







Dean's Report

Dean's Report

Table of Contents

- 1 Message from the Dean
- 2 International Business Programs
- 3 Business Outreach Programs
- 4 Faculty Recognition
- 6 Cox Scholarship
- 7 Alumni Spotlight
- 8 Mentoring
- 9 Strategic Plan
- 10 Advisory Boards
- 12 Annual Roll of Donors

School of Business Facts

- AACSB International accredited in Business since 1975 and in Accounting since 1987
- 20,271 School of Business graduates from 1958 - 2007
- 16 active student organizations, including three national honor societies
- International program supports students studying at the School from institutions in France, Germany, the Netherlands, Mexico and the United Kingdom; and SIUE students studying in Costa Rica, France, Germany, Hungary, the Netherlands, Mexico and the United Kingdom
- 316 employers recruited SIUE and School of Business students through on-campus career fairs in the 2006-07 academic year
- Home to the Small Business Development Center, Entrepreneurship Center and the International Trade Center

Academic Programs

Undergraduate

BS Accountancy

BS Business Administration

BS Business Economics and Finance

BS Computer Management and Information Systems

Graduate

Master of Business Administration

MS Accountancy

Master of Marketing Research

MA Economics and Finance

MS Economics and Finance

MS Computer Management and Information Systems

Fall 2007 Enrollment

- Undergraduate (1,084)

 Women (503) 46% Men (581) 54%
- Graduate (300)

 Women (123) 41% Men (177) 59%



Faculty

Full time	54
Part time	23

Annual Tuition (2 Semesters)

Resident

Undergraduate	(15 hrs)	\$7,032.50
Graduate	(9 hrs)	\$5,466.50

Non-resident

Undergraduate	(15 hrs)	\$14,874.50
Graduate	(9 hrs)	\$11,845.70



Mission

The mission of the School of Business is to prepare students and business professionals and to improve business practice through high quality instruction, research and professional activities.

Message from the Dean

The 2007 academic year was one of progress and accomplishments for the SIUE School of Business. Many of the achievements you will read about in this Dean's Report took place during a time of transition, and I would like to thank our faculty and staff for their commitment to excellence as I took the role of interim dean earlier this year.

As many of you know, Dean Gary Giamartino was asked by Chancellor Vaughn Vandegrift to become interim vice chancellor for University Relations and CEO of the SIUE Foundation last December. Since that time I have served in the role of interim dean. The transition has been smooth thanks to the dedication of many people, including Dr. Janice Joplin, our new associate dean for Academics Affairs.

One of the highlights of this academic year was the news this spring that our accredited status in both accounting and business has been secured for the next five years, the maximum extension possible. Reaccreditation by AACSB International—The Association to Advance Collegiate Schools of Business keeps your business school in the select company of other leading business schools across the globe.

A highlight of the upcoming academic year is the celebration of SIUE's 50th Anniversary. A variety of events will mark the milestone and will continue through the summer of 2008. We invite you to be an active participant in those celebrations.

With nearly 13,500 students, SIUE contributes significantly to cultural vitality, social health and economic development of the region. In these pages you will see examples of the innovative programs, faculty commitment and alumni successes that help make the School of Business such a vital part of the University and the business community.

Timothy S. Schoenecker, Ph.D.

Twistly Schoened

Interim Dean, SIUE School of Business







International Business Programs Continue Expansion

There is perhaps no bigger eye-opener for students than traveling overseas to learn about other cultures and experience first-hand how other countries conduct business.

The SIUE School of Business provides students many opportunities to experience international business and to gain a global perspective, putting them at a competitive advantage when they graduate. Since 1991, students have participated in semester-long or five-week summer programs.

"Students come away learning about other successful markets and business practices that are not necessarily the American way of doing business," explained Janice Joplin, associate professor of Management and Marketing and associate dean for Academic Affairs, who oversees the program. "More companies than ever are seeking candidates with this type of experience on their resume."

The SIUE School of Business has agreements for students to study at École Superièure des Sciences Commerciales d'Angers (ESSCA) in Angers, France, and with universities in Germany, England and the Netherlands. Recently, the ESSCA exchange agreement was renewed and now includes the ESSCA campus in Budapest, Hungary.

Students often claim that their international experience was the most memorable and valuable of their academic careers.

"I was able to see some of the world's great cities and monuments, as well as gain first-hand experience working with foreign businesses and economies," said recent SIUE School of Business graduate Cole Ramsey who spent a semester studying in England. "It was life-changing for me. A growth opportunity that is hard to match."



Left to right: Kristine Jarden,
Director of the Entrepreneurship
Center; Silvia Torres-Bowman,
Director of the International
Trade Center; and Kwa Mister,
Director of the Small Business
Development Center

Business Outreach Programs Contribute to Economic Impact in Region

The economic impact of the SIUE School of Business can be felt throughout the region, thanks in part to programs that encourage entrepreneurship, facilitate trade and help small businesses grow.

The **Southwestern Illinois Entrepreneurship Center** facilitates the interaction between entrepreneurs and existing resources. The Center works with entrepreneurs and small businesses from the start-up phase through the transition/exit phase. "In addition to providing in-depth assistance and accelerated services to entrepreneurs, the center promotes an entrepreneurial culture that is important to the region," says Center Director Kristine Jarden.

One of six trade centers in Illinois, The International Trade Center at SIUE serves businesses in the state's 45 southernmost counties by providing services like free export consultation, international market analysis, identification of foreign buyers and seminars on international business strategies. "International sales are the key to long-term business survival in today's competitive global environment. By entering new markets, businesses also stimulate economic development in their local communities," explains Director Silvia Torres-Bowman.

The **Small Business Development Center** conducts nearly 50 seminars and workshops throughout the year addressing topics important to business owners. The Center also provides one-to-one counseling services to new and existing businesses at no charge, including review of business plans and discussion of financing options, bank loans, SBA and state-backed loan programs, marketing, management and other topics of concern to business clients. "Housing these programs in the SIUE School of Business enriches our students' learning experience in a way that is directly beneficial to them when they enter the business world," said Kwa Mister, director of the Small Business Development Center.

In addition to serving the business community through a variety of outreach programs, the School of Business offers five graduate degree programs aimed at working professionals and delivers professional development programs in project management.

Faculty Recognition Reflects Caliber of Instruction

The SIUE School of Business faculty members combine academic excellence with industry experience. They know how to apply theory to achieve results. The quality of the business faculty is evident in the classroom and through the School's placement among the elite 10 percent of business schools worldwide that have earned the prestigious seal of approval from AACSB International - The Association to Advance Collegiate Schools of Business.

A great case in point is long-time faculty member and chair of the Economics and Finance Department, Rik Hafer. Since joining the faculty in 1989 as a professor of economics, Hafer has published more than two dozen scholarly articles, three books and has received numerous grants and contracts. His outstanding scholarly activities contributed to his promotion to SIUE Distinguished Research Professor of Economics and Finance. The Distinguished Research Professor, a faculty rank awarded by the SIUE Graduate School, recognizes the quality of senior faculty members and their continued commitment to scholarship.

"The quality of Rik's research publications, the extent of his grant activity and his level of commitment to student mentoring are points of pride for the School of Business," said Interim Dean Timothy Schoenecker. "Having someone of Rik's talent and reputation in his discipline reflects well on us as we strive to be nationally recognized for the excellence of our programs."

Associate Professor Susan Yager, department chair of Computer Management and Information Systems is another outstanding example of faculty achievement. Yager recently was awarded the Boeing Welliver Faculty Fellowship, which provides participants with an increased understanding of the practical industry applications of engineering, information technology and business skills. The Fellowship aims to enhance undergraduate education to better prepare tomorrow's graduates for careers in a global business environment.

"Susan's selection as a Welliver Fellow has strategic significance for the School of Business and the University as we strengthen our relationship with Boeing. This level of achievement benefits the School of Business, Boeing, and – most of all – students," Schoenecker says.

Professor Rik Hafer with his Economics class



Professor Susan Yager with her Boeing mentor Reza Ghodrati



Selected Faculty Scholarly Activities

Demirer, Riza., Charnes, John M. & Kellogg, David. (Spring 2007). Influence Diagrams for Real Options Valuation: Valuing a Biotechnology Firm. <u>Journal of Finance</u> Case Research.

Demirer, Riza & Kutan, Ali. (2006). Does Herding Behavior Exist in Chinese Stock Markets? <u>Journal of International Financial Markets</u>, <u>Institutions</u>, and <u>Money</u>.

Clelland, I., **Douglas, T.** & Henderson, D. (2006). Testing Resource-based and Industry Factors in a Multi-level Model of Competitive Advantage Creation. <u>Academy of Strategic Management Journal</u>.

Evrensel, Ayse & Kutan, Ali M. (2007). Are Multinationals Afraid of Social Violence in Emerging Markets? Evidence from the Indonesian Provinces. <u>Journal of Economic Studies</u>.

Hafer, R.W., Haslag, Joseph H. & Jones, Garett. (Spring 2007). On Money and Output: Is Money Redundant? <u>Journal of Monetary Economics</u>.

Hunt, Allen K. & Lulseged, Ayalew. (2007). Client Importance and Non-Big 5 Auditors' Reporting Decisions. <u>Journal of Accounting and Public Policy.</u>

Kutan, Ali & Orlowski, L.T. (2006). Monetary Convergence to the Euro. <u>Economic Systems</u>.

Kutan, Ali & Zhou, S. (2006). Determinants of Returns and Volatility of Chinese ADRs at NYSE. <u>Journal of Multinational Financial Management</u>.

Kutan, Ali, Bahmani-Oskooee, M. & Zhou, S. (2007). A Century of Purchasing Power Parity: Further Evidence. <u>Economics Bulletin.</u>

Kutan, Ali & Yigit, T. M. (2007). European Integration, Productivity Growth and Real Convergence. <u>European Economic Review.</u>

Kutan, Ali. (2007). Contagion or Real Linkages? Some Evidence from China's Emerging Parallel Markets. <u>China and World Economy.</u>

Kutan, Ali, Bahmani-Oskooee, M. & Zhou, S. (2007). Testing PPP in the Non-Linear STAR Framework. <u>Economics Letters</u>.

Lovata, Linda. (2007). Earnings Management: The Game. <u>Journal of Forensic Accounting.</u>

Forret, M.L. & **Love**, **M.S.** (in press). Employee Justice Perceptions and Coworker Relationships. <u>Leadership and Organization Development Journal</u>.

Love, **M.S.** (2007). Security in an Insecure World: An Examination of Individualism-Collectivism and Psychological Sense of Community at Work. <u>Career Development International</u>.

Meisel, John. (2007). The Emergence of the Internet to Deliver Video Programming: Economic and Regulatory Issues. Info.

Michlitsch, Joseph F. (2007). Test Bank to Accompany "Entrepreneurship: A Process Perspective" 2nd edition by Robert Baron and Scott Shane. Published by Thomson Learning, Mason, OH.

Michlitsch, Joseph F. (2007). Internet Quiz Bank to Accompany "Entrepreneurship: A Process Perspective" 2nd edition by Robert Baron and Scott Shane. Published by Thomson Learning, Mason, OH.

Agarwal, R., Brown, C.V., Ferratt, T. & **Moore**, **J.E.** (2006). Five Mindsets for Retaining IT Staff. <u>MIS Quarterly</u> Executive.

Navin, John & Sullivan, Timothy. (2007). Do Riverboat Casinos Act as Competitors? A Look at the St. Louis Market. Economic Development Quarterly.

Powell, Anne, Bordoloi, Bijoy & Ryan, Sherry. (Spring 2007). Data Flow Diagramming Skills Acquisition: Impact of Cooperative Versus Individual Learning. <u>Journal of Information Systems Education</u>.

Powell, Anne, Galvin, John, & Piccoli, Gabe. (2006). Antecedents to Team Member Commitment from Near and Far: A Comparison Between Collocated and Virtual Teams. Information Technology & People.

Segal, Madhav N., & Giacobbe, Ralph W. (2007). Ethical Issues in Australian Marketing Research Services: An Empirical Investigation. <u>Services Marketing Quarterly.</u>

Segal, Madhav N. & Giacobbe, Ralph W. (Spring 2006). Prioritizing Ethical Concerns for the Australian Marketing Research Profession. <u>Alliance Journal of Business Research.</u>

Segal, Madhav N. & **Hershberger, Edmund K.** (Fall 2006). Preparing Research Professionals. <u>Marketing Research.</u>

Segal, Madhav N. & Hershberger, Edmund K. (2007). Ads for MR Positions Reveal Desired Skills. <u>Marketing News.</u>

Sumner, Mary, Bock, Douglas T. & Giamartino, Gary. (Fall 2006). Exploring the Linkage Between the Characteristics of IT Project Leaders and Project Success. <u>Information Systems Management.</u>

Papamarcos, S.D. & **Watson, G. W.** (2006). Culture's Consequences for Economic Development: An Empirical Examination of Culture, Freedom, and Market Performance. <u>Journal of Global Business and Technology.</u>

Papamarcos, S.D., Latshaw, C. & **Watson, G.W.** (in press). Individual-Collectivism and Incentive System Design as Predictive of Productivity in a Simulated Cellular Manufacturing Environment. <u>International Journal of Cross Cultural Management.</u>

Watson, G. W. & Love, M. S. (2007). Shades of Moral Agency in Organizational Ethics. <u>International Journal of Management Concepts and Philosophy.</u>







New Scholarhip Enhances Student Experience

In 2006, the SIUE School of Business received its largest single bequest in the history of the University – a \$2.4 million gift made through the estate of Homer L. Cox, a School of Business professor who taught at SIUE from 1967 until his retirement in December 1978. The resulting Homer L. and Helen L. Cox Scholars Program is an endowed fund which will provide students with financial assistance and unique educational opportunities designed to enhance their academic and creative potential.

Scholarships will be awarded annually to four incoming freshmen beginning in fall 2008. Student selection will be based on academic performance in high school and a commitment to a business major. Freshman and sophomore

scholars will participate in a faculty-directed mentor group. Juniors and seniors will be mentored by a faculty member from the student's major area of concentration, establishing a twoyear one-to-one academic relationship.

Cox Scholars will work with faculty members on research projects early in their academic careers, participate in a community service project and network with successful School of Business alumni and local business leaders.

"This program will allow exceptional students to have an even richer academic experience," said Judy Woodruff, director of development at the SIUE School of Business. "The Cox gift will create amazing learning opportunities for generations to come."

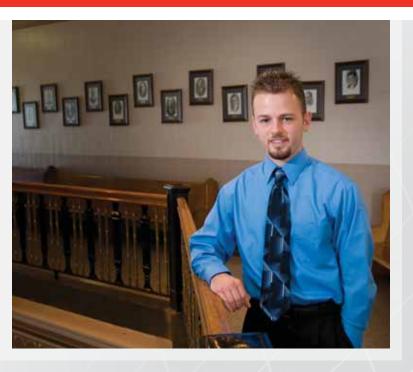
Top photos, left to right: Victoria A. Harris receives the Enterprise Rent-A-Car Student Leader of the Month Award from Enterprise's Lee Lewis.

Thomas W. Doellman is congratulated by Dr. David Luan on receiving the Luan Memorial Scholarship in Economics.

Leah C. Taylor accepts the Hortica Business Scholarship from Hortica's Peter Fornof.

Left to right: Interim Dean Timothy Schoenecker with Matthew P. Senger and Rachel S. Aubrey receiving the Frank Staggers Award for Excellence in Marketing Research, Dr. Ralph Giacobbe, and Brendia Staggers.





Alumnus Jonathan Ferry BS '05, MS '06, economic development director for the city of Granite City, Ill.

Youthful Grad Boosting Hometown as Economic Development Director

Jonathan Ferry remembers the first time his young age crept into his high-responsibility job as economic development director for Granite City, Ill. "On a trip with Mayor Ed Hagnauer to Chicago, several business prospects mistakenly thought the Mayor had dragged his son along to the meeting," he said.

Ferry's youth – he's 24 – belies his tremendous responsibility. A native of Granite City, he is responsible for assessing the economic development path for the city, evaluating industries, recruiting businesses, and securing grants and funding. And if there is any doubt about the trust that the city has in Ferry, consider this: he is the city's lead in working to secure a \$350 million expansion of the U.S. Steel Granite City Works, which would add new jobs and secure 2,300 existing jobs at the mill.

Ferry received a bachelor of science in economics in 2005 from the SIUE School of Business and a master's in economics and finance in 2006. While he is a natural go-getter, Ferry credits much of his success to his educational experience at SIUE.

"The best thing SIUE gave me was the ability to think through problems economically and logically," Ferry said. "They gave me a toolkit. I learned problem-solving skills and different ways of viewing and thinking about problems. Those skills positively impact my work every day."

Ferry is particularly happy to be applying his skills for the betterment of his hometown. "I've lived here all my life and have first-hand knowledge of the area's economic past and future," he said. "My contributions feel particularly meaningful and satisfying for that reason."

Connecting Students and CEOs

Recognizing that a commitment to education is critical to the long-term success of the region, the St. Louis Regional Business Council (RBC) maintains partnerships with the area's universities. The RBC is a consortium of CEOs from 100 of the largest mid-cap companies in the St. Louis area who are committed to enhancing the vitality and well-being of the region. Together, these companies employ more than 100,000 people and generate more than \$50 billion in annual revenue.

For college students who want to excel in the world of business, practical experience is the ideal compliment to a solid education. The RBC's Mentor Network facilitates the interaction between regional CEOs and SIUE School of Business students. Students are selected for the program based on their academic performance.

Participating students meet with their CEO mentor twice a year at the CEO's office. Students receive advice and practical suggestions on getting started in a business career, learn about the industry and meet with other company executives. Students and mentors maintain a dialogue throughout the year which helps students prepare for the business world in practical ways.

Todd Korte, President of Korte Construction and RBC mentor, is a believer in the program. "We know that the students get a lot from us, and we benefit as well. We are enriched by the program and we learn from the students. It's one of those 'win-win' situations," Korte said.

For student Tim West, the program offers exciting potential. "It is such an honor for me that the members of RBC share their time with students. Their experience, insight and advice have been priceless as I begin down my career path. This mentorship opportunity has made a major impact on me professionally, and now I understand why so many business leaders talk about the importance of a mentor in career development."





Photos courtesy of RBC.

Top photo: RBC member, Stephen C. Jones, partner with Armstrong Teasdale, LLP speaks with SIUE student Falon Jones.

Senior Michelle Carpenter and Junior Jennifer Sellman gain valuable business information during an RBC mentoring session.

The Strategic Plan

The strategic plan for the School of Business is based on the long-term goals of the University. Following is a brief year-in-review that outlines progress with regard to the School's strategic plan.

- Enterprise Rent-A-Car Foundation provided the means to create a student leadership awards program that recognized individual student leaders in the School's 15 student organizations. In addition, the student organization that best met its mission for the year received a \$2,500 award. Through this initiative, students engaged in mentoring other students, participated at professional conferences, planned and implemented projects and programs, and provided support for freshman orientation.
- An Alumni Speaker's Bureau was created that will provide expertise and resources to faculty and student organizations. Students will have the opportunity to learn from successful alumni who can speak to career paths, business practices and life after college. In addition, alumni were engaged during several corporate alumni receptions held at Anheuser-Busch Companies and Regions Bank along with a regional alumni reception and baseball game in the San Francisco area.
- Effort is underway to create a marketing and communications plan to build brand equity for the School. An extensive data collection exercise was completed that consisted of surveys of students, faculty and alumni, with focus groups conducted that targeted each of those audiences.

- Based, in part, on the outcome of those activities, a new advertising effort for the MBA program and written marketing and communications guidelines have been implemented.
- Early in the spring, the School's Web site was revamped as part of the University's Luminis project. Content is now managed, with news and features updated regularly.
- The School has made exceptional progress with facilities. Two signage projects have been completed and plans were made to renovate several classrooms. These renovations will lead to improved and more comfortable learning environments for students. In addition, a task force was formed to review the remaining classrooms in order to set priorities for renovations of those rooms as funding becomes available.

University Long-Term Goals

- **1.** Engaged Students and Capable Graduates
- **2.** Innovative High Quality Programs
- **3.** Committed Faculty and Staff
- 4. Harmonious Campus Climate
- **5.** Active Community Engagement
- **6.** Excellent Reputation
- **7.** Sound Physical and Financial Assets

School of Business Advisory Boards - Fiscal Year 2006-2007

The School is committed to working with the business community to develop programs that provide a strong basis for students upon which they can build their professional business careers. Members of the following Advisory Boards provide expert business intelligence to many areas of the SIUE School of Business. They also serve as ambassadors for the School within their respective business communities.



Walter R. Knepper '69, Chair, School of Business Advisory Board

School of Business Advisory Board

William D. Boudouris (BS '79) Executive Vice-President & Chief Financial Officer, The Korte Company

Jeffrey M. Dale (BS '79) Senior Oversight Analyst, Board of Governors, Federal Reserve System

Michael A. Drone (BS '70, MS '79) President and CEO, Drone Communications - Integrated Business Communications

Ann M. Ficken (BSA '88)

Director of Internal Audit, Edward Jones **Camille F. Emig-Hill** (BA '72, MBA '77) Retired, Anheuser-Busch Companies, Inc.

Gordon A. Johnson ('82 BS, '84 MBA) Senior Vice President, Senior Portfolio Manager, Allegiant Asset Management

Walter R. Knepper (BS '69) - Chair Partner, RubinBrown, LLP

Eric L. Levin

Director of Finance for Support Services, The Boeing Company

Mara (Mitch) Meyers (BS '78, MBA '81) Proprietor, Maison de Chanticleer

John W. North (BS '75)

Senior Vice President, Missouri/Illinois, Regions Morgan Keegan Trust

Edward T. Pinnell, Jr. (BS '82, MBA '90) Vice President and Fiduciary Officer, National City

Ronda L. Sauget (BS '96, MBA '98) Chief Operating Officer, East County Enterprises

Timothy S. Schoenecker

Interim Dean, SIUE School of Business

Mark E. Showers (BA '77)

Chief Information Officer, Monsanto Company

Herman Smith (BS '81)

Aviation Security Inspector, Transportation Security Administration Homeland Security

Mark B. Weinheimer

Attorney at Law, Polsinelli Shalton Welte Suelthaus PC

Robert A. Wetzel (BS '59) President, TheBANK of Edwardsville (Retired)

School of Business Alumni Association Board of Directors

Paul Baeske (MBA '99) Financial Advisor, Certified Financial Planner, Morgan Stanley

Mark Carter (BS '85, MBA '98) Systems Analyst, Hewitt Associates

William F. Graebe, Jr. (BS '64) - Chair President, G & M Industries

Ella M. (Conner) Hudlin (BS '91) President, Hudlin Enterprises

Tiffany Jenkins (BS '94)

Auditor, Price WaterHouse Coopers, LLP

Amanda Krayniak (BS '05)

Associate Financial Analyst, A.G. Edwards

Danny Micheletto (BS '96, MBA '98) Agricultural Loan Approval Officer, Bank of America

Terry L. Pruitt (BSA '91)

Human Resource Manager, Price WaterHouse Coopers, LLP

Marcia W. Renda (MBA '00) - Secretary Programmer/Analyst, Olin Brass

Josh Smucker (BS '04, MBA in progress) Student Representative from ELITE Student Organization

Douglas St. Clair (MBA '87) Business Instructor, East Central College

Kyle D. Woolsey (BS '02, '07) - Vice Chair Weapon's Estimating & Pricing, Boeing Company

Accounting Advisory Board

Michael Buescher (BSA '92) Director of Taxes, Kellwood Company

Susan Eickhoff (BSA '93)

Senior Manager, KPMG, LLP

Jason Geminn (BSA '97, MBA '01)

Tax Supervisor, Stone Carlie

Sara Hampton (BSA '98)

External Reporting Manager, Energizer

Bryan Keller (BSA '90)

Partner, RubinBrown

Julie Lutz (BSA '01, MSA '02)

Senior Auditor, Ernst & Young

Jean Pinkney (BSA '98)

Manager, Accounting/Human Resources, TSI Engineering, Inc.

John Saric (MBA '81)

Director Internal Audit Services, Anheuser-Busch Companies, Inc.

Rachelle Sauls (BSA '97)

Reimbursement Manager, Barnes Jewish Hospital

Mark Schafale (BSA '85)

Vice President, Controller, Energizer

Scott Stringer (BSA '84)

Director, Navigant Consulting

Timothy Valley (BSA '92, MBA '94) Vice President of Finance, Millennium Digital Media

Construction Leadership Advisory Board

Dennis Corrigan

President, Corrigan Brothers, Inc.

Jon Danuser

General Manager, Johnson Controls

Pam Duffy

President, Rhodey & Son Construction Co., Inc.

Dirk Elspermann

Chief Operating Officer, Tarlton Construction Company

Brad Farrell

President, Helmkamp Construction Company

Timothy Garvey

Executive Director, Southern Illinois Builders Association

Marion Hayes

President, BRK Electrical Contractors, LLC

Bruce Holland

President, Holland Construction Services

Joseph Kaiser

Executive Vice President, BSI Constructors, Inc.

Gary Korte

Vice President, The Korte Company

Gregg Korte

General Manager, Korte & Luitjohan

Patrick Kriegshauser

Vice President, Sachs Electric

Roger Loesche

Chief Financial Officer, Kozeny Wagner

Robert McCoole

Consultant, Ascension Health Systems

Dale Miller

Vice President, SM Wilson & Co.

Dawn Naney

Director, BJC HealthCare

Dianne Slattery

Chair, Department of Construction, Associate Professor of Construction, SIUE

Sue Stewart

Vice President, McCarthy Building Companies, Inc.

Mary Sumner

Associate Dean for Executive Education, Professor of CMIS, SIUE

Len Toenjes

President, Associated General Contractors

Master of Marketing Research Advisory Board

Rob Arnett

Senior Partner, Solutions Partners Consulting, Inc.

Debbie Beers

TCAR Director Market Intelligence, Michelin North America

Dennis Block

Chief Executive Officer, Chief Operating Officer, Doane Marketing Research, Inc.

Diane Bowers

President, Council of American Survey Research Organizations (CASRO)

Michael Brereton

President, Maritz Research

James Carter

Executive Director Marketing Research & Analysis, AT&T

Rod Cober

Executive Vice President, Burke, Inc.

Philip Cookson

Director, Server & Tools Research, Microsoft Corporation

Merrill Dubrow

President and Chief Executive Officer, M/A/R/C

Mike Flynn, Ph.D.

President, Flynn Consulting

Richard Homans, Ph.D.

President & CEO, Forward Research, Inc.

John Hostetler

Director, Market Research, Kellogg Company

Susan Jones, DVM

Vice President, Agribusiness, Ipsos-Reid

Todd Jones (BS '90, MMR '92) CRM Database Marketing Manager, Diabetes Care, Roche Diagnostics Corporation

Regina Lewis, Ph.D.

Vice President, Consumer Brand Insights Group, Dunkin Brands, Inc.

Gayle Lloyd

Manager of Marketing Research, FedEx Services

Mike Mickunas

Senior Director, Market Research, Kellogg Company

Jeff Minier (MMR '95)

Director of Global Research & Business Intelligence, Merial

William Neal

Senior Partner, SDR Consulting

Mary Ann Niemczycki, Ph.D. (MMR '91) Director of Research, The Research & Planning Group

Brett Polenchar, Ph.D.

Director of Consumer Insights and Planning, Ross Products Division, Abbott Laboratories

Carol Schwent

Director, Marketing Insights Center, **Edward Jones**

Madhav N. Segal, Ph.D.

Director, Master of Marketing Research (MMR) Program, Professor of Marketing,

Michael Shapiro

Director, Brand Insights, Nestle Purina Company

Susan Spaulding

President, Market Directions, Inc.

Diane Spencer

Vice President, Business Intelligence & Analysis, Commerce Bank

Marjette M. Starke

Senior Vice President, DMS Research

John Sterling, Ph.D.

Director, Marketing Research, Ralston Foods, Ralcorp

Helen Turner

Director, International Marketing Research (Retired), Anheuser-Busch Companies, Inc.

George Wilkerson

President, Flake-Wilkerson Insights, LLC

Project Management Advisory Board

Sheryl Andrasko

Group Head, Global Operations, MasterCard International

Doug Ascoli

Supervisor, Project Management Office, Ameren Corporation

Jim Bostick

Project Management Principal Leader, Computer Sciences Corporation

Paul Boyer

Manager, Business Development, Northrop Grumman Corporation

Allen Cain

Project Leader, Science Applications International Corporation

Ninoska Clarkin

PMO, Project Delivery Service, **Edward Jones**

Wesley J. Frick (BS '72)

Director (Retired), The Boeing Company

William Goodman

NETOps Subject Matter Expert, Science Applications International Corporation

David Hunter

Manager, Project Management Development, The Boeing Company

Mark Jordan

Director, Global ERP, Monsanto Company

Pam Ladd

Vice President, Federated Department Stores

Ozzie Lomax

Plant Manager, AmerenUE

David Mayo (BA '83)

Director, Information Systems, Edward Jones

Scott McCall

Assistant Vice President, Science **Applications International Corporation**

James Morgan

Manager, Generation Project Management, Ameren Corporation

Dan Perschbacher

Manager, Generation Training & Performance, Ameren Services

Frederick Pope

Director, Generation Project Engineering, Ameren Corporation

Larry Reuwer

Monsanto Company

Becky Rosteck

Business Development/Project Manager Application, Nestle Purina PetCare

Sharone Slakman

Application Architecture Manager,

Monsanto Company

Barb Strang

Senior Program Manager, AT&T

Craig Todd

Sigma-Aldrich Co.

Technology Roundtable Board

John Anderson

Vice President, Mass Market IP Systems, AT&T

Brian Ashworth

HR Director, IS Division, Edward Jones

Rick Barron (MBA '80)

Manager, IBM Global Services

Paul Boyer (BS '82)

Manager, Business Development, Northrop Grumman Corporation

Charles Bremer Vice President, Information Technology and

Ameren Service Center, Ameren Services

Jim Burdiss Vice President & Chief Information Officer, Smurfit Stone Container Corp.

Peter Fornof

CIO, Hortica

John Gibson (BS '76)

Director, Olin Brass

Donald Lang

Director of Information Technology, The **Boeing Company**

Kim McCurdy

Manager, Enterprise Rent-A-Car

Michael Palmer

Vice President, Nestle Purina

Robert Reeg

Chief Technology Officer, Global Operations, MasterCard International

Dan Schoenakase

Manager, Anheuser-Busch Companies, Inc.

Mark E. Showers (BA '77)

CIO, Monsanto Company

Norman A. Webster '77 David M. Weidler '71 Cheryl R. Welge '02 Phillippe J. '93 & Beth Marie Scherrills '91, '94, '98 Welsh Todd A. Welz '93 Dr. David J. & Kay Buxton '88 Werner Raymond H. Werths '62 William H. Westmeyer '77 David W. Weygandt '84 Col. Jimmy L. Whitson '71 Bernard C. Wicklein '79 Mary Kay I. Wiegmann '90 Randall T. Wieser '69 Sheryl L. Boehm Wilhite '85 Nathaniel S. Wilkins '02, '05 Matthew D. '93 & Shannon Dickson '95 Williams Joseph E. Wilson, Jr. '86

Ronald D. Wise '96

Joy S. Wofford '95

David H. Woelfel '73

Albert L. Watters '78

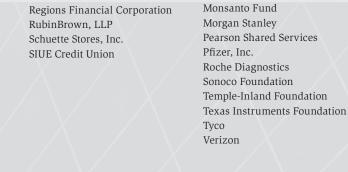
John R. '83 &
Patricia L. Dissett '80 Wolf
Mark R. Wolf '92
Jack C. Woods '60
Larry D. Wooldridge '68
Robert D. Woolsey '96
Lisa S. Wuest '84
J.W. '68 & Gail E. Richards '74 Wyatt
Karen S. York
Xinxin G. Zhu '96
Stephen E. '82 & Terri Zielonko
Michael J. Zlatic '72
Edward George '00 &
Carin L. Zuger III
Barbara J. Zumwalt '96

*deceased

Corporate Partners Ameren/IP TheBANK of Edwardsville Beta Gamma Sigma, St. Louis Area Alumni Chapter The Boeing Company Burke, Inc. **CASRO** Commerce Bank, N.A. DMS Research **Edward Jones** Enterprise Rent-A-Car Foundation Ernst & Young, LLP Flake-Wilkerson Market Insights, LLC Forward Research, Inc. Hortica IPSOS Reid Corporation Kellogg's The M/A/R/C Group, Inc. Maritz Inc. Market Directions Merial Limited Michelin North America, Inc. Olin Corporation Open MRI of Southern Illinois Regional Business Council,

St. Louis

Matching Gift Companies Anheuser Busch Foundation Assurity Life Insurance Company AT&T Foundation Avon Foundation Bank of America BKD, LLP The Boeing Company Caterpillar Foundation Con Agra Foods Foundation, Inc. Deloitte Foundation Emerson Electric Company ExxonMobil Foundation Federated Department Stores Foundation FMC Foundation General Electric Foundation Harley-Davidson Motor Company Houghton Mifflin Company HSBC - North America IBM International Foundation The Kellwood Foundation **Key Foundation** Korte Construction Company **KPMG** Foundation Marsh & McLennan Companies Merrill Lynch & Co. Foundation







Box 1051 Edwardsville, IL 62026-1051

Return Service Requested

NonProfit Org. U.S. Postage PAID Permit No. 1062 St. Louis, MO







Earned excellence.





The best business schools in the world.
The best accounting programs in the world.



SIUE is proud to support responsible use of forest resources.