



FF-THE-CUFF

WHAT'S INSIDE:

- Prudential Celebrates 91 Years!
- Outstanding Achievement Awards
- Annual Award Winners
- Annual Sales Conference and Awards
- \$19.32 Club Recognition
- New Assignments and Promotions
- Anniversary Celebrations
- Retirements
- Training Programs
- What's Happening Around Prudential?



FEATURING:

VISTA, CA INDUSTRIAL PLANT & CHULA VISTA, CA SERVICE CENTER



A PUBLICATION OF



HAPPY 91ST ANNIVERSARY PRUDENTIAL!



PRUDENTIAL AT 91: GROWING STRONGER



*A Family Company Since
April 11, 1932*



Celebrating our:

- **Customers**
- **Employees**
- **Suppliers**



April 11th, 2023 – Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, is celebrating its 91st anniversary. Founded by John D Clark in 1932, Prudential has grown from a one-man operation to a national brand serving customers throughout North America.

Prudential's third generation CEO, John Clark comments, "Our team looks forward, but never forgets that Prudential was founded during the Great Depression. Through numerous economic recessions and challenging world events, Prudential has flourished over our 91-year history. Achieving what few companies have ever been able to achieve: national growth, dedicated employees, over 28,000 customers, and we continue to reinvent the company by expanding and diversifying our offering."

John continues, "We thank every supplier for their dependability, every customer for the trust they instill in Prudential, and we are ever grateful to each employee for their hard work and effort, so that we can best serve our customers."

To all of our locations who celebrated our 91st anniversary, Thank you for your help to make this special for all of our employees, customer and suppliers.

THANK YOU FOR YOUR HARD WORK, BUSINESS AND SUPPLIER RELATIONSHIPS

Dan Clark,
Chairman of the Board



John Clark,
Chief Executive Officer

OUR MISSION

Prudential Overall Supply is committed to excellence in:

1. Delivering quality service and products that meet or exceed customer requirements and earn customer satisfaction.
2. Developing all team members to achieve their full potential.
3. Providing a safe, clean and efficient work environment.
4. Conducting all business relationships with integrity.

As we accomplish this, we will grow, retain our customers and prosper.

FEATURED PLANT - VISTA, CA



VISTA INDUSTRIAL PLANT

2485 ASH ST.
VISTA, CA 92081
(760) 727-7163

YEAR OPENED: 1989

CURRENT NUMBER OF EMPLOYEES: 106

CURRENT NUMBER OF ROUTES: 11



MARK ELBERSON (02/16/1988)
General Manager

Mark first learned about Prudential Overall Supply through his father who also worked for the company as a CSR, at the Cerritos and Riverside Plants. Mark's first job with Prudential was at the Van Nuys plant in production when he was only 16 years old. In 1988, he started his journey as CSR and never looked back. Mark has worked his way to the top and has been a General Manager in every industrial Plant in Southern California. He has been the General Manager at the Vista and Chula Vista Plants for the past seven years. Mark loves Chinese food and there is not a chocolate chip cookie he would turn down. He enjoys going to the movies every Sunday morning. So, if you want to talk about current cinema, Mark is the man. On the weekends he also enjoys doing work around the house, and spending time with his twelve grandkids and one great grandchild.



PAMELA REDMAN (11/29/2021)
Office Manager

Pamela was born in Santa Clarita, CA and graduated from California Lutheran University where she was recruited to play volleyball. After graduating with a BA in Communications, she went on to earn a second BA in Digital Imaging from Brooks Institute of Photography. She currently lives in Escondido with her husband, and dogs Harley & Quinn. In

her free time, she enjoys hiking with her dogs, sewing, painting, and catching up on her tv shows. She loves living in North County because she is now closer to San Diego Comic Con, which she has attended the past 12 years.



ARACELI CONTRERAS (02/25/2014)
Senior Office Clerk

Araceli Contreras started with Prudential in the stockroom completing work orders in 2014. She was then promoted to garment coordinator managing one of the biggest accounts Plant 13 carries, the San Diego Zoo and Safari Park in 2015. Three years later, Araceli was then again promoted to Office Clerk and most recently was promoted to Senior Office Clerk. Araceli is married and has three children, Uziel (7), Edson (4) and Nataly (9 months). In her spare time, she enjoys watching her two boys and husband play soccer. She enjoys watching movies and spending quality time with her husband Erick and kids.



JARELI BALTARAZ (05/04/2018)
Senior Office Clerk

Jareli has been part of Prudential Family since 2018 as an Office Clerk. Some things she enjoys doing are spending time with her family and taking walks on the beach. She also loves to go out and try new places to eat.



ADILENE SALIGAN (12/01/2021)
Office Clerk

Adilene loves to dance and listen to music. Adie has a 2-year-old daughter named Bella Zaireth, who is her motivation to look forward to life and their future. Her mom Araceli Saligan works out in production in the soil sort department and is the one who referred her. They both have the same personalities, always happy. Adilene has earned the nickname "the On-Boarding Queen" for her exceptional ability to help new employees acclimate to their new surroundings and feel at home. She takes it upon herself to give each new hire a comprehensive tour of the workplace and introduce them to all the various departments. Her welcoming spirit and genuine care for her colleagues has made her an essential figure in the POS community.



JENNY HERNANDEZ (08/15/2022)
Office Clerk

Jenny started working at Prudential in August of 2022. She was working in Production for about 3 months before she was quickly promoted to the front office as Office Clerk. She likes working with the girls in front who make work really lively and delightful. Jenny is also happy to be working with her mom, Laura Gonzalez, who works in Production. During her lunch she likes to read to pass time and loves to draw whenever she can. For someone who's introverted, Jenny lives for doing spontaneous and outgoing activities.

WHAT A GREAT TEAM!

The date of hire is listed after each employee name throughout Off-the-Cuff

A Publication of Prudential Overall Supply - Dedicated to the improvement of employee morale and the broadening of customer relationships.

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LAYOUT & DESIGN: Stephanie Leibick, Marketing Manager

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FEATURED PLANT - VISTA, CA



ROGELIO LEMUS (06/13/1990)
Plant Manager

Rogelio started with the company in 1990 as a Custodian, and after 3 short months he moved up to Soil Sort. Then he went from re-framing and unframing dust mops, to building flat good routes and mat routes. In 1994, Rogelio was promoted to Assistant Supervisor, then to Production Supervisor, then to Assistant Plant Superintendent. Then in late 2016 he was promoted to Production Manager and in May of 2017, he was promoted again to the Plant Manager at the Vista, CA plant. Rogelio is a Master Guide on Path Finders at his church. He also enjoys camping out, hiking, canoeing, and going to the gym. Rogelio loves spending time with his family and exploring new restaurants in the Carlsbad and Oceanside areas.



JAIME OSORIO (08/31/2009)
Sales & Service Manager

Jaime started his Career with Prudential Overall Supply on August 31, 2009, as a CSR in the Riverside Plant. Jaime oversaw one of the biggest key accounts for eleven years as well as running and growing a full route where Jaime consistently made 1932 club. Jaime would often help train new CSR's and help fellow new hires with advice in all aspects of service and sales. Making his new position a perfect fit. Jaime is currently in first place at plant 13 for Steak & Beans and has ranked in the top 3 spots for the last 5 weeks.

In April 2022, Jaime was promoted to Production Manager at the Vista Plant, where he quickly adapted and excelled in his new position. His main functions were to oversee the complete process of receiving, sorting, washing, and shipping the towels for the Vista, Chula Vista, Riverside, Carson, Commerce, and Irvine plants. He was also responsible for updating and setting short term goals at the PPOH Board every two hours, while maintaining a great and open relationship with all Plant and Production Managers.

Jaime and his wife Elena are grateful to be close to their two daughters Breanne and Laura, who both reside in North County San Diego where they attended college (CSUSM and SDSU). Coincidentally, Breanne lives two exits down from the Vista plant. In Jaime's free time he is either riding or working on his mountain bikes, and of course watching movies in his Man Cave.



JESUS HERNANDEZ (07/27/2015)
Route Manager

Jesus "Baby J" has been with Prudential since July 2015. He started working here at the age of 18. He worked in production for 2 years and soon after became a customer sales representative for 5 years. Baby J recently got promoted to Route Manager at the beginning of the year. He has two beautiful kids whom he loves with all his heart, Jaylah- 6 and Joseph- 4. On his free time, he loves spending time with family and going to baseball/football games. Go San Diego Padres! Bolt Up!



LAWSON HALL (06/17/2022)
Sales & Service Manager

Lawson started his career with Prudential in June as an MPTP at Plant 4 in Carson. Immediately, he knew he wanted to grow with Prudential after spending time in production, on route, and receiving management training. Lawson is a former college athlete who played football at the University of Nevada, where he earned his B.S. in Finance/Economics and a Master's in Business Administration. Being a two-year team captain and completing his graduate-level courses, Lawson will use his leadership skills and gained knowledge to help keep Prudential trending in the right direction. In his spare time, he enjoys going to the gym, relaxing at the beach, and spending quality time with friends and family. He also likes playing video games, watching his favorite shows and movies, and exploring new restaurants. A fun fact about Lawson is that he can play five different instruments: piano, clarinet, flute, snare drum, and violin.



NICOLE GUARNOTTA (03/20/2017)
Corporate Sales Representative

Nicole is a San Diego native. She graduated from SDSU back when it was considered a party school, and she made it out with a BA in Liberal Studies and a minor in Business.

Nicole just celebrated her 6th anniversary with Prudential in March and says she still loves her job every day. She has a 15-year-old daughter who is going to the same high school she attended way back in the 90's. She loves spending time with her daughter and her friends, watching too much tv, and exploring different places around California.



BILL EVANS (08/20/2007)
District Sales Manager

Bill Evans has an extensive background in customer service. Bill has received multiple President's Club and DSM of the year awards. In his free time, he enjoys fishing, paddle boarding, and kayaking. During football season, he is rooting for the Tennessee Titans. An interesting fact about Bill is, before Prudential his business was in the Guinness Book of World Records.



SCOTT CHAFIN (12/13/1999)
Sr. Corporate Sales Representative

Scott has worked with Prudential since 1999. He started with the company as an MPTP and quickly moved over to Corporate Sales in Irvine. After 2 years in Corporate Sales, it was time for a new challenge and Scott was promoted to District Sales Manager and held that position for 5 years. Wanting to grow and learn more about the business Scott was promoted to Assistant General Manager in Riverside. After a year of training as Assistant General Manager it was time for, yet another challenge and Scott was promoted to General Manager of the Vista Plant. During the six years as General Manager at Vista there was still more to be done and the Chula Vista plant was brought in under the leadership of Scott. After 9 years as a General Manager, a wife with her own thriving business, and 2 young children it was time for Scott to have more margin in his life and a better work life balance. So, Scott and his family made the decision to rejoin the Corporate Sales Team. During the last 6 years as a Corporate Sales Representative Scott has been blessed to achieve President's Club each year. In his spare time Scott enjoys, spending quality time with his family, surfing, mountain biking, camping and go on adventures.

STRIVING FOR SUCCESS!

WINNING TEAM!

FEATURED PLANT - VISTA, CA

CUSTOMER SALES REPRESENTATIVES



ALFREDO RAMIREZ
(01/20/2023)



ANGEL RIVERA (05/31/2022)



DANIEL BERNARDINO
(10/10/2022)



DAVID HARRELL (12/16/2013)



EDGAR YANEZ SANDIERO
(03/28/2022)



GARY BROOKS (03/14/1988)



GREGORY ANDERSON
(12/30/2022)



HECTOR ALCALA (01/12/2005)



JOSUE MARTINEZ (02/15/2021)



MIKE FLORES (06/13/1988)



NATE GUY (04/13/1998)



OSCAR RAMIREZ (08/08/2022)



RICK VALDEZ (06/11/1991)



VIRGILIO RUIZ (06/20/2022)



Not pictured:
ERIK GUTIERREZ (04/24/2023)

FEATURED PLANT - VISTA, CA

PRODUCTION MANAGERS



JUAN PACHECO (04/17/2017)
Production Manager

Juan started with Prudential in April of 2017 as a CSR trainee where he quickly gained his own route. As his knowledge of his position grew, he was asked to travel to other locations around the country to assist with training new CSRs. He enthusiastically welcomed the challenge. Fast forward to today, Juan is currently the second shift Production Manager. Juan has quickly learned the operation side of the business and continues to grow while still offering his expertise on the service side to anyone who asks. During his down time, he enjoys watching the San Diego Padres, Pittsburgh Steelers, and the Pittsburgh Penguins. Juan is also an avid movie watcher, loves to game, and explore all over San Diego on his motorcycle.



ANTONIO MANZANO (10/24/2022)
Production Manager

Tony retired from the U.S. Marine Corps, after 28 years of service in 2017. During his service, he was deployed to Operation Desert Shield/Storm, Operation Iraqi Freedom, and Operation Enduring Freedom in Afghanistan. After his military service, he took advantage of his education benefits and earned his Associates, Bachelors, and Master's degrees in Business Administration. Tony has been married to his wife Lorraine, for 30 years and are proud parents of two dogs and two cats. He enjoys playing slow-pitch softball and yard work at home.

PRODUCTION SUPERVISORS



MARIA "NENA" CORRAL (07/31/1978)
Production Supervisor

Maria began her career with Prudential in 1978 in distribution in Chula Vista. Over the span of 45 years, she has held a wide variety of positions in Production at different locations. She is currently a Production Supervisor. Maria has been married for 36 years and has two stepdaughters and four grandchildren. Her hobbies are camping, traveling, and crocheting.



JUAN LOPEZ BENITEZ (09/27/2016)
Production Supervisor

Juan began his career with Prudential in 2016 as a production employee. He was promoted to Production Supervisor in 2022 where he continues to thrive. Juan is married and enjoys going to the beach in his off time. His hobby is making piñatas.

FEATURED PLANT - VISTA, CA

LAUNDRY DEPARTMENT



Soil Sort Department
PABLO REYES LAZARO (09/29/2014),
ROSARIO HERNANDEZ CARRASCO (05/04/2022),
PATRICIA MARTINEZ ZUNIGA (02/20/2023),
MARIA COBIAN (01/04/2021),
ARACELI SALIGAN (11/08/2021),
CIRO DE LA CRUZ BAUTISTA (03/16/2015),
ALAN LAZARO (09/01/2022),
JOSE RUIZ CABALLERO (01/12/2022),
NOE MORENO RIVERA (02/20/2023).



Part of the Soil Sort Team sorting through the incoming dirty towels to prepare for the wash cycle next.



Tunnel Department
MARIA FUERTES ORDONEZ (06/22/2001),
LAURA GONZALEZ HERNANDEZ (03/30/2009),
MAYRA CALOCA (04/14/2022),
SUSANA HERNANDEZ (04/27/2000).



Scan Department
MARIA BENITEZ MAGANA (11/15/2004) &
TERESA CHAVEZ (03/16/2015).



Washfloor Department
NOE ENCISO ORTIZ (03/13/2023) and **MIGUEL GONZALEZ** (03/17/2021).

Not pictured:
ARTURO MENDOZA (01/08/2021),
JULIAN CORTEZ VALENZUELA (08/23/2021),
JESUS FRANCISCO CONDE (09/14/2021),
JOSE GONZALEZ GUTIERREZ (09/14/2021).



Ironing Department
LISBETH RIOS (07/21/2014),
YOLANDA SALIGAN (07/28/2014),
MARIA CRUZ GARCIA (07/14/2014),
MARIA CORRAL (07/31/1978).



Sewing Department
LUS LEMUS DE OCHOA (03/05/2009),
MARIA RAMOS CAMACHO (04/26/2001),
DOROTEA DOLORES (02/12/2002).

FEATURED PLANT - VISTA, CA

LAUNDRY DEPARTMENT CONTINUED



Towel Department

GUADALUPE CHAVEZ (07/23/2002),
ALICIA QUINONES PABLO (01/15/2001),
MARTHA ARANGO DIAZ (10/19/2020),
ELVIS PEREA CARRASCO (10/19/2020),
NOLBERTA BELYAVTSEV (07/28/2014),
ELOINA SOLANO (06/12/2006),
SUSANA PEREZ (05/11/1998),
ARMANDO SANTIAGO REYES (05/07/2001).



Laundry Workers - Various Departments

MARTIN GONZALEZ VALLEJO (02/02/2022),
JESUS GONZALEZ GUITERREZ (01/13/2022),
ALEJANDRINO LOPEZ (06/27/2022),
MARTHA LOPEZ (06/02/2004),
MARICELA MENDOZA AGUILAR (12/13/2021),
JANELLY MELCHOR (01/11/2022),
CIRO DE LA CRUZ BAUTISTA (03/16/2015),
YAHAIRA BONILLA RODRIGUEZ (04/07/2010).



Laundry Workers - Various Departments

SERGIO RIVERA GUADARRAMA (08/23/2021),
BONFILIO MARIANO LUNA TELLO (03/22/2022),
GREGORIA PEREZ (08/11/2021),
GLADIS DOLORES GOMEZ (01/17/2023),
GUADALUPE CHAVEZ (07/23/2002),
SARI YARELLI CHACON AGUIRRE (10/01/2021),
ANA ROSA MENDOZA (03/15/2021),
ESTHER GOMEZ OROZCO (08/11/2021),
ALEC ARVIZU (07/01/2022),
MONICA MAYRA DIAZ ARANGO (09/21/2021),
IVAN HECTOR PEREA (11/15/2022).



Mat Department

SERGIO ROSALES MARTINEZ (11/03/2004) &
MARTIN GONZALEZ VALLEJO (02/02/2022).

Laundry Workers Not Pictured:

ANGEL MAURICIO GIRON (02/14/2019),
ARACELI GONZALEZ (01/12/2005),
DELIA SAIDY MURO MURILLO (08/11/2021),
ESPERANZA RUIZ (03/28/2022),
GUSTAVO RAMIREZ (11/12/2019),
MARGARITA GUEVARA (03/23/2009),
MARGARITA QUINTERO (08/02/2000),
MARIA BANUELOS (02/02/1994),
MARIA VENTURA (04/05/2021),
ROSA ALICIA SANDOVAL NARVAEZ (09/07/2004),
ROSALINDA BROOKS (11/16/2001),
YOLANDA GONZALEZ DE RAMON (07/25/2001).



MAINTENANCE DEPARTMENT



BRIAN SHERWOOD
(09/28/2021)
Maintenance Supervisor

Brian joined the Vista maintenance team in September 2021 as the Maintenance Supervisor. Brian is a U.S. Navy veteran and served six years as a Nuclear Machinist Mate aboard the aircraft carrier USS Harry S Truman (CVN-75). After the Navy, Brian worked in the shipyards of Virginia as an outside machinist before returning home to upstate New York working as a Journeyman Plumber/Pipefitter. When not at work, Brian stays active by running the strand in Oceanside, CA and playing with his seven-year-old son at the beach. He enjoys visiting the many aviation museums in Southern California and spending time with his girlfriend.



Maintenance Mechanic Department
DAVID SALAS (05/24/2000),
DAVID LEYVA (11/25/1996),
CESAR CAMBEROS VALLE (12/03/2019),
BRIAN SHERWOOD (09/28/2021).

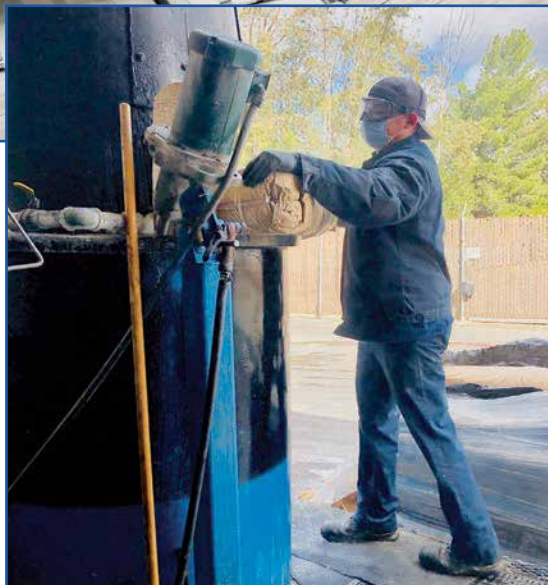
Not pictured:
JOSE JESUS REYES IBARRA (11/16/2020),
AARON PARRISH BRYANT (11/22/2021),
JASON TRIMBLE (03/06/2023).

JANITOR



MAGDALENA PALOMINOS
(11/06/1989)
Janitor

Our Employees in Action!



YOLANDA GONZALEZ
(07/25/2001)
Laundry Worker

CESAR CAMBEROS VALLE
(12/03/2019)
Maintenance Mechanic



FEATURED PLANT CUSTOMER



When it comes to quality automobiles in San Diego County, one name has topped the list for over 40 years – Hoehn Motors. The Hoehn family has been in the car business since Hoehn Chevrolet was founded in Cherry Creek, Colorado in 1928 by Theodore W. Hoehn. In 1938, the company moved to Memphis, Tennessee where operation transferred to Theodore W. “Bill” Hoehn, Junior. After moving to La Jolla, California for what turned out to be a short-lived retirement, Bill founded Hoehn Motors in 1975 in Carlsbad. Bill’s two sons Bill and Bob now own the business. Today, the family is proud to say that there is a fourth generation of Hoehn car dealers working in the business: Ted, Jo Hannah, and Susanah Hoehn. Today, the Hoehn name represents eight brands and the company employs over 500 people.

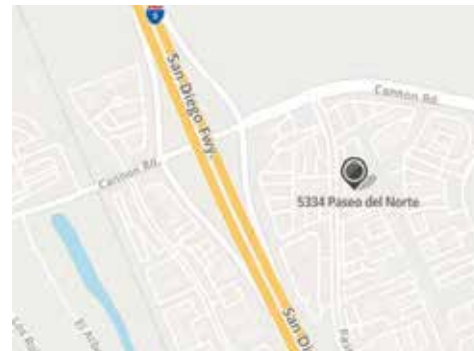
Hoehn’s Gone British! Land Rover Carlsbad is amongst the newest additions to the Hoehn family. We are conveniently located in San Diego County just off Interstate-5 and Palomar Airport Road in the heart of Carlsbad Car Country at, 5334 Paseo Del Norte. Land Rover Carlsbad serves all of San Diego County including the communities of Carlsbad, La Jolla, Del Mar, Vista, Escondido, Rancho Santa Fe, Encinitas, and Oceanside.

We look forward to seeing you soon.



DANIEL BERNARDINO (10/10/2022) *Customer Sales Representative*,
Land Rover Carlsbad Travis Gale, *Service Manager*,
and **JAIME OSORIO** (08/31/2009) *Sales & Service Manager*.

Thank you for your business!



5334 PASEO DEL NORTE
CARLSBAD, CA 92008

SALES 760-494-5600
SERVICE 760-494-5600

carlsbadlandrover.com

PRUDENTIAL CUSTOMER SINCE 1991!



Land Rover Carlsbad is an easy 30-minute drive from the City of San Diego. We are conveniently located in North San Diego County just off Interstate-5 and Palomar Airport Road in the heart of Carlsbad Car Country at, 5550 Paseo Del Norte. Land Rover Carlsbad serves all of San Diego County including the communities of Carlsbad, La Jolla, Del Mar, Vista, Escondido, Rancho Santa Fe, Encinitas, and Oceanside.

Our team of experienced Sales Professionals is eager to share its enthusiasm for the complete lineup of new Land Rover, Jaguar vehicles. We will make sure you find the perfect Land Rover, Jaguar vehicle that fits your personal needs and lifestyle. Our staff is committed to your satisfaction and will work diligently to make your car-buying experience enjoyable and completely stress-free. For over 60 years, Land Rover, Jaguar has set the standard for SUV quality, safety and luxury. Please visit Land Rover Carlsbad and see the full lineup of new Land Rover, Jaguar and Range Rover vehicles.

FEATURED PLANT CUSTOMER



Prudential arriving to Land Rover Carlsbad for the weekly delivery.



Unloading all the products to provide awesome service by Prudential's CSR.



Land Rover Carlsbad service department is kept clean and organized servicing their customer. Just like Prudential takes care of our customers.



Hoehn's Service Technician looking professional while servicing a vehicle.



DANIEL BERNARDINO
(10/10/2022) Customer Sales Representative making sure each employee has their garments for the week ahead.

New Land Rover, Jaguar Models

We invite you to research all of the new Land Rover, Jaguar and Range Rover vehicles on our website. From the convenience of your home, you can search our online inventory, compare Land Rover, Jaguar models, check the latest prices, incentives and special offers, and view vehicle images.

Land Rover Carlsbad has a large selection of pre-owned Land Rover, Jaguar and used luxury vehicles. We encourage you to search our online inventory for the pre-owned vehicle that's just right for you. If you can't find the exact model you are looking for, simply fill out our form and we'll do the searching for you, and gladly inform you of when the matching vehicle arrives.

Financing

We can make purchasing your next Land Rover, Jaguar SUV easier with our wide range of attractive financing options for both new and used luxury vehicles. Land Rover Carlsbad has many financing options to choose from and we will always provide the most favorable financing terms, allowing you to purchase the Land Rover, Jaguar you've always wanted.

Service Center

Land Rover Carlsbad has a complete state-of-the-art Parts and Service Center. Our dedicated team of factory-trained technicians will keep your Land Rover, Jaguar and Range Rover in perfect running order. We only use genuine Land Rover, Jaguar Parts when servicing your vehicle for an exact match and guaranteed performance. Our highly skilled technicians will service your Land Rover, Jaguar with specialized diagnostic tools and equipment designed specifically for Land Rover, Jaguar's advanced operating systems. When it comes to service, protect your investment and let the best-equipped technicians maintain your vehicle – Land Rover Carlsbad, your authorized Land Rover, Jaguar Retailer in San Diego County.



Let us know how we can serve your company!

FEATURED SERVICE CENTER - CHULA VISTA, CA



CHULA VISTA SERVICE CENTER

740 F STREET
CHULA VISTA, CA 91910
(619) 427-1240

YEAR OPENED: **1961**

CURRENT NUMBER OF EMPLOYEES: **19**

CURRENT NUMBER OF ROUTES: **9**



FRANCISCO LOPEZ (03/23/2015)
Assistant General Manager

Francisco started his career with Prudential Overall Supply as an MPTP in March of 2015. As an MPTP he first worked at the Distribution Center in Cerritos, he then did his route to success training in Riverside plant 02. He did cleanroom training in Mesa Arizona plant 22 and finished off his industrial training at the Commerce Industrial location plant 05. In 2016 he promoted to SSM and ran a successful district at plant 05 (Commerce CA) where he was SSM of the year back-to-back in 2018 and 2019. In January 2022 he promoted to AGM in Chula Vista. Outside of work Francisco is a huge sports fan. His favorite sport is soccer, he enjoys both watching and playing it. He is an FC Barcelona, LAFC, Dodgers, Lakers, and SF 49ers fan. He also enjoys traveling to different places with his Fiancé and partner in crime Nancy.



DIANNA TOWNSEND (11/13/2015)
Sales & Service Manager

Dianna has been a Sales & Service Manager for over 3 years now and has been with the company for a total of 7. Dianna leads a very successful team - last year every single one of her CSR's made \$19.32 Club. Dianna was awarded the Sales & Service Manager of the year (2021) Dianna is involved in creating content for Prudential University and MAPS (Mentoring Achieves Pathway to Success) Dianna was recently accepted into ALDP for 2023. In her personal time, Dianna likes being home with her husband, James and her 3 kids: Isabella (20), Adrian (19) & Jacob (5). She loves hiking, crafting, is a baseball manager (team mom) for her son's CAPS team while her husband plays coach. Volunteers in the ER for Sharp Hospital, and is part of the School Site Council for Sunnyside Elementary. Dianna loves watching baseball and football. Her favorite teams are The San Diego Padres and The Las Vegas Raiders. Boo Dodgers.



BRETT HURST (10/31/2022)
Route Manager

Brett has completed his Route to Success and is currently learning the various routes, along with the CSR's that serve Southern San Diego. Brett previously worked in the construction and mining industry for Hanson Aggregates/Heidelberg Cement and brings twenty years of sales and management experience. Prior to Hanson Aggregates, Brett worked at Pepsi Cola as an off truck sales representative. Brett has been married to his wife, Janet, for twenty years. He has three children and four grandchildren. In his spare time he plays baseball with his sons in an adult baseball league, golfs with his brother and sons on the weekend, bowls during the week with his parents, but most of all he enjoys spending the night on the water with his wife hooping for lobsters in San Diego Bay. Lastly, GO PADRES!



ULISES LEAL (05/12/2022)
Sales & Service Manager

Ulises started his career with Prudential in May of 2022 as an MPTP in Vista, where he trained in production. Ulises then did his route to success training in Chula Vista and helped both Vista and Chula Vista cover routes. Ulises is a San Diego State University Graduate where he received his bachelor's in Philosophy and is currently working on finishing his master's degree at San Diego State. In his spare time, Ulises enjoys going to the theater with his girlfriend and family. He is also a big soccer fan and enjoys playing and watching soccer (Futbol). His Favorite team is Real Madrid. When not working at Prudential, he spends time in Rosarito Mexico visiting and eating in a variety of restaurants.

FEATURED SERVICE CENTER

SALES DEPARTMENT



JODY SEARS
(03/09/2020)
District Sales Manager

Jody started with Prudential March 9, 2020, as a Corporate Sales Representative at P18. Jody's start was just a week before the pandemic shutdowns in Northern California - Jody soldiered through as a CoSR while also starting a new career path here at Prudential. He was then promoted to District Sales Manager. Jody was born and raised on a quarter horse ranch outside Pullman, WA. After attending Washington State University, where he played football, he began a 25-year collegiate football coaching career that took him across the country and back. Jody's most recent coaching assignment was the head football coach at Sacramento State University. In 2020, Jody, his wife, and four children decided it was time to stay in the Sacramento, CA area.

Jody holds a Bachelor of Arts degree in Sports Management from Washington State University and a Master of Education degree from Iowa State University.

Jody appreciates Prudential's investment in him and looks forward to now doing the same for others, investing in and developing a great sales team. In his spare time, Jody now enjoys watching football, stress free with his family and watching his children coach and swim competitively.



GENE LECLAIR
(03/15/1999)
Senior Corporate Sales Representative

Gene LeClair started with Prudential in March of 1999 as a CSR. In 2004 he was promoted to Corporate Sales. Gene has won numerous awards including Annual Top Pro Award twice, Top Industrial Salesperson award twice, and he is a 18-time President's Club member! In his spare time Gene enjoys traveling and exploring with his best friend and partner in crime Amy and her son Noah.



MARK KELLER
(07/14/2014)
Senior Corporate Sales Representative

Mark Keller started with Prudential in July of 2014 as an NAE. Mark has won numerous awards including achieving President's Club six times! In his spare time Mark enjoys cooking, camping and traveling.

CUSTOMER SALES REPRESENTATIVES



Left to right:
DANIEL GOMEZ (12/21/2015), **JOSHUA MOELLER** (10/31/2005), **DAVID AYALA** (07/19/2004), **EDWARD OSUNA** (09/14/2016), **ADAM JACKSON** (12/13/1999), **RAMON LUNA** (08/03/2015), **OSCAR ALVAREZ** (01/30/2023), **FRANCISCO GIL** (12/24/2007), **IRWIN GALLARDO** (02/06/2017), **JUSTIN MORENO** (09/20/2021).



LUIS SANCHEZ
(09/18/2017)

WAREHOUSE EMPLOYEE



DANIEL VILLAFANA (02/11/2019) *Warehouse Employee*

LINE DRIVER



VICTOR MEZA (07/20/2015) *Line Driver*

FEATURED SERVICE CENTER CUSTOMER

CHULA VISTA'S FEATURED CUSTOMER

MOSSY CDJR
Chrysler • Dodge • Jeep • Ram



1875 AUTO PARK AVENUE
CHULA VISTA, CA 91911

SALES: 800-492-3978

mossychryslerdodgejeepram.com

PRUDENTIAL CUSTOMER SINCE 2017!

OUR STORY

The new Mossy Chrysler Dodge Jeep Ram Wagoneer Location is now open!

Mossy Automotive Group welcomes to the family a new Chrysler Dodge Jeep Ram (CDJR) dealership in Chula Vista, California.

The Mossy CDJR dealership is a new state-of-the-art facility with sales, fleet, service, and parts departments for Chrysler, Dodge, Jeep, Ram, and Wagoneer vehicles. Plus, a pop-up store stocked with the latest Jeep merchandise.

Mossy built the new dealership in Chula Vista from the ground up, starting with the customer experience in mind. You'll notice the difference immediately when you see the refreshing indoor living plant wall, enjoy the casual mini coffee bar, and take your furry friend for a walk in our friendly dog park. Mossy CDJR is bringing nature and the outdoors inside - creating an entirely new atmosphere for customers to relax and enjoy a comfortable visit.

If you're in the market for daily-use family vehicles, high-performance SUVs, reliable used cars, or commercial-use trucks, we've covered you with a wide range of in-stock models. And we're not only here to help you purchase a vehicle - we want to help you keep it in top-quality condition to enjoy it for many years. So whenever you need an oil change, alignment, new tires, or repairs, please make an appointment at our service department, where our expert mechanics have the specialized skills and experience to get your Chrysler, Dodge, Jeep, or RAM vehicle running smoothly.

The extraordinary Mossy CDJR sales and service facility is the newest addition to the 16 current Mossy locations throughout San Diego County. It will continue to carry the Mossy family legacy of serving, employing, and supporting local San Diego neighborhoods. We look forward to seeing you soon.



ULISES LEAL (05/12/2022) Sales & Service Manager, Allen Bendix & Travis Mossy.



DAVID AYALA (07/19/2004) Customer Sales Representative delivering the weekly products to the locker room.



DAVID AYALA Customer Sales Representative hanging each wearer's garments in the Prudential serviced lockers to keep everything organized weekly.

Thank you for your business!

FEATURED SERVICE CENTER CUSTOMER

CERTIFIED MOPAR® SERVICE CENTER

At Mossy CDJR, we know you care where to take your Chrysler, Dodge, Jeep, or RAM model when it needs a checkup or repair. Bring your vehicle to Mossy CDJR for certified Mopar® service, tailor-made for your vehicle. Our trained and certified technicians perform top-quality, routine maintenance in our state-of-the-art facility using genuine Mopar® parts to keep you and your family on the road safely.

Mossy CDJR is a local, family and veteran-owned business you know, dedicated to providing excellent customer service, with competitive pricing, express service, Mopar® certified technicians, and genuine Mopar® parts that you can trust to keep your vehicle safe and running smoothly.

Schedule a service appointment today with us. We'll even service your Chrysler, Dodge, Jeep, or Ram vehicle even if you did not buy from us.

Amenities:

- Coffee, Water, Free Wi-Fi, TV, Dog Park,
- Comfortable Waiting Area
- Mopar Performance Parts
- Mopar Accessories

"Do the right thing and take care of each other, and success will follow you."

- Travis Mossy, General Manager Mossy CDJR



Welcome to Mossy CDJR, we know you have a choice when it comes to shopping for a vehicle, and that's why our team is devoted to building, from the ground up, "A dealership worth visiting." Our management is committed to putting our customers first, and taking care of our frontline support staff, advisors, technicians, and sales consultants, so everyone has an experience that brings them back year after year.



Prudential's wide mats cover a large space so only one mat is needed in certain areas like this service counter.



Prudential CSR's are equipped with equipment to deliver quickly and efficiently.



Prudential's logo mats provide a safe and clean area to welcome the customers to enjoy refreshments while waiting at the dealership.



Mossy CDJR service technicians look professional and sharp while servicing cars in the work area.



DAVID lays a freshly cleaned welcome logo mat at the entrance of the showroom.



Towels are delivered cleaned and bagged for customer convenience.



Let us know how we can serve your company!

2022 OUTSTANDING ACHIEVEMENT AWARDS

PRUDENTIAL RECOGNIZES ITS OUTSTANDING ACHIEVEMENT AWARD RECIPIENTS

To recognize each operating plant that accomplishes its goals for revenue and profit during a calendar year. This award has been in place since 1986.

OAA AWARDS

Congratulations to the following locations:

- P05 Commerce Industrial
- P10 Milpitas Cleanroom
- P15 Commerce Cleanroom
- P60 Portland
- P70 Richmond
- P71 Nashua

Special shout-out to the Mesa Team for being this year's bittersweet "near-miss" award winner, coming up just short on profit.



This is a fantastic accomplishment! Thanks for a great year and congratulations!

All my best for a fantastic 2023,
CHRIS WELCH (12/14/95) *President*



COMMERCE, CA - INDUSTRIAL - P05



MILPITAS, CA - CLEANROOM - P10

2022 OUTSTANDING ACHIEVEMENT AWARDS



COMMERCE, CA - CLEANROOM - P15



PORTLAND, OR - CLEANROOM - P60



RICHMOND, VA - CLEANROOM - P70



NASHUA, NH - CLEANROOM - P71



TOM WATTS - 100% RETENTION CLUB - 2022

Congratulations to the Company's Tom Watts 100% Retention Club
That recognizes every CSR that retained 100% of their Customers....

The Company annually presents an award to the Customer Sales Representatives (CSR) and Customer Service Representatives (CSvR) who retained 100% of their customers in the calendar year. The award consists of a Prudential award certificate which is presented to each qualifier along with a General Manager hosted dinner for the CSR/CsVR and their significant other to enjoy. The competition for this award includes CSRs and CsVRs in all Plants and Service Centers.



SERGIO GONZALEZ
(07/18/05)
Customer Sales Representative
Location #02



STEPHEN DIGIOVANNA
(08/10/15)
Customer Sales Representative
Location #02



ANTONIO JIMENEZ
(01/21/1986)
Customer Sales Representative
Location #04



BYRON RUSHING
(07/06/2021)
Customer Sales Representative
Location #05



RAYMON GUERRERO
(02/06/06)
Customer Sales Representative
Location #05



ANGEL MURGA
(03/21/16)
Customer Sales Representative
Location #06



JASON MORENO
(09/26/11)
Customer Sales Representative
Location #06



ROBERTO TORIBIO
(07/22/19)
Customer Sales Representative
Location #06



BILL FRENZER
(09/06/05)
Customer Service Representative
Location #09



GARY BROOKS
(03/14/88)
Customer Sales Representative
Location #13



JESUS HERNANDEZ
(07/27/15)
Customer Sales Representative
Location #13



FRANK TRUJILLO
(02/16/2004)
Customer Service Representative
Location #15

TOM WATTS - 100% RETENTION CLUB - 2022



KEVIN FRANCIS
(05/21/2007)
Customer Sales Representative
Location #21



CHARLES MONEYHAM
(02/05/2021)
Customer Service Representative
Location #23



MARK MATHIESON
(12/31/2020)
Customer Service Representative
Location #33



SEDRIC COLEMAN
(04/28/2022)
Customer Service Representative
Location #50



JASON HUMPHERYS
(03/04/2019)
Customer Service Representative
Location #61



MIKE SULLIVAN
(10/14/2019)
Customer Service Representative
Location #70



BINH HUYNH
(06/28/2022)
Customer Service Representative
Location #70



PAUL COREY
(Retired 04/17/2023)
Customer Service Representative
Location #71



JUAN PEREZ
(09/24/18)
Line Driver
Location #71



ANTONIO GREGORY
(08/02/2021)
Customer Sales Representative
Location #80

**Thank you all for staying
committed this past year!**

PRUDENTIAL RECOGNIZES ITS 2022 \$19.32 CLUB

Congratulations to the Company's \$19.32 CSR 2022 sales average qualifiers!
This recognizes any CSR with a \$19.32 weekly paid sales average or above for the calendar year.



ADAM L. JACKSON
(12/13/1999)
Location #03
\$214.07/wk



MARK VAN DYKE
(07/02/2007)
Location #26
\$116.09/wk



ROBERT NATHAN MEZA
(05/06/2019)
Location #26
\$104.12/wk



JESSE GARZA
(12/12/2019)
Location #55
\$93.11/wk



CESAR OCTAVIO AMADOR
(11/08/2021)
Location #02
\$83.60/wk



MICHAEL A. DOMINGUEZ
(11/09/2020)
Location #55
\$82.08/wk



SEAN EUBANK
(04/04/2005)
Location #04
\$81.23/wk



JEFF ROGERS
(07/25/2011)
Location #22
\$78.13/wk



MIGUEL ANGEL ROMO JR.
(08/08/2016)
Location #21
\$77.90/wk



BRYAN LEMUS
(10/31/2018)
Location #02
\$72.71/wk



EDGARD CHAIREZ
(12/26/2017)
Location #26
\$66.45/wk



MICHAEL BELLARD
(02/05/2018)
Location #02
\$66.12/wk



JUAN CARLOS ALCAZAR
(02/03/2020)
Location #05
\$64.85/wk



MITCHELL WAGGONER
(10/17/2019)
Location #55
\$64.53/wk



BRIAN DAVID GONZALES
(09/03/2013)
Location #21
\$61.36/wk



AUSTIN PORTER
(01/24/2022)
Location #85
\$61.01/wk



DAVID ANTHONY MARTINEZ
(07/22/2015)
Location #55
\$59.51/wk



THOMAS JONATHON ANGLIN
(01/10/2011)
Location #26
\$56.26/wk



ROBERT ALFORD GREYER
(05/06/2019)
Location #85
\$55.58/wk



RYAN THOMAS PARRA
(11/08/2021)
Location #26
\$52.89/wk



RAMON VALLE
(08/03/2015)
Location #03
\$52.42/wk



BALMORE E. DIAZ PEREIRA
(07/29/2015)
Location #22
\$50.70/wk



JASON MORENO
(09/26/2011)
Location #06
\$47.73/wk



HECTOR ALCALA
(01/12/2005)
Location #13
\$47.23/wk



JASON MORELAND
(02/01/2016)
Location #81
\$46.25/wk



JUAN LLANA
(02/16/2021)
Location #51
\$46.10/wk



ADAM WALKER
(01/30/1995)
Location #12
\$45.82/wk



FERNANDO A. RUIZ
(01/23/2019)
Location #55
\$45.18/wk



EDGAR TEJEDA
(06/03/2013)
Location #06
\$44.68/wk



ALAN PICKLE
(12/28/2020)
Location #85
\$42.97/wk



ROBERT DELGADO
(10/05/2009)
Location #55
\$42.53/wk



ERNESTO MIRAMONTES
(11/29/2018)
Location #06
\$41.88/wk

\$19.32 CLUB



DARRIN REED
(10/24/2005)
Location #06
\$40.21/wk



GABRIEL TREVINO
(07/02/2018)
Location #22
\$39.91/wk



MATT WILLIAMS
(03/16/2020)
Location #30
\$39.74/wk



JOSHUA A. MOELLER
(10/31/2005)
Location #03
\$39.70/wk



RUBEN RODRIGUEZ
(06/15/2020)
Location #26
\$39.11/wk



BRIAN STEINBRENNER
(10/31/2005)
Location #04
\$38.60/wk



DAVE SUBER
(04/17/2000)
Location #17
\$38.34/wk



LUCIO VIRGEN
(05/17/2021)
Location #22
\$38.13/wk



JOSE MANUEL LOPEZ SANCHEZ
(10/10/2016)
Location #05
\$37.66/wk



MIGUEL ANTONIO MORALES
(07/08/2013)
Location #08
\$36.40/wk



JERRY JONES JR.
(07/15/2019)
Location #85
\$35.51/wk



IRWIN GALLARDO
(02/06/2017)
Location #03
\$34.75/wk



JACOB ROMERO
(04/12/2010)
Location #45
\$34.20/wk



KYLE CUMMINS
(10/01/2014)
Location #21
\$33.79/wk



EDWARD OSUNA
(09/14/2016)
Location #03
\$33.02/wk



MATT SYNER
(06/30/2020)
Location #81
\$33.00/wk



AARON ABELARDO TIJERINA JR.
(10/05/2020)
Location #12
\$32.87/wk



OCTAVIO C. TREJO
(11/28/2011)
Location #04
\$32.32/wk



HUMBERTO SEVILLA
(06/10/1996)
Location #09
\$31.83/wk



JESUS MARTINEZ
(11/19/2018)
Location #06
\$31.80/wk



ALFONSO TREVIZO
(04/20/1998)
Location #05
\$31.78/wk



DAVID NGUYEN
(07/10/2006)
Location #22
\$31.69/wk



ANTONIO MORAN
(06/17/2019)
Location #05
\$30.76/wk



ORLANDO CARDENAS
(12/03/2007)
Location #21
\$30.65/wk



ABEL VALENCIA
(09/10/1990)
Location #02
\$29.79/wk



RUBEN MORENO
(01/29/2015)
Location #02
\$29.09/wk



ART MAGANA
(10/29/1990)
Location #04
\$28.92



DANIEL GOMEZ
(12/21/2015)
Location #03
\$28.83



MARK ANGELL
(10/19/2009)
Location #45
\$28.45



JOHN ANSINK
(02/20/2018)
Location #80
\$28.43/wk



JOSE A. GAYTAN
(03/06/2017)
Location #51
\$28.18/wk



DYLAN RUBY
(06/01/2021)
Location #21
\$28.10/wk

\$19.32 CLUB



KEVIN BURTON
(11/20/2000)
Location #22
\$27.99/wk



VICTOR COVARRUBIAS
(05/27/2008)
Location #05
\$27.74/wk



JESUS HERNANDEZ
(08/10/2020)
Location #21
\$27.66/wk



IDÉN RIVERA
(11/17/2014)
Location #17
\$27.45/wk



NATHAN GUY
(04/13/1998)
Location #13
\$26.89/wk



CRAIG JORGENSEN
(07/09/2012)
Location #08
\$26.62/wk



FRANCISCO GIL
(12/24/2007)
Location #03
\$26.15/wk



ISAAC GARCIA
(04/22/2014)
Location #45
\$26.09/wk



STEVEN PAUL WRIGHT
(06/03/2019)
Location #22
\$26.06/wk



TIMOTHY W. VADEN
(12/05/2015)
Location #80
\$25.93/wk



JULIO C. MURILLO
(01/24/2000)
Location #02
\$25.76/wk



VICENTE A. RODRIGUEZ
(04/30/1986)
Location #04
\$25.63/wk



DONALD CLARK
(08/18/2003)
Location #04
\$25.42/wk



RAUL BORRAYO
(05/28/2002)
Location #04
\$25.38/wk



GLYNDON BARROW
(11/14/2005)
Location #02
\$24.58/wk



JOHN D. CAREY
(01/18/2021)
Location #80
\$24.30/wk



ISAIAH JOHNSTON
(07/19/2021)
Location #08
\$23.29/wk



JOSUE MARTINEZ
(02/15/2021)
Location #13
\$23.06/wk



LEO SAUCEDO
(01/15/2007)
Location #09
\$22.96/wk



JOSE BACA
(11/23/2009)
Location #02
\$22.22/wk



ABEL CASTANEDA
(02/22/2010)
Location #51
\$22.14/wk



ROBERT TARAZON
(05/16/2012)
Location #21
\$22.14/wk



AARON PENA
(05/18/2015)
Location #05
\$22.10/wk



DEAN CESARIO
(12/27/1989)
Location #06
\$22.07/wk



EDUARDO J. MORALES
(09/25/2017)
Location #22
\$22.00/wk



ROB TRICE
(02/18/2008)
Location #30
\$21.60/wk



RICHARD OLIVER
(02/28/2020)
Location #80
\$21.57/wk



RENE MORAN
(12/19/2005)
Location #05
\$21.22/wk



DAVID ZACHARY ESTRADA
(11/15/2021)
Location #55
\$21.14/wk



ROBERTO TORIBIO
(11/29/2020)
Location #06
\$21.03



EMMETT RACHELS III
(05/30/2017)
Location #83
\$20.97/wk

\$19.32 CLUB



JOSSELE LIMA
(08/24/2020)
Location #80
\$20.87/wk



ELIZALDE MARMOLEJO
(10/03/2016)
Location #02
\$20.76/wk



ADRIAN PEREZ RODRIGUEZ
(09/26/2013)
Location #09
\$20.62/wk



PHILIP LOPEZ
(09/02/2014)
Location #02
\$20.60/wk



ARMANDO HUMO
(06/07/2021)
Location #21
\$20.60/wk



ANTONIO GREGORY
(08/02/2021)
Location #80
\$20.51/wk



THOMAS CHMIELEWSKI
(12/01/1998)
Location #26
\$20.51/wk



DAVID AYALA
(07/19/2004)
Location #03
\$19.74/wk



ENRIQUE LEIJA
(01/18/1999)
Location #05
\$19.42/wk



LUIS SANCHEZ
(09/18/2017)
Location #03
\$19.36/wk



**Great job on your hard
work and dedication
this year!**

2022 ANNUAL AWARDS

ANNUAL ACHIEVEMENT AWARDS...



PLANT MANAGER OF THE YEAR

JOE CHIARIELLO (06/25/2018)
Richmond Cleanroom

The Company annually presents an award to the person who is considered to have been the most outstanding Plant Manager of the year. This award consists of a handsome plaque which is a personal gift to the winner.

OBJECTIVE CONSIDERATION:
The highest combined point total from the Plant Manager performance program. Demonstrates management skills, plant cleanliness, and product quality. The winner must be the Plant Manager at the same Plant for the full year.



SALES & SERVICE MANGER OF THE YEAR, CLEANROOM

KEITH MANN (04/16/2007)
Richmond Cleanroom

The Company annually presents an award to the person who is considered to have been the most outstanding Cleanroom Sales & Service Manager of the year.

OBJECTIVE CONSIDERATION:
Results shown on MIR, Major Account List, A/R collection. Must be a Cleanroom Sales & Service Manager in the same location for the full year.



SALES & SERVICE MANGER OF THE YEAR, INDUSTRIAL

ERIC MEVISSEN (01/06/2009)
Prescott Valley Service Center

The Company annually presents an award to the person who is considered to have been the most outstanding Industrial Sales & Service Manager of the year.

OBJECTIVE CONSIDERATION:
Results shown on MIR, Major Account List, A/R collection. Must be an Industrial Sales & Service Manager in the same location for the full year.



PRESIDENT'S AWARD

JON ANGLIN (01/10/2011) Customer Sales Representative
Prescott Valley Service Center, Route 53

The Company annually presents an award to the person who is considered to have been the most outstanding Customer Sales Representative of the year. The competition for this award includes all Customer Sales Representatives in all Plants and Service Centers.

OBJECTIVE CONSIDERATION:
Management Information Reports, new business, lost business, lost charges, revenue, credit issued as compared to plan. Customer Sales Representative of the Month, at least once during the year. The Customer Sales Representative must be on the same route for the full year.



JOHN D. CLARK AWARD

ADAM JACKSON (12/13/99)
Customer Sales Representative, Chula Vista Service Center, Route 09

The Company annually presents an award to the person who sold the most new business during the year. The award consists of a handsome inscribed plaque which is a personal gift to the winner. The competition for this award includes Customer Sales Representatives in all Plants and Service Centers.

OBJECTIVE CONSIDERATION:
Sales Logix new business commissions paid report and a new business commission status report. Customer Sales Representative of the Month at least once during the year. The Customer Sales Representative must be on the same route for the full year.

Thank you for all that you did in 2022 to help make Prudential successful!

2022 ANNUAL AWARDS

2022 SALES & SERVICE MANAGER INDUSTRIAL RANKINGS



1st **ERIC MEVISSEN**
(01/06/2009)
Prescott Valley Service Center

The expression goes, "Third time's a charm," but that wasn't the case with Eric, who proved that the 1st time was the charm in 2022. In Eric's maiden Sales & Service Manager voyage, he swept the SSM ranking cleanly to close out a stellar first year. Eric got there by holding the top spot in CSR sales (\$77.82!), SOP management (100%), MIR review (4.0), and top 5 performances in all other categories. That kind of consistency means Eric will be a force to be reckoned with over the years.



4th **JOE SYNER**
(12/07/15)
West Virginia Service Center

Joe runs a "clean operation" in Beckley, West Virginia. He has a few rules – everyone sells, and we don't lose business. This business philosophy has proven itself to be successful once again. He exceeded his aggressive growth plan by beating his district revenue by 5%. His CSR team sales average was \$67.63 and his customer retention exceeded the company goal at 96.41%! Life at Service Center can be busy, but Joe continually gets all his CVs completed and his happy customers pay! Which is evident with his 7.9% account receivable percentage.



2nd **DIANNA TOWNSEND**
(11/13/2015)
Chula Vista Service Center

It's no surprise to see 2021 SSM of the Year award winner Dianna Townsend at the top of the SSM ranking again, holding down the #2 spot this time around. Not satisfied with her outstanding #5 performance at Mid-Year, Dianna worked closely with her CSR group to ensure she would close the year strong. Dianna earned the highest marks in SOP management (100%) and MIR Review (4.0), along with spectacular performances in CSR sales (\$66.63), District Revenue (108.9%), and Customer Retention (97.54%). As proud as she should be of achieving the #2 spot in the ranking, I'm sure she'll be pushing to be at the top once again for the next report.



5th **DAVID MORIEL**
(06/07/2010)
Phoenix Plant

When David arrived in Phoenix in late 2021, he inherited a region long considered the 3rd strongest in a 3-district operation, consistently ranking in the middle to lower half of most reports. Through David's hard work, persistence, and dedication, he took that same district to #16 at the end of 2020, to #9 in 2021, and now #4 to close out 2022. David earned the top spot in SOP and MAL management (206 points), along with impressive performances in A/R (6.1%) and CSR sales (\$41.12). Great job, David.



3rd **DONALD RAZIM**
(12/03/2018)
Irvine Plant

Just when you thought that Donald cracking the "Top 5" in the first half of 2022 was a "One-Hit Wonder" here he is again... two spots better! Donald made it his personal goal to ensure his CSRs didn't lose any business while working with his CoSRs to ensure the district continued to grow by leaps and bounds. With the support of his clerk (Monica) and his CSRs, Donald was able to attain an outstanding AR percentage of 6.8%. Now that Donald has improved by two spots, his next goal is the #1 spot (cue Ludacris song) :-)

SPECIAL SHOUT OUT TO THE TOP 5 SSM'S!



Have A Great Year Everybody!

6th - 10th

To round out our top ten, we should recognize the following individuals. Congratulations and thanks to:

#6 **RANDY SCHMUCKER**
(05/29/1997) Phoenix Plant

#7 (TIE) **JP LANDIN**
(04/19/2006) Riverside Plant

#7 (TIE) **ERICK CASTELLON**
(06/12/2017) Irvine Plant

#9 **RICK VALDEZ**
(06/11/1991) Vista Plant

#10 **RICK PONCE**
(05/27/1998) Tucson Plant

2022 SALES & SERVICE MANAGER CLEANROOM RANKINGS



"EXCELLENCE IS THE GRADUAL RESULT OF ALWAYS STRIVING TO DO BETTER."
- PAT RILEY



Keith Mann (Richmond Cleanroom) is at the top of the Division Rankings once again. Keith held on to his top spot throughout the year. No wonder he is our CR SSM of the year for 2022. In the second half Keith achieved the #1 rank for District Revenue, SOPs, CVs, and Renewals, with an impressive 100% renewal percentage. Keith's success comes down to getting started and working everything early, be it CVs or ARs. Keith has developed a strong team of CSvRs who support him, and has also built great relationships with every member of the P70 team. Keith is very diligent about always working on the bonus categories every day and the results speak for themselves. Congratulations Keith and thank you for all that you do!

1st KEITH MANN
(04/16/2007)
Richmond Cleanroom



Rod Hernandez (Milpitas Cleanroom) achieved the #1 rank for SOPs, Business Retention, CVs, and Renewals, which propelled him to the #2 spot in the Division. This was Rod's first half in his district and he did not waste any time in climbing to the top of the rankings. While Rod is new to the SSM role, he spent many years in the Navy and is a recent MPTP. I would guess his background has something to do with his current success, in addition to the support provided by the Milpitas CR team. Way to represent the MPTPs, Rod! We look forward to what you will accomplish in 2023. Congratulations Rod and thank you!

2nd RODIL (ROD) HERNANDEZ
(03/12/2021)
Milpitas Cleanroom



Lee Walton (Richmond Cleanroom) achieved the #1 rank for SOPs, CVs, and renewals, which propelled him to the overall #3 rank in the Division. Lee also had an impressive 100% renewal percentage. He believes in strong relationships with his customers, and attributes his success to having regular communications and establishing solid contacts. Lee believes that being responsive goes a long way, and customers make you successful. Amazing consistency in holding on to the #3 spot throughout the year. Congratulations Lee and thank you for all that you do!

3rd LEE WALTON
(04/29/2019)
Richmond Cleanroom

Congratulations

Challengers for 2022

#4 CHRIS COURTNEY
(11/16/2015)
Mesa Cleanroom

#5 JOSH MONTES
(08/10/2011)
Los Angeles Cleanroom

2023 is a new year, a fresh start, and an opportunity for anyone on the list to jump to the top. It will not be easy, but it will be worth it!

2023 SALES CONFERENCE



A SPECIAL **Thank you!**

TO ALL OF OUR SPEAKERS AND ATTENDEES



Jerry Martin
(04/20/1992)
Vice President,
Sales & Marketing



Dan Clark
(09/23/1968)
Chairman of the Board



John Clark
(08/31/2009)
Chief Executive Officer



Chris Welch
(12/14/1995)
President



Stefan Schurter
(10/26/1992)
Senior Vice President



Myles Reukema
(01/05/2004)
Senior Director of
Cleanroom Sales



Sam Ross
(03/20/2000)
Senior National
Account Executive



Richard Birlew
(11/27/2017)
National
Account Executive



Scott Scantlin
Keynote Speaker



Anupam Swami
Senior IT Director
& Manny Clark, Jade



M +A Matting



O'Day's, Inc



**Hydroflex
America, Inc**



Alsico hi tec



Estatec



White Knight

Thank you!

TO THE CONFERENCE TEAM!



Stephanie Leibick
(01/15/1996)
Marketing Manager



Ashley Carroll
(05/14/2007)
Marketing Projects Manager



Meaghen Brooks
(08/29/2011)
Sales & Marketing
Administrator



2023 SALES CONFERENCE



Conference highlights include:

- Leadership Vision
- Annual Awards Recognition
- Keynote Speaker and breakout session - Scott Scantlin, Reaching for the Summit - The Seasons of the Journey
- Team Activity
- NetSuite CRM Breakout Session and General Session
- Complex Selling Process, Richard Birlew, NAE
- Reaching Higher, Sam Ross, Sr. NAE
- M+A Matting
- Cleanroom Breakout Session
- Enhanced Earning Opportunities



JERRY MARTIN
(04/20/92)
VICE PRESIDENT OF SALES & MARKETING



DAN CLARK
(09/23/68)
CHAIRMAN OF THE BOARD



JOHN CLARK
(08/31/09)
CEO



CHRIS WELCH (12/14/95)
PRESIDENT



SCOTT SCANTLIN
KEYNOTE SPEAKER



2022 SALES AWARDS

2022 PRESIDENT'S CLUB

Awards Sales Representatives who achieve a \$130/\$150/\$200 (depending on territory) or greater weekly sales average based on the representatives' annual sales production (minimum 6 months in field – 26 field weeks).



2022 PRESIDENT'S CLUB

First row left to right:

JARED McCUTCHAN (05/07/2007) CoSR, Riverside Plant,
FORMER EMPLOYEE,

SERGIO CAMACHO (06/29/2020) CoSR, Indio Service Center,

GENE LECLAIR (03/15/1999) SRCoSR, Chula Vista Service Center,

RAUL MUNOZ (10/06/2004) RRSR, Corporate Office,

DEREK WARD (06/07/2021) CoSR, Atlanta Service Center,

TIM DESHAZOR (01/15/2018) DSM, Corporate Services,

RYAN HULL (04/06/2015) DSM, Corporate Services,

PAUL REESE (08/14/1995) CoSR, Los Angeles Plant,

RANDY WINANS (11/12/2019) CoSR, Carson Plant,

FORMER EMPLOYEE,

STEVE SOTO (02/10/2020) CoSR, Carson Plant,

Second row left to right:

ALYSSA LAUZON (10/26/2020) CoSR, Milpitas Plant,

FORMER EMPLOYEE,

NICOLE GUARNOTTA (03/20/2017) CoSR, Vista Plant,

STACEY OZUNA (10/24/2016) CoSR, Moorpark Service Center,

MIKE RAY (08/06/2007) SRNAE-DS, Direct Sales Plant,

SCOTT CAMP (08/21/1997) CoSR, Tucson Plant,

RICH PERRY (04/30/2007) SRAE, Richmond Cleanroom Plant,

MYLES REUKEMA (01/05/2004) SRDCS, Corporate Services,

ED SMITH (09/05/1995) SRCoSR, Prescott Valley Service Center,

DAVID TORBETT (08/07/2017) CoSR, Atlanta Service Center,

Third row left to right:

ANDRES LOYA (01/05/2015) DSM, Corporate Services,

VINNY BRANCIFORTE (06/19/2017) DSM, Corporate Services,

TONY SANTOYO (07/07/2014) SRCoSR, Irvine Plant,

MARK BIRDELL (12/07/2015) SRRRSR, Corporate Services,

CHRIS WELCH (12/14/1995) President, Corporate Services,

SCOTT CHAFIN (12/13/1999) SRCoSR, Vista Plant,

BILL EVANS (08/20/2007) SRDSM, Corporate Services,

BRANDON CASTELLANO (09/24/2007) CoSR, Phoenix Plant,

MARK KELLER (07/14/2014) SRCoSR, Chula Vista Service Center,

ANDY HOLLIDAY (11/10/2003) SRCoSR, Los Angeles Plant,

FORMER EMPLOYEE,

SAM ROSS (03/20/2000) SRNAE, Corporate Services,

BRUCE AROLA (12/29/1997) SRCoSR, Milpitas Plant,

DANIEL GUTIERREZ (07/11/05) SRCoSR, El Paso Service Center,

VIGNY SONZEU (10/19/15) SRAE, Los Angeles Cleanroom Plant,

JAMES MOORE (12/07/2015) CoSR, Beckley Service Center,

BRIAN WILSON (06/01/2021) CoSR, Los Angeles Plant,

JERRY MARTIN (04/20/92) VP of Sales & Marketing, Corporate Services.



2022 PRESIDENT'S CLUB DINNER CRUISE



2022 SALES AWARDS



SENIOR SALES PEOPLE RECOGNIZED!

The "BEST OF THE BEST" Senior sales team members sporting Prudential powder blue sport coats at the annual awards dinner!

The Senior title represents achieving five or more President's Club awards. Congratulations to the team!



First row left to right:

JOSE MONTES (02/19/2001) SRCoSR, Tucson Plant,
MARK KELLER (07/14/2014) SRCoSR, Chula Vista Service Center,
STACEY OZUNA (10/24/2016) CoSR, Moorpark Service Center,
MIKE RAY (08/06/2007) SRNAE-DS, Direct Sales Plant,
SCOTT CAMP (08/21/1997) SRCoSR, Tucson Plant,
MYLES REUKEMA (01/05/2004) SRDCS, Corporate Services,
RICH PERRY (04/30/2007) SRAE, Richmond Cleanroom Plant,
DON BRYSON (10/15/2007) SRCoSR, Moorpark Service Center,
ED SMITH (09/05/1995) SRCoSR, Prescott Valley Service Center.

Second row left to right:

BILL EVANS (08/20/2007) SRDSM, Corporate Services,
TONY SANTOYO (07/07/2014) SRCoSR, Irvine Plant,
GENE LECLAIR (03/15/1999) SRCoSR, Chula Vista Service Center,
SCOTT CHAFIN (12/13/1999) SRCoSR, Vista Plant,
MARK BIRDSLELL (12/07/2015) SRRRSR, Corporate Services,
ANDY HOLLIDAY (11/10/2003) SRCoSR, Los Angeles Plant,
SAM ROSS (03/20/2000) SRNAE, Corporate Services,
BRUCE AROLA (12/29/1997) SRCoSR, Milpitas Plant,
DANIEL GUTIERREZ (07/11/05) SRCoSR, El Paso Service Center,
VIGNY SONZEU (10/19/15) SRAE, Los Angeles Cleanroom Plant,



GOLD STAR

RICH PERRY (04/30/2007) SRAE, Richmond Cleanroom Plant

Prudential annually presents an award to the person who is considered to have been the most outstanding Corporate Sales Representative / Account Executive of the year. The competition for this award includes Corporate Sales Representative / Account Executive in all Plants and Service Centers.



DAN CLARK AWARD

Atlanta Service Center -

DAVID TORBETT (08/07/2017) CoSR, Atlanta Service Center

DEREK WARD (06/07/2021) CoSR, Atlanta Service Center

Awards the Location with the highest weekly sales average. The sales average is calculated by determining the total sales revenue sold by all assigned Location Sales Representatives, then divided by the number of assigned sales positions, then divided by fifty-two weeks.



2022 SALES AWARDS



TOP INDUSTRIAL SALESPERSON OF THE YEAR

GENE LECLAIR (03/15/1999) SRCoSR, Chula Vista Service Center

Awards the Sales Representative who has the highest weekly sales average for the division that is runner-up to the salesperson that earned the Gold Star award.



DISTRICT SALES MANAGER OF THE YEAR

BILL EVANS (08/20/2007) SRDSM, Corporate Services

The Company annually presents an award to the person who is considered to have been the most outstanding District Sales Manager of the year.



ANNUAL TOP PRO

ANDY HOLLIDAY (11/10/2003) SRCoSR, Los Angeles Plant

The Annual Top Pro Award is presented to the Corporate Sales Representative who receives the most Top Pro Awards in a selling year.



ANNUAL CLEAN PRO

VIGNY SONZEU (10/19/2015) SRAE, Los Angeles Cleanroom Plant

The Annual Clean Pro Award is presented to the Account Executive who receives the most Clean Pro Awards in a selling year.



TRAINING PROGRAMS AND EVENTS

INDUSTRIAL PRODUCTION MANAGER BOOTCAMP

This week long training is on how to successfully run a Prudential Production facility. We had presenters from our Human Resources department, Engineering Department, Spindle and EcoLab. Chris Welch was also in attendance and contributed on many relevant subjects during the training.

THANKS TO THE RIVERSIDE PLANT FOR HOSTING!

Participants included:

- GLEN WOODS – P00 Trainer
- PEDRO MENA – P00 Trainer
- BRENT BERVEN – P02 Host Plant Manager
- ROGELIO LEMUS – P13 Plant Manager
- JESSICA LERMA – P09 Production Manager
- LESLY MARQUEZ – P02 Production Manager
- SANDRA PLASCENCIA – P06 Production Manager
- JULIAN MOTA – P22 Production Manager
- EVERARDO SOLORZANO – P21 Production Manager



ACCOUNT EXECUTIVES VISIT THE DC

Account Executives engaging in the DC plant tour/ lunch as one of their Sales Conference activities this year!

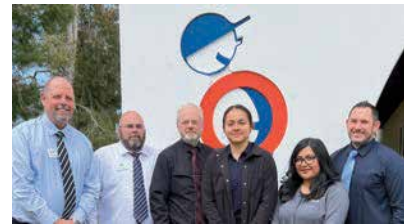


ALDP GROUP COMPLETED TRAINING

Please congratulate our latest ALDP groups which completed their week-long Production training class at our Industrial plant in Vista, CA.

Congratulations to-

- Joe Perry - P83/85
- Chris Courtney - P23
- Claudia Alvarado - P04
- Diana Townsend - P03
- Dayanara Lara - P03
- Darrell Robbins - P15



Congratulations to-

- Michael Petrovitch - P15
- Lee Walton - P70
- Josh Miller - P10
- Rachael Metzger - P70



We also had a guest Production Manager **Antonio Manzano (P13)** sit in on this training for the week, Thank you Tony for your help and considerable contribution.

The future is very bright for these two groups, and we wish them all the best! Congratulations to all!



TRAINING PROGRAMS AND EVENTS

JOB FAIR

Our HR team at the California State Long Beach Job Fair recruiting new talent for the MPTP program!



TRADESHOW

Our cleanroom team participating at the Interphex tradeshow promoting our cleanroom products and services.



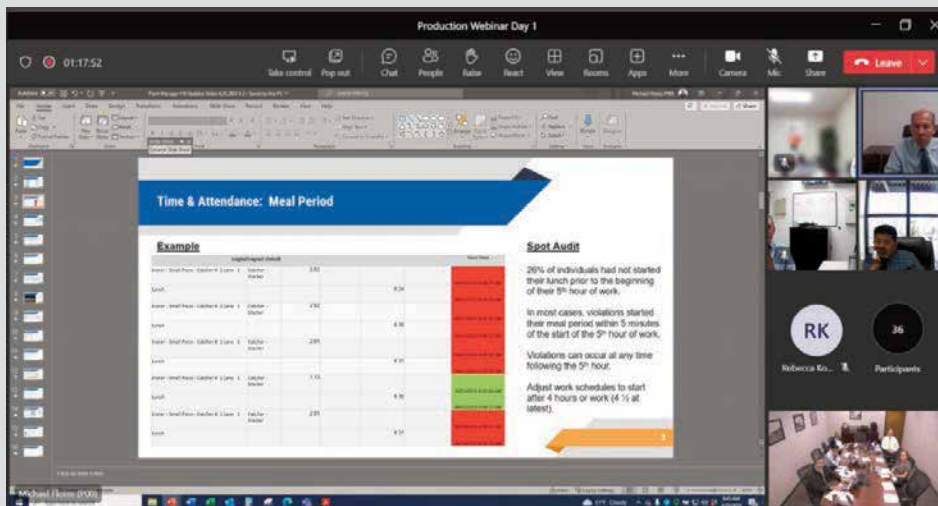
IAC ASSESSMENT

POS hosted Engineering students to conduct an energy assessment at our Vista Location.



2023 PRODUCTION WEBINAR

Thank you for participating on this year's Production Webinar. The purpose of using the online platform is to be able to reach more people across our organization. Please remember that the content of the presentations is for you and your teams to take advantage. It is as good as the effort your team puts into it.



TRAINING PROGRAMS AND EVENTS

INDUSTRIAL DIVISION - GM BOOTCAMP

Please join me in congratulating the members of Prudential Overall Supply's first ever – Industrial division - GM Production Bootcamp, completed in Vista, California.

POS has now invested this essential training into our company leaders and production throughout the company will undoubtedly benefit from this forward-thinking initiative.

I would like to thank Mark Elberson and his team at P13 for graciously hosting this event.

- **JAIME MIRAMONTES**, General Manager P06
- **MARK WILLIS**, Director of Operations, Region 3
- **JON LOCK**, Director of Operations, Region 2
- **MIKE WALL**, General Manager P04

It was an honor for me to facilitate this training for this impressive group.

- **GLEN WOODS** (07/11/2016) *Corporate Production Manager*



CLEANROOM DIVISION - GM BOOTCAMP

Please join me in Congratulating the members of Prudential Overall Supply's first Cleanroom division - GM Production Bootcamp, completed in Commerce, CA.

Prudential Overall Supply has invested this essential training into our company leaders and production throughout the company. We will undoubtedly benefit from this forward-thinking initiative. I would like to thank Sandra Marts and her team for graciously hosting this event.

- **RUDY ROBLES**, General Manager, P71
- **JOE PERRY**, Assistant General Manager, P83/85
- **XENIA MEDINA**, Assistant General Manager, P15
- *Not pictured:* **JOE SHARMA**, Director of Operations – Region 5

It was an honor for me to facilitate this training for this impressive group.

- **LAURI LECAIR** (08/09/1979) *Corporate Production Manager*



2023 PROFIT SHARING TOUR

As we take our last flight home, it's our pleasure to say thanks again to each of you for having us at your locations and making Prudential such a wonderful place to work!

We hope you all have great 2023's and look forward to celebrating a Company OAA when we do next year's tour.



MAKING A CAREER AT POS - PROMOTED... WITHIN THE COMPANY



Featuring Chula Vista Service Center and Carson Plant Sales and Service Managers



A note from the President...

One of the things I appreciate most is Prudential's commitment to "Developing all team members to achieve their full potential". We are proud of the many employees that continue to engage with us in improving themselves and earning promotions to new positions within our organization. Developing and elevating our employees is a critical activity in ensuring the future success of our Company and each individual's journey is a thread that make the tapestry of Prudential stronger and more beautiful.

CHRIS WELCH (12/14/95) *President*

ABOUT SALES & SERVICE MANAGERS

At Prudential Overall Supply, our customers come first! As a Sales and Service Manager, they are responsible for managing a district of customers with an annual revenue base of up to \$3 million. With a focus on customer retention, customer satisfaction, customer visitations, and revenue growth, they manage a team of up to 9 route sales & service representatives in the day-to-day delivery and sales of our products and services. Successful SSM's will use their 2-5 years of management experience, sales experience, leadership skills, customer service skills and willingness to relocate in helping to grow our business.



DIANNA TOWNSEND

(11/13/2015)

Sales and Service Manager
Chula Vista Service Center

Dianna has been a Sales & Service Manager for over 3 years now, and has been with the company for a total of 7. Dianna pushed her way to the #1 spot as a Sales & Service Manager of the year (2022) Dianna also led her entire team to great success; every single one of her CSR's made 19.32 for 2022. Dianna is involved in creating content for Prudential University and MAPS (Mentoring Achieves Pathway to Success) Dianna was recently accepted into ALDP for 2023. In her personal time, Dianna likes being home with her husband, James and her 3 kids: Isabella (20), Adrian (19) & Jacob (5). She loves hiking, crafting, is a baseball manager (team mom) for her son's CAPS team while her husband plays coach. Volunteers in the ER for Sharp Hospital, and is part of the School Site Council for Sunnyside Elementary. Dianna loves watching baseball and football. Her favorite teams are The San Diego Padres and The Las Vegas Raiders.



ULISES LEAL

(05/12/2022)

Sales and Service Manager
Chula Vista Service Center

Ulises started his career at Prudential in May, 2022. He started as an MPPT at the Vista Plant (13). After a week of soil sorting, he went to Chula Vista Service Center to train and learn the routes. Furthermore, he was also training with the AGM, Francisco Lopez, and both SSMs, Dianna Townsend and Tony Crenshaw from Chula Vista to learn about the different services that Prudential offers and accounts that Prudential services. In October 2022, Tony left to take the AGM position at Vegas and Ulises took over the SSM position. Even if all is still new to him, he has been able to learn the business. Ulises also has had the help of two great mentors, Francisco and Dianna. They always go out of their way to advise Ulises on how to handle different situations and help the CSRs to improve the quality of our service. Likewise, Ulises loves to spend his weekends in Tijuana. He likes to go out and eat at different restaurants, trying new food and places with his girlfriend. When he is not out, he enjoys watching soccer and watching a movie. His favorites teams are Manchester United and Real Madrid.



CLAUDIA ALVARADO

(02/03/2020)

Sales and Service Manager
Carson Plant

During the program Claudia got the chance to see multiple plants and spend time learning from other leaders. A year in, she accepted the position of an SSM at our Carson, California location. Claudia received her bachelor's in business administration with a concentration in management from Cal State Dominguez Hills, a mile down from her SSM role in Carson. Claudia comes from a background in retail in which she contributes a lot of her customer service skills to. Prior to transferring to Cal State Dominguez Hills, Claudia was at Long Beach City College where she also played basketball for the school. In her spare time, Claudia enjoys running and is currently training for the OC Marathon. She also enjoys spending time with her two dogs, Charlie, and Oliver. A new hobby she has taken on is indoor bouldering and will occasionally go back to her first love, basketball.



MICHELLE BUENROSTRO

(04/04/2022)

Sales and Service Manager
Carson Plant

Michelle has industry experience that includes over 20 years in leadership. She came on board with a management skill set that included working with the laundry service industry, municipal city fire departments, medical offices, and restaurant management. She has an extensive background in customer service.

Michelle has expressed her excitement and gratitude to be part of a company that put customers first and stand behind their core values. She is also very happy to be a part of a district area that she calls home. She grew up in the Carson area, graduated from CSLUB, and lives in Torrance. She says one of the best parts of the job is meeting with business owners that make up her community and getting to know more about how they started and helping them succeed. Some of her customers include PCMC, Phillis Refinery, International Transportation Service, LLC in the Port Of Los Angeles and Long Beach.

In her personal time, she enjoys spending time with her family. Her and husband Isaac have been together for over 28 years and their three teens Isaac Jr., Irene and Gabriella keep them on the go. She and the family are happiest spending time at Dodger Stadium, visiting the Utah mountains, or camping Kern River. During football season Michelle will be cheering for The Dallas Cowboys. Go Cowboys! And her love for live music keeps the concert tickets coming...all genres. Her goal music destination is Nashville, TN. She loves the blues! Dodger Blue. Cowboys Blue. And Prudential Blue.



OSVALDO JIMENEZ

(11/07/2016)

Sales and Service Manager
Carson Plant

Osvaldo Jimenez (known as Ozzy) started his Prudential journey on November 7, 2016, at the Carson Plant. He started as a Relief CSR and was quickly assigned to Route 17. After having a successful 2 years on route 17, he was promoted to Route Manager. He was Route manager for a little over a year and was promoted to Sales and Service Manager. In his personal time, Ozzy enjoys playing soccer, hanging out with his wife Marlene, and traveling. He is a huge FC Barcelona fan.

TUITION REIMBURSEMENT PROGRAM RECIPIENTS

Don't Forget...Prudential Offers A Tuition Reimbursement Program

PURPOSE:

People are our most important asset. As part of our Mission Statement, we are committed to excellence in "Developing all employees to achieve their full potential." The Tuition Reimbursement Program assists individual employees in their development.

- Must be full time employee
- Employees scheduled to work 30 hours or more per week are considered full time employees for the purpose of this policy.
- Must have 6 months continuous employment prior to the start of the course or training

ELIGIBLE EXPENSES:

- Tuition fees, registration, enrollment fee, books, materials, etc.

DOLLAR LIMIT:

- There is a limit of \$6,000 per year.

ENCOURAGEMENT:

- Employees should be encouraged to take classes or tests for high school graduation or the GED.
- Employees should be encouraged to take English as a Second Language classes.

ADVANCE APPROVAL REQUIRED:

- The employee must apply to the General Manager and have the application to the Vice President of Human Resources at the Corporate Office at least two weeks prior to the first day of any course or training.

APPLICATION:

- Complete Application for Tuition Reimbursement, Form 10064.
- Refer to CPP 24.10 for full details.



ADRIANA CERVANTES PONCE
(10/06/2015)
Quality Assurance Supervisor – P45

GOALS:
2/22/24 High School Diploma
Aztec Home School

I had always doubted myself to finish my high school diploma or GED, after 2 tries here I am. No giving up and seeking to do more for my future. Its never to late to start again.



ANA MARIA HERNANDEZ
(04/03/2019)
Production Manager- P07

CERTIFICATES:

- Certified Continuous Improvement Manager (CCIM)
- Certified Conflict Manager (CCM)
- Six Sigma Lean Yellow Belt Certified (LYBC)
- 5S Concept Certified (5SC)
- Certified Kaizen Facilitator (CKF)
- Lean Six Sigma White Belt Certified
- Project management essentials certified
- Ethics training
- Leadership training
- Supervisor training



CASEY STARR
(03/19/2012)
General Manager- P70

GOALS

Casey is currently finishing his final year at TRSA's Executive Management Institute and earning his MBA from Virginia Commonwealth University, utilizing Prudential's Tuition Reimbursement Program.



EVANGELINA O. SANTOS
(05/20/2013)
Accounting Supervisor- P00

GOALS:

I completed my Bachelor's Degree in the Philippines with a degree in Computer Management long time ago so I decided to take an Accounting Certificate in Cypress college to enhance and update my knowledge in Accounting last Fall of 2022. A little bit challenging for me to transfer my credentials and transcript of record and convert to US standard but in good faith, I was able to do it. I'm expecting to complete this program by the end of Spring of 2024.



FRANCISCO LOPEZ
(03/23/2015)
AGM P03 – Chula Vista, CA

ACCOMPLISHMENTS:

- MBA Graduate
- University of Redlands
- Business Administration
- Completion December 2022
- Ceremony April 22, 2023



JENY DAYANIRA GIL
(11/12/2012)
HR Operations Manager – P00

GOALS & ACCOMPLISHMENT:

- Master's Degree on Business Management from Cal Poly Pomona
- Graduation: Spring 2024
- 2nd Year of EMI - Executive Management Institute



JONATHAN LOCKE
(08/09/2004)
Director of Operations – P00

ACCOMPLISHMENTS:

I graduated with my MBA from the UCLA Anderson School of Management in June 2016.

For three years I participated in their Fully Employed Program, meaning it was between Full-time and Executive.

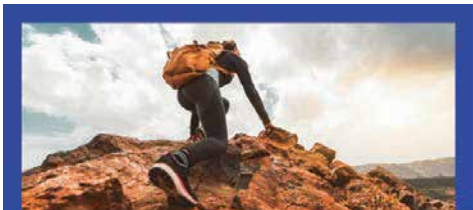


ROBERT HENRIQUEZ
(04/23/2019)
Plant Manager – P07

CERTIFICATES:

- Certified Continuous Improvement Manager (CCIM)
- Certified Conflict Manager (CCM)
- Six Sigma Lean Yellow Belt Certified (LYBC)
- 5S Concept Certified (5SC)
- Certified Kaizen Facilitator (CKF)
- Lean Six Sigma White Belt Certified

TUITION REIMBURSEMENT PROGRAM RECIPIENTS



"It all starts with a **K.E.Y** to success"

Knowledge, Empowers, You



TAKE THE NEXT STEP IN YOUR DEVELOPMENT & EDUCATION!

We are committed to excellence in
developing all employees to achieve
their full potential.

Let us help you learn more about our

Tuition Reimbursement Program
Prudential Overall Supply

For Information Contact:

Jeny Dayanira Gil
HR Operations Manager

JenyG@prudentialuniforms.com
Tel: 949-250-4855 ext. 242



ADDITIONAL EMPLOYEES WHO TOOK ADVANTAGE OF THE PROGRAM!



**THANIA S. ALMODOVAR
OROPEZA**
(03/17/2021)
Accounting Clerk- P00

GOALS:

I've started my accounting journey at SAC (Santa Ana College) this year. So far, I've completed a QuickBooks business class.

I'm currently enrolled in Accounting Procedures. After spring semester, I'm planning on taking more in-depth courses to achieve an AA in accounting!!

I'm reaching for a 2-year run at SAC to complete my degree!

MARK WILLIS

(08/09/2004)
Director Of Operations -P00
MBA - Business Administration
Baylor University
Graduated; August 2022

JOE A SHARMA

(09/04/2006)
Director of Operations - P00
MBA - Business Administration
California Polytechnic of Pomona
Graduated: December 2022

ROBERTO MCLAURIN

(07/13/2015)
Production Supervisor - P21
ESL - A Plus Language

CARMINA SACULLES BERNALES

(07/28/2017)
Quality Assurance Supervisor - P60
Associate in Accounting
Portland Community College

MANUELA MARULANDA OSORIO

(03/12/2018)
Plant Manager - P71
Associates in Business Management
Nashua Community College

BRETT NORMAN HURST

(10/31/2022)
Route Manager - P03
Class A License
America Truck Driving School

BRENDALYS SPRINCE

(07/19/2021)
Production Manager- P71
Associates in Business Management
Nashua Community College

BARESHA MENDO

(09/12/2018)
Quality Assurance Technician - P50
Excel Course Certificate
Leadership Build

FRANK WASHINGTON

(09/28/2021)
Customer Service Rep - P50
CDL license from Changing Lanes Driving School

YESICA PLASCENCIA LOPEZ

(12/11/2020)
Production Manager - P15
MS Excel Certificate - Cerritos College

JORDAN A. ARRINGTON

(03/12/2018)
Quality Specialist - P00
ISO Certification - Axeon

Are you ready to begin working
towards your future?



ITRA TOURS PRUDENTIAL'S COLONIAL HEIGHTS, VA PLANT



Prudential personnel helped guide tours throughout the day.



Welcome ITRA
to our Colonial Heights Facility

*Complete Rental Program
Personally Engineered
to Customer Requirements.*

PRUDENTIAL IS...
**THE RIGHT
CHOICE**

UNIFORMS, TOWELS, FACILITY PRODUCTS, CLEANROOM
PRUDENTIALUNIFORMS.COM 800-767-5536

Prudential Overall Supply hosted ITRA's (Independent Textile Rental Association) members for a production clinic workshop and plant tour at Prudential's Colonial Heights, Virginia industrial laundry processing facility.



STEFAN SCHURTER (10/26/1992) Senior Vice President, welcomes attendees to the event. He is presenting our special event brochure to highlight our services to the attendees.



NEW ASSIGNMENTS & PROMOTIONS ...



ANA HERNANDEZ
(04/03/2019)
Production Manager

Welcome home Ana Hernandez has been promoted once again and returning to the Distribution Center as our newest

Production Manager. Ana began her career at the Distribution Center in 2019 as an Order Fulfillment Operator and then promoted to Quality Assurance Technician in early 2020. After returning from maternity leave, in November of 2021 Ana sought to increase her knowledge of the Company by accepting a position as Office Clerk in the Riverside plant. In January of 2022, Ana was then promoted to Office Manager at the Irvine plant. Ana has been married for 8 years and is the proud mom of three boys, Samuel, Santiago, and Miguel. She is also a full-time student at Cypress Community College in Orange County, CA working on her AA in Business Management. Even while balancing a family, work, and being a full-time student, she somehow finds the time to enjoy true crime podcasts, true crime TV shows, and visiting museums. Welcome home Ana, we are thrilled to have you back with the DC team.



AUSTIN MONSEY
(04/11/2022)
Route Manager

We are pleased to announce the promotion of Austin Monsey to the position of Route Manager in Mesa Cleanroom Plant 23. Austin

started as an MPTP with Prudential 4-11-22 here in Mesa. Austin is an Arizona native, however moved to Michigan at a young age and is glad to be back. He attended Eastern Michigan University, in which he obtained his bachelor's in communication with a General Business minor. In his spare time, he enjoys going hunting, fishing, and spending quality time with wife and newborn son. He also enjoys playing video games, watching his favorite shows/movies, and experiencing new restaurants when possible.



BRAD SCHACHERL
(05/07/2012)
Assistant General Manager

Brad Schacherl elected to be the Assistant General Manager for the Austin Plant, with his primary focus in production.

Brad has a long and successful track record of managing both cleanroom and industrial production operations. Brad's direct leadership in this area will help facilitate the plant's continued success.

Believe in the Team!



BRANT SMITH
(11/29/2021)
Sales & Service Manager

Please join us in congratulating Brant Smith as he has accepted his promotion to Sales and Service Manager in the Denver Cleanroom. (P33) He

began his career with Prudential in the MPTP training program in 2021 where he spent time in both the Mesa Cleanroom and Phoenix Industrial plant. He then accepted the position of Sales and Service Manager Trainee in July 2022 for the Denver Cleanroom Service Center and performed very well. With his new promotion, Brant looks to help with the continued growth of the Denver Cleanroom Service Center as well as Prudential as a whole. Brant has a Bachelor of Science Degree in Management from Arizona State University and has many years of leadership experience in the rental car industry. Brant is an Arizona Native and in his spare time, he enjoys spending time with his son Logan (8), a very active young man. Brant has settled into Mile High living hiking, mountain biking, traveling, or just relaxing and watching a good movie. He came to Denver excited to get a break from the heat and enjoy cooler summers. What also came with that change was 13 below zero Colorado winter mornings scraping ice of his windshield in the dark to head to work and has quickly adapted to driving in the snow and ice like a native. We look forward to Brant's continued growth with Prudential.



BRYAN CAULBOY
(02/13/2023)
Service Center Manager

Please join the MoorFresMento team in welcoming Bryan Caulboy our new Service Center Manager for P18 Sacramento. Bryan

previously was with FedEx for 27 years in a variety of positions. A life-long Bay Area native, he and the family enjoy cheering for their favorite teams. Our Loveable San Francisco Giants and the San Francisco 49ers. In his spare time, he enjoys spending time outdoors with his family. Bryan and his wife Becky are the proud parents to Isabella 18 yrs., Andrea 16yrs., and Cristiano 13yrs. In fact, Isabella is in her first semester on the path to becoming an Orthopedic Surgeon. Andrea can't decide between Softball and Soccer and Cristiano loves football. For you Southern California POS folks...you just might see Bryan and the family at Disneyland where season passes are in hand. Both Bryan and Becky enjoy coaching competitive Softball and Soccer and traveling to games with their family. On their travel bucket list is Rome, Italy and visiting the Vatican. We are very excited to have Bryan as part of the management team in Sacramento, Ca. and we have every confidence he will be an asset to the MoorFresMento team.



CAMERON BATES
(03/05/2012)
General Manager

We are delighted to announce that Cameron Bates has accepted the position of General Manager for Tucson/El Paso! Cameron started

with Prudential in 2012 as a utility CSR in our Irvine location where he was quickly promoted to Route Manager and a short time later Sales & Service Manager. Cameron was consistently ranked in the top 5 of SSMs during his tenure at Irvine before accepting another promotion to Assistant General Manager and relocating to Austin/San Antonio/St. Louis in 2019. Demonstrating a high level of excellence as an AGM in Austin, Cameron was promoted (and moved) once more, this time to the GM position of Colonial Heights with Service Centers in Beckley, WV, Greenville, SC, and Atlanta, GA. Last year he successfully led his Team to a \$1M improvement in statement profitability and grew the weekly revenue more than \$43,000. A graduate of Prudential's Advanced Leadership Development Program, Cameron is also the proud father of four wonderful children: Twin boys-25; daughter-14; and a 3-year-old son. When he's not working hard at Prudential, Cameron is hard at work in the gym or practicing the fine art of BBQ. In addition, he is also a fanatic of the World Series winning Dodgers, NBA champion Lakers, and Super Bowl winning LA Rams.

NEW ASSIGNMENTS & PROMOTIONS ...



CASEY STARR
(03/19/2012)
General Manager

We are delighted to announce that Casey Starr has accepted the position of General Manager for Colonial Heights and its three associated service

centers! During Casey's 11-year career with the Company he has steadily advanced: MPTP; Route Manager; Sales & Service Manager; Service Center Manager; Assistant General Manager; General Manager. During his last four years as GM in Richmond, Casey has been part of a dynamic Team that has produced 4 consecutive Outstanding Achievement Awards. A graduate of Prudential's Advanced Leadership Development Program, Casey has been heavily involved in various Company training initiatives including the newly developed MAPS mentoring program. Casey is currently finishing his final year at TRSA's Executive Management Institute and earning his MBA from Virginia Commonwealth University, utilizing Prudential's Tuition Reimbursement Program. Casey is happily married to his beautiful wife Helen, and they enjoy spending time with their dog Tucker, friends, and family. Congratulations Casey!



CYNTHIA CUEVAS
(05/08/2023)
Receptionist

Allow us to introduce one of our newest Prudential Team members, Cynthia Cuevas, who has replaced Ana Soriano as our

Corporate Receptionist. Cynthia is local to the area and grew up in Santa Ana. She is a proud mom of a three (almost four!) year old son and in her free time she enjoys spending time and playing with him, cooking and trying new restaurants. She loves baseball (both playing and watching) and her favorite team is the Los Angeles Dodgers. Please give Cynthia a warm Prudential welcome next time you call into Corporate or stop by the front desk. Welcome Cynthia!



DANA MCCALLISTER
(06/20/2016)
General Manager

We are thrilled to announce that Dana McCallister has agreed to return to Austin as the General Manager! Dana joined the

Company in 2016 as a Route Manager. Her talents and success led to her quickly advancing to Service Center Manager, followed by a promotion to General Manager in Austin. She then agreed to transfer at the Company's request to Nashua in 2020 where she has had an incredible impact on the financial results (leading the team to multiple consecutive Outstanding Achievement Awards) and hiring and developing talent at every level of her plant. Dana is heavily involved in several corporate initiatives such as Prudential University and MAPS (Mentoring Achieves Pathway to Success). In those (rare?) moments when she is not working, Dana loves to learn new things on You Tube and Tic Tok as well as spend her time fishing and camping - All of which she can do in her soon to be new-again home in Texas! Please join us in congratulating Dana on her new assignment; we look forward to her contributions and leadership at the Austin Plant.



DANIELA CERVANTEZ
(10/08/2020)
Production Manager

The Distribution Center team is pleased to announce the promotion of Daniela Cervantez to Production

Manager. Daniela began her career with Prudential in October of 2020 at the DC as an Order Fulfillment Operator. After 3 short months, she was then promoted to Quality Assurance Technician. In June of 2022, Daniela was again promoted to Production Supervisor and just six months later to Production Manager. As you can see, Daniela has experienced lots of growth on her Prudential resume in a very short time. Daniela enjoys spending time with family (fun fact Daniela also has three other family members that work for Prudential). She also enjoys shopping, going to the beach, and leading the occasional "Dance Party" when random DC employees break out their best dance moves during one of our lively DC plant parties. Congratulations Daniela on your continued professional growth within the Company.





ERIK VARGAS
(03/01/2022)
*Sales and Service
Manager*

Please join us in congratulating Erik Vargas on his promotion to Sales and Service Manager at LA Cleanroom P15! Erik started his

career with Prudential as a Management Potential Training Program (MPTP) Employee in March 2022. He trained at LA Cleanroom then Carson Industrial for a short period until an opening was posted for P15. Erik applied and was then promoted to Sales and Service Manager Trainee in June 2022. Erik took off running and was able to build relationships with customers, renew accounts, learn his routes, and maintain his AR. In recognition of Erik's hard work, he was recently promoted to Sales and Service Manager for District 1, the Valley to the Santa Barbara Coast area. Erik is a Southern California native and attended Cal State Dominguez Hills where he obtained his bachelor's degree in psychology. His favorite sports team is the Los Angeles Laker's, and his favorite player is LeBron James. Whenever he has spare time, he enjoys going to the gym and watching UFC events with his friends on the weekends. Erik loves shoes and finds himself constantly adding new pairs to his collection. Erik also enjoys watching films and his favorite director is Christopher Nolan with The Dark Knight being his favorite film from all of Nolan's projects.

Thank you for being a part of the LA Cleanroom Team Erik! CONGRATS!



FAREED JAMEEL
(03/30/2020)
*Maintenance
Supervisor
Trainee*

We are very proud and excited to introduce you to Fareed Jameel, Phoenix Plant 22's Maintenance Supervisor in

Training. Fareed's career with Prudential Overall Supply began in 2019 through a temporary agency where Fareed was working as a Maintenance Helper. Fortunately for us, we recognized something very special in Fareed early on in that temporary position where his energy and enthusiasm overshadowed his lack of experience. Amazingly, Fareed is just 7 years removed from arriving to the United States from Iraq along with his mother and father. When Fareed first set foot in America, he did not read, write, or speak English and through his tenacious nature spent the next two years attending class to learn English while also completing several Trade School courses. Fareed's American success story was further enhanced when he met his now wife Nadeen in 2018. And more good news for the Jameel family, they are expecting their first child in July of this year! In his spare time, Fareed enjoys his gym time, he loves to serve his church and participates in an outreach program with his church where they work with the homeless people in downtown Phoenix. He also loves soccer with his favorite club being Real Madrid. Please join in welcoming Fareed to his new position and wishing him continued success with Prudential.



FELIX MENDOZA
(02/28/2023)
*Production
Manager*

Please join us in welcoming Felix Mendoza as one of our new Production Managers here at the Irvine Plant.

Felix brings 4+ years of Industrial Laundry experience having previously worked for Cintas in 2018. In his previous role before Prudential, he managed a total of fifty employees which included warehouse personnel and drivers for the largest Service Center in Cintas. He then left the industry to begin his journey in sales where he met success but ultimately missed the opportunities presented in our industry for growth. He was brought to us by our company values, our commitment to our employees and what he describes as the loyalty our customers have to us on the service side. His goal is to continue to learn and grow with Prudential. Felix loves to stay busy and when not at work, he volunteers for a nonprofit called Fosterlove in Brea. Felix and his wife Jackie love to take their kids Felix (5) and Corey (2) out on the weekends to SeaWorld or Sesame Place in San Diego. Congratulations Felix and welcome to the team!



GASTON ORTEGA
(02/21/2023)
Plant Manager

Help us by welcoming Prudential, plant 50's newest Plant Manager Gaston Ortega, who prefers to go as Junior. Raised in Los Angeles, CA.,

Junior moved to Round Rock, TX about 7 years ago for a better opportunity for himself and his family. Though in Texas, he still holds tight to his love of the Dodgers and Lakers but will be quick to tell you that does not include the Rams. He is happily married and has 2 adorable kids aged 8 and 12. When not at work, he loves spending time with his family, watching movies, grilling, and going to the shooting range. He is always looking for new ways to learn and improve his skills and enjoys helping others to improve themselves and watching them flourish. Welcome to the Team, Junior.



JAVIER ESCOBEDO
(12/19/2022)
*Sales & Service
Manager*

Please join us in welcoming Javier Escobedo to the Prudential family. Javier will be working as Sales & Service Manager

for District 2 here in #17 Moorpark. Javier comes to us from the grocery business where he was a merchandise account manager for Whole Foods in the San Fernando Valley area and prior to that was an Assistant General Manager with Mimi's Café where he came to know Prudential Overall Supply. Javier is happily married to his wife Holly and together they have 7 beautiful children and 3 amazing grandchildren. They happily reside in Moorpark, California which is only a short walk to the depot here. Javier's favorite sport teams are the Los Angeles Rams and the Anaheim Angel's, and on the weekends, he enjoys taking rides on his motorcycle. Welcome aboard Javier.



JEREMIAH LOPEZ
(01/25/2021)
*Sales and Service
Manager*

Please join us in congratulating Jeremiah Lopez on his new role as Sales and Service Manager for Austin Cleanroom!

Jeremiah started with Prudential in January 2021. He excelled as a Customer Service Representative (CSvR) running the LA Cleanroom's San Diego route and was promoted to a Route Manager in April of 2022. He is married and is a father of five children. A Veteran of the U.S. Navy, Jeremiah loves to travel with his favorite places to visit being the Maldives, Singapore, and Tokyo. He enjoys working out, spending time with his kids and now that he lives in Texas attending some Cowboys games! Congratulations Jeremiah, we look forward to your contributions in Austin and happy to see you grow into your new role.

NEW ASSIGNMENTS & PROMOTIONS ...



JERRICK WRIGHT
(11/12/2018)
Route Manager

Please join in congratulating Jerrick Wright on his promotion to Route Manager at the Atlanta Service Center! Jerrick began his Prudential Career 4 years ago on November 12, 2018, as a Customer Service Representative and covered the overnight routes in our Florida territory. He recently completed his bachelor's degree in business administration from Savannah State University. During his free time, Jerrick likes to grill and play basketball with friends. We look forward to the contribution Jerrick will make to our operation. Congratulations, Jerrick!



JESUS MALAGON
(07/05/2016)
Sales and Service Manager

Please join us in congratulating Jesus Malagon on his promotion to District #1 Sales and Service Manager at Plant 5 here in Commerce!

Jesus started his Prudential journey six years ago in the production department at the Los Angeles Cleanroom. He was then promoted to CSVR and assigned to Route 77. After a year, he was again promoted to Route Manager at plant 15. Jesus decided to transfer to plant 5 as a Route Manager to learn the industrial side of the business and immediately impacted the fleet scorecard. In September 2022, he was again promoted to Sales and Service Manager trainee and was assigned to the apprenticeship of the great Tom Coughlin, I mean Mike DiGiovanna. During his training, Jesus again proved his dedication to the Prudential mission, caring for his team and customers while gaining the DiGiovanna seal of approval. When not at work, Jesus loves spending time at home with his girlfriend watching television shows and playing video games together. They also enjoy exploring LA and finding unique restaurants and social spots throughout the city. Congratulations Jesus! We are excited to be a part of your next chapter with Prudential!



JOE STRICKLAND
(06/16/2022)
Sales and Service Manager

Please help us by congratulating Joe Strickland on his recent promotion to Sales and Service Manager at P55/50 in Round Rock, Texas! After graduating from Ole Miss with a double major in Business and Criminal Justice he was recruited to Prudential as an MPTP. As part of his training, Joe has spent time learning the industrial laundry business in Atlanta, Albuquerque, Austin, and Moorpark. In his spare time, Joe enjoys going to Oxford, Mississippi and visiting The Grove to tailgate. His favorite teams are the Atlanta Braves, the Atlanta Hawks, and Ole Miss Football. Joe is excited to call Austin his new home and continue to develop professionally while he manages District 2 to the top of the rankings.

We don't do average...we do AWESOME!



JUSTIN GONZALEZ
(02/28/2022)
Route Manager

Please join us in congratulating Justin Gonzalez on his promotion to Route Manager here in Commerce! Justin grew up in Pico Rivera, just down the street

from the Commerce Plant. He graduated from Cal State East Bay, Studying Anthropology and Sociology. Justin started his career as a CSR at Plant 15 in February 2022 before joining the MPTP program in May 2022. Justin enjoys playing with his four-year-old Australian shepherd in his spare time. In addition, he loves LA sporting events (except the Clippers) and traveling with friends when not working. Congratulations Justin! We are excited to be a part of your next chapter here in Commerce!



KARINA PLASCENCIA
(12/11/2020)
Quality Assurance Supervisor

Please join us in congratulating Karina Plascencia who has accepted the position of QA Supervisor at the

Irvine Plant! Karina joined Prudential in December of 2020 as an Order Fulfillment Operator in the receiving department at the Cerritos Distribution Center. A year later she earned a promotion to Quality Assurance Tech, which she held until she transferred to the Irvine plant in September of 2022. Karina spends all her spare time with her son Jayden who just turned 1 in February! When they are not signing along to Ms. Rachel they love going on walks and going to the Long Beach Aquarium. Again, congratulations Karina and we look forward to your continued success!



KATIE VO
(05/23/2022)
Direct Sales
Coordinator

Please join us in congratulating Katie Vo on her promotion to Direct Sales Coordinator at Corporate Services! Katie started with

Prudential as an MPTP (Management Potential Training Program) trainee in May of 2022 at LA Cleanroom (P15). Since then, Katie has spent time learning DC and industrial operations at several locations which include the Cerritos Distribution Center (P07), Carson Industrial (P04), Irvine Industrial (P06) and Tucson Industrial (P22). Katie graduated from California State University of Fullerton (GO TITANS!) with a bachelor's degree in business management. In her spare time, Katie enjoys going to the gym, snowboarding, spending time with family and friends, reading, and especially traveling. We are excited to have Katie join our team and look forward to her continued growth with Prudential. Congratulations Katie and welcome to the Direct Sales Division!



KRISTIN RENNEGARBE
(06/29/2009)
Office Manager

Please help by congratulating Kristin on her new role as the Office Manager in Tucson AZ. Kristin joined Prudential in 2009 as an ABS Clerk at the Riverside plant.

She learned the system quickly and soon began training other clerks. Learned all the systems and functions of the office and became an invaluable asset to the P02 team. In 2016 she was promoted to Office Manager. In 2017 she was promoted as Prudential's 1st Industrial QA Supervisor. She played an integral role in helping P02 become the company's 1st IND plant to get ISO certified. In 2019 Kristin was promoted to Corporate Quality. She has helped additional Industrial sites become ISO certified, audited all ISO sites, supported sites during ISO audits, trained new QAs, and supported the Quality Department in numerous ways. Kristin graduated from Cal State Fullerton with a bachelor's degree in Geography. Go Titans! In her spare time, she loves cheering on the Dodgers, watching old classic movies, reading, and spending time with family. She is looking forward to going to UofA games (Go Wildcats!) and exploring Tucson! We are proud of your career evolution at Prudential and are excited to see you succeed in your new role!



LEE WALTON
(04/29/2019)
Assistant General
Manager

Please join us in congratulating Lee Walton on his new position as Assistant General Manager at Plant 70 Cleanroom Plant! Lee began his career with Prudential as an MPTP in 2019, training at the Atlanta, GA industrial Service Center (P85) and at Plant 23, in Mesa, AZ. After successful completion of the MPTP program, he

was promoted to Sales and Service Manager here at the Richmond, VA Plant. In this role he was able to maintain one of the top AR% in the company while helping the Plant achieve Outstanding Achievement Awards two years in a row. He is currently participating in the Company's Advance Leadership Development Program (ALDP), and he is looking forward to taking on his added responsibilities as the Assistant General Manager. When Lee is not at work, he enjoys spending time with his wife of 4 years, D'Andra and their two daughters Avaleigh (5) and Ryleigh (1). They are currently awaiting the arrival of the newest addition to the family, their first son Lee III. As a family they enjoy going to the beaches and exploring the different parks, museums, and orchards in the area. Congratulations Lee! We look forward to your continued contributions and success!



LUIS VEGA
(05/16/2022)
Office Manager

Please join us in congratulating Luis Vega on his promotion to Office Manager for P04 Carson Plant. Luis joined Prudential as an Office Clerk at Plant 02 (Riverside) in May of 2022. Where he quickly got familiar with the day-to-day operations for an industrial laundry office. He has a background in Compliance and Internal Auditing; having worked for both Bank of America and Cardenas Markets Support Center. During his time in Plant 02, he continuously expressed great interest in expanding his career within Prudential; eager to learn other duties outside of his role as Office Clerk. In his spare time, Luis enjoys being around his family and his 5-month-old pug. His hobbies include exercising, watching documentaries and listening to true-crime podcasts. Congratulations on your continued success, we look forward to having you join the Carson family!



MARIA DOMINGUEZ
(03/31/2021)
Quality
Assurance
Supervisor

Please join us in congratulating Maria Dominguez on her recent promotion to QA Supervisor at P71/73 in Nashua,

NH! Maria started with Prudential as an office clerk in 2021, then she transitioned to production and has helped in multiple departments. In 2022 she started to help as a QA backup and was then promoted as a QA Tech. Mariangeli is also a licensed nursing assistant at St Joseph Hospital. Maria likes to spend time with her fiancé and her two sons, Jordan, and Anthony. Maria also enjoys spending time hiking, riding ATVs, and other outdoor activities. Congratulations Maria, we look forward to your contributions to the Nashua team!



MARK RAULSTON
(10/17/2022)
Maintenance
Supervisor

We are very happy to announce the promotion of Mark Raulston to the position of Maintenance Supervisor in Phoenix, Plant 22.

Mark brings with him just 4 months of Prudential Overall Supply experience but a world of experience prior to joining Prudential. Mark's Maintenance career began in California where he worked for CEMEX for over 15 years. For 7 years he managed Maintenance for Nordstrom in the great state of Texas and finally it was Kroger that enticed Mark and his family to move to the Grand Canyon State where he supervised their Maintenance operations. Tiffany, Mark's lovely wife of 12 years supported his state-to-state adventure and like us, hopes that he's found his forever home with Prudential. In his spare time, Mark and Tiffany enjoy riding Mark's Harley Davidson Heritage, taking their boat to the lake and river, NASCAR (trust me, the man loves his NASCAR) or just hanging out by the pool with their Blue Nose Pitbull, Haze. That is what you call an Arizona lifestyle. Please join in welcoming Mark to the Prudential family and wishing him much continued success with Prudential.

Well done Team!

NEW ASSIGNMENTS & PROMOTIONS ...



MATT ANDERSEN (12/06/2021) *Route Manager*

Please join us in congratulating Matt Andersen on his promotion to Route Manager for P45 Albuquerque! Matt began his career as a Relief Driver with Prudential in December 2021 and quickly showed great strength and made it clear he wanted to advance his career at Prudential. He took the job of Route Manager in November, but we awaited his announcement until he had trained one of our new CSR's to run his route and he began a deeper dive into his role as a manager. Prior to Prudential Matt spent years in management in the automotive industry and had plans to go back into management the day he started his Prudential career. Matt, a native New Mexican, has been married to his wonderful wife Rebecca for 10 years and they have a 10-year-old daughter Lilliana. When Matt is away from work his primary hobby is spending time with Rebecca and Liliana. They like to spend their time exploring New Mexico with family trips traveling both on the highways as well as off-roading through the deserts and various mountain ranges around the state. As a native of New Mexico Matt is of course preferential to Green Chile in the red or green question. He is an avid Dallas Cowboys fan. Congrats Matt!



MIGUEL CASILLAS (04/29/2008) *Regional Maintenance Engineer*

Please join us in congratulating Miguel Casillas on his new role as Regional Maintenance Engineer (RME) for Corporate Services. Miguel has worked at Prudential for 32 years, starting his journey in Production Department in 1990 at the LA Industrial plant (P05). Later in 1997 he switched to Maintenance and in 1998 was promoted to Maintenance Supervisor. In 2005 he

moved to Arizona and worked at our Phoenix (P22) plant for a few years. In 2008 after leaving Prudential for a short period, Miguel re-joined as Maintenance Supervisor at Mesa Cleanroom plant (P23). Miguel has been married for 23 years and has 3 boys, a girl and 6 grandkids. When Miguel is not at work, he likes to spend time with his family and takes care of his two dogs - 13-year-old Chocolate Labrador (Shaggy) and 1 year old Lab named Ruby. Miguel also raises goats for their milk. In his spare time, he likes hunting and watching soccer. Aguilas del America from Mexico is his favorite team. Congratulations Miguel, we are very excited and happy to see you grow into your new role.



MOISES VENEGAS (03/25/2019) *General Manager*

We are delighted to announce that Moises Venegas has accepted the position of General Manager for Richmond Cleanroom (P70)! Moises started his Prudential career as an MPTP in 2019, training in LA Cleanroom & Industrial (P15/P05). Moises was promoted to the position of Sales and Service Manager at the Austin Industrial

Plant (P50/P55) in 2020 and after strong results he was again promoted to Assistant General Manager at Richmond (P70). He is a graduate of the Company's Prudential's Advance Leadership Program and has been part of the Outstanding Achievement Award winning Team at Richmond during his time there (a streak he plans on continuing). Moises would like to give special thanks to Xenia Medina, Francisco Lopez, Cameron Bates, and Casey Starr for all the mentorship and guidance throughout his career. When Moises is not at Prudential (we graciously give him 3-4 hours a week at home), you will find him running the Virginia Capital Trails with his energetic daughter Maya, and his beautiful wife Ashley. Congratulations Moises!



NIK CARRION (11/17/2021) *Plant Manager*

Please join us in congratulating Nik Carrion on his promotion to Plant Manager here at Plant 45 Albuquerque! Nik was born in Downey, CA and has resided in Southern California for most of his life. When Nik turned 10 his family decided to go live in Ecuador for 4 years. Upon his return, Nik completed high school and decided to join the Army soon thereafter. After 4 years of honorable service, he decided to shut the door on his military career and further

pursue his education at Brandman University where obtained his Bachelor of Arts degree in Business Administration. When not working on helping improve Prudential's production performance and processes, he enjoys spending time at the gym, playing, and watching soccer, and exploring new places. He and his girlfriend Natalie enjoy spending time trying new foods (they have come to a great place for that!), spending time with their dog Roux, a 9-month-old English bulldog, and traveling. Nik began his Prudential career as Production Manager at plant 06 Irvine, where he was able to quickly help drive improvement in production. After a year as a production manager, he was invited to come look at Plant 45's production operation. While visiting plant 45 to help with our recent acquisition, Nik decided to accept the position of Plant Manager out here in the Land of Enchantment! We are very excited to have Nik as a new addition to the P45 family, and we look forward to his success in helping us continuously improve and grow our market for Prudential. Congrats Nik!





PATTY ALVAREZ
(04/28/2014)
Production Manager

Please join the MoorFresMento team in congratulating Patty Alvarez on her promotion to Production Manager in Fresno, Ca. Patty has proven to be a valuable member of

the Fresno team since her hiring in 2014 as Laundry Worker at 08. In her career with POS she has been promoted several times. Laundry Clerk to Stock Room Receiving to Issues Clerk to Office Clerk. Every step of the way she has proven to be a valued member of the team in Fresno. She is an enthusiastic Raider fan; her favorite past time is shopping. Her hidden talent is doing DIY projects at home. In fact, she just completed laying laminate flooring at home, by herself I might add (holy cow). She just must be good at everything. Patty and Robert, her husband of 20 years, have 3 children: Crystal 23, Aliyah 18, and Julian 11. We are very excited to have Patty as part of the management team in Fresno, Ca. and we have every confidence she will continue to be an asset to the MoorFresMento team.



PRISCILLA ARREDONDO
(04/17/2023)
Engineering Intern

Please help us welcome Priscilla Arredondo to the Prudential Family. Priscilla will be working as an Engineer Intern out of Corporate

Services in the Production and Engineering department. Priscilla has completed all the courses for her bachelor's in industrial engineering from Rafael Landivar University in Guatemala. Her expected graduation date is in December of 2023. Prior to finding Prudential she was working as a part time math teacher and a problem solver at amazon, all while completing her studies. In her spare time, she enjoys spending time with family and friends, listening to music, and reading. Her personal passion is to travel, and her favorite destination is places that have beaches next to its name. She also likes and enjoys cats, good food, perfumes, and Game of Thrones. Welcome Priscilla to Prudential.



RAFAEL SANCHEZ
(12/07/2009)
General Manager

We are delighted to announce that Rafael Sanchez has accepted the position of General Manager of Portland (P60/61/63)!

Rafael joined Prudential in 2009 during the G&K cleanroom acquisition. Rafael says that he came to Prudential "hiding in the laundry", but in truth he has been a welcome addition to the Prudential team and an integral part of the Company's growth and success in the Denver market. Rafael is married to his beautiful, supportive wife Lee Ann of 39 years, which happens to be the same year he started in the laundry business. Together they have one son, Dominic (33), to whom they have passed on the love for the great outdoors. Camping, hunting, and exploring trails in the Rocky Mountains with off road vehicles occupies their weekends and time off. Rafael and Lee Ann look forward to having new outdoor adventures exploring the great northwest.

Leaders of today & tomorrow



RAYMOND EIDINGER
(06/06/2022)
Route Manager

Please join us in congratulating Raymond Eiding on his promotion to Route Manager at the LA Cleanroom! Raymond's

budding career with Prudential started in May 2022 at the Las Vegas Service Center (P32) as a utility Customer Sales Representative. Raymond was born and raised in Downey, CA. He grew up playing Baseball and spent a lot of time in the outdoors with his two younger brothers. In 2017, he moved to Henderson NV (Las Vegas adjacent) with his future Fiancé and began managing Restaurants. In 2022, Raymond left the restaurant industry and made an excellent decision to start his career with Prudential Overall Supply. Raymond has a One-year-old son and was excited to move back to California to be closer to family and have his son grow up in his native hometown. He is a big Baseball Fan (Red Sox Nation!) and is also a Disney Fan.



RICHARD HERNANDEZ
(12/09/2016)
Sales and Service Manager

Please join us in congratulating Richard Hernandez on his promotion to Sales and Service Manager for P73, Nashua's industrial division! Richard Hernandez joined Prudential as a CSvR at Plant 15 (Cleanroom) in December of 2016, covering areas from Hollywood to Santa Barbara to Bakersfield on Route 75. As much as he loved the road, Richard took the next step in his career and accepted a Route Manager position in May of 2021. He rapidly excelled on

route coverage, broadening his overall map knowledge of Southern California, and even became better acquainted with his teammates during the process of learning their routes. A little over a year later in October of 2022, Richard again accepted the new role of Sales and Service Manager at Plant 73 (Industrial), where he hopes to further expand his knowledge by learning the Industrial side being the area where the industry originated from. Richard is a California native who loves to travel. You'll usually catch him on the road on weekends, San Diego and Santa Barbara being a few favorite locations. Other than driving, in his personal time, he likes playing video games (has owned every console except Xbox), playing guitar, skateboarding, jogging, hiking and simply spending time with his wife and two daughters, ages three and six. Richard is no crazy sports fanatic, but he does enjoy watching a few soccer or baseball games from time to time. Now residing in New Hampshire, he's excited to explore the East Coast and plan new travel destinations. Congratulations Richard! We are very excited to have you join the Nashua team and are looking forward to your continued success in your new role!

NEW ASSIGNMENTS & PROMOTIONS ...



ROD HERNANDEZ
(03/12/21)
Assistant General Manager

Please join us in congratulating Rod Hernandez on his promotion to Assistant General Manager at our Denver Cleanroom location. Rod joined Prudential in March 2021 as an MPTP at Plant 04 Carson, where he spent six months gaining hands-on industrial experience. He then transferred to Plant 15 Los Angeles Cleanroom for an additional six months of training before accepting a position as a Sales & Service Manager at Plant 10 Milpitas Cleanroom in February 2022. Rod quickly established himself as a top performer and was ranked the number two Sales & Service Manager in the company for the second half of 2022. His dedication to customer service and commitment to delivering exceptional results that earned him a reputation as a reliable and trusted partner to clients and Prudential employees alike. Originally from Los Angeles, Rod served in the Navy as an Intelligence Officer from 2004 to 2017. He is also an avid fan of the Dodgers, Lakers, LA Kings, USC, and NY Jets. Rod is thrilled at the prospect of exploring the Colorado wilderness soon. Rod will begin his AGM duties June 19th.



RUDY ROBLES
12/01/2022
General Manager

We are thrilled to announce that Rudy Robles has accepted the position of General Manager for our Nashua, New Hampshire Plant! Rudy began his

career with Prudential as a management trainee (MPTP) in 2015 at our LA location. He was promoted to Sales & Service Manager at P15 before accepting another promotion to AGM in Nashua. After taking some time to pursue opportunities in a different industry, Rudy returned to Prudential as GM trainee at our Austin location in 2022. Rudy is a UCLA graduate and enjoys working out, playing chess, and traveling. He and his dog Oden will be relocating back to Nashua within the next few weeks, but this time he will bring some snow shoveling shoes! Congratulations Rudy!



SAMUEL LACKEY
(06/16/2022)
Sales and Service Manager Trainee

Please help to congratulate Samuel Lackey on his promotion as a Sales and Service Manager Trainee for the Richmond Cleanroom. Samuel joined Prudential in July 2022 as an MPTP at the Richmond Cleanroom (P70). During his time as an MPTP, he spent time training at several

plants and service centers, including Colonial Heights, VA (P80), Duncan, SC (P83), Tucker, GA (P85), Austin, TX (P50), and Albuquerque, NM (P45). Prior to working at Prudential, he attended college at NC State University in Raleigh, NC (Go Wolfpack!) where he earned a degree in Business. Outside of work, Samuel enjoys spending time playing video games, watching movies, travelling, fishing, boating, vacationing at Walt Disney World, and attending sporting events. His favorite teams are the NC State University Wolfpack, Carolina Hurricanes (Go Canes!), and the Carolina Panthers. Samuel has lived in Florida, South Carolina, North Carolina, and Virginia, it is his goal to visit as many of the U.S. as possible (he's at 16 out of 50 so far.) We are super excited to have Samuel join the team here in Richmond, we know he will do great & has a very bright future ahead of him here at Prudential.

OUR TEAM IS ONE OF A KIND!



SANDRA QUEZADA
(12/01/1997)
Accounts Receivable Supervisor

Please join us in congratulating Sandra Quezada on her promotion to Accounts

Receivable Supervisor at Corporate Services. Sandra started her career with Prudential in January 1997 as an office clerk at the Irvine plant. She has held several different roles here at Prudential. Of all the hats she has worn, she never stopped wanting to learn and contribute more than what was asked of her. From office clerk to ABS clerk, to office manager, and then to AP clerk, Sandra's commitment and loyalty to the company has always been shown, noticed, and well-appreciated by peers and leadership. In her spare time, Sandra enjoys cooking for her family! And is proud to say she is pretty good at it, especially Mexican-style dishes. We are excited to have Sandra in the Accounts Receivable department and looking forward to her contributions. She will oversee the department flow and continue developing her knowledge and the team!



SHANNON HICKS
(07/21/2021)
Quality Assurance Supervisor

Please join in congratulating Shannon Hicks on her promotion to Quality Assurance Supervisor at our Colonial Heights Plant. Shannon started with Prudential as a Production Manager in July 2021, where she quickly excelled and helped facilitate the plants' growth. After 18 months of improving our Spindle productivity and wash rate

results Shannon has decided to take on the new task of Quality Assurance Supervisor. Shannon is a graduate of the Glen Wood's Production Manager boot camp, Class of 2021, which provided her with additional tools to help her grow as a leader. Prior to Prudential, she was a Quality Assurance Manager for a high paced mass volume cleanroom where she spent 20 years learning Quality from the ground up. In April 2023 Colonial Heights will become the latest plant to become ISO certified. On her personal time, she loves to spend time with her husband of 2 years, Isaiah, three children, Destiny (28), Damonte (23), Dynesti (17) and newest granddaughter Lillie Rose of 2 months. In a previous life Shannon went to Cosmetology School and still enjoys doing hair on the weekends. We are so proud of your career evolution at Prudential and are excited to see you succeed in your new role!



TATYANA LARA
(12/15/2020)
Office Manager

Please join us in congratulating Tatyana Lara who has accepted the position of Office Manager for the Irvine Plant!

Tatyana joined

Prudential in December of 2020 as an Office Clerk at the Irvine plant. There she quickly picked up all our systems and began to excel primarily in accounts receivable. In February of 2022, Tatyana transferred to the Carson plant since it was a shorter commute to her home. At the Carson plant, she continued to grow and further develop her skills to position herself for the next step in her career. Tatyana has been married to the love of her life, Miguel, for 6 years and together they have two girls: Maya (5) and Mila (11 Months). In her spare time, they like to keep the girls active by taking them to the park and the bi-monthly trip to Disneyland. They try to attend as many Dodger games as possible as that is the only team they have in common. When it comes to football, Tatyana is a life-long Packers fan while Miguel is a die-hard Rams fan. Again, congratulations Tatyana and we look forward to your continued success!



TAVIUS HUNT (12/06/2021)
Sales and Service Manager

Please join in congratulating Tavius Hunt on his promotion to Sales and Service Manager at the Atlanta Service Center. Tavius joined Prudential in December of 2021, as Route Manager at the Mesa Cleanroom. Prior to Prudential he drove across the country as a CDL driver. He is also an accomplished photographer, creative film director, and entrepreneur with lots of creative ideas still to be manifested. He became the founder and CEO of InFokusMedia in 2014 by divine inspiration. His visionary perspective has earned him opportunities to work with many celebrities and talented individuals in the entertainment industry over the years. Truly a man of many talents! Outside of being creative Tavius enjoys spending his time riding horses, fishing, ATV adventures, hiking. Tavius grew up in Memphis, Tennessee where he was raised on a farm by his grandparents. Not long after attending college in Nashville, TN he moved to Phoenix, AZ with his parents and began carving his own legacy. Congratulations Tavius! We are very excited to have you join the Atlanta/East Coast team and are looking forward to your continued success in your new role!



VERONICA CERDA
(12/20/2021)
Production Supervisor

Please join us in congratulating Veronica Cerda on her promotion to Production Supervisor here in Commerce!

Veronica joined Prudential two years ago and has demonstrated leadership and sound judgment from day one. She arrived at Prudential with management experience in the retail sector. In her spare time, Veronica's stress-relieving activity is cleaning her house. In addition, she enjoys shopping, attending church, and watching great horror movies (her favorite genre). Congratulations Veronica! We are excited to be a part of your next chapter here in Commerce!



XENIA MEDINA
(06/20/2012)
Assistant General Manager

Please join us in congratulating Xenia Medina on her promotion to Assistant General Manager at the LA Cleanroom (P15).

Xenia Medina started with Prudential as a Quality Assurance Technician in 2012, where she quickly excelled and was promoted to Sales & Service Manager in 2013. Xenia was then again promoted in 2018 to Senior Sales and Service Manager, where she accomplished multiple years of high performing results and recognition of her Team Members in the Top Rankings. Xenia is a graduate of the Advanced Leadership Development Program, Class of 2020, which provided her with additional tools to help her grow as a leader. Prior to Prudential, she was a Pre-College High School Counselor & Teacher. Her passion to teach did not end there, Xenia nurtured that need by training the Company's MPTPs and new Cleanroom Sales and Service Managers. Xenia is also supporting HR with the new LMS training videos so please look out for Xenia's star debut! On her personal time, she loves to spend time with her husband of 12 years, Robert, two children, Bobby (6), Zoe (5) and Pitbull Duke. We are so proud of your career evolution at Prudential and are excited to see you succeed in your new role!

MISSION STATEMENT

Prudential Overall Supply is committed to excellence in:

- 1. Delivering quality service and products that meet or exceed customer requirements and earn customer satisfaction.**
- 2. Developing all team members to achieve their full potential.**
- 3. Providing a safe, clean and efficient work environment.**
- 4. Conducting all business relationships with integrity.**



John D. Clark, Founder

As we accomplish this, we will grow, retain our customers and prosper.

PRUDENTIAL OVERALL SUPPLY ACHIEVES ISO 9001:2015 MILESTONE CERTIFYING ALL OPERATING UNITS, DISTRIBUTION CENTER AND CORPORATE SERVICES LOCATIONS



Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, achieves ISO 9001:2015 certification for all of its operating units (Cleanroom and Industrial), distribution center and its corporate services locations through TUV SUD America, Inc.

The certification identifies that Prudential has implemented a Quality Management System in accordance with: ISO 9001:2015.

The scope of this Quality Management System includes providing cleanroom apparel and other contamination control products and laundering services for garments used in controlled environments and industrial apparel and other ancillary products for use in industrial applications.

"The entire organization is extremely proud of our ISO 9001:2015 certification for all operating units. We believe that we are the first national brand in our industry to accomplish this milestone," states, Prudential CEO, John Clark.

Mr. Clark continues, "This achievement demonstrates Prudential's ongoing commitment to providing Best-in-Class quality products and services. It is through the efforts of our dedicated team that makes this all possible."

"WE BELIEVE THAT WE ARE THE FIRST NATIONAL BRAND IN OUR INDUSTRY TO ACCOMPLISH THIS MILESTONE."

- JOHN CLARK, CEO



Prudential Team,

Achieving ISO 9001:2015 certification for all our plants, distribution center and Corporate Services locations is a big win for Prudential. Thank you to all who participated in this long process! ISO certification for the Company represents our ongoing commitment to maintaining and improving quality systems that benefit our Customers and Employees. Being the first in our Industry to achieve this Company-wide gives us a strong foundation which will help us build the next 100 years of Prudential history.

To the QA teams that made this happen and the plants that support this – thank you all.

- John Clark, CEO

ORANGE COUNTY REGISTER NAMES PRUDENTIAL OVERALL SUPPLY A WINNER OF THE ORANGE COUNTY TOP WORKPLACES 2022 AWARD



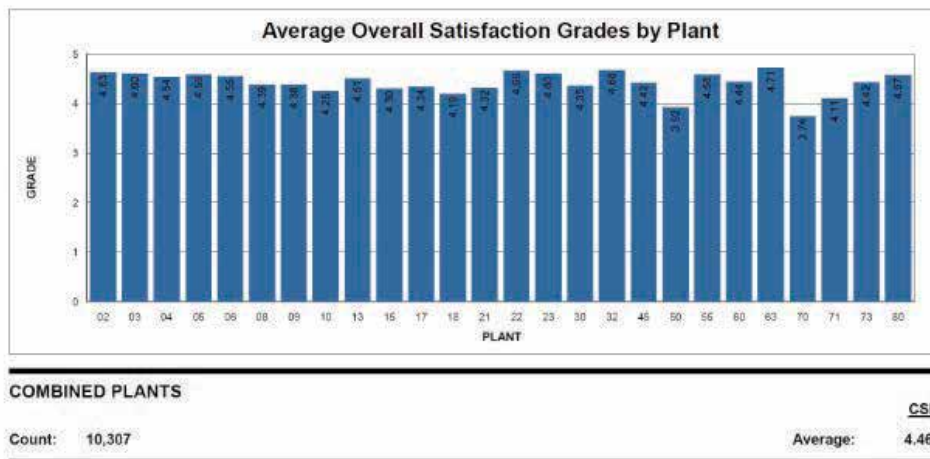
Prudential Overall Supply has been awarded a Top Workplaces 2022 honor by Orange County Register Top Workplaces. The list is based solely on employee feedback gathered through a third-party survey administered by employee engagement technology partner Energage LLC. The confidential survey uniquely measures 15 culture drivers that are critical to the success of any organization: including alignment, execution, and connection, just to name a few.

“Earning a Top Workplaces award is a badge of honor for companies, especially because it comes authentically from their employees,” said Eric Rubino, Energage CEO. “That’s something to be proud of. In today’s market, leaders must ensure they’re allowing employees to have a voice and be heard. That’s paramount. Top Workplaces do this, and it pays dividends.”

About Energage - Making the world a better place to work together.TM

Energage is a purpose-driven company that helps organizations turn employee feedback into useful business intelligence and credible employer recognition through Top Workplaces. Built on 16 years of culture research and the results from 27 million employees surveyed across more than 70,000 organizations, Energage delivers the most accurate competitive benchmark available. With access to a unique combination of patented analytic tools and expert guidance, Energage customers lead the competition with an engaged workforce and an opportunity to gain recognition for their people-first approach to culture. For more information or to nominate your organization, visit energage.com or topworkplaces.com.

PRUDENTIAL OVERALL SUPPLY RELEASES 2022 CUSTOMER SATISFACTION SCORE



Prudential Overall Supply, an industry leader in reusable image work apparel and related textiles, today announced its 2022 customer satisfaction index (CSI) score. The score is measured through the Company’s Customer Visitation (CV) process. The CV occurs with direct meetings with each reviewed customer. The CV rates each customer service touchpoint.

Prudential’s Chairman of the Board, Dan Clark comments, “The CV process is our way to better connect to our customers’ requirements, and to verify that we are delivering the customer service experience that we have promised. I personally spend nearly a third of the year conducting CV’s with our management team. It is the most enjoyable part of my year, and it is the time I learn the most about our business.”

Conducting 10,307 Customer Visitations, Prudential achieved a CSI rating of 4.46 (up from 4.45 from the previous year) on a 5-point scale. The Company remains committed to improving on this rating in 2023.

WHAT'S HAPPENING AROUND PRUDENTIAL?

SELLING PERIOD #6 – SECOND QUARTER TOP PRO AWARD WINNERS!!!

The CoSR Top Pro Award WINNER - Most Weekly Revenue Sold During the Current Quarter 2023 goes to:

GENE LECLAIR (03)

AE Clean Pro Award WINNER - Most Weekly Revenue Sold During the Current Quarter 2023 goes to:

KEVIN THOMPSON (23)

CONGRATULATIONS TO YOU BOTH!

CULINARY EXCELLENCE!

We are truly honored to be the uniform partner for the California Restaurant Foundation. Congratulations to San Dimas High School, representing Team California, on their impressive 3rd-place victory! We are thrilled to have supported this remarkable event, and the team looked exceptional in their embroidered shirts and chef coats

CITIZEN OF THE MONTH

SHAWNA BOWEN
(03/31/2008)
Executive Administrator was awarded by her city, Canyon Lake, as Citizen of the Month. Congratulations Shawna!



WEDDING BELLS RANG!

FERNANDO RUIZ (01/23/2019) Customer Sales Representative at our San Antonio Service Center was married on April 14, 2023! Congratulations to you and your bride!



WHAT'S HAPPENING AROUND PRUDENTIAL?

OUT TO DINNER!



Our awesome team in Atlanta, **JOSHUA WILLIAMS** (08/21/2020) CsVR and **JERRICK WRIGHT** (11/12/2018) CsVR enjoyed a team dinner! The Atlanta Cleanroom team does an awesome job servicing Prudential's customers located in the Southeast. Thank you to the team for their hard work, dedication & positive attitudes.



WOW...PERFECT ATTENDANCE!

This is incredible... **ROSA BROOKS** (11/16/2001) Laundry Worker at our Vista Plant had perfect attendance the past three years!!

Thanks for your good health and dedication Rosa!

HAVING FUN AT THE RESTAURANT SHOW!



MIKE RAY (08/06/2007) Senior National Account Executive Direct Sales, **SEAN MICHOT** (07/28/2014) Regional Director of Sales and **RYAN HULL** (04/06/2015) District Sales Manager all had a wonderful time at the 2023 Restaurant Show! It was a fantastic event that left us motivated to continue delivering top-notch solutions for the restaurant industry. We want to express our heartfelt gratitude to everyone who visited our booth and engaged in insightful conversations. Your support and enthusiasm mean a lot to us! Stay tuned as we bring the same passion and dedication to meet your restaurant supply needs.



WHAT'S HAPPENING AROUND PRUDENTIAL?

AWARD RECOGNITION

As we have previously communicated, Prudential Overall Supply continues to recognize the significant anniversaries of our employees. We know your years of service have helped build Prudential into a great place to work.

For this reason, we have invested in a recognition program to reward years of service by providing a wide range of gifts, including trips, gift cards, and more.

Como ya los hemos comunicado anteriormente, Prudential Overall Supply reconoce los aniversarios significativos de nuestros empleados. Tus años de servicio han ayudado a Prudential a ser en un excelente lugar para trabajar.

Por esta razón, hemos invertido en este programa de reconocimiento para reconocer los años de servicio con una amplia gama de obsequios, incluidos viajes, tarjetas de regalo y más.

How Does it Work?

When celebrating a 25+ milestone anniversary (and then every 5 years - 25, 30, 35, etc.), employees are awarded points which can be redeemed for items on Awardco recognition website or app.

¿Como Funciona?

Al celebrar un aniversario de más de 25 años (y luego cada 5 años: 25, 30, 35, etc.), los empleados reciben puntos que pueden canjear por artículos en el sitio web o la app de Awardco.

We encourage you to activate your account

Te animamos a activar tu cuenta

Start planning what you will get with the points you will earn

Comienza a pensar que elegirás con los puntos que ganarás

For guidance on how to use the tool reach out to our Human Resources Team!

Para obtener orientación sobre cómo usar la herramienta, comuníquese con nuestro Equipo de Recursos Humanos.



CELEBRATING ANA'S 30TH ANNIVERSARY AT THE MESA CLEANROOM PLANT!

We celebrated Ana White's 30th anniversary where she was presented with her certificate and gift.

Left to right:

DANIEL DE AVILA

(06/25/2012)

Assistant General Manger
Mesa Cleanroom,

ANA WHITE (04/19/1993)

Quality Assurance Supervisor

ANA ORTIZ (07/22/2008)

Plant Manager

Congratulations Ana!!!

BIRTH ANNOUNCEMENTS



KIMBERLYLY PARKER (03/18/2019)

Office Clerk

Los Angeles Cleanroom

Kimberly Parker and family welcome baby Henry Miguel Peña born on 03/28/23 weight 6.12oz., 18 1/2 inches long. Congratulations!



ARACELI CONTRERAS (02/24/2014)

Senior Office Clerk

Vista Plant

Araceli and her husband Erick welcomed their beautiful baby girl Nataly on July 15th and finally hit jackpot after having two boys. Funny thing, all three kids are Prudential babies.

WHAT'S HAPPENING AROUND PRUDENTIAL?

RETIREMENTS



CONGRATULATIONS THE ESTRADA'S ON YOUR DUAL RETIREMENT!

The Estrada's (wife/husband duo) retirement celebration. It was an awesome farewell to the couple from the Company. The Estrada's and Family were very happy with the generous party and had very nice things to say about Prudential's Los Angeles Cleanroom Plant.

MARIA ESTRADA
(01/20/98)
Cleanroom Soil Sorter
25 years

ALFREDO ESTRADA
(06/10/09)
Cleanroom Soil Sorter
13 years



CONGRATULATIONS JUAN ON YOUR RETIREMENT!

CHRIS WELCH (01/28/2008)
President along with **NIRAN ETLANTUS** (05/26/2016) General Manager present **JUAN VILLA** (07/24/2002) Maintenance Technician with his certificate after 20 years with Prudential's Albuquerque Plant.

THANK YOU RUSS!



CHRIS WELCH (12/14/1995) President, presented Russ Wenter with a framed supplier retirement certificate recognizing Russ' 30 years of serving Prudential working with three suppliers over different periods: Top Grit, RL Williams and SanMar. Russ was invited to our General Managers Meeting to be recognized during lunch because he recently retired from the industry after 45 years.

This is the third time in Prudential's history that this recognition has been bestowed upon a supplier partner.

Russ was visibly touched by the gesture and friendship from the Prudential team. He thanked the team and extended an invitation to his home in Boise for those that visit the area!

Thank you Russ and best wishes to you!

Congratulations!

WHAT'S HAPPENING AROUND PRUDENTIAL?

RETIREMENTS CONTINUED



CONGRATULATIONS MARGARITA ON YOUR RETIREMENT!

ROSA VASQUEZ (01/28/2008) General Manager presents **MARGARITA PANIAGUA** (11/20/2000) Laundry Worker with her certificate at the Riverside Plant



Margarita's family came to celebrate!



CONGRATULATIONS MIKE ON YOUR RETIREMENT!

JOHN CLARK (08/31/2009) CEO along with **CHRIS WELCH** (01/28/2008) President congratulate **MIKE DI GIOVANNA** (12/14/1995) Sales and Service Manager on his retirement from Prudential's Commerce Plant.



Mike's family came to celebrate!



FRANCISCO LOPEZ (003/23/2015) AGM -P03 along with **SERGIO LOPEZ** (07/24/2006) AGM -P17 congratulate **MIKE** as well as the entire plant. Thank you for your dedication!



CONGRATULATIONS SHEILA ON YOUR RETIREMENT!

CASEY STARR (03/19/2012) General Manager presents **SHEILA PERCY COTMAN** (11/22/2000) Soil Sorter with her certificate & gift. Joining them are **MOISES VENEGAS** (03/25/2019) Assistant General Manager & **JOE CHIARIELLO** (06/25/2018) Plant Manager all at the Richmond Cleanroom Plant.



Sheila's family came to celebrate!



We celebrated Sheila Percy Cotman's retirement after 22 years with Prudential. She was our most tenured team member, starting November, 22nd 2000. It was bittersweet for her but she got to spend a nice day with her coworkers and family. Today she enjoyed giving a retirement speech, a luncheon with cupcakes, and receiving her certificate & retirement gift. She will miss her coworkers and we will miss her but we invited her back to share coffee with us anytime. She did say on her first day of retirement that she's not sure what she'll do but the day will start with a mixed drink.



CUSTOMER TESTIMONIALS

"WHAT PEOPLE ARE SAYING"



Google REVIEWS



WINNER!

INFINEON

WON THE SEMI ANNUAL GOOGLE MY BUSINESS DRAWING.
YOU COULD BE NEXT TO WIN \$100 GIFT CERTIFICATE TO
SHOPPRUDENTIALUNIFORMS.COM



Now it's your turn to enter into our raffle to win a \$100 Shop Prudential gift card by leaving a Google My Business review!



They have the best service and people.

- JEFFERY

Hillsboro, OR Industrial Service Center



Outstanding organization. Family oriented culture.

- QUYHN

Milpitas, CA Cleanroom Plant



I Can't say enough about Cameron Bates. He handle our issue with professionalism and I appreciate it very much. POS is certainly lucky to have people like him working for them.

- BURT

Tucker, GA Industrial Service Center



Prudential keeps us stocked with essential Cleanroom Garments regardless of our ever changing staff count.

- RON

Mesa, AZ Cleanroom Plant



Prudential has been very cooperative and conscious of my facilities' needs. They are very proactive to ensure their customers are satisfied and work diligently to correct any issues which may arise. I have used most of the other services out there and have finally found the source I have been looking for. Exceptional quality and service for a good price.

- RONALD

West Sacramento, CA Industrial Service Center



Overall great service from this company. Our rep is nice and takes care of our business needs very well.

- JOHNNY

Riverside, CA Industrial Plant



PO BOX 11210
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**THE RIGHT
CHOICE**

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