



SHOW DAILY

Tue. Aug. 31ST, 2010

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DEMO DAY

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BIG WHEELS

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ON TOUR

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www.thinkbiologic.com

Come to Booth B4-501 (Hall B4) to see the newly launched, complete line of BioLogic products.

Make a Donation* to WorldBike.org and get a BioLogic Vacuum Flask for free.

Bring the Vacuum Flask back to the booth throughout the Eurobike Show and get free coffee refills.

BĬOLOGIC



DEMO DA



WELCOME TO ... **MO DAY 2010!**



If you drew a sketch of the ideal bike testing course, you'd probably end up with the one that already exists here in Germany's picturesque Allgaeu region, located next to the Allgaeu Alps. Its many narrow, largely untravelled roads not only offer cyclists an athletic challenge, but the setting is a real treat for the senses.

Even for e-bikers, it's a fantastic experience. And hidden in the shaded woods are superb singletrack trails for mountain bikers, featuring every level of difficulty in terms of challenging climbs, daring descents and laid-back cross-country tours.

THERE IS LIKELY NO OTHER TRADE SHOW LOCATION IN

GERMANY WITH A BIKING RANGE OF THIS QUALITY RIGHT

AT ITS DOORSTEP!

PLEASE NOTE: The stand numbers given inside the Show Daily refer to the companies' stands at the show starting tomorrow in Friedrichshafen. If something catches your eye, now you know exactly where to go. There's an A-Z guide to companies showing their products at Demo Day on pages 20 and 21.

August 31st, 2010 HIGHLIGHTS IN THIS ISSUE ...

TASTY RIDES, TASTY MEALS Restaurant owner shares favorite rides

06

29ERS TRY AGAIN IN EUROPE

08

Will this be the year they catch on here?

09

FROM THE TOUR TO EUROBIKE

Le Tour's top carbon bikes come to the show

IN SEARCH OF SEXIER E-BIKES

15

Cannondale and Bosch debut stylish e-bikes

22

GIANT INVESTS IN MOBILITY

No. 1 bikemaker builds new China factory

NAVIGATE HERE FOR GPS TRENDS

30

Touch is still trendy but buttons are back

ON TODAY'S FRONT COVER (FROM LEFT TO RIGHT): Mountain bike legends Thomas Frischknecht, Holger Meyer, Ritchie Schley and Hans "No Way" Rey with the Allgaeu Chesse Queen and Tourism Manager Bernhard Reck, o Peter Hummel



165 x 38mm / 190 x 50mm / 200 x 50mm / 200 x 55mm

Pre-set Platform Speed Lock Out Rehound Adjust Air Pressure Adjust



24/08/2010 14:30 -ESD10 DemoDay MAGv14 printers.indd 3

TAKE THESE MTB TUBULARS FOR A SPIN!

Geax, the off-road division of the Vittoria Group, wants riders to experience its high-performance 26-inch and 29er mountain bike tubular tires. Bikes and wheelsets fitted with Geax MTB tubes will be available for test rides.

The air-tight 2.0-inch (50mm) MTB tubulars have ultra-high-count 290 tpi cotton casings with the Saguaro general purpose tread pattern. A latex tube is sewn inside the casing. MTB tubulars are compatible only with MTB tubular rims. Low-rolling-resistance MTB tubulars can be ridden

at very low pressures with minimal risk of punctures. For added protection, a removable valve core allows for the injection of an anti-flat liquid latex. The ride quality is high because of the tire's supple exterior.

Both versions of the Saguaro are predictable when cornering, even on loose surfaces. It's ideal for dry conditions on packed surfaces.

B1-413

The GEAX Seguaro wholan is available to be redden at Dome Day.



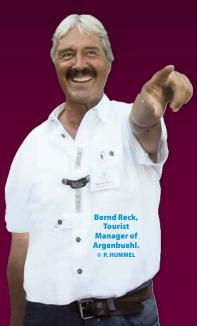


WWW.DYNASYSTECH.COM

SHIMANO HALLE A1 - 301

DEMO DAY

"A deepest Gruess Gott* to you all. I cordially welcome the many retailers, exhibitors and journalists to our holiday paradise of Argenbuehl, a community of six towns in the beautiful Allgaeu region" says Tourist Manager Bernd Reck.



"Argenbuehl is famous for its beautiful microclimate and is most proud to host you once more, our third time of welcoming the international bicycle industry to Eurobike's Demo Day.

"The Argenbuehl community is located in the most beautiful part of the Allgaeu farm and holiday region. It is known as the 'sunniest German community' and, thanks to its fresh air and mild climate, it is also known as the 'Tuscany of the Allgaeu.'

"Ratzenried is one of the six towns of Argenbuehl and, as you will see, offers an awesome recreational landscape, with great cycling trails for all types of riders. With a backdrop of mountains, you will test bikes in our beautiful forests and hilly meadows and by our lakes. Media representatives from all over the world will appreciate the amenities in the Festival hall and in our newly renovated school.

"Be sure to sample the local food, cooked by our experienced lead chef. We wish everybody the same sunny weather conditions and blue skies that have blessed this event for the last two years. Whatever the weather, all Demo Day visitors will be sure to experience an unforgettable day here in Ratzenried!"

* Gruess Gott is a greeting popular in Catholic Southern Germany. The literal translation is 'Greet God', a bit like saying 'God bless you.'

DEMO DAY

<u>FIRST 25 BIONICO</u>

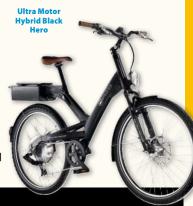


WIN AN A2B HYBRID FROM ULTRA MOTOR

Make sure you include a visit to Ultra Motor at Eurobike. You could win a new e-bike.

Ultra Motor, maker of the A2B electric bike, is at Eurobike to launch an OEMfriendly, integrated propulsion system. The system contains a bottom bracket torque sensor which allows bikemakers to spec the system without having to modify framesets.

Drop in a business card at the company's booth in the Zeppelin Hall and you could win an A2B hybrid. This promotion is to generate booth traffic and get people to try Ultra Motor's new system, said Joe Bowman, president of Ultra Motor.



Bionicon, creator of an on-the-fly integrated ==rdedifferent pneumatic frame geometry adjustment system, is handing out **Bionicon T-shirts to the first** 25 people who test ride the

German bike maker

newest Bionicon bikes at

Demo Day.

LIMITED EDITION PEDAL OFFER FROM CRANKBROTHERS

Demo Day riders are invited to try limited edition Crank Brothers pedals, with an option to buy them at a special price.

The premium component maker from California is demoing limited edition half-black, half-red Eggbeater 3.

"We want Demo Day riders to test our pedals. And, should they wish to continue the test on home turf, they can buy the special edition product for a killer

price of €40," said Andrew Herrick, general manager of Crank Brothers. Both cash and credit cards are accepted, Anyone who buys a set also get the 2011 catalog presented in a Crank Brothers toolbox.

Crank Brothers **Eurobike sho** duotone

R1-403

BE FAST, CATCH A ROCKET!

To celebrate its 25th anniversary, Cratoni is hand<u>ing</u> out Rocket MTB helmets to the first 25 visitors to its

Demo Day booth.



Cratoni GM Guenter Krauter promises that if the correct size or preferred color isn't available at the booth, the company will mail one after the show. Crataoni isn't worried about postage: the Rocket weighs only 195 grams (7 ounces).

According to Krauter, there will be further promotions celebrating its 25 years in business during the show at Cratoni's booth.

The Rocket is light, and it's free to the first 25 visitors at Cratoni's Demo Day booth.

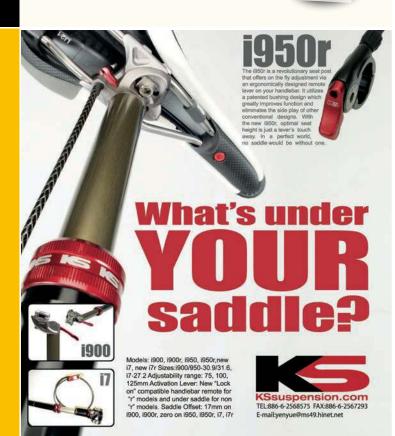
SUGOI SPONSOR DEMODAY SHIRT

Make sure you don't miss the official 2010 Demo Day Shirt! Proudly sponsored by Sugoi, the jersey's polka-dot design in red, white and black makes you The official 2010 DemoDay Shirt by Sugoi king of the mountain at Argenbuehl.



Made of breathable, functional FinoTech fabric, the shirt is available to all media representatives and Eurobike staff at Demo Day

And if you want to find out what the little "RPM" symbols in the design are all about, visit the Sugoi team at their DemoDay booth and they'll let you in on the secret!



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GOOD EATING, GOOD RIDING IN

Looking for a cozy German restaurant? Gastronome Markus Wiggenhauser, an avid road cyclist, welcomes Eurobike visitors to his Lichtblick Restauration, a short distance from Friedrichshafen.

> When visiting, you'll soon understand why Wiggnhauser calls his establishment a "restauration," not merely a "restaurant."

> > You'll find it in downtown Markdorf, about 15 kilometers (9 miles) northwest of Friedrichshafen.

Wiggenhauser owns three bikes, which he keeps in back of the Lichtblick. After casting an eye on an old Fat Chance mountain bike—"I still have fun with this old stuff"—he points to his two road bikes Alongside an aluminum Litespeed is his "Jan Ullrich" carbon bike. He points out that it isn't one of those Jan Ullrich bikes that were sold a couple of years ago.

Markus Wiggenhauser like to welcome his guests with this traditional favorite: Lamb with gnocchi. A big side salad comes with this entree for a killer price of €13.50. © JB



nome Markus Wiggenhauser proudly presents his custom roadbike in front of his restaurant, Lichtblick Restauratio

"This bike is made by Goelz. I asked them to put the original Jan Ullrich logo on the bike," Wiggenhauser said. "It doesn't matter what later happened to Ullrich-my cycling career started when Ullrich came into the spotlight. Without him I might not have become so keen on this sport. This is my favorite bike."

Asked for nice bike rides around Markdorf, Wiggenhauser recommended the three routes he published in the newspaper. "I chose a pleasure tour, a family ride and a challenging route," he said.

FAMILY ROUTE

The family route is an easy 20-kilometer (12-mile) loop from Markdorf south to Immenstaad and then along Lake Constance's beautiful coastal line to Meersburg before heading back to Markdorf.

PLEASURE TOUR

The 73-kilometer (45-mile) pleasure tour goes from Markdorf northwest to Hattenweiler. Cyclists pass Salem, Leustetten and Altheim (Alb) before returning the same way back to Markdorf.



Wiggenhauser encourages cyclists to enjoy the Markdorf area. He attracted many new cyclists to the area when he published three of his favorite rides in a local newspaper. A friend who owns a bike shop began offering free bike checkups for riders.

And Mittwochsbiker ("Wednesday bikers"), a mountain biking group that meets every week for rides at the Lichtblick Restauration, started attracting more casual cyclists.

MEAL DEALS

Meanwhile, Wiggenhauser and his staff offer great deals on meals to visitors who come to the restaurant, located in a pedestrian zone in downtown Markdorf

"One of the real traditional meals and favorites of ours is lamb with gnocchi and a salad," he said. Diners who are not keen on meat can ask for noodle dishes, or one of the restaurant's salads

Meals typically cost between €4.90 and €13.50. In good weather, diners can eat outside in the midst of the old city. But they shouldn't forget to take a look inside. Wiggenhauser is proud of the renovation work he and his staff conducted on the old building—adding style while maintaining the building's traditional features.

For cyclists in search of a challenge, Wiggenhauser recommends an 80-kilometer (50-mile) ride from Markdorf to Hoechsten, one of the hills north of Lake Constance that local cyclists use for training. It's not the Alps, but climbing Hoechsten is still good exercise. The climb itself is about 8 km (5 miles). Head out north of Markdorf to Untersiggingen, Deggenhausertal and Azenweiler to Hoechsten

From the top of Hoechsten, it's a pleasant ride back to Markdorf.



Wiggenhauser displays his favorite bike on the bar of the Lichtblick. © JB

Marktstrasse 10 88677 Markdorf Tel: +49 (0)7544 969969

■ JB

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AHEAD SINCE '91





Our engineers put all their knowledge, the feedback of our professional riders and the award-winning experience of 20 years STEVENS Bikes into the new Fluent Carbon frame: Lightweight carbon – from linkage plates to dropout; "balanced kinematics" by Thomas Kamm.

VISIT US AT EUROBIKE, A3-305

29ERS LEAD MTB TRENDS

New drivetrain concepts, more versatile and lighter suspension systems, and a possible European foothold—at last!—for 29ers. Urs Rosenbaum looks at what's coming up for mountain bikes.

First, color. What are the up-and-coming shades? Black and white still dominate, while bright greens, blue hues, dull golds and luscious reds provide splashes of color.

The freeride and downhill segments can't be pried away from dull metallic colors. The move toward colorfully anodized components did not take root in the OE market. Although many aftermarket parts are eye-catchingly bright, chrome remains the classic finish.

Shimano's completely reworked XTR group is accentuated with orange anodized borders on hubs, brake cylinders and pedals. The group is characterized by its prominent chrome finish which could, in the long term, replace the current black and white colorand.

Several small but style-setting brands such as Sunline and Chromag, along with big suppliers like Ritchey, are bringing out handlebars, stems and seatposts in the shining metallic colors for 2011.

POWER BOOST

On the tech side, Sram's XTR remains on the cutting edge. Ten cogs on the cassette are now standard, as popularized by Sram's XX group.

At Shimano, an additional gear is part of a new drivetrain concept named Dyna-Sys. Thanks to narrower chainwheel increments at the crankset and a wider gear ratio at the cassette, Dyna-Sys should ensure that only one derailleur is operated, reducing chain tension. This should make the drivetrain simpler and faster to use with a longer lifespan.

as an option for the XT and SLX groups, which enables mid-range bikes to benefit from state-of-the-art drivetrain technology. Sram, too, offers the tenth gear at the cassette for the XX, X.O, X.9 and X.7 groups. Sram also has cranksets, disc brakes and hubs (the latter only for X.9 and X.7). This makes it possible for MTBs to be fully equipped with Sram.

Sram, like Shimano, lets customers decide whether to spec the new 10-speed drivetrain with two or three front chainwheels. The market will decide if one of the two options comes out on top or if both can coexist.

LIGHTWEIGHT ALL-ROUNDERS

Most frame and fork manufacturers have scaled down and refined their existing products to give more travel with less weight to 2011 mountain bikes.

Many of the 2011 marathon, trail and enduro bikes are getting 10 to 20 millimeters of increased travel. And that's helping bring all-mountain bikes back to the foreground again.

Cannondale's new Jekyll offers either 90 or 150 millimeters of rear travel. Together with a lowerable fork and a height-adjustable seatpost, the bike can be adapted exactly to a particular terrain.

Frame weights are shrinking, especially

for hardtails. Scott's new Scale 899 weighs less than 900 grams, hence the name. The top-end Scale weighs just 7.7 kilos, which is light for a road bike, never mind an MTB.

BIG THINGS FROM BIG WHEELS?

Already a mature category in the U.S. market, 29ers have for several years been threatening to break into the European mainstream.

Could 2011 be the year that 29-inch wheels finally roll across Europe?

Race wins in the XC World Cup were achieved on 29ers, prompting European consumer bicycle magazines to take more notice.

Trek is leading the charge, with boutique brands close behind. Of course, the Gary Fisher brand, which has long championed 29ers, is no longer a standalone brand. Although it has been absorbed back into the Trek line, the American company continues to focus on 29ers in its new Gary Fisher Signature range.

Other mainstream brands hoping 2011 is the year of the 29er in Europe include Giant, Merida and Specialized. European brands like Bergamont, KTM and Rotwild are also helping to push the 29-inch category. Will consumers bite this time around?



SHOW DAILY 2010





To paraphrase Henry Ford, high-end road bike makers "can have a bike made in any material so long as it is carbon fiber." German Eslava picks out the composite road bikes used in the Tour de France and now yours to view at Eurobike.

With different grades of composite materials available, and the use of proprietary weave, molding and bonding techniques, road bike companies aim to create the lightest, strongest, most UCI-compliant bikes possible

Bikes and kits glimpsed on the Tour de France can now be seen in the flesh at Eurobike. Some are available at the Demo Day so you can ride the same bikes the top sprinters and climbers were winning on last month.

BMC frames are made in Switzerland using a new, patented manufacturing process: Load Specific Weave (LSW). In effect, a robot knits seamless tubes from carbon

The tubes are connected by ultra-lightweight carbon shells formed in two halves to better control tube alignment and more precise glue placement yielding in a highly stable frame. These shell or lugs double as a key design element, according to BMC. Cables are internally routed.

BMC Racing Team B3-202 www.bmc-racing.com

CANNONDALE

Cannondale's SuperSix Hi-Mod frame uses one-piece seat stay and chain stay assemblies that join to a monocoque front triangle with large surface area bonds.

The whole area is anchored with long carbon fiber strips that reach all the way around the seat tube and top tube up top, and around the seat tube and down tube below

It's similar to how guide rings are secured to fishing rods and Cannondale claims it's a more efficient use of material than tube-totube construction.

: Liquigas Ace: Ivan Basso A6-300 www.cannondale.com

CANYON

The Ultimate CF SLX frame "provides ultimate forward power in all types of terrain and at the same time guarantees extremely high levels of comfort," says Canyon of Germany.

It's made using FEM-optimized (finite element) engineering and is built with multi-modulus carbon composite fibers. The Canyon carbon OneOneFour SLX fork weighs just 295 grams (10.4 ounces).

Omega Pharma-Lotto Jurgen Van Den Broeck www.canyon.com

CERVÉLO

The new R5 frame (formerly known as Project California) builds on the R3's proven square-oval profile tubes, big chain stays, and tiny seat stays.

Cervélo claims a weight under 700g for a 56cm frame.



Cervélo BBright bottom bracket.

Key changes for 2011 include a newly tapered front end and an interesting bottom bracket called BBright. Cervélo uses the BB30 system but has moved the left bearing 11mm further out giving more axle support on the non-driveside. The asymmetrical down tube is bigger up front and now extra-wide down below. The seat tube is similarly offset and broadened. The seat stays are slightly slimmer than the ones on the R3 for more comfort. Since a tapered front end with 11%- to 11/2-inch standard head set was too rigid, the Canadian company settled on a new 1%-inch lower headset standard developed with Cane Creek.

Cervélo Test Team - A1-208 www.cervelo.com

COLNAGO

Eschewing tubeto-tube or semimonocoque carbon fiber construction, Colnago has opted for lugs for its 950g C59 frame.

The C59 uses more aggressively shaped tubes than before

down tube and multisided top tube. The rectangular chain stays are slightly larger than on last years' bike. Also featured on the C59 is a tapered front end for what the company claims give better steering precision.

Neat internal

cable routing from Colnago.

Bbox Bouygues Telecom \ce: Thomas Voeckler B3-206 www.colnago.it

FELT

Felt's Team Edition frame is a blend of its F1 carbon and F1 Spring frame, which at 300g is heavier but much stiffer. The Team Edition is still a sub-1,000 gram frame.

Hidden within the seat tube and chain stay joint is a central rib that adds stiffness. Felt uses one-piece alloy dropouts for its Team Edition, which it says are lighter and stronger than pivoting styles.

Garmin-Transitions Ryder Hesjedal - A3-200 www.feltbicycles.com

FOCUS

The Izalco Team frame tips the scales at just under 1kg.

Frame stiffness comes courtesy of the higher-modulus carbon fiber content, tapered 11/8- to 11/4-inch front end, BB30



Chunky head tube from Focus.

bottom bracket, asymmetrical seat tube, and modestly oversized tubing throughout.

Brake and derailleur cables enter the frame at the tapered head tube. There is clearance between the chain stays for mounting wider 25mm tires.

Gerald Ciolek : FG-E1 www.focus-bikes.com

GIANT

The TCR Advanced SL frame, made by C Tech, Giant's composites factory using Giant's Advanced Composite Technology, has a tapered 1½- to 1¼-inch front end.

The top tube and down tube both wrap around the head tube to provide additional torsional and lateral stability. The integrated seat post with a seat clamp offers 10 or 23 millimeters of offset.

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The massively oversize bottom-bracket/ chainstay area features a fully integrated, 86-millimeter bottom-bracket design capable of accepting integrated Shimano, Sram, ${\sf FSA} \ {\sf and} \ {\sf Campagnolo} \ {\sf bottom} \ {\sf brackets}.$ Asymmetric chainstays provide additional stiffness on the driveside and stability on the non-driveside

Rabobank **Denis Menchov**): B3-302 www.giant-bicycles.com

LAPIERRE

Describing it as "the little bomb," Lapierre says the Xelius 400 FDJ is a bike "made to go fast.

The frame is said to weigh less than 900g and boasts a tapered 11/2-inch front end for accurate steering. It features an Easton fork, press-fit bottom bracket cups, aluminium-faced $carbon\,dropouts, an\,integrated\,seat post, and$ internal cable routing throughout.

FDJ - Français des Jeux Ace: Sandy Casar : B1-401 www.cycles-lapierre.fr

LOOK



Look's C-Stem is multi-adjustable.

The Look 695 SR frame is a conventional modular monocoque but the slightly kinked top tube is a design signature.

The new HSC7 tapered fork weighs only 295g. Look's latest Head Fit 3 headset system has

a new carbon fiber "C-Stem" which permits an adjustable angle between -9 and +13 degrees, and extends the handlebar reach by 10mm.

: Stephane Auge now Days 1-4): B2-301 www.lookcycle.com



Orbea's distinctive

ORBEA

The 2011 Orca frame uses Orbea's Size Specific Nerve (SSN) technology to optimize the structure of the frame according to the different frame sizes.

SSN enables Orbea to create six sizes for men and four for women with optimized tube diameters. The laminated carbon fibers are specific for each frame size. The new Orca is said to Orbea seat clamp. be 14 percent more

aerodynamically efficient than the previous frame.

Euskaltel-Euskadi Samuel Sánchez): B3-207 www.orbea.com

RIDLEY

Ridley's Noah is an aerodynamic road bike.

There's a sort of spoiler on the fork legs and even the paint used was chosen to reduce drag. The oversized head and down tube yield lateral stiffness and crisper handling. A full carbon monocoque frame weighs roughly 1,000g.

Robbie McEwen A7-300 www.ridley-bikes.com

SCOTT

Stiff, light but aerodynamically efficient. That's the promise of the F01 road bike from Scott. The bike tested in the Mercedes-Benz Grand Prix Wind Tunnel, was developed with aero specialists Drag2Zero services.

The frame tubing shape is a half teardrop, but different from other aero shapes on the market. This shape offers a 20 to 30 percent reduction in frame drag compared with a standard tube, claims Scott. It has the same

stiffness as a Scott Addict road bike but with only a 5 percent weight increase. The drag of a classic race bike represents 20 percent of the rider's power output. A savings of 20 watts on the frame equals a 4 to 5 percent overall gain on the flats, says Scott.



Scott's dropout.

Specialized's meaty

bottom bracket.

The F01 is made with Scott's Integrated Moulding Process (IMP) which allows a more precise carbon structure on the complex shapes, allowing tuning of each of the critical areas to reach the required rigidity and desired comfort.

HTC-Columbia : A3-300 www.scott-sports.com

SPECIALIZED

Specialized had a stellar Tour de France. Its bikes won the time trials and finished 1st and 2nd in the general classification.

The S-Works Tarmac SL3 has a tapered 11/2- to 11/2-inch front end; an integrated,

oversized bottom bracket; and large asymmetrical chain stays matched to much smaller seat stays. The tubes are built with internal stiffening ribs in critical areas. The frame has box-section alloy dropouts, a carbon fiber bottom bracket and headset bearing cups. Watch for limited edition frame paint jobs as Specialized celebrates its winning riders.

Astana, Saxo Bank ces: Alberto Contador, Andy Schleck 4): A3-206 www.specialized.com

TREK

The Madone 6 Series SSL frame is made from Trek's OCLV HexSL carbon and is packed with a myriad of proprietary technologies, says Trek.



the rear brake

There's a super wide and stiff integrated BB90 bottom bracket; an E2 tapered headtube and fork; a frame-integrated DuoTrap speed and cadence sensor. Another Madone 6 series bike features fully internal cable routing for Shimano's Di2 electronic drivetrain but, of course, Trek used Sram components during the Tour de France.

Radio Shack : Lance Armstrong how Days 1-4): B3-400 www.trekbikes.com

CHAIN REACTION

Don't mention mechanicals to Andy Schleck. His loss of 39 seconds to Alberto Contador thanks to a shipped chain on the beyond categorization Port de Bales climb cost him the Tour de France. Could a chain watcher have prevented his wheel jam?

It's not clear whether he was riding with one, but if he was, he needed a better one. Chain watchers prevent dropping the chain when changing gears from the large front chain ring to the smaller one. Fit and forget, or don't fit and regret?



Eddy Merckx's

TEAM NEWS

The race ace riders featured in this article rode the bikes in question at the 2010 Tour de France. As riders often switch teams in what is now the off-season, they may not be riding the same brands in 2011.

GERMAN ESLAVA



Dahon is raising money for charity with B4-501 the sale of its BioLogic Vacuum Flask stainless steel bottles. Proceeds go to the Worldbike charity. Visitors to Dahon's booth at Demo Day and in Hall B4-501 can get a bottle with a donation of €15 or more.



BioLogic Vacuum Flask

Even better, it will be filled with freshly brewed coffee and an unlimited number of refills during the duration of the show (available only at booth B4-501 during the show days).

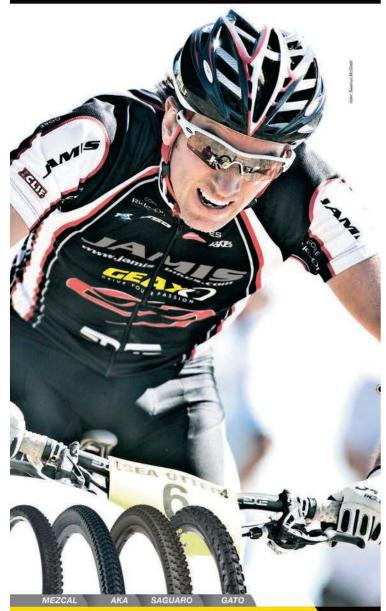
The vacuum insulated chamber keeps hot drinks hot and cold beverages cold for hours.

The Vacuum Flask is part of Dahon's new BioLogic label, an independent brand for the needs of urban cyclists. "We are officially launching our BioLogic line of cycling accessories at Eurobike, and we also wanted to help out a cause that we are supporting," said Joshua Hon, Dahon's vice president.

"It isn't just doling out money to those less fortunate, but rather providing them with a tool to help them improve their lives," he added.

Donations will be accepted at Dahon's Demo Day stand and its Eurobike booth from 9:30 a.m. to 6 p.m. For more about WorldBike, visit www.worldbike.org.

YOUR



GEAX DRIVES YOUR PASSION.

Unsere Marke wurde nicht in einem Labor oder in einer Marketing-Zentrale geboren. Ebensowenig wurde sie von einer Automobil-Marke oder einer anderen Industrie ausgeliehen. Stattdessen wurde sie erzeugt von den Wurzeln des Mountainbikings: Leidenschaft und Hingabe für diesen Outdoor-Sport!

Wir sind Einzigartig und Exclusiv, produzieren und designen Reifen ausschließlich für Deinen Sport, Deinen Lifestyle, Deine Leidenschaft!



see the range > www.geax.com

Deutschland: HANDELSAGENTUR NTS vittoria@neumann-thieme.de Österreich: RETRA SPORT HANDELSGES.M.B.H. office@retrasport.at Schweiz: FUCHS MOVESA AG info@fuchs-movesa.ch

TREASURE HUNT WITH O-SYNCE AT DEMO DAY

A5-209

Ready for a treasure hunt adventure at Demo Day? Portable micro electronic product supplier O-Synce is showing its new "Navi2move" with Conway Bikes at the Hartje stand.

Hunt treasure with O-Synce's pocket

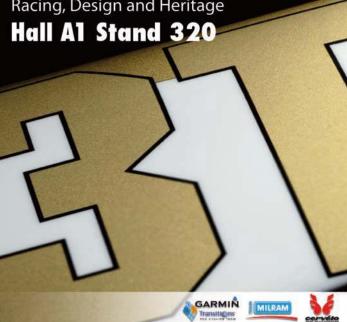
This innovative 50g lightweight navigation device will guide the biker to a secret place where treasure is waiting to be discovered.

The Navi2move is the only device in the market that can be operated by a remote control. The unique arrow direction system

makes navigation much easier—all the better to find the treasure.

50 Year Anniversary

Celebrating a Half-Century of Racing, Design and Heritage



WILDLIFE BASICS WITH SENSO

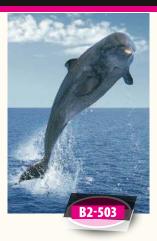
"How much do you know about nature?" Every right answer is a winner with Senso. Just bring this Show Daily with your correct answer to the Velo booth for a Senso gel dashboard sticky pad.

This pad holds stuff on your dashboard so it doesn't fly off as you drive.

Non-adhesive and non-magnetic, it grips cell phones, PDAs, sunglasses, GPS, binoculars, CDs—anything that you want to grab quickly and easily.

Deposit the completed form along with your business card in the official contest registration box located at the Velo booth to also earn a chance to win a Senso saddle on each of the first three show days.

(Only one entry per person per day please. Contestants are only eligible for one dashboard sticky pad per day.)



SELECTION OF SENSO SADDLE WINNERS

Daily prize winners will be selected in a random drawing among all correct entries at the end of each day and announced by 9 a.m. the following day. Winners must pick up their prize in person at the Velo booth.

DEMO DAY QUESTION

What 's the most developed sense in dolphins?

- a) Sight
- b) Humor
- c) Hearing
- d) Smell





INTEGRATED FOLDING

- "...a fantastic innovative design, way ahead of its time
- ... it's the perfect compliment to the modern life style."

- NYCe Wheels

"IF MODE: the sleek folding bicycle with a clever twist"

-Gizmag website

Ranked as: Favorite City Bike

-Monocle Magazine June 2010, UK

Innovative item in
"Taiwan Revealed"
-Wallpaper Magazine
July 2010, UK

Best Looking Folding Bike! -www.coolbiking.com

"The 20 Coolest Bike Designs" --Bloomberg Businessweek Magazine August 24, 2009

"Full Size Bike Folds Flat Fast" -www.treehugger.com Unique ...
Instant Folding ...
Wheelable Transport ...



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Studio Design b



GET BREAKFAST, EAT DIRT!

Giant is again hosting its Demo Day breakfast event where you can be the first to get inside information on the company's new lines.

Be at the Giant Demo Tent at 9 a.m. and you'll be treated to food and presentations from Giant product developers, designers and engineers, focusing on 2011 off-road and cyclocross innovations.

You'll also have the chance to test ride a selection of 2011 Maestro models on the test courses in Argenbuehl.





STRETCH YOUR LEGS, TRY THE STOPPOMAT CHALLENGE! A REFRESHING NIGHT RIDE

After walking, standing and talking for hours on the first day of a trade show, what could be more refreshing than an evening ride? Showgoers of all cycling abilities are invited to join a "leg-stretching" Night Ride at 6:30 p.m. tomorrow, which will leave from Entry West.

"Nevertheless it's a great challenge for



A cyclist uses the Stoppomat time

Officially called the "Lightweight Night Ride Powered by Sigma," the ride offers a longer route for experienced riders and a shorter one for casual cyclists. And riders will get to take the "Stoppomat Challenge" along the way.

"Our night ride is not just for advanced riders. We also want everyday riders to join our first-ever Eurobike ride," organizer Roland Hecht said. Hecht, a board member of a local cycling club in Friedrichshafen, is co-founder of Stoppomat, which is sponsoring the ride with Seerose, Lightweight and Sigma.

More experienced riders can take a 50-km (31-mile) ride led by former road cycling pro Joerg Ludewig. Ludewig is sales manager at Carbon Sports in Friedrichshafen, which makes Lightweight bikes. Hecht, meanwhile, will lead casual riders on an 18-km (11-mile) ride through the countryside around Lake Constance before climbing to Hoechsten.

TIME MEASURING SYSTEM

If you're wondering what a Stoppomat is, you'll find out on the 8 km (5-mile) climb up the Hoechsten hill. Stoppomat is a time measuring system created by Hecht and Thomas Bischof, whose day jobs are for automotive supplier ZF AG in Friedrichshafen. Cyclists insert their Stoppomat card in a station at the bottom of the hill, which records the starting time.

"When arriving on top of the hill there is a second station. Put your card into that machine, get it stamped and you will be informed about the time it took you to get up here to Hoechsten," Hecht said.

Registered Stoppomat users can go to the company's website and compare their times against those of other cyclists.

"It's not a tough eight kilometers, with an average four percent grade," Hecht said.

"Nevertheless it's a great challenge for hobby riders. Today they come from all over Germany, eager to find out how they do on this route in comparison with other riders."

Hoechsten boasts the first Stoppomat, installed in 2006. Hecht and Bischof now oversee 10 routes, including nine in Germany and one in Spain. Cyclists find out about them by word-of-mouth. Nearly 6,100 cyclists have logged their times on the Stoppomat routes this year, along with a handful of joggers, walkers, and skaters.

The two say they aren't out to make money with Stoppomat, but simply want to encourage its use at as many areas as possible: "We are happy to sell it at cost. We see it as fun for hobby riders," Hecht said.

FOR FURTHER INFO ...

on the Lightweight Night Ride Powered by Sigma, call Roland Hecht:

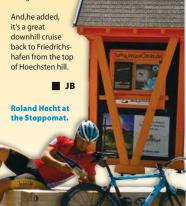
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The system costs about €9,000 to install, which includes the stations, a radio receiver that calculates the time, and solar panels for a self-sufficient power source.

TAKE THE CHALLENGE

Cyclists who participate in tomorrow's Night Ride can decide if they want to take the Stoppomat Challenge. "It's up to them if they want to do the race against the clock or just take it easy without any time pressure," Hecht said.

He'll provide Sigma lights to riders so no one has to worry about getting stuck in the dark: "I will be definitely the last rider and will make sure that no one gets lost."





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BIONICON & FIXIE PLAN JOINT DISTRIBUTION

In the UK, German bike makers Bionicon Bicycles and Fixie Inc. are distributed together. Now, they are joining together for other European markets.

Bionicon (stand number B1-202) started life in 1998 producing mountain bikes with on-the-fly adjustable suspension, and now has a range of urban bikes.

The Bavarian brand is noted for its hydroformed aluminium tubing, adjustable geometry, and integrated pneumatic suspension systems.

As its name suggests, Fixie Inc. (stand number A2-301) is a fixed wheel and singlespeed specialist but it also produces cyclocross, bike polo and road bikes.

The two German brands have shared UK distribution since 2008 through Roger Seal.

Bionicon Bicycles' Marketing Manager Holger Lehne said: "Bionicon sales reps in Germany and Switzerland will also now distribute Fixie Inc. bikes, and the Fixie Inc. sales reps will have Bionicon bicycles in their sales range."

According to Lehne, this could lead to further cooperation: "We are looking to assemble some Fixie bikes at our existing Bionicon assembly line at our headquarters at Rottach-Weissach in Tegernsee."

■ JB





SEOUL'S STORCK STORE WAS BORN AT EUROBIKE

In 2007 Pablo Lee of Seoul, exclusive importer of Harley-Davidson motorcycles in South Korea, attended Eurobike to source a premium bicycle brand. He was on the lookout for a Harley-style brand.

"It had to be an outstanding and unique brand, similar to Harley-Davidson," Lee said. He assumed he would source an American brand, of which there are a great many at Eurobike. Instead, he signed with Markus Storck. Lee opened the world's first Storck Concept Store in July 2008.

"When Pablo met Markus it was clear these two guys have the same ideas and visions," said Cole J. Kim, general manager of the Seoul store's business development department.

According to Kim, the Storck store was fitted out and merchandised to same level as a Harley store: "It's all about proper store and retail environment," Kim said

"We are not just selling bicycles. We're selling a lifestyle. To do that you have to build up content and offer a culture."

Lee's company sells 1,000 Harley-Davidson motorcycles a year. In the first six months, the Storck store sold 17 bikes, rising to 73 frames in 2009. The projection for 2010 is 120 units.

The 230-square-meter (2,475-square-foot) Storck Flagship Store in central Seoul employs five people. Eight other South Korean bicycle stores stock Storck bikes, but the flagship is the only one that sells Storck exclusively.

And to think that it all started at Eurobike!

JB

'URBAN LIFESTYLE' BRAND ELECTRA BIKES IS NOT JUST CRUISERS

Appearing at its first
Eurobike Demo Day, Electra
is here to show that it's not
just a cruiser bike brand.

According to Axel "Aki" Kedenburg, general manager of Electra Bicycle Company Europe, Electra is an urban success story built on cruiser roots.

"Cruisers are an important part of our history, of course, but we now offer more than just cruisers," Kedenburg said. "Often in Europe, the immediate response is 'ah, the cruiser brand.' At Demo Day we want to show that Electra Group is an urban lifestyle bicycle company offering more than cruisers. Here dealers have the chance to check out and ride our full range of stylish mobility bikes. Our focus is on design."

ABOUT ELECTRA

Electra is a Carlsbad, California, company founded in 1993 by Benno Baenziger and Jeano Erforth, both originally from Berlin.

The two started their business in Germany, but moved to California to be closer to the cruiser scene (and the beach—both are keen surfers). Electra Bicycle Company Europe was founded last year and is based in Hamburg. Having first exhibited at Eurobike in 1994,

Electra now sells more urban bikes than cruisers. "Unit-wise, in the U.S. we sell more Townies than Electra bicycles," Kedenburg said.

The Townie is Electra's flagship "flat foot technology" commuter bike. The Amsterdam is the company's stylish take on a Dutch bike. The Ticino is a fast, old-style roadster with modern flourishes.

"All Electra bikes are stylish, easy-to-use urban lifestyle products with an upright frame design for a relaxed position; fat tires for suspension; and comfortable saddles and grips," Kedenburg said.
"Be sure to a ride one of our latest



Californian-flavored urban lifestyle bicycles," he added. "And, remember, we're not just a cruiser brand."

JB



(Booth No. Hall A5, 412)

I AM FOCUSED

Focus drives my pulse, targets my vision, sharpens my mind, and fires my muscles to the line theerins with focus and ends in allow

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DEMODA SHOW DAILY 2010

'E-BIKES MUST GET SEXIER' —CANNONDALE'S PETER DENK

Peter Denk, Cannondale's technical director—and owner of several suspension patents—lives in bike-friendly Freiburg and works in a 300-year-old former carpenter's workshop. From his door, he can test bikes on a variety of climbs.

"Half a mile from my door, the trail starts," Denk said.

"I have to climb for roughly one hour on singletrack and then I can choose between a downhill trail or natural singletrack. Or I can do a two-hour climb and then a one-hour downhill, or Loan do epic eight-hour tours all over the hills here."

He's noted for his prowess with suspension systems and carbon fiber, and for making Tour de France road and time trial bikes. But he now has added another arrow to his bike-designing quiver: He worked with Bosch on the Cannondale electric bike, launched today at the Demo Day.

"I am a big fan of electric bikes," said Denk, 44, who was head designer at Scott for 12 years and has been with the Cycling Sports Group (Cannondale's parent company) since 2009.

"Until now, the only e-bike I liked was [Biketec's] Flyer. Now, of course, I like our new bike."

Denk and Cannondale spent more

than two years working with Bosch to bring to market what is quite a departure for a performance-oriented brand, Bosch is also at Eurobike to launch its e-bike system to OEM customers.

For Denk, a Cannondale e-bike had to appeal to a younger demographic than usual for e-bikes:

BOSCH TECHNOLOGY

The lightweight Bosch drive unit is designed for installation in the middle of the frame.

The battery uses the same lithium ion technology as the Bosch Ixo mini-screwdriver. Data is pulled several time a second from three sensors in the drive unit, and used to calculate the exact motor support appropriate to the current riding situation.

Tomorrow, at the show, Robert Bosch GmbH will host a press conference to launch its e-bike system. The 2 p.m. conference will take place in Room Paris, Conference Center East.

A6-400

"A lot of my friends commute 10 or 15 miles to work. They might do that on a bike, perhaps in the summer. But they will use their cars most of the time.

"They say, 'If I had an e-bike I would commute daily to work, but I will not pay two thousand Euros for a bike that was designed for an old person.'

"And they are right!

"Whether you hide the batteries or not, the bike should be a sport bike. People like me and my friends want cool bikes.

"It must be a bike we can take to a beer garden and not have to say, 'sorry, it's not my bike, I'm just borrowing it.'

"It should ride like a normal bike; same pedalling effort but, because of the electronics, you're faster than normal."

Denk said Cannondale worked with Bosch to adjust its system to work for bikes. "A car company doesn't know what kind of riding works in cycling," he said. "We worked a lot on refining the software with Bosch. Just by programming the software differently we can offer different ride characteristics. It's a great bike. It's a Cannondale."

CARLTON REID



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TAYA

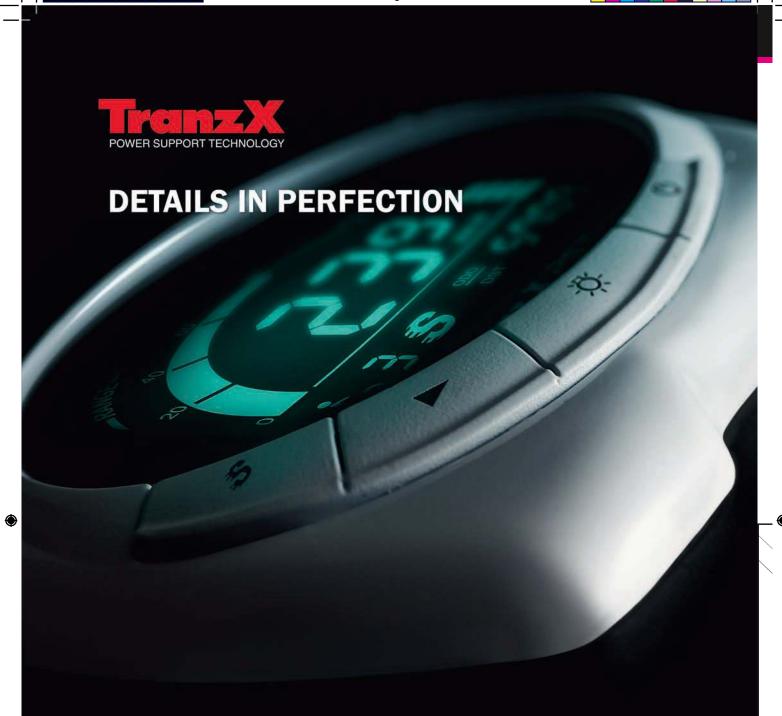
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EUROBIKE: TranzX Booth A5 - 306

DEMO DAY

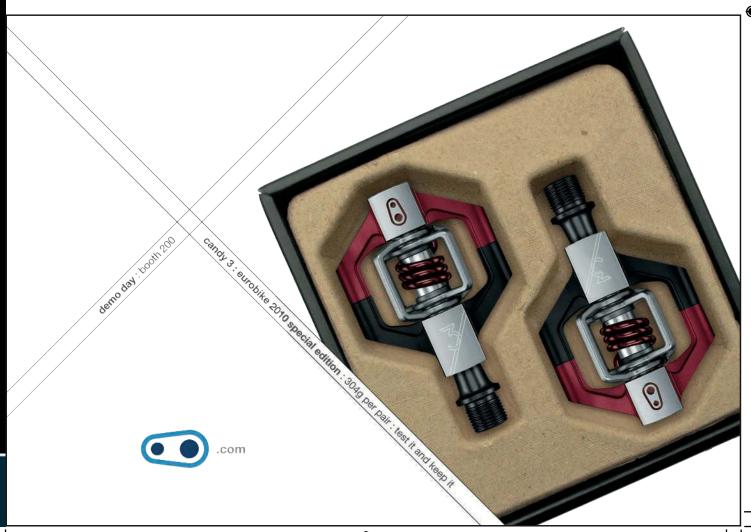




celebrates its 20th anniversary.

(





FIVE OF THE BEST



BionX was a hit at PressCamp and is on lots of bikes at Eurobike.

The Eurobike Demo Day is bigger than ever. Carlton Reid highlights five bikes to take out and enjoy: two e-bikes, a pump-track MTB, and two bikes with brains.

SCOTT

Scott's Scale 949 is so called because this 29er weighs, at most, 949 grams (2 pounds, 1 ounce) which would be light for a road bike—never mind a front-suspension 29er. And that's with massive, custom Schwalbe tires, too.

The frame is built with HMX carbon fiber (the Pro frame is built with lower modulus HMF composites) and is equipped with a SRAM XX group, Ritchey WC5 steering stuff, RockShox Reba 29 fork with 20mm through-axle and a DT Swiss 240 level wheelset.

The top of the 29er's head tube is 42mm higher than the 26-inch bike and it has a 10mm longer top tube, offset by a stubbier stem. Overall reach is the same but the bike is said to have better downhill handling characteristics. With a flexing rear chainand seatstay combination similar to the latest CR1 road bike (accomplished with flattened oval seatstays with a dialed-in carbon layup), the Scale

has compliance built into the rear triangle.

Scott claims a full 4mm of vertical flex. This takes the edge off bumpy descents.

Of course, it's uphill where this 29er hardtail really comes into its own. It's a shame that bigger wheeled MTBs aren't more widely available, and test-ridden. or many riders, a 29er would be

the perfect mount. The Scale sure can climb, the slightly bigger wheels ironing out bumps and ruts.

If you prefer your bumps to be on a pump track, Scott has a fun bike for you. The Voltage 24 is a 24-inch wheel slopestyle MTB that could be shared between a dad and his son: hit the pump track with it and take turns.

CANNONDALE

Cannondale's reintroduced Jekyll has 90-150mm "Attitude Adjust" travel adjustment, Fox Dyad RT2 Fox Shock, and Si12 rear dropouts.

It's a DH bike that can climb.
Cannondale prefers to call it an
OverMountain bike rather than
put it in the more run-of-themill "all-mountain" category.
Designer Peter Denk—the
German suspension guru
formerly with Scott—rides to the
shops on his Jekyll. Dr Jekyll and
Mr Hyde were two personalities
in one person and the key to
Cannondale's Jekyll, two-faced
personality is a pull-style shock developed
in conjunction with Fox Racing Shox.

The new Dyad-RT2 is two shocks brought together with a "brain" that selects between the two. There are two ride modes: Flow, a full-travel 150mm mode; and Elevate, the climbing mode, with travel reduced to 90mm.



More than two years in development,

Cannondale's E-series bikes have integrated Bosch e-bike propulsion systems.

The range starts with two Urban models focused on performance, ergonomics and aesthetics. In short, these are sporty bikes for a younger demographic. There are other manufacturers at Eurobike with Bosch



Cannondale Jekyll: the perfect bike for nipping down to the shops?

drivetrains, but it was Cannondale which helped the auto electronics specialist understand all about bikes.

BIONX



Also from Scott: the Voltage 24 is a twenty-four inch wheel

A number of bikes at Eurobike are equipped with the BionX e-bike propulsion system.

The BionX smart torque sensor gives a smooth, progressive ride. Reverse the forward motion and you have bike that's hard to pedal, and therefore perfect for training.

This makes it suitable for a couple where one partner is fit, the other not so fit.

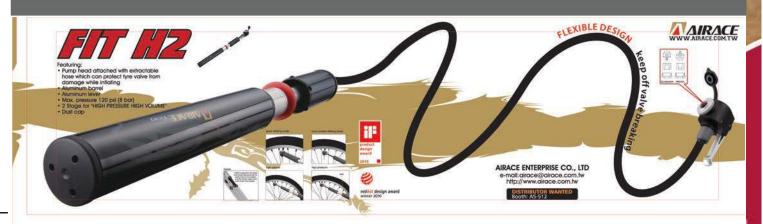
There are four modes, including the training one. Everything is controlled from the clear and precise handlebar console with LCD screen. This console shows speed, battery charge, and the current level of assistance or brake-activated regeneration. The BionX lithium manganese battery is good for a 90-km (56-mile) ride on the flats.



BIKE TEST RIDES COURTESY OF PRESSCAMP USA

In June, Carlton Reid travelled to PressCamp in Park City, Utah, to test prototypes, which are now available at Eurobike in closer-to-launch form.

The 2011 PressCamp is scheduled for June 20-24. For more information, visit www.bikepresscamp.com.



The Scott Scale 949 – a super light 29er.





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SHOW DAILY 2010

DEMO DAY

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GT
Cannondale
Vittoria Geax
Canyon
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ave
Motorex

K.S. Suspension
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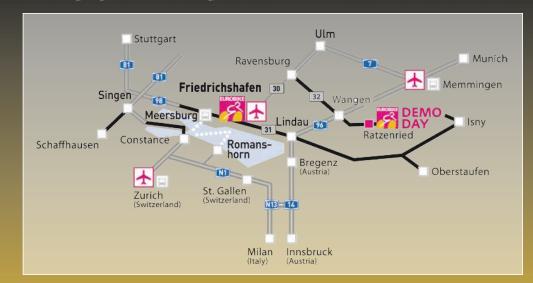
Koga Grofa Look Campagnola Biotex Bigfish Hotlines Norco Marzocchi Winora Staiger Colnago Fulcrum Ghost Specialized Trek Diamant Shimano Michelin Giant DT Swiss Kona

Third Element
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GETTING TO ARGENBUHL



DEMO DAY EXHIBITORS*





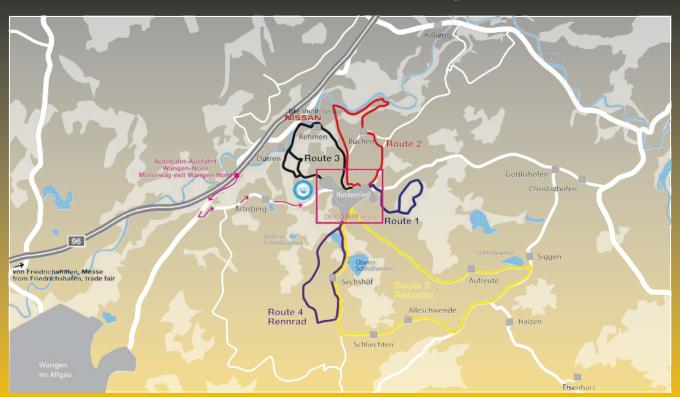


50 METRES

DEMO DAY

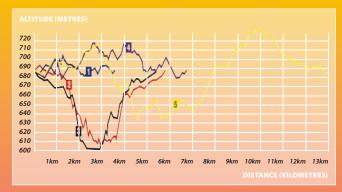


DEMO DAY - 2010 ROUTE MAP



ELEVATION PROFILE

TERRAIN CLOSE-UP





EUROBIKE DEMO DAY - 2010 CONTACT INFORMATION

EUROBIKE DEMO DAY 2010

Mon. August 31st, 2010

Location: Schulstraße 15 88260 Ratzenried (Gemeinde Argenbühl) GERMANY

www.eurobike-demoday.com

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GERMANY www.messe-friedrichshafen.de

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Fax +49 (0)7541 708 333 dirk.heidrich@messe-fn.de

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GIANT INVESTS IN GREEN MOBILIT

Giant Manufacturing of Taiwan started in 1972 and, in its first year, manufactured 3,800 bicycles. Now, 38 years later, the company operates five factories (with a sixth coming on-line in 2011) and makes more than five million units a year. Although Giant isn't the world's biggest bikemaker by units, it is No. 1 by revenue, with annual sales of \$1.2 billion.

To stay at the top of its game, Giant executives know they need to innovate. After making an early start in e-bikes, Giant now sees itself as a "mobility company," not just a bicycle

Spokeswoman Irene Chen said the move from OEM production to own-brand production made the company. "Today, 70 percent of our group sales are made under the Giant brand. The remaining 30 percent is OEM-production for some international premium brands," she said.

"Giant is currently the No. 1 bicycle brand in Taiwan and China; No. 3 in America and Europe; and the top imported brand in Japan, Australia and Canada," she added.

In 2009, Interbrand Corporation ranked Giant eighth in Taiwan's top 20 brands, saying the Giant marque was worth \$262 million.

Tony Lo, CEO of Giant Global Group, said he was proud of Giant's innovations. "We were the first with mass-produced carbon frames." Lo said.

While all carbon frames are made in Taiwan, Giant will begin moving production to China next year: "We are building a factory in Kunshan, China. It will produce bicycles, including carbon frames." Lo said.

He said the move to China wasn't prompted by lower labor costs. "In the long run China will also be a market for high-end bicycles with carbon frames," he said.

Giant has sold branded bicycles in China for 15 years through its own network of stores.

"When we started selling bicycles in China there were four local brands in the market. They sold mainly singlespeed transportation bikes," Lo said.

According to Lo, just 30 percent of used bicycles in China are equipped with derailleurs. This number will increase. "In more and more Chinese cities, people are taking up sports," he said. "The market for sportive bicycles is increasing."

The mobility market is still dominated by cheap, transportation bikes. "E-bikes and e-scooters are growing in popularity. Giant markets an e-scooter in China and Taiwan and may decide to sell in other "mobility markets where it makes sense," Lo said.

FUTURE OUTLOOK

Lo is optimistic about future sales.

globally important topics, and the bicycle business offers solutions. Traffic congestion also plays into our hands. With China replacing the U.S. as the largest market for cars it's clear that this brings problems," he said.

> "In several Chinese cities, the local government is already reacting," Lo added.

> > "They have to act against congestion. This helps sales for e-bikes and e-scooters. In China, just as elsewhere, the e-bike market will

> > > ■ JB





DEMO DA

FSA TARGETS COMMUTERS WITH AFFORDABLE METROPOLIS CRANKSET ANETS ALIGN **FOR FSA GRO**

Full Speed Ahead's introduction of its long-awaited road bike component group at Eurobike might take the spotlight off of its new planetary gear crankset, aimed at urban commuters. That would be a shame, because the crankset is a stylish and innovative product for the commuting market.

Sold under the name "Metropolis," the crankset is the brainchild of U.S. inventor Sam Patterson. It's manufactured by FSA parent company TH Industries in its new factory in Wufeng Shiang, near Taichung, Taiwan.

In March, TH sent the first 200 mass-produced Metropolis cranksets to various customers while the factory worked on fine-tuning "how to do the assembly in the most effective way," said Manual Correia, international and OEM sales manager for FSA.

Planetary gear cranksets are not a new concept. The Swiss company Schlumpf, along with U.S. component giant Sram and German brands Nicolai and Bionicon, all have introduced versions

of these hassle-free shifting systems. But Correia noted that most of these systems are designed for downhill bikes, while the Metropolis targets a

"FSA is eyeing the urban mobility market with this two-gear product," he said.

He noted the ability of the Metropolis crankset to shift under load, which he called "a very important feature for everyday people who are not used to bicycle riding and shifting.

different user.

The Metropolis system can be mounted on all conventional frames and will be priced competitively, Correia said. It can also be used with a belt-drive.

The Metropolis features a gear ratio of 1:1 (28 teeth) and A3-303 1:1.6 (43 teeth).

The planetary gearbox itself weighs around 600 grams (1 pound, 5 ounces). "For the target group of commuters, this isn't an issue," he said. FSA has added other stylish components to the crankset such as handlebars, headsets and seatposts to create a complete Metropolis commuting group.





deno day Doding

-ESD10 DemoDay MAGv14 printers.indd 23 24/08/2010 14:37

SR Suntour of Japan has launched the company's first complete, stand-alone component group for e-bikes. The company calls it HESC, for "Human Electro Synergy Components." It previously made e-bike components in cooperation with Sanyo, also of Japan.

HESC is a one-stop solution. The groupset includes a hub motor, LCD display, torque sensors and controllers as well as a suspension fork with 63 mm of travel. The Li-ion 8.0 Ah battery pack is produced by Sanyo.

Tim Fischer of SR Suntour Europe said, "We offer two 250W/36V hub motors. The top model weighs 1.95kg, and the entry level model weighs 2.55 kg. The detachable LCD display operates with two buttons so it's easy to use.

"One of the torque sensors we offer is for internal gear hub systems.

The second is a TMM4 sensor version for external gear hub systems. For this system we provide a special controller. The software enables the system to provide a very powerful ridina feeling."



The SF11-NVX-HE 700C suspension fork is an intrinsic part of the motor. "The motor and the fork act as one unit," Fischer said.

The slim lithium battery is enclosed in a rack by Curah<mark>l</mark>a from Belgium. Curana from Belgium. Curana also supplied the retro-style

Demo Day and at the show.

HOT NEW PRODUCTS 2011

THIRD ELEMENT **ESPIRE E-BIKE**

Designed with premium bike parts and powered by "the most efficient electric drive train in the market," the German-made eSpire from Third Element "revolutionizes the industry," the company says.

Available in two different speed versions: 45 km/h (street legal) and 65 km/h (off-road), the eSpire offers clean driving pleasure whether you want to cruise the city, ride steep slopes





or race off-road.

DAHON BIOLOGIC ARX GRIP WITH T-TOOL

Everyone has experienced this before: while on a ride something needs adjusting, but the necessary tool is at home.

Dahon figured that if the handiest tools could be stashed on the bike, riders would have one less thing to worry about. So they designed the T-Tool, a special bar end plug

and wrench with a long leverage design for 4, 5 and 6mm allen tools that fits right inside the handlebar grip—invisible, but there when needed. The T-Tool is compatible with the BioLogic Arx grips.

A5-400

SKS DASHBOARD & DASHBLADE

Ultra light snap-on front mudguard with a stylish, stealthy appearance. The Dashboard is compatible with

The quick-release fastening with power strap enables a tight connection to all seat posts and most frames. The Dashblade for the rear features angular adjustment for the perfect coverage. Dashblade



and Dashboard are a matching pair.





The new Big Curve from Haibike is the answer to the increasing demand for 29er MTBs. It will be available in winter 2010 with the specifications SL and RC.

The big Curve has a triple-butted 7005 aluminium frame, with a head tube for the butted steering tube (tapered), press fit inner bearing casing (Shimano BB92) and half-shaft on the rear wheel (Syntace X12).



WINORA HAIBIKE BIG CURVE

To address the problem of wheel stiffness on 29ers, Haibike uses an X12 half-shaft on the rear wheel. The X12 has better results in comparison to the usual release systems. The half-shaft systems are also used for the front wheel of the Big Curve.





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SHIMANO'S 2011 WHEELS

SHIMANO'S LATEST HOOPS: While some heavy-ish aero wheels can be fast, most experts agree that light wheels can transform a bike's speed potential.

And Shimano produces some of the best lightweight, super-strong wheels in the business.

Pros such as Oscar Freire, Robert Gesink, Samuel Sanchez and Juan Antonio Flecha ride on Dura-Ace wheels, and their feedback has helped Shimano produce six all-new Dura Ace wheelsets.

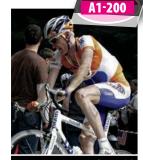


Oscar Freir

There are three rim heights available: 24mm, 50mm "deep dish," and a 35mm carbon rim that, the company says, offers a perfect combination of high rigidity, low weight and excellent aerodynamics. The carbon-aluminium hybrid is one seamless object, as seen in the aerospace industry.

All the new wheel sets feature the new Dura-Ace hubs with Shimano's cup-and-cone technology as well as a new clickity-click bearing system that enables tool-free adjustment.

All wheels have 16 butted, bladed, radial, stainless steel spokes in the front wheel and 20 in the rear wheel. All are straight pull. Spoke nipples are at the rim, no longer at the hub.



Robert Gesin

Aside from Dura-Ace being 7900, it doesn't take a science degree to work out Shimano's product naming system. WH stands for wheels. T is for tubular; C for clincher. 24, 35 or 50 stands for the rim height.

WH-7900-C35-CL



The WH-7900-C35-CL is a clincher wheelset with 35mm carbonaluminium rims.

Quoted weight is 1,627g per set. Availabile in October.

FH-7900 REAR HUB

The Shimano Dura-Ace FH-7900 rear hub has a titanium freehub body and an oversize 15mm aluminium axle.

The cassette body is compatible for 8-, 9-, and 10-speed Shimano cassettes, as well as Sram cassettes. It includes an aluminium Dura-Ace quick release skewer.

The WH-7900-C24-CL "shallow clincher" wheelset has carbon-laminated, ultra-thin 24mm aluminium rims. The quoted weight is 1,395g per set, with availability in November. The WH-7900-C24-TL is the tubeless version of the C24, and heavier at 1,464g per set.

WH-7900 C24-CL/TL





Juan Antonio Flecha & Samuel Sanchez ride Dura-Ace hoops.

The WH-7900-C50-TU tubular wheelset has full carbon rims and a rim height of 50mm. Quoted weight is 1,396g per set. They will be available in April.

WH-7900-C50-TU

This is the high-end wheelset, the Dura Ace "deep dish" tubular seen on the bikes of pros. These wheels have won one-day Classics, Ironman triathlons, Grand Tour stages and cyclocross world cups:

They're dependable and versatile. They're not the lightest wheels on the pro circuit by any means, but they're tough. The wheelset is more than 50 percent stronger than the DIN-Plus standard.

WH-7900-C35-TU

The WH-7900-C35-TU is a Dura-Ace 35mm rim wheel for tubs.

Weighing 1,339g per set, it will be available in October.



WH-7900-C50-CL

WH-7900-C50-CL is a clincher wheel set with 50mm carbon-aluminium rims.

Weighing 1,662g per set, the WH-7900-C50-CL will available in April.

EUROBIKE BOOTH# A2-203

Hydraulic design allows for smooth adjustability
 Double key-way design prevents lateral twisting
 Passes CEN testing for fatigue and impact
 Wide range of seatpost angle adjustment
 Optional handlebar remote
 Easily convertible from lever-actuation to remote

HILO SEAT POST

DEMO D



Fizik is all about contact points between the bike and the rider. It's been producing high-end saddles for 13 years and also makes handlebar tape. So, with the rear end and the hands covered, the next obvious contact point is the feet—and Fizik is launching a line of road shoes. Of course, because this is Fizik, these aren't just any old bike shoes.



The 3D Flex System's outsole is made of 3 parts

"Shoes are natural extension of the Fizik brand," marketing manager Alberto Fonte said. "They're a critical part of the connection between rider and machine."

Fizik's shoes are made in an Italian artisanal style, with a high stitch count.

Fizik uses premium materials including kangaroo leather for durability; T700 carbon fiber for soles; high-strength and weather-resistant sail cloth for the closure system. The company offers just two shoes in its inaugural line: the R1 and R3. The R1 is classic black and for men only. A size 43 shoe weighs 270a.



The R1 is Fizik's top-end shoe.



The R3 Uomo in red comes with EVA insole.

The top-of-the-line R1 was designed in partnership with Sidas, the French footbed technology company. The R1's insole is heat formable.

Other features include Podiaflex molding material and memory foam; sail cloth straps and a microadjustable buckle with a carbon fiber loading lever, aluminum release lever and stainless steel base.

The 3D Flex System outsole is made of three parts: a T700 carbon fiber base; Tepex carbon/fiberglass panel molded into a heel cup; and a one-piece

flexible Nylon shell co-molded to the carbon base for good fit across a range of heel shapes and sizes.

The R3 is available in black/white or red for men (the size 43 shoe weighs 274g), and black/cream or white for women (the size 38.5 shoe weighs 218g).

The R3 has an EVA insole and a buckle with aluminium loading lever. R1's will be available in sizes 40 to 48 and will retail for €340. The €270 R3 will be available in sizes 40-48 for men, and 37-43 for women.

ENRICO PASTORI



This Fizik shoe speaks Italian, naturally.





SHOW DAILY 2010 DEMODIA

BAGS WITH LOTS OF TRICKS

Bike commuter numbers are growing in Central and Northern Europe. Ralf Stefan Beppler reports that the market for messenger bags, city panniers, and packs is likely to keep increasina.

Basic high-frequency welded panniers will always be a bike retail staple but customers also want choice, colors and style. They also want luggage flexibility, often preferring messenger bags to old-school panniers.

Eurobike exhibitors have products that fit all these consumer needs. Anyone who wants to participate in the business of "carrying stuff" has to be ready to be

STYLE & THE CITY

BASIL

Dutch brand Basil has found a niche: Canvas cotton in traditional stripe design, or bike bags made from recycled fishing nets.

Good for sustainability, but good in a fashion sense, too. It appeals to the style- and color-conscious cyclist. Basil's Babushka Collection is a series of bags and accessories contained in Russian matryoshka-style nesting. Eye-catching, for sure.

Abus has blossomed with six bike bag lines and is adding new styles in all categories. Abus calls the messenger bag the "upto-date interpretation of a bike bag" for city use. Abus says its feminine collection combines style and function for women in everyday applications.



Today, consumers expect a variety of options for carrying or adjusting the bag to the bike.

Third-leg constructions, Klickfix adapters or Quick-Lock systems easily and safely adjust the bag to the bike or the body.

BOARDROOM, NOT BORING

For 2011, luggage companies are not only presenting an enormous range of new bags, up-to-date styles and modern colors, but they are launching ways to bring comfort to the

VAUDE

Vaude sees a market for multifunctional solutions. Most of its bags come with special laptop and organizer sleeves for simple packing. There are different modes for fixing the office bag to the bike or harness systems that can be tucked away to come up with a clean office bag.







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ORTLIEB

Ortlieb is presenting the Quick Lock3-System, making the wheel side of the bag flat without hinges or locking systems sticking out. With QL3, the major attachment parts are now on the



DAY PACKS

More backpack companies from the outdoor market such as Gregory are discovering sales possibilities in the bike sector.

A new click-in hose, called the QuickLink, has accessories such as an insulated sleeve and an integral

carbon filter. The fill port, called the

AirLite, is now easier to open and

close and has flip-out legs to aid in

air drying. The reservoir is available

in 1.5-, 2- and 3-liter sizes. There's also a new reservoir to fit a new lumbar pack, the Octane LR. Water sits on hips, not shoulders.



The Urban Exclusive series from Abus is a collection of premium business bike bags. All feature laptop sleeves and are made of synthetic leather fabrics that won't look out of place in the boardroom



OSPREY

Backpack specialist Osprey is at Eurobike to present its new collection, including bike-specific Raptor hydration packs and the Escapist 25, which has internal dividers, retroreflective patches and an integral rain cover.



DRINK & RIDE

Hydrate or die. The message is getting through. Hydration packs are everywhere, not just on the backs of mountain bikers. Naturally, hydration reservoirs have not killed off the sports bottle, but both can coexist. The technology in both forms of liquid carrying is increasing apace. Premium water bottles are now insulated; hydration packs now have click-in, click-out accessories and attachments.



DEUTER

VAUDE

Vaude is at Eurobike promoting the Tracer backpack line, which features

a technical back panel called Ergo-Vent. Four sizes will cover volumes from 12 liters up to the Alp Cross size of 28.

Deuter is promoting Attack, its TÜV/

GS-proven PSA-Protection pack. The

Attack SL is a women's bike pack

with spine protection.

CASCADE DESIGNS

Cascade Designs has reorganized its Platypus Series, offering three sizes of packs for different uses. Hydrapak is strengthening its plans for a comeback on the European market.

CAMELBAK

It's Camelbak, the originator of backpack hydration, which has had the biggest makeover. Camelbak's BetterBottle stainless steel half-liter bottle keeps iced water cool for many hours, perfect for commuters. Camelbak's new Antidote reservoir is baffled: it has a 28 percent lower profile than previous reservoirs and is shaped like an elongated lozenge.



ORTLIEB

Ortlieb is launching new waterproof packs. The AirFlex11 is an MTB daypack. With extra capacity, the Elevation 32 ad 42 liter packs are Alpine packs with twin strap lid closure, inner pocket for optional hydration system, and removable waist strap with gear loops.



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- System integration within 20 minutes
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Day 1: Sept. 1st, 15h00, lobby west, 1st floor, room "Schweiz" Day 2: Sept. 2nd, 15h00, lobby east, 1st floor, room "Rom" Day 3: Sept. 3rd, 15h00, lobby west, 1st floor, room "Schweiz"









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DEMO DAY

GPS ROUNDUP, PART 1 TOUCH IS TRENDY BUT BUTTONS ARE BACK

With a notable exception, more GPS devices for cyclists are incorporating touch screens. Cyclists will find a wider array of detailed maps, routes incorporating forest roads, and the kind of speech guidance commonly found on automobile units.

GIOVE

The MyNav series from Giove, an Italian company, comes equipped with maps of several European countries.

The MyNav500 and 600 also accommodate raster maps, which are created by scanning a paper map, then calibrating them for use in the GPS unit.



A barometric altimeter, three-axis electronic compass and large storage capability for GPS data and maps are typical for these high-end outdoor navigation systems, which also include a variety of geocaching functions.

FALK

Falk, known for car navigation systems, is exhibiting at Eurobike for the first time with its new lbex, which offers cyclists the simpler and more customer-friendly navigation functions of a conventional car system.

The lbex comes preloaded with some 200,000 kilometers (124,000 miles) of premium cycling routes from the German cycling club ADFC, along with POIs for cyclists' accommodations and—unique to the lbex—routing information that combines bicycle routes with public transportation networks.

XPLOVA

Also premiering at Eurobike is the Xplovas G3. Based on the company's flagship G5 with its 3.5-inch screen, the G3 offers a 2.2-inch transflective

-ESD10 DemoDay MAGv14 printers.indd 30

As a new concept, the G3 offers free, routable OpenStreetMaps from different sources. (OpenStreetMaps is a free, Internet cartography project that anyone can contribute to. like Wikipedia.) Mainly designed for commuters and casual cyclists, the G3 is a complete bike computer with several routing and training functions.

Instead of the usual speech guidance, Xplova introduces its SmartSign System, which adds turning hints and information about gradients to the on-screen route information.

A replaceable battery allows for hours of use. X-tracks, an accompanying software program for PCs, helps users manage maps and add their own tracks and waypoints. At a suggested retail price of £249, the G3 is half the price of the G5.

Not everybody is following the touch screen trend.
Lowrance's new Endura series offers both touch screen and button interfaces.

GARMIN

Garmin, which promoted touch screen systems in its Oregon and Dakota series, is now going back to its button-based roots. Its GPSmap 62 series uses only buttons, a feature that is especially desired by cyclists.

While the outside looks like an updated version of Garmin's older Map60 model, its inside beats with the heart of the new Oregon, featuring a wide range of functions shown on a brilliant display.

O-SYNCE

More functions add more weight, and some units tip the scales at as much as 300 grams (10.5 ounces).

Satmap CEO Richard Calthrop Owen with the Satmap Active 10



Cyclists who want a tiny navigation partner should look into Navi2move, from the German company O-synce. The 45-gram (1.5-ounce) device is stylish as well as lightweight, and is especially suited for racers and mountain bikers. Instead of a background

map the user is guided by waypoints that are indicated by arrows. A "backtrack" function leads the user home. One unique feature is the "Macro" three-button remote control holder for different types of bicycles. The Navi2move's battery should last to 9 hours.

SATMAP

The very British company Satmap hews to tradition by offering a device with a large 3.5-inch screen. But it is not a touch screen, and the Satmap offers no routing. It is easy to use and is equipped with quality top maps that are available for several countries.

"We have the most variety of raster maps," said Satmap's CEO, Richard Calthrop-Owen. More than 300 map titles for more than 10 countries are available on an SD card. A new Custom Map service allows users to upload their own maps to the Satmap.

POWER AND PROTECTION FOR GPS UNITS

With first-generation GPS units, users could ride for two days without recharging the unit. But many new models shut down after a few hours, as large color screens and permanent, bright backlights drain batteries quickly. A small army of accessories have cropped up to keep GPS units charged, along with a rider's MP3 player, mobile phone, digital camera, and other electronics. Many of these connect to the bike's hub dynamo and deliver enough current to power a 5-volt USB plug.

BUSCH & MÜLLER

Busch & Müller's eWerk adds extra capabilities, with an energy output that ranges between 2.8 to 13.3 volts and a current of 0.1 to 1.5 amps.

A few devices, including the Apple iPhone, are sensitive to current fluctuation. To prevent them from switching off during stops or during a drop in current, the Busch & Müller 461A battery provides a stable power supply.

TOUTTERRAIN

Appearance-minded cyclists might prefer ToutTerrains' The Plug, which is integrated into the steering tube so that neither device nor cables mar the appearance of a stylish bike.



Journalist and navigation consultant Thomas Froitzheim has specialized in GPS systems since 1999. He is the founder of Naviso Outdoornavigation (www.naviso.de).

As mobile phones incorporate more GPS functions, many manufacturers offer cases to protect these sensitive devices against water, dust and vibration on the handlebars, while maintaining full functionality.

DAHON

Dahon, the folding bike maker, has created a new product line called BioLogic.

The BioLogic Bike Mount is designed for iPhones, up to the model 3GS and can be combined with the ReeCharge charging unit.

VAUDE

Vaude follows the sun—and offers solar charging units that can be attached to a backpack.



And riders who need to protect their mobile phones or GPS units from water can buy strong, lightweight, waterproof bags from Ortlieb. The company's "Safe-it" bag comes in different sizes.

■ THOMAS FROITZHEIM

PICS © THOMAS FROITZHEIM & HANNAH GRUNDEY

GPS GUIDE

There are plenty of GPS exhibitors at Eurobike, although some are a bit hidden.

HERE'S A GUIDE TO THE HIGHLIGHTS ...

DEMO DAY

At DemoDay 2010, you'll find Garmin, Busch & Müller, Dahon and Vaude showing GPS devices or accessories.

SHOW DAYS

For the main show in Friedrichshafen, here is a suggested route for a GPS Tour: Start in Foyer West at ADFC (Stand FW-202), where you'll find MagicMaps, Falk and Lowrance. Continue to Satmap (A1-106) and Tout Ternial (A2-110). Have a glance at Microsport (A3-806 at Roadlux) and MyNav/Giove at A3-603. You will find Xplova at the Winora booth (A4-100) and Busch & Müller at A4-401.

Navigation exhibitors are mainly concentrated in hall A5, including Garmin (A5-201); VDO (A5-206) and O-Synce (A5-209). Head to the B Halls, where you'll find Dahon (B4-501), Vaude (B5-400) and Ortlieb (B5-600). Friday's TravelTalk conference will feature GPS news and a variety of ways that GPS can play a role in tourism. On Saturday, some Holiday-on-Bike-exhibitors will show GPS solutions.

DEMODAY SHOW DAILY 2010



FRIDAY'S EUROBIKE TRAVEL TALK WHERE CYCLING MEETS TOU

Are you interested in changes in the tourism industry, new concepts for cycling holidays, and new ways to market to cycling tourists? Are you searching for a bicycle manufacturer whose products would make a perfect match for your line of travel gear? Or perhaps you're a manufacturer searching for a tour operator, or a region where you can test new bikes under realistic conditions?

Anyone with an interest in cycling and tourism should attend Friday's Eurobike Travel Talk conference, now in its ninth year. We asked Ulrike Saade, general manager of Velokonzept, which organizes Travel Talk, for a preview of this year's conference. Saade was recently named Berlin's businesswoman of the year for 2010-2011.

ESD: Ms. Saade, is the congress is being held in German or English?

Ulrike Saade: All lectures are simultaneously translated into English and German.

ESD: What's the target audience for Travel Talk?

Saade: The target groups are tourism companies and hotels, bicycle manufacturers and traders, associations and institutions, travel and business consultants, marketing and event agencies. In short: people involved in cycling and tourism

ESD: What is the major topic of this year's Travel Talk exchange?

Saade: There is no longer such a thing as a typical cycling tourist.

Instead, there are a multitude of target groups, each with different needs. Major topics this year include current developments in the fields of cycling and tourism, and trends including e-bikes, Web 2.0, GPS, and crossmarketing.

> This year, we are encouraging innovative forms of presentations, like the pecha kucha format [Japanese for "chit-chat"]

Ulrike Saade, founder and GM of Veloko was recently honored as Berlin's businesswor

of course there is. We ask every speaker to give more details about his or her topics at our "Info Counters." The afternoon features workshops, where participants can choose the topics they are interested in ioining.

SD: Can people outside of the bicycle and tourism industries sit in on the presentations, or do they have to make a reservation in advance?

Saade: Everyone with a ticket for Eurobike can join the entire conference, or individual presentations, for free without preregistering. Nevertheless, we would be pleased if participants register in advance, so we can better plan room availabilities and prepare the free lunch and coffee breaks.

EUROBIKE TRAVEL TALK is Friday at the Conference Centre, Foyer East, 1st Floor. The conference starts at 10:30 a.m., with a lunch break at 12:30 p.m. For more info: WWW.EUROBIKE-TRAVELTALK.COM

nis means that each speaker is limited to 20 slides, each shown for 20 seconds. So every presenter has a maximum of six minutes and 40 seconds to explain his or her ideas before the next speaker comes on. We chose this technique as part of our "short and to the point" presentation strategy.

ESD: This sounds as if there is no time left for audience questions.

Those are sponsored by Biketec/Flyer and by Cyprus, a partner country of Eurobike.

ESD: What's the price of joining the conference, and what is included apart from the presentations?

Saade: For Eurobike visitors, it's free. In addition to listening to interesting lectures, you can easily enlarge your network and find new ideas for your own business.

■ JB





FW-202

HOT GPS PRODUCTS 2011



TOUR EXPLORER 5.0 GPS tours are provided on several websites. The German company Magic Maps offers its

PC-based "Tour Explorer" with official Topo Maps and a wide variety of creating new tours or customizing downloaded tours.



The new version 5.0 is easier to use with a large number of ready-to-use cycling and hiking tours focused on the Germanspeaking market. Tracks, routes and waypoints, and even parts of topo maps can be transferred to different GPS devices. A special "Scout" app was designed for Apple's iPhone.

FALK IBEX

Falk's first outdoor navigation device combines easy handling with comfortable orientation and preloaded premium content.

The compact, lightweight, water- and shockproof device is ready to use with pre-installed, routable, high-density German maps that guides users on streets, trails and forest roads, with different options and speech navigation. 200,000 km (124,000 miles) of premium cycling routes of the German Cycling Club ADFC are preloaded, as well as cyclist accommodation POIs and public transportation networks. The Capricorn can be optionally equipped with routable maps of different countries and topographical raster maps. With the 3.5-inch transflective non-glaring touchscreen, barometric altimeter, 3-axis compass, replacable battery and GPX data usage, complete outdoor navigation is possible.

DAHON BIOLOGIC BIKE MOUNT



Smartphones boast a growing number of navigation options, especially for Apple's iPhone. BioLogic Bike Mount allows comfortable

A welded, touch-sensitive membrane and silicone seal protect an iPhone from the weather but still allow for complete control of the phone. The Bike Mount for iPhone is compatible with 2G, 3G and 3Gs iPhones and retails for €45. Combined with BioLogic ReeCharge, the iPhone can be charged during riding.

GARMIN GPSMAP 62

Rather than the touchscreens of the Oregon and Dakota series, Garmin switches back to buttonoperated GPS handhelds with this model.

The new GPSmap 62 series appears very similar to the former GPSmap 60 device, just a little bit updated. Inside it contains the complete technology of the Oregon Series, with high-sensitivity GPS chip, nearly unlimited memory for tracks, waypoints and routes and paperless geocaching. The device contains a barometric altimeter, 3-axis compass, and 100k leisure maps. The 2.6-inch screen is nearly the same brightness as its brilliant predecessor Map60.



BUSCH & MÜLLER E-WERK WITH BACKUP BATTERY

The mobile charging system for power-sensitive devices.

Not just for GPS devices, E-Werk charges mobile devices with constant voltage even when the bike is stopped.

Connected between the E-Werk and the mobile device, the new backup battery 461A keeps the voltage at 5V preventing interruptions or shutdowns.



XPLOVA G3

B4-501

Xplova debuts new navigation device for bicycle commuters and sports riders.

While Xplova's first model, the G5, was aimed at touring cyclists with additional training functions, the new G3 is designed for everyday bikers but also offers sports functions.

The 2.2-inch device with color transflective screen contains a complete bike computer, with altimeter, cadence sensor and, in a step forward from the G5, a replaceable



Also new: OpenStreetMaps in different editions can be used.

With the new SmartSign Navigation, track indication is added with turn-by-turn guidance and gradient information.



A4-200



-ESD10 DemoDay MAGv14 printers.indd 32 24/08/2010 14:40

DEMODAY SHOW DAILY 2010



WILL CAR DEALERS BECOME A THREAT TO BIKE SHOPS?

Peugeot, the French automaker, is edging into the bicycle industry with Mu, a mobility concept it introduced this year. Mu customers use pre-paid cards that let them rent a range of "mobility services," from e-bikes to cars.



Several other industries are trying to get a foot in the booming e-bike market. Mass merchants and other sales channels are now selling them. for example. The entry-level products sold at mass merchants may not be a direct threat to IBDs, which sell mid- to high-priced products. But car dealers could provide a more serious threat to IBDs.

Peugeot introduced the Mu concept last December in several French cities and plans to expand it to nine European countries by 2011. Customers holding a Mu card can rent vehicles including bicycles, scooters, leisure or utility vehicles, as well as accessories such as a GPS units or rooftop cargo boxes.

Mu also offers travel agent services, so cardholders can book an air or rail ticket, and reserve a hotel room. They can also arrange for driving lessons

What does this have to do with the bicvcle industry?

For the two-wheeled part of the Mu concept, Peugeot has revived its Peugeot Cycles brand, after renewing a partnership with Cycleurope AB that had lapsed in 2002. Cycleurope's brands also include Bianchi, Crescent, BDS, Everton, Gitane, Kildemoes, Legnano, Micmo, Monark, Puch and Spectra





2010 season, Peugeot introduced a "collector's edition" line of four bicycle models. Here at Eurobike, however, Peugeot is presenting a full line of Peugeot Cycles. The models will be sold in IBDs through Cycleurope and in car dealerships through Peugeot.

Peugeot is also partnering with Ultra Motor, the British e-bike manufacturer, on a Peugeot-branded pedelec that will fill the gap between Peugeot's bicycle and scooter offerings. The French carmaker says it is also the first supplier of electric scooters in the

By offering bicycles, e-bikes, scooters, e-scooters and cars, Peugeot now offers an entire chain of mobility products, and industry observers believe other automakers will follow Peugeot's lead.

If that happens, one observer said, "the IBD market has to watch out that it does not lose any e-bike sales to car dealers. The car dealership is an attractive alternative for the e-bike and e-scooter segment. And don't forget, they have existing e-technology know-how."

> Other companies in the auto industry are working on electric bikes, including Bosch and Magma, the Canadian company that owns the BionX system through its

subsidiary, Energy Propulsion Systems. Opel also introduced a limited line of electric mountain bikes that were made by Austrian manufacturer KTM

Check out the latest line of Peugeot Cycles, made by Cycleurope AB.





Wireless burglarproof device that can be hiding underneath the bottle cage and will not appear on the exterior of the bicycle. When someone tries to shake, vibrate, or steal your bicycle, the 100 dB alarm system "Master" and the "Slave" will both ring to alarm you. The master also has a simple indicator to track the



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SHOW DAILY 2010 DE TO DE

HOT NEW PRODUCTS 2011



720ARMOUR SHARK **WATERSPORTS SUNGLASSES**

Using 720armour's patented FlipTop technology, Shark is the first pair of watersports sunglasses with interchangeable lenses, making them ideal for water sports and casual wear alike.

The Shark features the EMS Grilamid TR90 frame for light weight and flexibility, with patented CVS venting system to allow proper airflow and prevent fogging

A seal created with the rubber upper-bridge and adjustable strap prevents water from obstructing vision. All these performanceenhancing functions fit in a streamlined package.

Established in Australia in 1996, 720armour combines precision, style and quality in its EDOTM (lens) and EFSTM (frame) technologies. All 720armour products are tested by sports professionals around the world to ensure fashionable designs along with quality and durability.



TRANZX PST FOLDING BIKE

With the TranzX PST folding bike, JD introduces a versatile, ultra-compact two-wheeler. The easy folding mechanism quarantees that it is ready to roll in seconds.

Every aspect of this bike was engineered to provide top performance with the most compact construction for any situation with limited space. Innovations include a battery that fits behind the seat tube with minimal space requirements. The PST travels with you like few other folding bikes can.



CERVELO R5CA



The R series bikes were created to be the lightest, stiffest and most comfortable bikes in their class, without sacrificing rider safety.



A key feature is a new BB standard called BBright. This enables extra stiffness and lowers the weight of the overall system. Developed at Cervélo's R&D facility in California, the bike was engineered to set new standards in bike engineering. It combines extreme lightness with comfort, stiffness and safety. It is designed to be ridden in all conditions

28.6mm aluminum,

while the lowers

are high modulus

UD carbon with

9mm dropouts

and postmount

disc brake mounts.



The 2011 RT models sport a totally new desian, Ghost's experts designed a PME ("performance meets efficiency") chainstay, inspired by the best-selling AMR.

Ghost Bikes' approach was to combine an all-mountain's damping performance with a hardtail's speed. The new RT is packed with technical finesse and clever solutions. Ghost Bikes' full suspension system uses several technologies to reduce bob, improve uphill traction, and permit faster and more relaxed downhill runs



A3-402

With a frame of high-quality aluminum, manufactured with a complex hydroforming process, combined with the efficient APS (Advanced Pivot System) suspension system and other technical details, BMC is targeting riders who seek performance, quality and an independent design. The Speedfox SF01 is made for marathons and long-distance rides with 120 mm of front and rear travel.

BMC SPEEDFOX SF01 MARATHON BIKE B3-202 The outstanding properties of custom-made

durable frame. The bike is technically and visually appealing. Typical BMC touches, such as the striking tube shapes and the APS suspension

system, are just some of the features of the Speedfox SF01. The Speedfox 01 will be available as frameset or a complete, custom-built

BMC aluminum tubes permit a very light and

DT SWISS XRC 100 RACE FORK

The ultimate XC race fork, the XRC 100 offers three ride settings: fully open, lowered or locked. With 100mm of travel and a full carbon steerer/crown unit, this fork weighs in at less than 1,170g. Using 11/8-inch high-modulus carbon, the crown/steerer has internal rib reinforce-The uppers are

available with or without remote control lever, externally adiustable low speed rebound and compression, internal high speed rebound and compression. ABS

Twin Shot

damping is spring is standard.























You are invited to ...

TAIWAN Product Launch at Eurobike 2010

Sept. 2nd, Thursday, 14:00 ~15:30 Conference Room Berlin (Foyer East), Messe Friedrichshafen Find out more at the Taiwan Pavilion, Hall 5, Stand 507J

Join the Taiwan Excellence Raffle Draw WIN A BIKE!

Eurobike Public Day, Sept. 4th Visit www.taiwanexcellence.com.tw for further details





DEMO DAY



Magura, the German
"brake people" company,
is accompanying its 2011
product line with a new logo
and a new mission. The logo
"symbolizes hoisting the sail
for the Magura brand into the
future," the company said in a
news release.

"Confident, young and vibrant, it represents the dynamic nature of our brand. To preserve the recognition factor of the Magura brand and to show how proud the company is of its successful 117-year-old past, the new logo resembles the old one in color and shape."

But there's more to Magura than a new logo. The company says it plans to "expand its competitive edge" by using high-tech materials for its bike products "in an absolutely unique and innovative way."

At Eurobike, Magura plans to introduce the first products from a secret research project it calls "Mission Performance," said Martin Schaefer, Magura's marketing manager. "Our goal is to explore the boundaries of what is technically feasible and use this know-how to build the world's best disc brakes," Schaefer said. "Lighter. Stronger. Stiffer. With cutting-edge ergonomics. Come to our stand and you'll see."

Magura has redesigned its well-known hydraulic rim brakes, the HS 11 and HS 33. For 2011, the models will offer tool-less pad wear adjustment and "EBT," which is Magura's "easy bleed technology." Schaefer said the changes would make "an already perfect product even better. The flip-flop design of the masters for superfast installation is another good example of this philosophy."

Magura's rim brakes, including its Julie hp disc brake, are available for e-bikes and include a hydraulic switch with standard and special plugs to fit BionX and TranzX bikes, as well as models that fall under the EU's "fast e-bike category," which mandate the use of a ball-end brake lever.

Magura's 2011 suspension fork range also has been redesigned and made lighter.

A2-204

JB



CYCLE UNION REPOSITIONS KREIDLER BRAND

Two-wheeler brand Kreidler is being repositioned by parent group Cycle Union as a sports-oriented, aggressively-priced supplier.

Visit the Cycle Union stand and get your exclusive shoulder bag in the new Kreidler Fast Forward design. As part of the relaunch, the new brand logo appears on an exclusive bag that can be yours if you've grabbed the voucher given away in several bicycle magazines.

HOT SPOTS FOR E-BIKES & PEDELECS

There are plenty more e-bikes available for testing tomorrow at the show. Not only is Eurobike the greatest trade fair for bikes in general, it is also the greatest trade fair for e-bikes and pedelecs in particular.





The market is booming and you owe it to yourself to try out the latest models. The Zeppelin Hall and the Open Air Grounds East are dedicated to this new trend. Visitors can experience the clever way to cycle on the two test courses in Zeppelin Hall and the test track between Open Air Grounds East and tower.



The Presto cycling project celebrated its first anniversary in June. The European project has three main objectives. Increasing the modal share of cycling will improve energy efficiency and reduce carbon dioxide emissions and air pollution.

Better infrastructure and training will lead to increased traffic safety for cyclists. Finally, the promotion of physical activity will lead to an improvement in public health.

This project involves five European cities: Bremen, Grenoble, Tczew, Venice and Zagreb. They are seen as test cases for an initiative which should eventually be expanded to several European cities.

The three-year Presto project and has a total budget of € 1.86 million (\$2.36 million), three-fourths of which is funded by the European Executive Agency for Competitiveness and Innovation (EACI). Presto is also sponsored by Accell, Giant, Sram and Ultra Motor.

A key accomplishment in the past year was the publication of three policy guides on cycling infrastructure,

cycling promotion and electric bicycles respectively. The guides are meant to help implement cycling policies in European cities. Complementing the guides are 25 fact sheets on such issues as safe cycling campaigns, roundabouts and e-bike regulations. All of this information can be downloaded for free from www.presto-cycling.eu.



Both the ECF and ETRA are Presto partners and will present the project at their Eurobike booths. The ECF booth is located in the entrance hall, the ETRA booth at Foyer West 1.0G in front of the meeting rooms.





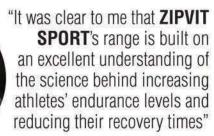




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German BMX/MTB company NC-17 has produced an upmarket iPhone holder made from solid aluminum. The €89.95 handlebar bracket complements NC-17's new app, which turns an iPhone into a large wireless bike computer. This is quite a departure for NC-17's Udo Ochendalski, who many call "Germany's Gary Fisher." Why the switch? Jo Beckendorff finds out.

We have two Cycle NC-17 apps available in Apple's App Store via iTunes. The standard cycle

computer is a free download. To get the full ANT+ function you

need the €5 app and a €75 NC-17

dongle that attaches to the iPhone.

What's your view of the

dalski: The e-bikes I

can see are 95 percent "e" and 5

percent bike. So why does the 95 percent "e" need the bike industry

We will see which way the money

Generally speaking, all bikes need service and the bike industry needs

to offer this. If not, servicing could

move to car repairers or electrical

question is not whether the e-bikes

JB

will generate sales, but rather will

goods service providers. So the

the sales be inside the current

channels or not.

B4-409

or their distribution channels?

ESD: You spearheaded the German BMX scene in the 1980s and the mountain bike scene in the 1990s. Are you now turning into an Apple fanboy?

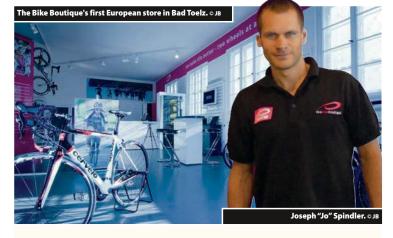
Udo Ochendalski: Not really. As a tuning company we take standard bikes and take a close look to make them better. Now, with e-bikes, we need access to the drive control system to process our tuning ideas. Therefore we chose the Apple iPhone as it best fits the needs we have in order to perform this function.

ESD: Handlebar-mounted iPhone holders are nothing new. What makes yours unique?

Ochendalski: Our holder is robust, made from 100 percent Aluminium 7075 T6. It's upscale. Our customers have 8kg bikes costing €4,000-plus; our holders are more aesthetic than others on the market. We have a holder for the iPhone 3 and for the new iPhone 4. We also have a NC-17 hub charger that works with most hub dynamos to charge mobile electronic devices.

ESD: Tell us about your iPhone app.





FIRST GERMAN 'BIKE BOUTIQUE' OPENS

The Bike Boutique, a Singapore-based franchisor, opened its first European store this June in Bad Toelz, a small town at the foot of the Alps in southern Germany. Led by Dutchman Alex Bok, a former banker, TBB operates a chain of cycling lifestyle concept stores around the world. Jo Beckendorff talked with Joseph "Jo" Spindler, general manager of TBB Europe, to learn more about the company's plans.

"Our concept includes 'Bike Lodging' services to make bike commuting so convenient that it's simply irresistible. The Bike Boutique is reinventing the bicycle retail industry." - Alex Bok

ESD: Who's behind TBB?

Jo Spindler: TBB Holding is based in Singapore with worldwide investments in the field of cycling and fitness. The company invests in local bicycle retailers. It also manages a pro triathlon team, TeamTBB. Our company is backed 100 percent by individual investors. Construction and store design are subordinated to our strict requirements for return on investment. We invest mainly in existing IBDs that want to do something new, or can't expand because of a lack of financial backing. After performing a risk analysis, we make our investment decision together with the management of the interested bicycle store.

ESD: A while back, TBB announced plans to enter the European market with a store in Frankfurt am Main. Has that plan been abandoned?

Spindler: Not at all. We are still having intensive talks with several interested parties. But we're giving first priority to the Bad Toelz store. You can be sure that you will also hear from us in Frankfurt.

ESD: Were there any changes at TBB in Europe?

Spindler: Since the beginning about two years ago, there have been a couple of internal changes. After the partnership with the Bad Toelz bike shop, formerly called Oisam Radln, and my integration into the company as the link between Bike Boutique Holding, TeamTBB and German investors, we founded Bike Boutique Bad Toelz GmbH. TBB Bad Toelz GmbH will be responsible for all further TBB activities in Europe.

ESD: Why do we need TBB in Germany and Europe?

Spindler: It's true that opening a bike store is, at first, nothing spectacular. Cycling in Germany and Europe still has a kind of 'alternative' feel. Thanks to trendy sports such as triathlon, bicycle products have become first class and are part of our lifestyles today. The innovative power of this industry continues apace.

But the bicycle retail environment lags behind. Where do people buy high-end premium bicycle products? A lot of retail stores in Germany and Europe have a look and feel and a level of service that are 20 years out-of-date. That's where TBB comes into the picture. We offer our customers a modern sales and service environment, including TBB's innovative BikeLodging; BikeFitting with the revolutionary Retuel system; and coaching and training camps. Our product line is for both leisure and competitive cyclists. TBB's goal is to make bicycles and bicycle parts spectacular lifestyle products.

ESD: In which markets does TBB have franchise stores right now and which markets are the next targets?

Spindler: Currently, TBB has its pilot store in its home market of Singapore and outlets in Australia, Germany, Malaysia, the Philippines and the United States. Further store openings are in the pipeline. By the end of 2011 we will have TBB stores in China, Italy, Japan and Thailand. You'll find more details at:

WWW.THEBIKEBOUTIQUE.COM

■ JB

DEMO DA







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