



How we source, supply and distribute the finest produce to consumers...

Distributing fresh fruits and vegetables from thousands of growers to thousands of customers across dozens of countries. The Total Produce supply chain: Simpler. Leaner. Better.

4,000+

employees across the Group

88 facilities

in 19 different countries

200+

lines of fruit and vegetables

250 million

cartons distributed annually

The Total Produce process...



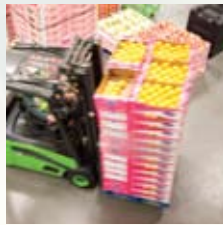
1 Growing and Sourcing. Picking the cream of the crop...

Selecting superior growers. Investing in facilities. Providing technical assistance. Ensuring responsible production.

2

Quality Assurance. Laying the right foundations...

Providing agronomic support. Developing and applying specifications. Auditing producer farms. Testing produce at source.



3

Product Management. Handling with care...

Importation. Administration. Storage. Grading. Ripening. Order assembly. Customisation of orders.

4

Packaging. Presenting the produce...

Breaking bulk. Developing customer centred branding solutions. Pre-packing. New product development.



5

Quality Control. Guaranteeing superior produce...

Inspecting produce. Measuring conformance to specifications. Managing shelf life. Assessing flavour. Ensuring consistency.

6

Distribution. A core competency...

From around the world to across the continent; serving 19 countries from 88 facilities, Total Produce distributes to retailers, wholesalers and food service professionals throughout Europe.



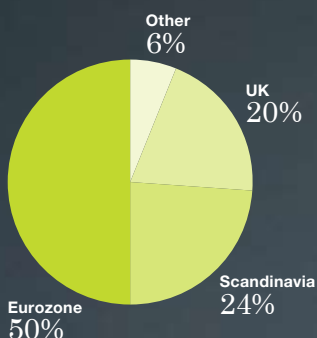
7

Sales and Customer Support. The last ten yards...

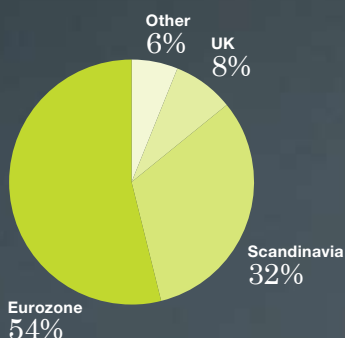
Category management. Promotions. Benchmarking. Portfolio management. Customer care. Quality Assurance support.

Bringing the finest
produce to the
consumer...

Fresh Produce Division – Revenue by Segment



Fresh Produce Division – Adjusted EBITA by segment



€2,600m

Revenue: €2,600 million
+7.0% on prior year

€60.9m

Adjusted EBITDA¹: €60.9 million
+6.7% on prior year

¹ excludes exceptional items and amortisation of intangible assets. For adjusted EPS it also excludes the related tax on these items

Premium quality and excellence in all we do.

Who we are and what we do:

We are Europe's premier fresh produce provider. Our business is growing, sourcing, importing, packaging, distributing and marketing over 200 lines of fresh fruits, vegetables and flowers.

Our mission:

Our strategy is to translate our competitive advantages: our people, our suppliers, our infrastructure and our relationships into value for our customers; delivering to them a superior service and to their consumers produce which exceeds expectations. We do this secure in the conviction that, through ever evolving operational excellence, we will continue to grow and deliver to our investors industry leading returns.

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Any forward-looking statements made in this annual report have been made in good faith based on the information available as of the date of the report and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in this report, and the company undertakes no obligation to update any such statements whether as a result of new information, future events, or otherwise. Outlined on page 30 of this report are important factors that could cause these developments or the company's actual results to differ materially from those expressed or implied in these forward-looking statements.

€46.4m

Operating cashflow: €46.4 million
+19.4% on prior year

6.84cent

Adjusted EPS¹: 6.84 cent
+5.7% on prior year

€32.6m

Free cashflow: €32.6 million
+19.9% on prior year

€168.6m

Shareholders equity: €168.6 million
+2.1% on prior year

€47.8m

Adjusted EBITA¹: €47.8 million
+9.0% on prior year

1.783cent

Dividend per share (total): 1.783 cent
+5.5% on prior year



Our Technology

Smart Innovation

New Total Produce SmartPacks

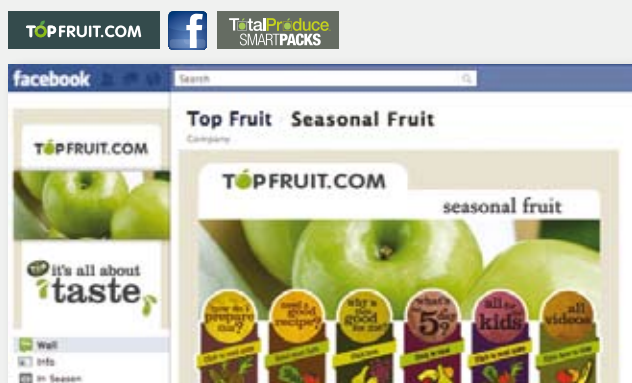
Each picture of fruit in this Annual Report carries a unique QR barcode. QR stands for 'Quick Response' and these codes allow consumers to access immediate relevant information on the fruit or vegetable beside which the code appears. QR codes can be read by any Smartphone and are now being applied to Total Produce packaging across Europe.

These codes are new – but are very easy to use.

- Download one of the many free QR code Scanners/Readers to the Smartphone from the appropriate site or online store (for example, 'Apple's APP Store'). You only have to do this once.
- Activate the application and point the phone camera at the QR code.
- Press the "Scan" button/icon.

The Smartphone will automatically be directed to the appropriate area of Total Produce's new consumer website, topfruit.com. For example, the QR code accompanying the picture on page 3 will direct you instantly to a 3 minute video explaining how to prepare and serve the Dragon Fruit (Pitahaya) pictured below it.

All of the content available via our QR barcodes can be accessed directly on topfruit.com/video at any time. Similarly, much of the content, alongside weekly nutritional information and "Recipes of the Week" is available via our Facebook page, keyword: topfruit.



Total produce SmartPacks

Total Produce SmartPacks were developed in 2010 and are being introduced to retail partners across Europe in Spring 2011. Each SmartPack has a QR code that is specific to each product offering immediate user friendly information on the product to hand.



Championing the consumer and differentiating the retailer, Total Produce SmartPacks were developed in 2010 and are being introduced to retail partners across Europe in Spring 2011.

A Consumer Orientated Initiative

Given the unprecedented selection of fresh fruits and vegetables available on the European supermarket shelf, consumer confusion concerning the preparation and use of fresh produce has long been cited as the primary inhibitor to increasing consumption. Conversely, though consumer interest in fresh produce is widely recognised as an opportunity for the industry. Focus groups conducted by Bord Bia in April 2010*, quantified this level of interest, with on average 8 out of 10 consumers "interested or very interested" in knowing more about fresh produce with nutritional benefits, seasonality, preparation and usage identified as the areas of primary interest.

The development of Total Produce SmartPacks in 2010 was predicated on a straightforward premise; that by satisfying consumers appetite for more information on all things fresh produce, consumption can be stimulated and that by doing so in an innovative and progressive way, Total Produce could differentiate its product offering to retail partners across Europe.

The Total Produce SmartPack concept incorporates a complete suite of TOP branded packaging featuring individual product-specific QR (Quick Response) barcoding linked to a new consumer website, topfruit.com. Each QR code is specific to the product on which it appears offering immediate, user friendly information on the product to hand. A curious consumer confronted by a Kiwano on the supermarket shelf, for example need only press two buttons on a Smartphone to instantly access a specific 3 minute instructional video (or 'Fruit Byte') to find out all they need to know about the fruit. For the first time, answers to key consumer questions concerning fresh produce; (What are these? How do I prepare these? Why are these good for me? What can I use this in?) are immediately available to the consumer at the point of purchase, preparation or consumption.

A Comprehensive Resource

A wide range of 'Fruit Bytes' have been developed to address the most frequently asked questions raised by consumers. On exotic produce, for example 'Fruit Bytes' focus on the basics: preparation, usage, taste and recipe ideas. Others, typically applied to the more familiar product lines, offer general advice to consumers; "10 tips to increase your children's consumption of fruit", for example, or guidance as to "What exactly is a fruit portion?". 'Fruit Bytes' currently in development, include a series focusing on local growers, which provides an access to all areas pass for consumers curious about fresh produce's route to market.

All content available via our QR barcodes can also be accessed on topfruit.com. This site has been specifically constructed to address the areas of interest to consumers identified in research. Its features include an extensive video library, nutritional advice and recipes, while professional broadcasters, Paula Mee, an Irish nutritionist and Rozanne Stevens, a South African chef provide fresh content on an on-going basis ensuring that information is relevant, up to date and always consumer focused.

The Total Produce SmartPack package is unique across the fresh produce industry and Total Produce is among the very first FMCG companies in Europe to apply QR coding in this manner. As Smartphone penetration across Europe grows ever higher and becomes the new industry standard, it is expected that so too will the use of QR code technology. Total Produce is proud to be at the forefront of the next generation of fresh produce marketing.

* "Consumer attitudes towards and usage of fruit, vegetables and potatoes" Bord Bia/Amarach Research, April 2010



Dragon Fruit

Dragon fruit have a flesh that is light and refreshing, with a slightly tangy melon-like flavour. The Chinese name for dragon fruit translates to 'fire dragon fruit' or 'dragon pearl fruit' which reference the flame like appearance of the outside of the fruit and the pale pearly white flesh which is dotted with edible black seeds which add a satisfying crunch.

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Avocado

The avocado is native to Mexico and form a staple ingredient of Mexican cuisine. Avocado is rich in carbohydrates and proteins and is one of the only fruits that contain essential fats. Its rich oils, particularly its vitamin E content mean that it is often used for hair and skin care.

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Our Produce

Quality Produce

Growing, sourcing, importing, packaging, distributing and marketing over 200 lines of fresh fruit, vegetables and flowers, Total Produce's fresh produce portfolio extends from the more familiar to the truly exotic.

We market all major produce categories including tropical fruit, deciduous, citrus, exotics and an equally extensive range of salads and vegetables.

To deliver on our promise to provide the complete fresh produce basket, we complement domestic supply with produce from the world's richest growing regions and most reputable growers. Our multi-source procurement policy offers a flexibility that ensures both continuity of supply across the year and superior seasonal management – delivering produce of superior eating quality. Our relationships in many of these regions place us at the very heart of production – making us different because we're there, working with growers at source, driving both quality and range.

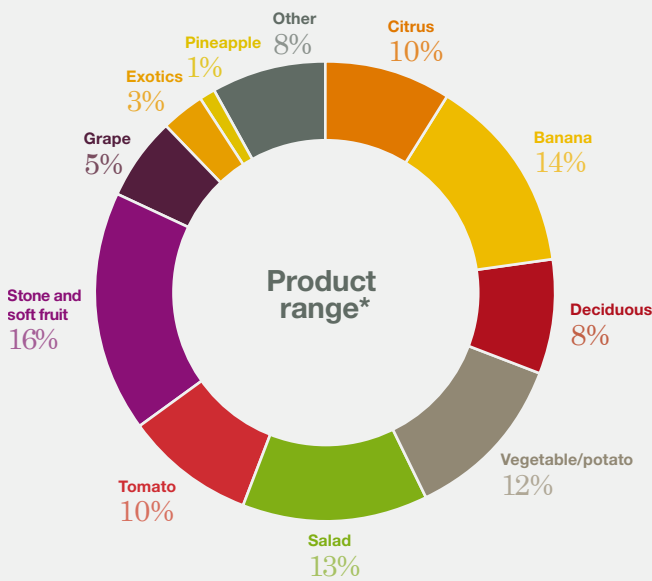
Developments in 2010

Innovation and product customisation are key components embedded in Total Produce's Quality strategy. In 2010, two very different initiatives were launched demonstrating Group commitment to on-going new product development and service enhancement.

In the United Kingdom, Total Berry, the soft fruit specialist division of Total Produce UK signed an exclusive licensing agreement with Plant Sciences Inc., world leaders in the area of botanical science. Beginning in 2011, Total Berry will launch a range of innovative strawberry, raspberry and blackberry varieties throughout the UK market. The ultimate goal is to discover and refine varieties of berries, which combine traditional flavour and excellent aroma, with improved yields and increased natural resistance to pests and diseases, making them sustainable for the grower and highly desirable to the consumer. Currently, prospective varieties are being screened in collaboration with Total Berry growers. Unique varieties developed from these trial sites became available to Total Berry's customers as recently as Spring 2011.

Total Berry are working closely with its customers to ensure that they continue to be part of the selection process, affording them the opportunity to evaluate the merits of prospective varieties and allowing them to procure varieties which are not available on the open market. For more information – see www.totalberry.co.uk

Quality assurance was also a primary motivator in the establishment of Total Exotics Europe, which began trading in Spring 2011 with the opening of a centre of excellence in Ridderkirk, the Netherlands. This customised facility, bringing together Group-wide exotic fruit expertise, centrally procures a wide range of exotic produce on behalf of the broader Total Produce Group. Consolidating a fragmented supply base, Total Exotics has harmonised product specifications, developed value added packaging and put in place innovative marketing support. The bringing together of the Group's core competencies in this important market segment illustrates our collective capacity to specialise in individual product sectors while bringing to bear the combined strengths and resources of the Total Produce Group; differentiating our produce, our service and of course the quality of our produce.



* Expressed as a percentage of Group revenue



Opening of Centre of Excellence for Exotic Fruits

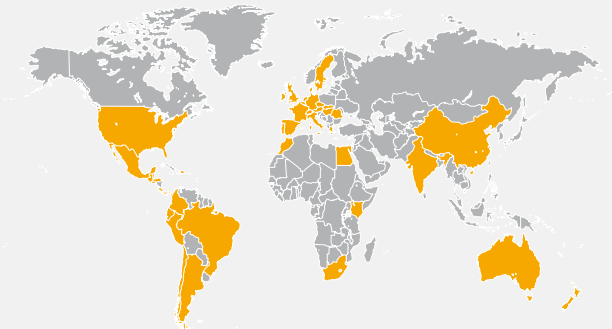
In Spring 2011, Total Exotics Europe began trading with the opening of a centre of excellence in Ridderkirk, the Netherlands. This customised facility, brings together Group-wide exotic fruit expertise, centrally procuring a wide range of exotic produce on behalf of the broader Total Produce group.

Our Locations and Markets

Global Network

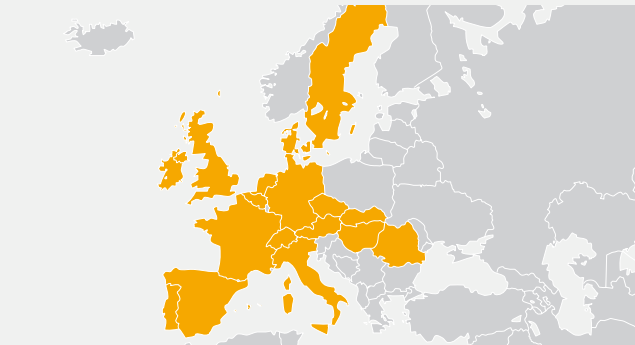
Our Global Procurement

Total Produce has established an unrivalled network of the world's most accomplished growers throughout the globe.



European Reach

Total Produce's pan-European reach differentiates the Group, operating out of 19 countries and serving many more.



Fruits and vegetables procured from thousands of growers across six continents, distributed to thousands of customers across dozens of countries each and every year. Fresh Produce is a complicated industry requiring efficient solutions.

Total Produce's global network differentiates our Group, our service and our products.

Supply Network

Over a century of trading, Total Produce has established an unrivalled network of the world's most accomplished growers and marketers, a network consisting of suppliers with proven track records at meeting and surpassing our customer's expectations. The experience of these growers in trading with Total Produce; the personal relationships we have forged over decades, our capacity to project demand, deliver volume and market produce has uniquely positioned Total Produce with the world's premier suppliers. Our customers reap the rewards. With extensive on-the-ground infrastructures in key production areas such as Spain, Italy, the Netherlands and South Africa, Total Produce offers customers the assurance of 52 week supply, the seamless transition across seasons and consistency of quality. The breadth of our reach lends flexibility to our supply chain better positioning us to manage contingencies, deliver superior value, secure availability and deliver to our customers base a tangible competitive edge.

Distribution Infrastructure

Total Produce's pan-European reach differentiates the Group. Total Produce today operates out of 88 facilities across some 19 countries, while serving many more. In addition to being the leading fresh produce provider in Ireland (Total Produce Ireland), Spain (Grupo Eurobanan), Sweden & Denmark (Total Produce Nordic, Lembecke, Everfresh), the United Kingdom (Total Produce UK and Worldfresh), and the Czech Republic (Hortim International), the Total Produce Group includes major operations in several key markets including South Africa (Capespan), Slovakia (Hortim International), India (Khet Se Agri Produce and Suri Agro Fresh), Italy (Peviani) and the Netherlands (Total Produce BV, Haluco BV, Nedalpac BV and Anaco & Greeve International).

Developments in 2010

Investment in infrastructure and logistics is, of course an on-going process reflecting Group determination to retain our competitive advantage. This commitment was reaffirmed in 2010 with the commencement of a significant upgrade to our Helsingborg facility in Sweden. Helsingborg is the primary distribution hub of Group subsidiary, Everfresh. One of the largest fruit and vegetable marketers in Scandinavia, Everfresh is recognised as a progressive, supply chain oriented logistics specialist. In 2010, Everfresh commissioned and introduced a new, fully automated robotic system at the facility and commenced a considerable enlargement of the plant. Incorporating state of the art robotic picking technologies, this new system has been subjected to commercial testing and will be completed by the end of April 2011, refining picking processes to make Helsingborg one of the most efficient warehouse distribution facilities in Europe. The anticipated turn around of fresh produce coming through the Helsingborg facility will be just 1.6 days yielding dividends for our customers in terms of the freshness of produce, reduced storage costs and improved efficiencies across order assembly – further enhancing Everfresh's credentials as a least cost service provider.

The development of Helsingborg is but one of a number of investments made in 2010 by Total Produce as the Group endeavours to forge ever greater efficiencies in our supply chain and pursue ever more improvements in service provision capacities.

Investing in our infrastructure



In 2010 we commenced a significant upgrade and extension to our Helsingborg facility in Sweden. Incorporating fully automated robotic picking technologies, this upgrade will be completed by the end of April 2011, refining picking processes to make Helsingborg one of the most efficient warehouse facilities in Europe.



Papaya

The papaya is native to tropical America and can be used all year round. The ripe flesh ranging from a golden to salmon pink tastes like a cross between melons and peaches and is incredibly juicy. Papayas are rich in vitamins A and C and contain large quantities of the enzyme papain, which is used as a meat tenderizer.

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Lime

Limes are a member of the citrus family. They have a thin, fairly smooth green rind and an identifiable acid flavour and smell. Limes are an essential ingredient of Mexican cooking and can be teamed with avocados to make delicious guacamole!



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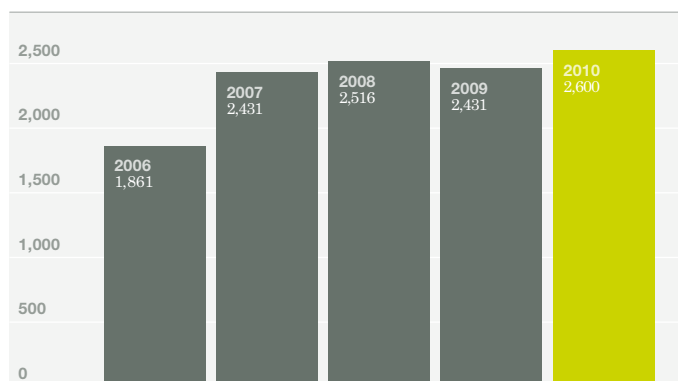
Five Year Summary

Five Year
Summary

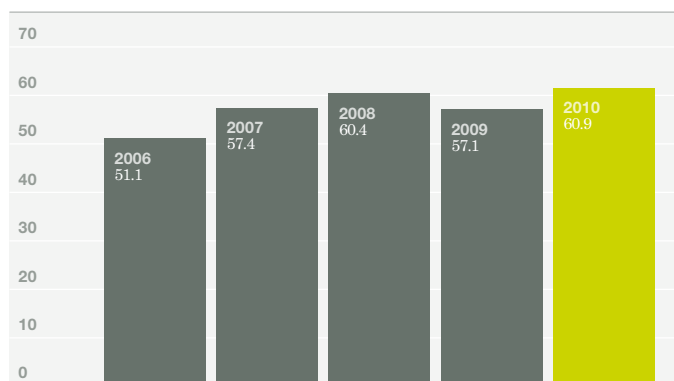
	2010 €	2009 €	2008 €	2007 €	2006 €
Revenue (including share of joint ventures/associates)	2,600m	2,431m	2,516m	2,431m	1,861m
Group revenue	2,343m	2,186m	2,251m	2,151m	1,577m
Adjusted EBITDA ¹	60.9m	57.1m	60.4m	57.4m	51.1m
Adjusted EBITA ¹	47.8m	43.9m	46.5m	43.7m	38.8m
Adjusted profit before tax ²	43.2m	40.1m	40.8m	38.9m	36.1m
Profit before tax	33.6m	28.4m	29.8m	33.2m	18.9m
Adjusted fully diluted earnings per share ³	6.84 cent	6.47 cent	6.75 cent	6.35 cent	5.70 cent
Basic earnings per share	5.25 cent	3.70 cent	4.36 cent	5.43 cent	2.02 cent

1. Excludes exceptional items and fair value movement on investment properties.
2. Adjusted profit before tax excludes exceptional items, fair value movement on investment properties and amortisation of intangible assets and the Group's share of joint ventures tax which under IFRS rules is reflected in profit before tax.
3. Adjusted earnings per share excludes exceptional items, fair value movements on investment properties and amortisation of intangible assets and the related tax on these items.

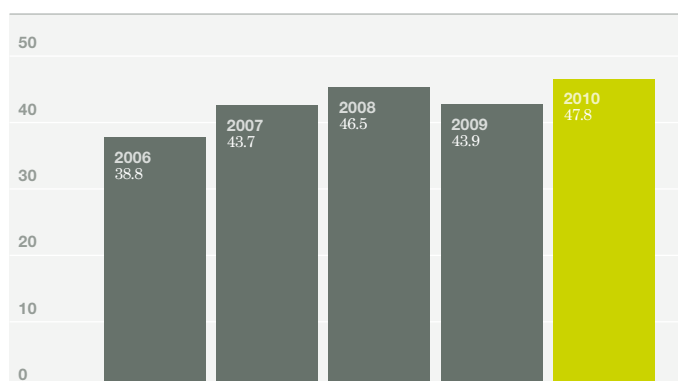
Revenue (€m)



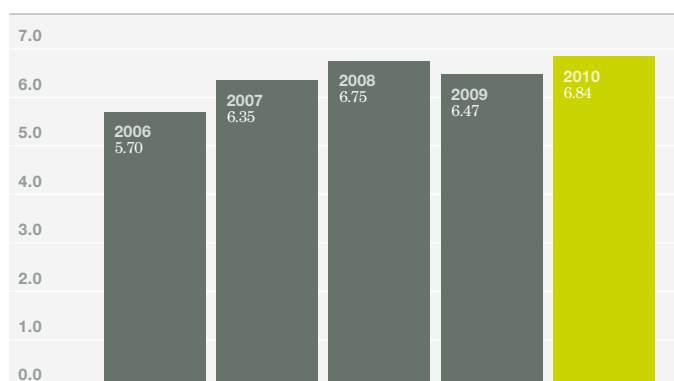
Adjusted EBITDA (€m)



Adjusted EBITA (€m)



Adjusted EPS (€m)



Information in respect of the year ended 31 December 2006 is presented based on the performance of Total Produce businesses reported as a separate business segment with Fyffes plc prior to demerger on 30 December 2006 and consequently may not be directly comparable to the information presented in respect of subsequent years.

Chairman's Statement

A Year of Growth



The Group has delivered a good performance in 2010 with adjusted earnings per share increasing by 5.7% to 6.84 cent.

The Group has delivered a good performance for the year. Total revenue of €2.6 billion represents a 7.0% increase on the prior year with a strong performance in the Group's core Fresh Produce division. Adjusted earnings per share grew 5.7% to 6.84 cent. This result reflects the strength and broad base of the Group's operations against a background of tougher economic conditions in certain locations.

In the year, the Group invested €31m in the business including capital expenditure, share buy-back and investments in new and existing business interests. Net capital expenditure in the year was €14.6m and includes expenditure on expanding the Group's state of the art facilities in Sweden.

In November 2010, the Group completed a share buy-back of 22 million shares which represented 6.25% of the shares in issue at a cost of €8.7m. This share buy-back will be earnings accretive.

During the year, the Group invested €2.9m in a number of new and existing business interests and made €4.8m in deferred consideration payments relating to previous acquisitions. The Group is in a strong financial position and continues to actively pursue attractive acquisition opportunities.

The Board is proposing a final dividend of 1.243 cent per share which combined with the interim dividend of 0.54 cent paid earlier in 2010 brings the total dividend in respect of 2010 to 1.783 cent per share, an increase of 5.5% on 2009. This represents a distribution of 26% based on adjusted earnings per share of 6.84 cent.

For 2011, trading conditions since the start of the year have been satisfactory. The Group is targeting adjusted earnings per share in the range of 6.5 cent to 7.5 cent per share.

Total Produce has over 4,000 people in 19 counties. The continued success of the Group is due to the hard work, ability and dedication of our excellent people. On behalf of the Board I would like to thank all of them for their contribution to Total Produce's good results in 2010.

Carl McCann

Chairman
3 March 2011



Physalis

A popular name for this fruit is 'Chinese Lantern' due to the papery like leaves that encase the fruits. The fruit is a small round berry with numerous orange seeds with a sweet gooseberry-like taste. Physalis is commonly used as a dessert decoration.

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Kiwano

This fruit is also known as African horned melon as it is native to central Africa. The prickly orange skin conceals a jelly like flesh encasing edible seeds and captures the taste of a banana and lime whilst having a texture similar to a cucumber.

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Operating Review

Continued Growth in Fresh Produce Division



Total Produce delivered a good performance for 2010, with revenue growing by 7% to €2.6 billion.

Summary

Total Produce delivered a good performance for 2010 against a background of tougher economic conditions in certain locations. Revenue increased by 7.0% to €2.6 billion with a strong performance in the Group's core Fresh Produce Division. The Group benefited from the strength of the Swedish Krona and Sterling in the year with revenue up 3.8% on a constant currency basis. Adjusted EBITA for the year was €47.8m, an increase of 9.0% due to increased earnings in the Fresh Produce Division and the positive impact of currency translation.

Exceptional items in the year relating to property impairments amounted to a net charge of €2.3m (2009: €4.8m). An analysis of these items is set out in Note 5 of the accompanying financial statements. Operating profit for 2010 after exceptional items amounted to €37.0m (2009: €31.5m).

The Group continues to generate strong cashflow with both operating cash flows and free cash flows up almost 20% on prior year to €46.4m and €32.6m respectively. This has led to a reduction in net debt from €50.6m to €47.9m at 31 December 2010 after the payment of dividends of €5.9m to equity shareholders and share buy-back of €8.7m.

Fresh Produce Division

The Group's core Fresh Produce Division is split into four distinct reporting segments and recorded a good performance for the year helped by a strong second half which compensated for a slow start to the year due to abnormal weather conditions. Revenue increased by 8.3% to €2.52 billion assisted by the strength of Swedish Krona and Sterling in the year, which led to higher translation values of non-euro revenues. Revenue in the division increased 5.0% on a constant currency basis due to a combination of volume and average price increases.

Adjusted EBITA in the division grew 11.7% due to increased revenues and the strength of non-euro currencies. Net adjusted EBITA margins in this division were 2.05% up from 1.98% in prior year, reflecting the Group's continued focus on operational efficiencies. Further information on each reporting segment follows.

Operating Review (continued)

“The Group’s core fresh produce division recorded a good performance for the year helped by a strong second half which compensated for a slow start to the year due to abnormal weather conditions.”

Eurozone Fresh Produce

This division recorded a strong year with a particularly good performance in Continental Europe. Revenue grew by €132m (11.4%) to €1,282m with a combination of both volume and average price increases. Adjusted EBITA grew by €4.6m to €27.9m on the back of increased revenue resulting in an increase in the net adjusted EBITA margin from 2.0% to 2.2%.

Scandinavian Fresh Produce

Reported revenue in the Group’s Scandinavian division has increased by 9.6% to €602m assisted by a 10% strengthening of Swedish Krona in the year. Adjusted EBITA has increased by €2.7m due to both currency translation and an increase in the adjusted EBITA margins from 2.49% to 2.72%. The out-turn was helped by the ongoing integration of the Scandinavian businesses. During the year, this division invested in a capital project to expand its state of the art facilities in Sweden.

UK Fresh Produce

This division had a challenging year due to poor weather in the first quarter of the year and difficult trading conditions in the wholesale market. On the positive side the division continued to grow its key soft fruit business. Revenue in local currency was 7% down on prior year primarily due to volume decreases. Reported revenue when translated to Euro was down 2% to €508m with the benefit of the 5% strengthening of Sterling in the year. Adjusted EBITA in the division fell from €6.0m to €4.0m reflecting reduced revenue, lower margins and some rationalisation costs.

Other Fresh Produce

This division comprises a number of other fresh produce businesses in Eastern Europe, India and South Africa. Revenue increased by €27m to €159m due primarily to volume increases and to a lesser extent currency translation. Adjusted EBITA has increased by €0.2m to €3.3m.

Operations Review

The table below details a segmental breakdown of the Group’s revenue and adjusted EBITA for the year. Segment performance is evaluated based on revenue and adjusted EBITA.

	2010		2009	
	Revenue €'000	Adjusted EBITA €'000	Revenue €'000	Adjusted EBITA €'000
Eurozone Fresh Produce	1,282,367	27,947	1,150,812	23,352
Scandinavian Fresh Produce	602,360	16,384	549,864	13,719
UK Fresh Produce	508,261	3,960	519,369	6,016
Other Fresh Produce	158,979	3,256	132,132	3,067
Inter – segment revenue	(33,416)	–	(26,927)	–
Total Fresh Produce	2,518,551	51,547	2,325,250	46,154
Consumer Goods and Healthfoods Distribution	81,909	(598)*	106,173	770
Unallocated costs	–	(3,118)	–	(3,044)
Third party revenue and adjusted EBITA	2,600,460	47,831	2,431,423	43,880

* includes rationalisation costs of €0.5m

€2,600m

Revenue: €2,600 million
+7.0% on prior year

€47.8m

Adjusted EBITA: €47.8 million
+9.0% on prior year

Consumer Goods and Healthfoods Distribution Division

Revenue in the Consumer Goods and Healthfoods Distribution Division was €82m, down 23%, reflecting the continued difficult trading conditions in this sector. Inclusive of rationalisation costs of €0.5m, the division recorded a net adjusted EBITA loss of €0.6m in the year compared to a contribution of €0.8m in the prior year. Continued efforts are being made to utilise this division's flexible and low cost operating base to restore profitability.

Acquisitions and Developments

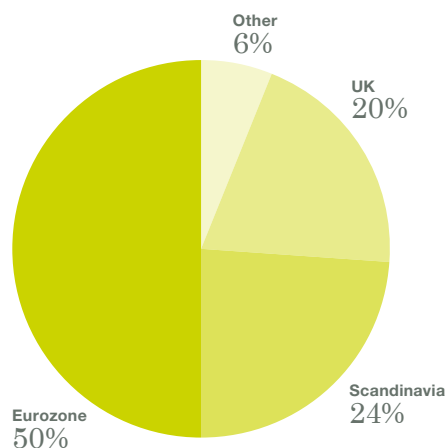
In the year, the Group invested €31m in the business including capital expenditure, share buy-back and investments in new and existing business interests. Net capital expenditure in the year was €14.6m and includes expenditure on expanding the Group's state of the art facilities in Sweden as described on page six.

During the year, the Group invested €2.9m in a number of new and existing business interests and made €4.8m in deferred consideration payments relating to previous acquisitions. The Group invested in a number of new businesses in Spain, Ireland and the UK which will complement existing business interests in these regions. The Group continues to actively pursue further investment opportunities in both new and existing markets.

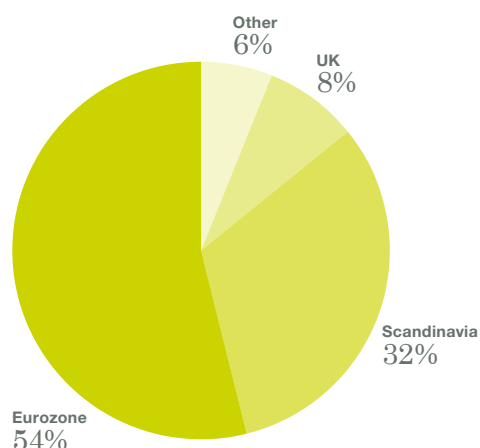
In these complex and challenging economic times, the good performance in 2010 is testament to the continued dedication and ability of our people. I would warmly like to thank all of them for their contribution to the ongoing success of our business.

Rory Byrne
Chief Executive
3 March 2011

Fresh Produce Division – Revenue by Segment



Fresh Produce Division – Adjusted EBITA by Segment



Finance Review

Finance Review



Summary of Results

The Group delivered good revenue and profit growth in the year. The Group continues to generate strong cashflows with cash generated from operations and free cashflows up almost 20% to €46.4m and €32.6m respectively. The Group has a strong balance sheet and is lowly geared with sufficient facilities to finance future expansion.

	2010 €'000	2009 €'000
Revenue including share of joint ventures/associates	2,600,460	2,431,423
Adjusted EBITDA¹	60,897	57,090
Depreciation	(13,066)	(13,210)
Adjusted EBITA¹	47,831	43,880
Amortisation of intangible assets within subsidiaries	(5,252)	(5,087)
Share of joint ventures and associates amortisation charge	(489)	(579)
Share of joint ventures and associates interest charge	(1,181)	(591)
Share of joint ventures and associates tax charge	(1,522)	(1,298)
Operating profit before exceptional items	39,387	36,325
Exceptional items	(2,350)	(4,795)
Operating profit after exceptional items	37,037	31,530
Net financial expense	(3,441)	(3,166)
Profit before tax	33,596	28,364
Group income tax expense	(8,371)	(9,157)
Profit after tax	25,225	19,207
Attributable to:		
Equity holders of the parent	18,337	13,018
Non-controlling interests	6,888	6,189
	25,225	19,207
	2010 € cent	2009 € cent
Adjusted fully diluted earnings per share ²	6.84	6.47
Basic earnings per share	5.25	3.70

1. Excludes exceptional items and intangible asset amortisation

2. Excludes exceptional items, intangible asset amortisation and related tax

**Pomegranate**

This fruit derives its name from the Latin 'pomum' (apple) and 'granatus' (seeded). Inside a pomegranate is a mass of creamy white edible seeds, each encased in a translucent sac of deep ruby pulp. They have a citrus taste and are very juicy. Venus, the goddess of Love, was said to have given pomegranates as presents to her favourites.

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Finance Review (continued)

“2010 saw a strengthening of major currencies in the Group against the euro.”

Key Performance Indicators

	2010	2009
Revenue growth	7.0%	(3.3%)
Adjusted EPS growth	5.7%	(4.1%)
Adjusted EBITA growth	9.0%	(5.7%)
Adjusted EBITA margin	1.84%	1.80%
Interest cover (adjusted EBITA: net interest charge)	13.9 times	13.9 times
Net debt/adjusted EBITDA	0.8 times	0.9 times
Free cash flow	€32.6m	€27.2m
Operating cashflows	€46.4m	€38.8m
Net debt as a percentage of shareholders equity	28.4%	30.6%
Net debt as a percentage of market capitalisation	38.7%	42.3%

Revenue and Operating Profit

An analysis of the factors influencing the changes in revenue and operating profit is provided in the Operating Review on pages 12 to 15.

Translation of Foreign Currencies

The financial information of the Group is presented in euro. Results and cashflows of foreign currency denominated operations have been translated into euro at the average exchange rates for the year, and the related balance sheets have been translated at rates of exchange ruling at the balance sheet date. Adjustments arising on the translation of the results of non-euro denominated operations at the average rates, and on the restatement of the opening net assets at closing rates, are accounted for in a separate translation reserve within equity, net of differences on related foreign currency borrowings. All other translation differences are recognised in the income statement. The principal rates used in the translation of results and balance sheets into euro were as follows:

	2010	Average rate 2009	% change	2010	Closing rate 2009	% change
Pound sterling	0.8434	0.8885	5.1%	0.8568	0.8885	3.6%
Swedish krona	9.5425	10.6369	10.3%	9.0186	10.2445	12.0%
Czech koruna	25.3886	26.5547	4.4%	25.0889	26.4057	5.0%
Danish kroner	7.4471	7.4464	0.0%	7.4518	7.4411	(0.1%)
South African rand	9.7165	11.6967	16.9%	8.875	10.5654	16.0%

2010 saw a strengthening of major currencies in the Group against the euro. In particular the average Swedish krona, Pound sterling and Czech koruna exchange rate increased by 10.3%, 5.1% and 4.4% respectively against euro. This led to a favorable impact on retranslation of 2010 revenues and earnings of foreign currency operations into euro, the Group's reporting currency. At 31 December 2010, the closing Swedish krona, Pound sterling and Czech koruna exchange rates had strengthened by 12.0%, 3.6% and 5.0% respectively against the euro compared to the exchange rates prevailing at 31 December 2009. This led to a positive translation gain on retranslation of opening net assets at the closing rate. This positive translation adjustment was accounted for in a separate translation reserve within equity as explained above.

Net Financial Expense

Net financial expense for the year was €3.4m compared to €3.2m in 2009. This increase was mainly due to the strength of the Swedish krona and sterling which led to a higher cost on translation to euro and higher interest rate charges offset by lower average net debt balances. Net interest cover for the year is 13.9 times based on adjusted EBITA.

Amortisation of Intangible Assets

The Group's intangible assets mainly represent the value of customer relationships arising on acquisitions. These are amortised over their estimated useful economic lives ranging from three to fifteen years. The amortisation charge, inclusive of the share of joint ventures' amortisation charge, increased marginally by €0.1m on prior year to €5.7m in 2010.

€46.4m

Operating Cashflows: €46.4 million
+19.4% on prior year

€32.6m

Free Cashflows: €32.6 million
+19.9% on prior year

Exceptional Items

Exceptional items in 2010 amounted to a net charge of €2.3m before tax (2009: €4.8m) and related to property impairments. I refer you to note 5 of the financial statements for further information in respect of these items.

Taxation

	2010 €'000	2009 €'000
Income tax expense	8,371	9,157
Group share of the tax charge of its joint ventures and associates netted in profit before tax	1,417	1,234
Total tax charge	9,788	10,391
<i>Adjustments</i>		
Deferred tax on amortisation of intangible assets – subsidiaries	1,264	1,168
Share of joint ventures deferred tax credit on amortisation of intangible assets	48	37
Net deferred tax on fair value movement of properties – subsidiaries	620	36
Share of net deferred tax on fair value movements of properties within joint ventures	105	64
Tax impact of other exceptional items	–	(841)
Tax charge on underlying activities	11,825	10,855

Including the Group's share of the tax charge of its joint ventures and associates amounting to €1.4m (2009: €1.2m), which is netted in profit before tax in accordance with IFRS, the total tax charge for the year, amounted to €9.8m (2009: €10.4m).

Excluding the impact of once-off tax credits, deferred tax credits related to the amortisation of intangibles and the tax effect of exceptional items, the underlying tax charge for the year was €11.8m (2009 €10.9m), equivalent to a rate of 27.4% (2009: 27.1%) when applied to the Group's adjusted profit before tax.

Non-controlling Interest Share of Profits

The non-controlling interest's share of after tax profits was €6.9m for 2010, an increase of €0.7m on 2009. This increase was due to the increase in after tax profits in a number of the Group's non-wholly owned subsidiaries in Continental Europe.

Earnings per Share

Adjusted earnings per share of 6.84 cent in 2010 represents an increase of 5.7% on the 2009 adjusted earnings per share of 6.47 cent. Basic earnings per share amounted to 5.25 cent (2009: 3.70 cent). The calculation of both the basic and adjusted earnings per share is set out in note 8 of the Financial Statements.

Dividend

The Board is proposing a final dividend of 1.243 cent per share, subject to approval at the forthcoming AGM. This dividend will be paid on the 26 May 2011 to shareholders on the register at 3 May 2011 subject to dividend withholding tax. In accordance with company law and IFRS, this dividend has not been provided for in the balance sheet at 31 December 2010. The total dividend for 2010 will amount to 1.783 cent, representing a payout of 26% of adjusted EPS. The 2010 dividend is covered 3.8 times based on adjusted EPS.

Mango

Mangoes are grown throughout the tropics and are known throughout the world as the 'king of fruits'. They have a soft melting flesh that is juicy and sweet. Mangoes are rich in vitamins, especially A and C and are a good source of beta-carotene.



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Finance Review (continued)

Summary Balance Sheet

	2010 €'m	2009 €'m
Property, plant & equipment and investment property	145.3	137.0
Goodwill and intangible assets	140.6	127.2
Investments in joint ventures and associates	34.1	33.0
Other financial assets	9.7	10.3
Working capital/other	(2.1)	12.1
Provisions (mainly deferred consideration)	(19.5)	(15.7)
Employee benefit liabilities (net of deferred tax)	(8.8)	(6.3)
Taxation (excluding deferred tax on employee benefit liabilities)	(24.8)	(26.0)
Net debt	(47.9)	(50.6)
Net assets	226.6	221.0
Shareholders equity	168.6	165.2
Non-controlling interests	58.0	55.8
Shareholders equity and non-controlling interests	226.6	221.0

The balance sheet has strengthened in 2010 with shareholders' equity increasing by €3.4m to €168.6m. The increase was primarily due to earnings in the year of €18.3m attributable to equity shareholders and €0.5m gains in other comprehensive income recognised directly in equity offset by dividends paid to equity shareholders and the share buy-back. The gains in other comprehensive income attributable to equity shareholders were due to foreign currency gains on the retranslation of the net assets of foreign currency operations offset by actuarial losses on employee defined benefit pension schemes, share of actuarial losses on joint venture defined benefit pension schemes and fair value losses on the Group's unquoted equity investments.

Sterling, Swedish krona and Czech koruna exchange rates at 31 December 2010 strengthened when compared to the rates prevailing at 31 December 2009 leading to a foreign currency gain of €7.2m on retranslation of these foreign currency net assets into euro. This annual translation adjustment can be positive or negative depending on the movement between the opening and the closing exchange rates. During the year, the Group experienced an actuarial loss of €5.5m (net of tax) on the Group's defined benefit pension schemes as explained later. The Group also recognised a loss of €0.7m (net of tax), relating to our share of the actuarial losses on a joint venture's defined benefit scheme. At the end of 2010, the fair value of the Group's unquoted equity investments was reviewed resulting in a reduction in the carrying value of €0.6m which was taken directly to equity.

During the year, dividends of €5.9m were recognised and paid to the equity shareholders of the Company and the Company purchased 22 million of its own shares for €8.7m. These shares are held as treasury shares. The movements within shareholders' equity is summarised in the following table:

	2010 €'m	2009 €'m
Total shareholders' equity at beginning of year	165.2	144.6
Gain on translation of net assets of foreign operations	7.2	6.2
Actuarial (loss)/gain – defined benefit pension schemes (net of deferred tax)	(5.5)	2.9
Share of joint venture's actuarial loss on defined benefit pension schemes (net of deferred tax)	(0.7)	–
Fair value (loss)/gain on available-for-sale financial assets	(0.6)	2.6
Other movements recognised directly in equity	0.1	1.1
Total other comprehensive income directly attributable to equity shareholders	0.5	12.8
Profit for year attributed to equity shareholders	18.3	13.0
Total comprehensive income for the year, net of tax	18.8	25.8
Share-based payment expense	–	0.7
Dividends paid to equity shareholders	(5.9)	(5.9)
Own shares acquired	(8.7)	–
Buy-out of non-controlling interests recognised directly in equity	(0.8)	–
Total shareholders' equity at end of year	168.6	165.2

Finance Review (continued)

“The Group’s net debt was 0.8 times adjusted EBITDA and interest was covered 13.9 times by adjusted EBITA, both comfortably within existing bank covenants.”

Employee Benefits

	2010 €'m	2009 €'m
Net liability at the beginning of year	(7.9)	(16.7)
Current/past service cost less net finance income recognised in income statement	(1.6)	(2.3)
Curtailment gain recognised in the income statement	–	4.1
Contributions to schemes	5.5	4.1
Actuarial (losses)/gains recognised in other comprehensive income	(6.9)	2.9
Foreign exchange movement	(0.1)	0.0
Net liability at the end of year	(11.0)	(7.9)
Related deferred tax asset, net	2.2	1.6
Net liability at the end of year after tax	(8.8)	(6.3)

The above table summarises the movements in the net liability of the Group’s various defined benefit pension schemes in Ireland, the UK and Continental Europe. The balance sheet at 31 December 2010 includes pension assets of €1.2m in respect of schemes in surplus and pension liabilities of €12.2m in respect of schemes in deficit.

The current and past service cost is charged in the income statement, net of the finance income on scheme assets and liabilities. Actuarial (losses)/gains are recognised in other comprehensive income.

The increase in the net deficit during the year was due to the decrease in the discount rates in the Irish and UK pension schemes which led to an increase in the net present value of the scheme’s obligations. This was offset by strong asset returns due to a partial recovery of global equity markets in the last quarter of 2010.

As outlined in the 2009 Annual Report, the Group changed the benefit structure of two of its defined benefit pension schemes, which reduced the Group’s pension obligations and resulted in a curtailment gain of €4.1m which was recognised as an exceptional gain in the 2009 income statement.

In 2010, as a result of an actuarial review of a number of the Group’s schemes, employer contributions have increased by approximately €1.4m per annum.

Funds Flow

The Group generated strong operating cashflows of €46.4m in 2010, up from €38.8m in 2009. This represents the Group’s continuing ability to generate cash and maintain a tight control over working capital.

Cash outflows on capital expenditure, net of disposals, were €10.7m representing an increase on the €8.4m net expenditure in 2009. The Group received €1.9m in dividends from its joint venture investments in 2010 and paid €5.0m to non-controlling shareholders within a number of the Group’s non-wholly owned subsidiaries. The Group generated free cashflows in 2010 of €32.6m up from €27.2m in 2009. Free cashflow is the funds available after outflows relating to capital expenditure and dividends to non-controlling shareholders but before acquisition expenditure, share buy-backs and payment of dividends to equity shareholders.

The Group had cash outflows on acquisitions in the year of €7.7m, comprising €1.4m on acquisition of subsidiaries, net of cash acquired, €0.5m on purchase of non-controlling interests, €1.0m on investments in joint ventures and deferred consideration payments of €4.8m relating to previous acquisitions. Dividend payments to ordinary shareholders amounted to €5.9m in the year and the Group spent €8.7m on a share buy-back. The total positive cash inflow for the year was €10.6m and after a negative translation adjustment of €4.0m and an increase in finance leases of €3.9m, led to a €2.7m decrease in net debt from €50.6m to €47.9m at 31 December 2010.

0.8times

Net Debt/Adjusted EBITDA: 0.8 times

13.9times

Interest Cover: 13.9 times
(Adjusted EBITA/Net Interest Charge)

	2010 €'m	2009 €'m
Adjusted EBITDA	60.9	57.1
Deduct adjusted EBITA of joint ventures and associates	(5.0)	(4.1)
Net interest and tax paid	(13.2)	(10.5)
Other	(3.3)	(3.6)
Operating cashflows before working capital movements	39.4	38.9
Working capital movements	7.0	(0.1)
Operating cashflows	46.4	38.8
Capital expenditure net of disposal proceeds	(10.7)	(8.4)
Dividends received from joint ventures	1.9	1.8
Dividends paid to non-controlling interests	(5.0)	(5.0)
Free cashflow	32.6	27.2
Acquisition of subsidiaries, non-controlling interests, investment in joint ventures, net	(2.9)	(7.9)
Other, mainly deferred consideration payments	(4.5)	(1.1)
Dividends paid to equity shareholders	(5.9)	(5.9)
Purchase of own shares	(8.7)	–
Total cashflow	10.6	12.3
Net debt at beginning of year	(50.6)	(60.2)
Increase in finance leases	(3.9)	(0.1)
Foreign currency translation	(4.0)	(2.6)
Net debt at end of year	(47.9)	(50.6)

Net Debt and Group Financing

As outlined above, net debt during the year decreased from €50.6m to €47.9m. Net debt was 0.8 times adjusted EBITDA and interest was covered 13.9 times by adjusted EBITA both comfortably within existing bank covenants. Net debt to shareholders equity was 28% (2009: 31%) with net debt to market capitalisation of 39% (2009: 42%).

In addition, the Group concluded a new US\$100m multi-currency facility under which the Group may issue loan notes over a three year period with a maturity of up to ten years. During the year, the Group issued loan notes under this facility with a nominal value of €30m and a maturity of seven years. This extends the Group's net debt maturity profile and further increases the Group's capacity to finance future expansion.

Frank Davis

Finance Director
3 March 2011

Corporate Social Responsibility

Corporate Social Responsibility

At Total Produce the delivery of premium quality, safe, traceable produce to the consumer is our top priority.

At Total Produce, the delivery of premium quality, safe, traceable produce to the consumer is our first priority. We recognise also the responsibilities associated with the pursuit of this goal, most notably to our partners in production – the local and global growers who supply us, their people and the environment in which they operate. We recognise too our wider obligations to the communities we serve across the European marketplace and to our shareholders, our customers and our own employees.

In Total Produce, principled trading practices which are embedded in our everyday operations are an integral element of our strategy for delivering operational excellence and superior produce. Total Produce is committed to engaging with stakeholders, implementing responsible production processes, contributing positively to the environments in which we operate, constructively responding to consumer concerns and pro-actively promoting better diet throughout the markets in which we operate. We do so, intent on fostering a reputation of which shareholders and employees can be proud and on which our customers and producers can rely.

Codes of Best Practice

Total Produce through its subsidiaries, has established Codes of Best Practice with which it requires its direct suppliers to comply. These are designed to reduce any potential negative impact of agricultural production on the environment and to ensure safe working conditions and fair treatment for workers in compliance with internationally accepted labour standards.

GLOBALGAP Membership

Total Produce is a member of GLOBALGAP which was established by major food retailers and suppliers across Europe to address consumer concerns about food safety, environmental protection and worker welfare and to promote safe and sustainable agriculture. GLOBALGAP has adopted an extensive range of guidelines on these matters, resulting in the Global Good Agricultural Practice (Global GAP) accreditation. This standard establishes the minimum requirements to be met by growers of fruit and vegetables that supply European retailers. All Total Produce TOP branded product is GLOBALGAP accredited.

Total Produce is further determined to be pro-active and constructive in addressing all corporate social responsibility matters and to actively participate in industry forums on social, ethical, health and safety and environmental issues.

Total Produce is satisfied that we have the appropriate risk management procedures in place to ensure that we comply with the highest standards in relation to food safety regulations. Through these and other social responsibility measures, Total Produce aims to provide the finest quality produce, produced under safe working conditions, following fair labour practices with the minimum environmental impact.

In Total Produce, we believe that commercial imperatives and corporate responsibility need not be conflicting aspirations. We believe that the benefits of fresh produce marketing can be collective and that a balanced supply chain can deliver equitable returns to all stakeholders. We remain committed to promoting a culture of accountability within our organisation and reinforcing the responsible corporate philosophy which already permeates throughout our operations, securing the sustainability of our partners, our industry and our company.



Passion Fruit
Native to the Americas, these round or oval fruits have a purplish-brown skin. Inside, the edible seeds are surrounded by fragrant, greenish-orange pulp with a sweet juicy taste. The passion fruit was named by the Spanish missionaries who thought that the striking purple flowers resembled the passion of Christ.

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Board of Directors and Company Secretary

1 Carl McCann (57), Chairman, BBS, MA, FCA

Carl McCann was appointed as Chairman of Total Produce on 30 December 2006. Prior to this, Carl previously held the role of Chairman of Fyffes plc. He joined Fyffes in 1980 where he held a number of senior positions including that of Vice Chairman before he was appointed Chairman in 2003. He is also Chairman of Balmoral International Land plc and is a Director of a number of other companies.

2 Frank Gernon (57), Director, Financial Strategy and Development, FCCA

Frank Gernon was appointed Director of Financial Strategy and Development of Total Produce on 1 August 2009 having previously held the role of Finance Director from 30 December 2006. Prior to this, Frank was the Finance Director of Fyffes plc from 1998 to 2006. Frank joined Fyffes in 1973 and held various senior accounting and financial positions, including Company Secretary and Chief Financial Officer before his appointment as Group Finance Director and to the Board of Directors of Fyffes in 1998.

3 Rose Hynes (53), Non-Executive, BCL, AITI

Rose Hynes was appointed to the Board in 2006. She is a member of the Audit and Nomination Committees, Chairman of the Group Compensation Committee and the nominated Senior Independent Non-Executive Director. Rose, a lawyer, was appointed Chairman of Bord Gais in 2009. She is also a member of the Court of Bank of Ireland, since 2007, where she is a member of the bank's Risk, Nomination and Governance and Remuneration Committees. She is also Director of a number of other companies. Rose previously held senior executive positions with GPA Group plc.

4 Rory Byrne (50), Chief Executive, B Comm, FCA

Rory Byrne was appointed as Chief Executive of Total Produce on 30 December 2006. Prior to this, Rory was appointed to the position of Managing Director of the Fyffes General Produce division in 2002 and to the position of Executive Director in 2006. Rory has extensive experience in the fresh produce industry having joined Fyffes in 1988 and has held a number of senior positions within Fyffes including Finance Director of the Group's UK business and Managing Director of its Spanish operations. He is also a Non-Executive Director of the South African company Capespan Group Limited since 2000.



**5 Frank Davis (51),
Finance Director, LL.B, MA, FCCA, BL**

Frank Davis was appointed to the position of Finance Director and to the Board of Total Produce on 1 August 2009 having previously held the roles of Company Secretary and CFO from 30 December 2006. Prior to this, Frank was the Finance Director of the General Produce division of Fyffes plc from 2002 to 2006. Frank joined Fyffes in 1983 having previously worked in practice and in industry and held a number of senior accounting and financial positions in Fyffes, including that of Finance Director of the Irish and UK produce operations. An accountant by profession he is also a qualified barrister-at-law and a member of The Honorable Society of Kings Inns.

**6 Marie Reid, (38),
Company Secretary, B Comm, MAcc, FCA**

Marie Reid was appointed to the position of Company Secretary on 1 August 2009 having previously held the role of Assistant Company Secretary. Prior to the formation of Total Produce, Marie joined Fyffes in 2004 and during this time held a number of senior financial positions. Previously Marie worked with Élan Corporation and KPMG.

**7 Jerome Kennedy (62),
Non-Executive, FCA**

Jerome Kennedy was appointed to the Board in 2006 and is a member of the Compensation and Nomination Committees and Chairman of the Audit Committee. He is a member of the Court of Bank of Ireland where he is Chairman of the Audit Committee and a member of the Risk Committee. He is also a Director of a number of other private companies. Jerome was managing partner of KPMG Ireland and a board member of KPMG Europe from 1995 to 2004.



Directors and Other Information

Total Produce plc Directors

C P McCann Chairman
R P Byrne Chief Executive
J F Gernon
F J Davis
R B Hynes
J J Kennedy

Company Secretary and Registered Office

M T Reid
Charles McCann Building
Rampart Road
Dundalk
Co Louth

Auditor

KPMG
Chartered Accountants
1 Stokes Place
St. Stephen's Green
Dublin 2

Solicitor

Arthur Cox
Arthur Cox Building
Earlsfort Terrace
Dublin 2

Stockbroker and Nominated Advisor

Davy
49 Dawson Street
Dublin 2

Registrars

**Computershare Services
(Ireland) Limited**
Heron House
Corrig Road
Sandyford Industrial Estate
Dublin 18

Bankers

Allied Irish Banks plc
Bankcentre
Ballsbridge
Dublin 4

Bank of Ireland

Lower Baggot Street
Dublin 2

BNP Paribas

5 George's Dock
IFSC
Dublin 1

Danske Bank A/S

3 Harbourmaster Place
IFSC
Dublin 1

HSBC Ireland

1 Grand Canal Square
Grand Canal Harbour
Dublin 2

Rabobank Ireland plc

Charlemont Place
Dublin 2

Ulster Bank

George's Quay
Dublin 2

Directors' Report

The Directors present their report to the shareholders, together with the audited financial statements of the Group and Company, for the year ended 31 December 2010.

Principal Activities and Business Review

Total Produce plc is one of the largest fresh produce distributors in Europe. A detailed business review is included in the Operating Review on pages 12 to 15 and in the Financial Review on pages 17 to 23, including an analysis of the key performance indicators used to measure performance. These are defined as revenue, margin, volume, average price and adjusted EBITA.

Profit

Details of the profit for the year are set out in the income statement for the year ended 31 December 2010 on page 43.

Dividend

An interim dividend of 0.540 cent (2009: 0.540 cent) per share was paid on 2 November 2010. The Directors have proposed, subject to shareholder approval at the Annual General Meeting (AGM), the payment of a final dividend for 2010 of 1.243 cent (2009: 1.150 cent) per share. This total dividend of 1.783 cent per share is an increase of 5.5% on the total dividend of 1.690 cent per share for 2009.

Future Developments

A review of future developments of the business is included in the Chairman's Statement on page 10.

Directors and Company Secretary

There were no changes to Directors and Company Secretary during the year.

In accordance with the Articles of Association of the Company C P McCann and J F Gernon retire from the Board by rotation and, being eligible, offer themselves for re-election at the AGM.

Directors' and Company Secretary's Interests

Details of the Directors' and Company Secretary's share interests and interests in share options of the Company and Group companies are set out in the Compensation Committee Report on pages 36 to 39.

Substantial Holdings

The issued share capital of Total Produce plc consists of 351,886,732 ordinary shares (includes 22,000,000 treasury shares). Each share has a nominal value of €1 cent. All shares, other than treasury shares have equal voting and dividend rights. The Directors have been notified of the following significant interests in the issued ordinary share capital of the Company at 3 March 2011:

	Number of ordinary shares	%
Balkan Investment Company and related parties (including Arnsberg Investment Company)	37,238,334	11.29%
Farringdon Capital Management (Switzerland) SA	25,486,389	7.73%
Sparinvest Holdings	17,646,724	5.35%
Irish Life Investment Managers	13,595,254	4.12%
Pineapple Offshore Fund/Pineapple Partners LP	11,097,049	3.36%
FMR LLC	10,000,000	3.03%

Except as disclosed above, the Group is not aware of and has not received any notification from any person confirming that such person is interested, directly or indirectly, in 3% or more of the issued share capital (excluding treasury shares) of the Company, nor is it aware of any person who directly or indirectly, jointly or severally, exercises or could exercise control over the Group.

Directors' Interests in Contracts

None of the Directors had a beneficial interest in any material contract to which the Company or any of its subsidiaries was a party during the year.

One of the Directors had an indirect interest in the Group's investment in a joint venture and this is noted in Note 28 of the accompanying financial statements.

Treasury Shares

During November 2010, the Company purchased 22,000,000 Total Produce plc ordinary shares of €1 cent each in the market at a cost, including stamp duty and transaction fees, of €8,687,000. These shares are held as treasury shares. At 31 December 2010, the total number of treasury shares amounted to 22,000,000 ordinary €1 cent shares at a cost of €8,580,000 (2009: Nil ordinary €1 cent shares at a cost of €Nil). These shares represent 6.25% (2009: 0%) of the ordinary shares in issue at 31 December 2010. In respect of these treasury shares all rights (including voting and dividend rights) are suspended until those shares are reissued and therefore they are not included in the earnings per share calculations.

Directors' Report (continued)

Principal Risks and Uncertainties

Under Irish company law, the Group and Company are required to give a description of the principal risks and uncertainties which they face. These principal risks are set out below:

- The Group's earnings are largely dependent on the volume of produce and other goods sold and the selling prices obtained in the market. These in turn are largely determined by market supply and demand. Excess supplies of fresh produce leading to reduced selling prices could have an adverse effect on the Group's profitability.
- The Group faces strong competition in its various markets and, if it fails to compete effectively, its business, results of operations and financial condition could be adversely affected.
- Profitability in the fresh produce sector is dependent on high quality supplies and consistency of delivery. It is possible that serious quality issues, and in particular, contamination of product, whether deliberate or accidental, could have a negative impact on revenue.
- The Group from time to time may enter into short term seasonal purchase agreements committing it to purchase fixed quantities of produce at fixed prices. The Group is exposed to the risk of losses arising from any inability to sell on these committed quantities and/or achieve the committed price.
- The Group's growth strategy is partly focused on acquisitions and alliances and continuing growth could be adversely affected if the Group is unable to source and execute suitable acquisitions in the future.
- The Group's customer base consists primarily of major retailers and wholesalers. The increasing concentration of customers can increase credit risk. Changes in the trading relationships with major customers, or of their procurement policies, could positively or adversely affect the operations and profitability of the Group.
- The Group is exposed to fluctuations in credit markets which could impact the availability and cost of financing for the Group. The Group manages these risks by maintaining a sufficient level of committed funding facilities, with a phased maturity profile.
- Some of the Group's subsidiaries operate in currencies other than the euro, and adverse changes in foreign exchange rates relative to the euro could adversely affect Group reported earnings and cash flows.
- The Group is dependent on the continuing commitment of its Directors and senior management team. The loss of such key personnel without adequate replacement could have an adverse effect on the Group's business.
- The Group primarily procures its bananas and pineapples from Fyffes plc ('Fyffes') and consequently is exposed to the performance of Fyffes.

The management team has considerable experience in managing all of these risks, while delivering profit growth.

Financial Risk Management

The Group's multinational operations expose it to different financial risks that include foreign exchange risk, credit risk, liquidity risk, interest rate risk, and equity price risk. The Group has a risk management programme in place which seeks to limit the impact of these risks on the performance of the Group and it is the policy to manage these risks in a non-speculative manner. Details of the policies and control procedures to manage the financial risks involved, including hedging strategies, are set out in Note 29 of the accompanying financial statements.

Accounting Records

The Directors believe that they have complied with the requirements of Section 202 of the Companies Act, 1990, with regard to books of account by employing accounting personnel with appropriate expertise and by providing adequate resources to the financial function. The books of account of the Company are maintained at 29 North Anne Street, Dublin 7, Ireland.

Political Donations

During the current and prior year, the Group and Company did not make any donations disclosable in accordance with The Electoral Act, 1997.

Post Balance Sheet Events

There have been no significant events since the year end which would require disclosure or adjustment in the financial statements.

Auditor

The auditor, KPMG, Chartered Accountants, will continue in office in accordance with Section 160(2) of the Companies Act, 1963.

Subsidiaries, Joint Ventures and Associates

Information on the Group's significant subsidiaries, joint ventures and associates is included in Note 33 of the accompanying financial statements.

Special Business at the Annual General Meeting

Notice of the 2011 Annual General Meeting with details of the special business to be considered at the meeting is enclosed with this Annual Report on pages 109 to 111. In addition to the usual business to be transacted at the AGM (as set out in resolutions 1 to 4 in the notice of the meeting) there are four items of special business which are described further below.

The four items of special business (i.e. Resolutions 5, 6, 7 and 8) all relate to the share capital of the Company and concern matters which are now routine for most public companies.

Under the first item of special business (Resolution 5), shareholders are being asked to renew, until the date of the Annual General Meeting to be held in 2012 or 19 August 2012 (whichever is the earlier), the authority of the directors to allot new shares. This authority will be limited to the allotment of up to an aggregate amount of €1,172,956 in nominal value of ordinary shares (being 33% of the nominal value of the Company's issued share capital as at 15 April 2011).

Under the second item of special business (Resolution 6), shareholders are being asked to renew the authority to disapply the strict statutory pre-emption provisions in the event of a rights issue or in any other issue up to an aggregate amount of €175,944 in nominal value of ordinary shares, representing 5% of the nominal value of the Company's issued ordinary share capital for the time being. If adopted, this authority will expire on the earlier of the close of business on 19 August 2012 or the date of the Annual General Meeting of the Company in 2012.

Under the third item of special business (Resolution 7), shareholders are being asked to extend the authority granted at the last AGM to give the Company, or any of its subsidiaries, the authority to purchase up to 10% of its own shares. If adopted, this authority will expire on the earlier of the close of business on 19 August 2012 or the date of the Annual General Meeting of the Company in 2012. The Directors are currently considering exercising this power, if an appropriate opportunity arises. Any such purchases would be made only at price levels which the Directors considered to be in the best interests of the shareholders generally, after taking into account the Company's overall financial position. Any shares which may be purchased will be acquired either directly by the Company or through a subsidiary of the Company and will be held as treasury shares unless cancelled. In addition, the authority being sought from shareholders will provide that the minimum price which may be paid for such shares shall not be less than the nominal value of the shares and the maximum price will be 105% of the then market price of such shares.

Shareholders are also being asked under the fourth item of special business (Resolution 8) to pass a resolution authorising the Company to reissue such shares purchased by it and not cancelled as treasury shares. If granted, the minimum and maximum prices at which treasury shares may be reissued shall be set at 95% and 120%, respectively, of the then market price of such shares. This authority will expire on the earlier of the close of business on 19 August 2012 or the date of the Annual General Meeting of the Company in 2012.

Further Action

A Form of Proxy for use at the AGM is enclosed. You are requested to complete, sign and return the Form of Proxy as soon as possible whether or not you propose to attend the meetings in person. To be valid, the Form of Proxy should be returned by hand or by post to the Registrar of the Company, Computershare Services (Ireland) Limited, P.O. Box 954, Sandyford, Dublin 18, or by facsimile transmission to the facsimile number printed on the Form of Proxy, to arrive not less than 48 hours before the time appointed for the holding of the meeting. The completion and return of a Form of Proxy will not preclude you from attending and voting at the meeting should you so wish.

Recommendation

Your Board believes that the resolutions to be proposed at the AGM are in the best interests of the Company and its shareholders. Accordingly, your Directors unanimously recommend you to vote in favour of the resolutions as they intend to do in respect of all the ordinary shares which can be voted by them.

On behalf of the Board

C P McCann

Chairman
3 March 2011

F J Davis

Finance Director
3 March 2011

Corporate Governance Report

Corporate Governance Statement

The Board of Total Produce plc is firmly committed to business integrity, high ethical values and professionalism in all of its activities and operations. It is therefore committed to maintaining the highest standards of corporate governance.

As an AIM/ESM listed company, Total Produce plc is not required to comply with the principles and provisions of the Combined Code on Corporate Governance as issued by the Financial Reporting Council in June 2008. However, the Board has undertaken to comply with the Combined Code, as far as is practical, having regard to the size and nature of the Group.

The following statement, together with the Audit and Compensation Committees' Reports on pages 35 to 39, describe how the principles and provisions of the Combined Code have been applied.

The Board of Directors

Total Produce plc is led by a strong and effective Board of Directors. The Directors of the Company comprise the following individuals:

Executive:

C P McCann	Executive Chairman
R P Byrne	Chief Executive
J F Gernon	Director of Financial Strategy and Development
F J Davis	Finance Director

Non-Executive:

R B Hynes	Senior Independent Non-Executive Director, Chairman of the Compensation Committee
J J Kennedy	Chairman of Audit Committee

All of the Directors have fiduciary responsibilities to shareholders. In addition, the Executive Directors are responsible for the operation of the business while the Non-Executive Directors bring independent objective judgment to bear on Board decisions by constructively challenging management and helping to develop and execute the Group's strategic objectives.

Each of the Executive Directors has extensive knowledge of the fresh produce industry, in addition to wide-ranging business skills and commercial acumen. All of the Directors bring an objective judgment to bear on issues of strategy, performance, resources (including key appointments) and standards of conduct.

Effective governance is fostered by the separation of the roles of the Executive Chairman and the Chief Executive, as this division of responsibilities at the head of the Group ensures a balance of power and authority. The Executive Chairman has overall responsibility for Group strategy and to see that the Group achieves a satisfactory return on investment for shareholders. He oversees the operation and effectiveness of the Board and ensures appropriate interaction between it, executive management and the Company's shareholders. The Chief Executive is responsible for developing and delivering the Group's strategy, and ensuring, along with the Finance Director, that the Directors receive accurate, timely and clear information, and is accountable for its overall performance and day-to-day management.

Independence of Non-Executive Directors

The Board has determined both of the Non-Executive Directors to be independent. In arriving at its conclusion, the Board considered many factors including, inter alia, whether any of the Non-Executive Directors:

- have been an employee of the Group within the last five years;
- have, or had within the last three years, a material business relationship with the Group;
- receives remuneration from the Group other than a director's fee;
- has close family ties with any of the Group's advisers, Directors or senior employees;
- holds cross-directorships or has significant links with other Directors through involvement in other companies or bodies; or
- represents a significant shareholder.

Each of the Non-Executive Directors brings considerable business experience and independent challenge to the Board's deliberations and an unfettered perspective to their advisory and monitoring roles.

The terms and conditions relating to the appointment of the Non-Executive Directors are available for inspection at 29 North Anne Street, Dublin 7, during normal office hours, and at the AGM.

Senior Independent Non-Executive Director

R B Hynes is the Senior Independent Non-Executive Director.

Board members are selected (see Nomination Committee terms of reference overleaf) because of their relevant experience, and appropriate training is available to them whenever necessary. Arrangements exist for new Directors to receive a full, formal and tailored induction into the Group's activities and into the operation and procedures of the Board on their appointment.

Operation of the Board

The Board met regularly throughout the financial year with six scheduled Board meetings, in addition to which meetings are called as and when warranted by issues arising. Attendance at scheduled Board and committee meetings during the year was as follows:

	Board	Audit Committee	Compensation Committee	Nomination Committee
Number of scheduled meetings	6	4	5	1
C P McCann	6	–	–	1
R P Byrne	6	–	–	1
J F Gernon	6	3*	5*	–
F J Davis	6	4*	–	–
R B Hynes	6	4	5	1
J J Kennedy	6	4	5	1

* In attendance only

Additional Board or committee meetings were held to issue formal approvals, or deal with other matters of a routine or administrative nature.

The Chairman held meetings with the Non-Executive Directors without the executives present. There is interaction, as necessary, between senior executive management and Board members.

The Board has identified and formally adopted a schedule of key matters that are reserved for its decision, including the annual budgets, half-yearly and preliminary results announcements, the Annual Report, interim and final dividends, the appointment or removal of Directors and the Company Secretary, circulars to shareholders, Group treasury policies and capital expenditures and acquisitions in excess of €20 million. Certain other matters are delegated to Board committees, the details of which are set out below.

There is an agreed Board procedure enabling Directors to take independent professional advice, in the furtherance of their duties, at the Company's expense. Each Board member has access to the impartial advice and services of the Company Secretary, who is responsible to the Board for ensuring that appropriate procedures are followed. The appointment and removal of the Company Secretary is a matter for the Board as a whole. The Company has put in place a Directors' and Officers' liability insurance policy.

The Memorandum and Articles of Association of the Company require that one third of the Board must, by rotation, seek re-election at the AGM each year.

Evaluation of Performance of the Board, its Committees and Individual Directors

On an annual basis, the Board evaluates its own performance and that of its committees and of each individual Director.

In assessing the performance of the Board in 2010, the Directors considered such matters as the appropriateness of its composition, its effectiveness in developing Group strategy, its contribution to managing the Group's business and operational risks, its response to developing issues and its communications with the Group's stakeholders.

In assessing the performance of the committees of the Board, the Directors considered the appropriateness of their composition and terms of reference, their effectiveness in fulfilling their roles and their interaction with the Board.

The assessment of the performance of individual Directors included consideration of their contribution to the effective functioning of the Board, the appropriateness of their knowledge, skill and experience levels and their commitment to their roles. In addition, the Non-Executive Directors meet without the Chairman annually to appraise the effectiveness of the Chairman.

The Chairman summarised the outcome of these evaluation processes and reported them to the Board. The Board concluded that the Board, the Directors and its committees were effective in the performance of their duties.

Board Committees

There are three principal Board committees, the Audit, the Compensation and the Nomination Committees.

Audit Committee

Full details of the composition, terms of reference and activities of the Audit Committee are set out in the Audit Committee Report on page 35.

Compensation Committee

Details of the composition and terms of reference of the Compensation Committee, which has responsibility for the remuneration of the Executive Directors and senior management, are set out in the Compensation Committee Report on pages 36 to 39.

Nomination Committee

The members of the Nomination Committee (the 'Committee') are C P McCann (Chairman), R P Byrne, R B Hynes and J J Kennedy. A majority of the Committee's members cannot be considered independent (Combined Code provision). However, considering the size of the Board, a 50:50 split is considered acceptable by the Board. The terms of reference of the Committee, which are available on request from the Company Secretary, are to evaluate the balance of skills, knowledge and experience of the Board, to consider the need for any new or additional appointments, where necessary to prepare a list of potential candidates and forward the names of potential candidates to the Board for its consideration and, if appropriate, approval.

Corporate Governance Report (continued)

Internal Controls and the Management of Risk

The Board is ultimately responsible for the overall system of internal controls applied in the Company and its subsidiaries and for reviewing the effectiveness of these controls. The Group's control system is designed to actively manage rather than eliminate the risks of failure to achieve its business objectives. The internal controls system is designed to provide reasonable (but not absolute) assurance against material misstatement or loss.

Total Produce plc has established a strong internal audit function and its effectiveness is reviewed by the Audit Committee.

Risk management within Total Produce plc is co-ordinated by an Executive Risk Committee ('ERC' or the 'Committee') which directs the implementation of the process consistently throughout the Group. Responsibility for the identification and evaluation of financial, operational and compliance risks is delegated to senior management, which reports back to the Committee. The Committee meets at least twice per year (and at such other times as required) to review the relevant findings, and make recommendations. The Committee reports its findings to the Audit Committee, which in turn reports to the Board.

The members of the Committee include the Chief Executive (Chairman), the Director of Financial Strategy and Development, the Finance Director, the Company Secretary, the Head of Internal Audit and a representative of senior management.

Both the internal audit and risk management functions complement each other and, together with divisional management, provide the Board with distinct sources of reasonable assurance as to the effectiveness of the system of internal controls that underlies the Group's control environment. The Board conducts its own risk identification and assessment so that it is sufficiently aware of the principal threats to which the Group may be exposed. The Board's review includes financial, operational and compliance controls and risk management systems.

The Board, through the ERC and the Audit Committee, has reviewed the process for identifying and evaluating the significant risks affecting the business and the policies and procedures by which these risks are managed effectively. The Board has embedded these structures and procedures throughout the Group and considers these to be a robust and efficient mechanism for creating a culture of risk awareness at every level of management.

The Directors regard the process of risk management as a positive medium for change, adding value in the interests of shareholders by utilising sound and considered judgment, while simultaneously making the organisation alert to best management practices.

Communication with Shareholders and the AGM

Communication with shareholders is given a high priority by Total Produce plc. The Group recognises the importance of maintaining regular dialogue and meetings with shareholders to ensure the Group's strategy and performance is understood.

Apart from the AGM, the Group communicates with its shareholders by way of the Annual Report and financial statements. The Group publishes its preliminary and interim results presentations on its website (www.totalproduce.com). Stock Exchange announcements in respect of trading updates and corporate activity are similarly published on the website.

In addition, the Group communicates with its institutional shareholders through analysts' briefings throughout the year but particularly at the time of announcement of the preliminary and interim results.

The Directors are kept informed on investor issues and the outcome of meetings with shareholders through reports and regular updates.

The Chairman is available to discuss strategy and governance with major shareholders. The Chairman and the Senior Independent Non-Executive Director are available to address concerns with shareholders which cannot be addressed through normal channels.

A business presentation is provided at the Company's AGM followed by a question and answer forum which offers shareholders the opportunity to question the Board. The AGM is valued by the Board as an occasion where individual shareholders' views and suggestions can be noted and considered by the Directors.

Details of proxy voting are announced in respect of each resolution considered at the AGM or at any EGM. The Company will arrange for the Notice of the 2011 AGM and related papers to be sent to shareholders at least 20 working days in advance of the meeting.

Accountability and Audit

The contents of the Operating Review and Financial Review, the Directors' Report and financial statements (in addition to official Company press releases, Stock Exchange announcements, preliminary announcements, and interim results) have been reviewed by the Board in order to ensure a balanced presentation so that the Group's position and results may be properly appreciated by shareholders.

A summary of Directors' responsibilities in respect of the financial statements is given on page 40. The system of internal controls and risk management established to safeguard the Company's assets is set out above. The Audit Committee, whose composition and functions are described on page 35, has considered, in conjunction with the external auditor, the accounting policies adopted in the financial statements and has evaluated the internal controls that have been established within the Group.

Environmental Management, Corporate Responsibility and Ethical Trading Initiatives

The European Commission has published recommendations governing the recognition, measurement and disclosure of environmental issues in the annual reports of companies. Although the provisions of the recommendations are not binding on the Group in the conduct of its business, the Group recognises its social responsibility and endorses the growing trend towards environmental accountability.

The Group actively promotes best business practices and standards that seek to enhance the health, education and conditions of workers and their families and to universally encourage the use of sustainable farming methods by its suppliers.

Going Concern

After making enquiries, the Directors are satisfied that the Company, and the Group as a whole, has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they have adopted the going concern basis in preparing the financial statements.

Audit Committee Report

Membership and Responsibilities

The members of the Audit Committee (the 'Committee'), both of whom are independent Non-Executive Directors, are J J Kennedy (Chairman) and R B Hynes.

The Board believes that both J J Kennedy and R B Hynes satisfy the recommendation in the Combined Code that at least one member of the Audit Committee should have recent relevant financial experience and that both are sufficiently knowledgeable in relevant financial matters to enable them to fulfil their responsibilities of the Committee.

These responsibilities are set out in the terms of reference of the Audit Committee, which are available on request from the Company Secretary. They are summarised below:

1. to approve the terms of engagement and remuneration of the external auditor and to recommend to the Board, when appropriate, any change in the external auditor;
2. to agree, in advance, with the external auditor the nature and scope of their audit as set out in their audit plan;
3. to annually assess and monitor the independence, objectivity and effectiveness of the external auditor. As part of this process, the Committee reviews the implementation of its policy in relation to the provision of non-audit services by the external auditor, taking into account relevant ethical guidance;
4. to agree with the Board (and to subsequently monitor) a policy on the employment by the Group of former employees of the external auditor;
5. to review the Group's interim results and preliminary results announcements, financial information and full year consolidated financial statements and to report to the Board on the outcome of these reviews. As part of this process, the Committee considers:
 - the appropriateness of the Group's accounting policies, including any changes in these policies;
 - any significant judgmental matters;
 - any significant adjusted and unadjusted audit differences;
 - the continuing appropriateness of the going concern assumption;
 - the contents of the Operating and Financial Reviews as set out in the Annual Report;
 - compliance with relevant financial reporting standards, and related legislative requirements; and
 - compliance with legal and Stock Exchange requirements
6. to review any issues raised by the external auditor during the conduct of their audit. As part of this review, the Committee considers any report from the external auditor on their findings in relation to the Group's financial systems and controls, together with any management responses. In addition, the Committee reviews the representation letters required by the external auditor as part of the audit, prior to their endorsement by the Board. The Committee also meets the external auditor independently of management at least annually;
7. to review the Group's statement on internal control systems and the risk management framework, prior to endorsement by the Board;
8. to review and to report to the Board on the effectiveness of the Group's internal controls including co-ordination between the internal and external auditors and the adequacy of the internal audit function;
9. to approve, in consultation with the Chairman of the Board, the appointment and removal of the Head of Internal Audit;
10. to consider any major findings from internal investigations and the Company's response;
11. to review the Group's arrangements for employees to raise concerns, in confidence, about possible impropriety in financial reporting or other matters and to ensure there is provision for a proportionate investigation and follow-up of such matters; and
12. to review, at least annually, the Committee's own performance and terms of reference and to recommend any changes it considers necessary to the Board for approval.

Independence of External Auditor

As part of the approval of the appointment of the external auditor, the Committee sought confirmation from the external auditor that it is, in its professional judgment, independent of Total Produce plc. The Committee monitors the nature, extent and scope of non-audit services provided by the external auditor on an annual basis. In this regard, the engagement of the external auditor to provide any non-audit services, where the expected costs exceed a pre-approved limit, requires the approval of the Audit Committee.

Four key principles underpin the provision of non-audit services by the external auditor namely, that the auditor shall not:

- audit its own firm's work;
- make management decisions for the Group;
- have a mutuality of financial interest with the Group; or
- be put in the role of advocate for the Group.

The amounts paid to the external auditor during the financial year for audit and non-audit services are disclosed on page 62.

The Committee also reviewed the Group's practices in respect of the hiring of former employees of the external auditor in order to assess whether such appointments might affect, or appear to affect, the external auditor's independence. The Committee is advised in advance of any such proposed appointments.

Compensation Committee Report

Composition and Terms of Reference of Compensation Committee

The members of the Compensation Committee ('the Committee'), both of whom are independent Non-Executive Directors, are R B Hynes (Chairman) and J J Kennedy. These Directors have no financial interest and no potential conflicts of interest, other than as shareholders, in the matters to be decided, arising from cross-directorships and no day-to-day involvement in the running of the business.

The terms of reference, which are available on request from the Company Secretary, of the Committee are summarised as follows:

- to establish the Company's policy on Executive Directors' remuneration;
- to establish the terms of service agreements, remuneration packages and employment conditions of Executive Directors;
- review the ongoing appropriateness and relevance of the remuneration policy;
- the objective of such policy shall be to ensure that members of the executive management of the Company are provided with appropriate incentives to encourage enhanced performance and are, in a fair and responsible manner, rewarded for their individual contributions to the success of the Company;
- within the terms of the agreed policy and in consultation with the Chairman determine the total individual remuneration package of each Executive Director including bonuses, incentive payments and share options or other share awards;
- where appropriate to recommend to shareholders the establishment of long term incentive schemes, to set appropriate performance targets for such schemes, to define the basis of participation in such schemes and to determine the grant of awards under such schemes;
- to approve the granting of share options to Executive Directors and employees and to determine whether the conditions as set out in Clause 7 of the December 2006 share option scheme have been achieved;
- to ensure that contractual terms on termination and any payments made are fair to the individual and the Company; that failure is not rewarded and that the duty to mitigate loss is fully recognised;
- in determining such packages and arrangements, give due regard to any relevant legal requirements, the provisions and recommendations in the Combined Code and the Listing Rules of the AIM/ESM and associated guidance;
- to monitor the level and structure of remuneration for senior management as determined by the Board; and
- review and note annually the remuneration trends across the Company or Group.

The Executive Chairman of Total Produce plc is consulted about the remuneration of other Executive Directors and the Committee is authorised to obtain access to professional advice, if deemed appropriate.

The remuneration of the Non-Executive Directors is approved by the Board.

Remuneration Policy

Total Produce is an international group of companies with activities in 19 countries. The Group's policy on Executive Directors' remuneration is designed to ensure that employment and remuneration conditions for senior executives rewards, retains and motivates them to perform in the best interests of shareholders.

The recurring elements of the remuneration package for Executive Directors are basic salary, performance related annual bonus, a short term incentive plan, participation in the Company's share option scheme, pensions and other benefits. It is the policy of the company that at least 70% of the awards to Executive Directors under the short term incentive plan are receivable in Total Produce shares, which together with the grant of options to Executive Directors encourages identification with shareholders' interests.

Executive Directors' Basic Salary and Benefits

Basic salaries of Executive Directors are reviewed annually by the Committee with regard to personal performance, Group performance and competitive market practice. There have been no increases in basic salaries or other benefits proposed for Executive Directors for the year commencing 1 January 2011.

Performance Related Annual Awards

The Group provides performance related annual awards to Executive Directors. The level in any one year will depend on an assessment of individual performance and the overall performance of the Group.

Short Term Incentive Plan

The Committee approved a new short term incentive plan for Executive Directors effective for year ending 31 December 2010 based on achievement of separately agreed performance measures for the Group for the year ended 31 December 2010. A similar plan is in place for the year ending 31 December 2011.

Performance Measure	Minimum Award	Maximum Award
Growth in adjusted earnings per share over previous year	5% of basic salary for EPS growth of 5%	33% of basic salary for EPS growth of 15%
Growth in average share price for the year over the average share price for the 40 days prior to 31 December 2009	5% of basic salary for growth in average share price of 5%	33% of basic salary for growth in average share price of 25%
Total shareholder return 'TSR' benchmarked against a comparator group of 17 companies	10% of basic salary for achievement of median TSR	34% of basic salary for achievement of 75th percentile TSR

A minimum of 70% and up to a maximum of 100% of the award in each year is payable in Total Produce shares. The Committee awarded €317,250 in payments for the year ended 31 December 2010, payable in shares which are to be purchased and held by a Trustee for the benefit of the individual participants and cannot normally be disposed of for a period of up to five years from date of purchase.

An Executive participating in the short-term incentive plan is not eligible for a grant of an award under the employee share option scheme during the term of the plan.

The Non-Executive Directors are not eligible to participate in this scheme.

The new short term incentive plan outlined on the previous page replaces a scheme in place for the year ended 31 December 2009, whereby the Executive Directors were entitled to earn a stretch bonus if an increase in adjusted earnings per share over prior year of between 10% and 30% was achieved. The potential award for the Chief Executive was from 12.5% to 100% of basic salary for performance within the above range. No awards were made under the plan in 2009 as the performance thresholds were not met.

Pensions

Pensions for Executive Directors are calculated to provide for two-thirds of basic pensionable salary for full service (40 years) at retirement. The Compensation Committee has approved an arrangement under which the Chairman, Carl McCann, agreed to cap his pension in line with the provisions of the Finance Act 2006 and receives a supplementary, taxable, non-pensionable cash allowance in lieu of the prospective pension benefits foregone. The actual allowances for 2010 and 2009 are detailed in Note 3 on page 38.

Employee Share Option Scheme

It is the Group's policy to grant share options as an incentive to enhance performance and to encourage employee share ownership in the Company. The current employee share option scheme was approved in December 2006. The percentage of share capital which can be issued under the scheme and individual limits comply with institutional guidelines.

At 31 December 2010, options had been granted but not yet exercised or vested over 7,310,000 (2009: 7,310,000) ordinary shares at prices ranging from €0.60 to €0.815 or 2.08% (2009: 2.08%) of the issued ordinary share capital. These included 1,840,000 options granted to executive Directors and 175,000 options granted to the Company Secretary, further details of which are included in the Directors' share interests disclosed on page 39. No new options were granted in 2010.

Employee Profit Sharing Scheme

The Company has an employee profit sharing scheme which purchases shares in the market for employees of the Group including Executive Directors during the year. In December 2010, 97,068 and 32,356 ordinary €1 cent shares were purchased by the trust at market value on behalf of the Executive Directors and Company Secretary respectively under this scheme in respect of 2010.

Non-Executive Directors do not participate in this scheme. The shares appropriated to the Executive Directors and Company Secretary are included in the Directors' share interests disclosed on page 39.

Service Contracts

No service contracts exist between the Company and any of the Group's subsidiaries and any Executive or Non-Executive Director.

Directors' Interests In Contracts

None of the Directors had a beneficial interest in any material contract to which the Company or any of the Group's subsidiaries was a party during the current financial year.

Directors' Remuneration

The Directors' remuneration for the year was as follows:

	Executive Directors		Non-Executive Directors		Total	
	2010 €'000	2009 €'000	2010 €'000	2009 €'000	2010 €'000	2009 €'000
Basic salaries	1,501	1,272	–	–	1,501	1,272
Fees	–	–	144	144	144	144
Performance related awards	766	584	–	–	766	584
Benefits	51	39	–	–	51	39
Pension contributions/ related payments	352	407	–	–	352	407
	2,670	2,302	144	144	2,814	2,446
Number of Directors (average)	4	4	2	2	6	6

In addition, under the short term incentive plan a €317,250 award was made to Executive Directors. This award is to be applied in the purchase of shares in Total Produce plc which will be held by a Trustee for the benefit of the individual Directors and cannot normally be disposed of for a period of up to five years from date of purchase. See page 36.

In accordance with IFRS 2 Share-based Payment, a further expense of €6,000 (2009: €139,000) has been recognised in the income statement in respect of share options granted to Executive Directors.

Compensation Committee Report (continued)

Directors' Remuneration (continued)

	Salary or fees €'000	Performance related awards €'000	Other Benefits ¹ €'000	Pension contributions or related payment €'000	Total 2010 €'000	Total 2009 €'000
Executives						
C P McCann ^{2,3}	433	173	17	101	724	621
R P Byrne	431	295	–	97	823	843
J F Gernon	351	130	15	92	588	610
F J Davis ⁴	286	168	19	62	535	228
	1,501	766	51	352	2,670	2,302
Non-Executives						
R B Hynes	72	–	–	–	72	72
J J Kennedy	72	–	–	–	72	72
	144	–	–	–	144	144
	1,645	766	51	352	2,814	2,446

1. Other benefits for Executive Directors relate entirely to motor expenses.
2. C P McCann is also the Chairman of Balmoral International Land plc. In accordance with the terms of the Business Transfer Agreement between Total Produce plc and Balmoral, Total Produce plc recharged an agreed portion of his employment costs (excluding bonus) to Balmoral to reflect the allocation of his time between these two roles. The portion of his time spent in Total Produce plc increased in 2010 and the proportion of his basic salary paid by Total Produce increased accordingly. All amounts reflected above represent the portion of his remuneration attributable to Total Produce plc, net of agreed recharges to Balmoral.
3. No pension contributions to the Group's defined benefit pension scheme were made during 2009 or 2010 on behalf of C P McCann as his benefits under this scheme are now limited for reasons explained on page 37. As a result, the Compensation Committee approved a cash payment of €101,000 (2009: €87,000), net of the portion attributable to Balmoral, to compensate him for the value of his pension contributions foregone, net of employers' social insurance contributions.
4. The remuneration for F J Davis in 2009 as disclosed is in respect of the period from his appointment as Finance Director and to the Board on 1 August 2009.

Short Term Incentive Plan

As explained on page 36, the Committee awarded €317,250 in payments to Executive Directors for the year ended 31 December 2010, payable in shares which are to be purchased and held by a Trustee for the benefit of the individual participants and cannot normally be disposed of for a period of up to five years from date of purchase. The awards to individual Executive Directors were as follows – C P McCann (€101,755), R P Byrne (€101,285), J F Gernon (€47,000) and F J Davis (€67,210).

Pension Entitlements of Executive Directors

The pension benefits attributable to the Executive Directors during the year, and the total accrued pensions at the end of the year, were as follows:

	Increase in accrued pension during 2010 ^(a) €'000	Transfer value of increase during 2010 ^(b) €'000	Total accrued pension at 31 Dec 2010 ^(c) €'000	Increase in accrued pension during 2009 ^(a) €'000	Transfer value of increase during 2009 ^(b) €'000	Total accrued pension at 31 Dec 2009 ^(c) €'000
Executive Directors						
C P McCann	–	–	227	–	–	227
R P Byrne	17	210	143	11	153	127
J F Gernon	10	199	221	14	263	211
F J Davis ^(d)	15	194	116	6	78	101
Total	42	603	707	31	494	666

- (a) The increase in accrued pension during the year excluding inflation.
- (b) The transfer value of the increase in accrued pension has been calculated based on actuarial advice. These transfer values do not represent sums paid or due, but are the amounts that the pension scheme would transfer to another pension scheme in relation to the benefits accrued in the year, in the event of a member of the scheme leaving service.
- (c) This represents the pension which would be paid annually, on normal retirement date, based on service to the end of this accounting period.
- (d) The increase in accrued pension benefit and the transfer value in the case of F J Davis in 2009 relate to the period from his appointment as Finance Director and to the Board on 1 August 2009.

Directors' and Company Secretary's Share Interests

The interests of the Directors and the Company Secretary in the issued share capital of Total Produce plc at 31 December 2010 together with their interests at 31 December 2009, are shown below:

	No of Ordinary shares at 31 Dec 2010	No of Ordinary shares at 31 Dec 2009
Directors		
C P McCann	1,783,356	1,751,000
R P Byrne	448,697	448,697
J F Gernon	576,319	543,963
F J Davis	319,893	287,537
R B Hynes	50,000	50,000
J J Kennedy	50,000	50,000
Company Secretary		
M T Reid	98,424	66,068

All of the above interests were beneficially owned.

Directors' and Company Secretary's Interests in Share Options

Information on Directors' and Company Secretary's share options to subscribe for ordinary shares of the Company at year end is set out below.

	Options held at 31/12/09	Granted	Exercised	Options held at 31/12/10	Exercise price	Earliest date from which exercisable (if vested)	Expiry date
Executive Directors							
C P McCann	275,000	–	–	275,000	0.65	20/09/2010	19/09/2017
	300,000	–	–	300,000	0.60	05/03/2011	04/03/2018
R P Byrne	275,000	–	–	275,000	0.65	20/09/2010	19/09/2017
	300,000	–	–	300,000	0.60	05/03/2011	04/03/2018
J F Gernon	200,000	–	–	200,000	0.65	20/09/2010	19/09/2017
	190,000	–	–	190,000	0.60	05/03/2011	04/03/2018
F J Davis	160,000	–	–	160,000	0.65	20/09/2010	19/09/2017
	140,000	–	–	140,000	0.60	05/03/2011	04/03/2018
Company Secretary							
M T Reid	100,000	–	–	100,000	0.815	09/05/2010	08/05/2017
	75,000	–	–	75,000	0.60	05/03/2011	04/03/2018

The market price of the Company's shares at 31 December 2010 was €0.375 and the range during 2010 was €0.32 to €0.405. There have been no movements in the share interests and interest in share options of the Directors or Company Secretary between the year end and 3 March 2011. Options granted are only exercisable when the earnings per share figure, in respect of the third or any subsequent accounting period after the end of the base year (i.e. accounting period preceding the date of the grant), is greater than the earnings per share figure for the base year by a percentage which is not less than (on a year on year basis) the annual percentage increase in the consumer price index plus 5% compounded during that period.

Statement of Directors' Responsibilities

in Respect of the Annual Report and the Financial Statements

The Directors are responsible for preparing the Annual Report and the Group and Company financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare Group and Company financial statements for each financial year. Under that law and in accordance with AIM/ESM Rules, the Directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and have elected to prepare the Company financial statements in accordance with IFRSs as adopted by the EU and as applied in accordance with the provisions of the Companies Acts, 1963 to 2009.

The financial statements are required by law and IFRSs as adopted by the EU to present fairly the financial position and performance of the Group and Company; the Companies Acts, 1963 to 2009 provide in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

In preparing each of the Group and Company financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and the Company will continue in business.

The Directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Acts, 1963 to 2009. They are also responsible for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

Under applicable law and the requirements of the AIM/ESM Rules issued by the Irish and London Stock Exchanges, the Directors are also responsible for preparing a Directors' Report and reports relating to Directors' remuneration that comply with that law and those rules. The Directors have also elected to prepare a report on Corporate Governance. The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

On behalf of the Board

C P McCann
Chairman

F J Davis
Finance Director

Independent Auditor's Report

to the Members of Total Produce plc

We have audited the Group and Company financial statements ('financial statements') of Total Produce plc for the year ended 31 December 2010 which comprise the Group Income Statement, the Group Statement of Comprehensive Income, the Group and Company Statements of Changes in Equity, the Group and Company Balance Sheets, the Group and Company Statements of Cash Flows and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with section 193 of the Companies Act 1990. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Directors and Auditor

The Directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU are set out in the Statement of Directors' Responsibilities on page 40.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view in accordance with IFRSs as adopted by the EU, and have been properly prepared in accordance with the Companies Acts, 1963 to 2009. We also report to you, in our opinion whether proper books of account have been kept by the Company; whether at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the Company; and whether the information given in the Directors' Report is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purposes of our audit, and whether the Company balance sheet is in agreement with the books of account.

We also report to you if, in our opinion, any information specified by law or the Listing Rules of AIM/ESM regarding Directors' remuneration and Directors' transactions is not disclosed and, where practicable, include such information in our report.

We review, at the request of the Directors, whether the voluntary statement on pages 32 and 39 reflects the Company's compliance with the nine provisions of the 2008 FRC Combined Code and that the Listing Rules of the Irish Stock Exchange specifies for review by auditors and we report if it does not. We are not required to consider whether the Board's statements on internal control cover all risks and controls, or form an opinion on the effectiveness of the Company's corporate governance procedures or its risk and control procedures.

We read the other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Directors' Report, the Chairman's Statement and the Operating and Financial Reviews. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of Audit Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's and Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent Auditor's Report (continued)

Opinion

In our opinion:

- the Group financial statements give a true and fair view, in accordance with IFRSs as adopted by the EU, of the state of the Group's affairs as at 31 December 2010 and of its profit for the year then ended;
- the Company financial statements give a true and fair view, in accordance with IFRSs as adopted by the EU as applied in accordance with the provisions of the Companies Acts, 1963 to 2009, of the state of the Company's affairs as at 31 December 2010; and
- the financial statements have been properly prepared in accordance with the Companies Acts, 1963 to 2009.

Other Matters

We have obtained all the information and explanations which we consider necessary for the purposes of our audit. In our opinion, proper books of account have been kept by the Company. The Company balance sheet is in agreement with the books of account.

In our opinion, the information given in the Directors' report is consistent with the financial statements.

The net assets of the Company, as stated in the Company balance sheet on page 45 are more than half of the amount of its called-up share capital and, in our opinion, on that basis there did not exist at 31 December 2010 a financial situation which under Section 40 (1) of the Companies (Amendment) Act, 1983 would require the convening of an extraordinary general meeting of the Company.



Chartered Accountants
Registered Auditor
Dublin, 3 March 2011

Group Income Statement

for the year ended 31 December 2010

	Notes	Before exceptional items 2010 €'000	Exceptional items (Note 5) 2010 €'000	Total 2010 €'000	Before exceptional items 2009 €'000	Exceptional items (Note 5) 2009 €'000	Total 2009 €'000
Revenue, including Group share of joint ventures and associates	1	2,600,460	–	2,600,460	2,431,423	–	2,431,423
Group revenue		2,343,124	–	2,343,124	2,186,442	–	2,186,442
Cost of sales		(2,019,550)	–	(2,019,550)	(1,881,831)	–	(1,881,831)
Gross profit		323,574	–	323,574	304,611	–	304,611
Operating expenses (net)	2	(285,930)	(2,119)	(288,049)	(269,921)	2,590	(267,331)
Share of profit/(loss) of joint ventures	12	1,743	(231)	1,512	1,575	(7,385)	(5,810)
Share of profit of associates	12	–	–	–	60	–	60
Operating profit		39,387	(2,350)	37,037	36,325	(4,795)	31,530
Financial income	3	1,823	–	1,823	1,892	–	1,892
Financial expense	3	(5,264)	–	(5,264)	(5,058)	–	(5,058)
Profit before tax		35,946	(2,350)	33,596	33,159	(4,795)	28,364
Income tax expense	6	(8,991)	620	(8,371)	(8,352)	(805)	(9,157)
Profit for the year		26,955	(1,730)	25,225	24,807	(5,600)	19,207
<i>Attributable to:</i>							
Equity holders of the parent				18,337			13,018
Non-controlling interests				6,888			6,189
				25,225			19,207
<i>Earnings per ordinary share:</i>							
Basic	8			5.25 cent			3.70 cent
Fully diluted	8			5.25 cent			3.70 cent

On behalf of the Board

C P McCann
Chairman

F J Davis
Finance Director

Group Statement of Comprehensive Income

for the year ended 31 December 2010

	Notes	2010 €'000	2009 €'000
Profit for the year		25,225	19,207
Other comprehensive income:			
Foreign currency translation effects:			
– foreign currency net investments – subsidiaries		13,382	9,118
– foreign currency net investments – joint ventures	12	1,263	1,463
– foreign currency borrowings designated as net investment hedges		(7,168)	(4,288)
Revaluation gains on property, plant and equipment, net	9	436	2,358
(Losses)/gains on re-measuring available-for-sale financial assets	13	(592)	2,913
Gains on available-for-sale financial assets recycled from other comprehensive income to income statement	13	–	(294)
Fair value adjustment on joint venture becoming a subsidiary		–	219
Actuarial (losses)/gains on defined benefit pension schemes	26	(6,857)	2,908
Effective portion of cash flow hedges, net	3	(16)	(748)
Deferred tax on items taken directly to other comprehensive income	6	1,133	153
Share of joint ventures' other comprehensive income:			
– actuarial loss on defined benefit pension scheme	12	(1,009)	(21)
– loss on re-measuring available-for-sale financial assets	12	(8)	(10)
– effective portion of cash flow hedges, net	12	30	9
– deferred tax on items taken directly to other comprehensive income	12	266	3
Other comprehensive income for the year, net of tax		860	13,783
Total comprehensive income for the year, net of tax		26,085	32,990
<i>Attributable to:</i>			
Equity holders of the parent		18,804	25,852
Non-controlling interests		7,281	7,138
		26,085	32,990

Group Balance Sheet

as at 31 December 2010

	Notes	2010 €'000	2009 €'000
<i>Assets</i>			
Non-current			
Property, plant and equipment	9	131,965	124,126
Investment property	10	13,331	12,949
Goodwill and intangible assets	11	140,641	127,232
Investments in joint ventures and associates	12	34,054	32,959
Other financial assets	13	9,704	10,343
Other receivables	15	3,590	3,960
Deferred tax assets	24	5,877	5,808
Employee benefits	26	1,231	2,524
Total non-current assets		340,393	319,901
Current			
Inventories	14	41,601	35,685
Trade and other receivables	15	264,163	245,751
Corporation tax receivables		697	1,084
Derivative financial instruments	29	61	55
Cash and cash equivalents	16	104,486	88,961
Total current assets		411,008	371,536
Total assets		751,401	691,437
<i>Equity</i>			
Share capital	17	3,519	3,519
Share premium	17	252,574	252,574
Other reserves	17	(116,114)	(114,258)
Retained earnings		28,621	23,353
Total equity attributable to equity holders of the parent		168,600	165,188
Non-controlling interests	18	57,999	55,771
Total equity		226,599	220,959
<i>Liabilities</i>			
Non-current			
Interest-bearing loans and borrowings	19	129,326	122,768
Deferred government grants	21	1,460	1,783
Other payables	20	3,386	3,434
Provisions	22	4,469	11,010
Corporation tax payable		8,110	8,265
Deferred tax liabilities	24	17,577	18,891
Employee benefits	26	12,264	10,455
Total non-current liabilities		176,592	176,606
Current			
Interest-bearing loans and borrowings	19	23,095	16,753
Trade and other payables	20	306,341	268,087
Provisions	22	15,059	4,644
Derivative financial instruments	29	300	356
Corporation tax payable		3,415	4,032
Total current liabilities		348,210	293,872
Total liabilities		524,802	470,478
Total liabilities and equity		751,401	691,437

On behalf of the Board

C P McCann
Chairman

F J Davis
Finance Director

Group Statement of Changes in Equity

for the year ended 31 December 2010

	Attributable to equity holders of the parent									Non-controlling interests €'000	Total equity €'000
	Share capital €'000	Share premium €'000	Currency translation reserve €'000	Re-valuation reserve €'000	De-merger reserve €'000	Own shares reserve €'000	Other equity reserves €'000	Retained earnings €'000	Total €'000		
As at 1 January 2010	3,519	252,574	(13,171)	17,797	(122,521)	-	3,637	23,353	165,188	55,771	220,959
Comprehensive income											
Profit for the year	-	-	-	-	-	-	-	18,337	18,337	6,888	25,225
Other comprehensive income:											
Foreign currency translation effects, net	-	-	7,166	-	-	-	-	-	7,166	311	7,477
Revaluation gains on property, plant and equipment, net	-	-	-	283	-	-	-	-	283	153	436
Losses on measuring available-for-sale financial assets	-	-	-	-	-	-	(592)	-	(592)	-	(592)
Actuarial losses on defined benefit pension schemes	-	-	-	-	-	-	-	(6,770)	(6,770)	(87)	(6,857)
Effective portion of cash flow hedges, net	-	-	-	-	-	-	(19)	-	(19)	3	(16)
Deferred tax on items taken directly to other comprehensive income	-	-	-	(142)	-	-	6	1,256	1,120	13	1,133
Share of joint ventures' other comprehensive income:											
- actuarial loss on defined benefit pension scheme	-	-	-	-	-	-	-	(1,009)	(1,009)	-	(1,009)
- loss on re-measuring available-for-sale financial assets	-	-	-	-	-	-	-	(8)	(8)	-	(8)
- effective portion of cash flow hedges, net	-	-	-	-	-	-	-	30	30	-	30
- deferred tax on items taken directly to other comprehensive income	-	-	-	-	-	-	-	266	266	-	266
Total other comprehensive income	-	-	7,166	141	-	-	(605)	(6,235)	467	393	860
Total comprehensive income	-	-	7,166	141	-	-	(605)	12,102	18,804	7,281	26,085
Transactions with equity holders of the parent											
Non-controlling interests arising on acquisition (Note 25)	-	-	-	-	-	-	-	-	-	260	260
Buyout of non-controlling interests arising on acquisition (Note 25)	-	-	-	-	-	-	-	(780)	(780)	(326)	(1,106)
Contribution by non-controlling interests (Note 18)	-	-	-	-	-	-	-	-	-	51	51
Dividends (Note 7)	-	-	-	-	-	-	-	(5,947)	(5,947)	(5,038)	(10,985)
Own shares acquired (Note 17)	-	-	-	-	-	(8,580)	-	(107)	(8,687)	-	(8,687)
Share-based payment transactions (Note 26)	-	-	-	-	-	-	22	-	22	-	22
Total transactions with equity holders of the parent	-	-	-	-	-	(8,580)	22	(6,834)	(15,392)	(5,053)	(20,445)
As at 31 December 2010	3,519	252,574	(6,005)	17,938	(122,521)	(8,580)	3,054	28,621	168,600	57,999	226,599

	Attributable to equity holders of the parent						Retained earnings €'000	Total €'000	Non-controlling interests €'000	Total equity €'000
	Share capital €'000	Share premium €'000	Currency translation reserve €'000	Re-valuation reserve €'000	De-merger reserve €'000	Other equity reserves €'000				
As at 1 January 2009	3,519	252,574	(19,354)	16,568	(122,521)	816	13,005	144,607	53,528	198,135
Comprehensive income										
Profit for the year	-	-	-	-	-	-	13,018	13,018	6,189	19,207
Other comprehensive income:										
Foreign currency translation effects, net	-	-	6,183	-	-	-	-	6,183	110	6,293
Revaluation gains on property, plant and equipment, net	-	-	-	1,546	-	-	-	1,546	812	2,358
Gains on re-measuring available-for-sale financial assets	-	-	-	-	-	2,913	-	2,913	-	2,913
Gains on available-for-sale financial assets recycled from other comprehensive income to income statement	-	-	-	-	-	(294)	-	(294)	-	(294)
Fair value adjustment on joint venture becoming a subsidiary	-	-	-	-	-	-	219	219	-	219
Actuarial gains on defined benefit pension schemes	-	-	-	-	-	-	2,656	2,656	252	2,908
Effective portion of cash flow hedges, net	-	-	-	-	-	(664)	-	(664)	(84)	(748)
Deferred tax on items taken directly to other comprehensive income	-	-	-	(317)	-	190	421	294	(141)	153
Share of joint ventures' other comprehensive income:										
- actuarial loss on defined benefit pension scheme	-	-	-	-	-	-	(21)	(21)	-	(21)
- loss on re-measuring available-for-sale financial assets	-	-	-	-	-	-	(10)	(10)	-	(10)
- effective portion of cash flow hedges, net	-	-	-	-	-	-	9	9	-	9
- deferred tax on items taken directly to other comprehensive income	-	-	-	-	-	-	3	3	-	3
Total other comprehensive income	-	-	6,183	1,229	-	2,145	3,277	12,834	949	13,783
Total comprehensive income	-	-	6,183	1,229	-	2,145	16,295	25,852	7,138	32,990
Transactions with equity holders of the parent										
Non-controlling interests arising on acquisition (Note 25)	-	-	-	-	-	-	-	-	102	102
Dividends (Note 7)	-	-	-	-	-	-	(5,947)	(5,947)	(4,997)	(10,944)
Share-based payment transactions (Note 26)	-	-	-	-	-	676	-	676	-	676
Total transactions with equity holders of the parent	-	-	-	-	-	676	(5,947)	(5,271)	(4,895)	(10,166)
As at 31 December 2009	3,519	252,574	(13,171)	17,797	(122,521)	3,637	23,353	165,188	55,771	220,959

Group Statement of Cash Flows

for the year ended 31 December 2010

	Notes	2010 €'000	2009 €'000
Net cash flows from operating activities before working capital movements	30	39,367	38,909
Movements in working capital		6,976	(104)
Net cash flows from operating activities		46,343	38,805
Investing activities			
Acquisition of subsidiaries, net of cash acquired	25	(1,409)	(5,058)
Acquisition of, and investment in, joint ventures	12	(433)	(2,256)
Loans advanced to joint ventures	12	(618)	(592)
Loans repaid from joint ventures	12	62	–
Dividends received from joint ventures	12	1,948	1,779
Payments of deferred consideration	22	(4,807)	(1,142)
Acquisition of property, plant and equipment		(12,788)	(9,543)
Proceeds from disposal of property, plant and equipment		2,116	1,134
Proceeds from disposal of joint ventures and associates		–	293
Proceeds from the disposal of other financial assets		823	–
Acquisition of other financial assets	13	–	(15)
Research and development expenditure capitalised	11	(782)	(348)
Government grants received	21	118	214
Net cash flows from investing activities		(15,770)	(15,534)
Financing activities			
Proceeds from borrowings		36,928	17,808
Repayment of borrowings		(37,288)	(24,432)
Capital element of lease repayments		(300)	(354)
Acquisition of non-controlling interests	25	(470)	–
Capital contribution by non-controlling interests	18	51	–
Dividends paid to non-controlling interests	18	(5,038)	(4,997)
Dividends paid to equity holders of the parent	7	(5,947)	(5,947)
Purchase of own shares	17	(8,687)	–
Net cash flows from financing activities		(20,751)	(17,922)
Net increase in cash, cash equivalents and bank overdrafts		9,822	5,349
Net foreign exchange difference		3,470	2,054
Cash, cash equivalents and bank overdrafts at 1 January		84,624	77,221
Cash, cash equivalents and bank overdrafts at 31 December	16	97,916	84,624

Group Reconciliation of Net Debt

for the year ended 31 December 2010

	Notes	2010 €'000	2009 €'000
Net increase in cash, cash equivalents and bank overdrafts		9,822	5,349
Proceeds from borrowings		(36,928)	(17,808)
Repayment of borrowings		37,288	24,432
Capital element of lease repayments		300	354
Other movements on finance leases		(3,774)	(128)
Finance lease arising on acquisition	25	(105)	–
Foreign exchange movement		(3,978)	(2,559)
Movement in net debt		2,625	9,640
Net debt at 1 January		(50,560)	(60,200)
Net debt at 31 December	16	(47,935)	(50,560)

Significant Accounting Policies

Reporting Entity

Total Produce plc (the 'Company') is a company tax resident and incorporated in Ireland. The consolidated financial statements as at, and for the year ended, 31 December 2010 comprise the Company and its subsidiaries (together referred to as the 'Group') and the Group's interests in associates and jointly controlled entities.

The individual and Group financial statements of the Company were authorised for issue by the Directors on 3 March 2011.

The accounting policies for the year ended 31 December 2010 are set out below.

Statement of Compliance

As permitted by European Union (EU) law and in accordance with AIM/ESM rules, the consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and their interpretations issued by the International Accounting Standards Board (IASB) as adopted by the EU.

The individual financial statements of the Company ('Company financial statements') have been prepared in accordance with IFRSs as adopted by the EU and as applied in accordance with the Companies Acts, 1963 to 2009 which permits a company that publishes its Company and Group financial statements together to take advantage of the exemption in Section 148(8) of the Companies Act, 1963, from presenting to its members its Company income statement and related notes that form part of the approved Company financial statements.

The IFRSs adopted by the EU and applied by the Company and Group in the preparation of these financial statements are those that were effective for the accounting period ending 31 December 2010.

Basis of Preparation

The consolidated financial statements, which are presented in euro, the Company's functional currency, rounded to the nearest thousand (unless otherwise stated), have been prepared under the historical cost convention, except for the following material items:

- derivative financial instruments are measured at fair value;
- financial instruments at fair value through profit or loss are measured at fair value;
- available-for-sale financial assets are measured at fair value;
- biological assets are measured at fair value less costs to sell;
- land and buildings and investment property are measured at fair value.

The methods used to measure fair values are discussed further in Note 29.

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The key estimates and assumptions used in applying the Group's accounting policies and in measuring its assets and liabilities are set out in Note 31.

Changes in Accounting Policy and Disclosures

The accounting policies adopted are consistent with those of the previous year except for the following new and amended IFRS and IFRIC interpretations adopted by the Group and Company as of 1 January 2010:

IFRS 3 Business Combinations

From 1 January 2010 the Group has applied IFRS 3 Business Combinations (2008) in accounting for business combinations. The change in accounting policy has been applied prospectively and has had no material impact on earnings per share given the low level of acquisition activity in the year.

IAS 27 Consolidated and Separate Financial Statements

From 1 January 2010 the Group has applied IAS 27 Consolidated and Separate Financial Statements (2008) in accounting for non-controlling interests. The change in accounting policy has been applied prospectively and has had no material impact on earnings per share.

Changes in accounting policy resulting from the revisions and amendments to IFRS 3 and IAS 27 are discussed in greater detail as part of the business combinations accounting policy within pages 51 to 52.

The Group has also adopted the following new and amended IFRS and IFRIC interpretations, which have not had an impact on the financial statements or the performance of the Group:

- Amendments resulting from the 2009 Annual Improvements to IFRSs;
- IFRIC 15 Agreement for the Construction of Real Estate;
- IFRIC 17 Distributions of Non-cash Assets to Owners;
- IFRIC 18 Transfers of Assets from Customers.

Significant Accounting Policies (continued)

Accounting for Subsidiaries, Joint Ventures and Associates

Group Financial Statements

Subsidiaries

Subsidiaries are those entities over which the Group has the power to control the operating and financial policy so as to obtain economic benefit from its activities. Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. The amounts included in these financial statements in respect of the subsidiaries are taken from their latest financial statements prepared up to their respective year ends, together with management accounts for the intervening periods to the period end, where necessary, although all significant subsidiaries have coterminous financial year ends. Where necessary, the accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements, except to the extent they provide evidence of impairment.

Joint Ventures and Associates

Joint ventures are those entities over which the Group exercises control jointly, under a contractual agreement, with one or more parties. Associates are those entities in which the Group has significant influence, but not control of the financial and operating policies. Investments in joint ventures and associates are accounted for by using the equity method of accounting. Under the equity method of accounting, the Group's share of the post-acquisition profits or losses of its joint ventures and associates are recognised in the Group income statement. The income statement reflects in profit before tax the Group's share of profit after tax of its joint ventures and associates in accordance with IAS 31 Interests in Joint Ventures and IAS 28 Investments in Associates.

The Group's interest in their net assets is included as investments in joint ventures and associates in the Group balance sheet at an amount representing the Group's share of the fair value of the identifiable net assets at acquisition plus the Group's share of post-acquisition retained income and expenses and goodwill arising on the Group's investment. The amounts included in these financial statements in respect of the post-acquisition income and expenses of joint ventures and associates are taken from their latest financial statements prepared up to their respective financial year ends together with management accounts for the intervening periods to the period end, where necessary. All joint ventures and associates have either coterminous financial year ends, or accounting year ends within three months of that of the Group. In the case of the latter, adjustments are made for the effects of significant transactions or events that occur between that date and the date of the Group's financial statements. Where necessary, the accounting policies of joint ventures and associates have been changed to ensure consistency with the policies adopted by the Group.

Unrealised gains and income and expenses arising from transactions with associates and jointly controlled entities are eliminated to the extent of the Group's interest in the equity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that they are not evidence of impairment.

Company Financial Statements

Investments in subsidiaries, joint ventures and associates are carried at cost less impairment. Dividend income is recognised when the right to receive payment is established.

Property, Plant and Equipment

Property is measured at fair value with changes in value reflected in revaluation gains in the statement of comprehensive income, except impairment losses, which are recognised in the income statement. The fair value is based on estimated market value at the valuation date, being the estimated amount for which a property could be exchanged in an arm's length transaction. Such valuations are determined based on benchmarking against comparable transactions for similar properties in the same locations as those of the Group or on the use of valuation techniques including the use of market yield on comparable properties. Information on the basis on which such valuations were undertaken in the year is set out in Note 9.

Plant and equipment is stated at cost less accumulated depreciation and impairment losses. Expenditure incurred to replace a component of property, plant and equipment that is accounted for separately is capitalised. Other subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure, including repairs and maintenance costs, is recognised in the income statement as an expense as incurred.

Registered independent appraisers having appropriate recognised professional qualifications and recent experience in the locations and categories prepare the valuations every three years, with valuations updated annually in the interim by Directors, having due regard to advice of professionally qualified consultants, where necessary. Where there are indications of a material movement in value, a valuation is also performed by an independent appraiser.

Depreciation is calculated to write off the carrying amount of property, plant and equipment, other than freehold land, on a straight line basis, by reference to the following estimated useful lives:

- Freehold buildings: 30-50 years;
- Leasehold improvements: Over the lesser of 40 years or the unexpired portion of the lease;
- Plant and equipment: 5-15 years;
- Motor vehicles: 5 years.

The residual value of assets if not insignificant, and the useful life of assets, is reassessed annually. Gains and losses on disposals of property, plant and equipment are recognised on the completion of sale. Gains and losses on disposals are determined by comparing the proceeds received with the carrying amount and are included in operating profit.

Government Grants

Government grants for the acquisition of assets are recognised at their fair value when there is reasonable assurance that the grant will be received and any conditions attaching to them have been fulfilled. The grant is held on the balance sheet as a deferred credit and released to the income statement over the periods necessary to match the related depreciation charges, or other expenses of the asset, as they are incurred.

Investment Property

Investment property, principally comprising land, office buildings and warehouses, is property (including separate, self contained parts of such buildings) which is held for rental income or capital appreciation and is not occupied by the Group. Investment property is stated at estimated fair value. The fair value is based on market value, being the estimated amount for which a property could be exchanged in an arm's length transaction. Such valuations are determined based on benchmarking against comparable transactions for similar properties in the same locations as those of the Group or on the use of valuation techniques including the use of market yield on comparable properties. Information on the basis on which such valuations were undertaken in the year is set out in Note 10. All gains or losses arising from a change in fair value are recognised in the income statement. When property is transferred to investment property following a change in its use, any differences arising at the date of transfer between the carrying amount of the property immediately prior to transfer and its fair value is recognised in equity if it is a gain. Upon disposal of the property, the gain is transferred to retained earnings. Any loss arising in this manner, unless it represents the reversal of a previously recognised gain, is recognised immediately in the income statement.

Biological Assets

Certain of the Group's joint ventures, involved in the production of fresh produce, hold biological assets, which include agricultural produce due for harvest on plantations. Biological assets are measured at fair value less estimated point of sale costs, with any resultant gain or loss recognised in the income statement. Point of sale costs include all costs that would be necessary to sell the assets, excluding costs necessary to get the assets to market.

Inventories

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. The cost of inventories is based on the first-in, first-out principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition.

Foreign Currency Including Net Investment Hedges

Transactions in foreign currencies are translated into the functional currency of the entity at the foreign exchange rate ruling at the date of the transaction. Non-monetary assets carried at historic cost are not subsequently retranslated. Non-monetary assets carried at fair value are subsequently remeasured at the exchange rate at the date of valuation.

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into the functional currency at the foreign exchange rate ruling at that date. Foreign exchange movements arising on translation are recognised in the income statement.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to euro at the foreign exchange rates ruling at the balance sheet date. The income and expenses of foreign operations are translated to euro at the average exchange rate for the year. Foreign exchange movements arising on translation of the net investment in a foreign operation, including those arising on long term intra-Group loans deemed to be quasi equity in nature, are recognised directly in other comprehensive income, in the currency translation reserve. The portion of exchange gains or losses on foreign currency borrowings used to provide a hedge against a net investment in a foreign operation that is designated as a hedge of those investments is recognised directly in other comprehensive income to the extent that they are determined to be effective. The ineffective portion is recognised immediately in the income statement.

Any movements that have arisen since 1 January 2004, the date of transition to IFRS, are recognised in the currency translation reserve and are recycled through the income statement on disposal of the related business. Translation differences that arose before the date of transition to IFRS in respect of all non-euro denominated operations are not presented separately.

Business Combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefit from its activities. In assessing control, the Group takes into account potential voting rights that are currently exercisable.

Acquisitions on or after 1 January 2010

For acquisitions on or after 1 January 2010, the Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- the fair value of the identifiable assets and acquired liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts relating to the settlement of pre-existing relationships, which are generally recognised in profit or loss. Costs associated with the acquisition, except those relating to the issue of debt or equity securities are expensed as incurred.

Significant Accounting Policies (continued)

Business Combinations (continued)

Contingent consideration is measured at fair value at the date of acquisition. Where the contingent consideration is classified as equity it is not subsequently remeasured and the settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of contingent consideration are recognised in profit or loss.

When share-based payment awards are required to be exchanged for awards held by the acquiree's employees and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. The determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

Acquisitions before 1 January 2010

For acquisitions prior to 1 January 2010, goodwill represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess was negative, a bargain purchase gain was recognised immediately in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurred in connection with the business combinations were capitalised as part of the cost of acquisition.

Acquisitions of Non-controlling Interests

Under IAS 27 Consolidated and Separate Financial Statements (2008), acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognised as a result of these transactions. The adjustment to non-controlling interests is based on a proportionate amount of the net assets of the subsidiary.

Previously, goodwill was recognised on the acquisition of non-controlling interests in a subsidiary, which represented the excess of the cost of additional investment over the carrying amount of the interest in the net assets acquired at the date of the transaction.

Goodwill

Goodwill represents amounts arising on acquisition of subsidiaries, joint ventures and associates. In respect of business acquisitions initiated since 1 January 2004, goodwill is measured as detailed in the business combinations note above. In respect of acquisitions prior to this date, goodwill is included on the basis of its deemed cost in the Fyffes plc consolidated balance sheet, i.e. original cost less accumulated amortisation since acquisition up to 31 December 2003, which represents the amount recorded under Irish GAAP. As permitted by IFRS 1 First Time Adoption of International Financial Reporting Standards, IFRS 3 Business Combinations was not applied to previous transactions and therefore the reclassification and accounting treatment of business combinations that occurred prior to 1 January 2004 was not reconsidered. Goodwill is allocated to cash generating units and is not amortised but is tested annually for impairment at a consistent time each financial year. Goodwill is now stated at cost or deemed cost less any accumulated impairment losses. In respect of joint ventures and associates, the carrying amount of goodwill is included in the carrying amount of the investment.

Goodwill which arose on acquisitions prior to 1 November 1998 was eliminated against reserves on acquisition as a matter of accounting policy. In preparing the Group's IFRS balance sheet at 1 January 2004, this goodwill was considered to have been permanently offset against retained earnings and, on any subsequent disposal, will not form part of the gain or loss on the disposal of the business.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured on the basis of the relative values of the operation disposed of and the portion of the cash generating unit retained.

Intangible Assets

Research and Development

Expenditure on research activities undertaken with the prospect of gaining new scientific or technical knowledge and understanding is recognised in the income statement as an expense as incurred.

Development activities involve a plan or design for the production of new and substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use. Capitalised expenditure is measured at cost less accumulated amortisation.

Customer Relationships, Supplier Relationships and Brands

Intangible assets acquired as part of a business combination are valued at their fair value at the date of acquisition. These include customer relationships, supplier relationships and brands. Intangible assets are amortised to the income statement on a straight line basis over the period of their expected useful lives as follows:

- Customer relationships: 3-10 years;
- Supplier relationships: 7-8 years;
- Brands: 10-15 years.

Impairment of Non-Financial Assets

The carrying amounts of the Group's assets other than inventories (which are carried at the lower of cost and net realisable value), certain financial assets (which are carried at fair value) and deferred tax assets (which are recognised based on recoverability), are assessed for impairment when an event or transaction indicates that an impairment may have occurred except for goodwill and indefinite lived intangibles which are assessed annually for impairment. If any such indication exists, an impairment test is carried out and the asset is written down to its recoverable amount as appropriate.

The recoverable amount of an asset is the greater of its net selling price and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Goodwill and intangible assets with an indefinite useful life are tested for impairment at each balance sheet date. Impairment losses are recognised in the income statement. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to cash-generating units and then to reduce the carrying amount of the other assets in the unit on a pro-rata basis.

An impairment loss, other than in the case of goodwill, is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Employee Benefits

Short Term Employee Benefits

Short term employee benefits are recognised as an expense as the related employee service is received.

Retirement Benefit Obligations – Group Financial Statements

Obligations for contributions to defined contribution pension schemes are recognised as an expense in the income statement as services from employees are received. Under such schemes, the Group has no obligation to make further contributions to these schemes beyond the contracted amount. Prepaid contributions are recognised as an asset to the extent that the employee service has not yet been received.

The defined benefit pension asset or liability in the Group balance sheet comprises the total for each plan of the present value of the defined benefit obligation less any past service cost not yet recognised and less the fair value of plan assets (measured at bid value) out of which the obligations are to be settled directly.

The liabilities and costs associated with the Group's defined benefit pension schemes are assessed on the basis of the projected unit credit method by professionally qualified actuaries and are arrived at using actuarial assumptions based on market expectations at the balance sheet date.

The discount rates employed in determining the present value of the schemes' liabilities are determined by reference to market yields at the balance sheet date on high-quality corporate bonds of a currency and term consistent with the currency and term of the associated post-employment benefit obligations. The expected increase in the present value of scheme liabilities arising from employee service in the current or prior periods is recognised in arriving at operating profit or loss together with the expected returns on the schemes' assets and the increase during the period in the present value of the schemes' liabilities arising from the passage of time. Differences between the expected and the actual return on plan assets, together with the effect of changes in the current or prior assumptions underlying the liabilities, are recognised in other comprehensive income.

When the benefits of a defined benefit scheme are improved, the portion of the increased benefit relating to past service by employees is recognised as an expense in the income statement on a straight-line basis over the average period until the benefits become vested. To the extent that the enhanced benefits vest immediately, the related expense is recognised immediately in the income statement. Settlements and curtailments trigger immediate recognition of the consequent change in obligations and related assets in the income statement together with any previously unrecognised past service costs that relate to the obligations being settled or curtailed.

Retirement Benefit Obligations – Company Financial Statements

The Company is not the sponsoring employer for any of the Group's defined benefit pension schemes. There is no stated policy within the Group in relation to the obligations of Group companies to contribute to scheme deficits. Group companies make contributions to the schemes as requested by the sponsoring employers.

Employee Share-based Payment Transactions

The Group grants equity settled share-based payments to employees. The fair value of these payments is determined at the date of grant and is expensed to the income statement on a straight-line basis over the vesting period. The fair value is determined using a binomial model, as measured at the date of grant, excluding the impact of any non-market conditions. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest.

At each balance sheet date, the Group revises its estimates of the number of options or awards that are expected to vest, recognising any adjustment in the income statement, with a corresponding adjustment to equity.

Significant Accounting Policies (continued)

Taxation

Taxation on the profit or loss for the financial year comprises current and deferred tax. Taxation is recognised in the income statement except to the extent that it relates to items recognised directly in other comprehensive income, in which case the related tax is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the financial year, using tax rates and laws that have been enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous financial years.

Deferred tax is provided using the balance sheet liability method on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. If the temporary difference arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction does not affect accounting nor taxable profit or loss, it is not recognised. Deferred tax is provided on temporary differences arising on investments in subsidiaries, joint ventures and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future or where no taxation is expected to arise on any ultimate remittance. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Assets Held Under Leases

Finance Leases

Leases of property, plant and equipment, where the Group retains substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased item and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant interest charge on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in interest-bearing loans and borrowings, allocated between current and non-current as appropriate. The interest element of the finance cost is charged to the income statement over the lease period. Assets held under finance leases are depreciated over the shorter of their expected useful lives or the lease term, taking into account the time period over which benefits from the leased assets are expected to accrue to the Group.

Operating Leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases, net of incentives received from the lessor, are charged to the income statement on a straight-line basis over the period of the lease. Income earned from operating leases is credited to the income statement when earned.

Provisions

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are measured by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances and call deposits, including bank deposits of less than three months maturity. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the cash flow statement.

Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Where any Group company purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (after taxes), is deducted from equity attributable to the Company's equity holders until the shares are sold or reissued.

Financial instruments

Trade and Other Receivables

Trade and other receivables are initially measured at fair value and are thereafter measured at amortised cost using the effective interest method less any provision for impairment. A provision for impairment of trade receivables is recognised when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables.

Trade and Other Payables

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Short Term Bank Deposits

Short term bank deposits of greater than three months maturity which do not meet the definition of cash and cash equivalents are classified as available-for-sale financial assets within current assets and stated at fair value in the balance sheet.

Equity Investments

Equity investments held by the Group and Company are classified as being available-for-sale and are stated at fair value, with any resultant gain or loss being recognised directly in other comprehensive income (in the available-for-sale reserve), except for impairment losses and, in the case of monetary items such as debt securities, foreign exchange gains and losses. When a devaluation of these assets is significant or prolonged, it is removed from the available-for-sale reserve and shown as an impairment loss in the income statement. When these investments are derecognised, the cumulative gain or loss previously recognised directly in other comprehensive income is recognised in the income statement. Where these investments are interest-bearing, interest calculated using the effective interest method is recognised in the income statement. To the extent such investments represent strategic investments, the Group classifies income and expense arising as other operating income and expense.

Derivative Financial Instruments

Foreign currency derivatives are entered into only when they match an existing foreign currency asset or liability or where they are used to hedge a forecasted transaction. The Group does not enter into speculative transactions. Derivative financial instruments are measured at fair value at each reporting date and the movement in fair value is recognised in the income statement unless they are designated as cash flow hedges under IAS 39. Where such instruments are classified as cash flow hedges, and subject to the satisfaction of certain criteria relating to the documentation of the risk, objectives and strategy for the hedging transaction and the ongoing measurement of its effectiveness, they are accounted for under hedge accounting rules. In such cases, any gain or loss arising on the effective portion of the derivative instrument is recognised in the hedging reserve, as a separate component of equity. Gains or losses on any ineffective portion of the derivative are recognised in the income statement. When the hedged transaction matures, the related gains or losses in the hedging reserve are transferred to the income statement.

Interest-bearing Borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis.

Revenue

Revenue comprises the fair value of the sale of goods, excluding value added tax, delivered to or collected by third party customers during the accounting period and after eliminating sales within the Group. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods are transferred to the buyer.

Finance Income and Finance Expense

Finance income comprises interest income on funds invested and dividends received from available-for-sale financial assets. Interest income is recognised as it accrues using the effective interest method. Dividends are recognised when received.

Finance expense comprises interest expense on borrowings, unwinding the discount on provisions and borrowing extinguishment costs. Borrowing costs incurred in the construction of major assets which take a substantial period of time to complete are capitalised in the financial period in which they are incurred. All other finance costs are recognised in profit or loss using the effective interest method.

Segmental Reporting

Operating segments, defined as components of the Group that engage in business activities from which they may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive.

Exceptional Items

The Group has adopted an accounting policy which seeks to highlight significant items within the Group results. The Group believes that this presentation provides a more helpful analysis as it highlights one-off items. Such items may include significant restructuring costs, profit or loss on disposal or termination of operations, litigation costs and settlements, profit or loss on disposal of investments and significant impairment of assets together with significant fair value gains or losses recognised in respect of investment properties. Judgment is used by the Group in assessing the particular items which by virtue of their scale and nature, should be disclosed in the income statement and related notes as exceptional items.

Dividend Distribution

Dividends on ordinary shares are recognised as a liability in the Group's financial statements in the period in which they are declared by the Company. In the case of interim dividends, these are considered to be declared when they are paid. In the case of final dividends, these are declared when authorised by the shareholders at the AGM.

Significant Accounting Policies (continued)

New Standards And Interpretations Not Applied

The following amendments to existing standards have been published and are mandatory for the Group's accounting periods beginning on or after 1 January 2011 or later periods, but have not been early adopted:

Standard/Interpretation	Effective date – for accounting periods beginning on or after
• IFRS 9 – Financial Instruments	1 January 2013
• Amendment to IFRS 7 – Financial Instruments: Disclosures	1 January 2011
• Amendment to IAS 24 – Related Party Disclosures	1 January 2011
• Amendment to IFRIC 14, IAS 19 – Limits on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	1 January 2011
• IFRIC 19* – Extinguishing Financial Liabilities and Equity Instruments	1 July 2010
• Amendments resulting from 2010 Annual Improvements to IFRSs	1 January 2011

These new standards and interpretations are not expected to have a material impact on the Group financial statements, and are therefore not disclosed presently.

* Not yet adopted by the EU

Notes to the Group Financial Statements

Year ended 31 December 2010

1. Segmental Analysis

In 2009, the Group adopted IFRS 8 Operating Segments ('IFRS 8'), which sets out the requirements for disclosure of financial and descriptive information about the operating segments, products, the geographical areas in which the Group operates, as well as information on major customers. In accordance with IFRS 8, the Group's reportable operating segments based on how performance is assessed and resources are allocated are as follows:

- *Eurozone Fresh Produce*: This segment is an aggregation of operating segments in the Eurozone involved in the procurement and distribution of fresh produce. These operating segments have been aggregated based on the criteria set out in IFRS 8, including having similar economic characteristics.
- *Scandinavian Fresh Produce*: This operating segment is involved in the procurement and distribution of fresh produce in Sweden and Denmark.
- *UK Fresh Produce*: This operating segment includes the Group's UK business which is involved in the procurement and distribution of fresh produce.
- *Consumer Goods and Healthfoods Distribution*: This segment includes the Group's consumer goods and healthfoods distribution business, which is a full service distributor and marketing partner to the grocery, pharmacy, optical and healthfood sectors.

A further four operating segments, involved in the fresh produce business, have been identified which are combined below under 'Other Fresh Produce' as they are not individually material.

Segment performance is evaluated based on revenue and adjusted EBITA. Management believes that adjusted EBITA, while not defined under IFRS, provides a fair reflection of the underlying trading performance of the Group. Adjusted EBITA represents earnings before interest, tax and amortisation of intangible assets, and also excludes exceptional items, fair value movement on investment properties, the Group's share of joint ventures' tax and financial expense. Adjusted EBITA is therefore measured differently from operating profit in the Group financial statements as explained and reconciled in full detail below.

Further, given that financial costs, financial income, income taxes and certain corporate costs are managed on a centralised basis, these items are not allocated between operating segments for purposes of the information presented to the Chief Operating Decision-Maker ('CODM') and are accordingly omitted from the detailed analysis below.

Segmental Operating Performance

	€'000	2010 €'000	€'000	€'000	2009 €'000	€'000
	Segmental revenue	Third party revenue	Adjusted EBITA	Segmental revenue	Third party revenue	Adjusted EBITA
Eurozone Fresh Produce	1,282,367	1,263,580	27,947	1,150,812	1,135,703	23,352
Scandinavian Fresh Produce	602,360	593,716	16,384	549,864	541,250	13,719
UK Fresh Produce	508,261	505,782	3,960	519,369	517,108	6,016
Other Fresh Produce	158,979	155,473	3,256	132,132	131,189	3,067
Inter-segment revenue	(33,416)	–	–	(26,927)	–	–
Total Fresh Produce	2,518,551	2,518,551	51,547	2,325,250	2,325,250	46,154
Consumer Goods and Healthfoods Distribution	81,909	81,909	(598)*	106,173	106,173	770
Unallocated costs	–	–	(3,118)	–	–	(3,044)
Third party revenue and adjusted EBITA	2,600,460	2,600,460	47,831	2,431,423	2,431,423	43,880

All inter-segment revenue transactions are at arm's length.

* Includes rationalisation costs of €0.5m.

Notes to the Group Financial Statements (continued)

1. Segmental Analysis (continued)

Reconciliation of segmental profits to operating profit

Below is a reconciliation of adjusted EBITA per management reporting to operating profit and profit before tax per the Group income statement.

	Note	2010 €'000	2009 €'000
Adjusted EBITA per management reporting		47,831	43,880
Amortisation of intangible assets	(i)	(5,252)	(5,087)
Share of joint ventures and associates' amortisation	(ii)	(489)	(579)
Share of joint ventures and associates' net financial expense	(ii)	(1,181)	(591)
Share of joint ventures and associates' income tax	(ii)	(1,522)	(1,298)
Operating profit before exceptional items		39,387	36,325
Exceptional items	(iii)	(2,350)	(4,795)
Operating profit per Group income statement		37,037	31,530
Net financial expense	(iv)	(3,441)	(3,166)
Profit before tax		33,596	28,364

(i) Intangible asset amortisation is not allocated to operating segments in the management reporting.

(ii) Under IFRS, included within profit before tax is the share of joint ventures and associates profit after intangible asset amortisation charges, tax and interest. In the Group's management reporting, the Group's share of these items is excluded from the adjusted EBITA calculation.

(iii) Exceptional items (Note 5) are not allocated to operating segments in the management reporting.

(iv) Financial income and expense is primarily managed at Group level, and is therefore not allocated to individual operating segments in the management reporting.

Business Segment Assets and Liabilities

	Segment assets 2010 €'000	Joint ventures and associates 2010 €'000	Total assets 2010 €'000	Total liabilities 2010 €'000
Eurozone Fresh Produce	243,411	18,768	262,179	129,868
Scandinavian Fresh Produce	156,256	2,519	158,775	82,100
UK Fresh Produce	93,144	8,158	101,302	49,519
Other Fresh Produce	56,834	4,609	61,443	25,726
Total Fresh Produce	549,645	34,054	583,699	287,213
Consumer Goods and Healthfoods Distribution	32,376	–	32,376	24,274
Total	582,021	34,054	616,075	311,487
Unallocated assets and liabilities *			135,326	213,315
Total assets			751,401	524,802

	Segment assets 2009 €'000	Joint ventures and associates 2009 €'000	Total assets 2009 €'000	Total liabilities 2009 €'000
Eurozone Fresh Produce	218,302	17,249	235,551	115,716
Scandinavian Fresh Produce	143,773	1,996	145,769	71,968
UK Fresh Produce	89,212	9,135	98,347	47,675
Other Fresh Produce	54,036	4,579	58,615	21,829
Total Fresh Produce	505,323	32,959	538,282	257,188
Consumer Goods and Healthfoods Distribution	31,486	–	31,486	16,472
Total	536,809	32,959	569,768	273,660
Unallocated assets and liabilities*			121,669	196,818
Total assets			691,437	470,478

* Unallocated assets consist of investment property, other financial assets, cash and cash equivalents, deferred tax assets, corporation tax receivable and employee benefit assets. Unallocated liabilities consist of interest-bearing loans and borrowings, provisions, corporation tax payable, deferred tax liabilities and employee benefit liabilities.

Other Segmental Disclosures

	Share of joint ventures and associates adjusted EBITA 2010 €'000	Acquisition of property, plant and equipment 2010 €'000	Depreciation of property, plant and equipment 2010 €'000	Amortisation of intangible assets 2010 €'000
Eurozone Fresh Produce	4,295	6,886	6,001	1,472
Scandinavian Fresh Produce	1,042	8,709	2,140	1,764
UK Fresh Produce	(105)	1,355	2,029	1,908
Other Fresh Produce	(297)	1,209	2,399	284
Consumer Goods and Healthfoods Distribution	–	174	497	313
Total	4,935	18,333	13,066	5,741

	Share of joint ventures and associates adjusted EBITA 2009 €'000	Acquisition of property, plant and equipment 2009 €'000	Depreciation of property, plant and equipment 2009 €'000	Amortisation of intangible assets 2009 €'000
Eurozone Fresh Produce	3,300	3,644	5,486	1,564
Scandinavian Fresh Produce	754	3,905	2,313	1,587
UK Fresh Produce	752	1,031	2,118	1,944
Other Fresh Produce	(700)	965	2,733	258
Consumer Goods and Healthfoods Distribution	–	217	560	313
Total	4,106	9,762	13,210	5,666

Irish Revenue and Non-current Assets

The Group headquarters are domiciled in Ireland and revenues generated by the Group's businesses in Ireland are €331,429,000 (2009: €355,253,000). Non-current assets excluding employee benefit assets and deferred tax assets of €20,464,000 (2009: €20,725,000) are held by the Group's businesses in Ireland.

Notes to the Group Financial Statements (continued)

2. Operating Expenses, Net

	Before exceptional items 2010 €'000	Exceptional items (Note 5) 2010 €'000	Total 2010 €'000	Before exceptional items 2009 €'000	Exceptional items (Note 5) 2009 €'000	Total 2009 €'000
Distribution expenses	(245,739)	–	(245,739)	(227,755)*	(1,025)	(228,780)
Administrative expenses	(43,207)	–	(43,207)	(46,226)	–	(46,226)
Other operating expenses	(1,173)	(2,119)	(3,292)	(356)	(1,509)	(1,865)
Other operating income	4,189	–	4,189	4,416	5,124	9,540
Total	(285,930)	(2,119)	(288,049)	(269,921)	2,590	(267,331)

* Distribution expenses of €9,407,000 have been reclassified from cost of sales to ensure conformity with current year presentation.

Other operating expenses and income comprise the following (charges)/credits:

Other Operating Expenses

	2010 €'000	2009 €'000
Foreign exchange losses	(304)	(119)
Loss on disposal of property, plant and equipment	(162)	(16)
Loss on derivative financial instruments at fair value through income statement	(521)	(221)
Impairment of available-for-sale financial assets	(65)	–
Acquisition related costs *	(121)	–
	(1,173)	(356)
<i>Exceptional items in other operating expenses (Note 5)</i>		
Change in fair value of investment property	(2,119)	(312)
Impairment of property, plant and equipment	–	(1,197)
	(2,119)	(1,509)
Total	(3,292)	(1,865)

* Included here are transaction costs directly related to the acquisitions completed in 2010. These costs include legal fees and other professional service fees. From 1 January 2010, upon adoption of IFRS 3 Business Combinations (2008) these costs no longer form part of the acquisition consideration and are expensed through the income statement.

Other Operating Income

	2010 €'000	2009 €'000
Rental income from investment property	2,036	2,088
Amortisation of government grants	441	363
Gain on disposal of property, plant and equipment	843	292
Foreign exchange gains	477	901
Gain recycled from other comprehensive income on disposal of available-for-sale financial asset	–	294
Gain on disposal of investment in joint ventures and associates	–	106
Gain on derivative financial instruments at fair value through income statement	392	372
	4,189	4,416
<i>Exceptional items in other operating income (Note 5)</i>		
Pension curtailment gain	–	4,084
Gain on disposal of property, plant and equipment	–	1,040
	–	5,124
Total	4,189	9,540

3. Financial Income and Financial Expense

	2010 €'000	2009 €'000
Recognised in the income statement:		
Dividend income from available-for-sale financial assets	412	353
Interest income	1,411	1,539
Financial income	1,823	1,892
Interest expense on financial liabilities measured at amortised cost	(4,273)	(4,329)
Cash inflow from interest rate swap	25	49
Interest expense on finance leases	(22)	(30)
Other interest expense	(994)	(748)
Financial expense	(5,264)	(5,058)
Net financial expense recognised in the income statement	(3,441)	(3,166)
Analysed as follows:		
Amounts relating to items not at fair value through income statement	(3,441)	(3,166)
Net financial expense recognised in the income statement	(3,441)	(3,166)
Recognised in other comprehensive income:		
Foreign currency translation effects:		
– foreign currency on net investments – subsidiaries	13,382	9,118
– foreign currency on net investments – joint ventures	1,263	1,463
– foreign currency borrowings	(7,168)	(4,288)
Effective portion of changes in fair value of cash flow hedges	(1,975)	(218)
Fair value of cash flow hedges transferred to the income statement	1,959	(530)
(Losses)/gains on re-measuring available-for-sale financial assets	(592)	2,913
Gains on available-for-sale financial assets recycled from other comprehensive income to income statement	–	(294)
Net financial income recognised in other comprehensive income	6,869	8,164

Notes to the Group Financial Statements (continued)

4. Group Operating Profit

Group operating profit has been arrived at after charging the following amounts:

	2010 €'000	2009 €'000
Depreciation of property, plant and equipment:		
– owned assets	12,784	12,881
– held under finance lease	282	329
Amortisation of intangible assets (including share of joint ventures)	5,741	5,666
Impairment losses:		
– available-for-sale financial assets	65	–
– property, plant and equipment	–	1,197
– goodwill	–	1,025
Operating lease rentals:		
– plant and equipment	2,834	2,314
– other	8,282	8,485

Auditors' remuneration

	2010 €'000	2009 €'000
Audit services ¹	453	501
Other assurance services ²	77	94
Tax advisory services	152	252
Other non-audit services	161	47
	843	894

1 Includes €66,000 (2009: €75,000) relating to Group share of joint ventures fees.

2 Includes €11,000 (2009: €14,000) relating to Group share of joint ventures fees.

Fees paid to other KPMG firms outside of Ireland are as follows:

	2010 €'000	2009 €'000
Audit services ³	781	701
Other assurance services ⁴	102	91
Tax advisory services	149	135
Other non-audit services	81	90
	1,113	1,017

3 Includes €59,000 (2009: €59,000) relating to Group share of joint ventures fees.

4 Includes €9,000 (2009: €9,000) relating to Group share of joint ventures fees.

5. Exceptional Items

	2010 €'000	2009 €'000
Change in fair value of investment property (a)	(2,119)	(312)
Share of joint ventures' changes in fair value of investment property (b)	(231)	(7,385)
Pension curtailment gain (c)	-	4,084
Profit on disposal of property, plant and equipment (d)	-	1,040
Impairment of property, plant and equipment (e)	-	(1,197)
Impairment of goodwill (f)	-	(1,025)
	(2,350)	(4,795)
Tax on exceptional items	620	(805)
Total	(1,730)	(5,600)

(a) Change in fair value of investment property

Fair value declines, amounting to €2,119,000 (2009: €312,000) have been recognised in the income statement. A deferred tax credit of €620,000 (2009: credit of €36,000) was recognised in the income statement as a result of these revaluations. Refer to Note 10.

(b) Share of joint ventures' changes in fair value of investment property

The Group's share of changes in fair value of joint ventures' investment property of €336,000 (2009 €7,449,000), net of deferred tax, has been recognised in the income statement. A deferred tax credit of €105,000 (2009: credit of €64,000) was recognised in the income statement as a result. The losses in 2009 primarily related to property owned by a joint venture in Dublin. Refer to Note 10.

(c) Pension curtailment gain

An exceptional gain of €4,084,000 arose in 2009 from a change in the benefit structure of two defined benefit pension schemes. The deferred tax charge on this exceptional gain amounted to €511,000. Refer to Note 26.

(d) Profit on disposal of property, plant and equipment

A profit of €1,040,000 arose on disposal of an asset in 2009 which, considering the materiality of the gain, the Directors believed appropriate to regard as exceptional in order to distinguish it from income in the Group's core activities. The tax charge on this exceptional gain amounted to €330,000.

(e) Impairment of property, plant and equipment

On revaluation of the Group's properties in 2009, in addition to the revaluation gain included in other comprehensive income, properties where the carrying value exceeded market value were identified, resulting in an impairment charge in the amount of €1,197,000. No such impairments were identified in 2010. Refer to Note 9.

(f) Impairment of goodwill

On completion of the Group's annual goodwill impairment testing for 2009, a charge of €1,025,000 was recognised in relation to the goodwill associated with part of the Group's Consumer Goods and Healthfoods Distribution business. No such impairment charges were identified in 2010. Refer to Note 11.

Notes to the Group Financial Statements (continued)

6. Income Tax Expense

Recognised in the income statement:

	2010 €'000	2009 €'000
Current tax expense		
<i>Ireland</i>		
Tax on profit for the year	391	677
Adjustments in respect of prior years	(359)	96
	32	773
<i>Overseas</i>		
Tax on profit for the year	9,013	10,163
Adjustments in respect of prior years	310	(95)
	9,323	10,068
Total current tax	9,355	10,841
Deferred tax expense		
Origination and reversal of temporary differences	(998)	(1,635)
Adjustments in respect of prior years	14	(49)
Total deferred tax	(984)	(1,684)
Income tax expense	8,371	9,157

Reconciliation of effective tax rate

	%	2010 €'000	%	2009 €'000
Profit before tax		33,596		28,364
Taxation based on Irish corporation tax rate	12.50	4,200	12.50	3,546
Effects of:				
Expenses not deductible for tax purposes	2.33	783	2.89	819
Tax effect of fair value adjustments	(1.06)	(355)	1.17	332
Tax effect on profits of joint ventures and associates	(0.57)	(191)	2.53	718
Differences in tax rates	12.62	4,239	13.93	3,952
Previously unrecognised deferred tax asset	(1.07)	(362)	(1.71)	(486)
Other items	0.27	92	1.14	324
Adjustments in respect of prior years	(0.10)	(35)	(0.17)	(48)
Total income tax expense in the income statement	24.92	8,371	32.28	9,157

Deferred tax recognised directly in other comprehensive income

	2010 €'000	2009 €'000
Deferred tax on revaluation of property, plant and equipment, net	141	449
Deferred tax on actuarial gains and losses on defined benefit pension schemes, net	(1,267)	(389)
Deferred tax on effective portion of cash flow hedges, net	(7)	(213)
Total deferred tax credit recognised in other comprehensive income	(1,133)	(153)

7. Dividends Paid and Proposed

	2010 €'000	2009 €'000
<i>Declared and paid during the year</i>		
Equity dividends on ordinary shares:		
Final dividend for the year ended 31 December 2009: 1.150 cents (2008: 1.150 cents)	4,047	4,047
Interim dividend for the year ended 31 December 2010: 0.540 cents (2009: 0.540 cents)	1,900	1,900
Total: 1.69 cents per share (2009: 1.690 cents)	5,947	5,947

Proposed for approval at AGM (not recognised as a liability as at 31 December)

Equity dividends on ordinary shares:		
Final dividend for the year ended 31 December 2010: 1.243 cents (2009: 1.150 cents)	4,101	4,047

It is proposed that a final dividend of 1.243 cents per ordinary share be paid to ordinary shareholders. These proposed dividends have not been provided for in the Company or Group balance sheet in accordance with accounting convention. The final dividend is subject to approval by the Group's shareholders at the Annual General Meeting.

8. Earnings per Share

Basic and diluted earnings per share

Basic earnings per share amounts are calculated by dividing the profit for the year attributable to ordinary equity holders of the parent of €18,337,000 (2009: €13,018,000) by the weighted average number of ordinary shares outstanding during the year of 349,536,047 (2009: 351,886,732). In November 2010 the Group purchased 22,000,000 of its own shares which are held as treasury shares. In respect of the shares that are held by the Group (treasury shares), all rights (including voting and dividend rights) are suspended until those shares are reissued and therefore they are not included in earnings per share calculations. Details relating to the purchase of the Group's own shares are outlined in Note 17.

Share options outstanding, as set out in Note 26, have no dilutive impact on earnings per share at 31 December 2010 or at 31 December 2009.

	2010 €'000	2009 €'000
Profit for the financial year attributable to equity holders of the parent	18,337	13,018
	'000	'000
Issued ordinary shares at start of year	351,887	351,887
Effect of own shares held	(2,351)	–
Weighted average number of ordinary shares for the year for basic and adjusted earnings per share calculation	349,536	351,887
Basic earnings per share – cent	5.25	3.70
Fully diluted earnings per share – cent	5.25	3.70

Management believe that adjusted fully diluted earnings per share as set out below provides a fair reflection of the underlying trading performance of the Group after eliminating the impact of intangible asset amortisation, exceptional items, property revaluations and the related tax of these items.

Adjusted fully diluted earnings per share

	Earnings 2010 €'000	Per share 2010 €cent	Earnings 2009 €'000	Per share 2009 €cent
Profit attributable to equity holders of the parent	18,337	5.25	13,018	3.70
<i>Adjustments</i>				
Amortisation of intangible assets (including share of joint ventures)	5,741	1.64	5,666	1.61
Change in fair value of investment properties (including share of joint ventures) (Note 5)	2,350	0.67	7,697	2.18
Pension curtailment gain (Note 5)	–	–	(4,084)	(1.16)
Profit on disposal of property, plant and equipment (Note 5)	–	–	(1,040)	(0.29)
Impairment of property, plant and equipment (Note 5)	–	–	1,197	0.34
Impairment of goodwill (Note 5)	–	–	1,025	0.29
Tax effect of exceptional items and amortisation charge	(1,932)	(0.55)	(400)	(0.11)
Non-controlling interests impact of exceptional items, amortisation and related tax	(594)	(0.17)	(302)	(0.09)
Adjusted fully diluted earnings	23,902	6.84	22,777	6.47

Notes to the Group Financial Statements (continued)

9. Property, Plant and Equipment

	Land and buildings €'000	Plant and equipment €'000	Motor vehicles €'000	Total €'000
Cost or valuation				
Balance at 1 January 2009	92,641	72,838	16,314	181,793
Additions	2,803	5,184	1,775	9,762
Arising from business combinations (Note 25)	1,773	309	365	2,447
Transferred to investment property (Note 10)	(339)	–	–	(339)
Disposals	(90)	(3,305)	(2,528)	(5,923)
Revaluation gains	3,033	–	–	3,033
Revaluation losses	(675)	–	–	(675)
Reclassification	(60)	60	–	–
Foreign exchange movement	2,568	1,689	537	4,794
Balance at 31 December 2009	101,654	76,775	16,463	194,892
Additions	6,003	9,819	2,511	18,333
Arising from business combinations (Note 25)	–	1,061	168	1,229
Transferred to investment property (Note 10)	(2,097)	–	–	(2,097)
Disposals	(129)	(4,538)	(3,812)	(8,479)
Revaluation gains	820	–	–	820
Revaluation losses	(384)	–	–	(384)
Foreign exchange movement	3,864	2,561	810	7,235
Balance at 31 December 2010	109,731	85,678	16,140	211,549
Depreciation and impairment losses				
Balance at 1 January 2009	5,669	48,558	5,887	60,114
Depreciation charge	2,352	7,064	3,794	13,210
Impairment losses	1,197	–	–	1,197
Transferred to investment property (Note 10)	(259)	–	–	(259)
Disposals	(85)	(3,279)	(2,039)	(5,403)
Reclassification	(10)	10	–	–
Foreign exchange movement	439	1,150	318	1,907
Balance at 31 December 2009	9,303	53,503	7,960	70,766
Depreciation charge	2,590	6,918	3,558	13,066
Disposals	(37)	(4,512)	(3,013)	(7,562)
Foreign exchange movement	929	1,866	519	3,314
Balance at 31 December 2010	12,785	57,775	9,024	79,584
Carrying amount				
At 31 December 2009	92,351	23,272	8,503	124,126
At 31 December 2010	96,946	27,903	7,116	131,965

Land and buildings are stated at fair value while plant and equipment and motor vehicles are stated at depreciated historic cost.

Included in the carrying amount of property, plant and equipment are assets under construction of €9,081,000 at 31 December 2010.

Fair value is defined as the amount at which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Registered independent appraisers having appropriate recognised professional qualifications and recent experience in the locations and categories prepare the valuations every three years, with valuations updated annually in the interim by Directors, having due regard to advice of professionally qualified consultants, where necessary. Where there are indications of a material movement in value, a valuation is performed by an independent appraiser.

At 31 December 2010, the Group undertook an exercise to revalue its properties. Properties occupied by the Group included in land and buildings above comprise industrial and office buildings in a number of locations across Europe, the largest of which are in Scandinavia, the Czech Republic, Spain, the Netherlands and the UK. The Group has very limited property assets in Ireland. Valuations were performed by the Directors, having due regard to advice from professionally qualified consultants. Where available, such valuations took account of recent market transactions for comparable properties. However, the reduced level of property transactions in the economies in which the Group operates necessitated the use of valuation techniques in many cases. Where valuation techniques were applied, valuations were based, to the extent possible, on observable market yields in the range of 7.7% to 8.9%. Notwithstanding the level of uncertainty in property markets at present, the Directors are satisfied with the basis upon which these valuations have been prepared.

Revaluation gains in 2010 amounting to €820,000 (2009: €3,033,000) and revaluation losses in the same period of €384,000 (2009: €675,000) were recognised in the statement of other comprehensive income. Deferred tax charges of €141,000 (2009: €449,000) on revaluation of land and buildings were also recognised in the statement of other comprehensive income for the year as a result of both revaluation movements and changes in tax rates. The non-controlling interest share of net revaluation gains, net of deferred taxes, was €153,000 (2009: €812,000). In 2009, the Group identified two properties in the UK in which the estimated fair value had fallen below cost, resulting in an impairment charge of €1,197,000 being recognised in the income statement in 2009 and given their materiality they were classified as exceptional items (Note 5). No such impairments were identified in 2010.

The historic cost of land and buildings which were revalued amounted to €73,083,000 (2009: €69,504,000). At 31 December 2010, property, plant and equipment with a carrying value of €6,856,000 (2009: €6,189,000) are subject to a registered debenture to bank loans.

During the year, property with a fair value of €2,097,000 (2009: €80,000) which was previously used in the business was transferred from property, plant and equipment to investment property (Note 10).

Leased property, plant and equipment

The Group leases items of property, plant and equipment under a number of finance lease agreements. At 31 December 2010, the carrying amount of leased assets included in property, plant and equipment was €4,694,000 (2009: €745,000).

	Land and buildings €'000	Plant and equipment €'000	Motor vehicles €'000	Total €'000
At 31 December 2009	–	367	378	745
At 31 December 2010	–	3,681	1,013	4,694

10. Investment Property

	2010 €'000	2009 €'000
Balance at beginning of year	12,949	12,339
Transfer from property, plant and equipment (Note 9)	2,097	80
Fair value adjustments	(2,119)	(312)
Foreign exchange movement	404	842
Balance at end of year	13,331	12,949

Investment property, comprising land and buildings, is held for rental income or capital appreciation and is not occupied by the Group. This also includes parts of properties owned by the Group which are sublet to third parties. The Group's investment properties are located in the UK, Ireland and the Netherlands.

The carrying amount of investment property within the Group's subsidiaries is the fair value of the property as determined by the Directors. In preparing the property valuations, the Directors consulted with registered independent appraisers having an appropriate recognised professional qualification and recent experience in the location and category being valued. In general, valuations have been undertaken having regard to comparable market transactions. The Directors are of the opinion that the fair value which they have applied in their valuations is the amount at which, at the balance sheet date, the property would be exchanged between a willing buyer and a willing seller in an arm's length transaction which is consistent with market value as defined, inter alia, by the Royal Institute of Chartered Surveyors.

The property valuations have been prepared in a period of considerable market uncertainty due to the continuing difficulties being experienced in the world's financial markets. This has resulted in a reduced quantity of properties being sold and little market activity in some areas. Notwithstanding the level of uncertainty in property markets generally at present, the Directors are satisfied with the basis upon which these valuations have been prepared.

Fair value losses arising during the year on investment properties held within the Group's subsidiaries, amounting to €2,119,000 (2009: losses of €312,000), along with a deferred tax credit of €620,000 (2009: credit of €36,000) have been reflected in the income statement as exceptional items in accordance with Group accounting policy (Note 5).

The Group's share of revaluation losses within its joint ventures amounted to €231,000 (2009: €7,385,000), net of deferred tax. These losses have been recognised in the income statement within the Group's share of the after tax profits of its joint ventures and have been classified as exceptional items in accordance with Group accounting policy (Note 5).

Notes to the Group Financial Statements (continued)

11. Goodwill and Intangible Assets

	Customer relationships €'000	Other intangible assets €'000	Research & development €'000	Goodwill €'000	Total €'000
Cost					
Balance at 1 January 2009	40,886	5,109	1,622	92,179	139,796
Arising from business combinations (Note 25)	934	–	–	4,271	5,205
Revisions of deferred consideration (Note 25)	–	–	–	3,263	3,263
Capitalisation of research and development expenditure	–	–	348	–	348
Foreign exchange movement	2,377	155	143	4,519	7,194
Balance at 31 December 2009	44,197	5,264	2,113	104,232	155,806
Arising from business combinations (Note 25)	1,763	–	–	806	2,569
Revisions of deferred consideration (Note 25)	(10)	–	–	6,861	6,851
Capitalisation of research and development expenditure	–	–	782	–	782
Foreign exchange movement	3,510	71	66	7,628	11,275
Balance at 31 December 2010	49,460	5,335	2,961	119,527	177,283
Accumulated amortisation and impairments					
Balance at 1 January 2009	19,054	965	681	–	20,700
Amortisation	4,417	670	–	–	5,087
Research and development amortisation	–	–	287	–	287
Impairment loss	–	–	–	1,025	1,025
Foreign exchange movement	1,362	53	60	–	1,475
Balance at 31 December 2009	24,833	1,688	1,028	1,025	28,574
Amortisation	4,568	684	–	–	5,252
Research and development amortisation	–	–	227	–	227
Foreign exchange movement	2,525	30	34	–	2,589
Balance at 31 December 2010	31,926	2,402	1,289	1,025	36,642
Carrying amount					
Balance at 31 December 2009	19,364	3,576	1,085	103,207	127,232
Balance at 31 December 2010	17,534	2,933	1,672	118,502	140,641

Other intangible assets include brands of €1,707,000 (2009: €1,884,000) and supplier relationships of €1,226,000 (2009: €1,692,000).

Intangible assets are amortised to the income statement over their estimated useful lives as follows:

- Customer relationships: 3 to 10 years;
- Brands: 10 to 15 years;
- Supplier relationships: 7 to 8 years;
- Research and development: 5 to 7 years.

Goodwill and intangible assets arising in connection with acquisitions, including revisions to estimates of deferred consideration payable in respect of acquisitions in previous years, are set out in Note 25.

Amortisation and impairment losses are allocated to distribution expenses in the income statement.

Impairment Testing on Goodwill

The Group tests goodwill annually for impairment on 31 October, or more frequently if there are indications that goodwill might be impaired. For the purposes of impairment testing, goodwill is allocated to divisions which represent the lowest level within the Group at which goodwill is monitored, which is not higher than the operating segments identified before aggregations. A reportable operating segment-level summary of the goodwill is presented below:

	2010 €'000	2009 €'000
Eurozone Fresh Produce	24,204	16,738
Scandinavian Fresh Produce	60,647	54,292
UK Fresh Produce	15,342	14,609
Other Fresh Produce	14,838	14,097
Consumer Goods and Healthfoods Distribution	3,471	3,471
	118,502	103,207

The recoverable amount of each cash-generating unit (CGU) has been determined based on a value-in-use calculation using cash flows derived from financial projections over a five year period, with cash flows thereafter calculated using a terminal value methodology. No inflation or growth is assumed. The pre-tax discount rates applied to cash flow projections of the CGU's range from 10.2% to 12.7% (2009: 10.5% to 12.5%).

Projected cash flows are most sensitive to assumptions regarding future profitability, replacement capital expenditure requirements, and working capital investment. The values applied to these key assumptions are derived from a combination of external and internal factors, based on past experience together with management's future expectations about business performance.

Discount rates reflect the current market assessment of the risk specific to each CGU. The discount rate was estimated by adjusting the Group's weighted average cost of capital to reflect the market assessment of risks specific to each CGU for which the cash flow projections have not been adjusted.

Group earnings are significantly dependent on the selling prices and margins obtained for products sold. These, in turn, are largely determined by market supply and demand. Fresh produce supplies in individual markets are affected by the geography of production, growing conditions (including climate), seasonality and perishability. Market demand is a function of population size, per capita consumption, the availability and quality of individual products and competing products and climatic and other general conditions in the marketplace. Excess supplies of fresh produce leading to reduced selling prices (particularly for products purchased under contract) could have a material adverse effect on the Group's business, results of operations and financial condition.

During 2009, an impairment charge of €1,025,000 arose in a CGU within the Group's Consumer Goods and Healthfoods Distribution operating segment, resulting in the carrying amount of that CGU being written down to its recoverable amount. The impairment resulted from a decline in expected future cash flows due to the loss of a significant portion of the CGU's trade. No such impairments were identified in any of the Group's CGUs in 2010.

Sensitivity Analysis

The value-in-use calculations are sensitive to changes in assumptions, particularly relating to assumptions on cash flows generated by the individual CGU's and discount rates applied to these cash flows. Sensitivity analysis was performed based on changes to each of these factors.

Within a division of the Group's Consumer Goods and Healthfoods Distribution business, if the projected cash flow projections had been 10% lower then an impairment loss of €64,000 would have been recognised and if the pre-tax discount rate was 10% higher an impairment loss of €31,000 would have been recognised.

With the exception of the afore mentioned business within the Consumer Goods and Healthfoods CGU a 10% reduction in the cash flow projections would not have given rise to an impairment loss. Similarly if the pre-tax discount rates applied to the cash flows had been 10% higher, no impairment loss would have arisen.

Notes to the Group Financial Statements (continued)

12. Investments in Joint Ventures and Associates

The movement in the Group's interests in its joint ventures and associates during the year was as follows:

	Joint ventures €'000	Associates €'000	Total €'000
Balance at 1 January 2009	35,879	34	35,913
Share of profit/(loss) after tax			
– before exceptional items	1,575	60	1,635
– exceptional item arising on fair value losses on investment property	(7,385)	–	(7,385)
Share of other comprehensive income, net	(19)	–	(19)
Increased investment in year – cash	2,256	–	2,256
Increased investment in year – deferred consideration	800	–	800
Loans advanced during the year	592	–	592
Reclassification from non-trade receivables due from joint ventures on capitalisation of amounts receivable from joint ventures as equity	604	–	604
Disposals	(93)	(94)	(187)
Joint venture becoming a subsidiary	(934)	–	(934)
Dividends received	(1,779)	–	(1,779)
Foreign exchange movement	1,463	–	1,463
Balance at 31 December 2009	32,959	–	32,959
Share of profit/(loss) after tax			
– before exceptional items	1,743	–	1,743
– exceptional item arising on fair value losses on investment property	(231)	–	(231)
Share of other comprehensive income, net	(721)	–	(721)
Increased investment in year – cash	433	–	433
Loans advanced during the year	618	–	618
Loans repaid during the year	(62)	–	(62)
Dividends received	(1,948)	–	(1,948)
Foreign exchange movement	1,263	–	1,263
Balance at 31 December 2010	34,054	–	34,054
Group share of revenue	257,336	–	257,336

Details of the Group's principal joint ventures are set out in Note 33. Details of investments made during the year are set out in Note 25.

Following an exercise to revalue the Group's investment property (Note 10), the Group's share of its joint ventures' revaluation losses amounted to €231,000 (2009: €7,385,000), net of deferred tax. These losses have been recognised in the income statement within the Group's share of the after tax profits of its joint ventures and have been classified as exceptional items in accordance with Group accounting policy (Note 5).

The following additional disclosures are set out in respect of the Group's share of joint ventures and associates:

	Joint ventures 2010 €'000	Associates 2010 €'000	Total 2010 €'000
Non-current assets	31,068	–	31,068
Employee benefit assets	955	–	955
Cash and cash equivalents	11,514	–	11,514
Other current assets	32,894	–	32,894
Non-current liabilities	(5,681)	–	(5,681)
Employee benefit liabilities	(2,238)	–	(2,238)
Current liabilities	(31,664)	–	(31,664)
Interest-bearing loans and borrowings	(11,282)	–	(11,282)
Share of net assets	25,566	–	25,566
Goodwill	8,488	–	8,488
Balance at 31 December 2010	34,054	–	34,054
Group share of revenue	257,336	–	257,336

	Joint ventures 2009 €'000	Associates 2009 €'000	Total 2009 €'000
Non-current assets	28,623	–	28,623
Employee benefit assets	969	–	969
Cash and cash equivalents	10,104	–	10,104
Other current assets	30,725	–	30,725
Non-current liabilities	(3,678)	–	(3,678)
Employee benefit liabilities	(1,261)	–	(1,261)
Current liabilities	(30,251)	–	(30,251)
Interest-bearing loans and borrowings	(10,547)	–	(10,547)
Share of net assets	24,684	–	24,684
Goodwill	8,275	–	8,275
Balance at 31 December 2009	32,959	–	32,959
Group share of revenue	240,878	4,103	244,981

The carrying values of investments in joint ventures and associates are assessed for impairment when an event or transaction indicates that an impairment may have occurred. No impairment has arisen in 2009 or 2010.

13. Other Financial Assets

	2010 €'000	2009 €'000
Balance at beginning of year	10,343	8,180
Fair value movement through income statement	(65)	–
Fair value movement through available-for-sale reserve (i)	(592)	2,913
Additions	–	15
Disposals	–	(856)
Foreign exchange movement	18	91
Balance at end of year	9,704	10,343
Available-for-sale financial assets measured at fair value	9,158	9,750
Available-for-sale financial assets measured at cost less provision for impairment (ii)	546	593
Balance at end of year	9,704	10,343

The Group has not designated any financial assets as held to maturity. The investments included above predominantly represent investments in unlisted equity securities with no fixed maturity or coupon rate. While these investments are classified as available-for-sale financial assets in accordance with IFRS, it is not currently the intention of management to sell these assets.

- (i) The fair value loss recognised through the available-for-sale reserve in the aggregate amount of €592,000 (2009: gain of €2,913,000) arose on re-measurement of unquoted equity investments. In 2009 a gain of €2,619,000 was recognised on re-measurement of unquoted equity investments while a further gain of €294,000 arose from the re-measurement during the year of other available-for-sale financial assets which were subsequently disposed of with the gain recycled from other comprehensive income to the income statement.

The fair value was measured by deriving an enterprise value using an earnings multiple comparable with recent market transactions. The resulting enterprise value was adjusted for the net cash at the investee company and a discount factor applied to reflect the non-controlling interest nature of the investment. The foreign currency denominated fair value was then translated to euro at the closing exchange rate at year end.

- (ii) Certain of the Group's available-for-sale financial assets are comprised of investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured. Such investments are measured at cost, less provision for impairment where required. The carrying value of such investments amounts to €546,000 (2009: €593,000).

Notes to the Group Financial Statements (continued)

14. Inventories

	2010 €'000	2009 €'000
Goods for resale	38,233	33,223
Consumables	3,368	2,462
Total of lower of cost or net realisable value	41,601	35,685

15. Trade and Other Receivables

	2010 €'000	2009 €'000
Non-current		
Other receivables	3,590	3,960
Current		
Trade receivables	232,912	218,384
Trade receivables due from joint ventures	2,612	2,686
Other receivables	20,372	18,766
Prepayments	6,844	4,634
Non-trade receivables due from joint ventures	1,423	1,281
	264,163	245,751
Total	267,753	249,711

16. Cash and Cash Equivalents, Short Term Bank Deposits and Net Debt

	2010 €'000	2009 €'000
Bank balances	93,623	68,331
Call deposits (demand balances)	10,863	20,630
Cash and cash equivalents	104,486	88,961
Bank overdrafts	(6,570)	(4,337)
Cash, cash equivalents and bank overdrafts	97,916	84,624
Non-current bank borrowings	(125,155)	(122,418)
Current bank borrowings	(16,266)	(12,191)
Finance leases	(4,430)	(575)
Net debt at end of year	(47,935)	(50,560)

17. Capital and Reserves**Share capital and share premium**

	Ordinary shares 2010 '000	Ordinary shares 2010 €'000	Ordinary shares 2009 '000	Ordinary shares 2009 €'000
<i>Allotted, called-up and fully paid</i>				
In issue at beginning and end of year	351,887	3,519	351,887	3,519

At 31 December 2010, the authorised share capital was €10,000,000 (2009: €10,000,000) divided into 1,000,000,000 ordinary shares of €1 cent each. The issued share capital at that date was 351,886,732 ordinary shares (2009: 351,886,732).

At 31 December 2010, the Company held 22,000,000 treasury shares in the Company (31 December 2009: Nil). In respect of the Company's shares that are held by the Company (treasury shares), all rights (including voting and dividend rights) are suspended until those shares are reissued.

Share premium amounts to €252,574,000 at both the beginning and end of each year.

Attributable Profit of the Company

The profit attributable to equity holders of the parent dealt within the financial statements of the Company for the year ended 31 December 2010 was €13,865,000 (2009: €5,525,000). As permitted by Section 148(8) of the Companies Act, 1963, the statement of comprehensive income of the Company has not been separately presented in these financial statements.

Other reserves

	2010 €'000	2009 €'000
Currency translation reserve (a)	(6,005)	(13,171)
Revaluation reserve (b)	17,938	17,797
De-merger reserve (c)	(122,521)	(122,521)
Own shares reserve (d)	(8,580)	–
Other equity reserves (e)	3,054	3,637
Total	(116,114)	(114,258)

(a) Currency translation reserve

The translation reserve comprises all foreign exchange differences from 1 January 2004, arising from the translation of the net assets of the Group's non-euro denominated operations, including the translation of the profits of such operations from the average exchange rate for the year to the exchange rate at the balance sheet date, as well as from the translation of borrowings designated as a hedge of those net assets.

(b) Revaluation reserve

The revaluation reserve relates to revaluation surpluses arising on revaluations of property occupied by the Group. This reserve is not distributable to shareholders under Irish Company Law.

(c) De-merger reserve

The operations of the Company were de-merged from Fyffes plc on 30 December 2006 and acquired on that date by the Company. The operations had always constituted a separate business segment within Fyffes plc and, consequently, in the Group financial statements of Total Produce plc after the de-merger, the financial position was presented to shareholders on the basis of the carrying value of the assets previously reported to them. In accordance with Section 62 of the Companies Act 1963, the ordinary shares issued by the Company were recorded at their fair value on the date of issue. The difference between the fair value of the consideration received by the Company and the carrying values at which the net assets were previously reported has been recognised in the Group financial statements as a de-merger reserve.

(d) Own shares reserve

The reserve for the Company's own shares comprises the cost of the Company's shares held by the Company. On 23 November 2010, having regard to the share price at that time and the positive effect of purchasing shares on earnings per share, the Board believed that it would be in the best interests of the Company to exercise its buy-back authority. The Company acquired 22,000,000 (6.25%) of its own shares in the market at an aggregate cost of €8,580,000 plus costs of €107,000. At 31 December 2010, the Company held 22,000,000 (31 December 2009: Nil) of the Company's shares.

Notes to the Group Financial Statements (continued)

17. Capital and Reserves (continued)

(e) Other equity reserves

Other equity reserves comprise the share option reserve, available-for-sale reserve, and cash flow hedge reserve, as detailed below:

	Share option reserve ⁽ⁱ⁾ €'000	Available- for-sale reserve ⁽ⁱⁱ⁾ €'000	Cash flow hedge reserve ⁽ⁱⁱⁱ⁾ €'000	Other equity reserves Total €'000
Balance at 1 January 2009	374	–	442	816
Comprehensive income				
Profit for the year	–	–	–	–
Other comprehensive income:				
Gains on re-measuring available-for-sale financial assets, net	–	2,913	–	2,913
Gains on available-for-sale financial assets recycled from other comprehensive income to income statement	–	(294)	–	(294)
Effective portion of cash flow hedges	–	–	(664)	(664)
Deferred tax on items taken directly to other comprehensive income	–	–	190	190
Total included in other comprehensive income	–	2,619	(474)	2,145
Total included in comprehensive income	–	2,619	(474)	2,145
Transactions with equity holders of the parent				
Share-based payment transactions	676	–	–	676
Total transactions with equity holders of the parent	676	–	–	676
At 31 December 2009	1,050	2,619	(32)	3,637
Comprehensive income				
Profit for the year	–	–	–	–
Other comprehensive income:				
Losses on re-measuring available-for-sale financial assets	–	(592)	–	(592)
Effective portion of cash flow hedges, net	–	–	(19)	(19)
Deferred tax on items taken directly to other comprehensive income	–	–	6	6
Total included in other comprehensive income	–	(592)	(13)	(605)
Total included in comprehensive income	–	(592)	(13)	(605)
Transactions with equity holders of the parent				
Share-based payment transactions	22	–	–	22
Total transactions with equity holders of the parent	22	–	–	22
At 31 December 2010	1,072	2,027	(45)	3,054

(i) Share option reserve

The share option reserve comprises the amounts expensed in the income statement in connection with share-based payment transactions.

(ii) Available-for-sale reserve

The available-for-sale reserve includes net changes in the fair value of investments recognised in other comprehensive income.

(iii) Cash flow hedge reserve

The cash flow hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

Capital management

The Board regularly reviews and monitors the Group's capital structure with a view to maintaining a strong capital base in order to sustain market confidence in the business. This involves considering dividends paid to shareholders, the amount of liquid assets on the balance sheet and return on capital (based on shareholders' equity the composition of which is set out on page 46). The Group operates a share option scheme and an employee profit sharing scheme which allows employees to use part of their profit sharing awards to acquire shares in the Company. The Group has the authority to purchase its own shares. This authority permits the Group to buy up to 10 per cent of the issued share capital at a price which may not exceed 105 per cent of the average price over the previous five trading days. In November 2010, the Group exercised this authority and completed a share buy-back of 22,000,000 shares at a cost of €8,687,000 including costs. This represented 6.25% of the shares in issue and the shares are held as treasury shares unless cancelled. This share buy-back will be earnings accretive. The Group continues to consider exercising its authority should the opportunity arise and will seek to renew this authority at the forthcoming AGM in May 2011.

18. Non-controlling Interests

	2010 €'000	2009 €'000
Balance at beginning of year	55,771	53,528
Share of profit after tax	6,888	6,189
Share of foreign exchange movement	311	110
Share of other items recognised in other comprehensive income	82	839
Share of comprehensive income	7,281	7,138
Non-controlling interests arising on acquisition (Note 25)	260	102
Buyout of non-controlling interests (Note 25)	(326)	–
Contribution by non-controlling interests	51	–
Dividends paid	(5,038)	(4,997)
Balance at end of year	57,999	55,771

19. Borrowings

	2010 €'000	2009 €'000
Non-current		
Borrowings	125,155	122,418
Finance lease liabilities	4,171	350
	129,326	122,768
Current		
Overdrafts	6,570	4,337
Borrowings	16,266	12,191
Finance lease liabilities	259	225
	23,095	16,753
Total	152,421	139,521

Borrowings are repayable as follows:

	2010 €'000	2009 €'000
Bank borrowings and overdrafts		
Within one year	22,836	16,528
After one year but within two years	75,321	61,004
After two years but within five years	18,966	59,901
After five years	30,868	1,513
	147,991	138,946
Finance lease liabilities		
Within one year	259	225
After one but within five years	4,171	350
	4,430	575
Total	152,421	139,521

Further details in relation to the Group's borrowings are set out in Note 29.

Total future minimum lease payments on finance leases amount to €5,270,000 (2009: €600,000). Total interest-bearing loans and borrowings include borrowings of €2,260,000 (2009: €2,649,000) secured on property, plant and equipment.

Notes to the Group Financial Statements (continued)

20. Trade and Other Payables

	2010 €'000	2009 €'000
Non-current		
Other payables	3,386	3,434
	3,386	3,434
Current		
Trade payables	239,013	206,084
Trade payables due to joint ventures and associates	900	1,296
Non-trade payables due to joint ventures and associates	69	142
Accruals	38,019	34,765
Other payables	16,843	15,121
Irish payroll tax and social welfare	1,880	1,722
Irish value added tax	916	846
Other tax	8,701	8,111
	306,341	268,087
Total	309,727	271,521

21. Deferred Government Grants

	2010 €'000	2009 €'000
Balance at beginning of year	1,783	1,932
Amortised to income statement (Note 2)	(441)	(363)
Grants received	118	214
Balance at end of year	1,460	1,783

22. Provisions

	Deferred consideration 2010 €'000	Other provisions 2010 €'000	Total 2010 €'000
Balance at 1 January 2010	15,654	–	15,654
Discounting charge	291	–	291
Arising during year	–	798	798
Paid during year	(4,807)	–	(4,807)
Revisions to previous estimates	6,851	–	6,851
Arising on acquisitions of subsidiaries (Note 25)	547	–	547
Foreign exchange movements	194	–	194
Balance at 31 December 2010	18,730	798	19,528
Non-current	4,277	192	4,469
Current	14,453	606	15,059
Balance at 31 December 2010	18,730	798	19,528
	Deferred consideration 2009 €'000	Other provisions 2009 €'000	Total 2009 €'000
Balance at 1 January 2009	9,447	1,943	11,390
Discounting charge	434	–	434
Paid during year	(1,142)	–	(1,142)
Utilised in year	–	(1,943)	(1,943)
Revisions to previous estimates	3,263	–	3,263
Arising on acquisitions of subsidiaries	2,596	–	2,596
Arising on acquisitions of joint ventures	800	–	800
Foreign exchange movements	256	–	256
Balance at 31 December 2009	15,654	–	15,654
Non-current	11,010	–	11,010
Current	4,644	–	4,644
Balance at 31 December 2009	15,654	–	15,654

Deferred Consideration

Total deferred consideration amounts to €18,730,000 (2009: €15,654,000) and represents provision for the net present value of the amounts expected to be payable in respect of acquisitions which are subject to earn-out arrangements.

Deferred consideration arising on acquisitions of subsidiaries, joint ventures and non-controlling interests during the year amounted to €547,000 (2009: €3,396,000). The impact of revisions to previous estimates in respect of previous acquisitions of subsidiaries and joint ventures amounts to €6,851,000 (2009: €3,263,000). Total payments of deferred consideration during the year amounted to €4,807,000 (2009: €1,142,000).

Other Provisions

This provision arising in 2010 relates to the estimated costs associated with the relocation of one of the Group's operations. It is anticipated that this provision will be fully utilised by June 2012.

This provision at 1 January 2009 represented the estimated costs of fulfilment of certain contractual arrangements which had become onerous. The provision was utilised in full as envisaged during 2009.

Notes to the Group Financial Statements (continued)

23. Operating Leases

Leases as Lessee

Non-cancellable operating lease rentals are payable as set out below. These amounts represent the minimum future lease payments, in aggregate, that the Group is required to make under existing lease agreements.

	2010 €'000	2009 €'000
Less than one year	7,233	8,546
Between one and five years	12,732	12,553
More than five years	10,821	11,255
Total	30,786	32,354

The Group leases certain property, plant and equipment under operating leases. The leases typically run for an initial lease period with the potential to renew the lease at market rates after the initial period. During the financial year €11,116,000 (2009: €10,799,000) was recognised as an expense in the income statement in respect of operating leases.

Leases as Lessor

The Group leases property under both cancellable and non-cancellable operating leases. Non-cancellable operating lease rental receivables are set out below. These amounts represent the minimum future lease receipts, in aggregate, that the Group will receive under existing lease agreements.

	2010 €'000	2009 €'000
Less than one year	715	1,280
Between one and five years	1,364	1,941
More than five years	-	-
Total	2,079	3,221

In 2010 €2,036,000 (2009: €2,088,000) was recognised as rental income in the income statement.

24. Deferred Tax Assets and Liabilities

Recognised deferred tax assets and liabilities are attributable as follows:

	Assets 2010 €'000	Liabilities 2010 €'000	Net 2010 €'000	Assets 2009 €'000	Liabilities 2009 €'000	Net 2009 €'000
Property, plant and equipment	440	(9,186)	(8,746)	151	(9,349)	(9,198)
Intangible assets	–	(5,491)	(5,491)	–	(6,096)	(6,096)
Investment property	–	(2,059)	(2,059)	–	(2,596)	(2,596)
Derivative financial instruments	66	–	66	88	–	88
Employee benefits	2,627	(359)	2,268	2,383	(707)	1,676
Trade and other payables	1,911	–	1,911	2,044	–	2,044
Other items	396	(619)	(223)	521	(459)	62
Tax value of losses carried forward	574	–	574	937	–	937
Deferred tax assets/(liabilities)	6,014	(17,714)	(11,700)	6,124	(19,207)	(13,083)
Set-off of deferred tax	(137)	137	–	(316)	316	–
Net deferred tax assets/(liabilities)	5,877	(17,577)	(11,700)	5,808	(18,891)	(13,083)

Deferred tax assets have not been recognised in respect of the following:

	2010 €'000	2009 €'000
Tax losses	4,136	4,141

No deferred tax asset is recognised in relation to certain income tax losses incurred by the Group on the grounds that there is insufficient evidence that the assets will be recoverable. In the event that sufficient profits are generated in the relevant jurisdictions in the future, these assets may be recovered. The estimated unrecognised deferred tax asset is €313,000 (2009: €299,000).

No deferred tax asset is recognised in relation to certain capital losses incurred by the Group on the grounds that there is insufficient evidence that the assets will be recoverable. The estimated unrecognised deferred tax asset is €3,823,000 (2009: €3,842,000).

No deferred tax is recognised on the unremitted earnings of overseas subsidiaries, branches, associates and joint ventures where the Group does not anticipate additional tax on any ultimate remittance.

Notes to the Group Financial Statements (continued)

24. Deferred Tax Assets and Liabilities (continued)

	Balance at 1 January 2010 €'000	Recognised in income statement 2010 €'000	Recognised in other comprehensive income 2010 €'000	Foreign exchange adjustment 2010 €'000	Arising on acquisition 2010 €'000	Balance at 31 December 2010 €'000
Property, plant and equipment	(9,198)	723	(141)	(130)	–	(8,746)
Intangible assets	(6,096)	1,266	–	(296)	(365)	(5,491)
Investment property	(2,596)	620	–	(83)	–	(2,059)
Derivative financial instruments	88	(29)	7	–	–	66
Employee benefits	1,676	(712)	1,267	37	–	2,268
Trade and other payables	2,044	(152)	–	19	–	1,911
Other items	62	(368)	–	(30)	113	(223)
Tax value of losses carried forward	937	(364)	–	1	–	574
Deferred tax assets/(liabilities)	(13,083)	984	1,133	(482)	(252)	(11,700)

	Balance at 1 January 2009 €'000	Recognised in income statement 2009 €'000	Recognised in other comprehensive income 2009 €'000	Foreign exchange adjustment 2009 €'000	Arising on acquisition 2009 €'000	Balance at 31 December 2009 €'000
Property, plant and equipment	(8,613)	(41)	(449)	(102)	7	(9,198)
Intangible assets	(6,891)	1,166	–	(308)	(63)	(6,096)
Investment property	(2,444)	36	–	(188)	–	(2,596)
Derivative financial instruments	(356)	231	213	–	–	88
Employee benefits	2,207	(926)	389	6	–	1,676
Trade and other payables	1,599	434	–	11	–	2,044
Provisions	520	(520)	–	–	–	–
Other items	(950)	1,079	–	(19)	(48)	62
Tax value of losses carried forward	276	225	–	12	424	937
Deferred tax assets/(liabilities)	(14,652)	1,684	153	(588)	320	(13,083)

25. Acquisitions of Subsidiaries, Joint Ventures and Non-controlling Interests

Acquisitions of Subsidiaries

During the year, the Group invested €1,956,000 (2009: €7,654,000) net of cash acquired and deferred consideration in a number of subsidiary interests in the Fresh Produce Division in Ireland, Spain and the UK. These acquisitions will complement existing business interests in these regions. The cash spend in the year on these acquisitions amounted to €1,409,000 (2009: €5,058,000) net of cash acquired. The purchase method of accounting has been applied for these acquisitions. The provisional fair value of the identifiable assets and liabilities acquired amounts to €1,140,000 (2009: €4,536,000) inclusive of €1,753,000 (2009: €934,000) in intangible assets. Goodwill of €806,000 (2009: €4,271,000) arose on these transactions.

Revisions of €6,851,000 (2009: €3,263,000) were also made during the year to deferred consideration amounts payable relating to previous acquisitions as actual performance in 2010 has exceeded previous expectations.

In respect of acquisitions during the year, information on the cost of combination, amounts recognised at acquisition date for assets, liabilities and contingent liabilities and goodwill arising are disclosed in aggregate as the combinations are considered individually immaterial.

	2010 Total €'000	2009 Total €'000
Identifiable assets and liabilities		
Property, plant and equipment (Note 9)	1,229	2,447
Intangible assets:		
– customer relationships (Note 11)	1,753	934
Inventories	257	1,575
Trade and other receivables	1,398	6,263
Deferred tax assets (Note 24)	113	431
Corporation tax	16	–
Trade and other payables	(2,896)	(6,901)
Finance leases	(105)	–
Deferred tax liabilities (Note 24)	(365)	(111)
Non-controlling interests (Note 18)	(260)	(102)
Net identifiable assets and liabilities acquired	1,140	4,536
Goodwill arising (Note 11)	806	4,271
Goodwill arising from adjustments to prior year acquisitions (Note 11)	6,861	3,263
	8,807	12,070
Satisfied by		
Cash consideration	1,823	2,906
Cash, cash equivalents and bank overdrafts	(414)	2,152
Deferred consideration on current year acquisitions (Note 22)	547	2,596
Revisions to prior year deferred consideration estimates (Note 22)	6,851	3,263
Joint venture becoming a subsidiary	–	1,153
Total consideration	8,807	12,070

The acquisition method of accounting has been used to consolidate businesses acquired. Other than liabilities for deferred consideration, no contingent liabilities have been recognised on the business combinations in either year. The accounting treatment for some of the acquisitions is provisional. If any fair values need to be adjusted they will be reflected in the acquisition accounting within one year of the acquisition date.

The principal factor contributing to the recognition of goodwill is the realisation of cost savings and synergies with existing entities in the Group and the value of the assembled workforce in the acquired entities.

Notes to the Group Financial Statements (continued)

25. Acquisitions of Subsidiaries, Joint Ventures and Non-Controlling Interests (continued)

Acquisitions of Subsidiaries (continued)

The carrying amounts of the assets and liabilities acquired determined in accordance with IFRS before the combination together with the adjustments made to those carrying values to arrive at the fair values disclosed on the previous page were as follows:

	Book values 2010 €'000	Fair value adjustments 2010 €'000	Fair value 2010 €'000
Non-current assets (excluding goodwill)	855	2,127	2,982
Current assets	1,671	–	1,671
Current liabilities	(3,001)	–	(3,001)
Deferred tax assets	–	113	113
Deferred tax liabilities	–	(365)	(365)
Non-controlling interests	(92)	(168)	(260)
Identifiable net assets acquired (excluding goodwill)	(567)	1,707	1,140
Goodwill arising on acquisition (Note 11)			806
Goodwill arising from adjustments to prior year acquisitions (Note 11)			6,861
Total consideration			8,807

	Book values 2009 €'000	Fair value adjustments 2009 €'000	Fair value 2009 €'000
Non-current assets (excluding goodwill)	2,447	934	3,381
Current assets	7,838	–	7,838
Current liabilities	(6,901)	–	(6,901)
Deferred tax assets	431	–	431
Deferred tax liabilities	(48)	(63)	(111)
Non-controlling interests	(102)	–	(102)
Identifiable net assets acquired (excluding goodwill)	3,665	871	4,536
Goodwill arising on acquisition (Note 11)			4,271
Goodwill on revisions to previous estimates (Note 11)			3,263
Total consideration			12,070

Cash flows relating to acquisition of subsidiaries:

	2010 €'000	2009 €'000
Cash consideration for acquisition of subsidiary undertakings	(1,823)	(2,906)
Cash, cash equivalents and bank overdrafts acquired	414	(2,152)
Cash outflow per statement of cash flows	(1,409)	(5,058)

As the combinations in the current year represent bolt-on acquisitions involving re-organisation, integration and amalgamation with the Group's existing businesses, it is not possible to determine reliably the impact these acquisitions have had on the Group's revenues and profits.

Acquisitions of Non-controlling Interests

During the year, the Group acquired additional shares in subsidiaries for cash consideration of €470,000 and consideration due to be paid post year-end of €636,000. These changes in the Group's ownership interest in existing subsidiaries were accounted for as equity transactions. The difference of €780,000 between the fair value of consideration, €1,106,000, and the book value of the non-controlling interest acquired, €326,000, was accounted for directly in retained earnings.

Investment in Joint Ventures

In both the current and the prior year the Group made further investments including loans totalling €989,000 in its existing joint ventures in Ireland and India. Also, during the comparative period on 6 April 2009, the Group completed the acquisition of 50% of ASF Holland B.V. ('ASF') in the Netherlands, consisting of initial consideration and a deferred consideration element if certain profit targets are met by ASF over the five years ended 31 December 2013. ASF is involved exclusively in the soft fruit business.

26. Employee Benefits

Remuneration

	2010 €'000	2009 €'000
Wages and salaries	131,245	124,008
Social security contribution	18,941	16,776
Pension costs – defined contribution schemes	3,115	2,995
Pension costs – defined benefit schemes	1,642	(1,770)
Termination benefits	1,715	1,210
Short term incentive payment plan	317	–
Equity settled share-based compensation expense	22	676
Recognised in the income statement	156,997	143,895
Actuarial losses/(gains) on defined benefit schemes recognised in other comprehensive income	6,857	(2,908)
Recognised in the statement of other comprehensive income	6,857	(2,908)

Employee numbers – subsidiaries

	2010 Number	2009 Number
Production	429	431
Sales and distribution	2,563	2,552
Administration	562	594
	3,554	3,577

A further 770 (2009: 755) personnel are employed in the Group's joint ventures.

The Group operates a number of funded defined benefit and defined contribution pension schemes. The schemes are set up under trusts and the assets of the schemes are therefore held separately from those of the Group.

The net pension charge in the income statement for the financial year in respect of the Group's defined benefit schemes was €1,642,000 (2009: a net credit of €1,770,000 inclusive of a curtailment gain of €4,084,000) and €3,115,000 (2009: €2,995,000) in respect of the Group's defined contribution schemes.

Pension Disclosures

The Group operates five funded defined benefit pension schemes. Two of these schemes are based in Ireland, two are based in the United Kingdom and one is based in the Netherlands. The pension benefits payable on retirement in the UK and Ireland are determined based on years of service and levels of salary. The scheme in the Netherlands provides pension benefits based on career average salary. In 2009, the benefits payable under two of the schemes were curtailed as outlined below.

The accompanying disclosures relate to all of the Group's defined benefit retirement schemes in Ireland, the UK and Continental Europe. The previous full actuarial valuations of these schemes, for the purposes of these disclosures, were updated to 31 December 2010. Full actuarial valuations were carried out of the Irish schemes at 1 January 2010 and 1 January 2008 and on the two UK schemes at 31 December 2009 and 6 April 2009. The last full actuarial valuation of the scheme in the Netherlands was at 1 January 2008.

All calculations were carried out by independent actuaries using the projected unit method. The actuarial reports are not available for public inspection; however, the results of the valuations are advised to members of the schemes. The scheme assets do not include any shareholdings in the Company.

Curtailment Gain in 2009

The Group and the Trustees of the Irish Pension Schemes agreed on 1 July 2009 and 22 December 2009 to cap future increases in pensionable salary at the lower of CPI or 4%. A contribution into a defined contribution scheme will be paid for any increases above this threshold. These changes in the benefit structure resulted in a reduction in the Group's net obligations. Arising from these changes, a credit of €4,084,000 was recognised in the Group's income statement for the year ended 31 December 2009.

Assumptions

The financial assumptions that have the most significant impact on the results of the actuarial valuations are those relating to the long term rate of return on investments, the rate of increase in salaries and pensions and the discount rate used to convert future pension liabilities to current values. The assumptions used are set out overleaf.

Notes to the Group Financial Statements (continued)

26. Employee Benefits (continued)

Scheme liabilities

The principal long-term financial assumptions used by the Group's actuaries in the computation of the defined benefit liabilities arising on the pension schemes at 31 December 2010 and 31 December 2009 are as follows:

	Ireland		UK		Europe	
	2010	2009	2010	2009	2010	2009
Rate of increase in salaries	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Rate of increase in pensions	2.00%	2.00%	3.40%	3.50%	0.00%	0.00%
Inflation rate	2.00%	2.00%	3.40%	3.50%	2.00%	2.00%
Discount rate	5.50%	6.00%	5.30%	5.70%	5.50%	6.00%

Scheme assets

The long term rates of return expected at 31 December 2010 and 31 December 2009, determined in conjunction with the Group's actuaries, analysed by the class of investments in which the schemes assets are invested, are as follows:

	Ireland		UK		Europe	
	2010	2009	2010	2009	2010	2009
Equities	7.50%	8.00%	7.50%	8.00%	0.00%	0.00%
Bonds	4.00%	4.50%	4.50%	4.75%	0.00%	0.00%
Property	6.00%	6.00%	6.50%	6.50%	0.00%	0.00%
Other	2.50%	2.50%	2.50%	2.50%	5.50%	5.80%

Future Life Expectancy Assumptions

The Group uses certain mortality rate assumptions when determining the net present value of scheme liabilities under IAS 19. These assumptions conform to best practice and based on these assumptions the assumed life expectations were as follows:

Life expectancy of current pensioner aged 65:

	Ireland	UK
Male	23.0	20.4
Female	24.6	23.9

Life expectancy of 45 year old active employee at expected retirement age of 65:

	Ireland	UK
Male	25.7	22.5
Female	26.7	26.0

Analysis of net liability

	Ireland 2010 €'000	UK 2010 €'000	Europe 2010 €'000	Total 2010 €'000
Equities	47,237	25,922	–	73,159
Bonds	11,861	15,923	–	27,784
Property	3,074	3,155	–	6,229
Other	1,370	1,841	3,027	6,238
Fair value of scheme assets	63,542	46,841	3,027	113,410
Present value of scheme obligations	(68,654)	(52,032)	(3,757)	(124,443)
Net employee benefits liabilities	(5,112)	(5,191)	(730)	(11,033)

Analysed as follows

Employee benefit assets	–	1,231	–	1,231
Employee benefit liability	(5,112)	(6,422)	(730)	(12,264)
Net employee benefits liabilities	(5,112)	(5,191)	(730)	(11,033)

	Ireland 2009 €'000	UK 2009 €'000	Europe 2009 €'000	Total 2009 €'000
Equities	40,505	21,901	–	62,406
Bonds	10,543	14,664	–	25,207
Property	3,436	2,063	–	5,499
Other	1,126	1,263	2,279	4,668
Fair value of scheme assets	55,610	39,891	2,279	97,780
Present value of scheme obligations	(59,037)	(43,867)	(2,807)	(105,711)
Net employee benefits liabilities	(3,427)	(3,976)	(528)	(7,931)

Analysed as follows

Employee benefit assets	–	2,524	–	2,524
Employee benefit liability	(3,427)	(6,500)	(528)	(10,455)
Net employee benefits liabilities	(3,427)	(3,976)	(528)	(7,931)

Movements in the Fair Value of Scheme Assets in the Balance Sheet

	Ireland €'000	UK €'000	Europe €'000	Total €'000
Fair value of assets at 1 January 2009	46,916	31,155	2,062	80,133
Expected return on scheme assets	3,472	2,319	129	5,920
Employer contributions	2,167	1,558	365	4,090
Employee contributions	228	437	–	665
Benefit payments	(1,868)	(1,270)	(23)	(3,161)
Experience adjustments on scheme assets	4,695	2,949	(254)	7,390
Foreign exchange movements	–	2,743	–	2,743
Fair value of assets at 31 December 2009	55,610	39,891	2,279	97,780
Expected return on scheme assets	3,988	2,798	134	6,920
Employer contributions	3,185	1,797	545	5,527
Employee contributions	219	438	41	698
Benefit payments	(2,026)	(1,080)	(43)	(3,149)
Experience adjustments on scheme assets	2,566	1,608	71	4,245
Foreign exchange movements	–	1,389	–	1,389
Fair value of assets at 31 December 2010	63,542	46,841	3,027	113,410

Notes to the Group Financial Statements (continued)

26. Employee Benefits (continued)

Movements in the Present Value of Scheme Obligations in the Balance Sheet

	Ireland €'000	UK €'000	Europe €'000	Total €'000
Value of obligations at 1 January 2009	(62,701)	(31,408)	(2,702)	(96,811)
Current service cost	(1,629)	(627)	(183)	(2,439)
Interest on scheme obligations	(3,509)	(2,129)	(157)	(5,795)
Employee contributions	(228)	(437)	–	(665)
Benefit payments	1,868	1,270	23	3,161
Experience adjustments on scheme liabilities	2,097	(541)	15	1,571
Effect of changes in actuarial assumptions	981	(7,231)	197	(6,053)
Curtailement gains	4,084	–	–	4,084
Foreign exchange movements	–	(2,764)	–	(2,764)
Value of obligations at 31 December 2009	(59,037)	(43,867)	(2,807)	(105,711)
Current service cost	(1,239)	(716)	(160)	(2,115)
Past service cost	(140)	–	–	(140)
Interest on scheme obligations	(3,503)	(2,636)	(168)	(6,307)
Employee contributions	(219)	(438)	(41)	(698)
Benefit payments	2,026	1,080	43	3,149
Experience adjustments on scheme liabilities	786	(1,969)	(86)	(1,269)
Effect of changes in actuarial assumptions	(7,328)	(1,967)	(538)	(9,833)
Foreign exchange movements	–	(1,519)	–	(1,519)
Value of obligations at 31 December 2010	(68,654)	(52,032)	(3,757)	(124,443)

Movements in the Net Liability Recognised in the Balance Sheet

	Ireland €'000	UK €'000	Europe €'000	Total €'000
Net liabilities in schemes at 1 January 2009	(15,785)	(253)	(640)	(16,678)
Employer contributions	2,167	1,558	365	4,090
Credit/(expense) recognised in income statement	2,418	(437)	(211)	1,770
Actuarial gains/(losses) recognised in equity	7,773	(4,823)	(42)	2,908
Foreign exchange movement	–	(21)	–	(21)
Net liabilities in schemes at 31 December 2009	(3,427)	(3,976)	(528)	(7,931)
Employer contributions	3,185	1,797	545	5,527
Expense recognised in income statement	(894)	(554)	(194)	(1,642)
Actuarial losses recognised in equity	(3,976)	(2,328)	(553)	(6,857)
Foreign exchange movement	–	(130)	–	(130)
Net liabilities in schemes at 31 December 2010	(5,112)	(5,191)	(730)	(11,033)

Defined Benefit Pension Expense/(Credit) Recognised in the Income Statement

	Ireland 2010 €'000	UK 2010 €'000	Europe 2010 €'000	Total 2010 €'000
Current service cost	(1,239)	(716)	(160)	(2,115)
Past service cost	(140)	–	–	(140)
Interest on scheme obligations	(3,503)	(2,636)	(168)	(6,307)
Expected return on scheme assets	3,988	2,798	134	6,920
Defined benefit pension expense recognised in the income statement	(894)	(554)	(194)	(1,642)
Actual return on scheme assets	6,554	4,406	205	11,165

	Ireland 2009 €'000	UK 2009 €'000	Europe 2009 €'000	Total 2009 €'000
Current service costs	(1,629)	(627)	(183)	(2,439)
Interest on scheme obligations	(3,509)	(2,129)	(157)	(5,795)
Expected return on scheme assets	3,472	2,319	129	5,920
	(1,666)	(437)	(211)	(2,314)
Curtailed gain	4,084	–	–	4,084
Defined benefit pension credit/(expense) recognised in the income statement	2,418	(437)	(211)	1,770
Actual return on scheme assets	8,167	5,268	(125)	13,310

Defined Benefit Pension Scheme (Expense)/Credit Recognised in the Income Statement

	2010 €'000	2009 €'000
Distribution expenses	(811)	(1,111)
Administrative expenses	(831)	(1,203)
Other operating income – curtailed gain	–	4,084
	(1,642)	1,770

Defined Benefit Pension (Expense)/Credit Recognised in other Comprehensive Income

	Ireland 2010 €'000	UK 2010 €'000	Europe 2010 €'000	Total 2010 €'000
Experience adjustments on scheme assets	2,566	1,608	71	4,245
Experience adjustments on scheme liabilities	786	(1,969)	(86)	(1,269)
Effect of changes in actuarial assumptions	(7,328)	(1,967)	(538)	(9,833)
	(3,976)	(2,328)	(553)	(6,857)

	Ireland 2009 €'000	UK 2009 €'000	Europe 2009 €'000	Total 2009 €'000
Experience adjustments on scheme assets	4,695	2,949	(254)	7,390
Experience adjustments on scheme liabilities	2,097	(541)	15	1,571
Effect of changes in actuarial assumptions	981	(7,231)	197	(6,053)
	7,773	(4,823)	(42)	2,908

The cumulative actuarial loss before deferred tax recognised in the statement of recognised income and expense is €23,405,000 (2009: €16,548,000).

The expected level of employer contributions for the year ended 31 December 2011 is €5,347,000.

Notes to the Group Financial Statements (continued)

26. Employee Benefits (continued)

History of Scheme Assets, Liabilities and Actuarial Gains and Losses

	2010 €'000	2009 €'000	2008 €'000	2007 €'000	2006 €'000
Fair value of scheme assets	113,410	97,780	80,133	114,989	93,878
Present value of scheme obligations	(124,443)	(105,711)	(96,811)	(116,429)	(94,068)
Net liabilities in pension schemes	(11,033)	(7,931)	(16,678)	(1,440)	(190)
	2010	2009	2008	2007	2006
Difference between expected return and actual return on assets (€'000)	4,245	7,390	(33,430)	(6,681)	3,036
As a percentage of assets	3.7%	7.6%	(41.7%)	(5.8%)	3.2%
	2010	2009	2008	2007	2006
Experience (loss)/gain on scheme liabilities (€'000)	(1,269)	1,571	(2,199)	633	(1,736)
As a percentage of present value of scheme liabilities	(1.0%)	1.5%	(2.3%)	0.5%	(1.9%)

Share-based Payment

The Group established a share option scheme in December 2006, which entitles certain employees to purchase shares in Total Produce plc. No share options were awarded to employees under this scheme in 2009 or 2010. In accordance with the terms of the scheme, the options granted are exercisable at the market price prevailing at the date of the grant of the option.

The share options granted only vest when the earnings per share figure, in respect of the third or any subsequent accounting period after the end of the basis year (i.e. accounting period preceding the date of the grant), is greater than the earnings per share figure for the basis year by a percentage which is not less than (on a year on year basis) the annual percentage increase in the consumer price index plus 5% compounded during that period. Subject to the achievement of the performance condition above, the share options vest three years after grant. The contractual life of the options is ten years.

Details of options granted under these schemes are as follows:

	Vesting period	Number of options	Weighted grant price €	Average fair value €	Income statement expense 2010 €'000	Income statement expense 2009 €'000
9 May 2007	3 years	3,975,000	0.815	0.3236	(32)	458
20 September 2007	3 years	1,110,000	0.65	0.2604	(2)	102
5 March 2008	3 years	2,400,000	0.60	0.2039	56	116
					22	676

As explained above, the date at which employees may exercise their options is based on a non market-related performance condition. During the year, the assumption as to the date on which the performance condition will be met was revised to 31 December 2013 for options issued in 2007 and also to 31 December 2013 for options issued in 2008 (2009: 31 December 2011 and 31 December 2012 respectively) resulting in a reduction to the income statement charge in 2010.

A summary of the activity during the year under the Group's share option schemes together with the weighted average exercise price of the share options is as follows:

	2010 Number of options	2010 Weighted average exercise price	2009 Number of options	2009 Weighted average exercise price
Outstanding options at beginning of year	7,310,000	0.722	7,485,000	0.722
Options granted during year	–	–	–	–
Lapsed during year	–	–	(175,000)	0.723
Options outstanding at end of year	7,310,000	0.722	7,310,000	0.722

Analysis of the closing balance – outstanding at end of year:

Date of grant	Date of expiry	2010 Exercise price	2010 Number of options	2009 Exercise price	2009 Number of options
9 May 2007	9 May 2017	0.815	3,875,000	0.815	3,875,000
20 September 2007	20 September 2017	0.65	1,110,000	0.65	1,110,000
5 March 2008	5 March 2018	0.60	2,325,000	0.60	2,325,000
			7,310,000		7,310,000

The options outstanding at 31 December 2010 have a weighted average contractual life of 6.7 years (2009: 7.7 years). The market price of the Company's shares at 31 December 2010 was €0.375 and the range during 2010 was €0.32 to €0.405.

The fair value of services received in return for share options granted is measured by reference to fair value of the share options granted. The estimate of options granted during the year was measured based on a binomial lattice model. The contractual life of the options, which is 10 years, is used as an input in this model. Expectations of early exercise are incorporated into the binomial lattice model and are reflected in the assumptions.

The calculated fair value of share options granted and assumptions used in the binomial model, for the share options granted in 2008 and 2007 are as follows:

	Options granted in 2008	Options granted in 2007
Weighted average exercise price	0.60	0.779
Expected volatility	40%	35%
Option life	9.65 years	9.94 years
Expected dividend yield	3.5%	2.0%
Risk-free interest rate	4.01%	4.41%

The expected volatility and option life are expressed as weighted averages used in modelling in the binomial lattice model. The expected volatility is based on the historic volatility of the share price and the historical volatility of similar quoted companies in Total Produce's sector following a comparable period in their life.

Share options are subject to vesting conditions which comprise a service condition and a non-market related performance condition, which is the achievement of growth in earnings per share as set out earlier. There are no related non-vesting conditions.

Notes to the Group Financial Statements (continued)

27. Capital Commitments and Contingencies

Capital Commitments

The Directors have authorised capital expenditure of €12,456,000 (2009: €15,900,000) at the balance sheet date. Capital expenditure contracted for at 31 December 2010 amounted to €6,311,000 (2009: €Nil).

Subsidiaries

In order to avail of the exemption under Section 17 of the Companies (Amendment) Act, 1986, the Company has guaranteed the liabilities of certain of its subsidiaries registered in Ireland. As a result, the following subsidiaries have been exempted from the provisions of Section 7 of the Companies (Amendment) Act, 1986:

Allegro Limited	Total Produce Group Procurement Limited
Bolanpass Limited	Total Produce Ireland Limited
Everfresh Limited	Total Produce International Holdings Limited
Fiacla Limited	Total Produce Management Services Limited
Givejoy Limited	Total Produce International Limited
Goldcity Holdings Limited	TPHBV (Ireland) Limited
Green Ace Producer Limited	TP Secretarial Services Limited
Groomes The Fresh Food Company Limited	TP Personnel Services Limited
Hugh McNulty (Wholesale) Limited	Uniplumo (Ireland) Limited
Iverk Produce Limited	Waddell Limited
McCann Nurseries Limited	Wholefoods Wholesale Limited
Negev Limited	XS Sales & Merchandising Limited
Quantum Personal Care Limited	

Guarantees

Company

Where the Company enters into financial guarantee contracts to guarantee the indebtedness of other companies or joint ventures within the Group, the Company considers these to be insurance arrangements and accounts for them as such. The Company treats the guarantee contracts as a contingent liability until such time as it becomes probable that the Company will be required to make a payment under the guarantee. The following are details of contracts made by the Company at 31 December 2010 to guarantee the indebtedness of other companies or joint ventures within the Group:

- (i) The Company has guaranteed the current bank borrowings of subsidiaries in the amount of €133,819,000 (2009: €126,650,000).
- (ii) The Company, together with Balmoral International Land plc, has guaranteed its share of the interest shortfall on bank borrowings of the joint venture company in which both companies are partners subject to a maximum of €900,000 each (2009: €900,000).
- (iii) The Company has guaranteed bank borrowings of €910,000 (2009: €750,000) within a joint venture company.

Group

In addition to the Company guarantees above, certain Group subsidiaries have given guarantees totalling €6,243,000 (2009: €7,262,000) in respect of other trading obligations arising in the ordinary course of business. A subsidiary company has also guaranteed bank borrowings of €561,000 (2009: €374,000) within a joint venture company.

Contingencies

From time to time, the Group is involved in claims and legal actions, which arise in the normal course of business. Based on information currently available to the Group, and legal advice, the Directors believe such litigation will not, individually or in aggregate, have a material adverse effect on the financial statements and that the Group is adequately positioned to deal with the outcome of any such litigation.

28. Related Parties

Identity of Related Parties

Under IAS 24 Related Party Disclosures, the Group has a related party relationship with its joint ventures and associates. Transactions with the Group's joint ventures and associates are set out below.

IAS 24 also requires the disclosure of compensation paid to the Group's key management personnel. This comprises its Executive Directors, Non-Executive Directors, Company Secretary and other senior management within the Group.

Remuneration of Key Management Personnel

	2010 €'000	2009 €'000
Short term benefits (salary, bonus, incentives)	4,831	4,594
Post employment benefits	676	744
Share based payment expense	9	269
	5,516	5,607

In addition, as described in the Compensation Committee Report on pages 36 to 39, under the short term incentive plan a €317,250 award was made to the Executive Directors. This award is to be applied in the purchase of shares in Total Produce plc which will be held by a Trustee for the benefit of the individual Directors and cannot normally be disposed of for a period of up to five years from date of purchase. See page 38.

Related Party Transactions with Joint Ventures and Associates

The Group trades in the normal course of its business, in some situations under supply contracts, with its joint ventures and associates. A summary of transactions with these related parties during the year is as follows:

	2010 Revenue €'000	2010 Purchases €'000	2009 Revenue €'000	2009 Purchases €'000
Joint ventures	40,965	25,121	40,941	19,673
Associates	-	-	25	-
	40,965	25,121	40,966	19,673

The amounts due from and to joint ventures and associates at the year end are disclosed, in aggregate, in Notes 15 and 20 respectively. The Group's significant joint ventures are set out on page 102.

Related Party Transactions with Shareholders in Group companies

Coplaca is a co-operative of banana growers in the Canary Islands and owns 50% of the share capital of EurobananCanarias SA, the other 50% being owned by the Group. During the financial year, EurobananCanarias SA purchased goods and services from Coplaca in the normal course of its business which are not material in relation to the sales and purchases of the Group. At 31 December 2010, the net amount due to Coplaca by EurobananCanarias SA was €5,520,000 (2009: €4,916,000).

Related Party Transactions with Shareholders in Group Companies

The Group has an investment in a 50:50 joint venture company with Balmoral International Land plc (chaired by Mr C P McCann), which owns 135 acres of land in Dublin. Total Produce's investment in this joint venture company to date consists of loan capital including interest and fees of €8,155,000 (2009: €7,536,000). The Group's share of the operating losses of this joint venture in 2010 was €619,000. In 2009, the Group recognised a loss of €6,143,000 being its share of the fair value changes of the joint ventures investment property. The carrying value of the investment in this joint venture at 31 December 2010 was €Nil (2009: €Nil).

The Group has guaranteed its share of any interest shortfall on the joint venture's bank borrowings, subject to a maximum of €900,000.

Notes to the Group Financial Statements (continued)

29. Financial Instruments and Financial Risk

	Cash flow hedges 2010 €'000	Fair value through profit or loss 2010 €'000	Loans and receivables 2010 €'000	Available- for-sale 2010 €'000	Liabilities at amortised cost 2010 €'000	Total carrying amount 2010 €'000	Fair value 2010 €'000
Other financial assets (Note 13)	-	-	-	9,704	-	9,704	9,704
Trade and other receivables (Note 15)	-	-	260,909	-	-	260,909	260,909
Derivative financial assets (Note 29)	-	61	-	-	-	61	61
Cash and cash equivalents (Note 16)	-	-	104,486	-	-	104,486	104,486
	-	61	365,395	9,704	-	375,160	375,160
Trade and other payables (Note 20)	-	-	-	-	(309,727)	(309,727)	(309,727)
Bank overdrafts (Note 19)	-	-	-	-	(6,570)	(6,570)	(6,570)
Bank borrowings (Note 19)	-	-	-	-	(141,421)	(141,421)	(141,139)
Finance lease liabilities (Note 19)	-	-	-	-	(4,430)	(4,430)	(4,947)
Derivative financial liabilities (Note 29)	(96)	(204)	-	-	-	(300)	(300)
Deferred consideration (Note 22)	-	-	-	-	(18,730)	(18,730)	(18,730)
Other provisions (Note 22)	-	-	-	-	(798)	(798)	(798)
	(96)	(204)	-	-	(481,676)	(481,976)	(482,211)

	Cash flow hedges 2009 €'000	Fair value through profit or loss 2009 €'000	Loans and receivables 2009 €'000	Available- for-sale 2009 €'000	Liabilities at amortised cost 2009 €'000	Total carrying amount 2009 €'000	Fair value 2009 €'000
Other financial assets (Note 13)	-	-	-	10,343	-	10,343	10,343
Trade and other receivables (Note 15)	-	-	245,077	-	-	245,077	245,077
Derivative financial assets (Note 29)	-	55	-	-	-	55	55
Cash and cash equivalents (Note 16)	-	-	88,961	-	-	88,961	88,961
	-	55	334,038	10,343	-	344,436	344,436
Trade and other payables (Note 20)	-	-	-	-	(271,521)	(271,521)	(271,521)
Bank overdrafts (Note 19)	-	-	-	-	(4,337)	(4,337)	(4,337)
Bank borrowings (Note 19)	-	-	-	-	(134,609)	(134,609)	(134,787)
Finance lease liabilities (Note 19)	-	-	-	-	(575)	(575)	(569)
Derivative financial liabilities (Note 29)	(81)	(275)	-	-	-	(356)	(356)
Deferred consideration (Note 22)	-	-	-	-	(15,654)	(15,654)	(15,654)
	(81)	(275)	-	-	(426,696)	(427,052)	(427,224)

Estimation of Fair Values

Set out below are the major methods and assumptions used in estimating the fair values of the financial assets and liabilities disclosed in the preceding table.

Equity investments

As market values for the Group's equity investments are not available, the investment is measured by deriving an enterprise value using an earnings multiple consistent with recent market transactions. The enterprise value is then adjusted for the net cash of the investee company, and a discount factor is applied to reflect the non-controlling interest nature of the investment. The valuation is discussed further on page 94.

Cash and cash equivalents, including short-term bank deposits

For short term bank deposits and cash and cash equivalents, all of which have a remaining maturity of less than three months, the carrying amount is deemed to reflect fair value.

Trade and other receivables/trade and other payables

For receivables and payables with a remaining life of less than six months or demand balances, the carrying value less impairment provision, where appropriate, is deemed to reflect fair value. All other receivables and payables are discounted to fair value on initial recognition and in relation to subsequent fair value measurement.

Derivative instruments (forward currency contracts and interest rate swaps)

Forward currency contracts are valued using quoted forward exchange rates at the balance sheet date. The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows.

Interest-bearing loans and borrowings

For floating rate interest-bearing loans and borrowings with a contractual repricing date of less than six months, the nominal amount is deemed to reflect fair value. For loans with repricing dates of greater than six months, the fair value is calculated based on the present value of the expected future principal and interest cash flows discounted at interest rates effective at the balance sheet date and adjusted for movements in credit spreads.

Finance lease liabilities

Fair value is based on the present value of future cash flows discounted at market rates.

Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
- level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

At 31 December 2010 and 31 December 2009, the Group recognised and measured the following financial instruments at fair value:

	2010 Total €'000	2010 Level 1 €'000	2010 Level 2 €'000	2010 Level 3 €'000
Assets Measured at Fair Value				
<i>At fair value through profit or loss</i>				
Foreign exchange contracts	61	–	61	–
<i>Available-for-sale financial assets</i>				
Unquoted equity investments	9,158	–	–	9,158
Liabilities Measured at Fair Value				
<i>At fair value through profit or loss</i>				
Foreign exchange contracts	(204)	–	(204)	–
<i>Designated as hedging instruments</i>				
Foreign exchange contracts	(21)	–	(21)	–
Interest rate swaps	(75)	–	(75)	–
<hr/>				
	2009 Total €'000	2009 Level 1 €'000	2009 Level 2 €'000	2009 Level 3 €'000
Assets Measured at Fair Value				
<i>At fair value through profit or loss</i>				
Foreign exchange contracts	55	–	55	–
<i>Available-for-sale financial assets</i>				
Unquoted equity investments	9,750	–	–	9,750
Liabilities Measured at Fair Value				
<i>At fair value through profit or loss</i>				
Foreign exchange contracts	(275)	–	(275)	–
<i>Designated as hedging instruments</i>				
Foreign exchange contracts	(42)	–	(42)	–
Interest rate swaps	(39)	–	(39)	–

Notes to the Group Financial Statements (continued)

29. Financial Instruments and Financial Risk (continued)

Additional Disclosures for Level 3 Fair Value Measurements

	2010 €'000	2009 €'000
At beginning of year	9,750	7,131
(Loss)/gain recognised in other comprehensive income	(592)	2,619
At end of year	9,158	9,750

At 31 December 2010, the fair value of the Group's unquoted equity investments was reviewed, resulting in a fair value decrease of €592,000 (2009: increase of €2,619,000.)

The fair value was measured by deriving an enterprise value using an earnings multiple comparable with recent market transactions. The resulting enterprise value was adjusted for the net funds of the investee, and a discount factor applied to reflect the non-controlling interest nature of the investment. The foreign currency denominated fair value was then retranslated to euro at the closing rate. The effect of a change to a reasonably possible alternative assumption does not have a significant impact upon Group profit, total assets, or total equity.

Risk Exposures

The Group's multinational operations expose it to various financial risks that include credit risk, liquidity risk, currency risk and interest rate risk. The Group has a risk management programme in place which seeks to limit the impact of these risks on the financial performance of the Group and it is the policy to manage these risks in a non-speculative manner.

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- currency risk
- interest rate risk
- equity price risk

This note presents information about the Group's exposure to each of the above risks and the Group's objectives, policies and processes for measuring and managing the risk. Further quantitative disclosures are included throughout this note.

The Board of Directors has the overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Executive Risk Committee, which is responsible for developing and monitoring the Group's risk management policies. The members of this committee include the Chief Executive, the Director of Financial Strategy and Development, the Group Finance Director, the Head of Internal Audit, the Company Secretary and a representative of senior management. Risk evaluation and recommendations for strategic change are reviewed by the Executive Risk Committee who report their findings to the Audit Committee for its consideration. The Audit Committee, in turn, report these findings to the Board enabling corrective initiatives to be undertaken where appropriate.

The Group has established a strong internal audit function under the direction of the Audit Committee. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

The Board, through its Audit and Executive Risk Committees, has reviewed the process for identifying and evaluating the significant risks affecting the business and the policies and procedures by which these risks will be managed effectively. The Board has embedded these structures and procedures throughout the Group and considers these to be a robust and efficient mechanism for creating a culture of risk awareness at every level of management.

Credit Risk

Credit risk arises from credit to customers and joint ventures arising on outstanding receivables and outstanding transactions as well as cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions.

Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Group has detailed procedures for monitoring and managing the credit risk related to its trade receivables based on experience, customer's track record and historic default rates. Individual risk limits are generally set by customer, and risk is accepted above such limits only in defined circumstances. The utilisation of credit limits is regularly monitored and a significant element of the credit risk is covered by credit insurance. The impairment provision is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible, at that point the amount is considered irrecoverable and is written off directly against the trade receivable.

The Group also makes advances to key suppliers, generally to secure produce in key categories. Advances made are generally interest-bearing and recovered through deduction from payments made in respect of produce delivered by the counterparty.

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables and investments. The main components of this allowance are a specific loss component that relates to individually significant exposures and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified.

Cash and short term bank deposits

The Group's exposure to credit risk relating to cash and short term deposits is managed by investing funds with a number of different individual banks or institutions at any one time. At 31 December 2010 and throughout the year the majority of cash balances were invested with banks and institutions with a minimum credit rating of 'A'. Limits applied to individual counterparty banks are reviewed regularly along with their individual credit ratings.

Other financial assets

The Group has investments in companies with a strategic interest to the Group and limits its exposure by ensuring that such investments are of a non-speculative nature.

Loans to joint ventures

The Group has advanced loans to certain joint ventures. The Group limits its exposure through active participation in the execution of joint control, through regular reviews of the business plans and results of its joint ventures and by ensuring such funds are used in a non-speculative manner by its joint ventures. Funding to joint ventures is generally undertaken only where it is matched by comparable contributions from the joint venture partner.

The carrying amount of financial assets, net of impairment provisions represents the Group's maximum credit exposure. The maximum exposure to credit risk at year end was as follows:

	Carrying amount 2010 €'000	Carrying amount 2009 €'000
Other financial assets (Note 13)	9,704	10,343
Cash and cash equivalents (Note 16)	104,486	88,961
Trade and other receivables (Note 15)	260,909	245,077
Derivative financial instruments (Note 29)	61	55
	375,160	344,436

Trade receivables

The Group has detailed procedures for monitoring and managing the credit risk related to its trade receivables. Trade receivables are monitored by geographic region and by largest customers. The maximum exposure to credit risk for trade receivables at the reporting date by reporting segments was as follows:

	Carrying amount 2010 €'000	Carrying amount 2009 €'000
Eurozone Fresh Produce	112,311	103,019
Scandinavia Fresh Produce	49,982	50,314
UK Fresh Produce	38,115	34,761
Other Fresh Produce	21,752	19,630
Consumer Goods and Healthfoods Distribution	13,364	13,346
	235,524	221,070

The following table details the ageing of gross trade receivables including equivalent amounts due from joint ventures, and the related impairment provisions in respect of specific amounts expected to be irrecoverable:

	Gross 2010 €'000	Impairment 2010 €'000	Gross 2009 €'000	Impairment 2009 €'000
Not past due	189,275	(1,546)	182,252	(1,124)
Past due 0 – 30 days	36,528	(1,038)	30,184	(871)
Past due 31 – 90 days	10,020	(523)	8,726	(999)
Past due 91 – 180 days	3,357	(1,212)	2,100	(632)
Past due more than 180 days	3,174	(2,511)	3,231	(1,797)
	242,354	(6,830)	226,493	(5,423)

Notes to the Group Financial Statements (continued)

29. Financial Instruments and Financial Risk (continued)

Other receivables

The following table details the ageing of other receivables (non-current and current) which includes loans and advances to suppliers and related impairment provisions in respect of specific amounts expected to be irrecoverable:

	Gross 2010 €'000	Impairment 2010 €'000	Gross 2009 €'000	Impairment 2009 €'000
Not past due	24,925	(1,347)	22,466	(820)
Past due 0 – 30 days	63	–	221	–
Past due 31 – 90 days	33	(31)	431	–
Past due 91 – 180 days	153	(1)	342	–
Past due more than 180 days	294	(127)	264	(178)
	25,468	(1,506)	23,724	(998)

Non-trade receivables due from joint ventures

At year end, the Group has non-trade receivable balances due from its joint ventures of €1,423,000 (2009: €1,281,000). These amounts are repayable on demand and are not past due. There is no impairment provision against these balances.

Analysis of Movement in Impairment Provisions:

Trade receivables – impairment provision

	2010 €'000	2009 €'000
Balance at beginning of year	(5,423)	(2,646)
Arising on acquisition	–	(263)
Utilised on write-off	2,242	1,609
Charge to income statement	(3,509)	(4,035)
Foreign exchange movement	(140)	(88)
	(6,830)	(5,423)

Other receivables – impairment provision

	2010 €'000	2009 €'000
Balance at beginning of year	(998)	(1,607)
Utilised on write-off	109	813
Charge to income statement	(603)	(164)
Foreign exchange movement	(14)	(40)
	(1,506)	(998)

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure as far as possible that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions without incurring unacceptable losses or risking damage to the Group's reputation.

The Group operates a prudent approach to liquidity management using a combination of long and short term debt, cash and cash equivalents to meet its liabilities when due. This is in addition to the Group's high level of operating cash flow generation.

It is the policy of the Group to have adequate committed undrawn facilities available at all times to cover unanticipated financing requirements. The Group has approval of term borrowings of up to €334 million (2009: €280 million) in addition to approved overdrafts of €109 million (2009: €122 million). The Directors believe that, as a result, the Group is well placed to refinance or repay all borrowings due for repayment as they fall due.

The following are the contractual maturities of the financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

	Carrying amount 2010 €'000	Contractual cash flows 2010 €'000	6 months or less 2010 €'000	6-12 months 2010 €'000	1-2 years 2010 €'000	2-5 years 2010 €'000	More than 5 years 2010 €'000
Non-derivative financial liabilities							
Bank borrowings	(141,421)	(155,198)	(2,642)	(17,512)	(78,767)	(23,670)	(32,607)
Bank overdraft	(6,570)	(6,570)	(6,570)	-	-	-	-
Finance lease liabilities	(4,430)	(5,373)	(138)	(137)	(1,067)	(4,031)	-
Trade and other payables	(309,727)	(309,830)	(305,263)	(676)	(796)	(2,135)	(960)
Deferred consideration	(18,730)	(19,640)	(13,989)	(576)	(731)	(2,240)	(2,104)
Other provisions	(798)	(798)	(303)	(303)	(192)	-	-
Derivative financial instruments							
Forward exchange contracts:							
- inflows	-	29,368	29,368	-	-	-	-
- outflows	(164)	(29,532)	(29,532)	-	-	-	-
Interest rate swaps	(75)	(75)	-	(75)	-	-	-
	(481,915)	(497,648)	(329,069)	(19,279)	(81,553)	(32,076)	(35,671)

	Carrying amount 2009 €'000	Contractual cash flows 2009 €'000	6 months or less 2009 €'000	6-12 months 2009 €'000	1-2 years 2009 €'000	2-5 years 2009 €'000	More than 5 years 2009 €'000
Non-derivative financial liabilities							
Bank borrowings	(134,609)	(138,779)	(12,552)	(1,534)	(62,581)	(60,493)	(1,619)
Bank overdraft	(4,337)	(4,337)	(4,337)	-	-	-	-
Finance lease liabilities	(575)	(599)	(159)	(75)	(144)	(221)	-
Trade and other payables	(271,521)	(271,759)	(268,081)	(144)	(332)	(2,216)	(986)
Deferred consideration	(15,654)	(16,512)	(4,636)	(37)	(8,310)	(2,087)	(1,442)
Derivative financial instruments							
Forward exchange contracts:							
- inflows	-	30,170	28,083	2,087	-	-	-
- outflows	(262)	(30,432)	(28,303)	(2,129)	-	-	-
Interest rate swaps	(39)	(39)	(39)	-	-	-	-
	(426,997)	(432,287)	(290,024)	(1,832)	(71,367)	(65,017)	(4,047)

Market Risk

Market risk is the risk that changes in market prices and indices, such as foreign exchange rates, and interest rates will affect the Group's income or the value of its holdings of financial instruments. The objective of the Group's risk management strategy is to manage and control market risk exposures within acceptable parameters, while optimising the return earned by the Group. The Group has three types of market risk being currency risk, interest rate risk and other market price risk, which are dealt with as follows.

Currency Risk

Structural currency risk

While many of the Group's operations are carried out in Eurozone economies, it also has significant operations in the UK, Sweden, Denmark and the Czech Republic. As a result, the Group is exposed to structural currency fluctuations including, in particular, Sterling and Swedish krona. The Group generally finances initial overseas investments through foreign currency borrowings which naturally hedge the foreign currency investment. Interest on borrowings is therefore denominated in currencies that match the cash flows generated by the underlying operations of the Group which provides an economic hedge. Post initial acquisition, these businesses generally fund their operations locally. To the extent that the net assets of foreign operations increase, the Group is exposed on the additional net assets. Such movements are dealt with in other comprehensive income.

Notes to the Group Financial Statements (continued)

29. Financial Instruments and Financial Risk (continued)

Transactional currency risk

Foreign exchange risk also arises from foreign currency transactions, assets and liabilities. Management requires all Group operations to manage their foreign exchange risk against their functional currency. These currency risks are monitored on a daily basis and managed by utilising spot and forward foreign currency contracts. The vast majority of transactions entered into by Group entities are denominated in their functional currencies.

The Group's exposure to transactional foreign currency risk is as follows:

	Euro 2010 €'000	Sterling 2010 €'000	SEK 2010 €'000	CZK 2010 €'000	DKK 2010 €'000	US Dollar 2010 €'000	Other 2010 €'000
Trade and other receivables	14,035	3,065	1,470	–	4,720	3,435	701
Derivative financial assets	31	–	–	–	–	30	–
Cash and cash equivalents	11,477	193	–	–	124	1,569	364
Bank overdrafts	3	–	–	–	–	2	–
Bank borrowings ⁽ⁱ⁾	–	(18,406)	(51,513)	(11,366)	–	–	–
Trade and other payables	(69,705)	(3,041)	(505)	–	(1,762)	(2,102)	(436)
Derivative financial liabilities	–	–	–	–	–	(21)	–
Deferred consideration obligations	–	–	–	–	–	–	–
	(44,159)	(18,189)	(50,548)	(11,366)	3,082	2,913	629

	Euro 2009 €'000	Sterling 2009 €'000	SEK 2009 €'000	CZK 2009 €'000	DKK 2009 €'000	US Dollar 2009 €'000	Other 2009 €'000
Trade and other receivables	10,640	3,495	939	–	4,349	1,219	532
Derivative financial assets	45	10	–	–	–	–	–
Cash and cash equivalents	13,231	593	517	–	395	848	360
Bank overdrafts	–	(879)	–	–	–	(428)	–
Bank borrowings ⁽ⁱ⁾	–	(13,248)	(45,349)	(10,800)	(15,107)	–	–
Trade and other payables	(51,365)	(2,929)	(74)	–	(979)	(1,620)	(844)
Derivative financial liabilities	(251)	–	(10)	–	(10)	(45)	–
Deferred consideration obligations	–	–	–	–	(896)	–	–
	(27,700)	(12,958)	(43,977)	(10,800)	(12,248)	(26)	48

(i) All of these borrowings are designated as hedges of the Group's net investment in foreign operations with matching functional currencies. Gains and losses arising on translation are therefore taken to the foreign currency translation reserve.

Sensitivity analysis

A 5% strengthening or weakening in the euro against Sterling, the US dollar, Swedish krona or Czech koruna, based on outstanding financial assets and liabilities at 31 December 2010 and 31 December 2009, would have increased/(decreased) other comprehensive income and profit and loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

	5% strengthening		5% weakening	
	Income statement €'000	Other comprehensive income €'000	Income statement €'000	Other comprehensive income €'000
31 December 2010				
Sterling	34	876	(73)	(969)
Swedish krona	48	2,453	45	(2,711)
Czech koruna	(45)	541	65	(598)
US dollar	(86)	(70)	102	79
31 December 2009				
Sterling	31	631	(26)	(697)
Swedish krona	1	2,159	(1)	(2,387)
Czech koruna	12	514	(12)	(568)
US dollar	(6)	(99)	6	110

Interest Rate Risk

The Group holds both interest-bearing assets and interest-bearing liabilities. In general, the approach employed by the Group to manage its interest exposure is to maintain the majority of its cash, short term bank deposits and interest bearing borrowings on floating rates. Rates are generally fixed for relatively short periods in order to match funding requirements while making it possible to benefit from opportunities due to movement in longer term rates. At 31 December 2010, 22.3% (2009: 1.3%) of the Group's term bank borrowings were on long term fixed rates. In limited instances, the Group uses floating-to-fixed interest rate swaps which have the economic effect of converting borrowings from floating to fixed rates. At year end, the interest rate profile of interest-bearing financial instruments was:

	Carrying amount 2010 €'000	Carrying amount 2009 €'000
<i>Fixed rate instruments</i>		
Bank borrowings	(31,485)	(1,800)
Finance lease liabilities	(137)	(94)
	(31,622)	(1,894)
<i>Variable rate instruments</i>		
Cash and cash equivalents	104,486	88,961
Bank overdrafts	(6,570)	(4,337)
Bank borrowings	(109,936)	(132,809)
Finance lease liabilities	(4,293)	(481)
	(16,313)	(48,666)
Net debt	(47,935)	(50,560)

Cash flow sensitivity analysis for variable rate instruments

At 31 December 2010, the average interest rate being earned on the Group's cash and cash equivalents was 0.61% (2009: 0.89%). At 31 December 2010, the average interest rate being paid on the Group's borrowings was 2.58% (2009: 1.48%). An increase or decrease of 50 basis points in interest rates at the reporting date would have had the following effect on the income statement and other comprehensive income. This analysis assumes that all other variables, in particular foreign currency rates, remained constant.

	50 basis point increase		50 basis point decrease	
	Income statement €'000	Other comprehensive income €'000	Income statement €'000	Other comprehensive income €'000
31 December 2010				
Variable rate instruments	(82)	-	82	-
31 December 2009				
Variable rate instruments	(243)	-	243	-

Equity Price Risk

Equity price risk arises from the available-for-sale equity securities which are held for strategic reasons of the Group. The primary goal of the Group's investment strategy is to maximise investment returns in order to meet the specific strategic objectives of the Group and it is the policy of the Group not to invest in speculative equity securities.

Accounting for Derivatives and Hedging Activities

Derivative financial instruments are measured at fair value at inception and at each reporting date, with the movement recognised in the income statement unless they are designated as cash flow hedges under IAS 39. Where instruments are classified as cash flow hedges, they are accounted for under hedge accounting rules with gains or losses arising on the effective portion of the derivative instrument recognised in the cash flow hedge reserve, as a separate component of equity. Gains or losses on any ineffective portion of the derivative are recognised in the income statement. When the hedged transaction matures, the related gains or losses in the cash flow hedge reserve are transferred to the income statement. The fair value of derivatives at the balance sheet date is set out in the following table:

	Assets 2010 €'000	Liabilities 2010 €'000	Assets 2009 €'000	Liabilities 2009 €'000
Forward currency contracts	61	(225)	55	(317)
Interest rate swaps	-	(75)	-	(39)
	61	(300)	55	(356)

Notes to the Group Financial Statements (continued)

29. Financial Instruments and Financial Risk (continued)

Derivatives at the end of year are classified as follows:

	2010 €'000	2009 €'000
Cash flow hedges – liabilities	(96)	(81)
Fair value through income statement – assets	61	55
Fair value through income statement – liabilities	(204)	(275)
	(239)	(301)

The movement in cash flow hedges during the year was as follows:

	2010 €'000	2009 €'000
Effective portion of changes in fair value of cash flow hedges	(1,975)	(218)
Fair value of cash flow hedges transferred to income statement	1,959	(530)
	(16)	(748)

The Group uses foreign currency borrowings to hedge the net investment in foreign entities. The carrying value of borrowings designated as net investment hedges at the year end amounts to €81,285,000 (2009: €84,504,000). The gains or losses on the effective portions of such borrowings are recognised in other comprehensive income. Ineffective portions of the gains and losses on such borrowings are recognised in the income statement although no ineffectiveness has been recognised in the current or prior period. Gains and losses accumulated in other comprehensive income are included in the income statement on disposal of a foreign entity.

30. Cash Generated from Operations

	Note	2010 €'000	2009 €'000
Operating activities			
Profit for the year		25,225	19,207
<i>Non-cash adjustments to reconcile profit to net cash flows:</i>			
Income tax expense	6	8,371	9,157
Depreciation of property, plant and equipment	9	13,066	13,210
Impairment of property, plant and equipment	9	–	1,197
Fair value movement on investment property	10	2,119	312
Impairment of available-for-sale financial assets	13	65	–
Amortisation of intangible assets	11	5,252	5,087
Goodwill impaired	11	–	1,025
Amortisation of research and development	11	227	287
Amortisation of government grants	21	(441)	(363)
Movement on other provisions	22	798	(1,943)
Defined benefit pension scheme expense	26	1,642	2,314
Pension curtailment gain	26	–	(4,084)
Contributions to defined benefit pension schemes	26	(5,527)	(4,090)
Share-based payment expense	26	22	676
Net gain on disposal of property, plant and equipment		(680)	(1,316)
Financial income	3	(1,411)	(1,539)
Financial expense	3	5,264	5,058
Loss on non-hedging derivative financial instruments	2	521	221
Gain on non-hedging derivative financial instruments	2	(392)	(372)
Gains on available-for-sale financial assets recycled from other comprehensive income to income statement	13	–	(294)
Gain on disposal of joint ventures and associates	2	–	(106)
Share of (profit)/loss of joint ventures	12	(1,512)	5,810
Share of profit of associates	12	–	(60)
Income tax paid		(9,847)	(7,628)
Interest received		1,278	1,580
Interest paid		(4,673)	(4,437)
Net cash flows from operating activities before working capital movements		39,367	38,909

31. Accounting Estimates and Judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Management discussed with the Audit Committee the development, selection and disclosure of the Group's critical accounting policies and estimates and the application of these policies and estimates.

Particular areas which are subject to accounting estimates and judgments in these financial statements are areas such as impairment testing, post-employment benefits, fair values of properties, fair value of equity investments and in relation to judgmental provisions and accruals particularly those relating to deferred consideration obligations based on earn-out arrangements.

Impairment testing, particularly of goodwill, involves estimating the future cash flows for a cash-generating unit and an appropriate discount rate to determine a recoverable value. The estimation of employee benefit costs requires the use of actuaries and determination of appropriate assumptions such as discount rates and expected future rates of return as set out in Note 26.

32. Post Balance Sheet Events

There have been no significant events since the year end which would require disclosure or adjustment in the financial statements.

33. Significant Subsidiaries and Joint Ventures

The list of significant subsidiaries and joint ventures forms part of the notes to financial statements. The principal areas of operations are the countries of incorporation.

Subsidiaries	Principal activity	Group share %	Country of incorporation	Registered office
Total Produce Ireland Limited*	Fresh produce company	100	Ireland	Charles McCann Building, Rampart Road, Dundalk, Co. Louth
Uniplumo (Ireland) Limited *	Cultivation and distribution of houseplants	90	Ireland	Charles McCann Building, Rampart Road, Dundalk, Co. Louth
Allegro Limited *	Consumer goods company	90	Ireland	1 Beresford Street, Dublin 7
Total Produce International Holdings Limited *	Investment holding company	100	Ireland	Charles McCann Building, Rampart Road, Dundalk, Co. Louth
Total Produce Belfast Limited	Fresh produce company	100	United Kingdom	231 City Business Park, Dunmurry, Belfast, BT17 BHY
R Group Holdings Limited	Investment holding company	100	United Kingdom	Enterprise Way, Pinchbeck Spalding PE11 3YR
Redbridge Holdings Limited	Fresh produce company	100	United Kingdom	Enterprise Way, Pinchbeck Spalding PE11 3YR
TPH (UK) Limited	Investment holding company	100	United Kingdom	Enterprise Way, Pinchbeck Spalding PE11 3YR
Total Produce Holdings (UK) Limited	Investment holding company	100	United Kingdom	Enterprise Way, Pinchbeck Spalding PE11 3YR
Total Produce Limited	Fresh produce company	100	United Kingdom	Enterprise Way, Pinchbeck Spalding PE11 3YR
Total Produce Holdings B.V.	Investment holding company	100	Netherlands	Marconistraat 19, 3029 AE Rotterdam
Total Produce B.V.	Fresh produce company	100	Netherlands	Marconistraat 19, 3029 AE Rotterdam
EurobananCanaries S.A.	Fresh produce company	50	Spain	Mercamadrid, Nave D, Puestos 47 y 49, 28053 Madrid
Peviani SpA	Fresh produce company	50	Italy	Via Maspero, 20, 1 – 20137, Milan

* denotes subsidiaries owned directly by Total Produce plc

Notes to the Group Financial Statements (continued)

33. Significant Subsidiaries and Joint Ventures (continued)

Subsidiaries	Principal activity	Group share %	Country of incorporation	Registered office
Hortim International s.r.o.	Fresh produce company	75	Czech Republic	Breclao, ZIP 690 02, Haskova 18, ICO 47915528
Nordic Fruit Holding AB	Investment holding company	100	Sweden	Långebergavägen 190, 256 69 Helsingborg, Sweden
Everfresh AB	Fresh produce company	100	Sweden	Långebergavägen 190, 256 69 Helsingborg, Sweden
Total Produce Nordic A/S *	Investment holding company	100	Denmark	Gronttorvet 220, Copenhagen, Denmark
Brdr Lembcke A.S.	Fresh produce company	100	Denmark	Gronttorvet 220, Copenhagen, Denmark
Haluco B.V.	Fresh produce company	60	Netherlands	Klappolder 224, 2665 MR Bleiswijk, The Netherlands
Nedalpac B.V.	Fresh produce company	60	Netherlands	Venrayseweg 128b, 5928 RH Venlo, The Netherlands

Joint ventures	Principal activity	Group share %	Country of incorporation	Registered office
Capespan International Holdings Limited	Fresh produce company	50	United Kingdom	Lapell Bank, Port of Sheerness, Sheerness, Kent ME12 IRS
Anaco & Greeve International B.V.	Fresh produce company	50	The Netherlands	Postbus 31, 2685 ZG Poeldijk.
Suri Agro Fresh Pvt. Limited	Fresh produce company	50	India	C-129, New Subzi Mandi, Azadpur, Delhi – 110033, India
Khet Se Agriproduce India Pvt Limited	Fresh produce company	50	India	C-1/9, Corporation Bank Building, 1st Floor, Sector 31, Noida 201 301, India
Frutas IRU S.A.	Fresh produce company	50	Spain	Puestos 326-328, Mercabilbao, 48970 Basauri, Vizcaya
Rapiprop 159 (Proprietary) Limited	Fresh produce company	40	South Africa	Parc du Cap, Building No 1 Mispel Road, Bellville 7530 South Africa
ASF Holland B.V.	Fresh produce company	50	Netherlands	Venrayseweg 126, 5828 RH, Venlo, The Netherlands

A full list of subsidiaries and joint ventures is included with the Company's Annual Return filed with the Companies Registration Office.

34. Comparative Balances

Certain comparative balances have been reclassified in the current year to ensure conformity with current year presentation.

Company Balance Sheet

as at 31 December 2010

	Notes	2010 €'000	2009 €'000
<i>Assets</i>			
Non-current			
Investments	35	256,187	256,766
Current			
Trade and other receivables	36	17,211	15,222
Total assets		273,398	271,988
<i>Equity</i>			
Share capital		3,519	3,519
Share premium		252,574	252,574
Other reserves		(5,481)	3,669
Retained earnings		16,595	8,784
Total equity		267,207	268,546
<i>Liabilities</i>			
Current			
Interest-bearing loans and borrowings	37	30	23
Trade and other payables	38	6,161	3,419
Total current liabilities		6,191	3,442
Total liabilities		6,191	3,442
Total liabilities and equity		273,398	271,988

On behalf of the Board

C P McCann
Chairman

F J Davis
Finance Director

Company Statement of Changes in Equity

for the year ended 31 December 2010

	Share capital €'000	Share premium €'000	Available-for-sale reserve €'000	Own shares reserve €'000	Share option reserve €'000	Retained earnings €'000	Total €'000
As at 1 January 2009	3,519	252,574	–	–	374	9,206	265,673
Comprehensive income							
Profit for the year	–	–	–	–	–	5,525	5,525
Other comprehensive income:							
Gains on re-measuring available-for-sale financial assets	–	–	2,619	–	–	–	2,619
Total other comprehensive income	–	–	2,619	–	–	–	2,619
Total comprehensive income	–	–	2,619	–	–	5,525	8,144
Transactions with equity holders							
Dividends	–	–	–	–	–	(5,947)	(5,947)
Share-based payment transactions	–	–	–	–	676	–	676
Total transactions with equity holders	–	–	–	–	676	(5,947)	(5,271)
As at 31 December 2009	3,519	252,574	2,619	–	1,050	8,784	268,546
Comprehensive income							
Profit for the year	–	–	–	–	–	13,865	13,865
Other comprehensive income:							
Losses on re-measuring available-for-sale financial assets	–	–	(592)	–	–	–	(592)
Total other comprehensive income	–	–	(592)	–	–	–	(592)
Total comprehensive income	–	–	(592)	–	–	13,865	13,273
Transactions with equity holders							
Dividends	–	–	–	–	–	(5,947)	(5,947)
Share-based payment transactions	–	–	–	–	22	–	22
Purchase of own shares	–	–	–	(8,580)	–	(107)	(8,687)
Total transactions with equity holders	–	–	–	(8,580)	22	(6,054)	(14,612)
As at 31 December 2010	3,519	252,574	2,027	(8,580)	1,072	16,595	267,207

Company Statement of Cash Flows

for the year ended 31 December 2010

	2010 €'000	2009 €'000
Operating activities		
Profit for the year	13,865	5,525
Non-cash adjustments to reconcile profit before tax to net cash flows:		
Share-based payment expense	9	84
Movement in trade and other receivables	(1,989)	(1,140)
Movement in trade and other payables	2,742	1,956
Net cash flows from operating activities	14,627	6,425
Investing activities		
Purchase of own shares	(8,687)	–
Investments in subsidiaries	–	(482)
Dividends paid to equity holders	(5,947)	(5,947)
Net cash flows from financing activities	(14,634)	(6,429)
Net decrease in cash, cash equivalents and bank overdrafts	(7)	(4)
Cash, cash equivalents and bank overdrafts at 1 January	(23)	(19)
Cash, cash equivalents and bank overdrafts at 31 December	(30)	(23)

Notes to the Company Financial Statements

year ended 31 December 2010

35. Investments

	Investments in subsidiaries €'000	Investments in joint ventures €'000	Available-for-sale financial assets €'000	Total €'000
Balance at 1 January 2009	245,551	2,000	7,131	254,682
Investment in subsidiaries	117,405			117,405
Capital contribution to subsidiaries	615	–	–	615
Joint venture becoming a subsidiary	1,150	(1,150)	–	–
Transfer of subsidiary	(118,555)	–	–	(118,555)
Gains on re-measuring available-for-sale financial assets	–	–	2,619	2,619
Balance at 31 December 2009	246,166	850	9,750	256,766
Investment in subsidiaries	13	–	–	13
Losses on re-measuring available-for-sale financial assets	–	–	(592)	(592)
Balance at 31 December 2010	246,179	850	9,158	256,187

The principal subsidiaries and joint ventures are set out on pages 101 and 102.

At 31 December 2010, the fair value of the Company's unquoted equity investments was reviewed, resulting in a loss of €592,000 (2009: gain of €2,619,000). The (loss)/gain has been recognised directly in the available-for-sale reserve.

The fair value was measured by deriving an enterprise value using an earnings multiple comparable with recent market transactions. The resulting enterprise value was adjusted for the net cash of the investee company and a discount factor applied to reflect the non-controlling interest nature of the investment. The foreign currency denominated fair value was then retranslated to euro at the closing rate.

36. Trade and Other Receivables

	2010 €'000	2009 €'000
Current		
Amounts due from subsidiaries	17,211	15,222

37. Cash and Cash Equivalents

	2010 €'000	2009 €'000
Bank overdrafts	(30)	(23)

38. Trade and Other Payables

	2010 €'000	2009 €'000
Amounts due to group undertakings	5,513	2,887
Accruals and deferred income	648	532
	6,161	3,419

39. Related Party Transactions

The Company has a related party relationship with its subsidiaries, joint ventures and associates and with the Directors of the Company. Details of the remuneration of the Company's individual Directors, together with the number of Total Produce plc shares owned by them and their outstanding share options are set out in the Compensation Committee report on pages 36 to 39.

	2010 €'000	2009 €'000
Dividends received from group undertakings	16,273	8,225

40. Employee Benefits

The aggregate employee costs for the Company were as follows:

	2010 €'000	2009 €'000
Wages and salaries	1,929	1,585
Social security contributions	157	158
Pension costs – defined contribution schemes	6	30
Pension costs – defined benefit schemes	168	183
Share-based payment transactions	7	84
	2,267	2,040

The average number of employees of the Company in 2010 was 8 (2009: 9).

41. Capital Commitments and Contingencies

The company has no capital commitments at 31 December 2010 (2009: €Nil).

Details in relation to contingencies and guarantees, including section 17 guarantees are outlined in Note 27 of the Group Financial Statements on page 90.

42. Statutory and Other Information

	2010 €'000	2009 €'000
Auditors' remuneration		
Audit services	13	13
Other assurance services	–	–
Tax advisory services	–	–
Other non-audit services	–	–

Notes to the Company Financial Statements (continued)

43. Financial Instruments and Financial Risk

	Loans and receivables 2010 €'000	Available- for-sale financial assets 2010 €'000	Liabilities at amortised cost 2010 €'000	Total 2010 €'000	Fair value 2010 €'000
Investments	–	9,158	–	9,158	9,158
Trade and other receivables	17,211	–	–	17,211	17,211
	17,211	9,158	–	26,369	26,369
Trade and other payables	–	–	(6,161)	(6,161)	(6,161)
Bank overdrafts	–	–	(30)	(30)	(30)
	–	–	(6,191)	(6,191)	(6,191)

	Loans and receivables 2009 €'000	Available- for-sale financial assets 2009 €'000	Liabilities at amortised cost 2009 €'000	Total 2009 €'000	Fair value 2009 €'000
Investments	–	9,750	–	9,750	9,750
Trade and other receivables	15,222	–	–	15,222	15,222
	15,222	9,750	–	24,972	24,972
Trade and other payables	–	–	(3,419)	(3,419)	(3,419)
Bank overdrafts	–	–	(23)	(23)	(23)
	–	–	(3,442)	(3,442)	(3,442)

The Company has the same risk exposures as those of the Group as outlined in Note 29.

Credit Risk

The €17,211,000 (2009: €15,222,000) within trade and other receivables above relates entirely to amounts due from subsidiary undertakings. All are repayable on demand and there were no impairment provisions against these balances at year end.

Liquidity Risk

The €6,161,000 (2009: €3,419,000) within trade and other payables and the bank overdraft of €30,000 (2009: €23,000) are all due for repayment within six months.

Currency Risk

All financial assets and liabilities are denominated in euro (the functional currency of the Company) and hence no currency risk is present at year end.

Other Market Price Risk

Equity price risk arises from the available-for-sale equity securities which are held for strategic reasons of the Group.

Notice of the Annual General Meeting Total Produce plc

Year ended 31 December 2010

NOTICE IS HEREBY GIVEN that the Annual General Meeting ('AGM') of Total Produce plc (the 'Company') will be held at the Radisson SAS Royal Hotel, Golden Lane, Dublin 8 on Thursday, 19th May 2011 at 10.30 a.m. for the following purposes:

1. To receive and consider the Statements of Account for the year ended 31 December 2010 and the reports of the Directors and auditor thereon.
2. To confirm the interim dividend and declare a final dividend of 1.243 cent per share on the ordinary shares for the year ended 31 December 2010.
3. By separate resolutions to re-elect as Directors the following who retire in accordance with the Articles of Association and/or the Combined Code on Corporate Governance and, being eligible, offer themselves for re-election:
 - (A) Carl McCann (Resolution 3(A)).
 - (B) Frank Gernon (Resolution 3(B))
4. To authorise the Directors to fix the remuneration of the auditor for the year ending 31 December 2011.

As special business to consider and, if thought fit, pass the following resolutions:

5. AS AN ORDINARY RESOLUTION:

"That the Directors are hereby unconditionally authorised to exercise all the powers of the Company to allot relevant securities (within the meaning of Section 20 of the Companies (Amendment) Act, 1983) up to an aggregate nominal amount of €1,172,956 (117,295,578 shares, representing 33% of the nominal value of the issued share capital) provided that this authority shall expire at the earlier of the close of business on the date of the next AGM after the passing of this resolution or 19 August 2012 provided however that the Company may before such expiry make an offer or agreement which would or might require relevant securities to be allotted after such expiry and the Directors may allot relevant securities in pursuance of such offer or agreement as if the authority hereby conferred had not expired."

6. AS A SPECIAL RESOLUTION:

"That pursuant to Article 8(d) of the Articles of Association and Section 24 of the Companies (Amendment) Act, 1983 the Directors are hereby empowered to allot equity securities (as defined by Section 23 of that Act) for cash pursuant to the authority to allot relevant securities conferred on the Directors by resolution 5 above in the notice of this meeting as if sub-section (1) of the said Section 23 did not apply to any such allotment provided that this power shall be limited to the matters provided for in Article 8(d)(i) and (ii) of the Articles of Association and provided further that the aggregate nominal value of any shares which may be allotted pursuant to Article 8(d)(ii) may not exceed €175,944 (17,594,337 shares) representing 5% of the nominal value of the issued share capital."

7. AS A SPECIAL RESOLUTION:

"That the Company and/or any subsidiary (as defined by Section 155 of the Companies Act, 1963) of the Company is hereby generally authorised to make market purchases (as defined by Section 212 of the Companies Act, 1990) of shares of any class in the Company ('shares') on such terms and conditions and in such manner as the Directors may determine from time to time but subject to the provisions of the Companies Act, 1990, and to the following restrictions and provisions:

(a) the maximum number of ordinary shares (as defined in the Articles of Association of the Company) authorised to be acquired pursuant to this resolution shall not exceed 35,188,673 (representing 10% of the issued share capital);

(b) the minimum price which may be paid for any share shall be an amount equal to the nominal value thereof;

(c) the maximum price which may be paid for any share (a 'relevant share') shall be an amount equal to 105% of the average of the five amounts resulting from determining whichever of the following (i), (ii) or (iii) specified below in relation to the shares of the same class as the relevant share shall be appropriate for each of the five business days immediately preceding the day on which the relevant share is purchased, as determined from the information published in the Irish Stock Exchange Daily Official List reporting the business done on each of those five business days:

- (i) if there shall be more than one dealing reported for the day, the average of the prices at which such dealings took place; or
- (ii) if there shall be only one dealing reported for the day, the price at which such dealing took place; or
- (iii) if there shall not be any dealing reported for the day, the average of the high and low market guide prices for that day;

and if there shall be only a high (but not a low) or a low (but not a high) market guide price reported, or if there shall not be any market guide price reported, for any particular day then that day shall not count as one of the said five business days for the purposes of determining the maximum price. If the means of providing the foregoing information as to dealings and prices by reference to which the maximum price is to be determined is altered or is replaced by some other means, then a maximum price shall be determined on the basis of the equivalent information published by the relevant authority in relation to dealings on the Irish Stock Exchange or its equivalent;

(d) the authority hereby granted shall expire at the close of business on the date of the next AGM of the company or 19 August 2012, whichever is the earlier, unless previously varied, revoked or renewed by special resolution in accordance with the provisions of Section 215 of the Companies Act, 1990. The Company or any such subsidiary may, before such expiry, enter into a contract for the purchase of shares which would or might be executed wholly or partly after such expiry and may complete any such contract as if the authority conferred hereby had not expired."

Notice of the Annual General Meeting Total Produce plc

Year ended 31 December 2010 (continued)

8. AS A SPECIAL RESOLUTION:

"That, subject to the passing of resolution 7, for the purposes of Section 209 of the Companies Act, 1990, the reissue price range at which any treasury shares (as defined by the said Section 209) for the time being held by the Company may be reissued off-market shall be as follows:

- (a) The maximum price at which a treasury share may be reissued off-market shall be an amount equal to 120 per cent of the 'appropriate price'; and
- (b) the minimum price at which a treasury share may be re-issued off-market shall be the nominal value of the share where such a share is required to satisfy an obligation under an employee share scheme (as defined in the Companies (Amendment) Act 1983) operated by the Company or, in all other cases, an amount equal to 95% of the appropriate price.

For the purposes of this resolution the expression 'appropriate price' shall mean the average of the five amounts resulting from determining whichever of the following (i), (ii) or (iii) specified below in relation to shares of the class of which such treasury share is to be reissued shall be appropriate in respect of each of the five business days immediately preceding the day on which the treasury share is reissued, as determined from information published in the Irish Stock Exchange Daily Official List reporting the business done in each of those five business days:

- (i) if there shall be more than one dealing reported for the day, the average of the prices at which such dealings took place; or
- (ii) if there shall be only one dealing reported for the day, the price at which such dealing took place; or
- (iii) if there shall not be any dealing reported for the day, the average of the high or low market guide prices for the day;

and if there shall be only a high (but not a low) or a low (but not a high) market guide price reported, or if there shall not be any market guide price reported, for any particular day then that day shall not count as one of the said five business days for the purposes of determining the appropriate price. If the means of providing the foregoing information as to dealings and prices by reference to which the appropriate price is to be determined is altered or is replaced by some other means, then the appropriate price shall be determined on the basis of the equivalent information published by the relevant authority in relation to dealings on the Irish Stock Exchange or its equivalent.

The authority hereby conferred shall expire at the close of business on the day of the next AGM of the company or 19 August 2012, whichever is the earlier, unless previously varied or renewed in accordance with the provisions of Section 209 of the Companies Act, 1990."

M T Reid

Secretary

15 April 2011

Charles McCann Building,

Rampart Road, Dundalk, Co. Louth, Ireland

Notes:

1. Any member entitled to attend and vote at the meeting is entitled to appoint a proxy (or proxies) to attend, speak and vote in his/her place. A proxy need not be a member of the Company. More than one proxy may be appointed provided that each proxy is appointed to exercise the rights attached to a different share or shares held by him/her. Completion of a form of proxy will not affect the right of a member to attend, speak and vote at the meeting in person.
2. To be valid, forms of proxy duly signed together with the power of attorney or such other authority (if any) under which they are signed (or a certified copy of such power or authority) must be lodged with the Company's registrar, Computershare Services (Ireland) Limited, P.O. Box 954, Sandyford, Dublin 18 by not later than 10.30 a.m. on Tuesday, 17 May 2011. Alternatively, a proxy may be appointed electronically, by visiting the website of Computershare Services (Ireland) Limited at www.eproxyappointment.com. Shareholders will be asked to enter the control number, their shareholder identification number and PIN and agree to certain conditions. The control number, shareholder identification number and PIN can be found on the Proxy Form.
3. The Company, pursuant to Regulation 14 of the Companies Act, 1990 (Uncertified Securities) Regulations, 1996, specifies that only those shareholders registered in the register of members of the Company as at 6.00pm on Tuesday, 17 May 2011 (or in the case of an adjournment as at 48 hours before the time of the adjourned meeting) shall be entitled to attend and vote at the meeting in respect of the number of shares registered in their names at the time. Changes to entries in the register after that time will be disregarded in determining the right of any person to attend and/or vote at the meeting.
4. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for the Meeting and any adjournment(s) thereof by using the procedures described in the CREST Manual. CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf. In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST Proxy Instruction must be properly authenticated in accordance with Euroclear (UK & Ireland) Limited ('EUI')'s specifications and must contain the information required for such instructions, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by Computershare Services (Ireland) Limited (ID 3RA50) by 10.30 a.m. on Tuesday, 17 May 2011. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which Computershare Services (Ireland) Limited is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means. CREST members and, where applicable, their CREST sponsors or voting service providers should note that EUI does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5) (a) of the CREST Regulations.
5. As of 15 April 2011 (being the latest practicable date prior to the publication of this notice), the outstanding share options issued by the Company would result in the issue of 7,310,000 new ordinary shares if such share options were to be exercised. Further the issue of all of these shares would represent approximately 2.17% of the enlarged equity, excluding treasury shares, at 15 April 2011 or 2.26%, if the Company were to exercise in full the proposed authority being sought in resolution 7 above to purchase its own shares.
6. Biographical details for the Directors standing for election/re-election at the AGM are set out in the accompanying Annual Report. Each of the Directors has been subject to the evaluation process recommended by the FRC Combined Code. On this basis, the Chairman and Board are pleased to recommend the election/re-election of those Directors.

Notes

Shareholder Information

Share price (Euro cent)

Year	High	Low	31 December
2010	40.5	32.0	37.5

Market capitalisation

The market capitalisation of Total Produce plc on 31 December 2010 was €124 million.

Investor relations

Investors requiring further information on the Group are invited to contact:

Frank Davis
Group Finance Director
Total Produce plc
29 North Anne Street
Dublin 7, Ireland
Telephone: +353 1 887 2600
Fax: +353 1 887 2731
Email: fdavis@totalproduce.com

Registrar

Administrative queries about holdings of Total Produce plc shares can be directed to the Company's registrar:

Computershare Services (Ireland) Limited
Heron House, Corrig Road
Sandyford Industrial Estate
Dublin 18, Ireland
Telephone: +353 1 216 3100
Fax: +353 1 216 3151
Email: web.queries@computershare.ie

Website

Further information on the Total Produce Group is available at www.totalproduce.com.

Annual General Meeting

The Annual General Meeting of the Company will take place at the Radisson SAS Royal Hotel, Golden Lane, Dublin 8 on Thursday 19 May 2011 at 10.30 a.m. Notice of the meeting is set out on pages 109 to 111 and a personalised proxy form is included in the mailing to shareholders of this annual report.

Amalgamation of accounts

Shareholders receiving multiple copies of Company mailings as a result of a number of accounts being maintained in their name should write to the Company's Registrar, at the given address, to request that their accounts be amalgamated.

Payment of dividends

Shareholders may elect to have future dividends paid directly into a nominated bank account by completing the mandate form which accompanies each dividend payment or by writing to the Company's Registrar at the above address. Dividends are ordinarily paid in euro; however, for the convenience of shareholders with addresses in the United Kingdom, dividends are paid in Sterling unless requested otherwise.

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Ireland

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