

SANTA CRUZ COUNTY BANK
2022 ANNUAL REPORT



We are committed to our community by building lasting relationships and being a trusted partner that empowers growth, economic vitality and community well-being.



|| COMMUNITY BANKING

Santa Cruz County Bank first opened its doors in 2004, when a group of local business experts saw a need for a locally owned and operated community bank in Santa Cruz County. The Bank has since expanded to operate eight full-service branches spanning three counties.

We are committed to a relationship-based approach to banking – **we put our clients first**. Our lenders work one-on-one with clients every step of the way, which results in a more efficient loan process that meets each client's unique needs.

Our bankers are well-versed on local market conditions, becoming both partner and advocate to help businesses succeed. **We are problem solvers**, working creatively to best serve each and every client, because we don't believe in a "one-size-fits-all" approach.

We do what's right. Community remains at the heart of everything we do. We support local organizations whose work benefits our communities. Our officers serve on boards and committees of nonprofits spanning the Bank's tri-county reach in a vast array of sectors. Our employees donate their time and energy to volunteer for causes that mean the most to them.

There are numerous benefits to banking locally. When you choose a community bank, you directly support your local economy and its businesses, jobs, and innovation. You also receive exceptional service because **we value one another**. We greet our clients by name and are always happy to provide the support required as banking needs evolve.

Local businesses choose Santa Cruz County Bank because of our outstanding personalized service, our commitment to building longstanding relationships, and the vital role that community banking plays in creating a thriving local economy. Our clients say it best, and we're honored to share their accolades (see pp.16-27).

We have fun on the job and consider ourselves incredibly lucky to work where we can make a positive impact on our community. Visit one of our eight branches and meet our dedicated employees who foster a welcoming environment and who work diligently to serve each of our clients.

Santa Cruz County Bank is here to serve our communities, and we owe our success to the communities we serve. By being a loyal client, you enable us to reinvest dollars back into the region through lending and donations to businesses and organizations.

We are proud of what we have achieved and look forward to what's to come in the years ahead.



TO OUR VALUED SHAREHOLDERS, CLIENTS AND COMMUNITY:

We are pleased to present our 2022 Annual Report.

2022 was an outstanding year of growth for Santa Cruz County Bank.

For a twelfth consecutive year, we set a record for net income. The Bank's strong financial performance allows us to continue with our longstanding mission to reward and build value for our shareholders.

In 2022, we announced three increases to our quarterly cash dividend amount for shareholders, a 2-for-1 stock split, and a \$5 million share repurchase program.

LONG-TERM RELATIONSHIPS AS A TRUSTED FINANCIAL PARTNER

Since our inception, we have focused on developing long-term relationships with our clients and our community as a trusted financial partner and resource. Consistent delivery of relationship-driven service is the hallmark of community banks and is what sets Santa Cruz County Bank apart from the competition.

As a result of our personalized approach to doing business, we have established and strengthened long-term partnerships with our clients for nearly two decades. We attract new business through recognition of our service, through word of mouth from our satisfied clients, and positive ratings by the community and Chambers of Commerce, such as "Best Bank" and "Business of the Year," for our leadership in the communities we serve.

Since 2004, we have been honored to help our partners grow and find creative ways to strengthen their businesses. One example of a relationship that began in 2004 is Lakeside Organic Gardens, who have grown their operation to be one of the largest organic agricultural growers in North America.

More about Lakeside Organic Gardens can be found on page 19.



Dick Piexoto of Lakeside Organic Gardens with Executive Vice President and Chief Lending Officer, Angelo DeBernardo, Jr. in 2007.

WE ARE THE GO-TO BANK FOR LENDING

We remain committed to the delivery of outstanding client service, earning our reputation as the region's "go-to" financial institution for creative solutions and lending.

The Bank's SBA Department continues to rank as one of the Top 100 lenders in the nation for SBA 7a loan volume.

To rank in the top 100 out of 1,614 lenders in the United States is a remarkable testament to the Bank's stellar reputation as a respected lender. For the Silicon Valley and Greater Bay Area, which are defined as Alameda, Contra Costa, Napa, Marin, San Francisco, San Mateo, Santa Cruz, Santa Clara, Sonoma, and Solano Counties, the Bank's SBA Department ranks 15th in loan number and volume.

In 2022, we expanded our array of lending capabilities through the launch of a new Asset-Based Lending Division. The addition of this Division broadens our ability to attract and serve small and medium-sized businesses and innovation markets in Silicon Valley, the Greater Bay Area and throughout California.

EXPANDING OUR REACH

The Bank's network of eight full-service banking offices span the tri-county area including: Santa Clara, Santa Cruz and Monterey.



Our second branch in Monterey County opened to an excited Salinas community in January 2023.

We now operate two full-service community banking offices within Monterey County. We opened our Monterey branch in 2021 and celebrated the opening of our Salinas branch in early 2023. The Bank's commitment to serving and deepening relationships in Monterey County has generated new depository and lending relationships and new community partnerships.

COMMUNITY SERVICE IMPACT

Making a positive impact in the communities we serve has been a founding principle for our business and one which continues to be a source of inspiration and pride.

We are honored to touch the lives of so many individuals and businesses in the regions we serve through community service and corporate giving.



Veterans Village in the Santa Cruz Mountains was just one of many Santa Cruz County Bank volunteer projects in 2022.

In 2022, our employees, management team and Board of Directors contributed volunteer time, funds and talent to support over 200 organizations, logging over 2,400 hours in the community. We are confident that our long-term commitment as a responsible and engaged community partner has made a positive impact in the livelihoods of our neighbors and fellow business owners. This larger purpose sets us apart as a community bank and contributes to our overall success. This report is a tribute to our clients, community and business partners.

As we look back on 2022, we are grateful for the partnerships that were created and the growth of our business in new markets.

On behalf of the Board of Directors of Santa Cruz County Bank, we are grateful to our community, clients and shareholders who embrace true community banking.

As we enter what is believed to be a challenging economic outlook for 2023, we look forward to making a positive impact on the communities we serve through our contributions and unique style of community banking, and serving an even broader market area due to our ongoing expansion and growth.



William J. Hansen
William J. Hansen
 Chairman of the Board

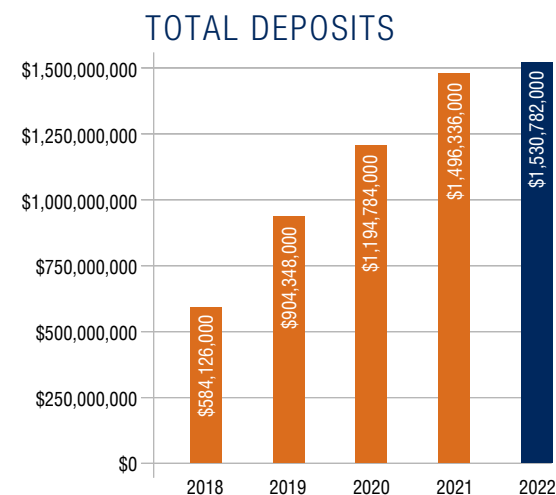
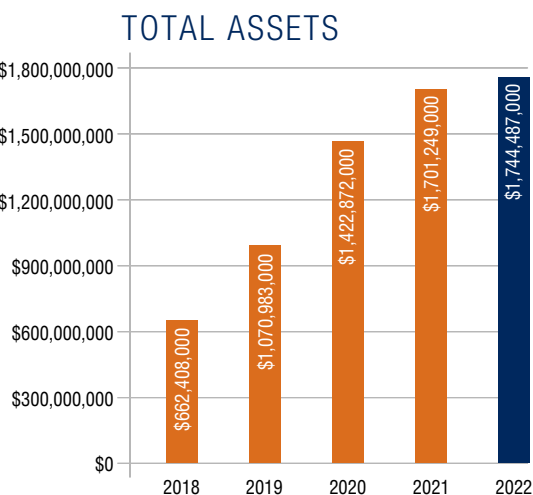
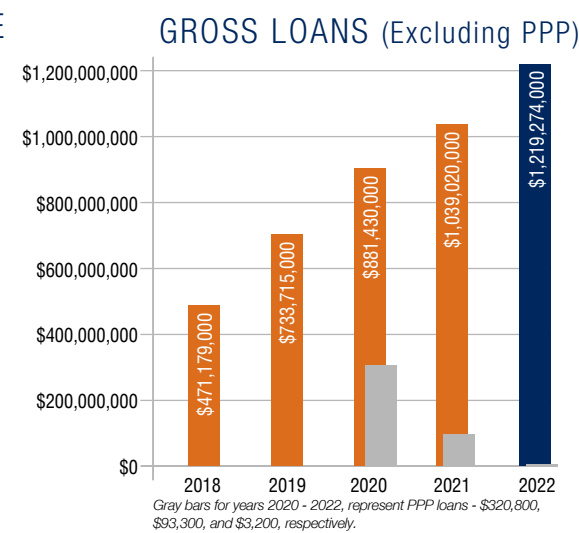
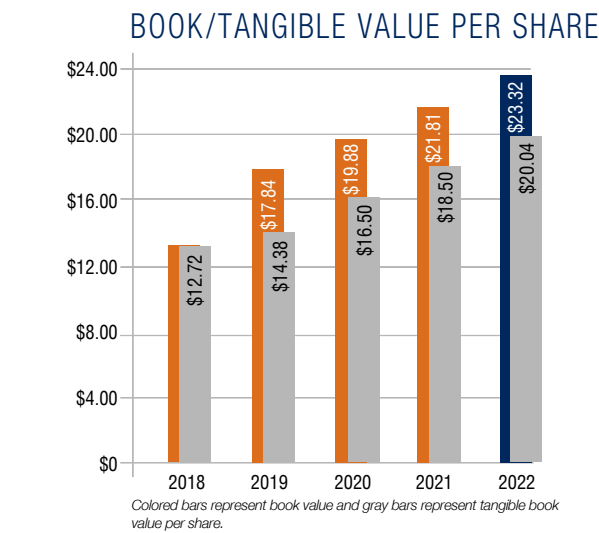
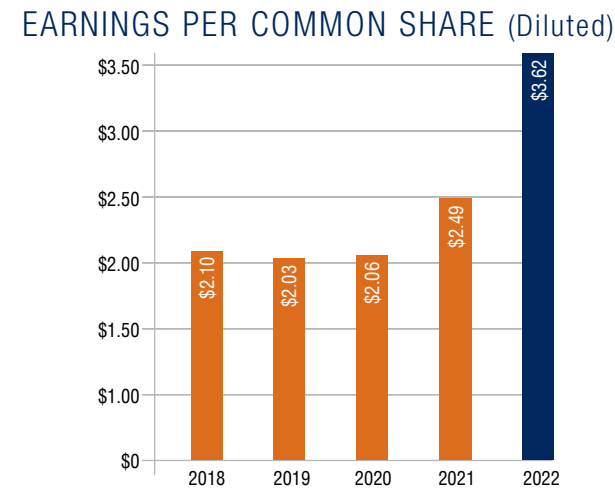
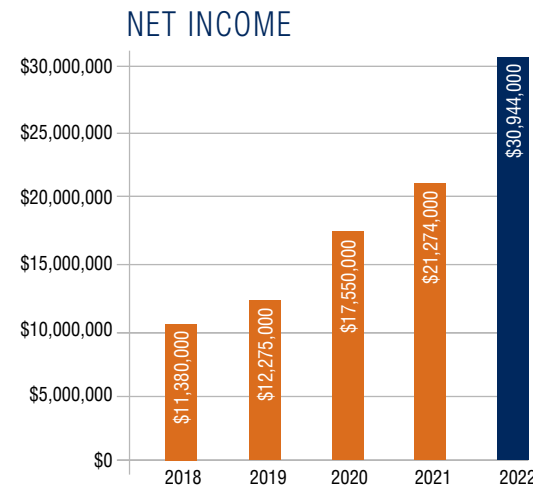


Krista Snelling
Krista Snelling
 President and CEO

5 YEAR HISTORICAL PERFORMANCE

5 YEAR FINANCIAL SUMMARY

YEAR ENDED DECEMBER 31,



All numbers rounded to the nearest \$100,000 except per share amounts.

(in thousands, except per share amounts)

RESULTS OF OPERATIONS:

	2022	2021	2020	2019	2018
Interest and dividend income	\$72,061	\$63,351	\$51,696	\$37,373	\$30,610
Interest expense	1,852	1,816	2,709	2,188	1,333
Net interest income	70,209	61,535	48,987	35,185	29,277
Provision for loan losses	1,592	6,858	2,816	450	688
Net interest income after provision for loan losses	68,617	54,677	46,171	34,735	28,589
Non-interest income	4,544	4,776	4,213	3,447	3,222
Non-interest expenses	29,402	29,388	25,706	20,754	15,945
Income before income taxes	43,759	30,065	24,678	17,428	15,866
Income tax expense	12,815	8,791	7,128	5,153	4,486
Net income	\$30,944	\$21,274	\$17,550	\$12,275	\$11,380

PER SHARE DATA¹:

	2022	2021	2020	2019	2018
Earnings per common share – basic	\$3.63	\$2.50	\$2.07	\$2.05	\$2.13
Earnings per common share – diluted	\$3.62	\$2.49	\$2.06	\$2.03	\$2.10
Book value per common share	\$23.32	\$21.81	\$19.88	\$17.84	\$12.72
Tangible book value per common share	\$20.04	\$18.50	\$16.50	\$14.38	\$12.72

SELECTED FINANCIAL CONDITION DATA:

	2022	2021	2020	2019	2018
Loans held for investment, net of fees (excludes PPP)	\$1,219,274	\$1,039,020	\$881,430	\$733,715	\$471,179
PPP loans	\$3,202	\$93,278	\$320,818	–	–
Total assets	\$1,744,487	\$1,701,249	\$1,422,872	\$1,070,983	\$662,408
Total deposits	\$1,530,782	\$1,496,336	\$1,194,784	\$904,348	\$584,126
Total liabilities	\$1,546,811	\$1,515,159	\$1,254,386	\$919,885	\$593,885
Total stockholders' equity	\$197,676	\$186,090	\$168,486	\$151,098	\$68,523

SELECTED FINANCIAL RATIOS:

	2022	2021	2020	2019	2018
Return on average stockholders' equity	16.35%	11.84%	10.92%	13.65%	18.05%
Return on average assets	1.76%	1.32%	1.35%	1.56%	1.75%
Net interest margin	4.19%	3.99%	3.99%	4.80%	4.66%
Cost of funds	0.12%	0.13%	0.24%	0.33%	0.23%
Efficiency ratio	39.33%	44.32%	48.32%	53.72%	49.04%
Tier 1 leverage ratio	10.39%	9.50%	10.27%	11.85%	10.26%
Common equity tier 1 ratio	13.69%	13.62%	14.34%	15.01%	13.45%
Tier 1 risk-based capital ratio	13.69%	13.62%	14.34%	15.01%	13.45%
Total risk-based capital ratio	14.94%	14.88%	15.59%	16.26%	14.71%

¹ Per share data was adjusted for the two-for-one stock split to shareholders of record as of March 3, 2022 and the 10% stock dividend in November 2021.

RANKINGS & RECOGNITION

NATIONAL, STATE AND REGIONAL

Silicon Valley Business Journal

- 2022 100 Women of Influence, Krista Snelling
- 2023 Power 100, Silicon Valley's Most Influential Leaders, Krista Snelling
- 2023 Latinx Business Award, Jaime Manriquez
- Top 25 SBA Lenders in Silicon Valley
- Top 25 Banks in Silicon Valley, ranked 14th in total deposits*

ABF Journal

- 2023 Top 50 Women in Asset-Based Lending, Shelly Medina

Santa Cruz Chamber of Commerce

- Business of the Year, 2018 and 2022

Good Times "Best Of" Readers' Poll

- Best Bank in Santa Cruz County, 11th year

Santa Cruz Sentinel Readers' Choice

- Best Bank in Santa Cruz County, 8th year

SBA LENDING RANKINGS

National

- U.S. SBA's 100 Most Active 7(a) Lenders List, ranked by loan approval amounts**

California

- Ranked 31st in 7(a) lending by total volume in loan approvals**

Silicon Valley Region

- Top 25 SBA Lenders, Silicon Valley Business Journal**
- 15th in SBA dollar volume and number of loans

FINANCIAL PERFORMANCE RATINGS

S&P Global

- Ranked 6th in the nation in performance for banks under \$3 billion in assets

IDC

- Superior rating for every quarter in 2022

Findley Reports

- Super Premier Performing Bank, 13th year

Bauer Financial

- Rated 5-Star "Superior" – highest ranking – every quarter in 2022

Financial Management Consulting Group, FMC

- Ranked 13th out of 127 banks in CA for overall financial performance

*As of June 30, 2022

**For the 2022 SBA fiscal year

FINANCIAL STRENGTH

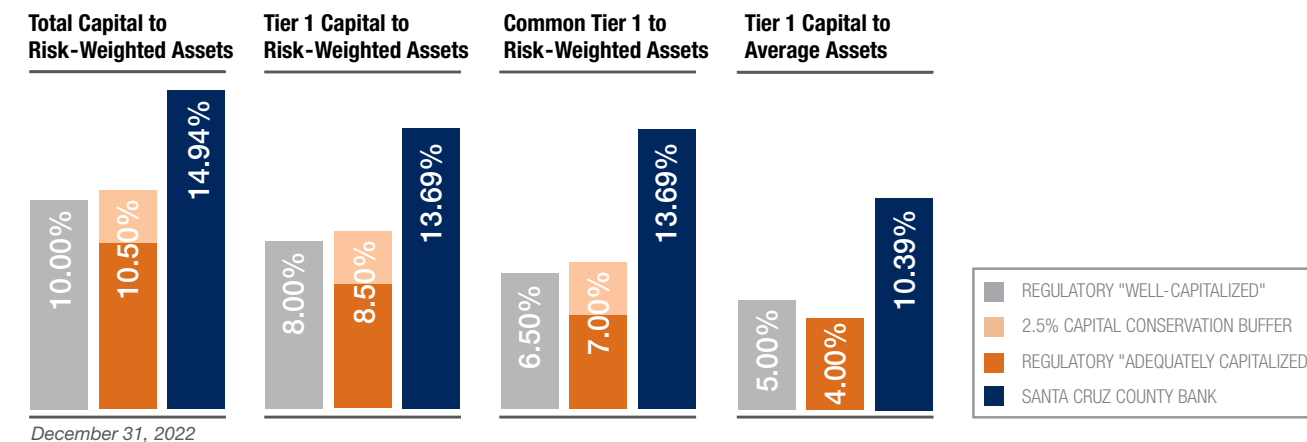
Safety and soundness are paramount for any banking relationship, especially in challenging economic times. Santa Cruz County Bank's capital position far exceeds the regulatory guidelines to be considered "well-capitalized" as shown in the tables below. As of December 31, 2022, the Bank's 14.94% in total capital to risk-weighted assets well surpasses 10.50%, which is considered adequate and is required by the FDIC.

Our strong capital position ensures that the funds you deposit with us are safe. Further, your deposits

at Santa Cruz County Bank are reinvested in the communities we serve, deployed through loans to individuals and businesses. During the pandemic, the Bank helped save 50,000 local and regional jobs through the Paycheck Protection Program.

In addition to being well-capitalized, Santa Cruz County Bank continues to rank at the top of performance standards and has been recognized annually for its financial performance.

STRONG REGULATORY CAPITAL



HEALTHY ASSET QUALITY

	Santa Cruz County Bank	All Banks
Allowance for Credit Losses as a % of Total Loans	1.69%	1.27%
Nonperforming Assets as a % of Loans + OREO	0.25%	0.44%
Nonperforming Loans as a % of Allowance for Credit Losses	14.79%	32.28%

December 31, 2022 Source: Uniform Bank Performance Report Peer Group Average for all banks in the nation.

NONPERFORMING LOANS = 90+ DAYS PAST DUE & ACCRUING + NONACCRUAL
NONPERFORMING ASSETS = NONPERFORMING LOANS + OREO

Legend: ALL BANKS (Orange), SANTA CRUZ COUNTY BANK (Dark Blue)

STRONG LIQUIDITY

No significant industry or individual client concentrations	\$251 million in unpledged marketable securities*	\$367 million in unused borrowing capacity*
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* March 20, 2023

HISTORICAL TIMELINE



WE'VE EXPANDED TO MEET OUR CLIENTS

In early 2023 we opened a branch in Salinas to better serve the community and to meet our customers where they live and work.

Our growth into Monterey County began well over a decade ago when Santa Cruz County Bank made the strategic commitment to serve the agricultural community and all of its supporting industries. The expansion of our depository, lending, and business relationships in the Salinas/Monterey region reflects our commitment to serve our many clients whose growing and shipping operations span contiguous counties.

We are a proud and active member of the Salinas Valley, Monterey Peninsula, and Carmel Chambers of Commerce. Our Monterey County employees serve as officers and members of local Rotary and service clubs, and with nonprofit organizations within the community.

We partner with the region's agricultural industry as a member of the Monterey County Farm Bureau and the Grower-Shipper Association of Central California.

As a longstanding member of the Monterey Bay Economic Partnership, we actively support their mission to improve the economic health and quality of life in the region, through Krista Snelling's service on their board and her active participation as a panel speaker at their events.



COMMUNITY SUPPORT BY THE NUMBERS

EVENTS

127

47

VOLUNTEERS

VOLUNTEER
HOURS

2,405

241K \$ CONTRIBUTED

WE ARE HONORED TO TOUCH THE LIVES OF SO MANY INDIVIDUALS AND BUSINESSES IN THE REGIONS WE SERVE THROUGH COMMUNITY SERVICE AND CORPORATE GIVING.





COMMUNITY REINVESTMENT ||

OUTSTANDING CRA PERFORMANCE

WHAT IS CRA?

The Community Reinvestment Act (CRA) was enacted by Congress in 1977 with the intention of encouraging depository institutions to help meet the credit needs of surrounding communities, consistent with safe and sound lending. The act establishes regulatory guidelines for monitoring the level of lending, investments, and services in low- and moderate-income neighborhoods, traditionally under-served by lending institutions. Together with other anti-discrimination, consumer protection, and disclosure laws, the CRA remains today a key element of the regulatory framework, encouraging the provision of mortgage, small business, and other credit, investments, and financial services in low- and moderate-income neighborhoods.

CRA ASSESSMENTS AND RATINGS

Santa Cruz County Bank (“the Bank”) is subject to the provisions of the CRA. Under the terms of the CRA, the Bank has a continuing and affirmative obligation, consistent with safe and sound operation, to help meet the credit needs of its community, including providing credit to individuals residing in low- and moderate-income neighborhoods.

The FDIC regularly assesses the Bank on its record in meeting the credit needs of the communities it serves, including low- and moderate-income neighborhoods.

In the uniform four-tier rating system used by federal banking agencies in assessing CRA performance, an “Outstanding” rating is the top tier rating.

OUTSTANDING IS THE TOP CRA RATING

The Bank has again received a rating of “Outstanding” in its most recent Community Reinvestment Act performance evaluation, which covered the three-year period, October 8, 2019, through October 13, 2022.

A top tier rating confirms that Santa Cruz County Bank has an outstanding record of helping to meet the credit needs of its assessment area, including low- and moderate-income neighborhoods, in a manner consistent with its resources and capabilities.

The rating also reflects strong performance on the exam components and the Bank’s proven commitment to serving low- to moderate-income communities.

The Bank’s Community Development (CD) performance, demonstrates excellent responsiveness to CD needs in its assessment areas through CD loans, qualified investments, grants/donations, and CD services, as appropriate, considering the Bank’s capacity and the need and availability of such opportunities for CD in the institution’s assessment areas.

|| SANTA CRUZ SEASIDE COMPANY

Dating back to the opening of the Boardwalk in 1907, the Seaside Company is one of the oldest and largest employers in Santa Cruz County, with the Boardwalk being the first job for many local teenagers. During the peak summer season, the company employs 2,000 people. Besides being one of the “oldest and largest,” the Boardwalk is also the “best,” by being consistently named the World’s Best Seaside Amusement Park by industry experts. In addition to the Santa Cruz Beach Boardwalk, the Seaside Company also owns the Boardwalk’s Coconut Grove, Boardwalk Bowl, Sea & Sand Inn, Carousel Beach Inn, and commercial and residential real estate throughout Santa Cruz County and beyond.



COMMITMENT TO COMMUNITY

“Santa Cruz County Bank shares our vision and our commitment to the community. We value them as a trusted financial partner, and appreciate their responsiveness and their solution-driven approach.”

Karl Rice, Chief Executive Officer



LAKESIDE ORGANIC GARDENS ||

Since 2004, Santa Cruz County Bank has been honored to help our partners grow and find creative ways to strengthen their businesses. Lakeside Organic Gardens has been a client for almost two decades, with Angelo DeBernardo by their side every step of the way.

Lakeside was an early pioneer in large-scale organic farming. The Bank supported their lengthy and complex transition from conventional to fully organic farming. When they outgrew their facilities, they turned to Santa Cruz County Bank to finance their new headquarters, which includes ample space for packing, administrative offices, and 90,000 square feet of cold storage.

Lakeside Organic Gardens is now the largest family-owned and operated solely organic vegetable grower / shipper in California. They have grown to farm over 2,000 acres and produce more than 45 commodities year-round. Lakeside remains committed to being 100% organically grown.

IT'S ALL ABOUT RELATIONSHIPS

"For us, it's all about the relationship you have with your bank. After years of dealing with large corporate banks, we've found Santa Cruz County Bank to be flexible, cooperative and easy to work with. Here, we feel we have a partnership; we work together, and we both benefit. We love banking at Santa Cruz County Bank."

Dick Peixoto, Owner

|| BAY AREA HOUSING CORP

Bay Area Housing Corp (BAHC), headquartered in Los Gatos, acquires, adapts, and manages specialized residential homes for people with intellectual and developmental disabilities. Their success providing housing that meets the physical and economic needs of the adults and children they serve is evidenced by the continued growth of their properties and programs.

BAHC currently owns and manages fifty properties, designed specifically for residents' unique needs. Each residence is home to multiple individuals who enjoy the opportunity to build community with one another. BAHC also supports those who wish to continue to live in their families' homes by renovating their current residences to be more accessible.



SERVING OUR COMMUNITY

"We are proud to work with Santa Cruz County Bank. The value they place on serving their community and making customer service a top priority makes them a great partner to our nonprofit efforts to create housing solutions for families, one home at a time."

*Kris McCann, Founder and Executive Director
Regina Reilly, Director, Una Casa Mas*



HABITAT FOR HUMANITY MONTEREY BAY ||

Habitat for Humanity Monterey Bay is the locally operated and funded affiliate of Habitat for Humanity International, providing affordable homeownership for low- and very low-income families who live and work in Santa Cruz and Monterey Counties. Each Habitat homeowner contributes 500 hours in sweat equity toward the construction of their Habitat home. Together, Habitat volunteers and families have built 62 homes, with numerous construction projects in the planning stages. Through homeownership and financial management workshops, Habitat helps families establish stable futures, and contributes to thriving communities.

MORE THAN A BANKING RELATIONSHIP

"We feel we have more than a banking relationship with Santa Cruz County Bank. We share and value the impact of collaboration and community partnerships. The additional care the Bank places on client service goes above and beyond our expectations, and they are by our side when we need financing, FHLB grants, volunteers, fundraising and everyday banking. Where and who you bank with makes all the difference."

Satish Rishi, Chief Executive Officer

|| MONTEREY RESTAURATEUR

Kevin Phillips is the managing partner of five prominent restaurants in Monterey: Abalonetti Bar & Grill and Rockfish Harbor Grill on Fisherman’s Wharf, the award-winning Whaling Station Steakhouse above Cannery Row, and the Lovers Point Beach Café and Beach House At Lovers Point.

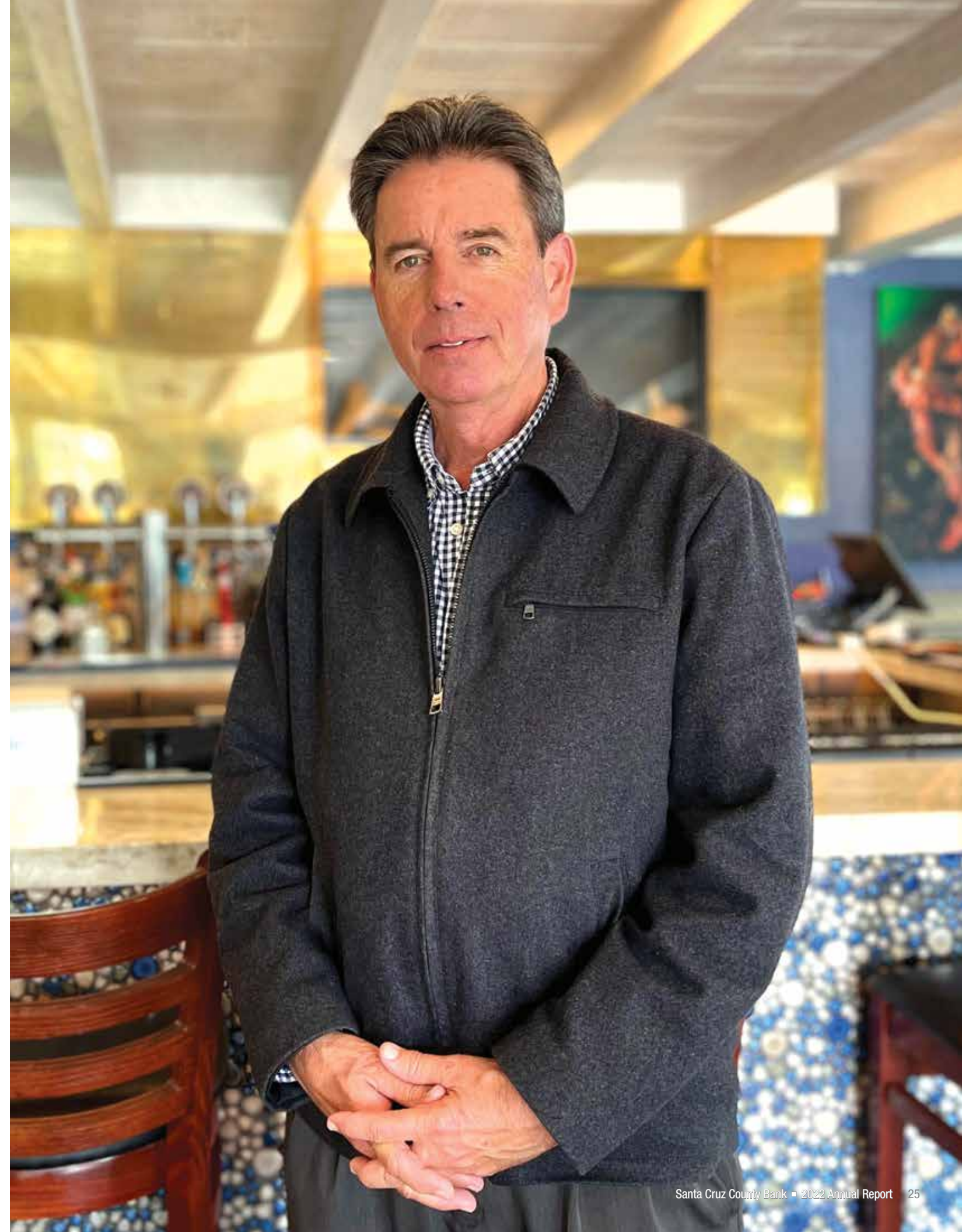
Kevin’s restaurants are a celebration of the Monterey region. The Rockfish, situated at the end of the Monterey’s iconic wharf, has undergone an extensive remodel with a “wow” factor, and every table has an unobstructed view. Photography adorning the walls is by local artist Jason Bradley of Bradley Gallery and Print Services, depicting the Monterey Bay and its captivating sea creatures.

TRUSTED PARTNERSHIP

“We moved our entire banking relationship to Santa Cruz County Bank, which has proven to be the best solution for us. Partnerships are the foundation of our success and we’re grateful to be working with a community bank that treats us like a partner.”

Kevin Phillips, Managing Partner

*Rockfish Harbor Grill; Abalonetti Bar & Grill; Lovers Point Beach Café;
Whaling Station Steakhouse; Beach House At Lovers Point*





THE CORE COMPANIES ||

The Core Companies is a developer creating affordable housing for a broad range of community needs. Since its inception in 1989, Core has developed more than 580 single-family homes, townhomes and condominiums, and 5,400 apartment units, all within the South Bay region. With their nonprofit and management partners, they merge low- to moderate-income housing and market rate rentals to create vibrant new communities in urban locations.

Agrihood, a mixed-use project located near Santana Row in the City of Santa Clara, offers a range of affordability levels to meet the housing needs of seniors, senior veterans, and first-time homebuyers. The project includes apartments, townhomes and an urban farm. Before breaking ground, this project was in the works for 7 years, involving numerous government and private sector partnerships.

Santa Cruz County Bank provided lending and played a vital role in coordinating stakeholders and moving the project forward.

COMPLEX PROJECT MADE SIMPLE

"The Core Companies has always been drawn to community banks for their vision, involvement, role in, and understanding of community building. Santa Cruz County Bank made an exceptionally complex project simple because they understand and help execute our vision. Santa Cruz County Bank was key in the creation of this project. Agrihood would not have been possible without Santa Cruz County Bank."

Chris Neale, President, The Core Companies

LEADERSHIP TEAM



Krista Snelling
President, Chief Executive Officer

With over 25 years of experience, Krista Snelling serves as our President and Chief Executive Officer, and is a member of our Board of Directors. Ms. Snelling joined the Bank in March 2021. She currently serves on the boards of the Monterey Bay Economic Partnership, the Board and Executive Committee of the California Bankers Association, the Finance Committee of the Community Foundation of Santa Cruz County, and the Executive Advisory Council of the University of the Pacific Eberhardt School of Business, where she is a frequent guest lecturer. She is a member of the Cabrillo College Foundation President's Circle and Santa Cruz Rotary.

Ms. Snelling previously served as Executive Vice President, Chief Operating Officer and Chief Financial Officer of Five Star Bank.

Ms. Snelling graduated from the University of the Pacific with a Bachelor of Science degree with a double major in Mathematics and Economics. She also holds a Master of Arts degree in Economics from the University of California, Davis, and is a California Certified Public Accountant (inactive).

Ms. Snelling was recognized by the Silicon Valley Business Journal in 2023, making their Power 100 List, and in 2022 as a Woman of Influence. In 2020, she was named as a Sacramento Business Journal Woman Who Means Business, and was awarded the Nancy Hotchkiss Woman of Impact Award by Commercial Real Estate Women (CREW), recognizing her impact on the commercial real estate industry. In 2019, she was recognized as CFO of the Year by the Sacramento Business Journal.



Cecilia Situ
EVP Chief Financial Officer

Cecilia Situ joined Santa Cruz County Bank as our Executive Vice President and Chief Financial Officer in November 2022. Ms. Situ has 20+ years of well-rounded financial management experience, including financial accounting and SEC reporting, interest rate risk management, investment portfolio management, business combination, financial planning, Sarbanes-Oxley internal control and procedures, and team development.

Ms. Situ previously served as Senior Vice President and Treasurer at Bank of Marin. Her career began in public accounting at Deloitte & Touche with a specialty in auditing community banks, real estate firms, nonprofit organizations and other financial service companies.

Ms. Situ served on the Diversity and Inclusion Committee for the Deloitte Sacramento office and participated in the Deloitte Focus Forward program aimed at developing high-achieving women leaders.

Ms. Situ graduated from the University of Macau with a Bachelor of Business Administration Accounting degree, with honors. She also holds a Master of Accounting degree from the University of Florida, Fisher School of Accounting. Ms. Situ is a Chartered Financial Analyst and California Certified Public Accountant.



Jon P. Sisk
EVP Chief Banking Officer

Jon Sisk serves as our Executive Vice President and Chief Banking Officer. Mr. Sisk has 25+ years of experience as a community banking leader in Santa Cruz County. He first joined the Bank in 2019 as the result of the merger with Lighthouse Bank.

Mr. Sisk previously served as Founder and President of Lighthouse Bank, and Senior Vice President and Senior Relationship Manager at Coast Commercial Bank.

Mr. Sisk currently serves in board, committee and advisory roles with the American Bankers Association, Community Bankers Council, Dominican Hospital/Dignity Health, Santa Cruz Works, Santa Cruz Board Riders Club, and the Museum of Art and History (MAH). He is a member of the Santa Cruz Sunrise Rotary, Santa Cruz Business Council and Cabrillo College Foundation President's Circle.

Mr. Sisk is a graduate of Saint Mary's College where he obtained a Bachelor of Science degree in Economics and Business Administration. He is also an alumnus of The Wharton School Advanced Management Program.

In 2009, Mr. Sisk was recognized by the Santa Cruz County Chamber of Commerce as Man of the Year.



Angelo DeBernardo, Jr.
EVP Chief Lending Officer

Angelo DeBernardo serves as our Executive Vice President and Chief Lending Officer. Mr. DeBernardo joined the Bank at its inception in February 2004 as Vice President and Senior Business Lender, and has 30+ years of financial experience. He serves on the Board of the Santa Cruz Chapter of Attorneys, Bankers & CPAs (ABC), on the Board and Executive Committee and as Finance Chair for the Santa Cruz County Chamber of Commerce, and previously served on the Board of the Dominican Hospital Foundation. He is President-elect of Santa Cruz Rotary, and has dedicated many years to local youth organizations and educational fundraising.

Mr. DeBernardo previously served as Vice President and Commercial Team Leader at Heritage Bank of Commerce in San Jose, and as Relationship Manager and Middle Market Credit Analyst with Pacific Western Bank/Comerica Bank in both Santa Cruz County and San Jose.

Mr. DeBernardo earned a Bachelor of Science degree in Business Administration, with a concentration in Accounting from San Jose State University. He is also a graduate of Pacific Coast Banking School, and the National Graduate School of Banking at the University of Washington, where he has been an instructor for the past 16 years.

LEADERSHIP TEAM



Mary Anne Carson
EVP Chief Marketing Officer

Mary Anne Carson serves as our Executive Vice President and Chief Marketing Officer. Ms. Carson joined the Bank in 2003 (pre-opening) as Senior Vice President and Director of Marketing and Community Relations. She has 30+ years of experience in nearly all aspects of banking, marketing, public relations, and corporate affairs. Ms. Carson currently serves in board, committee and advisory roles with Santa Cruz Shakespeare, the Volunteer Center of Santa Cruz County and Santa Cruz Gives.

Ms. Carson previously served as Vice President, Corporate Secretary and Director of Communications at Monterey Bay Bank. She was Vice President and Director of Community Relations at Coast Commercial Bank, and served as Financial Services Manager at First Interstate Bank.

Ms. Carson obtained a Bachelor of Arts degree in Psychology from the University of California, Santa Cruz and is also a graduate of Leadership Santa Cruz County (2010) and Focus Agriculture (2013).

Ms. Carson was recognized by the Aptos Chamber of Commerce as Woman of the Year in 2009 and by the Santa Cruz County Chamber of Commerce as Volunteer of the Year in 1998.



Susan Just
EVP Chief Credit Officer

Susan Just serves as our Executive Vice President and Chief Credit Officer, a position she has held since July 2021. She has 30+ years of banking experience focused on lending, underwriting, credit risk management, and structured finance. She also has experience in loan purchases and sales, lending operations, and working with fintechs.

Ms. Just previously held senior roles at JPMorgan Chase and Northern Trust in Chicago, and managed the Allowance for Loan and Lease Losses function at Bank of Montreal. She has also held senior roles in community and regional banking at First Chicago Bank & Trust and TCF Bank in Minneapolis.

Ms. Just obtained her Bachelor in Business Administration degree with a concentration in Marketing from Loyola University in Chicago. She earned her Master in Business Administration degree from Kellogg Graduate School of Management at Northwestern University with concentrations in Finance and Strategy. Early in her career, Ms. Just completed a formalized credit training program at JPMorgan, and was chosen for their rotational management development program, taking short-term roles in treasury management, correspondent banking, and trust services.



Jaime Manriquez
EVP Chief Information Officer

Jaime Manriquez serves as our Executive Vice President, Chief Information Officer and Chief Information Security Officer. Mr. Manriquez joined the Bank in 2003 (pre-opening) as Network Administrator in the Information Technology Department. Mr. Manriquez has 26+ years of experience in the field of technology and is a certified Ethical Hacker under the International E-Commerce Council. He serves on boards and committees for the FBI InfraGard, US Secret Service Electronic Crime Task Force, American Bankers Association Cybersecurity, Information Security Media Group (ISMG) Cyber Education, and Fiserv.

Mr. Manriquez graduated from DeVry Institute of Technology with a Bachelor of Science degree in Computer Information Systems, with honors. He is also a graduate of the Western Bankers Association Executive Development Program, and holds numerous accredited technical certifications.

Mr. Manriquez was honored with a 2023 Latinx Business Leadership Award by the Silicon Valley Business Journal. He has also been recognized by Executive Leadership in Information Security (ELIS) with the 2009 Executive of the Year in Information Security Award, from a pool of CISO's, CIO's, and CTO's from the western United States. The ELIS award honors those who have made a positive impact on security and risk management.



Maxwell Sinclair
EVP Chief Risk Officer

Maxwell Sinclair joined Santa Cruz County Bank as our Executive Vice President and Chief Risk Officer in May 2022. Mr. Sinclair brings 28+ years of experience in the banking industry in risk management, compliance, AML/BSA, and human resource management.

Previously, Mr. Sinclair served as Executive Vice President and Chief Risk, Compliance and Human Resources Officer at Pacific Mercantile Bank and was a founder of an Arizona-based de novo where he served in the capacity of Chief Risk Officer. He served as Vice President and Compliance & BSA Manager at Zions Bancorp (California Bank & Trust), and also as Vice President and Compliance & BSA Officer and CRA & Security Manager at several Southern California-based financial institutions.

Mr. Sinclair obtained his Bachelor of Science degree in Business Management from the University of Redlands and earned his Master of Business Administration degree from the University of Southern California. He is a graduate of Pacific Coast Banking School, American Bankers Association National Compliance School, and also holds a certificate in Human Resource Management from Loyola Marymount University.

|| LEADERSHIP TEAM

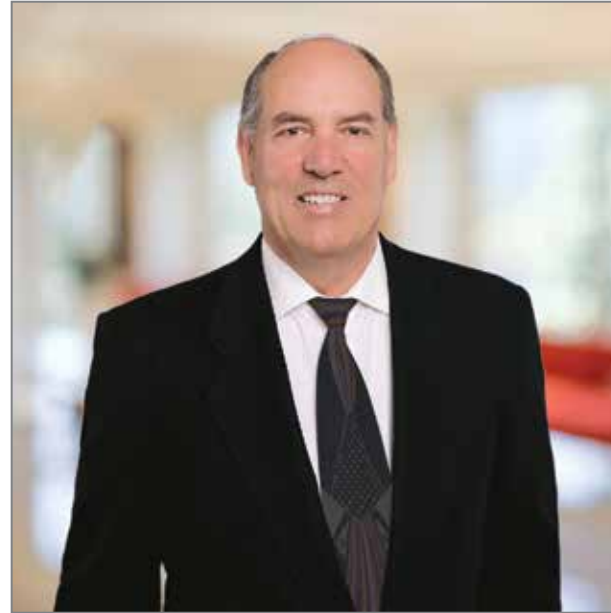


Shamara van der Voort
EVP Chief Operations Officer

Shamara van der Voort has served as our Executive Vice President and Chief Operating Officer since October 2021. She has 25+ years of banking experience in branch and banking operations, customer service management, sales, innovation, and treasury/cash management services. She is an established expert in treasury/cash management services and risk management, product rollout, conversions, and strategic planning. She excels at team development and management, and oversees the Operations, eBanking, Treasury Management, Corporate Card Products, and Product and Digital Transformation Departments.

Ms. van der Voort previously served as Head of Operations and Client Experience and as Director of Treasury Management Sales at Pacific Mercantile Bank, and as Operational Risk Management Specialist at Union Bank.

Ms. van der Voort obtained a Bachelor of Arts degree in Business Administration from the University of Phoenix.



Frederick L. Caiocca
EVP Regional Credit Executive

Fred Caiocca serves as our Executive Vice President and Regional Credit Executive. Mr. Caiocca joined the Bank in 2003 (pre-opening) as Senior Vice President and Senior Lending officer, and in 2006 was named Executive Vice President and Chief Credit Officer. He has 35+ years of banking and lending experience. Mr. Caiocca currently serves in board and committee roles with California FarmLink and Santa Cruz Host Lions Club.

Mr. Caiocca previously served as Commercial Loan Officer, Vice President of Construction Lending, Senior Vice President and Senior Credit Officer with Coast Commercial Bank, and in various lending capacities with County Bank and Trust.

Mr. Caiocca studied Finance at San Jose State University. He also attended Cabrillo College and is a graduate of Focus Agriculture (2009) and Pacific Coast Banking School at the University of Washington.



BOARD OF DIRECTORS



William J. Hansen
Chairman



John C. Burroughs
Vice Chairman



Kenneth R. Chappell



Craig French



Thomas N. Griffin



Stephen D. Pahl



Krista Snelling



James L. Weisenstein

BANK FOUNDERS

A group of local business people joined to create a local, community bank focused on serving the residents and businesses of Santa Cruz County when it became apparent that the last of the local independent banks was soon to be taken over by a large out-of-area bank holding company. This group that we recognize as Founders not only contributed time, money, and talent to the Bank's organizing effort, but they continue to be involved with and support our Bank as customers, by referring family, friends and business contacts, and by serving as ambassadors of the Bank in our community.

Richard Alderson

Joseph Anzalone*

Tila Bañuelos**

Victor Bogard

Anthony & Rebecca Campos

Charles Canfield

Kenneth R. Chappell***

Kate & Fred Chen

Marshall Delk

George R. Gallucci**

Thomas N. Griffin***

William J. Hansen***

David V. Heald**

Mark Holcomb*

Steven G. John**

Mateo Lettunich

Robert Lockwood

William Moncovich

Stuart Mumm

George Ow, Jr.

Louis Rittenhouse

Frank Saveria

Robert* & Bjorg Yonts

* Denotes deceased

** Denotes former Bank Director

*** Denotes Bank Director

REWARDING SHAREHOLDERS

Cash dividend amounts reflect post-dividend and post-stock split amounts

2022

JANUARY

Quarterly cash dividend of \$0.0625 per share

MARCH

2-for-1 stock split

APRIL

Quarterly cash dividend increased to \$0.09 per share

JULY

Quarterly cash dividend increased to \$0.11 per share

JULY

\$5 million share repurchase program announced

OCTOBER

Quarterly cash dividend increased to \$0.125 per share

2023

JANUARY

Quarterly cash dividend increased to \$0.15 per share

STOCK INFORMATION

Santa Cruz County Bank stock is publicly traded on the OTCQX marketplace under the stock symbol SCZC.

LOCATIONS

8 BRANCHES ★ 3 COUNTIES

APTOS

7775 Soquel Drive
Aptos, CA 95003

CAPITOLA

819 Bay Avenue
Capitola, CA 95010

CUPERTINO

19240 Stevens Creek Blvd.
Cupertino, CA 95014

MONTEREY

584 Munras Avenue
Monterey, CA 93940

SALINAS

480 S. Main Street
Salinas, CA 93901

SANTA CRUZ

75 River Street
Santa Cruz, CA 95060

SCOTTS VALLEY

4604 Scotts Valley Drive
Scotts Valley, CA 95066

WATSONVILLE

595 Auto Center Drive
Watsonville, CA 95076



Cupertino – Silicon Valley



Monterey



Salinas



Santa Cruz

