Board Meeting 6.9.23

International Updates Rachel Bremer, Director, Global Markets

Aller i well

International Update

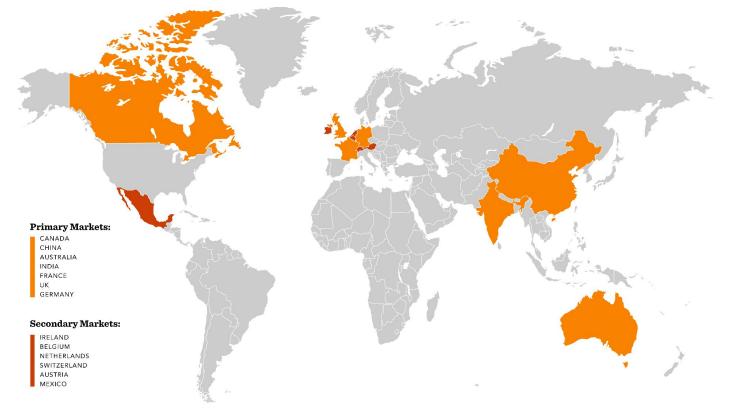
- B2b/Travel Trade
- PR
- Looking Ahead







Zach Fyne, Asia-Pacific Market & Americas Specialist, zfyne@utah.gov





Liz Wilson Peck, Global Markets Coordinator, lizawilson@utah.gov



Global Content & Tour Specialist, Emma Checketts, efchecketts@utah.gov



Rachel Bremer, Global Markets Director, rbremer@utah.gov

FAMs/Press Hosting April-May-June (b2b/PR)

- 1. Spring Tour (China/Trade)
- 2. Columbus Travel Magazine (NL/Media)
- 3. Sell Your Way (Canada/Trade)
- 4. Brand USA Helloworld (AU/Trade)
- 5. Drive Now (AU/Media)
- 6. Joanna Whitehead (UK/Media)
- 7. Fiona Harper Thelma & Louise PR (AU/Media)
- 8. India Pre-IPW (Trade)
- 9. Top Dong TLM Post-IPW (China Rep N. UT)
- 10. Gerda-Post-IPW-Accessibility (NL/Trade)
- 11. EW Discover Social Media Manager- Post-IPW (DE/Media)
- 12. Lyn Hughes- Wanderlust-Post-IPW (UK/Media)
- 13. AmericA Magazine (NL/Media)
- 14. Brand USA (AU/NZ/Trade)
- 15. Studio 10 (AU/NZ/Media



RRYON

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Sell Your Way to the USA 2023: Win the ultimate famil trip!

Now that last year's top advisor incentive has wrapped after five epic USA famils, Aussie and Kiwi agents are invited to sell their way to success in 2023 with the latest <u>Sell Your</u> Way to the USA with American Airlines fam opportunity.

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Travel Trade- Tree Utah Partnership

Prioritizing Quality Visitation; Be an industry leader in responsible visitation education and messaging



May 16-17, 2023-Hanksville & Torrey (30 Trees)













IPW- San Antonio

- (40) Media Marketplace Appointments
- (170) travel trade appointments at the booth
- (1) AU/Visit USA Reception
- (1) DE Visit USA Breakfast
- (1) FR Visit USA Welcome Event
- (1) NL & BL Visit USA Welcome Event
- (1) Discover America Canada Reception
- (1) IITA Reception
- Destination Events, VisitSanAntonio/TravelTexas







B2b Agent Training Program

Prioritizing Quality Visitation; Be an industry leader in responsible visitation education and messaging

- Goal:
 - Create a platform that serves as an all inclusive resource for planning, product development, assets and education
- Distribution:
 - Industry tools: Newsletters, databases, associations, existing memberships, industry social media groups/channels, etc.
 - \circ Trade Shows and Sales Missions
 - In-market rep firms
- KPIs
 - Registration
 - Completion Rates
 - Engagement
 - Interaction
 - Feedback

UTAH SPECIALIST ACADEMY CERTIFICATE

CERTIFICATE OF ACHIEVEMENT

Congratulations to:

John Doe English

You've done it! Congratulations on becoming a certified Utah Specialist!



02/13/202:

Date complete



257 Certified Utah Specialists

- o 152 India
- 85 UK/Ireland
- 47 AU/NZ



International Market Readiness Enable Community Led Visitor Readiness









PR/Earned Media

Homefront Magazine Resulting from the 2022 media mission.



I travelled on the Rocky Mountaineer from Moab-to Denver in a restored 1950's era CN rail car. With overnight stays at either end of the journey at Utah's Lodge at Blue Sky and the Ritz Carlton Denver.

A golden caple wheels averthead as I lastly relax in my locaber tab chair. Ragood oches high denor-doped in fleening GD orden pans to ney right. To my left train robbery that horsecoed not abread of where he sold in





c Holiday also resis. He apparently died in his bed. The high desert gives way to fractured red vertiginous therep, and elk, all surprisingly unbothered by or capes. The train peaks at 9000 first believe descender



A the lodge at Blue bly, a 20,000 acre private retro in the Waxach Meerstein Bange, Eleave the care of the modern workl behind. My yest due repress. Holl expend tables Wayne or perhaps the influential Social-American naturalise, Johns Malin basead, in my beam for the overling, Johnsy Bradlind rep personal cheil and right behend bins, Bran Pispany my My priors insequence. My priors disreg experience on the highest folloop at like By han me gating up into the dark sky of josting stars. It takes we back in time is using the sky as Mair, who is also known; as the Eather of the National Fafls, who is also known as the father of the National Parts saw it ment than a certary ago. Unlike me, however, h was without the glass of Cashis data Figury has perfectly paired with my cosmos advectare. served with my common advertisers, Blue Sky Lodge is nerves here magically in hereness the old west and a modern luxury tutch. There are herein reverywhere... It' in lact-in the fields, at the stables, on the walls. Blac Sky is all about heirg outdoors, hur



ESCAPE - Jeremy Drake Salt Lake City

America's latest hipster hotspot for Food & Beverage. Fantastic new angle for Salt Lake City supported by Ryan Mack.

BORTH ABERICA Y USA

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Forget Brooklun, Salt Lake City is America's latest hipster hotspot



Soft Lake is Mormon central, But if you know where to look, you'll also find neck tattoos, stretch earrings, bouldering, hiking, skoting and saturnic speckeosies.

"Said Lake is a losse base again," my barbenke tells me as he multiles my cooldail adh scientific procision. "Yo not been this good since he share and of the 1980s.

He's sampline when he take to me in this underground, donly it has. Like he's provid to be part of something thei's proving ... report, But roll in a religious or out infrance affine

You'd be forgiven for Panking Salt Lake City (SLC) was overum by suspender wearing, whete-philod resourcements. I was sceptical, too, In fact, my Satisetile to one of the more than 50 per cert of locals who live in the city and don't failing to the Church of Jesue Christ of Jaker Day Satistic Jake



In the last 24 hours. For some more rack lattices, earing stratifiers, and assess thereal questionation there a Surviva shall down Brurewick Street in Films Natione

Bu, herein the skilling on afters the cost cats havy and any you can't underestimate your read with to America's Crossmash, of the West introducing seven researce who field Late City is cooler than you think



m -

Trans Prove Collegins a quality expression style ratio for the heart of SLC's server-stratest OBD. With its counteries mix of office workers, bits counters and thy day wakers. New single-organizations and scatting water on tap is both unsequented and despiritual Contrast this with Superforces Colleg in the city's altrementaned burgeoning highler enclave. Wandows windows silvowite the former of Claim university eludents who individually show down on treakfast burritos and Barsured lattes in Fort of their laptices.



PR/Earned Media

MISS Result of the 2022 Austria FAM



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KURIER Sunday Issue Result of the 2022 Austria FAM



KURIER AT/REISE

Das typisch andere Amerika Utah. Außer den bekannten Nationalparks bietet der US-Staat auch weniger frequentierte Routen. Und ein ganzes Städtchen im Western-Flai





KURIER AT/REISE

ESCAPE-Jen Ennion

Park City Ski/board Jen was published across the syndicate featuring 4 times. The Sunday Mail (Adelaide(, The Sunday Telegraph (Sydney), Escape (Adelaide) & herald Sun Sunday (Melbourne)



Why you'll love Park City

but the charm is as abundant as the ski runs









LIFE TTATED