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Education

Ph.D., Organizational Psychology, University of Michigan, Ann Arbor, MI, 1981. Dissertation: "A Psychosocial Cognitive Model of Employment Status Choice."

C.A.S., Administration, Planning and Social Policy, Harvard Graduate School of Education, Cambridge, MA, 1977.

M.S., General Psychology, University of Memphis (formerly Memphis State University), Memphis, TN, 1976.

B.A. (Honors), Psychology and Political Science, Rhodes College (formerly Southwestern at Memphis), Memphis, TN, 1973.

Certificate, Washington Urban Semester Program, American University, Washington, DC, 1972.

Fellowships and Internships:

Appointed Visiting Fellow, Barger Leadership Institute, University of Michigan (2008-10).

Elected USASBE (White-Longenecker) Fellow – US Association for Small Business and Entrepreneurship (2004-Present).

Laboratory for Community Psychiatry, Harvard Medical School (1976-77).

Bureau of Policy Planning and Analysis, Memphis City Government (1973).

President's National Advisory Commission on Criminal Justice Standards and Goals, Washington, DC (1972). (Staff contributor to the Commission report: *A national strategy to reduce crime*, GPO, 1973.)

Professional Experience

Continuing

- 2019- Judge, USASBE Emerging Model Program Award
- 2016- Judge, CNBC Disruptor 50 National Survey
- 2016- Final Round Judge, Stadia Ventures, <u>www.stadiaventures.com</u>.
- 2015- Member, Board of Directors, MedLaunch, <u>www.medlaunchstl.com</u>.
- 2014- Judge, Chaifetz Entrepreneurship Center, Teen Pure Idea Generator Competition, https://www.slu.edu/business/centers/center-for-entrepreneurship/high-schoolprograms/index.php
- 2014- Judge, Chaifetz Entrepreneurship Center, Teen Elevator Pitch Competition.
- 2014- Judge, Chaifetz Entrepreneurship Center, Teen Angels in the Outfield.

2014- Judge, Chaifetz Entrepreneurship Center, Collegiate Pure Idea Generator Competition, https://www.slu.edu/business/centers/center-for-entrepreneurship/collegiate-programs.php

- 2014- Judge, Chaifetz Entrepreneurship Center, Collegiate Elevator Pitch Competition.
- 2014- Judge, Chaifetz Entrepreneurship Center, Collegiate Angels in the Outfield.
- 2014 Competition Committee Member, Arch Grants, St. Louis, MO, archgrants.org.
- 2011- Global Expert Panel Member, Babson Global Entrepreneurship Monitor's Expert Survey
- 2008- Nominator, *Global Award for Entrepreneurship Research* (This is the global "Nobel Prize" for entrepreneurship, sponsored by Swedish Entrepreneurship Forum, the Research Institute of Industrial Economics and Swedish Governmental Agency for Innovation Systems).
- 2004- Director, Entrepreneurship Program, Saint Louis University, Richard A. Chaifetz School of Business.
- 1987- Saint Louis University, Department of Management, St. Louis, MO, Robert H. Brockhaus Endowed Professor of Entrepreneurship, 2019-present, Distinguished Professor of Entrepreneurship, 2016-2019, Coleman Foundation Professor in Entrepreneurship, 2010-2016, Coleman Foundation Chair in Entrepreneurship, 2005-2010, Mary Louise Murray Endowed Professor of Management, 1998 - 2004, Professor, 1994-present, Associate Professor, 1991-1994, Assistant Professor, 1987-1990.

Completed

- 2019 Judge, Saint Louis Internship Program (SLIP), http://stlouisinternship.org/
- 2017-19 Late-career Representative, Executive Committee, Entrepreneurship Division, Academy of Management
- 2016-19 Chair, Late-Career Consortium, Entrepreneurship Division, Academy of Management

- 2008 18 Director, Billiken Angel Network, Saint Louis University, Richard A. Chaifetz School of Business.
- 2012 -16 Service Award Committee Judge, Academy of Management Entrepreneurship Division.
- 2012-15 Member, Collegiate Entrepreneurs Organization Faculty Advisory Council, Chicago, IL.
- 2011-16 Liaison, NFIB Entrepreneurship and Independent Business Dissertation Award, Academy of Management.
- 2008-16 Member, Academy of Management Entrepreneurship Division Continuity Council.
- 2000-03 Governor of the Academy of Management.
- 1987-97 Associate Director, Jefferson Smurfit Center for Entrepreneurial Studies, School of Business & Administration, Saint Louis University.

1987-97 Program Co-director, Gateways to Entrepreneurship Research Conference, Saint Louis University.

- 1987-89 Research Coordinator, Missouri Small Business Development Center St. Louis, MO. (Acting Research Coordinator for State SBDC Headquarters, 1988-1989).
- 1981-87 Assistant Professor of Management, The Wharton School, Philadelphia, PA.
- 1973-75 Associate Director, Urban Renewal Demonstration Project, Memphis Urban League, Memphis, TN.

Editorial Experience

- 2014 Special Issue Editor, *Entrepreneurship Research Journal*. Topic: Entrepreneurship Education Across Campus, (Co-editors: Frank Hoy, Worcester Polytechnic, Joseph Roberts, Webster University, and Heidi Neck, Babson College)
- 2004 Special Issue Editor, Academy of Management *Learning and Education* Journal. Topic: Entrepreneurship Education (Co-editors: Patricia Greene, University of Missouri, Kansas City and Bengt Johanisson, Växjö University, Sweden).
- 2004 Special Issue Editor, Entrepreneurship & Regional Development. Topic: Entrepreneurship in Society. (Co-editor: Chris Steyaert, University of St. Galens, Switzerland).
- 2000 Special Issue Editor, Entrepreneurship: Theory & Practice. Topic: Human Resource Management in SMEs. (Co-editors: Theresa Welbourne, Michigan; Howard Aldrich, North Carolina; Pamela Williams, SLU)
- 1996- Co-Publisher, Journal of Small Business Management.

1999

- 1996 Special Issue Editor Simulation & Gaming. Topic: Advances in Simulation and Experiential Learning in Entrepreneurship Education III. (Associate Editors: Lisa Gundry, DePaul Univ., Murray Low, Columbia Univ., Jennifer Starr, Wellesley College).
- 1995 Special Issue Editor *Simulation & Gaming*. Topic: Advances in Simulation and Experiential Learning in Entrepreneurship Education II. (Associate Editors: Lisa Gundry, Dapple Univ., Murray Low, Columbia Univ., Jennifer Starr, Babson College), September, *26* (3).
- 1994 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topics: Career Approaches To Entrepreneurship (With Edgar Schein, Sloan School, MIT), Winter, *19* (2).
- 1994 Special Issue Editor Simulation & Gaming. Topic: Advances in Simulation and Experiential Exercises in Entrepreneurship Education. (Associate Editors: Lisa Gundry, Dapple Univ., Murray Low, Columbia Univ., Jennifer Starr, Babson College).
- 1994 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topic: Finding the Entrepreneur in Entrepreneurship (With William Gartner, Kelly Shaver, and Elizabeth Gatewood)
- 1993- Series Editor, Sage Series in Entrepreneurship and the Management of Growing Enterprises.
- 1991 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topic: The Infrastructure of Entrepreneurship in Academia.
- 1989- Consulting Development Editor, Sage Publications.
- 1988- Senior Series Editor, Advances in the study of entrepreneurship, firm emergence, and growth. Greenwich, CT; JAI Press (1988-2000), Elsevier (2000-2006), Emerald (2007-present)

Editorial Board Memberships

Current Editorial Board Appointments (SSCI/ESCI and SLU ranking noted): Journal of Small Business 1996-present); Entrepreneurship Management (SSCI/Gold, and Regional Development (SSCI/Gold1992-present); International Journal of Entrepreneurship and Small Business (SSCI, 2002present); Journal of International Entrepreneurship (ESCI, 2002-present); International Entrepreneurship and Management Journal (SSCI, 2004-present); International Journal of Technoentrepreneurship (2007present), Experiential Entrepreneurship Exercises Journal (2014 – present), USASBE Annals of Entrepreneurship Education (2014 - present), Ekonomski Vjesnik Econviews (ESCI, Review of Contemporary Business, Entrepreneurship and Economic Issues, 2014-present), Journal of Entrepreneurship Education (2018 – present), Entrepreneurship Education & Pedagogy (2018-present), Open Management (2021-present).

- Prior Editorial Board Appointments: Academy of Management Executive (SSCI, 2002-2004); Academy of Management Learning and Education Journal (SSCI, 2002-2004); Entrepreneurship: Theory & Practice (SSCI/Gold, 1987-2002, 2006-2013), Journal of Business Venturing (SSCI/Diamond, 1994-2004); Simulation & Gaming (SSCI, 1993-2002).
- Ad-hoc or Special Issue Reviewer Appointments: Academy of Management Journal, Academy of Management Review, Human Resource Management, IEEE Transactions on Engineering Management, Journal of Business Venturing, Journal of Developmental Entrepreneurship, Journal of Management, Journal of Management Inquiry, Journal of Management Studies, Journal of Organizational Behavior, Management Science, Small Business Economics: An Entrepreneurship Journal, Strategic Management Journal.
- Award Review Committee Appointments: Academy of Management National Meeting Entrepreneurship Division Program (1984-present); ET&P/NFIB Entrepreneurship and Independent Business Dissertation Award, Academy of Management (1995-1998, 2002-2004); Heizer Dissertation Award Program, Academy of Management (1991-2017); National Business Plan Competition (1985-1995); National Entrepreneurship Research Paper Competition, New York University (1991-1994); United States Association for Small Business and Entrepreneurship, Best Paper awards program (1990-1998).

Edited Published Works

Katz, J. A., Corbett, A. C. (2019). *Advances in Entrepreneurship, Firm Emergence and Growth – Volume 21*. Topic: Seminal Ideas for the Next Twenty-Five Years of Advances. Oxford UK: Emerald Group Publishing.

Katz, J. A., Corbett, A. C. (2018). Advances in Entrepreneurship, Firm Emergence and Growth – Volume 20. Topic: Reflections and Extensions on Key Papers of the First Twenty-Five Years of Advances. Oxford UK: Emerald Group Publishing, <u>https://www.emeraldinsight.com/doi/book/10.1108/S1074-7540201820</u>

Katz, J. A., Corbett, A. C. (2017). Advances in Entrepreneurship, Firm Emergence and Growth – Volume 19. Topic: Hybrid Ventures. Oxford UK: Emerald Group Publishing, https://www.emeraldinsight.com/doi/book/10.1108/S1074-7540201719

Katz, J. A., Corbett, A. C. (2016). Advances in Entrepreneurship, Firm Emergence and Growth – Volume 18. Topic: Models of Start-up Thinking and Action: Theoretical, Empirical and Pedagogical Approaches. Oxford UK: Emerald Group Publishing, <u>http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540201618</u>

Corbett, A. C., Katz, J. A., McKelvie, A. (2015). *Advances in Entrepreneurship, Firm Emergence and Growth – Volume 17*. Topic: Entrepreneurial Growth – Individual, Firm and Region. Oxford UK: Emerald Group Publishing, http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540201517

Corbett, A. C., Siegel, D. S., Katz, J. A. (2014). Advances in Entrepreneurship, Firm Emergence and Growth – Volume 16. Topic: Academic Entrepreneurship: Creating an Entrepreneurial Ecosystem. Oxford UK: Emerald Group Publishing. http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540201416

Corbett, A., Katz, J. A. (2013). Advances in Entrepreneurship, Firm Emergence and Growth – Volume 15. Topic: Entrepreneurial Resourcefulness: Competing with Constraints (vol. 15). Oxford UK: Emerald Group Publishing. <u>http://www.emeraldinsight.com/doi/book/10.1108/S1074-</u>7540%282013%2915

Corbett, A.C. and Katz, J.A. (2012). Advances in the study of entrepreneurship firm emergence and growth -Volume 14. Topic: Entrepreneurial Action. Bingley UK: Emerald Group Publishing. http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540%282012%2914

Corbett, A.C. and Katz, J.A. (2011). Advances in the study of entrepreneurship firm emergence and growth - Volume 13. Topic: Social and Sustainable Entrepreneurship. Bingley UK: Emerald Group Publishing. http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540%282011%2913

Stewart, A., Lumpkin, G.T. and Katz, J.A. (2010). Advances in the study of entrepreneurship firm emergence and growth - Volume 12. Topic: Entrepreneurship and Family Business. Bingley UK: Emerald Group Publishing. <u>http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540%282010%2912</u>

Lumpkin, G.T. and Katz, J.A. (2009). Advances in the study of entrepreneurship firm emergence and growth - Volume 11. Topic: Entrepreneurial strategic content. Bingley UK: Emerald Group Publishing. http://www.emeraldinsight.com/doi/book/10.1108/S1074-7540%282009%2911

Lumpkin, G.T. and Katz, J.A. (2008). Advances in the study of entrepreneurship firm emergence and growth -Volume 10. Topic: Entrepreneurial strategic processes. Oxford UK: Elsevier. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282007%2910

Wiklund, J., Dimov, D. Shepherd, D.A. and Katz, J.A. (2006). *Advances in the study of entrepreneurship firm emergence and growth - Volume 9.* Topic: Entrepreneurship – frameworks and empirical investigations from forthcoming leaders of European research. Amsterdam: Elsevier, pp. 1-18. <u>http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282006%299</u>

Shepherd, D.A. and Katz, J.A. (2005). Advances in the study of entrepreneurship firm emergence and growth - Volume 8. Topic: International Entrepreneurship. Amsterdam: Elsevier. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282005%298

Katz, J.A. and Shepherd, D.A. (2004). Advances in the study of entrepreneurship firm emergence and growth -Volume 7. Topic: Corporate Entrepreneurship. Amsterdam: Elsevier. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282004%297 Katz, J.A. and Shepherd, D.A. (2003). Advances in the study of entrepreneurship firm emergence and growth -Volume 6. Topic: Cognitive Approaches to Entrepreneurship Research. Amsterdam: Elsevier/JAI Press. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282003%296

Katz, J.A., and Welbourne, T. Editors, (2002). *Advances in the study of entrepreneurship firm emergence and growth - Volume 5*. Topic: Managing People in Entrepreneurial Organizations. Greenwich, CT: JAI Press. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282002%295

Meyer, G.D. and Heppard, K. (2000). *Entrepreneurship as strategy*. Thousand Oaks CA: Sage. <u>https://us.sagepub.com/en-us/nam/entrepreneurship-as-strategy/book9344</u>

Green, R.P. and Carroll, J. (2000). *Exploring entrepreneurial opportunities*. Thousand Oaks CA: Sage. https://us.sagepub.com/en-us/nam/investigating-entrepreneurial-opportunities/book10615

Katz, J.A., Editor, (2000). Advances in the study of entrepreneurship firm emergence and growth - Volume 4. Topic: Databases for the Study of Entrepreneurship. Greenwich, CT: JAI Press. http://www.emeraldinsight.com/doi/book/10.1016/S1074-7540%282001%294

Shepherd, D.A. and Shanley, M. (1998). New venture strategy: timing, environmental uncertainty and performance. Thousand Oaks, CA: Sage. <u>https://us.sagepub.com/en-us/nam/new-venture-strategy/book7804</u>

Douglas, E.J. and Shepherd, D.A. (1998). Attracting equity investors: positioning, preparing and presenting the business plan. Thousand Oaks, CA: Sage. <u>https://us.sagepub.com/en-us/nam/attracting-equity-investors/book8843</u>

Katz, J.A., Editor, (1997). Advances in the study of entrepreneurship firm emergence and growth - Volume 3. Greenwich, CT: JAI Press.

Carlock, R.A. (1996) The adjunct and new instructor's guide to teaching entrepreneurship. Homewood, IL: Irwin.

Gundry, L. K. and Buchko, A.A., (1996). *Field casework: methods for consulting to small and startup businesses*. Thousand Oaks, CA: Sage. <u>https://us.sagepub.com/en-us/nam/field-casework/book5483</u>

Katz, J.A. and Brockhaus, R.H., Editors, (1995). Advances in the study of entrepreneurship firm emergence and growth - Volume 2. Greenwich, CT: JAI Press.

Katz, J.A. and R.H. Brockhaus, R.H., Editors (1993). Advances in the study of entrepreneurship firm emergence and growth - Volume 1. Greenwich, CT: JAI Press.

<u>Textbooks</u>

Katz, J.A and Green, R. P. (2021). *Entrepreneurial Small Business, 6e.* Burr Ridge, IL: McGraw Hill Higher Education. <u>www.mhhe.com/katzesb</u>

Katz, J.A and Green, R. P. (2018). *Entrepreneurial Small Business, 5e.* Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2014). *Entrepreneurial Small Business, 4e.* Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2011). *Entrepreneurial Small Business, 3e.* Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2009). *Entrepreneurial Small Business, 2e.* Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2007). *Entrepreneurial Small Business*. Burr Ridge, IL: McGraw Hill Higher Education.

Papers Reprinted in Compendia of Classic or Important Works

Katz, J. and Gartner, W.B. (1988). Properties of emerging organizations. *Academy of Management Review*, 13(3), 429-441. [Available by request at <u>https://www.researchgate.net/profile/Jerome_Katz</u>]

[2013 Foundational Paper Award Winner, Entrepreneurship Division of the Academy of Management. <u>https://ent.aom.org/awards/foundational-paper-award]</u>
Reprinted in Landström, H., Lohrke, F., Editors (2012), *Intellectual Roots of Entrepreneurship Research*. Cheltenham: Edward Elgar.
Reprinted in Scott Shane, Editor (2002). *The Foundations of Entrepreneurship*. Cheltenham, UK: Edward Elgar.
Reprinted in Norris Krueger, Editor (2002), *Entrepreneurship: Critical Perspectives on Business and Management*, London, UK: Routledge.
Reprinted in William B. Gartner (2016) *Entrepreneurship As Organizing: Selected Papers of William B. Gartner*. Edward Elgar.

Gaglio, C.M. and Katz, J.A.(2001). The psychological basis of opportunity identification: entrepreneurial alertness. *Small Business Economics*, *16*(2), March, 95-111. (<u>http://www.wkap.nl/oasis.htm/323245</u>) [Available by request at <u>https://www.researchgate.net/profile/Jerome_Katz</u>]

Reprinted in Dean Shepherd and Denis Gregoire, Editors (2012). International Library of Entrepreneurship: Opportunity Recognition. Published by Edward Elgar.

Brush, Candida B., Duhaime, Irene M., Gartner, William B., Stewart, Alex, Katz, Jerome, Hitt, Michael A., Alvarez, Sharon, Meyer, G. Dale, and Venkataraman, S. (2003). Doctoral Education in the Field of Entrepreneurship. *Journal of Management, 29*(3), 309-331.

Reprinted in Patricia G. Greene and Mark P. Rice, Editors (2007) International Library of Entrepreneurship, Entrepreneurship Education (vol. 9), Cheltenham, UK: Edward Elgar.

Katz, J.A. (2003). The Chronology and Intellectual Trajectory of American Entrepreneurship Education. *Journal of Business Venturing, 18,* 283-300. [Available by request at https://www.researchgate.net/profile/Jerome_Katz]

Reprinted in Patricia G. Greene and Mark P. Rice, Editors (2007) International Library of Entrepreneurship, Entrepreneurship Education (vol. 9), Cheltenham, UK: Edward Elgar.

Reprinted in Rov van der Hosrt, Sandra King Kauanui, and Susan Duffy, Editors (2005) Keystones of Entrepreneurship Knowledge. Malden MA: Wiley-Blackwell.

Paper included in the Academy of Management Entrepreneurship Division's listing of key papers in the "History of the Research Field," <u>https://ent.aom.org/committees/history-of-entrepreneurship/history-of-the-research-field</u>

Katz, J.A. Safranski, S.R. and Khan, O. (2003). Virtual Instant Global Entrepreneurship: Cybermediation for Born International Service Firms. *Journal of International Entrepreneurship*, 1, 43-57. [Available by request at <u>https://www.researchgate.net/profile/Jerome_Katz</u>]

Reprinted in Leo Paul Dana, Editor, (2003). Handbook of International Entrepreneurship, Cheltenham, UK: Edward Elgar.

Katz, J.A. (1993). The dynamics of organizational emergence: a contemporary group formation perspective. *Entrepreneurship: Theory and Practice*, *17* (2), 97-102. [Available by request at https://www.researchgate.net/profile/Jerome Katz]

Reprinted in Scott Shane, Editor, (2002). The Foundations of Entrepreneurship, Cheltenham, UK: Edward Elgar.

Reprinted in Norris Krueger, Editor (2002), Entrepreneurship: Critical Perspectives on Business and Management, London, UK: Routledge.

MacMillan, I.C. and Katz, J.A. (1992). Idiosyncratic milieus of entrepreneurship research: the need for comprehensive theories. *Journal of Business Venturing*, 7 (1), 1-8. [Available by request at https://www.researchgate.net/profile/Jerome Katz]

Reprinted in Norris Krueger, Editor (2002), Entrepreneurship: Critical Perspectives on Business and Management, London, UK: Routledge.

Katz, J. A. (1994). Modeling entrepreneurial career progressions: concepts and considerations. *Entrepreneurship: Theory and Practice*. Winter, *19* (2), 23-40. [Available by request at https://www.researchgate.net/profile/Jerome Katz]

Reprinted in Paul Westhead and Mike Wright, Editors, (2001). Advances in Entrepreneurship. Cheltenham, UK: Edward Elgar.

Publications and Working Papers

Gaglio, C.M., Winter, S.K. and Katz, J.A. (In Press). Entrepreneurial alertness and opportunity identification: suggestions for the next generation. In B. Ozkazanc-Pan, D. Dutta, V. Gupta, G. Guo, G. Javidan, and A. Osorio (Eds.), *Modern Classics in Entrepreneurship Studies*. Cham, Switzerland: Palgrave-MacMillan.

Katz, J. A., Renko, M., & Kundu, S. K. (2021). How do internationalizing firms emerge? *Journal of Business Venturing Insights*, 15, e00227. <u>https://www-sciencedirect-</u> com.ezp.slu.edu/science/article/pii/S2352673421000056

Boyle, R., Katz, J.A & Bagsby, P. G. (2021). Tiny Sips and Walmart – A dream or a curse? *Entrepreneurship Education and Pedagogy Journal*. <u>https://journals-sagepub-</u> <u>com.ezp.slu.edu/doi/pdf/10.1177/2515127421992523</u>

Katz, J. A. (2021). What I've Learned About Teaching Entrepreneurship: Perspectives of Five Master Educators. In C.H. Matthews & E.W. Liguori (ed.), *Annals of Entrepreneurship Education and Pedagogy – 2021* (pp. 2-25). Cheltenham UK: Edward Elgar. <u>https://www.e-elgar.com/shop/usd/catalog/product/view/id/16827/s/annals-of-entrepreneurship-education-and-pedagogy-2021-9781789904451/</u>. Video at https://www.youtube.com/watch?v=Gy_17roXKe0

Katz, J.A. & Green, R. (2021). Social Venture Template for *Entrepreneurial Small Business*. McGraw-Hill Higher Education. DOI: <u>10.13140/RG.2.2.35409.25440</u>. <u>https://www.researchgate.net/publication/349991869 Social Venture Plan Template for ENTR EPRENEURIAL SMALL BUSINESS ESB/stats</u>

Katz, J.A. & Green, R. (2021). Business Plan Template for *Entrepreneurial Small Business*. McGraw-Hill Higher Education. DOI: <u>10.13140/RG.2.2.16954.31683</u>. <u>https://www.researchgate.net/publication/349991672 Business Plan Template Based On ENT</u> <u>REPRENEURIAL SMALL BUSINESS 6 TH EDITION</u>

Katz, J.A. & Green, R. (2021). Social Venture Feasibility Study Template for *Entrepreneurial Small Business*. McGraw-Hill Higher Education. <u>https://www.researchgate.net/publication/349991600 Social Venture Feasibility Study Template</u> <u>Based On ENTREPRENEURIAL SMALL BUSINESS 6 TH EDITION</u>

Katz, J.A. & Green, R. (2021). Feasibility Study Template for *Entrepreneurial Small Business*. McGraw-Hill Higher Education. DOI: <u>10.13140/RG.2.2.28698.36806</u>. <u>https://www.researchgate.net/publication/349991587</u> Feasibility Study Template Based On EN <u>TREPRENEURIAL SMALL BUSINESS 6 TH EDITION</u>

Katz, J. A. (2018). The business plan: Reports of its death have been greatly exaggerated. In C.H. Matthews & E.W. Liguori (ed.), *Annals of Entrepreneurship Education and Pedagogy – 2018* (pp. 123-133). Cheltenham UK: Edward Elgar.

https://www.elgaronline.com/view/edcoll/9781788114943/9781788114943.00015.xml

Katz, J.A. (2018). Midwest AOM 2018. St. Louis MO: Saint Louis University eWeb Website. URL: https://sites.google.com/a/slu.edu/eweb/home/midwest-aom-2018 Katz, J. A. (2011, Version 9 - 2018). Core Publications in Entrepreneurship and Related Fields. St. Louis MO: Saint Louis University eWeb Website. URL: https://sites.google.com/a/slu.edu/eweb/core-publications-in-entrepreneurship-and-related-fields

Katz, J.A. (2018). Doctoral Programs in Entrepreneurship revised 7/19/2018. St. Louis MO: Saint Louis University eWeb Website. URL: <u>https://sites.google.com/a/slu.edu/eweb/doctoral-programs-in-entrepreneurship</u>

Katz, J. A. & Corbett, A.C. (2018). Reflections and Extensions on Key Papers of the First Twenty-Five Years of Advances. In *Advances in Entrepreneurship, Firm Emergence and Growth* (Vol. 20, pp. I-Xii). Oxford: Emerald Group Publishing. doi: https://www.emeraldinsight.com/doi/full/10.1108/S1074-754020180000020009

Katz, J. A. (2018). Advances in Entrepreneurship, Firm Emergence, and Growth: Rationale and Realizations. In *Advances in Entrepreneurship, Firm Emergence and Growth* (Vol. 20, pp. 219-230). Oxford: Emerald Group Publishing. doi: <u>https://www.emeraldinsight.com/doi/full/10.1108/S1074-754020180000020007</u>

Kundu, S.K., Katz, J.A. and Renko, M.A. (2017). "When Born Globals Aren't: Creation Indeterminacies, Boundary Spanning, and the Exploitation of International Opportunities." Academy of International Business (AIB) 2017 Conference, Competitive Paper Track. Dubai, United Arab Emirates, July 3, 2017.

Corbett, A. C., & Katz, J. A. (2016). Introduction: Models of Start-up Thinking and Action: Theoretical, Empirical, and Pedagogical Approaches, in Jerome A. Katz, Andrew C. Corbett (ed.) "Models of Start-up Thinking and Action: Theoretical, Empirical and Pedagogical Approaches" *Advances in Entrepreneurship, Firm Emergence and Growth*, (vol. 18) Oxford UK: Emerald Group Publishing Limited, pp. i - xvii.

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Katz, J. A. (Panelist), Sailer, K. (Panelist), Redford, D. (Panelist), Carvalho, P. (Panelist), Meneses, J. (Panelist), Vieira, P. (Panelist), Coneeect - Lisbon Conference, "Entrepreneurial Ecosystems," Coneeect, Lisbon, Portugal. (July 24, 2015).

Katz, J. A. (Co-Chair), Sailer, K. (Co-Chair), Coneect - Lisbon Conference, "Promoting Creativity & Innovation," Coneect, Lisbon, Portugal. (July 22, 2015).

Katz, J. A., Coneeect - Lisbon Conference, "Education for High-Impact Entrepreneurship: The US Experience," Coneeect, Lisbon, Portugal. (July 20, 2015).

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Katz, J. A., Funding the St. Louis Startup, "Funding the St. Louis Startup," Billiken Angel Network, St. Louis MO. (January 28, 2014).

Katz, J. A., National Conference, ""Feasibility Plans, Business Models and the Other Things You Could Do in Your Entrepreneurship/Small Business Class," Collegiate Entrepreneurs Organization, Chicago IL. (November 2, 2013).

Katz, J. A., National Conference, "Top 25 Entrepreneurship Program Panel," Collegiate Entrepreneurs Organization, Chicago I: (November 1, 2013).

Katz, J. A., "Introduction to Entrepreneurship Research," JJ Strosmeyer University, Osijek. (October 14, 2013).

Katz, J. A., Inaugural Conference on Entrepreneurship Education, "Entrepreneurship Pedagogy Today," Korean Entrepreneurship Foundation, Seoul. (January 30, 2013).

Katz, J. A., Inaugural Conference on Entrepreneurship Education, "Entrepreneurship Education in the USA," Korean Entrepreneurship Foundation, Seoul. (January 29, 2013).

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Katz, J. A., Workshop on Goal Setting, "Fundamentals of Goal Setting," Parks College - KEEN, St. Louis MO. (August 13, 2012).

Katz, J. A., Venture Capitalist Breakfast, "Billiken Angel Network," RCGA - Regional Commerce & Growth Association, St. Louis MO. (May 23, 2012).

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- Katz, J.A. (2007). NDSC 2007: Writing for Publication. Presentation to the New Doctoral Student Consortium, Academy of Management Annual Meeting, Philadelphia, PA, August 4, 2007.
- Katz, J.A. and Hayden, T. (2006). Bringing Entrepreneurs into the Classroom. Syracuse University Experiential Classroom VII, Syracuse, NY, 9/24/06.
- Katz, J.A. (2006). Mentoring for Ethics in the AOM. Mentoring Professional Development Workshop, Academy of Management Annual Meeting, Atlanta, GA, August 13, 2006.
- Katz, J.A. & McDougall, T. (2006). The Process of Landing Your First Academic Job. Academy of Management Entrepreneurship Division Junior Faculty Workshop, Academy of Management Annual Meeting, Atlanta, GA, August 12, 2006.
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Katz, J.A. (2005). Partnering strategies. Keynote presentation to Missouri Venture Forum, Barnes-Jewish Hospital, Washington University Medical School, St. Louis, November 9.

Katz, J.A. (2005). Panelist, Entrepreneurship Education: Intentions to behavior – doing it! Collegiate Entrepreneurs Organizational National Convention, Orlando, FL, October 29.

Katz, J.A. (2005). The seven secrets of success for independent professionals. Presentation to Dieticians Professional Group, St. Louis, October 22.

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Katz, J.A. (2005). Secrets of MBA entrepreneurship. Federal Reserve Board of St. Louis, Striking the Rights Notes on Entrepreneurship Conference, April 20.

Katz, J.A. (2005). Job Hunting. Women in Leadership Seminar Series. Richard A. Chaifetz School of Business. Saint Louis University, February 15.

Katz, J.A. (2005). Entrepreneurship for Mechanical Engineers. Presentation to Senior Design Class. Parks College, Saint Louis University, February 10.

Katz, J.A. (2005). Business plan your way to success. Presentation at "How to jump start your biotech/emerging tech new business." St. Louis Virtual Incubator – Richard A. Chaifetz School of Business. January 29.

Shepherd, D. and Katz, J.A. (2005). Educating entrepreneurship students about emotion and learning from failure. US Association for Small Business and Entrepreneurship Annual Conference, Palm Springs, January 16.

Katz, J.A. (2005). Entrepreneurship for the health sciences. Presentation to the Doisy School of Allied Health. Saint Louis University, January 7.

Katz, J.A. (2004). Entrepreneurship for I-O (Industrial-Organizational) Psychology Practices. Gateway Industrial Organizational Psychology Association, Clayton, MO, December 10.

Katz, J.A. (2003). Virtual Instant Global Entrepreneurship: Implications for research and theory. Academy of Management Entrepreneurship Division preconvention workshop. Seattle, August.

Katz, J.A. (2002). Virtual Instant Global Entrepreneurship: Agendas for Research and Policy. Keynote presentation at the Third Biennial McGill Conference on International Entrepreneurship. Montreal, Canada, September 14.

Katz, J.A. (2002). Trajectories and Simultaneities - The Impact of Electronic Networks on Facilitating and Professionalizing Part-Time Entrepreneurship. Presented at the Symposium Building A Career-An Interactive Network of Relationships,

Academy of Management National Meeting. Denver, Tuesday, August 13.

Katz, J.A. (2002). Ecological Models that Link Organizational Behavior and Entrepreneurship Behavior. Presented at the Symposium Organizational Behaviors of New Venture Creation: Synergies Between OB and Entrepreneurship, Academy of Management National Meeting. Denver, Tuesday, August 13.

Katz, J.A. (2002). Discussant: Building Effective Networks in Our Own Backyard. Academy of Management National Meeting. Denver, Tuesday, August 13.

Katz, J.A. (2002). Keynote Speaker and Discussant, Movements of Entrepreneurship – 2 Workshop. Sponsored ESBRI, Sandhamn, Sweden. May 23.

Katz, J.A. and Williams, P. M. (2001). Stock Transfers in SMEs: A Model for Balancing Employee Retention and Owner Personality. 2001 USASBE Conference, Orlando.

Kundu, S. K. and Katz, J.A. (2000). The Internationalization of Small Firms: An Empirical Study of the Indian Software Industry. McGill Conference on International Entrepreneurship. Montreal Canada, September 22.

Katz, J.A. (2000). ICT and BDS: Current Situation and Future Trends. Presented at the First Annual Conference on BDS and Information and Communication Technologies. International Labor Organization/ United Nations. Turin, Italy, September 4.

Katz, J.A. (2000). Getting Published as a Student – 2000. Presentation to the New Doctoral Student Consortium, Academy of Management. Toronto. August 5. (Invited Keynote Speech).

Katz, J.A. (2000). Raising money for chairs: donors over time. Council of Endowed Chairs / Entrepreneurship Division Preconference Workshop, Academy of Management. Toronto. August 5.

Katz, J.A. (2000). Entrepreneurship infrastructure: implications for new programs. Presented to the Economics Faculty of Osijek, Osijek Croatia, June 5.

Katz, J.A. (2000). This Changes Everything? Implications of E-Commerce for Entrepreneurship Research. Keynote address at the 10th Annual Journal of Small Business and Enterprise Development Conference, Manchester, England, April 11.

Katz, J.A. and Peters, S. (1999). Understanding the entrepreneur in the growth process. Third International Symposium of Risk and Risk Management. University of Stockholm. June 7, 1999. (Invited address).

Katz, J. A. (1999). Getting Published as A Student. Presentation to the New Doctoral Student Consortium, Academy of Management. Chicago. August 5, 1999. (Invited Keynote Speech).

Katz, J. A. (1999). Symposium: Doctoral Student Publishing (panel member). Presentation to the Human Resources Management Division Doctoral Student Consortium, Academy of Management. Chicago. August 5, 1999.

Katz, J.A. (1999). Distance Consulting: Potentials and Pitfalls in Using the Internet to Deliver Business Development Services to SMEs. International Conference on Building A Modern and Effective Development Services Industry for Small Enterprises. Committee of Donor Agencies for Small Enterprise Development Coordinated by the World Bank, the Inter-American Development Bank, And the ILO. Rio de Janeiro, Brazil, March 3, 1999. http://www.ilo.org/public/english/employment/ent/papers/distcon.htm

Katz, J.A., Chachere, D. and Williams, P. (1999). Retention and the Family Firm. Presented at the US Association for Small Business and Entrepreneurship (USASBE). San Diego CA, February, 1999.

Guithes Amrhein, D. and Katz, J.A. (1998). Cash flow as a factor in the mortality risk of a business. *ICSB World Conference*. Singapore.

Katz, J.A., Lund Dean, K. and Williams, P. (1998). Internet Uses for Entrepreneurship Education. 1988 Midwest Business Administration Association. Chicago.

Katz, Jerome A. (1998). SMEs and HRM? Symposium of HRM Issues in Small and Medium Enterprises. Entrepreneurship Division. Academy of Management Annual Meeting, San Diego, CA. August 11.

Katz, Jerome A. (1998). Small-School Ph.D. Education in Entrepreneurship. Entrepreneurship Division Preconference. Academy of Management Annual Meeting, San Diego, CA. August 9.

Katz, Jerome A. (1998). Getting Published as A Student. New Doctoral Student Consortium. Academy of Management Annual Meeting, San Diego, CA. August 8.

Katz, Jerome A. (1998). Internet use for entrepreneurship education. Preconference Workshop of the uses of the Internet in management education. Academy of Management Annual Meeting, San Diego, CA. August 9.

Guithes-Amrhein, Denise and Katz, Jerome A. (1998). Cash flow as a factor in the mortality risk of a business. Proceedings 43rd ICSB World Conference "Entrepreneurship at the Threshold of the 21st Century". June 9.

Katz, Jerome A., Williams, Pamela W. and Chachere, Denise R. (1998). Theorizing about retention in SMEs: organization-level outcomes and actions. Proceedings 43rd ICSB World Conference "Entrepreneurship at the Threshold of the 21st Century". June 9.

Katz, Jerome A. (1998). Innovativeness in Teaching Entrepreneurship. Presented to the University of Stockholm Business School and the Entrepreneurship and Small Business Research Institute, Stockholm, Sweden, June 5.

Katz, J.A. (1997). Internet and datamining as tools for small business development. SACO (Swedish National Association for Professionals), Stockholm, October 28.

Katz, J.A. (1997) Strategic planning without professionals. National Catholic Development Conference, St. Louis. October 1.

Katz, J.A. and Oviatt, B. (1997). All-Academy Caucus: The Academy Journals and The Needs of Smaller Divisions. Academy of Management national meeting, Boston, August 11.

Katz, J.A. (1997). Evaluating cognitive directions in contemporary entrepreneurship research. Presentation to the 1997 Entrepreneurship Division Preconference Research Workshop. Academy of Management national meeting, Boston, August 9.

Katz, J.A. and Brush, C. (1997). Advances in entrepreneurship education. Presentation to the 1997 Entrepreneurship Division Doctoral Consortium, Academy of Management national meeting, Boston, August 9.

Katz, J.A. (1997). New Directions in Entrepreneurship Education. International Council for Small Business World Conference. Invited address to ICSB's 1997 Preconference on Entrepreneurship Education. June.

Katz, J.A. (1997). Microdevelopment for macrodevelopment professionals: growing your own. Heartland Economic Development Course. Kansas City, May.

Konz, G.N.P., Katz, J.A. and Camillo, G.R. (1997). Jesuits in North America: An ecological analysis of organizational longevity. International Academy of Business Disciplines. Orlando FL, April 11.

Katz, J.A. and Williams, P.M. (1997) Workshop: Secondary Data Analysis for Entrepreneurial Research. Midwest Business Administration Association, Chicago, March 14. Katz, J.A. (1996). Internet Issues for Entrepreneurship Education. Invited address, Canadian Council for Small Business and Entrepreneurship, Montreal, October 26.

Katz, J.A. (1996). Myths and realities of the Internet. Plenary Address to the 1996 Family Firm Forum Preconference Program. Philadelphia, October 16.

Katz, J.A. (1996). Internet uses for entrepreneurship research. Academy of Management Entrepreneurship Preconference Program. Cincinnati, August 10.

Konz, G.N. P., SJ and Katz J.A. (1996). Hyperlongevity and deep structures: lessons from Roman Catholic religious orders. International Academy of Business Disciplines. July.

Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual *vs.* family ownership and implications for policy. Presented at the 1995 Family Firm Institute National Convention, St. Louis, MO, October 13, 1995.

Katz, J.A. (1995) The INTERNET for family business professionals. Invited Address presented at the 1995 Family Firm Institute National Convention Plenary Session, St. Louis, MO, October 14, 1995.

Katz, J.A. (1995). Implications of infrastructure for policymaking by endowed positions holders in entrepreneurship and related fields. Presented to the 1995 Academy of Management Entrepreneurship Division Endowed Chairs Conference, Vancouver, August 5, 1995.

Katz, J.A. (1995). Trends Facing Missouri Home-Based Businesses. Keynote address at the 1995 Missouri Home-Based Business Association State Convention. Columbia, Missouri, April 27.

Katz, J.A. (1994). Family and ethnic influences in entrepreneurial development. Lecture presented at the Seminar on industrial development in the West Bank and Gaza Strip, Jerusalem Institute for Israel Studies, Jerusalem, Israel, November 11.

Katz, J.A. (1994). Learning styles in entrepreneurship education. Training Workshop presented at the 1994 FastTrac National Trainers' Conference, sponsored by the Kauffman Foundation. Kansas City, MO, November 18, 1994.

Katz, J.A. (1994). Innovation in teaching entrepreneurship. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the preconference symposium "Innovations in teaching Entrepreneurship," Saturday, August 13, 1994, Dallas, Texas. {Winner 1994 Coleman Entrepreneurship Education Paper Excellence Award, given by Entrepreneurship Division of the Academy of Management].

Katz, J.A. (1994). Databases in entrepreneurship. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the preconference symposium "Research Strategies for Entrepreneurship Faculty," Friday, August 12, 1994, Dallas, Texas.

Katz, J.A. (1994). Reducing barriers to understanding the source of emerging organizations. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the symposium "Reducing barriers to understanding the entrepreneurial process: exploration in the founding of new firms," Wednesday, August 17, 1994, Dallas, Texas.

Katz, J.A. (1994). Advances in simulation and experiential learning in entrepreneurship education. Discussion and session chair as part of a symposium presented at the 1994 Annual Meeting of the Academy of Management, "Advances in simulation and experiential learning in entrepreneurship education", Tuesday, August 16, 1994, Dallas, Texas.

Katz, J.A. (1994). Markets for entrepreneurship knowledge: identifying opportunities and forums for new exchanges of findings from research and practice. Paper presented at the 1994 Babson-Kauffman Entrepreneurship research Conference, June 10.

Katz, J.A. (1994) Spreading the Word: Resources on the INTERNET. Paper presented at the 1994 Price-Babson Symposium for Entrepreneurship Educators. June 9.

Katz, J.A. Segmenting Entrepreneurs: Implications for the Disability Insurance Industry. Disability Insurance Training Institute, San Antonio, February 28, 1994.

Katz, J.A. Establishing and maintaining relationships with practitioners/entrepreneurs (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 8, 1993.

Katz, J.A. Faculty careers: planning for the future (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 6, 1993.

Katz, J.A. Microdevelopment for macrodevelopment professionals: growing your own. Heartland Economic Development Course. Kansas City, June 15, 1993.

Katz, J.A. Home-based entrepreneurship. Missouri Department of Economic Development In-service Education, Columbia, MO, April 27, 1993.

Katz, J.A. Strategies for utilizing entrepreneurs in the classroom. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 27, 1993.

Katz, J.A. Overview of the field of entrepreneurship. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 24, 1993.

Katz, J.A. Growth of endowments, chairs, and programs in entrepreneurship on the college campus. Project for Excellence in Entrepreneurship Education. Cleveland: Baldwin-Wallace College. March 19, 1993.

Katz, J.A. Development of entrepreneurship as an academic discipline: 1963-1993. Weatherhead School Senior Researcher Series, Case Western Reserve University. Cleveland, OH, February 16, 1993. Katz, J.A. Endowed positions and the infrastructure of entrepreneurship: 1992 updates to prior research. 1992 Annual Meeting of the US Association for Small Business and Entrepreneurship, Chicago, October 7, 1992.

Katz, J. A. Modelling entrepreneurial career progressions: concepts and considerations. 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 11, 1992.

Katz, J. A. Evaluating the state of the art in entrepreneurship research (Discussant). 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 10, 1992.

Katz, J.A. Caucus Chair: Finances of Smaller Academy Divisions. 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 10, 1992.

Boughton, P.D. and Katz, J.A. Information technology for service quality: how the small business can achieve competitive advantage. 1992 AMA/UIC Marketing and Entrepreneurship Conference, Chicago, August 9, 1992.

Katz J.A. and Carlock, R. Noncase alternatives to entrepreneurship education. Presentation to the 1992 REFLECT Program, Price-Babson Fellows Program in Entrepreneurship Education. Wellesley, MA, May 1992.

Gartner, W.B., Katz, J.A., Gatewood, E., and Bird, B.J. The intellectual development of entrepreneurship 1981-1990: a cocitation analysis of *Frontiers of Entrepreneurship Research*. State-of-the-Art Symposium on Entrepreneurship for the U.S. Association for Small Business and Entrepreneurship. Ames, Iowa, April, 1992.

Katz, J. A psychosocial cognitive model of employment status choice. 1991 National Meeting of the Academy of Management, Miami, FL. August 14, 1991.

Katz, J. Educating entrepreneurial professionals: identification of the critical market. Presented at the National Convention of the Association for Private Enterprise Education, Nashville, TN, April 8, 1991.

Katz, J. Trends and developments in entrepreneurship education (Moderator and panelist). Annual Meeting of the Midwest Business Administration Association, Chicago, IL, April 5, 1991.

Katz, J. Entrepreneurship education for professionals. Presented at the National Meeting of the Association of Collegiate Entrepreneurs, St. Louis, MO, February 22, 1991.

Katz, J. Summary Discussant, Psychological Theory and Entrepreneurship (Discussant) and Anthropological Theory and Entrepreneurship (Discussant), First Interdisciplinary Conference on Entrepreneurship Theory. Baylor University/University of Baltimore. Baltimore, MD, January 18-19, 1991.

Gartner, W. B. and Katz, J.A. Varieties of organizing: expanding the vocabulary of organizational forms. Presented at the National Meeting of the Academy of Management, San Francisco, CA, August 13, 1990.

Katz, J. Economic revitalization in the agricultural heartland: Microdevelopment For Macrodevelopment Experts. Presented to the Heartland Basic Economic Development Program, Kansas City, MO. June 17, 1990.

Katz, J. Formulating goals and strategies in the small, entrepreneurial firm (Discussant). 35th World Conference of the International Council for Small Business, Washington, DC, June 8, 1990.

Katz, J. Can academia truly help entrepreneurs? Symposium panelist at the Twenty-sixth Annual Meeting of the Midwest Business Administration Association, Chicago, IL, March 15, 1990.

Katz, J. New research directions in entrepreneurship. Paper presented at the Canadian Small Business Conference, Windsor, Ontario, November 3, 1989.

Katz, J. Endowed positions in entrepreneurship and related fields. Paper presented at the Annual Meeting of the US Association for Entrepreneurship, Cleveland, October, 1989.

Katz, J. The Institution and Infrastructure of Entrepreneurship: Implications for the AACSB's "New Frontier." 1989 Annual National Meeting, Academy of Management, Washington, DC, August, 1989.

Katz, J. New Ventures. 1989 Annual National Meeting, Academy of Management, Washington, DC, August, 1989. (Session Chair).

Katz, J. Gateway Model II Workshop: The Entrepreneurial Firm. Presented at the International Council for Small Business (ICSB) World Conference, Quebec City, Quebec, June 21, 1989.

Katz, J. Intentions, hurdles and start-ups: an analysis of entrepreneurial follow-through. Presented at the Babson Entrepreneurship Research Conference, St. Louis, MO, April 29, 1989.

Day, D. and Katz, J. Innovation and organizational hierarchy. Presented at the Babson Entrepreneurship Research Conference, St. Louis, MO, April 29, 1989.

Katz, J. Directed secondary analysis techniques: New Approaches in Entrepreneurial Research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August, 1988.

MacMillan, I. and Katz, J. Idiosyncratic milieus as a research frame for entrepreneurship research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August 1988.

Katz, J. (Discussant). Advances in entrepreneurship research: results of the Gateway meetings. Discussion of symposium presented at the Academy of Management meeting, Los Angeles, CA: August, 1988.

Katz, J. (Discussant). Panel: Information, Control, and Productivity in Small Business. Midwest Business Administration Association, 24th Annual Meeting, Chicago, IL, March 24, 1988.

Katz, J., I-cubed: Interface, integration and intelligence in statistical microcomputing. Presented at the 24th National Meeting of TIMS/ORSA, St. Louis, MO October 28, 1987.

Panel: Entrepreneurship attributes and characteristics (Discussant). Annual Meeting of the Academy of Management, New Orleans, LA, August, 1987.

Symposium: Founding processes: Theoretical Convergences Across levels of analysis (Co-chair and Presenter). Annual Meeting of the Academy of Management, Chicago, IL, August, 1986.

Symposium: Time orientations and organizational development: Early stages and later transformations (Discussant). Annual Meeting of the Academy of Management, Chicago, IL, August, 1986.

Thoughtware in the MBA Classroom. Presented at the Annual Meeting of the Higher Education Management Institute, Coconut Grove, FL, February, 1986.

Hologrammic Theory: Implications for theory and research (Chair and Discussant).

Forty-sixth Annual Meeting of the Academy of Management, San Diego, CA, August, 1985.

Leading subsystems and personal experiences: Contrasts and consistencies in the operation of innovative small firms. Paper presented at the 1985 Babson College Entrepreneurship Research Conference, The Wharton School, Philadelphia, PA. April, 1985.

Potentials and Problems in the Statistical Analysis of Social Science Data on Microcomputers. Invited address at the Workshop on Microcomputer Issues, Interuniversity Consortium for Political and Social Research Summer Research Institute, Ann Arbor, MI, June and July 1983.

Organizational Formation: The case of Philadelphia's restaurants. Invited address to the Interdisciplinary Study Group on Work, University of Pennsylvania, May, 1983.

Skinning Cats and Its Implications for Research in the Social Sciences, Panel Presentation, Annenberg Foundation Conference on Issues in Communication Research, Temple University, Philadelphia, PA, March 1983.

Do kids really know what's going on? Invited address to the USDA Extension Evaluation Conference, USDA-University of Florida Extension Service, Gainesville, FL, July 1980.

Katz, J.A., School-hopping or reflections from (almost) making it through our profession's academic minefield. Presentation at the Eastern Academy of Management, Buffalo, NY, 1979.

Courses Taught

Department of Entrepreneurship, Technical University of Munich:
Research Methods in Entrepreneurship (Co-teacher, Doctoral Level)
Department of Management and Decision Sciences, Saint Louis University:
Simulation (Graduate Level)
Due Diligence (Graduate Level)
Innovation and Entrepreneurship (Graduate Level)
Management Theory and Practice (Undergraduate Level).
Entrepreneurship (Undergraduate Level)
New Venture Initiation (Graduate Level).
Advanced Business Planning (Graduate & Undergraduate Level).
Current Topics in Entrepreneurship (Graduate Level)
Organizations: Structure Processes and Behavior (Graduate Level).
Organizational Behavior (Doctoral Level)
Research Techniques in Organizational Studies (Doctoral Level).
Organizational Theory (Doctoral Level)
Entrepreneurship for Nonbusiness Majors (Graduate & Undergraduate Level).
Contemporary Supervision (Management Training Program).

Department of Management, Wharton School:

Individual Behavior in Organizations (Doctoral Level).Organizational Psychology (MBA and Undergraduate Levels).Administration (MBA Level)Advanced Study Projects in Entrepreneurship (MBA level)

Wharton Executive Education Program in Managing Technology and Innovation: Organizational Responses to Technological Change - The Case of Information Processing. (Professional Level)

- Center for Research on Transportation Management, Wharton School: Human Resource Management Problems in Transportation Organizations. (Professional Level)
- Department of Psychology, University of Michigan: Seminar in Organizational Psychology (Graduate Level)
- Department of Industrial and Operations Engineering, University of Michigan: Administration for Engineers (Graduate Level)

Dissertation Committees

Abdullah Al-Owaihan, School of Business and Administration, Saint Louis University, 1996 (chair). Terrence Brown, School of Business, Rutgers, graduated 1996 - 1996 Heizer dissertation Award winner. (member)

Wai Ming Chan, International Graduate School of Management, University of South Australia, 2003 (Outside reader).

Richard P. Green, School of Business and Administration, Saint Louis University, 1999 (member). Gregory N. P. Konz, SJ, School of Business and Administration, Saint Louis University, 1999 (chair).

Kathy Lund Dean, School of Business and Administration, Saint Louis University, 2001 (member).

Sol Elvira Perez Torres Lara, Graduate School of Business, ITESM (Monterrey, Mexico), 2002 (member)

Jennifer Starr, Wharton School, University of Pennsylvania, 1995. (member)

Pamela Williams, School of Business and Administration, Saint Louis University, 2001 (chair).

Tamara Montag, Department of Psychology, Saint Louis University, 2012 (member).

Grants & Fund Raising

2018 Katz, J. A. (Principal), "Coleman Fellows Grant 2018-2019," Sponsored by Coleman Foundation, \$25,000.00.

- 2017 Katz, J. A. (Principal), "Coleman Fellows Grant 2017-2018," Sponsored by Coleman Foundation, \$20,000.00.
- 2016- Mattfield-Beman, Mildred, "North City Food Hub", USDA grant \$499,946, Missouri Foundation for Health \$309,067, Roo Yawitz \$50,000, Arabella Advisors \$200,000, Incarnate Word Foundation \$5000. (Board member, Instructor, Team member).
- 2016 Katz, J. A. (Principal), "Coleman Professorship Grant 2016-2017 Carryforward," Sponsored by Coleman Foundation, \$35,000.00.
- 2016 Katz, J. A. (Principal), "Coleman Fellows Grant 2016-2017," Sponsored by Coleman Foundation, \$20,000.00.
- 2016 Katz, J. A. (Principal), "Coleman Fellows Grant 2016-2017," Sponsored by Saint Louis University, \$20,000.00.
- 2015 Katz, J. A. (Principal), "Coleman Fellows Grant 2015-2016," Sponsored by Coleman Foundation, \$33,000.00.
- 2015 Gardner, Laura (Principal), Hayden, Tim (Co-Principal), Rhodes, Jeanne A. (Co-Principal), and Katz, Jerome A (Other), "Buckingham Pillar Grant", Sponsored by Buckingham Advisors, \$10,000.00.
- 2014 Katz, J. A. (Principal), Jenkins, S. B. (Key Personnel), Slocum, A. (Key Personnel), "Coleman Grant #5230," Sponsored by Coleman Foundation, \$4,000.00.
- 2014 Slocum, A., Lee, P. H., Beabout, G., McIntire-Strasburg, J. E., Kline, W. R., Ravindra, K., Lorenz, R. A., Swartwout, M. A., Lebeau, R. P., Katz, J. A. (Principal), Scarlett, A. M., Liebesman, Y. J., Brewer, D. C., "Coleman Fellows Program 2014-2015," Sponsored by Coleman Foundation, \$29,000.00. (June 1, 2014 - May 31, 2015).
- 2014 Katz, J. A. (Principal), Hayden, T., Rhodes, J. A., "2014-2016 Coleman Professorship Proposal," Sponsored by Coleman Foundation, \$351,246.00. (June 1, 2014 - May 31, 2015).
- 2013 Rhodes, J. A., Condoor, S. S., Katz, J. A. (Principal), Tang, J. (Key Personnel), "Support for the 2013-14 Gateway to Entrepreneurship Research Conferences," Sponsored by Ewing Marion Kauffman Foundation, \$16,000.00. (May 5, 2013 - August 31, 2014).
- 2013 Katz, J. A. (Principal), Jayaram, S., Swartwout, M. A., Jenkins, S. B., Condoor, S. S., Ravindra, K., Brewer, D. C., Lorenz, R. A., Slocum, A., Lebeau, R. P., "Coleman Fellows Program for 2013-14," Sponsored by Coleman Foundation, \$31,000.00. (June 1, 2013 May 31, 2014).
- 2013 Condoor, S. S., Hayden, T. (Co-Principal), Katz, J. A. (Co-Principal), Rhodes, J. A., Sondag, T. M., "KEEN Proposal Entrepreneurship Diplomate Expansion," Sponsored by Kern Entrepreneurship Educational Network, \$29,500.00. (August 6, 2013 March 15, 2014).

- 2012 Katz, Jerome A (Principal), "Small Business Teaming Pipeline Program" (Unknown), Sponsored by Veterans Business Resource Center, \$208,160.00.
- 2012 Katz, Jerome A. (Key Personnel), Katz, Jerome A (Key Personnel), Ehlen, Jennifer Dawn (Key Personnel), Condoor, Sridhar S., "Dynamic Compass Network" (Funded), Sponsored by Kern Entrepreneurship Educational Network, \$869,095.00. (May 1, 2011 May 1, 2014).
- 2012 Rhodes, Jeanne A. (Key Personnel), Katz, Jerome A, "Coleman Professorship Proposal for 2012-2014" (Funded), Sponsored by Coleman Foundation, \$176,100.00. (June 1, 2012 May 31, 2013).
- 2012 Katz, Jerome A (Principal), "Coleman Entrepreneurship Fellows" (Funded), Sponsored by Coleman Foundation, \$12,000.00. (June 1, 2012 May 31, 2013).
- 2012 Katz, Jerome A (Principal), "Support the Gateway to Entrepreneurship Research Conferences, to be held in the years 2011 and 2012." (Funded), Sponsored by Ewing Marion Kauffman Foundation, \$16,000.00. (October 11, 2010 June 2, 2012).
- 2012 Katz, Jerome A (Principal), "Coleman Faculty Entrepreneurship Fellows Program 2011-2012" (Funded), Sponsored by Coleman Foundation, \$18,000.00. (June 1, 2011 May 31, 2012).
- 2012 Katz, Jerome A (Principal), "Grant Agreement for the Coleman Professorship in Entrepreneurship" (Funded), Sponsored by Coleman Foundation, \$138,000.00. (August 1, 2010 May 31, 2012).
- 2011 Katz, J. A. (Key Personnel), Ehlen, J. D. (Key Personnel), Condoor, S. S. (Principal), Katz, J. A. (Key Personnel), "Dynamic Compass Network," Sponsored by Kern Entrepreneurship Educational Network, \$869,095.00. (May 1, 2011 October 1, 2014).
- 2011 Endowment gift from Tim Fogerty to the Entrepreneurship Program, \$270,000.
- 2010 Coleman Foundation grant in support of Coleman Professor of Entrepreneurship, \$160,846.
- 2010 Idea to Product funding total raised \$12,000.
- 2010 Coleman Foundation grant in support of Coleman Fellows, \$8,000.
- 2010 Kauffman Foundation grant for 2008-2010 Gateways Entrepreneurship Research Conference, \$16,000.
- 2009 Billiken Angel Network funds raised for the Entrepreneurship Program, \$37,500.
- 2009 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$84,000.
- 2009 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$21,000.

2009 Idea to Product funding – total raised \$15,000.

2009 Coleman Foundation grant in support of Coleman Fellows, \$21,000.

2008 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$43,000.

2008 Idea to Product funding – total raised \$36,000.

2008 Kauffman Foundation grant for 2008-2010 Gateways Entrepreneurship Research Conference, \$66,000.

2007 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$83,628.

2007 Idea to Product funding – total raised \$32,000.

2007 Kauffman Foundation grant for 2007 Gateways Entrepreneurship Research Conference, \$20,000.

2006 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$77,000.

2006 Idea to Product funding – total raised \$33,000.

2006 Kauffman Foundation grant for 2005 Gateways Entrepreneurship Research Conference, \$19,000.

2005 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$70,080.

2005 Kauffman Foundation grant for 2005 Gateways Entrepreneurship Research Conference, \$16,000.

2004 Coleman Foundation CEAE program grant, \$36,230.

2002 Principal Investigator, Cross-Sector Partnerships for Capacity Building. Funded by the GE Foundation, with

research done under contract for The Beacon Project. The research consortium includes Deloitte & Touche, MIT/Sloan School of Management, Isoph, eCollege, Center for Nonprofit Leadership & Management at Arizona State University, and The Beacon Project.

2002 SME Training for BDS Specialists: Developed modules on e-commerce, SME accounting, and market research for

The International Labor Organization (ILO) training programme, Turin, Italy.

2000 SME and the Internet: Developing two chapters for the *World Employment Report - 2001* of the International

Labor Organization (ILO). Geneva.

2000 Developing an entrepreneurship major for the University of Osijek (Croatia). Open Society Institute, Soros

Foundation, New York.

1999 Internet Use Among SMEs. National Federation of Independent Business, Washington.

1999 Update of the List of Endowed Positions in Entrepreneurship and Related Fields. The Center for

Entrepreneurial Leadership of the Ewing Marion Kauffman Foundation, The Coleman Foundation, The University of Colorado and the Entrepreneurship and Small Business Research Institute (Stockholm).

- 1997 Using the Internet to deliver Consulting to SMEs Worldwide. Open Society Institute, New York.
- 1998 Postsecondary Entrepreneurship Education in the United States: History, Trends, and Reflections. OECD, Brussels.
- 1998 Endowed Positions in Entrepreneurship and Related Fields in the Eastern Hemisphere. ESBRI
 The Entrepreneurship and Small Business Research Institute, University of Stockholm. (Joint Venture with SLU).
- 1996 Cross-National Analysis of Entrepreneurial Values. Beaumont Faculty Development Fund, Saint Louis University and School of Business and Administration Summer Grant Program.

1995- Entrepreneurship Research Consortium Fellowship, Research Institute for Small Business. Present

1994- Entrepreneurial Development Opportunities in the West Bank and Gaza Strip: Analysis and Policy Present Recommendations, in collaboration with the Jerusalem Institute for Israel Studies and DATA: Studies and Consultation, Bethlehem. Funded by the Revson Foundation. **Related papers and presentations:**

Hazboun, S., Toren, B. and Katz, J.A. (1995). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Final Report of Pilot Stage. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.

Toren, B., Hazboun, S. and Katz, J.A. (1995). Demographics of entrepreneurial development in the WB&GS. Working Paper: Jerusalem: JIIS and Bethlehem: Data Studies and Consultation. [Paper accepted for presentation at the 1996 Global Conference on Small & Medium Industry & Business (GLOCOSM), Bangalore, India]. Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual *vs.* family ownership and implications for policy. Working paper: Jefferson Smurfit Center for Entrepreneurial Studies and J.A. Katz and Associates, St. Louis, MO.

Hazboun, S., Toren, B. and Katz, J.A. (1994). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Interim Report to Pilot Survey. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.

Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual *vs.* family ownership and implications for policy. Presented at the 1995 Family Firm Institute National Convention, St. Louis, MO, October 13, 1995.

1990- Training for Self-Employed Professionals. Funded by the Entrepreneurship Division of the

1991 Academy of Management, the Jefferson Smurfit Center for Entrepreneurial Studies and the Department of Management and Decision Sciences at Saint Louis University. Related papers and presentations:

Katz, J.A. (1995). Managing practitioners in the entrepreneurship class. Simulation & Gaming, September, 26 (3), 361-375.

Katz, J.A. (1993). PEP THEORY: Professor, Entrepreneurs, and Practitioners. Establishing and maintaining relationships with practitioners/entrepreneurs. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper.

Katz, J.A. (1991). Educating entrepreneurial professionals: identification of the critical market. *Journal of Private Enterprise*, 7 (1), 105-120.

Katz, J.A. (1991). Entrepreneurship education for the professions: identification of critical issues. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper.

Katz, J.A. Establishing and maintaining relationships with practitioners/entrepreneurs (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 8, 1993.

Katz, J.A. Strategies for utilizing entrepreneurs in the classroom. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 27, 1993.

Katz J.A. and Carlock, R. Noncase alternatives to entrepreneurship education. Presentation to the 1992 REFLECT Program, Price-Babson Fellows Program in Entrepreneurship Education. Wellesley, MA, May 1992.

Katz, J. Educating entrepreneurial professionals: identification of the critical market. Presented at the National Convention of the Association for Private Enterprise Education, Nashville, TN, April 8, 1991.

Katz, J. Can academia truly help entrepreneurs? Symposium panelist at the Twenty-sixth Annual Meeting of the Midwest Business Administration Association, Chicago, IL, March 15, 1990.

- 1982- Principal Investigator, Philadelphia Restaurant Study. Funded by the Small Business Administration,
- 1987 Wharton Entrepreneurial Center, Department of Management, the Wharton Real Estate Center and Word Systems Inc.

Related papers and presentations:

Leading subsystems and personal experiences: Contrasts and consistencies in the operation of innovative small firms. Paper presented at the 1985 Babson College Entrepreneurship Research Conference, The Wharton School, Philadelphia, PA. April, 1985.

Katz, J.A. Entry strategies of the self-employed: individual level characteristics and organizational outcomes. <u>Frontiers in Entrepreneurial Research</u>, 1984.

Katz, J.A. Reassessing the renaissance: Philadelphia's restaurants and restaurateurs. Philadelphia: Pennsylvania SBDC, Wharton Entrepreneurial Center, University of Pennsylvania, 1983.

Related Media Reports:

Katz, J.A. Organizational Formation: The case of Philadelphia's restaurants. Invited address to the Interdisciplinary Study Group on Work, University of Pennsylvania, May, 1983.

Anonymous (1983). Study evaluates Center City restaurants. The Server, December, p. 21, 27.

Anonymous (1983). Wharton prepares recipe for success. *Wharton Alumni Magazine*, Summer, p. 14-15.

Lin, J. (1984). Restaurants look to the suburbs. The Philadelphia Inquirer, June 17, p. 15-A.

In-business Staff (1985). Psst! Wanna own a restaurant? In-business, March-April, p. 24-27.

Orenstein, S. (1985). Functional and whimsical: a new wave in food. *Philadelphia Business Journal*, August 19-25, p.13.

Kantrowitz, B. and Witherspoon, D. (1986). Don't play with your food: fine restaurants get a new kind of customer - kids. *Newsweek*, October 6, p. 64.

Stevens, W.K. (1986). From A to B and more. The New York Times, May 21, p. C6.

1984- Principal Investigator, Microcomputer Approaches to Low-Barrier-To-Entry Survey Research. Funded

1987 by IBM through a grant to the University of Pennsylvania's Project Threshold.

Related papers and presentations:

Katz, J. Directed secondary analysis techniques: New Approaches in Entrepreneurial Research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August, 1988.

Katz, J., I-cubed: Interface, integration and intelligence in statistical microcomputing. Presented at the 24th National Meeting of TIMS/ORSA, St. Louis, MO October 28, 1987.

Katz, J. Playing at innovation in the computer revolution. In M. Frese, E. Ulich and W. Dzida (Eds.) <u>Psychological issues of human-computer interaction in the work place</u>. Amsterdam: North-Holland, 1987.

Katz, J.A. Statistical analysis on microcomputers, Interuniversity Consortium for Political and Social Research (ICPSR) <u>Micronews, 1(1)</u>, October, 1983.

Katz, J.A. Potentials and Problems in the Statistical Analysis of Social Science Data on Microcomputers. Invited address, Workshop on Microcomputer Issues, Interuniversity Consortium for Political and Social Research Summer Research Institute, Ann Arbor, MI, June -July 1983.

Service

Advice on entrepreneurship, general management, and research methodology provided <u>pro bono</u> to the Missouri State Department of Economic Development, Missouri Venture Forum, University of Colorado entrepreneurship program, Saint Louis University Technology Transfer Office, Idaho State Board of Education, the "Missouri's Hands" Artisan Support Organization, Professor Alan Weinberger of Saint Louis University's Law School, Dr. Ruth Murray of Saint Louis University's School of Nursing, the Business and Medicine Panel of Saint Louis University Medical School, Alpha Kappa Psi - Delta Sigma Chapter Business Fraternity, Alpha Delta Pi Sorority, Center for American Archeology, American Education Foundation, Blackburn College, Benedictine College, John Carroll University, the University of Houston, the University of New Orleans, Kellogg School of Management at Northwestern University, California State Cooperative Extension Service.

- Saint Louis University service includes: Chair, Chaifetz Entrepreneurship Center Director Search Committee (2018-present), Chair, Graduate Portfolio Review Committee (2020-present), Chair, Medart Endowed Professor Search Committee (2018-2020), Member Nutrition & Dietetics Reaccreditation Advisory Committee (2019), Member HRM professor search committee (2018-2019), Member of the SLUStart/I-corps Advisory Committee (2018-present), Member of North City Food Hub Project (2016-present), Faculty Senate Representative to the SLU Board of Trustees Finance Committee (2012-2015); Member Strategic Plan Topical Working Group "SLU as an entrepreneur for social justice" (2015), Coordinator MGT3000 text selection group (2015-2016); Member SLU Prison Project (2013-present); Committee Chair, Full-Time MBA Review Task Force. (September 2013 - January 2017); JCSB MBA Entrepreneurship Concentration Task Force (2012-2014); EDBA Task Force (2011-2018; Appointed to STEMplus faculty group (2012-2013); SLU Center for Sustainability Research Committee (2011-2014). Pius Library Redesign Advisory Committee (member, 2010-2014); Presidents Research Committee (member, 2009-2015); Bright Ideas Grants Committee (member, 2008-2013); Member, Pius Library Reference Librarian Search Committee (2010); JCSB Research & Sabbatical Committee (member, 2005-2009, interim appointment 2009-2010; chair, 2007-2008), JCSB Endowed Chairs Program Committee (2007-present), University Web Council, 2000-2007; University representative, RCGA Taskforce on technology-based employment, 1998-2004; Departmental Liaison to Pius Library, 1995-present; Member, University Research Award Committee, 1998-2002; B&A Outcome Assessment Committee, 1998-2002; Member, Ad Hoc Research Publication Ranking Committee, 1998-2001; Member, E-Commerce Faculty Group, 1999-2004; Member, Computer Science Curriculum Committee, 1995-1996; Member, University Computer Curriculum Revision Committee, 1995-1996; Member, School Advanced Technology Committee, 1995-2000; Member, Management Department Chair Search Committee, School of Business and Administration, 1994-1995; Member, PhD Curriculum Review Committee, 1993-1999; Member, Board of Advisors, Family Firm Forum, 1994-1996; Member Dean's Computer Advisory Panel, 1993-2002 ; Saint Louis University, NCA Accreditation ad hoc Committee on Mission, 1990-1992; Acting Director, Jefferson Smurfit Center for Entrepreneurial Studies, 1992; School Computer Committee, 1987-1993; Coordinator of Working Paper Series, 1988-2005, Chair ad hoc Student Outcome Assessment Committee, 1991-1992;
- Academy of Management service includes: [Academy-wide] Governor, 2000-2003; Chair, Divisions and Interest Group Relations Committee, 2002-3; Chair elect, Long Range Planning Committee, Academy of Management Board of Governors, 2000 (Chair 2001); Founding member, Doctoral Student Liaison Committee, 2001-2013; Co-chair, Academy Mentoring Committee, 1998-2000; Member, Academy of Management Council, 1999-2003; Member, Doctoral Education Curriculum Taskforce, 1998-2017; [Entrepreneurship Division] Late-Career Representative to the Executive Board (2018-2020); Late Career Consortium Co-Chair (2018-2019); Late-Career Workshop Director (2016-2017); NFIB Dissertation Award Liaison, (2010-2015); Service Award Committee Judge (2012-present); Founding member, Division Continuity Council (2008-2014); Member, Division Web Communications Committee, 2007-2013; Author, Divisional Accreditation Self-study, 1996-1998, 2003, *Consigliere*, 2007; Entrepreneurship Division Webmaster, 1995-1997; Past Division Chair, 1992-1993; Entrepreneurship Division Chair, 1991-1992; Chair-Elect, 1990-1991; Program Chair, 1989-1990; Author, Divisional

Accreditation Self-study, 1991; Editor, Teaching monograph, 1992-1994; Innovation Committee, 1993-1997; Judge, Best Paper Award Committee, 1993, 1994; Judge, Best Small/Independent Business Dissertation Award Committee, 1994, 1997; Judge, Heizer Dissertation Award Committee, 1993, 1994, 1997; Judge, Advocate Award Committee, 1997; Coordinator, 1991 and 1996 Heizer Doctoral Dissertation Award Program; coordinator, NFIB Best Dissertation Award, 1996; Academy of Management Liaison To Babson Doctoral Consortium, 1992-1993; Director, New Faculty Workshop, 1990; Eastern Regional Liaison, Entrepreneurship Interest Group, 1986.

Continuing

Judge, Karl Vesper Pioneer of Entrepreneurship Award, Experiential Classroom, Tampa FL (2018present).

Judge, CNBC Disruptor 50 Advisory Council, CNBC Television, New York. (2013 – present).

Entrepreneurship Resource Person, World Affairs Council, St. Louis, St. Louis, MO. (February 2012 - Present).

- Member, Competition Committee, Arch Grants, St. Louis, MO. (2011-present).
- Member of US Expert Panel, Global Entrepreneurship Monitor. London Business School and Babson College. (2000 – present)
- National Award Judge, USASBE US Association for Small Business & Entrepreneurship, (2008 present).

Faculty, Experiential Classroom, (various locations), (2000-present).

Nominating Committee Member, Global Award for Entrepreneurship Research (entrepreneurship's "Nobel prize"), Sponsored by the Swedish Foundation for Small Business Research (FSF), the Swedish Agency for Economic and Regional Growth (Nutek) and the Research Institute of Industrial Economics (IFN). (1997-present)

Completed

Executive Committee Member, North City Food Hub, St. Louis. (2016-2019)

- Founder and co-chair, Late Career Consortium, Entrepreneurship Division, Academy of Management (2016-2019)
- Late-career Representative to the Executive Committee, Entrepreneurship Division, Academy of Management (2016-2019)

Member, SLU Innovation Ecosystem Committee, (2016-2019)

Panelist, Doctoral Consortium, Midwest Academy of Management, St. Louis MO (October 2018).

- Panelist on Entrepreneurship, Washington and Lee University Alumni Organization St. Louis. (October 2018).
- Outside Judge, Physical Therapy Applied Administration and Management course, final video presentations. Saint Louis University, Doisy School, Physical Therapy Department, (October 2018).
- Senior Scholar, Doctoral Consortium, Entrepreneurship Division, Academy of Management Annual Meeting, Chicago IL (August 2018).
- Senior Scholar, Emerging Scholar Workshop, Entrepreneurship Division, Academy of Management Annual Meeting, Chicago IL (August 2018).
- Member, SLU Provost's Task Force on Innovation and Entrepreneurship, (2016-2017)
- Final Round Judge, SLU Pitch & Catch Competition (April 2017)
- Final Round Judge, SLU Angels in the Outfield Competition (April 2017)
- Final Round Judge, GlobalHack VI, St. Louis, MO. (October 2016).
- Member, Innovate St. Louis Collective Impact Group, St. Louis, MO. (December 2012 2015).
- Grant Proposal Reviewer, External, IT Entrepreneur Network, St. Louis, MO, (November 11, 2009 Present).
- Member, Angel Capital Association Angelsoft Liaison Committee. (May 2009 2016).
- Board Advisor, Innovate St. Louis Gateway Venture Mentoring Service, St. Louis, MO. (2008 2016).
- Judge, Global Student Entrepreneur Awards, Chicago, IL, (October 2007 2015).
- Committee Member, RCGA StartUp Weekend, St. Louis, MO, (April 2012 December 2012).
- Discussant, St. Louis Economic Council, St. Louis, MO, (January 2012 December 2012).
- Judge, Venture Draft Brandon Williams Economic Development Corp., St. Louis, MO, (August 12, 2012 August 13, 2012).
- Grant Proposal Reviewer, External, Arch Grants, St. Louis, MO, (January 5, 2012 March 5, 2012).

- Committee Member, JCSB in India Working Committee. (March 2011 September 2011). Worked with other JCSB and SLU faculty and administrators on a possible expansion of JCSB into India.
- Committee Member, Sports Business Program Development Committee, (September 1, 2008 May 15, 2011). Developed with others the new sports business supporting area at the JCSB.
- Committee Member, Recruiting Online Chats, (March 9, 2011). Represented the Management and Entrepreneurship programs for a JCSB online chat open to prospective students considering SLU.
- Speaker, New Doctoral Student Consortium, Academy of Management, August 6, 2010.
- Judge, Graduate Dietetics Business Proposals, Doisy School, Saint Louis University, December 6, 2010.
- Judge, CEO Chapter Awards Program, Collegiate Entrepreneurs Organization, Chicago, November 6, 2010.
- Judge, Graduate Dietetics Business Proposals, Doisy School, Saint Louis University, November 30, 2009.
- Judge, ITEN Investor Presentations, St. Louis, MO, November 11, 2009.

Judge, Global Student Entrepreneur USA Finals, Chicago IL, October 23, 2009.

Judge, CEO Chapter Awards Program, Collegiate Entrepreneurs Organization, Chicago, October, 2009.

Speaker, New Doctoral Student Consortium, Academy of Management, August 7, 2009.

- Judge, Business Plan Competition, National Institute for Youth Entrepreneurship, St. Louis, MO February 27, 2009.
- Presenter and Administrative Staff, Experiential Classroom VIII, Syracuse University, September 13-15, 2007.
- SLU representative (2007) and Board member (2008-present), Innovate St. Louis Venture Mentoring Service, St. Louis MO, 2007-present.
- Presentation, "Business Plan Your Way to Success," St. Louis Chapter of ASME, Parks College of Engineering, September 29, 2006.
- Presenter and Administrative Staff, Experiential Classroom VII, Syracuse University, September 21-24, 2006.
- Presentation and session chair: Entrepreneurship for Allied Health Professionals. Saint Louis University, Doisy School of Allied Health Sciences, January 7, 2005.

Presentation: Hunting for jobs. Alpha Kappa Psi. November 16, 2004.

- Presentation: Entrepreneurship for MDs. Family and Community Medicine Departmental Seminar. Saint Louis University, October 6, 2004.
- Presentation on "Opportunities for Involvement in Entrepreneurship", MBA Orientation, August 17, 2004.
- Presentation on "Writing for Publication", Graduate Assistance Training, Saint Louis University, 2000-2004.
- Presentation on "How to ace a case", Full-time MBA Orientation, Saint Louis University, 2000-2002, 2004.
- World Wide Web Training provided to School of Business and Administration, and Pius XII Memorial Library, Saint Louis University, 1996.
- US Department of Agriculture, Small Business Innovation Research Proposal Reviewer, 1993-present. National Review Team Member, 1996-1997.
- International Council for Small Business, Senior Vice-president for Publications and Research, 1995-1997. Member of the Board of Directors, 1993-1997 ; Vice President for Publications and Research, International Council for Small Business, 1989-1993.
- St. Louis Small Business Development Center, Member of Advisory Board, 1994-1997; State Headquarters Associate Director for Research, 1988-1989; Associate Director, St. Louis Office, 1987-1988; Co-director, St. Louis Small Business of the Year Competition, 1989; Facilitator, "Tomorrow's Entrepreneurs Today" program of the U.S. Small Business Administration and Saint Louis University, 1988.

Evaluator, U.S. Department of Agriculture, Small Business Innovation Research Grant Program, 1995, 1996.

Utah State University, University Faculty Research Grant Program Evaluator, 1995, 1996.

Member, Education and Publications Committee, National Venture Capital Association, 1993 - 1995.

Judge, New York University Best Entrepreneurship Paper Competition, 1993, 1994, 1995.

Member, Missouri Statewide Task Force on Home Based Businesses, 1992-1994. Judge, Blue Chip Enterprise Initiative, 1991-1996.

Reviewer, EMC International Business Plan Competition, 1991, 1992, 1993.

Co-organizer, 1989 Babson Entrepreneurship Research Conference.

Chair, Entrepreneurship Doctoral Consortium, 1989.

University Representative, IBM Academic Information Systems' University AEP Conference, Alexandria, VA., 1985.

School Representative, EDUCOM Computer Literacy Project, Implementation Task Force, 1983-1987.

Wharton School, Computer Committee, member (1982-1986), Department of Management, Doctoral Present Admissions Committee (1982-1984), Curriculum subcommittee (1983-1984), Faculty Recruitment (1982-1983), Evening School Committee, member (1983-1984).

Technical Review Panel, Extension Evaluation Project, Office of the Secretary, U.S. Department of Agriculture, 1978-1980.

Regional Review Panel, Massachusetts Department of Mental Health, 1976-1977.

Study Group on Interdisciplinary Research, NSF-Memphis State University, 1974-1976.

Mayor's Community Relations Commission, Memphis, 1973-1976.

Competitive Appointments and Awards:

Awards of Singular Distinction

- 2018 Awarded the Karl Vesper Pioneer of Entrepreneurship Award by the Experiential Classroom. https://warrington.ufl.edu/entrepreneurship-and-innovation-center/faculty/experientialclassroom/karl-vesper-pioneer-award/
- 2013 Foundational Paper Award, Entrepreneurship Division of the Academy of Management. (August 10, 2013). <u>https://ent.aom.org/awards/foundational-paper-award</u>
- 2005 Recipient, The Thomas M. Knapp SJ Memorial Faculty Member of the Year Award, Richard A. Chaifetz School of Business Alumni Association.
- 2004 Elected Longenecker Fellow, the US Association for Small Business and Entrepreneurship. https://www.usasbe.org/general/custom.asp?page=fellows
- 2000 Lifetime Mentorship Award, Entrepreneurship Division, Academy of Management. https://ent.aom.org/ent/awards
- 1998 Graduate Student Association Outstanding Mentorship Award, Saint Louis University.
- 1997 LeVan Award for Interdisciplinary Contributions to Family Business. Awarded by the Family Firm Institute and the LeVan Companies.
- 1995 Academy of Management Entrepreneurship Division Outstanding Contribution Award (Only the second time awarded since 1979). <u>https://ent.aom.org/ent/awards</u>

- 1994 Co-recipient, Model MBA Entrepreneurship Program Award, US Association for Entrepreneurship and Small Business. <u>https://www.usasbe.org/page/EdAwardWinners</u>
- 1992 Outstanding Service Award, Board of Governors, Academy of Management
- 1992 Recipient of the 1992 Edwin Appel Award for Entrepreneurship Education. Sponsored by the Price Institute of New York and Babson College.

Other Awards

- 2022 <u>USNews Magazine ranked Graduate Entrepreneurship 14th</u>.
- 2021 <u>USNews Magazine ranked Undergraduate Entrepreneurship 36th</u>
- 2020 Entrepreneur Magazine ranked Undergraduate Entrepreneurship 33rd
- 2020 Entrepreneur Magazine ranked Graduate Entrepreneurship 20th.
- 2020 USNews Magazine ranked Undergraduate Entrepreneurship 21st
- 2020 USNews Magazine ranked Graduate Entrepreneurship 13th.
- 2019 Entrepreneur Magazine ranked Undergraduate Entrepreneurship 33rd
- 2019 Entrepreneur Magazine ranked Graduate Entrepreneurship 20th.
- 2019 USNews Magazine ranked Undergraduate Entrepreneurship 21st
- 2019 USNews Magazine ranked Graduate Entrepreneurship 13th.
- 2018 Inducted into Delta Sigma Pi professional business fraternity.
- 2018 Entrepreneur Magazine and Princeton Review ranked Graduate Entrepreneurship 21th.
- 2018 USNews Magazine ranked Undergraduate Entrepreneurship 18th.
- 2017 Invited to do a TEDx talk at SLU-Madrid.
- 2017 USNews Magazine ranked Graduate Entrepreneurship 12th.
- 2016 USNews Magazine ranked Graduate Entrepreneurship 14th.
- 2016 Entrepreneur Magazine and Princeton Review ranked Graduate Entrepreneurship 18th.
- 2015 BusinessWeek ranked Undergraduate Entrepreneurship 29th.
- 2015 USNews Magazine ranked Undergraduate Entrepreneurship 10th.
- 2015 USNews Magazine ranked Graduate Entrepreneurship 14th.
- 2015 Entrepreneur Magazine and Princeton Review ranked Graduate Entrepreneurship 19th.
- 2014 USNews Magazine ranked Undergraduate Entrepreneurship 7th.
- 2014 Heroes in Education, St. Louis Small Business Monthly.
- 2014 Entrepreneur Magazine & Princeton Review ranked Undergraduate Entrepreneurship 23rd.
- 2012 Top 100 St. Louisans To Know to Succeed in Business, St. Louis Small Business Monthly.

- 2012 USNews ranked Saint Louis University's Entrepreneurship Program 13th (Undergraduate) for 2012-2015 and 17th (MBA) for 2012, 14th 2013-2015.
- 2012 BusinessWeek ranked SLU's Entrepreneurship Program 29th in the nation.
- 2011 Inclusion of *Advances in Entrepreneurship, Firm Emergence and Growth* in ISI's Business Citation Index, Institute for Scientific Information.
- 2011 USNews ranked Saint Louis University's Entrepreneurship Program 13th (Undergraduate and MBA).
- 2010 Saint Louis University's Entrepreneurship Program identified as one of five "Schools for Entrepreneurs" by *Fortune Magazine* (March).
- 2010 USNews ranked Saint Louis University's Entrepreneurship Program 21st (MBA).
- 2010 EntrepreneurEDU.com identified Saint Louis University's Entrepreneurship Program as one of 21 model undergraduate entrepreneurship programs.
- 2009 USNews ranked Saint Louis University's Entrepreneurship Program 16th (undergraduate).
- 2009 *Entrepreneur/Princeton Review* awarded Saint Louis University's Entrepreneurship Program an "Honorable Mention" for entrepreneurship education overall (along with Harvard, Stanford, Wharton and MIT).
- 2008 USNews ranked Saint Louis University's Entrepreneurship Program 27th (undergraduate).
- 2008 Entrepreneur/Princeton Review awarded Saint Louis University's Entrepreneurship Program an "Honorable Mention" for entrepreneurship education overall (along with Harvard, Stanford, Wharton and MIT).
- 2005 *Entrepreneur/Princeton Review* awarded Saint Louis University's Entrepreneurship Program a "Top Tier Regional" ranking.
- 2004 USNews ranked Saint Louis University's Entrepreneurship Program 24th (MBA).
- 2004 *Entrepreneur* ranked Saint Louis University's Entrepreneurship Program 3rd for regional schools (based on program directors and faculty) and 2rd (based on student evaluations).
- 2003 The 2003 paper Virtual Instant Global Entrepreneurship: Cybermediation for Born International Service Firms by Katz, Jerome A. Katz, Scott R. and Omar Khan (*Journal of International Entrepreneurship*, 1, 43-57) was reprinted in Leo Paul Dana, Editor, (2003). *Handbook* of International Entrepreneurship, Cheltenham, UK: Edward Elgar.

- 2003 USNews ranked Saint Louis University's Entrepreneurship Program 17th (undergraduate).
- 2003 *Entrepreneur* ranked Saint Louis University's Entrepreneurship Program 3rd for regional schools (based on program directors and faculty).
- 2002 The papers "The dynamics of organizational emergence: a contemporary group formation perspective". *Entrepreneurship: Theory and Practice*, 1993, *17* (2), 97-102, and "Properties of emerging organizations". *Academy of Management Review*, 1988, *13*(3), 429-441, were reprinted in Scott Shane, Editor, (2002). *The Foundations of Entrepreneurship*, Cheltenham, UK: Edward Elgar.
- 2002 eWeb included in Britain's national Social Science Information Gateway. (www.sosig.ac.uk)
- 2002 Appointed Expert Pool Nominator, Baylor University's *Greatest Entrepreneurs and Businesspersons* Hall of Fame.
- 2001 The paper "Modeling entrepreneurial career progressions: concepts and considerations," Entrepreneurship: *Theory and Practice*. Winter 1994, *19* (2), 23-40 was reprinted in Paul Westhead and Mike Wright, Editors, (2001). *Advances in Entrepreneurship*. Cheltenham, UK: Edward Elgar.
- 2001 USNews ranked Saint Louis University's Entrepreneurship Program 16th (undergraduate).
- 2001 Success ranked Saint Louis University's Entrepreneurship Program 27th overall.
- 2000 Elected to the Board of Governors of the Academy of Management.
- 2000 Entrepreneurship program identified as one of the top 30 in the US by US News & World Report.
- 1998 Awards for eWeb included: Site of the Month for Smallbizplanet.com / sbfocus.com; Top 200 Websites for Business by Illustrate Research and the Digital Media Research Centre at the University of Sussex; About.Com Favorite Sites of 1999 in Entrepreneurship http://entrepreneurs.about.com/library/weekly/aa010200.htm
- 1999 Entrepreneurship program identified as one of the top 30 in the US by US News & World Report.
- 1999 Entrepreneurship program identified as number 6 in the US by *Success* magazine.
- 1998 eWeb given 5-star rating by Anbar Electronic Resources.
- 1998 Entrepreneurship program identified as one of the top 25 in the US by US News & World Report.
- 1997 eWeb given "Best of Class" Rating by Study web for Entrepreneurship (<u>www.studyweb.com</u>).
- 1997 Award of Excellence, NASDAQ-San Diego State University International Student Business Plan Competition.

- 1997 Academy of Management Grand Prize for Divisional Innovation, "AACSB Liaison Committee," and "Adjunct and New Instructor's Guide to Teaching Entrepreneurship."
- 1996 Entrepreneurship program identified as one of the top 25 in the US by *Success* Magazine.
- 1997 eWeb included in Argus Clearinghouse one of six sites. (<u>http://www.clearinghouse.net</u>)
- 1997 eWeb included in SBA Online one of five sites. (http://www.sbaonline.sba.gov)
- 1997 eWeb included in ERIC's CELCEE (Center for Entrepreneurial Leadership / Center for Entrepreneurship Education), one of eleven sites. (http://www.celcee.org)
- 1997 "Endowed positions and the infrastructure of entrepreneurship: 1992 updates to prior research" included in the ERIC Clearinghouse for Community Colleges.
- 1997 Departmental nominee for Burlington Northern Excellence in Teaching Award.
- 1996 Beaumont Faculty Research Competition Award, Saint Louis University.
- 1996 School of Business Summer Faculty Research Award, Saint Louis University.
- 1996 Academy of Management Grand Prize for Divisional Innovation, "Division Grant and Grant-Writing Manual" (developed and edited by Jerome Katz, authored by John O'del)
- 1996 "Top 5" Paper Award, *Small Business Forum*, for Brush, C. G. and Katz, J.A. (1995). This study raises important questions. *Small Business Forum*, Spring, *13* (1), 82-84.
- 1996 Summer Research Senior Grant Award, Saint Louis University.
- 1995 One of 16 "Top Small Business Researchers" identified by Inc. Magazine. June 1995.
- 1995 First Place Winner, Best Social Science / Humanities Gopher, "Best of the INTERNET" Award, Australian National University (for EGOPHER: The SLU Entrepreneurship Gopher).
- 1995 Visiting Scholar, Horace Rackham School of Graduate Studies, University of Michigan
- 1995 Academy of Management Grand Prize for Divisional Innovation, "Promoting National Meeting Attendance Through Preconference Activities".
- 1994 U.S. Small Business Administration, Region VII Small Business Institute Best Undergraduate Case Award. (Case advisor)
- 1994 Coleman Entrepreneurship Education Paper Excellence Award, Entrepreneurship Division, Academy of Management, for the paper "Innovations in teaching entrepreneurship."
- 1994 Academy of Management Grand Prize for Divisional Innovation, "A Self-Study of the Academic Infrastructure of the Field of Entrepreneurship".

- 1994 Certificate of Appreciation, Entrepreneurship Division, Academy of Management, for Developing and editing "The Adjunct and New Instructor's Guide to Entrepreneurship."
- 1994 Certificate of Achievement, International Council for Small Business, for the Special Issue of Simulation & Gaming, "Simulation and experiential learning in entrepreneurship education."
- 1993 Presidential Research Scholar Award, Saint Louis University
- 1993 Visiting Scholar, Horace Rackham School of Graduate Studies, University of Michigan
- 1992 Outstanding Service Award, Board of Governors, Academy of Management
- 1992 Faculty Distinguished Research Fellow Award, School of Business and Administration, Saint Louis University
- 1992 Award of Merit, Entrepreneurship Division, Academy of Management
- 1992 Faculty Fellow, Beta Gamma Sigma
- 1991 Saint Louis University Competitive Research Grant Award.
- 1990- Price Babson Fellowship for Entrepreneurship Education, Babson College, Wellesley, MA.
- 1990 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1990 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.
- 1989 Academy of Management Review Theory Development Workshop
- 1987- Invitee, USC Conference on Entrepreneurship.
- 1988- Invitee, Entrepreneurship Senior Scholar Group.
- 1989 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1989 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.
- 1988 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1988 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.

- 1988 Appointed Graduate Faculty, Saint Louis University
- 1988 Appointed Affiliated Faculty, Department of Psychology, Saint Louis University
- 1987 Research Assistance Competition Award, Department of Management, The Wharton School.
- 1986 Management of Information Systems Summer Research Grant Award, IBM/ Wharton School.
- 1986 Research Grant Award, Wharton Real Estate Center.
- 1984 Dean's Fund Research Grant Award, Wharton School.
- 1984 Organization and Management Theory Junior Faculty Workshop, Academy of Management.
- 1979 Organizational Behavior Consortium, Academy of Management.
- 1978 Student Coordinator, Organizational Psychology Program, University of Michigan.

Mentions in Media

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