

FY2024 ANNUAL PROCUREMENT GUIDE

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Overview



Small businesses represent 97% of firms in the San Antonio metro area, making them crucial to the strength and health of San Antonio's economy. To spur the creation of small business and promote their success, the City of San Antonio's Small Business Division has implemented various programs and initiatives that assist all types of business owners, whether they are at the ideation, startup, or growth phase. These programs focus on providing access to capital, business consulting, education, mentorship, and equitable access to City contracts. While these programs and initiatives provide assistance to all local small businesses, each plays a key role in addressing disparities from various City initiated studies that show minority and woman owned businesses (M/WBE) face multiple challenges and barriers as compared to non minority and women owned businesses (non M/WBE.)

Diversity 24 Action Plan

One small business initiative is the City's Diversity Action Plan that was adopted by City Council in January 2013 and outlines various objectives and strategies that promote the participation of M/WBEs on City contracts at levels reflective of the San Antonio metro area. The plan's objectives and strategies address outreach, identification, certification, registration, solicitation planning, capacity-building programs, and access to capital for small, minority, and woman-owned businesses (S/M/WBE). To oversee the plan's strategies and objectives, a Diversity Action Plan Subcommittee was established and reports to the Small Business Economic Development Advocacy (SBEDA Committee). In 2018, City Council adopted a new Five-Year Diversity Action Plan after consulting with various small business stakeholder groups, as well as the SBEDA Committee and Diversity Action Plan Subcommittee. One of the initiatives in the plan calls for the development of this annual procurement guide.

Benefits of an Annual Procurement Guide

- Provides local small, minority, women, and veteran-owned businesses (S/M/W/VBEs) an advanced notice of planned City solicitations over the course of the City's fiscal year, which spans from October 1, 2023, through September 30, 2024.
- Provides S/M/W/VBEs more time to prepare for upcoming City solicitations beyond the standard advertisement period.
- Prime level S/M/W/VBEs will be able to prepare a more thorough submission to City solicitations.
- Sub level S/M/W/VBEs will have additional networking opportunities with prime level vendors that may
 result in contract opportunities.

Section 1 FY 2024 Contract Opportunities

Each fiscal year, the City of San Antonio releases hundreds of solicitations for various goods and services. This section contains those opportunities and is organized by industry, projected quarterly release date, and project description.

Please note that this guide has been prepared to serve as an information resource for the City's contracting process and as a reference for upcoming solicitations scheduled to be released October 1, 2023, to September 30, 2024; however, this schedule is subject to change without notice. At a minimum, this document will be updated annually. For the most updated information, please visit sanantonio.gov/purchasing/biddingcontract/opportunities



Solicitation Method Reference Guide

Each good or service the City purchases has a competitive solicitation method that describes to vendors how their bid or proposal will be evaluated and awarded. For example, some City purchases will be awarded based solely on price while other purchases are awarded based on an evaluation of a variety of factors, such as experience, proposed plan, and price.

| Solicitation Method | Why is it used? | Who is awarded? |
|--|---|--|
| Invitation for Bid (IFB) | Used primarily for purchasing goods, as price is the main factor. | The vendor who submits the lowest responsible bid. |
| Invitation for Offer (RFO) | Used for purchases that are declared exempt from competitive procurement laws, such as emergency goods or services, as well as cooperative and sole source purchases. This method allows the City to purchase goods or services in a quick and efficient manner. | The vendor who submits the lowest responsible bid. |
| Request for Competitive Sealed Proposal (RFCSP) | Used for purchases of goods or services when factors other than price will be evaluated and the scope of work, as related to quantity or need, is not well defined. Scoring criteria may include price, experience, and qualifications. | The vendor(s) who receives the most evaluation points. |
| Request for Proposal (RFP) | Used for purchasing services, such as consulting and marketing services, when factors other than price will be evaluated and the ability to negotiate is desired. Respondent is expected to provide innovative ideas as opposed to following published scope of services. | The vendor(s) who receives the most evaluation points. |
| Request for Qualifications (RFQ) | Used for purchasing professional services, such as architectural, landscape architectural, engineering, and land surveying services, to gather information regarding a respondent's capabilities, qualifications, and competence. Selection is made solely on the skills and qualifications of the consultant. Cost is not a factor until after a consultant is selected. | The vendor(s) who receives the most evaluation points. |
| Request for Information (RFI) | Used to gather information and ideas to prepare for a future solicitation opportunity that has sufficient information and specifications. | Likely no award. Review of received information. |
| Request for Application (RFA) | Used primarily for federal/state grant funded programs for services that are executed by the City. | The vendor(s) that meet the minimum requirements of the grant. |

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Project Examples: Roads, Bridges, Fire and Police Stations, Libraries, Senior Centers, and Parks

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|------|-----------------|------------|---|--------------------|------------------------|---|
| C-1 | Nov-2023 | Aviation | Contract for maintenance repairs for airfield and land side to support SAAS such as crack seal, replace, panels, striping, signs, lighting, road maintenance and fencing. | \$1,500,000 | IFB | General Construction, Sidewalks, Pavement, Electrical, etc. |
| C-2 | Nov-2023 | Aviation | Contract for maintenance repairs for airfield and land side to support SAAS such as crack seal, replace, panels, striping, signs, lighting, road maintenance and fencing. | \$2,500,000 | IFB | General Construction, Sidewalks, Pavement, Electrical, etc. |
| C-3 | Nov-2023 | CSF | Replacement of obsolete interior lighting control panels for 1998 side of Convention Center. | \$436,800 | IFB | Electrical Services |
| C-4 | Nov-2023 | DSD | Painting, Flooring, Restroom, and Other Maintenance Repairs at the One Stop Building. | \$75,000 | IFB | General Construction, Painting, Flooring |
| C-5 | Nov-2023 | DSD | Office remodels for King William Room, Lobby and Manager Offices and Furniture at the One Stop Building. | \$250,000 | IFB | General Construction |
| C-6 | Nov-2023 | DSD | Reconfiguration and associated IT Cabling for 1st floor at the One Stop Building. | \$500,000 | IFB | General Construction, Electrical, IT Infrastructure Installation |
| C-7 | Nov-2023 | PWD | Construction of earth channel, culverts, and Sidewalks. Project to include joint bid with SAWS water. | \$1,300,000 | IFB | Storm Water Drainage Improvements |
| C-8 | Nov-2023 | PWD | The Flatwork application will be used City wide on the streets and sidewalks where maintenance is needed including sidewalks, driveways, curbs, concrete streets, concrete bus pads, ADA ramps, and utility adjustments. | \$1,500,000 | IFB | General Construction, Sidewalks |
| C-9 | Nov-2023 | PWD | Task Order Flatwork package for sidewalks curb and driveways. | \$3,200,000 | IFB | General Construction, Sidewalks |
| C-10 | Nov-2023 | PWD | Task Order Flatwork package for sidewalks curb and driveways. | \$3,200,000 | IFB | General Construction, Sidewalks |
| C-11 | Nov-2023 | PWD | This contract will be used to deliver the IMP programs related to traffic signals, ITS, and school zone flashers. It is also used to deliver NAMP projects and other pedestrian mobility projects. | \$5,000,000 | IFB | Traffic Control Equipment Installation |
| C-12 | Nov-2023 | PWD | This contract will be used to deliver the IMP programs related to traffic signals, ITS, and school zone flashers. It is also used to deliver NAMP projects and other pedestrian mobility projects. | \$5,000,000 | IFB | Traffic Control Equipment Installation |
| C-13 | Nov-2023 | PWD | Task Order Contract for rehabilitation of underground corrugated metal pipe (CMP). | \$5,000,000 | IFB | General Construction, Drainage Improvements |
| C-14 | Nov-2023 | PWD | Task Order Contract for rehabilitation of underground corrugated metal pipe (CMP). | \$5,000,000 | IFB | General Construction, Drainage Improvements |

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|------|-----------------|----------------|--|--------------------|------------------------|--|
| C-15 | Nov-2023 | PWD | Task Order Flatwork package for sidewalks curb and driveways. | \$5,000,000 | IFB | General Construction, Sidewalks |
| C-16 | Nov-2023 | PWD | Street Reconstruction, wheelchair ramps, sidewalks, and driveways, adjusting existing valves, boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-17 | Nov-2023 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes | \$10,000,000 | IFB | General Construction, Sidewalks |
| C-18 | Nov-2023 | CSF | Reconditioning several Air Handling Unit within the Alamodome. | \$2,562,486 | IFB | HVAC Maintenance Services |
| C-19 | Nov-2023 | Parks | Construction of a 10 ft trail along Salado Creek to connect to Briar Glenn. | \$1,500,000 | IFB | Landscaping, Site Work, Concrete, Sign Fabrication |
| C-20 | Nov-2023 | PWD | Construction of underground drainage system, Sidewalks, and sidewalks. Project to include joint bid with SAWS water. | \$450,000 | IFB | General Construction, Storm Drain |
| C-21 | Nov-2023 | PWD | Reconstruct the alley and associated improvements between Leming Drive and Quentin Drive as applicable. | \$641,140 | IFB | General Construction, Sidewalks, Asphalt, Paving |
| C-22 | Nov-2023 | PWD | Task Order Contract for rehabilitation of non-service alleys. | \$750,000 | IFB | Rehabilitation of sidewalks |
| C-23 | Nov-2023 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes. | \$3,200,000 | IFB | General Construction, Sidewalks |
| C-24 | Nov-2023 | PWD | Task Order Installation of Microsurface pavement preservation street treatment to include TCP and door hangars. | \$3,500,000 | IFB | General Construction, Sidewalks |
| C-25 | Nov-2023 | PWD | Task Order Installation of Microsurface pavement preservation street treatment to include TCP and door hangars. | \$3,500,000 | IFB | General Construction, Sidewalks |
| C-26 | Nov-2023 | Transportation | Contract will support the expansion of the multi-modal transportation system through the implementation of projects identified in the following programs: Vision Zero, SA Bikes to include the Bike Network Plan, and Quiet Zones. | \$4,800,000 | IFB | General Construction, Sidewalks |
| C-27 | Dec-2023 | CSF | Digital way-finding signs to be placed in 6 Access Control Points. | \$95,375 | IFB | Sign Fabrication |
| C-28 | Dec-2023 | CSF | Replace boilers for Alamodome. | \$893,858 | IFB | Equipment Replacement Services |
| C-29 | Dec-2023 | PWD | This contract will be used to deliver the Citywide Radar Feedback Signs project proposed in the FY 2024 budget. | \$700,000 | IFB | Traffic Control Equipment Installation |
| C-30 | Dec-2023 | PWD | Task Order Contract for rehabilitation of non-service alleys. | \$750,000 | IFB | Rehabilitation of sidewalks |
| C-31 | Dec-2023 | PWD | This contract will be used to deliver the federally funded FY 2023 Citywide ITS Upgrades project. | \$4,500,000 | IFB | Transportation and Traffic System and Devices Installation |

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|------|-----------------|----------------|--|--------------------|------------------------|---|
| C-32 | Dec-2023 | PWD | Street Reconstruction, wheelchair ramps, sidewalks, and driveways, adjusting existing valves, boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-33 | Dec-2023 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-34 | Dec-2023 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-35 | Dec-2023 | PWD | Renovate, improve, and expand the Carver Branch Library. | \$9,500,000 | RFQ/RFP | Vertical Construction |
| C-36 | Dec-2023 | Transportation | Contract will support the expansion of the multimodal transportation system through the implementation of projects identified in the following programs: Vision Zero, SA Bikes to include the Bike Network Plan, and Quiet Zones. | \$4,800,000 | IFB | General Construction, Sidewalks |
| C-37 | Dec-2023 | PWD | Provide on-call project construction to include but not limited to concrete curbs, sidewalks, driveways, concrete retaining walls-combination type, wheel chair ramps, removing and relocating mail boxes, topsoil, sodding, signage, striping, elevated sidewalks, and any other items required due to the site conditions to accomplish the project scope. | \$5,000,000 | IFB | General Construction, Concrete, Sidewalks |
| C-38 | Jan-2024 | Aviation | Project led by Texas Department of Transportation to administer the RAMP grant which provides for basic improvements to the Stinson Airport such as hangar enhancements, fencing, or other airside and land side needs. | \$100,000 | IFB | Airfield Vertical Construction |
| C-39 | Jan-2024 | BESD | Removal and replacement of underground fuel storage tanks and related fuel system equipment. | \$750,000 | IFB | Equipment Replacement Services |
| C-40 | Jan-2024 | CSF | Rigging structure with new hang points in front of theater stage that allows for additional equipment, like speaker arrays and lighting components. | \$2,681,447 | IFB | General Construction, Electrical, Audio/Visual |
| C-41 | Jan-2024 | CSF | Remodel for new pavers, exterior painting, lighting, furniture, and irrigation. | \$1,863,279 | IFB | General Construction, Concrete, Landscaping, Irrigation, Electrical |
| C-42 | Jan-2024 | PWD | Renovate the Ella Austin Community Center Campus to include building envelopes, interior modifications, upgrades to major building systems, and site improvements. Additional funding will be leveraged from Inner City Tax Increment Reinvestment Zone funds (TIRZ). | \$16,500,000 | RFQ/RFP | Vertical Construction |
| C-43 | Jan-2024 | Transportation | Contract will support the expansion of the multimodal transportation system through the implementation of projects identified in the following programs: Vision Zero, SA Bikes to include the Bike Network Plan, and Quiet Zones. | \$4,800,000 | IFB | General Construction, Sidewalks |
| C-44 | Feb-2024 | Aviation | This project includes improvements to the Federal Inspection Services (FIS) Corridor and Mezzanine and adds a second bag belt for international passengers. | \$3,374,347 | IFB | Mechanical and Electrical Construction |

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|------|-----------------|----------------|--|--------------------|------------------------|--|
| C-45 | Feb-2024 | BESD | Replacement of multiple HVAC equipment that has exceeded its useful lifecycle and uses R-22 refrigerant. Upgrade HVAC Building Automation System. | \$700,000 | IFB | HVAC Maintenance Services |
| C-46 | Feb-2024 | BESD | Replacement of existing HVAC pneumatic controls with new Direct Digital Control system and Building Automated System. | \$600,000 | IFB | HVAC Maintenance Services |
| C-47 | Feb-2024 | CSF | Replace existing floor expansion joint assembly throughout facility and replace with new. | \$1,000,000 | IFB | Specialty Construction, Concrete |
| C-48 | Feb-2024 | Parks | Construction of a 10 ft trail along Salado Creek to connect to Rogers Ranch. | \$1,500,000 | IFB | Landscaping, Site Work, Concrete, Sign Fabrication |
| C-49 | Feb-2024 | PWD | Construct general park improvements within available funding in support of the Park's Master Plan which may include basketball court shade and a skate plaza. | \$620,595 | IFB | General Construction |
| C-50 | Feb-2024 | PWD | Street Reconstruction, wheelchair ramps, sidewalks, and driveways, adjusting existing valves, boxes and manholes | \$5,000,000 | IFB | General Construction, Sidewalks |
| C-51 | Feb-2024 | Transportation | Contract will support the expansion of the multimodal transportation system through the implementation of projects identified in the following programs: Vision Zero, SA Bikes to include the Bike Network Plan, and Quiet Zones. | \$4,800,000 | IFB | General Construction, Sidewalks |
| C-52 | Mar-2024 | Aviation | Baggage handling expansion and construction of storage area. | \$10,500,000 | IFB | Mechanical and Electrical Construction |
| C-53 | Mar-2024 | Aviation | Aviation is seeking to contract with qualified firms for the DBE program, interested in providing job order contracting services for various projects. Services include but are not limited to incidental demolition, construction, repair, rehabilitation, alteration, and deferred maintenance on City-Aviation owned and leased buildings, or other facilities of interest. | TBD | RFCSP | General Construction |
| C-54 | Mar-2024 | PWD | Construct general park improvements within available funding which may include shade enhancements, dog park, lighting, walking trail, parking expansion, and community garden. | \$366,370 | IFB | General Construction |
| C-55 | Mar-2024 | PWD | General construction and rehabilitation improvements of the historic public theater located in San Pedro Springs Park. | \$777,000 | IFB | Rehabilitation, General Construction |
| C-56 | Mar-2024 | PWD | Public Works is seeking to contract with qualified firms interested in providing job order contracting services for various projects. Services include but are not limited to incidental demolition, construction, repair, rehabilitation, alteration, and deferred maintenance on City owned and leased buildings, or other facilities of interest to the City. | \$96,000,000 | RFCSP | General Construction, Rehabilitation and Maintenance of buildings |
| C-57 | Mar-2024 | PWD | Construct general park improvements which may include pool house improvements, a new aquatic amenity, and playground. | \$2,885,750 | RFCSP | General Construction, Playground Equipment |
| C-58 | Mar-2024 | PWD | Facilitate the development and construction of a new park which may include land acquisition, park connectivity and site amenities. | \$1,147,000 | RFCSP | General Construction |

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|------|-----------------|------------|--|--------------------|------------------------|--|
| C-59 | Apr-2024 | Parks | Construction of a 10 ft trail along Leon creek connecting to Raymond Russell Park. | \$2,805,000 | IFB | Landscaping, Site Work, Concrete, Sign Fabrication |
| C-60 | May-2024 | PWD | Construct general park improvements within available funding which may include restroom improvements and parking lot expansion. | \$597,400 | IFB | General Construction |
| C-61 | May-2024 | PWD | Exterior rehabilitation to include doors and windows. Lighting, HVAC, and life safety. | \$1,890,000 | IFB | General Construction, Electrical, HVAC |
| C-62 | May-2024 | PWD | Intersection improvements at Billy Mitchell and 36th Street Improvements will include new traffic signals, reconstructing asphalt pavement within intersection to concrete and modifying the curb line between new 36th street sections. | \$2,651,240 | IFB | Traffic Control Equipment Installation, Concrete Work |
| C-63 | May-2024 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-64 | May-2024 | PWD | Asphalt milling and overlay, seal coat, base and pavement replacement, speed humps, pavement markings installation, curb ramps, adjusting existing valve boxes and manholes. | \$7,500,000 | IFB | General Construction, Sidewalks |
| C-65 | May-2024 | PWD | Repairs and improvements to the Police Academy driving track and the addition of a skid car platform. | \$12,769,198 | RFCSP | Sidewalks Construction, Paving and Resurfacing |
| C-66 | May-2024 | PWD | Construction of a new 27,000 square feet Police Substation and will include facility and site amenities and services including, new locker rooms, gymnasium, community and roll call room, storage space, parking, sidewalks, and landscaping. | \$13,500,000 | RFCSP | Vertical Construction |
| C-67 | Jun-2024 | PWD | Facilitate the development and construction a new pocket park in support of the Park's Master Plan within available funding. | \$345,315 | IFB | General Construction |
| C-68 | Jun-2024 | PWD | Construct general park improvements within available funding which may include a new dog park. | \$442,800 | IFB | General Construction |
| C-69 | Jun-2024 | PWD | General park improvements and rehabilitation. | \$531,000 | IFB | General Construction |
| C-70 | Jun-2024 | PWD | Construct a large multi-function structure to accommodate the many demands of police/tactical training. | \$3,931,173 | RFCSP | General Construction- Vertical |
| C-71 | Jul-2024 | Aviation | Project for repair and replacement of existing critical infrastructure in Terminals A & B. | \$18,662,478 | IFB | Vertical Construction |
| C-72 | Jul-2024 | PWD | Construct general park improvements within available funding which may include a sitting area at the playground, shade enhancements at the pool, and additional park lighting. | \$355,510 | IFB | General Construction |
| C-73 | Jul-2024 | PWD | Development and construction of a new park which may include land acquisition and site amenities within available funding. | \$544,050 | IFB | General Construction |
| C-74 | Jul-2024 | PWD | Construct intersection improvements at Wurzbach Road and Vance Jackson Road to include Sidewalks widening and traffic signal upgrades as applicable and within available funding. | \$4,406,250 | IFB | General Construction, Sidewalks, Traffic Control Equipment Installation |

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|------|-----------------|------------|---|--------------------|------------------------|---|
| C-75 | Jul-2024 | PWD | Upper labor and waterworks construction phase to include rehabilitation of the Upper Labor Dam and Acequia, Lily Pond, Waterworks Pump House and Raceway, culture trail, multi-use path, way-finding, and interpretive signage. | \$10,000,000 | RFCSP | General Construction, Concrete, Landscaping, Irrigation, Electrical, Signage Fabrication, etc. |
| C-76 | Aug-2024 | PWD | Construct general park rehabilitation improvements of park facilities within available funding at parks on the City's northwest side including Lee's Creek Park. | \$664,200 | IFB | General Construction |
| C-77 | Aug-2024 | PWD | Construct general park and rehabilitation improvements of park facilities within available funding. Parks may include: Milam Wesley Tealer Park and Dellcrest Park. | \$1,130,020 | IFB | General Construction |
| C-78 | Aug-2024 | PWD | Renovate, rehabilitate and construct additions to the West End Park Senior Center, West End Park and to create a multi-generational facility that will support senior and constituent services, meeting space and other recreational services. | \$6,270,500 | RFCSP | General Construction- Vertical |
| C-79 | Sep-2024 | PWD | Construct general park and rehabilitation improvements of park facilities within available funding. Parks may include: Collins Gardens Park, Kennedy Park, Clarissa Alderete Park, Escobar Park and Frank Tejeda Park. | \$1,655,910 | IFB | General Construction |
| C-80 | Sep-2024 | PWD | Construct Sidewalks improvements at Port San Antonio to include sidewalks, curbs, driveway approaches, drainage, and other improvements as applicable and within available funding. This is a multi-phased project. Sidewalks may include: Billy Mitchell Boulevard, General McMullen and General Hudnell. | \$10,326,760 | IFB | General Construction, Sidewalks |
| C-81 | May-2024 | PWD | Storm Water maintenance to remove sediment and valve replacement. | \$700,000 | IFB | Storm Water Drainage Improvements |

Notes

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Project Examples: Uniforms, Office Supplies, IT Software and Hardware, Furniture, and Auto Parts

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|---|--------------------|------------------------|---|
| GS-1 | Nov-2023 | BESD | Annual contract for transmission parts and service needed to maintain various light duty fleet vehicles. | \$375,000 | IFB | Vehicle Parts |
| GS-2 | Nov-2023 | DSD | Annual contract for recycled paint. | \$135,000 | IFB | Paint Supplies |
| GS-3 | Nov-2023 | Library | Printing of colored plastic borrower cards; these cards are issued to library patrons requesting to use various resources such as library databases, online library services, print materials, and media at the Central Library and various branch libraries located throughout the City of San Antonio. | \$280,000 | IFB | Library Supplies |
| GS-4 | Nov-2023 | PWD | Purchase, delivery and installation of Actuators to modify adaptation plate and threading of stem nut, replace electrical and control flex connection and seal waterproof. | \$54,000 | IFB | Mechanical Equipment |
| GS-5 | Nov-2023 | SAPD | Furnish the San Antonio Police Department (SAPD) with custom badges and hat badges. | \$150,000 | IFB | Specialty Equipment |
| GS-6 | Nov-2023 | SWMD | Hire a contractor to assist the Solid Waste Management Department with service calls related to cart exchange, cart repair, cart delivery, and cart collection. Calls may be filtered by priority, service center, quadrant, or other manner as determined by the City. | \$3,100,000 | IFB | Garbage/Refuse Equipment |
| GS-7 | Nov-2023 | Aviation | This contract will provide the Aviation Department with suppliers to furnish and deliver a wide variety of horticultural supplies and tools to be used in maintaining landscaped areas throughout the San Antonio Airport System. | \$140,000 | IFB | Landscaping Equipment |
| GS-8 | Nov-2023 | Library | RFID tags are utilized for labelling books, videos, DVDs, CDs and other library media. | \$150,000 | IFB | Library Supplies |
| GS-9 | Nov-2023 | PWD | Purchase of High Intensity Prismatic Sign Sheeting; this material will be utilized by the Traffic Operations Division and Street Maintenance Division to construct signs used for traffic control. | \$426,000 | IFB | Traffic Control Equipment |
| GS-10 | Nov-2023 | PWD | Furnish and deliver gelled-electrolyte solar batteries for warning signals at various school zone locations throughout the City of San Antonio. These batteries will be utilized in the school crossing zone areas. | \$527,520 | IFB | Traffic Control Equipment, Batteries |
| GS-11 | Nov-2023 | PWD | Furnish and deliver traffic light mounting assemblies for the Traffic Division. | \$735,000 | IFB | Traffic Control Equipment |
| GS-12 | Nov-2023 | PWD | Furnish and deliver school flasher parts for warning signals at various school zone locations throughout the City of San Antonio. | \$900,000 | IFB | Traffic Control Equipment |

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Goods & Supplies Continued \blacksquare

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|--|--------------------|------------------------|---|
| iS-13 | Nov-2023 | SAFD | Purchase of particulate blocking protective hoods and structural firefighting gloves that meet the NFPA 1971 or current edition. | \$1,370,903 | RFO | Specialty Equipment |
| iS-14 | Nov-2023 | SWMD | Annual contract for lawn equipment parts and repair for Citywide use. | \$570,000 | IFB | Equipment Parts |
| iS-15 | Nov-2023 | SWMD | Purchase tires and tire services which will support the City's Fleet of approximately four thousand vehicles utilized by all City departments. The tire categories included on this solicitation are for vehicles such as; passenger, truck, industrial, emergency, turf, and heavy equipment. In addition, the contract will also include tire services such as retreading, balancing, road service and repairs. | \$11,970,000 | IFB | Vehicle Parts |
| S-16 | Nov-2023 | SWMD | This contract will provide the Solid Waste Management Department (SWMD) with parts for Heavy Duty Volvo, Mack, Western Star and Medium and Heavy Duty Ford Trucks (E350, F350 and above). This contract shall be for buying parts for in-house repairs only, and will furnish parts utilized primarily by Solid Waste Management Department's refuse collection trucks. | \$975,000 | IFB | Vehicle Parts |
| S-17 | Nov-2023 | SWMD | This contract will be maintained by the Solid Waste Management Department and will be utilized in the repair Diamond Z equipment for several city departments including TCI, Parks and REC and SWMD. | \$240,000 | IFB | Equipment Parts |
| S-18 | Nov-2023 | SWMD | Furnish Rotobec grappler parts for in house maintenance and repairs of the 37 Rotobec grapplers currently in the City's fleet. These grapplers are used for curbside brush and bulky collection for City residents and for storm drain, low water crossing, and right of way pickup. | \$300,000 | IFB | Equipment Parts |
| S-19 | Nov-2023 | SWMD | This contract will be utilized for buying parts for in- house repairs only, and will provide all parts needed for the body and the operating mechanism for the body. This contract will be maintained and monitored by the Solid Waste Management Department for the purchase of parts for: Bomag Milling Machines, Gradall, Komatsu, Cimline, and Liugong Loaders. | \$370,000 | IFB | Specialty Equipment Parts and Services |
| S-20 | Nov-2023 | SWMD | Furnish automotive and truck spring parts and services on an annual basis. The City's fleet consists of over 5,000 vehicles and equipment, which require suspensions to be maintained in a safe working order. | \$250,000 | IFB | Vehicle Parts |
| S-21 | Nov-2023 | SWMD | Provide Bergkamp equipment parts for in-house repair of equipment. | \$141,565 | IFB | Equipment Parts |
| 5-22 | Dec-2023 | Aviation | New machine to clean Sidewalks markings on a regular basis. | \$276,640 | IFB | Specialized Vehicles |
| 5-23 | Dec-2023 | Aviation | Project to procure a new 3000 gallon Aircraft Rescue Fire Fighting (ARFF) Vehicle. | \$1,474,000 | IFB | Specialized Vehicles |
| S-24 | Dec-2023 | BESD | Replacement light-duty truck(s) to support departmental operations. Replace 44 light duty trucks of various cabs sizes, drives, and bed lengths. | \$2,100,000 | IFB | Vehicles |
| S-25 | Dec-2023 | CSF | Provide new and/or replace existing security cameras throughout facility. | \$531,300 | IFB | Audio and Visual Equipment |
| S-26 | Dec-2023 | CSF | Furniture Replacement and 2' x 3' bench table with cowhide (TBD). | \$505,232 | IFB | Furniture |

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Goods & Supplies Continued

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|---|--------------------|------------------------|---------------------------------|
| GS-27 | Dec-2023 | Parks | These bags are attached to the tree trunk to irrigate newly planted trees on City-owned properties. They contribute to water conservation while maintaining moisture and improve survival rates by promoting root development in transplanted trees. | \$114,000 | IFB | Landscaping Supplies |
| GS-28 | Dec-2023 | PWD | Orange Citrus Solvent Degreaser. | \$235,000 | IFB | Cleaning Supplies |
| GS-29 | Dec-2023 | SWMD | This contract will be utilized for buying parts for in- house repairs only, and will provide all parts needed for the body and the operating mechanism for the body. This contract will be maintained and monitored by the Solid Waste Management Department for the purchase of parts for: Bomag Milling Machines, Gradall, Komatsu, Cimline, and Liugong Loaders. | \$375,000 | IFB | Equipment Parts |
| GS-30 | Dec-2023 | SWMD | This contract will be utilized for buying parts for in- house repairs only, and will provide all parts needed for the body and the operating mechanism for the body. This contract will be maintained and monitored by the Solid Waste Management Department for the purchase of parts for: Bomag Milling Machines, Gradall, Komatsu, Cimline, and Liugong Loaders. | \$1,100,000 | IFB | Equipment Parts |
| GS-31 | Jan-2024 | Aviation | Operational need for painting taxiway, taxiway edge lines, centerlines, and lead on/ lead off lines. | \$62,720 | IFB | Paint Equipment |
| GS-32 | Jan-2024 | BESD | Replacement Rear Ejection Trailer(s) to support departmental operations. Replace 13 rear ejection brush trailers for Solid Waste Management. | \$1,500,000 | IFB | Specialized Vehicles |
| GS-33 | Jan-2024 | CSF | Replace the Arena Public Address (PA) System and Corner-fill speakers for events including the 2025 NCAA Final Four. | \$1,788,450 | IFB | Audio Equipment |
| GS-34 | Jan-2024 | Parks | This contract will provide the Parks & Recreation Department with a contract to furnish and deliver engineered wood fiber chips. The engineered wood fiber chips are certified by the International Playground Equipment Manufacturer's Association and will provide for safety surfacing on public playgrounds throughout the City. | \$370,000 | IFB | Landscaping Supplies |
| GS-35 | Jan-2024 | SAFD | SAFD utilizes the foam head blocks during emergency responses to immobilize patients with possible head and neck injuries. | \$228,000 | IFB | Specialty Equipment |
| GS-36 | Jan-2024 | SAPD | Provide SAPD officers with ballistic vests in replacement of older models. | \$1,800,000 | IFB | Specialty Equipment |
| GS-37 | Jan-2024 | SWMD | This contract will provide Solid Waste Management, Fleet Operations Division, with a contractor to furnish replacement parts and service to Vermeer equipment for the purpose of processing brush and yard waste at the brush recycling centers. | \$1,020,000 | IFB | Equipment Parts |
| GS-38 | Feb-2024 | BESD | Replacement medium and heavy truck(s) to support departmental operations. Replace eleven Class 4 – 8 trucks for Parks & Recreation, Public Works, and Solid Waste Management that has common baselines for bidding. | \$1,250,000 | IFB | Vehicles |

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Goods & Supplies Continued

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|--|--------------------|------------------------|----------------------------------|
| GS-39 | Feb-2024 | BESD | Replacement specialty sports field equipment to support departmental operations. Replace (2) specialty equipment that is used to maintain baseball fields with sand rake attachments for Infield Groomer Parks & Recreation. | \$100,000 | IFB | Specialty Equipment |
| GS-40 | Feb-2024 | BESD | Replacement landscaping equipment to support departmental operations. Replace one compact tractor, one 100 HP tractor, and one zero turn mower for Public Works and Solid Waste. | \$253,000 | IFB | Landscaping Equipment |
| GS-41 | Feb-2024 | CCDO | Contract for sprinkler & irrigation parts for Center City Development and Operations facilities. | \$250,000 | IFB | Irrigation Parts and Supplies |
| GS-42 | Feb-2024 | Health | This contract will provide the San Antonio Metro Health Department (SAMHD) with microcuvettes and accessories to be used in conjunction with existing Hemopoint H2 meters. The microcuvettes and meters are used by the SAMHD for testing hemoglobin levels in determining eligibility for WIC Program benefits. | \$275,180 | IFB | Specialty Equipment |
| GS-43 | Feb-2024 | SWMD | This contract will be maintained by the Solid Waste Management Department and will be utilized by the Parks and Recreation and San Antonio Police Departments for the repairs of various on-road heavy duty trucks to include refuse trucks, dump trucks, all other heavy duty trucks, and tractor trailers. The contract will provide parts for approximately 1,200 units in the City's fleet. | \$2,531,250 | IFB | Vehicle Parts |
| GS-44 | Mar-2024 | BESD | Replacement hybrid and electric SUV(s) to support departmental operations. Replace SUVs with 14 electric and four hybrid SUVs for Development Services, Solid Waste, and Fire. | \$902,000 | IFB | Vehicles |
| GS-45 | Mar-2024 | BESD | Replacement passenger and cargo van(s) to support departmental operations. Replace two mini-vans and one cargo van for Human Services, ITSD, and Solid Waste Management. | \$140,000 | IFB | Vehicles |
| GS-46 | Mar-2024 | BESD | Replacement police van to support departmental operations. | \$85,000 | IFB | Vehicles |
| GS-47 | Mar-2024 | PWD | Installation and purchase of wood poles, down-guy anchor and drilling of cylinder holes. These drilling services will require the contractor to perform utility locates and will be used to maintain traffic signal intersection located throughout the City. | \$771,000 | IFB | Traffic Control Equipment |
| GS-48 | Mar-2024 | SWMD | This contract will provide ice for various city departments on an as needed basis. The ice will be delivered to designated locations throughout the city and will be purchased in various forms: 10 lb. block ice; 10 lb. crushed or cubed ice; 20 lb. crushed or cubed ice; and freezer boxes (sizes will vary per location). | \$200,000 | IFB | Ice Services |
| GS-49 | Mar-2024 | SWMD | Provide Navistar equipment parts for in-house repair of equipment. | \$660,000 | IFB | Equipment Parts |
| GS-50 | Apr-2024 | BESD | Replacement hauling trailer(s) to support departmental operations. Replace two light duty trailers for Office of Historic Preservation and Parks & Recreation. | \$57,000 | IFB | Vehicles |
| GS-51 | Apr-2024 | PWD | Purchase of asphalt sealant to be utilized by the Public Works Department, Street Maintenance Division for the pavement preservation program throughout the City. | \$2,916,000 | IFB | Asphalt Supplies |

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Goods & Supplies Continued

| | Release | Department | Project | Estimated | Solicitation | Subcontracting |
|-------|----------|-------------|--|--------------|--------------|----------------------------------|
| | Date | Dopartinont | Description | Value | Method | Opportunities |
| GS-52 | Apr-2024 | SWMD | Provide Case equipment parts for in-house repair of equipment. | \$596,000 | IFB | Equipment Parts |
| GS-53 | May-2024 | BESD | Replacement all-terrain vehicle(s) to support departmental operations. Replace three compact utility vehicles for use on narrow trails at San Antonio Parks and one utility cart used by City Center Development Office. | \$152,000 | IFB | Vehicles |
| GS-54 | Мау-2024 | Parks | This contract will provide the Parks and Recreation Department with a contractor that will furnish and deliver a full line of Weathermatic, Hunter and Rainbird sprinkler and irrigation repair parts on an as needed basis. The repair parts are needed to support the whole components of the sprinkler and irrigation systems at parks areas located throughout the City. | \$702,000 | IFB | Irrigation Parts and Supplies |
| GS-55 | May-2024 | Parks | On call contract for concrete labor and materials for concrete in parks (sidewalks, courts, ADA Accessibility). | \$10,000,000 | IFB | Concrete |
| GS-56 | May-2024 | SWMD | This contract will provide Solid Waste Management, Fleet Operations Division, with a contractor to furnish heavy-duty replacement parts for Wayne Equipment for the purpose of providing needed refuse truck body parts for in-house repairs. | \$180,000 | IFB | Vehicle Parts |
| GS-57 | Jun-2024 | SAFD | Purchase and deliver of Series 12 Lead Accessories. | \$6,790,000 | RFO | Specialty Equipment |
| GS-58 | Jul-2024 | CSF | This contract will provide the Convention and Sports Facilities Department with a contractor to provide all labor, material and solar salt to maintain two City-owned water softeners on a monthly basis at the Henry B. Gonzalez Convention Center. | \$69,000 | IFB | Water Softener Equipment |
| GS-59 | Sep-2024 | BESD | Replacement medium and heavy truck(s) to support departmental operations. Replace 60 mix use medium and heavy duty trucks for Public Works, Solid Waste Management, Parks & Recreation, Fire and Police. | \$10,600,000 | IFB | Vehicles |

Notes

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Project Examples: Designing Parks, City Buildings, Drainage, Infrastructure, Utility Functions, and Engineering Consulting Services

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|------|-----------------|----------------|---|--------------------|------------------------|---|
| AE-1 | Nov-2023 | PWD | Contract for survey services of sidewalk network and evaluation. | \$1,500,000 | RFQ | Engineering Inspection Services |
| AE-2 | Nov-2023 | PWD | Contract to provide services for the City's acquisition of inventory data of underground storm drainage pipes and surface storm water infrastructure, such as manholes, inlets, pipes, and culverts through the use of panoramic Closed Circuit Televising equipment. | \$1,416,667 | RFQ | Engineering Inspection Services |
| AE-3 | Jan-2024 | PWD | Contracts to provide on-call inspection and construction management services for capital improvement projects for the City's Bond Program. | \$5,000,000 | RFQ | Construction/ Engineering Inspection Services |
| AE-4 | Jan-2024 | Transportation | Contract for design services for 8 mid-block crosswalks along Zarzamora St. SS4A program will provide \$5 million in funding over the next 5 years to support regional, local, and Tribal initiatives to prevent Sidewalks deaths and serious injuries. | \$5,500,000 | RFQ | Engineering Services |
| AE-5 | Mar-2024 | PWD | Contract for design services for the reconstruction of Rittiman Road and Gibbs Sprawl Road, including an overpass over the Union Pacific Railroad Crossing. | \$4,500,000 | RFQ | Engineering Services |
| AE-6 | Jun-2024 | Aviation | Contract for environmental services for SAAS to include investigation, environmental studies, compliance, monitoring, and environmental program support. | \$6,000,000 | RFQ | Environmental Consulting Services |
| AE-7 | Jul-2024 | Aviation | Contract to assist in implementation of capital improvement projects to include design and engineering services. | \$20,000,000 | RFQ | Engineering Services |
| AE-8 | Sep-2024 | PWD | Contract to provide on-call cultural resources consulting services for locally managed federal transportation projects and City projects. | \$15,000,000 | RFQ | Consulting Services |

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Project Examples: Finance, Consulting, Marketing, Advertising, Medical Services, and Management & Training Services

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|--|--------------------|------------------------|---------------------------------------|
| PS-1 | Nov-2023 | Aviation | Revenue contracts for 3 packages with locations in both terminals; 2 Food and Beverage Prime Concessionaires and 1 Retail Prime Concessionaire for the San Antonio Airport System under the federal ACDBE program. | \$71,000,000 | RFP | Airport Concession Services |
| PS-2 | Nov-2023 | DHS | Provide Homeless, and Financial Security Services by funding qualified organizations who provide services which support and contribute to the long-term outcomes adopted by the department. | \$2,116,154 | RFP | Financial Services, Legal Services |
| PS-3 | Nov-2023 | Health | Seeking a qualified CLIA laboratory director responsible for the overall operation and administration of laboratory operations to ensure all laboratory duties are properly performed and applicable regulations and standards are met. | \$54,000 | RFP | Health and Wellness Services |
| PS-4 | Nov-2023 | Health | This project would support two community organizations in providing the Triple P system of interventions, specifically Level 2 Selected Seminars, Level 3 Discussion Groups, Level 4 Group, Level 4 Pathways, and Level 5 Family Transitions to families in San Antonio and Bexar County. | \$400,000 | RFP | Health and Wellness Services |
| PS-5 | Nov-2023 | NHSD | Contracts for CDBG and HOME funds for HUD-funded rentals primarily serve households up to 60% of AMI with priority to serve families earning up to 30% of AMI. | \$4,214,248 | RFP | Housing Services |
| PS-6 | Nov-2023 | NHSD | Contracts for CDBG and HOME funds for-sale housing development serve households up to 80% of AMI. | \$4,200,000 | RFP | Housing Services |
| PS-7 | Nov-2023 | SAPD | Contract to provide SAPD with management services of contract wrecker services for police ordered tows and impound operations of the City's Vehicle Storage Facility. | \$460,000,000 | RFP | Towing Services |
| PS-8 | Nov-2023 | WDO | Employment verification for Ready to Work Training Completers. | \$600,000 | RFP | Employment Services |
| PS-9 | Nov-2023 | CSF | Contract to provide event-approved merchandise sales services on behalf of the various licensees holding events at the Alamodome. | \$750,000 | RFP | Event Concession Services |
| PS-10 | Nov-2023 | EDD | Services to include evaluation and impact of economic development projects and programs; evaluation of economic sections of City's financial, budget, and bond reports; tax increment financing feasibility studies; and impacts of events through CVB, CSEF, and other City departments. | \$150,000 | RFP | Consulting Services |

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Professional Services Continued



| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|----------------|--|--------------------|------------------------|--|
| PS-11 | Nov-2023 | Finance | Preparation of the annual indirect cost allocation for the City to charge to departments for general fund administrative work, as well as various Scheduled Line Item Assessments; calculate departmental indirect cost rates in accordance with Uniform Guidelines for grant charge purposes. | \$275,000 | RFP | Financial Administration Services, Administration Services |
| PS-12 | Nov-2023 | Health | Contract for community-based agencies to provide education to various communities, education will address vaccine hesitancy. | \$1,000,000 | RFP | Health and Wellness Services |
| PS-13 | Nov-2023 | NHSD | Contract for NHSD for Owner-Occupied Rehabilitation and Reconstruction Programs, the Minor Repair Program and the Lead Hazard Reduction Grant Program. | \$6,000,000 | RFP | Lead Abatement Services |
| PS-14 | Nov-2023 | Pre-K 4 SA | Support educator well-being through training that provides educators with practical strategies and tools to address chronic stress and improve mental and emotional wellness while also strengthening organizational focus on wellness. | \$400,000 | RFP | Health and Wellness Services |
| PS-15 | Nov-2023 | Risk | Claims auditing services of the City's Third Party Administrator, covering Workers' Compensation and Medical Cost Containment services, and the Risk Management Division's in-house General and Auto Liability programs. | \$140,000 | RFP | Auditing and Certification Services |
| PS-16 | Nov-2023 | Risk | To provide defensive driving Train-the Trainer courses to City employees. | \$52,000 | RFP | Education Services |
| PS-17 | Nov-2023 | Risk | Audiogram testing, training and record keeping to comply with 29 CFR 1910.95 Standards. | \$52,000 | RFP | Health and Wellness Services |
| PS-18 | Nov-2023 | Risk | Standard ISO 45001 auditing and certification services for City of San Antonio's Safety Management System. | \$160,000 | RFP | Auditing and Certification Services |
| PS-19 | Nov-2023 | SAFD/EOC | Provide emergency management services including preparedness, planning, exercise, mitigation and recovery projects. | \$950,000 | RFP | Strategic Planning Services |
| PS-20 | Nov-2023 | SAPD | Pre-employment background checks for SAPD Emergency Communication Center Dispatch applicants. | \$350,000 | RFP | Human Resources Services |
| PS-21 | Nov-2023 | SAPD | Public relations and media services for Applicant Processing and Recruitment. | \$500,000 | RFP | Marketing and Communications Services |
| PS-22 | Nov-2023 | SAPD | Provide community partners to work in alignment with the SAPD and other City services to support programming and wraparound services in the areas of domestic violence, anti-drug/group violence prevention, recidivism and neighborhood security. | \$250,000 | RFP | Public Safety Services, Education and Training Services |
| PS-23 | Nov-2023 | Sustainability | This program will provide funding for planning, infrastructure, and resilience programs based on equity indicators and climate vulnerability. Improvements may address various resilience items, such as flood risk reduction, heat mitigation, air quality improvement, mobility options, and food access. | \$500,000 | RFP | Environmental Consulting Services |
| PS-24 | Nov-2023 | Transportation | Marbach Rd. will receive a Multimodal Planning Study to create design planning concepts with public involvement. The resulting study will identify Sidewalks design options that increase safety, multimodal transportation, mobility, and enhanced quality of life along Marbach Rd. | \$750,000 | RFP | Transportation Planning Services |

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Professional Services Continued

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|------------|---|--------------------|------------------------|---|
| PS-25 | Nov-2023 | EDD | To offer SBEDA eligible small, minority, and woman- owned businesses (S/M/WBEs) access to a short-term line of credit if awarded/participating on a City contract. This funding shall be utilized to purchase equipment, hire staff, and/or cover miscellaneous expenses directly related to a City contract. | \$250,000 | RFP | Financial Services |
| PS-26 | Dec-2023 | EDD | Seeking a consultant to facilitate and lead a buy local initiative that will grow buy local culture in San Antonio to support a 10% shift in consumer spending and boost the economy. | \$475,000 | RFP | Local Business Development Services |
| PS-27 | Jan-2024 | ITSD | As part COSA's overall SAP upgrade program, COSA will either be seeking a system integrator to implement Sherpa or select a new Budget planning solution. | \$3,500,000 | RFP | Software Services |
| PS-28 | Jan-2024 | PWD | Contract to provide on-call environmental remediation and disposal services for City projects. | \$11,250,000 | RFP | Remediation Services |
| PS-29 | Feb-2024 | ACS | Contract for a high volume rescue partner to rescue approximately 4,000 ACS pets per year. The selected partner will be reimbursed \$200 per animal and will have exclusive operation of the HVPP building on the ACS campus. | \$4,000,000 | RFP | Animal Support Services |
| PS-30 | Feb-2024 | Aviation | Asbestos response and cleanup recovery services for San Antonio Airport System. | \$900,000 | RFP | Asbestos Remediation Services |
| PS-31 | Feb-24 | Health | Project will provide compensation to vendor overseeing the administration and tracking of the Mayor's Fitness Council's Student Ambassador Program community service projects. | \$50,000 | RFP | Health and Wellness Services |
| PS-32 | Feb-2024 | Health | Provide nutrient analysis of restaurant menus for the Por Vida Healthy Restaurant Program. | \$100,000 | RFP | Health and Wellness Services |
| PS-33 | Feb-2024 | Parks | Professional services from experienced consultants with the ability to build and update GIS spatial models. The EAPP's model, which is used as a tool to evaluate potential properties as part of its due diligence process, has historically been updated via PSAs with consultants following commencement of each funding program. | \$100,000 | RFP | Environmental Consulting Services |
| PS-34 | Mar-2024 | ACS | Animal Care Services is seeking one or more veterinary partners to provide free spay/neuter surgeries for feral cats that have been trapped by community members. The selected partner(s) will be reimbursed for each cat sterilized at a set rate will also provide rabies vaccines, FVRCP vaccines, and an ear tip to indicate the cat has been sterilized. | \$625,000 | RFQ | Veterinary Services |
| PS-35 | Mar-2024 | ACS | Animal Care Services (ACS) provides free wellness clinics throughout the City to offer free microchips and vaccines for San Antonio pets. Selected vendors will be reimbursed for each pet served during these clinics at a rate set by ACS. ACS will also provide microchips and/or vaccines for the clinics. | \$372,000 | RFA | Veterinary Services |
| PS-36 | Mar-2024 | NHSD | Affordable rental housing for individuals or households exiting homelessness and provide onsite services to improve outcomes which stabilize the household. | \$9,600,000 | RFP | Housing Services |
| PS-37 | Mar-2024 | WDO | Administer the allocation of \$1.3M of federal appropriations obtained by Representative Henry Cuellar for grants to enhance and upgrade apprenticeship equipment and facilities. | \$1,300,000 | RFP | Financial Administration Services |

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Professional Services Continued

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| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|-------|-----------------|----------------|--|--------------------|------------------------|---|
| PS-38 | May-2024 | DHS | FSA will provide mental wellness services to children enrolled in the EHS and EHS CCP programs. FSA will complete classroom observations, interventions, parent consultations, parent/family brief counseling, develop behavioral/intervention plans in collaboration with teachers, and provide training for program staff and parents. | \$75,000 | RFP | Health and Wellness Services |
| PS-39 | May-2024 | Pre-K 4 SA | Acquire an agency that can support Shared Service Alliance marketing and communications. | \$500,000 | RFP | Marketing and Communications Services |
| PS-40 | Jul-2024 | Health | Administer diabetes self-management to community members. | \$728,250 | RFP | Health and Wellness Services |
| PS-41 | Jul-2024 | Health | Behavioral mental health counseling for teens. | \$525,000 | RFP | Health and Wellness Services |
| PS-42 | Jul-2024 | Health | Graphic designer for materials needed by the Violence Prevention Program. | \$225,000 | RFP | Health and Wellness Services |
| PS-43 | Jul-2024 | Health | Training services from authorized Triple P trainer for practitioners within the community. | \$581,775 | RFP | Health and Wellness Services |
| PS-44 | Jul-2024 | Health | Program evaluation services related to program performance measures and quality improvement for the San Antonio Healthy Start Program, as required by federal funding agency. | \$125,000 | RFP | Health and Wellness Services |
| PS-45 | Jul-2024 | ITSD | As part COSA's overall SAP upgrade program, COSA will be seeking a system integrator to implement ARIBA & S4 over a 2 year period. | \$9,700,000 | RFP | Software Services |
| PS-46 | Aug-2024 | DSD | Contract required for compliance with U.S. Fish and Wildlife Service Incidental Take permit for the Southern Edwards Plateau Habitat Conservation Plan program. | \$340,000 | RFP | Environmental Consulting Services |
| PS-47 | Nov-2023 | Sustainability | Requesting a consultant for the development of the Priority Climate Action Plan (PCAP) and Comprehensive Climate Action Plan (CCAP) for the thirteen county AACOG service area as part of EPA's Climate Pollution Reduction Grant Program. | \$630,000 | RFP | Environmental Consulting Services |
| PS-48 | Nov-2023 | Sustainability | Consultant services to continue the development and implementation a comprehensive community engagement, education and outreach campaign on general climate action and adaptation education and awareness, as well as for high-priority sustainability initiatives from the Climate Action & Adaptation Plan. | \$300,000 | RFQ | Environmental Consulting Services |
| PS-49 | Nov-2023 | SAPD | Contract to provide alarm permitting and fees collection operation, which is currently done in-house. | \$5,000,000 | RFP | Fee Collection Services |
| PS-50 | Nov-2023 | Sustainability | The Environmental Protection Agency's Climate Pollution Reduction Grants program has provided a \$1M grant to COSA to develop a regional climate plan. This two-staged grant program provides funding for noncompetitive planning grants, followed by competitive implementation grant opportunities. | \$630,000 | RFP | Environmental Consulting Services |
| PS-51 | Dec-2023 | Risk | Contract to select a firm to encompass all aspects of City operations for workers' compensation, medical cost containment and knowledge of Workers' Compensation Healthcare Network. | \$8,000,000 | RFP | Claims Administration Services |
| PS-52 | Jan-2024 | Transportation | Contract for communication needs regarding the Transportation Department's public engagement, marketing services, graphic design, videos, social media content, content writing and staff augmentation. | \$1,200,000 | RFP | Marketing and Communications Services |

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Project Examples: PROJECT EXAMPLES: Janitorial, Landscaping, Mechanical, Electrical, Plumbing, and HVAC Services

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|---------------|-----------------|------------|---|--------------------|------------------------|--|
| 0S-1 | Nov-2023 | Finance | Provide metering mail services at discounted presort postal rates. | \$135,118 | IFB | Mail Supplies |
| 0 \$-2 | Nov-2023 | Aviation | Log and airfield condition logging software for FAA requirements of inspection data. | \$89,000 | RFCSP | Software Services |
| 0S-3 | Nov-2023 | Aviation | Provide rubber contamination removal services for runway surfaces and paint build-up removal services from all concrete and a limited amount of asphalt surfaces at the San Antonio International Airport. | \$1,800,000 | RFCSP | Airfield Maintenance Services |
| 0S-4 | Nov-2023 | DSD | Meeting Room Reservation System, Meeting Room AV Upgrades, Digital Signage Solutions. | \$130,000 | RFCSP | Audio and Visual Services |
| 0 S-5 | Nov-2023 | DSD | Purchase of new 4K projectors, monitors, and whiteboards for 2F Training Rooms at the One Stop Building. | \$50,000 | IFB | Audio and Visual Services |
| 0S-6 | Nov-2023 | ITSD | Enterprise solution for the management of various department channels on various social media platforms to improve consistency, engagement and branding standards. | \$700,000 | RFCSP | Web Management System |
| 0 \$-7 | Nov-2023 | SAFD | Provide Acreage Shredding Services for the San Antonio Fire Department locations to include various lots near Fire Department facilities to effectively maintain the designated areas, to provide emergency access to the Fire Facilities, and to maintain a clean, safe, attractive, and orderly environment. | \$120,000 | RFCSP | Landscaping Maintenance Services |
| 0S-8 | Nov-2023 | Finance | Provide wide format printing for various departments through the print shop contract. | \$600,000 | IFB | Print Supplies & Services |
| 0 \$-9 | Nov-2023 | Library | Forms printing to include a Library card application, Library location map and welcome guide. | \$220,000 | IFB | Print Services |
| 0S-10 | Nov-2023 | Aviation | Provide on-call plumbing services for the San Antonio Airport System. | \$3,000,000 | RFCSP | Plumbing Services |
| 0S-11 | Nov-2023 | Aviation | Software to enhance the tracking capabilities for critical assets for accurate reporting of maintenance and performance. | \$2,000,000 | RFCSP | Software Services |
| 0S-12 | Nov-2023 | Aviation | Provide on-call electrical services for the San Antonio Airport System. | \$2,000,000 | RFCSP | Electrical Services |
| 0S-13 | Nov-2023 | BESD | Annual contract for Water Softener equipment located at various locations. It will be for PM, Repairs, and Salts/ Chemicals. | \$350,000 | RFCSP | Specialized Maintenance Services |
| 0S-14 | Nov-2023 | CCDO | Maintenance and repair of HVAC systems located at CCDO Facilities. | \$4,800,000 | RFCSP | HVAC Maintenance Services |

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Other Services Continued



| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|----------------|-----------------|------------|--|--------------------|------------------------|--|
| 0S-15 | Nov-2023 | CCDO | Pest control repairs at CCDO Parks, Facilities, Garages and other City departments. | \$1,100,000 | IFB | Pest Control Services |
| OS-16 | Nov-2023 | DHS | Catering services are needed for these events and need to provide a wide range of food offerings from different cuisines and be able to provide services for morning, afternoon, or evening events. | \$270,000 | RFCSP | Catering Services |
| 0 \$-17 | Nov-2023 | DHS | Provide dance and cultural art classes at the Senior Centers. | \$100,000 | RFCSP | Health and Wellness Services |
| OS-18 | Nov-2023 | DSD | Purchasing and replacement of carpet for 1st and 2nd floor at the One Stop Building. | \$500,000 | IFB | Building Maintenance Service |
| OS-19 | Nov-2023 | ITSD | Virtual Crime Center provides enterprise searching of public records data combined with the ability to search over 1,000 contributing law enforcement agencies data. | \$230,000 | RFCSP | Software Management System |
| 0 \$-20 | Nov-2023 | Library | This database helps to access open access articles, research journals etc. | \$150,000 | RFCSP | Library Software System |
| 0 S-21 | Nov-2023 | Library | Database to offer collection of popular full text magazines, reference books, and other sources covering every subject area. | \$760,000 | RFCSP | Library Software System |
| 0S-22 | Nov-2023 | Library | Contract for a solution that dispenses physical library materials such as books, DVDs, and CDs as well as laptops to Library card holders. | \$3,000,000 | RFCSP | Inventory Management Services |
| 0 S-23 | Nov-2023 | Parks | Mowing services in City parks and greenway trails. | \$12,500,000 | RFCSP | Landscaping Maintenance Services |
| 0S-24 | Nov-2023 | SAFD | Tracking of personal protective clothing and equipment that is issued to an individual, a team or a station. | \$238,153 | RFCSP | Inventory Management System |
| 0 S-25 | Nov-2023 | SAFD | Catering services to provide nutritious meals to the City of San Antonio employees and emergency workers after an emergency, disaster or in support of an activation. | \$500,000 | RFCSP | Catering Services |
| 0S-26 | Nov-2023 | SAFD/EOC | Predictive analysis to allow the ability to project the effects of changes to deployment of resources, dispatch changes, etc. | \$221,646 | RFO | Strategic Planning Services |
| 0 \$-27 | Nov-2023 | SAFD | This provides non-emergency EMS patients with a City-sponsored means of transportation to appropriate hospital facilities. | \$375,000 | RFCSP | Transportation Services |
| 0 S-28 | Nov-2023 | SWMD | Contract for a Solid Waste Management solution enabling technology for all SWMD operations, work order management, inventory management, driver performance and route management services. | \$6,400,000 | RFCSP | Software Management System |
| 0 \$-29 | Dec-2023 | Aviation | Passenger processing system to support flight operation services of airlines on a case-by-case basis at relevant gates, check-in counters and self-service kiosks. | \$9,644,830 | RFCSP | Software Services |
| 0 S-30 | Dec-2023 | Aviation | Provide support services to the Airport Security Program and other applicable requirements to safeguard civil aviation against unlawful interference. | \$8,000,000 | RFCSP | Security Services |
| OS-31 | Dec-2023 | Aviation | Systems integration to Google Cloud Platform to include airport wide database for storing, managing, and dissemination of data services. | \$1,607,088 | RFCSP | Software Services |
| 0S-32 | Dec-2023 | CCDO | Replace current parking system to include equipment and system software for the City managed by Center City Development and Operations. | \$7,000,000 | RFCSP | Parking Management Services, Software Services |

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% Other Services Continued

| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|----------------|-----------------|------------|---|--------------------|------------------------|---------------------------------|
| 0\$-33 | Dec-2023 | CSF | Carpet Replacement Services for locker rooms. | \$65,400 | IFB | Building Maintenance Service |
| 0 S-34 | Dec-2023 | SAPD | This contract will provide for the rental of various passenger vehicles, including passenger vans. This contract will be utilized on an as-needed basis by various City departments for the purpose of transporting personnel and light hauling. | \$706,000 | IFB | Vehicle Rental Services |
| 0 \$-35 | Jan-2024 | CSF | Replace carpet throughout the side of the facility built in 2016. | \$1,725,000 | IFB | Building Maintenance Service |
| 0 \$-36 | Jan-2024 | ITSD | Case management system at Municipal Courts. | \$5,000,000 | RFCSP | Software Management System |
| 0\$-37 | Jan-2024 | ITSD | Management services system for police training activities, provide training records management, and online learning. | \$1,000,000 | RFCSP | Software Management System |
| 0 \$-38 | Jan-2024 | Library | Solution for a library staff to submit data to properly document when library patrons violate the patron code of conduct. Also the ability to create reports and monitor trends. | \$119,000 | RFCSP | Software Management System |
| 0 S-39 | Jan-2024 | Library | Integrated Material Management System product for advanced RFID tracking. | \$325,000 | RFCSP | Software Management System |
| 0S-40 | Jan-2024 | Library | Digital Encyclopedia - internet services. | \$200,000 | RFCSP | Library Software System |
| 0S-41 | Jan-2024 | Library | Layout/design services of outdoor furniture and technology enabled furniture as well as purchase. | \$150,000 | RFCSP | Interior Design Services |
| 0 S-42 | Jan-2024 | Library | Print materials, cataloging and processing services of physical library materials in various formats for all library locations. | \$24,500,000 | RFCSP | Library Software System |
| 0S-43 | Jan-2024 | Library | Provide planning services for SAPL to review library layouts and to recommend and purchase indoor/ technology enabled furniture. | \$3,000,000 | RFCSP | Exterior Design Services |
| 0S-44 | Jan-2024 | Pre-K 4 SA | Seeking software platform to help facilitate training services, data collection, data analysis and reporting for professional development division. | \$300,000 | RFCSP | Software Services |
| 0 \$-45 | Jan-2024 | PWD | Software aims to streamline processes related to the assessment and billing of the Storm Water Utility Fee. | \$350,000 | RFCSP | Software Management System |
| 0 \$-46 | Feb-2024 | Aviation | IT and telecom design services for project and program management, operations system design, and implementation oversight. | \$4,000,000 | RFCSP | IT Consultant |
| 0 \$-47 | Feb-2024 | BESD | Annual contract for insurance claim and vehicle appraisal services for damaged vehicles. | \$200,000 | IFB | Insurance Services |
| 0 S-48 | Feb-2024 | DHS | Provide maintenance and repairs to all fitness equipment for 12 Senior Centers and other City departments. | \$75,000 | IFB | Health and Wellness Services |
| 0 S-49 | Feb-2024 | DSD | Vacant Lot Abatement services for the Development Services Department. | \$1,924,330 | RFP | Abatement Services |
| 0 \$-50 | Feb-2024 | ITSD | System that allows for video and audio recording of the court sessions. | \$110,000 | RFCSP | Audio and Visual Services |
| OS-51 | Feb-2024 | ITSD | Metro Health is seeking comprehensive data analysis software for qualitative research. Metro Health aims to organize, analyze, interpret, and communicate qualitative data pertaining to our strategic priorities. Utilization of qualitative data methodologies will allow for continuous evaluation and improvement of all public-facing services. | \$122,280 | RFCSP | Software Services |

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Other Services Continued 🔀



| | Release Date | Department | Project Description | Estimated Value | Solicitation Method | Subcontracting Opportunities |
|----------------|-----------------|------------|---|--------------------|------------------------|--|
| 0 \$-52 | Feb-2024 | ITSD | EMR replacement to address gaps in existing application and to address areas for improvement. | \$2,000,000 | RFCSP | Software Management System |
| 0\$-53 | Feb-2024 | Library | The library desires a web-based portal accessible to patrons that validates identity and verifies that address is in the library's service area. | \$375,000 | RFCSP | Library Software System |
| OS-54 | Feb-2024 | SWMD | "This contract will provide Solid Waste Management Department (SWMD) implementation and project management services and Tritech Software Systems Public Safety Computer Aided Dispatch (CAD) System license." | \$615,000 | RFCSP | Software Management System |
| 0 \$-55 | Apr-2024 | BESD | Annual contract for purchasing, inspecting, and repairing fire extinguishers at various City facilities including all Fire Stations, Police Substations, Libraries, Sr. Centers, etc. | \$750,000 | RFCSP | Fire Safety Equipment Parts and Services |
| OS-56 | Apr-2024 | ITSD | Purchase a collection management system for the City's art collection of over 800 pieces of art. The database would have an internal-view where information would be standardized and house documents and high-resolution photos and have an external-view feature which could be hosted on our website and be accessible to the public. | \$354,000 | RFCSP | Software Management System |
| 0 S-57 | May-2024 | BESD | Provide the Building & Equipment Services Department with a qualified contractor and trained technicians to provide all labor, filters and material to perform monthly and quarterly filter replacement services to HVAC systems and supporting equipment at 14 current City facilities. This contract does not include any maintenance or repair services. | \$155,000 | IFB | HVAC Maintenance Services |
| OS-58 | May-2024 | BESD | Contract for periodic inspections, preventive maintenance, and repair services of fire sprinkler systems, fire hydrants, fire backflow devices, and fire pumps at various locations throughout the City for multiple departments. | \$1,500,000 | RFCSP | Fire Safety Equipment Parts and Services |
| 0 \$-59 | May-2024 | CSF | Provide the Convention and Sports Facilities Department with a contractor to provide all labor, material and equipment to provide window washing services at the Alamodome. | \$135,000 | IFB | Window Washing |
| OS-60 | May-2024 | PWD | Maintenance services to the natural creekway along approximately 30 miles of Leon and Salado Creeks and 50 miles of tributary creeks located throughout the City on-site mulching services, debris removal and disposal services. | \$1,153,416 | RFCSP | Landscaping Maintenance Services |
| OS-61 | Jun-2024 | Library | Provide SAPL with a large volume of shelving for branch renovations to include services for installation and design of shelving plan. | \$1,500,000 | RFCSP | Inventory Management Services |
| 0 \$-62 | Jul-2024 | Health | Provide a data management system and maintenance and support for the San Antonio Healthy Start Program. | \$100,000 | RFCSP | Software Management System |
| 0 \$-63 | Jul-2024 | PWD | Provide rental services and barricades to the Public Works Department. | \$3,000,000 | RFCSP | Equipment Rental Services |
| 0 S-64 | Nov-2023 | DHS | Services for cleaning of showers, transporting showers & shower grey water removal. | \$250,000 | IFB | Custodial Services |
| 0 S-65 | Jan-2024 | DHS | Re-branding of Senior Centers to include renaming Senior Centers for new signage and materials for existing 11 Comprehensive Senior Centers. | \$50,000 | IFB | Marketing and Communications Services |

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Procurement Process

RESTRICTIONS ON COMMUNICATION

In order to maintain fairness during a solicitation, a "restrictions on communication" process is implemented to ensure improper communication with contractors is avoided. Sec 2-16 of the City Code.

If contact is required, it must be done in accordance with procedures outlined in the solicitation document.

| PRE- SOLICITATION | AFTER SOLICITATION IS RELEASED | AFTER SOLICITATION IS CLOSED |
|--|---|--|
| Period prior to issuance of the solicitation document | Period following issuance of the solicitation but prior to receipt of responses. | Period after the responses have been received and evaluated, but prior to City Council approval. |
| Vendors may review Annual Procurement Guide or Anticipated Solicitation Newsletter and contact appropriate City department regarding an upcoming project. | Vendors may attend the Pre-Submittal Conference for all formal solicitations. ** City Staff reviews scope of services, requirements and respond to vendor questions in an addendum. | Finance Department reviews responses and, if applicable, notifies non- responsive respondents in writing. If deemed non-responsive, Respondents can request a review meeting with **City Staff (as applicable), by contacting the designated Finance staff listed on solicitation.* |

* Restrictions on communications apply

** City Staff from Finance, Economic Development, and Department issuing the solicitation

REVIEW MEETINGS - PRE-AWARD

Review meetings may be scheduled by City Staff to cover the following:

- To determine if a vendor is responsive / responsible.
- To provide additional or missing information.
- To review SBEDA subcontracting goal requirements if not met.
- To review Good Faith Effort documentation provided by respondent with the Subcontracting Goal-Waiver Request Form.

Attendees for the meeting may include City Staff, vendor, pertinent sub-contractors, and respondent may request additional persons (including attorneys) by giving a 48-hour notice.

CITY COUNCIL AWARD



* Respondents may contact their Council Member once the agenda is posted or speak publicly during City Council meeting.

POST-SOLICITATION AWARD

- Unsuccessful respondents may request a detailed debriefing to assess strengths and weaknesses of their submittals.
- · City provides an overview of the solicitation process.
- Finance, department issuing solicitation and EDD staff, as applicable, attend briefings.
- A contractor or City may request a review meeting for ongoing contract compliance matters, i.e., SBEDA compliance and/or contract performance and other issues.



Section 2 Procurement Preference Programs

The City of San Antonio has a variety of procurement preference programs that promote the utilization of local S/M/W/VBEs on City contracts.

- Local Preference Program
- Veteran-Owned Small Business Preference Program
- Small Business Economic Development Advocacy Program

Depending on a variety of factors, the procurement preference programs apply to some or all of the following solicitation methods, including:

| Solicitation Method | Local Preference Program Applicability | Veteran Owned Small Business Preference Program Applicability | Small Business Economic Development Advocacy Program Applicability |
|--|---|---|--|
| Invitation for Bid (IFB) | X | | x |
| Invitation for Offer (RFO) | x | | x |
| Request for Competitive Sealed Proposal (RFCSP) | | | X |
| Request for Proposal (RFP) | x | x | X |
| Request for Qualifications (RFQ) | x | x | x |
| Request for Information (RFI) | | | x |

Local Preference Program 🟒

The Local Preference Program (LPP) provides contracting preferences to eligible local San Antonio businesses and non-profits to promote their participation on City contracts. The implementation of the LPP emphasizes the importance of investing in the local community by supporting local business.

For discretionary contracts not governed by state statute (e.g., RFQs, RFPs, RFCSPs) where multiple factors beyond price are evaluated to determine the contract award, the LPP serves as one of those factors by granting the following, when applicable:

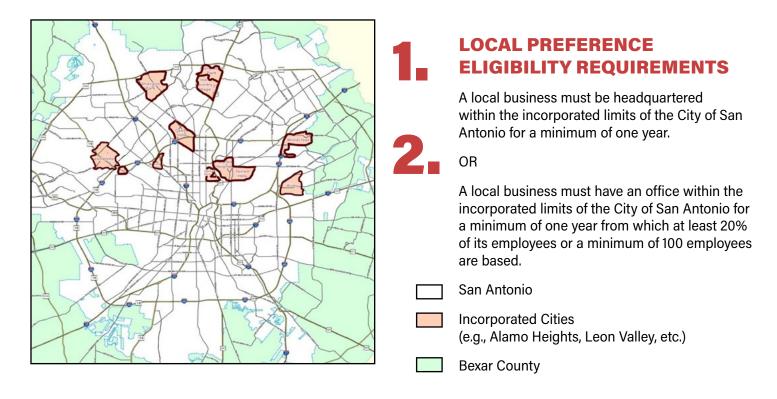
- 10 evaluation points to eligible local businesses and non-profits headquartered in the City.
- 5 evaluation points to eligible local businesses and non-profits that are local, but not headquartered in the City.

Note: For joint ventures, the allocation of LPP preference points is based upon the percentage of ownership of eligible local businesses or non-profit.

For low bid contracts (e.g., IFBs and RFOs) where price alone determines the winning bid, the LPP allows for the following:

- Eligible local businesses and non-profits may be awarded a City contract even if they are not the lowest bidder, as long as their bid price is within up to 5% of the lowest non-local business bidder, depending on state statute.

Note: For joint ventures all entities or joint venture partners must be eligible local businesses or non-profit.



THIS PROGRAM DOES NOT APPLY TO

- Federally funded contracts that prohibit local preference
- Telecommunication or information services contracts
- Non-professional services contracts over \$500,000
- Low bid construction contracts over \$100,000

- Any purchase under \$50,000
- Contracts in which the originating department or City Council determines that the LPP application is not in the best interest of the City

Veteran-Owned Small Business Preference Program 🔧

The Veteran-Owned Small Business (VOSB) Preference Program provides contracting preferences to eligible veteranowned small businesses to promote their participation on City contracts. The implementation of the VOSB Preference Program aligns with the City's support of veterans as Military City USA.

For discretionary contracts not governed by state statute (e.g., RFQs, RFPs, RFCSPs) where multiple factors beyond price are evaluated to determine the contract award, the VOSB Preference Program serves as one of those factors by granting the following, when applicable:

- 5 evaluation points to eligible VOSBs regardless of headquarter or office location(s).

Note: For joint ventures the allocation of VOSB preference points is based upon the percentage of ownership of eligible VOSBs.



VETERAN-OWNED SMALL BUSINESS PREFERENCE ELIGIBILITY

To be considered as a VOSB, the City uses the federal definitions of veteran and veteran-owned small business found in 38 CFR Part 74. A business asserting that it meets the definition of a VOSB must be included in the database of VOSBs maintained by the U.S. Small Business Administration or be certified as a veteran- owned small business by another recognized public or private entity that uses similar certification procedures.

The term "veteran" means a person who served on active duty with the U.S. Army, Air Force, Navy, Marine Corps, Coast Guard, for any length of time and at any place and who was discharged or released under conditions other than dishonorable. This includes reservists or members of the National Guard called to federal active duty or disabled from a disease or injury incurred or aggravated in line of duty or while in training status.

THIS PROGRAM DOES NOT APPLY TO

- Federally funded contracts unless explicitly allowed.
- Texas Local Government Code Chapter 252 governed solicitation (low bids and RFCSPs)
- Texas Government Code Chapter 2254 governed solicitations (professional services)
- Texas Government Code Chapter 2269 governed solicitations (alternative construction delivery methods)
- Any purchase under \$50,000

Small Business Economic Development Advocacy Program 🔽

The Small Business Economic Development Advocacy (SBEDA) Program provides contracting preferences to eligible local S/M/WBEs to promote their participation on City contracts. The implementation of the SBEDA Program addresses findings from various City-initiated disparity studies. sanantonio.gov/SBO/Small-Business-Development-Advocacy-Program

For discretionary contracts (e.g., RFQs, RFPs, RFCSPs) where multiple factors beyond price are evaluated to determine the contract award, the SBEDA Program serves as one of those factors by granting the following, when applicable:

- Up to 20 evaluation points to SBEDA eligible S/M/WBEs, which may be applied to all or split between Small Business Enterprises (SBEs), Emerging Small Business Enterprises (ESBEs), and Minority or Women-Owned Business Enterprises (M/WBEs).
- For example, a particular solicitation may include 5 SBE, 5 ESBE, and 10 M/WBE evaluation points. Another may only include 15 M/WBE evaluation points.

For low bid contracts (e.g., IFBs and RFOs) where price alone determines the winning bid, the SBEDA Program allows for the following, when applicable:

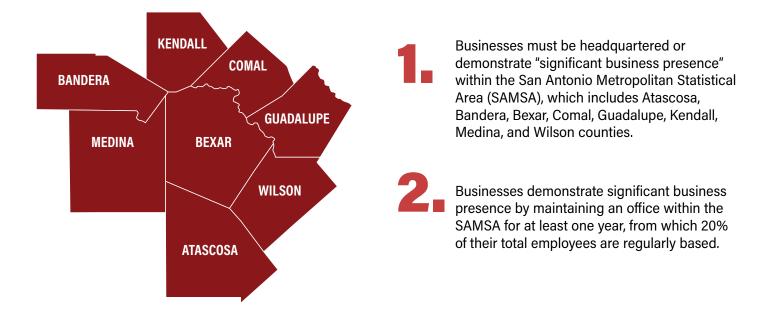
- Up to 40% subcontracting goal requirements to utilize SBEDA eligible S/M/WBEs, which may be applied to all or split between SBEs, ESBEs, M/WBEs, African American-Owned Business Enterprises (AABEs), Asian American-Owned Business Enterprises (ABEs), Hispanic American-Owned Business Enterprises (HABEs), Native American-Owned Business Enterprises (NABEs), and Women-Owned Business Enterprises (WBEs).
- For example, a particular solicitation may include a 30% SBE, 20% M/WBE, and 5% AABE subcontracting goal. Another may only include an 18% M/WBE subcontracting goal.



Small Business Economic Development Advocacy Program Continued

SBEDA ELIGIBILITY REQUIREMENTS

Businesses must be certified as a S/M/WBE through the South Central Texas Regional Certification Agency (SCTRCA).





IF YOU ARE READY TO BE CERTIFIED Contact the SCTRCA at (210) 227-4722 or visit <u>SCTRCA.org</u> to begin the application process.

THIS PROGRAM DOES NOT APPLY TO

- Federally funded contracts that prohibit local preference.
- Any contract \$50,000 and under
- Contracts in which the originating department determines that the application of the SBEDA Program is not practical (i.e., no SBEDA eligible S/M/WBEs identified to perform the scope of work)

Section 3 Central Vendor Registry

The City of San Antonio's Central Vendor Registry (CVR) offers a variety of benefits to entities looking to do business with the City. It also serves as advertising for local S/M/WBEs as many City contracts contain subcontracting goals for these particular types of businesses. The City requires companies to utilize the CVR to identify S/M/WBEs to meet those goals.

- Register as a Vendor in the CVR
- Search for a S/M/W/VBE in the CVR

LEARN MORE ABOUT THE CITY'S SMALL BUSINESS PROGRAMS

VENDOR ORIENTATION

The City of San Antonio hosts Vendor Orientations several times a year to provide businesses information on registering as a vendor with the City, certifying with the South Central Texas Regional Certification Agency (SCTRCA), and bidding on contract opportunities. Vendors have the opportunity to meet one on one with City departments and learn about best practices when doing business with the City.

TOPICS INCLUDE

- Managing Your SAePS Profile
- SBEDA Program Requirements
- Mentor Protégé Program Overview
- Bidding on City of San Antonio Contracts
- Overview of Upcoming Solicitations
- Learn about the Loan Interest Buy down Program

CITY DEPARTMENTS & PARTNERS AVAILABLE

- Aviation
- Economic Development
- Finance
- Public Works
- Solid Waste

- Alamo Colleges
- Centro
- Launch SA
- LiftFund
- Maestro

- Prosper West
- Southside First
- San Antonio for Growth
 on the Eastside

To get notifications on City of San Antonio small business events, register as a vendor in the CVR.

Register as a Vendor in the CVR 🛰

Businesses ready, willing, and able to perform on City contracts must register online in the San Antonio Electronic Procurement System (SAePS), which serves as the City's Central Vendor Registry (CVR).

BENEFITS OF REGISTERING IN THE CVR



Receive electronic notice of contract opportunities



Receive important program and event information



Participate in electronic bidding



IF YOU ARE READY TO BE REGISTERED

In SAePS and do business with the City, contact the City of San Antonio Finance Department at (210) 207-0118 or visit sanantonio.gov/purchasing/saeps



Notes

Search for S/M/WBE Vendors in the CVR

Searching for City of San Antonio vendors is easy and open to all through the City's Central Vendor Registry (CVR). There are several ways that to find a vendor. To search for a vendor, visit <u>sanantonio.gov/purchasing/</u><u>vendorinformation/cosavendorlisting</u>. From this website, you can use the various textboxes and checkboxes to locate one or several vendors that meet your specific criteria.

| | Home About Us Bidding & Contract Opportunities Become a Vendor SAePS Vendor Login | |
|--|---|-----------------------|
| HOME > BECOME & VENDO | EXAMON COSA VENDORS | |
| Search | CoSA Vendors | |
| - Vendor | | |
| Vendor Number: Business Name: | | |
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| its fitness for a partic | of San Antonio neither provides any express or implied warranty regarding the accuracy of information that is provided to or generated from this database, nor ilar purpose. | |



You can search by:

1. Vendor number, business name, email and NIGP codes.

2. Specific functions using keywords such as hauling, electric, plumbing, or painting in the "NIGP Code Description."

Vendors can use this search engine to identify other firms registered for particular types of goods and services. A search for vendors can be furthered narrowed to:

3. SBEDA eligible firms who have specific certifications from the South Central Texas Regional Certification Agency (SCTRCA).

4. Certifications based on business ownership: Women Business Enterprise (WBE) African American Business Enterprise (AABE) Hispanic American Businesses Enterprise (HABE) Asian Business Enterprise (ABE)

It is important to note that having multiple selections will not narrow down the search to businesses who have all of the certifications selected. For example, selecting ABE & WBE will show all vendors with those certifications, not necessarily those who have both.

Your search results can be exported into Microsoft Excel

Department Contacts

311 City Info and Help

3-1-1 (210) 207-6000 (outside city limits)

Animal Care Services (210) 207-4738

Arts & Culture (210) 207-4526

Aviation (210) 207-3411

Building & Equipment Services (210) 207-7858

Center City Development & Operations (210) 207-3677

City Attorney (210) 207-8940

City Auditor (210) 207-2853

City Clerk (210) 207-7253

City Council (210) 207-7040

City Manager citymanager@sanantonio.gov

Communications & Engagement (210) 207-234

Convention & Sports Facilities (210) 207-8500

Development Services (210) 207-1111

Diversity, Equity, Inclusion & Accessibility (210) 207-7135

Economic Development (210) 207-8080

Emergency Management (210) 207- 8580

Finance (210) 207-5734

Fire (210) 207-8400

Health (210) 207-8780

Historic Preservation (210) 207-0035

Human Resources (210) 207-8705

Human Services (210) 207-8198

Information Technology Services (210) 207-5735

Innovation (210) 207-8149

Library (210) 207-2500

Management & Budget (210) 207-8360

Mayor's Office (210) 207-7107 Military & Veteran Affairs (210) 207-3995

Municipal Court (210) 207-8970

Neighborhood & Housing Services (210) 207-6459

Parks & Recreation (210) 207-8480

Planning (210) 207-0147

Police (210) 207-7273

Pre-K 4 SA (210) 207-2700

Public Works (210) 207-8022

Risk Management (210) 207-7204

Solid Waste Management (210) 207-6428

Sustainability (210) 207-6103

Transportation 210-207-7767

Workforce Development (210) 207-5627

World Heritage (210) 207-2111

SMALL BUSINESS OFFICE ADDITIONAL RESOURCES

The Small Business Office provides various programs and initiatives, some in partnership with business stakeholder groups, to provide resources to the local small business community. More information about these resources is included below.

Small Business Fee Waiver & Liaison

The City of San Antonio provides small businesses, as well as health providers serving vulnerable communities, waivers for City and SAWS Sewer and Water Impact fees. Eligible organizations may use the fees for projects that are new construction, rehabilitation of space, or repair or maintenance of an existing structure. Eligible organizations must intend to occupy the space for which the waiver is applied for at least two years. To learn more about fees eligible for waiver and to apply, please visit:

sanantonio.gov/CCDO/IncentivesandPrograms/COSAFeeWaivers

The Business Outreach Team is also a resource for entrepreneurs and existing businesses needing support in navigating a variety of local rules and regulations. To request an e-meeting please view here: <u>sanantonio.gov/SBO/Start-A-Small-Business/Small-Business-Liaison</u>

Zero Percent Interest Loans

In partnership with LiftFund, the City provides funding for the Loan Interest Buydown Loan Program offering small business zero percent interest loans to access capital for business needs. The loan amounts vary from \$500 to \$100,000 and LiftFund assists businesses who may not have banking relationships or experience difficulties accessing capital at other financial institutions. To learn more, please contact LiftFund at <u>liftfund.com</u> or by calling 888-215-2373.

Mentor Protégé Program

In partnership with Alamo Colleges, the Mentor Protégé Program provides small businesses access to professional courses and pairing with a mentor to obtain the education and support needed for general business expansion and building capacity. The program, referred to as Business Empowerment Plan, consists of two phases: Phase I – educational courses over twelve months; and Phase II – pairing with a Mentor for a two-year commitment. To learn more and apply for spring or fall admission, please visit: <u>besanantonio.com</u>.

Launch SA

The City, through LaunchSA, continues to provide resources for prospective entrepreneurs and businesses at all levels of development to provide direction, education, mentorship, and technical assistance. Through steward partnerships, currently with Geekdom, Launch SA is a sustainable business resource.. To learn more, please visit: <u>launchsa.org</u>

Capacity Building & Bonding Assistance

In the ongoing effort to support local small businesses, the City of San Antonio Economic Development Department, and the San Antonio Economic Development Corporation (SAEDC) launched the <u>Capacity Building & Bonding</u> <u>Assistance Program</u> administered in partnership with Alamo Surety Bonds. This program provides surety and bond assistance to eligible local S/M/WBEs seeking City construction contracts.

This assistance is designed to establish, enhance, and increase the program participant's bonding capabilities and capacity, which should lead to an increase in the number and size of City construction contracts they are both bidding on and awarded.

Eligible program participants will be provided a tailored needs assessment that includes educational, technical, and financial literacy components for success. In addition, program participants will be provided one-on-one bonding counseling, project support if awarded a City contract, and access to a \$500,000 revolving pool of funds for those in need of assistance to cover costs related to City bonding requirements to bid on a City solicitation.

City of San Antonio | FY 2024 Contracting Opportunities

This guide has been prepared to serve as an informational resource for the City's contracting process and as a reference for upcoming projects. However, please note all information is subject to change and City of San Antonio reserves the right to update and/or revise solicitation types, scopes of work, dates of release and estimated amounts without notice or cancel any solicitations. Please note this document will be updated annually.

For the most updated information, please visit sanantonio.gov/purchasing/biddingcontract/opportunities



Economic Development Department 100 W. Houston St. | Suite 1800 | San Antonio, TX 78205 (210) 207-8080 | <u>sanantonio.gov</u>