

2016 annual report



LETTER FROM THE BOARD CHAIR

Dear Colleagues,

It is with great pride that I write my first introduction to the WBENC Annual Report as your Board Chair. The year 2016 was filled with many significant milestones within the WBENC community. I am honored and excited to be serving as the Chair of this esteemed Board, with an impressive roster of committed executives joined together to advance the mission and vision of WBENC.

In 2016, we continued to break attendance records at our national events. The Summit & Salute reached maximum capacity in Phoenix, with more than 1,500 registrations. The event honored 62 prestigious America's Top Corporations for Women's Business Enterprises, including EY, where I am fortunate to be able to lead Diversity & Inclusiveness Procurement. Our 14 WBE Stars were shining, representing our RPO Partners, who are so integral to our success. In June, we headed to Orlando to "Make Magic Together" and we again broke our registration record with nearly 4,000 attendees! The introduction of the *WEInnovate!* sessions was met with rave reviews from both the Corporate Members and WBEs who participated in the "Shark Tank" like approach to bringing innovative solutions to Corporate Member defined needs.

Our events and our organization continue to thrive with the support of our Corporate Members and valued sponsors. WBENC highlighted the *ACTIntentionally* campaign in 2016, encouraging our community to support those who support WBE success in supply chains.

It has been very rewarding to work with our enthusiastic Board and RPO leaders; their energy is contagious. Our keen focus on the strategic plan will continue to fuel a bright future for WBENC and all its constituents. I thank them all for their unwavering support across our committees and governance of this exceptional organization.

The WBENC Certification team, along with the 14 RPOs, brought a long-time vision to fruition with the launch of WBENCLink2.0 in September. This digital platform created efficiency in the certification process and ease of locating WBEs for opportunities, a significant upgrade to support the cornerstone of WBENC's CORE Platform.

I would like to thank the WBENC staff for continuing to exceed expectations and "wow" our constituents with excellent customer service, creativity, dedication, and hard work. A special thanks and acknowledgment to Pamela Prince-Eason, my partner and an incredible leader and visionary. Your passion for WBENC is a driving force impacting everyone you encounter.

I look forward to 2017 and celebrating WBENC's 20th Anniversary with all of you. I hope you enjoy reading this annual report and celebrating the successes of 2016.

Sincerely,

Theresa Harrison



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WBENC MISSION AND VISION



- **Vision:** To be the leader in women's business development.



- **Mission:** To fuel economic growth globally through access to opportunities by identifying, certifying and facilitating the development of women-owned businesses.



- **Roadmap:** With the strong commitment of our constituents, we foster diversity in the world of commerce. We will broaden our reach and focus on growth throughout our network by delivering our programs and services through our CORE Platform.

C O R E P L A T F O R M

CERTIFICATION

The WBENC certification standard is the most relied upon certification of women-owned businesses. Certification validates that each Women's Business Enterprise (WBE) is at least 51% owned, controlled, operated, and managed by a woman or women. This is important because it supports our Corporate and Government Members' requirements.

OPPORTUNITIES

WBENC is committed to connecting major corporations with WBEs and WBEs with other WBEs to identify and facilitate business opportunities. Making these connections taps into a robust source of growth for both Corporate and Government Members and WBEs.

RESOURCES

WBENC recognizes the challenges women face in building and growing a business. Our goal is to ensure we provide women business owners access to education, support, and tools, including capacity building programs, the WBENCLink2.0 database to connect Corporate and Government Members to WBEs, and Insights, WBENC's online resource library.

ENGAGEMENT

Engagement of our constituents is key to success throughout the WBENC network. Recognition that promotes the success of key constituents creates better awareness of best practices required to create success for all women entrepreneurs and inspires all to reach higher standards of performance.

CONSTITUENT BREAKDOWN



13,420
CERTIFIED WBES

WBENC-Certified Women's Business Enterprises (WBEs) are companies that are at least 51% owned, controlled and operated by women. WBENC is the nation's leading advocate for WBEs as viable vendors and suppliers to its Corporate and Government Members.



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CORPORATE AND
GOVERNMENT MEMBERS

WBENC Corporate Members are predominantly Fortune 500 companies with established Supplier Diversity programs. WBENC connects these corporations with WBEs to generate business opportunities. More than 1,000 corporations and government agencies accept WBENC certification at state and local levels.

**OUR THEME,
"JOIN FORCES.
SUCCEED TOGETHER."
REINFORCES THAT SUCCESS
IS ONLY POSSIBLE WHEN
WE PARTNER WITH THESE
CONSTITUENTS TOWARD
A SET OF
COMMON GOALS.**



14
REGIONAL PARTNER
ORGANIZATIONS

WBENC is supported by 14 Regional Partner Organizations (RPOs), which administer and process certifications throughout the nation and provide regional programs, events, and training for women-owned businesses.



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WBENC STAFF

Our staff consists of several departments dedicated to the mission and vision of the organization: business development, programs, marketing and communications, certification management, and operations. The execution strategy is governed by the Board of Directors under the leadership of the Executive Committee.

CERTIFICATION

CERTIFICATION OBJECTIVE:

❖ To maintain the WBENC brand as setting the world class standard of women's business certification through 14 Regional Partner Organizations administering to the United States, Puerto Rico, Guam and the Virgin Islands.

ACCOMPLISHMENTS:

❖ In September of 2016, WBENC unveiled the new WBENLink2.0, a redesigned and improved online database. The digitized platform increased efficiency, integrated innovations, eliminated paper applications, and ensured security.

STATISTICS:

13,420

WBE Certified

2,733

WOSB Certified

THE AVERAGE WBE:

40

Employees

24







Years of Experience

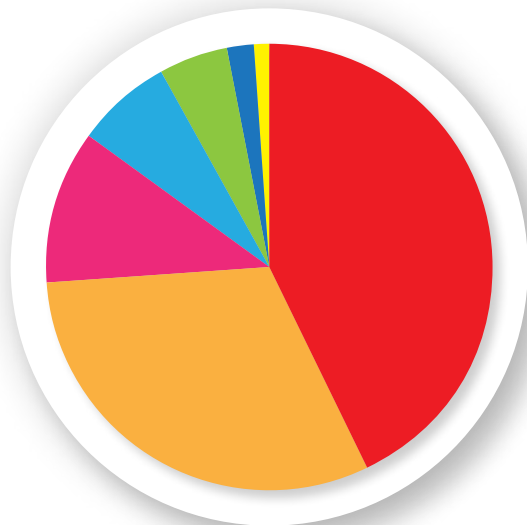
Certified for

5

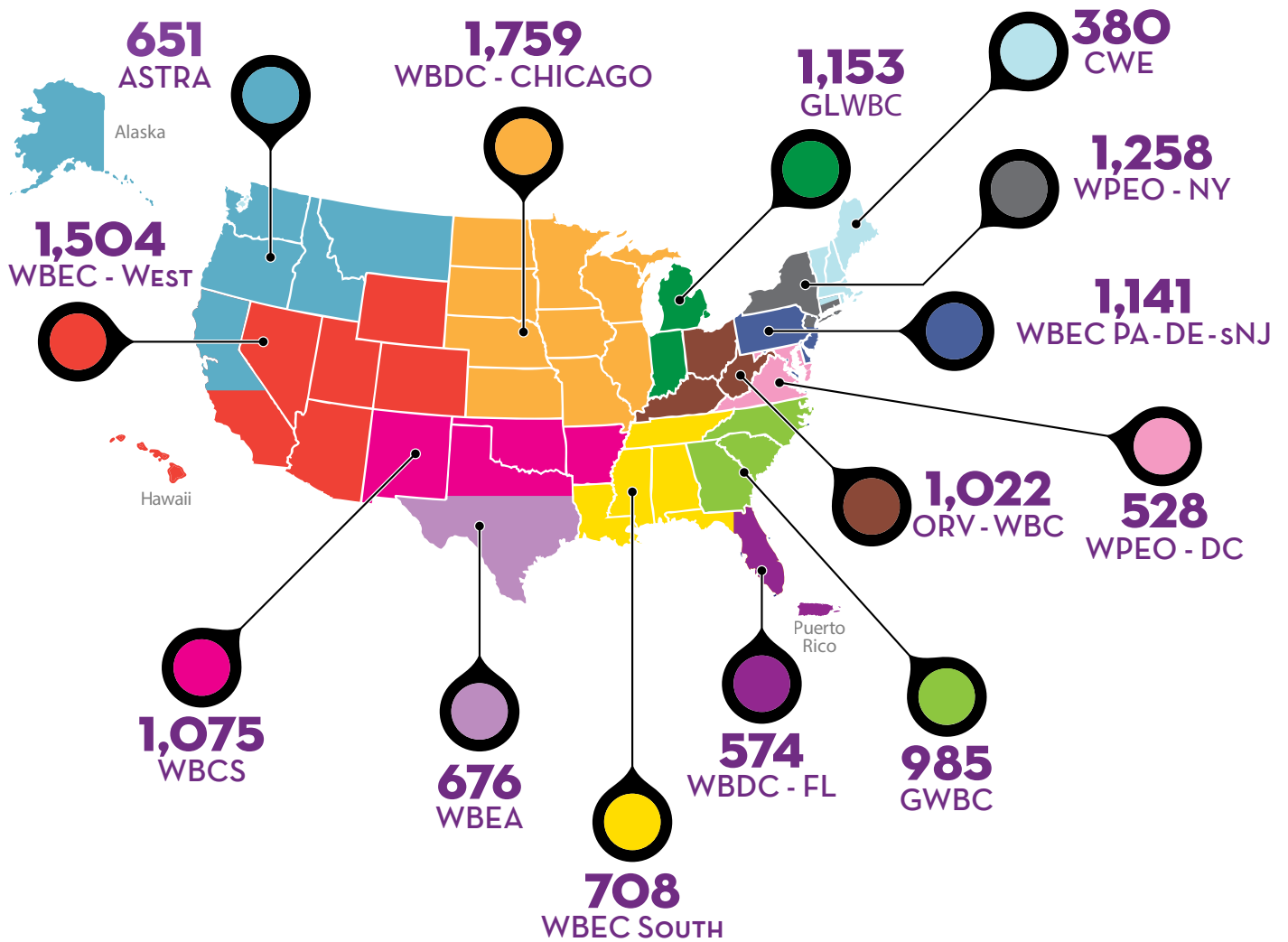
Years

WBES BY REVENUE

	< \$1 million	43%
	\$1 million < \$5 million	31%
	\$5 million < \$10 million	11%
	\$10 million < \$20 million	7%
	\$20 million < \$50 million	5%
	\$50 million < \$100 million	2%
	\$100 million and above	1%



CERTIFIED WBES PER REGIONAL PARTNER ORGANIZATION



OPPORTUNITIES

OPPORTUNITIES OBJECTIVE:

- ❖ To accelerate opportunities for our constituents by delivering world-class programming to enhance growth and development in business.

ACCOMPLISHMENTS:

- ❖ Introduced *WEInnovate!* Sessions at Summit & Salute and the National Conference & Business Fair. The “Shark Tank”-like approach successfully paired innovative Corporate Members with WBEs poised to bring groundbreaking solutions to market.
- ❖ For the first time ever, attendees at the National Conference & Business Fair had the unique experience of visiting the Energy and Automotive World Pavilions, featuring informative sessions and other activities designed to help attendees understand these complex supply chains, and build deeper relationships with WBEs, industry peers, corporations, and the greater business community.



**SUMMIT & SALUTE HIGHLIGHTS
PHOENIX, ARIZONA**



1513
Attendees



14
WBE Stars



62
Top Corporations




250
Forum Attendees



99
Sponsors



520
MatchMaker Meetings



88
Corporations at Meet & Greet



1027
#summitsalute16 mentions

**NATIONAL CONFERENCE & BUSINESS FAIR HIGHLIGHTS
ORLANDO, FLORIDA**



3947
Attendees



1059
MatchMaker Meetings



147
Sponsors




331
Exhibitors



35
Educational Sessions



37,756,909
Twitter Reach



20
Students in Student Entrepreneur Program

WOMEN OWNED

WOMEN OWNED DIGITAL OUTREACH



1,090

@BuyWomenOwned
Twitter Followers



1,126

Women Owned
Facebook Fans



22,242

Website Visits to
WomenOwnedLogo.com

WOMEN OWNED

Bringing consumer recognition to products supplied by Women Owned companies.

#BUYWOMENOWNED

Across the globe, Women Owned businesses supply an incredible range of products sold in retail stores everywhere. Women Owned is an initiative to enable consumers to identify those products created by Women Owned businesses during their shopping experience.

LOOK FOR THE WOMEN OWNED LOGO

Any product that bears the Women Owned logo is produced by a company that is owned and operated by a woman or women, as certified by WBENC in the United States and WEConnect International globally.

WOMEN OWNED WEDNESDAYS

To help facilitate awareness and spur business growth, WBENC launched “Women Owned Wednesdays” to regularly spotlight Women Owned businesses and their products on the WBENC blog, WomenOwnedLogo.com, and social media.



ACT INTENTIONALLY

ACT *Intentionally* EVERY DECISION. EVERY DAY.

#ACTIntentionally

Morning, Noon, and Night. As we move through the day, we have many opportunities to support the WBENC network.

How do you ACTIntentionally?

ACTIntentionally is a WBENC campaign that enables us to show our appreciation for our Corporate Members.

**SUPPORT THOSE
WHO SUPPORT YOU.**



YEAR IN REVIEW





RESOURCES

RESOURCES OBJECTIVES:

- ❖ To ensure we provide WBEs the needed education, support and tools to build relationships with Corporate and Government Members so that as suppliers, they can positively impact their supply chain.
- ❖ To support our Corporate and Government Members with resources and opportunities to form meaningful connections with WBEs and continue to build strong supplier diversity programs.

ACCOMPLISHMENTS:

- ❖ Continued to expand and enhance Insights Resource Library with relevant content and resources, including new "How To Do Business With..." Paks for Corporate Members.
- ❖ Launched the Supplier Diversity Professional Series, quarterly webinars featuring a panel of experts discussing important and relevant topics in supplier diversity.

WBENC BLOG:

The WBENC Blog launched in February 2016 as a platform to regularly share timely WBENC news and information, spotlight WBEs and Corporate Members, and provide inspiring tools and tips on how to leverage the WBENC network.

FEATURED BLOG COLUMNS:

- Monday Motivation: Kick off the week with valuable tips on leadership, communication and business acumen.
- Focus on the Forum: Experts from the Women's Enterprise Forum share what it takes to succeed in business as a WBE.
- Women Owned Wednesday: Weekly feature spotlighting Women Owned businesses and their products.
- Opportunities Open Doors: Regularly showcase exciting opportunities for WBEs, including grants, scholarships, and programs for professional development.
- Around the Network: Interesting links, news, and updates from the entire women's business development field.

YEAR-END SOCIAL MEDIA STATISTICS



FACEBOOK
8,848
FANS



TWITTER
5,030
FOLLOWERS



LINKEDIN
1,791
FOLLOWERS

BLOG STATISTICS:

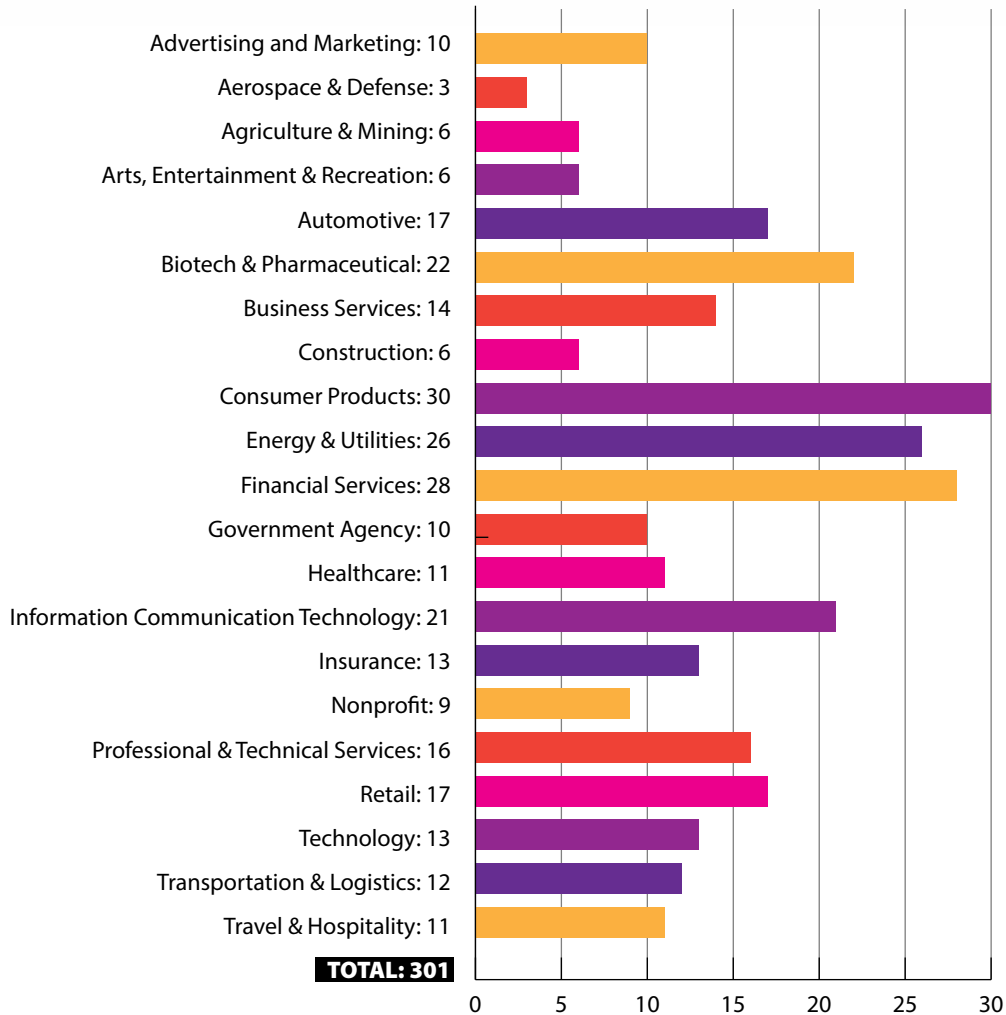
171
Blog Posts

24,410
Page Views



Ambassadors: 107 Members	Tuck-WBENC Exec Program: 53 Graduates
Dorothy B. Brothers Executive Scholarship: 23 Scholarships Awarded	WBENC President's Report 8,647 Readers

CORPORATE MEMBERS BY INDUSTRY SECTOR



WOMEN'S ENTERPRISE FORUM BREAKDOWN

Leadership
of the Forum:
3 / +2 Corporate
Liaisons

Forum Leadership
Team
20

Forum Committee
Representatives
79

Forum
Representatives
196

All Certified
WBEs
13,420

ENGAGEMENT

ENGAGEMENT OBJECTIVES:

- ❖ To foster involvement and celebrate the success of our constituents through a robust recognition and engagement program.

ACCOMPLISHMENTS:

- ❖ Honored 62 America's Top Corporations for Women's Business Enterprises who have successfully implemented processes to support the sustainable inclusion of WBEs in corporate and government supply chains.
- ❖ Honored two supplier diversity professionals for their exceptional accomplishments in expanding opportunities for WBEs, including the inaugural Hes4Shes Champion Award.

2016 WBE STAR AWARD

Fourteen exemplary women business leaders received the nation's premier award for excellence among women's business enterprises at WBENC's annual Summit & Salute. Women's Business Enterprise Stars are recognized for their strategic vision, business acumen and sheer talent which combine to meet their corporate clients' complex needs and propel our economy forward.

Camille Austin
President
Elite Roofing Services, Inc.

Michelle Bell
CEO
1st Choice, LLC

Doreen Blades
President
US Eco Products Corporation

Linda Boasmond
President
Cedar Concepts Corporation

Rose Dare
Owner
Hydro Dyne Inc

Debbie Drury
President
Market Doctors Direct

Joan LaGrasse
CEO
Imagen, LLC

Jennifer Maier
CEO
Women's Distribution Services

Margaret Marcucci
CEO
Coranet Corp

Carrie Martinez
President
CM Productions, Inc.

Susan Munro
President
Hybrid Collective

Carol Philp
President
CPI Creative

Serafina Schorer
CEO
RIM Custom Racks

Kelly Sparks
CEO
VMG/studio520, LLC



APPLAUSE AWARD

WBENC's Applause Award recognizes exceptional accomplishments that expand opportunities for WBEs on a national or international level while breaking down the barriers that impede the progress and growth of businesses owned and operated by women.

In 2016, WBENC bestowed the Applause Award to **Jessica Narvaez** in recognition of her exceptional accomplishments in expanding opportunities for WBEs.

Under her leadership as Chief Diversity Officer, the Pinnacle Group tripled its spending with diverse suppliers. In addition, one-third of the suppliers they use are diverse certified, which is well above the industry expectation of 10 to 15 percent.

WBENC presented the award during its 2016 National Conference & Business Fair in Orlando.

HES4SHES CHAMPION

The Hes4Shes Champion Award is given in recognition for ongoing dedication to furthering the development of WBEs.

Pamela Prince-Eason and Theresa Harrison presented **Eugene Campbell** with the inaugural Hes4Shes Champion Award during the Tribute! Dinner at WBENC's 2016 National Conference & Business Fair. Much of the week's activities during the National Conference were made possible by Campbell's efforts.



2015 AMERICA'S TOP CORPORATIONS FOR WBEs



- Accenture
- Alcatel-Lucent
- Allstate Insurance Company
- Altria Group, Inc.
- AT&T
- Avis Budget Group, Inc.
- Bank of America
- Best Buy
- BP America, Inc.
- Bristol-Myers Squibb
- Capital One Financial Corporation
- Cargill
- Chevron
- The Coca-Cola Company
- CVS Health
- Dell, Inc.
- DTE Energy Company
- DuPont
- Energy Future Holdings
- Entergy Services, Inc.
- Ericsson, Inc.
- Exxon Mobil Corporation
- EY
- FedEx
- Fiat Chrysler Automobiles
- Ford Motor Company
- General Motors
- IBM
- Johnson & Johnson
- Kaiser Permanente
- Kellogg Company
- Kelly Services, Inc.
- The Kroger Co.
- Lockheed Martin Corporation
- Macy's, Inc.
- ManpowerGroup, Inc.
- Marriott International
- Merck & Co., Inc.
- MetLife
- MGM Resorts International
- Microsoft
- Monsanto Company
- Nationwide
- New York Life Insurance Company
- Office Depot
- Pacific Gas and Electric Company
- PepsiCo, Inc.
- Pfizer Inc.
- Pitney Bowes, Inc.
- Procter & Gamble
- Raytheon Company
- Robert Half
- Shell
- Target Corporation
- TIAA-CREF
- TOYOTA
- United Airlines
- UPS
- Verizon
- Walmart Stores, Inc.
- The Walt Disney Company
- Wells Fargo & Company

STATEMENT OF FINANCIAL POSITION

WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL, INC.

STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2016
(WITH SUMMARIZED FINANCIAL INFORMATION AS OF DECEMBER 31, 2015)

Assets	2016	2015
Current Assets		
Cash and Cash Equivalents	\$ 4,500,945	\$ 4,502,829
Accounts Receivable, Net of Allowance for Doubtful		
Accounts of \$62,500 in 2016 and \$82,500 in 2015	1,560,803	1,332,271
Prepaid Expenses	318,154	274,560
Other Current Assets	78,482	15,774
Total Current Assets	6,458,384	6,125,434
Fixed Assets, Net	120,949	160,834
Restricted Cash	1,220,778	1,282,992
Long-Term Accounts Receivable, Less Current Portion	160,500	-
Security Deposits	34,774	34,774
Cash Surrender Value of Life Insurance	244,463	193,576
Total Assets	<u>\$ 8,239,848</u>	<u>\$ 7,797,610</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts Payable and Accrued Expenses	\$ 529,243	\$ 733,674
Deferred Rent	45,012	26,648
Deferred Revenue	3,292,392	2,996,067
Total Current Liabilities	3,866,647	3,756,389
Deferred Compensation Payable	244,463	193,576
Deferred Rent, Less Current Portion	68,229	113,241
Deferred Revenue, Less Current Portion	175,500	-
Total Liabilities	4,354,839	4,063,206
Net Assets		
Unrestricted Net Assets	2,660,830	2,451,412
Temporarily Restricted Net Assets	1,151,079	1,209,892
Permanently Restricted Net Assets	73,100	73,100
Total Net Assets	3,885,009	3,734,404
Total Liabilities and Net Assets	<u>\$ 8,239,848</u>	<u>\$ 7,797,610</u>

The information presented here is derived from financial statements audited by Councilor; Buchanan & Mitchell, P.C. (CBM).

STATEMENT OF ACTIVITIES

WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL, INC.

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2016 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2015)

	Unrestricted	Temporarily Restricted	Permanently Restricted	2016 Total	2015 Total
Revenue					
Membership Dues	\$ 4,156,125	\$ -	\$ -	\$ 4,156,125	\$ 3,914,250
Contributions	165,306	54,500	-	219,806	154,082
Exhibitor Fees	655,499	-	-	655,499	735,799
Conference Fees	1,524,917	-	-	1,524,917	1,560,353
Sponsorships	4,235,735	-	-	4,235,735	3,759,755
Interest Income	-	37	-	37	46
Certification Fees	39,200	-	-	39,200	27,090
Other Income	212,701	-	-	212,701	223,571
Net Assets Released from Restrictions	113,350	(113,350)	-	-	-
Total Revenue	11,102,833	(58,813)	-	11,044,020	10,374,946
Expenses					
Program Services					
Membership	748,234	-	-	748,234	706,184
Salute	1,479,825	-	-	1,479,825	1,218,828
National Conference and Business Fair	4,225,681	-	-	4,225,681	3,794,998
Certification	2,492,332	-	-	2,492,332	2,294,321
Other Programs	715,252	-	-	715,252	855,116
Total Program Services	9,661,324	-	-	9,661,324	8,869,447
Supporting Services					
Management and General	913,915	-	-	913,915	994,687
Fundraising	318,176	-	-	318,176	408,982
Total Expenses	10,893,415	-	-	10,893,415	10,273,116
Change in Net Assets	209,418	(58,813)	-	150,605	101,830
Net Assets, Beginning of Year	2,451,412	1,209,892	73,100	3,734,404	3,632,574
Net Assets, End of Year	\$ 2,660,830	\$ 1,151,079	\$ 73,100	\$ 3,885,009	\$ 3,734,404

The information presented here is derived from financial statements audited by Councilor; Buchanan & Mitchell, P.C. (CBM).

STATEMENT OF CASH FLOWS

WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL, INC.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016 (WITH SUMMARIZED FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 31, 2015)

	<u>2016</u>	<u>2015</u>
Cash Flows from Operating Activities		
Change in Net Assets	\$ 150,605	\$ 101,830
Adjustments to Reconcile Change in Net Assets to		
Net Cash (Used in) Provided by Operating Activities		
Depreciation and Amortization	98,556	221,080
(Increase) Decrease in Accounts Receivable	(389,032)	337,085
(Increase) Decrease in Prepaid Expenses	(43,594)	18,546
Increase in Other Current Assets	(62,708)	(4,735)
Increase in Cash Surrender Value of Life Insurance	(50,887)	(30,056)
(Decrease) Increase in Accounts Payable and Accrued Expenses	(204,431)	65,815
Decrease in Deferred Rent	(26,648)	(8,991)
Increase in Deferred Compensation Payable	50,887	30,056
Increase in Deferred Revenue	471,825	175,207
	<u>(5,427)</u>	<u>905,837</u>
Cash Flows from Investing Activities		
Decrease in Restricted Cash	62,214	410,897
Purchases of Fixed Assets	(58,671)	(12,782)
	<u>3,543</u>	<u>398,115</u>
Net (Decrease) Increase in Cash and Cash Equivalents	(1,884)	1,303,952
Cash and Cash Equivalents, Beginning of Year	<u>4,502,829</u>	<u>3,198,877</u>
Cash and Cash Equivalents, End of Year	<u>\$ 4,500,945</u>	<u>\$ 4,502,829</u>

The information presented here is derived from financial statements audited by Councilor, Buchanan & Mitchell, P.C. (CBM).

CORPORATE MEMBERS

<u>AARP</u>	Avis Budget Group, Inc.	Ciena Corporation	Delta Air Lines, Inc.	Ford Motor Company
Abbott	<u>Axalta Coating Systems</u>	CIGNA	The Depository Trust & Clearing Corp.	Freddie Mac
AbbVie Inc.	<u>B2Gnow</u>	Cintas Corporation	<u>Diageo PLC</u>	Genentech, Inc.
Accenture	Bank of America	Cisco Systems, Inc.	DTE Energy	General Mills
Adecco Staffing	Barclays Capital, Inc.	CitiGroup	Dun & Bradstreet	General Motors Company, LLC
ADP	<u>Bartech/Guidant Group</u>	<u>City of Columbia</u>	DuPont	GfK Holdings, Inc.
AEG	BASF	<u>CLEAResult</u>	Education Networks of America	GlaxoSmithKline
Aetna, Inc.	BBDO New York	Clorox Corporation	<u>EMCOR Government Services</u>	GM Financial
Aflac	Belk, Inc.	Closure Systems International	Energy Future Holdings	Google, Inc.
AGL Resources	Best Buy	CNA Insurance	Entergy Corporation	GSD&M
AIG	<u>Black & Veatch Corporation</u>	The Coca-Cola Company	Enterprise Holdings	Halyard Health
<u>Alkermes, Inc.</u>	BMC Software	Colgate-Palmolive Company	Ericsson, Inc.	<u>Hanon Systems USA</u>
Allstate Insurance Co.	BMO Harris Bank, NA	Comcast	Exelon	Harley-Davidson, Inc.
Altria Group	BMW Manufacturing Co., LLC	ConnXus	Express Scripts, Inc.	Health Alliance Plan
Amdocs, Inc.	BNSF Railway	ConocoPhillips	Exxon Mobil Corporation	Health Care Service Corporation
American Airlines	The Boeing Company	Consumer Financial Protection Bureau	EY	HealthTrust
American Express	BP America Inc.	Corizon Health, Inc.	Facebook	Henkel Corporation
American Red Cross	Bristol-Myers Squibb	<u>Crown Castle</u>	Fannie Mae	Hewlett-Packard Enterprise
<u>American Transmission Company</u>	Brocade	CSX	Farmers Insurance Group	Hilton Worldwide
American Water	Bunn-O-Matic Corporation	CTDI	The Federal Reserve Bank of Boston	The Home Depot
Amgen Inc.	Burns & McDonnell	Cummins Inc.	The Federal Reserve Bank of Chicago	Honda North America, Inc.
<u>AMN Healthcare Inc.</u>	Caesars Entertainment	CVM Solutions	The Federal Reserve Bank of Cleveland	HP Inc.
Amtrak	Campbell Soup	CVS Health	The Federal Reserve Bank of Richmond	Humana, Inc.
Anthem, Inc.	Capgemini USA	D.W. Morgan Company, Inc.	FedEx	Iberdrola USA
Aon Corporation	Capital One	Darden Restaurants	Fiat Chrysler Automobiles	IBM Corporation
<u>Apex Learning Inc.</u>	Cargill	David Michael & Co.	<u>Fifth Third Bank</u>	<u>Infineum USA LP</u>
Apple Inc.	CBRE, Inc.	DDB US	First Data Corporation	Ingersoll Rand
ARAMARK	CCL Industries Corporation	Dell Inc.	Fiserv	Intel
ArcelorMittal USA	CDW	Deloitte Services LP	Fleishman-Hillard Inc.	Interpublic Group
Archer Daniels Midland Co.	CenterPoint Energy	Delphi Corporation	Fluor	J.C. Penney Company, Inc.
<u>Ardent Mills</u>	CenturyLink			<u>JE Dunn Construction Company</u>
AREVA Inc.	<u>Charter Communications</u>			
ARRIS	CHEP International, Inc.			
AT&T	Chevron			

JM Family Enterprises, Inc.

Johnson & Johnson

Johnson Controls

Jones Lang LaSalle

JPMorgan Chase & Co.

Kaiser Permanente

Kellogg Company

Kelly Services, Inc.

Kimberly-Clark Corporation

KPMG LLP

The Kroger Company

L Brands

Lear Corporation

Leggett & Platt, Inc.

Lenovo US

Leo Burnett USA

Liberty Mutual Insurance

L'Oreal USA

Lowe's Companies, Inc.

Luxottica North America

Macy's, Inc.

Major League Baseball

Mallinckrodt LLC

ManpowerGroup

Marathon Petroleum Corp.

Marriott International, Inc.

Mastercard Worldwide

McCain Foods

McCormick & Co., Inc.

Mcgarry Bowen

Medtronic

Merck & Co.

Merck KGaA, Darmstadt Germany

MetLife

MGM Resorts International

Michelin North America Inc.

Microsoft Corporation

Milwaukee Public Schools

Monsanto Company

Morgan Stanley

Motion Industries Inc.

Motorola Solutions

MSD

National Basketball Association (NBA)

Nationwide

New York Life Insurance

Company

Nielsen

NiSource

Nissan North America, Inc.

Nokia Inc.

O.C. Tanner Company

Office Depot/OfficeMax
Office of the Comptroller of the Currency

Oracle USA

Orlando Health

Ortho Clinical Diagnostics

Pacific Gas and Electric Company

PaperWorks Packaging Group

Pepco Holdings, Inc.

PepsiCo, Inc.

Pfizer Inc

Phillips66

Pitney Bowes Inc.

PNC Financial Services Corporation

PPG Industries Inc.

Premier Inc.

PricewaterhouseCoopers

Principal Financial

The Procter & Gamble Company

Prudential

PSC Industrial Outsourcing, LP

Publicis Healthcare

Randstad USA

Raytheon Company

RELX Group

The Resource Group, an Ascension Subsidiary

Reynolds American Inc.

Ricoh USA, Inc.

Robert Half

Ross Stores, Inc.

RR Donnelley

S.C. Johnson & Son, Inc.

Scholastic, Inc.

Shell

Shire

Skanska USA Inc.

Sodexo, Inc.

Sony Pictures Entertainment

Southern California Edison

Standard Insurance

Staples, Inc.

Starbucks Coffee Company

Starwood Hotels & Resorts Worldwide, Inc.

State Compensation Insurance Fund

State Farm Insurance Companies

Stryker Corporation

SunTrust Banks, Inc.

SUPERVALU

T-Mobile US Inc.

Takeda

Target Corporation

Tate & Lyle LLC

TD Bank, N.A.

Teva Pharmaceuticals

TIAA

Time Warner Inc.

TJX Companies

TOYOTA

TransCanada

Turner Construction

Turnitin

Tyco International Inc.

U.S. Bank

U.S. Postal Service

U.S. Tennis Association

United Airlines

United Rentals, Inc.

UNUM Group

UPS

USAA

Valeant Pharmaceuticals

Valvoline LLC

Verisk Analytics

Verizon

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VMWare, Inc.

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WestRock

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Willis Towers Watson

Windstream Communications

World Wide Technology, Inc.

Wyndham Worldwide Corporation

Xerox Corporation

**New 2016 Members are underlined*

WBENC Board Members are in **bold

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Women's Business Enterprise
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1120 Connecticut Avenue NW, Suite 1000, Washington, DC 20036
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