

Celebrating

20

YEARS

*2017
Annual
Report*

WBENC 

Letter from Board Chair



Dear Colleagues,

What an exciting time for the WBENC network! In 2017, we celebrated the incredible growth and success WBENC has experienced over the last 20 years, while also planning for a bright future full of opportunity. I am honored to have served another year as your Board Chair and have immensely enjoyed working with the impressive roster of committed executives who join together to advance the mission and vision of WBENC.

In 2017, as we celebrated WBENC's 20th anniversary, we continued to grow our network of WBEs and Corporate and Government Members, while breaking attendance records at our signature events. The Summit & Salute

in New Orleans, Louisiana attracted 1,600 attendees, with 71 sponsors and 482 MatchMaker Meetings. The event also honored 59 of America's Top Corporations for Women's Business Enterprises (including EY where I am fortunate to be able to lead the Supplier Diversity program) as well as 241 WBE Stars from the last 20 years representing each of our tireless Regional Partner Organizations.

In June, we headed to Las Vegas, Nevada for the largest ever WBENC National Conference & Business Fair, with more than 4,300 attendees, 327 exhibitors and 1,392 MatchMaker Meetings! The memorable event paid tribute to the accomplishments of many leaders in the WBENC network throughout the past 20 years, while also focusing on paving the way for the future of the network through the introduction of the NextGen program and continued growth of the Student Entrepreneur Program.

Working with the Board of Directors, I continue to be inspired by their energy, enthusiasm and laser focus on executing the WBENC strategic plan. Thank you to each board member for your time, talent, and support across our committees and governance of this exceptional organization.

Of course, none of this would be possible without the WBENC staff, who continue to impress our constituents with their creativity, dedication and hard work. A special thanks to Pamela Prince-Eason, my partner and an exceptional leader who is truly the driving force behind WBENC's continued success.

As we begin the third decade of this extraordinary organization, we continue to raise the bar for women's business development. I truly believe that big things are in store for all of us on this journey of diversity and inclusion in an ever-changing business landscape.

I look forward to the journey ahead and I hope you enjoy reading this annual report to celebrate the successes of 2017.

Sincerely,
Theresa Harrison

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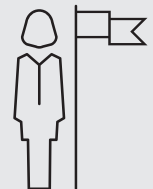
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The Women's Business Enterprise National Council (WBENC) is **founded in March of 1997.**



In 1997, there are five original Women's Business Organization Partners (WBOPS) based in **Illinois, Ohio, Pennsylvania, Texas, and Louisiana.**



Susan Phillips Bari becomes the first President and CEO of WBENC.

WBENC Mission & Vision

VISION

To be the leader in women's business development.

MISSION

To fuel economic growth globally through access to opportunities by identifying, certifying, and facilitating the development of women-owned businesses.

ROADMAP

With the strong commitment of our constituents, we foster diversity in the world of commerce. We will broaden our reach and focus on growth throughout our network by delivering our programs and services through our CORE platform.

Core Platform

C

CERTIFICATION WBENC Certification validates that a business is at least 51 percent owned, controlled, operated and managed by a woman or women. Our world-class certification standard is accepted by more than 1,000 corporations representing America's most prestigious brands, in addition to many states, cities and government entities.

O

OPPORTUNITIES Throughout the year, WBENC provides best-in-class programming, events and networking opportunities for women-owned businesses, supplier diversity experts, government and corporate procurement professionals, and other industry and thought leaders throughout the U.S. From our signature events to executive education programs, we are dedicated to connecting women-owned businesses and our Corporate and Government Members in meaningful ways, as well as providing the programs and resources that enhance business development and growth.

R

RESOURCES To address the challenges many women face in building and growing a business, WBENC provides support and resources through the full lifecycle of entrepreneurship. Our goal is to ensure WBEs have access to the education, support and tools they need to grow and succeed.

E

ENGAGEMENT Our theme is *Join Forces. Succeed Together.* because we know that success is only possible when we partner with our constituents toward a set of common goals. We foster healthy engagement through advisory councils, ambassador programs, and a robust recognition and awards program.

1998

Constituents

14,114
Certified WBEs

WBENC-Certified Women's Business Enterprises (WBEs) are companies that are at least 51 percent owned, controlled and operated by women. WBENC is the nation's leading advocate for WBEs as viable vendors and suppliers to its Corporate and Government Members.



320
Corporate and Government Members

WBENC Corporate Members are predominantly Fortune 500 companies with established Supplier Diversity programs. WBENC connects these corporations with WBEs to generate business contracts. More than 1,000 corporations and government agencies accept WBENC Certification at state and local levels.

WBENC becomes **the largest third-party certifier** of Women's Business Enterprises (WBEs).

14
Regional Partner Organizations

WBENC is supported by 14 Regional Partner Organizations (RPOs), which administer and process certifications throughout the nation and provide regional programs, events, and training for women-owned businesses.



Membership grows to **64 Corporate Members** with 350 companies and government agencies accepting WBENC Certification.

22
WBENC Staff

Our staff consists of several departments dedicated to the mission and vision of the organization: business development, programs, marketing and communications, certification management, and operations. The execution strategy is governed by the Board of Directors under the leadership of the Executive Committee.

Certification

WBENC continues to set a world-class certification standard to validate that a business is at least 51 percent owned, controlled, operated and managed by a woman or women. WBENC Certification is relied upon by thousands of corporations and government agencies. WBENC is also a third-party certifier for Women Owned Small Business (WOSB) certification as part of the SBA's WOSB Federal Contracting Program.

WBENC works with 14 Regional Partner Organizations authorized to administer WBE and WOSB certification across the United States, including Puerto Rico, Guam and the Virgin Islands.

14,114 *WBE Certified* **4,658** *WOSB Certified*

PROFILE OF THE AVERAGE WBE

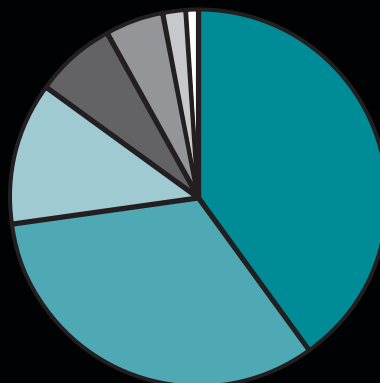
46
Employees

19
Years of Experience

5
Years Certified

WBEs BY REVENUE

- < \$1 million 40%
- \$1 million < \$5 million 33%
- \$5 million < \$10 million 12%
- \$10 million < \$20 million 7%
- \$20 million < \$50 million 5%
- \$50 million < \$100 million 2%
- \$100 million and above 1%



JANICE GREENE
Women's Business Enterprise Council-Pacific
WBEC-PACIFIC

649



DEBBIE HURST
Women's Business Council-Southwest
WBCS

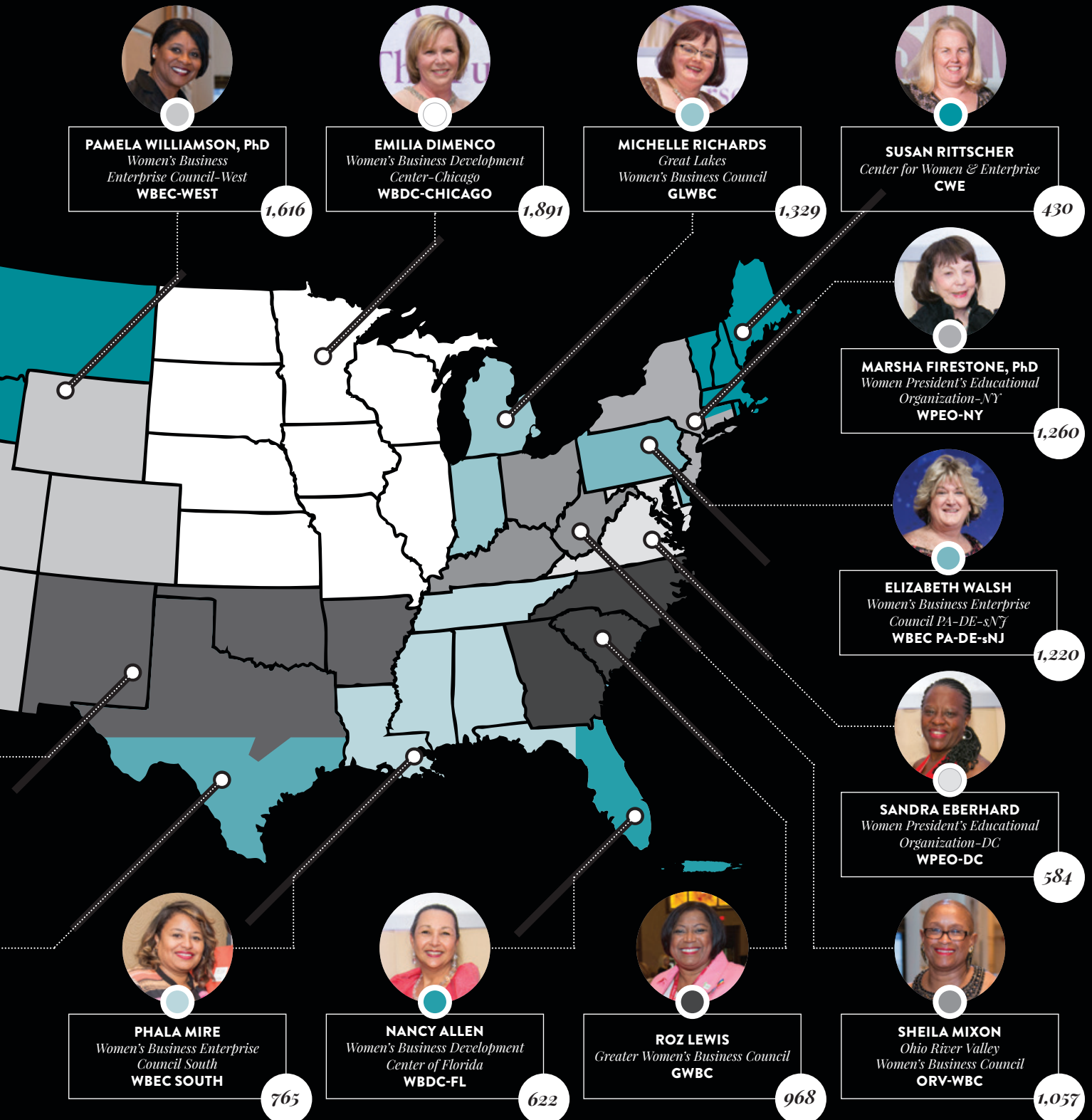
1,054



APRIL DAY
Women's Business Enterprise Alliance
WBEA

669

Certified WBEs per Regional Partner Organization



1999



WBENC hosts the first annual **“Salute to Women’s Business Enterprises”** in Washington, D.C.



Six WBEs are honored as **the first WBE Stars**, and 15 Corporate Members are recognized as **the first America’s Top Corporations** for Women’s Business Enterprises.

Opportunities

In 2017, WBENC continued to provide best-in-class programming, events and networking opportunities for women-owned businesses, supplier diversity experts, government and corporate procurement professionals, and other industry and thought leaders throughout the U.S.

The celebration of WBENC’s 20th anniversary was a highlight at our signature events, which drew record-breaking attendance numbers and glowing reviews. We also introduced several new executive education programs, including NextGen, the WBENC Energy Executive Program, and the Tuck-WBENC Strategic Growth Program, and also awarded \$20,000 to rising women entrepreneurs as part of the WBENC Student Entrepreneur Program.



5,961

Event Attendees



1,874

MatchMaker Meetings



23

Educational Workshops

20



Student Entrepreneurs

30



Executive Education Scholarships Awarded

67

WBEs in Executive Education



30

WBENC Energy Executive Program



37

Tuck-WBENC Strategic Growth Program

Summit & Salute

NEW ORLEANS, LOUISIANA

WBENC's 17th annual Summit & Salute in New Orleans brought together women business owners, corporate and government representatives, and strategic partners from across the nation. The two-day event themed Reflection & Vision marked WBENC's 20th Anniversary and highlighted awards, education, Industry of the Future sessions, and networking. The Presenting Sponsors were Accenture, EY, Ampcus, and ASAP.

1,600
ATTENDEES



853
WBEs

+

572

Corporate &
Government Members

+

146

WBENC & RPO
Leaders and Staff

+

29
Other

71

Sponsors

482

MatchMaker
Meetings

**MEET & GREET
PARTICIPANTS**

650
WBEs

+

72

Corporate &
Government
Members

98%

of attendees would
recommend WBENC
Summit & Salute to a
colleague or peer



National Conference & Business Fair

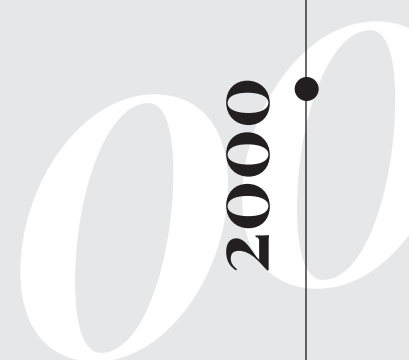
LAS VEGAS, NEVADA

WBENC's 20th Anniversary National Conference & Business Fair marked a week of education, networking, and celebrations, "Looking Back...To the Future." Amongst record breaking attendees the energy and engagement was inspiring and contagious. This memorable event was Co-Chaired by Bristol-Myers Squibb, MGM Resorts International, Southern California Edison, ALOM, Ampcus Inc., and NEI Global Relocation.

4,361 **ATTENDEES** ▶ **2,070** *WBES* + **1,352** *Corporate & Government Members* + **91** *WBENC & RPO Leaders and Staff* + **848** *Other*

149 <i>Sponsors</i>	1,392 MATCHMAKER MEETINGS	327 EXHIBITORS	96% <i>of attendees would recommend WBENC National Conference & Business Fair to a colleague or peer</i>
21 <i>Educational Sessions</i>	590 <i>WBES</i> + 151 <i>Corporate & Government Members</i>	6 <i>Industry Pavilions</i>	





NextGen Program

In 2017, WBENC introduced NextGen, a program dedicated to building a community of WBEs and Supplier Diversity Professionals under 40 as we pave the future of the WBENC network. The inaugural NextGen Meeting was held in June at the National Conference & Business Fair and featured targeted programming, peer grouping, and collaborative learning opportunities. As part of the NextGen program, we also introduced the NextGen Reverse Mentorship Program, providing an opportunity for the young professionals and WBEs to share knowledge and learn from more experienced generations of Corporate Members and WBEs within the WBENC network.

210

NextGen Participants

64

"ThisGen" Participants for NextGen Reverse Mentorship Program



WBENC launches its online certification database, **WBENCLink**, with more than 2,000 WBENC-Certified WBEs.

WBENC Student Entrepreneur Program

The 2017 Student Entrepreneur Program (SEP) cohort included an incredible group of new prospective female founders and SEP alumnae from past years to celebrate WBENC's 20th Anniversary. The program was hosted June 18–23 in Las Vegas, Nevada, where students participated in a tailored entrepreneur curriculum, received one-on-one mentoring from some of the most successful women-owned businesses and America's largest Fortune 500 companies, and had the opportunity to participate in a live pitch competition awarding \$20,000 at WBENC's National Conference & Business Fair.

30
Participants



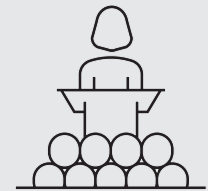
20
Students

+

13
Corporate Member Mentors

+

13
WBE Mentors



WBENC hosts the first-ever **"Women in Business" National Conference and Trade Fair** in Arlington, Texas.

2001

104



WBENC continues to grow with **104 Corporate Members** and more than **2,100 WBEs**.



VIP reception is held at the White House to honor the eight America's Top Corporations for Women's Business Enterprises.

WBENC Energy Executive Program

In November, thanks to our generous sponsors BP America Inc, Chevron, Exxon Mobil Corporation, the National Minority Supplier Diversity Council, Shell, and the Women's Business Enterprise Council South, WBENC brought together 30 women-owned businesses, industry experts, and professors from the University of Texas, McCombs School of Business for one week of training, skill development and networking further showing the commitment towards impacting the long-term success of diverse businesses that are critical to the global energy supply chains.

30
Graduates

Tuck-WBENC Strategic Growth Program

In September, WBEs and several accompanying WBE executive officers from across the country convened in Palisades, NY to participate in a six-day course, in partnership with IBM, and led by top professors from the Tuck School of Business at Dartmouth College.

36
Graduates

Dorothy B. Brothers Scholarship

WBENC is proud to offer the Dorothy B. Brothers Scholarship as an opportunity for WBEs to receive up to \$11,000 in tuition to attend some of the best executive education programs in the country. This scholarship provides women business owners access to the same high caliber executive development that is available to Fortune 500 companies and a framework that enables WBEs to formulate and implement business strategies and achieve a competitive advantage.

30
Scholarships Awarded



BRINGING CONSUMER RECOGNITION TO WOMEN OWNED BUSINESSES.

Women Owned is an initiative from WBENC and WEConnect International to create a movement of support for Women Owned businesses. We support female entrepreneurs and those who do business with them by raising awareness for why, where and how to buy Women Owned.



LOOK FOR THE WOMEN OWNED LOGO

Any storefronts, websites and product labels bearing the Women Owned Logo have been certified as at least 51 percent owned, operated and controlled by a woman or women by WBENC in the United States, and globally by WEConnect International.

Women Owned Digital Reach


36,020
 Website Visits to
 WomenOwnedLogo.com
 (40 percent increase YOY)


2,319
 @BuyWomenOwned
 Twitter Followers


1,893
 Women Owned
 Facebook Fans


**LAUNCHED
 WOMEN OWNED
 INSTAGRAM
 ACCOUNT**

ACT*Intentionally*

EVERY DECISION. EVERY DAY.

#ACTINTENTIONALLY

Morning, Noon, and Night. As we move through the day, we have many opportunities to support the WBENC network. How do you ACTIntentionally?

ACTIntentionally is a WBENC campaign that enables us to show our appreciation for our Corporate Members. **We support those who support us.**







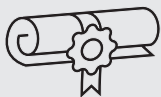
2002



WBENC celebrates its fifth anniversary.



Continuing its research on best practices in supplier diversity, WBENC publishes “**Next Practices: Excellence in Corporate Purchasing from WBEs.**”



WBENC announces the **Dorothy B. Brothers Executive Scholarship Program** and awards up to \$5,000 each to 17 WBEs.

Resources

WBENC continues to provide the tools and support WBEs need to grow and succeed, particularly by helping them build and maintain relationships with Corporate and Government Members. We also work to support our Corporate and Government Members with resources and opportunities to form meaningful connections with WBEs and continue to build strong supplier diversity programs.

Tools

WBENCLINK2.0

Digital certification tool and database connecting WBEs and Corporate and Government Members.

Provided monthly trainings for WBEs and Corporate and Government Members to help them get the most out of the tool.

WBENC INSIGHTS

Exclusive online resource library featuring industry research, webinars, toolkits and more.

Launched several new guides on how to do business with Corporate Members and other exclusive resources.

WBENC Blog

One-stop resource for timely WBENC updates, engaging success stories, opportunities, and inspiration. Our readership includes thousands of ambitious entrepreneurs, industry and thought leaders, diversity champions, and business experts across the U.S.

153

Blog Posts Published

28,725

Page Views

WBENC President's Report

In 2017, WBENC published its final President's Report, opting to move toward more dynamic, short and timely communications, primarily using the WBENC Blog, email and social media. This was in part a response to constituent feedback on the quantity, frequency and types of communication they prefer to receive from WBENC, and in part, a strategic move to streamline our efforts and ensure we're being efficient and effective with our resources.

4

Issues

9,712

Views



WBENC Social Media



11,489

Facebook Fans



6,710

Twitter Followers



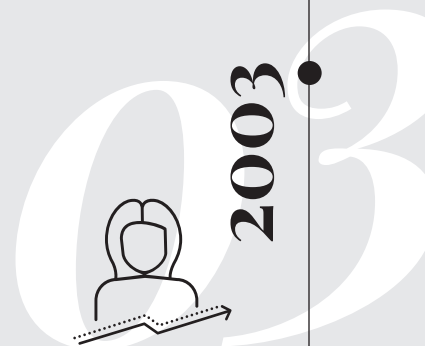
3,137

LinkedIn Followers

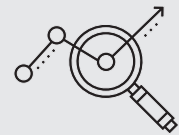


1,614

Instagram Followers



WBENC presents the inaugural **Tuck-WBENC Executive Program** and sends 45 WBEs and three RPO Executive Directors to an executive development program at the IBM Palisades facility.



WBENC commissions a **first-ever study examining the track record of Women's Business Enterprises** seeking entry to corporate markets.



Corporate Membership reaches 150.

2004



WBENC publishes its first book, **“Breaking Through: Creating Opportunities for America’s Women and Minority Owned Businesses,”** authored by Susan Phillips Bari.



WBEs are selected to testify before Congressional Committees, serve on the **National Women’s Business Council**, and meet with the President George W. Bush in a roundtable discussion.



WBENC launches a re-branding campaign and releases its **new WBENC logo** during the seventh annual Salute to Women’s Business Enterprises.

Engagement

Our theme is *Join Forces. Succeed Together.* because we know that success is only possible when we partner with our constituents toward a set of common goals. We foster healthy engagement through advisory councils, ambassador programs, and a robust recognition and awards program.

In honor of WBENC’s 20th anniversary in 2017, we launched the Legacy of Leaders program, a new recognition structure designed to honor and engage both WBEs and Corporate Members who have served in a significant leadership role throughout the WBENC network. The Legacy of Leaders program honored 25 WBEs as Women of Distinction and inducted 15 advocates from the corporate world into the new EnCORE program.

At Summit & Salute in March, we also honored 241 WBE Stars from 1998 to the present and 59 America’s Top Corporations for WBEs.



15

EnCORE Members



25

Women of Distinction



59

America’s Top Corporations for Women’s Business Enterprise



241

WBE Stars

WBENC Lifetime Achievement Award

During the WBENC Summit & Salute in March, WBENC presented our first president, Susan Phillips Bari with the inaugural Lifetime Achievement Award. Four others were also recognized with the award, including Carol Dougal, Hedy Ratner, and posthumously to Dorothy B. Brothers and Lillie Knox. This inspiring group of leaders have spent their entire life making a difference for women business owners, and without their work there would be no parity for women-owned businesses in corporate and government supply chains.

At the National Conference & Business Fair in June, WBENC also presented WBENC-PA-DE-sNJ founding president, Geri Swift with the Lifetime Achievement Award coinciding with her retirement.

Legacy of Leaders: Women of Distinction

WBENC proudly celebrated our 20th Anniversary year by recognizing an exclusive group of WBENC-Certified WBEs known as Women of Distinction. These 25 women leaders have demonstrated a deep commitment to the organization and to breaking down barriers for women-owned businesses in the corporate and government supply chains. The Women of Distinction program was established to create a strategic role for highly successful and dedicated Women's Business Enterprises (WBEs) as advisors to WBENC, supporting the growth and success of all WBEs.



TARA ABRAHAM Accel inc	SHARON EVANS CFJ Manufacturing	PATRICIA RODRIGUEZ-CHRISTIAN CRC Group, Inc.
ALTA BAKER Safe Haven Enterprises, LLC	MAGGIE HARDY MAGERKO 84 Lumber Company	ANDRA RUSH Rush Trucking Corporation
HIMANSHU BHATIA Rose International, Inc.	LYNNE MARIE FINN Superior Workforce Solutions, Inc.	LESLIE SAUNDERS Leslie Saunders Insurance Agency, Inc.
REBECCA BOENIGK Neutral Posture, Inc.	EARTHA JEAN JOHNSON Risk Mitigation Worldwide	CHERYL SNEAD Banneker Industries, Inc.
MICHELLE BOGGS McKinley Marketing Partners	BRENDA LOUBE Corporate Fitness Works, Inc.	LYNN TILTON Patriarch Partners, LLC
JANICE BRYANT-HOWROYD The ActOne Group	OLSA MARTINI OLSA Resources, Inc	NINA VACA Pinnacle Group
BILLIE BRYANT-SCHULTZ CESCO, Inc.	TERRI MCNALLY Global Capital Ltd.	NANCY WILLIAMS ASAP Solutions Group, LLC
JULIE COPELAND Arbill	SHARON OLZEROWICZ Hired By Matrix, Inc.	

Legacy of Leaders: EnCORE

EnCORE creates an opportunity to enable and encourage retention, active participation, and continued engagement of WBENC corporate leaders who have shown deep commitment to WBENC. This group of leaders will be focused on providing counsel and supporting the growth and sustainability of WBENC from a strategic perspective.



CHERYL STEVENS
BILL ALCORN
KIM BROWN
SHARI FRANCIS

KATHY HOMEYER
JOAN KERR
BILL KIRK
JERRY MARTIN

DOUG MCMILLON
DIANE PINKNEY
LYNN SCOTT
LINDA SEXTON

HOWARD THOMPSON
JAMES TURLEY
JOHN YOUNG

WBE Star Award

In lieu of honoring new WBE Stars in 2017, WBENC took the opportunity to honor 241 WBE Stars from 1998 to the present as part of the 20th Anniversary celebrations at the WBENC Summit & Salute in March.



William J. Alcorn Leadership Award

The William J. Alcorn Leadership Award is the highest honor given to an individual at WBENC. The Award recognizes exemplary leadership contributions made by individuals in support of WBENC's mission to open the doors of opportunity for WBEs. The award was named in honor of WBENC's first Chair of the Board of Directors, William J. Alcorn, retired Senior Vice President and Chief Purchasing Officer of the JC Penney Company, for his years of dedication and outstanding leadership.

The winner of the 2017 William J. Alcorn Leadership Award was Benita Fortner, former Director of Supplier Diversity for Raytheon, who was honored on stage at the National Conference & Business Fair in Las Vegas.

2017 WBENC Choice Awards

In 2017, we announced the first ever WBENC Choice Awards, an opportunity for our network to nominate individuals from our community for prestigious awards. Nominations were reviewed by a selection committee and winners revealed at the 2017 National Conference & Business Fair.

- Best Corporate Advocate:* **REGGIE HUMPHRIES**, General Motors and **ANDY BUTLER**, Procter & Gamble
- Best Corporate Mentor:* **NEDRA DICKSON**, Accenture, LLP and **PETER STOYNOFF**, Monsanto Company
- Best WBE Mentor:* **CINDY TOWERS**, JURISolutions
- Best WBE Pioneer:* **BILLIE BRYANT SCHULTZ**, CESCO, Inc.
- Best WBENC Partner:* **NGLCC**
- Next Up WBE:* **MONICA KANG**, InnovatorsBox and **CASSANDRA BAILEY**, Slice Communications
- Excellence in Design:* **BIDDIE WEBB & TEAM**, Limb Design
- Best Collaboration:* **14 REGIONAL PARTNER ORGANIZATIONS, B2GNOW AND WBENC**



WBENC-Certified
WBEs exceed 5,000
while **Corporate**
Membership tops 200.



A joint initiative
between WBENC and
the Women Presidents'
Organization (WPO),
The Zenith Group,
is formally launched
for women-owned
businesses with
revenues of \$50
million and above.

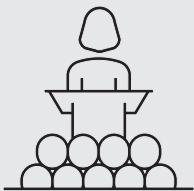


WorkLife Matters
magazine names
WBENC the **2005**
Non-Profit of the
Year.

2006



WBENC **Corporate Membership** reaches **235** and WBE **Certifications** exceed **5,800**.



WBENC holds its **seventh annual National Conference** and attracts approximately **2,500 attendees** and over 400 exhibitors.

Hes4Shes Class of 2017

The Hes4Shes awards are given in recognition for ongoing dedication to furthering the development of WBEs.

Hes4Shes Corporate Leader: **DOUG FISHER**, Exxon Mobil Corporation

Hes4Shes Champions: **ROGER CHENG**, CB Technologies, Inc.
CLINT GRIMES, Time Warner, Inc.
GEORGE EHRGOTT, CTDI

Women's Enterprise Forum

The Women's Enterprise Forum (The Forum) serves in an advisory capacity to the WBENC Board of Directors. The Forum gives input and feedback on WBENC programs and other matters at the direction of the Board.

LEADERSHIP OF THE FORUM

3 + **2**
WBEs *Corporate Members*

FORUM LEADERSHIP TEAM

20

187
Forum Representatives

74
Forum Committee Representatives



2016 America's Top Corporations for WBEs

The selection of America's Top Corporations for Women's Business Enterprises (WBEs) is conducted annually by WBENC. The list of Top Corporations is designed to recognize WBENC National Corporate and Government Members who choose to integrate policies and programs across their organization to enable growth and innovation, and reduce barriers for women-owned businesses.

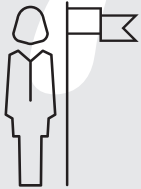


The 2016 America's Top Corporations for WBEs were announced in January 2017 and honored at the 2017 WBENC Summit & Salute in March.

- | | |
|--|---|
| Accenture, LLP | Marriott International |
| Allstate Insurance Company | Merck & Co., Inc. |
| Altria Group, Inc. | MetLife |
| AT&T | MGM Resorts International |
| Avis Budget Group | Microsoft |
| Bank of America | Monsanto Company |
| BP America, Inc. | Nationwide |
| Bristol-Myers Squibb | New York Life Insurance Company |
| Capital One Financial Corporation | Nissan North America, Inc. |
| Cargill | NOKIA |
| Chevron | Pacific Gas and Electric Company |
| CVS Health | PepsiCo, Inc. |
| Dell, Inc. | Pfizer Inc. |
| DTE Energy Company | Pitney Bowes, Inc. |
| DuPont | Procter & Gamble |
| Entergy Services, Inc. | Raytheon Company |
| Ericsson North America | Robert Half |
| Exxon Mobil Corporation | Shell Oil Company |
| EY | Target Corporation |
| FedEx | The Coca-Cola Company |
| Fiat Chrysler Automobiles | The Kroger Co. |
| Ford Motor Company | The Walt Disney Company |
| General Motors | TOYOTA |
| IBM | United Airlines |
| Intel Corporation | UPS |
| Johnson & Johnson | Verizon |
| Kaiser Permanente | Vistra Energy |
| Kellogg Company | Walmart Stores, Inc. |
| Kellogg Company | Wells Fargo & Company |
| Kelly Services, Inc. | |
| Macy's, Inc. | |
| ManpowerGroup, Inc. | |



2007



Linda Denny is announced as the second President and CEO of WBENC.



WBENC celebrates its 10th anniversary at the Women in Business Conference 2007, themed "Launching a New Decade."



WBENC works with women's business organization Prowess to establish a Women's Business Enterprise Certification Program in the United Kingdom, **the first WBENC program outside the U.S.**

Statement of Financial Position

Women's Business Enterprise National Council, Inc.
Statement of Financial Position December 31, 2017
 (With Summarized Financial Information as of December 31, 2016)

The information presented here is derived from financial statements audited by Councilor, Buchanan & Mitchell, PC (CBM)

	2017	2016
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$ 4,615,897	\$ 4,500,945
Accounts Receivable, Net of Allowance for Doubtful		
Accounts of \$49,500 in 2017 and \$62,500 in 2016	1,154,477	1,560,803
Prepaid Expenses	563,483	318,154
Other Current Assets	1,526	78,482
Total Current Assets	6,335,383	6,458,384
Fixed Assets, Net	138,394	120,949
Restricted Cash	1,031,645	1,220,778
Long-Term Accounts Receivable , Less Current Portion	-	160,500
Security Deposits	34,774	34,774
Cash Surrender Value of Life Insurance	290,362	244,463
Total Assets	\$ 7,830,558	\$ 8,239,848
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts Payable and Accrued Expenses	\$ 849,920	\$ 529,243
Deferred Rent	64,111	45,012
Deferred Revenue	2,790,150	3,292,392
Total Current Liabilities	3,704,181	3,866,647
Deferred Compensation Payable	290,362	244,463
Deferred Rent , Less Current Portion	4,117	68,229
Deferred Revenue , Less Current Portion	50,000	175,500
Total Liabilities	4,048,660	4,354,839
Net Assets		
Unrestricted Net Assets	2,733,653	2,660,830
Temporarily Restricted Net Assets	975,145	1,151,079
Permanently Restricted Net Assets	73,100	73,100
Total Net Assets	3,781,898	3,885,009
Total Liabilities and Net Assets	\$ 7,830,558	\$ 8,239,848

Statement of Activities

2008

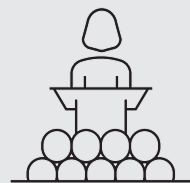
*Women's Business Enterprise National Council, Inc.
Statement of Activities for the Year Ended December 31, 2017
(With Summarized Financial Information for the Year Ended December 31, 2016)*

*The information presented here is derived from financial statements audited by
Councilor, Buchanan & Mitchell, PC (CBM)*

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	2017 TOTAL	2016 TOTAL
REVENUE					
Membership Dues	\$ 4,387,375	\$ -	\$ -	\$ 4,387,375	\$ 4,156,125
Contributions	100,126	74,500	-	174,626	219,806
Exhibitor Fees	703,000	-	-	703,000	655,499
Conference Fees	1,928,806	-	-	1,928,806	1,524,917
Sponsorships	4,928,530	-	-	4,928,530	4,235,735
Investment Income	3,639	101	-	3,740	37
Certification Fees	57,050	-	-	57,050	39,200
Other Income	156,427	-	-	156,427	212,701
Net Assets Released from Restrictions	250,535	(250,535)	-	-	-
Total Revenue	12,515,488	(175,934)	-	12,339,554	11,044,020
EXPENSES					
Program Services					
Membership	826,808	-	-	826,808	748,234
Salute	1,663,763	-	-	1,663,763	1,479,825
National Conference and Business Fair	4,848,678	-	-	4,848,678	4,225,681
Certification	2,736,034	-	-	2,736,034	2,492,332
Other Programs	1,117,464	-	-	1,117,464	715,252
Total Program Services	11,192,747	-	-	11,192,747	9,661,324
Supporting Services					
Management and General	1,050,918	-	-	1,050,918	913,915
Fundraising	199,000	-	-	199,000	318,176
Total Expenses	12,442,665	-	-	12,442,665	10,893,415
Change in Net Assets	72,823	(175,934)	-	(103,111)	150,605
Net Assets, Beginning of Year	2,660,830	1,151,079	73,100	3,885,009	3,734,404
Net Assets, End of Year	\$ 2,733,653	\$ 975,145	\$ 73,100	\$ 3,781,898	\$ 3,885,009



Launch of
**WEConnect
International** as the
official organization to
develop international
WBE Certifications.



More than **2,500
participants** attend
WBENC's Women in
Business National
Conference and
Business Fair in
Atlanta, Georgia.

2009



WBENC awards the **first William J. Alcorn Leadership Award** to Barbara Carbone, Partner, KPMG LLP.



America's Top Corporations for Women's Business Enterprises recognizes 21 Corporate Members.

Statement of Cash Flows

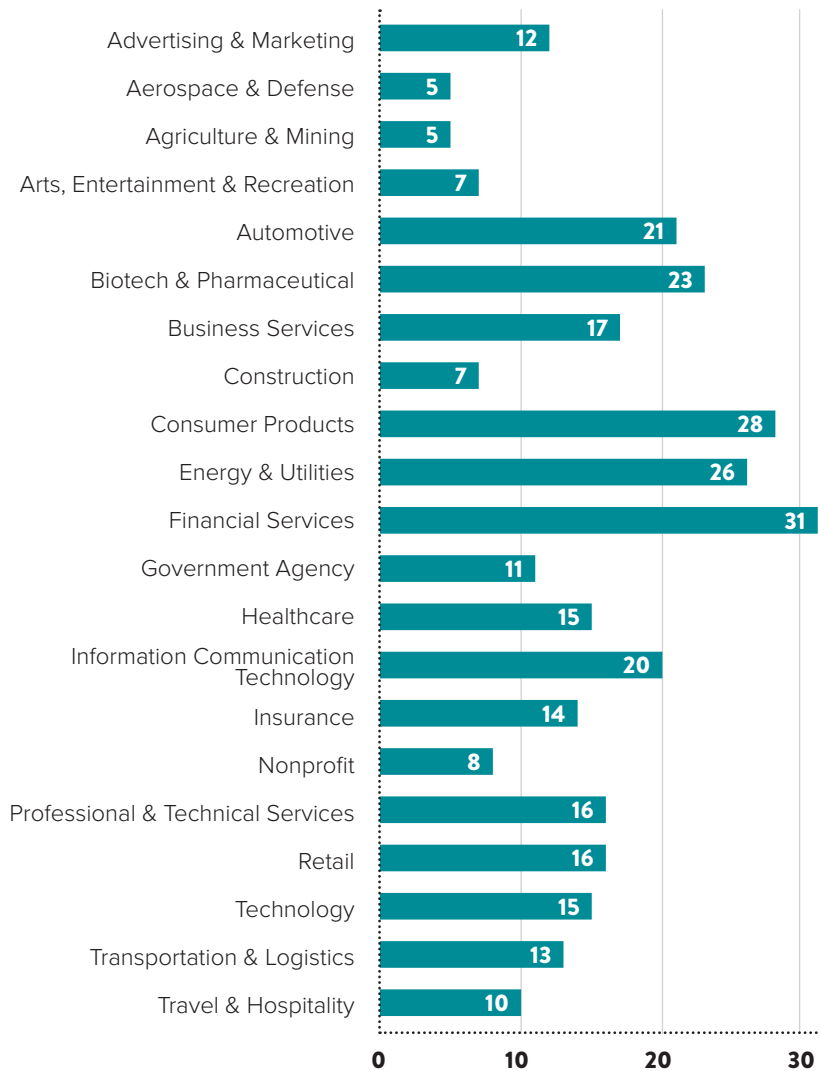
*Women's Business Enterprise National Council, Inc.
Statement of Cash Flows for the Year Ended December 31, 2017
(With Summarized Financial Information for the Year Ended December 31, 2016)*

*The information presented here is derived from financial statements audited by
Councilor, Buchanan & Mitchell, PC (CBM)*

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ (103,111)	\$ 150,605
Adjustments to Reconcile Change in Net Assets to		
Net Cash Provided by (Used in) Operating Activities		
Depreciation and Amortization	72,079	98,556
Decrease (Increase) in Accounts Receivable	566,826	(389,032)
Increase in Prepaid Expenses	(245,329)	(43,594)
Decrease (Increase) in Other Current Assets	76,956	(62,708)
Increase in Cash Surrender Value of Life Insurance	(45,899)	(50,887)
Increase (Decrease) in Accounts Payable and Accrued Expenses	320,677	(204,431)
Decrease in Deferred Rent	(45,013)	(26,648)
Increase in Deferred Compensation Payable	45,899	50,887
(Decrease) Increase in Deferred Revenue	(627,742)	471,825
Net Cash Provided by (Used in) Operating Activities	15,343	(5,427)
CASH FLOWS FROM INVESTING ACTIVITIES		
Decrease in Restricted Cash	189,133	62,214
Purchases of Fixed Assets	(89,524)	(58,671)
Net Cash Provided by Investing Activities	99,609	3,543
Net Increase (Decrease) in Cash and Cash Equivalents	114,952	(1,884)
Cash and Cash Equivalents, Beginning of Year	4,500,945	4,502,829
Cash and Cash Equivalents, End of Year	\$ 4,615,897	\$ 4,500,945

Corporate Members

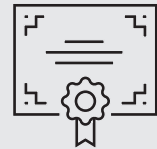
By Industry Sector



Total: 320



WBENC reaches a historic level of **10,000 WBENC-Certified WBEs.**



WBENC is inducted into the second annual **WBE Hall of Fame** at The Women's Museum: An Institute for the Future in Dallas, Texas.



The Summit & Salute to Women's Business Enterprises attracts **more than 1,000 participants** in National Harbor, MD.

Corporate Members

AARP
 Abbott
 AbbVie Inc.
Accenture
 Adecco Staffing
 ADP
Adient
 AEG
 Aetna, Inc.
 Aflac
 AIG
Airbus Americas, Inc.
 Alkermes, Inc.
 Allstate Insurance Company
Altec Industries, Inc.
 Altria Group, Inc.
 American Airlines
 American Express
 American Red Cross
 American Transmission Company
 Amgen Inc.
 Amtrak
 Anthem, Inc.
 Aon Corporation
 Apex Learning Inc.
 Apple Inc.
 ARAMARK
 ArcelorMittal USA
 Archer Daniels Midland Co.
 Ardent Mills
 AREVA Inc.
AT&T
Aurora Health Care
 AVANGRID
Avis Budget Group
 Axalta Coating Systems
 B2Gnow
Bank of America
 Barclays Capital, Inc.
 Bartech
 BASF
 BBDO New York
 Belk, Inc.
Benefitfocus.com, Inc.
 Black & Veatch Corporation

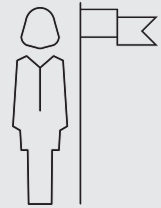
BlueCross BlueShield of Tennessee
 BMC Software
 BMO Harris Bank
 BMW Group
 BNSF Railway
BNY Mellon Corp.
 The Boeing Company
BorgWarner
Boston Scientific
BP America, Inc.
Bristol-Myers Squibb
 Bunn-O-Matic Corporation
 Burns & McDonnell
C.H. ROBINSON
 CA Technologies
 Caesars Entertainment
 Campbell Soup
 Capgemini USA
 Capital One
 Cargill
 CBRE, Inc.
 CCL Industries Corporation
 CDW
Celgene Corporation
 CenterPoint Energy
 CenturyLink
 Charter Communications
 CHEP International, Inc.
Chevron
 Ciena Corporation
 CIGNA
 Cintas Corporation
 Cisco Systems, Inc.
 CitiGroup
Citrix, Inc.
 CLEARresult
 Clorox Corporation
 CNA Insurance
The Coca-Cola Company
 Colgate-Palmolive Company
 Comcast
 ConnXus
 ConocoPhillips
Construction Specialties, Inc.

Consumer Financial Protection Bureau
 Corizon Health, Inc.
 Cox Enterprises Inc.
 Cracker Barrel Old Country Store
Crisis Prevention Center
 Crown Castle
 CSX
 CTDI
 Cummins Inc.
 CVM Solutions
 CVS Health
 D.W. Morgan Company, Inc.
 Darden Restaurants
 DDB US
Dell Technologies
 Deloitte Services LP
 Delphi Corporation
 Delta Air Lines, Inc.
 Diageo PLC
 DTE Energy Company
 Dun & Bradstreet
 DuPont
 Education Networks of America
 EMCOR Government Services
 Entergy Services
 Enterprise Holdings
 Ericsson, Inc.
 Exelon
 Express Scripts, Inc.
Exxon Mobil Corporation
EY
 Facebook
 Fannie Mae
 Farmers Insurance Group
Federal Home Loan Bank of San Francisco
 The Federal Reserve Bank of Boston
 The Federal Reserve Bank of Chicago
 The Federal Reserve Bank of Cleveland

The Federal Reserve Bank of Richmond
The Federal Reserve Bank of St. Louis
 FedEx
 Fiat Chrysler Automobiles
 Fifth Third Bancorp
 First Data Corporation
 Fiserv
 FleishmanHillard
 Fluor
Foodbuy
Ford Motor Company
 Freddie Mac
 Genentech, Inc.
General Electric
 General Mills
General Motors
 GlaxoSmithKline
 GM Financial
 Google, Inc.
Grey NY
 GSD&M
 Halyard Health
 Harley-Davidson, Inc.
 Health Alliance Plan
 Health Care Service Corporation
 HealthTrust
 Hewlett-Packard Enterprise
 Hilton
The Home Depot
 Honda North America, Inc.
Houghton Mifflin Harcourt
 HP Inc.
 Humana, Inc.
IBM Corporation
Imagine Learning, Inc.
 Infineum USA LP
 Ingersoll Rand
 Intel Corporation
 Interpublic Group
 JCPenney
Jacobs
 JE Dunn Construction Company

JM Family Enterprises, Inc.
Johnson & Johnson
 Johnson Controls Corporate
 Jones Lang LaSalle
JPMorgan Chase & Co.
JPS Health Network
 Kaiser Permanente
 Kellogg Company
 Kelly Services, Inc.
 Kimberly-Clark Corporation
KPMG LLP
 The Kroger Co.
 L Brands
 Lear Corporation
 Leggett & Platt, Inc.
LenderLive Holdings
 Lenovo US
 Liberty Mutual Insurance
 L'Oreal USA
 Louisville & Jefferson County Metropolitan Sewer District (MSD)
 Lowe's Companies, Inc.
Macy's, Inc.
 Major League Baseball
 Mallinckrodt LLC
ManpowerGroup
 Marathon Petroleum Corp.
Marriott International, Inc.
 Mastercard
Mayo Clinic
 McCain Foods
 McCormick & Co., Inc.
 McGarryBowen
 Medtronic
 Merck & Co.
 Merck KGaA, Darmstadt Germany
 MetLife
 MGM Resorts International
 Michelin North America Inc.
Microsoft Corporation
 Monsanto Company
 Morgan Stanley

2011



Pamela Prince-Eason becomes WBENC's third President and CEO.



WBENC begins providing Women-Owned Small Business (WOSB) certification for the **Federal Procurement Contract Program.**

Motion Industries Inc.

Motorola Solutions

National Basketball Association (NBA)

Nationwide

Navient Solutions, Inc.

Nestle North America

New York Life

Nielsen

NiSource

Nissan North America, Inc.

Nokia Inc.

O.C. Tanner Company

Office Depot, Inc.

Office of the Comptroller of the Currency

Omnicom Media Group

Oracle USA

Orlando Health

Ortho Clinical Diagnostics

Pacific Gas and Electric Company

Paymentus Corporation

PepsiCo, Inc.

Pfizer Inc.

Phillips66

Pitney Bowes Inc.

PNC Financial Services Corporation

Pontoon Solutions

Praxair, Inc.

Premier Inc.

PricewaterhouseCoopers

Principal Financial

The Procter & Gamble Company

Prudential

Publicis Healthcare

Randstad USA

Raymond James Financial

Raytheon Company

RELX Group

The Resource Group, an Ascension Subsidiary

Reynolds American Inc.

Ricoh USA, Inc.

Robert Half

Rockwell Automation

Ross Stores, Inc.

RR Donnelley

S.C. Johnson & Son, Inc.

Saatchi & Saatchi

Sandia National Laboratories

Shell Oil Company

Shire

Skanska USA Inc.

Sodexo

Sonoco Products Company

Sony Pictures Entertainment

Southern California Edison

Southern Company Gas

Standard Insurance

Staples, Inc.

Starbucks Coffee Company

State Compensation Insurance Fund

State Farm Insurance Companies

State of Minnesota, Department of Administration - Materials Management Division

Stryker Corporation

SunButter LLC

SunTrust Banks, Inc.

SUPERVALU

T-Mobile US Inc.

Takeda

Target Corporation

Tate & Lyle LLC

TD Bank, N.A.

Teva Pharmaceuticals

TIAA

Time Warner Inc.

TJX Companies

TOYOTA

TransCanada

Turner Construction

U.S. Bank

U.S. Postal Service

U.S. Tennis Association

United Airlines

United Rentals, Inc.

United Technologies Corp

UNUM Group

UPS

USAA

Valeant Pharmaceuticals

Valvoline LLC

Verisk Analytics

Verizon

Viacom Inc.

Vistra Energy

Vizient, Inc.

Volvo Trucks North America

VWR International

W.W. Grainger, Inc.

Walgreens

Walmart Inc.

The Walt Disney Company

Waste Management

Wells Fargo & Co.

WestRock

Wieden+Kennedy

Windstream Communications

World Wide Technology, Inc.

Wyndham Worldwide Corporation

Xcel Energy

Xerox Corporation

Yanfeng Global Automotive Interiors

Zaner-Bloser, Inc., a Highlights Company

*New 2017 Members are in *italics*

WBENC Board Members are in **bold

2012



WBENC celebrates its 15th anniversary at Summit & Salute in Baltimore, MD.



WBENC partners with Shell Oil Company to present an invigorating Student Entrepreneur Program focusing on STEM (Science, Technology, Engineering, Math) fields.

Board of Directors

Executive Committee

Board Chair

THERESA HARRISON

Director, Diversity & Inclusiveness
Procurement; EY

Women's Enterprise

Forum Chair

CHERYL SNEAD

CEO; Banneker Industries, Inc.

1st Vice Chair

BARBARA KUBICKI-HICKS

Senior Vice President,
Procurement Services Executive;
Bank of America

Certification Committee Chair

DEBRA STEWART

Manager, Supplier Diversity &
Diversity Outreach; Shell Oil
Company

2nd Vice Chair

DEBRA JENNINGS-JOHNSON

Senior Director, Supplier Diversity;
BP America, Inc.

Marketing, Communications and Brand Management Chair

BEVERLY JENNINGS

Head, Global Supplier Diversity &
Inclusion; Johnson & Johnson

Secretary

DAVID DROUILLARD

Executive Director, Indirect
Purchasing & Supplier Diversity;
General Motors

Membership and

Revenue Generation Chair

BARBARA KUBICKI-HICKS

Senior Vice President, Procurement
Services Executive; Bank of
America

Immediate Past Chair

BENITA FORTNER

Director, Supplier Diversity
(Retired); Raytheon Company

Nominating Committee Chair

CLINT GRIMES

Executive Director, Global
Sourcing & Supplier Diversity; Time
Warner, Inc.

Treasurer

NANCY CREUZIGER

Vice President, Global Finance
Operations & Governance;
ManpowerGroup

Counsel to the Board ex-officio

JORGE ROMERO

Partner; K&L Gates, LLP

Leadership Council Chair

ROZ LEWIS

President & CEO; Greater
Women's Business Council

President & CEO ex-officio

PAMELA PRINCE-EASON

President & CEO; WBENC



Extended Executive Committee

Audit Committee Chair

BARBARA CARBONE

Partner; *KPMG LLP*

U.S. Services & Programs Committee Chair

RUBY MCCLEARY

Director of Supplier Diversity; *United Airlines*

Global Services & Programs Committee

MICHAEL ROBINSON

Program Director, Global Supplier Diversity; *IBM*

Leadership Council Vice Chair

EMILIA DIMENCO

President & CEO; *Women's Business Development Center-Chicago*

Women's Enterprise Forum 1st Vice Chair

PATRICIA RODRIGUEZ-CHRISTIAN

President & CEO; *CRC Group, Inc.*

Women's Enterprise Forum 2nd Vice Chair

PATRICIA MASSEY

President; *MYCA Group*

Board of Directors

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Global Supplier Inclusion & Sustainability Lead; *Accenture*

ALITHIA BRUINTON

Director, Global Supplier Diversity; *AT&T*

LYNN BOCCIO

Vice President Strategic Business & Diversity Relations; *Avis Budget Group*

BARBARA KUBICKI-HICKS

Senior Vice President, Procurement Services Executive; *Bank of America*

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Director, Supplier Diversity; *BP America, Inc.*

STEPHANIE BEVERIDGE

General Manager, Strategic Capability; *Chevron*

PIYUSH BHARGAVA

Vice President, Indirect Procurement & Packaging; *Dell*

DOUG FISHER

Strategic Procurement Manager; *Exxon Mobil Corporation*

THERESA HARRISON

Director, Diversity & Inclusiveness Procurement; *EY*

RENEE JONES

Director, Supplier Diversity Development & Supply Chain Sustainability; *Ford Motor Company*

DAVID DROUILLARD

Executive Director, Indirect Purchasing & Supplier Diversity; *General Motors*

MICHAEL ROBINSON

Program Director, Global Supplier Diversity; *IBM*

JOIN FORCES. SUCCEED TOGETHER.

WBENC develops a new tagline – “**Join Forces. Succeed Together.**” – in a strategic effort to illustrate the need for every constituent group in WBENC.



WBENC launches a new online resource library, **Insights.**

2014



WBENC, along with WEConnect International and Walmart Stores, Inc., announces the **creation of the Women Owned Logo.**



Pamela Prince-Eason, President and CEO of WBENC, is appointed to the **National Women's Business Council (NWBC)**, a Congressionally-appointed role.

Board of Directors Continued

BEVERLY JENNINGS

Head, Global Supplier Diversity & Inclusion; *Johnson & Johnson*

WILLIAM KAPFER

Global Head of Supplier Diversity; *JP Morgan Chase & Co.*

BARBARA CARBONE

Partner; *KPMG LLP*

JOHN MUNSON, JR.

Vice President, Supplier Diversity & Supply Chain Sustainability; *Macy's, Inc.*

NANCY CREUZIGER

Vice President, Global Finance Business Performance; *ManpowerGroup*

DOMINICA GROOM

Director, Global Supplier Diversity; *Marriott International, Inc.*

FERNANDO HERNANDEZ

Director, Supplier Diversity; *Microsoft Corporation*

LISA STENGLEIN

Vice President, Chief Procurement Officer; *Motorola Solutions*

PAMELA PESTA

Vice President, Supply Management Services; *Nationwide*

MARK ARTIGUES

Senior Director, Supplier Diversity; *Nokia*

MARY MCEVOY

Senior Director, Global Procurement; *PepsiCo*

MIKE HOFFMAN

Chief Procurement Officer; *Pfizer Inc.*

LAURA TAYLOR

Senior Director, Planning & Program Office Global Supply Chain & Procurement; *Pitney Bowes Inc.*

ANDY BUTLER

Associate Director, Supplier Citizenship; *Procter & Gamble*

CAROL WOODEN

Senior Manager, Supplier Diversity; *Raytheon Company*

KATHLEEN TRIMBLE

Vice President, Supplier Diversity; *Robert Half*

DEBRA STEWART

Manager, Supplier Diversity & Diversity Outreach; *Shell Oil Company*

LORI BILLINGSLEY

Vice President, Community Relations; *The Coca-Cola Company*

SYLVESTER JOHNSON

Director, Supplier Diversity; *The Home Depot*

CLINT GRIMES

Executive Director, Global Sourcing & Supplier Diversity; *Time Warner Inc.*

RUBY MCCLEARY

Director of Supplier Diversity; *United Airlines*

ESTRELLA CRAMER

Supplier Diversity Director; *UPS*

SANDY NIELSEN

Manager, Supplier Diversity; *Verizon*

PHIL SEIDLER

Vice President, Supply Chain; *Vistra Energy*

JULIE HOLMES

Senior Manager, Channel Business; *W.W. Grainger*

MICHAEL BYRON

Senior Director, Supplier Diversity; *Walmart Inc.*

Vacant Seats: Office Depot/Office Max

Leadership Council Members

APRIL DAY

President; *Women's Business Enterprise Alliance*

NANCY ALLEN

President & CEO; *Women's Business Development Council of Florida*

DEBBIE HURST

President; *Women's Business Council - Southwest*

SUSAN RITTSCHER

CEO; *Center for Women & Enterprise*

EMILIA DIMENCO

President and CEO; *Women's Business Development Center - Chicago*

ROZ LEWIS

President and CEO; *Greater Women's Business Council*

MARSHA FIRESTONE, PH.D.

President and Founder; *Women's Presidents' Educational Organization - NY*

MICHELLE RICHARDS

President; *Women's Business Enterprise Council – Great Lakes*

PAMELA WILLIAMSON, PH.D.

Executive Director; *Women's Business Enterprise Council - West*

Forum Members

PATRICIA RODRIGUEZ-CHRISTIAN

President and CEO
CRC Group, Inc.

HANNAH KAIN

CEO
ALOM

JULIE COPELAND

President and CEO
Arbill

CHERYL SNEAD

CEO
Banneker Industries

ROYALYN REID

CEO
Consumer & Market Insights

HALLIE SATZ

CEO
Highroad Press

CINDY TOWERS

CEO
JURISolutions

PATTI MASSEY

President
MYCA

SANDRA JAMES

President
Private Eyes, Inc.

CATHI COAN

President & CEO
Techway Services, Inc.

Expert Members

FARRYN MELTON

Senior Vice President & Chief Procurement Officer
Bristol-Myers Squibb

CHERYL STEVENS

Past Chair Emeritus

JANICE BRYANT-HOWROYD

Founder and CEO
ActOne Group

2015



The Student Entrepreneur Program

expands its reach to include Science, Technology, Engineering, Arts, Math (STEAM) and Business, and for the first time ever, the winners of the SEP Pitch Competition are awarded seed capital sponsored by EY.



WBENC President and CEO Pamela Prince-Eason is honored with the **2015 NAFE Women of Excellence Award.**

WBENC Staff

PAMELA PRINCE-EASON, *President & CEO*

PATRICIA BIRMINGHAM, *Vice President, Marketing & Technology*

CANDACE WATERMAN, *Vice President, WBENC Certification & Program Operations*

LINDSEY ALL, *Senior Manager, Marketing, Programs and Business Development*

MONA AMIN, *Executive Associate*

VALERIE BUNNS, *Controller*

JESSICA CARLSON, *Senior Manager, Marketing & Communications*

MIA DELANO, *Senior Director, Business Development*

RIAN EDWARDS, *Business Development Outreach Lead*

VAUGHN FARRIS, *Senior Manager, Strategic Programs*

ANDREW GAECKLE, *Director, Strategic Planning*

DAVID GIFFORD-ROBINSON, *Director, Marketing*

LAUREN HERMAN, *Financial Reporting Manager*

ASHLEY JACKSON, *Staff Accountant*

VIVIEN MALIG-MAYHEW, *Manager, Certification*

JILL SASSO, *Senior Director, Human Resources*

MERIDITH SATZ, *Senior Manager, Certification*

LAURA SWENSON, *Senior Manager, Marketing, Communications & Brand Management*

NETTIE TETER, *Program Manager, Marketing*

MARTHA VALENZUELA, *Senior Manager, Certification & WBENCLink*

LAKESHA WHITE, *Associate Director, Compliance*

AMANDA ZACK, *Senior Manager, Marketing*

2016



WBENC introduces WelInnovate! as a new opportunity for WBEs to pitch groundbreaking, innovative solutions to Corporate Members.

Hes4Shes



WBENC recognizes the very **first Hes4Shes Champion**, Eugene Campbell, for his dedication for furthering the development of women-owned businesses.



WBENC unveils **WBENCLink2.0**, the redesigned and improved online database.

*This 2017 Annual Report was produced and
printed by WBENC-Certified WBEs*

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WBENC 

WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

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