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#### **Model of More**

#### **Our Promise**

Exceptional Care from People Who Care.

#### **Our Purpose**

Provide clinical excellence and a uniquely caring experience to every life we touch.

#### **Our Vision**

Be bold. Be the best.

Be the leader in delivering exceptional, safe, accessible and convenient care and service.

#### **Our Values**

**Be People Focused:** establish trusting partnerships with patients, families, colleagues and our community.

**Be Engaging:** model the Southcoast Health Service Behaviors.

**Be Accountable:** always expect and give your best.

**Be Supportive:** Southcoast Health is a team that is caring, compassionate and dedicated.

**Be Innovative:** positively embrace change, be a change agent.

**Be Proud:** you are a Southcoast Health Ambassador 24/7/365.

Be More than medicine: for our community, for each other.

## **Our Community**

Southcoast Health provides clinical excellence and a uniquely caring experience to every life we touch in southeastern Massachusetts and Rhode Island. We are proud to serve as our community's only not-for-profit health system and our region's largest employer. We invest and reinvest in our community, always seeking to provide our patients with the best services, programs, providers, technologies and facilities. We collaborate with local leaders and organizations to promote and nurture a culture of health and wellness. With an unwavering commitment to our patients, communities and all those we serve, we deliver on our promise — Exceptional Care from People Who Care.

#### Keith Hovan President & CEO



There is nothing more important to a community than a strong healthcare system. As Jason Rua, chair of the Southcoast Board of Trustees likes to say, "Southcoast Health is our region's greatest asset."

Good health is the building block of a thriving community. Without healthy individuals, we cannot have a healthy population. And without a healthy population, we cannot have the economic development or robust civic life that benefits us all.

At Southcoast Health, we do all we can to ensure the wellness of everyone in this region. That includes providing excellent emergency care, as you can see from the stories in this annual report. For many patients, that care must start well before they get to the emergency department (ED). The moment a 911 call is made from a living room or roadside, the clock starts ticking. Minutes can make the difference in treating heart attack, stroke and traumatic injuries, so our EDs work closely with local Emergency Medical Services (EMS) to ensure they have the latest technology, protocols and medicines. At Southcoast, we think of our local EMS as our

partners on the frontlines of healthcare and valued members of our team. The vital work they do in the field often gives us an edge in treating the most sick patients.

At our EDs, we treat our patients as quickly as possible, ensuring they get the appropriate care in the appropriate setting, whether it be right in the ED, in one of our hospitals or at another facility on the rare occasion when they must be transferred out of the region for one of the few services Southcoast Health does not provide.

Our hospital EDs connect Southcoast to the communities we serve so that we can provide care tailored to our populations.

That is a goal that guides all of our care decisions. In answer to the region's great need for cardiac care, for instance, we offer interventions that are usually performed only at major academic medical centers.

In the hybrid operating room at the Harold and Virginia Lash Heart and Vascular Center at Charlton Memorial, doctors use minimally invasive techniques to implant devices such as the MitraClip, which repairs the valve between the upper and lower chambers of the left heart. It changes the lives of patients whose condition leaves them unable even to climb a set of stairs, but who are too old or sick for open heart surgery.

At the Southcoast Centers for Cancer Care, high-powered imaging technology enables doctors to identify tumors at their earliest stages, when treatment is most effective. Genetic testing allows medical oncologists to prescribe the drugs most likely to work for individual patients. And our surgeons are among the most highly skilled in the country.

From primary and specialty care to maternity and pediatric care to brain and spine, bariatric and orthopedic surgery — we surpass the traditional

boundaries of community-based healthcare.

But we do more than deliver medical care, we promote health. Our programs help patients with chronic ailments, such as diabetes and asthma, to avoid medical emergencies. Our Community Benefits Program exceeded \$18 million last year, providing care for those who could not afford it, and funding community grants and programs, such as assistance against homelessness, smoking cessation and Community Health Workers, who help patients get their treatments and stay well. Check out all we do to support and promote health in the Community Benefits section of the southcoast.org website.

We closed 2017 with much to celebrate. Your generosity has helped us achieve some incredible milestones, as we transformed to a national leader in community-based care in less than a decade. You have provided us with the means to invest in the region's health with leading medical talent, new technology and cutting edge therapies.

As a not-for-profit system, our stakeholders are our patients, employees and the communities we serve. We reinvest our profits in the region in the form of ever-improving care and services.

You are one of the many reasons that our region, with its art, history and natural beauty, is so remarkable. Thank you for helping Southcoast Health achieve its mission. I know that with your support, local residents will always be able to count on excellent healthcare, close to home.

Keith A. Hovan President & CEO

Southcoast Health





# Giving care, giving back

The nurses who lead Southcoast Health's three hospital emergency departments thrive on challenges that most people would find daunting.

"When someone comes in with an acute heart attack and you get them to the cardiac catheterization lab and he is healthy in two hours because of our intervention — there is a lot of satisfaction in that," said Michele Azevedo, MSN, MM, RN, Director of Emergency Services for St. Luke's Hospital.

Each ED is overseen by a highly trained nurse, like Azevedo, who helps ensure that care is delivered as efficiently as possible. They work with physicians and emergency medical technicians to establish the best protocols for identifying and responding to life threatening diseases, such as heart attack, stroke and sepsis. And they partner with the community to address problems, such as opioid addiction and human trafficking.

In addition to the vital service they render through their work, they also support Southcoast Health with their philanthropy. "This is where I get care, this is where my family gets care, this is where my friends get care," said Teresa Allen-Richard BSN, RN, Manager of the Tobey Hospital ED. "I want to support Southcoast so they all get the best possible care. Also, I work at Southcoast. It is like a family to me."

Seanna Zimmerman MSN, MBA, RN, Director of Emergency Services for Charlton Memorial Hospital, said she believes in Southcoast's promise and purpose. "Supporting our initiatives will have a positive impact in bettering the experience and services for our employees, patients and community," she said. "That is important to me."

"I give because this is my community," Azevedo said. "I give both money and time."

**Seanna Zimmerman, RN**Charlton Memorial Hospital

"Supporting our initiatives will have a positive impact in bettering the experience and services for our employees, patients and community."

**Michelle Azevedo, RN** St. Luke's Hospital

"I give because this is my community. I give both money and time."

**Teresa Allen-Richard, RN**Tobey Hospital

"This is where I get care, this is where my family gets care, this is where my friends get care. I want to support Southcoast so they all get the best possible care."

In fact, all three serve on multiple committees, both for Southcoast and the community. Azevedo's involvements include serving on ERASE, a task force addressing human trafficking in the greater Fall River area. She also works with the community, police and other nurses to prevent opioid abuse. And she volunteers with Southcoast VNA Hospice.

Zimmerman also is concerned with opioid abuse and works with the police department, community groups, mothers of addicts and addicts themselves to help improve crisis intervention and other responses to the opioid crisis. She wants to help reduce the stigma of addiction so that people are willing to seek help.

Allen-Richard is helping with the renovation and expansion of the proposed Tobey ED. She is excited about the possibility of adding much needed space for patients and caregivers.

In all that they do — through their leadership in the ED, their involvement in the community and their philanthropy — their passion and pride shines through.

"I am so proud of my role and of what Southcoast Health does to keep the needs of our patients and community in the forefront," Zimmerman said.



## **EMS** gains life-saving minutes

Dr. Matthew Bivens & Brian Giorgianni, EMTP

# When a patient experiences a major heart attack, minutes can make the difference between returning to a normal life and suffering lifelong disabilities or even death.

In recent years, Southcoast has dedicated itself to reducing the time to treatment of a heart attack, stroke and other life-threatening conditions.

"We work very closely with our 911 responders in our local communities," said Dr. Matthew Bivens, EMS Medical Director for Southcoast Health. "They are as elite as anyone who works in the industry. They do a great job and we enjoy working with them — they are a valuable extension of the clinical care team."

To help them do their job even better, Southcoast is providing ambulances with technology to transmit 12-lead EKG readings directly to cardiologists at Charlton Memorial Hospital.

When the hospital receives an EKG reading that indicates a STEMI, the most serious form of heart attack, doctors can activate the Charlton cardiac catheterization lab and be ready to treat the patient upon arrival.

A STEMI involves a blockage in one of the heart's major arteries, which can cause damage to the cardiac muscle, but doctors can limit that damage

if they rapidly restore blood flow. "Time is muscle," said Brian T. Giorgianni, EMTP, EMS Coordinator for Southcoast.

Southcoast is working to improve pre-hospital care in other ways. Bivens worked to supply ambulances with tranexamic acid, an inexpensive drug that saves lives by making a patient less likely to bleed to death from an injury. The drug is now protocol for ambulances in Massachusetts and Rhode Island. He also worked to have Massachusetts ambulances carry IV preparations of acetaminophen to reduce use of opioid painkillers and limit the risk of addiction.

Because of his efforts, Bivens was recognized as the 2017 EMS Physician of the Year by the Greater Fall River Emergency Medical Services Coordinating Committee, and the 2017 Man of the Year by the Standard Times.

Emergency medical technicians (EMTs) and ED staff also spend time learning from each other. EMTs join ED rounds and emergency doctors and nurses have followed EMTs on 911 calls.

"We had to learn what it's like to climb down three flights of stairs with a patient on a stretcher," said Seanna Zimmerman MSN, MBA, Director of Emergency Services at Charlton.

"It was valuable for us to learn what happens before a patient gets to our door."

Great emergency medical care starts in a dining room, at a car crash site or wherever an ambulance responds to a call. Strong relationships between hospital emergency departments and emergency medical services (EMS) companies are crucial.

"Our entire region is fortunate to be cared for by some of the very best EMS providers," said Bivens. "And Southcoast Health is fortunate to collaborate and partner with those skilled individuals on the front lines of providing exceptional care.

# **Providing comfort**

# Denise Morency Gannon doesn't miss much in St. Luke's Hospital Emergency Department (ED).

As a Patient Ambassador, she visits all ED patients at least once on her rounds and makes sure they are comfortable. The former teacher and trained pastoral minister is part of a program that also includes a Patient Ambassador at Charlton Memorial's ED and a corps of volunteers, including high school interns.

"When everyone else is extraordinarily busy, I can identify the small things a patient needs," said Gannon, who has served fo five years as a Patient Ambassador. "I do anything that is non-medical."

Patient Ambassadors will assist with a wheel chair, help people to the bathroom, call family members, and bring an extra pillow, warm blanket or a cup of tea. A Catholic with a warm personality, Gannon has prayed with patients and sat with the family of those who are dying.

Other times, Patient Ambassadors can be an extra set of eyes and ears for the emergency medical staff. Sometimes they learn important facts — such as a history of diabetes, alcoholism or physical abuse — that patients fail to reveal to a doctor or nurse, but are important in assessing their condition and deciding on a course of care. She also helps patients understand the many services available at Southcoast.

"Caring for patients is truly a team effort," Gannon said. "In a critical situation, there is something about just being present for people when they are feeling vulnerable. I am fortunate in my role to serve our patients, our community and our medical staff."

# **Caring in an emergency**





**Dr. Jennifer Pope Dr. Brian Tsang Dr. Brian Sard** 

Southcoast Health's emergency departments see patients when they are most vulnerable. They may be suffering from a lacerated hand or a drug overdose, a severe stroke or a heart attack. Often, they are just worried about a routine symptom they don't understand.

"It is a privilege to take care of patients in emergent conditions," said Dr. Brian Tsang, Medical Director of the emergency departments at Charlton Memorial and Tobey hospitals. "It is what drew us to emergency medicine. We welcome and take care of everyone no matter what their condition."

St. Luke's Hospital has the largest of Southcoast's three EDs and is among the busiest in the state, with more than 89,000 patient visits in fiscal year 2017. Charlton received 71,000 ED visits, and Tobey, 30,000 during that same time.

While EDs treat the sickest patients, they also dispense large quantities of reassurance and advice, said Dr. Tsang. Fewer than 20 percent of Southcoast ED patients require hospitalization. More often physicians tend to less critical ailments and offer

reassurance that a symptom, such as colic in a baby, is not a sign of serious trouble.

All three EDs work hard to reduce wait times. At Charlton, a nurse monitors the waiting room regularly to identify patients who need to be seen right away.

St. Luke's established a Rapid Assessment Zone (RAZ) in May 2017. The \$3.8 million project created an 18-bed area where patients with lacerations, belly pain, ankle sprains and other less complicated emergencies can be quickly treated and discharged. About 65 patients a day go through the RAZ, said Dr. Jennifer Pope, Chair of St. Luke's Emergency Department.

"The RAZ has significantly reduced patient wait times in St. Luke's ED and has improved the overall experience for our patients," she said.

For our region's youngest emergency patients, Southcoast has a five-bed Pediatric Emergency Department. This emergency pediatric unit is located at St. Luke's and is led by Boston Children's Hospital pediatricians. In order to provide an ideal experience for these patients and their families, this unit has its own separate space within the ED.

The pediatric ED at St. Luke's and Boston Children's hospital share X-ray images digitally. That recently saved a family a night drive to Boston because an orthopedic surgeon could determine that a girl's broken elbow did not require emergency surgery. Boston Children's specialists also can examine patients remotely with Rosie the Robot.

"It's a 62-mile transport to Boston Children's Hospital, but we can bring an intensive care doctor right into the room," said Dr. Brian Sard, Southcoast Chair of Pediatrics. "And if patients need intensive care, they are transported to Children's and the transfer is seamless."

As the EDs work to eliminate long waits, they also strive to improve patient experience. Dr. Tsang made that a priority five years ago when he first assumed leadership of the Charlton ED. He emphasized the importance of listening carefully, offering a glass of water or a warm blanket and even telling a joke to an anxious patient. "It's amazing the effect that a good joke can have," he said.

Dr. Pope said she is proud to work in an ED where everyone gets the highest standard of care, no matter when they arrive or their condition.

"We are open 24 hours a day, 365 days a year, on holidays, nights and weekends," said Dr. Pope. "Our goal is to provide excellent, efficient, life-saving emergency care to everyone in the community."

# **Supporting the Southcoast mission**



"Southcoast Health takes care of everyone on the South Coast. It's convenient and close and always there when we need it. That is why we in the community have to show our support."

#### The Giumetti family

# The hospitals of Southcoast Health have been taking care of Don Giumetti's family for generations, beginning when his grandparents built a summer home in Little Harbor, Wareham in the 1950s.

It was because of the empathetic care Don's 101-year-old grandmother received at Tobey Hospital at the end of her life that he first became interested in Southcoast. "The care and compassion she received from the staff at Tobey was truly extraordinary," said Giumetti, owner and president of Shepard Group, Inc. a Westport and Wareham based commercial service contracting company. "I knew then that this was an organization I wanted to be involved with."

Shortly after his grandmother's passing, Giumetti joined Southcoast's President's Council, which is comprised of local business leaders who serve as ambassadors in the community. More recently, Jason Rua, Chair of the Southcoast

Board of Trustees, recruited Giumetti to serve on Southcoast's Quality and Safety Committee and, in 2016, the Southcoast Health Board of Trustees.

Giumetti has always been active in his community and understands the importance of giving back. He received the John S. Brayton Jr. Memorial Outstanding Community Service Award from the Fall River (now Bristol County) Chamber of Commerce in 2016 and is proud to be part of Southcoast.

Giumetti has himself been a patient at all three Southcoast hospitals. Just last year, he experienced chest pains and went immediately to the Tobey Emergency Department. When the ED staff learned that he had driven himself to the hospital, they chided him. "They didn't like that," recalled Giumetti with a smile.

Recognizing that Giumetti was having a heart attack, the expert staff at Tobey summoned an ambulance to transfer him to Charlton Memorial where he had two cardiac stents implanted. Today, he says he feels great, watches what he eats and walks regularly to keep fit.

Giumetti is grateful for the excellent emergency and urgent care he and his family has received at Southcoast and is pleased that Southcoast is opening several new urgent care centers throughout the region, giving patients more options to access the care they need at a time and location that is convenient for them. "We want the care to come to you," he said.

Giumetti and his wife, Shannon, who live in Mattapoisett with their 12-year-old son Ben, are loyal supporters of Southcoast's Annual Fund and current Capital Campaign. Shannon has also volunteered in numerous capacities, including serving on Southcoast's 20th Anniversary Gala Committee in 2016, which raised \$250,000.

The Giumettis are excited about Southcoast's plans to expand and improve the emergency department at Tobey Hospital. It has been more than 20 years since its last renovation. "The community needs it," Giumetti said. "Great emergency care is an important part of a first-class health system."

"Southcoast Health takes care of everyone on the South Coast," he said. "It's convenient and close and always there when we need it. That is why we in the community have to show our support."

# **Supporting the Southcoast mission**



"I owned an ambulance company and within an hour, I could have been at any hospital I wanted. I always chose Southcoast and I can't think of a stronger testament to their care."

The Tavares family

# Bob Tavares has spent his career providing emergency medical services. In his 35 year career in EMS, Bob has taken part in every aspect of operating two ambulance companies through and including ownership.

He knows the challenges of providing quality care, especially in a period of shrinking reimbursements, increasing technology and growing healthcare expectations. And he knows first-hand the excellent care Southcoast Health provides.

For that reason, he and his wife, Michelle, who also was an Emergency Medical Technician (EMT), are generous supporters of Southcoast Health.

"I have so much respect for what everyone at Southcoast Health does," he said. "Keith Hovan and the board know their market and when they say that something is a priority, I say 'How can I help?'"

Tavares was a 25-year-old EMT when he started Response Ambulance in 1987. With just \$40 in his pocket, he secured a \$14,000 loan from the former Fairhaven Savings Bank and bought a used ambulance. Working with a friend who had just become an EMT, he ran his new company from his parents' basement.

Response grew to more than 40 employees and eight ambulances by the time he sold it eight years later. He was weary of the 24-hour-a-day demands serving as a provider, marketer and chief executive.

But before he sold the company, he met his wife, who shared shifts with him on an ambulance.

"As soon as I interviewed her, I knew she was someone special," he said. "Eighteen months later, we were married." Four years after selling his first company, the founders of EasCare Ambulance asked Tavares to join their new venture. They expanded to 12 locations throughout Central, Eastern and Southeastern Massachusetts with 150 ambulances and more than 500 employees.

The founders sold the company in 2014, but Tavares remained as COO until October 2017. He left the month after his mother, who suffered from Alzheimer's, died and he found himself in one of his own ambulances heading to St. Luke's Emergency Department with a numb arm. He had suffered a transient ischemic attack, a mild form of stroke.

When he was released from the hospital, he decided that after 35 years, it was time to once again give up the demands of emergency medical services.

The lessons of Tavares' career have only strengthened his support for Southcoast Health. As someone who provided care at a critical time in his patients' lives, and who was in and out of

Southcoast's operating rooms, hospital floors, clinics and emergency departments, he understands the importance of Southcoast's high quality care.

The Tavares family has been relying on St. Luke's Hospital for four generations. He remembers visiting his maternal grandparents there. His mother spent three weeks at St. Luke's before she died. All four of his children were born there, and they have returned for a variety of treatments.

- "I owned an ambulance company and within an hour, I could have been at any hospital I wanted," he said.
- "I always chose Southcoast and I can't think of a stronger testament to their care.
- "I always tell people that we can't take great community-based healthcare for granted," he said. "We all have to support Southcoast because we or someone we love will need care someday."



Jack Dresser Senior Vice President and Chief Philanthropy Officer

Everyday from my office, I hear ambulances arriving at St. Luke's Hospital. The sirens make me think of the pain and fear that the patients inside those ambulances likely feel. But the sound also reminds me that those patients are in the best of hands, with medical professionals of the highest caliber waiting at the Emergency Department to receive them.

Most of us think about emergency medical care only when we break a bone, cut a finger or suffer chest pain. We rarely consider what it takes to ensure that highly trained doctors, nurses and EMTs are available 24 hours a day, ready to respond to any type of health emergency with the highest standard of care.

This annual report offers a glimpse into the world of emergency medicine at Southcoast Health, where our three emergency departments handle nearly 200,000 patient visits a year. It's not just the volume of patients that makes the efficient delivery of emergency care a challenge, it is also the vast array of emergency responses that we offer.

Patients arrive with severe heart attack and stroke, broken bones, belly aches, ectopic pregnancies, diabetic complications and sepsis. They can be overdosing from opioids or suffering from psychosis. They might be parents bringing a child with an asthma attack or spiking fever to our Pediatric Emergency Department at St. Luke's.

Leaders of the St. Luke's, Charlton Memorial and Tobey emergency departments know that people in the community turn to them with their greatest healthcare needs.

Emergency medical care is a vital component of our community-based healthcare system. And your generosity ensures that Southcoast has the technology and medical talent to provide first-rate care no matter what the emergency.

Our EDs are constantly working to improve protocols so that patients get life-saving care faster and more efficiently. With the LifeNet System, for instance, we are enabling ambulances in the region to transmit EKG readings, so that Charlton Memorial can be ready to treat a major heart attack as soon as the patient arrives. And we've taken the lead in ensuring that ambulances in Massachusetts and Rhode Island carry a medication that will prevent trauma patients from bleeding to death.

Our EDs are instituting processes, such as the Rapid Assessment Zone, that limit long waits, while they increase patient comfort with offers of a warm blanket, a glass of water and even a joke. ED personnel also work with police departments and community organizations to better address critical problems, such as opioid abuse.

Improving emergency care at Southcoast never ends. At Tobey Hospital, we are working on plans to enlarge and renovate the emergency department to better serve the Wareham area.

As a not-for-profit healthcare system,
Southcoast Health relies on the generosity
of the community it serves. Your
philanthropy allows us to fulfill our mission
to provide the best available healthcare,
close to home.

We are grateful for your support over the past year. Southcoast works to repay your investment everyday with the comforting knowledge that whenever you or a loved one needs care, the very best is just a short drive — or ambulance ride — away.

Jack Dresser

Jack Gresser

Senior Vice President and Chief Philanthropy Officer

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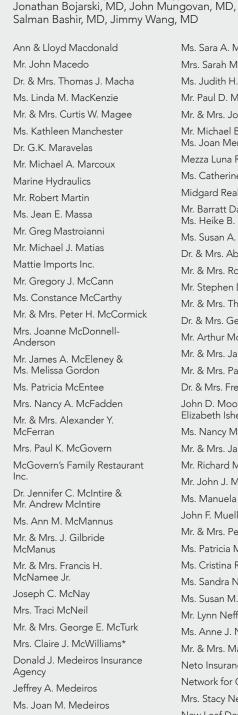
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# **Campaign for Southcoast Health**

Southcoast Health proudly recognizes the following individuals and businesses for their cumulative support of \$1,000 or more to The Campaign for Southcoast Health since its inception in October 2014. Collectively, they have contributed more than \$19 million in charitable donations across the health system.

#### \$1,000,000 and above

Ida S. Charlton Charity Fund Harold G. Lash Revocable Trust Manton Foundation

The Robert F. Stoico/FIRSTFED Charitable Foundation

#### \$500,000 to \$999,999

Auxiliary of Charlton Memorial Hospital

BayCoast Bank

Bank5

St. Luke's Hospital Auxiliary Anonymous (1)

#### \$100,000 TO \$499,999

Anaesthesia Associates of Massachusetts

The Theodore H. Barth Foundation

Bristol County Savings Charitable Foundation

Carney Family Charitable Foundation

Mr. & Mrs. Joseph A. Ciffolillo

Community Foundation of Southeastern Massachusetts

 Acushnet Foundation Fund - Henry H. Crapo Foundation

Oliver S. and Jennie R. Donaldson Charitable Trust Jean F. MacCormack

Maurice and Anne Makepeace Family Foundation

Mechanics Cooperative Bank Joseph J. Nauman

Nye Lubricants Inc. Amelia Peabody Charitable Fund

Southern New England Radiology

Tobey Hospital Guild

#### \$25,000 TO \$99,999

Raymond & Maureen Sylvia Armstrong

Margie & Michael Baldwin Mrs. Joanna M. Bennett

Mr. Louis A. Cabral & Mrs. Joan Greenwell-Cabral

Jerry & Judy Coogan John & Shelley Day

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Dr. Gilbert & Mrs. Frima Shapiro

SouthCoast Federal

Credit Union

St. Anne's Credit Union Mr. & Mrs. Carl W. Taber

Harvey & Judy White

Patricia Plum Wylde

#### \$10,000 TO \$24,999

Chris & Trish Arnold Mirza Wajid Baig, MD & Maliha M. Baig

Bender Strategies LLC John & Linda Bodenmann Dr. Philip J. & Wendy Lash

Dr. & Mrs. Jay S. Schachne

Taran & Nitesh Sood, MD Charlotte B. and William J. Underwood Jr.

#### \$1,000 TO \$9,999

Dr. Christopher & Susan Abadi Dr. & Mrs. Brian R. Balsis Mr. & Mrs. Christian P. Boucher Mr. & Mrs. Edward C. Brainard II Dr. & Mrs. Robert J. Caldas Dr. & Mrs. Christopher P. Cheney Dr. & Mrs. Peter S. Cohn

Mrs. Emily F. DiMaggio

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Douglas Tillotson & Margaret A. Ferrell, MD

Bridget A. Flynn &

Dr. David Gillespie and Family Grimshaw-Gudewicz Charitable Foundation

Dr. & Mrs. Michael K. Hyder

JACA Architects

Nosheen Javed, MD & Anwaar Ahmad

Mr. & Mrs. John T. Ludes Sr. Mr. & Mrs. C. Walter Nichols III Mr. & Mrs. Carl Ribeiro & Family

Right Advisory LLC Adelard A. Roy and Valeda Lea

Roy Foundation SageView Advisory Group

\*Denotes deceased

Dr. & Mrs. Robert H. Schwengel Mr. & Mrs. Norman J. Shachoy Mr. & Mrs. Richard D. Webb

Peter T. & Mary M. Kavanaugh

Mattapoisett, MA. An evening of gourmet food, wine and dancing to the music of "Bee Gees Gold," a Las Vegas tribute band, helped the Auxiliaries and Guild raise \$150,000 toward their five-year pledges to the

Bee Gees Gold event

The Charlton & St. Luke's Auxiliaries & the Tobey Guild's presentation of Bee Gees Gold was a great success!

On August 18, 2017 the Southcoast

Auxiliaries and Guild had their annual

fundraising event at Shining Tides in

Campaign for Southcoast Health.

Erin and Keith Hovan



Elaine Meridith and Agatha Saint Amour



June and Albion Johnson



Terry and Gary Simmons

Southcoast received \$3,381,969.95 in donations from 1,945 donors during calendar year 2017.

#### **Who supports Southcoast Health?**











#### Where do the donations go?

Mr. Eric A. Braitmayer &

Wade & Amy Broughman

Mr. & Mrs. Stephen R. Canessa

Mr. & Mrs. Christian A. Farland

Rev. Jack H. Haney

Tia & Peter Bullard

Renee & Scott Clark

Michael & Allison Cofone

Lyn & Dave DeJesus Jr.

Jack & Joanna Dresser

Dr. James G. Fingleton &

Dennis & Angela Fusco

Dr. Iraklis Gerogiannis &

Mr. & Mrs. Keith A. Hovan

The Island Foundation

Fund

Ms. Diane B. Gifford

Dr. Sheila Borboli-Gerogiannis

Mr. & Mrs. Raymond L. Killian Jr.

Makepeace Neighborhood

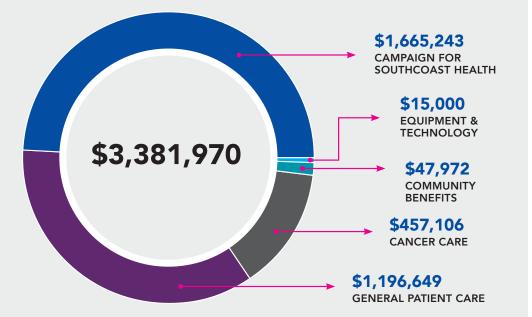
Partridge Snow & Hahn LLP

Rick & Jennifer Markello

Lydia & Richard Pin, MD

Stephen & Mary Lou Pires

Dr. Jennifer Gass



#### **Donors**

# **Future giving**

When you choose to include Southcoast Health in your estate plans you are leaving behind a lasting legacy that will significantly benefit generations to come, while providing financial flexibility and tax benefits to you and your family today.

While each donor's story is personal and unique, all embody a shared appreciation for quality healthcare and a deep commitment to the future generations. When you choose to establish a planned gift you are:

- Leaving a legacy for your loved ones and your community that expresses what's important to you and ensures the continuation of quality healthcare for current and future generations.
- Showing your gratitude for the exceptional care you or a loved one received.
- Paying tribute to a special person, including a caregiver.
- Earning membership in one of Southcoast Health's Legacy Societies.

There are numerous types of planned gifts which can help you meet your individual and family's financial and philanthropic objectives.

Anyone who has the vision and inclination to provide for our region's long-term health care needs can make a tangible difference by including Southcoast in their estate plans. We invite you to consider your philanthropic goals and how they can ensure the health and well-being of generations of South Coast residents to come.

Here are some of the most popular options:

- Charitable Gift Annuities
- Charitable Remainder Trusts
- Bequests
- Gifts of Retirement Plan Assets and Life Insurance

For additional information about the variety of ways to support Southcoast Health, please visit https://www.southcoast.org/philanthropy/legacy-giving/.

We encourage you to think about tomorrow...today. If you would like assistance in how to include Southcoast Health in your estate plan, please contact Sarah Gonet, Senior Major Gifts Officer at 508-973-5950 or email gonets@southcoast.org.

#### Endowment Funds and Perpetual Trusts

Endowment Funds and Perpetual Trusts established for the benefit of Southcoast Health and/or its legacy hospitals:

Arthur W. Allen Fund

Auxiliary of Charlton Memorial Hospital Endowment Fund

Leonard & Mary Birtwistle Memorial Fund

John and Arline Booth and Frank and Norma DuVally Memorial Fund

Charlton Charitable Trusts

- Ruth Charlton Mitchell Masson Fund
- E. P. Charlton Fund
- Earle P. Charlton Trust (for Truesdale Hospital)
- Earle P. Charlton Trust/Ida
   S. Charlton Fund (for Union Hospital)

William Clayton Jr. Trust

Edith H. DeMauro Charitable Trust

Louis F. Fayan Smoking Prevention Endowment Fund

Emma P. Fenner Trust

Ethel M. Gainey Charitable Trust

John T. Galligan Perpetual Trust

The Ronald B. Goodspeed, MD Endowed Chair in Patient Safety & Quality

The Allen Jarabek Oncology Fund

Mary E. "May" Quirk Living Trust

Gladys Reynolds Savoie Trust

Frank and Elizabeth R. Stevens Fund

Susanna K. Tobey Trust

Tobey Hospital Endowment Fund

Frederick & Charlotte Webb Trust

#### Southcoast Health Donors for Tomorrow

The following individuals are recognized as members of Southcoast Health's Planned Giving Societies because they have made a provision for the hospital(s) in their estate plans or through the establishment of a life-income or other planned gift. By notifying us of your intention to give a future gift, we are able to thank you during your lifetime for taking this important step.

Catherine A. & John D. Bergeron – T

Elizabeth H. and Edward C. Brainard II – **T** 

Frank Calabresi – S

Joyce A. and Joseph A. Ciffolillo – **SH** 

Priscilla B. and Allan W. Ditchfield – **T** 

Anne V. Fayan – C

Natalie H. Fearing – T

Gary A. Grosart, MD – **SH** 

Mary M. Kenney –  $\mathsf{T}$ 

Elizabeth L. Marsden – C Elizabeth I. and

J. Greer McBratney, MD – \$

Faith A. and Charles G. Paulsen\* – T

Ann T. Petrella – C

Michele Rousseau – C

Sylvia B. Tompkins – C

Richard H. Warburton, MD – S Harvey and Judy White – T

#### Legend

- C Elizabeth and Frank Stevens Society for the benefit of Charlton Memorial Hospital
- S Bullard Legacy Society for the benefit of St. Luke's Hospital
- T Alice Tobey Jones Society for the benefit of Tobey Hospital
- SH Southcoast Planned Giving Society for the benefit of Southcoast Health

\*Denotes deceased

If you would like more information about planned giving, or if you have made provisions in your estate plans for Southcoast Health and would like to be listed as a member of our planned giving societies, please contact:

Sarah Gonet Senior Major Gifts Officer Southcoast Health

101 Page Street, New Bedford, MA 02740

Tel. 508-973-5950 or email gonets@southcoast.org

## **Leadership** at Southcoast Health

# **Volunteer Leadership**

at Southcoast Health

# Licensing & Accreditations

at Southcoast Health

#### **Trustees**

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Robert L. Tripp Jr., DO

Frederic C. Dreyer Jr., President Emeritus & Honorary Trustee

#### Administration

Deborah Allwes-Largoza Vice President of Operations Southcoast Health Network LLC

Wade D. Broughman

Executive Vice President & Chief Financial Officer

Ronnie Brownsworth, MD
President

Southcoast Health Network LLC

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Stephen R. Canessa

Senior Vice President & Chief Brand and Strategy Officer

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Human Resource Officer

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Vice President, Care Center Operations

Sharon Jones

President & Chief Executive Officer Southcoast VNA

Rayford Kruger, MD

Physician-in-Chief, Surgical Services

Rick Markello

Chief Administrative & Financial Officer Southcoast Physicians Group

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Vice President Risk Services

Melissa Rose

Vice President Southcoast Health System Contracting

Warren M. Wood II, MD

Physician-in-Chief, Primary Care

#### President's Council

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Christian A. Farland

Donald G. Giumetti

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Peter T. Kavanaugh

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Nicholas M. Christ, *Co-Chair*Keith A. Hovan
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Campaign for

**Southcoast Health** 

Maureen Sylvia Armstrong

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Donald S. Rice Jason M. Rua

Gilbert L. Shapiro, MD Jay S. Schachne, MD

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John J. Podkowa, DO

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**Charlton Memorial** 

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Priscilla McDermott

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Tobey Hospital Guild

**Executive Board** 

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#### Licensed by

Massachusetts Department of Public Health

Rhode Island Department of Health

Massachusetts Department of Mental Health

#### Accredited by

American College of Cardiology

American College of Radiology

American College of Surgeons

Certified by the American Diabetes Association for Diabetes Self-Management Education

College of American Pathologists

Intersocietal Accreditation Commission

Joint Commission on behalf of the Center for Medicare & Medicaid Services

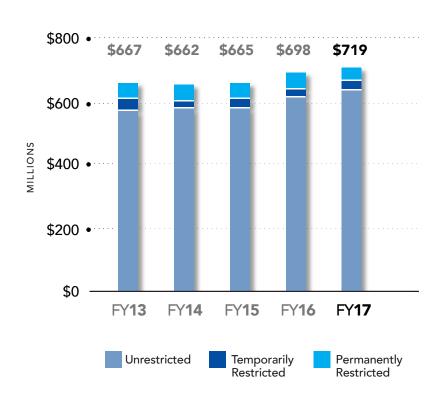
U.S. Food & Drug Administration

U.S. Department of Health and Human Services

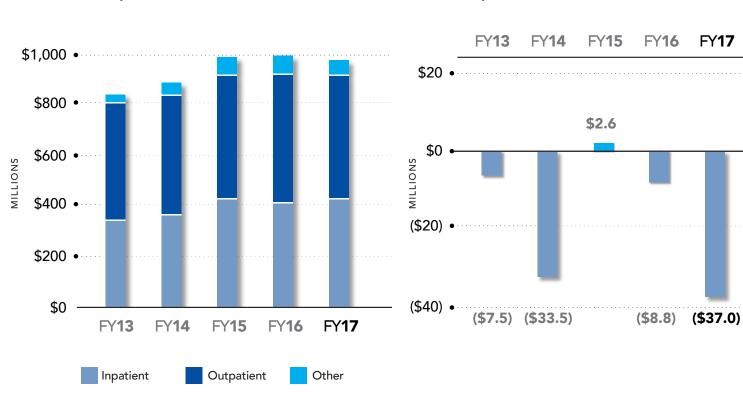
#### Financials at Southcoast Health

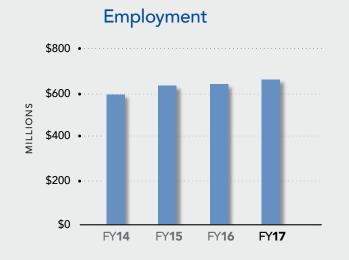
Southcoast Hospitals Group
Financials for the Annual Report
for the Fiscal Year ending
September 30, 2017.

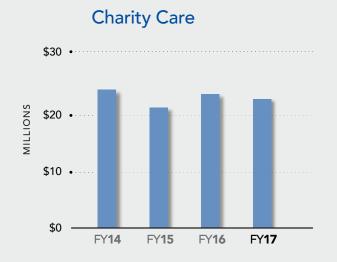
# Net Assets



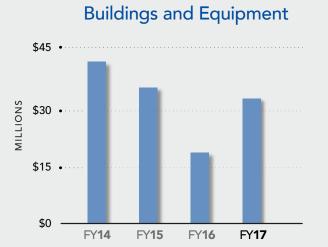
# **Operating Revenue**











**Operating Profit (Loss)** 

#### Contact Us

The staff of the Southcoast Philanthropy Department is here to answer all of your questions about supporting our mission to deliver the highest quality healthcare close to home. Whether you are interested in volunteering, want to sponsor an event or donate to our hospitals in memory of a loved one, we will be glad to respond to your inquiry.

Southcoast Health Philanthropy Department 101 Page Street New Bedford, MA 02740

508-973-5353 or 800-925-9450 philanthropy@southcoast.org In addition, feel free to reach out to any of our staff members listed below:

#### Jack Dresser

Senior Vice President/ Chief Philanthropy Officer Philanthropy & Volunteer

(508) 973-5354 dresserj@southcoast.org

**Bridget Flynn** Director, Major Gifts and Capital Campaigns (508) 973-5706 flynnb@southcoast.org

#### Sarah Gonet

Senior Major Gifts Officer (508) 973-5950 gonets@southcoast.org

#### Michael Matias

Major Gifts Officer (508) 973-5065 matiasm@southcoast.org

#### Tricia Grime

Development Associate/ Manager, Special Events (508) 973-5355 grimep@southcoast.org

#### Donna Roy

Manager, Donor Relations (508) 973-5359 royd@southcoast.org

#### Agatha Saint Amour

Auxiliaries & Guild Liaison (508) 973-5752 sainta@southcoast.org

#### Produced by

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Editor: Patricia Giramma

**Designer:** Stephen Preston

Writer: Barbara LeBlanc-Unger

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We have made every effort to provide a complete and accurate report that recognizes all donors.

If you note errors or omissions, please accept our sincere apologies and contact us.





101 Page Street New Bedford, MA 02740

