIT	\$7,742.00	18.25%	\$6,329.09	4245	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM9	production	MOVE UPDATE OPTION	\$8,710.00	18.25%	\$7,120.43	1999	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRMW	production	LIC FEE, MOVE UPDATE	\$5,477.00	18.25%	\$4,477.45	4245	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRMX	production	MOVE UPDATE INSTALL FEE	\$1,935.00	18.25%	\$1,581.86	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRM9	production	MOVE UPDATE CONVERSION KIT	\$6,452.00	18.25%	\$5,274.51	287	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRMZ	production	Lic Fee 53 mb without TMS	-	18.25%	\$0.00	3980	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRNP	production	SPW-8K PLAT OCR OUT INFL	\$66,452.00	18.25%	\$54,324.51	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRNU	production	MOVE UPDATE OPTION	\$8,710.00	18.25%	\$7,120.43	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRN9	production	SPW-EZ PLATS STD PARCEL	\$1,613.00	18.25%	\$1,318.63	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRN9	production	SW -EZ Plans Std Parcel	\$8,307.00	18.25%	\$6,856.37	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRDX	production	Cher-Khon, detection	\$1,548.00	18.25%	\$1,265.49	-	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRPA	production	PRINTER POS 1 FLIJO	\$35,960.00	18.25%	\$29,397.30	2646	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SRPB	production	PRINTER POS 2 ENDORSE	\$24,783.00	18.25%	\$20,260.10	195	n/a	n/a	n/a	n/a					



Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SR5W	production	Ann Lic 45K SMatch Plat	\$5,298.00	18.25%	\$4,257.54	4692	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5X	production	Ann Lic 24K SMatch Plat	\$5,865.00	18.25%	\$4,794.64	4545	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5Y	production	Ann Lic 45K SMatch Plat	\$6,041.00	18.25%	\$4,938.52	4692	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR6Z	production	Ann Lic 2K SMatch Plat	\$2,228.00	18.25%	\$1,827.00	1727	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR51	production	BASE RELAY/OTE SORTER KIT	\$22,452.00	18.25%	\$18,354.51	1378	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52	production	DMB KIT OLVH I/VT INST	\$10,194.00	18.25%	\$8,333.60	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR53	production	DMB I/PTG INSTALLATION	\$1,290.00	18.25%	\$1,054.58	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR56	production	DMB KIT OLVH I/VT TOP IN	\$6,323.00	18.25%	\$5,169.05	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5Z	production	SEPARATOR CARD OPTION	\$12,302.00	18.25%	\$10,056.89	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5S	production	Server PC, Domestic or Relay/ote	\$20,903.00	18.25%	\$17,088.20	2184	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5U	production	No Signature Detection	\$1,097.00	18.25%	\$896.80	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5T	production	TRANSPORT MULTI TIER 3.0	\$252,383.00	18.25%	\$206,323.10	19459	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR54	production	ELEVATOR MULTI TIER 3.0	\$3,910.00	18.25%	\$3,195.00	3490	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR55	production	24 POCKET SECTION MULTI T	\$43,858.00	18.25%	\$35,853.92	3156	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR56	production	SELECT OPENER MULTI TIER	\$46,387.00	18.25%	\$37,921.37	2660	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D	production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245.00	18.25%	\$1,017.79	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5E	production	TBAY CONVERTER FLUTHER PRET	\$5,419.00	18.25%	\$4,279.03	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5H	production	FLEX TIER POCKETS 2 TIER	\$29,871.00	18.25%	\$24,419.54	2315	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5L	production	FLEX TIER POCKETS, 3 TIER	\$37,548.00	18.25%	\$30,695.49	2910	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5C	production	PC UMOVE GOVT	\$7,818.00	18.25%	\$6,391.22	900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5I	production	SPARE PC W/SW UMOVE GOVT	\$25,888.00	18.25%	\$21,163.44	900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5HJ	production	ANN LIC UMOVE GOVT	\$7,818.00	18.25%	\$6,391.22	900	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V1	production	RELA VOTE 24K BASE SORT	\$381,588.00	18.25%	\$311,931.84	6059	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V6	production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	\$34,355.00	18.25%	\$28,085.21	2396	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V7	production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	\$12,448.00	18.25%	\$10,176.24	668	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V9	production	Lic Fee SortEngine	\$	18.25%	\$0.00	500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V4	production	Sort Engine Software	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V5	production	AUTOSIG VERIFIER 100K BDL	\$12,903.00	18.25%	\$10,548.20	10000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V8	production	Lic Fee ASV 50K-75K Range	\$10,968.00	18.25%	\$8,966.34	8500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W	production	Lic Fee ASV 25K-50K Range	\$7,161.00	18.25%	\$5,854.12	5550	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W1	production	Lic Fee ASV 10K-25K Range	\$3,718.00	18.25%	\$3,030.93	2975	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W2	production	Lic Fee ASV 1K-10K Range	\$1,548.00	18.25%	\$1,255.49	1200	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W3	production	Vantage E-stop Chain Kit	\$1,994.00	18.25%	\$1,630.10	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W4	production	LIC 24K SIL OCR DB NO DRS	\$15,058.00	18.25%	\$12,309.92	11330	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W5	production	ANN LIC 36K PLAT OCR W/DRS	\$21,689.00	18.25%	\$17,730.76	16810	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W6	production	LIC 36K SIL OCR DB NO DRS	\$17,794.00	18.25%	\$14,546.60	13390	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W7	production	ANN LIC READ/WRITE 24K	\$12,521.00	18.25%	\$10,072.42	9270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W8	production	LIC 36K SIL OCR IN NO DRS	\$17,794.00	18.25%	\$14,546.60	13390	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W9	production	ANN LIC USPS FF INT	\$5,477.00	18.25%	\$4,477.45	4245	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V0	production	ANN LIC 2K PLAT OCR W/DRS	\$16,493.00	18.25%	\$13,483.03	8750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V10	production	LIC PARASRIP/ 24K CLICKS	\$542.00	18.25%	\$443.09	420	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W11	production	10K Silver - License SR5W	\$18,768.00	18.25%	\$15,342.84	2727	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W12	production	18K Silver - License SR5W	\$28,152.00	18.25%	\$23,014.26	4091	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W13	production	24k Silver - License SR5W	\$33,783.00	18.25%	\$27,617.60	4999	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W14	production	45K Silver - License SR5W	\$43,844.00	18.25%	\$36,023.47	6543	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W15	production	Annual Lic 10K Silver	\$5,519.00	18.25%	\$4,276.78	2727	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W16	production	Annual Lic 18K Silver	\$5,279.00	18.25%	\$4,315.58	4091	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W17	production	Annual Lic 24k Silver	\$6,334.00	18.25%	\$5,178.05	4999	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5W18	production	Annual Lic 45K Silver	\$8,445.00	18.25%	\$6,903.79	6543	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5C1	production	Separator Cards, Flats (100pc)	\$600.00	18.25%	\$498.50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5C2	production	Separator Cards, Letters (100pc)	\$600.00	18.25%	\$498.50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5C3	production	EZFLATS 1ST CL PARCELS SW	\$8,387.00	18.25%	\$6,856.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D1	production	EZ FLATS PRIORITY MAIL SW	\$8,387.00	18.25%	\$6,856.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D2	production	10K SmartMatch Silver - License SR5V	\$4,197.00	18.25%	\$3,431.05	242	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D3	production	18K SmartMatch Silver - License SR5V	\$7,320.00	18.25%	\$5,984.10	4036	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D4	production	24K SmartMatch Silver - License SR5V	\$8,937.00	18.25%	\$7,306.60	4545	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D5	production	45K SmartMatch Silver - License SR5V	\$10,764.00	18.25%	\$8,799.57	4692	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V01	production	Ann Lic 10K SMatch Silver	\$4,422.00	18.25%	\$3,614.99	2627	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V02	production	Ann Lic 18K SMatch Silver	\$5,298.00	18.25%	\$4,257.54	4545	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V03	production	Ann Lic 24K SMatch Silver	\$5,865.00	18.25%	\$4,794.64	4545	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5V04	production	Ann Lic 45K SMatch Silver	\$6,041.00	18.25%	\$4,938.52	4692	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5D0	production	EZ FLATS BASE SYSTEM	\$60,332.00	18.25%	\$49,321.41	13800	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR521	production	4 - SORT BNC	\$18,084.00	18.25%	\$14,783.67	750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR522	production	SITE SERVER KIT	\$10,850.00	18.25%	\$8,869.88	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR523	production	EZ FLATS MANUAL SORT CASE	\$603.00	18.25%	\$492.95	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR524	production	EZ FLATS H DENSITY INSER	\$603.00	18.25%	\$492.95	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR525	production	SW EZFLAT RAF+PARASRIP/PT	\$11,290.00	18.25%	\$9,225.58	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR526	production	EZ FLATS FULL SVC PL/DPT	\$9,677.00	18.25%	\$7,910.95	7500	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR527	production	EZ FLATS SELF SVC HLP/DSK	\$323.00	18.25%	\$264.05	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR528	production	EZ FLATS SPARE PARTS KIT	\$7,742.00	18.25%	\$6,329.09	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52A	production	SPW 2K PLAT OCR W/DRS	\$10,000.00	18.25%	\$8,175.00	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52B	production	SPW PARASRIP/PT BUNDLE 20K	\$7,419.00	18.25%	\$6,065.03	3750	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52C	production	EZ FLATS INSTALLATION SVC	\$9,677.00	18.25%	\$7,910.95	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52E	production	EZ FLATS 1ST CLASS FLATS	\$2,650.00	18.25%	\$2,172.92	1250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52F	production	EZ FLATS STD CLASS SW	\$1,613.00	18.25%	\$1,318.63	1250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52G	production	EZ FLATS BND PRINT MATTER	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52H	production	EZ FLATS 1ST CLASS PARCEL	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52I	production	EZFLATS SPARE KIT/STRK SE	\$968.00	18.25%	\$791.34	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52K	production	EZ FLATS AIR COMPRESSOR	\$7,088.00	18.25%	\$5,794.44	605	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52L	production	2K PLAT INBOUND OCR SW	\$12,903.00	18.25%	\$10,548.20	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52M	production	2K PLAT INBOUND OCR MAIN	\$5,361.00	18.25%	\$4,293.12	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52N	production	EZ FLATS BI APPLICATION	\$6,452.00	18.25%	\$5,274.51	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52P	production	EZ FLATS BI SMA/HELPDESK	\$10,323.00	18.25%	\$8,439.95	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52R	production	2K PLAT COMBO OCR SW	\$22,581.00	18.25%	\$18,459.97	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52S	production	2K PLAT COMBO OCR MAINT	\$11,935.00	18.25%	\$9,756.88	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52T	production	EZ FLAT COMBO APPLICATION	\$14,428.00	18.25%	\$11,810.88	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52U	production	EZFLAT COMBO SMA/HELPDESK	\$12,256.00	18.25%	\$10,020.92	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52V	production	LIC FEE, EZ FLATS PRIORIT	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52W	production	EZ - 1ST CLASS FLATS SW	\$8,387.00	18.25%	\$6,856.37	1250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52X	production	EZ STD G FLATS SW	\$8,387.00	18.25%	\$6,856.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR52Y	production	EZ FLATS BND PRINT MTR SW	\$8,387.00	18.25%	\$6,856.37	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SR5T1	production	Full Service IMB	\$24,903.00	18.25%	\$20,358.20	5789	n/a	n/a	n/a	n/a	n/a				

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Balance of Line											
						Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease		
STV4	production	20 MEASUREMENT	\$5,961.00	18.25%	\$4,769.62	462	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STV5	production	4.8" VERIFIER W/CAM, BACK	\$26,881.00	18.25%	\$21,975.22	2,292	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STV6	production	SEPARATOR CARD OPTION	\$1,028.00	18.25%	\$840.39	2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STV7	production	DOUBLE FIELD DEFINITION	\$2,920.00	18.25%	\$2,384.00	230	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVA	production	BASE TRANSPORT, SHORT	\$37,151.00	18.25%	\$30,370.94	3,579	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVB	production	BASE TRANSPORT, MED	\$62,957.00	18.25%	\$51,467.35	6,065	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVC	production	BASE TRANSPORT, LONG	\$101,667.00	18.25%	\$83,112.77	9,794	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVD	production	ALBU STORAGE OPTION	\$6,564.00	18.25%	\$5,366.07	2	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVE	production	BASE TRANS. MED. POST/ET	\$67,488.00	18.25%	\$55,168.17	1,557	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVF	production	IN-LINE W/OP SCALE	\$175,357.00	18.25%	\$143,354.35	10,872	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVG	production	SING-TIER INTERFACE 60HZ	\$19,434.00	18.25%	\$16,012.30	4762	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVI	production	MULTI-TIER INTERFACE 60HZ	\$102,357.00	18.25%	\$83,676.85	9,860	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVL	production	Separator Cards Letters (100pc)	\$600.00	18.25%	\$499.50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVM	production	Separator Cards, Flats (100pc)	\$800.00	18.25%	\$659.50	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVR	production	4.8" VERIFIER, BACK	\$22,581.00	18.25%	\$18,459.97	1,925	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVS	production	1" VERIFIER, BLACK BACK	\$6,409.00	18.25%	\$5,239.36	671	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVT	production	1" VERIFIER, FLOOR, BACK	\$15,419.00	18.25%	\$12,743.42	671	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVU	production	PRINTER, HI DEF DOMINO	\$156,168.00	18.25%	\$127,667.34	2040	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVV	production	4.8" VERIFIER W/CAM FRONT	\$26,881.00	18.25%	\$21,975.22	2,292	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVW	production	4.8" VERIFIER, FRONT	\$22,581.00	18.25%	\$18,459.97	1,925	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STVX	production	1" VERIFIER BLACK FRONT	\$9,702.00	18.25%	\$7,931.39	671	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STY	production	1" VERIFIER, FLOOR, FRONT	\$13,119.00	18.25%	\$10,744.78	671	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW1	production	PRINTER, HI DEF DOMINO	\$37,900.00	18.25%	\$31,448.33	1,712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW2	production	PRINTER, FLOOR CI, BACK	\$33,492.00	18.25%	\$27,379.71	1,712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW3	production	PRINTER, 24K HP II, BACK	\$16,340.00	18.25%	\$13,364.49	1,394	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW4	production	PRINTER, BLACK CI, FRONT	\$19,238.00	18.25%	\$15,743.42	1,712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW5	production	PRINTER, FLOOR CI, FRONT	\$23,790.00	18.25%	\$19,448.33	1,712	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STW6	production	PRINTER, 24K HP II, FRONT	\$16,340.00	18.25%	\$13,364.49	1,394	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWF	production	SELECT OPENER UNIVERSAL	\$90,404.00	18.25%	\$73,905.27	6,006	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWG	production	RIT, HI RAILS, LONG XPORT	\$3,226.00	18.25%	\$2,637.26	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWH	production	RIT, HI RAILS, SHORT XPORT	\$2,451.00	18.25%	\$1,988.44	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWI	production	RIT, HI RAILS, MED XPORT	\$2,581.00	18.25%	\$2,109.97	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWK	production	RIT, HI RAILS, SEL, OPEN	\$2,151.00	18.25%	\$1,758.44	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWL	production	RIT, HI RAILS, SCALE ONLY	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWM	production	RIT, HI RAILS, SCALE, M/TO	\$2,151.00	18.25%	\$1,758.44	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWN	production	RIT, HI RAILS, DOMINO	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWP	production	RIT, HI RAILS, ADDL, I/O	\$1,613.00	18.25%	\$1,318.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWW	production	MONITOR, ADDL, WKSTN VANTG	\$813.00	18.25%	\$664.63	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STWX	production	RELIA VOTE 24K BASE SORT	\$37,742.00	18.25%	\$30,854.09	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STXA	production	LDH SORT	\$97,303.00	18.25%	\$79,508.20	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
STYB	production	Consumable Parts Kit, Fluo	\$1,935.00	18.25%	\$1,588.66	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W/PCR	production	Wipe Cartridge - Case of 10	\$1,234.25	18.25%	\$1,009.00	0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Y3DB	production	TABLER WITH 4" KIT	\$31,613.00	18.25%	\$25,843.63	2,284	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Y3DC	production	TABLER WITH 2" KIT	\$29,032.00	18.25%	\$23,733.66	2,250	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
YL1	production	Yellow Ink, 200 Line Barrel	\$16,170.00	18.25%	\$13,219.00	0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
YLPR	production	Yellow Printhead - Each	\$726.61	18.25%	\$594.00	0	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
48B-00062-007		POWER CORD	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
DAST		ADDITIONAL TRAINING	\$436.00	20.00%	\$348.80	\$0.00	\$0.00	\$0.00	\$0.00	\$11.93	\$0.00	14%	\$9.66	14.7%	\$8.27	14.8%	
FNPL		PROFESSIONAL INSTALL FOR FURNITURE	\$66.00	20.00%	\$52.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1.81	\$0.00	14%	\$1.46	14.7%	\$1.25	14.8%	
HCOP		HCOP-CONGLAMER BASIC INSTALL/TRAIN	\$1,061.00	16.00%	\$891.24	\$0.00	\$0.00	\$0.00	\$0.00	\$30.48	\$0.00	14%	\$24.69	14.8%	\$21.12	14.8%	
LOCKERA		INTELLIGENT LOCKER A	\$6,413.05	16.00%	\$5,386.96	\$186.40	\$0.00	\$17.32	\$0.00	\$195.78	\$0.00	14%	\$162.21	14.7%	\$141.53	14.8%	
LOCKERF		INTELLIGENT LOCKER F	\$5,661.07	16.00%	\$4,755.30	\$136.80	\$0.00	\$12.71	\$0.00	\$171.10	\$0.00	14%	\$141.25	14.7%	\$122.87	14.8%	
LOCKERH		INTELLIGENT LOCKER H	\$5,473.07	16.00%	\$4,597.38	\$124.00	\$0.00	\$11.52	\$0.00	\$164.91	\$0.00	14%	\$135.99	14.7%	\$118.18	14.8%	
LOCKERI		INTELLIGENT LOCKER I	\$5,097.09	16.00%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	\$0.00	14%	\$125.52	14.7%	\$108.85	14.8%	
LOCKERM		INTELLIGENT LOCKER M	\$5,097.09	16.00%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	\$0.00	14%	\$125.52	14.7%	\$108.85	14.8%	
LOCKERPS		INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	16.00%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	\$0.00	14%	\$23.27	14.7%	\$19.91	14.8%	
LOCKERR		INTELLIGENT LOCKER R	\$4,533.10	16.00%	\$3,807.80	\$62.40	\$0.00	\$5.80	\$0.00	\$134.10	\$0.00	14%	\$109.83	14.7%	\$94.88	14.8%	
LOCKERS		INTELLIGENT LOCKER X	\$1,500.00	16.00%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.28	\$0.00	14%	\$3.46	14.7%	\$2.86	14.8%	
LOCKSCBASE		INTELLIGENT LOCKER BASE INSTALL	\$1,000.00	16.00%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.42	\$0.00	14%	\$27.77	14.7%	\$23.12	14.8%	
LOCKSYS1		INTELLIGENT LOCKER SYS1	\$24,230.73	16.00%	\$20,353.81	\$1,578.40	\$0.00	\$146.63	\$0.00	\$793.85	\$0.00	14%	\$673.77	14.7%	\$599.69	14.8%	
LOCKSYS2		INTELLIGENT LOCKER SYS2	\$22,350.78	16.00%	\$18,774.66	\$1,454.40	\$0.00	\$135.11	\$0.00	\$732.16	\$0.00	14%	\$621.39	14.7%	\$553.05	14.8%	
LOCKYS3		INTELLIGENT LOCKER SYS3	\$22,162.78	16.00%	\$18,616.74	\$1,441.60	\$0.00	\$133.93	\$0.00	\$725.98	\$0.00	14%	\$616.13	14.7%	\$548.36	14.8%	
LOCKYS4		INTELLIGENT LOCKER SYS4	\$21,796.80	16.00%	\$18,300.91	\$1,416.80	\$0.00	\$131.62	\$0.00	\$713.64	\$0.00	14%	\$605.66	14.7%	\$539.03	14.8%	
LOCKYS5		INTELLIGENT LOCKER SYS5	\$20,470.83	16.00%	\$17,195.50	\$1,350.40	\$0.00	\$123.59	\$0.00	\$670.48	\$0.00	14%	\$569.01	14.7%	\$506.40	14.8%	
LOCKYS6		INTELLIGENT LOCKER SYS6	\$20,658.83	16.00%	\$17,353.42	\$1,342.40	\$0.00	\$124.71	\$0.00	\$676.73	\$0.00	14%	\$574.22	14.7%	\$511.05	14.8%	
M07-3301		33" STORAGE TABLE	\$1,044.00	20.00%	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$28.56	\$0.00	14%	\$23.14	14.7%	\$19.79	14.8%	
M07-3302		33" STORAGE TABLE W/RAIL	\$1,154.25	20.00%	\$923.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31.58	\$0.00	14%	\$25.58	14.7%	\$21.88	14.8%	
M07-3304		33" MODULAR TABLE	\$1,734.00	20.00%	\$1,387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.44	\$0.00	14%	\$38.43	14.7%	\$32.88	14.8%	
M07-4501		45" STORAGE TABLE	\$1,245.00	16.00%	\$1,055.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1.90	\$0.00	14%	\$1.54	14.7%	\$1.31	14.8%	
M07-4502		45" STORAGE TABLE W/RAIL	\$1,273.63	20.00%	\$1,018.90	\$0.00	\$0.00	\$0.00	\$0.00	\$34.85	\$0.00	14%	\$28.22	14.7%	\$24.15	14.8%	
M07-4504		MODULAR TABLE	\$2,104.50	20.00%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00	\$57.58							

Balance of Line															
Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (% Discount Bid)	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
MF-6633		MODULAR TABLE 60IN W X 35IN D X 29-36IN H	\$995.00	20.00%	\$716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.99	14%	\$19.93	14.7%	\$16.99	14.8%
OM306		306 LETTER OPENER	\$15,500.00	16.00%	\$13,020.00	\$1,200.00	\$0.00	\$111.48	\$0.00	\$519.60	14%	\$444.26	14.7%	\$397.75	14.8%
OM306S		306S LETTER OPENER W/SORT	\$18,500.00	16.00%	\$15,540.00	\$1,440.00	\$0.00	\$133.78	\$0.00	\$620.66	14%	\$530.80	14.7%	\$475.32	14.8%
OMBAT		306 LETTER OPENER BATCHER	\$1,400.00	16.00%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.22	14%	\$32.58	14.7%	\$27.67	14.8%
OMBIN		306S SORT LETTER OPENER BIN	\$700.00	16.00%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.11	14%	\$16.29	14.7%	\$13.94	14.8%
OMCONV		306S SORT LETTER OPENER CONVEYOR	\$1,900.00	16.00%	\$1,596.00	\$128.00	\$0.00	\$11.89	\$0.00	\$62.51	14%	\$53.13	14.7%	\$47.34	14.8%
OMPRINT		306 AND 306S HIGH SPEED INKJET PRINTER	\$3,000.00	16.00%	\$2,520.00	\$180.00	\$0.00	\$16.72	\$0.00	\$97.33	14%	\$82.34	14.7%	\$73.10	14.8%
OMSTAT		REPORT PRINTER OPEX 306 LETTER OPENER	\$1,400.00	20.00%	\$1,120.00	\$96.00	\$0.00	\$8.92	\$0.00	\$44.25	14%	\$37.71	14.7%	\$33.68	14.8%
P4B1		PREMIUM APP BUNDLE	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
PSSA		PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.83	14%	\$250.83	14.7%	\$250.83	14.8%
PSSB		PSSB-PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.66	14%	\$501.66	14.7%	\$501.66	14.8%
PSSL		306 LETTER OPENER PRO INSTALL-TRAINING	\$325.00	20.00%	\$260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.89	14%	\$7.20	14.7%	\$6.16	14.8%
PSSS		PREMIER SUPPORT SUBSCRIPTION SERVICE	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.80	14%	\$105.80	14.7%	\$105.80	14.8%
RS11R		RS1100 RISO FW RIP	\$11,500.00	20.00%	\$9,200.00	\$200.00	\$0.00	\$18.58	\$0.00	\$327.03	14%	\$268.78	14.7%	\$232.90	14.8%
SD-3022		TABLE STAND DESK 30"W X 22" X 29-36"H	\$335.00	20.00%	\$268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.17	14%	\$7.42	14.7%	\$6.35	14.8%
SD-3622		SD-3622-MAIL TABLE 36" LONG X 22" DEEP	\$380.00	20.00%	\$304.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.40	14%	\$8.42	14.7%	\$7.20	14.8%
SD-4222		TABLE STAND DESK 42"W X 22"D X 29-36"H	\$395.00	20.00%	\$316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.91	14%	\$8.75	14.7%	\$7.49	14.8%
SD-4822		SD-4822 UTILITY TABLE 48" X 22"	\$389.00	20.00%	\$311.20	\$0.00	\$0.00	\$0.00	\$0.00	\$10.64	14%	\$8.62	14.7%	\$7.38	14.8%
SD-5422		TABLE STAND DESK 54"W X 22" X 29-36"H	\$415.00	20.00%	\$332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.35	14%	\$9.20	14.7%	\$7.87	14.8%
SD-6022		TABLE STAND DESK 60"W X 22" X 29-36"H	\$460.00	20.00%	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.59	14%	\$10.19	14.7%	\$8.72	14.8%
SD-6622		TABLE STAND DESK 66"W X 22" X 29-33"H	\$444.00	20.00%	\$355.20	\$0.00	\$0.00	\$0.00	\$0.00	\$12.15	14%	\$9.84	14.7%	\$8.42	14.8%
SD-7222		SD-7222 TABLE 72" X 22" OPTIONAL RAMP	\$475.00	20.00%	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.00	14%	\$10.53	14.7%	\$9.01	14.8%
SDSS-3022		STORAGE SHELF FOR TABLE 30"W X 22"D	\$100.00	20.00%	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.74	14%	\$2.22	14.7%	\$1.90	14.8%
SDSS-3622		STORAGE SHELF PORTABLE 36"W X 22"D	\$124.00	20.00%	\$99.20	\$0.00	\$0.00	\$0.00	\$0.00	\$3.39	14%	\$2.75	14.7%	\$2.35	14.8%
SDSS-4822		STORAGE SHELF FOR TABLE 48"W X 22"D	\$147.00	20.00%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$4.02	14%	\$3.26	14.7%	\$2.79	14.8%
SH01		SH01 - SHREDDER INSTALLATION & TRAINING	\$210.00	20.00%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.75	14%	\$4.65	14.7%	\$3.98	14.8%
SH10A		SH08 LIGHT DUTY SHREDDER, SECURITY LVL 4	\$410.00	16.00%	\$344.40	\$29.60	\$0.00	\$2.75	\$0.00	\$13.61	14%	\$11.60	14.7%	\$10.36	14.8%
SH11A		SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,170.00	16.00%	\$1,176.40	\$84.00	\$0.00	\$7.80	\$0.00	\$11.23	14%	\$10.74	14.7%	\$10.42	14.8%
SH12A		SH2B HIGH VOLUME SHREDDER, SECURITY L-5	\$2,950.00	20.00%	\$2,360.00	\$212.80	\$0.00	\$19.77	\$0.00	\$93.89	14%	\$80.20	14.7%	\$71.75	14.8%
SH13A		SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$4,100.00	20.00%	\$3,280.00	\$295.20	\$0.00	\$27.42	\$0.00	\$130.46	14%	\$111.43	14.7%	\$99.68	14.8%
SH14A		SH4B HIGH SEC SHREDDER, SECURITY LVL 7	\$6,480.00	20.00%	\$5,184.00	\$464.80	\$0.00	\$43.33	\$0.00	\$206.18	14%	\$176.10	14.7%	\$157.52	14.8%
TE44		DESKTOP THERMAL ROLL PRINTER	\$540.00	16.00%	\$453.60	\$55.20	\$0.00	\$5.13	\$0.00	\$18.93	14%	\$16.41	14.7%	\$14.85	14.8%
TE45		PB NETWORK LABEL PRINTER (WHITE)	\$1,250.00	16.00%	\$1,050.00	\$55.20	\$0.00	\$5.13	\$0.00	\$39.33	14%	\$32.94	14.7%	\$28.99	14.8%

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
<b>DELETIONS</b>					
<b>ADDITIONS</b>					
1H00-ML		METER FOR SENDPRO C200	\$35.00	0%	\$35.00
1H00-MM		METER FOR SENDPRO C300/C400	\$50.00	0%	\$50.00
1R0T		1ROT POSTAGE METER	\$137.00	20%	\$109.60
4W00-MH		METER FOR CONNECT+3000 & SENDPRO P3000	\$100.00	30%	\$70.00
4W00-ML		METER FOR CONNECT+500 /SENDPRO P SERIES METER15000	\$66.00	24%	\$50.16
4W00-MM		METER FOR CONNECT+1000/2000 & SENDPRO P1000/2000	\$76.00	30%	\$53.20
7H00-ML		METER FOR SENDPRO C200	\$35.00	0%	\$35.00
7H00-MM		METER FOR SENDPRO C300/C400	\$50.00	0%	\$50.00
BYOAD		BRING YOUR OWN APPROVED DEVICE	\$20.00	0%	\$20.00
CAAA		COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES)	\$0.00	0%	\$0.00
CAAB		COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	\$10.00	0%	\$10.00
CAAC		COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES)	\$50.00	0%	\$50.00
CAAD		COST ACCOUNTING PLATINUM PLAN (3,000 ACCTS, 500 DEVICES)	\$250.00	0%	\$250.00
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERR1		ERETURN RECEIPT FEATURE (CONNECT+500/SENDPRO P1500-CONNECT+3000/SENDPRO P3000	\$25.00	0%	\$25.00
ERR3		ERETURN RECEIPT FEATURE (DM300-DM475)	\$21.00	0%	\$21.00
G900-HIGH		DM475 METER	\$76.00	48%	\$39.52
G900-LOW		DM300 METER	\$51.00	46%	\$27.54
G900-MID		DM400 METER	\$66.00	49%	\$33.66
G9SS-HIGH		CONFIRMATION SERVICES FOR DM475 METER	\$7.00	0%	\$7.00
G9SS-LOW		CONFIRMATION SERVICES FOR DM300 METER	\$7.00	0%	\$7.00
G9SS-MID		CONFIRMATION SERVICES FOR DM400 METER	\$7.00	0%	\$7.00
K7M0		MAIL STATION	\$23.00	30%	\$16.10
M9SS-HIGH		CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17.00	0%	\$17.00
M9SS-LOW		CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17.00	0%	\$17.00
MSGs-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00
MSGs-MM		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00
NV90		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
NV99		INVIEW SOFTWARE	\$0.00	0%	\$0.00
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB		INVIEW DASHBOARD - UP TO 5 METERS	\$7.00	0%	\$7.00
NVMC		INVIEW DASHBOARD - UP TO 20 METERS	\$15.00	0%	\$15.00
NVMD		INVIEW DASHBOARD - UP TO 50 METERS	\$50.00	0%	\$50.00
NVME		INVIEW DASHBOARD - UP TO 100 METERS	\$100.00	0%	\$100.00
NVMF		INVIEW DASHBOARD - UNLIMITED METERS	\$150.00	0%	\$150.00
NVMG		INVIEW TMR - UNLIMITED METERS	\$250.00	0%	\$250.00
PTJ1		SENDPRO POSTAL ACCESS	\$0.00	0%	\$0.00
PTJ3		SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ4		SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ7		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJ8		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00
PTJB		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJC		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJD		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJE		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN		SINGLE USER	\$0.00	0%	\$0.00
PTJP		UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ		UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00	0%	\$155.00
PTJR		UP TO 50 USERS WITH HARDWARE OR METER	\$25.00	0%	\$25.00
PTJS		UNLIMITED USERS WITH HARDWARE OR METER	\$180.00	0%	\$180.00
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00
PTK2		CSD2 INTEGRATION	\$0.00	0%	\$0.00
PTK3		CONNECT+ METER INTEGRATION	\$0.00	0%	\$0.00
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00
PTKA		US MARKET	\$0.00	0%	\$0.00
PURCHASE POWER HIGH		PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	0%	\$15.00
PURCHASE POWER LOW		PURCHASE POWER FOR MAILSTATION-C500	\$7.00	0%	\$7.00
SPE01-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 1000 TRANSACTIONS PER MONTH	\$470.00	43%	\$270.00
SPE02-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 2,500 TRANSACTIONS PER MONTH	\$800.00	38%	\$500.00
SPE03-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 5,000 TRANSACTIONS PER MONTH	\$1,300.00	31%	\$900.00

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
SPE04-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 10,000 TRANSACTIONS PER MONTH	\$2,550.00	35%	\$1,650.00
SPE05-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 25,000 TRANSACTIONS PER MONTH	\$4,000.00	25%	\$3,000.00
SPE06-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 50,000 TRANSACTIONS PER MONTH	\$6,000.00	17%	\$5,000.00
SPE07-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 100,000 TRANSACTIONS PER MONTH	\$10,000.00	10%	\$9,000.00
SPE08-C		SENDPRO ENTERPRISE - SHIPPING & MAILING, 150,000 TRANSACTIONS PER MONTH	\$13,500.00	7%	\$12,500.00
SPEISS-C		SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, UNLIMITED USERS, 500 TRANSACTIONS PER MONTH, 1 LOCATION (ISS ONLY)	\$150.00	27%	\$110.00
SPEMC-C		SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, UNLIMITED USERS, 100 TRANSACTIONS PER MONTH, 1 LOCATION	\$65.00	31%	\$45.00
SPEST-C		SENDPRO ENTERPRISE - USPS STAMP PRINTING AND SHIPPING UNLIMITED USERS, UNLIMITED TRANSACTIONS, 1 LOCATION	\$24.00	25%	\$18.00
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	12%	\$83.60
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	12%	\$83.60
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	12%	\$158.40
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	12%	\$158.40
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	12%	\$110.00
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	12%	\$110.00
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	12%	\$352.00
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	12%	\$352.00
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	12%	\$880.00
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	12%	\$880.00
SSLDISAPI		SSL SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95
SSLSHAPI		SSL SHIPPING API	\$0.00	0%	\$0.00
SSXDISAPI		SSX SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95
SSXSHAPI		SHIPPING API	\$0.00	0%	\$0.00
T6CD		DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, 10+ ADDITIONAL DEVICES	\$15.00	0%	\$15.00
T6CE		RECEIVING - ENHANCED (50 RECIPIENTS)	\$49.00	0%	\$49.00
T6CN		RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149.00	0%	\$149.00
T6CS		RECEIVING - STANDARD (5 RECIPIENTS)	\$0.00	0%	\$0.00
T6DH		DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, 5-10 ADDITIONAL DEVICES	\$25.00	0%	\$25.00
T6DL		DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, 3-5 ADDITIONAL DEVICES	\$35.00	0%	\$35.00
T7GP		INSTANT LOCATE	\$9.00	0%	\$9.00

Postage Meter Rentals/Intellilink					
Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
T7PT		INSTANT TALK	\$17.00	0%	\$17.00
T89D		RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89N		RECEIVE	\$99.00	0%	\$99.00
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00
WRBV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	12%	\$22.00
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	12%	\$19.80
ZHD7		ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00
ZHD8		ELECTRONIC RETURN RECEIPT	\$28.00	0%	\$28.00
7H00-MLMS		METER SERVICE SENDPRO C200	\$23.00	0%	\$23.00
7H00-MLMS		METER SERVICE SENDPRO C425	\$23.00	0%	\$23.00
7H00-MMMS		METER SERVICE SENDPRO C300	\$36.00	0%	\$36.00
G900 -MMMS		METER SERVICE DM400	\$53.00	36%	\$33.66
G900 -MHMS		METER SERVICE DM475	\$64.00	38%	\$39.52
4W00-MLMS		METER SERVICE SENDPRO P1000/P1500	\$52.00	13%	\$45.00
4W00-MMMS		METER SERVICE SENDPRO P2000	\$52.00	13%	\$45.00
4W00-MHMS		METER SERVICE SENDPRO P3000	\$76.00	13%	\$66.00

Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
<b>DELETIONS</b>				<b>5-20-19 Product Changes Need Approval</b> Updated products and pricing quoted 1-15-2018 New pricing activated 6-15-18			
<b>ADDITIONS</b>							
<b>PRICE CHANGE</b>							
<b>Change Date</b>							
2F3-P	New		BROTHER DK1241 4X6 SHIPPING LABELS	\$ 29.95	15.0%	\$ 25.46	
2S6-W	New		DM Series Wireless Connectivity Bundle: Enables a wired (ethernet) or wireless (Wi-Fi) connection between the postage meter and your ethernet network or wiress network. Allows downloads of postal rate updates, postage refills and software updates via your internet connection.	Discontinued			5/20/2019
397-A	New		5lb USB Scale	Discontinued			5/20/2019
397-B	New		10lb USB Scale	\$ 100.00	15.0%	\$ 85.00	6/15/2018
397-C	New		30lb USB Scale	\$ 125.00	15.0%	\$ 106.25	6/15/2018
397-D	New		70lb USB Scale	\$ 150.00	15.0%	\$ 127.50	6/15/2018
412-0	New		Collins CM-557H Ink Cartridge 1 per box	\$ 29.99	NA	\$ 29.99	
412-2	New		Pitney Bowes COMPLETE Black Ink Cartridge	\$ 27.99	NA	\$ 27.99	
412-3	New		Pitney Bowes Brand AR Low Maintenace 902H Ink Cartridge 1 per box	\$ 29.99	NA	\$ 29.99	
412-4	New		HP Q2392A Black Pigment Ink Cartridge 1 per box	\$ 36.99	NA	\$ 36.99	
49A-G	New		DM Series Wi-Fi Connection Device: Enables a wireless (Wi-Fi) connection between a postage meter and your wireless network. Allows downloads of postal rate updates, postage refills and software updates via your internet connection.  Must be used with the 771-8 DM Series USB Ethernet Connectivity Kit	Discontinued			5/20/2019
51A-P	New		Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$ 22.99	15.0%	\$ 19.54	
601-0	New		E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 83.99	15.0%	\$ 71.39	6/15/2018



Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
601-7	New		E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 20.99	15.0%	\$ 17.84	6/15/2018
601-9	New		E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 31.99	15.0%	\$ 27.19	6/15/2018
603-1	New		E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100	\$ 86.99	15.0%	\$ 73.94	6/15/2018
603-2	New		E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100	\$ 64.99	15.0%	\$ 55.24	6/15/2018
604-1	New		E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM800I, DM900, DM1000, Galaxy	\$ 86.99	15.0%	\$ 73.94	6/15/2018
604-2	New		E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy	\$ 75.99	15.0%	\$ 64.59	6/15/2018
605-0	New		E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 125.99	15.0%	\$ 107.09	6/15/2018
607-0	New		E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 720.99	15.0%	\$ 612.84	6/15/2018
608-0	New		E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 94.99	15.0%	\$ 80.74	6/15/2018
610-7	New		Self-adhesive Postage Tape Rolls - 3 rolls/box; 105'/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575	\$ 129.99	15.0%	\$ 110.49	6/15/2018
610-R	New		Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+	\$ 115.99	15.0%	\$ 98.59	6/15/2018
612-9	New		Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 41.99	15.0%	\$ 35.69	6/15/2018
613-3	New		United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 83.99	15.0%	\$ 71.39	6/15/2018
613-8	New		United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 83.99	15.0%	\$ 71.39	6/15/2018
613-9	New		United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 47.99	15.0%	\$ 40.79	6/15/2018
613-H	New		Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For Connect+	\$ 146.99	15.0%	\$ 124.94	6/15/2018

Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
620-9	New		Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 73.99	15.0%	\$ 62.89	6/15/2018
621-1	New		Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525, DM550, DM575	\$ 204.99	15.0%	\$ 174.24	6/15/2018
625-0	New		Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 73.99	15.0%	\$ 62.89	6/15/2018
627-2	New		Gummed Postage Tape Rolls - 6 rolls/box; 275'/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM900, DM1000, DM1100	\$ 129.99	15.0%	\$ 110.49	6/15/2018
627-8	New		Self-adhesive Postage Tape Rolls - 3 rolls/box; 165'/roll, 650 tapes/roll (no envelope ad), 350 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100	\$ 150.99	15.0%	\$ 128.34	6/15/2018
635-4	New		HP C6119A Bulk Black Ink 1 400ml container per box	\$ 99.99	NA	\$ 99.99	
660-6	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Single	\$ 27.99	NA	\$ 27.99	
674-0	New		Direct Thermal Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$239.99	15.0%	\$ 203.99	
674-4	New		HP 51645A Black Inkjet Cartridge 6 per box	\$ 235.99	NA	\$ 235.99	
674-5	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Six Pack	\$ 159.54	NA	\$ 159.54	
674-8	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$234.99	15.0%	\$ 199.74	
674-9	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J693, J696 (T5HP)	\$212.99	15.0%	\$ 181.04	
678-0	New		Thermal Transfer Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$ 259.99	15.0%	\$ 220.99	
678-5	New		Thermal Transfer Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$ 247.99	15.0%	\$ 210.79	
678-6	New		Thermal Transfer Label Rolls - 4" x 3" Die Cut - For J693, J696 (T5HP)	Discontinued			5/20/2019
678-8	New		Thermal Transfer Label Rolls - 3" x 2.5" Die Cut - For J693, J696 (T5HP)	\$ 234.99	15.0%	\$ 199.74	
6S2-2	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Vertical perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49	
6S2-3	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49	
6S2-4	New		Transparent Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$ 69.99	15.0%	\$ 59.49	

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6S2-5	New		White Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$ 59.99	15.0%	\$ 50.99
6S2-9	New		White Tabs for W360 - 1.5" round - No perforation - 50,000 tabs/box	\$ 119.99	15.0%	\$ 101.99
6S2-A	New		Clear W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$ 159.99	15.0%	\$ 135.99
6S2-B	New		Transparent W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$ 129.99	15.0%	\$ 110.49
6S2-C	New		White Tabs for W350 - 1" round - no perforation - 56,000 tabs/box	\$ 115.19	15.0%	\$ 97.91
6S2-D	New		Transparent Tabs for W350 - 1.5" round - no perforation - 84,000 tabs/box	\$ 124.79	15.0%	\$ 106.07
6S2-E	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 56,000 tabs/box	\$ 153.59	15.0%	\$ 130.55
6S2-M	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Horizontal perforation - 50,000 tabs/box	\$ 89.99	15.0%	\$ 76.49
6SC-W	New		White Tabs for W360 - 1" round - No perforation - 100,000 tabs/box	\$ 115.00	15.0%	\$ 97.75
6W2-3	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 50 labels MFG: Avery MFG Part #: 8126 For inkjet printers	\$ 12.99	15.0%	\$ 11.04
6W2-4	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 200 labels MFG: Avery MFG Part #: 5126 For laser printers	\$ 39.99	15.0%	\$ 33.99
6WB-A	New		pbSmartPostage - 4" Continuous Shipping Labels - 260 labels Works in 6WB-P & 59B-J Printer	\$ 19.49	15.0%	\$ 16.57
6WB-B	New		pbSmartPostage - 2" Continuous Printable Postage Labels - 1,000 labels Works in 6WB-M & 59B-H Printer	Discontinued		6/15/2018
6WB-C	New		pbSmartPostage - 1" Die Cut Printable Postage Labels - 200 labels Works in 6WB-M & 59B-H Printer	Discontinued		6/15/2018
6WB-E	New		pbSmartPostage - Printable Postage Sheets - 125 labels Works in standard desktop inkjet and laser printers	Discontinued - Use SL-SPM01		5/20/2019

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6WB-F	New		pbSmartPostage - 4" X 6" Die Cut Shipping Labels -300 labels Works in 6WB-P & 59B-J Printer	\$ 29.95	15.0%	\$ 25.46
6WB-K	New		pbSmartPostage - 5.5" x 8.5" White Adhesive Labels - 50 labels MFG: 3M MFG Part #: 3200V For inkjet printers	\$ 9.99	15.0%	\$ 8.49
6WB-M	New		pbSmartPostage - Brother QL-700 Thermal Stamp Label Printer Direct Thermal Printing Print Resolution 300 DPI x 600 DPI - Max Print Width 2.3" USB Interface - Power: 120V AC 60 Hz 1.7A Weight: Approx. 2.5 lbs with roll media Uses 6WB-B or 6WB-C label stock	\$ 99.99	15.0%	\$ 84.99
6WB-P	New		pbSmartPostage - Datamax E-4204 Thermal Label Printer Direct Thermal and/or Thermal Transfer Printing Print Resolution 203 DPI - Max Print Width 4.25" Speed: Max 5" per second - USB Interface Memory: Std 16MB SDRAM Dimensions: 8.77 x 7.05 x 10.0 Uses 6WB-A or 6WB-F label stock	\$ 209.00	15.0%	\$ 177.65
711-1	New		HP C8842A Black Versatile Black Ink Cartridge 1 per box	\$ 28.57	NA	\$ 28.57
711-6	New		HP C8842A Black Versatile Black Ink Cartridge 6 per box	\$ 152.94	NA	\$ 152.94
719-4	New		HP C6168A Red Inkjet Cartridge 1 per box		Discontinued	5/20/2019
719-7	New		HP C6170A Blue Inkjet Cartridge 1 per box	\$ 26.75	NA	\$ 26.75
745-0	New		Direct Thermal Label Rolls - 4" x 1,800" Continuous - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 139.99	15.0%	\$ 118.99
745-1	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 150.99	15.0%	\$ 128.34
745-2	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 139.99	15.0%	\$ 118.99
745-4	New		Direct Thermal Label Rolls - 2" x 4" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 96.99	15.0%	\$ 82.44
745-5	New		Direct Thermal Label Rolls - 2.1" x 1.5" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$ 50.99	15.0%	\$ 43.34
765-0	New		Red Post Ink Cartridge - 1/box - Up to 7,000 impressions (no envelope ad), Up to 3,800 impressions (with envelope ad) - For DM200, DM300, DM400		Discontinued	6/15/2018

Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
765-3	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$ 167.99	15.0%	\$ 142.79	6/15/2018
765-9	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$ 146.99	15.0%	\$ 124.94	6/15/2018
766-8	New		Red Post Ink Cartridge - 1/box - Up to 52,500 impressions (no envelope ad) - For DM800, DM900, DM1000, DM1100	\$ 323.99	15.0%	\$ 275.39	6/15/2018
767-S	New		Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect	\$ 115.99	15.0%	\$ 98.59	6/15/2018
769-0	New		Red Postal Ink Cartridge - 1/box - Up to 400 - 600 impressions or 3-4 months - For Personal Post	\$ 73.99	15.0%	\$ 62.89	6/15/2018
769-3	New		Red Postal Ink Cartridge - 3/box - Up to 400 - 600 impressions or 3-4 months per cartridge - For Personal Post	\$ 221.97	15.0%	\$ 188.67	6/15/2018
770-T	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c	\$ 14.99	15.0%	\$ 12.74	6/15/2018
771-1	New		DM Series printhead - Contains (1) Print Head and (2) Wiper Blades - Up to 1 million cycles - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100, DM Infinity	Discontinued			5/20/2019
771-2	New		Wiper Blade Replacement - 2/box - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100, DM Infinity	Discontinued			5/20/2019
771-8	New		DM Series USB Ethernet Connectivity Kit: Enables an ethernet connection between the postage meter and your LAN (Local Area Network). Allows downloads of postal rate updates, postage refills and software updates via your internet connection.  Can work in conjunction with the 49A-G DM Series Wi-Fi Connection Device	\$ 49.00	15.0%	\$ 41.65	
772-1	New		DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 205.25	15.0%	\$ 174.46	

Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
772-2	New		DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 389.99	15.0%	\$ 331.49	
787-0	New		Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+	\$ 134.99	15.0%	\$ 114.74	6/15/2018
787-1	New		Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+	\$ 299.99	15.0%	\$ 254.99	6/15/2018
787-3	New		Black Ink Cartridge (Standard) - 1/box - For Connect+	\$ 102.99	15.0%	\$ 87.54	6/15/2018
787-8	New		Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+	\$ 197.99	15.0%	\$ 168.29	6/15/2018
787-D	New		Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04	6/15/2018
787-E	New		Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04	6/15/2018
787-F	New		Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$ 72.99	15.0%	\$ 62.04	6/15/2018
787-G	New		Cyan/Magenta Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39	6/15/2018
787-H	New		Yellow/Black Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39	6/15/2018
78P-B	New		Black Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39	6/15/2018
78P-K	New		Black Ink Cartridge (Production) - 1/box - For Connect+	\$ 195.99	15.0%	\$ 166.59	6/15/2018
78P-R	New		Red Print Head - 1/box - For Connect+	\$ 123.99	15.0%	\$ 105.39	6/15/2018
78P-Z	New		Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series	\$ 321.96	15.0%	\$ 273.67	6/15/2018
793-5	New		Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 103.99	15.0%	\$ 88.39	6/15/2018
797-0	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 73.99	15.0%	\$ 62.89	6/15/2018
797-M	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 73.99	15.0%	\$ 62.89	6/15/2018
79P-W	New		Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+	\$ 31.99	15.0%	\$ 27.19	
902-K	New		Surface & Screen Cleaner Wipes - 30/box - Connect+™ Series	Discontinued			5/20/2019
902-L	New		Touchscreen Equipment Maintenance Kit - Connect+™ Series	\$ 22.99	15.0%	\$ 19.54	

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
946-1	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$ 19.99	15.0%	\$ 16.99
CK0-1	New		Small Business Cleaning Kit (Without Canned Air)		Discontinued	5/20/2019
CK0-2	New		Small Business Cleaning Kit with Duster (Canned Air)		Discontinued	5/20/2019
CK0-3	New		Deluxe Cleaning Kit with Duster (Canned Air)		Discontinued	5/20/2019
HP1-A	New		HP 51645A Black Inkjet Cartridge 1 per box	\$ 43.99	NA	\$ 43.99
HP1-D	Compatible		Pitney Bowes Brand Compatible HP 51645A Black Inkjet Cartridge 1 per box	\$ 16.70	NA	\$ 16.70
HP4-A	New		HP 51629A Black Inkjet Cartridge 1 per box	\$ 32.41	NA	\$ 32.41
HP6-A	New		HP 51626A Black Inkjet Cartridge 1 per box	\$ 33.50	NA	\$ 33.50
HP6-D	Compatible		PB Compatible HP 51626A Black Inkjet Cartridge 1 per box	\$ 21.58	NA	\$ 21.58
HP7-B	New		HP 51641A Tri-Color Inkjet Cartridge 1 per box	\$ 53.00	NA	\$ 53.00
HP7-I	Compatible		PB Compatible HP 45A Blue Inkjet Cartridge 1 per box	\$ 27.83	NA	\$ 27.83
HP7-M	Compatible		PB Compatible HP 45A Blue Fast Dry Inkjet Cartridge 1 per box	\$ 30.23	NA	\$ 30.23
HP7-N	Compatible		PB Compatible HP 45A Red Fast Dry Inkjet Cartridge 1 per box	\$ 30.23	NA	\$ 30.23
HP7-P	New		PB Compatible HP C6195A Black Fast Dry Ink Cartridge 1 per box	\$ 23.14	NA	\$ 23.14
HPE-A	New		HP 51645A Black Inkjet Cartridge 10 per box	\$ 299.99	NA	\$ 299.99
HPE-B	New		HP OEM DYE 1918 Black 45A Ink Cartridge	\$ 28.99	NA	\$ 28.99
PZ0-A	New		Prism DFL-1000 Black Speed Ink Cartridge 1 per box	\$ 52.99	NA	\$ 52.99
SL16SP1E29	New		SENDPRO™ DESKTOP SENDKIT		Discontinued	6/15/2018
SL16SP3001	New		SENDPRO™ NETWORKED SENDKIT		Discontinued	6/15/2018
SLLPQL1050	New		QL-1050 LABEL PRINTER		Discontinued	5/20/2019
SLLPW1110	New		W1110 4" LABEL PRINTER		Discontinued	5/20/2019
SL-798-0	New		Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$ 59.99	15.0%	\$ 50.99
SL-CKB01	New		Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$ 29.99	15.0%	\$ 25.49
SL-CKE01	New		Everyday Cleaning Kit (No Duster) - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free	\$ 36.99	15.0%	\$ 31.44
SL-CKE02	New		Everyday Cleaning Kit (No Duster) - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (1)	\$ 49.99	15.0%	\$ 42.49
SL-CKE03	New		Everyday Cleaning Kit (No Duster) - (1) 8 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Absorbent Wipes, (12) Alcohol Cleaning	\$ 26.99	15.0%	\$ 22.94

Supplies							
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price	
SL-US1	New		<p>SmartLink™: Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money.</p> <p>SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi.</p>	\$ -	NA	\$ -	6/15/2018