# VESUVIUS PLC

### 4 March 2014

# Results for the year ended 31 December 2013

# Strong profitability improvements in first year following demerger. Significant portfolio realignment.

Vesuvius plc, a global leader in molten metal flow engineering, announces its preliminary audited results for the year ended 31 December 2013, its first full year of independence following the demerger of Cookson Group plc in December 2012.

# Highlights

- Revenue of £1,511m, down 2.4%; down 0.8% on an underlying basis<sup>(1)</sup> (2012: £1,548m)
- Trading profit<sup>(2)</sup> of £140.0m, up 6.6% on a reported basis, 10.9% on an underlying  $basis^{(1)}$  (2012: £131.3m<sup>(4)</sup>)
- Return on sales<sup>(2)</sup> improved by 80 basis points to 9.3%; a 100 basis point improvement on an underlying basis<sup>(1)</sup>
- Significant realignment of portfolio including disposal of Precious Metals Processing division and exit from noncore low-margin businesses
- Share repurchase programme of £30m completed in September 2013
- Year-end net debt<sup>(2)</sup> reduced to £256m: positive operating cashflow<sup>(2)</sup> of £150m, cash conversion rate of 107%
- Headline<sup>(3)</sup> earnings per share of 31.9 pence; up 18.1% (2012: 27.0 pence<sup>(4)</sup>)
- Final dividend of 10.25 pence per share recommended

# François Wanecq, Chief Executive of Vesuvius, commented:

"In our first complete year as an independent company, we have successfully initiated the recovery of margins across the Group despite an unfavourable economic environment. Market conditions remained challenging in 2013, continuing from the reduced levels of activity seen in the second half of 2012, and Sterling strengthened substantially in the second half of 2013, impacting our reported growth numbers.

"Against this backdrop we have taken a disciplined approach to implementing our stated strategy. We streamlined our business portfolio and activities, exiting non-core low-margin businesses, further improved the quality of our products and services, and implemented self-help measures to increase the productivity of our own businesses.

"The result is improved profitability, strong cash flow, and a more focused Group. This gives us a strong platform from which to pursue our growth strategy."

### **Full Year Results :**

	2013	2012 <sup>(4)</sup>	Year-on-year change	Underlying change <sup>(1)</sup>
Revenue (£m)	1,511	1,548	-2.4%	-0.8%
Trading Profit <sup>(2)</sup> (£m)	140.0	131.3	+6.6%	+10.9%
Headline Earnings <sup>(2)</sup> (£m)	87.7	75.0	+16.9%	+22.2%
Headline EPS <sup>(2)</sup> (pence)	31.9	27.0	+18.1%	+23.4%

# Outlook

We expect the underlying trading environment during 2014 to be broadly similar to that experienced in 2013. We are progressing with our plan to improve operational efficiency across the Group. These actions should continue to drive improvement in our trading margins and working capital performance in 2014. If the recent strength of Sterling continues it will have a negative impact on our reported growth in 2014.

Our primary objectives for the medium-term are to:

- improve margins further;
- increase investment in research and development;
- sustain our global leadership in our core businesses;
- grow further our presence in China;
- retain a strong balance sheet in order to give us financial flexibility; and
- progress our overall strategy of providing superior technical products and services for the steel and foundry industries.

(4) 2012 results have been restated as a result of IAS 19 (Revised) Employee Benefits. Refer to note 1.7 of the financial statements

<sup>&</sup>lt;sup>(1)</sup> Underlying basis is at constant currency and excludes separately reported items and the impact of acquisitions and disposals

<sup>&</sup>lt;sup>(2)</sup> For definitions of non-GAAP measures, refer to note 18 of the financial statements

<sup>&</sup>lt;sup>(3)</sup> Headline results refer to continuing operations and exclude separately reported items

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Copies of Vesuvius' 2013 Annual Report are due to be posted to shareholders of the Company who have elected to receive a hard copy on 07 April 2014 and are also expected to be available on the Company's website and at the Registered Office of the Company on or before this date.

Vesuvius management will make a presentation to analysts and investors on 04 March 2014 at 10.00am (UK time). This will be broadcast live on Vesuvius' website, http://investors.vesuvius.com/investor-relations and an archive version of the presentation will be available on the website later that day.

### About Vesuvius plc

Vesuvius operates in the steel and foundry casting industries, with market and technology leadership across a range of mission critical products and services supplied to these sectors, including flow control solutions, advanced refractories and other consumable products.

We have a worldwide presence in both Steel and Foundry. We serve our customers through a low-cost network of manufacturing plants located close to their own facilities, and by embedding our industry experts within their operations, all supported by our global technology centres.

Vesuvius' core competitive strengths are our leading technology and innovation, strong customer relationships, well established presence in developing markets, low-cost manufacturing base, and our global reach, all of which enable us to expand our addressable markets.

### **Forward looking statements**

This announcement contains certain forward looking statements which may include reference to one or more of the following: the Group's financial condition, results of operations, cash flows, dividends, financing plans, business strategies, operating efficiencies or synergies, budgets, capital and other expenditures, competitive positions, growth opportunities for existing products, plans and objectives of management and other matters.

Statements in this announcement that are not historical facts are hereby identified as "forward looking statements". Such forward looking statements, including, without limitation, those relating to the future business prospects, revenue, working capital, liquidity, capital needs, interest costs and income, in each case relating to Vesuvius, wherever they occur in this announcement, are necessarily based on assumptions reflecting the views of Vesuvius and involve a number of known and unknown risks, uncertainties and other factors that could cause actual results, performance or achievements to differ materially from those expressed or implied by the forward looking statements. Such forward looking statements should, therefore, be considered in light of various important factors that could cause actual results to differ materially from estimates or projections contained in the forward looking statements. These include without limitation: economic and business cycles; the terms and conditions of Vesuvius' financing arrangements; foreign currency rate fluctuations; competition in Vesuvius' principal markets; acquisitions or disposals of businesses or assets; and trends in Vesuvius' principal industries.

The foregoing list of important factors is not exhaustive. When considering forward looking statements, careful consideration should be given to the foregoing factors and other uncertainties and events, as well as factors described in documents the Company files with the UK regulator from time to time including its annual reports and accounts.

You should not place undue reliance on such forward looking statements which speak only as of the date on which they are made. Except as required by the Rules of the UK Listing Authority and the London Stock Exchange and applicable law, Vesuvius undertakes no obligation to update publicly or revise any forward looking statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward looking events discussed in this announcement might not occur.

Vesuvius plc, 165 Fleet Street, London EC4A 2AE Registered in England and Wales No. 8217766 www.vesuvius.com

# Vesuvius plc Results for the year ended 31 December 2013

# **Group Trading Performance**

Group revenue from our continuing operations was £1,511m, a reduction of 2.4% compared to 2012. Underlying revenue, excluding impact of exchange rate movements, acquisitions and disposals, declined by 0.8%. Trading profit for the year was £140.0m, up 6.6% from £131.3m in 2012, 10.9% on an underlying basis, reflecting the success of management's focus on self-help initiatives in light of continuing weak market conditions.

# **Market Trends and Business Performance**

Our business comprises two divisions, Steel and Foundry, with the Steel division operated as two principal product lines, Steel Flow Control and Advanced Refractories.

# Steel Division

After steep downturns in the steel industry in mid-2012, activity stabilised at those lower levels through the second half of 2013. Whilst world steel production grew by 4.8%, driven primarily by growth in China, volumes outside China were flat, with year-on-year production reductions of 2.3% and 1.9% in the EU and the USA, respectively. To date, the Chinese steel market has been predominantly focused on 'long' products for use in infrastructure and construction, the production of which requires fewer Vesuvius products. In the coming years, with the evolution towards a more consumer-driven economy, a significant restructuring of the Chinese steel industry is anticipated, leading to a greater focus on quality and performance rather than volume. This will require more 'flat' steel production and, with our advanced process-enhancing solutions, Vesuvius is in a good position to participate in this development.

Steel Division	2013	2012	Year-on-year	Underlying
	(£m)	(£m)	change (%)	change (%)
Steel Flow Control Revenue	555.7	540.9	+2.7	+0.7
Advanced Refractories Revenue	461.8	476.4	-3.1	+3.5
Total Steel Revenue	1,017.5	1,017.3	+0.0	+1.9
Total Steel Trading Profit	88.7	83.1	+6.7	+9.9
Total Steel Trading Margin	8.7%	8.2%	+50bp	+60bp

Revenue performance in the Steel division remained broadly flat versus 2012, with the effect of disposals offsetting underlying growth of 1.9%. The division reported a 6.7% improvement in trading profit, with a 9.9% increase in underlying profit. This also demonstrates that the self-help initiatives and streamlining of the portfolio implemented from mid-2012 and throughout the year have improved the strength of the underlying businesses.

# Steel Flow Control

**Steel Flow Control** products supplied by Vesuvius include: the Viso<sup>™</sup> product range, which are isostatically pressed alumina graphite refractories; slide-gate refractories; temperature measurement and slag level detection; fluxes; and control devices to monitor and regulate steel flow. The majority of these products are consumed during the process of making steel. Consequently demand for Vesuvius' products is primarily linked to steel production volumes, with global steel representing almost 100% of the end-market for Vesuvius' Steel Flow control products.

In the face of overall subdued market conditions outside China we delivered top line growth and performed ahead of the underlying steel production trend. We were able to do so because of our ability to innovate and to help customers improve process productivity and therefore extract more value from their products. This capability is particularly valued by customers in periods when their focus is on quality and cost rather than on volume.

Steel Flow Control Revenue	2013	2012	Year-on-year	Underlying
	(£m)	(£m)	change (%)	change (%)
Americas	194.7	199.5	-2.4	-1.7
Europe, Middle East & Africa (EMEA)	241.6	229.3	+5.4	-0.2
Asia-Pacific	119.4	112.1	+6.5	+6.8
Total	555.7	540.9	+2.7	+0.7

Underlying Steel Flow Control revenue in the Americas and EMEA was broadly in line with the underlying steel production trend. Production in the Americas was 2.1% lower than in 2012, with US and Brazilian output lower by 1.9% and 1.5% respectively. In EMEA, production was 0.1% lower than in 2012, with a 2.4% reduction in Europe and C.I.S more than offsetting a 20.7% increase in the Middle East and Africa.

Revenue in EMEA grew 5.4% despite a lack of underlying market growth, owing predominantly to increased sales in the Middle East and the UK and strong sales of fluxes through Metallurgica, a recent acquisition that was integrated successfully in 2013.

Trading in Asia-Pacific, however, showed stronger progression versus 2012. Growth in the Indian steel market (volumes up 5.9% versus 2012) following the start-up of new capacity which uses our higher value technology solutions, and increased penetration of our products in South Korea, both contributed to revenue growth in Asia-Pacific of 6.5%.

During the year we successfully commissioned our first robotic handling operation for Hyundai in Korea. This system brings reliability and speed to the steel production process whilst improving quality through a more precise and repeatable sequence of operation. It also enhances safety at our customers' facilities by allowing them to isolate employees from a hazardous work environment.

In conjunction with this improved penetration of new products and solutions, the Steel Flow Control product line commissioned an extension of its successful Viso<sup>™</sup> operation at Trinec in the Czech Republic, and an integrated raw material mixing facility in Brazil. The latter will allow us to take advantage of local raw materials in local currency and to reduce our carbon footprint through more efficient logistics.

# **Advanced Refractories**

The Vesuvius Advanced Refractories product line offers a full range of specialist refractory materials for lining steel making vessels such as blast furnaces, ladles and tundishes, and for applications in other high temperature process industries.

Advanced Refractories Revenue	2013	2012	Year-on-year	Underlying
	(£m)	(£m)	change (%)	change (%)
Americas	176.4	179.6	-1.8	+2.9
Europe, Middle East & Africa (EMEA)	207.6	211.4	-1.8	+1.7
Asia-Pacific	77.8	85.4	-8.9	+10.4
Total	461.8	476.4	-3.1	+3.5

As previously outlined, a change in focus has been adopted for the Advanced Refractories product line to concentrate on more differentiated, higher-margin products and solutions. In line with this strategy, non-core low-margin businesses in Germany and Canada were disposed of in March and July 2013, respectively.

Revenue in both the Americas and EMEA was 1.8% lower than 2012, owing primarily to the initiative to withdraw from non-core low-margin business which more than offset the effect of increased penetration of our more specialised solutions.

In Asia-Pacific, revenue was down by 8.9%, where the impact of the disposal in 2012 of the Andreco-Hurll construction business in Australia more than offset underlying growth.

A positive development during the year was the increased penetration achieved by our ELBY<sup>TM</sup> ladle bottom, a product which allows steel makers to maximise the quantity of clean steel they can tap from a ladle before slag pollution occurs. Having already been well received in the North American market, this concept is now gaining traction in Europe and Asia-Pacific.

In addition, two new plants were commissioned in Port Kembla (Australia) and in Ras al Khaima (United Arab Emirates). These are now ramping up production and sales in line with expectations.

Combined, these developments clearly demonstrate our innovative approach, our focused investment and our ability to deliver more engineering services to our customers in addition to the sale of our technologically advanced consumables.

### Foundry Division

Vesuvius, trading under the Foseco brand, is a world leader in the supply of consumable products and services to the global foundry industry which produces castings used in a wide variety of engineered components. Some 40% of castings are produced for the vehicle sector, comprising approximately 25% for cars and light trucks ("light vehicle") and 15% for heavy trucks. Other end-markets include machinery for the construction, agriculture and mining industries, power generation equipment, railroad and general engineering.

The foundry market was significantly impacted in 2013 by the difficulties in the mining industry and, in particular, the reduction of investment spending in the extraction of hard rock metallic ores. This impacted sales in the USA, Brazil and Australia in particular. Furthermore, the truck and railroad markets remained stagnant, and the overall market in India and ASEAN was disappointing. However, Vesuvius' Foundry division made good progress in China where our solutions started to gain wider adoption.

Foundry Division	2013	2012	Year-on-year	Underlying
	(£m)	(£m)	change (%)	change (%)
Foundry Revenue	493.0	530.2	-7.0	-6.0
Foundry Trading Profit	51.3	48.2	+6.4	+12.6
Foundry Trading Margin	10.4%	9.1%	+130bp	+170bp

Revenue in the Foundry division was down 6.0% year-on-year on an underlying basis, reflecting the reduced endmarket activity and the restructuring of the Fused Silica product line.

Profitability, meanwhile, has improved during the period, with trading profit up 6.4% (12.6% on an underlying basis) and the underlying return on sales margin improving from 8.7% to 10.4%, demonstrating that self-help initiatives to improve flexibility, including stemming the losses from the Solar Crucibles business, have increased the division's resilience to end-market cycles.

Foundry Revenue	2013	2012	Year-on-Year	Underlying
	(£m)	(£m)	change (%)	change (%)
Americas	110.2	120.1	-8.2	-6.0
Europe, Middle East & Africa (EMEA)	223.1	231.1	-3.5	-6.1
Asia-Pacific	159.7	179.0	-10.8	-5.9
Total	493.0	530.2	-7.0	-6.0

Revenues in all three regions were lower than in 2012, owing to the challenging end-market conditions seen globally across the foundry casting industry.

In the Americas, despite growth in the Brazilian truck industry, revenue was down 8.2% reflecting a 3% reduction in truck production in NAFTA, and the lower volumes experienced in the US railroad industry.

Revenue in EMEA was 3.5% lower than in 2012, reflecting a 3% reduction in German light vehicle production and European truck production volumes being lower by 4% year-on-year.

In Asia-Pacific, 11% growth in Chinese light vehicle output was offset by a 4% and 14% reduction in Japanese and Indian car production, respectively. Additionally, the foundry sector in Australia was affected by the reduced investment in the mining industry.

We continue to mitigate the effects of these challenging end-market conditions through manufacturing efficiency programmes, active cost management, and by maintaining the strength of the division's differentiated offering.

Construction of a new manufacturing plant for foundry products in Changshu, China commenced during the year, with completion of Phase One expected in mid-2014. In the Fused Silica product line, our glass roller business made good progress, benefitting from investments related to vehicle manufacturing in China and the USA.

## **Self-Help Initiatives**

Within this uncertain environment, our focus has remained on self-help steps to improve our performance. We have initiated a focus on quality in all business segments across the Group. Significant improvement was recorded in our Chinese steel operations and new business was successfully initiated in Korea.

As a result of our significant restructuring work, the Fused Silica product line recovered from the substantial challenges experienced in 2012 in the Solar Crucibles product line.

Across the Group, specific effort was also dedicated to inventory reduction. Significant improvements were experienced across all the businesses, most notably in Foundry. We look forward to continuing this progress in 2014. Together, these actions generate savings in the cost of handling, warehousing and rejects, and improve our overall productivity.

This emphasis on self-help has been rewarded by productivity gains in both divisions, with margins progressing markedly despite the weak market conditions and significant headwinds from foreign exchange rate fluctuations towards the end of the year. Overall margins progressed from 8.5% in 2012 to 9.3%; underlying margins increased by 1 percentage point (underlying 2012 margin: 8.3%).

Our successful efforts in inventory reduction together with good control of receivables allowed us to generate a substantial level of cash flow, with a cash conversion rate of 107%.

### **Portfolio Management and Capital Allocation**

Our strategy, and the focus of our management teams, is to grow those activities where we can develop and exploit synergies from existing technological and market expertise. We are also committed to maintaining a robust balance sheet, and to delivering long-term dividend growth for our shareholders.

Following the demerger, we resolved to refocus Vesuvius on the businesses where we can offer a unique value proposition and differentiation from the competition. In May 2013 we completed the sale of the Precious Metals Processing division which had no fit with our core business of molten metal flow engineering, and which carried significant metal financing requirements. The majority of the proceeds of the transaction were returned to shareholders through a £30m share buy-back as a sign of our commitment to delivering attractive returns to our shareholders.

We sold our German brick production business in March 2013, and our Canadian construction business in July 2013, thereby increasing the focus of our Advanced Refractories product line on higher margin segments.

Capital expenditure of £48m represented 3.2% of revenue, with the focus being on expanding our capacity in emerging economies and extending our research centres.

### **Health and Safety**

The Board places great emphasis on the importance of health and safety in the workplace and in the communities in which we operate. We measure lost time incidents as a fundamental indicator of our operational performance. Safety is of paramount importance, as our employees often operate in harsh environments. Whilst we are constantly evolving and improving our safety programmes, we did not achieve our targets in the reduction of accidents in 2013. Very regrettably, one of our colleagues lost his life in April 2013, in a work-related incident at our Chicago Heights facility in the US. It is important that, at the most senior level, we formally acknowledge this, and reaffirm our objective of zero accidents in the workplace.

### **Board of Directors**

A substantially new Board of Directors was appointed in late 2012 as a result of the demerger and strengthened further on 1 March 2013 through the appointment of Nelda Connors as a Non-executive Director.

Having served nine years as Non-executive Directors for Cookson Group plc prior to the demerger, both John Sussens and Jan Oosterveld retired from the Board, as planned, at the close of the Annual General Meeting on 4 June 2013.

John Sussens was succeeded as Senior Independent Director by Jeff Hewitt, and as Chair of the Remuneration Committee by Jane Hinkley.

In September 2013, Henry Knowles was appointed as Company Secretary and General Counsel, succeeding Richard Malthouse who retires in March 2014 after 21 years of valued service.

# A Renewed Senior Management Team

The overall progress made in our first year owes much to the good understanding that has been developed between our new, focused Board of Directors and our widely renewed management team. Of the ten-strong Group Executive Committee, three are in their first year of tenure and three others have served less than three years in their present roles.

This executive team is engaged in re-examining all our past practices and in ensuring quality, consistency and technology are embedded at the heart of everything we do. This will be central to our success in reinforcing and growing our share of our targeted market segments. In June 2013, we launched our Group-wide plan to deliver a step change in our Quality performance. Significant progress has already been made, most notably in our Advanced Refractories product line, and within our operations in China.

The Group's overall strategy, reconfirmed by the Board in June, places particular emphasis on technology. A new worldwide research centre for Foundry is being established in Enschede, in the Netherlands, to be commissioned in mid-2014 and, in October, George Coulston (PhD, MBA) joined the Group as Chief Technology Officer to drive forward this increased focus on technology development.

### Dividend

The Board has recommended a final dividend of 10.25 pence per share for 2013. This would result in a total dividend for the year of 15.00 pence per share, an increase on Vesuvius' share of the full year Cookson Group dividend for 2012 of 5.3%. The final dividend, if approved at the Annual General Meeting, will be paid on 23 May 2014 to shareholders on the register at 25 April 2014.

Vesuvius is a cash generative and well invested business. Our dividend policy aims to deliver long-term dividend growth, provided that this is supported by underlying earnings, cash flows, capital expenditure requirements and the prevailing market outlook.

### **FINANCIAL REVIEW**

During 2013 we have been busy on a number of fronts: streamlining and focusing the asset portfolio; improving operating margins; increasing cash flow; and strengthening the balance sheet. We have made significant progress in each of these key areas during the year, all of which underpin our ability to provide superior returns to our shareholders.

In line with our strategy of focusing the portfolio, in 2013 we completed the disposal of the Precious Metals Processing division and other lower margin businesses.

In 2013 we improved our performance with underlying operating margins improving by 1 percentage point from 8.3% in 2012 to 9.3% despite the reduced activity levels experienced in the second half of 2012 continuing throughout 2013. We remain confident in our ability to deliver further margin improvement in the coming years by continuing to focus on improving our financial and operational flexibility. As indicated in the principal risks section in this announcement, we consider end-market cyclicality to be a significant concern. This financial and operational flexibility ensures that we are able to react appropriately, and quickly, to changes in end-market conditions.

As set out in the KPIs in this announcement, we consider cash flow as a primary measure of success. Our continued efforts to focus the business in this area are bearing fruit, with a cash conversion ratio of 107% in 2013, meaning that for each £100 of trading profit, we generated operational cash flow after capital expenditure of £107. This contributed to a 13% reduction in our net debt to £256 million.

This reduction in net debt, together with a further improvement in the funding position of our defined benefit pension plans, has contributed to a strengthening of our balance sheet. This enabled us to raise new long-term debt on attractive terms in the second half of the year, increasing the maturity profile of our debt and thus, in line with mitigations noted in our principal risks section, reducing refinancing risks in future years.

During the year we returned £70 million to shareholders through dividends and a share repurchase programme, thereby returning the majority of the net sales proceeds of the disposal of the Precious Metals Processing division to shareholders.

With net debt of £256 million and committed debt facilities of £637 million with maturities out to 2028, we have a strong balance sheet. At the end of the year net debt represented 1.4 times 2013 EBITDA, well within our debt covenants. Our business is strongly cash generative with relatively low capital intensity. In short, we are well positioned to invest in organic projects, fund attractive acquisition opportunities as they arise, and provide superior returns to shareholders.

# The following review considers our financial KPIs, our financial risks, and sets out other relevant financial information

### **Basis of Preparation**

We have adopted a columnar presentation format for our accounts to identify separately headline performance results, as we considered that this gives a better view of the underlying results of the ongoing business.

### **Prior Year Comparison**

The 2012 comparative figures have been restated to reflect the implementation of a new pensions accounting standard (IAS19 (Revised) Employee Benefits). This has had the effect of reducing the 2012 comparative trading profit by £1.7 million, reducing the net finance charge by £0.5 million, thus giving rise to a net reduction in pre-tax profit of £1.2 million, and a reduction in headline earnings per share from continuing operations of 0.5 pence.

### Dividend

In line with our dividend policy, the Board has recommended a final dividend of 10.25 pence per share. Together with the interim dividend paid during 2013, this will bring the full year dividend to 15 pence, an increase of 5.3% on Vesuvius' share of the 2012 Cookson Group dividend.

### **Financial KPIs**

# Underlying Revenue growth

We look at underlying (or organic) movements in our results to establish meaningful period-on-period comparisons. Underlying movements are calculated by:

- restating the previous period's results at the same foreign exchange rates as used in the current period;
- removing the results of disposed businesses in both the current and prior year;
- removing the results of businesses acquired in the current year; and
- assuming acquisitions made in the prior year were made on the first day of that period.

Group revenue of £1,511 million was 2.4% lower than 2012 (£1,548 million); underlying revenues fell by 0.8% reflecting the fact that the strong market conditions experienced in the first half of 2012 were not repeated in 2013, with reductions in the Foundry division more than offsetting underlying growth in the Steel division.

### Trading Profit and Return on Sales

The underlying trading profit of the Group is measured by both the trading profit in absolute terms, and as a percentage of sales (return on sales). Trading profit of £140 million was 6.6% ahead of 2012 (£131 million); on an underlying basis, trading profit increased by 10.9%.

In the Steel division, trading profit increased from £83 million in 2012 to £89 million in 2013; on an underlying basis, trading profit increased by 9.9% with return on sales increasing from 8.1% to 8.7%. These results reflect a substantial improvement in underlying profits in the Advanced Refractories product line and the impact of a lower bad debt charge.

In the Foundry division, trading profit increased from £48 million in 2012 to £51 million in 2013; on an underlying basis, trading profit increased by 12.6% with return on sales increasing from 8.7% to 10.4%. These results reflect the elimination of the losses in the Solar Crucibles product line, which was partially offset by an underlying reduction in other foundry activity which fed through into profitability.

# Headline PBT and EPS

Headline profit before tax (PBT) and earnings per share (EPS) are used to assess the underlying financial performance and earnings capacity of the Group. The principal difference between trading profit and PBT is net finance costs.

Net finance costs of £17 million comprised £16 million of net interest payable on borrowings (2012: £22 million), £2 million on retirement benefit plans (2012: nil), and £1 million relating to the unwinding of discounts on provisions (2012: £2 million); this was partially offset by £2 million (2012: £2 million) of finance income which principally comprised interest income.

The net interest payable on borrowings in 2012 includes substantially all interest costs relating to the former Cookson Group plc as all such costs were incurred by companies which remained with Vesuvius following the demerger. We estimate that net interest payable on borrowings in 2012 would have been £16 million had Vesuvius been a standalone entity throughout 2012.

Headline PBT, including our share of the profits from joint ventures of £2.5 million (2012: £0.1 million) has increased by 14% to £125 million (2012: £110 million).

Headline EPS has grown from 27.0 pence per share to 31.9 pence per share, reflecting the increased profitability of the Group, the lower effective tax rate (26.5%; 2012: 27.0%), and the impact of the share repurchase programme which reduced the number of shares in issue.

# Free Cash Flow and Working Capital

Free cash flow is used to assess the underlying cash generation of the Group, which is impacted by the level of working capital employed in the business. In order to drive sustained performance in working capital management we measure performance on a 12 month moving average basis at constant exchange rates. On this basis, trade working capital as a percentage of sales was 24.7% in 2013, a reduction of 1.9 percentage points on 2012 (26.6%). Inventory days reduced from 85 days of cost of sales at the end of 2012 to 77 days at the end of 2013, with debtor days reducing from 74 days of sales at the end of 2012 to 73 days at the end of 2013.

Operating cash flow was £150 million in 2013 (2012: £133 million), which represents a cash conversion rate of 107% (2012: 101%) in relation to trading profit from continuing operations. Our focus on working capital has led to a net

cash inflow from trade and other working capital of £16 million in the year relating to continuing operations, continuing the strong performance in 2012, where the net inflow was £13 million. Free cash flow from continuing operations, before restructuring and demerger costs, of £108 million was generated in the year (2012: £78 million).

## Return on Net Assets

Return on net assets (RONA) is used to assess the underlying financial performance of the Group. RONA is affected both by the assets employed by the business, and the returns earned by the business. In 2013, a combination of the reduction in working capital and the improvement in profitability led to an increase in Group pre-tax RONA to 24.4% in 2013. (2012: 19.5%).

# Net Debt and Interest Cover

The Group's debt facilities have financial covenants with specific limits on the ratios of Net Debt to EBITDA (maximum 3 times limit) and EBITDA to Interest (minimum 4 times limit). These ratios are monitored regularly to ensure the Group has sufficient financing available to run the business and fund future growth. At the end of 2013, the Net Debt to EBITDA ratio was 1.4, with EBITDA covering net interest paid 13.0 times; accordingly, the Group was well within its covenants.

At the end of the year we had £637 million of gross committed debt facilities (2012: £579 million), of which £329 million was unutilised (£2012: £158 million). Our net debt stood at £256 million at the end of 2013, a reduction of £39 million in the year. As part of a process to increase the efficiency of the utilisation of our facilities, we have reduced the cash and short-term deposits held to £68 million at the end of 2013. (2012: £130 million)

We keep our capital structure under regular review, and we took advantage of favourable market conditions and strong demand for our credit to raise new long-term fixed rate debt on the US Private Placement market on attractive terms as follows:

- €15 million at 3.46% maturing in December 2021;
- US\$30 million at 4.61% maturing in December 2023;
- €15 million at 3.93% maturing in December 2025; and
- US\$30 million at 4.96% maturing in December 2028.

As a result, at the end of 2013 one-third of our committed debt facilities comprised long-term fixed rate facilities, with the remainder being the £425 million multi-currency revolving credit facility which runs until April 2016.

Gross borrowings at the end of 2013 amounted to £327 million. Of this, approximately two-thirds is long-term fixed rate debt, with the remainder floating rate. The currency split of the borrowings is approximately one-third in each of Euros, US Dollars, and Sterling.

### **Financial Risk Factors**

There are two main financial risk factors: End-market cyclicality is discussed in the principal risks section of this announcement. In addition, the Group faces risks relating to foreign exchange, capital market, interest rate and inflation uncertainties. Despite the mitigations described in this announcement, we operate in many countries, and as such, our reported results vary with foreign exchange rates. When Sterling strengthens against a currency, our revenues and profits as reported in Sterling are reduced; however, the underlying revenue and profits in the local currency are unaffected.

The second half of 2013 saw a strengthening of Sterling against a number of our important trading currencies, most notably the Indian Rupee and the Brazilian Real. This, coupled with the weakness experienced throughout the year in the Japanese Yen and the South African Rand more than offset the effects of a stronger US Dollar, Euro, and Renminbi. The combined effects of these foreign exchange movements served to constrain our growth in reported profits. We continue to monitor this closely, and where possible seek to balance our cost and revenue base in similar currencies to minimise exposure. As with all international companies, and particularly ones like ours focused on growth in emerging markets, this continues to be an area for attention.

### Trading Results – Discontinued Operations

The results of the Precious Metals Processing division up to the date of disposal (31 May 2013) are reported as discontinued operations in 2013. In 2012 the consolidated results of the Alent plc group of businesses up to 18 December 2012, plus the results of the Precious Metals Processing division were reported as discontinued operations.

Revenue of the Precious Metals Processing division for 2013 was £65 million, down from £190 million in 2012, reflecting the disposals of the European businesses on 31 May 2013 and the US business on 1 May 2012. Trading profit for the year of £14 million (2012: £17 million) reflected weaker end-market conditions in 2013 together with the effect of the business disposals. Included within trading profit is £10 million relating to the release of a provision following the successful conclusion of a UK VAT case.

Total revenue of Alent plc for the period up to 18 December 2012 was £698 million, with trading profit of £100 million.

### Restructuring

The restructuring charge in 2013 of £4 million principally comprises costs relating to the relocation of a Steel division production facility in Australia, the closure and relocation costs relating to two Foundry production sites in China, and some trailing costs relating to prior restructuring programmes. Around one-third of this charge is non-cash.

The restructuring charge in 2012 of £57 million principally related to the restructuring of the Solar Crucibles business, with around 80% representing non-cash asset write-offs.

### Taxation

The headline effective income tax rate for the year reduced to 26.5% (2012:27.0%). The income tax credit on separately reported items principally consists of non-cash deferred tax movements relating to the amortisation of a deferred liability arising from the acquisition of Foseco plc in 2008 (£7 million; 2012: £7 million), and the recognition of a deferred tax asset due to the forecast utilisation of US tax losses incurred in prior years (£29 million). Due to the uncertain nature of future profitability, we have recognised an asset equivalent to the estimated profitability in the coming three years.

During the year the major part of a dispute with the UK tax authorities over VAT on metal purchases relating to the Precious Metals Processing division was resolved in our favour, resulting in the release of a provision of £10 million held in relation to this matter. This has been included in the results from discontinued operations. Further details are set out in Note 17 to the Accounts.

### Pensions

The net pension deficit in our post-retirement employee benefits plans reduced during the year from £69 million to £48 million, with the reduction coming primarily from employer contributions (£15 million) and gains on plan assets (£9 million), partially offset by service charges, administration costs and finance costs.

The triennial valuation of the UK plan as at 31 December 2012 was agreed during 2013. This showed the plan had a funding surplus of £11 million. As a result of this valuation, we ceased obligatory contributions to the plan in July 2013 and agreed with the Trustee, on a non-binding basis, to make payments of £2 million per annum from 1 January 2014 to build further the strength of the plan.

Our activities to reduce Vesuvius' exposure to defined benefit pension risks continue and in early 2014 we are transferring the liabilities for members who had retired since July 2012 to Pension Insurance Corporation (PIC), under the terms of an extension to the original buy-in agreement signed with PIC in 2012. This extension provides that UK plan members who retire up to the end of 2015 will have their pensions insured on agreed terms. This agreement covers up to £30 million of liabilities, with the future premium payments to be met from the existing assets of the UK plan. As a result, we expect around 65% of the total UK plan liabilities will be covered by these agreements with PIC.

### **Corporate Activity**

On 31 May 2013 we completed the disposal of the Precious Metals Processing division for a cash consideration of EUR56.8 million. The results of this business prior to disposal have been reported as discontinued operations.

Our non-core German brick manufacturing business, VGT-Dyko, was disposed in February 2013. In August 2013 we announced the disposal of our construction and installation business in Canada which follows the disposal of a similar business in Australia in 2012.

During 2013, no businesses were acquired as we focussed on putting in motion the actions required to improve the profitability of the base business. Metallurgica, was acquired in 2012 for £28 million. It is one of the world's leading suppliers of fluxes - a range of powders used together with refractory products in the enclosed continuous casting process. Profit margins in Metallurgica improved in 2013 following the integration of the business into Vesuvius. With improvements in margins also achieved in 2012, this highlights the synergies achievable from acquiring such complementary businesses.

# Capital Expenditure

Capital expenditure in 2013 of £48 million (2012: £57 million) comprised £29 million (2012: £38 million) in the Steel division and £19 million (2012: £19 million) in the Foundry division. This represented 3.2% of revenue (2012: 3.7%).

# Share Buy-back

During the year we committed to returning the majority of the net disposal proceeds of the Precious Metals Processing division to shareholders by way of an on-market repurchase of shares. The net proceeds from the disposal amounted to £37 million, comprising the cash-free debt-free gross proceeds of £47 million less the cash consumed by the business operations in the period prior to disposal, which amounted to £10 million. Of this, £30 million was used to repurchase 7,271,174 shares currently held in treasury at an average price, including transaction costs, of 412.59 pence per share between 5 June 2013 and 17 September 2013.

Additionally, during the year the Employee share ownership Trust (ESOT) purchased 851,736 shares at an average price, including transaction costs, of 479.77 pence per share. These shares were purchased by the ESOT partially to cover the anticipated vesting of current share-based incentive awards. Subsequent to the year end, the EBT purchased a further 82,152 shares at an average price, including transaction costs, of 503.52 pence per share.

# **Key Performance Indicators**

Vesuvius' Board and executives monitor a large number of financial and non-financial performance indicators, reported on a periodic basis, to measure the Group's performance over time.

Non-Financial KPIs	Purpose	2013 performance vs 2012
Lost time injury frequency	Measured to monitor progress towards the Group's goal of zero work-related injuries and illness	The number of work-related illnesses or injuries which resulted in an employee being absent from work for at least one day, per million hours worked was 1.8 (2012: 1.8)
Research and development ("R&D") spend	Monitored to ensure that adequate resources are being invested to maintain the Group's strong pipeline of new products and services	R&D spend: £26.7m (2012: 24.5m)
Total energy consumption	Measured as part of the Group's programme to reduce usage and the associated carbon emissions	Energy usage in manufacturing operations has decreased by 5.6%.
Financial KPIs	Purpose	2013 performance vs 2012
Underlying revenue growth	Provides an important indicator of organic or "like-for-like" growth of Group businesses between reporting periods. This measure eliminates the impact of exchange rates, acquisitions, disposals and significant business closures	Underlying revenue growth: – Group down 0.8% – Steel up 2% – Foundry down 6%
Trading profit, return on sales ("RoS")	Used to assess the trading performance of Group businesses	Continuing operations: – Group trading profit: £140.0 up 6.6% – ROS: 9.3% up 0.8pts
Headline profit before tax ("PBT") and headline earnings per share ("EPS")	Used to assess the financial performance and earnings capacity of the Group as a whole	Headline PBT: £125.2m up 14.1% Headline EPS: 31.9p up 18.1%
Free cash flow and average working capital to sales ratio	Free cash flow is used to assess the underlying cash generation of the Group. One of the factors driving the generation of free cash flow is the average working capital to sales ratio, which indicates the level of working capital used in the business	Continuing operations: Free cash flow: £94.9m (2012: £54.2m) Average working capital to sales of 24.7% (2012: 26.6%)
Return on net assets ("RONA")	Used to assess the financial performance of the Group	Group RONA: 24.4% vs 19.5%
Interest cover ratio and ratio of net debt to EBITDA	Both ratios are used to assess the financial position of the Group and its ability to fund future growth	Interest cover:13.0 timesNet debt to EBITDA:1.4 times

# **Principal Risks and Uncertainties**

The Group faces various risks, both internal and external, which could significantly impact long-term performance.

All of the risks set out below could materially affect the Group, its businesses, results of future operations and financial condition and could cause actual results to differ materially from expected or historical results.

The Board is responsible for the Group's risk management and assessment of the measures used in managing risk across the Group. Vesuvius operates a continuous process for identifying, evaluating and managing significant risks and regular reports are made to the Board on the process of how these are being managed. Thus, the Board receives regular reports on major issues that have arisen during the year, can make an assessment of how the risks have changed over any given period, and can assess whether they are being effectively managed. Where practical, risks are managed in order to mitigate exposure and, where cost effective, the risk is transferred to our insurers. The risks identified below are the seen by the Board as being the most relevant to the Group in relation to their possible impact on it achieving its strategic objectives. The risks below are not the only ones that the Group will face. Some risks are not yet known and some that are not currently deemed material could later become so.

Risk	Potential Impact	Mitigation
End-market cyclicality	<ul> <li>Unplanned drop in demand and revenue</li> <li>Failure of one or more customers leading to debtor bankruptcy</li> </ul>	<ul> <li>Prudent balance sheet management to maintain robust financial position</li> <li>Strong internal reporting and monitoring of external data to identify economic trends</li> <li>Flexible cost base to react quickly to end- market conditions</li> <li>No one customer exceeds 10% of Vesuvius revenue</li> <li>Robust credit control processes</li> </ul>
Protectionism in key countries	<ul> <li>Loss of business from enforced preference of local suppliers</li> <li>Imposition of increased import duties</li> <li>Increased tax burden or changes to rules and enforcement</li> </ul>	<ul> <li>Local manufacturing operations in 30 countries</li> <li>Robust internal tax policies and strict transfer pricing rules</li> <li>Strong internal control of inter-company trading</li> </ul>
Product liability issues	<ul> <li>Claims from third parties resulting from use of potentially hazardous materials</li> <li>Customer claims and loss of business from product quality issues</li> <li>Personal injury claims arising from product failure</li> </ul>	<ul> <li>Appropriate insurance cover obtained</li> <li>Active monitoring of HSE issues</li> <li>Stringent quality control standards systematically implemented in manufacturing</li> <li>Experienced legal team used to negotiate appropriate customer agreements</li> </ul>
Regulatory compliance	<ul> <li>Financial loss through failure to comply with appropriate regulations</li> <li>Business disruption from investigations</li> <li>Reputational damage</li> </ul>	<ul> <li>Widely disseminated Code of Conduct and supporting policies which highlight the Group's ethical approach to business</li> <li>Whistleblowing procedure implemented across the Group</li> <li>On-going training and review of effectiveness of relevant policies</li> </ul>
Maintenance and protection of leading technologies	<ul> <li>Loss of business through new technology developed by others</li> <li>Failure to adapt solutions to meet changing customer needs</li> <li>Revenue lost through ineffective protection of intellectual property</li> </ul>	<ul> <li>Market leading research and development team with significant investment in R&amp;D</li> <li>Patent protection sought when new developments are made</li> <li>Stringent defence of patents and other intellectual property</li> <li>Control of access to intellectual property through IT controls and physical security</li> </ul>
Foreign exchange, capital	<ul> <li>Inability to raise sufficient capital to fund growth of business</li> <li>Reduction in earnings from increased</li> </ul>	<ul> <li>Long-term capital structure planning to secure availability of capital at acceptable costs</li> <li>Substantial proportion of debt capital secured</li> </ul>

market, interest rate and inflation uncertainties	<ul> <li>interest charges</li> <li>Weakness in foreign currencies leading to reduced profitability</li> </ul>	<ul> <li>at fixed rates of interest</li> <li>International presence reduces the Group's reliance on any one currency</li> <li>Hedging of transactional foreign exchange exposure when necessary</li> <li>Alignment of cost structure with revenue where possible</li> </ul>
Loss of a major site	<ul> <li>Loss of revenue resulting from inability to supply customers on loss of production facilities</li> </ul>	<ul> <li>Diversified manufacturing footprint with some 70 facilities across 30 countries</li> <li>Maintenance of excess capacity to allow plants to meet peak demands</li> </ul>
Ability to source and use critical raw materials	<ul> <li>Manufacturing interruption from failure of a key supplier, or the loss of availability of a source of critical raw materials</li> </ul>	<ul> <li>Strategic stocks of certain materials are retained</li> <li>Number of single-sourced materials reduced through expanding supplier base</li> <li>Development of new products and research on substitution of raw materials</li> </ul>
Cyber security	<ul> <li>Loss of availability of IT service leading to disruption of business</li> <li>Intellectual Property accessed by malicious third parties leading to loss of revenues through copying</li> </ul>	<ul> <li>State of the art firewalls and networking equipment with associated monitoring and follow up</li> <li>Encrypted traffic over the Internet.</li> <li>Centralised backups and server virtualisation</li> <li>Specific focus on security issues and programme controlling internal and external access</li> </ul>
Attraction and retention of staff	<ul> <li>Insufficient high quality staff to run base business and generate growth through innovation</li> </ul>	<ul> <li>Contacts with universities to identify and develop talent</li> <li>Internal programme to attract and develop high potential staff from emerging markets through cross border exchange programmes</li> <li>Extensive internal courses run by experienced staff to transfer knowledge in a structured manner</li> <li>Building career trajectories for technical staff to show potential and reduce attrition</li> </ul>

# Group Income Statement For the year ended 31 December 2013

		2013		2012 as restated (note 1.7)			
		Headline performance £m	Separately reported items £m	Total £m	Headline performance £m	Separately reported items £m	Total £m
Continuing operations	Notes						
Revenue	2	1,510.5		1,510.5	1,547.5	_	1,547.5
Manufacturing costs	2	(1,100.0)	-	(1,100.0)		-	
Administration, selling and distribution costs		(1,100.0)	-	(1,100.0)	(1,149.3) (266.9)	-	(1,149.3) (266.9)
	2				·		
Trading profit	2	140.0	-	140.0	131.3	-	131.3
Amortisation of intangible assets		-	(17.4)	(17.4)	-	(17.5)	(17.5)
Restructuring charges	4	-	(3.9)	(3.9)	-	(57.0)	(57.0)
Demerger costs	5		·			(15.7)	(15.7)
Operating profit/(loss)		140.0	(21.3)	118.7	131.3	(90.2)	41.1
Net finance costs	6	(17.3)	-	(17.3)	(21.7)	-	(21.7)
Share of post-tax profit of joint ventures		2.5	-	2.5	0.1	-	0.1
Profit/(loss) on disposal of continuing operations	7	-	0.2	0.2	-	(2.3)	(2.3)
Profit/(loss) before tax		125.2	(21.1)	104.1	109.7	(92.5)	17.2
Income tax (costs)/credits	8	(32.5)	38.8	6.3	(29.6)	(2.0)	(31.6)
Profit/(loss) from continuing operations		92.7	17.7	110.4	80.1	(94.5)	(14.4)
Discontinued operations	17	-	29.9	29.9	-	612.5	612.5
Profit		92.7	47.6	140.3	80.1	518.0	598.1
Profit attributable to:							
Owners of the parent		87.7	47.6	135.3	75.0	518.0	593.0
Non-controlling interests		5.0	-	5.0	5.1	-	5.1
Profit		92.7	47.6	140.3	80.1	518.0	598.1
Earnings per share - pence	9						
Continuing operations - basic				38.4			(7.0)
- diluted				38.3			(6.9)
Total operations - basic				49.2			213.8
- diluted				49.1			211.9

# Group Statement of Comprehensive Income For the year ended 31 December 2013

	2013	2012
	£m	as restated £m
	LIII	Liii
Profit	140.3	598.1
Other comprehensive income/(loss), net of income tax		
Items that will not be reclassified subsequently to income statement:		
Remeasurement of defined benefit liabilities/assets	10.2	(106.4)
Income tax relating to items not reclassified	(1.6)	14.8
Items that may be reclassified subsequently to income statement:		
Exchange differences on translation of the net assets of foreign operations	(55.0)	(80.8)
Reclassification of exchange differences on disposal of foreign operations	(6.2)	31.5
Exchange translation differences arising on net investment hedges	0.3	14.0
Change in fair value of cash flow hedges	0.4	2.3
Change in fair value of cash flow hedges transferred to income statement for the year	-	(0.3)
Change in fair value of available-for-sale investments	0.1	(0.3)
Other comprehensive loss, net of income tax	(51.8)	(125.2)
Total comprehensive income	88.5	472.9
Total comprehensive income attributable to:		
Owners of the parent	86.9	469.5
Non-controlling interests	1.6	3.4
Total comprehensive income	88.5	472.9

# Group Statement of Cash Flows For the year ended 31 December 2013

	2013	2012 as restated
Notes	£m	£m
Cash flows from operating activities		
Cash generated from operations	160.7	165.3
Net interest paid	(11.8)	(18.7)
Income taxes paid	(30.4)	(60.1)
Net cash inflow from operating activities	118.5	86.5
Cash flows from investing activities		
Capital expenditure	(46.3)	(80.0)
Proceeds from the sale of property, plant and equipment	1.6	3.3
Proceeds from sale of investments	0.3	-
Acquisition of subsidiaries and joint ventures, net of cash acquired	-	(26.1)
Disposal of subsidiaries and joint ventures, net of cash disposed of	44.1	(46.2)
Dividends received from joint ventures	1.3	1.3
Other investing outflows	(1.4)	(3.4)
Net cash outflow from investing activities	(0.4)	(151.1)
Net cash inflow/(outflow) before financing activities	118.1	(64.6)
Cash flows from financing activities		
(Repayment)/Increase in borrowings 11	(112.2)	119.1
Settlement of forward foreign exchange contracts	(1.4)	(23.7)
Proceeds from the issue of share capital	0.1	2.2
Purchase of own shares	(34.1)	(19.8)
Borrowing facility arrangement costs	(0.4)	(5.0)
Dividends paid to equity shareholders 10	(39.4)	(61.2)
Dividends paid to non-controlling shareholders	(1.1)	(1.2)
Net cash (outflow)/inflow from financing activities	(188.5)	10.4
Net decrease in cash and cash equivalents 11	(70.4)	(54.2)
Cash and cash equivalents at 1 January	124.7	183.9
Effect of exchange rate fluctuations on cash and cash equivalents	(1.5)	(5.0)
Cash and cash equivalents at 31 December	52.8	124.7

	Continuing operations £m	Discontinued operations £m	2013 Total £m	Continuing operations £m	Discontinued operations £m	2012 Total £m
Free cash flow from continuing operations	Em	Σm	Σm	EIII	III	III
Net cash inflow from operating activities	128.4	(9.9)	118.5	64.0	22.5	86.5
Additional funding contributions into Group pension plans	11.0	-	11.0	45.2	2.1	47.3
Capital expenditure	(46.3)	-	(46.3)	(56.2)	(23.8)	(80.0)
Proceeds from the sale of property, plant and equipment	1.6	-	1.6	1.4	1.9	3.3
Dividends received from joint ventures	1.3	-	1.3	1.0	0.3	1.3
Dividends paid to non-controlling shareholders	(1.1)	-	(1.1)	(1.2)	-	(1.2)
Free cash flow	94.9	(9.9)	85.0	54.2	3.0	57.2

# Group Balance Sheet As at 31 December 2013

As at 31 December 2013		2012	2042
		2013	2012
Assets	Notes	£m	£m
Property, plant and equipment	Г	274.7	277.8
Intangible assets		717.7	763.7
Employee benefits – net surpluses	13	28.7	23.3
Interests in joint ventures	15	15.4	14.4
Investments		4.2	4.6
Income tax recoverable		4.2	2.9
Deferred tax assets		43.7	17.9
Other receivables		14.3	14.1
Total non-current assets	L	1,102.9	1,118.7
		·	
Cash and short-term deposits		68.4	129.5
Inventories		181.9	194.1
Trade and other receivables		313.7	338.9
Income tax recoverable		3.5	2.8
Derivative financial instruments		0.3	-
Assets classified as held for sale		-	39.9
Total current assets		567.8	705.2
Total assets		1,670.7	1,823.9
Equity	_		
Issued share capital		27.8	27.8
Retained Earnings		2,284.6	2,212.2
Other reserves		(1,455.8)	(1,399.0)
Equity attributable to the owners of the parent		856.6	841.0
Non-controlling interests		27.3	26.8
Total equity	14	883.9	867.8
Liabilities	Г	309.5	420.3
Interest-bearing borrowings Employee benefits – net liabilities	13	76.6	92.1
	15		
Other payables		18.6	14.2
Provisions		35.3	31.8
Deferred tax liabilities Total non-current liabilities	L	51.0 491.0	60.7 619.1
		491.0	619.1
Interest-bearing borrowings	Γ	15.3	4.5
Trade and other payables		214.5	234.2
Income tax payable		45.0	45.0
Provisions		20.8	29.5
Derivative financial instruments		0.2	0.3
Liabilities directly associated with assets classified as held for sale		-	23.5
Total current liabilities		295.8	337.0
Total liabilities		786.8	956.1
Total equity and liabilities		1,670.7	1,823.9
Net debt Interest-bearing borrowings - non-current		309.5	420.3
- current		15.3	4.5
Cash and short-term deposits		(68.4)	(129.5)
Net debt	11	256.4	295.3
	11	230.4	233.3

# Group Statement of Changes in Equity For the year ended 31 December 2013

	lssued share capital £m	Other reserves £m	Retained earnings £m	Owners of the parent £m	Non- controlling interests £m	Total equity £m
As at 1 January 2012	1,765.1	(1,356.7)	899.3	1,307.7	24.6	1,332.3
Profit (as restated)	-	-	593.0	593.0	5.1	598.1
Other comprehensive income/(loss), net of income tax						
Items that will not be reclassified subsequently to income statement						
Remeasurement of defined benefit liabilities/assets (as restated)	-	-	(106.4)	(106.4)	-	(106.4)
Income tax relating to items not reclassified	-	-	14.8	14.8	-	14.8
Items that may be reclassified subsequently to income statement						
Exchange differences on translation of the net assets of foreign operations	-	(79.1)	-	(79.1)	(1.7)	(80.8)
Reclassification of exchange differences on disposal of foreign operations	-	31.5	-	31.5	-	31.5
Exchange differences arising on net investment hedges	-	14.0	-	14.0	-	14.0
Change in fair value of cash flow hedges	-	2.3	-	2.3	-	2.3
Change in fair value of cash flow hedges transferred to profit for the year	-	(0.3)	-	(0.3)	-	(0.3)
Change in fair value of available-for-sale investments	-	(0.3)	-	(0.3)	-	(0.3)
Other comprehensive loss, net of income tax (as restated)	-	(31.9)	(91.6)	(123.5)	(1.7)	(125.2)
Total comprehensive (loss)/income	-	(31.9)	501.4	469.5	3.4	472.9
Purchase of own shares	-	-	(19.8)	(19.8)	-	(19.8)
Recognition of share-based payments	-	-	4.8	4.8	-	4.8
Dividends paid (note 10)	-	-	(61.2)	(61.2)	(1.2)	(62.4)
Issue of share capital	12.8	(10.4)	-	2.4	-	2.4
Capital reduction satisfied by transfer of Alent plc business	(862.4)	-	-	(862.4)	-	(862.4)
Court approved capital reduction	(887.7)	-	887.7	-	-	-
Total transactions with owners	(1,737.3)	(10.4)	811.5	(936.2)	(1.2)	(937.4)
As at 1 January 2013	27.8	(1,399.0)	2,212.2	841.0	26.8	867.8
Profit	-	-	135.3	135.3	5.0	140.3
Other comprehensive income/(loss), net of income tax						
Items that will not be reclassified subsequently to income statement						
Remeasurement of defined benefit liabilities/assets	-	-	10.2	10.2	-	10.2
Income tax relating to items not reclassified	-	-	(1.6)	(1.6)	-	(1.6)
Items that may be reclassified subsequently to income statement		(51.6)		(51.6)	(2.4)	(55.0)
Exchange differences on translation of the net assets of foreign operations Reclassification of exchange differences on disposal of foreign operations	-	(51.6)	-	(51.6)	(3.4)	
Exchange differences arising on net investment hedges	-	(6.2) 0.3	-	(6.2) 0.3	-	(6.2) 0.3
Change in fair value of cash flow hedges		0.4		0.4		0.4
Change in fair value of available-for-sale investments		0.1		0.4		0.4
Other comprehensive (loss)/income, net of income tax	-	(57.0)	8.6	(48.4)	(3.4)	(51.8)
Total comprehensive (loss)/income	-	(57.0)	143.9	86.9	1.6	88.5
Purchase of own shares		-	(34.1)	(34.1)	-	(34.1)
Recognition of share-based payments	-	-	2.1	2.1	-	2.1
Dividends paid (note 10)		-	(39.4)	(39.4)	(1.1)	(40.5)
Redemption of redeemable preference shares		0.1	(0.1)	-	/	-
Issue of share capital		0.1	-	0.1	-	0.1
Total transactions with owners	L	0.2	(71.5)	(71.3)	(1.1)	(72.4)
As at 31 December 2013	27.8	(1,455.8)	2,284.6	856.6	27.3	883.9
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### 1 Basis of preparation

### 1.1 Basis of accounting

The financial information set out in this annual results announcement does not constitute the Company's statutory accounts for the years ended 31 December 2013 or 2012, but is derived from those accounts. Statutory accounts for 2012 have been delivered to the registrar of companies and those for 2013 will be delivered in due course. The auditor has reported on those accounts; their reports were (i) unqualified (ii) did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying their report and (iii) did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

#### 1.2 Impact of Cookson Group demerger on comparative financial information disclosure

The effect of adopting the principles of reverse acquisition to account for the Scheme of Arrangement, by which the demerger of Cookson Group plc was implemented, results in a continuation of the consolidated financial statements of Cookson, now renamed Vesuvius. As a consequence of this, the comparative financial statements of Vesuvius include the full results of the Alent group of companies up to the date of the demerger becoming effective on 19 December 2012. In preparing the disclosure of the results of Vesuvius for 2012, the following approach has been applied:

(i) The costs incurred by Vesuvius within its central headquarters for 2012 have been allocated in full between the underlying trading results of continuing and discontinued operations in arriving at the results for Vesuvius as a whole.

(ii) As Vesuvius Holdings Limited (formerly Cookson Group plc) remained with Vesuvius plc after the demerger, all of the borrowings and associated financial derivatives entered into by Cookson in the period up to the date of demerger have been treated as belonging to Vesuvius in the comparative financial statements, with the consequence that all of the finance costs relating to those Cookson borrowings have been reported as finance costs of Vesuvius. Borrowings and borrowing costs relating to local debt arrangements established by individual Cookson Group companies other than Cookson Group plc have been reported according to whether they were part of the Alent or Vesuvius group structure. This approach has also been applied to financial assets (net cash) and the related finance income.

(iii) Tax charges in the comparative financial statements have been determined based on the tax charges recorded by Vesuvius companies in local statutory accounts, together with certain adjustments relating to those entities made for Group consolidation purposes. The tax charges recorded in the Group income statement for 2012 have been affected by the tax arrangements within the former Cookson Group and are not necessarily representative of the tax charges that would have been reported had Vesuvius been an independent group throughout 2012, nor of tax charges that may arise thereafter.

As a consequence of the above, the pre-demerger historical financial performance of Vesuvius in its comparative 2012 financial statements comprises the full consolidated financial performance of Cookson Group plc, albeit that in the income statements the total Group results have been analysed between continuing (Vesuvius companies only) and discontinued (Alent and Precious Metals Processing) operations. The demerger of Alent was reflected in the Vesuvius financial statements as the sale, by Vesuvius, of the consolidated Alent business on 19 December 2012. Hence the 2012 income statement of Vesuvius includes, within "discontinued operations", the trading performance of Alent up to 19 December 2012, together with the profit on the 'sale' of Alent. Similarly, the trading results of the Precious Metals Processing division (including the US operations, which were sold in 2012) have been included within discontinued operations in the comparative financial statements.

### 1.3 Going concern

The Directors have prepared cash flow forecasts for the Group for a period in excess of 12 months from the date of approval of the 2013 financial statements. These forecasts reflect an assessment of current and future end-market conditions and their impact on the Group's future trading performance. The forecasts show that the Group will be able to operate within the current committed debt facilities and show continued compliance with the Company's financial covenants. On the basis of the exercise described above and the Group's available committed debt facilities, the Directors consider that the Group and Company have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt a going concern basis in preparing the financial statements of the Group and the Company.

### 1.4 Basis of consolidation

The consolidated financial statements of the Group incorporate the financial statements of the Company and entities controlled by the Company (its "subsidiaries"). Control exists when the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing whether control exists, potential voting rights that are currently exercisable are taken into account. The results of subsidiaries acquired or disposed of during the year are included in the Group income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those detailed herein to ensure that the Group financial statements are prepared on a consistent basis. All intra-Group transactions, balances, income and expenses are eliminated on consolidation.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's interest therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination together with the non-controlling interests' share of profit or loss and each component of other comprehensive income since the date of the combination. Total comprehensive income is attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

### 1.5 Functional and presentation currency

The financial statements are presented in millions of pounds sterling, which is the functional currency of the Company, and rounded to one decimal place.

### 1.6 Disclosure of "separately reported items"

IAS 1, Presentation of Financial Statements, provides no definitive guidance as to the format of the income statement, but states key lines which should be disclosed. It also encourages the disclosure of additional line items and the reordering of items presented on the face of the income statement when appropriate for a proper understanding of the entity's financial performance. In accordance with IAS 1, the Company has adopted a columnar presentation for its Group income statement, to separately identify Headline Performance results, as the Directors consider that this gives a better view of the underlying results of the ongoing business. As part of this presentation format, the Company has adopted a policy of disclosing separately on the face of its Group income statement, within the column entitled "Separately reported items", the effect of any components of financial performance for which the Directors consider separate disclosure would assist both in a better understanding of the financial performance achieved and in making projections of future results. In its adoption of this policy, the Company applies an even-handed approach to both gains and losses and aims to be both consistent and clear in its accounting and disclosure of such items.

Both materiality and the nature and function of the components of income and expense are considered in deciding upon such presentation. Such items may include, inter alia, the financial effect of exceptional items which occur infrequently, such as major restructuring activity, initial recognition and subsequent increase, decrease and amortisation of deferred tax assets, together with items always reported separately, such as amortisation charges relating to intangible assets, profits or losses arising on the disposal of continuing or discontinued operations and the taxation impact of the aforementioned exceptional items and items separately reported.

### 1.7 New and revised IFRS

During the year, the Group has adopted IAS 19 (revised), Employee Benefits ("IAS19(R)") which makes changes to the recognition, measurement and disclosure of defined benefit pension schemes. The impact can be summarised as follows which has required a restatement of the prior period's consolidated results:

- The net finance cost relating to employee benefits plans has been previously presented gross within finance income and finance expense within the Group income statement. The amount is now considered to be a single finance cost on the net pension liability. Prior period comparatives have been restated.
- IAS 19(R), requires the interest on the net defined benefit liability to be calculated by applying a high quality corporate bond yield to
  the net defined benefit liability. This has resulted in the net pension interest charge for 2012 of £0.6m, as previously reported, to become
  £0.1m with an equal and opposite effect on the remeasurement of the net defined benefit liability in the Group statement of
  comprehensive income. The impact on the net pension charge for 2013 is broadly similar to that for 2012.
- Operating costs have been increased by £1.5m for 2013 (2012: £1.7m), as a result of the requirement to include pension scheme administration costs in operating costs. Such costs include the PFI levy and actuarial, legal and trustee charges which, under the previous IAS19, were allowed to be included within net finance costs.

In addition, during the period, the Group adopted a number of other new standards and amendments which became effective, none of which had a material impact on the Group's net cash flow, financial position, total comprehensive income or earnings per share. A number of other new and amended IFRS were issued during the year which do not become effective until after 1 January 2014 and which have not been early adopted. None of these are likely to have a material impact on the Group's net cash flows, financial position, total comprehensive income or earnings per share.

### 2. Segment information

### **Operating segments for continuing operations**

For reporting purposes, the Group is organised into two main business segments: Steel and Foundry and the senior executive management of each of these business segments reports to the Chief Executive of the Group. It is the Vesuvius Board which makes the key operating decisions in respect of these segments. The information used by the Vesuvius Board to review performance and determine resource allocation between the business segments is presented with the Group's activities segmented between the two business segments, Steel and Foundry. Taking into account the basis on which the Group's activities are reported to the Vesuvius Board, the Directors believe that these two business segments are the appropriate way to analyse the Group's results.

Segment revenue represents revenue from external customers (inter-segment revenue is not material). Trading profit includes items directly attributable to a segment as well as those items that can be allocated on a reasonable basis.

### **Discontinued operations**

Discontinued operations in 2013 comprise only the European Precious Metals Processing business. Discontinued operations in 2012 include the results of the Alent group of companies for the period up to 19 December 2012, when they were demerged from Vesuvius, together with the results of the US Precious Metals Processing business for the period up to 1 May 2012 when it was sold and the the results of the European Precious Metals Processing business for the year. The European Precious Metals business was held for sale as at 31 December 2012 and its results for the period up to 31 May, when it was sold, are reported as discontinued operations in 2013.

#### 2.1 Income Statement

			2013
	Steel	Foundry	Continuing operations
	£m	£m	£m
Segment revenue	1,017.5	493.0	1,510.5
Segment EBITDA	114.1	65.2	179.3
Segment depreciation	(25.4)	(13.9)	(39.3)
Segment trading profit	88.7	51.3	140.0
Amortisation of intangible assets			(17.4)
Restructuring charges			(3.9)
Operating profit			118.7
Net finance costs			(17.3)
Share of post-tax profit of joint ventures			2.5
Profit on disposal of continuing operations			0.2
Profit before tax			104.1
			2012
			as restated
			Continuing
	Steel	Foundry	operations
	£m	£m	£m
Segment revenue	1,017.3	530.2	1,547.5
Segment EBITDA	108.2	66.2	174.4
Segment depreciation	(25.1)	(18.0)	(43.1)
Segment trading profit	83.1	48.2	131.3
Amortisation of intangible assets			(17.5)
Restructuring charges			(57.0)
Demerger costs			(15.7)
Operating profit			41.1
Net finance costs			(21.7)
Share of post-tax profit of joint ventures			0.1
Loss on disposal of continuing operations			(2.3)
Profit before tax			17.2

### 3. Amortisation of intangible assets

Intangible assets other than goodwill arose on the acquisition of Foseco in 2008 and are being amortised on a straight-line basis over their useful lives. The assets acquired and their remaining useful lives are shown below.

		Net book
	Remaining	value
	useful life	2013
	years	£m
Customer relationships	14.3	76.7
Trade name	14.3	51.5
Intellectual property rights	4.3	34.2
	_	162.4

#### 4. Restructuring charges from continuing operations

The restructuring charge for the year from continuing operations was £3.9m (2012: £57.0m) and arose in connection with initiatives that included redundancy programmes, the downsizing or closure of facilities, the streamlining of manufacturing processes and the rationalisation of product lines. Of the total charge, £0.1m (2012: £46.3m) arose in connection with the actions taken to downsize the Solar Crucibles operations of the Foundry division. The total charge in 2013 comprised cash-related costs in respect of redundancy and other cost-reduction initiatives. The net tax credit attributable to the total restructuring charges was £2.6m (2012: £46.6m).

Cash costs of £10.3m (2012: £11.4m) were incurred in the year in respect of the restructuring initiatives of continuing operations commenced both in 2013 and in prior years, leaving provisions made but unspent of £12.9m as at 31 December 2013 (2012: £17.1m), of which £4.9m relates to future costs in respect of leases expiring between one and ten years.

### 5. Demerger costs

The cash costs associated with the preparation and execution of the demerger of the Alent group of businesses from Cookson Group plc, to the extent that they were allocated to Vesuvius, have been separately reported in the income statement in 2012. Costs totalling £15.7m were charged in the year, primarily relating to professional adviser fees for financial, audit, accounting, legal and pensions advice. Fees in connection with the negotiated changes to the former Cookson debt arrangements in order to provide Vesuvius with ongoing borrowing facilities were £2.0m were, as required by IFRS, capitalised against the associated borrowings and are being amortised over the expected life of those debt arrangements. Tax-related costs of £11.4m were incurred in connection with the transactions necessary to reorganise the legal entity structure of the former Cookson group of companies so as to facilitate the demerger.

#### 6. Finance costs

Total net finance costs for the year of £17.3m is analysed in the table below.

	2013	2012
		as restated
	£m	£m
Interest payable on borrowings		
Loans, overdrafts and factoring arrangements	13.2	20.6
Obligations under finance leases	0.2	0.2
Amortisation of capitalised borrowing costs	2.6	1.2
Total interest payable on borrowings	16.0	22.0
Interest on net retirement benefits obligations	1.8	0.1
Unwinding of discounted provisions	1.3	1.4
Finance income	(1.8)	(1.8)
Total net finance costs	17.3	21.7

### 7. Profit/(loss) on disposal of continuing operations

The net profit on disposal of continuing operations of £0.2m comprised £0.4m profit on the sale of a construction and installation business in Canada, together with a loss relating to a non-core business held for sale as at 31 December 2012. The net loss on disposal of continuing operations in 2012 comprised £4.0m profit on sale of the Andreco-Hurll refractory lining installation business in Australia, together with the write-down of £2.7m related to assets of a non-core business held for sale as at 31 December 2012, plus £3.6m of trailing costs of prior year disposals. The tax charge attributable to these transactions was nil (2012: £1.9m).

### 8. Income tax costs

The Group's effective tax rate, based on the income tax costs associated with headline performance of £32.5m (2012: £29.6m), was 26.5% in 2013 (2012: 27.0%).

The Group's total income tax costs associated with headline performance include a credit of £38.8m (2012: £2.0m) relating to separately reported items comprising: a credit of £2.6m (2012: £4.6m credit) in relation to restructuring charges; a credit of £7.0m (2012: £6.7m credit) relating to the amortisation of intangible assets; a credit of £29.2m (2012: nil) in respect of the potential recognition of US temporary differences; a charge of nil (2012: £1.4m) relating to demerger costs; and a charge of nil (2012: £1.9m) relating to the loss on disposal of continuing operations. Tax charged in the Group statement of comprehensive income in the year amounted to £1.6m (2012: £1.4m credit), £1.4m (2012: £14.8m credit) of which related to net actuarial gains and losses on employee benefits plans.

### 9. Earnings per share ("EPS")

### 9.1 Per share amounts

		Continuing operations	Discontinued operations	Total 2013	Continuing operations as restated	Discontinued operations	Total 2012 as restated
		pence	pence	pence	pence	pence	pence
Earnings/(loss) per share	- basic	38.4	10.8	49.2	(7.0)	220.8	213.8
	- diluted	38.3	10.8	49.1	(6.9)	218.8	211.9
	- headline	31.9			27.0		
	- diluted headline	31.8			26.8		

### 9.2 Earnings for EPS

Basic and diluted EPS from continuing operations are based upon the profit attributable to owners of the parent, as reported in the Group income statement, of £105.4m (2012: £19.5m loss), being the profit for the year of £110.4m (2012: £14.4m loss) less non-controlling interests of £5.0m (2012: £5.1m); headline and diluted headline EPS are based upon headline profit from continuing operations attributable to owners of the parent of £87.7m (2012: £75.0m). The table below reconciles these different profit measures.

	Continuing operations 2013 £m	Continuing operations 2012 as restated £m
Profit/(loss) attributable to owners of the parent	105.4	(19.5)
Adjustments for separately reported items:		
Amortisation of intangible assets	17.4	17.5
Restructuring charges	3.9	57.0
Demerger costs	-	15.7
(Profit)/loss on disposal of continuing operations	(0.2)	2.3
Tax relating to separately reported items	(38.8)	2.0
Headline profit attributable to owners of the parent	87.7	75.0

### 9.3 Weighted average number of shares

	2013	2012
	£m	£m
For calculating basic and headline EPS	274.8	277.4
Adjustment for dilutive potential ordinary shares	0.9	2.5
For calculating diluted and diluted headline EPS	275.7	279.9

For the purposes of calculating diluted and diluted headline EPS, the weighted average number of ordinary shares is adjusted to include the weighted average number of ordinary shares that would be issued on the conversion of all dilutive potential ordinary shares relating to the Company's share-based payment plans. Potential ordinary shares are only treated as dilutive when their conversion to ordinary shares would decrease earnings per share, or increase loss per share, from continuing operations.

#### 10. Dividends

	2013	2012
	£m	£m
Amounts recognised as dividends		
Final dividend for the year ended 31 December 2011 of 14.5p per ordinary share	-	40.3
Interim dividend for the year ended 31 December 2012 of 7.5p per ordinary share	-	20.9
Final dividend for the year ended 31 December 2012 of 9.5p per ordinary share	26.4	-
Interim dividend for the year ended 31 December 2013 of 4.75p per ordinary share	13.0	-
	39.4	61.2

A proposed final dividend for the year ended 31 December 2013 of £27.7m, equivalent to 10.25 pence per ordinary share, is subject to approval by shareholders at the Company's Annual General Meeting and has not been included as a liability in these financial statements. If approved by shareholders, the dividend will be paid on 23 May 2014 to ordinary shareholders on the register at 25 April 2014.

A final dividend for the year ended 31 December 2012 of £26.4m (2011: £39.9m) equivalent to 9.5 pence (2011: 14.5 pence) per ordinary share was paid in June 2013 and an interim dividend for the year ended 31 December 2013 of £13.0m (2012: £20.9m) equivalent to 4.75 pence (2012: 7.5 pence) per ordinary share was paid in October 2013. The interim dividend in 2012 declared by Cookson Group plc was 7.5p per share. Had the same percentage split of that interim dividend been made between Vesuvius plc and Alent plc as was done for the final dividend for 2012, the comparative interim dividend for Vesuvius plc for 2012 would have been 4.75p per share.

### 11. Net debt

	Balance as at 1 January 2013 £m	Foreign exchange adjustments £m	Non-cash movements £m	Cash flow £m	Balance as at 31 December 2013 £m
Cash and cash equivalents					
Short-term deposits	8.2	(0.1)		(8.1)	-
Cash at bank and in hand	121.3	(2.0)		(50.9)	68.4
Bank overdrafts	(4.8)	0.6		(11.4)	(15.6)
				(70.4)	
Borrowings, excluding bank overdrafts					
Current	(1.8)	-		0.3	(1.5)
Non-current	(423.4)	0.8		111.9	(310.7)
				112.2	
Capitalised borrowing costs	5.2		(2.6)	0.4	3.0
Net debt	(295.3)	(0.7)	(2.6)	42.2	(256.4)

As at 31 December 2013, the Group had committed borrowing facilities of £637.1m (2012: £578.8m), of which £328.6m (2012: £157.7m) were undrawn. These undrawn facilities are due to expire in April 2016. The Group's borrowing requirements are met by US Private Placement Loan Notes ("USPP") and a multi-currency committed syndicated bank facility of £425.0m (2012: £425.0m). The USPP facility was fully drawn as at 31 December 2013 and amounted to £212.1m (\$310m and €30m), of which \$110m is repayable in 2017, \$140m in 2020, €15m in 2021, \$30m in 2023, €15m in 2025 and \$30m in 2028. The syndicated bank facility is repayable in April 2016.

### 12. Cash generated from operations

	Continuing operations	Discontinued operations	Total 2013	Continuing Operations as restated	Discontinued Operations as restated	Total 2012 as restated
	£m	£m	£m	£m	£m	£m
Operating profit	118.7	10.6	129.3	41.1	103.2	144.3
Adjustments for:						
Amortisation of intangible assets	17.4	-	17.4	17.5	-	17.5
Restructuring charges	3.9	0.1	4.0	57.0	3.8	60.8
Demerger costs	-	-	-	15.7	10.0	25.7
Depreciation	39.3	-	39.3	43.1	9.8	52.9
EBITDA	179.3	10.7	190.0	174.4	126.8	301.2
Decrease/(Increase) in inventories	4.8	-	4.8	39.5	(7.2)	32.3
(Increase)/Decrease in trade receivables	(3.5)	-	(3.5)	13.6	(10.9)	2.7
Decrease in trade payables	(4.5)	-	(4.5)	(31.6)	(8.7)	(40.3)
Decrease/(increase) in other working capital balances	19.0	(3.5)	15.5	(8.6)	(24.8)	(33.4)
Net decrease/(increase) in trade and other working capital	15.8	(3.5)	12.3	12.9	(51.6)	(38.7)
Net operating (outflow)/inflow relating to assets and						
liabilities classified as held for sale	-	(17.1)	(17.1)	0.7	0.4	1.1
Outflow related to restructuring charges	(10.3)	-	(10.3)	(11.4)	(20.5)	(31.9)
Outflow related to demerger costs	(3.2)	-	(3.2)	(12.5)	(6.6)	(19.1)
Additional pension funding contributions	(11.0)	-	(11.0)	(45.2)	(2.1)	(47.3)
Cash generated from operations	170.6	(9.9)	160.7	118.9	46.4	165.3

### 13. Employee benefits

The net employee benefits balance as at 31 December 2013 of £47.9m (2012: £68.8m) in respect of the Group's defined benefit retirement plans and other post-retirement benefits plans, results from an actuarial valuation of the Group's defined benefit pension and other post-retirement obligations as at that date. As analysed in the following table, the net balance comprised net surpluses (assets) of £28.7m (2012: £23.3m), relating entirely to the Group's main defined benefit pension plan in the UK, together with net liabilities (deficits) of £76.6m (2012: £92.1m).

	2013	2012
	£m	£m
Employee benefits - net surpluses		
UK defined benefit pension plan	28.7	23.3
Employee benefits - net liabilities		
US defined benefit pension plans	23.3	35.2
German defined benefit pension plans	32.6	33.0
ROW defined benefit pension plans	12.6	16.6
Other post-retirement benefit obligations	8.1	7.3
	76.6	92.1

The total net charge of £7.8m (2012:£0.6m) recognised in the Group income statement in respect of the Group's defined benefit retirement plans and other post-retirement benefits plans is recognised in the following lines.

		2013	2012
			as restated
		£m	£m
In arriving at trading profit:	-within other manufacturing costs	(1.9)	(1.8)
	-within administration, selling and distribution costs	(4.1)	(3.1)
In arriving at profit from operations:	-restructuring charges	-	(0.1)
In arriving at profit before tax:	-within net finance costs	(1.8)	(0.1)
Continuing operations – charge		(7.8)	(5.1)
Discontinued operations		-	4.5
Total net credit		(7.8)	(0.6)

In accordance with IAS19(R), which took effect from 1 January 2013, pension administration costs of £1.7m for 2012 have been reclassified to trading profit, whereas previously these were charged within net finance costs. As further required by IAS 19(R), the interest on the net defined benefit liability must be calculated by applying a high quality corporate bond yield to the net defined benefit obligation; whereas previously it was usual for the expected return on pension plan assets to be a higher rate than the discount rate applied to the plan liabilities. This has resulted in the net pension interest charge for 2012 of £0.6m, as previously reported, to become £0.1m, with an equal and opposite effect on the remeasurement of the net defined benefit liability in the Group statement of comprehensive income. The financial impact of implementing IAS19(R) on the results for 2013 has been broadly similar to that in 2012.

### 14. Shareholders' equity

Following the completion of the sale of the European Precious Metals division on 31 May 2013, the Group commenced an on-market share repurchase programme to return cash to shareholders. During the period from 4 June 2013 to 31 December 2013, the Group had repurchased 7,271,174 of its own ordinary shares for £30.0m.

### 15. Related parties

All transactions with related parties are conducted on an arm's length basis and in accordance with normal business terms. Transactions between related parties that are Group subsidiaries are eliminated on consolidation.

### 16. Contingent liabilities

Guarantees given by the Group under property leases of operations disposed of amounted to £2.7m (2012: £3.4m).

Vesuvius has extensive international operations and is subject to various legal and regulatory regimes, including those covering taxation and environmental matters. Several of Vesuvius' subsidiaries are parties to legal proceedings, certain of which are insured claims arising in the ordinary course of the operations of the company involved, and the Directors are aware of a number of issues which are, or may be, the subject of dispute with tax authorities. Reserves are made for the expected amounts payable in respect of known or probable costs resulting both from legal or other regulatory requirements, or from third-party claims. As the settlement of many of the obligations for which reserve is made is subject to legal or other regulatory process, the timing and amount of the associated outflows is subject to some uncertainty.

Certain of Vesuvius' subsidiaries are subject to lawsuits, predominantly in the US, relating to a small number of products containing asbestos manufactured prior to the acquisition of those subsidiaries by Vesuvius. These suits usually also name many other product manufacturers. To date, Vesuvius is not aware of there being any liability verdicts against any of these subsidiaries. A number of lawsuits have been withdrawn, dismissed or settled and the amount paid, including costs, in relation to this litigation has not had a material adverse effect on Vesuvius' financial position or results of operations.

Cookson Precious Metals Ltd, a subsidiary of Vesuvius, was engaged in transactions involving the purchase of scrap platinum between August 2007 and October 2009. Vesuvius has been informed by HMRC that, in HMRC's view, certain external third parties within the supply chain for those transactions deliberately failed to account to HMRC for VAT. Such fraud is commonly known as Missing Trader Intra-Community Fraud. HMRC have undertaken and investigation to assess whether, as a consequence of any fraudulent actions of those third parties, they could argue that the ability of Vesuvius to retain VAT recovered on the relevant transactions should be limited. HMRC's investigation has been concluded in respect of most of the VAT loss under investigation, with no associated liability for VAT or interest or penalties arising.

Certain subsidiary companies of Vesuvius plc and Alent plc are defendants in two actions, brought by MacDermid (incorporated in the United States), which are pending in the Connecticut Superior Court and arising out of corporate activity involving the parties in the autumn of 2006. The first action was commenced in 2009 and the second action was commenced in August 2012. MacDermid claims damages of approximately \$62m, plus punitive or exemplary damages, costs and interest which are currently unquantifiable. Both Vesuvius and Alent believe these claims have no merit and are vigorously defending these actions. Each of Vesuvius and Alent anticipate filing motions for summary judgement in both cases by mid-2014 and, if any claims remain pending decisions on those motions, a trial in the first action is anticipated in the first half of 2015. Any liability relating to the MacDermid claim arising following the demerger of Cookson Group will be split equally between Alent plc and Vesuvius plc.

### 17. Discontinued operations

Discontinued operations in 2013 comprise only the post-tax results of the European Precious Metals Processing business for the period up to 31 May 2013 when it was sold, together with the profit arising on its disposal. In 2012, discontinued operations comprised: (i) the post-tax results of the Alent group of companies for the period up to 19 December 2012, when they were demerged from Vesuvius, together with the profit on demerger of Alent; (ii) the post-tax results of the US Precious Metals Processing business for the period up to 1 May 2012 when it was sold, together with the loss arising on its disposal; and (iii) the post-tax results the European Precious Metals Processing business, which was held for sale as at 31 December 2012, for the whole of the year. Prior year comparatives in the Group income statement have been restated accordingly.

### 17.1 Results of discontinued operations

	2013	2012
	£m	£m
Revenue	65.0	888.0
Expenses	(54.4)	(785.7)
Profit before tax	10.6	102.3
Income tax costs	-	(31.1)
Profit on disposal of discontinued operations	19.3	541.3
Profit for the year attributable to owners of the parent	29.9	612.5
Earnings per share – pence		
Basic	10.8	220.8
Diluted	10.8	218.8

The profit before tax of £10.6m in 2013 includes the release of £10.2m of a provision relating to a VAT case which was resolved in Vesuvius' favour.

### 18. Non-GAAP financial measures

The Company uses a number of non-Generally Accepted Accounting Practice ("non-GAAP") financial measures in addition to those reported in accordance with IFRS. The Directors believe that these non-GAAP measures, listed below, are important when assessing the underlying financial and operating performance of the Group and its divisions.

#### 18.1 Headline

Headline performance is from continuing operations (excluding Alent and the Precious Metals Processing division) and before items reported separately on the face of the income statement.

#### 18.2 Underlying

Underlying performance is adjusted to exclude the effects of changes in exchange rates, business acquisitions and disposals.

#### 18.3 Return on sales

Return on sales is calculated as trading profit divided by revenue.

### 18.4 Trading profit

Trading profit is defined as operating profit before separately reported items. The Directors believe that trading profit is an important measure of the underlying trading performance of the Group.

### 18.5 Headline profit before tax

Headline profit before tax is calculated as the net total of trading profit, plus the Group's share of post-tax profit of joint ventures and total net finance costs associated with headline performance.

### 18.6 Effective tax rate

The Group's effective tax rate is calculated as the income tax costs associated with headline performance, divided by headline profit before tax and the Headline profit before tax and before the Group's share of post-tax profit of joint ventures.

### 18.7 Headline earnings per share

Headline earnings per share is calculated as headline profit before tax and after income tax costs associated with headline performance and profit attributable to non-controlling interests, divided by the weighted average number of ordinary shares in issue during the year.

### 18.8 Operating cash flow

Operating cash flow is cash generated from continuing operations before restructuring, demerger payments and additional pension funding contributions but after deducting capital expenditure net of asset disposals.

#### 18.9 Free cash flow

Free cash flow is defined as net cash flow from operating activities after net outlays for the purchase and sale of property, plant and equipment, dividends from joint ventures and dividends paid to non-controlling shareholders, but before additional funding contributions to Group pension plans.

### 18.10 Average working capital to sales ratio

The average working capital to sales ratio is calculated as the percentage of average working capital balances to the total revenue for the year. Average working capital (comprising inventories, trade receivables, and trade payables) is calculated as the average of the twelve previous monthend balances.

#### 18.11 Earnings Before Interest Tax Depreciation and Amortisation ("EBITDA")

EBITDA is calculated as the total of trading profit before depreciation charges.

#### 18.12 Net interest

Net interest is calculated as interest payable on borrowings less interest receivable, excluding any item therein considered by the Directors to be exceptional and therefore separately reported.

### 18.13 Interest cover

Interest cover is the ratio of EBITDA to net interest.

### 18.14 Net debt

Net debt comprises the net total of current and non-current interest-bearing borrowings and cash and short-term deposits.

### 18.15 Net debt to EBITDA

Net debt to EBITDA is the ratio of net debt at the year-end to EBITDA for that year.

### 18.16 Return on net assets ("RONA")

RONA is calculated as trading profit plus share of post-tax profit of joint ventures, divided by average net operating assets (being the average over the previous 12 months of property, plant and equipment, trade working capital and other operating receivables and payables).

#### 18.17 Constant rates

Figures presented at constant rates represent December 2012 numbers re-translated to December 2013 exchange rates.

#### 19. Exchange rates

The Group reports its results in pounds sterling. A substantial portion of the Group's revenue and profits are denominated in currencies other than pounds sterling. It is the Group's policy to translate the income statements and cash flow statements of its overseas operations into pounds sterling using average exchange rates for the year reported (except when the use of average rates does not approximate the exchange rate at the date of the transaction, in which case the transaction rate is used) and to translate balance sheets using year-end rates. The principal exchange rates used were as follows:

		Income and expense Average rates		Assets and I Year end		Change
	2013	2012		2013	2012	
US dollar	1.5638	1.5847	1.3%	1.6556	1.6251	(1.9%)
Euro	1.1776	1.2336	4.5%	1.2045	1.2317	2.2%
Chinese renminbi	9.6139	9.9987	3.8%	10.0225	10.1245	1.0%
Japanese yen	152.5203	126.3862	(20.7%)	174.3347	140.9612	(23.7%)
Brazilian real	3.3747	3.0977	(8.9%)	3.9102	3.3274	(17.5%)
Indian rupee	91.5828	84.5829	(8.3%)	102.3161	89.3642	(14.5%)
South African rand	15.0314	12.9900	(15.7%)	17.2961	13.734	(25.9%)