## ATLANTIC TO DISTRIBUTE

# Greenbergs Form Custom Label 



Jerry Greenberg
Jerry Greenberg, President of Atlantic Records since 1974, will resign that position to form a new. as yet unnamed label to be distributed worldwide by Atlantic. Bob


Bob Greenberg
Greenberg, VP/West Coast Op erations for Atlantic, will also re sign to join his brother in the new venture. Both will remain as consultants to Atlantic, and Jerry

## SII MILLION FOR KOME. WIVY

Affiliated Buys Two Infinity Stations
Affiliated Publications Inc. has agreed in principle to purchase KOME-FM/San Jose and WIVY-FM/Jacksonville from Infinity Broadcasting Corp. for $\$ 11$ million. Infinity also owns WBCN/Boston.

Affiliated Broadcasting Executive VP Al Grosby commented to R\&R, "They"re both good stations in Sunbelt areas, and the philosophy of the company is to find the best stations in the best markets." Affiliated, through its Affiliated Broadcasting subsidiary, currently owns KRAK \& KEWT-FM/Sacramento, WSAI-AM-FM/Cincinnati, KMPS-AM-FM/Seattle, and WFAS \& WWYD-FM/White Plains. The company is awaiting final approval of its recent purchase of WHYN-AM-FM/Springfield, MA for $\$ 5$ million.

## Hadges New PD At KLOS

Tommy Hadges, PD at WCOZ/ Boston, has accepted the PD position at Klos/Los Angeles. Bill Sommers, GM at the ABC AOR station, told R\&R, "We're very excited. Tommy showed me the kind of thorough, methodical nature we need here." KLOS consultant Jeff Pollack added, "I think Tommy Hadges is one of the best programming talents in the country. Bill Sommers and I are very lucky to get him in here. The opportunity to work with Tommy in rebuilding KLOS is a very exciting one."
Hadges, who had been at WCOZ for two years, following a PD term at WBCN/Boston, told R\&R. "WCOZ is a terrific station in a terrific city, but at the same time, I don't know how often an offer like this will come down the pike. I'm looking forward to working with Bill Sommers, and I respect what Jeff Pollack has done in the past. Jeff's input will be invaluable. What we want to do is build an incredibly good radio station. If

Greenberg will continue to serve on parent company WCI's Executive Music Board
Atlantic Chairman Ahmet Ertegun commented. "During the past decade. Jerry Greenberg's name has become synonymous with Atlantic Records. All of us will miss his dynamic leadership and uncanny feel for contemporary music. However . . . we expect that Jerry and Bob Greenberg will create what will be the outstanding label of the 80 's. The entire team at Atlantic is behind this new project with a kind of energy and dedication I have not seen here before."
Jerry Greenberg stated, "Obviously, we are overjoyed to be able to form our own label and at the same time stay with the best record company in the business. To my mind, the 80 's are going to be the time for small labels, working through the expertise and direction of the large companies, to make their mark. This is just where we want to be; it's the best of both worlds."

Jerry Greenberg has been with Atlantic since 1967, heading promotion in 1969 and becoming a VP in 1970, rising to Sr . VP/Operations \& GM in 1971 before his presidential appointment. Bob Greenberg worked in promotion for MGM, Epic, and Warner Bros. before becoming Atlantic's West Coast GM in 1973 and taking on his present position in 1975. The new label will be headquartered in New York, with a Los Angeles office headed by Bob Greenberg.

## DiNoble Named Casablanca VP/GM

Al DiNoble has been appointed Vice President/General Manager for Casablanca Records. In his new position, he will oversee all departments and assist Casablanca President Bruce Bird in the company's administrative and creative functions.
Bird commented, "The promotion of Al DiNoble is a source of pride for all of us at Casablanca. since it represents the depth of talent we can draw from our staff. Throughout the years, Al and I have worked very closely, and I know that his knowledge of Casablanca's style and his personal dedication will be invaluable to our continued success."
DiNoble, an industry veteran who was a founding executive of Molown's Rare Earth label a decade ago, has been with Casablanca since 1976, most recently as VP/ Product Development. He stated alive and well and living in Indianapolis.

## SAYS IN-CAR AM STEREO BETTER THAN FM

Magnavox, designated by the FCC as the industry standard for AM stereo (R\&R 4-11), extended a firm pledge of cooperation with broadcasters and broadcast equipment manufacturers in making the transition to AM stereo feasible and inexpensive. Magnavox stated in a Washington, D.C. press conference Wednesday (5-7), featuring President Kenneth Meinken Jr., that it will not "assert" its AM stereo broadcast patents against broadcasters and manufacturers adding that this stance amounts to


OUT WITH THE OLD, IN WITH THE NEW - The changing of the managerial guard at WIRE a WXTC/Indianapolis was handled in a slightly unorthodox manner, as this photo shows. Clad as "Father Time," Don Nelson hands the official "manager's bible" la copy of R\&R/ to "Baby New Year" Ivan Braiker, who assumed the GM's duties for both stations. Incidentally, this successful attempt at publicity was not born in the WIRENWXTC promotion dopartment Don and Ivan cooked it up themselves, whioh proves that creative management is

## Magnavox Pledges Full Cooperation With Broadcasters

a "free license" for broadcasters Meinken explained, "As we have said repeatedly, we will cooperate with broadcast equipment manufacturers to produce new equipment for our system in any way we can. Already, we've furnished a great deal of technical information and assistance to manufacturers of audio proces sors, monitors, and transmitters There will be a reasonable license fee charged to receiver manufacturers.'

## Nine-Month Delay Asked

On another AM stereo front, the Electronics Industries Associa tion (EIA) asked the FCC for a nine-month delay before issuing its official order, so that auto dealers can build up an AM stereo radio inventory. Even if no delays come to pass, it's estimated that it will be 4-6 weeks before the FCC order is issued, and at least 4-6 months thereafter before AM stations can complete their conversions to stereo.
Most of Magnavox's statement was aimed at justifying the Commission's choice of the company's system as the sole standard for AM stereo, stressing its simplicity and cost effectiveness and claiming it to be the "best possible compromise compatible with engineering considerations." Magnavox also cited support of the single-system decision from the NAB, the ELA, and four of the five companies in competition for the FCC nod

MAGNAVOX/See Page 4

# The First Single From The BIG Rock \& Roll Album Of 1980. 



Prodaced by Ted Templeman
on Warner Bros. Records

# Nelson Resigns As WRKO PD 

Harry Nelson, longtime PD at WRKO/Boston, resigned that position last week. Citing a "disagreement with management on what direction WRKO should pursue," Nelson submitted his resignation, effective immediately, to Chuck Goldmark, GM of the RKO Top 40 station.

Nelson told R\&R, "I am very thankful to RKO for all the great
things that happened to me during my seven years with the company, and I leave them with regrets." He added that he had spoken to WCOZ/Boston management about the PD position vacated by Tommy Hadges (see Page 1), but that nothing definite had been decided. "I very much want to stay in the Boston area," Nelson concluded. "It's my home." No replacement has been named at WRKO yet.

## J.B. STONE PD AT KGFJ

## Inner City Names

 Looney, Marine GM'sBob Looney and John Marine have been promoted to General Manager at KGFJ/Los Angeles and KBLX-FM/Berkeley, respectively. Both Looney, who replaces Greg Howard, and Marine, who takes over from Frank Haye, most recently served as Sales Managers for the Inner City Broadcasting outlets and will continue to perform in that capacity in addition to their new responsibilities as General Managers.

In a related development, J.B. Stone has been named Program Director for KGFJ following the recent departure of Alvin John Waples. Prior to this appointment, Stone did morning drive at KDIA/ Oakland, having previously been an air personality at KHJ/Los Angeles and KFRC/San Francisco, among other stations.
Inner City Broadcasting Chairman Percy Sutton, commenting on the appointments, told R\&R: "These are difficult times; a re-
cession seems to be approaching. We are a young group of radio stations, and we must take every opportunity to improve ourselves: in management, in programming and in our total structure. In the belief of management, these changes will give us the best opportunity for not only survival, but progress in the days, weeks, months and years ahead."


Stan Layton

## Layton Returns

## To Chrysalis

## As VP/Sales

Stan Layton, who left Chrysalis Records to join MCA as VP/Marketing, has returned to his former label as Vice President of Sales. Layton will report to label President Sal Licata.
Licata commented, "Stan's strength and experience in the area of sales is going to be a tremendous asset during this very important growing period at Chrysalis. We wholeheartedly welcome him aboard." Layton takes up his new duties immediately.

## Yates Returns To Radio As KSAN PD

Tom Yates has been appointed PD at KSAN/San Francisco, filling a position left vacant since Jackie McCauley resigned (R\&R 2-15). Metromedia VP David Moorhead told R\&R, "The one empty slot on my management team is now filled. He'll be my right arm. Tom's very good; he's very organized."

Yates is a longtime AOR pro-
grammer whose background includes a stint in San Francisco radio in 1967-68 at KMPX. His most recent PD post was at KLOS/ Los Angeles, and he had been consulting KWST/Los Angeles and WYDD/Pittsburgh in recent years. He will continue working with AOR-slanted publication Goodphone as "Editor-At-Large" in addition to his KSAN duties.

## E/A Restructures Promotion Department



Marty Schwartz
Elektra/Asylum, following Burt Stein's appointment as National Promotion Director, has restructured its promotion department. Marty Schwartz takes over Stein's


Sammy Alfano
former position as National Album Promotion Director, a promotion from Assistant National Album Promotion Director. Rip Pelley has been promoted to the newly-

## Pipkins Named Acting PD At KYAC

Jimmy Pipkins, most recently an independent producer of radio spots, has been named temporary Program Director at financiallytroubled KYAC/Seatte (R\&R 425). Pipkins, who served on the staff of KYAC's FM outlet in 1975, will handle Production Director duties as well as supervising the current airstaff of trade school students who are manning the station in the
wake of the previous staff's departure along with PD Robert L. Scott over long-awaited back wages (R\&R 5-2).

When queried by R\&R about the station's present financial status, Pipkins disavowed any knowledge of the situation prior to his arrival, adding that the station's sales staff was still active.


Rip Pelley
created post of Director of Field Operations and Information, acting as liaison with the regional and local staffs and trade publications; he had been National Field Promotion Coordinator. Sammy Alfano, National Singles Promo tion Director for the past three years, will continue to head up the label's singles promotion efforts.
Burt Stein commented, "In Sammy, Marty, and Rip, we have extremely talented people, each with his own unique strength. The combination of the three makes for one of the strongest promotion teams one could hope for. The interaction of this staff gives E/A a depth of experience and leadership to bring us to our best days ever."

# Washington Report 

# Broadcaster Unfit To Operate New FM 

In a case that's been dragging on for 10 years, FCC Judge Lenore Ehrig ruled last month (4-28) that Virginia Beach Seashore Broadcasting is unfit to be the licensee of a new FM. A battle erupted when Virginia Beach was filed against by a competing applicant, Payne of Virginia.

In 1972, the Conmmission disqualified Virginia Beach for failing to provide complete and accurate information in its application, and Payne was granted the license. But a Review Board in 1974 ruled that Vinginia Beach should not have been disqualified because violations were due to negligence, not an attempt to deceive, and sent the case back to the Commission.

Two years later, the Commission changed its mind about Payne. saying its general public survey was inadequate, and went ahead
with further hearings to determine if previous violations by Virginia Beach had continued.
Judge Ehrig ruled that they had. saying the company's principals repeatedly tried to cover up interest in a cable operation, and did not update the accuracy of information filed with the Commission. "Based on repeated misrepresentations, lack of candor and habitual disregard for the Commis sion's reporting requirements Virginia Beach Seashore Broadcasting has shown it cannot be trusted, " the Judge concluded

## Magnavox

Continued from Page 1
AM Superiority?
Magnavox cited its tests at WSM/ Nashville, WGAR/Cleveland, and KRMG/Tulsa, including a number of testimonials from Leonard Ballard, Director of Engineering at KRMG's parent company Swan son Broadcasting. And the company held out hope for the AM band by claiming that with stereo it would, at least in cars, be superior to FM.
"The greatest benefit will be realized by the millions of people who listen to radio in their automobiles," Magnavox said. "The FM band has problems with its multipath reception, since its signals are alternately reinforced and interfered with due to reflections off buildings. The AM band, however, has a longer wavelength not affected by such reflections, and generally provides the automotive listener with a more consistently pleasant signal."
Magnavox plans a public demonstration of its AM stereo system shortly, with details yet to be announced.


NAB INFORMS BLACK COLLEGES - In response to an NAB invitation, representatives from five black colleges heard about the organization's annual communications research grant competition program. Pictured are istand. ing, I-r) Dr. John Tolliver, Jackson State University; Dwight M. Ellis, VP/Minority and Special Services, NAB; Joseph Gathings, University of the District of Columbia; (seated, 1.r) student James Daniels, Dr. Archibald Benson, and student Evangeline Williams of Virginia Union University; Dr. Finis E. Schneider, Mampton Institute; and Dr. Leo E. Hendricks, Howard University.

## Washington Street Talk

Sen. Fritz Hollings (D-SC) will succeed Secretary of State-designate Ed Muskie as head of the Senate Budget Committee. Despite new responsibilities, Hill rumblings are that a bill containing amendments to the Communications Act is getting close to being released. Big Objection: fees! But inside sources say that compromise between Hollings and ranking minority member Sen. Barry Goldwater will be a "cost of regulation fee." If it has a "cap," broadcasters may find it hard to oppose.

In China for three weeks are FCC Commissioners Charles Ferris, Ty Brown, Bob Lee, and Joe Fogarty, along with a dozen other staffers, including Broadcast Bureau Chief Dick Shiben. Commissioner Anne Jones, who was initially set to go, decided to remain behind. Commissioner Jim Quello left in charge.

Reports from RAB Board meeting at Innisbrook Resort in Florida said emphasis was on game plan being developed by new Sr. VP for National Sales Mark Mullen. He says creative community must also be added to list of influential people needing more information about radio.
H.R. 997, Performers Royalty Bill, scheduled for mark-up next week in subcommittee. Votes still seen as being fairly even.

## AM Stereo Competitors Join Forces

Eager to begin defending their systems, AM stereo manufacturers are asking the FCC to release the scientific data (matrix analysis) the Office of Science and Technology used in its April 9 recommendation to the Commissioners that Magnavox be the only system chosen. Although the FCC last month refused a Freedom of Information Act request by Harris Corp. to see the matrix. FCC Policy and Rules Chief Jeff Baumann told R\&R the information will be included in the official opinion and order. Release of that document may still be a month or more away, however.

## A Review

Here's a chronology of events so far:

- April 11, two days after the FOC chose Magnavox, Harris and Kahn/ Hazeltine Corp. separately asked that the matrix be made public. Motorola filed in support.
- April 21, Kahn Communica-
tions asked for oral arguments, saying. "It is our position that the selection of the Magnavox system is analogous to the Commission's sister agency, the FAA, certifying an aircraft as airworthy on the basis of analysis when, in fact, it crashed on every airborne test." - April 28, the FCC denied the Harris and Kahn/Hazeltine requests to release the matrix.
- April 29, Kahn/Hazeltine filed a volume of information with the FCC from broadcasters and engineers who support its AM stereo system.
- April 30, Harris appealed the Commission's denial to release the matrix.


## The Week In Review

- Big Sales - Affiliated gets two for $\$ 11$ million (see Page 1), Forward picks up two for $\$ 3.5$ million.
- Magnavox establishes guidelines for adopting its AM stereo system (see Page 1).
- FCC finds Virginia broadcaster unfit to be licensee.
- One distress sale okayed, another in the works.
- Jonathan Hall


## FCC At A Glance

## One Letter Makes The Difference

KMYZ/Pryor, OK has protested anobjection to its new call letters by KMYO/Broken Arrow, OK. Last February the Commission okayed a switch from KOL.S and KKMA to KMYZ-AM-FM. But KMYO said the change would confuse listeners. KMYZ's defense is that while the first three letters are the same, " $Z$ " is so different from " $O$ " that no one could possibly confuse them.

Pasquini Opts For Distress Sale
KSLM/Brownword, TX received permission last Thursday to sell the station under the Commission's distress sale policy. However, the Broadcast Bureau stipulated the station must report periodically on efforts to find a qualified minority buyer. KSLM owner Stephen Pasquini was in trouble with the FCC for misrepresenting when construction for increased power would begin (R\&R 3-14).

In a related action, the Commission approved the distress sale of WXLS/Williamantic. CT from XLS Broadcasting to Delta Communications, an $83 \%$ black-owned corporation, for $\$ 209,500$.

## Orderly Growth Of Radio Advised

In a letter to Chairman Charles Ferris last week, NAB Boand Chairman Tom Bolger reiterated the association's call of a year ago to establish a joint Government-Industry Advisory Committee to help
in the adoption of a national radio allocation policy. Bolger pointed out that the Commission is studying numerous proposals and rulemakings involving radio, including increased FM allocation and AM stereo, and said it would be better to develop a plan for radio growth rather than approach the problem on a piecemeal basis.
More Time Needed In
Plan To Add FM's
NAB this week asked the FCC for more time (until August 1) to respond to a proposal to increase FM allocations. The reason is that the National Telecommunications and Information Administration (NTLA) asked the Commission last week to reconsider an earlier decision not to include the use of directional antennas for short-spaced FM drop-ins in the proceeding. NAB argued that until the issue of FM directional antennas is determined, it won't know what kind of engineering and technical data to submit.

CHARLIE DANIELS BAND


## AT THE NETS FEATURE Election Coverage Proves Radio's The Place For News

Radio, most always the immediate medium for getting the word out, scored a victory April 22 when NBC Radio was the first news organization to project George Bush the winner over Ronald Reagan in the Pennsylvania primary. NBC was also first with the news of Carter and Reagan victories in Illinois last March 18. NBC Radio reported the Illinois projection at $7: 54 \mathrm{pm}$, and it was repeated on NBC-TV by David Brinkley in a special report at 8:00pm. Correspondent Edwin Newman followed up with political analysis which will continue throughout the campaign.

## ABC Not Far Behind

Even if you weren't listening to NBC on March 18, you could have heard the news minutes later when ABC projected Carter the winner by a "wide margin" at $8: 18 \mathrm{pm}$ and Reagan winner by a "comfortable margin" at $8: 58 \mathrm{pm}$. ABC Radio provided 11 special reports and 63 news inserts on the

Illinois primary, including features by WLS/Chicago correspondent Jim Johnson, and 12 special reports with 122 inserts were aired on the New York and Connecticut primaries March 25.

## Speed Machines

RKO gets the latest vote totals and projections from high-speed 1200 word-per-minute teletypes. Teams of correspondents have been at each major primary, reporting from the various campaign headquarters, interviewing the candidates each primary night. Anchors for primary night coverage have been Rich Reiman and Ed Gallo.

Almost Gavel-To-Gavel
Mutual has announced it too will provide continuous coverage of both the Republican (July 14-18) and Democratic (August 11-14) National Conventions, except for breakaways for newscasts. This will allow affiliates to pick up whenever issues of local importance are on the floor.

## How To Get Elected

"Behind the scenes and beyond the primaries" is NPR's slogan for its election coverage. Correspondent Linda Wertheimer looks at the people behind the candidates, pollsters, campaign adver tisers, and political consultants. "We want to find out what messages are working, what concerns the people who live in our primary states have and what all those places are like," Wertheimer said.

## Sales Talk

Affiliated Broadcasting buys its 11th and 12th stations (see Page 1).

KWWL-AM and KFMW-FM/ Waterloo, IA sold for $\$ 3.5$ million as part of a proposed merger spinoff by Black Hawk Broadcasting to Forward Communications, which owns five AM's, six FM's and six TV's. Black Hawk will merge into American Family Corp. Broker was Blackburn \& Co.

McGavren Guild opens Seattle office headed by Denton Holmes, former Manager of Portland ad agency Surkton/West Burkhart.


KSEE/Santa Maria, CA sold for $\$ 450,000$ by Buddy Black to Frank Oxarart Sr., Frank Oxarart Jr., John Young, AI Sturges, and Millon Zack. Frank Oxarart Sr. and Young own KIBS/Bishop, CA; and Frank Oxarart Jr. is KFWB/Los Angeles GM. Broker was Hogan-Felmann, Inc.

John Moss joins CBS as account exec in the West Coast office, from Blair in Detroit.

ABC will open a Southwest Sales Office in Dallas later this summer.

## At The Nets

CBS
Bill Falk becomes Director of Press Information, replacing Bob Fuller, who retires the end of May. Falk has been operating his own PR firm and is a former member of CBS-TV's Press Information Department.

## RKO

After reading R\&R's article on network news (R\&R 4-11) RKO ND Dave Cooke wished to clarify several points. In a letter to the editor, Cooke said. "The RKO Radio Network philosophy is to delete 'esoteric news' which does not relate to the young adult, music-radio listener - stories such as the latest skirmishes in Lebanon or a new coup in some faraway country that our listeners never heard of

We specifically concentrate on doing 'issue-oriented' news stories about the economy, draft
 Dave Cooke registration, nuclear power, women's rights, etc. Certainly we run 'people' news items and lighter feature stories, but our emphasis is always on the 'issues' that are meaningful and 'relatable' to young adults."


NEW RKO BOARD - Members elacted to the newly formed Affiliates Board are (l-r, standing): Richard Marcellan, KEJZ/Fort Worth; C.J. Jones, WCSUICharleston; Phil Goldman, WRVQ/Richmond; Chuck Larsen, WZUE/ Carlisle, PA; Todd Bitts, KPLZ/Seattle; T.J. Donnelly. WHBQMemphis; (l.r, seated): Kenn Harris, RKO Director of Affiliate Services; Bill Jaeger, WOKY/Milwaukee; Tom Burchill, RKO VP/GM; and Dick Rakovan, VP, Oullet Co., Providence.

## ABC

Radio News provided hourly reports on the aborted hostage rescue attempt April 25, starting at 2:06am EST. Reports were anchored by correspondent Bob Walker.

ABC President Elton Rule predicted more opportunities for broadcasters in the future than ever before. Speaking at a recent International Radio and TV Society gathering in New York, Rule said, "For some time to come, no one else will be able to produce and deliver mass appeal programming as inexpensively as we do. If quality is high, we are irre placeable."

Phillip Greer, syndicated columnist, named correspondent. He will anchor "Phillip Greer on Business," a new series on the economy and other business news.

## ABC-FM

Fred Jacobs named Director of Research and Programming Development, ABC-FM stations. He is former WRIF/Detroit Research Director.

ABC Information
"What About The Children?," five-part series on the children of divorce as they tell the story, airs week of May 12.
"The Beach Boys . . A California Saga," two-hour music special airs Sunday. June 22.

## The Source

Documentary on the tenth anniversary of the killing of four Kent State University students by National Guardsmen ran May 1. Source Radio News Manager Jim Cameron produced and narrated the halfhour show to the background sounds of the student demonstration where the tragedy occurred May 4, 1970.

NBC
"The Sexy Sixties," five-part series on romance and communal living among senior citizens, ran last week.

Marion Stephenson, VP/Radio and Industry Relations, elected to Association of Broadcast Engineering Standards (ABES) Board of Directors.

Bob Schleimer named Director, Finance and Administration, NBC AM Radio. He is former WINS/New York Comptroller.

Latest affiliate is KAYO/Seatlle, which recently changed from Country to News/Talk (R\&R 5-2).
"Newsline Extra" will feature two five-part series. "Our Battered Highways" runs week of May 12 and "Tomorrow's Job Market" follows week of May 19.

## APR

California AP Radio-TV Association elected KJOY/Sacramento ND Pete Yackley President and Bill Cooper of KPCC/Pasadena VP. The group also awarded prizes to KGO/San Francisco, KMTB/Bakersfield, and KAAP/Ventura for best newscasts, and to KPCC/Pasadena for best news writing, while KTMS/Santa Barbara was honored for best sports coverage.

Massachusetts AP Broadcasters have named WRKO/Boston News Director Roger Allen President of the group.

AP Broadcasters will honor WHIO/Dayton and KNX/Los Angeles with first place awards for enterprising reporting at its convention in Denver June 5-7. Honorable mentions will go to KESD/Brookings, SD; WDNH/Honesdale, PA; and KRKK/Rock Springs, WY.

Jack McQuate, WBST/Muncie, IN Public Affairs Director, named Pres.-Elect of Indiana AP Broadcasters. Ted Felts, KKAM/Phillipsburg, KS, named President: and Mike Manns, KEWI/Topeka, named Pres.-Elect of Kansas AP Broadcasters.

Tom Watkins, ND, WIMA/Lima, elected Ohio AP Broadcasters President and Helen Paes, ND, WBBW/Youngstown is Pres. Elect.

## NPR

David Creagh named Director of newly established Satellite Program Development Fund, a service designed to encourage use of public radio programming.
"Morning Edition" featured five-part series on life in Smalltown USA last week. Correspondent Scott Simon interviewed Playboy Editor Doug Bauer, who's written a book about life in his hometown. Prairie City, IA.
 land recently addressed a Capital Press Club meeting in Washington. He responded to the recent movement toward government deregulation, which he labeled a "virtue," terming regulation a "vice." However, he opposes radio deregulation primarily because of the inability for "people without power" to intervene when radio stations fail to meet the public's need in their programming. Ultimately, this will result in government re-intervention, according to Kirkland.
NAB Sr. VP/Gov't. Relations Ken Schanzer announced three appointments: David Markey III as VP/Congressional Liaison, Belva Brissett as Director/Congressional Liaison, and Richard Wyckoff as Director/Broadcast Liaison. Markey has been an NAB legislative counsel since 1974, Brissett an NAB legislative rep since 1976. and Wyckoff a legislative counsel since late 1978, after four years as an NAB attorney and previous experience as an attorney in the Broadcast Bureau.

## Albuquerque

Newly elected officers of Albuquerque Broadcasters Association are Chairman David Lyons, KOB GM; Richard Holcomb, newly promoted KQEO/KZ7X GM ; Treas. Frank Elders, KABQ GM: and Sec'y Doug Milligan, KRZY GM.

# "Happy Together" 

the latest single from
Captain\&Tennille

A smashing follow-up
to their \#1 single "Do That To Me One More Time"

NB 2210
from their debut album
"Make Your Move"
NBLP 7188


Produced by Daryl Dragon for Moonlight and Magnolia Recording, Inc.


# W/HAT'S NEW 

## Cox 1st Qtr. Profits, Revenues Swell 25\%

Cox Broadcasting Corp. has reported that net income for the first quarter of 1980 increased 25 percent to $\$ 9.2$ million, up from $\$ 7.4$ million for the equivalent period of 1979. This 1979 tigure does not in clude extraordinary earnings of $\$ 1.9$ million for Investment tax credits on motion picture production costs to years prior to 1968 , which Cox claim ed last year at this time. 1980 first quarter operating revenues for the firm likewise rose 24 percent to $\$ 69.5$ million, up from $\$ 55.8$ million in the first quarter of 1979

## Music Industry/City Of Hope <br> Honor Towers' Russ Solomon

Russ Solomon founder and President of Tower Recorder parent corporation, MTS Incorporated. will be honored by the City of Hope at a testimonial dinner on Thursday, June 19, 1980, at the Century Plaza Hotel in Los Angeles. The affair will mark the establishment of a Music Industry Fellowship in Solomon's name at the City of Hope's Pilot Medical Center.

The 39-year music industry veteran will also be presented with the City of Hope "Spirit of Life" Award in recognition of his humanitarian ideals and industry achievements. For further information, contact bill Vernon at

Revenues for Cox's broadcast divi. sion swelled 21 percent during the first quarter of 1980 with both national and local radio advertising and local TV advertis!ng being par-
ticularly strong, according to Cox President Clifford M. Kirtland Jr., who added that operating profits for the broadcasting division were also well ahead of the year-previous tiguree.

## Ovation Acquires Regency

## Distribution Rights

L.A based Regency Records. headed by noted manager/attorney Lloyd Segal, will now be distri-
buted in the U.S. and Canada by Ovation Records. The year-old Regency label has scheduled "Hai To The Modern Hero" by the Sust man Lawrence Band as its debut album release under the new arrangement. Future releases will feature Duffo and James Lee Stanloy in keeping with Ovation's quest for "new areas of music, including new wave, not previously supplied by the label," according to Ovation President Dick Shory.

Music Industry for the City of Hope 208 W. 8th St., Los Angeles, CA 90014, (213) 626-4611, ext. 266 or 267

SYNDIE SHOW SPOTLIGHTS NEW TALENT

## D.I.R. Provides "Comedy Live"

DLR. Broadocsting is currently producing a new lour-minute show, "Comedy Live," lor syndication. Taped during actual performances at the Improvisation in New York, the Comedy Store in Los Angales, and the Second City in Chi cago and hosted by noted comedian Richard Belzer, the program will show case up-and-coming comic talent. "Comedy Live" is set to run weekdays and will feature all new, unrecorded material. For further information contact D.I.R. at 445 Park Avenue, New York, NY 10022, (212) 371 -6850


## Orban's Improved

## Processor/Generator

The "Optimod-FM Model 8100A" from Orban Associates Inc. combines audio processing and an FM stereo generator in a single system Basically an updated version of the Orban "Model 8000A," the new unit's features include a compressor that can be operated either wideband or multiband and an "FM smart clipper" which utilizes an exclusive clipping distortion-cancellation circuit with a newly-designed overshoot corrector to gain significant improvements in brightness. For further information contact Orban at (800) 227-4498; in California: (415) 957-1067

## "In Line" Syndicated Show Comes On-Line Focus On Audience Reaction To New Films

## "In Line," a $31 / 2$-minute radio feature <br> new tilms.

 consisting of taped interviews with film going audiences, is now available from the Radio Masters syndication group. Featuring radio personality Stove Randall. the show is designed to air on Thursday, Friday and Saturday with a different program each night. Debuting on June 5, the shows will tocus on audlence reaction to
## RADIO SECOND HARDEST HIT

## BBC's Budget Slashed \$285 Million

Stifled by England's 20 percent inflation rate, the BBC is planning major cutbacks in budget and number of employees with network radio being the second hardest hit. The corporation will layoff 1500 of its 27,000 employees and slice $\$ 285$ million from its budget. Of those cuts, 104 radio jobs will be eliminated as well as $\$ 8.5$ million from network radio's allocations. An additional $\$ 4.4$ million will be chopped from local radio services.

The primary trimming will come in network TV with a projected loss of 405 jobs and $\$ 26$ million in budget deductions. Other areas feeling the pinch include future projects, new departments, regional radio and TV, as well as personnel, public affairs, and financial departments. For many BBC employees, their job future depends on additional revenue achieved through an increase in licensing fees, currently under consideration
"In Line" is available to stations in Washington, Oregon, California, Nevada and Idaho, with KCBS-FM/ San Francisco and KBZY/Salom. OR among the initial stations to sign on for the show. For further information contact: Radio Masters at (206) 625. 0329

Cable-Satellito Seminars of New York recently sponsored the tirst cableYork recently sponsored the first cable
satellite workshop in Manhattan on satellite workshop in Manhattan on
the effect cable-satellite technology
will have on the music industry. The initial conference, "Cable, Satellites, and the Electronic Venue," drew speakers from these related tields, in cluding REO Radio Network Direc tor of Engineering Joseph Maguire. who foresees a new approach to radio programming through musical pro gramming syndicators as more stations become equipped with satellite recelving equipment. Maguine noted that nearly 1000 radio stations will have this technology by the end of 1980.

Warner Amex Satellite Entertain ment Corporation's Director of Pay Programming Bob Pittman (formerly WNBC-AM Program Director) pre dicted a gradual fragmentation in TV formats, similar to what radio has al ready experienced, which would give the ever-increasing number of cable subscribers (expected to double present levels by 1985) a much greater selection of programs. Some of this new programming activity would undoubtedly be music-oriented, paving the way for increased economic growth in the music industry by of fering manufacturers new avenues of product exposure. As conference moderator Dennis Waters comment ed. "The music industry has not been preparing itsolf for the onslaught of these new technologies

A MESSAGE ABOUT<br>"MESSAGE<br>IN A BOTTLE"

A\&MM Records is reissuing THE POLICE single "MESSAGE IN A BOTTIE." We believe, even more than when we released it the first time, that it's a great record and great records deserve to be hits.

Maybe we got off it too early. Maybe the Program Director who would have understood was on vacation. Maybe it was a few minutes ahead of its time. Whatever the case, the time is now right for "MESSAGE IN A BOTTLE." Over the last year, THE POLICE have become one of the biggest rock and roll bands in the world. "MESSAGE IN A BOTTLE" has been a top five single in over a dozen countries and we're gonna be hammering away to make it a hit here.

We ask you to listen again to this exceptional record.

"Message In A Bottle" AM 2190

# WHAT'S 

## RIAA Survey Shows

Industry Battling Higher

Costs, Greater Risks

"An Economic Study Of The Recording Industry," prepared for the Recording Industry Association of America (RIAA) by the Cambridge Research Inatitute was recently released to the Copyright Royalty Tribunal in Washington, which is currently weighing the possibllity of adjusting the mechanical royalty rate. 14 companies (Arista. Atlantic, Capitol. CBS, E/A. Infinity, Forte, London Nashboro. Phono gram. Polydor, RCA. RSO and Warner Bros.) representing slightly more than 70 percent of the industry's 1979 domestic sales responded to the survey with A\&M. Chrysallis, MCA. Motown and Casablanca absent.

Among the report's findings: The break-even point for albums in 1979 has risen to approximately 140,500 units sold, more than double the figure for the last available year $(61,000$ units in 1972). Furthermore, while in 1963, 61 percent of all popular LP's failed to break even, this number had grown to 77 percent by 1972, escalating to 84 percent by 1979 .

As part of the survey, CRI examined the musical contents of 150 chart LP's, discovering that the average song content has steadily declined trom 12 tunes per album in 1965 to 10 per LP in 1973 to 9.14 in 1979. However, the playing time of the average LP has lengthened from 33 minutes per LP in 1965 to 37 :28 in 1973 to $38: 31$ in 1979.

Meanwhile, pre-tax profits for the recording industry have climbed from an estimated $\$ 85.7$ million in 1974 to $\$ 158.7$ million in 1977 to $\$ 208.7$ million in 1979. (This latter figure was extrapolated from available tirst-half statistics.) In addition, none of the above tigures takes into account income derived trom masters licensed abroad.

## NEXY <br> 

## Triple-F-Network Intros E-Z Access, Artist Info Files

If you've ever been behind a microphone with nothing new and interesting to say aboul a well-known recording artist or group... or, if you've ever had to write a radio spot around a new artist with a debut album ... then you've experienced the frustration of wondering, "Where am I going to find some information?" Now, Triple-F-Network's Foreground Fact Finder has come to the rescue with its "Universal Update 500" information series.

This system incorporates color-coded (according to format), accordion-folded "Z" cards with computer printout information (chiefly one-liners) on approximately 500 charted recording artists, from newcomers like Cheryl Ladd. XTC. and Stephanie Mills to such established artists as Willie Nelson. Fleetwood Mac, and Barry Manilow. In addition to artist biography, performance/appearance dates and data, publicity, management and tour contacts, and current album track scanner, each card also contains a complete discography - all packaged in a convenient desktop file box.

Initial service on the "Universal Update 500" series is slated for September, 1980, at the introductory price of \$365 per year (plus tax). This price includes periodic "Update" cards as well as 30 bonus "Who's Who" cards, which feature top record producers and key music industry figures. Early subscribers also receive a 10 percent discount on their September, 1981 renewal. For additional information, contact Bob Drummond at (416)636-7278

## Sharp To Debut First Hand-Held Computer

Already on the market in Japan and slated for U.S. introduction later this year, Sharp's "PC1 210" is virtually the first pocket computer. Retailing for $\$ 125$, the device resembles a hand-held calculator whose keyboard leatures letters and numerals so it can deal with words as well as digits. The unit can be programmed in "Basic" (the computer language familiar to three million Americans), storing up to 400 steps of program instruction on 26 memories. With the addition of an ordinary cassette tape recorder, more programs and information may be stored as well.

## Phonogram, Charisma Pen U.S. Distribution Pact

Phonogram Inc./Mercury hecords has announced the signing of an exclusive U.S. distribution agreement with U.K. based Charisma Records. The lirst album issued under the new pact will be Peter Gabriel's upcoming LP, entitled las were his previous two solo albums) "Reter Gabriel," which is set for May 20 release

In making the announcement, Phonogram/Mercury Presi-
dent Bob Sherwood said, "We are proud and very pleased to to have Tony Stratton-Smith (Charisma Chairman), his staff and their artists join the Phonogram/Mercury family. The class and entrepreneurial talents of 'Strat' and Charisma have an important place in our industry. Beyond the major acts that Charisma has helped to develop is a wondertul quality of finding unique talent that deserves an opportunity to have their music exposed to a broad-based audience."

While sales of programmable calculators are seeing a growth rate of 40 percent annually, with sales of over $\$ 120$ million in 1979, the Sharp "PC1210" is expected to take direct aim on this market for advanced programmable portable devices, which up to now has been dominated by American firms Texas Instruments Inc. and Hewlett-Packard Co.

However, the Sharp unit apparently has several drawbacks to overcome. First, it lacks a printer, relying on a single-line liquid crystal display strip much like a digital watch. To combat this, Sharp is developing a display strip which will be able to show four lines of 80 characters, rolling left to right with 40 characters on display at one time Second, even Sharp's most advanced model, the "PC1211," which retails for $\$ 175$, has a memory capacity of just 1000 bytes. In contrast, Hewlett-Packard's "HP-41C," which retails for $\$ 450$, stores almost 2200 bytes of information, making it the most advanced programmable calculator on the market. Therefore, Sharp is working on combining the handheld computer with a pocket-sized electronic typewriter to provide printer capabilities.

## PRO:MOTIONS

## Rappaport Upped To Dir./Nat ${ }^{\text {I }}$

LP Promo At Columbia
Paul Rappaport has been appointed Director of National Album Promotion for Columbia Records. A 10 -year veleran of the label. Rappaport most recently served as Associate Director of West Coast Album Promotion for the firm. The promotion is effective immediately with Kappaport to be based at Columbia's New York
 offices.

## McGathy Upped to Dir./Nat'l LLP Promo At Polydor

Bill McGathy has been appointed National Album Promotion Director for Polydor Records. Most recently National Album Promotion Manager for Polydor. McGathy joined the label two years ago as the local promotion manager in Houston. having previously spent four years as Program Director for WORJ-FM/Orlando.

In his new post. McGathy will be responsible for securing airplay on all Polydor album product as well as coordinating the label's regional promotional efforts.

## Innocenti Forms Pegasus Int ${ }^{1}$ Label

Emilio Innocenti has announced the formation of Pegasus International Records to be based in Fair Lawn, NJ. The label's initial release will be a single by Linda Ransom and

Sparkle, produced by veteran industry figures Irwin Levine and Jimnly Wisner. The company is also planning to acquire record and publishing catalogs. For further information contact P'egasus International at Bld. 31B. 20/21 Waparaw Road. Fair Lawn. NJ 07410. 1201/ 42i-4202.

## Fournier Upped To Ad Manager For TM

Ken Fournier has been appointed Advertising and Promotion Manager for the TM Companies. A three-year veteran of the firm. Fournier joined TM as a Beautiful Music consultant for the Programming Division, later becoming Operations Manager and Stereo Rock Consultant, the latter his most recent position. Prior to his association with TM, Fournier spent eight years in various broadcast industry posts in the Michigan area.

## Vanderbilt Named Dir./Affiliate Relations For Warner Amex

Richard Vanderbill has been named Director of Altiliate Relations at Warner Amex Satellite Entertainment Corporation. Prior to joining Warner Amex. Vanderbilt served as President of Big Tree Records, having previously been National Promotion Director for Laurie Records.

In his new post. Vanderbilt will be responsible for establishing and maintaining a complete communications program among Warner Amex alfiliates

## Doctorow Named Sr. VP/GM

## For Montage

Eric Doctorow has been named Senior Vice President and General Manager for the Montage Music Group and Charkler Consulting Inc. Most recently a partner in Image Market ing and Media and Vision Management, Doctorow previously served as Director of Marketing Services and Director of Priduct Management for ABC Records. Prior to that, he was Director of College Marketing for CBS Records.

In his new post. Doctorow will be responsible for the daily operations of the two companies as well as collaborating with President and Chairman David Chackler in lone-range plannius.

## Perry Named Chairman Of EMI Music's

 Int'l Repertoire CommitteeRupert Perry has been named Chairman of the newlyformed EMI Music-International Repertoire Conimittee. whose functions will be to coordinate, review and direct EMI Music's A\&R resources in the U.S. and U.K. in order to achieve maximuns international artistic development for EMI artists. Additional Conmittee members will be Ion Grierson, A\&R VP. Liberty-United Artists Records (U.S.); Brian Shepherd, A\&R Director. EMI Records (U.K.1: Graham Fletcher, Head of A\&R. Liberty-United Artiats Records IU.K.I; and Guy Marriott. Director of Business Affairs. EMI Music-Europe and International. Marriott will serve as the Committee's secretary.

Perry will, in addition to his current duties as VP/A8R for Capitol Records in the U.S., assume special responsibilities on behalf of EMI Music-Europe and International for dealing with U.S.-based artists who are directly signed to, or are in negotiations with EM1 Music companies outside North America.

## Gardner Named Dir./Mktg. At Polygram Direct Mktg.

Charlia Gardner has been named to the newly-created position of Director of Marketing for New Programs at Polygram Direct Marketing, a division of Polygram Corporation. In her new posst. Gardner will be responaible for the creation of developmint of all new programs to be entered into by Polygram Direct Marketing with her primary emphasis being non-classical music prograns. Most recently, she was affiliated with Franklin Mint, having previously served as Manajer of with Frankinn Mint, having previously served as Ma
International Operations for the Bradford Exchange.
"Things are more like they are today, than they've ever been before."

- Dwight D. Eisenhower, President of the United States

The new single from Warren Zevon's "Bad Luck Streak In Dancing School"


## STREET TALK.

Following the Jerry Greenberg label deal with Atlantic, some restructuring will take place within Atlantic Records itself. Atco President Doug Morris will become Atlantic's new President. Sheldon Vogel will be promoted to Vice Chairman and Dave Glew becomes Executive VP/GM. As far as the vacated West Coast VP/ GM slot left open by Bob Greenberg's departure, Street Talk hears that Larry King is a very strong contender.

Dave Urso turned down A\&M and will remain at Planet Records, so the search for a new promotion VP at A\&M continues.

Very strong rumors that MCA may dismantle its current distribution system and go with independents. The move is reportedly a moneysaving idea for which the time has come.

Los Angeles Times Radio Editor James Brown recently spent an entire "promotion day" with RKO National Music Coordinator Dave Sholin. That day was later chronicled in Brown's Sunday "Calendar" column (5-4) and made for some very interesting reading. Brown started off on the right foot saying that Sholin "looks like Dustin Hoffman from a distance." He then proceeded to nickname several of Dave's promotion visitors: "The Actress," "The Professor." "The Comedian," "The Undertaker," and a character Brown dubbed "Hollywood" all came seeking airplay. As the L.A. promotion community tried to figure out just who was who. Brown got in the last surprise by running the very complimentary article on "The Duke's" birthday. Happy Birthday, Dustin, er, Dave!

Burbank rumors are that if Eddie Rosenblatt opts to head David Geffen's new label, Lou Dennis, currently WB's VP/Director Of Sales, will move into Eddie's vacated slot.

does mike curb know about this? - California Governor Jerry Brown, while making his last stand in the Wisconsin primary, stopped by the studios of WZEEMMadison and helped Mad Dog Hudson pick "the right cuts" on the new Linde Ronstadt album

## The Motor City Strikes Back

In a brilliant promotion WWWW/ Detroit and Peaches Records got together to strike back at foreign auto makers. The scene was a local Peaches outlet where W4 listeners were invited to "Lake a whack" at a Toyota or a Fiat for a dollar a blow. All proceeds of the "charity event" were dispatched to the ailing Chrysler Corporation, a gesture which naturally garnered the station and the event itself a lot of extra press coverage in the Detroit area.

We hear that Ron Alexenburg is close to signing a pressing and distribution deal with CBS. The deal would be for Ron's new label $f i$ nanced by Hansa's Trudy Meisel.

Is David Perry returning to KMET/Los Angeles: The answer is yes, although in just what capacity the ex-KSAN/San Francisco Assistant PD will rejoin "the Mighty Met" is unclear.

Amidst heavy speculation that they would not. Kiss has re-signed to Casablanca Records.

In the final week of the spring sweep, John Driscoll has exited as PD of KYGO/Denver. Street Talk hears that the station, which is KIMN's FM, will return to a more automated sound.

What are Burkhart, Abrams, Michaels, Douglas \& Associates up to now? Dwight Douglas is reportedly working on a new female 25-34 format called "Femme FM." The new contemporary sound will be ready for clients this summer.

Congratulations to JB105/Providence's Todd Chase and his wife Mickey on the birth of their first child. Christopher William, who arrived last Friday (5-2).
A.J. Roberts, from KMJC/San Diego, is the new MD and P'M-drive-personality for Joel Denver at WITH-FM/Baltimore. By the way, WITH-FM has applied for the new calls WBSB, which apparently has some significance for the station's new format . . details on that one later.

The legendary George Hamberger has finally been lured away from his native Buffalo. but not all that far away. George has announced his resignation at WBEN/Buffalo to join Bill Gable's staff at CFTR/Toronto.

KHTZ/Los Angeles morning man and syndicated air personality Charlie Tuna will now be heard by even more ears, if that's possible. Beginning this summer, Charlie will be the announcer for the newly syndicated "Mike Douglas Show. " Charlie has also been signed to announce for Casey Kasem's new TV project "America's Top 10," a weekly show which debuts this weekend around the country. years' association with The Weenie.

## MCA RECORDS

## Proudly announces the release of two very special singles.

## OLIVII IIFWTOM-JOHII



# PRODLCED AITD WRITITN BY JOHII FflRRfR 

## FLECTRIC LICHI ORCHESTRA

 IM fllVE
## PRODUCED ATDD WRITIEC BY JEff LYMMIE

## OUTNOW

From the soon to be released soundtrack album "XANADU' a Universal Picture.

# Triv <br>  

ABC Wins Second Straight Post-Season Week
ABC won lis second consecutive Nielsen victory for the week ending May 4 , both those victories unfortunately fall ing just after the close of the official ratings season, narrowly won, of course, by CBS. CBS didn't exactiy fold this past week, winning the top four positions, but ABC held on by four-tenths of a point for the overall lead. Once again, viewers slayed away from network TV in droves, as ABC's winning average rating was a mere 16.7 (compared to the usual 20.21 range), while CBS was close behind at 16.3 and NBC finished third with 14.5

Automotive slapstick fans will be gratified to see "Dukes Ot Hazzard" perched atop the top 20, with CBS compatriots "MASH," "60 Minutes," and "Flo" following Next were 5) "That's Incredible" (ABC) 6) a tie between "Three's Company" (ABC) and NBC's telecast of the Academy of Country Music's awards show (another ratings triumph for country music) 8) "Dallas" (CBS) 9) "Real People" (NBC) lied with "Vega\$" (ABC).

The second telecast of "Oh God" (NBC Sunday movie) finished 11 th, followed by 12) "Eight is Enough" (ABC 13) "Love Boat" (ABC) 14) "Charlie's Angels" tied with "Benson" (both ABC) 16) "Gideon's Trumpet" (CBS Wednesday movie) 17) "Happy Days" and "Laverne \& Shirley" (both ABC) tied 19) "20/20" (ABC) and 20) "Diff'rent Strokes" (NBC). "WKRP In Cincinnati," being set for yet another time slot change (see below), finished 30th for the week, though its rating slightly topped CBS's average.

NEW SCHEDULES: CBS and ABC announced fall schedules recently, with CBS adding five new series and ABC six. New CBS shows include a "Dukes Of Hazzard" spinoff, "Enos," plus dramas "The Secrets Of Midland Heights," "Freebie \& The Bean" (from the cop movie), and "Magnum P.I.," plus comedy "Ladies Man." Cancelled to make way fo the newcomers are long-running drama "Barnaby Jones," "Stockard Channing Show," "Last Resort," and Chad Everelt's "Hagen," with "Hawaii Five-0," as previously planned, also leaving the air (after 12 years). "WKRP in Cincinnati," perpetual slot-shifter in the CBS schedule, Is moving yet again, to Saturdays at 8 pm next season

ABC has a drama based on the movie "Breaking Away" against "WKRP," starring Shaun Cassidy; plus a spinoff of sorts from new hit "That's Incredible" called "Those Amazing Animals" (possible midseason replacements may or may not include "Those Magnificent Minerals" and "Those Vivacious Vegetables"). ABC also plans four new comedies "Bosom Buddies," "It's A Living," "But I'm A Big Girl Now," and "Too Close For Comfort." Cancellations include "Galactica $1980^{\prime \prime}$ (down for the second time), "The Ropers," "Angie," and "Goodtime Giris." And at NBC, Johnny Carson has signed a new three-year contract to stay with the "Tonight Show." The program will be shortened to an hour next fall, an NBC concession to Carson, but the comedian will host it four days a week instead of three, a Carson concession

MUSIC ON TV: 20120 and Photoglo are on "American Bandstand" May 10 . Cherie \& Marie Currie appear on Merv Griffin" May 15 ... Billy Preston \& Syreeta host an upcoming "Midnight Special

## SOD NO SODEPA:

PAY TV SUBSCRIBERS TOP 7 MILLION: By April, the number of U.S. homes subscribing to pay TV programs will surpass seven million, according to a recent survey of Carmel, CA-based research firm Paul Kagan Associates Inc. The survey also forecast a total of 10 million pay TV subscribers by the end of $\mathbf{1 9 8 0}$. At that point, the survey projected, pay TV will be a $\$ 1$ billion annual business at retail... VIDEO RESEARCH STUDY AVAILABLE FROM INOVISION: The Benchmark Study, commissioned to study videocas sette buyer habits in 1979, is currently being offered for sale within the industry by Dallasbased Inovision. Among the report's findings, compiled from a survey of almost 500 VCR owners, were that both purchases and rentals of non X-rated prerecorded videocassettes will more than triple in 1980 and that if the right programs were available to the public, purchases and rentals would increase as much as 500 percent and 600 percent, respectively. Additional survey results deal with changing trends in demand, purchasing patterns, use of videocassettes in conjunction with other home electronics products, consumer attitudes toward videodiscs, home computer ownership, videotape club membership and VCR usage information

## ERR WAVES

BY BOBBY OCEAN


NEIL ROCKOFF NAMED GM AT WHN/NEW YORK

BILL VIANDS NAMED STATION MANAGER AT WSB / ATLANTA

NUMBER ONE FIVE YEARS AGO: "He Don't Love You" - Tony Orlando \& Dawn (Elektra)

NUMBER ONE COUNTRY: "Thank God I'm A Country Boy" - John Denver (RCA)

NUMBER ONE LP: "Straight Shooter" Bad Company (Swan Song)
star will be placed on Hollywood Boulevard in the near future.

Former radio flurg Jack Riley (Cleveland star) was chatting with the dread GO column this week . . . Jack is currently doing a fantastic job as a regular on the "Tim Conway Show" on CBS. You may also recall (with the pulsating power vested in youl that Riley played the sardonic Mr. Carlin on the "Bob Newhart Show."

Collusively, Robert W. Morgan is holding the last annual Burbank film festival Friday (May 9), and the movie is "The Attack Of The Killer Tomatoes," which coincidentally stars Jack Riley. Traffic reporting expert John McElhinney and I are slated to be special guests on the Robert W. short on KMPC . . . Big John will be reading the highlights of the local Burbank Society news, and I plan on recounting all the bad Burbank jokes that have been told since I was the twerp who invented the phrase, "Beautiful Downtown Burbank!'
"The Attack Of The Killer Tomatoes" is listed in the new book "The Golden Turkey Awards" as one of the worst vegetable movies of all time. The theme music has such poignant lyrics as: "I know I'll really miss her, a tomato ate my sister

Next week we'll explain the invention of the exciting new combination bidet and drinking fountain UCLA broadcast scholarship in his name . . . and his star


## WIN A ${ }^{5} 57$ TUTONE


*Cherry Condition, Tu-Tone Bronze \& Cream, Corvette Wheels. Gutsy 6, Extra Custom Chrome \& Pinstriping, AM-FM Stereo \& Cassette Tapedeck. 47,000 Original Miles. T\&A Estimated Miles Per Gallon: 18 Hwy, 15 City. Use these figures for comparison only. Your mileage may differ!

* Tommy Tutone \& Columbia Records Invite You And Everyone At Your Station To Participate In Our '57 Chevy Giveaway.
* You Can Be Behind The Wheel Of This Beautiful Bronze And Cream Tutone Chevy Sedan By Correctly Guessing What We've Placed In The Car's Glove Compartment. Guess Right And You're The Winner. In Case Of A Tie, All Correct Entries Will Be Placed In A Chrome Hubcap And Tommy Will Pick The Final Winner.

Clues Will Be Given Every Week In Radio \& Records. Just Look For The Chevy. Enter As Often As You Like.


Just Fill Out The Entry Blank Below And Send To: Tutone, clo Radio \& Records, 1930 Century Park West, Los Angeles Callf. 90067.


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7. CBS' determinntion at to what is in the glove compar ment thill ba conclualun.
B. By participnting in this content the winner of thn car rolnneas CBS Ancorde. CBS Inc, and Rndio $b$ hnc orde, their linblity with maspect to the carl of any kind, and nelunowimigoer thnt suld parties timve nolthnt made not atn in any manner rnaponabibe for any warriniv, inprosentintion or oubrintee, onpress or tmplind in tnot of in tow, relntive to the cat, in ilinnewes for purposin or mnathenionl condition.
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'The reliance on call letters as the endall and be-all for straightening out entries with multiple identifiers is out."

# Edit Rules Update, Or How Split Credits Can Hurt 

As the April/May Arbitron sweep comes to an end, broadcasters turn their attention to gearing up for post-book analysis. In order to best do this vital job you need to be aware of the latest rules of the game. Arbitron style. In the radio ratings game, the Arbitron edit procedure manual is the final authority on how the surveys are processed in Beltsville and Laurel. Keeping on top of changes in that manual, and the rules by which Arbitron hopes to conduct diary processing, is a neverending task for this writer. As such, we will, over the next few weeks, touch on areas you should be aware of with regard to recent edit manual changes. Some of the changes may help or hurt your ratings, so stay tuned for further columns.

## Doing The Arbitron Split

In recent columns we've talked about changes in the manual. Some of the changes are streamlining or verbiage modifications, but others appear to have impact on your efforts to succeed under the Arbitron system. We recently wrote about the new "flip" procedure, effective with the most recent J/F survey. There is another departure from past procedures that may prove even more important than the way call letter aberrations are handled, and that deals with the way diary entries have the listening credit split.

When respondents record on the same diary entry line an entry that contains items other than just the call letters, problems begin to occur. Arbitron has to try to interpret whether or not the other piece of information on the line is an addition or refers to another station. For example, how might you edit the following diary entry: KMPC 790?

Keep in mind that KMPC is at 710 on the AM dial, KABC at 790. In the past, call letters always took precedence when editing such items, so the full credit would go to KMPC even though the respondent had, on the same line, written the dial position of another station. Not so any more.

## Call Letters Not As Dominant

Under the current Arbitron procedures the reliance on call letters as the end-all and be-all for straightening out entries with multiple identifiers is out. The situation cited above with the entry that contains calls and frequency would now be split evenly between the stations (as evenly as the Arbitron computer software can currently split, a
topic of a future column). Thus, if the time frame of the KMPC 790 entry covered one hour, each station would receive two quarter hours.

The split procedure also applies to instances in which there is no call letter entry on the appropriate diary line, but there is a recording of items such as frequency, slogan, and/or personality or program name. In the following instance credit would be split: Dodgers baseball 710, when the Dodgers are carried on KABC (790), and 710 is KMPC. The team name and the dial position each identify different stations, so credit would be split in this or similar cases.

## Procedure Impact On Ratings

What does all this mean to you, the broadcaster, looking for higher Arbitron numbers? I can see two immediate areas of potential impact. First, you may need to examine your market to see how you and other stations are promoting themselves. If many stations are advertising their calls and frequency. "WXXX 101," for example, alongside "WYYY102," there can be confusion, and credits may be split by Arbitron. If others in the market are using their frequencies in promotions, it may be best for your station not to do so. Remember, calls are still the most unique thing about your station, and as the saying goes, the respondent is more likely to remember your "name" (call letters) than your "address" (dial position)

The second major area influenced by the split credit procedure has to do with your post-survey diary review. If you note when looking at the diaries that you are losing credits because respondents are writing something else on the same diary line, better keep track of what else is being recorded and see if you can remedy the situation. If people are recording your DJ's name but putting down another station's calls or dial position, perhaps that says something about the personality's identity and image in the market. If you carry a big sports team but respondents do not record your calls - but jot down those of another when indicating tuning to such a sporting event - that may mean they are loyal to the team and have no idea what station is carrying the event. That does your recycling and audience flow plans no good, not to speak of the things it says about your external advertising. All of these types of feedback come from the diary review, and such review will help you spot areas where Arbitron's split credit pro-

## Q\&A

Broadcasters in smaller markets have recently asked R\&R, "What are these 'Condensed Market Reports' and how do they differ from regular local radio market reports?"

The CMR's were begun during my tenure at Beltsville (known then as Intermediate Market Reports) and were aimed at filling a marketing void for Arbitron (penetration into small and medium-size areas that weren't ready for a standard report). The CMR's have a smaller sample base (usually 250 in-tab for a goal), and as such present fewer demographic breakouts. Arbitron has recently announced that the CMR's will have more dayparts and demos than in the past, but the reports are still much smaller in terms of data contained than the regular ratings books. Cost is less than the standard reports to compensate for the lesser amount of data and the smaller sample size. The Broadcast Rating Council has recently accredited the CMR

## Week In Review

## Mediastat, Birch Add Markets

The health of some alternative ratings services may be taking a turn for the better. Media Statistics, inc. has begun sampling two new markets, Seattle and Portland. OR, on a monthly basis with its Mediatrend service. The results of recent measurements in these areas may be avail able soon to broadcasters in these Northwes metros. Mediastat President Jim Seiler told R\&R that the firm is next looking to expand into an additional major market in California Tom Birch's Birch Report monthly ratings service has also picked up two new markets. Beginning next week, Birch's service will conduct surveys in New Orleans, and will commence in Charlotte in early June. Birch has signed up approximately a half dozen clients in each market. On the drawing board for the Birch effort is an attempt to provide useful crosstabulated qualitative data. ABC Backing One-Day Cume Idea?

One-day cume data on radio listening levels recently received more attention as the best way to buy and sell radio time. Availatle one-day listening information currently comes from the standard Mediastat and RAM reports, but is available from Arbitron only through the AID system, or through manual diary review sessions. Now there is some evidence that ABC, through Radio President Ben Hoberman and corporate research leaders at the network, is looking for a revival of the one-day concept. Seen as the best way to combat newspaper sales approaches, the one-day data will be reviewed - and has been for some time - by ABC through the Arbitron and RAM data. If ABC comes out, as Ben Hoberman did last week, with indications that it believes the oneday radio ratings may be more valuable than the weekly material generally disseminated by Arbitron, it could mean changes - big ones - in the structure of the radio business.
cedure can now hurt - or help - your ratings efforts.

## Direct Questions To Arbitron

Questions that you may have about this procedure or other areas of Arbitron's edit procedures can be directed to a key Arbitron official. You may want to talk to your regional Arbitron salesperson, but the fellow on the spot in Laurel, in the radio department, is Lynn Turner. Lynn is Manager of Policies and Procedures for the radio department, and can be reached at (301) 441-4600, the Arbitron number in Laurel. Experience has shown me that Lynn, in a tough job, can be counted on to be as responsive as possible, and he or his staff can usually give you the straight scoop. Just be sure to get, in writing, an explanation and confirmation of the telephone discussion you may have with Lynn or any of his personnel

More on Arbitron edit procedures as they affect the all-important spring sweep in upcoming columns. For now, here's hoping all your splits are in your favor
han Hiber, former Manager of Radio Mar ket Reports for Arbitron is R\&R Research Editor Contact Jhan with any Contact or ratings ques ion you may have.


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THE SINGIE CHS 2479

## If you haven't heard "ASHES BY NOW" .. you will soon!

# RODNEY CROWELL 

## "ASHES BY NOW"

94Q 15-12
KXX106 30-24
WBBQ on
WSKZ on
WAYS deb 34
WFOX on
WHHY on

WCGQ deb 30
WSEZ add WISE on WANS-FM 32-29
FM99 deb 35 WAKX add KQDI add


Produced by Craig Leon \& Rodney Crowell on Warner Bros. Records

## Brad Messer

## Beginners' Guide To The Want Ads

What you see ain't necessarily what you're gonna get, in the carefully written Help Wanted ads in broadcasting publications. Some of radio's most enviable creativity is found in small print, as interpreted here in my Beginners' Guide to key phrases:

A BRIGHT FUTURE With any luck things will improve
CLEAN AIR This town is so far away from civilization that our barber only cuts ducktails and flattops.
HUNTING \& FISHING PARADISE Rich tourists love this area and spend more in a day than you'll make in a month
AMONG THE REDWOODS (PINES. During a brief period annually we don't have snow
WHATEVER...)
SERVING THE TRI-CITY AREA
We have added up every village within thirty miles to count as a town.
SERVING THE QUAD-CITES Every village within forty miles.
PROFESSIONAL EXPERIENCE PREFERRED can afford truly be a godsend if we could attract someone who has seen a mike before, but we're not holding our breath.
ON BEAUTIFUL LAKE $\qquad$ We have had a helluva drainage problem the last few years.
EXPERIENCE NOT NECESSARY We will give you enough experience the first six weeks to last you a lifetime.
SEND REEL-TO-REEL DEMO The old Wollensack still works fine. Cessettes are still in the development stage, aren't they?
IS CONTINUING OUR SEARCH FOR..

So far we've only received applications from drunks, drug abusers and highly-qualified people who make a heck of a lot more than we had in mind

LOCATED IN HISTORIC.. (PICTURESQUE, ETC.) TOP 100 MARKET TOP 10 MARKET

TOP FIVE MARKET
We are rated 53 rd among 49 stations and parking costs more than the car. If we were on top you'd never catch us putting a Help Wanted ad in here. We'd already know who we're gonna hire next, and next after that.
EOEM/F If you're what we're after we will make sure your oppor tunity is a lot more equal than everyone else's.
RARE IMMEDIATE OPENING
EMERGENCY, MUST FILL POSITION YESTERDAYI!

NO CALLS
The pacemaker recall scare is the most action we've had in years.
Only 99 others are larger
We are rated 36 th out of 35 stations and you have to pay to park while you're at work
TOP FIVENARKET Gee, we had him signed to a really tight non-compete conract, and the SOB still walked out.
The boss is working weekends until we hire someone

We need the tape for production

## Riip "N" Read' The Shawnee Curse Of Death?

MONDAY MAY 12: A Shawnee Indian curse is one of the speculated reasons for a strange cycle in American Presidential history: everyone elected or reelected at twenty-year intervals since 1840 has died in office. The year 1980 fits that series. We'll see

If you let Mother's Day slip your mind, I suppose today is Try To Explain Why Day. Florence Nightingale the nurse was born in 1820. Billy Swan is 38 . Steve Winwood is 32. George Carlin hits 43.

## The Very First Ford Car

TUESDAY MAY 13: According to the Daily Planet Alamanc, old Henry Ford completed his first automobile on this date in 189\%. Fifty years ago today one of the world's rare killer hailstorms took the life of a farmer, who was beaten to death by the falling ice in a field near Lubbock. TX (1930). Forty years ago Winston Churchill made his famous World War 11 speech about "blood, tears, toil and sweat" (1940).

## Land Of The Midnight Sun

WEDNESDAY MAY 14: This is the time of year when Earth's polar regions get the Midnight Sun. North Cape, Norway is one such populated area. The American space station that flamed back to Earth last year was put into orbit seven years ago today. Skylab, remember?

## Another Botched U.S. Rescue Raid

THURSDAY MAY 15: Five years ago today another American rescue raid was miscarried out by a force of about $11(0)$ servicemen. mostly U.S. Marines. The U.S. merchant ship Mayaguez had been seized by Cambodia with a crew of 39 taken captive 15-12-75), with the crew and ship removed to separate places. On 5 -14 both the ship and crew were released, but a Marine raiding force of 100 was nevertheless helicoptered to Tang Island where 41 died fighting for a release that had already happened.

## Henry Fonda Is 75

FRIDAY MAY 16: Actor Henry Fonda was born three-quarters of a century ago. Entertainer Liberace is 60 today. The first Oscars were awarded 51 years ago (1929). Igor Sikorsky demonstrated the world's first direct-lift aircraft in the United Stated 40 years ago, the Vought-Sikorsky helicopter.



# 9 

SOUTHERN'S NATIONAL PD SPEAKS OUT

## A Conversation With George Williams

George Williams is the Vice President of Programming for Southern Broadcasting. The Southern chain contains 11 stations: KMJK/Portland; KOY \& KQYT/Phoenix; KULF \& KYND/Houston; WEZI/Memphis; WLCY \& WRBQ(Q105)/Tampa-St. Petersburg; WRVA \& WRVQ/Richmond; and WSGN/Birmingham.

George has been in radio for longer than most of us would feel comfortable admitting, and he has seen and done a great deal in those years. He has not given a lot of interviews because he has never been particularly interested in personal publicity. But George does have a wealth of knowledge and opinions that should be shared.

I asked George to answer a few questions "on the record" and he consented. What follows is our conversation and George is very frank about several specifics, including the problems at Southern's WLCY/Tampa, the state of AM radio in general, Arbitron, and the future of radio.

R\&R: How do you, as a National Program Director, view the various directions that contemporary radio is heading in?

GW: It was inevitable that a splintering of the contemporary format had to happen, particularly with FM coming on so strong. There was a need for many new stations to find a niche for themselves. I think the KUPD's and KWK's of the world are inevitable offshoots of the kind of Superstars AOR format. It's another alternative for people who want album radio, but perhaps were brought up on Top 40. I'm not involved in that format directly, but just as a listener, I find it a more exciting approach to AOR radio, and it's going to be very successful.

R\&R: What about the stations that have customtailored their music to reflect the ethnic make-up of the markets they're in? I'm talking about KRLY/Houston and stations in L.A. like KIIS-FM, KHJ, and KRLA.

GW: I think to a degree they're playing to the methodology of Arbitron. 'The KRLY's and perhaps the WBLS's and a lot of the Disco stations that have evolved are playing successfully to a primarily black audience, and I don't mean an exclusive black audience at all. The methodology of Arbitron being what it is, which in effect has the ethnic population sampled differently than the white population, is kind of ridiculous when you stop to think about it. The stations that play to that methodology have shown great ratings successes. In Houston, where you have KRLY and KMJQ running out in front as the number one and two stations, they may not play the same music, but they're based on the same format, and I think in both cases the majority of their audience is black. You're going to see more of that kind of programming, particularly in markets like Houston, and you're going to see it evolve down to the smaller cities with a heavy ethnic population such as Birmingham and Richmond.

R\&R: Do you think that Top 40 has ignored the ethnic listener

GW: I think Top 40 radio generally has ignored the ethnic audience. But certain very successful Top 40's have not. For instance, one of the reasons that WHBQ/ Memphis was so successful, beyond the fact that they had Rick Dees and some other things going for them, was that they recognized the ethnic population and played to them.

R\&R: It seems to me that if Arbitron is going to use a different methodology to measure the ethnic audience, and a smart programmer recognizes that fact, then to play to that methodology makes sense.

GW: It does, but everybody can't do it. You have to make a decision as to whom you're going to play to. The station that plays to the lily-white suburbs can also be very successful. Certain stations in markets with a heavy ethnic content can make that decision to go after the non-white audience, but only one or two can do it. Where does that leave in the case of Houston the KRBE, KFMK, KAUM, KILT and KULF people? Everybody can't go for the ethnic audience. In Houston KRLY and KMLQ have them pretty well wrapped up, but that doesn't mean you should completely omit the ethnics in your programming either. Again, you've got to decide what your radio station is going to be and you can't be all things to all people. Those days are over.

R\&R: Let's get to a couple of specifics within Southern. You've taken WLCY/Tampa from a traditional Top 40 approach to a more adult format. What kinds of things have you done to change the audience's perception of what the station used to be?

GW: John, I would like to address myself for a moment to why we did that. It may be obvious to some, but to others it obviously isn't, because I received a lot of criticism and a lot of feedback on the change

Three years ago Harte-Hanks bought Southern Broadcasting. Southern owned Q105/Tampa and all our stations became part of this large conglomerate. Under the new corporate set-up we inherited WLCY, which had been part of Harte-Hanks before the Southern purchase. Now we had both WLCY and Q105, both in Tampa, under the Southern banner. We determined very quickly that there was a pitched battle going on between those two radio stations . . . they were fighting over the same audience! I found it personally very uncomfortable because I felt like I was a referee as opposed to a programmer. The company also realized that it was just not smart to have these two radio stations beating their brains out when it would be very easy for a competitor to come in and knock them both off.

We felt it was much smarter to spread the demo-


George Williams, Vice President of Programming Southern Broadcasting
GW: The quickest way would have been, again, make the total commitment early on, hiring and promoting high-powered personalities, researching the market dif ferently for music than we did when we were Top 40 We're starting to do that now. In conjunction with all that a call-letter change would have been a very fast way to make a statement to the market that radio sta tion WLCY, the one you knew and loved for so many years, no longer exists. It is now "W-" and it does this! In promoting the new call-letters, which you in evitably have to do very aggressively, you're making a statement to the market. You're killing two birds with one stone. You change your image rapidly and you back it with solid programming. We, unfortunately, did not do that quickly enough and we're suffering for it now. I was down in Tampa recently and I'm very pleased with the progress we're making, but as you mentioned earlier, changing a station's image, evolving a station is a very slow and painful process and anybody that's about to do t had better have the patience of Job
$\mathbf{R \& R}$ : Don't you think that part of that lengthy process is due to the $25+$ audience being pretty well set in their listening habits already?

GW: To a degree that's true. Any time you go into the $25-34$ demos every radio station in town claims that as part of their demographic target. They're all either
"I think Top 40 radio generally has ignored the ethnic audience. But certain very successful Top 40's have not.'
graphics, and WICY was the logical choice to move up demographically. We aimed the station at a more $25+$ audience and let Q105 go for the younger demos. The basic mistake we made with WLCY, and I admit to making a mistake in retrospect, was that we tried to hold onto a lot of the old audience while implementing the new, and in effect evolved the station too slowly. It didn't work as well as we would have liked, to say the least. We did not make the commitment to the more adult personality direction as strongly as we should have from the outset. Also, looking back, I might say that we probably should have considered a call-letter change. We found ourselves about midway in the WLCY adult evolution process and the bottom had dropped out of our base. Teens were deserting us rapidly and we were not, because we had not made the total commitment, picking up that 25-44 audience. We did not do the things you normally would do to a radio station to attract that audience, such as build a credible news department, which WLCY never had. We did hire some personalities, bringing in Burt \& Kurt to do mornings, and they're very strong, but we couldn't expect them to carry the entire radio station. We did not upgrade it fast enough.

We've made giant strides in that direction in the last few months, but the commitment was not there early on, and as a result we've suffered greatly. I don't think I've answered your question at this point, but I did want to explain the WLCY situation. There's been a lot of talk about it.

R\&R: What should you have done to WLCY that you didn't do? How could you have made the audience realize that it was no longer a screaming old-line Top 40, but was now something much different?
skewing up to it or down to it, but very few stations will admit to going after a $35+$ audience or ander- 25 audience. That $25-34$ group is absolutely the most soughtafter cell there is.

It's very difficult to research the $25-34$ 's because in general that group is the upwardly mobile people who are in the midst of starting families, buying houses, and all the things people do in that age group. They are less concerned about what they listen to on the radio, because they're preoccupied by many other things in their lives. The males, particularly, start getting very uninvolved with music. They start losing their interest in music when they get over 30 . The females do too somewhat, but it's more specifically true of males. That's why it's very difficult to research music for the $30+$ audience.

R\&R: That's a good point. What kinds of music research are the Southern stations doing?

GW: We have found that there is really only one way to really find out what the $25+$ audience wants in music, and that one way is call-out research. We have a method whereby we really do a combination of two systems. We send what we call a music diary out. which is simply a list of 20 or 30 songs by artist and title. The list has a seven-point system for voting feelings about the song. Then, we reinforce that diary by playing a piece of "the hook" down the telephone line to them, and that way they have both. They hear it in their ear and they're looking at the title and artist with their eye. Hopefully there is less confusion that way.

Confusion is a big problem when you're researching oldies. You can't really play enough of the song frequently for them to identify it by sound, and on the other hand.


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& \text { "'NEW ROMANCE(IT'SAAMYSTERY)',' } \\
& \text { IS FROM THEALBUM"'SPIDER', } \\
& \text { PRODUCEDBYPETER COLEMAN }
\end{aligned}
$$



## A Conversation With George Williams

Continued from Page 20
if they just see the title and artist, that may not do it either. This way, though, you have the best of both worlds. We find it's the best way to research music, and it's absolutely imperative when you're serving an over- 25 audience that is not very active in music. I don't know how else to find out what these people want and get enough of them in a sample to make it meaningful. It's really time-consuming and very, very expensive to do it right. I find that most radio stations probably aren't doing it right because they just simply can't afford to.

R\&R: What about audience research? Do you do any research to see how the Southern radio markets are perceiving your stations?

GW: We use Bill Moyes's company, the Research Group. Bill has been our research voice ever since he went into business for himself five or six years ago. We try to do a study in each of our markets at least once a year, and more frequently if necessary to keep tabs on the images of our stations. That check-up is very valuable. I would hate to be flying blind all the time and relying on the research that's already available, which is mostly head-counting anyway. I also would hate to program our stations in a totally subjective way. Things are changing too rapidly and there are too many alternatives for radio listeners to just guess at what they want.

You need that feedback from the marketplace, and the only way to get it is to get it done correctly by an expert. I'm not an expert in research and we don't have a research expert in our company, so we have to go outside. We find a good working relationship with Bill Moyes and he takes care of that audience research for us.
$\mathbf{R \& R}$ : As National PD one of your main responsibilities must be to help recruit people. What do you look for in a programmer for one of your stations? Are you more interested in experience, or can desire and talent override someone's apparent lack of experience?
just that our needs are greater and our demands are higher on these individuals so that it may appear that there are not as many strong programmers. I guess there are a number of good programmers, but probably not enough to go around.

The distressing thing in my view is that we don't seem to be developing many. A lot of the bright people and good people are getting out of our business early or not coming in at all out of college, because our business is a tough one and many of those individuals don't want to make the sacrifices that you and I made early on when we moved from market to market. Also, a lot of people have different kinds of ambitions for themselves today. Their lifestyles are more important to them than making the extra few bucks a lot of moving around can bring. Often they're much happier to stay in a smaller market, and I think this is a trend. I have seen several larger market jocks, programmers, and even managers move to smaller markets so they could have the environment they wanted, escaping that pressure cooker of book-to-book existence that we have going in this business.

R\&R: What do you see as the biggest problem facing radio today?

GW: The research situation . . . we're at the mercy of Arbitron. Arbitron has as near to a monopoly as you can find. They can charge what they damn well please for their product. They can make the rules unencum bered by anybody. They have made some vague at tempts to do a little public relations with the radio indus try in the last couple of years, but I feel that was mainly because they thought they were going to have a more competitive situation than it turned out to actually be
$\mathbf{R \& R}$ : The alternative rating services just didn't de velop

GW: They didn't develop, but I think Arbitron thought they were going to, and the radio industry thought so too

## "Maybe if we all fight hard enough, Arbitron will come kicking and screaming into the 1980 's with a little better product."

GW: We've been very fortunate in that most of our program directors have been promoted from within the ranks of Southern. At the time of their promotions they all had been with us for quite a while, so they understood our systems and the way we operate. Southern Broadcasting has a system that Harte-Hanks has tabbed as "the matrix sytem" of management. We used to call it "shared responsibility." What it means, simply, is that my responsibilities overall are corporate, but I work in harmony with the program directors and managers of the specific stations. No one person is strapped with the total blame or credit for what goes on at one of our stations. It appears on the surface like management by committee, but it really isn't. It's more like the old "two heads are better than one" philosophy, and luckily we do have good relationships with all our PD's and GM's.

But to get back to your question, basically what I look for in a PD is a person who is bright and intelligent. If you don't have basic intelligence, I don't think you can lead people or program a radio station. Secondly, I want someone who is dedicated to the business, a hard worker, a person who seems to have instincts about people and their needs and desires. And there's a kind of undefinable thing, call it charisma or whatever, but it's a kind of interaction with people that some call "a command presence." You know when that person walks in a room, it's obvious that he's important. I look for that quality in an individual. Sometimes it's a very indefinable thing, but I've noticed it in most successful people in all walks of business.

Of course, if you're looking outside, a track record is very important. A man that's done it, a man that's been through the wars, which is particularly important today, that's what I'm looking for. A person must have a tremendous analytical ability, because when you go into a market like Houston and you're sitting there with 30 signals, every format being duplicated four or five times, the man better have a sixth sense. But I think the most important quality for any program director is the ability to work hard and be dedicated to success. You must have that dedication to win, and that's hard to find in a lot of people today.

R\&R: Are you having problems finding good people? Do you think radio in general is turning out fewer strong programmers than we used to?

GW: I don't know if we're turning out fewer good programmers, but I do think there's a greater need. There are more radio stations out there now, and as a result there is probably just as much talent out there as there was five years ago; there may even be more. It's

Unfortunately, we wouldn't support the new services and radio probably won't support them in the future either, because there are only so many dollars to go around.

There was another problem too. The other services were never accepted on Madison Avenue at the advertising agencies. It's very easy to make "buys" off of Arbitron data. It's a very nice little sales tool. The agencies can totally justify their buys that way and that's what they're looking for. More and more the buys are made off Arbitron research specifically, and at least a decade ago we were sitting with Pulse competing to a degree with Arbitron. Say what you will about Pulse, it was accepted to a degree by the advertising community.

R\&R: You're pointing up a problem, George. Do you have a solution?

GW: Unfortunately I do not have a solution and I

GW: Yes, you do, and that probably is another rea son why a lot of programmers become disillusioned You have to program your radio station to Arbitron's research, yes, but it's not always in the best interest of your radio station and certainly not in the best interest of your community. I think that frustrates a lot of programmers. It's almost like who can learn to play the game the best. Creative people rebel against rules like that, but if you're going to become a winning programmer, you damn well better learn to play the game and play it pretty well. Most successful programmers have learned, but I don't think a lot of us like it. It's something we have to live with.

R\&R: What about AM stereo?
GW: I would like to think that it would be a real plus for AM radio, but I really don't believe that. I think the salvation for AM is to get back to good programming and start entertaining people. I think more and more we're getting a grip on that, and as a result many mar kets are showing the beginnings of a leveling off for FM listening. Many of the markets that got into FM early where FM listening exploded in the early 70's, are showing a kind of plateau effect now, and I think there is a great deal of hope for AM radio. The hope is in an entertaining and informational product, and I think we're just now getting a renewed grip on that.

R\&R: Let's talk a little bit about entertainment. Personalities seem to play a pretty big part in almost every radio station that Southern operates. Do you think that strong air personalities are harder to find now than in the past?

GW: Very definitely! Most of today's personalities come out of Top 40 radio, which has been highly formatted, so they don't have the training or the knowledge of how to be themselves on the air. Even if they had thoughts of their own, they found it very hard to express them on a microphone because they had never been given that opportunity. Now suddenly we say to them, go ahead, express yourself, and I find most of them are very inhibited because they've been trained to "shut up and play the hits."

It's difficult to find folks to do entertaining radio but we have to find them. People need to be able to re late to real people, be it on radio or TV. The hottest TV show out there right now is called "Real People." Another network has something called "That's Incredible," which is nothing more than a spinoff of the first show. All of these real people shows are becoming very successful. In the 80's and certainly into the foreseeable future, that's the answer. If you're going to be successful, particularly with an AM station, you'd better find yourself some real people who can relate to other real people. I think long-term that FM is going to have to do the same thing.

I'm finding FM radio, and this is just a personal observation, getting pretty damn boring. I've already heard three or four records segued back-to-back and I feel a need to hear more than that. I think much of the audience may be starting to feel that way too, and again, I don't have any hard research to back that up, it's just a gut feeling that I have.
$\mathbf{R \& R}$ : You may be a bit in advance of the general public, but then that's part of your job.

I think the most important quality for any program director is the ability to work hard and be dedicated to success . . that's hard to find in a lot of people today.'
don't think there is a solution right now. Many people have talked about the broadcasting industry banding together, like they do in Canada, to form their own ratings research company. I don't think that will ever happen in this country. Hell, we're so busy competing with each other and fighting each other we'll never get together on anything. That's one of the problems and I don't think we have the kind of industry leadership we could from organizations like the NAB and the other groups that are supposed to be representing us. I haven't seen much leadership there as it relates to radio.

So, no. I don't have an answer to it and I don't see any bright light at the end of the tunnel at the moment. Maybe if we all fight hard enough, Arbitron will come kicking and screaming into the 1980's with a little better product. It's a sad situation to me when careers are made and broken and millions and millions of dollars are riding on the line and here we sit with one rating service. There are no real alternatives and we're at their mercy. That's not healthy

R\&R: You may be right, but don't you think if Arbitron is the only game in town and the rules are clearly set down that you almost have to program your radio stations to their rules?

GW: That's what I see as important down the road. I think FM is going to have to develop further and find a way to satisfy those listener needs, or they're going to find their radio stations in trouble.

R\&R: What's next for you? Where do you go from being the National Program Director for Southern Broadcasting?

GW: I love programming. It has been what I've done for all of my adult life. I've really never done anything but perform on or program a radio station. I think we've got a hell of a bright future in radio, and I think we've all really just begun to skim the surface in making radio great.

The reemergence of AM radio is very exciting and is adding a new dimension to radio that we have sorely missed over the last few years. I'm happy to be a part of it and I look forward to every day with a lot of excitement.

I really don't want to do anything else. People ask me, "What the hell do you want to do?" and "Where are you going?" Well, I feel like I'm already there. I like me and I like what I am. I have a good self-image and I'm very happy with where I am. The people I work with are the best!

## IWDUSTRIALIZED AREA OF THE WORLD...

ON EMI-AMERICA RECORDS

| WDRQ 1-1 | WTIX add |
| :--- | :--- |
| WIFI 17-10 | WQRK 3-2 |
| F105 12-7 | WRVQ 4-4 |
| JB105 18-10 | WVIC 14-8 |
| WGCL 15-10 | WNCI 14-9 |
| O102 add 32 WKBW deb 3 <br> 140 8-3 . |  |

a new single from THE J GEILS BAND
OND-AMEACA AECORD

WIFI 17.10
F105 12-7
JB105 18-10 WGCL 15-10 Q102 add 32 1408-3
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bURT \& KURTS THE WORD IN TAMPA - WLCYITampa morning team Burt \& Kurt (right and left rearl rode in the recent Gasperilla festival parade in town, travalling inconspicuously in the modest vehicle pictured.


KZ. 93 PLAYS FUTURE GAMES - KZ.93/Peoria recently gave five listeners one-ounce gold bars as the culmination of a "Future Games" calli-in/ drawing promotion. KZ-93 morning man Lou Patrick (center front) is pic tured with the winners, whose prizes were valued at $\$ 500$ each.


WYDD GOES PLATINUM - WYDDIPittsburgh received a platinum album in thanks for its support of Columbia's Journey. Pictured (l-r) are WYDD GM Bryan McIntyre, MD Jim Kinney, PD Jack Robertson, Columbia's Jack Snyder


KXOA'S CAMELLIA REMEMBRANCE - KXOA/Sacramento helped cele brate the city's annual camellia festival by giving away 50 of the flowers on the air, and planting 50 more in the city's largest park to remind citizens of the 50 hostages in Iran. Pictured at the planting are (l-r, standing) air personalities Rob Tonkin, Jeff Hunter, Ron Garrett, C.J. Stone, and Sales Manager Dennis Gwiazdon; ll.r, knealing) Robart Hohmen (father of hostage Don Hohman), air personality Steve Michaels, MD Kris Mitchell and PD Terry Nelson.


OFF BROADWAY ON SANTA MONICA - Atlantic's Off Broadway played Hollywood's Starwood club lon Santa Monica Blvd.) recentlv, and the band was visitad backstage by local radio staffers. Pictured (l-r) are group's John Ivan, RKO Radio Asst National MD Sue Steinberg. KHTZ Asst. PD Kathy DeRouville, and KEARTH MD Guy Zapolaan.

nO JIVE TALKIN' - Bee Gee Barry Gibb stopped by the studios of $96 X /$ Miami for an on-air interview and two hours of live phone calls from listeners. Pictured at the event are (llr): Steve Gilbert, Mark Driscoll and Lori of 96X, Barry Gibb, and an unidentified picture crasher. Listeners were quite surprised to have the chance to talk to their favorite Bee Gee and kept Barry busy with questions on every imaginable subject.


| 5/15 Rupp Arena, Lexington, KY |  |
| :--- | :--- |
| 5/16 Civic Center, Wheeling, WV |  |
| 5/17 Broom County Arena, |  |
| Binghamton, NY |  |
| 5/18 Erie County Fieldhouse, |  |
| Erie, PA |  |
| 5/19 Spectrum, Philadelphia, PA |  |
| 5/21 Checkerdome, |  |
| St. Louis, MO |  |
| 5/22 Prairie Capitol, |  |
|  | Springfield, IL |



5/30 Hara Arena Dayton, OH 5/31 Richfield Coliseum, Cleveland, OH
6/1 Civic Center, Charleston, WV
6/3 Maple Leat Gardens, Toronto, Ont.

## 6/4 Forum, Montreal, Que.

6/5 Civic Center, Augusta, ME
$6 / 6$ Palladium, New York, NY

Springfield, IL

6/7 Scope, Norfolk, VA
6/8 Capitol Center, Largo, MD 6/10 Veterans Memorial, Jacksonville, FL
6/11 Memorial Auditorium, Greenville, SC
6/12 Coliseum, Knoxville, TN
6/13 Omni, Atlanta, GA
6/14 Civic Center, Lakeland, FL
6/15 Sportatorium, Miami, FL

# Anti-Piracy Action Heats Up 

FBI agents, aided by local police, confiscated an estimated $\$ 10$ million worth of materials and equipment related to the unauthorized duplication of sound recordings on April 25 . Over 1000 record and tape masters, 3000 blank tapes, and 175 finished cassettes and 8 -tracks were seized from the International Record Shop in Dearborn, Michigan. Pending further investigation, there were no arrests made.

Meanwhile, a New York jury found Paul Winley guilty on April 29 on 11 counts each of manufacturing and selling unauthorized sound rec-
ordings. Winley, who owns a retail store as well as his own recurd label, was the first manufacturer convicted after jury trial under New York state's anti-piracy law.

Winley was arrested April 3 when he attempted to sell several thousand pirated gospel records, including Mahalia Jackson (legally on CBS and Nashboro) and Rev. James Cleveland (legally on Savoy), to an undercover detective. He will be subject to a $\$ 10,000$ fine and up to four years in prison with sentencing to take place on June 2 in New York State Supreme Court.


KSLY WINS SPECIAL OL YMPICS AWARD - KSLY/San Luis Obispo recently received the Special Olympics Award for Distinguished Service to the Mentally Retarded, becoming one of just 15 winners from a field of 450 nominations. Pictured receiving the award from Special Olympics President Eunice Kennedy Shriver (center) are KSLY morning man Captain Buffoon and station GM Guy Paul Hackman.


## Bee Records - Helen Sexton - Don Bass

Would like to thank the following music professionals for help, understanding and advice in getting our first project off the ground and onto the airwaves.

| Jay Warner | JOBETE MUSIC | THESE FINE MUSICIANS | RADIO ARTS | KADS | WHCC | KXBQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dee Ervin | Jay S. Lowy | FROM LOCAL 47 | Rudy Maugeri | KBLW | KIVY | WCBI |
| Al Schlesinger | THE ENTERTAINMENT | William Bickelhaupt | CAvOX | KIFW | KADS | WDAY |
| Mike Hibler | COMPANY | Alvin Taylor | Bob Maytieid | KMMJ | KAYL | WDBC |
| Bill Alderman | Joann Boris | Beggie McBride | KGOE | KSEN | KBFS | WHHH |
| Gary Stein | AAOIO \& RECOROS | Craig McMullen | Ginny Prior | KSIB | KDAL | WIKB |
| BRIGHTON ARTIST | Ken Rose | Hiroshi Upshure | Jim Simon | KWED | KICD | WIKY |
| Nick Masters | GOODPHONE COMMUNICATIONS | Dorthy Astoy | Ken Jeffries | WERH | KIFW | WISS |
| CENTURY RECORDS | Sharon Harrison | Ken Parks | Randy Merit | WGAT | KIUL | WJNR |
| Don Grimes | Mike Harrison | Rick Litietield | Scott Hayden | WHJC | KIUP | WKBI |
| Bill Lightner | Linda Clark | Henry Roth | KBBO | WISS | KMA | WKDK |
| A\&M RECORDS | RAINBO RECORDS | Pavel Farkas | Ron Christian | WKLK | KMMJ | WKEG |
| Derek DuNann | Sita Mitchell | Shirley Cornell | Bo Richards | WKTC | KMMK | WKLD |
| Frank Deluna | Jim Doyle | Gareth Nuttcombe | KLAC | WMDH | KNED | WKVL |
| Karen Glasser | Steve Sheldon | Virginia Majewski | Kathy Hahn | WRKX | KRSC | WLCC |
| Tim Garrity | Jodine Setter | Ernie Ehrardt | Sammy Jackson | WTNS | KSEN | WMGA |
| Steve Mitchell | DOCTOR MUSIX RECORDERS | Paul Bergstrom | KGAB | WWKI | KSIB | WRKD |
| MCA RECORDS | Peter Hirsh Cindy Hirsh | Robert Konrad | Chester Coleman | WCNH | KS00 | WRKX |
| Bob Schnleders | THE FINE STAFF | Myron Sandier | KOVA : | KLOO | KWNC | WS'י' |
| MOTOWN RECORDS Gwen Gordy | THE FINE STAFF OF THE ROXY | George Koutzen | Du:: Rhudes | NEXT WEEK |  |  |
| Willlam Bickelhaupl | CTLLBORRD MAGAZINE | TOTAL SERVICES | Kevin Turner | KEEP PLAYING 'IT DOESN'T HAVE TO HURT EVERYTIME |  |  |
| Kent Washburn | CASHBOX MAGAZINE | Kent Weed |  |  |  |  |
| Ernie Fields Jr. | AECORD WORLD MAGAZINE | Doug Cramer |  |  |  |  |

## NEW YORK \& ACTIVE

WXLO 23.21
WKBW on
WFIL on WCAO deb 30 WRKO 28-25 JB105 on CKLW on WHB 20.18 KEARTH 21.18 KFRC deb 29 WFBR deb 29 WICC 22.19 WAEB add WHYN deb 38 WTIX add WAXY 29.24


## FRANK SINATRA




## PARAIIELONE PLAMLSTS

EAST


New Yor







# The Hot New Pair On The Air. 

WIFI 23-13
96KX on
WEFM on
KNUS on
WPEZ deb 30
WDRQ add
K104 on
WXIL 31-22

Produced by Jon Astloy and Phil Chapman on bland isingo Records

WDRQ 30-20-13

JB105 add 35
CKGM on WGCL add KFRC add WICC on 140 18-16
WKEE deb 35
WSPT deb 27
KXX106 deb 28
WERC add
WLAC add

920 add WVIC 39-36
WNAP add
KRUX add WIGY deb 28
WCGQ deb 29
KQWB-FM add 36
WRKR add WGBF on KQDI on KRLC on

Produced by Roy Thomas Bakor

on Warmer Bros. Records

# THE PICTURE PAGES 

NY "'Victim" Of Trower '"Fury"


Chrysalis artist Robin Trower recently appeared at NY's Palladium while on tour promoting his latest album "Victims Of The Furv." Pictured post concert are (1-r): group members Bill Lordan and Jimmy Dewar Chrvsalis President Sal Licata, Chrysalis's Linda Carhart, Trower, and Chrysalis staffers Frank D'Amico, Micheel Abramson, Steven Shmerler, and Jeff Aldrich.

## Polydor Pacts With Zilch



Polydor Records has come to an agreement with newly-formed Zilch Records. Pictured at the inking are from left: Polydor Sr. VP Herry Ange, Polydor Executive VP Dick Kline, Polydor's Stu Fine, Zilch Records President Fred Cantrell, Polydor VP Steve Salmonsohn, Polydor President Fred Haaven, Polydor's Beth Schillinger, Zilch attorney David Saunders, and Polydor VP Jerry Jaffe.

RCA Artists In Transit


RCA Records has signed a multiartist production agreement with Still Life Productions, which will develop and promote artists signod to RCA, with In Transit's self titled debut LP set for June release. Pictured at the talent merger are (l-r): RCA VP Arnle Orleans, Still Life Productions' Richerd Green, RCA's Marty Olinick, Still Life Productions' Dino Barbis and John Barbis, and RCA VP Ed DeJoy (saated).

Tourists Land In NY


The Bottom Line in New York hosted Epic's Tourists during their recent East Coast performance. Pictured backstage are (I.r): CBS Records Group Deputy President \& Chief Operating Officer Dick Asher, E/P/A Sr. VP $\&$ GM Don Dempsey. Tourists members David Stewart and Jim Toomey. Epic VP Lennie Petze, and Tourists'Ann Lennox.

## Mangione Enjoys Peachy Promotion



Chuck Mangionte recently made an in-store appearance at Peaches in Ft. Lauderdale to promote his latest A\&M LP, "Fun \& Games." Enjoying the revelry are (l.r): Peaches Asst, Store Director Mitch Watkins, A\&M's Richard Pachter, Peaches Store Director Vernon Trembley, Mengione, and RCA/A\&M's Jerry Silhem, George Zamora, and Frank Came.

## MCA Signs Velez



MCA Records has signed singer Merthe Velez, whose brother Gererdo is already a member of the MCA family through Spyro Gyre membership Shown celebrating at a Spyro Gyra show are (l-r) Gerardo Velez, MCA's Bob Osborne, Spyro Gyra's Jay Beckenstein, MCA Record Group Head

## EnTIDT 8 MEN



# THE PICTURE PAGES 

## MCA Re-signs Olivia



MCA Records recently announced the re-signing of Olivia Newton-John and decided to toast the occasion. Pic tured are (seated, I-r) MCA President Bob Siner and Newton-John; (standing, (-r) MCA VP Joan Bullard, L.K Productions VP Roger Davies, MCA VP George Osaki, MCA's Sam Passamano, Jr., recording artist Stephen Sin clair, MCA VP Denny Rosencrantz, Newton-John's manager Lee Kramer, and MCA VP Arnold Stone.

Precision Joins CBS Family


Precision Records, headed by Tom Cossie, has joined forces with the CBS Records family of Associated Labals. Epic/PortraiVAssociated Labels Sr. VP/GM Don Dempsey made the announcement recently, adding that Precision's first release will be an LP by the Silencers. Pictured are (I.r) E/P/A VP Ron McCarrell, attorney Dennis Katz, Precision's Chuck Cossie, Dempsey, CBS Associated Labels' Gordon Anderson, Tom Cossie, and CBS Associarad Labels VP/GM Tonv Martell.

Rockets Launch U.S. Tour
 their current RSO LP. "No Ballads." Celebrating the start of the Rockets" U.S. tour are lback, I-r): Rockets Johnny Radanjek and Jim McCarty, RSO Sr. VP Rich Fitzgerald, group member Dennis Robbins, and RSO's Robin Wron and Jason Minkler; (front, Lr): RSO's Pete Schwartz, Vic Ginocchio, and Janis Lundy, RSO President Al Coury, Rockets Deve Gllbert Donnie Backus, and Dan Keylon, and managers Gary Lazar and Greg McCurcheon: (kneeling, hr): RSO VP Bob Smith and RSO's Cash Landy.

Hollywood Hall Of Famer


A\&M Vice Chairman and recording artist Hert Alpert was recently honored as charter member of the newly-establlshed "Hollywood Hall Of Fame." The award was presented to him at the first annual awards dinner by AGM recording artist Rita Coolldge. Pictured are, from left: A\&M's Lani Hall, Herb Alpert, Coolidge, A\&M VP David Alpert and Almo Productions Director Joel Sill.

## Kihn \& Friends Go Beserk



Beserkley Records recording artist Greg Kihn celebrated the release of his latest album with Beserkley and Elektra/Asylum execs (EIA distributes the LPI, Pictured are, from left: Beserkley Asst. Reigning Loonev Steve Levine, Beserklev Reigning Looney Matthew King Kaufman, Kihn, E/A's Norm Osborne and WEA's Bill Perasso.

## Island Records Pick Up The Strand



The Strand, with a self titled debut LP released, have been signed by Istand Records. Pictured at a listening party are (standing, tr) Warner Bros. Tim Devine, attorney Eric Isner, Cavello a Ruffalo Management's Joe Ruffalo, Strand's manager Steve Fargnoli, band member "Moon" Cathoun, Island Records President Marshall Blonstein, producer Jeff Porcaro, band members Scott Shelly. Dean Cortez and Kelly Shanahan; (seated, lir) Island's Howard Frank and Irene Simmons, Warner Bros.' Dori Accordino and the Strand's engineer Kent Nebergall.

# Bill Speed 

## Modernizing Black Radio's News

If there is one theme that I've concentrated on in the past few months, it's the general subject of expanding the traditional Black radio format. Whether they broaden their music, or aim at a new demographic, or change the approach of the air personalities, many Black stations are realizing that as the times change, their or-air stance should change with them.

Another area of Black radio that's changing is news. This week I spoke with Inner City Broadcasting National News Director David Lampel, who also handles the news on Inner City's flagship station WBLS/New York; and with Brenda Ross, Managing Editor of KMJQ/Houston's news operations.

First I asked them about general changes they perceived in news at Black radio stations. Both noted a shift to a more universal approach, rather than covering stories which apply only to a narrow local community; and both mentioned economic issues as becoming more important.

Lampel said. "I think most of us have changed our general approach to how we do radio, just as I think our communities have become more universal. The difference between universal and the kinds of integrationist concepts of the 60's and early 70's is that we are now seeing our need to be not just very strong in terms of our blackness, but to be universal in our understanding of all facets of American life - business, politics, entertainment, etc."

## No More Black Radio Exclusivity

Lampel pointed out that black listening habits are changing too, in a more universal direction. "The black communities all across America have moved. 20 years ago Black radio was their exclusive medium of information; $80 \%$ listened to Black radio. Now, the black community listens to all kinds of stations." He went on to make a key point. "In a sense, we, the professionals, have always been the worst stereotypes of our communities. I think many of us are beginning to learn that there is almost a majority mentality developing in cities like New York, Chicago, and a few other places where we make up

> "I think many of us are beginning to learn that there is almost a majority mentality developing. We are looking at our problems not as minority needs, but as majority needs." - David Lampel
close to the majority of the population. We are looking at our problems not as minority needs, but as majority needs. If the subway stopped in New York after fares go up 504. that's not a minority issue, that's definitely majority. We're looking at it that way, and we're picking up white people along the way. We're dealing as a metropolitan, major urban station in New York, and we're dealing with the music, the lifestyle, and the informational feed of that major area."

Brenda Ross feels economic matters are especially important to the black listener nowadays. "I can see us not only dealing with hard news such as politics, but expanding in consumer information because of the inflation situation. Many blacks and whites alike are affected in the pocketbook. Also, lifestyle information related to medicine, health, and money is important because people are interested in how to improve their lifestyles and how to best make the use of their money.
"That's what we're doing here at KMJQ." Ross continued. "We provide a lot of coverage on community affairs; that's very important as well. I see us moving into the $80^{\prime}$ 's and beyond being highly competitive, not only in black coverage of news, but in the big picture." Getting Down To Specifics
I then asked both Ross and Lampel about the specific ingredients that make up their news operations. Ross said, "In our drivetime newscasts we have traffic reports, and a full-time sports person to provide all the local and national sports. We have a movie reviewer, and also provide what we call a 'People' series on a daily basis. It's a daily on-thestreet thing where we ask Houstonians about various issues of national and local importance. We also provide hard news and information, and lately we've been providing free air time to candidates on the primary election ballots. Prior to the income tax deadline we ran a series of tax tips for listeners."

Ross also mentioned KMJQ's "Sunday Morning Live" show. "Everything is live, and we've gotten great response from community leaders. We've discussed a variety of things from abortion to income tax to problems in the police department. It's a very good vehicle to get input from the community, because they can directly ask these people questions on the telephone and get a response. We'll be getting two news vehicles equipped with mobile phones and a two-way radio. We are going to start turning into a real live news department, and I think we're going to be very competitive with some of the more established stations, so people can look upon KMJQ as a reliable and viable and timely news department."

Lampel spoke of increases in the news budget to add new equipment and more space to work. He added, "We have sought to become part of the programming and management operation at this station. That means that the station is not relinquishing its transmitter for five minutes every hour for the news, as has been the case with most music stations. We see our role as an integrated one."

## Informational Programming

Lampel expanded on that thought. saying. "There may be things the jocks run across that we need to follow up. There may be things that come across our desks that we need to pass along to them. It's all become informational programming, taking on a more significant role in the minds of management around here." Lampel feels that this integrated music/news approach (which included in the past his famous news "raps," in which he

## "I see us moving into the 80 's and beyond being highly competitive, not only in black coverage of news, but in the big picture.' <br> - Brenda Ross

would promo an upcoming story in rhyming style similar to that of the Sugar Hill Gang) "gives us added credibility, and allows us to hold those significant quarter hours, when our audiences might otherwise go elsewhere for news and information and the basic necessities of life that most people in areas like ours need."

In conclusion, Lampel hopes that other stations will follow the example of expanding news and "improve their informational programming sectors as something to do beyond getting faster with the music or DJ's or a faster turnover of program directors." His advice: "Look at your entire physical operation and see whether your informational programming is suiting the needs of a) your station and b) your community. What you'll find, as we've found out, is that a lot of people who left us and went to white stations because they got a total radio sound, are now coming back to us, and we should not take any single listener for granted.'

## People

On the East Coast . . Leon Hardaway, Local Sales Manager, has been upped to General Sales Manager at WOL/Washington . . . Eric P. Straus, Music Director of Jazzformatted WYBC/New Haven, will be taking the summer of! and then will return in the fall to work part-time. His new replacement is Roy J. Schneiderman . . . Moving south. our condolences to Larry O'Jay, Program Director of KOKY/Little Rock, on the passing of his father, George Jones, Sr., April 26 . . WLOK/Memphis Program Director Melvin Jones was recently honored on his birthday by the local Disco Jock Association at Memphis's Club Rosewood . . . David Starr has been named Music Director for KKCS/Colorado Springs . . . A lot of activity on the West Coast this week . . . J.B. Stone is replacing exiting Program Director Alvin John Waples of KGFJ/Los Angeles. Stone's prior radio experience includes stints at KDIA/Oakland, KFRC/San Francisco and KHJ/Los Angeles . . . "The Gap Band Model," Lynn Spillane, is now working in the sales department of KFWB/Los Angeles . . . Mike Anthony is out as Music Director of KLIP/Fresno. No replacement has yet been named . . . Losing its receptionist to the law is KDKO/Denver as Marla Bent has resigned to work for a law firm . . . The Black Music Association (BMA) has appointed Dionne Warwick and Billy Eckstine as Co-Chairpersons of the Black Music Month Committee . . . Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West, Los Angeles, CA 90067


LIGHT TIME IS THE RIGMT TIME - Southern radio gave a hearty "thumbs up" to AGM's Brothers Johnson when the duo visited the region in support of their letest LP "Light Up
The Night "Pictured in a lighthearted moment are (I-r) WDIAMemphis PD Ron King, KOKY) Little Rock MD Jimmy Smith, George end Louis Johnson, and A\&M's Lee Durham.

## Places

JOB OPENINGS: Two major Southern stations are on the lookout this week. Calvin Booker, Operations Manager of WYLD-AM-FM/New Orleans, needs a Program Director. Current PD Al Scott will be leaving shortly to become Operations Manager at a Georgia station. Tapes and resumes should be directed to the station at 2906 Tulane Avenue, New Orleans, LA 70119 . . . Further up, WDIA/Memphis wants a part-time airstaffer with production skills. Write Ron King at 2265 Central, Memphis, TN 38112 . . PUSHing THE VOTE: In association with the Little Rock chapter of PUSH, radio station KOKY conducted a voter registration day on Sunday, April 27 . The drive was termed a success with ducted a voter regis
over 400 registrants

## Things

CARWASH ANYONE?: That's what the staffers of WKXI/Jackson, MS asked during a recent carwash promotion. Station personnel scrubbed their fingers to the bone, bringing in over $\$ 1000$ for the benefit of the United Negro College Fund (UNCF) and various other community organizations . . KAPE/San Antonio sponsored a "Back For More Love" contest. Listeners were asked to describe, in ten words or less, why they were back for more love. Winning entrants had their utility bills paid by the station: first place, 3 months; second place, 2 months; third place, 1 month ... RUNNING FOR ART'S SAKE: WWRL/ New York conducted a "Fun-Run" in Central Park recently. Participants 12 years and under were free while those over the age limit registered for $\$ 2.00$. Proceeds went directly to the Black Theatre Alliance . . . In honor of Mother's Day (May 11), WOL/Washington held a drawing for dinner at the Market Inn located in the Southwestern end of the city

The WDAS/Philadelphla Basketball All-Stars have challenged the Hollywood All-Stars in an upcoming game at the Palestra in Philadelphia. Members of the "White Shadow" cast and actor Ernest Hardin Jr. comprise the Hollywood team . . . WCIN/Cincinnati is currently running a bumper sticker campaign and giving away such prizes as a home stereo system and $\$ 25$ worth of gas

## Fup/Rhythms

## HOTTEST <br> Following are lleted in order of their airplay activity

JERMAINE JACKSON<br>"Let's Got Serious" (Motown) SMOKEY ROBINSON<br>"Let Mo Bo Tho Clock" Tramla)<br>RAY PARKER JR. \& RAYDIO<br>"Two Places At The Seme Time"' (Arista) ISLEY BROTHERS<br>"Don't Say Goodnight" (T-Neck)<br>STEPHANIE MILLS<br>"Sweet Sensation" (20th) MANHATTANS<br>"Shining Star" (Columbia) CON FUNK SHUN<br>"Got To Be Enough" (Mercury) FATBACK BAND<br>"Gotta Get My Hands On Some...' (Spring/Polydor) PEABO BRYSON<br>"Minute By Minute" (Capitol)<br>GLADYS KNIGHT \& THE PIPS<br>"Landiord" (Columbia) TEMPTATIONS "Power' (Gordy) LIPPS, INC.<br>"Funkytown" (Casablanca) CHAKA KHAN "Clouds" (WB)

## CLIMBERS

WHISPERS "Lady" (Solar/RCA) 58\% reporting airplay. in the East it is hot at WKND. WILD and WDAS while climbing at WAMO and WWRL. Hot at WYLD. KAPE and WJJS while climbing at WDIA WKXI. WGIV, KMJQ and WOWI in the South. Hot at WTLC, WKWM, KMJM, WAMM, WJMO and KATZ in the Midwest. In the West it is in medium airplay at
KDKO and hot at KSOL and KDIA.
RAY, GOODMAN \& BROWN "Inside Of You" (Polydor) 58\% reporting activity. Added at KATZ and climbing at KPRS, KMJM, WDAO and WLOU, while hot at WJMO and WAMM in the Midwest In the South it is hot at WOWI. WLOK and WDIA with climbing activity at WYLD, KAPE and WJJS. Medium airplay at WWRL. WKND, WAMO and WWIN. while hot at WDAS and WILD in the East In the West it is climbing at KDIA, KSOL and KDKO. SISTER SLEDGE "Reach Your Peak" (Cotillion) 58\% of our reporters are on it. Hot at WDAS and WKND while climbing at WAMO in the East. In the South it shows medium air play at WOWI, WJJS, KMJQ. WLOK. KAPE. WGIV, WAOK. WYLD. WKXI and WDIA. Hot at WLOU and climbing at WCIN, KMJM. WWWS, WJMO, KATZ, KPRS and WBMX in the Midwest. Medium at KDIA in the West.
INVISIBLE MAN'S BAND "All Night Thing" (Mango/lsland) 55\% reporting Medium at WKND while hot et WOL WAMO and WWIN in the East. Now at WANT, hot a WLOK, and climbing at WDIA WYLD, WAOK, WGIV, WJJS and WOWI in the South. In the Midwest it is hot at WAMM and WJMO with medium airplay at WTLC. KMJM and WWWS Added at KDKO and hot at KDAY. KSOL and KDIA in the West
RANDY BROWN "We Ought To Be Doin' It" (Chocolate City) $50 \%$ of our re porters are on it. Hot at WYLD. WGIV and WOWI, while climbing at WJJS, KMJQ. WLOK KAPE and WAOK in the South. In the Midwest it Is hot at WCIN, WDAO and KATZ with modium alrplay at WJMO, KAEZ. KMJM and WLOU. Hot at WKND and climbing at WILD in the East. Hot as KSOL and climbing at KDIA in the West
JERRY KNIGHT "Overnight Sensation" (A\&M) 47\% reporting airplay. Added at KDIA and KSOL in the West. New at WBMX and climbing at KPRS, WJMO. WWWS KMJM WDAO and WLOU in the Midwest. Heevy airplay at KMJQ while climbing at WOWI. WLOK WGIV and WYLD in the South. In the East it is showing medium alrplay at WWIN WAMO WILD and WWRL
ROBERTA RLACK WDONNY HATHAWAY "Back Together Again" (Atantic) 45\% reporting action. Hot at KDAY in the West. New at KPRS, climbing at WDAO and WKWM. and hot WCIN and WWWS in the Midwest In the South it is new at WDIA, climbing at WYLD and WLOK. and hot at WAOK and KOKY. Debuting at WKND, climbing at WILD and WWRL. and hot at WWIN, WDAS and WOL in the East.
LEON HAYWOOD "Don't Push It Don't Force It' (20th) 45\% reporting airplay Hot at WDAS in the East Climbing at WOWI and hot at WANT, KMJQ KAPE and WAOK in the South. In the Midwest it is hot at KAEZ. KPRS. WKWM and WCIN while climbing at KATZ. WAMM and KMJM. Hot at KSOL with medium airplay at KDIA. KDAY and KDKO in the West
CHANGE "A Lover's Holiday" (RFC/WB) 45\% reporting. Now at KPRS and WCIN. climbing at WLOU and KMJM, and hot at WWWS in the Midwest. The South ahows it hot at WDIA and KOKY while cllmbing at WAOK and KMJQ. Hot at WWRL and WILD with medium airplay at WOL. WDAS, WKND and WWRL in the East. In the West it is new at KDIA and hot at KDAY
SHALAMAR "Right In The Socket" (Solar/RCA) 45\% of our reporters are on it. Hot ef WGIV while climbing at WKXI, WAOK, KAPE, KMJQ. WJJS and WOWI in the South. In the East it shows medium airplay at WKND and WOL with hot rotation at WWRL. Heavy airplay at WJMO and climbing at KMJM, WKWM, WDAO and WTLC in the MIdwest. Hot at KDAY and climbing at KSOL in the West.
NARADA MICHAEL WALDEN "Tonight I'm Alright" (Atlantic) 45\% reporting activity. Climbing at KSOL in the West. Medium airplay at WBMX. WJMO. KAEZ, WDAO and WLOU in the Midwest. Hot at WKXI and WOWI with medium activity at WLOK. WAOK and WDIA in the South. Heavy airplay et WWRL and climbing at WOL. WDAS, WILD, WKND and

KWICK "Let This Moment Be Forever" (EMI America) $\mathbf{4 2 \%}$ roporting alrplay. Now at WKND while climbing at WOL and WWRL in the East. Climblng at KMJQ WDIA WLOK. WKXI, KOKY and WYLD in the South. Hot at WDAO wlth modium airplay at WLOU, WTLC. WWWS and WAMM in the Midwest. In the West it is now at KSOL ond climbing at KDAY.
ROCKIE ROBBINS "You And Me" (AEM) 42\% reporting. Now ut WXY, hot at WAMO, and climbing at WDAS and WWRL in the East In the South it la now at WYLD. WHRK and WVEE while climbing at KOKY, WLOK and WJJS. Added at WDAO and WBMX with medium airplay at WAMM, WKWM and WTLC in the Midwest Dobuting at KDAY in the West GQ "Sitting In The Park" (Arista) 42\% of our reporters are on it Added at WXYV. cllmbing at WWRL ond hot at WOL in the East Now at WGIV. WHRK and WVEE and climbing at KOKY and KMJQ in the South. Added at WCIN. WDAO, WAMM, KPRS and WBMX in the Midwest. Now at KDIA and KDAY while cllmbing as KDKO In the West.
B.T. EXPRESS "'Give Up The Funk" (Columbia) 39\% reporting. Added at WILD and climbing at WDAS, WOL and WWRL In the East. Hot at KMJO and cllmbing at WYLD and WKXI in the South. New at WBMX, climbing at KPRS, KAEZ, WWWS and WDAO, and hot at WKWM, KMJM and KATZ in the Midwost.
BARRY WHITE "Sheet Music" (Unilmited Gold/CBS) 34\% reporting airplay Added at WXYV and climbing at WDAS in the East. In the South it ia added at WHRK and WVEE with modlum airplay at WLOK. KOKY and WGIV. New at WBMX ond WLOU, cllmbing at WDAO and WJMO, and hot at KMJM. Medium at KDAY in the West.
LAKESIDE ' From 9:00 Until'' (Solar/RCA) $32 \%$ of our reporters are on it Climbing at WDIA WYLD and WGIV in the South. Hot at WBMX and WLOU with medium airplay at WTLC. WAMM and WJMO in the Midwost in the West it is hot ot KDAY and climbing at KSOL. In the East it is hot at WAMO and climbing at WKND.
KLEEER "Winners" (Atlantic) 32\% reporting. Hot at WKND and WILD in the East Climbing at WJJS and WAOK with hot rotation at WDIA, WGIV, WLOK and KMJO in the South. Medium airplay at WKWM: hot at WTLC and WDAO In the Midwest. Added at KDIA in the West.
S.O.S. BAND "Take Your Time" (Tabu/CBS) 32\% reporting action. Climbing at WOL in the East Hot at KMJO while climbing at KOKY and WYLD in the South. New at WCIN and climbing at WKWM, WTLC and KATZ, while hot at KMJM, WWWS and WAMM in the Midwest. Medium alrplay at KDAY in the West.
BOBBY CALDWELL "Coming Down From Love" (Clouds/TK) 32\% reporting. Added at KATZ with medium activity at WBMX. KPRS, KAEZ, KMJM, WDAO and WLOU in the Midwest. Climbing at WDIA. WKXI and WLOK in the South. Nedlum alrplay at KDIA in the West. In the East it is climbing at WWRL.
LARRY GRAHAM "One In A Million You" (WB) 32\% reporting airpley. Added at WLOU, WCIN and WBMX in the Midwest. Now at WJJS and WLOK while climbing at KAPE, KOKY. WYLD and WDIA in the South. In the East it is climbing at WOL and WWRL Climbing at KDAY in the West.
GENE CHANDLER "Does She Have A Friend" (20th) 32\% reporting. In the South it is new at WKXI. WLOK. KMJQ and WJJS with hot rotation at KOKY. Added at KMJM climbing at WLOU, and hot at WTLC, KAEZ and WBMX in the Midwest. Debuting at WAMO and climbing at WWRL in the East.

## NEW \& ACTIVE

HERBIE HANCOCK "Stars In Your Eyes" (Columbia) 29\% reporting airplay Added at KATZ. and hot at KMJM while climbing at WJMO. WKWM, KPRS and WBMX in the Midwest New at WLOK, climbing at WGIV and KMJQ and hot at KOKY in the South. Climbing at WOL in the East.
TEENA MARIE "Behind The Groove" (Gordy) 29\% reporting. Added at KDAY in the West Climbing at KMJM and KATZ in the Midwest. New at WANT and climbing at KMJQ WKXI, and WDIA in the South. Medium airplay at WWIN. WKND. WILD, and WDAS in the East.


SPYRO GRYA
Catching The Sun (MCA) GROVER WASHINGTON JR. Various Cuts (MR. . . . . . . . . . . . . . . . . . . . . . . . . . . Skylarkin' (Motown) HEATH BROTHERS . . . . . . . . . . . . . . . . . . . . Live At The Public Theatre (Columbia) JEFF LORBER FUSION. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Wizard . . . . . . Various Cuts DAVID SANBORN Island (Arista)

LONNIE LISTON SMITH Hidaaway (WB) Various Cuts

FREDDIE HUBBARD MICHAEL FRANKS . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . One Bad Habit (WB) CHICO HAMILTON Various Cuts CHICK COREA Nomad (Elektra) Tap Step (WB) Various Cuts

## NEW \& ACTIVE

SOBBY HUTCHERSON
Un Poco Loco (Columbia) Various Curs

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Jimmy Carter's recent admission that Amenica is in the midst of a recession has altered the mood of the entire country. People have become more cost-conscious, and as financial priorities are restructured to accommodate less nonessentials, there will certainly be effects on the radio and record communities. Record buying may slow even more and concertgoing may take similar dips, though radio listening levels will undoubtedly increase as people turn to inexpensive or free means of entertainment to help during this financial crunch.

It behooves AOR radio to begin thinking in terms of the promotional ideas it can put into action that will be of greatest service to cashstarved listeners. Certainly this means that album and concert ticket giveaways will take on greater meaning (as would cash giveaways on the stations with the budget and inclination). At the same time, AOR radio is already addressing the new priorities of its listeners by returning to that old standby merchandising tool, the customized T-shirt

In the last couple of weeks, we've received five carefully-designed and well-executed examples of such shirts that are currently being marketed in different ways and for different reasons. An underlying theme to all of these promotions is that they are relatively inexpensive for the radio station and often free to listeners. That's good news for everyone involved and certainly one reason $T$-shirts are back in business

## Welcome To The Club

Can a new station immediately begin successfully merchandising its image within the community it serves? Apparently WSYR/Syracuse can Though very new in the marketplace, WSYR's jersey has already sold out its first order of 600 , and has been reordered. The jerseys were ordered at $\$ 7$ each from Galleria Promotions in Hollywood and retailed by the station for $\$ 9.40$ (coinciding with the station's dial position at 94), with profits being recycled back into the station's fledgling promotions budget.

Promotion Director Nancy Carpenter attributed the success of the jersey to the station's

## AOR Summer Fashion Preview


attempt to market something along the lines of a T-shirt and of interest to the AOR listener, but at the same time a unique, attractive, and useful item. With the station just having completed its first ratings period with results yet a month away. the success of the WSYR jerseys have provided the station with a tangible sign of listener support.

## Happy Birthday

WMMR/Philadelphia's newest T-shirt design commemorates both the 26th anniversary of rock ' n ' roll and the 12th of WMMR. Public Relations Director Marcia Hrichison explained that since the two dates coincide. the station felt it would be nice to offer a commemorative T-shirt to station fans.

750 shirts were ordered, with most being given away and about 300 being sold at WMMR's cost of $\$ 4.93$. Hrichison stated, "They were funded through our promotion fund, including money made on past T-shirts. We're not out to make money on selling them; we'll be lucky if we break even."

## Rockin' On The Job

WZAM and WMYK/Norfolk PD John Heimerl doesn't even hope to break even with his station's new T-shirt. It's being given away in mass quantities (over 600 to date) to listeners who write the station to say they're "rockin' on the job" while listening to the stations. The cost of the shirts was subsidized by trading out spot buys with the manufacturer

In the initial shirt mailing, the stations also offered glossies of the airstaffs. an idea Heimerl liked but had to modify. "Response was so great that it became too costly to print the glossies, which we couldn't trade out to cover costs. We decided to make them available to people who were interested enough to come in to the station to pick them up.'

Though the downturn in the economy was coincidental to the reason WZAM and WMYK offered the shirts originally. Heimerl observed. "If you give people something they can live in. especially when times are tight, it means a whole lot more than giving them something they can party with."

## Morning Madness

WRIF/Detroit's latest T-shirt offering is a plug for the station's morning show characters. Explained Promotion Director Ruth Whitmore, "Only three people on the design are real: morning man Jim Johnson, newscaster Jane, and sportscaster Eli. The other morning man, George Baier, is represented by the rest of the characters on the shirt, all of whom he portrays on the morning show.'

WRIF has found a cost-free means of producing the shirts: the station has optioned the use of its logo to a private party whose merchandising company produces and markets the shirts based on the designs WRIF creates. Whitmore commented, "He makes money and is happy, and we don't have to worry about taking the time away from someone's schedule to coordinate the production and distribution of the shirts."

## Intimate Endorsement

KBPI/Denver's T-shirt was offered free to listeners who traded old bumper stickers with the station, which offered in return both a new KBPI bumper sticker as well as a free T-shirt. PD Frank Cody reports the station received a bumper crop of bumper stickers from stations as far away as California and Texas, along with the myriad sticker offerings from other Denver radio outlets.

Cody was concerned that his shirts be high quality pieces of clothing. "We could have produced cheaper shirts. These don't shrink and last longer than some. But it's important to produce a shirt people will wear. If you make it too gaudy they'll leave it in the drawer. Or if you use that thick rubbery transfer stuff for the logo, they won't wear them. There's no point thinking about saving money if your end product is so cheap that no one ends up wearing it.'

He summed up the attitude of all the stations that have returned to the T-shirt as a promotional tool when he gave the reason why KBPI produced theirs: "I figure there's no better way to promote our station than the intimate endorsement of a fan wearing our logo. I love knowing we have these KBPI 'ambassadors' all over town. That seems like the ultimate promotional tool to me.

# ELTON JOHN 

## THEALBUM



ELTONJOHN


OUT. . . MONDAY MAY 12

Surprising news out of Detroit, where Wwiww PI) Dick Ilungate has relinquished that post but will retain his airshift. Hungate cited differences in programming philosophies with management as the reason for his job shift. WK1.S/Allanta PD Frank Holler has been named as Hungate's sule cessor to the W4 PD post. He starts May 21st, while no WK1S PD successor has yet been announced

Andy 1'reston has joined WOR,/Orlando for overnights, from WGVI,/Gainesville where he was PD ... Ron Chapman has exited as PD at WIISY/Hatliesburg to join WIYY/Baltimore as Promotion Director. The new WHSY PD is BIII Fitzhugh. . Mark Miller has been named MD at WwCK/Flint, while former MD Doug Burton has shifted to Promotion Director . . Bob Machson has joined WIOQ/Philadelphia for news from WBC'N/Boston. Patty Gandolfini is new to WIOQ as Promotion Director... Moberta Hater hals joined WRCN/Lens. Istand from WFBQ/Indianapolis as Production Director . . Debra Glick is new to the airstaff at WIBA-FM/Matison Jeanette Kerr has exited WLOM/Cape Cod for WROR/Bostom.

## COLOR

\$10,000 FOR 25 WORDS OR LESS: KSAN/San Francisco's variation on a popular contest theme has morning man Steve Capen asking listeners to send him $\$ 10,000$. In return, he'll send the listener a 25 -word paragraph, cut into single words. If the listener reassembles the statement correctly, he wins a stereo system. (KSAN did not, by the way, specify that the $\$ 10,000$ sent by the listener has to be real money . . play money will do just as well, but the listener has to figure that out for himself!) Should be interesting to see how far this contest gets.

CONTINENT-HOPPING CONCERTGOERS: KQMQ/Honolulu sent 30 contest-winning listeners overseas to L.A. for Bob Seger's concert appearance, along with hotel accommodations and ground transportation. Next, the station will be sending listeners to the Who's appearance in.San Diego. but PD Austin Vali remarked he won't be joining them, as he places little faith in airplanes.

SHOW US YOUR KNOBS: New Jacksonville AOR WFYV has come up with a clever way of gaining a captive audience: it's asking listeners to locate the station on their radio dials, break off the tuning knob, and mail it to the station. That'll make them eligible to win all sorts of prizes, including a Sony Betamax, a car cassette system. and a $\$ 3400$ stereo system.

GET YOUR MOTORS RUNNIN': KTXQ/ Dallas is giving away two Trans Ams in a contest which asks listeners to call to register when they hear the sound of an engine being revved on the air. WLVQ/Columbus is also giving away a Trans Am, along with a $\$ 1500$ car cassette system and $\$ 996$ cash for gas as the prize in its contest which asks listeners to identify the 12 song segments spliced together into a ten-second audio montage.

TOP TRACKS: From audience requests, KYTX/Amarillo made up a list of 99 top tracks. Every time one is announced and played, listeners are asked to take note of the time and song played. From the complete lists entered, the station will choose one to win \$999.

MIDNIGHT RENDEZVOUS: WZXR/Memphis, in conjunction with Chrysalis and the Babys, hosted a "Midnight Rendezvous" for 103 listeners who registered by phone for a midnight dinner party with the group after its Memphis concert date. Incidentally, the ribs and beer dinner was held at a restaurant called the Rendezvous.

104 DAYS OF MAY: NOVA 104/Lake Charles, LA will be giving out 104 prizes a week, amounting to one prize every 104 minutes, throughout May Prizes include albums, tickets. T-shirts, etc.
coming next week: We travel to America's largest umbrella radio market for an AOR market summary of Long Island's WBAB, WLII and WRCN. Next week, in talks with each station's programmer, we'll discuss their varied programming policies, as well as their feelings on the extended ratings samplings now being taken for tended ratings samp
Long Island stations.


THE UNKNOWN INTERVIEW - The Unknown Comic, akh Murray Langsion (leff. .. Irust us), was a recent in terviow guast af KMET/Los Angeles, where newsperson Rick Scary fright) decided to put the comic af ease by dressing for the occasion. When asked how the interview went, Scary responded, "It's in the bag.

## UPDATE

KMOD/Tulsa just hired what may be AOR's youngest female air personality: 16-year-old Jeanne Triplehorn has joined the station for 10 pm midnight and Sunday mornings. She's a high school junior . . The QFM96/Columbus March of Dimes Super Walk raised a staggering $\$ 89,000$. The station covered the walk with reports from various checkpoints along the route, while jocks in the station's van handed out station paraphernalia ...KWST/Los Angeles's "Highest Paid DJ" contest (R\&R 3-21) has amassed over 500 tape entries. The six finalists have just completed their hour-long airshifts, which will be judged to determine the $\$ 10,000$ winner. The promotion was so successful that the station intends to begin a weekly program of amateur jock talent . . . Chi-

## PROMOTION OF THE WEEK



## Rock 106 "Screws In Public"

"We wanted to promote the station in a highly visible, unique way, so we started the license tag campaign. There are no front plates in Georgia so it seemed like a natural promotion to us.
"We announced that we would be 'screwing in public' on four days at two of our large shopping malls; the jocks were out in the parking lot screwing the plates on for each listener. We didn't just want to sell them - we wanted to make sure they would end up on the cars and not on a wall.
"We ordered 1000 navy blue and white aluminum tags at $54 c$ each. They were manufactured locally by Communication Graphics. They were on sale for $\$ 1.06$ each, with profits being used to further our station's promotional efforts.
"The response was incredible. We completely sold out of the tags in four days.

> - Eric Heckman, PI)

WYMX/Augusta, GA
Every week the AOR section will spotlight a significant station promotion. If your station has produced an interesting piece of merchandise (a homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, R\&R, 1930 Century Park West, Los Angeles, CA 90067.
cago Cubs players Mike Krukow and Bill Buckner have joined WMET for the 1980 baseball season. to offer players' perspectives to the games WIBZ/Parkersburg raised $\$ 400$ in a six-hour radio auction for the West Virginia Association for Re tarded Children. . . WCOZ/Boston did a radio-TV simulcast of "Gimme Shelter," the Rolling Stones film . . WVUD/Dayton is responding to listener interest in "new wave" rock music by programming a 15 -minute block of it each weekday night at 9 pm . The show is sponsored by a local record store... DC101/Washington bought out a 2200 seat concert featuring Polydor's Pat Travers. The station awarded tickets to listeners who filled out music poll forms at various station clients' stores

WDHA/North Jersey's MD Danceathon, held in conjunction with a community college, raised $\$ 3500$. Its walkathon for the March of Dimes brought in a fine $\$ 50,000$. . KLOL/Houston wants to get homegrown-type albums for special programming. If you can share a copy of your station's album, send it to Vanessa Cargo at KLOL. P.O. Box 1520, Houston, TX $77001 \ldots$ The grand prize winner in WZXR/Memphis's Air Guitar contest will receive a $\$ 650$ gift certificate from Strings \& Things guitar shop, plus $\$ 103$ cash, two packs of 103 albums each, and opening act status for an upcoming concert.
CONCERTS\&CONVERSATIONS
PRESENTATIONS: WMYK-WZAM/Nortolk presented Commander Cody for $\$ 2.94$

RADIO CONCERTS: Rachel Sweet, John Cale on WMMS/Cleveland... Aztec 2-Step on WRKI/Bridgeport... Robin Lane, willie Nile on WMMR/Philadelphla ... Van WIlks, Dixie Dregs on KWFM/Tucson
. Jack Bruce on WCOZIBoston . . . Cars on WYDDI Pittsburgh...3-D, Suzanne Fellini on WLIR/Long Island... Bruce Cockburn on KBCOIBoulder Mistress on KSANISan Francisco.

GUEST DJ'S: Peter Wolf on WNEW-FM/New York Molly Hatchet on WFYVIJacksonville... Rory Gallagher on WFBQIIndianapolis... Father G. Sarduccl on WBAB/Long Island... Suzanne Fellini on WBCN/Boston... Journey, Outlaws on WaxM/Tampa.

CONVERSATIONS: Journey on WSHEJMlaml. Warren Zevon on WVBR/lthaca ... Babys on WJAXI Jacksonville . . . Who on KSHESSI. Louis . . . Squeare, Maria Muldaur on KLBJ/Austin... Father G. Sarducci on WCOZ/Boston... Ramones on KEZYIOmaha. Father G. Sarduccl, $2 Z$ Top on WNEW-FMINew York
. Van Halen, Rachel Sweet, Cheap Trick, Bruce Cockburn, Stiv Bators on M105/Cleveland ... Blackfoot on KILO/Colorado Springs . . Orchids, Angel City, Willlam Oz on WOMP/Wheeling... Father G. Sarduccl, Jorma Kaukonen, Suzanne Fellinl, Billy Falcon, 3-D on WLIR/Long Island...38-Special on WXKEFFI. Wayne... Judy Collins on KTYD/Santa Barbara ... Todd Rundgren on wZZOIAllentown. Father G. Sarduccl, Little Richard on WBCN/Boston

Who, Ramones, Selecter on KBCO/Bouldar. Angel City on WYDDIPittsburgh... Father G. Sarduccl on WLVa/Columbus . . . 38-Special on WFBaI Indlanapolis... REO Speedwagon on WAPL/Appleton ... Who, Triumph on KAZY/Denver . . . Van Halen on WMMSICleveland...Jon Edwards on WBLM/ Lowiston-Portland ... Bonnie Raitt on WAJRUCharleston.

## Ruvey <br> THE GROUP THAT ALLOF YOUNG AMERICA WANTS TO HEAR!

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RADIO \& RECORDS 20 ALBUM NETWORK 24 GOODPHONE 19
BILL HARD 16

## DREAMS BECOME REALITY


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RADIO \& RECORDS 26
ALBUM NETWORK 33
GOODPHONE 23
BILL HARD 28


BOB SEGER \& SILVER BULLET.
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MARSHALL TUCKER BAND.
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RED RIDER.
ELVIS COSTELLO \&..
MOTORS
POINT BLANK.
CHRISTOPHER CROSS
GRATEFUL DEAD.
BILLY SQUIER.
AMBROSIA
RUSH
TOMMY TUTONE
WILLIE NILE.
SPIDER
TOM PETTY \& HEARTBREAKERS
WARREN ZEVON.

159 REPORTERS
Against The Wind (Capltol).
Glass Houses (Columbiad Just One Night (RSO) Women \& Children First (WB) Duke (Atlantic) Departure (Columbia) Mad Love (Asylum) Crash And Burn (Polydor). The Wall (Columbia). . Bebe Le Strange (Epic). London Calling (Epic). Middle Man (Columbla). Various Artists (Full Moon/Asylum) Pretenders (Sire).
Empty Glass (Atco).
On To Victory (Atco)
Love Stinks (EMI America).
Undertow (Atlantic).
Welcome To The Club (Chrysalis)
Progressions Of Power (RCA).
On Through... (Mercury)
Let The Music Do... (Columbia) .
Pleasure Principle (Atco).
Tenth (WB).
Face To Face (Epic).
Dreams (RCA)
Don't Fight It (Capitol).
Get Happy!! (Columbia).
Tenement Steps (Virgin) The Hard Way (MCA).
Christopher Cross (WB)
Go To Heaven (Arista) .
The Tale Of The Tape (Capitol) One Eighty (WB)
Permanent Waves (Mercury).
Tommy Tutone (Columbia). Willie Nile (Arista).
Spider (Dreamland)
Damn The... (Backstreet/MCA)
Bad Luck Streak... (Asylum).

Album cuts arn listed in urder
"Surt" Trote "Liner" "Bop" "R\&R" "Right" "Leyna" "Fantasy"
"Cocaine" "Midnite" "Blues" "Lay"
"Cradle" "Everybody" "Whiskey"
"Misunderstanding" "Turn" "Lines"
"Anyway" "Where" "Walks" "Fire"
Title "Talk" "Hurt" "Justine"
"Whiskey" Titte "Born" "Love"
"Hefl" "Numb" "Lust" "Mother"
"Heaven" "Raised" Title "Night"
Thte "Train" "Clampdown"
"Broakdown" "Imagination" Title
"Night" "Nine" "Times" "Texas"
"Brass" "Neck" "Wait" "Mystery"
"Rough" "Gonna" "Door" "Enough"
"Fool" "Infatuation" "Road"
Tide "Walls" "Wait" "Night"
"Falf" Title "Love"
"Gotta" "War" "Night" "Cleveland"
"Survive" "We日kend"
"Brigade" "Wasted" "America"
"Dogs" Tride "Train"
"Cars"
"Thrno" "See" "Blues" "Drive"
"Marseilles" "Line" "Exit"
"Angel" "Face" "Diablo"
"Hot" Title
"Sive" "Stand" "Accused"
"Loneliness" Title "Hustler"
Titlo "Soldier" "Back" "Star"
"Rido" "Don't" "Light" "Salling"
"Alabama" "Eass" "Saint" "Stranger"
High" "Rich" "Beat" "Calley"
"Ready" "Part" "Rock" "Shape"
"Radio" "Freewill"" "Nous" New
"Angel" "Date" "Seat" Entry
Over" "Moon" "Cold" $\longrightarrow$
"Romance" "Alright" "Burning"
Refugeo" "Losers" "Gir'"
Girf" "Jeannie"

The irrepressible Mr. SEOER dofonded his tite successfully once again this woek, whilo JOEL held rock steady in second place. CLAPTON took a blg jump into third place with a potent combination of reports in all rotations. VAN HALEN remained very strong in hots. GENE 818 hit top five with an impressive total reports figure. CLASH maintalned as BOZ Inched up. COWBOY leaped upwards, as did PETE. PIE Inchod up as FRREFALL held its own. HUNTER and DEF continued upward momentum. CITY robounded strongly this week with increased hots. 8LCK also saw renewed airplay Interest
MOTORS moved up as MOTORS moved up as somely. DEAD and SQUIER debuted as TUTONE inched up. SPIDER debuted while GLASS MOON end ROBIN TROWER came close to charting.

The Album Airplay/40 chart represents activity based on a combination of and, medium and hot reports. Artists' chart num-
bers are displayed over a fourbers are displayed over a four.
week period. The artists in italics registered the most rapid gains in airplay for the week. Album cuts that are also current singles are



## A COUPLE OF WEEKS AGO



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## REGIONAL AOR ACTIVITY



## THE HOTTEST

 BOB \&EGER \& \&LVER BULLET BAND Against The Wind (Capitoll) $33 / 32$ AgainstEuluy joel
Glass Houses (Columbia) 33/28
 ERIC CLAPTON Just One NIght (RSO) 3226
GENESIS
Duke (Atantic)

31/26


## 




LOCAL GIRL MAKES GOOD - WB's Robin Lane (a Boston area resident) \& The Chertbusters did a recent WBCN radio concert that was engineered by Starfieot. Pictured afterwards (standing, I-r) are group's Leroy Radciffe and Scoft Baerenwald, Starfleet's Bob Demuth, Lane, WBCN's Tracy Roach, group's Asa Brebner, Starfleot's Steve Canavan; (kneeling, I.r)
lucky fon, group's engineer Petty Perry, WBCN PD Tony Berardini, Star. flept's Sem Kopper, group's Scott Jackson.

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## News Notes

Congratulations to Metromedia Senior VP Bill Ward (former GM of KLAC) Los Angeles) on being presented the Academy Of Country Music's Jim Reeves Memorial Award. The award was given for Bill's continued contributions to the growth of country music. Ward is seen here with presenter T.G. Sheppard


Last Friday morning I came to the R\&R offices in a semi-rage over the ACM's televised awards show. The amateur production and mis-direction was an insult The television cares about the quality of the country music image for the 80 's The television show made me very proud to be a part of Country radio! . . . The first "Grand Ole Opry" radio broadcast outside of North America took place April 26 from Nashville, when the Saturday matinee show was fed by landline to New York, from New York to Paris via satellite, and again via landline from Paris to Luxembourg. The two-hour performance was aired over Radio Luxembourg to all of Europe from 10pm to midnight that Saturday ... Janet Forte is the new MD of Nashville's WSM, the originator of the Grand Ole Opry radio show. Diana Kelley has resigned from the position and plans to be married this summer KNOE/Monroe, LA tells $\mathbf{R \& R}$ it has plans to hit the airwaves with AM stereo in


HOMEGROWN CONCEPT COMES TO COUNTRY - WCXIIDetroit has taken a very successful idea from AOR radio (originated at KGB/San Diegol and album called "Detroit's Best Country". The The station just released an country artists, and was conceun. The LP reatures only Detroit area artists were selectad by a vote of wCxI ruced and recorded in Detroit The cards and letters were a had the world preser were sent to the station prior to the final selection. WCXI ality Deano premiere of the album Saturday night (5.3) at WCXI air person. ality Deano Day's "Urben Cowboy" nightc/ub. Other wCXI personalitios were on hand to emce日 a show featuring many of the artists on the album.
album. bum


## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given week.

## JOHN CONLEE Friday Night Blues (MCA)

On 71\% of reporting stations, this is one of the week's "Most Added" sungs. Now at KNEW, KLAC, KMPS, WUBE, WJJD, KENR, WKDA, WWVA, WCMS, KSON, WTHI, WDDD, KYNN, WKCO, WKSJ, KOKE and others. Charts: 26-17 WSM, 38-30 WCXI, 27-20 KRZY, 35-26 KFTN, 37-23 WTSO. R\&R Chart Debut 36.

## WILLIE NELSON

## Midnight Rider (Columbia)

$69 \%$ of reporters on this record. Adds include WDGY, WSAI, KWKH, WEEP, KSON, WVOJ, KWMT, WSM, WKDA, KOKE, KENR, WNVY, WKXA. Charts: $36-28$ KNIX, $40-30$ KHAK, 36 24 KUGR, 21-16 KCKC, $34-28$ WPOC, debut 28 WDAF. R\&R Chart Debut 37.
NEW \& ACTIVE
 The firstrepresente total numben of our reporting sturions pheving ine record this week The second is the number of thoee otatione thet eddad if this week
MICKEY GILLEY "'True Love Ways" (Epic) 59/21. One of the "Most Added" for the second woek in a row. Adds include KLAC. WEEP, WXCL. WCXI, WOGY, KVOO. KLVI, WCOSFM, MOE BANDY "The MOE BANDY "The Champ" (Columbia) 59/11, KLAC, KWKH, WOOT. WYDE, WCXI, CONWAY TWITTY \& LORETTA LYMN "It's TIU LOU 30 WUN.
CONWAY TWITTY \& LORETTA LYNN "It's True Love" (MCA) 57/19, wWVA. WUBE, KLZ. KRAM, KLAK, KCUB, KSOP, KSSS, WXCL WDDD, WKCO. KHAK, WTHI, KNOE, CHARLEY PRIDE 'YYOU Win 30 .
CHARLEY PRIDE '"You Win Again" (RCA) 56/19, WSLR. KWKH. WCMS. WWVA. KVOO, WOOT, KVET, WVOJ, WKKN, WXCL KION, KSON, KRAM, KKAL KEED, KCUB, KSSS. LACY J. DALTON "
WHBF, KMAK. KWKH. WKDA WVOJ, WPOR Love'" (Columbia) 55/9, KIKX, WUBE. WNRS 23 KUGR.
JOHNNY PAYCHECK "Fifteen Beers" (Epic) 54/4, KLAC. WINN, KION KKAL Charts: 31.24 WTHI, 21.16 WUNI, 26-19 WCMS $22-18$ WCXI, 31.27 WPOR. debut 24 WSUN. 2418
WIRK.FM WIRK-FM.
BILL ANDERSON "Make Mine Night Time" (MCA) 52/4, WINN. WKDA. WKCQ. WTSO. Charts 20.18 KHAK. 1913 WBAM, 33.28 WWVA. 32.25 WVOJ. 25.17 KRMD. 3425 WCMS.
21.17 WOOD. CRYSTAL GAYLE "River Road" (UA) 51/5, кCUB, wwJo, wMus, wCOS FM, KOKE. Charis: 12.9 KREY, 3627 WFMS, 98 KCKC, dobut 29 KLAK.
CRYSTAL GAYLE "The Blue Side" (Columbia) 46/24. One of the "Most Added Wis Wook Now at KCKC, KSON, KLZ. KEED, WDAF, WIL KHAK, WNRS, KFGO, KVOO, KRMD CHARLY M CHARLY MCCLAIN "Let's Put Our Love In Motion" (Epic) 45/10, KMPS, KLAC WSLR, KEBC. WCMS, WYII, WNOW, WKCQ. WTHI, KSSS. Charts: 3026 WFMS, debut 28 KFEQ.
dobut 30 WVOJ
MERLE HAGGARD \& CUNT EASTwOOD "Bar Room Buddies" (Elektra) $44 / 44$.


The "Most Addad" record this waok. Soma now stations includo KCKC. KNEW, KEEN, WFMS, KUEE, WHK, WSAI, WSLR, KFGO, KHAK, WCXI, WXCL, WDAF, WOOT, WIRK.FM. WYDE, WMC

## Others Getting Significant Action

MUNDO EARWOOD "You're In Love With The Wrong Man" (GMC) 41/5, TOMPALL \& THE GLASER BROTHERS "Woight Of MY Chains" (Elek tra) 40/8

BOBBY EARE "Tequila Sheila" (Columbia) 40/5, KIKX. KHAK. WKMF, WNVY WCOSFM. 2824 WSEN. debut 24 WIRK.FM.
FOXPIRE "I Can See Forever Loving You" (Elektra) 34/7. whbf, wJjd. ктом KNIX, WNVY, WSM, KVET
SISSY SPACEK "Coal Miner's Daughter" (MCA) 34/6. KLAK. WXCL WHK WNRS, WBCS, WUNI Charts: $4024 \mathrm{KFTN}, 39.30 \mathrm{KNEW}, 1914$ WEEP. $15-8$ WCXI, 3024 WOKK
JUICE NEWTON "You Fill My Life" (Capitol) 30/5, KEEN, WTHI, KNOE. KEBC WAM ROSE '".'
PAM ROSE "I I m Not Through Loving You Yet" (Epic) 28/4, WHBF, WUNI, KNOE,
CHARLIE RICH "Even A Fool Would Let Go" (Epic) 23/4, WNVY, WUNI, WIRK HANK WILLIAMS
HANK WILLIAMS JR. "Kaw-Liga" (Elektra) 17/17, WCXI, KTTN, WAXX WKKN. KNEW Added lip.

FREDDY WELLER ''Lost In Austin'' (Columbia) 17/6, кTOM, WDDO, KYNN. KRMD WIRK.FM, KVET, 3430 KCKC.
RED STEAGALL "Dim The Lights And Pour The Wine" (Elektra) 17/4, KCEY,
KNIX, KWKH, WWVA. 3529 KCKC KNIX. KWKH, WWVA, 3629 KCKC .
DANNY DAVS \& WIUE NELSON "Funny How Time Slips Away" (RCA15/8, KMPS, KUGR. KEED, KBET, KSSS, WTSO, KVOO, KRMD.
LA COSTA "Changing All The Time" (Capitol) 15/7, wKXA. WYII, knoe wlas. KGFX.KCEY, KSSS
JACK GREENE "'The Rock I'm Leaning On"' (Frontline) 13/9, kVOO. WIRK-FM, KVET, WODD, KHAK, KCEY, KFTN, KBET, KTOM. On WSM, KEBC, KZIP, KFEQ.
THE CATES "Gonna Get Along Without You Now" (Ovation) 13/3. KEED KRAK, KNOE, On WNYR, WADR, KVOU, KEBC. KTYN. KGFX, KUGR, KCEY.
GLEN CANPBELI \& RTA COOUDGE "Somethin' 'Bout You..." (Capitol) 11/11 WOKQ KVOO, KRMD. WLWI, WUNI, WBAM. WLAS, KSO, WMUS, KFGO, KUGR.
GORDON LIGHTFOOT "Dream Street Rose" (WB) 11/10, WCMS, WSEN, KRMD WLWI, WUNI, KFGO. KMPS, KNEW, KSOP, KUGR. On CKLW-FM.
R.C. BANNON "If You're Serious About Cheatin" " (Epic) 8/8, KMPS, KRMD
KEBC. WSM, KKYX, WAXX KTOM KRAK DEBC. WSM, KKYX. WAXX, KTOM, KRAK
DON KING "Here Comes That Feeling Again" (Epic) 717. wbam, kftn, kckc

## Most Requested

MAC DAVIS ICasobloncal /4th wo OON WILLIAMS (MCA) ROGERS G CARNES (UA) GEORGE JONES (Epic) DOLLY PARTON (RCA) ANNE MURRAY (Cspitol) EDDIE RABBITT (EIok tre) OAK RIDGE BOYS IMCA

Active Recurrents

## BELLANY BROTHERS

ugar Daddy (WB/Curb) CRYSTAL GAYLE s Like Wo Never Said Goodby o (Columbia) gebody With Mo iColum EMMYLOU HARRIS Benoath Still Woters IWB) The Cowgirf And The Dandy (MCA CHARLEY PRIDE
CHirt And The Dandy Honky Tonk Blues (RCA) BILUE JO SPEARS Stonding Tall (UA) niner's Conventionti CONWAY TWITTY d Love To Lay You Down (MCA) HANK WILLAMS JA.


PEOPLE-WATCHER: At a recent Columbia, SC conoert Kenny Rogers let go with a tambourine, which landed right around the neck of the most distinguished audience member, SC Governor Dick Riley. Whether it was accuracy or coincidence, the Governor quite enjoyed the surprise, which he received without damage. The tambourine is currently on display in the executive of fice . . Super-songwriter


Ed Bruce did a series of radio spots for Goodyear Tammy Wynette will talk about her "Stand By Your Man" biography on Tom Snyder's "Tomorrow" show May 29th. The "Urban Cowboy" soundtrack was released before the movie (scheduled for June) Merle Haggard and Clint Eastwood dueted on "Barroom Buddies" in the movie "Bronco Billy." Hag is

in the movie with Eastwood. They've made a deal: Haggard promised he wouldn't act any more if Clint wouldn't sing any more!
$\qquad$ Steve Thurman appointed account executive for the Jim Ed Brown Show B.J. McElwee named to a top Sales and Marketing B.J. McEIWee named IBC Records... Rick Gardner, BBC producer/director, makes his stateside debut televising "The Tulsa Country Music Festival," a 90-minute
special filming on location May 16-17 at the International Mayfest '80. Program to be broadcast for Showtime; no air date set as yet . . Edwin Meadows joined the Elmer Fudpucker organization to handle vending and road management duties, as well as record promotion in conjunction with Little Richie Johnson Ad Agency . . . MaMa's Country Showcase, a 1000 seat club, debuts May 16-17 in Decatur, GA. Grand opening act is Buck Owens ... In February, KLAC/ Los Angeles interviewed writer John Mitchum, contributor to John Wayne's only LP release, "America Why I Love Her" (RCA, 1973). Album cuts were aired during the interview, and listener response was immediate. The one store in town that stocked the album sold out in a weekend. Noting the strong Los Angeles interest, RCA has reissued the Wayne allbum, with an intensified press push planned to cater to the current wave of American patriotism ...The Statler Brothers hold country music attendance records in three Tennessee venues: the Mid-South Coliseum Memphis, the Coliseum/Jackson, and Freedom Hall/ Johnson City . . When Jacky Ward performed a local benefit at his daughter's school, she sang with him on the show, as she did on his new record. Jeannie C. Riley and Gary Paxton in marathon huddles re: super-secret music projects . . Ronnie Prophet hosted three benefit telethons in Canada which grossed $\$ 2.6$ million . . Faron Young booked on the October 12 Huntsville, Texas Prison Rodeo again (a captive audience?) ... Emmylou Harris performs at the Awards banquet for this year's Acuff-Rose Golf Tournament May 13th. Also set for the party/ affair are Del Reeves and Con Hunley . . The Toastmasters' Organization sponsors a Ralph Emery roast May 19, at the Sheraton-Nashville, and roasters include Chet Atkins, Ray Stevens, Brenda Lee, Minnie Pearl, Ronnie Milsap, Tom T. Hall, and Ronnie Prophet. The $s 9$ banquet tickets benefit the local Youth Leadership Program... Our sympathy to Floyd Cramer, who lost his dad last week in West Monroe, LA .. The George Jones bankruptcy hearing is set again for May 16, and would allow George to pay off his debts while keeping about $\$ 1000$ of his weekly earnings for himself. Jones filed bankruptcy last year, claiming a bout with alcohol and depression caused his income to collapse, but the bid was re-


ALABAMA BAND INKS WITH RCA - Following a recent appearance at Nashville's Harmony House, members of the Alabama band met with local DJ's who dropped by to catch the show. The group's frst WKDA; Pam Zim for release this month. Pictured above, left to right front row) Bennie Ray, WKD, Mark Herndon, Jeff Cook, merman, RCA, Manager Small Market Promotion. (Back row) Denny Ray, wKDA, Mark
fused because, the judge said, Jones failed to provide sufficient financial records.

REUNION-1980, a special event of the popular Country Music Fan Fair in June, brings people together for special parties and receptions and the big Reunion show Saturday of Fan Fair Week at $2: 00 \mathrm{pm}$. Televised for the past two years nationally on Public Broadcasting stations, the show will feature this year the first Texas Troubadour reunion in the 40 -odd years of Ernest Tuhb's professional life. Stars and instrumentalists alike who have been a part of the Tubb musical family through the years are being personally invited to the Tubb reunion. Another element of this year's Reunion is veteran Country radio broadcasters of 25 years service or more. The Masters of Ceremonies of this year's Reunion Show will include Connie B. Gay, Joe Allison, Hugh Cherry, and Grant Turner. Connie B. Gay is a pioneer Country radio station owner-operator and first President of the Country Music Association; Allison, Cherry and Turner are all members of the Country Disc Jockey Hall of Fame. All qualified Country broadcasters planning to make this year's reunion, please call or write Biff Collie, Box 213 Brentwond. TX 37027, or (615) 3733448. Time is short, so write today; all you guys with 25 years' broadcasting time get in touch immediately.

AWARDS: The "Music City News Cover Awards" (the only country music awards voted on by the fans) finalists were announced last week. Results will be revealed on June 9, on live TV, via "The Music City News Country Awards Show," produced by Jim Owens Productions . . . The Nashville NARAS chapter hosts a reception to honor the recipient of the Governor's Award May 31 at the Opryland Hotel. Co-sponsors include the officers and Boards of Directors of the CMA. Country Music Foundation, Gospel Music Association, and the Nashville Songwriters Assoc. International.
" 50 YEARS OF COUNTRY GOLD," an ABC-TV special hosted by Dennis Weaver and featuring Merle Haggard, Ernest Tubb, Waylon Jennings, Barbara Mandrell, and the Carter Family, Laped Monday (55), will be another unique TV showcase for our country. Traditionalists Ernest Tubb and the Carter Family add a flavor to the show that we don't ordinarily get on network specials. Air date for the show is not yet set.

NASHVILLE SOUNDS: Game show host Chuck Woolery sessioned with Billy Sherrill at Columbia Studios, ditto Johnny Paycheck . . . Randy \& Steve Scruggs (banjoist Earl's sons) opened the Scruggs Sound Studios in Nashville; one of their first clients was the Carter Family singers Merle Haggard worked on his latest album at the Sound Stage Studios with producer Jimmy Bowen . . . Mel Tillis's last record, "Lyin' Time Again," was written by Ernest Tubb's grandson Chance Walker, son of Songwriters Hall of Famer the late Wayne Walker . . . Billy Jo Spears singing "Gone Fishin' " whenever she can. She carries her pole on the road with her, lookin' for a ditch with water in it . . Crystal Gayle, in a Redbook article, says she almost didn't become a singer like her big sister Loretta, but. on the last week's awards show she seemed glad she did...Charlie Daniels's new record "In America" is such an honest commentary on his personal thoughts and feelings, it inspired a full house to the first standing ovation of the night (a long one!) .. They named 931. 932 at the new Radisson Plaza here the "Roy Acuff" suite... Marty Robbins set a June guest-taping on the "Dukes Of Hazzard" Were you impressed that all
 the performing awards on the Academy of Country Music Awards show were won by CBS artists? Jack Clement recording studio changed to Sound Emporium. Producer Larry Butler bought the studio from Clement a couple years ago.

CLOSER: What could be more frustrating for a golfer than getting a hole-in-one and not seeing it?? Chet Atkins did it . . . again!


RONNIE MILSAP - Milsap Magic - (RCA) "She Thinks / Still Care "Misery Loves Company" "If You Don't Want Me To"
ANNE MURRAY - Somebody's Waiting - (Capitol) "What's Forever
OAK RIDGE BOYS - Together - (MCA) "Whiskey Lady" "Ready To Take My Chances" "Beautiful You" "Take This Heart"
DOLLY PARTON - Dolly Dolly Dolly - (RCA) "Same Old Fool" "Fool Wouldn't Listen
JERRY REED - Sings Jim Croce - (RCA) "Careful Man" "Bad, Bad Leroy Brown"."I Got A Name" "Time In A Bottle
KENNY ROGERS - Gideon - (UA) "You Were A Good Fiond" "The Buckeroos" "Somebody Help Me" "No Good Texas Rounder"
CONWAY TWITTY - Heart \& Soul - (MCA) "Soufful Woman" "We've Got Tonight
URBAN COWBOY - Soundtrack - (Full Moon/Asyluml "Stand By Me" "Don't it Make Ya Manna Dance" "Lookin" For Love" "Love The World Away" "Could I Have This Dance" "Falling In Love For The Night" "Hearts Against The Wind" "Orange Blossom Special"


Is WOWO Musically Hard-Core P/A?
Pop/Adult stations have made their musical mark with artists like Barry Manilow, Anne Murray, Neil Diamond, Kenny Rogers, Captain \& Tennille and the like. Ft. Wayne's wowo is no exception for the most part, but also includes in its musical fare several "eye-brow-lifting" exceptions. The station has played (with minimal or no negatives) "Cars" by Gary Numan, "Funkytown" by Lipps, Inc., and "Brass In Pocket" by the Pretenders among others. While these titles are admittedly dayparted, it's still highly unusual for a P/A to get away with this type of rock sound. We interviewed Program Manager Ned Foster, who assured us first that wowo is a true Pop/Adult station, and second that playing these records actually helps the station.


R\&R: Looking at your playlist, one would have to do a double-take when looking at some of the titles. Can you explain?

FOSTER: I think there are two reasons for it. First I think that the upper end of an adult appeal demographic - the older people - have a desire to feel like they're keeping in touch. Although they may not actually like the song or certainly couldn't be persuaded to go out and buy it, they still have a need to know what's happening today. In that regard I see playing some of the music that we play almost as a service.

R\&R: These harder titles are dayparted?
FOSTER: Yes. And as a song proceeds up the list, which is determined by local sales, the dayparting may even be lifted. Blondie is an interesting example; the music selection committee and myself have made a subjective judgment that that's going to stay nights only and cannot be played before 6 at night. The other thing is that we call ourselves Pop/ Adult because everyone understands that term, but I consider this station to be mass appeal. Everybody listens to it, and in order to maintain that, there has to be something for everybody.

R\&R: Obviously the wide spectrum approach you're using is paying off for you. But how do you keep both extreme ends glued together demographically?

FOSTER: Well, that's just what I was going to say Mike; the music is the glue that holds the station together, coupled with the fact that the music is really not the critical factor - this station's numbers don't rise and fall on the music. I'm certainly not saying that the music isn't important. but what's more important is the news and information services that we offer; that's really what the reputation of the station is based on. The personalities and community involvement are the keys with the music holding it together.

You see, I maintain that the music is simply an expression of their personalities and therefore I'm not going to force anyone to play any certain record. The second part of my earlier assertion that the older demographic desires to keep in touch is that we Pop/Adult programmers tend to run the risk of developing the reputation of being old fuddy-duddies. And I got news for you, whip out some Brothers Johnson or Gary Numan and you won't sound fuddy-duddy at all.
$\mathbf{R \& R}$ : But still those type of records must jar some of your bread and butter listeners. the 50 -year-olds

FOSTER: I get some complaints on lyrics. A woman over 50 ended a super complimentary letter by saying, "But I have to turn it off whenever the Village People come on." But I feel confident that if she was in my office across from my desk she might very well admit that she appreciates that. You see, maybe she's listened all the way through once and then subsequently turned it down or off - now, that's a helluva risk, but if you take that argument about music and playing the wrong song to its logical conclusion, you end up playing no records at all, right?

R\&R: Well, I suppose someone out there doesn't like "God Bless America."


CUP 70 CUP - WFYR/Chicago Program Director Dave Mertin welcomes Phonogram Pre stdent Bab Sherwood (center) to e recent stetion recoption for the recording and entercoinment communty of the Gesllght Club. Mervin Gleicher, local promo man for Potygram Distributing, is watching his records cllmb the cherts.

FOSTER: The other thing is that we don't give our audience enough credit for getting information about what's happening out there in the world from other sources - you know that all demographics are exposed to the tube and see new groups on the variety shows and they know who they are.

R\&R: In a way I agree that many programmers have become maybe too sensitive or cautious about some marginal stuff.

FOSTER: God gave you two ears; use them along with your built-in computer, the gut feeling. When I first came here several years ago, the older demos were just dying off with nothing to replace them. What we've accomplished with the music is to halt that deterioration and add to the lower end without hurting the other end. And, as I said before, the heart tion and add to the lower of WOWO is information, personality, community involvement - then comes the music. We do have something for everybody and the audience responds!

## Update

OUTSKI FOR K.C.: KMBZ/Kansas City's Mother Merz and Ray Dunaway have declared that the border city has seceded from the world, and is now known as the "Kingdom of Kansas City." Merz has declared himself "Emperor For Life" and Dunaway is the "Grand Duke." The fun-in-cheek promotion has made available citizenship papers with ophony titles for listeners. Their first "free lunch" was held last Wednesday (5-7), as a local supermarket supplied the food...WHIO/Dayton was honored by the AP Broadcasters A ward Committee as the nation's number one station in News Enterprise, an honor shared with KNX/Los Angeles. WHIO received the honor for being the first to contact the Iranian militants at the U.S. Embassy in Tehran. Reporter Bill Royster will accept the award at the APBtconvention in Denver June 5-7... Gene Autry, Chairman of Golden West, will be inducted into the Hall of Fame of Great Westerners, an award considered to be the highest bonor bestowed by the Cowboy Hall of Fame ... WJON/St. Cloud's Superstar basketball team is set to play the doctors of St. Cloud in a benefit game for the Cancer Society, emceed by personality Tom Scott . . WSGW/Saginaw polled its listeners the morning after the aborted rescue mission in Iran for a five-hour period, and came up with $89 \%$ of the calls in favor of the attempted action ... KOB/Albuquerque is running (through May 16) a "Salute To Working Women" whereby any employed lady can send in a card with a summary of why she likes her job. Those summaries are read on the air, making the winners eligible for several grand prizes, including a trip to Spain or a new Datsun

Noted composer Marvin Hamlisch will cohost WMAL/Washington midday man Tom Gauger's program, making it the second time he's done so in as many years.

## Transition

Jane Reino comes to WHDH/Boston as Music Director to assist returning programmer A1 Brady with the music chores. Brady, who comes from WABC/New York, spent several years building WHDH into the powerful position it now enjoys in Beantown, and commented to us, "It's a delight to be back, and with Jane's outstanding ability in music, I'm sure we'll keep and add on to our position." Former Music Director Donna Halper, a veteran of several formats, can be reached at (617) 266-5666 ... New Station Manager of FM97/Pittsburgh is David Drum, as was announced by owner Bill Matta. "The appointment of Drum," noted Matta, "adds yet another dimension of vitality and energy to an already highly-motivated staff." Drum had previously been the station's General Sales Manager . . . WHOK/ Lancaster, $\mathbf{O H}$ has added a talk segment to its lineup, hosted by Cathy Fitzpatrick, and a new sports program with Bruce Oatney hosting . . . New to the lineup at WSPK/Poughkeepsie, NY as midday personality is Bob Cady, who had been doing part-time work for the station during the past ten months ... Chris Taylor has been added to the air staff of WAIA/Miami, and will host the $2-7 \mathrm{pm}$ slot

## Color

RADIO MONTH IN MAY: The residents of Zanesville, Ohio will be treated to a monthlong celebration of fun and prizes courtesy of WHIZ. That town's mayor has signed a proclamation that May will be "Radio Month," and the station is jumping in asking listeners to send in postcards or fill one out at a local business with their phone numbers. They must answer "WHIZ is radio" in order to win prizes ranging from albums to large cash jackpots.

KOLLEGE WASHED UP: WASH is running one of the most successful put-ons in recent memory - which fits right into the nature of Washington D.C. Apparently the station's famous WASH U. Kollege of Rock \& Roll Knowledge computer suffered a tremendous disaster as a result of a subway tunnel fire recently. That computer bank, containing all the lyrics of all rock music ever written was destroyed, and as a result the station is asking its listeners to help with the gargantuan reprogramming task. Single lines from songs with no matching titles are played each hour, with listeners being asked to identify fragments and give the titles. Those who have the correct information receive a "Class of " 80 " T-shirt as well as a chance to win a brand new Mercedes Benz which, in Kollege tradition, will be awarded to one lucky graduate from the Class of '80. Program Director Bob Hughes commented, "I have total faith in WASH's listeners' ability to supply us with all the information we need to reprogram the computer. After all, this is the rock and roll capital of the world."

SOUNDING OFF THE CITY: WCSH/Portland, ME is holding its "Sounds Of The City" promotion. Once an hour jocks play a mystery sound, such as a mailbox opening or a walk/don't walk signal type sound, with the correct numbered caller trying to identify the sound. Wrong answers receive a consolation prize, but winners receive things like two cords of wood, sewing machines, 10 -speed bikes, a weekend in Montreal, lawnmowers. etc. The contest has proven so strong that after halting it. WCSH received so many requests that the station has since reinstated it.

PUTTING SPRING IN YOUR STEP: KSEN/Shelby, MT's "Spring Fever" contest is in full swing - but with a different twist. First, employees and employers send in cards explaining why someone they work with should get the day off with all expenses paid. KSEN will draw a winner a day and then every single member of the staff, from jocks to salespeople to the GM himself, will fill in for somebody's job: Whoever is filling in will spot remote from the place he or she is in temporary service. The promotion continues until the entire staff has "gigged" elsewhere.

## POP/ADULT AIRPLAY/40

# BREAKERS. 

## MICHAEL JACKSON

She's Out Of My Life (Epic)
68\% of our reporters are on It Super solid at the P/A level adds inchude KOGO, WHEN, WSTV, WQUD, WISN, WCSH, WFIL, KAPM, KFMB, KOB, WBEN. Key moves: 27-15 KOLO, 20-12 KRMG, 22-18 FM97, 18-12 WOUD, 17-13 WMAZ 23-19 KDKA, 28-23 KBLF, $28-20$ WCSC, 22-18 WVNT, 31-25 WHBC, 27-20 WHAG, 27-20 WNEU, 27-19 WPRO, debut 22 KEX, debut 27 KWOS, debut 28 KSTP, debut 28 WSM-FM, debut 29 WTAR. Jumps 31-20 on P/A chart

## FRANK SINATRA <br> Theme From New York, New York (WB/Reprise)

72\% of our reporters are on It. Also is this week's second Most Added - inctuding WBAL, WIS, WHAS, KOY, WSLI (dp), KFOR, KRMG, WTMJ, KRNT, WBOW, WHBC, WGY, WOOD, WJBO, WEL, KUGN. Key moves: 32-27 WHAG, 25 19 WVMT, 25-22 WMAZ, 22-19 KMPC, 27-22 WSTV, debuts on the following stations; 20 WBZ, 28 KOLO, 27 WLNH, 27 FM997, 27 WRIE, 30 WPRO, 30 KBLF. Hot at WIP, WBT, KNBR. Jumps $38-22$ on P/A chart.

## NEW \& ACTIVE



JANES LAST BAND "The Seduction (Love Theme)" (Polydor) $62 / 8$ add KFOR KOBF, WCHV, KSTP. WIOD, WHBC, WOOD, WOWO. Koy mover: 12.7 WSM.FM, $10-8$ WMAZ 18.14
 2417 KFMB, 37.29 WHIZ 1918 WBEN, $32-27$ KRKO. Increased $30-28$ on P/A chart
ELTOW JOHN "Litde Jeannio" (MCA) 56/34. The
WsB, W8, WFDF, KMAI WSL, WHIO. WASH, WCCO AH, KDKA WRVA WREC WJ - including WELI, WCFR, KBA, WVMT, WRIE. WNEU. KFMB, KOLO, KOGO. K KY Moves 22.19 WTIC, WIIF, KMPC, 2210 WBM FMM, debur 20 MrN , debur 22 WBEN, debut 29 WPRO, debut 30 WORO. debut 30 WWWE Desurt on P/A chert Ai No. 30 .
EDDHE RABBIT 'GGOne Too Far'' (Elektra) 45/2 add wood, wBow. Key moves: 82 WYMC, 108 WTAR. 27.20 WJBO, 17.14 WHAG, 31.25 KBLF, $28-24$ WHBC, debut 29 WHIE. Hoevy DOLI Y PAN. KROM. Incrasesd 3431 on P/A chart
DOLIY PARTON "Starting Over Again"' (RCA) 52/3 add wORG, KAKZ WCBM KOV Movee: 2320 WWWE, 30.27 WHBC, 2825 FM997. 32.29 WSOW. 2823 WTAR. 28.19 WOUO. dObu BRUCE COCKBURE 'WORderi
add KMRJ, KNBR, WIS. KAFM, KSTP. WPRO WGY The Lions Are" (Millennium) 49/12 ad
Koy movee 1412 WUMT. GAFM, KSTP. WPRO, WGY, WDIF, KHOW, WHOK, WOUD. WNFL Idpl WFIR. 24.21 KOKA. 22. 18 KBAI. Incrooied 39.33 on P/A Chart
RUPERT HOLMES "Answering Machine" (MCA $43 / 19$ adda inctude wIS. WBEN KSTP, KOLO, WJON. WHAG, WELI, WTMJ, WSGW, WHBC, WVMT, WFDF, WHIO, WCCO.AM KGBF Kor mover. 30.25 WORG, 2320 KMPC, 2825 WOWO, 28.23 WMAZ. 33.27 WTAR, 2521
WLNH, dGbut 28 WPRO, debut 28 KLLF, D 21 DINH, debut 28 WPRO, debur 28 KBLF, Debute at No. 34 on P/A chart
DANN ROGER8 "China"" (International Artists) 42/1 add WLNH. Kay mover: 1813 B.J. THOMAS "Webut 21 kMBZ Rombins at No. 36 on PIA chart

KGGF Koy moves: 22 - 19 WSTV On A Cloud (MCA) 16 WYMC add WFTL WEL, WBOW. KRNT creased 3830 on P/A chart 16 WVMC, 3027 WJBO, debut 24 KEX . Heavy rotation: WOIF. In DEBEY BOONE "Are You On The Roed To Lovin' Me Again" (WB/Curb) $34 / 5$


$$
\begin{aligned}
& \begin{array}{lllll}
8 & 3 & 1 & 1 & \text { KENNY ROGER8 \& KIM CAR } \\
6 & 5 & 2 & 2 & \text { PAUL DAVI\&JDo Right (Bang) } \\
13 & 9 & 5 & 3 & \text { DAN FOGELBERG/Heart Hotels }
\end{array} \\
& \text { DAN FOGELBERG/Heart Hotels (Full Moon/Epic) } \\
& \text { AIR SUPPLY/Lost In Love (Arista) } \\
& \text { CHARLIE DORE/Pllot Of The Airwoves (tsland) } \\
& \text { BEITE MIDLERThe Rose (Atlentic) } \\
& \text { ANDY GIBB \& OLIVIA NEVJTON-JOHN/I Can't Help It (RSO) } \\
& \text { ANNE MURRAY/Lucky Me (Capitol) } \\
& \text { AMBROsIANBiggest Part Of Me (WB) } \\
& \text { DIONNE WARWICK/Atter You (Arista) } \\
& \text { BARAY MANILOW/I Don't Want To Welk Without You (Arista) } \\
& \text { DANN ROGERS/Chins (International Artists) } \\
& \text { B.J. THOMASWalkin' On A Cloud (MCA) } \\
& \text { DEBBY BOONE/Are You On The Road To Lovin' Me Again (WB/Curb) } \\
& \text { BOB SEGER/Against The Wind (Capitol) } \\
& \text { MAC DAVISIt's Hard To Be Humble (Casablanca) } \\
& \text { LARRY GATLIN/Taking Somebody With Me When I Fell (Columbia) }
\end{aligned}
$$

## This chart is based solely on statistics compiled weekly from our reporting stations. New Entry

buack circled numbers indicate significant upwand movement from at taast $60 \%$ of our reporters

Odd KFOR. KBLF, WRIE, KFMB, KS
KUON. Debute ot No. 37 on P/A chart
17 KMBZ, 2s Es WLNH. Hoovy rotabor:
WRVA KDKA WQUD, WOWO, WSLI, WFYR. WCSC KOLO Wd Onclude WSB, WMAZ. KOGO, WREA KDKA WQLO, WOWO, WSLI, WFYR, WCSC, KOLO, WJON, WPRO. Koy moves: 2420 MAC DAVIS "It's Hard To Be Humble" (Casablancal $38 / 0$ char WHAG, 20.15 WYMC. 22.24 WTAR, debut 28 WJBO. Heavy rotation: WJON. Kor moven: 148 P/Achart
LARRY GATLN "Taking Somebody With Me When I Fall"' (Columbia) 31/2 add WHBC, KMRJ. Kov mover: 2.17 WJBO. 2921 WTAR, debut 20 WTVN. Debuts at No. 40 on P/A

## Others Getting Significant Action

MARY MACGREGOR "Dancin' Like Lovers" (RSO) $29 / 5$ add WEL, wsow WBOW, KRKK. KRNT. Movee: $17.13 \mathrm{KBLF}, 2928$ KFMB, $2821 \mathrm{WSTV}, 2320 \mathrm{WYMC}$. 33.28 KBAI GENAY ROGERS.
KENNY ROGERS "Love The World Awsy" (Full Moon/Asylum) 25/20 odds include WTIC. KEX. WASH, WSB, KOY, KRKK (dpl. WISN, KRMG, KMBZ. KFOR. WSLI, WCBM WBEN. WCHV. WFYR. Debuta 22 WUMT. Improasive serty action for the iP aut from the "Urben
AREFALL "Hesded For A Fall" (Attantic) 23/4 add WFIR. wrmc. wSL wMAz Mover: 36.32 WORQ, 2824 WPRO. debut 29 WCSC
KORONA "Let Me Be" (UA) $23 / 3$ edd WIS, KRKO, KUON. Mover 19.15 wMAZ
BLLY JOEL 'You May Be Right' (Columbia) 23/1 add KDKA. Movee: 4.3 WNEU. 1010 WRZ, $11.7 \mathrm{KUKI}, 1915$ KRKO.
GORDON LGGHTFOOT "Dream Street Rose" (WB) 21/13 adde include WOIR. WSTV. KFOA. WHIO, WSB, KRKK, KSL, WJBO, WHBC, WVMT, KFMB
FLOYD CRAMER "Theme From Dallas" (RCA) 21/6 add KOY, KRNT. KSL WELI, DAN HIL " 1 Still Reach For You"
Movee 22.25 wsir
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) $18 / 2$ add WQud. fM97.
MANHATTAN TRANSFER "Twillght Zons" (Atlantic) $17 / 3$ add WCCOFM, KUON, way.
BOZ 8CAGG8 "Breakdown Dead Ahesd" (Columbia) 15/0. Mover: 96 wSM CRY 1410 WCSC. 20.17 WMEU
CRYSTAL GAYLE "The Blue Side" (Columbie) $14 / 14$ odde include whio. wood.

WHEC, WJON, WSOW, WIBW, KMBZ WCCO-FM, WSB, WBT.
PAUL MCCARTNEY "Coming Up" (Columbla) 14/4 add WFIR wCsC WHEN WCBM Mover: 3628 KBAI.
NICOLETTE LARSON "Dancin' Jones" (WB) $14 / 2$ add WHBC, KWOS. Moves: 21. 18 WLNH, 27.24 WSM.FM, debut 33 KBLF
LOU RAWLS '"You're MY Blessing" (Philadelphia International) 13/2 add KRKO, WSM-FM. Movee: 20.16 WMAZ.
PETER MCIAN "Solitaire" (ARC/Columbia) 12/1 add WLNH (dpl. Movee 27.24 FM97, $30-24$ WMAZ
GLEN CAMPBELL \& RITA COOUDGE "Somethin' 'Bout You Baby I Like" (Capitol) $11 / 9$ add WORG. WPRO, WJON, KBAI, WHBC. WRVA KBLF, WTAE WBAL
JOE SUN "Shotgun Rider" (Ovation) $11 / 6$ add wCSC Idpl. WJBO, KBLF, KRKK. WCCOAM. KOGF.
WHISPER8 "Lady" (Solar/RCA) 11/5 add WHIZ. WFIR. WIP, WQUD. WCBM. Dabute 27 WPRO. detuta 30 WCSC. debute 33 WORG.
IMPERIALS "Living Without Your Love" (DaySpringWord) 11/2 eod wchv. wsix.
BILIY JOEL "Don't Ask Me Why" (Columbia) 11/2 adr WFYR. KRMg. Moves: FRANK
FRANK WEBER "You Can Come Home To Me" (RCA) 11/2 add wrie. WFDF CHUCK MANGIONE "Fun And Games" (A\&M) $9 / 2$ add WYMC, kSL
CAPTAN \& TENNILLE "Happy Together" (Casablanca) 8/8 sod wTAE. wse
JOHN STEWART "(Odin) Splrit Of The Water" (RSO) $7 / 2$ add KRKK. wYMc.
Movere: 3830 KBAI .

Most Added:
ELTON JOHN
LITJo Jeennie (MCA) Added at $38 \%$ of our reporting atobions. FTANK SAMATRA Added at $20 \%$ of our reporting stetiap Add OENNY ROOERS love The Wortd Awar IFull Moon/Asylum)
Added ot $21 \%$ of Our repoting Added et 21\% of our reporting aturions. RUPERT HOLMES Added et $20 \%$ of our reporting stu ion ROBBIE DUPREE Stoo/ A way IElek tra)
Added at 17\% of our roportin
BOB 8EOER
Ageinst The Wind (Capit
ded at $17 \%$ of our reporting sza ion CAYSTAL CAYLE
rio Blue Side IColumbis)
Added it 15\% of our reporting statore.
Hottest:
KENNY ROCERS \& KIM CARNES Don't Fellin Love W7th A Dreemer IUA) Roported hot es $57 \%$ of our staitions amRROBA Blggest Port or Mo (WB) DAN FOBELBERO Hoart Hortols (Full Moonvepl) Reported hot et 30\% of our etuitone PaUL Davis
Do Right (Beng) Reported hot at 35\% of our

BETTE MIDLER
The Rose IA tent
Roported hot ar $35 \%$ of our stations. NR SUPPIY
Inst 10
Love LAris


## Album Airplay Tracks

The following ebuen trwcki, aphebedcelly Heted by artal, ere gottiong signiticent crpioy on meny of our Pop/Actut atedone.)

EEACH BOVS ICerbow "Endless Marmony"
CARLA BONOFFICOHmbind "Res tess Nights"
MMMY EUFRETT IMCA "Drmamsicin" "Chenson Pour Las Potits Enfonita
GUEN CAMPIEL ICephoo "I Wes Just Thinking About You
CAPTAM 6 TEUAME NCentriod "Deen And Dent" "No Lovn in The Moming
CAPTAW $\&$ TENAME MA MOM
COHN DENVER (NCAN "In MY Hoort
NELL DANGOND ICON
"The Shatter Of Your Arms" "Stagger Lon"
EAOLES lAOptert "Sed Cafo
RMREFAML laterted "Love Thet Gop Awoy
DOQERTA RLACK - DOWVY HATMAWAV LA terted "Disgutses" "Sen With Mn
REETMOOO MAC NWD "Honov H1" "Novor Mnke Mo Cov" "Sistors Of The
Moon" "Angel" "Over \& Over" "Sforms
OAN FOOELEENO If HoontEpd "Oyper Wind" "Lest To Know
AMOY GIES INSOI "Arter Dert" "Rosp Your Love On Mo
ANOY GIBS IASOI "Aftev Dert "Rosi Your Love On Mo

BLLY JOEL ICohombial "Don't Ask Me Why". "C'Etait Poi" "Through The Long NIght" "IDon'e Want To Bo Alone" "You're The One
cobo (macivatic) "A Dev in The Lite OI A Love
MELSSSA MAMCMESTER (AAtrien "Don 'r Want A Hoartacha" "Holdin' On To The
Lovin
BARAY MANILOW IACtstm "Riln" "Why Don
Fother" "Wharn Are They Now" "One Voice
MARSHALL TUCKER BAND TWAI 'Wifhoup You" ANNE MURRAY

## in love With You

ANNE MURAAY IFI AHOON/AEptern "Could I Hove This Dence
KENNY ROGERS IFA MAOONAITtION "Love The Word AWer
KEMNY POOERS IUN "Goodbye Merte" "Shn's A Myarary" "Call Me Up
KENNY RONERTADT IAevtant "OInts Talk" "Look OuI For MY Love" "Mad Love
 UNDA
WOD SEGER ICEDMDO "Vou'll Accominn M Mo
 FRANK SIMA TRA IWR/R ©opntion
LARERA STREISAND ICOtembla "Nhgara" "Come Rein Or Come Snow
JINMMFER WARNES CAHtaly "Shot Through The Hoert" "Toll Me Jugi Ore More

# OPPORTUNIIIES 

## Openings

High proflin Pop/Adule loador seakk quillited parmon. and aerrve nn merea ol over K million Workin Antabstlum Monaion Bmeuntiful murrounding and eczulpment. Good venstite Rich voice. Trnck record, good production requitind. Protor farnily typae. Tapoe, reoumes, photo and nalery natrde to Steve Keill, PD, WDAK, BOa 1840 ,
Columbun, GA 31902 No calle please EOE (5 9)

1 peisonnity Rocker in mid Morvlond looking for morning personality Good buck and laeting lob. Tapers and reeurnas to Gary Michaels, 8403 Chartion Rd., Ranallstown, MD 21133 (15-9)
Wontod: Two nightimu personalities for AM/FM Rocker. Northent medium market. Munt have high sumen to Box 101. Litchfreld, MA 04360. EOE M/F (5-9) WPIX-FM will poy 11 bucks for a 11 morning peraon in the il market. Only sessoned pros noed apply. Open-WPIX-FM, 220 E. 42 nd St. New York. NY 10017 . No Calla EOE (15-9)

News Director needed for station in college town Emphasis on deliven. Tapes and reaumes to Merk Renier, KXIC, Box 2388, lowa City, IA 52240. No calle
please EOE M/F (5-9)

We'redesperatelora not-shot Ass't GM/Sales Mor 11 station in market of 112,800 IARE $12+$. M/F Garm ful area and con Neone who wonts to move to beouristart, but dood potentiel. You'll get a lot of responalstar, bur oood potentibl. You'll get a lot of responal-
bility so don't opply it hat acares you. Send resumes to KNVR FM. Box 1167 . Paradise. CA 95969, or cell 1916 )

## Wanted immadiately. Educated entenainang exper

 renced $7 \mathrm{pm} \cdot 12$ mid personality for Litte Rock's 11 retedKOKY AM Sernd tepes and resumes today to Lerry KOKY. 1501 N . Universiry, Litte Rock, AR 72207. Exbest in R\&B end Jezz. No calls please. EOE (5-9) Crantivo news personality for Y106 in sunny Orlendo and production. Integnty, desire community effers conversational dellivery. We're looking for a steble pro and rasumes to Dick Soltom, Box 7247 . Orlendo 32854 EOE M/F (5-9)

KROC-AM.FM/Rochester, MN neede Outending news person. No beginners. AM is Pop/Adult person blry. Rochester's leading news operation. FM is 100,000
wert regional Pop/Adult. Good bucks, grear facilities.
 286-1010 EOE M/F (5-9)

KIKK-AM-FM/HOUston looking for nows and air personalizy for tuture opemings. Full-time end pert-time. 6308 Gulfon, Houston, TX 77081 No cells please. EOE
KXYLBR midday announcer and Sports Director. Also need se cond person for our nows depertment. Contect Bob
Tomplinson. Operations Mgr., (915) 6463535 . EOE M/F

KLWW/Cedar Rapids. IA has opening for air talent With some production involved. Tapes and resurnes to
Wayne Shane, PD, Box 876 , Cedar Repids, IA 52408.
EOE (5-9) EOE (59)

WSUN/Tampe-St. Pote hes immediate opening for personelity-oniented onnouncer. Experienced only. burg. FL 33731 . No cells pleese. EOE ( $5-9$ )
bin

## Openings

Looking for announcer who will also work an Ans't.
 OE M/F 188

Sunbet AOR looking for undiacovarad morning crazy Also accepting tnpes for future openinge. Send inpue and nosumes to Frink Intriert, The Pina, KPAS, 3901 N Mean, EI Puso, TX 79912. EOE M/F (5 0)
WLBZ/Bangor, ME nccepting tapes and reaumes or future telent openinga Send to John Marshall, PD WLBZ, Bnngor, ME O4401. EOE M/F (5 9)
Marning nawe communicator/Asa't Naws Dirue tor, Pup/Adult format Must hove conversotional detivery
Good future Send topese end resurnes to Jim Heath KPPL, 7075 W. Mampden Ave., Denver, CO 80227. EOE KPPL,
1591

Looking for the-charge Pop/Aduk PD for ano or Wil onsin a moot promising smallmork apected broadcast group. This is a totel take charge situation with no titles simply pessed around. If you're - Winner, we're looking for vour tepe end resurmes. Send o The Jerry Mason Group Inc., 629 Larkdale Ln
Prospect, IL 80058 . No calle please, EOE M/F (5-9)

## We nemd a person with fresh idases to program our

 automated FM. Someone who is interested in both Rock and Country. Potential progremmer needs minimum o perience helpful. Good pay and benefits. Send tapes and resumes ond letrer indiceting exarmples of freshideas io Doc Phillips, K102 Box 818 Lermie. Wy 82070 ideas to Doc Phillips, K 102, Box 818 , Laremie, WY 82070 No calls please. EOE M/F (5-9)
immediate opening for eftemoon jock with munimum 2 yrs experience. Personality/Pop/Adult Northern in diane stetion. Send tapes and resumes to Allen
WTRC. Box 699, Elkhert, IN 46516 . EOE M/F (5-9)
waio/Canton, ot looking for a Top 40 jock with good production ability. Send tapes and resumes to
Ron Foster, WOIO, Box 9260 , Centon. OH 44711 EOE M/F (5-9)

WKYG/Parkarsburg-Meriette, modern Counery hes hews persons. Tepes and resumes to Jeck Randall
 immediato opening. KNTB-News/Talk/Bakersfleld staff Must know news and how to get it. Send tepes Masurnes and pictures to Lerry Crawford, Operations Mgr., Reliable Broodcesting, Box 1499, Bakersfield, CA 93302. EOE M/F (5.9)

WABB/Mobile on the beeutiful Gulf Cosst is now your best to Jerry King. WABB, Box 2148 , Mobile. Al 36601 EOE M/F (5-9)

WIOW-293/Kokomo. in needs experienced copy Writer. Contact T.J. Byers, WIOW, Box 2208, Kokomo
N 46901, or cell (317) 453-1212 (E-9)

Opportunity to join the news staff of the leading ste ion in Georgie's second largest metropoliten aree with strong voice and delivery Outstanding benefits Applicants with solid experience or journolism beck. ground should send tapes, resumes and writing samples AM/FM Bolery requirements to Nows Director, WBEO enua on our eir horage is seeking people for future openings on our air staft and within our news deparmant. Mini opproach. Femeles encouraged to enoly. Send adul end resumes to Kent Byus, Box 1160, Anchorage AK ond resumes to Kent Byus, Box 1160
99501 . No cells please. EOE M/F (5-9)

## Openings

 resumes for future opportunities Adult Contemporan yre experience. Benutiful now facilities. Ruosonable pay with good growth opporturity Send to Stover Resed
KYKS, Box 2209 , Lufkin TK 75901 No cale plenee KYKS, Box 2209, Luikin, TX 75901 No calle plense
EOE M/F (5 9)
-
Ance werted win Top 40, bamy lito Wonce wanted to narrate a 12 hour program for radio syn tions, Box 482, Owing Mille, MD 21117. EOE M/F (E-9)

KFMLDunver accopting tapon and reaume for pening. Must be knowledgeable in music, Rock, Jay New Wave, Country Rock. Low pay but much creat Wity Format open. Production skllts omust. Send tnpea and resumes only to lre Gordan, KFML. 1602 S . Perker d., Denver, CO 80231 EOE M/F (5-9)

Production Director: Must be well-versed in all facut of creative production and eupervisory/manegemen to include: 4, e, 16 und 24 track, and all phack equipmen of recond ing atule 8,8 und 24 track, and ell phases of record and creetive skills with muical . Strong coprwriting Only thorough protessionele need opply, Send remus. Confidunce to Pat Shaughnessy. Pres. of the TM (5-9)
One of the most respected Country atetions in
Americe has rare opening in its nows department. Look be euthoritative and a personality of whet it takea to Send tepes, resumes, picture and selary reque time to Jarrett Day, PD, KSO, 3900 N.E. Broadway, Des
Moines, IA 50317 EOEM/F (59) Moines, IA 50317. EOE M/F (E 9)
WAKK-K99/Birminghom, AL has opening for air pe sonelity with AOR background; full-time. Contect Dan
Brennen er (205) $870-9900$. (5-9)

Lake Tahoe, CA News Director for Pop/Adult leader. Opening for experienced, qualified end aggressive pro.
Contect Richerd Sends et (916) 5446471 after 2 pm Contect Richerd Sends et (916) 5446471 after 2pm.
EOE M/F (5-9) EOE M/F (5-9)

WFBC(O95)/Indianapolis needs a rock in roll animal Personality AOR talent needed for 11 FM in Indianspolis.
Rush tepes to PD Liz Curtis. WFBQ 6161 Fenl Ra., Indianepolis, iN 48220 . Minorities, 6161 Fall Creek

Westinghouse Broadcesting looking for highly qualified news people to fill sevaret enchor positions at our
stations. Perticulariy interasted in haring from poepter stetions. Perticulariv interested in hearing from people
with ell-Nows experience. Send tape thet with all-Nows experience. Send tape thet includes
anchor work, field reporting end live od-lib situation. Send material to Dave Greves, Dir. of Progrernming. Group W Redio, 90 Pork
No calls please EOE (5-9)
KNX-FM/Los Angeles has rere opportunity availeble for the right on-air personality. Califomie applicents only of all reces desired. Send tapas end resurnes to Mike Sheehy KNX-FM, 6121 Sunset Blva., Hollywood. CA 90028. No celle please. (5-9)

WLS/Chicago supplied our moming man. Now we seak thet same professionalism in the mid-dey slor
you communicere with our $\$ 1$ adult audience? join a teem that's young end elented in the West Toxas sunshine. Tapes and resumes to Greg Cole, KBST, Bo
1632, Big Spring, TX 79720 EOE M/F (5 9). Jocks needed for future openings. Tepes end resumes to Jeck Stevens, KOOK, Box 1278, Billings, MO
59103 , or cell (406) 248-7827. (6 2) New modern Country AM with Beautiful Music FM Noking for enargetic copywriter. $3-5 \mathrm{yrs}$ experience and willingness to work hard for good retums. Send wht-
ing samples to Bleise Metz, KOOO, 102 N. 48 th .
Omahe NE 68131 . EOE M/F

## Openings

Jot Young Productlone now accopting thpes and re ond impernonnuons of all kinde Our company will be mupplving voices both etrnight ond charecter to atn vone actoem the nettion who dor't generally hever accese to good tolent. Your tepe will be kept on flle and when Volce like youre is nesded you will be contncied
Writes to $80 \times 55676$ Vniencin CA 1355 Write 10 Box 65678 , Vniencin, CA 91356 (8.2)

WRAD.AM/Paducan, KY aerking copable Country lock with good pipes and production oblitity 2 yre or Taytor, Mar., Box 460 , Paducah, KY 42001 , or call ( 802 442 -8231. (No collect colis). EOE M/F (5 2)

KNUW-96 FM neode ovening alr talont, 6pm-11pm plus good production. Stereo Rock, Jock neswet eutorme tion, knowledge of automation equipment helpful, but will train. Send topes, resurnas and sniory mequiremente MT Rob MT 58405. EOE M/F 15 2)

Announcer/Production ABe't. Expertienced in on air Jock workgood production background required. Sellory monediatelly. Reply to Ron Olson, PD WHAR WHR, 112 Union Ave., Momphis, TN 38103. EOE $(5.2)$

Q 108 is looking for a middov air personality. Dyna Jim Cooke, PD, Q108, Box M 88, York, PA 17405. EOE
ore lookine potential to be a morrung man and ore looking for the opportunity to develop you
telents or you are e morning men lokeng telents or you are emorning men looking fo grow with, we're looking for you Send tape Park Weat, M184, Los Angeles, CA 90067. EOE

Wanted: Killer air parsonally. Must have good pipes, Excere delivery and willing to do the best job possible watt Contemparary Top 40 , 50,000 Ohio and West Virginia, Send tapes and counties in Ron O'Brian, WXIL, 1228, Perkeraburg, WV 28101. EOE
it

KGRA.FM, AOR on the Gulf in Louslone needs is class Engineer. Cell Dave Grent or Mr Feed at (318)

Moming personality. Need educeted interviewer, ver satile, good production, axpenencad and mature pro
ready to move to medium marke salory requirement to WBEC. Box 958, Pirsfield, MA salar requiremen
01201 . EOE (E-2)

KUPD/Phoenim has future opening for great com KUPD, 2021 E. Thomes, Phoenix, AZ 85016 . No calls plonse. EOE M/F (E-2)
WDRQDetroit looking for par-time jocks. Send epes end resumes to Bill Gercia, WDRO, 20300 Civi enter Dr, Sourhfield, MI 48078. EOE M/F (5-2

## PLEASE NOTE:

You may place your ad in the Oppor tunities section by mall or phone. All Openings, Positions sought and Changes are free of charge. SImply call us at (213) $553-4330$ with your information, or mail it to Radio \& Records, 1930 Century Park West, L.A., CA 90067 . Please be sure to let us know when you have found a position or fllied your opening

## Industry

EARL BULLOCK joins Broadcast Automation Sales \& Service Corp., Dallas, TX as VP/Engineering CAL CASEY named Associate Director of Stereo Rock for TM Programming.

## Record

GWEN FRANKLIN promoted to East Coast Regional Promotion and Marketing Director for Casablance
KAREN SHEARER upped to Director of Media Concepts at Elektra/Asylum Records NANCY LINN named WEA National Sales Coordinator
BRENT GORDON appointed Los Angeles Branch Manager, WEA
STEVEN EINCZIG named Associate Director, Product Management, West Coast, E/P/A
MAURICE WARFIELD appointed Western Regional Promotion Marketing Maneger Black Music Marketing at CBS Records.
MICHAEL ENGLISH named Local Promotion Manager, Black Music Marketing, for
CBS Records in the Chisago/Milwaukee market CBS Records in the Chicago/Milwaukee market
MARGGI VANGELI promoted to Advertising Administrator, Polydor Records JIM DEL BALZO upped to Assistant National AOR Promotion at Polydor Records NANCY DeFOREST appointed Manager, A\&R Services, Epic Records.

## Radio

JAM A. KOWAL promoted to Publicity and Promotions for KNIX.AM-FM/Phoenix
CHIP CIPOLLA joins WKTU.FM/New York newsstaff
MARY MARGARET MYERS joins WKTU-FM/New York as News Directo
Whegling
JOHNNY QUINN, formerly with WLEE/Richmond, joins 2105/Toledo for evenings DAN DOBNER feaves KINN/Alamogordo, NM for KTHO/S. Lake Tahoe
Houston.
JANE BARDWELL has joined KFJZ/Z-97/Dallas as Account Executive and Research

## Station Line-Ups

WSEZ ( $2-93$ )/Winston-Selem, NC LINE-UP: Garn 10am "Flynng Dutchmen," 10 am. 3 pm Rob Leonard, 3om-7pm Bob Ziegler, 7pm-12mid 'Truckin'Tom," I 2 mid Bam Mike Sheehen.
WDLB/Marshfield, WI LINE-UP: 5arn-7arn Lees Leonard (Farm Director), 7ern-1 Oarn Margo Lewis

KYXX/Odessa, TX LINE-UP: 6 Om 1 Oam Jeff Thanan, Joy Meyars, Jon O'Brien.
KYXXIOdesse, TX LINE-UP: 6 am 10 am Jeft Thomas, 10 Mem-2pm Jomes Whitmire, 2 pm -6pm Darrell
77KOB/Albuquerque, NM LINE-UP; 5 :30am-9am Larry Ahrens Maxwoll, Craig Duesiar.


## Openings

WIRUPeoria 5 KW 24-hr medium market Pop/Adutr Mid-Americe Media Group, has rare moming drive
opening for topical communicator with good voice and opening for topical communicator with good voice and
gtrong personality who is willing to become involved in strong personatity whessionels only. Tapes end resumes to Lee Melcolm, WIRL, Box 3335, Peorie, IL 61614. EOE M/F (5-2)

Middoy Adutt Contemporary personallty
with pipes and brain needed at world class with pipes and brain needed at word class radio aration in Northesst. Poth. This opportunity comes complete with stability and good bucks. Six-day week, with production voicing. Super ialents only. You'll follow en AM drive shift now pulling twentiee in ARB. TeDes,
selary renge to Radio \& Records, 1930 Century selary renge to Rodio G Records, 1930 Century
Park West, M183, Los Angeles, CA 90067. EOE
M/F

## Miscellaneous

Z93/Kokomo, iN would like to hear some ideas from Box 2208, Kokomo. IN or call collect (317) 453-1212.

I'm 16 yre old and work in a fairly large radio station. I'm 16 Vrs old and work in a feirly large redio etation. radio. Write to Keith Eckh
verteville, NC 28302. (5-9)

WKAN/Kankake needs Adult Contemporary end ToD 40 LP's end singles.
kee, IL 60901 . (5-9)
KMOR-FM93 needs record service from all lebels. Sin. glea and elbums. We're good in a 5 -station market and we went ro be even better. Put us on your mailing list,
send to Jack Swart, KMOR-FM, Box 532 , Scorsbluft, NE 69361. Queations? Call me at (308) 632-5667. (15-2) According to some people we "KSTO-FM/Agens,
Guarm) "are not part of the U.S." But don't tell the Guem) "are not part of the fiew bombing missions and other neat people who hew bombing missione
thinge like that out of one of the many military installs-
tions on our islend we need product from eny label. Albums, oldies and currents ere humbly appreciated. Send to Albert Juen, PD, KSTO-FM, Box 20249, Guam
Main Fecility, 96921 , $15-21$ We have just turned progressive Country/Country Rock. We need help in albums. Strong on new artiats. Send to
Harry Tee, MD, KAPR, Rr. 1, Box 243. Douglee, AZ Harry Tes, MD, KAPR, Rr .
85607 , (602) 384-8403. (5-2)

WWOO, e new Top 40 atation in Berryille, VA ache
duled to go on the air in early May needs record serduled to 90 on the air in early May needs record ser. cem

## Positions Sought

MARK FLEMING formerty of KIQQ(FM 100)/Loe An-
geles seeking new challenge. Cell (213) 985-9689. (5-9) Looking for production or ennouncer position in the great Northwast. 5 yre experience. Call PERRY GANT-
STAD at (208) $423-6974$, or leeve messege of (206) 423 5728. (5-9)

Young, hard working dedicated Ass't. Engineer look ing to move up. Working for 1 et. Would work as appren tice with opportunity to become C.E. Knowledge o autometion, etarion equipment, martionotes, rules and requlations. Heve some T.V. experience (cemern \& gudio). Will do air request. N. SWA
OH 45828. (6-9)

Have tape will iraval. Recent college grad with 4 yre expenence in college re
Call (714) 281-2639. 15-9)

Yound, eseger to work and learn Rock G Roll jock noeds full or part-time position, oraferabiy in Colifomis (enywhere in state). Slx monthe training of kiNnce. Tapes
I cen do 0 good job for you. Give meo ehance. ond resumes upor request, Call (303) 773-1296, or write
TOM GRANDY, 7212 S . Xenie Circle, Englewood, CO 80112. (5-9)

Colinge gred with 2 yra commercial end non-commerciel radio experience seeking full-time omployment. Vory ambitious, esier, hard working and responsibie Southeantern U.S. Enjoy Too 40 and Poo/Adutt. Any houre Call MIKE JAMES of (515) 955-8821, or (1515) 578 6049. (5 9)

- yr pro who knowe whet warmith and one-to-one comrmunicetion cen do for your rumbers and what ver antile, Creserive production Co, Operation Oir, and consultant. Medium

Chicego moming pro working rop 10 retirige, conver nationsl, incredib
$9.96-9545,(6-9)$

I'm prosenty playing up-tempo Country in the ateer noon on a metro Milwoukea elation, Would prefer Cem trel or Southern Now Enginnd Pop/Aduli or Top 40
Coll KEITH (414) 789 f98B. (5-9)

ROB HAGGAR recently KDWB/Minneapolle-Br. Pou seske atnble TOD 40 or Pop/Aduh air anth with produc uton or MD opportunities in misjor or medium market. Top notch reteriences. Call for tepee and reseumes 1012 293-0133. (6-9)

## Goods \& Services

Become A Production Wizardl
 Sunvivil'...810.00 from MAPS, 23 East Woodcrest,

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Highly respected... proven worlowvide audience builder! Hilerious ... original ... 'quick-quip"... Opical humorl …jugt $\$ 2.00111$ PHANTASTIC PHUNNIES, 1343-A Strat-

Broadcaster's Action Line
So for 12 monhe. R3, Box 84, Lexingin 47138, (812) 889 2907. Free to em-

## Air Check Center

Unable to produce a quality air check because of poor equipment? Perhaps you our steff of programmers edityour eudion (318) 636-2054 Lola's Lunch
DROP YOUR PANTS, grab your socks, here corries the DROP YOUR PANTS, grab your socks, here corres the
lafts, here comes the yocks. Complimentar snick lafts, here comes the yocks. Complimentary sneck
"LOLA'S LUNCH," 1789 Hamlet Drive, Ypsilanti. Mich. gan 48197

## 'Radio's Premiere <br> Comedy Service"

FREE SAMPLE ISSUE of radio's most popular humor servicel O'LINERS, 1448-R West
CA 93711 or phone (209) 431-1502.

## Comedy Material

funny haroscopes. Krazy Kommerciais, silly soap operas, ndiculous TV reviews and more. 25 pages delivered ro your mouth ever month. For freeb
Box 69581 , Los Angeles, CA 90069.

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your goode and services singled out is simple. weak for Goods E Services, Blind Box ads, 50
 partment. Mon-Fri at (213) 553-4330, or wh
ot 1930 Century Psrk West, L.A., CA 90067

## Positions Sought

RON WOOD, 7 yre experience looking for a challe
2 yre experience. Copywriter and eutomation pro gremmer on 903 S Shefer. Some production end air shift
experience. Зrd class and B.A. in music. Searte/t Bcome experience. Srd cless an (307) 672-7421 days, or (307) erre. 67295 evenings. ( $^{\text {(5-9) }}$
Medium market top 30 PD/afternoon drive looking for atable medium market. KEYNWichirs, KAAY/Littie Rock end KTFXTulse. Cal
688-0011 sfer Gpm. (5-9)
Now at one station market. Dues put in. Wented eir Now at one station market. Oues put int comfortable community. Resume end tape will tell port of my story. Call WAYNE BYERS (315) 3830820,611 Broad S Oneide, NY 13421. (5-9)
Wam to relocate immediatoly. Would like Top 40/Contemporary format. Over any ares for the night opportunity end bucks. Aircheck and reaume on request. DISC JOCKEY c/o MGS Brokers, Box 701. Frederick, MD 21701. (301) 694.9122. (6-9)

Creative, experienced lock looking for AOR or Tod 40 station. Will relocate. Tapes and '
TERRY KELLEY (712) 27e-8583. (6-9)
Please conelder ma it you have on opening for a redio personelity. Heve medium market MD, remote, promo tion, production experlence plus more. Call (218R.
0440 and esk for the gentiemen with the ad in RGR.

Operations MgriPD whth track record and heav numbers wants to teke your station from the bottom to the rop. Cell (315) 822 -4027 before
EDT. (5-9) Talented block nnnouncer sasking position in any Talonted bleck nnouncer seaking ind revel. $3 \%$ vre experitence in major market Excolient production work.
ing et ( 817 ) $286-2485$. ( $5-9$ )
Inmlooking for on on air position. Know production irnffic and continuity. Renotr to move to amall/medium market now. Had exparience in nll positions, Cutrentiy
working major Los Angelos AM/FM. Coll PETER Working malor hos Andalon
BERNARD, (213) 385-0101, (15-9)
You are at or neer the bottom of the neck. You nand someone to make you "1. I hive nxperience promation, plue inward winning production, What can 1 do for youl plue nward winning production, What can 4016 and find out. 159)
Call JIM PALMER, 309188840 ) Country hrollc formerly WNAB/Ann Arbor, WSDSI Ypeilonti-Denroth looking for full-time air shift of a rent lountry antion. Coll KATHLEEN ROBINSON, (313) 42911.17 or


## Positions Sought

JIM LAWESON, AM drve, Ase't PD and RICK JOHNS, middays end MD evaileble. Call (312) 323.8687

CARL WOLFE, KCII/lowa CIty. 1 yr experience look ing for fuli-fine pres 319) 868 7866. (5-9)

First phone. Medium markat PD/Operationa Mgr seek ing pasition. Medium market euccese. Want to move to 459-8957 2-4.pm Mon-Fri. 15-9)
11-vr pro with programming, research and major market experience wents on-air PD, MD or jock ahift. Pre region. Cell MARK STEWART, (717) 768-0392. (5-9)

Detrolt Pop/Adult Jock with over 10 yre expenence. Good pipes and production, looking for challenge in Medium market or midoaviatemoon

First phone with good delivery and solid production seeke opportunity at Floride Pop/Adult or MOR. Cell (717) 264.9692. (5-9)

Attention Southern region PD's: Currently working weikends, Soul formst gaining plenty of experience. Energetic end willing, to lesm. Interested in working Energetic end willing to esm. Interested in working GREG BARTLEY KTOY, 1101 S. Yakime Ave., Tacome. WA 98405, or cell (206) 597-7234. 15-9)
NIK DAVIS formeriy WPRC/Lincoln, IL looking for morning or mid-day alot. Prefer llinois area but will con sider all. Can do Top 40 or County formats. Call (1)
$732-9356$, or leeve messege at ( 217 ) $732-8338$. (5-9)

Why are so many atations up-grading thair sports departments? la your atation missing the big bucks Wlay, reporting, anchoring, talk show, seles experience. A real pro. Let me make y
ner, (315) 342-3102. (6-9)
The tide of histon ia at lesst on the side of statione that care enough to talk to, rather then at, their listeners.
Personalities who cen communicate and are awsre that Personalities who cen communicate and are awser that
the sun doesnit rise and set with 33 and 45 rpm's are $^{2}$
 Nowewriter/announcer with 5 yra commercial axNowswriter/announcer with 5 yrs.commercial oxperlence seeks employment
sres. Just completed temporary position with KABC. ares. Just completed temporary position with K
Cell CHERYL BARDOWELL, (213) 787-7974. (5-9)
Energetic and eeger ex-KUKI/Ukiah, CA night persorality still seeking on-air work in major or medium mar ket. Also posesses 1 st ticket and office akilis eliong with aports, play-by-play abe st Contra Costa Junior College, San Pablo and San Francisco Stere Univ.). Call FRANK BUTERA ot (415) 223 1534. (5-9)
Team leader. Sports Director of 11 station in market seeks right opportunity. innoverive, excience ovemight play-by-play. Con buil you a cappive ase (14-9)
5 yrs experience. Call (914) $562-3535$.
BOB CUSHING, 1 yr expertence on air, production and promotions seeking full-time position with small o medium manker, This racker wiocate enywhere. Deter ground floor end ready to re work...nowl (201) 968 0451. (5-2)

News/T alk PO major markel expenence WKAT/Miarm KSXX/Salt Leke City, WBALBatrimore, evailable May 13th. Coil DON KARNES (717) 322 2018. (5-2)
628, 6289. (5-2)

Where can you find 25 volces, terrific production work, extremely creative copy and a man who sincerely
believes thet creative radio is not dead, dorment or disbelieves thet creative radio it not dead, dorment or dis(401) $438-7773$ lete eftemoons or evenings. We definitaly
heve something in commonl ( $5-2$ )

## Positions Sought

Currently Bleck PD at Bluea/Belled/Jazz format. 18 vrg expenence in Contemporery Pop/Adut, TV and redio production. 1 st phone. Bored with menagement incon sistency
DAN P. (E-2)

1at phone DJ experienced in redio, Disco, newe production and public relations. Work hard and ger along with people. Last two jobs in clubs end am dying to get beck on the eir. Will consider ell. Lers telk. Tepe end reaumes will be furnished. Call BRUCE Br (21) 438
1754 , or leave messege ef (213) 430-8957. React to 80 1754, or lee
now. (6-2)

Career-minded woman who is seaking more chailong ing news position. Looking for employment in the West,
preferably Celifomia. 5 yrs experience in atreet reporting, enchoring and Public Affeire production. Also warked as Now OEST KATHY 15 -2) 1919 $833-5233$ etter 6 om EST KATHY (5-2)

If you need an exparienced DJ and/or MD l'm glad because I need a jobl $1 / / \mathrm{yrs}$ an-sir and MD experience
in Rock and Country plue 6 monthe part-time in top 30 market. Looking to join seation in competitive market where I can grow, i'm good and l'll convey that to you.
MATT HASE, aka MIKE LEE, (602) 275-7718, or write to 4317 E. Hubbell St., Phoenix, AZ 85005 for tape end resume. (5-2)

Programmer seeking challenge in medium market. 10 yre experience, Good pipes end production, Former PD and MD experience. Currenuly working in Detroit. Call CHRIS (313) 356-7006 (E-2)

If you'ra looking for a programmer and/or major mar ver. On ife sock snd pey good money, your search is humor and social cormmentary, I know what goes and
what doesn"t thate why l"m the $110 J$ in town for all age groupe mele end femele. What do I went? To enter-俍
(5-2)
Experienced Rock/Adult Contemporary eir person loking for position on Eest Coost. Write BILL JENKINS,
Box 1045 , Chartortesville, VA 22902. (5-2)

Alr personality/writing and production pro with over 3 yrs experience is weiting to hear from you for ProGood, young sportacaster ovelieble. The oras ic ni marker experience. Play-by-play for college baseball.
footbell, besketball. Willing to relocate. Degree ir cuilitootbell, beskerber.
municotions. Tapes, resumee and referances available upon request. Write or call collect. GARY (301) 258LARRY YUROIN, radio pro with over decade's exper program developer for major radio syndicator. Now seeks new challenge beck in redio. If you need a pro motion director with all the right credentiels, contsc
menow of (213) 480-6984. (16-2)

Attention Southern Oregon. Major market PD wants to relocete to your aree. Menagement, progremming or consultency. Top 40, AOR or Country format. Call 714 )
$561-6547$ anytime Mon. Fri. (5-2)

Manegementownerahip change. We want our Chio Engineer to find es
esk for the GM. (6-2)

PAUL EMERY, 6 yrs redio experience. Most recentiy PAUL EMERY.
MD ot AOR KOZz/Reno. Now seeks radio or mustc company
2 pm ( 5.2 2)

From Willowa, CA to Reno, NV and now in Los an geles (pert-time). KEN E, MARKS and I'm looking for
full-time Top 40 or Pop/Adult gig. Production la my spe full-time Top 40 or Pop/Adult gig, Produc Neveda. Artz)
ctelty. Looking for work in Calif., Woah., Nel me el (213)
and Colorado. Will consider other otters. Call me 569 -9166. Looking forwerd to hearing from you soon (6-2)

## juducjucircs

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## 1

 BREAKERS."Back Page Breakers" are those newer records that have the greatest level of station activlty on any glven week.

## MICHAEL JACKSON

## She's Out Of My Life (Epic)

64\% of our reporters on it. Moves: Up 91, Same 15, Down 3, Adds 20 including WFIL, WZUU, KJR, WPEZ, WTIC-FM, WAEB, KELP, KLEO, WZZP, KJRB, KGW. See Parallels, charts at number 25.

## PAT BENATAR

We Live For Love (Chrysalis)
$57 \%$ of our reporters on it Moves: Up 70, Same 20, Down 0, Adds 24 including KFRC, WFBL, 140, KHFI, 298, WAXY, WRJZ, WTWR, KIOA, WHOT, KTKT. See Parallels, charts at number 29.

## PURE PRAIRIE LEAGUE

## Let Me Love You Tonight (Casablanca)

 $54 \%$ of our reporters on it Moves: Up 16, Same 11, Down 0 , Adds 81 including WIFI, 96KX, F105, PRO-FM, Z93, 94Q, KSLQ, KFI, KJR, KIMN, KOPA. See Paralles, charts at number 30 .
## NEW \& ACTIVE

Recent releases with airplay reported by at least 50 of our reporting stations are listed in order ot thelr activity. The two numbers following the artist /titie /label desionation lexample: 100/25) inalcate how many of our reporters are on the record this week (1900) and of those 100 now many added it this week (25). "Moves" are broken down for each record and indicate how
many stations moved the song up on their cnarts, neta it the same ton to on, ada to on, 31.31, many stations moved the song up on their enarts, hetd it the same ton to on, ada to on 31.31,
etc., moved it Down on their enarts, or Aaded it inis week. complete airplay activity on all songs usted in wew \& active can be found in the paraliens.

BILLY JOEL "It's Still Rock \& Roll To Me" (Columbia) 108/37 Moves: Up 49, Same 20, Down 0, Adds 37 including WCAO, CFTR, Q102.
 (Mithanain aon) 105/13, Movos: Up 64, Same 22. Down 6, Adds 13 including WIFI, WHB, KJR, KIMN, WJDX, Y103, FM100, WAYS, KSTT, Y94, WLBZ, WRBR.
NEIL SEDAKA 8 DARA SEDAKA "Should've Never Let You Go" (Elektra) 103/13, Moves: Up 61, Same 29, Down 0. Adds 13 in cluding KSLQ, KHJ, WTIC-FM, WKIX, KIOA, WOHO, WYRE, G100, WKBW 9-6, WCAO 29-25, WRKO 21-17, 293 21-16, 940 6-4.
BERNADETTE PETERS "Gee Whiz" (MCA) 93/3
Moves: Up 71, Same 16, Down 3, Adds 3, KENO, WTRU, KQDI, WKBW 5-3, WCAO 26-23, PRO-FM 17.14, JB105 27-22, KEARTH 9.8, KIMN 26-21,
J. GEILS BAND "Love Stinks" (EMI America) 82/11

Moves: Up 50, Same 21, Down 0. Adds 11 including 0102, 13K, WTIX WGH, KIOA, KROY, KRQ. WIFI 17-10, F105 12-7, PRO-FM 27-21, JB105 18-10, WGCL 15-10.
BARRY MANILOW "I Don't Want To Walk Without You" (Arista) 70/11, Moves: Up 43, Same 15, Down 1, Adds 11 including WIFI PRO-FM, WGCL. WOKY, WTIX, BJ105, WZZP, WGUY, WRKR, WRKO 2521 WZUU 18-11
SPIDER "New Romance (It's A Mystery)" (Dreamland) 68/20 Moves: Up 27, Same 21, Down 0, Adds 20 including WKBW, WFIL, PRO-FM, Z93, Q102, KIMN, WHYN, BJ105, WQRK, WNCI, KYNO-FM, KTAC
ROCKY BURNETTE "Tired Of Toein' The Line" (EMI America) 62/46, Moves: Up 7. Same 9, Down 0, Adds 46 including WFIL, F105, JB105, CFTR, Q105, CKLW, KBEQ, KFI, KJR, KIMN, Z98, KWEN, KMJK PHOTOGLO "We Were Meant To Be Lovers" (20th) 52/7 Moves: Up 34, Same 11, Down 0, Adds 7, WICC, 14Q, WQRK, WOW, WZZP, KFXM, K104, KDWB 25-20, WZUU 21-19, KRLA 19-17. WKIX 24-19, WGH 6-4
KENNY ROGERS "Love The World Away" (Full Moon/Asyhum) 51/12, Moves: Up 16, Same 23, Down 0. Adds 12 including WFIL, WPGC. Q106, KRBE, WJDX, KMJK, WTSN, KFYR, KBOZ, WRKO 29.26, 940 23-18. SPINNERS "Cupid/l've Loved You For A Long Time" (Atantic) 49/48, Moves: Up 0. Same 1. Down 0. Adds 48 including WKBW, WFIL 96KX, WPGC, KRLY, Z93, Y100, KSLQ, KBEQ WOKY, WFBR, WSGN, KCPX

## Others Getting Significant Action

## WHISPERS "Lady" (Solar/RCA) 48/12

Moves: Up 27, Same 9, Down 0, Adds 12 including WICC, 14Q. WFMF WLAC, KSEL. WRBR, KCBN, WRKO 26-23, KHJ 17-14, KFRC 28-24, KBFM 26-12.
JERMAINE JACKSON "Let's Get Serious" (Motown) 43/4 Moves: Up 26, Same 9, Down 4, Adds 4, CKLW, KRLA, KRBE, KSTT, JB 105 15-13, KRLY 27-23, KHJ 26-19, KBFM 10-3, WSGN 9-5, WKIX 22-17, KYNO FM 5-2.
LITTLE RIVER BAND "It's Not A Wonder" (Capitol) 41/10 Moves: Up 15, Same 16, Down O, Adds 10, KDWB, WFLY, 14Q, WKEE 92Q. KJRB, WAAY, WANS.FM, WRKR KBIM.

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ANNE MURRAY 'Lucky Me" (Capitol) 41/1
Moves: Up 28, Same 10, Down 2, Adds 1, KBIM, JB105 11-8, CFTR 35-31, WZUU 9-5, WTIX 39-36, WJDX 22-16, KLEO 23-19, WZZP 14.9
RAY PARKER JR. 8 RAYDIO "Two Places At The Same Time" (Arista) 40/14
Moves: Up 21, Same 5, Down 0. Adds 14 including WRKO, KRLY, Y100, CKLW, KEARTH, KFRC, WHYN, KBFM KEEL. WKBW 24-17, 298 13-9, WLCY 5-3.
MANHATTANS "Shining Star" (Columbia) 39/13
Moves: Up 18, Same 8, Down 0, Adds 13 including Q105, WHYN, WJDX, WLCY, FM100, WGH, KJRB, $29329-23$
KFI 29-24, KHJ 25-18.
MANHATTAN TRANSFER "Twilight Zone/Twilight Tone" (Attantic) 39/9
Moves: Up 17, Same 13, Down 0, Adds 9, PRO-FM, JB105, WHB, WGCL, KFI, KTSA, KRUX, WXLO 16-9, KEARTH 43
TOMMY TUTONE "Angel Say No" (Columbia) 37/11
Moves: Up 9, Same 17, Down 0, Adds 11 including WIFI, KRBE, 95SGF, WLBZ. FM99, KBDF, WPST 32-29, KBFM 2923 STYX '"First Time" (A\&M) 37/5
Moves: Up 19, Same 7, Down 6, Adds 5, Y100, WQRK, KQ94, CK101, KFYR, WLCY 16-10, KCPX 18-9, KTKT 5-1 JOE WALSH "All Night Long" (Full Moon/Asylum) 35/19
Moves: Up 3, Same 13, Down 0, Adds 19 including WCAO, 293, 94Q, Q105, WPEZ, WFMF, WDRQ, KRSP, KRQ
$96 K \times 27-23$, KWK 14.5 6KX 27-23, KWK 14.5.
RUPERT HOLMES "Answering Machine" (MCA) 35/10
Moves: Up 21, Same 4, Down O, Adds 10, KIMN, WFBR, WKEE, KBFM, 95SGF, 92 , WDRQ WOHO, KENO, WROV TOM PETTY "Here Comes My Girl" (Backstreet/MCA) 34/2
Moves: Up 21, Same 11. Down 0, Adds 2, KENO, KPUR, WIFI 25-22, WSEZ 37-29, KQWB-FM 17-14, KFXD $13-6$ FRANK SINATRA "Theme From New York, New York" (Reprise) 30/6
Moves: Up 14, Same 10, Down 0, Adds 6, WAEB, WTIX, KWEN, KSLY, KBDF, KBOZ, WXLO 23-21, WRKO 28-25,
WHB 20-18, KFRC d-29.

## PETER McIAN "Solitaire" (ARC/Columbis) 29/3

Moves: Up 15, Same 8, Down 3. Adds 3, KENO, KSLY, KRLC, PRO-FM 18.15, 293 17-14, 940 13-11, WERC $25-18$ HUMBLE PIE "Fool For A Pretty Face" (Attantic) $28 / 7$
Moves: Up 8, Same 13, Down 0, Adds 7, WTIX, WAPE, WLAC, WQRK, KJ100, WRBR, KFXD, WIFI 30-24, KEEL
33-31, WFBG 33.29. 33-31, WFBG 3329
RED RIDER "White Hot" (Capitol) 26/0
Moves: Up 8, Same 15, Down 3, Adds 0, PRO-FM on, KUPD on, K104 32-27, WANS-FM 12-9, KCBN 31-28, KFXD
20.16, KRLC 15-10. 20.16, KRLC 15-10.

JENNIFER WARNES "When The Feeling Comes Around" (Arista) 23/0
Moves: Up 9, Same 13, Down 1, Adds 0. WKEE 32-20, WAYS 23-20, 13FEA 27-25, WHHY 29-25, KBOZ $23 \cdot 20$
ALICE COOPER "Clones (We're All)" (WB) 21/10
Moves: Up 7, Same 4, Down 0. Adds 10, JB105, WGCL, KFRC, WERC, WLAC, 92Q. WNAP, KRUX, KQWB-FM, WRKR.


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