# What's inside:

- Dan Clark's Holiday Message
- Service Anniversaries
- DOUBLE ISSUE: Special Safety Report
- Portland, OR Opening
- San Antonio Plant Underway



**VPP Safety Recognition at Prudential Phoenix Plant** 



December 2013

As one year ends and another is about to begin, Prudential is busy setting budgets and financial plans. This process helps us to better utilize our people To Our Friends, and our capital resources at the corporate level and for each facility.

The next step in the plan is setting wage and benefit increases. This is always a difficult and challenging assignment. among all employees while keeping the corporation healthy and sustainable. Financial and wage plans are tools to help guide POS during the year; however it is the discipline, perseverance and execution of our employees that get us the results. Prudential has developed a good leadership team and all our employees are our most important asset.

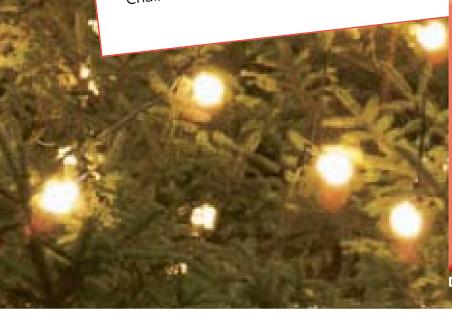
I thank all employees for their continued effort to give customers good products, service and value and their understanding of the importance of this to

I am happy to say that we are continuing to grow. We recently completed an acquisition in Oregon and have two new plants scheduled to go into operation Prudential's success.

At this time of year I cherish the privilege of expressing the company's sincere late 2014 and mid 2015. thanks to each of our employees, customers, suppliers and friends for the meaningful things they have done for us in 2013, and to extend our heartfelt best wishes for 2014. It is my hope that we may keep the holiday spirit of faith, love and goodwill towards all alive throughout the year. May God grant each of you joy, peace and happiness in this holiday season and the coming year.

Merry Christmas to All!

Dan Clark Chairman of the Board





Dan Clark (09/23/68)



# Prudential Overall Supply Updates its Iconic Logo with a Smile:)

Prudential Overall Supply, an industry leader in image work apparel, announced that it has updated its corporate logo to include a smile.

For decades Prudential Overall Supply has been associated with its iconic logo, the "Prudential Man" proudly positioned on all of Prudential's route delivery vehicles.

In a recent evaluation of Prudential's brand guidelines, the idea to update Prudential's logo was put forth by the marketing firm EOS Media. The concept was to better communicate the friendly culture demonstrated by the 81 year old company's employees.

The date of hire is listed after each employee name throughout Off-the-Cuff.

#### A Quarterly Publication of Prudential Overall Supply

Dedicated to the improvement of employee morale and the broadening of customer relationships.

CONTRIBUTING EDITORS: Stephanie Leibick, Marketing Manager & Jerry Martin, Vice President of Sales & Marketing LAYOUT & DESIGN: Stephanie Leibick, Marketing Manager

Please address all correspondence and address changes to: StephanieL@pos-clean.com

Prudential Overall Supply - OFF-THE-CUFF - 1661 Alton Parkway, Irvine, CA 92606 - (949) 250-4855 - Fax: (949) 261-1947 - Web: www.PrudentialUniforms.com

#### About Prudential Overall Supply:

Family owned and operated since 1932, Prudential Overall Supply is dedicated to enhancing our customers' image at the best dollar value. By providing premium work wear uniforms, career apparel and casual wear, Prudential is able to outfit your entire organization. This on-time weekly service also addresses your facility's image and safety requirements by offering floor mats, wiping towels and restroom paper products and related supplies.

Prudential Cleanroom Services is a division of Prudential Overall Supply. Since 1960, Prudential Cleanroom Services is recognized as a world leader in cleanroom laundry processing services. Prudential's network of ISO 9001:2008 certified ISO Class 3 cleanroom laundry processing facilities extend service programs throughout North America, Puerto Rico and Malaysia.

25 YEARS OR MORE				
Name		Plant	Job Title	
Bain	Dale Danald C	00	Personnel Director	
Lahn Clark	Donald C. J. Daniel	00 00	Vice Chairman Chairman of Board	
Dennis	Juanita C.	02	Office Manager	
Cabrera	Manuela	15 03	All Other Empl	
Monjaraz Pinon	David Esthela	05	Laundry Worker Head Distributor	
Watts	Thomas C.	00	President	
De Leon Monjaraz	Felisa Luis A.	05 03	Distributor Laundry Worker	
Verduzco	Elpidia	15	Stock Rm Supervisor	
Sanchez	Francisco	06	Laundry Worker	
Garcia Mora	Maria E. Yolanda	04 05	Counter Stock Rm Clerk	
Mota	Juan C.	22	Washer	
O'Leary	Marc E.	00	Regional Vice President	
Corral Garcia	Maria M. Hermelinda	03 04	Plant Supt Alterations	
Martinez	Ramon R.	02	Washer	
Sotolongo	Jorge L. Alberto B.	00	System Analyst Senior	
Corona Mota	Pedro C.	02 05	Maint Mechanic Mechanic	
Pelayo	Ricardo R.	09	Maintenance Supv	
Arce Fierro	Antonia Elvira	06 15	Laundry Worker	
Loredo	Maria T.	10	All Other Empl Garment Coord	
Lecair	Laura A.	10	Plant Supt	
Ruiz Torres	Modesta Alicia	06 05	Laundry Worker Distributor	
Garcia	Felipa	03	Presser	
Reyes	Juana	02	Asst Supv	
Carrillo	Javier H. Adelaida	05 04	Presser Head Distributor	
Mercado Rubio	Francisco	05	Head Washer	
Cummins	Mitch	21	General Manager	
Stillwagon	Thomas	12 02	Service Center Manager	
Olguin Freese	Francisco Charles K.	00	Asst Supv System Analyst Senior	
Garcia	Teresa	04	Presser	
Garcia Blanco	Jose J. Juventino	05 06	Customer Sales Rep. Laundry Worker	
Sanchez	Enrique H.	91	Fleet Mechanic	
Herrera	Benigno C.	06	Laundry Worker	
Robles Ortiz	Enrique Miguel	05 06	Customer Sales Rep. Service Attendant	
Geer	Douglas E.	00	Dir. of Fleet Operations	
Balaam	Robert Lee	00	Controller	
Maurer Opon	Dan R. Maria	05 10	Customer Sales Rep. Folder	
Bielefeld	Bret A.	00	Director of Purchasing	
Boyer Jr.	Jimmy	02	General Manager	
Togonon Valdez	Janice C. Magdalena	09 10	Distributor Soil Sort	
Hoang	Kim T.	00	Accts Rec Clerk	
Blanco	Martha A.	15	All Other Empl	
Herrera Perez	Rodolfo M. Lomberto	05 04	Washroom Utility Presser	
Lopez	Efrain N.	17	Production Mgr	
Soto Bigler	Rachel Marlan L.	02 00	Distributor System Analyst	
Orcutt	Charles E.	05	Customer Sales Rep.	
Roque	Noel	04	Head Washer	
Hernandes Bernal	Jose F. Roselia	13 05	Maintenance Supv Stock Rm Mgr.	
Tamayo	Jose F.	21	Maintenance Supv	
Mota	Santiago	04	Maintenance Supv	
Cesario Escobar	Robert Ernesto R.	02 04	Sr. Sales & Service Mgr Fleet Mechanic	
Kopicka	Karen L.	02	Office Clerk	
Jimenez	Antonio	04	Customer Sales Rep.	
Cordova Ocegueda	Irma Maria G.	05 05	Distributor Folder	
Dominguez	Alberto M.	15	Maint Mechanic	
Rodriguez	Vicente A.	04	Customer Sales Rep.	
Lopez Sandoval	Micaela Alma D.	06 15	Laundry Worker Distributor	
Jenkins	David L.	15	Maintenance Supv	
Sanchez	Maria T.	15	All Other Empl	
Uribe Murray	Humberto James K.	04 00	Plant Suprv Secretary/Treasurer	
Lara	Yolanda	05	Stock Rm Clerk	
Bickel	Mark A. Rosa N.	06 15	Sales & Service Manager All Other Empl	
Figueroa Chavez	Catalina	05	Presser	
Estrada	Regina	17	Asst Supv	
Kekua Burish	Darren Clarence	04 00	Customer Sales Rep. Corp Prod Mgr	
וופווטם	JIGITIOU	00	corp i rou migi	

#### 25 YEARS cont.

Hire Date 03/21/60 08/28/67

08/28/67 09/23/68 11/30/71 12/13/72 09/17/73

09/19/74

09/08/75 10/16/75

11/08/76

03/07/77

05/12/77 07/12/77

07/26/77 08/09/77

12/07/77 07/31/78 09/12/78 10/26/78

11/13/78

01/16/79 01/22/79

02/27/79 05/03/79

06/04/79

06/26/79 08/09/79

10/01/79 04/07/80 04/07/80 04/23/80 04/30/80 05/12/80

05/12/80

07/21/80

07/28/80 08/80/80

09/29/80 12/10/80

05/11/81

05/15/81 08/07/81

08/12/81

11/16/81 01/25/82

02/01/83 03/28/83

06/27/83 11/16/83

02/06/84

02/07/84 02/18/84 04/07/84

05/02/84 05/21/84

08/08/84 09/04/84 11/05/84

11/12/84 11/26/84

12/31/84 03/04/85

03/25/85 06/18/85

07/15/85

07/22/85

10/07/85 11/04/85 01/06/86 01/21/86

02/07/86 02/14/86 03/04/86

04/30/86 05/27/86

06/03/86

07/21/86

08/04/86 09/02/86

09/02/86 09/16/86

10/08/86 11/05/86 11/13/86 11/17/86

11/24/86

03/09/87

Name		Plant	Job Title	Hire Date
Arellano	Carmen	15	All Other Empl	05/19/87
Davis	Dean	06	Customer Sales Rep.	07/15/87
Fonseca	Victoria	15	All Other Empl	08/18/87
Garcia	Michael	02	Route Manager	09/02/87
Reyes	Aurelio C.	04	Soil Sort	10/12/87
Rennegarbe	Charles	02	Office Clerk	10/26/87
Tafoya	Estela	04	Presser	12/08/87
Ordaz	Fabiola	02	Distributor	02/10/88
Elberson	Mark W.	00	General Manager	02/16/88
Marcum	Dwayne C.	04	Corporate Sales Rep.	02/28/88
Brooks	Gary L.	13	Customer Sales Rep.	03/14/88
Berruecos	Ruth	05	Folder	04/11/88
Terry	Lee D.	00	Env & Safety Dir	05/09/88
lvester	Katherine D.	00	Accts Rec Mgr	05/23/88
Delgado	Arthur D.	21	Asst General Manager	06/06/88
Flores	Michael R.	13	Customer Sales Rep.	06/13/88
Mora	Ana R.	15	All Other Empl	08/05/88
Stoner	William R.	00	Cleanroom Purchasing Mgr.	09/15/88
Toler	Desiree L.	21	Plant Supt	10/12/88
Valencia	Lourdes	08	Laundry Worker	10/24/88
Virues	Jose L.	02	Head Washer	11/21/88

#### **20 YEARS -**

Name Tran Campbell Flores Thompson Contreras White Vang White Nieto Villanueva Reed Magana Zazueta Ramirez Loza Cooper Alcantar Go Armenta Benavides Contreras	Lonnie Thi Martin W. Cecilia S. John David Alma M. Ana Lue Ernest D. Ana C. Lilia M. Robert M. Rosa Ronaldo G. Maria E. M. Regina D. Geoffrey A. Fabiola Alice Lee Miguel A. Ana Maria Leonardo	Plant 00 05 02 02 23 08 91 15 12 05 21 08 15 26 00 21 08 08 03 08 03	Job Title Personnel Clerk Relief Driver Accts Rec Clerk Vice President Finance Presser Qual Assur Supervisor Maint Mechanic Parts Person Distributor Head Distributor Customer Sales Rep. Office Manager Customer Sales Rep. Laundry Worker Distributor Line Driver Stock Rm Clerk Accts Rec Clerk Stock Rm Mgr. Laundry Worker Auto Mechanic	Hire Date 01/04/93 01/19/93 01/19/93 02/16/93 02/16/93 04/19/93 04/19/93 05/05/93 05/05/93 06/07/93 06/07/93 06/14/93 07/06/93 07/19/93 08/03/93 08/16/93 10/04/93 10/18/93
		03 15	Auto Mechanic Office Manager	

#### 15 YEARS \_

	Plant	Job Title	Hire Date
Maria	15	All Other Empl	01/20/98
Jawando	23	General Manager	01/26/98
Co	00	Accts Rec Clerk	02/02/98
Maria		All Other Empl	03/31/98
Stacey		Sales & Service Manager	04/13/98
		Customer Sales Rep.	04/13/98
Alfonso		Customer Sales Rep.	04/20/98
Juan		Janitor	04/21/98
Betty		Sales & Marketing Admin.	04/27/98
Susana		Distributor	05/11/98
Eileen S.		Accts Rec Clerk	05/11/98
Adela		Presser	05/11/98
Leticia		Garment Coord	05/18/98
Richard			05/27/98
Lidia M.			05/30/98
			06/08/98
Harry S.D.		Customer Sales Rep.	06/22/98
Maria E.		Presser	06/29/98
Amparo			06/30/98
Karina			07/13/98
Rosa			07/20/98
Oscar			07/30/98
			08/11/98
			08/17/98
			09/08/98
			09/14/98
			09/21/98
			09/28/98
			10/06/98
			10/19/98
a Hortencia			11/16/98
Asa			11/17/98
Marcela G.		All Other Empl	11/23/98
Thomas Francis	26	Route Manager	12/01/98
	Maria Jawando Co Maria Stacey Nathan Alfonso Juan Betty Susana Eileen S. Adela Leticia Richard Lidia M. Roberto H. Harry S.D. Maria E. Amparo Karina Rosa Oscar Maria Lourdes Lucia V. Maria Susana John F. Louis Gonzalo Rabon Hortencia Asa Marcela G.	Plant	Maria 15 Jawando 23 General Manager Co 00 Accts Rec Clerk Maria 15 Stacey 45 Sales & Service Manager Nathan 13 Customer Sales Rep. Juan 06 Betty 00 Sales & Marketing Admin. Susana 13 Distributor Eileen S. 00 Accts Rec Clerk Adela 22 Presser Leticia 15 Garment Coord Richard 21 Sales & Service Manager Laundry Worker Adela 22 Presser Leticia 15 Garment Coord Sales & Service Manager Lidia M. 06 Laundry Worker Roberto H. 50 Prod Supervisor Customer Sales Rep. Distributor Sales & Service Manager Laundry Worker Roberto H. 50 Prod Supervisor Customer Sales Rep. Distributor Sales & Service Manager Laundry Worker Ford Supervisor Customer Sales Rep. Presser Amparo 04 Distributor Stock Rm Supervisor Stock Rm Clerk Truck Unloader Maria Lourdes 09 Folder Laundry Worker Laundry Worker Lead Person Laundry Worker Lead Person Laundry Worker Lead Person Laundry Worker Lead Person Laundry Worker John F. 22 Plant Supt Louis 03 Utility CSR Gonzalo 04 Washer Raboon 03 Customer Sales Rep. Laundry Worker Laundry Worker Lead Person Laundry Worker Lead Person Laundry Worker Lead Person Laundry Worker Laundry Worker Laundry Worker Lead Person Laundry Worker Laundry Worker Lead Person Laundry Worker L

10	YEA	ARS	
Nar	ne		
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Name		Plant	Job Title	<b>Hire Date</b>
Phelps	Heidi	17	Office Clerk	01/06/03
Ruiz	Jaime	06	Floor Supervisor	02/10/03
Hernandez-Sandova	l Elisa	02	Distributor	02/17/03
Hernandez	Gumecinda S	.02	Distributor	02/17/03
Buczkowski	John	15	Customer Service Rep.	03/10/03
Zurita	Gregory G.	08	Customer Sales Rep.	04/07/03
Madrilejos Jr.	Antonio	09	Customer Sales Rep.	04/28/03
Arreola	Marisol	50	Folder	06/20/03
Gonzalez	Rafael	02	Customer Sales Rep.	06/23/03
Clark Jr.	Donald R.	04	Customer Sales Rep.	08/18/03
Webb	Timothy A.	08	Laundry Worker	08/19/03
Ibarra	Francisco J.	08	Prod Supervisor	08/20/03
De Nunez	Abigail R.	22	Stock Rm Clerk	09/29/03
Gonzales	Santiago	08	Washer	10/30/03
Holliday	Andrew	05	Corporate Sales Rep.	11/10/03
Rodriguez	Esperanza	50	Folder	11/25/03
Hoyos	Leonel	21	Route Manager	12/01/03

5 YEARS					
Name		Plant	Job Title	<b>Hire Date</b>	
Rocha	Edilia	21	Distribution Lead Person	01/02/08	
Magana	Eduardo D.	15	Garment Coord	01/03/08	
Warn	Michael James	306	Sales & Service Manager	01/07/08	
Urena	Priscillia A.	21	Accts Rec Clerk	01/21/08	
Young	Kenny Joseph	n 10	Washer	01/21/08	
Morris	Matthew Ryar		Customer Service Rep.	01/23/08	
Vasquez	Rosa M.	15	Asst General Manager	01/28/08	
Shaver	Robert R.	13	Auto Mechanic	02/04/08	
Venzor De Solis		45	Folder	02/05/08	
Trice	Robert Eugene Martha Alicia		Customer Sales Rep. Garment Coord	02/18/08 02/25/08	
Juarez Barnes	Stephen M.	21	Corporate Sales Rep.	02/25/08	
Dominguez	Lina Marcela		Personnel Supervisor	02/25/08	
Smith	Jaron J.	70	Customer Service Rep.	03/03/08	
Jenkins	Laura T.	15	All Other Empl	03/10/08	
Rivera	Maria F.	23	Stock Rm Clerk	03/10/08	
Sandoval Rodriguez	Manuel	00	Personnel Clerk	03/17/08	
Joushghani	Jena Z.	00	Accts Rec Clerk	03/24/08	
Bowen	Shawna Kay	00	Executive Admin	03/31/08	
Lopez	Andrew R.	17	Customer Sales Rep.	04/07/08	
Reyna Jr.	Jose L.	03	Customer Sales Rep.	04/21/08	
Bautista	Charles A.	09	Sales & Service Manager	04/21/08	
Reyes Alvarado		02 23	Distributor	04/21/08	
Casillas Weatherford	Miguel S.	23 50	Maintenance Supv Garment Coord	04/29/08 04/29/08	
Castaneda	Delfina	05	Office Clerk	05/15/08	
Covarrubias Rodriguez		04	Presser	05/27/08	
Mela	Üsmaan A.	00	DPSI Sys Admin	05/30/08	
Thin	Sao	70	Folder	06/02/08	
Gurrola Gonzalez	Pablo	22	Mats	06/02/08	
Tirado Serna	Felipe	02	All Other Empl	06/03/08	
Manjarrez	Baudelia S.	15	Distributor	06/09/08	
Sells	Terry P.	50	Maintenance Supv	06/09/08	
Peay	Lashawn P.	70	Distributor	06/10/08	
Sanchez	Ivan	51	Customer Sales Rep.	06/11/08	
Meza Ortiz Muniz	Michael Ange	23	Customer Sales Rep. Stock Rm Clerk	07/14/08 07/22/08	
Gomez Jr.	Sergio	23 15	Garment Coord	07/22/06	
Ramos Jr	Adalberto P	21	Customer Sales Rep.	07/31/08	
VanZandt	Peter A.	17	Customer Sales Rep.	08/18/08	
Garcia	Antonio Arturo		Customer Sales Rep.	08/25/08	
Perry II	Joseph Edward		Sales & Service Manager	08/25/08	
Cordova	Alex R.	21	Lead Washer	08/27/08	
Perea	Raymond Edward	l 45	Sales & Service Manager	09/02/08	
Brown	Andra Demor		Customer Service Rep.	09/12/08	
Murillo	Alberto	51	Line Driver	09/22/08	
	Dallas Wayne		Line Driver	10/13/08	
Pearsall	Johnnie A.	70	Washer	10/14/08	
Rodrigues	Gary Michael		Customer Sales Rep.	10/20/08	
Harding DiGiovanna	Anthony G.	02 05	Customer Sales Rep. Sales & Service Manager	10/27/08 11/10/08	
Melendez Lopez		70	Garment Coord	11/24/08	
Villa Jr.	Robert J.	17	Customer Sales Rep.	12/02/08	
		•		,	

Thank you all for your commitment and contribution to help us grow and prosper.

# Meet the Carson Team



# Sales & Service Managers



Jaime Miramontes (09/25/06) Sales & Service Manager Jaime graduated from The Jaime graduated from The University of California, Santa Barbara, and was hired as an MPTP. During his training he spent time at Commerce, Van Nuys and Cerritos before being promoted to Sales & Service Manager at the Carson Plant. He is an avid Dodger fan and enjoys traveling to watch the San Francisco 49ers play.



Marcos Velasquez (10/04/10) Marcos velasquez (10,04,10)
Sales & Service Manager
Marcos graduated from California
State University, Fresno, and was
hired as an MPTP before being mired as an infile before being promoted to Sales & Service Manager at the Carson Plant. He enjoys all things sport related and is an avid Dodgers fan.



Jon Marts (05/30/00) Jon Marts (05/30/00)
Sales & Service Manager
Jon is a graduate of Ohio
University and was hired as an
MPTP at the Tucson Plant in May
of 2000. He was promoted to
Sales and Service Manager at the
Milpitas plant and worked at the
Austin plant before coming to the
Carson plant. Jon has recently
achieved new life
accomplishments such as accomplishments such as becoming a recent homeowner and newlywed.

# Corporate Sales



Marlon Wilkins (12/30/96) District Sales Manager Marlon Volunteers as a big brother mentor for a high risk youth program and also studies men's fashion trends and is a father of two.



Dwayne Marcum (02/28/88)
Corporate Sales Representative
Dwayne has worked for Prudential
Overall Supply for 25 years. He is a
proud parent of 21 year old son
and 17 year old daughter. In his
spare time he enjoys golfing and
racing sprint cars and spending
time with family.



Kami Stoops (07/30/12) Corporate Sales Representative Kami is from Lake Havasu City, Arizona. She graduated from the University of Arizona in 2012. (GO WILDCATS!) She enjoys cooking and baking in her spare time.



Michael Rios (05/06/13)
Corporate Sales Representative
Mike has been married for 16 years and has four children including two daughters and identical twin boys.
He graduated from Azusa Pacific
University where also played football.
His hobbies and interests include watching USC football, the Dodgers, and playing poker and golf.

# Route Manager



Jackie Delcid (03/09/09)
Corporate Sales Representative I enjoy early morning, it's so peaceful and quiet. I love spending time with family and friends going camping, car shows, movies, cooking, baseball games and playing poker.



Shaylendra Nair (12/01/97) Route Manager Hired at Cerritos as a Customer Sales Representative. Promoted to Route Manager in 2000. He transferred to the Carson Plant in January 2009. Shaylendra came to California 26 years ago from the Fiji islands. He has been married for 33 years with a boy and girl. He enjoys restoring cars.



Keith Ortega (09/24/12) Route Manager Keith is from Los Angeles, California. He graduated from the University of California, Riverside. He was hired as an MPTP. Keith was recently promoted to Route Manager at Carson. In his spare time he enjoys spending time with family and friends, going to the gym and following pro basketball.

# Office Staff -



Juana Ruiz (04/07/97) Office Manager I am proud single Mother of four children. I love spending time with my family and friends. I enjoy camping, watching sports, I bleed blue... Go Dodgers! I'm a Lakers fan and cheer for the 49ers!!! Movies and reading are also my hobbies



**Liliana Espinoza** (07/13/04) Office Clerk She is a Mother of four children. I enjoy cooking and love spending time with my kids.



Melissa Flores (11/01/10) Office Clerk Melissa enjoys biking. Her hobbies include street photography and art at many different levels and mediums. Quality time with family and friends is her pastime at its best!



Erik Hernandez (06/11/07) Office Clerk My passion is futbòl (soccer)!. I enjoy spending time with family, friends and my dog.

# - Plant Superintendent -



Christopher Egnozzi (06/06/11) Plant Superintendent Chris is a father of four and has five grand kids. He enjoys wood working and surfing.

# Plant Supervisor



Humberto Uribe (09/02/86) Plant Supervisor Rudy is married and has four children. He loves futbòl(soccer)! In his spare time he coaches youth soccer.

# Customer Sales Representatives



Customer Sales Representatives (*left to right*): **Sean Eubank** (04/04/05), **Isaac Hernandez** (02/04/13), **Michael Wall** (10/18/10), **Omar Torres** (08/30/10).



Customer Sales Representatives (*left to right*):
Richard Foulk (11/11/96), Darrin Reed (10/24/05),
Brian Steinbrenner (10/31/05), Donald Razim (09/10/12).



Customer Sales Representatives (left to right):

Donald Clark Jr. (08/18/03), Raul Borrayo (05/28/02),
Vince Maraccini (05/07/07), Arturo Magana (10/29/90).



Customer Sales Representatives (left to right):
Wesley Horner (05/08/00), Darren Kekua (11/24/86),
Jose Espinoza (08/07/92), Dennis Tan-Torres (02/19/01),
Vicente Rodriguez (04/30/86).



Joe Davis (09/04/90) Customer Sales Representative



**Antonio Jimenez** (01/21/86) Customer Sales Representative

# — Wash Room-

(left to right): Noel Roque (03/04/85), Gonzalo Palacio (10/06/98), Ramon Contreras (07/09/96).



Washroom floor

# - Mending



Mending Department (*left to right*): Felisa Cadenas (06/19/89), Hermalinda Garcia (09/12/78).

# -Supply Room & Alterations -



Supply Room & Alterations (left to right): Elidia Vargas (08/14/06), Maria Jimenez (01/23/89), Irma Serrano (09/05/89), Luz Posada (08/13/07) Not Pictured.

# Distributors



Distributors (left to right):
Amparo Uribe (06/30/98), Fidelia Sanchez (09/30/91), Susana Menchaca (03/20/01),
Rosa Trejo (05/03/10), Beatriz Cortez (04/25/05), Elvira Marmolejo (02/19/90),
Adelaida Mercado (05/12/80) Not Pictured.

# Soil Sort, Truck Loaders, Unloaders



Soil Sort Department/Truck Loaders/Unloaders (*left to right*): Marty Smith (07/12/94), Aurelio Reyes (10/12/87), Roberto Monterrosa (04/04/05), Ricardo Hernandez (10/24/11), Zeferina Herrera (02/14/00) and Octovia Trejo (11/28/11).

# Pressing Department



# Maintenance Department-



Maintenance Department (left to right):
Ernesto Escobar (11/04/85) Fleet Mechanic,
Beni Holguin (08/13/12) Maintenance Mechanic,
Santiago Mota (07/22/85) Maintenance Supervisor.

# Janitor



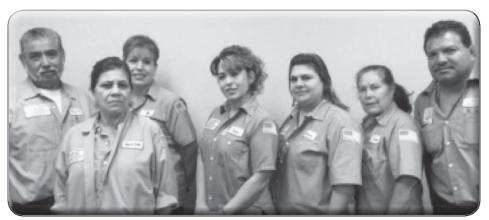
**Natalia Cabrera** (09-04/97) Janitor

# C.A.R.S. Carson Plant Safety Team

(Committee Always Ready for Safety)



The Carson Always Ready for Safety (C.A.R.S.) celebrated the official start of their new safety journey on February, 25, 2009. The landmark occasion was instrumental in allowing the C.A.R.S. to formally introduce the new Safety Process plant-wide, so that everyone could understand that safety is everyone's responsibility from the most senior leader to the newest associate and everyone in-between.



The C.A.R.S. team meets to discuss Carson's safety program.
Carson Always Ready for Safety, C.A.R.S. Safety Committee: (*left to right*):
Noel Roque (03/04/85), Amparo Uribe (06/30/98), Elidia Vargas (08/14/06),
Irma Serrano (09/05/89), Liliana Espinoza (07/13/04), Felipa Garcia (04/07/80),
Humberto Uribe (09/02/86), Joe Davis (09/04/90)
and Wesley Horner (05/08/00) Not Pictured.



On October 1, 2013 The C.A.R.S Safety Committee thanked the employee's for 365 days without a recordable incident! Congratulations C.A.R.S. Team for keeping a safe working environment!!

# Carson Plant's Featured Customer



# Mercedes-Benz of Encino



Mercedes-Benz of Encino 16721 Ventura Blvd, Encino, CA 91436 Sales (888) 280-0902 www.mbencino.com

# neighborhoods, since 1964. And in 2012 we expanded our growing facility. Stop by see the place and we'll gladly share a cup of coffee, tea, or mocha. We have a boutique full of gift ideas and a showroom full of the newest sedans, coupes, cabriolets, SUVs, and super cars from Mercedes-Benz.

Mercedes-Benz has serviced Encino and the surrounding

#### **Four Different Showrooms!**



#### Street Level New Car Showroom

You'll find our expansive Street Level New Car Showroom the perfect place to start your visit. Visible directly from Ventura Blvd., here you'll find all the newest body styles and models — including some of our featured AMG® vehicles, like the SLS supercar.



#### Street Level Pre-Owned Showroom

This smaller, boutique-like setting features our most noteable and exceptional used vehicles.

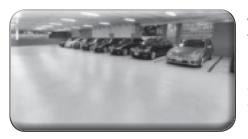
From here you can easily walk through our extensive inventory of Certified Preowned Mercedes-Benz, non-certified used Mercedes and our hand-picked selection of other exceptional cars and SUVs.



#### 2nd Level — All AMG® — Supercar Showroom

Performance fans will enjoy spending time with our full complement of AMG® V8 and V12 race-tuned vehicles.

Take a close look at the full spectrum of AMG® Coupes, Sedans, Roadsters, and SUVs.



#### Value and Specialty Car Pre-Owned Showroom

The majority of our Mercedes-Benz certified pre-owned (CPO) vehicles, non-certified Mercedes and all our other non-Mercedes vehicles are available for you here in our multi-level showroom. Find the perfect fit from our large and diverse selection of cars and SUVs. These used vehicles have many of the most important and satisfying characteristics of a new vehicle—most are typically 1-owner vehicles with remarkably low mileage.



(left to right):

Jon Marts (05/30/00) Sales and Service Manager, Ben Criscuolo Director of Service and Parts and Ronald Baublitz (09/19/94) General Manager



**Donald Clark Jr.** (08/18/03) servicing the mats and towels at the dealership.



**Donald Clark Jr.** (08/18/03) Customer Sales Representative provides a garment control list (GCL) to verify that all garments are delivered.





**Ben Criscuolo** Director of Service and Parts, Mercedes-Benz of Encino

Mercedes-Benz owners across Los Angeles benefit from our state-of-the-art service facility. This expansive service area offers you the latest in diagnostic equipment—to save you time and increase the effectiveness of our maintenance efforts.

You also benefit from the most talented technicians that Los Angeles has to offer. Our award winning Mercedes-Benz service technicians are led by our Master Guild Certified Shop Foreman, and provide you the highest degree of Mercedes-Benz excellence. Who else would you rather trust to service your Mercedes-Benz?

You want your Mercedes-Benz maintenance to be a breeze. That's our top priority for you. Call to make an appointment. Or just come on by. Whether it's an oil change, brake flush, standard maintenance, or something just isn't right, we know what to do.

# Prudential News New Plant Planned in San Antonio!



# Facility Features

#### Prudential's First LEED certified industrial laundry facility.

Strengthening Prudential's Clean Green sustainability

LEED, or Leadership in Energy & Environmental Design, is transforming the way we think about how our buildings and communities are designed, constructed, maintained and operated across the globe. Comprehensive and flexible, LEED is a green building tool that addresses the entire building lifecycle recognizing best-in-class building

#### Prudential's LEED building will:

- Conserve energy, water and other resources
- Lower operating costs
   Be healthier and safer for occupants

Creating local jobs for the Greater San Antonio community.

The largest and newest Industrial Laundry project in Texas.

Encompasses over 50,000 square feet of building space.

Contains all customer support functions including a dedicated stockroom, route distribution and customer service support.



# San Antonio MGO (Marketing Group One)



San Antonio MGO is in the books, and the MGO sales team has executed our best MGO start ever. Some of the most encouraging news is that every MGO Corporate Sales Representative (CoSR) contributed. You are the best! We will keep pushing for more growth!



**Brian Cole** (08/11/94) District Sales Manager, Corporate Office







The MGO Team conducted an extensive sales blitz throughout the Greater San Antonio market area. The team brought in 2,127 New Prospects, 528 Service Surveys, and 334 Proposals plus over 100 New Customers!



MGO Weeks 1 & 2 Attendees (left to right): Jerry Martin (04/20/92) Vice President Sales & Marketing, Corporate Office, Dwayne Marcum (02/28/88, CoSR, Carson Plant, Andy Holliday (11/10/03) CoSR, Los Angeles Plant, Raul Isassi (08/05/13) CoSR, Austin Plant, Mike Ray (08/06/07) CoSR, Riverside Plant, Jason Adamson (10/01/12) CoSR, Moorpark Plant, Mike Topete (11/22/10) CoSR Phoenix Plant, Chris Weston (08/05/13) CoSR, San Antonio Service Center, Jennifer Shearer (08/14/07) CoSR, Riverside Plant, Gene LeClair (03/15/99) CoSR Chula Vista Plant, Anthony Frumusa (02/02/09) District Sales Manager, Corporate Office, Ryan Heffner (01/28/13) CoSR, Albuquerque Plant, Steven Roberts (09/16/13) CoSR, Austin Plant, Jose Montes (02/19/01) CoSR, Tucson Plant, Mark Stanton (07/13/92) District Sales Manager, Corporate Office, Jeff Nelson (08/08/89) Regional Manager, Corporate Office, Dean Killion (03/06/95) Director of Sales, Corporate Office, Brian Cole (08/11/94) District Sales Manager, Corporate Office.



Robert Bossardet (08/23/10) District Sales Manager, Corporate Office.

MGO Week 3 Attendees (*left to right*): **Keith Loitz** (05/06/13) CoSR, Moorpark Plant, **Frank Gomez** (06/18/12) CoSR, Irvine Plant, **Jeff Gross** (01/14/13) CoSR, Las Vegas Service Center, **Frank Rich** (01/29/90) District Sales Manager, Phoenix Plant, **Nick Miranda** (04/16/07) CoSR, Indio Service Center, **Prants** (16/18/18) CoSR, Indio Service Center, **Mich Miranda** (04/16/07) CoSR, Indio Service Center, **Miranda** (04/16/07) CoSR, Indio Service Center, **Mich Miranda** (04/16/07) CoSR, Indio Service Center, **Miranda** (04/16/07) CoSR, Indio Service Mike Whalen (07/30/12) CoSR, West Sacramento Service Center, Mike Russo (02/28/00) CoSR, Phoenix Plant, Steve Barnes (02/25/08) CoSR, Tucson Plant, Ed Smith (09/05/95) CoSR, Prescott Service Center, Bruce Arola (12/29/97) CoSR, Milpitas Plant, Raul Isassi (08/05/13) CoSR, San Antonio Service Center, Brian Cole (08/11/94) District Sales Manager, Corporate Office, Marlon Wilkins (12/30/96) District Sales Manager, Corporate Office,

# PCS Acquires MSR-FSR's Cleanroom Laundry in the Portland, OR area serving the Pacific North West

# Prudential Cleanroom Services



Prudential Cleanroom Services, an industry leader in cleanroom garment rental laundry services, announced that it has acquired MSR-FSR's cleanroom laundry in the Portland, Oregon area, serving customers throughout the Pacific North West.

Tom Watts, President of Prudential Overall Supply, says, "We are excited to offer MSR-FSR's customers the best possible service experience. The depth and experience of our production and service teams along with our product and service offering will help us meet this goal."

Mr. Watts continued, "by being a conservatively held and debt free Company, it has put Prudential in a position to execute strategic acquisition opportunities that will put Prudential in the best possible position to provide our customers with world class service."



Prudential Cleanroom Services Portland, Oregon Laundry Workers

(left to right):

Maria De La Luz Godinez-Mendoza (09/27/13), Lilia Torres (09/24/13), Hilda Chavez (11/18/13), Elena Mancilla (09/25/13), Teresa Soto (09/23/13), Marissa Rios (11/18/13). Good Morning Prudential Team,

I like to congratulate the Portland, OR team for an outstanding 3rd week. Yesterday, I was able to observe improved efficiency, training, better gowning and processing habits, much improved housekeeping, and many smiles throughout the plant.

A fine team effort. I met current Milpitas, Mesa, Austin, and LA Cleanroom team members assisting. Folks from Corporate are finishing their 3rd long week. Industrial and Cleanroom Maintenance supervisors came full strength with equipment, tools, supplies, new washers, dryers, RO systems, valves, spare parts and more. Many times my question: "Do you miss your home plant yet?" was answered with "Wow, only now I see what we have in comparison, but don't worry boss, we will get this right too!" and off they went, proud in their Prudential Uniforms.

Thanks to all of you who supported us, sending paperwork, answering questions over the phone, sparing supplies to keep us processing these first few days and weeks. The plant, from running behind for months, in only 3 short weeks, is running a day ahead, guaranteeing complete, orderly and timely deliveries to every of our customers, no matter how large they are. We had to purchase a second Route Truck, a good thing don't you think?

The previous company did not have the financial strength of Prudential, did not have the means to order what was needed, but only what they could afford, which made it almost impossible to run. We are blessed to work for a financial strong company, one that has the means to pay for what is needed. I see this now again.

Dan, thanks for trusting and reinvesting in us. It's our pleasure.

Again, congratulations on our newest sister Portland, Plant 60. A plant already 50 team members strong, servicing with direct route service the growing North Western Markets. Go Prudential!

Stefan Schurter (10/26/92) Senior Vice President

# Training Programs

# **Professional Selling Skills® (PSS) Training Achieve Global Training**

Professional Selling Skills®provides an effective and flexible approach to learning, applying, evaluating, and continuously improving the skills that result in strong customer relationships.



#### PSS Training Virginia Attendees (*left to right*):

Robert Bossardet Jr. (08/23/10) District Sales Manager, Corporate Office, Myles Reukema (01/05/04) Director of Cleanroom Sales, Corporate Office, Nate King (05/24/04) Senior Account Executive, Austin Cleanroom Plant, Mark Estrada (04/26/10) Corporate Sales Representative, Los Angeles Plant, Peter Basham (08/19/13) Corporate Sales Representative, Las Vegas Service Center, Kristine Huey (08/19/13) Corporate Sales Representative, Irvine Plant, Rich Perry (04/30/07) Senior Account Executive, Richmond Cleanroom Plant, Ken Kappelmann (10/26/10) Account Executive, Milpitas Cleanroom Plant, Joe Tramontano (10/03/11) Account Executive, Boston Cleanroom Service Center, Dean Killion (03/06/95) Director of Sales, Corporate Office.



#### PSS Training Texas Attendees (left to right):

Dean Killion (03/06/95) Director of Sales, Corporate Office,
Bill Evans (08/20/07) District Sales Manager, Corporate Office,
Mark Staub (05/09/05) Corporate Sales Representative, Denver Service Center,
Steve Roberts (09/16/13) Corporate Sales Representative, San Antonio Service Center,
Tim Maldonado (07/02/12) Corporate Sales Representative, Austin Plant,
Raul Isassi (08/05/13) Corporate Sales Representative, San Antonio Service Center,
Chris Weston (08/05/13) Corporate Sales Representative, San Antonio Service Center,
Karolina Gonzalez (08/12/13) Corporate Sales Representative, Austin Plant,
Ted Efstathion, Jr. (03/11/13) Corporate Sales Representative, Denver Service Center,
Brian Cole (08/11/94) District Sales Manager, Corporate Office.



#### **PSS Training Riverside Attendees:**

(Front row left to right:)

Pamela Helper (02/28/11) Corporate Sales Representative, Riverside Plant, Kerri Vanderveldt (03/05/12) Corporate Sales Representative, Vista Plant, Jennifer Shearer (08/14/07) Corporate Sales Representative, Riverside Plant,

(Back row left to right:)

Jay Boyer (02/07/84) General Manager, Riverside Plant,
Tim Miller (01/05/99) Corporate Sales Representative, Vista Plant,
Ron Baublitz (09/19/94) General Manager, Carson Plant,
Kurt Jones (07/01/13) Corporate Sales Representative, Irvine Plant,
Mike Ray (08/06/07) Corporate Sales Representative, Riverside Plant,
Chris Welch (12/14/95) Regional Manager, Corporate Office,
Nick Miranda (04/16/07) Corporate Sales Representative, Indio Service Center,
Bill Evans (08/20/07) District Sales Manager, Corporate Office.



#### PSS Training Sacramento Attendees (left to right):

Bill Evans (08/20/07) District Sales Manager, Corporate Office,

Mike Whalen (07/30/12) Corporate Sales Representative, West Sacramento Service Center, Chris Miller (07/02/12) Corporate Sales Representative, West Sacramento Service Center,

David Meacham (07/23/12) Corporate Sales Representative, Milpitas Plant,

Robert Bossardet (08/23/10) District Sales Manager, Corporate Office,

Bruce Arola (12/29/97) Corporate Sales Representative Milpitas Plant,

Emma Wendt (03/05/12) Corporate Sales Representative, West Sacramento Service Center,

Dean Killion (03/06/95) Director of Sales, Corporate Office,

Winson Wong (08/11/97) Corporate Sales Representative, Milpitas Plant.

# Training Programs continued

#### **Oracle Software Team**



The Corporate Office and Irvine Plant team who upgraded the Oracle software from version R11 to R12. Thank you!

Front row (left to right):

Karen Truax (04/10/89) Business System Analyst, Patti Ward (05/03/95) Buyer, Kathy Ivester (05/23/88) Accounts Receivable Manager,

Meaghen Balaam (08/29/11) Office Clerk, Irvine Plant, Jeny Gil (11/12/12) Office Manager, Irvine Plant, Fawn Tao (07/12/95) Network Information

Back row (left to right):

Jorge Sotolongo (11/13/78) Senior System Analyst , Rob Balaam (03/28/83) Controller, Merriam Wong (07/01/91) Accounts Payable Supervisor, Jim Murray (09/02/86) Secretary/Treasurer, Prabhakar Mallampalli AT&T Project Manager, Gary De Vine (04/30/10) Plant Superintendent, Irvine Plant, Marlan Bigler (11/26/84) System Analyst, James Grady (10/16/06) PC Specialist, Hack Hughes (09/26/05) Director of MIS.

#### Cleanroom Route to Success Training Program



Mesa Cleanroom Customer Service Representatives holding their Cleanroom Route to Success Training Program certificates of completion. (left to right):

Al Magiera (02/14/00), Emmett Frederick (01/26/04), Jose Rodriguez (3/15/00).



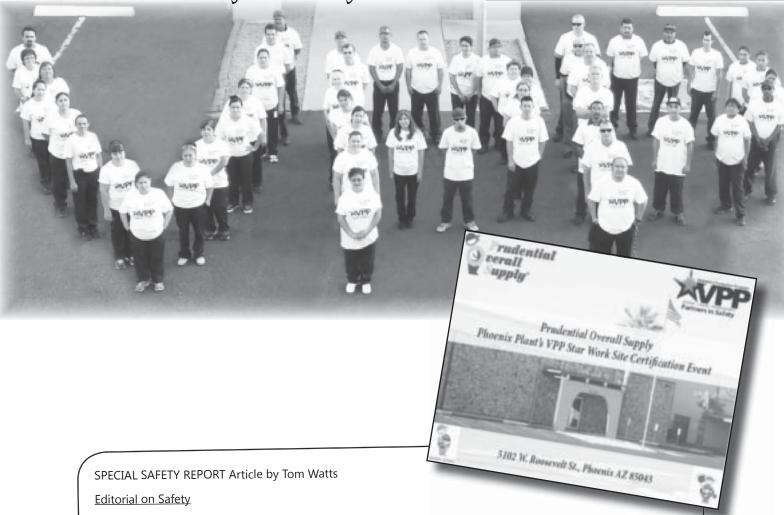
Our very first Customer Service Representatives Cleanroom Route to Success graduating class held today at the Boston Service Center. (left to right): Tom Watts (02/14/00), President, Matthew Biron (12/14/09) Customer Service Representative, **Dan Clark** (03/15/00) Chairman of the Board and Darrin Richer (12/21/09) Customer Service Representative.



Jay Smith (03/03/08) Customer Service Representative, Drew Brown (09/12/08) Customer Service Representative, Keith Mann (04/16/07) Route Manager, Kenny Lee (12/12/05) Customer Service Representative, Curtis Green (08/13/12) Line Driver, Russell West (10/31/06) Customer Service Representative, Dallas Vasquez (10/13/08) Line Driver, George Williams (08/29/11) Line Driver. George Williams (08/29/11) Line Driver,
Mike Randolph (10/18/04) Sales & Service Manager,
Casey Starr (03/19/12) Route Manager,
Marc Ryan (07/06/09) General Manager.

We take Safety Seriously at POS

#### SPECIAL SAFETY REPORT



Providing a Safe, Clean and Efficient Work Environment

Prudential Overall Supply's Mission Statement includes "Providing a Safe, Clean and Efficient Work Environment." This statement has always been important to all of us at Prudential since it helps us to focus on safety, cleanliness and efficiencies in every location. However, we felt this message wasn't defined enough to communicate the safety vision that could lead Prudential to achieve a world class safety culture.

Over five years have passed since Prudential embarked on our safety journey. The process began by engaging one of our long time partner / suppliers, Milliken & Company, who is highly regarded worldwide for their safety culture. This work led Prudential to our goal; achieve OSHA's Voluntary Protection Program's (VPP) Star site certification at all Prudential locations.

VPP enhances OSHA's mission by focusing on employee driven continuous improvement and innovation. Each Prudential site voluntarily goes above and beyond what is called for by OSHA regulations through an emphasis on management support and employee direction, worksite analysis, hazard prevention and control, and safety and health training. This yields injury and illness rates that are way below industry averages resulting in VPP sites being more competitive in the global marketplace but most importantly, far fewer employee workplace injuries.

I am proud to report that OSHA has recognized Prudential's Phoenix, Arizona laundry processing plant as a VPP Star site. Our Phoenix team has proven it possesses a superior safety and health management system that is dedicated to safeguarding its employees from injuries and illnesses both at work and at home.

The Phoenix plant is the first Prudential location to be recognized as a VPP Star site. Our vision continues to be that all Prudential locations stay on the same safety path as our Phoenix team. This achievement is the culmination of countless hours focused on ensuring that our safety and health programs are among the absolute best in any industry.

In this special safety report of Off The Cuff, we highlight each plants safety journey. Prudential, supported by our many talented people and suppliers, remains committed to safety, so each associate finishes each work day and goes home safe.

We hope you enjoy this publication, and we thank you for making safety a priority.

Tom Watts (02/14/00) President

# TRSA Magazine Article

SAFETY



Friends of Phoenix Prudential Plant Certified as VPP 'Star



Prudential has created

a work culture of safety

where everyone goes home

safe. We appreciate the

hard work that everyone

has done. It's all a result of

the employees' hard work.



#### By Dawn Rainbolt

The roulful strains of a mariachi band combined with the roar of applause during at a recent ceremony in which the Arizona Department of Occupational Health and Safety (ADOSH) recognized Prudential Overall Supply's plant in Phoenix as a Voluntary Protection Progam (VPP) "Star" site.

One staff member at the awards program on June 20 laughed, noting that at the start of the VPP certification process, Prudential managers had told staff that if the Phoenix plant could attain the prestigious VPP Star status, they'd hire a manachi band to help them celebrate.

"Safety is no accident," said
plant manager Mark Rasmussen, addressing the crowd of nearly 150 people
gathered at the Phoenist plant for a ceremony
honoring Prudential's VPP recognition. "And
our safety journey doesn't stop here, this is just
the beginning," he added.

#### BUILDING AWARENESS

The VPP Star process began over two years ago. Achieving the highest recognition available for safety from ADOSH took the combined efforts of the corporate office, local managers, agency representatives and—most importantly—the 77 employees who work at the Phoenix plant. "We realized we had a problem when we looked at the attendance and injuries, said Tom Wats, president of Prudential, to the crowd of employees, ADOSH officials, customers and guests "Getting VPP-certified was the right thing to do.

We want to send people home in the same condition they came to work."

Obtaining status as aVPPcertified facility unit easy It requires applications, inspections, new-employee training sessions across all fields, and the implementation of new safety features and procedures. Yet, the team at Prudential was determined. And after more

than two years' effort, they've earned the coveted 'Star' status. "We took management out of the picture," Watts said. "It was difficult for us to stand aside, but we realized that the local people, the managers and floor employees themselves could take control, take responsibility and take the process on."

None of this could have happened without the support, participation and determination of each employee. "At the end of the day, it's all

#### SAFETY

about the employees," said safety coordinator Aaron Elberson.
"To me, the most touching part of the ceremony was when
Maria got up and made her speech in Spanish. It shows that
they all know and they all care; it's not just a façade."

Maria Barrajas, part of the CHAMPS
(Changing Habits and Making People Safe)
committee, was one of the three committee
members who spoke during the ceremony
"Before VPP, it seemed like nobody was
concerned with safety, and most employees
weren't actively involved," she said in her
native Spanish "Since we began VPP, we
learned how to change our safety habits. I
am more conscious about my safety today,
even in my personal life."

to implement their own safety features, to discuss new ideas for improving their work environment, and to address and mitigate all safety concerns. Under CHAMPS, there are five employee-run subcommittees. Each one focuses on a dif-

ferent aspect of safety such as ergonomics and fire and safety. The committees work together to ensure safer conditions through training and awareness.

Rasmussen congratulated them, "The real heroes are the CHAMPS What a phenomenal job they've done."

"It's employee driven," said Stephanie Leibick, marketing manager for Prudential

"They're the most important part of the whole process." And that's why, of Prudential's 15 plants and 10 service centers, Phoenix was chosen. Even before the start of the VPP process, Phoenix already had a lower-than-average TCIR (Total Case Incident Rate), and the employees and managers were a solid team. Now two years later, after applying new safety programs and limiting hazards, the facility is 70% below the industry average.

### INCIDENT PATE PRODUCTES.

CHAMPS is an employee-driven group of volunteers dedicated to educating and training employees to work safely Instead of safety notices e-mailed or posted by management, CHAMPS encourages the employees themselves

(L/r) GM Mark Rasmussen (right) gets a VPP Star; below, CHAMPS celebrate.





### PREPARET STEELS

Before VPP, it seemed like

nobody was concerned

with safety, and most

employees weren't

actively involved.

On a tour of the facility, staff members proudly pointed out many of the improved safety features installed, such as antifatigue floor mats, yellow warning labels on obtruive objects, metal guards covering moving parts, easy-access emergency shut-off switches and floor-to-ceiling poles painted in red to show the location of every fire entinguisher in the plant.

As part of the certification process, ADOSH officials interviewed more that 40 employees, and according to the agency's report, every interviewee was comfortable answering questions, and reported that they felt safe in their work environment.

"What's really the big issue is how we can work together to mitigate problems and make everything safer," said Jesse Atencio, assistant director of ADOSH. The agency's report said that overall, employees seemed content with management involvement; they were visible during all aspects of the workday, but not overbearing, creating an environment where everyone felt comfortable working together. "Prudential has created a work culture of safety where everyone goes home safe. We appreciate the hard work that everyone has done. It's all a result of the employees hard work," added ADOSH representative Wilham Warren.

SAFETY

During the ceremony, two other plant employees also shared their experiences with the VPP process. "It allows us to be more aware of our surroundings," said Jason Bogar. "It's all about the leadership and confidence you see in people as they step out of their comfort zones to speak at the meetings and learn to do new things." Co-worker Alejandro Mota added, "At first, I wasn't really involved at all. As time progressed with training, I learned how to do safety audits, JSAs, and (make) recommendations. When the time came to train other employees, I felt up to the task, and confident in the training I'd received."

The ceremony concluded with Atencio presenting a commemorative flag to the employees. "The flag literally

embodies what you've done, and all of your accomplishments," he said, handing the flag to the members of CHAMPS. A framed award also was presented to Watts; every employee had signed it. The city of Phoenix also recognized Prudential with the "Friends of Phoenix Award," on behalf of all they've done to make Prudential a safer working environment.

Watts offered his thanks at the conclusion of the ceremony, "I want to congratulate all employees in Phoenix for working safely. *Todos los empleados, muchas gracias*," he added in Spanish. "We've come a long way." IS

**Dawn Rainbolt** is a summer intern for Textile Services. Contact her at drainbolt@trsa.org.

(clockwise, from top/left) A supervisor gives instructions to employees; an employee gathers garments for movement through a tunnel finisher; managers and "CHAMPS" team members show off their VPP flag from the Arizona Division of Occupational Safety and Health (ADOSH); employees feed textiles into a flatwork ironer.









# C.H.A.M.P.S.

Name	Hire Date	Job Title
Mota, Juan C.	(08/09/77)	
Gonzalez, Pedro	(10/14/96)	
Valdez, Carmen		Lead Person
Bustillo, Jorge		Lead Person
Scarlett, Maria		Lead Person
Navarro-Ayala, Hortencia		
Caballero, Vilma A.	(08/22/05)	
Guillen, Douglas B.		Truck Loader
Gurrola Gonzalez, Pablo	(06/02/08)	
Elizalde, Andrey A. Loera Medina, Jose L	(07/25/11)	
Rolando, Jose Joel	(06/19/13)	
De Razo, Maria L.		Towel Folder
Medina, Sandra P.		Towel Folder
Leyva, Sabas		Towel Folder
Trujillo, Enedina	(07/11/05)	Towel Folder
Garcia, Blanca D.		Towel Folder
Barajas, Maria D.		Towel Folder
Garcia Escorihuela, Maria		
Lane, Violet		Towel Folder
Leon, Marisol		Towel Folder
Saucedo, Adriana Cruz		Towel Folder
Contreras, Alma M. Ramirez, Leticia	(03/15/93) (11/20/95)	
Heras, Adela	(05/11/98)	
Romero, Celia S.	(06/12/00)	
Garcia, Veronica	(11/14/05)	
Ward, Tracy	(01/03/05)	
Sanchez De La Torre	(07/21/05)	
Escobedo, Laura	(02/24/10)	Presser
Dominguez, Maria E.	(03/04/13)	
Campuzano, Alisma		
Mota, Verenice	(06/10/13)	
Valdez, Florencia		Alterations
Reyes, Bertha I. Madrid, Luz		Distributor Distributor
De Torres, Carolina S.		Distributor
Kinsella, John F.		Plant Superintendent
Carrillo, Irene		Stock Room Supervisor
Reyes, Oralia R.	(08/31/00)	Stock Room Clerk
De Nunez, Abigail R.	(09/29/03)	Stock Room Clerk
Venegas, Elizabeth		Stock Room Clerk
		Maintenance Mechanic
Elizalde, Jorge		Maintenance Mechanic
Navarro, Ruben		Maintenance Supervisor
Gonzalez, Ezequiel Beavers, Troy K.		Garment Coordinator Customer Sales Representative
Burton, Kevin J.		Customer Sales Representative
Beasley, Bryant I.		Customer Sales Representative
Nguyen, David Van	(07/10/06)	Customer Sales Representative
Echevarria, Miguel A.	(12/03/07)	Customer Sales Representative
Ruan, Arnold Rene		Customer Sales Representative
Ballew, Aaron P.	(05/11/09)	Customer Sales Representative
Chacon, Dominic J.	(10/11/10)	Customer Sales Representative
Oliver, David A		Customer Sales Representative
Armstrong, Michael	(07/25/11)	Customer Sales Representative
James, Alexander F Rogers, Jeff		Customer Sales Representative Customer Sales Representative
Turino, John C.		Cust Sales Trainee
Aguirre, Fabian	(05/09/05)	Auto Mechanic
Gutierrez, Anthony		Auto Mechanic
Russo, Michael J.		Corporate Sales Representative
Hough, James A.	(01/09/06)	Corporate Sales Representative
Topete, Michael R.	(11/22/10)	Corporate Sales Representative
Bloom, Chelsea Nicole	(08/15/11)	Corporate Sales Representative
Mickle, Walter		Route Manager
Munoz, Raul	(10/06/04)	Route Manager
LaBelle, Nicholas D	(05/20/07)	Route Manager Sr. Sales & Service Manager
Schmucker, Randall Castellano, Brandon C.	(03/23/37)	Sales & Service Manager
Hull, Lydia A.		Accounts Receivables Clerk
Martinez, Josie C.		Office Manager
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### Team Leaders who helped make it all come together



**Mark Rasmussen** (04/13/09) General Manager Phoenix Plant



**Jason Bogar** (10/02/00) Sales & Service Manager C.H.A.M.P.S. Leader



**Robbie Garibay** (09/05/06) ABS Clerk C.H.A.M.P.S. Leader



Anthony Gutierrez (07/30/07) Oralia R. Reyes (08/31/00)
Auto Mechanic Stockhoom Clerk Auto Mechanic C.H.A.M.P.S. Chair



C.H.A.M.P.S. Member



Maria Barrajas (02/22/07) Towel Folder C.H.A.M.P.S. Member

The Corporate Office has been instrumental in obtaining our first VPP Certification at the Phoenix Plant. They plan for every plant to have the same certification in the years to come!



Florencia Valdez (12/05/05) Alterations C.H.A.M.P.S. Member



**Alejandro Mota** (06/06/05) C.H.A.M.P.S. Member



Left to right: **Hector Durand** (01/12/11) Safety Coordinator, Corporate Office Carmen Berrelleza (10/26/09) Senior Human Resources Manager, Corporate Office **Aaron Elberson** (02/07/11) Customer Sales Representative Safety Coordinator





PPE Sub-Committee
This sub committee is responsible for assessing the use of personal protective equipment for each employee at their jobs to keep them safe.

Left to Right:

Ruben Navarro (02/28/11) Maintenance Supervisor, Irene Carillo (10/22/01) Stock Room Supervisor, Tracy Ward (01/03/05) Presser,
Carolina De Torres (02/21/05) Distributor,
Elizabeth Venegas (03/07/11) Stock Room Clerk,
Enedina Trujillo (07/11/05) Towel Folder,
Lydia Hull (09/10/01) Accounts Receivables Clerk, Fabian Aguirre (05/09/05) Auto Mechanic, Carmen Valdez (02/21/94) Lead Person,



Soil Sort Before with Cloth Aprons

Left to Right: Vilma Caballero (08/22/05) Soil Sort, Pablos Gurrola Gonzales (06/02/08) Mats.



Pablo Gurrola Gonzales (06/02/08) Mats.

Soil Sort After with Rubber Aprons

Left to Right:

Pablos Gurrola Gonzales (06/02/08) Mats, Vilma Caballero (08/22/05) Soil Sort, Douglas B. Guillen (07/31/06) Truck Loader.

#### **Ergonomics Committee**

Is responsible for work examining how we can make our work space more efficient and safe for employees to work in.



Left to Right:

Alma Contrera (07/15/95) Presser, Jorge Elizalde (10/06/97) Maintenance, Maria D. De Razo (04/10/00) Towel Folder, Bertha Reyes (08/08/95) Distributor, Luz Madrid (09/04/96) Distributor, Leticia Ramirez (11/20/93) Presser, Fred Perez (08/22/05) Mats, Jim Hough (01/09/06) Corporate Sales Representatives, Sergio Torres (09/12/05) Supervisor, Raul Munoz (10/06/04) Route Manager.



Ergonomics Project - Before



**Ergonomics Project - After** 

# -The VPP Recognition Ceremony Begins-



On the day of the VPP ceremony, all employees, production, office staff, management and Customer Sales Representatives stopped working to enjoy a two hour lunch and flag presentation ceremony to celebrate the Phoenix Plant's VPP STAR certification. All employees were treated to lunch, dessert, entertainment from mariachis and prizes and gifts as a thank you to all employees who worked so hard at making VPP at Phoenix a reality. THANK YOU!!





Mark Rasmussen (04/13/09) General Manager, Phoenix Plant gives a warm welcome to everyone and then informs everyone of the plant safety tours, ceremony, luncheon, awards and live entertainment.







All Phoenix Plant employees participate in the safety process.



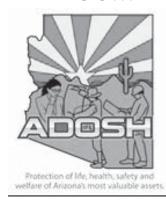


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Lunch and dessert was served to all guests.

### 

#### THANK YOU!!!





Left to right:

William Warren, Director of ADOSH

**Jessie Atencio**, Assistant Director of ADOSH

**Hector Durand** (01/12/11) Safety Coordinator

**Babak Emami**, Consultation Supervisor of ADOSH



Left to right:

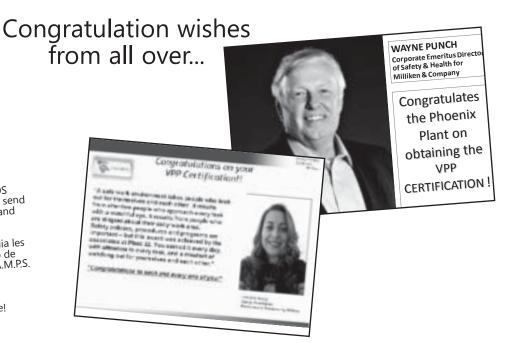
Mark Rasmussen (04/13/09) General Manager, Phoenix Plant, Tom Watts (09/08/75) President, Corporate Office, Steven Weberman, Industrial Hygienist of ADOSH, Dawn Rainbolt, Contributing Writer, TRSA, Caitlyn Mitchell, Arizona District 7 Event Representative, Jessie Antencio, Assistant Director of ADOSH, Bill Cooper, Consultant/Trainer of ADOSH, Babak Emami, Consultation Supervisor of ADOSH, William Warren Director of ADOSH.



Standing in the middle is Alex Navarro, Title (former POS Human Resources Manager) and Dreamworld Australia send their heartfelt congratulations to the entire POS Team and especially Phoenix, AZ C.H.A.M.P.S.!

Los Embajadores de Seguridad de Dreamworld Australia les envian felicitaciones de todo corazon al entero equipo de envian felicitaciones de todo corazon del equipo C.H.A.M.P.S. POS y especialmente a los miembros del equipo C.H.A.M.P.S. de la Phoenix, AZ.

So Congratulations again and keep moving forward! Una vez mas, los felicito mucho y que siguan adelante!



# Join Us on a Safety Tour — **SPECIAL SAFETY REPORT**



**Frank Rich** (01/29/90) District Sales Manager leads safety tours before the ceremony began to give everyone a glimpse of the safety process that the Phoenix plant follows every day.



One of the boards on the tour that post the safety ergonomics and fire and emergency information to follow.



Frank Rich (01/29/90) District Sales Manager discusses one of the C.H.A.M.P.S. safety booth during the tour.



(L-R): **Jeff Nelson** (08/08/89) Regional Manager and **Tom Watts** (09/08/75) President both attended from the Corporate Office.



One of the safety boards in the facility for the employees to refer to throughout the day.



A photo presentation was being shown throughout the entire event. Many other plants sent their congratulations!



Phoenix plant monthly safety banners.



A safety tour group learning more about the safety process.



The Phoenix team presented Tom Watts (09/08/75) President, the very first VPP poster to hang at the corporate office. Every Phoenix employee signed it to show their commitment to safety. They challenge each of the plants to get certified and a poster hanging at corporate office too!

Left to right front row:

Jason Bogar (10/02/00) Sales and Service Manager, Raul Munoz (10/06/04) Route Manager, Oralia Reyes (08/31/00) Stock Clerk, **Maria Barajas** (02/22/07) Towel Folder, **Josie Martinez** (12/12/01) Office Manager, Robbie Garibay (09/05/06) ABS Clerk, Florencia Valdez (12/05/05) Alterations.

Left to right back row: Nicolas LaBelle (07/25/11) Route Manager, Michael Russo (02/08/00) Corporate Sales Representative, Brandon Castellano (09/24/07) Sales and Service Manager, **Mike Topete** (11/22/10) Corporate Sales Representative, **Mark Rasmussen** (04/13/09) General Manager, **James Hough** (01/09/06) Corporate Sales Representative, **Craig Mickle** (01/18/95) Route Manager,

Aaron Elberson (02/17/10) Customer Service Safety Coordinator, Randall Schmucker (05/29/97) Sr. Sales and Service Manager, Frank Rich (01/29/90) District Sales Manager.

# Prudential offers a variety of safety products to help our customer's safety initiatives



100% FR Cotton





Cool Touch 2

#### PROTECTIVE APPAREL

Workers in virtually any industrial setting can potentially be exposed to a variety of hazards. From splashing chemicals to areas with low visibility, the proper protective apparel'is crucial in maintaining a safe and productive work environment. Prudential Overall Supply carries a wide variety of pants, work shirts, lab coats, and other apparel that will protect your workers from the everyday risks of an industrial setting.





As part of Prudential's comprehensive approach to facility services products, we carry a diverse assortment of floor mats for different situations. From wet weather safety mats to welcome mats, we have a solution to meet any of your needs. All of our mats are durable, long-lasting, and designed to make your facility safer and visually complete.

#### PROTECT YOURSELF AND OTHERS WITH SOAP AND HAND SANITIZERS

Every facility requires restroom products for either patrons or employees, and it's important to have soaps and hand sanitizers to protect everyone. Our antibacterial foam hand wash is the easiest way to clean hands. While our non-alcohol instant foam hand sanitizer kills 99.9% of most common germs that can cause disease. This foam hand sanitizer is designed to be used on clean, non-soiled hands any time where rinsing with water is not available. Benefits from alco-free vs. alco-based are nonflammable and have better skin compatibility and is safer!



























E2 FoamFresh® Sanitizer Cleanser

# Special guests and other POS plant employees join in on the fun!



(left to right): Josie Martinez (12/17/01) Office Manager, Virginia Bolivar, Customer, Jason Bogar (10/02/00) Sales & Service Manager, Olga Gutierrez, Customer and Robbie Garibay (09/05/06) ABS Clerk.



(left to right): Jason Bogar (10/02/00) Sales & Service Manager, Robbie Garibay (09/05/06) ABS Clerk and her husband Abraham.



(left to right): **Stephanie Leibick** (01/15/96) Marketing Manager, Corporate Office and **Tiffany Medina** (10/08/07) Office Clerk at the Tucson Plant joined in congratulating the Phoenix Plant.



(left to right): Aaron Elberson (02/17/11) Customer Service Safety Coordinator , Edilia Rocha (01/02/08) Lead Distribution at the Tucson Plant, Hector Durand (01/12/11) Safety Coordinator, Tiffany Medina (10/08/07) Office Clerk at the Tucson Plant and Leo Hoyas (12/01/03) Route Manager at the Tucson Plant enjoyed reviewing the safety boards that the Phoenix plant employees created.





(left to right):

**Mike Topete** (11/22/10) Corporate Sales Representative is wearing the VPP t-shirt that was handed out to all the employees during the ceremony as a token of appreciation.

**Brandon Castellano** (09/24/07) Sales & Service Manager is wearing the VPP oxford shirt that was given to management and sales departments so that they would have a team look for when guests arrive.

# **SPECIAL SAFETY REPORT** The Luncheon & Festivities....



The mariachi band entered with excitement and played all through lunch for everyone to celebrate and to enjoy what they have accomplished!



Our very own **Adela Heras** (05/11/98) Presser serenaded us with her beautiful voice! Thank you!



Lunch begins.



A barbecue feast was enjoyed by all!



Randy Schmucker (05/29/97) Sr. Sales & Service Manager serves the cake to everyone!



Enjoying the Annual Conference Awards Dinner



Of course more music and dancing!



The Prudential trucks were the perfect background! Also, each table was beautifully decorated with a centerpiece that **Robbie Garibay** (09/05/06) ABS Clerk personally decimal Nice in blacks designed! Nice job!

# Safety Training Programs -

#### **Monthly Plant Training**

### The road to VPP Certification!



The Phoenix Plant excels in utilizing the monthly safety training calendar to train all of its employees. ADOSH commended the C.H.A.M.P.S. team for covering such a diverse range of safety topics and for the quality and consistency in which the training was delivered.

#### **All New Signs**



The C.H.A.M.P.S. team carefully recognize where the hazards are in the plant and go to great lengths to see that they are properly identified with signs, stickers and posters.

#### **Back & Spine Safety Training**



Safety and health experts are often invited to perform training for our employees. Here, a physical therapist uses **Mark Rasmussen** (04/13/09) General Manager at the Phoenix Plant to demonstrate how to properly stretch the back at a "Back Safety Lifting Safety Training Program".

#### **Stretching & Ergonomics Training**



The Ergonomics Sub-committee team lead routine stretching exercises to minimize the risk of incidents associated with working in the plant.

#### **Fork Lift Training & Driving Test**





Fork lift training was improved by including a driving assessment to the classroom portion of the training. The Phoenix Plant follows ANSI B56.1-2005 safety standard of all its low lift and high lift trucks.

# More Safety Training Programs

#### **Proper Lifting Techniques**



Proper lifting training is an important and crucial element within the Phoenix Plant safety process. Lifting training is done regularly and involves objects and items common to our industry.

Fire & Emergency Safety Training



The Fire and Emergency Sub-committee developed a detailed emergency response plan that all employees practice at least twice a year to ensure a quick and effective reaction.

**Eye Wash Station Training** 



All eyewash stations are audited on a weekly basis to ensure effectiveness and reliability. One new station was added so all at-risk employees could be near one in case of an emergency.

#### **Training on Industrial Equipment**



All new employees are properly and thoroughly trained on their equipment or machine before beginning work. In addition to operational training, they are made aware of the hazards of the equipment and how to recognize if or when it is locked and tagged out.

#### **MSDS Training**



The Material Safety Data Sheets (MSDS) are reviewed on a yearly basis to inform employees of the type of chemicals used in the plant as well as information on how to react in case of exposure. Each employee carries a card to help them read a fire diamond.

MISSION STATEMENT TO IMPROVE THE

SAFETY IN THE PLANT

WARENESS, TRAIN PARTICIPATION OF IN

# VPP Path To Certification Underway At All Prudential Operating Locations...



#### Riverside, CA Plant S.T.O.P. Team

The Safety Team Of Prudential (STOP) committee was one of the first groups to trained on our safety process. While the original group has moved on to other roles within the plant, the new STOP committee looks forward to keeping people safe.



#### Carson, CA Plant C.A.R.S. Team

Carson, CA Plant C.A.R.S. leam

Committee Always Ready for Safety (C.A.R.S.) celebrated the official start of their new safety journey. The landmark occasion was instrumental in allowing the C.A.R.S. to formally introduce the new Safety Process plant-wide, so that everyone could understand that safety is everyone's responsibility from the most senior leader to the newest associate and everyone in-between.



#### Los Angeles, CA Plant P.U.S.H. Team

WEESTRA MISMOS STEP ESTA DEDICADO

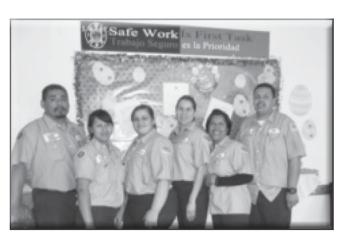
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The Prudential Utilizing Safety Habits (PUSH) committee excels at keeping its people safe. Their plant boasts one of the lowest incident rates in the company.



#### Irvine, CA Plant B.R.A.K.E.S. Team

Becoming Responsible Associates Keeping Each other Safe This name properly recognizes the committee's safety contributions and value. The Becoming Responsible Associates Keeping Each other Safe (BRAKES) committee was Prudential's first safety committee. Their name properly recognizes the group's contributions and values, while their actions lead them toward becoming VPP STAR.



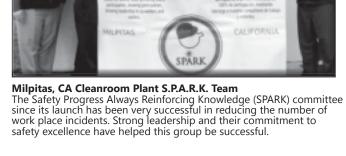
#### Fresno, CA Plant S.W.I.F.T. Team

The Safe Work is First Task (SWIFT) committee are the new kids on the block as they are currently undergoing training. They might be new, but potential is limitless.

# Empowering Prudential Employees Safety Leaders...

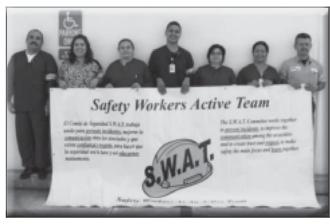


Milpitas, CA Industrial Plant S.H.I.N.E. Team
The Safety Helping Individuals Now and Everyday (SHINE)
committee's main focus is working as a team to help their co-workers
stay safe. As they work toward making positive change within their
plant, their future looks bright.





Vista, CA Plant A.L.E.R.T. Team Always Learning Education Responsibility and Team Work has officially kicked off. The special day highlighted the team's efforts to significantly elevate safety by empowering our associates through education, training and management support.



Los Angeles, CA Cleanroom Plant S.W.A.T. Team
Safety Workers as an Active Team officially kicked off their new safety journey. Since beginning their safety journey back in the S.W.A.T. has undergone a rigorous safety training and education regimen to develop their skills in identifying safety discrepancies, performing incident investigations and audits, and recommending preventive measures to reduce the potential for mishaps and injuries.



**Moorpark, CA Plant N.U.K.E.S. Team**The Never Undervalue Knowledge Essential to Safety (NUKES) committee coolly strives to keep its employees engaged and safe. Awarding their co-workers for doing the right thing and working safely has been vital to their success.



**Tucson, AZ Plant C.A.T.S. Team**The Committed Always to Safety committee has been truly committed themselves to making their plant safer. Since then, they have worked hard at living up to their mission statement that expresses their dedication to safety.

# Individual Teams...with one GOAL in mind!



"The Phoenix VPP STAR team"



Mesa, AZ Cleanroom Plant P.U.M.A.S. Team
The Prudential United Members Always Safe (PUMAS) committee started with a roar. The group has made great strides in making changes and keeping people safe.



**Albuquerque, NM Plant S.A.F.E. Team**The Safety Always For all Employees (SAFE) committee works towards raising safety awareness. They are currently on track to have zero recordable incidents for 2013.



**Austin, TX Industrial and Cleanroom G.P.S. Team**The Guardians of Prudential for safety (GPS) committee works hard at overcoming safety challenges as they strive for continuous improvement.



**Richmond, VA Cleanroom Plant R.A.M.S. Team**The Richmond Always Mindful of Safety (RAMS) committee works towards maintaining a long history of working safely at the Richmond plant. Working together as a group, they have managed to make their safe plant, even safer.

Our Service Centers are also undergoing the Safety Training!

- Indio Service Center
- Sacramento Service Center
- Prescott Service Center
- Denver Service Center
- Vegas Service Center
- El Paso Service Center
- Boston Service Center
- Central Garage Service Center

# Management Assignments



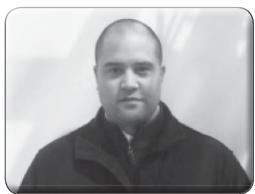
David Radmilovich (11/18/13)
Senior Director of Production, to the
Corporate Engineering team reporting
directly to Stefan Schurter (10/26/92) Sr.
Vice President. David comes with almost
13 years in Marine Corps, where he retired
as a Major. His duties included, Intelligence
Officer and Helicopter Test Pilot just to name
a few. He also comes to us with over 25
years of leadership experience, most in the
Operational, Technical and Analytical arena.
15 of those years he spend as Operations
Manager, Director of Industrial Engineering
and Senior Director of Process & Systems
Engineering with a large company in our
industry. David's main focus will be plant
operations, maintaining quality processes
while reducing costs, allowing us all to meet
or exceed our profit goals.



Ira Jacobs (04/15/13)
Senior Manager of Engineering at the
Corporate Office with initial emphasis on
stockrooms and special projects. Ira brings
thirty five, yes 35, years of industry
experience with him. 10 years he spent as a
General Manager, in cleanroom and
industrial, 25 years with various projects in
Engineering.



Kwangee (KG) Lee (09/16/02) has accepted the responsibility as General Manager for the Milpitas Industrial facility. KG is originally from Malaysia but moved to the United States to finish his education and start his career. He received his BS degree from Southern Illinois University and moved to the west coast. KG was hired in August of 2002 to participate in the MPTP program in Milpitas. After finishing his orientation, he spent time in all facets of the business including sales, service and production in both the industrial facility as well as the cleanroom facility. He has spent time on both sides of the business as a Sales & Service Manager and has proven himself as a successful leader in both. His dual experience will be a great asset to help us grow our business in the Bay area.



Phillip Kramer (10/21/13) has been promoted to Assistant General Manager of our newest Cleanroom Plant in the Portland, Oregon area. Phillip originally joined Prudential in 2009 as Sales & Service Manager supporting the Portland Service Center. Phillip was also extremely helpful to the Milpitas team during the 2009 Cleanroom acquisitions. Phillip holds a degree in Sociology from University of Oregon (go Ducks), and before moving to Oregon, Phillip was the General Manager for an Industrial Laundry for 5 years, on the beautiful island of Maui. Philip is married to his wife Lindsey for 13 years and has two kids.



Joshua Miller (09/12/11)
has been promoted to Sales and Service
Manager at the Milpitas Cleanroom Plant.
Joshua started with POS in 2011 as Route
Manager for the Cleanroom division. In
2013, Joshua chose to expand his knowledge
and experience by transferring to Milpitas
Industrial (Plant 9). Joshua has done a
tremendous job learning both the
Cleanroom and the Industrial side of the
laundry business, and has decided to take
the next step with the Cleanroom Division.
He attended San Diego State University and
earned his Bachelor's Degree in Psychology.
Joshua has been married to his wife Allie for
4 ½ years, and they have a 6 month old son
Logan. He is a hardcore SF Giants and SF
49er fan and enjoys watching the teams win
championships. He also loves to travel and
experience new places with his family.



Rafael Gonzalez (12/02/13) comes to us with a background in pharmaceutical sales and has ranked within the top 10% of sales producers nationwide. He was born in the Midwest and was raised in East Chicago. Rafael graduated from Purdue University with a Bachelors in Kinesiology. In his personal time, Rafael loves to be active by hiking, running, and going to the gym. He has been living in California for about 8 years now and enjoys photography. Being raised in Chicago, Rafael is also a fan of the Cubs, the Bears, and the Bulls.

# Management Assignments



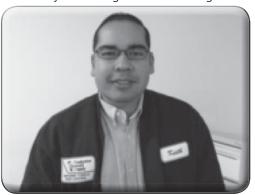
Casey Starr (03/19/12) has accepted the position of Route Manager in Richmond Virginia. Casey started in the MPTP program in March of 2012 shortly after graduating from Virginia Commonwealth University with a degree in Advertising.



**Able Castaneda** (2/22/10) was promoted to Route Manager in the El Paso Service Center.



**Aaron Ballew** (05/11/09) was promoted to Route Manager in the Denver Service Center.



**Keith Ortega** (09/24/2012) was promoted from MPTP to Route Manager at Carson.



Rose Graber (08/01/13) accepted the position of Quality Assurance Manager at the Corporate Office reporting to Dianne Knitter (09/20/04) Director of Quality Assurance



**Kevin Diec** (04/03/13) was promoted to Quality Assurance Supervisor at Los Angeles Cleanroom Plant.

# Did you Hear the News?

### 40 Years!



David Monjarraz (09/17/73) celebrated his big 40th anniversary as Laundry Worker at the Chula Vista Plant. He celebrated with Bryan Harris (07/31/00) General Manager, Chula Vista Plant and employees.

# Anniversaries 35 Years!



Nena Corral (07/31/78) celebrated her 35th anniversary as Plant Superintendent at the Chula Vista Plant. She celebrated with Bryan Harris (07/31/00) General Manager, Chula Vista Plant and employees.

### 35 Years!



Jorge Sotolongo (11/13/78) celebrated his big 35th anniversary as Senior System Analyst at the Corporate Office. He celebrated with a beautiful cake with his POS family.

#### **More Anniversaries**

#### 25 Years!



Mitch Cummins (07/21/80) General Manager at the Tucson Plant presents a 25th anniversary watch to Art Delgado, Assistant General Manager (06/06/98).

#### 25 Years!



**Desi Toler** (10/12/88) Plant Superintendent receives her 25 year watch from **Mitch Cummins** (07/21/80) General Manager at the Tucson Plant

#### 20 Years!



Mike Armenta (10/4/93) Stockroom Manager receives his 20 year pin from Mitch Cummins (07/21/80) General Manager at the Tucson Plant

### Retirees



**Dan Ellison** (12/19/84) had a retirement party on October 11th, 2013. Dan is a 29 year employee that started with POS in the towel department and moved up to Customer Sales Representative at the Tucson Plant. **Mitch Cummins** (07/21/80) General Manager at the Tucson Plant presents Dan his gifts and beautiful cake.



Ronald Lemus (06/30/86) Maintenance Mechanic retired after 27 years at he Los Angeles Plant. The plant threw him a party and gifts with cake! Enjoy your retirement.



Louis Martinez (11/10/98)
Washer retired from the Fresno
Plant this year. He celebrated
with a luncheon with his Fresno
Plant POS family. Enjoy your
retirement!



**Juana Alvarado** (11/13/00) Laundry Worker, retired from the Los Angeles Cleanroom Plant with a nice party with all her PCS family. Thank you for your commitment to PCS all these years!

### Congratulations! -



**Donald Pyne** (04/22/13) MPTP welcomes his precious baby daughter!

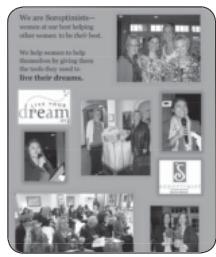


**Bryan Harris** (07/31/00) General Manager at the Chula Vista Plant welcomed their new baby boy to their family!



**Kyle Stowers** (04/06/09) Customer Service Representative at the Austin Cleanroom Plant welcomes his precious daughter!

# Special Events Attended



The Chula Vista Plant sponsored the Soroptimist event.



(left to right): Anthony Frumusa (03/02/09) District Sales Manager, Jeff Gross (01/14/13) Corporate Sales Representative at Las Vegas Service Center and Chad Royal (07/12/10) Sales & Service Manager at Las Vegas Service Center work the POS booth at the Specialty Equipment Market Association (SEMA) Automotive tradeshow in Las Vegas this year!



Our Corporate Sales Representatives are busy with potential customers at the Western Food Show held in Los Angeles, CA this year. Next year it will be in Anaheim!



(left to right): Rich Perry (04/30/07) Senior Account Executive, Joe Tramontano (10/03/11) Account Executive at the Boston Cleanroom Service Center and Myles Reukema (01/05/04) Director of Cleanroom Sales at the Corporate Office work the PCS booth at the Interphex tradeshow in New York, NY this year!

# **Customer News**



Astrogenetix division of Astrotech is the first biotech developing drugs in space! Astrotech one of our customers in Florida and California which is serviced by our Prudential Cleanroom Services Richmond Cleanroom at ASO processing facility in Titusville, FL and soon our Cleanroom location in Los Angeles, California at Vandenberg AFB.

NASA completes first part of Webb Telescope's 'Eye Surgery' operation Engineers in the cleanroom at NASA's Goddard Space Flight Center are working to implant part of the eyes of the James Webb Space Telescope. They are all wearing Prudential Cleanroom Services apparel which is serviced from our Richmond, Virginia location.

# Citizenship -



"Esperanza" Maria Ovalle De Rodriguez (11/25/03) received her citizenship! Congratulations!

## OAA Recognition



(left to right): Chris Welch (12/14/95) Regional Manager, Nicole Palmer (08/19/09) General Manager at the Fresno Plant, Marc O'Leary (12/07/77) Regional Vice President celebrate Nicole's first Outstanding Achievement Award (OAA) after just her first year as a General Manager and Fresno's first OAA in years and years! Thank you for your leadership Nicole.

### Tuition Reimbursement Program



Veronica Caldera (08/22/11) Distribution lead Person at the Mesa Cleanroom Plant using Prudential's Tuition Reimbursement program to earn her GED. Juan Johnson (01/26/98) General Manager at the Mesa Cleanroom Plant presents a letter to Veronica from Tom Watts (09/08/75) President who is acknowledging Veronica's commitment. We in Mesa are also very proud of Veronica with her dedication in accomplishing her goals. We encourage more employees to take advantage of this benefit. This benefit is inline with Prudential's Mission to assist employees to reach their full potential. Congratulations Veronica and thank you for leading in example for the Mesa team.

Los Angeles Cleanroom held an open house and Halloween Party on October 26, 2013.

Above (left to right): Sandra Sepulveda (09/21/11) Plant Superintendant, Rosa Vasquez (01/28/08) Assistant General Manager Sandra Lieu (07/11/11) General Manager at the Los Angeles Cleanroom Plant

### Halloween Fun!



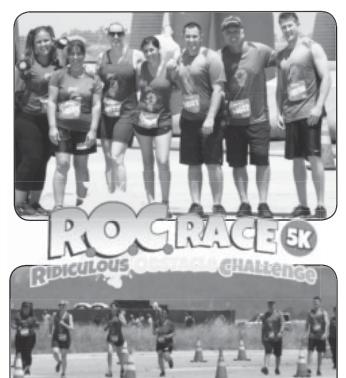
One of our customers, HM Electronics in Poway CA, was updating their employee safety videos and chose a zombie theme. They wanted it to be authentic and so we provided some old coats that matched what they use at their account for the video.



Mesa Stockroom Department ready for TRICK OR TREAT

Rafael Munoz (03/17/2010) Stock Room Clerk
Billy LaFountain (02/13/2012) Stock Room Supervisor
Lourdes Vargas (10/20/1997) Stock Room Clerk
Jesus Garibay (03/13/2007) Stock Room Clerk
Reyna Buck (12/20/2010) Stock Room Clerk
Maria Rivera (03/10/2008) Stock Room Clerk
Maria Villagran (11/06/2009) Stock Room Clerk
Rebecca Koury (11/06/2009) Plant Superintendent

#### Ready. Set. Go!!!



Our employees took the plunge and finished the ROC race in Irvine, CA this summer! Way to go guys! (left to right):

**Clarissa Corona** (03/26/07) Receptionist, Corporate Office

**Eva Cesario** (01/09/89) Direct Sales Administrator, Corporate Office

**Shawna Bowen** (03/31/08) Executive Administrator, Corporate Office

**Johanna Kalert** (09/01/05) ABS Cleanroom Lead, Corporate Office

**Joe Perry** (08/25/08) Sales & Service Manager, Irvine Plant

**Jeff Nelson** (08/08/89) Regional Manager, Corporate Office

Michael Warn (01/07/08) Sales & Service Manager, Irvine Plant



# Best Seller!

The Return of the Dragons Hidden Magic Volume I by **Kenneth Kappelmann** 

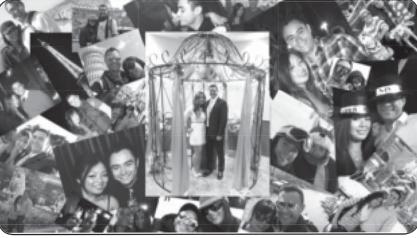
Our very own **Ken Kappelmann** (10/26/10) Account Executive at the Milpitas Cleanroom Plant has written a book that was picked up by a publishing company – Tate Publishing - the link to the book is below

It was officially released on July 23rd, 2013 where it is available in bookstores, Kindle, Amazon, etc. He has just worked out an agreement where an additional \$8.00 per book has been added to the retail price and this money is going 100% to the families affected by the bombings in the Boston Marathon. The charity being used is The One Fund Boston which was set up by the Governor of Massachusetts and the Mayor of Boston.

To Learn more: http://www.tatepublishing.com/bookstore/book.php?w=978-1-62295-471-1



Wedding bells rang. **Sylvia Williams (formerly Sagarnaga)** (03/20/02) Stock Room Manager, Fresno Plant was married to Brett Williams on July 13, 2013 in Rancho Cucamonga, CA. They have been together for over 12 years.



Congratulations to Jon Marts (05/30/00) Sales & Service Manager, Carson Plant and Sandra Lieu (07/11/11) General Manager, Los Angeles Cleanroom Plant were married on a lucky day...11/12/13!

From: Tom Jacobson

Sent: Wednesday, October 02, 2013 3:43 PM

To: Lee Terry

Subject: Shalen Nair

Lee the guys came into today and put up the towel holders and soap dispensers. There was a guy named Shalen Nair that was helping do the job. As he was leaving he handed me a 100 dollar bill that he said he found in the bathroom. I can't believe how honest this guy was. I would say 99% of the population would have stuck it in their pocket. I do believe the money was mine as it's the rest room in the sales hanger that I use. I would like you to forward this email to his boss and tell him what a great thing that he did. He's deserves some credit. I tried to give him 20 bucks as a reward and he wouldn't take. Prudential better hang on to this guy. Thanks for the great service.

Tom Jacobson President Tom's Aircraft Maintenance, Inc.

Lee Terry (05/09/88) Environmental & Safety Director, Corporate Office and Shalen Nair (12/01/97) Route Manager, Carson Plant.

From: Hildur Vera

Sent: Wednesday, May 29, 2013 2:55 PM

To: Sergio Lopez (P05)

Subject: Complements for services performed to this company.

We would like to thank Sergio Lopez for the great years of service he has provided to our company. He and his team of Victor Covarrubias and Dan Maurer have shown excellent customer service skills. They have responded to our questions and needs in a timely and professional manner. We have been a loyal customer to Prudential for 18 years thanks to the great efforts of people like Sergio, Victor and Dan. We are sad to hear that Sergio will be leaving the Commerce facility but wish him all the best in his future endeavors with

Sincerely,

Parsec, Inc.

Commerce, CA 90040

—From the Prudential Mail Bag...-

America: General Manager 1.O. Box #11210

To Whom It May Concern: Regarding Customer No. 65277-00, Turrence Auto Repair

I have long wanted to send a Thank You Very Much note to the team that has made my job easier with your great eastener service. We are a small business with between ten and lifteen employees at any time. Some white shirts, some blue, pants of even more colors, jackets, floor mats, hand soop, hand and shop towels. These things get door and with very little effort on my part. Our driver Richard Fanik has been treated like an employee here as he knows all the staff well.

This note is to especially Thank Jaime Miramontes, our Sales & Service Manager for being so attentive to our needs. He calls on a regular basis to see how things my going. When he corner to the shop to visit he looks at the condition of our uniforms and offers replacement pieces when things start to look a little worn. Jaime has made my Job easier because there is nobody coming into my office with complaints about we are too low on rags, or my shirt didn't get repaired when I put the tag on it. I know this seems like a little thing, but it could be so draining to have problems with uniforms and time sucking trying to make everyone happy. Because of Jame's concerns, dedication and manager skills I've witnessed, it has to be refreshing to have him in such an important job. Customer relations are not for everyone, but given the chance to work with him makes my days better. Thank You Jaime.

Vous customer of 14 years now

Jaime Miramontes (09/25/06) Sales & Service Manager, Carson Plant

> Riverside Plant's **Sergio Lopez** (07/24/06) Sales & Service Manager, Victor Covarrubias (09/10/92) Wholesale Customer Sales Representative and **Dan Maurer** (06/27/83) Customer Sales Representative.

# From the Prudential Mail Bag...



November 20, 2013

# Letter of Recommendation

Adrian Isovic is Purdentials' Route Rep here at Pacific Coast Producers in Lodi, CA. He is responsible for three accounts on a weekly basis, as well as, a total of seven on a bi-weekly basis. The gay is GREAT! Everything from his service to his attitude is second to none. When I first met him, prior to signing with POS, he prorrised me that he would take care of all of our needs. And, he has. He has gone above and beyond the definition of Supreme Customer Service. At times, I forget we have a uniform company. Which is awescene compared to our last uniform vendor. Adnas is an asset to POS. I'm very glad we want with Prudential. I hope they keep him happy. People like him are hard to find.

Thank you for your time.

Nasser 'Mo' Abdullah Superintendent Pacific Coast Producers

**Adnan Isovic** (02/16/09) Customer Sales Representative, West Sacramento Service Center.

No one tells Prudential's story of customer loyalty better than CLA-VAL with over 50 years of documented Prudential service and friendship.



Since 1936, CLA-VAL has produced the world's highest quality automatic control valves for a diverse array of industries. Beginning with just five employees in South Pasadena, CLA-VAL has earned a reputation for excellence around the world, now employing hundreds in its nine U.S. and European facilities.

Prudential Overall Supply has grown with CLA-VAL over the years; supplying uniforms, towels and floor mats to its headquarters in Costa Mesa and to additional CLA-VAL facilities throughout Southern California. CLA-VAL Manager Michael Castaldo has been there for most of this time. Michael started at CLA-VAL in 1955 and fondly remembers Prudential CSR Dick Vosburgh who served CLA-VAL from 1966 through 2000 when Dick retired from Prudential. In commenting on the CLA-VAL - Prudential half century relationship Michael simply states that "Prudential's service has been outstanding!"

**Irvine Plant Team.** 



# THOMPSON VACUUM-PRESSURE UNITS

luly 30, 2013

TO: WHOM THIS MAY CONCERN

Please accept this letter of reference on behalf of our wesdor. Prudential Overall Supply.

My name is Mary Barrasa and I am the accounting department for Thompson Tank, Inc. and am also responsible for all transactions with Productful Overall Supply Co. I personally semployment and 18 + years at my previous employment and 18 + years at my previous employment.

When I first started working for Thompson Tank, Inc., Ameripride was the uniform company that we were under contract with. Invoking was a classiter and discrepancies were not being death with. Galls and e-mails were not being responded to. Serval months passed and we gave written notice of our desire to end our contract with this vendor; it was then that we bound from our rep's manager. By this time we had begun looking for a new uniform company.

The name Productial Overall Supply was mentioned as a possible new vendor for our uniform and shop needs. When this vendor was chosen I was extremely happy because I knew that the relationship between customer and wooder woods be a great one, and I am not wrong. Though, as I said, Thompson Tank, Inc. has only been with Productial Overal Supply four months, we are looking forward to a lifelong business relationship with this avenuence vendor.

There isn't enough time or paper for one to let anyone know bronderful a vendor Pradential Overall Supply Co. is. The Service Department and Mark Estrada, our Sales Representative have made disenselves readily available when a concern needs to be adfrased, and address it they do, and absoyn to our satisfaction. Mr. Due Clark, President of Pradential Overall sets a high standard by example, one that I have witnessed through the years that I have dealt with the staff at Pradential Overall Supply.

Prodential Overall Supply Co. will be a vendor you will be proud to call a professed vendor. Should you like to discuss this by phose you may reach see at: (\$62) 869-7711 and/or e-mail at: mbarrasa@thompsontank.com.

Sincerely, Harrason Mary Barrason Mary Barrason Accounting Department

**Mark Estrada** (04/26/10) Corporate Sales Representative, Los Angeles Industrial Plant, **Dan Clark** (09/23/68) Chairman of the Board.

#### Good Morning Joe,

I recently learned about the exciting news of your renewing one of our long term customers; CLA-VAL in Costa Mesa, CA who has been a customer of Prudential Overall Supply now approaching 60 years.

The Irvine plant has a long history of providing outstanding product quality AND service to our customers and this is no doubt the cornerstone of why CLA-VAL has chosen Prudential Overall Supply for over a half century.

I want to personally congratulate you and the Irvine team on the outstanding service that all of you have provided to CLA-VAL. I know that retired CSR Dick Vosburg (who I worked with years ago) and who personally served CLA-VAL for 34 years would be proud of you and your team, as we all are.

Attached is a picture of a letter from CLA-VAL to us in 2007 from the special edition Silver Anniversary 75th edition Off-the-Cuff that I thought you would enjoy reading.

I also wanted to forward this to entire team within Prudential as a testament of when we take care of our customers they will honor us with their continued business, and their loyalty.

Best Regards,

Marc O'Leary | Regional Vice President | Prudential Cleanroom Services | Prudential Overall Supply

Joe Perry (08/25/08) Sales & Service Manager, Irvine Plant, Marc O'Leary (12/07/77) Regional Vice President, Corporate Office.

# From the Prudential Mail Bag.

From: Vang, Josephine Sent: Tuesday, October 01, 2013 12:47 PM To: Ashley Carroll Subject: RE: Prudential follow up

I appreciate you reaching out to me. Service from Prudential has been I appreciate you reaching out to me. Service from Prudential has been great! We've been very pleased, so I don't feel there is a need to discuss service at this time. I just have to say a huge "Thank You" to Craig for making the entire uniforms process so much easier for me to manage and track

Anyway, I hope you enjoy your stay in California the next couple of days.

Josephine Vang HR Lead Innovative People Redefining Print Quad/Graphics Merced, California www.QG.com

Ashley Carroll (05/14/07) Key Account Manager, Corporate Office, Craig Jorgensen (07/09/12) Customer Sales Representative, Fresno Plant.

From: Larrie.L.Osuna Sent: Monday, October 07, 2013 3:42 PM To: Ashley Carroll Cc: Nicole Palmer (GM P08) Subject: Acknowledgment

Hello Ashley and Nicole,

Just wanted to take the time to let you know that I have had excellent service with David Nieto, Alejandra Olivarez, and Jeff Craddock.

They are quick to respond to me, letting me know they have received my inquiry or request. They are all very personable and a pleasure to work with. They are also very reliable taking care of issues quickly and letting me know when the issue is resolved.

Thank you,

LARRIE OSUNA Continuing Care Department

Ashley Carroll (05/14/07) Key Account Manager, Corporate Office and Nicole Palmer (08/19/09) General Manager, Fresno Plant David Nieto (10/11/10) Route Manager, Fresno Plant, Alejandra Olivarez (08/22/12) Laundry Worker, Fresno Plant, Jeff Craddock (12/18/12) Sales & Service Manager, Fresno Plant.

From: JoAnn Ross Sent: Friday, July 26, 2013 3:40 PM To: Sandra Lieu (GM P15) Cc: Marc O'Leary Subject: Commendation: Rosa Vasquez for Excellent Customer Support

Hello Ms. Lieu.

Attached is my commendation letter addressing Rosa Vasquez' excellent Customer Service to Lucix through the years since Lucix came on board as a Customer of Prudential Cleanroom Services.

She always responds to our questions quickly and very professional.

We appreciate Rosa's valued support!

Thank you and best regards,

JoAnn Ross

Deputy Director, Quality Assurance

Lucix Corporation

Rosa Vasquez (01/28/08) Assistant General Manager, Los Angeles Cleanroom Plant, Sandra Lieu (07/11/11) General Manager, Los Angeles Cleanroom Plant and Marc O'Leary (12/07/77) Regional Vice President, Corporate Office.

From: Handley, Cheryl (ES) Sent: Tuesday, May 28, 2013 11:30 AM To: Rich Perry

Subject: Northrop Grumman #4403410

Hi Rich -

I just received the latest Off-the-Cuff POS publication and upon reviewing it I noticed your multiple awards: President's Club, Dan Clark, and Annual Clean Pro! I wanted to make sure that I took the time to send my congratulations to you on these awards as they are a testament

It has been almost three years now that you and I met to discuss the possibility of Northrop Grumman (ATL) switching services to Prudential Cleanroom Services for meeting our cleanroom garment needs. I have to say that the decision I made was a good one. Not only was the transition seamless, but the superior customer service provided by Prudential over the last three years has been outstanding. Be it garment deliveries (Russell), invoice issues (Keith), or account follow up/visits (Mike), I could not ask for a better team. Such a commitment to great customer service is to be commended. With a commitment such as this, it is a pleasure

Cheryl Handley NORTHROP GRUMMAN CORPORATION ATL Production Material Control Mgr.

Rich Perry (04/30/07) Senior Account Executive, Richmond Cleanroom Plant, Russell West (10/31/06) Customer Service Representative, Keith Mann (04/16/07) Route Manager and Michael Randolph (10/18/04) Sales & Service Manager, Richmond Cleanroom Plant.



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# Prudential's First Voluntary Protection Program (VPP) Certification for Safety goes to...





#### SERVICE, INTEGRITY, TRADITION,

Since 1932, Prudential Overall Supply has provided best-in-class solutions for businesses with our uniform and textile programs. We provide our customers with the best possible products and service at a fair price, today and into the future