## Preparing a Multiple Step Income Statement

The adjusted trial Balance for the Year ended December 31, 2010, For ELM Company is shown below:

ELM Company
Adjusted Trial Balance
For the Year ended December 31, 2010

|  | Dr | Cr |
| :--- | :---: | :---: |
| Cash | 14,500 |  |
| Accounts Receivable | 11,100 |  |
| Merchandise Inventory | 29,000 |  |
| Prepaid Insurance | 2,500 |  |
| Store Equipment |  |  |
| Accumulated Depreciation |  | 18,000 |
| Notes Payable |  | 10,000 |
| Accounts Payable | 12,000 | 70,000 |
| Common Stock |  | 11,000 |
| Retained Earnings | 6,700 | 536,800 |
| Dividends | 5,000 |  |
| Sales | 7,600 |  |
| Sales Returns and Allowances | 12,000 |  |
| Sales Discounts | 56,000 |  |
| Cost of Goods Sold | 18,000 |  |
| Freight-Out | 24,000 |  |
| Advertising Expense | 9,000 |  |
| Store Salaries Expense | 4,500 |  |
| Utilities Expense | 3,600 |  |
| Rent Expense | $\mathbf{3 7 3 , 9 0 0}$ |  |
| Depreciation Expense | $\mathbf{6 7 3 , 9 0 0}$ |  |
| Insurance Expense |  |  |
| Interest Expense |  |  |
| Interest Revenue |  |  |
| Total |  |  |

Instructions: Given this data, prepare a multiple-Step Income statement for ELM Company, assuming a tax rate of $30 \%$.
What to do: Remember to always label your Income statements with the company name, Income statement and for period ending. When doing a multiple step income statement, one must remember the key elements. They are: Net Sales, Cost of Goods Sold, Gross Profit, Total Operating Expenses, net gain/loss from other activities, Income before taxes, Income tax expense, and Net Income. These items will be listed on the right hand column of the income statement, and help us understand which accounts we use in what order.

First, we start by determining Net Sales. This is done by taking sales and subtracting sales returns and allowances and sales discounts.
Then, we subtract Cost of Goods Sold from Net Sales to determine Gross Profit.
Next, we total our operating expenses (which are expenses related to operating the business), and subtract them from our Gross Profit to find our Operating Income.
Then, we add any other revenues/gains and subtract any other expenses/losses. This gives us our income by taxes.
Multiplying this number by the tax rate gives us our Income tax expense, which when we subtract the two gives us our Net Income, the end goal.

Solution
ELM Company
For the Year ended December 31, 2010

| Sales Revenue |  | 536,800 |  |
| :--- | :--- | :--- | :--- |
| Less: Sales returns and allowances | 6,700 |  |  |
| Sales discounts | $\underline{5,000}$ | $\underline{11,700}$ |  |
| Net Sales |  |  | 525,100 |
| Cost of Goods sold |  |  | $\underline{363,400}$ |
| Gross Profit |  |  | 161,700 |
| Operating expenses |  | 56,000 |  |
| Store Salaries expense |  | 24,000 |  |
| Rent Expense |  | 18,000 |  |
| Utilities expense |  | 9,000 |  |
| Advertising expense |  | 7,600 |  |
| Depreciation Expense |  |  |  |
| Freight-out |  |  | 1300 |
| Insurance expense | 2,500 |  | 30,600 |
| Total Operating expenses | 3,600 |  |  |
| Income from operations |  |  | $\underline{12,100)}$ |
| Other revenues and gains |  |  |  |
| Interest revenue |  |  | 29,500 |
| Other expenses and losses |  |  | 8,850 |
| Interest expense |  |  | 20,650 |
| Net Gain/loss from other <br> activities |  |  |  |
| Income before taxes | Income tax expense |  |  |
| Net income |  |  |  |

