



**Jim Schleckser** · 2nd

I Grow CEO Personal and Business Performance through Powerful Peer Advisory Groups : Best-Selling Author & Speaker

Talks about #ceo and #business  
Washington DC-Baltimore Area · [Contact info](#)

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Inc. CEO Project

University of Maryland  
Global Campus

### Featured

Link

**Deciding on a CEO Peer Group?**  
YouTube  
Deciding on a CEO Peer Group? Jim Schleckser from the Inc CEO Project discusses some factors to consider in your decision. #CEO

Link

**Personal Development for a CEO**  
YouTube  
When you get the CEO spot - you aren't done developing! Jim Schleckser discusses a few approaches to CEO development #CEO

### Activity

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Jim Schleckser posted this · 3h

What is your leadership style? In my experience, leaders are either Task-Oriented or People-Centric. There is a fundamental choice that leaders make—consciously or unconsciously—when leading people. Which s ...show more

**Leadership Style | Task or People | Inc CEO Project**  
incoceoproject.com · 4 min read

3 likes · 16 comments

Jim Schleckser posted this · 1w

You can transform your business as a result of ending a bad business relationship. It can open up all kinds of new possibilities because you aren't spending time on an impossible relationship. <https://bit.ly/3E5AQZo>

2 likes · 1 comment

Jim Schleckser posted this · 1w

Wherever you are, all relationships are voluntary. This includes business relationships. <https://bit.ly/3E5AQZo>

2 likes

Jim Schleckser posted this · 1w

When you're in a business relationship and you continue to be there, even though the business relationship is impossible, you've now given the consent of the victim. You are being victimized and you are agreeing to be a victim by being there. So what do you ...show more

2 likes

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### About

It's not easy to find other high-performing CEOs to vet your critical business decisions. We track them down for you, curate compatible groups, and implement a proven framework for success. Inc. CEO Project is a business advisory group where accomplished CEOs tackle the most challenging issues, resolve constraints, drive growth, and improve outcomes. ...see more

### Experience

**Inc. CEO Project**  
17 yrs 3 mos

● **Chief Executive Officer**  
Feb 2005 - Present · 17 yrs 3 mos  
Potomac, MD

CEO of the Inc. CEO Project, a firm that builds advanced advisory groups for CEO that are ready to graduate from their CEO peer group to a structured methodology.

● **CEO Advisory Board Member**

#### CEO Advisory Board member

Part-time  
Apr 2005 - Present · 17 yrs 1 mo  
Potomac, Maryland, United States

Inc. CEO Project is a business advisory group for high-performing, experienced CEOs.



#### Chief Executive Officer and Board Member

Envel  
Nov 2021 - Present · 6 mos  
Boston, Massachusetts, United States

Envel is on a mission to reinvent the banking experience around customers' needs and deliver personal money management to the every day US consumer



#### Inc.com Columnist

Inc. Magazine  
Aug 2014 - Present · 7 yrs 9 mos

Inc. Magazine provides advice, tools, and services that help your small business grow.



#### Board Member

Transparent BPO  
Mar 2019 - Present · 3 yrs 2 mos  
United States & Belize

Transparent BPO, designs custom, brand-boosting contact center outsourcing solutions to fit retail business needs



#### Board Member

J.W. Logistics, LLC  
Feb 2020 - Present · 2 yrs 3 mos  
Frisco, Texas

JW Logistics is an non-asset based logistics provider serving the retail and direct to consumer space

Show all 17 experiences →

## Education



#### University of Maryland Global Campus

Doctor of Business (DBA), Management  
Jan 2020  
Activities and societies: Phi Kappa Phi Honor Society  
Doctoral Student



#### London Business School

Post-Graduate Studies, International Business  
2000 - 2000



#### University of Connecticut

MBA, Marketing & Finance  
1985 - 1988  
Activities and societies: Beta Gamma Sigma Honor Society

Show all 7 education →

## Volunteering



#### Advisory Board & Chair Emeritus

NACD (National Association of Corporate Directors)  
Jul 2017 - Present · 4 yrs 11 mos

NACD - Capital Area, one of the premier chapters within the NACD system. NACD advances exemplary board leadership - for directors, by directors.



#### Board Member - San Pedro

YWAM  
Dec 2014 - Present · 7 yrs 6 mos  
Social Services

YWAM is a missionary organization in San Pedro, Dominican Republic that trains, facilitates and empowers teams and individuals to bring justice and mercy, to see transformational change though



#### Cubmaster, Scout Master and Eagle Advisor

Boy Scouts of America  
Jan 2004 - Present · 18 yrs 5 mos  
Children

Show all 11 volunteer experiences →

## Licenses & certifications



#### Silver Beaver

Boy Scouts of America  
Issued Sep 2021 · No Expiration Date



#### Certified Sommelier

Court of Master Sommeliers, Americas  
Issued Dec 2018 · No Expiration Date



#### WSET Level 3 Award in Wine and Spirits

WSET - Wine & Spirit Education Trust  
Issued Nov 2018 · No Expiration Date

Show all 4 licenses & certifications →

## Skills

Strategy · 99+



Endorsed by Marc Sharpe and 11 others who are highly skilled at this



Endorsed by 3 colleagues at Inc. CEO Project


## Leadership · 90

 Endorsed by Jim Campbell and 5 others who are highly skilled at this

 Endorsed by 2 colleagues at Inc. CEO Project

## Entrepreneurship · 85

 Endorsed by Tien Wong and 5 others who are highly skilled at this

 Endorsed by 2 colleagues at Inc. Magazine

Show all 43 skills →

## Recommendations

Received Given



**Leigh Standish** · 3rd

Owner, Standish Associates

February 19, 2009, Jim was Leigh's client

Jim is a brilliant entrepreneur with deep insight into big picture issues. He navigates his way through new territory with command of circumstances and resources. I would highly recommend him in the most senior roles.



**Thomas Holliday, PMP** · 3rd

Business & Education Leader / Senior Analyst / Human Psychology / Citizen Journalist

September 4, 2007, Jim was senior to Thomas but didn't manage Thomas directly

Jim and I worked together at Spirent Communications in Rockville, MD. As a mentor and a friend, I am honored to know Jim, and to have worked for him. He is a strong, knowledgeable business professional with a true passion for what he does. I would highly recommend Jim for any engagement that requires strategic vision, tenured business acumen, and someone with a true will to succeed in the global

## Publications

### Professional Drinking: A Spirited Guide to Wine, Cocktails and Confident Business Entertaining

Potomac River Imprints · Sep 16, 2020

Show publication ↗

Have you ever been reduced to a quivering mass of jelly when handed a wine list? Wondered why a sommelier was hovering near your table? Felt out of your element at a nice restaurant with clients, colleagues, or friends?

### Great CEOs Are Lazy


Inc. Original Imprints · Apr 11, 2016

Show publication ↗

The truth is that great CEOs know a secret when it comes to time management. Rather than spending a little time on a lot of things, the best CEOs spend most of their time eliminating the single biggest constraint to the growth

## Courses

### Singularity University - Executive Education

 Associated with Inc. CEO Project

## Languages

### Spanish

Limited working proficiency

## Interests

Influencers Companies Groups Schools



**Tony Robbins**  · 3rd

#1 New York Times best-selling author, life and business strategist, philanthropist, entrepreneur

7,138,418 followers



**Gary Vaynerchuk**  · 2nd

Chairman of VaynerX, CEO of VaynerMedia, 5-Time NYT Bestselling Author, Text Me: 212-931-5731

5,081,213 followers

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