The
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Airport Expo Dubai


Striking the right notes at the Dubai Airport Show in the Danish Pavilion

## Royal Jordanian's Majali is new IATA Chairman

The International Air Transport Association (IATA) announced that Royal Jordanian Airlines CEO, Samer Majali, has commenced his one-year term as the Chairman of the IATA Board of Governors. Majali succeeds Fernando Pinto, CEO of TAP Portugal who served as Chairman from June 2007.

Majali, is a 29 -year veteran of the air transport industry who has served as CEO of Royal Jordanian since 2001. He ably led the airline through one of its most challenging periods as it prepared for a successful privatization. Majali takes on


Samer Majali, Chairman of the IATA
the duties of Chairman at a difficult time as the airline industry falls back into the red with fuel prices skyrocketing to unprec-

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## Emirates College Signs MoU With Washington Consulting Group

$\square$mirates Aviation College (Aerospace and Academic Studies) has entered into a Memorandum of Understanding (MoU) with the Washington Consulting Group, to offer courses in Safety Risk Management and related fields, for aviation professionals.

Mohammed Al Budoor, the College's vice-chancellor, and Jeff Griffith, vice-president, the Washington Group Consultancy, signed the MoU at the Airport Show in Dubai yesterday.

Mr. AI Budoor said: "In tandem with the aviation industry's rapid growth and development, regulatory requirements often change


Emirates Aviation College Vice-Chancellor Mohammed Al Budoor signs the Memorandum of Understanding (MoU) with Jeff Griffith of the Washington Consulting Group in order to meet operational and commercial pressures."

Recently, both the FAA and ICAO have released new

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## Today's Programme

Ground Security
10.00 Chair opening address

Securing airports of the Future
10.10 Security for NLA (New Large Airports) determining future enhancements in Aviation Security Dayanthe Athulathmudali, Director, Safety \& Security, Dubai World Central (DWC)
10.35 Securing Future Airports Ahmad AI Haddabi, Head of Safety and Security Abu Dhabi Airports Company
11.00 Global Harmonization of Avsec Standards

- Why is harmonization necessary - Difficulties in achieving harmonization - How to attain harmonization
- Role of International Agencies
- Regional perspective

M S Sharma, IPS, Director Security, Airports Authority of India
11.25 Implementation of biometric technology \&
enhancing security at Airports
Dr. Khaled Almazroui, General Manager Fujairah International Airport
11.50 Q\&A Session
12.05 Technology is the key to improved security and passenger convenience at a low operating cost Michael Cavanaugh, CMO and General Manager, Product Management, GE Security, Homeland Protection
12.35 Networking lunch
14.00 Passenger screening - how to meet international best practice Patric Marshall, Director, Europe, Middle East, Africa World-Check
14.30 Screening and detection systems for Future Airports

- How effective are current screening systems
- Regulatory reforms needed for large airport terminals
- Scanning people on the move
- Next generation surveillance technology
- Explosive detection systems
- Deployment of emerging technology such as millimetre wave, laser, QR, and terahertz technology Thomas J. Lang, Regional Manager Middle East ThruVision, LTD
15.00 Air cargo screening
- Developing a multi-layered, risk-based approach to maintaining the security of air cargo
- Explosive detection canine program

Ashley Reeve, Managing Director, ACR Gulf Ltd Regional Manager Middle East, ICTS Europe Holdings BV
15.30 Networking break
16.00 Safeguarding throughput \& passenger facilitation at the security

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R.C. Sinha, Vice Chairman \& MD, MADC

The multi-modal International hub Airport at Nagpur (MIHAN) is an ambitious project which promises to put India firmly on the fast track to economic superiority. The project envisages India's fist international airport with passenger and cargo hub with an adjacent Special Economic Zone (SEZ) in the centre of India.

Speaking on Day Two of the Dubai Airports show at the Future airports conference, the vice-chairman and MD of Maharashtra Airport Development Company, Mr. R.C.Sinha, said that Nagpur was on course to becoming the next generation commercial aviation hub in India.

Sinha also announced that as part of the mega airportSpecial Economic Zone project, Boeing had taken 7 acres of land for a MRO at Nagpur. Also, Duke Aviation Company (US) was going to develop another MRO on a 40-acre site. Max Aerospace had also moved to develop15 acres.
"273 aircraft fly over Nagpur everyday and we aim to pull
these flyers in and make Nagpur a place here people want to fly into". He also outlined that as part of the aviation revolution in Maharashtra, airports at Sholapur, Jalgaon, Shirdi and Amravati were being developed. The new mantra, he said, was public-private partnership.

Maharashta is considered the economic powerhouse of India. It is the top destination for foreign investment and also contributes the highest to the country's taxation and exports.

Nagpur, the second capital of Maharashtra has a strategic geographical location in India as well as on international aviation routes. It has connectivity to all parts of India by National Highways as well as main trunk rail routes. With a population of about 3 million, it is considered the second tier two city in India. Its unique central location makes it ideal for a passenger and cargo hub on the air routes between South East Asia and Middle East/Europe.

Against this backdrop, the MADC chief outlined how Mumbai airport "had reached a saturation point and that as that trend continues, Nagpur would ripen" like the oranges its famous for perhaps. "In fact, airlines are already preferring to go to Nagpur for a night halt", Sinha said. With all the infrastructure now in the pipeline, the new vision was that "supply will chase demand".

The boom in aviation growth has helped as well. There was $122 \%$ growth in passenger traffic last year.

With 3000 hectares under its control, the project of developing the existing Nagpur airport ino an International Airport meeting global standards is a
unique challenge.
The Multi-modal Airport would be connected to the Rail and Road Terminal for passengers and cargo, hence crating a multi-modal concept. The airport would consist of two parallel runways and a semi - circular terminal building admeasuring 3 million Sq. ft., which would cater to a projected traffic of 14 million passengers and $8,70,000$ tons of cargo a year by 2030. The $4000 \times 60$ meter main runway at Nagpur will be capable of handling all kinds of planes and even those coming in the future. The government has already declared Nagpur as the only cargo hub in India and the Maharashtra government has given a grant to facilitate the project.

The SEZ adjacent to the Nagpur airport will be an added advantage and trigger development of various activities in the region, with ample business incentives, trade concession and above all one window operation creating an efficient environment, committed entirely to do business. This SEZ would consist of:

An Information Technology Park (I. T. Park) - Developing a state-of-the-art Information Technology Park covering an area of about 500 Ha ., It would meet all the requirements of setting and operating an IT industry.

Health City: This would consist of a number of multi specialty hospitals providing super specialty treatments of international standard levied at Indian cost to meet the needs of not only the surrounding states but also the neighboring and other countries. It
would also consist of a training institute for nurses and medical technicians. With over 2000 beds, an air ambulance service will ferry patients within seven minutes. Although the physical transfer of the airport is awaited, the work is in full progress and $62 \%$ of the infrastructure was already in place.

The SEZ will add another 1.5 million to the population. "The airport and SEZ will feed each other, they are complementary," said Sinha.

The work of Internal Roads within the MIHAN Project is in progress. The total length of internal road network is about 51 km , along with storm water drains on both sides. The road network will be of $2,3,4$ and 6 lane roads. The Main six lane entrance road is concrete road and other roads are bitumen roads. Construction of Flyover Interchange at the Junction of NH-7 and ROB across Central Railway Track which will lead to the MIHAN Project area is in full swing.

MADC is developing a dual water supply in MIHAN area. The raw water will be taken from Wadgaon Reservoir, which is about 34 km away from the MIHAN area. The total water demand is categorized as domestic and non-domestic demand to identify areas of reuse and recirculation of water.

The State-of-the-art Telecommunication Network has been designed for the MIHAN project in coordination with M/s. TATA Teleservices (Maharashtra) Ltd. The construction of telecommunication cable duct and laying of three 96 core Optical Fiber cable covering an area of about 51 Kms is being carried out. 패NNN

## Emirates College Signs Mou With....

Management Systems of both Airports and Air Navigation Service Providers.
"The Washington Group Consultancy comprise leading experts in these fields and we are pleased to enter into an MOU with them to offer specialist courses for the region's aviation professionals, with a
strong focus on practical application."

Mr. Griffith said: "Emirates Aviation College is has a strong reputation and track record for quality training. We look forward establishing a long term and co-operative relationship with them to provide high-quality training tailored to
the needs of aviation professionals in the region."

The Emirates Aviation College (Aerospace \& Academic Studies) is licensed by the Ministry of Higher Education and the Knowledge and Human Development Authority to offer Academic and professional vocational
programmes in Aeronautical Engineering, Air Transport Management, Aerospace Engineering, Electronics \& Computer Engineering, Business Management and Travel \&Tourism Management, in addition to short courses in Management and the English language.

# Air Traffic Control Meet Highlights Importance of Strategic Planning 

Congested airspace, restricted flight paths and dated technical systems could undermine the potential of mega airports in the UAE and other parts of the Middle East, industry experts warned at the Air Traffic Control conference in Dubai on Tuesday.

Two senior representatives of one of the world's leading air navigation services providers said precise strategic planning was vital for the new generation of international airports in the region to overcome major threats to their effectiveness.

In his opening day keynote address at the conference, which is being staged as part of the Airport Show at Airport Expo Dubai, Dieter Kaden, Chairman and CEO of DFS, the German air navigation services provider Deutsche Flugsicherung GmbH, spoke about the challenges and solutions involved in modernising airspace management.
"Air traffic is growing quickly in the Gulf region and throughout Asia," said Kaden, whose company coordinates 3.1 million aircraft movements in German airspace each year. "This will lead to complex and highdensity air traffic areas, which


Dietor Kaden, Chairman \& Cheif Executive Officer
will challenge the existing air traffic control infrastructure and organisations."

The aviation industry has dealt with problems of crowded runways and limited seat capacity. However, as many speakers at the conference pointed out, new challenges such as congested airways and managing the growing number of air movements pose a threat to mega airports such as Dubai World Central's Al Maktoum International Airport, which will have six major runways when it opens.

These concerns were also expressed by Achim Bau-
mann, Gulf Regional Manager for Deutsche Flugsicherung GmbH, who spoke on the first day of the Airport Show, emphasising the crucial importance of involving air traffic control experts in the planning stages of new airport developments.
"Only a common and coordinated approach between all air traffic management stakeholders will lead to sustainable capacity growth," said Baumann, who outlined solutions for re-working airspace and route structure and said cross border communication was a key to minimising problems.

In a presentation on the 'future of air traffic management', Jeff Griffith, Executive Vice President and Chief Operating Officer of Washington Consulting Group, outlined 23 guidelines to minimise the impact of airspace congestion, allowing mega airports to reach their full potential

Explaining that UAE airspace is influenced by the aviation regulations of other countries, Griffith said: "Global airspace management initiatives are essential. Greater collaboration between the region's aviation authorities will result in more efficient airspace management by alleviating any competing interests in the region."

Organised by Streamline Marketing Group, this year's Airport Show attracted a record number of pre-registered visitors and delegates, an increase of 53 per cent on last year.

The show features four specialist conferences, including the two-day Future Airports conference. Tomorrow's Ground Handling and Aviation Security conferences will address a range of issues including the need to evolve each sector to meet the needs of future airports. 펴NNN

## Hosts Systems Forges Partnership with Bayanat Airports Engineering \& Supplies

Following a recent visit to the UAE by Michael Brunton, CEO, UK-
based Hosts Systems Ltd., specializing in the manufacture and integration of mobile air traffic control towers, has announced the signing of a working agreement with Georges Hannouche of Bayanat Airports for representation in the UAE.
"We are delighted to reach an agreement with Bayanat Airports Engineering \& Supplies for representation in the UAE," commented Mr.


Michael Brunton
CEO, UK-based Hosts Systems Ltd
Brunton in welcoming the deal. "They have significant expertise in the aviation sector and have first-hand
knowledge of challenges facing the fast growing Middle East Airports," he observed.

Both Bayanat and Host are excited about the many possibilities and applications that Mobile ATC towers have in the UAE. Host Mobile ATC Towers are fully equipped to handle the same operational capability as a conventional tower during refurbishment or expansion of an existing tower. It also possesses an independent back-up system in the case of an emergency. Other applications include deployment at private airfields and rapid
deployment for military applications.

The Host Systems Mobile ATC Tower also provides a cost-effective solution to Air Traffic Control at small or private fields. The towers provide the same high level of equipment as a conventional tower including weather reporting, communications and surveillance, and can be fitted out for up to three operators.

The system can be easily deployed by sea or road and air trials are on. It can be deployed by 3-4 men in an hour. 等

# Fujairah Airport Location Gives it the Edge 

n his presentation at Airport Build and Supply,
Dr. Khalid Almazroui,
General Manager, outlines the importance of Fujairah International Airport.

Fujairah lies in the southeastern corner of the Arabian Peninsula, on the shores of the Indian ocean, over looking the gulf of Oman. Hence, the airport is an ideal location for long haul technical stops and serves as an ideal transit point for the Sea-Air cargo trade.

Easily, UAE's most scenically attractive Emirate with its picturesque fortresses, dramatic mountain scenery, unspoilt beaches and a salubrious climate, Fujairah has become the weekend destination for locals and expatriates. Says Almazroui, it is the climate that ensures there are no fogs at Fujairah Airport unlike the other Emirates. There are clear skies all year around, he points out.

With a strong commitment to trade and industry in the region, and an open policy towards the growth of its economy, Fujairah is fast becoming a renowned, commercial and industrial principality in the Emirates. Its cargo operations have won the Airport many awards.

The full-fledged cargo com-


Dr. Khalid Almazroui, General Manager, Fujairah International Airport
plex at Fujairah International Airport, with its fully automated cargo handling system, serves as a break bulk center, and takes in the input from the seaport and sees it on board cargo flights. Under the aegis of a single custom authority, clearance and forwarding operations are expected to be smooth, attracting greater volumes and making Fujairah a hub in global movement. Another principal area of promise is the Emirate's Free Trade Zone, which has been established in the port vicinity and offers some of the most attractive schemes and concessionary terms. The FTZ is even generating a broader base of export cargo.

At Fujairah International Airport, passenger service is
priority. The airport has made elaborate arrangements to ensure that passengers find the start and the culmination of their journey utmost convenient and pleasant.

Inside the modern terminal, there are several check-in counters at the departure side, each equipped with modern digital scales and a conveyor belt. Our courteous and experienced staff present a level of efficiency normally associated with long established airports.

Apart from the VIP and First Class lounges, there is a spacious departure hall, a restaurant and a Duty Free Shopping Complex, offering round-the-clock wide mix of merchandise, at prices competitive with other duty-free shops in the UAE.

Tourist attractions abound and the Emirate has variety of hotels, catering to all the tastes of both the business and leisure travelers and offer excellent facilities including diving. More hotels are also being planned. The travel trade operating in the region expects tourism into Fujairah and the East Coast to increase substantially with more holiday charters arriving at the airport. Transit passengers from technical stopovers as well as "shoppers" from the Indian subcontinent and C.I.S. countries are dramatically adding to the tourist traffic of the Emirate.

Fujairah is prominent among the Emirates and a favorite tourist destination. Trade opportunities are also abound in this part of the world, which is an incentive for investment and attracts businessmen and entrepreneurs alike. The strategic location of the Airport makes the main city perfectly accessible. Fujairah also has a thriving port, with a variety of light-to-large industries and successful agricultural ventures. In addition, the Emirate has seen the influx of some of the leading names in banking and insurance, and its free trade zone reflects Fujairah's progressive policies. Hinu

## Some Rail Projects Face Multibillion-dollar Costs that make Their Future Uncertain

Riding a proposed $13-$ mile rail line from downtown Sacramento to the city's airport would take a few minutes longer than driving, according to a February report by the Sacramento Regional Transit District. That's because Sacramento International Airport sits next to an interstate highway and congestion "is relatively light," said Mike Wiley, general manager of the transit district.

Environmental benefits also are questionable. When the report compared building the rail line with vastly expanding local bus service, it found rail "would provide a small benefit to the region's air quality" because it would reduce overall driving by just 0.02\%.

Wiley says people will take the train, which could be done by 2017, even if it takes longer than a drive because the rail line will have frequent, reliable service and will take passengers directly to the terminal. "People have a very strong willingness to use public transit as long as it doesn't add an undue amount of time," Wiley said.

About 10 rail systems now take passengers from city centers to airport terminals, usually in older cities such as Boston, Chicago and Cleveland. In other cities such as Los Angeles and Baltimore, rail lines stop a few miles from an airport where passengers board a free shuttle bus to terminals.

Many regions now considering rail to airports are newer and seeing massive growth in the suburbs around an airport.
"If it gets too complicated, people won't take advantage of it," said Carrie BohnsackWare, spokeswoman for the Utah Transit Authority, which hopes to break ground this year on a 10-mile rail line from downtown Salt Lake City to the city airport. "It has to go to the terminal or it doesn't justify the cost."

Maureen Riley, executive director of Salt Lake City International Airport, said the rail line will be "a huge asset" by giving passengers an alternative to driving to the airport.

In Phoenix, the region's first rail line will open in December
with a stop near Sky Harbor International Airport. In the short term, the airport will bus airline passengers to the terminal, 10 minutes away.

By 2013, the airport expects to build a small satellite terminal at the rail stop where passengers can print boarding passes, possibly check luggage and board an airport train to terminals. The mini-terminal and train are part of a $\$ 1.5$ billion project aimed at easing road congestion that could become intolerable, said airport assistant aviation director Jane Morris.
"If you can't expand the roads," Morris said, "you have to look at high-occupancy ways to get people into the terminal and out." Hinu

## Abu Dhabi Airport Services and Proveo: A Long-Standing Partnership

Abu Dhabi Airport Services (ADAS) and Proveo have a long-standing partnership. Actually, the company was Proveo's launch customer for a pilot study in the Middle East. Last year ADAS decided to purchase a number of Trepel CHAMP 70 W high loaders, and combined the move with the set-up of a pilot installation of the Proveo Airport Visualiser. The Airport Visualiser enables users to monitor and control literally all asset-related processes on a single screen benefiting from real-time data and missioncritical reporting. ADAS' high loaders were equipped with Proveo's Infoman hardware device straight at the Trepel factory in Tauberbischofsheim (Germany) reducing the installation efforts on the ground in Abu Dhabi to close to zero. The Airport Visualiser helps ADAS to easily locate their loaders among the other 500+ motorised GSE in use on the apron at Abu Dhabi. Based on the good experience with Proveo, ADAS has recently decided to widen the scope of the pilot project and equip their entire fleet of 43 high loaders as well as three towed GPUs, three ACUs and a Douglas TBL with the Infoman hardware.

The project will start in May and is expected to go live during summer with a trial phase
"Due to the rapid growth experienced at Abu Dhabi, ADAS needs to invest in systems that support the ground handling business and that provide the management team with accurate operational information. We were pleased to increase the scope of this pilot project over our peak summer period and look forward to benefits we will gain from the output as well as the ability to provide a business case for a full roll out", says Richard Backhouse, Assistant General Manager Strategic Planning, at Abu Dhabi Airport Services.

Abu Dhabi Airport Services was established in 1976 with the aim of improving the standard of aircraft ground handling in the emirate. Today, ADAS provides ground services in Abu Dhabi and Al Ain airports and at Al-Bateen, Delma and AI-Dhafra bases. At Abu Dhabi International Airport, ADAS provides services to over 40 airlines, including passenger, mixed and full freight services. ADAS has over 2,400 employees of various nationalities that are employed to cover the wide aspects of handling services. 패맨

## 3M Showcasing Passport Scanner for CUSS Kiosks

As a leading provider of travel and identity document readers for the CUSS kiosk market, 3M showcases its 3 M Kiosk ePassport Reader for integration into the latest generation of Common Use Self-Service (CUSS) kiosks and automated gates. Used to facilitate the check-in process for airlines and automate identity processing for frequent travelers and at automated border control points, the new reader design is compact to comply with the latest designs of counter-top kiosks. The easy-to-use, ergonomic unit helps shorten the queues for travelers around the world.

The 3M Kiosk ePassport Reader provides top-of-the-line technology that supports the
scanning of e-passports regardless of chip location within the document, while also providing barcode reading for ID cards. Its machine-readable zone captures full-page images for rapid display and easy viewing. Check out a demonstration of the reader's use of 3 M technology by 3M's technical marketing development manager, Roger Edwards, in the 3M booth.

3 M brings more than 30 years of experience, a global presence, technical innovation and a strong customer focus to the secure document marketplace. 3 M solutions cover a broad spectrum of enhanced travel and border security, including document issuance and border management. "मuny

## Today's Programme

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means of explosive threat containment units - Containment of suspect bags: The missing link in the screening process

- Is airport evacuation / closure a viable option in case of successful detection? - Analyzing evacuation verses immediate containment
- Case studies from the Middle East, the US and Europe Marc Ottolini, CEO Aigis Blast Protection Ltd
16.30 Future of air transport security Convergence of biometric and passenger data Thomas Marten, Vice President, Government and Security Solutions, SITA
17.00 Bangkok Airport Case Study This presentation will show how to integrate and unify solutions in an aviation environment to best make use of the network, the existing infrastructure, hardware and various software systems so that the safety and operational needs are met and exceeded Phil Tennent, Sales Manager Southern Europe DVTel
17.30 How to secure, at lower cost, the flow of
passengers in a terminal without rebuilding Jean Marie Borelli, Inventor Ex Technical Director Nice Airport
17.50 End of conference

Ground Handling
10.15 Welcome Address

Dr.Ghanem Al Hajri, Director-General, Sharjah International Airport Secretary General, GASA
10.30 Keynote: Ground service industry future outlook Middle East and Asia - How does the current aviation growth affect the ground handling industry - Current challenges facing ground handling service providers

- How is the global change in the ground handling industry affect regional service handling in


## providers

- How does the ground handling industry adapt to the needs of future airports Stewar Angus, Divisional Senior Vice President Associated Companies, Emirates Group
11.00 Evolving the ground handling industry for Future Airports
- Airline expectation from ground service providers in the Middle East, North Africa and South East Asia
- How do ground handling service provider evolve their operational model for ensuring continued
profitability
- How will the increasing importance of low cost carriers shape the ground handling industry?
What is the optimum operational model for servicing low cost carriers?
- Customer expectations, pricing and service delivery for future airports - Developing viable partnerships - Evolving safety management for ground service providers Naji Al Ajmi, CEO National Aviation Service Alain Chapgier Secretary General, Aviance Captain Mohamed Ahmed, Director of Operatio \& Maintenance, Air Arabia Craig McBride, Manager Safety Compliance \& Training, DNATA Airport Services
12.20 Q\&A Session 12.40 Ground handling for corporate and private jets Captain David Ovey, Director Operation, Palm Aviation
13.00 Networking break Ground suppor equipment and fleet management for Future Airports
14.00 Considerations for operating environmentally efficient ground support equipment Our industry is facing increasing pressures to reduce carbon emissions or face stricter penalties from governments. We can make a contribution and reduce emissions on the ground by using environmentally efficient ground support

Today's Programme
equipment. To do so we must understand what changes will be required to reduce our carbon footprint without compromising operating efficiency.

- What are the cost implications of running hybrid and electric vehicles versus standard equipment?
-What additional service requirements are required?
- Can airport operators and airlines benefit and the reduced emissions
- What can be done to make it easier to us these vehicles?
Brian Sneyd, Director,Fleetserve


## Ground Handling

14.30 Infrastructure investments that give a high return on investment

- How we can invest and get a faster and smoother work situation around aircrafts on the ground?
- The latest experience with the A 380
- How to be able to guarantee the delivery of cold PCair to the airplane? Michael Widegren, Group Vice President Cavotec MSL Holdings Ltd.
15.00 GSE and operational optimisation through real-time ramp data The presentation gives an overview how flee dedicated software solutions can address the real-time
requirements of airports and ground handlers for GSE localisation, tracking safety/security, asset and maintenance management as well as process optimisation. This presentation will provide an insight into:-
- How to reduce GSE operational costs and capital expenditure
- Achieving quality improvements and mitigating risks
- Giving management utmost visibility and transparency of vital processes on the apron Oliver Schulz, General Manager, proveo Middle East FZC
15.30 Networking break

Passenger handling and service quality for Future Airports
16.00 Managing and maintaining service quality in ground handling operations Alexander Manakos, Partner, Lufthansa Consulting GmbH
16.25 The Quality Airport
one measurement is worth more than a thousand opinions

- How to measure quality - identify and pinpoint quality bottlenecks? - How can the service level of airports be measured automatically?
- How can the airport identify compliance with service level agreements? The presentation will cover tool for identification of quality issues in the baggage and passenger flow, to baggage and passenger flow, to pinpoint "quality bottlenecks" - and
through this, identify and determine where through this, identify and determine wher
improvements are either necessary or improvements are either necessary or
important. This presentation will help important. This presentation will help
senior airport management identify ke senior airport management identify key performance indicators and service level
agreement compliance. Jan Kretzschme agreement compliance. Jan
16.45 Role of luggage sealing in Future Airports for increasing efficiency This presentation will discuss why luggage sealing is important for Future Airports, with comparative analysis and how does it result in increasing efficiency and reducing costs. Paul T.M. Rijkhoff, CEO, Seal \& Go BV
17.00 Manpower management, safety and security for Future Airports
- What will be the main safety issues for Future Airports?
- Training requirements for ground service personnel
- Workforce management

Alain Chapgier, Secretary General, Aviance Lorena de Rodriguez, President, AviaEd ISSi
18.00 End of conference

# Pakistan's Vision Of The Skies 

n the midst of all the activity and announcements, it was a pleasant experience to hear AVM Sajid Habib, Deputy Director-General of the Pakistan Civil Aviation Authority (CAA) outline his country's aviation vision.

Commissioned in the Pakistan Air Force as General Duty Pilot in the year 1978, he has served in various disciplines of aviation with extensive background as a Flying Instructor and Aviation Safety Expert.

In his present assignment, besides overseeing the New Islamabad International Airport project, he is heading the technical upgrade and acquisition projects of the CAA.

Habib said the CAA mission was to "provide safe, secure and efficient best-inclass aviation services to the stakeholders" and the vision was to be a world-class service provider in the aviation industry with a futuristic approach.

To meet the current challenges with a futuristic approach, said Habib, restructuring of the PCAA was also ongoing.
"The new aviation policy has been developed in consultation with all stakeholders. It is expected to bring about

growth in the aviation industry in consonance with ICAO Standards", he said.

The objectives were to serve national and public interests and allow market forces to determine the price, quality, frequency and range of air services options.

Part of the improvement plan was to encourage development of passenger and cargo hubs and regulate standards of services of airports and airlines Among the commercial development projects envisaged were airport cities initially at Karachi and Lahore
airports and subsequently, at New Islamabad International Airport.

Among things on the agenda were: aviation towers at Islamabad, focus on security and passenger handling facilities, expansion and renovation at different airports to facilitate the passengers and improvement of cargo and storage facilities at all major airports.

Habib said that after the Foundation laying ceremony of New Islamabad International airport in April 2007, design concepts and layouts had been finalized and tenders floated.

The earthwork / leveling was nearly completed the overall expected completion time was 2010

Habib also spoke of the new Gwadar International Airport (NGIA) for which the CAA has acquired land at a site 26 km east of Gawadar City.

The Conceptual Master Plan of NGIA has already been developed. Work on other mega projects mentioned were up-gradation of Multan and Peshawar airports.

Other development projects include: Upgradation of runway for A-380 catagory aircraft at Karachi and Lahore airports; Upgradation of Civil Aviation Training Institute at Hyderabad; Extending necessary support and oversight role on the construction of Sialkot International Airport (private sector) and ILS at Quetta and Peshawar airports

Work was also on for upgradation of radar network to latest technological standards with a view to fill gaps;Replacement of Air Traffic Management System (ATM) and Voice Communication \& Control System (VCCS) of both Area Control Centers at Karachi and Lahore.

## Abu Dhabi, United Arab Emirates

Abu Dhabi Airports Company (ADAC), the owner-operator of Abu Dhabi International Airport (ADIA), today released its April 2008 traffic figures revealing a huge 40.9 percent increase in passenger traffic over the same month last year.

On the back of robust growth in Q1 2008 which saw an equally impressive 34 percent increase, the year-to-date figures (first four months) show a similar 35 percent boost in passenger numbers through the UAE capital's main airport.

Significantly, these figures are in stark contrast to international trends, as suggested by IATA (International Air Transport Association), with global growth rates up to 2011 predicted to grow at a far more modest 5.1 percent.
"There a number of factors responsible for the impressive
increases recorded in passenger traffic," said Rudy Vercelli, CEO - ADAC.
"Firstly, we are feeling the effects of the capacity increases of Abu Dhabi's home airline, Etihad Airways; Secondly, there has been a marked increase in business-related travel as the growing conference and exhibitions sector has boosted business tourism to the UAE capital; And thirdly, from January this year we have seen the arrival of five new airlines operating through our airports," added Vercelli.

The new airlines having just started operations from ADIA in 2008 are Jet Airways (India), Nas Air (KSA), Fly Yeti (Nepal), MIDEX Airlines (Abu Dhabi) and Cargoitalia (Italy).

India - currently Abu Dhabi's largest market - also posted strong passenger increases (+41 percent) again
due to Etihad's capacity growth to destinations in South India and improved load factors on existing routes, as well as and the commencement of services with Jet Airways' services to New Delhi and Mumbai.

In total, Abu Dhabi International Airport handled over 703,000 passengers in April 2008 compared to the 501,000 in the same month the year earlier with total aircraft movements for the month showing a 17 percent upward trend.

ADIA also witnessed steady growth in its cargo operations with an 18 percent increase over the same month last year.

In other news, ADAC also released data detailing the top three destinations served out of Abu Dhabi - or 18 percent of total passenger traffic at the airport. The top destination was Doha, Qatar; closely followed by London, in the UK; with


Bangkok, Thailand, just edging out Cairo, Egypt, for the third most popular destination from the UAE capital.
"The changing demographic and passenger profile demonstrates Abu Dhabi's increasing international reach and its growing connectivity to key destinations world-wide - this is a reflection of the growth of Abu Dhabi's home airline, Etihad Airways, and the ever increasing number of airlines attracted by Abu Dhabi Airports' strategic location and business approach," added Vercelli.

## AAI Freezes Hike in Airport Charges to Help Airlines tide over bad times

Reeling under the impact of a relentlessly rising fuel bill, carriers operating in Indian skies will heave a sigh of relief with the country's Airports Authority of India (AAI) announcing its decision to put a freeze on the entire spectrum of fees it charges passengers and airlines, reports Domain-b.com.

In an additional gesture, the AAI also said that the freeze will remain in place till the situation improves, or the price of Aviation Turbine Fuel (ATF) dips.

AAI's announcement will be a matter of great relief for carriers as the services provided by the country's airports manager constitutes the third largest component in their total costs. Services provided by AAI constitute $15 \%$ of the total operating costs of airlines, ranking third after the fuel and wage bills. Fuel accounts for $40 \%$ of all costs while wages come in second with $30 \%$.

Services provided by AAI to domestic and international airlines includes passenger, terminal and aerodrome facilities that include parking, landing and air navigational ser-
vices. AAl's charges include the Rs 225 passenger service fee on each ticket and parking and landing charges as per the weight of the aircraft.

While senior AAI officials confirmed that they had decided not to increase charges for passengers, airlines and cargo operations in order to cushion airlines from rising input costs, officials of the ministry of civil aviation also confirmed that an inprinciple decision had been taken to extend current user charges. Ministry officials said it was their perception that the scope for the aviation industry to absorb additional costs was exhausted.

Airlines are implementing a host of measures to cut costs, with ATF prices almost doubling to Rs 60, 468 per kilolitre from April 2005. These include dropping flights with poor passenger loads, postponing fleet acquisition plans, implementing e-tickets and negotiating commissions with travel agents to cut costs.

The industry is also contemplating measures such as charging for all baggage carried by passengers.

## Scandinavian Airports Lead the Way

Anew approach to flying has found a way to make aircraft landings cleaner and quieter. According to reports by Wired and Ice News, airports in Scandinavia are leading the way in the development of this new process.

Most carbon emissions, as well as the most noise, produced by commercial aircraft occurs when the plane is landing. That is, if the aircraft is landing using the traditional stepped approach.

The stepped approach involves reducing thrust as the plane begins its decent, increasing thrust to level off and continuing this process until the plane lands on the ground. The stepped approach is widely practiced at most airports; however the acceleration and deceleration
required to complete the task burns lots of fuel and creates noise.

The continuous descent approach not only cuts noise levels but it conserves fuel and decreases the plane's carbon emissions. It doesn't require equipment or new technology or large expenditures, but it does require air space - something many airports don't have.

Stockholm Airport is one of the many Scandinavian airports which allows airplanes to use continuous descent. The airport has plans to increase the number of continuously descending planes to 30 a day.

Other airports, in Gothenburg, Malmo and Umea, also plan to use continuous descents during off-peak hours during the next three years.

## No Casual Matter

Q
ueensland's border security could be compromised by a Customs decision to employ casuals to check airport passengers, say security analysts and unionists.

According to Couriermail, the Australian Customs Service will employ casual workers to conduct passport checks for outgoing passengers, beginning this month. More than 1300 jobseekers - some as young as 18 - have applied for 30 positions at Brisbane Airport and 10 at Coolangatta Airport. Television programmes such as Border Security are being credited with fuelling the eager response.

Opponents fear casual work ers might not have the training and experience to make crucial decisions on security and passenger safety.

Queensland University of Technology security expert Sara Davies said casuals working a few hours a week might not be able to spot potentially dangerous passengers. "When we talk about safety on planes, we rely on very close examination of the person and what they have on them," Dr Davies said.
"You want a highly trained,
extremely responsible and loyal person doing that. "You don't want someone who has a little bit of knowledge and is straight out of school, where their last part-time job was at Woolworths." Community and Public Sector Union national organiser Brooke Muscat said Customs bosses were compromising security standards in a bid to cut down on overtime costs.
"The CPSU is not opposed to the use of casuals for casua work. However, this is not casual work," Ms Muscat said.
"It is work which is done on a daily basis and performed by permanent officers.
"We believe Australians deserve a permanent and properly trained and resourced border security and this does not meet those standards."

Customs management have shortlisted 84 candidates for the role of "flexible employees", who will work as little as a few hours per week, and will also act as marshals and provide tourist refunds.

Airport sources have raised concerns about casual workers having access to sensitive and classified information.


# THE HYPERCONNE 1 





# 40G to 100G - What's All the Fuss About Optical Gigabits? 

Preventing a worldwide bandwidth crisis hangs by a thread - a fiber-optic thread thinner than a human hair yet filled with untapped potential.

And, that potential within each tiny fiber-optic thread is powerful enough to keep vast amounts of information like You Tube* videos flowing at the speed of light, when new network technologies meet the challenge of doing what many said couldn't be done.

Today's 10 gigabit per second (10G) optical networks form the high-speed, backbone core for communications, spanning nations and linking continents into a seamless global village. But these networks - filled with thousands of tiny, fiber-optic threads - are quickly evolving from the 'fiber glut' of unused capacity built out during the late 1990s dot. com boom to possible 'fiber crisis,' as the insatiable global appetite for bandwidth threatens to choke optical networks to a crawl.

It's estimated that YouTube alone consumes as much bandwidth today as the entire Internet used in 2000, even before music downloads, online gaming and business uses like VoIP or videoconferencing are factored in. And, the trend to Hyperconnectivity - where everything that can be connected, will be - is already fueling huge increases in devices and applications accessing networks. Nortel estimates that by 2010 there will 10 devices connected to the network for every person using them, resulting in five billion connection points.
"Growing traffic patterns with the infusion of video are causing bandwidth constraints in carrier networks worldwide. This trend has the potential to starve new, innovative Internetbased websites, applications, and services of the bandwidth they need, as well as create problems for users accessing real-time content," says Michael Howard, principal analyst at Infonetics Research*.


Hassan Hamadani
Middle East Marketing Manager, Nortel

With this unprecedented demand for bandwidth, it's little wonder carriers and service providers are starting to fuss over how to squeeze more gigabit capacity into their networks' fiber-optic threads. They're looking for affordable new technologies to boost current 10G networks to 40G, and then 100G capabilities that will keep Internet junkies satisfied with the real-time speed of their connections without jacking up subscriber fees to pay for expensive network upgrades.
"We take for granted all the great new things we can do in communications today and we don't want to worry about whether the network is going to let us down when we may need it most. We leave that to the service providers to worry about," says Philippe Morin, president, Nortel's Metro Ethernet Networks business unit. "But we're approaching the point where optical networks could hit a wall of limitations, governed by the basic laws of physics. And, if the quality of real-time communications is affected as a result, it'll get everyone's attention - fast."

All information like videos, VoIP and multimedia services is converted into tiny packets of light to be transmitted across the fiber-optic threads of optical networks. In the same way a highway can only carry so many cars traveling at high speeds before everyone gets backed up in a huge traffic jam, networks also have limits to how much high-bandwidth information can be transmitted. As networks reach these limits
for the gigabit capacity critical to quality, real-time communications, streaming video can freeze or a VoIP conversation gets garbled and starts to break up.

Overcoming those limitations of physics in simple, affordable ways that many thought weren't possible just a few years ago, is where Nortel comes to the rescue. Backed by its 40-year pioneering history of R\&D innovation with optical networks, Nortel has developed the industry's first optical technology that can deliver both 40G and 100G network capacity, enabling four times the network throughput immediately, while providing the foundation to simply and affordably increase capacity tenfold as required. For example, where a current network speed of 10 G can support the bandwidth of 1000 HDTV channels simultaneously, that increases to 4,000 channels with 40 G and 10,000 for 100G, speeding up downloads from hours to minutes.

Nortel's new 40G to 100G technology achieves these breakthrough milestones through simple 'plug and play' technology components added to existing 10G networks. The components allow carriers to get much more bandwidth from fiber already in use, without the need for new, expensive equipment to keep information powered up over thousands of kilometers. Other approaches require costly gear that can carry the information light signals less than half the distance of the Nortel technology.
"One misconception about the unused capacity within today's networks from the big build out of fiber in the late 1990s is that it could just be just be lit up to handle the surge in bandwidth demand," says Dino DiPerna, leader of Nortel's Metro Ethernet Networks R\&D. "But not all fiber is created equal. While the quality of some fiber is fine at 2.5 G or even 10 G , it can distort communications signals at 40G and more. If, for example,
it's not perfectly round or the quality of glass isn't consistent, then the effectiveness of transmitting light signals can be reduced."

Also, when the increased amounts of information, or bandwidth, required to reach 40G is packed into the same fiber space as 10G, the different spectrums of light used to transmit it can overlap, mix together or bits lag behind. In the fiber-optic realm, where lasers are pulsing information out at billions of times per second, even one picosecond delay -- one millionth of one millionth of a second - can mess up the signal. The farther the light signal travels without passing through equipment that cleans it up and puts it back together, with a boost of speed for the next leg of its journey, the more distorted it becomes.

Rather than trying to make information go four times faster to reach 40G which makes fiber quality issues even worse, Nortel developed innovative approaches for packing four times the amount of information into the same 10G transmission speeds that already are working well in today's networks. For example, instead of 10 cars speeding together as one unit through one lane of highway, now 40 cars occupy the same space. And, similar juggling within light frequencies will get a 40G network to 100G.

But getting four times the information to its destination also means the equipment that cleans up the signals and keeps it powered over thousands of kilometers has to be super-fast and efficient to handle four times the amount of processing. With patent pending, Nortel invented a chip for electronic dispersion compensation (eDCO) that can figure out the errors in signals that developed over 2,000 kms, fix them and send a clean signal on its way.
"In 2005, when Nortel first announced eDCO - the approach we are taking for 10G, 40G, 100G - and the chip that
we were designing to make it possible，people said it couldn＇t be done，particularly using electronic techniques within less than perfect fiber，＂says DiPerna．＂Researchers even published critical papers say－ ing why our chip wouldn＇t work but we have 6，000 of them in use with customers today and they are functioning just as we planned．＂

Overall，operators are embracing Nortel＇s new 40G technology，creating momen－ tum in the market with numer－ ous network trials underway globally．Verizon Business recently purchased ultra long haul（ULH）optical equip－ ment，which supports emerg－ ing 40G services，to enable
high－bandwidth applications and deliver increased network capacity across Europe．TDC Denmark＇s leading provider of communications solutions，is deploying a new 40G－ready optical solution initially to carry TDC European net－ work traffic across the United Kingdom，the Netherlands and Germany．Neos，a leading service in the U．K．，is deploy－ ing a 40G solution to provide bandwidth－on－demand to its customers．

The ground－breaking significance of Nortel＇s 40G to 100G solution is the result of innovation and perseverance from every one of the 130－per－ son R\＆D team that has been driving its development for the
past few years
DiPerna recalls how the path to Nortel＇s 40G solu－ tion actually began in the late 1990s when demand for bandwidth seemed to be almost limitless．＂Nortel has a very long history of breaking through high－speed transport barriers，＂he says．＂In fact，at Telecom 99 in Geneva，we demonstrated 80G transmis－ sion between Geneva and Paris．Although it proved we could reach those high speeds，we quickly realized that using traditional methods for achieving these higher bit rates was very complex and required significant extra cost and engineering to deploy． As a result，we fundamentally
changed our approach to 40G and higher speed optical trans－ port development．＂
＂The strength of Nortel＇s optical portfolio has been our ability to innovate and intro－ duce solutions that are truly disruptive in the marketplace，＂ says DiPerna．＂Our 40G technology is a great example of our team＇s ability to think completely out of the box to overcome technical issues our competitors thought were unsolvable with a＇never－take－ no－for－an－answer＇attitude． Customers are excited by our ability to offer a 40G deploy－ able solution now，and they recognize it gives us a lead in breaking the 100G barrier as well．＂Binu

# Airports Rail Projects on Track 

Even after Tampa Inter－ national Airport con－ verted two economy parking lots to six－storey ga－ rages，congestion remained a nightmare．But help might be on the way in Tampa －and in many other airports around the nation．

USA Today reports the airport set aside a 3.5 －mile corridor on airport property for a light－rail system that it wants built to ease traffic．
＂We don＇t want to continue building more and more and more parking，＂ Tampa Airport executive director Louis Miller said． ＂We＇re totally out of room．＂

Many airports are finding themselves in a similar situation and are looking to new rail systems to ease roadway congestion and also to cut pollution by giving passengers and workers an alternative to driving．

In at least a dozen cities including Dallas，Denver and Seattle，transit agencies are
building or planning rail lines that would connect some of the nation＇s busiest airports to downtown areas up to 25 miles away．That could more than double the number of airports with rail service and make getting to an airport easier．

In Denver，the Regional Transportation District projects that a proposed 24－ mile light－rail line will take travelers from downtown to the city＇s airport in about 38 minutes－roughly the amount of time it now takes to make the drive．By 2025， the drive to the airport will take 50 minutes．
＂What＇s really driving this is roadway congestion，the inability to add lanes and to add roads，＂said Dick Marchi， head of policy and regulatory affairs for the Airports Council International．
＂High gas prices are a sweetener that makes rail more acceptable to the public．＂

# BAA Airports to be Run by＇Tube Man＇ 

BAA has turned to the London Underground for a second time in a month to fill a key manage－ ment position at the airports operator．The Spanish－con－ trolled company said it had appointed Stephen Peat as managing director for a new division running six of the group＇s seven airports．

He will oversee Gat－ wick，Stansted，Edinburgh， Glasgow，Aberdeen and Southampton－all of BAA＇s airports except Heathrow．

According to UK＇s Tele－
graph daily，Mr．Peat joins on July 1 from Amey，itself part of Ferrovial，BAA＇s con－ trolling shareholder．He is operations director at Tube Lines，the consortium partly owned by Amey that is re－ sponsible for regenerating the Jubilee，Northern and Piccadilly lines for London Underground．

His appointment follows that of Mike Brown，chief operating officer at London Underground，who will be BAA＇s new head of Heath－ row．ज⿰⿰\zh9丿taiv

## Russian airlines switch to e－tickets？

According to the Interna－ tional Air Transporta－ tion Association（IATA）， e－tickets are faster and safer than paper ones．

The IATA says they are more difficult to counterfeit， and can＇t be lost

The organisation says the
move to e－tickets will save the industry up to \＄US 3 billion dol－ lars annually．

But Russia＇s major airlines say they will have to continue issuing paper tickets along－ side electronic ones，as some smaller airports are still not ready for the change．Hinw

# Ground Realities Of Air Traffic 



The majority of the world's airports are non-towered, with no air traffic control presence. However, at particularly busy airports, or airports with other special requirements, there is an air traffic control (ATC) system whereby controllers (usually ground-based) direct aircraft movements via radio or other communications links. This coordinated oversight facilitates safety and speed in complex operations where traffic moves in all three dimensions. Air traffic control responsibilities at airports are usually divided into at least two main areas: ground and tower, though a single controller may work both stations. The busiest airports also have clearance delivery, apron control, and other specialized ATC stations.

## Ground Control

This is responsible for directing all ground traffic in designated «movement areas,» except the traffic on runways. This includes planes, baggage trains, snowplows, grass cutters, fuel trucks, and a wide array of other vehicles. Ground Control will instruct these vehicles on which taxiways to use, which runway they will use (in the case of planes), where they will park, and when it is safe to cross runways. When a plane is ready to take off it will stop short of the runway, at which point it will be turned over to Tower Control. After a plane has landed, it will depart the runway and be returned to Ground Control.

## Tower Control

This controls aircraft on the runway and in the controlled airspace immediately surrounding the airport. Tower controllers may use radar to locate an aircraft's position in three-dimensional space, or they may rely on pilot position reports and visual
observation. They coordinate the sequencing of aircraft in the traffic pattern and direct aircraft on how to safely join and leave the circuit. Aircraft which are only passing through the airspace must also contact Tower Control in order to be sure that they remain clear of other traffic.

## Traffic Pattern

All airports use a traffic

pattern (often called a traffic circuit outside the U.S.) to assure smooth traffic flow between departing and arriving aircraft. Generally, this pattern is a circuit consisting of five "legs" that form a rectangle (two legs and the runway form one side, with the remaining legs forming three more sides). Each leg is named (see diagram), and ATC directs pilots on how to join and leave the circuit. Traffic patterns are flown at one specific altitude, usually 800 or 1,000 ft (244 m or 305 m ) above ground level (AGL). Standard traffic patterns are left-handed, meaning all turns are made to the left. Right-handed patterns do exist, usually because of obstacles such as a mountain, or to reduce noise for local residents The predetermined circuit helps traffic flow smoothly because all pilots know what to expect, and helps reduce the chance of a mid-air collision.

At extremely large airports, a circuit is in place but not usually used. Rather, aircraft (usually only commercial with long routes) request approach clearance while they are still hours away from the airport, often before they even take off from their departure point. Large airports have a frequency called Clearance Delivery which is used by departing aircraft specifically for this purpose. This then
allows airplanes to take the most direct approach path to the runway and land without worrying about interference from other aircraft.

While this system keeps the airspace free and is simpler for pilots, it requires detailed knowledge of how aircraft are planning to use the airport ahead of time and is therefore only possible with large commercial airliners on prescheduled flights. The system has recently become so advanced that controllers can predict whether an aircraft will be delayed on landing before it even takes off; that aircraft can then be delayed on the ground, rather than wasting expensive fuel waiting in the air.

## Navigational Aids

Standard Visual Approach Slope Indicator There are a number of aids available to pilots, though not all airports are equipped with them. A Visual Approach Slope Indicator (VASI) helps pilots fly the approach for landing.

Some airports are equipped with a VHF omnidirectional range (VOR) to help pilots find the direction to the airport. VORs are often accompanied by a distance measuring equipment (DME) to determine the distance to the VOR. VORs are also located off airports, where they serve to provide airways for aircraft to navigate upon. In poor weather, pilots will use an instrument landing system (ILS) to find the runway and fly the correct approach, even if they cannot see the ground. The number of instrument approaches based on the use of the Global Positioning System (GPS) is rapidly increasing and may eventually be the primary means for instrument landings.

Larger airports sometimes offer precision approach radar (PAR), but these systems are more common at military air bases than civilian airports. The aircraft's horizontal and vertical movement is tracked via radar, and the controller tells the pilot his position relative to the approach slope. Once the pilots can see the runway lights, they may continue with a visual landing.

## Guidance signs

Airport guidance signs provide direction and information to taxiing aircraft and airport vehicles. Smaller airports may have few or no signs, relying instead on airport diagrams and charts.

## There are two classes of signage at airports, with several types of each:

Operational guidance signs Location signs - yellow on black background. Identifies the runway or taxiway currently on or entering.

## Direction/Runway Exit

signs - black on yellow. Identifies the intersecting taxiways the aircraft is approaching, with an arrow indicating the direction to turn.

Other - Many airports use conventional traffic signs such as stop and yield signs throughout the airport.

## Mandatory instruction signs

Mandatory instruction signs are white on red. They show entrances to runways or critical areas. Vehicles and aircraft are required to stop at these signs until the control tower gives clearance to proceed.

Runway signs - White on a red. These signs simply identify a runway intersection ahead.

## Frequency Change signs

- Usually a stop sign and an instruction to change to another frequency. These signs are used at airports with different areas of ground control.


## Holding Position signs

- A single solid yellow bar across a taxiway indicates a position where ground control may require a stop. If two solid yellow bars and two dashed yellow bars are encountered, this indicates a holding position for a runway intersection ahead; runway holding lines must never be crossed without permission. At some airports, a line of red lights across a taxiway is used during low visibility operations to indicate holding positions.


## GALLERY OF AIRPORT SHOW 2008


(L-R) Georges Hannouche \& Ragi Bejjani, of Bayanat


Visiter's ar Reytheon Stall


Abdul Razzak Mikati with visiter in serious discussion


Khalifa AI Zaffin talking to visiter at DWC Pavilion


Marc Michel \& James Crisp of BCS Automation Engineering


Visiters at Nortrhop Grumann

| Name | Country | Stand Nos | Name | Country | Stand Nos |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3M Rochford Thompson | UK |  | Bin Ghurair Trading (ME Insulation) | UAE |  |
| ACO (AI Mostaqbal) | Germany |  | Blast Deflectors Inc (GCSS) | USA |  |
| ACR Gulf Limited | UK |  | Blue Lines | Iran |  |
| Acudor Products (Al Mostaqbal) | USA |  | Blue Stream Environmental Tech LLC | UAE |  |
| ADAC - Abu Dhabi Airports Company | UAE |  | Bond Communications | UAE |  |
| ADP Ingenierie (ADPi) | France |  | Boryspil International Airport | Ukraine |  |
| AEROPORT EPINAL MIRECOURT | France |  | Bosch Security Systems | UAE |  |
| AFTEC | UK |  | BOUYER | France |  |
| Aigis Blast Protection | UK |  | Broadway (Transnorm) | UAE |  |
| Aiport Tech.com | UK |  | Butzbach GmbH Hangar Doors | Germany |  |
| Air \& MAK Industries INC (MakControls) | USA |  | C A Danaid A/S | Denmark |  |
| Air BP - BP Middle East | UAE |  | C.C.M. srl | Italy |  |
| Air-a-plane | USA |  | CA Danaid | Denmark |  |
| Aircraft Support Industries | Australia |  | CAA | UK |  |
| Airport \& Aviation Services (Sri Lanka) Ltd (AASL) | Sri Lanka |  | Cairo Airport Company | Egypt |  |
| Airport Equipment srl | Italy |  | Carmanah Technolgies Corporation (GE Solar) | Canada |  |
| Airport Tech.com | UK |  | Catcon | Germany |  |
| Airports Authority of India (AAI) | India |  | Cavotec Middle East FZE | UAE |  |
| Airports Council International | Switzerland |  | CEM Systems | UK |  |
| Airpotech (Division of GCSS) | UAE |  | CGT (Cavotec) |  |  |
| Al Amana Air Conditioning Trading Co. Ltd | UAE |  | China Public Security Publisher/ | Hong Kong |  |
| AI Jaber Asphalt \& lubricants LLC | UAE |  | China Aviation Security Journal |  |  |
| Al Mostaqbal Building Materials Trading Est | UAE |  | CIAT AIRPORTS | France |  |
| Al Sayegh Brothers | UAE |  | City Gourmet | UAE |  |
| Al Shirawi Contracting (CCM) | UAE |  | Civil Aviation Affairs | Bahrain |  |
| Al-Mulla Group (Opentec) | Kuwait |  | Civil Aviation Authority | Sudan |  |
| Ales FZCO | UAE |  | Civil Aviation Authority | Uganda |  |
| Alifabs (Countach) | UK |  | Civil Aviation Authority of Nepal | Nepal |  |
| Aljac Fuelling Componets (Meggitt) | UK |  | Civil Aviation Authority Pakistan | Pakistan |  |
| Almex (Opentec) | UK |  | Clipsal Middle East FZC | UAE |  |
| ALPHA 55 (Figueras) | UAE |  | Cloisall Co. LLC | UAE |  |
| Alpha Star Sanitaries \& Tiles LLC | UAE |  | CNA Integrated Technologies LLC | Singapore |  |
| Alphasource Trading (Bahraja Trading) | UAE |  | CNS Systems AB | Sweden |  |
| ALTO General Aviation Services GmbH | Germany |  | Cobham | UK |  |
| Amana Group | UAE |  | Colson Transportwielen B.V. | Netherlands |  |
| American Science and Engineering, Inc. | USA |  | Combi (Bahraja) | Japan |  |
| Ammeraal Beltech Holding B.V | Germany |  | Combi Box System (Avicorp) | Sweden |  |
| AMT Datasouth Corporation (Opentec) | USA |  | COMBITHERM GmbH | Germany |  |
| Ansir Systems (Asif Lighting) | Australia |  | Conrac MENA FZE | UAE |  |
| Ansul (Haven) | USA |  | Continental Industrie - Marechal Electric (Avicorp) | France |  |
| APC MGE | UAE |  | Contrac GmbH | Germany |  |
| APS Gulf | UAE |  | Controlware GmbH | Germany |  |
| Arconas (Gulf Business Foundation) | Canada |  | Cooper (Haven) | UK |  |
| Arempa International Limited FZE (Caddie) | UAE |  | Cooper Crouse-Hinds LLC | UAE |  |
| Argos Vip Private Handling srl | Italy |  | Copperchase Limited | UK |  |
| ARINC | UK |  | Corgan Dy. | UK |  |
| Arnold AG | Germany |  | Cortec (United Corrosion) | USA |  |
| Asif Lighting Equipment | UAE |  | Countach | UAE |  |
| AssureTec Systems Inc. (Opentec) | USA |  | COWI | Denmark |  |
| Astac | UK |  | Crawford Middle East | UAE |  |
| Astrophysics Europe | Italy |  | Crowcon (Haven) | UK |  |
| ATG Airports | UK |  | CSE-International (BAG) | UK |  |
| Atlas Telecommunications | UAE |  | CTI Systems GmbH | Germany |  |
| AUDAX-Keck GmbH | Germany |  | Custers Hydraulica B.V. | Netherlands |  |
| AudioSoft | UK |  | Cyrus Group (Cavotec) | UAE |  |
| Augier SA (OCEM) | France |  | Cytech | UK |  |
| Aura Light International AB (Cavotec) | Sweden |  | Daimler AG | Germany |  |
| Autronica (Haven) | Norway |  | Damarel Systems (Opentec) | UK |  |
| Avalon Academy | India |  | Dan Dryer A/S | Denmark |  |
| Avery Hardoll Division of Meggitt | UK |  | Danish Airport Group | Denmark |  |
| Aviation Consultants \& Training | UAE |  | Danish Export Association | Denmark |  |
| Aviation Parts \& Support Corporation | USA |  | Dar Al Handasah (Shair and Partners) | UAE |  |
| Aviation Resource Ltd | UK |  | Data Capture Systems (Intermec) | UAE |  |
| Aviation Zone (MADC) | India |  | Datastrip | UK |  |
| AviationJobSearch | UK |  | DCC Doppelmayr Cable Car | Austria |  |
| AviaVox B.V. | Netherlands |  | DEBBAS Electric (Schmidt) | UAE |  |
| Avicorp Middle East | UAE |  | DEDIENNE AEROSPACE | France |  |
| Avtura | UK |  | Densit Aps | Denmark |  |
| Axa Power APS | Denmark |  | DESCHAMPS | France |  |
| Axima Services | Belgium |  | Digital Images Intl. Pty. Ltd. (Opentec) | Australia |  |
| BAAB Doors (ME Insulation) | UAE |  | Dilogos (Flanders) | Belgium |  |
| Badi Pintura (Cloisall) | Spain |  | DIRICKX Groupe | France |  |
| Bahraja Trading LLC | UAE |  | DISYC S.A. DE C.V. | Mexico |  |
| BarcoView - Traffic Management - ATC (Bayanat) | Belgium |  | Djibouti International Airport | Djbouti |  |
| Bartsch International | Germany |  | Dnata (Emirates Group) | UAE |  |
| Bayanat Airports Engineering \& Supplies | UAE |  | Douglas Equipment Ltd. (Generex) | UK |  |
| BCS Conveyer Solutions Ltd. | Australia |  | Dreger Consulting (Controlware) | Germany |  |
| BEIJING BOWEI AIRPORT SUPPORT LTD. (Xinfa) | China |  | DSR Ltd. (Ales) | Hungary |  |
| Belgian Trade Centre (Flanders) | UAE |  | Dubai Airport Free Zone Authority | UAE |  |
| Betafence | UAE |  | Dubai Airports | UAE |  |


| Name | Country | Stand Nos |
| :---: | :---: | :---: |
| Dubai Aviation City (DWC) | UAE |  |
| Dubai Aviation Club (DCA) | UAE |  |
| Dubai Cargo Village (DCA) | UAE |  |
| Dubai Duty Free (DCA) | UAE |  |
| Dubai International Hotel (DCA) | UAE |  |
| Dubai Logistics City (DWC) | UAE |  |
| Dubai Police/Avsec centre | UAE |  |
| Dubai Technology Partners LLC | UAE |  |
| Dubai World Central | UAE |  |
| DV Tel | UK |  |
| Eastern Trading (Tyco Thermal) | UAE |  |
| ecoGSE GmbH (Proveo) | Germany |  |
| Efaflex GmbH \& Co. KG | Germany |  |
| Efla | Finland |  |
| EGIS AVIA | France |  |
| Egsa Alser - Algeria Airports | Algeria |  |
| Electrophysics (Atlas Telecom) | UK |  |
| Elgin Sweepers (Generex) | USA |  |
| Emirates Airline (Emirates Group) | UAE |  |
| Emirates Glass LLC | UAE |  |
| Emirates Group | UAE |  |
| Emirates Neon Group | UAE |  |
| EMPIC GmbH (Munich Airport) | Germany |  |
| Enav | Italy |  |
| Energy International Corp - Aviation Division | UAE |  |
| Ensto Czech (Transcon) ERA Corporation | Czech Republic USA |  |
| ERNI Licht-Technik AG (NIVATEC) ESR Technology FZCO | Switzerland UAE |  |
| Eubiq Middle East FZC | UAE |  |
| Euroforniture s.r.l. | Italy |  |
| Eurotec Projects Development (AXA Power) | Denmark |  |
| Excel Industrial Co. Ltd., | UAE |  |
| Exhibitions India | India |  |
| ExtraCo Fibre Glass \& Prefab Houses LLC. | UAE |  |
| FAC (Farnborough Aerospace Consortium) | UK |  |
| Fahrion Produktionssteme GmbH \& Co. KG | Germany |  |
| Ferfor (DTP) | Spain |  |
| FiberNet (United Corrosion) | Italy |  |
| Figueras International Seating S.A | Spain |  |
| FKI Logistex | Denmark |  |
| Flames (Avicorp ME) | USA |  |
| Flanders Investment \& Trade | Belgium |  |
| Flowcon International | Denmark |  |
| Flughafen Munchen GmbH (Munich Airport) | Germany |  |
| Fluid Control Trading | UAE |  |
| Flyport development GmbH | Germany |  |
| FMC Technologies | UAE |  |
| FOD BOSS (Generex) | Australia |  |
| Frequentis AG | Austria |  |
| FS Walker Hughes (Bayanat) | UK |  |
| Fujairah International Airport | UAE |  |
| Fyber Sens (Atlas Telecom) | USA |  |
| GATE - German Airport Technology \& Equipmen | t Germany |  |
| GATE GSE | France |  |
| GBA Products (Meggitt) | UAE |  |
| General Authority of Civil Aviation (GACA) | Saudi Arabia |  |
| General Civil Aviation Authority (GCAA) | UAE |  |
| Generex Avio | Lebanon |  |
| GERFLOR | France |  |
| German Airport Technology and Equipment (GATE) | Germany |  |
| German Federal Ministry of Economics \& Technology | Germany |  |
| GeSecurity | UAE |  |
| GESolar FZ LLC | UAE |  |
| Gilardoni SpA | Italy |  |
| Glidepath | New Zealand |  |
| Globe Uniforms Ilc | UAE |  |
| Goldhofer Aktiengesellschaft | Germany |  |
| Group 4 Securicor | UAE |  |
| Gulf Airports Services Association | UAE |  |
| Gulf Business Foundation | UAE |  |
| Hale Hamilton (Valves) Ltd | UK |  |
| Hamburg Messe \& Congress | Germany |  |
| Harlan Global Manufacturing (Avicorp) | USA |  |
| Haven Fire \& Safety LLC | UAE |  |
| Helios Technology Ltd. (FAC) | UK |  |
| Herz | Austria |  |
| Hobart Ground Power | USA |  |
| Hoeft \& Wessel (Opentec) | Germany |  |
| Honeywell (BAG) | UK |  |


| Name | Country |
| :---: | :---: |
| Honeywell Airport Systems Gmbh | Germany |
| Hort \& Wessel | Germany |
| Host Systems | UK |
| HTS Worldwide (FAC) | UK |
| Hummel GmbH \& Co. KG | Germany |
| HYDRO-Geraetebau GmbH \& Co. KG | Germany |
| Hygood (Haven) | UK |
| IAVNA -International Airport Visual \& | UK |
| Navigational Aids Ltd (Asif Lighting) |  |
| ICC | UK |
| ICM | Germany |
| ICM Airport Technics (DTP) | Germany |
| IER | France |
| Ikan Media Fz LLC/Construction World (ME) | India |
| Ikusi - Angel Iglesias, S.A. | Spain |
| Industry Networks | UAE |
| INECO-TIFSA | Spain |
| Infinova (Zio) | USA |
| Infologic Nederland B.V (Al Sayegh) | Netherlands |
| Inform GmbH | Germany |
| Ingersoll Rand Security Technologies | UAE |
| Insight Media/Airport World \& Asia-Pacific Airports | UK |
| Inter-Roller Engineering Limited | Singapore |
| Interlabels | UAE |
| Intermec Technologies Middle East | UAE |
| International Air Transport Association | Canada |
| International Security Technology Ltd. (Opentec) | China |
| ITP Business Publishing/Aviation Business \& CW | UAE |
| Jane>s International Airport Review | UAE |
| JBK-BICC (Tyco Thermal) | Qatar |
| Jeppesen Australia Pty Ltd. (Bayanat) | Australia |
| Jewers Doors Limited | UK |
| Kabul International Airport | Afghanistan |
| Kaphs S.A. | Switzerland |
| Kazarooni Trading Company (Wanzl) | UAE |
| Keri Systems Incorporated (Zio) | USA |
| Key Publishing/Airport International | UK |
| Khartoum New International Airport (KNIA) | Sudan |
| King Hussein International Airport | Jordan |
| KLIA INFORMATIK SDN. BHD | Malaysia |
| Koninklijke Boon Edam Group Holding B.V. | Netherlands |
| Kusch+Co Sitzmobelwerke GmbH \& Co KG | Germany |
| L-3 Communications | UK |
| Lavi Industries - Beltrac (Generex) | USA |
| Lechmotoren GmbH | Germany |
| Lenzlinger (Fahrion) | Germany |
| Leoni-Studer Cable (Energy Intl.) | Switzerland |
| LG Electronics (Al Sayegh) | Korea |
| Lindner AG Lindner Airports | Germany |
| Logan Teleflex (Axima) | UK |
| LORD INGENIERIE | France |
| LS Leaderflush Shapland (Al Mostaqbal) | UK |
| Luxcom Technologies (Bayanat) | Canada |
| Lyngsoe Systems | Denmark |
| MACE (Royal Boon Edam) | UAE |
| Macron Safety Systems (Haven) | UK |
| Magnatech (Portec) |  |
| Maharashtra Airport Development Co. Ltd | India |
| Mak Controls \& Systems Private Limited | India |
| Marantec (ME Insulation) | USA |
| Materna | Germany |
| Matteograssi | UAE |
| MEA Polymer Beton B.V. Media One | Netherlands UAE |
| Media One | UAE |
| Media One | UAE |
| Mediterranean Building Materials (Zoeftig \& Co Ltd) | UAE |
| Megadoor (Crawford) | USA |
| Meggitt Fuelling Products | UK |
| Mercator (Emirates IT) \{Emirates Group\} | UAE |
| MEYERINCK (Cavotec) | Germany |
| Middle East Insulation LLC | UAE |
| Ministry of Transport \& Aviation | Afghanistan |
| Mototok International GmbH (Alto) | Germany |
| MULAG Fahrzeugwerk | Germany |
| Multi Electric | USA |
| Munich Airport International | Germany |
| MUSTHANE | France |
| NAFFCO | UAE |
| Nagpur Airport (MADC) | India |



