



Company Profile

# SICHERT

## Your Partner since 1923

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Electronic information and news media continue to redevelop at a break-neck pace – so it is good to know you have a reliable partner by your side: Berthold Sichert GmbH. Founded in 1923, this Berlin-based company stands for respectability, quality and trust. With our products, we create the basis for stable, sustainable structures in fibre-optic, copper, and broadband communication networks.

Our field-tested multi-purpose outdoor cabinets and plinths made out of polycarbonate benefit from more than 25 years of experience in the telecommunications and broadband network sector. Versatile products in the outside plant and communication engineering with above- and below-surface hardware as well as rail-specific products complete our product spectrum.

Our core competence is the development of innovative and functional solutions. We will coach you through the entire project, from the first project meeting to the design of product models, and from prototype construction, custom solutions and odd pieces all the way to mass production – competent, flexible and target-oriented. Owing to long-term expertise, continuous redevelopment and ongoing adjustments to new technical requirements, we offer custom products of the highest quality. Bringing you planning, engineering, production and sales as a one-stop shop, we ensure an optimal product realisation.

SICHERT grows with its customers' requests: With more than 160,000 outdoor cabinets installed in Germany alone, SICHERT counts among the leading providers and specialists in the telecommunications area. We are a reliable partner for your copper and fibre-optic networks.





## Our Business Areas at a Glance

### Telecommunication

For over 25 years, we have delivered patented outdoor cabinets and plinths made of polycarbonate for active and passive technology.

### Broadband Communication

Market leader in existing broadband networks and the installation of forward-looking fibre-optic networks.

### Rail-Specific Products

Anything from series production releases for classic SICHERT KVz 82 cable distributors to modern relay line amplifiers and tunnel cabinets

### Accessories

A wide spectrum of accessories supplements the products of any of our business areas. Here as elsewhere, our clients benefit from our innovations. You need it – we will deliver it.

### Above-surface and below-surface hardware

From cable supports and dirt collecting trays, all the way to a wide range of mast accessories. SICHERT will supply anything you need for your network.



## Telecommunication

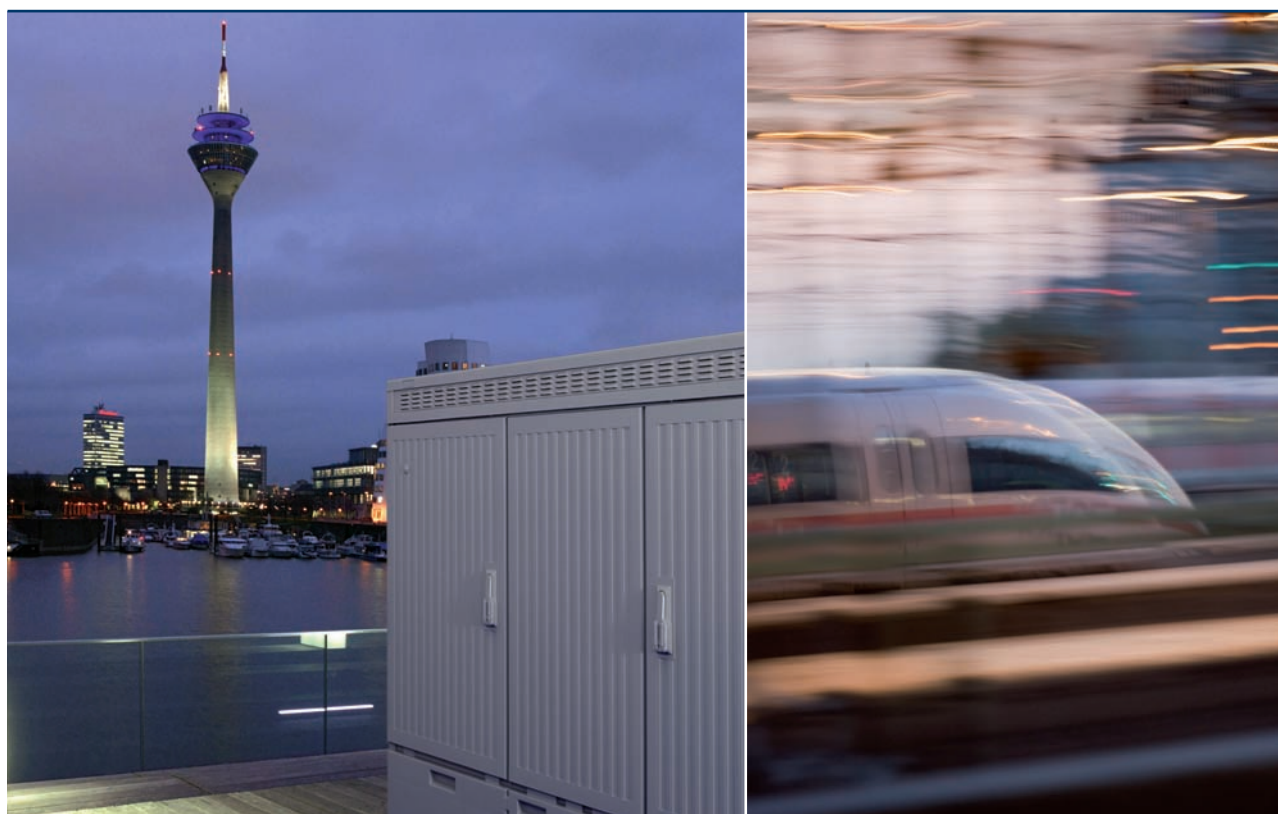
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For more than 25 years, the telecommunication industry has been the core business area of SICHERT. As a pioneer of cable distributors such as the classic KVz 82 model, SICHERT adapted to market shifts early on. By our invention of the now widespread multi-purpose cabinet, we were able to facilitate the expansion of fast data networks and to attain market leadership. Analogously, SICHERT prepared early on for the set-up of modern fibre-optic-networks, and developed in collaboration with network operators, public utilities and installation staff cabinets for fibre-optic-only applications. As a result, we offer the largest and most flexible range of outdoor cabinets and plinths for active and passive applications today. Our customers have faith in our competence and experience as partner in the set-up and expansion of modern fibre-optic networks.

## Broadband Communication

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With a market share of more than 70% in cabinets and plinths in the existing German broadband communication network, SICHERT is your number-one contact in this area. Application areas like triple play, video on demand and 3D-TV showcase why the broadband market is increasingly occupied with the expansion of new fibre-optic networks. Our engineers are staying abreast of this development. The wide SICHERT spectrum of state-of-the-art fibre-optic network distributors creates the basis for a long-term partnership.



## Rail-Specific Products

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Modern rail networks require a rail-specific telecommunication infrastructure. Here, too, cabinets and plinths made by SICHERT represent the solution of choice. SICHERT has series production release for telecommunication equipment along rights-of-way, for over-length supplies and for station platform installations. But the rail wireless networks, too, are optimally supported by our cabinets for relay line amplifiers and tunnel installations. SICHERT products provide the prerequisites that technology needs for a smooth network operation now as in the future. It is our idea of a working partnership.

## Hardware / Accessories

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Our product spectrum is as versatile as your network. SICHERT offers its customers everything in terms of above- or below-surface hardware that is necessary to lay mast-mounted or underground telecommunication cable.

Other useful accessories we offer ensure a successful network installation and operation. Accordingly, we also stock products that support your installation and maintenance teams. As your partner, we not only deliver – we proactively develop our products specifically for and together with you.





## Head Office Berlin Germany

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Our corporate head office is situated in an easily accessible location in Berlin's southern district of Marienfelde. The company compound comprises 9,800 sqm in production and storage space.

Certified in accordance with DIN EN 9001 and DIN EN ISO 14001, this location is home to our experts in the areas development, engineering, production, installation, sales, administration and quality control. This provides our customers central access to all relevant contacts in project planning and realisation. The interdisciplinary exchange ensures efficient and innovation-driven processing of any customer request.



## Production Site – Poland

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Since 1994, the Bydgoszcz production site in Poland has been part of the SICHERT group of companies. Contract-manufacturing with a fully owned SICHERT subsidiary on site ensures efficient production in close coordination with our logistics chain.

We use state-of-the-art ENGEL injection moulding machines to manufacture anything from prototypes to mass production series in top quality. We are also one of the few companies in Europe that is able to manufacture single parts up to a die-cast volume of 22 kg.



## Export

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Aside from Germany, SICHERT products are deployed primarily in other EMEA countries and in South America.

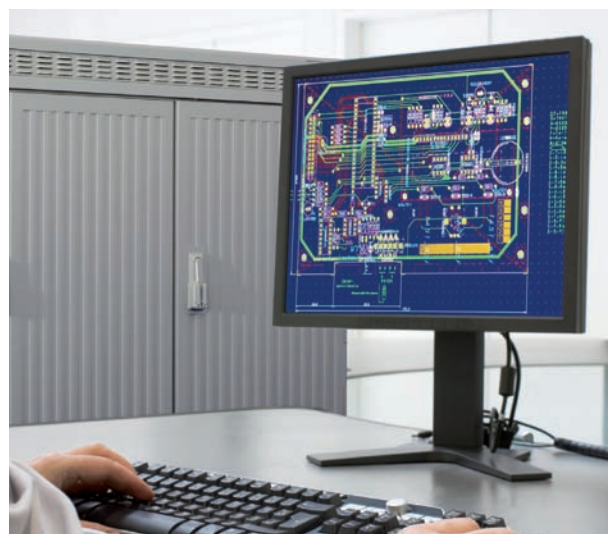
We are in a position to ensure the proven SICHERT quality both directly and through globally operating cooperation partners. We prioritise short and flexible delivery times and provide our customers with a uninterrupted planning security.



## Development

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SICHERT engineers are staying ahead of the game. As inventors of the outdoor multi-purpose cabinet and modern cabinets for fibre-optic-only applications, SICHERT scores with its long-term experience in the development of functional solutions. Our research and development department coaches our customers with expert knowhow – from the first project meeting to the realisation on the ground.



## Continued Professional Development

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Our highly modern showroom and in-house training center provide optimal conditions for hands-on workshops and for continued training of installation and maintenance staff. It is yet another way for us to support our customers in their effort to stay ahead as the market shifts toward modern fibre-optic networks.



## SICHERT – Our Promise to Our Partners

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- With many years of experience in the business our workforce ensures that you always get competent expert consultancy
- Our extensive warehouse capacity ensures just-in-time availability directly at your construction site
- In case of emergency, SICHERT Instant Assistance will deliver spare components within 24 hours anywhere in Germany





# Contact

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