



## A POLYCOM PROMOTION

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### 2017 Polycom Office 365 – Phone Trade-in Program

Experience the latest technology from Polycom and realize the best communications experience possible with your Skype for Business Cloud PBX. Replace your old desk phones and take advantage of our trade-in rebates. Polycom® VVX® Business Media Phones ordered with the Skype for Business Edition order codes come ready to install with your Skype for Business Cloud PBX powered by Skype for Business Online. Not ready for the cloud? These phones also come ready to deploy on premises with Skype for Business Server 2015.

**Rebate amounts valid from January 1 through June 30, 2017 when you replace 5 or more phones**

#### Polycom® VVX® Business Media Phone Solutions

All Polycom VVX Skype for Business Edition phones are supported on Office 365 Cloud PBX (E5 licensing), Skype for Business, and Lync 2013.

#### Polycom® VVX® 201, Skype for Business Edition Phones

Entry-level two-line IP phone with HD sound quality and 2 Ethernet ports.

#### Polycom® VVX® 300 Family, Skype for Business Edition Phones

Give your cubicle worker the best experience with this high quality UC Business Media Phone. No waiting for your PC to boot up to make a call. This entry level phone is always on.

#### Polycom® VVX® 400 410 Family, Skype for Business Edition Phones

Give your call attendant and cubicle workers a high-quality, cost effective phone with a color display to see your contact 'favorites' presence status at a glance and fully take advantage of advanced telephony features they expect from Skype for Business.

#### Polycom® VVX® 500 Family, Skype for Business Edition Phone

With a color touch-screen interface, your Skype for Business user experience comes alive with features that are just a touch away. Experience the best with Polycom® HD Voice™ sound quality and a stunning 100Hz-20kHz frequency response.

#### Polycom® VVX® 600 Family, Skype for Business Edition Phone

Enhance productivity and enrich collaboration with the ultimate, all-in-one, one-touch desktop phone designed specifically for executives, managers and knowledge workers. With a larger color touch screen interface, Bluetooth headset support, and Polycom® HD Voice™ —experience the best that a phone for Skype for Business has to offer.

## 2017 Polycom Office365 – Phone Trade-in Rebate Program

Qualified new equipment and rebate amounts when you replace 5 or more phones.

Part Numbers	Description	Rebates
2200-40450-019	Microsoft Skype for Business VVX 201 2-line Desktop Phone	\$10.00
2200-46135-019	Microsoft Skype for Business VVX 300 6-line Desktop Phone	\$15.00
2200-48300-019	Microsoft Skype for Business VVX 301 6-line Desktop Phone	\$15.00
2200-46161-019	Microsoft Skype for Business VVX 310 6-line Desktop Phone	\$15.00
2200-48350-019	Microsoft Skype for Business VVX 311 6-line Desktop Phone	\$15.00
2200-46157-019	Microsoft Skype for Business VVX 400 12-line Desktop Phone	\$25.00
2200-48400-019	Microsoft Skype for Business VVX 401 12-line Desktop Phone	\$25.00
2200-46162-019	Microsoft Skype for Business VVX 410 12-line Desktop Phone	\$25.00
2200-48450-019	Microsoft Skype for Business VVX 411 12-line Desktop Phone	\$25.00
2200-44500-019	Microsoft Skype for Business VVX 500 12-line Desktop Phone	\$30.00
2200-48500-019	Microsoft Skype for Business VVX 501 12-line Desktop Phone	\$30.00
2200-44600-019	Microsoft Skype for Business VVX 600 16-line Desktop Phone	\$40.00
2200-48600-019	Microsoft Skype for Business VVX 601 16-line Desktop Phone	\$40.00
2200-66070-019	Microsoft Skype for Business RealPresence Trio 8800	\$75.00
7200-25500-019	Microsoft Skype for Business RealPresence Trio Collaboration Kit	\$75.00

### Eligible Competitive Displacement Equipment:

Any working business grade desktop phone from a vendor other than Polycom qualifies for the offer.

### Eligible Polycom Legacy Equipment:

The following discontinued Polycom SoundPoint IP phones qualify: SoundPoint 300, SoundPoint 301, SoundPoint 320, SoundPoint 430, SoundPoint 500, SoundPoint 501, SoundPoint 600 and SoundPoint 601.

The following Polycom SoundPoint IP phone models are eligible for trade-in rebates when new VVX phones are purchased: SoundPoint IP 321, SoundPoint IP 331, SoundPoint IP 335, SoundPoint IP 450, SoundPoint IP 550, SoundPoint IP 560, SoundPoint IP 650, SoundPoint IP 670.

## 2017 Polycom Office 365 – Phone Trade-in Rebate Program

### Terms and Conditions

1. Program valid from January 1 – June 30, 2017 in North America when you replace 5 or more phones..
2. The equipment being replaced must be in use and in working condition prior to disposal to be eligible for this rebate program.
3. Customers must purchase or enter into a 36 month or longer non-cancellable service contract or leasing agreement for a new qualified system, and replace an eligible system to qualify for this rebate program.
4. All phones must be traded-in for desktop phones on a one-for-one basis. No conference phones or desk phone expansion units are eligible as trade-ins.
5. The 2017 Polycom Office 365 – Phone Trade-in Rebate Program Claim Form, with all required documentation, must be submitted within **90** days of purchase for new equipment purchases or within **150** days from date of contract for customers of long-term contracts. Note: If the completed documentation is not received within 90 days from date of purchase or within 150 days from date of signature on long term telecommunications services contracts, program participation will be declared invalid, and the customer will not receive the rebate. Rebates checks made payable to the **End User/Customer** will be sent within 6-8 weeks after claim is accepted as valid.
6. There is a minimum of **5** phones per claim. You are encouraged to submit all phones on one claim.
7. There is a limit of **200** phones per customer under this Program.
8. Required documentation is:
  - a) Completed 2017 Polycom Office 365 Claim Form including both:
    - i) Signed Authentication  
AND
    - ii) New Equipment Listing with model and serial numbers for each new phone for which a rebate is requested  
AND
    - iii) Replaced Equipment Listing
  - b) Proof of Purchase (one of the below):
    - i) Invoice for new equipment purchases dated between January 1 – June 30, 2017.
    - ii) Long-term Equipment LEASE or Services contract AND first month's invoice for long term Equipment LEASE or Telecommunications Services contract
      - a) Long-term Equipment LEASE or Services contract must be signed between January 1 – June 30, 2017. First month's invoice must be dated no later than 150 days after contract date.
      - b) Contract must show quantities and descriptions of Polycom equipment being leased or put into use.
      - c) First month's invoice must either list the quantities and descriptions of the Polycom equipment being put into use or reference the lease or services contract by name or number; OR
    - iii) For projects combining telecommunication services with Polycom equipment, the project invoices must refer to the deliverables in the project Statement of Work, which must show the quantities and descriptions of the Polycom equipment being purchased.
      - a) Statement of Work, or services project contract containing the SoW, must be dated between January 1 – June 30, 2017
      - b) Final project invoice must be dated no later than 150 days after project contract.
9. All documentation must be emailed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or:  
2017 Polycom Office 365 – Phone Trade-in Rebate Program  
Promotion Code Dept H547410  
P.O. BOX 540075  
El Paso, TX 88554-0075  
Fax: 877-663-8215
10. Customer will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected email, mail, or faxes.
11. Polycom or Polycom's Rebate Administrator has the right to call the customer at any time for verification purposes.
12. This offer is valid in the United States and Canada and is void where prohibited or otherwise restricted by law.
13. This offer may not be combined with any other promotional offer or discounts, and Polycom reserves the right to modify or cancel this program at any time.
14. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
15. Any questions regarding this program should be addressed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 1-866-665-7402 between the hours of 8-4:30 CST..

**Important—Please read!**

How many new Polycom phones purchased \_\_\_\_\_

How many older phones are you replacing \_\_\_\_\_

See the list below for the required documents for this rebate request. Please note that the documentation is different depending on how you purchased your phones.

**Note:** You must have a minimum of 5 new phones and an equal number of older phones to trade-in for this claim. Please contact your Polycom retailer if you do not meet this requirement.

Documents Needed for Claim	Polycom Phones Purchased in Full	Polycom Phones Purchased or Leased over Time
Completed Claim Form	x	x
Invoice as proof of purchase	x	x
36 month or longer Services Contract or Lease Agreement		x

Important facts to consider prior to submitting this claim. Please review your attached documents for confirmation of this information.

1. Was the purchase made or contracted between January 1 to June 30, 2017?
2. Am I trading-in at least the same number of older phones as the number of new Polycom phones purchased?
3. Do I have the model and serial numbers for each new Polycom phone? This information can be found under each phone or on the barcode label affixed to each unit box. Contact your Polycom retailer if you do not have this information.

**2017 Polycom Office 365 – Phone Trade-in Rebate Program Claim Form**

**Promotion Code Dept. H547410**

**Program valid from January 1 -June 30, 2017**

**Customer Information:**

Company Name \_\_\_\_\_

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Polycom Retailer Information** (Company who sold you the Polycom equipment):

Company Name \_\_\_\_\_

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Question?**

Email us at [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or call 1-866-665-7402 between the hours of 8-4:30 CST.





### Authentication

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being replaced complies with the terms and conditions outlined in the Polycom4Office365–Phone Trade-in Rebate Program documentation.

On behalf of \_\_\_\_\_(company name), I do hereby certify by my signature below, that the equipment being replaced was originally purchased on \_\_\_\_\_(date of original purchase), and was installed and in use in our normal business operations.

Signature \_\_\_\_\_ Date \_\_\_\_\_

*(Must be signed by an authorized End User customer representative)*

**Send completed documentation to:** [polycom@rebate-zone.com](mailto:polycom@rebate-zone.com) (Email Subject line must contain: 2017 Polycom Office 365 – Polycom Phone Trade-in Rebate Program–Promotion Code Dept H547410)

Or:

2017 Polycom Office 365 – Phone Trade-in Rebate Program  
Promotion Code Dept H547410  
P.O. BOX 540075  
El Paso, TX 88554-0075  
Fax 877-663-8215

Attach photocopy of customer  
business card here

### Official use only

Date Received \_\_\_\_\_ Approved/Denied \_\_\_\_\_

### About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

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