

May 5, 2015

Philippine Dealing & Exchange Corporation 37th Floor, Tower 1, The Enterprise Center 6766 Ayala Avenue corner Paseo de Roxas Makati City

Attention: Ms. Vina Vanessa S. Salonga

Head - Issuer Compliance and Disclosure Dept.

#### Gentlemen:

In accordance with SRC Rule 20 and in connection with the Annual Meeting of the Stockholders of Philippine Long Distance Telephone Company (the "Company") which will be held on June 9, 2015 (the "Annual Meeting"), we submit herewith the Definitive Information Statement together with the Notice and Agenda (the "Information Statement"), Proxy Form, 2014 Annual Report and SEC Form 17-Q with Management's Discussion and Analysis and accompanying unaudited consolidated financial statements for the three (3) months ended March 31, 2015 (the "SEC Form 17-Q").

The Information Statement and Proxy Form (in printed form) and 2014 Annual Report (in compact disc [CD] format) will be distributed to the owners of common shares and voting preferred shares of the Company (the "Voting Stock") starting on May 5, 2015, while the SEC Form 17-Q (in compact disc [CD] format) will be distributed to the owners of the Voting Stock at the Annual Meeting.

Also attached are copies of (1) a certification that no director or officer or nominee for election as director or officer of the Company is connected with any government agencies or its instrumentalities, except Mr. Juan B. Santos, a director and nominee for election as director, who is the Chairman of the Social Security Commission, and (2) an undertaking that the Company will cause the submission of a letter to be issued by the Department of Finance allowing Mr. Juan B. Santos to serve as a director of the Company, which the Company submitted to the Securities and Exchange Commission pursuant to its directive.

Very truly yours.

\*Aail

MA. LOURDES C. RAUSA-CHAN Corporate Secretary



May 5, 2015

Philippine Stock Exchange 3/F Philippine Stock Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

Attention: Ms. Janet A. Encarnacion

Head, Disclosure Department

#### Gentlemen:

In accordance with SRC Rule 20 and in connection with the Annual Meeting of the Stockholders of Philippine Long Distance Telephone Company (the "Company") which will be held on June 9, 2015 (the "Annual Meeting"), we submit herewith the Definitive Information Statement together with the Notice and Agenda (the "Information Statement"), Proxy Form, 2014 Annual Report and SEC Form 17-Q with Management's Discussion and Analysis and accompanying unaudited consolidated financial statements for the three (3) months ended March 31, 2015 (the "SEC Form 17-Q").

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Also attached are copies of (1) a certification that no director or officer or nominee for election as director or officer of the Company is connected with any government agencies or its instrumentalities, except Mr. Juan B. Santos, a director and nominee for election as director, who is the Chairman of the Social Security Commission, and (2) an undertaking that the Company will cause the submission of a letter to be issued by the Department of Finance allowing Mr. Juan B. Santos to serve as a director of the Company, which the Company submitted to the Securities and Exchange Commission pursuant to its directive.

Very truly yours.

MA. LOURDES C. RAUSA CHAN

Corporate Secretary



May 5, 2015

Securities & Exchange Commission SEC Building, EDSA Mandaluyong City

Attention: Mr. Vicente Graciano P. Felizmenio, Jr.

Director- Markets and Securities Regulation Department

#### Gentlemen:

In accordance with SRC Rule 20 and in connection with the Annual Meeting of the Stockholders of Philippine Long Distance Telephone Company (the "Company") which will be held on June 9, 2015 (the "Annual Meeting"), we submit herewith the Definitive Information Statement together with the Notice and Agenda (the "Information Statement"), Proxy Form, 2014 Annual Report and SEC Form 17-Q with Management's Discussion and Analysis and accompanying unaudited consolidated financial statements for the three (3) months ended March 31, 2015 (the "SEC Form 17-Q").

The Information Statement and Proxy Form (in printed form) and 2014 Annual Report (in compact disc [CD] format) will be distributed to the owners of common shares and voting preferred shares of the Company (the "Voting Stock") starting on May 5, 2015, while the SEC Form 17-Q (in compact disc [CD] format) will be distributed to owners of the voting Stock at the Annual Meeting.

Also attached are copies of (1) a certification that no director or officer or nominee for election as director or officer of the Company is connected with any government agencies or its instrumentalities, except Mr. Juan B. Santos, a director and nominee for election as director, who is the Chairman of the Social Security Commission, and (2) an undertaking that the Company will cause the submission of a letter to be issued by the Department of Finance allowing Mr. Juan B. Santos to serve as a director of the Company, which the Company submitted to the Securities and Exchange Commission pursuant to its directive.

Very truly yours,

MA. LOURDES C. RAUSA-CHAN
Corporate Secretary

#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 20-IS

### INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATIONS CODE

1.	Check the appropriate box
	[ ] Preliminary Information Statement [ √ ] Definitive Information Statement
2.	Name of Registrant as specified in its charter PHILIPPINE LONG DISTANCE TELEPHONE COMPANY
3.	Philippines Province, country or other jurisdiction of incorporation or organization
4.	SEC Identification Number PW-55
5.	BIR Tax Identification Code 000-488-793
6.	Ramon Cojuangco Building, Makati Avenue, Makati City Address of principal office  1200 Postal Code
7.	Registrant's telephone number, including area code (632) 816-8405
8.	June 9, 2015 at 3:00 p.m., Rizal Ballroom AB, Makati Shangri-la, Ayala Avenue, corner Makati Avenue, Makati City, Philippines Date, time and place of the meeting of security holders
9.	Approximate date on which the Information Statement is first to be sent or given to security holders $\underline{\text{May 5, 2015}}$
10.	In case of Proxy Solicitations:
	Name of Person Filing the Statement/Solicitor: Ma. Lourdes C. Rausa-Chan in behalf of the Registrant
	Address and Telephone Number: 9/F PLDT MGO Bldg., Legaspi St. corner Dela Rosa St., Makati City/(632) 816-8405
11.	Securities registered pursuant to Sections 8 and 12 of the Securities Regulation Code or Sections 4 and 8 of the Revised Securities Act

Common

Title of Each Class

216,055,775 (as of April 30, 2015)

Number of Shares of

Common Stock Outstanding

8

12.	Are any or all of the registrant's securities listed in a Stock Exchange?			
	Yes _√ No			
	If yes, disclose the name of such	Stock Exchange and the class of security listed therein:		
	Philippine Stock Exchange :	Common Stock		
	New York Stock Exchange :	American Depositary Shares (ADS) evidenced by American Depositary Receipts. Each ADS represents one common stock.		

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#### SECRETARY'S CERTIFICATE

I, MA. LOURDES C. RAUSA-CHAN, Corporate Secretary of Philippine Long Distance Telephone Company (the "Company"), hereby certify that no director or officer or nominee for election as director or officer of the Company is connected with any government agencies or its instrumentalities, except Mr. Juan B. Santos, a director and a nominee for election as director, who is the Chairman of Social Security Commission.

WITNESS my hand and the seal of the Company this 4h day of May, 2015 at Makati City, Philippines.

MA. LOURDES C. RAUSA-CHAN

Corporate Secretary

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ day of May, 2015 at Makati City, affiant exhibited to me her Philippine Passport No. EB3934720 issued in Manila by the Department of Foreign Affairs on October 24, 2011 and valid until October 23, 2016.

Doc. No. D72
Page No. Book No. IV
Series of 2015

DINAH ROSE C. BALA

Notary Public for the City of Makati
Until December 31, 2015
Appointment No. M-113
Roll of Attorneys No. 53286
PTR O.R. No. 4754872 - 01/09/15 Makati City
IBP Lifetime No. 011141 - 08/02/12
9/F, MGO Bidg. Legazpi St. Legazpi Vill., Makati City, MM



#### UNDERTAKING

Philippine Long Distance Telephone Company (the "Company"), through its Corporate Secretary, Ma. Lourdes C. Rausa-Chan, hereby undertakes that, it will cause the submission of the letter to be issued by the Department of Finance allowing Mr. Juan B. Santos to serve as a director of the Company for the ensuing year, upon receipt thereof.

WITNESS my hand and the seal of the Company this 4th day of May, 2015 at Makati City, Philippines.

MA. LOURDES C. RAUSA-CHAN

Corporate Secretary

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of May, 2015 at Makati City, affiant exhibited to me her Philippine Passport No. EB3934720 issued in Manila by the Department of Foreign Affairs on October 24, 2011 and valid until October 23, 2016.

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# PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

2015
NOTICE AND AGENDA OF
ANNUAL MEETING
OF STOCKHOLDERS
AND
INFORMATION STATEMENT



# PHILIPPINE LONG DISTANCE TELEPHONE COMPANY NOTICE AND AGENDA OF ANNUAL MEETING OF STOCKHOLDERS

NOTICE IS HEREBY GIVEN that the PHILIPPINE LONG DISTANCE TELEPHONE COMPANY (the "Company") will hold its Annual Meeting of Stockholders (the "Annual Meeting") on Tuesday, June 9, 2015, at 3:00 p.m., at Rizal Ballroom AB, Makati Shangri-la, Ayala Avenue corner Makati Avenue, Makati City, Philippines.

The Agenda for the Annual Meeting is as follows:

- 1. Call to order
- 2. Certification of service of notice and quorum
- 3. President's Report
- 4. Approval of the audited financial statements for the fiscal year ended December 31, 2014 contained in the Company's 2014 Annual Report accompanying this Notice and Agenda
- 5. Election of 13 directors including 3 independent directors for the ensuing year, whose background information are contained in the Information Statement accompanying this Notice and Agenda
- 6. Other business as may properly come before the meeting and at any adjournments thereof

The Board of Directors has fixed April 10, 2015 as the record date for the determination of stockholders entitled to notice of, and to vote at, the Annual Meeting. Only the holders of record of shares of Common Stock and Voting Preferred Stock as of the record date will be entitled to vote on the proposed corporate actions set out in Items 4 and 5 above.

The stock and transfer books of the Company will not be closed.

IF YOU DO NOT EXPECT TO ATTEND THE ANNUAL MEETING, PLEASE EXECUTE AND RETURN THE PROXY FORM IN THE ENVELOPE PROVIDED FOR THAT PURPOSE. THE LAST DAY FOR SUBMISSION OF PROXIES IS ON JUNE 2, 2015.

By order of the Board of Directors.

MA. LOURDES C. RAUSA-CHAN

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Corporate Secretary

May 5, 2015

#### **EXPLANATION OF AGENDA ITEMS**

#### 1. Call to order

The Chairman, Mr. Manuel V. Pangilinan will call to order the Annual Meeting of Stockholders of the Company.

#### 2. Certification of service of notice and quorum

The Corporate Secretary, Ms. Ma. Lourdes C. Rausa-Chan will certify that copies of the Notice and Agenda of the meeting together with the Information Statement, 2014 Annual Report and Proxy Form were delivered personally or by mail to Philippine residents and overseas holders of the Company's shares of stock as of Record Date April 10, 2015. The Corporate Secretary will also certify, based on the number of shares owned by stockholders present or represented by proxy at the meeting, whether a quorum exists for the valid transaction of business at the meeting. The Corporate Secretary will also explain the rules for the orderly conduct of the meeting.

#### 3. President's Report

The President and Chief Executive Officer, Mr. Napoleon L. Nazareno will render a report on the financial and operating results of the Company for the year 2014 as well as the outlook for 2015, and respond to questions which may be raised by any stockholder.

# 4. Approval of the audited financial statements for the fiscal year ended December 31, 2014 contained in the Company's 2014 Annual Report accompanying this Notice and Agenda

The Chairman, President and Chief Executive Officer, any member of the Audit Committee, or any representative of the Company's external auditors, Sycip Gorres Velayo & Co. will respond to questions which may be raised by any stockholder regarding the Company's audited financial statements for the fiscal year ended December 31, 2014 contained in the Company's 2014 Annual Report. Thereafter, the Chairman will seek approval of said financial statements by holders of Common Stock and Voting Preferred Stock, and the Corporate Secretary will report on the votes cast for the approval of said financial statements.

# 5. Election of 13 directors including 3 independent directors for the ensuing year, whose background information are contained in the Information Statement accompanying this Notice and Agenda

The Corporate Secretary will announce the names of the persons nominated for election as directors/independent directors of the Company for the ensuing year. The Chairman will explain the screening criteria and process observed by the Governance and Nomination Committee ("GNC") based on which the GNC recommended, and the Board of Directors approved, the final list of nominees qualified for election as directors/independent directors. The Corporate Secretary will report on the votes received by each nominee from holders of Common Stock and Voting Preferred Stock, and the Chairman will declare the thirteen (13) nominees who received the highest number of votes as the duly elected directors, including three (3) qualified independent directors.

#### 6. Other business as may properly come before the meeting and at any adjournments thereof

Other business not specifically referred to above may be raised by the stockholders. The Chairman will decide whether such business may be properly taken up in the meeting or in another stockholders' meeting or other proper forum.



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#### PHILIPPINE LONG DISTANCE TELEPHONE COMPANY SEC Identification Number PW55 BIR Tax Identification Number 000-488-793 Telephone Number (632) 816-8405

#### INFORMATION STATEMENT

#### **GENERAL INFORMATION**

Philippine Long Distance Telephone Company (the "Company" or "PLDT") is a corporation incorporated under the laws of the Philippines, with principal office and mailing address at Ramon Cojuangco Building, Makati Avenue, Makati City 1200.

The Company has issued a total of 218,779,886 shares of Common Stock (inclusive of 2,724,111 treasury shares), 150,000,000 shares of Voting Preferred Stock and 370 shares of Non-Voting Serial Preferred Stock, of which 216,055,775 shares of Common Stock (net of 2,724,111 treasury shares), 150,000,000 shares of Voting Preferred Stock and 370 shares of Non-Voting Serial Preferred Stock were outstanding as of the Record Date. In addition, there were 300,000,000 shares of Non-Voting Serial Preferred Stock subscribed, partially paid and outstanding as of the Record Date. Of the issued shares of Common Stock, 179,242,132 shares were registered and 39,537,754 shares were issued in transactions exempt from the registration requirement under Section 6 of The Revised Securities Act/Section 10 of The Securities Regulation Code (the "SRC"). All of the 150,000,000 shares of Voting Preferred Stock and 370 shares of Non-Voting Serial Preferred Stock were issued in transactions exempt from the registration requirement under Section 6 of The Revised Securities Act/Section 10 of the SRC.

As of the Record Date, all of the 216,055,775 outstanding shares of Common Stock (net of 2,724,111 treasury shares) and 370 outstanding shares of Non-Voting Serial Preferred Stock are listed on the Philippine Stock Exchange (the "**PSE**"). 41,195,523 American Depositary Shares, or ADSs, each representing one share of Common Stock and evidenced by American Depositary Receipts, or ADRs, are listed on the New York Stock Exchange. The 150,000,000 shares of Voting Preferred Stock and 300,000,000 shares of Non-Voting Serial Preferred Stock are not listed on any exchange.

#### Date, Time and Place of Meeting

The Annual Meeting of Stockholders of the Company for the year 2015 (the "Annual Meeting") will be held on Tuesday, June 9, 2015 at 3:00 p.m., at Rizal Ballroom AB, Makati Shangri-la, Ayala Avenue corner Makati Avenue, Makati City, Philippines.

#### **Record Date**

The record date for the purpose of determining the stockholders entitled to notice of, and to vote at, the Annual Meeting is April 10, 2015 (the "**Record Date**").

#### Approximate Date of First Release of the Information Statement, Proxy Form and Annual Report

The approximate date on which this Information Statement and the Proxy Form (in printed form) and the Annual Report (in compact disc (CD) format), will be first sent or given to the Company's stockholders and posted on the Company's website (www.pldt.com) is on May 5, 2015. The Company will provide, without charge, a printed copy of the Annual Report, upon the written request of a stockholder addressed to the Corporate Secretary of the Company at the 9th Floor, PLDT MGO Building, Legaspi Street corner Dela Rosa Street, Makati City, Philippines.

#### **Dissenter's Appraisal Right**

The proposed corporate actions to be voted upon at the Annual Meeting are not among the matters provided under Sections 81 and 42 of the Corporation Code of the Philippines (the "Corporation Code"), with respect to which a dissenting stockholder may exercise his appraisal right.

#### Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director/independent director or officer or nominee for election as director/independent director and, to the best knowledge of the Board of Directors and Management of the Company, no associate of any of the foregoing persons has any substantial interest, direct or indirect, by security holdings or otherwise in any matter to be acted upon at the Annual Meeting, other than election to office.

No director/independent director has informed the Company in writing that he/she intends to oppose any action to be taken at the Annual Meeting.

# INFORMATION ON SECURITIES AND SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS

#### **Voting Securities**

Only holders of shares of Common Stock and Voting Preferred Stock are entitled to vote at the Annual Meeting, either in person or by proxy.

As of the Record Date, the number of outstanding shares of Common Stock and Voting Preferred Stock were 216,055,775 and 150,000,000, respectively. Of the 366,055,775 shares of Common Stock and Voting Preferred Stock outstanding as of the Record Date, 117,312,275 or 32.05% were owned by foreigners.

A holder of shares of Common Stock and Voting Preferred Stock present or represented by proxy at the Annual Meeting may vote such number of shares recorded in his/her/its name on the stock and transfer books of the Company as of the Record Date, for as many persons as there are directors to be elected or he/she/it may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his/her/its shares shall equal, or he/she/it may distribute them on the same principle among as many candidates as he/she/it shall see fit.

#### Security Ownership of Certain Record and Beneficial Owners

The following table sets forth the record owners and, to the best knowledge of the Board of Directors and Management of the Company, the beneficial owners of more than five percent of the Company's outstanding shares of Common Stock and Voting Preferred Stock, the number of shares owned by, and percentage of shareholdings of, each of them, as of the Record Date.

Title of Class	Name and Address of Record Owner and Relationship With Issuer	Citizenship	Name of Beneficial Owner and Relationship with Record Owner			Percentage of Voting Stock
Common	Philippine Telecommunications Investment Corporation <sup>1</sup>	Philippine Corporation	Same as Record Owner	26,034,263 <sup>2</sup>	12.05	7.11

Based on a resolution adopted by the Board of Directors of Philippine Telecommunications Investment Corporation, or PTIC, the Chairman of the Board of PTIC, Mr. Manuel V. Pangilinan, has the continuing authority to represent PTIC at any and all meetings of the stockholders of a corporation in which PTIC owns of record or beneficially any shares of stock or other voting security, and to sign and deliver, in favor of any person he may deem fit, a proxy or other power of attorney, with full power of delegation and substitution, authorizing his designated proxy or attorney-in-fact to vote any and all shares of stock and other voting securities owned of record or beneficially by PTIC at any and all meetings of the stockholders of the corporation issuing such shares of stock or voting securities.

In addition to the 26,034,263 and 21,556,676 common shares owned of record respectively by PTIC and Metro Pacific Resources, Inc., or MPRI, both of which are Philippine affiliates of First Pacific Company Limited, or First Pacific, 7,653,703 ADS, whose underlying common shares represent approximately 3.54% of the outstanding common stock of PLDT, are owned by a non-Philippine wholly-owned subsidiary of First Pacific. The common shares and the underlying common shares of the ADS owned by PTIC, MPRI and the

	7th Floor Ramon Cojuangco Bldg. Makati Avenue, Makati City Major Stockholder					
Common	Metro Pacific Resources, Inc. <sup>3</sup> c/o Corporate Secretary 18th Floor, Liberty Center 104 H. V. dela Costa St. Salcedo Village, Makati City Major Stockholder	Philippine Corporation	Same as Record Owner	21,556,6762	9.98	5.89
Common	NTT Communications Corporation⁴ Level 41-1-6 Uchisaiwai-Cho Chiyoda-Ku Tokyo 100-8019, Japan Major Stockholder	Japanese Corporation	See Footnote 7	12,633,487	5.85	3.45
Common	NTT DoCoMo, Inc.⁵ 11 1 Nagata-Cho, Chiyoda-Ku Tokyo 100-6150, Japan Major Stockholder	Japanese Corporation	See Footnote 7	22,796,9026	10.55	6.23
Common	JG Summit Groups 42/F Robinsons Equitable Tower ADB Avenue corner Poveda RoadOrtigas Center, Pasig City Major Stockholder	Philippine Corporation	See Footnote 8	17,305,624	8.01	4.73
Common	PCD Nominee Corporation9	Philippine	See Footnote 9	81,617,009	37.78	22.30

non-Philippine wholly-owned subsidiaries of First Pacific (referred to herein as "First Pacific Group") collectively represents 25.57% of the outstanding common stock of PLDT as of the Record Date.

- 3 Based on a resolution adopted by the Board of Directors of MPRI, Mr. Manuel V. Pangilinan has been appointed as proxy or duly authorized representative of MPRI to represent and vote the PLDT shares of common stock of MPRI in the Annual Meeting.
- Based on publicly available information, NTT Communications Corporation, or NTT Communications, is a wholly-owned subsidiary of Nippon Telegraph and Telephone Corporation, or NTT. Based on a certification signed by a duly authorized officer of NTT Communications, Mr. Shuichi Sasakura or Ms. Mayuko Ogura is authorized to execute for and on behalf of NTT Communications, endorsements, transfers and other matters relating to the PLDT shares of common stock held by NTT Communications.
- 5 Based on publicly available information, NTT DoCoMo, Inc., or NTT DoCoMo, is a majority-owned and publicly traded subsidiary of NTT. Based on a certification signed by a duly authorized officer of NTT DoCoMo, Mr. Koichi Takahara or Mr. Seiichi Ikeda is authorized to execute for and on behalf of NTT DoCoMo, endorsements, transfers and other matters relating to the PLDT shares of common stock held by NTT DoCoMo.
- 6 In addition to the 22,796,902 common shares owned on record by NTT DoCoMo, NTT DoCoMo also owns 8,533,253 ADSs whose underlying common shares represent approximately 3.95% of the outstanding common stock of PLDT. The common shares and the underlying common shares of the ADS owned by NTT DoCoMo collectively represents 14.50% of the outstanding common stock of PLDT as of the Record Date.
- In publicly available reports filed by NTT Communications and NTT DoCoMo, it is stated that because of NTT's ownership of all the outstanding capital stock of NTT Communications and a majority of the common stock of NTT DoCoMo, NTT, NTT Communications and NTT DoCoMo may be considered to constitute a "group" within the meaning of Rule 18.1(5)(C) of the Amended Implementing Rules and Regulations of The Securities Regulation Code. Therefore, each of them may be deemed to have beneficial ownership of the 43,963,642 shares in aggregate held by NTT Communications and NTT DoCoMo, which collectively represents 20.35% of the outstanding common stock of PLDT as of the Record Date.
- The total shareholdings of JG Summit Group is 17,305,624, of which 17,208,753 shares are beneficially owned by JG Summit Holdings, Inc. (JGS), 86,723 shares are beneficially owned by Express Holdings, Inc. and 10,148 shares are beneficially owned by Ms. Elizabeth Yu Gokongwei, all held on record by PCD Nominee Corporation, collectively representing 8.01% of the outstanding common stock of PLDT as of the Record Date. Based on a certification signed by a duly authorized officer of JGS, under the By-Laws of JGS, each of the Chairman and Chief Executive Officer of JGS (Mr. James L. Go) and President and Chief Operating Officer of JGS (Mr. Lance Y Gokongwei) is authorized to vote the 17,208,753 common shares of PLDT owned by JGS and to appoint and/or sign proxies in behalf of JGS in connection with the Annual Meeting.
- 9 PCD Nominee Corporation, or PCD, is the registered owner of shares held by participants in the Philippine Depository and Trust Co., or PDTC, a private company organized to implement an automated book entry system of handling securities transactions in the Philippines. Under the PDTC procedures, when an issuer of a PDTC-eligible issue will hold a stockholders' meeting, the PDTC will execute a pro-forma proxy in favor of its participants for the total number of shares in their respective principal securities account as well as for the total number of shares in their client securities account. For the shares held in the principal securities account, the participant concerned is appointed as proxy with full voting rights and powers as registered owner of such shares. For the shares held in the client securities account, the participant concerned is appointed as proxy, with the obligation to constitute a sub-proxy in favor of its clients with full voting and other rights for the number of shares beneficially owned by such clients.

This account also includes 17,305,624 shares beneficially owned by JG Summit Group. Please refer to footnote 8.

Based on available information, none of the owners of the PLDT common shares registered under the name of PCD, owned more than 5% of PLDT's outstanding common stock as of the Record Date, except for the JG Summit Group as provided above, The Hongkong and Shanghai Banking Corporation Ltd Clients Account and Deutsche Bank Manila Clients Account, which owned approximately 9.67% and 8.99%, respectively, of PLDT's outstanding common stock as of such date. PLDT has no knowledge if any beneficial owner of the shares under The Hongkong and Shanghai Banking Corporation Ltd Clients Account and Deutsche Bank Manila Clients Account, owned more than 5% of PLDT's outstanding common stock as of the Record Date.

	37/F Enterprise Building, Tower I Ayala Ave. cor. Paseo de Roxas St., Makati City Major Stockholder	Corporation				
Common	J.P. Morgan Hongkong Nominees Limited <sup>10</sup> (various accounts) c/o HSBC Securities Services 7 <sup>th</sup> Floor HSBC Centre 3058 5 <sup>th</sup> Avenue West BGC Taguig City Major Stockholder	HongKong Corporation	See Footnote 10	39,007,218	18.05	10.66
Voting Preferred	BTF Holdings, Inc. <sup>11</sup> Ramon Cojuangco Building, Makati Avenue, Makati City	Philippine Corporation	Same as Record Owner	150,000,000	-	40.98

Except as stated above and in the related footnotes, the Board of Directors and Management of the Company have no knowledge of any other person who, as of the Record Date, was directly or indirectly the beneficial owner of, or who has voting power with respect to, shares comprising more than five percent of the Company's outstanding Common Stock and Voting Preferred Stock as of the Record Date.

#### **Changes in Control**

There has been no change in control of the Company since the beginning of 2014 and the Company is not aware of any existing, pending, or potential transaction which may result in such change in control.

#### **Security Ownership of Directors and Executive Officers**

The following table sets forth the number of shares of PLDT Common Stock owned of record and/or beneficially by the directors/independent directors, Chief Executive Officer and executive officers<sup>12</sup> of the Company, and the percentage of shareholdings of each, as of the Record Date. None of them owns any shares of Voting Preferred Stock.

Title of Class	Name & Address of Beneficial Owner	Citizenship	Amount and Nature of Beneficial Ownership	Percentage Of Class
Common	Manuel V. Pangilinan Chairman of the Board 7/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	245,450 Direct	0.113605
Common	Napoleon L. Nazareno Director President and CEO 7/F Ramon Cojuangco Bldg.	Filipino	6,427 Direct 13,872 Indirect	0.002975 0.006421

<sup>&</sup>lt;sup>10</sup> JP Morgan Hongkong Nominees Limited (formerly JP Morgan Asset Holdings (HK) Limited) holds shares as nominee of JPMorgan Chase Bank, successor depositary under the Common Stock Deposit Agreement, dated October 14, 1994, as amended on February 10, 2003, between JPMorgan Chase Bank and the holders of ADRs, evidencing ADSs, representing shares of common stock of PLDT (the "Deposit Agreement"). Under the Deposit Agreement, if the depositary does not receive voting instructions from a holder of ADRs, such holder will be deemed to have instructed the depositary to provide a discretionary proxy to a person designated by PLDT for the purpose of exercising the voting rights pertaining to the shares of common stock underlying the ADS of such holder of ADRs, except that no discretionary proxy will be given with respect to any matter as to which substantial opposition exists or which materially and adversely affects the rights of the holders of such ADRs.

This account also includes 8,533,253 shares of PLDT common stock underlying ADS beneficially owned by NTT DoCoMo and 7,653,703 shares of PLDT common stock underlying ADS beneficially owned by non-Philippine wholly-owned subsidiary of First Pacific.

<sup>11</sup> A wholly-owned company of the Board of Trustees for the Account of the Beneficial Trust Fund Created Pursuant to the Benefit Plan of PLDT Co., or PLDT BTF. Based on a resolution adopted by the Board of Directors of BTF Holdings, Inc., the Chairman of the Board of PLDT has been appointed as proxy or duly authorized representative of BTF Holdings, Inc. to represent and vote the PLDT shares of voting preferred stock of BTF Holdings, Inc in the Annual Meeting.

<sup>12</sup> As used in this Information Statement, "executive officers" refers to officers with the rank of Senior Vice President and up, and the Head of Financial Reporting and Controllership.

	Makati Avenue, Makati City				
Common	Helen Y. Dee Director 3/F Grepalife Bldg. Makati Avenue, Makati City	Filipino	98 1,080¹³	Direct Indirect	0.000045 0.000500
Common	Ray C. Espinosa Director Regulatory Affairs and Policies 10/F MGO Bldg., Legaspi Street cor. De La Rosa Street, Makati City	Filipino	13,043 2,700	Direct Indirect	0.006037 0.001250
Common	James L. Go Director 43/F Robinsons Equitable Tower ADB Avenue corner Poveda Road Ortigas Center, Pasig City	Filipino	57,914 77,000	Direct Indirect	0.026805 0.035639
Common	Setsuya Kimura Director 6/F Ramon Cojuangco Building Makati Avenue, Makati City	Japanese	1	Direct	0.000000
Common	Hideaki Ozaki Director 4-12-22-301 Fukasawa Setagaya-ku Tokyo 158-0081, Japan	Japanese	1	Direct	0.000000
Common	Artemio V. Panganiban Independent Director 1203 Acacia Street Dasmariñas Village, Makati City	Filipino	1 1,770	Direct Indirect	0.000000 0.000819
Common	Pedro E. Roxas Independent Director 7/F Cacho-Gonzales Bldg. 101 Aguirre St., Legaspi Village Makati City	Filipino	21 210 <sup>14</sup>	Direct Indirect	0.000010 0.000097
Common	Juan B. Santos Director 12/F SSS Building Ayala Avenue cor. Herrera St. Makati City	Filipino	2	Direct	0.000001
Common	Tony Tan Caktiong Director 10/F Jollibee Plaza, Emerald Avenue Ortigas Center, Pasig City	Filipino	1	Direct	0.000000
Common	Alfred V. Ty Independent Director 20/F GT Tower Ayala Avenue, Makati City	Filipino	1	Direct	0.000000
Common	Ma. Lourdes C. Rausa-Chan Director Corporate Secretary, Chief Governance Officer and Senior Vice President Corporate Affairs & Legal Services 9/F MGO Building, Legaspi St. cor. Dela Rosa St., Makati City	Filipino	39 660	Direct Indirect	0.000018 0.000305
Common	Ernesto R. Alberto Executive Vice President Enterprise and International and Carrier Businesses	Filipino	-		-

<sup>-</sup>

 $<sup>^{13}</sup>$  Includes 835 shares thru PCD Nominee Corporation for the account of Michelle Y. Dee-Santos

 $<sup>^{\</sup>rm 14}\,\text{Buyer}$  is a Trust controlled by Mr. Pedro Roxas for his children thru PCD Nominee Corporation.

	7/F Ramon Cojuangco Bldg. Makati Avenue, Makati City				
Common	Isaias P. Fermin Executive Vice President Home Business 7/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	-		-
Common	Anabelle L. Chua Treasurer and Senior Vice President Corporate Finance and Treasury 26/F Smart Tower Ayala Avenue, Makati City	Filipino	11,258 770	Direct Indirect	0.005211 0.000356
Common	Rene G. Bañez Senior Vice President Supply Chain, Asset Protection and Management 6/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	1	Direct	0.000000
Common	Alejandro O. Caeg Senior Vice President International and Carrier Business 7/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	200	Indirect	0.000093
Common	Jun R. Florencio Senior Vice President Internal Audit and Fraud Risk Management 6/F MGO Building Legaspi St. cor. Dela Rosa St. Makati City	Filipino	15 500	Direct Indirect	0.000007 0.000231
Common	Menardo G. Jimenez, Jr. Senior Vice President Human Resources Business Transformation Office 6/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	22	Direct	0.000010
Common	June Cheryl A. Cabal-Revilla First Vice President Financial Reporting and Controllership 11/F Ramon Cojuangco Bldg. Makati Avenue, Makati City	Filipino	-		-
Common	Directors and Executive Officers (as a group)		334,295 98,762	Direct Indirect	0.154726 0.045711

Except for the shareholdings reported above, the Company has not received from any of the abovenamed directors/independent directors, Chief Executive Officer and executive officers of the Company, any statement of ownership, whether of record or beneficially, of more than five percent of the Company's outstanding shares of Common Stock as of the Record Date.

#### **Voting Trust Holders**

To the best knowledge of the Board of Directors and Management of the Company, there are no persons who hold more than 5% of the Company's outstanding shares of Common Stock and Voting Preferred Stock under a voting trust or similar agreement.

#### **DIRECTORS AND OFFICERS**

#### **Term of Office**

Each director of the Company holds office until the annual meeting of stockholders held next after his election and his successor shall have been elected and qualified, except in case of death, resignation, disqualification or removal from office. The term of office of the officers is coterminous with that of the Board of Directors that elected or appointed them.

#### **Nominees for Election as Directors**

In accordance with the Company's By-Laws, written nominations for election of directors including independent directors were submitted by certain stockholders to the Board of Directors through the President and Corporate Secretary at the Company's principal place of business at least sixty working days before the date of the Annual Meeting.<sup>15</sup>

The following individuals have been nominated for election as directors/independent directors at the Annual Meeting:

Directors	Independent Directors
Helen Y. Dee Ray C. Espinosa James L. Go Setsuya Kimura Napoleon L. Nazareno Hideaki Ozaki Manuel V. Pangilinan Ma. Lourdes C. Rausa-Chan Juan B. Santos Tony Tan Caktiong	Artemio V. Panganiban Pedro E. Roxas Alfred V. Ty

The Governance and Nomination Committee of the Board of Directors of the Company composed of Mr. Manuel V. Pangilinan as Chairman, Mr. Setsuya Kimura as member, Mr. Pedro E. Roxas, Mr. Alfred V. Ty and Former Chief Justice Artemio V. Panganiban as independent members, and Ms. Ma. Lourdes C. Rausa-Chan and Mr. Menardo G. Jimenez, Jr. as non-voting members, has determined that each of the nominees for election as directors/independent directors at the Annual Meeting, possesses all of the qualifications and has none of the disqualifications for directorship set out in the Company's Amended By-Laws and Manual on Corporate Governance. In addition, the Governance and Nomination Committee has determined that each of the independent director-nominees meets the independence criteria set out in SRC Rule 38, the Company's Amended By-Laws and Manual on Corporate Governance, and other standards set by the Governance and Nomination Committee. In general, they are not officers or employees of the Company or any of its subsidiaries, and they are free from any business or other relationships with the Company or any of its subsidiaries which could, or could reasonably be perceived to, materially interfere with the exercise of their independent judgment in carrying out their responsibilities as independent directors. Each of them has submitted a Certificate of Qualification as required by the Securities and Exchange Commission pursuant to its Notice dated October 20, 2006.

The Amended By-Laws of the Company contain substantially all of the requirements on nomination and election of independent directors set forth in SRC Rule 38.

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Nominations for election of independent directors were made by various individuals and corporate stockholders including, but not limited to, Ms. Ma. Criselda B. Guhit, Mr. Leo I. Posadas, Ms. Adelaida C. Manuel, Mr. Abner Tito L. Alberto, Ms. Kathyrn A. Zarate and Ms. Erlinda L. Alvero, Philippine Telecommunications Investment Corporation (PTIC) and Metro Pacific Resources, Inc. (MPRI). The nomination letters submitted by PTIC and MPRI were signed by Mr. Manuel V. Pangilinan. The above mentioned individual and corporate stockholders have no material business or other relationship or affiliation with any of the nominees for election as independent directors.

The following sets forth the background information, including business experiences for at least the past five (5) years, of the nominees for election as directors/independent directors. Except for Messrs. Setsuya Kimura and Hideaki Ozaki who are Japanese citizens, all of the other nominees for election as directors/independent directors are Filipino citizens.

1. Mr. Manuel V. Pangilinan, 68 years old, has been a director of PLDT since November 24, 1998. He was appointed as Chairman of the Board of Directors of PLDT after serving as its President and Chief Executive Officer from November 1998 to February 2004. He is the Chairman of the Governance and Nomination, Executive Compensation and Technology Strategy Committees of the Board of Directors of PLDT. He also serves as Chairman of Metro Pacific Investments Corporation ("MPIC"), Manila Electric Company ("Meralco") and Philex Mining Corporation, all of which are PSE-listed companies, and of several subsidiaries or affiliates of PLDT or MPIC, including, among others, Smart Communications, Inc. ("Smart"), Beacon Electric Asset Holdings Inc. ("Beacon"), Manila North Tollways Corporation, Maynilad Water Services Corporation ("Maynilad"), Landco Pacific Corporation, Medical Doctors Incorporated (Makati Medical Center), Colinas Verdes Corporation (Cardinal Santos Medical Center), Davao Doctors Incorporated, Riverside Medical Center Incorporated, Our Lady of Lourdes Hospital and Asian Hospital Incorporated. He is also the Chairman of MediaQuest Holdings Inc. ("MediaQuest"), TV5 Network Inc. ("TV5") and PLDT-Smart Foundation, Inc.

Mr. Pangilinan founded First Pacific Company Limited ("First Pacific"), a Hongkong Stock Exchange-listed company, in 1981 and served as Managing Director until 1999. He was appointed as Executive Chairman until June 2003, when he was named as Chief Executive Officer and Managing Director. Within the First Pacific Group, he also holds the position of President Commissioner of P.T. Indofood Sukses Makmur Tbk, the largest food company in Indonesia.

Outside the First Pacific Group, Mr. Pangilinan is the Chairman of the Board of Trustees of San Beda College and the Hong Kong Bayanihan Trust, a non-stock, non-profit foundation which provides vocational, social and cultural activities for Hongkong's foreign domestic helpers. In February 2007, he was named the President of the Samahang Basketbol Ng Pilipinas, a national sports association for basketball. In January 2009, he assumed the chairmanship of the Amateur Boxing Association of the Philippines, a governing body of the amateur boxers in the country. He is a Co-Chairman of the Philippine Disaster Recovery Foundation, Inc., a non-stock, non-profit foundation established to formulate and implement a reconstruction strategy to rehabilitate and rebuild areas devastated by floods and other calamities and of the newly organized US-Philippine Business Society, a non-profit society which seeks to broaden the relationship between the United States and the Philippines in the areas of trade, investment, education, foreign and security policies and culture. He is the Chairman of Philippine Business for Social Progress, a social action organization made up of the country's largest corporations, Vice Chairman of the Foundation for Crime Prevention, a private sector group organized to assist the government with crime prevention, and a member of the Board of Trustees of Caritas Manila and Radio Veritas-Global Broadcasting Systems, Inc. He was a former Commissioner of the Pasig Rehabilitation Commission and a former Governor of the Philippine Stock Exchange.

Mr. Pangilinan has received numerous prestigious awards including the Ten Outstanding Young Men of the Philippines (TOYM) for International Finance (1983), the Presidential Pamana ng Pilipino Award by the Office of the President of the Philippines (1996), Best CEO in the Philippines by Institutional Investor (2004), CEO of the Year (Philippines) by Biz News Asia (2004), People of the Year by People Asia Magazine (2004), Distinguished World Class Businessman Award by the Association of Makati Industries, Inc. (2005), Man of the Year by Biz News Asia (2005), Management Man of the Year by the Management Association of the Philippines (2005), Order of Lakandula (Rank of a Komandante) in recognition of his contributions to the country by the Office of the President of the Republic of the Philippines (2006), Business Icon Gold Award for having greatly contributed to the Philippine economy through achievements in business and society by Biz News Asia magazine (2008), Global Filipino Executive of the Year for 2010 by Asia CEO Awards, Philippines Best CEO for 2012 by Finance Asia, Sports Patron of the Year for his invaluable contributions to the Philippine Sports (2010) and Executive of the Year (2013) by the Philippine Sportswriters Association or PSA.

Mr. Pangilinan graduated cum laude from the Ateneo de Manila University, with a Bachelor of Arts Degree in Economics. He received his Master's Degree in Business Administration from Wharton School of Finance & Commerce at the University of Pennsylvania. He was conferred a Doctor of Humanities Degree (Honoris Causa) by the San Beda College (2002), Xavier University (2007), Holy Angel University (2009) and Far Eastern University (2010).

2. Mr. Napoleon L. Nazareno, 65 years old, has been a director of PLDT since November 24, 1998 and is a member of the Technology Strategy Committee of the Board of Directors of PLDT. He has served as President and Chief Executive Officer of PLDT since his appointment on February 19, 2004 and is concurrently the President and Chief Executive Officer of Smart since January 2000. He also serves as Chairman of several subsidiaries of PLDT and Smart including PLDT Communications and Energy Ventures, Inc. ("PCEV"), Smart Broadband, Inc., Smart e-Money, Inc., Connectivity Unlimited Resources Enterprises, Inc. I-CONTACTS Corporation, ePLDT, Inc. ("ePLDT"), Mabuhay Investments Corporation ("Mabuhay Investments"), ACeS Philippines Cellular Corporation ("ACeS Philippines"), Digital Telecommunications Phils, Inc. ("Digitel") Digitel Mobile Phils, Inc. ("Digitel Mobile"), PLDT Global Investments Holdings, Inc. and PLDT Global Corporation ("PLDT Global"). His other directorships include Meralco, a PSE-listed company, Meralco Powergen Corporation, Cignal TV, Inc. (Cignal) and Rufino Pacific Tower Condominium Corporation. He is a non-executive director of First Pacific, a Hongkong Stock Exchange-listed company, and a Supervisory Board Member of Rocket Internet AG, a company which provides a platform for the rapid creation and scaling of consumer internet businesses outside the U.S. and China.

Mr. Nazareno's business experience spans several countries in over 30 years and his exposure cuts across a broad range of industries, namely, packaging, bottling, petrochemicals, real estate and, in the last 14 years, telecommunications and information technology. In 1981, he started a successful career in the international firm Akerlund & Rausing, occupying senior management to top level positions and, in 1989, became the President and Chief Executive Officer of Akerlund & Rausing (Phils.), Inc. In August 1995, he moved to Metro Pacific Corporation where he served as President and Chief Executive Officer until December 1999.

Mr. Nazareno is also the Chairman of the Board of Trustees and Governors of Asian Institute of Management, the President and Trustee of First Pacific Leadership Academy, a trustee of IdeaSpace Foundation, Inc. and Philippine Disaster Recovery Foundation, Inc., a director of Operation Smile and a member of Analitika. He was a board member of the GSM Association Worldwide from November 2004 to November 2012 and Wholesale Applications Community from July 2010 to 2012. He was appointed to the Private Sector Advisory Board of the Commission on Information and Communications Technology under the Office of the President of the Philippines in February 2006. He was voted Corporate Executive Officer of the Year (Philippines) for three consecutive years at the 2004, 2005 and 2006 Best-Managed Companies and Corporate Governance Polls conducted by Asiamoney, was awarded the Telecom CEO of the Year at the 15th Telecoms Asia Awards, an influential Asian telecommunications industry magazine in Bangkok, and was cited as "Best Telecom CEO in Asia 2013" by the All-Asia Executive Team Survey conducted by the New York-based Institutional Investor.

Mr. Nazareno received his Master's Degree in Business Management from the Asian Institute of Management, completed the INSEAD Executive Program of the European Institute of Business Administration in Fountainbleu, France, and was conferred a Doctor of Technology Degree (Honoris Causa) by the University of San Carlos.

3. Ms. Helen Y. Dee, 71 years old, has been a director of PLDT since June 18, 1986. She is the Chairperson or a director of EEI Corporation, House of Investments, National Reinsurance Corporation of the Philippines, Petro Energy Resources Corporation, Rizal Commercial Banking Corporation and Seafront Resources Corporation, all of which are PSE-listed companies. She is the Chairperson, Vice Chairperson or a director of several companies engaged in banking, insurance and real property businesses, which are listed on page 17 hereof. She is also the President and/or Chief Executive Officer of Hydee Management and Resource Corp., Moira Management, Inc., Tameena Resources, Inc., YGC Corporate Services, Inc., Financial Brokers Insurance Agency, Inc., GPL Holdings, Inc. and Mijo Holdings, Inc., the Vice President of

- A. T. Yuchengco, Inc., and the Treasurer of Business Harmony Realty, Inc. Ms. Dee received her Master's Degree in Business Administration from De La Salle University.
- 4. Atty. Ray C. Espinosa, 59 years old, has been a director of PLDT since November 24, 1998, the Head of Regulatory Affairs and Policies of PLDT since March 2008, and General Counsel of Meralco since 2009. In June 2013, he joined First Pacific and was appointed as First Pacific Group's Head of Government and Regulatory Affairs and Head of Communications Bureau for the Philippines. Atty. Espinosa is also a director of Meralco, Metro Pacific Investments Corporation and Roxas Holdings, Inc., and an independent director and Chairman of the Audit Committee of Lepanto Consolidated Mining Company, which are PSE-listed companies. He is the Chairman of PhilStar Group of Companies, Business World Publication Corporation, a director and Corporate Secretary of Philippine Telecommunications Investment Corporation, a director of Metro Pacific Resources, Inc. and BTF Holdings, Inc. and a trustee of the Beneficial Trust Fund of PLDT and PLDT-Smart Foundation, Inc.

Atty. Espinosa served as President & CEO of MediaQuest,TV5 and Cignal TV until May 2013 and, prior thereto, was the President & CEO of ePLDT and its subsidiaries until April 2010.

Atty. Espinosa has a Master of Laws degree from the University of Michigan Law School and is a member of the Integrated Bar of the Philippines. He was a partner at Sycip Salazar Hernandez & Gatmaitan from 1982 to 2000, and a foreign associate at Covington and Burling (Washington, D. C., USA) from 1987 to 1988.

- Mr. James L. Go, 76 years old, has been a director of PLDT since November 3, 2011, and is a member of the Technology Strategy Committee and Advisor of the Audit Committee of the Board of Directors of PLDT. He is the Chairman and Chief Executive Officer of JG Summit Holdings, Inc. and Oriental Petroleum and Minerals Corporation, the Chairman of Universal Robina Corporation and Robinsons Land Corporation, the Vice Chairman and Deputy Chief Executive Officer of Robinsons Retail Holdings, Inc., which are PSE-listed companies. He is also the Chairman of JG Summit Petrochemical Corporation and JG Summit Olefins Corporation, and a director of Cebu Air, Inc., CFC Corporation, United Industrial Corporation, Marina Center Holdings Private Limited and Hotel Marina City Private Limited. He is also the President and a Trustee of the Gokongwei Brothers Foundation. He was the Vice Chairman and President and Chief Executive Officer of Digitel until October 26, 2011. Mr. Go received his Bachelor of Science Degree and Master of Science Degree in Chemical Engineering from Massachusetts Institute of Technology, USA.
- 6. Mr. Setsuya Kimura, 58 years old, has been a director of PLDT since July 5, 2011. He is a member of the Governance and Nomination, Executive Compensation and Technology Strategy Committees, and Advisor of the Audit Committee of the Board of Directors of PLDT. He is the Director of Network Department of NTT DoCoMo, Inc. He served as Regional CEO, Asia Pacific of NTT Communications and President & CEO of NTT Singapore Pte Ltd from 2007 to 2009, and as President & CEO of NTT Communications (Thailand) Co. Ltd from 2003 to 2007. Prior to that, he occupied various management positions in Nippon Telephone and Telegraph Company. Mr. Kimura obtained his Bachelor's Degree in Civil Engineering from Hokkaido University.
- 7. Mr. Hideaki Ozaki, 50 years old, has been a director of PLDT since December 6, 2011. He is the Vice President of Corporate Planning and Carrier Relations, Global Business of NTT Communications Corporation ("NTT Com"), a company which provides telecommunication and ICT services such as Global Network, Data Centre, Cloud Services inside and outside of Japan. He served as part-time Director of NTT Communications Philippines from July 2009 to February 2012. Prior to that, he served as Vice President of Global Strategy, Global Business Division of NTT Com since 2006 and as Director of Legal and Internal Audit Department of NTT Com from 2003 to 2006. He also served as Vice President of Sales and Corporate Planning of NTT Communications (Thailand) Co., Ltd. from 1999 to 2003 and as Manager of Overseas Business Planning, Global Service Division of Nippon Telegraph and Telephone Corporation from 1995 to 1999. Mr. Ozaki obtained his Bachelor's Degree in Law from University of Tokyo and Master's Degree in Law from University of Pennsylvania.

Hon, Artemio V. Panganiban, 78 years old, has been an independent director of PLDT since April 23, 2013 and an independent member of the Audit, Governance and Nomination and Executive Compensation Committees of the Board of Directors of PLDT since May 7, 2013. He served as an independent member of the Advisory Board and an independent non-voting member of the Governance and Nomination Committee of the Board of Directors of PLDT from June 9, 2009 to May 6, 2013. Currently, he is also an independent director of Meralco, Petron Corporation, Bank of the Philippine Islands, First Philippine Holdings Corporation, Metro Pacific Investments Corporation, Robinsons Land Corporation, GMA Network, GMA Holdings, and Asian Terminals, Inc., and a regular director of Jollibee Foods Corporation, all of which are PSE-listed companies. He also holds directorships in Metro Pacific Tollways Corporation and Tollways Management Corporation. He is the Chairman of the Board of Trustees of the Foundation for Liberty and Prosperity, a trustee of Claudio Teehankee Foundation, Chairman-Emeritus of the Philippine Dispute Resolution Center, Inc., President of the Manila Metropolitan Cathedral-Basilica Foundation, Chairman of the Board of Advisers of Metrobank Foundation, Inc., Asian Institute of Management Ramon V. Del Rosario, Sr. C.V. Starr Center for Corporate Governance and University of Asia and the Pacific College of Law, member of the Board of Advisers of De La Salle University College of Law and Johann Strauss Society, member of the Advisory Board of World Bank (Philippines), senior adviser of the Metropolitan Bank and Trust Company and V. Mapa Falcon Honor Society, adviser of Double Dragon Properties Corp., member of the Philippine National Committee of the Asean Law Association, and a column writer of the Philippine Daily Inquirer.

Hon. Panganiban served the Supreme Court of the Philippines for more than 11 years, first as Justice (October 10, 1995 to December 20, 2005) and later, as Chief Justice (December 21, 2005 to December 6, 2006) during which he sat concurrently as Chairperson of the Presidential Electoral Tribunal, Judicial and Bar Council and Philippine Judicial Academy.

He was the recipient of numerous awards in recognition of his role as jurist, practising lawyer, professor, civic leader, Catholic lay worker and business entrepreneur, including as "The Renaissance Jurist of the 21st Century" given by the Supreme Court on the occasion of his retirement from the Court.

Hon. Panganiban obtained his Bachelor of Laws Degree (Cum Laude) from the Far Eastern University in 1960, and was conferred a Doctor of Laws Degree (Honoris Causa) by the University of Iloilo (1997), Far Eastern University (2002), University of Cebu (2006), Angeles University (2006) and Bulacan State University (2006). He was co-founder and past president of the National Union of Students of the Philippines.

- 9. Mr. Pedro E. Roxas, 59 years old, has been a director of PLDT since March 1, 2001 and qualified as an independent director since 2002. He is the Chairman of the Audit Committee and serves as an independent member of the Governance and Nomination and Executive Compensation Committees of the Board of Directors of PLDT. He is the Chairman of Roxas Holdings, Inc., Executive Chairman and President/CEO of Roxas and Company, Inc., and an independent director of Meralco and BDO Private Bank, which are reporting or PSE-listed companies. He is also the Chairman, President or a director of companies or associations in the fields of agri-business, sugar manufacturing and real estate development including Brightnote Assets Corporation, Club Punta Fuego, Inc. and Philippine Sugar Millers Association, and a member of the Board of Trustees of Philippine Business for Social Progress and Fundacion Santiago (where he is also the President). Mr. Roxas received his Bachelor of Science Degree in Business Administration from the University of Notre Dame, Indiana, U.S.A.
- 10. Mr. Juan B. Santos, 76 years old, has been a director of PLDT since January 25, 2011. He is the Chairman of Social Security Commission/Social Security System, and a member of the Board of Directors of Alaska Milk Corporation, First Philippine Holdings Corporation and Philex Mining Corporation, which are PSE-listed companies. He is also a member of the Board of Directors of Philippine Investment Management (PHINMA), Inc., Sun Life Grepa Financial, Inc., a member of the Board of Advisors of Coca-Cola FEMSA Asia Division, East-West Seeds Company., Inc., a trustee of Ramon Magsaysay Award Foundation and St. Luke's Medical Center, and a consultant of the Marsman-Drysdale Group of Companies.

Mr. Santos retired as Chief Executive Officer of Nestle Philippines, Inc. ("NPI") in 2003 and continued to serve as Chairman of NPI until 2005. Prior to his appointment as President and CEO of NPI, he was the CEO of the Nestle Group of Companies in Thailand and Singapore. He served as Secretary of Trade and Industry from February to July 2005 and was designated as a member of the Governance Advisory Council, and Private Sector Representative for the Public-Private Sector Task Force for the Development of Globally Competitive Philippine Service Industries.

Mr. Santos was bestowed the prestigious Management Man of the Year Award for 1994 by the Management Association of the Philippines and was the Agora Awardee for Marketing Management given by the Philippine Marketing Association in 1992. He obtained his Bachelor of Science Degree in Business Administration from Ateneo de Manila University, pursued post graduate studies at the Thunderbird Graduate School of Management in Arizona, USA and completed the Advanced Management Course at IMD in Lausanne, Switzerland.

- 11. Mr. Tony Tan Caktiong, 62 years old, has been a director of PLDT since July 8, 2008. He is the Chairman and Chief Executive Officer of Jollibee Foods Corporation, a PSE-listed company and a leader in the fastfood business, which owns and operates a chain of restaurants nationwide and abroad. He is an independent director of First Gen Corporation, a PSE-listed company, and a member of the Board of Trustees of Jollibee Group Foundation, Temasek Foundation and St. Luke's Medical Center. Mr. Tan Caktiong obtained his Bachelor of Science Degree in Chemical Engineering from University of Santo Tomas and honed his business skills by attending various courses and seminars in several educational institutions including, among others, the Asian Institute of Management, Stanford University (Singapore) and Harvard University.
- 12. Mr. Alfred V. Ty, 47 years old, has been an independent director of PLDT since June 13, 2006. He serves as an independent member of the Audit, Governance and Nomination and Executive Compensation Committees of the Board of Directors of PLDT. He is the Vice Chairman of GT Capital Holdings, Inc. and the Corporate Secretary of Metropolitan Bank and Trust Company, both of which are PSE-listed companies. He is also the Vice Chairman of Toyota Motor Philippines Corporation, the President of Federal Land, Inc., the Chairman of Lexus Manila, Inc. and Bonifacio Landmark Realty & Development Corporation, a director of Global Business Power Corp. and Cathay International Resources, Inc., a trustee of Metrobank Foundation, Inc., Norberto Tytana Foundation and GT-Metro Foundation, Inc. He is a Honorary Consul of the Consulate of Uruguay. Mr. Ty received his Bachelor of Science Degree in Business Administration from the University of Southern California.
- 13. Ms. Ma. Lourdes C. Rausa-Chan, 61 years old, has been a director of PLDT since March 29, 2011 and is a non-voting member of the Governance and Nomination Committee of the Board of Directors of PLDT. She has been serving as Corporate Secretary, Corporate Affairs and Legal Services Head and Chief Governance Officer of PLDT since November 1998, January 1999 and March 2008, respectively. She is a director of ePLDT and PLDT Global Investments Holdings, Inc. and also serves as Corporate Secretary of several subsidiaries of PLDT, PCEV, PLDT-Smart Foundation Inc. and Philippine Disaster Recovery Foundation, Inc. Prior to joining PLDT, she was the Group Vice President for Legal Affairs of Metro Pacific Corporation and the Corporate Secretary of some of its subsidiaries. Ms. Rausa-Chan obtained her Bachelor of Arts Degree in Political Science and Bachelor of Laws Degree from the University of the Philippines.

The following is a list of the directorships in private and public companies of the nominee for election as director named below.

Name of Director	Nam	nes of Companies
	Public	Private
Helen Y. Dee	EEI Corporation (Regular Director) House of Investments (Regular Director/Chairman) National Reinsurance Corporation of the Philippines (Regular Director/Chairman) Petro Energy Resources Corporation (Regular Director/Chairman) Rizal Commercial Banking Corporation (Regular Director/Chairman) Seafront Resources Corporation (Regular Director/Chairman)	AY Holdings, Inc. (Regular Director) ET Yuchengco, Inc. (Regular Director) GPL Holdings, Inc. (Regular Director) Financial Brokers Insurance Agency, Inc. (Regular Director/Chairman) Hi-Eisai Pharmaceuticals, Inc. (Regular Director/Chairman) Honda Cars, Kaloocan (Regular Director) Honda Cars Philippines, Inc. (Regular Director) Hydee Management & Resource Corp. (Regular Director/Chairman) iPeople, Inc (Regular Director) La Funeraria Paz Sucat (Regular Director) La Funeraria Paz Sucat (Regular Director/ Chairman) Landev Corp. (Regular Director/Chairman) Luisita Industrial Park Corporation (Regular Director) Maibarara Geothermal, Inc. (Regular Director/Chairman) Malayan Insurance Company (Regular Director/Chairman) Malayan High School of Science, Inc (Regular Director/Chairman) Manila Memorial Park Cemetery, Inc. (Regular Director/Chairman) Mapua Information Technology Center, Inc. (Regular Director/Chairman) MICO Equities, Inc. (Regular Director) Mijo Holdings, Inc. (Regular Director) Pan Malayan Express (Regular Director) Pan Malayan Management, Inc. (Regular Director) Pan Malayan Realty Corp. (Regular Director/ Chairman) Pan Malayan Realty Corp. (Regular Director/ Chairman) Petro Green Energy Corporation(Regular Director/Chairman) Petrowind Energy, Inc. (Regular Director/ Chairman) Petro Green Energy Corporation(Regular Director/Chairman) Petrosind Energy, Inc. (Regular Director/Chairman) Petrosind Energy, Inc. (Regular Director/ Chairman) Petrosind Energy Corporation(Regular Director) RCBC Forex Brokers Corp (Regular Director) RCBC Savings Bank (Regular Director/Chairman) Sunlife Grepa Financial, Inc. (Regular Director) RCBC Savings Bank (Regular Director/ Chairman) Sunlife Grepa Financial, Inc. (Regular Director/ Chairman) Yest Spring Development Corp. (Regular Director/ Chairman)

#### **Nominees for Appointment as Officers**

The table below sets forth the names, ages, positions and periods of service of the incumbent officers of the Company, all of whom will be nominated for re-election at the Organizational Meeting of the Board of Directors following the Annual Meeting. All of the officers of the Company are Filipino citizens.

#### **Executive Officers**

Name	Ago	Position	Period during which individual has served as such
	Age		
Napoleon L. Nazareno	65	President and Chief Executive Officer	February 19, 2004 to present
Ernesto R. Alberto	54	Executive Vice President	January 1, 2012 to present
		Enterprise and International and Carrier	September 16, 2011 to present
		Business Head	Fabruary 1, 2000 to Contamber 15, 2011
		Customer Sales & Marketing Group Head	February 1, 2008 to September 15, 2011
Janica D. Farmin	47	Corporate Business Head Executive Vice President	May 15, 2003 to January 31, 2008
Isaias P. Fermin	47		January 1, 2012 to present
Day O. Farinasa		Home Business Head	January 1, 2012 to present
Ray C. Espinosa	59	Regulatory Affairs and Policies Head	March 4, 2008 to present
Ma. Lourdes C. Rausa-Chan	61	Corporate Secretary	November 24, 1998 to present
		Senior Vice President	January 5, 1999 to present
		Corporate Affairs and Legal Services Head	March 4 2000 to present
A le - II I Ole		Chief Governance Officer	March 4, 2008 to present
Anabelle L. Chua	54	Treasurer Senior Vice President	February 1, 1999 to present
			February 26, 2002 to present
Rene G. Bañez	60	Corporate Finance and Treasury Head	March 1, 1998 to present
Rene G. Banez	60	Senior Vice President Supply Chain, Asset Protection and	January 25, 2005 to present January 1, 2008 to present
		Management Group Head	January 1, 2006 to present
		Chief Governance Officer	October 5, 2004 to March 3, 2008
Alejandro O. Caeg	55	Senior Vice President	January 1, 2012 to present
Alejandro O. Caeg	33	International and Carrier Business	March 1, 2009 to present
Jun R. Florencio	59	Senior Vice President	June 14, 2005 to present
Juli K. Floreficio	39	Internal Audit and Fraud Risk Management	February 16, 2006 to present
		Head	r ebidary 10, 2000 to present
		Audit and Assurance Head	Sept. 1, 2000 to February 15, 2006
Menardo G. Jimenez, Jr.	52	Senior Vice President	December 9, 2004 to present
,		Human Resources Head and Business	August 1, 2010 to present
		Transformation Office Head	The grant of the second
		Business Transformation Office Revenue	January 1, 2008 to July 2010
		Team Head	
		Retail Business Head	June 16, 2004 to December 31, 2007
		Corporate Communications and Public	December 1, 2001 to June 15, 2004
		Affairs Head	
June Cheryl A. Cabal-Revilla	41	First Vice President	May 6, 2008 to present
		Financial Reporting and Controllership Head	November 15, 2006 to present

#### Other Officers

Name	Ago	Position	Period during which individual has served as such
	<b>Age</b> 56	1 0 0 1 1 1 1	
Florentino D. Mabasa, Jr.	50	First Vice President	February 19, 2004 to present
		Assistant Corporate Secretary	August 2, 1999 to present
Katrina L. Abelarde	39	First Vice President	March 5, 2013 to present
Alfredo B. Carrera	60	First Vice President	February 27, 2006 to present
Cesar M. Enriquez	62	First Vice President	February 19, 2004 to present
Juan Victor I. Hernandez	41	First Vice President	March 5, 2013 to present
Leo I. Posadas	48	First Vice President	March 6, 2007 to present
Oscar Enrico A. Reyes, Jr.	39	First Vice President	February 1, 2015 to present
Martin T. Rio	55	First Vice President	October 22, 2012 to present
Ricardo M. Sison	54	First Vice President	February 26, 2002 to present
Emiliano R. Tanchico, Jr.	59	First Vice President	May 8, 2001 to present
Melissa V. Vergel De Dios	52	First Vice President	March 5, 2013 to present
Raul S. Alvarez	64	Vice President	March 5, 2013 to present
Rafael M. Bejar	57	Vice President	March 3, 2009 to present

Marco Alejandro T. Borlongan	47	Vice President	September 14, 2007 to present
Renato L. Castañeda	63	Vice President	March 3, 2009 to present
Gerardo Jose V. Castro	53	Vice President	September 30, 2014 to present
Gene S. De Guzman	53	Vice President	September 30, 2014 to present
Alona S. Dingle	41	Vice President	March 26, 2010 to present
Margarito G. Dujali, Jr.	41	Vice President	August 31, 2010 to present
Walter M. Gaffud	39	Vice President	May 1, 2013 to present
Gil Samson D. Garcia	43	Vice President	March 26, 2010 to present
Joseph Ian G. Gendrano	38	Vice President	May 1, 2013 to present
Elisa B. Gesalta	56	Vice President	February 27, 2006 to present
John John R. Gonzales	46	Vice President	June 1, 2013 to present
Ma. Josefina T. Gorres	52	Vice President	June 14, 2005 to present
Ma. Criselda B. Guhit	52	Vice President	February 27, 2006 to present
Emeraldo L. Hernandez	57	Vice President	February 19, 2004 to present
Marven S. Jardiel	47	Vice President	March 26, 2010 to present
Princesita P. Katigbak	49	Vice President	May 6, 2014 to present
Alexander S. Kibanoff	51	Vice President	March 3, 2009 to present
Joseph Nelson M. Ladaban	50	Vice President	February 19, 2004 to present
Javier C. Lagdameo	50	Vice President	March 3, 2009 to present
Joselito S. Limjap	53	Vice President	March 5, 2013 to present
Albert Mitchell L. Locsin	44	Vice President	June 1, 2011 to present
Luis Ignacio A. Lopa	55	Vice President	March 26, 2010 to present
Paolo Jose C. Lopez	44	Vice President	January 27, 2015 to present
Ma. Carmela F. Luque	47	Vice President	March 5, 2013 to present
Oliver Carlos G. Odulio	44	Vice President	March 6, 2007 to present
Aileen D. Regio	44	Vice President	May 6, 2014 to present
Ricardo C. Rodriguez	56	Vice President	February 26, 2002 to present
Genaro C. Sanchez	53	Vice President	January 25, 2005 to present
Ana Maria A. Sotto	56	Vice President	March 6, 2007 to present
Julieta S. Tañeca	54	Vice President	March 6, 2007 to present
Jesus M. Tañedo	64	Vice President	January 1, 2001 to present
Patrick S. Tang	42	Vice President	August 31, 2010 to present
Victor Y. Tria	45	Vice President	March 26, 2010 to present

Mr. Ernesto R. Alberto, 54 years old, was appointed as Enterprise, International and Carrier Business Head in September 2011. Prior to that, he was the Customer Sales and Marketing Group Head since February 2008. He leads all revenue generation relationship initiatives of the Enterprise and International and Carrier Business, including product/market development, product management, marketing, sales and distribution, and customer relationship management. He is the Chairman and President of Telesat, Inc., the President and CEO of ePLDT, the Chairman of ABM Solutions, Inc., Acasia, Bonifacio Communications Corporation ("Bonifacio Communications"), ePDS, Inc., iPlus Intelligent Network, Inc., PLDT Clark Telecom, Inc. ("PLDT ClarkTel"), PLDT Subic Telecom, Inc., ("PLDT SubicTel") and Smart-NTT Multimedia, Inc., a director of Asean Telecoms Holdings, Mabuhay Investments, PLDT Global Corporation (Philippines and Malaysia), PLDT-Philcom, Inc. ("PLDT-Philcom"), PLDT-Maratel, Inc. ("PLDT Maratel") and IP Converge Data Services, Inc. Mr. Alberto has over 20 years of work experience in the areas of corporate banking, relationship management and business development and, prior to joining PLDT in 2003, was a Vice President and Head of the National Corporate Group of Citibank N.A., Manila from 1996 to May 2003. He previously served as Vice President and Head of the Relationship Management Group of Citytrust Banking Corporation. Mr. Alberto obtained his Master's Degree in Economic Research from the University of Asia and the Pacific.

Mr. Isaias P. Fermin, 47 years old, was designated, on January 1, 2012, as Executive Vice President and Head of Home Business of the PLDT Group. He is responsible for delivering revenue and profit growth for the Home Business through a much defined brand positioning that consistently engages the consumer in all touch points, a balanced product portfolio that propels both subscriber and ARPU growth and introduction of a new line of products and services that significantly improves the consumer use experience. Concurrently, he is the Chairman of the Board of Directors PLDT Philcom and PLDT Maratel, the Chief Operating Officer of Digitel and a director of PLDT Global Corporation. Mr. Fermin has over 20 years of experience covering general management, consumer marketing, wholesale and retail sales, and retail store management gained from leading fast moving consumer group companies locally and globally. Prior to joining the PLDT Group, he was the President of Greenwich Food

Corporation and Chowking Food Corporation of the Jollibee Foods Corporation from 2008 to 2011. He also served as Country Director of Nike Philippines from 2006 – 2008 and handled various posts in Unilever-Bestfoods from 1998 to 2005 as senior executive for sales, marketing, media and innovation process management. Mr. Fermin obtained his Bachelor of Science Degree in Chemical Engineering from the University of the Philippines.

Ms. Anabelle L. Chua, 54 years old, Treasurer and Corporate Finance and Treasury Head, concurrently holds the position of Chief Financial Officer of Smart since 2006 and of Digitel Mobile since August 2013. She holds directorships in Philippine Telecommunications Investment Corporation, Smart, Digitel and Beacon Electric and several subsidiaries of PLDT, Smart and Digitel including ePLDT, Digitel Mobile, Aces Philippines, Mabuhay Investments, PLDT Global, PLDT Global Investments, PLDT Digital Investments Pte Ltd., PCEV, Smart Broadband, Inc., Smart e-Money, Inc., Voyager Innovations, Inc. and Chikka Holdings Limited. She is a member of the Board of Directors of Philippine Stock Exchange and Securities Clearing Corporation of the Philippines and the Board of Trustees of the PLDT-Smart Foundation and PLDT Beneficial Trust Fund, a director and Chief Financial Officer of MediaQuest and several subsidiaries of MediaQuest, and a member of the Finance and Audit Committees of the Board of Directors of Meralco. Ms. Chua has over 20 years of experience in the areas of corporate finance, treasury, financial control and credit risk management and was a Vice President at Citibank, N.A. where she worked for 10 years prior to joining PLDT in 1998. Ms. Chua graduated magna cum laude from the University of the Philippines with a Bachelor of Science Degree in Business Administration and Accountancy.

Mr. Rene G. Bañez, 60 years old, Supply Chain, Asset Protection and Management Group Head, was the Chief Governance Officer of PLDT from October 2004 to March 3, 2008 and the Support Services and Tax Management Group Head of PLDT from January 1999 to January 2001. He is director of FEP Printing Corp., Meralco Industrial Engineering Services Corp., PLDT ClarkTel, PLDT SubicTel, PLDT Maratel and PLDT Philcom. He served as Commissioner of the Philippine Bureau of Internal Revenue from February 2001 to August 2002. Prior to joining PLDT, he was the Group Vice President for Tax Affairs of Metro Pacific Corporation for three years until December 1998. He obtained his Bachelor of Laws Degree from the Ateneo de Manila University.

Mr. Alejandro O. Caeg, 55 years old, is the President and CEO of PLDT Global Corporation and concurrently the Head of PLDT, Smart, Digitel and Sun International & Carrier Business. He is Smart's representative to the Conexus Mobile Alliance (one of Asia's largest cellular roaming alliances), where he was also designated as its Deputy Chairman until 2012 and Conexus Chairman until 2014. Prior to joining PLDT in 2009, he worked in PT Smart Telecom (Indonesia) as its Chief Commercial Strategy Officer from July 2008 to December 2008 and as Chief Commercial Officer from January 2006 to June 2008. He also held various sales, marketing and customer service-related positions in Smart including that of Group Head of Sales and Distribution (2003-2005), Group Head of Customer Care and National Wireless Centers (1998-2001) and Marketing Head of International Gateway Facilities and Local Exchange Carrier (1997-1998). He also served as President and Chief Executive Officer of Telecommunications Distributors Specialist, Inc. in 2002 and as Chief Operations Adviser of I-Contacts Corporation (Smart's Call Center subsidiary) from 2001 to 2002. Mr. Caeg graduated with a Bachelor's Degree in AB Applied Economics and obtained MBA credits from De La Salle University Manila.

Mr. Jun R. Florencio, 59 years old, Internal Audit and Fraud Risk Management Head, handles the overall coordination of the internal audit function of the PLDT group of companies and is in-charge of the fraud risk management function of the PLDT Fixed Line business. He has over 25 years of work experience in the areas of external and internal audit, revenue assurance, credit management, information technology, financial management, and controllership. He was the Financial Controller of Smart for four years before he joined PLDT in April 1999 as Head of Financial Management Sector. He held various positions in the finance organization of another telecommunications company prior to joining Smart. Mr. Florencio obtained his Bachelor of Science Degree in Commerce, Major in Accounting from the University of Santo Tomas and attended the Management Development Program of the Asian Institute of Management.

Mr. Menardo G. Jimenez, Jr., 52 years old, Human Resources Group Head, and concurrently Fixed Line Business Transformation Office Head, was Revenue Team Head of the Business Transformation Office from January 2008 to July 2010, the Retail Business Head of PLDT from June 2004 to December 31, 2007 and, prior to that, the Corporate Communications and Public Affairs Head. His directorships include Smart, Telesat, Inc.,

Smart-NTT Multimedia, Inc., PLDT-Philcom, PLDT Maratel, PLDT ClarkTel and PLDT SubicTel. Prior to joining PLDT, he had a stint at GMA Network, Inc., where he served as head of a creative services and network promotions. Mr. Jimenez obtained his AB Economics Degree from the University of the Philippines.

Ms. June Cheryl A. Cabal-Revilla, 41 years old, Controller and Financial Reporting and Controllership Head, is also a director and/or the Chief Financial Officer/Treasurer of several subsidiaries of PLDT including PLDT ClarkTel, PLDT SubicTel, PLDT-Philcom, PLDT-Maratel, Digitel, ePLDT, Telesat, Inc., Mabuhay Investments, PLDT-SNMI, Pilipinas Global Network, Pacific Global One Aviation and PLDT Global Corp, among others. She is also the Chief Financial Officer of Cignal, Treasurer of PLDT-Smart Foundation and the Philippine Disaster Recovery Foundation, Comptroller of First Pacific Leadership Academy Foundation and the President of Tahanan Mutual Building and Loan Association. Prior to joining PLDT in June 2000 as an executive trainee in the Finance Group, she was a senior associate in the business audit and advisory group of Sycip Gorres Velayo & Co. Ms. Cabal-Revilla obtained her Bachelor of Science Degree in Accountancy from De La Salle University and Master's Degree in Business Management Major in Finance from Asian Institute of Management.

Atty. Florentino D. Mabasa, Jr., 56 years old, Legal Services Center Head and Assistant Corporate Secretary, has been in PLDT's service since August 1999 and served as Acting Corporate Governance Compliance Officer of PLDT from January 2003 to October 2004. Prior to joining PLDT, he was Head of Asset Recovery Management and Legal Services of Export and Industry Bank. Atty. Mabasa obtained his Bachelor of Laws Degree from the Ateneo de Manila University.

Ms. Katrina L. Abelarde, 39 years old, Small and Medium Enterprises Business Head, has been in PLDT's service since December 2000 and held various positions in the areas of corporate sales and relationship management. Prior to joining PLDT, she served as Client Services Assistant of Standard Chartered Bank from September 1996 to September 1997 and Senior Sales Manager of Makati Shangri-la Manila from September 1997 to November 2004. She obtained her AB- Interdisciplinary Studies Degree from the Ateneo de Manila University.

Mr. Alfredo B. Carrera, 60 years old, Regulatory Strategy and Support Head, has been in PLDT's service for over 35 years and held various positions in the areas of economic planning, network traffic planning, market research and development and carrier relations. He is a director of Bonifacio Communications. Mr. Carrera obtained his Master of Science in Industrial Economics Degree from the University of Asia & the Pacific.

Mr. Cesar M. Enriquez, 62 years old, EICB Revenue and Operations Support Head, has been in PLDT's service since August 2001. He was Vice President of National Retail Sales until February 2003, Vice President for Corporate Sales and Administration until October 2003 and Corporate Business Operations Officer until December 2007. He has extensive banking experience and was the Head of Branches of Citytrust Banking Corporation for 16 years and Head of Consumer Banking of Standard Chartered Bank for 10 years. He is a director of PLDT Clark, PLDT Subic, PLDT Maratel, PLDT-Philcom, Telesat, Inc., Bayad Center, Datelco Global Com and Metrokidapawan Tel. Co. Mr. Enriquez obtained his Bachelor of Science Degree in Business Administration from the De La Salle University and Special Studies from the Asian Institute of Management.

Mr. Juan Victor I. Hernandez, 41 years old, Corporate Business Head, handles the largest corporate customers of PLDT, Smart, ePLDT and PLDT Global encompassing the fixed, wireless and ICT businesses. He joined the Company in October 2000 as Executive Trainee under the Corporate Business Group and served as Head of Corporate Credit Management from August 2001 to February 2003, Head of PLDT Corporate Business Group – Visayas from 2003 to 2005 and, thereafter, as Convergence Business B Head until July 2009. He obtained his BS Agricultural Economics Degree from the University of the Philippines and Masters in Business Management Degree from the Asian Institute of Management.

Mr. Leo I. Posadas, 48 years old, Treasury Head, has been in PLDT's service since September 2000. He handles the cash management and the foreign exchange and interest rate exposures of the Company. He is a director and Vice President for Treasury of Mabuhay Investments Corporation and Head of Treasury of Smart and Digitel. Prior to that, he served as Treasury Manager of Total Petroleum Philippines from 2000 to 2001. He also served as Manager for Foreign Exchange Management of San Miguel Corporation. Mr. Posadas obtained his Bachelor of Science Degree in AB Economics and Commerce Major in Management of Financial Institutions from the De La Salle University.

Mr. Oscar Enrico A. Reyes, Jr., 39 years old, joined PLDT in February 2015. He has extensive experience in consumer marketing and sales both locally and globally. Prior to joining PLDT, he served as General Manager-Consumer Products Division of L'Oreal Philippines Inc. from June 2012 until January 2015 and Deputy General Manager-Consumer Products Division from February 2012 until June 2012. He was the Marketing Director of Nutri-Asia Philippines, Inc. from April 2009 to January 2012. He worked for 11 years in Unilever companies, including Unilever Philippines, Inc. and Unilever Thai Trading Limited, handling marketing and brand management functions from 1998 to April 2009. Mr. Reyes obtained his Bachelor of Science Degree in Management Engineering from Ateneo De Manila University and attended an executive course on Culture Building in CEDEP, INSEAD and General Management in France, sponsored by L'Oreal.

Mr. Martin Rio, 55 years old, was appointed as Property and Facilities Management Head in October 2012. Prior to joining PLDT, he served as General Manager of Pacific Plaza Towers in Global City and Pacific Plaza Condominium in Ayala Avenue. He was in-charge of maintaining the lead in the high-end condominium market of Pacific Plaza Towers Condominium Corporation from 2000 to 2012. Mr. Rio obtained his Bachelor of Science Degree in Civil Engineering from Far Eastern University.

Mr. Ricardo M. Sison, 54 years old, Consumer Credit and Business System Management Head, has been in PLDT's service for over 15 years and held various positions in the areas of business systems management, billing, credit and collection. In his present position, he ensures that adequate support services, including payment channels, dispute, churn and recovery management, facility management, credit policy and billing support are provided to PLDT Home Business and PLDT subsidiaries and affiliates. He obtained his Bachelor of Science Degree in Business Management from the Ateneo de Manila University.

Mr. Emiliano R. Tanchico, Jr., 59 years old, Human Resources Management and Development Sector Head, has been in PLDT's service for over 30 years. He is in-charge of recruitment and placement, payroll and benefits administration, human resources information system, training and development, career management, industrial and employee relations, and medical services. He graduated with a Master of Science Degree in Guidance Counseling from the De La Salle University and took up Master in Business Administration – Senior Executive Program at the Ateneo de Manila University.

Ms. Melissa V. Vergel de Dios, 52 years old, Investor Relations Head, has been in PLDT's service since May 2001 and served as Property Management Center Head until May 2003 and as Property and Facilities Management Center Head until September 2007. Prior to joining PLDT, she was the Chief Operating Officer of Wharton Credit Corp. and from June 2000 to May 2001 was the Group Chief Finance Officer of Global 3 Internet Holdings, Inc. She held various positions in San Miguel Group of Companies from 1984 to 2000. Ms. Vergel de Dios obtained her Bachelor of Science Degree in Marketing and Management and Bachelor of Arts Degree in Economics from Assumption College.

Mr. Raul S. Alvarez, 64 years old, Home Marketing Support Head, has been in PLDT's service since October 2000 and held various positions in the areas of sales and marketing. He obtained his Bachelor of Arts Degree in Mass Communication from the University of the Philippines.

Dr. Rafael M. Bejar, 57 years old, Medical Services Head, has been in PLDT's service for over 20 years. His past positions were Company Physician under Medical and Dental Services, Liaison Doctor, Manager of Metro Manila Medical Services and Manager of Provincial Medical Services. He obtained his Doctor of Medicine Degree from the Far Eastern University.

Mr. Marco Alejandro T. Borlongan, 47 years old, Customer Service Operations and Support Management Head, joined the Company in March 2007 as an Assistant Vice President in the Consumer Affairs Group and was the Consumer Service Delivery Head until June 2008. He holds directorship in some subsidiaries of PLDT including PLDT-Philcom, PLDT Maratel and Bonifacio Communications. Prior to joining PLDT, he served as a Group Manager of Metro Pacific Corporation and as Executive Vice President and Chief Operating Officer of Nation Broadcasting Corporation. He is the President of Green Apple Business Ventures, Inc. He obtained his Bachelor of Science Degree in Industrial Management Engineering from the De La Salle University.

Mr. Renato L. Castañeda, 63 years old, Corporate Relationship Management G Head, has been in PLDT's

service for over 35 years and held various positions in the areas of sales and marketing. He is the President of PLDT Subic Telecom, Inc. and PLDT Clark Telecom, Inc. and a director of Smart NTT Multi-media, Inc. He obtained his Bachelor of Science Degree in Electronics and Communications Engineering from the University of Santo Tomas.

Mr. Gerardo Jose V. Castro, 53 years old, Luzon Customer Service Operations District Head, has been in PLDT's service for over 30 years and held various managerial positions in the Company. He served as BTO Executive from January 2009 to August 2010 and as Cavite Customer Service Operations Zones Head from September 2010 to December 2010. He obtained his Master of Business Administration Degree from Ateneo de Manila University.

Mr. Gene S. De Guzman, 53 years old, Enterprise Service Assurance Management Head, has been in PLDT's service for over 30 years and held various managerial positions in the Company. He manages the after sales support team for PLDT enterprise market. He obtained his Bachelor's Degree in Electrical Engineering from University of Santo Tomas.

Ms. Alona S. Dingle, 41 years old, Financial Reporting Head, joined the Company in July 2002 and served as Manager until July 2004 then as Senior Manager until October 2005 for Subsidiaries and Affiliates Accounting. She was a Senior Manager for Financial Business Consolidation until April 2007 and Assistant Vice President for Financial Reporting until March 25, 2010. Prior to joining PLDT, she served as Audit Manager of Isla Lipana & Co., formerly Joaquin Cunanan & Co., a member firm of PricewaterhouseCoopers, from 1995 to May 2002 and as Accountant of Menzi & Co., Inc. from 1994 to 1995. Ms. Dingle obtained her Bachelor in Accountancy Degree from the Polytechnic University of the Philippines.

Mr. Margarito G. Dujali, Jr., 41 years old, HOME Marketing Head, manages the Company's broadband business such as PLDT myDSL, PLDTFibr, Wifi Zone and ARPU building programs. He joined the Company in December 2000 and served as Senior Product Manager until May 2003 and Assistant Vice President until June 2003, for Long Distance Services. He was Assistant Vice President for Retail Voice Usage (PLDT NDD, IDD, Cards) until January 2008 and Assistant Vice President-Category Head for Retail Data Acquisition (PLDT myDSL) until July 2010. Prior to joining PLDT, he served as Junior Consultant of Asian Investments Limited from 1994 to 1997 and as Senior Product Manager, Brand Management Group for MobileBusiness (Globe Handyphone) of Globe Telecom from 1997 to 2000. Mr. Dujali obtained his Bachelor of Arts Degree in Social Sciences and Master of Arts Degree in Communication Research from the University of the Philippines.

Mr. Walter M. Gaffud, 39 years old, Home Sales and Distribution Head, joined the Company in May 2013. He has over 15 years of experience in sales, customer and distribution management in various capacities and specialization from national, regional, channel and category development levels. Prior to joining PLDT, he was the Customer Business Development Group Head/Sales Director at NutriAsia, Inc. He also served as National Sales Manager for Modern Trade of Mead Johnson, National Channel Development Manager (until 2006) and Channel Category Process Manager (2003) of Unilever Foods Philippines. Mr. Gaffud obtained his Bachelor of Science Degree in Industrial Engineering from the University of the Philippines.

Mr. Gil Samson D. Garcia, 43 years old, Revenue Management and Cash Assurance Head, joined the Company in February 2007 and served as Assistant Vice President for Financial Reporting and Controllership, heading the Revenue and Cash Accounting until March 25, 2010, and as Vice President of Revenue and Cash Accounting until July 2010. Prior to joining PLDT, he was a Senior Director until January 2007 of the Business Risk Services Group of SyCip Gorres Velayo and Co., where he started his career in November 1992, gaining a wide-range of experiences in various industries, here and abroad, both for public and private sectors, in external audit, internal audit, finance/accounting, business process review and advisory, Sarbanes-Oxley (SOX) evaluation & consultancy, risk management, corporate governance, and business fraud investigation and detection, among others. Mr. Garcia graduated cum laude from the University of Santo Tomas with a Bachelor of Science Degree in Commerce, Major in Accounting. He is a Certified Public Accountant and a globally – Certified Internal Auditor and Certified Fraud Examiner.

Mr. Joseph Ian G. Gendrano, 38 years old, Corporate Relationship Management A Head, joined the Company in May 2013. Prior to joining PLDT, he worked with Verizon Business, Cisco Systems and Goldman Sachs in the

United States. He has held technical, sales, consulting and leadership roles in these organizations as well as gained industry experience in the global financial services vertical. He served as Vice President of Goldman Sachs' Network, Voice and Multimedia Division and Chief Architect for Unified Communications platforms. Mr. Gendrano obtained his Bachelor of Science Degree in Electronics and Communications Engineering from De La Salle University and Master of Science Degree in Electrical Engineering, Major in Telecommunications and Networking from the University of Pennsylvania.

Ms. Elisa B. Gesalta, 56 years old, Buildings and Enterprise Access Network Project Management Head, has been in PLDT's service for over 30 years and held various positions in engineering operations and provisioning and project management. She obtained her Bachelor of Science Degree in Electronics and Communications Engineering from the University of Santo Tomas.

Mr. John John R. Gonzales, 46 years old, Corporate Relationship Management F Head, joined the Company in June 2013. He has 23 years of experience in the IT industry. Prior to joining PLDT, he served as the Chief Executive Officer and General Manager of Business Cloud Live, Inc./Rollbase Philippines, Inc. He worked with Jebsen & Jessen Communications Philippines, Inc and served as Sales Director in 2009 and General Manager in 2010. He also worked with Teledata Philippines, Inc. and served as Sales Director in 2006 and General Manager in 2007. Mr. Gonzales obtained his Bachelor of Science Degree in Computer Science from AMA Computer College.

Ms. Ma. Josefina T. Gorres, 52 years old, Enterprise Billing and Credit Management Head, has been in PLDT's service since June 2001. She is also the Smart Enterprise Business Group's Customer Operations and Support Head in a concurrent capacity since November 2010. Prior to joining PLDT, she was Head of Quality Management-Sales & Marketing Division of PCEV (formerly Piltel) from November 1997 to June 2001. Ms. Gorres obtained her Bachelor of Science Degree in Business and Economics from the De La Salle University.

Atty. Ma. Criselda B. Guhit, 52 years old, Tax Management Head, joined the Company in January 2000 and served as Tax Compliance Center Head until February 2001 and Coordinator of the Tax Management Sector until February 2006. Prior to joining PLDT, she was the Senior Manager for Tax Affairs of Metro Pacific Corporation. Atty. Guhit is both a Certified Public Accountant and a lawyer. She obtained her Juris Doctor Degree from the Ateneo de Manila University.

Mr. Emeraldo L. Hernandez, 57 years old, Technical Operations Centre Center Head, has been in PLDT's service for over 30 years and manages the operations and maintenance of core, transport and access network of PLDT. From April 1, 2009 to March 31, 2011, he was in-charge of the PLDT Migration Office and responsible in the actual network migration of paystation network to NGN. He graduated with a Bachelor of Science Degree in Electronics and Communications Engineering from Pamantasan ng Lungsod ng Maynila.

Ms. Marven S. Jardiel, 47 years old, Enterprise Operations Support Readiness Head, has been in PLDT's service for over 25 years and held various positions in the areas of performance report and statistics, strategy and business development support and corporate process review and information management. She is the Officer-In-Charge and General Manager of Telesat, Inc. Ms. Jardiel graduated cum laude from the University of Santo Tomas with a Bachelor of Science Degree in Mathematics and is a candidate for a Master's Degree in Business Administration from the Ateneo de Manila Graduate School of Business.

Ms. Princesita P. Katigbak, 49 years old, Corporate Relationship Management E Head, has been in PLDT's service since April 2000 and served as Corporate Customer Services Staff until September 2000. She held various positions in CLA Sales-Transportation and Carrier Services from 2000 to 2003, Access Business until 2005, Broadband Business until October 2007, and Corporate Relationship Management. Prior to joining PLDT, she served as SNMI Division Sales Manager-National Sales of Smart and Smart-NTT Multimedia. She obtained her Bachelor of Science Degree in Psychology and Bachelor of Arts Degree in Guidance and Counseling from St. Scholastica's College.

Mr. Alexander S. Kibanoff, 51 years old, Organization Development Head, has been in PLDT's service for over 15 years and held various positions in the areas of corporate planning and executive development. He obtained his Master's Degree in Communication and Economics from the University of Wollongong, New South Wales, Australia.

Mr. Joseph Nelson M. Ladaban, 50 years old, Consumer Credit and Collection Management Head, has been in PLDT's service since March 2000 and held various positions in the areas of billing, credit and collection. Prior to joining PLDT, he spent 12 years in Citibank with the Retail Bank and Credit Card operations group. He then moved to Asia Capital as Vice President and Head for Credit Cards and Marketing Service. He obtained his Bachelor of Science Degree in Business Management from the Ateneo de Manila University.

Mr. Javier C. Lagdameo, 50 years old, Corporate Relationship Management B Head, joined PLDT in November 2003 as a Senior Manager under the Corporate Business Group. From February 2005 to December 2006, he was seconded to Smart and served as Corporate Business Group Advisor. Prior to joining PLDT, he served as Director at Leechiu & Associates, FPD Savills Philippines, Inc., FPD Savills Property Management, Inc. and Senior Vice President, Pacific Plaza Towers – Metro Pacific Corporation. Mr. Lagdameo obtained his Bachelor of Arts Degree in Business Administration from Dominican University of California, San Rafael, CA. USA.

Joselito S. Limjap, 53 years old, ICT Research & Development Head, has been in PLDT's service for over 25 years and held various positions in the areas of product research and development, demand planning, product rates and tariffs. He obtained his Bachelor of Science Degree in Electrical Engineering from the Technological University of the Philippines and Diploma in Retail Management from De La Salle College of Saint Benilde.

Mr. Albert Mitchell L. Locsin, 44 years old, Corporate Relationship Management C Head, joined the Company in June 2011. He has over 23 years of management experience and over 8 years of Business Process Outsourcing (BPO)/Information Technology (IT) management practice. He was the Global Business Development Executive of Logica Philippines from March 2008 to May 2011, Managing Consultant of People2Outsource, Incorporated from August 2006 to March 2011 and Executive Director of Business Processing Association of the Philippines from June 2005 to March 2008. Mr. Locsin obtained his Bachelor of Science Degree in Business Administration Management from Notre Dame College, Belmont, California, U.S.A and completed the Mentor Management Program of Harvard University, Massachusetts, U.S.A.

Mr. Luis Ignacio A. Lopa, 55 years old, Enterprise Subsidiaries Account Management Head, has been in PLDT's service for over 20 years and held various positions in the areas of relationship management, sales and marketing. He is the General Manager of ABM Global Solutions, Inc. Mr. Lopa obtained his Bachelor of Science and Bachelor of Arts Degrees Major in Business Management and Applied Humanities from De La Salle University.

Paolo Jose C. Lopez, 44 years old, HOME Sales and Service Centre and Retention Management Head, joined the Company in May 2007 and served as Assistant Vice President for HOME Data and Voice Usage until July 2012. He also served as Assistant Vice President for HOME Retention and Churn Management until September 2012 and Assistant Vice President for HOME Customer Care and Retention Management until March 2014. Prior to joining PLDT, he served as Business Development Manager at Globe Telecom and Intel Philippines and Product Manager at Microsoft Philippines and Hewlett Packard. He obtained his Bachelor of Science Degree in Computer Science from Ateneo de Manila University.

Ms. Ma. Carmela F. Luque, 47 years old, Financial and Corporate Audit Head, leads the PLDT Group's compliance activities for Section 404 of the U.S. Sarbanes-Oxley-Act (SOX 404). She has almost 25 years of combined experience in Internal Audit, External Audit, Finance and Business Advisory. Prior to joining PLDT in 1999, she served as Audit Manager of Sycip, Gorres, Velayo & Co., a member firm of Earnst & Young Global Limited. She obtained her Bachelor of Science Degree in Business Administration and Accountancy from the University of the Philippines. She is a Certified Public Accountant.

Atty. Oliver Carlos G. Odulio, 44 years old, Asset Protection and Risk Management Head for PLDT, Smart and Digitel, has been in PLDT's service since July 2000 and has held various offices in the areas of supply chain management and support services, which covers procurement, logistics, fleet and aviation management. Prior to joining PLDT, he served as an Associate of Tan, Acut & Lopez Law Offices from 1998 to June 2000. Atty. Odulio obtained his Juris Doctor Degree from the Ateneo de Manila University.

Atty. Aileen D. Regio, 44 years old, Supply Chain Planning and Procurement Head, has been in PLDT's service since June 2001 and served as Associate Attorney under Legal Services until November 2001, then as Head of General Legal Division until February 2004 and of Business Contracts until December 2010. She also served as

Corporate Secretary and Head of Legal and Regulatory of Digitel and Corporate Secretary of Digitel Mob\ile from August 2012 to January 2014. Prior to joining PLDT, she was a Senior Associate at SGV & Co and Legal Officer at Union Bank. She obtained her Bachelor of Science Degree in Business Administration Major in Accounting from Pamantasan ng Lungsod ng Maynila and Bachelor of Laws Degree from Lyceum of the Philippines.

Mr. Ricardo C. Rodriguez, 56 years old, Compensation, Rewards and Performance Management Head, handles compensation and rewards/incentive planning and management for officers, executives, supervisory and rank-infile employees and performance management. He has been in PLDT's service for over 30 years and held various positions in the areas of systems, management audit, executive development and organization development. Mr. Rodriquez obtained his Bachelor of Science Degree in Industrial Engineering and Master in Business Administration Degree from the University of the Philippines.

Mr. Genaro C. Sanchez, 53 years old, International Network Head, has been in PLDT's service for over 30 years and held various positions in the areas of submarine cable projects, carrier relations, business support systems management, carrier product development and marketing, network planning and engineering and international cable system and gateway operations. He has a Master in Business Administration Degree from the De La Salle University and a Bachelor of Science in Electronics and Communications Engineering Degree from Mapua Institute of Technology.

Ms. Ana Maria Sotto, 56 years old, Enterprise Customer Experience Management Head, has been in PLDT's service for over 30 years and held various positions in the areas of customer service delivery management, corporate operations support and computer and network operations. She obtained her Bachelor of Science Degree in Industrial Engineering from the University of the Philippines.

Ms. Julieta S. Tañeca, 55 years old, Consumer Business System Support Management Head, has been in PLDT's service for over 30 years and held various positions in information system planning and billing system. Ms. Tañeca graduated with a Bachelor of Science Degree in Management and Industrial Engineering from the Mapua Institute of Technology.

Mr. Jesus M. Tañedo, 64 years old, Visayas-Mindanao Customer Service Operations District Head, manages customer service end-to-end operation such as installation and repair, billing and collection, business office, outside plant rehabilitation and maintenance and new facilities roll-out. He is concurrently the President of PLDT Maratel, PLDT Philcom and Metro Phone. He was the North Luzon Business District Head until January 2008. Prior to joining PLDT in January 2001, he worked for 16 years with the Philippine Export & Loan Guarantee Corporation, the export credit agency of the Philippine government and held the position of Executive Vice-President from 1987 to 2007. Mr. Tañedo obtained his Bachelor of Science Degree in Business Management from the Ateneo de Manila University.

Mr. Patrick S. Tang, 42 years old, Home Voice Solutions Head, handles residential retail and retail micro-small to medium enterprise customer acquisition, post and prepaid landline customer acquisition and develops convergent products in cooperation with Smart. He joined the Company in September 2000 and served as Product Manager for Consumer Market Products until January 2001, Senior Product Manager for Local Services until 2003, Senior Product Manager for Retail Voice Acquisition until February 2004, Assistant Vice President for Retail Voice Acquisition until February 2006 and Assistant Vice President for Retail Voice Acquisition-Postpaid until July 2010. Prior to joining PLDT, he served as Assistant Product Manager for International Long Distance Marketing of Bayan Telecommunications Holdings Corporation from March 2000 to August 2000. Mr. Tang obtained his Bachelor of Arts Degree in Social Sciences from the Ateneo de Manila University.

Mr. Victor Y. Tria, 45 years old, Corporate Relationship Management D Head, joined the Company in March 2003 and served as Senior Manager for IP Solutions Category until December 2005, Senior Manager for Domestic Data Business Management Category until March 2006, Assistant Vice President for Domestic Data Business Management Category from April 2006 to January 2008 and for Corporate Business Solutions until April 2013. Prior to joining PLDT, he held various managerial positions in Eastern Telecommunications Phils., Inc. until February 2003, with a brief engagement as Manager of Enhanced and Web Hosting Services in Cable and Wireless, U.S.A. Vienna, VA. U.S.A. from July 1999 to January 2000. Mr. Tria Obtained his Bachelor of Science Degree in Electronics and Communications Engineering from the University of Santo Tomas.

#### **Other Key Contributors**

In addition to the aforementioned officers, the following are key contributors to the business of the PLDT Group:

Mr. Orlando B. Vea, 65 years old, is a director of Smart and its Chief Wireless Advisor since January 2008.
He is one of the founders of Smart and served as its President and Chief Executive Officer from February
1991 until December 1999. He also currently serves as a member of the Advisory Board of PLDT, and is a
director and the President of PCEV, Digitel Mobile Phils., Inc., Voyager Innovations, Inc., Smart e-Money,
Inc., Smart Broadband, Inc. and Primeworld Digital Systems, Inc. His other directorships include, among
others, Connectivity Unlimited Resources Enterprises, Inc., Chikka Phils., Inc., Wolfac Mobile, Inc., ICONTACTS Corporation, IdeaSpace Foundation, Inc., Businessworld Publishing Corp., Morphlabs, Inc. and
Kalayaan College, Inc.

Mr. Vea has received several awards including Most Outstanding U. P. Alumnus 2008 for Entrepreneurship and Employment Generation (Centennial Year), Outstanding Filipino Achiever in the field of Science and Technology, PhilDev USA Forum 2010, Outstanding Entrepreneur IT Technology, GO NEGOSYO 2006 and Most Outstanding Alumnus – UP School of Economics 2015.

Mr. Vea has over 20 years of exposure in the telecommunications industry and extensive experience in the wireless and multimedia businesses. He graduated cum laude from the University of the Philippines, with a Bachelor of Arts Degree in Economics.

- 2. Mr. Charles A. Lim, 53 years old, is the Executive Vice President and Head for Consumer Wireless Business of Smart. Concurrently, he is also the Chief Operating Officer of Digitel Mobile which carries the brand Sun Cellular. Prior to the acquisition of Digitel by PLDT, Mr. Lim was Business Unit CEO for the Landline and Cellular business of Digitel. He was previously the Strategic Business Unit Head for Mobile Communications of Globe Telecom Inc. before joining Digitel. He was also the Director for Brand Marketing Greater China of CocaCola China Limited Hongkong and the Business Unit Head Van den Bergh Foods of Unilever Philippines Illc. He obtained his Bachelor of Science Degree in Business Management from Ateneo de Manila University.
- 3. Mr. Emmanuel Ramon C. Lorenzana, 50 years old, Executive Vice President, is the Head of the Multi Media Office of the PLDT Group, which is tasked with coordinating a multi-media/multi-screen strategy for the PLDT Group. He is concurrently the President and CEO of MediaQuest and several of its subsidiaries including, among others, TV5, TV5 International and Cignal TV. From January 2012 to May 2013, he served as the Head of the Individual Business of Smart (Wireless Business) and was responsible for driving the commercial objectives and directions for the Wireless Business and establishing the Brand DNA. providing over-all directions, and creating a consumer/market-driven organization. He headed and defined the strategies for the functions of brand management, product marketing, product research and development, sales and aftersales, and strategic business support units focusing on customer experience, analytics, digital media, and all customer touchpoints including credit and payment systems. Prior to joining the PLDT Group, he was the President and Chief Operating Officer of NutriAsia Group, makers of leading food brands, since November 2008. He was the Chairman and Managing Director of Unilever Malaysia and Singapore from 2007 until October 2008 and held leadership positions in several Unilever companies including Unilever Philippines Home and Personal Care, as Managing Director from 2004 to 2007 and as Business Planning and Trade Marketing Director of Unilever Philippines from 2000 to 2001, Unilever Oral Care Category, Jakarta, Indonesia, as Vice President Asia and Africa from 2001 to 2004 and Unilever Shanghai Toothpaste Company, Shanghai, China, as Consumer and Trade Marketing Director from 1997 to 1999. Mr. Lorenzana obtained his Bachelor of Science Degree in Chemical Engineering from the University of the Philippines and attended various Executive Programs at the Massachusetts Institute of Technology, Cambridge MA, Kellog School of Management, Northwestern University, Evanston, Illinois, and Ashridge Management School, London, England.

#### **Family Relationships**

None of the directors/independent directors and officers of the Company or persons nominated to such positions has any family relationships up to the fourth civil degree either by consanguinity or affinity, except Mr. James L. Go (a director) and Ms. Anabelle L. Chua (Treasurer and Senior Vice President, Corporate Finance and Treasury) who are relatives to the fourth civil degree by consanguinity.

#### **Involvement in Certain Legal Proceedings**

The Company is not aware, and none of the directors/independent directors and officers or persons nominated for election to such positions has informed the Company, of any of the following events that occurred during the past five (5) years and up to the date of this Information Statement: (a) any bankruptcy petition filed by or against any business of which a director/independent director or officer or person nominated for election to any of such positions, was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time; (b) any conviction by final judgment in a criminal proceeding, domestic or foreign, or any criminal proceeding, domestic or foreign, pending against any director/independent director or officer or person nominated for election to any of such positions, except as noted below; (c) any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting the involvement of any director/independent director or officer or person nominated for election to any of such positions in any type of business, securities, commodities or banking activities; and (d) any finding by a domestic or foreign court of competent jurisdiction (in a civil action), the Securities and Exchange Commission or comparable foreign body, or a domestic or foreign exchange or electronic marketplace or self regulatory organization, that any director/independent director or officer or person nominated for election to any of such positions, has violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

The following is a description of the complaint in which our director and President and Chief Executive Officer, Mr. Napoleon L. Nazareno and our director and Corporate Secretary, Ms. Ma. Lourdes C. Rausa-Chan are respondents:

Mr. Napoleon L. Nazareno and Ms. Ma. Lourdes C. Rausa-Chan, in their respective capacities as director and corporate secretary of Steniel Cavite Packaging Corporation, are impleaded as private respondents in a Supplemental Complaint docketed as OMB C-C-05-0473-1, filed by the Field Investigation of the Office of the Ombudsman ("OMB").

The Supplemental Complaint dated April 16, 2012 is for the alleged commission of: (a) violation of Section 3(e) of Republic Act No. 3019 (otherwise known as the Anti-Graft and Corrupt Practices Act); and (b) estafa through falsification of public documents in relation to Article 171 and Article 172 of the Revised Penal Code. The case relates to the alleged illegal and fraudulent acquisition by Mannequin International Corporation of several tax credit certificates ("TCCs") from the One Stop Shop Inter Agency Tax Credit and Duty Drawback Center purportedly through the use of fake and spurious documents and the subsequent transfer of said TCC's to several transferee corporations, including Steniel Cavite Packaging Corporation.

Mr. Nazareno and Ms. Rausa-Chan had no participation or involvement in the alleged anomalous acquisition and transfer of the subject TCCs and had accordingly filed their Counter-Affidavits on March 5, 2013 and March 1, 2013, respectively, seeking the dismissal of the Supplemental Complaint. The case is now pending resolution with the OMB.

#### Compensation

The table below sets forth the aggregate amount of compensation paid in 2013 and 2014 and estimated amount of compensation expected to be paid in 2015: (1) to the Chief Executive Officer and four most highly compensated executive officers of the Company, as a group; and (2) to all other executive officers, other officers and directors, as a group.

Name and Principal Position	Year	Salary <sup>16</sup> (In Million)	Bonus¹¹ (In Million)	Other Compensation <sup>18</sup> (In Million)
Napoleon L. Nazareno     President & CEO <sup>19</sup>				
Ernesto R. Alberto     Executive Vice President				
Anabelle L. Chua     Senior Vice President				
Isaias P. Fermin     Executive Vice President				
5. Ma. Lourdes C. Rausa-Chan Senior Vice President				
CEO & four most highly compensated executive officers	Actual 2013 <sup>20</sup>	60	14	59
	Actual 2014	73	15	64
	Projected 2015	78	17	36
All other executive officers, other	Actual 2013	247	62	327
officers and directors as a group	Actual 2014	257	65	237
(excluding the CEO and four most highly compensated executive officers)	Projected 2015	274	71	176

Each of the directors of the Company is entitled to a director's fee for each meeting of the Board of Directors attended. In addition, the directors who serve in the committees of the Board of Directors, namely, the Audit, Governance and Nomination, Executive Compensation and Technology Strategy Committees, are each entitled to a fee for each committee meeting attended.

On September 30, 2014, the Board of Directors of the Company approved the increase in director's fee from P200,000 to P250,000 for Board meeting attendance and from P75,000 to P125,000 for Board Committee meeting attendance, retroactive to January 2014. The director's fee was last adjusted in January 2009. The Executive Compensation Committee recommended the increase based on the results of the survey on Board remuneration conducted by Towers Watsons Philippines, Inc., which considered the size of the PLDT Group in terms of revenues, net income and total assets, that PLDT is listed in the NYSE, and PLDT's directors do not receive compensation with a variable component other than the director's fees/per diem for attendance in Board/Board Committee meetings. The results showed that PLDT is larger than most of the companies surveyed and close to the market 90th percentile in terms of revenues, and the annual remuneration of PLDT's directors was approximately 30 percent lower than the annual remuneration of other companies in the 90th percentile.

Except for the fees mentioned above, the directors are not compensated, directly or indirectly, for their services as such directors.<sup>21</sup>

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<sup>&</sup>lt;sup>16</sup> Basic Monthly Salary

 $<sup>^{\</sup>rm 17}\,$  Includes Longevity Pay, Mid-year Bonus, 13th Month Pay and Christmas Bonus

<sup>18</sup> Includes Variable Pay and other payments. Variable Pay is based on an annual incentive system that encourages and rewards both individual and group/team performance and is tied to the achievement of Corporate/Unit/Customer Satisfaction Objectives. It covers regular officers and executives of the Company and is based on a percentage of their Guaranteed Annual Cash Compensation.

<sup>19</sup> The President & CEO receives compensation from Smart but not from PLDT; thus, the above compensation table does not include the salaries, bonuses and other compensation of Mr. Nazareno.

<sup>&</sup>lt;sup>20</sup> The four most highly compensated officers of the Company in 2013 were the following: Mr. Ernesto R. Alberto, Ms. Anabelle L. Chua, Ms. Ma. Lourdes C. Rausa-Chan.and Mr. Rene G. Bañez.

The aggregate amount of per diems paid to the directors for their attendance in Board and Board Committee meetings is included in Other Compensation. The total amount of per diems paid in 2013 and 2014 were P31,900,000 and P45,040,000, respectively. The total amount of per diems estimated to be paid in 2015 is P50,000,000.

#### Incentives and Benefit Plans

#### A. Long Term Incentive Plan

The Long Term Incentive Plan ("LTIP") is a cash plan that is intended to provide meaningful, contingent, financial incentive compensation for eligible executives, officers and advisors of the PLDT Group, who are consistent performers and contributors to the achievement of the long-term strategic plans and objectives, as well as the functional strategy and goals of the PLDT Group. The LTIP is administered by the Executive Compensation Committee ("ECC"), which has the authority to determine the following: (a) eligibility and identity of participants; (b) the award attributable to each participant based on the participant's annual base compensation and taking into account such participant's seniority, responsibility level, performance potential, tenure with the PLDT Group, job difficulty and such other measures as the Committee deems appropriate; (c) the level of achievement of the performance objectives; and (d) the actual award payable to each participant based on the level of achievement of the performance objectives.

To ensure the proper execution of the Company's strategic and operational business plans while taking into account the acquisition of Digitel in 2011 and other recent market developments, the 2012 to 2014 LTIP, covering the period from January 1, 2012 to December 31 2014, was approved by the Board of Directors with the endorsement of the ECC, on March 22, 2012. The award in the 2012 to 2014 LTIP is contingent upon the successful achievement of certain profit targets, intended to align the execution of the business strategies of the expanded PLDT Group, including Digitel, over the three year period 2012-2014. In addition, the 2012 to 2014 LTIP allows for the participation of a number of senior executives and certain newly hired executives and ensures the continuity of management in line with the succession planning of the PLDT Group.

#### B. Benefit Plan

The Company has a trusteed, non-contributory defined benefit plan (the "Benefit Plan") covering all permanent and regular employees. The Benefit Plan provides benefits upon normal retirement beginning at age 65, early retirement beginning at age 50 or completion of at least 30 years of credited service, voluntary separation beginning at age 40 or completion of at least 15 years of credited service, total and physical disability, death and involuntary separation. Benefits are based on the employee's final monthly basic salary and length of service.

Except as provided in the plans described above, there are no other agreements or arrangements pursuant to which officers and directors of the Company may be entitled to receive any cash or non-cash compensation, or any benefits or payments in case of termination of employment or a change in control of the Company.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Except for the Related Party Transactions described in Note 24 to the audited financial statements contained in the Company's Annual Report for the year 2013 and Note 25 to the audited financial statements contained in the Company's Annual Report for the year 2014, there has been no material transaction during the last two fiscal years, nor is there any material transaction currently proposed, to which the Company or any of its subsidiaries was or is to be a party in which any incumbent director/independent director or officer of the Company, or any person nominated for election to such positions, or any owner of more than ten percent of the Company's outstanding voting stock, or any member of the immediate family of any of the foregoing, had or is to have a direct or indirect material interest. In the ordinary course of business, the Company has transactions with other companies in which some of such persons or former officers of the Company or its subsidiaries may have an interest, but these transactions have been negotiated on an arm's length basis and are not material.

No director/independent director or officer of PLDT or associate of any director/independent director or officer of PLDT was indebted to PLDT at any time during the past two years.

#### OTHER MATTERS

#### Information on PLDT's Independent Auditors and Other Related Matters

Article XII of our By-Laws provides that the Audit Committee constituted by the Board of Directors shall be directly responsible for the appointment, compensation, retention, removal or termination of engagement and oversight of the Company's independent auditors. Pursuant to this By-Laws provision, our Audit Committee approved the engagement or appointment of Sycip Gorres Velayo & Co. ("SGV"), a member practice of Ernst & Young Global, as the Company's independent auditors. The Audit Committee is composed of Mr. Pedro E. Roxas, as Chairman and Messrs. Artemio V. Panganiban and Alfred V. Ty, as members, all of whom are independent directors. Ms. Corazon S. de la Paz-Bernardo and Messrs. James L. Go, Setsuya Kimura and Roberto R. Romulo are Advisors to the Audit Committee.

SGV has served as our independent auditors for the past twelve calendar years. In compliance with the five-year rotation requirement with respect to independent auditors and as provided under the Company's By-Laws and applicable laws and rules, Mr. Ramon D. Dizon from SGV took over as the new lead engagement/audit partner with the primary responsibility for the audit of the Company's financial statements beginning in calendar year 2013. Mr. Dizon replaced Ms. Marydith C. Miguel from SGV, who was the lead engagement/audit partner for the audit of the Company's financial statements in the preceding five years (2008-2012).

The audit fees paid to SGV or accrued by the Company for the audit of the Company's financial statements, review of interim financial statements and services that are normally provided by the independent auditors in connection with statutory and regulatory filings amounted to approximately P 42 million in 2014 and P 41 million in 2013. The Company also paid other fees of approximately P21 million in 2014 and P16 million in 2013, respectively, to SGV with respect to the audit of the Company's Sarbanes-Oxley Act Section 404 assessment, educational training regarding transition to 2013 COSO Framework, certain projects and out-of-pocket and incidental expenses. Out-of-pocket and incidental expenses do not exceed five percent of the agreed-upon engagement fees. In year 2015, the Company expects to pay or accrue the same level of audit and audit-related fees accrued in 2014.

The Audit Committee pre-approves all audit and non-audit services as these are proposed or endorsed before these services are performed by the independent auditors.

The Company has no disagreement with SGV on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure.

The representatives of SGV are expected to be present at the Annual Meeting and will have an opportunity to make a statement if they desire to do so and to respond to appropriate questions.

#### **Voting Procedures**

#### Voting Rights

Owners of shares of Common Stock and Voting Preferred Stock as of the Record Date present or represented by proxy at the Annual Meeting shall be entitled to vote on the approval of the audited financial statements for the fiscal year ended December 31, 2014 (Item 4 of the Agenda) and election of directors (Item 5 of the Agenda).

#### 2. Votes Required

Matters For Stockholders Approval	Class of Shares Entitled to Vote	Votes Required	
Approval of audited financial statements for the fiscal year ended December 31, 2014 contained in the Company's 2014 Annual Report		Majority of total outstanding Common Shares and Voting Preferred Shares	

Election of 13 directors including 3 independent directors for the ensuing year	Common Shares and Voting Preferred Shares	13 nominees receiving the highest number of votes shall be declared elected and 3 of them who have been pre-qualified as independent directors will be declared elected as such
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#### 3. Manner of Voting

Voting will be by means of written voting instructions submitted by, and taking into account the number of shares which, the stockholders present or represented by proxy at the Annual Meeting and entitled to vote thereat own directly or for which they hold proxies.

#### 4. Method of Counting Votes

Counting of votes will be done by the Corporate Secretary or her authorized representative(s) with the assistance of the representative(s) of the Company's independent auditors, Sycip, Gorres, Velayo & Co., and stock transfer agent, Hongkong and Shanghai Banking Corporation. All votes attaching to the shares of stock owned by stockholders whose proxies were received by the Company will be cast in accordance with the voting instructions given or authority granted under the proxies.

The Company's tabulation, registration and reporting system has been reviewed and tested by an independent third party in accordance with the Philippine Standard on Related Services 4400 Agreed Upon Procedure issued by the Auditing Standard and Practices Council. Representatives from SGV are expected to be present in the Annual Meeting to check the completeness and accuracy of the encoded proxies and voting instructions as well as the completeness and accuracy of the voting and attendance results generated by the system.

#### **Special Note Regarding Forward Looking Statements**

This Information Statement may contain some statements which constitute "forward-looking statements". We have based these forward-looking statements on our current beliefs, expectations and intentions as to facts, actions and events that will or may occur in the future. Such statements generally are identified by forward-looking words such as "believe", "plan", "anticipate", "continue", "estimate", "expect", "may" or other similar words.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We have chosen these assumptions or bases in good faith and we believe they are reasonable in all material respects. However, we caution that assumed facts or bases almost always vary from actual results and the differences between assumed facts and actual results can be material depending on the circumstances. These forward–looking statements are subject to risks and uncertainties, some of which are beyond our control. In addition, any forward-looking statement made by us in this Information Statement or elsewhere speaks only as at the date on which we made it. New risks and uncertainties come up from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the statements in this Information Statement after the date hereof. In light of these risks or uncertainties, any forward-looking statement made in this Information Statement or elsewhere might not occur.

The Company will provide without charge to each person solicited, upon the written request of any such person, a copy of the Company's Annual Report in SEC Form 17-A. Such written request should be directed to the Corporate Secretary, Philippine Long Distance Telephone Company, 9th Floor, PLDT MGO Building, Legaspi St. cor. Dela Rosa St., Makati City, Philippines.

The Notice and Agenda for the Annual Meeting, this Information Statement and the Company's Annual Report in SEC Form 17-A are posted on the Company's website and can be accessed at <a href="www.pldt.com">www.pldt.com</a>.

#### **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this Information Statement is true, complete and correct in all material respects.

Signed in the City of Makati, Philippines on the 5th day of May, 2015.

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

MA. LOURDES C. RAUSA-CHAN

Alfans/

**Corporate Secretary** 

### PHILIPPINE LONG DISTANCE TELEPHONE COMPANY STOCKHOLDER PROXY

#### (Proxy solicitation is being made by and on behalf of the Company)

The undersigned hereby appoints the Chairman of the Board of PHILIPPINE LONG DISTANCE TELEPHONE COMPANY (the "Company"), with full power of substitution and delegation, as the proxy of the undersigned, to represent and vote all of the shares of the undersigned at the Annual Meeting of Stockholders of the Company to be held on June 9, 2015 (the "Annual Meeting of Stockholders") and at any and all adjournments or postponements thereof, for the purpose of acting on the proposals enumerated below.

In case of absence of the Chairman of the Board and any substitute proxy designated by him at the Annual Meeting of Stockholders, the undersigned hereby grants the President of the Company or, in case of his absence, the Chairman of the Annual Meeting of Stockholders chosen in accordance with the Company's By-Laws, full power and authority to act as alternate proxy of the undersigned, for the same purposes specified in the preceding paragraph.

The proxy/substitute proxy/alternate proxy, as the case may be, shall vote subject to the instructions indicated below and the proxy/substitute proxy/alternate proxy, as the case may be, is authorized to vote in his discretion upon other business as may properly come before the Annual Meeting of Stockholders and any adjournments or postponements thereof. Where no specific instruction is clearly indicated below, the proxy/substitute proxy/alternate proxy, as the case may be, shall vote and shall be deemed authorized to vote "FOR" with respect to Proposal 1 and "FOR ALL" with respect to Proposal 2.

	<u>PR</u> :	OPOSALS AND VOTING INSTRUCTION	<u> </u>			
Man	agement recommends a "FOR" vote for Proposal	Il 1 and a "FOR ALL" vote for Proposal 2.				
1.	Approval of the audited financial statements for the fiscal year ended December 31, 2014 contained in the Company's 2014 Annual Report. FOR AGAINST ABSTAIN					
2.	Election of 13 directors including 3 independent	directors.				
	The nominees for election as directors/independent	lent directors are:				
	<ol> <li>Chief Justice Artemio V. Panganiban (Ret) (Independent Director)</li> <li>Mr. Pedro E. Roxas (Independent Director)</li> <li>Mr. Alfred V. Ty (Independent Director)</li> <li>FOR ALL WITHHOLD FOR ALL WIT</li></ol>	_	<ol> <li>Mr. Hideaki Ozaki</li> <li>Mr. Manuel V. Pangilinan</li> <li>Ms. Ma. Lourdes C. Rausa-Chan</li> <li>Mr. Juan B. Santos</li> <li>Mr. Tony Tan Caktiong</li> </ol>			
Insti	Exceptions  1.					
			(Signature Over Printed Name)  Stockholder Authorized Representative of Stockholder Date:, 2015			
	PLEASE SEE REVERSE SIDE FOR ADDITIONAL INFORMATION AND INSTRUCTIONS					
		RECEIPT				
Rece	and Information Statement with accompanying 2014 Annual Report of PLDT (in CD) Proxy Form		Received by:  (Signature Over Printed Name) Date: . 2015			

(Reverse Side of Stockholder Proxy)

#### **GENERAL INFORMATION AND INSTRUCTIONS**

#### 1. Solicitation Information

Solicitation of proxies for the Annual Meeting of Stockholders is being made by and on behalf of the Company.

Solicitation of proxies in the Philippines will be undertaken mainly by mail and, in person or by telephone, by certain employees of the Company. Solicitation will be done also through the proxy solicitation firm, Morrow & Co., LLC with respect to stockholders residing in the United States

Officers and employees who will make the proxy solicitation on behalf of the Company will not be paid any additional compensation for proxy solicitation, except for reimbursement of reasonable transportation and representation expenses incurred in connection therewith which is estimated to be in the aggregate amount of P30,000. Morrow & Co., LLC will be paid approximately US\$ 30,000 inclusive of out-of-pocket expenses incurred by them in the course of solicitation.

The cost and expenditures incidental to the proxy solicitation will be borne by the Company.

#### 2. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director/independent director or officer of the Company or nominee for election as director/independent director or officer of the Company and, to the best knowledge of the Company, no associate of a director/independent director or officer or nominee for election as a director/independent director or officer of the Company has any substantial interest, direct and indirect, by security holdings or otherwise, in any matter to be acted upon at the Annual Meeting of Stockholders, other than election to office.

No director/independent director has informed the Company in writing that he intends to oppose any action to be taken at the Annual Meeting of Stockholders.

#### 3. Submission of Proxy

- (a) The proxy form must be completed, signed and dated by the stockholder or his duly authorized representative, and received at the principal office and mailing address of the Company not later than 5:00 p.m. on June 2, 2015. The proxy form need not be notarized.
- (b) If the shares of stock are owned by two or more joint owners, the proxy form must be signed by all of the joint owners.
- (c) If the shares of stock are owned in an "and/or" capacity, the proxy form must be signed by either one of the owners.
- (d) If the shares of stock are owned by a corporation, association, partnership or unincorporated entity, the proxy form must be accompanied by a certification, signed by a duly authorized officer, partner or representative of such corporation, association, partnership or unincorporated entity, to the effect that the person signing the proxy form has been authorized by the governing body or has the power pursuant to the By-Laws, constitutive documents or duly approved policies of such corporation, association, partnership or unincorporated entity, for such purpose.
- (e) A proxy form given by a broker or dealer in respect of shares of stock carried by such broker or dealer for the account of a customer must be supported by a sworn certification that the same is given with the express prior authorization of such customer.
- (f) If any customer of a broker or dealer who is the beneficial owner of shares of stock executes a sub-proxy, the broker or dealer shall certify that the signature on the sub-proxy is the true and genuine signature of its customer.
- (g) If the proxy is undated, the postmark or, if not mailed, its actual date of presentation shall be considered. If the Company receives more than one (1) proxy form from the same stockholder and they are all undated, the postmark dates shall be considered. If the proxy forms are mailed on the same date, the one bearing the latest time of day of postmark shall be recognized. If the proxy forms are not mailed, then the time of their actual presentation shall be considered and that which is presented last shall be recognized.
- (h) If the same stockholder gives two (2) or more proxy forms for the same number of shares owned by him, the latest one given shall be deemed to revoke all proxy forms priorly given by said stockholder.

#### 4. Period of Validity of Proxy

A proxy given by a stockholder shall be valid and effective only for the Annual Meeting of Stockholders on June 9, 2015 and any adjournments or postponements thereof, except if the stockholder shall have indicated in the proxy form that it is valid and effective for use in other meetings of stockholders of the Company. However, in no case shall any proxy given by a stockholder be valid and effective for a period longer than five (5) years.

#### Revocation of Proxy

A stockholder who has given a proxy has the power to revoke it by a written instrument duly signed and dated, which must be received at the Company's principal office and mailing address or at the office of the Company's transfer agent for common and voting preferred shares at HSBC Stock Transfer Unit, 7<sup>th</sup> Floor HSBC Centre, 3058 Fifth Avenue West Bonifacio Global City, Taguig City, not later than 5:00 p.m. on June 6, 2015. A proxy is also considered revoked if an individual stockholder attends the meeting in person and expresses his intention to vote in person.

#### 6. Validation of Proxies

The last day for validation of proxies will be on June 4, 2015. Validation of proxies will be done by the Corporate Secretary and persons designated by the Corporate Secretary who shall be under her supervision and control, in accordance with the procedure and guidelines set out in the Company's By-Laws and Section 11(b) of SRC Rule 20. Pursuant to the Company's By-Laws, all issues relative to proxies, including the validity and effectivity of proxies, shall be decided by the Corporate Secretary and any decision of the Corporate Secretary thereon shall be final and binding unless set aside by a court of competent jurisdiction